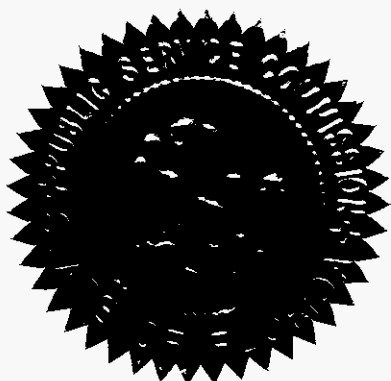


BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION

PETITION FOR INCREASE IN DOCKET NO. 090079-EI
RATES BY PROGRESS ENERGY
FLORIDA, INC.

PETITION FOR LIMITED PROCEEDING DOCKET NO. 090144-EI
TO INCLUDE BARTOW REPOWERING
PROJECT IN BASE RATES, BY
PROGRESS ENERGY FLORIDA, INC.

PETITION FOR EXPEDITED APPROVAL DOCKET NO. 090145-EU
OF THE DEFERRAL OF PENSION
EXPENSES, AUTHORIZATION TO
CHARGE STORM HARDENING EXPENSES
TO THE STORM DAMAGE RESERVE, AND
VARIANCE FROM OR WAIVER OF
RULE 25-6.0143(1)(C), (D), AND
(F), F. A. C., BY PROGRESS
ENERGY FLORIDA, INC.



VOLUME 8

Pages 937 through 1166

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PROCEEDINGS: HEARING

COMMISSIONERS
PARTICIPATING: CHAIRMAN MATTHEW M. CARTER, II
COMMISSIONER LISA POLAK EDGAR
COMMISSIONER KATRINA J. McMURRIAN
COMMISSIONER NANCY ARGENZIANO
COMMISSIONER NATHAN A. SKOP

DATE: Wednesday, September 23, 2009

DOCUMENT NUMBER-DATE

9952 SEP 28 8

FPSC-COMMISSION CLERK

1 TIME: Commenced at 9:38 a.m.
2 PLACE: Betty Easley Conference Center
3 Room 148
4 4075 Esplanade Way
 Tallahassee, Florida
5 REPORTED BY: LINDA BOLES, RPR, CRR
 Official FPSC Reporter
6 (850) 413-6734
7 PARTICIPATING: (As heretofore noted.)
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P R O C E E D I N G S

1
2 (Transcript follows in sequence from
3 Volume 7.)

4 **CHAIRMAN CARTER:** Good morning to one and all.
5 I gave you guys your late start at 9:31. So we'll kick
6 off. Yesterday we finished up with Witness DesChamps.
7 And now call your next witness.

8 **MS. TRIPLETT:** Yes, sir. PEF calls Sandra
9 Wyckoff, and I believe she's already been sworn
10 yesterday.

11 **THE WITNESS:** Yes, I have.

12 **CHAIRMAN CARTER:** Hang on before we get
13 started. Are there any other witnesses that'll be
14 testifying today that have not been sworn that are in
15 the room? Would you please stand and raise your right
16 hand.

17 (Witnesses collectively sworn.)

18 Thank you. Please be seated.

19 You may proceed.

20 **MS. TRIPLETT:** Thank you, sir.

SANDRA WYCKOFF

21
22 was called as a witness on behalf of Progress Energy
23 Florida and, having been duly sworn, testified as
24 follows:

DIRECT EXAMINATION

1 **BY MS. TRIPLETT:**

2 Q. Would you please introduce yourself to the
3 Commission and provide your address?

4 A. My name is Sandra Wyckoff. I'm the Director
5 of Finance for the service company of Progress Energy.
6 And my address is Post Office Box 1551, Raleigh, North
7 Carolina 27602.

8 Q. Thank you. And have you filed prefiled direct
9 testimony and exhibits in this proceeding?

10 A. Yes, I have.

11 Q. And do you have that with you today?

12 A. Yes, I do.

13 Q. Do you have any changes to make to your
14 prefiled direct testimony?

15 A. I do not.

16 Q. If I asked you the same questions in your
17 prefiled direct testimony today, would you give the same
18 answers that are in your prefiled testimony?

19 A. Yes, I would.

20 **MS. TRIPLETT:** Mr. Chair, we request that the
21 prefiled direct testimony be entered into the record as
22 if, as though it were read.

23 **CHAIRMAN CARTER:** The prefiled testimony of
24 the witness will be inserted into the record as though
25 read.

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MS. TRIPLETT: Thank you.

**Petition for rate increase
by Progress Energy Florida, Inc.**

DOCKET NO. 090079-EI

**DIRECT TESTIMONY OF
SANDRA S. WYCKOFF**

1 **I. INTRODUCTION AND SUMMARY.**

2 **Q. Please state your name and business address.**

3 A. My name is Sandra S. Wyckoff. My business address is Corporate Planning
4 Department, Progress Energy Service Company, LLC, P.O. Box 1551, PEB 19,
5 Raleigh, North Carolina 27602

6
7 **Q. By whom are you employed and in what capacity?**

8 A. I am the Director of Service Company Finance for Progress Energy Service Company,
9 LLC ("Service Company").

10
11 **Q. What are your duties and responsibilities with respect to Progress Energy
12 Florida?**

13 A. As Director of Service Company Finance, I am responsible for planning, budgeting and
14 cost management for the Progress Energy Service Company, LLC. Progress Energy
15 provides A&G functions for all of its subsidiaries, including Progress Energy Florida,
16 in a centralized manner primarily through the Service Company.
17

1 **Q. Please describe your educational background and professional experience.**

2 A. I earned my Bachelor's Degree in Accounting in 1981 at Lehigh University. During
3 the years 1981- 1984, I worked as an auditor for Coopers & Lybrand in the
4 Philadelphia, Pennsylvania and Houston, Texas offices. In 1984, I joined Carolina
5 Power & Light Company (CP&L) as an auditor in the Audit Services Department.
6 From 1987-1998, I worked in the Information Services Department in a number of
7 financial management and technology support management roles. In 1999, I joined
8 Strategic Resource Solutions Corp., a CP&L subsidiary, as Vice President - Controller
9 and became Vice President – Chief Financial Officer and Treasurer in 2000. From
10 2002 – 2005, I was Director – Corporate Accounting in the Progress Energy
11 Accounting Department. In 2005, I became Controller – Progress Ventures where I
12 served until 2007 when I became Director – Coal in the Regulated Fuels Department.
13 In 2008, I took my current role as Director of Service Company Finance. I am a
14 Certified Public Accountant (“CPA”) licensed in North Carolina and am a member of
15 the American Institute of CPA’s.

16
17 **Q. What is the purpose of your direct testimony?**

18 A. The purpose of my direct testimony is to support the reasonableness of the
19 Administrative and General (“A&G”) portion of the Company’s Operational and
20 Maintenance (“O&M”) expenses exclusive of Pension, Benefits, and Long-term
21 Incentive Compensation, which will be addressed in the testimony of Mr. Masceo
22 DesChamps.

23

1 **Q. Do you have any exhibits to your testimony?**

2 A. Yes. The following exhibits were either prepared under my supervision or under the
3 direction of the Service Company:

- 4 ● Exhibit No. ___ (SSW-1), which is a list of the Minimum Filing Requirements (MFRs)
5 schedules that I sponsor or co-sponsor;
- 6 ● Exhibit No. ___ (SSW-2), which is an organizational chart of the Service Company; and
- 7 ● Exhibit No. ___ (SSW-3), which is the Company's Cost Allocation Manual.

8 All of these exhibits are true and accurate.

9
10 **Q. Do you sponsor any schedules of the Company's Minimum Filing Requirements**
11 **("MFRs")?**

12 A. Yes, I sponsor or co-sponsor the MFR schedules identified in Exhibit No. _____
13 (SSW-1) and they are true and accurate, subject to being updated in the course of this
14 proceeding

15
16 **Q. Please summarize your testimony.**

17 A. The A&G functions for Progress Energy Florida are performed primarily through the
18 Service Company. A&G Expenses consist primarily of functions for financial services,
19 human resources, corporate communications, legal, regulatory affairs, audit and
20 compliance, real estate and facility services, information technology, and
21 telecommunications as well as corporate benefit costs. Progress Energy Florida has
22 forecasted that its A&G O&M expenses for 2010, exclusive of Pension, Benefits, and
23 Long-term Incentive Compensation, are within the Florida Public Service Commission

1 (“Commission”) benchmark from the last base rate proceeding. Since that last base rate
2 proceeding, we have been serving more customers each year, while actively controlling
3 the cost for the customer. Based on these facts and others that are discussed more fully
4 in my testimony, the Company’s forecasted 2010 A&G costs are reasonable and should
5 be approved in this proceeding.

6
7 **II. OVERVIEW OF THE SERVICE COMPANY.**

8 **Q. Who administers the A&G functions for Progress Energy Florida?**

9 A. Progress Energy Service Company LLC provides A&G functions in a centralized
10 manner for Progress Energy, Inc. (the parent company of Progress Energy Florida), and
11 all of its subsidiary companies, including Progress Energy Florida. As such the Service
12 Company charges must be limited to its “costs” of providing such services, and Service
13 Company cost allocation is designed to ensure that all costs are allocated fairly and
14 equitably and so that one company does not subsidize another.

15
16 **Q. How is the Service Company organized?**

17 A. See Exhibit No. ___ (SSW-2). This is an organizational chart for Progress Energy
18 Service Company that identifies the Service Company’s functions.

19
20 **Q. What A&G services and products does the Service Company provide PEF?**

21 A. The Service Company provides processing, reporting, and management oversight for a
22 variety of areas, including financial services, human resources, corporate
23 communications, legal, regulatory affairs, audit and compliance, real estate and facility

1 services, information technology, and telecommunications. Exhibit No. ___ (SSW-2)
2 provides a listing of all Service Company departments and Exhibit No. ___ (SSW-3),
3 the Cost Allocation Manual, provides a detailed listing of all Service Company
4 products and services.

5
6 **Q. Why are these services and products provided to PEF through the Service**
7 **Company?**

8 A. The consolidation of various corporate A&G functions eliminates duplicative resources
9 and reduces the cost of utility operations to the utility's customers. The Service
10 Company provides these services primarily to Progress Energy Carolina ("PEC") and
11 PEF. We refer to PEC and PEF as our "Client Companies." The Service Company is
12 obligated to provide products and services that PEF and PEC need, much like any
13 company provides services to its clients. The Client Companies look to the Service
14 Company to provide the A&G services listed above.

15
16 **Q. Do PEF's customers benefit from the Service Company providing these services**
17 **and products to PEF?**

18 A. Yes. The Service Company provides centralized management of financial services,
19 human resources, corporate communications, legal, regulatory affairs, audit and
20 compliance, real estate and facility services, information technology, and
21 telecommunications. This integration allows the combined companies to reduce the
22 number of redundant functions where staffing levels are relatively fixed and do not
23 vary directly with an increase or decrease in the number of employees or customers.

1 The centralization of the Service Company benefits Progress Energy Florida's
2 customers by providing greater efficiency, and thus lower costs than would otherwise
3 be the case if both Client Companies engaged in the same support activities separately.
4

5 **Q. How does the Service Company allocate the cost for services and products**
6 **provided to PEF?**

7 A. There are two ways that a Client Company can be charged for services and products
8 provided by the Service Company. In the first instance, a product or service is
9 provided specifically to a Client Company to meet its specific needs. These costs are
10 charged directly to the Client Company. In the other instance, a product or service is
11 provided on an ongoing basis to both Client Companies and cannot be directly assigned
12 to a specific Client Company. These costs must therefore be allocated between the
13 Client Companies.

14 The costs of the Service Company are classified into various products and
15 services for each functional area. Prior to allocating costs, the Service Company will
16 assign or charge directly to a Client Company those costs associated with a product that
17 specifically benefits a particular Client Company or that a particular Client Company
18 caused the Service Company to incur. For example, if the Service Company performs
19 an IT project for Progress Energy Florida or incurs costs to improve Progress Energy
20 Florida's vehicle fleet, the Service Company will assign the costs of these projects (or
21 "products") directly to Progress Energy Florida.

22 Any costs that are not directly assignable to a particular Client Company are
23 allocated to the various affiliates that use the service or product based on specific pre-

1 defined metrics as outlined in the Cost Allocation Manual ("CAM"). These metrics are
2 objective formulas for allocating costs on such basis as may be appropriate to the kind
3 of cost, service, or product involved. From time to time, the Service Company may
4 make changes to the metrics to better allocate costs.

5 The Service Company, during the annual budget and planning cycle, updates the
6 data used for computing the metrics to ensure that the costs are properly allocated
7 between the affiliates. For example, assignment of human resources costs using a
8 Headcount Ratio would require an update for current headcount. The Service
9 Company evaluates and updates its computations at least once every year.

10 The policies, procedures, methodologies, and metrics are described in detail in
11 Exhibit No. ____ (SSW-3).

12
13 **Q. What steps are taken to ensure that PEF pays only for the services and products it**
14 **receives from the Service Company?**

15 A. The Service Company maintains accounting systems that provide the ability to assign
16 costs to the category of service to which they relate. Separate charge codes are defined
17 and used for costs that are directly assignable to a Client Company. The systems
18 enable the costs of services to be charged directly to the Client Company for which
19 they were performed, or, when appropriate, accumulated in such a manner that they can
20 be distributed or allocated to the Client Companies using the appropriate pre-defined,
21 approved methodology.

22 The Service Company prepares and submits a bill to each Client Company for
23 services rendered on a monthly basis. The bills itemize the cost of each service billed

1 to the Client Company. The management of each Client Company is responsible for
2 reviewing the billing report to assess the accuracy and appropriateness of the charge.
3 During the annual planning process, the Service Company and the Client Companies
4 negotiate an agreeable financial target within which work is prioritized by way of
5 collaboration with the Client Companies.

6 In addition to the monthly billing and review process, the Company's Audit
7 Services Department conducts periodic audits of the Service Company administration
8 and accounting processes. The audits include examinations of the accounting system,
9 source documents, allocation methods and billings to determine if services are
10 authorized and properly accounted for.

11
12 **Q. Are the services and products provided by the Service Company to PEF necessary**
13 **for PEF to provide its customers with reliable, efficient electric service?**

14 A. Yes. PEF is a corporation, and like every corporation, it requires certain services, like
15 legal, IT, and financial services, to function and efficiently do what must be done to
16 achieve the corporate purpose. Organizations such as the Financial Services
17 organization ensure that all GAAP requirements and SEC filings are in accordance with
18 current laws and guidelines. Likewise, the legal and regulatory organizations ensure
19 compliance with regulatory requirements. Because PEF is a regulated utility, a
20 regulatory organization like the one included in the Service Company is also necessary
21 to make the required filings with PEF's various regulatory entities.

1 The Service Company consolidates these various corporate functions and
2 eliminates duplicative resources. This consolidation reduces PEF's cost of providing
3 reliable, efficient electric service to its customers.

4
5 **III. ADMINISTRATIVE AND GENERAL EXPENSES.**

6 **Q. Please provide an overview of PEF's 2010 A&G expenses.**

7 A. The components of A&G expense provided by the Service Company, exclusive of
8 Pension and Benefits, can be found in MFR C-6.

9
10 **Q. How do these A&G expenses compare to the Commission benchmark?**

11 A. A&G expenses, exclusive of Pension, Benefits, and Long-term Incentive
12 Compensation, are approximately \$12.6M lower than benchmark.

13
14 **Q. What cost management efficiencies were achieved in A&G expenses?**

15 A. A&G expenses excluding Pension, Benefits, and Long-term Incentive Compensation
16 have increased at a factor of 11.8% compared to the benchmark multiplier of 14.7%
17 reflecting efficiency gains compared to benchmark. Additionally, various software,
18 such as consolidated financial systems and supply chain systems, placed in service as
19 part of the integration work resulting from the merger have reached the end of their
20 depreciable life. The assets continue to be used and provide benefit even though they
21 have reached the end of their depreciable life thereby resulting in ongoing favorable
22 Service Company depreciation expense.

1 Furthermore, efficiencies gained throughout the Service Company include
2 renegotiating contracts with telecommunication service providers, in-sourcing fiber
3 network monitoring services and radio/microwave tower maintenance services,
4 standardization of the desktop hardware/software/operating systems enterprise-wide,
5 and optimizing productivity at the Technology Service desk. All of these activities
6 have contributed to the resulting 2010 budget being below the benchmark.

7 The Service Company, on an on-going basis, also reviews the impact of expenses
8 such as property and liability insurance. Market forces, such as larger claims and
9 catastrophic losses that occur in the insurance market, are a substantial driver of
10 premiums. Premiums are partially a result of insurance limits and deductibles, but are
11 also based on a risk profile. The Service Company regularly reviews the corporation's
12 risk profile and actively works to manage that profile to ensure premiums are kept at
13 the lowest possible level. Other actions, such as increasing self-insurance levels and
14 reducing maximum payout limits, where prudent to do so, have helped to mitigate
15 upward pressure by market forces. The Service Company also participates in industry
16 benchmarking to ensure that insurance premiums are reasonable and equitable across
17 the market.

18 Finally, we have placed increased focus on cost reduction in the areas surrounding
19 general administrative expenses. We are focused on continuous business excellence in
20 a systematic effort to achieve sustainable efficiency and productivity gains every year.
21 This involves such things as streamlining work processes, taking advantage of new
22 technology, and eliminating waste and low-value activities.
23

1 **Q. Are PEF's total projected A&G Operation and Maintenance expenses for 2010**
2 **reasonable?**

3 A. Yes. Our total A&G expenses, exclusive of Pension, Benefits, and Long-term
4 Incentive Compensation, are lower than the Commission benchmark. We believe this
5 demonstrates that we have operated efficiently and in a cost-effective manner. We are
6 serving more customers now than in 2006, while actively controlling the cost for the
7 customer.

8 Moreover, all costs are allocated on a fair and equitable manner to Progress
9 Energy Florida. The Service Company engages in rigorous cost control, subjecting
10 proposed expenditures to close scrutiny, internal challenge, and active management
11 oversight. The Company has taken and continues to take appropriate steps to control
12 and properly allocate A&G costs.

13
14 **Q. Does this conclude your testimony?**

15 A. Yes.
16

1 **BY MS. TRIPLETT:**

2 Q. Ms. Wyckoff, do you have a summary of your
3 prefiled direct testimony?

4 A. Yes, I do.

5 Q. Would you please provide that to the
6 Commission?

7 **CHAIRMAN CARTER:** Before you begin, to
8 Ms. Wyckoff and to the other witnesses that are here
9 this morning that I just swore in, you'll have five
10 minutes as you do your summary of your testimony. There
11 will be three lights down in front of you, and the green
12 light you'll have basically two and a half minutes to
13 go. The amber light, when the amber light comes on,
14 you'll have two minutes left. When the red light comes
15 on, you'll have 30 seconds left. Okay? Everybody got
16 that?

17 Okay. You may proceed.

18 **THE WITNESS:** Good morning, Commissioners.

19 As I said, I am the Director of Service
20 Company Finance for Progress Energy Service Company. In
21 this role, I am responsible for planning, budgeting and
22 cost management for the Progress Energy Service Company.

23 Progress Energy provides administrative and
24 general functions for all of its subsidiaries, including
25 Progress Energy Florida, in a centralized manner

1 primarily through the service company.

2 I am supporting the reasonableness of the
3 administrative and general portion of the company's
4 operations and maintenance expense exclusive of pension
5 and benefits and long-term compensation, which was
6 addressed in the testimony of Mr. Masceo DesChamps, and
7 the storm reserve, which will be addressed in the
8 testimony of Mr. Peter Toomey.

9 As previously stated, the A&G functions for
10 Progress Energy Florida are performed primarily through
11 the service company. A&G expense consists primarily of,
12 of functions for financial services, human resources,
13 corporate communications, legal, regulatory affairs,
14 audit and compliance, real estate and facility services,
15 information technology and telecommunications, as well
16 as corporate benefit costs.

17 The company has taken and continues to take
18 appropriate steps to control and properly allocate A&G
19 costs. Based on these facts and others that are
20 discussed more fully in my testimony, the company
21 forecasted 2010 A&G costs are reasonable and should be
22 approved in this proceeding.

23 This concludes my summary, and I am happy to
24 answer any questions that you may have.

25 **CHAIRMAN CARTER:** Outstanding on timing.

1 Great job.

2 **THE WITNESS:** Thank you.

3 **MS. TRIPLETT:** And we would tender the witness
4 for cross-examination.

5 **CHAIRMAN CARTER:** Good morning, Mr. Rehwinkel.

6 **MR. REHWINKEL:** Good morning. No questions
7 for this witness.

8 **CHAIRMAN CARTER:** Good morning, Ms. Bradley.

9 **MS. BRADLEY:** Good morning. No questions.

10 **CHAIRMAN CARTER:** Good morning, Ms. Kaufman.

11 **MS. KAUFMAN:** Good morning, Mr. Chairman. I
12 do have some questions.

13 **CHAIRMAN CARTER:** I know you do. I fully
14 expected you to have some.

15 **MS. KAUFMAN:** Thank you.

16 **CHAIRMAN CARTER:** Welcome.

17 **MS. KAUFMAN:** Thank you.

18 **CROSS EXAMINATION**

19 **BY MS. KAUFMAN:**

20 **Q.** Good morning, Ms. Wyckoff.

21 **A.** Good morning.

22 **Q.** I'm Vicki Kaufman. I'm here on behalf of the
23 Florida Industrial Power Users Group.

24 You are employed by Progress Energy Service
25 Corporation; correct?

1 **A.** Progress Energy Service Company. Yes.

2 **Q.** Company. Excuse me. And you say on Page 4,
3 Line 15 -- not Page 4. You say early in your testimony
4 that, that the service company provides administration
5 and general services for all of its subsidiaries; is
6 that right?

7 **A.** That is correct.

8 **Q.** Okay. And it is a, the service company is a
9 subsidiary to the parent, Progress Energy; is that
10 right?

11 **A.** Progress Energy, Inc. Yes.

12 **Q.** Okay. And the services that the service
13 company provides are shown in your Exhibit SSW-2;
14 correct?

15 **A.** Correct.

16 **Q.** So all of the services that are listed there
17 are provided as needed to all of Progress Energy,
18 Inc.'s, subsidiaries; right?

19 **A.** Yes, ma'am.

20 **Q.** Okay. Am I correct that Progress Energy,
21 Inc., has about 70 subsidiaries?

22 **A.** I don't, I do not know the specific number of
23 subsidiaries that Progress Energy, Inc., has.

24 **Q.** You have a chart in your Exhibit SSW-3 that,
25 that, I think it begins on Page 4 of SSW-3.

1 **A.** Yes. That's correct.

2 **Q.** And is this a, what we might call an
3 organizational chart of the parent company?

4 **A.** Yes. This is the legal entity structure for
5 Progress Energy, Inc., as of December 31st, 2007.

6 **Q.** And if we went through and counted up the
7 companies, we would know how many subsidiaries the
8 parent has?

9 **A.** That would be correct. I just haven't done
10 that.

11 **Q.** Okay. Would you accept, subject to check,
12 that it's around 70?

13 **A.** Subject to check. And I would also say that
14 this chart is, is now a year and a half outdated. So
15 the subsidiaries may have changed since then.

16 **Q.** You filed your testimony on March 20th, 2009;
17 correct?

18 **A.** Yes. That's correct.

19 **Q.** Is there a reason that you didn't provide a
20 correct organizational chart?

21 **A.** Well, we did provide it as part of discovery.
22 But the chart that is in this exhibit is part of the
23 cost allocation manual, it's just a standard part of
24 that manual, and that's published on an annual basis.
25 And what we provided as my exhibit was the most recent

1 copy of the cost allocation manual at the time we filed
2 my testimony.

3 Q. But what you're telling us today is that this
4 chart is not accurate.

5 A. I don't know that for a fact, but it, it may
6 not be because of changes that have happened in
7 subsidiaries since.

8 Q. Am I correct that Progress Energy Florida
9 provides a number of nonregulated services?

10 A. I, I understand that they do, but I don't have
11 direct knowledge of those.

12 Q. Would it be Mr. Toomey, is he the better
13 witness to ask about those nonregulated services?

14 A. Yes. Yes, ma'am, he would be.

15 Q. Now you are the person to ask about the cost
16 allocation manual though; correct?

17 A. Yes, I am.

18 Q. Okay. And you talk about that I guess
19 beginning on Page 8.

20 A. Of my testimony?

21 Q. Yes, ma'am.

22 A. Okay.

23 Q. Actually the question and answer begin on the
24 prior page.

25 A. Okay.

1 **Q.** And as I understand it, that manual is what
2 the company uses to allocate costs among its
3 subsidiaries for the services the service company
4 provides as well as other services.

5 **A.** That is correct. It provides the basis for
6 which we base our allocations.

7 **Q.** Now how often is the cost allocation manual
8 updated?

9 **A.** It's updated annually.

10 **Q.** Okay. So the one that is attached to your
11 testimony, what, what was the, what is the date of that?

12 **A.** I do not see a specific date on this. But I
13 know that it's typically revised on an annual basis,
14 typically in the March, April kind of time frame. So I
15 would expect that this would have been done in the
16 March, April of 2008 time frame.

17 **Q.** So it would be correct, I guess, that there is
18 a more current version of this?

19 **A.** Yes. Yes, ma'am, there is.

20 **Q.** This cost allocation manual, is this manual
21 something that the Commission approves?

22 **A.** I do not believe that the Florida Commission
23 approves this cost allocation manual, but I don't, I do
24 not know that for a fact.

25 **Q.** If you'll turn to the manual, SSW-3, Page 2 of

1 69, and at the top it says "Introduction and Corporate
2 Overview."

3 A. I'm sorry. Could you tell me -- the cost
4 allocation manual?

5 Q. Right. I'm sorry.

6 A. SSW -- oh, I'm sorry. Page 2. Yes. I was
7 looking at -- Page 2 of the exhibit. I was looking at
8 Page 2 of the manual. I'm sorry.

9 Q. Okay. So we're on the page that says
10 "Introduction and Corporate Overview"?

11 A. Yes, ma'am.

12 Q. If you go down to the second full paragraph
13 there, it says, "The purpose of this cost allocation
14 manual is to provide guidelines to company personnel."
15 Do you see that?

16 A. Yes, I do.

17 Q. Now when you use the term, or when the manual
18 uses the term "guidelines," does that mean that
19 deviation from the allocation principle set forth in
20 here is permitted?

21 A. I am not aware of any deviations from these
22 guidelines permitted. Or, I'm sorry, I'm not aware of
23 any deviations from these guidelines.

24 Q. But does the way that the company has phrased
25 that paragraph there mean that deviations are

1 permissible?

2 **A.** You could infer that from the way that it's
3 written. But as I said, I'm not aware of any
4 deviations.

5 **Q.** How would -- if there was a question about
6 cost allocation and an employee or someone in your group
7 wanted to perform the allocation in a different manner
8 than it's set forth in the manual, what would they have
9 to do?

10 **A.** If someone wanted to look at -- well, let, let
11 me step back and, and mention, when we are charging our
12 cost to the client companies or our subsidiaries, the
13 first thing that we do is direct charge. We direct
14 charge as much as we possibly can. And then those costs
15 which we --

16 **MS. KAUFMAN:** Mr. Chairman, I'm sorry to
17 interrupt Ms. Wyckoff. I think I asked a different
18 question than the one that she was answering. She's
19 going to explain how costs are allocated.

20 **CHAIRMAN CARTER:** Restate your question.
21 Restate your question.

22 **THE WITNESS:** Well, I want to --

23 **CHAIRMAN CARTER:** Hang on.

24 **THE WITNESS:** Okay.

25 **CHAIRMAN CARTER:** Restate your question.

1 **BY MS. KAUFMAN:**

2 **Q.** Ms. Wyckoff, I'm, I'm not asking you how the
3 costs are allocated. I'm simply asking you that if it's
4 determined that a different allocation than what's set
5 out in these guidelines is going to be used, how -- is
6 there an approval process for that deviation, or how
7 would that come about?

8 **A.** Yes. There -- if we want to make changes to
9 the allocation approaches that are documented within the
10 cost allocation model, there is a review and approval
11 process, both internally within the company, and then
12 the North Carolina commission requires us to have
13 approval for any changes to our allocation methodology.
14 So that would -- because we serve multi jurisdictions,
15 we would have to have that approval as well.

16 **Q.** Does the Florida Commission require any such
17 approval that you're aware of?

18 **A.** Not that I'm aware of.

19 **Q.** Did personnel from the service company work on
20 this rate case?

21 **A.** Yes, ma'am.

22 **Q.** How many people from the service company
23 worked on this rate case, if you know?

24 **A.** I do not know specifically.

25 **Q.** Do you, do you have a ballpark idea?

1 **A.** There were quite a few in that the accounting,
2 the people that worked on this from the accounting
3 department are within the service company. I am within
4 the service company, Mr. DesChamps is within the service
5 company, our regulatory planning function and our legal
6 functions are all within the service company.

7 **Q.** Do you know if any overtime was put in as
8 regard, in regard to this rate case?

9 **A.** I'm certain that there were many overtime
10 hours worked. I'm not certain if there were paid
11 overtime hours in that many of our, many of the people
12 that I mentioned are exempt employees and would not be
13 eligible for overtime.

14 **Q.** Well, were there employees eligible for
15 overtime who incurred overtime working on the rate case?

16 **A.** I do not know that.

17 **Q.** Is, is there another witness that might have
18 that information?

19 **A.** It's -- I suppose it's something that we
20 could, could look at. I don't know if Mr. Toomey would
21 have that knowledge. But I'm not familiar with exactly
22 who is exempt and who is not exempt in order to make a
23 determination if there was paid overtime made.

24 **Q.** And I guess from your prior answers you
25 wouldn't know how many hours service company employees

1 spent on the rate case filing and participating here?

2 **A.** No, ma'am. I do not know. I do not have that
3 knowledge.

4 **MS. KAUFMAN:** Thank you, Mr. Chairman.

5 **CHAIRMAN CARTER:** Thank you.

6 Ms. Evans.

7 **MS. EVANS:** No questions.

8 **CHAIRMAN CARTER:** Thank you.

9 Mr. Lavia.

10 **MR. LAVIA:** Good morning, Mr. Chairman. No
11 questions.

12 **CHAIRMAN CARTER:** Good morning.

13 Staff?

14 **MR. SAYLOR:** Mr. Chairman, in lieu of cross,
15 it is my understanding that the parties have stipulated
16 to Exhibits 33 and 34, and I would like to have those
17 moved into the record at the appropriate time.

18 **CHAIRMAN CARTER:** Let's hang on. Let's --
19 okay. Okay, everybody, listen up. 33 and 34 in lieu of
20 cross. Are there any objections? Any of the
21 Intervenors, any objections? From the company, any
22 objections?

23 **MS. TRIPLETT:** Sorry. No, sir.

24 **CHAIRMAN CARTER:** Okay. Without objection,
25 show it done. Exhibits 33 and 34 entered into evidence

1 in lieu of staff's cross.

2 (Exhibits 33 and 34 identified for the record
3 and admitted into the record.)

4 Anything further from staff?

5 **MR. SAYLOR:** No, sir.

6 **CHAIRMAN CARTER:** Commissioners? Redirect?

7 **MS. TRIPLETT:** No, sir.

8 **CHAIRMAN CARTER:** Okay. One second.

9 Commissioner Skop.

10 **COMMISSIONER SKOP:** Thank you, Mr. Chairman.
11 One moment here. Good morning. Actually give me one
12 second.

13 (Pause.)

14 Just with respect to the service company in
15 terms of the allocations for personnel, those are
16 properly allocated so that one entity is not receiving
17 the benefit that's allocated to another entity; is that
18 correct?

19 **THE WITNESS:** That's correct. The whole
20 premise is that we don't have subsidization by one
21 company of another company.

22 **COMMISSIONER SKOP:** All right. Thank you.

23 **CHAIRMAN CARTER:** Okay. Exhibits?

24 **MS. TRIPLETT:** Yes, sir. We would move 74, 75
25 and 76 into evidence.

1 **CHAIRMAN CARTER:** Are there any objections?
2 Without objection, show it done.

