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June 1, 2009

BY HAND DELIVERY

Ann Cole, Director
Division of Commission Clerk
and Administrative Services
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399

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COMMISSION
CLERK

Re: *In re: Commission review of numeric conservation goals (JEA),*
Docket No. 080413-EG

Dear Ms. Cole:

Enclosed for filing on behalf of JEA in the above docket are the original and fifteen copies of the following: Pre-filed Direct Testimony of **Richard J. Vento** and Exhibit Nos. ___ (RJV-1 through RJV-3); and Pre-filed Direct Testimony of **Bradley E. Kushner** and Exhibit Nos. ___ (BEK-1 and BEK-2).

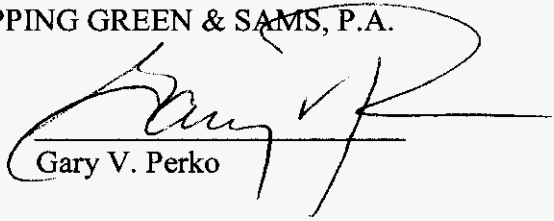
By copy of this letter, the enclosed documents have been furnished to the parties on the attached certificate of service.

Please acknowledge receipt and filing of the above by stamping the enclosed extra copies of the Petition and testimony and return them to me. If you have any questions concerning this filing, please contact me at 425-2359.

Thank you for your assistance in connection with this matter.

Very truly yours,

HOPPING GREEN & SAMs, P.A.

By: 
Gary V. Perko

DOCUMENT NUMBER-DATE
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Enclosures

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CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing has been furnished to all counsel of record and interested parties as listed below by hand-delivery (*) or regular U.S. mail this 21 day of June, 2009.

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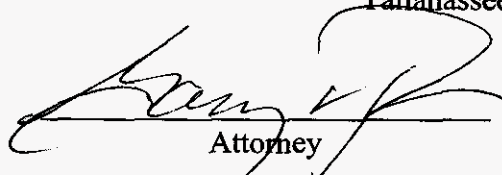
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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

DIRECT TESTIMONY OF RICHARD J. VENTO

ON BEHALF OF

JEA

DOCKET NO. 080413

JUNE 1, 2009

Q. Please state your name and business address.

A. My name is Richard J. Vento. My business address is 21 West Church Street, Jacksonville, Florida 32202.

Q. By whom are you employed and in what capacity?

A. I am employed by JEA. My current position is Director of Corporate Data Integration.

Q. Please summarize your educational background and professional experience.

A. I hold a Bachelor of Science in Business Administration from the University of Florida.

With 26 years in the utility industry, my experience includes electric production operations and maintenance, water and wastewater operations and maintenance, technology integration, load research and demand side management (DSM).

1 **Q. What is the purpose of your testimony in this proceeding?**

2 A. The purpose of my testimony is (1) to discuss JEA's unique customer base and
3 demographics, (2) to discuss JEA's historical and ongoing commitment to
4 conservation and demand-side management (DSM), (3) to describe the overall
5 process used to develop DSM goals, (4) to explain JEA's approach to
6 conservation and DSM, (5) to explain JEA's proposed DSM goals, and (6) to
7 address areas the Public Service Commission Staff has expressed an interest in
8 investigating through this Docket.

9
10 **Q. Are you sponsoring any exhibits to your testimony?**

11 A. Yes. Exhibit No. __ [RJV-1] is a copy of my résumé. Exhibit No. __ [RJV-2]
12 presents a list of the DSM, conservation, and renewable programs currently
13 offered by JEA and other activities in which we are involved. Exhibit No. __
14 [RJV-3] presents the estimated bill impact to JEA's residential customers for
15 DSM measures passing both the Total Resources Cost (TRC) and Participants
16 tests.

17
18 **Q. How is JEA governed?**

19 A. JEA's governing board consists of seven members appointed by the Mayor of
20 the City of Jacksonville and approved by the City Council. The governing board
21 sets the rates and policies governing JEA's operations. The JEA operating
22 budget requires City Council approval.

23

1 JEA's board meetings are open to the general public and ratepayers are
2 permitted to participate in board meetings. JEA's governing board sets policies
3 and programs consistent with the best interests of JEA's customers and
4 community.

5

6 **Q. Please describe JEA's service territory.**

7 A. JEA is the municipal electric utility provider for the City of Jacksonville and
8 portions of St. Johns and Nassau Counties.

9

10 **Q. Please describe the demographics of JEA's customer base.**

11 A. JEA serves approximately 400,000 customers. JEA's customers are
12 approximately 88 percent residential. Approximately 30 percent of
13 Jacksonville's population lives in households whose income is less than twice
14 the Federal Poverty Level (\$29,140 for a family of 2). The combination of low
15 income and rental customers presents special challenges to the effective
16 implementation of conservation and DSM programs. Any impacts on rates
17 resulting from implementation of DSM measures would have a disproportionate
18 impact on low income customers. Furthermore, rental customers have less
19 control over energy conservation efforts than homeowners.

20

21 **Q. Please explain JEA's existing Commission-approved DSM and conservation
22 goals.**

23 A. JEA's 2005 Demand-Side Management Plan was approved by the Florida Public
24 Service Commission on September 1, 2004 (Docket No. 040030). The

1 Commission established zero DSM goals for JEA's residential, commercial, and
2 industrial sectors through 2014 based on the Ratepayer Impact Measure (RIM)
3 test evaluations.

4
5 **Q. What is the purpose of RIM test?**

6 A. The purpose of the RIM test is to ensure that utility rates do not increase as a
7 result of implementation of DSM measures, thereby ensuring that customers
8 who cannot participate in the measure will not be penalized.

9
10 **Q. Has JEA offered DSM programs to its customers since the Commission**
11 **approved zero DSM goals in the 2004 goal setting process (Docket No.**
12 **040030)?**

13 A. Yes. JEA has continued to voluntarily offer DSM programs to customers across
14 all customer classes. JEA offers DSM programs that are directly quantifiable, as
15 well as programs that are not directly quantifiable. Since 2005, the quantifiable
16 DSM programs that JEA has voluntarily offered have saved a total of
17 approximately 7 MW of summer peak demand, approximately 6 MW of winter
18 peak demand, and nearly 62,100 MWh of energy.

