

March 30, 2010

100160 -EG

Ms. Ann Cole, Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re: PEF's Petition for Approval of Proposed Demand-Side Management Plan

Dear Ms. Cole:

Enclosed for filing are the original and 15 copies of PEF's Petition for Approval of Proposed Demand-Side Management Plan with the proposed DSM plan attached.

This filing is in compliance with page 37 of Commission Order No. PSC-09-0855-FOF-EG issued December 30, 2009. Staff has recommended that each utility file its plan as an undocketed matter, indicating that a new docket will be created for each utility's DSM Plan.

Thank you for your assistance in this matter and please let me know if you have any questions.

Il a John T. Burnett

JTB/at Attachments

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BEFORE THE PUBLIC SERVICE COMMISSION

In Re: Petition for Approval of Modifications to Progress Energy Florida, Inc.'s Demand-Side Management Plan Docket No. 100160 -EG

Filed: March 30, 2010

PROGRESS ENERGY FLORIDA, INC.'S PETITION FOR APPROVAL OF PROPOSED DEMAND-SIDE MANAGEMENT PLAN

Progress Energy Florida, Inc. ("PEF"), pursuant to Sections 366.82 and 366.06(1), Florida Statutes (2009), Rule 25-17.0021, Florida Administrative Code ("F.A.C."), and Order No. PSC-09-0855-FOF-EG, petitions the Florida Public Service Commission ("Commission") to approve PEF's Demand-Side Management ("DSM") Plan, which is being filed with this petition, and to authorize PEF to recover through the Energy Conservation Cost Recovery ("ECCR") clause reasonable and prudent expenditures associated with implementation of PEF's DSM Plan.

In support of this petition, PEF states:

1. PEF is a public utility subject to the jurisdiction of the Commission pursuant to

Chapter 366 of the Florida Statutes. PEF's general offices are located at:

Progress Energy Florida, Inc. 299 First Avenue North St. Petersburg, Florida 33701

2. Notices, orders, pleadings and correspondence to be served upon PEF in this proceeding should be directed to:

John T. Burnett Associate General Counsel Progress Energy Service Company P.O. Box 14042 St. Petersburg, FL 33733 Telephone: (727) 820-5184 john.burnett@pgnmail.com Paul Lewis, Jr. Director, Florida Regulatory Affairs Progress Energy Florida 106 East College Avenue, Suite 800 Tallahassee, FL 32301 Telephone: (850) 222-8738 paul.lewisjr@pgnmail.com

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3. PEF is an investor-owned electric utility regulated by the Commission pursuant to Chapter 366, Florida Statutes. PEF is subject to FEECA, Sections 366.80-366.85 and 403.519, Florida Statutes ("F.S."). Pursuant to FEECA and Commission rules implementing FEECA, PEF is required to file a DSM Plan for Commission approval and is entitled to seek recovery of associated expenditures. PEF currently has a Commission-approved DSM plan, but the Commission recently approved new conservation goals for PEF. Under Commission rules implementing FEECA and Order No. PSC-09-0855-FOF-EG that was subsequently revised by Commission vote on March 16, 2010, PEF must file a plan designed to achieve these goals. PEF has a substantial interest in whether the Commission approves the proposed DSM Plan and authorizes cost recovery for plan implementation expenditures.

PEF's Existing DSM Plan

4. PEF's most recent DSM Plan was approved by the Commission in August 2004.¹

The Commission approved PEF's DSM Plan for meeting its conservation goals established in that docket. Subsequent to the submission and approval of PEF's DSM Plan in 2004, the Plan has been modified.² PEF's DSM Plan currently contains 16 programs incorporating over 100 measures. Through its conservation programs, PEF offers a wide array of conservation measures and audit services to its customers.

¹ PEF petitioned for plan approval on May 28, 2004. The Commission issued a PAA Order, Order No. PSC-04-0769-PAA-EG, on August 9, 2004, setting new numeric goals for PEF for the period 2005-2014 and approved PEF's proposed plan. There were no protests of that order.

² In January, 2006, PEF petitioned for approval of modifications to its Residential Home Energy Improvement Program, Residential New Construction Program, Residential Low Income Weatherization Assistance Plan, Better Business Program, and Commercial/Industrial New Construction Program. In addition, PEF proposed modifications to its Program Participation Standards (to match certain HVAC regulation changes taking effect on July 1, 2006) and language refinements to certain programs for clarification of eligibility and requirements. By Order No. PSC-06-0537-PAA-EG, issued June 26, 2006, in Docket 060048-EG, the Commission approved PEF's request. In September 2006, PEF requested Commission approval of cost-effective modifications to three residential programs (Home Energy Improvement, New Construction, and Residential Energy Management) and three commercial programs (Better Business, Commercial/Industrial New Construction, and Standby Generation). PEF also requested approval of two residential program additions (Neighborhood Energy Saver and Renewable Energy Programs). By Order No. PSC-06-1018-TRF-EG, issued December 11, 2006 in Docket 060647-EG, the Commission approved PEF's request. There were no protests of that order.

PEF's Proposed DSM Plan

5. PEF's proposed DSM Plan, which is described in detail in the Plan Document attached as Appendix A to this Petition, will continue all 16 of PEF's approved conservation offerings. Of these 16 existing conservation offerings, PEF is proposing to continue 2 of the programs or projects with no modifications.³ PEF is requesting modifications to 14 of the existing programs.⁴ An overview of PEF's DSM Plan may be found in Section III of the Plan Document. PEF proposes to initiate program modifications and new programs after the Commission has approved the modifications and related changes to Program Standards and there has been an opportunity to properly implement the program changes.

6. PEF's DSM Plan is designed to meet the conservation goals approved for PEF by the Commission in Order No. PSC-09-0855-FOF-EG that was subsequently revised by Commission vote on March 16, 2010 to the best of PEF's ability.

7. In Sections IV, V, and VI of the plan document, PEF has provided a costeffectiveness analyses for each of the proposed programs for which cost-effectiveness can be calculated.

8. PEF's monitoring efforts for each of its DSM programs and research projects are set forth in the program and project summaries in PEF's Plan Document.

9. PEF is not aware of any disputed issues of material fact. PEF's proposed DSM Plan, which is contemporaneously filed with this Petition, should be approved and the Commission should authorize recovery of the reasonable and prudent expenditures associated with PEF's DSM Plan through PEF's ECCR clause. PEF's proposed programs, as reflected in the plan document attached, should be approved, including the Tariff revisions to sheet nos. 2.6,

³ The existing programs and projects that PEF proposes to continue with no modifications are: Residential Energy Management, and Qualifying Facilities.

⁴ The programs and projects PEF proposes to continue with modifications are presented in Table III-1.

6.229, and 6.226, (Section VIII of the plan document attached) which are needed to implement the proposed plans. The statutes and rule which entitle PEF to relief are Sections 366.82(11), 366.06(1), F.S. (2009), and Rule 25-17.0021, F.A.C.

WHEREFORE, PEF respectfully requests that the Commission: (1) approve PEF's proposed DSM Plan, a copy of which is filed with this petition, as well as the tariff revisions contained in Section IX of the plan document attached; (2) authorize PEF to recover through its ECCR clause reasonable and prudent expenditures associated with the implementation of the modifications to PEF's DSM Plan; (3) direct PEF to file revisions to its Program Standards for administrative approval within 30 days of the Order approving PEF's DSM Plan in order to implement the Commission decision of this petition; and (4) grant such other relief as may be appropriate.

Respectfully submitted,

John Z. Burnett Associate General Counsel PROGRESS ENERGY FLORIDA Post Office Box 14042 St. Petersburg, FL 33733-4042 Telephone: (727) 820-5184 Facsimile: (727) 820-5249

Appendix A

Progress Energy Florida

PROPOSED 2010

DEMAND SIDE MANAGEMENT

PROGRAM PLAN

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I. INTRODUCTION

In accordance with Sections 25-17.001-.005, Florida Administrative Code, the Florida Public Service Commission (the "Commission") requested numeric conservation goals, testimony and a Demand Side Management (DSM) Program Plan for Progress Energy Florida ("Progress Energy" or "PEF") in Docket No. 080408-EG. Progress Energy is submitting this DSM Plan to meet the requirements resulting from the goals stated in Order No. PSC-09-0855-FOF-EG issued on December 30, 2009, reduced for a double counting error recognized and voted upon by the Commission on March 16, 2010 as follows: Summer (MW): 1,134; Winter (MW): 1,058; Energy(GWh): 3,205.

Progress Energy will endeavor to achieve the extremely aggressive conservation goals that the Commission has mandated. Although Progress Energy is proposing a plan to implement the Commission's new aggressive goals, it is unclear at this time whether meeting such aggressive goals is feasible. Progress Energy's proposed plan is intended to maximize participation and implementation processes to motivate customers to take full advantage of the programs and incentives presented.

Additionally, Progress Energy will strive to accomplish the total goal as we embark upon strategies and techniques that we have not utilized in the past. Meeting the new goals, however, will provide significant challenges that are restricted by time, customer awareness, product availability, economics, and emerging energy standards and codes. While there is significant uncertainty regarding PEF's ability to achieve these goals, Progress Energy has designed this plan to leverage our decades of historical success in the implementation and effective management of highly successful energy efficiency programs. This success, based on the rate

Progress Energy Florida, Inc.

impact measure test, has resulted in savings to our customers of over \$1 billion dollars on their electric bills.

This document is organized into nine sections:

- Section I provides an introduction of the DSM Program Plan.
- Section II presents an Executive Summary of Progress Energy's proposed Demand Side Management Plan, summarizing the goals and cumulative impacts of the plan.
- Section III discusses general issues associated with demand-side management planning and implementation, including program operation, cost-effectiveness, program monitoring and evaluation, and cost-recovery.
- Section IV presents Progress Energy's proposed residential programs.
- Section V presents Progress Energy's proposed commercial/industrial programs.
- Section VI presents Progress Energy's Demand Side Renewable Portfolio.
- Section VII presents Progress Energy's Technology Development program.
- Section VIII presents Progress Energy's Qualifying Facilities program.
- Section IX presents Progress Energy's Tariff Revisions.

II. EXECUTIVE SUMMARY

The DSM Plan consists of eight residential programs, eleven commercial and industrial (C/I) programs, and an innovative demand side renewable portfolio consisting of six pilot programs. Included in these programs and pilots are three focused on low income families and one specifically focused on businesses located in low income neighborhoods. Additionally, the Plan includes a technology research and development program and a qualifying (small power production or cogeneration) facilities program. These programs were designed to offer energy solutions to all segments of customers in Progress Energy's service territory.

| RESIDENTIAL PROGRAMS | COMMERCIAL INDUSTRIAL PROGRAMS |
|--------------------------------------|--|
| Home Energy Check | Business Energy Check |
| Home Energy Improvement | Better Business |
| Residential New Construction | Commercial/Industrial New Construction |
| Neighborhood Energy Saver | Business Energy Saver |
| Low Income Weatherization Assistance | Commercial Education |
| Residential Energy Management | Commercial Green Building New Construction |
| Residential Education | Innovation Incentive |
| Technical Potential | Standby Generation |
| | Interruptible Service |
| | Curtailable Service |
| | Business Energy Response |
| Demand S | ide Renewable Portfolio |
| Techn | ology Development |
| Qua | lifying Facilities |

Progress Energy Florida, Inc.

Summary of the Portfolio

The DSM Plan represents the Company's best attempt at meeting the aggressive savings levels mandated by the PSC in its December 30, 2009 Order, reduced for a double counting error recognized and voted upon by the Commission on March 16, 2010.

The proposed DSM Portfolio represents:

- Programs and measures based on industry best practices and the Company's extensive experience in developing and delivering DSM Programs
- The continuation of the Company's push for market transformation through a comprehensive and innovative portfolio of programs
- Sustainability of savings through an enhanced educational component
- Flexibility and management of risk. While the Plan represents a comprehensive approach to meet the Commission's direction, it acknowledges the uncertainty of the marketplace during unprecedented adverse economic conditions. To respond to these changes, the Plan has been designed to shift program and measure composition to meet market evolution.
- New and enhanced two-way communication system to support a diverse mix of opportunities to reach customers in new ways that will enhance customer choice and energy decision-making

• Scalability as infrastructure is developed, technologies evolve and partnerships with other organizations are leveraged to maximize participation through innovative and expanded delivery channels

Tables II-1 and II-2 present the cumulative demand and energy impacts projected to be achieved by this DSM Plan toward the Commission established goals for each year during the planning period 2010-2019, for the residential and C/I sectors, respectively.

Table II-1

| | Proposed Residential Plan 2010 DSM Filing | | | | | | | | | |
|------|---|--------------------|----------------------------|-------------------|----------------------------|--------------------|--|--|--|--|
| | Projected Summer De | emand Savings (MW) | Projected Winter De | mand Savings (MW) | Projected Annual En | ergy Savings (GWh) | | | | |
| Year | Incre mental | Cumulative | Incremental | Cumulative | Incre mental | Cumulative | | | | |
| 2010 | 47.45 | 47.45 | 64.19 | 64.19 | 97.93 | 97.93 | | | | |
| 2011 | 50.95 | 98.40 | 71.95 | 136.14 | 114.53 | 212.46 | | | | |
| 2012 | 57.15 | 155.56 | 76.22 | 212.36 | 137.18 | 349.64 | | | | |
| 2013 | 62.32 | 217.88 | 80.18 | 292.54 | 158.01 | 507.65 | | | | |
| 2014 | 66.42 | 284.30 | 84.11 | 376.65 | 173.59 | 681.23 | | | | |
| 2015 | 85.74 | 370.04 | 88.87 | 465.51 | 258.07 | 939.30 | | | | |
| 2016 | 111.18 | 481.22 | 107.74 | 573.25 | 335.26 | 1274.55 | | | | |
| 2017 | 129.40 | 610.61 | 121.06 | 694.31 | 393.09 | 1667.65 | | | | |
| 2018 | 147.37 | 757.99 | 133.23 | 827.54 | 478.83 | 2146.47 | | | | |
| 2019 | 151.95 | 909.93 | 132.30 | 959.84 | 525.56 | 2672.04 | | | | |

Table II-2

| | Proposed Commercial Plan 2010 DSM Filing | | | | | | | | | |
|------|--|--------------------|----------------------------|--------------------|---------------------|--------------------|--|--|--|--|
| | Projected Summer D | emand Savings (MW) | Projected Winter De | emand Savings (MW) | Projected Annual Er | ergy Savings (GWh) | | | | |
| Year | Incremental | Cumulative | Incremental | Cumulative | Incremental | Cumulative | | | | |
| 2010 | 14.39 | 14.39 | 8.67 | 8.67 | 24.51 | 24.51 | | | | |
| 2011 | 14.67 | 29.05 | 8.87 | 17.54 | 27.17 | 51.68 | | | | |
| 2012 | 24.09 | 53.14 | 11.28 | 28.82 | 37.85 | 89.53 | | | | |
| 2013 | 25.37 | 78.51 | 12.97 | 41.79 | 36.07 | 125.60 | | | | |
| 2014 | 29.03 | 107.55 | 16.17 | 57.96 | 46.95 | 172.55 | | | | |
| 2015 | 31.25 | 138.80 | 17.92 | 75.87 | 59.74 | 232.29 | | | | |
| 2016 | 33.53 | 172.33 | 18.44 | 94.31 | 69.64 | 301.93 | | | | |
| 2017 | 36.20 | 208.53 | 19.11 | 113.42 | 77.56 | 379.50 | | | | |
| 2018 | 37.62 | 246.15 | 18.02 | 131.44 | 85.05 | 464.54 | | | | |
| 2019 | 34.30 | 280.45 | 12.12 | 143.56 | 68.06 | 532.60 | | | | |

Proposed Residential and Commercial/Industrial Segment Demand and Energy Data provided in Tables 11-1 and 11-2 include the Demand Side Renewable Demand and Energy Data provided in Table 11-3

Table II-3

| | Proposed Demand Side Renewable Plan 2010 DSM Filing | | | | | | | | |
|------|---|--------------------|---------------------|-------------------|---------------------------------------|------------|--|--|--|
| | Projected Summer D | emand Savings (MW) | Projected Winter De | mand Savings (MW) | Projected Annual Energy Savings (GWh) | | | | |
| Year | Incremental | Cumulative | Incremental | Cumulative | Incremental | Cumulative | | | |
| 2010 | 1.43 | 1.43 | 2.58 | 2.58 | 2.58 | 2.58 | | | |
| 2011 | 3.11 | 4.53 | 5.17 | 7.74 | 6.48 | 9.05 | | | |
| 2012 | 3.11 | 7.64 | 5.17 | 12.91 | 6.48 | 15.53 | | | |
| 2013 | 3.11 | 10.75 | 5.17 | 18.08 | 6.48 | 22.01 | | | |
| 2014 | 3.11 | 13.85 | 5.17 | 23.24 | 6.48 | 28.49 | | | |

Table II-4, below, summarizes the energy goals (GWh) over the life of the plan, the program costs broken out for DSM and renewables, the residential ECCR at 1,200 KWh/month and non-fuel revenue impacts.

Table II-4

| DSM PI | DSM Plan Reductions (GWh) (1) | | | DSM Plan Cost (2) | | System Commission | System Program |
|--------------|-----------------------------------|--------------------|---|----------------------|--|---|-----------------|
| Year | Annual (1a) | Cumulative (1b) | Energy Efficiency and Demand Response (2a) | Renewables (2b) | Residential ECCR Impacts @ 1200 kWh (3) | CCR Impacts @ 1200 kWh (4) (4) (4) (4) | |
| Current | 51 | | \$87,007,178 | ····· | \$3.24 | | |
| 2010 | 122 | 122 | \$178,008,360 | \$1,784,953 | \$6.38 | \$4,250,048 | \$184,043,361 |
| 2011 | 142 | 264 | \$189,863,075 | \$6,467,592 | \$7.06 | \$9,231,491 | \$205,562,158 |
| 2012 | 173 | 437 | \$235,248,605 | \$6,467,592 | \$8.53 | \$15,180,237 | \$256,896,433 |
| 2013 | 197 | 634 | \$305,962,269 | \$6,467,592 | \$10.92 | \$22,028,586 | \$334,458,447 |
| 2014 | 224 | 859 | \$352,567,594 | \$6,467,592 | \$12.65 | \$29,577,618 | \$388,612,804 |
| 2015 | 317 | 1,176 | \$502,276,233 | | \$17.66 | \$40,812,676 | \$543,088,909 |
| 2016 | 401 | 1,577 | \$603,162,160 | | \$21.01 | \$55,385,993 | \$658,548,153 |
| 2017 | 467 | 2,044 | \$725,615,764 | | \$24.97 | \$72,439,462 | \$798,055,226 |
| 2018 | 557 | 2,600 | \$824,964,938 | | \$28.04 | \$93,168,173 | \$918,133,111 |
| 2019 | 604 | 3,205 | \$892,060,225 | | \$30.17 | \$115,904,950 | \$1,007,965,176 |
| TOTALS | 3,205 | 3,205 | \$4,809,729,222 | \$27,655,321 | Avg. \$16.76 | \$457,979,235 | \$5,295,363,778 |
| Assumed 10 Y | Assumed 10 Year Life Total 32,046 | | | | | \$1,377,991,870 2 | |

Progress Energy Florida DSM Cost Estimates

¹ Residential Class ECCR impacts of the program costs in 2a and 2b based on PEF's standard ECCR calculation, calculated by applying those program costs to the residential class ECCR demand and energy allocation factors, summing the resulting costs, dividing that sum by the kWh energy sales for that customer class, and multiplying by 1200.

² Assumes average 10 year life of measures implemented each year of Plan

Table II-5, below, is the estimated annual program costs and residential bill impact per 1,200 KWh, relative to that ordered by the Commission. Included are the Lost Base Revenues and average impacts over the plan's ten-year life. The allocation indicated in Table II-5 would have a greater impact in the initial years of the plan, during adverse economic times.

Table II-5

Commission Goal Allocation

| | FPSC Approved 3,205 GWH | | | | | | |
|---------|----------------------------|--|--------------------|--|--|--|--|
| Year | Program Costs | Residential Bill Impacts per 1,200 KWh | Lost Base Revenues | | | | |
| 2010 | \$407,672,066 | \$14.08 | \$11,531,495 | | | | |
| 2011 | \$421,313,659 | \$14.70 | \$23,383,853 | | | | |
| 2012 | \$439,466,065 | \$15.42 | \$35,826,052 | | | | |
| 2013 | \$477,375,820 | \$16.75 | \$48,697,594 | | | | |
| 2014 | \$507,790,812 | \$18.10 | \$62,171,731 | | | | |
| 2015 | \$564,710,873 | \$20.41 | \$76,826,764 | | | | |
| 2016 | \$537,018,595 | \$19.42 | \$90,891,235 | | | | |
| 2017 | \$519,678,069 | \$18.62 | \$104,623,786 | | | | |
| 2018 | \$489,725,776 | \$17.24 | \$117,474,335 | | | | |
| 2019 | \$472,632,808 | \$16.34 | \$129,567,237 | | | | |
| Total | \$4,837,384,543 | N.A. | \$700,994,082 | | | | |
| Average | \$483,738,454 | \$17.12 | \$70,099,408 | | | | |

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III. PROGRAM INTRODUCTION

A. **PROGRAM OBJECTIVES**

This Demand Side Management Plan has been designed to meet the following objectives:

- Achieve, to the extent reasonably possible, the cumulative conservation goals for 2010-2019 established in Docket No. 080408-EG
- Fulfill the requirements of Section 366.82(3)(b), F.S.
- Reduce and control the growth rates of electric consumption and weather sensitive peak demand
- Provide enhanced efficiency measures in all end-use sectors
- Offer enhanced energy efficiency options for our low income customers to include the expansion of low income focused programs (Neighborhood Energy Saver, Business Energy Saver, and Low Income Weatherization), the inclusion of community based efforts, increased energy efficiency options for the rental community, and the addition of a solar thermal assistance program for low income families
- Increase emphasis on the development of demand side renewable pilot programs, as advised in amendments to Section 366.82 (2), F.S., with consideration of the expenditure cap placed on the development of these technologies
- Provide opportunities for the inclusion of measures that have less than a two-year payback

- Influence customer behaviors by offering energy efficiency education
- Promote measurable, sustainable achievements through cost effective monitoring and evaluation of program measures

Progress Energy's Demand Side Management Plan is designed to meet the aggressive, new cumulative goals, with the recognition that we will need to establish the infrastructure to enable the addition of new and emerging technologies needed to enhance our program complement in order to meet the aggressive Technical Potential portion of the goals. Additionally, as the market for a product matures and early adopters have been exhausted, customer adoption of measures is expected to become more difficult to achieve through standard marketing practices such as advertising and promotion strategies; making it even more difficult to meet the established goals. We anticipate that customer incentives will prove to be a key market driver that will impact the adoption of our program offerings; therefore we expect to analyze and re-file adjustments to our program incentives and participation estimates as needed.

As a result, Progress Energy has developed a plan that recognizes the barriers that may impede rapid deployment and long-term attainment of the mandated goals.

B. PROGRAM OPERATION

The focal point for both residential and the commercial/industrial sector programs is an energy audit program (Home Energy Check program for residential customers and Business Energy Check program for Commercial/Industrial customers). The energy audit program serves multiple purposes to satisfy the needs of Progress Energy, and its customers such as:

- Identify opportunities for improving energy efficiency at the customer's home or facility
- Serve as a mainline tool to introduce customers to Progress Energy's other conservation programs
- Assist Progress Energy in minimizing free ridership in other Demand Side Management programs, with the exception of the Technical Potential program
- Satisfy the Commission's mandate to offer energy audit services

For the residential sector, Progress Energy has consolidated most measures into eight programs consisting of:

Six Existing Programs:

- Home Energy Check
- Home Energy Improvement
- Residential New Construction
- Neighborhood Energy Saver

- Low Income Weatherization
- Residential Energy Management

Two New Programs:

- Residential Education program designed to focus on energy efficiency education and behavioral changes
- Technical Potential program intended to act as a means to generate awareness within the residential customer base regarding measures that have a payback period of two years or less

For the commercial/industrial sector, Progress Energy has consolidated most of the measures into eleven programs, consisting of:

Seven Existing Programs:

- Business Energy Check
- Better Business
- Commercial/Industrial New Construction
- Innovation Incentive
- Standby Generation
- Interruptible Service

• Curtailable Service

Four New Programs:

- Business Energy Saver program for our commercial customers located in low-income areas
- Commercial Education program designed to influence educational and behavioral changes
- Commercial Green Building New Construction program designed to achieve optimal energy efficiency from new commercial facilities under construction
- Business Energy Response program enables commercial/industrial customers to utilize current energy usage data to identify opportunities to reduce electric consumption during high peak/rate periods

An additional enhancement to our program offerings is the Demand Side Renewable Portfolio, a comprehensive group of pilot programs designed to emphasize the benefits of solar photovoltaic technology, encourage development of renewable programs, and place an added emphasis on low income and education pilots.

For residential customers we propose the following pilot programs:

- Solar Water Heating for Low-income Residential Customers
- Solar Water Heating with Energy Management
- Residential Solar Photovoltaic

For our commercial customers we propose the following pilot programs:

- Commercial Solar Photovoltaic
- Pilot Photovoltaic for Schools
- Research & Demonstration Component

The Technology Development program pursues research, development and demonstration projects of potential energy saving technologies to help determine new possible cost-effective measures. These projects may represent individual ventures as well as partnerships.

Additionally, under the Qualifying Facilities program, Progress Energy develops standard offer contracts, negotiates, enters into, amends and restructures firm energy and capacity contracts entered into with qualifying cogeneration and small power production facilities, and administers all such contracts.

C. COST-EFFECTIVENESS TESTS

Programs have been analyzed for cost-effectiveness using the Commission-approved tests described in Rule 25-17.008, Florida Administrative Code, with the exception of the following programs:

| Program | Reason for Exception |
|--|---|
| Home Energy Check | Mandated in 25-17.003(3)(b) |
| Technical Potential | Mandated in Order No. PSC-09-0855-FOF-EG |
| Business Energy Check | Addressed in 25-17.003(3)(d) |
| Innovation Incentive | Cost effectiveness tests will be conducted at project consideration |
| Research and Development of the Demand Side Renewable Portfolio | Mandated in 25-17.001(5)(f) |
| Technology Development | Mandated in 25-17.001(5)(f) |
| Qualifying Facilities | Mandated in 25-17.082(1) |

The Strategist Model was used to evaluate the applicable Demand Side Management programs against potentially avoidable supply-side capacity. In contrast to static models, Strategist is a more sophisticated dynamic model which more closely simulates the operation of the power system. For example, Strategist is directly integrated with other supply-side planning models, thereby allowing variables such as marginal fuel costs, hourly production costs, and generation equivalency to be computed and applied.

A summary of the cost-effectiveness results for each of the applicable Demand Side Management programs included in this Demand Side Management Plan is shown in Table III-1. In addition, detailed program cost-effectiveness results are presented at the end of each applicable program discussion in Sections IV-VI of this document. These detailed results consist of one page each for the Rate Impact Measure (RIM), Total Resource Cost (TRC), and Participant Tests.

Summary of Demand Side Management Programs Included in Proposed Plan

Period 2010-2019

Table III-1

| | Rate In | npact Measu | ure Test | Participant Test | | | Total Resource Cost Test | | | |
|--|-------------|--------------------|-----------|------------------|--------------------|------------------|--------------------------|--------------------|------------------|-------------------|
| | Benefits | NPV Total Costs | | Benefits | NPV Total Costs | | Benefits | NPV Total Costs | | Program Status |
| DSM Measure | (\$000) | (\$000) | B/C Ratio | (\$000) | (\$000) | B/C Ratio | (\$000) | (\$000) | B/C Ratio | |
| Residential Conservation Program | ns | | | | | | | | | |
| Home Energy Check | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | Modified |
| Home Energy Improvement | \$607,154 | \$817,766 | 0.74 | \$679,464 | \$373,711 | 1.82 | \$607,154 | \$512,013 | 1,19 | Modified |
| Residential New Construction | \$85,349 | \$114,615 | 0.74 | \$99,725 | \$53,153 | 1.88 | \$85,349 | \$68,043 | 1,25 | Modified |
| Neighborhood Energy Saver | \$80,274 | \$128,171 | 0.63 | \$103,826 | \$48,721 | 2.13 | \$80,274 | \$73,066 | 1.10 | Modified |
| Low Income Weatherization | \$14,755 | \$20,326 | 0.73 | \$11,394 | \$3,595 | 3.17 | \$14,755 | \$12,527 | 1.18 | Modified |
| Residential Energy Management | \$950,529 | \$810,825 | 1.17 | \$279,444 | \$0 | N/A | \$950,529 | \$531,381 | 1.79 | Existing |
| Residential Education | \$224,249 | \$332,094 | 0.68 | \$207,918 | \$15,249 | 13.64 | \$224,249 | \$139,425 | 1.61 | New |
| Technical Potential | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | New |
| Commercial/Industrial Conservat | ion Program | ns | | | | | | | | |
| Business Energy Check | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | Modified |
| Better Business | \$152,494 | \$221,863 | 0.69 | \$201,890 | \$123,570 | 1.63 | \$152,494 | \$143,542 | 1,06 | Modified |
| Commercial/Industrial New | \$48,870 | \$68,945 | 0.71 | \$59,073 | \$36,940 | 1.60 | \$48,870 | \$46,812 | 1.04 | Modified |
| Business Energy Saver | \$2,257 | \$3,174 | 0.71 | \$2,987 | \$1,640 | 1.82 | \$2,257 | \$1,827 | 1,24 | New |
| Commercial Education | \$11,198 | \$17,735 | 0.63 | \$10,584 | \$988 | 10.72 | \$11,198 | \$8,138 | 1.38 | New |
| Commercial Green Building | \$9,563 | \$19,078 | 0.50 | \$17,794 | \$7,916 | 2.25 | \$9,563 | \$9,200 | 1.04 | New |
| Innovation Incentive | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | Modified |
| Standby Generation | \$80,510 | \$11,584 | 6.95 | \$10,235 | \$0 | N/A | \$80,510 | \$1,349 | 59.68 | Modified |
| Interruptible Service | \$6,187 | \$1,315 | 4.71 | \$1,127 | \$0 | N/A | \$6,187 | \$187 | 33.06 | Modified |
| Curtailable Service | \$4,508 | \$720 | 6.26 | \$663 | \$0 | N/A | \$4,508 | \$57 | 78.80 | Modified |
| Business Energy Response | \$337,889 | \$316,024 | 1.07 | \$6,804 | \$0 | N/A | \$337,889 | \$130,891 | 2.58 | New |
| Demand Side Renewable Portfolio | | | | Ludmuumuum | | | | | | |
| Solar Water Heating for Low- income Residential Customers | \$359 | \$906 | 0.40 | \$745 | \$392 | 1.90 | \$359 | \$553 | 0.65 | New |
| Solar Water Heating with Energy management | \$34,097 | \$28,707 | 1.19 | \$33,388 | \$28,811 | 1,16 | \$41,138 | \$31,171 | 1.32 | Modified |
| Residential Solar Photovoltaic | \$4,469 | \$8,761 | 0.51 | \$11,361 | \$13,958 | 0.81 | \$7,511 | \$14,400 | 0.52 | New |
| Commercial Solar Photovoltaic | \$5,119 | \$8,809 | 0.58 | \$10,904 | \$12,714 | 0,86 | \$7,713 | \$13,213 | 0.58 | New |
| Photovoltaics for Schools | \$1,681 | \$7,913 | 0.21 | \$4,550 | \$1,042 | 4.37 | \$5,100 | \$7,824 | 0.65 | New |
| Research & Development | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | New |
| Technology Development | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | Modified |
| Qualifying Facilities | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | Existing |

D. PROGRAM MONITORING AND EVALUATION

Program monitoring and evaluation are important components of Demand Side Management implementation. Specifically, program monitoring includes tracking program accomplishments and ensuring quality control. Program evaluation documents the energy and demand impacts of the program and also recommends how the program can be improved by increasing savings, reducing costs, or increasing participation.