3 (Exhibits 74, 75 and 76 marked for
4 identification and admitted into the record.)

5 Anything further for this witness on direct
6 from any of the parties? Okay.

7 Thank you. You may be excused. Have a great
8 day.

9 **MS. TRIPLETT:** And, Mr. Chair, may Ms. Wyckoff
10 be dismissed from the rest of the proceeding? She will
11 not be joining us for rebuttal.

12 **CHAIRMAN CARTER:** You're not going to stay for
13 the whole party?

14 **THE WITNESS:** I'd love to, but I don't think
15 so.

16 **CHAIRMAN CARTER:** You are excused. Have a
17 great day.

18 **THE WITNESS:** Thank you.

19 **MS. TRIPLETT:** Thank you, sir.

20 **CHAIRMAN CARTER:** Call your next witness.

21 **MR. BURNETT:** Yes, sir. We call Ben Crisp.

22 **CHAIRMAN CARTER:** Mr. Ben Crisp.
23 You may proceed.

24 **JOHN B. CRISP**
25 was called as a witness on behalf of Progress Energy

1 Florida and, having been duly sworn, testified as
2 follows:

3 **DIRECT EXAMINATION**

4 **BY MR. WALLS:**

5 **Q.** Good morning, Mr. Crisp. Will you please
6 introduce yourself to the Commission and provide your
7 address?

8 **A.** Good morning. My name is John Benjamin Crisp.

9 **CHAIRMAN CARTER:** Hang on a sec. Are both of
10 your microphones on? They're both on? Okay. Get a
11 little more volume. Let's try it again.

12 **THE WITNESS:** Good morning. My name is John
13 Benjamin Crisp. My business address is 6565 38th Avenue
14 North, St. Petersburg, Florida 33710.

15 **BY MR. WALLS:**

16 **Q.** And, Mr. Crisp, who do you work for and what
17 is your position?

18 **A.** I work for Progress Energy Florida. My
19 position is Director of System Planning and Regulatory
20 Performance.

21 **Q.** Have you filed direct testimony and exhibits
22 in this proceeding?

23 **A.** Yes.

24 **Q.** And do you have your prefiled direct testimony
25 and exhibits with you today?

1 **A.** Yes.

2 **Q.** Do you have any changes to make to your
3 prefiled direct testimony?

4 **A.** No.

5 **Q.** If I asked you the same questions in your
6 prefiled direct testimony today, would you give the same
7 answers that are in your prefiled testimony?

8 **A.** Yes.

9 **MR. WALLS:** We request that the prefiled
10 direct testimony of Mr. Ben Crisp be entered into the
11 record as if it was read today.

12 **CHAIRMAN CARTER:** The prefiled testimony of
13 the witness will be inserted into the record as though
14 read.

15

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**In re: Petition for increase in rates by Progress Energy Florida
Docket No. 090079-EI**

**DIRECT TESTIMONY OF
JOHN B. CRISP**

1 **I. Introduction and Purpose.**

2 **Q. Please state your name and business address.**

3 A. My name is John Benjamin (Ben) Crisp. My business address is 6565 38th
4 Avenue North, St. Petersburg, Florida 33710.

5
6 **Q. By whom are you employed and in what position?**

7 A. I am employed by Progress Energy Florida, Inc. ("PEF" or the "Company") as the
8 Director of System Planning and Regulatory Performance for PEF.

9
10 **Q. Please describe your duties and responsibilities.**

11 A. My responsibilities include the development and implementation of energy
12 system expansion plans and generation asset optimization plans for PEF. These
13 expansion and optimization plans, otherwise known as integrated resource plans
14 ("IRPs"), include detailed review and analysis of system load forecasts, and the
15 corresponding determination of supply-side and demand-side resources available
16 to meet the load requirements identified in the system load forecasts. The supply
17 side and demand side resources include assets currently available on the existing
18 system, and assets potentially available to the Company over its planning horizon.

1 These analyses result in recommended action to the Company's management for
2 asset changes or additions that fulfill the Company's obligation to serve.

3
4 **Q. Please summarize your educational background and employment experience.**

5 A. I attended the Georgia Institute of Technology in Atlanta, Georgia, where I
6 received a Bachelor of Science degree in Industrial and Systems Engineering. I
7 have over twenty (20) years of electric utility experience in generation,
8 transmission, and fuels planning, load forecasting, generation construction, power
9 plant operations, system operations, fuels and power trading, and energy
10 efficiency systems.

11 I have worked for both regulated and non-regulated utilities in a variety of
12 management positions. My management responsibilities with PEF have included
13 system dispatch, load and energy forecasting, integrated resource planning, and
14 energy efficiency programs. In my current management position, and in previous
15 management positions, I have provided testimony to several different state utility
16 regulatory bodies, including the Florida Public Service Commission ("FPSC" or
17 the "Commission"), on issues involving load forecasts and the most effective
18 means for utilities to meet their obligation to serve the respective load forecast.

19
20 **Q. What is the purpose of your testimony?**

21 A. The purpose of my testimony is to describe the development and results of PEF's
22 load forecast used in the preparation of this rate case. As I use the term "load

1 forecast" in my testimony, it means the Company's individual projections of
2 customers, energy sales, and coincident peak demand.

3
4 **Q. Have you prepared any exhibits to your testimony?**

5 **A. Yes, I have prepared or supervised the preparation of several exhibits, as follows:**

- 6 ● Exhibit No. ____ (JBC-1), a list of the Minimum Filing Requirements
7 (MFRs) schedules I sponsor or co-sponsor;
- 8 ● Exhibit No. ____ (JBC-2), Customer, Energy Sales & Seasonal Demand
9 Forecast;
- 10 ● Exhibit No. ____ (JBC-3), Forecast Process Flow Chart;
- 11 ● Exhibit No. ____ (JBC-4), PEF Energy and Customer Forecasting Models;
- 12 ● Exhibit No. ____ (JBC-5), U.S. & Florida Economic Assumptions – 2006 –
13 2010; and
- 14 ● Exhibit No. ____ (JBC-6), PEF Historic & Projected Growth Rates.

15 These exhibits are true and accurate.

16
17 **Q. What Minimum Filing Requirements ("MFRs") schedules do you sponsor?**

18 **A. I sponsor all or portions of the MFR schedules identified in Exhibit No. ____**
19 **(JBC-1). I have reviewed them and they are true and accurate, subject to being**
20 **updated during the course of this proceeding.**

21
22 **II. Load Forecast.**

23 **Q. What is the purpose of a load forecast?**

1 A. The load forecast is used in both the Company's planning and budget processes.
2 The load forecast enables the Company to estimate the likely number of customers it
3 will serve in the future, the amount of electric energy it will sell to those customers,
4 and the time(s) at which the customers demand for electric energy will be greatest.
5 PEF must estimate or project how much energy its customers (old and new) will
6 consume in the future and when that consumption is likely to take place to serve
7 customers in a cost-effective and reliable manner.

8

9 **Q. When did the Company prepare its load forecast?**

10 A. The Company prepared its current load forecast in late September and early October
11 2008. This forecast replaced a load forecast prepared earlier in 2008. The current
12 load forecast accounts for the impact of current economic conditions on the
13 Company's anticipated future customer, energy, and peak demand by including the
14 most recent economic and demographic inputs available. The current load forecast
15 was used to develop the revenue forecast and resulting 2009 and 2010 Company
16 budgets. It serves as the basis for the development of the Company's MFRs. It will
17 also be used for the Company's long-range forecast for resource planning studies
18 and other similar purposes. The Company's current load forecast (customers, energy
19 sales, and demand) for 2009 and the test year (2010) is reflected in Exhibit No. _____
20 (JBC-2).

21

22 **III. Forecast Methodology.**

1 **Q. Please provide us with an overview of the forecasting methodology used to**
2 **develop the load forecast.**

3 A. There are four main steps in the development of a load forecast: (1) the assembly of
4 the forecast assumptions, (2) the derivation of forecast model parameters, (3) the
5 calculation of the forecast, and (4) adjustments to the forecast based upon the
6 educated judgment of the forecaster. These steps are reflected in Exhibit No. ____
7 (JBC-3).

8 • **Assembly of the Forecast Assumptions.** The first step in any forecasting
9 procedure is to assemble a set of assumptions upon which the forecast is based. The
10 assumptions describe the forecaster's educated prediction about how the future will
11 unfold with respect to influences upon company energy sales, customer growth, and
12 system peak. In developing these assumptions, the forecaster relies in part on the
13 opinions of professional economists at Economy.Com, the University of Florida's
14 Bureau of Economic and Business Research ("BEBR"), as well as other sources.
15 Each of these groups develops forecasts of national and regional economic and
16 demographic data. These forecasts are purchased by the Company. Other
17 assumptions are derived from historical data like normal weather conditions. The
18 assumptions utilized in the Company's current September-October load forecast are
19 set forth in Schedule F-8 of the MFRs. It is important to note that in all cases the
20 assumptions made are based upon a "most-likely" forecast. Forecasted values of
21 these forecast assumptions become inputs to the forecast models that lead to
22 customer, energy and peak demand projections.

1 • **Derivation of Forecast Parameters.** Next, based on the assumptions, the
2 forecaster derives the parameters for the forecast model. The parameters of a
3 forecast model quantify the statistical relationship between the economic and
4 demographic environment impacting a utility service area and the latest energy
5 usage (and customer growth) patterns of its customers. These parameters are
6 updated each time a forecast is produced to ensure that the resulting forecasts reflect
7 current energy consumption patterns in the Company's service territory. In addition,
8 when deriving model parameters the forecaster incorporates (to the extent possible)
9 historical data from the ten most recent years into the model sample.

10 • **Development of the Forecast.** The forecaster then proceeds to develop the new
11 forecast. The Company's load forecast actually consists of three separate forecasts
12 as follows:

- 13 - a customer forecast
- 14 - an energy sales forecast
- 15 - a coincident-peak demand forecast (primarily used for resource
16 planning purposes)

17 *Customer forecast* – The Company's customer forecast (i.e., the number of
18 customers it expects to serve during the forecast period) is developed primarily from
19 county population projections produced by the University of Florida's Bureau of
20 Economic and Business Research. In a service area like PEF's, where nearly 98.4
21 percent of the Company's customers are residential and commercial customers,
22 these population projections serve as the best predictor of the Company's total
23 customers. This is because an increasing service area population translates directly

1 average KWh energy usage per customer, driver variables such as weather and
2 economic conditions are utilized to capture the statistical relationship to changes in
3 kWh consumption per customer. This approach enables the forecaster to incorporate
4 the most recent historical data as well as the most current outlook on the economy.
5 The modeling specifications for each retail class energy model (and residential and
6 commercial customer models) are set forth in Exhibit No. ___ (JBC-4).

7 The results of this customer and energy sales forecast are shown in Exhibit
8 No. ____ (JBC-2). This forecast is used to develop the revenue forecast that is
9 incorporated into the Company's 2009 and 2010 budgeting process. It also serves as
10 the basis for the 2010 revenue forecast in this rate proceeding.

11 Two additional procedures are required before the final billing determinants
12 are created for input into the Company's financial model. The first procedure
13 transforms the monthly energy forecast from a "billing month" basis to a "calendar
14 month" basis. This involves forecasting the amount of "unbilled retail energy" in a
15 calendar month and allocating it down to each retail revenue class. The forecast of
16 monthly retail unbilled energy is derived using ten years of historical monthly
17 averages of "billed energy generated in prior month" divided by "total billed in
18 current month." Each retail class receives its respective share of total retail unbilled
19 energy sales according to the percentage share it makes up of total retail billed
20 month energy sales.

21 The second procedure required to finalize the billing determinants takes the
22 calendar month revenue class energy and customer projections and disaggregates
23 them to the major rate class level. This is made possible by determining the revenue

1 class to rate class proportions for the most recent calendar year available. Allocating
2 the forecast to this more detailed level allows monthly revenues to be generated in
3 the PEF revenue model. For rate classes that have a “billing KW” charge as part of
4 its billing determinant, a historic load factor is also developed at this time which,
5 when applied to the rate class projection of energy, derives the class projection of
6 billing KW. Customer, energy and billing KW projections are shown in MFR E-15.

7 *Coincident Peak Demand Forecast* – The coincident peak demand forecast
8 (used for resource planning as opposed to revenue forecasts) is developed using a
9 disaggregation technique followed by econometrically modeling several of the
10 disaggregated components. The disaggregation technique separates monthly system
11 demand into four major components: potential firm retail demand, nondispatchable
12 and dispatchable direct load control (MW) capability, sales for resale demand, and
13 Company use. Each of the peak demand components is then separately forecast and
14 added arithmetically to the next or, in the case of demand side management
15 (“DSM”), subtracted, to arrive at total system firm peak demand.

16 • **Forecaster’s Judgment.** Finally, after all of the parts of the load forecast are
17 complete, the forecaster evaluates the cumulative modeling results and makes
18 adjustments as appropriate based on his or her professional judgment, as well as
19 such adjustments as may be reasonably necessary to capture the impact of events
20 that the model is unable to capture.

21 For example, econometric models develop parameters (“beta coefficients”)
22 that are applied to projections of “driver” variables that are purchased from an
23 economic forecasting firm and may be three or more months old. Occasionally,

1 into a greater number of homes and commercial establishments to service these
2 homes. An annual econometric model is used to measure the historical relationship
3 between service-area population and residential customer growth. The resulting
4 parameter becomes a “multiplier” that, when applied to the population growth
5 forecast, results in a projection of new residential customers. Once the residential
6 customer forecast is finalized, it is used as the “driving” variable in the commercial
7 customer regression model. The customer forecasts for the remaining retail sectors
8 are forecast using trend analysis because of their relatively stable historical patterns.

9 In producing the customer forecast, the Company used the most recent
10 BEBR update from July 2008 together with the September 2008 Economy.com
11 update for the State of Florida. PEF observed in this data declining year-over-year
12 customer growth reflecting the economic downturn experienced in the Florida
13 economy after 2006 and continuing through 2008. As a result of this data, PEF
14 adjusted its load forecast and currently projects flat to weak retail customer growth
15 for 2009 and 2010.

16 *Energy Sales Forecast* – The Company’s energy sales forecast is developed using
17 monthly econometric models. These short-term models project monthly energy
18 sales by revenue class (residential, commercial, industrial, street lighting and public
19 authority) and require the forecaster to have a thorough understanding of each
20 variable to be projected (i.e., residential customer growth or average residential use
21 per customer) and the influences or events that create monthly variation or
22 movement in those variables. Sales are regressed using “driver” variables that best
23 explain monthly fluctuations over a sample period. For example, in order to project

1 economic events unfold very rapidly and sometimes out-of-date projections are used
2 in the models. Even historical economic data get revised by government agencies
3 and can paint a picture that differs subtly from what is reflected in the original
4 economic data. When this occurs, the forecaster will incorporate the latest
5 information he or she understands is influencing company sales or customer growth
6 levels. Other times, events such as rate migrations may require special adjustments
7 to the rate schedule level forecast that cannot possibly be captured by an
8 econometric model.

9
10 **Q. Is the forecasting methodology used to develop the load forecast consistent with**
11 **PEF's load forecasting policy and practice?**

12 **A.** Yes, it is. PEF followed its standard forecasting methodology in developing its load
13 forecast. This forecasting methodology has been used for years at PEF to forecast
14 load with substantially accurate past results when actual load is compared to prior
15 forecasts, excluding anomalous, unpredictable events such as the post-9/11 and
16 current global financial crises. PEF's load forecasting methodology is also
17 consistent with generally accepted, utility industry standard methodologies for load
18 forecasts. As a result, PEF is confident that its load forecast is a reasonably accurate
19 projection of future load in 2009 and 2010.

20
21 **IV. Load Forecast Summary.**

22 **Q. What conclusions can be drawn from PEF's load forecast?**

1 A. PEF expects that its customer base, energy sales, and peak demand will grow at flat
2 to weak growth rates for 2009 and 2010. With the decline in the housing market,
3 restrictions on credit, and difficulties in the financial and retail sales industries, the
4 Florida economy has been adversely impacted and witnessed slower to reduced
5 growth and increasing unemployment. As a result of these economic conditions,
6 PEF's customer growth declined and energy sales slowed in the late 2006 to 2008
7 time period. Similar economic conditions are expected in 2009 with a gradual
8 improvement in economic conditions in 2010. Accordingly, the forecast shows
9 weak retail customer growth for 2009 (+0.1%) and 2010 (+0.6%). Retail energy
10 growth projections gradually improve in 2010 (+0.4%) following a period of falling
11 retail energy sales in 2008 and 2009. The forecast does not call for a more normal
12 level of net new customer growth and energy sales until after 2010.

13 The U.S. and Florida economies are not expected to return to more normal
14 rates of expansion until 2010. A list of U.S. and Florida economic variables with
15 historic and projected growth rates is shown in Exhibit No. ___ (JBC-5). As you
16 can see from Exhibit No. ___ (JBC-5), several of these economic indicators call for
17 higher average rates of change in 2010 compared to 2008 and 2009. PEF weather
18 normalized retail energy sales reflect this same pattern and will return to an
19 increasing growth pattern only in 2010. PEF historic and projected growth rates for
20 weather normalized billed sales and customers are shown in Exhibit No. ___ (JBC-
21 6).

22
23 **Q. What are the resulting impacts on PEF?**

1 A. PEF's sluggish retail sales growth in 2010 following a period of recession means
 2 that retail sales are not adequately covering PEF's fixed costs of serving its
 3 customers. PEF's retail sales growth will not return to pre-recessionary levels in
 4 2010, in fact, PEF's expected retail megawatt-hour ("MWh") sales in 2010 are
 5 below PEF's retail sales in 2005, the year of its last base rate proceeding, by in
 6 excess of 350,000 MWh. At the same time, PEF expects to serve over 66,000 more
 7 customers in 2010 than PEF served in 2005. PEF's total number of customers has
 8 increased each year since 2005, even during 2008, although not at the levels PEF
 9 expected back in 2005. More customers on the system means more cost to serve
 10 them by providing the capacity and energy production, and transmission,
 11 distribution, and customer account assets and services, to meet the needs of their
 12 households and businesses. With declining sales in 2008 and expected flat to slower
 13 growth in retail sales in 2009 and 2010, PEF's expected retail sales simply are not
 14 covering the fixed costs to serve PEF's additional customers.

15 An illustration of this impact is the cost to meet peak demand. Peak load
 16 forecasts are driven by the number of customers. Having more customers on the
 17 system means more households and businesses that must have fixed production,
 18 transmission, and distribution assets in place to serve their needs at the time of their
 19 peak demand on the system. This is true even though they buy less energy on a
 20 yearly basis today than they did in the past -- which is the case for PEF's customers
 21 when the yearly retail sales for the period 2008 to 2010 are compared to the yearly
 22 retail sales in 2005 and 2006. Despite PEF's customers' reduced energy purchases
 23 today continuing through 2010 compared to their energy purchases in these prior

1 periods, their peak demand requirements have increased from the beginning of the
2 period to 2010, and remained relatively constant throughout that time period.
3 Indeed, on February 6, 2009, PEF customer demand established a new system
4 winter peak both before and after weather adjustment to the peak load.

5 The Company must meet the peak demands of this increased number of
6 customers on its system and exceed those peak demands with required reserves to
7 provide customers with reliable electric service. This obligation to reliably meet its
8 customers' peak demand needs requires the Company to invest in the fixed assets
9 necessary to provide customers peak load service and maintain them, regardless of
10 the level of their yearly energy purchases.

11
12 **Q. Does this conclude your testimony?**

13 **A. Yes.**
14

1 **BY MR. WALLS:**

2 **Q.** Mr. Crisp, do you have a summary of your
3 prefiled direct testimony?

4 **A.** I do.

5 **Q.** Will you please summarize your prefiled direct
6 testimony for the Commission?

7 **A.** Yes. Good morning, Commissioners. I'm the
8 Director of System Planning and Regulatory Performance
9 for Progress Energy Florida. My direct testimony
10 describes the development and results of PEF's load
11 forecast used in the preparation of this rate case.

12 The term "load forecast" means the company's
13 individual projections of customers, energy sales and
14 coincident peak demand. The load forecast enables the
15 company to estimate the likely number of customers it
16 will serve in the future, the amount of energy it will
17 sell to those customers, and the times at which
18 customers' demand for electric energy will be greatest.

19 PEF must estimate or project how much energy
20 its customers will consume in the future and when that
21 consumption is likely to take place.

22 The current load forecast prepared in late
23 September, early October was used to develop the revenue
24 forecast and resulting 2009 and 2010 company budgets.
25 It serves as the basis for the development of the

1 company's MFRs.

2 PEF followed its standard forecasting
3 methodology in developing its load forecast. This
4 forecasting methodology is consistent with generally
5 accepted utility industry standard methodologies for
6 load forecasts.

7 Our load forecast shows retail megawatt hour
8 sales in 2010 are 350,000 megawatt hours below PEF's
9 retail sales in 2005, the year of our last base rate
10 proceeding.

11 At the same time, PEF expects to serve over
12 66,000 more customers in 2010 than we served in 2005.
13 More customers on the system means more cost to serve
14 them. PEF's customers' peak demand requirements have
15 increased from the beginning of the period to 2010.
16 Indeed, PEF customer demand established a new system
17 winter peak this February.

18 The company must meet the peak demands and
19 exceed those peak demands with required reserves to
20 provide customers with reliable electric service. This
21 obligation requires the company to invest in the fixed
22 assets necessary to provide customers peak load service
23 and maintain them. With declining sales in 2008 and
24 flat to slow load growth in retail sales in 2009 and
25 2010, however, PEF's expected retail sales simply are

1 not covering the fixed costs to serve additional
2 customers.

3 This concludes my summary, and I'm happy to
4 answer any questions you may have.

5 **CHAIRMAN CARTER:** Great timing.

6 **MR. WALLS:** We tender Mr. Crisp for cross.

7 **CHAIRMAN CARTER:** Mr. Rehwinkel, you're
8 recognized.

9 **MR. REHWINKEL:** Yes. Just briefly.

10 **CROSS EXAMINATION**

11 **BY MR. REHWINKEL:**

12 **Q.** Good morning, Mr. Crisp.

13 **A.** Good morning, sir.

14 **Q.** My name is Charles Rehwinkel with the Office
15 of Public Counsel, and I just have a couple of questions
16 for you.

17 Just so I understand what your direct
18 testimony does not do, there's no part of your direct
19 testimony, is there, sir, that supports the depreciation
20 study that is filed by Mr. Robinson and the company; is
21 that correct?

22 **A.** That's correct.

23 **MR. REHWINKEL:** Thank you. That's the only
24 question I have.

25 **CHAIRMAN CARTER:** Thank you, Mr. Rehwinkel.

1 Ms. Bradley.

2 **MS. BRADLEY:** No questions.

3 **CHAIRMAN CARTER:** Good morning, Mr. Brew.

4 **MR. BREW:** Good morning, Mr. Chairman.

5 **CROSS EXAMINATION**

6 **BY MR. BREW:**

7 **Q.** Good morning, Mr. Crisp. I'll be brief as
8 well.

9 You mentioned in your summary and in your
10 testimony that the load forecasts that you use are also,
11 flow into what you use for planning purposes; is that
12 right?

13 **A.** That's correct.

14 **Q.** And yesterday during my discussion with
15 Mr. Oliver he pushed a question to you, so I'll follow
16 up on it. Part of your responsibilities include system
17 planning and integrating the effects of demand response
18 into your planning models?

19 **A.** That's correct.

20 **Q.** Okay. Can you tell me whether or not the
21 company takes into account demand response as a resource
22 for transmission planning purposes?

23 **A.** Yes, sir, we do.

24 **Q.** Okay. Thank you.

25 On your Exhibit JBC-2, on Page 2 of 2, you

1 show your projected monthly megawatt coincident demands.

2 Do you see that?

3 A. Yes, I do.

4 Q. And one of the columns is labeled Firm.

5 That's firm demand?

6 A. That's correct.

7 Q. And I take it from that that nonfirm demand is
8 not included in that calculation?

9 A. That's correct.

10 Q. Okay. And so for planning purposes, you don't
11 take -- you don't include nonfirm demand in your system
12 planning calculations of the peak requirements needed,
13 that you need to build for?

14 A. The way -- let me answer the question with an
15 explanation of how it's calculated. We calculate the
16 firm demand component for system peaks and project those
17 for ten years. Then we remove the nonfirm components,
18 including direct load control, demand-side management,
19 energy efficiency conservation and all the other
20 products, to come up with a firm demand product.

21 Q. Okay. And that would include your
22 interruptible load; right?

23 A. That's correct.

24 Q. Now from your, your current Ten-Year Site
25 Plan, I think you have about 300 megawatts of

1 interruptible load; is that right?

2 **A.** That's correct.

3 **Q.** So if all of that load switched to firm
4 service, the company would need to plan for an
5 additional 300 megawatts in your planning studies?

6 **A.** Not at this point in time. Since the load
7 forecasts are dropping, the, we are in a position where
8 we have adequate reserves at this point. So those
9 300 megawatts would likely not require any additional
10 generation to cover that load.

11 **Q.** My question was a little bit different. Let
12 me try again. If those 300 megawatts shifted to firm
13 load, you would no longer subtract them out like you do
14 now.

15 **A.** That's correct.

16 **Q.** Okay. And plus then you would need to factor
17 into account the possibility of the 20 percent that you
18 require for reserve above your forecasted load, so that
19 the 300 megawatts you actually need to have 360 for in
20 terms of reserve and planning?

21 **A.** That's correct. That's correct.

22 **Q.** Thank you.

23 **A.** But as I said before, we are in a situation
24 where we have excess reserves based on the load
25 forecast. So if that 300 megawatts was in fact shifted

1 to firm, then we would be probably in good shape and
2 capable of handling that.

3 Q. I understand your comment in terms of what you
4 can accommodate now, but my question was in terms of
5 planning purposes. You would need to plan for that plus
6 reserves.

7 A. Certainly, sir.

8 MR. BREW: Okay. That's all I have. Thank
9 you.

10 CHAIRMAN CARTER: Thank you, Mr. Brew.
11 Ms. Kaufman.

12 **CROSS EXAMINATION**

13 **BY MS. KAUFMAN:**

14 Q. Mr. Crisp, good morning.

15 A. Good morning.

16 Q. Vicki Kaufman on behalf of the Florida
17 Industrial Power Users Group. We met I guess Friday at
18 your deposition, by phone anyway.

19 I just have a couple questions to follow up on
20 the one question that Mr. Rehwinkel asked you. And that
21 is the sum total of your testimony here, and as you told
22 us in your summary, deals with development and results
23 of Progress's load forecast used in the preparation of
24 this case; correct?

25 A. That's correct.

1 Q. And on your Exhibit JBC-1 --

2 A. I'm there.

3 Q. -- am I correct that those are the MFRs that
4 you are sponsoring?

5 A. Yes.

6 Q. And those are the only ones; correct?

7 A. Yes.

8 Q. And those MFRs again all have to do with
9 forecasting, forecasting models, and the assumption that
10 underlies those models; correct?

11 A. As my testimony, direct testimony, yes.

12 MS. KAUFMAN: Thank you, Mr. Crisp. That's
13 all I have.

14 CHAIRMAN CARTER: Thank you, Ms. Kaufman.
15 Ms. Evans.

16 MS. EVANS: No questions.

17 CHAIRMAN CARTER: Good morning, Mr. Wright.

18 MR. WRIGHT: Good morning, Mr. Chairman.

19 CROSS EXAMINATION

20 BY MR. WRIGHT:

21 Q. Good morning, Mr. Crisp.

22 A. Good morning, Mr. Wright.

23 Q. It's good to see you again. We've known each
24 other a long time and, as you know, I'm Schef Wright,
25 and I represent the Florida Retail Federation in this

1 case.

2 I just have a very few questions for you this
3 morning on your direct testimony relating to a
4 calculation that was reported in the testimony of
5 Mr. Lyash that had been adopted by Mr. Dolan. The
6 question I posed to Mr. Dolan when he was on the stand
7 for his direct testimony related to an explanation of
8 the company's projected \$2.6 billion in fuel cost
9 savings from the CR-3 uprate.

10 **A.** Yes, sir.

11 **Q.** And both he and then later Mr. Young indicated
12 that you might be the best man to ask these questions
13 to.

14 I'm just trying to understand what that is.
15 Mr. Dolan says it's \$2.6 billion in fuel costs. Mr.
16 Young's testimony refers to it as nearly \$2.6 billion in
17 gross fuel costs over the life of the plant.

18 So a couple of questions. What is the life of
19 the plant in the analysis that we're talking about?

20 **A.** After the refuel -- or after the steam
21 generator replacement?

22 **Q.** No, sir. I'm asking about the, the Crystal
23 River 3 uprate, which is the project that is projected
24 to produce the additional \$2.6 billion in fuel savings,
25 as I understood it. Did I miss something?

1 **A.** No. To the best of my knowledge, following
2 the recertification of the nuclear plant, it will be
3 ultimately a 60-year life cycle, and it will be -- so
4 that will be an additional 20 years on top of it.

5 **Q.** So 60 years starting in --

6 **A.** When it was built.

7 **Q.** -- '76?

8 **A.** Yes.

9 **Q.** Okay. So the uprate will be completed in
10 2011?

11 **A.** That's correct.

12 **Q.** Okay. So 25 years?

13 **A.** 20 years, 20 years, I believe, was the
14 extension.

15 **Q.** I apologize.

16 **A.** To the best of my knowledge.

17 **Q.** The extension I thought was a 20-year
18 extension to the, to the license; is that correct?

19 **A.** That's correct. 20-year extension. I
20 apologize.

21 **Q.** Okay. And that would take, take the life of
22 the license, as I understand it, to 2036.

23 **A.** 2030 -- I'm sorry?

24 **Q.** 2036? I thought the project came online in
25 1976.

1 **A.** The, the Crystal River unit came online in
2 1976. The certification will add 20 years onto it. And
3 I believe -- yes, 2036 I believe is correct.

4 **Q.** Okay. So the, the life, the effective life up
5 to the end of the license, of the uprate, is 25 years,
6 from 2011 to 2036?

7 **A.** Correct. Correct.

8 **Q.** Okay. Now is the \$2.6 billion a net present
9 value figure?

10 **A.** No. It's a nominal value.

11 **Q.** Thank you. And the, I was slightly confused
12 by the general reference to \$2.6 billion in fuel cost
13 savings in Mr. Dolan's testimony and the nearly
14 \$2.6 billion in gross fuel costs referred to in
15 Mr. Young's testimony. Is the \$2.6 billion the net
16 value, a net value of the cost of fuel avoided by virtue
17 of being able to run CR-3 minus the nuclear fuel, or is
18 it the total fuel avoided at the company's alternate
19 generating resources that you would have had to run
20 without the CR-3 uprate?

21 **A.** If I may answer the question by going through
22 a calculation for you, perhaps it will help you
23 understand it.

24 **Q.** I bet it will. Thank you.

25 **A.** When we run the analyses, we project the

1 amount of years that CR-3 will run. And based on the
2 projection of the dispatch costs over that time frame,
3 it calculates a level of savings of fuel compared to if
4 the unit were not there. And that's where the
5 2.6 billion in nominal savings came from in fuel cost.

6 Q. So it is a, it's a net -- so it's really a
7 system, a system fuel cost differential calculation; is
8 that right?

9 A. It could be quoted that way, yes.

10 Q. Okay. Do you happen to know what the
11 escalation rate assumed for the price of natural gas in
12 the analysis was?

13 A. Escalation rates for natural gas -- well, let
14 me go back to the point. We get our natural gas
15 projections from our fuels group. The fuels group gets
16 those projections from contract services. There are no
17 escalation factors to my knowledge unless we have to use
18 escalation factors to take the lifespan of the plan into
19 account and it goes past the length of time for the fuel
20 curves that are provided by the contractors. So the
21 projections are what they are provided by the
22 consultants who do the fuel forecasts.

23 Q. Thank you.

24 MR. WRIGHT: And thank you, Mr. Chairman.
25 That was all the questions I had.

1 **CHAIRMAN CARTER:** Thank you, Mr. Wright.
2 Staff.