19
20 **Q. Has JEA taken any action to increase the level of conservation and DSM**
21 **offered to its customers?**

22 A. Yes. In June 2006, JEA established a policy to consider all DSM measures that
23 passed the TRC test while maintaining an overall portfolio RIM value of no less
24 than 1.0. The RIM constraint was to ensure no future upward pressure on

1 customer rates resulting from JEA's DSM programs. As a result of this policy,
2 JEA developed a new DSM portfolio.

3

4 **Q. Are current conditions affecting the new DSM portfolio?**

5 A. Yes. Underlying assumptions used to develop JEA's new DSM portfolio have
6 changed in light of the recent economic downturn. These assumptions include
7 JEA's load forecast, the costs of fuels, and the costs and timing of avoided units.
8 In light of these changes in assumptions, JEA will be re-evaluating our DSM
9 portfolio.

10

11 **Q. How were potential DSM measures identified and evaluated for JEA for
12 purposes of this proceeding?**

13 A. In response to the mandate of Section 366.80 through Section 366.85, F.S., JEA
14 joined a collaborative (the Collaborative) with the other Florida Energy
15 Efficiency and Conservation Act (FEECA) jurisdictional utilities to engage a
16 single contractor (Itron) to identify DSM measures and evaluate the technical,
17 economic, and achievable potential for DSM in each of the utilities' service
18 areas.

19

20 **Q. Please describe the Collaborative among the utilities and other entities.**

21 A. The Collaborative consisted of the FEECA utilities, the Natural Resources
22 Defense Council (NRDC), and the Southern Alliance for Clean Energy (SACE).
23 The goal of the Collaborative was to evaluate the technical, economic, and

1 achievable potential for DSM in Florida. The Collaborative conducted
2 workshops in conjunction with the Florida Public Service Commission Staff.

3

4 **Q. Why was a collaborative approach taken?**

5 A. The collaborative approach offered opportunity for reduced costs to the FEECA
6 utilities in complying with the requirements of the Florida Energy Efficiency
7 and Conservation Act. In addition, the collaborative approach allowed for a
8 consistent methodology for the evaluation of DSM potential and formed a
9 vehicle for non-utility stakeholders' input.

10

11 **Q. Please describe the process of how the Collaborative selected Itron to be the**
12 **consulting firm utilized to provide the necessary assistance in the DSM**
13 **goals setting process.**

14 A. The Collaborative selected Itron through a request for proposals (RFP) process
15 administered by Florida Power & Light Company. The RFP was issued to
16 several entities qualified to perform DSM potential studies for all the FEECA
17 utilities.

18

19 **Q. As the consultant selected by the Collaborative, what were Itron's**
20 **responsibilities?**

21 A. Itron's responsibilities included providing assessments of the technical and
22 achievable potential for energy and peak demand savings from energy
23 efficiency, demand response, and demand-side renewable energy for each of the

1 FEECA utilities, as well as Florida as a whole. Itron also provided economic
2 potential estimates for JEA.

3

4 **Q. How were potential energy efficiency, demand response, and demand-side**
5 **renewable energy technologies identified?**

6 A. A comprehensive list of measures was developed by Itron from their vast
7 experience and supplemented with measures identified by the Collaborative, as
8 described in detail in the testimony of Mike Rufo.

9

10 **Q. How was JEA's achievable potential for the 2010 through 2019 period**
11 **determined?**

12 A. Achievable potential was determined for JEA by Itron as discussed in the
13 testimony of Mike Rufo.

14

15 **Q. What are JEA's estimated achievable potentials for residential and**
16 **commercial/industrial energy efficiency based on the RIM test?**

17 A. Itron's analyses indicated that there is no achievable potential for residential and
18 commercial/industrial energy efficiency for JEA based on the RIM test.

19

20 **Q. What are JEA's estimated achievable potentials for residential and**
21 **commercial/industrial demand response?**

22 A. Itron estimated achievable potential for residential and commercial/industrial
23 demand response under two different scenarios for enrollment under critical
24 peak price (CPP)/time of use (TOU) as discussed in the testimony of Mike Rufo.

1 The achievable potential under the high CPP/low TOU scenario is
2 approximately 36 MW (summer) and 39 MW (winter) by 2019. The achievable
3 potential under the low CPP/high TOU scenario is approximately 76 MW
4 (summer) and 81 MW (winter) by 2019.

5

6 **Q. What are JEA's estimated achievable potentials for residential and**
7 **commercial/industrial demand-side renewable energy technology based on**
8 **the RIM test?**

9 A. Itron's analyses indicated that there is no achievable potential for residential and
10 commercial/industrial demand-side renewable energy technology for JEA based
11 on the RIM test.

12

13 **Q. What cost-effectiveness test or tests should the Commission use to set DSM**
14 **goals, pursuant to Section 366.82, F.S.?**

15 A. JEA believes the process for evaluating DSM programs that was described
16 earlier in my testimony is adequate and the most appropriate means for
17 determining DSM programs for JEA. To the extent the Commission does set
18 DSM goals for municipal utilities it should use, as a threshold, the results of the
19 RIM test as the basis for setting DSM goals, particularly since the Commission
20 does not have rate setting jurisdiction over municipal utilities. If the results of
21 the RIM test indicate a DSM measure may be cost-effective, then it should also
22 be required to pass both the TRC test and the Participants test.

23

1 **Q. Has JEA provided an adequate assessment of the full technical potential of**
2 **available demand-side and supply-side conservation and efficiency**
3 **measures, including demand-side renewable energy systems, pursuant to**
4 **Section 366.82 (3), F.S.?**

5 A. Yes. The technical potential study performed by Itron, as described in the
6 testimony of Mike Rufo, provided an adequate assessment of the full technical
7 potential of available demand-side and supply-side conservation and efficiency
8 measures, including demand-side renewable energy systems. Drawing upon
9 their recognized expertise, Itron utilized its state-of-the-art models to
10 comprehensively analyze the full technical potential of energy efficiency,
11 demand response, and demand-side renewable energy technologies.

