

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **In Re: Conservation Cost Recovery True-Up**

3 **Direct Testimony of Melissa M. Powers**

4 **On Behalf of**

5 **Indiantown Gas Company, Inc.**

6 **Docket No. 090004-GU**

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7  
8 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

9 A. My name is Melissa M. Powers. My business address is Indiantown  
10 Gas Company, Inc., P.O. Box 8, Indiantown, FL 34956

11 **Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

12 A. I am the Chief Financial Officer of Indiantown Gas Company, Inc. (the  
13 "Company").

14 **Q. ARE YOU FAMILIAR WITH THE COMPANY'S APPROVED ENERGY**  
15 **CONSERVATION PROGRAMS AND THE REVENUES AND COSTS**  
16 **THAT ARE ASSOCIATED WITH THESE PROGRAMS?**

17 A. Yes.

18 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS**  
19 **DOCKET?**

20 A. The purpose of my testimony is to submit the recoverable energy  
21 conservation program expenses incurred during the period January  
22 2008 through December 2008, and to identify the final true-up amount  
23 for that period.

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1 **Q. DID THE COMPANY PARTICIPATE IN THE COST RECOVERY**  
2 **FACTOR PROCEEDING IN DOCKET 080004?**

3 A. Yes. In September 2008, the Company filed a petition and testimony in  
4 Docket 080004-GU requesting updated cost recovery factors for  
5 calendar year 2009 which were approved by the Commission on  
6 December 1, 2008 with Order No. PSC-08-0785-FOF-GU. In July  
7 2008 the Company's program was audited and an over recovery of  
8 \$1391 was determined

9 **Q HAVE YOU PREPARED SUMMARIES OF THE COMPANY'S**  
10 **CONSERVATION PROGRAMS AND THE COSTS ASSOCIATED**  
11 **WITH THEM?**

12 A. Yes. Summaries of the four (4) approved programs for which the  
13 Company incurred recoverable costs during the period January 2008  
14 through December 2008 are included in Schedule CT-6 of Exhibit  
15 MMP-1. The programs are: the Residential New Construction Program,  
16 the Residential Appliance Replacement Program, the Residential  
17 Appliance Retention Program, and the Conservation Education  
18 Program.

19 **Q. HAVE YOU PREPARED SCHEDULES WHICH SHOW THE**  
20 **EXPENDITURES ASSOCIATED WITH THE COMPANY'S ENERGY**  
21 **CONSERVATION PROGRAMS FOR THE APPLICABLE PERIOD?**

22 A. Yes. I have prepared and filed with this testimony Exhibit MMP-1  
23 consisting of Schedules CT-1, CT-2 and CT-3.

1 Q. **WHAT WAS THE TOTAL COST INCURRED BY THE COMPANY IN**  
2 **CONNECTION WITH THE FOUR (4) PROGRAMS DURING THE**  
3 **TWELVE MONTHS ENDING DECEMBER 2008?**

4 A. As shown in Exhibit MMP-1, Schedule CT-2, page 2, total program  
5 costs were \$11,970.

6 Q. **WHAT IS THE COMPANY'S FINAL TRUE-UP FOR THE TWELVE**  
7 **MONTHS ENDED DECEMBER 2008?**

8 A. An over recovery of \$11,080.

9 Q. **DOES THIS CONCLUDE YOUR TESTIMONY?**

10 A. Yes, it does.

Docket No. 090004-GU

Exhibit\_\_\_\_\_ (MMP-1)

INDIANTOWN GAS COMPANY, INC.