3 **MR. YOUNG:** Mr. Chairman, staff has a -- based
4 on the fact that the forecasting, the revised
5 forecasting was not entered into the record, staff
6 Exhibit Number -- excuse me, bear with me one second --
7 35, we will not be moving that into the record at this
8 time.

9 **CHAIRMAN CARTER:** Okay.

10 **MR. YOUNG:** And thus staff has no questions.

11 **CHAIRMAN CARTER:** Commissioner Skop.

12 **COMMISSIONER SKOP:** Thank you, Mr. Chairman.
13 Good morning, Mr. Crisp.

14 **THE WITNESS:** Good morning, sir.

15 **COMMISSIONER SKOP:** If I could please turn
16 your attention to Page 13 of your prefiled testimony,
17 and also Page 14 generally.

18 **THE WITNESS:** I'm there, sir.

19 **COMMISSIONER SKOP:** Thank you. And beginning
20 on Lines 12 through 14 of Page 13 of your prefiled
21 testimony, would it be I guess in summary just correct
22 to understand that retail sales growth in 2009 and 2010
23 is expected to be flat or substantially reduced from
24 prior years?

25 **THE WITNESS:** That's correct.

1 **COMMISSIONER SKOP:** Okay. And you would also
2 assert on that same page that the retail sales currently
3 are not adequate to covering Progress's fixed cost of
4 serving its customers?

5 **THE WITNESS:** That's correct.

6 **COMMISSIONER SKOP:** Okay. And during that
7 same period on Page 14, notwithstanding the fact that
8 retail sales may be flat or declining, you also assert
9 that peak demand requirements have increased during the
10 same period; is that correct?

11 **THE WITNESS:** Yes, sir. In fact, we set a new
12 peak this February.

13 **COMMISSIONER SKOP:** Okay. And would -- just
14 one final question. Would it also be correct to
15 understand that your testimony does not address any cost
16 saving measures that might be taken to further reduce
17 fixed costs that you mentioned in relation to declining
18 retail sales, thereby mitigating the requested rate
19 increase?

20 **THE WITNESS:** I do not include those.

21 **COMMISSIONER SKOP:** Okay. All right. Thank
22 you.

23 **CHAIRMAN CARTER:** Thank you, Commissioner.
24 Anything further from the bench?

25 Redirect?

1 **MR. WALLS:** No, sir.

2 **CHAIRMAN CARTER:** Exhibits?

3 **MR. WALLS:** Yes. I believe we have Exhibits
4 JBC-1 through JBC-6, which are items 77 through 82 we
5 would move into evidence.

6 **CHAIRMAN CARTER:** Are there any objections?
7 Without objection, show it done.

8 (Exhibits 77 through 82 marked for
9 identification and admitted into the record.)

10 Anything further for this witness on direct?
11 Hearing none, you may be excused.

12 Call your next witness.

13 **MR. MELSON:** Progress calls Steven Harris.
14 And, Mr. Chairman, we will be combining Mr. Harris's
15 direct and rebuttal today.

16 **CHAIRMAN CARTER:** Okay. Hang on one second.

17 **MR. MOYLE:** I didn't get that memo.

18 **MR. MELSON:** I believe it was discussed last
19 night when Ms. Fleming convened the parties to talk
20 about the schedule today.

21 **COMMISSIONER EDGAR:** And what happened to
22 Mr. Robinson? Mr. Melson, my list shows Mr. Robinson
23 next.

24 **MR. MELSON:** I'm sorry. We also talked last
25 night about taking Mr. Harris out of order because

1 Mr. Robinson was expected to be on the stand for quite a
2 while.

3 **CHAIRMAN CARTER:** Ms. Fleming?

4 **MS. FLEMING:** Yes, that is correct.

5 **CHAIRMAN CARTER:** Mr. Moyle.

6 **MR. MOYLE:** I'll be okay.

7 **CHAIRMAN CARTER:** Okay.

8 **COMMISSIONER EDGAR:** As will I. But I did
9 think that we were going to be notified of those sorts
10 of changes before the hearing started, so I would just
11 ask for that as we move along.

12 **CHAIRMAN CARTER:** Okay.

13 **MR. MELSON:** And, Chairman Carter, since we
14 are combining his direct and rebuttal, I would ask
15 respectfully for an additional minute for his summary.

16 **CHAIRMAN CARTER:** Okay. We'll give him six
17 minutes.

18 **MR. MELSON:** I have promised him a beverage of
19 his choice if he makes the original five minutes,
20 however.

21 **CHAIRMAN CARTER:** We'll give him six minutes.

22 Mr. Moyle.

23 **MR. MOYLE:** And also, Mr. Chairman, as a
24 preliminary matter OPC has graciously agreed that I
25 could, I could take the lead on this witness.

1 **CHAIRMAN CARTER:** Outstanding.

2 **MR. MOYLE:** Thank you.

3 **CHAIRMAN CARTER:** Thank you, Mr. Rehwinkel.

4 Okay. Everybody ready? Mr. Melson.

5 **STEVEN P. HARRIS**

6 was called as a witness on behalf of Progress Energy
7 Florida and, having been duly sworn, testified as
8 follows:

9 **DIRECT EXAMINATION**

10 **BY MR. MELSON:**

11 **Q.** Mr. Harris, have you been sworn?

12 **A.** Yes, I have.

13 **Q.** Would you please state your name and business
14 address?

15 **A.** My name is Steven Harris. My business address
16 is 475 14th Street, Oakland, California.

17 **Q.** And who is your employer and what is your
18 position?

19 **A.** I'm a Vice President with ABS Consulting.

20 **Q.** Did you prefile direct testimony in this
21 docket consisting of 12 pages?

22 **A.** I did.

23 **Q.** Any changes or corrections to that testimony?

24 **A.** No.

25 **Q.** If I were to ask you the same questions today,

1 would your answers be the same?

2 **A.** Yes, they would.

3 **MR. MELSON:** Mr. Chairman, I'd ask that his
4 direct testimony be inserted into the record as though
5 read.

6 **CHAIRMAN CARTER:** The prefiled testimony of
7 the witness will be inserted into the record as though
8 read.

9 **BY MR. MELSON:**

10 **Q.** And did you have one exhibit to your testimony
11 identified as Exhibit SPH-1?

12 **A.** Yes.

13 **Q.** Any changes or corrections to that exhibit?

14 **A.** No, sir.

15 **MR. MELSON:** And, Mr. Chairman, that's been
16 identified as Exhibit 85 on the master exhibit list.

17 **CHAIRMAN CARTER:** Thank you.

18 (Exhibit 85 marked for identification.)

19 **BY MR. MELSON:**

20 **Q.** Mr. Harris, did you also prefile rebuttal
21 testimony consisting of 13 pages?

22 **A.** I did.

23 **Q.** Any changes or corrections to the rebuttal
24 testimony?

25 **A.** No, sir.

1 **Q.** If I were to ask you the same questions today,
2 would your answers be the same?

3 **A.** Yes, they would.

4 **MR. MELSON:** Mr. Chairman, I'd ask that his
5 rebuttal testimony be inserted into the record as though
6 read.

7 **CHAIRMAN CARTER:** The prefiled testimony of
8 the witness will be inserted into the record as though
9 read.

10 **BY MR. MELSON:**

11 **Q.** And no exhibits with the rebuttal testimony;
12 correct?

13 **A.** No, sir.

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**In re: Petition for rate increase by Progress Energy Florida, Inc.
Docket No. 090079-EI**

**DIRECT TESTIMONY OF
STEVEN P. HARRIS**

1 **Introduction and Summary**

2 **Q. Please state your name and business address.**

3 A. My name is Steven P. Harris. My business address is ABS Consulting, Inc.
4 (“ABS Consulting”), 475 14th Street Suite 550, Oakland, California 94612.

5
6 **Q. Who is your employer and what is your position?**

7 A. I am a Vice President with ABS Consulting, an affiliated company of EQECAT,
8 Inc., both of which are subsidiaries of the ABS Group of Companies, Inc.
9 Together these two companies are leading global providers of catastrophic risk
10 management services, including software and consulting, to major insurers, re-
11 insurers, corporations, governments and other financial institutions. In addition,
12 these companies develop and license catastrophic underwriting, pricing, risk
13 management, and risk transfer models that are used extensively in the insurance
14 industry. The companies provide the financial, insurance, and brokerage
15 communities with a science and technology-based source of independent
16 quantitative risk information.

17
18 **Q. Please describe your educational background and business experience.**

1 A. I received Bachelor's and Master's Degrees in engineering from the University of
2 California at Berkeley. I am a licensed civil engineer in the State of California.
3 Over the past 25 years, I have conducted and supervised independent risk and
4 financial studies for public utilities, insurance companies, and other entities both
5 regulated and unregulated. My areas of expertise include natural hazard risk
6 analysis, operational risk analysis, risk profiling and financial analysis, insurance
7 loss analysis, loss prevention and control, business continuity planning and risk
8 transfer.

9 A significant portion of my consulting experience has involved the
10 performance of multi-hazard risk studies, including earthquake, ice storm and
11 windstorm perils, for electric, water, and telephone utility companies, as well as
12 insurance companies. I have performed or supervised windstorm (tropical storm
13 or hurricane) loss and reserve analyses for utilities including Progress Energy
14 Florida ("PEF" or the "Company"), Tampa Electric Company, Florida Power &
15 Light, Gulf Power Company and others. Additionally, I have performed loss
16 analyses for earthquake hazard for utilities including the Los Angeles Department
17 of Water and Power, the California-Oregon Transmission Project, Big Rivers
18 Electric and Anchorage Municipal Light and Power.

19 For energy companies that have assets in a wide array of geographic
20 locations, I have performed or supervised multi-peril analyses for all natural
21 hazards, including earthquakes, windstorms and ice storms.

22
23 **Q. What is the purpose of your direct testimony?**

1 A. I will present the results of my Storm Loss and Reserve Performance Analyses of
2 Progress Energy Florida, Inc.'s ("PEF's" or the "Company's") transmission and
3 distribution assets. This study analyzes PEF's potential hurricane risk exposure in
4 order to estimate potential future PEF losses to the Storm Reserve. The study
5 supports the Company's calculation of the necessary annual storm damage accrual
6 amount.

7
8 **Q. Are you sponsoring any exhibits to your testimony?**

9 A. Yes. I am sponsoring the following exhibit:

- 10 • Exhibit ____ (SPH-1), PEF Transmission and Distribution Assets Hurricane Loss
11 and Reserve Performance Analyses, December 2008.

12 This exhibit is true and accurate.

13
14 **Q. What were you asked to do for PEF in this proceeding?**

15 A. PEF requested that I analyze the Company's storm loss exposure and reserve
16 performance. I understand that these analyses will be used for estimation of
17 potential future PEF charges to the Reserve and the estimation of the performance
18 of the Reserve. PEF will use this information to determine the appropriate annual
19 accrual to the Company's Storm Reserve. The results of these analyses are
20 contained in my Exhibit Number ____ (SPH-1), entitled PEF Transmission and
21 Distribution Assets Hurricane Loss and Reserve Performance Analyses,
22 December 2008.

23

1 **Q. Please summarize your testimony.**

2 A. The Storm Loss Analysis was performed to estimate PEF's expected annual
3 damage from hurricanes affecting its transmission and distribution facilities. The
4 study estimated that PEF's expected annual hurricane damage is \$20.2 million.
5 The Reserve Performance Analysis was performed to test four levels of possible
6 accruals to the Reserve. The Reserve Performance Analysis then determines the
7 performance of the Reserve based on the expected annual damage results from the
8 Storm Loss Analysis. I tested the Company's current accrual level of \$6 million,
9 as well as three higher accruals of \$16 million, \$25 million, and \$35 million.

10 Based on these analyses, an accrual level of \$16 million would result in an
11 expected reserve balance of \$152.5 million at the end of five years, with a 10
12 percent likelihood of a negative reserve balance within five years. I understand
13 that PEF has chosen to request an accrual level of \$16 million which will cover
14 the estimated annual loss from hurricanes that can be charged against the Reserve.
15 PEF's choice of an accrual of \$16 million represents a balance between costs to
16 PEF's customers and protection from future surcharges due to storm damage that
17 exceeds the reserve level.

18
19 **I. Storm Loss Analysis**

20 **Q. Please explain how you analyzed PEF's expected annual loss from potential**
21 **hurricanes.**

22 A. I utilized the ABS Consulting USWIND model to calculate PEF's expected
23 annual loss ("EAL") from potential hurricanes. The Florida Commission on

1 Hurricane Loss Projection Methodology (“FCHLPM”), an independent panel of
2 experts, annually evaluates computer models and actuarial methodologies for
3 projecting hurricane losses in Florida for insurance rating purposes. The
4 USWIND model is one of only four models evaluated and determined acceptable
5 by the FCHLPM for projecting hurricane loss costs.

6 The analysis estimates all possible hurricane events and estimates the
7 damage done to the assets at risk. This process establishes the magnitude of
8 damage and the probability of its occurrence. Annual damage and loss estimates
9 are developed for asset locations and are then aggregated to create overall
10 portfolio damage and loss amounts. To make a reliable estimate of the EAL to
11 which PEF is exposed from hurricanes, I included the most complete and full
12 damage distribution that could be determined using both actual experience and
13 possible damage from simulated hurricanes. The EAL is based on data from the
14 long term 100-year hurricane hazard record and PEF provided transmission and
15 distribution (“T&D”) asset portfolio data on a county-by-county basis.

16
17 **Q. What factors regarding PEF’s T&D assets were considered in the analyses?**

18 **A.** The location and concentration of PEF’s T&D assets is important, as is the
19 probability of storms of different intensities and/or landfall points impacting those
20 assets. Another factor considered in the analysis is how likely the particular
21 assets are to sustain hurricane wind damage. For example, as wind speeds and
22 hurricane sizes increase, the amount of damage to T&D assets increases. The

1 final factor considered in the storm loss analysis is the cost to repair the T&D
2 assets and restore electrical service.

3
4 **Q. As a result of the analyses you performed, what is PEF's expected annual
5 loss, or EAL?**

6 A. The EAL from hurricane damage to T&D assets is \$20.2 million per year. This
7 represents the average annual cost associated with damage to T&D assets and
8 service restoration from all simulated storms.

9
10 **Q. Does this mean that each year, PEF can expect \$20.2 million in T&D damage
11 from storms?**

12 A. No, the EAL is not expected to occur each and every year. The amount of
13 damage will fluctuate from year to year. The EAL is the average expected
14 hurricane damage for all storm years over a long period of time.

15
16 **II. Reserve Performance Analysis**

17 **Q. Once you determined the appropriate estimate of the potential hurricane
18 damage, what did you do next?**

19 A. I performed a cash flow analysis to determine the impact of the level of funding
20 on the performance of the Storm Reserve. This is called the Reserve Performance
21 Analysis. The Reserve Performance Analysis provides a tool for management
22 and policymakers to determine the performance of the Storm Reserve and to test
23 whether annual accrual amounts meet their objectives. The performance over

1 time of the Storm Reserve must consider an annual accrual along with a starting
2 balance and an objective target balance within some time frame. With rate
3 stability as a policy objective, the question is what storm reserve balance should
4 PEF seek to achieve and how quickly should it be reached to provide the desired
5 stability in rates? Once a proper storm reserve balance is determined and
6 achieved, an accrual that equals the expected annual damage will maintain this
7 level in the Storm Reserve.

8 The ABS Consulting Reserve Performance Analysis is a cash balance
9 analysis starting with an initial balance of \$133 million in the simulations. An
10 annual accrual is added to the cash balance, and annual storm damage is simulated
11 consistent with the Storm Loss Analysis for each of the five years. Because storm
12 seasons and losses are highly variable, 10,000 five-year simulations were
13 performed to estimate the performance of the Reserve with various accrual levels
14 and to ensure an adequate number of samples of rare storm events.

15
16 **Q. How are the results from the Storm Loss Analysis used in the Reserve**
17 **Performance Analysis?**

18 A. Both the likelihood and amount of annual losses determined in the Storm Loss
19 Analysis are used to simulate losses in each of the five years in the Reserve
20 Performance Analysis to determine the likelihood of the Reserve having positive
21 balances. For the Reserve Performance Analysis, only \$16.4 million of the \$20.2
22 million EAL is assumed to be an annual obligation of the Reserve. The \$16.4

1 million reflects an estimate of the amount of O&M costs which can be charged
2 against the Storm Reserve pursuant to the storm reserve rule.

3
4 **Q. Did you consider various annual accrual amounts in your analysis?**

5 A. Yes. For this analysis, I considered four different annual accruals, in the amounts
6 of \$6 million, \$16 million, \$25 million, and \$35 million, over the five year period.
7 For each funding case, the initial \$133 million reserve balance is considered and I
8 assumed that interest would be credited on positive reserve balances at a rate of
9 3.45%.

10
11 **Q. What did the Reserve Performance Analysis show?**

12 A. Generally, the lower the annual accrual amount, the more likely that the reserve
13 balance will be negative within five years. For example, taking the \$6 million
14 annual accrual amount, the Reserve has a mean, or expected, balance of \$99
15 million at the end of the five years. There is a 14% chance that the Reserve will
16 be insolvent in one or more years of the five-year simulation. This is because the
17 \$6 million annual accrual is below the reduced EAL of \$16.4 million.
18 Accordingly, in each passing year, the reserve ending balance has a decreasing
19 likelihood of accumulating surpluses and an increasing likelihood of insufficient
20 funds. Likewise, when considering the \$35 million annual accrual funding
21 scenario, there is a lower likelihood (6.5%) that the Reserve will be insolvent
22 within five years. With a \$35 million annual accrual, the expected balance at the
23 end of five years is \$251 million.

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Q. What would be the impact on your analysis if PEF did not credit interest on the reserve account following the termination of the settlement agreement in Docket No. 050078-EI?

A. Without the interest credits, the expected reserve balances at the end of every year would be reduced. Thus for any level of annual accrual, the expected balance at the end of five years would be somewhat lower, and the likelihood of a negative balance would be somewhat greater.

III. Recommended Accrual Amount

Q. Are you making a recommendation for PEF's annual level of accrual and target reserve level?

A. No, my role was not to recommend an annual level of accrual or target reserve level. Rather, I presented probabilities to PEF regarding reserve performance based on various levels of annual accrual. The storm study uses the best available information regarding hurricane probabilities, recognizing that there can be variances in the severity of storm damage in a particular year. The Reserve Performance Analysis provides information as to the adequacy of the reserve funding in various scenarios, so that the Company can make decisions regarding the annual accrual amounts and target reserve level. The Company can use this information to decide the reserve level it thinks will cover storm damage without the need to later request a storm surcharge.

1 **Q. Please explain why a \$16 million annual accrual is reasonable for PEF.**

2 A. A \$16 million annual accrual will result in an expected balance of \$152.5 million
3 after five years. According to the Storm Loss Analysis, specifically Table 3-1 in
4 my Exhibit No. ___ (SPH-1), there is a 2.7 percent chance every year that the
5 aggregate damage to the T&D assets will exceed \$150 million. In other words,
6 with a \$16 million accrual, the resulting reserve level of \$152 million would be
7 sufficient to cover storm damage of approximately a one in 35 year storm season.
8 Thus, a \$16 million annual accrual results in a storm reserve balance that will be
9 adequate to cover losses during most, but not all, storm seasons. This result is
10 also illustrated by the Hurricane Landfall Analyses for SSI Ranges.

11
12 **Q. What are the Hurricane Landfall Analyses for SSI Ranges?**

13 A. The Hurricane Landfall Analyses for Saffir-Simpson Hurricane Scale (SSI or
14 Category) ranges is a separate technique that is used to further analyze PEF's
15 storm damage risk profile by examining the potential impact on PEF of single
16 hurricanes. Storms are grouped using Category intensities ranging from a least
17 intensive storm rating of SSI-1 up to SSI-4. The analysis calculates the
18 frequency-weighted average T&D damage from simulated storms grouped by
19 their Category of intensity within a specified 10 mile stretch of coastline along
20 PEF's territory where they made landfall. This analysis can be found in part 4 of
21 Exhibit No. (SPH-1).

22

1 **Q. Please explain the results of the Hurricane Landfall Analyses in terms of the**
2 **appropriateness of the recommended \$16 million accrual.**

3 A. The analysis for SSI-1 landfalls shows that the highest frequency-weighted
4 average T&D damage to PEF's territory is less than \$50 million. This means that,
5 with a \$16 million annual accrual, the Storm Reserve at the end of five years
6 would be expected to cover the average damage resulting from any single SSI-1
7 storm, for all the landfalls shown. For single SSI-2 storms, the Storm Reserve at
8 the end of five years would also be expected to cover the average damage
9 resulting from any single hurricane for all the landfalls shown, because the
10 damage would be less than \$150 million. However, for single SSI-3 and SSI-4
11 storms, the Storm Reserve of \$152.5 million would only cover some but not all of
12 the average damage, depending on the landfall location. As the storms increase in
13 intensity, the storm reserve balance that results from a \$16 million accrual would
14 cover a smaller portion of the expected damage.

15
16 **Q. Did your analysis include any historic hurricanes that affected PEF's service**
17 **territory?**

18 A. Yes, the most significant historic hurricane to affect PEF's territory was analyzed.
19 This Category 3 hurricane made landfall in Pinellas County in 1921. If a similar
20 hurricane were to make landfall today, there would be estimated damages of \$250
21 million to the current system. This is demonstrated on the graph in Figure 4-4 of
22 Exhibit No. ____ (SPH-1).

23

1 **Q. What do these results show about the reasonableness of PEF's recommended**
2 **annual accrual?**

3 A. The \$16 million accrual, with the resulting mean storm reserve balance of \$152.5
4 million, appears to be reasonable to achieve a target storm reserve balance of
5 \$150 million at the end of five years. The target storm reserve balance would be
6 large enough to cover most storm damage from lower-intensity storms, but not so
7 high as to cover all damage from the higher-intensity storms which have a lower
8 chance of affecting PEF's service territory. Accordingly, a \$16 million accrual
9 will help maintain the storm reserve balance at the desired level and allow the
10 Company to keep up with the estimated average storm loss over the long term.

11
12 **Q. Does this conclude your direct testimony?**

13 A. Yes.
14
15

**In re: Petition for rate increase by Progress Energy Florida, Inc.
Docket No. 090079-EI**

**REBUTTAL TESTIMONY OF
STEVEN P. HARRIS**

1 **Introduction and Summary**

2 **Q. Please state your name and business address.**

3 A. My name is Steven P. Harris. My business address is ABS Consulting, Inc.
4 ("ABS Consulting"), 475 14th Street Suite 550, Oakland, California 94612.

5
6 **Q. Did you previously submit direct testimony in this proceeding?**

7 A. Yes. I submitted direct testimony and sponsored a study entitled Hurricane Loss
8 and Reserve Performance Analyses ("Study").

9
10 **Q. Do you have any exhibits to your rebuttal testimony?**

11 A. No.

12
13 **Q. What is the purpose of your rebuttal testimony?**

14 A. My rebuttal responds to the testimony Office of Public Counsel witness Schultz
15 and FIPUG witness Marz concerning PEF's request for an increase in the annual
16 storm accrual, including their express or implied criticisms of my Study.

17
18 **Q. Please summarize your testimony.**

1 A. My storm Study is not biased by pre-conceptions or the use of selective data on
2 past hurricane events. The most reliable methodology to establish the expected
3 annual loss is to utilize the longest available historical record of losses. For
4 hazards like hurricanes that are characterized by low probabilities of occurrence
5 with high consequence, there are too few historical loss events to reliably estimate
6 the expected annual loss. For these perils, simulation models are the standard
7 method used the insurance industry. The USWIND model is one of only four
8 models evaluated and determined acceptable by the Florida Commission on
9 Hurricane Loss Projection Methodology (FCHLPM) for projecting hurricane loss
10 costs.

11
12 The Study's Reserve Performance Analysis demonstrates that the \$133 million
13 reserve balance with a \$16 million annual accrual will result in an increase in the
14 expected balance to \$152 million at the end of five years. With this accrual, there
15 is still a 10% chance that the reserve will have negative balances over the
16 prospective five year period. An annual accrual of \$6 million would result in an
17 expected reserve balance below \$100 million at the end of five years and a 14%
18 chance that the reserve will have negative balances over the five year period.

19
20 **Q. Was the Study based on a pre-determined conclusion that the only way to**
21 **adjust the annual storm accrual was to increase it, as Mr. Schultz suggests at**
22 **page 7?**

1 A. No. The Loss Analysis portion of the Study was performed without any pre-
2 determined conclusions. The analysis takes the data on locations and values of
3 Progress Energy Florida's (PEF) transmission and distribution (T&D) assets and
4 uses them directly, along with data on PEF historical storm costs, to model the
5 expected annual loss from storms.

6
7 The Loss Analysis shows that expected storm costs have increased over the prior
8 study which was conducted in 2005. This is a result of increases in all the major
9 storm cost factors, including the value of T&D assets, actual storm cost history,
10 and expected frequency of hurricanes.

11
12 **Q. Mr. Schultz suggests at page 8 that the Study results could be skewed by the**
13 **use of storm data applicable to areas outside of PEF's service territory. Is**
14 **this a valid criticism?**

15 A. No. I assume that "storm data" as used by Mr. Schultz means historical storms
16 that have made landfall outside of PEF's service territory and that the
17 consideration of these in some way distorts the storm costs faced by PEF. For
18 example, consider the 2004 season in which Hurricanes Charley, Frances and
19 Jeanne all made landfall at locations in Florida Power & Light's service territory.
20 After landfall, each of these storms tracked through PEF's territory well inland
21 from the coasts. These storms did significant damage in PEF's service territory
22 and imposed significant service restoration costs to PEF.

23

1 The EQECAT USWind model utilizes a stochastic set of simulated hurricanes
2 that are possible based on the over one hundred years' of hurricane history. These
3 storms include a full range of sizes, intensities from Category 1 through 5, and
4 tracks. The model simulates thousands of possible events along the Gulf and
5 Atlantic coasts. Many of these events make landfall large distances from PEF's
6 service territory and do not result in damage to PEF T&D assets. Some will make
7 landfall within PEF's service territory and some, like the 2004 Hurricanes, will
8 make landfall outside PEF's territory, but will have tracks that take them into
9 PEF's territory. Only those storms that affect the locations of PEF's T&D assets
10 contribute to calculation of the expected annual damage.

11
12 **Q. Please respond to Mr. Schultz' statement at page 8 that the Study provides**
13 **no indication as to what factors were used to determine the estimated annual**
14 **average loss of \$20.2 million.**

15 A. The methodology utilized and the important factors in the Loss Analysis Study
16 are described in Sections 1, 2 and 3 of the Study. Further details on the
17 methodology utilized by the ABS Consulting/EQECAT USWind software are
18 available in the annual EQECAT submissions for review and recertification of our
19 software by the Florida Commission on Hurricane Loss Projection Methodology.

20
21 **Q. Is there any basis to justify excluding the 2004 storms from the analysis of**
22 **expected losses and appropriate reserve levels?**

1 A. No. Calculating an actual or simulated expected annual storm damage amount
2 that selectively excludes any possible damage events, whether large and
3 infrequent or small and frequent, is neither meaningful nor appropriate. Any
4 reliable estimate of the expected annual windstorm damage to which PEF is
5 exposed (expected annual loss) must include the most complete and full damage
6 distribution that can be determined both from actual experience and from
7 simulated possible damage.

8
9 It is true that not all years will experience damage equal to or greater than any
10 estimate of the expected annual loss. Many years may experience no damage and
11 others greater damage. Therefore, in developing expected annual loss estimates,
12 the most reliable methodology is to utilize the longest, most complete historical
13 record available. Since Florida's recorded hurricane history is just over 100 years
14 old, insurers rely on simulation modeling to extend this "known" history into
15 thousands of simulated years for the purpose of estimating likely damage. The
16 simulated expected annual loss to PEF's system is the best estimate of the annual
17 damage considering all possible future hurricanes. It does not arbitrarily exclude
18 the "extraordinary" damage from the 2004 season as proposed by Mr. Schultz, or
19 begin the analysis after the 2004 season as proposed by Mr. Marz.

20
21 **Q. Mr. Marz suggests on pages 33 to 34 of his testimony that the reserve balance**
22 **of \$133 million is adequate to fund all Category 1 and 2 hurricanes. Do you**
23 **agree?**

1 A. No. Mr. Marz has misinterpreted SPH-1 page 19 and 20. These figures present
2 the frequency-weighted average damage for all Category 1 and Category 2
3 hurricanes making landfall with each ten mile segment of the coast. This average
4 value means that there are some storms resulting in lesser damage and some
5 resulting in greater damage than the average presented in the figures. The \$140
6 million damage value is not the greatest damage that might be expected from a
7 Category 2 storm. Large Category 2 storms with wind speeds near the high end of
8 the Category 2 hurricane range would result in substantially greater damage than
9 the average.

10

11 **Q. Mr. Marz suggests at pages 36-37 that future studies should be required to**
12 **take into account only Category 1 and potentially Category 2 storms. Would**
13 **such a study produce meaningful results?**

14 A. No. The Florida Commission on Hurricane Loss Projection Methodology
15 (FCHLPM), an independent panel of experts that evaluates computer models and
16 actuarial methodologies for projecting hurricane losses, goes to great lengths to
17 ensure that all models used in the State for insurance rating purposes
18 appropriately capture the full range of the hurricane hazard. This includes
19 hurricanes of Categories from 1 to 5. The PEF reserve is established to act as self-
20 insurance and the expected annual loss similarly should be estimated based on all
21 possible hurricane losses.

22

- 1 **Q. Mr. Marz says at page 32 that the Study assumes that the storm reserve**
2 **should be adequate to cover damage from all storms. Is he correct?**
- 3 A. No. The Loss Analysis Study estimate of the expected annual loss is based on the
4 full hurricane hazard with events from Category 1 through 5. Estimating the
5 expected annual loss based on all storms does not mean that PEF's accrual should
6 or will be adequate to fund damage from all storms. A proper level of reserve
7 funding is a matter of setting an appropriate accrual to cover most but not all
8 storms. The Reserve Performance Analysis in our Study provides information on
9 the effect of various levels of accrual on the reserve performance over a
10 prospective five year period.
- 11
- 12 **Q. Mr. Schultz suggests that the Study placed undue emphasis on a 1921 storm**
13 **that hit Pinellas County (page 8) and states that the reserve is not intended to**
14 **recover costs for a storm of that significance (page 9). Did the Study in fact**
15 **assume that the reserve should cover the costs of such a storm?**
- 16 A. No, the Study did not assume that the reserve should cover the cost of a 1921 type
17 of storm. The 1921 storm is also not the worst case scenario as suggested by
18 witness Schultz. There are other storms that could result in greater damage than a
19 re-occurrence of the 1921 storm. Exhibit SPH 1 Figure 4-4 shows that there are
20 many landfalls where average Category 3 storms can do greater damage than the
21 \$250 million damage from the 1921 storm, and Figure 4-5 shows that average
22 Category 4 storms, like the 2004 Hurricane Charlie, can result in over \$500
23 million in damage over a 60 mile stretch of the coast near Pinellas County. The

1 1921 storm, along with all of the other storms over the past century that have
2 affected Florida, are used in development of the historical hurricane hazard in the
3 USWind software. Based on this historical hurricane hazard all possible storm
4 severities and frequencies are simulated and included in the calculation of the
5 expected annual loss.

6
7 **Q. Mr. Schultz questions the appropriateness of including the 1921 storm in the**
8 **Study since there have been no storms of similar strength and point of**
9 **landfall since that time (page 11-12). Is this a legitimate basis to exclude the**
10 **1921 storm from the analysis?**

11 **A.** No. The simulation of the 1921 storm that is presented in the Study is only an
12 example to illustrate the impact that a recurrence of this historic event might have
13 on PEF's T&D system today. It is illustrative of only one of many other events
14 that could occur that would result in large losses to PEF's T&D assets. The
15 expected annual loss estimate is based on a large set of simulated hurricane events
16 ranging from Category 1 to 5. Hurricanes like the 1921 event have low
17 probabilities of occurrence compared to less severe Category 1 and 2 events, but
18 the severity and frequency of occurrence of all events are properly represented in
19 the analysis.