The program monitoring and evaluation methodologies that Progress Energy intends to use will include consideration of a variety of data sources such as customer specific audit and usage data; customer survey data regarding equipment stock, equipment usage, demographics, and building characteristics; weather data; and load research metering data. Thus, Progress Energy will determine on a program-by-program basis the most cost-effective evaluation method to employ based on factors such as participation levels, program performance, dollars invested, the level of uncertainty of measure performance, etc.

E. COST-RECOVERY

Progress Energy submits the programs herein described for approval and for inclusion as cost recoverable Conservation and Energy Efficiency programs under current Commission-approved procedures pursuant to Rule 25-17.015, Florida Administrative Code ("F.A.C."), and recovers all prudent costs associated with the development, implementation, and administration of all program and pilots submitted with this Demand Side Management Plan.

Additionally, Progress Energy seeks cost recovery for previously closed programs that have ongoing costs associated with grandfathered participants. These programs include Commercial Energy Management, Interruptible Service (IS-1) and (IST-1), and Curtailable Service (CS-1) and (CST-1).

IV. RESIDENTIAL CONSERVATION PROGRAMS

Progress Energy's Demand Side Management Plan includes eight (8) residential programs:

- Home Energy Check program focused on residential energy audits
- Home Energy Improvement program focused on existing homes (single family, multifamily and manufactured homes)
- Residential New Construction program for new construction, multi-family, and manufactured homes
- Neighborhood Energy Saver program designed to assist low-income families with energy costs by making energy efficiency improvements
- Low Income Weatherization Assistance program designed for the weatherization of low income family homes
- Residential Energy Management program focused on residential load control
- Residential Education program focused on energy efficiency education and behavioral changes
- Technical Potential program designed to generate awareness regarding measures that have a payback period of two years or less

Each program is described in detail in the following sections.

A. HOME ENERGY CHECK PROGRAM

Program Start Date: 1995

Modifications proposed in 2010

Program Description

The Home Energy Check is Progress Energy's residential energy audit program which provides customers with an analysis of their energy use and recommendations on how they can save on their electricity bill. The audit also provides education on the implementation of minimal cost energy-saving practices and measures providing Progress Energy the opportunity to promote cost effective measures. The Home Energy Check serves as the foundation for participation in the Home Energy Improvement program through recommendations for the retrofit-type components of the Home Energy Improvement program.

The Home Energy Check program offers the following types of energy audits:

- Type 1: Free Walk-Through
- Type 2: Customer-completed Mail-In
- Type 3: Customer Online (Internet Option)
- Type 4: Customer Phone Assisted
- Type 5: Home Energy Check for Kids
- Type 6: Paid Walk-Through (Computer Assisted Audit)

• Type 7: Home Energy Rating (Class I, II)

The Free Walk Through audit has been enhanced to include a mobile delivery method that will help guide the company's improvements in its residential energy audits. This enhanced delivery of the Free Walk-Through provides the energy auditor with a more effective way to input information about the customer's home. The mobile device will address customer needs immediately through online information, and it will print a copy of the report while at the customer's home emphasizing the steps that the customer should focus on for improving energy efficiency. The mobile audit also allows the upload of the energy audit results to the company's customer database. The company intends to build on the benefits of this platform to increase the value it provides as well as to assure the customers' satisfaction with this energy audit.

Policies and Procedures

All residential customers of Progress Energy are eligible to receive any of the above energy audits conducted on residentially metered buildings, located in Progress Energy's service territory. There is no charge for Type 1 through Type 5 home energy checks, but there is a \$15 customer charge for the Type 6 Home Energy Check. When a customer requests a Home Energy Check, they will be given the option of receiving a Type 2 Home Energy Check survey in the mail, a Type 4 Phone Assisted Home Energy Check or the option of scheduling a Type 1 or Type 6 Walk-through Home Energy Check. A Progress Energy auditor will usually conduct the Walkthrough Home Energy Check, although Progress Energy reserves the option to work with other agencies and/or utilities as an extension of Progress Energy's services, in which case an approved energy auditor from another organization may conduct the Home Energy Check. The Home Energy Rating as outlined in Progress Energy's "Florida Energy Gauge Ratings" rate tariff (Section II, sheet number 2.6) is available to all eligible Progress Energy customers upon request.

Program Participation

Annual participation estimates for the Home Energy Check program are shown in the following table:

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | |
|------|---|---|--|-----|
| 2010 | 1,457,415 | 1,457,415 | 52,200 | 4% |
| 2011 | 1,473,688 | 1,473,688 | 53,960 | 7% |
| 2012 | 1,495,098 | 1,495,098 | 55,659 | 11% |
| 2013 | 1,521,451 | 1,521,451 | 55,881 | 14% |
| 2014 | 1,548,531 | 1,548,531 | 56,137 | 18% |
| 2015 | 1,575,167 | 1,575,167 | 56,429 | 21% |
| 2016 | 1,600,448 | 1,600,448 | 56,756 | 24% |
| 2017 | 1,624,503 | 1,624,503 | 57,117 | 27% |
| 2018 | 1,647,724 | 1,647,724 | 57,515 | 30% |
| 2019 | 1,671,277 | 1,671,277 | 57,947 | 33% |

The total number of customers is the forecast of residential customers in Progress Energy's 2009 Ten Year Site Plan. 1.

2. 3. The entire residential class is eligible for participation..

Number of participants represents the customers that Progress Energy expects to reach through this program annually. Cumulative penetration is the ratio of projected participating customers to the eligible customer pool.

4.

B. HOME ENERGY IMPROVEMENT PROGRAM

Program Start Date: 1995

Program modified in 2000, 2006, 2007

Modifications proposed in 2010

Program Description

The Home Energy Improvement program is designed for the existing single family, multi-family and manufactured home customers who want to retrofit with high energy efficiency improvements. All residential customers are eligible to participate in one or more measures of this program. The program builds on customer awareness by utilizing various audit types, contractor participation and Progress Energy influence to educate customers on cost-effective measures relevant to their residence.

The program seeks to meet the following overall goals:

- Provide a cost-effective and comprehensive program portfolio of measures across all housing types
- Improve customer energy savings and demand reduction through the installation of energy efficient equipment and thermal envelope upgrades
- Obtain energy and demand impacts that are significant, accurate and measurable

• Educate the residential retrofit market about best practices, innovative technologies and opportunities to leverage participation in all applicable incentives for managing energy consumption

Policies and Procedures

The program provides incentives for high efficiency HVAC equipment including installation and maintenance, duct repair, attic, and wall insulation upgrades, reflective roofing, high performance windows, window film and heat pump water heaters to residential customers in Progress Energy's territory.

Incentive levels and specific eligibility requirements for each measure promoted in this program will be presented in the Program Participation Standards and will be subject to revision based on changes in market conditions, such as baseline or code revisions, updated measure and verification analysis or technological advances.

Progress Energy is proposing to include the following measures with this program:

High Efficiency HVAC Systems

The High Efficiency HVAC System measure will provide customers an incentive to install a high efficiency HVAC system when their existing system fails. The incentive will be awarded on a per unit basis according to efficiency rating and tonnage, regardless of the system type (*PTAC*, *Mini-Split, Multi-Split, Geothermal Heat Pumps, etc.*). Measure requirements will be outlined in the Program Participation Standards.

HVAC Early Replacement

This measure provides customers an incentive for replacing their low efficiency HVAC system, prior to it failing, with a high efficiency HVAC system. The incentive will be awarded on a per unit basis according to efficiency rating and tonnage regardless of the system type (*PTAC, Mini-Split, Multi-Split, Geothermal Heat Pumps, etc.*). Measure requirements will be outlined in the Program Participation Standards.

Proper Sizing of High Efficiency HVAC Systems

This portion of the program encourages the customer to have a new replacement air conditioning system properly sized by the HVAC contractor using industry accepted sizing software. The Proper Sizing of High Efficiency HVAC Systems measure is performed in conjunction with the installation of a new HVAC system.

Supply and Return Plenum Seal

This measure encourages the HVAC contractor to seal the supply and return portion of the plenum to a new air handler with mastic. The Supply and Return Plenum Seal measure is performed in conjunction with the installation of a new HVAC system.

HVAC Commissioning

An incentive will be provided for the Commissioning of HVAC system(s) in accordance with Progress Energy standards and requirements, eligible on all Florida Energy Code compliant HVAC systems. The requirements and incentives will be outlined in the Program Participation Standards. The HVAC Commissioning measure is performed in conjunction with the installation of a new HVAC system.

Duct Repair

This portion of the program is designed to promote energy efficiency through improved duct sealing. A customer must have electric heating and a centrally-ducted cooling system, either air conditioning or heat pump, to be eligible for this program. The requirements and incentives will be outlined in the Program Participation Standards.

Attic Insulation Upgrade

This program measure encourages customers to upgrade their attic insulation by paying a portion of the installed cost. Eligible residences must have whole house electric air conditioning and/or whole house electric heating. The residence must meet the requirements of the Program Participation Standards to qualify for this measure.

Wall Insulation Upgrade

This program measure encourages customers to upgrade the insulation value of the exterior walls of the home by paying a portion of the installed cost. The requirements and incentives will be outlined in the Program Participation Standards.

Reflective Roof Coating

This measure will provide incentives to install an ENERGY STAR or Cool Roof Rating Council approved Reflective Roof Coating product to a manufactured home's roof. The product must meet initial reflectance specifications as outlined in the Program Participation Standards.

Reflective Roof

This measure provides an incentive to install an ENERGY STAR or Cool Roof Rating Council Reflective Roof, on Single family, Multi-family, and applicable manufactured homes. The product must meet initial reflectance specifications as outlined in the Program Participation Standards.

Window Film

The measure awards an incentive for installing high performance window film. Qualifying residences will install window film that meets the specifications as outlined in the Program Participation Standards.

Replacement Windows

This measure awards an incentive for installing high performance windows. Qualifying residences will install windows that meet the specifications as outlined in the Program Participation Standards.

HVAC Tune-up

An HVAC contractor performs a tune-up on the customers' existing HVAC system(s) to include: verifying proper refrigerant charge, proper air flow to the residence, and cleaning indoor/outdoor coils and fan blades. During the performance assessment of the HVAC system, eligible customers will be encouraged to consider participating in the HVAC Early Replacement measure. The contractor must adhere to all requirements as outlined in the Program Participation Standards.

HVAC Quality Installation

The HVAC Quality Installation measure includes a requirement for the proper selection of equipment that is designed to perform efficiently in Florida's hot, humid climate. The Quality Installation measure also includes right-sizing of the equipment, supply and return plenum sealing, air flow verification and correct refrigerant charging. The contractor must adhere to all requirements as outlined in the Program Participation Standards.

Heat Pump Water Heater

Heat pump water heating technology is now available in a self-contained electric water heating appliance that can reduce water heating costs by 50% over traditional electric water heaters. Progress Energy will offer an incentive to install a new heat pump water heater that has an energy factor greater than 2.0 meeting the ENERGY STAR electric water heater qualifications. This appliance must also meet the specifications as outlined in the Program Participation Standards.

Financing

Financing assistance is another alternative to the direct incentive payment. Progress Energy will collaborate with 3rd party financing institutions to offer eligible program participants a financing option that focuses on achieving a low monthly payment. Longer amortization schedules will be utilized to create a monthly payment that corresponds with the monthly energy savings. As an alternative to receiving an incentive, the customer's applicable incentive(s) for the measure(s) installed may be applied to the loan to buy-down the amount of the monthly payment.

Program Participation

Annual participation estimates for the Home Energy Improvement program are shown in the following table.

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|--|---|---|
| 2010 | 1,457,415 | 1,457,415 | 48,968 | 3% |
| 2011 | 1,473,688 | 1,473,688 | 57,242 | 7% |
| 2012 | 1,495,098 | 1,495,098 | 60,460 | 11% |
| 2013 | 1,521,451 | 1,521,451 | 62,266 | 15% |
| 2014 | 1,548,531 | 1,548,531 | 66,956 | 19% |
| 2015 | 1,575,167 | 1,575,167 | 73,037 | 23% |
| 2016 | 1,600,448 | 1,600,448 | 80,048 | 28% |
| 2017 | 1,624,503 | 1,624,503 | 87,849 | 33% |
| 2018 | 1,647,724 | 1,647,724 | 96,508 | 38% |
| 2019 | 1,671,277 | 1,671,277 | 106,108 | 44% |

The total number of customers is the forecast of residential customers in Progress Energy's 2009 Ten Year Site Plan.

1. 2. 3. 4. The entire residential class is eligible for participation in at least one measure. Number of program participants represents the number of individual measure participants projected in a given year. Cumulative penetration is the ratio of projected participating customers to the eligible customer pool.

Savings Estimates

Total program savings were developed by first estimating the total savings for each individual measure based on each measure's per customer savings and, annual projected participation. The total program savings were then computed as the sum of the individual measure savings, and are shown in the following tables.

At the Meter

| | Per Customer | Per Customer Winter KW | Per Customer Summer KW | Total Annual | Total Annual Winter KW | Total Annual Summer KW |
|------|---------------|---------------------------|---------------------------|---------------|---------------------------|---------------------------|
| Year | KWh Reduction | Reduction | Reduction | KWh Reduction | Reduction | Reduction |
| 2010 | 637 | 0.56 | 0.36 | 31,171,041 | 27,248 | 17,700 |
| 2011 | 712 | 0.49 | 0.31 | 40,739,197 | 28,087 | 17,841 |
| 2012 | 717 | 0.49 | 0.31 | 43,374,133 | 29,697 | 18,868 |
| 2013 | 725 | 0.50 | 0.31 | 45,129,293 | 31,207 | 19,275 |
| 2014 | 724 | 0.50 | 0.31 | 48,493,599 | 33,429 | 20,742 |
| 2015 | 725 | 0.50 | 0.31 | 52,955,570 | 36,559 | 22,803 |
| 2016 | 723 | 0.50 | 0.31 | 57,894,234 | 40,162 | 25,147 |
| 2017 | 721 | 0.50 | 0.32 | 63,314,886 | 44,165 | 27,752 |
| 2018 | 718 | 0.50 | 0.32 | 69,267,211 | 48,605 | 30,644 |
| 2019 | 714 | 0.50 | 0.32 | 75,806,360 | 53,528 | 33,857 |

At the Generator

| | Per Customer | Per Customer Per Customer Winter KW Summer KW Peduation Peduation | | Total Annual | Total Annual Winter KW | Total Annual Summer KW |
|------|---------------|---|-----------|---------------|---------------------------|---------------------------|
| Year | KWh Reduction | Reduction | Reduction | KWh Reduction | Reduction | Reduction |
| 2010 | 678 | 0.59 | 0.39 | 33,206,510 | 29,027 | 18,856 |
| 2011 | 758 | 0.52 | 0.33 | 43,399,467 | 29,921 | 19,006 |
| 2012 | 764 | 0.52 | 0.33 | 46,206,464 | 31,636 | 20,100 |
| 2013 | 772 | 0.53 | 0.33 | 48,076,236 | 33,245 | 20,534 |
| 2014 | 772 | 0.53 | 0.33 | 51,660,231 | 35,612 | 22,096 |
| 2015 | 772 | 0.53 | 0.33 | 56,413,569 | 38,946 | 24,292 |
| 2016 | 770 | 0.53 | 0.33 | 61,674,727 | 42,785 | 26,789 |
| 2017 | 768 | 0.54 | 0.34 | 67,449,348 | 47,049 | 29,564 |
| 2018 | 765 | 0.54 | 0.34 | 73,790,360 | 51,779 | 32,645 |
| 2019 | 761 | 0.54 | 0.34 | 80,756,515 | 57,023 | 36,068 |

Impact Evaluation Plan

The Home Energy Improvement program includes the installation of varied types of measures. As such, the impact evaluation plan addresses interactive effects of multiple measures. In order to capture the impacts of these measures, engineering simulations and statistical billing analysis will represent the primary methods used to estimate demand and energy impacts, although the specific method may vary depending on measure-specific participation levels. These analyses are supported by end-use metering data, where feasible.

Cost-Effectiveness

The economic results of the program are as follows:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|-----------------------|-----------------------------|-----------|
| Rate Impact Measure | \$607,154 | \$817,766 | -\$210,613 | 0.74 |
| Participant | \$679,464 | \$373,711 | \$305,753 | 1.82 |
| Total Resource Cost | \$607,154 | \$512,013 | \$95,141 | 1.19 |

PROGRAM: Res HEI - RIM

| | | | BENEFITS | | | | | | COSTS | | | | |
|-------|-----------------------|-------------------|--------------------|------------------|-------------------|------------------------|-------------------|--------------------|------------------|-----------------------|-------------------|----------------|-----------------|
| | (1) TOTAL | (2) AVOIDED | (3) AVOIDED | (4) | (5) | (6) TOTAL | (7) INCREASED | (8) INCREASED | (9) UTILITY | (10) | (11) | (12) | (13) |
| | FUEL & O&M SAVINGS | T&D CAP. COSTS | GEN. CAP. COSTS | REVENUE GAINS | TOTAL BENEFITS | FUEL & O&M INCREASE | T&D CAP. COSTS | GEN. CAP. COSTS | PROGRAM COSTS | INCENTIVE PAYMENTS | REVENUE LOSSES | TOTAL COSTS | NET BENEFITS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 3,650 | 375 | 0 | 0 | 4,025 | 0 | 0 | 0 | 7,140 | 17,676 | 4,132 | 28,948 | -24,923 |
| 2011 | 8,164 | 766 | 0 | 0 | 8,929 | 0 | 0 | 0 | 9,722 | 19,479 | 9,855 | 39,056 | -30,127 |
| 2012 | 11,273 | 1,177 | 0 | 0 | 12,450 | 0 | 0 | 0 | 12,281 | 24,737 | 15,291 | 52,309 | -39,859 |
| 2013 | 20,481 | 1,599 | 8,068 | 0 | 30,148 | 0 | 0 | 0 | 15,126 | 31,370 | 22,172 | 68,668 | -38,520 |
| 2014 | 18,477 | 2,053 | 16,312 | 0 | 36,841 | 0 | 0 | 0 | 17,471 | 35,937 | 29,759 | 83,167 | -46,325 |
| 2015 | 25,017 | 2,549 | 20,589 | 0 | 48,155 | 0 | 0 | 0 | 22,914 | 47,413 | 40,258 | 110,584 | -62,429 |
| 2016 | 33,359 | 3,096 | 31,293 | 0 | 67,748 | 0 | 0 | 0 | 30,357 | 62,959 | 48,335 | 141,651 | -73,903 |
| 2017 | 46,115 | 3,698 | 44,978 | 0 | 94,790 | 0 | 0 | 0 | 40,318 | 83,719 | 50,925 | 174,963 | -80,173 |
| 2018 | 52,961 | 4,362 | 41,456 | 0 | 98,779 | 0 | 0 | 0 | 49,365 | 102,563 | 57,710 | 209,638 | -110,859 |
| 2019 | 61,306 | 5,094 | 49,435 | 0 | 115,835 | 0 | 0 | 0 | 61,004 | 126,759 | 69,992 | 257,755 | -141,921 |
| 2020 | 61,725 | 5,094 | 50,470 | 0 | 117,289 | 0 | 0 | 0 | 0 | 0 | 71,692 | 71,692 | 45,597 |
| 2021 | 61,233 | 5,094 | 51,536 | 0 | 117,863 | 0 | 0 | 0 | 0 | 0 | 76,852 | 76,852 | 41,011 |
| 2022 | 76,810 | 5,084 | 28,096 | 0 | 109,989 | 0 | 0 | 0 | 0 | 0 | 76,887 | 76,887 | 33,101 |
| 2023 | 79,618 | 5,040 | 40,524 | 0 | 125,181 | 0 | 0 | 0 | 0 | 0 | 76,694 | 76,694 | 48,487 |
| 2024 | 64,017 | 4,993 | 48,036 | 0 | 117,045 | 0 | 0 | 0 | 0 | 0 | 76,072 | 76,072 | 40,973 |
| 2025 | 59,581 | 4,676 | 45,826 | 0 | 110,083 | 0 | 0 | 0 | 0 | 0 | 71,938 | 71,938 | 38,145 |
| 2026 | 70,414 | 4,354 | 28,100 | 0 | 102,868 | 0 | 0 | 0 | 0 | 0 | 67,279 | 67,279 | 35,588 |
| 2027 | 54,372 | 4,011 | 46,783 | 0 | 105,166 | 0 | 0 | 0 | 0 | 0 | 62,068 | 62,068 | 43,098 |
| 2028 | 49,389 | 3,645 | 43,505 | 0 | 96,539 | 0 | 0 | 0 | 0 | 0 | 56,003 | 56,003 | 40,536 |
| 2029 | 53,065 | 3,254 | 24,784 | 0 | 81,102 | 0 | 0 | 0 | 0 | 0 | 49,331 | 49,331 | 31,771 |
| 2030 | 47,236 | 2,761 | 37,024 | 0 | 87,021 | 0 | 0 | 0 | 0 | 0 | 40,709 | 40,709 | 46,312 |
| 2031 | 37,661 | 2,244 | 31,956 | 0 | 71,860 | 0 | 0 | 0 | 0 | 0 | 30,965 | 30,965 | 40,896 |
| 2032 | 30,492 | 1,761 | 26,954 | 0 | 59,207 | 0 | 0 | 0 | 0 | 0 | 24,660 | 24,660 | 34,546 |
| 2033 | 22,140 | 1,227 | 20,818 | 0 | 44,185 | 0 | 0 | 0 | 0 | 0 | 17,484 | 17,484 | 26,702 |
| 2034 | 11,720 | 637 | 11,423 | 0 | 23,780 | 0 | 0 | 0 | 0 | 0 | 9,018 | 9,018 | 14,763 |
| 2035 | 10,649 | 559 | 10,374 | 0 | 21,583 | 0 | 0 | 0 | 0 | 0 | 8,212 | 8,212 | 13,371 |
| 2036 | 9,416 | 474 | 9,062 | 0 | 18,952 | 0 | 0 | 0 | 0 | 0 | 7,253 | 7,253 | 11,699 |
| 2037 | 7,898 | 380 | 7,442 | 0 | 15,720 | 0 | 0 | 0 | 0 | 0 | 6,124 | 6,124 | 9,596 |
| 2038 | 6,109 | 278 | 5,465 | 0 | 11,852 | 0 | 0 | 0 | 0 | 0 | 4,802 | 4,802 | 7,049 |
| MINAL | 1,094,341 | 80,336 | 780,308 | 0 | 1,954,985 | 0 | 0 | 0 | 265,698 | 552,612 | 1,182,472 | 2,000,782 | -45,797 |
| v | 342,598 | 26,897 | 237,658 | 0 | 607,154 | 0 | 0 | 0 | 138,303 | 288,188 | 391,276 | 817,766 | -210,613 |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 0.742

PROGRAM: Res HEI - Participant

| | | BENI | EFITS | | | COSTS | | | | |
|--------|-----------------------|-----------------------|---------------------------|-------------------|-----------------------|----------------------|----------------|---------------------|--|--|
| | (1) SAVINGS IN | (2) | (3) OTHER | (4) | (5) | (6) PARTICIPANT'S | (7) | (8) NET BENEFITS | | |
| | PARTICIPANT'S BILL | INCENTIVE PAYMENTS | PARTICIPANT'S BENEFITS | TOTAL BENEFTTS | PARTICIPANT'S COST | BILL | TOTAL COSTS | TO | | |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | | |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 2010 | 4,132 | 17,676 | 0 | 21,808 | 20,483 | 0 | 20,483 | 1,325 | | |
| 2011 | 9,855 | 19,479 | 0 | 29,334 | 25,450 | 0 | 25,450 | 3,884 | | |
| 2012 | 15,291 | 24,737 | 0 | 40,028 | 32,441 | 0 | 32,441 | 7,587 | | |
| 2013 | 22,172 | 31,370 | 0 | 53,542 | 41,057 | 0 | 41,057 | 12,485 | | |
| 2014 | 29,759 | 35,937 | 0 | 65,695 | 47,242 | 0 | 47,242 | 18,454 | | |
| 2015 | 40,258 | 47,413 | 0 | 87,670 | 62,146 | 0 | 62,146 | 25,524 | | |
| 2016 | 48,335 | 62,959 | 0 | 111,294 | 82,279 | 0 | 82,279 | 29,015 | | |
| 2017 | 50,925 | 83,719 | 0 | 134,645 | 109,103 | 0 | 109,103 | 25,542 | | |
| 2018 | 57,710 | 102,563 | 0 | 160,273 | 133,256 | 0 | 133,256 | 27,018 | | |
| 2019 | 69,992 | 126,759 | 0 | 196,752 | 164,221 | 0 | 164,221 | 32,530 | | |
| 2020 | 71,692 | 0 | 0 | 71,692 | 0 | 0 | 0 | 71,692 | | |
| 2021 | 76,852 | 0 | 0 | 76,852 | 0 | 0 | 0 | 76,852 | | |
| 2022 | 76,887 | 0 | 0 | 76,887 | 0 | 0 | 0 | 76,887 | | |
| 2023 | 76,694 | 0 | 0 | 76,694 | 0 | 0 | 0 | 76,694 | | |
| 2024 | 76,072 | 0 | 0 | 76,072 | 0 | 0 | 0 | 76,072 | | |
| 2025 | 71,938 | 0 | 0 | 71,938 | 0 | 0 | 0 | 71,938 | | |
| 2026 | 67,279 | 0 | 0 | 67,279 | 0 | 0 | 0 | 67,279 | | |
| 2027 | 62,068 | 0 | 0 | 62,068 | 0 | 0 | 0 | 62,068 | | |
| 2028 | 56,003 | 0 | 0 | 56,003 | 0 | 0 | 0 | 56,003 | | |
| 2029 | 49,331 | 0 | 0 | 49,331 | 0 | 0 | 0 | 49,331 | | |
| 2030 | 40,709 | 0 | 0 | 40,709 | 0 | 0 | 0 | 40,709 | | |
| 2031 | 30,965 | 0 | 0 | 30,965 | 0 | 0 | 0 | 30,965 | | |
| 2032 | 24,660 | 0 | 0 | 24,660 | 0 | 0 | 0 | 24,660 | | |
| 2033 | 17,484 | 0 | 0 | 17,484 | 0 | 0 | 0 | 17,484 | | |
| 2034 | 9,018 | 0 | 0 | 9,018 | 0 | 0 | 0 | 9,018 | | |
| 2035 | 8,212 | 0 | 0 | 8,212 | 0 | 0 | 0 | 8,212 | | |
| 2036 | 7,253 | 0 | 0 | 7,253 | 0 | 0 | 0 | 7,253 | | |
| 2037 | 6,124 | 0 | 0 | 6,124 | 0 | 0 | 0 | 6,124 | | |
| 2038 | 4,802 | 0 | 0 | 4,802 | 0 | 0 | 0 | 4,802 | | |
| OMINAL | 1,182,472 | 552,612 | 0 | 1,735,085 | 717,678 | 0 | 717,678 | 1,017,407 | | |
| PV | 391,276 | 288,188 | 0 | 679,464 | 373,711 | 0 | 373,711 | 305,753 | | |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 1.818

Progress Energy Florida, Inc.

PROGRAM: Res HEI - TRC

| | | | BENEFIT | S | | | | COSTS | | | | |
|-------|-----------|---------|---------|----------------------------------|--------------------|-----------------------|---------------------------------|--------------------------------|---------------------------------|-----------------------------|----------------|-----------------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) |
| | SAVINGS | COSTS | COSTS | OTHER PARTICIPANT BENEFITS | TOTAL BENEFITS | PARTICIPANT'S COST | TOTAL FUEL & O&M INCREASE | INCREASED T&D CAP. COSTS | INCREASED GEN. CAP. COSTS | UTILITY PROGRAM COSTS | TOTAL COSTS | NET BENEFITS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | <u>\$(000)</u> |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | - | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 3,650 | 375 | 0 | 0 | 4,025 8,929 | 20,483 | 0 | 0 | 0 | 7,140 9,722 | 27,623 | -23,598 |
| 2011 | 8,164 | 766 | 0 | * | | 25,450 | 0 | 0 | 0 | 12,281 | 35,172 | -26,243 |
| 2012 | 11,273 | 1,177 | - | 0 | 12,450 | 32,441 | 0 | 0 | 0 | 15,126 | 44,722 | -32,272 |
| 2013 | 20,481 | 1,599 | 8,068 | | 30,148 | 41,057 | 0 | 0 | 0 | , | 56,183 | -26,035 |
| 2014 | 18,477 | 2,053 | 16,312 | 0 | 36,841 | 47,242 | - | 0 | 0 | 17,471 | 64,713 | -27,872 |
| 2015 | 25,017 | 2,549 | 20,589 | 0 | 48,155 67,748 | 62,146 | 0 | 0 | 0 | 22,914 | 85,060 | -36,905 |
| 2016 | 33,359 | 3,096 | 31,293 | 0 | · · | 82,279 | 0 | 0 | 0 | 30,357 | 112,635 | -44,888 |
| 2017 | 46,115 | 3,698 | 44,978 | 0 | 94,790 | 109,103 | 0 | 0 | 0 | 40,318 | 149,422 | -54,631 |
| 2018 | 52,961 | 4,362 | 41,456 | 0 | 98,779 | 133,256 | 0 | 0 | 0 | 49,365 | 182,620 | -83,842 |
| 2019 | 61,306 | 5,094 | 49,435 | 0 | 115,835 117,289 | 164,221 0 | 0 | 0 | 0 | 61,004 | 225,225 | -109,390 |
| 2020 | 61,725 | 5,094 | 50,470 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 117,289 |
| 2021 | 61,233 | 5,094 | 51,536 | 0 | 117,863 109,989 | 0 | 0 | 0 | 0 | - | | 117,863 |
| 2022 | 76,810 | 5,084 | 28,096 | • | , | 0 | 0 | 0 | 0 | 0 | 0 | 109,989 |
| 2023 | 79,618 | 5,040 | 40,524 | 0 | 125,181 | 0 | 0 | 0 | 0 | 0 | - | 125,181 |
| 2024 | 64,017 | 4,993 | 48,036 | 0 | 117,045 | 0 | 0 | 0 | 0 | 0 | 0 | 117,045 |
| 2025 | 59,581 | 4,676 | 45,826 | 0 | 110,083 | 0 | 0 | | 0 | 0 | | 110,083 |
| 2026 | 70,414 | 4,354 | 28,100 | 0 | 102,868 | 0 | 0 | 0 | 0 | • | 0 | 102,868 |
| 2027 | 54,372 | 4,011 | 46,783 | 0 | 105,166 | • | 0 | 0 | • | 0 | 0 | 105,166 |
| 2028 | 49,389 | 3,645 | 43,505 | 0 | 96,539 | 0 | 0 | 0 | 0 | • | 0 | 96,539 |
| 2029 | 53,065 | 3,254 | 24,784 | 0 | 81,102 | 0 | 0 | 0 | • | 0 | 0 | 81,102 |
| 2030 | 47,236 | 2,761 | 37,024 | 0 | 87,021 | - | v | 0 | 0 | 0 | 0 | 87,021 |
| 2031 | 37,661 | 2,244 | 31,956 | 0 | 71,860 | 0 | 0 | 0 | 0 | 0 | 0 | 71,860 |
| 2032 | 30,492 | 1,761 | 26,954 | 0 | 59,207 | 0 | 0 | 0 | 0 | 0 | 0 | 59,207 |
| 2033 | 22,140 | 1,227 | 20,818 | 0 | 44,185 | 0 | 0 | 0 | 0 | 0 | 0 | 44,185 |
| 2034 | 11,720 | 637 | 11,423 | 0 | 23,780 | 0 | 0 | • | 0 | 0 | 0 | 23,780 |
| 2035 | 10,649 | 559 | 10,374 | 0 | 21,583 | 0 | U | 0 | 0 | 0 | 0 | 21,583 |
| 2036 | 9,416 | 474 | 9,062 | 0 | 18,952 | 0 | 0 | 0 | 0 | 0 | 0 | 18,952 |
| 2037 | 7,898 | 380 | 7,442 | 0 | 15,720 | 0 | 0 | 0 | 0 | 0 | 0 | 15,720 |
| 2038 | 6,109 | 278 | 5,465 | 0 | 11,852 | 0 | 0 | 0 | 0 | 0 | 0 | 11,852 |
| MINAL | 1,094,341 | 80,336 | 780,308 | 0 | 1,954,985 | 717,678 | 0 | 0 | 0 | 265,698 | 983,376 | 971,609 |
| v | 342,598 | 26,897 | 237,658 | 0 | 607,154 | 373,711 | 0 | 0 | 0 | 138,303 | 512,013 | 95,141 |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 1.186

C. RESIDENTIAL NEW CONSTRUCTION PROGRAM

Program Start Date: 1995

Program modified in 2000, 2004, 2006, 2007

Proposed modification in 2010

Program Description

The Residential New Construction program is designed to improve the energy efficiency of newly constructed residences in the single family, multi-family and manufactured homes segments.

