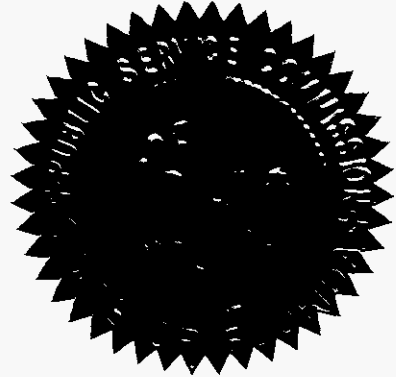


BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION

PETITION FOR INCREASE IN DOCKET NO. 090079-EI  
RATES BY PROGRESS ENERGY  
FLORIDA, INC.

PETITION FOR LIMITED PROCEEDING DOCKET NO. 090144-EI  
TO INCLUDE BARTOW REPOWERING  
PROJECT IN BASE RATES, BY  
PROGRESS ENERGY FLORIDA, INC.

PETITION FOR EXPEDITED APPROVAL DOCKET NO. 090145-EU  
OF THE DEFERRAL OF PENSION  
EXPENSES, AUTHORIZATION TO  
CHARGE STORM HARDENING EXPENSES  
TO THE STORM DAMAGE RESERVE, AND  
VARIANCE FROM OR WAIVER OF  
RULE 25-6.0143(1)(C), (D), AND  
(F), F. A. C., BY PROGRESS  
ENERGY FLORIDA, INC.



VOLUME 11

Pages 1465 through 1687

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PROCEEDINGS: HEARING

COMMISSIONERS  
PARTICIPATING: CHAIRMAN MATTHEW M. CARTER, II  
COMMISSIONER LISA POLAK EDGAR  
COMMISSIONER KATRINA J. McMURRIAN  
COMMISSIONER NANCY ARGENZIANO  
COMMISSIONER NATHAN A. SKOP

DATE: Thursday, September 24, 2009

DOCUMENT NUMBER - DATE

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FPSC-COMMISSION CLERK

1           TIME:                           Commenced at 9:32 a.m.

2           PLACE:                         Betty Easley Conference Center  
3   Room 148  
4   4075 Esplanade Way  
  Tallahassee, Florida

5           REPORTED BY:                 LINDA BOLES, RPR, CRR  
6   Official FPSC Reporter  
  (850) 413-6734

7           PARTICIPATING:               (As heretofore noted.)

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## I N D E X

## WITNESSES

3	NAME:	PAGE NO.
4	WILLIAM SLUSSER	
5	Direct Examination by Mr. Melson	1478
6	Prefiled Direct Testimony Inserted	1481
6	Cross Examination by Ms. Kaufman	1520
7	Cross Examination by Mr. Brew	1550
7	Cross Examination by Ms. Evans	1561
8	Cross Examination by Mr. Wright	1569
8	Cross Examination by Mr. Saylor	1574
9	Further Cross Examination by Mr. Brew	1618
9	JAMES T. SELECKY	
10	Prefiled Direct Testimony Inserted	1622
11		
12	PETER TOOMEY	
13	Direct Examination by Mr. Burnett	1638
14	Prefiled Direct Testimony (090079)	
14	Inserted	1641
15	Prefiled Direct Testimony (090144)	
15	Inserted	1672
16	Cross Examination by Mr. Rehwinkel	1681
17		
18	CERTIFICATE OF REPORTER	1687
19		
20		
21		
22		
23		
24		
25		

## EXHIBITS

	NUMBER:	ID.	ADMTD.
1			
2			
3	41		1619
4	111 WCS-1	1480	1619
5	112 WCS-2	1480	1619
6	113 WCS-3	1480	1619
7	114 WCS-4	1480	1619
8	115 WCS-5	1480	1619
9	116 WCS-6	1480	1619
10	117 PT-1	1640	
11	118 PT-2	1640	
12	119 PT-3	1640	
13	120 PT-4	1640	
14	121 PT-5	1640	
15	122 PT-6	1640	
16	123 PT-7	1640	
17	124 PT-8	1640	
18	125 PT-9	1640	
19	126 PT-10	1640	
20	127 PT-11	1640	
21	128 PT-1 (Bartow)	1640	
22	129 PT-2 (Bartow)	1640	
23	130 PT-3 (Bartow)	1640	
24	131 PT-4 (Bartow)	1640	
25	132 PT-5 (Bartow)	1640	

## EXHIBITS

NUMBER:	ID.	ADMTD.
202 Appendix A (Selecky)	1621	1621
203 JTS-1	1621	1621
204 JTS-2	1621	1621
205 JTS-3	1621	1621
279 Credit Value	1546	1620
280 PSC Typical Bills 1984-2009	1570	1620

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## P R O C E E D I N G S

(Transcript follows in sequence from  
Volume 10.)

**CHAIRMAN CARTER:** Good morning. I'd like to call the hearing to order. And before we get started, staff, there's some preliminary matters. You're recognized.

**MS. FLEMING:** Yes, Commissioners and Chairman. It's my understanding that Mr. Wright would like to address the Commission this morning.

**CHAIRMAN CARTER:** Mr. Wright, good morning. You're recognized, sir.

**MR. WRIGHT:** Good morning, Mr. Chairman, Commissioners. Thank you.

I think I speak on behalf of all the parties. We are making remarkable progress in this case. By my count we have completed, including through the witnesses who have been stipulated, we have now completed 20 of 43 total testimonies, which, to the best of my recollection, which admittedly is a bit hazy at this moment, puts us about 17 testimonies ahead of where we were in that other case.

Accordingly, we all met last night and, and agreed on a schedule, at least as amongst the parties, that we would submit to you for your approval that would

1 have us take up -- the bottom line is, Commissioners,  
2 we're kind of running out of witnesses we're so far  
3 ahead.

4 **CHAIRMAN CARTER:** Okay.

5 **MR. WRIGHT:** And we've got -- the schedule  
6 we'd propose to you for today is to take Mr. Slusser,  
7 Mr. Toomey and Mr. Schultz, subject to the proviso that  
8 Mr. Schultz is not available until after lunchtime. We  
9 may or may not finish Mr. Slusser and Mr. Toomey before  
10 lunch.

11 **CHAIRMAN CARTER:** Okay.

12 **MR. WRIGHT:** And then call it a day. And if,  
13 if I might pose that in the form of an ore tenus motion  
14 for time off for good behavior.

15 **CHAIRMAN CARTER:** You know, Mr. Wright, we  
16 have to always reinforce good behavior. You know, you  
17 guys, I want to say to the attorneys as well as to, both  
18 from the company as well as from the Intervenors, you  
19 guys have done a yeoman's job of working and all like  
20 that, and obviously we'll accept that and that'll be our  
21 game plan for today.

22 I appreciate your hard work, some of you have  
23 foregone cross-examination. That was your right to do  
24 that, but you, for, for allowing it not to happen for  
25 whatever reason, but I appreciate that.

1 Mr. Wright, you may continue.

2 **MR. WRIGHT:** Thank you. And then for tomorrow  
3 the way, the way the order of witnesses goes, we would  
4 complete the testimony of the Intervenor witnesses who  
5 are available tomorrow, and that would be Mr. Pous,  
6 Mr. Lawton and Mr. Klepper tomorrow, and then take  
7 Professor Vander Weide's rebuttal testimony out of  
8 order. And the reason to do that is that he is only  
9 available tomorrow and Friday, October 2nd. Then, then  
10 we kind of run out of witnesses because the company  
11 quite reasonably wants its rebuttal witnesses to follow,  
12 follow the witnesses whose testimony they are rebutting.

13 So our proposal would then be to take those  
14 four witnesses, Pous, Lawton, Klepper and Vander Weide,  
15 tomorrow and call it a day.

16 **CHAIRMAN CARTER:** Do you think we'll get  
17 finished by 5:00 tomorrow?

18 **MR. WRIGHT:** What I can tell you is that based  
19 on the representations of counsel at our sidebar  
20 conversation last night, that appears highly likely to  
21 me, Mr. Chairman.

22 **CHAIRMAN CARTER:** Like I say, obviously I want  
23 to reward good behavior. Not that you guys have to do  
24 anything that I want you to do or anything like that,  
25 but I think that it's been a very professional and



1 collegial process. I mean, obviously it's adversarial  
2 and all like that, but we don't have to be mean-spirited  
3 about it. And I want to commend the attorneys for what  
4 you've done. And if we can do that tomorrow, I think we  
5 can do that.

6 Mr. Rehwinkel.

7 **MR. REHWINKEL:** Yes, Mr. Chairman. And I  
8 wanted to thank Mr. Wright for his comments, and he's  
9 kind of the message bearer. But I would like to state  
10 for the record that your staff has been the one that has  
11 marshaled the process and coordinated things and they  
12 worked behind the scenes to facilitate things and make  
13 this process transparent to you and to the public that  
14 we're all representing here. So I just wanted to thank,  
15 to thank them for that, because that's a big reason why  
16 we're here --

17 **CHAIRMAN CARTER:** Thank you.

18 **MR. REHWINKEL:** -- at this point.

19 **CHAIRMAN CARTER:** And thank you to our staff  
20 as well. You guys always do a great job.

21 Ms. Van Dyke.

22 **MS. VAN DYKE:** Mr. Chairman, this might be the  
23 appropriate time to make a request that the Navy has.  
24 We had talked to the other parties and to staff about  
25 possibly doing the administrative work for putting in

1 our witness and his exhibits, which have been stipulated  
2 to by everyone, when we're done with Mr. Slusser's  
3 direct testimony, when all the parties are done with  
4 Mr. Slusser today. That would complete what the Navy  
5 has to do at this hearing, and we could then save  
6 everybody a lot of tax dollars by going back home and  
7 not spending your tax dollars on another week of hotels.

8 **CHAIRMAN CARTER:** We shall accommodate you.

9 Is that the agreement of the parties?

10 **MR. WRIGHT:** Yes, sir.

11 **MS. KAUFMAN:** Yes.

12 **CHAIRMAN CARTER:** We, we shall accommodate  
13 you.

14 **MS. VAN DYKE:** Thank you.

15 **CHAIRMAN CARTER:** All right? Any further  
16 preliminary matters from the parties?

17 **MR. WRIGHT:** Here, here to Mr. Rehwinkel's  
18 compliments to the staff.

19 **CHAIRMAN CARTER:** Thank you.

20 Ms. Bradley.

21 **MS. BRADLEY:** I wanted to join in that as  
22 well. It's made it much easier this time, and they've  
23 made sure we had copies of exhibits and things the night  
24 before so that we would at least have time to go through  
25 them before the next day, and that's been greatly

1 appreciated.

2 **CHAIRMAN CARTER:** Thank you.

3 Ms. Kaufman.

4 **MS. KAUFMAN:** Mr. Chairman, I'm concurring  
5 with what everyone has said in terms of how far ahead we  
6 are and the time off for good behavior, but especially  
7 the compliments to the staff, because I think getting  
8 the documents and all has been a big part of enabling us  
9 to, to move a little quicker and maybe have a little bit  
10 less cross-examination. Thank you.

11 **CHAIRMAN CARTER:** Mr. Brew, are you doing all  
12 right this morning?

13 **MR. BREW:** Fine, Chairman.

14 **CHAIRMAN CARTER:** Okay. Good deal.

15 **MR. BREW:** I don't want to burden the record  
16 any more other than saying me too.

17 **CHAIRMAN CARTER:** All right. The me too.

18 **MR. MELSON:** Me too.

19 **CHAIRMAN CARTER:** Okay. Mr. Melson, thank  
20 you, sir.

21 **COMMISSIONER EDGAR:** Mr. Chairman, just to  
22 point out, I think our staff, of course, has done a  
23 wonderful job, and I appreciate the collegiality, as you  
24 said, in a process that is based often on adversarial  
25 positions as part of the process. But I also think it's

1 a great example of lessons learned. You know, the case  
2 that we did earlier was the first time that many of us  
3 have participated in a case of that magnitude, and the  
4 fact that we all saw some things that maybe could be  
5 done a little more efficiently and were able to adapt so  
6 quickly is a testament to everybody's professionalism.

7 **CHAIRMAN CARTER:** Thank you. And also to my  
8 colleagues, thank you all for being here and for hanging  
9 in there. You kind of alternated the schedule a little  
10 for efficiency purposes, and I think it worked to  
11 everyone's benefit.

12 Staff, any further preliminary matters?

13 **MS. FLEMING:** Just a couple of comments. Just  
14 to be clear for the schedule for today then, it's my  
15 understanding we will take up Witness Slusser for direct  
16 and then Mr. Selecky for the Navy, then Mr. Toomey for  
17 direct and Schultz for direct; is that correct?

18 **CHAIRMAN CARTER:** Right. And Mr. Schultz will  
19 be available in the afternoon. Is that right, Mr.  
20 Wright?

21 **MR. WRIGHT:** Yes.

22 **CHAIRMAN CARTER:** Mr. Rehwinkel. I'm sorry.  
23 Mr. Rehwinkel.

24 **MR. REHWINKEL:** Yes, he will.

25 **CHAIRMAN CARTER:** Okay. We'll accommodate

1 you.

2 **MR. REHWINKEL:** Assuming the airlines are  
3 working well today.

4 **CHAIRMAN CARTER:** Yeah. Well, we'll work with  
5 you on that.

6 **MS. FLEMING:** And, Mr. Chairman, if I might,  
7 I'd also like to note for the record that as of today  
8 it's my understanding that Witnesses Dismukes, Marz and  
9 Klepper have been stipulated.

10 **CHAIRMAN CARTER:** Is that the agreement of the  
11 parties?

12 **MR. WRIGHT:** Yes, sir.

13 **MR. MELSON:** Yes, sir.

14 **CHAIRMAN CARTER:** Okay. So when we get to  
15 that, we'll do that. But we will take the Navy  
16 witnesses out of order, as we said this morning.

17 **MS. FLEMING:** That's correct.

18 **CHAIRMAN CARTER:** But the rest of them, we'll  
19 take them as we come to them. Okay?

20 **MS. FLEMING:** Yes.

21 **CHAIRMAN CARTER:** You may proceed.

22 **MS. FLEMING:** That's all I have, Chairman.

23 **CHAIRMAN CARTER:** Anything further from the  
24 parties?

25 Call your next witness.

1                   **MR. MELSON:** Progress calls William Slusser.

2                                   **WILLIAM SLUSSER**

3 was called as a witness on behalf of Progress Energy  
4 Florida and, having been duly sworn, testified as  
5 follows:

6                                   **DIRECT EXAMINATION**

7 **BY MR. MELSON:**

8                   **Q.** Mr. Slusser, have you been sworn?

9                   **A.** Yes, I have.

10                   **Q.** Would you please state your name and business  
11 address?

12                   **A.** My name is William C. Slusser, Jr. My  
13 business address is 16550 Gulf Boulevard, Unit 342,  
14 North Reddington Beach, Florida 33708.

15                   **Q.** And what is your profession or occupation?

16                   **A.** I'm an electric utility rate consultant.

17                   **Q.** Did you prefile direct testimony in this  
18 docket consisting of 37 pages?

19                   **A.** Yes, I did.

20                   **Q.** Do you have any changes or corrections to that  
21 testimony?

22                   **A.** Yes, I do.

23                   **Q.** Would you give us that, please?

24                   **A.** The change I have is on Page 20 of my direct  
25 testimony, beginning on Line 8, the second sentence

1 there that starts "There are a number of utilities," I  
2 wish to strike that sentence, and the sentence that  
3 follows that ends in the middle of Line 11.

4 Q. So that the answer would read, "No, not at  
5 all. The Commission also approved the "Equivalent  
6 Peaker" methodology," et cetera?

7 A. Yes.

8 Q. With that change, if I were to ask you the  
9 same questions today that are in your prefiled  
10 testimony, would your answers be the same?

11 A. Yes.

12 MR. MELSON: Mr. Chairman, I'd ask that  
13 Mr. Slusser's prefiled direct testimony be inserted into  
14 the record as though read.

15 CHAIRMAN CARTER: The prefiled testimony of  
16 the witness will be inserted into the record as though  
17 read.

18 BY MR. MELSON:

19 Q. Mr. Slusser, did you have six exhibits to that  
20 testimony, WCS-1 to WCS-6, that are identified on the  
21 master exhibit list as Numbers 111 through 116?

22 A. Yes.

23 Q. And am I correct that your Exhibit WCS-1 lists  
24 the MFR schedules that you're sponsoring or  
25 cosponsoring?

1           **A.**    Yes.

2           **Q.**    Do you have any changes or corrections to your  
3 exhibits?

4           **A.**    No.

5                   (Exhibits 111 through 116 marked for  
6 identification.)

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**DIRECT TESTIMONY OF  
WILLIAM C. SLUSSER, JR.**

1 **I. Introduction**

2 **Q. Please state your name and business address.**

3 **A.** My name is William C. Slusser, Jr. My business address is 16550 Gulf  
4 Boulevard, No. 342, North Redington Beach, Florida 33708.

5  
6 **Q. What is your occupation?**

7 **A.** I am an electric utility rate consultant.

8  
9 **Q. On whose behalf are you testifying in this proceeding?**

10 **A.** I am testifying on behalf of Progress Energy Florida ("PEF" or the  
11 "Company") on allocated cost of service and rate design issues.

12  
13 **Q. Please describe your educational background and professional  
14 experience.**

15 **A.** I graduated in 1967 from the University of Florida with a Bachelor of  
16 Science Degree in Electrical Engineering and in 1970 from the University  
17 of South Florida with a Master's Degree in Engineering Administration. I  
18 have been a registered Professional Engineer employed by Florida Power  
19 Corporation for over 36 years until January 2001, after which time I  
20 became an independent rate consultant. I have devoted most of my  
21 career to preparing cost of service studies and performing rate analyses  
22 and rate design in the establishment of PEF's electric utility rate structure.  
23 I have testified on allocated class cost of service and rate design issues for

1 PEF for many years and most recently in their prior two base rate  
2 proceedings before this Commission in Docket No. 000824-EI and Docket  
3 No. 050078-EI.  
4

5 **II. Purpose and Summary of Testimony**

6 **Q. Mr. Slusser, what is the purpose of your testimony?**

7 **A.** My testimony serves three main purposes.

8 First, I present a "Jurisdictional Separation Study" for the projected  
9 2010 test year period. This study provides the basis for determining the  
10 Company's total costs and revenue requirements subject to the jurisdiction  
11 of this Commission.

12 Second, I have prepared and present three retail "Allocated Class  
13 Cost of Service and Rate of Return Studies" for the test year, each study  
14 differing only as to the weighting of demand and energy responsibilities in  
15 the allocator for fixed production capacity costs. The Company is  
16 recommending the study being referred to as the "12 CP and 50% AD"  
17 method be relied upon in this proceeding for establishing each rate class's  
18 allocated cost of service or revenue requirement.

19 Third, I present the Company's proposed tariff schedules of rates and  
20 charges which, when applied to test period billing determinants, produce  
21 the Company's class and total retail revenue requirements sought in this  
22 proceeding.  
23

24 **Q. Do you have an exhibit to your testimony?**

1 A. Yes, I have prepared or supervised the preparation of the following exhibits  
2 which are attached to my direct testimony:

- 3 ● Exhibit No. \_\_\_\_ (WCS-1), a list of the MFR schedules I sponsor or co-  
4 sponsor.
- 5 ● Exhibit No. \_\_\_\_ (WCS-2), Summary Development of Functional Unit  
6 Costs with Proposed Revenue Credits.
- 7 ● Exhibit No. \_\_\_\_ (WCS-3), Estimate of Alternative Resource Investment  
8 Required to Serve Peak Demand Only.
- 9 ● Exhibit No. \_\_\_\_ (WCS-4), Comparison of Class Allocated Cost of Service  
10 Study Results.
- 11 ● Exhibit No. \_\_\_\_ (WCS-5), Development of Target Revenue Increase by  
12 Rate Class.
- 13 ● Exhibit No. \_\_\_\_ (WCS-6), Summary of Proposed Class Revenues and  
14 Class Rates of Return.

15 These exhibits are true and correct.

16  
17 **Q. What Minimum Filing Requirement (MFR) schedules do you sponsor?**

18 **A.** I sponsor all or portions of the MFR schedules listed in my Exhibit \_\_\_\_  
19 (WCS-1). These MFR schedules are true and correct, subject to their  
20 being updated in this proceeding.

21  
22 **Q. Are the "Jurisdictional Separation Study", the three "Allocated Class  
23 Cost of Service Studies", and PEF's proposed rate schedules  
24 provided as a part of the Company's MFRs?**

1 A. Yes, they are provided within the portion of the MFRs designated Section E  
2 - Rate Schedules. I should mention that the "Jurisdictional Separation  
3 Study" and each of the three "Allocated Class Cost of Service Studies" are  
4 provided in separate bound volumes apart from the main volume of Section  
5 E because of the voluminous output reports included with these studies.

6  
7 **Q. Would you please provide a summary of your testimony?**

8 A. Certainly. My role in this proceeding has been to develop, and to now  
9 support, the tariff rates and charges that produce sufficient revenues to (i)  
10 recover the Company's total retail jurisdictional cost of service from its rate  
11 classes as a whole and (ii) recover from each rate class, to the extent  
12 practicable, the portion of the Company's total retail cost of service  
13 properly and fairly allocated to that class. To accomplish this objective, I  
14 have prepared and sponsor two types of cost studies.

15 The first of these cost studies is entitled "Jurisdictional Separation Study."  
16 This type of study allocates the various items comprising the Company's  
17 total system costs between the Company's two jurisdictional businesses:  
18 its retail business and its wholesale business. This separation of costs  
19 between the two businesses is based on mathematical factors representing  
20 appropriate customer, capacity, or energy related cost responsibilities. The  
21 allocation of costs to the retail business that results from the application of  
22 these factors is the basis for determining the Company's revenue  
23 requirements in this proceeding subject to the jurisdiction of this  
24 Commission.

1 The second type of cost study is called an "Allocated Class Cost of  
2 Service and Rate of Return Study." This study is an extension of allocating  
3 the costs initially allocated to the retail jurisdiction to the individual rate  
4 classes comprising the retail business. The results of this study form the  
5 cost basis for establishing the revenue requirement attributable to each of  
6 the retail rate classes.

7 The most significant and noteworthy cost that must be allocated to  
8 rate classes is that of fixed production capacity costs. Production capacity  
9 related costs make up about 40% of the Company's base recoverable  
10 costs and over 80% of the costs recovered through the Capacity Cost  
11 Recovery, Energy Conservation Cost Recovery, and Environmental Cost  
12 Recovery clauses. PEF is recommending that production capacity costs  
13 be allocated using the method called the "12 CP and 50% AD" method.  
14 Simply stated, this method allocates 50 percent of the Company's  
15 production capacity costs on class demand responsibility and 50 percent of  
16 these costs based on class energy responsibility. As I explain later in my  
17 testimony, allocating 50 percent of production capacity costs on the basis  
18 of energy usage, instead of only about 8 percent under the "12 CP and  
19 1/13 AD" method, a study method specified to be produced in accordance  
20 with the Commission's MFRs, is intended to provide a better matching of  
21 the allocation of costs and benefits to customer rate classes.

22 With respect to rate design, the Company is proposing to maintain its  
23 current rate structure and has generally revised its base rate charges to  
24 produce each class's revenue requirement and move the classes to parity  
25 to the extent practical. However, in keeping with past Commission

1 practice, the Company has proposed to limit the percentage revenue  
2 increase for a number of rate classes to 1.5 times the overall percentage  
3 increase. In addition, the Company is proposing to complete the transition  
4 of its curtailable and interruptible general service customers being served  
5 for the last thirteen years under "closed" rate schedules and move these  
6 customers under the more up-to-date "open" curtailable and interruptible  
7 rate schedules.

8  
9 **III. Jurisdictional Separation Study**

10 **Q. What is a "Jurisdictional Separation Study"?**

11 **A.** Most of the costs incurred by an electric utility to serve its customers are of  
12 a "joint" or "common use" nature. For example, a generating plant is  
13 ordinarily not constructed to serve any one customer or even one class of  
14 customers, but is part of a total generating system designed to serve the  
15 aggregate load requirements of all customers on the system. The  
16 investment in this plant is recorded on the Company's books and records  
17 as a "joint" cost for which all customers receiving electric service should  
18 share. A "Jurisdictional Separation Study" is an allocation of the  
19 Company's mostly "joint" costs between those customers served under the  
20 jurisdiction of the Federal Energy Regulatory Commission (FERC) and  
21 those customers served under the jurisdiction of this Commission, or, in  
22 other words, between the Company's retail and wholesale businesses.  
23 The study consists of allocations for all rate base and operating expense  
24 items comprising the Company's total system cost of service for the test

1 period. Allocations are performed using mathematical formulas that best  
2 represent each jurisdiction's cost responsibility.

3  
4 **Q. What sources of information have you used to prepare the**  
5 **Company's "Jurisdictional Separation Study"?**

6 **A.** The accounting data, particularly the data provided in MFR Schedules B,  
7 C, and D, sponsored by Company witness Peter Toomey, provide the  
8 basic system cost of service information. This data is organized by primary  
9 FERC account and is classified or assigned to functional groupings for  
10 allocation purposes. The data represents the fully adjusted data for the  
11 test period. The primary allocation factors are those used to allocate the  
12 fixed power supply capacity costs and are based on the jurisdictional loads  
13 occurring on the production and transmission systems at the time of the  
14 Company's projected system monthly peaks. This load data, which is  
15 sponsored by Company witness John B. Crisp, is projected for each  
16 individual wholesale customer and the total retail class for each month of  
17 the test period.

18  
19 **Q. Are the procedures and methodologies employed in the preparation**  
20 **of the "Jurisdictional Separation Study" in this proceeding consistent**  
21 **with those used in separation studies submitted in prior regulatory**  
22 **filings before both this Commission and the FERC?**

23 **A.** Yes. It is important to utilize procedures and methodologies that are  
24 consistent with the regulatory practices of both this Commission and the  
25 FERC. The use or adoption of different costing procedures by either

1 commission can result in an under- or over-recovery of costs by the  
2 Company on a total system basis. Both commissions employ similar  
3 embedded cost, ratemaking practices and develop rate base and rates of  
4 return to determine test year revenue requirements. And both  
5 commissions have specified the use of the "Average of the 12 Monthly  
6 Coincident Peak Demands," or the "12CP" methodology to allocate fixed  
7 power supply costs for jurisdictional separation purposes.

8 The Company is also employing the same computerized cost allocation  
9 program for preparing its studies in this proceeding as it has used in its  
10 previous rate filings before both the FERC and the FPSC. The computer  
11 program called ECOS was developed by the FERC staff and is obtainable  
12 from the FERC for a nominal fee. The program is designed to establish the  
13 rate groups to be allocated costs and requires the input of functionalized,  
14 system cost of service data and appropriate allocation factors. The  
15 preparation of the input system data is performed on Excel spread sheet  
16 tables described as "Cost Assignments to Allocation Categories." The  
17 input allocation factors are also prepared on Excel spread sheet tables and  
18 are described as "Development of Input Allocation Factors." These tables  
19 are included in the MFR volume containing the "Jurisdictional Separation  
20 Study."

21  
22 **Q. Who are the customers that comprise the Company's separated  
23 wholesale business?**

24 **A.** Wholesale customers consist of municipals, rural electric cooperatives, and  
25 other electric utilities or entities that have the authority to generate into, or



1 receive power from, PEF's transmission grid. PEF's rates and services to  
2 these types of entities are subject to the jurisdiction of the FERC. The  
3 Company currently provides wholesale full requirements sales to the Cities  
4 of Bartow, Winter Park, Mt. Dora, Quincy, Chattahoochee, and Williston.  
5 Wholesale partial requirements sales are provided to the Florida Municipal  
6 Power Agency, New Smyrna Beach Utilities Commission, Seminole Electric  
7 Cooperative, and the City of Tallahassee. Wholesale stratified production  
8 sales, which are sales specifically from a particular type of production  
9 resource, such as base, intermediate, or peaking, are made to Seminole  
10 Electric Cooperative, Inc., the City of Homestead, Gainesville Regional  
11 Utility, Tampa Electric Company, and Reedy Creek Improvement District.  
12 In addition to providing power sales to wholesale entities, the Company  
13 also provides firm transmission service to a number of other entities  
14 including the Cities of Fort Meade, Wauchula, and Tallahassee, the  
15 Georgia Power Company, and the co-generator Central Power & Lime.

16  
17 **Q. Have you developed a specific treatment in your "Jurisdictional**  
18 **Separation Study" for assigning production costs to those wholesale**  
19 **customers purchasing stratified production services?**

20 **A.** Yes. First, it should be understood that production cost responsibilities for  
21 most of the Company's sales are based on average, overall production  
22 embedded costs. By comparison, the cost responsibilities for stratified  
23 wholesale sales are based on average, embedded costs for the particular  
24 type or types of production resources used to make these sales.

1 In order to assign the appropriate costs to stratified sales, it is necessary  
2 to present all the various system production costs, i.e. plant-in-service,  
3 accumulated depreciation, fuel inventories, operation and maintenance  
4 expenses and depreciation expenses, as separately stated stratified costs.

5 For the assignment of those production costs that are considered  
6 fixed, a demand allocator is developed for each stratum that represents the  
7 load responsibility of the stratum sales. This is determined by dividing the  
8 average 12 CP load of stratified customers by the total average monthly  
9 system stratified resource capability adjusted for reserves. Each stratum  
10 allocator results in a specific capacity cost responsibility, expressed as a  
11 percentage for the type of generation resource required. The remaining  
12 cost responsibility for the stratified resources is allocated to the average  
13 rate customer classes based on their 12 CP demands. This procedure  
14 insures that 100% of the costs have been assigned. This development is  
15 contained in the "Development of Input Allocation Factors" section of the  
16 separate MFR volume entitled "Jurisdictional Separation Study."

17 For the assignment of production costs that are considered variable, a  
18 stratified resource unit energy cost is calculated and applied to the  
19 appropriate stratified customer energy sales. These assignments are  
20 contained in the production O&M cost assignments section of the  
21 "Jurisdictional Separation Study."

22  
23 **Q. Have you applied any other different costing treatment to the**  
24 **wholesale jurisdiction?**

1 A. Yes. In accordance with Commission Order No. PSC-99-1741-PPA-EI in  
2 Docket No. 990771-EI, specific amounts of plant and expense related to a  
3 sale to the City of Tallahassee have been assigned to the wholesale  
4 business. These costs, of course, have not been included in the balance  
5 of production costs assigned or allocated to any other customers.

6  
7 **Q. Would you summarize the wholesale business's cost responsibilities**  
8 **for the Company's investment in production, transmission,**  
9 **distribution, and general plant that result from the "Jurisdictional**  
10 **Separation Study"?**

11 A. Yes. The wholesale business is responsible for 13.4% of the production,  
12 32.7% of the transmission, 0.2% of the distribution, and 8.7% of the  
13 general plant investment of the Company. The wholesale business  
14 requires a higher investment in transmission plant due to other wholesale  
15 entities delivering power in, on, out, or through the Company's  
16 transmission system. The wholesale business requires very little  
17 distribution investment since most wholesale points of receipt or delivery  
18 are established on the Company's transmission system.

19  
20 **IV. Class Allocated Cost of Service and Rate of Return Studies**

21 **Q. What is a retail "Allocated Class Cost of Service and Rate of Return**  
22 **Study"?**

23 A. This study is an extension of the "Jurisdictional Separation Study" in which  
24 the retail jurisdictional costs are further allocated to the various rate classes  
25 comprising the retail jurisdiction. Factors for allocating the jurisdictional

1 costs to rate classes are based on billing determinants and class load  
2 characteristics derived from the Company's sales forecast and latest load  
3 research data. The study provides: (i) class realized rates of return at  
4 present and proposed rates, (ii) class revenue surplus or deficiencies from  
5 full cost of service, and (iii) functional unit cost information for rate design  
6 consideration.

7 As with the separation study, the FERC computer cost allocation program  
8 is utilized to perform the cost allocations to retail rate classes. To obtain  
9 the functional cost information required by the Commission's MFRs,  
10 additional program runs are made utilizing each class's cost results and  
11 allocating this data to functional categories.

12  
13 **Q. How did you establish the customer rate classes or rate groups that**  
14 **were used as costing entities in your "Allocated Class Cost of Service**  
15 **Studies"?**

16 **A.** Each regular rate schedule in the Company's present tariff has been  
17 established as a rate group in the cost of service studies. The rate  
18 schedules for general service non-firm service, i.e. the curtailable and  
19 interruptible rate schedules are treated as one rate group since these  
20 customers only differ as to Company or customer control of their non-firm  
21 load capability. Each rate schedule serving either (i) optional time of use,  
22 (ii) load management service, or (iii) standby service, has been combined  
23 with its corresponding or related rate schedule. The resultant rate groups  
24 are described as:

25 (1) Residential Service (RS)

- 1 (2) General Service Non-Demand (GS-1)
- 2 (3) General Service 100% Load Factor (GS-2)
- 3 (4) General Service Demand (GSD)
- 4 (5) Curtailable/Interruptible General Service (CS/IS)
- 5 (6) Lighting Service (LS), consisting of sub-groups for the costs of
- 6 (a) Lighting Energy
- 7 (b) Lighting Facilities (Fixtures and Poles).
- 8

9 **Q. You indicated that an "Allocated Class Cost of Service Study"**  
10 **provides functional cost information for rate design purposes. What**  
11 **functional components are provided in the cost of service studies?**

12 **A.** The cost of service for each of the Company's rate classes, which  
13 ultimately translates into the class's revenue requirement for rate design  
14 purposes, is allocated or assigned to the following functional cost  
15 components:

- 16 (1) Production Capacity
- 17 (2) Production Energy
- 18 (3) Transmission Capacity
- 19 (4) Distribution Capacity - Primary
- 20 (5) Distribution Capacity - Secondary
- 21 (6) Distribution Services
- 22 (7) Metering
- 23 (8) Interruptible General Service Equipment
- 24 (9) Lighting Facilities (Fixtures & Poles) and
- 25 (10) Customer Billing, Information, etc.