12

13 **Q. Has JEA provided an adequate assessment of the achievable potential of**
14 **available demand-side conservation and efficiency measures, including**
15 **demand-side renewable energy systems?**

16 A. Yes. The achievable potential study performed by Itron, as described in the
17 testimony of Mike Rufo, provided an adequate assessment of the achievable
18 potential of available demand-side conservation and efficiency measures,
19 including demand-side renewable energy systems. Drawing upon their
20 recognized expertise, Itron utilized its state-of-the-art models to
21 comprehensively analyze the achievable potential of energy efficiency, demand
22 response, and demand-side renewable energy technologies.

23

1 **Q. Should the Commission establish additional goals for efficiency**
2 **improvements in generation, transmission, and distribution?**

3 A. No. JEA believes that efficiency improvements in generation, transmission, and
4 distribution are supply-side issues.

5
6 **Q. Should the Commission establish separate goals for demand-side renewable**
7 **energy systems for the period 2010 through 2019?**

8 A. No. The Commission should not establish separate goals for demand-side
9 renewable energy systems. All goals should be established to promote cost-
10 effective DSM without bias toward any particular technology. Furthermore, if
11 demand-side renewable energy systems are cost-effective, utilities should have
12 the flexibility to include such systems either as part of their renewable portfolio
13 or as part of their DSM goals.

14
15 **Q. Should the Commission establish separate goals for residential and**
16 **commercial/industrial customer participation in utility energy audit**
17 **programs for the period 2010 through 2019?**

18 A. No. The Commission should not establish separate goals for residential and
19 commercial/industrial customer participation in utility energy audit programs.
20 Utility energy audits are performed as a result of customer interest in such
21 audits, and the utility cannot dictate that customers have interest in receiving
22 energy audits. Utilities should be allowed the flexibility to integrate energy
23 audits into conservation programs as appropriate.

24

1 **Q. Should the Commission establish incentives to promote both customer-**
2 **owned and utility-owned energy efficiency and demand-side renewable**
3 **energy systems?**

4 A. No. As part of this Docket, we have comprehensively analyzed customer-
5 owned energy efficiency and demand-side measures and none were found to be
6 cost-effective. Utility-owned energy efficiency and renewable energy systems
7 are supply-side issues.

8
9 **Q. Please identify the 2010 through 2019 projected technical potential for JEA.**

10 A. Projected technical potential for JEA is presented in the Executive Summary
11 section of the *Technical Potential for Electric Energy and Peak Demand*
12 *Savings for JEA* (dated April 7, 2009) which was developed by Itron and has
13 been filed previously in this Docket.

14
15 **Q. What overall DSM goals (peak demand and energy reductions) are**
16 **appropriate and reasonably achievable for JEA for the 2010 through 2019**
17 **period?**

18 A. In Order No. PSC-04-0767-PAA-EG the Florida Public Service Commission
19 established JEA's DSM goals at zero for the period of 2005 - 2014. In that
20 Order the Commission found that JEA appropriately evaluated the cost-
21 effectiveness of measures using the RIM test. As noted earlier in this testimony,
22 none of the DSM measures evaluated by Itron passed the RIM test. Consistent
23 with the Commission's prior Order, the DSM goals for JEA should remain at
24 zero through the current evaluation period ending in 2019.

1 As the Commission found in their 2004 Order, "...it is reasonable to allow JEA
2 to determine whether or not it should continue to offer existing DSM programs
3 as JEA is in the best position to determine its customer's needs." That same
4 finding holds true today. As discussed previously, JEA has continued to
5 evaluate and offer DSM programs. The DSM, conservation, and renewable
6 energy programs currently offered by JEA as well as other activities in which
7 JEA participates to promote energy efficiency and conservation are presented in
8 Exhibit No. __ [RJV-2].
9

10 **Q. What are JEA's proposed residential and commercial/industrial DSM goals**
11 **for the 2010 through 2019 period?**

12 A. JEA proposes that the DSM goals approved by the Public Service Commission
13 for JEA's residential and commercial/industrial customers remain zero.
14

15 The results of the Itron study identified one demand response program that may
16 have potential to provide cost-effective demand reductions. This program will
17 be evaluated by JEA, consistent with the process outlined earlier in my
18 testimony. If shown to be beneficial to our customers and the community, JEA
19 will consider implementing such a program.
20

1 **Q. Do JEA's proposed DSM goals adequately reflect the costs imposed by state**
2 **and federal regulations on the emission of greenhouse gases, pursuant to**
3 **Section 366.82(3)(d), F.S.?**

4 A. Greenhouse gases are not currently regulated at either the State or Federal level,
5 and there currently are no costs imposed on the emissions of greenhouse gases.
6 JEA does not believe it is appropriate to base the establishment of DSM goals on
7 speculation related to yet-to-be defined potential regulations of emissions of
8 greenhouse gases. However, for informational purposes, Itron is performing
9 additional analyses related to several different combinations of fuel and carbon
10 dioxide emissions allowance prices.

11
12 **Q. For JEA, what are the 2010 through 2019 annual bill impacts on residential**
13 **customers using 1,200 kWh/month for the projected TRC achievable**
14 **portfolio, the projected RIM achievable portfolio, and the company's**
15 **proposed DSM goals?**

16 A. Exhibit No. ___ [RJV-3] presents an approximation of the annual bill impacts on
17 residential customers for the TRC achievable portfolio projected by Itron due to
18 the DSM measures included in the TRC achievable portfolio based upon
19 information provided by Itron and JEA's projected annual revenue and energy
20 consumption by year. As shown in Exhibit No. ___ [RJV-3], the estimated bill
21 impact is approximately 12.8 percent by 2019.

22

1 There is no incremental impact based on the RIM achievable portfolio, as there
2 are no DSM measures that pass the RIM test for JEA based on Itron's analyses.
3 As JEA has no proposed DSM goals, there is no incremental impact.

4

5 **Q.** **Does this conclude your testimony?**

6 **A.** Yes it does.

RESUME OF

Richard Vento, Director of Corporate Data Integration

JEA

Qualifications and Experience:

Summary	25 years of progressive experience in electric, water and sewer utility planning, operations and maintenance.
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Areas of Experience

- Water and Electric System Operations and Maintenance
 - New Product Development
 - Program Development and Implementation
 - Load Research
 - Demand Side Management
 - Advanced Metering Data Integration
-

Experience

JEA	2005-Present
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Director of Corporate Data Integration

Responsible for:

- Development and delivery of electric system demand side management program
- Development and delivery of water and sewer system demand side management program
- Development and delivery of electric and water Load Research
- Development and delivery of advanced uses of AMI systems and data to internal business process owners

JEA	2002-2005
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Director of New Technologies

Established a division to identify evaluate and recommend emerging technologies that would benefit the utility.

