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August 10, 2009

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Ms. Ann Cole, Commission Clerk
Office of Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

Re: Docket No. 090079-EI

Dear Ms. Cole:

Enclosed for filing, on behalf of the Citizens of the State of Florida, are the original and 15 copies of the Direct Testimony of Daniel J. Lawton, Jacob Pous, Helmuth Schultz, III, Kimberly H. Dismukes and J. Randall Woolridge. Also enclosed are copies of the afore mentioned testimonies on compact disc.

Please indicate the time and date of receipt on the enclosed duplicate of this letter and return it to our office.

Enclosures

Sincerely,

Charles J. Rehwinkel
Associate Public Counsel

cc: All parties of record

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Petition for increase in rates
By Progress Energy Florida

) Docket No. 090079-EI
)
) FILED: August 10, 2009

DIRECT TESTIMONY
OF
DANIEL J. LAWTON
ON BEHALF OF THE CITIZENS OF THE STATE OF
FLORIDA

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1 **DIRECT TESTIMONY**

2 **Of**

3 **DANIEL J. LAWTON**

4 On Behalf of the Office of Public Counsel

5 Before the

6 Florida Public Service Commission

7 Docket No. 090079-EI

8
9 **SECTION I: INTRODUCTION/BACKGROUND/SUMMARY**

10
11 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

12 A. My name is Daniel J. Lawton. My business address is 701 Brazos, Suite 500, Austin,
13 Texas 78701.

14
15 **Q. PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND WORK
16 EXPERIENCE.**

17 A. I have been working in the utility consulting business as an economist since 1983.
18 Consulting engagements have included electric utility load and revenue forecasting,
19 cost of capital analyses, revenue requirements/cost of service reviews, and rate design
20 analyses in litigated rate proceedings before federal, state and local regulatory
21 authorities. I have worked with municipal utilities developing electric rate cost of
22 service studies for reviewing and setting rates. In addition, I have a law practice
23 based in Austin, Texas. My main areas of legal practice include administrative law
24 representing municipalities in electric and gas rate proceedings and other litigation
25 and contract matters. I have included a brief description of my relevant educational

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1 background and professional work experience in Exhibit No. ___ (DJL-1).

2

3 **Q. HAVE YOU PREVIOUSLY FILED TESTIMONY IN RATE PROCEEDINGS?**

4 A. Yes. A list of cases where I have previously filed testimony is included in Exhibit
5 No. (DJL-1).

6

7 **Q. ON WHOSE BEHALF ARE YOU FILING TESTIMONY IN THIS**
8 **PROCEEDING?**

9 A. I am testifying on behalf of the Florida Office of Public Counsel (OPC).

10

11 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?**

12 A. My testimony will address the ratemaking policy and financial implications before
13 the Florida Public Service Commission (“Commission”) surrounding the over-
14 recoveries of depreciation expenses and the associated excess depreciation reserve. I
15 address and pull together the recommended excess depreciation reserve flow-back to
16 customers proposal addressed in the testimony of Mr. Pous, the ratemaking treatment
17 of Mr. Pous’ proposal addressed in the cost of service testimony of OPC cost of
18 service witness, and the implications of these adjustments on Progress Energy Florida
19 (“Progress” or “Company”) financial metrics addressed in Mr. Woolridge’s
20 testimony.

21

22 **Q. PLEASE SUMMARIZE YOUR RECOMMENDATIONS IN THIS CASE.**

23 A. As the evidence relates to the Progress depreciation reserve, I conclude and
24 recommend the following:

- 1 1) Based on the Company's own evidence in this case, the Company's past
2 depreciation rates have resulted in over-collecting at least \$645,805,342 of
3 depreciation expense resulting in an excess depreciation reserve of
4 \$645,805,642;
- 5 2) Mr. Pous' proposal to recommend a return to customers of \$645,805,642
6 is conservative in light of the numerous additional adjustments to the
7 requested level of depreciation expenses he recommends, which indicate
8 the excess depreciation reserve is \$858,679,855 or about 32.8% higher
9 than the level of excess reserve recognized by the Company's own study;
- 10 3) Mr. Pous' recommendation to amortize the excess reserve over a four year
11 period as an offset to current depreciation expense will result in correcting
12 the excess reserve, and is consistent with sound regulatory policy and
13 ratemaking guidelines;
- 14 4) Correcting the excess depreciation reserve over a four year period will not
15 harm the Company's financial integrity or financial metrics; and
- 16 5) Mr. Pous' excess depreciation reserve correction proposal assures that the
17 customers that paid the excessive depreciation charges will likely be the
18 same customers that receive the benefits associated with correcting the
19 excess depreciation reserve.

20

21 **SECTION II: DEPRECIATION EXPENSE AND DEPRECIATION RESERVES**

22

23 **Q. PLEASE SUMMARIZE THE ISSUES THAT ARE BEFORE THE**
24 **COMMISSION REGARDING THE EXCESS DEPRECIATION RESERVE.**

1 A. There are three basic questions that are before the Commission in this case related to
2 excess depreciation reserves. The first issue is: does an excess depreciation reserve
3 exist and what is the amount of the excess reserve? The answer to this issue is
4 addressed by Mr. Pous and he concludes an excess depreciation reserve exists in the
5 amount of \$645,805,342. Given that the Company's own evidence (depreciation
6 study of Earl M. Robinson) supports this \$645,805,342, there should be little
7 controversy regarding this matter.

8
9 In addition, the \$645,805,342 is a conservative estimate of the excess reserve. Mr.
10 Pous recommends numerous additional adjustments to the Company's depreciation
11 study – the results of which show an excess depreciation reserve of about \$858
12 million or about \$200 million above the level of the excess reserve adjustment
13 acknowledged by the Company in this case.

14 The second issue is, how can the excess reserve be corrected? Again, Mr. Pous
15 provides an answer by proposing a four year amortization of the excess reserve to
16 assure that depreciation rates on a going forward basis are cost based.