The program seeks to meet the following overall goals:

- Provide a cost-effective comprehensive program portfolio of measures across all housing types
- Educate the residential new construction industry and home-buyers/renters about energy efficient building design
- Obtain energy and demand impacts that are significant, measurable and accurate
- Evaluate and recommend the most cost-effective energy efficient building envelope and equipment measures for the new construction market

Policies and Procedures

The Residential New Construction program will provide financial incentives to builders and developers for incorporating energy efficient measures into the construction process. To qualify for the program, the residence must be a new residentially-metered customer in Progress Energy territory

Additions do not qualify for the Residential New Construction program. An existing single family or multi-family residence will be eligible if more than two-thirds of the current air-conditioned floor space is remodeled or reconstructed

Incentive levels and specific eligibility requirements for each measure promoted in this program will be presented in the Program Participation Standards and will be subject to revision based on changes in market conditions, such as baseline or code revisions, updated measurement and valuation analysis, or technological advances.

Progress Energy is proposing to include the following measures with this program:

High Efficiency HVAC Systems

High efficiency heat pumps will be expanded to 3 tiers of classification; 15 to 19+ SEER (or equivalent EER). Systems will qualify based on efficiency rating and tonnage regardless of the system type (PTAC, Mini-Splits, Multi-Splits, Geothermal Heat Pumps, etc.).

High Performance Windows

An incentive will be provided for the installation of high performance windows. The window specification has been adjusted in accordance with the increasing stringency in the Florida Energy Code. The product must meet the specifications as outlined in the Program Participation Standards.

High Performance Exterior Wall Insulation

An incentive will be provided for the installation of high performance exterior wall insulation that exceeds the current Florida Energy Code by a factor of two. Single family dwellings are the only housing type eligible for this measure. The product must meet the specifications as outlined in the Program Participation Standards.

HVAC Commissioning

An incentive will be provided for the commissioning of HVAC system(s) in accordance with Progress Energy standards and requirements, eligible on all Florida Energy Code compliant HVAC systems. The requirements and incentives will be outlined in the Program Participation Standards.

ENERGY STAR Certification

Progress Energy will offer the builder an incentive to help offset the cost to have a residence rated to meet the ENERGY STAR certification. The incentive is paid if the residence achieves ENERGY STAR's qualifications and at least two Residential New Construction measures are installed. The builder who qualifies for this incentive is not eligible for any other RNC program incentives. The requirements and incentives will be outlined in the Program Participation Standards.

Code Plus 20 Construction

Progress Energy will offer an incentive to builders that construct a residence exceeding the current Florida Energy Code by at least 20% provided they install at least three Residential New Construction program measures. The builder who qualifies for this incentive is not eligible for any other RNC program incentives. The requirements and incentives will be outlined in the Program Participation Standards.

Multi-Family Complexes with Heat Pumps

Multi-family builders and developers that can verify a change in design from A/C systems with electric resistance heat to heat pumps will qualify for a per heat pump system incentive to offset the costs associated with the design change. The requirements and incentives will be outlined in the Program Participation Standards.

HVAC Quality Installation

The Quality Installation measure requires the proper selection of equipment and includes the right-sizing of the equipment, supply and return plenum sealing, air flow verification, and correct refrigerant charging. The contractor must adhere to all requirements as outlined in the Program Participation Standards.

Heat Pump Water Heaters

Heat pump water heating technology is now available in a self-contained electric water heating appliance that can reduce water heating costs compared to traditional electric water heaters. Progress Energy will offer builders an incentive to install new heat pump water heaters that have an energy factor greater than 2.0 meeting the ENERGY STAR electric water heater qualifications. This appliance must also meet the specifications as outlined in the Program Participation Standards.

Program Participation

Annual participation estimates for the Residential New Construction program are shown in the following table.

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|---|---|---|
| 2010 | 1,457,415 | 16,273 | 6,215 | 38% |
| 2011 | 1,473,688 | 16,273 | 7,560 | 42% |
| 2012 | 1,495,098 | 21,410 | 7,997 | 40% |
| 2013 | 1,521,451 | 26,353 | 8,465 | 38% |
| 2014 | 1,548,531 | 27,080 | 13,014 | 40% |
| 2015 | 1,575,167 | 26,636 | 13,364 | 42% |
| 2016 | 1,600,448 | 25,281 | 13,907 | 44% |
| 2017 | 1,624,503 | 24,055 | 14,877 | 47% |
| 2018 | 1,647,724 | 23,221 | 15,789 | 49% |
| 2019 | 1,671,277 | 23,553 | 17,082 | 51% |

The total number of customers is the forecast of residential customers in Progress Energy's 2009 Ten Year Site Plan. 1.

Eligible Customers is the number of qualifying new homes built in Progress Energy's territory in the given year. Number of program participants represents the number of individual participants projected in a given year.

2. 3. 4.

Cumulative penetration is the ratio of projected participating customers to the eligible customer pool

Savings Estimates

Total program savings were developed by first estimating the total savings for each individual measure based on each measure's per customer savings and, annual projected participation. The total program savings were then computed as the sum of the individual measure savings, and are shown in the following tables.

At the Meter

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Winter KW Summer KW | | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|---------------------|------------|--|--|
| 2010 | 500 | 0.25 | 0.24 | 3,107,272 | 1,546 | 1,498 |
| 2011 | 607 | 0.29 | 0.24 | 4,590,609 | 2,202 | 1,838 |
| 2012 | 623 | 0.31 | 0.25 | 4,978,791 | 2,447 | 1,981 |
| 2013 | 634 | 0.31 | 0.25 | 5,369,251 | 2,666 | 2,119 |
| 2014 | 584 | 0.29 | 0.25 | 7,603,632 | 3,826 | 3,278 |
| 2015 | 600 | 0.30 | 0.25 | 8,019,211 | 3,957 | 3,362 |
| 2016 | 615 | 0.30 | 0.25 | 8,555,163 | 4,146 | 3,493 |
| 2017 | 627 | 0.30 | 0.25 | 9,326,588 | 4,460 | 3,731 |
| 2018 | 641 | 0.30 | 0.25 | 10,123,119 | 4,765 | 3,953 |
| 2019 | 652 | 0.30 | 0.25 | 11,140,331 | 5,181 | 4,267 |

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 533 | 0.26 | 0.26 | 3,310,177 | 1,647 | 1,596 |
| 2011 | 647 | 0.31 | 0.26 | 4,890,376 | 2,346 | 1,958 |
| 2012 | 663 | 0.33 | 0.26 | 5,303,906 | 2,607 | 2,110 |
| 2013 | 676 | 0.34 | 0.27 | 5,719,863 | 2,840 | 2,257 |
| 2014 | 622 | 0.31 | 0.27 | 8,100,149 | 4,076 | 3,492 |
| 2015 | 639 | 0.32 | 0.27 | 8,542,865 | 4,215 | 3,582 |
| 2016 | 655 | 0.32 | 0.27 | 9,113,815 | 4,417 | 3,721 |
| 2017 | 668 | 0.32 | 0.27 | 9,935,614 | 4,751 | 3,975 |
| 2018 | 683 | 0.32 | 0.27 | 10,784,159 | 5,076 | 4,211 |
| 2019 | 695 | 0.32 | 0.27 | 11,867,795 | 5,519 | 4,546 |

Impact Evaluation Plan

The Residential New Construction program includes the installation of varied types of measures. As such, the impact evaluation plan addresses interactive effects of multiple measures. In order to capture the impacts of these measures, engineering simulations and statistical billing analysis will represent the primary methods used to estimate demand and energy impacts, although the specific method may vary depending on measure-specific participation levels. These analyses are supported by end-use metering data, where feasible.

Cost-Effectiveness

The economic results of the program are as follows:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|-----------------------|-----------------------------|-----------|
| Rate Impact Measure | \$85,349 | \$114,615 | -\$29,266 | 0.74 |
| Participant | \$99,725 | \$53,153 | \$46,572 | 1.88 |
| Total Resource Cost | \$85,349 | \$68,043 | \$17,306 | 1.25 |

PROGRAM: Res HA - RIM

| | | | BENEFITS | | | | | | COSTS | | | | |
|---------|------------|----------|-----------|---------|----------|------------|-----------|-----------|---------|-----------|---------|---------|----------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
| | TOTAL | AVOIDED | AVOIDED | | | TOTAL | INCREASED | INCREASED | UTILITY | | | | |
| | FUEL & O&M | T&D CAP. | GEN. CAP. | REVENUE | TOTAL | FUEL & O&M | T&D CAP. | GEN. CAP. | PROGRAM | INCENTIVE | REVENUE | TOTAL | NET |
| | SAVINGS | COSTS | COSTS | GAINS | BENEFITS | INCREASE | COSTS | COSTS | COSTS | PAYMENTS | LOSSES | COSTS | BENEFITS |
| YEAR | \$(000) | S(000) | \$(000) | \$(000) | \$(000) | S(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 343 | 36 | 0 | 0 | 379 | 0 | 0 | 0 | 764 | 2,058 | 385 | 3,207 | -2,828 |
| 2011 | 848 | 80 | 0 | 0 | 928 | 0 | 0 | 0 | 891 | 2,652 | 1,002 | 4,545 | -3,617 |
| 2012 | 1,216 | 128 | 0 | 0 | 1,343 | 0 | 0 | 0 | 1,120 | 3,435 | 1,612 | 6,167 | -4,824 |
| 2013 | 2,223 | 178 | 785 | 0 | 3,186 | 0 | 0 | 0 | 1,419 | 4,445 | 2,408 | 8,272 | -5,086 |
| 2014 | 2,276 | 256 | 1,782 | 0 | 4,314 | 0 | 0 | 0 | 2,144 | 6,622 | 3,550 | 12,315 | -8,001 |
| 2015 | 3,256 | 337 | 2,383 | 0 | 5,976 | 0 | 0 | 0 | 2,677 | 8,427 | 5,049 | 16,152 | -10,176 |
| 2016 | 4,419 | 422 | 6,522 | 0 | 11,362 | 0 | 0 | 0 | 3,408 | 10,916 | 6,251 | 20,576 | -9,213 |
| 2017 | 6,759 | 513 | 8,306 | 0 | 15,577 | 0 | 0 | 0 | 4,464 | 14,488 | 6,721 | 25,673 | -10,096 |
| 2018 | 7,147 | 609 | 5,065 | 0 | 12,821 | 0 | 0 | 0 | 5,331 | 17,581 | 7,725 | 30,636 | -17,816 |
| 2019 | 8,418 | 714 | 6,060 | 0 | 15,191 | 0 | 0 | 0 | 6,546 | 21,828 | 9,481 | 37,855 | -22,663 |
| 2020 | 8,493 | 714 | 6,186 | 0 | 15,394 | 0 | 0 | 0 | 0 | 0 | 9,711 | 9,711 | 5,683 |
| 2021 | 8,492 | 714 | 6,317 | 0 | 15,523 | 0 | 0 | 0 | 0 | 0 | 10,407 | 10,407 | 5,116 |
| 2022 | 10,387 | 713 | 3,443 | 0 | 14,543 | 0 | 0 | 0 | 0 | 0 | 10,422 | 10,422 | 4,122 |
| 2023 | 10,913 | 708 | 5,703 | 0 | 17,324 | 0 | 0 | 0 | 0 | 0 | 10,472 | 10,472 | 6,852 |
| 2024 | 8,954 | 703 | 5,901 | 0 | 15,558 | 0 | 0 | 0 | 0 | 0 | 10,470 | 10,470 | 5,089 |
| 2025 | 8,551 | 671 | 5,724 | 0 | 14,946 | 0 | 0 | 0 | 0 | 0 | 10,146 | 10,146 | 4,800 |
| 2026 | 9,993 | 634 | 3,553 | 0 | 14,179 | 0 | 0 | 0 | 0 | 0 | 9,683 | 9,683 | 4,496 |
| 2027 | 7,970 | 593 | 5,990 | 0 | 14,553 | 0 | 0 | 0 | 0 | 0 | 9,131 | 9,131 | 5,422 |
| 2028 | 7,418 | 550 | 5,654 | 0 | 13,621 | 0 | 0 | 0 | 0 | 0 | 8,450 | 8,450 | 5,171 |
| 2029 | 8,094 | 480 | 3,935 | 0 | 12,509 | 0 | 0 | 0 | 0 | 0 | 7,384 | 7,384 | 5,125 |
| 2030 | 7,778 | 405 | 7,753 | 0 | 15,936 | 0 | đ | 0 | 0 | 0 | 6,131 | 6,131 | 9,805 |
| 2031 | 6,386 | 326 | 7,175 | 0 | 13,887 | 0 | 0 | 0 | 0 | 0 | 4,672 | 4,672 | 9,215 |
| 2032 | 5,270 | 256 | 6,283 | 0 | 11,808 | 0 | 0 | 0 | 0 | 0 | 3,760 | 3,760 | 8,048 |
| 2033 | 3,851 | 181 | 4,671 | 0 | 8,703 | 0 | 0 | 0 | 0 | 0 | 2,779 | 2,779 | 5,924 |
| 2034 | 2,242 | 100 | 2,708 | 0 | 5,050 | 0 | 0 | 0 | 0 | 0 | 1,622 | 1,622 | 3,428 |
| 2035 | 2,157 | 93 | 2,603 | 0 | 4,852 | 0 | 0 | 0 | 0 | 0 | 1,589 | 1,589 | 3,264 |
| 2036 | 2,081 | 86 | 2,481 | ō | 4,648 | 0 | 0 | 0 | 0 | 0 | 1,549 | 1,549 | 3,099 |
| 2037 | 2,001 | 79 | 2,333 | 0 | 4,413 | 0 | 0 | 0 | 0 | 0 | 1,497 | 1,497 | 2,916 |
| NOMINAL | 157,929 | 11,282 | 119,314 | 0 | 288,525 | 0 | 0 | 0 | 28,765 | 92,450 | 164,059 | 285,273 | 3,252 |
| NPV | 47,343 | 3,678 | 34,328 | 0 | 85,349 | 0 | 0 | 0 | 14,890 | 47,457 | 52,268 | 114,615 | -29,266 |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 0.745

PROGRAM: Res HA - Participant

| | | BEN | EFTTS | | | COSTS | | |
|---------|------------------------------------|----------|-------------------------------|--------------|---------------------|------------------------------|--------------|---------------------------|
| | (1) SAVINGS IN PARTICIPANT'S | (2) | (3) OTHER PARTICIPANT'S | (4) TOTAL | (5) PARTICIPANTS | (6) PARTICIPANT'S BILL | (7) TOTAL | (8) NET BENEFITS TO |
| | BILL | PAYMENTS | BENEFITS | BENEFITS | COST | INCREASE | COSTS | PARTICIPANTS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 385 | 2,058 | 0 | 2,443 | 2,839 | 0 | 2,839 | -397 |
| 2011 | 1,002 | 2,652 | 0 | 3,654 | 3,247 | 0 | 3,247 | 407 |
| 2012 | 1,612 | 3,435 | 0 | 5,047 | 4,119 | 0 | 4,119 | 928 |
| 2013 | 2,408 | 4,445 | 0 | 6,853 | 5,263 | 0 | 5,263 | 1,590 |
| 2014 | 3,550 | 6,622 | 0 | 10,171 | 7,209 | 0 | 7,209 | 2,962 |
| 2015 | 5,049 | 8,427 | 0 | 13,476 | 9,188 | 0 | 9,188 | 4,288 |
| 2016 | 6,251 | 10,916 | 0 | 17,167 | 11,920 | 0 | 11,920 | 5,248 |
| 2017 | 6,721 | 14,488 | 0 | 21,209 | 15,830 | 0 | 15,830 | 5,379 |
| 2018 | 7,725 | 17,581 | 0 | 25,306 | 19,224 | 0 | 19,224 | 6,082 |
| 2019 | 9,481 | 21,828 | 0 | 31,309 | 23,883 | 0 | 23,883 | 7,426 |
| 2020 | 9,711 | 0 | 0 | 9,711 | 0 | 0 | 0 | 9,711 |
| 2021 | 10,407 | 0 | 0 | 10,407 | 0 | 0 | 0 | 10,407 |
| 2022 | 10,422 | 0 | 0 | 10,422 | 0 | 0 | 0 | 10,422 |
| 2023 | 10,472 | 0 | 0 | 10,472 | 0 | 0 | 0 | 10,472 |
| 2024 | 10,470 | 0 | 0 | 10,470 | 0 | 0 | 0 | 10,470 |
| 2025 | 10,146 | 0 | 0 | 10,146 | 0 | 0 | 0 | 10,146 |
| 2026 | 9,683 | 0 | 0 | 9,683 | 0 | 0 | 0 | 9,683 |
| 2027 | 9,131 | 0 | 0 | 9,131 | 0 | 0 | 0 | 9,131 |
| 2028 | 8,450 | 0 | 0 | 8,450 | 0 | 0 | 0 | 8,450 |
| 2029 | 7,384 | 0 | 0 | 7,384 | 0 | 0 | 0 | 7,384 |
| 2030 | 6,131 | 0 | 0 | 6,131 | 0 | 0 | 0 | 6,131 |
| 2031 | 4,672 | 0 | 0 | 4,672 | 0 | 0 | 0 | 4,672 |
| 2032 | 3,760 | 0 | 0 | 3,760 | 0 | 0 | 0 | 3,760 |
| 2033 | 2,779 | 0 | 0 | 2,779 | 0 | 0 | 0 | 2,779 |
| 2034 | 1,622 | 0 | 0 | 1,622 | 0 | 0 | 0 | 1,622 |
| 2035 | 1,589 | 0 | 0 | 1,589 | 0 | 0 | 0 | 1,589 |
| 2036 | 1,549 | 0 | 0 | 1,549 | 0 | 0 | 0 | 1,549 |
| 2037 | 1,497 | 0 | 0 | 1,497 | 0 | 0 | 0 | 1,497 |
| NOMINAL | 164,059 | 92,450 | 0 | 256,509 | 102,722 | 0 | 102,722 | 153,787 |
| NPV | 52,268 | 47,457 | 0 | 99,725 | 53,153 | 0 | 53,153 | 46,572 |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 1.876

Progress Energy Florida, Inc.

PROGRAM: Res HA - TRC

| | | | BENEFIT | s | | | | COSTS | | | | |
|---------|-----------------------|----------------|--------------------|-------------------------|-------------------|-----------------------|------------------------|-------------------|--------------------|------------------|----------------|-----------------|
| | (1) TOTAL | (2) AVOIDED | (3) AVOIDED | (4) OTHER | (5) | (6) | (7) TOTAL | (8) INCREASED | (9) INCREASED | (10) UTILITY | (11) | (12) |
| | FUEL & O&M SAVINGS | | GEN. CAP. COSTS | PARTICIPANT BENEFITS | TOTAL BENEFTIS | PARTICIPANT'S COST | FUEL & O&M INCREASE | T&D CAP. COSTS | GEN, CAP. COSTS | PROGRAM COSTS | TOTAL COSTS | NET BENEFITS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(<u>00</u> 0) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 343 | 36 | 0 | 0 | 379 | 2,839 | 0 | 0 | 0 | 764 | 3,604 | -3,225 |
| 2011 | 848 | 80 | 0 | 0 | 928 | 3,247 | 0 | 0 | 0 | 891 | 4,138 | -3,210 |
| 2012 | 1,216 | 128 | 0 | 0 | 1,343 | 4,119 | 0 | 0 | 0 | 1,120 | 5,239 | -3,896 |
| 2013 | 2,223 | 178 | 785 | 0 | 3,186 | 5,263 | 0 | 0 | 0 | 1,419 | 6,682 | -3,497 |
| 2014 | 2,276 | 256 | 1,782 | 0 | 4,314 | 7,209 | 0 | 0 | 0 | 2,144 | 9,353 | -5,039 |
| 2015 | 3,256 | 337 | 2,383 | 0 | 5,976 | 9,188 | 0 | 0 | 0 | 2,677 | 11,864 | -5,888 |
| 2016 | 4,419 | 422 | 6,522 | 0 | 11,362 | 11,920 | 0 | 0 | 0 | 3,408 | 15,328 | -3,966 |
| 2017 | 6,759 | 513 | 8,306 | 0 | 15,577 | 15,830 | 0 | 0 | 0 | 4,464 | 20,295 | -4,717 |
| 2018 | 7,147 | 609 | 5,065 | 0 | 12,821 | 19,224 | 0 | 0 | 0 | 5,331 | 24,554 | -11,734 |
| 2019 | 8,418 | 714 | 6,060 | 0 | 15,191 | 23,883 | 0 | 0 | 0 | 6,546 | 30,429 | -15,238 |
| 2020 | 8,493 | 714 | 6,186 | 0 | 15,394 | 0 | 0 | 0 | 0 | 0 | 0 | 15,394 |
| 2021 | 8,492 | 714 | 6,317 | 0 | 15,523 | 0 | 0 | 0 | 0 | 0 | 0 | 15,523 |
| 2022 | 10,387 | 713 | 3,443 | 0 | 14,543 | 0 | 0 | 0 | 0 | 0 | 0 | 14,543 |
| 2023 | 10,913 | 708 | 5,703 | 0 | 17,324 | 0 | 0 | 0 | 0 | 0 | 0 | 17,324 |
| 2024 | 8,954 | 703 | 5,901 | 0 | 15,558 | 0 | 0 | 0 | 0 | 0 | 0 | 15,558 |
| 2025 | 8,551 | 671 | 5,724 | 0 | 14,946 | 0 | 0 | 0 | 0 | 0 | 0 | 14,946 |
| 2026 | 9,993 | 634 | 3,553 | 0 | 14,179 | 0 | 0 | 0 | 0 | 0 | 0 | 14,179 |
| 2027 | 7,970 | 593 | 5,990 | 0 | 14,553 | 0 | 0 | 0 | 0 | 0 | 0 | 14,553 |
| 2028 | 7,418 | 550 | 5,654 | 0 | 13,621 | 0 | 0 | 0 | 0 | 0 | 0 | 13,621 |
| 2029 | 8,094 | 480 | 3,935 | 0 | 12,509 | 0 | 0 | 0 | 0 | 0 | 0 | 12,509 |
| 2030 | 7,778 | 405 | 7,753 | 0 | 15,936 | 0 | 0 | 0 | 0 | 0 | 0 | 15,936 |
| 2031 | 6,386 | 326 | 7,175 | 0 | 13,887 | 0 | 0 | 0 | 0 | 0 | 0 | 13,887 |
| 2032 | 5,270 | 256 | 6,283 | 0 | 11,808 | 0 | 0 | 0 | 0 | 0 | 0 | 11,808 |
| 2032 | 3,851 | 181 | 4,671 | Ő | 8,703 | 0 | 0 | 0 | 0 | 0 | 0 | 8,703 |
| 2033 | 2,242 | 100 | 2,708 | Ő | 5,050 | 0 | 0 | 0 | 0 | 0 | 0 | 5,050 |
| 2035 | 2,157 | 93 | 2,603 | 0 0 | 4,852 | 0 | 0 | 0 | 0 | 0 | 0 | 4,852 |
| 2036 | 2,081 | 86 | 2,481 | 0 | 4,648 | 0 | 0 | 0 | 0 | 0 | 0 | 4,648 |
| 2037 | 2,001 | 79 | 2,333 | 0 | 4,413 | 0 | 0 | 0 | 0 | 0 | 0 | 4,413 |
| IOMINAL | 157,929 | 11,282 | 119,314 | 0 | 288,525 | 102,722 | 0 | 0 | 0 | 28,765 | 131,487 | 157,039 |
| IPV | 47,343 | 3,678 | 34,328 | 0 | 85,349 | 53,153 | 0 | 0 | 0 | 14,890 | 68,043 | 17,306 |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 1.254

D. NEIGHBORHOOD ENERGY SAVER PROGRAM

Program Start Date: 2007

Proposed modification in 2010

Program Description

Progress Energy's Neighborhood Energy Saver program is a custom energy conservation program designed to assist low-income families with escalating energy costs by making energy efficiency improvements at their residence. Trained professional surveyors and installers representing Progress Energy will offer low-income families in targeted neighborhoods a home energy assessment followed by the installation of specified electric energy conservation measures. While in the home, residents will be provided energy saving tips for improving and sustaining household energy efficiency. The energy conservation measures installed and energy efficiency education provided will be at no cost to the participants.

The Neighborhood Energy Saver program seeks to achieve the following goals:

- Conduct a home energy assessment to identify energy efficiency opportunities within the customer's home
- Implement a comprehensive package of electric conservation measures to increase the efficiency in the resident's home
- Provide one-on-one customer education on energy efficiency techniques and energy conservation measures.

• Promote behavioral changes to assist customers in controlling their energy usage

Policies and Procedures:

Progress Energy's Neighborhood Energy Saver program participation is based on the median income guidelines and minimum percentage of households within the Census Block Group meeting those guidelines as calculated from the 2000 U.S. Census reports. Additional requirements are as follows:

- The residence must be a residentially-metered customer in Progress Energy territory
- Customer must reside in a selected Progress Energy qualifying Census Block Group that meets the definition of a Low-income neighborhood as stated above
- Multi-family dwellings that meet the above definition, are located in the Neighborhood Energy Saver city, but not within the census block may also be eligible to participate in the Neighborhood Energy Saver program if they meet the following criteria:
 - o Must be attached multifamily units
 - Multi-family complexes may be HUD based public housing, USDA multifamily, people with disabilities, veterans, senior citizens and privately owned multifamily dwellings whose residents receive public assistance and the occupancy is 40% or greater low income residence
 - o All installations must be verified by a Progress Energy representative

 A State of Florida General Licensed Contractor selected and approved by Progress Energy must be used to implement the Neighborhood Energy Saver program measures

Incentive levels and specific eligibility requirements for each measure promoted in this program will be presented in the Program Participation Standards and will be subject to revision based on changes in market conditions such as baseline or code revisions, updated measurement and valuation analysis, or technological advances.

Progress Energy is proposing to include the following measures with this program:

Compact Fluorescent Bulbs

This portion of the program will provide for the installation of a maximum of five (5) compact fluorescent lamps (CFL's) which are in use for an average of at least four (4) hours per day.

Refrigerator Coil Brush

This portion of the program will provide the customer with a coil brush to remove dust and debris from condenser coils to improve the refrigerator efficiency.

Refrigerator Thermometer

This measure will provide for the installation of one thermometer in the food compartment and one thermometer in the freezer of the refrigerator.

Change Filter Calendar

This portion of the program will provide each homeowner a Progress Energy magnetic calendar to help remind them to clean or change HVAC filter monthly.

Weatherization Measures

This portion of the program will provide weather stripping, door sweeps, caulk, foam sealant, and clear patch tape which will be used to reduce or stop air infiltration around doors, windows, and where pipes enter the home. Air infiltration reduction is significant to saving energy and customer comfort.

Water heater insulation wrap and insulation for water pipes

This portion of the program will furnish and install a hot water heater wrap and pipe insulation as identified by the Neighborhood Energy Saver program Home Energy Evaluation. Foam insulated water heaters will be excluded from this measure.

This portion of the program will provide a maximum of three (3) aerators and two (2) low flow showerheads per household.

Water heater temperature check and adjustment

The portion of the program will provide a temperature check of the hot water heater and inform the customer of the possibility for turn-down adjustment.

HVAC filters

This portion of the program will allow each customer to receive a one year supply of filters (12). One filter may be installed at time of evaluation, if needed.

Indoor wall thermometer

This portion of the program will provide the installation of one wall plate thermometer per home.

HVAC winterization kit

This measure will provide for the installation of a winterization HVAC kit for wall/window AC units, if seasonably applicable. The resident will receive or have installed a maximum of three (3) kits. The customer will be educated on the proper use and value of the weatherization kit as a method of stopping air infiltration in the home.

Attic Insulation Upgrade

This portion of the program will upgrade the customer's insulation from R-0/4 to R-19 if required.

HVAC Maintenance

This portion of the program requires performing basic maintenance on the indoor and outdoor components of the central air and heating unit.

Window Film/Solar Screen

This portion of the program requires installing window film or solar screen on east, west and south oriented windows.

Program Participation

Annual participation estimates for the Neighborhood Energy Saver program are shown in the following table:

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|---|--|---|
| 2010 | 1,457,415 | 44,822 | 2,500 | 6% |
| 2011 | 1,473,688 | 43,218 | 3,250 | 8% |
| 2012 | 1,495,098 | 40,833 | 4,000 | 10% |
| 2013 | 1,521,451 | 37,649 | 4,500 | 12% |
| 2014 | 1,548,531 | 33,902 | 5,000 | 15% |
| 2015 | 1,575,167 | 29,581 | 5,500 | 19% |
| 2016 | 1,600,448 | 24,672 | 6,000 | 24% |
| 2017 | 1,624,503 | 19,166 | 6,250 | 33% |
| 2018 | 1,647,724 | 13,299 | 6,500 | 49% |
| 2019 | 1,671,277 | 7,065 | 6,500 | 92% |

1.

The total number of customers is the forecast of residential customers in Progress Energy's 2009 Ten Year Site Plan. Eligible customers represents the count of homes in Progress Energy service territory that are at or below program qualifying income levels 2, based on US Census block data, escalated.

Number of participants represents the customers that Progress Energy expects to reach through direct offerings in each year. Cumulative penetration is the ratio of projected participating customers to the eligible customer pool. 3.

4.

Savings Estimates

Total program savings were developed by first estimating the total savings for each individual measure based on each measure's per customer savings and, annual projected participation. The total projected program savings were then computed as the sum of the individual measure savings, and are shown in the following tables.

At the Meter

| | Per Customer KWh | Per Customer Winter KW | Per Customer Summer KW | Total Annual KWh | Total Annual Winter | Total Annual Summer KW |
|------|------------------|---------------------------|---------------------------|------------------|---------------------|---------------------------|
| Year | Reduction | Reduction | Reduction | Reduction | KW Reduction | Reduction |
| 2010 | 1205 | 0.37 | 0.42 | 3,013,269 | 927 | 1,056 |
| 2011 | 1715 | 0.56 | 0.75 | 5,573,865 | 1,830 | 2,427 |
| 2012 | 1715 | 0.56 | 0.75 | 6,859,812 | 2,252 | 2,987 |
| 2013 | 1715 | 0.56 | 0.75 | 7,717,288 | 2,533 | 3,360 |
| 2014 | 1715 | 0.56 | 0.75 | 8,574,765 | 2,814 | 3,733 |
| 2015 | 1715 | 0.56 | 0.75 | 9,432,241 | 3,096 | 4,107 |
| 2016 | 1715 | 0.56 | 0.75 | 10,289,718 | 3,377 | 4,480 |
| 2017 | 1715 | 0.56 | 0.75 | 10,718,724 | 3,518 | 4,667 |
| 2018 | 1715 | 0.56 | 0.75 | 11,147,194 | 3,659 | 4,853 |
| 2019 | 1715 | 0.56 | 0.75 | 11,147,194 | 3,659 | 4,853 |

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|-------------------------------------|--|
| 2010 | 1284 | 0.40 | 0.45 | 3,210,035 | 988 | 1,125 |
| 2011 | 1827 | 0.60 | 0.80 | 5,937,838 | 1,949 | 2,585 |
| 2012 | 1827 | 0.60 | 0.80 | 7,307,758 | 2,399 | 3,182 |
| 2013 | 1827 | 0.60 | 0.80 | 8,221,227 | 2,698 | 3,579 |
| 2014 | 1827 | 0.60 | 0.80 | 9,134,697 | 2,998 | 3,977 |
| 2015 | 1827 | 0.60 | 0.80 | 10,048,166 | 3,298 | 4,375 |
| 2016 | 1827 | 0.60 | 0.80 | 10,961,637 | 3,598 | 4,773 |
| 2017 | 1827 | 0.60 | 0.80 | 11,418,657 | 3,748 | 4,972 |
| 2018 | 1827 | 0.60 | 0.80 | 11,875,106 | 3,898 | 5,170 |
| 2019 | 1827 | 0.60 | 0.80 | 11,875,106 | 3,898 | 5,170 |

Impact Evaluation Plan

The Neighborhood Energy Saver program includes the installation of varied types of measures. As such, the impact evaluation plan addresses interactive effects of multiple measures. In order to capture the impacts of these measures, engineering simulations and statistical billing analysis will represent the primary methods used to estimate demand and energy impacts, although the specific method may vary depending on measure-specific participation levels.

