

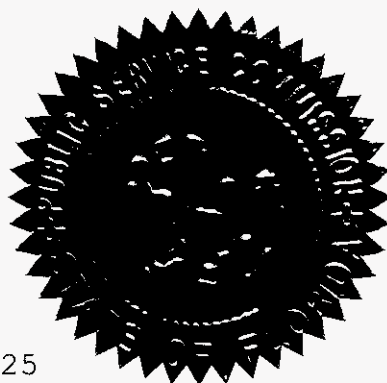
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BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION

In the Matter of:

PETITION FOR INCREASE IN RATES DOCKET NO. 080677-EI  
BY FLORIDA POWER & LIGHT COMPANY.

-----  
2009 DEPRECIATION AND DISMANTLEMENT DOCKET NO. 090130-EI  
STUDY BY FLORIDA POWER & LIGHT  
COMPANY.



VOLUME 40

Pages 5281 through 5425

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PROCEEDINGS: HEARING

COMMISSIONERS  
PARTICIPATING: CHAIRMAN MATTHEW M. CARTER, II  
COMMISSIONER LISA POLAK EDGAR  
COMMISSIONER KATRINA J. McMURRIAN  
COMMISSIONER NANCY ARGENZIANO  
COMMISSIONER NATHAN A. SKOP

DATE: Thursday, September 17, 2009

TIME: Commenced at 9:30 a.m.

PLACE: Betty Easley Conference Center  
Room 148  
4075 Esplanade Way  
Tallahassee, Florida

REPORTED BY: JANE FAUROT, RPR  
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PARTICIPATING: (As heretofore noted.)

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I N D E X

WITNESSES

NAME:	PAGE NO.
ARMANDO PIMENTEL	
Continued Cross Examination	
by Mr. Moyle	5284
Cross Examination by Mr. Wright	5298
Cross Examination by Mr. Stewart	5367
Cross Examination by Ms. Bennett	5374

1  
2  
3  
4  
5  
6  
7  
8  
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11  
12  
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EXHIBITS

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NUMBER:

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Pimentel Discovery Responses

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## P R O C E E D I N G S

1  
2 (Transcript follows in sequence from  
3 Volume 39.)

## 4 CONTINUED CROSS EXAMINATION

5 **BY MR. MOYLE:**

6 Q. Did you suggest that a 30 -- I mean, a 60 or  
7 70 percent increase would possibly be a rate cliff when  
8 you answered Commissioner Skop's question?

9 A. I'm not sure that I suggested it. I did  
10 mention what I recall was the case either in Maryland or  
11 Pennsylvania, where there was a very large amount, I  
12 believe it was around 60 percent, and I did indicate  
13 that it had nothing to do with a theoretical  
14 depreciation credit. It actually had to do with the  
15 transition to market rates and that investors were  
16 having a very difficult time during the preceding years  
17 before that happened as to what would actually get  
18 passed through to customers.

19 Q. You would agree that a 60 percent rate  
20 increase is a significant rate increase, correct?

21 A. I would, but I wasn't referring to my belief.  
22 I was making a comment about investors and the situation  
23 that they had seen in other states.

24 Q. Are you aware how much of a percentage  
25 increase, if FPL's proposed rates are approved and rate

1 design is approved, will be experienced by industrial  
2 customers?

3 A. I am not.

4 Q. A final couple of questions, if I can. I want  
5 to refer you to some of the handouts that counsel for  
6 South Florida used with you, and this is discussing the  
7 creditworthiness and financial aspects of the company.  
8 If you would first look at, it's 507, the S&P ratings  
9 direct, 2/12/09. Tell me when you have it.

10 A. Yes.

11 Q. The first paragraph, the last sentence, and  
12 I'll read it into the record. "Detracting from credit  
13 quality are the company's increasing exposure to  
14 wholesale energy activities, its willingness to expand  
15 through acquisitions and increase its risk profile, the  
16 fluctuating cash flows from FPL Energy Inc.'s portfolio  
17 of merchant generation, and the utility's significant  
18 exposure to natural gas." Do you see that?

19 A. Yes, I do.

20 Q. You would agree with me, would you not, that  
21 the wholesale energy activities referenced in here are  
22 energy activities that are being conducted by NextEra?

23 A. Yes.

24 Q. And with respect to expansion through  
25 acquisitions and increase in risk profile, you would

1 also agree that that is related to NextEra?

2 **A.** No, that's not necessarily relating to  
3 NextEra. It certainly could be NextEra, it could be FPL  
4 Group, it could be a transaction that Florida Power &  
5 Light would enter into, but it's likely all three of  
6 those.

7 **Q.** Well. Let's just take it step-by-step.  
8 Expand through acquisitions. FP&L doesn't presently  
9 have plans to expand through acquisitions in the state  
10 of Florida, does it?

11 **A.** None of the FPL Group companies have any plans  
12 to expand through acquisition at this point.

13 **Q.** Say that again.

14 **A.** None of the FPL Group companies have a plan to  
15 expand through acquisitions at this point. This is  
16 talking about corporate -- my interpretation is that  
17 this is talking about corporate acquisitions, and we  
18 don't plan for corporate acquisitions.

19 **Q.** Do you have plans to expand at NextEra?

20 **A.** Yes. We have plans to expand in all of our  
21 companies, including NextEra, yes.

22 **Q.** So I guess the rating agencies got this wrong  
23 with respect to expansion through acquisitions, because  
24 there are no plans to acquire; is that right?

25 **A.** I'm not saying they got it wrong. What it

1 looks like to me is that one of their concerns is a  
2 willingness or its willingness to expand through  
3 acquisitions.

4 Q. You said on Document 504, your FPL investor  
5 presentation, on Page 37, 113004, under Key Assumptions,  
6 do you have that?

7 A. 11 --

8 Q. 3004.

9 A. Yes.

10 Q. Now, one of the key assumptions is, I quote,  
11 "Continued expansion of NextEra energy resources  
12 non-wind activities."

13 A. That's correct. And two bullets up from the  
14 bottom it says "no acquisitions."

15 Q. The expansion plans of FPL, the regulated  
16 utility, they're driven by customer growth as we've  
17 talked about in this proceeding, correct?

18 A. They're driven by customer growth, but they're  
19 also driven by our desire to make our fleet much for  
20 efficient than it is today, and therefore save customers  
21 money. The last bullet point that you'll notice on that  
22 list is Continued Constructive Regulatory Framework in  
23 Florida.

24 Q. And the next reason set forth in this  
25 rationale is Fluctuating Cash Flows from FPL Energy

1 Inc.'s Portfolio of Merchant Generation. That's a  
2 NextEra issue, is it not? Do you see that?

3 **A.** I don't see it, because I already put it away.  
4 Fluctuating Cash Flows from FPL Energy Inc.'s Portfolio  
5 of Merchant Generation. Yes. Is that what you read?  
6 I'm sorry.

7 **Q.** Yes, sir.

8 **A.** Yes. Can we read the rest?

9 **Q.** I just want to ask, that parenthetical there,  
10 that's NextEra that's being referenced there, correct?

11 **A.** Mr. Moyle, I don't see a parenthetical.

12 **Q.** I'm sorry.

13 **A.** It says cash flows from FPL Energy. These are  
14 the things detracting from credit quality. Is that  
15 where you're at?

16 **Q.** Yes, sir. It's set forth by commas. I said  
17 parenthetical. My bad. The Fluctuating Cash Flows from  
18 FPL Energy Inc.'s Portfolio of Merchant Generation. Is  
19 it your understanding that the rating agencies are  
20 talking about a risk associated with NextEra or FPL in  
21 that phrase?

22 **A.** NextEra in that phrase and FPL in the next  
23 one, which is any utility's significant exposure to  
24 natural gas.

25 **Q.** Okay. And you would agree also NextEra has



1 some natural gas facilities, correct?

2 **A.** Yes, they do. The concern of the rating  
3 agencies is the availability of that gas and the  
4 exposure, the percentage of the generation associated  
5 with natural gas, which is a significant concentration  
6 at Florida Power & Light Company, but not at NextEra.

7 **Q.** And, you're aware that FPL filed its test  
8 letter for this rate case in November of 2008, correct?

9 **A.** I don't recall the date. We did file a test  
10 letter late in the year last year, yes.

11 **Q.** And if you look on the first page of this,  
12 this is dated February 12th, 2009, correct?

13 **A.** I don't -- I just said I didn't have -- I  
14 don't know the date and I don't have the letter.

15 **Q.** I'm sorry. 507, the Standard & Poor's  
16 document. What's the date of it?

17 **A.** The 2/12/09 document?

18 **Q.** Yes.

19 **A.** What's the date of it?

20 **Q.** Yes.

21 **A.** I assume it's 2/12/09.

22 **Q.** Who's buried in Grant's tomb? All right.  
23 Listen. The point is, you would agree with me, would  
24 you not, that in the first paragraph of the Standard &  
25 Poor's rationale in its summary of Florida Power & Light

1 Company, the things that they view as detracting from  
2 credit quality, that the rate case is not mentioned in  
3 here, correct?

4 **A.** It's not mentioned in the first paragraph, Mr.  
5 Moyle. It's mentioned in the fourth paragraph.

6 **Q.** And with respect to the things that are  
7 mentioned specifically as detracting from credit  
8 quality, the wholesale energy activities and the  
9 fluctuating cash flows are both NextEra issues, correct?

10 **A.** Yes, they are. But as I indicated again in  
11 the fourth paragraph, the financial profile of FPL in  
12 which all ratings are based is characterized by very  
13 healthy credit metrics, adequate liquidity, and  
14 management and regulatory commitment to credit quality  
15 that supports ratings. And so, this Commission, the  
16 regulatory environment that we have in Florida that  
17 investors and rating agencies have become accustomed to,  
18 is also important to the ratings that FPL gets.

19 **Q.** Okay. But I feel Mr. Mendiola's pain there.  
20 But the rate case is not mentioned in that paragraph  
21 either, is it?

22 **A.** The rate case is not mentioned, no.

23 **Q.** Are you familiar with the term "wants versus  
24 needs"? Have you ever heard people talk about what  
25 somebody wants as compared to what they need?

1           **A.**    Yes.  I'm very familiar with it.  I have two  
2 children.

3           **Q.**    And I do, as well, and that will give us some  
4 context to have this conversation.  Would you agree,  
5 wouldn't you agree with me that while FPL wants 150  
6 million in storm accrual, that it really doesn't need  
7 it, given the fact that it has 200 million in the kitty,  
8 if you will, a billion dollars on a line of credit  
9 that's available, securitization and the ability to  
10 impose a surcharge?  Wouldn't you agree that that is  
11 more of a want than a need?

12           **A.**    Mr. Moyle, sometimes a want can become a need  
13 or a need can become a want.  So I don't know that I can  
14 say yes or no, but I think maybe it's a maybe answer.  
15 The thing that strikes me about the position that we're  
16 in is that if we were here today -- I'm going to make an  
17 assumption, you might disagree with me.  But if we were  
18 here today, and what we were discussing was including in  
19 base rates an appropriate amount of an insurance premium  
20 in order to ensure our transmission and distribution  
21 system, I'm not sure that we would have spent so much  
22 time on the issue.  It would have been an appropriate  
23 amount with appropriate insurance companies, and that  
24 amount would be passed on to ratepayers as an  
25 appropriate cost of doing business in Florida.

1           That insurance is not available to us. We've  
2 done our best job to try to determine what those annual  
3 losses would be to Florida Power & Light Company, and  
4 we've treated those in a manner that I believe is  
5 similar to the way we would have treated insurance had  
6 it been available.

7           **Q.** And I think, sir, in response to that, you  
8 would probably -- I would ask you to comment and  
9 indicate, wouldn't you agree you probably would not find  
10 intervenors raising such an issue if that insurance was  
11 procured through a competitive process in which market  
12 forces were brought to bear on the price for the  
13 insurance?

14           **A.** I believe that's true. Unfortunately, neither  
15 one of us can rely on that competitive process because  
16 it doesn't exist.

17           **Q.** And you're aware that your witness that talked  
18 about the hurricane, when asked about where he came up  
19 with the \$150 million number and the line of credit, he  
20 said that was provided to him by FP&L; you're aware of  
21 that, correct?

22           **A.** No. The \$150 million number was not provided  
23 to him by Florida Power & Light. That's incorrect.

24           **Q.** All right. Well, we'll just let the record  
25 speak for that. That was my recollection as to what Mr.

1 Harris said when asked about where he got the  
2 150 million.

3 Let me ask you this question about a want  
4 versus a need. Isn't it true that while FP&L wants a  
5 12.5 return on equity, that it needs something really  
6 that is in the 10 range, starts with 1-0?

7 **A.** No, I would not agree with that. I didn't --  
8 I gave you your no answer.

9 **Q.** I wasn't finished with my question.

10 **A.** I thought that would make you happy.

11 **Q.** I hadn't finished with my question. And I  
12 asked you the 12.5 or something in the 10, considering  
13 the fact that on this chart all the companies on this  
14 chart with three exceptions are in the 10s, and by your  
15 own words you indicated that they are BBB rated, and  
16 given our discussion about the riskier companies need a  
17 higher return on equity, given the fact that FPL had a  
18 settlement agreement where it was satisfied with a 10  
19 percent ROE, and given the fact that your 2008 ROE was  
20 in the 10 range, wouldn't it be correct that your 12.5  
21 is a want, but it's not really a need, that your need is  
22 something in the 10s?

23 **A.** No.

24 **Q.** And the GBRA, that also is a want and not a  
25 need, correct? Given the fact that you can come back in

1 and file a rate case and given the fact that if it's  
2 granted it's going to forestall, prolong, and may make  
3 any kind of ultimate true-up rate case something that  
4 would be far into the future?

5 **A.** No. I think we've talked about the GBRA quite  
6 a bit already today, and I've indicated that the reason  
7 that we're requesting the GBRA, first and foremost, is  
8 as we build generation that's been approved by this  
9 Commission in need determinations, we're trying to match  
10 the customer savings and fuel efficiency with the actual  
11 capital that we are putting into the business. That's  
12 what we're trying to do.

13 **Q.** So just so I'm clear, your answer with respect  
14 to the GBRA as a want, you say it's not a want, it's a  
15 need, correct?

16 **A.** You know, those are simple words when we're  
17 using them with our children, not simple words in this  
18 proceeding. My testimony and others' testimony indicate  
19 that the -- actually, my testimony doesn't even describe  
20 the GBRA mechanism, but that the GBRA mechanism is an  
21 appropriate mechanism for this Commission once they've  
22 spent the time in a need determination determining  
23 whether, in fact, it's something that we should be  
24 building, how we should be building it, where we should  
25 be building it, how much it should cost, what the return

1 should be. But when, in fact, we put that plan in  
2 place, that the capital structure that supports that and  
3 the revenue requirements that support that should be  
4 recovered by us, since at the same time we're passing on  
5 very good benefits to our customers.

6 Q. Assuming natural gas prices stay low, correct?

7 A. Well, even if natural gas prices go up, right,  
8 I mean, if you buy a car that gets 40 miles a gallon and  
9 you trade one in that gets 20 miles a gallon, whether  
10 gas prices go up or not in the future, you will be  
11 paying less for gas.

12 Q. Let me go back to my wants versus needs  
13 question. 2011, with respect to your jet aircraft  
14 costs, I thought you said that in determining those  
15 costs you do a retrospective look at the costs; isn't  
16 that correct?

17 A. We looked at -- for 2010 we went and looked at  
18 2008, we looked at how the charges were in 2008, we  
19 believed that was a reasonable assumption as to how the  
20 aircraft was used in 2008, and that's what we forecasted  
21 in our rate case.

22 Q. And the chart, 462, you would agree that that  
23 chart reflects that most utilities that have been in for  
24 rate cases in 2008 and 2009, I mean, there doesn't  
25 appear to be any that are showing up for a two-year test

1 year, correct?

2 **A.** I can't answer that question based on this  
3 chart.

4 **Q.** Do you see 462?

5 **A.** Yes, I do.

6 **Q.** You don't see any, you know, any indication  
7 that any of these have two-year test years, correct?

8 **A.** What column are you looking at?

9 **Q.** Test Year End.

10 **A.** Yes, there's only one date per company, if  
11 that's -- I think that's your question.

12 **Q.** The 2010/2011 test year, that's something that  
13 you want, you would like, but you don't really need it,  
14 correct?

15 **A.** We have -- we do need it, so, yes, we do need  
16 it. I don't remember exactly how you started your  
17 question. The reason why we need it and support it in  
18 others' testimony, not my testimony, is because our  
19 forecast for 2010 shows actual, what we believe to be  
20 actual costs in -- I'm sorry, 2011. I said 2010. Which  
21 shows what the forecasted costs are for 2011. We feel  
22 comfortable with those forecasted costs in 2011, and  
23 that would show if we did not get an additional rate  
24 increase for 2011, we would be significantly  
25 underearning in 2011. We thought it would be an



1 efficient process to get both of those done at the same  
2 time.

3 Q. And in all of your years of accounting, you  
4 would look at actual data to perform accounting,  
5 correct? You go audit somebody's books, you look at  
6 actual data?

7 A. Yes. Accountants actually have the benefit of  
8 looking at historical data and have no requirements to  
9 look, or little requirements to look at forward data.

10 Q. And you're aware that this Commission, or you  
11 could file a rate case based on historical data,  
12 correct?

13 A. I believe so.

14 Q. The final question I want to ask you about is  
15 on this depreciation issue that you and Commissioner  
16 Skop talked about. You used the term "estimate." Would  
17 you agree to the extent that it is possible that given  
18 these tough economic times facing Floridians, that this  
19 Commission if it's able ought to try to do whatever it  
20 can to return monies to ratepayers sooner rather than  
21 later?

22 A. No. However, if there is a determination by  
23 this Commission that something different than what we  
24 have proposed is the right answer, I asked yesterday for  
25 the Commission to consider the three points that I

1 raised, and I'm not going to repeat those at this time.

2 **MR. MOYLE:** That's all I have. Thank you, Mr.  
3 Chairman.

4 **CHAIRMAN CARTER:** Commissioner Skop.

5 **COMMISSIONER SKOP:** Thank you, Mr. Chairman.  
6 Just briefly, and I just want to extend my apologies  
7 because oftentimes I do make mistakes. It was very hard  
8 to find, but I did find SDL is Scottsdale Airport,  
9 although it shares that code with the international  
10 city. So, again, very, very hard. I had to look very  
11 hard to find that. So, again, I make mistakes. I'm man  
12 enough to admit I made a mistake, but that was a very  
13 hard code to find for the domestic airport location.  
14 So, my apologies.

15 **CHAIRMAN CARTER:** I think he would have rather  
16 been in Sweden.

17 Mr. Wright.

18 **MR. WRIGHT:** Thank you, Mr. Chairman.

19 **CROSS EXAMINATION**

20 **BY MR. WRIGHT:**

21 **Q.** Good evening, Mr. Pimentel.

22 **A.** Good evening.

23 **Q.** We've introduced ourselves to each other  
24 earlier today. I'm Schef Wright and I represent the  
25 Florida Retail Federation in this proceeding. I have

1 four lines of questions. You'll be happy to know I  
2 don't intend to ask you about airplanes, flight logs, or  
3 depreciation.

4 **A.** Okay. Good.

5 **Q.** I do have a couple of follow-ups to a couple  
6 of questions that Mr. Moyle asked you and then a few  
7 others.

8 With respect to the GBRA, would you agree that  
9 if the Public Service Commission does not approve the  
10 company's request for a GBRA, the generation base rate  
11 adjustment, you have recourse, and that is to file  
12 another rate case?

13 **A.** Yes.

14 **Q.** I have a follow-up question about Exhibit 507,  
15 which is the S&P ratings direct 2/12/09 exhibit.

16 **A.** Yes.

17 **Q.** I think this is a fairly brief clarifying  
18 question, just so that I understand what this report is  
19 saying. If I could ask you to look at the second  
20 paragraph and then read what I believe are the third and  
21 fourth sentences, beginning with the phrase "business  
22 risk" and ending "with reliability and customer  
23 satisfaction are high." If you would just take a minute  
24 to read those, I want to ask you one particular  
25 question. You don't have to read them out loud.

