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RECEIVED



March 19, 2010

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10 MAR 22 AM 10:23
COMMISSION
CLERK

Ms. Ann Cole, Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Dear Ms. Cole:

RE: Docket No. 100001-EI

Enclosed are an original and fifteen copies of Gulf Power Company's Request for Confidential Classification regarding interrogatories 2, 3, 5, 8, 9, 10, 17, 18, 19 submitted by Gulf Power in response to Commission Staff's First Request for Production of Documents to Gulf Power Company (Nos. 1-22).

Sincerely,

Susan D. Ritenour (ew)

lb

Enclosures

cc: Beggs & Lane
Jeffrey A. Stone, Esq.

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DOCUMENT NUMBER-DATE

01983 MAR 22 0

FPSC-COMMISSION CLERK

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: **Fuel and Purchased Power Cost**)
Recovery Clause with Generating)
Performance Incentive Factor)

Docket No.: 100001-EI

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true copy of the foregoing was furnished by U. S. mail this 19th day of March, 2010, on the following:

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(850) 432-2451

Attorneys for Gulf Power Company

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: Fuel and purchased power cost
recovery clause and generating performance
incentive factor

Docket No.: 100004-01
Date: March 19, 2010

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REQUEST FOR CONFIDENTIAL CLASSIFICATION

GULF POWER COMPANY ["Gulf Power", "Gulf", or the "Company"], by and through its undersigned attorneys and pursuant to Rule 25-22.006, Florida Administrative Code, hereby files a request that the Florida Public Service Commission enter an order protecting from public disclosure certain information submitted by Gulf Power in response to Commission Staff's First Request for Production of Documents to Gulf Power Company (Nos. 1-22). As grounds for this request, the Company states:

1. All, or a portion of the information submitted by Gulf Power in response to requests numbered 2, 3, 5, 8, 9, 10, 17, 18 and 19 of Commission Staff's First Request for Production constitutes proprietary confidential business information concerning bids and other contractual data, the disclosure of which would impair the efforts of Gulf Power to contract for goods and services on favorable terms. The information is entitled to confidential classification pursuant to section 366.093(3) (d) and (e), Florida Statutes. Specifically, the confidential information consists of bid documents, internal bid evaluations, and contracts for the purchase of coal, natural gas and light oil offered to and/or purchased by Gulf Power in connection with Requests for Proposal issued by Gulf Power in 2009. Gulf Power and the counterparties involved in these transactions consider the pricing information and other non-price terms contained in the documents confidential. Disclosure of this information would negatively impact Gulf's ability to negotiate pricing favorable to its customers in the future. In addition, potential counterparties may refuse to enter into future contracts with Gulf, or may charge higher prices, if

DOCUMENT NUMBER-DATE

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FPSC-COMMISSION CLERK

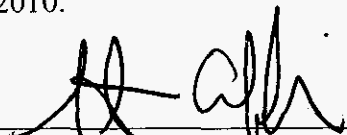
the pricing and other non-price terms contained in the bid submissions and purchase agreements were made public.

2. The information filed pursuant to this Request is intended to be, and is treated as, confidential by the Gulf Power and, to this attorney's knowledge, has not been otherwise publicly disclosed.

3. Submitted as Exhibit "A" are copies of the subject documents, on which is highlighted the information for which confidential classification is requested. Exhibit "A" should be treated as confidential pending a ruling on this request. Attached as Exhibit "B" are two (2) edited copies of the subject documents, which may be made available for public review and inspection. Attached as Exhibit "C" to this request is a line-by-line/field-by-field justification for the request for confidential classification.

WHEREFORE, Gulf Power Company respectfully requests that the Commission enter an order protecting the information highlighted on Exhibit "A" from public disclosure as proprietary confidential business information.

Respectfully submitted this 19th day of March, 2010.



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Attorneys for Gulf Power Company

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: Fuel and purchased power cost
recovery clause and generating performance
incentive factor

Docket No.: 100001-EI
Date: March 19, 2010

REQUEST FOR CONFIDENTIAL CLASSIFICATION

EXHIBIT "A"

Provided to the Commission Clerk
under separate cover as confidential information

EXHIBIT "B"

The documents submitted herewith in response to Request # 8, consisting of pages stamped 0048-0222, are confidential in their entirety.

A

B

October 2009 Gulf Bid Lineup (Delivered to Plant Crist)

Bid Number	Proposal	Supplier	2011 Delivered Cost (\$/MMBtu)	2011 Heat Content (Btu/lb)	2011 % Sulfur	2011 FOB Price (\$/Ton)	Mine	Loadout	Freight District	MMBtu	Tons
1	14	a		11,700	2.34		Pond Creek #1	Pond Creek #1	IB	70,200,000	3,000,000
2	5	a		11,000	2.75		Midway	Armstrong Dock	76.6 Green River	4,400,000	200,000
3	15	b		11,700	2.34		Pond Creek #2	Sugar Camp, IL	IB	70,200,000	3,000,000
4	19	a		11,850	2.67		Galatia	Galatia	IB	35,550,000	1,500,000
5	2	b		11,300	2.94		Highland	Camp	841.6 Ohio River	8,136,000	360,000
6	1	a		12,500	2.50		Dodge Hill	Dekoven	870.1 Ohio River	9,000,000	360,000
7	18	a		10,300	0.57		Signal Peak	Signal Peak, MT	Western Bituminous	41,200,000	2,000,000
8	16	a		12,000	1.20		Various	Big Sandy River	CAPP	12,000,000	500,000
9	4	d		12,000	0.90		Kanawha Eagle	Marmet Pool	Kanawha	12,000,000	500,000
10	13	b		12,000	1.20		Republic	84.3 Kanawha River	CAPP	24,000,000	1,000,000
11	21	a		12,000	1.20		Argus Energy	7.7 Big Sandy River	CAPP	14,400,000	600,000
12	3	c		12,000	0.81		Fanco	Various	Kanawha	12,000,000	500,000
13	10	a		11,600	0.56		Cerrejon	Puerto Bolivar	SA	25,520,000	1,100,000
14	7	a		11,800	0.64		La Jagua/Calenturitas	Puerto Prodeco	SA	25,984,000	1,120,000
15	9	a		11,300	0.80		Pribbenow	Puerto Drummond	SA	67,800,000	3,000,000
16	6	a		12,400	0.74		La Jagua	Puerto Prodeco	SA	27,776,000	1,120,000
17	11	a		11,900	0.71		Elk Creek	Somerset, CO	Western Bituminous	16,660,000	700,000
18	20	b		11,800	1.30		West Ridge	Wildcat, UT	Western Bituminous	2,360,000	100,000
19	12	a		12,000	1.20		Republic	Grant, WV	CAPP	24,000,000	1,000,000
20	8	a		11,500	0.70		Horizon	Savage, UT	Western Bituminous	6,900,000	300,000
21	17	a		12,000	1.15		Emery	Savage, UT	Western Bituminous	24,000,000	1,000,000

Page 0

A

B

October 2009 Gulf Bid Lineup (Delivered to Plant Crist)

Bid		2011		2011		2011		2011		2011	2012	
Number	Proposal	Supplier	NPV (\$)	Heat Content (Btu/lb)	% Sulfur	FOB Price (\$/Ton)	Mine	Loadout	Freight District	MMBtu	Tons	Tons
1	14	a		11,700	2.34		Pond Creek #1	Pond Creek #1	IB	70,200,000	3,000,000	3,000,000
2	5	a		11,000	2.75		Midway	Armstrong Dock	76.6 Green River	4,400,000	200,000	200,000
3	19	a		11,850	2.67		Galesta	Galesta	IB	35,550,000	1,500,000	1,500,000
4	15	b		11,700	2.34		Pond Creek #2	Sugar Camp, IL	IB	70,200,000	3,000,000	3,000,000
5	2	b		11,300	2.84		Highland	Camp	841.6 Ohio River	8,136,000	360,000	360,000
6	1	a		12,500	2.50		Dodge Hill	Deltoven	870.1 Ohio River	9,000,000	360,000	360,000
7	18	a		10,300	0.57		Signal Peak	Signal Peak, MT	Western Bituminous	41,200,000	2,000,000	2,000,000
8	13	b		12,000	1.20		Republic	84.3 Kanawha River	CAPP	24,000,000	1,000,000	1,000,000
9	4	d		12,000	0.90		Kanawha Eagle	Marmet Pool	Kanawha	12,000,000	500,000	500,000
10	21	a		12,000	1.20		Argus Energy	7.7 Big Sandy River	CAPP	14,400,000	600,000	600,000
11	3	c		12,000	0.81		Fanco	Various	Kanawha	12,000,000	500,000	500,000
12	7	a		11,600	0.64		La Jagua/Calenturitas	Puerto Prodeco	SA	25,964,000	1,120,000	1,120,000
13	6	a		12,400	0.74		La Jagua	Puerto Prodeco	SA	27,776,000	1,120,000	1,120,000
14	9	a		11,300	0.60		Pribbanow	Puerto Drummond	SA	67,600,000	3,000,000	3,000,000
15	11	a		11,900	0.71		Elk Creek	Somerset, CO	Western Bituminous	16,660,000	700,000	1,500,000
16	12	a		12,000	1.20		Republic	Grant, WV	CAPP	24,000,000	1,000,000	1,000,000
17	20	b		11,800	1.30		West Ridge	Wildcat, UT	Western Bituminous	2,360,000	100,000	200,000
18	8	a		11,500	0.70		Horizon	Savage, UT	Western Bituminous	6,900,000	300,000	300,000
19	17	a		12,000	1.15		Emery	Savage, UT	Western Bituminous	24,000,000	1,000,000	1,000,000

0225

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B

October 2009 Gulf Bid Lineup (Delivered to Plant Crist)

Bid		2011				2011				2011	2012	2013	2014
Number	Proposal	Supplier	NPV (\$)	Heat Content (Btu/lb)	% Sulfur	FOB Price (\$/Ton)	Mine	Loadout	Freight District	MMBtu	Tons	Tons	Tons
1	14	a		11,700	2.34		Pond Creek #1	Pond Creek #1	IS	70,200,000	3,000,000	3,000,000	3,000,000
2	5	a		11,000	2.75		Midway	Armstrong Dock	76.6 Green River	4,400,000	200,000	200,000	200,000
3	19	a	The American Coal Company	11,850	2.87		Galatia	Galatia	IS	35,550,000	1,500,000	1,500,000	1,500,000
4	15	b		11,700	2.34		Pond Creek #2	Sugar Camp, IL	IS	70,200,000	3,000,000	3,000,000	3,000,000
5	2	b		11,300	2.94		Highland	Camp	841.6 Ohio River	8,136,000	360,000	360,000	360,000
6	1	a		12,500	2.50		Dodge Hill	Delcoven	870.1 Ohio River	9,000,000	360,000	360,000	360,000
7	18	a		10,300	0.57		Signal Peak	Signal Peak, MT	Western Bituminous	41,200,000	2,000,000	2,000,000	2,000,000
8	13	b		12,000	1.20		Republic	84.3 Kanawha River	CAPP	24,000,000	1,000,000	1,000,000	1,000,000
9	4	d		12,000	0.90		Kanawha Eagle	Marmet Pool	Kanawha	12,000,000	500,000	500,000	500,000
10	3	c		12,000	0.81		Fanco	Various	Kanawha	12,000,000	500,000	500,000	500,000
11	11	a		11,900	0.71		Elk Creek	Somerset, CO	Western Bituminous	18,860,000	700,000	1,500,000	1,500,000
12	12	a		12,000	1.20		Republic	Grant, WV	CAPP	24,000,000	1,000,000	1,000,000	1,000,000
13	8	a	America West Resources	11,500	0.70		Horizon	Savage, UT	Western Bituminous	6,900,000	300,000	300,000	300,000
14	17	a		12,000	1.15		Emery	Savage, UT	Western Bituminous	24,000,000	1,000,000	1,000,000	1,000,000

0226

Gulf Power Company Long-Term Solicitation – October 2009

Foresight Coal Sales Negotiation

RFP (Issued October 8, 2009)

Term: 4 years beginning Jan. 1, 2011
Quantity: Up to 3 million tons/year
Pricing: Quote fixed price for year one with a specified annual escalation (if any) for following years

Foresight Bid (Dated October 26, 2009)

1
2
3
Term: 10 years beginning Jan. 1, 2011
Quantity: 2011 – 2 million tons
2012-2020 – 3 million tons/year
Pricing: 2011 – [REDACTED]/ton FOB Railcar
2012 – [REDACTED]/ton FOB Railcar
2013-2020 – A market re-opener would be conducted during the 3rd quarter of 2012 to set the price for 2013-2014 and re-open every two years thereafter. If parties are unable to reach an agreement on Price, [REDACTED] will be used to determine price for 2013-2020.

Negotiation Period (October 26, 2009 – February 1, 2010)

Gulf's initial purchase decision, based on Foresight's bid, was as follows:

- 4
5
- Term: 2 years beginning Jan. 1, 2011
 - Quantity: 2011 – 800,000 tons
2012 – 1,200,000 tons
 - Pricing: 2011 – [REDACTED] ton
2012 – [REDACTED] ton

Through subsequent negotiations, Gulf agreed to the following:

- 6
7
8
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12
- Term: 6 years beginning Jan. 1, 2011
 - Quantity: 500,000 tons/year
 - Pricing: 2011 – [REDACTED] ton
2012 – [REDACTED] /ton
2013-2016 – A market re-opener would be conducted during 2012 and 2014 to set the price for 2013-2014 and 2015-2016, respectively.
 - Foresight held a firm position on [REDACTED]. Gulf stated an agreement could not be reached [REDACTED]. After speaking to Rob Hardman, Foresight agreed to an [REDACTED].
 - [REDACTED]

13
14
15
16
17

[REDACTED]

Gulf denied Foresight's request and negotiations ceased on February 1, 2010.

DATE: March 8, 2010
RE: **GULF POWER COMPANY
LONG-TERM COAL SOLICITATION 2011-2014**
FROM: Sarah Myrick
TO: H. Rusty Ball

This letter is written to document the process and results of the 2011-2014 Long-Term Coal Solicitation that was issued on October 8, 2009 on behalf of Gulf Power Company's Plants Crist and Smith. This solicitation was made to support the projected 2011 through 2014 coal burn and inventory requirements at these plants. A review of Crist and Smith's inventory plans and burn projections for the 2011 through 2014 timeframe indicated the need of approximately 1.4 million tons of coal for year 2011, 3.1 million tons in 2012, 4.3 million tons in 2013 and 4.1 million tons in 2014. In addition, the bids received under the solicitation were considered for purchase in an effort to support Gulf Power Company's Long-Term Coal Procurement Strategy and Tactical Plan.

A bid invitation was issued on October 8, 2009, soliciting bids from all approved suppliers listed on the Gulf Power Company Bid List. The solicitation requested bids for the purchase of coal for a term of up to four (4) years beginning January 1, 2011 and ending on December 31, 2014. The bid close date was October 27, 2009. In response to the solicitation, twenty-one (21) offers were received from fourteen (14) different coal suppliers. Offers were received from the Central Appalachian, Illinois Basin, Colorado/Utah and Colombian coal supply regions.

Due to the uncertainty surrounding Gulf Power's coal burn as well as the lack of fixed price offers beyond 2012, the twenty-one proposals that were received were evaluated over two years to Plant Crist on a fully delivered present value basis, including the value of SO₂ and NO_x. In support of the evaluation process, transportation rates and lease and maintenance costs were provided by Stephen Burns, Transportation Agent and SO₂ allowance values were provided by Richard Taylor, Emissions Trader.

1 Gulf experienced excess inventory, resulting from decreased coal burn, throughout 2009 and this is expected to
2 continue throughout 2010. In an effort to reduce 2010 delivery volumes, Gulf entered into negotiations with [REDACTED]

3 [REDACTED] The parties could not come to an agreement on volume or price and therefore, no
additional business was secured.

4 Based on the delivered economics of all offers, Foresight Coal Sales, LLC's offer from their Pond Creek #1 mine
was the most competitive Illinois Basin offer with a starting price of [REDACTED] mmBtu, including SO₂ and NO_x. Their
offer consisted of supplying 3 million tons per year for 2011-2020 with a fixed price for the first two years and
market price redetermination every two years for the remaining eight years. Their proposal also included utilizing

5 [REDACTED] Due to their competitive fixed pricing for the first two years, Gulf entered
6 into negotiations with Foresight to purchase 800,000 tons in 2011 at a fixed price of [REDACTED] per ton and 1.2M tons in 2012
7 at a fixed price of [REDACTED] per ton. Gulf and Foresight carried out extensive negotiations over a period of three months

8 [REDACTED] However, the parties ultimately could not agree [REDACTED]
9 [REDACTED] and the negotiations ceased on February 1, 2010. During this
period of negotiation, the other offers under the solicitation expired; thus no purchases were made.