Cost Effectiveness

The economic results of the program are as follows:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|--------------------|-----------------------------|-----------|
| Rate Impact Measure | \$80,274 | \$128,171 | -\$47,897 | 0.63 |
| Participant | \$103,826 | \$48,721 | \$55,105 | 2.13 |
| Total Resource Cost | \$80,274 | \$73,066 | \$7,208 | 1.10 |

PROGRAM: Neighborhood Energy Saver - RIM

| | | | BENEFITS | | | | | | | | | |
|--------|----------------------------|----------------------------|-----------------------------|----------------|--------------|---------------------------------------|---------------------------|------------------|----------------|---------------|-------------|--|
| | (1) TOTAL FUEL & O&M | (2) AVOIDED T&D CAP. | (3) AVOIDED GEN, CAP. | (4) REVENUE | (5) TOTAL | (6) TOTAL FUEL & O&M | (7) UTILITY PROGRAM | (8) INCENTIVE | (9) REVENUE | (10) TOTAL | (11) NET | |
| | SAVINGS | COSTS | COSTS | GAINS | BENEFTTS | INCREASE | COSTS | PAYMENTS | LOSSES | COSTS | BENEFT | |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2010 | 330 | 23 | 0 | 0 | 353 | 0 | 567 | 1,810 | 410 | 2,787 | -2,434 | |
| 2011 | 973 | 73 | 0 | 0 | 1,046 | 0 | 1,366 | 4,774 | 1,217 | 7,357 | -6,311 | |
| 2012 | 1,543 | 135 | 0 | 0 | 1,678 | 0 | 1,987 | 5,977 | 2,131 | 10,095 | -8,417 | |
| 2013 | 3,005 | 205 | 1,078 | 0 | 4,287 | 0 | 2,672 | 6,863 | 3,346 | 12,881 | -8,594 | |
| 2014 | 2,947 | 282 | 2,341 | 0 | 5,571 | 0 | 2,954 | 7,773 | 4,744 | 15,471 | -9,900 | |
| 2015 | 4,178 | 367 | 3,099 | 0 | 7,644 | 0 | 3,724 | 8,224 | 6,661 | 18,609 | -10,965 | |
| 2016 | 5,677 | 460 | 4,698 | 0 | 10,835 | 0 | 4,923 | 9,067 | 8,207 | 22,197 | -11,362 | |
| 2017 | 7,382 | 543 | 5,837 | 0 | 13,762 | 0 | 6,214 | 9,533 | 8,480 | 24,227 | -10,465 | |
| 2018 | 8,412 | 617 | 6,125 | 0 | 15,154 | 0 | 7,179 | 9,983 | 9,264 | 26,426 | -11,272 | |
| 2019 | 9,327 | 685 | 6,945 | 0 | 16,956 | 0 | 8,002 | 9,999 | 10,695 | 28,696 | -11,740 | |
| 2020 | 8,757 | 639 | 6,636 | 0 | 16,033 | 0 | 0 | 0 | 10,198 | 10,198 | 5,834 | |
| 2021 | 7,948 | 584 | 6,172 | 0 | 14,704 | 0 | 0 | 0 | 9,921 | 9,921 | 4,782 | |
| 2022 | 8,700 | 521 | 2,996 | 0 | 12,217 | 0 | 0 | 0 | 8,834 | 8,834 | 3,383 | |
| 2023 | 7,979 | 451 | 4,310 | 0 | 12,740 | 0 | 0 | 0 | 7,741 | 7,741 | 4,999 | |
| 2024 | 5,455 | 377 | 3,730 | 0 | 9,562 | 0 | 0 | 0 | 6,481 | 6,481 | 3,081 | |
| 2025 | 4,205 | 298 | 2,961 | 0 | 7,464 | 0 | 0 | 0 | 5,073 | 5,073 | 2,390 | |
| 2026 | 3,657 | 217 | 1,383 | 0 | 5,257 | 0 | 0 | 0 | 3,524 | 3,524 | 1,732 | |
| 2027 | 2,525 | 185 | 2,083 | 0 | 4,794 | 0 | 0 | 0 | 2,871 | 2,871 | 1,923 | |
| 2028 | 1,932 | 152 | 1,681 | 0 | 3,765 | 0 | 0 | 0 | 2,156 | 2,156 | 1,609 | |
| 2029 | 1,879 | 112 | 1,447 | Ő | 3,438 | 0 | Ō | 0 | 1,346 | 1,346 | 2,092 | |
| 2030 | 1,812 | 102 | 2,177 | Õ | 4,090 | Ő | õ | õ | 1,236 | 1,236 | 2,854 | |
| 2030 | 1,622 | 90 | 1,979 | õ | 3,691 | 0 0 | Ő | õ | 1,095 | 1,095 | 2,596 | |
| 2031 | 1,395 | 76 | 1,734 | 0 | 3,205 | õ | ŏ | õ | 932 | 932 | 2,330 | |
| 2032 | 1,127 | 62 | 1,734 | 0 0 | 2,625 | 0 | õ | ő | 751 | 751 | 1,874 | |
| 2033 | 834 | 46 | 1,430 | 0 | 1,964 | 0 | 0 | 0 0 | 540 | 540 | 1,674 | |
| 2034 | 574 | 31 | 761 | 0 | 1,365 | 0 | 0 | 0 | 374 | 340 | | |
| 2035 | 293 | 15 | 395 | 0 | 704 | 0 | 0 | 0 | 192 | 374 192 | 991 | |
| 2036 | 293 | 0 | 393 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 512 | |
| 2037 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2038 | 0 | U | 0 | 0 | v | U | 0 | Ū | v | U | 0 | |
| OMINAL | 104,465 | 7,348 | 73,088 | 0 | 184,900 | 0 | 39,587 | 74,003 | 118,421 | 232,011 | -47,110 | |
| PV | 46,244 | 3,372 | 30,658 | 0 | 80,274 | 0 | 24,345 | 48,721 | 55,105 | 128,171 | -47,897 | |
| | | | | | | count Rate = 8.48 st Ratio = 0.626 | | | | | | |
| | | | | 60 | | Progress 1 | Energy Flo | rida Inc | | | | |

PROGRAM: Neighborhood Energy Saver - Participant

| | | BENI | EFTIS | BENEFTIS | | | | | |
|--------|-----------------------|-----------------------|---------------------------|-------------------|-----------------------|----------------|-----------------|--|--|
| | (1) SAVINGS IN | (2) | (3) OTHER | (4) | (5) | (6) | (7) | | |
| | PARTICIPANT'S BILL | INCENTIVE PAYMENTS | PARTICIPANT'S BENEFITS | TOTAL BENEFITS | PARTICIPANT'S COST | TOTAL COSTS | NET BENEFTIS | | |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | | |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| 2010 | 410 | 1,810 | 0 | 2,220 | 1,810 | 1,810 | 410 | | |
| 2011 | 1,217 | 4,774 | 0 | 5,991 | 4,774 | 4,774 | 1,217 | | |
| 2012 | 2,131 | 5,977 | 0 | 8,108 | 5,977 | 5,977 | 2,131 | | |
| 2013 | 3,346 | 6,863 | 0 | 10,209 | 6,863 | 6,863 | 3,346 | | |
| 2014 | 4,744 | 7,773 | 0 | 12,517 | 7,773 | 7,773 | 4,744 | | |
| 2015 | 6,661 | 8,224 | 0 | 14,885 | 8,224 | 8,224 | 6,661 | | |
| 2016 | 8,207 | 9,067 | 0 | 17,274 | 9,067 | 9,067 | 8,207 | | |
| 2017 | 8,480 | 9,533 | 0 | 18,013 | 9,533 | 9,533 | 8,480 | | |
| 2018 | 9,264 | 9,983 | 0 | 19,247 | 9,983 | 9,983 | 9,264 | | |
| 2019 | 10,695 | 9,999 | 0 | 20,694 | 9,999 | 9,999 | 10,695 | | |
| 2020 | 10,198 | 0 | 0 | 10,198 | 0 | 0 | 10,198 | | |
| 2021 | 9,921 | 0 | 0 | 9,921 | 0 | 0 | 9,921 | | |
| 2022 | 8,834 | 0 | 0 | 8,834 | 0 | 0 | 8,834 | | |
| 2023 | 7,741 | 0 | 0 | 7,741 | 0 | 0 | 7,741 | | |
| 2024 | 6,481 | 0 | 0 | 6,481 | 0 | 0 | 6,481 | | |
| 2025 | 5,073 | Ő | 0 | 5,073 | 0 | õ | 5,073 | | |
| 2026 | 3,524 | Ō | 0 | 3,524 | 0 | 0 | 3,524 | | |
| 2027 | 2,871 | 0 | 0 | 2,871 | 0 | 0 | 2,871 | | |
| 2028 | 2,156 | Ő | 0 | 2,156 | Ő | Ő | 2,156 | | |
| 2029 | 1,346 | 0 | 0 | 1,346 | 0 | õ | 1,346 | | |
| 2030 | 1,236 | Ő | Ő | 1,236 | 0 | 0 | 1,236 | | |
| 2031 | 1,095 | õ | õ | 1,095 | õ | ů | 1,095 | | |
| 2032 | 932 | Ő | Ő | 932 | õ | 0 | 932 | | |
| 2032 | 751 | õ | õ | 751 | 0 | 0 | 751 | | |
| 2034 | 540 | ő | Ő | 540 | Ő | õ | 540 | | |
| 2035 | 374 | õ | 0 | 374 | 0 | õ | 374 | | |
| 2036 | 192 | Ő | 0 | 192 | 0 | õ | 192 | | |
| 2037 | 0 | 0 | Ő | 0 | ů 0 | õ | 0 | | |
| 2038 | Ő | 0 | 0 | 0 | 0 | 0 | Ő | | |
| OMINAL | 118,421 | 74,003 | 0 | 192,423 | 74,003 | 74,003 | 118,421 | | |
| νv | 55,105 | 48,721 | 0 | 103,826 | 48,721 | 48,721 | 55,105 | | |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 2.131

Progress Energy Florida, Inc.

PROGRAM: Neighborhood Energy Saver - TRC

| | | | BENEFT | rs | | | | | | |
|--------|------------|----------|-----------|---------------|----------|------------|---------|---------------|----------------|---------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
| | TOTAL | AVOIDED | AVOIDED | OTHER | | TOTAL | UTILITY | | | |
| | FUEL & O&M | T&D CAP. | GEN. CAP. | PARTICIPANT'S | TOTAL | FUEL & O&M | PROGRAM | PARTICIPANT'S | TOTAL | NET |
| | SAVINGS | COSTS | COSTS | BENEFITS | BENEFITS | INCREASE | COSTS | COST | COSTS | BENEFIT |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | <u>\$(000)</u> | \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 330 | 23 | 0 | 0 | 353 | 0 | 567 | 1,810 | 2,377 | -2,024 |
| 2011 | 973 | 73 | 0 | 0 | 1,046 | 0 | 1,366 | 4,774 | 6,140 | -5,094 |
| 2012 | 1,543 | 135 | 0 | 0 | 1,678 | 0 | 1,987 | 5,977 | 7,963 | -6,286 |
| 2013 | 3,005 | 205 | 1,078 | 0 | 4,287 | 0 | 2,672 | 6,863 | 9,535 | -5,248 |
| 2014 | 2,947 | 282 | 2,341 | 0 | 5,571 | 0 | 2,954 | 7,773 | 10,727 | -5,156 |
| 2015 | 4,178 | 367 | 3,099 | 0 | 7,644 | 0 | 3,724 | 8,224 | 11,948 | -4,304 |
| 2016 | 5,677 | 460 | 4,698 | 0 | 10,835 | 0 | 4,923 | 9,067 | 13,990 | -3,155 |
| 2017 | 7,382 | 543 | 5,837 | 0 | 13,762 | 0 | 6,214 | 9,533 | 15,747 | -1,985 |
| 2018 | 8,412 | 617 | 6,125 | 0 | 15,154 | 0 | 7,179 | 9,983 | 17,162 | -2,008 |
| 2019 | 9,327 | 685 | 6,945 | 0 | 16,956 | 0 | 8,002 | 9,999 | 18,001 | -1,045 |
| 2020 | 8,757 | 639 | 6,636 | 0 | 16,033 | 0 | 0 | 0 | 0 | 16,033 |
| 2021 | 7,948 | 584 | 6,172 | 0 | 14,704 | 0 | 0 | 0 | 0 | 14,704 |
| 2022 | 8,700 | 521 | 2,996 | 0 | 12,217 | 0 | 0 | 0 | 0 | 12,217 |
| 2023 | 7,979 | 451 | 4,310 | 0 | 12,740 | 0 | 0 | 0 | 0 | 12,740 |
| 2024 | 5,455 | 377 | 3,730 | 0 | 9,562 | 0 | 0 | 0 | 0 | 9,562 |
| 2025 | 4,205 | 298 | 2,961 | 0 | 7,464 | 0 | 0 | 0 | 0 | 7,464 |
| 2026 | 3,657 | 217 | 1,383 | 0 | 5,257 | 0 | 0 | 0 | 0 | 5,257 |
| 2027 | 2,525 | 185 | 2,083 | 0 | 4,794 | 0 | 0 | 0 | 0 | 4,794 |
| 2028 | 1,932 | 152 | 1,681 | 0 | 3,765 | 0 | 0 | 0 | 0 | 3,765 |
| 2029 | 1,879 | 112 | 1,447 | 0 | 3,438 | 0 | 0 | 0 | 0 | 3,438 |
| 2030 | 1,812 | 102 | 2,177 | 0 | 4,090 | 0 | 0 | 0 | 0 | 4,090 |
| 2031 | 1,622 | 90 | 1,979 | 0 | 3,691 | 0 | 0 | 0 | 0 | 3,691 |
| 2032 | 1,395 | 76 | 1,734 | 0 | 3,205 | 0 | 0 | 0 | 0 | 3,205 |
| 2033 | 1,127 | 62 | 1,436 | 0 | 2,625 | 0 | 0 | 0 | 0 | 2,625 |
| 2034 | 834 | 46 | 1,084 | 0 | 1,964 | 0 | 0 | 0 | 0 | 1,964 |
| 2035 | 574 | 31 | 761 | 0 | 1,365 | 0 | 0 | 0 | 0 | 1,365 |
| 2036 | 293 | 15 | 395 | 0 | 704 | 0 | 0 | 0 | 0 | 704 |
| 2037 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2038 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OMINAL | 104,465 | 7,348 | 73,088 | 0 | 184,900 | 0 | 39,587 | 74,003 | 113,590 | 71,310 |
| PV | 46,244 | 3,372 | 30,658 | 0 | 80,274 | 0 | 24,345 | 48,721 | 73,066 | 7,208 |

Benefit Cost Ratio = 1.099

Progress Energy Florida, Inc.

E. LOW INCOME WEATHERIZATION ASSISTANCE PROGRAM

Program Start Date: 2000

Program modified in 2006

Proposed modification in 2010

Program Description

The Low-Income Weatherization Assistance program is designed to leverage working relationships with providers to integrate Demand Side Management measures and offer energy efficiency with an education component. The Low Income Weatherization Assistance program combines weatherization provider partnerships with energy education and energy efficiency improvements to benefit low-income families. The program seeks to meet the following goals:

- Integrate Progress Energy 's Low Income Weatherization Assistance program procedures with the Department of Community Affairs and local home improvement providers to deliver energy efficiency measures to low-income families
- Identify and educate contractors and low income customers regarding energy saving opportunities to improve home energy efficiency
- Increase low-income families' participation in Progress Energy's Demand Side Management programs
- Educate low income families on achievable, sustainable strategies to reduce individual energy bills

Policies and Procedures

The program provides incentives for attic insulation upgrades, duct testing and repair, reduced air infiltration, water heater wrap, HVAC maintenance, high efficiency heat pumps, high efficiency electric water heater, low flow showerheads, compact fluorescent light bulbs, faucet aerators, refrigerator coil brush, dedicated heat pump water heaters, window screen/film, reflective roof coating, window air conditioning replacement/recycle with HVAC window unit winterization kit, and a community energy education component.

The program eligibility requirements to qualify for participation are as follows:

- The residence must be a residentially-metered customer in Progress Energy territory
- Must meet Florida's weatherization and local home improvement provider low-income criteria, in addition to income requirements determined by the DCA
- Homes must be greater than two years old
- A DCA approved provider or local provider's approved contractors must perform all work.

Incentive levels and specific eligibility requirements for each measure promoted in this program will be presented in the Program Participation Standards and will be subject to revision based on changes in market conditions, such as baseline or code revisions, updated measurement and valuation analysis, or technological advances.

Progress Energy is proposing to include the following measures with this program:

Attic Insulation Upgrade

This portion of the program encourages customers to add insulation to the ceiling area by paying a portion of the installed cost. The customer must have either whole house electric cooling or electric heating to be eligible for this program.

Duct Test and Repair

This portion of the program is designed to encourage eligible customers to improve their central duct system by reducing the air leakage rate. This is accomplished by performing a duct leakage test, then offering to repair the leakage that is discovered by the duct test. The home must have central ducted electric cooling and electric heat to participate in this measure.

Reduced Air Infiltration

The provider must demonstrate a minimum reduction of air infiltration into the home of 1500 cfm at 50 pascal's to receive an incentive. The home must not exceed ASHRAE Standard 92.2-1989 for acceptable indoor air quality.

Water Heater Wrap

This portion of the program will provide and install a water heater wrap as identified in the Program Participation Standards.

High Efficiency Electric Heat Pumps

For high efficient electric heat pumps, Progress Energy will provide an incentive per unit. The specific incentive available is dependent upon the efficiency level of the unit installed and the type of electric heat the new equipment is replacing. In order to qualify for an incentive, both the air handler and the outdoor condensing unit shall be replaced, and both units shall be new.

High Efficiency Electric Water Heating

The high efficiency water heating portion of this program promotes technologies that heat water more efficiently than a standard electric water heater and save energy. The incentive depends on the type of technology being installed.

Heating and Air Conditioning Maintenance

To maximize efficiency an incentive will be provided for a heating & air conditioning contractor to perform service/tune-up maintenance on existing electric central heating and air conditioning systems.

Low Flow Showerhead – Aerators

This measure will improve energy efficiency for low-income customers in existing homes. Progress Energy will pay an incentive per showerhead for a maximum of two (2) per home, and an additional incentive per aerator for a maximum of three (3) per home.

Compact Fluorescent Light

This measure will help low income customers reduce their energy costs by installing up to three (3) compact fluorescent lamps (CFL's) per home.

Refrigerator Coil Brush

This portion of the program will encourage low income customers to clean the coils on their refrigerator. The local provider will demonstrate coil cleaning techniques and leave one brush with the customer for future use.

Window Film/Screen

The local provider will be responsible for meeting manufacturer's instructions and specifications, and installing this measure on west, southwest and northwest oriented windows only. Jalousie, double/triple pane, frosted/plastic windows and skylights are not eligible.

Roof Coating for Manufactured Homes

This portion of the program can lower cooling cost and extend roof life for manufactured homes by providing an incentive to install an ENERGY STAR or Cool Roof Rating Council approved reflective roof coating product.

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Window AC Replacement/Recycle with HVAC Window Unit Winterization Kit

This measure will provide an incentive for replacement/recycle of one window A/C unit per home. Customer will receive a HVAC window winterization kit. This will allow customers to cool space with increased energy efficiency. The window A/C unit to be replaced must be in operating condition and the provider must be sure the window A/C unit is removed from the premise and recycled appropriately.

Community Energy Connection

This part of the program will provide low income residents with energy education training and interactive workstations that focus on assisting low-income families with developing achievable, sustainable strategies to reduce individual energy bills and each attendee will receive an Energy Conservation Kit. The energy education training will provide a series of Community Energy Connection workshops in low income communities, designed to partner with low income providers. These educational workshops will include three stations: Energy Education Presentation, Social Service Agency Presentation, and Expo/Interactive Workstation. The interactive display station will consist of the following: A/C Thermostat, Lighting, Blower Door, Attic Insulation, Air Handler, and Refrigerator Coil Cleaning.

Program Participation

Annual participation estimates for the Low Income Weatherization Assistance program are shown in the following table:

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Me as ure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|--|---|---|
| 2010 | 1,457,415 | 3,000 | 950 | 32% |
| 2011 | 1,473,688 | 6,033 | 1,150 | 35% |
| 2012 | 1,495,098 | 8,111 | 1,450 | 44% |
| 2013 | 1,521,451 | 12,243 | 1,850 | 44% |
| 2014 | 1,548,531 | 15,430 | 2,250 | 50% |
| 2015 | 1,575,167 | 18,673 | 2,650 | 55% |
| 2016 | 1,600,448 | 21,967 | 3,050 | 61% |
| 2017 | 1,624,503 | 25,311 | 3,450 | 66% |
| 2018 | 1,647,724 | 28,703 | 3,850 | 72% |
| 2019 | 1,671,277 | 32,143 | 4,250 | 77% |

1.

2.

The total number of customers is the forecast of residential customers in Progress Energy's 2009 Ten Year Site Plan. Eligible customers is the count that State agencies expects to participate in low income programs Number of participants represents the eligible customers that Progress Energy expects to reach via partnership with State agencies Cumulative penetration is the ratio of projected participating customers to the eligible customer pool 3. 4.

Savings Estimates

Total program savings were developed by first estimating the total savings for each individual measure based on each measure's per customer savings and annual projected participation. The total program savings were then computed as the sum of the individual measure savings, and are shown in the following tables.

At the Meter

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 337 | 0.18 | 0.15 | 319,994 | 173 | 139 |
| 2011 | 426 | 0.19 | 0.19 | 490,296 | 214 | 218 |
| 2012 | 493 | 0.20 | 0.22 | 714,712 | 295 | 322 |
| 2013 | 506 | 0.23 | 0.22 | 936,195 | 433 | 411 |
| 2014 | 467 | 0.21 | 0.20 | 1,051,626 | 483 | 441 |
| 2015 | 456 | 0.26 | 0.19 | 1,208,250 | 691 | 515 |
| 2016 | 439 | 0.34 | 0.21 | 1,337,626 | 1,031 | 639 |
| 2017 | 421 | 0.33 | 0.20 | 1,451,220 | 1,154 | 691 |
| 2018 | 433 | 0.35 | 0.19 | 1,666,826 | 1,354 | 742 |
| 2019 | 437 | 0.39 | 0.20 | 1,859,005 | 1,650 | 837 |

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 359 | 0.19 | 0.16 | 340,890 | 184 | 148 |
| 2011 | 454 | 0.20 | 0.20 | 522,312 | 228 | 232 |
| 2012 | 525 | 0.22 | 0.24 | 761,383 | 314 | 343 |
| 2013 | 539 | 0.25 | 0.24 | 997,329 | 461 | 438 |
| 2014 | 498 | 0.23 | 0.21 | 1,120,297 | 515 | 470 |
| 2015 | 486 | 0.28 | 0.21 | 1,287,149 | 736 | 549 |
| 2016 | 467 | 0.36 | 0.22 | 1,424,973 | 1,098 | 681 |
| 2017 | 448 | 0.36 | 0.21 | 1,545,985 | 1,229 | 736 |
| 2018 | 461 | 0.37 | 0.21 | 1,775,670 | 1,442 | 790 |
| 2019 | 466 | 0.41 | 0.21 | 1,980,398 | 1,758 | 892 |

Impact Evaluation Plan

The Low Income Weatherization program includes the installation of varied types of measures. As such, the impact evaluation plan addresses interactive effects of multiple measures. In order to capture the impacts of these measures, engineering simulations and statistical billing analysis will represent the primary methods used to estimate demand and energy impacts, although the specific method may vary depending on measure-specific participation levels.

Cost-Effectiveness

The economic results of the program are as follows:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|-----------------------|-----------------------------|-----------|
| Rate Impact Measure | \$14,755 | \$20,326 | -\$5,571 | 0.73 |
| Participant | \$11,394 | \$3,595 | \$7,799 | 3.17 |
| Total Resource Cost | \$14,755 | \$12,527 | \$2,228 | 1.18 |

PROGRAM: Low-Income Weatherization Assistance - RIM

| | | | BENEFITS | | | | | COSTS | | | |
|---------|----------------------------------|----------------|-------------------------------|-----------------------------|------------------------------|---|-----------------------------|----------------------------------|------------------------------|---------------------------|----------------------------|
| | (1) TOTAL | (2) AVOIDED | (3) AVOIDED | (4) | (5) | (6) TOTAL | (7) UTILITY | (8) | (9) | (10) | (11) |
| YEAR | FUEL & O&M SAVINGS \$(000) | | GEN. CAP. COSTS \$(000) | REVENUE GAINS \$(000) | TOTAL BENEFITS \$(000) | FUEL & O&M INCREASE \$(000) | PROGRAM COSTS \$(000) | INCENTIVE PAYMENTS \$(000) | REVENUE LOSSES \$(000) | TOTAL COSTS \$(000) | NET BENEFITS \$(000) |
| 2008 | 0 | 0 | <u>a(000)</u> _0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | ő | 0 | õ | õ | õ | õ | Ő | 0 | õ | 0 | 0 |
| 2010 | 78 | 8 | 0 | Ő | 86 | 0 | 417 | 330 | 83 | 831 | -745 |
| 2011 | 139 | 15 | õ | 0 | 154 | 0 | 211 | 383 | 155 | 749 | -595 |
| 2012 | 197 | 25 | 0 | 0 | 222 | 0 | 308 | 530 | 246 | 1,084 | -862 |
| 2013 | 408 | 38 | 187 | 0 | 632 | 0 | 456 | 737 | 387 | 1,580 | -948 |
| 2014 | 374 | 53 | 402 | ō | 828 | 0 | 563 | 858 | 552 | 1,973 | -1,145 |
| 2015 | 525 | 69 | 534 | õ | 1,128 | 0 | 816 | 1,075 | 789 | 2,681 | -1,553 |
| 2016 | 755 | 88 | 1,160 | 0 | 2,002 | 0 | 1,160 | 1,227 | 989 | 3,376 | -1,374 |
| 2017 | 1,113 | 102 | 1,467 | 0 | 2,681 | 0 | 1,619 | 1,433 | 1,005 | 4,058 | -1,376 |
| 2018 | 1,191 | 119 | 1,050 | 0 | 2,360 | 0 | 2,046 | 1,659 | 1,147 | 4,852 | -2,492 |
| 2019 | 1,355 | 136 | 1,222 | 0 | 2,713 | 0 | 2,577 | 1,951 | 1,384 | 5,912 | -3,200 |
| 2020 | 1,275 | 126 | 1.157 | 0 | 2,558 | 0 | 0 | 0 | 1,326 | 1,326 | 1,232 |
| 2021 | 1,156 | 116 | 1,086 | 0 | 2,358 | 0 | 0 | 0 | 1,316 | 1,316 | 1,042 |
| 2022 | 1,357 | 106 | 540 | 0 | 2,003 | 0 | 0 | 0 | 1,216 | 1,216 | 787 |
| 2023 | 1,306 | 96 | 805 | 0 | 2,206 | 0 | 0 | 0 | 1,128 | 1,128 | 1,078 |
| 2024 | 931 | 85 | 738 | 0 | 1,754 | 0 | 0 | 0 | 1,026 | 1,026 | 728 |
| 2025 | 802 | 73 | 639 | 0 | 1,514 | 0 | 0 | 0 | 909 | 909 | 605 |
| 2026 | 862 | 61 | 345 | 0 | 1,268 | 0 | 0 | 0 | 779 | 779 | 488 |
| 2027 | 707 | 60 | 611 | 0 | 1,378 | 0 | 0 | 0 | 776 | 776 | 602 |
| 2028 | 679 | 57 | 592 | 0 | 1,327 | 0 | 0 | 0 | 744 | 744 | 583 |
| 2029 | 924 | 52 | 662 | 0 | 1,639 | 0 | 0 | 0 | 702 | 702 | 937 |
| 2030 | 889 | 47 | 997 | 0 | 1,933 | 0 | 0 | 0 | 647 | 647 | 1,286 |
| 2031 | 788 | 41 | 897 | 0 | 1,725 | 0 | 0 | 0 | 565 | 565 | 1,160 |
| 2032 | 659 | 34 | 764 | 0 | 1,456 | 0 | 0 | 0 | 467 | 467 | 989 |
| 2033 | 456 | 23 | 548 | 0 | 1,028 | 0 | 0 | 0 | 322 | 322 | 706 |
| 2034 | 218 | 12 | 286 | 0 | 515 | 0 | 0 | 0 | 143 | 143 | 373 |
| 2035 | 158 | 9 | 212 | 0 | 379 | 0 | 0 | 0 | 105 | 105 | 274 |
| 2036 | 97 | 5 | 131 | 0 | 233 | 0 | 0 | 0 | 64 | 64 | 169 |
| 2037 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2038 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NOMINAL | 19,395 | 1,656 | 17,030 | 0 | 38,081 | 0 | 10,174 | 10,183 | 18,975 | 39,332 | -1,251 |
| NPV | 7,538 | 707 | 6,510 | 0 | 14,755 | 0 | 6,114 | 6,413 | 7,799 | 20,326 | -5,571 |
| | | | | | - | count Rate = 8.48 ost Ratio = 0.726 | | | | | |

Progress Energy Florida, Inc.

PROGRAM: Low-Income Weatherization Assistance - Participant

| | | BENI | EFTTS | | COSTS | 3 | |
|--------|-------------------------------------|-----------------------|------------------------------------|-------------------|-----------------------|----------------|-----------------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| | SAVINGS IN PARTICIPANT'S BILL | INCENTIVE PAYMENTS | OTHER PARTICIPANT'S BENEFITS | TOTAL BENEFITS | PARTICIPANT'S COST | TOTAL COSTS | NET BENEFITS |
| YEAR | \$(000) | \$(000) | S(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | Ő | 0 | õ | õ | õ | õ |
| 2010 | 83 | 330 | 0 | 774 | 330 | 691 | 83 |
| 2011 | 155 | 383 | 0 | 349 | 383 | 193 | 155 |
| 2012 | 246 | 530 | 0 | 492 | 530 | 246 | 246 |
| 2013 | 387 | 737 | 0 | 719 | 737 | 332 | 387 |
| 2014 | 552 | 858 | 0 | 944 | 858 | 391 | 552 |
| 2015 | 789 | 1,075 | 0 | 1,301 | 1,075 | 512 | 789 |
| 2016 | 989 | 1,227 | 0 | 1,573 | 1,227 | 584 | 989 |
| 2017 | 1,005 | 1,433 | 0 | 1,696 | 1,433 | 690 | 1,005 |
| 2018 | 1,147 | 1,659 | 0 | 1,953 | 1,659 | 806 | 1,147 |
| 2019 | 1,384 | 1,951 | 0 | 2,348 | 1,951 | 964 | 1,384 |
| 2020 | 1,326 | 0 | 0 | 1,326 | 0 | 0 | 1,326 |
| 2021 | 1,316 | 0 | 0 | 1,316 | 0 | 0 | 1,316 |
| 2022 | 1,216 | 0 | 0 | 1,216 | 0 | 0 | 1,216 |
| 2023 | 1,128 | 0 | 0 | 1,128 | 0 | 0 | 1,128 |
| 2024 | 1,026 | 0 | 0 | 1,026 | 0 | 0 | 1,026 |
| 2025 | 909 | 0 | 0 | 909 | 0 | 0 | 909 |
| 2026 | 779 | 0 | 0 | 779 | 0 | 0 | 779 |
| 2027 | 776 | 0 | 0 | 776 | 0 | 0 | 776 |
| 2028 | 744 | 0 | 0 | 744 | 0 | 0 | 744 |
| 2029 | 702 | 0 | 0 | 702 | 0 | 0 | 702 |
| 2030 | 647 | 0 | 0 | 647 | 0 | 0 | 647 |
| 2031 | 565 | 0 | 0 | 565 | 0 | 0 | 565 |
| 2032 | 467 | 0 | 0 | 467 | 0 | 0 | 467 |
| 2033 | 322 | 0 | 0 | 322 | 0 | 0 | 322 |
| 2034 | 143 | 0 | 0 | 143 | 0 | 0 | 143 |
| 2035 | 105 | 0 | 0 | 105 | 0 | 0 | 105 |
| 2036 | 64 | 0 | 0 | 64 | 0 | 0 | 64 |
| 2037 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2038 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OMINAL | 18,975 | 10,183 | 0 | 24,385 | 10,183 | 5,410 | 18,975 |
| PV | 7,799 | 6,413 | 0 | 11,394 | 6,413 | 3,595 | 7,799 |

Utility Discount Rate = 8.48

Benefit Cost Ratio = 3.170

Progress Energy Florida, Inc.

