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1	FLO	BEFORE THE RIDA PUBLIC SERVICE COMMISSION		
2		KIDA I ODDIC DERVICE COLATEDEICH		
3	In the Matter o	of:		
4		NCREASE IN DOCKET NO. 080677-EI		
5	RATES BY FLORII LIGHT COMPANY.	DA POWER &		
6				
7		ION AND DOCKET NO. 090130-EI		
8	DISMANTLEMENT S FLORIDA POWER S			
9	COMPANY .	ORIGINAL		
10		VOLUME 2		
11		Pages 284 through 375		
12		NIC VERSIONS OF THIS TRANSCRIPT ARE		
13	THE OF	NVENIENCE COPY ONLY AND ARE NOT FICIAL TRANSCRIPT OF THE HEARING.		
14	THE . PDF	VERSION INCLUDES PREFILED TESTIMONY.		
15	PROCEEDINGS:	SPECIAL AGENDA		
16	COMMISSIONERS	AND TRANK NEW ADORNETING	F 01	
17	PARTICIPATING:	CHAIRMAN NANCY ARGENZIANO COMMISSIONER LISA POLAK EDGAR	BER-DA JAN 15	÷
18		COMMISSIONER NATHAN A. SKOP COMMISSIONER DAVID E. KLEMENT COMMISSIONER BEN A. "STEVE" STEVENS III	DOCUMENT NUMBER-DA	FPSC-CONTRISSION
19	DATE:	Wednesday, January 13, 2010	31	-001
20	TIME:	Commenced at 5:28 p.m.	CUM D	psc
21	1 11915.	Concluded at 7:56 p.m.		<u> </u>
22	PLACE:	Betty Easley Conference Center Room 148		
23		4075 Esplanade Way		
24		Tallahassee, Florida		K
25	REPORTED BY:	RAY CONVERY, Court Reporter For the Record Reporting (850) 223-0722		L
	FOR THE REC	ORD REPORTING TALLAHASSEE FLORIDA 850.22	2.5491	

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2		EXHIBITS	
3	NUMBER	DESCRIPTION	MARKED
4 5		Handout 1 eet for Transmission Dist neral Accounts	358 ribution 358
6 7	Paramet D - PSC Woi	ssue 19-C, Depreciation ters for Production plant rking File sheet re: 2010 Florida	358) 358 359
8	Power & F - FP&L RC G - Reduct:	& Light Company DE Scenarios ion to Revenue Requiremen	359
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	FOR THE RE	ECORD REPORTING TALLAHASS	EE FLORIDA 850.222.

1	PROCEEDINGS
2	COMMISSIONER SKOP: Okay. I think on 100 the
3	confidential data doesn't apply, but I think that
4	there in addition to the staff recommendation on
5	issue 100, OPC if you adopt the OPC position, it
6	would basically have a \$6.5 million difference because
7	of the increased difference in vacancies. So, again,
8	I'm somewhat comfortable in adopting the OPC
9	recommendation on that issue for issue 100, and I'd like
10	to just have some further discussion from my colleagues
11	as to what the consensus may be on that issue.
12	COMMISSIONER STEVENS: I agree with the
13	Commissioner, and I'm glad we held it, because I agree
14	with the OPC's position also.
15	COMMISSIONER SKOP: And, Mr. Prestwood, does
16	the based on the discussion that we had, does the OPC
1 7	position embody the discussion we had regarding the
18	higher number of vacant positions in 2007 and the
19	numbers work out to that \$6.5 million number that we had
20	discussion on?
21	MR. PRESTWOOD: Yes, certainly their exhibits
22	do. The information is there to calculate that data
23	from and which is what I did. So
24	COMMISSIONER SKOP: Okay. And then as to
25	issue I think there's a part A and part B in here.

Can you explain that a little bit on issue 100? 1 CHAIRMAN ARGENZIANO: Staff. 2 MR. PRESTWOOD: Well, part -- if you're at the 3 beginning, part B again is the --4 COMMISSIONER SKOP: 2011, okay. I saw that 5 and I've got my vision glasses on and -- all right. 6 What I would do then, Commissioners, if there's no 7 further questions, I would move to deny staff 8 recommendation on issue 100 and adopt the Public 9 Counsel's position, noting that there will be, subject 10 to check, approximately \$6.5 million difference there, a 11 positive difference, that would benefit ratepayers. 12 COMMISSIONER STEVENS: Second. 13 CHAIRMAN ARGENZIANO: Staff, did I hear 14 something? Was there --15 MR. PRESTWOOD: Madam Chairman, if I could 16 clarify, the additional 6.5 million is not the OPC 17 position. I mean, their position is the number that is 18 in the staff recommendation. So certainly the numbers 19 are there to produce the 6.5 million, but we need to add 20 that amount to --21 COMMISSIONER SKOP: That's what I meant to 22 23 say. Let me --CHAIRMAN ARGENZIANO: Okay, let's rephrase 24 that. 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

COMMISSIONER SKOP: Let me withdraw my motion 1 and I think withdraw the second. 2 COMMISSIONER STEVENS: Second. 3 CHAIRMAN ARGENZIANO: Withdrawn the second, 4 5 okay. COMMISSIONER SKOP: Reframe the motion. 6 Basically it would be to adopt the staff recommendation, 7 noting that we would incorporate the higher number of 8 vacancies in 2007, take that into the analysis, and 9 basically I believe that results in a \$6.5 million 10 difference used on the -- using that in light of the 11 three-year average that staff used. 12 COMMISSIONER STEVENS: Second. 13 CHAIRMAN ARGENZIANO: Any discussion? 14 COMMISSIONER SKOP: Staff, is that 15 appropriately framed to get us there? 16 MR. PRESTWOOD: Yes, that's correct. 17 COMMISSIONER SKOP: Is there a better way? 18 MR. PRESTWOOD: No, that's correct. 19 CHAIRMAN ARGENZIANO: Hearing no discussion, 20 any questions? All in favor of the motion, indicate by 21 22 aye. (Chorus of ayes.) 23 CHAIRMAN ARGENZIANO: Opposed, same sign. 24 (No response.) 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

CHAIRMAN ARGENZIANO: Show the motion adopted. 1 Now we'll move to 103. Commissioners, did you get to 2 look at the confidential information, because I think 3 that's what you needed to do? 4 COMMISSIONER KLEMENT: Madam Chair? 5 CHAIRMAN ARGENZIANO: Commissioner Klement. 6 COMMISSIONER KLEMENT: I'd like more 7 discussion. I want to be sure that we thoroughly 8 understand the impact of what the previous discussion 9 10 had been. I don't want to come off as being punitive to a company that has, by most of its metrics, done an 11 outstanding job in efficiency and performance in so many 12 13 of its -- the ways that it's measured. But it seems like, you know, some of the discussion may have sounded 14 like that, and I just would like to be sure that we 15 recognize performance and reward it appropriately while 16 recognizing the economy that we're in and the impact on 17 the ratepayers. 18 19 CHAIRMAN ARGENZIANO: Absolutely. Thank you. 20 Commissioner Skop.

21 COMMISSIONER SKOP: Thank you, Madam Chair, 22 and I appreciate Commissioner Klement's comments. I 23 fully appreciate and do respect FP&L's performance on 24 the operational side of their business units. Again, 25 their power generation division has operational

excellence, as does their nuclear division, as does 1 their transmission. My concern, again, is not with the 2 operational aspect of their business. In no way did I 3 mean my comments to be punitive, because they're not; 4 they're just simply related to looking at the 5 confidential data which makes it difficult at best to 6 have an intelligent discussion at bench on those issues, 7 but, again, that's an issue that will be taken up by the 8 9 First DCA later this month to get a resolution on that. 10 But, nevertheless, getting back to the core point, my concern is that, for the non-operational 11 units, the business support functions, whether it be 12 marketing and communications or other areas of the 13 business, there seems to be quite a bit of redundancy in 14 15 lieu of being lean in those areas. There's also quite of bit of what could be construed as excess compensation 16 that the ratepayers are being asked to absorb, and, you 17 know, my position is -- and this is not punitive in any 18 way, but if I were a manager of a business in difficult 19 economic times and I wasn't a regulated monopoly, I 20 think that I'd have to make a difficult business 21 22 decision, and then, when it comes down to the nuts and 23 bolts of running a business, what's more my core business and what gives me bang for the buck? 24 And certainly, if I'm in the business of selling 25

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electricity, then I care about generating electricity and delivering it in a reliable and cost-effective manner to my consumers. I don't necessarily care so much about having a deep bench that I can play a basketball game with the marketing and communications group.

7 So, again, I think the issue there is one of equity to the ratepayers. If the company wants to 8 9 maintain such a large group, then certainly it's its 10 prerogative to do so, but it can do it with shareholder 11 money and then those costs should not be passed through to the ratepayer. There's no -- I guess I could get 12 right to the transcript, but I questioned the witness 13 extensively on what value to the ratepayer or what value 14 15 does a ratepayer receive from having such substantial duplication of personnel in these various job functions? 16 17 And I couldn't get a real straight answer. So, again, I think it's not punitive. It's strictly making a 18 19 professional judgment call of looking at the salary in 20 relation to their other non-operational business segments and saying these appear to be redundant and 21 22 excessive and we need to do something to protect the 23 ratepayer from excess costs being passed through to them. So I'll leave it at that. 24

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CHAIRMAN ARGENZIANO: Commissioner Klement.

COMMISSIONER KLEMENT: Thank you, Madam Chair. 1 May I ask, Commissioner Skop, can you direct me on these 2 confidential documents to the area where some of these 3 titles are? I have to be conscious of when I go home 4 tonight, if my wife is watching this, she's going to say 5 marketing and corporate relations are extremely 6 important, because that's something that she has done 7 for many years of her life. She will say that's the 8 last thing you should cut, however --9 CHAIRMAN ARGENZIANO: And it's too cold to 10 11 sleep outside, isn't it? COMMISSIONER KLEMENT: Right. If there is 12 redundancy, I would like to be made aware of it. 13 COMMISSIONER SKOP: And that is an excellent 14 point, and I think in a sales environment, you know, 15 certainly marketing and communication is very important, 16 17 but, you know, electricity is a commodity and it pretty much sells itself, we've grown to live with it, so 18 19 there's not a whole lot of selling of it. It's pretty much a necessity. But I will be happy to address your 20 concerns and point out those areas where I feel there 21 are redundancies and warrant additional effort. 22 MS. BENNETT: Madam Chair, before we start 23 24 with the confidential documents, would it be beneficial 25 for me to go over the use of the confidential

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information in a public forum?

CHAIRMAN ARGENZIANO: Yes, please do, so we 2 don't make any mistakes, and that would be wise. 3 MS. BENNETT: This is information that the 4 5 company has claimed confidential and it's on appeal to the First DCA. Until that ruling has been rendered, we 6 must treat it as confidential. So all of the 7 information that is in yellow we cannot verbalize 8 9 because that then becomes a public record. 10 CHAIRMAN ARGENZIANO: We can point to an item number and --11 MS. BENNETT: Correct. 12 CHAIRMAN ARGENZIANO: -- just not be specific. 13 MS. BENNETT: To verbalize anything that's in 14 15 yellow, title, name --CHAIRMAN ARGENZIANO: Just a precaution. 16 17 COMMISSIONER KLEMENT: So a page number, for example, where these positions --18 COMMISSIONER SKOP: All right. Well, you're 19 going to have to work with me on this because this is 20 21 hard to do. There's two documents that are 2010, and 22 that's the year we need to take a look at. The first 23 document has the -- more of the executive folks on it, 24 and that is shown on --CHAIRMAN ARGENZIANO: Which document are we 25

1 on? COMMISSIONER SKOP: I'm trying to --2 3 4 COMMISSIONER STEVENS: All mine say 2008. 5 CHAIRMAN ARGENZIANO: That's all right. I'll 6 tell you what, we're not going to rush it because we've 7 gone this far, and I know everybody is tired, but we're not going to rush it. So do you want a minute to go 8 9 through it? COMMISSIONER SKOP: No, I'm right here. 10 I've 11 found it. It's just that it's difficult, again, at best 12 to discuss something cryptically. 13 CHAIRMAN ARGENZIANO: Okay. Just tell us 14 which one you're on. COMMISSIONER SKOP: All right. The first 15 document that we need to take a look at is what's 16 17 stamped on the first page as Document No. 08912, part 1 18 of 2. 19 CHAIRMAN ARGENZIANO: Okay. Which number are 20 you pointing at? It's the handwritten number? 21 COMMISSIONER SKOP: No, it's the one that's 22 stamped from the Clerk. CHAIRMAN ARGENZIANO: Oh, down on the bottom. 23 COMMISSIONER SKOP: Down on the bottom. 24 25 CHAIRMAN ARGENZIANO: Commissioners, down on FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

the bottom, the stamped number. 1 2 COMMISSIONER STEVENS: 8912. COMMISSIONER SKOP: 8912, and it says part 1 3 of 2. Okay. Now, we need to go to page -- 2010, page 3 4 of 5 to I believe start with. 5 CHAIRMAN ARGENZIANO: Wait a minute, 3 of 5 on 6 7 the part 1? COMMISSIONER SKOP: Yeah. 8 COMMISSIONER STEVENS: I have eight pages of 9 10 that. COMMISSIONER SKOP: Yes, that's 1 of 8, but if 11 12 you keep scrolling back through this, you'll get there. That's the problem with having to do it this way, so --13 CHAIRMAN ARGENZIANO: And indicate the page 14 15 number again. COMMISSIONER SKOP: It's page 3 of 5 for the 16 2010 detail. 17 CHAIRMAN ARGENZIANO: I don't have that. Let 18 me see if it's not in yellow. Let's go over this again. 19 The stamped numbers, 08912, marked 1 of 2. 20 21 COMMISSIONER SKOP: Part 1 of 2, and it's one of eight pages, but then there's a follow-on to that. 22 CHAIRMAN ARGENZIANO: I don't have that on 23 24 here. COMMISSIONER KLEMENT: I don't either. 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