The documents submitted herewith in response to Request # 8, consisting of pages stamped 0232-0350, are confidential in their entirety.

The documents submitted herewith in response to Request # 8, consisting of pages stamped 0357-0370, are confidential in their entirety.

Gas Supply Bids - 2009

Average Basis - May through September of 2009

A B C D E F

ANR	(\$0.030)	CGT Mainline	(\$0.027)	Sample
T24 Bails	\$0.045	Tennessee 500	(\$0.052)	Gas Price
FGT Zone 3 Bails	\$0.052	SNG LA Bails	\$0.000	\$6.000

0372

Bidder	Term	Summer / Annual	Delivery Period	Quantity DTH/day	Pipe	Location	Bid Price	Bid Adder	Comm. Or Deliv. Fee	Adder to Henry Hub	to Henry Hub	Sell Back Price	Sell Back Premium Value	Optionality
40 Chevron	1 year	Annual	Jun 10 - May 11	15,000	Destin	All Delivery Points	GD FGT Z3					7:30 AM		Mutually Agreeable Delivery Points, Pricing for 2nd year of deal is deal 41
1 BP	1 year	Annual	Jun 10 - May 11	15,000	Destin	Into FGT	GD FGT Z3					7:30 AM		Mutually Agreeable Delivery Points, Pricing for 2nd year of deal 40
41 Chevron	2 year	Annual	Jun 11 - May 12	15,000	Destin	All Delivery Points	GD FGT Z3					8:00 AM		
120 Shell	up to 4 year	Annual	Jun 10 - May 14	15,000	Destin	All Delivery Points	GD FGT Z3					8:00 AM		
72 BG LNG	1 year	Annual	Jun 10 - May 11	15,000	Destin	All Delivery Points	GD FGT Z3					8:00 AM		
131 Louis Dreyfus	up to 4 years	Annual	Jun 10 - May 14	15,000	Destin	All Delivery Points	GD FGT Z3					8:00 AM		
105 EOG	1 year	Annual	Jun 10 - May 11	15,000	Destin	Into FGT	GD FGT Z3					8:00 AM		
110 Macquarie	up to 3 year	Annual	Jun 10 - May 13	15,000	Destin	Into FGT	GD FGT Z3					8:00 AM		
13 JPMVE	up to 2 year	Annual	Jun 10 - May 12	10,000	Destin	All Delivery Points	GD FGT Z3					8:00 AM		
21 National Fuel	1 year	Annual	Jun 10 - May 11	15,000	Destin	All Delivery Points	GD FGT Z3					8:15 AM		Need to confirm Sellback, Proposal not completely clear
10 Shell	up to 4 year	Summer	Jun - Aug	20,000	Destin	All Delivery Points	GD FGT Z3					8:00 AM		
73 BG LNG	1 year	Summer	Jun - Aug	20,000	Destin	All Delivery Points	GD FGT Z3					8:00 AM		
132 Louis Dreyfus	1 year	Summer	Jun - Aug	20,000	Destin	All Delivery Points	GD FGT Z3					8:00 AM		
2 BP	1 year	Summer	Jun - Aug	20,000	Destin	Into FGT	GD FGT Z3					8:00 AM		Not a producer of Destin supply
108 EOG	1 year	Summer	Jun - Aug	18,000	Destin	Into FGT	GD FGT Z3					7:30 AM		
117 Macquarie	up to 3 year	Summer	Jun - Oct	20,000	Destin	Into FGT	GD FGT Z3					8:00 AM		
84 BG LNG	up to 2 year	Summer	Jun - Oct	30,000	Cypress	FGT	GD FGT Z3					8:00 AM		
161 Chevron	1 year	Annual	Nov 09 - Oct 10	10,000	Mobile Bay	Hatters Pond	IF FGT Z3					8:00 AM		
40 Chevron	1 year	Annual	Nov 09 - Oct 10	7,000	Mobile Bay	Chamohada	GD FGT Z3					8:00 AM		
43 Chevron	2 year	Annual	Jun 11 - May 12	8,000	Mobile Bay	All Points	IF FGT Z3					8:00 AM		
71 Exxon	1 year	Annual	Jun 10 - May 11	8,000	Mobile Bay	All Points	IF FGT Z3					8:00 AM		
21 National Fuel	1 year	Annual	Jun 10 - May 11	8,000	Mobile Bay	All Points	IF FGT Z3					8:00 AM		
44 Chevron	up to 2 year	Annual	Jun 10 - May 12	40,000	Mobile Bay	All Points	IF FGT Z3					7:30 AM		
67 Noble	1 year	Annual	Jun 10 - May 11	8,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM		
131 Louis Dreyfus	up to 4 year	Annual	Jun 10 - May 14	40,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM		
122 Shell	up to 4 year	Annual	Jun 10 - May 14	20,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM		
88 Noble	1 year	Annual	Jun 10 - May 11	5,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM		
112 Macquarie	up to 3 year	Annual	Jun 10 - May 13	40,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM		
22 National Fuel	1 year	Annual	Jun 10 - May 11	15,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM		
53 Chevron	up to 2 year	Summer	Jun - Aug	20,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM		
127 Shell	up to 4 year	Summer	Jun - Aug	20,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM		Need to confirm Sellback, Proposal not completely clear
118 Macquarie	up to 3 year	Summer	Jun - Aug	20,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM		
134 Louis Dreyfus	1 year	Summer	Jun - Aug	20,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM		
28 National Fuel	1 year	Summer	Jun - Aug	15,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM		Need to confirm Sellback, Proposal not completely clear



.FAX 2052576803 DESC(@AWCIW NGP-01579015- 18052SOUTHN CO)

.....
11/10/09 REVISED CONTRACT WITH ADDITIONAL LANGUAGE
.....

TO: SOUTHERN CO SVCS INC AGNT FOR SOUTHERN COMPANY

Attention: B Mitchell

FROM: CONTRACT COMPLIANCE

SUBJ: NGP-MAHSE -01579015 18052 SOUTHN CO

TRANSACTION CONFIRMATION

Date: October 28, 2009
Trade Date : October 27, 2009
Transaction Confirmationf: 01579015

This Transaction Confirmation is governed by the Base Contract between Seller and Buyer dated JANUARY 8, 2004. The terms of this Transaction Confirmation are binding unless disputed in writing within two (2) Business Days of receipt unless otherwise specified in the Base Contract. In the event of any inconsistency between this Transaction Confirmation and the Base Contract, this Transaction Confirmation will govern.

SELLER: LOUIS DREYFUS ENERGY SERVICES LP
20 Westport Road
Wilton CT 06897
Fax: 203-761-8182
Base Contract No.: 972
Trader: Scott Culberson

BUYER: SOUTHERN CO SVCS INC AGNT FOR SOUTHERN COMPANY
600 NORTH 18TH STREET
14N-8164
BIRMINGHAM, AL 35203
Trader: B Mitchell

Contract Price:

During the delivery period, the price for each such calendar day being the "Flow date(s): Midpoint as quoted in Platts Gas Daily in the section titled "Daily price survey (\$/MMbtu) under the heading Louisiana-Onshore South: Florida Gas, zone 3" PLUS USD [REDACTED] per MMBTU.

Performance Obligation:

FIRM

{>}



Date: November 2, 2009

Doc # 852847

This Confirmation Letter is made and entered into this 2nd day of November, 2009, by and between CHEVRON NATURAL GAS, a division of Chevron USA Inc., hereinafter referred to as "Seller," and SOUTHERN COMPANY SERVICES, INC., as agent for its affiliated companies, Mississippi Power Company, Gulf Power Company, Alabama Power Company, Georgia Power Company and Southern Power Company, such companies hereinafter referred to as "Buyer", and collectively known as the "Parties."

This Confirmation Letter is incorporated into and subject to the terms of that certain NAESB Base Contract dated the 1st day of January, 2003, by and between Buyer and Seller. When executed, this Confirmation Letter is binding for the Delivery Period stated below.

SELLER:
Chevron Natural Gas
PO Box 4700
Houston, Texas 77210
Attn: Jose Roche
Phone: 832-854-4110
Fax: 832-854-3292
Base Contract No.
Transporter:
Transporter Contract Number:

BUYER:
Southern Company Services, Inc. as Agent for Buyer
800 North 18th Street / Bldg 14N-8164
Birmingham, AL 35203
Attn: Bryan Mitchell
Phone: 205-257-9168
Fax: 205-257-7795
Base Contract No.
Transporter:
Transporter Contract Number:

Contract Price: The contract price per MMBtu shall be equal to the sum of: (1) the "Midpoint" price published in Platts Gas Daily Daily Price Survey for Florida Gas, Zone 3 for the day on which such deliveries are made hereunder; and (2) plus [redacted] per MMBtu.

Sell Back Price: The Sell Back Price per MMBtu sold back to Seller by Buyer under the Special Provisions below, shall be equal to the sum of: (1) the "Midpoint" price published in Platts Gas Daily Daily Price Survey for Florida Gas, Zone 3 for the day on which such sell back is exercised hereunder; and (2) [redacted] per MMBtu.

Delivery Period: 2 Year Summer Only; June 1, 2010 to August 31, 2010 and June 1, 2011 to August 31, 2011

Performance Obligation and Contract Quantity:

Firm (Firm Quantity): 25,000 MMBtu/day for the Delivery Period

Delivery Point(s):

Destin Pipeline delivered to all delivery points.

Special Conditions: On any day during Delivery Period, Buyer may sell back the Contract Quantity to Seller at the Sell Back Price, provided Buyer provides Seller of notification of its intent to exercise such sell back prior to 7:30 AM CST on the business day prior to gas flow.

Seller: Chevron Natural Gas

Buyer: Southern Company Services, Inc.

By: [Signature]

By: [Signature]

Name: Steve R. Wilson

Name: Jeffrey L. Wallace

Title: Vice President, Marketing

Title: Vice President - Fuel Services

Date: 11-1-09

Date: 11/16/09

AMK
BA
CH



Date: November 2, 2009

Deal # 852855

This Confirmation Letter is made and entered into this 2nd day of November, 2009, by and between CHEVRON NATURAL GAS, a division of Chevron USA Inc., hereinafter referred to as "Seller," and SOUTHERN COMPANY SERVICES, INC., as agent for its affiliated companies, Mississippi Power Company, Gulf Power Company, Alabama Power Company, Georgia Power Company and Southern Power Company, such companies hereinafter referred to as "Buyer", and collectively known as the "Parties."

This Confirmation Letter is incorporated into and subject to the terms of that certain NAESB Base Contract dated the 1st day of January, 2008, by and between Buyer and Seller. When executed, this Confirmation Letter is binding for the Delivery Period stated below.

SELLER:
Chevron Natural Gas
PO Box 4708
Houston, Texas 77210
Attn: Jose Rocha
Phone: 832-954-4110
Fax: 832-954-3282
Base Contract No.
Transporter:
Transporter Contract Number:

BUYER:
Southern Company Services, Inc. as Agent for Buyer
600 North 18th Street / Bin 14N-8184
Birmingham, AL 35203
Attn: Bryan Mitchell
Phone: 205-257-3168
Fax: 205-257-7786
Base Contract No.
Transporter:
Transporter Contract Number:

Contract Price: The contract price per MMBtu shall be equal to the sum of: (1) the "Midpoint" price published in Platt's Gas Daily Daily Price Survey for Florida Gas, Zone 3 for the day on which such deliveries are made hereunder; and (2) plus [redacted] per MMBtu

Sell Back Price: The Sell Back Price per MMBtu sold back to Seller by Buyer under the Special Provisions below, shall be equal to the sum of: (1) the "Midpoint" price published in Platt's Gas Daily Daily Price Survey for Florida Gas, Zone 3 for the day on which such sell back is exercised hereunder; and (2) [redacted] per MMBtu.

Delivery Period: Begin: June 1, 2010

End: May 31, 2012

Performance Obligation and Contract Quantity:

Firm (Fixed Quantity): 40,000 MMBtu/day for the Delivery Period

Delivery Point(s):

On any day during the Delivery Period, gas shall be delivered by Seller to Buyer at any one or more of the following points of interconnection of the various facilities presented below: Mobile Bay - Williams Plant (DRN# 321466); Mobile Bay - Exxon Mobil OTF (DRN# 302233); Mobile Bay - Mary Ann Plant (DRN# 302232); Mobile Bay - Duke MBPP Plant (DRN# 288481); Mobile Bay - Yellowhammer Plant (DRN# 302202); Mobile Bay - MAGS Plant (DRN# 302231); Mobile Bay - Digs Plant (DRN# 288450); F&T Zone 3 Pool.

Special Conditions: On any day during Delivery Period, Buyer may sell back the Contract Quantity to Seller at the Sell Back Price, provided Buyer provides Seller of notification of its intent to exercise such sell back prior to 7:30 AM CST on the business day prior to gas flow.

Seller: Chevron Natural Gas

Buyer: Southern Company Services, Inc.

By: [Signature]

By: [Signature]

Name: Steve R. Wilson

Name: Jeffrey L. Wallace

Title: Vice President, Marketing

Title: Vice President - Fuel Services

Date: 11-10-09

Date: 11/10/09

AMK
BA
CA

100 GLENBOROUGH
SUITE 100
HOUSTON, TX 77067



10/27/2009
2:04:51PM
Page 1 of 1

NATURAL GAS SALES CONFIRMATION

Seller: NOBLE ENERGY MARKETING INC
Contact: DARYL LANDRY
Phone #: (281) 878-8834
Fax #: (281) 878-8178

Buyer: ALABAMA POWER COMPANY
Contact: BRYAN MITCHELL
Fax #: (205) 267-8988

Pipeline: MOBILE BAY PROCESSING
Point: OUTLET-FGT

Trade #: 124008
Trade Date: 10/27/2009
Trade Term: 09/01/2010 - 09/01/2011

Vol. Eff Date	Vol. End Date	Volume	Unit	Per	Price Eff Date	Price End Date	- Based on GAS DAY Price
09/01/2010	09/01/2011	8,000	MMBTU	DAY	09/01/2010	09/01/2011	02 FLORIDA GAS, ZONE 3-LA

Signature J E Wallace
 Title Vice President
 Date 11/16/09

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For questions regarding nominations, please call Megan Fish at 281-878-8812, Carol Bradberry at 281-878-8831, Melissa Lawrence at 281-878-8883 or Greg Larkin at 281-878-8818.

This SALES is subject to the TERMS AND CONDITIONS of NOBLE ENERGY MARKETING INC's base contract incorporated herein by reference. The terms of this Confirmation are binding unless disputed in writing within 2 business days of receipt unless otherwise specified in the base contract.



Date: November 2, 2009
N-800734
E-4156939

This Confirmation Letter is made and entered into this 2nd day of November, 2009, by and between SHELL ENERGY NORTH AMERICA (US), L.P., hereinafter referred to as "Seller," and SOUTHERN COMPANY SERVICES, INC., as agent for its affiliated companies, Mississippi Power Company, Gulf Power Company, Alabama Power Company, Georgia Power Company and Southern Power Company, such companies hereinafter referred to as "Buyer", and collectively known as the "Parties."

This Confirmation Letter is incorporated into and subject to the terms of that certain Gas Purchase Agreement dated the 1st day of March, 2001, by and between Buyer and Seller. When executed, this Confirmation Letter is binding for the Delivery Period stated below.

SELLER:
Shell Energy North America, LP
909 Farris Street
Plaza Level 1
Houston, Texas 77010
Attn: Diane Clark
Phone: 713-767-5464
Fax: 713-266-2171
Base Contract No.
Transporter:
Transporter Contract Number:

BUYER:
Southern Company Services, Inc. as Agent for Buyer
600 North 18th Street / Bln 14N-6164
Birmingham, AL 35203
Attn: Bryan Mitchell
Phone: 205-257-3166
Fax: 205-267-7795
Base Contract No.
Transporter:
Transporter Contract Number:

Contract Price: The contract price per MMBtu shall be equal to the sum of: (1) the "Midpoint" price published in Platt's Gas Daily Daily Price Survey for Florida Gas, Zone 3 for the day on which such deliveries are made hereunder; and (2) [redacted] per MMBtu.