JEA	1999-2002
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Director of Water and Wastewater Operations and Maintenance

Managed all aspects of water and wastewater treatment O&M. Reorganized to ensure all regional treatment plants were managed as individual cost centers with performance accountabilities at the plant manager level.

JEA	1988-1999
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Manager, Generation Station Systems

Jointly Managed the maintenance of 3 steam units and 4 combustion turbines.

Education

Bachelor of Science in Business Administration from University of Florida

Associates Degree in Biology

Associates Degree in Electronics

Memberships

American Society of Energy Professionals

Toastmasters International

JEA's Current DSM, Conservation, and Renewable Energy Activities

Residential Programs/Activities:

- Educational Seminars
 - Homebuyers workshops
 - Northeast Florida Community Action Agency (NFCAA) talks
 - Conferences
 - Event/show participation
 - Energy conservation meetings
 - Class instruction
- Energy audits
- School activities
- Paid media
- Solar (hot water and PV) Incentives
- Green Built Homes of Florida
- Residential Efficient Products
- Neighborhood Efficiency
- Other activities (bill inserts and JEA.com)

Commercial Programs/Activities:

- Energy audits
- District Chilled Water
- Energy Services Company (ESCO) partnership

Estimated Cumulative Annual Bill for 2010 through 2019										
Residential Customers – DSM Measures Passing Both TRC and Participant Tests										
Calendar Year	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Percent Increase	0.6%	1.7%	3.0%	4.5%	6.0%	7.6%	9.0%	10.4%	11.6%	12.8%

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
DIRECT TESTIMONY OF BRADLEY E. KUSHNER
ON BEHALF OF
JEA
DOCKET NO. 080413
JUNE 1, 2009

Q. Please state your name and business address.

A. My name is Bradley E. Kushner. My business address is 11401 Lamar Avenue,
Overland Park, Kansas 66211

Q. By whom are you employed and in what capacity?

A. I am employed by Black & Veatch Corporation as a Manager.

Q. Please describe your responsibilities in that position.

A. I am responsible for the management of various projects for utility and non-utility clients. These projects include production cost modeling associated with power system expansion planning, feasibility studies, and demand-side management (DSM) evaluations. I also have involvement in the issuance and evaluation of requests for proposals (RFPs).

Q. Please describe Black & Veatch Corporation.

A. Black & Veatch Corporation has provided comprehensive engineering, consulting, and management services to utility, industrial, and governmental

1 clients since 1915. Black & Veatch specializes in engineering, consulting, and
2 construction associated with utility services including electric, gas, water,
3 wastewater, telecommunications, and waste disposal. Service engagements
4 consist principally of investigations and reports, design and construction,
5 feasibility analyses, rate and financial reports, appraisals, reports on operations,
6 management studies, and general consulting services. Present engagements
7 include work throughout the United States and numerous foreign countries.
8

9 **Q. Please state your educational background and professional experience.**

10 A. I received my Bachelors of Science in Mechanical Engineering from the
11 University of Missouri – Columbia in 2000. I have more than 9 years of
12 experience in the engineering and consulting industry. I have experience in the
13 development of integrated resource plans, ten-year-site plans, DSM plans, and
14 other capacity planning studies for clients throughout the United States. Utilities
15 in Florida for which I have worked include JEA, Florida Municipal Power
16 Agency, Kissimmee Utility Authority, OUC, Lakeland Electric, Reedy Creek
17 Improvement District, Tampa Electric Company, and the City of Tallahassee. I
18 have performed production cost modeling and economic analysis, and otherwise
19 participated in five Need for Power Applications that have been filed on behalf
20 of Florida utilities and approved by the Florida Public Service Commission. I
21 have also testified before the FPSC in Need for Power proceedings.
22

1 **Q. What is the purpose of your testimony in this proceeding?**

2 A. The purpose of my testimony is to discuss the methodology used to develop the
3 avoided capacity costs that were provided to Itron for use in their analyses of
4 DSM measures for JEA. I will also discuss the fuel forecasts that were used by
5 JEA in their production cost modeling that was used as the basis for the avoided
6 energy costs provided to Itron for use in their analyses of DSM measures for
7 JEA.

8

9 **Q. Are you sponsoring any exhibits to your testimony?**

10 A. Yes. Exhibit No. __ [BEK-1] is a copy of my résumé. Exhibit No. __ [BEK-2]
11 presents the carbon dioxide emissions allowance prices considered in JEA's
12 analyses.

13

14 **Q. How was the timing of avoidable capacity additions determined?**

15 A. The timing of avoidable capacity additions was determined by utilizing the
16 STRATEGIST optimum generation expansion planning model. The
17 STRATEGIST model was used in JEA's Greenland Energy Center (GEC)
18 Combined Cycle Conversion Need for Power Application, which was approved
19 by the Public Service Commission in February 2009 (Docket No. 080614).

20

21 STRATEGIST analyzed JEA's projected annual peak demands over the 2010
22 through 2027 period and compared the peak demands to JEA's existing and
23 planned new generation resources. In developing this comparison, a reserve
24 margin of 15 percent was reflected. The capacity additions considered were

1 based on those included in the GEC Need for Power Application and included
2 various sizes of simple cycle combustion turbines and a combined cycle
3 configuration. The first year in which capacity requirements exceed available
4 generating capacity is projected to be 2022, at which time it has been assumed
5 for purposes of this analysis that a simple cycle combustion turbine
6 (approximately 158 MW) would be added to satisfy the capacity requirements.
7 Subsequent capacity shortfalls were met by the addition of simple cycle
8 combustion turbines (either 158 MW or 98 MW units). Such additions were
9 necessary in 2023, 2024, 2025, 2026, and 2027.