PROGRAM: Low-Income Weatherization Assistance - TRC

| | | | BENEFT | rs | | | co | ISTS | | | |
|-------|--------------|----------------|------------------|---------------|----------|--------------|----------------|---------------|---------|----------|--|
| | (1) TOTAL | (2) AVOIDED | (3) AVOIDED | (4) OTHER | (5) | (6) TOTAL | (7) UTILITY | (8) | (9) | (10) | |
| | FUEL & O&M | T&D CAP. | GEN. CAP. | PARTICIPANT'S | TOTAL | FUEL & O&M | PROGRAM | PARTICIPANT'S | TOTAL | NET | |
| | SAVINGS | COSTS | COSTS | BENEFITS | BENEFITS | INCREASE | COSTS | COST | COSTS | BENEFITS | |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2010 | 78 | 8 | 0 | 0 | 86 | 0 | 417 | 330 | 748 | -662 | |
| 2011 | 139 | 15 | 0 | 0 | 154 | 0 | 211 | 383 | 594 | -440 | |
| 2012 | 197 | 25 | 0 | 0 | 222 | 0 | 308 | 530 | 837 | -615 | |
| 2013 | 408 | 38 | 187 | 0 | 632 | 0 | 456 | 737 | 1,193 | -561 | |
| 2014 | 374 | 53 | 402 | 0 | 828 | 0 | 563 | 858 | 1,421 | -592 | |
| 2015 | 525 | 69 | 534 | 0 | 1,128 | 0 | 816 | 1,075 | 1,892 | -763 | |
| 2016 | 755 | 88 | 1,160 | 0 | 2,002 | 0 | 1,160 | 1,227 | 2,387 | -385 | |
| 2017 | 1,113 | 102 | 1,467 | 0 | 2,681 | 0 | 1,619 | 1,433 | 3,053 | -371 | |
| 2018 | 1,191 | 119 | 1,050 | 0 | 2,360 | 0 | 2,046 | 1,659 | 3,705 | -1,345 | |
| 2019 | 1,355 | 136 | 1,222 | 0 | 2,713 | 0 | 2,577 | 1,951 | 4,528 | -1,816 | |
| 2020 | 1,275 | 126 | 1,157 | 0 | 2,558 | 0 | 0 | 0 | 0 | 2,558 | |
| 2021 | 1,156 | 116 | 1,086 | 0 | 2,358 | 0 | 0 | 0 | 0 | 2,358 | |
| 2022 | 1,357 | 106 | 540 | 0 | 2,003 | 0 | 0 | 0 | 0 | 2,003 | |
| 2023 | 1,306 | 96 | 805 | 0 | 2,206 | 0 | 0 | 0 | 0 | 2,206 | |
| 2024 | 931 | 85 | 738 ⁻ | 0 | 1,754 | 0 | 0 | 0 | 0 | 1,754 | |
| 2025 | 802 | 73 | 639 | 0 | 1,514 | 0 | 0 | 0 | 0 | 1,514 | |
| 2026 | 862 | 61 | 345 | 0 | 1,268 | 0 | 0 | 0 | 0 | 1,268 | |
| 2027 | 707 | 60 | 611 | 0 | 1,378 | 0 | 0 | 0 | 0 | 1,378 | |
| 2028 | 679 | 57 | 592 | 0 | 1,327 | 0 | 0 | 0 | 0 | 1,327 | |
| 2029 | 924 | 52 | 662 | 0 | 1,639 | 0 | 0 | 0 | 0 | 1,639 | |
| 2030 | 889 | 47 | 997 | 0 | 1,933 | 0 | 0 | 0 | 0 | 1,933 | |
| 2031 | 788 | 41 | 897 | 0 | 1,725 | 0 | 0 | 0 | 0 | 1,725 | |
| 2032 | 659 | 34 | 764 | 0 | 1,456 | 0 | 0 | 0 | 0 | 1,456 | |
| 2033 | 456 | 23 | 548 | 0 | 1,028 | 0 | 0 | 0 | 0 | 1,028 | |
| 2034 | 218 | 12 | 286 | 0 | 515 | 0 | 0 | 0 | 0 | 515 | |
| 2035 | 158 | 9 | 212 | 0 | 379 | 0 | 0 | 0 | 0 | 379 | |
| 2036 | 97 | 5 | 131 | 0 | 233 | 0 | 0 | 0 | 0 | 233 | |
| 2037 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2038 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| MINAL | 19,395 | 1,656 | 17,030 | 0 | 38,081 | 0 | 10,174 | 10,183 | 20,357 | 17,724 | |
| v | 7,538 | 707 | 6,510 | 0 | 14,755 | 0 | 6,114 | 6,413 | 12,527 | 2,228 | |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 1.178

Progress Energy Florida, Inc.

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F. RESIDENTIAL ENERGY MANAGEMENT PROGRAM

Program Start Date: 1981

Program Modified in 1995, 2000, 2007

Modifications proposed in 2010

Program Description

Residential Energy Management is a voluntary customer program that allows Progress Energy to reduce peak demand and defer generation construction. Peak demand is reduced by interrupting service to selected electrical equipment with radio controlled switches installed on the customers' premises. These controlled interruptions are at Progress Energy's option during specified time periods and coincident with hours of peak demand.

Policies and Procedures

It continues to be cost-effective to add new participants to the Residential Year Round Energy Management (RSL-1) and Winter Only (RSL-2) Rate Schedules. Continuing the Residential Energy Management program will increase the summer and winter load control capabilities. In addition to increasing the program's winter effectiveness, the 100% strip control will continue to be offered to any new participants and existing participants requesting a change with heat pump equipment.

This program has grown to be one of the largest direct load control programs in the nation today. Progress Energy will continue to offer this program to residential customers, but major infrastructure maintenance procedures are required to maintain a reliable program. The current direct load control one-way communications and home appliance switching infrastructure that allows Progress Energy to load shed over 700 MW of winter peak demand is becoming obsolete due to the end-of-life of major components in the near future. Major infrastructure maintenance and system upgrades are necessary to continue to ensure the availability of the existing 700 MW of direct load control capacity and support additional capacity in the future.

Program Participation

Annual program participation estimates beginning in the year 2010 are shown in the table below. The estimates reflect continuing the year round program, maintaining a winter only option, 100% strip control, and adding new participants.

| Year | Total Number of Customers ⁽¹⁾ | Measure | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|-----------|---|---|
| 2010 | 1,457,415 | 931,134 | 7,700 | 1% |
| 2011 | 1,473,688 | 941,530 | 7,700 | 2% |
| 2012 | 1,495,098 | 955,209 | 7,700 | 2% |
| 2013 | 1,521,451 | 972,046 | 7,700 | 3% |
| 2014 | 1,548,531 | 989,347 | 7,700 | 4% |
| 2015 | 1,575,167 | 1,006,365 | 7,700 | 5% |
| 2016 | 1,600,448 | 1,022,517 | 13,950 | 6% |
| 2017 | 1,624,503 | 1,037,885 | 13,950 | 7% |
| 2018 | 1,647,724 | 1,052,721 | 13,950 | 8% |
| 2019 | 1,671,277 | 1,067,769 | 9,750 | 9% |

1. The total number of customers is the forecast of residential customers in Progress Energy's 2009 Ten Year Site Plan.

2. Estimate of the eligible customers are based on customers that are not presently on Energy Management and have electric heat.

3. New participants of winter only or year round Energy Management Schedule.

4. Cumulative penetration is the ratio of projected participating customers to the eligible customer pool.

Savings Estimates

The total program savings shown in the following tables reflect the demand and energy savings associated with the new program participants projected for the Residential Energy Management Program.

At the Meter

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 0 | 2.55 | 1.08 | - | 19,651 | 8,314 |
| 2011 | 0 | 2.89 | 1.08 | - | 22,249 | 8,314 |
| 2012 | 0 | 2.89 | 1.08 | - | 22,249 | 8,314 |
| 2013 | 0 | 2.89 | 1.08 | - | 22,249 | 8,314 |
| 2014 | 0 | 2.89 | 1.08 | - 1 | 22,249 | 8,314 |
| 2015 | 0 | 2.58 | 1.08 | - | 19,898 | 8,314 |
| 2016 | 0 | 1.93 | 1.08 | - | 26,860 | 15,062 |
| 2017 | 0 | 1.93 | 1.08 | - | 26,860 | 15,062 |
| 2018 | 0 | 1.93 | 1.08 | - | 26,860 | 15,062 |
| 2019 | 0 | 1.93 | 1.08 | - | 18,773 | 10,527 |

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 0 | 2.72 | 1.15 | - | 20,934 | 8,857 |
| 2011 | 0 | 3.08 | 1.15 | - | 23,702 | 8,857 |
| 2012 | 0 | 3.08 | 1.15 | - | 23,702 | 8,857 |
| 2013 | 0 | 3.08 | 1.15 | - | 23,702 | 8,857 |
| 2014 | 0 | 3.08 | 1.15 | - | 23,702 | 8,857 |
| 2015 | 0 | 2.75 | 1.15 | ~ | 21,198 | 8,857 |
| 2016 | 0 | 2.05 | 1.15 | - | 28,614 | 16,045 |
| 2017 | 0 | 2.05 | 1.15 | - | 28,614 | 16,045 |
| 2018 | 0 | 2.05 | 1.15 | - | 28,614 | 16,045 |
| 2019 | 0 | 2.05 | 1.15 | _ | 19,999 | 11,214 |

Impact Evaluation Plan

Progress Energy is conducting an ongoing residential end-use metering study that will be used to estimate the appliance level and duty-cycle impacts of residential load control. This end-use metering data will be used to perform engineering and statistical analysis to calculate the impacts of the program.

Cost-Effectiveness

The following economic results are for the total Residential Energy Management program, including existing and new participants:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|-----------------------|-----------------------------|-----------|
| Rate Impact Measure | \$950,529 | \$810,825 | \$139,704 | 1.17 |
| Participant | \$279,444 | \$0 | \$279,444 | N/A |
| Total Resource Cost | \$950,529 | \$531,381 | \$419,148 | 1.79 |

PROGRAM: Residential Energy Management - RIM

| | | | BENEFTIS | | | | | | COSTS | | | | |
|-------|------------|---------|-----------|---------|-----------|------------|---------|-----------|-----------|-----------|---------|-----------|----------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
| | TOTAL | | AVOIDED | | | | | INCREASED | | | | | |
| | FUEL & O&N | | | | TOTAL | FUEL & O&M | | | PROGRAM | INCENTIVE | | TOTAL | NET |
| | SAVINGS | COSTS | COSTS | GAINS | BENEFITS | INCREASE | COSTS | COSTS | COSTS | PAYMENTS | LOSSES | COSTS | BENEF |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2008 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | , | 0 | 22,992 | 0 | 34,707 | 0 | 0 | 0 | 11,040 | 20,000 | 815 | 31,855 | 2,852 |
| 2010 | , | 0 | 24,095 | 0 | 42,163 | 0 | 0 | 0 | 14,663 | 20,385 | 783 | 35,830 | 6,333 |
| 2011 | 16,995 | 0 | 24,864 | 0 | 41,859 | 0 | 0 | 0 | 15,594 | 20,770 | 888 | 37,252 | 4,607 |
| 2012 | , | 0 | 25,849 | 0 | 45,898 | 0 | 0 | 0 | 20,678 | 21,155 | 956 | 42,789 | 3,109 |
| 2013 | , | 0 | 37,713 | 0 | 57,961 | 0 | 0 | 0 | 51,400 | 21,540 | 1,270 | 74,210 | (16,249 |
| 2014 | 10,580 | 0 | 38,662 | 0 | 49,242 | 748 | 0 | 0 | 86,236 | 20,996 | 829 | 108,808 | (59,566 |
| 2015 | | 0 | 64,114 | 0 | 64,114 | 14,256 | 0 | 0 | 116,400 | 21,975 | 1,492 | 154,123 | (90,009 |
| 2016 | 0 | 0 | 74,989 | 0 | 74,989 | 3,262 | 0 | 0 | 109,266 | 22,672 | 1,601 | 136,800 | (61,811 |
| 2017 | 41,029 | 0 | 138,858 | 0 | 179,887 | 0 | 0 | 0 | 103,536 | 23,370 | 1,495 | 128,400 | 51,486 |
| 2018 | 18,217 | 0 | 83,569 | 0 | 101,786 | 0 | 0 | 0 | 87,234 | 24,067 | 1,302 | 112,602 | (10,816 |
| 2019 | 12,907 | 0 | 87,782 | 0 | 100,689 | 0 | 0 | 0 | 71,723 | 24,765 | 1,391 | 97,878 | 2,811 |
| 2020 | 11,535 | 0 | 90,312 | 0 | 101,848 | 0 | 0 | 0 | 44,303 | 24,765 | 1,458 | 70,525 | 31,322 |
| 2021 | 1,999 | 0 | 92,926 | 0 | 94,925 | 0 | 0 | 0 | 41,690 | 24,765 | 1,884 | 68,338 | 26,587 |
| 2022 | 27,501 | 0 | 64,346 | 0 | 91,847 | 0 | 0 | 0 | 40,952 | 24,765 | 1,555 | 67,271 | 24,576 |
| 2023 | 36,212 | 0 | 65,153 | 0 | 101,365 | 0 | 0 | 0 | 37,514 | 24,765 | 1,725 | 64,004 | 37,361 |
| 2024 | 7,724 | 0 | 90,921 | 0 | 98,644 | 0 | 0 | 0 | 32,173 | 24,765 | 1,843 | 58,780 | 39,864 |
| 2025 | 1,994 | 0 | 93,165 | 0 | 95,159 | 0 | 0 | 0 | 25,873 | 24,765 | 1,819 | 52,457 | 42,702 |
| 2026 | 26,493 | 0 | 73,667 | 0 | 100,160 | 0 | 0 | 0 | 18,648 | 24,765 | 1,866 | 45,278 | 54,882 |
| 2027 | 10,415 | 0 | 112,704 | 0 | 123,119 | 0 | 0 | 0 | 15,418 | 24,765 | 1,888 | 42,070 | 81,049 |
| 2028 | 8,654 | 0 | 116,169 | 0 | 124,822 | 0 | 0 | 0 | 13,784 | 24,765 | 1,934 | 40,483 | 84,339 |
| 2029 | 16,099 | 0 | 104,848 | 0 | 120,947 | 0 | 0 | 0 | 11,632 | 24,765 | 2,069 | 38,466 | 82,481 |
| 2030 | 25,618 | 0 | 107,591 | 0 | 133,209 | 0 | 0 | 0 | 12,569 | 24,765 | 2,576 | 39,910 | 93,299 |
| 2031 | 25,406 | 0 | 111,895 | 0 | 137,300 | 0 | 0 | 0 | 14,355 | 24,765 | 2,361 | 41,481 | 95,820 |
| 2032 | 24,979 | 0 | 116,370 | 0 | 141,349 | 0 | 0 | 0 | 18,485 | 24,765 | 2,365 | 45,614 | 95,735 |
| 2033 | 23,109 | 0 | 121,026 | 0 | 144,135 | 0 | 0 | 0 | 17,853 | 24,765 | 2,770 | 45,388 | 98,747 |
| 2034 | 25,401 | 0 | 125,866 | 0 | 151,267 | 0 | 0 | 0 | 18,327 | 24,765 | 2,357 | 45,448 | 105,819 |
| 2035 | 21,525 | 0 | 130,901 | 0 | 152,425 | 0 | 0 | 0 | 18,906 | 24,765 | 2,675 | 46,346 | 106,079 |
| 2036 | | 0 | 136,137 | 0 | 155,560 | 0 | 0 | 0 | 18,082 | 24,765 | 2,990 | 45,837 | 109,723 |
| 2037 | 20,426 | 0 | 141,582 | 0 | 162,008 | 0 | 0 | 0 | 40,207 | 24,765 | 2,683 | 67,655 | 94,353 |
| MINAL | 504,317 | 0 | 2,519,066 | 0 | 3,023,383 | 18,265 | 0 | 0 | 1,128,540 | 687,455 | 51,640 | 1,885,900 | 1,137,48 |
| , | 185,672 | 0 | 764,857 | 0 | 950,529 | 11,090 | 0 | 0 | 520,291 | 263,082 | 16,362 | 810,825 | 139,704 |

Utility Discount Rate = 8.48

Benefit Cost Ratio = 1.172

Progress Energy Florida, Inc.

PROGRAM: Residential Energy Management - Participant

| | | BEN | EFTIS | | | | | |
|---------|-------------|-----------|------------|----------|---------------|--------------|---------|--------------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | . (8) |
| | SAVINGS IN | | OTHER | | P. | ARTICIPANT'S | 6 | NET BENEFTTS |
| | PARTICIPANT | INCENTIVE | ARTICIPANT | TOTAL | PARTICIPANT'S | BILL | TOTAL | то |
| | BILL | PAYMENTS | BENEFITS | BENEFTIS | COST | INCREASE | COSTS | PARTICIPANTS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2009 | 815 | \$20,000 | \$0 | 20,815 | \$0 | \$0 | \$0 | 20,815 |
| 2010 | 0 783 | \$20,385 | 0 | 21,168 | 0 | 0 | 0 | 21,168 |
| 201 | 1 888 | \$20,770 | 0 | 21,658 | 0 | 0 | 0 | 21,658 |
| 2012 | 2 956 | \$21,155 | 0 | 22,111 | 0 | 0 | 0 | 22,111 |
| 2013 | 3 1,270 | \$21,540 | 0 | 22,810 | 0 | 0 | 0 | 22,810 |
| 2014 | 4 829 | \$20,996 | 0 | 21,825 | 0 | 0 | 0 | 21,825 |
| 2015 | 5 1,492 | \$21,975 | 0 | 23,467 | 0 | 0 | 0 | 23,467 |
| 2010 | 5 1,601 | \$22,672 | 0 | 24,273 | 0 | 0 | 0 | 24,273 |
| 2017 | 7 1,495 | \$23,370 | 0 | 24,864 | 0 | 0 | 0 | 24,864 |
| 2018 | 8 1,302 | \$24,067 | 0 | 25,369 | 0 | 0 | 0 | 25,369 |
| 2019 | 9 1,391 | \$24,765 | 0 | 26,156 | 0 | 0 | 0 | 26,156 |
| 2020 |) 1,458 | \$24,765 | 0 | 26,223 | 0 | 0 | 0 | 26,223 |
| 202 | 1 1,884 | \$24,765 | 0 | 26,648 | 0 | 0 | 0 | 26,648 |
| 2022 | 2 1,555 | \$24,765 | 0 | 26,319 | 0 | 0 | 0 | 26,319 |
| 2023 | 3 1,725 | \$24,765 | 0 | 26,490 | 0 | 0 | 0 | 26,490 |
| 2024 | 4 1,843 | \$24,765 | 0 | 26,607 | 0 | 0 | 0 | 26,607 |
| 2025 | 5 1,819 | \$24,765 | 0 | 26,584 | 0 | 0 | 0 | 26,584 |
| 2020 | 5 1,866 | \$24,765 | 0 | 26,631 | 0 | 0 | 0 | 26,631 |
| 202 | 7 1,888 | \$24,765 | 0 | 26,653 | 0 | 0 | 0 | 26,653 |
| 2028 | 8 1,934 | \$24,765 | 0 | 26,699 | 0 | 0 | 0 | 26,699 |
| 2029 | 9 2,069 | \$24,765 | 0 | 26,834 | 0 | 0 | 0 | 26,834 |
| 2030 | 0 2,576 | \$24,765 | 0 | 27,341 | 0 | 0 | 0 | 27,341 |
| 2031 | 1 2,361 | \$24,765 | 0 | 27,126 | 0 | 0 | 0 | 27,126 |
| 2032 | 2 2,365 | \$24,765 | 0 | 27,129 | 0 | 0 | 0 | 27,129 |
| 2033 | 3 2,770 | \$24,765 | 0 | 27,535 | 0 | 0 | 0 | 27,535 |
| 2034 | 4 2,357 | \$24,765 | 0 | 27,121 | 0 | 0 | 0 | 27,121 |
| 203 | | \$24,765 | 0 | 27,440 | 0 | 0 | 0 | 27,440 |
| 2030 | * | \$24,765 | 0 | 27,755 | 0 | 0 | 0 | 27,755 |
| 2033 | | \$24,765 | 0 | 27,448 | 0 | 0 | 0 | 27,448 |
| IOMINAL | 51,640 | 687,455 | 0 | 739,094 | 0 | 0 | 0 | 739,094 |
| IPV | 16,362 | 263,082 | 0 | 279,444 | 0 | 0 | 0 | 279,444 |

Participant Test - NA

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Progress Energy Florida, Inc.

PROGRAM: Residential Energy Management - TRC

| | | | BENEFTTS | | | COSTS | | | | | | | |
|-------|------------|-----------|-----------|---------|-----------|------------|-----------|-----------|-----------|-----------|---------|-----------|-----------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
| | TOTAL | AVOIDED | AVOIDED | | | TOTAL | INCREASED | INCREASED | UTILITY | | | | |
| | FUEL & O&N | AT&D CAP. | GEN. CAP. | REVENUE | TOTAL | FUEL & O&M | T&D CAP. | GEN. CAP. | PROGRAM | INCENTIVE | REVENUE | TOTAL | NET |
| | SAVINGS | COSTS | COSTS | GAINS | BENEFITS | INCREASE | COSTS | COSTS | COSTS | PAYMENTS | | COSTS | BENEFITS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | , | 0 | 22,992 | 0 | 34,707 | 0 | 0 | 0 | 11,040 | 0 | 0 | 11,040 | 23,667 |
| 2010 | | 0 | 24,095 | 0 | 42,163 | 0 | 0 | 0 | 14,663 | 0 | 0 | 14,663 | 27,500 |
| 2011 | 16,995 | 0 | 24,864 | 0 | 41,859 | 0 | 0 | 0 | 15,594 | 0 | 0 | 15,594 | 26,265 |
| 2012 | | 0 | 25,849 | 0 | 45,898 | 0 | 0 | 0 | 20,678 | 0 | 0 | 20,678 | 25,220 |
| 2013 | 20,247 | 0 | 37,713 | 0 | 57,961 | 0 | 0 | 0 | 51,400 | 0 | 0 | 51,400 | 6,561 |
| 2014 | 10,580 | 0 | 38,662 | 0 | 49,242 | 748 | 0 | 0 | 86,236 | 0 | 0 | 86,984 | -37,742 |
| 2015 | 0 | 0 | 64,114 | 0 | 64,114 | 14,256 | 0 | 0 | 116,400 | 0 | 0 | 130,656 | -66,542 |
| 2016 | 0 | 0 | 74,989 | 0 | 74,989 | 3,262 | 0 | 0 | 109,266 | 0 | 0 | 112,528 | -37,539 |
| 2017 | 41,029 | 0 | 138,858 | 0 | 179,887 | 0 | 0 | 0 | 103,536 | 0 | 0 | 103,536 | 76,351 |
| 2018 | 18,217 | 0 | 83,569 | 0 | 101,786 | 0 | 0 | 0 | 87,234 | 0 | 0 | 87,234 | 14,553 |
| 2019 | 12,907 | 0 | 87,782 | 0 | 100,689 | 0 | 0 | 0 | 71,723 | 0 | 0 | 71,723 | 28,966 |
| 2020 | 11,535 | 0 | 90,312 | 0 | 101,848 | 0 | 0 | 0 | 44,303 | 0 | 0 | 44,303 | 57,545 |
| 2021 | 1,999 | 0 | 92,926 | 0 | 94,925 | 0 | 0 | 0 | 41,690 | 0 | 0 | 41,690 | 53,235 |
| 2022 | 27,501 | 0 | 64,346 | 0 | 91,847 | 0 | 0 | 0 | 40,952 | 0 | 0 | 40,952 | 50,895 |
| 2023 | 36,212 | 0 | 65,153 | 0 | 101,365 | 0 | 0 | 0 | 37,514 | 0 | 0 | 37,514 | 63,851 |
| 2024 | 7,724 | 0 | 90,921 | 0 | 98,644 | 0 | 0 | 0 | 32,173 | 0 | 0 | 32,173 | 66,471 |
| 2025 | 1,994 | 0 | 93,165 | 0 | 95,159 | 0 | 0 | 0 | 25,873 | 0 | 0 | 25,873 | 69,285 |
| 2026 | 26,493 | 0 | 73,667 | 0 | 100,160 | 0 | 0 | 0 | 18,648 | 0 | 0 | 18,648 | 81,512 |
| 2027 | 10,415 | 0 | 112,704 | 0 | 123,119 | 0 | 0 | 0 | 15,418 | 0 | 0 | 15,418 | 107,702 |
| 2028 | 8,654 | 0 | 116,169 | 0 | 124,822 | 0 | 0 | 0 | 13,784 | 0 | 0 | 13,784 | 111,038 |
| 2029 | 16,099 | 0 | 104,848 | 0 | 120,947 | 0 | 0 | 0 | 11,632 | 0 | 0 | 11,632 | 109,315 |
| 2030 | 25,618 | 0 | 107,591 | 0 | 133,209 | 0 | 0 | 0 | 12,569 | 0 | 0 | 12,569 | 120,639 |
| 2031 | 25,406 | 0 | 111,895 | 0 | 137,300 | 0 | 0 | 0 | 14,355 | 0 | 0 | 14,355 | 122,945 |
| 2032 | 24,979 | 0 | 116,370 | 0 | 141,349 | 0 | · 0 | 0 | 18,485 | 0 | 0 | 18,485 | 122,864 |
| 2033 | 23,109 | 0 | 121,026 | 0 | 144,135 | 0 | 0 | 0 | 17,853 | 0 | 0 | 17,853 | 126,281 |
| 2034 | 25,401 | 0 | 125,866 | 0 | 151,267 | 0 | 0 | 0 | 18,327 | 0 | 0 | 18,327 | 132,940 |
| 2035 | 21,525 | 0 | 130,901 | 0 | 152,425 | 0 | 0 | 0 | 18,906 | 0 | 0 | 18,906 | 133,519 |
| 2036 | 19,424 | 0 | 136,137 | 0 | 155,560 | 0 | 0 | 0 | 18,082 | 0 | 0 | 18,082 | 137,478 |
| 2037 | 20,426 | 0 | 141,582 | 0 | 162,008 | 0 | 0 | 0 | 40,207 | 0 | 0 | 40,207 | 121,801 |
| MINAL | 504,317 | 0 | 2,519,066 | 0 | 3,023,383 | 18,265 | 0 | 0 | 1,128,540 | 0 | 0 | 1,146,805 | 1,876,578 |
| v | 185,672 | 0 | 764,857 | 0 | 950,529 | 11,090 | 0 | 0 | 520,291 | 0 | 0 | 531,381 | 419,148 |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 1.789

G. RESIDENTIAL EDUCATION PROGRAM

Program Start Date: Proposed in 2010

Program Description

The Residential Education program is designed for all existing residential customers, focusing on energy efficiency education and behavioral changes. This program builds on the Home Energy Check program, utilizing all energy audit types. The customers will be provided with energy efficiency tips and examples of easily installed energy efficiency measures. The program promotes continued customer involvement by demonstrating sustainable and measurable energy reductions in energy usage through the implementation of low cost energy efficiency measures.

The customer will receive a residential Energy Efficiency Kit via the following methods:

- At the time of the onsite Home Energy Check
- Through the mail following completion of all other types of Home Energy Checks

The kit provides items that are program approved and easily implemented for energy efficiency. The contents of the kit will change as needed to achieve high savings impacts while recognizing changes in technology and customer habits. Items that may be in included in the kit include but are not limited to energy efficient lighting, thermometers, weatherization items, low-flow devices as well as education for the customer on the savings associated with the installation of the items in the kit.

This program seeks to meet the following overall goals:

- Enhance customer awareness of the capabilities of energy efficient technologies
- Educate the customer about opportunities to achieve measurable and sustainable savings
- Provide information about the energy usage in the customer's home and information that helps the customer to understand the potential savings that can be made in their home by using energy efficiently. This may include a comparison of the home's energy usage to the energy usage of neighbor's homes that are similar
- Install low cost energy efficient items during the Home Energy Check or provide an energy efficient kit to customers choosing other audit types
- Reinforce behavioral modifications by providing collateral material about energy efficiency
- Capitalize on Progress Energy's industry role in energy efficiency and environmental leadership

The onsite Home Energy Check provides unique opportunities for increasing the energy efficiency of the home because of the face-to-face interaction of the energy auditor with the customer. During the onsite Home Energy Check, the expertise of the energy auditor is applied to the customer's situation, equipment, motivation, and preferred method of learning to build trust. In addition, the onsite Home Energy Check provides the best opportunity for addressing the customer's concerns about energy costs. The trust that is established during this process may help provide energy efficiency guidance and priorities that motivate the customer to make sustainable changes that reduce energy costs.

Policies and Procedures

Specific eligibility requirements for each item installed in this program will be presented in the Program Participation Standards and are subject to revision based on changes in market conditions such as baseline, code revisions, updated measure and valuation analysis, or technological advances.

Program Participation

Annual participation estimates for the Residential Education program are shown in the following table.

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | |
|------|---|---|--|-----|
| 2010 | 1,457,415 | 1,457,415 | 47,141 | 3% |
| 2011 | 1,473,688 | 1,426,547 | 50,079 | 7% |
| 2012 | 1,495,098 | 1,397,878 | 51,979 | 11% |
| 2013 | 1,521,451 | 1,419,393 | 52,354 | 14% |
| 2014 | 1,548,531 | 1,444,198 | 52,760 | 18% |
| 2015 | 1,575,167 | 1,470,053 | 53,199 | 21% |
| 2016 | 1,600,448 | 1,494,489 | 53,672 | 24% |
| 2017 | 1,624,503 | 1,517,632 | 52,760 | 27% |
| 2018 | 1,647,724 | 1,541,292 | 54,176 | 30% |
| 2019 | 1,671,277 | 1,564,341 | 54,714 | 33% |

1. The total number of customers is the forecast of residential customers in Progress Energy's 2009 Ten Year Site Plan.

The entire residential class is eligible for participation, less previous participation. 2.

Number of participants represents the customers that Progress Energy expects to reach through direct offerings in each year.
 Cumulative penetration is the ratio of projected participating customer to the eligible customer pool.