1	COMMISSIONER STEVENS: I don't have that
2	either, Commissioner.
3	CHAIRMAN ARGENZIANO: You said 3 of 5? There
4	is not even a mention of a five. So
5	COMMISSIONER STEVENS: Oh, okay, they're
6	not they're blank in my packet.
7	CHAIRMAN ARGENZIANO: In the packet?
8	COMMISSIONER STEVENS: Mine don't have 8912 on
9	them.
10	COMMISSIONER SKOP: Yeah, they what we're
11	looking for is, at the header at the top of the sheet,
12	it says "INT 1617 2010 detail," and at the bottom it
13	says, "page 3 of 5." There you go. Okay. So if we
14	can
15	CHAIRMAN ARGENZIANO: I don't think I have it.
16	I don't have it.
17	COMMISSIONER STEVENS: Do you have another
18	CHAIRMAN ARGENZIANO: I looked in okay.
19	What we can do is I can look at
20	COMMISSIONER STEVENS: I'll share.
21	COMMISSIONER SKOP: I've got a solution.
22	CHAIRMAN ARGENZIANO: Okay, let's hear it.
23	COMMISSIONER SKOP: The better solution is
24	there's a summary sheet that is confidential that we're
25	going to get copied momentarily and pass out that it

1	will avoid us bouncing around all over the sheets.
2	CHAIRMAN ARGENZIANO: Okay. Then let's do
3	this. Let's hold on 103.
4	COMMISSIONER SKOP: But I do have a question
5	on 103 for you.
6	CHAIRMAN ARGENZIANO: For me?
7	COMMISSIONER SKOP: Yes, ma'am. On 103, there
8	was some discussion earlier about the executive
9	incentive compensation, and I think that we were talking
10	of I don't know which number in that array on page
11	341, but I thought, if I understood your concern
12	correctly, that you might have some adjustments that
13	would need to be made in that area, and I'm thinking
14	along the lines of a future motion, but, again, I'm
15	trying to understand the position of my colleagues.
16	CHAIRMAN ARGENZIANO: My position was that I
17	think that the incentive pay needs to be we need
18	to as I said the other day, on Monday, I think that
19	if I I'd like to eliminate the incentive pay. I
20	don't have control over how or seek control over how
21	that is distributed, and I think that, if anything, it
22	needs to have equal the shareholders need to equally
23	share in that, or as I said the other day, we and I
24	think we just clarified that at least 75 percent of
25	Commissioner Stevens.

COMMISSIONER STEVENS: And if I may, it became 75 percent when we built in the capitalized cost, and I am at 100 percent here.

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4 CHAIRMAN ARGENZIANO: Well, I am, too. I just 5 feel strongly, and that's my opinion, that this is an 6 issue that the shareholders can take and then decide 7 where it goes, and I think it would be better 8 scrutinized that way by them to determine who deserves 9 the incentive pay.

10 COMMISSIONER SKOP: And to that point, if 11 staff -- I know staff has made reductions. I'm trying 12 to understand not what the reduction number was but what 13 the appropriate number would be if we denied the staff 14 recommendation and moved towards the direction that my 15 colleagues have stated. I need some numbers.

MR. PRESTWOOD: Okay. Are we saying -- what we've done so far is approve the elimination of one half of the incentive pay. Are we now saying to eliminate the other half?

COMMISSIONER STEVENS: Yes.

21 MR. PRESTWOOD: Okay, give us just a minute 22 and we can get that.

24 COMMISSIONER SKOP: Or it should be the same
25 numbers that are shown in --

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1 CHAIRMAN ARGENZIANO: Yeah, so -- Commissioner Klement. 2 3 COMMISSIONER KLEMENT: Are we not permitted to name the job titles in the yellow, not at all? 4 CHAIRMAN ARGENZIANO: No. 5 6 COMMISSIONER KLEMENT: We just look at them 7 and make our judgment? CHAIRMAN ARGENZIANO: Right. But what we're 8 9 going to do for the moment is move on and then come back to this when staff is ready. 10 COMMISSIONER STEVENS: You don't want to 11 handle the item A in 103 first? I'll do whatever you 12 want. 13 14 CHAIRMAN ARGENZIANO: It's the will of the 15 Commission. If you want to do it now, let's --COMMISSIONER SKOP: I think I'm waiting for 16 17 the handout and then we can style a motion. 18 CHAIRMAN ARGENZIANO: Okay. Then let's not 19 waste any more time. Let's move on. 20 The next issue is -- where are we? Help me 21 out, staff. 22 COMMISSIONER SKOP: We're at 128. CHAIRMAN ARGENZIANO: 128, we can't go there. 23 24 Okay. How about 129? MS. GARDNER: Commissioners, issue 129, should 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

FP&L be permitted to collect depreciation expense for 1 its new customer information system prior to its 2 implementation date. Staff recommends a reduction of 3 \$435,000 for the projected test year for depreciation 4 expense, and we're saying no, the customer information 5 system should not go in prior to its implementation 6 7 date. CHAIRMAN ARGENZIANO: Commissioner Stevens. 8 COMMISSIONER STEVENS: Madam Chair, I agree 9 with staff's position. I think everyone else agreed too 10 on the sheet. 11 CHAIRMAN ARGENZIANO: Okay. If there's any 12 questions on 129? 130. There weren't any questions, 13 were there? 14 15 COMMISSIONER SKOP: Uh-uh. 16 CHAIRMAN ARGENZIANO: This is confidential. 17 COMMISSIONER SKOP: The only thing that's not 18 confidential on this sheet is the line number, so that's 19 what I'm going to use to identify it by. 20 COMMISSIONER EDGAR: Can I get a copy to my 21 22 staff as well? Thank you. CHAIRMAN ARGENZIANO: Well, then, all staff 23 should get a copy. 24 COMMISSIONER SKOP: Yes, that's I think what 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

we're trying to do. If it's confidential, we need to 1 collect it when we're done. 2 MS. HELTON: Madam Chairman, I made 15 copies, 3 so there should be 16 copies total of the summary 4 5 information that Commissioner Skop put together, so we will need to make sure we collect all of those back up. 6 CHAIRMAN ARGENZIANO: We get 16 back, okay. 7 MS. HELTON: Yes, ma'am. 8 9 CHAIRMAN ARGENZIANO: All right. Are you ready to go on that then? 10 COMMISSIONER SKOP: We can move forward with 11 12 where you're at. 13 CHAIRMAN ARGENZIANO: Let's do this. Let's qo to -- was it --14 COMMISSIONER SKOP: 15 130. 16 CHAIRMAN ARGENZIANO: 130, I'm sorry. I made 17 my mistake here. Let's go to 130. MS. GARDNER: Issue 130, should FP&L's 18 19 depreciation expense be reduced by the effects of its capital expenditure reductions. Commissioners, staff 20 recommends that depreciation expense be reduced for the 21 projected test year on all capital expenditures, and the 22 23 depreciation expense or calculations are found in issue 24 131. 25 CHAIRMAN ARGENZIANO: Any questions? FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

COMMISSIONER SKOP: No, ma'am. 1 CHAIRMAN ARGENZIANO: 131, if there are no 2 3 questions. 4 COMMISSIONER SKOP: I think we're holding that 5 one. CHAIRMAN ARGENZIANO: I'm sorry, we are 6 7 holding that one. 132. 8 COMMISSIONER SKOP: We probably could --9 CHAIRMAN ARGENZIANO: Can we take a block 10 here, do you want to do a block, unless there's 11 particular questions and just --12 COMMISSIONER STEVENS: Sure. 13 14 COMMISSIONER EDGAR: That's fine with me. 15 CHAIRMAN ARGENZIANO: Okay. So from -- are we 16 okay with 132 -- Commissioner Skop, do you want to --17 COMMISSIONER SKOP: Yeah, if staff could briefly go through the remaining 132 through 135, I 18 19 think we'll be --20 21 COMMISSIONER STEVENS: They're all fallouts 22 except for 133. 23 COMMISSIONER SKOP: Okay, 133 then. I would 24 move to accept the staff recommendation on issues 129 and 130. 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

COMMISSIONER STEVENS: What about 128? Oh, we 1 have to hold on that, I'm sorry. Second. 2 CHAIRMAN ARGENZIANO: Any discussion? Hearing 3 none, all in favor say aye. 4 (Chorus of ayes.) 5 CHAIRMAN ARGENZIANO: All opposed, same sign. 6 7 (No response.) That is adopted. CHAIRMAN ARGENZIANO: 8 COMMISSIONER SKOP: Now, staff, on issue 133, 9 is that a fallout issue or can we vote that separately? 10 COMMISSION STAFF: I do believe you can vote 11 on that separately. 12 13 CHAIRMAN ARGENZIANO: Okay, issue 133. MR. CLEMENCE: In issue 133, staff is 14 recommending that there are no adjustments necessary due 15 to the impacts of the American Recovery and Reinvestment 16 Act. Any grant money received for AMI will be used for 17 incremental projects that are not included in this rate 18 19 proceeding. The depreciation adjustment proposed by FP&L was handled in issue 64. 20 CHAIRMAN ARGENZIANO: Any questions? Hearing 21 none --22 COMMISSIONER SKOP: Madam Chair, I 23 respectfully move to adopt the staff recommendation on 24 25 issue 133.

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1	COMMISSIONER STEVENS: Second.
2	CHAIRMAN ARGENZIANO: Hearing no discussion,
3	all in favor, say aye.
4	(Chorus of ayes.)
5	CHAIRMAN ARGENZIANO: Opposed, same sign.
6	(No response.)
7	CHAIRMAN ARGENZIANO: Show the motion adopted.
8	Okay. Back to 103 for the fifth or sixth
9	time, but here we are.
10	COMMISSIONER SKOP: Thank you. Madam Chair,
11	now that we have the confidential summary sheet in front
12	of us, and, again, I want to emphasize that all the data
13	on this page, with the exception of line numbers, that
14	it would probably be impossible to relate back to these
15	documents in any timely manner, so just kind of work
16	with me. The line numbers are not confidential.
17	But in the first grouping, which is the
18	marketing and communication function, I'm looking at
19	line numbers 15, 257, 281, 411 and 412, noting specific
20	redundancies or apparent redundancies in lines 257, 411
21	and 412, and in looking at the 2010 total compensation,
22	and also looking at that in comparison to the job
23	function area just below it, and there seems to be some
24	difference there, and what I would propose to do is,
25	based on the redundancies in 257, 411 and 412 and noting

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1 the total compensation level in item 15, is respectfully 2 request to make a \$600,000 reduction to that area in 3 total. 4 CHAIRMAN ARGENZIANO: Commissioner Stevens. 5 COMMISSIONER STEVENS: And I didn't follow. Let me make sure I understand. 600,000 total just for 6 this section? 7 COMMISSIONER SKOP: Yes. 8 9 COMMISSIONER STEVENS: Okay. COMMISSIONER EDGAR: Could we put that 10 potentially into a percentage so I can try to get some 11 proportion? 12 13 COMMISSIONER SKOP: I just have -- I'm looking 14 at the --COMMISSIONER EDGAR: I think we're looking at 15 a business unit. 16 COMMISSIONER SKOP: Yeah, I'm looking at the 17 business unit function, and actually, in fairness, it 18 should probably be about 700,000, but, again, I think 19 600,000 is appropriate looking at the redundancies of 20 those three positions that I previously spoke to, as 21 well as the line 15, which appears to be somewhat out of 22 line with the business unit below it in terms of -- at 23 the same level. 24 25 CHAIRMAN ARGENZIANO: Commissioner Klement,

1 did you have a question, comment? COMMISSIONER KLEMENT: I just wanted to say 2 3 that Commissioner Skop's figures seem in line. 4 CHAIRMAN ARGENZIANO: Okay. 5 COMMISSIONER SKOP: And then, again --6 COMMISSIONER EDGAR: May I? 7 CHAIRMAN ARGENZIANO: Commissioner Edgar. 8 COMMISSIONER EDGAR: A question. You've 9 referred a number of times to redundancy, and because it 10 has been a long day, are you talking about redundancy 11 into the actual functions and the work performed, or redundancy as to the titles? 12 13 CHAIRMAN ARGENZIANO: Titles. 14 COMMISSIONER SKOP: Well, think basically redundancy in general given the fact that, during direct 15 examination of a witness, there wasn't a whole lot of 16 evidence provided to -- by FP&L, and the burden was on 17 them to justify the value of these positions in terms of 18 providing benefit to the ratepayer, and what I see here 19 is in this functional area you have, you know, a lot of 20 highly compensated people that are shown here, and this 21 22 does not reflect manager level people, which who knows how many of those they have in that job function. 23 Ι mean, that wasn't provided in the data and I couldn't 24 get any real answers to it, but, again, I think there's 25

redundancy there. My point is this is a non-operational 1 2 support group. It's essentially overhead to FP&L's core 3 job function, and there comes a point where 4 reasonableness comes into play, and if they want to have 5 a marketing and communication group that large, then 6 perhaps the shareholders should adopt some of that 7 compensation, because, again, I don't think -- you know, 8 and I could make comparisons, but I won't go there. It 9 just seems to be excessive to me, and I think that 10 appropriate adjustment is necessary to address the 11 salary and the redundancy in positions.