CONSERVATION COST RECOVERY TRUE-UP

January 1, 2008 through December 31, 2008

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### Schedule CT-6      **Program Description and Progress**

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SCHEDULE CT-1

COMPANY: Indiantown Gas Company  
Docket No. 090004-GU  
Exhibit MMP-1  
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ADJUSTED NET TRUE-UP  
FOR MONTHS: JANUARY 2008 THROUGH DECEMBER 2008

END OF PERIOD NET TRUE-UP

PRINCIPLE	(33,329)	
INTEREST	<u>(751)</u>	(34,081)

LESS PROJECTED TRUE-UP

PRINCIPLE	(22,613)	
INTEREST	<u>(388)</u>	<u>(23,001)</u>

ADJUSTED NET TRUE-UP		<u>(11,080)</u>
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( ) REFLECTS OVER-RECOVERY

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS  
ACTUAL VERSUS ESTIMATED

JANUARY 2008 THROUGH DECEMBER 2008

	<u>ACTUAL</u>	<u>PROJECTED</u>	<u>DIFFERENCE</u>
CAPITAL INVESTMENT	0	0	0
PAYROLL & BENEFITS	3,345	9,288	(5,943)
MATERIALS & SUPPLIES	140	0	140
ADVERTISING	2,545	1,200	1,345
INCENTIVES	3,400	4,775	(1,375)
OUTSIDE SERVICES	2,540	4,050	(1,510)
VEHICLES	0	0	0
OTHER	<u>0</u>	<u>0</u>	<u>0</u>
SUB-TOTAL	11,970	19,313	(7,343)
PROGRAM REVENUES	<u>0</u>	<u>0</u>	<u>0</u>
TOTAL PROGRAM COSTS	11,970	19,313	(7,343)
LESS:			
PAYROLL ADJUSTMENTS	0	0	0
AMOUNTS INCLUDED IN RATE BASE	0	0	0
CONSERVATION REVENUES APPLICABLE TO THE PERIOD	(45,300)	(41,926)	(3,374)
ROUNDING ADJUSTMENT	<u>0</u>	<u>0</u>	<u>0</u>
TRUE-UP BEFORE INTEREST	(33,329)	(22,613)	(10,716)
INTEREST PROVISION	<u>(751)</u>	<u>(388)</u>	<u>(363)</u>
END OF PERIOD TRUE-UP	<u>(34,081)</u>	<u>(23,001)</u>	<u>(11,080)</u>

( ) REFLECTS OVER-RECOVERY

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM  
FOR MONTHS: JANUARY 2008 THROUGH DECEMBER 2008

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: Residential New Construction Program	0	1,115	0	0	0	1,440	0	0	2,555
PROGRAM 2: Residential Appliance Replacement Program	0	1,115	0	0	0	600	0	0	1,715
PROGRAM 3: Residential Appliance Retention Program	0	1,115	140	0	3,400	500	0	0	5,155
PROGRAM 4: Conservation Education	0	0	0	2,545	0	0	0	0	2,545
PROGRAM 5:	0	0	0	0	0	0	0	0	0
PROGRAM 6:	0	0	0	0	0	0	0	0	0
PROGRAM 7:	0	0	0	0	0	0	0	0	0
PROGRAM 8:	0	0	0	0	0	0	0	0	0
PROGRAM 9:	0	0	0	0	0	0	0	0	0
PROGRAM 10:	0	0	0	0	0	0	0	0	0
PROGRAM 11:	0	0	0	0	0	0	0	0	0
PROGRAM 12:	0	0	0	0	0	0	0	0	0
PROGRAM 13:	0	0	0	0	0	0	0	0	0
PROGRAM 14:	0	0	0	0	0	0	0	0	0
PROGRAM 15:	0	0	0	0	0	0	0	0	0
PROGRAM 16:	0	0	0	0	0	0	0	0	0
PROGRAM 17:	0	0	0	0	0	0	0	0	0
PROGRAM 18:	0	0	0	0	0	0	0	0	0
PROGRAM 19:	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>0</b>	<b>3,345</b>	<b>140</b>	<b>2,545</b>	<b>3,400</b>	<b>2,540</b>	<b>0</b>	<b>0</b>	<b>11,970</b>



CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED  
FOR MONTHS: JANUARY 2008 THROUGH DECEMBER 2008