Savings Estimates

The total program savings were developed by estimating impacts for each audit level and for low-cost energy efficiency measures promoted through the program. The total Residential Education program savings are shown in the following tables:

At the Meter

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 586 | 0.11 | 0.16 | 27,641,314 | 5,116 | 7,734 |
| 2011 | 535 | 0.10 | 0.15 | 26,792,466 | 4,933 | 7,707 |
| 2012 | 523 | 0.10 | 0.15 | 27,193,005 | 4,999 | 7,879 |
| 2013 | 517 | 0.10 | 0.15 | 27,080,253 | 4,975 | 7,874 |
| 2014 | 511 | 0.09 | 0.15 | 26,984,307 | 4,954 | 7,875 |
| 2015 | 506 | 0.09 | 0.15 | 26,905,313 | 4,936 | 7,880 |
| 2016 | 500 | 0.09 | 0.15 | 26,843,582 | 4,921 | 7,891 |
| 2017 | 508 | 0.09 | 0.15 | 26,797,869 | 4,909 | 7,906 |
| 2018 | 494 | 0.09 | 0.15 | 26,769,447 | 4,900 | 7,927 |
| 2019 | 489 | 0.09 | 0.15 | 26,757,161 | 4,895 | 7,952 |

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 625 | 0.12 | 0.17 | 29,446,292 | 5,450 | 8,239 |
| 2011 | 570 | 0.10 | 0.16 | 28,542,014 | 5,255 | 8,210 |
| 2012 | 557 | 0.10 | 0.16 | 28,968,708 | 5,325 | 8,393 |
| 2013 | 551 | 0.10 | 0.16 | 28,848,594 | 5,300 | 8,388 |
| 2014 | 545 | 0.10 | 0.16 | 28,746,382 | 5,277 | 8,389 |
| 2015 | 539 | 0.10 | 0.16 | 28,662,230 | 5,258 | 8,395 |
| 2016 | 533 | 0.10 | 0.16 | 28,596,468 | 5,242 | 8,406 |
| 2017 | 541 | 0.10 | 0.16 | 28,547,770 | 5,230 | 8,422 |
| 2018 | 526 | 0.10 | 0.16 | 28,517,492 | 5,220 | 8,445 |
| 2019 | 521 | 0.10 | 0.15 | 28,504,404 | 5,215 | 8,471 |

Impact Evaluation Plan

The Residential Education program includes the installation of varied types of measures. As such, the impact evaluation plan addresses interactive effects of multiple measures. In order to capture the impacts of these measures, engineering simulations and statistical billing analysis will represent the primary methods used to estimate demand and energy impacts, although the specific method may vary depending on measure-specific participation levels. These analyses are supported by end-use metering data, where feasible.

Cost-Effectiveness

The following economic results are for the Residential Education program:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|-----------------------|-----------------------------|-----------|
| Rate Impact Measure | \$224,249 | \$332,094 | -\$107,844 | 0.68 |
| Participant | \$207,918 | \$15,249 | \$192,669 | 13.64 |
| Total Resource Cost | \$224,249 | \$139,425 | \$84,825 | 1.61 |

PROGRAM: Res Education - RIM

| | | | BENEFITS | | | | | | COSTS | | | | |
|-------|-----------------------|-------------------|--------------------|------------------|-------------------|------------------------|-------------------|--------------------|------------------|-----------------------|-------------------|----------------|-----------------|
| | (1) TOTAL | (2) AVOIDED | (3) AVOIDED | (4) | (5) | (6) TOTAL | (7) INCREASED | (8) INCREASED | (9) UTILITY | (10) | (11) | (12) | (13) |
| | FUEL & O&M SAVINGS | T&D CAP. COSTS | GEN. CAP. COSTS | REVENUE GAINS | TOTAL BENEFTTS | FUEL & O&M INCREASE | T&D CAP. COSTS | GEN. CAP. COSTS | PROGRAM COSTS | INCENTIVE PAYMENTS | REVENUE LOSSES | TOTAL COSTS | NET BENEFTTS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 5,245 | 384 | 0 | 0 | 5,629 | 0 | 0 | 0 | 13,744 | 1,071 | 6,526 | 21,340 | -15,711 |
| 2011 | 10,752 | 772 | 0 | 0 | 11,523 | 0 | 0 | 0 | 12,380 | 1,356 | 13,869 | 27,606 | -16,082 |
| 2012 | 14,375 | 1,169 | 0 | 0 | 15,543 | 0 | 0 | 0 | 14,708 | 1,693 | 20,542 | 36,943 | -21,399 |
| 2013 | 23,620 | 1,567 | 6,218 | 0 | 31,405 | 0 | 0 | 0 | 17,354 | 2,046 | 28,882 | 48,282 | -16,877 |
| 2014 | 22,647 | 1,966 | 12,291 | 0 | 36,904 | 0 | 0 | 0 | 17,204 | 2,220 | 37,558 | 56,982 | -20,078 |
| 2015 | 25,758 | 1,982 | 12,595 | 0 | 40,335 | 0 | 0 | 0 | 20,674 | 2,698 | 41,033 | 64,406 | -24,071 |
| 2016 | 26,954 | 1,996 | 18,442 | 0 | 47,392 | 0 | 0 | 0 | 25,032 | 3,299 | 40,757 | 69,089 | -21,698 |
| 2017 | 32,886 | 2,001 | 38,107 | 0 | 72,994 | 0 | 0 | 0 | 30,378 | 4,041 | 36,037 | 70,456 | 2,538 |
| 2018 | 28,888 | 2,007 | 14,997 | 0 | 45,892 | 0 | 0 | 0 | 33,978 | 4,560 | 34,749 | 73,287 | -27,395 |
| 2019 | 29,419 | 2,014 | 15,361 | 0 | 46,794 | 0 | 0 | 0 | 38,349 | 5,192 | 36,283 | 79,824 | -33,030 |
| 2020 | 23,813 | 1,614 | 12,569 | 0 | 37,996 | 0 | 0 | 0 | 0 | 0 | 29,784 | 29,784 | 8,212 |
| 2021 | 18,299 | 1,213 | 9,646 | 0 | 29,157 | 0 | 0 | 0 | 0 | 0 | 23,989 | 23,989 | 5,168 |
| 2022 | 14,244 | 810 | 3,521 | 0 | 18,576 | 0 | 0 | 0 | 0 | 0 | 16,143 | 16,143 | 2,433 |
| 2023 | 7,605 | 406 | 2,947 | 0 | 10,959 | 0 | 0 | 0 | 0 | 0 | 8,289 | 8,289 | 2,670 |
| 2024 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2025 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2026 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2027 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2028 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2029 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2030 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2031 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2032 | Ő | õ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2033 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2034 | õ | õ | Ő | Ō | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2035 | õ | õ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2036 | õ | õ | å | ŏ | 0 | 0 | 0 | 0 | 0 | ō | 0 | 0 | 0 |
| 2037 | õ | 0 | Ő | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MINAL | 284,505 | 19,900 | 146,694 | 0 | 451,099 | 0 | 0 | 0 | 223,802 | 28,176 | 374,441 | 626,419 | -175,320 |
| v | 144,247 | 10,267 | 69,735 | 0 | 224,249 | 0 | 0 | 0 | 124,176 | 15,249 | 192,669 | 332,094 | -107,844 |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 0.675

PROGRAM: Res Education - Participant

| | | BEN | DETTS | | | | - | | |
|-------|-----------------------|------------------------|---------------------------|-------------------|-----------------------|----------------------|----------------|---------------------|--|
| | (1) SA VINCS IN | (2) | (3) OTHER | (4) | (5) | (6) PARTICIPANT'S | (7) | (8) NET BENEFTIS | |
| | PARTICIPANT'S BILL | INCENTIVE PA YMENTS | PARTICIPANT'S BENEFITS | TOTAL BENEFTIS | PARTICIPANT'S COST | BILL | TOTAL COSTS | TO PARTICIPANTS | |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2009 | 0 | 0 | õ | ů 0 | 0 | Õ | ů 0 | ů 0 | |
| 2010 | 6,526 | 1,071 | 0 | 7,596 | 1,071 | õ | 1,071 | 6,526 | |
| 2010 | 13,869 | 1,356 | 0 | 15,225 | 1,356 | ů | 1,356 | 13,869 | |
| 2012 | 20,542 | 1,693 | Õ | 22,235 | 1,693 | ů | 1,693 | 20,542 | |
| 2012 | 28,882 | 2,046 | 0 0 | 30,928 | 2,046 | Ő | 2,046 | 28,882 | |
| 2013 | 37,558 | 2,220 | 0 0 | 39,778 | 2,220 | Ő | 2,220 | 37,558 | |
| 2015 | 41,033 | 2,698 | 0 0 | 43,731 | 2,698 | Ő | 2,698 | 41,033 | |
| 2015 | 40,757 | 3,299 | 0 | 44,057 | 3,299 | Ő | 3,299 | 40,757 | |
| 2017 | 36,037 | 4,041 | ů 0 | 40,078 | 4,041 | ů | 4,041 | 36,037 | |
| 2018 | 34,749 | 4,560 | ů 0 | 39,310 | 4,560 | ů | 4,560 | 34,749 | |
| 2019 | 36,283 | 5,192 | Õ | 41,475 | 5,192 | ů 0 | 5,192 | 36,283 | |
| 2019 | 29,784 | 0 | ů 0 | 29,784 | 0 | ů 0 | 0 | 29,784 | |
| 2021 | 23,989 | ů 0 | 0 0 | 23,989 | ů | ů 0 | ů 0 | 23,989 | |
| 2022 | 16,143 | ů 0 | 0 0 | 16,143 | 0 | ů 0 | Ő | 16,143 | |
| 2023 | 8,289 | ů 0 | 0 0 | 8,289 | 0 | 0 | 0 | 8,289 | |
| 2024 | 0 | 0 0 | ů 0 | 0 | 0 | 0 | Õ | 0 | |
| 2025 | 0 | 0 | Ő | 0 0 | 0 | ů 0 | Ő | 0 0 | |
| 2026 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2027 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2028 | ů | ů | Õ | ů | ů | ů | ů | ů 0 | |
| 2029 | ů | ů | Õ | ů 0 | 0 | ů | 0 0 | ů 0 | |
| 2030 | ů | ů 0 | ů 0 | 0 0 | 0 | Õ | 0 | ů 0 | |
| 2031 | ů | ů 0 | ů 0 | ů 0 | 0 | ů 0 | 0 | ů 0 | |
| 2032 | 0 | ů 0 | 0 | 0 | ů | ů | Õ | 0 | |
| 2032 | 0 | ů 0 | ů 0 | ů | ů | Õ | Õ | Ő | |
| 2034 | ů 0 | Ő | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2035 | 0 | ů | ů | ů | ů | Õ | Õ | Ő | |
| 2036 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| 2037 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| MINAL | 374,441 | 28,176 | 0 | 402,617 | 28,176 | 0 | 28,176 | 374,441 | |
| v | 192,669 | 15,249 | 0 | 207,918 | 15,249 | 0 | 15,249 | 192,669 | |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 13.635

PROGRAM: Res Education - TRC

| | | | BENEFIT | s | | | | COSTS | | | | |
|---------|-----------------------|----------------|--------------------|-------------------------|-------------------|-----------------------|------------------------|-------------------|--------------------|-----------------|----------------|-----------------|
| | (l) TOTAL | (2) AVOIDED | (3) AVOIDED | (4) OTHER | (5) | (6) | (7) TOTAL | (8) INCREASED | (9) INCREASED | (10) UTILITY | (11) | (12) |
| | FUEL & O&M SAVINGS | | GEN. CAP. COSTS | PARTICIPANT BENEFITS | TOTAL BENEFITS | PARTICIPANT'S COST | FUEL & O&M INCREASE | T&D CAP. COSTS | GEN. CAP. COSTS | PROGRAM | TOTAL COSTS | NET BENEFITS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 5,245 | 384 | 0 | 0 | 5,629 | 1,071 | 0 | 0 | 0 | 13,744 | 14,815 | -9,186 |
| 2011 | 10,752 | 772 | 0 | 0 | 11,523 | 1,356 | 0 | 0 | 0 | 12,380 | 13,736 | -2,213 |
| 2012 | 14,375 | 1,169 | 0 | 0 | 15,543 | 1,693 | 0 | 0 | 0 | 14,708 | 16,401 | -858 |
| 2013 | 23,620 | 1,567 | 6,218 | 0 | 31,405 | 2,046 | 0 | 0 | 0 | 17,354 | 19,400 | 12,005 |
| 2014 | 22,647 | 1,966 | 12,291 | 0 | 36,904 | 2,220 | 0 | 0 | 0 | 17,204 | 19,424 | 17,480 |
| 2015 | 25,758 | 1,982 | 12,595 | 0 | 40,335 | 2,698 | 0 | 0 | 0 | 20,674 | 23,373 | 16,962 |
| 2016 | 26,954 | 1,996 | 18,442 | 0 | 47,392 | 3,299 | 0 | 0 | 0 | 25,032 | 28,332 | 19,060 |
| 2017 | 32,886 | 2,001 | 38,107 | 0 | 72,994 | 4,041 | 0 | 0 | 0 | 30,378 | 34,419 | 38,575 |
| 2018 | 28,888 | 2,007 | 14,997 | 0 | 45,892 | 4,560 | 0 | 0 | 0 | 33,978 | 38,538 | 7,354 |
| 2019 | 29,419 | 2,014 | 15,361 | 0 | 46,794 | 5,192 | 0 | 0 | 0 | 38,349 | 43,541 | 3,253 |
| 2020 | 23,813 | 1,614 | 12,569 | 0 | 37,996 | 0 | 0 | 0 | 0 | 0 | 0 | 37,996 |
| 2021 | 18,299 | 1,213 | 9,646 | 0 | 29,157 | 0 | 0 | 0 | 0 | 0 | 0 | 29,157 |
| 2022 | 14,244 | 810 | 3,521 | 0 | 18,576 | 0 | 0 | 0 | 0 | 0 | 0 | 18,576 |
| 2023 | 7,605 | 406 | 2,947 | 0 | 10,959 | 0 | 0 | 0 | 0 | 0 | 0 | 10,959 |
| 2024 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2025 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2026 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2027 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2028 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2029 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2030 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2031 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2032 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2033 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2034 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2035 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2036 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2037 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NOMINAL | 284,505 | 19,900 | 146,694 | 0 | 451,099 | 28,176 | 0 | 0 | 0 | 223,802 | 251,978 | 199,121 |
| NPV | 144,247 | 10,267 | 69,735 | 0 | 224,249 | 15,249 | 0 | 0 | 0 | 124,176 | 139,425 | 84,825 |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 1.608

H. TECHNICAL POTENTIAL PROGRAM

Program Start Date: Proposed in 2010

Program Description

The Technical Potential program will target the residential customer segment and promote measures that have a payback period of two years or less. This program is designed to meet a technical goal of 1621 GWhs by the end of 2019. The measures within this program include but are not limited to the following:

- Installation of water heater blanket
- HVAC annual maintenance
- Installation of solar window screens
- Electronically commutated motors as part of HVAC replacement 16 SEER or higher
- Pool pump replacement variable speed
- Residential lighting (CFLs)
- Refrigerator and freezer recycling
- Air filter replacement

Progress Energy will continue to pursue measures that will focus on providing savings opportunities for customers who may be unable to make capital investments, but have a desire to focus on low-cost measures or practices that will enable them to achieve their savings goals. Technical Potential is an unprecedented program, and Progress Energy will employ multiple strategies to support goal achievement including: education, traditional incentives and retail partnerships. Also, since many of the measures in the Technical Potential program share the same general target audience as the Home Energy Improvement program, these measures will be marketed through the Home Energy Improvement Program and other programs as appropriate.

Education

Our educational outreach efforts will consist of multiple delivery channels and will reach all customer segments.

• Community Education

 Progress Energy will expand its educational efforts in the local communities. Through local outreach we will work with homeowners' associations to provide energy-efficiency workshops. Additionally, the Company will provide energyrelated news articles to insert into community newsletters. Technical Potential measures will be included as recommendations during the Home Energy Check, as appropriate. Additionally, community competitions will be developed to raise awareness of energy efficiency among neighbors.

Education Through Behavior Modification

 Progress Energy proposes to incorporate personalized feedback into customer education to motivate customers to adopt behaviors that will support energy efficiency. By using behavior modification tools like those offered by OPOWER and other such vendors, we will help the customer better understand their energy

Progress Energy Florida, Inc.

usage and help them to see how their energy consumption compares to other similar customers, set personal goals for energy reduction, and obtain feedback on their progress. Studies have shown that similar tools have supported customer's energy usage reductions by about 2%. Energy reductions achieved through these tools will be counted within this program.

• The incorporation of personalized feedback in this tool increases the success of the behavior change. These tools provide customers the opportunity to compare their energy usage to neighbors with similar demographics and similar home size and make informed energy choices. This program gives Progress Energy the opportunity to expand our reach with energy efficiency to all customers segments including low-income and rental communities. All customer groups will be able to take advantage of this education and benefit from it.

Education of Low-Income Customers

Low income customers are typically the hardest to motivate to participate in energy efficiency measures due to cost barriers and lack of access to energy education information. Progress Energy has successfully utilized its Neighborhood Energy Saver program as a means to weatherize the homes of thousands of low income Progress Energy customers. Tied in with the weatherization efforts, Progress Energy has also offered in-home energy education at the time of the Neighborhood Energy Saver visit to teach customers about regularly changing their air filters, using CFL bulbs, and the benefits of insulating their water heaters, as well as a many other energy-saving behaviors. To increase our educational outreach efforts, Progress Energy has developed an educational video that highlights simple behavioral changes customers can make to save energy throughout the home. This video will be shown at weatherization agency offices throughout the service territory. In addition, we will be conducting energy education workshops that will include seminars, product demonstrations and question and answer sessions for customer to learn about cost-effective ways to save energy now and in the future.

Student Education

Progress Energy will reach out to local schools and youth organizations to expose students to no-cost and low-cost energy-efficient behaviors and improvements that they and their families can do in their homes. As part of this effort, Progress Energy will expand the Home Energy Check for Kids program to incorporate all grade levels. In addition, we have started to pilot an after-school program with a YMCA in Clearwater, Florida where high school students will develop a "green club" with the goal of mentoring younger students about energy efficiency. Progress Energy's employees will act as mentors, assist with energy education for the club and participate as guest speakers at student events. Our goal is to expand this program to other YMCAs and youth organizations through our service territory.

Education of External Influencers

Developing partnerships with external parties that help influence our customers is important to ensuring that the energy efficiency message is heard. Contractors, builders, retailers, realtors and local businesses are just a few of those external parties who act as an extension of Progress Energy to help educate our customers about being energy efficient. These partnerships will include training seminars, follow-up communications including newsletters and email blasts, and the development of co-op and joint advertising strategies to ensure the greatest impact.

• General Customer Education

Progress Energy will utilize campaigns like the Save-the-Watts themed campaign to educate and inform customers about the energy efficiency programs that we offer. Progress Energy will provide online content and mass media messaging to ensure customers have the tools they need to make informed decisions regarding energy efficiency.

Traditional Incentives

Educating our customers will be a strategy that is utilized throughout the life of the program, but in order to move the market and achieve Progress Energy's GWh reduction goal, we will also employ the use of traditional customer incentives.

Customer Incentives

As most product adoption bell curves indicate, there is a steep incline in participation early in the lifecycle of the program (participants are called 'early adopters'), a point where participation flattens out ('early and late majority'), followed by a steady decline ('laggards'). In order to effectively manage this adoption curve, Progress Energy will increase financial incentives as the market matures, changing from easy-to-acquire early adopters who may be motivated by education and a lower incentive, to those customers who are harder to motivate (laggards), who will require a higher incentive. Flexibility to react to market conditions will be the key in successfully managing incentives and customer participation.

Incentives will be offered on measures at some point during the lifecycle of the program, and will be used to drive participation in the measures that may require more motivation due to higher initial out-of-pocket cost to the customer, such as: appliance recycling, HVAC replacement and pool pump replacement.

• Contractor Incentives

Progress Energy will also offer financial incentives for contractors who install measures as part of this program. The incentives serve to motivate the contractor to make energy efficient recommendations and encourage them to document installation of the measure for verification.

Retail Partnerships

Many of the measures that make up the Technical Potential program lend themselves naturally to partnerships with retailers.

• Do-it-yourself Measures

Measures such as air filters, water heater blankets and CFL bulbs can be purchased and installed directly by the customer. By developing partnerships with retailers, Progress Energy can ensure that customers who are in stores and in a buying mode receive the education they need about these products. Through ongoing contractor education, we will ensure store staff is educated about energy efficiency measures so that they can act as an extension of Progress Energy and answer questions that customers may have about the energy-saving benefits of the measures.

• Financial Incentives

Progress Energy will offer financial incentives to the customers when they purchase qualifying measures from the retail store. These incentives will be administered through buy-downs (where Progress Energy pays a portion of the item cost so that it will have a lower price in the store) as well as mail-in rebates where customers will receive money back once proof of purchase has been verified.

Marketing Tactics

Progress Energy will employ a variety of standard marketing strategies to drive customer participation in the Technical Potential program. Some of these marketing tactics include:

- Mass Media
- Market Segmentation
- Direct Marketing
- Event Marketing

Implementation Approach

Progress Energy plans a gradual implementation of this program. This method of implementation will provide time to expand resources and design infrastructure needed to achieve the significant goal ahead. We will also continue to research and monitor emerging technologies (like LED lighting) that may offer greater energy savings for our customers versus what is currently available in the market.

The general timeline for the implementation of The Technical Potential Program is noted below:

- Test strategies to generate baseline results in which to determine if strategy is sound or if changes are needed to maximize the participation
- Expand existing infrastructure to support increased customer participation levels in the future.
- Test marketing strategies to optimize effectiveness

- Build upon existing contractor relationships and develop relationships for new measures
- Execute contracts with 3rd party vendors for CFL and Appliance Recycling measure rollout and develop turnkey retail partnerships
- Phased-in incentives to meet market demand and maximize participation
- Leverage existing infrastructure, relationships, and established baselines to increase adoption
- Continuously monitor the market for the best adaptation strategies and mix of incentives and education to move the market to the next level

Policies and Procedures

The program seeks to meet the following overall goals:

- To accelerate the adoption of energy efficiency measures with a short payback period
- Develop cost-effective marketing strategies and strategies that will deliver participation and energy reduction goals
- Obtain energy reductions that are significant and measurable
- Expand the portfolio of energy efficiency offerings for existing residential homes and new home construction

The program eligibility requirements to qualify for participation are as follows:

- The residence must be in Progress Energy's service area and be an active residentiallymetered Progress Energy customer.
- Existing or newly constructed residential single-family, multifamily or manufactured homes.
- Specific eligibility requirements for each item installed in this program will be presented in the Program Participation Standards and are subject to revision based on changes in market conditions such as baseline, code revisions, updated measure and valuation analysis, or technological advances.

The program will encourage customers to implement the following program measures:

Water Heater Blanket

This measure encourages the purchase and installation of water heater blankets on older, existing electric waters heaters. This measure will be promoted through the consumer and retail channels in order to generate awareness and participation.

HVAC Annual Maintenance

This measure encourages the annual cleaning of outdoor coils in the HVAC system in order to ensure the system will continue to function as efficiently as possible. Education directly to the customers and through the contractor channels will be used to generate awareness of and participation in this measure.

Installation of Solar Window Screens

Solar window screens are a more affordable alternative to window film and provide the customer with many of the same benefits. This measure will be promoted through education to both consumers and through the contractor channels to generate awareness and participation.

Electronically Commutated Motors as part of HVAC Replacement 16 SEER or Higher

Electronically Commutated Motors are the standard air handler motor on high efficiency HVAC systems (typically 16 SEER or higher) and offer significant energy savings compared to other motor types. This measure will be promoted through education to both consumers and through the contractor channels to generate awareness and participation.

Pool Pump Replacement (variable speed)

This measure will encourage customers to upgrade to a variable speed pool pump. Progress Energy will educate consumers, contractors, pool builders, and pool maintenance service companies about the additional energy savings of variable speed pool pump motors.

Residential Lighting (CFLs)

The residential lighting measure will provide incentives and marketing support through retailers to encourage greater Progress Energy customer adoption of CFL lighting. Progress Energy will partner with various manufacturers and retailers across its service territory to offer a wide selection of products to customers.

Refrigerator and freezer recycling

The refrigerator and freezer recycling measure are designed to remove less efficient refrigerators and freezers that are operating within residences across the Progress Energy service territory. The program will include scheduling and free appliance pick-up at the customer's location, transportation to a recycling facility, and recovery and recycling of appliance materials.

Air filter replacement

Progress Energy will encourage customers to regularly replace air filters on central HVAC systems that have standard air filtration. Continuous education and awareness marketing will play a key role in encouraging customers to adopt this energy-saving behavior.

Program Participation

Annual participation estimates for the Technical Potential program are shown in the following table

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|--|--|---|
| 2010 | 1,457,415 | 1,457,415 | 18,101 | 1% |
| 2011 | 1,473,688 | 1,473,688 | 18,102 | 2% |
| 2012 | 1,495,098 | 1,495,098 | 34,893 | 5% |
| 2013 | 1,521,451 | 1,521,451 | 51,693 | 8% |
| 2014 | 1,548,531 | 1,548,531 | 67,177 | 12% |
| 2015 | 1,575,167 | 1,575,167 | 150,899 | 22% |
| 2016 | 1,600,448 | 1,600,448 | 233,028 | 36% |
| 2017 | 1,624,503 | 1,624,503 | 271,076 | 52% |
| 2018 | 1,647,724 | 1,647,724 | 382,305 | 74% |
| 2019 | 1,671,277 | 1,671,277 | 444,003 | 100% |

The total number of customers is the forecast of residential customers in Progress Energy's 2009 Ten Year Site Plan.

1. 2.

The entire residential class is eligible for participation Number of participants represents the customers that Progress Energy expects to reach through this program annually 3. 4.

Cumulative penetration is the ratio of projected participating customer to the eligible customer pool

Savings Estimates

Total program savings were developed by first estimating the total savings for each individual measure, based on each measure's per customer savings and annual projected participation. The total program savings were then computed as the sum of the individual measure savings, and are shown in the following tables.

At the Meter

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|-------------------------------------|-------------------------------|--|--|
| 2010 | 1355 | 0.18 | 0.38 | 24,518,807 | 3,175 | 6,810 |
| 2011 | 1355 | 0.18 | 0.38 | 24,534,402 | 3,175 | 6,814 |
| 2012 | 1171 | 0.14 | 0.30 | 40,856,823 | 4,762 | 10,628 |
| 2013 | 1108 | 0.12 | 0.28 | 57,301,449 | 6,349 | 14,474 |
| 2014 | 974 | 0.09 | 0.23 | 65,447,440 | 6,349 | 15,298 |
| 2015 | 952 | 0.09 | 0.22 | 143,726,252 | 14,286 | 33,499 |
| 2016 | 900 | 0.09 | 0.20 | 209,784,626 | 20,635 | 47,655 |
| 2017 | 950 | 0.11 | 0.23 | 257,389,979 | 28,572 | 61,656 |
| 2018 | 864 | 0.09 | 0.20 | 330,500,701 | 34,921 | 75,157 |
| 2019 | 826 | 0.08 | 0.18 | 366,636,884 | 36,508 | 80,341 |

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|-------------------------------------|-------------------------------|--|--|
| 2010 | 1443 | 0.19 | 0.40 | 26,119,885 | 3,382 | 7,255 |
| 2011 | 1444 | 0.19 | 0.40 | 26,136,498 | 3,382 | 7,259 |
| 2012 | 1247 | 0.15 | 0.32 | 43,524,774 | 5,073 | 11,322 |
| 2013 | 1181 | 0.13 | 0.30 | 61,043,234 | 6,764 | 15,419 |
| 2014 | 1038 | 0.10 | 0.24 | 69,721,158 | 6,764 | 16,297 |
| 2015 | 1015 | 0.10 | 0.24 | 153,111,576 | 15,219 | 35,686 |
| 2016 | 959 | 0.09 | 0.22 | 223,483,562 | 21,982 | 50,767 |
| 2017 | 1012 | 0.11 | 0.24 | 274,197,545 | 30,438 | 65,682 |
| 2018 | 921 | 0.10 | 0.21 | 352,082,397 | 37,201 | 80,065 |
| 2019 | 880 | 0.09 | 0.19 | 390,578,273 | 38,892 | 85,587 |

Impact Evaluation Plan

Progress Energy will measure participation in the program through the use of data from our third party partners as well as market surveys.

V. COMMERCIAL/INDUSTRIAL CONSERVATION PROGRAMS

Progress Energy's Demand Side Management Plan includes eleven (11) commercial/industrial programs:

- Business Energy Check commercial/industrial energy audits
- Better Business program for existing facilities
- Commercial/Industrial New Construction program for new construction facilities
- Business Energy Saver -low-income energy conservation program
- Commercial Education influencing customer educational and behavior
- Commercial Green Building New Construction new facilities program to achieve optimal energy efficiency
- Innovation Incentive program of custom measures
- Standby Generation Rate Tariff GSLM-2
- Interruptible Service Rate Tariff IS-2
- Curtailable Service Rate Tariff CS-2
- Business Energy Response program designed to reduce system peak demand and increase renewable energy generation on the Progress Energy grid

A. BUSINESS ENERGY CHECK PROGRAM

Program Start Date: 1995

Modifications proposed in 2010

Program Description

The Business Energy Check program is an energy audit program that provides commercial, industrial and governmental customers with an analysis of their energy usage as well as recommendations on how they can save on their electric bill. The audit encourages customers to implement minimal cost energy-saving practices and measures. The audit also provides Progress Energy the opportunity to promote cost effective measures in customers' facilities. The Business Energy Check program serves as the foundation for other commercial, industrial and governmental Demand Side Management programs.

The Business Energy Check program offers the following types of audits:

Type 1: Free Walk-Through

Type 2: Paid Walk-Through

Type 3: Customer Online (Internet Option)

Type 4: Customer Phone Assisted

Policies and Procedures

All commercial, industrial, and governmental customers of Progress Energy are eligible to receive any of the above mentioned audit types conducted on any of their buildings located in Progress Energy's service territory. There is no charge for Type 1, Type 3 and Type 4 audits, while there is a nominal customer charge for the Type 2 energy analysis. When a customer requests a Business Energy Check, they will be given the option of any of the above offered audit types. Progress Energy reserves the option to work with other agencies and/or companies as an extension of the Business Energy Check service. The specific details on the procedures for each type of audit will be presented in the Program Participation Standards.

Program Participation

Annual participation estimates for the Business Energy Check program are shown in the following table:

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | |
|------|---|---|--|-----|
| 2010 | 167,233 | 167,233 | 3,000 | 2% |
| 2011 | 170,886 | 170,886 | 3,060 | 4% |
| 2012 | 175,147 | 175,147 | 3,152 | 5% |
| 2013 | 178,542 | 178,542 | 3,278 | 7% |
| 2014 | 182,030 | 182,030 | 3,442 | 9% |
| 2015 | 185,461 | 185,461 | 3,683 | 11% |
| 2016 | 188,717 | 188,717 | 3,867 | 12% |
| 2017 | 191,817 | 191,817 | 3,983 | 14% |
| 2018 | 194,809 | 194,809 | 4,102 | 16% |
| 2019 | 197,848 | 197,848 | 4,143 | 18% |

The total number of customers is the forecast of commercial/industrial customers in Progress Energy's 2009 Ten Year Site Plan. 1.

All commercial, industrial and governmental rate classes are eligible to participate.

2. 3. 4. Number of program participants represents the number of individual measure participants projected in a given year. Cumulative penetration is the ratio of projected participating customers to the eligible customer pool

B. BETTER BUSINESS PROGRAM

Program Start Date: 1995

Program modified 2000, 2005, 2006 and 2007

Modifications proposed in 2010

Program Description

The Better Business program is designed for existing commercial, industrial, and government customers who want to retrofit with high efficiency improvements. All business customers are eligible for this program. The Better Business program builds on customer awareness, utilizing the various audit types, contractor participation, and Progress Energy influence to educate customers on cost effective measures relevant to their businesses.

The program seeks to meet the following overall goals:

- Fulfill financial obligations to customers and the Commission by providing the market place with a cost-effective comprehensive program portfolio of measures across all building types
- Improve customer energy savings and demand reduction through the installation of energy efficient equipment and thermal envelope upgrades
- Obtain energy and demand reductions that are significant, accurate and measurable

• Educate the commercial retrofit market about best practices, innovative technologies and opportunities to participate in additional non- Progress Energy incentives for managing energy consumption

Policies and Procedures

The general eligibility requirements are as follows:

- Must have been influenced by one of Progress Energy's educational opportunities
- The facility must be a commercially metered customer in Progress Energy territory

Commercial multi-family is defined as commercially metered accounts of multi-family residential apartments or condominiums, or assisted living residential apartment units. Any multi-family residential dwellings that are metered (referred to as "Domestic/Commercial") shall be eligible to participate in this program.