20
21 **Q. Mr. Marz asserts at page 36 that given the expected annual loss chargeable to**
22 **the reserve, the balance is sufficient to provide coverage for eight years, while**

1 **it is sufficient for 30 years if losses remain at the levels experienced from**
2 **2006-2008. Is this an appropriate analysis?**

3 A. No. The Reserve Performance analysis in our Study demonstrates that even with
4 the current \$6 million accrual, the reserve balance is expected to decline from
5 \$133 million to under \$100 million over a five year prospective period. There is
6 also a 14% probability that the reserve balance could be less than zero during this
7 five year period. For the \$133 million reserve to be adequate for a prospective 30
8 years would require a multi-decadal recurrence of the quiet and favorable storm
9 activity experienced over the 2006 to 2008 period. This is not consistent with the
10 prevailing view of the meteorological community that we are in a period of
11 heightened hurricane formation.

12
13 **Q. At page 30, Mr. Marz quotes from a recent TECO order describing a**
14 **regulatory framework which includes “a storm reserve adequate to**
15 **accommodate most, but not all, storm years.” Would Mr. Schultz’ and Mr.**
16 **Marz’ recommendations to cease accruals to the storm reserve be consistent**
17 **with this regulatory framework?**

18 A. No. First, remember that prior to 1993, PEF had insurance to cover storm damage
19 to PEF’s transmission and distribution assets. After Hurricane Andrew in 1992,
20 insurers essentially withdrew from the market and adequate amounts of
21 transmission and distribution insurance at reasonable prices became unavailable.
22

1 The concept of self-insurance using a reserve with accruals is to allow the
2 accumulation of funds during periods of favorable storm experience that will be
3 available for infrequent future hurricane losses. The Commission authorized the
4 current PEF \$6 million annual accrual to the reserve in 1994. Since 1994, PEF
5 has relied on its storm reserve to self-insure for storm damage to its transmission
6 and distribution assets, using the \$6 million annual contributions to the reserve.
7 However, after ten years of favorable storm history, the accumulated reserve
8 accrual of approximately \$47 million was exceeded by damage of over \$285
9 million from the 2004 storm season.

10
11 PEF estimates that the value of its T&D assets has increased by more than a factor
12 of three since 1993, when the current accrual was approved by the Commission,
13 and believes that a higher accrual is appropriate to reflect the current increased
14 value of its T&D assets.

15
16 **Q. Witnesses Marz and Schultz suggest that PEF's annual storm reserve accrual**
17 **does not need to be increased substantially, if at all, because the accrual has**
18 **been sufficient to cover actual storm damages incurred up until 2003. Mr.**
19 **Schultz states at page 8 and 13 that since 1994, with the exception of 2004**
20 **and 2005, PEF has charged an average of \$3 million to the reserve.**
21 **Similarly, Mr. Marz states at page 33 that the reserve has been charged an**
22 **average of \$4.3 million over the last three years. Do you agree?**

1 A. The reason that PEF's annual accrual may appear to have been sufficient between
2 1994 and 2003 (when you exclude the losses from the hurricanes of 2004) is
3 PEF's favorable storm history. There were no hurricanes that made direct
4 landfalls in PEF's service territory during this period.

5
6 The intervenors' suggestions would only be acceptable if PEF's management and
7 the Commission are willing to speculate that PEF's recent good luck over a brief,
8 selective storm period considered by Marz and Schultz will continue. However,
9 over the 100-year history, there have been many more hurricane landfalls and
10 damaging events than in the last 15 years. Also, there is a growing body of
11 evidence suggesting that the North Atlantic Oscillation (NAO) and the El Niño or
12 Southern Oscillation (ENSO) are important climate variables in modulating
13 hurricane return periods. The damage estimated in the current ABS Consulting
14 Study assumes the average hurricane activity over the century. If you accept the
15 opinion that changes in the ENSO and NAO variables indicate we have entered a
16 more active period for hurricane formation like the 1920s and 1940s, PEF may
17 expect to experience higher than average damage to T&D and other assets over
18 the next several years and the ABS Consulting damage estimates could understate
19 the actual risk going forward.

20
21 **Q. Mr. Schultz questions the relevance of the Study results because of**
22 **disclaimer language included in the Study. Please comment.**

1 A. The Study is based on a simulation model using historical data. The disclaimer
2 language acknowledges that there are significant uncertainties associated with
3 hurricane occurrences, the extent of damage when they occur, and actual cost for
4 service restoration after damage. The likely performance of the reserve illustrates
5 these uncertainties. For the \$6 million accrual case, the expected balance at the
6 end of five years is \$99 million. However, there is a 5% chance that the balance
7 would be greater than \$179 million and a 5% chance that the balance would be
8 less than negative (\$104 million). The uncertainty about actual future storm
9 damage does not detract from the fact that this type of simulation modeling is the
10 best method available to estimate future storm losses.

11
12 **Q. Please comment on Mr. Marz' statement that a storm inflicting damage in**
13 **the amount of approximately \$33 million is likely to occur once every 33**
14 **years.**

15 A. This statement reflects a misinterpretation of Table 3-1 in the Study. First, the
16 Study shows that there is a 3.3% probability of a storm season that causes
17 aggregate losses greater than \$130 million. This is not necessarily a single storm,
18 as Mr. Marz suggests, but it could be the result of multiple storms, such as
19 occurred during the 2004 storm season. Second, while there is a 3.3% probability
20 of a loss of this magnitude in any storm season, this does not imply that such
21 losses will occur only at 33 year intervals. In any given season, there is a 3.3%
22 probability of such a loss, and more than one severe storm season could occur in
23 succession similar to the experience of the 2004-2005 seasons.

1

2 **Q. Does that conclude your rebuttal testimony?**

3 **A. Yes, at this time.**

4

1 **BY MR. MELSON:**

2 **Q.** Could you please summarize your direct and
3 rebuttal testimony?

4 **A.** Yes, I would be happy to.

5 Good morning, Commissioners. My testimony
6 presents the results of the study performed by ABS
7 Consulting relative to Progress Energy Florida's storm
8 reserve and includes a storm loss analysis and a reserve
9 performance analysis.

10 My loss analysis estimates the total expected
11 annual uninsured cost to PEF's system from all wind
12 storms to be \$20.2 million. The reserve performance
13 analysis demonstrated that a \$16 million annual accrual,
14 assuming a reserve balance of 133 million, would result
15 in an expected reserve balance of 152.5 million at the
16 end of five years. There is about a 10 percent chance
17 that the storm losses will create a deficit in the
18 reserve over the five-year period.

19 The analysis also demonstrated that the
20 current \$6 million annual accrual would result in a
21 decline in the reserve with an expected balance of
22 99 million at the end of the five-year period.

23 My loss analysis is performed using a
24 proprietary probabilistic computer storm model. The
25 model estimates how large and how often possible storms

1 and hurricane losses will be. The model uses values and
2 locations of the assets at risk, the storm hazard, the
3 susceptibility to damage and the cost to restore
4 service. This type of computer simulation modeling is
5 the most reliable method for estimating hurricane
6 losses. It is the current standard of care and method
7 utilized by the insurance industry to estimate hurricane
8 loss exposures.

9 Our analyses show that PEF has a high
10 concentration of assets in Pinellas County. About one
11 and a half billion of PEF's distribution assets, about
12 30 percent of its total asset values, are located there.
13 Damage from a single Category 3 storm making landfall
14 near Pinellas County would exceed the current balance of
15 PEF's reserve. A Category 4 storm making landfall near
16 Pinellas County would result in restoration costs of
17 greater than half a billion dollars.

18 My rebuttal testimony responds to express or
19 implied criticisms of my study by Intervenor Witnesses
20 Schultz and Marz. Some of the more important points to
21 correct are that, first, my study is not biased by
22 preconditions or by the use of selective data on past
23 storm events. The most reliable way to establish the
24 expected annual loss is to use the longest available
25 historical record of losses, as I did in my study.

1 Our model is one of only four models that has
2 been evaluated and determined acceptable by the Florida
3 Commission on Hurricane Loss Projection Methodology.

4 The state commission performs annual reviews of all
5 models used in Florida for insurance rating purposes to
6 ensure that they're appropriate and are not biased.

7 In contrast, the Intervenor use only a
8 portion of the historical record and arbitrarily omit
9 the 2004 storm season in characterizing the storm risk.
10 It is not meaningful or appropriate to selectively
11 exclude any possible damage events when analyzing
12 potential storm loss.

13 Second, my study is not skewed by the use of
14 data on storms making landfall outside of PEF's service
15 territory. Only storms that would actually impact PEF's
16 service territory either at or after landfall contribute
17 to the study's calculation of expected annual loss.

18 Finally, the Intervenor recommend to cease
19 accruals to the storm reserve, which would ensure a
20 progressive decline in the reserve. And contrary to
21 Mr. Marz's suggestion, even PEF's current reserve
22 balance of \$133 million is not adequate to fund all
23 Category 1 and 2 hurricanes.

24 That concludes my summary.

25 **CHAIRMAN CARTER:** You owe him a beverage,

1 Mr. Melson.

2 **MR. MELSON:** He even beat the yellow light.
3 He's available for cross.

4 **CHAIRMAN CARTER:** Mr. Moyle.

5 **MR. MOYLE:** Thank you, Mr. Chairman.

6 **CROSS EXAMINATION**

7 **BY MR. MOYLE:**

8 **Q.** Good morning, Mr. Harris.

9 **A.** Good morning.

10 **Q.** Jon Moyle on behalf of FIPUG.

11 Your work included analyzing the company's
12 storm loss exposure; correct?

13 **A.** Yes, it did.

14 **Q.** Okay. And when determining loss exposure, as
15 a general matter wouldn't you agree that understanding
16 the design specifications of the asset or assets that
17 you're analyzing is an important factor?

18 **A.** It is helpful. It isn't entirely the whole
19 problem.

20 **Q.** I understand. But, but, but it is important
21 to consider that; correct?

22 **A.** It is important. It is a factor.

23 **Q.** Okay. And we talked with some of the Progress
24 engineers yesterday about design specifications for
25 their transmission system and the distribution system,

1 and they didn't have information with respect to the
2 wind velocities. When you prepared your study,
3 similarly you didn't have information with respect to
4 the design specifications for Progress's transmission
5 system; correct?

6 **A.** That's not entirely correct. We've done a
7 number of different studies for Progress Energy
8 Florida's system. We have had discussions with their
9 distribution and transmission staff, engineering staff
10 at other points in time. And the answer to your
11 question is that both the distribution and transmission
12 system have a very long history and very mixed design
13 basis.

14 **Q.** Did you consider the engineering design
15 criteria specifically in preparing your study that
16 you've submitted or your testimony that you've submitted
17 to this Commission?

18 **A.** That data was not available to us on a
19 structure-by-structure basis, so it was not included.

20 **Q.** Okay. And the same question with respect to
21 design specifications for distribution systems, that,
22 that, design specifications with respect to the Progress
23 distribution systems, that similarly was not considered
24 or included as part of your analysis; correct?

25 **A.** I'm not sure which design specification for

1 distribution you're referring to.

2 Q. Engineering design.

3 A. I believe there are a number of different
4 specifications for design of distribution systems, and
5 I'm not sure which you're referring to.

6 Q. Did you consider any in preparing your, your
7 testimony?

8 A. We have looked at design specifications for
9 distribution, and they're not consistent with respect to
10 all structures over the long period of time that they've
11 been installed.

12 Q. Do you have an understanding as to, as to what
13 design specifications with respect to distribution
14 systems that Progress Energy has, what their minimal
15 requirement is with respect to exposure to wind
16 velocity?

17 A. I, I couldn't state that to you. I think that
18 question was asked to some of the engineering people and
19 they were going to provide that data to you.

20 Q. Okay. But similarly you don't have that data;
21 correct?

22 A. I do not on a structure-by-structure basis.
23 That's correct.

24 Q. So you would agree, let's just say
25 hypothetically, you would agree that, let's say that,

1 hypothetically that Progress, after the '04, '05 storms,
2 storm hardening efforts took place, we're going to
3 design these things to withstand a Category 3 storm.
4 Okay? We don't know whether that's indeed the case.
5 But let's just assume that for the purposes of the
6 hypothetical. Okay?

7 **A.** I -- we could assume that for a hypothetical.
8 I do not believe that's the case.

9 **Q.** Okay. If that, if that were the case, in
10 terms of assessing damage, wouldn't it be true that your
11 damage assessment would, would be reduced if the
12 transmission and distribution assets could withstand
13 Category 3 winds?

14 **A.** I do not agree with that. Damage to
15 transmission and distribution systems comes from a
16 number of different processes. Direct wind is only one
17 of them. Debris fields, disassembled buildings,
18 vegetation. There are a lot of active damage mechanisms
19 that contribute to damage.

20 **Q.** Okay. But you would agree with it, if I said
21 all things being equal and focusing simply on wind
22 velocity, you would agree that to the extent that the
23 design was to a Category 3 and you had a Category 2,
24 that you would expect minimal damage; correct?

25 **A.** No, I would not agree with that.

1 Q. And that's because of the vegetation and the
2 debris fields or --

3 A. There are a number of causes of damage beyond
4 direct wind.

5 Q. Okay. And, and if I asked you to assume all
6 other things being equal and we just focused on the
7 wind, could you agree with me then?

8 A. I'm sorry. Would you restate your question
9 again?

10 Q. Sure. Just let's focus --

11 A. It's a complicated hypothetical. I'm trying
12 to understand what you're proposing.

13 Q. Let's just focus on the wind. All I want to
14 do is focus on the wind. I don't want to focus on
15 vegetation management or deconstructed buildings or any
16 other variables. All I want to do is focus on wind.

17 And you would agree with me, would you not,
18 that to the extent that the design specifications for a
19 transmission system were such that it was designed to
20 withstand up to a Category 3 storm, to the extent that
21 you had a storm less than 3, you would expect minimal
22 damage; correct?

23 A. I do not believe that historically that has
24 been the case.

25 **MR. MOYLE:** Mr. Chairman --

1 **THE WITNESS:** I believe, I believe, I believe
2 that you're referring to design for structures, and
3 structures are only one portion of the damage that the
4 system sees.

5 **CHAIRMAN CARTER:** If you can answer the
6 question yes or no, do that, and then you'll be able to
7 explain it. But -- okay? Do you remember the question
8 or do you need it restated?

9 **THE WITNESS:** The question I believe as you
10 phrased it is if a system were designed to Category 3
11 storms, would I expect to see minimal damage for storms
12 that were smaller than that.

13 **BY MR. MOYLE:**

14 **Q.** Yes, sir.

15 **A.** And the question is minimal damage, what is
16 minimal damage? I believe in my interpretation I would
17 assume that minimal damage is that there really is no
18 repairs that are required, and I would disagree with
19 that.

20 **Q.** So do you have an understanding, you're in the
21 insurance business, do you have an understanding as
22 minimal damage or significant damage or substantial
23 damage? Are those terms that you use in the course of
24 your business?

25 **A.** No, they are not.

1 **Q.** And back on the hypothetical, so you're not
2 able to answer, you're not able to assume, all other
3 things being equal, and you're not able to answer a
4 hypothetical which would suggest that to the extent a
5 transmission system were hypothetically designed to, to
6 withstand a Level 3 storm event and a Level 1 storm
7 event took place, you would, you would not agree that,
8 all other things being equal, that you would expect
9 less, less damage in that situation; correct?

10 **A.** I would, I would agree that there would be
11 less damage in that situation. I would not agree that
12 there would be minimal, if minimal means the system
13 would not require any repairs.

14 **Q.** Have you ever been involved in underwriting
15 insurance?

16 **A.** No, sir, I have not.

17 **Q.** Okay. Do you have an understanding as to what
18 types of things are done in an underwriting process?

19 **A.** I have a general understanding, but I've not
20 been an underwriter and have not worked for an insurance
21 company.

22 **Q.** Okay. If, if -- do you know currently if
23 insurance for transmission and distribution assets are
24 available in the, in the State of Florida? We asked --
25 I asked you this question a couple of weeks ago. I

1 don't know -- do you know as we sit here today
2 whether --

3 **A.** I don't know any more than I did a few weeks
4 ago. It's generally understood that insurance companies
5 are not offering to write T&D cover in Florida. I don't
6 know if there have been any specific examples where
7 utilities have asked to have coverage.

8 **Q.** And that wasn't part of your scope of
9 responsibilities; correct?

10 **A.** That's correct. We're not brokers and we're
11 not insurance companies. We're risk analysts.

12 **Q.** Given your general understanding of an
13 underwriting process, wouldn't you agree that
14 underwriting, to the extent that it was going to charge
15 premium and assume risk, that the engineering
16 specifications to which a system was designed would be
17 something that would be investigated during
18 underwriting?

19 **A.** It may or it may not, depending on the
20 insurer. Mutual insurance companies like the Factory
21 Mutual group tend to focus more on engineering standards
22 and have minimum design standards that they apply for
23 underwriting than do some of the other commercial
24 insurers which don't focus on those engineering aspects.

25 **Q.** And the, and the mutual insurance that you

1 reference, you're aware of that with respect to nuclear
2 assets, that they're insured through a mutual
3 arrangement; correct?

4 A. Yes, sir. I do understand that.

5 Q. As part of your analysis you didn't consider
6 the Progress Energy's generation assets, did you, and
7 any exposure related to the generation assets?

8 A. Yes, we did. We, we did consider deductible
9 costs associated with the storms as part of the charges
10 against the reserve.

11 Q. Okay. And that's, that's the deductible for
12 the generation assets; is that right?

13 A. That's correct.

14 Q. What is that number; do you know?

15 A. I don't know what the number is specifically.
16 It's a relatively small portion of the overall exposure.

17 Q. And that's because Progress Energy Florida has
18 insurance on the generation assets; correct?

19 A. That's correct.

20 Q. I had asked you a lot of questions about,
21 about the engineering designs. Did you consider any
22 improvements in vegetation management that may have
23 occurred since the PSC's storm hardening order in the
24 preparation of your testimony or study?

25 A. No, sir, we did not. And I believe that's

1 stated in some of the discovery.

2 Q. Okay. And you're aware that this Commission
3 has undertaken significant efforts to improve
4 transmission and distribution systems after the '04, '05
5 storms; correct?

6 A. That's correct. And I also understand that
7 it's a long-term program which is only in a few years of
8 implementation.

9 Q. Do you know, do you know what year we're in of
10 implementing that?

11 A. No, I do not.

12 Q. And your calculations of, of damage, that was
13 based on historical data; isn't that correct?

14 A. The storm hazard is certainly based on
15 historical data. That's correct.

16 Q. Let's talk a little bit about, about
17 addressing the storm situation. How much does Progress
18 Energy currently have accrued or in the kitty, as I like
19 to say, with respect to addressing a storm?

20 A. I don't know what the current number is today,
21 but the, the reserve balance that we used in our
22 analysis was 133 million, and I believe that was from
23 last year.

24 Q. Okay. And you're also aware that, that the
25 Florida Legislature has passed legislation which would

1 allow investor-owned utilities to sell storm
2 securitization bonds; isn't that correct?

3 A. I'm not aware of that legislation, no.

4 Q. Are you aware of any investor-owned utility in
5 Florida having securitized or sold bonds to cover storm
6 costs?

7 A. Yes. I understand Florida Power & Light has.

8 Q. Okay. And do you have any information as to
9 whether a similar opportunity would be available to
10 Progress Energy?

11 A. I assume it would be, but I'm not aware of the
12 details or the legislation.

13 Q. Are you aware that, that this Commission has
14 previously permitted Florida investor-owned utilities to
15 recover from taxpayers a storm surcharge to pay for
16 storm damage?

17 MR. MELSON: Object to the form of the
18 question. I don't think the Commission's got any
19 jurisdiction over taxpayers.

20 CHAIRMAN CARTER: Mr. Moyle, to the objection.

21 MR. MOYLE: I meant ratepayers. I'm sorry.

22 CHAIRMAN CARTER: Okay. Rephrase.

23 BY MR. MOYLE:

24 Q. Are you aware that this Commission has
25 previously authorized Florida investor-owned utilities

1 to recover from ratepayers a storm surcharge to pay for
2 storm damage?

3 **A.** I do have some analytic -- anecdotal knowledge
4 of that, yes.

5 **Q.** So you would -- your understanding is, is that
6 storm surcharge is available?

7 **A.** I believe so, yes. I'm not an expert in that
8 area, but that's my understanding.

9 **Q.** Now as part of your analysis, do you know or
10 have any information with respect to what type of credit
11 facilities Progress Energy currently has available to it
12 in the event that a storm hit, whether they would be
13 able to look to current credit facilities in place?

14 **A.** I do not have any knowledge of that.

15 **Q.** You would agree to the extent that there are
16 credit facilities available with, with untapped
17 resources, that that potentially could be looked to to
18 address storm damage; correct?

19 **A.** I'm sorry. Could you rephrase that question,
20 please?

21 **Q.** Sure. And let's just call it a line of
22 credit. They're called credit facilities. And it's
23 easier sometimes to just refer to it as a line of
24 credit.

25 If Progress Energy had a line of credit

1 available to it that was not otherwise fully committed
2 and a storm event hit and they had funds available in
3 that line of credit, you would agree that that line of
4 credit potentially could be looked to to help address
5 storm expenses; correct?

6 **MR. MELSON:** Object. It's beyond the scope of
7 this witness's direct testimony. I don't mind if he
8 answers, but it is beyond the scope.

9 **CHAIRMAN CARTER:** To the objection, Mr. Moyle.

10 **MR. MOYLE:** Well, I think, I think -- while
11 technically it may not, he may not have words on here
12 that say, hey, you know, here's what the credit
13 facilities are, to the extent that he's offering
14 testimony to you all to say here's what you ought to do
15 with respect to the hurricane account, 133 million and
16 allow X amount, you know, to be accrued on an annual
17 basis, I think is relevant because it shows that there
18 arguably are other resources out there.

19 I'm just trying to get him to acknowledge that
20 to the extent there are those resources out there, that
21 it could help mitigate storm costs.

22 **CHAIRMAN CARTER:** Ms. Cibula, good morning.

23 **MS. CIBULA:** I think it should be allowed.

24 **CHAIRMAN CARTER:** Okay. You may proceed.
25

1 **BY MR. MOYLE:**

2 Q. Do you want me to rephrase it or do you
3 understand?

4 A. Go ahead and rephrase it, please.

5 Q. Okay. Assuming that there's a line of credit
6 out there available for Progress Energy Florida that has
7 room on it, to the extent a storm hit and there was room
8 on the line of credit, you would agree, would you not,
9 that the line of credit could be something that Progress
10 Energy looked to to fund storm repairs; correct?

11 A. To fund storm repairs. I guess lines of
12 credit are borrowing, and in the current economic
13 climate and the current credit climate, I'm not sure I
14 could offer you any kind of opinion that would be of use
15 to you on that question.

16 Q. And we're going to have -- I'm sorry. We're
17 going to have FPL's Vice President of Finance coming, so
18 we can get into the details about availability. Just
19 assume that there would be availability. If you assume
20 that there was a line of credit that existed --

21 **CHAIRMAN CARTER:** You said FPL.

22 **MR. MOYLE:** I'm sorry. I'm sorry.

23 **CHAIRMAN CARTER:** It's A long day. Just
24 rephrase. That's okay.

25 **MR. MOYLE:** All right.

1 **BY MR. MOYLE:**

2 Q. Assume for me that Progress Energy Florida has
3 a line of credit, let's say it's a, it's, it's a line of
4 credit on which it has not fully tapped the line of
5 credit, a storm hits and Progress Energy needs to make
6 repairs. You would agree that a line of credit could be
7 a financial instrument that could be looked to to
8 immediately fund storm repairs; correct?

9 A. If there's credit out there, yes, those funds
10 could be borrowed to pay for storm repairs.

11 Q. Did you make that inquiry at all of Progress
12 Energy during the, during your work?

13 A. No, sir. We did not play that role in this
14 particular study.

15 Q. You, you would agree, would you not, that,
16 that that could be a factor, a consideration with
17 respect to how much money might need to be accrued,
18 wouldn't you?

19 A. No, sir. That, that is a question of funding
20 and financing and risk management. What our study
21 looked at was the risk profile itself and the
22 performance of the reserve given the constraints that we
23 apply to it.

24 Q. If, if this Commission were to conclude that,
25 that its storm hardening efforts have resulted in

1 reduced risk to Progress Energy Florida, wouldn't it
2 logically follow that it also might be appropriate to
3 consider a reduction in the storm accrual fund?

4 **A.** Yes, it might be logical to conclude that.
5 The question would be how much that reduction would be.

6 **Q.** And you haven't made any efforts to undertake,
7 to analyze the extent to which the storm exposure may
8 have been reduced as a result of this Commission's storm
9 hardening orders; correct?

10 **A.** That's correct. We have not.

11 **Q.** Do you know when the last hurricane to hit
12 Progress Energy's territory hit and what its name was?

13 **A.** Well, there have been hurricanes that have
14 affected Progress's service territory from the 2004
15 season, and there are at least three named storms that
16 have done so.

17 **Q.** So was that part of your analysis, to go and
18 determine, you know, the most recent incident?

19 **A.** We did use the data on storm damage costs,
20 storm restoration costs from Progress Energy from the
21 four storms from 2004.

22 **Q.** And is it your understanding that 2004 was the
23 last hurricane to hit Progress Energy Florida's assets?

24 **A.** That is the last data that we've used in that
25 analysis. Yes.

1 **Q.** And you would agree with me, I want to just
2 ask a couple of general questions about predicting
3 hurricanes, that that is a very uncertain process;
4 correct?

5 **A.** Our study does not predict hurricanes.

6 **Q.** It predicts damage resulting from hurricanes?

7 **A.** Our study is a statistical study of risk
8 exposure from hurricanes. If you're looking for
9 hurricane predictions, you should be looking towards
10 NOAA or Dr. Gray from the University of Colorado or
11 other experts that do hurricane prediction.

12 **Q.** In your rebuttal testimony, you, you talk
13 about frequency of hurricanes on Page 3, Line 10, and
14 indicate, the way I read it, that part of the result of
15 the increase in major storm factors is the expected
16 increase in frequency of hurricanes. Am I reading that
17 correctly?

18 **A.** Which, which line are you looking at on Page 3
19 of rebuttal?

20 **Q.** Starts at 8.

21 **A.** What this refers to in Line 8 is that there
22 has been a change in storm hazard between the model that
23 was, in the study that was conducted in 2005 and this
24 study that was conducted in 2008. And the difference in
25 the hazard is the incorporation of both the 2004 and

1 2005 actual hurricane landfall events. Now all of these
2 landfalls are codified essentially, if you will, by
3 NOAA, and they are incorporated in the hurricane models
4 that are submitted to the Florida Hurricane Methodology
5 Commission.

6 Q. So on Line 10, when you use the term, quote,
7 "expected frequency of hurricanes" --

8 A. Yes.

9 Q. -- you don't have an opinion as to whether
10 there truly is indeed an expected frequency of
11 hurricanes; is that right?

12 A. We don't have an opinion. We have data. And
13 the data indicates that between 2005 and 2008 there is
14 an increased frequency of hurricane landfalls in Florida
15 that would affect Progress.

16 Q. Okay. And that was the, the data. But as we
17 sit here today, indeed factually there hasn't been an
18 increased frequency of hurricanes between 2005 and 2008
19 that have affected Progress Energy Florida; correct?

20 A. I'm sorry. I didn't understand. Could you
21 rephrase your question?

22 Q. Sure. I thought in response to that question
23 you said that the data indicates that there's an
24 increased frequency of storms from 2005 to 2008; is that
25 right?

1 **A.** From the models that were used in the 2005
2 study and the models that were used in the 2008 study
3 there has been a change in the hurricane frequency.
4 That's correct. And that change has been the
5 incorporation of the data on actual hurricane landfalls
6 from 2004 and 2005.

7 **Q.** Okay. We may be talking past each other on
8 that point.

9 **A.** Well, I think we probably are. I think
10 there's a one-year difference in the model and
11 incorporation of data. For example, in 2005 you
12 wouldn't expect to see the capture of 2004 and 2005
13 landfalls. So what you see in the modeling is about a
14 one-year lag in the incorporation of NOAA data into the
15 models, submission to the Florida commission, the
16 insurance commission, and incorporation and codification
17 into the models.

18 So between '05 and '08 there would be two
19 seasons with landfalls and the 2006 and 2007 season,
20 which had no landfalls. That data would be rolled in.
21 Overall net there has been an increase in hurricane
22 frequency for Central Florida.

23 **Q.** Are you aware that the Florida commission has
24 over the years expressed concerns about some of the
25 models that have been used to forecast hurricanes and to

1 base insurance rates off of in the State of Florida?

2 A. Yes. I, generally that's, I would agree that
3 there have been concerns, and that is their job to raise
4 concerns.

5 Q. And you're also aware that the hurricane
6 commission is considering developing a Florida hurricane
7 model that the commission actually runs; correct?

8 A. I understand that there have been some
9 proposals to do that. Yes.

10 MR. MOYLE: Just a few more, Mr. Chairman.

11 CHAIRMAN CARTER: Absolutely.

12 BY MR. MOYLE:

13 Q. Are you aware that, whether Progress Energy
14 Florida filed an insurance report with this Commission
15 to indicate availability or lack of availability of
16 insurance? Are -- do you have any information of that?

17 A. I have no knowledge of that filing. No.

18 Q. With respect to the analysis that, that has
19 been conducted, you would agree that there's a
20 significant amount of uncertainty in the key analysis
21 parameters that you use; correct?

22 A. There certainly is uncertainty associated with
23 the entire phenomenon of hurricanes. There is a
24 significant year to year variability in their
25 occurrence.

1 Q. So the answer is yes, that you --

2 A. Yes.

3 Q. Okay. And also with respect to the
4 information that you've provided, you haven't, you're
5 not warranting that information to this Commission, that
6 that can be relied on in any way, shape, or form; isn't
7 that correct?

8 A. That's correct.

9 Q. And that's understandable, I think, given the
10 nature of the business of predicting events in the
11 future; correct?

12 A. That is the risk business. Yes. There is
13 uncertainty associated with these kinds of events.

14 Q. Third -- this is on your direct, and I'm just
15 about done.

16 13, Page 13, Line 31.

17 MR. MELSON: Jon, I don't have 13 pages in his
18 direct.

19 BY MR. MOYLE:

20 Q. Yeah. It might be on the study. I'm sorry.
21 It's the study. I'm sorry. I'm sorry, Mr. Harris.
22 Page 13 of your study.

23 A. Page 13. Okay. I'm there.

24 Q. I wanted to ask you, and I'll just quote for
25 the record, you state on the second paragraph, quote,

1 "Damage is defined as the total cost including the
2 operations and maintenance and capital components
3 associated with repair and/or replacement of T&D assets
4 necessary to promptly restore service in a post storm
5 environment." And that was the definition of damage
6 that you used for your analysis?

7 **A.** That's correct.

8 **Q.** Okay. And I understand, I believe, why
9 capital components would be in there, but I'm not sure I
10 understand why you would include operations and
11 maintenance costs in that, in that, in that figure.

12 **A.** The costs --

13 **Q.** Particularly maintenance.

14 **A.** Well, operations and maintenance refers to an
15 accounting category, if you will. It's labor. So
16 there's capital and there's labor.

17 **Q.** Okay.

18 **A.** And O&M typically in accounting parlance
19 refers to labor.

20 **Q.** So, so you would, you would indicate that the
21 operations and maintenance is referring only to the
22 labor associated with having to restore the system;
23 correct?

24 **A.** I'd like to correct myself. O&M is, is the
25 category for labor and direct expenses. For example,

1 equipment rental, meals, lodging, those costs I believe
2 are accounted as O&M costs as opposed to capital costs.

3 Q. All right. And then on Page 20 --

4 A. And they're not insignificant.

5 Q. Okay. And then on Page 22.

6 A. Yes, sir.

7 Q. Well, I may not have that page right. But in
8 your testimony you did an analysis and formed some of
9 your modeling assuming the worst event ever to hit
10 Progress Energy Florida's service territory as a
11 Category 3; correct?

12 A. There is on Page 21 an indication of the 1921
13 storm that did in fact hit Pinellas County. And that
14 provides an estimate of what that loss would be today
15 for a reoccurrence of that event in Progress's service
16 territory.