1 Unit costs are developed in the allocated cost of service studies by  
2 dividing the class's component cost of service by the appropriate billing  
3 units, *i.e.*, the number of customer bills, energy sales, or billing demands.  
4 This type of information is then used as a consideration in rate design  
5 when establishing the level of customer charges, demand charges, energy  
6 charges, etc. A summary of the functional cost of service for each rate  
7 class and their respective unit costs is provided in my Exhibit No. \_\_\_\_\_  
8 (WCS-2). The production capacity costs in this exhibit are based on the  
9 "12 CP and 50% AD" allocation method. All cost of service amounts  
10 shown have been reduced by an allocation of revenue credits from other  
11 operating revenues, including the additional revenue credits from proposed  
12 increases in service charges.

13  
14 **Q. What costing treatment is utilized in the class cost of service studies**  
15 **for those rate groups that contain non-firm service provisions?**

16 **A.** PEF's residential service and general service rate groups include optional  
17 load management provisions that permit the interruption of certain  
18 specified customer equipment, while the interruptible service and  
19 curtailable service rate groups require that all, or a significant portion of the  
20 customer's load, be subject to interruption or curtailment as a condition for  
21 service. However, the development of costs for these rate groups is based  
22 on the premise that all of the groups' load requirements are firm. This is  
23 because the Company's various forms of non-firm service are elements of  
24 its demand side management (DSM) program and, therefore, the value of  
25 each rate group's load subject to interruption or curtailment is not a

1 consideration in setting base rates, but instead is recognized separately by  
2 the payment of billing credits that are established in and recovered through  
3 PEF's *Energy Conservation Cost Recovery* clause.

4  
5 **Q. Mr. Slusser, you indicated that three "Allocated Class Cost of Service**  
6 **and Rate of Return Studies" have been prepared for this proceeding**  
7 **which differ only by the method employed to allocate production**  
8 **capacity costs. Would you describe the three production capacity**  
9 **cost allocation methods that you have employed?**

10 **A.** Yes. The Commission's MFRs require, at a minimum, a cost of service  
11 study be provided that allocates production plant using the average of the  
12 twelve monthly coincident peaks and 1/13 weighted average demand (the  
13 "12 CP and 1/13<sup>th</sup> AD" method). This method allocates 12/13, or about 92  
14 percent, of production capacity costs on the basis of class monthly  
15 coincident peak demands, thus the term "12 CP"; and 1/13, or about 8  
16 percent, of production capacity costs on the basis of class average hourly  
17 demands, thus the term "AD". It should be noted that average demand and  
18 annual energy usage are mathematically the same allocation basis since  
19 average demand is simply total energy use divided by number of hours of  
20 use.

21 PEF believes that an energy weighted allocation of only 8 percent  
22 under this study method gives too little recognition to the role energy is  
23 given in generation facility planning. For this reason, the Company has  
24 prepared two additional studies that recognize the greater extent that  
25 energy considerations bear in the incurrence of production capacity costs.

1 The Company has prepared and presented studies that weight energy  
2 responsibility by 25 percent and 50 percent respectively as being more  
3 appropriate weightings. These studies are referred to as the "12 CP and  
4 25% AD" study and the "12 CP and 50% AD" study.

5  
6 **Q. Mr. Slusser, do you know the origin of the Commission MFR's**  
7 **prescribed "12CP and 1/13 AD" study methodology?**

8 **A.** Yes, this methodology became crystallized by the Commission in a series  
9 of rate cases being conducted for each of the four major Florida investor  
10 owned electric utilities in the early 1980's. These cases followed the  
11 Commission's adoption of a Cost of Service standard stating "Rates  
12 charged by any electric utility for each class of customer shall be  
13 designed to reflect the costs of providing electric service, to the maximum  
14 extent practicable and with due consideration of the other rate making  
15 elements specified in Section 366.06(1), Florida Statutes." The adoption  
16 of this standard placed a greater emphasis on relying on a specific cost of  
17 service study in rate cases thereafter.

18 At that time the focus was on 12 CP demand responsibility, but there  
19 was difficulty in determining the appropriate 12 CP demands to be used in  
20 particular for interruptible load. Interruptible customers were, as they are  
21 now, significant rate classes for Tampa Electric Company (TECO) and  
22 PEF's predecessor company Florida Power Corporation. Since  
23 interruptible load is not included in capacity planning, interruptible load  
24 would have no cost responsibility under the 12 CP methodology. A  
25 consideration of injecting an amount for average demand in the allocator



1 in TECO's rate case, Docket No. 820007-EU, gave rise to the method  
2 called "12 CP and 1/13 AD." This was justified on the premise that each  
3 class will pay for some portion of the production plant it uses, even if the  
4 usage is not coincident with the system peak. It also recognized for  
5 TECO, that some of the production plant costs, such as coal handling  
6 equipment, varied more with the amount of kWh produced than with the  
7 demand placed on the system.

8 Even with this introduction of average demand into the allocator,  
9 there were differences of opinion as to the appropriate mathematical  
10 inclusion of average demand in the allocator. At first with TECO, average  
11 demand was inserted as a thirteenth number for each class along with the  
12 other 12 coincident peak numbers. For a company with a 50% load factor,  
13 this resulted in only about 1/26 of production plant costs being allocated  
14 on an average demand basis. The "12 CP and 1/13 AD" method was  
15 soon thereafter interpreted to mean that 12/13 of production capacity costs  
16 be allocated on a 12 CP basis and 1/13 of costs on an average demand  
17 basis.

18  
19 **Q. Why does PEF believe now that energy responsibility should be  
20 given a much greater weighting for production cost responsibility?**

21 **A.** Generation investment strategies are different today than that reflected in  
22 the Company's generation fleet nearly thirty years ago. The emphasis  
23 years ago was to build conventional power plants that met accepted  
24 reliability criteria. Today, due to the relatively greater cost of fuel and  
25 stricter emissions requirements, the emphasis is on providing clean and

1 efficient generation as well as satisfying reliability criteria. In recent years,  
2 PEF has applied state-of-the-art technologies in the construction of more  
3 efficient generation including the Hines Energy Complex, the repowering  
4 of Bartow power plant, and uprates to the Crystal River nuclear unit. Its  
5 future plans to install new, advanced nuclear generation in Florida will  
6 provide a clean, low-cost and less volatile fuel source. All of these  
7 investment strategies have a higher up-front capital cost. However, the  
8 benefits to the customers are primarily related to the costs for fuel which is  
9 apportioned on an energy basis. There should be no question that a  
10 significant portion of the Company's production capacity costs being  
11 incurred should be apportioned in the same manner as the customer  
12 realizes the benefits, i.e. on an energy basis.

13  
14 **Q. Have you performed any type of analysis that quantifies how much**  
15 **weighting energy should be given for production capacity cost**  
16 **responsibility?**

17 **A.** Yes. I had prepared an exhibit in the Company's last base rate proceeding,  
18 in Docket No. 050078-EI, which resulted in the determination of an energy  
19 weighting of about 50 percent for PEF. I have updated this exhibit for this  
20 proceeding with nearly the same results and have included it as Exhibit No.  
21 \_\_\_\_ (WCS-3). The exhibit is intended to provide an estimate of the  
22 additional investment expended by PEF in production plant for reasons  
23 other than meeting peak demand. The theory being employed therein is  
24 that if meeting peak demand had been the sole consideration, the  
25 Company would have installed less expensive, simple-cycle combustion

1 turbine units. Instead, as can be seen from this exhibit, PEF has invested  
2 approximately twice the cost of peaking units in order to incur lower  
3 operating costs for those generating units that will need to remain online  
4 well beyond peak demand periods.

5  
6 **Q. Is a weighting for energy responsibility of 50% an unusually high**  
7 **weighting by a utility for production capacity cost responsibility?**

8 **A.** No, not at all. ~~There are a number of utilities of which I am aware that~~  
9 ~~employ a method called the "Average and Excess". This method effectively~~  
10 ~~weights energy responsibility by the utility's load factor which is generally in~~  
11 ~~the 50% to 60% range.~~ The Commission also approved the "Equivalent  
12 Peaker" method applied in Tampa Electric Company's Docket No. 850246-  
13 EI, which resulted in an energy weighting of 70%. There are a number of  
14 other recognized allocation methods such as "Probability of Dispatch" and  
15 "Base-Intermediate-Peaking" that effectively result in a similar weighting of  
16 energy responsibility. These latter methods require significant efforts to  
17 develop from hourly cost and load data and as a result are not often used.  
18 A 50/50 weighting is a good representation of the dual function that  
19 generating resources perform: (1) providing the demand capability to meet  
20 the Company's system peak loads, and (2) generating the energy needs of  
21 its customers throughout all hours of the year.

22  
23 **Q. Why did you prepare the "12 CP and 25 AD%" cost study method for**  
24 **inclusion in this filing?**

1 A. I have included the "12 CP and 25% AD" study in this proceeding because  
2 it has been recommended by both PEF and TECO in recent years and is a  
3 worthy study method to include in this proceeding. First, this study method  
4 was recommended by PEF in each of the Company's prior two base rate  
5 proceedings in Docket No. 000824-EI and Docket No. 050078-EI. Second,  
6 this is the study method being proposed by TECO in their pending rate  
7 case in Docket No. 080317-EI. Although both PEF and TECO have  
8 recommended this method, it was viewed as a compromise between that of  
9 the Commission prescribed 1/13<sup>th</sup> energy weighting and that of the  
10 "Equivalent Peaker" resultant energy weightings of 50% for PEF and 70%  
11 for TECO.

12  
13 **Q. Do you have an exhibit that compares the results of the three**  
14 **allocated class cost of service studies which you have prepared?**

15 A. Yes. My Exhibit No. \_\_\_\_ (WCS-4) provides a summary comparison that  
16 shows the allocated class cost of service resulting from each study and  
17 calculates the difference in base cost responsibility of the two additional  
18 studies to that of the Commission MFR's prescribed study method. The  
19 base cost of service differences are shown in dollars as well as the base  
20 rate effect on a dollars per thousand kWh basis for each rate class.

21  
22 **Q. Would the production capacity cost allocation method that the**  
23 **Commission chooses to rely on in this proceeding for base rate costs**  
24 **also apply to the allocation of capacity costs in any of the Company's**  
25 **cost recovery clauses?**

1     **A.** Yes. The Commission's practice has been to use the same production  
2     capacity cost allocation method approved in a utility's last base rate case  
3     as the method to be employed for allocating any demand related costs in a  
4     utility's cost recovery clauses. For PEF, the production capacity allocation  
5     method is employed for (i) all recoverable costs of the Capacity Cost  
6     Recovery (CCR) clause (including Nuclear Cost Recovery), (ii) the demand  
7     classified recoverable costs of the Energy Conservation Cost Recovery  
8     (ECCR) clause, and (iii) the demand classified recoverable costs of the  
9     Environmental Cost Recovery Clause (ECRC). Therefore, any change in  
10    production cost allocation methodology resulting from this proceeding  
11    would be the method employed in these clause calculations effective on or  
12    after the institution of the Company's revised base rates. For purposes of  
13    determining the appropriate CCR, ECCR, and ECRC billing adjustments for  
14    inclusion in the billing comparisons contained in the MFRs of this filing, the  
15    billing adjustment factors for these clauses reflect the "12 CP and 1/13"  
16    method for present rate calculations and the "12 CP and 50% AD" method  
17    for proposed rate calculations.

18  
19    **V.     Billing Determinants**

20    **Q.** Would you explain the term "Billing Determinants" as it is used in  
21    ratemaking?

22    **A.** Yes. Billing determinants are those rate parameters or units of  
23    measurement of electric service by customers that, by application of the  
24    rate charges under the applicable rate schedules, produce the Company's  
25    billed revenue. Billing determinants include at a minimum a count of active

1 customers and their kWh usage under each rate schedule. Additional  
2 billing determinants may be required in particular rate schedules that  
3 include measurements of kW demand, time of use, power factor, metering  
4 and delivery voltage, or other unique units of measurement for the services  
5 being rendered under the rate schedule.

6  
7 **Q. How did the Company derive the projected billing determinants for the**  
8 **test year that forms the basis for calculating the present revenues and**  
9 **proposed revenues being presented in this proceeding?**

10 **A.** First, the starting point for deriving the billing determinants in this  
11 proceeding is the Company's Customer and MWH Sales Forecast for the  
12 2010 calendar year test period. This forecast is described in the testimony  
13 of witness John B. Crisp. The forecast provides numbers of customers and  
14 MWH sales by revenue reporting classifications of residential, commercial,  
15 industrial, and sales to public authorities. From that forecast, the Company  
16 then develops a customer and sales forecast consisting of the Company's  
17 major rate schedules RS, GS, GSD, CS, IS, and LS. Next, actual billing  
18 determinants based on historic calendar year 2007 are summarized for  
19 each rate schedule to identify lines of billing, sales by delivery voltage, kW  
20 to kWh ratios, Time of Use rate relationships, and other rate parameters  
21 utilized in calculating customer billings. Lastly, these historic billing  
22 relationships are applied to the Company's projected 2010 customer and  
23 sales forecast by major rate class to derive the projected billing  
24 determinants for each rate schedule that correspond with the test year.  
25 These resultant calculations are the billing determinants being employed in

1 MFR Schedule E-13c and applied to present and proposed charges to  
2 produce the revenues attributable to each rate class as shown thereon.

3  
4 **VI. Development of Target Class Revenues**

5 **Q. Please describe generally the procedure used to determine the**  
6 **portion of the Company's total proposed base rate revenue increase**  
7 **assigned to each rate class.**

8 The focus in determining the portion, or percentage, of the Company's  
9 proposed base rate revenue increase to be assigned to each rate class is  
10 the class cost of service study. For this purpose, the cost of service study  
11 utilizing the "12 CP and 50% AD" production capacity allocation method is  
12 relied upon. Ideally, the rates developed in a proceeding such as this will  
13 produce revenues from each of the rate classes that equal the costs  
14 allocated to that class by the cost of service study.

15 Therefore, the first step in determining how much each rate class  
16 should share in the Company's total revenue increase, *i.e.*, the shortfall  
17 between total revenue requirements and total revenues under current  
18 rates, is to determine for each rate class the shortfall between the costs  
19 allocated to that class and the revenues produced by applying current rates  
20 to the class's test year billing determinants. The next step is to determine  
21 how much of each class's revenue shortfall will be offset by additional  
22 revenues from any increase in other operating revenues, such as the  
23 increase in certain service charges proposed by the Company in this  
24 proceeding. Once the net revenue deficiency of each rate class has been  
25 determined, the final step is to identify whether any ratemaking policy

1 considerations should limit the amount of any rate class's revenue  
2 increase. Where an increase limit is imposed on a rate class, the other  
3 rate classes must make up the deficiency. This deficiency resulting from  
4 limiting class increases is spread to the other rate classes in proportion to  
5 each of their deficiencies to the extent that their resultant increase does not  
6 exceed an imposed limit.

7 The completion of this three-step procedure produces what we refer  
8 to as the target revenues for each rate class. This is the sum for each  
9 class of its present revenues and its apportioned increase. These are the  
10 total class revenues the Company will attempt to produce through its  
11 design of proposed rate charges and their application to test year billing  
12 determinants.

13  
14 **Q. Have you prepared an exhibit that develops the proposed class target**  
15 **revenues from the procedure you have described?**

16 **A.** Yes. My Exhibit No. \_\_\_\_\_ (WCS-5) was prepared for this purpose. In this  
17 proceeding, three of the rate class's revenue increases were limited as a  
18 result of recognizing the Commission's prior practice of limiting any  
19 individual class's increase to 150% of the overall percentage increase in  
20 the Company's total revenues. Increases for two of the classes, the CS/IS  
21 rate class and the Lighting – Energy sub-group rate class, are significantly  
22 limited by this practice. The third rate class, GSD, is being limited a very  
23 minor amount. In other words, the customers in the Curtailable and  
24 Interruptible class and the Lighting- Energy class actually should be  
25 bearing a larger percentage of the increase than that being proposed, but



1 because of the practice established by this Commission, the customers in  
2 the Residential and General Service non-demand classes must bear a  
3 larger percentage of the increase.  
4

5 **VI. Rate Design**

6 **Q. Would you summarize the more significant rate design changes or**  
7 **revisions the Company is proposing to make to its Tariff in this**  
8 **proceeding?**

9 **A.** Yes. The noteworthy proposed changes are as follows:

- 10 a. Most all base rate charges contained in the Company's rate  
11 schedules have been revised in order to produce the target class  
12 and total revenue requirements being sought in this proceeding.
- 13 b. The Customer Charge for Residential Service is designed to include  
14 the customer's transformer cost in addition to other normally  
15 included costs.
- 16 c. The Residential Time of Use Rate Schedule, RST-1, is being closed  
17 to existing customers.
- 18 d. The base rates and billing adjustment charges for general service  
19 interruptible service and curtailable service are being set the same.
- 20 e. The "closed" IS-1/CS-1 rate schedules are being eliminated and the  
21 affected customers transferred to their applicable "open" IS-2/CS-2  
22 rate schedules.
- 23 f. The higher voltage delivery credits applicable in the general service  
24 demand metered rate schedules reflect the full avoided distribution  
25 costs rather than only the avoided transformation cost.

1 g. The Company is updating its service charges and adding the  
2 service charge for "Investigation of Unauthorized Use" to its Tariff.  
3

4 **Q. Why is the Company proposing to include the cost of a customer's**  
5 **transformer in the Residential Service's Customer Charge?**

6 **A.** The Customer Charge is intended to recover those fixed costs that are  
7 independent of the level of a customer's usage. The transformer, like the  
8 residential customer's meter and service wire tap, are considered  
9 necessary facilities to be installed to make a customer electrically active  
10 and should more appropriately be recovered in a Customer Charge than in  
11 a usage charge.  
12

13 **Q. Is the Company making any other rate design changes to its**  
14 **Residential Service rate offerings?**

15 **A.** The only rate design change the Company is seeking for residential service  
16 is to close its Residential Time of Use Rate Schedule, RST-1, to new  
17 customers. The Company has had little interest in this particular rate  
18 schedule and only 38 customers currently take service under this option.  
19 The Company plans to introduce in the near future a critical peak pricing  
20 rate schedule that is expected to attract more interest and be more  
21 effective than the current TOU rate. The Company does not feel it is  
22 worthwhile to offer the current TOU rate to any additional customers at this  
23 time.  
24

1 **Q. Is the Company making any rate design changes to its General**  
2 **Service Non-Demand Rate Schedules, GS-1 and GST-1?**

3 **A.** No. As has been the practice since 1982, the base rate energy charges of  
4 these schedules are being set equal to that of the effective residential  
5 service rate to circumvent any potential administrative problem of  
6 residential customers claiming entitlement to the non-residential rate based  
7 on commercial activities in a residence.

8  
9 **Q. What changes are proposed for Rate Schedule GS-2, the Company's**  
10 **General Service 100% Load Factor rate?**

11 **A.** The only change in this rate schedule is the revision of the Customer  
12 Charge and Energy and Demand Charge in order to produce the proposed  
13 target class revenues.

14  
15 **Q. What changes are proposed for Rate Schedules GSD-1 and GSDT-1,**  
16 **the Company's General Service Demand Rates?**

17 **A.** As for most all the Company's rate schedules, the Customer Charge and  
18 the Energy and Demand Charges are being revised to produce the class's  
19 target revenues determined after taking into account (1) the amount of  
20 revenues from the proposed Firm Standby Service charges established by  
21 the cost of service study, and (2) the effect on revenues from proposed  
22 cost of service based changes in delivery voltage credits, power factor  
23 credits and charges, and premium distribution charges.

24

1 **Q. Will the Company's proposed rate changes to its general service rate**  
2 **schedules result in any customers being transferred from one general**  
3 **service rate schedule to another?**

4 **A.** Yes. Under the Company's proposed rates in this proceeding, it has been  
5 determined that approximately 7,500 general service customers, presently  
6 taking service under the General Service Demand (GSD) rates, would  
7 receive lower billings under the proposed General Service Non-Demand  
8 (GS) rates. This is due to the change in the pricing relationship between  
9 these rates resulting from different proposed percentage increases being  
10 applied. Under current rates and pricing relationships, the GSD rate is  
11 more advantageous for customers having average monthly load factors  
12 greater than 19%. Under the proposed rates, customers must have  
13 average monthly load factors greater than 28% to find the GSD rate to be  
14 more economically advantageous. Thus, the Company has recognized  
15 that current GSD customers having load factors between 19% and 28%  
16 need be transferred to the GS rate as being more economical under the  
17 Company's proposed rates.

18 If further rate revisions to the general service rates are given  
19 consideration in this proceeding, a similar analysis must be performed  
20 again to determine any change in the pricing relationship between these  
21 rates and the resulting change in billing determinants under each rate that  
22 would occur as a result of general service customers transferring to the  
23 most economic rate.  
24

1 **Q. Why are you treating the curtailable customers and interruptible**  
2 **customers as a combined rate class for establishing cost of service,**  
3 **base rates, and billing adjustments?**

4 **A.** These customers are simply subsets of customers normally taking service  
5 under the Company's general service demand rate schedules. They differ  
6 only in that they are willing to subject their load to curtailment or  
7 interruption. However, the Commission has had a practice of recognizing  
8 these customers as separate rate classes from that of the general service  
9 demand rate class. Accepting that, the Company finds no reason to  
10 differentiate the curtailable customers from the interruptible customers for  
11 ratemaking other than provisions related to their non-firm service. Both  
12 groups possess non-firm load capability and only differ as to allowing the  
13 Company to control their non-firm load when needed or for the customer to  
14 adhere to a Company request to control their non-firm load. For this  
15 difference, the curtailable customers are provided a smaller credit than that  
16 provided for interruptible customers. In all other respects, the Company  
17 has set the base rate charges and billing adjustments the same in the  
18 curtailable and interruptible rate schedules and they are treated as one rate  
19 class in establishing their cost of service.

20  
21 **Q. Why is the Company proposing to eliminate its "closed" General**  
22 **Service Curtailable and Interruptible rate schedules?**

23 **A.** The Company is proposing to bring an interim measure to final closure by  
24 the elimination of the curtailable and interruptible rate schedules that have  
25 been "closed" to new customers since April 1996. The Company will

1 eliminate Rate Schedules CS-1, CST-1, IS-1, and IST-1 and transfer the  
2 customers served under these rate schedules to the applicable CS-2, CST-  
3 2, IS-2, or IST-2 rate schedule. These rate schedules were previously  
4 "closed" by the Commission because they were no longer cost-effective.  
5 The Commission allowed the customers then served under the rate  
6 schedules to be grandfathered to avoid the possibility of hardship from their  
7 immediate transfer to comparable, but cost-effective rate schedules.

8 The customers affected by this elimination will continue to have the same  
9 quality of service and be subject to the same base rates and recovery  
10 clauses as they would have otherwise, and with some modifications, the  
11 same terms and conditions as they would have otherwise. The primary  
12 difference is that they will be subject to the application of the curtailable  
13 and interruptible demand credits established for the "open" schedule to  
14 which each will be transferred.

15 There are some differences and modifications required to the applicable  
16 "open" schedules to accommodate the transferred customers. The first  
17 relates to the time period of a required notice provision by a customer who  
18 may desire to transfer to a firm rate schedule. The new notice for the  
19 customer is actually less restrictive, that being 36 months, than the  
20 eliminated rate schedule which requires 60 months. The Company  
21 proposes to permit these transferred customers to use the less restrictive  
22 provision that is in the open rate schedules.

23 The second difference relates to the requirement of a minimum billing  
24 demand of 500 kW under the applicable rate to which the customer is  
25 being transferred. The Company has found that loads of less than 500 kW

1 posed administrative problems and, in many instances, required  
2 customized interruptible equipment and metering installations which were  
3 not practical or cost effective. The Company is proposing that any  
4 transferred customer that has a demand less than the desired minimum be  
5 exempt from application of the proposed minimum monthly billing demand.  
6 This seems appropriate since the Company has already installed its  
7 interruptible equipment and metering for these customers.

8 A third difference relates to a limitation incorporated in the Applicability  
9 Clause of the CS-2, CST-2, IS-2, and IST-2 rate schedules for customer  
10 accounts established under any of these schedules after June 3, 2003.  
11 The customers establishing service after this date are limited to those  
12 premises at which an interruption or curtailment will not significantly affect  
13 members of the general public, nor interfere with functions performed for  
14 the protection of public health or safety. The Company is aware that  
15 certain of the customers proposed to be transferred to one of these  
16 schedules may not satisfy this limitation and proposes that the limitation  
17 not apply to them.

18 A final difference relates to the closed tariff's exclusion of curtailment or  
19 interruption of an affected customer's facility during periods of use as a  
20 public shelter. This exclusion is proposed to be added to the open tariffs  
21 as it applies only to these transferred customers.

22  
23 **Q. How were the charges for the "open" Curtailable and Interruptible**  
24 **rate schedules modified to produce the target revenue requirements**  
25 **for this class?**

1 A. Similar to the GSD rate design, Customer Charges and Energy and  
2 Demand Charges are revised to produce the class's target revenues after  
3 taking into account (1) the amount of revenues from the proposed  
4 Curtailable and Interruptible Standby Service charges established by the  
5 cost of service study and (2) the effect on revenues from proposed cost of  
6 service based changes in delivery voltage credits, power factor credits and  
7 charges, and premium distribution charges. It was intended to increase  
8 Energy Charges and Demand Charges proportionally to provide a uniform  
9 percentage increase to customers within the class regardless of load factor.  
10 This appears to have been effectively accomplished as evidenced by the  
11 resultant similar percentage increases in revenues from Demand Charges  
12 as compared to increases in revenues from Energy Charges as shown in  
13 MFR E-13c for these rate schedules. However, the proposed Demand  
14 Charges as stated for secondary voltage service has the appearance of  
15 being increased at a much greater percentage. This development is  
16 necessary to recognize the large proportion of service being provided  
17 under these schedules at higher voltages. As was previously mentioned  
18 and will be discussed further in my testimony, the proposed delivery  
19 voltage credits afforded the higher voltage customers are much greater  
20 than the present delivery voltage credits. This revenue effect necessitates  
21 that the stated charge for secondary service reflect a much larger inclusion  
22 of distribution primary and secondary costs in the stated demand charge.

23  
24 **Q. By the elimination of the "closed" curtailable and interruptible rate**  
25 **schedules, all curtailable and interruptible customers are being**



1 transferred to the corresponding "open" rate schedules and are  
2 subject to the credits provided for under these schedules. Has the  
3 Company reviewed the credits being provided for under the "open"  
4 rate schedules?

5 A. Yes. The credits provided for under the "open" rate schedules differ in  
6 two respects from those under the "closed" rate schedules. First, the  
7 level of the credit is lower, and second, the application of the credit to the  
8 customer's billing demand is different. The Company established both  
9 the level and application of the credits provided for in the "open" tariff as  
10 being cost effective in Docket No. 000824-EI. Some slight changes have  
11 been made to the level of the credits in more recent years when  
12 adjustments to the credits were included in base rate adjustments  
13 approved by the Commission. The Company believes the level of the  
14 credits under these "open" schedules continues to be cost effective, i.e.  
15 they do not exceed avoided capacity costs, and therefore are appropriate.  
16 The Company also believes that the application of the credits to a load  
17 factor adjusted billing demand under the "open" rate schedules more  
18 appropriately recognizes the expected demand capability of the customer  
19 at peak times than the rate design under the "closed" schedule which  
20 applies the credit to a customer's maximum billing demand whenever it  
21 occurs.

22  
23 Q. Is the Company proposing to make any changes in the design and  
24 derivation of any of the optional Time of Use rate schedules or its  
25 Standby Service rate schedules?

1 A. No. The Company has designed these rate schedules in the same manner  
2 as has been prescribed by the Commission since their inception.

3  
4 **Q. You indicated that the development of delivery voltage credits to**  
5 **customers taking service at higher voltages under demand metered**  
6 **rate schedules is being changed. Would you describe the reason for**  
7 **this change?**

8 A. Yes. This change is being made to provide a consistent treatment in rates  
9 with the allocation of costs in the cost of service study. Loads that take  
10 delivery at higher voltages, i.e. transmission or distribution primary, are not  
11 allocated any cost responsibility in the cost of service study for the lower  
12 voltage facilities for which they do not impose their loads on. Since rates  
13 are designed for application at the Company's lowest service voltage, i.e.  
14 distribution secondary, any customer taking higher voltage service should  
15 be credited with the lower voltage costs embodied in the rates for  
16 secondary service. This avoidance of lower voltage costs has previously  
17 been only partially recognized in the design of delivery credits. The  
18 previous design only recognized the avoidance of transformation costs  
19 included in the lower voltage costs and was remiss in not recognizing the  
20 avoidance of poles, lines, etc. that are also a part of lower voltage costs.

21  
22 **Q. What changes are being made to the Lighting Service Rate Schedule,**  
23 **LS-1?**

24 A. The Company has revised the Customer Charge and the Energy and  
25 Demand Charge in order to produce the proposed target revenues for the

1 Energy sub-group of the Lighting Service rate class. Because the cost of  
2 service study shows the revenues from the Facilities sub-group adequately  
3 recover its cost of service, no change is being made to any of the fixture,  
4 pole, or maintenance charges.

5  
6 **VIII. Other Tariff Revisions**

7 **Q. What are the changes being made in the Company's Service Charges**  
8 **that resulted in additional revenue credits to the target class revenue**  
9 **requirements?**

10 **A.** The Company has updated its service charges, which will produce  
11 additional revenues of approximately \$4.1 million. PEF has also  
12 recognized specifically a service charge for "Investigation of Unauthorized  
13 Use" to be described in Rate Schedule SC-1, Service Charges. Revenues  
14 from service charges serve as a credit to offset a corresponding revenue  
15 requirement that would otherwise increase the Company's base rate  
16 charges.

17  
18 **IX. Summary of Class Proposed Rates of Return**

19 **Q. Do you have an exhibit that summarizes the Company's proposed**  
20 **class revenues and the class rates of return which would be realized**  
21 **by the Company's proposed rates and charges?**

22  
23 **A.** Yes. My Exhibit No. \_\_\_\_\_ (WCS-6) shows this information. The classes  
24 are at parity under the proposed rates to the extent the Company was able  
25 to accomplish this, considering the limitation recognized by the Company

1  
2  
3  
4  
5  
6

of not increasing any rate class by more than 150% of the total average percentage increase.

**Q. Does this conclude your testimony?**

**A. Yes, it does.**

1 **BY MR. MELSON:**

2 **Q.** Mr. Slusser, would you please give a brief  
3 summary of your testimony?

4 **A.** Yes. Good morning, Commissioners.

5 There are three basic steps involved in  
6 developing specific tariff rates and charges in a retail  
7 rate case. First, one must determine the costs involved  
8 in providing the retail service that is subject to the  
9 jurisdiction of this Commission. To accomplish this I  
10 prepared a jurisdictional separation study that  
11 allocates the company's total system joint costs between  
12 its retail business and its wholesale business.

13 Second, the costs allocated to the retail  
14 jurisdiction must in turn be allocated to the individual  
15 rate classes that make up the retail business, such as  
16 residential service, general service nondemand, general  
17 service demand, general service nonfirm service and  
18 lighting services.

19 The most significant costs to be allocated are  
20 the fixed costs of production capacity. I am  
21 recommending allocating 50 percent of these costs based  
22 on each class's 12-month coincident peak demand  
23 responsibility, and 50 percent based on each class's  
24 annual energy or average demand responsibility. This is  
25 called the 12CP and 50 percent AD method.

1           For Progress Energy Florida this provides a  
2 better matching of the costs and benefits to the  
3 customer rate classes than either the 12CP and  
4 25 percent AD method approved in the recent TECO rate  
5 case or the 12CP and 1/13th AD method that the  
6 Commission has employed in the past.

7           To illustrate the cost differences between  
8 these allocation methods I prepared three cost of  
9 service studies. My Exhibit WCS-4 is a summary  
10 comparison of these allocated costs under the three  
11 methodologies.

12           Finally, one must design rates that recover  
13 each class's share of the revenue requirements from the  
14 members of that class in a fair and equitable manner.  
15 To accomplish this, PEF is generally proposing to  
16 maintain its current rate structure. Within the  
17 nonresidential classes that pay both demand and energy  
18 charges, PEF proposes to increase those rate elements on  
19 a proportionate basis.

20           My testimony also explains several rate design  
21 or tariff changes that the company is proposing to  
22 better meet the needs of its customers. Many of these  
23 proposed changes have been stipulated by the parties.