Sell Back Price: The Sell Back Price per MMBtu sold back to Seller by Buyer under the Special Provisions below, shall be equal to the "Midpoint" price published in Platt's Gas Daily Daily Price Survey for Florida Gas, Zone 3 for the day on which such sell back is exercised hereunder.

Delivery Period: 3 Year Summer Only; June 1, 2010 to August 31, 2010, June 1, 2011 to August 31, 2011, June 1, 2012 to August 31, 2012

Performance Obligation and Contract Quantity:

Firm (Fixed Quantity): 25,000 MMBtu/day for the Delivery Period

Delivery Point(s):
Destin Pipeline delivered to all delivery points.

Special Conditions: On any day during Delivery Period, Buyer may sell back the Contract Quantity to Seller at the Sell Back Price, provided Buyer provides Seller of notification of its intent to exercise such sell back prior to 8:00 AM CST on the business day prior to gas flow or as per ICE trading schedule for weekends and holidays.

Seller: Shell Energy North America, LP
By: [Signature]
Name: Patricia L. Butler - Contracts Manager
Title: _____
Date: _____

Buyer: Southern Company Services, Inc. as Agent for Buyer
By: [Signature]
Name: Jeffrey L. Wallace
Title: Vice President - Fuel Services
Date: 12/10/09

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**TRANSACTION CONFIRMATION
FOR IMMEDIATE DELIVERY**

Letterhead/Logo	Date: October 30, 2009 Transaction Confirmation # 402748
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This Transaction Confirmation is subject to the Base Contract between Seller and Buyer dated May 22, 2003. The terms of this Transaction Confirmation are binding unless disputed in writing within 2 Business Days of receipt unless otherwise specified in the Base Contract.

SELLER: BG Energy Merchants, LLC 5444 Westheimer, Suite 1200 Houston, Texas 77056 Attn: David Jenkins Phone: 713 899 3857 Fax: 713 899 3831 Base Contract No. _____ Transporter: _____ Transporter Contract Number: _____	BUYER: Southern Company Services 800 North 18 th Street, 14N-8164 Birmingham, AL 35203 Attn: Bryan Mitchell Phone: 205-257-3168 Fax: 205-257-7795 Base Contract No. _____ 10031 Transporter: _____ Transporter Contract Number: _____
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Contract Price: per the following formula
 FGT Zone 3 Gas Daily Midpoint (GDM) plus [redacted] plus commodity adder [redacted]

Delivery Period: 2 Years – Summer Only, June 1, 2010 - October 31, 2010, and June 1, 2011 – October 31, 2011

Performance Obligation and Contract Quantity: (Select One)

Firm (Fixed Quantity): 30,000 MMBtus/day <input type="checkbox"/> EFP	Firm (Variable Quantity): _____ MMBtus/day Minimum _____ MMBtus/day Maximum subject to Section 4.2. at election of <input type="checkbox"/> Buyer or <input type="checkbox"/> Seller	Interruptible: Up to _____ MMBtus/day
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Delivery Point(s): FGT/JAX interconnection with SONAT (Cypress), or if notified by 8:30 CST prior to day of flow, Seller will deliver gas to Buyer at Plant McIntosh.

Special Conditions:

Seller: BG Energy Merchants, LLC By: <u>[Signature]</u> Title: <u>VP - Mktg</u> Date: <u>10/30/09</u>	Buyer: Southern Company Services By: <u>[Signature]</u> Title: <u>Vice President</u> Date: <u>11/16/09</u>
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**Southern Company
Fuel Oil Sales Proposal Form
Pricing and Payment Terms (please read carefully)**

Unless your bid states otherwise, payment for fuel oil will be based upon the daily closing OPIS Rack Average Index for the date of shipment and from the origin terminal specified below (retrieved daily by Southern Company Services from opinet.com), and for the specific product (LS or ULS) defined below as what you will be able to deliver. The published current day OPIS Rack Average posting will be added to your bid's fixed adder to determine the \$/gallon paid, rounded to four decimal places. Any applicable state sales tax will be paid directly to the taxing authority by the appropriate Southern Company operating company. Please indicate in the appropriate boxes below the per gallon adder to the appropriate OPIS Rack Average. The adder is to consist of the following components: transportation, truck pump charges (if applicable) and any tax or fee as required by law for the Seller to pay such as the Walker County Excise Tax for Plant Gorgas and the Florida Pollution Tax for Plants Smith, Crist, Scholz, Oleander and DeSoto. If awarded a contract, your adder will be firm for the life of the contract.

Plant	Origin Terminal (must identify)	Adder to "Current Day" OPIS	Oil Provided (Circle One)	
			Low Sulfur Dyed # 2 (LS)	Ultra Low Sulfur Dyed (ULS)
Gaston	Birmingham	[REDACTED]	<input type="checkbox"/> LS	<input type="checkbox"/> ULS
Gorgas	Birmingham		<input type="checkbox"/> LS	<input type="checkbox"/> ULS
Greene Co.	Meridian		<input type="checkbox"/> LS	<input type="checkbox"/> ULS
Bowen	Atlanta	[REDACTED]	<input type="checkbox"/> LS	<input type="checkbox"/> ULS
Branch	Macon		<input type="checkbox"/> LS	<input type="checkbox"/> ULS
Hammond	Rome		<input type="checkbox"/> LS	<input type="checkbox"/> ULS
Kraft	Savannah		<input type="checkbox"/> LS	<input type="checkbox"/> ULS
McDonough	Atlanta		<input type="checkbox"/> ULS only	
McIntosh Steam	Savannah		<input type="checkbox"/> ULS only	
McIntosh CT/CC	Savannah		<input type="checkbox"/> ULS only	
Scherer	Macon		<input type="checkbox"/> LS	<input type="checkbox"/> ULS
Mitchell	Albany		<input type="checkbox"/> LS	<input type="checkbox"/> ULS
Wansley	Atlanta		<input type="checkbox"/> LS	<input type="checkbox"/> ULS
Wilson	North August	<input type="checkbox"/> LS	<input type="checkbox"/> ULS	
Yates	Atlanta	<input type="checkbox"/> LS	<input type="checkbox"/> ULS	
Robins CT	Macon	<input type="checkbox"/> LS	<input type="checkbox"/> ULS	
1	Crist	[REDACTED]	<input type="checkbox"/> LS	<input type="checkbox"/> ULS
2	Scholz	[REDACTED]	<input type="checkbox"/> LS	<input type="checkbox"/> ULS
3	Smith	[REDACTED]	<input type="checkbox"/> LS	<input type="checkbox"/> ULS
4	Daniel	[REDACTED]	<input type="checkbox"/> LS	<input type="checkbox"/> ULS
	Dahlberg	[REDACTED]	<input type="checkbox"/> LS	<input type="checkbox"/> ULS
	Oleander	[REDACTED]	<input type="checkbox"/> LS	<input type="checkbox"/> ULS
	DeSoto County	[REDACTED]	<input type="checkbox"/> LS	<input type="checkbox"/> ULS
	Rowan	[REDACTED]	<input type="checkbox"/> LS	<input type="checkbox"/> ULS

5 Payment Terms: Net 30 As a condition of sale, next day delivery will be provided on
 Unloading Free Time: 30 min. orders placed by noon. If delivery cannot be met under this
 Damurrage Rate: [REDACTED] condition, SCS Fuel Services or plant personnel will be
 notified as soon as possible.

Any exception to the specific terms and conditions of sale are noted and attached on a separate page.

Proposal Submitted By: _____ Date: _____ Company: _____

MANSFIELD OIL COMPANY OF GAINESVILLE, INC. 11/11/09

Southern Company Fuel Oil Sales Proposal Form Pricing and Payment Terms (please read carefully)

Unless your bid states otherwise, payment for fuel oil will be based upon the daily closing OPIS Rack Average Index for the date of shipment and from the origin terminal specified below (retrieved daily by Southern Company Services from opismet.com), and for the specific product (LS or ULS) defined below as what you will be able to deliver. The published current day OPIS Rack Average posting will be added to your bid's fixed adder to determine the \$/gallon paid, rounded to four decimal places. Any applicable state sales tax will be paid directly to the taxing authority by the appropriate Southern Company operating company. Please indicate in the appropriate boxes below the per gallon adder to the appropriate OPIS Rack Average. The adder is to consist of the following components: transportation, truck pump charges (if applicable) and any tax or fee as required by law for the Seller to pay such as the Walker County Excise Tax for Plant Gorgas and the Florida Pollution Tax for Plants Smith, Crist, Scholz, Oleander and DeSoto. If awarded a contract, your adder will be firm for the life of the contract.

Plant	Origin Terminal (must identify)	Adder to "Current Day" OPIS \$	Oil Provided (Circle One)
			Low Sulfur Dyed #2 (LS) Ultra Low Sulfur Dyed (ULS)
Gaston	_____	_____	LS / ULS
Gorgas	_____	_____	LS / ULS
Greene Co.	_____	_____	LS / ULS
Bowen	_____	_____	LS / ULS
Branch	_____	_____	LS / ULS
Hammond	_____	_____	LS / ULS
Kraft	_____	_____	LS / ULS
McDonough	_____	_____	ULS only
McIntosh Steam	_____	_____	ULS only
McIntosh CT/CC	_____	_____	ULS only
Scherer	_____	_____	LS / ULS
Mitchell	_____	_____	LS / ULS
Wansley	_____	_____	LS / ULS
Wilson	_____	_____	LS / ULS
Yates	_____	_____	LS / ULS
Robins CT	_____	_____	LS / ULS
Crist	_____	_____	LS / ULS
Scholz	_____	_____	LS / ULS
Smith	_____	_____	LS / ULS
Daniel	<u>Mobile, AL</u>		<u>LS / ULS</u>
Dahlberg	_____	_____	LS / ULS
Oleander	_____	_____	LS / ULS
DeSoto County	_____	_____	LS / ULS
Rowan	_____	_____	LS / ULS

Payment Terms: Net 30 days As a condition of sale, next day delivery will be provided on
 Unloading Free Time: 2 hrs orders placed by noon. If delivery cannot be met under this
 Demurrage Rate: \$ condition, SCS Fuel Services or plant personnel will be
 notified as soon as possible.

Any exception to the specific terms and conditions of sale are noted and attached on a separate page.

Proposal Submitted By: Jack Minto Date: 11/11/09 Company: Minto Energy Corp.

NOTE: **
 ① adder quoted above is net and excludes any applicable Taxes & Fees.
 Please contact me for any questions regarding Taxes or Fees for plant
 Daniel that should be added to the adder.
 ... and delivery for adder quoted is 7500 gal.

**Southern Company
Fuel Oil Sales Proposal Form
Pricing and Payment Terms (please read carefully)**

Unless your bid states otherwise, payment for fuel oil will be based upon the daily closing OPIS Rack Average Index for the date of shipment and from the origin terminal specified below (retrieved daily by Southern Company Services from opinet.com), and for the specific product (LS or ULS) defined below as what you will be able to deliver. The published current day OPIS Rack Average posting will be added to your bid's fixed adder to determine the \$/gallon paid, rounded to four decimal places. Any applicable state sales tax will be paid directly to the taxing authority by the appropriate Southern Company operating company. Please indicate in the appropriate boxes below the per gallon adder to the appropriate OPIS Rack Average. The adder is to consist of the following components: transportation, truck pump charges (if applicable) and any tax or fee as required by law for the Seller to pay such as the Walker County Excise Tax for Plant Gorgas and the Florida Pollution Tax for Plants Smith, Crist, Scholz, Oleander and DeSoto. If awarded a contract, your adder will be firm for the life of the contract.

Plant	Origin Terminal (must identify)	Adder to "Current Day" OPIS	Oil Provided (Circle One)	
			Low Sulfur Dyed # 2 (LS)	Ultra Low Sulfur Dyed (ULS)
Gaston	Birmingham	[REDACTED]	*	LS / ULS
Gorgas	Birmingham		*	LS / ULS
Greene Co.	Montgomery		*	LS / ULS
Bowen Branch	Doravilla	[REDACTED]	*	LS / ULS
Hammond	Rutland		*	LS / ULS
Kraft	Doravilla		*	LS / ULS
McDonough	Savannah		*	LS / ULS
McIntosh Steam	Doravilla		*	ULS only
McIntosh CT/CC	Savannah		*	ULS only
Scherer	Macon		*	LS / ULS
Mitchell	Albany		*	LS / ULS
Wansley	Doravilla		*	LS / ULS
Wilson	N. Augusta		*	LS / ULS
Yates	Doravilla		*	LS / ULS
Robins CT	Macon		*	LS / ULS
1 Crist	Pensacola		[REDACTED]	*
2 Scholz	Freeport	*		LS / ULS
3 Smith	Freeport	*		LS / ULS
4 Daniel	Mobile	[REDACTED]	*	LS / ULS
Dahlberg	Doravilla	[REDACTED]	*	LS / ULS
Oleander	Tampa		*	LS / ULS
DeSoto County	Tampa		*	LS / ULS
Rowan	Charlotte		*	LS / ULS

Said he would supply HS from those terminals that had it readily avail. Cross reference with Manfield

Payment Terms: Net 10
 Unloading Free Time: 60 mins
 5 Demurrage Rate: \$ [REDACTED]

As a condition of sale, next day delivery will be provided on orders placed by noon. If delivery cannot be met under this condition, SCS Fuel Services or plant personnel will be notified as soon as possible.

Any exception to the specific terms and conditions of sale are noted and attached on a separate page.

Proposal Submitted By: [Signature] Date: 11/11/09 Company: PS Energy Group

*See Exceptions to Pricing on next page.

Southern Company Fuel Oil Sales Proposal Form Pricing and Payment Terms (please read carefully)

Unless your bid states otherwise, payment for fuel oil will be based upon the daily closing OPIS Rack Average Index for the date of shipment and from the origin terminal specified below (retrieved daily by Southern Company Services from opisnet.com), and for the specific product (LS or ULS) defined below as what you will be able to deliver. The published current day OPIS Rack Average posting will be added to your bid's fixed adder to determine the \$/gallon paid, rounded to four decimal places. Any applicable state sales tax will be paid directly to the taxing authority by the appropriate Southern Company operating company. Please indicate in the appropriate boxes below the per gallon adder to the appropriate OPIS Rack Average. The adder is to consist of the following components: transportation, truck pump charges (if applicable) and any tax or fee as required by law for the Seller to pay such as the Walker County Excise Tax for Plant Gorgas and the Florida Pollution Tax for Plants Smith, Crist, Scholz, Oleander and DeSoto. If awarded a contract, your adder will be firm for the life of the contract.

Oil Provided (Circle One)

Low Sulfur Diesel (LS)

Ultra Low Sulfur Diesel (ULS) ALL LOCATIONS

Plant	Origin Terminal (must identify)	Adder to "Current Day" OPIS	Oil Provided (Circle One)
Gaston	BIRM	[REDACTED]	LS/ULS
Gorgas	BIRM	[REDACTED]	LS/ULS
Groves Co.	MOBT	[REDACTED]	LS/ULS
Bowen	ATLANTA	[REDACTED]	LS/ULS
Bronck	MACON	[REDACTED]	LS/ULS
Hammond	ATLANTA	[REDACTED]	LS/ULS
Kraft	SAVANNAH	[REDACTED]	LS/ULS
McDonough	ATLANTA	[REDACTED]	ULS only
McIntosh Steam	SAVANNAH	[REDACTED]	ULS only
McIntosh CT/CC	SAVANNAH	[REDACTED]	ULS only
Scheer	MACON	[REDACTED]	LS/ULS
Mitchell	ALBANY	[REDACTED]	LS/ULS
Wansley	ATLANTA	[REDACTED]	LS/ULS
Wilson	AGUSTA	[REDACTED]	LS/ULS
Yates	ATLANTA	[REDACTED]	LS/ULS
Robins CT	MACON	[REDACTED]	LS/ULS
1 Crist	MOBILE	[REDACTED]	LS/ULS
2 Scholz	BAWBRIDGE	[REDACTED]	LS/ULS
3 Smith	PRIMA CITY	[REDACTED]	LS/ULS
4 Daniel	MOBILE	[REDACTED]	LS/ULS
Dahlberg	ATLANTA	[REDACTED]	LS/ULS
Oleander	ORLANDO	[REDACTED]	LS/ULS
DeSoto County	TAMPA	[REDACTED]	LS/ULS
Rowan	CHARLOTTE	[REDACTED]	LS/ULS

Payment Terms: NET 10 DAYS As a condition of sale, next day delivery will be provided on orders placed by noon. If delivery cannot be met under this condition, SCS Fuel Services or plant personnel will be notified as soon as possible.