17 The third issue: does the correction to the depreciation reserve allow the Company to
18 maintain its financial integrity and is the correction consistent with sound ratemaking
19 guidelines? I address this last issue in the following testimony. As is shown below,
20 the correction to the excess depreciation reserve proposed in the testimony of the
21 OPC witnesses is consistent with sound ratemaking policy, consistent with cost based
22 rates, and does not impair the Company's financial integrity, and is a conservative
23 estimate of the excess depreciation reserve level.

1 **Q. PLEASE DESCRIBE THE EXCESS DEPRECIATION RESERVE YOU HAVE**
2 **BEEN DISCUSSING.**

3 A. As a result of the analysis by the Company and Mr. Pous' analyses of the Company's
4 most current depreciation rate proposal, it has been determined that the Company's
5 depreciation reserve has an excess or surplus of at least \$645,805,342. This means
6 that customers have overpaid, through rates and charges, depreciation expense. While
7 I am not saying that the Company charged incorrect rates, instead past depreciation
8 estimates in rates were high.

9
10 **Q. PLEASE DESCRIBE DEPRECIATION EXPENSE.**

11 A. Depreciation expense is a charge to a company's operating expense to reflect the
12 annual recovery or amortization of previously expended capital investment. The
13 annual depreciation expense or charge is a non-cash expenditure or charge included in
14 a company's annual revenue requirement to recover the previously expended capital
15 investment over the useful life of an asset investment.

16
17 **Q. PLEASE EXPLAIN WHY YOU REFER TO DEPRECIATION AS A NON-**
18 **CASH EXPENSE.**

19 A. Depreciation expense does not involve a specific payment during the test period that
20 is subject to reimbursement in revenue requirements. Unlike test period labor or
21 operating and maintenance expenses, which are out-of-pocket cash payments,
22 depreciation charges are not additional cash payments. While both cash expenditures
23 such as labor and other ordinary costs and non cash depreciation charges are included
24 on the income statement and in the revenue requirement for setting rates and charges,
25 there are no additional cash flows out of the company for depreciation charges.

1 Rather than reducing cash for depreciation charges, the depreciation expense charged
2 to cost of service is simultaneously debited from the balance sheet by increasing the
3 accumulated provision for depreciation, which is an offset to gross plant accounts.
4 Depreciation is the recovery of previous balance sheet or rate base investments – the
5 return of capital.

6
7 **Q. PLEASE EXPLAIN THE ACCUMULATED DEPRECIATION CONCEPT**
8 **YOU ADDRESSED IN YOUR LAST ANSWER.**

9 A. Accumulated depreciation is the measure of all previously recorded depreciation.
10 Thus, an asset of \$100 with a five year life, depreciated at \$20 per year, after two
11 years would have a gross plant value of \$100 (the original cost), an accumulated
12 depreciation of \$40 (two years of depreciation recorded) and a net plant or rate base
13 value of \$60 (\$100 gross plant less \$40 of accumulated depreciation). Thus, the \$40
14 accumulated depreciation in the above example is a record of the two years'
15 depreciation payments on the return of invested capital to the Company.

16
17 **Q. DOES THE ACCUMULATED RESERVE REPRESENT A CASH ACCOUNT**
18 **OR POT OF DOLLARS IN RESERVE?**

19 A. No. The reserve for accumulated depreciation reflects the recovery of depreciation
20 from a book perspective. The annual dollars of depreciation expense recovered by a
21 company will be comingled with all other funds and spent on salaries, dividends, or
22 reinvested into the company to fund other capital projects.

23
24 **Q. PLEASE EXPLAIN THE INTERRELATIONSHIP OF DEPRECIATION**
25 **EXPENSE AND DEPRECIATION RESERVES.**

1 A. Companies such as Progress make numerous capital investments in production,
2 transmission, distribution and general plant facilities to generate, transmit and
3 ultimately deliver electricity to a customer's delivery point, i.e. the meter. These
4 various capital investments made by the Company are made with funds from capital
5 markets (debt, equity, or preferred stocks), or internally generated funds from annual
6 earnings.

7
8 Once these capital investments are made (if prudent and included by the regulator as
9 part of invested capital used and useful in providing service), the utility, through cost
10 of service and charges to customers, is allowed to earn a return on capital investment
11 and a return of capital investment. The return on capital is the return necessary for
12 the utility to recover its carrying costs (cost of borrowing) to fund these capital
13 investments. The *return of capital* is the annual recovery of the initial capital
14 investment over the useful life of the facility. This annual recovery of capital is
15 depreciation expense.

16
17 As the annual return of capital (depreciation) is recovered by the Company, an equal
18 and offsetting adjustment is made to invested capital rate base. In other words, as
19 capital is recovered through rates, the amount of outstanding capital for which the
20 company needs to earn a return, declines as it has been returned or paid off through
21 depreciation rate recovery.

22
23 **Q. WHAT ARE THE GENERAL RATEMAKING GOALS OF CAPITAL**
24 **RECOVERY OR DEPRECIATION RATES?**

1 A. Generally, regulatory authorities set depreciation rates on a straight-line basis to
2 recover a capital investment over the useful life of an asset. By straight-line recovery,
3 I mean a recovery of an equal amount in each year of the asset life. Thus, as an
4 example, if an investment of \$100 in plant is expected to have a useful life of five
5 years, a depreciation expense of \$20.00 per year included in rates would allow
6 recovery of \$100 over the five year asset life. This example assumes no salvage
7 value or cost of removal associated with the asset.

8 **Q. WHAT ARE THE CONSEQUENCES OF A LOW DEPRECIATION RATE**
9 **FOR CAPITAL RECOVERY?**

10 A. If the depreciation rate is set too low then at some point in the asset life depreciation
11 recovery will need to be accelerated to fully recover the asset costs over the asset life.
12 The impact is customers in early years did not pay the full cost of the asset and future
13 customers are required to pay higher rates to make up for the early year shortfall in
14 capital recovery.