1           **A.**    It's "the business risk is anchored."

2           **Q.**    Yes, sir.

3           **A.**    That sentence?

4           **Q.**    That one and the following one.

5           **A.**    Yes.

6           **Q.**    When I read this, it seems to be speaking  
7 favorably about the company's business risk. So far so  
8 good?

9           **A.**    Yes.

10          **Q.**    And it goes on to say, the second sentence  
11 makes some statements that seem to me to expound upon  
12 the proposition that the business risk is healthy; is  
13 that generally your understanding of this?

14          **A.**    Yes. The sentence "the service territory is  
15 healthy"?

16          **Q.**    Correct. Right. And my specific question  
17 just goes to this. The second clause in the second  
18 sentence says "the customer mix is mostly residential  
19 and commercial." I read that as indicating that having  
20 a customer mix predominately residential and commercial,  
21 as FPL's is, is favorable from the perspective of the  
22 company's business profile. Is that an accurate reading  
23 of that?

24          **A.**    Yes.

25          **Q.**    Thank you. Do you have a copy of, I'm sure

1 you do, Exhibit 504, which is the FPL investor  
2 presentation, April 2009, handy?

3 A. Yes.

4 Q. If I could ask you to look at what is  
5 apparently FPL's Page 14 or Bates Page 112981.

6 A. Yes.

7 Q. I just have just a follow-up question about  
8 that. The estimated cost for FPL generation expansion  
9 projects shown on this page indicate \$6.9 billion over,  
10 apparently over the five years ending with 2014; is that  
11 correct?

12 A. Yes, that is correct.

13 Q. Okay. My question goes to this. Other  
14 witnesses have testified, and I think you have too, that  
15 FPL has total planned investment or needs to raise --  
16 FPL asserts that it needs to raise some \$16 billion in  
17 capital over the next five years, correct?

18 A. Yes.

19 Q. We're talking about the same time period, are  
20 we not, 2010 through 2014?

21 A. No. I believe we're talking about, in the \$16  
22 billion number that's in -- that I've discussed in our  
23 rate case, I believe is 2009 through 2013. Is that  
24 important to your question? Because if it is --

25 Q. I don't think it's especially important to my

1 question, but why don't you nail it down for us.

2 **A.** It's 2009 through 2013.

3 **Q.** Thank you. My question really goes to, well,  
4 say if we take the 1.3 billion for Riviera off the  
5 6.9 billion shown on the page we were just discussing in  
6 the investor presentation document, that leaves about  
7 \$5.6 billion for generation, correct, through 2013?

8 **A.** Yes.

9 **Q.** My question is, where's the other \$10-1/2  
10 billion? What is your expectation as to what that is to  
11 be spent on?

12 **A.** It's mostly transmission and distribution,  
13 although I also -- I know we provided the \$16 billion in  
14 detail in the -- by asset in response, I believe, to a  
15 request from one of the intervenors. I have it in a  
16 different manner. Mr. Barrett has the details of the  
17 16. I don't have it by asset.

18 **Q.** If your answer is that -- well, let me ask you  
19 this. Is any of the rest of it generation?

20 **A.** Is any of the rest of it generation?

21 **Q.** That's my question.

22 **A.** No.

23 **Q.** Is any of it early construction costs for the  
24 Turkey Point 6 and 7?

25 **A.** No.

1           **Q.**    So as far as you know the rest of it's T&D and  
2 maybe some general plant?

3           **A.**    Yes.  It's primarily T&D.  I just don't have  
4 more detail than that.

5           **Q.**    That's sufficient for my understanding.  Thank  
6 you.

7                   Following up on a couple of questions that Mr.  
8 Moyle asked you about clauses.  He asked you whether FPL  
9 favors clauses.  I think your answer was generally yes;  
10 is that accurate?

11           **A.**    I think that's what my response was, generally  
12 yes, because a clause, the reason we have a clause is  
13 because it mitigates a specific, a specific risk.

14           **Q.**    Okay.  Just a couple of follow-up questions.  
15 You're familiar with the environmental cost recovery  
16 statute?  I'm not going to ask you detailed questions.

17           **A.**    Not detailed.

18           **Q.**    You know it exists?

19           **A.**    Yes.

20           **Q.**    Do you know whether FPL supported that  
21 legislation when it was enacted?

22           **A.**    I do not know.

23           **Q.**    Did FPL support the nuclear cost recovery  
24 legislation in 2006?

25           **A.**    Yes.

1           **Q.** FPL took advantage of a provision in the 2008  
2 energy bill that provided for the availability of  
3 certain funding for exactly 110 megawatts of solar  
4 projects?

5           **A.** Yes.

6           **Q.** I would bet you that FPL supported that  
7 legislation, didn't you?

8           **A.** I would think that we did, yes.

9           **Q.** Thanks. Now, I'm going to proceed on to what  
10 I claimed originally were four lines of questions. Some  
11 of these may seem redundant, if so, I apologize. I  
12 promise I'm trying to be really focused and clarify a  
13 few things.

14                   The first line of questions I have for you  
15 regards the power purchase agreements that you talked  
16 about, and you talked about investors being concerned  
17 with long-term obligations that are included in the  
18 footnotes in the back of the financial statements; is  
19 that about right?

20           **A.** Yes.

21           **Q.** I want to ask you some about the nature of  
22 those obligations. I know I saw in one of these  
23 exhibits that FPL has power purchase agreements with the  
24 Southern Company and JEA, formerly Jacksonville Electric  
25 Authority, that are take or pay for around 1,300



1 megawatts. Are you familiar with those?

2 **A.** That's about right.

3 **Q.** Okay. Some specific questions. Do you know  
4 whether the PSC, the Florida Public Service Commission,  
5 approved those contracts *a priori*, as it does for QF or  
6 other IPP contracts?

7 **A.** I do not know the answer to that question.

8 **Q.** Do you know whether FPL has to pay, I do  
9 understand those are take or pay, we have nailed that  
10 down, I think. Does FPL have to pay if either the  
11 Southern Company or JEA was unable to perform?

12 **A.** I don't know the detail of the contracts and  
13 whether those contracts have capacity provisions that if  
14 the capacity isn't available a certain percent of the  
15 time then the capacity payment is not due.

16 **Q.** My understanding of take or pay means that if  
17 the putative seller, JEA or Southern in this case, is  
18 able to perform and FPL can make the decision whether to  
19 take the energy and capacity or not, but if they're able  
20 to perform you have to pay for it. That's what take or  
21 pay means generally, correct?

22 **A.** As a general rule that's correct, but there  
23 are contracts in this industry where the provisions that  
24 you just mentioned are less favorable. I just don't, I  
25 don't know.

1           **Q.** And you don't know whether these are less  
2 favorable in the way you just used that term?

3           **A.** I do not.

4           **Q.** Does FPL recover its payments to Southern and  
5 JEA through the fuel clause, or the capacity cost  
6 recovery clause, or both?

7           **A.** Yes.

8           **Q.** With respect to the imputed debt methodology,  
9 you have said that FPL's method is consistent with the  
10 Standard & Poor methodology, correct?

11          **A.** Yes.

12          **Q.** I think this is clear, but I just want to nail  
13 it down. Does Fitch impute debt for FPL in its ratings  
14 analysis?

15          **A.** No. We read something from Fitch earlier on  
16 today.

17          **Q.** Thank you. We also read something from  
18 Moody's. It appeared to me that Moody's does not impute  
19 debt for FPL. Is that your understanding?

20          **A.** No, that's not my understanding. We don't  
21 know whether, in fact -- Moody's now has provided some  
22 information to help with the clarity of its ratings, as  
23 we saw earlier. And although I haven't gotten through  
24 that entire document yet myself, it does not appear --  
25 we don't know. We don't know whether, in fact, Moody's

1 adds this PPA debt to our capital structure or not.

2 Q. Okay. You said in response to some questions,  
3 I believe, by Mr. Mendiola, that larger investors are  
4 sophisticated and that they do all of their work  
5 in-house. Do you recall making that statement?

6 A. Yes.

7 Q. In that context, I understood you to mean,  
8 when you said they do all their work in-house, that they  
9 do their analysis of FPL's long-term obligations  
10 relative to PPAs and whatever else they're looking at  
11 in-house. Was that what you meant?

12 A. It is, since you added "and everything else  
13 in-house."

14 Q. If you know, do larger investors actually  
15 review the PPAs themselves?

16 A. The contracts themselves?

17 Q. Yes.

18 A. I do not know that they review the contracts  
19 themselves.

20 Q. Do you know whether, to the extent such orders  
21 exist, the investors would review the Public Service  
22 Commission's orders approving the contracts?

23 A. I don't know, but it wouldn't, they review a  
24 lot more things than I would have thought, and call with  
25 questions about orders or other information that this

1 Commission or this staff is looking at, but I don't  
2 know. None of them specifically have indicated that to  
3 me.

4 Q. Do you know whether they review the  
5 Commission's orders issued in the fuel cost recovery  
6 clause docket and the capacity cost recovery charge  
7 docket?

8 A. I assume that some do, because I have gotten  
9 questions on those dockets.

10 Q. What sort of questions?

11 A. Even though you're over your 10 percent  
12 threshold range, can the Commission not give you  
13 recovery this year, can they push it back two or three  
14 years; if you go under the 10 percent range, do you have  
15 to go in immediately; how quickly do you have to give  
16 the potential savings back. Those types of questions.

17 Q. Okay. So in that context, when you mentioned  
18 a 10 percent threshold, you're talking about the  
19 10 percent over/under trigger for having to at least  
20 make a midcourse filing?

21 A. Yes.

22 Q. Do you know whether they review the -- let me  
23 ask it this way. Do you get any questions about their  
24 treatment of PPAs and recovery of payments pursuant to  
25 PPAs in the fuel or CCR dockets?

1           **A.**    I don't recall getting a specific question on  
2 PPA's in the capacity clause.

3           **Q.**    Do you know whether, or do you know whether  
4 the investors review the Public Service Commission's  
5 orders articulating their cost recovery policy with  
6 respect to power purchase agreements?

7           **A.**    I do not know.

8           **Q.**    Do you know whether a large investor has ever  
9 obtained a legal opinion or a regulatory legal opinion  
10 as to the Public Service Commission's treatment of cost  
11 recovery for PPA's?

12          **A.**    I do not know.

13          **Q.**    A couple of questions about the other PPA's.  
14 We talked about Southern and JEA. Your other PPA's, I  
15 believe, are -- would you agree that pretty much all of  
16 them are pay for performance contracts?

17          **A.**    Yes. Did you say most?

18          **Q.**    I said pretty much all. Do you agree with  
19 that?

20          **A.**    Yes.

21          **Q.**    You don't know of any, besides Southern and  
22 JEA, that are take or pay, do you?

23          **A.**    I don't, but those are the largest contracts.  
24 I'm not familiar with many of the small ones.

25          **Q.**    Okay. The pay for performance contracts are

1 not leases, are they?

2 **A.** They're not -- they're not leases under the  
3 current accounting definition that is likely subject to  
4 change in the near future.

5 **Q.** Are the other contracts, other than Southern  
6 and JEA, generally approved by the Florida Public  
7 Service Commission?

8 **A.** I do not know.

9 **Q.** As pay for performance contracts, wouldn't it  
10 be true that at least generally FPL does not have to pay  
11 if the vendor supplier, IPP, whatever, doesn't perform?

12 **A.** That's correct.

13 **Q.** So if the project blows up, FPL is not  
14 obligated to make long-term payments under those  
15 contracts, is it?

16 **A.** I don't believe so. I do recall -- I do  
17 recall some sort of litigation regarding one of our  
18 power purchase agreements a while back, and I don't  
19 recall the specific situations regarding that litigation  
20 as to what -- I don't think a plant blew up, at least I  
21 hope it didn't, but I do recall there was some issue as  
22 to whether we should make the payments or not, even  
23 though they were not performing up to the contract.

24 **Q.** And I'll bet you're thinking of the same  
25 project that I'm thinking of, and that would be the

1 Okeelanta project, correct?

2 **A.** That sounds familiar, but another name would  
3 probably sound familiar, also.

4 **Q.** Thanks. My recollection of that litigation is  
5 that FPL was not liable to make payments because the QF  
6 did not perform. Is that your recollection?

7 **A.** That's actually not my recollection, but we  
8 can -- we will have another witness I'm sure that comes  
9 up after me, including our chief accounting officer,  
10 that can give you the right answer.

11 **Q.** And these other PPAs, it's true, is it not,  
12 that FPL recovers its payments for these other PPAs  
13 through either the fuel clause charge, or the capacity  
14 cost recovery charge, or both?

15 **A.** Yes.

16 **Q.** Mr. Moyle asked you a question which you  
17 answered, and I just want to make sure I'm clear as to  
18 the scope of your answer. He asked whether you are  
19 aware of any instance where the Florida PSC has  
20 disallowed recovery of any PPA payments. I thought the  
21 question was payments made by FPL, and you said you were  
22 not aware of any. Is that correct so far?

23 **A.** Yes.

24 **Q.** Are you aware of any instance where the  
25 Florida Public Service Commission disallowed recovery of

1 any payments under a PPA previously approved by the  
2 Commission for any other Florida investor-owned electric  
3 utility?

4 A. I'm not aware of one actually one way or the  
5 other.

6 Q. Okay. NextEra has power purchase agreements  
7 with utilities to which it sells, does it not?

8 A. Yes.

9 Q. Are those pay for performance contracts,  
10 generally?

11 A. Generally, but not all.

12 Q. Do those contracts have what we call  
13 regulatory out clauses in them?

14 A. What do you mean by a regulatory out clause?

15 Q. A clause whereby the utility purchasing power  
16 from NextEra in this instance would not be required to  
17 make payments to NextEra if the regulatory authority  
18 under whose jurisdiction the purchasing utility operated  
19 denied or disallowed cost recovery. That's what I mean  
20 by a reg-out clause.

21 A. I'm not -- if we do have some, it's not a  
22 significant proportion of our contracts.

23 Q. Okay. Are you aware of any instance where  
24 cost recovery for payments made by a purchasing utility  
25 to NextEra or a NextEra subsidiary were disallowed for



1 recovery by the utility?

2 **MR. ANDERSON:** Chairman Carter, we're going  
3 down a line of questions about the specifics of  
4 NextEra's business, which is not at issue here and it's  
5 not relevant. It's also not within the scope of the  
6 witness's testimony.

7 **CHAIRMAN CARTER:** Mr. Wright, to the  
8 objection.

9 **MR. WRIGHT:** Chairman Carter, I'm addressing  
10 the general treatment of power purchase agreements as  
11 that treatment relates to investors' views of power  
12 purchase agreements and cost recovery.

13 **CHAIRMAN CARTER:** Overruled.

14 **BY MR. WRIGHT:**

15 **Q.** The question was, are you aware -- do you  
16 remember?

17 **A.** No, go ahead.

18 **Q.** The question was, are you aware of any  
19 instance where a public utility regulatory authority has  
20 disallowed cost recovery by a purchasing utility of  
21 payments made by that utility to NextEra or an affiliate  
22 or subsidiary of NextEra?

23 **A.** No, I'm not aware.

24 **Q.** Have any of the large sophisticated investors  
25 to whom you referred told you, Armando Pimentel, that

1 they believe that they view FPL's power purchase  
2 agreements as debt equivalents?

3       **A.** No, I don't -- I wouldn't say that any of them  
4 have told me that they look at them as debt equivalents.  
5 What they've told me is that, something I already know,  
6 as a utility, Florida Power & Light has the -- if you  
7 look at some of the S&P reports, and I don't recall the  
8 dates, but on an imputed debt basis or on a present  
9 value of future obligations basis, FPL has a significant  
10 amount of power purchase agreements, and maybe in S&P  
11 terms fourth or fifth largest debt adjustment that S&P  
12 makes to their capital structure. So what I do hear  
13 from them is that we have significant off balance sheet  
14 commitments as they relate to power purchase agreements,  
15 which is something we already know.

16       **Q.** Now, you fully expect to get 100 percent cost  
17 recovery for payments you make under these from the  
18 Florida Public Service Commission, or the authority to  
19 recover from the PSC, don't you?

20       **A.** Yes, that would be my expectation.

21       **Q.** Okay. And would I be correct that you impart  
22 that belief to investors?

23       **A.** Absolutely I impart that belief to investors.  
24 As we've discussed and as Doctor Avera discussed,  
25 investors are their own lot. I mean, their concern

1 isn't what happened yesterday or last year, their  
2 concern is what's going to happen in years to come. And  
3 at least on this specific topic, one of the things that  
4 is concerning to them is potential changes in the  
5 accounting rules that's going to get all of these  
6 commitments onto the balance sheet and shock, if you  
7 will, to some extent, the capital structure that the  
8 companies actually show in their financial statements.

9 But it's clear that they know it's there,  
10 they've seen the S&P reports, they know we've got a lot  
11 of it, and off balance sheet commitments that are whole  
12 are a concern.

13 Q. Would they have also seen the Fitch's and  
14 Moody's evaluations of FPL's balance sheet?

15 A. I would think that they would read those.  
16 Again, they've got their own way of doing things, and  
17 for many more items than these PPA adjustments.

18 Q. So, back to the question from which we took  
19 off on this brief line. Other than their telling you  
20 what you already know, that S&P identifies these  
21 long-term obligations, have they told you that they view  
22 them as long-term debt equivalents, based on their  
23 in-house research?

24 A. No, I do not recall that they have ever used  
25 those exact words that you're using, long-term debt

1       equivalents. What I do recall is exactly what I said,  
2       that conversations about you've got a lot of -- Florida  
3       Power & Light has some of the largest imputed debt by  
4       S&P, you've got a lot of power purchase agreements, it  
5       is approximately 14 percent of your generation, those  
6       are significant commitments. Those discussions are  
7       generally followed by what do you know about the  
8       accounting rules and are these things coming on balance  
9       sheet?

10       **Q.** Well, that invites this question. Are there  
11       proposed accounting rules that would put them on the  
12       balance sheet at this time?

13       **A.** It's subject to some debate, but the concern  
14       is that the international financial reporting standards,  
15       which the SEC has indicated that we're all moving  
16       towards that stage, that the interpretation of those  
17       standards would require that most off balance sheet  
18       obligations similar to this would actually be recorded  
19       on the balance sheet.

20       **Q.** What body would impose those, that sort of  
21       requirement on utilities in the United States?

22       **A.** Well, if we understand the way that accounting  
23       standard setting is going in the globe, most countries  
24       today actually adopt and follow international accounting  
25       standards. The United States is one of the very few

1 that has not yet jumped on ship. But last year the SEC  
2 laid out a road map to try to get the United States to  
3 also adopt international financial reporting standards.  
4 We'll see where that gets us over the next several  
5 years. But most people have indicated that, one way or  
6 another, we're all going to one set of global accounting  
7 standards.

8 Q. Is there presently pending a proposal to  
9 incorporate long-term debt obligation -- long-term PPA  
10 obligations as debt equivalents on balance sheets  
11 pursuant to the FERC uniform system of accounts?

12 A. I do not know.

13 Q. I'm going to change lines now and talk with  
14 you hopefully not for too long about return on equity.  
15 You spoke with Mr. Mendiola about an optimal range of  
16 the equity ratio. Do you remember that?

17 A. Yes.

18 Q. Define optimal as you understood the term or  
19 as you understand the term in that context.

20 A. The optimum range would be where your weighted  
21 average cost of capital would be the least.

22 Q. Great. Is there a difference between the  
23 optimal range from FPL's perspective as opposed to  
24 customers' perspective?

25 A. No.

1           **Q.** I'm sure we would agree that in the short run  
2 FPL wants a higher equity ratio and customers want a  
3 lower equity ratio, correct? It's only a question as to  
4 who wants what, not anything else?

5           **A.** It's not a -- it may seem like a simple  
6 answer, but it's not a simple answer. I would hope that  
7 our customers, and I don't know, I mean, I haven't had a  
8 direct discussion with 500 in the room, so I have the  
9 ability to explain to them why a strong financial  
10 position for a very long period of time makes a lot of  
11 sense for our customers for a very long period of time,  
12 and why short-term changes in our capital structure  
13 would affect the financial position of the company and  
14 therefore customer rates in the longer term.