Unloading Free Time: 1 HOUR

Demurrage Rate: [REDACTED]

Any exception to the specific terms and conditions of sale are noted and attached on a separate page.

Proposal Submitted By: [Signature] Date: 11-12-09 Company: RKA PETROLEUM

**Southern Company
Fuel Oil Sales Proposal Form
Pricing and Payment Terms (please read carefully)**

Unless your bid states otherwise, payment for fuel oil will be based upon the daily closing OPIS Rack Average Index for the date of shipment and from the origin terminal specified below (retrieved daily by Southern Company Services from opianet.com), and for the specific product (LS or ULS) defined below as what you will be able to deliver. The published current day OPIS Rack Average posting will be added to your bid's fixed adder to determine the \$/gallon paid, rounded to four decimal places. Any applicable state sales tax will be paid directly to the taxing authority by the appropriate Southern Company operating company. Please indicate in the appropriate boxes below the per gallon adder to the appropriate OPIS Rack Average. The adder is to consist of the following components: transportation, truck pump charges (if applicable) and any tax or fee as required by law for the Seller to pay such as Walker County Excise Tax for Plant Gorgas and the Florida Pollution Tax for Plants Smith, Crist, Scholz, Oleander and DeSoto. If awarded a contract, your adder will be firm for the life of the contract.

Plant	Origin Terminal (must identify)	Adder to "Current Day" OPIS	Oil Provided (Circle One)	
			Low Sulfur #2 (LS)	Ultra Low Red (ULS)
Gaston	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Gorgas	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Greene Co.	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Bowen	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Branch	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Hammond	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Kraft	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
McIntosh Steam	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
McIntosh CT/CC	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Scherer	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Mitchell	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Wansley	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Wilson	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Yates	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Robins CT	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
1 2 3 4 Crist	Pensacola, FL	[REDACTED]	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Scholz	Bainbridge, GA		<input type="checkbox"/>	<input type="checkbox"/>
5 X Smith	Freeport, FL		<input type="checkbox"/>	<input type="checkbox"/>
4 Daniel	Pascagoula, MS	[REDACTED]	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Dahlberg	No Bid		<input type="checkbox"/>	<input type="checkbox"/>
Oleander	No Bid		<input type="checkbox"/>	<input type="checkbox"/>
DeSoto County	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Rowan	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>

We will supply Dyed LSD but pricing from OPIS will be based on Dyed ULSD

Payment Terms: Net 30
 Unloading Free Time: 1 Hour
 Demurrage Rate: [REDACTED]



As a condition of sale, next day delivery will be provided on orders placed by noon. If delivery cannot be met under this condition, SCS Fuel Services or plant personnel will be notified as soon as possible.

Proposal Submitted By: Kevin A. Cross Date: 11/12/2009 Company: Midstream Fuel Service LLC dba PEPCO

Kevin A. Cross

The following prices include freight and the Walker County Excise Tax for plant Gorgas and the Florida Pollution Tax for plants Smith, Crist, Scholz, Oleander, and Desoto.

Plant	Terminal	Adder
Gaston	Birmingham	
Gorgas	Birmingham	
Greene Co.	Meridian	
Bowen	Atlanta	
Branch	Macon	
Hammond	Rome	
Kraft	Savannah	
McDonough	Atlanta	
McIntosh Steam	Savannah	
McIntosh CT	Savannah	
Scherer	Macon	
Mitchell	Albany	
Wansley	Atlanta	
Wilson	Augusta	
Yates	Atlanta	
Robins CT	Macon	
2 • Crist	Pensacola	
3 Scholz	Bainbridge	
4 Smith	Panama City	
5 Daniel	Pascagoula	
Dahlberg	Athens	
Oleander	Orlando	
Desoto	Tampa	
Rowan	Greensboro	

 
 Add Dye
 to All
 Per Angie
 11-20-09

These prices reflect a NET 10 payment terms.

**Southern Company
Fuel Oil Sales Proposal Form
Pricing and Payment Terms (please read carefully)**

Unless your bid states otherwise, payment for fuel oil will be based upon the daily closing OPIS Rack Average Index for the date of shipment and from the origin terminal specified below (retrieved daily by Southern Company Services from opinet.com), and for the specific product (LS or ULS) defined below as what you will be able to deliver. The published current day OPIS Rack Average posting will be added to your bid's fixed adder to determine the \$/gallon paid, rounded to four decimal places. Any applicable state sales tax will be paid directly to the taxing authority by the appropriate Southern Company operating company. Please indicate in the appropriate boxes below the per gallon adder to the appropriate OPIS Rack Average. The adder is to consist of the following components: transportation, truck pump charges (if applicable) and any tax or fee as required by law for the Seller to pay such as the Walker County Excise Tax for Plant Gorgas and the Florida Pollution Tax for Plants Smith, Crist, Scholz, Oleander and DeSoto. If awarded a contract, your adder will be firm for the life of the contract.

Plant	Origin Terminal (must identify)	Adder to "Current Day" OPIS	Oil Provided (Circle One)	
			Low Sulfur Dyed # 2 (LS)	Ultra Low Sulfur Dyed (ULS)
Gaston	<u>Birmingham</u>	[REDACTED]	<input type="checkbox"/>	<input type="checkbox"/>
Gorgas	<u>Birmingham</u>		<input type="checkbox"/>	<input type="checkbox"/>
Greene Co.	<u>Meridian</u>		<input type="checkbox"/>	<input type="checkbox"/>
✓ Bowen	<u>Atlanta</u>	[REDACTED]	<input type="checkbox"/>	<input type="checkbox"/>
Branch	<u>Macon</u>		<input type="checkbox"/>	<input type="checkbox"/>
Hammond	<u>Rome</u>		<input type="checkbox"/>	<input type="checkbox"/>
Kraft	<u>Savannah</u>		<input type="checkbox"/>	<input type="checkbox"/>
McDonough	<u>Atlanta</u>		<input type="checkbox"/>	<input type="checkbox"/>
McIntosh Steam	<u>Savannah</u>		<input type="checkbox"/>	<input type="checkbox"/>
McIntosh CT/CC	<u>Savannah</u>		<input type="checkbox"/>	<input type="checkbox"/>
Scherer	<u>Macon</u>		<input type="checkbox"/>	<input type="checkbox"/>
Mitchell	<u>Albany</u>		<input type="checkbox"/>	<input type="checkbox"/>
Wansley	<u>Atlanta</u>		<input type="checkbox"/>	<input type="checkbox"/>
Wilson	<u>Augusta</u>	<input type="checkbox"/>	<input type="checkbox"/>	
Yates	<u>Atlanta</u>	<input type="checkbox"/>	<input type="checkbox"/>	
Robins CT	<u>Macon</u>	<input type="checkbox"/>	<input type="checkbox"/>	
1 2 3 4 Crist	<u>Pensacola</u>	[REDACTED]	<input type="checkbox"/>	<input type="checkbox"/>
Scholz	<u>Bainbridge</u>		<input type="checkbox"/>	<input type="checkbox"/>
Smith	<u>Panama City</u>		<input type="checkbox"/>	<input type="checkbox"/>
Daniel	<u>Pascagoula</u>	[REDACTED]	<input type="checkbox"/>	<input type="checkbox"/>
Dahlberg	<u>Atenas</u>	[REDACTED]	<input type="checkbox"/>	<input type="checkbox"/>
Oleander	<u>Orlando</u>		<input type="checkbox"/>	<input type="checkbox"/>
DeSoto County	<u>Tampa</u>		<input type="checkbox"/>	<input type="checkbox"/>
Rowan	<u>Greensboro</u>		<input type="checkbox"/>	<input type="checkbox"/>

Called on 11-19-2009

Provided

Adder [REDACTED] for Dyed

5
Payment Terms: Net 30
Unloading Free Time: 1 hour
Demurrage Rate: [REDACTED]

As a condition of sale, next day delivery will be provided on orders placed by noon. If delivery cannot be met under this condition, SCS Fuel Services or plant personnel will be notified as soon as possible.

Any exception to the specific terms and conditions of sale are noted and attached on a separate page.

Proposal Submitted By: Angie Johnson Date: 11-10-09 Company: Truman Add Companies

Southern Company Fuel Oil Sales Proposal Form Pricing and Payment Terms (please read carefully)

Unless your bid states otherwise, payment for fuel oil will be based upon the daily closing OPIS Rack Average Index for the date of shipment and from the origin terminal specified below (retrieved daily by Southern Company Services from opinet.com), and for the specific product (LS or ULS) defined below as what you will be able to deliver. The published current day OPIS Rack Average posting will be added to your bid's fixed adder to determine the \$/gallon paid, rounded to four decimal places. Any applicable state sales tax will be paid directly to the taxing authority by the appropriate Southern Company operating company. Please indicate in the appropriate boxes below the per gallon adder to the appropriate OPIS Rack Average. ~~For the purpose of this bid, the adder to the OPIS Rack Average shall be the same for all plants. If awarded a contract, your adder will be firm for the life of the contract.~~

Plant	Origin Terminal (must identify)	Adder to "Current Day" OPIS	Oil Provided (Circle One)		
			Low Sulfur Dyed #2 (LS)	Ultra Low Sulfur Dyed (ULS)	
Gaston	Birmingham	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Gorgas	Birmingham		<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Greene Co.	Meridian		<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Bowen	Rome	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Branch	Macon		<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Hammond	Rome		<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Kraft	Savannah		<input type="checkbox"/>	<input checked="" type="checkbox"/>	
McDonough	Savannah		<input type="checkbox"/>	<input checked="" type="checkbox"/>	
McIntosh Steam	Savannah		<input type="checkbox"/>	<input checked="" type="checkbox"/>	
McIntosh CT/CC	Savannah		<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Scherer	Macon		<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Mitchell	Macon		<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Wansley	Doraville		<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Wilson	N. Augusta	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Yates	Doraville		<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Robins CT	Macon		<input type="checkbox"/>	<input checked="" type="checkbox"/>	
			<input type="checkbox"/>	<input checked="" type="checkbox"/>	
1 2 3 4	Crist	Pensacola	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
	Scholz	Bainbridge		<input type="checkbox"/>	<input checked="" type="checkbox"/>
	Smith	Panama City		<input type="checkbox"/>	<input checked="" type="checkbox"/>
	Daniel	Mobile	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
	Dahlberg	Athens	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
	Oleander	Orlando		<input type="checkbox"/>	<input checked="" type="checkbox"/>
	DeSoto County	Orlando		<input type="checkbox"/>	<input checked="" type="checkbox"/>
	Rowan	Charlotte		<input type="checkbox"/>	<input checked="" type="checkbox"/>

5
 Payment Terms: NET 15 As a condition of sale, next day delivery will be provided on
 Unloading Free Time: ONE HOUR orders placed by noon. If delivery cannot be met under this
 Demurrage Rate: PER HOUR condition, SCS Fuel Services or plant personnel will be
 notified as soon as possible.

Any exception to the specific terms and conditions of sale are noted and attached on a separate page.

Proposal Submitted By: Gayle Newton Date: 11-5-09 Company: PETROLEUM TRADERS
 GAYLE NEWTON, CONTRACT SALES MANAGER

		For 2010 Fuel Oil purchases					Adders to published OPIS indexes					(Page 6; No.18)	
Gulf Plants	Bidders:	RKA	PTC	PS Energy	Rice	PEPCO	Boswell	A&W	Minto	Mansfield	Stubbs	Sommers	TAC
1	Crist	[REDACTED]											
2	Scholz	[REDACTED]											
3	Smith	[REDACTED]											

0420

**Gulf Power Company
One Energy Place
Pensacola, Florida 32520-0328**

Truman Arnold Companies 202 4th Avenue South Franklin, TN 37064 Attn: Angie Johnson	Gulf Power Company
	Purchase Order Number: GO-1001
	Plant Crist

This purchase order covers the purchase of Ultra Low Sulfur / Dyed fuel oil for Plant Crist for the period of 1-1-2010 thru 12-31-2010, subject to the following terms and conditions:

- **Price:** The delivered price for ULS fuel oil, as detailed in your bid response, will be [REDACTED] per gallon plus the OPIS average for Distillate - - Ultra Low Red Diesel from Pensacola, FL as published in "opisnet.com" for the day of product loading.
- **Payment Terms:** Net 10
- **Demurrage rate:** [REDACTED] / hour (or fraction) past the one hour free time (destination only).
- The attached "GULF POWER COMPANY TERMS AND CONDITIONS FOR THE SUPPLY OF NO.2 FUEL OIL" is hereby incorporated into and made a part of this agreement.
- **Payments are to be sent to:**

Truman Arnold Companies
C/O JP Morgan Chase, NY, NY
ABA# [REDACTED]
Acct# [REDACTED]

ISSUED BY: Southern Company Services, Agent S.W. Reagan <i>[Signature]</i>	Approved: <i>[Signature]</i> FOR: Gulf Power Company
DATE: 12-08-09	DATE: 12/15/2009

**Gulf Power Company
One Energy Place
Pensacola, Florida 32520-0328**

Truman Arnold Companies 202 4th Avenue South Franklin, TN 37064 Attn: Angie Johnson	Gulf Power Company
	Purchase Order Number: GO-1002
	Plant Smith

This purchase order covers the purchase of Ultra Low Sulfur / Dyed fuel oil for Plant Smith for the period of 1-1-2010 thru 12-31-2010, subject to the following terms and conditions:

- 1 • **Price:** The delivered price for ULS fuel oil, as detailed in your bid response, will be [REDACTED] per gallon plus the OPIS average for Distillate - - Ultra Low Red Diesel from Panama City, FL as published in "opisnet.com" for the day of product loading.
- 2 • **Payment Terms:** Net 10
- **Demurrage rate:** [REDACTED] / hour (or fraction) past the one hour free time (destination only).
- **The attached "GULF POWER COMPANY TERMS AND CONDITIONS FOR THE SUPPLY OF NO.2 FUEL OIL" is hereby incorporated into and made a part of this agreement.**
- 3 • **Payments are to be sent to:**
 Truman Arnold Companies
 C/O JP Morgan Chase, NY, NY
 4 ABA# [REDACTED]
 Acct# [REDACTED]

ISSUED BY: Southern Company Services, Agent S.W. Reagan <i>[Signature]</i>	Approved: <i>[Signature]</i> FOR: Gulf Power Company
DATE: 12-08-09	DATE: 12/15/2009

**Gulf Power Company
One Energy Place
Pensacola, Florida 32520-0328**

Truman Arnold Companies 202 4th Avenue South Franklin, TN 37064 Attn: Angie Johnson	Gulf Power Company
	Purchase Order Number: GO-1003
	Plant Scholz

This purchase order covers the purchase of Ultra Low Sulfur / Dyed fuel oil for Plant Scholz for the period of 1-1-2010 thru 12-31-2010, subject to the following terms and conditions:

- **Price:** The delivered price for ULS fuel oil, as detailed in your bid response, will be [REDACTED] per gallon plus the OPIS average for Distillate - - Ultra Low Red Diesel from Bainbridge, GA as published in "opisnet.com" for the day of product loading.
- **Payment Terms:** Net 10
- **Demurrage rate:** [REDACTED] / hour (or fraction) past the one hour free time (destination only).
- The attached "GULF POWER COMPANY TERMS AND CONDITIONS FOR THE SUPPLY OF NO.2 FUEL OIL" is hereby incorporated into and made a part of this agreement.

- **Payments are to be sent to:**
Truman Arnold Companies
C/O JP Morgan Chase, NY, NY
ABA# [REDACTED]
Acct# [REDACTED]

ISSUED BY: Southern Company Services Agent S.W. Reagan <i>[Signature]</i>	Approved: <i>[Signature]</i> FOR: Gulf Power Company
DATE: 12-08-09	DATE: 12/15/2009

The documents submitted herewith in response to Request # 2, consisting of pages stamped 0048-0222, are confidential in their entirety.