10

11 **Q. How were capital costs for these combustion turbine additions calculated?**

12 A. Overnight capital costs for the combustion turbines were based on the estimated
13 capital costs for the generating unit alternatives presented in JEA's GEC
14 Greenland Need for Power Application. The overnight capital costs were then
15 escalated to the date each unit is assumed to be installed to satisfy capacity
16 requirements, and interest during construction costs were also added. The
17 resulting installed capital costs were multiplied by JEA's levelized fixed charge
18 rate to determine a levelized installed capital cost, which was divided by the
19 output of the combustion turbine to calculate the levelized installed capital cost
20 per kW.

21

1 **Q. How were fixed operating and maintenance (O&M) costs for these**
2 **combustion turbine additions calculated?**

3 A. Fixed O&M costs were based on the estimated capital costs for the generating
4 unit alternatives presented in JEA's GEC Need for Power Application. The
5 fixed O&M cost estimates were expressed in \$/kW, and were escalated from
6 2008 dollars to nominal dollars at a 2.5 percent escalation rate.

7

8 **Q. Please discuss how the total avoided costs per kW were calculated.**

9 A. Total avoided costs per kW were calculated by adding the avoided capital costs
10 per kW to the avoided fixed O&M costs per kW for each unit addition. The
11 total annual avoided costs were calculated by multiplying the costs per kW by
12 the kW output of the combustion turbines, and the resulting total costs for each
13 unit addition were aggregated for all unit additions. The resulting total annual
14 avoided costs were then divided by the total annual avoided capacity, and the
15 annual total avoided costs per kW for all avoided units were carried forward and
16 provided to Itron for use in their analyses of DSM measures for JEA.

17

18 **Q. Were any sensitivities to the capital cost of avoided capacity additions**
19 **considered.**

20 A. Yes. JEA considered a high capital cost case in which the capital cost of the
21 avoided capacity additions was increased by 20 percent and a low capital cost
22 case in which the capital cost of the avoided capacity additions was decreased
23 by 20 percent. The resulting avoided capacity costs for the high and low capital

1 cost cases were carried forward into development of total avoided costs per kW
2 as discussed previously in my testimony.

3

4 **Q. Please discuss the base case fuel price forecast.**

5 A. JEA used the Reference Case fuel price projections that were presented in the
6 GEC Need for Power Application as the base case fuel price forecast in this
7 Docket. Reference Case fuel price projections were developed based on the US
8 Energy Information Administration (EIA) Annual Energy Outlook 2008. The
9 forecast fuel prices include applicable transportation costs and represent
10 delivered fuel prices.

11

12 **Q. Did JEA consider high and low fuel price sensitivities?**

13 A. Yes. In addition to the base case fuel price forecasts, JEA considered the high
14 and low fuel price cases that were presented in the GEC Need for Power
15 Application.

16

17 **Q. How did the fuel price forecasts consider of the possible costs associated
18 with potential regulation of carbon dioxide (CO₂) emissions?**

19 A. CO₂ emissions allowance prices were not reflected in the fuel price forecasts.
20 However, as will be discussed later in my testimony, sensitivity cases were
21 evaluated to address possible costs associated with the potential regulation of
22 CO₂ emissions.

23

1 **Q. Please explain the analyses that considered possible costs associated with**
2 **potential regulation of CO₂ emissions?**

3 A. There were three separate analyses performed that considered CO₂ emissions
4 allowance prices. The three analyses reflected a range of CO₂ emissions
5 allowance price projections.

6

7 Projected CO₂ emissions allowance prices were based on those presented in the
8 US Energy Information Administration's (EIA) April 2008 *Energy Market and*
9 *Economic Impacts of S.2191, the Lieberman-Warner Climate Security Act of*
10 *2007* report. This report was used as the basis of the CO₂ emissions allowance
11 price projections included in the GEC Need for Power Application.

12

13 The three cases that were used as the basis for the CO₂ emissions allowance
14 prices considered by JEA for this Docket are the *S.1766 Update* case
15 (representing the low end of the range of the CO₂ emissions allowance price
16 forecasts), the *S.2191 Core* case (representing the middle of the range of the
17 CO₂ emissions allowance price forecasts), and the *S.2191 Limited*
18 *Alternatives/No International* case (representing the high end of the range of the
19 CO₂ emissions allowance price forecasts). Exhibit No. __ [BEK-2] presents the
20 nominal CO₂ emissions allowance price projections for each of the cases that
21 were used in JEA's analyses.

22

1 **Q. How were the sensitivity fuel price forecasts and CO₂ emissions allowance**
2 **price projections considered in JEA's analyses?**

3 A. In addition to the base case fuel price forecast, JEA considered combinations of
4 fuel and CO₂ emissions allowance price projections. These combinations are
5 summarized as follows:

- 6 ● "High Fuel Price with High CO₂ Emissions Allowance Costs" – reflects the
7 high fuel price forecasts with the *S.2191 Limited Alternatives/No*
8 *International* case CO₂ emissions allowance price projections.
- 9 ● "Low Fuel Price with Low CO₂ Emissions Allowance Costs" – reflects the
10 low fuel price forecasts with the *S.1766 Update* case CO₂ emissions
11 allowance price projections.
- 12 ● "Base Fuel Price with Mid CO₂ Emissions Allowance Costs" – reflects the
13 base fuel price forecasts with the *S.2191 Core* case CO₂ emissions allowance
14 price projections.

15
16 **Q. How were marginal energy costs for each of the cases previously identified**
17 **in your testimony developed?**

18 A. Under my supervision and direction, JEA performed detailed production cost
19 modeling using the PROSYM production cost model. Marginal energy costs
20 were extracted from the model for each year.

21
22 These costs were provided to Itron, Inc. (Itron) for use in their cost-effectiveness
23 analyses of DSM measures for JEA, which is discussed in the testimony of Mike
24 Rufo.

1 **Q. Were marginal energy costs developed for each of the fuel and CO₂**
2 **emissions allowance price cases discussed previously in your testimony?**

3 A. Yes. Marginal energy costs were developed for the base fuel price case, and
4 each of the combination of fuel and CO₂ emissions allowance price forecasts.
5 The marginal energy costs are identical for the base capital cost and the high and
6 low capital cost cases, as changes to the avoided units' capacity costs do not
7 affect production costs.