12 COMMISSIONER EDGAR: And I'm just trying to 13 understand the basis of the suggested disallowance or 14 adjustment. Is it because you do not believe that these 15 positions provide benefit to the ratepayer? Is it 16 because you believe that it is actually a shareholder 17 function? Is it because you don't believe that the 18 positions' actual work functions were explained and justified to your satisfaction? If we're going to go in 19 with a scalpel and basically eliminate from the base 20 rate individual and specific positions, I want to make 21 sure I understand the rationale that we're using, and 22 23 I'm just not clear from the answer that you gave me.

CHAIRMAN ARGENZIANO:

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COMMISSIONER SKOP: Thank you, Madam Chair,

Commissioner Skop.

and the answer is very clear that, based on the record evidence, in my opinion, FP&L has not made met its burden in demonstrating that these positions are neither redundant or that the total compensation is excessive. If my colleagues agree, they agree, but, again, I have problems with, again, looking at the redundancy, and then also, too, looking at other things, and everything is resource constrained, but what it comes down to is I don't believe, on an evidentiary basis, that FP&L met its burden justifying the costs associated with these job positions.

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12 CHAIRMAN ARGENZIANO: I remember the 13 discussion, and it was a healthy one and I share some of the similar concerns, and to be honest, it was hard for 14 me to understand if some of these positions were 15 16 individually -- individual persons. There's no way of 17 even telling if they're not the same person. So it became a little bit, you know, troublesome to me that 18 19 there's no way of really checking into seeing, are 20 there -- is there a W-2 for every line here, or is it two people -- one person with the same position a couple 21 of times? So it's really difficult and it makes it 22 hard. 23

I share some of your concerns. I think that, you know, it's hard to do it because you don't want to

go in there and micromanage, but when you can't get the 1 information, it makes it very, very difficult, and when 2 you see the same thing repeated over and over again, it 3 4 starts to get a little bit sticky, and that's my understanding and the way I looked at it and remember 5 the testimony, and in particular I remember thinking б 7 about certain areas that I don't have in front of me right now, but I couldn't tell -- the salary may have 8 started at a very low point and then all of a sudden it 9 worked its way up way, way high, and I didn't understand 10 11 how all that worked, and then through the testimony started to understand it a lot better, and then came to 12 the conclusion that I couldn't even tell if it was the 13 same individual that was stated, again, going to the 14 redundancy somewhere else, if it was two people, one 15 person, and I didn't know if it was a way of getting an 16 extra salary or if it was really the company needing 17 that many people doing the same thing, and it's very 18 19 difficult. So with that, I understand some of your 20 concerns, and I agree and share some of them. Commissioner Stevens. 21 Madam Chair, if it's COMMISSIONER STEVENS: 22 the -- what the Commission wants to do, could 23 Commissioner Skop step through the HR numbers and the 24

regulatory affairs number?

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COMMISSIONER SKOP: Commissioner Stevens, I think that, in terms of the HR -- again, I think that provides an essential job function. I would compare and contrast, though, line item 15 with line item 39 to get a flavor of, you know, my concern in the previous mentioned area.

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7 With respect to regulatory affairs, I just have one concern and one adjustment, notwithstanding 8 that there might be a little bit more room, but I don't 9 know how much of the specific job functions are backed 10 out and non-jurisdictional due to lobbying or what have 11 you, but do you have an issue on one -- 419? And I 12 13 understand why it was done, but I'm not necessarily sure 14 that the ratepayers should pay for the bonus that was associated with that, and it comprises a substantial 15 portion of the -- I believe the total compensation. So 16 17 I would look for a limited adjustment there.

CHAIRMAN ARGENZIANO: I'd just like to clarify 18 something, because it is late and I'm not thinking. 19 What I meant or what I forgot to include was, without 20 names, without being able to see names, that's why I 21 couldn't figure out if this is not the same person or 22 not, and that may fill in something I didn't express. Ι 23 was having a hard time understanding it, and that's what 24 makes it really difficult. 25

1	COMMISSIONER STEVENS: And I completely
2	understand that perception. Do we know if are all of
3	the positions included in this list budgeted and filled,
4	or are some of these positions vacant in this listing?
5	CHAIRMAN ARGENZIANO: Maybe staff can
6	MR. PRESTWOOD: These all are present people
7	on the payroll.
8	COMMISSIONER STEVENS: Okay. Thank you.
9	COMMISSIONER SKOP: And I need my other sheet
10	to get a proposed number on that, but if you can bear
11	with me, like I said, it's complicated to try and get
12	through this. There's better ways in life to have to do
13	this.
14	COMMISSIONER KLEMENT: Madam Chair?
15	CHAIRMAN ARGENZIANO: Yes, Commissioner.
16	COMMISSIONER KLEMENT: I'm perhaps echoing
17	Commissioner Edgar. Is it possible for us to nit-pick
18	job by job to tell FP&L what job titles they should
19	support or not, or should we look at the bigger picture
20	and make an opinion about an overall amount that we can
21	deliver the same message in that decision?
22	CHAIRMAN ARGENZIANO: Commissioner Stevens.
23	COMMISSIONER STEVENS: Commissioner, I agree
24	with you, and if Commissioner Skop comes up with a round
25	number, I would be listening to it.

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COMMISSIONER KLEMENT: Breaking these jobs out was very helpful to me to give me a clearer idea of the job functions and the compensation. It's quite enlightening.

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5 COMMISSIONER SKOP: I guess I've made my 6 points. Hopefully they'll be listened to, but I tend to 7 agree that there could be a better way to do this by 8 making an adjustment as it pertains to executive 9 compensation perhaps that will embody the concern, 10 because, again, that's what's driving my concern, which 11 is probably embedded in that.

What I am trying to do -- and this is why 12 lawyers like to nit-pick, but you have to provide an 13 evidentiary basis for making adjustments, otherwise it 14 could be viewed and overturned on appeal as arbitrary 15 and capricious and abuse of discretion. So what I'm 16 trying to do is match the failure of FP&L to meet its 17 18 burden of proof, two specific concerns I had, but 19 there's different ways that the Commission can do that, so whatever route my colleagues would like to take, I'm 20 fine with it. 21

CHAIRMAN ARGENZIANO: It makes it very difficult, and, again, I'm going to say, when you don't have names, when you can't tell what the positions are, you don't want to nit-pick and say, oh, maybe you

1 shouldn't have this one or that one, but it made it 2 extra hard by not having names and not being able to 3 see, you know, is one employee here listed in three 4 different places, is it a way of increasing a salary? 5 I'm not saying that the company is doing that, by any 6 means, but it's my job to scrutinize. I think it's all 7 of our jobs to be able to use -- to see if it's done the right way and that there's no excesses that would be a 8 problem for the ratepayers. So it's truly difficult to 9 do it this way without the names. I don't even know 10 that it could be, and I'm not saying this company is 11 doing that, but things I need to look at, questions that 12 just arise when you start saying, okay, I've got a job 13 to do, if that -- somebody's brother and mother and 14 sister and even their dog could be in there, I don't 15 know, because I'm not allowed to see names and I have no 16 So it made it extra difficult. 17 idea.

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Commissioner Klement.

19 COMMISSIONER KLEMENT: Commissioner Skop, I 20 didn't mean to be -- use a pejorative in that word. I 21 guess I'm just thinking how difficult it is to pick and 22 choose when there are so many job categories here that 23 we also could look at, which, you know, perhaps some of 24 us have no idea of exactly what the function is and how 25 important it is to the overall operation of the company.

COMMISSIONER SKOP: And I agree, Commissioner 1 2 I think that's an excellent point you raised. Klement. 3 Again, I'm not trying to nit-pick, but what I am trying 4 to do is discreetly look at value added versus asking 5 ratepayers to absorb redundancy and excessive salaries, and I think that in this case I fail to appreciate what 6 7 benefit to the ratepayers some of the redundancies in the marketing and communication group provides. I mean, 8 9 I can understand on operations. I haven't said a negative word about FP&L's operations today. I think 10 they're world-class and excellent, but where I think 11 12 there's substantial room to tighten the belt is in the 13 non-operational payroll, salary, and, again, that's where I've focused my attention through 14 the evidentiary --15 CHAIRMAN ARGENZIANO: And, Commissioners, 16 there is no reason for anybody to apologize for 17 anything. Your job is a tough one, and we all know that 18 19 each one of us have a tough job, and you're entitled to ask the questions you need to ask. So I don't think --20 21 COMMISSIONER EDGAR: And on that note, I do have some questions. 22 CHAIRMAN ARGENZIANO: And, Commissioner Edgar, 23 you are recognized. 24 25 COMMISSIONER EDGAR: Thank you very much. Ι FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

1 guess -- and this again is a serious question to what I believe is a serious issue. We have had some comments I 2 think from many of us that there is the potential for 3 additional rate cases in this utility sector in the next 4 few years perhaps. Are we putting the utilities in 5 6 Florida on notice that, if they are to file a future 7 rate case, which is their right under the statute under certain circumstances, that if they do, as part of that 8 9 hearing they need to be on notice that they need to 10 justify the work and performance of every individual 11 position? And that is a question, and then I have some 12 followup.

CHAIRMAN ARGENZIANO: Commissioner Skop.

COMMISSIONER SKOP: Thank you, and to 14 Commissioner Edgar's point, I think the answer is yes, 15 16 they should already be on notice, because, again, the 17 purview of the Commission and the job of the Commission is to scrutinize each cost that the company seeks 18 19 recovery of from its ratepayers to ensure that such costs are reasonable, prudent, and I think that that's 20 21 the standard of review. So, again, in this instant case, as I alluded to earlier in the day, you know, 22 23 before it ever came to bench for a decision, the staff recommendation had made adjustments to the request of 24 over \$800 million. So, again, I think it comes down to, 25

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1 can you prove up your case and what's the substance of 2 the request versus just throwing things in there and seeking recovery, because, again, it's a 3 reasonably-incurred and prudent standard. 4 5 CHAIRMAN ARGENZIANO: Commissioner Edgar 6 and --7 COMMISSIONER STEVENS: She's first. CHAIRMAN ARGENZIANO: Commissioner Edgar. 8 9 COMMISSIONER EDGAR: Thank you. And as a 10 followup, Commissioner Skop, I believe that, as we were 11 having discussion on this item, you using the sheet that 12 was passed out to us spoke very specifically about one 13 two, three, four, five, six very specific positions that 14 are listed on this sheet. It does give me some pause if 15 we are going to consider as a commission going into specific position by position. I do think it opens us 16 17 up to criticism of potentially being punitive or having 18 individual agendas weigh into our consideration. Ι 19 would be much more comfortable if we were to -- if 20 indeed we as a Commission believe that a business unit is over-funded, say, if -- or is not performing a 21 22 benefit sufficient for it to be charged to the ratepayers, I would be much more comfortable in that 23 circumstance if we were to, as I suggested earlier, 24 25 maybe suggest an adjustment of a percentage of the

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1 business unit rather than an individual position. 2 CHAIRMAN ARGENZIANO: Commissioner Stevens. 3 COMMISSIONER STEVENS: Madam Chair, thank you, and I agree with Commissioner Edgar and where she's 4 5 going. And, Commissioner Skop, I appreciate you pulling 6 this out, because I agree with you on this. If we -- I believe the argument is there that this should not be 7 all of the ratepayers' burden. And if you thought or if 8 9 the Commission thinks that of these three business 10 units, a 50-50 split is fair, and I think probably a 70-30 with 30 being on the ratepayer would be more fair, 11 12 but if a 50-50 split, I would be -- I would look at it 13 that way and look at a percentage because of the 14 argument that this shouldn't be the ratepayers' burden. 15 Thank you.

CHAIRMAN ARGENZIANO: Commissioner Skop.

COMMISSIONER SKOP: Thank you, and that may be 17 a better way to approach it. Again, what I'm trying to 18 do is provide a specific basis to the specific job 19 function to illustrate redundancies as opposed to -- to 20 survive appellate scrutiny such that, if I just put an 21 arbitrary percentage, then, you know, they could say, 22 oh, that's arbitrary, what did you back it up with? But 23 I do agree, I think there's sufficient record evidence 24 to support my concerns about redundancy and excess 25

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compensation in the marketing and communications group, so I would be comfortable with a percentage decrease. I don't know if 50 percent would be excessive there. I'm not really concerned about HR. Again, I think that's a legitimate job function. I think that they have a large workforce and they're seasoned professionals, and that level of compensation doesn't shock my conscience. It does not appear to be out of line from what I've seen in my own personal corporate experience. Regulatory Affairs, you know, some of that may be excessive, but, again --

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CHAIRMAN ARGENZIANO: Can I just interject 12 something for a moment? There are so many other job 13 positions than what is on this sheet, so I would have a 14 problem telling the company that you have to decrease by 15 a certain percentage because I don't know how many 16 positions they really need, and they know how many 17 positions they need. I feel comfortable with either 18 scrutinizing to the point where I could make sure to 19 some degree -- and I know it can't be a thousand 20 percent -- that they are positions that need to be --21 need to be occupied. They need to be to function as a 22 company, but my concern is -- my concern is making sure 23 that there's not duplicative -- jobs were not needed or 24 that -- when you can't go into it to the point of 25

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finding out that, is one person -- are there instances where there could be one person who is capturing five different salaries? And I'm not saying that's happening, but how do I know?