RECEIVED-FPSC
10 MAR 22 AM 10: 26
COMMISSION
CLERK

A

B

October 2009 Gulf Bid Lineup (Delivered to Plant Crist)

Bid		2011			2011			2011			2011	
Number	Proposal	Supplier	Delivered Cost (\$/MMBtu)	Heat Content (Btu/lb)	% Sulfur	FOB Price (\$/Ton)	Mine	Loadout	Freight District	MMBtu	Tons	
1	14	a		11,700	2.34		Pond Creek #1	Pond Creek #1	IB	70,200,000	3,000,000	
2	5	a		11,000	2.75		Midway	Armstrong Dock	78.6 Green River	4,400,000	200,000	
3	15	b		11,700	2.34		Pond Creek #2	Sugar Camp, IL	IB	70,200,000	3,000,000	
4	19	a	The American Coal Company	11,850	2.67		Galetia	Galetia	IB	35,550,000	1,500,000	
5	2	b		11,300	2.94		Highland	Camp	841.6 Ohio River	8,136,000	360,000	
6	1	a		12,500	2.50		Dodge Hill	Dekoven	870.1 Ohio River	9,000,000	360,000	
7	18	a		10,300	0.57		Signal Peak	Signal Peak, MT	Western Bituminous	41,200,000	2,000,000	
8	16	a		12,000	1.20		Various	Big Sandy River	CAPP	12,000,000	500,000	
9	4	d		12,000	0.90		Kanawha Eagle	Marmet Pool	Kanawha	12,000,000	500,000	
10	13	b		12,000	1.20		Republic	84.3 Kanawha River	CAPP	24,000,000	1,000,000	
11	21	a		12,000	1.20		Argus Energy	7.7 Big Sandy River	CAPP	14,400,000	600,000	
12	3	c		12,000	0.81		Fanco	Various	Kanawha	12,000,000	500,000	
13	10	a		11,800	0.56		Cerrojon	Puerto Bolivar	SA	25,520,000	1,100,000	
14	7	a		11,800	0.64		La Jagua/Calenturitas	Puerto Prodeco	SA	25,984,000	1,120,000	
15	9	a	Interocean Coal Sales	11,300	0.60		Pribbenow	Puerto Drummond	SA	67,800,000	3,000,000	
16	6	a		12,400	0.74		La Jagua	Puerto Prodeco	SA	27,776,000	1,120,000	
17	11	a		11,900	0.71		Elk Creek	Somerset, CO	Western Bituminous	16,660,000	700,000	
18	20	b	The American Coal Company	11,800	1.30		West Ridge	Wildcat, UT	Western Bituminous	2,360,000	100,000	
19	12	a		12,000	1.20		Republic	Grant, WV	CAPP	24,000,000	1,000,000	
20	8	a	America West Resources	11,500	0.70		Horizon	Savage, UT	Western Bituminous	6,900,000	300,000	
21	17	a		12,000	1.15		Emery	Savage, UT	Western Bituminous	24,000,000	1,000,000	

0224

A

B

October 2009 Gulf Bid Lineup (Delivered to Plant Crist)

Bid		2011		2011		2011		2011		2011	2012	
Number	Proposal	Supplier	NPV (\$)	Heat Content (Btu/lb)	% Sulfur	FOB Price (\$/Ton)	Mine	Loadout	Freight District	MMBtu	Tons	Tons
1	14	a		11,700	2.34		Pond Creek #1	Pond Creek #1	IB	70,200,000	3,000,000	3,000,000
2	6	a		11,000	2.75		Midway	Armstrong Dock	76.6 Green River	4,400,000	200,000	200,000
3	19	a		11,850	2.67		Galeola	Galeola	IB	35,550,000	1,500,000	1,500,000
4	15	b		11,700	2.34		Pond Creek #2	Sugar Camp, IL	IB	70,200,000	3,000,000	3,000,000
5	2	b		11,300	2.94		Highland	Camp	841.6 Ohio River	8,136,000	360,000	360,000
6	1	a		12,500	2.50		Dodge Hill	Dekoven	870.1 Ohio River	9,000,000	360,000	360,000
7	18	a		10,300	0.57		Signal Peak	Signal Peak, MT	Western Bituminous	41,200,000	2,000,000	2,000,000
8	13	b		12,000	1.20		Republic	84.3 Kanawha River	CAPP	24,000,000	1,000,000	1,000,000
9	4	d		12,000	0.90		Kanawha Eagle	Marmat Pool	Kanawha	12,000,000	500,000	500,000
10	21	a		12,000	1.20		Argus Energy	7.7 Big Sandy River	CAPP	14,400,000	600,000	600,000
11	3	c		12,000	0.81		Fanco	Various	Kanawha	12,000,000	500,000	500,000
12	7	a		11,600	0.84		La Jagua/Calenturitas	Puerto Prodeco	SA	25,984,000	1,120,000	1,120,000
13	6	a		12,400	0.74		La Jagua	Puerto Prodeco	SA	27,778,000	1,120,000	1,120,000
14	9	a		11,300	0.80		Pribbenow	Puerto Drummond	SA	67,800,000	3,000,000	3,000,000
15	11	a		11,900	0.71		Elk Creek	Somerset, CO	Western Bituminous	16,860,000	700,000	1,500,000
16	12	a		12,000	1.20		Republic	Grant, WV	CAPP	24,000,000	1,000,000	1,000,000
17	20	b		11,800	1.30		West Ridge	Wildcat, UT	Western Bituminous	2,360,000	100,000	200,000
18	8	a		11,500	0.70		Horizon	Savage, UT	Western Bituminous	6,900,000	300,000	300,000
19	17	a		12,000	1.15		Emery	Savage, UT	Western Bituminous	24,000,000	1,000,000	1,000,000

0225

A

B

October 2009 Gulf Bid Lineup (Delivered to Plant Crist)

Bid	2011	2011	2011	2011					2011	2012	2013	2014	
Number	Proposal	Supplier	Heat Content (Btu/lb)	% Sulfur	FOB Price (\$/Ton)	Mine	Loadout	Freight District	MWbts	Tons	Tons	Tons	Tons
1	14	a	Foreight	11,700	2.34	Pond Creek #1	Pond Creek #1	IB	70,200,000	3,000,000	3,000,000	3,000,000	3,000,000
2	5	a	Delta coals	11,000	2.75	Midway	Armstrong Dock	75.6 Green River	4,400,000	200,000	200,000	200,000	200,000
3	19	a	The American Coal Company	11,850	2.87	Galatia	Galatia	IB	35,550,000	1,500,000	1,500,000	1,500,000	1,500,000
4	15	b	Foreight	11,700	2.34	Pond Creek #2	Sugar Camp, IL	IB	70,200,000	3,000,000	3,000,000	3,000,000	3,000,000
5	2	b	Patriot Coal	11,300	2.94	Highland	Camp	841.6 Ohio River	8,136,000	360,000	360,000	360,000	360,000
6	1	a	Patriot Coal	12,500	2.50	Dodge Hill	Dokoven	870.1 Ohio River	9,000,000	360,000	360,000	360,000	360,000
7	18	a	Global Coal	10,300	0.57	Signal Peak	Signal Peak, MT	Western Bituminous	41,200,000	2,000,000	2,000,000	2,000,000	2,000,000
8	13	b	Massey	12,000	1.20	Republic	84.3 Kanawha River	CAPP	24,000,000	1,000,000	1,000,000	1,000,000	1,000,000
9	4	d	Patriot Coal	12,000	0.80	Kanawha Eagle	Mammet Pool	Kanawha	12,000,000	500,000	500,000	500,000	500,000
10	3	c	Patriot Coal	12,000	0.81	Fanco	Various	Kanawha	12,000,000	500,000	500,000	500,000	500,000
11	11	a	Dabow	11,900	0.71	Elk Creek	Somerset, CO	Western Bituminous	18,860,000	700,000	1,500,000	1,500,000	1,500,000
12	12	a	Massey	12,000	1.20	Republic	Grant, WV	CAPP	24,000,000	1,000,000	1,000,000	1,000,000	1,000,000
13	8	a	America West Resources	11,500	0.70	Horizon	Savage, UT	Western Bituminous	6,900,000	300,000	300,000	300,000	300,000
14	17	a	Consol	12,000	1.15	Emery	Savage, UT	Western Bituminous	24,000,000	1,000,000	1,000,000	1,000,000	1,000,000

0226

Gulf Power Company Long-Term Solicitation – October 2009

Foresight Coal Sales Negotiation

RFP (Issued October 8, 2009)

Term: 4 years beginning Jan. 1, 2011
Quantity: Up to 3 million tons/year
Pricing: Quote fixed price for year one with a specified annual escalation (if any) for following years

Foresight Bid (Dated October 26, 2009)

Term: 10 years beginning Jan. 1, 2011
Quantity: 2011 – 2 million tons
2012-2020 – 3 million tons/year
Pricing: 2011 – [REDACTED] /ton FOB Railcar
2012 – [REDACTED] /ton FOB Railcar
2013-2020 – A market re-opener would be conducted during the 3rd quarter of 2012 to set the price for 2013-2014 and re-open every two years thereafter. If parties are unable to reach an agreement on Price, [REDACTED] will be used to determine price for 2013-2020.

Negotiation Period (October 26, 2009 – February 1, 2010)

Gulf's initial purchase decision, based on Foresight's bid, was as follows:

- Term: 2 years beginning Jan. 1, 2011
- Quantity: 2011 – 800,000 tons
2012 – 1,200,000 tons
- Pricing: 2011 – [REDACTED] /ton
2012 – [REDACTED] /ton

Through subsequent negotiations, Gulf agreed to the following:

- Term: 6 years beginning Jan. 1, 2011
- Quantity: 500,000 tons/year
- Pricing: 2011 – [REDACTED] /ton
2012 – [REDACTED] /ton
2013-2016 – A market re-opener would be conducted during 2012 and 2014 to set the price for 2013-2014 and 2015-2016, respectively.
 - Foresight held a firm position on [REDACTED]. Gulf stated an agreement could not be reached [REDACTED]. After speaking to Rob Hardman, Foresight agreed to an [REDACTED].
 - [REDACTED]

Gulf denied Foresight's request and negotiations ceased on February 1, 2010.

DATE: March 8, 2010
RE: **GULF POWER COMPANY
LONG-TERM COAL SOLICITATION 2011-2014**
FROM: Sarah Myrick
TO: H. Rusty Ball

This letter is written to document the process and results of the 2011-2014 Long-Term Coal Solicitation that was issued on October 8, 2009 on behalf of Gulf Power Company's Plants Crist and Smith. This solicitation was made to support the projected 2011 through 2014 coal burn and inventory requirements at these plants. A review of Crist and Smith's inventory plans and burn projections for the 2011 through 2014 timeframe indicated the need of approximately 1.4 million tons of coal for year 2011, 3.1 million tons in 2012, 4.3 million tons in 2013 and 4.1 million tons in 2014. In addition, the bids received under the solicitation were considered for purchase in an effort to support Gulf Power Company's Long-Term Coal Procurement Strategy and Tactical Plan.

A bid invitation was issued on October 8, 2009, soliciting bids from all approved suppliers listed on the Gulf Power Company Bid List. The solicitation requested bids for the purchase of coal for a term of up to four (4) years beginning January 1, 2011 and ending on December 31, 2014. The bid close date was October 27, 2009. In response to the solicitation, twenty-one (21) offers were received from fourteen (14) different coal suppliers. Offers were received from the Central Appalachian, Illinois Basin, Colorado/Utah and Colombian coal supply regions.

Due to the uncertainty surrounding Gulf Power's coal burn as well as the lack of fixed price offers beyond 2012, the twenty-one proposals that were received were evaluated over two years to Plant Crist on a fully delivered present value basis, including the value of SO₂ and NO_x. In support of the evaluation process, transportation rates and lease and maintenance costs were provided by Stephen Burns, Transportation Agent and SO₂ allowance values were provided by Richard Taylor, Emissions Trader.

1 Gulf experienced excess inventory, resulting from decreased coal burn, throughout 2009 and this is expected to
2 continue throughout 2010. In an effort to reduce 2010 delivery volumes, Gulf entered into negotiations with [REDACTED]
3 [REDACTED] The parties could not come to an agreement on volume or price and therefore, no
additional business was secured.

4 Based on the delivered economics of all offers, Foresight Coal Sales, LLC's offer from their Pond Creek #1 mine
was the most competitive Illinois Basin offer with a starting price of [REDACTED] mmBtu, including SO₂ and NO_x. Their
offer consisted of supplying 3 million tons per year for 2011-2020 with a fixed price for the first two years and
5 market price redetermination every two years for the remaining eight years. Their proposal also included utilizing
6 [REDACTED] Due to their competitive fixed pricing for the first two years, Gulf entered
7 into negotiations with Foresight to purchase 800,000 tons in 2011 at a fixed price of [REDACTED] on and 1.2M tons in 2012
8 at a fixed price of [REDACTED] /ton. Gulf and Foresight carried out extensive negotiations over a period of three months
9 [REDACTED] However, the parties ultimately could not agree [REDACTED]
and the negotiations ceased on February 1, 2010. During this
period of negotiation, the other offers under the solicitation expired; thus no purchases were made.

The documents submitted herewith in response to Request # 5, consisting of pages stamped 0232-0350, are confidential in their entirety.

The documents submitted herewith in response to Request # 8, consisting of pages stamped 0357-0370, are confidential in their entirety.

A B C D E F

Gas Supply Bids - 2009

Average Basis - May through September of 2009

AHR	\$0.036	CGY Marine	(\$0.027)	Sample
T24 Basis	\$0.045	Tennessee 500	(\$0.052)	Gas Price
FGT Zone 3 Basis	\$0.052	SNG LA Basis	\$0.000	\$5.0000

Bidder	Term	Summer / Annual	Delivery Period	Quantity DTH/day	Pipe	Location	Bid Price	Bid Adder	Comm. Or Deliv. Fee	Adder to Henry Hub	to Henry Hub	Sell Back	Sell Back Price	Premium Value	Optionality
40 Chevron	1 year	Annual	Jun 10 - May 11	15,000	Deslin	All Delivery Points	GD FGT Z3					7:30 AM			Mutually Agreeable Delivery Points, Pricing for 2nd year of deal is deal 41
1 BP	1 year	Annual	Jun 10 - May 11	15,000	Deslin	Info FGT	GD FGT Z3					7:30 AM			Mutually Agreeable Delivery Points, Pricing for 2nd year of deal 40
41 Chevron	2 year	Annual	Jun 11 - May 12	15,000	Deslin	All Delivery Points	GD FGT Z3					8:00 AM			
120 Shell	up to 4 year	Annual	Jun 10 - May 14	15,000	Deslin	All Delivery Points	GD FGT Z3					8:00 AM			
72 BG LNG	1 year	Annual	Jun 10 - May 11	15,000	Deslin	All Delivery Points	GD FGT Z3					8:00 AM			
131 Louis Dreyfus	up to 4 years	Annual	Jun 10 - May 14	15,000	Deslin	All Delivery Points	GD FGT Z3					8:00 AM			
105 EOG	1 year	Annual	Jun 10 - May 11	15,000	Deslin	Info FGT	GD FGT Z3					8:00 AM			Need to confirm Sellback, Proposal not completely clear
110 Macquarie	up to 3 year	Annual	Jun 10 - May 13	15,000	Deslin	Info FGT	GD FGT Z3					8:15 AM			
13 JPMVE	up to 2 year	Annual	Jun 10 - May 12	10,000	Deslin	All Delivery Points	GD FGT Z3					8:15 AM			
21 National Fuel	1 year	Annual	Jun 10 - May 11	15,000	Deslin	All Delivery Points	GD FGT Z3								
73 BG LNG	1 year	Summer	Jun - Aug	20,000	Deslin	All Delivery Points	GD FGT Z3					8:00 AM			Not a producer of Deslin supply
132 Louis Dreyfus	1 year	Summer	Jun - Aug	20,000	Deslin	All Delivery Points	GD FGT Z3					8:00 AM			
2 BP	1 year	Summer	Jun - Aug	20,000	Deslin	Info FGT	GD FGT Z3					7:30 AM			
108 EOG	1 year	Summer	Jun - Aug	18,000	Deslin	Info FGT	GD FGT Z3								
84 BG LNG	up to 2 year	Summer	Jun - Aug	30,000	Deslin	Info FGT	GD FGT Z3					8:00 AM			Need to confirm Sellback, Proposal not completely clear
160 Chevron	1 year	Annual	Nov 09 - Oct 10	10,000	Mobile Bay	Haines Pond	IF FGT Z3								On Shore Production
181 Chevron	1 year	Annual	Nov 09 - Oct 10	7,000	Mobile Bay	Chapinula	GD FGT Z3								On Shore Production, Vol can range from 8k to 12k monthly
43 Chevron	2 year	Annual	Jun 11 - May 12	8,000	Mobile Bay	All Points	IF FGT Z3								Mutually Agreeable Points, Deal 43 is Second Year Price of Deal 42 if 2 Year deal
71 Exxon	1 year	Annual	Jun 10 - May 11	8,000	Mobile Bay	All Points	IF FGT Z3								Mutually Agreeable Points, Deal 43 is Second Year Price of Deal 42 if 2 Year deal
21 National Fuel	1 year	Annual	Jun 10 - May 11	8,000	Mobile Bay	All Points	IF FGT Z3								
44 Chevron	up to 2 year	Annual	Jun 10 - May 12	40,000	Mobile Bay	All Points	GD FGT Z3					7:30 AM			
67 Noble	1 year	Annual	Jun 10 - May 11	8,000	Mobile Bay	All Points	GD FGT Z3								
131 Louis Dreyfus	up to 4 years	Annual	Jun 10 - May 14	40,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM			
122 Shell	up to 4 year	Annual	Jun 10 - May 14	20,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM			
88 Noble	1 year	Annual	Jun 10 - May 11	5,000	Mobile Bay	All Points	GD FGT Z3								
112 Macquarie	up to 3 year	Annual	Jun 10 - May 13	40,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM			Need to confirm Sellback, Proposal not completely clear
22 National Fuel	1 year	Annual	Jun 10 - May 11	15,000	Mobile Bay	All Points	GD FGT Z3								
43 Chevron	up to 2 year	Summer	Jun - Aug	20,000	Mobile Bay	All Points	GD FGT Z3					7:30 AM			
127 Shell	up to 4 year	Summer	Jun - Aug	20,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM			
118 Macquarie	up to 3 year	Summer	Jun - Aug	20,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM			
134 Louis Dreyfus	1 year	Summer	Jun - Aug	20,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM			Need to confirm Sellback, Proposal not completely clear
28 National Fuel	1 year	Summer	Jun - Aug	15,000	Mobile Bay	All Points	GD FGT Z3					8:00 AM			