Progress Energy reserves the right to inspect the installation of measures and equipment prior to issuing any incentive payments

Incentive levels and specific eligibility requirements for each measure promoted in this program will be presented in the Program Participation Standards and will be subject to revision based on changes in market conditions such as baseline or code revisions, updated measurement and valuation analysis, or technological advances.

Progress Energy is proposing to include the following measures with this program:

HVAC Equipment & Heat Pump Water Heaters

The HVAC equipment component of Better Business provides customers with information on high efficiency HVAC equipment and financial incentives for the purchase of high efficiency unitary heat pumps and air conditioners including heat pump water heaters, hybrid desiccant and geothermal units, thermal energy storage systems, packaged terminal heat pumps and package terminal air conditioners, water-cooled chillers, air-cooled chillers, EMS Chiller Optimization, and high efficiency straight cool air conditioners 14 to 19+ SEER. The Better Business HVAC measures also provide our customers with a one-time incentive to maintain/recommission and/or repair their current DX units. The incentives will be based on a per unit basis. PTAC/PTHP coil cleaning is also a one-time incentive to stimulate the annual maintenance of customer's equipment. Hotel AC sensors for controlling HVAC systems during unoccupied periods in hotel rooms will be offered as a per room incentive. Variable Speed Drive controls and Variable Speed Drive's for Chiller and Cooling Tower Pumps incentives will also be offered under this program.

Energy Recovery Ventilation / Demand Control Ventilation / Heat Pipes / Exhaust Hood Optimization

The program promotes the installation of high efficiency energy recovery ventilation units in the conditioned air stream for customers using electric cooling and heating. These units are capable of removing over 70% of the sensible heat and over 60% of the latent heat when properly sized and installed. To qualify for Progress Energy's incentive, the energy recovery ventilation must

meet qualifications outlined in the Program Participation Standards. Demand Control Ventilation will provide incentives for the installation of Demand Control Ventilation using *C02* sensors. Demand Control Ventilation saves energy by automatically adjusting building ventilation rates in real time based on occupancy. Heat Pipe technology for pre-conditioning fresh air will also be incented and must meet the Program Participation Standards. Exhaust hood controls for varying ventilation will be included as an incentive.

Duct Leakage Test and Repair

This portion of the program is designed to promote energy efficiency through improved duct system sealing. This program component applies to HVAC equipment and systems that are no larger than 65,000 Btu/h. A customer must have electric heating and a centrally-ducted cooling system, either air conditioning or heat pump, to be eligible for this program.

Efficient Indoor lighting

This measure will provide customers with an incentive to upgrade their lighting systems to an approved lighting technology. The following technologies will be included: Premium T-8's and T-5's, occupancy sensors, ceramic metal halides, LED display lighting, Induction/Cold cathode, and CFL hardwire fixtures only. The Program Participation Standards will outline the incentive adjustments due to code changes.

Ceiling Insulation Upgrade

This portion of the program encourages customers to add insulation to the conditioned ceiling area by paying for a portion of the installed cost. The facility must meet the Program Participation Standard requirements in order to qualify for this measure.

Cool Roof / Green Roof/ Roof Insulation

The cool roof measure will provide customers with an incentive to install an Energy Star approved "*cool roof*" providing the facility has electric cooling. Customers must meet the specifications for solar reflectance and reliability, having initial reflectance as outlined in the Program Participation Standards. The green roof measure will provide an incentive for customers to install an approved green roof on their facility. The roof insulation measure encourages customers to add insulation to the conditioned roof area.

Efficient Compressed Air System

This measure will provide an incentive to encourage business customers to utilize a proactive approach to increase the efficiency of compressed air systems. The customer must provide a preand post-analysis of the system in order to be eligible for incentives.

Efficient Motors

This measure promotes the installation of certain high efficiency polyphase motors through a simple incentive structure based on the motor size and a specified \$/hp. The specific incentive amount will be a function of the motor size and efficiency.

Window Film / Solar Screen

This measure provides an incentive to install window film or solar screen on windows having east, west, and south exposures. The qualifying facilities and requirements are outlined in the Program Participation Standards.

Refrigeration

This measure provides an incentive to install energy efficient devices to reduce energy consumption of refrigeration equipment. The eligible devices include vending machine controls, over sized air cooled condensers, multiplex compressor systems, and high efficient ice makers.

Building Commissioning

This measure provides an incentive to customers for conducting whole building commissioning. The requirement and incentives will be outlined in the Program Participation Standards. Incentive Levels and specific eligibility requirements for each measure promoted in this program will be presented in the Program Participation Standards and will be subject to revision based on changes in the market conditions, such as baseline or code revisions, updated measures and valuation analysis or technological advances.

Program Participation

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|--|---|---|
| 2010 | 167,233 | 167,233 | 2,016 | 1.2% |
| 2011 | 170,886 | 170,886 | 2,115 | 2.4% |
| 2012 | 175,147 | 175,147 | 2,184 | 3.6% |
| 2013 | 178,542 | 178,542 | 1,771 | 4.5% |
| 2014 | 182,030 | 182,030 | 1,882 | 5.5% |
| 2015 | 185,461 | 185,461 | 2,367 | 6.7% |
| 2016 | 188,717 | 188,717 | 2,893 | 8.1% |
| 2017 | 191,817 | 191,817 | 3,617 | 9.8% |
| 2018 | 194,809 | 194,809 | 4,677 | 12.1% |
| 2019 | 197,848 | 197,848 | 6,178 | 15.0% |

Annual participation estimates for the Better Business program are shown in the following table.

1. The total number of customers is the forecast of commercial/industrial customers in Progress Energy's 2009 Ten Year Site Plan.

2. 3. 4. All commercial, industrial and governmental rate classes are eligible to participate. Number of program participants represents the number of individual measure participants projected in a given year.

Cumulative penetration is the ratio of projected participating customers to the eligible customer pool

Savings Estimates

Total program savings were developed by first estimating the total savings for each individual measure based on each measure's per customer savings and, annual projected participation. The total program savings were then computed as the sum of the individual measure savings, and are shown in the following tables.

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 7801 | 0.95 | 2.47 | 15,727,255 | 1,913 | 4,988 |
| 2011 | 7768 | 0.94 | 2.46 | 16,430,535 | 1,997 | 5,207 |
| 2012 | 7767 | 0.94 | 2.46 | 16,966,183 | 2,049 | 5,368 |
| 2013 | 8124 | 0.87 | 2.53 | 14,387,819 | 1,543 | 4,475 |
| 2014 | 8081 | 0.82 | 2.51 | 15,208,595 | 1,543 | 4,717 |
| 2015 | 7895 | 0.78 | 2.43 | 18,686,332 | 1,849 | 5,760 |
| 2016 | 7753 | 0.75 | 2.38 | 22,426,272 | 2,182 | 6,881 |
| 2017 | 7621 | 0.73 | 2.33 | 27,566,792 | 2,636 | 8,415 |
| 2018 | 7498 | 0.70 | 2.28 | 35,068,774 | 3,293 | 10,657 |
| 2019 | 7393 | 0.68 | 2.24 | 45,676,921 | 4,216 | 13,831 |

At the Meter

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 8228 | 1.00 | 2.61 | 16,587,536 | 2,018 | 5,261 |
| 2011 | 8193 | 1.00 | 2.60 | 17,329,285 | 2,106 | 5,492 |
| 2012 | 8192 | 0.99 | 2.59 | 17,894,233 | 2,161 | 5,662 |
| 2013 | 8569 | 0.92 | 2.67 | 15,174,833 | 1,627 | 4,720 |
| 2014 | 8523 | 0.86 | 2.64 | 16,040,505 | 1,627 | 4,975 |
| 2015 | 8327 | 0.82 | 2.57 | 19,708,474 | 1,950 | 6,075 |
| 2016 | 8177 | 0.80 | 2.51 | 23,652,989 | 2,301 | 7,257 |
| 2017 | 8038 | 0.77 | 2.45 | 29,074,696 | 2,780 | 8,875 |
| 2018 | 7908 | 0.74 | 2.40 | 36,987,036 | 3,473 | 11,240 |
| 2019 | 7798 | 0.72 | 2.36 | 48,175,449 | 4,447 | 14,588 |

Impact Evaluation Plan

The Better Business program includes the installation of varied types of measures. As such, the impact evaluation plan addresses interactive effects of multiple measures. In order to capture the impacts of these measures, engineering simulations and statistical billing analysis will represent the primary methods used to estimate demand and energy impacts, although the specific method may vary depending on measure-specific participation levels. These analyses are supported by end-use metering data, where feasible.

Cost Effectiveness

The economic results of the program are as follows:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|-----------------------|-----------------------------|-----------|
| Rate Impact Measure | \$152,494 | \$221,863 | -\$69,369 | 0.69 |
| Participant | \$201,890 | \$123,570 | \$78,321 | 1.63 |
| Total Resource Cost | \$152,494 | \$143,542 | \$8,952 | 1.06 |

PROGRAM: Better Business - RIM

| | | | BENEFITS | | | | | | COSTS | | | | |
|-------|-----------------------|----------------|--------------------|---------|-------------------|------------------------|-------------------|--------------------|------------------|-----------------------|-------------------|----------------|-----------------|
| | (l) TOTAL | (2) AVOIDED | (3) AVOIDED | (4) | (5) | (6) TOTAL | (7) INCREASED | (8) INCREASED | (9) UTILITY | (10) | (11) | (12) | (13) |
| | FUEL & O&M SAVINGS | | GEN. CAP. COSTS | GAINS | TOTAL BENEFITS | FUEL & O&M INCREASE | T&D CAP. COSTS | GEN. CAP. COSTS | PROGRAM COSTS | INCENTIVE PAYMENTS | REVENUE LOSSES | TOTAL COSTS | NET BENEFITS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2010 | 1,288 | 68 | | | 1,356 | | | | 1,346 | 7,539 | 1,403 | 10,288 | -8,932 |
| 2011 | 2,776 | 139 | | | 2,915 | | | | 1,478 | 8,116 | 3,067 | 12,661 | -9,746 |
| 2012 | 3,726 | 211 | | | 3,936 | | | | 1,533 | 8,260 | 4,546 | 14,339 | -10,403 |
| 2013 | 6,048 | 272 | 1,775 | | 8,095 | | | | 1,675 | 8,263 | 6,226 | 16,165 | -8,069 |
| 2014 | 5,562 | 336 | 3,446 | | 9,343 | | | | 1,742 | 8,489 | 8,067 | 18,298 | -8,955 |
| 2015 | 7,575 | 413 | 4,296 | | 12,284 | | | | 2,840 | 12,999 | 10,955 | 26,793 | -14,510 |
| 2016 | 9,880 | 507 | 5,473 | | 15,860 | | | | 4,026 | 17,666 | 13,309 | 35,001 | -19,141 |
| 2017 | 14,518 | 620 | 4,766 | | 19,904 | | | | 5,456 | 22,729 | 14,210 | 42,394 | -22,490 |
| 2018 | 16,166 | 765 | 9,208 | | 26,139 | | | | 7,843 | 31,682 | 16,880 | 56,405 | -30,266 |
| 2019 | 20,517 | 954 | 11,639 | | 33,110 | | | | 11,202 | 44,077 | 22,217 | 77,496 | -44,386 |
| 2020 | 20,157 | 926 | 11,519 | | 32,601 | | | | | | 22,289 | 22,289 | 10,313 |
| 2021 | 19,870 | 891 | 11,305 | | 32,066 | | | | | | 23,424 | 23,424 | 8,642 |
| 2022 | 22,979 | 871 | 6,042 | | 29,892 | | | | | | 23,107 | 23,107 | 6,784 |
| 2023 | 23,871 | 847 | 9,829 | | 34,546 | | | | | | 23,085 | 23,085 | 11,461 |
| 2024 | 20,263 | 819 | 9,944 | | 31,027 | | | | | | 22,864 | 22,864 | 8,162 |
| 2025 | 18,857 | 746 | 9,190 | | 28,793 | | | | | | 21,419 | 21,419 | 7,374 |
| 2026 | 20,016 | 663 | 5,372 | | 26,051 | | | | | | 19,565 | 19,565 | 6,486 |
| 2027 | 15,687 | 570 | 8,335 | | 24,592 | | | | | | 17,314 | 17,314 | 7,278 |
| 2028 | 13,493 | 473 | 7,108 | | 21,074 | | | | | | 14,779 | 14,779 | 6,295 |
| 2029 | 11,672 | 352 | 3,239 | | 15,263 | | | | | | 11,387 | 11,387 | 3,876 |
| 2030 | 10,614 | 302 | 4,647 | | 15,562 | | | | | | 10,019 | 10,019 | 5,543 |
| 2031 | 9,099 | 251 | 4,013 | | 13,362 | | | | | | 8,459 | 8,459 | 4,903 |
| 2032 | 7,138 | 194 | 3,226 | | 10,557 | | | | | | 6,506 | 6,506 | 4,051 |
| 2033 | 4,657 | 130 | 2,260 | | 7,046 | | | | | | 4,121 | 4,121 | 2,926 |
| 2034 | 1,660 | 59 | 1,102 | | 2,821 | | | | | | 1,267 | 1,267 | 1,554 |
| 2035 | 1,557 | 54 | 1,042 | | 2,653 | | | | | | 1,174 | 1,174 | 1,479 |
| 2036 | 1,394 | 46 | 935 | | 2,376 | | | | | | 1,037 | 1,037 | 1,339 |
| 2037 | 1,119 | 36 | 759 | | 1,914 | | | | | | 828 | 828 | 1,085 |
| 2038 | 711 | 22 | 483 | | 1,216 | | | | | | 524 | 524 | 692 |
| MINAL | 312,863 | 12,539 | 140,951 | | 466,353 | | | | 39,142 | 169,820 | 334,047 | 543,010 | -76,657 |
| v | 102,672 | 4,415 | 45,407 | | 152,494 | | | | 19,973 | 88,970 | 112,920 | 221,863 | -69,369 |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 0.687

PROGRAM: Better Business - Participant

| | | BENI | EFITS | | | COSTS | | |
|---------|-------------------|-----------|---------------|----------|---------------|----------------------|---------|---------------------|
| | (1) SAVINGS IN | (2) | (3) OTHER | (4) | (5) | (6) PARTICIPANT'S | (7) | (8) NET BENEFITS |
| | PARTICIPANT'S | INCENTIVE | PARTICIPANT'S | TOTAL | PARTICIPANT'S | BILL | TOTAL | то |
| | BILL | PAYMENTS | BENEFITS | BENEFITS | COST | INCREASE | COSTS | PARTICIPANTS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$ <u>(000)</u> | \$(000) | \$(000) |
| 2010 | 1,403 | 7,539 | | 8,942 | 10,471 | | 10,471 | -1,529 |
| 2011 | 3,067 | 8,116 | | 11,183 | 11,273 | | 11,273 | -90 |
| 2012 | 4,546 | 8,260 | | 12,806 | 11,473 | | 11,473 | 1,333 |
| 2013 | 6,226 | 8,263 | | 14,489 | 11,476 | | 11,476 | 3,013 |
| 2014 | 8,067 | 8,489 | | 16,555 | 11,790 | | 11,790 | 4,765 |
| 2015 | 10,955 | 12,999 | | 23,953 | 18,054 | | 18,054 | 5,900 |
| 2016 | 13,309 | 17,666 | | 30,975 | 24,536 | | 24,536 | 6,439 |
| 2017 | 14,210 | 22,729 | | 36,938 | 31,567 | | 31,567 | 5,371 |
| 2018 | 16,880 | 31,682 | | 48,562 | 44,002 | | 44,002 | 4,559 |
| 2019 | 22,217 | 44,077 | | 66,294 | 61,219 | | 61,219 | 5,075 |
| 2020 | 22,289 | | | 22,289 | | | | 22,289 |
| 2021 | 23,424 | | | 23,424 | | | | 23,424 |
| 2022 | 23,107 | | | 23,107 | | | | 23,107 |
| 2023 | 23,085 | | | 23,085 | | | | 23,085 |
| 2024 | 22,864 | | | 22,864 | | | | 22,864 |
| 2025 | 21,419 | | | 21,419 | | | | 21,419 |
| 2026 | 19,565 | | | 19,565 | | | | 19,565 |
| 2027 | 17,314 | | | 17,314 | | | | 17,314 |
| 2028 | 14,779 | | | 14,779 | | | | 14,779 |
| 2029 | 11,387 | | | 11,387 | | | | 11,387 |
| 2030 | 10,019 | | | 10,019 | | | | 10,019 |
| 2031 | 8,459 | | | 8,459 | | | | 8,459 |
| 2032 | 6,506 | | | 6,506 | | | | 6,506 |
| 2033 | 4,121 | | | 4,121 | | | | 4,121 |
| 2034 | 1,267 | | | 1,267 | | | | 1,267 |
| 2035 | 1,174 | | | 1,174 | | | | 1,174 |
| 2036 | 1,037 | | | 1,037 | | | | 1,037 |
| 2037 | 828 | | | 828 | | | | 828 |
| 2038 | 524 | | | 524 | | | | 524 |
| NOMINAL | 334,047 | 169,820 | | 503,867 | 235,861 | | 235,861 | 268,006 |
| NPV | 112,920 | 88,970 | | 201,890 | 123,570 | | 123,570 | 78,321 |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 1.634

Progress Energy Florida, Inc.

PROGRAM: Better Business - TRC

| | | | BENEFIT | s | | | | COSTS | | | | |
|---------|------------|----------|-----------|-------------|----------|--------------|------------|-----------|-----------|---------|---------|----------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) |
| | TOTAL | AVOIDED | AVOIDED | OTHER | | | TOTAL | INCREASED | INCREASED | UTILITY | | |
| | FUEL & O&M | T&D CAP. | GEN, CAP, | PARTICIPANT | TOTAL | PARTICIPANTS | FUEL & O&M | T&D CAP. | GEN. CAP. | PROGRAM | TOTAL | NET |
| | SAVINGS | COSTS | COSTS | BENEFITS | BENEFTTS | COST | INCREASE | COSTS | COSTS | COSTS | COSTS | BENEFITS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2010 | 1,288 | 68 | | | 1,356 | 10,471 | | | | 1,346 | 11,817 | -10,461 |
| 2011 | 2,776 | 139 | | | 2,915 | 11,273 | | | | 1,478 | 12,751 | -9,836 |
| 2012 | 3,726 | 211 | | | 3,936 | 11,473 | | | | 1,533 | 13,006 | -9,069 |
| 2013 | 6,048 | 272 | 1,775 | | 8,095 | 11,476 | | | | 1,675 | 13,152 | -5,057 |
| 2014 | 5,562 | 336 | 3,446 | | 9,343 | 11,790 | | | | 1,742 | 13,532 | -4,189 |
| 2015 | 7,575 | 413 | 4,296 | | 12,284 | 18,054 | | | | 2,840 | 20,894 | -8,610 |
| 2016 | 9,880 | 507 | 5,473 | | 15,860 | 24,536 | | | | 4,026 | 28,562 | -12,703 |
| 2017 | 14,518 | 620 | 4,766 | | 19,904 | 31,567 | | | | 5,456 | 37,023 | -17,119 |
| 2018 | 16,166 | 765 | 9,208 | | 26,139 | 44,002 | | | | 7,843 | 51,846 | -25,706 |
| 2019 | 20,517 | 954 | 11,639 | | 33,110 | 61,219 | | | | 11,202 | 72,421 | -39,311 |
| 2020 | 20,157 | 926 | 11,519 | | 32,601 | | | | | | | 32,601 |
| 2021 | 19,870 | 891 | 11,305 | | 32,066 | | | | | | | 32,066 |
| 2022 | 22,979 | 871 | 6,042 | | 29,892 | | | | | | | 29,892 |
| 2023 | 23,871 | 847 | 9,829 | | 34,546 | | | | | | | 34,546 |
| 2024 | 20,263 | 819 | 9,944 | | 31,027 | | | | | | | 31,027 |
| 2025 | 18,857 | 746 | 9,190 | | 28,793 | | | | | | | 28,793 |
| 2026 | 20,016 | 663 | 5,372 | | 26,051 | | | | | | | 26,051 |
| 2027 | 15,687 | 570 | 8,335 | | 24,592 | | | | | | | 24,592 |
| 2028 | 13,493 | 473 | 7,108 | | 21,074 | | | | | | | 21,074 |
| 2029 | 11,672 | 352 | 3,239 | | 15,263 | | | | | | | 15,263 |
| 2030 | 10,614 | 302 | 4,647 | | 15,562 | | | | | | | 15,562 |
| 2031 | 9,099 | 251 | 4,013 | | 13,362 | | | | | | | 13,362 |
| 2032 | 7,138 | 194 | 3,226 | | 10,557 | | | | | | | 10,557 |
| 2033 | 4,657 | 130 | 2,260 | | 7,046 | | | | | | | 7,046 |
| 2034 | 1,660 | 59 | 1,102 | | 2,821 | | | | | | | 2,821 |
| 2035 | 1,557 | 54 | 1,042 | | 2,653 | | | | | | | 2,653 |
| 2036 | 1,394 | 46 | 935 | | 2,376 | | | | | | | 2,376 |
| 2037 | 1,119 | 36 | 759 | | 1,914 | | | | | | | 1,914 |
| 2038 | 711 | 22 | 483 | | 1,216 | | | | | | | 1,216 |
| NOMINAL | 312,863 | 12,539 | 140,951 | | 466,353 | 235,861 | | | | 39,142 | 275,003 | 191,350 |
| NPV | 102,672 | 4,415 | 45,407 | | 152,494 | 123,570 | | | | 19,973 | 143,542 | 8,952 |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 1.062

C. COMMERCIAL/INDUSTRIAL NEW CONSTRUCTION PROGRAM

Program Start Date: 1995

Program modified in 2000, 2005, 2006 and 2007

Modifications proposed in 2010

Program Description

The Commercial/Industrial New Construction program is designed to improve the energy efficient construction of commercial buildings.

The program seeks to meet the following overall goals:

- Fulfill financial obligation to customers and the Commission by providing a costeffective comprehensive program portfolio of measures across all building types
- Educate the commercial new construction industry about energy efficient commercial building design
- Obtain energy and demand impacts that are significant, accurate, and measurable
- Provide customers with current information of innovative technologies for managing energy consumption to maximize participation

Policies and Procedures

The general eligibility requirements are as follows:

• Must have been influenced by one of Progress Energy's educational opportunities

- Equipment and measures must be installed in facilities that are commercially metered in Progress Energy territory
- Progress Energy reserves the right to inspect the installation of measures and equipment prior to issuing any incentive payments
- Evaluate and recommend the most cost-effective energy efficient building envelope and equipment measures for the new construction market
- The owner/builder or manufacturer must meet the requirements listed in the Program Participation Standards and comply with all state, local and federal codes

Incentive Levels and specific eligibility requirements for each measure promoted in this program will be presented in the Program Participation Standards and will be subject to revision based on changes in market conditions such as baseline or code revisions, updated measures, and valuation analysis or technological advances.

Progress Energy is proposing to include the following measures with this program:

HVAC Equipment

The HVAC equipment component of Commercial/Industrial New Construction provides customers with information on high efficiency HVAC equipment and financial incentives for the purchase of high efficiency unitary heat pumps and air conditioners, hybrid desiccant and geothermal units, high efficient straight cool air conditioners, thermal energy storage, packaged terminal heat pumps, and water-cooled and air-cooled chillers. The incentive is calculated for

each unit based on the KW difference between the high efficiency unit and the program-specified baseline efficiency. Variable Speed Drive controls and Variable Speed Drives for Chiller and Cooling Tower Pumps incentives will also be offered under this program.

Energy Recovery Ventilation / Demand Control Ventilation / Heat Pipes

The program promotes the installation of high efficiency energy recovery ventilation units in the conditioned air stream for customers using electric cooling and heating. These units are capable of removing over 70% of the sensible heat and over 60% of the latent heat when properly sized and installed. To qualify for Progress Energy's incentive, the energy recovery ventilation must meet Program Participation Standards qualifications. Demand Control Ventilation will provide incentives for the installation of Demand Control Ventilation using *C02* sensors. Demand Control Ventilation saves energy by automatically adjusting building ventilation rates in real time based on occupancy. An incentive will be offered for Heat Pipe technology for preconditioning fresh air and must meet the Program Participation Standards. Exhaust hood controls for varying ventilation will be included as an incentive.

Cool Roof / Green Roof/ Roof Insulation

The cool roof measure will provide customers with an incentive to install an Energy Star approved "*cool roof*" providing the facility has electric cooling. Customers must meet the specifications for solar reflectance and reliability, having initial reflectance as outlined in the Program Participation Standards. The green roof measure will provide an incentive for customers to install an approved green roof on their facility. The roof insulation measure encourages customers to add insulation to the conditioned roof area.

Efficient Indoor lighting

This measure will provide customers with an incentive to install lighting systems which are above code. The following technologies will be included: Premium T-8's and T-5's, ceramic metal halides, LED display lighting, and Induction/Cold cathode. The Program Participation Standards will outline the incentive adjustments due to code changes.

Window Film / Solar Screen

This measure promotes the purchase of windows that meet Progress Energy requirements for window film or solar screen on windows having east, west, and south exposures. The qualifying facilities and requirements are outlined in the Program Participation Standards.

Refrigeration

This measure provides an incentive to install energy efficient devices to reduce energy consumption of refrigeration equipment. These devices include vending machine controls, oversized air cooled condensers, multiplex compressor systems, and high efficiency ice makers.

Building Commissioning

This measure provides an incentive to customers for conducting whole building commissioning. The requirement and incentives will be outlined in the Participation Standards.

Efficient Motors

This measure promotes the installation of certain high efficiency poly-phase motors through a simple incentive structure based on the motor size and a specified \$/hp. The specific incentive amount will be a function of the motor size and efficiency.

Program Participation

Annual participation estimates for the Commercial/Industrial New Construction program are shown in the following table.

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|---|---|---|
| 2010 | 167,233 | 2,093 | 181 | 9% |
| 2011 | 170,886 | 3,653 | 187 | 6% |
| 2012 | 175,147 | 4,261 | 193 | 6% |
| 2013 | 178,542 | 3,395 | 200 | 6% |
| 2014 | 182,030 | 3,488 | 207 | 6% |
| 2015 | 185,461 | 3,431 | 214 | 6% |
| 2016 | 188,717 | 3,256 | 222 | 6% |
| 2017 | 191,817 | 3,100 | 230 | 6% |
| 2018 | 194,809 | 2,992 | 239 | 6% |
| 2019 | 197,848 | 3,039 | 198 | 6% |

The total number of customers is the forecast of commercial/industrial customers in Progress Energy's 2009 Ten Year Site Plan.
 All commercial, industrial and governmental rate class customers who build new metered facilities in a given year are eligible to participate.

3. Number of program participants represents the number of individual participants projected in a given year.

4. Cumulative penetration is the ratio of projected participating customers to the eligible customer pool.

Savings Estimates

Total program savings were developed by first estimating the total savings for each individual measure based on each measure's per customer savings and, annual projected participation. The total program savings were then computed as the sum of the individual measure savings, and are shown in the following tables.

At the Meter

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 20,519 | 4.42 | 7.62 | 3,718,111 | 801 | 1,381 |
| 2011 | 22,387 | 4.45 | 8.40 | 4,190,161 | 832 | 1,572 |
| 2012 | 23,687 | 4.45 | 8.94 | 4,582,013 | 861 | 1,730 |
| 2013 | 25,511 | 6.42 | 10.31 | 5,102,874 | 1,284 | 2,062 |
| 2014 | 25,769 | 6.28 | 10.52 | 5,332,900 | 1,299 | 2,178 |
| 2015 | 30,132 | 6.42 | 12.68 | 6,455,619 | 1,376 | 2,717 |
| 2016 | 29,716 | 3.29 | 12.39 | 6,595,172 | 731 | 2,749 |
| 2017 | 34,678 | 2.84 | 14.44 | 7,978,034 | 653 | 3,321 |
| 2018 | 38,913 | 2.41 | 16,19 | 9,286,094 | 574 | 3,863 |
| 2019 | 51,574 | 2.47 | 21.44 | 10,220,795 | 489 | 4,249 |

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 21,642 | 4.66 | 8.04 | 3,921,492 | 845 | 1,457 |
| 2011 | 23,611 | 4.69 | 8.86 | 4,419,363 | 878 | 1,658 |
| 2012 | 24,983 | 4.69 | 9.43 | 4,832,649 | 908 | 1,825 |
| 2013 | 26,907 | 6.77 | 10.87 | 5,382,001 | 1,354 | 2,175 |
| 2014 | 27,178 | 6.62 | 11.10 | 5,624,610 | 1,370 | 2,297 |
| 2015 | 31,780 | 6.77 | 13.38 | 6,808,741 | 1,451 | 2,866 |
| 2016 | 31,342 | 3.47 | 13.06 | 6,955,928 | 771 | 2,899 |
| 2017 | 36,575 | 2.99 | 15.23 | 8,414,432 | 689 | 3,503 |
| 2018 | 41,041 | 2.54 | 17.07 | 9,794,043 | 605 | 4,074 |
| 2019 | 54,396 | 2.60 | 22.61 | 10,779,872 | 516 | 4,481 |

- -

Impact Evaluation Plan

The Commercial/Industrial New Construction program includes the installation of varied types of measures. As such, the impact evaluation plan addresses interactive effects of multiple measures. In order to capture the impacts of these measures, engineering simulations and statistical billing analysis will represent the primary methods used to estimate demand and energy impacts, although the specific method may vary depending on measure-specific participation levels. These analyses are supported by end-use metering data, where feasible.