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5 I kind of like your idea better of splitting 6 it because then the shareholder has -- again, to me, 7 would have more scrutiny when it hits the pocket of the I like that idea better, if that is fair, 8 shareholder. 9 rather than telling the company they have to decrease by a certain amount that we could really be hurting the 10 11 workforce of the company or, you know -- Commissioner 12 Klement and then Commissioner Skop.

13 COMMISSIONER KLEMENT: You could if you were 14 to get at it perhaps say for the non-operational 15 departments or divisions, and that way you haven't 16 affected the operational ones.

CHAIRMAN ARGENZIANO: Commissioner Skop.

COMMISSIONER SKOP: Madam Chair, and I share Commissioner Klement's view. Again, my issue is not with the operational groups at all. Again, I think I've said repeatedly world-class, excellent, no problem there. It's just the redundancy in the salaries in the non-operational --

> CHAIRMAN ARGENZIANO: Okay. But --COMMISSIONER SKOP: Just hear me out, please,

1	for one second. I'm amenable to the suggestions of the
2	percentages. Again, I think that, you know, it could be
3	workable that way. I'm equally comfortable just making
4	an adjustment to incentive compensation which would
5	address my issues without having to nit-pick this to
6	death. But the one problem I would have on the
7	percentages is I would not touch HR because I feel
8	that's a legitimate job function and not discretionary.
9	COMMISSIONER STEVENS: Madam Chair.
10	CHAIRMAN ARGENZIANO: Commissioner Stevens.
11	COMMISSIONER STEVENS: If we could, I'd like
12	to keep the incentives separate, because there was a
13	I want to ask the Commission to go a certain direction
14	there.
15	CHAIRMAN ARGENZIANO: Okay. Commissioner
16	Skop.
17	COMMISSIONER SKOP: And to your point that you
18	made, which was a good one, by making adjustments
19	specifically as I've suggested, I'm not suggesting that
20	they're telling people that, you know, eliminate jobs.
21	I'm just telling them that the shareholders need to pay
22	for it instead of recovering it from the ratepayers. So
23	it doesn't eliminate jobs, they can hire whoever they
24	want. It's just we're not going to pay for excess,
25	redundant positions and make the ratepayer pay for it.

1 COMMISSIONER KLEMENT: I agree. 2 CHAIRMAN ARGENZIANO: Got it. Is there a Are we at that point? Please. No, serious, 3 motion? are you --4 MR. PRESTWOOD: Yes, ma'am. 5 COMMISSIONER SKOP: Does Mr. Prestwood have 6 7 those numbers for me on the --CHAIRMAN ARGENZIANO: He looks surprised. 8 COMMISSIONER SKOP: Help me out here. 9 MR. PRESTWOOD: On issue 103, the -- yes --10 CHAIRMAN ARGENZIANO: Keeping in mind we want 11 to keep the incentives separate. Is that --12 COMMISSIONER SKOP: No, I'm asking him for the 13 14 incentive. CHAIRMAN ARGENZIANO: Okay, I've got you. 15 MR. PRESTWOOD: The incentives for executives 16 that we've already eliminated is \$15,282,736. That 17 would double -- or it's that amount again. That would 18 double to 30,565,472, and then the incentive for the 19 non-executives is 3,538,246, so it would be that number 20 again doubled, or 7,076,492. That's an additional 21 thirty-seven million six hundred and forty-one dollars 22 -- \$641,964, not additional, that's the total incentive 23 you would be removing, excuse me. The additional amount 24 would be 18,820,982, and the grand total -- I don't have 25

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1	the grand total for 103, excuse me. The additional
2	amount, by going from 50 to 100 for everything, is
3	\$18,820,982.
4	COMMISSIONER STEVENS: And, Madam Chair, if I
5	may?
6	CHAIRMAN ARGENZIANO: Yes, you are recognized.
7	COMMISSIONER STEVENS: If I understand the
8	18 million, that also includes the non-executive piece?
9	MR. PRESTWOOD: Uh-huh.
10	COMMISSIONER STEVENS: Madam Chair, I would
11	prefer to stick to the executive piece, which is the
12	15,282,736, if that's the pleasure of the Commission.
13	And then that would be added, the
14	fifteen-two-eighty-two, to the total of
15	thirty-three-nine.
16	CHAIRMAN ARGENZIANO: Commissioner Skop.
17	COMMISSIONER SKOP: Thank you, Madam Chair,
18	just a point of clarification on that. That seems to be
19	a more reasonable alternative. Again, I want to
20	understand, when we're talking incentive compensation,
21	that's strictly incentive compensation and not the
22	annual raise for the rank-and-file employees. We're not
23	touching any of that, is that correct?
24	MR. PRESTWOOD: It's not touching any of the
25	rank and file, but it does include the

1 thirty-three-nine does include 757,000 for executive 2 raises. 3 COMMISSIONER SKOP: Okay. Well, I think they 4 already gave that one up, right? 5 MR. PRESTWOOD: Yeah. 6 COMMISSIONER SKOP: So that's not rank and 7 file. 8 MR. PRESTWOOD: So we take -- to Commissioner 9 Stevens' suggestion, we would take the 33,927,000 and 10 add to it only 15,282,736, and leave the non-executive out of it. 11 12 COMMISSIONER STEVENS: If it's the pleasure of 13 the Commission, I would accept staff's recommendation 14 changing the 50 percent under item 3 to 100 percent, 15 which would change that fifteen-two-eighty-two to 30 million. 16 17 COMMISSIONER SKOP: 30,565,472, right? COMMISSIONER STEVENS: 18 Uh-huh. 19 COMMISSIONER SKOP: Okay. All right. 20 CHAIRMAN ARGENZIANO: Commissioner Klement, did you have a question? 21 22 COMMISSIONER KLEMENT: No, I guess I was -- I 23 got it clarified. 24 COMMISSIONER SKOP: I have a question. 25 CHAIRMAN ARGENZIANO: Okay, Commissioner Skop. FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

1	COMMISSIONER SKOP: Thank you. A question for
2	staff would be to embody Commissioner Stevens'
3	suggestion as to revising the number in item 3, what is
4	the sum of 33,927,400 with 15,282,736, if the calculator
5	goes that high?
6	COMMISSIONER STEVENS: I think it's
7	49,210,136.
8	CHAIRMAN ARGENZIANO: Say again, please.
9	COMMISSIONER STEVENS: I believe it's
10	49,210,136.
11	COMMISSIONER KLEMENT: That's what I have.
12	MR. PRESTWOOD: That's correct.
13	COMMISSIONER SKOP: Okay. I would be amenable
14	to that. I would request that, in addition to that, we
15	look at a slight upward adjustment to address the
16	redundancies if
17	COMMISSIONER STEVENS: I'd do it. Add the
18	number.
19	COMMISSIONER SKOP: Okay. Again, I was at
20	600. I'm going to try and be fair, again, looking at
21	this a little bit more critically, but looking at
22	redundancies, I'd like to add 300,000 to that number,
23	and I'd be comfortable to address the redundancies in
24	line 15, 257, 411 and 412, and also in 419 there's a
25	bonus issue, but I think that executive comp took care

of that. 1 2 COMMISSIONER STEVENS: Madam Chair, I'm good with that. 3 COMMISSIONER SKOP: So I can try and style a 4 5 motion. CHAIRMAN ARGENZIANO: Okay. Let's go with the 6 7 motion. COMMISSIONER SKOP: Madam Chair, I 8 respectfully move to deny staff recommendation in part 9 on issue 103, noting the change that No. 3 be reduced by 10 the full amount of 30,565,472, which would change the 11 total recommended reduction to 49,210,136, and then we'd 12 add an additional 300,000 to that, and I'll get a 13 revised number to reflect the redundancy. So the total 14 would be -- 49,510,136 would be the total recommended 15 reduction. 16 COMMISSIONER STEVENS: Second. 17 CHAIRMAN ARGENZIANO: Any discussion? Hearing 18 none, all in favor say aye. 19 (Chorus of ayes.) 20 CHAIRMAN ARGENZIANO: Opposed, same sign. 21 (No response.) 22 CHAIRMAN ARGENZIANO: The motion is adopted. 23 Okay. Commissioner Stevens, if you want to -- did you 24 25 have a --FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

1 COMMISSIONER STEVENS: I think I'm good down 2 to -- shoot, I think we're done. CHAIRMAN ARGENZIANO: We are -- we have some 3 4 fallout issues. COMMISSIONER STEVENS: I'm about to fall out. 5 MR. DEVLIN: Madam Chair, we do have some 6 7 fallout issues, but I think we're okay with those, but 8 one issue we should vote on is the revenue expansion 9 factors in issue 136. MS. BENNETT: And 128. 10 COMMISSIONER SKOP: Say again, please. 11 MR. DEVLIN: Issue 136 is the revenue 12 expansion factor that we need for the revenue 13 requirement calculation, and we also left 128. 14 CHAIRMAN ARGENZIANO: 128, that's right. We 15 have 128 on hold, right. So 136. 16 MR. PRESTWOOD: Okay. 136 is the revenue 17 It's been revised for the bad debt expansion factor. 18 from earlier adjustments, and we are recommending a net 19 income multiplier of 61.195 and a revenue expansion 20 factor of 1.63411, which is also shown on Schedule 4-A. 21 4-B is moot. 22 That's page 512. MR. SLEMKEWICZ: 23 CHAIRMAN ARGENZIANO: Commissioner Stevens. 24 COMMISSIONER STEVENS: So with the things that 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

1	we've done, there have been no changes to the
2	61.195 percent and the 1.63411 income multiplier, is
3	that correct?
4	MR. SLEMKEWICZ: That's correct.
5	COMMISSIONER STEVENS: Okay, thanks. Thank
6	you.
7	COMMISSIONER SKOP: Madam Chair, if there are
8	no changes that require modification, I would move to
9	adopt the staff recommendation on issue 136.
10	COMMISSIONER STEVENS: Second.
11	CHAIRMAN ARGENZIANO: Any discussion? Hearing
12	none, all in favor, say aye.
13	(Chorus of ayes.)
14	CHAIRMAN ARGENZIANO: Opposed, same sign.
15	(No response.)
16	CHAIRMAN ARGENZIANO: The motion is adopted.
17	Okay. Now we go to our fallout positions,
18	issues. Or, staff, do you need
19	MR. DEVLIN: Madam Chairman, at your pleasure,
20	we will need some time to calculate the revenue
21	requirement, but I was talking to the rate people, if
22	you want to trudge forward, you can work on some rate
23	issues that are independent of the revenue requirement
24	calculation.
25	CHAIRMAN ARGENZIANO: I'm for trudging forward

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if everybody else is. Okay, let's qo. 1 2 COMMISSION STAFF: Ms. Williams is going 3 around gathering the confidential document. CHAIRMAN ARGENZIANO: Does anybody need a 4 five -- let's just take a five-minute recess and give 5 6 our court reporter a break, too. 7 (Recess.) CHAIRMAN ARGENZIANO: Okay. Let's gather up. 8 We are missing a few commissioners. Okay. Why don't we 9 just begin, I think Commissioner Skop will be with us 10 momentarily. 11 MS. ROBERTS: Good evening, Commissioners. 12 My name is Alecia Roberts with staff. 13 Issues 139 deals with whether or not FP&L 14 revenues were correctly calculated at current rates for 15 the 2010 projected tax year. Given your earlier 16 decision in issue 3 to adopt OPC's position, this would 17 increase projected revenues by \$36,969,000, and this is 18 due to the change in the load forecast. This takes our 19 projected revenues from 3,880,726,521 to 3,917,695,521. 20 CHAIRMAN ARGENZIANO: Commissioners, that is 21 139. Commissioner Stevens. 22 COMMISSIONER STEVENS: Could you tell me those 23 numbers one more time? I apologize. 24 MR. ROBERTS: I sure will. The increase is 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

1	36,969,000 and the projected revenues now go from
2	3,880,726,521 to 3,917,695,521.
3	CHAIRMAN ARGENZIANO: Very good. It really
4	is. Any requests, comments? Okay, thank you. Let's go
5	to 140.
6	MS. KUMMER: Commissioners, Connie Kummer with
7	staff. Issue 140 addresses how certain distribution
8	costs are allocated to rate classes. Staff recommends
9	that the Commission approve FP&L's current methodology
10	of limiting the costs allocated on a per customer basis
11	to the meter, service drop, billing and customer
12	service.
13	COMMISSIONER STEVENS: Madam Chair.
14	CHAIRMAN ARGENZIANO: Commissioner Stevens.
15	COMMISSIONER STEVENS: So no change, is
16	that
17	MS. KUMMER: Exactly.
18	COMMISSIONER STEVENS: Okay. Thank you.
19	CHAIRMAN ARGENZIANO: Staying with the same.
20	Anything else? Okay, 141.
21	MS. DRAPER: Elizabeth Draper with staff.
22	Issue 141 concerns the appropriate cost of service
23	methodology. FP&L has proposed no change to its current
24	method, which is the 12 coincident peak, or CP and 114
25	average demand methodology. Staff is recommending