15           So, your question of would FPL prefer one and  
16 customers prefer the other, I don't know. I would hope  
17 that customers would also prefer what we believe is the  
18 optimal capital structure, because ultimately that will  
19 result in the lowest bill.

20           **Q.** Well, before I move on a little bit, you would  
21 agree that the customer intervenor parties in this case  
22 are advocating generally for a lower equity ratio,  
23 correct?

24           **A.** Yes.

25           **Q.** Okay. Now, you've talked about longer term

1 and the long-term, and I want to ask you a few questions  
2 about that. What is the long-term as you use the term  
3 here? I'm really -- as with Doctor Avera yesterday, I'm  
4 looking more for some idea in terms of years what you're  
5 talking about. If you can answer in those terms, that's  
6 fine, and if you want to go further than that, that's  
7 your prerogative.

8 **A.** Yes. Longer term to me as I've used it, at  
9 least today, and maybe I used it yesterday, also, but  
10 longer term to me is a mid-term. It's eight to ten  
11 years out. And it's a relatively long term in this  
12 industry because capital decisions take a long period of  
13 time. I mean, every year we're filing ten-year studies  
14 to determine what it is that we're going to do over the  
15 next ten years, generation and so on, so it's a long  
16 period of time.

17 **Q.** And, again, this is really just a clarifying  
18 question, I think, as a predicate to what we're going to  
19 go on to. But you would agree that if the Public  
20 Service Commission in this case sets FPL's rates based  
21 on a lower ROE as opposed to a higher ROE, rates will be  
22 lower for the period of time from the new effective date  
23 of rates until the time they're changed, correct?

24 **A.** If that's the -- is that the toggle --

25 **Q.** Pardon?

1           **A.** That's the only toggle in your --

2           **Q.** That's the only variable, all other things  
3 being equal.

4           **A.** Yes.

5           **Q.** Now, you are not testifying, are you, that  
6 FPL's bond rating would be at any particular level if  
7 the Commission were to set FPL's authorized ROE for  
8 ratemaking purposes at any particular level?

9           **A.** I'm not --

10          **Q.** I'll be more specific if you like.

11          **A.** Go ahead.

12          **Q.** Mr. Baudino has advocated a return on equity  
13 of 10.4 percent. You're not testifying to the PSC that  
14 FPL's bond rating would fall to A minus or BBB plus if  
15 the Commission set rates based on an ROE at  
16 10.4 percent, other things equal, are you?

17          **A.** No, because I can't speak for the rating  
18 agencies, but such a return based on the risks as I  
19 perceive them and the financial position as I perceive  
20 them would very likely result in a credit downgrade and  
21 may actually result in equity investors also taking some  
22 action on our company.

23          **Q.** I'm going to ask you a few questions about two  
24 exhibits, one of which came in earlier, and that's good  
25 old Exhibit 462, the S&L chart.



1           **A.**    Yes.

2           **Q.**    And then also Exhibit 503, which is the  
3 two-page -- well, one page of exhibit and the cover  
4 sheet, titled Fitch Ratings 12/22/08.

5           **A.**    Yes.

6           **Q.**    Let's start with Exhibit 462.  First, as a  
7 predicate, is it your understanding that this purports  
8 to be a listing of the rate cases where decisions have  
9 been rendered since January 1, 2009 in the United  
10 States?

11          **A.**    Mr. Wright, I don't think anybody actually  
12 asked me that question before.  I just -- it certainly  
13 looks to me that if you look at the date column, those  
14 appear all to be in 2009.

15          **Q.**    Okay.  Do you have any opinion as to whether  
16 the rates of return on equity authorized in the  
17 right-hand block of columns there shown in Exhibit 462  
18 are unreasonably low?

19          **A.**    Well, it's not possible for me to answer that  
20 question without understanding specifically the risks of  
21 these organizations and the expectation of the  
22 investors.

23          **Q.**    So, would I be correct, your answer is you  
24 don't have an opinion and that you just don't -- your  
25 testimony is you don't have enough information to render

1 an opinion, because you want to know more about the  
2 companies?

3 A. Right. I would need to know more about the  
4 risks of these entities to form a conclusion as to, you  
5 know, this ROE. I believe I mentioned before, maybe I  
6 didn't, I certainly recognize a lot of these entities,  
7 and these are not -- many of these entities are not  
8 highly rated entities, at least compared to FPL, so I  
9 would need a lot of information to understand whether,  
10 in fact, the ROEs here were, I think your words, too  
11 low.

12 Q. Okay. I would like to ask you if you would  
13 hang on to 462, but if you could look at the business  
14 page of 503. That's the listing that has this list of  
15 ratings for three groups relative to the segment median.  
16 I'm just looking at the above segment median rating  
17 group. FPL's in that group, correct?

18 A. Yes.

19 Q. And so are Southern -- if you read down a  
20 ways, Southern Cal Edison and Union Electric are also in  
21 that group, are they not?

22 A. Yes.

23 Q. If you look back at 462, I think you see the  
24 second line on that table, Southern Cal Edison is the  
25 second company on 462?

1           **A.**    Yes.

2           **Q.**    And then further down, there are four Missouri  
3 orders indicating the fourth company listed there is  
4 Union Electric, correct?

5           **A.**    Yes.

6           **Q.**    The answer to this question I think is implied  
7 by an earlier answer, but I want to ask it in this way.  
8 Do you have any evidence that any of the companies  
9 listed on Exhibit 462 are unable to raise equity or debt  
10 capital?

11          **A.**    No, I don't.

12          **Q.**    In response to a question by Mr. Moyle, you  
13 said that the 12.5 percent return on equity requested by  
14 FPL in this case is consistent with what investors are  
15 requiring. Do you recall making that statement?

16          **A.**    Yes.

17          **Q.**    I would like to ask you to look at sort of the  
18 center block of columns on Exhibit 462, which has the  
19 overall heading Increase Requested?

20          **A.**    Yes.

21          **Q.**    If you look down the Return on Equity column,  
22 which is really about smack in the middle of the page.

23          **A.**    Yes.

24          **Q.**    I don't see any request, requested return on  
25 equity there higher than 12.25 percent. Do you?

1           **A.**    I do not.

2           **Q.**    And I see, I think, only two that are above  
3           12, and then a couple that are at, maybe, one that's at  
4           12. Is that accurate, also? Two that are at 12, sorry.

5           **A.**    Yes.

6           **Q.**    Also, if we could look at the next column to  
7           the right, the requested return on equity percentage,  
8           the common equity, the total, total capital column. Do  
9           you know whether the numbers in that column would be  
10          comparable to FPL's 59 percent, or comparable to FPL's  
11          55.2, or 8 percent, whatever it is?

12          **A.**    I can only go by the one that I'm most  
13          familiar with. I would think that these common equity  
14          numbers would be most closely associated with our  
15          47.9 percent. If you look at Tampa Electric, which is  
16          five from the top, the return on equity that was granted  
17          is 47.49 percent. That's not -- that 47.49 percent I  
18          know is consistent with our 47.9 percent, and so I would  
19          imagine the rest of these are also consistent with that.

20          **CHAIRMAN CARTER:** Mr. Wright, before we go on.

21          Okay. Let's give her a break since she's  
22          going to be with us for the duration.

23          **MR. WRIGHT:** Thank you, Mr. Chairman.

24          **CHAIRMAN CARTER:** Ten minutes, everybody.

25          (Recess.)

1                   **CHAIRMAN CARTER:** We're back on the record.  
2                   And when we left, Mr. Wright, cross-examination. You  
3                   are recognized, sir.

4                   **MR. WRIGHT:** Thank you, Mr. Chairman. I have  
5                   one more question on ROE. I'm just trying to formulate  
6                   it.

7                   **BY MR. WRIGHT:**

8                   **Q.** In general, and I think you covered -- I think  
9                   you covered part of this with Mr. Moyle, and let me see  
10                  if I can get it right quickly. In general, a less risky  
11                  company should -- investors should require a lower ROE  
12                  from a less risky company, correct?

13                  **A.** Broadly speaking, an entity that has less  
14                  perceived risks by equity investors would command less  
15                  of an ROE.

16                  **Q.** And broadly speaking, the bond ratings would  
17                  generally correspond to the corresponding riskiness of  
18                  equity investments, wouldn't they?

19                  **A.** Yes and no. The bond ratings are one of the  
20                  things that I believe equity investors take into account  
21                  in order to determine what their desired or required  
22                  return on equity should be for the equity. But it's not  
23                  the only thing that they look at. As I indicated  
24                  earlier, credit investors generally look at the balance  
25                  sheet and the liquidity, and equity investors generally

1 look at what the perceived risks to the entity are in  
2 the future to determine their required return.

3 Q. Well, let me ask you a very pointed question.  
4 Do you consider FPL to be riskier than Tampa Electric?

5 A. If we're talking about debt ratings, if we're  
6 talking about debt ratings, Florida Power & Light has  
7 less risk to debt holders, because Florida Power & Light  
8 actually issues mortgage bonds, debt that is  
9 collateralized by the assets of Florida Power & Light.  
10 Tampa Electric does not. They're not collateralized.  
11 So to a debt investor I would believe that Florida Power  
12 & Light would be deemed less risky.

13 To an equity investor, I think the reverse is  
14 true. An equity investor is going to focus on the  
15 specific risks of their investment. We have talked  
16 about some of those in the past. We've talked about new  
17 nuclear ownership, we've talked about CAPEX and building  
18 generation, we've talked about natural gas volatility.  
19 So we've talked about a number of those before,  
20 including the fact that Florida Power & Light Company  
21 has much more of the coastline of Florida that is  
22 subject to hurricanes than Tampa Electric. So, I firmly  
23 believe that equity investors view Florida Power & Light  
24 to be more risky than Tampa Electric.

25 Q. And when you meet with rating agency folks or

1 investors, do you tell them about all the risks you just  
2 articulated?

3 **A.** I do. And, again, we're talking about debt  
4 investors and equity investors. Debt investors are  
5 focused on the balance sheet, focused on liquidity.  
6 Debt investors as an example hate dividends. Equity  
7 investors love dividends. It's just two different folks  
8 and two different ways of looking at the investment.

9 **Q.** Thank you. You mentioned a couple of points  
10 in your response just now that relate to the last two  
11 lines of questioning that I have for you this evening.  
12 You mentioned hurricanes and I want to talk to you a  
13 little bit about the storm reserve.

14 First off, when Mr. Harris was on the stand,  
15 he told us that he obtained some assumptions for his  
16 work from risk management, and I believe he told me on  
17 cross-examination that risk management is under your  
18 bailiwick; is that true?

19 **A.** Yes.

20 **Q.** The assumptions that he used in his analyses  
21 were that the storm reserve would have a \$215 million  
22 starting balance at the start of his analysis period.  
23 Is that your understanding?

24 **A.** I believe that's correct, yes.

25 **Q.** Now, I think that if you look at the detail,

1 the company has something closer to like \$200 million as  
2 a balance in the storm reserve, 228.1 today. Does that  
3 sound about right to you?

4 **A.** I'm sorry, did you say a little bit less or a  
5 little bit more?

6 **Q.** I thought I said right about.

7 **A.** I think --

8 **Q.** If anything, I think it's slightly less than  
9 \$200 million.

10 **A.** It is. The number that I recall is about  
11 \$191 million, and it was -- hopefully I'll get this name  
12 right. I believe it was Tropical Storm Fay during the  
13 third quarter of last year that accounts for most of  
14 that difference.

15 **Q.** Okay. For purposes of continuing our  
16 conversation, would it be okay if we -- forget that.  
17 I'll go with 191. That'll be great.

18 Two other assumptions that Mr. Harris used in  
19 his analysis are that the company would earn on the  
20 balance 3.5 percent per year. Does that sound right to  
21 you?

22 **A.** Yes.

23 **Q.** And he also assumed that in the event that  
24 storm damages occurred that caused the company to incur  
25 costs greater than 191 million, that the company would



1 have an unlimited line of credit available to it at  
2 4 percent. Is that correct?

3 **A.** Yes.

4 **Q.** And it seems like an obvious question to me,  
5 but I want to ask you, you would agree that these are  
6 reasonable assumptions, would you not?

7 **A.** They're reasonable assumptions for purposes of  
8 his model. But they're just that, they're assumptions.  
9 If I could just take them one at a time. The first  
10 assumption, the 3.5 percent earnings rate, that's likely  
11 high at this point to be earning on investments that  
12 have to be fairly liquid and available immediately, but  
13 we're in a lower environment today than we were when he  
14 first started his study. And so the effect of that 3.5  
15 percent, the higher the number you use, the potentially  
16 more earnings that you get into the fund, and,  
17 therefore, the quicker that you might get up to a  
18 theoretical \$650 million reserve balance, which we asked  
19 for.

20 And the second one was this unlimited, this  
21 unlimited line of credit. You need to -- for his model,  
22 you need to make an assumption as to whether the amounts  
23 that would be spent in a storm you would be able to  
24 recover fairly quickly, or you'd have to, excuse me, you  
25 would have to finance in an outside environment. And so

1 the assumption that he made was that sufficient funds  
2 would be available and they would be funded. I think it  
3 was around 4 percent, if I remember correctly, the line.

4 So they are assumptions based on the model,  
5 and, again, the real -- where the rubber hits the road,  
6 if you will, is depending on which assumptions you put  
7 in, you can get to this theoretical \$650 million reserve  
8 balance that we've asked for sooner or later.

9 Q. Okay. I just really wanted to focus on the  
10 assumptions. The line of credit that we're talking  
11 about would be a short-term -- would be generally  
12 considered to be a short-term borrowing, would it not?

13 A. It would. Just to clarify, it has nothing --  
14 it's an assumption for model purposes to determine the  
15 reserve. It doesn't have anything to do with the actual  
16 credit facilities that we have available for the  
17 company.

18 Q. Okay. I'm sure that you would agree that  
19 FPL's projected cost rate for short-term debt for 2010  
20 is 2.96 percent, would you not? I'm reading from your  
21 position statement in the prehearing order.

22 A. That sounds about right.

23 Q. Okay. I hoped that it would. Okay. I would  
24 like to talk about your testimony. This would be your  
25 rebuttal testimony, Mr. Pimentel.

1 I would like to ask you first, if you would,  
2 to look at Page 46 of your rebuttal testimony. At Line  
3 6 and 7 you make the statement, "FPL and the Commission  
4 must implement rates that allow FPL to begin to  
5 replenish the reserve." And you go on. You would agree  
6 that FPL's reserve is already replenished to the level  
7 of \$191 million, would you not?

8 A. Yes.

9 Q. And in the preceding lines, you make the  
10 statement that the current financial environment would  
11 be limited if not completely unsupportive of  
12 securitization, correct?

13 A. The current financial environment, is that  
14 what you're reading?

15 Q. Beginning at Line 4, yes, sir.

16 A. "Second, due to the economic downturn and  
17 financial market crisis, the current financial  
18 environment would be limited, if not completely  
19 unsupportive of securitization."

20 Q. Right. You had a conversation with Mr.  
21 Mendiola that I do not intend to beleaguer or belabor  
22 about a couple of orders in Texas.

23 MR. WRIGHT: Mr. Chairman, I would like to ask  
24 simply that I can give you the order numbers and I have  
25 a couple of copies of these, but --

1           **CHAIRMAN CARTER:** You can do that. Just put  
2 it on for the record.

3           **MR. WRIGHT:** Yes, I will do that.

4           **CHAIRMAN CARTER:** And that way the parties can  
5 get it if they want it.

6           **MR. WRIGHT:** Yes. I'm simply going to ask for  
7 briefing purposes that the Commission take recognition  
8 of the orders of the Public Utility Commission of Texas.  
9 There is an order of August 14, 2009, in Docket Number  
10 36918. The Texas commission does not number its orders  
11 as does this Commission, so that's the information I  
12 have on that one.

13           **CHAIRMAN CARTER:** Okay.

14           **MR. MENDIOLA:** For the record, it is really  
15 quite bit a nicer to have the orders numbered as you do  
16 here.

17           **MR. WRIGHT:** It works for me in my linear  
18 numeric mind, but --

19           **CHAIRMAN CARTER:** It works for the court  
20 reporter, too.

21           **MR. WRIGHT:** -- who am I to say. The next  
22 order is the -- oh, that order was in a docket styled  
23 Application of CenterPoint Energy, Houston Electric LLC,  
24 for Determination of Hurricane Restoration Costs.

25           The next order is also an order of the Public

1 Utility Commission of Texas, dated August 9 -- I'm  
2 sorry. August 27, 2009, in Docket Number 37200,  
3 Application of CenterPoint Energy, Houston Electric LLC  
4 for a Financing Order.

5 The next is a Public Utility Commission of  
6 Texas order dated August 18, 2009, in Docket Number  
7 36931, Application of Entergy Texas for Determination of  
8 2008 System Restoration Costs.

9 And the final order is the financing order  
10 associated with that docket. This is dated September --

11 **CHAIRMAN CARTER:** When you say "that docket."

12 **MR. WRIGHT:** The Entergy Texas proceeding.

13 **CHAIRMAN CARTER:** Because, remember she's  
14 transcribing, so when you say that --

15 **MR. WRIGHT:** I'm sorry. I was going to  
16 actually go on to give the number. For reasons  
17 unbeknownst to me, Mr. Chairman, the Texas commission  
18 assigns different docket numbers to the application for  
19 approval of the costs and separate numbers -- a separate  
20 number to the financing order dockets. So this is in  
21 Docket Number 37247. I believe it's dated  
22 September 11th, 2009. It's either the 1st or the 11th.  
23 There's a slight ambiguity because of the way it shows  
24 up on the page. But it is what it is.

25 **CHAIRMAN CARTER:** For the record.

1           **MR. WRIGHT:** And it is Application of Entergy  
2 Texas Incorporated for a Financing Order.

3           And I'll simply aver to you that these show  
4 that the Texas commission has issued two financing  
5 orders for securitization, and I'll cite them in the  
6 brief accordingly.

7           **CHAIRMAN CARTER:** Okay. No problem.

8           **MR. WRIGHT:** And I'm really not going to bug  
9 you about securitization anymore.

10 **BY MR. WRIGHT:**

11           **Q.** If I could, I would like to ask you to look at  
12 Page 42 of your testimony. These are simple little  
13 predicate questions here. But at Page 42, Line 15 and  
14 16, you say that FPL gave consideration to several  
15 factors, including at Line 16, Commission policy from  
16 past orders, correct?

17           **A.** Yes.

18           **Q.** And then you essentially say the same thing  
19 over at Page 45, Line 8, when you say, "Consistent with  
20 prior Commission orders, FPL believes that a reserve  
21 balance is appropriate." And you go on from there.  
22 Okay?

23           **A.** Yes.

24           **Q.** As I said, those are really just predicate  
25 type questions. Now, when I look through your

1 testimony, I see on Page 41, I think, that you have  
2 cited to one order of the Florida Public Service  
3 Commission, Order Number 95-0264-FOF-EI, at Line 21 on  
4 Page 41, correct?

5 **A.** Yes.

6 **Q.** I did not see any other citations to Florida  
7 Public Service Commission orders in your testimony. Did  
8 you have any that you know of? Apparently you did.  
9 Sorry. It was in your direct testimony that you cited  
10 to Order 06-0464.

11 **A.** That's what it is.

12 **Q.** I want to ask you a few questions about that  
13 order, and I have a -- in particular I have a copy of  
14 Page 25 from that order that I want to show you.

15 **MR. WRIGHT:** If I could approach? It's an  
16 order of the Commission. It's just for cross purposes.

17 **CHAIRMAN CARTER:** You may approach.

18 **MR. WRIGHT:** Thank you.

19 **CHAIRMAN CARTER:** You may proceed.

20 **MR. WRIGHT:** Mr. Chair, I was simply -- the  
21 witness seems to be looking --

22 **THE WITNESS:** Mr. Wright, which order did you  
23 just --

24 **BY MR. WRIGHT:**

25 **Q.** Public Service Commission Order

1 PSC-06-0464-FOF-EI.

2 **A.** Okay. So not on the '95 one?