24           One significant rate design that remains is  
25 the company's proposal to eliminate the IS-1

1 interruptible service rate schedule and the CS-1  
2 curtailable service rate schedule. These rate schedules  
3 have been closed to new customers since April of 1996.  
4 PEF proposes to eliminate these schedules and transfer  
5 the customers to the open IS-2 and CS-2 rate schedules.  
6 Taking this step will ensure that the same  
7 cost-effective billing credits that have applied to new  
8 interruptible and curtailable customers since 1996 will  
9 now apply to the previously grandfathered customers.

10 That concludes my summary.

11 **MR. MELSON:** The witness is available for  
12 cross.

13 **CHAIRMAN CARTER:** Thank you.

14 Mr. Rehwinkel.

15 **MR. REHWINKEL:** Mr. Chairman, due to conflicts  
16 with our office, we do not have any questions for  
17 Mr. Slusser in this proceeding. I could probably ask  
18 him about his days with Steve Spurrier at the University  
19 of Florida, but other than that I have no questions.

20 **CHAIRMAN CARTER:** Don't get Commissioner Skop  
21 started on the Gators this early in the morning.

22 Ms. Bradley.

23 **MS. BRADLEY:** No questions.

24 **CHAIRMAN CARTER:** Ms. Kaufman.

25 **MS. KAUFMAN:** Thank you, Mr. Chairman. I do

1 have a few questions for Mr. Slusser.

2 **CROSS EXAMINATION**

3 **BY MS. KAUFMAN:**

4 Q. Good morning, Mr. Slusser. How are you?

5 A. Good morning, Ms. Kaufman.

6 Q. I want to talk for a minute about your  
7 experience in the electric industry, and you tell us  
8 about that I guess in the very beginning of your  
9 testimony on Page 2, going over to the top of Page 3;  
10 correct?

11 A. Yes.

12 Q. Am I correct that for basically the entirety  
13 of your career you worked at Progress Energy Florida or  
14 its predecessor company, Florida Power Corporation?

15 A. Yes.

16 Q. And you worked there, is it 32 years, 34  
17 years?

18 A. 36 years.

19 Q. 36 years. And then as I understand it you  
20 retired in 2001 from Progress Energy Florida?

21 A. Yes.

22 Q. And I think you said in our, in your summary  
23 you became an independent rate consultant; correct?

24 A. Yes.

25 Q. Now am I correct that since your retirement in



1 2001 you have essentially worked on three projects as an  
2 independent consultant, not counting the proceeding that  
3 we are in now?

4 **A.** Yes. Three major projects.

5 **Q.** Okay. First you worked on Progress's rate  
6 case, 000824; is that right?

7 **A.** Yes.

8 **Q.** And then -- when was that approximately? Do  
9 you know the month and the year that you did that work?

10 **A.** 2001 and 2002.

11 **Q.** Okay. And am I correct that once you  
12 completed that project, then you were lucky enough to  
13 take about a year and a half off and you didn't do any  
14 work, rate consulting work at that time?

15 **A.** That's correct.

16 **Q.** Okay. And then Tampa Electric retained you  
17 for the rate case that was just completed; correct?

18 **A.** Well, there is another case that Progress  
19 Energy was involved in in '05.

20 **Q.** I was going to get to that.

21 **A.** Okay.

22 **Q.** But we can talk about that first.

23 **A.** That came before Tampa Electric Company.

24 **Q.** The '05 case was also a Progress rate case;  
25 correct?

1           **A.**    Yes.

2           **Q.**    Okay.  And then you were retained by Tampa  
3   Electric; correct?

4           **A.**    That's correct.

5           **Q.**    And am I right that you assisted Mr. Ashburn,  
6   who was Tampa Electric's rate design witness?

7           **A.**    Yes.

8           **Q.**    And you helped him with his testimony in that  
9   case?

10          **A.**    Yes.

11          **Q.**    Okay.  And then you, you've been retained for  
12   the third Progress rate case; correct?

13          **A.**    Yes.

14          **Q.**    Okay.  So I guess it's fair to say that all of  
15   the work that you have done, including your professional  
16   career and the four projects since your retirement, have  
17   been for Progress Energy with the exception of the one  
18   Tampa Electric rate case?

19          **A.**    Yes.

20          **Q.**    And you haven't done any work for any other  
21   utilities and you haven't done any work for any  
22   nonutility intervenors, have you?

23          **A.**    That's correct.

24          **Q.**    Let's talk about the cost of service  
25   methodology that you mentioned in your summary.  And

1 would you agree with me that once the Commission  
2 determines what Progress's revenue requirements are,  
3 that it has to select a methodology to allocate that  
4 revenue among rate classes?

5 **A.** Yes.

6 **Q.** And that's the, one of the primary jobs of a  
7 cost of service study; correct?

8 **A.** Yes.

9 **Q.** Okay. And would you also agree with me that  
10 the primary basis that the Commission ought to use to  
11 determine which cost of service study to select is to  
12 try to properly match the costs that you're trying to  
13 allocate with the classes that have caused the costs?

14 **A.** Yes.

15 **Q.** Okay. So what you want to do in an  
16 appropriate cost of service study is to be sure that the  
17 customers that are causing the costs are the ones that  
18 bear the cost?

19 **A.** Yes.

20 **Q.** Okay. Now I think you would agree with me,  
21 wouldn't you, that there's a pretty strong disagreement  
22 among the company and other Intervenors in this case in  
23 regard to what the right cost of service methodology is?

24 **A.** Yes.

25 **Q.** Okay. Now you have suggested, as you said in

1 your opening, a 12 coincident peak and 50 percent  
2 average demand; correct?

3 **A.** Yes.

4 **Q.** And would I be correct that obviously FIPUG,  
5 the Navy, AFFIRM and PCS don't think that that's the  
6 correct methodology?

7 **A.** Yes.

8 **Q.** Now you filed your direct testimony in this  
9 case on March 20th, 2009?

10 **A.** Yes.

11 **Q.** How much time do you think that you spent  
12 working on your testimony, drafting it, reviewing it,  
13 looking at whatever materials you needed to be sure it  
14 was accurate?

15 **A.** Well, the testimony per se was after a lot of  
16 study work was done.

17 **Q.** Well, I'm really interested in the total  
18 amount of time that you spent on this, including the  
19 preparation of the testimony, just an estimate.

20 **A.** Yes. Progress began its efforts to develop  
21 the overall costs that I can allocate between wholesale  
22 and retail business and the classes. That information  
23 was gathered late in '08.

24 **Q.** Okay.

25 **A.** Or it may be even a little earlier, September,

1           October of '08. And then we filed, as you said, in  
2           March of '09.

3           **Q.**    What I'm, what I'm trying to find out is how  
4           much time you spent reviewing whatever materials you  
5           needed to review and drafting and preparing your  
6           testimony for this case.

7           **A.**    I, I spent a substantial amount of time  
8           beginning in September of '08 through the filing of the  
9           case.

10          **Q.**    Do you have any -- do you bill Progress on an  
11          hourly basis or on a flat fee basis?

12          **A.**    I have a billing schedule that's on a monthly,  
13          weekly or hourly basis. It's a declining schedule.

14          **Q.**    A declining block rate.

15          **A.**    Yes.

16                   (Laughter.)

17          **Q.**    Do you, do you have an estimate of how many  
18          hours you spent working on this project, not including  
19          your testimony preparation, but what you reviewed in  
20          your drafting of your testimony?

21          **A.**    Let me count the months.

22          **Q.**    I'm just asking for an estimate. It doesn't  
23          have to be precise.

24          **A.**    About five months, six months.

25          **Q.**    Well, did you spend 40 hours a week for five

1 months working on it?

2 **A.** No. I found it very helpful to work right  
3 along with the staff, the regulatory staff at Progress  
4 Energy on a full-time basis.

5 **Q.** Okay. So for those five months you were  
6 pretty much working on it full time, give or take?

7 **A.** Yes.

8 **Q.** Okay. Do you believe that when your direct  
9 testimony was filed that you did a thorough job and that  
10 it was complete?

11 **A.** Yes.

12 **Q.** I want to talk to you for a minute about the  
13 correction that you made at the beginning of your  
14 testimony, your summary on Page 20. And you told us, or  
15 I guess Mr. Melson asked if you had any corrections or  
16 changes. And essentially what you did was to strike the  
17 testimony at Page 20, Lines 8 through 13, where you  
18 discussed, discuss the average and excess method;  
19 correct?

20 **A.** Yes.

21 **Q.** Now when you filed your testimony on  
22 March 20th, am I correct that you thought the  
23 information there was accurate and complete?

24 **A.** Yes.

25 **Q.** Okay. And am I also correct that now you have

1 stricken it because you didn't do your homework on that  
2 issue?

3 **A.** I was not as familiar with that method as I  
4 expected to be by the name that was given the method.  
5 The method is called average and excess demand. The  
6 method is described in the NARUC Cost Allocation Manual.  
7 I did find a number of utilities in the country that use  
8 the method, and I made a presumption that it was a  
9 method that heavily weighted average demand. Upon  
10 further review after I filed this testimony I found  
11 otherwise. I think the method is a misnomer and does  
12 not weight energy responsibility the way the company is,  
13 is wanting to weight it.

14 **Q.** Did you review the method before you included  
15 it in your accurate and complete direct testimony?

16 **A.** I didn't go through any mathematics. I just  
17 read the verbiage regarding it.

18 **Q.** Did you look at the NARUC cost allocation  
19 manual?

20 **A.** Yes.

21 **Q.** And let me ask you this question again. Is  
22 part of the reason that you're now withdrawing that  
23 testimony is because you didn't do your homework on it?

24 **A.** If you wish to characterize it that way.

25 **Q.** Is that the way you characterized it in your

1 deposition?

2           **A.** Again, upon review, I was, I made the wrong  
3 assumption that that method did heavily weight average  
4 demand.

5           **Q.** Do you have your deposition with you?

6           **A.** Yes.

7           **Q.** Okay. I just, I just want to turn quickly to  
8 our little discussion about that. If you take a look at  
9 Page 82, I believe the staff was asking you some  
10 questions about this. And if you look at Line 8, you  
11 tell us there that you didn't do your homework on this  
12 method; correct?

13           **A.** That is correct.

14           **Q.** Okay. Are there any other parts of your  
15 direct testimony where you didn't do your homework?

16           **A.** Nothing comes to my mind.

17           **Q.** Now the methodology that you're recommending,  
18 the 12CP and 50 percent AD, would you agree with me is a  
19 method that has never been utilized by this Commission?

20           **A.** Specifically, no.

21           **Q.** And I think you also, you said in response to  
22 another question that you are aware that there are a  
23 number of utilities in the country that use the average  
24 and excess demand method; correct?

25           **A.** Yes. That's my understanding.



1           **Q.**   And that the NARUC manual recognizes it as a  
2 cost allocation methodology.

3           **A.**   Yes.   Yes.

4           **Q.**   Okay.  You're familiar with the equivalent  
5 peaker methodology, are you not?

6           **A.**   Yes.

7           **Q.**   Okay.  It's your view, is it not, that the  
8 methodology that you recommend, the 12CP and 50 percent  
9 AD, is essentially the same as the equivalent peaker  
10 methodology?

11          **A.**   That's, that's difficult to answer.

12          **Q.**   I'm sorry?

13          **A.**   It's difficult to answer with a yes or no.

14          **Q.**   Give it, give it your best.

15          **A.**   Give it my best?  The method, I like to  
16 describe it as a peak and average demand method.  It  
17 weights peak 50 percent and average demand 50 percent.  
18 There are a number of ways of supporting that weighting,  
19 and I will admit to some degree it's very judgmental.

20                The equivalent peaker method also attempts to  
21 come up with a weighting of how much is peak  
22 responsibility and how much is energy responsibility.  
23 When I've attempted to calculate that for Progress  
24 Energy, it does come up with the 50 percent support  
25 figure.  So it is kind of a test for the methodology.

1           **Q.** Do you have your -- I guess you have your  
2 deposition with you. If you'd turn to Page 144. We  
3 talked about this in your deposition, I think.

4           **A.** I have it.

5           **Q.** Okay. If you take a look at Line 12, I asked  
6 you, "And is the equivalent peaker method the same as  
7 the 12CP and 50 percent AD that Progress is proposing in  
8 this case?"

9                         And your answer was, "Mathematically I would  
10 say that it is. For all practical purposes, yes, it  
11 is."

12                         Is that your answer?

13           **A.** Yes. But I wish to say it's because my, the  
14 test that I gave was a calculation of the equivalent  
15 peaker method, and it's my Exhibit WCS-3, and that  
16 method did, or that calculation did come up with a  
17 50 percent weighting, which is the same weighting that I  
18 think average demand deserves.

19           **Q.** And if I --

20           **A.** So for Progress Energy at this point they are  
21 one and the same.

22           **Q.** Okay. That was what, where I was going for.  
23 For Progress Energy the methodology you're recommending  
24 is essentially the same as the equivalent peaker  
25 methodology.

1           **A.**    The equivalent peaker will support 50 percent.

2           **Q.**    Are you familiar with the Gulf Power rate case  
3 from -- I guess the Commission's decision was in 1990.  
4 It's Docket 891345.

5           **A.**    I probably read it at one time.

6           **MS. KAUFMAN:** Okay. Commissioners, I'm going  
7 to distribute an excerpt from the order just for  
8 everyone to look at.

9           **CHAIRMAN CARTER:** Okay.

10          **MS. KAUFMAN:** I don't need a number.

11          **CHAIRMAN CARTER:** Mr. Rehwinkel will help you.

12          **MS. KAUFMAN:** Thank you, Mr. Rehwinkel.

13                 Just for the record while Mr. Rehwinkel is  
14 doing that, it's Docket 891345, and it's Order Number  
15 23573. This is just an excerpt of a much longer order.  
16 There's only one section I want to ask Mr. Slusser  
17 about.

18          **BY MS. KAUFMAN:**

19                 **Q.**    Mr. Slusser, while it's being distributed, if  
20 you could turn to -- up in the corner it says Page 33.  
21 What I've given you is the cover sheet -- I mean, the  
22 first page so we could see the order number and all, and  
23 then Pages 33 through 34. And actually there's two Page  
24 33s in my copy. It's such a good page.

25                 And I'm going to focus your attention,

1 Mr. Slusser, on Page 33, the right-hand column, A, Cost  
2 of Service Methodology. And if you'd take just a minute  
3 to review the first, there's a single line and then that  
4 first paragraph that begins with "Gulf Power."

5 A. Yes, I read it.

6 Q. Now in that case am I correct that Gulf Power  
7 proposed the 12CP and 1/13th methodology?

8 A. Yes.

9 Q. And you've reviewed Mr. Pollock's testimony in  
10 this case, have you not?

11 A. Yes.

12 Q. And you'd agree that that's the method that he  
13 advocates for this case?

14 A. Yes.

15 Q. Okay. Other parties in the Gulf case,  
16 particularly Public Counsel, advocated the equivalent  
17 peak, peaker methodology; correct?

18 A. Yes.

19 Q. Okay. Would you read the sentence that  
20 begins, it's in the middle of the paragraph? It starts,  
21 "The equivalent peaker methodology."

22 A. It states, "The equivalent peaker methodology  
23 implies a refined knowledge of costs which is  
24 misleading, particularly as to the allocation of plant  
25 costs to hours past the break-even point."

1           Q.    And am I correct that the Commission in the  
2 Gulf case rejected the suggestion that they should  
3 utilize the equivalent peaker method?

4           A.    They may have.  But I know there's a unique  
5 situation with Gulf Power and their relationship of  
6 being able to obtain power from the Southern Company  
7 based on their loads at the time of the monthly peaks.  
8 That was a major factor in supporting the 12 monthly  
9 coincident peak method or some small variant of that  
10 with Gulf Power.

11                    I might just also add this was in 1990.  I  
12 think a lot has changed since 1990.  Our whole thinking  
13 of the types of generation that utilities are building  
14 has changed the cost perspective of, of who is  
15 responsible for the cost of generation plant.

16           Q.    You would agree with me that this method was  
17 rejected for the reasons that are stated in the sentence  
18 that you said.

19           A.    Well, it appears, it appears in the order that  
20 it was, yes.

21           Q.    Are you familiar with the Florida Power &  
22 Light pending rate case?

23           A.    I followed it somewhat.

24           Q.    I thought you might have.  Are you aware that  
25 in that case Florida Power & Light is suggesting that

1 the Commission adopt the 12CP and 1/13th methodology?

2 **A.** Yes, I'm aware of that.

3 **Q.** Turn to your direct testimony, if you will.  
4 Page 21 at the bottom is where the question begins on  
5 Line 22. But I want to actually talk to you about the  
6 answer that is on Page 22, Lines 1 to 17.

7 **A.** Yes.

8 **Q.** Now I think we've established that you have  
9 proposed the 12CP and 50 percent average demand  
10 methodology to the Commission; correct?

11 **A.** Yes.

12 **Q.** And if the Commission were to adopt that  
13 methodology, that would apply not only to the base rate  
14 increase that we're here about, but you have also  
15 suggested on Lines 9 through 12 that the same  
16 methodology would apply to the cost recovery clauses;  
17 correct?

18 **A.** Yes. It's a production cost allocation  
19 methodology and should apply to all production resource  
20 costs.

21 **Q.** Okay. Now on your WCS-5 you -- let me let you  
22 get there.

23 **A.** Okay.

24 **Q.** You have shown us the, the, the rate impact  
25 essentially of your proposed cost of service allocation

1 on the requested revenues, the revenues the company has  
2 requested?

3 **A.** I don't believe it's WCS-5. I believe it's  
4 WCS-4.

5 **Q.** And that WCS-4 doesn't show us the impact of  
6 applying the methodology you suggest to the cost  
7 recovery clauses, does it?

8 **A.** No. It just shows the effect on the base rate  
9 charges. I shouldn't say charges. The base rate  
10 revenue requirements.

11 **Q.** Do you have the stack of documents that I  
12 think the staff is going to introduce with you? It -- I  
13 don't -- maybe someone will bring that to you. I'm just  
14 going to -- I thought you might have it, but I'm just  
15 going to pull one out. Yes. Mr. Rehwinkel will then,  
16 will help me again. Thank you. I'm fortunate.

17 In that stack, Mr. Slusser, kind of, about a  
18 quarter of the way through, look at the Bate stamp  
19 number all the way down at the bottom. It's four zeroes  
20 and then 1552. Let me know when you get there. I'll  
21 just hold -- it looks like this. It's a bunch of  
22 columns.

23 **A.** At the bottom it says "1552." Is that what  
24 you're referring to?

25 **Q.** Right.

1           **A.**    Yes, I'm there.

2           **Q.**    And this was a response to staff's seventh  
3 interrogatory question 116.

4                    Okay.  Now you're familiar with this exhibit,  
5 are you not?

6           **A.**    Yes.

7           **Q.**    Okay.  And what this exhibit shows is the  
8 impact of closing or moving the IS-1 and CS-1 customers  
9 to the IS-2 and CS-2 rates; correct?

10          **A.**    Yes.

11          **Q.**    Okay.  And would you agree with me that  
12 there -- and let me back up.  And this does include the  
13 impact on the cost recovery clauses as well as the base  
14 rates; correct?

15          **A.**    It's a total billing.

16          **Q.**    So it includes everything.

17          **A.**    Total billing comparison.

18          **Q.**    Okay.  So would you agree with me that many of  
19 these customers are going to see a substantial increase  
20 if your proposed allocation methodology is adopted?

21          **A.**    I don't know what you mean by substantial.

22          **Q.**    Well, let's, we'll just look at a couple of  
23 them, if you don't mind.  Take a look at -- let me be  
24 sure I get you on the right line here.  Take a look at,  
25 for example, Customer Number 17.



1                   **MS. KAUFMAN:** And, Commissioners, the  
2 customers aren't identified to protect their  
3 confidentiality, and I don't think we need to know who  
4 they are.

5 **BY MS. KAUFMAN:**

6                   **Q.** But Customer 17 is going to see over an  
7 85 percent increase; correct?

8                   **A.** Yes. And I can explain why that customer is  
9 so much greater than many of the other customers.

10                  **Q.** Well, let's -- and that is one of the highest,  
11 and I did pick that out. But let's look, for example,  
12 at Customer Number 20. That customer is going to see a  
13 45 percent increase; correct? I know it's hard to line  
14 up the lines.

15                  **A.** I think it's Customer 21.

16                  **Q.** Right. Customer 21. So Customer 21 is going  
17 to see a 45 percent increase; correct?

18                  **A.** Again, I can probably explain why that  
19 customer is more than others.

20                  **Q.** Take a look at Customer Number 50. That  
21 customer is going to see almost a 40 percent increase;  
22 correct?

23                  **A.** You probably mean 51. We're off a line.

24                  **Q.** Okay. 51. I'm not going to take you through,  
25 I think the Commissioners can look down this list and --

1           **A.**   Right. Right. Yeah.

2           **Q.**   -- see that there are many customers that are  
3 going to receive what might be characterized as a very  
4 large increase. Would you agree with that?

5           **A.**   Yes.

6           **Q.**   Okay. Now I want to talk to you a little bit  
7 about your proposal that the IS-1 and IS, CS-1 rates be  
8 closed and that those customers be moved to the current  
9 IS-2 and CS-2 rates.

10                   Those customers that are currently on the IS-1  
11 and CS-1 rates have been on those rates for some time;  
12 is that correct?

13           **A.**   Yes. The rate was grandfathered in 1996.

14           **Q.**   And if your proposal is adopted, those  
15 customers -- well, let me back up. We should probably  
16 start with a little background. We're talking about  
17 interruptible and curtailable customers; correct?

18           **A.**   Yes.

19           **Q.**   Okay. And would you agree with me that an  
20 interruptible customer is one who can have his supply  
21 interrupted at any time, with notice or no notice, if  
22 the company needs the capacity to serve its, its firm  
23 customers?

24           **A.**   That's what the tariff provides for.

25           **Q.**   And they can also be interrupted with no

1 notice at any time if the company needs to call -- if  
2 another utility calls on Progress to help them out with  
3 a contingency situation in another service territory?

4 **A.** To serve firm load in another service area,  
5 yes.

6 **Q.** Okay. So they can be interrupted to serve  
7 Progress's firm load or another utility's firm load in  
8 an emergency situation?

9 **A.** Yes.

10 **Q.** Okay. And in exchange for that lower quality  
11 of service, they receive a credit; correct?

12 **A.** That's correct.

13 **Q.** Now -- so that's the interruptible. The  
14 curtailable customers, do they receive notice before  
15 interruption?

16 **A.** Yes. The company generally provides as much  
17 notice as they can, but no less than 15 minutes, 30  
18 minutes, something like that.

19 **Q.** And do they have the option to decline  
20 interruption?

21 **A.** If they do not curtail to a level that they  
22 have agreed upon, they will be penalized rate wise.

23 **Q.** So just to make a slight distinction, the  
24 interruptible customers have no choice. If you need  
25 them, you shut them off. The curtailable customers, we

1 can call it a choice if they're willing to pay a penalty  
2 for it.

3 **A.** Well, they're -- it's not as simple as that.

4 **Q.** I am trying to make it simple.

5 **A.** There are other options that the company  
6 undertakes to try and mitigate the interruptions to  
7 customers. As you probably know, there's a buy-through  
8 provision. If the company is able to buy power from  
9 another source, it will purchase that power, and the  
10 customers pay for that power in lieu of being  
11 interrupted.

12 **Q.** And --

13 **A.** Also the customers are, are at the lowest  
14 level of interruptions of the company's curtailable  
15 interruptible programs. The company tries to, to  
16 minimize disruptions on customers and will -- if  
17 needing, if it needs resources, it will first start with  
18 the type of load management or interruptible type of  
19 load that provides for the, the least impact on  
20 customers, which would be like residential water  
21 heating, for example.

22 So there is a hierarchy of, of interruptions,  
23 and very oftentimes we don't need as much capacity to  
24 interrupt to get to the interruptible customer.

25 **Q.** Well, let me ask you two questions about that.

1 Number one, on the buy-through that you mentioned --

2 A. Uh-huh.

3 Q. -- you said that you can go off system and  
4 sometimes buy through power for these customers. And  
5 that's generally more expensive than Progress's cost;  
6 correct? Otherwise you would be doing that for your  
7 firm customers.

8 A. Well, you're at the market for power, yes.

9 Q. Yeah. So, I mean, we might -- would it be  
10 fair to say that that's at premium prices?

11 A. Yes. The customers can make a decision.  
12 However, if they're unwilling to pay the purchased power  
13 costs, they can curtail on their own.

14 Q. And as far as the hierarchy that you  
15 mentioned, how much, do you know how much interruptible  
16 load that you have on your system?

17 A. Yes. Around 300 megawatts.

18 Q. Okay. And do you know how much residential  
19 load management you have?

20 A. It will vary by season. I think we have as  
21 much as a thousand megawatts in the wintertime and  
22 possibly four or five hundred megawatts in the  
23 summertime.

24 Q. Would you agree with me that -- I think you  
25 mentioned the water heater, and there's probably pool

1 pumps that are residential load management; correct?

2 A. Yes.

3 Q. Those are very, very small increments, are  
4 they not, of the load?

5 A. Well, in accumulation they're not. We have a  
6 large number of our residential customers that have  
7 selected that service.

8 Q. Do they have an option as to whether or not  
9 they want to curtail their load, their residential?

10 A. Not once they agree to the load management  
11 program.

12 Q. So then in that instance you can automatically  
13 shut off a pool pump without any notice or permission?

14 A. Yes. During -- there is one caveat there.  
15 During normally designated critical peak hours.  
16 However, if the company is in a very emergency stage, it  
17 can ignore those hours.

18 Q. And there's no such limitation on the  
19 interruptible customers; right? They can be interrupted  
20 regardless of peak, nonpeak, if you need the capacity.

21 A. If, if the resources are needed to satisfy its  
22 firm load requirements.

23 Q. Okay. I just wanted -- sorry for that little  
24 digression. I want to get back to what I started  
25 talking to you about, which is your proposal to move the

1 IS-1 and CS-1 customers to the IS-2 and CS-2 rates. And  
2 you talk about that I think on Page 34 of your direct  
3 testimony. Do you see that?

4 **A.** I am there.

5 **Q.** And there's essentially -- there will be two  
6 changes basically if your proposal is adopted. And the  
7 first thing that will change for these customers that  
8 you want to move is that the credit that they receive  
9 for the value of being interrupted is going to be  
10 lowered; correct?

11 **A.** Yes. Because the reason they were  
12 grandfathered in 1996 was the credit was not  
13 cost-effective. And, and the company opened a new  
14 schedule, IS-2 and CS-2, that was considered  
15 cost-effective, and that's what we're trying to move  
16 these customers to.

17 **Q.** What is the current credit, do you know, under  
18 the IS-2?

19 **A.** I just want to be sure. I believe it's  
20 \$3.31 per load factor adjusted billing demand. Let me  
21 check that.

22 Yes. \$3.31 per kilowatt of load factor  
23 adjusted demand.

24 **Q.** And that's the, that's the second change is  
25 that the credit will be load factor adjusted; correct?

1           **A.**    Yes.  When the open schedule was developed,  
2 much study went into the method of applying the credit.  
3 And the belief was that by applying it to the load  
4 factor adjusted demand was a better measurement of the  
5 amount of curtailable or interruptible load that was  
6 available.

7           **Q.**    So that for most customers the credit will  
8 actually be less than \$3.31, correct, once you make your  
9 adjustment?

10          **A.**    It'll be \$3.31 times their billing demand,  
11 which can be a maximum demand any time during the month,  
12 times the load factor, which is a proxy for the  
13 customer's coincidence factor with the company's peak.

14          **Q.**    So is my statement -- let me just rephrase.  
15 Maybe we can agree that certainly some of those  
16 customers are going to see a lower, lower than the  
17 \$3.31 once the load adjustment factor is applied.  Is  
18 that right?

19          **A.**    Well, the trouble I'm having is they're  
20 getting the \$3.31 for what we are estimating as his  
21 coincident demand.  And his coincident demand is being  
22 estimated by applying the load factor to his billing  
23 demand.

24          **Q.**    What's the load factor that you apply?

25          **A.**    His monthly load factor.



1           Q.   Now would you agree that the value of the  
2 credit is, the interruptible credit is based on the  
3 avoidance of, of the avoidance of -- let me state that  
4 again -- the company's next avoided unit, the deferral  
5 of that unit?

6           A.   I didn't hear your latter sentence.

7           Q.   I garbled that, so let me, let me ask that  
8 again.

9                     Would you agree that the value that is  
10 assigned to the interruptible credit is related to the  
11 capacity value of the company's next avoided unit?

12          A.   I think the capacity value is the maximum  
13 credit that should be provided.

14          Q.   And that -- but all I'm saying is by being  
15 able to not plan for these customers' demand, drop them  
16 off the system, you're trying to give them credit, if  
17 you will, for avoiding the necessity of y'all having to  
18 build the next unit. Is that accurate in layman's  
19 terms?

20          A.   Yes. There is an avoided cost.

21          Q.   And right now in the IS-2 and CS-2, that's  
22 \$3.31 load factor adjusted; correct?

23          A.   \$3.31 per coincident demand.

24                     **MS. KAUFMAN:** Okay. I've got another exhibit  
25 that I'm going to ask my assistant --

1                   **CHAIRMAN CARTER:** Do you need a number?

2                   **MS. KAUFMAN:** Yes, Commissioner, please. I  
3 would like a number.

4                   **CHAIRMAN CARTER:** 279, Commissioners, Number  
5 279.

6                   Short title?

7                   **MS. KAUFMAN:** Credit Value.

8                   **CHAIRMAN CARTER:** Excellent.

9                   (Exhibit 279 marked for identification.)

10                  **MS. KAUFMAN:** I've been working on those.

11                  **CHAIRMAN CARTER:** Outstanding. You may  
12 proceed.

13                  **BY MS. KAUFMAN:**

14                   **Q.** Mr. Slusser, we talked about this document a  
15 little bit in your deposition. And as you can see by  
16 the Bates stamp identification in the bottom right-hand  
17 corner of the second page, this was provided in response  
18 to a FIPUG production request, Number 39. And we asked  
19 in this request that the company provide us with their  
20 latest rate impact test. And can you flip over to the,  
21 it's the second page after the cover, take a look at  
22 that?

23                   **A.** Yes.

24                   **Q.** And do you see up in the right-hand corner in  
25 a yellow box that it appears that under the current rate

1 impact test the value of the credit is \$10.49?

2 A. First, I did not prepare this.

3 Q. Understood. Let me ask you this, if I might,  
4 before you explain.

5 Would you accept, subject to check, that this  
6 was provided to us in discovery from the company?

7 A. Yes.

8 Q. And would you all -- do you have any reason to  
9 doubt that it is accurate as the company provided it to  
10 us?

11 A. I have no doubt at the time it was prepared.

12 Q. Okay. Thank you. If you had something  
13 further to add, please go ahead.

14 A. I would like to. Yes. I believe this was  
15 prepared maybe as long as two years ago, so things have  
16 changed in the last two years, if one was to redo the  
17 study.

18 Secondly, the, what you want me to read up in  
19 the right corner has the word "maximum" in it. It  
20 represents a maximum incentive per kW, and it should say  
21 coincident kW that can be supported.

22 Q. And you said that this study looked as though  
23 it was two years old, or you thought it was two years  
24 old?

25 A. I think it is.

1           **Q.** Is there any reason the company wouldn't have  
2 provided the most current study when we asked for it in  
3 this case?

4           **A.** I don't think they've done any further  
5 studies. I'm not sure that any further studies have  
6 been provided in the conservation docket, which is where  
7 these type of studies are presented.

8           **Q.** So as far as you know, when we made this  
9 request this is the most current study and the company  
10 gave it to us?

11          **A.** That's my understanding.

12          **Q.** And you don't have any reason -- I apologize  
13 if I asked you this. You don't have any reason to doubt  
14 the accuracy of the document as it was provided?

15          **A.** Well, again, I did not prepare it. I'm  
16 assuming the personnel that are familiar with the RIM  
17 test calculations have made the calculations accurately.

18          **Q.** If you'd turn to Page 32 of your direct  
19 testimony, Mr. Slusser.

20          **A.** I have it.

21          **Q.** Actually I was looking for -- I don't think  
22 I've given you the right reference, but you discuss in  
23 your testimony the, or you present the proposed energy  
24 and demand charges; correct? I don't think it's on Page  
25 32, but that is part of your testimony; correct?

1           **A.** I didn't hear your whole question.

2           **Q.** I'm sorry. In your direct testimony you  
3 present the proposed energy and demand charges; correct?

4           **A.** I prepared the proposed demand and energy  
5 charges for all the rate schedules. Yes.

6           **Q.** Okay. And I think we already discussed the  
7 fact that you have reviewed Mr. Pollock's testimony.  
8 Did you review his testimony on this issue?

9           **A.** Yes.

10          **Q.** Okay. And we talked about this in your  
11 deposition. And while you may disagree with his  
12 position, you do not disagree that he correctly  
13 calculated those numbers; correct?

14          **A.** Yes. I think he did correctly determine what  
15 are called the capacity costs and the energy costs from  
16 the cost of service study.

17           **MS. KAUFMAN:** Mr. Chairman, if I could have a  
18 moment.

19           **CHAIRMAN CARTER:** Yes, ma'am.

20           (Pause.)

21           **MS. KAUFMAN:** I think I'm done. Thank you  
22 very much, Mr. Slusser.

23           **THE WITNESS:** Thank you, Ms. Kaufman.

24           **CHAIRMAN CARTER:** Thank you, Ms. Kaufman.  
25 Mr. Brew.