17 Q. Okay. So since Progress Energy's been in
18 existence, the worst storm event ever to hit it was a
19 Cat 3; is that right?

20 A. No, I wouldn't say that. This is an example
21 of a storm of significant magnitude that would hit
22 Pinellas County and the loss that you might expect from
23 the recurrence of it. There are many other storms which
24 could impact Progress that would be worse than that.

25 Q. All right. And one, one final line of

1 questioning. Do you have any information, are you aware
2 of the issue of intergenerational inequity? Does that
3 term mean anything to you?

4 **A.** I've heard that term used. I'm not sure in
5 what context you would pose that as a question.

6 **Q.** Well, let's say as a general matter of
7 ratemaking that you would like to try to have costs of
8 something paid for by, by people who are presently on
9 the system at the time the costs are realized. Okay?

10 **A.** I understand that.

11 **Q.** Okay. Wouldn't you agree that to the extent
12 intergenerational equity was a, was a policy concern,
13 that a better way to address that would be to impose
14 surcharges, storm surcharges on customers after an event
15 takes place, as compared to accruing monies,
16 particularly when a storm may not, may not be visited
17 upon Progress Energy Florida's territory for many, many
18 years in the future?

19 **A.** No, I would not agree with that. I think I
20 have, I've heard anecdotally arguments in both
21 directions, and I'm not really here to be an expert
22 witness in policy area.

23 **MR. MOYLE:** Thank you, Mr. Chairman. That's
24 all I have.

25 **CHAIRMAN CARTER:** Thank you, Mr. Moyle.

1 Mr. Rehwinkel.

2 MR. MOYLE: And thank you to Public Counsel
3 letting me go first.

4 MR. REHWINKEL: Thank you, Mr. Chairman, and
5 thank you, Mr. Moyle.

6 CROSS EXAMINATION

7 BY MR. REHWINKEL:

8 Q. Good morning, Mr. Harris.

9 A. Good morning.

10 Q. My name is Charles Rehwinkel. I'm with the
11 Office of Public Counsel.

12 A. Nice to meet you.

13 Q. Same here.

14 Mr. Harris, isn't it true that your study or
15 the results that you present in your study are not based
16 in any way on whether a 2010 test year is an appropriate
17 time to increase customer rates to provide for a
18 160 percent increase in the annual storm damage accrual
19 to increase the size of the storm reserve?

20 A. I'm not sure I understood your question. But
21 I would respond that 2010 was not considered in our
22 analysis in any way.

23 Q. But --

24 A. The test year.

25 Q. Okay. So, but the results that you present

1 for the Commission's consideration in no way consider
2 whether now is an appropriate time for customers to pay
3 more in the form of a storm damage accrual to increase
4 the size of the accrual; is that correct?

5 **A.** That's correct. This is a risk analysis. It
6 gives you a risk picture of the exposure itself.

7 **Q.** And it's pretty agnostic, if you will, to the
8 timing of a rate increase; is that correct?

9 **A.** That's correct. That would in my view be
10 considered a risk management and a policy issue.

11 **Q.** Okay. You cannot say, can you, with
12 100 percent confidence that the reserve will be totally
13 used up in five years if no further accruals are made,
14 can you?

15 **A.** No, sir. That's correct.

16 **Q.** What was the number of storms that were
17 estimated to impact PEF's service territory in 2009?

18 **A.** There were no estimates of numbers of storms
19 to impact the system. That is not the way the analysis
20 is done.

21 **Q.** Is it your understanding that the Public
22 Service Commission's order in the 2004 storm damage
23 docket stated that incremental costs from the 2004
24 storms were not appropriate for recovery in base rate,
25 base rates?

1 **A.** I do not have any knowledge of that subject.

2 **Q.** So would you also be not aware of whether that
3 order states that the costs of storms, cost to PEF of
4 storms like the 2004 hurricanes are too volatile to be
5 addressed in base rates?

6 **A.** I do not have any knowledge of that.

7 **Q.** Okay. To your knowledge do the cost accrual
8 for storms, for the Storm Damage Reserve get included in
9 the base rates?

10 **A.** That's my understanding.

11 **Q.** Okay. And just so I know, isn't it true that
12 the study in this case that you're presenting added the
13 impact of the 2004 storms?

14 **A.** That's correct. It did.

15 **Q.** If the lack of storm activity for 2005 through
16 2008 for the PEF service territory was factored into
17 your study, would there be any different results with
18 respect to the size or the need for additional accruals?

19 **A.** I'm sorry. Could you restate that question
20 again?

21 **Q.** Yes. Would you agree with me that since 2005
22 there have been no storms of any significance that have
23 impacted PEF's service territory?

24 **A.** That's correct.

25 **Q.** Okay. If that experience for 2005, '6, '7,

1 and '8, and to date in 2009 was factored into your
2 study, would your study reduce -- would your study
3 produce any different results?

4 **A.** Let me answer that by saying that our study
5 did in fact include 2006, 2007 historical storms,
6 which -- of which there were none. The data on the
7 hazard has included those years. 2008 and 2009 have not
8 been included in the study, and the 2008 data of no
9 storms would in fact reduce to some very small extent
10 the hazard.

11 **Q.** Okay. If I understood your answer to a prior
12 question, you, you do not agree that there would be
13 minimal damage if the system was designed to withstand
14 Category 3 storms, Category 3 storm winds and a Category
15 1 or 2 storm hit the service territory?

16 **A.** That's correct.

17 **Q.** Okay. Are you aware of the wind standards
18 that were adopted in the storm hardening docket?

19 **A.** No, I'm not.

20 **Q.** Okay. Do you -- are you aware of -- I believe
21 you stated earlier that you're not aware of when the
22 storm hardening activities directed by the Florida
23 Public Service Commission actually began; is that
24 correct?

25 **A.** I don't know the specific dates of the start

1 of implementation of that.

2 Q. Okay. So based on that, you obviously could
3 not have taken into consideration any impacts or efforts
4 undertaken in those storm hardening efforts in your
5 study; is that correct?

6 A. That's correct.

7 Q. So is it your testimony here today that the
8 investment in storm hardening activities will have no
9 beneficial impact on the need for storm damage reserves?

10 A. No, sir, that is not my testimony. It's
11 generally understood that the activities for storm
12 hardening will in fact reduce damage and restoration
13 times.

14 Q. Okay.

15 A. Even though they're not quantified.

16 Q. Can I ask you to turn to your direct testimony
17 and to Page 1 -- let's actually go to 1-1 of your
18 Exhibit SPH-1.

19 A. Yes, sir. I'm there.

20 Q. Okay. Is it, isn't it true that the asset
21 values that you utilize in your study were provided to
22 you by Progress Energy Florida; correct?

23 A. That's correct.

24 Q. And isn't it also true that you made no
25 independent evaluation of the values that they provided

1 you?

2 **A.** That is correct.

3 **Q.** Okay. So isn't it also true then that you
4 have no idea of the basis upon which those values were
5 determined?

6 **A.** That's correct.

7 **Q.** Okay. So it would follow then from that that
8 you have no knowledge of the correlation of those values
9 to the valuations that are included for ratemaking
10 purposes in the rate base for Progress Energy Florida.

11 **A.** That's correct.

12 **Q.** Okay. And it would also follow you do not
13 know whether these valuations are the same that Progress
14 Energy Florida uses for purposes of reporting valuations
15 for property taxes in the State of Florida.

16 **A.** I have no knowledge of that.

17 **Q.** Okay. Could I ask you to turn to your Tables
18 1-4 and 1-5. Let's go to 1-4 first. Well, actually let
19 me ask you to turn to Table 1-5.

20 **A.** Table 1-5 or Page 1-5?

21 **Q.** I'm sorry. Table 1-5. This will be on Page
22 10 of 31 of your SPH-1. I'm sorry. Let me start over.
23 It's Figure 1-2.

24 **A.** I'm completely lost here.

25 **Q.** It's Figure 1-2 on Page 1-5, which is Page 10

1 of 31 of your --

2 **A.** 1-5, Figure 1-2. Yes.

3 **Q.** Yes. I'm sorry. My mistake.

4 **A.** That's all right. There's a lot of numbers.

5 **Q.** Yeah. This is only day three.

6 This table here purports to show the
7 replacement values as provided to you by Progress Energy
8 Florida; is that correct? Transmission and assets by
9 zip code?

10 **A.** This figure, yes, graphically displays values
11 by zip code.

12 **Q.** Okay. Now, so I understand, the darkest
13 values, the darkest areas here have the highest
14 replacement values; is that correct?

15 **A.** That's correct.

16 **Q.** Now on what basis is this presented? This
17 does not mean -- if I look at the black areas here, that
18 doesn't mean that Progress Energy Florida's assets are
19 concentrated in these areas, does it, with respect to
20 the replacement values?

21 **A.** Yes, it does.

22 **Q.** It does?

23 **A.** It does mean that.

24 **Q.** So is this on a, on a -- what is the basis for
25 the statement of the asset values in this presentation

1 here?

2 **A.** May I explain?

3 **Q.** Yes.

4 **A.** Data is provided to us on the replacement cost
5 of transmission structures and conductors, and it is
6 geo-coded into our modeling on a GIS basis. And this is
7 a display of the sum of all the values within each zip
8 code of transmission asset values. So that's the way
9 this data is --

10 **Q.** Well, if I asked you to -- do you know which,
11 what geographic areas of the state these various zip
12 code presentations represent?

13 **A.** I couldn't tell you specifically what the zip
14 code numbers are, if that's what you're asking.

15 **Q.** Well, do you know, for example, where Taylor
16 County is on here?

17 **A.** I couldn't tell you based on the zip code
18 mapping.

19 **Q.** Okay. What about Hamilton County?

20 **A.** I -- this is not a county map. This is a zip
21 code map.

22 **MR. REHWINKEL:** Okay. All right. Mr.
23 Chairman, those are all the questions I have. Thank
24 you.

25 **CHAIRMAN CARTER:** Thank you, Mr. Rehwinkel.

1 Ms. Bradley.

2 **MS. BRADLEY:** I think all my questions have
3 been covered, so no questions.

4 **CHAIRMAN CARTER:** Thank you.

5 Ms. Evans.

6 **MS. EVANS:** No questions.

7 **CHAIRMAN CARTER:** Mr. Wright.

8 **MR. WRIGHT:** Thank you, Mr. Chairman.

9 **CROSS EXAMINATION**

10 **BY MR. WRIGHT:**

11 **Q.** Good morning, Mr. Harris.

12 **A.** Good morning, Mr. Wright.

13 **Q.** Nice to see you again.

14 **A.** It's always nice to see you in Tallahassee.

15 **Q.** Thank you. I hope some day to see you in the
16 bay area.

17 I have a few questions for you today. First
18 off, you don't advocate or recommend any particular
19 accrual level in your testimony, do you?

20 **A.** That is correct.

21 **Q.** Okay. And just a simple kind of predicate
22 question. I wanted to ask you about the interest rate
23 assumptions that you incorporated in your probabilistic
24 analysis. I found, I found that you assumed a
25 3.45 percent interest rate assumed for earnings on any

1 positive fund balance. I was looking for --

2 **CHAIRMAN CARTER:** Mr. Wright, hang on one
3 second.

4 Chris, we're getting some feedback on
5 Mr. Wright's microphone. Could you adjust the volume,
6 please, sir? We're getting some feedback on Mr.
7 Wright's phone, microphone. There's a ringing sound,
8 unless it's maybe the ringing sound in my head.

9 **MR. WRIGHT:** I heard it too.

10 **CHAIRMAN CARTER:** Okay. Mr. Wright, give us a
11 voice check on that, please, sir.

12 **MR. WRIGHT:** Yes, sir, Mr. Chairman.

13 **CHAIRMAN CARTER:** That's much better. You may
14 proceed.

15 **MR. WRIGHT:** Thank you.

16 **BY MR. WRIGHT:**

17 **Q.** Mr. Harris, I found the interest rate value
18 3.45 percent that you assumed for the rate at which
19 funds, interest essentially would accrue on any positive
20 fund balance. What I was looking for was the
21 corresponding assumption, as you had in your testimony
22 in the Florida Power & Light case, regarding the
23 interest rate that would be paid on a short-term loan in
24 the event the fund went negative. Can you tell me what
25 that rate is?

1 **A.** There is no rate for, for borrowing costs.
2 And I believe the difference that you're referring to
3 between Florida Power & Light's reserve accounting and
4 Progress Energy's reserve accounting is related to the
5 fact that Progress has an unfunded reserve, whereas
6 Florida Power & Light has a funded reserve, and so the
7 accounting is treated somewhat differently.

8 **Q.** Thank you. But the fund is credited at
9 3.45 percent per year on the, on any positive balance?

10 **A.** That is my understanding, and that's what we
11 were directed to assume by PEF's accounting experts.

12 **Q.** Thank you. There are two different numbers
13 that I have seen used to relate to the projected annual
14 loss. One is the number you use in your testimony of
15 \$20.2 million a year, and then there's another that
16 Mr. Toomey references in his testimony at \$16 million a
17 year, which is also used elsewhere in the various
18 testimonies in this case.

19 Can you tell me what the difference is there,
20 if you know?

21 **A.** Yes. Certainly. I'd be happy to.

22 **Q.** Thank you.

23 **A.** The 20 million figure is the total annual,
24 expected annual loss numbers, including all operations
25 and maintenance costs associated with storm repair. The

1 \$16 million number is the portions of that 20 million
2 cost that would be obligations to the reserve. And
3 there are a certain number of categories of costs that
4 are excluded from that, including capitalized costs and
5 other O&M or labor costs, if you will, that are not
6 allowed to be charged to the reserve.

7 **Q.** Thank you. Now as I understand your, your
8 testimony, you've prepared some probabilistic estimates
9 of what would happen to the reserve over, over time with
10 various accrual levels; correct?

11 **A.** That's correct. We did a five-year forward
12 projection.

13 **Q.** And your testimony, I think this is at your --
14 well, it's in your Table 5-1b and elsewhere. Your
15 testimony indicates that with an accrual of 15, I guess
16 \$16 million a year, you would, you would expect the fund
17 to have a positive balance of \$153 million at the end of
18 five years; correct?

19 **A.** That's correct. That's the expected balance,
20 meaning there's a 50 percent chance that the reserve
21 balance would be bigger and a 50 percent chance that the
22 reserve balance would be smaller than that.

23 **Q.** Right. And your testimony also gives us
24 elsewhere in your exhibits the confidence interval on
25 that.

1 **A.** That's correct.

2 **Q.** Okay. Now the company is asking for -- can we
3 agree to just call it 15 million instead of
4 14.9 million? The company is asking for an accrual of
5 15 million, not 16; correct?

6 **A.** I don't know specifically. You might ask a
7 different witness.

8 **Q.** All right. Well, I tell you what. We'll
9 stick, we'll stick with your 16 million for now since
10 this is your testimony.

11 You also calculated that, that the expected
12 value of the reserve balance, if the company were to
13 continue its current accrual at \$6 million per year,
14 would be \$99 million at the end of five years; correct?

15 **A.** Yes, I did.

16 **Q.** I'm sorry?

17 **A.** Yes, I did. That's correct.

18 **Q.** Thank you. Did you analyze a scenario wherein
19 the accrual was zero?

20 **A.** No, we did not.

21 **Q.** Can I extrapolate from the 16 million leading
22 to 153 million balance at the end of five years and the
23 \$6 million producing a \$99 million balance at the end of
24 five years, can we make some kind of rough extrapolation
25 of what the, what the balance would be if it were zero?

1 **A.** You might be able to do that. I don't know
2 how reliable that would be.

3 **Q.** Well, I understand that it would not have the
4 rigor of your probabilistic analysis. But in simple
5 terms, you know, basically the extra \$10 million, or if
6 you treated it as a decrement of \$10 million, from 16 to
7 6 million, that would reduce the expected value of the
8 fund balance at the end of five years by \$54 million,
9 from 153 to 99; correct?

10 **A.** That would be in the ballpark probably.

11 **Q.** Well, I think those numbers come directly out
12 of your table so far. I mean, just --

13 **A.** On the 10 million?

14 **Q.** Yeah. The 10 million.

15 **A.** Yeah. You're right.

16 **Q.** Okay. And so if you dropped it another
17 6 million, just my eyeballing it indicates that that
18 might knock another 40 or \$50 million off the expected
19 value. Would you agree that's probably in the ballpark?

20 **A.** That's in the ballpark. Yes.

21 **Q.** Thank you. Taking that, taking that analysis
22 one step slightly further, if you assume that the
23 company were to incur \$80 million of losses over the
24 next five years chargeable to the reserve -- and that's
25 five times 16; right? Are you okay with that

1 assumption?

2 **A.** Sure.

3 **Q.** I'm trying to estimate a range of what the
4 fund balance would be. It seems to me that the worst
5 case for the fund balance would be if all \$80 million
6 were incurred this year. In that case the balance -- in
7 that case would you agree that the balance would be the
8 135 million, which it approximately is today, minus 80,
9 plus whatever interest would be earned over the next
10 five years?

11 **A.** I'm sorry. Could you go over your
12 hypothetical again?

13 **Q.** Sure. And maybe I can try to reset the, the
14 stage.

15 I'm trying to get a range of what might happen
16 if the, if the company were to incur total losses based
17 on your projected annual loss accrual to, chargeable to
18 the reserve. That number is \$16 million a year;
19 correct?

20 **A.** The expected annual charge of the reserve is
21 16. That's correct.

22 **Q.** Okay. From there we could assume that it was
23 16 million a year, we could assume that it was all
24 80 million in the first year or all 80 million in the
25 last year. In terms of evaluating what the reserve

1 balance would be at the end of five years, wouldn't it
2 be true that if, if all \$80 million were incurred in the
3 first year, the balance at the end of five years would
4 be the current balance, which is 135 million, minus 80,
5 plus interest on the new lower balance for the remaining
6 five years?

7 **A.** Yes. That's fairly straightforward. Yes.

8 **Q.** And when I, when I do that, I get something
9 probably in the range of 60 odd million dollars.

10 **A.** 50, 60 million. Yes.

11 **Q.** And on the other end of the spectrum, if you
12 assume that all \$80 million were incurred in 2014, the
13 fifth year out, then it would be 135 million plus the
14 interest on the 135 for five years minus the 80 incurred
15 in 2014; correct?

16 **A.** I'm sure you can do the math.

17 **Q.** Well, would you agree that that's the right
18 methodology to use?

19 **A.** Your assumption is that you're going to have
20 \$16 million in damage a year. That's not the way
21 hurricanes happen.

22 **Q.** I'm sorry. I was trying --

23 **A.** It's kind of a lumpy phenomenon. Sometimes
24 you get some, sometimes you get none.

25 **Q.** I understand that. And what I was trying to

1 do was using the average value of 16 million a year, to
2 put bounds on what, what the reserve balance might be,
3 assuming the lumpiness to which you just referred. We
4 first talked about the assumption that it would be lumpy
5 and we'd have all \$80 million incurred in the first
6 year. We covered that. And now I wanted to go to the
7 other end of the lumpy spectrum where the big storm
8 occurred in 2014, in the fifth year.

9 And my question is wouldn't you agree that
10 that, assuming that scenario, the balance at the end of
11 2014 would be today's starting value, roughly
12 135 million, plus interest at the assumed rate for the
13 five years, minus the \$80 million in 2014?

14 **A.** Given your assumptions, yes, I think that's
15 fair.

16 **Q.** Do you agree with -- I'm just asking you to
17 agree with the calculation, not with any conclusions,
18 but do agree with Mr. Schultz's calculation that the
19 company's actually incurred average storm costs for 2006
20 through 2008 is approximately \$6.6 million per year?

21 **A.** I have no information on how he calculated
22 those numbers, so I could not say I agree with him.

23 **Q.** Did you look at what the company's actual
24 experience was in terms of charges to the storm reserve
25 for 2006, 2007 and 2008?

1 **A.** We looked at the major storm costs and used
2 those in terms of determining storm restoration costs,
3 historical storm restoration costs.

4 **Q.** These are a few more questions that address
5 the information that's presented in your Table 5-1b.
6 These questions relate to probabilities that you show in
7 your testimony and exhibits.

8 You indicate that the, your Table 5-1b, as I
9 read it, indicates that if there were a \$16 million per
10 year accrual, the probability of the balance of the
11 reserve going negative any time within the next five
12 years is approximately 10 percent.

13 **A.** That's correct.

14 **Q.** All right. And similarly, if -- assuming a
15 \$6 million accrual continuation of the current level,
16 the probability would increase, the probability of the
17 reserve going negative within the next five years would
18 increase to 14 percent.

19 **A.** That is also correct.

20 **Q.** And my follow-up question then is did you
21 evaluate the probability of the reserve balance going
22 negative any time within the next five years if the
23 accrual were set to zero?

24 **A.** No, we did not.

25 **Q.** Again, I'm trying to come up with some kind of

1 reasonable extrapolation here. And I note that if we
2 take, again look at the decrement of the \$16 million
3 accrual down to a \$6 million accrual, the probability of
4 the reserve going negative increases from 10 percent to
5 14 percent. So far so good?

6 **A.** Yes. I understand that.

7 **Q.** Okay. And then so what I'm trying to do is to
8 get a handle on extrapolating the next decrement from 6
9 to zero. Intuitively it seems to me that the
10 probability of the fund going negative probably isn't
11 going to be any greater than 20 percent, if you assume
12 that additional decrement of \$6 million. Does that
13 sound about right to you?

14 **A.** No. I would not agree with that.

15 **Q.** What do you think it would be?

16 **A.** I don't know. But I could certainly refer you
17 to Table 3-1 of my study.

18 **Q.** Okay.

19 **A.** If we said in your hypothetical example that
20 the storm reserve balance was \$50 million, you would see
21 that in each year you would have a 9 percent chance of
22 exceeding that loss. That's a single-year probability,
23 and you're looking at a five-year forward projection.
24 You might see easily three or four or five times that
25 probability of exceeding a \$50 million balance over a

1 five-year period.

2 Q. Mr. Harris, I apologize, but could you direct
3 me to Table 3-1?

4 A. Oh, it's, it's in my report, and it is Table
5 3-3, Page 16.

6 MR. MELSON: Page 16.

7 CHAIRMAN CARTER: It's on Page 3-3.

8 MR. WRIGHT: I've got it now, Mr. Chairman.
9 Thank you.

10 THE WITNESS: So, as I was saying, in your
11 hypothetical, you're saying if you had all \$80 million
12 in storm loss in the first year, your balance would be
13 down to \$50 million. And an exceedance (phonetic)
14 probability on a one-year basis of \$50 million might be
15 9 percent. So in any given year you'd have a 9 percent
16 chance of having losses in excess of \$50 million.
17 That's similar to the 10 percent probability over a
18 five-year period. So you can see it's not really a
19 linear phenomenon.

20 BY MR. WRIGHT:

21 Q. Well, that's why I was trying to bump it up by
22 something greater than linear. So can -- well, you
23 didn't analyze it. But can you give us a ballpark of
24 what you think the probability might be, starting with
25 today's \$135 million reserve and going down, taking that

1 next decrement down from \$6 million to --

2 **A.** No, I really can't. These are fairly
3 sophisticated and complex models and they're very
4 nonlinear phenomena. All I'm trying to point out to you
5 is that if you were at \$130 million in Table 3-1, you'd
6 have a 3 percent chance in any given year of exceeding
7 that loss level. If you were at a \$50 million level,
8 you would have a 9 percent chance in every year. That's
9 more -- that's three times. It's a nonlinear
10 phenomenon.

11 **Q.** Well, I understand, I understand that. I was
12 just trying to ascertain whether you had a, a value that
13 you could assign to it.

14 **A.** No, I don't. I'm sorry.

15 **Q.** And you are aware that Mr. Schultz has
16 recommended that a storm accrual be set to zero for
17 purposes of the case.

18 **A.** Yes, I'm aware of that. Yes.

19 **Q.** And you did not rebut that by calculating a
20 probability, by showing the Commission what the
21 probability comparable to the evidence you've otherwise
22 shown in your testimony would be?

23 **A.** No, I did not.

24 **Q.** Did you do the analysis at all?

25 **A.** No, I did not.

1 **Q.** I want to follow up on what, some estimates of
2 what the reserve might be under a couple of other
3 scenarios. This is kind of a follow-on to a discussion
4 we had about if the damages were at, were at \$16 million
5 a year.

6 I just want to ask you, if we assume that
7 there were zero claims over the next five years, it
8 would be true that the reserve balance at the end of
9 five years would be somewhere in the range of, of -- I'm
10 sorry. With a \$15 million -- with a \$16 million a year
11 annual accrual, the, the reserve balance would be
12 somewhere in the range of 225, \$235 million?

13 **A.** Yes, I believe that's correct.

14 **Q.** And if the, if there were no claims and if
15 there were zero accrual, the value of the reserve in
16 five years would probably be in the range of
17 \$150 million? That's 135 times 1.0345 to the fifth
18 power.

19 **A.** I don't know. I would have to do that
20 calculation. But it doesn't seem unreasonable.

21 **Q.** Okay. But you'd agree that that's the right
22 calculation, the compound interest rate to the fifth
23 power times the starting balance?

24 **A.** Yes.

25 **Q.** Yes. Okay. Are you familiar with Progress

1 Energy Florida's use of a storm restoration surcharge to
2 restore its fund and to recover reasonable and prudent
3 storm restoration costs after the 2004 and 2005 storms?

4 **A.** I understand that was what was done. I'm not
5 familiar with any of the details of how that was done.

6 **Q.** Is it your general understanding that the fund
7 did go negative for a period after the 2004 storms?

8 **A.** That's what I understand. That's correct.

9 **Q.** And is it also your understanding that, that
10 Progress's customers during this time period paid what
11 the Commission approved as the reasonable and prudent
12 restoration costs associated with the '04 and '05
13 storms?

14 **A.** Yes, that is my understanding.

15 **Q.** And is it also your understanding that those
16 same customers also, through Progress's storm
17 restoration, storm restoration surcharge that was in
18 effect during this period, paid to restore the fund to
19 its current level?

20 **A.** I'm sorry. Could you rephrase that?

21 **Q.** We covered the part about paying for the storm
22 costs that the company actually incurred. Is it also
23 your understanding that the customers during this period
24 paid through their storm reserve surcharges plus the
25 company's accrual during the years to set, to get the

1 fund back to the \$135 million it is today?

2 **A.** Yes. That's my understanding.

3 **Q.** Now at Page 7 of your testimony -- you don't
4 really need to look at it. But you, you make a
5 statement that given rate stability as a policy
6 objective, and then you go on to say that \$16 million a
7 year is a reasonable accrual. Is that an accurate --

8 **A.** Yes. That sounds, sounds correct.

9 **Q.** That's an accurate characterization?

10 Okay. You're not advocating in this context
11 rate stability for storm restoration charges as the
12 appropriate policy, are you?

13 **A.** No, I'm not.

14 **Q.** Taking it as a given.

15 **A.** That's correct.

16 **Q.** All right. And you don't, you don't testify
17 that the use of a storm restoration surcharge after a
18 major storm is inappropriate, do you?

19 **A.** No, we do not. We, we've not been asked an
20 opinion on that question.

21 **Q.** And you don't testify that the storm
22 restoration surcharge mechanism is inadequate to recover
23 reasonable and prudent storm restoration costs, do you?

24 **A.** No, we do not.

25 **Q.** Next, the next question or possibly two, I

1 want to ask you about risks associated with the reserve
2 being --

3 **CHAIRMAN CARTER:** Excuse me, Mr. Wright.

4 Before you get going, are you getting ready to go down
5 another line? Because the reason I want to do that is,
6 is because our court reporter is going to be with us all
7 the way until we break this afternoon for lunch, so I
8 wanted to give her a break. And if you're at a point
9 where you're getting ready to go down another line, this
10 may be a good time for us to give her a break.

11 **MR. WRIGHT:** I think it is, Mr. Chairman.

12 Thank you.

13 **CHAIRMAN CARTER:** Okay. We'll come back at 20
14 after, everybody. I mean, 40 after.

15 (Recess taken.)

16 **COMMISSIONER EDGAR:** We are going to go ahead
17 and get started. We are back on the record. And I
18 believe when we took a short break that, Mr. Wright, you
19 were conducting cross.

20 **MR. WRIGHT:** Yes, I was, Madam Chairman.

21 **BY MR. WRIGHT:**

22 **Q.** Welcome back, Mr. Harris.

23 **A.** Thank you, Schef.

24 **Q.** I'm going to ask you just a couple of
25 questions that have to do with the risk of a reserve

1 being too high or too low. And I want to ask at the
2 outset, can we agree that when we use the phrase "the
3 risk of a reserve being too high," that would mean that
4 over a given time period the balance was greater than
5 necessary to meet storm losses during that period?

6 **A.** I'm not sure I understand your definition.

7 **Q.** I want to ask you some questions about the
8 risk of reserve, storm reserve being too high or too
9 low. And at the outset I'm just trying to see if we can
10 agree on definitions of what too high and too low mean
11 in that context.

12 **A.** Right. I understand that. I'm not sure I
13 understand what your definition of too high or too low
14 is. I believe if you look at Table 3-1 of our report,
15 we actually quantify the risk of loss for any given
16 dollar amount.

17 **Q.** Thanks. That's not really the line of
18 analysis that I'm trying to pursue here.

19 So by, by too high a reserve, can we agree
20 that a reserve is too high if it is greater than
21 necessary over, let's say, a five-year time period than
22 necessary to pay losses charged against the fund during
23 that period?

24 **A.** I'm not sure I could agree to that. No.

25 **Q.** Well, let me jump ahead and come back to that,

1 if we need to.

2 **A.** All right.

3 **Q.** You and I had a conversation a couple of weeks
4 ago about the Florida Public Service Commission's
5 decision in the FPL storm case from 2006, and you were a
6 witness in that case. And the Commission, among other
7 things in its order, stated that the risk associated
8 with a lower reserve level, i.e., the possibility of
9 storm restoration costs exceeding the reserve, leading
10 to subsequent customer charges, and the risk associated
11 with a higher reserve level, i.e., paying charges now
12 for storm restoration costs that do not materialize, is
13 completely borne by FPL's customers. Do you remember
14 that conversation?

15 **A.** Yes, I do.

16 **Q.** Okay. And you don't have, you don't present
17 any testimony, you don't present any testimony regarding
18 the risk of the reserve level being too high or too low
19 in that context as falling on Progress or Progress's
20 customers in this case, do you?

21 **A.** No, I do not.

22 **Q.** And you didn't, you don't dispute the
23 Commission's finding in the FPL docket, do you?

24 **A.** In which finding in which docket?

25 **Q.** The one that I just read you from the

1 Commission's order in Docket 060038, the FPL case in
2 which you testified.

3 **A.** I'm not, I'm not sure I understand the
4 question in relation to this proceeding.

5 **Q.** Well, the question I just asked you was a
6 predicate question to the next question. And if you can
7 answer it, and I think you can, you don't dispute the
8 Commission's finding that I just read to you from the
9 Commission's order from the FPL case, do you?

10 **A.** No, I have not.

11 **Q.** Do you provide any evidence in this case that
12 that finding or conclusion would not be equally
13 applicable to Progress in this case?

14 **A.** I haven't considered that question.

15 **Q.** That's fine. Thank you. I have a couple of
16 follow-up questions with regard to the questions I asked
17 you earlier.

18 We talked about your, the fact that you did
19 not do any probabilistic analysis of what would happen
20 to the reserve for a zero accrual. Can you tell us why
21 you didn't do that?

22 **A.** I was not asked to.

23 **Q.** The worst -- is it your understanding, and I
24 believe this is reflected in your testimony, at Page 11.
25 I just want to make sure I've got this right.

1 Is it your understanding that the worst
2 hurricane to hit Progress's service territory in known
3 history was the 1921 storm that made landfall in
4 Pinellas County?

5 **A.** I don't know that that was the worst hurricane
6 that's ever made landfall in Pinellas County, but it
7 certainly is a recent example.

8 **Q.** Well, how recent is 1921?

9 **A.** It's certainly within the period of well
10 reported hurricane records. There are records that go
11 back into the 19th century that are more anecdotal than
12 this.