8

9 **Q. Does this conclude your testimony?**

10 A. Yes it does.

Manager

*Utility System Planning,
Production Costing,
Economic Analysis, and
Demand-Side
Management*

Education

B.S., Mechanical Engineering,
University of Missouri –
Columbia, 2000

Experience

2000 – present

Joined Black & Veatch

2000

Mr. Kushner is responsible for production costing associated with utility system expansion planning, as well as feasibility studies and economic analysis. He also provides demand-side management evaluation. Mr. Kushner has been involved in the issuance and evaluation of requests for proposals (RFPs) and portfolio evaluations. Mr. Kushner has also presented expert testimony and prepared other experts for testimony related to determination of need proceedings and has also testified under cross examination by intervening parties.

Representative Project Experience

*Federal Loan Guarantee Application Support, Confidential Client
2009*

Serving in the role of Study Manager, Mr. Kushner provided support to facilitate completion of Part II of the Application to the US Department of Energy's Federal Loan Guarantee Program Office. The Part II Application submittal was structured to be consistent with the requirements set forth in the US Department of Energy solicitation number DE-FOA-0000008. The Part II Application consisted of a detailed project description, technical information related to the proposed project, the proposed project's business plan, and the proposed project's financial plan. Mr. Kushner's responsibilities included interfacing directly with the client and other consultants, working to coordinate the day-to-day activities of other Black & Veatch experts providing inputs for the Application, and drafting various sections of the submittal.

*Siting and Capacity Expansion Planning Study, Western Farmers
Electric Cooperative, Anadarko, Okla.
2008-2009*

Serving in the role of Study Manager, Mr. Kushner provided production costing, economic analysis and various other support to facilitate completion of the Western Farmers Electric Cooperative (WFEC) Siting and Capacity Expansion Planning Study. The Study considered construction of three different combined cycle technologies at various sites as well as construction of coal fired capacity or purchase of nuclear power. The findings of the Study were presented to WFEC staff and will be presented to the WFEC Board of Directors in March 2009.

*Greenland Energy Center Combined Cycle Conversion Need for Power
Application, JEA, Jacksonville, Fla.
2008-2009*

As Study Manager, Mr. Kushner provided production costing, economic analysis and various other support to facilitate the completion and filing of the Greenland Energy Center Need for Power Application (NFP). His work also included preparation of testimony related to the project to the Florida Public Service Commission (FPSC) as well as responding to interrogatories and production of documents requests throughout the discovery process. The NFP provides a determination of the most cost-effective capacity addition to satisfy forecasted capacity requirements.

The analysis considered self-build and purchase-power alternatives, including renewable energy technologies, and demand-side management. The project received approval from the FPSC in February 2009.

Supply-Side Technologies Characterization, Tampa Electric Company, Tampa, Fla.

2007-2009

As Study Manager, Mr. Kushner provided cost and performance estimates for various renewable, conventional and other generating technologies for client consideration in support of its determination of need filing. Technologies considered included approximately 20 renewable technologies, such as biomass, biogas, waste-to-energy, wind, solar, geothermal, hydroelectric and ocean energy; numerous conventional technologies, including simple and combined cycles; and two emerging technologies, both nuclear. Mr. Kushner also considered advanced, energy storage and distributed generation technologies.

Cane Island 4 Need for Power Application, Florida Municipal Power Agency, Orlando, Fla.

2007-2008

As Study Manager, Mr. Kushner provided production costing, economic analysis and various other support to facilitate the completion and filing of the Cane Island 4 Need for Power Application (NFP). His work also included preparation of testimony related to the project to the Florida Public Service Commission (FPSC) as well as responding to interrogatories and production of documents requests throughout the discovery process. The NFP provides a determination of the most cost-effective capacity addition to satisfy forecasted capacity requirements. The analysis considered self-build and purchase-power alternatives, including renewable energy technologies, and demand-side management. The FPSC approved the Cane Island 4 NFP in August 2008.

Valuation of Generating Unit Portfolio, Confidential Client

2008

As Study Manager, Mr. Kushner provided oversight on modeling and evaluation of purchase power contracts related to the Client's portfolio of generation assets throughout North America. The purchase power contracts were modeled to assess a monetary value to be used as guidance for valuation of the overall generation portfolio.

The portfolio of assets and associated purchase power contracts includes more than 50 models. Mr. Kushner was involved in the modeling of the contracts and quality assurance/quality control related to the entire portfolio prior to delivering evaluations to the Client.

*Characterization and Selection of Nuclear Generating Technologies,
AmerenUE, Missouri
2007-2008*

As Project Analysis Engineer, Mr. Kushner provided assistance in the characterization and screening of various nuclear generating technologies for consideration by AmerenUE. The nuclear technology selected for further evaluation will be evaluated as part of the Client's Integrated Resource Plan (IRP) study.

The characterization included consideration of provisions of the Energy Policy Act of 2005 related to new qualifying nuclear plant capacity as well as relative comparisons of competing nuclear generating technologies. Client deliverables included two separate presentations to AmerenUE's Stakeholders.

*Power Supply Study, Western Farmers Electric Cooperative,
Anadarko, Okla.
2007*

Serving in the role of Study Manager, Mr. Kushner provided production costing, economic analysis and various other support to facilitate completion of the Western Farmers Electric Cooperative (WFEC) Power Supply Study. The WFEC Power Supply Study was an update to previous capacity planning studies that evaluated the economics of various supply-side alternatives to satisfy forecast capacity requirements.

*Integrated Resource Plan, Village of Rockville Centre, N.Y.
2007*

As Study Manager, Mr. Kushner provided analysis and preparation related to the Village of Rockville Centre (RVC) Integrated Resource Plan (IRP). The IRP included consideration of RVC's existing generating system and strategic planning to satisfy forecasted system requirements. The strategic planning process included consideration of conventional supply-side options, interaction with the purchase power market, demand-side management measures, renewable supply-side alternatives and possible future environmental impacts.

*Taylor Energy Center Need for Power Application, Various Clients,
Florida
2005-2006*

As Study Manager, Mr. Kushner provided production costing, economic analysis and various other support to facilitate the completion and filing of the Taylor Energy Center (TEC) Need for Power Application (NFP). His work also included preparation of testimony related to the project to the Florida Public Service Commission (FPSC). The NFP provides a determination of the most cost-effective capacity addition to satisfy forecasted capacity requirements for the four separate utilities participating in the project. The analysis considered self-build and purchase-power alternatives.