3 **Q.** Not the '95 one. No, sir.

4 **A.** Yes. Okay.

5 **Q.** The one from three years ago, not 14 years  
6 ago.

7 **A.** Okay.

8 **Q.** And you have the page I just gave you?

9 **A.** Yes.

10 **Q.** Okay. Now, as a general proposition, FPL  
11 asked for a \$650 million reserve in that case, correct?

12 **A.** Yes.

13 **Q.** And the Commission rejected that, correct?

14 **A.** Yes. That's where we got to the understanding  
15 with the securitization, yes. If you're asking whether  
16 this \$650 million reserve that we were asking for back  
17 then was rejected, yes. We were able to fund  
18 approximately \$200 million of the reserve through  
19 securitization proceeds.

20 **Q.** Right. Now, there is a sentence, actually the  
21 third sentence of Paragraph 57 reads as follows, "The  
22 record clearly establishes that the level of FPL's  
23 reserve has no impact on FPL's exposure to storms."  
24 That's what the PSC said in 2006, correct?

25 **A.** Yes.



1           **Q.** Is there any evidence in your testimony that  
2 would demonstrate that that statement is untrue as of  
3 today?

4           **A.** No.

5           **Q.** The next sentence following that, and I'll  
6 paraphrase -- or why don't I just read the whole thing.  
7 It's long.

8           **CHAIRMAN CARTER:** You've got a streak going,  
9 ride with it.

10          **BY MR. WRIGHT:**

11           **Q.** "Further, under the current approach to the  
12 recovery of storm restoration costs, the risks  
13 associated with the lower reserve level (i.e., the  
14 possibility of storm restoration costs exceeding the  
15 reserve, leading to subsequent customer charges), and  
16 the risk associated with a higher reserve level (i.e.,  
17 paying charges now for storm restoration costs that do  
18 not materialize), is completely borne by FPL's  
19 customers." I read that accurately, yes?

20           **A.** Yes.

21           **Q.** And that's what the Public Service Commission  
22 found in 2006, correct?

23           **A.** Yes.

24           **Q.** I want to ask you the same question I just  
25 asked you. Is there any evidence in your testimony or

1 exhibits in this case that would demonstrate that that  
2 statement is untrue as of today?

3 **A.** No. That's not the -- that's not the basis  
4 for the ask in my direct testimony. The basis for the  
5 ask in the direct testimony is exposure that we have  
6 under storms and the Harris study, the ABS Consulting  
7 study that concludes that on average we should expect  
8 \$150 million of damage from most storms to our system.

9 So I would agree with you on the reading of  
10 this '06 order, but what my testimony lays out is that  
11 we have a real risk today, and we have no insurance for  
12 that risk, and we should not be relying solely on  
13 mechanisms that are not associated with base rates.

14 **Q.** Well, you've got \$191 million in the fund,  
15 right?

16 **A.** Yes, we do have \$191 million in the fund  
17 today.

18 **Q.** I apologize if you were not finished. I did  
19 not mean to interrupt. I apologize.

20 **A.** Go ahead.

21 **Q.** Okay. And Mr. Harris used a value of, I think  
22 it was \$153.3 million a year as the estimated annual  
23 storm damage?

24 **A.** Yes, that's correct.

25 **Q.** Was that calculated based on FPL's experience

1 over the last 15 years?

2 **A.** No. That was actually calculated based on a  
3 simulation of storms over a 100-year period that could  
4 hit at different ten-mile intervals within the state of  
5 Florida.

6 **Q.** Thank you. Now, in 2006, FPL experienced very  
7 little if any storm damage, correct?

8 **A.** Yes, that's true.

9 **Q.** 2007, same result?

10 **A.** I think we have experienced a little bit every  
11 year, but certainly not the significant damage that we  
12 saw during the 2004 and 2005 storm season.

13 **Q.** Well, I think algebraically or arithmetically  
14 it would work out that you started with \$200 million  
15 after the securitization in 2007, right?

16 **A.** It was a little bit higher than that, yes, and  
17 so there's been earnings to that.

18 **Q.** There has been earnings, and then you  
19 described some expenses associated with Fay?

20 **A.** Yes.

21 **Q.** And now we're down to \$191 million, right?

22 **A.** Yes.

23 **Q.** Okay. Do you recall -- I believe you were not  
24 with the company at the time, but do you know  
25 approximately how much total storm cost recovery expense

1 FPL incurred in the 2004 and 2005 storm seasons?

2 **A.** It was -- I don't recall the exact amount.  
3 I've got it in my papers here, but it was somewhere over  
4 a billion dollars.

5 **Q.** The number I remember between the two years is  
6 about 1.8 billion. Does that sound about right to you?

7 **A.** Yes.

8 **Q.** Now, you would agree that FPL --

9 **A.** I'm sorry, Mr. Wright, what was the number  
10 that you had?

11 **Q.** 1.8 billion, approximately, for the two years.

12 **A.** My number right now is less than \$1.8 billion.  
13 I would like to check that.

14 **Q.** Okay. What number do you have?

15 **A.** I'm trying to reconcile a couple of numbers  
16 here, but I've got a number that for the 2004 and --  
17 actually, this page just shows me 2004 storms, which was  
18 about a billion dollars, and so I'm missing the 2005  
19 storms right now.

20 **Q.** I promise you it's not a trick question. I  
21 think we could agree the total number for the two years  
22 is somewhere between a billion and a half and maybe a  
23 1.8 billion, couldn't we?

24 **A.** My recollection was that the number was north  
25 of 1-1/2 billion, but I would like to check that. But

1 if you're okay that range, let's move on.

2 Q. I'm okay with that range. We would all agree  
3 that the 2004 and 2005 storm seasons were the worst ever  
4 experienced in recorded history in Florida, yes?

5 A. I would -- as far as affecting the FPL service  
6 territory, yes, I would agree with that.

7 Q. I guess we could talk about '26 and '34, but  
8 we don't need to today.

9 A. In the -- well, yes.

10 Q. Okay. You would agree that a substantial part  
11 of FPL's storm recovery costs from 2004 and, depending  
12 on how you count, 2004 or 2004 and '05 together were  
13 recovered through a storm recovery charge before the  
14 securitization financing order was issued and FPL  
15 obtained money that way, correct?

16 A. That is correct.

17 Q. In fact, you would agree that FPL was fully  
18 able to cover its storm restoration costs from 2004 and  
19 2005 using the storm restoration charge and the  
20 securitization mechanisms?

21 A. Well, we didn't recover all of our costs  
22 associated with those storms. There were a number of  
23 costs that were not deemed recoverable by this  
24 Commission, but all of those that were deemed  
25 recoverable by the Commission we did recover.

1           **Q.**    Okay.  And those that were deemed -- well, let  
2 me put it this way.  Those that were deemed  
3 nonrecoverable were thus deemed by the Commission as not  
4 having been reasonable and prudent, correct?

5           **A.**    Yes.

6           **Q.**    We'll talk a little bit about the \$650 million  
7 reserve that you asked for in 2006 and, again, you're  
8 asking this year for a \$650 million reserve.  Is it just  
9 coincidence that the two numbers came out that way?

10          **A.**    Well, I wasn't involved with the study in the  
11 past.  I can't answer whether it was coincidence or not.  
12 I can tell you at least what I was looking at in order  
13 to determine whether, in fact, the \$650 million was  
14 reasonable.

15                   Once Mr. Harris provided his study to us to  
16 show us that it was \$150 million on average loss for the  
17 storms, we asked him to run some sensitivity analysis  
18 regarding the amount that would be funded into a  
19 reserve, and the \$650 million is probably more an art  
20 than a science.

21                   What I was concerned with was funding.  If we  
22 chose to fund at a \$100 million level, or a \$150 million  
23 level, or a \$200 million level, what would be the  
24 probability that the reserve would more or less than  
25 \$650 million in approximately five years?  Based on

1 that, at a \$150 million level, which I believed was  
2 reasonable since that was the actual expected storm  
3 damage, funding at a \$150 million level got me to the  
4 conclusion, and I believe it is in Mr. Harris's report,  
5 that, on average, there was a 33 percent probability, so  
6 a one-in-three chance probability that that reserve  
7 funded at that amount would be less than zero in five  
8 years. And on the high side, the \$650 million, it was  
9 about a 42 percent probability that it would be more  
10 than \$650 million. So as I looked at those numbers and  
11 I looked at potential other funding levels, the  
12 \$650 million potential reserve number looked reasonable  
13 to me.

14 Q. Okay. I have a few questions for you about  
15 some statements you make regarding impact on customers,  
16 in particular your assertion that using a storm  
17 restoration charge would create volatility in bills.  
18 For example, at Page 43, Line 6 and 7, you make the  
19 statement, "Emergency relief mechanisms such as a  
20 special customer assessment create volatility in  
21 customer bills." Right?

22 A. Yes, I do make that statement. It's an  
23 accurate statement. What we're trying to prevent here,  
24 what we're trying to do here is we're trying to get a  
25 charge in our base rates very similar to what we would

1 do if we just had insurance. And what we would like to  
2 stay away from as much as possible is additional one off  
3 type charges that are not included as part of base  
4 rates, which when a storm hits, and a storm, a large  
5 storm is going to hit, it would have the effect of  
6 increasing the customer bill at one shot rather  
7 significantly, as opposed to a funding mechanism over a  
8 period of time where the company would have the reserve  
9 balances to be able to deal with the storm costs  
10 directly.

11 Q. Okay. You make a similar statement over on  
12 Page 45 at Lines 8 through 11. You also say basically  
13 you want a reserve balance, and you say that's better  
14 than special customer assessments, since they create  
15 volatility in customer bills, right?

16 A. That's correct.

17 Q. And then over on Page -- back on Page 44, you  
18 make the assertion that FPL's customers are clearly  
19 better off when their utility has on hand a substantial  
20 dedicated cash reserve to deal with unexpected exigent  
21 circumstances.

22 A. Yes.

23 Q. Okay. Now, you're an accountant, but I bet  
24 you know a pretty good amount about finance, and I bet  
25 that you understand opportunity costs, don't you?



1           **A.**    Yes.

2           **Q.**    And you're familiar that the customers and the  
3 consumer representatives in this docket would rather  
4 have a lower reserve, correct?

5           **A.**    A lower reserve balance?

6           **Q.**    A lower reserve balance.

7           **A.**    Yes.

8           **Q.**    And that was our position also in the 06-0038  
9 docket that led to Order 06-0464, correct?

10          **A.**    Yes.

11          **Q.**    Okay. Here's the opportunity cost question.  
12 We assume borrowing, if it's in 2010 it's something like  
13 3 percent, or in the assumption you gave to Mr. Harris  
14 at 4 percent. If a customer has outstanding debt with  
15 an interest rate greater than 4 percent, wouldn't the  
16 customer be better off from the customer's perspective  
17 paying off his or her debt now and paying the 4 percent  
18 later if and when the hurricane happened to hit?

19          **A.**    Maybe. I can't answer yes or no to that  
20 question. However, this doesn't strike me as a  
21 particularly difficult concept to understand. The  
22 company is not a bank. The company is in the business  
23 of providing safe reliable electric service for a  
24 reasonable fee, and I will go back to what I said  
25 before. If insurance was available for the transmission

1 and distribution system, we would not be spending this  
2 amount of time trying to determine whether it was an  
3 appropriate cost to add in rates or not.

4 The company is isn't a bank, the company isn't  
5 in the business to prefund costs and then later receive  
6 reimbursements. It certainly appreciates what this  
7 Commission has done in the past with storm  
8 securitization, and the reserve, the \$150 million  
9 reserve that we're asking for in this proceeding is to  
10 cover most, but not all storms.

11 In the unfortunate event -- if we were to get  
12 this entire \$150 million, which I believe is the right  
13 answer, in the unfortunate event that a major storm  
14 would hit the FPL service territory, it is very likely  
15 that there would not be a sufficient amount in the  
16 reserve and Florida Power & Light would have to come  
17 back to this Commission and ask for either a one off  
18 base surcharge or securitization of funds. We are  
19 trying to prevent that as much as possible by getting a  
20 small fee into customer bills based on a study that I  
21 believe is reasonable.

22 Q. I will agree with you that FPL is not a bank.  
23 We don't expect FPL to be a bank. But, isn't it true  
24 that FPL would go to the bank, i.e., to the credit  
25 market, to borrow money if it needed it above the

1 reserve level, whatever that might be?

2 **A.** Yes. And if the opportunity was there to do  
3 so, FPL would do it. With a strong financial position  
4 we do have, we do have some leverage. We do have the  
5 leverage of not having to go into the financial markets  
6 at their worst times, but we don't have unlimited  
7 leverage. We were very concerned as a company. I was  
8 very concerned as a CFO during October last year,  
9 because I believed that if a significant hurricane would  
10 have hit our area, a significant hurricane, we would  
11 have trouble accessing the capital markets immediately  
12 at a reasonable cost. That's a concern to me. We don't  
13 want to be in that position. Our strong financial  
14 position does a lot for us, but it doesn't give us -- it  
15 doesn't give us access to the markets whenever we want  
16 at any time.

17 **Q.** I understand and frankly appreciate your  
18 concern, but the truth is you do have substantial  
19 access, at least a billion dollars in credit facility,  
20 plus 191 million in the reserve fund that customers are  
21 already paying for, right?

22 **A.** We do, Mr. Wright, today. Okay? There is the  
23 opportunity, as we saw last year, for natural gas prices  
24 unfortunately to go in a direction where we have to  
25 provide additional collateral, where the \$600 million in

1 tax exempt debt could be put back to us. You know, I  
2 don't have to make up the situation; we saw the  
3 situation. It was the third and fourth quarter of last  
4 year. We don't even have to come up with a hypothetical  
5 except to say that a hurricane were to hit at that  
6 moment in time.

7 Q. And we saw the situation in 2004 and in 2005,  
8 did we not?

9 A. A much different set of circumstances as it  
10 relates to the capital markets than we had last year.

11 Q. You said that FPL is not in the business to  
12 prefund costs. Aren't you simply asking that the  
13 customers prefund costs?

14 A. No. We're not asking the customers to prefund  
15 the costs. I will go back to my insurance analogy. If  
16 insurance was available in this T&D situation, we would  
17 be collecting these funds from the customers as  
18 insurance proceeds. Whether or not we had a storm we  
19 would be collecting those.

20 We have a study, we agree with the study that  
21 indicates that on average we'll have \$150 million of  
22 annual losses. And so all that we're asking for, that  
23 I'm asking for here, is to recover that potential annual  
24 loss, estimated annual loss, on an annual basis.

25 Q. If you spend money on storm restoration from

1 the reserve fund outside a test year, isn't it true that  
2 ordinarily there would be no prudency review of those  
3 expenditures since they wouldn't show up in a test year  
4 for a rate case?

5 **A.** I don't think there is any specific prudency  
6 review. I don't think that stops either the Commission  
7 from looking at it or the Commission's auditors, who we  
8 have in our building all the time, from taking a look at  
9 whatever it is that they would like to take a look at.

10 **Q.** Well, if you have to ask at need, as you did  
11 in 2004 and 2005, there would be a prudency review, as  
12 there was in those years, correct?

13 **A.** Yes.

14 **Q.** At Paragraph 58 of Order 06-0464, the  
15 Commission makes the statement, "We find that funding  
16 FPL's reserve to a level of 200 million is appropriate  
17 and will, ii, provide more critical review of FPL's  
18 charges to its reserve." That's a true statement, isn't  
19 it?

20 **A.** It has to be true. It's in this order.

21 **Q.** Good.

22 **A.** That does not stop the Commission from at any  
23 time taking a look at our storm reserve on an annual  
24 basis, along with the filing that we provide the  
25 Commission talking about whether T&D insurance is

1 available to our service territory. We have to provide  
2 this Commission with a reconciliation of that account  
3 balances, increases and decreases to that account  
4 balance.

5 Q. Well, the reality is that insurance isn't  
6 available, right?

7 A. Cost-effective insurance is not available.

8 Q. Okay. In your testimony, and I'm sure I could  
9 find it for you. At Page 41 of your testimony, you make  
10 the statement, which apparently also you made in your  
11 direct testimony, "There is no single correct level,  
12 either for the annual accrual or the reserve." Right?

13 A. That's correct. That's why just a couple of  
14 minutes ago I went through the process that I personally  
15 went through when Mr. Harris indicated that the study  
16 indicated that there was a \$150 million annual reserve.  
17 I don't think I need to repeat that.

18 Q. We agree on that, also.

19 If the Public Service Commission were to go  
20 the consumers' way, as advocated by our witnesses in  
21 this case, and if FPL experiences a storm, FPL has  
22 recourse based on the PSC's precedence to either seek a  
23 storm recovery charge or securitization, right?

24 A. Yes, we do. In my testimony it indicates why  
25 we don't believe that's the best course of action, but

1 certainly we do have the right to come in here and ask  
2 for the Commission for those items that you just  
3 discussed.

4 Q. We talk a lot about whether something is  
5 reasonable in this regulatory context, and I hope to  
6 conclude this line of my cross examination with this  
7 question. In light of your testimony that there is no  
8 single correct level for reserve or an accrual, wouldn't  
9 it be reasonable to go with what FPL already has, a  
10 reserve level of \$191 billion in the bank, in the fund  
11 today, and use the ratemaking tools available to it in  
12 the event that there were a storm. Wouldn't that be  
13 reasonable?

14 A. It wouldn't be the most reasonable based on my  
15 testimony, and I think I've outlined in at least the  
16 last 20 minutes as to why I believe a different  
17 mechanism should be in place.

18 Q. You mentioned in response -- in our  
19 conversation about the storm charge, natural gas prices,  
20 and that's the last line of cross that I want to pose to  
21 you this evening.

22 In your testimony you talk about -- and  
23 various of these exhibits also talk about the risk FPL  
24 faces because of its fuel mix, correct?

25 A. Yes.

1 Q. Y'all use a lot of natural gas, don't you?

2 A. Excuse me. Do we use a lot of natural gas?

3 Q. Yes. As an electric generating fuel.

4 A. Yes. But we're not the only ones that say  
5 that the use -- the supply and the use of natural gas is  
6 a risk, or I'm not the only one. A couple of the rating  
7 agency reports that we talked about today, I was -- I  
8 made sure that I pointed that out for you.

9 Q. And so you did, and there was no trick in that  
10 question. It was more of a predicate than anything  
11 else. Do I understand correctly, and it more or less  
12 was implied by your previous responses, that the risk to  
13 FPL of being so dependent on natural gas is that if  
14 there were to be a price runup you would have to go to  
15 the market and borrow money in the short-term?

16 A. That's only half of it.

17 Q. The other half?

18 A. Go ahead.

19 Q. I apologize. Please continue.

20 A. The other half of our natural gas issue is the  
21 supply constraints into Florida. So, investors, both  
22 equity investors and debt investors, are concerned with  
23 both pieces of that. They're concerned with the fact  
24 that 60 percent of our generation is natural gas  
25 generation. They're concerned with the volatility of



1 that, one. We don't get, we don't get an equity return  
2 on natural gas fuel bills if you will. It's only a  
3 commercial paper rate return.

4 But the second issue and just as important is  
5 that there is constrained supply into the state of  
6 Florida and their concern should something happen to  
7 that constrained supply into the state.

8 Q. Would you agree that FPL's dependence on  
9 natural gas as a generating fuel also imposes  
10 significant risk to customers?

11 A. Yes.

12 Q. And specifically I'm talking about the risk  
13 that rates can increase a lot if natural gas prices  
14 increase a lot, correct?

15 A. Yes. The price side of that has two parts,  
16 right. It could go up or it could go down. But, yes,  
17 if you're talking about the first risk, which I believe  
18 you are, which is the price volatility risk, you know,  
19 our customers have that same price risk that we do,  
20 whether prices go up or they go down.

21 Q. Right. And in 2008, the price of natural gas  
22 for FPL went from something in the range of \$8 per  
23 million Btu in January to something in the range of 12  
24 or \$13, maybe a little more, by June of 2008. Is that  
25 about right?

1           **A.**   That's about right. It was more than that,  
2           and it lasted a little longer, the first week of July,  
3           or so.