13 **Q.** Well, you make the statement in your testimony
14 that the most significant historic hurricane to affect
15 PEF's territory was also analyzed, and that that was the
16 Category 3 hurricane before they were named that made
17 landfall in Pinellas County in 1921; right?

18 **A.** That's correct. That is the testimony.

19 **Q.** What, if any, difference is there between the
20 most significant historic hurricane and the worst
21 hurricane to hit Progress's service territory in
22 recorded hurricane history?

23 **A.** Well, the term "historic" is used in this
24 context in a technical manner. The historical record
25 goes back 107 years. Those events are bifurcated into

1 two eras: One is pre World War I, one is post World War
2 I -- the post -- I'm sorry, World War II. The post
3 World War II records are much more detailed and
4 scientific inquiries and studies performed by NOAA and
5 other investigators. The pre-war events are more
6 anecdotal, if you will.

7 And then beyond 1900 there is a whole series
8 of historical events that occurred in the 19th century
9 and they're very anecdotal. They're basically diaries,
10 ships' logs of events.

11 And so from a historic period we're referring
12 to 1900 forward, and, if you will, prehistoric, 1900 and
13 backwards. There have been many other events and some
14 of them may have been worse than 1921.

15 Q. And your analysis period begins with the
16 recorded history starting in about 1902; is that right?

17 A. The database that we use is the NOAA database,
18 if you will, the official NOAA database from 1900 to
19 2007, 2008.

20 Q. Okay. I got 1902 by subtracting 107 from
21 2009. Thanks for the clarification.

22 And your analysis indicates that if a
23 hurricane similar to the 1921 storm were to make
24 landfall today, you estimate damages of \$250 million to
25 Progress's current electrical system; correct?

1 **A.** Yes, that's correct.

2 **Q.** Okay. And that's based on all the assumptions
3 that Progress gave you regarding asset values,
4 distribution, et cetera?

5 **A.** That's correct.

6 **Q.** Okay. Thank you.

7 **MR. WRIGHT:** I just have a few more questions,
8 Madam Chairman.

9 **BY MR. WRIGHT:**

10 **Q.** Mr. Harris, you're not a Progress Energy
11 Florida customer, are you?

12 **A.** No, I'm not.

13 **Q.** You're a customer of Pacific Gas & Electric?

14 **A.** That's correct.

15 **Q.** Thanks. And I asked you this before. I think
16 I know the answer. But do you know whether PGE has a
17 storm reserve?

18 **A.** I do not.

19 **Q.** Do you pay a fuel adjustment charge on your
20 bill?

21 **A.** I don't know that for a fact. My wife does
22 all the bills.

23 **Q.** Lucky you.

24 Would it be your understanding that, that your
25 rates and charges fluctuate as fuel prices fluctuate?

1 **A.** That is my general understanding. Yes.

2 **Q.** Okay. This is a personal question to you as
3 an electric customer. Would you rather pay more over
4 the next five years for a storm reserve, to accrue a
5 storm reserve, or would you rather pay a surcharge if
6 and when necessary because a storm impacted your service
7 area?

8 **A.** I haven't really considered that question
9 seriously as a, as a customer. I suppose the answer
10 would probably include some consideration for whether I
11 had any property damage from the storm and was asked to
12 pay a surcharge afterwards or not. I think that would
13 affect my ability to pay a surcharge.

14 **Q.** I apologize if I wasn't clear. I really meant
15 to ask with regard to a surcharge on your electric rate
16 relative to storm damage incurred by the company, not an
17 insurance type question.

18 **A.** Perhaps you could rephrase that. I'm not sure
19 I understand your question you're asking, you're posing.

20 **Q.** I apologize. I didn't include a couple of
21 words.

22 Would you rather, as an electric customer
23 would you rather pay a higher rate for the next five
24 years to accrue a storm reserve or pay a storm reserve
25 surcharge on your electric bill if and when it was

1 necessary to pay that to fund the utility's storm
2 restoration efforts after a storm?

3 **A.** I think my previous answer would stand. I
4 really haven't considered that seriously, not being a
5 resident of Florida or a PEF customer. And I would
6 think that one of the considerations in that calculation
7 would be whether I was in a position to pay that, having
8 suffered storm damage.

9 **Q.** Thank you.

10 **MR. WRIGHT:** That's all the questions I have,
11 Madam Chairman. Thank you.

12 Thank you, Mr. Harris.

13 **COMMISSIONER EDGAR:** Thank you. And my
14 understanding that that covers all the Intervenors on
15 cross.

16 So questions from staff.

17 **MR. SAYLOR:** Thank you, Madam Chairman.

18 **CROSS EXAMINATION**

19 **BY MR. SAYLOR:**

20 **Q.** Good after-- or almost good afternoon, Mr.
21 Harris.

22 **A.** Good afternoon.

23 **Q.** My name is Erik Saylor. I'm with Commission
24 legal staff.

25 I just have three questions, and then

1 following the questioning I do want to note for the
2 record that it is my understanding that all the parties
3 have stipulated to staff's composite Exhibit Number 38,
4 which is PEF's responses to OPC's ninth set of
5 interrogatories, Numbers 358 to 365. All the parties
6 have this yellow one, and it's also on the CD and the
7 "I" drive for the Commissioners. We didn't pass out a
8 hard copy. But that is my understanding, that all the
9 parties have stipulated, and at the appropriate time I
10 will ask that it be moved into the record.

11 Mr. Harris, if you'll turn to Page 9 of your
12 testimony and look at Line 5 and 6. Are you there?

13 A. Yes, I am.

14 Q. Okay. In that line you state, "Without the
15 interest credits, the expected reserve balances at the
16 end of the year would be reduced." Is that correct?

17 A. That's what it says. Yes.

18 Q. All right. And if you will turn to your first
19 exhibit -- well, to your, to Page 5 of 31 in your
20 Exhibit SPH-1, and at the top of the page it states
21 "Risk Profile"; is that correct?

22 A. That's correct in there.

23 Q. Okay. If you'll look down to the bottom of
24 that chart where it says "expected balance of five
25 years," you have an amount for 6 million, 16 million,

1 25 million and 35 million; is that correct?

2 A. That's correct.

3 Q. Do you include interest credits in your
4 calculation of the expected reserve balances shown on
5 that exhibit?

6 A. Yes, we do.

7 Q. All right. And how much interest credit was
8 included in the expected reserve balances?

9 A. Yes. If I could direct you to another page of
10 the study.

11 Q. Certainly.

12 A. Page 23, which would be 5-1.

13 Q. Yes, sir.

14 A. If you look at the third bulleted item, the
15 interest rate is 3.45 that's been included in the
16 analysis.

17 Q. Okay. Thank you very much. And that ends
18 staff's cross-examination of this witness.

19 COMMISSIONER EDGAR: Redirect?

20 MR. MELSON: No redirect.

21 COMMISSIONER EDGAR: Okay. Exhibits?

22 MR. MELSON: We move 85, he says with
23 hesitation. Yes, it is 85.

24 COMMISSIONER EDGAR: Okay. And hearing no
25 objection, exhibit marked 85 will be entered into the

1 record.

2 (Exhibit 85 admitted into the record.)

3 And, Mr. Saylor, what number did you say
4 again?

5 **MR. SAYLOR:** Number 38. That is on Page 18 of
6 staff's Comprehensive Exhibit List. And staff would
7 like to move that into the record.

8 **COMMISSIONER EDGAR:** Hearing no objection,
9 Exhibit 38 is moved into the record at this time.

10 (Exhibit 38 marked for identification admitted
11 into the record.)

12 Thank you. And my understanding is that
13 completes your direct and rebuttal, so you are excused.

14 **THE WITNESS:** Thank you very much.

15 **MR. MELSON:** Thank you, Commissioner.

16 **COMMISSIONER EDGAR:** Mr. Walls?

17 **MR. WALLS:** We call Mr. Earl Robinson.

18 **EARL M. ROBINSON**

19 was called as a witness on behalf of Progress Energy
20 Florida and, having been duly sworn, testified as
21 follows:

22 **DIRECT EXAMINATION**

23 **BY MR. WALLS:**

24 **Q.** Mr. Robinson, will you please introduce
25 yourself to the Commission and provide your address.

1 **A.** My name is Earl M. Robinson. My address is
2 792 Old Highway 66, Suite 200, Tijeras, New Mexico
3 87059.

4 **Q.** And who do you work for and what is your
5 position?

6 **A.** I am a Principal and Director for AUS
7 Consultants.

8 **Q.** Have you filed direct testimony and exhibits
9 and an errata sheet in this proceeding?

10 **A.** Yes, I have.

11 **Q.** Do you have your prefiled direct testimony,
12 exhibits, and errata sheet with you today?

13 **A.** Yes, I do.

14 **Q.** If I asked you the same questions in your
15 prefiled direct testimony today, would you give the same
16 answers that are in your prefiled testimony?

17 **A.** Yes.

18 **MR. WALLS:** We request that the prefiled
19 direct testimony be entered into the record as if it was
20 read.

21 **COMMISSIONER EDGAR:** Mr. Walls, are we doing
22 direct and rebuttal together?

23 **MR. WALLS:** No, not on this witness.

24 **COMMISSIONER EDGAR:** No? Okay.

25 **MS. KAUFMAN:** Madam Chairman?

1 **COMMISSIONER EDGAR:** Ms. Kaufman.

2 **MS. KAUFMAN:** Yeah. I'm sorry, Mr. Walls. I
3 just wanted to inquire about this errata sheet that
4 was --

5 **COMMISSIONER EDGAR:** I was going to ask about
6 the errata. Do we need to mark the --

7 **MR. WALLS:** It's an errata sheet to a summary
8 section in the depreciation study. During the
9 deposition of Mr. Robinson we discovered there was a
10 clerical error when the data was transcribed from other
11 sections of the study and the, the clerical person did
12 not record it correctly in Section 4 of the summary
13 section. So we went back and had the information put
14 together in this errata sheet and filed it and served
15 it.

16 So the correct information is in the study, as
17 the heading on the errata sheet indicates, and
18 Mr. Robinson can certainly answer any questions about
19 it. And it does need to go with the study, which is
20 Exhibit EM-2 (sic).

21 **COMMISSIONER EDGAR:** Okay. So let me -- that
22 was helpful information, but let me reask my question.
23 Do we need to mark this or is this already a part of the
24 exhibits that are before us and marked?

25 **MR. WALLS:** It needs to be marked.

1 **COMMISSIONER EDGAR:** It needs to be marked.

2 Okay.

3 Ms. Kaufman, does that answer your question,
4 or did you have another question?

5 **MS. KAUFMAN:** I just, I think I understand.

6 If I could ask Mr. Walls one more question.

7 **COMMISSIONER EDGAR:** You may.

8 **MS. KAUFMAN:** There's a lot of very large
9 changes from what was filed and what this is being
10 replaced with. And, Mr. Walls, what you're saying is
11 that it doesn't impact the actual study.

12 **MR. WALLS:** It does not.

13 **MS. KAUFMAN:** That this is just the summary
14 table.

15 **MR. WALLS:** It is a summary section of the
16 study itself, and all the numbers that are being
17 replaced, the replacement numbers are in other sections
18 of the study that was filed back when the study was
19 filed in March.

20 **MS. KAUFMAN:** Thank you, Madam Chair. I just
21 wanted to be sure I understood the nature of the
22 corrections.

23 **COMMISSIONER EDGAR:** Okay.

24 Mr. Wright.

25 **MR. WRIGHT:** And just so, just so the record

1 is clear, this really is an errata sheet to his
2 exhibits, not to his testimony; is that accurate?

3 **COMMISSIONER EDGAR:** My understanding is that
4 is an errata to Exhibit EMR-2. Is that correct?

5 **MR. WALLS:** Yes.

6 **COMMISSIONER EDGAR:** Mr. Wright, does that
7 work?

8 **MR. WRIGHT:** Oh, yes, ma'am. I just wanted --
9 the heading says "Errata to Direct Testimony." I just
10 wanted to be sure that there wasn't some parallel
11 correction going on. Thank you.

12 **COMMISSIONER EDGAR:** Okay.

13 Yes, Mr. Rehwinkel.

14 **MR. REHWINKEL:** Yes, Madam Chairman. And not
15 really expressing a concern at this time, and I
16 appreciate the -- I think I understand what this
17 represents. I, I, it was my questions during the
18 deposition I think that brought this issue to light.
19 And I would just ask that there be consideration given
20 that we received this errata sheet on the break, and I'm
21 not complaining about it. I think the company has been
22 fair about making these corrections. But we certainly
23 would like there to be some leeway that if we review it
24 between now and the time he comes up on rebuttal, if we
25 discover any issues that we need to address during

1 cross-examination, that that be understood that that
2 would not be a problem.

3 **MR. WALLS:** That is fine.

4 **COMMISSIONER EDGAR:** And that is fine with me
5 as well.

6 **MR. REHWINKEL:** Thank you.

7 **COMMISSIONER EDGAR:** Okay. So with that,
8 let's go ahead and mark this. I believe that we are at
9 273. Ms. Fleming, is that correct?

10 **MS. FLEMING:** Yes, that's correct.

11 **COMMISSIONER EDGAR:** Okay. We will mark this
12 as 273. Let's see, Robinson Errata to EMR-2. Does that
13 work? I'm going to assume that's a yes. Errata
14 Robinson Exhibit EMR-2 as 273.

15 (Exhibit 273 marked for identification.)

16 And with all of that, then the prefiled direct
17 testimony of this witness is entered into the record as
18 though read.

1 **I. INTRODUCTION, PURPOSE, AND SUMMARY.**

2 **Q. Please state your name and business address.**

3 **A.** My name is Earl M. Robinson. My office is located at 792 Old Highway 66, Suite
4 200, Tijeras, New Mexico 87059.

5
6 **Q. By whom are you employed and in what position?**

7 **A.** I am a Principal & Director of AUS Consultants. AUS Consultants is a consulting
8 firm specializing in preparing various financial studies including depreciation,
9 valuation, revenue requirements, cost of service, rate of return, and other analysis and
10 studies for the utility industry and numerous other entities. AUS Consultants provides
11 a wide spectrum of consulting services through its practices that include Depreciation
12 & Valuation, Intellectual Property Management, Knowledge Management, Rate of
13 Return, Revenue Requirements & Cost of Service, and Education & Publications.

14
15 **Q. Have you prepared a statement of your experience and qualifications?**

16 **A.** Yes. That statement is included as Exhibit No. ____ (EMR-1) to my direct testimony and it
17 is true and correct.

18
19 **Q. On whose behalf are you submitting this testimony?**

20 **A.** I am submitting this testimony on behalf of Progress Energy Florida, Inc ("PEF" or the
21 "Company").

1 **Q. What is the purpose of your testimony?**

2 **A.** The purpose of my testimony is to set forth the results of my review and analysis of
3 the PEF plant-in-service, which was conducted in the process of preparing a
4 comprehensive depreciation study of PEF's generation, transmission, distribution, and
5 general plant assets as of December 31, 2007, and developing proforma depreciation
6 rates as of December 31, 2009. A true and correct copy of that study is included in
7 Exhibit No. ___ (EMR-2) to my testimony. In completing the study, my tasks
8 included an investigation and analysis of PEF's historical plant data, together with an
9 interpretation of PEF's past experience and future expectations, to determine the
10 remaining lives of PEF's property. The study utilized the resulting remaining lives,
11 the results of our salvage analysis, and PEF's vintage plant-in-service investment and
12 depreciation reserve to develop recommended average remaining life depreciation
13 rates, and depreciation expense, related to PEF's plant-in-service.

14

15 **Q. Please summarize your testimony.**

16 **A.** I conducted a comprehensive study of PEF's depreciable property using the
17 Company's historical data through December 31, 2007, discussions with the
18 Company's staff and management to identify prior and prospective factors affecting
19 PEF's plant in service, and generally accepted, utility industry standard depreciation
20 methods, procedures, and techniques. As a result, I determined the appropriate service
21 lives for the Company's surviving plant and, using them and the life characteristics
22 developed from the study of the plant assets, I determined recommended average
23 remaining life depreciation rates related to the Company's historic plant in service as

1 of December 31, 2007. From there, pro forma depreciation rates were developed by
2 updating the Company's December 31, 2007 depreciation study database with the
3 2008 and 2009 budget activity. The Company's book depreciation reserves were also
4 updated to December 31, 2009, and applying the same depreciation methods and
5 techniques, average remaining life depreciation rates were determined for the pro
6 forma depreciable plant as of December 31, 2009.

7 The application of the pro forma depreciation rates to the December 31, 2009
8 depreciable plant in service results in an annual depreciation expense of \$445,613,594,
9 which is an increase of \$97,355,430 from the current depreciation rate level. The
10 depreciable plant in service is \$12,020,397,963 as of December 31, 2009 compared to
11 depreciable plant in service of \$9,536,876,227 as of December 31, 2007. The change
12 in the annual composite depreciation rate resulting from applying individual account
13 level depreciation rates to PEF's December 31, 2009 plant-in-service produced a
14 proposed composite depreciation rate of 3.71 percent. The proposed composite
15 depreciation rate and the individual account level depreciation rates applied to PEF's
16 December 31, 2009 plant-in-service can be found in Table 1F-(ProForma), Section 2,
17 p. 2-8, in Exhibit No. ____ (EMR-2).

18 I recommend that the proposed depreciation rates set forth in my depreciation
19 study should be uniformly and prospectively adopted by the Commission for
20 regulatory purposes and by PEF for accounting purposes. These proposed
21 depreciation rates are based on PEF's actual and expected plant in service and they are
22 consistent with generally accepted, industry standard depreciation methods,
23 procedures, and techniques.

1 **II. GENERALLY ACCEPTED DEPRECIATION ANALYSIS.**

2 **Q. How is depreciation defined?**

3 **A.** Depreciation is defined in the 1996 National Association of Regulatory Utility
4 Commissioners (NARUC) "Public Utility Depreciation Practices" publication as
5 follows: "Depreciation, as applied to depreciable utility plant, means the loss in
6 service value not restored by current maintenance, incurred in connection with the
7 consumption or prospective retirement of utility plant in the course of service from
8 causes which are known to be in current operation and against which the utility is not
9 protected by insurance. Among the causes to be given consideration are wear and
10 tear, decay, action of the elements, inadequacy, obsolescence, changes in the art,
11 changes in demand, and requirements of public authorities."

12
13 **Q. Why is depreciation important to the revenue requirements of the Company?**

14 **A.** Depreciation is important because, as the above definition describes, depreciation
15 expense enables PEF to recover in a timely manner the capital costs related to its
16 plant-in-service benefiting PEF's customers. Appropriate depreciation rates will allow
17 recovery of PEF's investments in depreciable assets over a life that provides for full
18 recovery of the investments, less net salvage. Without the appropriate recovery of
19 depreciation costs, PEF ultimately will not be able to meet its financial obligations
20 related to the continued provision of service to customers. Furthermore, the inclusion
21 of the appropriate level of depreciation recovery in revenue requirements serves to
22 reduce overall costs (total of depreciation and return) to customers as opposed to a
23 situation where an inadequate level of annual depreciation expense is currently being

1 provided in rates.

2
3 **Q. Are there generally accepted depreciation methods, procedures, and techniques**
4 **in the utility industry?**

5 **A.** Yes. Inherent in all depreciation calculations is an overall method, such as the
6 Straight Line Method to depreciate property. Other methods available to develop
7 average service lives and depreciation rates are accelerated and/or deferral approaches
8 such as the Sum of the Years Digits Method or Sinking Fund Method. The Straight
9 Line Method is the most widely used depreciation method or approach in the utility
10 industry. It is widely understood, recognized, and used almost exclusively for
11 depreciating utility property.

12 In addition, there are several procedures that can be used to arrange or group
13 property by sub-groups of vintages to develop applicable service lives. These
14 procedures include the Broad Group, the Equal Life Group, and other procedures.
15 Due to the existence of very large quantities of property units within utility operating
16 property, utility property is typically grouped into homogeneous categories as opposed
17 to being depreciated on an individual unit basis. The Broad Group and Equal Life
18 Group procedures are both Straight Line grouping procedures. The Broad Group
19 Procedure is more widely utilized throughout the utility industry by regulatory
20 commissions as a basis for depreciation rates. Under the Broad Group Procedure, the
21 useful life and resulting depreciation rate is based upon the overall average life of all
22 of the property within the group.

23 Finally, the depreciable investment needs to be recovered over a defined period

1 of time through the use of a depreciation technique, such as the Whole Life or
2 Average Remaining Life of the property group. The distinction between the Whole
3 Life and Average Remaining Life Techniques is that under the Whole Life Technique,
4 the depreciation rate is based on a snapshot and determines the recovery of the
5 investment and average net salvage over the average service life of the property group
6 for that moment in time. The Whole Life technique requires either frequent updates to
7 keep the "snapshot" current or the use of an artificial deferred account that holds
8 "excess" or "deficient" depreciation reserves. In comparison, under the Average
9 Remaining Life Technique, the resulting annual depreciation rate incorporates the
10 recovery of the investment (and future net salvage) less any recovery experienced to
11 date over the average remaining life of the property group. The Average Remaining
12 Life Technique is clearly superior in that it incorporates all of the current and future
13 cost components in setting the proposed annual depreciation rate as opposed to only
14 some of the current and future cost components as is the case with the Whole Life
15 Technique. This means that any changes that occur in between depreciation studies
16 are automatically trued-up in the subsequent study. No artificial deferral account
17 needs to be established to accomplish such a true-up.

18 According to the Average Remaining Life Technique, the utility recovers the
19 un-depreciated fixed capital investment through annual depreciation expense in each
20 year throughout the useful life of the property. The Average Remaining Life
21 Technique incorporates the future life expectancy of the property, the vintage
22 surviving plant-in-service, the survival characteristics, together with the book
23 depreciation reserve balance and future net salvage in developing the amounts for each

1 property account. Accordingly, Average Remaining Life depreciation meets the
2 objective of providing Straight Line recovery of fixed capital investment.

3 The depreciation methods, procedures, and techniques can be used
4 interchangeably. For example, one could use the Straight Line Method with the Broad
5 Group Procedure and the Average Remaining Life Technique, or the Straight Line
6 Method with the Equal Life Group Procedure and Average Remaining Life
7 Technique, or combinations thereof.

8 The depreciation rates set forth in my depreciation study report were developed
9 utilizing the Straight Line Method, the Broad Group Procedure, and the Average
10 Remaining Life Technique.

11
12 **Q. Why did you use the Straight Line Method, the Broad Group Procedure, and the**
13 **Average Remaining Life Technique?**

14 **A.** The Straight Line Method, as I mentioned previously, is widely understood, well
15 recognized, and utilized almost exclusively for depreciating utility property. The
16 Broad Group Procedure recovers PEF's investments over the average period of time in
17 which the property is providing service to PEF's customers. I used the Broad Group
18 Procedure in this study because it is consistent with depreciation methods and
19 procedures currently used and accepted by this regulatory commission and,
20 accordingly, is the approach underlying the current depreciation rates.

21 Finally, the amount of annual depreciation must be based upon the productive
22 life over which the un-depreciated capital investment is recovered, which is what the
23 Average Remaining Life Technique accomplishes. The utilization of the Average

1 Remaining Life Technique to develop the applicable annual depreciation expense over
2 the average remaining life assures that PEF's property investment is fully recovered
3 over the useful life of the property, and that inter-generational inequities are avoided
4 as current and future customers will pay their fair share of depreciation expense. The
5 determination of the productive remaining life for each property group relies on a
6 study of both past experience and future expectations and develops the appropriate
7 total life and applicable depreciation rates for each of PEF's property groups. The
8 Average Remaining Life Technique incorporates all of PEF's fixed capital cost
9 components, thereby better assuring full recovery of PEF's embedded net plant
10 investment and related costs. The Average Remaining Life Technique gives
11 consideration not only to the average service life and survival characteristics plus the
12 net salvage component, but also recognizes the level of depreciation which has been
13 accrued to date in developing the proposed depreciation rate. The Average Remaining
14 Life Technique is used by regulated companies and regulatory agencies because it
15 allows full recovery by the end of the property's useful life - no more and no less.

16
17 **Q. Why do you use Group depreciation procedures?**

18 **A.** Group depreciation procedures are utilized to depreciate property when more than one
19 item of property is being depreciated. The group approach refers to the method of
20 calculating annual depreciation based on the summation of the investment in any one
21 plant group rather than calculation of depreciation for each individual unit of plant. In
22 theory, each unit achieves average service life by the time of retirement. Accordingly,
23 the full cost of the investment will have been credited to plant-in-service by the time

1 the retirement occurs, and likewise the depreciation reserve will be debited with an
2 equal retirement cost. No gain or loss is recognized at the time of property retirement
3 because of the assumption that the property was retired at average service life.

4 Such an approach is appropriate because all of the items within a specific
5 group typically do not have identical service lives, but have lives which are dispersed
6 over a range of time. Utilizing a group depreciation procedure allows for a uniform
7 application of depreciation rates to groups of similar property in lieu of performing
8 extensive depreciation calculations on an item-by-item basis. The Broad Group
9 approach is a recognized and generally accepted common group depreciation
10 procedure in the utility industry.

11 The Broad Group Procedure recovers the investment within the asset group
12 over the average service life of the property group. Given that there is dispersion
13 within each property group, there are variations of retirement ages for the many
14 investments within each property group. That is, some properties retire early (before
15 average service life) while others retire at older ages (after average service life) with
16 the weighted average retirement age of the total property group being the attained
17 average service life.

18
19 **Q. Are there standard depreciation methods to perform a service life analysis of**
20 **utility property investments?**

21 **A.** Yes. The two most common methods are the Retirement Rate Method and the
22 Simulated Plant Record Method. The method used to study a utility's historical data
23 is dependent upon whether aged or un-aged data is available. If specific aged data is

1 available, the Retirement Rate Method is used. If only un-aged data is available, the
2 Simulated Plant Record Method is used. PEF maintains aged historical data,
3 therefore, the Retirement Rate Method was used to analyze the Company's historical
4 data.

5
6 **Q. What is the purpose of the historical database?**

7 **A.** The historical service life and net salvage data is a basic depreciation study tool that is
8 assembled to prepare a comprehensive depreciation study. The historical database is
9 used to make assessments and judgments concerning the service life and salvage
10 factors that have actually been achieved, and along with information relative to current
11 and prospective factors, to determine the appropriate future lives over which to
12 recover the utility's depreciable fixed capital investments. Because PEF maintains
13 vintage (aged) investment records, the Retirement Rate Method was used to analyze
14 the historical data.

15 With the Retirement Rate Method of analysis, the actuarial service life data,
16 which is sorted by age, is used to develop a survivor curve (observed life table). This
17 survivor curve is the basis upon which smooth curves (standard Iowa Curves) are
18 matched or fitted to then determine the average service life being experienced by the
19 property account under study. Computer processing provides the capability to review
20 various experience bands throughout the life of the account to observe trends and
21 changes. For each experience band analysis, an "observed life table" is constructed
22 using the exposure and retirement experience within the selected band of years. In
23 some cases, the total life cycle of the property has not been achieved and the

1 experienced life table, when plotted, results in a "stub curve." It is the "stub curve," or
2 the total life curve, if the total life curve is achieved, which is matched or fitted to the
3 standard Iowa Curves. The matching process is performed both by computer analysis,
4 using a least squares technique, and by overlaying the observed life tables on the
5 selected smooth curves for visual reference. The fitted smooth curve is a benchmark
6 which provides a basis to determine the estimated average service life for the property
7 group under study.

8
9 **Q. You refer to the use of Iowa or smoothed survivor curves. Can you generally**
10 **describe the Iowa curves and explain their purpose in the Average Remaining**
11 **Life Technique?**

12 **A.** Yes. The preparation of a depreciation study typically incorporates smoothed curves
13 to represent the experienced or estimated survival characteristics of the property. The
14 "smoothed" or standard survivor curves are the "Iowa" family of curves developed at
15 Iowa State University and which are widely used and generally accepted throughout
16 the utility industry. The shape of the curves within the Iowa family is dependent upon
17 whether the maximum rate of retirement occurs before, during or after the average
18 service life. If the maximum retirement rate occurs earlier in life, it is a left (L) mode
19 curve; if it occurs at average life, it is a symmetrical (S) mode curve; if it occurs after
20 average life, it is a right (R) mode curve. In addition, there is the origin (O) mode
21 curve for plant which has heavy retirements at the beginning of life.

22 At any particular point in time, however, actual utility plant may not have
23 completed its life cycle. Therefore, the survivor table generated from the utility's

1 historical data is not complete. This situation requires that an estimate be made with
2 regard to the incomplete segment of the property group's life experience. Further,
3 actual experience often varies from age interval to age interval, making its utilization
4 for average service life estimation difficult. Accordingly, the Iowa Curves are used to
5 both extend the utility experience to zero percent surviving as well as to smooth actual
6 utility data.

7
8 **Q. What factors affect the length of the average service life that an electric utility's**
9 **property may achieve?**

10 **A.** Service lives are affected by many different factors, some of which can be determined
11 from studying past experience, others of which must rely heavily on future
12 expectations. The three major factors are: (1) physical; (2) functional; and (3)
13 contingent casualties. The physical factor includes such things as deterioration, wear
14 and tear, and the action of the natural elements. The functional factor includes
15 inadequacy, obsolescence, and requirements of governmental authorities.
16 Obsolescence occurs when it is no longer economically feasible to use the property to
17 provide service to customers or when technological advances have provided a
18 substitute with superior performance. The remaining factor, contingent casualties,
19 includes retirements caused by accidental damage or construction activity of one type
20 or another.

21 When physical characteristics are the controlling factor in determining the
22 service life of property, historical experience is a useful tool in selecting service lives.
23 In cases where there are changes in technology, regulatory requirements, utility policy

1 or the development of a less costly alternative, historical experience is of lesser or
2 little value. However, even when considering physical factors, the future lives of
3 various properties may vary from those experienced in the recent past.

4 In performing the life analysis for any property being studied, both past
5 experience and future expectations must be considered in order to fully evaluate the
6 circumstances that may have a bearing on the remaining life of the property. This
7 includes the review and analysis of historical as well as anticipated retirements,
8 current and future construction technology, historical experience and future
9 expectations of salvage, and the cost of removal. This ensures the selection of an
10 average service life which best represents the expected life of each property
11 investment.

12
13 **Q. Is the service life analysis the same for all plant property group accounts?**

14 **A.** No. In contrast to mass plant accounts, location type property classes such as
15 production plant accounts are routinely depreciated by use of the life span method and
16 net salvage estimates inclusive of both interim (yearly) retirements and final
17 retirements. In this jurisdiction, the Company's present and proposed depreciation
18 rates for production plant accounts include only the recovery of interim net salvage in
19 its annual depreciation rates. The final net salvage component is recovered through
20 rates established by a separate fossil fuel dismantlement study for fossil steam
21 production units and a nuclear decommissioning study for the nuclear production unit.

22 The interim retirements are applicable to components of the property groups
23 that will not live the entire period of time between original installation date and the

1 estimated probable retirement year. Such retirements can be related to boiler
2 components, pumps, and motors, for example. The net salvage percentage is
3 estimated using the standard net salvage analysis procedure and the resulting
4 percentage estimated is applied only to the level of interim retirements that are
5 anticipated to occur between the time of original installation date and the probable
6 retirement year.

7
8 **Q. What is the Life Span Method?**

9 **A.** The Life Span or Forecast Method is a method utilized to study various accounts in
10 which the expected retirement dates of specific property or locations can be
11 reasonably estimated. In the Life Span Method, an estimated probable retirement year
12 is determined for each location of the property group. An example of this would be
13 the production plant facilities, in which the various segments of the account are "life
14 spanned" to a probable retirement date which is determined after considering a number
15 of factors, such as management plans, industry standards, the original construction
16 date, subsequent additions, resultant average age and the current - as well as the
17 overall - expected service life of the property being studied. If, in the past, the
18 property has experienced interim retirements, these are studied to determine an interim
19 retirement rate. Otherwise, interim retirement rate parameters are estimated for
20 properties which are anticipated to experience such retirements. The selected interim
21 service life parameters (Iowa curve and life) are then used with the vintage investment
22 and probable retirement year of the property to determine the average remaining life as
23 of the study date.