***Integrated Resource Plan, City of Tallahassee, Tallahassee, Fla.
2005-2008***

Serving as Study Manager, Mr. Kushner provided analysis and preparation related to the City of Tallahassee's (the City's) Integrated Resource Plan (IRP). The IRP included consideration of the City's existing generating system and strategic planning to satisfy forecasted system requirements. The strategic planning process included consideration of conventional supply-side options, demand-side management measures, renewable supply-side alternatives and possible future environmental impacts.

***Integrated Resource Plan, Brazos Electric Power Cooperative, Texas
2006***

Mr. Kushner, Project Analysis Engineer, provided assistance to Brazos Electric Power Cooperative (Brazos) in developing its Integrated Resource Plan (IRP). His work on this project included drafting a request for power supply proposals (RFP), analysis of responses to the RFP, review of Brazos production costing analysis and documentation of the final report. The IRP will provide strategic direction to Brazos, which is currently experiencing and is forecasted to continue to experience robust system growth.

***Stanton Energy Center Unit B Need for Power Application, Orlando
Utilities Commission, Orlando, Fla.
2005***

As Study Manager, Mr. Kushner provided production costing, economic analysis and various other support to facilitate completion and filing of the Stanton Energy Center Unit B (Stanton B) Need for Power Application (NFP). His work also included preparation of testimony related to the project to the Florida Public Service Commission (FPSC).

The NFP provided a determination of the most cost-effective capacity addition to satisfy forecasted capacity requirements for the Orlando Utilities Commission. The FPSC approved the Stanton B NFP Application in May 2006, which represents the first coal-fired power plant approved in the State of Florida since 1991.

***RFP Issuance and Evaluation, Western Farmers Electric Cooperative,
Anadarko, Okla.
2005***

As Project Analysis Engineer, Mr. Kushner coordinated with Western Farmers Electric Cooperative (WFEC) to draft, issue and evaluate a capacity solicitation (RFP) to secure forecast capacity requirements in the most cost-effective and reliable manner. The RFP process was undertaken through coordination with Rural Utilities Services (RUS) in an effort to obtain low-cost RUS project financing. This involved evaluation of numerous conventional as well as renewable technology proposals and culminated in the issuance of a short list and presentation to the WFEC Board of Directors.

***Saint Johns River Power Park Annual Review, JEA, Jacksonville, Fla.
Annually 2003 - Present***

As Engineering Manager, Mr. Kushner was responsible for the preparation of the annual report, which documented the previous year's operations of the St. Johns River Power Park. This included a summary of the findings of field activities, staff interviews, observations and document review associated with the Power Park.

***10-Year Site Plan, FRCC Forms, EIA-860 and Annual Conservation Report Filings, Orlando Utilities Commission, Orlando, Fla.
Annually 2000 - Present***

As Engineering Manager, Mr. Kushner was responsible for production costing and the economic analysis necessary to complete the Orlando Utilities Commission's 2006 10-Year Site Plan, which was submitted to the Florida Public Service Commission (FPSC).

Related to the 10-Year Site Plan were the Florida Reliability Coordinating Council (FRCC) filings, which were submitted to the FRCC via electronic database and forwarded to the Energy Information Administration (EIA) by the FRCC. The EIA-860 collects data related to the specific utility's existing and planned generating units. The Annual Conservation Report was prepared and submitted to the FPSC in order to summarize the utility's conservation and demand-side management efforts.

RFP Issuance and Evaluation, City of Columbia, Water & Light Department, Columbia, Mo.

2005

Serving as Study Manager, Mr. Kushner coordinated with the City of Columbia, Water & Light Department (the City) to draft, issue and evaluate a capacity solicitation (RFP) to secure forecast capacity requirements in the most cost-effective and reliable manner. This involved evaluation of numerous conventional capacity options under consideration by the City, as well as options proposed by respondents to the RFP. Mr. Kushner provided continuous communication with City staff as well as presentations to the City's planning committee.

Treasure Coast Energy Center Need for Power Application, Florida Municipal Power Agency, Orlando, Fla.

2005

In the capacity of Project Analysis Engineer, Mr. Kushner provided production costing, economic analysis and various other support to facilitate completion and filing of the Florida Municipal Power Agency's (FMPA) Need for Power Application (NFP). He also provided testimony related to the project to the Florida Public Service Commission (FPSC).

The NFP provided a determination of the most cost-effective capacity addition to satisfy forecasted capacity requirements. The analysis

performed for FMPA considered self-build and purchase-power alternatives. The NFP Application was approved by the FPSC in July 2005, representing a critical step in the permitting and licensing process in the state of Florida.

Stock Island Combustion Turbine Evaluation, Florida Municipal Power Agency, Orlando, Fla.

2004

Serving in the role of Project Analysis Engineer, Mr. Kushner performed production costing and economic analysis to determine the most cost-effective capacity additions to be located at the Stock Island site. The analysis considered two different generating units from specific manufacturers who responded to FMPA's request for bids.

Generation Expansion Study, Oman

2004

As Project Analysis Engineer, Mr. Kushner performed production costing and economic analysis to determine the most cost-effective capacity additions to satisfy forecast capacity requirements in the country of Oman. The analysis considered seven different generating technologies.

Integrated Resource Plan, Golden Valley Electric Association, Fairbanks, Alaska

2004

As Project Analysis Engineer, Mr. Kushner provided economic analysis in support of the Golden Valley Electric Association's (GVEA) Integrated Resource Plan (IRP). The IRP provided GVEA with recommendations of capacity additions that would satisfy forecasted capacity requirements in the most cost-effective manner.

10-Year Site Plan and FRCC Forms, Florida Municipal Power Agency, Orlando, Fla.

2005

Serving as Engineering Manager, Mr. Kushner provided assistance and support to the Florida Municipal Power Agency (FMPA) related to its 2005 10-Year Site Plan and subsequent submission to the Florida Public Service Commission (FPSC). Related to the 10-Year Site Plan were the Florida Reliability Coordinating Council (FRCC) filings, which were submitted to the FRCC via electronic database and forwarded to the Energy Information Administration (EIA) by the FRCC.