0372



.FAX 2052576803 DESC(@ANCIW NGP-01579015- 18052SOUTHN CO)

.....
11/10/09 REVISED CONTRACT WITH ADDITIONAL LANGUAGE
.....

TO: SOUTHERN CO SVCS INC AGNT FOR SOUTHERN COMPANY

Attention: B Mitchell

FROM: CONTRACT COMPLIANCE

SUBJ: NGP-MAESE -01579015 18052 SOUTHN CO

TRANSACTION CONFIRMATION

Date: October 28, 2009
Trade Date : October 27, 2009
Transaction Confirmation#: 01579015

This Transaction Confirmation is governed by the Base Contract between Seller and Buyer dated JANUARY 8, 2004. The terms of this Transaction Confirmation are binding unless disputed in writing within two (2) Business Days of receipt unless otherwise specified in the Base Contract. In the event of any inconsistency between this Transaction Confirmation and the Base Contract, this Transaction Confirmation will govern.

SELLER: LOUIS DREYFUS ENERGY SERVICES LP
20 Westport Road
Wilton CT 06897
Fax: 203-761-8182
Base Contract No.: 972
Trader: Scott Culberson

BUYER: SOUTHERN CO SVCS INC AGNT FOR SOUTHERN COMPANY
600 NORTH 18TH STREET
14N-8164
BIRMINGHAM, AL 35203
Trader: B Mitchell

Contract Price:

During the delivery period, the price for each such calendar day being the "Flow date(s): Midpoint as quoted in Platts Gas Daily in the section titled "Daily price survey (\$/MMbtu) under the heading Louisiana-Onshore South: Florida Gas, zone 3" PLUS USD [REDACTED] per MMBTU.

Performance Obligation:

FIRM

(*)



Date: November 2, 2009

Deal # 852847

This Confirmation Letter is made and entered into this 2nd day of November, 2008, by and between CHEVRON NATURAL GAS, a division of Chevron USA Inc., hereinafter referred to as "Seller," and SOUTHERN COMPANY SERVICES, INC., as agent for its affiliated companies, Mississippi Power Company, Gulf Power Company, Alabama Power Company, Georgia Power Company and Southern Power Company, such companies hereinafter referred to as "Buyer", and collectively known as the "Parties."

This Confirmation Letter is incorporated into and subject to the terms of that certain NAESB Base Contract dated the 1st day of January, 2003, by and between Buyer and Seller. When executed, this Confirmation Letter is binding for the Delivery Period stated below.

SELLER:
Chevron Natural Gas
PO Box 4700
Houston, Texas 77210
Attn: Jose Rocha
Phone: 832-854-4110
Fax: 832-854-3292
Base Contract No.
Transporter:
Transporter Contract Number:

BUYER:
Southern Company Services, Inc. as Agent for Buyer
600 North 18th Street / Bin 14N-8184
Birmingham, AL 35203
Attn: Bryan Mitchell
Phone: 205-257-9168
Fax: 205-257-7795
Base Contract No.
Transporter:
Transporter Contract Number:

Contract Price: The contract price per MMBtu shall be equal to the sum of: (1) the "Midpoint" price published in Platts' Gas Daily Daily Price Survey for Florida Gas, Zone 3 for the day on which such deliveries are made hereunder; and (2) plus per MMBtu.

Sell Back Price: The Sell Back Price per MMBtu sold back to Seller by Buyer under the Special Provisions below, shall be equal to the sum of: (1) the "Midpoint" price published in Platts' Gas Daily Daily Price Survey for Florida Gas, Zone 3 for the day on which such sell back is exercised hereunder; and (2) per MMBtu.

Delivery Period: 2 Year Summer Only; June 1, 2010 to August 31, 2010 and June 1, 2011 to August 31, 2011

Performance Obligation and Contract Quantity:

Firm (Fixed Quantity): 25,000 MMBtu/day for the Delivery Period

Delivery Points):

Destin Pipeline delivered to all delivery points.

Special Conditions: On any day during Delivery Period, Buyer may sell back the Contract Quantity to Seller at the Sell Back Price, provided Buyer provides Seller of notification of its intent to exercise such sell back prior to 7:30 AM CST on the business day prior to gas flow.

Seller: Chevron Natural Gas

Buyer: Southern Company Services, Inc.

By: [Signature]

By: [Signature]

Name: Steve R. Wilson

Name: Jeffrey L. Wallace

Title: Vice President, Marketing

Title: Vice President - Fuel Services

Date: 11-1-09

Date: 11/1/09

AMK
BA
CH



Date: November 2, 2009

Deal # 852855

This Confirmation Letter is made and entered into this 2nd day of November, 2009, by and between CHEVRON NATURAL GAS, a division of Chevron USA Inc., hereinafter referred to as "Seller," and SOUTHERN COMPANY SERVICES, INC., as agent for its affiliated companies, Mississippi Power Company, Gulf Power Company, Alabama Power Company, Georgia Power Company and Southern Power Company, such companies hereinafter referred to as "Buyer", and collectively known as the "Parties."

This Confirmation Letter is incorporated into and subject to the terms of that certain NAESB Base Contract dated the 1st day of January, 2003, by and between Buyer and Seller. When executed, this Confirmation Letter is binding for the Delivery Period stated below.

SELLER:
Chevron Natural Gas
PO Box 4700
Houston, Texas 77210
Attn: Jose Rocha
Phone: 832-954-4110
Fax: 832-954-3292
Base Contract No.
Transporter:
Transporter Contract Number:

BUYER:
Southern Company Services, Inc. as Agent for Buyer
800 North 18th Street / Bin 14N-5164
Birmingham, AL 35203
Attn: Bryan Mitchell
Phone: 205-257-3168
Fax: 205-257-7795
Base Contract No.
Transporter:
Transporter Contract Number:

Contract Price: The contract price per MMBtu shall be equal to the sum of: (1) the "Midpoint" price published in Platt's Gas Daily Daily Price Survey for Florida Gas, Zone 3 for the day on which such deliveries are made hereunder; and (2) plus [redacted] per MMBtu

Sell Back Price: The Sell Back Price per MMBtu sold back to Seller by Buyer under the Special Provisions below, shall be equal to the sum of: (1) the "Midpoint" price published in Platt's Gas Daily Daily Price Survey for Florida Gas, Zone 3 for the day on which such sell back is exercised hereunder; and (2) [redacted] per MMBtu.

Delivery Period: Begin: June 1, 2010 End: May 31, 2012

Performance Obligation and Contract Quantity:
Firm (Fixed Quantity): 40,000 MMBtu/day for the Delivery Period

Delivery Point(s):
On any day during the Delivery Period, gas shall be delivered by Seller to Buyer at any one or more of the following points of interconnection of the various facilities presented below: Mobile Bay - Williams Plant (DRN# 321465); Mobile Bay - Exxon Mobil OTF (DRN# 302233); Mobile Bay - Mary Ann Plant (DRN# 302232); Mobile Bay - Duke MBPP Plant (DRN# 298481); Mobile Bay - Yellowhammer Plant (DRN# 302202); Mobile Bay - MAGS Plant (DRN# 302231); Mobile Bay - DGS Plant (DRN# 298450); FST Zone 3 Pool.

Special Conditions: On any day during Delivery Period, Buyer may sell back the Contract Quantity to Seller at the Sell Back Price, provided Buyer provides Seller of notification of its intent to exercise such sell back prior to 7:30 AM CST on the business day prior to gas flow.

Seller: Chevron Natural Gas
By: [Signature]
Name: Steve R. Wilson
Title: Vice President Marketing
Date: 11-2-09

Buyer: Southern Company Services, Inc.
By: [Signature]
Name: Jeffrey L. Wallace
Title: Vice President - Fuel Services
Date: 11/16/09

SAL

AMX
SA
CA

100 GLENBOROUGH
SUITE 100
HOUSTON, TX 77067



10/27/2009
2:04:51PM
Page 1 of 1

NATURAL GAS SALES CONFIRMATION

Seller: NOBLE ENERGY MARKETING INC
Contact: DARYL LANDRY
Phone #: (281) 878-8834
Fax #: (281) 878-8178

Buyer: ALABAMA POWER COMPANY
Contact: BRYAN MITCHELL
Fax #: (205) 267-8888

Pipeline: MOBILE BAY PROCESSING
Point: OUTLET-FGT

Trade #: 124005
Trade Date: 10/27/2009
Trade Term: 08/01/2010 - 08/01/2011

Vol. Eff Date	Vol. End Date	Volume	Unit	Per	Price Eff Date	Price End Date	- Based on 6 th DAY Price
08/01/2010	08/01/2011	8,000	MMBTU	DAY	08/01/2010	08/01/2011	GD FLORIDA GAS, ZONE 3-LA

Signature J B Wallace
Title Vice President
Date 11/16/09

Amk
BA
CH

For questions regarding nominations, please call Megan Fish at 281-878-8812, Carol Bradberry at 281-878-8831, Melissa Lawrence at 281-878-8883 or Greg Larkin at 281-878-8818.

This SALES is subject to the TERMS AND CONDITIONS of NOBLE ENERGY MARKETING INC's base contract incorporated herein by reference. The terms of this Confirmation are binding unless disputed in writing within 2 business days of receipt unless otherwise specified in the base contract.



Date: November 2, 2009
 N-800734
 E-4156939

This Confirmation Letter is made and entered into this 2nd day of November, 2009, by and between SHELL ENERGY NORTH AMERICA (US), L.P., hereinafter referred to as "Seller," and SOUTHERN COMPANY SERVICES, INC., as agent for its affiliated companies, Mississippi Power Company, Gulf Power Company, Alabama Power Company, Georgia Power Company and Southern Power Company, such companies hereinafter referred to as "Buyer", and collectively known as the "Parties."

This Confirmation Letter is incorporated into and subject to the terms of that certain Gas Purchase Agreement dated the 1st day of March, 2001, by and between Buyer and Seller. When executed, this Confirmation Letter is binding for the Delivery Period stated below.

SELLER:
 Shell Energy North America, LP
 909 Fernin Street
 Plaza Level 1
 Houston, Texas 77010
 Attn: Diane Clark
 Phone: 713-787-5464
 Fax: 713-265-2171
 Base Contract No.
 Transporter:
 Transporter Contract Number:

BUYER:
 Southern Company Services, Inc. as Agent for Buyer
 800 North 18th Street / Bln 14N-8184
 Birmingham, AL 35203
 Attn: Bryan Mitchell
 Phone: 205-257-3168
 Fax: 205-267-7795
 Base Contract No.
 Transporter:
 Transporter Contract Number:

Contract Price: The contract price per MMBtu shall be equal to the sum of: (1) the "Midpoint" price published in Platt's Gas Daily Daily Price Survey for Florida Gas, Zone 3 for the day on which such deliveries are made hereunder; and (2) [redacted] per MMBtu.

Sell Back Price: The Sell Back Price per MMBtu sold back to Seller by Buyer under the Special Provisions below, shall be equal to the "Midpoint" price published in Platt's Gas Daily Daily Price Survey for Florida Gas, Zone 3 for the day on which such sell back is exercised hereunder.

Delivery Period: 3 Year Summer Only: June 1, 2010 to August 31, 2010, June 1, 2011 to August 31, 2011, June 1, 2012 to August 31, 2012

Performance Obligation and Contract Quantity:
 Firm (Fixed Quantity): 25,000 MMBtu/day for the Delivery Period

Delivery Point(s):
 Destin Pipeline delivered to all delivery points.

Special Conditions: On any day during Delivery Period, Buyer may sell back the Contract Quantity to Seller at the Sell Back Price, provided Buyer provides Seller of notification of its intent to exercise such sell back prior to 8:00 AM CST on the business day prior to gas flow or as per ICE trading schedule for weekends and holidays.

Seller: Shell Energy North America, LP
 By: [Signature]
 Name: Patricia L. Butler - Contracts Manager
 Title: _____
 Date: _____

Buyer: Southern Company Services, Inc. as Agent for Buyer
 By: [Signature]
 Name: Jeffrey L. Wallace
 Title: Vice President - Fuel Services
 Date: 12/10/09

AMK
 CR

**TRANSACTION CONFIRMATION
FOR IMMEDIATE DELIVERY**

Letterhead/Logo	Date: October 30, 2009 Transaction Confirmation # 402749
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This Transaction Confirmation is subject to the Base Contract between Seller and Buyer dated May 22, 2003. The terms of this Transaction Confirmation are binding unless disputed in writing within 2 Business Days of receipt unless otherwise specified in the Base Contract.

SELLER: BG Energy Merchants, LLC 5444 Westheimer, Suite 1200 Houston, Texas 77066 Attn: David Jenkins Phone: 713 699 3857 Fax: 713 699 3931 Base Contract No. _____ Transporter: _____ Transporter Contract Number: _____	BUYER: Southern Company Services 900 North 15 th Street, 14N-8164 Birmingham, AL 35203 Attn: Bryan Mitchell Phone: 205-257-3168 Fax: 205-257-7795 Base Contract No. _____ Transporter: _____ Transporter Contract Number: _____
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Contract Price: per the following formula
 FGT Zone 3 Gas Daily Midpoint (GDM) plus [redacted] plus commodity adder [redacted]

Delivery Period: 2 Years – Summer Only, June 1, 2010 - October 31, 2010, and June 1, 2011 – October 31, 2011

Performance Obligation and Contract Quantity: (Select One)

Firm (Fixed Quantity): 30,000 MMBtus/day <input type="checkbox"/> EFP	Firm (Variable Quantity): _____ MMBtus/day Minimum _____ MMBtus/day Maximum subject to Section 4.2. at election of <input type="checkbox"/> Buyer or <input type="checkbox"/> Seller	Interruptible: Up to _____ MMBtus/day
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Delivery Point(s): FGT/JAX Interconnection with SONAT (Cypress), or if notified by 8:30 CST prior to day of flow, Seller will deliver gas to Buyer at Plant McIntosh.