15
16 **Q. WHAT ARE THE CONSEQUENCES OF AN ARTIFICIALLY HIGH**
17 **DEPRECIATION RATE?**

18 A. When depreciation rates are too high, early year customers end up paying more of the
19 costs than future customers. In this case rates (depreciation) must be reduced to avoid
20 further cost shifting.

21
22 Setting depreciation rates and capital recovery streams is a continuous estimating
23 process involving forecasts of numerous variables, thus perfection is not possible or
24 likely in the rate setting process. But, when over or under-recoveries are found to

1 exist, the goal should be to correct such capital recovery errors to avoid compounding
2 the rate inequities.

3
4 **Q. HOW DOES A REGULATORY AUTHORITY DETERMINE WHETHER**
5 **DEPRECIATION RECOVERY AND ASSOCIATED RESERVES ARE**
6 **ADEQUATE?**

7 A. As noted above, depreciation cost recovery estimates are based on forecasts of
8 numerous variables. Recognizing forecasts are inherently imperfect, regulatory
9 authorities typically require periodic depreciation study updates (usually four to five
10 years) to assure useful life and/or net salvage estimates remain reasonable and reliable
11 for setting rates.

12
13 To determine the adequacy of the depreciation reserve or accrual, a theoretical
14 reserve is often calculated in new depreciation studies. A theoretical reserve is the
15 accumulated provision for depreciation at a point in time, assuming the most current
16 depreciation parameters and estimates had been historically applied in setting rates.
17 The theoretical reserve is compared to the actual reserve to determine whether there
18 has been an over/under recovery of depreciation. In this case, applying all of
19 Progress Energy's assumptions in the Company's depreciation study results in a
20 theoretical reserve that indicates the actual depreciation reserve is over-funded by
21 more than \$645,805,342, which can be found at page 2-79 of the Company's
22 depreciation study.

23
24 **Q. HAS THIS COMMISSION ADDRESSED EXCESS RESERVE ISSUES IN**
25 **PAST CASES?**

1 A. Yes. There are a number of other instances in which this Commission has addressed
2 the depreciation reserve issue and these cases are discussed in the direct testimony of
3 Mr. Pous.

4 Thus, the issue of correcting over/under recoveries of capital amortization is not a
5 new issue. This Commission has recognized the need for such corrections in
6 numerous cases to assure rates are just and reasonable.

7

8 **SECTION III: PROGRESS ENERGY'S CURRENT EXCESS**

9 **DEPRECIATION RESERVE**

10

11 **Q. IS THERE AN EXCESS RESERVE IN THIS CASE?**

12 A. Yes. Based on the Company's most current depreciation study, the Company has
13 been collecting excessive amounts of depreciation. This means that current
14 customers have been overpaying for electric service and future customers will be
15 subsidized if this problem is not addressed.

16

17 **Q. WHAT IS THE AMOUNT OF THE EXCESS DEPRECIATION RESERVE?**

18 A. Based on the Company's depreciation study and information provided by witness
19 Pous, the amount of excess depreciation charged to customers is \$645,805,342. I
20 have included in my Exhibit No. __ (DJL-2) a breakdown of the excess depreciation
21 reserve by operating function.

22

23 As is demonstrated in Exhibit No. (DJL-2), based on the Company's current best
24 estimates, customers of Progress have been charged \$645,805,342 in excess
25 depreciation. In other words, past customers have been overcharged for depreciation

1 and future customers will be charged less than full cost of service if this problem of
2 past excess depreciation charges is not addressed.

3 **Q. WHAT DOES THE DEPRECIATION RESERVE SURPLUS INDICATE**
4 **REGARDING PAST DEPRECIATION RATES AND CHARGES TO**
5 **CUSTOMERS?**

6 A. These reserve surpluses mean that Progress Energy should have been recording and
7 charging substantially lower depreciation expenses in prior years to recover the costs
8 of using assets serving customers. But instead, customers have been charged
9 excessive costs and the depreciation reserve is overstated. Again, Progress charged
10 the legal rate, but the depreciation rates in cost of service were over-estimated. Only
11 by reversing these excess charges by amortizing the excess reserve over the next few
12 years will customers that paid the excessive rates be compensated, and the
13 depreciation reserve corrected. Any further delay in correcting this excess reserve or
14 employing a longer amortization period will inevitably result in continued
15 intergenerational inequities.

16
17 **SECTION IV: EXCESS DEPRECIATION RESERVE PROPOSED SOLUTION**

18
19 **Q. HOW SHOULD THE EXCESS RESERVE PROBLEM BE ADDRESSED IN**
20 **THIS CASE?**

21 A. Mr. Pous has proposed that the excess reserve be flowed back or corrected over a four
22 year period. Quite simply, \$161,451,336 ($\$645,805,342/4$) of excess depreciation
23 reserve is being employed to fund a like amount of currently requested depreciation
24 and amortization expense annually in this case. After four years the reserve should be
25 approximately at levels expected by current depreciation parameters and forecasts.

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Mr. Pous' four year amortization proposal addresses the excess depreciation reserve problem over a period of time which is consistent with the expected time period between rate increase requests. Waiting for future studies will only result in estimating larger future excess depreciation reserves and an even larger problem to resolve.

Further, Mr. Pous' analysis indicates that the excess depreciation reserve is actually on the order of \$858 million. Thus, accepting Mr. Pous' recommendations indicates that this excess reserve problem is likely to continue. Only by addressing the approximate \$646 million excess reserve acknowledged by the Company in this case will this problem be minimized.

Q. WILL MR. POUS' PROPOSAL TO CREDIT DEPRECIATION EXPENSE CREATE OR HAVE ANY PRICING IMPLICATIONS?

A. No. As I understand Mr. Pous' proposal, the depreciation excess reserves will be credited based on functional category. In other words, production excess reserves go to credit production depreciation expense, transmission to transmission expense and so on as to other functions. Thus, no pricing or allocation problems are created by Mr. Pous' proposal – the excess reserves are returned or credited to customers by function in the same fashion as the excess depreciation was paid. Thus, Mr. Pous' proposal is both fair and equitable.