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: Residential New Construction Program	0	(1,981)	0	0	(450)	440	0	0	(1,991)
PROGRAM 2: Residential Appliance Replacement Program	0	(1,981)	0	0	(625)	(400)	0	0	(3,006)
PROGRAM 3: Residential Appliance Retention Program	0	(1,981)	140	0	(300)	(500)	0	0	(2,641)
PROGRAM 4: Conservation Education	0	0	0	1,345	0	(1,050)	0	0	295
PROGRAM 5: 0	0	0	0	0	0	0	0	0	0
PROGRAM 6: 0	0	0	0	0	0	0	0	0	0
PROGRAM 7: 0	0	0	0	0	0	0	0	0	0
PROGRAM 8: 0	0	0	0	0	0	0	0	0	0
PROGRAM 9: 0	0	0	0	0	0	0	0	0	0
PROGRAM 10: 0	0	0	0	0	0	0	0	0	0
PROGRAM 11: 0	0	0	0	0	0	0	0	0	0
PROGRAM 12: 0	0	0	0	0	0	0	0	0	0
PROGRAM 13: 0	0	0	0	0	0	0	0	0	0
PROGRAM 14: 0	0	0	0	0	0	0	0	0	0
PROGRAM 15: 0	0	0	0	0	0	0	0	0	0
PROGRAM 16: 0	0	0	0	0	0	0	0	0	0
PROGRAM 17: 0	0	0	0	0	0	0	0	0	0
PROGRAM 18: 0	0	0	0	0	0	0	0	0	0
PROGRAM 19: 0	0	0	0	0	0	0	0	0	0
PROGRAM 20: 0	0	0	0	0	0	0	0	0	0
<b>TOTAL TOTAL OF ALL PROGRAMS</b>	<b>0</b>	<b>(5,943)</b>	<b>140</b>	<b>1,345</b>	<b>(1,375)</b>	<b>(1,510)</b>	<b>0</b>	<b>0</b>	<b>(7,343)</b>

( ) REFLECTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
SUMMARY OF EXPENSES BY PROGRAM BY MONTH  
FOR MONTHS: JANUARY 2008 THROUGH DECEMBER 2008

EXPENSES:	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
PROGRAM 1: Residential New Construction Program	0	120	75	195	90	75	75	120	150	590	973 #	90	2,555
PROGRAM 2: Residential Appliance Replacement Program	0	120	175	195	90	75	75	120	150	590	33	90	1,715
PROGRAM 3: Residential Appliance Retention Program	0	120	75	195	90	75	175	220	248	690	271	2,995	5,155
PROGRAM 4: Conservation Education	1,045	0	0	0	0	0	0	0	0	1,500	0	0	2,545
PROGRAM 5:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 6:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 7:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 8:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 9:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 10:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 11:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 12:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 13:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 14:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 15:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 16:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 17:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 18:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 19:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>1,045</b>	<b>361</b>	<b>325</b>	<b>586</b>	<b>270</b>	<b>225</b>	<b>325</b>	<b>461</b>	<b>548</b>	<b>3,370</b>	<b>1,278</b>	<b>3,175</b>	<b>11,970</b>
LESS AMOUNT INCLUDED IN RATE BASE	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>RECOVERABLE CONSERVATION EXPENSES</b>	<b>1,045</b>	<b>361</b>	<b>325</b>	<b>586</b>	<b>270</b>	<b>225</b>	<b>325</b>	<b>461</b>	<b>548</b>	<b>3,370</b>	<b>1,278</b>	<b>3,175</b>	<b>11,970</b>

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
JANUARY 2008 THROUGH DECEMBER 2008