1 The estimated probable retirement years used in the depreciation study in
2 developing the applicable proposed depreciation rates for PEF's production plant
3 properties were determined by PEF operating and planning management after
4 consideration of all factors that are anticipated to impact the future useful life of each
5 of the operating properties.

6 Also, the use of the Life Span Method for production facilities together with
7 the inclusion of an interim retirement rate, using average service lives and Iowa
8 Curves to define those portions of property at each of the plant sites that will not live
9 the entire life span of the applicable property specifically, addresses and correlates to
10 the sub-categorization of property groups as set forth in the Commission's rules,
11 Chapter 25-6.04361 entitled "Sub-categorization of Electric Plant for Depreciation
12 Studies and Rate Design." Thus the depreciation calculations, as performed in the
13 preparation of this depreciation study and proposed depreciation rates, are in
14 accordance with the intent of the Florida Commission rule.

15
16 **Q. What is the principal reason for completing the detailed historical life and**
17 **salvage depreciation analyses?**

18 **A.** The detailed historical analysis is prepared as a tool from which to make informed
19 assessments as to the appropriate service life and salvage parameters over which to
20 recover PEF's plant investment. However, in addition to the available historic data,
21 consideration must be given to current events, PEF's ongoing operations, PEF
22 management's future plans, and general industry events which are anticipated to
23 impact the lives that will be achieved by plant-in-service.

1 **Q. In the preparation of this and other depreciation studies, have you used**
2 **information from additional sources when estimating service life and salvage**
3 **parameters?**

4 **A.** Yes. In addition to the historical data obtained from PEF's books and records,
5 information was obtained from PEF personnel relative to current operations and future
6 expectations with respect to depreciation. Discussions were held with PEF planning
7 and operations management. In addition, physical inspections were also conducted of
8 various representative sites of PEF's operating property. In the course of completing
9 the depreciation study, I also incorporated professional knowledge obtained from my
10 more than thirty-five (35) years of utility industry depreciation experience. Using
11 these additional information sources and my knowledge and experience is consistent
12 with the generally accepted application of the standard utility industry depreciation
13 methods, procedures, and techniques.

14
15 **III. DEPRECIATION STUDY.**

16 **Q. Did you prepare a Depreciation Study that contains your depreciation analyses**
17 **and recommendations with respect to PEF's depreciable plant property?**

18 **A.** Yes. The Depreciation Study or Report is Exhibit No. ____ (EMR-2) to my testimony,
19 entitled "Progress Energy Florida, Inc. Depreciation Study as of December 31, 2007
20 and Pro Forma Depreciation Rates as of December 31, 2009." This Study summarizes
21 the results of my service life, salvage analysis, and subsequent development of
22 proposed depreciation rates as of December 31, 2007 (historical) and December 31,
23 2009 (future).

1 **Q. Please briefly describe the information included in your Depreciation Study.**

2 **A.** The Study is divided into nine sections. Two key portions are Sections 2 and 4.
3 Section 2 includes the summary schedules listing the present and proposed
4 depreciation rates for each depreciable property group and other depreciation rate
5 development schedules. Section 4 contains a narrative describing the factors
6 considered in selecting service life parameters for PEF's property. The various other
7 sections of the Study contain detailed information and/or documentation supporting
8 the schedules contained in Sections 2 and 4. A table of contents lists the complete
9 contents of the Study. In addition, Section 1 contains a brief narrative summary or
10 overview of the entire report. Section 3 includes a description of the generally
11 accepted industry standard depreciation methods, procedures, and techniques that I
12 utilized in the Depreciation Study.

13
14 **Q. Was your depreciation analysis of PEF's depreciable plant in your Study**
15 **prepared using the generally accepted, standard depreciation methods,**
16 **procedures, and techniques you have described here and in your Study?**

17 **A.** Yes, and I also have prepared the Depreciation Study consistent with the requirements
18 of Commission Rules 25-6.0436 and 25-6.04361, F.A.C.

19
20 **Q. What steps were involved in preparing the Depreciation Study?**

21 **A.** My comprehensive depreciation analysis included a detailed analysis of PEF's fixed
22 capital books and records through December 31, 2007. Depreciation study analysis
23 procedures require that the detailed analysis be completed as of the end of PEF's fiscal

1 year, hence, the depreciation study was completed based upon historical data and
2 surviving investments through December 31, 2007.

3 All of the historical data utilized in the course of performing the detailed
4 service life and salvage study were obtained from PEF's books and records. Historical
5 vintaged data (additions, retirements, adjustments, and balances) were obtained for
6 each depreciable property group. PEF's historical investment cost records for each
7 account were assembled into a depreciation database upon which detailed service life
8 and salvage analysis were performed using standard depreciation procedures.

9 The development of the observed life tables from the historical information
10 was completed by grouping like aged investments within each property category and
11 identifying the level of retirements that occur through each successive age to develop
12 the applicable observed life tables. The resulting observed lives were then fitted to
13 standard Iowa Curves to estimate each property group's estimated future average
14 service life. Likewise, the net salvage database was used as a basis to identify
15 historical experience and trends and to determine each property group's estimated
16 future net salvage factors. This was accomplished by preparing various three-year
17 rolling band analyses of salvage components as well as a forecast based on PEF's
18 historical salvage experience.

19 In addition, the Company's estimated proforma January 1, 2008 to December
20 31, 2009 activity was used along with the underlying depreciation parameters to arrive
21 at the proposed December 31, 2009 depreciation rates. PEF's test year in the current
22 base rate proceeding is the year 2010. Accordingly, the Company's proposed
23 depreciation rates were projected forward from the end of the historical period on

1 December 31, 2007 to reflect the level of plant in service and depreciation reserve
2 estimated to be in place as of December 31, 2009, using the two years of pro forma
3 (estimated) plant in service and depreciation activity between December 31, 2007 and
4 December 31, 2009.

5 These pro forma adjustments were accomplished by adding the activity
6 (estimated additions and retirements) to the December 31, 2007 plant in service to
7 arrive at the December 31, 2009 plant in service. See Section 2, Table 3F_Future,
8 Exhibit No. ___ (EMR-2). The presently approved depreciation rates were used
9 together with the estimated 2008 and 2009 yearly average plant balances to develop
10 estimated 2008 and 2009 depreciation provision amounts for each property group and
11 sub-group. These calculations are set forth on Table 3F_Future in Section 2 of Exhibit
12 No. ___ (EMR-2). The December 31, 2007 book depreciation reserve was then
13 projected forward by adding the estimated 2008 and 2009 annual depreciation
14 provision along with the deduction of the estimated 2008 and 2009 retirements (See
15 Exhibit No. ___ (EMR-2), to arrive at the estimated book depreciation reserve as of
16 December 31, 2009. These calculations are set forth in Table 4F_Future, Section 2 of
17 Exhibit No. ___ (EMR-2).

18 The December 31, 2009 plant in service surviving balances, as updated, were
19 used to calculate the applicable average remaining lives. The underlying depreciation
20 parameters used to complete the calculations were the depreciation parameters
21 developed from the data through December 31, 2007 and resulting historic December
22 31, 2007 depreciation rates. Likewise, the net salvage factors estimated from the
23 analysis of the data through December 31, 2007 were used in calculating the proposed

1 December 31, 2009 annual depreciation rates.

2
3 **Q. What are the most notable changes in annual depreciation rates and expense**
4 **between the present and proposed depreciation rates as of the proforma date of**
5 **December 31, 2009?**

6 **A.** The most notable changes in depreciation expense occurred in (1) Account 312 -
7 Steam Boiler Plant Equipment; (2) Account 322 - Nuclear Reactor Plant Equipment;
8 (3) Account 343 - Other Production Prime Movers; (4) Account 355 - Poles and
9 Fixtures; (5) Account 362 - Station Equipment; (6) Account 364 - Distribution Poles,
10 Towers and Fixtures; (7) Account 365 - Distribution Overhead Conductors & Devices;
11 (8) Account 368 - Line Transformers; and (9) Account 370 - Meters. See Section 1,
12 Table 1F-ProForma of Depreciation Study, Exhibit No. ___ (EMR-2).

13
14 **Q. Please explain the change in Account 312-Boiler Plant Equipment.**

15 **A.** The proposed depreciation rate for Account 312 - Boiler Plant Equipment, increased
16 from 3.17 percent to 4.40 percent. The basic factors influencing the proposed annual
17 depreciation rate for this account are the developed interim retirement rate, the
18 probable retirement years, the estimated interim net salvage factors, and the current
19 level of accrued depreciation reserve updated using proforma activity data. The
20 interim retirement rates were developed based upon a detailed analysis of the
21 historically experienced retirements, and are designed to recognize the level of interim
22 retirements that are anticipated to occur from the study date until the probable
23 retirement date of each facility. The estimated terminal or probable retirement years

1 for each of the Company's operating units were developed by Company management
2 after considering all factors affecting the current and prospective operation of the
3 facilities as well as production requirements. The interim net salvage was based upon
4 an analysis of the Company's historical experience, consideration of the prepared net
5 salvage forecast, plus current and prospective factors. Individual plant site
6 depreciation rates are set forth on, in addition to the FERC account level depreciation
7 rate, Table 1F-Proforma, Section 2 of the Depreciation Study, Exhibit No. ____ (EMR-
8 2).

9
10 **Q. Please explain the change in Account 322-Nuclear Reactor Plant Equipment.**

11 A. The proposed depreciation rate for Account 322 - Nuclear Reactor Plant Equipment,
12 increased from 2.24 percent to 4.10 percent. Similar to the Steam Production analysis,
13 the basic factors influencing the proposed annual depreciation rate for the Nuclear
14 accounts are the developed interim retirement rate, the probable retirement years, the
15 estimated interim net salvage factors, and the current level of accrued depreciation
16 reserve updated using proforma activity data. The interim retirement rates were
17 developed based upon a detailed analysis of the historically experienced retirements,
18 and are designed to recognize the level of interim retirements that are anticipated to
19 occur from the study date until the probable retirement date of the Company's facility.
20 In addition, the interim net salvage was based upon an analysis of the Company's
21 historical experience.

22 The estimated terminal or probable retirement year for the Company's
23 operating unit is based upon the anticipated license expiration date of 2036 for the

1 Crystal River Unit Number 3 plant. During 2009 the Company will be expending
2 approximately \$300 million of additional investment to upgrade the existing
3 embedded property. The addition of this large additional investment to the embedded
4 property with a fixed license expiration date of the probable retirement is the primary
5 driver behind the depreciation rate change for the account. Individual plant site
6 depreciation rates are set forth on, in addition to the FERC account level depreciation
7 rate, Table 1F-Proforma, Section 2 of the Depreciation Study, Exhibit No. ____ (EMR-
8 2).

9
10 **Q. Please explain the change in Account 343-Prime Movers.**

11 A. The depreciation rate for Account 343 - Prime Movers increased from 3.74 percent to
12 4.66 percent. The drivers for the depreciation rate change for this account are the
13 result of life changes for several of the operating units. However, the primary driver
14 behind the overall account level depreciation rate change is the \$632 million
15 investment for the Bartow combined cycle plant that will be coming on line during
16 2009. Contributing to a significantly less degree of the depreciation rate change is a
17 reduction in the level of estimated account level interim negative net salvage percent
18 as well as a change in the estimated interim retirement rate. Individual plant site
19 depreciation rates are set forth on, in addition to the FERC account level depreciation
20 rate, Table 1F-Proforma, Section 2 of the Depreciation Study, Exhibit No. ____ (EMR-
21 2).

22
23 **Q. Can you explain the change in Account 355-Transmission Poles and Fixtures?**

1 A. Yes. The depreciation rate for Account 355 – Transmission Poles and Fixtures
2 increased from 2.72 percent to 4.14 percent. The increase of the depreciation rate for
3 this property group is the result of incorporating a slightly shorter average service life
4 thirty-eight (38) years as opposed to the present underlying average service life of
5 forty (40) years and a change in estimated future net salvage from negative twenty-
6 five (25) percent to negative fifty (50) percent.

7
8 **Q. Please explain the change in Account 362-Distribution Station Equipment.**

9 A. The depreciation rate for Account 362 - Station Equipment decreased from 2.57
10 percent to 1.83 percent. The decrease of the depreciation rate for this property group is
11 principally the result of incorporating a longer average service life sixty (60) years as
12 opposed to the present underlying average service life of forty-five (45) years and the
13 resulting average remaining life into the depreciation rate.

14
15 **Q. Please explain the change in Account 364-Distribution Poles, Towers & Fixtures.**

16 A. The depreciation rate for Account 364 - Poles, Towers & Fixtures increased from 3.86
17 percent to 5.91 percent. The proposed depreciation rate is the product of a revision to
18 the estimated future net salvage, which was revised from negative thirty-five (35) to
19 negative fifty (50) percent, and extending the estimated average service life for the
20 property group from twenty-eight (28) to twenty-nine (29) years. Over the last several
21 years negative net salvage activity has escalated significantly and such activity can be
22 anticipated to continue to occur at high levels in the future.

23

1 **Q. Please explain the change in the depreciation rate for Account 365-Distribution**
2 **Overhead Conductors and Devices.**

3 A. The composite depreciation rate for Account 365 - Overhead Conductors and Devices
4 increased from 2.66 percent to 3.59 percent. The increase of the deprecation rate for
5 this property group is principally the result of incorporating a greater level of future
6 negative net salvage from the current underlying negative fifteen (15) percent to a
7 negative forty-five (45) percent net salvage. Offsetting the increase of negative net
8 salvage is an increase in the average service life from a thirty-three (33) to a thirty-six
9 (36) year life and its incorporation into the resulting average remaining life.

10
11 **Q. Please explain the change in Account 368-Distribution Line Transformers.**

12 A. The depreciation rate for Account 368 - Line Transformers increased from 3.38
13 percent to 3.96 percent. This depreciation rate increase is the combined product of
14 incorporating the increased estimated average service life (an increase from twenty-six
15 (26) to twenty-seven (27) years), and an increase in negative net salvage factors from
16 negative five (5) percent to negative fifteen (15) percent identified through an analysis
17 of the Company's historical experience and future expectations.

18
19 **Q. Finally, will you explain the change in Account 370-Meters?**

20 A. Yes. The depreciation rate for Account 370 - Meters increased from 3.57 percent to
21 8.85 percent. The increase of the depreciation rate for this property group is the
22 product of the incorporation of an eighteen (18) year average service life, as opposed
23 to the present underlying twenty-six (26) average service life, and an increase in the

1 negative net salvage percent from the current underlying negative eight (8) percent to
2 negative ten (10) percent. The overwhelming driver behind the depreciation rate
3 change is the fact that with the high levels of recent plant retirements, the Company's
4 book depreciation reserve for this account is currently negative. The inclusion of the
5 current level of the Company's book depreciation reserve causes the proposed
6 depreciation rate to increase significantly to recover the under recovered cost over the
7 average remaining life of the property investment.

8
9 **Q. What factors influence the determination of the recommended annual**
10 **depreciation rates included in your Depreciation Study?**

11 **A.** The depreciation rates reflect four principal factors: (1) the plant-in-service by vintage,
12 (2) the book depreciation reserve, (3) the future net salvage, and (4) the composite
13 remaining life for the property group. Factors considered in arriving at the service life
14 are the average age, realized life, and the survival characteristics of the property. The
15 net salvage estimate is influenced by both past experience and future estimates of the
16 cost of removal and gross salvage amounts.

17
18 **Q. Why are net salvage factors included in the determination of depreciation rates?**

19 **A.** Net salvage is the difference between gross salvage, or the proceeds received when an
20 asset is disposed of, and the cost of removing the asset from service. Net salvage is
21 said to be positive if gross salvage exceeds the cost of removal. If the cost of removal
22 exceeds gross salvage, the result is negative salvage. Many retired assets generate
23 little, if any, positive salvage. Instead, numerous PEF asset groups generate negative

1 net salvage at the end of their lives due to the cost of removal.

2 The cost of removal includes costs such as demolishing, dismantling, tearing
3 down, disconnecting, or otherwise retiring or removing plant, as well as any
4 environmental clean up costs associated with the property. Net salvage includes any
5 proceeds received from any sale of plant.

6 Net salvage experience is studied for a period of years to determine the trends
7 which have occurred in the past. These trends are considered, together with any
8 changes that are anticipated in the future, to determine the future net salvage factor for
9 remaining life depreciation purposes. The net salvage percentage is determined by
10 comparing the total net positive or negative salvage to the book cost of the property
11 investment retired.

12
13 **Q. Is there a method to determining net salvage?**

14 **A.** Yes. The method used to estimate the retirement cost is a standard analysis approach
15 which is used to identify PEF's historical experience with regard to what the end of
16 life cost will be relative to the cost of the plant when first placed into service. This
17 information, along with knowledge about the average age of the historical retirements
18 that have occurred to date, allows an estimation of the level of retirement cost that will
19 be experienced by PEF at the end of each property group's useful life. The study
20 methodology utilized has been extensively set forth in depreciation textbooks and has
21 been the accepted practice by depreciation professionals for many decades.

22 Furthermore, the cost of removal analysis is the current standard practice used
23 for mass assets by essentially all depreciation professionals in estimating future net

1 salvage for the purpose of identifying the applicable depreciation rate for a property
2 group. There is a direct relationship between the installation of specific plant and its
3 corresponding removal. The installation is its beginning of life cost while the removal
4 is its end of life cost. Also, it is important to note that Average Remaining Life
5 depreciation rates incorporate future net salvage which is typically more representative
6 of recent versus long-term historical average net salvage.

7
8 **Q. How was this method applied?**

9 A. PEF's historical net salvage experience was analyzed to identify the historical net
10 salvage factor for each applicable property group. As in this case, this analysis
11 routinely finds that historical retirements have occurred at average ages significantly
12 shorter than the property group's average service life. The occurrence of historical
13 retirements at an age which is significantly younger than the average service life of the
14 property category demonstrates that the historical data does not appropriately
15 recognize the true level of retirement cost at the end of the property group's useful
16 life. An additional level of cost to retire will occur due to the passage of time until all
17 the current plant is retired at the end of its life. That is, the level of retirement costs
18 will increase over time until the average service life is attained. The additional
19 inflation in the estimate of retirement cost is related to those additional years' cost
20 increases (primarily the result of higher labor costs over time) that will occur prior to
21 the end of the property group's average life.

22 To explain, as a general principle, as property continues to age assets that
23 typically generate positive salvage when retired will generate a lower percentage of

1 positive salvage as compared to the original cost of the property. By comparison, if
 2 the class of assets is one that typically generates negative net salvage due to high cost
 3 of removal and corresponding low gross end of life salvage with increasing age at
 4 retirement, the negative net salvage percentage as compared to original cost will
 5 typically be greater. This situation is routinely driven by the higher labor costs, for
 6 example, that occur with the passage of time.

7 A simple example will aid in understanding the above net salvage analysis and
 8 the required adjustment to the historical results. Assume the following scenario: PEF
 9 has two cars, Car 1 and Car 2, each purchased for \$20,000. Car 1 is retired after 2
 10 years and Car 2, is retired after 10 years. Accordingly, the average life of the two cars
 11 is six (6) years. Car 1 generates 75% salvage or \$15,000 when retired and Car 2
 12 generates 5% salvage or \$1,000 when retired.

	<u>Unit Cost</u>	<u>Ret. Age (Yrs)</u>	<u>%Salv.</u>	<u>Salvage Amount</u>
14 Car 1	\$20,000	2	75%	\$15,000
15 <u>Car 2</u>	<u>\$20,000</u>	10	5%	<u>\$1,000</u>
16 Total	\$40,000	6	40%	\$16,000

17 Assume an analysis of the experienced net salvage at year three (3). Based
 18 upon the Car 1 retirement, which was retired at a young age (2 years) as compared to
 19 the average six (6) year life of the property group, the analysis indicates that the
 20 property group would generate 75% salvage. This indication is incorrect, however,
 21 because it is the result of basing the estimate on incomplete data. That is, the estimate
 22 is based upon the salvage generated from a retirement that occurred at an age which is
 23 far less than the average service life of the property group. The actual total net salvage

1 that occurred over the average life of the assets, which experienced a six (6) year
2 average life for the property group is 40%, as opposed to the initial incorrect estimate
3 of 75%.

4 This is exactly the situation that occurs with the majority of PEF's historical
5 net salvage data, except that most of PEF's property groups routinely experience
6 negative net salvage as opposed to positive salvage.

7
8 **Q. Was PEF's historical data sufficient to determine appropriate net salvage rates
9 for PEF's depreciable plant?**

10 A. Yes. PEF maintains historical aged retirement, salvage, and cost of removal data from
11 which the net salvage method can be applied to determine appropriate net salvage
12 rates. As with most utility plant records there are some anomalous data entries in
13 various accounts but these have little to no bearing on the resulting net salvage
14 analysis because (1) they are typically of very little value, especially compared to the
15 total depreciable plant in the account, (2) they represent a relatively small percentage
16 of the total accounting entries in the depreciable plant accounts, and (3) most
17 importantly, they are typically many years old when the most relevant data is the most
18 recent experience and what the expected experience will be. In determining the
19 appropriate net salvage rates to ensure that customers pay their fair share of not only
20 the plant they are consuming but the cost to retire that plant at the end of its life, the
21 greater weight of the net salvage analysis is placed on the most recent and expected
22 experience in the property account. In this way, the net salvage rates fairly account for
23 the future cost to remove the plant, after salvage, as well as its retirement.

1
2 **Q. Does your Depreciation Study compare PEF's historical data to the service life**
3 **parameters you are proposing for your recommended annual depreciation rates?**

4 **A.** Yes. PEF's historical plant account records included vintaged retirement data and,
5 therefore, were studied using the Retirement Rate Method. The resulting observed life
6 tables and plottings of the selected Iowa Curves are contained Section 5 of the Study
7 in Exhibit No. ___ (EMR-2). The service life parameters and resulting plant account
8 annual depreciation rates were developed using the generally accepted, standard
9 depreciation methods, procedures, and techniques that I have described in my
10 testimony and in Section 3 of the Study in Exhibit No. ___ (EMR-2) to my testimony.

11
12 **Q. What is your professional opinion with regard to the results of the Depreciation**
13 **Study that you prepared?**

14 **A.** In my opinion, the proposed depreciation rates resulting from the completed
15 comprehensive depreciation study are reasonable, fair, and appropriate given that they
16 incorporate the service life and net salvage parameters currently anticipated for each
17 of PEF's property group investments over their average remaining lives, consistent
18 with generally accepted, standard utility depreciation methods, procedures, and
19 techniques. It is my recommendation, therefore, that the proposed depreciation rates
20 set forth in my Depreciation Study should be uniformly and prospectively adopted by
21 the Commission for regulatory purposes as well as by PEF for accounting purposes.
22 Applying these rates to the December 31, 2009 depreciable plant in service results in
23 an annual depreciation expense of \$445,613,594, which is an increase of \$97,355,430

1 from the current depreciation rate level.

2

3 **Q. Does this conclude your direct testimony?**

4 **A. Yes, it does.**

1 **BY MR. WALLS:**

2 **Q.** Mr. Robinson, do you have a summary of your
3 prefiled direct testimony?

4 **A.** I do.

5 **Q.** Would you please summarize your testimony for
6 the Commission?

7 **A.** Yes.

8 Good afternoon, Commissioners. I am
9 Principal, I'm a Principal and Director of AUS
10 Consultants. AUS Consultants is a consulting firm that
11 specializes in preparing various financial studies,
12 including depreciation analysis and studies for the
13 utility industry.

14 As explained in my direct testimony, I
15 reviewed and analyzed PEF's plant-in-service to prepare
16 a comprehensive depreciation study of PEF's generation,
17 transmission, distribution and general plant assets as
18 of December 31, 2007. I determined or recommended
19 average remaining life depreciation rates related to the
20 company's historical plant-in-service as of December 31,
21 2007.

22 Pro forma depreciation rates were developed by
23 updating the company's December 31, 2007, depreciation
24 study database with the 2008 and 2009 budget activity.
25 The company's book depreciation reserves were also

1 updated to December 31, 2009, and applying the same
2 depreciation methods, techniques and average remaining
3 life, depreciation rates were determined for the pro
4 forma plant, depreciable plant as of December 31, 2009.

5 The proposed depreciation rates are therefore
6 based upon PEF's actual and expected plant-in-service
7 and they're consistent with the Commission's rules and
8 accepted, general accepted industry standard,
9 depreciation methods, procedures and techniques. A copy
10 of the depreciation study is included as Exhibit EMR-2
11 to my direct testimony.

12 The company's depreciable plant-in-service is
13 12, 12 billion, excuse me, 12, \$12,020,397,963 as of
14 December 31, 2009, compared to a depreciable
15 plant-in-service of \$9,536,876,227 as of December 31,
16 2007. This is an increase in depreciable plant
17 investment of almost \$2.5 billion.

18 This increase is reflected in the application
19 of the pro forma depreciation rates through December 31,
20 2009, depreciable plant-in-service, and results in an
21 annual increase in depreciation expense.

22 I recommend that the proposed depreciation
23 rates set forth in my depreciation study be uniformly
24 and prospectively adopted by the Commission for
25 regulatory purposes and by PEF for accounting purposes.

1 This concludes my summary, and I'm prepared to
2 answer any questions that you may have.

3 **MR. WALLS:** And we tender Mr. Robinson for
4 cross.

5 **COMMISSIONER EDGAR:** Thank you.

6 Mr. Rehwinkel, are you first?

7 **MR. REHWINKEL:** Yes, ma'am.

8 Thank you, Commissioners.

9 **CROSS EXAMINATION**

10 **BY MR. REHWINKEL:**

11 **Q.** Good morning.

12 **A.** Good morning. Good afternoon.

13 **Q.** It is good afternoon, Mr. Robinson.

14 My name is Charles Rehwinkel with the Office
15 of Public Counsel, and I believe we spoke recently in
16 deposition. Do you recall?

17 **A.** Yes.

18 **Q.** Yes. I guess, just to start off with, kind of
19 more housekeeping for my purposes, I think I understand
20 it, but would you mind explaining to me what Exhibit 273
21 represents in your words?

22 **A.** Yes. Let me give you a little synopsis of the
23 way that we put together the depreciation study and what
24 the change was. The details of all the depreciation
25 study are in the two volumes.

1 Section 9 has, for instance, the detailed
2 calculations of pro forma future test year of remaining
3 lives.

4 Section 8 is the salvage analysis.

5 Section 7 is the calculated reserve of 2007.

6 Section 6 is the remaining life, detailed
7 remaining life calculations as of historic test year
8 2005.

9 We'll skip over Section 4.

10 Pardon me. Section 5 is the study analysis,
11 historical study analysis results. As I said, we'll
12 skip over Section 4 for the last.

13 Section 3 is a discussion of the methods and
14 procedures utilized in the performance of the study.

15 Section 2 is the meat of the study. That's
16 the development of the depreciation rates both on a
17 historical basis and a pro forma basis.

18 Section 1 is an executive summary, brief
19 executive summary.

20 Now back to Section 4. Section 4 is really a
21 clerical summary of all the information in the other
22 sections and really brings, is intended to bring it to
23 together at a central point that you can go to each
24 plant account and get statistics relative to plant
25 balances, levels of retirements, salvage data and some

1 narrative there, and old rates, new rates, that kind of
2 thing.

3 So what happened essentially was apparently in
4 the process of gathering all that information together
5 clerically to summarize that, the latest volume of the
6 Section 4 failed to be in the report, and they had to go
7 back and, as a result of a deposition, it brought it to
8 highlight and we had to go back and double-check that.
9 And it turned out that apparently there was an older
10 version of those, that information that was included in
11 the, in the published, and hence this reflects those
12 clerical transfer of the data from all the other
13 sections in the report.

14 Q. Okay. Thank you. Before asking you another
15 question, there's a lot of data that you present in your
16 study, and this may take a while. It's cumbersome to go
17 back and forth. And I'm not speaking for the
18 Commission, but I think we have time to go through this.

19 Just for the court reporter's benefit, it's
20 okay to speak a little slower, because --

21 A. Thank you.

22 Q. She's already sweating over there --

23 A. Thank you.

24 Q. -- just with that one answer.

25 **COMMISSIONER EDGAR:** And, Mr. Rehwinkel, you

1 did ask for it in his own words.

2 **MR. REHWINKEL:** I did.

3 **BY MR. REHWINKEL:**

4 **Q.** Just one thing you said near the end of your
5 answer that I wanted to explore just a second. You used
6 the term "older version." What did you mean by that?

7 **A.** Well, as we physically put these reports
8 together, we assemble the information as we're doing the
9 analysis, and I personally work from the detailed
10 sections and the information. They sort of assemble
11 this in a stack of information in our Harrisburg office,
12 they produce all our reports, and I'm physically in New
13 Mexico.

14 So the information was there that we set up
15 the initial Section 4 and start putting information in.
16 And as things, as we finalize the depreciation study,
17 we, we check off and attempt to make sure that we have
18 all the latest information in Section 4.

19 And that's what I'm referring to when I say an
20 older version in the sense that apparently some of the
21 information didn't properly get transferred into the
22 section.

23 **Q.** Okay. And I noticed you have two volumes in
24 front of you, and I have three in the study. Do you
25 have everything in your study with you?

1 **A.** Yes. I produced mine internally. A lot of it
2 is two-sided. I don't know. You may have yours
3 single-sided.

4 **Q.** Okay. Thank you. And then one final
5 housekeeping question. I notice you have a book that,
6 if I can read upside-down, says "Public Utility
7 Depreciation Practices."

8 **A.** Yes.

9 **Q.** Is that something that you cite in your
10 testimony?

11 **A.** Yes, it is. And as a matter of fact, staff
12 requested that I bring that with me.

13 **Q.** Okay. Mr. Robinson, you are the witness on
14 direct, are you not, that provides the depreciation
15 study for Progress Energy Florida in this case; is that
16 correct?

17 **A.** That is correct. But I also rely on the
18 information that I certainly have received from the
19 company, both, for instance, accounting data inputs from
20 operations people relative to the plant operations. But
21 I bring it all together in a depreciation study.

22 **Q.** Okay. And you are the sole witness sponsoring
23 the depreciation study in this case; is that correct?

24 **A.** I am the sole witness that supports my
25 exhibit, which is the depreciation study. As I

1 previously said, there are other parties within the
2 company that have provided and will provide additional
3 insight to, you know, the operations of certain
4 properties.

5 Q. Okay. But for purposes of, just so I
6 understand, your exhibit -- I guess it's your Exhibit
7 EMR-2.

8 A. Correct.

9 Q. Correct? Is the depreciation study that is
10 submitted by Progress Energy Florida in this case;
11 correct?

12 A. That is correct.

13 Q. Okay. And you are the sole witness that
14 sponsors that study.

15 A. That is correct.

16 Q. Okay. Now isn't it also true that it is your
17 testimony that that study is presented to this
18 Commission pursuant to the depreciation rule?

19 A. Yes.

20 Q. Okay. And are you familiar with that rule?

21 A. Yes, I am. I don't know it verbatim, but I've
22 read it and --

23 Q. Okay. And do you have a copy of that rule
24 with you?

25 A. Yes.

1 **Q.** Okay. And I'm going to ask you, do you --
2 that rule would be Rule 25-6.0436; correct?

3 **A.** Correct.

4 **Q.** Okay. And then (6) of that rule, if I
5 understand it correctly, is the rule that says what a
6 depreciation study shall include; is that correct?

7 **A.** The depreciation study shall include. Yes.

8 **MR. REHWINKEL:** Okay. Madam Chairman, I have
9 a copy of the rule that I can pass out for -- I'm going
10 to ask him some questions about it. You don't need it
11 as an exhibit because it is part of your rule.

12 **COMMISSIONER EDGAR:** I understand. Let's go
13 ahead and distribute. Thank you.

14 **MR. REHWINKEL:** Can I have one second?

15 **COMMISSIONER EDGAR:** Of course.

16 (Pause.)