Q. IN YOUR OPINION IS THE CORRECTION OF THE EXCESS DEPRECIATION RESERVE CONSISTENT WITH THIS COMMISSION'S RULES AND POLICIES?

1 A. Yes. The correction of the excess reserve in this case adjusts the plant balances and
2 reserves by function. That is there are no reserve transfers between functions. It is
3 my understanding that the Commission's policy allows reserve transfers within the
4 same function, but not across functions.¹ Thus, the transfer of depreciation reserves to
5 cover costs unrelated to depreciation would not be allowable – but correcting
6 depreciation recovery by adjusting the reserve is allowable under this Commission's
7 policies.

8
9 **Q. IN YOUR OPINION IS THE CORRECTION OF THE EXCESS**
10 **DEPRECIATION RESERVE CONSISTENT WITH GENERALLY**
11 **ACCEPTED ACCOUNTING PRINCIPLES (“GAAP”)?**

12 A. In my opinion the correction of the excess depreciation reserve is consistent with
13 GAAP. First, the goal of the excess reserve adjustment is to assure the recovery of
14 capital investment is equalized over the useful life of the assets. Thus, the cost to
15 customers is allocated as equitably as possible over the period for which service is
16 obtained from the asset. The correction for the excess reserve corrects the amount of
17 annual recovery to assure proper recovery over the expected useful life. It is an issue
18 of proper allocation of costs and does not diminish or impair the asset value. Full
19 costs will be recovered by the Company – the issue is how much should be recovered
20 annually over the expected remaining life of the assets.

21
22 **Q. WHAT IS YOUR UNDERSTANDING OF HOW MR. POUS' PROPOSED**
23 **ADJUSTMENT TO CORRECT THE EXCESS DEPRECIATION RESERVE**
24 **WILL BE TREATED IN COST OF SERVICE?**

¹ FPSC Order No. PSC-94-1199-FOF-EI, September 30, 1994.

1 A. Mr. Pous' overall findings indicate an excess depreciation reserve of at least \$646
2 million. This level of excess reserve is consistent with the Company's own study.
3 Amortizing this amount over a four year period results in a \$161,451,336 annual
4 adjustment (reduction) to depreciation expense. It is my understanding that a cost of
5 service adjustment will reduce depreciation expense in cost of service by the
6 \$161,451,336 recommendation and increase rate base by one half of the annual
7 expense adjustment or \$80,725,668.

8
9 **Q. WHAT IS THE CASH FLOW IMPACT TO THE COMPANY OF**
10 **CORRECTING THE EXCESS DEPRECIATION RESERVE?**

11 A. The cash flow impact is a \$161,451,336 reduction in depreciation expense offset by a
12 \$12,147,032 increase in return and taxes associated with the increase in rate base. I
13 have included this calculation in my Exhibit No. ___ (DJL-3). Thus, the net impact
14 to the Company's pre-tax cash flow is a net reduction of about \$149,304,304.

15
16 **Q. HOW WILL MR. POUS' PROPOSAL AMORTIZE THE \$646 MILLION**
17 **EXCESS DEPRECIATION RESERVE OVER FOUR YEARS IMPACT**
18 **PROGRESS?**

19 A. Employing the four year amortization, annual depreciation expenses will be reduced
20 by about \$161 million per year. This adjustment will reduce cost of service dollar for
21 dollar that is \$161 million. Given that depreciation is not a cash expense, there is no
22 forgone cash recovery by Progress. Instead, the flow of cash to Progress will be
23 reduced. Instead, the rate of recovery of depreciation is adjusted so as to correct the
24 identified excess reserve deficiency. Because recovery of capital is changed by the
25 depreciation adjustment, after four years the level of invested capital will be \$646

1 million higher than it would be absent this adjustment. Again, Progress is not being
2 denied recovery of any cash expense, rather the rate of amortizing invested capital is
3 changed to correct for past accelerated capital recoveries.

4
5 **Q. WILL MR. POUS' ADJUSTMENT TO CORRECT THE EXCESS**
6 **DEPRECIATION RESERVE IMPACT THE COMPANY'S CASH FLOW?**

7 A. Yes. By reducing revenue requirements by about \$161 million per year, the direct
8 result for a non-cash expense (depreciation), the cash flow paid by customers to the
9 Company will be reduced by this \$161 million amount. The cash flow to the
10 Company consists of net income (revenues less expenses) plus depreciation, plus
11 deferred income taxes.

12 Various measures of cash flow from operations are employed as measures of a firm's
13 financial metrics. One simple measure as described above can be calculated off the
14 Company's rate filing schedule is shown in my Exhibit No. ___ (DJL-4).

15 Thus, under the Company's rate filing assumptions, Progress will have (if the full rate
16 increase is granted) \$1,133,646 of cash before income taxes. This amount reflects
17 \$574,577 of return to pay interest on debt, preferred stock, and income or return for
18 equity shareholders. The \$357,871 is the depreciation and amortization request of the
19 Company, which, if granted, represents the return of capital investment. Lastly, the
20 \$201,198 of income taxes represents federal and state current and deferred taxes.
21 Deferred taxes are taxes not currently payable to the taxing authority and are funds
22 available (cash flow) for other business purposes.

23
24 Generally, the impact of Mr. Pous' depreciation correction to the excess reserve is to
25 reduce the claimed non-cash depreciation expense of \$357,871 by about \$161 million

1 before adjustment to Florida retail. The impact of this adjustment is to reduce cash
2 flow by about \$161 million. In other words, rather than a cash flow of \$1,133,646
3 (shown in Schedule (DJL-4) the annual Company cash flow will be about \$976,646
4 (\$1,133,646-\$161,000).