CONSERVATION REVENUES	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1. RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
2. OTHER PROGRAM REVS	0	0	0	0	0	0	0	0	0	0	0	0	0
3. CONSERV. ADJ REVS	(4,552)	(4,048)	(5,232)	(6,380)	(4,109)	(3,296)	(2,161)	(2,141)	(1,921)	(2,177)	(3,858)	(4,033)	(43,909)
4. TOTAL REVENUES	(4,552)	(4,048)	(5,232)	(6,380)	(4,109)	(3,296)	(2,161)	(2,141)	(1,921)	(2,177)	(3,858)	(4,033)	(43,909)
5. PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	(116)	(116)	(116)	(116)	(116)	(116)	(116)	(116)	(116)	(116)	(116)	(116)	(1,391)
6. CONSERVATION REVS APPLICABLE TO THE PERIOD	(4,668)	(4,164)	(5,348)	(6,496)	(4,225)	(3,412)	(2,277)	(2,257)	(2,036)	(2,293)	(3,974)	(4,149)	(45,300)
7. CONSERVATION EXPS (FROM CT-3, PAGE 1)	1,045	361	325	580	270	225	325	461	548	3,370	1,278	3,175	11,970
8. TRUE-UP THIS PERIOD	(3,623)	(3,803)	(5,023)	(5,910)	(3,955)	(3,187)	(1,952)	(1,796)	(1,488)	1,078	(2,696)	(974)	(33,329)
9. INTER. PROV. THIS PERIOD (FROM CT-3, PAGE 3)	(11)	(17)	(26)	(37)	(47)	(80)	(88)	(98)	(96)	(102)	(59)	(90)	(751)
10. TRUE-UP & INTER. PROV. BEGINNING OF MONTH	(1,391)	(4,908)	(8,813)	(13,546)	(19,378)	(23,264)	(26,414)	(28,338)	(30,116)	(31,585)	(30,493)	(33,132)	
11. PRIOR TRUE-UP COLLECTED(REFUNDED)	116	116	116	116	116	116	116	116	116	116	116	116	
12. TOTAL NET TRUE-UP (SUM LINES 8+9+10+11)	(4,908)	(8,613)	(13,546)	(19,378)	(23,264)	(26,414)	(28,338)	(30,116)	(31,585)	(30,493)	(33,132)	(34,081)	(34,081)

CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR MONTHS: JANUARY 2008 THROUGH DECEMBER 2008

INTEREST PROVISION	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1. BEGINNING TRUE-UP	(1,391)	(4,908)	(8,613)	(13,546)	(19,378)	(23,264)	(26,414)	(28,338)	(30,116)	(31,585)	(30,493)	(33,132)	
2. ENDING TRUE-UP BEFORE INTEREST	(4,868)	(8,695)	(13,520)	(19,341)	(23,217)	(26,334)	(28,250)	(30,018)	(31,469)	(30,391)	(33,073)	(33,990)	
3. TOTAL BEGINNING & ENDING TRUE-UP	(6,289)	(13,504)	(22,132)	(32,886)	(42,595)	(49,598)	(54,664)	(58,356)	(61,605)	(61,976)	(63,567)	(67,123)	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	(3,144)	(6,752)	(11,066)	(16,443)	(21,297)	(24,799)	(27,332)	(29,178)	(30,802)	(30,988)	(31,783)	(33,561)	
5. INTER. RATE - 1ST DAY OF REPORTING MONTH	4.98%	3.08%	3.09%	2.63%	2.84%	2.43%	2.45%	2.44%	2.45%	4.95%	2.95%	1.49%	
6. INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	3.08%	3.09%	2.63%	2.84%	2.43%	5.28%	5.24%	5.82%	5.05%	2.95%	1.49%	4.98%	
7. TOTAL (SUM LINES 5 & 6)	8.06%	6.17%	5.72%	5.47%	5.27%	7.71%	7.69%	8.06%	7.50%	7.90%	4.44%	6.47%	
8. AVG INTEREST RATE (LINE 7 TIMES 50%)	4.03%	3.09%	2.86%	2.74%	2.64%	3.86%	3.85%	4.03%	3.75%	3.95%	2.22%	3.24%	
9. MONTHLY AVG INTEREST RATE	0.34%	0.26%	0.24%	0.23%	0.22%	0.32%	0.32%	0.34%	0.31%	0.33%	0.19%	0.27%	
10. INTEREST PROVISION (LINE 4 TIMES LINE 9)	(11)	(17)	(26)	(37)	(47)	(80)	(88)	(98)	(96)	(102)	(59)	(90)	(751)



**Schedule CT-5**

Indiantown Gas Company, Inc.

Reconciliation and Explanation of Differences between Filing and PSC Audit Report for  
January 2008 through December 2008.