4           **Q.**   That's fine. Thanks for the clarification.  
5           And FPL's response to that was to come to the Commission  
6           and ask for a midcourse correction, correct?

7           **A.**   I don't know whether it was in July of 2008,  
8           right, but the agreement that we have is, should there  
9           be more than a 10 percent change from our original  
10          estimate to what we are experiencing in the year, and  
11          that's either up or down, we have the ability to come in  
12          to the Commission and ask for a midcourse correction.

13          **Q.**   And you're certainly welcome to check this,  
14          but would you agree, subject to check, that FPL came and  
15          asked for a midcourse correction to cover its projected  
16          underrecovery for calendar 2008 of about \$746 million?

17          **A.**   Yes, that's correct.

18          **Q.**   And the Commission, in a vote that it took on  
19          July 1st of last year, gave the company basically half  
20          what it asked for; is that correct?

21          **A.**   Half of what it asked for to recover over the  
22          first period, yes.

23          **Q.**   And the amount you sought to recover was the  
24          projected amount for the entire calendar year, correct?

25          **A.**   Yes.

1           **Q.**    If you know, did FPL argue that it needed to  
2 do this in order to match cost incurrence with cost  
3 recovery for 2008?

4           **A.**    I'm sorry. Did FPL do what?

5           **Q.**    Are you familiar with the term generational  
6 equity or intergenerational equity?

7           **A.**    Yes.

8           **Q.**    My recollection from last year's fuel docket  
9 is that FPL argued that it needed to recover the whole  
10 746 million over the last five months of 2008 because it  
11 needed to do that to match cost incurrence in 2008 with  
12 customers using the fuel in 2008. Does that ring any  
13 bells with you?

14          **A.**    I don't remember the exact argument, but I  
15 think that's a reasonable -- that's a reasonable  
16 argument on our part. If, in fact, natural gas prices  
17 were affecting the generation that we were actually,  
18 that we were -- well, it was affecting our actual  
19 generation, then we would believe that those natural gas  
20 prices should be a price indicator for our customers.

21          **Q.**    For 2009, FPL has a projected overrecovery a  
22 bit north of \$400 million, does it not?

23          **A.**    That number sounds a bit high to me. The last  
24 number I think I saw was somewhere in the 300 range.

25          **Q.**    Well, we could check that by looking at the

1 company's testimony in the fuel docket, but whether it's  
2 300 or 400 million, it's a pretty good chunk of dollars,  
3 is it not?

4 **A.** It's a pretty good pitch of what?

5 **Q.** A pretty good chunk of money. 300 or  
6 \$400 million is a substantial amount of money, yes?

7 **A.** I mean, whatever it is, whether we're  
8 underrecovered or overrecovered, we've got obviously to  
9 put that in in the fuel docket once a year and true that  
10 up within the next year.

11 **Q.** Okay. Now, you haven't come to the Commission  
12 this year asking to lower customer fuel charges this  
13 year to reflect current 2009 costs, have you?

14 **A.** No, we haven't. We're not through the 10  
15 percent threshold, and just like in previous years, when  
16 natural gas prices were going up and we didn't get above  
17 the 10 percent threshold, we're not coming in to ask --  
18 we weren't coming in to ask the Commission to increase  
19 those bills. And for the same reason, we are following  
20 the policy that's in place.

21 **Q.** You would have had the discretion to come ask  
22 the Commission for a midcourse correction, even though  
23 you didn't hit the 10 percent threshold, would you not?  
24 Do you have the discretion to ask for a midcourse  
25 correction if you don't hit the 10 --

1           **A.**    Yes, I believe we have the discretion to come  
2           in to ask the Commission. I don't know whether that's  
3           necessarily provided as part of the fuel clause, but I  
4           believe we would have the ability to come ask the  
5           Commission to look at our fuel rates.

6           **Q.**    Was it FPL's intent to use the 2009 fuel  
7           overrecovery to offset its base rate increase in  
8           January 2010, in the perception of its customers?

9           **A.**    Was it our intent to use the --

10          **Q.**    The fuel cost overrecovery --

11          **A.**    To do what with?

12          **Q.**    To pull down the bottom line bill increase in  
13          January in light of your requested base rate increase?

14          **A.**    No.

15          **Q.**    In response to some questions from Mr.  
16          Mendiola, I thought I heard you say that you didn't tell  
17          customers that their bills would go down; is that true?

18          **A.**    I think what we've said is that it is our  
19          expectation that bills will go down based on several  
20          factors. One, natural gas prices in 2010, forward  
21          prices, those prices that we have not locked in in 2010,  
22          and the amount of natural gas that we have locked in  
23          through a hedging program for 2010.

24          **Q.**    I want to hand to you what I aver to you is a  
25          copy of Page 14 from Mr. Olivera's rebuttal testimony.

1                   **MR. WRIGHT:** May I?

2                   **CHAIRMAN CARTER:** You may approach.

3                   **BY MR. WRIGHT:**

4                   **Q.** I would like to ask you to read the sentence  
5 beginning at Line 16, "FPL is mindful," through the end  
6 of Line 20.

7                   **A.** "FPL is mindful of the scope of the projected  
8 base rate increase. However, we also have the  
9 responsibility for making prudent long lead time  
10 investments in our infrastructure, and it is in our  
11 customers' long-term best interests to implement this  
12 base rate increase now, at a time when the result will  
13 be lower overall bills for most customers."

14                   **Q.** Now, FPL does not mean to imply that the base  
15 rate increase is going to result in lower bills, do you?

16                   **A.** That the base rate increase will result in  
17 lower bills? No.

18                   **Q.** Thank you.

19                   **A.** But that's not what Mr. Olivera was talking  
20 about here. Mr. Olivera is talking about here that the  
21 lower fuel bills for 2010, as we filed in our fuel  
22 clause hearings in 2009, should result in a total  
23 reduction in the overall bill in January of 2010. I  
24 believe that, also.

25                   **Q.** I hear you and I believe you, but when I read

1 the words, "It's in the customers' long-term best  
2 interests to implement this base rate increase now, at a  
3 time when the result will be lower overall bills for  
4 most customers," it sounds like he's saying the base  
5 rate increase is going to result in lower overall bills.  
6 I don't see fuel charges in that sentence. Do you?

7 A. No. We didn't read anything about fuel  
8 charges, but Mr. Olivera spent the better part of two  
9 days up here with a big chart in the back of him showing  
10 exactly what the different components of the bill were,  
11 and so I would hope that that hasn't been lost on  
12 anybody's memory.

13 MR. WRIGHT: Thank you. That's all the cross  
14 I have.

15 Thank you, Mr. Chairman.

16 CHAIRMAN CARTER: Thank you, Mr. Wright.

17 Mr. Stewart.

18 MR. STEWART: Mr. Chairman, are we going to  
19 have a dinner break?

20 CHAIRMAN CARTER: You're kidding me, right?

21 MR. STEWART: Thank you, Mr. Chairman.

22 CHAIRMAN CARTER: One second.

23 Commissioner Skop.

24 COMMISSIONER SKOP: Thank you, Mr. Chairman.  
25 Just so I can go back briefly. We appear to be getting

1 towards the ending point. But I want to go back to a  
2 prior comment that I made this morning, and also based  
3 on some of the statements the witness stated. So I'm  
4 going to address it to Mr. Butler.

5 Mr. Pimentel previously stated that your  
6 independent auditor would not generally look at aviation  
7 operations because of materiality considerations. And  
8 in the instant case, FPL is asking for approval of  
9 aviation-related expenses in this rate case. And given  
10 the fact that such costs would be sought to be recovered  
11 from FPL ratepayers, the burden is on the company to  
12 prove that the aviation cost allocations are accurate  
13 and that the expenses are prudently incurred.

14 Now, review of the historical flight logs that  
15 we've spent a considerable amount of time on raises  
16 significant concerns as to whether aviation-related  
17 costs are being accurately collected and properly  
18 allocated to ensure that FPL ratepayers are not being  
19 charging for expenses that provide no benefit to the  
20 ratepayers. And I don't know about you, but I'm tired  
21 of looking at the flight logs. And given the fact that  
22 I came across numerous duplicate copies in the stack  
23 that was provided, I'm not sure that I actually have all  
24 the logs.

25 So, I know that you were going to provide a



1 copy of something to be filed this morning, and I'll get  
2 to that in a moment, but I guess where I'm at is to  
3 avoid the disallowance of any aviation-related expenses,  
4 at least for me, I need to have sufficient confidence  
5 that appropriate cost accounting controls are in place  
6 to protect the FPL ratepayers. And to that point, I  
7 would note that the next hearing date, as indicated by  
8 the Chairman, will be in October with a tentative  
9 special agenda date in December.

10 So, based on the above, I guess I would take  
11 this opportunity to reiterate a prior request that I  
12 made earlier today to have both your independent auditor  
13 and your board of director audit committee for FPL Group  
14 jointly certified, or jointly certify as a late-filed  
15 exhibit that, one, the appropriate internal cost  
16 accounting controls are in place for aviation-related  
17 expenses, to ensure that all costs are accurately  
18 collected and properly allocated, to ensure that FPL  
19 ratepayers are not being charged for aviation-related  
20 expenses that provide no benefit to the FPL ratepayers.

21 And, secondly, while they're doing that, I  
22 would ask them to further certify that no Commission  
23 member or Commission employee flew on FPL owned aircraft  
24 from January 1, 2006 through the present date.

25 With respect to this request, in talking to

1 staff, it would also be helpful to see documentation  
2 showing that the allocation basis for aviation-related  
3 expenses comports with internal cost accounting controls  
4 and procedures, and which addresses both the fixed costs  
5 and the variable costs of aviation-related expenses.

6 It would also be helpful if the calculation of  
7 aviation-related expenses allocated to FPL for 2008,  
8 with all supporting workpapers, and I know those may be  
9 deemed confidential or proprietary, but we have ways for  
10 dealing with that. If those aviation-related expenses  
11 that are allocated to FPL for 2008 could be provided  
12 prior to the October hearing.

13 So I know I mentioned that earlier, it's  
14 getting late in the day, but, again, I just want to move  
15 on from that issue, but there is a lot of concerns.  
16 We're, you know, pressed for time, but there is a  
17 significant amount that's being requested for recovery  
18 in rates. It's somewhat small in relation to the big  
19 picture, but it's still an important issue. And based  
20 upon at least what I've seen and the discussion held, I  
21 don't have a whole lot of confidence. I need some  
22 independent assurances to put me in a position where I'm  
23 comfortable approving any costs that have been requested  
24 to be included in rates.

25 So, I guess I would like to get FPL's

1 commitment and response to file a late-filed exhibit on  
2 those two specific issues, and also too if they could  
3 also address that.

4 **CHAIRMAN CARTER:** Mr. Butler.

5 **MR. BUTLER:** Just one moment, please, Mr.  
6 Chairman.

7 **CHAIRMAN CARTER:** Yes, sir. Take a moment.

8 **MR. BUTLER:** We will commit to file a  
9 late-filed exhibit. I think that it will be  
10 substantially along the lines that Commissioner Skop has  
11 outlined. The one thing that is a little bit of a  
12 source of concern or that we need to sort of do some  
13 further evaluating on how the best way to address it is  
14 going to be the involvement of outside auditors.

15 I mean, I understand Commissioner Skop's  
16 interest in having something independent of the company  
17 involved in providing the review, but the precise nature  
18 of how that will work is something we're going to have  
19 to look into the best way in the time available to meet  
20 that need.

21 **COMMISSIONER SKOP:** And, Mr. Butler, to that  
22 point, I respect that. I'm not comfortable, again,  
23 having -- I think Commissioner Argenziano earlier today  
24 mentioned a similar point about, you know, internal  
25 audit versus external independent auditors. I guess,

1 you know, my understanding, based on the testimony of  
2 Mr. Pimentel, that FPL Group as well as the various  
3 affiliates use Deloitte, and, according to  
4 Mr. Pimentel's testimony, just due to materiality  
5 considerations, they've never really looked at, you  
6 know, aviation-related expenses in the grand scheme of  
7 things.

8 But, again, I think having that quick look  
9 audit to certify jointly with the audit committee gives  
10 me a lot of comfort in terms of some of the things that  
11 have been pointed out. And given the commingled nature  
12 of both Group and NextEra and FPL expenses, again, I  
13 need some assurances that those costs are being properly  
14 allocated and burdened, and I don't have that right now.  
15 And, you know, I went through a whole line of 2008  
16 related issues, you know, four pages of them that I read  
17 into the record.

18 There are some concerns. I'm not saying that  
19 there's something that I'm not seeing behind the scenes,  
20 but I don't feel that it's worth the time in the big  
21 picture of things to stop the show and dwell on that.  
22 We need to move forward.

23 So, again, handing off to your independent  
24 auditor and your audit committee or your board and  
25 having them certify would give me tremendous comfort in

1 terms of making a decision as to how to treat the  
2 request for recovery, because otherwise, I think we're  
3 looking at some disallowances at this point.

4 **MR. BUTLER:** Understood.

5 **THE WITNESS:** Mr. Butler. It's over here.

6 **MR. BUTLER:** Yes.

7 **THE WITNESS:** Can I just -- thank you.

8 Just a couple of points, Commissioner Skop. I  
9 indicated that I did not know what the current auditors  
10 do. For various reasons, for good reasons they don't  
11 tell me what they look at. I only find out whether it's  
12 a problem, unfortunately. I was referring to the time  
13 back when I was associated with the account.

14 And the second point is auditors as a whole  
15 don't have a mechanism for providing what I'll call  
16 certification audits or audits of specific areas, and I  
17 think that's why Mr. Butler's response is wholly  
18 adequate in this instance.

19 In other words, we will do what we can to ask  
20 our auditors to prepare something, but there may not  
21 actually be a mechanism under their professional rules  
22 to allow them to do something like this. I think that's  
23 where Mr. Butler was going.

24 **COMMISSIONER SKOP:** And I appreciate that  
25 clarification. Again, I'm pretty confident, based on

1 the request and the resources and the comments you made  
2 in response that somehow between the independent auditor  
3 and the audit committee that they can find a way to at  
4 least do something to give some concern -- I mean, some  
5 support to address the concerns that have been  
6 expressed, not only from the bench but from the  
7 intervenors on that point. I think that will go a long  
8 way in making that whole issue go away. Otherwise it  
9 lingers. And I'm trying to put it away and deal with  
10 the bigger dollar value issues.

11 **MR. BUTLER:** Understood. Thank you.

12 **CHAIRMAN CARTER:** Thank you.

13 Ever so briefly, Mr. Moyle. Ever so briefly.  
14 Mr. Stewart has been very patient. This is the time for  
15 him to do his cross-examination.

16 **MR. MOYLE:** Sure. And I'm making this  
17 statement more for the record than any other reason.  
18 But I just -- we had this discussion earlier when  
19 Commissioner Skop asked for the flight logs. FIPUG  
20 would like to object to the introduction of a late-filed  
21 exhibit. And, you know, until we see the information,  
22 particularly given the nature of the concerns and  
23 comments.

24 This is FPL's case. It's their burden to move  
25 forward. They haven't met their burden at this point in

1 time. It's not going to help my client to allow them to  
2 introduce an audit with a seal on it that says  
3 everything's good to go.

4 **CHAIRMAN CARTER:** For the record. And also  
5 Ms. Bradley has made a standing objection to that. And  
6 for the record, I have not forgotten that. Ms. Bradley.

7 **MS. BRADLEY:** I don't know if any  
8 clarification is needed, but I think the certification  
9 you're looking for as to Commission staff maybe needs to  
10 be clarified that it's limited to Florida staff and  
11 Commission, because otherwise I think there may be a  
12 problem.

13 **COMMISSIONER SKOP:** Yes. FPSC, Florida Public  
14 Service Commission members or employees.

15 **CHAIRMAN CARTER:** Okay. All right. Anything  
16 further?

17 Can Mr. Stewart begin his cross-examination  
18 now? Mr. Stewart, you're recognized, sir.

19 **MR. STEWART:** Thank you, Mr. Chairman.

20 **CROSS EXAMINATION**

21 **BY MR. STEWART:**

22 **Q.** Good evening, Mr. Pimentel. How are you?

23 **A.** Good evening. Good.

24 **Q.** A couple of quick questions. Mr. Wright was  
25 talking to you about the storm reserve, and I just have

1 one quick question to close that area out. In reference  
2 to the '06 docket, Mr. Harris provided the same type of  
3 analysis in that case that he's providing in this case;  
4 is that correct?

5 A. In terms of the '06 storm docket?

6 Q. Yes.

7 A. I did not go back to look at his analysis in  
8 2006, but we will have -- we will answer that question  
9 for you from another witness.

10 Q. Do you know if he was a witness -- do you know  
11 that he was a witness in the 2006 case?

12 A. Yes, he was.

13 Q. That'll be fine. Isn't it true that FP&L's  
14 2.75 billion credit facility expires in 2012?

15 A. No. It actually expires -- a portion, a small  
16 portion expires in 2012. The much larger portion  
17 expires in 2013.

18 Q. Thank you. I'm referring to your testimony on  
19 the bottom of Page 3. If you could look over the last  
20 three lines and then the first three lines on Page 4.

21 A. Was that the direct or the rebuttal?

22 Q. That was the direct.

23 A. Page 3, Line --

24 Q. Just read over. You don't have to read them  
25 to me. I just want you to become familiar with them.



1 Twenty through 22 and 1 through 5 on Page 4.

2 Mr. Pimentel, would you agree that the overall  
3 theme of FP&L's case is that FP&L needs its relief due  
4 to the financial crisis, pending capital investment, and  
5 the challenges in the capital markets?

6 A. No, I would not agree. From my view, you  
7 know, this rate case proceeding is about maintaining our  
8 company's strong financial position now and in the  
9 future, which will allow us to do all of the things that  
10 we have in the past regarding efficiency and  
11 effectiveness, but also to keep our customer bills low.  
12 So that's how I summarize it at least.

13 Q. Were you in the room when Doctor Avera  
14 testified yesterday?

15 A. I'm sorry, did I leave the room?

16 Q. No. Were you in the room when Doctor Avera  
17 testified yesterday? Did you hear his testimony?

18 A. Yes. Most of it, yes.

19 Q. Did you hear him say that he viewed that as  
20 the theme of the rate case?

21 A. I don't, I don't recall that, no.

22 Q. Referring back to Page 3 and 4 in your  
23 summary, you do state that you have the challenges that  
24 are presented to FP&L are the significant infrastructure  
25 investment, the cost of capital significantly increased,

1 and then you also talk about the serious events in the  
2 economic area, correct?

3 **A.** Yes.

4 **Q.** And so, again, and I'm being repetitive here,  
5 but is that not a theme that is present in the testimony  
6 of other witnesses in this case?

7 **A.** Yes. If you're asking whether, in fact, in my  
8 testimony and in Doctor Avera's testimony we talk about  
9 the market and credit events of the third and fourth  
10 quarter of last year, we do. And, at least from my  
11 perspective, they're important because those events  
12 started sort of a chain reaction, unfortunately, that  
13 even today exists. Not to the same extent that it did  
14 in the third and fourth quarter of last year, but, as I  
15 mentioned earlier, a comment on a question, credit  
16 spreads, which are a significant, something that I spend  
17 lot of time looking at. And that's the amount in excess  
18 of the risk-free rates.

19 Let's say the 30 year Treasury rate is  
20 3.7 percent and the credit spread is 200 basis points.  
21 That means that we should be able to issue debt at  
22 5.7 percent on a long-term basis. Those credit spreads  
23 today, although they've come down from where they were  
24 in the third and fourth quarter of last year, are still  
25 about on average twice as high as they've been over the

1 last five years.

2 And so, at least in my testimony, I thought it  
3 was important to lay out exactly how this whole chain of  
4 events started and the fact that I believe we're looking  
5 at a much higher cost of capital going forward.

6 Q. I think you discussed earlier that, subject to  
7 check, you agreed that FPL filed their test year letter  
8 in November?