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1	approval of FP&L's continued use of that method. So no
2	change.
3	CHAIRMAN ARGENZIANO: No change. Any
4	comments? 142.
5	MS. DRAPER: Issue 142 addresses how the
6	approved revenue increase, if any I guess we're
7	waiting on John for the number should be allocated to
8	the rate classes. Staff recommends that, consistent
9	with past decisions, each class is moved to parity;
10	however, no class should receive an increase greater
11	than 1.5 times the system average and no class should
12	receive an increase should receive a decrease. I'm
13	sorry.
14	CHAIRMAN ARGENZIANO: And no class
15	MS. DRAPER: That's to share the pain, no
16	class should receive a decrease in a rate case increase.
17	CHAIRMAN ARGENZIANO: Any questions?
18	COMMISSIONER STEVENS: No, ma'am.
19	CHAIRMAN ARGENZIANO: Okay, 144.
20	MS. THOMPSON: Commissioners, I'm Kaley
21	Thompson with staff. Issue 144 addresses service
22	charges. Service charges cover one-time charges, such
23	as your initial connect, disconnect, reconnect and
24	return payment. If the Commission approved an increase
25	or, I'm sorry, no increase or a decrease in FP&L's

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1 operating revenues, the service charges should remain at 2 their current levels. 3 CHAIRMAN ARGENZIANO: Okay. Take it back 4 aqain. Staff is recommending that they remain --5 MS. THOMPSON: If there is no increase and --6 or there is a decrease, then we recommend that they stay 7 at their current levels. 8 COMMISSIONER STEVENS: I'm good as long as it 9 stays at the same levels. 10 CHAIRMAN ARGENZIANO: Because there are some 11 big jumps that I'd want to address. 12 COMMISSIONER STEVENS: So I'd want it to stay the same levels. 13 14 CHAIRMAN ARGENZIANO: But that is if there is 15 no --MS. THOMPSON: That is if there's no increase 16 17 or a decrease, but as of right now, staff is recommending \$75 for the initial connection, 19 for a 18 field connection, \$48 for a reconnection, 21 for a 19 connect or a disconnect at an existing premise, and a 20 return payment charge as allowed by Section 68.065, 21 Florida Statute. 22 CHAIRMAN ARGENZIANO: Commissioner Skop. 23 COMMISSIONER SKOP: Thank you. I'm a little 24 fuzzy on that one, it's late in the day, but on page 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

1	442, issue 144, I'm still trying to get a grapple on, if
2	the Commission approves no increase or a decrease in
3	FP&L's operating revenues, the service charge should
4	remain at the current level, but you're saying it should
5	go up if we grant them a rate increase?
6	MS. THOMPSON: Right.
7	CHAIRMAN ARGENZIANO: Well, that is what we
8	need to address.
9	COMMISSIONER STEVENS: Madam Chair, where I am
10	is I'll make it easy. I want to deny staff's
11	recommendation and keep the current charges the same.
12	CHAIRMAN ARGENZIANO: The same as they are
13	currently?
14	COMMISSIONER STEVENS: Yes, ma'am, the 14.88,
15	5.11, 17.66, so forth.
16	CHAIRMAN ARGENZIANO: Any comments?
17	Commissioner Skop.
18	COMMISSIONER SKOP: Thank you. I probably am
19	comfortable with that. I was just trying to understand
20	the basis for staff recommendation. If a rate increase
21	would be granted, then that's the justification for
22	allowing the higher costs, because I guess I'm trying
23	to that one just kind of was a non sequitur to me.
24	MS. DRAPER: If I may help out, those charges
25	are based on the cost FP&L incurs to provide that

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service. If you approve a rate increase and let's say those charges remain at their current level, the costs don't go away. They will just be rolled into base rates. So, to the extent service charges are increased, that helps reduce base rates to all customers. So it's an offsetting effect. You know, the costs are still here. They have to be recovered either through the service charges or through base rates.

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9 COMMISSIONER SKOP: Kind of like a pay me now 10 or pay me later type of argument. If customers have 11 lower connection costs later, they may have higher --12 they have a higher rate base and then they have to pay 13 higher base rates.

MS. DRAPER: But if you look at FP&L's current initial connect charge, 14.88, their cost of providing that service is 136, and that charge was, you know, set a long time ago. So that's why staff is saying, if there's some increase, it should be brought up to \$75. That's less than what FP&L proposed. FP&L proposed a \$100 initial connect charge.

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 CHAIRMAN ARGENZIANO: Commissioner Skop, are

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 you -

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 COMMISSIONER SKOP: I'm pretty on board with

24 Commissioner Stevens on this one.

CHAIRMAN ARGENZIANO: Commissioner Stevens?

1	COMMISSIONER STEVENS: I'm fine now.
2	CHAIRMAN ARGENZIANO: Do we have a motion?
3	COMMISSIONER STEVENS: My motion if you're
4	ready for a motion, my motion is to deny staff's
5	recommendation and maintain the current charges of 14.88
6	for initial connect, \$5.11 for a field connection,
7	\$17.66 for reconnect for non-payment service charge,
8	\$14.88 for connection of an existing account, and for a
9	returned payment, \$23.24, or five percent of the amount
10	of payment, whichever is greater.
11	COMMISSIONER KLEMENT: Madam Chair.
12	CHAIRMAN ARGENZIANO: Commissioner Klement.
13	COMMISSIONER KLEMENT: Commissioner Stevens'
14	suggestion notwithstanding, I have to inquire as to, if
15	the initial connect hasn't is so far out of line from
16	what the actual cost is, 14.88 versus almost \$136, why
17	shouldn't those who move around or ask for service pay
18	the actual cost rather than spread it to the ratepayers?
19	COMMISSIONER STEVENS: I think it's a sunk
20	cost.
21	COMMISSIONER KLEMENT: A what?
22	COMMISSIONER STEVENS: A sunk cost.
23	COMMISSIONER KLEMENT: What does that mean?
24	COMMISSIONER STEVENS: It means, if you keep
25	it low, the people are going to connect. If you make it
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too high, then, you know, it's inflated, and it is --1 2 COMMISSIONER KLEMENT: What choice do they 3 have -- if they move to -- from one house to another, from one market to another, they have to have the 4 service; correct? 5 6 COMMISSIONER STEVENS: If -- I wouldn't want 7 to penalize an existing customer for moving. 8 COMMISSIONER KLEMENT: That's a good point. 9 CHAIRMAN ARGENZIANO: That is a good point, 10 but I also look -- if there are -- trying to figure out 11 the cost to the company I think you indicated was -- for 12 initial hookup was a hundred -- did you say 145? 13 MS. DRAPER: 136. 14 CHAIRMAN ARGENZIANO: 46, 146. MS. DRAPER: 136. 15 CHAIRMAN ARGENZIANO: 16 136. MS. KUMMER: And, Madam Chair, those numbers 17 are shown on page 443 of --18 CHAIRMAN ARGENZIANO: Yes. I don't want to go 19 there right now. I just wanted her to say it, but I 20 quess what I'm looking at, to be fair -- well, I'm 21 trying to understand, if you -- if a person has to go 22 out to someone's home every time there's a connection, 23 or is it done --24 COMMISSIONER STEVENS: Madam Chair, they're 25

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still going to have the same people on board, whether someone needs a fuel connection, an initial connect or whatever, and that's why I say it's a sunk cost. The company is paying the people, and this is in addition to. And that's why I'd keep the current charges. Even though we did a cost -- a true cost of connection, if you back out of that true cost of connection what's already included, I think you even get lower than the current charge, but --

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10 CHAIRMAN ARGENZIANO: Okay. Of course, there 11 would be, too, a cost of connection and then what about 12 reconnection, was that configured in there if someone 13 has -- electric was turned off, or am I not -- that's --14 okay, okay. All right. That's good. Did you have a --15 Commissioner Skop.

16 COMMISSIONER SKOP: Yeah, just a point of 17 clarification. The way I'm looking at -- and what I'd 18 like to do is clarify the motion. The motion I guess is 19 on issue 144. I don't know if that was embodied in 20 there, but I just want to make sure we're talking about 21 the right issue.

CHAIRMAN ARGENZIANO: We're not -- oh, yes, I'm sorry. You are right. I'm sorry.

COMMISSIONER SKOP: I agree with Commissioner Stevens. I think the point is, if you raise the cost,

while it may be more representative of the cost study to 1 establish the true cost of connection, the bottom line 2 is I'm not really worried about it for those that are 3 more affluent, but if you have lower incomes, I mean, a 4 \$75 charge is pretty hefty. Something more reasonable, 5 you know, maybe 25, 30, 40, I could probably get 6 7 comfortable with, but I'm comfortable with the 14.88 and keeping things the way they are. I don't really have a 8 9 problem with it. 10 CHAIRMAN ARGENZIANO: So did you move --11 COMMISSIONER STEVENS: I made a motion but I 12 did not have a second. COMMISSIONER SKOP: I'll second. 13 14 CHAIRMAN ARGENZIANO: Any comment, 15 Commissioner Klement? COMMISSIONER KLEMENT: Well, I'm just noting 16 that these rates haven't been raised in 20 years, and it 17 18 seems like the company ought to be given some allowance for the passage of time. What costs the same today that 19 it cost 20 years ago? Except an initial connection, one 20 thing, I guess, and, yes, that's good, but shouldn't 21 we -- in fairness, shouldn't we consider at least some 22 increase? 23 CHAIRMAN ARGENZIANO: Commissioner Stevens. 24 COMMISSIONER STEVENS: And, again, my point is 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

I believe it's a sunk cost I think the people already 1 2 paid for because they're on board. COMMISSIONER EDGAR: I'm sorry. Could you 3 give me your definition of sunk cost again? 4 They're going to get 5 COMMISSIONER STEVENS: 6 paid regardless. So if no one gets connected, the 7 people are there. 8 CHAIRMAN ARGENZIANO: And I quess then, to that point, the salaries of those people have gone up 9 10 over 20 years. Uh-huh. COMMISSIONER STEVENS: 11 COMMISSIONER SKOP: Madam Chair. 12 CHAIRMAN ARGENZIANO: Commissioner Skop. 13 COMMISSIONER SKOP: And I'd like to -- staff 14 to clarify this, but I think Commissioner Stevens may be 15 spot on there. It seems to me that they already have 16the personnel on board, the trucks on board. You know, 17 it's a matter of just driving out there. So this seems 18 to be an incremental revenue component. So if the rates 19 were kept stable, most likely, if you come in for 20 another rate case, then obviously you're not going to 21 have as much incremental revenue from connection or 22 disconnection services that you'll have to make up 23 later, but it's kind of like pay me now, pay me later, 24 but I think it all washes out, as Commissioner Stevens 25

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says because, again, those personnel are already on 1 2 board. You already have the assets to do the thing. 3 It's just we're charging you to come out, but we're 4 already asking you to pay for all the overhead to begin 5 with. Am I right on that, staff? 6 MS. KUMMER: You are correct, Commissioner, 7 that they will get the money one way or the other. Whether it comes from the customer requesting the 8 9 service or whether the balance of that cost is recovered 10 through base rates, the company will get the money one 11 way or the other. 12 COMMISSIONER SKOP: So they're made whole 13 either way. 14 MS. KUMMER: Yes. 15 COMMISSIONER KLEMENT: But if the person or 16 the personnel who are charged with doing that, if there weren't this demand, perhaps some of those positions 17 could be eliminated because there wouldn't be a need for 18 19 them. If they're there anyway, they're performing a service that they have to be paid for. 20 21 CHAIRMAN ARGENZIANO: Commissioner Skop. COMMISSIONER SKOP: To that point, you know, I 22 think that we have, you know, service standards. Ι 23 mean, they have to turn on the electricity per request 24 25 within a certain number of days, but I don't really see

1 the workforce declining substantially because there's 2 always going to be people moving. So I think the 3 point's a valid concern. I'm just not so sure that it would result in significant workforce reduction in terms 4 5 of the connection people. CHAIRMAN ARGENZIANO: Okay. We have a motion 6 7 and a second. All those in favor say aye. 8 (Chorus of ayes.) 9 CHAIRMAN ARGENZIANO: Aye. Opposed, same 10 sign. 11 COMMISSIONER KLEMENT: Aye. 12 CHAIRMAN ARGENZIANO: Okay. The motion is 13 adopted, and now we are on 145. MS. DRAPER: Issue 145 concerns FP&L's request 14 15 to increase the minimum late payment charge to \$10. In 16 Issue 89 you adopted the staff recommendation and FP&L 17 in rebuttal testimony and in its brief stated that, if the Commission approves the staff recommendation in 18 Issue 89, FP&L would withdraw its proposal a for minimum 19 late payment charge. In an abundance of caution, staff 20 is recommending that you formally deny the proposed 21 minimum late payment charge. In the alternative, on 22 page 448, staff included a discussion that, if you 23 believe there's merit to a minimum late payment charge, 24 that you approve a five-dollar minimum charge, and 25