1                   **MR. BREW:** Thank you, Mr. Chairman.

2                                   **CROSS EXAMINATION**

3                   **BY MR. BREW:**

4                   **Q.** Good morning, Mr. Slusser.

5                   **A.** Yes. Good morning, Mr. Brew.

6                   **Q.** Let's see. To avoid not going over stuff, let  
7 me just skip along quickly.

8                                   Your testimony beginning on Page 26 gets into  
9 rate design, does it not?

10                   **A.** Yes.

11                   **Q.** And by that, that includes not just the rates,  
12 but terms and conditions that are included in those  
13 tariffs too?

14                   **A.** Yes.

15                   **Q.** Okay. And you talked a minute ago about the  
16 company doing some, what you described as much study  
17 into developing the credit on the IS-1, IS-2?

18                   **A.** I'm sorry. Would you repeat that?

19                   **Q.** You talked about the study the company did  
20 into developing the credits.

21                   **A.** Well, I was presented a study that was done  
22 prior to my being retained by the company. I'm familiar  
23 with the looks of it, because this is what's called a  
24 rate impact measure test, a RIM test, that is used to  
25 develop support for programs in the company's

1 conservation forum.

2 Q. Okay. I understand. I'm actually going in a  
3 slightly different direction.

4 A. Okay.

5 Q. And in terms of preparing your testimony here,  
6 one element which you've already discussed is  
7 eliminating the grandfathered IS and CS rates and  
8 transferring existing customers on those tariffs to the  
9 comparable IS and CS-2s; is that right?

10 A. That's correct.

11 Q. Okay. And in making that determination did  
12 you talk to any of the customers on those existing  
13 rates?

14 A. I did not personally, but the personnel that I  
15 work with have discussed with the representatives of the  
16 company the types of customers that you have, or your  
17 customer. So we are getting feedback in the regulatory  
18 area.

19 Q. But so, for example, there were, I think, 71  
20 IST-1 customers currently, is that right, according to  
21 Response 115?

22 A. I'll agree.

23 Q. Okay. Did you personally talk to any of those  
24 customers?

25 A. No.

1           **Q.**    Okay.  And you, you discussed a moment ago  
2 with Ms. Kaufman that there are substantive changes in  
3 the rates between the grandfathered IST and the IS --  
4 IST-1 and IST-2; is that right?

5           **A.**    The substantive change is the method that the  
6 credit is being applied.

7           **Q.**    Okay.  But there are substantive changes  
8 between the grandfathered tariff and the IS-2 tariff?

9           **A.**    I would, wouldn't say there are other  
10 substantive changes.  Mostly it's the credit and the  
11 credit application to the load factor adjusted demand.  
12 We tried to make all the other terms and conditions  
13 inclusive of, of what is in the IS-1 and CS-1 rate  
14 schedules.

15          **Q.**    Okay.  But my question was not whether others,  
16 but are there, are there substantive differences between  
17 the two?

18          **A.**    As the company has proposed its IS-2 and CS-2  
19 schedules?

20          **Q.**    Right.  From, from the terms that exist for  
21 customers that are under IS-1.

22          **A.**    Again, we've tried to modify IS-2 and CS-2 to  
23 accommodate those customers.

24          **Q.**    The question is real simple.  Is the IS-2  
25 tariff the same as the IST-1 tariff?



1           **A.**    No.

2           **Q.**    Okay.  So there are differences?

3           **A.**    Yes.

4           **Q.**    Could those differences make a difference to  
5 those existing customers?

6           **A.**    It's my belief it's only the credit that's the  
7 big difference, is the only difference.

8           **Q.**    No.  We've established there's a difference.  
9 My question is would that difference make a difference  
10 to the customers that are under the existing rates?

11          **A.**    Yes.

12          **Q.**    Okay.  So it could make a difference to some  
13 of those customers?

14          **A.**    The amount of the credit would make a  
15 difference.  Yes.

16          **Q.**    Okay.  On Page 31 of your testimony you talk  
17 about some of the other changes, and one of those was  
18 beginning on Lines, Line 18, that the, the notice to  
19 terminate, meaning to get off the rate, under the IS-2  
20 rate is 36 months as opposed to the IST-1 rate, which is  
21 60 months.  Do you see that?

22          **A.**    Yes.

23          **Q.**    Okay.  Is there any existing tariff that has a  
24 60-month notice to get off besides the IST rate?

25          **A.**    I don't believe so.

1           **Q.**    Okay.  And so that, that long a notice serves  
2           the purpose of allowing the company to count on that  
3           resource; is that right?

4           **A.**    Well, I disagree.

5           **Q.**    So then you wouldn't, you wouldn't be opposed  
6           to shortening the notice to terminate to a year, would  
7           you?

8           **A.**    I wouldn't be opposed to shortening it to 36  
9           months, because that's what the company believes its  
10          planning horizon is.

11          **Q.**    Did the company have a reason for wanting a  
12          60-month notice in the first place?

13          **A.**    At one time that was a planning horizon.

14          **Q.**    Because the company counts on that  
15          interruptible load for reliability purposes when it  
16          needs it; right?

17          **A.**    It is planned for, yes.

18          **Q.**    Okay.  All right.  How do you know that any of  
19          the existing 71 IST customers would care to take service  
20          under IST-2?

21          **A.**    Again, other than the billing that they would  
22          receive, all other terms and conditions would be the  
23          same or better in the case of the notice provision.

24          **Q.**    That wasn't my question.  My question is how  
25          do you know the customers would want service under the

1 IST-2?

2 **A.** Well, that's why it was grandfathered  
3 initially.

4 **Q.** My question is not why did you have the IST-1  
5 grandfathered. My question is why would you expect in  
6 January 2010 that any of those 71 customers would want  
7 service under IST-2?

8 **A.** Because the customers have been given a  
9 transition period to determine whether they have other  
10 options, and ultimately they knew they were going to be  
11 transferred to the IS-2 rate.

12 **Q.** Under the new IS-2 rate that you would  
13 transfer those loads to, they have to give you three  
14 years' notice; right?

15 **A.** I'm not following you. We're missing  
16 something here.

17 **Q.** I'm an IST-1 customer.

18 **A.** Yes.

19 **Q.** January 1st I become an IS-2 customer.

20 **A.** Yes.

21 **Q.** I don't want the rate. I have to give you 36  
22 months' notice to get off; right?

23 **A.** No, sir. We're transferring you to the IS-2  
24 rate. The IS-1 rate will be terminated and all  
25 customers transferred to the IS-2 rate.

1           **Q.** Right. But if I don't want that rate, since  
2 you've automatically transferred me, I have to give you  
3 notice to get off, and that takes three years; right?

4           **A.** I see your point. Let me think about it a  
5 second.

6                           (Pause.)

7                           That's the provision we have right now, yes.

8           **Q.** So wouldn't it make more sense, since you're  
9 eliminating the grandfathered rate and imposing new  
10 conditions and tariffs on those customers, that they be  
11 given an upfront choice as to which tariff they want to  
12 take service under?

13           **A.** I think the company would give that some  
14 consideration.

15           **Q.** Would it be reasonable to force the customer  
16 to move on to new terms and conditions without giving  
17 them that choice?

18           **A.** Well, again, the company doesn't believe the  
19 customer is being subject to any change in terms and  
20 conditions, other than the economic effect of lesser  
21 credits. They'll get the same service. Nothing else  
22 has changed other than --

23           **Q.** Nothing else has changed?

24           **A.** Other than the credits.

25           **Q.** Okay. So for a -- just to back up. With the

1 credit on the IST-2 rate, the load factor adjusted rate,  
2 am I not correct that no customer would receive the 3.31  
3 per kW credit unless they operated at 100 percent load  
4 factor?

5 **A.** That's right.

6 **Q.** Okay. So that means that -- do you have  
7 any -- are any of the existing 71 customers that are on  
8 the IST-2, IST-1 rate operating at 100 percent load  
9 factor?

10 **A.** I have a document that shows the load factors  
11 by each customer. There are few, if any, that would be  
12 at 100 percent load factor.

13 **Q.** To be at 100 percent load factor I'd have to  
14 have everything on 8,760 hours a year.

15 **A.** Yes.

16 **Q.** And nobody, nobody operates like that.

17 **A.** Well, we do have some loads like traffic  
18 signals and amplifier stations that operate continuous  
19 loads. But it's not likely that an industrial customer  
20 would operate at 100 percent load factor.

21 **Q.** It's not likely that anybody, any of the  
22 71 customers on the IST-1 rate would operate at  
23 100 percent load factor.

24 **A.** I can check the list of the customers and find  
25 out.

1           **Q.**    Okay.

2           **A.**    Can you give me a moment?

3           **Q.**    Yeah, sure.

4                   (Pause.)

5           **A.**    I did find my list.

6           **Q.**    Are you finding any 100 percent load factor  
7 customers?

8           **A.**    I see an 89 percent.    I see a 90 percent.

9           **Q.**    Do you see any 20 percents?

10          **A.**    Oh, yes.    Those are the highest I see,  
11 90 percent.

12          **Q.**    Okay.    So then am I correct that there are no  
13 IST-1 customers that would qualify for the \$3.31 credit,  
14 because all of them would receive a lower load factor  
15 adjusted credit?

16          **A.**    They would get the 3.31 adjusted by the load  
17 factor.

18          **Q.**    Okay.    And assuming that that economic  
19 difference was significant to that customer, you would  
20 transfer them automatically, nonetheless, without giving  
21 them a choice as to what tariff they would want to take  
22 service under.

23          **A.**    Well, again, they were grandfathered to a  
24 generous credit and have had a long transition period  
25 of, of deciding whether they're going to continue as

1 interruptible customers or have other options.

2 Q. Well, that wasn't my question. My question  
3 was whether you would transfer them without giving them  
4 a choice. Isn't that right?

5 A. I'm not following your definition of choice.  
6 Choice between firm service or interruptible service?

7 Q. Anything other than the IST-2. Well, let me  
8 back up.

9 Earlier in your testimony you indicate that  
10 the company is canceling the RST tariff; is that right?

11 A. Yes.

12 Q. And the reason was because customers didn't  
13 show any interest in it; right?

14 A. Yes.

15 Q. Okay. Let's assume that none of the IST-1  
16 customers are interested in the IST-2 tariff. I have to  
17 give 36 months' notice to get out from under that;  
18 right?

19 A. Okay. Yeah. We covered that. Yes.

20 Q. Okay. All right. I thought I heard earlier  
21 that you said that you thought the maximum value of the  
22 credit should be based on avoided generation capacity  
23 costs?

24 A. That's the way the RIM test is calculated.

25 Q. Okay. So if the avoided unit is a combustion

1 turbine, there would be the fixed capital cost of the  
2 turbine property; right?

3 A. Yes.

4 Q. Taxes?

5 A. Yes.

6 Q. O&M?

7 A. Yes.

8 Q. Fuel?

9 A. Yes.

10 Q. Emissions?

11 A. Well, the fuel may be negative. It, it  
12 depends on the avoided resource. Yes.

13 Q. Okay. And emissions?

14 A. Yes.

15 Q. Okay. If the company has CTs that can't start  
16 up in ten minutes but it can interrupt a 50-megawatt  
17 load on no notice, isn't there also a reliability  
18 benefit of that interruptible load that the CT can't  
19 serve?

20 MR. MELSON: Objection. This is beyond the  
21 scope of Mr. Slusser's direct.

22 MR. BREW: If he knows.

23 CHAIRMAN CARTER: You may proceed.

24 BY MR. BREW:

25 Q. If you know.



1           **A.**    I don't know the operation of our CTs.

2           **MR. BREW:**   Okay.  Thank you.  That's all I  
3           have.

4           **CHAIRMAN CARTER:**  Thank you, Mr. Brew.  
5           Ms. Evans.

6           **MS. EVANS:**  Yes, Mr. Chairman.

7                                   **CROSS EXAMINATION**

8           **BY MS. EVANS:**

9           **Q.**    Good morning, Mr. Slusser.  We met briefly  
10          yesterday, I believe.  Ellen Evans here for the Navy.

11          **A.**    Yes, Ms. Evans.

12          **Q.**    Is it correct that you were proposing the  
13          Commission adopt a methodology for the retail class cost  
14          of service study that weights 50 percent of the  
15          production fixed costs on a coincident peak basis and  
16          50 percent on an energy basis?

17          **A.**    Yes.

18          **Q.**    Okay.  Do I refer to that as a 12CP 50AD  
19          methodology, or as a 50CP 50AD methodology?

20          **A.**    Well, the 50 percent on the 12CP is implied,  
21          so it's, it is weighting the 12CP demands by 50 percent  
22          response -- responsibility is weighted 50 percent, and  
23          50 percent of the costs are being weighted by average  
24          demand responsibility.

25          **Q.**    Okay.

1           **A.**   Excuse me. Basically trying to separate the  
2 cost into two pots. One pot is going to be out half --  
3 the pots are equal. Half the pot is going to be  
4 allocated on demand responsibility, the other half on  
5 energy responsibility.

6           **Q.**   Okay. So it would not be incorrect to refer  
7 to it as a 50CP 50AD methodology; is that correct?

8           **A.**   No, it wouldn't be incorrect.

9           **Q.**   Okay. Is it correct that the current cost of  
10 service methodology utilized is referred to as the 12CP  
11 and 1/13 AD method?

12          **A.**   Well, it's a methodology that's been used in  
13 the past.

14          **Q.**   Well, that is the current methodology, is it  
15 not?

16          **A.**   It has been a method that the company has been  
17 using, yes.

18          **Q.**   Okay. And under the current method, 12/13  
19 (phonetic) of the production capacity costs are  
20 allocated based on a 12 coincident peak, and 1/13th of  
21 the costs are allocated on an average demand or energy  
22 basis; is that correct?

23          **A.**   That's the methodology, yes.

24          **Q.**   Okay. And do you agree that average demand  
25 and energy are the same?

1           **A.**    Yes.

2           **Q.**    Okay.  The method you're proposing, the 50CP  
3           50AD method, is it correct that you're proposing this  
4           method because you believe that for baseload production  
5           or generating units additional capacity costs are  
6           incurred to produce lower fuel costs?

7           **A.**    Yes.

8           **Q.**    Do the higher capital costs associated with  
9           baseload units produce higher fixed production costs,  
10          such as return of investment and return on investment  
11          and associated income taxes, than the peaking units  
12          methodology -- excuse me, than the peaking units do?

13          **A.**    Yes.

14          **Q.**    Under your proposed methodology, a high load  
15          factor customer will be allocated more fixed production  
16          costs than under the method currently utilized by the  
17          Commission; isn't that so?

18          **A.**    Yes.  And he obtains more beneficial energy  
19          savings.

20          **Q.**    Okay.  Well, just to clarify, let's assume  
21          that Progress Energy has a rate class that consists of a  
22          high load, of high load factor customers.  Can you  
23          presume that for a minute?  For this rate class would it  
24          be correct that under your proposed methodology the high  
25          load class customers would be allocated more fixed

1 production costs than under the method currently  
2 utilized by the Commission?

3 **A.** Yes.

4 **Q.** Is it also true that under your proposed  
5 methodology customers who exhibit significant offpeak  
6 usage will be allocated more production costs than under  
7 the method currently utilized by the Commission?

8 **A.** I'm going to have to ask you to repeat that  
9 one.

10 **Q.** Is it true that under your proposed  
11 methodology, the 50CP 50AD, customers who exhibit  
12 significant offpeak usage will be allocated more  
13 production costs than under the method currently  
14 utilized?

15 **A.** It's difficult to answer yes or no.  
16 Presumably the offpeak energy uses improve the  
17 customer's load factor, and therefore he, he would be  
18 contributing more to the fixed cost.

19 **Q.** Are you saying you can't answer yes or no? If  
20 you can, I'd like you to. Would you like me to repeat  
21 the question?

22 **A.** Please repeat the question.

23 **Q.** Is it true that under your proposed  
24 methodology, the 50CP 50AD, customers who exhibit  
25 significant offpeak usage will be allocated more

1 production costs than under the method currently  
2 utilized by the Commission?

3 **A.** I can't answer that yes or no.

4 **Q.** Can you answer it if we just simply say under  
5 your method would customers who exhibit offpeak usage at  
6 all be allocated more production costs than under the  
7 method utilized currently?

8 **A.** Again, I'm struggling that that can be  
9 answered yes or no. Any additional energy use will take  
10 on capacity responsibility, whether it's peak or  
11 offpeak. All additional energy use will bear additional  
12 cost responsibility under the average demand  
13 methodology.

14 **Q.** Okay. Well, let's assume that Progress  
15 Florida has a rate class and rate design that encourages  
16 offpeak usage, and that this rate class is identified in  
17 the cost of service study as a separate rate class. For  
18 that scenario, is it true under your proposed  
19 methodology customers who have a significant offpeak  
20 usage will be allocated more production costs than under  
21 the method currently utilized?

22 **A.** I'll answer it yes, but they will be getting  
23 the benefits of, of lower fuel costs.

24 **Q.** Okay. Thank you. And assuming that the  
25 increase in capital costs of a baseload unit produces

1 lower fuel costs, this lower fuel cost is primarily the  
2 result of having high load factor customers or customers  
3 who have offpeak usage; correct?

4 **A.** I'm sorry. I'm going to have to ask you to  
5 repeat that.

6 **Q.** Sure. No problem. Assuming that the increase  
7 in capital costs of a baseload unit produces lower fuel  
8 costs, this lower fuel cost is primarily a result of  
9 having high load factor customers or customers who have  
10 offpeak usage; correct?

11 **A.** Well, the lower fuel costs are a result that  
12 the company found the, the baseload unit to be more  
13 cost-effective to meet the, the total energy  
14 requirements of the system. So, so any additional  
15 energy use beyond the peak period will contribute to  
16 supporting a, a more efficient generating unit because  
17 that generating unit is capable of being more efficient  
18 and producing lower fuel costs, and therefore we can  
19 justify putting more capital costs into the unit.

20 **Q.** So that's a yes?

21 **A.** If, if you think my answer complies with your  
22 question.

23 **Q.** That's a yes? Do you think your answer  
24 complies with my question?

25 **A.** Well, I'm still struggling with your question.

1 Can you try me one more time?

2 Q. Sure. If we assume that the increase in  
3 capital costs of a baseload unit produces lower fuel  
4 costs, that lower fuel cost is a result of having high  
5 load factor customers or customers who have offpeak  
6 usage; correct?

7 A. It's a result of more energy use. I don't  
8 know about it being a result of high load factor  
9 customers. That's where I'm having a little trouble.  
10 It is an economic determination based on how much energy  
11 is expected to be supplied. In general I think I agree  
12 with the concept, especially the first part of your,  
13 your question. Where you're throwing me is the addition  
14 of, of high load factor customers. It doesn't have to  
15 be -- it's, it's any additional energy use beyond what  
16 is required just to meet reliability.

17 Q. Well, and the high load factor customers and  
18 the customers having offpeak usage contribute to that,  
19 do they not?

20 A. Yes, they would. I'd buy that.

21 Q. Okay. For allocating fuel costs in this case  
22 you relied on each class's energy consumption adjusted  
23 for losses to allocate the fuel cost; is that correct?

24 A. Well, this is a base rate case. But in the  
25 fuel adjustment clause customers would be allocated fuel

1 costs based on their adjusted, their energy use adjusted  
2 for losses.

3 I'll add one caveat to that. Customers that  
4 are under time-of-use rates will also get a lower fuel  
5 cost for their usage during offpeak periods and a little  
6 bit higher cost during on-peak periods.

7 **Q.** Okay. So customers with a high load factor  
8 get allocated the same fuel costs on a per unit basis as  
9 low load factor customers who are served at the same  
10 voltage level; correct?

11 **A.** With the exception I just mentioned of  
12 time-of-use customers.

13 **Q.** Customers who use a significant energy offpeak  
14 are allocated energy costs on an average system basis.  
15 That is they get allocated the same cost on a  
16 cents-per-kilowatt basis for energy-related costs, such  
17 as fuel, as customers who use most of their energy on  
18 peak; is that correct?

19 **A.** Yes. Fuel costs are based on average, they're  
20 averaged. As you might expect, fuel costs can vary  
21 every hour. They can vary seasonally. The, the  
22 Commission has determined fuel costs for Progress Energy  
23 on an annual basis and it's averaged.

24 **MS. EVANS:** Thank you. Nothing further.

25 **CHAIRMAN CARTER:** Thank you.



1           Before I go to Mr. Wright, Linda is going to  
2 be with us all morning, going all the way to our lunch  
3 break, so I'm going to give the court reporter a break.  
4 Let's take ten, everybody.

5           (Recess taken.)

6           We are back on the record. We had just taken  
7 a break for our court reporter, and before we took our  
8 break we were about to recognize Mr. Wright for  
9 cross-examination.

10          Good morning, Mr. Wright. You're recognized.

11          **MR. WRIGHT:** Good morning, Mr. Chairman.  
12 Thank you very much. I just have a few questions for  
13 Mr. Slusser.

14                           **CROSS EXAMINATION**

15          **BY MR. WRIGHT:**

16           **Q.** Good morning, Mr. Slusser.

17           **A.** Yes. Good morning, Mr. Wright.

18           **Q.** It is always a pleasure to see you.

19           **A.** Thank you.

20           **Q.** One question was deferred to you from  
21 Mr. Dolan, and that question is approximately what  
22 percentage of the company's total revenues from sales  
23 is, is represented by cost recovery, amounts that are  
24 recovered through the cost recovery clauses?

25           **A.** Mr. Wright, these numbers I have in front of

1 me are ones that I jotted down probably the beginning of  
2 the year, so it will, it will change based on your point  
3 in time. And it represents our base rates as of  
4 probably 2008, our base revenues. But including the  
5 clauses and our base revenues, I have a total of  
6 \$4,905,000,000, of which the clauses represent  
7 \$2,000,961,000, or 60.4 percent.

8 That is 60.4 percent of our total revenues,  
9 which are our base revenues, and our billing adjustment  
10 revenues are represented by the clause revenues.

11 Q. Thank you. And, and taxes are, taxes are --  
12 let me rephrase.

13 What taxes are recovered through the base  
14 rates and what are recovered through additional line  
15 item charges?

16 A. Taxes such as gross receipts taxes and  
17 franchise fees would be in addition to those numbers.

18 Q. Thank you.

19 **CHAIRMAN CARTER:** Do you need a number, Mr.  
20 Wright?

21 **MR. WRIGHT:** I do, Mr. Chairman. 280.

22 **CHAIRMAN CARTER:** 280. You're right.

23 (Exhibit 280 marked for identification.)

24 Short title? Give it a shot. Just give it a  
25 shot.

1           **MR. WRIGHT:** There's a typo on the cover  
2 sheet, Mr. Chairman, that I just recognized. It should  
3 say -- no, there's not either. PSC Typical Bills,  
4 1984-2009.

5           **CHAIRMAN CARTER:** You almost had me, then you  
6 added something on the end.

7           **MR. WRIGHT:** I added the dates. PSC Typical  
8 Bills.

9           **CHAIRMAN CARTER:** PSC Typical Bills?

10          **MR. WRIGHT:** Yes, sir.

11          **CHAIRMAN CARTER:** And you added the dates?

12          **MR. WRIGHT:** 1984-2009.

13          **CHAIRMAN CARTER:** Okay. 1984-2009. And that  
14 is Number 280, Exhibit Number 280.

15          **MR. WRIGHT:** And, Mr. Chairman, I previously  
16 had given Mr. Slusser a copy of the document. I will  
17 aver to you that these are copies of the reports that  
18 you regularly see and that are available on the PSC's  
19 website and that I obtained these from Ms. Kummer some  
20 time ago. So with that understanding, they are public  
21 records of the type normally kept, and I think they're  
22 admissible as such.

23          **BY MR. WRIGHT:**

24            **Q.** But, Mr. Slusser, I'd like to ask you to, if  
25 you would, I think you had a chance to look at them

1 during the break a little bit, but if you'd look at the  
2 bill for 1984, the typical residential bill, and also  
3 the typical residential bill for two thousand -- for  
4 today. You'd agree, I think, that the typical  
5 residential thousand kWh bill in 1984 was around \$76?

6 **A.** That's what this report shows.

7 **Q.** Have you seen these reports before?

8 **A.** Not in this format. Of course over time I've  
9 seen many typical bill calculations and comparisons. I  
10 would say that's a reasonable amount for that point in  
11 time.

12 **Q.** All right. And of that amount approximately  
13 \$31 is fuel; correct?

14 **A.** That's what it shows. Yes.

15 **Q.** And today the total bottom line bill for 1,000  
16 kWh residential is just under \$123; correct?

17 **A.** Is that in this report?

18 **Q.** It's the last page, Mr. Slusser.

19 **A.** That's what it shows. Yes.

20 **Q.** And today fuel is about \$56; correct?

21 **A.** Yes.

22 **Q.** Now doing some simple arithmetic I calculate a  
23 difference of \$25 between the fuel charge in 1984 and  
24 2009.

25 **A.** Yes. Just about double.

1           Q.   And about \$47 difference in the total bottom  
2 line bill.

3           A.   Yes.

4           Q.   Okay.  So would you agree that most of the  
5 difference is in additional recoveries through the  
6 capacity clause and the environmental clause?

7           A.   Yes.

8           Q.   Do you consider costs recovered through the  
9 capacity clause or the environmental clause to be  
10 volatile?

11          A.   Well, the capacity cost recovery clause is  
12 predominantly a number of contracts with QFs, and they,  
13 they do escalate.  But I don't know about being  
14 extremely volatile.  I don't remember what your  
15 adjective was.  But they do escalate.  And what was the  
16 other clause?

17          Q.   Environmental.

18          A.   Environmental?  Understandably recently a lot  
19 of environmental additions to the company have been made  
20 through this clause, and that has been volatile.

21          Q.   But once made, those are predictable, are they  
22 not?  For example, scrubbers or electrostatic  
23 precipitators?

24          A.   Yeah.  But they keep being, excuse me, they  
25 keep being required.

1           **Q.** I'm going to ask you one more question. It's  
2 actually two more questions. Are you familiar with the  
3 PURPA ratemaking standards?

4           **A.** Yes.

5           **Q.** Would you agree that your declining block rate  
6 structure that you charge the company for your services  
7 would violate the declining block rate structure in the  
8 PURPA standards?

9           **A.** It doesn't make it wrong. It's efficient.

10                   (Laughter.)

11           **Q.** Thank you. Thank you, Mr. Slusser.

12           **MR. WRIGHT:** And thank you, Mr. Chairman.

13           **CHAIRMAN CARTER:** Thank you, Mr. Wright.

14                   Staff.

15           **MR. SAYLOR:** Thank you, Mr. Chairman.

16                           **CROSS EXAMINATION**

17           **BY MR. SAYLOR:**

18           **Q.** Good after -- good morning, Mr. Slusser. How  
19 are you today?

20           **A.** Good morning, Mr. Saylor.

21           **MR. SAYLOR:** As a quick preliminary matter I  
22 wanted to let the Chairman know that the parties last  
23 night agreed to stipulate the responses that Mr. Slusser  
24 provided, which, I apologize, was provided a little bit  
25 late at the beginning of his testimony. It's identified

1 in the staff's composite exhibit as Exhibit Number 41.  
2 And it was that stack of papers. There was a question  
3 regarding interrogatory Number 116, and it was in that  
4 stack of papers.

5 I just wanted to make you aware that the  
6 parties had stipulated to that last night, and at the  
7 appropriate time that we will ask to have that moved  
8 into the record.

9 **CHAIRMAN CARTER:** Okay.

10 **MR. SAYLOR:** All right.

11 **CHAIRMAN CARTER:** You may proceed.

12 **MR. SAYLOR:** Thank you.

13 **BY MR. SAYLOR:**

14 **Q.** Good morning, Mr. Slusser. My name is Erik  
15 Saylor. I'm an attorney with the Commission legal  
16 staff.

17 Do you recall your deposition September 10th?

18 **A.** Yes.

19 **Q.** All right. And if we were to ask you those  
20 same questions, they would be substantially the same;  
21 right?

22 **A.** Hopefully shorter.

23 (Laughter.)

24 **Q.** All right. And some of these early questions  
25 are going to cover a little bit of ground that have been

1 covered already this morning.

2 It is my understanding that Progress Energy is  
3 proposing the 12 month CP and 50 percent average demand;  
4 is that correct?

5 **A.** Yes.

6 **Q.** All right. What specific -- what's the  
7 reasoning behind Progress's proposal to go to that, that  
8 12CP 50 percent average demand?

9 **A.** Well, I think it's obvious what the company is  
10 endeavoring to do when, especially this decade here that  
11 fuel costs have almost tripled since the company's rate  
12 case at the beginning of the 2000. The, all the  
13 projects that our president Vinny Dolan described are  
14 very capital-intensive, designed to improve generation  
15 efficiency and/or use the most highly technical  
16 facilities available to generate cheaper, cleaner  
17 electricity in the future. And all that to me is  
18 obviously additional costs that are being borne for the  
19 benefits of energy, and energy therefore should deserve  
20 as much weighting as, as capacity in the allocation of  
21 production costs.

22 **Q.** All right. Thank you. And you're aware of  
23 the Commission's decision in the recent Tampa Electric  
24 rate case where the Commission approved a 12CP and  
25 25 percent average demand cost allocation methodology



1 for them.

2 A. Yes.

3 Q. All right. Do you happen to have a copy of  
4 Progress Energy's minimum filing requirements Section E  
5 for the rate schedules?

6 A. Yes.

7 MR. SAYLOR: All right. Commissioners, if,  
8 for your reference, it is part of the MFRs. It's PSC  
9 Document Number 02440, if you would like to look at it.  
10 I just have a couple of questions on that.

11 BY MR. SAYLOR:

12 Q. Mr. Slusser, if you'll refer to Page 36 of  
13 your direct testimony, and then we'll go to the Schedule  
14 E.

15 On Page 36 of your direct testimony you state  
16 that the company has updated its service charges, which  
17 will produce additional revenues of approximately  
18 \$4.1 million; is that correct?

19 A. Yes.

20 Q. All right. And if you will turn to your MFR,  
21 MFR Schedule E7, which is -- I will ask you to turn to  
22 Page 19 of that. It should be Schedule E7, Page 1 of 7.

23 MR. MELSON: Mr. Saylor, there's a Bate stamp  
24 number at the bottom of the pages, on this side of the  
25 page. Would that be an easier reference?

1                   **MR. SAYLOR:** Yes. Page 19 at the very bottom.

2                   **MR. MELSON:** I'm sorry. Thank you.

3                   **BY MR. SAYLOR:**

4                   **Q.** Page 19 at the bottom of that schedule.  
5 That's E-7, Page 1 of 7. So Page 19. We'll just go  
6 with that.

7                   **A.** I have it.

8                   **Q.** All right. And on that page it shows the  
9 calculation of the initial establishment of a service  
10 charge; is that correct?

11                   **A.** Yes.

12                   **Q.** And that establishment of a service charge is  
13 the cost to hook a customer up to a service; is that  
14 correct?

15                   **A.** The very first installation.

16                   **Q.** All right. And if you'll look down at the  
17 bottom right-hand corner of that page, Line 10, it's my  
18 understanding that this MFR shows that the total cost  
19 for providing initial establishment of this service is  
20 actually \$179.23; is that correct?

21                   **A.** Yes.

22                   **Q.** All right. Now if you will flip to Page 72 of  
23 that same MFR schedule for me. At the top right-hand  
24 corner it's the, Progress's proposed revised tariff  
25 sheet 6.110, but it's on Page 70 in the notebook. Are

1 you there, Mr. Slusser?

2 **A.** Yes.

3 **Q.** All right. That tariff sheet shows the  
4 service charges. And is it correct that Progress is  
5 proposing to increase the initial establishment of the  
6 service charge from \$61 to \$75; is that correct?

7 **A.** Yes.

8 **Q.** All right. Then why is Progress proposing an  
9 initial establishment charge that is actually lower than  
10 the cost Progress, the cost -- excuse me. Let me  
11 rephrase the question.

12 Why is Progress proposing an initial  
13 establishment charge of \$75, which is lower than their  
14 actual cost, which is about \$197?

15 **A.** Well, as you said, the current charge is \$61.  
16 And the company was trying to be reasonable in  
17 increasing this charge, and believes that \$75 is a fair,  
18 appropriate charge to, to charge an initial customer  
19 that is beginning service with the company. We just  
20 felt going to full cost of service is, is just an  
21 unreasonable assessment in getting a customer started at  
22 a new location.

23 **Q.** All right. So it's fair to say that was done  
24 to mitigate the impact of, on the customers; is that  
25 correct?

1           **A.**    Yes.

2           **Q.**    All right.  And would it also be correct to  
3 say that the, the delta difference between the actual  
4 cost and the cost that you're charging the ratepayers  
5 will be recovered through base rates for all ratepayers;  
6 is that correct?

7           **A.**    Well, it would.  Yes.

8           **Q.**    All right.  For my next question, if you'll  
9 turn to Page 153 of the same MFR schedule.  And this is  
10 the company's proposed revised tariff sheet 6.330.  Are  
11 you there, sir?

12          **A.**    Excuse me.  You said Page 153?

13          **Q.**    153.  Yes, sir.

14          **A.**    That's tariff sheet 6.330.

15          **Q.**    Okay.  Correct.  Sorry.  My apologies.

16          **A.**    Okay.