Special Conditions:

Seller: BG Energy Merchants, LLC By: <u>VMAN</u> Title: <u>VP - MVO</u> Date: <u>10/30/09</u>	Buyer: Southern Company Services By: <u>J S Wallace</u> Title: <u>Vice President</u> Date: <u>11/16/09</u>
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**Southern Company
Fuel Oil Sales Proposal Form
Pricing and Payment Terms (please read carefully)**

Unless your bid states otherwise, payment for fuel oil will be based upon the daily closing OPIS Rack Average Index for the date of shipment and from the origin terminal specified below (retrieved daily by Southern Company Services from opisnet.com), and for the specific product (LS or ULS) defined below as what you will be able to deliver. The published current day OPIS Rack Average posting will be added to your bid's fixed adder to determine the \$/gallon paid, rounded to four decimal places. Any applicable state sales tax will be paid directly to the taxing authority by the appropriate Southern Company operating company. Please indicate in the appropriate boxes below the per gallon adder to the appropriate OPIS Rack Average. The adder is to consist of the following components: transportation, truck pump charges (if applicable) and any tax or fee as required by law for the Seller to pay such as the Walker County Excise Tax for Plant Gorgas and the Florida Pollution Tax for Plants Smith, Crist, Scholz, Oleander and DeSoto. If awarded a contract, your adder will be firm for the life of the contract.

Plant	Origin Terminal (must identify)	Adder to "Current Day" OPIS	Oil Provided (Circle One)	
			Low Sulfur Dyed # 2 (LS)	Ultra Low Sulfur Dyed (ULS)
Gaston	Birmingham	[REDACTED]	<input checked="" type="checkbox"/> LS / ULS	<input type="checkbox"/>
Gorgas	Birmingham		<input type="checkbox"/> LS / ULS	<input type="checkbox"/>
Greene Co.	Meridian		<input type="checkbox"/> LS / ULS	<input type="checkbox"/>
Bowen	Atlanta		<input type="checkbox"/> LS / ULS	<input type="checkbox"/>
Branch	Macon		<input type="checkbox"/> LS / ULS	<input type="checkbox"/>
Hammond	Rome		<input type="checkbox"/> LS / ULS	<input type="checkbox"/>
Kraft	Savannah		<input type="checkbox"/> ULS	<input checked="" type="checkbox"/>
McDonough	Atlanta		<input type="checkbox"/> ULS only	<input checked="" type="checkbox"/>
McIntosh Steam	Savannah		<input type="checkbox"/> ULS only	<input checked="" type="checkbox"/>
McIntosh CTC	Savannah		<input type="checkbox"/> ULS only	<input checked="" type="checkbox"/>
Scherer	Macon	<input type="checkbox"/> LS / ULS	<input type="checkbox"/>	
Mitchell	Albany	<input type="checkbox"/> LS / ULS	<input type="checkbox"/>	
Wansley	Atlanta	<input type="checkbox"/> LS / ULS	<input type="checkbox"/>	
Wilson	North August	<input type="checkbox"/> LS / ULS	<input type="checkbox"/>	
Yates	Atlanta	<input type="checkbox"/> LS / ULS	<input type="checkbox"/>	
Robins CT	Macon	<input type="checkbox"/> LS / ULS	<input type="checkbox"/>	
1 2 3 4	Crist	[REDACTED]	<input type="checkbox"/> LS / ULS	<input checked="" type="checkbox"/>
	Scholz	[REDACTED]	<input type="checkbox"/> LS / ULS	<input checked="" type="checkbox"/>
	Smith	[REDACTED]	<input type="checkbox"/> LS / ULS	<input checked="" type="checkbox"/>
	Daniel	[REDACTED]	<input type="checkbox"/> LS / ULS	<input checked="" type="checkbox"/>
	Dahlberg	[REDACTED] ULS	<input type="checkbox"/> LS / ULS	<input checked="" type="checkbox"/>
	Oleander	[REDACTED]	<input type="checkbox"/> LS / ULS	<input checked="" type="checkbox"/>
	DeSoto County	[REDACTED]	<input type="checkbox"/> LS / ULS	<input checked="" type="checkbox"/>
	Rowan	[REDACTED]	<input type="checkbox"/> LS / ULS	<input checked="" type="checkbox"/>

5 Payment Terms: Net 30 As a condition of sale, next day delivery will be provided on
Unloading Free Time: 30 min. orders placed by noon. If delivery cannot be met under this
Demurrage Rate: [REDACTED] condition, SCS Fuel Services or plant personnel will be
notified as soon as possible.

Any exception to the specific terms and conditions of sale are noted and attached on a separate page.

Proposal Submitted By: _____ Date: _____ Company: _____

MANSFIELD OIL COMPANY OF GAINESVILLE, INC. 11/11/09

Southern Company Fuel Oil Sales Proposal Form Pricing and Payment Terms (please read carefully)

Unless your bid states otherwise, payment for fuel oil will be based upon the daily closing OPIS Rack Average Index for the date of shipment and from the origin terminal specified below (retrieved daily by Southern Company Services from opismet.com), and for the specific product (LS or ULS) defined below as what you will be able to deliver. The published current day OPIS Rack Average posting will be added to your bid's fixed adder to determine the \$/gallon paid, rounded to four decimal places. Any applicable state sales tax will be paid directly to the taxing authority by the appropriate Southern Company operating company. Please indicate in the appropriate boxes below the per gallon adder to the appropriate OPIS Rack Average. The adder is to consist of the following components: transportation, truck pump charges (if applicable) and any tax or fee as required by law for the Seller to pay such as the Walker County Excise Tax for Plant Gorgas and the Florida Pollution Tax for Plants Smith, Crist, Scholz, Oleander and DeSoto. If awarded a contract, your adder will be firm for the life of the contract.

Plant	Origin Terminal (must identify)	Adder to "Current Day" OPIS \$	Oil Provided (Circle One)	
			Low Sulfur Dyed # 2 (LS)	Ultra Low Sulfur Dyed (ULS)
Gastou	_____	_____	LS / ULS	
Gorgas	_____	_____	LS / ULS	
Greene Co.	_____	_____	LS / ULS	
Bowen	_____	_____	LS / ULS	
Branch	_____	_____	LS / ULS	
Hammond	_____	_____	LS / ULS	
Kraft	_____	_____	LS / ULS	
McDonough	_____	_____	ULS only	
McIntosh Steam	_____	_____	ULS only	
McIntosh CT/CC	_____	_____	ULS only	
Scherer	_____	_____	LS / ULS	
Mitchell	_____	_____	LS / ULS	
Wansley	_____	_____	LS / ULS	
Wilson	_____	_____	LS / ULS	
Yates	_____	_____	LS / ULS	
Robins CT	_____	_____	LS / ULS	
Crist	_____	_____	LS / ULS	
Scholz	_____	_____	LS / ULS	
Smith	_____	_____	LS / ULS	
Daniel	<u>Mobile, AL</u>	<u>[REDACTED]</u>	<u>LS / ULS</u>	
Dahlberg	_____	_____	LS / ULS	
Oleander	_____	_____	LS / ULS	
DeSoto County	_____	_____	LS / ULS	
Rowan	_____	_____	LS / ULS	

Payment Terms: Net 30 days
 Unloading Free Time: 2 hrs
 Demurrage Rate: \$ [REDACTED]

As a condition of sale, next day delivery will be provided on orders placed by noon. If delivery cannot be met under this condition, SCS Fuel Services or plant personnel will be notified as soon as possible.

Any exception to the specific terms and conditions of sale are noted and attached on a separate page.

Proposal Submitted By: Jack Minto Date: 11/11/09 Company: Minto Energy Corp.

NOTE: **
 ① adder quoted above is net and excludes any applicable Taxes & Fees.
 please contact me for any questions regarding Taxes or Fees for plant Daniel that should be added to the adder.
 truck and delivery for adder quoted is 7,500 gal.

**Southern Company
Fuel Oil Sales Proposal Form
Pricing and Payment Terms (please read carefully)**

Unless your bid states otherwise, payment for fuel oil will be based upon the daily closing OPIS Rack Average Index for the date of shipment and from the origin terminal specified below (retrieved daily by Southern Company Services from opinet.com), and for the specific product (LS or ULS) defined below as what you will be able to deliver. The published current day OPIS Rack Average posting will be added to your bid's fixed adder to determine the \$/gallon paid, rounded to four decimal places. Any applicable state sales tax will be paid directly to the taxing authority by the appropriate Southern Company operating company. Please indicate in the appropriate boxes below the per gallon adder to the appropriate OPIS Rack Average. The adder is to consist of the following components: transportation, truck pump charges (if applicable) and any tax or fee as required by law for the Seller to pay such as the Walker County Excise Tax for Plant Gorgas and the Florida Pollution Tax for Plants Smith, Crist, Scholz, Oleander and DeSoto. If awarded a contract, your adder will be firm for the life of the contract.

Plant	Origin Terminal (must identify)	Adder to "Current Day" OPIS	Oil Provided (Circle One)	
			Low Sulfur Dyed # 2 (LS)	Ultra Low Sulfur Dyed (ULS)
Gaston	<u>Birmingham</u>	[REDACTED]	*	LS/ULS
Gorgas	<u>Birmingham</u>		*	LS/ULS
Greene Co.	<u>Montgomery</u>		*	LS/ULS
Bowen	<u>Doraville</u>		*	LS/ULS
Branch	<input checked="" type="checkbox"/> <u>Rutland</u>		*	LS/ULS
Hammond	<u>Doraville</u>		*	LS/ULS
Kraft	<u>Savannah</u>		*	LS/ULS
McDonough	<u>Doraville</u>		*	ULS only
McIntosh Steam	<u>Savannah</u>		*	ULS only
McIntosh CT/CC	<u>Savannah</u>		*	ULS only
Scherer	<u>Macon</u>	*	LS/ULS	
Mitchell	<u>Albany</u>	*	LS/ULS	
Wansley	<u>Doraville</u>	*	LS/ULS	
Wilson	<u>N. Augusta</u>	*	LS/ULS	
Yates	<u>Doraville</u>	*	LS/ULS	
Robins CT	<u>Macon</u>	*	LS/ULS	
1 Crist	<u>Pensacola</u>	[REDACTED]	*	LS/ULS
2 Scholz	<input checked="" type="checkbox"/> <u>Freeport</u>		*	LS/ULS
3 Smith	<input checked="" type="checkbox"/> <u>Freeport</u>		*	LS/ULS
4 Daniel	<u>Mobile</u>	[REDACTED]	*	LS/ULS
Dahlberg	<u>Doraville</u>	[REDACTED]	*	LS/ULS
Oleander	<u>Tampa</u>		*	LS/ULS
DeSoto County	<u>Tampa</u>		*	LS/ULS
Rowan	<u>Charlotte</u>		*	LS/ULS

Said he would supply HS from those terminals that had it readily avail. Cross reference with Mansfield

5 Payment Terms: Net 10 As a condition of sale, next day delivery will be provided on orders placed by noon. If delivery cannot be met under this condition, SCS Fuel Services or plant personnel will be notified as soon as possible.

Unloading Free Time: 60 mins

Demurrage Rate: \$ [REDACTED]

Any exception to the specific terms and conditions of sale are noted and attached on a separate page.

Proposal Submitted By: [Signature] Date: 11/11/09 Company: PS Energy Group

*See Exceptions to Pricing on next page.

**Southern Company
Fuel Oil Sales Proposal Form
Pricing and Payment Terms (please read carefully)**

Unless your bid states otherwise, payment for fuel oil will be based upon the daily closing OPIS Rack Average Index for the date of shipment and from the origin terminal specified below (retrieved daily by Southern Company Services from opisnet.com), and for the specific product (LS or ULS) defined below as what you will be able to deliver. The published current day OPIS Rack Average posting will be added to your bid's fixed adder to determine the \$/gallon paid, rounded to four decimal places. Any applicable state sales tax will be paid directly to the taxing authority by the appropriate Southern Company operating company. Please indicate in the appropriate boxes below the per gallon adder to the appropriate OPIS Rack Average. The adder is to consist of the following components: transportation, truck pump charges (if applicable) and any tax or fee as required by law for the Seller to pay such as the Walker County Excise Tax for Plant Gorgas and the Florida Pollution Tax for Plants Smith, Crist, Scholz, Oleander and DeSoto. If awarded a contract, your adder will be firm for the life of the contract.

Plant	Origin Terminal (must identify)	Adder to "Current Day" OPIS	Oil Provided (Circle One)	
			Low Sulfur Dyad #2 (LS)	Ultra Low Sulfur Dyad (ULS)
Gaston	BIRM	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/> ALL LOCATIONS
Gorgas	BIRM	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Greens Co.	MRNT	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Bowen	ATLANTA	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Branch	MACON	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Hammond	ATLANTA	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Kraft	SAVANNAH	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
McDonough	ATLANTA	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
McIntosh Steam	SAVANNAH	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
McIntosh CT/CC	SAVANNAH	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Schorer	MACON	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Mitchell	ALBANY	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Wansley	ATLANTA	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Wilson	AUGUSTA	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Yates	ATLANTA	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Robins CT	MACON	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
1 Crist	MOBILE	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
2 Scholz	BAWBRIDGE	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3 Smith	PRIMA CITY	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
4 Denial	MOBILE	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Dahlberg	ATLANTA	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Oleander	ORLANDO	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DeSoto County	TAMPA	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Rowan	CHARLOTTE	[REDACTED]	<input type="checkbox"/>	<input checked="" type="checkbox"/>

5 Payment Terms: NET 10 DAYS As a condition of sale, next day delivery will be provided on orders placed by noon. If delivery cannot be met under this condition, SCS Fuel Services or plant personnel will be notified as soon as possible.

Unloading Free Time: 1 HOUR

Demurrage Rate: [REDACTED]

Any exception to the specific terms and conditions of sale are noted and attached on a separate page.

Proposal Submitted By: [Signature] Date: 11-12-09 Company: RKA PETROLEUM

**Southern Company
Fuel Oil Sales Proposal Form
Pricing and Payment Terms (please read carefully)**

Unless your bid states otherwise, payment for fuel oil will be based upon the daily closing OPIS Rack Average Index for the date of shipment and from the origin terminal specified below (retrieved daily by Southern Company Services from opinet.com), and for the specific product (LS or ULS) defined below as what you will be able to deliver. The published current day OPIS Rack Average posting will be added to your bid's fixed adder to determine the \$/gallon paid, rounded to four decimal places. Any applicable state sales tax will be paid directly to the taxing authority by the appropriate Southern Company operating company. Please indicate in the appropriate boxes below the per gallon adder to the appropriate OPIS Rack Average. The adder is to consist of the following components: transportation, truck pump charges (if applicable) and any tax or fee as required by law for the Seller to pay such as Walker County Excise Tax for Plant Gorgas and the Florida Pollution Tax for Plants Smith, Crist, Scholz, Oleander and Desoto. If awarded a contract, your adder will be firm for the life of the contract.

Plant	Origin Terminal (must identify)	Adder to "Current Day" OPIS	Oil Provided (Circle One)	
			Low Sulfur #2 (LS)	Ultra Low Red (ULS)
Gaston	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Gorgas	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Greene Co.	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Bowen	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Branch	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Hammond	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Kraft	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
McIntosh Steam	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
McIntosh CT/CC	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Scherer	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Mitchell	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Wansley	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Wilson	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Yates	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Robins CT	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Crist	Pensacola, FL	[REDACTED]	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Scholz	Bainbridge, GA		<input type="checkbox"/>	<input type="checkbox"/>
Smith	Freeport, FL		<input type="checkbox"/>	<input type="checkbox"/>
Daniel	Pascagoula, MS		<input checked="" type="checkbox"/>	<input type="checkbox"/>
Dahlberg	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Oleander	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
DeSoto County	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>
Rowan	No Bid	No Bid	<input type="checkbox"/>	<input type="checkbox"/>

We will supply Dyed LSD but pricing from OPIS will be based on Dyed ULSD

Payment Terms: Net 30
 Unloading Free Time: 1 Hour
 Demurrage Rate: [REDACTED]



As a condition of sale, next day delivery will be provided on orders placed by noon. If delivery cannot be met under this condition, SCS Fuel Services or plant personnel will be notified as soon as possible.

Proposal Submitted By: Kevin A. Cross Date: 11/12/2009 Company: Midstream Fuel Service LLC dba PEPCO

Kevin A. Cross

The following prices include freight and the Walker County Excise Tax for plant Gorgas and the Florida Pollution Tax for plants Smith, Crist, Scholz, Oleander, and Desoto.