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1 that's simply based on what Progress, TECO and FPUC 2 currently have in their tariff. 3 CHAIRMAN ARGENZIANO: I have a problem with 4 the increase, not only because of the times the way they 5 are right now. If somebody is having a hard time making 6 their payment on time, I think it's going to be even harder for them to add the extra to get there, and I 7 don't think they're going to be able to do that, and 8 9 with that, I would just --10 COMMISSIONER STEVENS: I agree. 11 CHAIRMAN ARGENZIANO: -- look to that as not 12 being appropriate. I don't think it -- Commissioner. COMMISSIONER KLEMENT: I agree with you. I 13 think -- I don't have any problem with that. 14 CHAIRMAN ARGENZIANO: Commissioner Skop? 15 16 COMMISSIONER SKOP: Madam Chair, based on the discussion I've heard from my colleagues, I'd move to 17 approve the staff recommendation on issue 145, which 18 would deny the late payment charge increase. 19 COMMISSIONER STEVENS: 20 Second. CHAIRMAN ARGENZIANO: Okay. We have a second. 21 Any other discussion? All those in favor say aye. 22 (Chorus of ayes.) 23 CHAIRMAN ARGENZIANO: Aye. Opposed, same 24 sign. 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

1 (No response.) 2 CHAIRMAN ARGENZIANO: The motion is approved. 148. 3 MR. ROBERTS: Commissioners, issue 148 deals 4 with FP&L's proposed termination factors that are 5 applied to the total cost of installed facilities when 6 customers terminate their premium lighting or 7 recreational lighting contracts prior to their 8 expiration. Staff do believe this is appropriate 9 subject to recalculation based on inputs used to derive 10 those termination factors decided in the Commission's 11 earlier decisions. 12 CHAIRMAN ARGENZIANO: Any discussion? 13 We'll give -- in case there's discussion -- I 14 think there's a sneeze coming. Any discussion? 15 Okay, hearing none, do we have a motion? 16 COMMISSIONER SKOP: Move to approve staff 17 recommendation on issue 148. 18 COMMISSIONER STEVENS: Second. 19 CHAIRMAN ARGENZIANO: Hearing no discussion, 20 all those in favor say aye. 21 (Chorus of ayes.) 22 CHAIRMAN ARGENZIANO: Aye. Opposed, same 23 24 sign. (No response.) 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

1 CHAIRMAN ARGENZIANO: The motion is adopted. 2 Let's move to 150. 3 COMMISSIONER SKOP: Have we picked up motions 4 for 139, 40, 41 and 42? 5 COMMISSIONER STEVENS: No, and I don't think we did 37 either. 6 COMMISSIONER SKOP: I think that's --7 COMMISSIONER STEVENS: I'm sorry, 137. 8 COMMISSIONER SKOP: -- a fallout issue. Yeah. 9 That's still a fallout issue and staff's working to 10 calculate --11 CHAIRMAN ARGENZIANO: Right. So then let's go 12 back to 139. 13 COMMISSIONER SKOP: Madam Chair, if there are 14 no questions on the issues, I'd move to adopt the staff 15recommendation on 139, adopt noting that there would be 16 a change to revenue per the staff oral modification, and 17 also approve the staff recommendations on issues 140, 18 141 and 142. 19 COMMISSIONER STEVENS: Second. 20 CHAIRMAN ARGENZIANO: Wait a minute. Hold on 21 one second. I want to make sure what we're doing there. 22 Would staff briefly go over that, just -- oh, you know, 23 we should probably keep antihistamines in this room. 24 COMMISSIONER KLEMENT: Thank you. I'm seeing 25

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my allergist tomorrow. 1 COMMISSIONER EDGAR: Welcome to Tallahassee. 2 COMMISSIONER SKOP: It's not even spring 3 pollen season yet. 4 CHAIRMAN ARGENZIANO: Just go over 139 for me 5 very quickly. 6 I'm sorry. I was thinking of something. I'm 7 looking at it right now. No problem. Do we have a 8 motion? 9 COMMISSIONER STEVENS: Yes, ma'am. 10 COMMISSIONER SKOP: Yes. I think the change 11 to issue 139 related to the change in issue 3 and the 12 follow-on issues, and so there's a modification to the 13 revenue number per the staff oral modification. 14 CHAIRMAN ARGENZIANO: We went through all 15 those wonderful numbers before. 16 COMMISSIONER SKOP: I dare not repeat that 17 large number, so I'll rely on staff's -- per the 18 staff --19 CHAIRMAN ARGENZIANO: I was just trying to get 20 her to do it again. No, was there a second? 21 COMMISSIONER STEVENS: Yes, ma'am. 22 CHAIRMAN ARGENZIANO: Okay. Any discussion? 23 Hearing none, all those in favor say aye. 24 (Chorus of ayes.) 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

1 CHAIRMAN ARGENZIANO: Aye. Opposed, same 2 sign. 3 (No response.) 4 CHAIRMAN ARGENZIANO: The motion is adopted. Now we are -- that's a fallout issue. We're on -- we 5 6 want to go back to 150. 7 MS. ROBERTS: Okay. Commissioners, 150 deals with FP&L's proposed present value revenue requirement 8 multiplier. This is applied to the install cost of 9 10 premium lighting facilities as well as recreational 11 lighting facilities to determine their lump-sum advance 12 payment. Staff do believe this is appropriate subject 13 to recalculation based on inputs used that may change from prior decisions. 14 CHAIRMAN ARGENZIANO: Commissioners? Hearing 15 nothing, let's move to 152. Thank you. 16 MS. DRAPER: Issue 152 deals with FP&L's 17 18 proposal to close the re-lamping option on the street 19 lighting and outdoor lighting tariffs for new street 20 light installations, and re-lamping is simply, when it's a customer-owned street light or outdoor light and FP&L 21 changes the light bulbs. Staff is recommending denial 22 of the proposal and that FP&L continue to provide the 23 re-lamping option to those customers. 24 25 CHAIRMAN ARGENZIANO: Hearing no discussion,

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okay, 154.

MS. DRAPER: 154 concerns FP&L's proposed monthly credit be provided to customers who own their own transformers, and staff recommends approval of FP&L's methodology; however, the calculation of the credit is subject to change based on certain inputs that you voted on earlier.

8 CHAIRMAN ARGENZIANO: Is there any questions?9 155. Sorry.

MS. DRAPER: Issue 155 concerns FP&L's proposed monthly fixed-charge carrying rate to be applied to the installed cost of customer-requested distribution equipment, and staff is recommending approval of FP&L's method; however, it's subject to recalculation based on the Commission's decision in prior issues.

17 CHAIRMAN ARGENZIANO: Any discussion? Hearing
18 none, let's move to 156.

MS. DRAPER: 156 is FP&L's proposed monthly rental factor to be applied to the in-place value of customer-rented distribution substations to determine the monthly rental fee. Again, staff is recommending approval of FP&L's method; however, it's subject to recalculation.

CHAIRMAN ARGENZIANO: Any discussion?

1 COMMISSIONER STEVENS: No, ma'am. 2 CHAIRMAN ARGENZIANO: Hearing none, let's go 3 to 157. 4 MS. DRAPER: Issue 157 concerns FP&L's proposed termination factors to be applied to the 5 in-place value of customer-rented distribution 6 7 substations, and FP&L's calculation is appropriate; however, it may have to be recalculated based on your 8 vote in prior decisions. 9 10 CHAIRMAN ARGENZIANO: Any discussion? Okay, 11 165. 12 MS. DRAPER: Commissioner, I will have to --13 and it's not on the issue, however -- on your list. 14 Issue 160, staff would like that you vote on that, too. It's the demand charges, and we're not recommending 15 16 actual demand charges at this point. That is a fallout issue; however, the staff analysis addresses the 17 18 methodology as to how FP&L should design those demand 19 charges so they would give FP&L guidance as to how to 20 come back with the actual charges. So we would like 21 that you do vote on Issue 160 which just lays out how the calculation should be done. 22 The actual demand 23 charges will be handled at the next rates agenda. 24 CHAIRMAN ARGENZIANO: Any comments? Okay, 25 166. I'm sorry, 165.

1 MS. KUMMER: Issue 165 addresses the design of the high load factor time of use rate. This is a 2 special rate option for customers who have a 70 percent 3 load factor or higher. Staff recommends that FP&L's 4 5 methodology is appropriate. б CHAIRMAN ARGENZIANO: Commissioners? 7 COMMISSIONER STEVENS: Madam Chair. 8 CHAIRMAN ARGENZIANO: Commissioner Stevens. 9 COMMISSIONER STEVENS: Could y'all help me understand this issue a little bit? Does this mainly 10 11 affect businesses? 12 MS. KUMMER: Yes, sir. This is primarily 13 large industrial and commercial customers who have a very high load factor. It affords them a lower energy 14 15 rate because of their high load factor. It's designed 16 to have a lower energy rate to recognize their higher load factor. 17 18 COMMISSIONER STEVENS: Thank you. 19 CHAIRMAN ARGENZIANO: How does it affect it exactly? 20 21 MS. KUMMER: A higher load factor customer, it 22 results in a lower energy charge is the bottom line. 23 CHAIRMAN ARGENZIANO: Well, that doesn't make sense to me then. According to the parties, they seem 24 25 to be the opposite of the recommendations of staff. If

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it was a lower charge, wouldn't they be favorable? I mean, I maybe have it backwards, I'm sorry, but if you can just explain it.

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MS. KUMMER: FIPUG seemed to -- they advocated 4 that the rate be designed to be beneficial for customers 5 with a high load factor, 70 percent or greater, and that 6 is in fact according to FP&L's work papers and according 7 to their testimony is how the rate is designed. FIPUG 8 did not provide any calculations to show that that was 9 not the way the rate was designed, so I really didn't 10 have much to go on to dispute that, and South Florida 11 Hospital, their issues -- the points they raise are 12 addressed in other issues in the rate case. They're not 13 pertinent particularly to this rate design. 14

CHAIRMAN ARGENZIANO: Commissioner Skop.

COMMISSIONER SKOP: Thank you, and just if you 16 could briefly explain I quess for anyone that's 17 remaining in the audience and also my recollection, but 18 the difference between demand charge and energy charge, 19 and I'm having trouble at the hour trying to remember, 20 but one's driven in large part by residential usage, and 21 I think -- I'll go on a limb, I think that's demand. 22 Did I get it right? I guessed right. 23

MS. KUMMER: Customer rates can come in three different types, I suppose. There's the customer charge

which we discussed earlier. The demand charge recovers 1 2 essentially the production and the transmission costs. 3 The energy charges recovers some distribution, but 4 mostly energy related. It is true that the residential 5 class typically drives the system peak demand. It is a very sharp, narrow peak, whereas the higher load factor 6 customer may not drive demand but they use more energy 7 because, once they come line, they stay on line. 8 9 COMMISSIONER SKOP: Thank you. I'm awfully 10 glad I didn't embarrass myself on that one. CHAIRMAN ARGENZIANO: Any other questions? 11 Hearing none, 167. 12 MS. LEWIS: Good evening, Commissioners, Kathy 13 Lewis. 14 CHAIRMAN ARGENZIANO: I'm sorry. I'm going 15 ahead of myself. We're all in a hurry here tonight. 16 MS. KUMMER: Okay. Issue 166 addresses the 17 calculation of the commercial industrial load control 18 rate. Staff recommends that FP&L has calculated 19 appropriately consistent with the orders approving the 20 rate schedule. 21 CHAIRMAN ARGENZIANO: Any comments, any 22 23 questions? Okay. Now, 167. MS. LEWIS: All right, my turn now. 24 CHAIRMAN ARGENZIANO: I just don't want to go 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

to 166. This is 166.

2 MS. LEWIS: I'm Kathy Lewis, commission staff. Issue 167 asks whether the commercial industrial demand 3 4 reduction rider or CDR credit of \$4.68 is set at the 5 appropriate level. Staff's recommendation is yes, the 6 current CDR credit is appropriate at this time, but we 7 would qualify that by noting that staff will be conducting an appropriateness review of the CDR credit 8 9 within the next 90 days in FP&L's conservation goals docket when we review the cost effectiveness of FP&L's 10 conservation programs. 11 CHAIRMAN ARGENZIANO: Any questions? Okav, 12 168. 13 Commissioners, 168 addresses the 14 MS. KUMMER: methodology used to calculate time of use rates. Staff 15 is recommending that FP&L's current methodology is 16 appropriate, however, staff is also recommending that 17 FP&L should be directed to study alternatives to the 18 existing time of use rate and report back to the 19 Commission on such options by August 1st, 2010, and as I 20 mentioned in the Progress recommendation, there are no 21 impediments to them offering a new option rate schedule 22 at any time. 23

24CHAIRMAN ARGENZIANO: Okay. Commissioner25Skop.

COMMISSIONER SKOP: Thank you. On this issue, again, part of my concern is looking at some of the time of use rate schedules. They are four-tiered. I'm used to kind of seeing three-tiered. Sometimes four-tiered is good, but again, in looking at the option and trying to encourage customers to migrate to time of use rates when it's appropriate for them to do so, I think that's a good thing because it sends price signals to the customer that, if you use off-peak, then you're getting a better rate. If you want to use critical-peak or whatever the methodology is called under the rate structure design, then there's a higher cost of doing that.