17          **Q.**    All right.  And that is the rate schedule for  
18 TS-1 for temporary service; is that correct?

19          **A.**    Yes.

20          **Q.**    And temporary service is provided for when a  
21 customer needs temporary service, for like a  
22 construction site or something like that.

23          **A.**    Exactly.

24          **Q.**    All right.  And if you'll look down to the  
25 bottom of the page where it says special provisions,

1 provision number three, that temporary service charge,  
2 Progress is proposing to change that from \$227 to \$250;  
3 is that correct?

4 **A.** Yes.

5 **Q.** Now if you will flip back forward in the MFR  
6 schedule to Page Number 24 of Schedule E7, 6 of 7, and I  
7 believe that's where it shows Progress's actual cost for  
8 providing that temporary service charge; is that  
9 correct?

10 **A.** Yes.

11 **Q.** All right. And at the bottom of that page it  
12 shows the, Progress's cost of providing that service as  
13 being \$302.07; is that correct?

14 **A.** Yes.

15 **Q.** All right. And would it also be correct to  
16 say that the difference between PEF's, Progress's actual  
17 cost and the costs that they're proposing to charge will  
18 also be recovered in base rates?

19 **A.** Yes, it would.

20 **Q.** All right. Would you refer to your direct  
21 testimony, your Exhibit WCS-5?

22 **A.** I have it.

23 **Q.** All right. And this exhibit, if I'm, as I  
24 recall, addresses the proposed revenue increase by  
25 class; is that correct?

1           A.    Yes.

2           Q.    All right.  And can you explain how that  
3 revenue increase was applied?

4           A.    Yes.  And I'll try and be very brief here  
5 because there's a lot of numbers on here.

6           Q.    All right.  Thank you.

7           A.    But basically we're relying on the results of  
8 the cost of service study as the target, you might say,  
9 of what we'd like to have each rate class produce, and  
10 if they did, they would be at parity.  We credit the  
11 cost of service with any additional revenues from what  
12 you were describing as service charge revenues to get  
13 the amount of revenues that are required from base  
14 rates.

15                   And the company's proposed -- the difference  
16 between the cost of service or revenue requirements and  
17 the company's present revenues by rate schedule is what  
18 each class's deficiency is from cost of service.  And  
19 using that deficiency as the basis for the revenue, the  
20 target revenue requirements, an increase is calculated.  
21 It appears in Column E of this exhibit.  And in Column F  
22 of this exhibit it, it will show a percentage resulting  
23 increase to bring each class to parity.

24                   The remainder of the exhibit is an attempt to  
25 employ mitigation principles that the Commission has

1 applied in the past, in particular the one where a rate  
2 class should not be increased more than one and a half  
3 times the system average increase or the overall average  
4 increase. So some classes that would have resulted in a  
5 greater percentage deficiency than one and a half times  
6 the system average has been fixed at one and a half  
7 times the system average.

8 The remaining rate classes would have to make  
9 up the difference in proportion to their revenue  
10 deficiency. And we arrive at the last column, which is  
11 the desired target revenues that we're going to design  
12 proposed rate charges to produce.

13 Q. All right. Thank you. And some of those  
14 classes a customer, which is I guess the first column on  
15 the left side, the rate class, that would be affected by  
16 that one, one point, one and a half times would be the  
17 lighting and also the curtailable interruptible  
18 customers; is that correct?

19 A. That's correct.

20 Q. All right. Still looking at that same column,  
21 Lines 19 and 20, where it says Section 5,  
22 curtailable/interruptible general service (CS/IS), do  
23 you see that?

24 A. Yes.

25 Q. All right. Could you walk us through why

1 those two classes are not shown separately?

2           **A.** Yes. Both of these classes do have their own  
3 unique rate schedules because there are different terms  
4 and conditions, as I was discussing with Ms. Kaufman  
5 today, regarding interruptible is at the control of the  
6 company to be interrupted, and curtailable is one where  
7 we, we give notice and the customer must reduce his  
8 demand to a certain level. Both, both types of  
9 customers are subsets of our general service demand  
10 customers.

11           When we looked at the load characteristics in  
12 the past, the curtailable and interruptible, the load  
13 characteristics -- and by load characteristics, I mean  
14 their load at the time of the peak compared to their  
15 energy use, something we call coincident load factor,  
16 has been similar but different, but has been favoring  
17 one class over the other each time we do a new load  
18 research study. One load research study will show  
19 curtailable having a slight advantage in their load  
20 characteristics. The next time we did a study the  
21 interruptible had a favorable.

22           We've come to the conclusion that it would be  
23 best just to treat the two as one combined class for  
24 establishing their cost of service, which means their  
25 base rate charges and their billing adjustment charges.



1 We think the characteristics of the two classes, two  
2 rate schedule requirements are so close that they can be  
3 combined as one rate class.

4 Q. All right. Thank you. If you will refer to  
5 Page 27 of your direct testimony, please. And we'll be  
6 looking at Lines 6 through 11.

7 A. Yes.

8 Q. And this is where you discuss Progress's  
9 proposal to include the cost of a transformer in their  
10 residential service charge; is that correct?

11 A. Yes.

12 Q. How is Progress currently recovering the cost  
13 of this transformer?

14 A. Currently, assuming the company's rates have  
15 been established based on a cost of service study at  
16 some point, the transformer is usually included in the  
17 energy, demand and energy charge, or the charge per  
18 kilowatt hour.

19 Q. All right. And if the, and if the Commission  
20 does not approval Progress's proposal to include the  
21 cost of the transformer in the customer charge, Progress  
22 will still be able to recover that transformer through  
23 the energy charge; correct?

24 A. Yes.

25 Q. We're crossing off questions.

1           If you'll turn to Page 22 of your direct  
2 testimony. Excuse me. Strike that. Strike that.

3           It's my understanding that for this customer  
4 charge for residential class that Progress is proposing  
5 a \$13.21 charge; is that correct?

6           **A.** Yes.

7           **Q.** All right. And by including, by excluding the  
8 cost of the transformer, the charge would be \$8.97; is  
9 that correct?

10          **A.** That's right.

11          **Q.** And the higher the customer charge -- excuse  
12 me. A higher customer charge has a larger impact on the  
13 total bill for a low usage customer than a higher usage  
14 customer; is that correct?

15          **A.** Yes. I actually calculated a break-even  
16 point. It's 1,118 kilowatt hours. So usage less than  
17 1,118 kilowatt hours would incur a higher bill, and  
18 usage above 1,118 would incur a lower bill if we put the  
19 transformer cost in the customer charge.

20          **Q.** All right. Thank you. Earlier we discussed  
21 the proposed elimination of the IS and CS rate  
22 schedules; is that correct?

23          **A.** I discussed it with the Intervenor lawyers.

24          **Q.** All right. And it is my understanding that  
25 all those customers were grandfathered in in 1986; is

1 that correct?

2 **A.** 1996.

3 **Q.** Excuse me. 1996. And that would be, subject  
4 to check, that was in Docket 950645-EI, and that was  
5 done by Commission Order PSC-96-0589-S-EI. And that was  
6 issued May 6th, 1996; is that correct?

7 **A.** That sounds correct.

8 **Q.** All right. Thank you. And previously you  
9 answered that the reason why Progress or Florida Power  
10 Corp. was proposing to eliminate the CS-1 and the  
11 IS-1 was because it was no longer cost-effective; is  
12 that correct?

13 **A.** Yes. That was actually found by the  
14 Commission in, in that time frame earlier than '96, '95,  
15 and brought it to the company's attention that, that  
16 IS-1 and CS-1 rates were not, the credits were not  
17 cost-effective. And we were asked to consider actually  
18 eliminating those tariffs, and we came to an agreement  
19 to grandfather the tariffs and open up cost-effective  
20 tariffs.

21 **Q.** And is this the first time that Progress is  
22 now proposing to eliminate those class of customers?

23 **A.** No. We attempted to do that in the last two  
24 rate proceedings.

25 **Q.** And why were those customers not eliminated

1 then?

2           **A.** The company entered into rate stimulations --  
3 rate stimulations -- rate stipulations that maintain  
4 those rate schedules.

5           **Q.** All right. Thank you. Would you please refer  
6 to staff's composite exhibit that we provided to you  
7 earlier?

8           **MR. SAYLOR:** And, Commissioners, for your  
9 reference, it's Bate stamp pages 1551 through 1554. And  
10 this will be in response to staff's, Progress's response  
11 to staff's interrogatories Number 116. And it was the  
12 charges that, or the schedules that Ms. Kaufman and  
13 Mr. Brew went over with, with the witness.

14 **BY MR. SAYLOR:**

15           **Q.** Are you there?

16           **A.** I have it.

17           **Q.** All right. And it is my understanding that  
18 Progress is proposing to move the IS-1 and the CS-2,  
19 which is a closed rate schedule, to the open rate  
20 schedule of IS-2 and CS-2; is that correct?

21           **A.** Yes.

22           **Q.** All right. And it is my understanding that  
23 customers with a load -- a low load factor will  
24 experience a larger increase than compared to customers  
25 who have a high load factor; is that correct?

1           **A.**    That's correct.

2           **Q.**    All right.  And could you explain why  
3 customers with a low load factor will experience that  
4 larger increase than compared to those customers who  
5 have a high load factor?

6           **A.**    Yes.  The basis for the credit under the IS-1  
7 and CS-1 is the billing demand.  A billing demand can  
8 occur at any time during the billing period.  A low load  
9 factor customer -- let's just take an example of a  
10 10 percent load factor customer, very low load factor  
11 customer, based on load research experience, there's a  
12 good probability that he will have little of his load on  
13 at a critical time when the company really needs to  
14 interrupt him.  So giving him a credit, giving a  
15 10 percent load factor customer a credit based on his  
16 billing demand is not really supportable.

17                   The IS-2 rate has remedied that by recognizing  
18 that a 10 percent load factor customer, it's assumed  
19 that he's going to have only a 10 percent probability of  
20 his demand being available for interruption, and  
21 therefore he should get 10 percent of the credit, the  
22 credit being based on load at the time of the system  
23 peak.

24                   So it's a rate structure that is -- the IS-2  
25 is an improved rate structure that tries to remedy the,

1 the flaws in providing a credit simply based on billing  
2 demand.

3 Q. All right. Thank you. And do you recall  
4 questioning from Mr. Brew when he asked you about the  
5 IS-1 and the IST-1 and the CS-1 and the CS-2, or CS-1  
6 customers; is that correct?

7 A. Which question? I recall questions.

8 Q. Sorry. Just in general reference, if you'll  
9 refer to your interrogatory response, question 116. The  
10 spreadsheet at the top of the page says, "Customers  
11 taking service under the IS-1, IST-1, CS-1 and CST-1 as  
12 of June 2009." Do you see that on your response?

13 A. Are you -- can you give me a number at the  
14 bottom?

15 Q. Sure. If you'll look at the Commission Bates  
16 stamp number 1554. It's the --

17 A. Okay.

18 Q. Okay. And it appears that there are four  
19 class of customers that take use or, that take service  
20 under these rate schedules; is that correct?

21 A. Did you say 133?

22 Q. I mean, that's the total number that your  
23 chart shows, 133 customers. I was just trying to  
24 clarify that these are the customers that are in fact  
25 currently grandfathered under the order that was issued

1 by this Commission in 1996; is that correct?

2 **A.** Yes. Yes.

3 **Q.** And in my reading of the chart, there doesn't  
4 appear to be any customers in the CS-1 class; is that  
5 correct?

6 **A.** Oh, correct. We don't have any CS-1  
7 customers.

8 **Q.** All right. And, and Mr. Brew earlier asked  
9 you about the notice provision, the difference between  
10 the IS-1 or the grandfathered class versus the IS-2 or  
11 the class that you're proposing to move these customers  
12 to; is that correct?

13 **A.** Yes.

14 **Q.** And the, under the grandfathered class it is  
15 currently 60 months; is that right?

16 **A.** Yes.

17 **Q.** And if they get moved to the new class, it  
18 would be 36 months; is that correct?

19 **A.** Yes.

20 **Q.** Can you please explain to me why there is a  
21 notice provision at all in the tariff, you know, a 60 or  
22 a 36-month notice?

23 **A.** Well, the purpose of the notice provision is  
24 for the company to, to change its planning horizon to  
25 recognize load that, that has been interruptible if they

1 choose to go firm. There needs to be a lead time to  
2 adjust its generation facility plans.

3           Fortunately, if it's, if it's interruptible  
4 load, typically the company can obtain a peaking  
5 resource rateability (phonetic) peaking resource to make  
6 up for the interruptible customer becoming firm.  
7 Because, remember I said earlier in the planning  
8 process, for an interruptible customer, we don't plan to  
9 serve his capacity but we do plan to serve his energy.  
10 So the company just needs a lead time to, to find the  
11 capacity. And three years is, is considered an ample  
12 lead time to, to reschedule its planning facilities for  
13 a peaking type of requirement.

14           **Q.** All right. Thank you. Could there be a  
15 potential harm to the firm customers if all the  
16 grandfathered IS-1 and CS-1 customers just started  
17 taking service, excuse me, took firm service as of  
18 January 1st, 2010? If they, instead of being -- let me  
19 rephrase my question.

20           If the grandfathered customers, instead of  
21 going to the CS-2 schedule or the IS-2 schedule, if they  
22 just started taking firm service, could there be a  
23 potential harm to the other firm customers?

24           **A.** Well, there could be. Again, the company had  
25 not planned for that load being firm. So it depends on



1 its resource situation at that point in time. Again, if  
2 it planned not to serve it and all of the sudden it  
3 finds it needs capacity to serve it, it may, it may be a  
4 difficult costly remedy to serve that load.

5 Q. Okay. So if all 133 customers who are now  
6 interruptible or curtailable suddenly were no longer  
7 that, would that potentially cause Progress firm  
8 customers some issues?

9 A. It could, but it depends at the point in time  
10 of what the company's generation, available generation  
11 resources were.

12 Q. All right. Thank you. Now for those  
13 customers who are currently grandfathered, what other  
14 rate schedules would be available to them other than  
15 IS-2 or CS-2?

16 A. It would typically be GSD and GSDT.

17 Q. Okay. And would these other rate schedules  
18 result in higher bills or potentially lower bills for  
19 those grandfathered customers?

20 A. It would be higher bills.

21 Q. All right. And, excuse me, and would it be  
22 higher compared to the IS and CS-2 rate schedule?

23 A. Yes.

24 Q. All right. During your deposition do you  
25 recall a few questions about the Leave Service Active

1 Agreement that the tariff has in its proposal?

2 **A.** Yes.

3 **Q.** All right. And -- one moment.

4 (Pause.)

5 Thank you for your indulgence. If you will,  
6 in that same E rate schedule, if you'll turn to Page 72.

7 **A.** I have it.

8 **Q.** Okay. Okay. And it is Line 3 where you  
9 discuss, or where it mentions the Leave Service Active  
10 Agreement; is that correct?

11 **A.** Yes.

12 **Q.** And, excuse me, and in your deposition you  
13 mentioned how landlords with only one or two rental  
14 units which may not be continuous, excuse me,  
15 contiguous -- excuse me. Strike that.

16 Could you walk through why Progress is wanting  
17 to change their Leave Service Active Tariff and add some  
18 of those provisions at the, in the Number 3 where it  
19 says you're changing it to add for a multifamily rental  
20 housing facility on a continuous, contiguous property  
21 with a minimum of ten rental properties and one owner  
22 account?

23 **A.** Yes. Progress is adding this language to be  
24 consistent with how the company is applying the Leave  
25 Service Active Agreement with customers.

1           **Q.**   Okay.  And this is to address the potential  
2 problem of one owner who owns multiple rental houses  
3 scattered throughout Progress's service territory  
4 wanting to take under the Leave Service Active Tariff;  
5 is that correct?

6           **A.**   Yes.

7           **Q.**   All right.  And the reasoning for that, if I  
8 understand correctly from your deposition, was that  
9 these landlords would not be able to provide as close a  
10 supervision of their properties as, say, a rental  
11 apartment complex; is that correct?

12          **A.**   Yes.

13          **Q.**   Okay.  But let me ask you this, isn't it the  
14 point of this LSA agreement to make the manager or the  
15 entity requesting the LSA responsible for the usage, or  
16 for electrical usage between two different tenants?

17          **A.**   Well, the point of the LSA was an offering  
18 that was requested by a group of Pinellas apartment  
19 owners' association that were in the business of having  
20 large rental projects.  And, as you were saying, under  
21 those type situations there is supervision of the  
22 tenants coming and going and they know when power is, is  
23 truly being transferred to their name and they know the  
24 customer, the departing customer has left.

25                   In recent years there have been a lot of, lot

1 more investor-owned individuals that have been buying  
2 one and two or three homes or apartments or whatever  
3 that aren't in the full-time business of monitoring  
4 their, their tenants. And the company, the company is  
5 frankly uncomfortable with dealing with those customers  
6 when it comes to transferring the responsibility of  
7 usage at those rental locations. They want -- they have  
8 administered this in a way that it was created. It was  
9 created for large apartment complexes, and that's how  
10 they want to restrict the language here to, to apply to.

11 Q. Okay. And why does Progress believe that a  
12 ten-unit minimum is necessary for the LSA?

13 A. I can't say how we pick ten. We just thought  
14 that was an ample number of units to, to comply with our  
15 requirements.

16 Q. Okay. So if an owner of a four-plex or an  
17 eight-plex, they wouldn't be eligible for this LSA; is  
18 that correct?

19 A. That's my understanding of how the company is  
20 applying it.

21 Q. All right. Now under, under the current LSA,  
22 if the landlord is responsible for all the usage that,  
23 for electrical usage at that particular property,  
24 wouldn't the landlord be responsible for any usage that  
25 occurred inbetween two tenants?

1           **A.**    Yes.

2           **Q.**    Even under the current one?

3           **A.**    Yes.

4           **Q.**    So the question I'm struggling with is as long  
5 as someone is responsible for the bill, such as the  
6 landlord, why is that potentially an issue for Progress?

7           **A.**    I'm not sure I have a good answer for you  
8 other than this is the way the company wishes to apply  
9 the agreement.

10          **Q.**    Fair enough.  Are you aware of whether  
11 Progress has had a large number of defaults under its  
12 current LSA program?

13          **A.**    Well, it's my understanding they have not been  
14 allowing the example that you gave to take, to execute  
15 these agreements.

16          **Q.**    Okay.

17          **A.**    So I'm not aware of any problems or complaints  
18 of refusing to, to provide this to, to small landlords.

19          **Q.**    Fair enough.  With regards to the, getting  
20 back to that ten-unit minimum, because you're also  
21 adding the language "contiguous property and one owner  
22 account," why not just make that the requirement as  
23 opposed to having that ten-unit minimum, and then a  
24 four-plex or an eight-plex would qualify?

25          **A.**    Because our customer service people do not

1 want to deal with small landlords.

2 Q. Fair enough. We'll move on. Mr. Slusser, if  
3 you'll turn to Page 15 of your direct testimony.

4 A. I have it.

5 Q. All right. And this is where you discuss the  
6 development costs for interruptible and curtailable  
7 load; is that correct? Lines 14 through the end of that  
8 page to the top of Page 16.

9 A. Yes.

10 Q. All right. And are you -- and you may have  
11 touched on it earlier today. Are you familiar with any  
12 of Progress's demand-side management programs?

13 A. I didn't quite hear you.

14 Q. Excuse me. Are you familiar with any of  
15 Progress Energy's demand-side management programs?

16 A. Yes.

17 Q. And are you familiar with their interruptible  
18 service program?

19 A. That's what our IS and CS rate schedules are.

20 Q. All right. And these customers who are on the  
21 interruptible service program, it is correct to say that  
22 they are offered a credit to their electrical bill for  
23 participating in the program?

24 A. Yes.

25 Q. And all expenses for this program, including

1 the credit offer to the customers, is recovered by  
2 Progress through the energy conservation cost recovery  
3 clause.

4 **A.** Yes.

5 **Q.** All right. And what is the process for  
6 changing that credit offered to the customer who  
7 participates in that program? Is that done at a rate  
8 base proceeding or somewhere else?

9 **MS. KAUFMAN:** Excuse me, Mr. Chairman. I  
10 think we're going beyond the scope of Mr. Slusser's  
11 direct testimony, so we would object.

12 **CHAIRMAN CARTER:** Thank you.

13 Mr. Saylor, to the objection.

14 **MR. SAYLOR:** It is my understanding that on  
15 Page 15 he discusses his demand-side energy programs.  
16 And if you look on Page 16, he starts talking about the  
17 allocated cost of services and rate of return studies.  
18 So -- and also at the top of Page 16 he's talking about  
19 the, Progress's conservation cost and recovery clause.

20 **MR. BREW:** Mr. Chairman, if I may be heard.

21 **CHAIRMAN CARTER:** Mr. Brew, you're recognized.

22 **MR. BREW:** I recall that there was an  
23 objection to my questions when I asked about the  
24 underpinnings for some of the things on the basis of his  
25 direct.

1                   **CHAIRMAN CARTER:** Okay.

2                   **MR. BREW:** So if it's not, if it's not good  
3 for the goose, it's not good for the gander.

4                   **CHAIRMAN CARTER:** Objection sustained. Move  
5 on.

6                   **MR. SAYLOR:** Okay. That is it for staff's  
7 direct questions.

8                   **CHAIRMAN CARTER:** Wait, wait for the exhibits.  
9 We'll get with that in a minute.

10                   Commissioner McMurrrian, you're recognized.

11                   **COMMISSIONER McMURRIAN:** Thank you, Mr.  
12 Chairman.

13                   I wanted to follow up, Mr. Slusser, with a  
14 couple of the questions that Mr. Saylor was asking you  
15 about the service charges, the initial establishment of  
16 service, which was on Page 19 of those E schedules, and  
17 then also the service charge for temporary service.

18                   **CHAIRMAN CARTER:** Chris, give her some more  
19 volume.

20                   **COMMISSIONER McMURRIAN:** I'm sorry. I'll try  
21 to get closer.

22                   Could you hear me, Mr. Slusser?

23                   **THE WITNESS:** Yes, Commissioner.

24                   **COMMISSIONER McMURRIAN:** And also the service  
25 charge for temporary service, which is on Page 24 of



1 those E schedules. And I guess -- I think I'm  
2 understanding correctly that you all are increasing the  
3 tariff charges from how they exist now, but you're not  
4 increasing them to the full cost of service for both of  
5 those charges; is that correct?

6 **THE WITNESS:** That's correct.

7 **COMMISSIONER McMURRIAN:** And is there some --  
8 I guess let me back up and say, it seems like I can  
9 understand perhaps why the company may be looking at not  
10 increasing those charges to the full cost of service.  
11 For instance, with the initial establishment of service  
12 perhaps it's aimed at trying to help people move to  
13 Florida, move to the service area and have lower cost of  
14 establishing service.

15 **THE WITNESS:** Yes.

16 **COMMISSIONER McMURRIAN:** At the same time, not  
17 charging for the full cost of service, from the  
18 questions Mr. Saylor was asking, I think shows that the  
19 general body of ratepayers may be absorbing that impact.

20 Is there something, and my question is is  
21 there something that shows the impact to the general  
22 body of ratepayers, particularly the RS-1 rate, of not  
23 having the full cost of service charged to those  
24 specific service charges? Does that make sense?

25 **THE WITNESS:** Yes. I could simply make the

1 calculation of how much revenues we're forgoing. That  
2 would probably answer your question.

3 **COMMISSIONER McMURRIAN:** Is there something  
4 that shows that in --

5 **THE WITNESS:** Yes, ma'am. E, in our E  
6 schedules.

7 **COMMISSIONER McMURRIAN:** Okay.

8 **THE WITNESS:** On Page 36 we show how many  
9 transactions we expect in the test period. And that's  
10 20 -- I don't know if you're looking at it.

11 **COMMISSIONER McMURRIAN:** I am.

12 **THE WITNESS:** But it's showing 25,819  
13 transactions are expected. If we don't go to full cost  
14 of service -- let's see. I can't, I can't remember the  
15 full cost. It was a hundred and --

16 **COMMISSIONER McMURRIAN:** It was 179.23.

17 **THE WITNESS:** 139?

18 **COMMISSIONER McMURRIAN:** 179.23.

19 **THE WITNESS:** 179? So let's just round that  
20 to forgoing \$100. So \$100 times 25,819 is \$2,582,000.  
21 And if we want to put that on a per-megawatt-hour basis,  
22 the residential is 19,535,853 megawatt hours. Let me do  
23 the math.

24 **COMMISSIONER McMURRIAN:** Thank you.

25 **THE WITNESS:** It's, it's costing the

1 residential ratepayers 13 cents per thousand kilowatt  
2 hours.

3 **COMMISSIONER McMURRIAN:** Okay.

4 **THE WITNESS:** By not charging an additional  
5 \$100.

6 **COMMISSIONER McMURRIAN:** Okay. And the same  
7 kind of calculation could be done for the, the temporary  
8 service charge as well; right?

9 **THE WITNESS:** It could. But as you can  
10 imagine, we don't have too many temporary services at  
11 this time with the economy. So it would be very, very  
12 de minimis.

13 **COMMISSIONER McMURRIAN:** And the difference in  
14 the cost of service, which I think is 30207, and then  
15 the --

16 **THE WITNESS:** Yeah. So we're talking, say,  
17 \$50 more.

18 **COMMISSIONER McMURRIAN:** \$50.

19 **THE WITNESS:** Times 5,164. That's only one  
20 cent per thousand kilowatt hours.

21 **COMMISSIONER McMURRIAN:** Okay. Thank you.  
22 That helped a great deal.

23 **THE WITNESS:** Yes, ma'am.

24 **COMMISSIONER McMURRIAN:** Thank you.

25 **CHAIRMAN CARTER:** Commissioner Skop.

1           **COMMISSIONER SKOP:** Thank you, Mr. Chairman.  
2           Good morning, Mr. Slusser.

3           **THE WITNESS:** Who's talking? Oh, I'm sorry.  
4           Commissioner Skop.

5           (Laughter.)

6           **COMMISSIONER SKOP:** Good morning, Mr. Slusser.

7           **THE WITNESS:** Good morning.

8           **COMMISSIONER SKOP:** If I could please refer  
9           you to Page 16 of your prefiled testimony.

10          **THE WITNESS:** I have it.

11          **COMMISSIONER SKOP:** Okay. And generally Lines  
12          5 through 20 on that page.

13          **THE WITNESS:** Yes.

14          **COMMISSIONER SKOP:** Okay. And specifically on  
15          Lines 13 through 15 you discuss the 12CP portion of that  
16          methodology; is that correct?

17          **THE WITNESS:** Yes.

18          **COMMISSIONER SKOP:** Okay. With respect to the  
19          12CP, what rate class typically drives the coincident  
20          peak demand?

21          **THE WITNESS:** Well, our predominant load is  
22          residential of course.

23          **COMMISSIONER SKOP:** Okay. And would you agree  
24          that peak demand drives the need to build additional  
25          generation to maintain adequate reserve margin?

1           **THE WITNESS:** Yes.

2           **COMMISSIONER SKOP:** Okay. So essentially,  
3 based on your two prior responses, residential load  
4 basically drives the need for new power plants; is that  
5 correct?

6           **THE WITNESS:** Generally speaking, yes.

7           **COMMISSIONER SKOP:** Okay. Now with respect to  
8 the one 1/13 AD method, and, again, I had -- it may be  
9 semantics, but I'm trying to gain a better appreciation  
10 as to the traditional method versus some of the  
11 alternate methods that you stated, and I'll get to that  
12 on a previous page of your testimony.

13           But with respect to the 1/13 AD method, which  
14 is generally discussed on Lines 15 through 20 on that  
15 page -- do you see that?

16           **THE WITNESS:** Yes.

17           **COMMISSIONER SKOP:** Do commercial and  
18 industrial customers represent the largest users with  
19 respect to average hourly demand?

20           **THE WITNESS:** No. Percentage-wise residential  
21 is still the greatest class energy use.

22           **COMMISSIONER SKOP:** Okay. If I could turn  
23 your attention now back to Page 6 of your prefiled  
24 testimony.

25           **THE WITNESS:** I have it.

1           **COMMISSIONER SKOP:** Okay. And like I say,  
2 this often gives me -- I'm trying to understand -- I  
3 know the semantics here on Page 6, Lines 12 through 16,  
4 I guess caused me some pause, and it prompted a question  
5 from one of the Intervenors, but typically we talk about  
6 capacity and energy and such like that. But with  
7 respect to what's proposed on Line 13, which is  
8 identified as the 12CP 50 percent AD method, do you see  
9 that?

10           **THE WITNESS:** Yes, sir.

11           **COMMISSIONER SKOP:** In response to a question  
12 from one of the Intervenors, I believe it was the Navy,  
13 that that method could equally be known as the 50CP  
14 50AD, 50 percent AD method; is that correct?

15           **THE WITNESS:** Yes.

16           **COMMISSIONER SKOP:** Okay. And that's because  
17 on Lines 14 through 16 it seeks to allocate those  
18 production capacity costs on class demand  
19 responsibility, 50 percent on those and 50 percent on  
20 the cost based on energy class responsibility; is that  
21 correct?

22           **THE WITNESS:** Yes, sir.

23           **COMMISSIONER SKOP:** Okay. I guess what I'm  
24 trying to understand -- and if now I can turn your  
25 attention to your Exhibit WCS-4, please.

1           **THE WITNESS:** I have it.

2           **COMMISSIONER SKOP:** Okay. And I guess what  
3 I'm trying to rationalize is the, the ramifications that  
4 might result from adopting the proposed 12CP 50 percent  
5 AD request. And on this sheet, which is Page 1 of 1 of  
6 Exhibit WCS-4, do you see Columns D through I?

7           **THE WITNESS:** Yes.

8           **COMMISSIONER SKOP:** Excuse me for a sec. I  
9 need to take my glasses off. I think I'm going to have  
10 to get bifocals soon.

11                   But does that generally, do those columns  
12 generally reflect the difference that might occur as a  
13 result of adoption of the traditional test versus the, I  
14 mean, excuse me, adoption of the traditional method  
15 versus the adoption of the method proposed by Progress?

16           **THE WITNESS:** Well, it does both the method  
17 proposed by Progress as well as the 25 percent AD  
18 method.

19           **COMMISSIONER SKOP:** Okay. And looking at the  
20 left-hand side of that exhibit under the column Rate  
21 Class, do you see that?

22           **THE WITNESS:** Yes.

23           **COMMISSIONER SKOP:** And it articulates the  
24 various rate classes that are subject to the cost  
25 allocation study?

1           **THE WITNESS:** That's correct.

2           **COMMISSIONER SKOP:** Okay. So generally  
3 speaking, looking at Line 1, which is the residential  
4 rate class, and then referencing that to Column I, which  
5 is the difference of 50 percent to 1/13th AD and the  
6 effect or base rate effect in dollars per megawatt  
7 hour -- do you see at that?

8           **THE WITNESS:** Yes.

9           **COMMISSIONER SKOP:** Okay. So am I correct to  
10 understand that that would result, the proposed adoption  
11 of the methodology would result in a base rate reduction  
12 in terms of dollar per megawatt hour to residential  
13 classes as shown in that column?

14          **THE WITNESS:** Yes.

15          **COMMISSIONER SKOP:** Okay. Now for the other  
16 remaining classes in that same column, which appear to  
17 be general service and some of the curtailable  
18 interruptible, adoption of that methodology would  
19 essentially increase the base rate effect in dollars per  
20 megawatt hour for those particular classes of service;  
21 is that correct?

22          **THE WITNESS:** That's correct.

23          **COMMISSIONER SKOP:** Okay. So would it be  
24 correct to understand that the proposal seeks to credit  
25 the residential customer but equally passes additional



1 costs on to what would otherwise be your commercial  
2 industrial customers?

3 **THE WITNESS:** It has that result, but it's,  
4 but it's because I believe that that's a fair and  
5 appropriate methodology.

6 **COMMISSIONER SKOP:** Okay. Fair enough. I  
7 just wanted to get some clarification on that. There's  
8 been quite a bit of discussion, and I think I was  
9 concerned by some of the semantics on Page 6, which got  
10 clarified by in lieu of it really being a 20 -- hold on  
11 real quick -- a 20, and I apologize, a 20CP 50 percent  
12 AD. It's really a 50CP 50 percent AD type of  
13 methodology. Okay.

14 **THE WITNESS:** That's correct.

15 **COMMISSIONER SKOP:** Thank you for that. And  
16 just a few remaining questions. If I could next turn  
17 your attention to Pages 35 and 36 of your prefiled  
18 testimony.

19 **THE WITNESS:** I have it.

20 **COMMISSIONER SKOP:** Okay. And on those pages,  
21 basically at Line, beginning on Lines 22 of Page 35 and  
22 ending at Line 4 on Page 36, it discusses the proposed  
23 changes to the lighting service rate class; is that  
24 correct?

25 **THE WITNESS:** Yes.

1           **COMMISSIONER SKOP:** Okay. And would it be  
2 correct to understand that the, Progress has proposed  
3 revising the customer charge and the energy charge for  
4 lighting service, but is not changing the charges that  
5 would be made to rental fixtures or pole maintenance and  
6 such?

7           **THE WITNESS:** That's correct.

8           **COMMISSIONER SKOP:** Okay. If I could briefly  
9 ask you to turn back to that same exhibit, WCS-4.

10          **THE WITNESS:** I have it.