9 A. Yes, that's --

10 Q. When did you start working on your testimony?

11 A. I think I started working on probably outlines  
12 of my testimony sometime in December of 2008.

13 Q. Do you recall when you had your first draft  
14 completed?

15 A. I do not recall that, no.

16 Q. And are you familiar when the testimony was  
17 filed?

18 A. It was filed on or about March 18th of 2009.

19 Q. Okay.

20 A. That's the direct testimony.

21 Q. Right. Between your first draft or when you  
22 started working on your testimony and the filing date of  
23 March 18th, 2009, did you present your testimony or  
24 portions of your testimony in a venue outside the  
25 structure of this proceeding?

1           **A.**    Could you just repeat that?

2           **Q.**    Between the time that you started your  
3 testimony --

4           **A.**    Right.

5           **Q.**    -- and when you filed your testimony on  
6 March 18th, 2009 --

7           **A.**    Right.

8           **Q.**    -- did you present your testimony or portions  
9 of your testimony in a venue outside the structure of  
10 this proceeding?

11           **MR. ANDERSON:** Chairman Carter, is there -- we  
12 object on the basis of relevance. I just don't see how  
13 this is related to any issue in the proceeding.

14           **CHAIRMAN CARTER:** Mr. Stewart, to the  
15 objection.

16           **MR. STEWART:** I'm trying to determine if the  
17 witness drafted testimony and provided it to any other  
18 parties or people who were making decisions in this case  
19 outside the structure of the proceeding before it was  
20 filed.

21           **CHAIRMAN CARTER:** Ms. Cibula.

22           **MS. CIBULA:** I think we're kind of going  
23 outside his direct testimony and maybe he should stick  
24 to the direct testimony and rebuttal testimony.

25           **CHAIRMAN CARTER:** Okay. Objection sustained.

1 Move on.

2 **MR. STEWART:** I'm not sure what to do.

3 **CHAIRMAN CARTER:** Do something different.

4 **BY MR. STEWART:**

5 Q. Mr. Pimentel, did you provide your testimony  
6 or portions of your testimony at the PURC conference on  
7 February 4th, 2009?

8 **MR. ANDERSON:** It would be the same objection.

9 **CHAIRMAN CARTER:** To the objection.

10 **MR. STEWART:** I'm responding to his direct  
11 testimony. I'm asking if he has provided his direct  
12 testimony outside of the structure of this hearing.

13 **CHAIRMAN CARTER:** Ms. Cibula.

14 **MS. CIBULA:** Again, I think he's going outside  
15 the direct and rebuttal testimony.

16 **CHAIRMAN CARTER:** Objection sustained. Move  
17 on, Mr. Stewart.

18 **MR. STEWART:** I have no further questions.

19 **CHAIRMAN CARTER:** Thank you.

20 Staff.

21 **MS. BENNETT:** Thank you, Mr. Chairman. The  
22 first thing I would like to do is we've got a packet of  
23 information we passed out.

24 **CHAIRMAN CARTER:** Do you want to mark it?

25 **MS. BENNETT:** Yes. I need a number.

1                   **CHAIRMAN CARTER:** 510. 510.

2                   **MS. BENNETT:** And the document title is -- I'm  
3 sorry. Discovery Responses, Pimentel Direct.

4                   **THE WITNESS:** I'm sorry, Ms. Bennett. Am I  
5 supposed to be looking at something?

6                   **MS. BENNETT:** I believe we passed out a stack  
7 of discovery responses. You're about to get a new stack  
8 in case it's not there. Yes. It's Pimentel Discovery  
9 Responses, Direct.

10                   (Exhibit Number 510 marked for  
11 identification.)

12                   **CROSS EXAMINATION**

13                   **BY MS. BENNETT:**

14                   **Q.** Good evening, Mr. Pimentel. I'm Lisa Bennett.  
15 I'm one of the staff attorneys here. I think the last  
16 time we spoke was in your deposition.

17                   **A.** Yes.

18                   **Q.** I was afraid I was going to get to say good  
19 morning, Mr. Pimentel. You are the Chief Financial  
20 Officer --

21                   **A.** Let's try to prevent that, Ms. Bennett.

22                   **Q.** Okay. You're the Chief Financial Officer for  
23 both FPL Group and FPL, and as such you're familiar with  
24 how each entity raises capital; is that correct?

25                   **A.** Yes.

1           **Q.**   And you're recommending the Commission adopt  
2 the middle of the range of the return on equity  
3 recommended by Doctor Avera, right?

4           **A.**   Yes.

5           **Q.**   But you did not personally do any independent  
6 analysis of the appropriate return on equity for FPL for  
7 purposes of this proceeding, did you?

8           **A.**   I did not do my own fundamental model analysis  
9 similar to what Doctor Avera performed. My analysis  
10 actually considered reviewing a summary of rate cases,  
11 as I've discussed before in this proceeding, having  
12 discussions with investors as to what the requirements  
13 are, and understanding, getting a little bit better  
14 understanding of what our risks are, and then taking a  
15 look at Doctor Avera's fundamental analysis. All of  
16 that helped me come up with my point estimate of 12-1/2  
17 percent.

18          **Q.**   Okay. I'm going to ask for you to refer to  
19 the discovery responses that we just handed to you.

20          **A.**   Yes.

21          **Q.**   And we'll kind of walk through those one at a  
22 time. But first I want to make sure, most of these  
23 interrogatories were sponsored by Kathy Beilhart, who is  
24 not a witness in this proceeding; is that correct?

25          **A.**   That is correct.

1           **Q.**   And due to the fact that she's not appearing  
2 in this proceeding, you're the appropriate witness to  
3 discuss the company's responses to staff interrogatories  
4 regarding finance-related responses from Ms. Beilhart,  
5 correct?

6           **A.**   That's correct.

7           **Q.**   Very good. Then, do you have your D schedules  
8 with you?

9           **A.**   Yes.

10          **Q.**   I'm also going to ask you some questions from  
11 your -- actually your MFR Schedule D-2 in the 2010 MFR  
12 book.

13           **MR. MOYLE:** Mr. Chairman, just for the record,  
14 I'll go ahead and --

15           **CHAIRMAN CARTER:** Yes, sir.

16           **MR. MOYLE:** -- just note an objection. I  
17 mean, to the extent that all this is coming in as  
18 hearsay with a witness who is not here. I just want to  
19 preserve that for the record.

20           **CHAIRMAN CARTER:** Okay.

21           You may proceed, Ms. Bennett.

22 **BY MS. BENNETT:**

23           **Q.**   Let me back up. Is Ms. Beilhart one of your  
24 employees, Mr. Pimentel?

25           **A.**   Yes.



1           Q.    And as one of your employees, did you review  
2 the interrogatory responses and POD responses prepared  
3 by Ms. Beilhart?

4           A.    Yes.

5           Q.    Thank you.  And you also sponsored the D-2  
6 schedules filed in this proceeding, correct?

7           A.    Yes.

8           Q.    The D-2 in the 2010 MFR book, have you got  
9 that in front of you now?

10          A.    Yes.

11          Q.    This schedule shows the relative  
12 capitalization as a percentage of investor capital for  
13 FPL and related companies from 2006 to 2010; is that  
14 correct?

15          A.    Yes.

16          Q.    Okay.  And I want you to turn to the company's  
17 response to Staff's Interrogatory Number 101.  It's in  
18 the packet.

19          A.    The first one is 165.  Go by that one?

20          Q.    Give me a minute to find out what's -- my  
21 organization is a little different than yours.  Yes,  
22 flip to --

23               **MR. ANDERSON:**  It's about 11 pages down.

24               **THE WITNESS:**  I've got 101.

25

1 **BY MS. BENNETT:**

2 Q. Okay. We're going to start in the packet with  
3 101 and move through that, through it from that point  
4 on.

5 A. So we don't the need the top ones?

6 Q. I don't believe so. Just set them aside.

7 Okay. And you're familiar with that response  
8 to Number 101, correct?

9 A. Yes.

10 Q. This response shows the relative  
11 capitalization as a percentage of investor capital for  
12 FPL and related companies from 1999 to 2005; is that  
13 correct?

14 A. Yes.

15 Q. Referring to both the D-2 schedule from the  
16 MFRs and this schedule from the company's response to  
17 Interrogatory Number 101, you'll see that FPL's reliance  
18 on short-term debt as a percentage of investor capital  
19 has varied from year to year from a low of 1.3 percent  
20 in 1999 to a high of 10.3 percent in 2005; is this  
21 correct?

22 A. Yes.

23 Q. Would you agree with me that over this 12-year  
24 period from 1999 through 2010 that short-term capital  
25 debt, or short-term debt represented an annual average

1 of 5.4 percent as a percentage of the investor-supplied  
2 capital?

3 **A.** I can't do that in my head.

4 **Q.** Can we agree subject to check, then?

5 **A.** Sure.

6 **Q.** Okay. Has anything changed since the time of  
7 your response to interrogatory -- or Ms. Beilhart's  
8 response to Interrogatory Number 101? I'm sorry. Let  
9 me try this again.

10 Has anything changed since the time the  
11 response to Interrogatory Number 101 was prepared that  
12 would changes FPL's response to the interrogatory?

13 **A.** No. The response to the interrogatory is just  
14 this table, correct?

15 **Q.** Correct.

16 **A.** Nothing has changed in relation to this table.

17 **Q.** Now I want you to refer back to the MFR  
18 Schedule D-1A in the 2010 MFR book.

19 **A.** Yes.

20 **Q.** Please refer to the third page, and you should  
21 be looking at the 13-month average capital structure for  
22 2008.

23 **A.** Yes.

24 **Q.** According to this schedule, FPL relied on  
25 323 million of short-term debt to find a portion of its

1 14.8 billion in total capital for actual 2008; is that  
2 correct?

3 **A.** I'm sorry, Ms. Bennett. You asked me to go to  
4 D-1A, third page, which is 2010. That's our capital  
5 structure for this proceeding. The \$17 billion rate  
6 base. 2008 historical?

7 **Q.** Are you there?

8 **A.** I've got D-1A, 2008.

9 **Q.** Okay. And I'll ask the question again, then.

10 According to this schedule, FPL relied on  
11 323 million of short-term debt to fund a portion of its  
12 14.8 billion in total capital for actual 2008; is that  
13 correct?

14 **A.** Yes. Those are the 13-month average numbers  
15 after going through the pro rata adjustments. So, yes,  
16 that's --

17 **Q.** Okay. I'm going to ask you to turn to the  
18 2011 MFR book D-1A for the next question.

19 **A.** Okay.

20 **Q.** And you should be looking at the 13-month  
21 average capital structure for 2011.

22 **A.** Yes.

23 **Q.** Okay. According to this schedule, FPL relied  
24 on only 70 million of short-term debt to fund a portion  
25 of its 17.9 billion in total capital for projected 2011;

1 is that correct?

2           **A.** Yes, that's correct. That's consistent with  
3 where we want to go as an organization, which really  
4 started last year in 2008, which was to have minimal  
5 commercial paper balances. That's what you see down  
6 there in short-term debt. It's becoming a bigger issue  
7 for the rating agencies to have a significant amount of  
8 short-term debt. And so for the first half of 2008, we  
9 actually had short-term balances very close to zero, and  
10 then when the financial turmoil happened in the third  
11 and fourth quarter of 2008, we actually had very  
12 significant short-term debt for commercial paper  
13 balances. And so what we see throughout these schedules  
14 from 2008 through 2011 is our attempt to continue to  
15 reduce those short-term debt balances down to what I  
16 would consider to be reasonable levels.

17           **Q.** Okay. Thank you. And the next thing I want  
18 you to do is to turn to the company's supplemental  
19 response to Staff Interrogatory Number 121. It should  
20 be the next item in your packet.

21           **A.** Yes, it is.

22           **COMMISSIONER McMURRIAN:** Ms. Bennett, what's  
23 the Bates stamp number?

24           **MS. BENNETT:** The Bates stamp number? There's  
25 not a Bates stamp number for 121. If you have found

1 101, it should be the next -- did you find it? Okay.

2 **THE WITNESS:** I have it.

3 **BY MS. BENNETT:**

4 **Q.** Okay. And this item discusses the commitment  
5 fee of approximately 1.5 million as a fixed fee; is that  
6 correct?

7 **A.** Yes, it does.

8 **Q.** Would you agree that this fixed commitment fee  
9 is the same for 2009, '10, and '11?

10 **A.** Yes.

11 **Q.** Would you agree that if FPL had projected a  
12 relative amount of short-term debt for 2010 and 2011  
13 that was more in line with the level of short-term debt  
14 the company actually employed on average over the past  
15 decade, that by operation of math the relative impact  
16 the commitment fee would have on the effective cost rate  
17 of short-term debt would be less?

18 **A.** The relative impact on the weighted average  
19 cost, is that what you said, Ms. Bennett?

20 **Q.** Yes. I'm sorry, yes, it is.

21 **A.** Yes. By virtue of math that would be correct.  
22 If you increase the balance of short-term debt, you  
23 therefore increase the amount of interest expense, and  
24 since the \$1,536,000 that you pointed out is a fixed  
25 amount, then the relative percentage of that 1.536

1 million to the entire amount would be lower. I think  
2 that's your question.

3 Q. I think it is, too.

4 A. That's what I was trying to answer.

5 Q. Okay. I would like for you to turn next to  
6 Staff's Interrogatory Number 122 and FPL's response to  
7 that.

8 A. Yes.

9 Q. This response discusses the basis for the cost  
10 rate for short-term debt for 2011; is that correct?

11 A. Yes, it does.

12 Q. And has anything changed since the time of  
13 either of FPL's responses to either Interrogatory 121 or  
14 122 that would change FPL's responses to these  
15 interrogatories?

16 A. There is nothing that's happened since the  
17 time that we put the responses together that would  
18 change our response as of the date that we made the  
19 response. I don't know whether that's your question.  
20 In other words, would we have said something different  
21 back when we answered these questions. Or if your  
22 question is have rates changed since the time that you  
23 made the response, and, therefore, you would have  
24 answered this question differently.

25 Q. It's the first, the former. I want to know if

1 that interrogatory was valid at the time.

2 **A.** So, yes, there would be no changes.

3 **Q.** And then let's go to the second question.

4 Have there been changes since that time that would now  
5 change your answer?

6 **A.** There have been no changes that would change  
7 my answer to this response. In other words, I would  
8 continue to use -- for 2010 and for 2011, I would  
9 continue to use the forward LIBOR rates that we  
10 indicated in these responses, but the forward LIBOR  
11 rates themselves, which aren't a part of the response,  
12 would be different because rates have changed.

13 **Q.** At the time you prepared the filing in this  
14 proceeding, FPL was borrowing commercial paper very  
15 close to the 75 basis points under the expected LIBOR  
16 rate, correct?

17 **A.** At the time we made these filings?

18 **Q.** At the time you made this -- at the time you  
19 gave the responses to those interrogatories. Oh, I'm  
20 sorry. At the time -- it's getting late. At the time  
21 of the filings in the proceedings.

22 **A.** At the time of my rebuttal testimony?

23 **Q.** Yes.

24 **A.** I'm sorry. Rates have changed quite a bit. I  
25 want to try to be accurate.



1 Q. Okay.

2 A. We would have been borrowing -- I'm not sure.  
3 I would think that at the time that we filed the  
4 rebuttal testimony we would have been borrowing  
5 commercial paper at something less than 75 basis points.  
6 Did you get your 75 basis points from something I've  
7 written?

8 Q. Do you have a copy of your deposition, by any  
9 chance?

10 A. I do, yes.

11 Q. How about on Page 30 of your deposition? I  
12 think if you'll start on Page 30 at about Line 10.

13 A. Right.

14 Q. Where I was asking you about why you reduced  
15 the 75 basis points.

16 A. Right. I've got it, Ms. Bennett. I wasn't in  
17 this response -- in the deposition, I wasn't referring  
18 to what we were borrowing at. I was referring to what  
19 was included in our 2009 numbers in the MFRs. I don't  
20 know whether you recall, but we did make a change to the  
21 2009 numbers. For 2010 and for 2011 we used the LIBOR  
22 rates.

23 For 2009, because we were seeing that the  
24 market was allowing us to borrow on a short-term basis  
25 less than at LIBOR, we actually reduced the LIBOR rates

1 that are in our estimates for 2009. So for the first  
2 quarter, again, in our MFRs we assumed that we would be  
3 borrowing at LIBOR minus 75 basis points, second quarter  
4 LIBOR minus 50 basis points, third quarter LIBOR minus  
5 25 basis points, and in the fourth quarter we would be  
6 borrowing at LIBOR again.

7 Q. I do recall seeing that now that I've read  
8 your deposition responses again. When we say expected  
9 LIBOR rate, we're talking about the 30-day forward LIBOR  
10 rate; is that correct?

11 A. Yes, we're talking about the 30-day LIBOR  
12 rate, the forward 30-day LIBOR rate, yes.

13 Q. Okay. I'm going to switch our discussion now  
14 a little bit to long-term debt. And I'm going to ask  
15 you to assume for the moment you're evaluating  
16 forecasted interest rates from single A rated utility  
17 bonds. In general, would you have a higher degree of  
18 confidence in the forecasted interest rate for the  
19 fourth quarter of 2009, or the forecasted interest rate  
20 for the first quarter of 2011?

21 A. I guess neither or both. It would depend on  
22 the -- it would depend on what was going on in the  
23 market. The market at times has more uncertainty in the  
24 short-term and some more risk when you get sort of in an  
25 inverted yield, where as crazy as it sounds, it's more

1 expensive to borrow on the short-term basis than it is  
2 on a long-term basis. That tells us that there's more  
3 certainty, there's more buyers on the long-term basis  
4 than there is on a short-term basis.

5 So, you know, depending on the time period,  
6 and you use fourth quarter of '09, first quarter of '11,  
7 depending on when I was looking at that information, I  
8 may have believed that I felt more comfortable with the  
9 first quarter of '11 than the fourth quarter of 2009.

10 Q. How about today?

11 A. I would say today I would feel fairly  
12 comfortable with both of those today. I'm not sure that  
13 would have been the case two, three, or four months ago,  
14 when in fact there was a lot more concern in the market  
15 about the potential for inflation a little bit later  
16 out. And when that's the case, you start feeling more  
17 comfortable about the short-term than you do about the  
18 long-term.

19 I think we're now seeing some analysis that  
20 says that the government is going to keep most of its  
21 stimulus provisions, not to be confused with the  
22 stimulus package, in place long enough to actually be  
23 able to tame inflation. So if I had to answer it today,  
24 I would say I feel the same about either one of those.

25 Q. Okay. I'm going to ask you now to turn to --

1 there's two sets of interrogatory responses, 124 and  
2 123, in your packet. I would like to have you looking  
3 at those two at the same time. We're going to do a  
4 little comparison there.

5 **A.** Okay.

6 **Q.** Do you see the line item on the bottom of the  
7 schedule on Interrogatory Number 123?

8 **A.** Yes.

9 **Q.** And this line item shows that FPL was able to  
10 issue 500 million of 30-year bonds at a coupon rate of  
11 5.96 percent in March of 2009; is that correct?

12 **A.** That was the coupon, yes, and the yield was  
13 5.965 percent, yes.

14 **Q.** And do you see the second line item near the  
15 top of the schedule on Interrogatory Number 124, Page 1  
16 of 1?

17 **A.** Page 1 of 1. Did you say second line from the  
18 top?

19 **Q.** Yes, the second line item near the top of the  
20 schedule.

21 **A.** Yes.

22 **Q.** FPL projects that it will issue 400 million of  
23 30-year bonds at a coupon rate of 7.11 percent in  
24 October 2009; is that correct?

25 **A.** Yes. That's what it says on the schedule.

1       October 2009 isn't that far away. That may get -- that  
2       may get pushed back a little bit based on the  
3       overrecovery of the fuel charges, but I don't know  
4       whether that was -- whether timing was your question or  
5       you had another question.

6               **Q.** I have another question involving another  
7       interrogatory, Number 127, which is the next one in the  
8       packet.

9               **A.** Yes.

10              **Q.** Would you agree that, according to this  
11       interrogatory, FPL issued 500 million of bonds in  
12       March 2009, that the amount of bonds to be issued in  
13       October of 2009 and December of 2009 will be reduced  
14       because of that?