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Where I'm having some heartache is that, in 14 some of the tier structures, that fourth-highest tier, 15 like critical-peak or whatever, some of the numbers I've 16seen, like, you know, even 75 cents per kilowatt hour, 17 and again, I think that's kind of getting somewhat 18 outside the bounds of reality, but I would just ask 19 that, in any consideration of rate design, we start 20 looking at Pacific Gas & Electric and benchmarking on 21 some of their best practices. I've said this a couple 22 of times, but I know they have some safeguards there 23 that, when consumers are migrating, that, you know, 24 their bill either remains as it was before, at least for 25

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1 a period of time, the lesser of their previous bill or average bill or what's under the new rate structure so 2 3 they don't get burned as they learn to adjust to time of use pricing. 4 5 MS. KUMMER: Yes, sir, Commissioner. Those 6 would certainly all be things that we would be looking 7 at when we considered any new optional rates. 8 COMMISSIONER SKOP: All right. Thank you. 9 CHAIRMAN ARGENZIANO: Any questions? Okay, 170? 10 Issue 170 arose from testimony at 11 MS. DRAPER: a customer service hearing and concerns whether FP&L 12 should look at a prepayment option in lieu of monthly 13 bills. FP&L has agreed to evaluate such an option, and 14 staff recommends that FP&L should file with the 15 Commission its study no later than March 1, 2010. Staff 16 envisions that any prepayment option would be codified 17 as a tariff and would be handled as a tariff filing at a 18 subsequent agenda. 19 CHAIRMAN ARGENZIANO: Any discussion? Okay. 20 172. 21 Issue 172 is the effective date 22 MS. DRAPER: of any revised rates and charges, and it would be 30 23 days following the Commission vote approving the rates 24

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and charges which would be 30 days after the next

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January 29th, 2010 agenda.

CHAIRMAN ARGENZIANO: Any discussion? Okay.

MR. PRESTWOOD: Issue 173 deals with nuclear uprates. FP&L had asked that any costs that they had anticipated be recovered in the nuclear cost recovery clause that didn't get covered in that clause to be recovered in base rates in this case. Everything was covered that they anticipated, and so it's really not an issue. No adjustments are necessary.

CHAIRMAN ARGENZIANO: Any discussion? Hearing
 none, going to 173-A.

MS. DRAPER: 173-A addresses whether FP&L 13 should evaluate the merits of an LED street lighting 14 alternative. FP&L testified that FP&L has installed LED 15 16 lights in its parking lot in March of last year. It needs to study the performance of LED lights for one 17 Thus, staff recommends that FP&L provide the 18 year. results of the study no later than March 1st, 2010. 19

CHAIRMAN ARGENZIANO: Commissioner Skop.

21 COMMISSIONER SKOP: Thank you, and I think 22 that we can't go on to next one yet because we have some 23 more to do, but if there are no questions, I'd move to 24 approve the staff recommendations for Issues 150, 152, 25 154, 155, 156, 157, 160, 165, 166, 167, 168, 170, 172,

173 and 173-A.

2 CHAIRMAN ARGENZIANO: Okay. And before we do that, was there any discussion on 173-A? I didn't think 3 there would be, but I just wanted to ask. 4 5 COMMISSIONER EDGAR: I'm a little confused on 160. 6 CHAIRMAN ARGENZIANO: Commissioner Edgar --7 Commissioner Skop. 8 COMMISSIONER SKOP: Staff -- it's not on 9 10 this -- staff mentioned it's not on this list, and they kind of stuck it in and requested formal approval, so 11 they just kind of incorporated on the fly what they 12 asked us to do. 13 MS. KUMMER: That was simply an oversight on 14 our part, Commissioners, and we apologize for that. 15 COMMISSIONER STEVENS: Second. 16 CHAIRMAN ARGENZIANO: Any discussion? All 17 those in favor say aye. 18 (Chorus of ayes.) 19 CHAIRMAN ARGENZIANO: Aye. Opposed, same 20 sign. 21 (No response.) 22 CHAIRMAN ARGENZIANO: Show the motion adopted. 23 Okay. Now, are we going back to -- are we 24 ready? 25

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1 MR. DEVLIN: Madam Chairman, staff has done 2 the calculations and it has presented it. I would like 3 to have an opportunity to spend ten minutes with it, 15 minutes, go over the numbers with staff and come back 4 maybe in about 15 minutes. 5 6 CHAIRMAN ARGENZIANO: Absolutely, and, Mary 7 Anne, did you want to give us an update on the confidential documents? 8 MS. HELTON: If this is a appropriate time, 9 I'd like to maybe address not just the confidential 10 11 document that was distributed and y'all reviewed while deliberating today, but also the other handouts. 12 CHAIRMAN ARGENZIANO: Mary Anne, I'm sorry, I 13 didn't mean to cut you off. Mr. Devlin, did you say 15, 14 20 minutes? 15 MR. DEVLIN: Yes, ma'am. 16 CHAIRMAN ARGENZIANO: Okay. So it's :10 17 after, how about at the half hour? Would that be 18 enough? 19 MR. DEVLIN: Yes, ma'am. 20 Okay. And if CHAIRMAN ARGENZIANO: 7:30. 21 you're back before, we'll start up. Sorry. 22 Commissioner Skop. 23 COMMISSIONER SKOP: And, yes, Madam Chair, and 24 also, too, if legal could take a look at the remaining 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

issues that we need to consider just so I don't miss any, or we don't miss any, so that we know what other issues we need to vote on. Thank you.

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CHAIRMAN ARGENZIANO: And, Ms. Helton --COMMISSIONER STEVENS: Because I have several we didn't mark through, okay.

7 MS. HELTON: Madam Chairman, as I was sitting here today, I was thinking, in order to make sure that 8 we have a clear record and are transparent to the folks 9 that have been sitting here in the room with us today 10 and also to those who might be watching, that we append 11 to the transcript the documents that were distributed 12 and that you've reviewed in your deliberations, and I 13 think, to make that clear and so that we do have total 14 transparency, my suggestion is that we go through and 15 mark those now and that I would then give them to the 16 court reporter so that they can be made part of today's 17 So if that's your pleasure to do right now or record. 18 if you want to wait until everyone else gets back --19

20 CHAIRMAN ARGENZIANO: We want to do it right 21 now.

MS. HELTON: Okay. The first handout that I think should be marked, if you look at -- it's a seven-page document, and in the top right-hand corner it says "Staff Handout 1," and it's the list of issues that

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staff compiled that we've been working through today 1 2 where we've listed the issue number, the page number, 3 what was the topic of the issue. So that should be, I believe, identified as Special Agenda Exhibit A. 4 (Exhibit A marked for identification.) 5 MS. HELTON: There is a document that Pat Lee 6 7 of our staff put together that is -- the heading of it is Worksheet for Transmission Distribution and General 8 9 Accounts. That's a four-page document. I believe that should be marked as Exhibit B. 10 (Exhibit B marked for identification.) 11 There is another exhibit that Pat MS. HELTON: 12 Lee put together that is a one-page exhibit that on the 13 top left-hand corner it says, "FP&L Issue 19-C," in 14 parentheses, "(Depreciation Parameters for Production 15 plant)." That should be identifies as Exhibit C. 16 (Exhibit C marked for identification.) 17 MS. HELTON: There is what I believe some of 18 you have referred to as the monster document or monster 19 worksheet. On the top left-hand corner it says, "PSC 20 Working File." It has 13 pages. It's a remaining life 21 worksheet that was put together by Pat Lee. That should 22 be marked as Exhibit D. 23 (Exhibit D marked for identification.) 24 MS. HELTON: There was a one-page spreadsheet 25

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1 put together by Jon Slemkewicz that in the top left-hand 2 corner says, "2010 Florida Power & Light Company," and the docket number here. And it's -- looks at the annual 3 theoretical depreciation reserve surplus amortization 4 for four years and six years. 5 That should be marked as Exhibit No. E. 6 (Exhibit E marked for identification.) 7 MS. HELTON: There was a one-page I guess 8 9 spreadsheet, for lack of a better word, that was put together by Michael Springer. On the top line it says, 10 "FP&L ROE Scenarios," and it looks at FP&L's ROE 11 potential from 13.9 to 7.60. That should be marked as 12 Exhibit No. F. 13 (Exhibit F marked for identification.) 14 MS. HELTON: There was a large document that I 15 believe Commissioner Skop put together, reduction to 16 revenue -- and it has three different schedules on it. 17 The first one is the reduction to revenue requirement 18 for different ROE values in millions. That should be 19 marked as Exhibit No. G. 20 (Exhibit G marked for identification.) 21 There was also a confidential 22 MS. HELTON: document that you reviewed that Commissioner Skop put 23 together that has been since collected back that will be 24 provided to the court reporter and will be appended as a 25

redacted document that should be marked as Exhibit No. 1 2 Η. (Exhibit H marked for identification.) 3 4 MS. HELTON: And if I can could just point out that it's my understanding that each of these 5 6 worksheets, spreadsheets, whatever you want to call 7 them, that have been compiled by commission staff or by a commissioner all have compiled information that is 8 already part of the record. So this information that 9 you have looked at today is part of the record. It was 10 just put together in a format that would make it easier 11 12 for you to work with while you were making your 13 deliberations and they're -- I believe that Mr. Slemkewicz and Ms. Banks have put together another 14 document that will be distributed after Mr. Devlin and 15 Mr. Willis have looked at it, and we'll need to mark 16 that one also at the end of the day. 17 CHAIRMAN ARGENZIANO: Thank you. And why 18 don't we all recess until the half hour. 19 (Recess.) 20 CHAIRMAN ARGENZIANO: Okay. We are getting 21 ready to begin. Commissioner Skop, we will hang on a 22 minute for him to get here. Staff, are you all ready? 23

MS. HELTON: Madam Chairman, maybe we could go ahead and mark as -- Exhibit I I believe is where we

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1	are the handout that Ms. Banks is passing out that
2	shows the revised revenue requirements based on your
3	vote today.
4	(Exhibit I marked for identification.)
5	CHAIRMAN ARGENZIANO: Great.
6	I will give Commissioner Skop another two
7	minutes to get here and then we'll just begin. Okay.
8	Sorry.
9	(Pause in place.)
10	CHAIRMAN ARGENZIANO: Why don't we just start.
11	If the members have questions, let's just go ahead and
12	do that, and if he has questions when he comes, we'll
13	have to wait. Commissioner Edgar.
14	COMMISSIONER EDGAR: Oh, I understand that we
15	are focusing or let me say I am focusing primarily on
16	the last sheet that the staff handed out, and just to
17	make sure I'm reading it correctly, it basically shows
18	that the increase that had been revenue increase that
19	had been requested was 1.04 billion and change, and
20	that, with the result of all of the decisions that have
21	been made so far today and the staff's adjustments of
22	all related issues in keeping with that, that that
23	brings us to 75 million and change.
24	MR. SLEMKEWICZ: That's correct, and that
25	incorporates the changes from basically issue 3, 19-F,

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1 80, 100, 103 and 120, and that overall rate of return of 2 6.65 is based on the ten percent ROE that was voted on, 3 and basically it falls out to that \$75,470,948 rate increase. 4 CHAIRMAN ARGENZIANO: Commissioner Stevens. 5 6 COMMISSIONER STEVENS: I have a few items that 7 we haven't voted on, and I think mainly the reason we 8 haven't voted on them is because we were waiting to see 9 the impact. What is the Chair's feelings on how to go through this? 10 CHAIRMAN ARGENZIANO: Well --11 COMMISSIONER STEVENS: I didn't want to --12 CHAIRMAN ARGENZIANO: Well, we have to --13 well, to do exactly that, tell us where we're at, and 14 then we're going to have to go back on the items that 15 are still waiting for a vote. So -- and my sheet looks 16 17 like such a mess right now --COMMISSIONER STEVENS: I'm showing 128 is the 18 first one. 19 CHAIRMAN ARGENZIANO: 128, right, that was a 20 hold, and that's probably what --21 COMMISSIONER STEVENS: And page 399. 22 CHAIRMAN ARGENZIANO: And let me do this: 23 24 Commissioner Skop, did you have any questions to the staff on the sheet that was handed out? Do you have 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491 1

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your sheet?

2 COMMISSIONER SKOP: Let me look at it for one second, one quick gander. 3

CHAIRMAN ARGENZIANO: Take a look at that and --

COMMISSIONER EDGAR: While he's doing that, 7 Madam Chair, if we could, for my benefit, because my kind of issue sheet is not as marked up as yours, but it's pretty marked up. We've talked about 128 I believe that we still have left to vote on.

MR. WILLIS: Would you like me to go down the 11 list of issues? 12

COMMISSIONER EDGAR: Yes, please. 13 CHAIRMAN ARGENZIANO: That would be great. 14 MR. WILLIS: Okay. I have -- starting out 15 16 with 128, O&M expense, next would be 131, 132, 134, 135, 137 operating revenue increase, and then we have the 17 close the docket issue, 177, that's what I have. 18

CHAIRMAN ARGENZIANO: Okay. Very good. Okay. 19 Commissioner Skop, any questions as to the --20

COMMISSIONER SKOP: No, Madam Chair. If I 21 understand the handout on Schedule 5-A, the Line Item 22 No. 7 shows the staff-adjusted operating revenue 23 24 requirement; is that correct?