11          **COMMISSIONER SKOP:** Okay. And on Line 19 of  
12 that exhibit, which is the energy charge under  
13 lighting -- do you see that?

14          **THE WITNESS:** Yes.

15          **COMMISSIONER SKOP:** Okay. And if I could ask  
16 you to look at Column I again, which would be the  
17 difference for adoption of the 50 percent AD test versus  
18 the 1/13th AD -- do you see that?

19          **THE WITNESS:** Yes.

20          **COMMISSIONER SKOP:** Okay. So the net effect  
21 of the proposed change under the methodology proposed by  
22 Progress would be to substantially increase the energy  
23 charge related to lighting in terms of the base rate  
24 effect on a dollar-per-megawatt-hour basis; is that  
25 correct?

1           **THE WITNESS:** It does.

2           **COMMISSIONER SKOP:** Okay. Who might be  
3 affected by that increased energy charge in terms of  
4 lighting services? Would that be municipalities,  
5 homeowners' associations, cities?

6           **THE WITNESS:** Yes. Yes, they would. Keep in  
7 mind, lighting has become very efficient when it comes  
8 to energy use. Most of the cost of lighting service is  
9 in the fixtures, the facilities. When you look at how  
10 much revenue is from the facilities, they're like  
11 \$60 million, but the energy, base energy charges for  
12 lighting is about a tenth of that, \$6 million.

13           Under the, the, I'll call it traditional 12CP  
14 and 1/13th method, energy use did not get but an  
15 8 percent allocation. And now the reason they're  
16 getting such an effective larger increase is because  
17 their energy now is being weighted by 50 percent rather  
18 than 8 percent. They really don't get any demand  
19 responsibility because lighting is very seldom on at the  
20 time of the peaks. So any effect on energy for cost  
21 responsibility will impact the lighting energy charge  
22 very significantly.

23           **COMMISSIONER SKOP:** Okay. And one additional  
24 question on this page. If you could look at Lines, in  
25 the aggregate Lines 1 through 15 -- do you see that?

1                   **THE WITNESS:** Are we on WCS-4?

2                   **COMMISSIONER SKOP:** Yes, sir.

3                   **THE WITNESS:** Yes.

4                   **COMMISSIONER SKOP:** Okay. And then moving  
5 over to, again, Columns D through I, which illustrate  
6 respectfully the comparison of the difference of  
7 25 percent AD to 1/13th AD, and also the difference  
8 between 50 percent AD to 1/13th AD -- do you see that?

9                   **THE WITNESS:** Yes.

10                  **COMMISSIONER SKOP:** In light of your responses  
11 to some of the Intervenors' questions and some of my  
12 questions, noting that the residential class drives peak  
13 demand, in looking at the equality of adopting either  
14 one of those respective methodologies over their  
15 traditional test, which is the 1/13th AD -- do you see  
16 that?

17                  **THE WITNESS:** Yes.

18                  **COMMISSIONER SKOP:** Okay. Which in your  
19 opinion is more equitable in terms of those two tests in  
20 terms of the overall shift of benefit to the residential  
21 class versus the increase in cost of service to the  
22 other classes?

23                  **THE WITNESS:** Can I just say you made a  
24 statement that the residential drives the peak?

25                  **COMMISSIONER SKOP:** Yes, sir.

1           **THE WITNESS:** It may drive the peak, but it's  
2 not driving the cost that the company incurs to build  
3 that capacity. That's an economic decision. Because if  
4 all they wanted to do was serve the peak, they don't  
5 need to build a nuclear unit or a coal unit or a  
6 combined cycle unit. They can just invest in a low cost  
7 combustion turbine. So substantial additional dollars  
8 are being spent, capital dollars are being spent in  
9 order to achieve the lowest cost by virtue of lower fuel  
10 costs to serve the energy. So that's why the company is  
11 proposing a greater energy responsibility.

12           **COMMISSIONER SKOP:** Okay.

13           **THE WITNESS:** And so -- I don't know if I  
14 answered your question. I firmly believe that the  
15 50 percent method for Progress Energy does recognize the  
16 extent of the projects that the company is involved in  
17 that really are providing energy benefits.

18           **COMMISSIONER SKOP:** And I appreciate that  
19 clarification. And that's a point that I know that's  
20 discussed extensively through your prefiled testimony, a  
21 point which I need to further consider the merits of.

22           I guess what I was trying to do is, you know,  
23 yesterday in terms of depreciation studies there was  
24 discussions into granularity, and today we're discussing  
25 the nuts and bolts at a very fine detail level. And

1 what I'm trying to do is try and facilitate a more  
2 accurate understanding of cause and effect on a, on a  
3 macroscopic level instead of getting into the kind of  
4 minutia.

5 So perhaps some of the gross, I don't want to  
6 say assumptions, but, you know, I'm trying to look at  
7 things at a high level, and perhaps those require some  
8 refinement. So I do appreciate the clarifying comment.

9 But with respect to driving peak demand,  
10 again, if the residential growth is causing, whether it  
11 be combustion turbines or new baseload generation or  
12 peaking generation or even power purchase agreements to  
13 be entered into, isn't that predominantly driven by  
14 residential growth and peak consumption rather than  
15 influx of new industry and business?

16 **THE WITNESS:** Again, it's the capacity  
17 requirement. But you can spend different amounts for  
18 that capacity.

19 **COMMISSIONER SKOP:** Okay. And --

20 **THE WITNESS:** That's, that's my point.

21 **COMMISSIONER SKOP:** Right. And I've got a  
22 good appreciation on that in terms of what the various  
23 capacity costs would be for various forms of power  
24 generation. But I guess the point I'm coming back to is  
25 that peak demand in reserve margin requirements drive

1 the need to add additional generation generally  
2 speaking; would you agree with that?

3 **THE WITNESS:** Generally speaking. There have  
4 been exceptions where, where the justification for power  
5 plants has been for, just for fuel savings.

6 **COMMISSIONER SKOP:** Okay. So if, if I  
7 understand the point you made, to try and clarify my  
8 thinking, was that in lieu of the residential class  
9 traditionally driving peak demand, which drives the need  
10 for new power generation, a more appropriate way to  
11 perhaps view this in terms of the equality of cost of  
12 service allocations would be that investments in new,  
13 more fuel-efficient plants benefit others such as the  
14 industrial and commercial customers equally as well as  
15 they do the residential, so therefore the cost of that  
16 incremental new capacity should be borne by both. Is  
17 that generally what you're trying to suggest?

18 **THE WITNESS:** Actually they may benefit more  
19 because they claim their higher load factor, so they're  
20 even realizing more fuel benefits.

21 **COMMISSIONER SKOP:** Okay. All right. Just  
22 one final question, and I appreciate the clarification.  
23 Again, this is something that I guess has been hotly  
24 discussed this morning. So, again, I wanted to make  
25 sure I clearly understood the respective positions of

1 the parties.

2 If I could turn your attention to Page 34 of  
3 your prefiled testimony, please.

4 **THE WITNESS:** I have it.

5 **COMMISSIONER SKOP:** Okay. And with respect to  
6 Lines 23 through 25, do you see that?

7 **THE WITNESS:** Yes.

8 **COMMISSIONER SKOP:** All right. The optional  
9 time-of-use rate schedule. On the following page, Page  
10 35 of your prefiled testimony, Lines 1 through 2, you  
11 indicate that the company is not considering any changes  
12 to the time-of-use rate schedule; correct?

13 **THE WITNESS:** In the overall design, that's  
14 correct.

15 **COMMISSIONER SKOP:** Okay. Has -- do you know  
16 or have you specifically benchmarked on what other  
17 companies may be doing in terms of time-of-use type  
18 tariffs?

19 **THE WITNESS:** I'm only familiar with the  
20 Florida requirements. I do think we're in an area  
21 though with, with more smart meters and electronic  
22 metering and better two-way communication with the  
23 customer, that the future is going to hold better  
24 ratemaking for time of use and zero in more on the  
25 critical hours. I appreciate some of the criticism of



1 the companies, not only Florida Power's, but all the  
2 Florida utilities' rating periods as being too broad  
3 and -- but they have to be to cover the potential of  
4 when peaks occur. But I think in the future you're  
5 going to see, because of what I just said, technology,  
6 we might be able to improve on time-of-use pricing, but  
7 we're not there yet.

8 **COMMISSIONER SKOP:** Okay. And I guess my  
9 concern in that would be, you know, the adoption of what  
10 appears to be the standard in Florida, which is a  
11 four-tier pricing structure versus a three-tier that  
12 perhaps Pacific Gas & Electric might use.

13 But would it be correct to understand that  
14 time-of-use and any related tariffs and changes really  
15 aren't the sole focus of the cost allocation study that  
16 you performed?

17 **THE WITNESS:** That's correct.

18 **COMMISSIONER SKOP:** All right. Thank you so  
19 much. Appreciate it.

20 **CHAIRMAN CARTER:** Redirect?

21 **MR. BREW:** Excuse me, Mr. Chairman.

22 **CHAIRMAN CARTER:** Mr. Brew.

23 **MR. BREW:** Earlier staff counsel crossed over  
24 my cross.

25 **CHAIRMAN CARTER:** Yes, sir.

1           **MR. BREW:** In a way that I, that I think  
2 muddled what had otherwise been a pretty clear point,  
3 and I was wondering if I might be permitted to ask some  
4 clarifying questions of the witness so that the record  
5 doesn't stay muddled on it.

6           **CHAIRMAN CARTER:** Ever, ever so briefly,  
7 Mr. Brew, ever so briefly. Because I did sustain the  
8 objection, as you remember.

9           **MR. BREW:** This is on a different point that  
10 Mr. Saylor raised.

11           **CHAIRMAN CARTER:** Ever so briefly.

12           **MR. BREW:** Thank you. I appreciate it.

13                           **FURTHER CROSS EXAMINATION**

14           **BY MR. BREW:**

15           **Q.** Mr. Slusser.

16           **A.** Yes.

17           **Q.** Do you recall the question from Mr. Saylor  
18 about whether if the existing IST, IS customers switched  
19 all at once to the firm rate, whether that would harm  
20 other customers?

21           **A.** Yes.

22           **Q.** Were you here yesterday?

23           **A.** Yes.

24           **Q.** While Mr. Crisp was being cross-examined?

25           **A.** Yes.

1           **Q.** Did you hear him say that the company has  
2 adequate capacity to absorb the interruptible load  
3 without impacting the system?

4           **A.** Yes.

5           **Q.** Okay. Thank you.

6           **CHAIRMAN CARTER:** Thank you. Redirect?

7           **MR. MELSON:** No redirect.

8           **CHAIRMAN CARTER:** Exhibits?

9           **MR. MELSON:** Progress moves Exhibits 111  
10 through 116.

11           **CHAIRMAN CARTER:** Are there any objections?  
12 Without objection, show it done.

13                   (Exhibits 111 through 116 admitted into the  
14 record.)

15           Staff?

16           **MR. SAYLOR:** Staff would move Exhibit 41.

17           **CHAIRMAN CARTER:** Are there any objections?  
18 Without objection, show it done.

19                   (Exhibit 41 admitted into the record.)

20           Let me do this before we go further. Is  
21 there -- oh, hang on a second. Do we have any on the  
22 back page? I think we had some on the back pages, too.

23           **MS. KAUFMAN:** Yes, Mr. Chairman.

24           **CHAIRMAN CARTER:** Ms. Kaufman, you're  
25 recognized.

1           **MS. KAUFMAN:** I think I'm next in the order.

2 We would move --

3           **CHAIRMAN CARTER:** 279?

4           **MS. KAUFMAN:** Yes, sir.

5           **CHAIRMAN CARTER:** Credit Value? Are there any  
6 objections? Without objection, show it done.

7                   (Exhibit 279 admitted into the record.)

8           Mr. Wright, 280?

9           **MR. WRIGHT:** Move 280, Mr. Chairman.

10           **CHAIRMAN CARTER:** Any objections? Without  
11 objection, show it done.

12                   (Exhibit 280 admitted into the record.)

13           Anything further for this witness on direct?

14           Thank you so kindly. You may be excused.

15           **THE WITNESS:** Thank you, Mr. Chairman.

16           **CHAIRMAN CARTER:** Where do I hear that voice  
17 from?

18           Okay. Look, here's the plan, boys and girls.

19           You heard it too, didn't you, Mr. Wright?

20           **MR. WRIGHT:** I did.

21           **CHAIRMAN CARTER:** That can't be God because he  
22 calls me by my first name.

23                   (Laughter.)

24           Let me do this, Ms. Evans and Ms. Van Dyke. I  
25 know that we talked to you this morning about

1 Mr. Selecky. Now do you have cross for the next  
2 witness? If so, we can go ahead on and take care of  
3 your witness now.

4 **MS. VAN DYKE:** No, we don't.

5 **CHAIRMAN CARTER:** Okay. Is that all right  
6 with everyone? Since they don't have any cross on the  
7 next witness, and they've been most kind and generous  
8 and everyone has pretty much stipulated to their witness  
9 and the exhibits to that, so let's kind of take care of  
10 that now.

11 So at this time, Ms. Evans will move the  
12 prefiled testimony of Witness James Selecky into the,  
13 into evidence, and the prefiled testimony of the witness  
14 will be inserted into the record as though read.

15 Ms. Van Dyke would move Exhibits Number  
16 202 through 205.

17 **MS. VAN DYKE:** Correct.

18 **CHAIRMAN CARTER:** Okay. Are there any  
19 objections? Without objection, show it done.

20 (Exhibits 202 through 205 marked for  
21 identification and admitted into the record.)

22 Thank you so kindly.  
23  
24  
25

**BEFORE THE  
 FLORIDA PUBLIC SERVICE COMMISSION**

<b>In Re: Petition for Rate Increase by Progress Energy Florida, Inc.</b>	)	<b>Docket No. 090079-EI</b>
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**Direct Testimony of James T. Selecky**

1    **Q    PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2    A    James T. Selecky. My business address is 16690 Swingley Ridge Road, Suite 140,  
 3    Chesterfield, MO 63017.

4    **Q    WHAT IS YOUR OCCUPATION?**

5    A    I am a consultant in the field of public utility regulation and a managing principal of  
 6    Brubaker & Associates, Inc., energy, economic and regulatory consultants.

7    **Q    PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND EXPERIENCE.**

8    A    This information is included in Appendix A to my testimony.

9    **Q    ON WHOSE BEHALF ARE YOU APPEARING IN THIS PROCEEDING?**

10   A    I am presenting testimony on behalf of the Department of the Navy (DoN). DoN  
 11   purchases electricity from Progress Energy Florida, Inc. (PEF or the Company).

12   **Q    WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

13   A    The purpose of my testimony is to address PEF's "Allocated Class Cost of Service  
 14   and Rate Return Study" (CCOSS). Specifically, I will discuss PEF's proposed

1 allocation of production capacity costs. The fact that an issue is not addressed in my  
2 testimony should not be construed as an endorsement of PEF's position.

3 **Q PLEASE SUMMARIZE YOUR CONCLUSIONS AND RECOMMENDATIONS.**

4 **A** The summary of my conclusions and recommendations is listed below:

- 5 1. The retail class cost of service study methodology proposed by PEF is  
6 inappropriate because it allocates 50% of the production fixed cost on an energy  
7 basis.
- 8 2. Allocating 50% of the fixed production cost on an energy basis has the effect of  
9 skewing allocation of generation capacity costs toward high-load factor customers  
10 without providing a proper share of the lower cost of fuel from the base load  
11 resources.
- 12 3. If the Commission is going to allocate a significant portion of the fixed production  
13 costs on energy basis, it should also allocate the energy symmetrically. That is  
14 high load factor customers who receive an above average allocation of base load  
15 production costs should receive the benefit of lower fuel costs produced by this  
16 generation resource.
- 17 4. PEF's system winter and summer peak demands are the most prominent and  
18 therefore the most important in determining PEF's capacity needs. Therefore,  
19 summer/winter coincident peaks should be used to allocate fixed production  
20 costs.
- 21 5. If the Commission elects not to utilize a summer/winter peak coincident peak  
22 allocation, I recommend using the 12 coincident peak study with a 1/13 weighting  
23 to energy as contained in the Minimum Filing Requirements.

24 **Q ARE YOU FAMILIAR WITH THE METHODOLOGY WHICH PEF HAS PROPOSED**  
25 **TO USE FOR DETERMINING THE COST OF SERVING ITS VARIOUS RATE**  
26 **CLASSES?**

27 **A** Yes, I am. The cost of service studies are sponsored by PEF witness William  
28 Slusser.

1 **Q HAS PEF FILED MULTIPLE CCROSS IN THIS CASE?**

2 A Yes. As indicated in the direct testimony of PEF witness William Slusser, PEF has  
3 filed three CCROSS(s). The first CCROSS is required under the Commission's Minimum  
4 Filing Requirements (MFR). This CCROSS allocates production fixed costs using the  
5 average of the 12 monthly coincident peaks and 1/13 weighted average demand  
6 (12CP and 1/13 AD method). This method allocates 12/13 or approximately 92% of a  
7 production capacity cost on the basis of class multi-coincident peaks and 1/13 or  
8 approximately 8% of the production capacity on the basis of class average hourly  
9 demands or energy.

10 In addition, PEF has prepared and presented the results of two additional  
11 CCROSS(s). These CCROSS(s) weight energy responsibility by 25% and 50%  
12 respectively. These studies are referred to the 12CP and 25% AD study and 12CP  
13 and 50% AD study.

14 **Q WHAT IS PEF'S POSITION IN THIS PROCEEDING REGARDING THE**  
15 **ALLOCATION OF FIXED PRODUCTION COSTS.**

16 A PEF is supporting the allocation of fixed production costs on a basis of 50% demand  
17 and 50% energy. To develop its proposed revenue increases by rate class, PEF  
18 utilized the results of the CCROSS 12CP and 50% AD method.

19 **Q WHAT ARGUMENT DOES PEF ADVANCE TO SUPPORT ITS PROPOSED**  
20 **ENERGY WEIGHTING?**

21 A In the testimony of PEF witness Slusser, he states that a significant energy weighting  
22 in the allocation of production plant capital costs is needed because the higher  
23 up-front capital costs are incurred to achieve lower energy or fuel costs. The lower



1 cost of fuel is allocated to the rate classes on an energy basis. Therefore, Mr.  
2 Slusser argues that a significant portion of its production capacity costs should be  
3 apportioned in the same manner as customers realized the benefits i.e., on an energy  
4 basis.<sup>1</sup>

5 **Q HOW DID PEF DETERMINE HOW MUCH OF THE FIXED PRODUCTION COST**  
6 **SHOULD BE ALLOCATED ON AN ENERGY BASIS?**

7 A To determine the percentage of base load generation that is energy related, Mr.  
8 Slusser estimates what PEF's generation fleet would have cost if the investment were  
9 entirely in peakers. Dividing the hypothetical peaker investment by the actual  
10 production generation investment produces a factor of 50.9%. As a result of this  
11 analysis, 50% of the fixed production cost was allocated on an energy basis.

12 **Q DO YOU AGREE WITH MR. SLUSSER'S APPROACH?**

13 A No. The fact that different technologies have different capital costs and different fuel  
14 costs does not provide justification for Mr. Slusser's energy weighting.

15 **Q PLEASE EXPLAIN.**

16 A Utilities generally select the mix of generation facilities that they expect will be able to  
17 serve the total load at the lowest overall cost, taking into account the combination of  
18 fixed costs and variable costs. Having made that decision, the amount of fixed costs  
19 on the system is set, and does not vary with kilowatthour output or the number of  
20 hours that a facility is operated. These are truly fixed costs, which traditional  
21 allocation methods treat as demand related costs and allocate to customer classes

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<sup>1</sup> PEF's witness Slusser testimony, page 19.

1 based on a method such as average and excess demands or coincident peak  
2 demands, using one or more peaks.

3 The type of fuel is determined by the specific type of generation, but the total  
4 fuel cost varies as a function of total kilowatt-hour output – and thus is treated as a  
5 variable cost. Generally, the variable costs are allocated on the basis of the total  
6 annual kilowatt-hours required by the various customer classes.

7 **Q DO UTILITY PLANNERS CONSTRUCT MORE CAPITAL-INTENSIVE CAPACITY**  
8 **FOR THE SOLE PURPOSE OF REDUCING FUEL COSTS?**

9 A No. This belief is based on an oversimplification of the planning process. In reality,  
10 planners are faced with the decision of providing reliable service and minimizing total  
11 costs.

12 Cost minimization is a requirement so that the utility provides services at the  
13 lowest overall cost. The utility strives to install a mix of generating capacity that,  
14 along with its existing generation, yields the lowest total cost. In other words, the  
15 economic choice between a base load plant and a peaking plant must consider both  
16 capital costs and operating costs.

17 The utility's investment decisions are affected by many factors, among them;  
18 the existing generation mix, the availability of a suitable site for the plant,  
19 environmental restrictions, and fuel diversification.

1 Q WHAT FACTORS INFLUENCE THE UTILITY'S CHOICE OF GENERATING  
2 TECHNOLOGY?

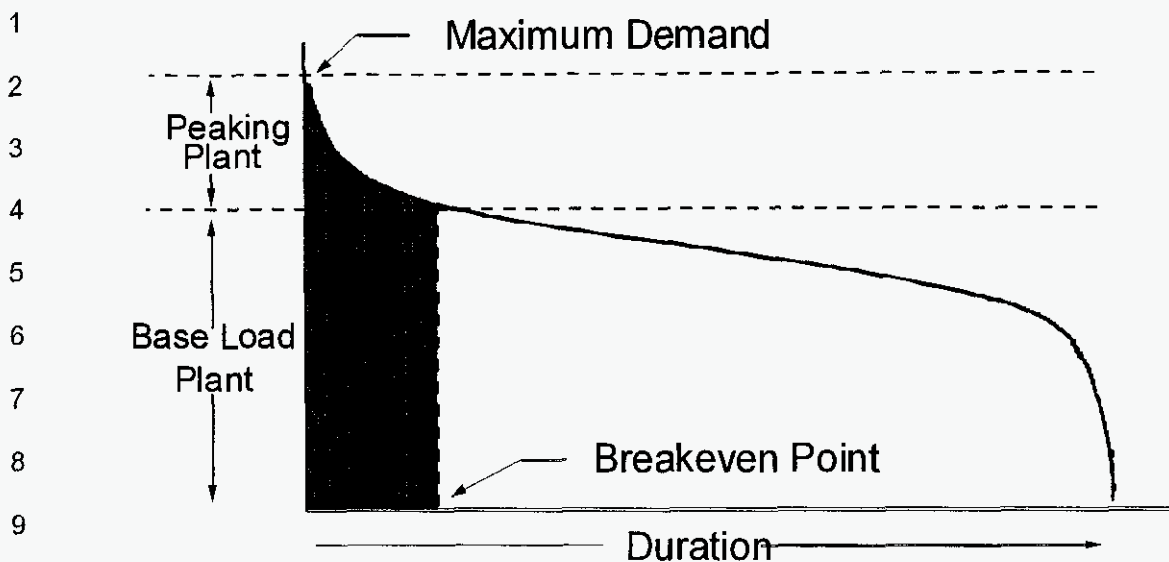
3 A The planning decision is dictated by engineering and economics. The utility seeks to  
4 minimize its total costs. Once a utility decides to install additional capacity, it must  
5 examine the economics of the situation. If the new capacity is expected to run only a  
6 limited number of hours, total costs are minimized by the choice of a peaking unit. On  
7 the other hand, if it were projected that the unit will run for a sufficient number of  
8 hours, then a baseload unit would be the more economical choice.

9 Q DOES THIS MEAN THAT THE UTILITY SPENDS MORE ON CAPITAL IN ORDER  
10 TO SAVE FUEL?

11 A No. In practice, the utility seeks to minimize its total costs – capital plus fuel. Thus,  
12 one could say that the utility spends more on fuel by using a peaker in order to save  
13 capital. In truth, such a statement does not give the complete picture.

14 Q COULD YOU PLEASE ILLUSTRATE THE DECISION-MAKING PROCESS?

15 A The basic idea is that utilities spend additional capital to save fuel costs—but only if  
16 the fuel savings are expected to outweigh the additional capital cost. If the baseload  
17 unit runs enough hours, the additional capital cost will be more than offset by the  
18 lower fuel cost. The point at which the fuel savings of the baseload plant just begin to  
19 offset the additional capital cost commonly is referred to as the "break-even" point.  
20 Of course, baseload plants normally run well beyond their break-even points. Hence,  
21 if things work out as planned, the total cost of baseload generation, per kWh,  
22 generally is much less than the total cost of peaking generation.



10 Q HAVE UTILITY REGULATORS RECOGNIZED THE RELEVANCE OF THE BREAK  
11 EVEN POINT?

12 A Yes. The NARUC Cost Allocation Manual alludes to this fundamental concept:

13 The choice of unit depends on the energy load to be served. A peak  
14 load of relatively brief duration, for example, less than 1,500 hours per  
15 year, may be served most economically by a CT unit. A peak load of  
16 intermediate duration, of 1,500 to 4,000 hours per year, may be served  
17 most economically by a CC unit. A peak load of long annual duration  
18 may be served most economically by a baseload unit (Page 53).

19 Q DID PEF REFLECT THE CONCEPT OF BREAK-EVEN ANALYSIS IN ITS  
20 ALLOCATION METHODS USED IN ITS CCOSS?

21 A No. The Company's CCOSS ignores this concept. In other words, if the break-even  
22 point between a baseload plant and a peaking plant is, for example, 1,500 hours,  
23 PEF's method erroneously presumes that energy consumed beyond the 1,500-hour  
24 mark contributes to the choice of the baseload plant when in fact it does not. Once  
25 the baseload plant is expected to run beyond the 1,500 hour mark, any additional

1 usage is irrelevant to the choice of the baseload plant and thus plays no role  
2 whatsoever in the incurrence of fixed costs.

3 **Q DOES PEF'S PROPOSED FIXED PRODUCTION COST ALLOCATION**  
4 **METHODOLOGY APPROPRIATELY REFLECT ANY CAPITAL COSTS/FUEL**  
5 **COST TRADEOFFS?**

6 A No. PEF's proposed allocation method only addresses the capital side of the  
7 equation, and completely ignores the fuel side. PEF's proposed production cost  
8 allocation is not symmetrical regarding the allocation of fixed and variable cost.

9 **Q HOW DOES THE PEF METHOD FAIL TO PROVIDE A SYMMETRICAL**  
10 **ALLOCATION OF BOTH CAPITAL AND OPERATING COSTS?**

11 A The method proposed by PEF focuses on the allocation of fixed production costs.  
12 This result is claimed to be fair because high load factor customers require more base  
13 load capacity and because the capital cost of base load units tends to be higher than  
14 peaking plants. However, PEF's proposed allocation method makes no attempt to  
15 recognize the other side of the capital cost/operating cost trade-off. Base load plants  
16 may have above average capital costs, but they also have below average operating  
17 costs relative to peaking units. To ignore the fuel cost differential creates a mismatch  
18 between the theory and application. If system planning principles are to be applied in  
19 determining the allocation of production plant, then it is also logical and consistent to  
20 apply the same principles to the allocation of fuel expense.

1 Q IN WHAT WAY IS THE COMPANY'S COST OF SERVICE STUDY DEFICIENT IN  
2 THE ALLOCATION OF FIXED PRODUCTION COSTS?

3 A The Company's cost of service study understates the consequences of peaking  
4 behavior. The Company must build and design its system to accommodate its peak  
5 demand. Moreover, because generating units are dispatched in merit order, with the  
6 more expensive units coming on last, classes contributing to the peak loads are also  
7 responsible for higher fuel costs. PEF's proposed method masks or dilutes the  
8 consequences of peaking behavior.

9 Q IF A SYMMETRICAL APPROACH WERE TO BE FOLLOWED, HOW WOULD IT  
10 BE USED TO ALLOCATE THE ACTUAL COSTS THAT A UTILITY HAS  
11 INCURRED?

12 A Different types of generating plants have different combinations of fixed and variable  
13 costs. Therefore, any analysis that attempts to more precisely articulate costs by  
14 customer class requires a determination of the different types of generating plant that  
15 would be installed if a utility served each customer class independently, at its lowest  
16 cost. The result would be that for high load factor customer classes relatively more  
17 base load plants and less peaking plants would be installed. The converse would be  
18 true for lower load factor classes.

19 High load factor classes have more fixed costs, but they also have lower fuel  
20 costs; while the low load factor classes have less capital costs but more fuel costs.  
21 This type of analysis is necessary in order to reflect both sides of the capital costs/fuel  
22 cost tradeoff. The simplistic approach taken by PEF does not recognize the fuel cost  
23 side of the equation, and as a result overcharges high load factor customer classes.

1           If this type of analysis were done for each class on a stand-alone basis, then  
2 the results would have to be analyzed to determine how to apply them to the actual  
3 fixed and variable costs, which the utility has incurred in pursuit of its goal of selecting  
4 that combination of technologies which serves its total load at the lowest total (fixed  
5 plus variable) cost.

6   **Q    HAVE YOU PERFORMED THIS TYPE OF ANALYSIS?**

7   A    No and neither has Mr. Slusser. This type of analysis would be needed if fixed  
8 production costs were allocated on an energy basis, as recommended by Mr. Slusser  
9 to demonstrate the impacts of the issues he has raised.

10   **Q    HOW DO TRADITIONAL COST OF SERVICE STUDIES GENERALLY RECOGNIZE**  
11   **THIS MIX OF VARIOUS TYPES OF GENERATING STUDY?**

12   A    Traditional cost of service studies recognize that the mix or combination of generating  
13 plants is built to serve the overall or combined load characteristics of all customer  
14 classes – not the load characteristics of any particular customer class. Therefore,  
15 energy costs are allocated across all customer classes on an equal cents per  
16 kilowatthour basis, and fixed costs are allocated across all customer classes on an  
17 equal dollars per kilowatt of demand basis. This approach is reasonable, and avoids  
18 a lot of complexity and assumptions that would be required if one were to attempt to  
19 more precisely identify the specific mix of plants and the resulting separately  
20 determined capital and fuel costs.

1 Q CAN YOU ILLUSTRATE?

2 A Yes. Assume Technology A has a capital cost of \$500 per kilowatt, a heat rate of  
3 7,000 Btu per kilowatthour, O&M expense of 0.3¢ per kilowatthour, and that it is fired  
4 with natural gas at a delivered cost of \$7.00 per MMBtu. The total of fuel and O&M  
5 expenses would be 5.2¢ per kilowatthour ((7,000 Btu/kWh x \$7/MMBtu) + 0.3¢/kWh)).

6 Assume that a second technology has a capital cost of \$300 per kilowatt, a  
7 heat rate of 12,000 Btu per kilowatthour and O&M expenses of 0.3¢ per kilowatthour.  
8 With the same fuel price, the total variable cost of this unit would be 8.7¢ per  
9 kilowatthour.

10 The difference in variable cost is, therefore, 3.5¢ per kilowatthour (8.7¢ - 5.2¢).  
11 Assuming a carrying charge rate of 15%, the difference in capital cost is \$30 per kW  
12 (the \$200 per kW (\$500 per kW - \$300 per kW) difference in capital cost times 15%).  
13 The break even point (the hours of operation required for the lower fuel cost to  
14 outweigh the higher capital cost) is 860 hours ( $\$30 \div \$0.035$ ).

15 This illustrates that only about 10% of the hours in the year (860 out of 8,760)  
16 are arguably important in the technology choice question. Since the additional hours  
17 are not relevant in this decision – it is wrong to include loads in those additional hours  
18 in the cost allocation process – because those loads had nothing to do with the  
19 incurrence of the capital cost. The cost allocation methodology used by Mr. Slusser  
20 suffers heavily from this problem because he allocates a significant proportion of  
21 capital costs on energy.



1 Q HOW MUCH CAPITAL COST PER KW DID MR. SLUSSER ASSIGN TO EACH  
2 CUSTOMER CLASS IN HIS 12CP WITH 50% ENERGY WEIGHTING COST OF  
3 SERVICE STUDY?

4 A This is shown on Exhibit No. JTS-1 ( ). The values are obtained by dividing the net  
5 plant investment allocated to each customer class by the average of the 12 monthly  
6 coincident peak demands used in the cost allocation. As expected, classes with an  
7 above average load factor are allocated an above average capital cost per kW of  
8 demand.

9 Q DO THE DIFFERENT TECHNOLOGY TYPES HAVE THE SAME FUEL COST?

10 A No. As noted above, fuel costs vary quite significantly among base load, intermediate  
11 and peaking facilities.

12 Q DOES MR. SLUSSER RECOGNIZE THIS IN HIS ALLOCATION?

13 A No. As noted above, he allocates the same base rate energy-related cost per kWh to  
14 all classes. Furthermore, fuel cost is recovered through the separate fuel adjustment  
15 clause, and that also is on an average basis with no distinction made with respect to  
16 class load pattern, load factor, or how much base load plant and production plant  
17 investment Mr. Slusser assigns in his cost of service study.

18 Q ARE THERE SIGNIFICANT VARIATIONS?

19 A Yes. Exhibit No. JTS-2 ( ) shows the costs by resource group. PEF has classified  
20 its generation investments as base, intermediate and peaking. This data was taken  
21 from the 2008 FERC Form 1 for data. The fuel costs range from \$45.92 per MWh for  
22 base load facilities to \$151.72 per kWh for peaking facilities. If an energy weighting is

1 included in the allocation of capacity costs, then there must be some symmetrical  
2 consideration given to the assignment of fuel and variable purchase power costs.  
3 The variations in fuel and purchased power costs are quite significant, and it is  
4 inconsistent to reflect differential costs on the capital side, as Mr. Slusser has done,  
5 and not reflect similar considerations that offset these differences on the energy side.