Plant	Terminal	Adder
Gaston	Birmingham	
Gorgas	Birmingham	
Greene Co.	Meridian	
Bowen	Atlanta	
Branch	Macon	
Hammond	Rome	
Kraft	Savannah	
McDonough	Atlanta	
McIntosh Steam	Savannah	
McIntosh CT	Savannah	
Scherer	Macon	
Mitchell	Albany	
Wansley	Atlanta	
Wilson	Augusta	
Yates	Atlanta	
Robins CT	Macon	
2 3 4 5 Crist	Pensacola	
Scholz	Bainbridge	
Smith	Panama City	
Daniel	Pascagoula	
Dahlberg	Athens	
Oleander	Orlando	
Desoto	Tampa	
Rowan	Greensboro	

 
 Add Dye
 to All
 Pen Angie
 11-20-09

These prices reflect a NET 10 payment terms.

**Southern Company
Fuel Oil Sales Proposal Form
Pricing and Payment Terms (please read carefully)**

Unless your bid states otherwise, payment for fuel oil will be based upon the daily closing OPIS Rack Average Index for the date of shipment and from the origin terminal specified below (retrieved daily by Southern Company Services from opismet.com), and for the specific product (LS or ULS) defined below as what you will be able to deliver. The published current day OPIS Rack Average posting will be added to your bid's fixed adder to determine the \$/gallon paid, rounded to four decimal places. Any applicable state sales tax will be paid directly to the taxing authority by the appropriate Southern Company operating company. Please indicate in the appropriate boxes below the per gallon adder to the appropriate OPIS Rack Average. The adder is to consist of the following components: transportation, truck pump charges (if applicable) and any tax or fee as required by law for the Seller to pay such as the Walker County Excise Tax for Plant Gorgas and the Florida Pollution Tax for Plants Smith, Crist, Scholz, Oleander and DeSoto. If awarded a contract, your adder will be firm for the life of the contract.

Plant	Origin Terminal (must identify)	Adder to "Current Day" OPIS	Oil Provided (Circle One)	
			Low Sulfur Dyed # 2 (LS)	Ultra Low Sulfur Dyed (ULS)
Gaston	<u>Birmingham</u>		<input type="checkbox"/>	<input type="checkbox"/>
Gorgas	<u>Birmingham</u>		<input type="checkbox"/>	<input type="checkbox"/>
Greene Co.	<u>Meridian</u>		<input type="checkbox"/>	<input type="checkbox"/>
✓ Bowen	<u>Atlanta</u>		<input type="checkbox"/>	<input type="checkbox"/>
Branch	<u>Macon</u>		<input type="checkbox"/>	<input type="checkbox"/>
Hammond	<u>Rome</u>		<input type="checkbox"/>	<input type="checkbox"/>
Kraft	<u>Savannah</u>		<input type="checkbox"/>	<input type="checkbox"/>
McDonough	<u>Atlanta</u>		<input type="checkbox"/>	<input type="checkbox"/>
McIntosh Steam	<u>Savannah</u>		<input type="checkbox"/>	<input type="checkbox"/>
McIntosh CT/CC	<u>Savannah</u>		<input type="checkbox"/>	<input type="checkbox"/>
Scherer	<u>Macon</u>	<input type="checkbox"/>	<input type="checkbox"/>	
Mitchell	<u>Albany</u>	<input type="checkbox"/>	<input type="checkbox"/>	
Wansley	<u>Atlanta</u>	<input type="checkbox"/>	<input type="checkbox"/>	
Wilson	<u>Augusta</u>	<input type="checkbox"/>	<input type="checkbox"/>	
Yates	<u>Atlanta</u>	<input type="checkbox"/>	<input type="checkbox"/>	
Robins CT	<u>Macon</u>	<input type="checkbox"/>	<input type="checkbox"/>	
1 Crist	<u>Pensacola</u>		<input type="checkbox"/>	<input type="checkbox"/>
2 Scholz	<u>Bainbridge</u>		<input type="checkbox"/>	<input type="checkbox"/>
3 Smith	<u>Panama City</u>		<input type="checkbox"/>	<input type="checkbox"/>
4 Daniel	<u>Pascagoula</u>	<input type="checkbox"/>	<input type="checkbox"/>	
Dahlberg	<u>Amens</u>		<input type="checkbox"/>	<input type="checkbox"/>
Oleander	<u>Orlando</u>		<input type="checkbox"/>	<input type="checkbox"/>
DeSoto County	<u>Tampa</u>		<input type="checkbox"/>	<input type="checkbox"/>
Rowan	<u>Greensboro</u>		<input type="checkbox"/>	<input type="checkbox"/>

Called on 11-19-2009

Provided

Adder for Dyed

5 Payment Terms: Net 30
 Unloading Free Time: 1 hour
 Demurrage Rate:

As a condition of sale, next day delivery will be provided on orders placed by noon. If delivery cannot be met under this condition, SCS Fuel Services or plant personnel will be notified as soon as possible.

Any exception to the specific terms and conditions of sale are noted and attached on a separate page.

Proposal Submitted By: Angie Johnson Date: 11-10-09 Company: Truman Add Companies

Southern Company Fuel Oil Sales Proposal Form Pricing and Payment Terms (please read carefully)

Unless your bid states otherwise, payment for fuel oil will be based upon the daily closing OPIS Rack Average Index for the date of shipment and from the origin terminal specified below (retrieved daily by Southern Company Services from opisnet.com), and for the specific product (LS or ULS) defined below as what you will be able to deliver. The published current day OPIS Rack Average posting will be added to your bid's fixed adder to determine the \$/gallon paid, rounded to four decimal places. Any applicable state sales tax will be paid directly to the taxing authority by the appropriate Southern Company operating company. Please indicate in the appropriate boxes below the per gallon adder to the appropriate OPIS Rack Average.

If awarded a contract, your adder will be firm for the life of the contract.

Oil Provided (Circle One)

Plant	Origin Terminal (must identify)	Adder to "Current Day" OPIS	Low Sulfur Dyed # 2 (LS) <u>ULS</u> Low Sulfur Dyed (ULS)
Gaston	Birmingham		LS / ULS
Gorgas	Birmingham		LS / ULS
Greene Co.	Meridian		LS / ULS
Bowen	Rome		LS / ULS
Branch	Macon		LS / ULS
Hammond	Rome		LS / ULS
Kraft	Savannah		LS / ULS
McDonough	Savannah		ULS only
McIntosh Steam	Savannah		ULS only
McIntosh CT/CC	Savannah		ULS only
Scherer	Macon		LS / ULS
Mitchell	Macon		LS / ULS
Wansley	Doraville		LS / ULS
Wilson	N. Augusta		LS / ULS
Yates	Doraville		LS / ULS
Robins CT	Macon		LS / ULS
1 2 3 4 Crist	Pensacola		LS / ULS
Scholz	Bainbridge		LS / ULS
Smith	Panama City		LS / ULS
5 Daniel	Mobile		LS / ULS
Dahlberg	Athens		LS / ULS
Oleander	Orlando		LS / ULS
DeSoto County	Orlando		LS / ULS
Rowan	Charlotte		LS / ULS

Payment Terms: NET 15 As a condition of sale, next day delivery will be provided on
 Unloading Free Time: ONE HOUR orders placed by noon. If delivery cannot be met under this
 Demurrage Rate: PER HOUR condition, SCS Fuel Services or plant personnel will be
 notified as soon as possible.

Any exception to the specific terms and conditions of sale are noted and attached on a separate page.

Proposal Submitted By: Gayle Newton Date: 11-5-09 Company: PETROLEUM TRADERS
 GAYLE NEWTON, CONTRACT SALES MANAGER

			For 2010 Fuel Oil purchases				Adders to published OPIS indexes				(Page 6; No.18)		
Gulf Plants	Bidders:	RKA	PTC	PS Energy	Rice	PEPCO	Boswell	A&W	Minto	Mansfield	Stubbs	Sommers	TAC
1	Crist	[REDACTED]											
2	Scholz												
3	Smith												

0420

**Gulf Power Company
One Energy Place
Pensacola, Florida 32520-0328**

Truman Arnold Companies 202 4th Avenue South Franklin, TN 37064 Attn: Angie Johnson	Gulf Power Company
	Purchase Order Number: GO-1001
	Plant Crist

This purchase order covers the purchase of Ultra Low Sulfur / Dyed fuel oil for Plant Crist for the period of 1-1-2010 thru 12-31-2010, subject to the following terms and conditions:

- 1 • **Price:** The delivered price for ULS fuel oil, as detailed in your bid response, will be [REDACTED] per gallon plus the OPIS average for Distillate - - Ultra Low Red Diesel from Pensacola, FL as published in "opisnet.com" for the day of product loading.
- 2 • **Payment Terms:** Net 10
- **Demurrage rate:** [REDACTED] / hour (or fraction) past the one hour free time (destination only).
- The attached "GULF POWER COMPANY TERMS AND CONDITIONS FOR THE SUPPLY OF NO.2 FUEL OIL" is hereby incorporated into and made a part of this agreement.

- 3 • **Payments are to be sent to:**
 Truman Arnold Companies
 C/O JP Morgan Chase, NY, NY
 4 ABA# [REDACTED]
 Acct# [REDACTED]

ISSUED BY: Southern Company Services, Agent S.W. Reagan <i>[Signature]</i>	Approved: <i>[Signature]</i> FOR: Gulf Power Company
DATE: 12-08-09	DATE: 12/15/2009

**Gulf Power Company
One Energy Place
Pensacola, Florida 32520-0328**

Truman Arnold Companies 202 4 th Avenue South Franklin, TN 37064 Attn: Angie Johnson	Gulf Power Company
	Purchase Order Number: GO-1002
	Plant Smith

This purchase order covers the purchase of Ultra Low Sulfur / Dyed fuel oil for Plant Smith for the period of 1-1-2010 thru 12-31-2010, subject to the following terms and conditions:

- 1 • **Price:** The delivered price for ULS fuel oil, as detailed in your bid response, will be [REDACTED] per gallon plus the OPIS average for Distillate - - Ultra Low Red Diesel from Panama City, FL as published in "opisnet.com" for the day of product loading.
- 2 • **Payment Terms:** Net 10
- **Demurrage rate:** [REDACTED] / hour (or fraction) past the one hour free time (destination only).
- The attached "GULF POWER COMPANY TERMS AND CONDITIONS FOR THE SUPPLY OF NO.2 FUEL OIL" is hereby incorporated into and made a part of this agreement.
- **Payments are to be sent to:**
 Truman Arnold Companies
 C/O JP Morgan Chase, NY, NY
 ABA# [REDACTED]
 Acct# [REDACTED]

ISSUED BY: Southern Company Services, Agent S.W. Reagan <i>[Signature]</i>	Approved: <i>[Signature]</i> FOR: Gulf Power Company
DATE: 12-08-09	DATE: 12/15/2009

**Gulf Power Company
One Energy Place
Pensacola, Florida 32520-0328**

Truman Arnold Companies 202 4 th Avenue South Franklin, TN 37064 Attn: Angie Johnson	Gulf Power Company
	Purchase Order Number: GO-1003
	Plant Scholz

This purchase order covers the purchase of Ultra Low Sulfur / Dyed fuel oil for Plant Scholz for the period of 1-1-2010 thru 12-31-2010, subject to the following terms and conditions:

- **Price:** The delivered price for ULS fuel oil, as detailed in your bid response, will be [REDACTED] per gallon plus the OPIS average for Distillate - - Ultra Low Red Diesel from Bainbridge, GA as published in "opisnet.com" for the day of product loading.
- **Payment Terms:** Net 10
- **Demurrage rate:** [REDACTED] / hour (or fraction) past the one hour free time (destination only).
- The attached "GULF POWER COMPANY TERMS AND CONDITIONS FOR THE SUPPLY OF NO.2 FUEL OIL" is hereby incorporated into and made a part of this agreement.

• **Payments are to be sent to:**
 Truman Arnold Companies
 C/O JP Morgan Chase, NY, NY
 ABA# [REDACTED]
 Acct# [REDACTED]

ISSUED BY: Southern Company Services, Agent	Approved: <i>[Signature]</i>
S.W. Reagan <i>[Signature]</i>	FOR: Gulf Power Company
DATE: 12-08-09	DATE: 12/15/2009

EXHIBIT "C"

Line-by-Line/Field-by-Field Justification

Line(s)/Field(s)

Response to Request # 2

Confidential in its entirety.
[Pages 48-222]

Response to Request # 3

Page 224, Lines 1-21, Columns A-B.

Page 225, Lines 1-19, Columns A-B.

Page 226, Lines 1-14, Columns A-B.

Page 227, Lines 1-17

Page 228, Lines 1-9

Response to Request # 5

Confidential in its entirety.
[Pages 232-350]

Response to Request # 8

Confidential in its entirety.¹
[Pages 357-370]

Justification

This information is entitled to confidential classification pursuant to §366.093(3) (d) and (e), Florida Statutes. The basis for this information being designated as confidential is more fully set forth in paragraph 1.

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¹ A number of the original documents produced in response to this request contain pre-printed redactions which are in addition to the redactions made by Gulf Power in this filing. These pre-printed redactions appear in the original documents provided to Gulf Power by its agent, Southern Company Services, and relate to bids received by Gulf Power's affiliates.

Response to Request # 9

Page 372, Columns A-F, in their entirety.

This information is entitled to confidential classification pursuant to §366.093(3) (d) and (e), Florida Statutes. The basis for this information being designated as confidential is more fully set forth in paragraph 1.

Response to Request # 10

Page 374, Line 1

Page 376, Lines 1-2

Page 377, Lines 1-2

Page 378, Line 1

Page 379, Line 1

Page 380, Line 1

This information is entitled to confidential classification pursuant to §366.093(3) (d) and (e), Florida Statutes. The basis for this information being designated as confidential is more fully set forth in paragraph 1.

Response to Request # 17

Page 411, Lines 1-5²

Page 412, Lines 1-2

Page 413, Lines 1-5

Page 414, Lines 1-5

Page 415, Lines 1-5

Page 416, Lines 1-5

Page 417, Lines 1-5

Page 418, Lines 1-5

This information is entitled to confidential classification pursuant to §366.093(3) (d) and (e), Florida Statutes. The basis for this information being designated as confidential is more fully set forth in paragraph 1.

² A number of the original documents produced in response to this request contain pre-printed redactions which are in addition to the redactions made by Gulf Power in this filing. These pre-printed redactions appear in the original documents provided to Gulf Power by its agent, Southern Company Services, and relate to bids received by Gulf Power's affiliates.

Response to Request # 18

Page 420, Lines 1-3

This information is entitled to confidential classification pursuant to §366.093(3) (d) and (e), Florida Statutes. The basis for this information being designated as confidential is more fully set forth in paragraph 1.

Response to Request # 19

Page 422, Lines 1-4

Page 423, Lines 1-4

Page 424, Lines 1-4

This information is entitled to confidential classification pursuant to §366.093(3) (d) and (e), Florida Statutes. The basis for this information being designated as confidential is more fully set forth in paragraph 1.

STATE OF FLORIDA

COMMISSIONERS:
NANCY ARGENZIANO, CHAIRMAN
LISA POLAK EDGAR
NATHAN A. SKOP
DAVID E. KLEMENT
BEN A. "STEVE" STEVENS III



OFFICE OF COMMISSION CLERK
ANN COLE
COMMISSION CLERK
(850) 413-6770

Public Service Commission

ACKNOWLEDGEMENT

DATE: March 22, 2010

TO: Susan D. Ritenour, Gulf Power Company

FROM: Ruth Nettles, Office of Commission Clerk

RE: Acknowledgement of Receipt of Confidential Filing

This will acknowledge receipt of a CONFIDENTIAL DOCUMENT filed in Docket Number 100001 or, if filed in an undocketed matter, concerning response to staff's 1st Request for PODs, Nos. 2, 3, 5, 8, 9, 10, 17-19, and filed on behalf of Gulf Power Company. The document will be maintained in locked storage.

If you have any questions regarding this document, please contact Kim Peña, Records Management Assistant, at (850) 413-6393.

DOCUMENT NUMBER-DATE
01984 MAR22 0
FPSC-COMMISSION CLERK

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD • TALLAHASSEE, FL 32399-0850
An Affirmative Action/Equal Opportunity Employer

PSC Website: <http://www.floridapsc.com>

Internet E-mail: contact@psc.state.fl.us