Due Diligence and Economic Analysis, Dairyland Power Cooperative, La Crosse, Wis.

2003

Serving as the Project Analysis Engineer, Mr. Kushner performed a due diligence review of the power supply planning efforts undertaken by Dairyland Power Cooperative (DPC). His work included development of

numerous capacity expansion plans and associated system production costing.

The analysis was done in compliance with the requirements of the Rural Utilities Services (RUS) to potentially obtain low-cost RUS project financing. This project also included a presentation of the study's findings to the DPC Board of Directors. Following the issuance of a request for proposals (RFP) for capacity supplies, Black & Veatch was released to perform additional production costing and evaluations of the bids and self-build options were completed. The results were then presented to DPC project personnel as well as RUS staff.

*Numeric Conservation Goals Filing, JEA, Jacksonville, Fla.
2004*

Serving in the role of Project Analysis Engineer, Mr. Kushner provided analysis related to and preparation of the JEA 2004 Petition for Approval of Numeric Conservation Goals, as required by the Florida Public Service Commission (FPSC).

The submittal included analysis of numerous demand-side management (DSM) measures to be considered by JEA in order to determine their cost-effectiveness. The process was required to be completed by JEA every five years, culminating in the eventual determination by the FPSC of the conservation goals JEA must satisfy each year.

*Numeric Conservation Goals Filing, Orlando Utilities Commission,
Orlando, Fla.
2004*

As Project Analysis Engineer, Mr. Kushner was responsible for analysis related to and preparation of the Orlando Utilities Commission's (OUC) 2004 Petition for Approval of Numeric Conservation Goals, as required by the Florida Public Service Commission (FPSC).

The submittal included analysis of numerous demand-side management (DSM) measures to be considered by OUC in order to determine their cost-effectiveness. The process was required to be completed by OUC every five years, culminating in the eventual determination by the FPSC of the conservation goals OUC must satisfy each year.

*Site Selection Study, Florida Municipal Power Agency, Orlando, Fla.
2003*

As Project Analysis Engineer, Mr. Kushner coordinated and prepared a site selection study related to the potential construction of a new combined-cycle unit to be installed by the Florida Municipal Power Agency.

*10-Year Site Plan, Florida Municipal Power Agency, Orlando, Fla.
2004*

Serving as Engineering Manager, Mr. Kushner provided assistance and support to the Florida Municipal Power Agency (FMPA) related to its 2004 10-Year Site Plan and subsequent submission to the Florida Public Service Commission (FPSC).

Due Diligence, City Utilities, Springfield, Mo.
2003

As Project Analysis Engineer, Mr. Kushner provided due diligence and economic analysis to determine the most cost-effective capacity additions to satisfy forecasted system requirements for City Utilities – Springfield. Two options were considered, which consisted of constructing a second unit at an existing site and an independent developer's proposed construction of a unit at a new site.

Participation Agreement, Kissimmee Utility Authority, Orlando, Fla.
2002

In the role of Engineering Manager, Mr. Kushner led the development of a Participation Agreement between client (KUA) and another Florida utility governing ownership, construction and operation of a new generating unit at a KUA site. Mr. Kushner was active in meetings, coordinated with clients and incorporated various requirements to sufficiently complete the Agreement.

Capacity Planning Study, Western Farmers Electric Cooperative, Anadarko, Okla.
2002

Serving as the Project Analysis Engineer, Mr. Kushner handled the production costing and economic analysis to determine WFEC's most cost-effective expansion options to meet forecast capacity requirements. The capacity planning study was performed in support of the RFP issuance described above.

Feasibility Study, Kissimmee Utility Authority, Kissimmee, Fla.
2002

In the role of Engineering Manager, Mr. Kushner assisted in the coordination and preparation of a preliminary study to evaluate the feasibility of constructing a new generating unit at an existing Kissimmee Utility Authority site.

Capacity Planning Study, Braintree Electric Light Department, Braintree, Mass.
2002

Serving as the Project Analysis Engineer, Mr. Kushner provided the production costing and economic analysis to determine Braintree Electric Light Department's most cost-effective expansion options to meet forecast capacity requirements.

Integrated Resource Plan, City of Tallahassee, Tallahassee, Fla.
2001

As Project Analysis Engineer, Mr. Kushner assisted in the completion of the City of Tallahassee's Integrated Resource Plan (IRP), including evaluation of the City's demand-side management program alternatives.

Capacity Planning Study, Basin Electric Power Cooperative, Bismarck, N.D.
2001

Serving in the role of Project Analysis Engineer, Mr. Kushner managed the production costing and economic analysis necessary to provide Basin Electric Power Cooperative with recommendations as to which capacity additions would be most cost-effective to satisfy system requirements.

10-Year Site Plan, Lakeland Electric, Lakeland, Fla.
2001

As Project Analysis Engineer, Mr. Kushner assisted in the completion of Lakeland Electric's 2001 10-Year Site Plan, including consideration of Lakeland's capacity addition options.

Stanton Energy Center A Need for Power Application, Various Clients, Florida
2000

As Project Analysis Engineer, Mr. Kushner provided the production costing and economic analysis required in support of the determination of the most cost-effective expansion options to meet the individual needs of the Orlando Utilities Commission, Kissimmee Utility Authority and Florida Municipal Power Agency. His work also included preparation of a corresponding application to be presented to the Florida Public Service Commission, as well as written testimony in support of the commission.

CO ₂ Emissions Allowance Price (per EIA's Analysis of S.2191)			
Calendar Year	Nominal \$/Ton		
	S.1766 Update	S.2191 Core	S.2191 Limited Alternatives/No International
2010	N/A	N/A	N/A
2011	N/A	N/A	N/A
2012	7.72	17.76	53.26
2013	8.50	19.55	50.95
2014	9.35	21.52	55.09
2015	10.30	23.69	60.65
2016	11.33	26.08	66.77
2017	12.48	28.71	73.50
2018	13.74	31.60	80.91
2019	15.12	34.79	89.07
2020	16.65	38.30	98.06
2021	18.32	42.16	107.94
2022	20.17	46.41	118.83
2023	22.21	51.09	130.81
2024	24.45	56.24	144.01
2025	26.91	61.92	158.53
2026	29.63	68.16	174.52
2027	32.61	75.03	192.12