15              **A.** Yes. Just to be clear, the \$500 million that  
16       we issued in March of 2009 replaced the 300 -- maybe  
17       this won't be clear. Maybe this will just confuse  
18       things. But I think it's important. Replaced the  
19       \$300 million of short-term bonds that we were expected  
20       to issue in January of that year. So since we issued  
21       \$200 million more than what we expected, then the other  
22       issuances that we have for the year to get to the  
23       billion dollars that we expect to issue this year  
24       decreased. But it's also important to note our MFRs  
25       contain what we see in Interrogatory 124 that you

1 pointed me to, and therefore, since we didn't issue the  
2 \$300 million in January of 2009 at a variable rate,  
3 which we expected to be low, unfortunately, although we  
4 got a great rate I think on the 30-year bond, the cost  
5 of funding in the MFRs, if you were to do it again, has  
6 actually gone up.

7 Q. Okay, thank you. I'm ready for you to turn to  
8 the exhibits, and now I have Bates stamp numbers for  
9 you, Commissioner McMurrin. It's a two-page exhibit  
10 with Bates stamp number FPL 157252 and 157253 at the top  
11 of the pages.

12 A. So those are not the next thing I have,  
13 correct? I don't see any numbers on --

14 Q. They should be responses to --

15 A. 157252, did you say that?

16 Q. Correct, 157252 and 157253, and they were  
17 responses to Staff PODs Number 39 and 40 to FPL.

18 A. Okay. I have those.

19 **COMMISSIONER McMURRIAN:** It seems to be after  
20 the stapled.

21 **MS. BENNETT:** Can I have just a minute to  
22 figure out what's going on with my copying?

23 **COMMISSIONER McMURRIAN:** Sure. We'll go off  
24 the record for just a minute.

25 (Off the record.)

1                   **COMMISSIONER McMURRIAN:** I guess we need to go  
2 back on the record. And let me just ask, Mr. Pimentel,  
3 are you okay? Did you need any kind of break?

4                   **THE WITNESS:** No. I just need to be done.

5                   **COMMISSIONER McMURRIAN:** Okay. I hear you.  
6 Go ahead, Ms. Bennett.

7 **BY MS. BENNETT:**

8                   **Q.** Okay. The two pages that were the response to  
9 Staff PODs Number 39 and 40 bear the Bates stamps page  
10 157252 and 253; is that correct?

11                   **A.** Yes.

12                   **Q.** These two pages are the revised MFR Schedules  
13 D-4A for the 2011 and 2010 test years; is that correct?

14                   **A.** Yes.

15                   **Q.** And these revised MFR Schedules D-4A reflect  
16 the issuance of the 500 million in bonds in March 2009,  
17 and the change in the amounts of the bonds to be issued  
18 in October and December of 2009 that we've just been  
19 discussing; is that correct?

20                   **A.** Yes.

21                   **Q.** And to your knowledge, do these revised MFR  
22 schedules for D-4A accurately reflect FPL's projected  
23 long-term debt issuance for 2010 and 2011?

24                   **A.** So for 2010 we've got the 1.4 billion and for  
25 2011 -- for 2011 we have 500 million.

1           **Q.** Did you say 1.4 billion in 2010?

2           **A.** I believe so; 800 million in June of 2010 and  
3 600 million in December of 2010.

4           **Q.** All right.

5           **A.** I'm sorry. Could I just -- I didn't answer  
6 the 2011 question. 500 million for 2011. That's what I  
7 have.

8           **Q.** Okay. I think we're suffering from a product  
9 of being tired over here. Thank you. And I'm going to  
10 turn now to purchased power. A couple of questions  
11 about that. You didn't conduct any independent analysis  
12 of the reasonableness of the capital structure FPL has  
13 proposed the Commission recognize for the purposes of  
14 this proceeding, did you?

15           **A.** I heard the question, Ms. Bennett. I did the  
16 same analysis that we talked about before. So, just to  
17 be clear, I didn't do any independent analysis similar  
18 to what Doctor Avera performed in his work where he's  
19 got the proxy group and he's got the ROEs for each one  
20 of the members, nonutility, utility, and he's also got  
21 some capital ratios and equity ratios. So, the same  
22 thing I did before would have been I do have a monthly  
23 analysis of what happens in other rate cases in the  
24 U.S., I do have a lot of discussions with investors, as  
25 I indicated before, based on our specific risks and



1 their expectations. And, I'm sorry, the third thing was  
2 reviewing Doctor Avera's work. I just wanted to be  
3 complete there.

4 Q. Okay. And I think your response was regarding  
5 ROE, but what about for capital structure? Is it the  
6 same response?

7 A. Yes, it's the same response.

8 Q. Okay.

9 A. I think it's important here, because I don't  
10 know whether you're going to ask me another capital  
11 structure question or not, it's important that although  
12 it wasn't in the analysis, per se, the fact that we've  
13 maintained the same capital structure for over ten years  
14 and that investors are comfortable with it, and we're  
15 comfortable with it, and that we believe it's gotten us  
16 a tremendous amount of benefit being able to access  
17 capital. Which in the end, as I've discussed before,  
18 what should happen is if you should be able to access  
19 capital inexpensively, as we have, that should produce  
20 lower customer bills. I mean, that's the reason you  
21 want the right access to capital and you want a low cost  
22 of capital.

23 And so, although it's not analysis, it  
24 certainly was important to me that we be consistent with  
25 what we have in the past, and that at the end of the

1 day, if we do believe we can raise cheap capital, that  
2 that transforms to our bills.

3 Q. In your deposition, and I'm going to ask you  
4 to turn to Page 53 of your deposition --

5 A. Yes.

6 Q. -- if you don't mind.

7 A. Yes.

8 Q. We talked a little bit about whether or not,  
9 in your deposition, whether you conducted an independent  
10 analysis of the reasonableness of the capital structure.  
11 And you told me then your response was no, there was no  
12 independent analysis. Is that still your testimony?

13 A. Yes. And what I'm referring to here is  
14 independent analysis similar to what Doctor Avera has  
15 done, where he's taken a lot of detailed analysis and  
16 he's put it in different charts in order to come up with  
17 what he believes are reasonable interpretations, and I  
18 agree with him. So I'm referring to the fact that I  
19 didn't do that detailed fundamental analysis for either  
20 ROE or the capital structure.

21 Q. Okay. Next I want you to turn to Pages 35 and  
22 36 of your direct testimony.

23 A. Yes.

24 Q. Here you discuss Standard & Poor's evaluation  
25 of the impact FPL's long-term purchased power agreement

1 has on its capital structure; is that correct?

2 **A.** Yes.

3 **Q.** Is it your testimony that FPL is the only  
4 utility that relies on purchased power for 15 percent or  
5 more of its generation needs?

6 **A.** I don't -- I don't recall the -- I know the  
7 15 percent number is our number. I don't recall the  
8 number for similar entities. But as I mentioned before,  
9 S&P does publish a list which indicates that, on an  
10 imputed debt basis, because of the large amount of PPAs  
11 that we do have, we have about the fourth or fifth  
12 largest adjustment in the United States.

13 **Q.** I'm going to ask you to turn to your  
14 deposition, Page 54.

15 **A.** Okay. Yes.

16 **Q.** And I think the question appears on Line 12,  
17 so this might refresh your memory. The question was,  
18 "Is it your testimony that FPL is the only utility that  
19 relies on purchased power for 15 percent or more of its  
20 generation needs?" And your response was?

21 **A.** No.

22 **Q.** Is that still correct?

23 **A.** Yes. Again, it's not my testimony that FPL is  
24 the only one that relies on purchased power for  
25 15 percent or more. We do for our structure. I didn't

1 know then and I don't know now whether, in fact, there  
2 are others that, as a percentage of their, you know,  
3 entire company, have more than 15 percent. What I do  
4 know is that the S&P analysis -- again, investors do  
5 their own analysis, they don't give us that analysis --  
6 but the S&P analysis that they do does list us number  
7 four or five in terms of the imputed debt adjustment  
8 that S&P makes.

9 Q. Okay. And have you done any analysis that  
10 shows how FPL's actual equity ratio compares to the  
11 actual equity ratio for other utilities that rely on  
12 purchased power?

13 A. No.

14 Q. And have you done any analysis that shows how  
15 FPL's equity ratio on an S&P adjusted basis compares to  
16 the equity ratio on an S&P adjusted basis for other  
17 utilities that rely on purchased power?

18 A. No.

19 Q. And, Mr. Pimentel, isn't it true that FPL will  
20 see in the near future the expiration of power purchase  
21 contracts totaling 1,610 -- I'm sorry. 1,610 megawatts?

22 A. If in the near future you mean over the next  
23 five or six years?

24 Q. Yes.

25 A. We do have some large power purchase

1 agreements that expire, I believe, in -- I believe it's  
2 end of 2014 or early 2015. Are those the ones you're  
3 referring to?

4 Q. I'm actually referring in your packet of  
5 discovery responses, there's an excerpt from the FPL  
6 brief that was filed in Docket Number 090172-EI. Do you  
7 see that excerpt?

8 A. Yes.

9 Q. Okay. And on the second page of that excerpt,  
10 I think that's Page 29 at the end, we talk about power  
11 purchases.

12 A. I see it.

13 Q. Okay. And would you read that, please?

14 A. "The economic analysis assumes the expiration  
15 of power purchase contracts totaling 1,610 megawatts."  
16 Do you want me to continue?

17 Q. No, that's fine. And this exhibit relates to  
18 FPL's need determination filing for the EnergySecure  
19 pipeline, correct?

20 A. It's only two pages, Pages 28 and 29. I'm  
21 sure we can confirm that.

22 Q. All right. Subject to check.

23 A. Yes. And, again, I do believe, if you look at  
24 our Form 10K in the back, that those are the -- a  
25 majority of those are the ones that expire in late 2014

1 or maybe 2015.

2 Q. Okay. I'm going to ask you to turn to the  
3 next document in the packet, I hope, which is the  
4 Ten-Year Site Plan, FPL's Ten-Year Site Plan.

5 A. Yes.

6 Q. And this exhibit contains certain pages from  
7 FPL's 2009 Ten-Year Power Plant Site Plan filed with the  
8 Commission on April 1, 2009. Is that correct?

9 A. Yes.

10 Q. The pages you have before you relate to FPL's  
11 firm purchased power commitments. Do these two  
12 schedules show all of FPL's firm purchased power  
13 contracts that S&P considers when evaluating the impact  
14 purchased power has on FPL's financial position?

15 A. Yes, Ms. Bennett, I believe so.

16 Q. Okay. Looking at the schedule for the winter  
17 purchases, does this schedule show that FPL projects its  
18 reliance on firm purchased power to fall from 2,700  
19 megawatts in 2009 to 700 megawatts in 2017?

20 A. Yes, assuming none of those contracts are  
21 renewed, because I don't think we take those into  
22 account here, that's correct.

23 Q. Okay. So, FPL is assuming the expiration of  
24 1,600 megawatts of purchased power in its need filing,  
25 and is projecting the dropoff of 2,000 megawatts of

1 purchased power in its Ten-Year Site Plan; is that  
2 correct?

3 **A.** Yes.

4 **Q.** And so according to these filings with the  
5 Public Service Commission, FPL's reliance on purchased  
6 power will be significantly less eight years from now  
7 than it currently is, correct?

8 **A.** Yes. But, one, that assumes that none of  
9 these power purchase agreements are renewed. And, two,  
10 2017 or 2018 is a heck of a long way away from where  
11 we're at today. And we're talking about our capital  
12 structure that's actually in effect today for the  
13 foreseeable period.

14 **Q.** To the extent FPL's reliance on purchased  
15 power is projected to significantly decline in the  
16 future, the rating agencies' consideration of the  
17 relative impact of purchased power on FPL's financial  
18 position would be expected to decline, as well; is that  
19 correct?

20 **A.** I thought you were going to say expected to go  
21 up, which means I misunderstood your question.

22 **Q.** Should I have said expected to go up?

23 **A.** I don't know. Can you just repeat it, please?

24 **Q.** I'm sorry. I was doing two things at one  
25 time. I'll quit writing my note to myself and go back

1 to the question.

2 To the extent FPL's reliance on purchased  
3 power is projected to significantly decline in the  
4 future, the ratings agencies' consideration of the  
5 relative impact of purchased power on FPL's financial  
6 position would be expected to decline, as well, correct?

7 **A.** Yes, that is correct. The rating agencies,  
8 and we're talking about S&P, because we don't really  
9 know exactly all the steps that Moody's takes, the  
10 rating agencies are looking at the present value of the  
11 estimated capacity or payments to be made into the  
12 future, they present value that back, and then they make  
13 an adjustment, as we've talked about, depending on how  
14 those power purchase agreements are actually recovered  
15 or not.

16 And so, therefore, if you just think of a  
17 spreadsheet of a present value analysis, if you have  
18 contracts that are falling off in the latter years, that  
19 would make the present value of those cash flows that  
20 you're paying less -- you know, a lower amount today.  
21 And so I just want to make sure that we all understand.

22 If those contracts aren't there, the amount  
23 would be less, but it doesn't mean that S&P actually  
24 takes those contracts out of the calculation until in  
25 fact those contracts are no longer there.



1           **Q.**    Okay.  We've talked a lot about rating  
2 agencies, and I think we would all agree that they're  
3 very familiar with the ratemaking process in Florida; is  
4 that correct?

5           **A.**    Yes.

6           **Q.**    Would you agree that it's generally understood  
7 that companies and consumer advocates will take  
8 positions that will become the potential range of  
9 outcomes to be expected in rate proceedings?

10          **A.**    I don't like to think that, because I have  
11 obviously prepared a lot of testimony and spent a lot of  
12 time doing what I do, and so, therefore, I believe that  
13 I've got a very reasonable basis for my position.  But I  
14 think history has shown that there are plenty of cases  
15 where there is some boundary.  I don't know whether  
16 that's the case all the time, but I certainly have seen  
17 that.

18          **Q.**    Would you agree that rating agencies  
19 understand it's the regulatory commission's role in rate  
20 cases to balance the interests of the utility's  
21 customers and its shareholders?

22          **A.**    I think they absolutely do do that, and I  
23 think that the comments that we see and we've all talked  
24 about here today regarding the regulatory climate in  
25 Florida, that's a significant positive for the rating

1 agencies when it comes to the business environment. And  
2 so, yes, I do believe that they understand it, and I  
3 believe they're very comfortable with what they've seen  
4 this Commission and the staff and this company do in the  
5 past.

6 Q. Okay. Thank you. I'm going to now ask you to  
7 turn to Page 9 of your direct testimony, and let me know  
8 when you're there.

9 A. Yes.

10 Q. Lines 7 through 13, I would ask that you read  
11 those aloud for me, please.

12 A. "How is FPL weathering the current liquidity  
13 crisis? FPL's strong balance sheet, liquidity position,  
14 and credit ratings have enabled the company to weather  
15 the significant events in the financial markets, as we  
16 have seen over the past year, without compromising our  
17 ability to continue to provide reliable, cost-effective  
18 service to our customers. In fact, those strengths have  
19 enabled the company to maintain access to capital  
20 throughout the current financial crisis."

21 Q. And then turn to Page 30 of your direct  
22 testimony, Lines 18 to 21.

23 A. Would you like me to read it?

24 Q. Please.

25 A. "FPL's strong balance sheet has provided

1 continuous access to both short-term liquidity and the  
2 capital markets throughout extreme events, such as the  
3 2004 through 2005 storm seasons, as well as the current  
4 financial market crisis."

5 Q. Thank you. Would you agree that FPL's strong  
6 balance sheet is due at least in part to past Commission  
7 decisions that have been supportive of the company's  
8 credit quality?

9 A. Yes. As I think I've stated several times,  
10 both the environment, the Commission's decisions, and  
11 the management of the company, you know, have all come  
12 together to provide a strong financial position to the  
13 company, and what we're looking at in this case is  
14 maintaining that into the future.

15 Q. Okay. I want you to go back into the  
16 discovery responses. There's a document titled Florida  
17 Investor-Owned Utility Issuer Credit Rating, I believe.

18 A. Yes.

19 Q. You provided it in response to a deposition  
20 request. I think it was Exhibit 1 to your deposition.  
21 Was this schedule prepared by you or under your  
22 supervision?

23 A. Yes.

24 Q. This schedule shows the issuer credit rating  
25 for each of the four vertically integrated utilities in

1 Florida, correct?

2 A. Yes.

3 Q. And has anything changed since the preparation  
4 of this schedule?

5 A. I don't believe so, but I believe Gulf Power  
6 might be on negative credit watch. I don't believe that  
7 their rating has changed at this point. I don't think  
8 anything has changed with Tampa Electric. I'm not sure  
9 about Progress.

10 Q. Okay, fair enough. And, again, back to the  
11 discovery responses. There is a response to Staff  
12 Interrogatory Number 99. It should be the next document  
13 in your packet.

14 A. Yes.

15 Q. This response explains the ratings history of  
16 FPL from 1999 through the present; is that correct?

17 A. Yes.

18 Q. Has anything changed since this response?

19 A. No, I do not believe so.

20 Q. And, again --

21 **COMMISSIONER McMURRIAN:** Hang on, Ms. Bennett.  
22 Mr. Moyle.

23 **MR. MOYLE:** I know it's late, and I'm trying  
24 to follow along the best I can, but I'm having  
25 difficulty, you know, following the next thing, and I

1 don't know if it's my packet or what.

2 But, can you sort of give me a sense as to  
3 where it is in this big packet of documents?

4 **MS. BENNETT:** Sure.

5 **COMMISSIONER McMURRIAN:** If it helps, when we  
6 were on the Ten-Year Site Plan, were you there?

7 **MR. MOYLE:** Yes.

8 **COMMISSIONER McMURRIAN:** It's just a few pages  
9 past the cover page of the Ten-Year Site Plan.

10 **COMMISSIONER SKOP:** And to that point, Ms.  
11 Bennett, if you could give us some sort of preparatory  
12 signal as to how many pages you are advancing, because  
13 you've got quite a big stack here left, so that would be  
14 helpful.

15 **MS. BENNETT:** Okay.

16 **COMMISSIONER McMURRIAN:** And I think we're all  
17 seeing how confusing this is, and perhaps we'll come up  
18 with a better way by October 21. Thank you.

19 **MR. MOYLE:** Thank you.

20 **COMMISSIONER McMURRIAN:** Did you find it, Mr.  
21 Moyle?

22 **MR. MOYLE:** Yes, ma'am. Thanks.

23 **BY MS. BENNETT:**

24 Q. Now that we've found 99, let's turn the page  
25 to 100.

1           **A.**    Okay.

2           **Q.**    Everyone there?  It's about five or six pages.

3                   And this response was in response to an  
4           interrogatory from staff, and it was responded to by  
5           Ms. Beilhart, I believe.  It explains S&P's practice to  
6           evaluate utility operating and holding company credits  
7           in part based on the financial and business risk profile  
8           of the respective consolidated enterprises; is that  
9           correct?

10          **A.**    Yes.

11          **Q.**    And has anything changed since the time this  
12          response was prepared that would change FPL's response  
13          to the interrogatory?

14          **A.**    No.

15          **Q.**    Would you agree that FPL's debt and equity  
16          investors look at rating agency reports regarding FPL  
17          and FPL Group?

18          **A.**    Yes, I would.  As I've indicated before, debt  
19          investors are much more interested in the rating agency  
20          reports than equity investors.  Equity investors also do  
21          look at them, but they look at a lot of other  
22          information before making an investment decision.

23          **Q.**    Okay.  The next item I want you to look at is  
24          a Moody's report.  It was provided to staff in response  
25          to its Request for Production of Documents Number 21,

1 and it has Bates stamp number 156974. Let me know when  
2 you're there.

3 **A.** I'm there.

4 **Q.** This report is a credit opinion for Florida  
5 Power & Light from Moody's Investor Service dated  
6 June 19th, 2009. Is this correct?

7 **A.** Yes.

8 **Q.** Please turn to Page 2 and read aloud the final  
9 paragraph at the bottom of the page.

10 **A.** "Although," that paragraph?

11 **Q.** Yes.