6 **Q IN PERFORMING THE COST ALLOCATIONS TO THE "STRATIFIED"**  
7 **CUSTOMER GROUP IN THE WHOLESALE JURISDICTION, DOES MR. SLUSSER**  
8 **RECOGNIZE THE RELATIONSHIP BETWEEN THE ENERGY COSTS AND THE**  
9 **CAPITAL COSTS ASSIGNED TO THESE CUSTOMERS?**

10 A Yes, he does. Since he obviously recognizes both sides of the equation in his  
11 wholesale allocation, it is not clear why he has not done so in his retail allocation.

12 **Q HAVE YOU REVIEWED PEF'S ANNUAL DEMAND LOAD PATTERN?**

13 A Yes, I have. Exhibit No. JTS-3 ( ) presents PEF's load characteristics for the  
14 historical period 1999 through 2008.

15 **Q WHAT DOES PAGE 1 OF EXHIBIT NO. JTS-3 ( ) SHOW?**

16 A In addition to the system peak, it shows the ratio of the peak demand in the maximum  
17 month to the peak demand in the minimum month for each year (column 3) and the  
18 ratio of the maximum demand to the annual average of the monthly peaks (column  
19 4).

20 Column 3 indicates the extent of spread between the highest annual peak  
21 demand and the highest demand in the month which had the lowest maximum

1 demand. The larger this number, the more seasonal the utility system. As can be  
2 seen, the PEF load pattern remains very seasonal.

3 Column 4 is a measure of the extent of spread between the maximum annual  
4 demand and the average of the maximum demands in the other months of the year.  
5 Again, the larger the number, the more seasonal the load pattern. Column 4 also  
6 indicates a highly seasonal load pattern.

7 **Q WHAT IS SHOWN ON PAGE 2 OF EXHIBIT NO. JTS-3 ( )?**

8 **A** Page 2 shows, for each year, the monthly peak demands. The last column shows the  
9 average demands for the 10 year period from 1999 through 2008 and the percentage  
10 of each month's average demand to the peak.

11 **Q BASED ON THIS INFORMATION, WHAT METHODOLOGY DO YOU**  
12 **RECOMMEND FOR ALLOCATING FIXED PRODUCTION COSTS TO CUSTOMER**  
13 **CLASSES?**

14 **A** This analysis indicates that PEF's load is seasonal, with a strong winter and summer  
15 peaks.

16 In order to provide reliable service, PEF must build capacity or acquire  
17 resources under contract to meet its anticipated firm annual system peak demand,  
18 plus a reserve margin. Since it is these peaks that drive the capacity additions, it is  
19 reasonable to use the average of the winter and summer peak demands for purposes  
20 of allocating costs to customer classes.

21 However, if the Commission prefers to allocate a portion of the fixed  
22 production cost on an energy basis, the results of the 12 CP and 1/13 AD CCOSS  
23 contained in the MFD should be used to allocate any increase.

1 Q DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?

2 A Yes, it does.

1           **CHAIRMAN CARTER:** And is there anything  
2 further for the Navy?

3           **MS. EVANS:** No.

4           **MS. VAN DYKE:** I believe Ms. Evans does plan  
5 to stay a little longer. I'm going to head out.

6           **CHAIRMAN CARTER:** Okay, then. Thank you so  
7 kindly.

8           **MS. VAN DYKE:** Thank you, Your Honor. Thank  
9 you, Mr. Chairman.

10           **CHAIRMAN CARTER:** All righty. I wanted to  
11 take care of that.

12                   Anything, any further preliminary matters,  
13 Commissioners, staff, before we go to our next witness?  
14 Nothing further?

15                   Call your next witness.

16           **MR. BURNETT:** Thank you, sir. We call Peter  
17 Toomey.

18           **CHAIRMAN CARTER:** Mr. Burnett, was Mr. Toomey  
19 sworn in this morning, or has he been sworn?

20           **MR. BURNETT:** I am not sure, Mr. Chairman.

21           **CHAIRMAN CARTER:** Okey-dokey. Let's do this  
22 then.

23                   Mr. Toomey, would you please stand and raise  
24 your right hand?

25                   Any of the other witnesses in here that will

1 be testifying: Mr. Schultz or Mr. Pous or Mr. Lawton?  
2 Okay. Would you please stand and raise your right hand.

3 (Witnesses collectively sworn.)

4 Thank you. Please be seated. You may  
5 proceed.

6 **MR. BURNETT:** Thank you, sir. Apparently  
7 Mr. Toomey brought a small apartment with him, so I --

8 **CHAIRMAN CARTER:** Give him a moment to get  
9 settled in.

10 We will just -- FYI, everyone, we will be on  
11 our regular break, so we're going to break at 1:00 for  
12 our lunch and come back. And the reason I'm trying to  
13 keep us on that schedule is because it works for our  
14 court reporters, and it kind of works for the rest of us  
15 too. Okay?

16 You said a small apartment. I think it's more  
17 like a duplex.

18 (Pause.)

19 **MR. BURNETT:** All set, Mr. Toomey?

20 **THE WITNESS:** I am.

21 **PETER TOOMEY**

22 was called as a witness on behalf of Progress Energy  
23 Florida and, having been duly sworn, testified as  
24 follows:

25 **DIRECT EXAMINATION**

1 **BY MR. BURNETT:**

2 Q. Mr. Toomey, will you please introduce yourself  
3 to the Commission and provide your business address?

4 A. Yes. Good afternoon. I'm Peter Toomey. My  
5 business address is 299 First Avenue North, St.  
6 Petersburg, Florida.

7 Q. And I saw you were just sworn, so will you  
8 state who you work for and what your position is?

9 A. Certainly. I'm the Vice President of Finance  
10 for Progress Energy Florida.

11 Q. And you have filed direct testimony and  
12 exhibits in this proceeding; correct, sir?

13 A. I have.

14 Q. Do you have any changes to make to your  
15 prefiled direct testimony or exhibits?

16 A. I do not.

17 Q. If I asked you the same questions in your  
18 prefiled direct testimony today, would you give the same  
19 answers that are in that testimony?

20 A. I would.

21 **MR. BURNETT:** Mr. Chairman, Mr. Toomey's  
22 exhibits have been premarked as 117 through 132, and we  
23 would request that the prefiled direct testimony be  
24 entered into the record as if it were read here today.

25 **CHAIRMAN CARTER:** The prefiled testimony of

1 the witness will be inserted into the record as though  
2 read.

3 (Exhibits 117 through 132 marked for  
4 identification.)

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**In re: Petition for rate increase by Progress Energy Florida, Inc.  
Docket No. 090079-EI**

**DIRECT TESTIMONY OF PETER TOOMEY**

1

2 **I. INTRODUCTION AND PURPOSE.**

3 **Q. Please state your name and business address.**

4 A. My name is Peter Toomey. My business address is 299 First Avenue North,  
5 St. Petersburg, Florida, (33701).

6

7 **Q. What is your position with Progress Energy Florida?**

8 A. I am the Vice President of Finance of Progress Energy Florida, Inc. ("PEF" or  
9 the "Company").

10

11 **Q. What are the duties and responsibilities of your position with the**  
12 **Company?**

13 A. My duties and responsibilities with the Company include strategic planning,  
14 financial planning and forecasting, business planning, budgeting, cost  
15 management, management accounting, and key performance management.

16

17 **Q. Please describe your educational background and professional**  
18 **experience?**

19 A. I received a Bachelor of Science degree in Economics from Florida State  
20 University and an MBA from the University of South Florida; I also completed

1 the Advanced Management Program at the Fuqua School of Business at Duke  
2 University. I joined PEF in my current capacity at the end of 2007. Prior to  
3 that, I was employed by Allegheny Power, a utility with operations in four Mid-  
4 Atlantic States, since September 2003. I was named the Executive Director of  
5 Customer Service in January 2007; I was previously the Director of Rates from  
6 March 2005; and prior to that I was the Director of Finance for the regulated  
7 utilities. My areas of responsibility included Rates, the Customer Service  
8 Center, Customer Relations, and Electric Supply. My other utility industry  
9 experience was from 1984 to 2000, when I was employed by PEF or one of its  
10 affiliates. During that time I held the titles of Vice President of Corporate  
11 Development from 1997 to 2000, Director of Strategic Planning and Business  
12 Improvement from 1995 to 1997, Director of Strategic Analysis from 1992 to  
13 1995, and Assistant Treasurer of an unregulated subsidiary from 1989 to 1991.  
14 I have provided testimony to the Public Service Commissions of West Virginia,  
15 Ohio, and Maryland.

16  
17 **Q. What is the purpose of your testimony?**

18 A. I will describe the base rate increase that the Company is requesting in this  
19 proceeding and generally explain why the Company needs this increase at this  
20 time. I will further explain the Company's efforts to mitigate this increase by  
21 reducing or maintaining our cost levels while at the same time continuing to  
22 provide our customers with safe, reliable electric service. Importantly, as I  
23 explain too, this requested base rate increase follows a period of almost a

1 decade where PEF reduced its base rates and absorbed the cost of an entire  
2 additional generation plant, subject only to upward adjustments to pay for two  
3 additional generation plants, despite steadily increasing inflation and the  
4 resulting upward pressure on our cost of providing electric service.

5 I will describe PEF's Budget & Financial Forecast Process to explain how  
6 the Company determined that this base rate increase was necessary to  
7 continue to provide customers safe, reliable electric service. This Process was  
8 used to develop the Company's detailed "per books" income statement and  
9 balance sheet information for 2009 and the 2010 test year. I will present the  
10 key assumptions for, and the key components of, the Company's 2009 and  
11 2010 budgets, income statements, and balance sheets.

12 I will also describe the procedures the Company uses to monitor and  
13 control its Operation and Maintenance ("O&M") and Construction budgets. I  
14 will explain how the Company's 2009 and 2010 budgets and resulting financial  
15 data were used to develop the Company's Minimum Filing Requirements  
16 ("MFRs"). I will explain why 2010 is the appropriate test year and I will describe  
17 the Company's rate-making adjustments to per books net operating income  
18 ("NOI") and rate base. In this process, I will explain how the NOI, rate base,  
19 and capital structure were developed. I will also discuss taxes other than  
20 income and income taxes.

21 I will further introduce and generally explain the reports the Company  
22 prepared that are being filing in this rate proceeding. These include the  
23 Company's Depreciation Study, Fossil Dismantlement Study, Nuclear

1 Decommissioning Study, and Storm Damage Reserve Study. Mr. Earl  
2 Robinson with AUS Consultants prepared the Company's Depreciation Study  
3 and is filing testimony in this proceeding to support that Study. Similarly, Mr.  
4 Steven P. Harris with ABS Consulting was retained to prepare a Storm  
5 Damage Reserve Study and is filing testimony in support of that Study. The  
6 2008 Fossil Dismantlement Study and Nuclear Decommissioning Study were  
7 prepared by Mr. Jeff Kopp with Burns and McDonnell and Mr. William A.  
8 Cloutier, Jr. with TLG Services, Inc., respectively. Mr. David Sorrick is co-  
9 sponsoring the Fossil Dismantlement Study, specifically section 7, and Mr. Dale  
10 Young is co-sponsoring the Nuclear Decommissioning Study. I am a co-  
11 sponsor of these Studies. Specifically, with respect to the Fossil  
12 Dismantlement Study, I am sponsoring sections 1 through 6.

13 Finally, I will explain the Florida Public Service Commission's (the  
14 "Commission" or the "PSC") benchmarking policy for O&M expenses and the  
15 resulting Commission O&M benchmarking test. I will generally explain how the  
16 Company fares under the O&M benchmarking test and whether that test is in  
17 fact appropriate to use in this proceeding.

18  
19 **Q. Do you have any exhibits to your testimony?**

20 **A.** Yes, I prepared or supervised the preparation of the following exhibits to my  
21 direct testimony:

- 22 • Exhibit No. \_\_\_\_ (PT-1), a list of the MFRs I sponsor or co-sponsor in this rate  
23 proceeding;

- 1 • Exhibit No. \_\_\_\_ (PT-2), a summary table of the Company's 2010 test year
- 2 results;
- 3 • Exhibit No. \_\_\_\_ (PT-3), a summary of the revenue requirements associated
- 4 with the Bartow Repowering project;
- 5 • Exhibit No. \_\_\_\_ (PT-4), a summary of the revenue requirements associated
- 6 with the Steam Generator replacement project at the Crystal River nuclear
- 7 facility;
- 8 • Exhibit No. \_\_\_\_ (PT-5), the calculation of the revenue requirements for Interim
- 9 Rate Relief;
- 10 • Exhibit No. \_\_\_\_ (PT-6), PEF's key assumptions for its 2009 and 2010 Budget
- 11 & Financial Process;
- 12 • Exhibit No. \_\_\_\_ (PT-7), PEF's O&M and construction budgets by functional
- 13 area;
- 14 • Exhibit No. \_\_\_\_ (PT-8), an analysis of O&M expenses compared to the
- 15 Commission's O&M benchmark test;
- 16 • Exhibit No. \_\_\_\_ (PT-9), a detailed calculation of the impact of the change in
- 17 depreciation rates;
- 18 • Exhibit No. \_\_\_\_ (PT-10), the 2008 Fossil Dismantlement Study; and
- 19 • Exhibit No. \_\_\_\_ (PT-11), a reconciliation of the capital structure to rate base.

20 These exhibits are true and accurate.

21  
22 **Q. Do you sponsor any schedules in the Company's MFRs?**

1 A. Yes. I will sponsor or co-sponsor the MFR schedules listed in Exhibit No. \_\_\_  
2 (PT-1). These schedules are true and accurate, subject to their being adjusted  
3 in this proceeding.  
4

5 **Q. What are the time periods covered by the MFRs that you will address in**  
6 **your testimony?**

7 A. The MFR schedules provide financial data and other information for three  
8 annual periods: The "test year" is the forecasted calendar year 2010 and is  
9 based on the results of PEF's 2010 budget process; the "prior year" is a  
10 calendar year 2009 and is based on the results of PEF's 2009 budget process;  
11 and the "historic year" is calendar year 2008 and is based on actual data from  
12 the Company's books and records. Certain MFR schedules also encompass  
13 additional periods such as, for example, 25 years of historic weather data to  
14 support "normal" weather figures used in the test year.  
15

16 **II. OVERVIEW OF THE COMPANY'S BASE RATE NEEDS.**

17 **Q. What are the Company's test year revenue requirements?**

18 A. The Company's 2010 test year produces net operating income for the retail  
19 jurisdiction of \$268.5 million and a retail rate base of \$6,238.6 million. The  
20 return requirement using a weighted average cost of capital of 9.2 percent,  
21 which includes a rate of return on common equity of 12.54 percent, is \$574.6  
22 million. This produces a net operating income deficiency of \$306 million which  
23 results in a revenue deficiency of \$499.9 million as reflected on MFR Schedule

1 A-1. This is the base rate increase PEF requests in this proceeding. A  
2 summary of the 2010 test year results is contained in Exhibit No. \_\_\_\_ (PT-2) to  
3 my testimony.  
4

5 **Q. What are the primary drivers of this revenue deficiency?**

6 A. The primary drivers of the revenue deficiency are \$130 million for the Bartow  
7 Repowering Project, \$48 million for the CR3 Steam Generator replacement  
8 project, \$170 million for the impact of the economy on sales, \$34 million for  
9 increased Pension Expense, and \$41 million for increases in depreciation, in  
10 addition to our on-going capital and O&M expenditures to meet federal and  
11 state reliability initiatives and continue to provide our customers with the  
12 reliable, efficient electric service they demand. Detailed calculations of the  
13 revenue requirements for the Bartow Repowering project and the CR3 Steam  
14 Generator replacement project are provided in Exhibits Nos. \_\_\_\_ (PT-3) and  
15 \_\_\_\_ (PT-4) to my testimony.

16 In sum, our 2010 test year revenue requirements are reasonable and  
17 necessary to provide our customers with reliable power to meet their energy  
18 needs consistent with federal and state energy policies. The Bartow  
19 Repowering project satisfies our obligation to meet customers' needs for power  
20 while fulfilling state energy efficiency policies. Similarly, the CR3 Steam  
21 Generator replacement project will enable the Company to continue to provide  
22 customers energy from the lowest cost fuel source available to the Company  
23 while ensuring the Company maintains a diverse fuel mix consistent with state

1 energy goals. Other capital and O&M expenditures will ensure we continue to  
2 reliably provide power to our customers by meeting federal regulatory reliability  
3 requirements and state legislative and regulatory storm hardening initiatives.  
4 These expenditures, the need for them, and their related benefits are explained  
5 in more detail by the Company's other witnesses in this proceeding.

6 The necessity of these capital and O&M investments in the Company's  
7 system for our customers' benefit is not diminished by the economic  
8 circumstances the Company and its customers face. Simply put, we are  
9 serving more customers today and they place more demands on our system  
10 than they did four years ago, but sales are not keeping up with the cost to meet  
11 their demands, and the financial crises that led to volatile, constrained capital  
12 markets directly impact our ability to cost-effectively meet their demands for  
13 reliable power. The economic circumstances, therefore, enhance the need for  
14 this rate increase to ensure that the Company recovers its required investment  
15 and remains financially sound to provide the reliable power our customers  
16 demand throughout our capital expenditure program to bring new nuclear  
17 generation, improved transmission and distribution reliability, and enhanced  
18 electric service to our customers. The Company needs the base rate increase  
19 it requests to fulfill our obligation to reliably and efficiently serve our customers  
20 and achieve the energy policy goals that have been set before us.

21  
22 **Q. Is the Company also seeking interim rate relief?**



1 A. Yes. PEF requests interim relief of \$13.1 million as shown on Exhibit No. \_\_\_\_  
2 (PT-5) to my testimony, based upon the historic twelve-month period ending  
3 December 31, 2008, which upon Commission approval will become effective  
4 with the first billing cycle for July 2009 and result in a percent increase of 1.70  
5 of the monthly billed base rate revenues. This amount was calculated in  
6 accordance with Section 366.071(5), Florida Statutes, and represents the  
7 additional revenues required to achieve a 10 percent return on equity for  
8 calendar year 2008. The 10 percent return on equity was established as the  
9 earnings floor in the Stipulation and Settlement approved by the Commission in  
10 Order No. PSC-05-0945-S-EI in Docket No. 050078-EI. I sponsor the  
11 Company's MFR schedules supporting its request for interim rate relief  
12 contained in the MFR volume entitled Section G – Interim Schedules.

13 The Company is projecting its 2009 return on equity to be below 7  
14 percent. Accordingly, PEF needs this interim relief, and PEF further needs the  
15 limited base rate relief in 2009 requested in its limited proceeding petition, and  
16 the accounting and cost adjustments requested in its petition for approval of the  
17 deferral of pension expenses and the ability to charge storm hardening initiative  
18 expenses to the storm damage reserve, in order to move closer to the 10  
19 percent return on equity floor for 2009 set forth in the Stipulation and  
20 Settlement approved by the Commission. Also, the interim tariff sheets are the  
21 same tariff sheets for PEF's requested limited proceeding base rate relief  
22 because, if the limited proceeding petition is granted by the Commission, the  
23 adjustments to rates to include the limited proceeding and interim relief revenue

1 requirements can be accomplished at the same time, thus, eliminating the need  
2 for separate base rate adjustments to customer bills.

3  
4 **Q. Please explain why 2010 is the appropriate test year for this base rate**  
5 **proceeding.**

6 A. The 2010 test year represents the financial and business operations of the  
7 Company during the period when new rates will be in effect. The Bartow  
8 Repowering project will go into service in June 2009 and the CR3 Steam  
9 Generator replacement project will go into service in December 2009, thus,  
10 2010 represents the first full year both projects will be in-service. The revenue  
11 requirements for these projects, as I explained previously, are among the  
12 primary reasons for the 2010 revenue deficiency. Additionally, transmission  
13 and distribution expansion and/or reliability projects enter service in 2010. With  
14 these capital investments, and our on-going O&M requirements to provide  
15 customers reliable, efficient electric service, the Company's 2010 test year rate  
16 base, net operating income, and capital structure more reasonably reflect than  
17 any other year the Company's expected operations during the period the  
18 approved rates will be in effect. Further, the Company's use of the projected  
19 2010 test year to set rates is consistent with the Commission's long-standing  
20 practice to approve projected test years.

21  
22 **Q. Was a base rate increase at this time avoidable?**

1 A. No, it was not. First, the Company has not had a general base rate increase  
2 since 1993. Instead, PEF lowered its base rates beginning in 2002, and kept  
3 them at that level through 2007 when they were adjusted only for the addition  
4 of two combined cycle generation plants, as a result of the settlement of the  
5 Company's last two base rate proceedings. During that period, PEF absorbed  
6 the cost of another combined cycle generation plant that was needed to meet  
7 customer demand, as well as the on-going escalations in labor, material,  
8 equipment, health care, and insurance costs, among others, over the past two  
9 decades since our last general base rate increase.

10 This extended period of relatively flat base rates demonstrates the  
11 Company's long history of effectively managing its costs and living within its  
12 means while continuing to meet the growing need for power of an increasing  
13 level of customers. In fact, we have managed to maintain our base rates at  
14 essentially the same levels they were twenty-five years ago but our cost  
15 management efforts and customers growth can no longer keep pace with our  
16 necessary capital and O&M requirements to deliver reliable electric service to  
17 customers consistent with federal and state reliability requirements and energy  
18 policy goals.

19 Second, the Company continues to focus on effectively managing its  
20 costs. For example, the Company has employed in each functional area  
21 sustainable cost management or reductions and/or efficiency gains without  
22 sacrificing safety, operational excellence, and customer satisfaction. These  
23 cost management and reduction efforts, and the Company's efficiency gains,

1 are explained by the Company's witnesses, Mr. Young, Mr. Sorrick, Mr. Oliver,  
2 Mr. Joyner, Ms. Morman, Mr. DesChamps, and Ms. Wyckoff. We also strive to  
3 keep staffing levels aligned with the work load as evidenced by the work force  
4 reductions that we have announced in our Energy Delivery business unit.  
5 However, our continuing need for capital and O&M investment in our system to  
6 reliably deliver power to our customers makes it impossible for the Company to  
7 continue to earn a reasonable return on its investment without a base rate  
8 increase.

9 These capital investments include, among others, the Bartow Repowering  
10 project and the CR3 Steam Generator replacement project, both of which must  
11 be added to satisfy our obligation to meet our customers' need for power while  
12 also providing our customers with fuel efficiency and environmental benefits.  
13 The Company understands the tough realities of the current economic situation  
14 and the Company is doing what it can to manage costs and remain financially  
15 strong through this period and beyond. But the Company is already in the  
16 largest capital expansion program in its history to meet customer needs for  
17 reliable, cost-effective power produced by cleaner, more efficient resources,  
18 and transmitted and distributed across a safe, reliable, and hardened system  
19 consistent with federal and state energy policy requirements and goals. It is  
20 imperative that the Company remain financially healthy and earn reasonable  
21 returns to raise the capital it will need to meet its obligation to serve customers  
22 consistent with these energy policy goals.  
23

1 **III. PEF's BUDGET & FINANCIAL FORECAST PROCESS.**

2 **Q. Will you please explain the Company's Corporate Planning and**  
3 **Budgeting Process?**

4 A. Certainly. Normally, we plan and budget on a two year basis – planning in  
5 2008, for example, for the business years 2009 and 2010. We conduct this  
6 process throughout the course of the year in several stages. We begin by  
7 engaging in a review of strategic and corporate objectives for the coming year.  
8 Then we set financial targets for business units, taking into account the  
9 resource needs of each of the Company's business units and the corporate  
10 objectives we have established for the coming year. Next, the business units  
11 develop business plans and budgets calculated to achieve these targets. Once  
12 these are complete, we integrate them into an overall corporate plan and  
13 budget. Finally, this is reviewed, modified as may be appropriate, and  
14 approved by senior management and the Board.

15 The development of the budget and corporate plan is a dynamic process  
16 that involves the interplay of strategic planning, ongoing re-examination and  
17 adjustment of historical spending levels, energy and sales forecast updating,  
18 rigorous review of resource needs and operational constraints, and target  
19 setting designed to drive performance and control costs and to ensure that any  
20 additional outlays for capital projects and O&M expenditures are necessary and  
21 cost-effective.

22  
23 **Q. How is the Company's operating budget developed?**

1 A. The corporate operating budget includes necessary revenue and cost  
2 components, such as revenues, fuel and non-fuel expenses, O&M, and taxes,  
3 among other components. This is distinguished from the business unit O&M  
4 budget, which addresses the Company's period costs by functional areas, i.e.  
5 power production, operations (transmission, distribution, and customer  
6 services), and Administrative and General expenses. The corporate operating  
7 budget includes the business unit O&M and construction budgets. The  
8 corporate operating budget process begins in July with the conclusion of the  
9 financial target setting process. Business unit O&M and construction budgets  
10 are developed over a two month process running concurrently with the  
11 corporate operating budgeting process.

12  
13 **Q. What are the key assumptions for PEF's 2009 and 2010 budgets?**

14 A. The key assumptions underlying the 2009 and 2010 budgets are listed in  
15 Exhibit No. \_\_\_\_ (PT-6) to my testimony and in MFR Schedule F-8.

16  
17 **Q. What are the significant components of the Company's 2009 and 2010  
18 operating budgets?**

19 A. The revenues budget is based on the most recent customer, load, and energy  
20 sales forecast and it is integrated into the Company's corporate financial model  
21 (the "Model"). The Model is a computer simulation application used to forecast  
22 monthly and annual financial data through the use of a number of integrated  
23 calculation modules. The Model is updated on a timely basis to include the

1 most current rate data as well as the approved corporate customer, sales, and  
2 demand forecast. The Model then calculates base revenues. Other revenue  
3 components, such as fuel, energy conservation, environmental cost recovery,  
4 capacity, and franchise fees are then computed to develop the total operating  
5 revenue projection.

6 The O&M budget development is exclusive of fuel costs recoverable  
7 through the fuel adjustment clause. Managers develop a detailed operating  
8 plan for the budget year. From this operating plan, a preliminary budget is  
9 developed on a project, FERC, and resource basis. This budget represents the  
10 base line for which the manager is held accountable during the upcoming year.  
11 The budget reflects the manager's goals and objectives to be justified to  
12 successive levels of management. The individual budgets are consolidated at  
13 various levels within each business unit to create a preliminary corporate  
14 budget. At the conclusion of the preliminary review and analysis, each  
15 department's detailed budget is input into the corporate budget system. Each  
16 department inputs its direct expenditures, and then a series of burdens and  
17 allocations are run. These include benefit and tax burdens on payroll, inventory  
18 burdens, sales and use tax burdens on materials, and the allocation of Service  
19 Company costs to business units. Other adjustments are made to the budget  
20 for certain corporate level expenses and accruals, such as the nuclear outage,  
21 pension costs, and nuclear joint-owner credits.

1 **Q. How are the Company's planned construction programs developed in the**  
2 **Company's operating budgets?**

3 A. The foundation of the construction program and, in turn, the construction  
4 budget, is the need for the physical facilities required to provide electrical  
5 energy to our customers. Examples of these physical facilities are generating  
6 units, transmission lines and substations, and distribution substations and  
7 structures. The need for these facilities is driven by a number of factors, either  
8 individually or in combination, such as customer growth projections, age of  
9 existing facilities, technological obsolescence of existing plant, availability of  
10 alternative energy sources such as purchased power and qualified facilities,  
11 demand-side management programs, system reliability, and qualitative  
12 considerations. Various alternatives are evaluated based on reliability, cost,  
13 and fuel type and a specific plan for construction of generating facilities of  
14 specific size, at specified points in time, including related transmission and  
15 distribution facilities is developed. The essential construction requirements  
16 data included in this plan are then transmitted to various construction  
17 management groups who develop the detailed Construction Budgets.

18  
19 **Q. How does the Company monitor and control the Company's operating**  
20 **budgets after they have been put into effect?**

21 A. The primary means to monitor and control the O&M and construction budgets  
22 is through the monthly Cost Management Reports ("CMR"). These reports  
23 reflect monthly and year-to-date variances by business unit and are distributed



1 to senior management as part of the Company's monthly corporate financial  
2 report. Cost management reports also include current year projections of O&M  
3 and capital spending compared to annual budgets. These projections are the  
4 basis for updated corporate income and cash flow projections, which are  
5 presented to senior management monthly and to the Board of Directors  
6 quarterly.

7  
8 **Q. What are the 2009 and 2010 operating budgets for PEF's Production,**  
9 **Transmission, Distribution, Customer Service, and Administrative and**  
10 **General (A&G) functional areas?**

11 A. The breakdown of the Company's 2009 and 2010 O&M and construction  
12 budgets for the five functional areas is attached as Exhibit No. \_\_\_\_ (PT-7) to my  
13 testimony. PEF's witnesses for these functional areas will address and support  
14 the specific components of the O&M and construction budgets for their  
15 respective areas.

16  
17 **IV. DEVELOPMENT OF THE COMPANY'S MFRs.**

18 **Q. Please explain how the Company's MFRs were developed.**

19 A. The starting point in the development of the MFRs was PEF's budget process  
20 for 2009 and 2010. The budget data from these periods coupled with the  
21 actual data from 2008 provide the foundation for the MFRs. The budget data  
22 for 2009 and 2010 was prepared in accordance with the reasonable procedures  
23 and processes used by the Company to prepare its budgets for normal

1 business purposes. These budget numbers reasonably represent the actual  
2 expected financial results from the operation of the business for 2009 and  
3 2010.  
4

5 **Q. In developing the MFRs, did the Company make any adjustments to the**  
6 **per books financial information derived from the Company's budget**  
7 **process?**

8 A. Yes, a number of adjustments were made to the "per books" actual and budget  
9 data for retail ratemaking purposes.  
10

11 **Q. Did the Company comply with Commission-approved practice and policy**  
12 **when it developed its MFRs?**

13 A. Yes. The Company completed the MFRs in accordance with Commission  
14 approved practices and policies.  
15

16 **Q. Please explain how the Company determined its net operating income for**  
17 **the 2010 test year.**

18 A. The test year per books net operating income ("NOI") was derived from the  
19 PEF Corporate budget for 2010. The following is a description of the key inputs  
20 into this process:

- 21 • System revenues from sales of electric energy were developed within the  
22 Corporate Model. Other Operating Revenues were developed by the  
23 Strategic and Financial Planning Department and the Financial Planning

1 organizations within the Business Units. These revenues were  
2 determined through an analysis of historic trends adjusted for the current  
3 economic conditions and associated anticipated future events.

- 4 • Fuel and purchased power expenses were developed through PROMOD  
5 cost simulations and the Corporate Model.

- 6 • Non-fuel O&M expenses were developed through a rigorous top-down,  
7 bottom-up budget process.

- 8 • Depreciation Expense was calculated using the rates developed in the  
9 most recent Depreciation Study included in the testimony of Mr. Earl  
10 Robinson in this proceeding and applied to the projected electric plant in-  
11 service balances.

- 12 • Decommissioning Expense was determined based on the projected  
13 accrual resulting from the updated Decommissioning Study prepared by  
14 Mr. Bill Cloutier and included as an exhibit to the testimony of Mr. Dale  
15 Young in this proceeding.

- 16 • Fossil Dismantlement Expense was based on the accrual to the reserve  
17 based on the updated Fossil Dismantlement Study prepared by Mr. Jeff  
18 Kopp, included in section 7 of my Exhibit No. \_\_\_ (PT-10), and sponsored  
19 by Mr. David Sorrick.

- 20 • Amortization expense was derived from amortizing investment in electric  
21 plant dedicated to Commission-approved energy conservation programs  
22 and other intangible plant.

- 1 • The details of the development of Taxes Other than Income, including the
- 2 type, amount, and rate of each tax is provided in MFR Schedule C-20.
- 3 • Income taxes were calculated based on application of the federal and
- 4 state statutory tax rates applied to projected taxable income.
- 5 • The Allowance for Funds Used During Construction ("AFUDC") was
- 6 calculated using the Company's Commission-approved annual rate of
- 7 8.848 percent in Order No. PSC-05-0945-S-EI in Docket No. 050078.
- 8

9 **Q. Please explain how the Company determined what O&M costs were**  
10 **necessary for the 2010 test year in the MFRs.**

11 A. The O&M costs were developed based on a top-down, bottom-up budgeting  
12 process. The business units each developed O&M budgets based on their  
13 business plans. The business plans are designed to achieve certain levels of  
14 performance and provide certain levels of service. The budgets are reviewed  
15 by several levels of management to ensure that they provide the dollars  
16 necessary to achieve the business unit goals and objectives and to ensure that  
17 they are in line with the overall corporate financial and operational objectives.  
18 The budgets are entered into the Corporate budgeting system and then rolled  
19 up to the FERC account level.