5
6 **Q. WILL MR. POUS' CORRECTION OF EXCESS DEPRECIATION IMPACT**
7 **THE EARNINGS OF THE COMPANY?**

8 A. No. The return authorized by this Commission will not be impacted by correcting the
9 excess depreciation reserve.

10
11 **Q. WILL THERE BE AN IMPACT ON EXPENSES FOR CALCULATING**
12 **INCOME TAXES AS A RESULT OF MR. POUS' CORRECTION TO THE**
13 **ACCUMULATED DEPRECIATION RESERVE?**

14 A. No. Whatever depreciation expense is allowed by the Commission will still be used
15 in the tax calculation. Under Mr. Pous' recommendation, about \$161 million of the
16 annual depreciation expense is funded not from increasing customer rates, but instead
17 by reducing the excess depreciation reserve (which was paid by customers in past
18 years).

19
20 **SECTION V IMPACTS ON FINANCIAL INTEGRITY**

21
22 **Q. IN YOUR OPINION, WILL CORRECTING THE EXCESS RESERVE**
23 **EMPLOYING A FOUR YEAR AMORTIZATION HARM THE COMPANY'S**
24 **FINANCIAL INTEGRITY?**

1 A. Correcting the excess depreciation reserve will not harm the Company's financial
2 integrity, although there will be an impact on cash flow financial metrics. It is
3 important to note that under Mr. Pous' proposal cash will decrease by \$149 million
4 per annum (see Schedule DJL-3), but at the end of four years rate base will be higher
5 in the amount of \$646 million. Thus, Mr. Pous' correction decreases the accumulated
6 provision for depreciation (a rate base reduction) and corrects the depreciation reserve
7 to appropriate or theoretically correct levels. Over the term (4 years), the Company
8 remains whole. Only the recovery period of capital investment changes – no
9 adjustment or reduction is made to the Company's investment.

10
11 **Q. WHAT FINANCIAL RATIOS AND METRICS ARE IMPORTANT IN**
12 **EVALUATING A COMPANY'S FINANCIAL INTEGRITY?**

13 A. There is no one key financial metric or group of financial ratios that if attained will
14 result in achieving a particular bond rating level. But, the ratios are helpful in
15 evaluating a company's financial integrity as these financial ratios are helpful in
16 broadly defining a particular company's position relative to a bond rating category.
17 Again, these financial ratios are not used by rating agencies as a prerequisite for
18 achieving or maintaining a specific debt rating.

19
20 Key financial metrics and ratios include cash flow-to-debt ratios, a short-term
21 measure of leverage risk, interest coverage ratios measuring earnings coverage of
22 fixed cost interest, and debt to total capital ratio – another measure of leverage. For
23 electric utilities the financial ratio medians by bond rating category are show in my
24 Exhibit No. ___ (DJL-5).

1 **Q. HAVE YOU CALCULATED THE COMPANY'S FINANCIAL METRICS**
2 **ASSUMING MR. POUS' \$646 MILLION EXCESS RESERVE ADJUSTMENT**
3 **IS IMPLEMENTED IN THIS PROCEEDING?**

4 A. Yes. Included in Exhibit No.(DJI-5) are the results of the excess reserve correction
5 on the financials of the Company. First, this analysis evaluates the impact of only the
6 excess reserve adjustment so that the Commission can evaluate the impact of
7 correcting the excess reserve on the Company. As is discussed below, correcting the
8 excess reserve has a small impact on the Company's cash flow financials. Second,
9 only cash flow is affected by this adjustment. Financial ratios such as "debt ratio" are
10 unaffected by the correction of the excess reserve.

11 As is demonstrated by the results shown in Exhibit No. (DJI-5), the Company's cash
12 flow ratios decline slightly, but remain well above industry averages. Progress
13 maintains financial integrity after correcting for the excess depreciation.

14 **Q. WHAT DO YOU CONCLUDE REGARDING THE IMPACT OF**
15 **CORRECTING THE EXCESS DEPRECIATION RESERVE ON THE**
16 **COMPANY'S FINANCIAL METRICS?**

17 A. Correcting the excess reserve is warranted in that the impact on customers of this
18 correction far outweighs the slight impact on the Company's cash flow financial
19 measures.

20 **Q. IN YOUR CASH FLOW ANALYSIS, HAVE YOU TAKEN INTO**
21 **CONSIDERATION OTHER CASH FLOW IMPACTS TO PROGRESS?**

22 A. I have included the impact of a 7.50% overall cost of capital, but no other adjustments
23 to cost of service which may impact cash flow. There will be a number of witnesses
24 in this case that make additional adjustment proposals that will impact cash flow. For
25 example, alternative return, depreciation and income tax recommendations will come

1 before the Commission in this case. My analysis focuses solely on the excess
2 depreciation reserve impact and demonstrates that the cash flow reduction allows
3 Progress to maintain solid financial metrics.

4
5 **Q. BASED ON YOUR ANALYSIS OF THE EXCESS DEPRECIATION**
6 **RESERVE AND THE CORRECTION PROPOSED BY MR. POUS, WHAT**
7 **ARE YOUR CONCLUSIONS IN THIS CASE?**

8 A. The excess depreciation reserve, which currently exceeds \$646 million of excess
9 depreciation costs collected from customers, should be corrected in this case as
10 recommended by witness Pous. First, if not corrected the situation, in terms of cost
11 shifting, is likely to become worse, not better.

12
13 Correcting the excess depreciation reserve does not cut one dollar of cash expense
14 from Progress – correction of the excess depreciation reserve addresses timing of
15 recovery. Customers have paid excess depreciation in past years accelerating the
16 Company’s capital recovery. Correcting the excess reserve assures customers pay the
17 true cost of service: no more, no less. Progress will still recover its capital
18 investment, but not on an accelerated basis.