NO DIFFERENCES AS OF THE DATE OF THIS FILING

**Schedule CT-6**  
Page 1 of 4

**Indiantown Gas Company, Inc.**  
**Program Description and Progress**

Program Title:

Residential New Construction Program

Program Description:

This program is designed to increase the overall penetration of natural gas in the single family and multi-family residential construction markets of the Company's service territory by expanding consumer energy options in new homes. Incentives are offered to any home builder or developer who installs the below listed energy efficient appliances.

Allowances:

Conservation allowances for 2008 are:

- \$350 Gas Storage Tank Water Heating
- \$450 Gas Tankless Water Heating
- \$350 Gas Heating
- \$100 Gas Cooking
- \$100 Gas Clothes Drying

Program Projections:

For the twelve-month period January 2008 through December 2008, The Company estimated that 1 home would be connected to the system. During this period, zero (0) new home allowances were paid.

Program Fiscal Expenditures:

During the twelve-month period, expenditures for this program totaled \$2,555.

Program Progress Summary:

During fiscal year 2008 due to slowing economy, zero (0) new home allowances have been paid. Company representatives continue to work closely with area builders to promote the installation of natural gas appliances in new residences.

**Schedule CT-6**  
Page 2 of 4

**Indiantown Gas Company, Inc.**  
**Program Description and Progress**

Program Title:  
Residential Appliance Replacement Program

Program Description:  
This program is designed to encourage the replacement of inefficient non-natural gas residential appliances with energy efficient natural gas appliances. Incentives are offered for the replacement of non-gas water heating, heating, cooking, or clothes drying appliances through the purchase and/or lease of energy efficient natural gas appliances.

Allowances:  
Conservation allowances for 2008 are:  
    \$525 Gas Storage Tank Water Heating  
    \$525 Gas Tankless Water Heating  
    \$625 Gas Heating  
    \$100 Gas Cooking  
    \$100 Gas Clothes Drying

Program Projections:  
For the twelve-month period January 2008 through December 2008, we estimated that 2 residential appliance replacements would qualify for incentives during this period. The Company recorded 0 residential appliance replacement program payments in 2008.

Program Fiscal Expenditures:  
For this twelve-month period, IGC incurred program costs of \$1,715.

Program Summary:  
Since inception, 0 residences have qualified for this program.



Schedule CT-6  
Page 3 of 4

**Indiantown Gas Company, Inc.  
Program Description and Progress**

Program Title:

Residential Appliance Retention Program

Program Description:

The Company offers this program to existing customers to promote the retention of energy-efficient appliances and encourage the continued use of natural gas in the home. As an incentive to continue to provide substantial benefits to the customer and utilize our resources effectively, this program offers cash allowances to the customer.

Allowances:

Conservation allowances are currently:

- \$350 Gas Storage Tank Water Heating
- \$450 Gas Tankless Water Heating
- \$350 Gas Heating
- \$100 Gas Cooking
- \$100 Gas Clothes Drying

Program Activity and Projections:

For the twelve-month period January 2008 through December 2008, we estimated that 7 natural gas appliance installations would qualify for this program. The Company recorded 27 residential appliance retention allowance payments in 2008.

Program Fiscal Expenditures:

For this twelve-month period, IGC incurred program costs of \$5,155.

Program Summary:

Since inception, 38 natural gas appliances have been retained through this program. The Company will continue to work closely with homeowners to promote the continued use of energy efficient natural gas.

**Schedule CT-6**

Page 4 of 4

**Indiantown Gas Company, Inc.  
Program Description and Progress**

Program Title:

Conservation Education Program

Program Description:

The objective of this program is to inform consumers about the Company's energy conservation programs and provide general information on energy efficiency measures that will reduce energy consumption and cost.

Program Activity and Projections:

The Company initiated its conservation programs following Commission approval in June 2007. The Company has contracted with Get Gas Florida consumer education program (a statewide advertising and web based information service). The Company communicated with several homebuilders, appliance retailers and contractors in its service area to provide information on its programs. A large percentage (estimated at 75% of the Company's approximately 600 customers visit its office location in Indiantown to pay monthly bills). The Company's office staff has personally described the programs and allowance amounts to these customers. In addition, signage in the office has provided program information.

Program Fiscal Expenditures:

Program costs totaled \$2,545 for this twelve-month period.