17 **MR. REHWINKEL:** Madam Chairman, I apologize.
18 I thought we had a copy of the rule to pass out. The
19 witness has a copy and I have a copy, others may have a
20 copy. And I apologize. I don't mean to bog things
21 down. I can ask him questions without others having the
22 rule, or we could take a second and get a copy of the
23 rule. I don't -- it's, it's up to you.

24 **COMMISSIONER EDGAR:** I'd say let's go ahead.
25 Let me ask this question.

1 Is there anybody that is uncomfortable
2 proceeding without a copy distributed by Mr. Rehwinkel
3 in advance?

4 I'm hearing none. So I'd say let's go ahead.
5 And if anybody has a concern, I'm sure that they will
6 speak right up and we'll address it then.

7 **MR. REHWINKEL:** I apologize.

8 **COMMISSIONER EDGAR:** Thank you.

9 **BY MR. REHWINKEL:**

10 **Q.** So, Mr. Robinson, excuse me for that delay.

11 If you could turn to (6) of the rule. Do you
12 have that with you?

13 **A.** I do.

14 **Q.** Okay.

15 **MR. WRIGHT:** Madam Chairman?

16 **COMMISSIONER EDGAR:** Mr. Wright.

17 **MR. WRIGHT:** Could I just ask Mr. Rehwinkel,
18 would you please ask Mr. Rehwinkel to tell us the rule
19 number? I have my rule book --

20 **COMMISSIONER EDGAR:** That was exactly truly
21 what I was thinking myself.

22 If you would tell us the number of the, the
23 full number of the rule so that we all know what we are
24 thinking of and hearing about.

25 **MR. REHWINKEL:** Okay. Yes. The rule that I

1 am going to ask Mr. Robinson questions about and that he
2 has said is, he understands is the depreciation rule
3 that governs the submittal of the study is 25-6.0436,
4 and I am specifically going to ask him about (6).

5 **COMMISSIONER EDGAR:** Mr. Wright, did you get
6 that?

7 **MR. WRIGHT:** Yes. Thank you.

8 **COMMISSIONER EDGAR:** All right.

9 **BY MR. REHWINKEL:**

10 **Q.** And just to reset us here, I have asked you
11 this before, but just, your study is submitted pursuant
12 to this section that I just cited; is that correct?

13 **A.** Correct.

14 **Q.** Okay. And I would like to ask you, is, to
15 look to (6)(f). Maybe that's a sub subsection, but --
16 and I want to ask you, I'm going to read this and ask
17 you if your study was submitted in compliance with this
18 section.

19 Subsection (6)(f) states, "An explanation and
20 justification for each study category of depreciable
21 plant defining the specific factors that justify the
22 life and salvage components and rates being proposed.
23 Each explanation and justification shall include
24 substantiating factors utilized by the utility in the
25 design of depreciation rates for the specific category,

1 e.g., company planning, growth, technology, physical
2 conditions, trends. The explanation and justification
3 shall discuss any proposed transfers of reserve between
4 categories or accounts intended to correct deficient or
5 surplus reserve balances. It should also state any
6 statistical or mathematical methods of analysis or
7 calculation used in the design of the category rate."

8 Do you -- is that, do you agree with that?

9 **A.** Yes. Yes.

10 **Q.** And is it your testimony that the study that
11 you have submitted as part of EMR-2, which I guess I
12 should refer to by the exhibit number that we are using,
13 which I think has been identified as Exhibit 84, is it
14 your testimony that that study comports with this
15 requirement of the rule?

16 **A.** Yes. The study, the supporting work papers
17 and the accompanying testimony comports with the rule.

18 **Q.** Okay. Are the accompanying work papers
19 submitted as part of the study?

20 **A.** They're, they're submitted in support of the
21 study. Yes.

22 **Q.** Were they submitted in your direct testimony
23 as part of the study?

24 **A.** They were provided, the supporting work papers
25 were provided to the staff and all the parties.

1 **Q.** Okay. I think you probably have been advised
2 by counsel, and I'm sure the Commissioners would advise
3 you as well, that a yes or no answer and explanation,
4 with following explanation is appropriate.

5 **A.** Yes. Thank you.

6 **Q.** So my question is to you, were your supporting
7 work papers provided as a part of your study as filed
8 with your direct testimony?

9 **A.** No. They were not provided when filed. They
10 were provided in support of the study. All the work
11 papers were provided in support of the study to all the
12 parties.

13 **Q.** Okay. Were they provided voluntarily or only
14 after they were requested in discovery?

15 **A.** They were requested in discovery, but they
16 were provided voluntarily.

17 **Q.** Okay. But only after being asked to provide
18 it; correct?

19 **A.** We weren't compelled to provide them. We
20 were -- there was a data request and we provided them.

21 **Q.** Okay. So two answers without the yes or no.

22 **A.** Sorry. Yes.

23 **Q.** Well, I think my question was were they
24 provided without being asked to be provided?

25 **A.** No. They were not provided without being

1 asked. They were provided in response to a standard
2 data request.

3 Q. Okay. The first line of (6)(f) requests an
4 explanation and justification for each study category of
5 depreciable plant defining the specific factors that
6 justify the life and salvage components and rates being
7 proposed.

8 Now is it your testimony that the, the
9 specific factors referred to in that sentence are
10 included in your study, or are they included in the work
11 papers?

12 A. Well, Section -- yes, they're included in the
13 study and the work papers. The Section 4 of the study
14 provides some explanation relative, and provides tabular
15 information that's summarized from certainly all the
16 other sections of the depreciation study. They provide
17 a tabular explanation of plant-in-service, retirements,
18 average age of retirements. Section 5 includes the
19 mortality analysis. Section 8 includes the in-depth
20 detail analysis of the salvage data that supports the
21 results or supports the analysis that we've done for
22 each of those components of the depreciation rate.

23 Q. So what you've just testified to are numbers
24 and data and information that are contained in these
25 three volumes that were submitted as, as part of

1 EMR-2 or Exhibit 84; is that correct?

2 **A.** Yes.

3 **Q.** Okay. And do those items that you just listed
4 constitute all of the specific factors that justify the
5 life and salvage components and rates being proposed?

6 **A.** Yes. Plus, as I said before, that there are
7 additional items within the work papers that provide
8 even further support.

9 **Q.** Okay. So let me ask that question a different
10 way. If the Commission looked, just looked at the
11 information and data that was provided physically in
12 what is identified as Exhibit 84, would they have all of
13 the specific factors that justify the life and salvage
14 components and rates being proposed?

15 **A.** No. But as I said, the work papers contain
16 all the information that's in support of any
17 considerations that, that were used in the, in the
18 development of depreciation rates.

19 **Q.** Okay.

20 **A.** I might add that as a result of the
21 deposition, I, just to make a comparison between the
22 study that we produced versus, for instance, the latest
23 study that was filed and approved by this Commission,
24 that being for TECO, I went back just to make a
25 comparison to see what was provided in that study versus

1 what we've compared. And we have in our study just as
2 much detail in our study as what is included with that
3 approved study.

4 So that just was a secondary follow-up to say,
5 well, are we in compliance with what everybody else
6 files? And I would say what we've provided is extremely
7 consistent with what's provided in other studies before
8 this jurisdiction.

9 Q. The second sentence of that subsection of
10 rules, of the Rule (6)(f) says, "Each explanation and
11 justification shall include substantiating factors
12 utilized by the utility in the design of depreciation
13 rates for the specific category, e.g., company planning,
14 growth, technology, physical conditions, trends."

15 Is it your testimony that that sentence, that
16 what is required by that sentence and the term "shall
17 include" is included in Exhibit 84?

18 A. Yes. With the addition of, as I've said
19 several times now, that the depreciation is an
20 all-inclusive process and includes the work papers and
21 testimony.

22 Q. Okay. So if the Commission were to look to
23 Exhibit 84 and only Exhibit 84, would they find your
24 explanation and justification substantiating factors
25 utilized by the utility in the design of depreciation

1 rates for the specific category, e.g., company planning,
2 growth, technology, physical conditions, trends?

3 **A.** Yes. They could, they could look at our,
4 actually just our exhibit and come to a similar
5 conclusion that we came to.

6 **Q.** Is -- are you saying that a conclusion is the
7 same as substantiating factors utilized by the utility
8 in the design of depreciation rates?

9 **A.** I'm saying that certainly all the historical
10 data is there that they could observe what has occurred
11 relative to the -- yes. Pardon me. That they could,
12 they could observe the information and the database
13 information to identify their interpretation of the
14 appropriateness or otherwise relative to the
15 depreciation rates.

16 **Q.** So let's look at that sentence there. Are all
17 the company planning substantiating factors included in
18 Exhibit 84?

19 **A.** They're never included in it. No, they're
20 never included. All the planning factors are never
21 included. I challenge anyone to show me any
22 depreciation study that would include all the planning
23 factors inherent from the company's perspective. You
24 would have a volume that would be so large that you
25 would never be able to get through it. It is underlying

1 data relative to the depreciation.

2 Q. Well, are the company planning factors that
3 you relied upon to develop service lives for generating
4 plants included in Exhibit 84?

5 A. The information is provided in -- pardon me.
6 No. No. The exhibit relative to the, for instance, the
7 production plant analysis was provided by the company.
8 The probable retirement dates, for instance, for each
9 one of the generating facilities is included in several
10 different sections of the depreciation exhibit.

11 Q. The depreciation exhibit, you mean Exhibit 84?

12 A. Yes.

13 Q. So you're saying that the generating plant
14 substantiating factors are included in Exhibit 84?

15 A. No, that's not what I said. I said the
16 terminal dates that were used to develop the
17 depreciation rates are included in Exhibit 84. The
18 underlying information relative to that was provided to
19 me in the way of a schedule through conference calls
20 from operating people within the company.

21 Q. Did you translate that information into any
22 kind of a work paper or supporting documentation?

23 A. I have -- for instance, in the work papers
24 there are, there are specific, there's a specific
25 schedule that includes, for instance, the terminal

1 dates. There's also some notes relative to the various
2 conference calls that were completed with various
3 parties within the company.

4 Q. Okay. Those are not included in Exhibit 84;
5 correct?

6 A. They are not. And as I said before, the, when
7 comparing my depreciation study with TECO and others,
8 our depreciation study includes essentially the same, if
9 not more, data than other filed studies before this
10 Commission.

11 Q. You gave a deposition on September 15th to the
12 staff, counsel for FIPUG and myself, did you not?

13 A. That is correct.

14 Q. Did you mention any TECO comparison in that
15 deposition?

16 A. No, I did not. It was only after the issue
17 was raised that I went and made that comparison just to
18 validate what we've produced versus what others have
19 produced before this, this Commission. It was just, it
20 was a check to say, are we, you know, are we in
21 compliance with the rule as other people -- or not
22 people, but other companies are before this Commission?
23 And it was, it was a, just a validation to check, yes,
24 we are consistent with what other companies have filed.

25 Q. What TECO case are you talking about?

1 **A.** It's the most recent study, and I don't have
2 it before me. Just a recent study that was done within
3 the last year or so.

4 **Q.** Was that part of a contested rate proceeding?

5 **A.** I don't know the specifics of the case.

6 **Q.** It was not, was it?

7 **A.** I don't know.

8 **Q.** What -- if you reviewed the docket, the case,
9 wouldn't you know?

10 **A.** I reviewed the study, the actual study.

11 **Q.** Okay. So you didn't determine for yourself
12 whether any issue about compliance with the rule, for
13 example, was raised in any, in the TECO situation?

14 **A.** Well, I was, I reviewed the study. No, I
15 didn't. I did not review the case to determine whether
16 there was any issues. I, I reviewed the study to see
17 what was in it and also was informed it was approved by
18 the Commission.

19 **Q.** Okay. But you did not, as part of this
20 analysis that you've testified to today, you did not do
21 any independent determination to see whether it was, A,
22 part of a ratemaking, a rate case, did you?

23 **A.** No. I was checking what was contained within
24 the study, and, and was informed that it was filed and
25 approved by the Commission.

1 **Q.** Or, B, whether there was a contested matter,
2 did you?

3 **A.** I guess I'm taking a leap -- no. I guess I'm
4 taking a leap of faith in assuming that it was approved
5 by this Commission. It was not, it was not in violation
6 or it was in compliance with the rule.

7 **Q.** Did you determine whether there was any
8 discovery submitted by Intervenors?

9 **A.** No.

10 **Q.** So you really don't know whether the
11 circumstances were the same as the Progress Energy
12 Florida case, do you?

13 **A.** No. I would say this. I would say that the
14 depreciation study that was filed in the TECO case was
15 filed with the expectation that it was in compliance
16 with and accepted by the Commission. I made the
17 comparison to see what was provided within that study
18 versus what we have provided within our study. And
19 further, with the knowledge that it was approved by the
20 Commission to make the comparison.

21 **Q.** Okay. But that's an assumption on your part
22 as far as the reason why it was filed or --

23 **A.** Well --

24 **Q.** -- correct?

25 **A.** It's, no, it's not an assumption on my part.

1 I know that companies are required to file depreciation
2 studies every four years, and they filed it with regard
3 to that requirement, just as this company filed a
4 depreciation study in four years in compliance with the
5 requirement.

6 So the information is being provided in both
7 studies to comport with those requirements of the
8 Commission, and the Commission accepted and approved
9 TECO. So from that I take the comfort in saying, well,
10 yes, we are consistent with what other companies are
11 filing. And, and, in all honesty, our study as set
12 forth provides the information that's needed to develop
13 the depreciation rates in compliance with the
14 depreciation rule.

15 Q. Okay. And you're not aware, are you, as part
16 of your, the work that you have done in this case, that
17 the company sought a waiver of the rule in any way with
18 respect to what would need to be provided, did you --
19 are you?

20 MR. WALLS: I'm going to object as vague and
21 ambiguous. I mean, what period are we talking about?

22 MR. REHWINKEL: I'm talking about for purposes
23 of this case is the time frame.

24 COMMISSIONER EDGAR: Would you repose the
25 question to the witness, and if you can include the time

1 frame in the question.

2 **MR. REHWINKEL:** Okay.

3 **BY MR. REHWINKEL:**

4 **Q.** Well, let me ask you this, Mr. Robinson. When
5 did you -- when were you engaged to work on this case?

6 **A.** I believe, from recollection, I believe it was
7 early to mid 2008.

8 **Q.** Okay. So since the time that you were engaged
9 to work on this case 'til today, are you aware of
10 whether the company sought a waiver of the rule with
11 respect to the requirements of what needs to be filed in
12 the rule?

13 **A.** I'm not aware of any filing. And as far I'm
14 concerned, we are in compliance with the rule.

15 **Q.** Okay. Let me ask you to turn, if you will,
16 please, to your direct testimony, and ask you to turn to
17 EMR-1, beginning with Page 8 of 13 through Page, well,
18 through Page 13 of 13.

19 **A.** Excuse me. Where are you looking?

20 **Q.** I'm sorry. I'm on EMR-1, which I guess is
21 Exhibit 83.

22 **A.** Oh, okay. And what page, please?

23 **Q.** Page 8 through 13 of that.

24 **A.** Yes.

25 **Q.** Okay. And is it, is it true that this section

1 of your exhibits is, lists the summary of testimony
2 appearances, hearings and depositions, plus
3 declarations; is that correct?

4 **A.** That's correct.

5 **Q.** Okay. Now does this, does this mean cases
6 where you at least provided testimony of some degree on
7 the study that you prepared?

8 **A.** These are cases that I have made appearances
9 in relative to testimony.

10 **Q.** Okay. Is it true, and if you need to take a
11 minute to review this, but is it true that there are
12 only about four times as listed in here in the Exhibit
13 83 where you have testified in an electric case on the
14 topic of depreciation, other than a case involving,
15 other than a case involving Progress Energy Florida? Do
16 you understand my question?

17 **A.** Yes, I believe I do.

18 As I said, these are cases where I actually
19 provided physical testimony. There's been other studies
20 that haven't been before hearings that were settled. So
21 I've got, I'll stand on my record. I've got 35 years of
22 experience performing depreciation studies and have done
23 it for all types of property. But, yeah. Okay.

24 **Q.** Well, I guess my actual question to you was in
25 the, the cases that are listed on Pages 8 through 13 of

1 Exhibit 83, and taking out this case and the last
2 Progress Energy case, are there only four times where
3 you have testified since the year 2005 in an electric
4 case on the topic of depreciation?

5 A. I believe that's correct.

6 Q. Okay. Would that be two cases in Maryland,
7 one in Montana and one in New York?

8 A. There should be a case in Delaware.

9 Q. In Delaware? So that would be on Page 8, the
10 Delmarva Power case, 05-304?

11 A. That would sound right. I'm trying to think
12 of possible other cases, but that, that sounds about
13 right.

14 Q. Okay. And then on Page 10 of 13, if you could
15 turn to that page. In Maryland I see a Delmarva --

16 A. And Potomac Electric case.

17 Q. Okay. Are those, were those done together?

18 A. No. They're totally two separate companies.

19 Q. Okay. How about in Montana?

20 A. Montana was Montana-Dakota.

21 Q. Is that an electric case?

22 A. Yes.

23 Q. Involving depreciation?

24 A. Yes.

25 Q. Okay. So we're at four now; is that correct?

1 **A.** Atlantic City Electric.

2 **Q.** I'm sorry?

3 **A.** Atlantic City Electric in New Jersey.

4 **Q.** That was since 2005?

5 **A.** Well, I don't know if that was since 2005. I
6 don't remember the exact date of that.

7 **Q.** Okay. What about on the next page, Page 11.
8 I see a New York State Electric & Gas.

9 **A.** New York State Electric & Gas. Yes.

10 **Q.** Is that 05-E-1222?

11 **A.** Yes.

12 **Q.** Okay. Are there any others?

13 **A.** The Wellsboro, but that was definitely prior
14 to 2005. Oh, Louisville Gas & Electric and Kentucky
15 Utilities, that might have been a little prior to 2005.

16 **Q.** Okay.

17 **A.** So let's see.

18 **Q.** Would you accept, subject to check, that that
19 was in 2004, Louisville?

20 **A.** That sounds about right.

21 **Q.** Okay.

22 **A.** Yes.

23 **Q.** Okay. The cases that we went through with
24 respect to, that's since 2005, other than PEF, would you
25 accept my representation to you that in those cases you

1 propose average service lives for those utilities
2 ranging from 38 to 52 years for Account 364?

3 **A.** Yes, that could be. I don't know. I don't
4 have that information in front of me. But I would, I
5 would guess my response would be those are other
6 companies, number one -- back up. I don't know what the
7 magic is about the year 2005.

8 Number two, the standard practice in
9 depreciation analysis is to use information relative to
10 the company that you're studying unless you don't have
11 other information. So to just go to another company and
12 say, well, you estimated that life of X for Account 364
13 in these companies is really not appropriate, because
14 all you're doing is doing a survey of another property
15 in another jurisdiction, and that does not reflect the
16 activity that's transpired relative to this company's
17 property.

18 **MR. REHWINKEL:** Okay. Madam Chairman, I would
19 like to pass out an exhibit for cross-examination
20 purposes.

21 **CHAIRMAN CARTER:** You may proceed.

22 **MR. REHWINKEL:** Oh, I'm sorry. Mr. Chairman,
23 I didn't see you back. Thank you.

24 **CHAIRMAN CARTER:** I got to keep you guessing.

25 **MR. REHWINKEL:** I need to look up every now

1 and then, I guess.

2 **CHAIRMAN CARTER:** That's all right.

3 **MR. REHWINKEL:** And this, this is an exhibit.

4 If I could get a number for it.

5 **CHAIRMAN CARTER:** Absolutely. That would be
6 274.

7 **MR. REHWINKEL:** 274. And --

8 **CHAIRMAN CARTER:** How about a short title?

9 **MR. REHWINKEL:** I have Robinson Testimony,
10 Other Jurisdictions. Would that work?

11 **CHAIRMAN CARTER:** That works fine.

12 **MR. REHWINKEL:** Okay.

13 **CHAIRMAN CARTER:** Robinson Testimony, Other
14 Jurisdictions.

15 (Exhibit 274 marked for identification.)

16 **MR. WALLS:** Is this the complete testimony in
17 all other jurisdictions?

18 **MR. REHWINKEL:** No, sir. And, Mr. Walls, I
19 am, just for explanation purposes, I am not offering
20 this for purposes of proving any truth of the matter
21 asserted. I'm really offering this to see if, if I can
22 get Mr. Robinson to confirm the representation that I've
23 made to him about service lives. I don't know that this
24 is appropriate to be offered into evidence, but I just
25 want to -- at the conclusion of the testimony.

1 I don't know that Mr. Walls has lodged an
2 objection, but I just wanted to respond to his question,
3 Mr. Chairman, if that's appropriate.

4 **CHAIRMAN CARTER:** Okay. We'll do like we
5 normally do whenever there's a -- so a party can
6 preserve their right to object, as we normally do on
7 that.

8 Mr. Walls, you have an opportunity to object,
9 and we'll get to that when we decide on whether or not
10 to admit it.

11 Okay, Mr. Rehwinkel?

12 **MR. REHWINKEL:** Yes, sir.

13 **CHAIRMAN CARTER:** That's how we've been doing
14 it. I've done that for both sides. I want to be fair
15 to all parties and all.

16 Does everyone have a copy of it?

17 **MR. WRIGHT:** Not yet.

18 **CHAIRMAN CARTER:** Okay. Hang on one second,
19 Mr. Rehwinkel.

20 **MR. REHWINKEL:** Mr. Poucher gave me a copy I
21 don't need.

22 **CHAIRMAN CARTER:** Mr. Burnett is distracting
23 him.

24 Do you want to make a moment, take a minute,
25 take a minute on it or --

1 **MR. REHWINKEL:** I don't know how many copies
2 we gave to the staff. I don't know if we have enough.
3 Does Mr. Walls have a copy? Okay.

4 **CHAIRMAN CARTER:** Staff, how many have you
5 guys got?

6 **MR. REHWINKEL:** I know the witness and the
7 court reporter and the Commissioners.

8 **CHAIRMAN CARTER:** You need one more? Ms.
9 Kaufman, you've got one?

10 Ms. Bradley?

11 **MS. BRADLEY:** No, but that's okay.

12 **MR. REHWINKEL:** She can look on on mine.

13 Thank you. I apologize for the administrative
14 delay, Mr. Chairman.

15 **CHAIRMAN CARTER:** Okay.

16 **MR. REHWINKEL:** Let me see if I can move this
17 along.

18 **BY MR. REHWINKEL:**

19 **Q.** Mr. Robinson, can I ask you if you could look
20 at this exhibit -- and I'm only asking you this to see
21 if it refreshes your recollection. The first excerpt
22 here is from a Delmarva case in Maryland. Do you see
23 that? There's a, the first page is a, looks like a
24 transcript page, and the second page looks like the
25 first page of your direct testimony dated November 17,

1 2006, and there's a cover page for depreciation study as
2 of 12/31/2005. Do you see that?

3 **A.** Yes.

4 **Q.** And then the next section, which it looks like
5 the format for the depreciation study that you utilized;
6 correct?

7 **A.** Yes. I don't know what report this is
8 specifically out of. I can, I just don't know, because
9 there's no, there's no name. This is just a page out of
10 the, out of a study.

11 **Q.** Okay. For Account 364 there's two pages
12 there. And for whatever this document represents, on
13 the second page of that at the top, do you see where it
14 says "proposed depreciation parameters"?

15 **A.** Yes.

16 **Q.** Okay. And then right underneath that it says
17 "ASL" in all caps with a slash. It says "Curve:
18 52-R2.5." Is that correct?

19 **A.** That's correct as shown.

20 **Q.** Okay. So does this provide any refreshment to
21 your recollection about what you might have recommended
22 or you did recommend in the Delmarva case in Maryland?

23 **A.** Well, yes, in a way. If, in fact, which I can
24 only -- I don't want to assume. But if in fact, if this
25 is out of the Delmarva study, that would indicate to me

1 that we estimated based upon that specific company's
2 data at that point in time a 52-R2.5 life curve along
3 with a negative 75 percent net salvage for that property
4 group.

5 Q. Okay. And if I could ask you to turn past the
6 next two pages to the Montana-Dakota Utilities Company.
7 Is this -- let me ask you this. In Montana did you
8 testify since 2005 with respect to this company?

9 A. I think it was 2007.

10 Q. Okay.

11 A. Or 2008.

12 Q. Was it based on a study with data from 2002?

13 A. Yes. There was a study that was filed as part
14 of a case that was some years old, and the testimony was
15 in support of that study.

16 Q. Okay. Is it correct, if you'll look to the
17 next page, which is Page 4-18, and at the bottom it
18 says, "AUS Consultants - Webber, Thick and Wilson
19 Division."

20 A. Yes. At that time we had a different name, if
21 you will, for the organization. We had AUS Consultants.
22 We had a Webber, Thick and Wilson Division. Since we
23 have dropped these, the division name, and so now it's
24 just AUS Consultants.

25 Q. Okay. That at least gives you some grounding

1 that this is the study or an excerpt from the study that
2 was submitted in that docket?

3 A. It appears to be.

4 Q. Okay. And under Account 364 on that page,
5 which says 4-18 at the bottom, near the bottom there in
6 the last three lines there's a reference to an Iowa
7 38-R0.5 life in curve. Do you see that?

8 A. Yes.

9 Q. Does that indicate a 38-year life for this
10 account in that part of the world?

11 A. Yes, it does. And it's, this is certainly
12 interesting to note. It just goes to show you each
13 company is different in the sense for going back to
14 Delmarva was a 52-year life. In the Montana-Dakota case
15 it was a 38-year life. So those were based upon studies
16 of those specific company data that drove the estimates
17 for those lives. Also, if you look at a corresponding
18 bit of information there, that we estimated, you know,
19 different levels of net salvage as well.

20 So they, the two sort of, I wouldn't say they
21 go hand in hand, but they're all part of that same
22 process where if you have a, a shorter life, you may
23 have potentially less negative salvage. But this
24 clearly indicates that there's a rather significant
25 diversity between just even these two companies in the

1 life estimates because they're different properties.
2 And the same is true for Progress Energy; it's a totally
3 different property and different conditions.

4 So the life is going to be based upon the
5 information from that operating company. And this just
6 shows the error or the difficulty in trying to go and
7 get an industry summary of information and say, well,
8 that applies to, for instance, for Progress Energy.

9 Q. So you generally do not subscribe to any
10 industry wide comparisons as part of depreciation?

11 A. Yes and no. Yes in the sense that if there is
12 limited data within the company that you're studying,
13 certainly you need to consider information that might be
14 available from other sources as a basis to make a
15 judgment estimate. If you have adequate data to study
16 from an operating company, that data would take
17 preference over a simple survey or a reference to other
18 company property.

19 Q. But that would be the only circumstance that
20 you would recommend using?

21 A. That's, that's principally the driving force
22 behind the process.

23 Q. Okay. If I could ask you to turn to the last
24 page of this exhibit, New York Electric & Gas
25 Corporation. Will you accept my representation that

1 this is a summary of your, of certain of your service,
2 your service life recommendations in that case?

3 **A.** That appears to be from the NYSEG, New York
4 State Electric & Gas depreciation study.

5 **Q.** Okay. And if I look at Account 364, which is
6 the third line of that spreadsheet, and I go all the way
7 across the top to the third from the last column,
8 ASL/Survivor Curve, which is Column 0, or 0, Column 0,
9 I'm sorry, is that that would show a 43-R1.5 curve?

10 **A.** That's what it would show. And with the same
11 explanation, that, again, this is just another operating
12 company's property that's being driven by, you know,
13 their activity and their experience.

14 **Q.** In this case what service life did you propose
15 for PEF for Account 364?

16 **A.** I believe -- wait a second. Let me look.

17 **Q.** Was it 29 years?

18 **A.** 29-R4.

19 **Q.** Okay.

20 **A.** Actually the life went up by one year from the
21 prior study.

22 **Q.** Okay. And who did the prior study?

23 **A.** I did.

24 **Q.** Okay. Have you ever testified in an electric
25 case for an, to an ASL for Account 364 as low as 29

1 years other than for Progress Energy?

2 **A.** I don't know, because I don't have all those
3 studies in front of me.

4 **Q.** You really haven't, have you?

5 **A.** I, I'm not specifically aware of it.

6 **Q.** Okay.

7 **A.** But, again, we're looking at company-specific
8 data and the experience within that operating company.
9 It would be improper to recommend a life for this
10 operating company based upon property in Delaware or
11 Montana or someplace else that has no bearing or nothing
12 to do with this operating company's property.

13 **Q.** Okay.

14 **A.** That's why you do individual studies for
15 individual companies.

16 **Q.** Can I, I just want to ask you about one other
17 account on this same document, Exhibit 74 -- 73.

18 **CHAIRMAN CARTER:** 274.

19 **MR. REHWINKEL:** 274. Thank you.

20 **BY MR. REHWINKEL:**

21 **Q.** And that would be Account 368.

22 **A.** Excuse me. Which document?

23 **Q.** The, the exhibit we just went through.

24 **A.** Right. But which page?

25 **Q.** Okay. Let's go back to, first to the Delmarva

1 case, Account 368, Line Transformers, which is, which
2 is, is Pages 4-12 and 4-13. And if I could ask you to
3 look at 4-13, which I believe at the top under proposed
4 depreciation parameters shows a 37-year life for this
5 account; is that correct? 368?

6 **A.** The proposed parameters were a 37-R2. And I
7 would add it's, in that company, for instance, the
8 current parameters were 32 years. They changed because
9 experience changed. So we, in that particular case we
10 increased the life.

11 **Q.** Okay. And, again, if you could turn to the,
12 to the Montana case, which is the next page after the
13 one we discussed on Account 364, under Account 368,
14 which is at the bottom, 4-22. You utilized a 45-year
15 life, if I'm reading it correctly, a little more than
16 halfway down the page. It says an Iowa 45-R3 life and
17 curve is recommended; is that correct?

18 **A.** That's what's shown there.

19 **Q.** Okay.

20 **A.** And this is a Montana company that's in,
21 outside of Bismarck. It's a company that's radically
22 different from PEF located in Florida in a high growth
23 area. Different, totally different conditions,
24 different information.

25 **Q.** Okay. And then to the last page of the

1 Exhibit 274. Account number, well, if I could ask you,
2 I don't know, not even a third of the way down there
3 under the description of line transformers, this is a
4 little hard to read, but it looks like 368.10. Do you
5 see that on left-hand side?

6 A. Yes.

7 Q. Is that the same, is that a corresponding --

8 A. Yes. They used .1 as opposed to just 368.

9 Q. Okay. And if I go all the way across that
10 page and that row under that Column 0 -- or Column O, I
11 see a, I think I see it correctly as 38-R1 for the
12 curve, and that would be a 38-year life; is that
13 correct?

14 A. That's right.

15 Q. Okay. And in this case you proposed for the
16 same account a 27-year life; is that correct?

17 A. Yes. Again, same problem, that you're looking
18 at this company relative to companies around the country
19 that are in no way connected with this company's
20 property.

21 Q. And --

22 **CHAIRMAN CARTER:** Okay. Before we go down
23 another line, boys and girls, we're going to stay on
24 time.

25 **MR. REHWINKEL:** Can I ask just one last

1 question on that line? I just have one.

2 **CHAIRMAN CARTER:** You've got a minute.

3 **MR. REHWINKEL:** Okay.

4 **BY MR. REHWINKEL:**

5 **Q.** And isn't it true, Mr. Robinson, that you have
6 never testified to an ASL for Account 368 as low as 27
7 years other than this case?

8 **A.** I am not aware that I have. Each company
9 stands on its own.

10 **MR. REHWINKEL:** Okay. Thank you. That's all
11 on this line. Thank you.

12 **CHAIRMAN CARTER:** 2:15.

13 (Recess taken.)

14 (Transcript continues in sequence with Volume
15 9.)

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STATE OF FLORIDA)
 :
COUNTY OF LEON) CERTIFICATE OF REPORTER

I, LINDA BOLES, RPR, CRR, Official Commission Reporter, do hereby certify that the foregoing proceeding was heard at the time and place herein stated.

IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been transcribed under my direct supervision; and that this transcript constitutes a true transcription of my notes of said proceedings.

I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorneys or counsel connected with the action, nor am I financially interested in the action.

DATED THIS 28th day of September, 2009.

Linda Boles
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