19
20 **Q. ARE THERE ADDITIONAL REASONS WHY THE COMMISSION SHOULD**
21 **CORRECT THE EXCESS DEPRECIATION RESERVE?**

22 A. Yes. The Company has requested a substantial increase approaching \$500 million
23 annual increase in this case. The economic times and conditions faced by the
24 Company and consumers are well documented and slow recovery is expected. The
25 correction of the excess reserve is an opportunity for this Commission to correct the

1 excess reserve and reduce the rate increase by about \$149 million without harming
2 Progress. Such rate reduction does not disallow cash expenditures, but instead
3 corrects the rate of asset recovery. For all of these reasons the Commission should
4 correct the excess reserve at this time as proposed by OPC witness Pous.

5

6 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

7 **A. Yes.**

DOCKET NO. 090079-EI
CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the Direct Testimony of Daniel J.

Lawton has been furnished by U.S. Mail and * hand delivery on this 10th day of August 2009, to
the following parties:

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EXHIBITS
OF
DANIEL J. LAWTON

RESUME OF DANIEL J. LAWTON.....DJL-1
EXCESS RESERVE / FUNCTION..... DJL-2
CASH FLOW IMPACTS..... DJL-3
FILED CASE CASH FLOW..... DJL-4
PROGRESS ENERGY FINANCIAL RATIOS..... DJL-5

DANIEL J. LAWTON
LAWTON CONSULTING
B.A. ECONOMICS, MERRIMACK COLLEGE
M.A. ECONOMICS, TUFTS UNIVERSITY

Prior to beginning his own consulting practice Diversified Utility Consultants, Inc., in 1986 where he practiced as a firm principal through December 31, 2005, Mr. Lawton had been in the utility consulting business with a national engineering and consulting firm. In addition, Mr. Lawton has been employed as a senior analyst and statistical analyst with the Department of Public Service in Minnesota. Prior to Mr. Lawton's involvement in utility regulation and consulting he taught economics, econometrics, statistics and computer science at Doane College.

Mr. Lawton has conducted numerous financial and cost of capital studies on electric, gas and telephone utilities for various interveners before local, state and federal regulatory bodies. In addition, Mr. Lawton has provided studies, analyses, and expert testimony on statistics, econometrics, account, forecasting, and cost of service issues. Other projects in which Mr. Lawton has been involved include rate design and analyses, prudence analyses, fuel cost reviews and regulatory policy issues for electric, gas and telephone utilities. Mr. Lawton has developed software systems, databases and management systems for cost of service analyses.

In addition, Mr. Lawton has developed and reviewed numerous forecasts of energy and demand used for utility generation expansion studies as well as municipal financing. Mr. Lawton has represented numerous municipalities as a negotiator in utility related matters. Such negotiations ranges from the settlement of electric rate cases to the negotiation of provisions in purchase power contracts.

A list of cases in which Mr. Lawton has provided testimony is attached.

UTILITY RATE PROCEEDINGS IN WHICH TESTIMONY HAS BEEN PRESENTED BY DANIEL J. LAWTON

ALASKA REGULATORY COMMISSION		
Beluga Pipe Line Company	P-04-81	Cost of Capital
JURISDICTION/COMPANY	DOCKET NO.	TESTIMONY TOPIC

FEDERAL ENERGY REGULATORY COMMISSION		
Alabama Power Company	ER83-369-000	Cost of Capital
Arizona Public Service Company	ER84-450-000	Cost of Capital
Florida Power & Light	EL83-24-000	Cost Allocation, Rate Design
Florida Power & Light	ER84-379-000	Cost of Capital, Rate Design, Cost of Service
Southern California Edison	ER82-427-000	Forecasting

LOUISIANA PUBLIC SERVICE COMMISSION		
Louisiana Power & Light	U-15684	Cost of Capital, Depreciation
Louisiana Power & Light	U-16518	Interim Rate Relief
Louisiana Power & Light	U-16945	Nuclear Prudence, Cost of Service

MINNESOTA PUBLIC UTILITIES COMMISSION		
Continental Telephone	P407/GR-81-700	Cost of Capital
Interstate Power Co.	E001/GR-81-345	Financial
Montana Dakota Utilities	G009/GR-81-448	Financial, Cost of Capital

New ULM Telephone Company	P419/GR81767	Financial
Norman County Telephone	P420/GR-81-230	Rate Design, Cost of Capital
Northern States Power	G002/GR80556	Statistical Forecasting, Cost of Capital
Northwestern Bell	P421/GR80911	Rate Design, Forecasting

**FLORIDA
 PUBLIC SERVICE COMMISSION**

Progress Energy	070052-EI	Cost Recovery
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**NORTH CAROLINA
 UTILITIES COMMISSION**

North Carolina Natural Gas	G-21, Sub 235	Forecasting, Cost of Capital, Cost of Service
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**OKLAHOMA
 PUBLIC SERVICE COMMISSION**

Arkansas Oklahoma Gas Corporation	200300088	Cost of Capital
Public Service Company of Oklahoma	200600285	Cost of Capital
Public Service Company of Oklahoma	200800144	Cost of Capital

**PUBLIC SERVICE COMMISSION OF
 INDIANA**

Kokomo Gas & Fuel Company	38096	Cost of Capital
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**PUBLIC UTILITY COMMISSION OF
 NEVADA**

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Nevada Bell	99-9017	Cost of Capital
Nevada Power Company	99-4005	Cost of Capital
Sierra Pacific Power Company	99-4002	Cost of Capital
Nevada Power Company	08-12002	Cost of Capital

PUBLIC SERVICE COMMISSION OF UTAH		
PacifiCorp	04-035-42	Cost of Capital
Rocky Mountain Power	08-035-38	Cost of Capital

SOUTH CAROLINA PUBLIC SERVICE COMMISSION		
Piedmont Municipal Power	82-352-E	Forecasting