20  
21 **V. COMMISSION O&M BENCHMARK TEST.**

22 **Q. What is the Commission's O&M benchmark test?**

1 A. The O&M benchmark test consists of two distinct but related parts. The first  
2 part is a comparison of PEF's test year O&M expenses, broken down into six  
3 functional areas, against the O&M benchmark for each functional area. The  
4 O&M benchmark for each functional area was developed by escalating the  
5 actual O&M expenses for 2006, which was the test year for the Company's last  
6 base rate case, by the CPI and, except for power plant O&M, the customer  
7 growth rate. This part of the test shows what the level of O&M expenses would  
8 be within each functional area assuming that these expenses experienced only  
9 increases due to inflation, measured by the CPI, and, except for power plant  
10 O&M, the rate of customer growth since the Company's last base rate  
11 proceeding. No presumption that the benchmark O&M expenses should be the  
12 Company's test year O&M expenses is created under the Commission test.  
13 Rather, the Commission recognizes that its benchmark test is merely an  
14 analytical tool to help the Commission focus attention on those O&M expense  
15 areas that experienced proportionally higher O&M increases than other areas  
16 compared to inflation and customer growth.

17 The second part of the Commission test is the justification provided by the  
18 Company for increases in O&M expenses that are not explained by inflation  
19 and customer growth. These reasons can include the need to perform new  
20 activities or increases in the scope of existing activities to provide safe, reliable  
21 electric service compared to the last base rate proceeding, additional expenses  
22 due to expansion of the generating fleet, or inflation rates for certain costs that  
23 are greater than the benchmark escalator (CPI), among others.

1  
2 **Q. What are the results of applying the Commission O&M benchmark test to**  
3 **PEF's O&M costs in the 2010 test year?**

4 A. The O&M benchmarking test shows that the Company's test year O&M  
5 exceeds the O&M benchmark by approximately \$143 million. An analysis of  
6 the Company's O&M expenses compared to the Commission's O&M  
7 benchmark test is contained in Exhibit No. \_\_\_\_ (PT-8) to my testimony. The  
8 Company's justification for this variance is provided on MFR Schedule C-41  
9 and explained by the individual Company witnesses for each functional area in  
10 which the O&M benchmark test is applied.

11  
12 **VI. NOI AND RATE BASE.**

13 **Q. Please describe the ratemaking adjustments you made to PEF's per books**  
14 **NOI in the Company's MFRs.**

15 A. These adjustments are reflected on MFR Schedule C-3. Certain of these  
16 adjustments are explained further below:

17 Recoverable Clause Expenses. Expenses recoverable by PEF through its  
18 adjustment clauses (fuel and capacity cost recovery, energy conservation cost  
19 recovery ("ECCR"), environmental cost recovery ("ECRC"), and nuclear cost  
20 recovery ("NCR")) have been removed from the test year NOI.

21 Franchise fee & gross receipts tax revenue and expense. The revenues and  
22 expenses have been eliminated from the income statement for ratemaking

1 purposes consistent with Commission policies and orders. (See Order No.  
2 11307 issued November 10, 1982 in Docket No. 820007-EU).

3 Economic development expenses. An adjustment based on Commission Rule  
4 25-6.0426, F.A.C., has been made for these expenses.

5 Industry Association Dues. Consistent with Commission practice, the  
6 Company has removed \$22,000 for industry association dues.

7 Rate case expenses. Based on long-standing Commission practice, the  
8 Company has amortized rate case expenses over a two-year period. MFR  
9 Schedule C-10 itemizes and details these expenses.

10 Corporate aircraft expenses. Consistent with Company and Commission  
11 practice, the Company has removed the impact of these costs from NOI.

12 Interest on income tax deficiency. An adjustment has been made consistent  
13 with Commission authorization in Order No. PSC-92-1197-FOF-EI in Docket  
14 No. 910890-EI.

15 Interest synchronization. Consistent with Commission practice the Company  
16 has made an adjustment to NOI to reflect the income tax impact of interest  
17 expense inherent in the Company's capital structure.

18  
19 **Q. How did the Company determine the appropriate accrual to the Storm  
20 Damage Reserve?**

21 A. Based on the results of an updated Storm Loss and Reserve Solvency Study,  
22 PEF has increased the annual accrual to its Storm Damage Reserve to \$16  
23 million on a system basis, or \$10 million more than the \$6 million accrual

1 approved by the Commission in Order No. PSC-94-0852-FOF-EI, in Docket No.  
2 94621-EI. The updated Study was commissioned by PEF to analyze the  
3 Company's risk of various storm events and the resulting damage from those  
4 events. The proposed \$16 million accrual is equivalent to the expected,  
5 average recoverable annual storm loss based on the study. This accrual level  
6 produces an expected reserve balance in five years of \$152.5 million with a 10  
7 percent probability of a negative balance during that period. PEF believes that  
8 an annual accrual to the Storm Damage Reserve set at the expected average  
9 annual storm loss is reasonable and appropriate. The updated Storm Loss and  
10 Reserve Solvency Study is included as an exhibit to the testimony of Mr. Harris.

11  
12 **Q. Does the Company plan to continue to accrue interest on the storm**  
13 **damage reserve?**

14 A. No, the Company proposes to include the storm damage reserve in rate base  
15 and to discontinue the practice of accruing interest on the reserve balance. In  
16 accordance with the provisions of the Settlement Agreement in Docket No.  
17 041272-EI, the Company is accruing interest on the storm reserve. The terms  
18 of that agreement provide that this interest treatment is only in effect until such  
19 time as new permanent base rates are set and the parties to that agreement  
20 are free to advocate any position regarding interest on the storm reserve in any  
21 future proceeding. PEF advocates discontinuing the accrual of interest on the  
22 storm reserve balance and including the storm reserve in the calculation of  
23 PEF's rate base, which results in a reduction of rate base and, therefore,



1 lowers the revenue requirements on rate base.

2  
3 **Q. How was the Company's test year rate base in the MFRs developed?**

4 A. The rate base MFRs begin with the per books data derived from the 2009 and  
5 2010 budget process, in combination with the actual rate base investment  
6 through 2008. Since the per books data represents information developed by  
7 the Company for its business purposes, certain adjustments to this data are  
8 required to develop test year data suitable for ratemaking purposes.

9  
10 **Q. What adjustments were made to PEF's per books rate base?**

11 A. These adjustments are listed and explained in MFR Schedule B-2. Certain of  
12 the Company's per books rate base adjustments that I generally describe  
13 below are simply the corresponding entries to account for the rate base effect  
14 of adjustments to per books NOI that I previously described.

15 Recoverable adjustment clause costs. These adjustments correspond to the  
16 NOI adjustments made to remove from the test year all costs that are  
17 recoverable through the adjustment clauses for fuel and capacity cost recovery,  
18 ECCR, Storm Cost Recovery Surcharge ("SCRS"), ECRC, and the NCR.

19 AFUDC bearing Construction Work in Progress ("CWIP"). Consistent with  
20 Commission policy any construction project that qualifies under Commission  
21 Rule 25-6.0141, F.A.C. to receive AFUDC has been removed from rate base.

1 **Q. How did the Company determine the appropriate depreciation rates and**  
2 **expense for the test year?**

3 A. The Company commissioned a depreciation study to determine the appropriate  
4 level of depreciation expense. That depreciation study was prepared by Earl  
5 Robinson with AUS Consultants and is included as an exhibit to Mr. Robinson's  
6 testimony in this proceeding. The depreciation rates produced in this study  
7 result in an increase in depreciation expense for the test year of \$61  
8 million (system) and \$56 million (retail). A detailed calculation of this  
9 adjustment is included in Exhibit No. \_\_\_ (PT-9) to my testimony.

10

11 **Q. Did the Company prepare a Fossil Dismantlement Study?**

12 A. Yes. The Company's Fossil Dismantlement Study was prepared by Mr. Jeff  
13 Kopp with Burns and McDonnell. This Study provided the Company a review  
14 of the Company's fossil fuel, power generation facilities and a recommendation  
15 regarding the total cost to dismantle the facilities at the end of their useful lives.  
16 Based on that study, the fossil dismantlement accrual for the 2010 test year is  
17 \$3.8 million (system). A detailed calculation of the accrual included in the test  
18 year, along with the other information required by the Commission's fossil  
19 dismantlement rule, is provided in Exhibit No. \_\_ (PT-10) to my testimony.

20

21 **Q. Did the Company prepare a Nuclear Decommissioning Report?**

22 A. Yes. The Company's Nuclear Decommissioning Report was prepared by Mr.  
23 William A. Cloutier, Jr. with TLG Services, Inc. The Report presents estimates

1 future cost of decommissioning including life extension and, therefore, there is  
2 no need for a going-forward annual accrual to the reserve.

3  
4 **Q. How did the Company develop its capital structure for the 2010 test year  
5 in its MFRs?**

6 A. Similar to the NOI and rate base adjustments, several adjustments to PEF's per  
7 books capital structure for the test year are necessary to comply with the  
8 Commission's ratemaking policies. These adjustments are identified and  
9 explained in MFR Schedule D-1b.

10  
11 **Q. Was an adjustment made to the Company's capital structure to recognize  
12 the rating agencies' treatment of PEF's obligations under its long-term  
13 PPAs?**

14 A. Yes. PEF made an adjustment to the equity component of its capital structure  
15 to recognize the practice of rating agencies to impute debt to a utility's capital  
16 structure to account for the utility's off-balance sheet obligations under long-  
17 term purchased power agreements ("PPAs"). Mr. Sullivan explains in his  
18 testimony this rating agency practice, in particular the practice by Standard &  
19 Poors, of treating payments under long-term PPAs as debt-like obligations that  
20 result in additional, imputed debt to the utility's capital structure for credit  
21 analysis. As Mr. Sullivan explains, PEF must account for this imputed debt with  
22 sufficient additional equity in its capital structure to maintain its target credit  
23 rating and, ultimately, preserve its access to the capital markets for capital at a

1 result in additional, imputed debt to the utility's capital structure for credit  
2 analysis. As Mr. Sullivan explains, PEF must account for this imputed debt with  
3 sufficient additional equity in its capital structure to maintain its target credit  
4 rating and, ultimately, preserve its access to the capital markets for capital at a  
5 reasonable cost. The consequences for failing to make this adjustment can  
6 include a lower rating or credit outlook and a higher cost of debt for the utility  
7 and its customers.

8  
9 **Q. Please describe the capital structure adjustment regarding the source of**  
10 **funds supporting PEF's unrecovered fuel cost balance.**

11 **A.** PEF accounts for these costs through a direct assignment of commercial paper  
12 as the source of capital for these costs, rather than through a pro rata  
13 assignment of all sources of capital. This adjustment is prudent because  
14 commercial paper is uniquely used to finance unrecovered fuel costs.

15  
16 **Q. Why didn't you make a similar adjustment for the unrecovered balance**  
17 **resulting from PEF's other clauses?**

18 **A.** The nature of the expenses recovered through the ECCR and ECRC, which  
19 includes such recoverable costs as depreciation, return on investment, taxes,  
20 and O&M, just to name a few, is different from the recoverable fuel costs and,  
21 therefore, it is not appropriate to direct assign the unrecovered balances from  
22 these other cost recovery clauses to commercial paper. The expenses

1 recovered in these other clauses are the types of costs that are more typically  
2 funded from all sources of capital.

3  
4 **Q. Please describe the other clause related source of funds adjustment  
5 made to the capital structure.**

6 A. Given the unique nature of the Nuclear Cost Recovery mechanism, it is prudent  
7 to recognize the impact that recovery of these costs has on deferred taxes  
8 through a specific adjustment to the accumulated deferred income tax balance  
9 included in the capital structure, thus allowing the remaining rate base  
10 (excluding nuclear cost recovery) to be synchronized to the capital structure  
11 through a pro rata assignment of all sources of capital. This adjustment is  
12 prudent because of the unique creation of accumulated deferred income taxes  
13 which result from this clause related cost.

14  
15 **Q. Please describe the capital structure adjustment for non-utility  
16 investment.**

17 A. Consistent with past Commission practice, PEF's non-utility investment was  
18 removed entirely from the equity component of PEF's capital structure, rather  
19 than pro rata from all sources of capital.

20  
21 **Q. Are there any other Commission ratemaking policies that the Company  
22 must apply to its test year capital structure?**

1 A. Yes. Commission ratemaking practice requires the reconciliation of the test  
2 year capital structure with the utility's rate base. This reconciliation is  
3 summarized in Exhibit No. \_\_\_\_ (PT-11) to my testimony.  
4

5 **Q. Please explain the Taxes Other than Income in the 2010 test year in the**  
6 **Company's MFRs.**

7 A. The total Taxes Other than Income included in the 2010 test year are \$390.4  
8 million. Of this amount, \$239.6 million are revenue related taxes which are  
9 basically passed through to customers on their bills. The remaining Taxes  
10 Other than Income represent property taxes and payroll taxes. Property taxes  
11 are projected to be \$125.1 million and they are calculated by applying the  
12 projected tax rates to the projected plant balances. Payroll taxes are projected  
13 to be \$25.7 million, and they are calculated by applying projected payroll tax  
14 rates to the 2010 budgeted payroll expense.  
15

16 **Q. How were income taxes accounted for in the Company's MFRs?**

17 A. Income taxes were calculated by first adjusting the pre-tax net operating  
18 income for any tax exempt items and then by multiplying the adjusted pre-tax  
19 net operating income by both the state and federal statutory tax rates. The  
20 income taxes were split into current and deferred taxes by adjusting book  
21 taxable income by any timing differences for revenues and expenses.  
22

23 **VIII. CONCLUSION.**

1 **Q. What are the test year revenue requirements that the Company needs?**

2 A. Based on the fully adjusted NOI, rate base, and capital structure set forth in the  
3 Company's MFRs, PEF requires retail revenues of \$2,017.8 million in order to  
4 cover operating expenses and produce a return of \$574.6 million on retail rate  
5 base of \$6,238.6 million at a weighted average cost of capital of 9.21 percent,  
6 including a rate of return on common equity of 12.54 percent. Mr. Slusser's  
7 testimony presents proposed rates and charges that will produce these  
8 revenue requirements from PEF's rate classes in proportion to the Company's  
9 costs to serve each of the revenue classes.

10

11 **Q. How do these revenue requirements compare with the test year revenues**  
12 **that would be produced under the Company's current rates?**

13 A. Using the test year billing determinants provided in Mr. Slusser's testimony,  
14 PEF's current base rates would produce revenues of \$1,517.9 million. When  
15 compared to the Company's test year revenue requirements, current rates  
16 would result in a revenue deficiency of \$499.9 million. This is the base rate  
17 increase that PEF reasonably requests in its petition for rate relief and the rate  
18 increase that is supported by the Company's MFRs and witnesses.

19

20 **Q. Does this conclude your testimony?**

21 A. Yes.

22

**In re: Petition of Progress Energy Florida for Limited Proceeding to  
Include the Bartow Repowering Project in Base Rates  
Docket No. \_\_\_\_\_-EI**

**DIRECT TESTIMONY OF PETER TOOMEY**

1 **I. INTRODUCTION, PURPOSE, AND SUMMARY.**

2 **Q. Please state your name and business address.**

3 A. My name is Peter Toomey. My business address is 299 First Avenue North, St.  
4 Petersburg, Florida, (33701).

5  
6 **Q. What is your position with Progress Energy Florida?**

7 A. I am the Vice President of Finance of Progress Energy Florida, Inc. ("PEF" or the  
8 "Company").

9  
10 **Q. What are the duties and responsibilities of your position with the Company?**

11 A. My duties and responsibilities with the Company include strategic planning,  
12 financial planning and forecasting, business planning, budgeting, cost management,  
13 management accounting, and key performance management.

14  
15 **Q. Please describe your educational background and professional experience.**

16 A. I received a Bachelor of Science degree in Economics from Florida State University  
17 and an MBA from the University of South Florida; I also completed the Advanced  
18 Management Program at the Fuqua School of Business at Duke University. I joined

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1 PEF in my current capacity at the end of 2007. Prior to that, I was employed by  
2 Allegheny Power, a utility with operations in four Mid-Atlantic States, since  
3 September 2003. I was named the Executive Director of Customer Service in  
4 January 2007; I was previously the Director of Rates from March 2005; and prior to  
5 that I was the Director of Finance for the regulated utilities. My areas of  
6 responsibility included Rates, the Customer Service Center, Customer Relations, and  
7 Electric Supply. My other utility industry experience was from 1984 to 2000, when  
8 I was employed by PEF or one of its affiliates. During that time I held the titles of  
9 Vice President of Corporate Development from 1997 to 2000, Director of Strategic  
10 Planning and Business Improvement from 1995 to 1997, Director of Strategic  
11 Analysis from 1992 to 1995, and Assistant Treasurer of an unregulated subsidiary  
12 from 1989 to 1991. I have provided testimony to the Public Service Commissions  
13 of West Virginia, Ohio, and Maryland.

14  
15 **Q. What is the purpose of your testimony?**

16 **A.** The purpose of my testimony is to support the calculation and recovery of the  
17 revenue requirements that PEF proposes to recover in base rates in 2009 for the  
18 Company's Bartow Repowering Project, consistent with the Company's 10 percent  
19 return on equity ("ROE") floor in its Stipulation and Settlement Agreement  
20 ("Stipulation") in its last base rate proceeding that was approved by the Commission  
21 in Order No. PSC-05-0945-S-EI in Docket No. 050078-EI.

22  
23 **Q. Do you have any exhibits to your testimony?**

1 A. Yes, I prepared or supervised the preparation of the following exhibits to my direct  
2 testimony:

- 3 • Exhibit No. \_\_\_ (PT-1), contains the revenue requirements for the Bartow  
4 Repowering Project that PEF proposes to recover in base rates commencing with the  
5 commercial in-service date for the Bartow units to be effective the first billing cycle  
6 for July, 2009;
- 7 • Exhibit No. \_\_ (PT-2), contains the Stipulation and Order No. PSC-0945-S-EI that  
8 approved the Stipulation and resolved the Company's petition to increase base rates  
9 in Docket No. 050078-EI;
- 10 • Exhibit No. \_\_ (PT-3), illustrates the impact to retail rates due to base rate  
11 recovery of the Bartow Repowering project revenue requirements for 2009;
- 12 • Exhibit No. \_\_ (PT-4), contains the revised tariff sheets for each rate schedule  
13 (legislative format); and
- 14 • Exhibit No. \_\_\_ (PT-5), contains the revised tariff sheets for each rate schedule  
15 (clean copy format).

16 These exhibits are true and accurate.

17  
18 **Q. When is the Bartow Repowering Project expected to begin commercial**  
19 **operations?**

20 A. PEF expects the Bartow Repowering Project combined cycle units to begin  
21 commercial operation on June 1, 2009.

22  
23 **Q. What are the total Bartow Repowering Project revenue requirements?**

1 A. The total project cost of \$800.2 million (including AFUDC) equates to  
2 approximately \$126 million in annual revenue requirements. PEF proposes to  
3 recover approximately \$63 million through base rates for the period July through  
4 December 2009. This calculation is based on a 10 percent ROE for purposes of this  
5 limited proceeding. See Exhibit No. \_\_ (PT-1), to my testimony for the revenue  
6 requirements calculation.

7  
8 **Q. Why have you calculated the Bartow Repowering Project revenue**  
9 **requirements using a 10 percent ROE?**

10 A. The 10 percent ROE is the ROE floor established in the Stipulation approved by the  
11 Commission in Order No. PSC-05-0945-S-EI, in Docket No. 050078-EI. See  
12 Exhibit No. \_\_ (PT-2) to my testimony. Pursuant to the terms of that Stipulation, if  
13 PEF's retail base rate earnings fall below a 10 percent ROE, PEF may petition the  
14 Commission to amend its base rates as a limited proceeding under Section 366.071,  
15 Florida Statutes. The floor or minimum, for purposes of calculating the revenue  
16 requirements, is therefore 10 percent for purposes of this limited proceeding.

17  
18 **Q. Will the Company fall below the minimum allowed 10 percent ROE absent the**  
19 **relief requested in this limited proceeding?**

20 A. Yes. PEF's revenues from sales under current economic conditions are not covering  
21 PEF's required expenditures to provide customers reliable electric service, such as  
22 the addition of the Bartow Repowering Project to PEF's system, which is required to  
23 meet customer need for reliable power. As explained by Mr. Murray, the Bartow  
24 Repowering Project is necessary for PEF to meet its obligations to satisfy its  
25 customers' capacity needs in 2009 with cost-effective, environmentally responsible

1 sources of large-scale power generation consistent with the goals of Florida's  
2 Energy and Climate Change Action Plan. As a result, these expenditures will drive  
3 PEF's equity return even further below the 10 percent ROE floor as reported on the  
4 Commission adjusted or pro-forma basis on PEF's monthly earning surveillance  
5 reports filed with the Commission. Accordingly, PEF has met the condition that it  
6 may petition for base rate relief in a limited proceeding under the Stipulation  
7 approved by the Commission if the Company's retail base rate earnings fell below a  
8 10 percent ROE as reported on a Commission adjusted or pro-forma basis on a PEF  
9 monthly surveillance report during the term of the Stipulation.

10  
11 **Q. Will the requested Bartow Repowering Project revenue requirements cause the**  
12 **Company to exceed a 10 percent ROE in 2009?**

13 A. No. If the Bartow Repowering Project revenue requirements are included in PEF's  
14 base rates the Company will approach but will not exceed a 10 percent ROE on its  
15 retail base rate earnings.  
16

17 **Q. When will PEF adjust its 2009 base rates to account for recovery of the Bartow**  
18 **Repowering Project revenue requirements?**

19 A. PEF's base rates will be adjusted the first billing cycle for July 2009.  
20

21 **Q. What is the impact to retail base rates due to base rate recovery of the Bartow**  
22 **Repowering Project revenue requirements?**

23 A. As shown in Exhibit No. \_\_\_ (PT-3) to my testimony, retail base rates will increase  
24 by a factor of 9.12 percent. This percentage increase will be uniformly applied to  
25 PEF's base rate billings. This rate adjustment factor will not apply to service

1 charges, interruptible demand credits, curtailable demand credits, stand-by  
2 generation credits, or load management credits. This rate adjustment factor is  
3 reflected in the tariff sheets in Exhibit No. \_\_ (PT-4) and Exhibit No. \_\_ (PT-5) to  
4 my testimony. These tariff sheets are also the same tariff sheets for PEF's requested  
5 interim relief in its pending base rate proceeding because, if this Petition is granted  
6 by the Commission, the adjustments to rates to include the 2009 Bartow Repowering  
7 project revenue requirements and interim revenue requirements can be accomplished  
8 at the same time, eliminating the need for separate base rate adjustments to customer  
9 bills.

10  
11 **Q. Does this conclude your direct testimony?**

12 **A. Yes.**

13

1 **BY MR. BURNETT:**

2 **Q.** Mr. Toomey, do you have a summary of your  
3 prefiled direct testimony?

4 **A.** I do.

5 **Q.** Thank you, sir. Keeping in mind the  
6 five-minute limitation and the lights in front of you,  
7 will you please summarize your testimony?

8 **A.** I will.

9 Good after -- good afternoon.

10 I, I'm the Vice President of Finance for  
11 Progress Energy Florida. You already heard that. In  
12 this role, my duties and responsibilities include  
13 strategic and financial planning, budgeting, cost  
14 management, management reporting and key performance  
15 management.

16 The purpose of my testimony is to support the  
17 calculation and recovery of the revenue requirements  
18 that PEF is proposing to recover in base rates in 2010.  
19 We are requesting a base rate increase of 499.9 million,  
20 as reflected in MFR Schedule A-1.

21 The 499.9 million revenue deficiency is  
22 comprised of the following: 130 million for the Bartow  
23 repowering project; 48 million for the Crystal River 3  
24 steam generator replacement project; 170 million for the  
25 impact of the economy on sales; 34 million for increased

1 pension expense; 56 million for increases in  
2 depreciation; and, finally, the ongoing capital and O&M  
3 expenditures to meet federal and state reliability  
4 initiatives and to continue to provide our customers  
5 with the reliable and efficient electric service they  
6 demand.

7 Our 2010 test year requirements are reasonable  
8 and necessary. The Bartow repowering project satisfies  
9 our obligation to meet customers' needs for power while  
10 fulfilling state energy efficiency policies. Also, the  
11 CR-3 steam generator replacement project will allow us  
12 to continue to provide customers energy from our lowest  
13 cost fuel source while ensuring that we maintain a  
14 diverse fuel mix.

15 The need for these capital and O&M investments  
16 in our system is not diminished by the economic  
17 circumstances the company and our customers face. We  
18 are serving more customers today and they place more  
19 demands on our system than they did four years ago, but  
20 sales are not keeping up with the cost to meet their  
21 demands.

22 The financial crisis that led to volatile  
23 constrained capital markets directly impact our ability  
24 to cost effectively meet their needs for reliable power.  
25 The economic circumstances therefore enhance the need

1 for this rate increase to ensure that the company  
2 recovers its required investment and remains financially  
3 sound to provide reliable power our customers demand.

4 The company needs the base rate increase it  
5 requests to fulfill our obligation to reliably and  
6 efficiently serve our customers and to achieve the  
7 energy policy goals that have been set before us.

8 This concludes my summary, and I'm now  
9 prepared to answer any questions you may have.

10 **MR. BURNETT:** Mr. Chair, one brief procedural  
11 matter before I tender Mr. Toomey. I've been presented  
12 two red envelopes. One I understand contains  
13 compensation information. I'm not allowed to see that.  
14 So if there are any questions yielding from this  
15 envelope, I'm going to switch chairs with Mr. Glenn to  
16 field those. I just didn't want to do that without your  
17 permission.

18 **CHAIRMAN CARTER:** Okay. That'll be fine.  
19 That'll be fine.

20 **MR. BURNETT:** Thank you, sir. And we tender  
21 Mr. Toomey.

22 **CHAIRMAN CARTER:** Okay. Mr. Rehwinkel.

23 **MR. REHWINKEL:** Thank you, Mr. -- excuse me.  
24 Thank you, Mr. Chairman. It happens to me every time  
25 these days.



**CROSS EXAMINATION**

1  
2 **BY MR. REHWINKEL:**

3           **Q.** Good morning, Mr. Toomey. Or I guess it's  
4 afternoon.

5           **A.** Good afternoon.

6           **Q.** My name is Charles Rehwinkel with the Office  
7 of Public Counsel.

8                   Before I ask you any questions about, in  
9 cross-examination, I just would like to understand, on  
10 June 5th you filed corrected Page 27 and a corrected  
11 exhibit to your testimony; is that correct?

12           **A.** That's correct.

13           **Q.** Okay. And so when you, just for the record,  
14 when you said you had no changes, you were assuming  
15 those were already incorporated into the filing?

16           **A.** Yes. Those are filed and incorporated into  
17 the record. That was my understanding.

18           **Q.** Okay. And I'm not raising an issue about  
19 that. I just want to understand the difference between  
20 what was, what was filed on March 20th and then what was  
21 filed on June 5th.

22                   Do you -- can you tell me what was different  
23 in -- I think you changed Page 27, and then you changed,  
24 or filed an Exhibit PT-9 that had ten pages instead of  
25 11. Can you help me understand what the differences

1 were?

2 **A.** I can. I can. First starting with my  
3 testimony and the correction to the testimony, the  
4 change basically stems from the exhibit and where the  
5 numbers roll up into the testimony, and it has to do  
6 with the change in the depreciation expense that we were  
7 capturing in that exhibit.

8 So if you're on the testimony on Page 27, on  
9 Lines 7 and 8 I have dollar amounts shown there on the  
10 amended page. I'll read those to you. Depreciation  
11 expense for the test year of 61 million system and  
12 56 million retail. In my original testimony those were  
13 different and lower amounts.

14 **Q.** Were they 46 and 41 respectively?

15 **A.** I can tell you in a second.

16 **Q.** Okay.

17 **A.** Yes, they were. 46 million system and  
18 41 million retail. And you'll see just below that it  
19 refers to the Exhibit PT-9, which is a detail exhibit  
20 that basically comes down to a total that those numbers  
21 themselves refer to. And so also in that update on  
22 June 5th the exhibit itself was changed, and so the  
23 testimony changed to reflect in sync with the amendment  
24 to the exhibit.

25 **Q.** Okay. Now was there a math error on the

1 original PT-9?

2 **A.** No, I don't believe that there was. I believe  
3 that the original PT-9, because the exhibit is trying to  
4 capture what is the change in depreciation caused by the  
5 change in rates, and I believe that incorrect rates were  
6 used on the first exhibit.

7 **Q.** When you say incorrect rates, do you mean  
8 depreciation rates?

9 **A.** Yes.

10 **Q.** Do you have both documents with you, the  
11 originally filed PT-9 and the revised PT-9?

12 **A.** I do.

13 **Q.** Okay. Can you direct me to what changed on  
14 that document, on the original filed document?

15 **A.** Yes. I'll have a look and see.

16 **Q.** Okay.

17 (Pause.)

18 **A.** I was just trying to flip back and forth to  
19 compare the pages that have changed, and the, one of the  
20 first items, I'll just make certain here, is in the  
21 original. I don't believe that the changes to the  
22 dismantlement rates had been incorporated. And in the  
23 revised on the dismantlements, that's one of the first  
24 things that I see. So the dismantlement rates, which  
25 were also were, are included in this exhibit, I believe

1 you'll, I see that as one of the differences.

2 Q. And where, where on the exhibit is that? What  
3 page?

4 A. For example, dismantlement of fossil steam, on  
5 the original exhibit it was showing 2,994,747 of both  
6 new rates and old rates with no variance. And on the  
7 corrected page, showing 2,994,000, under the old rates  
8 non, and so it's showing that amount as a variance.

9 MS. KAUFMAN: Mr. Chairman, I don't want to  
10 interrupt, but if the witness could direct us to a page.

11 THE WITNESS: I'm sorry.

12 CHAIRMAN CARTER: Can you guys hear?

13 MS. KAUFMAN: I could hear, but --

14 CHAIRMAN CARTER: Staff, can you hear?

15 THE WITNESS: Okay. If --

16 MS. KAUFMAN: -- I just didn't know where he  
17 was.

18 THE WITNESS: I can speak louder too.

19 CHAIRMAN CARTER: We can give you some more  
20 volume.

21 Chris, would you raise the volume on his  
22 microphones, please?

23 COMMISSIONER ARGENZIANO: Thank you, Mr.  
24 Chairman. That would be beneficial.

25 THE WITNESS: Okay. Okay. On the new amended

1 Exhibit 9 it would be Page 2 of 10. If you'll look at  
2 Lines, say, 9 to 19, total dismantlement, and it's  
3 dismantlement of fossil steam that we're picking up  
4 there. Under the new rates you can see there's a  
5 subtotal on Line 19 of 2,994,747. Under the old rates  
6 it's zero, and so it's showing a variance or a change of  
7 2 994,000.

8 In the original, the exhibit that was amended  
9 to kind of try to highlight some of the differences, the  
10 new rates showed the 2,994,747, but the old rates, in  
11 fact, showed a zero, and so it highlighted that as the  
12 difference. It showed no difference, I'm sorry, in the  
13 old schedule.

14 So, Mr. Rehwinkel, back to your point, I was  
15 trying to quickly compare subtotals between the  
16 schedules to see what had changed, and the dismantlement  
17 was the first thing that stuck out to me. But I was  
18 kind of flipping quickly there. I'm just trying to go  
19 group by group to see.

20 **BY MR. REHWINKEL:**

21 Q. And while you're doing that, can I ask you,  
22 this page, this exhibit, this exhibit is, is intended to  
23 present the results of the depreciation study; is that  
24 correct?

25 A. Yes. I think this is intended to present what

1 is the change in effect being caused and requested in  
2 base rates as a result of that.

3 (Pause.)

4 **CHAIRMAN CARTER:** Mr. Rehwinkel?

5 **MR. REHWINKEL:** Yes, sir.

6 **CHAIRMAN CARTER:** We've got -- I don't want to  
7 lose another lightbulb, particularly while I'm sitting  
8 here, but we've got a little problem here. I'm going to  
9 have to have Chris check it out. Why don't we do this,  
10 if we can break a little early. The witness can get you  
11 those comments and then when we come back on he can give  
12 them to all of us. And in the meantime we can get this  
13 little, get this little technical problem taken care of  
14 before we come back in.

15 We're on break for lunch, guys.

16 **COMMISSIONER ARGENZIANO:** Mr. Chair?

17 **CHAIRMAN CARTER:** 2:15.

18 **COMMISSIONER ARGENZIANO:** Okay. Thank you.

19 **CHAIRMAN CARTER:** All right.

20 (Recess taken.)

21 (Transcript continues in sequence with Volume  
22 12.)

1 STATE OF FLORIDA        )  
                                   :  
 2 COUNTY OF LEON         )                    CERTIFICATE OF REPORTER

3  
 4                    I, LINDA BOLES, RPR, CRR, Official Commission  
 5 Reporter, do hereby certify that the foregoing  
 proceeding was heard at the time and place herein  
 6 stated.

7                    IT IS FURTHER CERTIFIED that I  
 stenographically reported the said proceedings; that the  
 8 same has been transcribed under my direct supervision;  
 and that this transcript constitutes a true  
 transcription of my notes of said proceedings.

9  
 10                   I FURTHER CERTIFY that I am not a relative,  
 employee, attorney or counsel of any of the parties, nor  
 11 am I a relative or employee of any of the parties'  
 attorneys or counsel connected with the action, nor am I  
 financially interested in the action.

12                   DATED THIS 29<sup>th</sup> day of September,  
 13 2009.

14  
 15                   Linda Boles  
 LINDA BOLES, RPR, CRR  
 16 FPSC Official Commission Reporter  
 (850) 413-6734