12 **A.** "Although the state of Florida has  
13 historically been an above average regulatory  
14 environment for electric utilities, there is some  
15 regulatory uncertainty regarding FPL's current rate  
16 case. The size of the rate case is substantial and  
17 comes at a time when the state of Florida's growth has  
18 slowed. Furthermore, none of the current members of the  
19 FPSC were on the Commission at the time FPL's last rate  
20 case was settled in 2005. Offsetting these risks to  
21 some degree was the FPSC's recent ruling in Tampa  
22 Electric's rate case, which affirmed the Moody's view  
23 that the regulatory environment for electric utilities  
24 in Florida should remain relatively supportive."

25 **Q.** Do you agree that based on the Commission's

1 decision in the Tampa Electric rate case, Moody's  
2 believes the regulatory environment for electric  
3 utilities in Florida remains relatively supportive of  
4 credit quality?

5 **A.** I think, if I didn't miss something, you just  
6 read what this says, right?

7 **Q.** Yes.

8 **A.** So I guess I would agree. But I would also  
9 just take a minute to say, as I indicated before, that  
10 the rating agencies are clearly somewhat concerned about  
11 what's going on in Florida, and some of the information  
12 that's been discussed outside of this rate proceeding,  
13 and some --

14 **MR. MOYLE:** I'm going to object. I'm going to  
15 object to this. I have a whole line that was political  
16 environment. I didn't ask it because it's not in his  
17 direct and he shouldn't be getting into it now. If he  
18 does, then I would like to redirect on it.

19 **MS. BENNETT:** And it's outside the scope of my  
20 question, also. We were just focusing on this one  
21 Moody's report that was responsive to a discovery  
22 response from staff, so I'm ready to move on to the next  
23 question.

24 **COMMISSIONER McMURRIAN:** I think we will move  
25 on. Thank you.



1 **BY MS. BENNETT:**

2 Q. I would like you to turn to FPL's Response to  
3 Staff's Request for Production of Documents Number 18,  
4 Bates stamped at the bottom 156847.

5 **COMMISSIONER McMURRIAN:** What was that number,  
6 again, Ms. Bennett?

7 **MS. BENNETT:** 156847.

8 **COMMISSIONER SKOP:** It's about nine or ten  
9 pages ahead.

10 **THE WITNESS:** Yes.

11 **BY MS. BENNETT:**

12 Q. And you've seen this report before. Oh, I'm  
13 sorry. It is getting late. Can you tell me what the  
14 report is, please?

15 A. It's an analyst report on FPL Group from  
16 Jefferies & Company.

17 Q. And what's the date on that Jefferies report?

18 A. April 29th, 2009.

19 Q. And you've seen this report before?

20 A. I probably did see it at the time. I don't  
21 recall it right now.

22 Q. I would ask that you turn to Page 2 of the  
23 report.

24 A. Yes.

25 Q. Would you turn your attention to the fourth

1 paragraph from the top of the page?

2 **A.** Yes.

3 **Q.** I'm not going to ask you to read the whole  
4 paragraph aloud, but if you want to read the paragraph,  
5 and I really want you to focus on the sentence that  
6 starts with "the filing is based." Which, those are the  
7 final three sentences of the paragraph.

8 **A.** Uh-huh.

9 **Q.** Once you're there, if you would begin reading  
10 aloud, that would be great.

11 **A.** "The filing is based on a 12-1/2 percent ROE,  
12 55.8 percent common equity ratio, and continuation of  
13 the generation-based rate adjustment clause. We believe  
14 that a mid-50s range authorized common equity ratio is  
15 achievable. Last month, Tampa Electric was authorized a  
16 rate decision that was based on a 54 percent common  
17 equity ratio, and an 11.25 percent ROE, which is at the  
18 high end of recently authorized ROEs in the industry."

19 **Q.** And, based on your reading of that, would you  
20 agree with the analysts of Jefferies & Company, that the  
21 11.25 percent ROE approved for Tampa Electric is at the  
22 high end of recently authorized ROEs in the industry?

23 **A.** Yes, I would agree that's what this says.  
24 What it doesn't say, and may say it somewhere else, I  
25 just don't recall this report at this point, is that, as

1 I've mentioned before, equity investors look at the  
2 relative risks of the investments. At least it's in my  
3 testimony that we have more risks associated with our  
4 business than Tampa Electric, and so a reasonable  
5 investor looking at the two companies would only accept  
6 the same return -- only accept the same return if the  
7 companies had the same risks. If the companies have  
8 different risks, as I believe we do, they would only  
9 accept the higher return.

10 Q. Okay. We don't have to talk about the next  
11 report, but I want you to move on to -- it's Bates stamp  
12 page 156997. It's a Response to Staff's Production of  
13 Documents Number 24.

14 A. Yes.

15 Q. And this report is a rating research report  
16 for FPL Group from Fitch Ratings dated February 12th,  
17 2008, is that correct?

18 A. Yes.

19 Q. And I would like for you turn to Bates stamp  
20 page 157002. I think that's Page 6 of the report.

21 A. Okay.

22 Q. There are -- I would like for you to read  
23 aloud the first four sentences under the heading  
24 Financial Results and Outlook.

25 A. "Group Capital operates at a profit, but its

1 credit and cash flow measures are not as robust as those  
2 of FPL or the consolidated FPL Group. Group Capital's  
3 growth capital investments are funded with a high  
4 component of debt leverage, including non-recourse  
5 project debt at about 70 percent debt to 30 percent  
6 equity." Keep going?

7 Q. Please.

8 A. "Also, during the period 2002 to 2006,  
9 relatively low power prices and spark spreads in Texas  
10 and Maine were a drag on operating results. As a  
11 result, Group Capital has relied upon the guarantee of  
12 its parent, FPL Group, in order to finance its growth  
13 investments most economically."

14 Q. I think we've discussed it before, but you  
15 would agree that Group Capital is the funding vehicle  
16 for FPL Group's nonregulated operations; is that  
17 correct?

18 A. Yes, that is correct.

19 Q. Okay. I need you to turn now to -- it's FPL's  
20 Response to Staff's POD Number 19. It bears the Bates  
21 stamp page of 156892 on the front of the report.

22 A. Okay. Ms. Bennett, I didn't know whether you  
23 were going to ask me another question on this one. As  
24 I've indicated before, the rating agencies, specifically  
25 S&P, make significant and substantial adjustments to the

1 debt that FPL Group Capital actually has on its books,  
2 because there is over approximately \$3.5 billion of debt  
3 on FPL Group Capital's books that is actually  
4 non-recourse. And by non-recourse that means that those  
5 debtholders only have the ability if payment is not made  
6 on the debt to actually go against the assets of that  
7 project.

8 And so, therefore, the rating agencies,  
9 although this has higher leverage on an unadjusted  
10 basis, on an adjusted basis a lot of that debt at FPL  
11 Group Capital is actually removed from the books. And  
12 you can most clearly see that when you look at the S&P  
13 annual reports, the credit rating agency reports that it  
14 does on FPL Group.

15 Q. Okay.

16 A. And I wanted to clear that up, because if you  
17 read this it paints a picture that it's very high  
18 leverage, and it is on an unadjusted basis. But on an  
19 adjusted basis, a lot of FPL Group Capital's debt,  
20 excuse me, by the rating agencies is actually taken off  
21 the balance sheet. Very similar to the way that for  
22 Florida Power & Light Company, the storm bonds, which  
23 are non-recourse to Florida Power & Light, are taken off  
24 of Florida Power & Light Company's balance sheet.

25 Q. Okay. And let's turn now to the next

1 document, which is the POD Response Number 19.

2 **COMMISSIONER McMURRIAN:** Ms. Bennett, let me  
3 just jump in and ask you how much more do you think you  
4 have?

5 **MS. BENNETT:** Probably 20 minutes.

6 **COMMISSIONER McMURRIAN:** Okay. And, Mr.  
7 Butler or Mr. Anderson, can you tell me about how much  
8 more you have on redirect?

9 **MR. BUTLER:** Very little. Ten minutes or so.

10 **COMMISSIONER McMURRIAN:** Do you want a break  
11 now, Jane? I think you deserve one.

12 **THE WITNESS:** If you don't mind, could we just  
13 take a five-minute break, if that's okay?

14 **COMMISSIONER McMURRIAN:** Absolutely.

15 **COMMISSIONER ARGENZIANO:** Madam Chair. Madam  
16 Chair.

17 **COMMISSIONER McMURRIAN:** Commissioner  
18 Argenziano.

19 **COMMISSIONER ARGENZIANO:** I know we're all  
20 really working really hard, but I'm fearful that what  
21 we're doing is trying to cram in a rate case that hasn't  
22 been done in a quarter century, and I'm hearing people  
23 are tired, and it's getting exhausting for everyone, and  
24 I just -- I'm really -- I really think this is wrong.  
25 At 10:44 at night is not a good time for people to be

1 bringing up points, for the company or for the  
2 intervenors. And I'm really worried that we're pushing  
3 this too far.

4 I'm not sure what the answer is, but I'm sure  
5 everybody there wants to go home. And understand, I'll  
6 stay on the phone all night. I just think that what I'm  
7 hearing is exhaustion, and I'm not sure that's the right  
8 way of deriving information and asking questions.

9 It sounds like some people are getting to the  
10 point where, you know, they don't even -- okay. I don't  
11 even know if I want to answer -- or ask a question  
12 anymore. And that's just not the way to do this. And  
13 I'm just not sure that we shouldn't all break right now  
14 and when we come back, we come back. But I just have  
15 strong feelings that we may have pushed it too far, or  
16 too late.

17 **COMMISSIONER McMURRIAN:** I hear you loud and  
18 clear, Commissioner Argenziano. And I'm worried about  
19 the same thing, actually. The staff is asking their  
20 cross now. I don't know if we're going to have  
21 questions from the bench, and that was why I was asking  
22 about how much time we had left.

23 **COMMISSIONER ARGENZIANO:** Sure.

24 **COMMISSIONER McMURRIAN:** If we are that close  
25 and we don't have to bring this witness back on the

1 21st, it seemed like it might be worth pushing through.

2 **COMMISSIONER ARGENZIANO:** I understand that,  
3 Madam Chair, but at the same time the witness  
4 understands that that's part of what he's here for, and  
5 maybe it would be better if he would just go home now  
6 and take a break.

7 I know Mr. Butler had a nice bump on the head  
8 earlier, and I really hope he's feeling well. And  
9 truthfully, Mr. Butler, I know it's the same thing on  
10 the phone, it's 10:45 at night. Be real careful. You  
11 know, it's very dangerous after you get a bump on the  
12 head to go to sleep, but I know you're exhausted.

13 And, Madam Chair, just to say it again, maybe  
14 the best thing is to say we tried. I give everybody  
15 credit. We've been here all day, but maybe it's better  
16 that everybody just come back the next time we're  
17 scheduled. I'm just afraid we're rushing things. There  
18 are some things I missed in the last hour because of  
19 just -- I think, just being tired that I wish I hadn't.

20 But I'm just not sure -- take it from here. I  
21 just wanted to put my two cents in and see if that  
22 carried any weight or got us any closer to finishing and  
23 maybe just coming back the next time. And if the  
24 witness wouldn't mind, if he needs to come back, I think  
25 that's the best way to do it.



1           But I'll leave it up to everybody. I'm not --  
2           you know, I'm just putting my two cents in.

3           **MR. ANDERSON:** If I might speak up for FPL,  
4           Mr. Pimentel very strongly would like to finish tonight.  
5           The core thing I think is Mr. Pimentel is awake and very  
6           responsive to questions. I don't think there's that  
7           much more. He's made several trips here already in this  
8           case, and, as we all know and we all appreciate, we all  
9           have important roles, but he has a day job as a CFO with  
10          FPL and FPL Group.

11          He's been on the stand since late afternoon  
12          yesterday, and with all respect, we really would like to  
13          get to the end and release him so we could then proceed  
14          with other witnesses at the other date.

15          **MR. MENDIOLA:** Madam Chair.

16          **COMMISSIONER McMURRIAN:** Mr. Mendiola.

17          **MR. MENDIOLA:** Thank you. I'll admit to being  
18          an eternal optimist, but with three days scheduled for  
19          the remainder of the hearing and looking at the -- aside  
20          from obviously Witness Slattery, who will take some  
21          time, I don't think it's going to be hard to finish in  
22          the next three days that are remaining, even if Mr.  
23          Pimentel comes back on the 21st.

24          **COMMISSIONER McMURRIAN:** Mr. Moyle.

25          **MR. MOYLE:** Well, you know, I think everybody

1 is tired. I mean, we're going through a lot of  
2 information. You know, it's detail information. We're  
3 doing our best to try to pay attention to it, but it is  
4 late. And what I understand to be the remaining time  
5 is, you know, 20 or 30 minutes or so with staff, and  
6 then that assumes no questions from the bench, you know,  
7 and then more time. I think we ought to call it a day.  
8 My kids would appreciate it, too.

9 **COMMISSIONER McMURRIAN:** Well, my hesitancy is  
10 the Chairman wanted us to finish tonight. And,  
11 Commissioner Argenziano, I know you can't see, but the  
12 Chairman, his back was bothering him so bad he had to go  
13 ahead and go home.

14 **COMMISSIONER ARGENZIANO:** And I understand  
15 that, and with all due respect, and everybody's done a  
16 yeoman's job. It's just that what I've been hearing for  
17 the last hour and a half, and I would hate to be  
18 criticized, any one of us, even the company, to be  
19 criticized for us rushing this. And I understand that  
20 they wanted to bring the witness, have him done, and,  
21 God, he's been on that stand all day. And I really say  
22 what a job everybody has done.

23 But I have to be honest with you, and, again,  
24 with all due respect to the Chairman, we're all  
25 independent Commissioners, and I think we have to make

1 the decision. And I don't want to push anybody. I  
2 mean, I'll keep going, I'm just -- I'll tell you what, I  
3 just think that we're getting to the point where  
4 everybody's tired and it's just not fair. It really  
5 isn't.

6 And I'm afraid that some of the questions and  
7 the answers are sounding very reluctant. And not that  
8 the witness is doing that, I'm not accusing him of that.  
9 I'm just saying it's a late hour and it may be beyond a  
10 reasonable time to have a rate case that we're working  
11 on go.

12 And with all due respect to the company, I  
13 really do understand they want to get it over with and  
14 get this witness out. I'm just telling you, I can see  
15 the headlines. And not that we're working on headlines,  
16 but I would want people to be chastising the company, or  
17 the Commissioners, or the witnesses, or the intervenors  
18 that we just pushed it until we were too tired. And  
19 maybe I'm just too tired and maybe that's what I see.  
20 But, you know, I'll leave it up to the Commissioners.

21 **COMMISSIONER McMURRIAN:** Mr. Wright, did  
22 you --

23 **MR. WRIGHT:** Madam Chairman, I mean, I'm not  
24 going to assert prejudice, and I certainly sympathize  
25 and emphasize with Mr. Pimentel's wanting to get done.

1 I mean, we all want to get done. We've been at it more  
2 than 13 hours today, and I frankly agree with  
3 Commissioner Argenziano. I think it's late. People are  
4 passing remarks to the effect of it's late, and I'm  
5 messing up, and this and that. But that's my two cents  
6 as a practitioner. But as I always say, y'all make the  
7 call, we'll do what you say.

8 **COMMISSIONER McMURRIAN:** Okay.

9 Commissioner Skop.

10 **COMMISSIONER SKOP:** Thank you, Madam Chair. I  
11 guess I have similar concerns. I mean, the hour is  
12 getting late. It's ten till 11:00. I don't think  
13 anyone's had the break for dinner. But, you know, if we  
14 could have finished, I think that would be good. I'm  
15 willing and open-minded to persevere a little bit  
16 longer, but I don't necessarily see us getting to the  
17 end of not only staff's cross-examination, but also  
18 redirect.

19 And, frankly, I guess part of my concern is  
20 some of the questions that are coming out seem to be  
21 related to analyst reports. And, you know, in terms of  
22 prejudging the case on analyst reports, I'm kind of  
23 trying -- and maybe it's the late hour, but I'm trying  
24 to understand what staff is attempting to proffer  
25 through referencing reports that foreshadow the future.

1 So maybe staff could briefly elaborate on that. But I'm  
2 getting kind of mentally brain-dead, also.

3 **COMMISSIONER ARGENZIANO:** Madam Chair, that's  
4 the problem. I think we all are. And I really do  
5 understand the companies, and I'm not trying to be  
6 belligerent or anything. It's just -- it's been a long  
7 day and I just think it needs to end.

8 **COMMISSIONER McMURRIAN:** Okay. Ms. Bennett,  
9 do you --

10 **MS. BENNETT:** I was just going to respond to  
11 Commissioner Skop's question in that when you play  
12 cleanup batter, sometimes your questions look more like  
13 Swiss cheese because people have asked -- and so a lot  
14 of my lead-up kind of went away. It might be better for  
15 me to have an opportunity to pull the questions together  
16 so that they made sense.

17 At this point in time, I do think I probably  
18 had at least half an hour. I said 20 minutes, but I was  
19 flipping through to make sure. I think I have half an  
20 hour.

21 **COMMISSIONER McMURRIAN:** I tend to agree with  
22 a lot of what's been said. And I apologize to you, Mr.  
23 Pimentel, myself. I think we are at that stage, and I  
24 think we are getting a little bit overly tired and  
25 anxious for questions and answers to be over. And

1 perhaps that's not the right light to be dealing this --  
2 dealing with everything in. And, see, I can't even  
3 string a sentence together.

4 So I think we are going to adjourn, pick up on  
5 October 21st.

6 And I guess, anything else before we adjourn,  
7 Ms. Bennett?

8 **MS. BENNETT:** Time certain, 9:30 on  
9 October 21st?

10 **COMMISSIONER McMURRIAN:** 9:30, October 21st.

11 **MR. BUTLER:** Commissioner McMurrrian.

12 **COMMISSIONER McMURRIAN:** Mr. Butler.

13 **MR. BUTLER:** I'm sorry. Just before we break,  
14 just real briefly. There have been a couple of comments  
15 put on the record for the sake of preserving the record  
16 earlier regarding the aviation expenses, and I feel it's  
17 important to be sure this is -- FPL's position is clear.

18 We are completely committed to addressing  
19 Commissioner Skop's concerns and being sure that we  
20 provide the information we need to have all of the  
21 Commissioners comfortable with our aviation expenses.  
22 We have listened to, and so far not spoken up about the  
23 other parties who have expressed concerns, have  
24 cross-examined, and most recently have, you know,  
25 preserved objections to a late-filed exhibit on the

1 subject.

2 And I just want to note for the record that,  
3 you know, we had provided discovery on the aviation logs  
4 back in April. None of the parties filed any testimony  
5 on this subject. None of the parties took a position in  
6 the prehearing order on Page 92. You know, it's a  
7 straight "no positions" and a couple of "adopt OPC's  
8 position," which is no position itself. Staff was the  
9 only party that had reserved "no position at this time."

10 And so, excuse me, we think it's a little bit  
11 over the top to be having as much objection to the  
12 process of the Commission informing itself as we're  
13 seeing. Thank you.

14 **COMMISSIONER McMURRIAN:** Mr. Butler, I'm  
15 sorry. Again, everyone has said it's late a million  
16 times. I'm saying it again. What are you asking me?

17 **MR. BUTLER:** I'm simply making that statement  
18 for the record. No call for action on your part.

19 **COMMISSIONER McMURRIAN:** Thank you.

20 All right. Hearing that, we are adjourned.

21 (Transcript continues in sequence with  
22 Volume 41.)  
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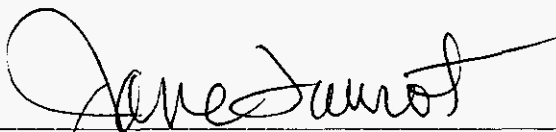
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I, JANE FAUROT, RPR, Chief, Hearing Reporter Services Section, FPSC Division of Commission Clerk, do hereby certify that the foregoing proceeding was heard at the time and place herein stated.

IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been transcribed under my direct supervision; and that this transcript constitutes a true transcription of my notes of said proceedings.

I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am I financially interested in the action.

DATED THIS 22nd day of September, 2009.

  
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