PUBLIC UTILITY COMMISSION OF TEXAS		
Central Power & Light Company	6375	Cost of Capital, Financial Integrity
Central Power & Light Company	9561	Cost of Capital, Revenue Requirements
Central Power & Light Company	7560	Deferred Accounting
Central Power & Light Company	8646	Rate Design, Excess Capacity
Central Power & Light Company	12820	STP Adj. Cost of Capital, Post Test-year adjustments, Rate Case Expenses
Central Power & Light Company	14965	Salary & Wage Exp., Self-Ins. Reserve, Plant Held for Future use, Post Test Year Adjustments, Demand Side Management, Rate Case Exp.
Central Power & Light Company	21528	Securitization of Regulatory Assets
El Paso Electric Company	9945	Cost of Capital, Revenue Requirements, Decommissioning Funding

El Paso Electric Company	12700	Cost of Capital, Rate Moderation Plan, CWIP, Rate Case Expenses
Entergy Gulf States Incorporated	16705	Cost of Service, Rate Base, Revenues, Cost of Capital, Quality of Service
Entergy Gulf States Incorporated	21111	Cost Allocation
Entergy Gulf States Incorporated	21984	Unbundling
Entergy Gulf States Incorporated	22344	Capital Structure
Entergy Gulf States Incorporated	22356	Unbundling
Entergy Gulf States Incorporated	24336	Price to Beat
Gulf States Utilities Company	5560	Cost of Service
Gulf States Utilities Company	6525	Cost of Capital, Financial Integrity
Gulf States Utilities Company	6755/7195	Cost of Service, Cost of Capital, Excess Capacity
Gulf States Utilities Company	8702	Deferred Accounting, Cost of Capital, Cost of Service
Gulf States Utilities Company	10894	Affiliate Transaction
Gulf States Utilities Company	11793	Section 63, Affiliate Transaction
Gulf States Utilities Company	12852	Deferred acctng., self-Ins. reserve, contra AFUDC adj., River Bend Plant specifically assignable to Louisiana, River Bend Decomm., Cost of Capital, Financial Integrity, Cost of Service, Rate Case Expenses
GTE Southwest, Inc.	15332	Rate Case Expenses
Houston Lighting & Power	6765	Forecasting
Houston Lighting & Power	18465	Stranded costs
Lower Colorado River Authority	8400	Debt Service Coverage, Rate Design
Southwestern Electric Power Company	5301	Cost of Service

Southwestern Electric Power Company	4628	Rate Design, Financial Forecasting
Southwestern Electric Power Company	24449	Price to Beat Fuel Factor
Southwestern Bell Telephone Company	8585	Yellow Pages
Southwestern Bell Telephone Company	18509	Rate Group Re-Classification
Southwestern Public Service Company	13456	Interruptible Rates
Southwestern Public Service Company	11520	Cost of Capital
Southwestern Public Service Company	14174	Fuel Reconciliation
Southwestern Public Service Company	14499	TUCO Acquisition
Southwestern Public Service Company	19512	Fuel Reconciliation
Texas-New Mexico Power Company	9491	Cost of Capital, Revenue Requirements, Prudence
Texas-New Mexico Power Company	10200	Prudence
Texas-New Mexico Power Company	17751	Rate Case Expenses
Texas-New Mexico Power Company	21112	Acquisition risks/merger benefits
Texas Utilities Electric Company	9300	Cost of Service, Cost of Capital
Texas Utilities Electric Company	11735	Revenue Requirements
TXU Electric Company	21527	Securitization of Regulatory Assets
West Texas Utilities Company	7510	Cost of Capital, Cost of Service
West Texas Utilities Company	13369	Rate Design

RAILROAD COMMISSION OF TEXAS		
Energas Company	5793	Cost of Capital
Energas Company	8205	Cost of Capital
Energas Company	9002-9135	Cost of Capital, Revenues, Allocation
Lone Star Gas Company	8664	Rate Design, Cost of Capital, Accumulated Depr. & DFIT, Rate Case Exp.
Lone Star Gas Company-Transmission	8935	Implementation of Billing Cycle Adjustment
Southern Union Gas Company	6968	Rate Relief
Southern Union Gas Company	8878	Test Year Revenues, Joint and Common Costs
Texas Gas Service Company	9465	Cost of Capital, Cost of Service, Allocation
TXU Lone Star Pipeline	8976	Cost of Capital, Capital Structure
TXU-Gas Distribution	9145-9151	Cost of Capital, Transport Fee, Cost Allocation, Adjustment Clause
TXU-Gas Distribution	9400	Cost of Service, Allocation, Rate Base, Cost of Capital, Rate Design
Westar Transmission Company	4892/5168	Cost of Capital, Cost of Service
Westar Transmission Company	5787	Cost of Capital, Revenue Requirement

TEXAS WATER COMMISSION		
Southern Utilities Company	7371-R	Cost of Capital, Cost of Service

SCOTSBUFF, NEBRASKA CITY COUNCIL		
K. N. Energy, Inc.		Cost of Capital

HOUSTON CITY COUNCIL		

Houston Lighting & Power Company		Forecasting
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**PUBLIC UTILITY REGULATION BOARD OF
EL PASO, TEXAS**

Southern Union Gas Company		Cost of Capital
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**DISTRICT COURT
CAMERON COUNTY, TEXAS**

City of San Benito, et. al. vs. PGE Gas Transmission et. al.	96-12-7404	Fairness Hearing
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**DISTRICT COURT
HARRIS COUNTY, TEXAS**

City of Wharton, et al vs. Houston Lighting & Power	96-016613	Franchise fees
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**DISTRICT COURT
TRAVIS COUNTY, TEXAS**

City of Round Rock, et al vs. Railroad Commission of Texas et al	GV 304,700	Mandamus
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EXCESS DEPRECIATION RESERVE
BY OPERATING FUNCTION

LINE NO.	FUNCTION	AMOUNT
1	Steam	\$182,334,463
2	Nuclear	\$160,603,058
3	Combined Cycle	\$129,572,375
4	Gas Turbine	\$472,509,896
5	Transmission	\$58,147,181
6	Distribution	\$118,646,176
7	General	<\$3,497,912>
8	Total	\$645,805,341

