# Holland+Knight

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November 26, 2008

Ms. Ann Cole, Director Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Betty Easley Conference Center, Room 110 Tallahassee, FL 32399-0850 PECEIVED-FPSC

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CLERK

VIA HAND DELIVER CLERK

Re: In Re: Application for increase in water and wastewater rates in Alachua, Brevard, DeSoto, Highlands, Lake, Lee, Marion, Orange, Palm Beach, Pasco, Polk, Putnam, Seminole, Sumter, Volusia, and Washington Counties by Aqua Utilities Florida, Inc., Docket No. 080121-WS

Dear Ms. Cole:

On behalf of Aqua Utilities Florida, Inc. ("AUF"), enclosed for filing are the original and 15 copies of AUF's Notice of Filing Amended Exhibit SS-14 to the Rebuttal Testimony of Stan Szczygiel.

Please acknowledge receipt of this filing by stamping the extra copy of this letter "filed" and returning the copy to me. Thank you for your assistance.

Sincerely,

HOLLAND & KNIGHT LLP

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D. Bruce May, Jr.

COM Encls.

ECR

GCL CC: Ralph Jaeger, Esq. (w/encl.)

Katherine Fleming, Esq. (w/encl.)

Caroline Klancke, Esq. (w/encl.)

Erik Sayler, Esq. (w/encl.)

SSC Charles Beck, Esq. (w/encl.)

Cecilia Bradley, Esq. (w/encl.)

Kimberly A. Joyce, Esq. (w/encl.)

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#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Application for increase in water and	)	
wastewater rates in Alachua, Brevard, DeSoto,	)	<b>DOCKET NO. 080121-WS</b>
Highlands, Lake, Lee, Marion, Orange,	)	
Palm Beach, Pasco, Polk, Putnam,	)	FILED: November 26, 2008
Seminole, Sumter, Volusia, and Washington	)	
Counties by Aqua Utilities Florida, Inc.	)	
	_)	

### AQUA UTILITIES FLORIDA, INC.'S NOTICE OF FILING <u>AMENDED EXHIBIT SS-14</u>

Aqua Utilities Florida, Inc. ("AUF"), by and through its undersigned counsel, gives notice of filing of amended Exhibit SS-14 to the Rebuttal Testimony of Stan Szczygiel. A copy of amended Exhibit SS-14 is attached and should be inserted in lieu of the original Exhibit SS-14 filed on November 19, 2008.

Respectfully submitted this 26th day of November, 2008.

HOLLAND & KNIGHT LLP

D. Bruce May, Jr.

Florida Bar No. 354473

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-and-

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Attorneys for Aqua Utilities Florida, Inc. DOCUMENT NUMBER-DATE

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FPSC-COMMISSION CLERK

#### **CERTIFICATE OF SERVICE**

I hereby certify that a true and correct copy of the foregoing was furnished by hand delivery to Charles Beck, Esq., Office of Public Counsel, 111 West Madison Street, Room 812, Tallahassee, Florida 32399-1400; Ralph Jaeger, Katherine Fleming, Caroline Klancke and Erik Sayler, Esq., Office of General Counsel, Florida Public Service Commission, 2540 Shumard Oak Boulevard, Tallahassee, Florida 32399-0850, and Cecilia Bradley, Esq., Office of the Attorney General, The Capitol-PL01, Tallahassee, FL 32399-1050, this 26th day of November, 2008.

Athorney

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## **Aqua America**

**Executive Compensation Analysis** 

February 2007

# III. Results Summary of Overall Results

■ The table below summarizes the overall results of our competitive compensation analysis; details are provided on the following pages.

Aqua America Variance from the Competitive 50th Percentile					
Market Reference	Base Salary	Total Cash Compensation	Total Direct Compensation		
Utility Industry	-13%	-14%	-5%		
General Industry	-23%	-29%	-32%		

■ In general, Aqua America's base salaries, target total cash compensation, and total direct compensation levels are within the competitive range (+/- 15 percent) versus the utility industry 50<sup>th</sup> percentile data (although below full median rates) and below the competitive range versus the general industry 50<sup>th</sup> percentile.

### CONFIDENTIAL



## **Aqua America**

**Executive Compensation Analysis** 

February 2008

### CONFIDENTIAL

# III. Results Summary of Overall Results

■ The table below summarizes the overall results of our competitive compensation analysis; details are provided on the following pages.

Aqua America Variance from the Competitive 50th Percentile					
		Total Cash	Total Direct		
Market Reference	Base Salary	Compensation	Compensation		
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december and the second					
		The Age of	10.000		

#### Notes:

- (1) Blended reflects the utility industry (actual revenues) 50th%ile base salary, utility industry (actual revenues) 50th%ile annual incentive, and average of the utility industry (actual revenues) and general industry 50th%ile LTI.
- In general, Aqua America's base salaries, total cash compensation, and total direct compensation levels are within the competitive range (+/- 15 percent) versus the utility industry 50<sup>th</sup> percentile data based on reported revenues and on a blended basis.
  - Relative to the utility industry data based on adjusted revenue figures, Aqua America is below the 50<sup>th</sup> percentile competitive range.
  - Aqua America is also below the general industry 50th percentile data.