MS. WILLIAMS: That's correct.

1 CHAIRMAN ARGENZIANO: Okay. Let's go to 128. 2 MR. SLEMKEWICZ: Okay. Issue 128, based on 3 all the adjustments that have been made, the O&M expense 4 number instead -- is now \$1,475,020,037. And that's on 5 Schedule 3, to make it easier to look at. Schedule 3, 6 and it's in the third numbered column, "O&M Other." 7 It's the very bottom line. COMMISSIONER KLEMENT: Where is that, please? 8 MR. SLEMKEWICZ: It's on Schedule 3-A, and 9 it's in the third column of numbers. It's the very 10 bottom number, the 1,475,000,000. 11 COMMISSIONER KLEMENT: Right. 12 CHAIRMAN ARGENZIANO: 13 Okay. COMMISSIONER SKOP: Do we want to do these 14 individually, Madam Chair? It would be probably easier 15 with these big numbers. 16 CHAIRMAN ARGENZIANO: Probably so. 17 COMMISSIONER SKOP: Madam Chair, if there's no 18 further questions on Issue 128, I'd move to adopt the 19 staff recommendation as amended by the oral modification 20 by staff to show the revised O&M number. 21 CHAIRMAN ARGENZIANO: Any discussion? 22 COMMISSIONER SKOP: On Schedule 3-A. 23 CHAIRMAN ARGENZIANO: On Schedule 3-A. Any 24 discussion, comments? Hearing none --25

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1	COMMISSIONER STEVENS: Second.
2	CHAIRMAN ARGENZIANO: A second would be good,
3	yes.
4	Hearing no discussion, all in favor say aye.
5	(Chorus of ayes.)
6	CHAIRMAN ARGENZIANO: Aye. Same sign opposed.
7	(No response.)
8	CHAIRMAN ARGENZIANO: The motion is adopted,
9	and now we are on 131.
10	MR. SLEMKEWICZ: Okay. If you refer to
11	Schedule 3-A again, it would be in the very next column,
12	and that number would be \$753,236,559, and, again,
13	that's at the very bottom. That's the total of that
14	column.
15	COMMISSIONER SKOP: Madam Chair
16	CHAIRMAN ARGENZIANO: Commissioner Skop.
17	COMMISSIONER SKOP: move to thank you.
18	Move to adopt the staff recommendation as to Issue 131
19	as amended by staff's oral modification to show the
20	revised number on Schedule 3-A in the amount of
21	\$753,236,559.
22	COMMISSIONER STEVENS: Second.
23	CHAIRMAN ARGENZIANO: Any discussion,
24	Commissioners? Hearing none, all those in favor signify
25	aye.
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1 (Chorus of ayes.) CHAIRMAN ARGENZIANO: Aye. Opposed, same 2 3 sign. 4 (No response.) CHAIRMAN ARGENZIANO: Show the motion adopted. 5 6 And now we are on 132. 7 MR. SLEMKEWICZ: Okay. I'm trying to relate how the issue is worded to what I think it should be --8 9 The issue is, should an adjustment be made and okav. 10 the total adjustment that has been made to taxes other 11 than income taxes. Again, that's in the very next 12 column labeled "Taxes Other Than Income." The total adjustments that staff made were a negative \$5,407,870, 13 which yields a total for taxes other than income of 14 \$344,962,130. 15 COMMISSIONER SKOP: Madam Chair, if there are 16 no further questions on Issue 132, I'd move to adopt the 17 staff recommendation on Issue 132 as amended by staff 18 19 via oral modification to revise the reduction number to \$5,407,870 with a revised total of 344 million -- a 20 revised total of 344,962,130. 21 COMMISSIONER STEVENS: Second. 22 COMMISSIONER SKOP: On Schedule 3-A. 23 24 CHAIRMAN ARGENZIANO: On Schedule 3-A. Any 25 discussion, questions?

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1	Hearing none, all those in favor say aye.
2	(Chorus of ayes.)
3	CHAIRMAN ARGENZIANO: Aye. Opposed, same
4	sign.
5	(No response.)
6	CHAIRMAN ARGENZIANO: Show the motion adopted.
7	Now 134.
8	MR. SLEMKEWICZ: 134 is the total income
9	taxes, and that's in the very next column, and the total
10	amount of income taxes would be \$466,545,072.
11	CHAIRMAN ARGENZIANO: Any questions? Do I
12	have a motion?
13	COMMISSIONER SKOP: Madam Chair, I'd move to
14	approve staff recommendation as amended by the staff's
15	oral modification to reflect the total shown on Schedule
16	3-A in the amount of \$466,545,072.
17	COMMISSIONER STEVENS: Second.
18	CHAIRMAN ARGENZIANO: All those in favor say
19	aye.
20	(Chorus of ayes.)
21	CHAIRMAN ARGENZIANO: Aye. Same sign,
22	opposed.
23	(No response.)
24	CHAIRMAN ARGENZIANO: Hearing none, it's
25	adopted. Let's go to 135.
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1 MR. SLEMKEWICZ: 135 is the amount of net 2 operating income which is the very last column, and that 3 number is now \$1,070,179,348. 4 CHAIRMAN ARGENZIANO: Any discussion, 5 questions? Do we have a motion? COMMISSIONER SKOP: Yes, Madam Chair. 6 Move to 7 approve staff recommendation on Issue 135 as amended by the revised numbers shown in the net operating income 8 9 column on Schedule 3-A. CHAIRMAN ARGENZIANO: Do we have a second? 10 COMMISSIONER STEVENS: Second. 11 12 CHAIRMAN ARGENZIANO: All those in favor say 13 aye. (Chorus of ayes.) 14 CHAIRMAN ARGENZIANO: Aye. Opposed, same 15 sign. 16 (No response.) 17 CHAIRMAN ARGENZIANO: The motion is adopted. 18 Now 137. 19 MR. SLEMKEWICZ: 137 is the last issue, and 20 that's on, you know, Schedule 5-A, and staff recommends 21 that the appropriate annual operating revenue increase 22 is \$75,470,948. 23 CHAIRMAN ARGENZIANO: Any questions? 24 COMMISSIONER SKOP: No, ma'am. 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

1 CHAIRMAN ARGENZIANO: Do I have a motion? 2 COMMISSIONER SKOP: Yes, Madam Chair. Move to 3 approve the staff recommendation as to issue 137 per the oral modification to the net revenue increase shown on 4 5 Schedule 5-A. CHAIRMAN ARGENZIANO: And can I do this before 6 7 we do that, at some point because we still have people watching and maybe -- and for my own self, can staff 8 9 just summarize what this means to the ratepayer and to the company, very quickly, the rate increase, can we go 10 through just a quick synopsis of what this all means; 11 very quick? But just to clarify, what does this mean, 12 the bottom line? 13 MR. SLEMKEWICZ: The bottom line, I don't 14 know, but Ms. Draper can address that. 15 MS. DRAPER: The bottom line, and just 16 understand it's quick and dirty, but approximately 75 17 cents on a 1,000 kilowatt hour bill, but again, FP&L is 18 going to file a compliance cost of service study and run 19 all the numbers and come back with exact rates, so very 20 21 approximate, but don't hold me to it. CHAIRMAN ARGENZIANO: And you said 75 cents 22 23 per --MS. DRAPER: 1,000 kilowatt hour residential 24 bill. 25

1CHAIRMAN ARGENZIANO: Okay. Commissioner2Skop.

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COMMISSIONER SKOP: Thank you, Madam Chair, and just a quick followup question on that. Would that be annually or -- I know you said per 1,000 kilowatts but I'm having some trouble breaking that number down based on the total number of customers. I think that 75 cents seems really high for 1,000 kilowatts on base rates.

MS. DRAPER: I apologize. That's annually. Ithink we have to divide that by 12 to get their monthly.

COMMISSIONER SKOP: So let me take a stab at 12 what this means, and I'll get staff maybe to nod their 13 head. Total bills for FP&L customers will be going down 14 probably substantially due to the fuel charge, and the 15 base rate component of the bill will go up by pennies, 16 if at all. So I think that the net result is the bills 17 will go down for FP&L customers as a result of this 18 decision. Is that correct? 19

20 MS. DRAPER: Yes. The fuel decrease took 21 effect January already, and that was about a 15-dollar 22 decrease, so now we see that 75 cents divided by 12 23 increase.

24 COMMISSIONER SKOP: Commissioner Klement says25 five cents a month.

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1 CHAIRMAN ARGENZIANO: I'm going to call you the calculator for the Commission. Thank you. 2 We appreciate that. Okay. Given that, do we have a second 3 on --4 COMMISSIONER STEVENS: Second. 5 CHAIRMAN ARGENZIANO: Do we have a motion? 6 COMMISSIONER SKOP: I think I made the motion. 7 CHAIRMAN ARGENZIANO: Okay. And we have a 8 Any questions? Okay. 9 second. All in favor say aye. 10 (Chorus of ayes.) 11 CHAIRMAN ARGENZIANO: All opposed, same sign. 12 (No response.) 13 CHAIRMAN ARGENZIANO: I said aye, not for 14 opposed. Show the motion approved. 15 And one last issue is 177 and it's to close 16 the docket. Staff. 17 MS. BENNETT: We do have an oral modification 18 on this issue. It should be should these dockets be 19 closed, referring to both 080677 and 090130. Oh, we 20 don't close the docket. We come back to that when --21 CHAIRMAN ARGENZIANO: When will we be coming 22 back? 23 COMMISSIONER STEVENS: On January 29th, right? 24 MS. BENNETT: On January 29th, correct. 25 FOR THE RECORD REPORTING TALLAHASSEE FLORIDA 850.222.5491

1 CHAIRMAN ARGENZIANO: Okay. 2 COMMISSIONER STEVENS: So we don't close the docket? 3 4 CHAIRMAN ARGENZIANO: Right. 5 COMMISSIONER STEVENS: Madam Chair, before we 6 adjourn --7 CHAIRMAN ARGENZIANO: Well, we didn't -- we 8 made a motion, but we -- did we move not to close the docket? 9 COMMISSIONER EDGAR: Because we have to vote 10 11 on it. CHAIRMAN ARGENZIANO: Yeah, but do we vote on 12 it? That's what I mean. 13 COMMISSIONER SKOP: No. 14 CHAIRMAN ARGENZIANO: That's what I mean. So 15 did you want to say something before we do --16 COMMISSIONER STEVENS: Well, before we adjourn 17 for the evening or decide not to close the docket, I 18 want to thank staff for their patience and hard work, 19 patience with me and their hard work putting all this 20 together. If they had not done this, it would have been 21 22 a lot longer night. Thank you very much. It was an outstanding job and I appreciate all the hard work y'all 23 24 put into this. Thank you. CHAIRMAN ARGENZIANO: Thank you. Let's do 25

1 this: We have a motion, I think we have a motion. Okay. We didn't make a motion not to close the docket. 2 3 Okay. I thought we did. Okay. Comments then? 4 Very good. Go ahead, Commissioner Skop. 5 COMMISSIONER SKOP: Thank you, Madam Chair, and again I think that the Commission's worked hard to 6 7 decide this case on the merits in a fair and impartial manner, we've been very deliberate in the decisions 8 9 we've made here today. I think the reality is that FP&L's going to have to make do in these difficult 10 economic times. The return on equity that the 11 Commission awarded I think is fair to the company. It 12 helps preserve its financial integrity, but it's also 13 fair to FP&L's customers who won't be asked to pay more 14 than they should, and just in closing, that, you know, 15 I'd note that FP&L today is a strong company and I have 16 no doubt they'll be a strong company tomorrow. They 17 have an ambitious capital program that will invest in 18 Florida's future, and any suggestion that that should 19 not be achievable would be a complete falsehood. So, 20 again, I think that we have adequate cost recovery 21 22 mechanisms in place to provide for recovery of assets once they're placed in service for the public, and, 23 again, I think that in different times, as those 24 projects come on line, certainly the Commission's here 25

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to incorporate reasonably and prudently necessary costs into the rate base. Thank you.

CHAIRMAN ARGENZIANO: Just thank you, staff, for everything. Everybody who's sat here throughout the day and through this whole proceeding, and just the final words that I have is that I think that y'all did a yeoman's job, we all did, and the difference of opinions and everything else, I think they were based on the facts before us, and I appreciate that very much. And with that said, if nobody has anything else to say, we are adjourned. Let's go home. (Recessed at 7:56 p.m.)

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1	STATE OF FLORIDA)	
2	: CERTIFICATE OF REPORTER	
3	COUNTY OF LEON)	
4	I, RAY D. CONVERY, Court Reporter, do hereby	
5	certify that the foregoing proceeding was heard at the time and place herein stated.	
6		
7	IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the	
8	same has been transcribed under my direct supervision; and that this transcript constitutes a true	
9	transcription of my notes of said proceedings.	
10	I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor	
11	am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am I	
	financially interested in the action.	
12	DATED THIS 15th day of January, 2010.	
13	Q. Convery	
14	an Conneg	
15	RAY D. CONVERY	
16	Court Reporter (850) 224-0728	
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