**ESIMATE OF CASH FLOW IMPACT
OF CORRECTING EXCESS DEPRECIATION RESERVE**

LINE NO.	DESCRIPTION	AMOUNT
1	Expense Reduction	\$161,451,336
2	Rate Base Increase	\$80,725,668 ¹
3	Requested RoR	9.21% ²
4	Return Increase	\$7,435,834 ³
5	Tax Expansion Factor	1.6338 ⁴
6	Increase Revenue Requirement	\$12,147,032 ⁵
7	Revenue Requirement Impact / Cash Flow	\$149,304,304 ⁶

¹ Line 1 divided by 2, average rate base impact

² Schedule D-1a

³ Line 3 times Line 2

⁴ Schedule C-44

⁵ Line 5 times Line 4

⁶ Line 6 Less Line 1

PROGRESS ENERGY CASH FLOW PER RATE REQUEST
TEST YEAR ENDING DECEMBER 31, 2010

LINE NO.	DESCRIPTION	AMOUNT (000'S)
1	Net Operating Income	\$574,577 ¹
2	Depreciation & Amortization	\$357,871 ²
3	Income Taxes	\$201,198 ³
4	Cash Flow Before Tax	\$1,133,646
5	Cash Flow After Current Income Tax	\$932,448

¹ Company Schedule A-1

² MFR E-1, Attachment 2 of 3, Page 1 of 2

³ Id. Deferred Income Tax is estimated at \$171,299

**PROGRESS ENERGY FINANCIAL METRICS PER RATE REQUEST
AND ADJUSTED FOR EXCESS DEPRECIATION RESERVE**

LINE NO.	DESCRIPTION	A	B	C	D
		COMPANY REQUEST AMOUNT (000,\$)	OPC ADJUSTMENT FOR EXCESS RESERVE AMOUNT (000,\$)		COMPANY REQUEST W OPC ROR ADJUSTMENTS AMOUNT (000,\$)
1	RATE BASE	\$6,238,617	\$6,238,617		\$6,238,617
2	REQUESTED RATE OF RETURN	9.21%	9.21%		7.50%
3	JURISDICTIONAL NET OPERATING INCOME REQUEST	\$574,577	\$574,577		\$467,896
4	CURRENT NET OPERATING INCOME	\$268,546	\$268,546		\$268,546
5	CLAIMED NET OPERATING INCOME DEFICIENCY	-\$306,031	-\$306,031		\$199,350
6	NET OPERATING INCOME MULTIPLIER	1.6338	1.6338		1.6338
7	REVENUE INCREASE REQUESTED	\$499,996	\$499,996		\$325,700
8					
9	NET OPERATING INCOME W/ INCREASE	\$574,577	\$574,577		\$325,700
10	DEPRECIATION EXPENSE	\$357,871	\$196,420		\$196,420
11	FEDERAL INCOME TAX	\$201,198	\$201,198		\$182,677
12	TOTAL CASH FLOW W/FIT	\$1,133,646	\$972,194		\$704,797
13	TOTAL CASH FLOW W.O/FIT	\$932,448	\$770,996		\$522,120
14					
15	INTEREST EXPENSE	\$189,404	\$189,404		\$189,404
16	DEBT AMOUNT (LONG TERM)	\$2,637,596	\$2,637,596		\$2,878,498
17	DEBT PERCENTAGE	42.28%	42.28%		44.19%
18					
19	PRE-TAX METRICS				
20	CFO/INTEREST X	5.985	5.133	3.0-4.5	3.721
21	CFO/DEBT %	42.98%	36.86%	25%-45%	24.48%
22	DEBT PERCENTAGE	42.28%	42.28%	35%-50%	44.19%
23					
24	AFTER-TAX METRICS				
25	CFO/INTEREST X	4.92	4.07	3.0-4.5	2.76
26	CFO/DEBT %	35.35%	29.23%	25%-45%	18.14%
27	DEBT PERCENTAGE	42.28%	42.28%	35%-50%	44.19%
28					
29	SOURCES:				
30	COLS A&B LINES 1-9 COMPANY SCHED A-1, LINES 10-11 PER COS				
31	LINE 12 IS SUM OF LINES 9-11				
32	LINE 13 IS SUM LINES 9-10				
33	LINE 15 WTD DEBT TIMES RATE BASE (INCL. ST DEBT)				
34	LINE 20: LINE 12/LIN 15				
35	LINE 21: LINE 12/ LINE 16				
36	LINE 22: COMPANY CLAIMED DEBT RATIO SCHED. D 1a				
37	LINES 25 & 26: EXCL. FIT				
38	COLUMN B CALCULATIONS REFLECT REDUCTION FOR EXCESS RESERVE				
39	COLUMN D REFLECTS A 7.5% ROR & EXCESS RESERVE				

KEY UTILITY FINANCIAL RATIOS

DESCRIPTION	Bond Rating		
	AA	A	BBB
EBIT interest coverage (x)	4.2	3.4	2.8
Total Debt/Capital (%)	51.7	55.9	58.8
Funds from Operations interest coverage	5.1	4.0	3.5
Funds from operations / total debt	35.5	23.8	20.4

Where:

1) EBIT interest coverage =

$$\frac{\text{earnings from operations before interest and taxes}}{\text{gross interest less (capitalized interest + interest income)}}$$

*EBITA interest coverage =

$$\text{Earnings from operations before interest, tax, depreciation, amortization}$$

2) Total Debt / Capital =

$$\frac{\text{Long-term debt + debt equivalents}}{\text{Total capital (debt, preferred, equity)}}$$

3) Funds from operation interest coverage =

$$\frac{\text{Net income from operations + (depreciation, amortization, deferred tax)}}{\text{Gross interest - (capitalized interest + interest income)}}$$