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-M-E-M-O-R-A-N-D-U-M-

DATE: January 31, 2008

TO: Adam J. Teitzman, Attorney Supervisor, Office of the General Counsel
Victor S. McKay, Research Assistant, Office of the General Counsel

FROM: Patricia S. Lee, Senior Analyst, Division of Competitive Markets & Enforcement *PSL*

RE: Verizon Florida's Request for Confidential Classification of Document No. 11151-07 in Docket No. 070671-TL: Petition for approval to eliminate intraLATA toll customer contact protocols by Verizon Florida LLC.

On December 21, 2007, pursuant to Section 364.183, Florida Statutes, and Rule 25-22.006, Florida Administrative Code, Verizon Florida filed a request for confidential classification and treatment of the information contained in Document Number 11151-07, Verizon Florida's Response to Staff's First Set of Interrogatories No. 5 and 7 and Staff's First Request for Production of Documents No. 7. Verizon Florida states that the information contained in these responses should be classified as proprietary, confidential business information pursuant to Section 364.183(3)(a) and (e), and exempt from the requirements of Section 119.07, Florida Statutes.

Verizon Florida states that the information contained in the above responses includes business information related to the competitive interests of Verizon Florida that is considered confidential and proprietary. Specifically, this information contains 1) Verizon Florida's pricing and negotiating strategies for selected types of local and long distance packages, and 2) Verizon Florida's internal practices and strategies in dealing with customer selection of long distance carriers. Such marketing information is used by Verizon Florida in conducting its business, and is information not commonly known by or available to the public. Verizon Florida considers the information for which confidential classification is sought competitively sensitive and strives to keep it confidential. Verizon Florida states that the public disclosure of this information could cause it competitive harm and provide competitors with an unfair advantage.

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- OTH *Marguerite*

Upon review of the aforementioned documents, technical staff concurs with Verizon Florida that the information in the discovery responses meet the requirements for confidential classification pursuant to Section 364.183(3)(a) and (e), Florida Statutes, and Rule 25-22.006(5), Florida Administrative Code. Accordingly, this information should be treated as confidential.

cc: Ann Cole, Commission Clerk-PSC, Office of Commission Clerk
Marguerite Lockard, Commission Deputy Clerk III, Office of Commission Clerk
Timolyn Henry, Deputy Clerk, Office of the General Counsel
Brenda Merritt, Statistician II, Division of Competitive Markets & Enforcement

DOCUMENT NUMBER-DATE

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