

Ruth Nettles

From: Angela Janssen [ajanssen@telecomcounsel.com]
Sent: Friday, February 26, 2010 11:16 AM
To: Filings@psc.state.fl.us
Cc: Lance Steinhart; Ray Kennedy; Toni Earnhart
Subject: BLC Management LLC d/b/a Angles Communication Solutions - Docket No. 090212-TX
Attachments: FL CLEC Revised & Updated Filing.pdf

Attached please find BLC Management LLC d/b/a Angles Communication Solutions' REVISED AND UPDATED Application for Authority to Provide Local Exchange Telecommunications Service within the State of Florida.

Thanks -
Angela M. Janssen, Regulatory Specialist
Lance J.M. Steinhart, P.C.
1720 Windward Concourse, Suite 115
Alpharetta, Georgia 30005
www.telecomcounsel.com
(678) 775-2253 (Direct Dial)
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1720 Windward Concourse
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Also Admitted in New York
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February 26, 2010

VIA ELECTRONIC FILING

Florida Public Service Commission
Ann Cole, Commission Clerk
2540 Shumard Oak Blvd.
Gunter Bldg.
Tallahassee, Florida 32399-0850
(850) 413-6770

Re: BLC Management LLC d/b/a Angles Communication Solutions
Docket No. 090212-TX

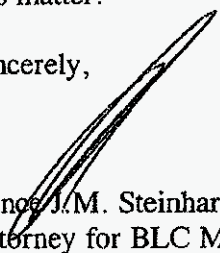
To Whom It May Concern:

Attached please find for filing BLC Management LLC d/b/a Angles Communication Solutions' (BLC) **REVISED AND UPDATED** Application for Authority to Provide Local Exchange Telecommunications Service Within the State of Florida.

Please be advised that the previously submitted settlement offer is still in effect.

Please return a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope. If you have any questions regarding this matter, please do not hesitate to call me. Thank you for your attention to this matter.

Sincerely,


Lance J.M. Steinhart, Esq.
Attorney for BLC Management LLC
d/b/a Angles Communication Solutions

Enclosures
cc: Danny Michael

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FLORIDA PUBLIC SERVICE COMMISSION
DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT
APPLICATION FORM
for
AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE
TELECOMMUNICATIONS COMPANY SERVICE
WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and two (2) copies of this form along with a non-refundable application fee of **\$400.00** to:

Florida Public Service Commission
Division of the Commission Clerk and Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

- E. A filing fee of **\$400.00** is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).
- F. If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Competitive Markets and Enforcement
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6600

FORM PSC/CMP-8 (01/06)
Required by Commission Rule Nos. 25-24.810,
and 25-24.815

Note: To complete this interactive form
using your computer, use the tab key
to navigate between data entry fields.

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1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

Approval of assignment of existing Certificate: Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

2. Name of company: BLC Management LLC

3. Name under which applicant will do business (fictitious name, etc.):

Angles Communication Solutions

4. Official mailing address:

Street/Post Office Box: 11121 Highway 70, Suite 202

City: Arlington

State: Tennessee

Zip: 38002

5. Florida address:

Street/Post Office Box:

City:

State:

Zip:

6. Structure of organization:

Individual

Foreign Corporation

General Partnership

Foreign Limited Liability Company

Corporation

Foreign Partnership

Limited Partnership

7. **If individual**, provide:

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

8. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:

9. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: M04000002879

10. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is: G05059700206

11. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

14. Provide **F.E.I. Number**(if applicable): 62-1848149

15. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Lance J.M. Steinhart
Title: Regulatory Counsel
Street name & number: 1720 Windward Concourse, Suite 115
Post office box:
City: Alpharetta
State: Georgia
Zip: 30005
Telephone No.: 770-232-9200
Fax No.: 770-232-9208
E-Mail Address: lsteinhart@telecomcounsel.com
Website Address: www.telecomcounsel.com

(b) Official point of contact for the ongoing operations of the company:

Name: Danny Michael
Title: General Manager
Street name & number: 11121 Highway 70, Suite 202
Post office box:
City: Arlington
State: Tennessee
Zip: 38002
Telephone No.: (877) 264-5375
Fax No.: (901) 328-5608
E-Mail Address: info@telcomteam.com
Website Address: www.anglescs.com

(c) Complaints/Inquiries from customers:

Name: Danny Michael
Title: Operations Manager
Street/Post Office Box: 11121 Highway 70, Suite 202
City: Arlington
State: Tennessee
Zip: 38002
Telephone No.: (877) 264-5375
Fax No.: (901) 328-5608
E-Mail Address: complaints@telcomteam.com
Website Address: www.anglescs.com

16. List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

Alabama, North Carolina, South Carolina, Kentucky, Louisiana, Mississippi and Tennessee

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

Arizona, Arkansas and Wyoming

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

Alabama, Colorado, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Massachusetts, Michigan, Mississippi, Montana, Nebraska, New Jersey, New Mexico, North Carolina, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Utah, Vermont, Washington and West Virginia

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

Florida- revoked for failure to pay RAF fees

Oregon-revoked for failure to file annual report: paid and reapplied, and now has authority in Oregon.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

None

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

None

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None

18. Submit the following:

(a) Managerial capability: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

(b) Technical capability: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

(c) Financial Capability: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

Note: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

LIST OF ATTACHMENTS

FINANCIAL INFORMATION

MANAGEMENT INFORMATION

STATEMENT OF FINANCIAL CAPABILITY

FINANCIAL INFORMATION

MANAGEMENT INFORMATION

DOCUMENT NUMBER-DATE

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Mr. Thomas Biddix

Biography 2009

Mr. Biddix is a Florida native. His entrepreneurial spirit was evident at an early age. Among his accomplishments, Tom was elected President of Future Business Leaders of America and The Diversified Work Program. Tom also holds the distinction of being one of the youngest real estate agents to receive their broker's license in the state of Florida. He was married in 2001 and is a devoted family man. Tom and his wife, Stacey, have 3 wonderful young children. They make their home in the quiet community of Melbourne Florida. Tom is an avid pilot, boater and golfer.

Mr. Biddix has had a long and dynamic career as an entrepreneur in the telecommunications industry. Mr. Biddix has developed new and innovative ways to bring telecommunications services to people who are typically underserved by the major tier one providers. In the early 1990's, as a young man, Mr. Biddix began his career at Suntree Cellular as an ATT cellular agent. Mr. Biddix quickly recognized the opportunity to provide cellular service to many customers who did not have a sufficient credit score required resulting in customers being required to pay a security deposit. As a home based inventor, Mr. Biddix developed one of the first prepaid cell phones. He created a chip that when inserted into a cell phone, controlled the phone and the customer came into Mr. Biddix's store and purchased more time, which Mr. Biddix then loaded into the customer's cell phone chip.

Opportunity for competition came about with the sweeping changes contained in the 1996 Telecommunications Act. Mr. Biddix utilized the opportunities created to help serve the credit challenged customer. Mr. Biddix grew this successful idea and invention into Pre-Paid Solutions, Inc., a large international company by raising angel capital, venture capital and eventually took this company public onto the NASDAQ stock exchange. The early prepaid stigma, that prepaid was unacceptable and only for credit challenged individuals, the bust of the dot com bubble and the fraud of MCI-World Com in prepaid cellular took its toll on Mr. Biddix's company, which he eventually sold. Proudly, 100,000 customers are still using an evolved version of his technology today.

Mr. Biddix has now turned his attention to serving customers with credit challenged home phone needs. Mr. Biddix understands the importance for citizens to have basic communication service, including 911 emergency services. Mr. Biddix is now focused on taking his vast experience and knowledge that he developed in prepaid cellular industry and creating similar systems that can bring those same advantages and efficiencies to the prepaid home phone market.

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Danny Michael

Danny has maintained positions of technology sales and management since 1996. His past expertise over the last decade lies mainly in an award winning sales background in wireless and landline telecom working with a full range of clients from Fortune 500 companies to local small business owners to individual retail based customers. Danny contains a full scale of qualities ranging from executive management, new sales prospecting and development, business administration, technical and telecom knowledge, and the strong ability to yield results. These qualities in conjunction with exceptional communication skills are what make Danny a clear asset and necessity to our companies' growth and overall success.

STATEMENT OF FINANCIAL CAPABILITY
BLC Management LLC d/b/a Angles Communication Solutions

Applicant has sufficient financial capability to provide the requested service in the State of Florida and has sufficient financial capability to maintain the requested service and to meet its lease or ownership obligations. In support of Applicant's stated financial capability, a copy of its Profit and Loss Statement for the year ended December 31, 2009 and Balance Sheet as of December 31, 2009 is attached to the amended application. Applicant intends to fund the provision of service through internally generated cash flow. Applicant also has the ability to borrow funds, if required, based upon its financial capabilities, to provide service in the State of Florida.