Cost Effectiveness

The economic results of the program are as follows:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|-----------------------|-----------------------------|-----------|
| Rate Impact Measure | \$48,870 | \$68,945 | -\$20,075 | 0.71 |
| Participant | \$59,073 | \$36,940 | \$22,133 | 1.6 |
| Total Resource Cost | \$48,870 | \$46,812 | \$2,058 | 1.04 |

PROGRAM: Business New Construction - RIM

| | | | BENEFITS | | | COSTS | | | | | | | | | | |
|---------|-----------------------|---------|--------------------------------------|------------------|-------------------|------------------------|---------|--------------------|------------------|-----------------------|-------------------|----------------|-----------------|------|------|------|
| | (1) TOTAL | | (1) (2) (3) TOTAL AVOIDED AVOIDED | | | (4) | (4) (5) | (5) | (6) TOTAL | (7) INCREASED | (8) INCREASED | (9) UTILITY | (10) | (11) | (12) | (13) |
| | FUEL & O&M SAVINGS | | | REVENUE GAINS | TOTAL BENEFITS | FUEL & O&M INCREASE | | GEN, CAP. COSTS | PROGRAM COSTS | INCENTIVE PAYMENTS | REVENUE LOSSES | TOTAL COSTS | NET BENEFITS | | | |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | S(000) | \$(000) | | | |
| 2010 | 328 | 20 | | | 348 | | | | 615 | 2,920 | 330 | 3,866 | -3,518 | | | |
| 2011 | 721 | 43 | | | 763 | | | | 777 | 3,399 | 734 | 4,910 | -4,147 | | | |
| 2012 | 987 | 67 | | | 1,054 | | | | 906 | 3,792 | 1,112 | 5,809 | -4,756 | | | |
| 2013 | 1,761 | 93 | 581 | | 2,435 | | | | 1,162 | 4,431 | 1,626 | 7,218 | -4,784 | | | |
| 2014 | 1,638 | 121 | 1,188 | | 2,947 | | | | 1,283 | 4,757 | 2,176 | 8,215 | -5,268 | | | |
| 2015 | 2,229 | 153 | 1,539 | | 3,921 | | | | 1,853 | 6,314 | 2,955 | 11,122 | -7,201 | | | |
| 2016 | 2,822 | 184 | 1,938 | | 4,944 | | | | 2,254 | 6,772 | 3,384 | 12,410 | -7,466 | | | |
| 2017 | 4,153 | 218 | 1,653 | | 6,023 | | | | 2,793 | 8,177 | 3,359 | 14,329 | -8,306 | | | |
| 2018 | 4,278 | 256 | 3,081 | | 7,616 | | | | 3,281 | 9,450 | 3,668 | 16,399 | -8,783 | | | |
| 2019 | 4,946 | 298 | 3,675 | | 8,918 | | | | 3,688 | 10,467 | 4,353 | 18,509 | -9,591 | | | |
| 2020 | 4,839 | 291 | 3,676 | | 8,806 | | | | | | 4,325 | 4,325 | 4,481 | | | |
| 2021 | 4,656 | 284 | 3,673 | | 8,613 | | | | | | 4,512 | 4,512 | 4,102 | | | |
| 2022 | 5,653 | 278 | 1,967 | | 7,898 | | | | | | 4,395 | 4,395 | 3,503 | | | |
| 2023 | 5,903 | 271 | 3,220 | | 9,394 | | | | | | 4,342 | 4,342 | 5,052 | | | |
| 2024 | 4,598 | 264 | 3,292 | | 8,155 | | | | | | 4,262 | 4,262 | 3,893 | | | |
| 2025 | 4,366 | 252 | 3,210 | | 7,828 | | | | | | 4,029 | 4,029 | 3,799 | | | |
| 2026 | 5,178 | 242 | 2,037 | | 7,456 | | | | | | 3,809 | 3,809 | 3,647 | | | |
| 2027 | 3,992 | 231 | 3,539 | | 7,762 | | | | | | 3,562 | 3,562 | 4,200 | | | |
| 2028 | 3,794 | 222 | 3,494 | | 7,510 | | | | | | 3,307 | 3,307 | 4,203 | | | |
| 2029 | 4,357 | 213 | 2,052 | | 6,623 | | | | | | 3,060 | 3,060 | 3,563 | | | |
| 2030 | 4,300 | 201 | 3,244 | | 7,745 | | | | | | 2,800 | 2,800 | 4,944 | | | |
| 2031 | 4,075 | 189 | 3,197 | | 7,461 | | | | | | 2,557 | 2,557 | 4,904 | | | |
| 2032 | 3,804 | 177 | 3,131 | | 7,112 | | | | | | 2,262 | 2,262 | 4,850 | | | |
| 2033 | 3,414 | 164 | 3,029 | | 6,607 | | | | | | 1,921 | 1,921 | 4,686 | | | |
| 2034 | 3,025 | 151 | 2,910 | | 6,086 | | | | | | 1,571 | 1,571 | 4,515 | | | |
| 2035 | 3,040 | 137 | 2,752 | | 5,929 | | | | | | 1,665 | 1,665 | 4,264 | | | |
| 2036 | 3,104 | 121 | 2,540 | | 5,766 | | | | | | 1,866 | 1,866 | 3,899 | | | |
| 2037 | 3,139 | 102 | 2,223 | | 5,464 | | | | | | 2,117 | 2,117 | 3,347 | | | |
| 2038 | 3,156 | 79 | 1,793 | | 5,027 | | | | | | 2,388 | 2,388 | 2,640 | | | |
| NOMINAL | 102,251 | 5,325 | 68,634 | | 176,210 | | | | 18,611 | 60,478 | 82,446 | 161,536 | 14,674 | | | |
| NPV | 29,209 | 1,629 | 18,032 | | 48,870 | | | | 9,872 | 33,246 | 25,827 | 68,945 | -20,075 | | | |
| | | | | | | | | Utility Discount | | | | | | | | |

Benefit Cost Ratio = 0.709

| | | BEN | EFTTS | | | | | |
|---------|-------------------|-----------|-----------------|----------|---------------|--|---------|---------------------|
| | (1) SAVINGS IN | (2) | (3) OTHER | (4) | (5) | (6) PARTICIPANT'S | (7) | (8) NET BENEFITS |
| | PARTICIPANT'S | INCENTIVE | PARTICIPANT'S | TOTAL | PARTICIPANT'S | BILL | TOTAL | то |
| | BILL | PAYMENTS | BENEFITS | BENEFITS | COST | INCREASE | COSTS | PARTICIPANTS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2010 | 330 | 2,920 | | 3,251 | 3,245 | | 3,245 | 6 |
| 2011 | 734 | 3,399 | | 4,133 | 3,776 | | 3,776 | 357 |
| 2012 | 1,112 | 3,792 | | 4,904 | 4,213 | | 4,213 | 690 |
| 2013 | 1,626 | 4,431 | | 6,057 | 4,923 | | 4,923 | 1,134 |
| 2014 | 2,176 | 4,757 | | 6,932 | 5,285 | | 5,285 | 1,647 |
| 2015 | 2,955 | 6,314 | | 9,269 | 7,015 | | 7,015 | 2,254 |
| 2016 | 3,384 | 6,772 | | 10,156 | 7,525 | | 7,525 | 2,632 |
| 2017 | 3,359 | 8,177 | | 11,536 | 9,086 | | 9,086 | 2,450 |
| 2018 | 3,668 | 9,450 | | 13,117 | 10,500 | | 10,500 | 2,618 |
| 2019 | 4,353 | 10,467 | | 14,821 | 11,630 | | 11,630 | 3,190 |
| 2020 | 4,325 | | | 4,325 | | | | 4,325 |
| 2021 | 4,512 | | | 4,512 | | | | 4,512 |
| 2022 | 4,395 | | | 4,395 | | | | 4,395 |
| 2023 | 4,342 | | | 4,342 | | | | 4,342 |
| 2024 | 4,262 | | | 4,262 | | | | 4,262 |
| 2025 | 4,029 | | | 4,029 | | | | 4,029 |
| 2026 | 3,809 | | | 3,809 | | | | 3,809 |
| 2027 | 3,562 | | | 3,562 | | | | 3,562 |
| 2028 | 3,307 | | | 3,307 | | | | 3,307 |
| 2029 | 3,060 | | | 3,060 | | | | 3,060 |
| 2030 | 2,800 | | | 2,800 | | | | 2,800 |
| 2031 | 2,557 | | | 2,557 | | | | 2,557 |
| 2032 | 2,262 | | | 2,262 | | | | 2,262 |
| 2033 | 1,921 | | | 1,921 | | | | 1,921 |
| 2034 | 1,571 | | | 1,571 | | | | 1,571 |
| 2035 | 1,665 | | | 1,665 | | | | 1,665 |
| 2036 | 1,866 | | | 1,866 | | | | 1,866 |
| 2037 | 2,117 | | | 2,117 | | | | 2,117 |
| 2038 | 2,388 | | | 2,388 | | | | 2,388 |
| IOMINAL | 82,446 | 60,478 | | 142,925 | 67,198 | | 67,198 | 75,726 |
| ₽V | 25,827 | 33,246 | | 59,073 | 36,940 | | 36,940 | 22,133 |
| | | | | | | Utility Discount F Benefit Cost Rat | | |

Business New Construction - Participant PROGRAM:

Benefit Cost Ratio = 1.599

Progress Energy Florida, Inc.

PROGRAM: Business New Construction - TRC

| | | | BENEFIT | 8 | | | COSTS | | | | | | |
|---------|------------|---------|-----------|-------------|----------|---------------|------------|-----------|-----------|---------|---------|----------|--|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | |
| | TOTAL | AVOIDED | AVOIDED | OTHER | | | TOTAL | INCREASED | | VIILITY | | | |
| | FUEL & O&M | | GEN. CAP. | PARTICIPANT | TOTAL | PARTICIPANT'S | FUEL & O&M | T&D CAP. | GEN. CAP. | PROGRAM | TOTAL | NET | |
| | SAVINGS | COSTS | COSTS | BENEFITS | BENEFTIS | COST | INCREASE | COSTS | COSTS | COSTS | COSTS | BENEFITS | |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | |
| 2010 | 328 | 20 | | | 348 | 3,245 | | | | 615 | 3,860 | -3,512 | |
| 2011 | 721 | 43 | | | 763 | 3,776 | | | | 777 | 4,553 | -3,790 | |
| 2012 | 987 | 67 | | | 1,054 | 4,213 | | | | 906 | 5,119 | -4,065 | |
| 2013 | 1,761 | 93 | 581 | | 2,435 | 4,923 | | | | 1,162 | 6,085 | -3,650 | |
| 2014 | 1,638 | 121 | 1,188 | | 2,947 | 5,285 | | | | 1,283 | 6,568 | -3,621 | |
| 2015 | 2,229 | 153 | 1,539 | | 3,921 | 7,015 | | | | 1,853 | 8,868 | -4,948 | |
| 2016 | 2,822 | 184 | 1,938 | | 4,944 | 7,525 | | | | 2,254 | 9,778 | -4,834 | |
| 2017 | 4,153 | 218 | 1,653 | | 6,023 | 9,086 | | | | 2,793 | 11,879 | -5,855 | |
| 2018 | 4,278 | 256 | 3,081 | | 7,616 | 10,500 | | | | 3,281 | 13,781 | -6,165 | |
| 2019 | 4,946 | 298 | 3,675 | | 8,918 | 11,630 | | | | 3,688 | 15,318 | -6,400 | |
| 2020 | 4,839 | 291 | 3,676 | | 8,806 | | | | | | | 8,806 | |
| 2021 | 4,656 | 284 | 3,673 | | 8,613 | | | | | | | 8,613 | |
| 2022 | 5,653 | 278 | 1,967 | | 7,898 | | | | | | | 7,898 | |
| 2023 | 5,903 | 271 | 3,220 | | 9,394 | | | | | | | 9,394 | |
| 2024 | 4,598 | 264 | 3,292 | | 8,155 | | | | | | | 8,155 | |
| 2025 | 4,366 | 252 | 3,210 | | 7,828 | | | | | | | 7,828 | |
| 2026 | 5,178 | 242 | 2,037 | | 7,456 | | | | | | | 7,456 | |
| 2027 | 3,992 | 231 | 3,539 | | 7,762 | | | | | | | 7,762 | |
| 2028 | 3,794 | 222 | 3,494 | | 7,510 | | | | | | | 7,510 | |
| 2029 | 4,357 | 213 | 2,052 | | 6,623 | | | | | | | 6,623 | |
| 2030 | 4,300 | 201 | 3,244 | | 7,745 | | | | | | | 7,745 | |
| 2031 | 4,075 | 189 | 3,197 | | 7,461 | | | | | | | 7,461 | |
| 2032 | 3,804 | 177 | 3,131 | | 7,112 | | | | | | | 7,112 | |
| 2033 | 3,414 | 164 | 3,029 | | 6,607 | | | | | | | 6,607 | |
| 2034 | 3,025 | 151 | 2,910 | | 6,086 | | | | | | | 6,086 | |
| 2035 | 3,040 | 137 | 2,752 | | 5,929 | | | | | | | 5,929 | |
| 2036 | 3,104 | 121 | 2,540 | | 5,766 | | | | | | | 5,766 | |
| 2037 | 3,139 | 102 | 2,223 | | 5,464 | | | | | | | 5,464 | |
| 2038 | 3,156 | 79 | 1,793 | | 5,027 | | | | | | | 5,027 | |
| NOMINAL | 102,251 | 5,325 | 68,634 | | 176,210 | 67,198 | | | | 18,611 | 85,809 | 90,401 | |
| NPV | 29,209 | 1,629 | 18,032 | | 48,870 | 36,940 | | | | 9,872 | 46,812 | 2,058 | |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 1.044

D. BUSINESS ENERGY SAVER PROGRAM

Program Start Date: Proposed in 2010

Program Description

The Business Energy Saver program is designed to encourage and educate business customers located in low income areas by demonstration and installation of sustainable energy conservation measures to help control and reduce energy consumption within their business. The business must be located within the surrounding area of the Progress Energy qualifying Census Block Group that meets the definition of a low-income neighborhood. Trained, professional surveyors and installers representing Progress Energy will offer businesses an energy assessment followed by the installation of specified electric energy conservation measures. While in the business, the owner will be provided energy saving tips for improving and sustaining energy efficiency. The energy conservation measures installed and energy efficiency education provided will be at no cost to the participants.

The Business Energy Saver program seeks to achieve the following goals:

- Conduct an energy assessment to identify energy efficiency opportunities in the business
- Implement a comprehensive package of electric energy conservation measures to increase the business' energy efficiency and lower energy consumption

- Provide one-on-one customer education on energy efficiency techniques and the installation of energy conservation measures to create an immediate measurable and sustainable energy reduction in their business
- Promote behavioral changes that will help businesses in targeted areas to more effectively control their energy consumption over time

Policies and Procedures

The program eligibility requirements to qualify for participation are as follows:

- The business must be a Progress Energy metered customer within Progress Energy service area
- Business must be in a selected Progress Energy qualifying Census Block Group which meets the definition of a low-income neighborhood and surrounding area
- National and Chain Accounts are not eligible for participation in the Business Energy Saver program
- All installations must be accessible for verification by a Progress Energy representative
- A State of Florida General Licensed Contractor, selected and approved by Progress Energy must be used to implement the Business Energy Saver program measures
- The business energy consumption shall be within Progress Energy defined standards

- The business will have been in operation for at least one year within Progress Energy service area
- The business must meet the licensing requirement as established by the local municipality and state regulatory agencies

Incentive levels and specific eligibility requirements for each measure promoted in this program will be presented in the Program Participation Standards and will be subject to revision based on changes in market conditions such as baseline or code revisions, updated measurement and valuation analysis, or technological advances.

Progress Energy is proposing to include the following measures with this program:

Compact Fluorescent Bulbs

This measure will install in the business up to five (5) compact fluorescent bulbs to replace incandescent bulbs with comparable lumens output.

Refrigerator Coil Brush

This portion of the program will provide the customer with a coil brush and demonstration how to remove dust and debris from condenser coils to improve the refrigerator efficiency.

Refrigerator Thermometer

This measure will install one thermometer in the food or freezer compartment of the refrigerator to provide a reference temperature for efficient operation of the appliance.

Change Filter Calendar

This portion of the program will provide each business with a Progress Energy magnetic calendar to help remind them to clean or change the HVAC filter monthly.

Weatherization Measures

This portion of the program will install weather stripping, door sweeps, caulk, foam sealant, and clear patch tape where needed; to reduce or stop air infiltration around doors, windows, and where pipes enter the business.

Water Heater Insulation Wrap and Insulation for Water Pipes

This portion of the program will install a water heater wrap and pipe insulation as identified to improve the efficiency of the water heating system. Foam insulated water heaters will be excluded from this measure.

Water Conservation Faucet Aerators

This portion of the program will install a maximum of two (2) aerators per business. This measure will reduce energy consumption related to the water heater system.

Water Heater Temperature Check and Adjustment

This portion of the program will provide a temperature check of the water heater and inform the customer of the possibility for reducing temperatures within manufacturer's recommendation and code requirements.

HVAC Filters

This portion of the program will provide each customer with a one-year supply of filters (12) for the main HVAC system. One filter may be installed at time of evaluation, if needed.

Indoor Wall Thermometer

This portion of the program will install one wall plate thermometer per business to encourage the business owner to be aware of thermostat setting.

HVAC Window Unit Winterization Kit

This measure will install a winterization HVAC kit on wall/window AC units, if seasonably applicable. The business will receive or have installed a maximum of three (3) kits. The customer will be educated on the proper use and value of the winterization kit as a method of stopping air infiltration in the business.

HVAC Maintenance

This measure will provide basic maintenance on the condensing and air handling units to increase energy efficiency through proper operational maintenance of mechanical equipment.

Attic Insulation Upgrade

This portion of the program will upgrade the customer's ceiling insulation up to R-30 as building code will allow. This measure will improve the efficiency of the business' building envelope.

Window Film/Solar Screen

This portion of the program will install window film or solar screen on south, east, or west oriented windows to reduce solar heat gain within the building.

Program Participation

Annual participation estimates for the Business Energy Saver program are shown in the following table.

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Me as ure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|--|---|---|
| 2010 | 167,233 | 1,000 | 100 | 10% |
| 2011 | 170,886 | 960 | 100 | 10% |
| 2012 | 175,147 | 918 | 120 | 13% |
| 2013 | 178,542 | 853 | 120 | 14% |
| 2014 | 182,030 | 784 | 140 | 18% |
| 2015 | 185,461 | 691 | 140 | 20% |
| 2016 | 188,717 | 592 | 160 | 27% |
| 2017 | 191,817 | 468 | 160 | 34% |
| 2018 | 194,809 | 336 | 175 | 52% |
| 2019 | 197,848 | 181 | 175 | 97% |

 The total number of customers is the forecast of commercial/industrial customers in Progress Energy's 2009 Ten Year Site Plan.
 Eligible customers represents the count of businesses in Progress Energy's service territory that are at or below program qualifying 2. income levels based on US Census block data, escalated. Number of program participants represents the number of individual measure participants projected in a given year.

3.

4. Cumulative penetration is the ratio of projected participating customers to the eligible customer pool.

Savings Estimates

Total program savings were developed by first estimating the total savings for each individual measure based on each measure's per customer savings and annual projected participation. The total projected program savings where then computed as the sum of the individual measure savings, as shown in the following tables.

At the Meter

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annuai Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 2308 | 0.41 | 1.64 | 230,790 | 41 | 164 |
| 2011 | 2308 | 0.41 | 1.64 | 230,790 | 41 | 164 |
| 2012 | 2308 | 0.42 | 1.64 | 276,948 | 50 | 197 |
| 2013 | 2308 | 0.42 | 1.64 | 276,948 | 50 | 197 |
| 2014 | 2308 | 0.41 | 1.64 | 323,106 | 58 | 229 |
| 2015 | 2308 | 0.41 | 1.64 | 323,106 | 58 | 229 |
| 2016 | 2308 | 0.41 | 1.64 | 369,264 | 66 | 262 |
| 2017 | 2308 | 0.41 | 1.64 | 369,264 | 66 | 262 |
| 2018 | 2308 | 0.42 | 1.64 | 403,883 | 73 | 287 |
| 2019 | 2308 | 0.42 | 1.64 | 403,883 | 73 | 287 |

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 2434 | 0.43 | 1.73 | 243,414 | 43 | 173 |
| 2011 | 2434 | 0.43 | 1.73 | 243,414 | 43 | 173 |
| 2012 | 2434 | 0.44 | 1.73 | 292,097 | 53 | 208 |
| 2013 | 2434 | 0.44 | 1.73 | 292,097 | 53 | 208 |
| 2014 | 2434 | 0.44 | 1.73 | 340,780 | 61 | 242 |
| 2015 | 2434 | 0.44 | 1.73 | 340,780 | 61 | 242 |
| 2016 | 2434 | 0.44 | 1.73 | 389,463 | 70 | 276 |
| 2017 | 2434 | 0.44 | 1.73 | 389,463 | 70 | 276 |
| 2018 | 2434 | 0.44 | 1.73 | 425,975 | 77 | 303 |
| 2019 | 2434 | 0.44 | 1.73 | 425,975 | 77 | 303 |

Impact Evaluation Plan

The Business Energy Saver program includes the installation of varied types of measures. As such, the impact evaluation plan addresses interactive effects of multiple measures. In order to capture the impacts of these measures, engineering simulations and statistical billing analysis will represent the primary methods used to estimate demand and energy impacts, although the specific method may vary depending on measure-specific participation levels.

Cost-Effectiveness

The economic results of the program are as follows:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|--------------------|-----------------------------|-----------|
| Rate Impact Measure | \$2,257 | \$3,174 | -\$917 | 0.71 |
| Participant | \$2,987 | \$1,640 | \$1,347 | 1.82 |
| Total Resource Cost | \$2,257 | \$1,827 | \$430 | 1.24 |

| | | | BENEFITS | | | | | | COSTS | | | | |
|--------|-----------------------|-------------------|--------------------|------------------|-------------------|------------------------|-------------------|--------------------|------------------|-----------------------|-------------------|----------------|-----------------|
| | (1) TOTAL | (2) AVOIDED | (3) AVOIDED | (4) | (5) | (6) TOTAL | (7) INCREASED | (8) INCREASED | (9) UTILITY | (10) | (11) | (12) | (13) |
| | FUEL & O&M SAVINGS | T&D CAP. COSTS | GEN. CAP. COSTS | REVENUE GAINS | TOTAL BENEFTTS | FUEL & O&M INCREASE | T&D CAP. COSTS | GEN. CAP. COSTS | PROGRAM COSTS | INCENTIVE PAYMENTS | REVENUE LOSSES | TOTAL COSTS | NET BENEFTTS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2010 | 26 | 2 | | | 29 | | | | 23 | 294 | 27 | 344 | -315 |
| 2011 | 54 | 5 | | | 59 | | | | 23 | 268 | 57 | 349 | -290 |
| 2012 | 74 | 7 | | | 81 | | | | 28 | 311 | 87 | 427 | -345 |
| 2013 | 137 | 10 | 60 | | 208 | | | | 28 | 266 | 125 | 419 | -211 |
| 2014 | 120 | 13 | 122 | | 255 | | | | 33 | 319 | 170 | 521 | -267 |
| 2015 | 150 | 15 | 144 | | 309 | | | | 33 | 244 | 218 | 494 | -185 |
| 2016 | 195 | 18 | 175 | | 387 | | | | 37 | 253 | 251 | 542 | -155 |
| 2017 | 298 | 20 | 141 | | 459 | | | | 37 | 228 | 248 | 513 | -55 |
| 2018 | 283 | 22 | 243 | | 547 | | | | 41 | 236 | 260 | 536 | 11 |
| 2019 | 302 | 23 | 265 | | 590 | | | | 41 | 239 | 294 | 574 | 17 |
| 2020 | 266 | 20 | 232 | | 518 | | | | | | 266 | 266 | 251 |
| 2021 | 223 | 17 | 195 | | 434 | | | | | | 248 | 248 | 187 |
| 2022 | 238 | 14 | 88 | | 340 | | | | | | 210 | 210 | 130 |
| 2023 | 202 | 11 | 116 | | 329 | | | | | | 173 | 173 | 156 |
| 2024 | 122 | 8 | 87 | | 216 | | | | | | 130 | 130 | 86 |
| 2025 | 97 | 6 | 70 | | 173 | | | | | | 106 | 106 | 66 |
| 2026 | 88 | 4 | 32 | | 125 | | | | | | 78 | 78 | 46 |
| 2027 | 46 | 2 | 34 | | 83 | | | | | | 49 | 49 | 34 |
| 2028 | 37 | 2 | 29 | | 68 | | | | | | 39 | 39 | 29 |
| 2029 | 32 | 1 | 14 | | 47 | | | | | | 28 | 28 | 19 |
| 2030 | 31 | 1 | 20 | | 52 | | | | | | 23 | 23 | 29 |
| 2031 | 26 | 1 | 18 | | 45 | | | | | | 18 | 18 | 27 |
| 2032 | 22 | 1 | 16 | | 39 | | | | | | 15 | 15 | 23 |
| 2033 | 17 | 1 | 14 | | 31 | | | | | | 13 | 13 | 18 |
| 2034 | 14 | 1 | 11 | | 25 | | | | | | 10 | 10 | 15 |
| 2035 | 7 | 0 | 8 | | 15 | | | | | | 7 | 7 | 8 |
| 2036 | 6 | 0 | 4 | | 10 | | | | | | 4 | 4 | 6 |
| 2037 | | | | | | | | | | | | | |
| 2038 | . 100 | | 2 1 2 2 | | <u> </u> | | | | 224 | 2 (20 | | (107 | |
| OMINAL | 3,109 | 225 | 2,139 | | 5,473 | | | | 324 | 2,659 | 3,154 | 6,137 | -664 |
| PV | 1,292 | 100 | 866 | | 2,257 | | | | 187 | 1,640 | 1,347 | 3,174 | -917 |
| | | | | | | | U | tility Discount R | ate = 8.48 | | | | |

PROGRAM: Business Energy Saver Program - RIM

Utility Discount Rate = 8.48 Benefit Cost Ratio = 0.711

| | | BEN | EFTTS | | | COSTS | | |
|----------|------------------------------------|------------------|-------------------------------|--|----------------------|------------------------------|--------------|---------------------------|
| | (1) SAVINGS IN PARTICIPANT'S | (2) INCENTIVE | (3) OTHER PARTICIPANT'S | (4) TOTAL | (5) PARTICIPANT'S | (6) PARTICIPANT'S BILL | (7) TOTAL | (8) NET BENEFIIS TO |
| 1/2 4 8 | BILL | PAYMENTS | BENEFITS | BENEFITS | COST | INCREASE | COSTS | PARTICIPANTS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2010 | 27 | 294 | | 321 | 294 | | 294 | 27 |
| 2011 | 57 | 268 | | 326 | 268 | | 268 | 57 |
| 2012 | 87 | 311 | | 399 | 311 | | 311 | 87 |
| 2013 | 125 | 266 | | 391 | 266 | | 266 | 125 |
| 2014 | 170 | 319 | | 489 | 319 | | 319 | 170 |
| 2015 | 218 | 244 | | 461 | 244 | | 244 | 218 |
| 2016 | 251 | 253 | | 505 | 253 | | 253 | 251 |
| 2017 | 248 | 228 | | 476 | 228 | | 228 | 248 |
| 2018 | 260 | 236 | | 496 | 236 | | 236 | 260 |
| 2019 | 294 | 239 | | 533 | 239 | | 239 | 294 |
| 2020 | 266 | | | 266 | | | | 266 |
| 2021 | 248 | | | 248 | | | | 248 |
| 2022 | 210 | | | 210 | | | | 210 |
| 2023 | 173 | | | 173 | | | | 173 |
| 2024 | 130 | | | 130 | | | | 130 |
| 2025 | 106 | | | 106 | | | | 106 |
| 2026 | 78 | | | 78 | | | | 78 |
| 2027 | 49 | | | 49 | | | | 49 |
| 2028 | 39 | | | 39 | | | | 39 |
| 2029 | 28 | | | 28 | | | | 28 |
| 2030 | 23 | | | 23 | | | | 23 |
| 2031 | 18 | | | 18 | | | | 18 |
| 2032 | 15 | | | 15 | | | | 15 |
| 2033 | 13 | | | 13 | | | | 13 |
| 2034 | 10 | | | 10 | | | | 10 |
| 2035 | 7 | | | 7 | | | | 7 |
| 2036 | 4 | | | 4 | | | | 4 |
| 2030 | • | | | | | | | |
| 2038 | | | | | | | | |
| IOMINAL. | 3,154 | 2,659 | | 5,813 | 2,659 | | 2,659 | 3,154 |
| PV | 1,347 | 1,640 | | 2,987 | 1,640 | | 1,640 | 1,347 |
| | | | | nt Rate = 8.48 Ratio = 1.822 | | | | |
| | | | 11 | A | D | Enargy Florida | t | |

PROGRAM: Business Energy Saver Program - Participant

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Progress Energy Florida, Inc.

PROGRAM: Business Energy Saver Program - TRC

| | | | BENEFIT | S | | COSTS | | | | | | |
|--------|------------|----------|---------|-------------|----------|---------------|------------|-----------|-----------|---------|---------|---------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) |
| | TOTAL | AVOIDED | | OTHER | | | TOTAL | INCREASED | | UTILITY | | |
| | FUEL & O&M | T&D CAP. | | PARTICIPANT | TOTAL | PARTICIPANT'S | FUEL & O&M | T&D CAP. | GEN. CAP. | PROGRAM | TOTAL | NET |
| | SAVINGS | COSTS | COSTS | BENEFITS | BENEFITS | COST | INCREASE | COSTS | COSTS | COSTS | COSTS | BENEFIT |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2010 | 26 | 2 | | | 29 | 294 | | | | 23 | 317 | -289 |
| 2011 | 54 | 5 | | | 59 | 268 | | | | 23 | 292 | -233 |
| 2012 | 74 | 7 | | | 81 | 311 | | | | 28 | 339 | -258 |
| 2013 | 137 | 10 | 60 | | 208 | 266 | | | | 28 | 294 | -87 |
| 2014 | 120 | 13 | 122 | | 255 | 319 | | | | 33 | 352 | -97 |
| 2015 | 150 | 15 | 144 | | 309 | 244 | | | | 33 | 276 | 32 |
| 2016 | 195 | 18 | 175 | | 387 | 253 | | | | 37 | 291 | 96 |
| 2017 | 298 | 20 | 141 | | 459 | 228 | | | | 37 | 265 | 194 |
| 2018 | 283 | 22 | 243 | | 547 | 236 | | | | 41 | 277 | 271 |
| 2019 | 302 | 23 | 265 | | 590 | 239 | | | | 41 | 280 | 311 |
| 2020 | 266 | 20 | 232 | | 518 | | | | | | | 518 |
| 2021 | 223 | 17 | 195 | | 434 | | | | | | | 434 |
| 2022 | 238 | 14 | 88 | | 340 | | | | | | | 340 |
| 2023 | 202 | 11 | 116 | | 329 | | | | | | | 329 |
| 2024 | 122 | 8 | 87 | | 216 | | | | | | | 216 |
| 2025 | 97 | 6 | 70 | | 173 | | | | | | | 173 |
| 2026 | 88 | 4 | 32 | | 125 | | | | | | | 125 |
| 2027 | 46 | 2 | 34 | | 83 | | | | | | | 83 |
| 2028 | 37 | 2 | 29 | | 68 | | | | | | | 68 |
| 2029 | 32 | 1 | 14 | | 47 | | | | | | | 47 |
| 2030 | 31 | 1 | 20 | | 52 | | | | | | | 52 |
| 2031 | 26 | 1 | 18 | | 45 | | | | | | | 45 |
| 2032 | 22 | 1 | 16 | | 39 | | | | | | | 39 |
| 2033 | 17 | 1 | 14 | | 31 | | | | | | | 31 |
| 2034 | 14 | 1 | 11 | | 25 | | | | | | | 25 |
| 2035 | 7 | 0 | 8 | | 15 | | | | | | | 15 |
| 2036 | 6 | 0 | 4 | | 10 | | | | | | | 10 |
| 2037 | | | | | | | | | | | | |
| 2038 | | | | | | | | | | | | |
| OMINAL | 3,109 | 225 | 2,139 | | 5,473 | 2,659 | | | | 324 | 2,983 | 2,490 |
| PV | 1,292 | 100 | 866 | | 2,257 | 1,640 | | | | 187 | 1,827 | 430 |

Benefit Cost Ratio = 1.236

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E. COMMERCIAL EDUCATION PROGRAM

Program Start Date: Proposed for 2010

Program Description

The Commercial Education program is designed for all existing commercial customers and offers educational and behavior change information. The program builds on the Business Energy Check program. The customers will be provided with sustainable educational and behavioral energy saving examples of easily installed energy conservation measures to reduce energy consumption. The program promotes continued customer involvement by demonstrating sustainable and measureable energy reduction in the business' energy consumption by the implementation of low-cost energy conservation measures.

The customer will receive a Commercial Energy Efficiency Kit via the following methods:

- At the time of the onsite Business Energy Check
- Through the mail following completion of the online or phone assisted audit

The kit provides items that are program approved and easily implemented for energy efficiency.

This program seeks to meet the following overall goals:

- Enhance customer awareness of the capabilities of energy efficient technologies
- Educate the customer on opportunities to achieve measurable and sustainable savings through minimal or no cost changes the customer can easily implement
- Educate the customer about the environmental benefits of energy efficiency

Progress Energy Florida, Inc.

- Provide low cost energy efficient items during the onsite Business Energy Check or provide an energy efficient kit to customers choosing the online or phone assisted audit
- Obtain energy and demand reductions that are measurable
- Reinforce behavioral modifications by providing collateral material that depicts immediate measureable energy savings
- Capitalize on Progress Energy's industry role in energy efficiency and environmental leadership

Policies and Procedures

Specific eligibility requirements for each item provided in this program will be presented in the Program Participation Standards and are subject to revision based on changes in market conditions such as baseline, code revisions, updated measurement and valuation analysis or technological advances.

The contents of the kit will be subject to updates in order to maintain energy savings and new technologies. The Program Participation Standards will outline participation requirements and changes due to code updates.

Progress Energy is proposing to include the following measures with this program:

Energy Conservation Measure Kit

o Lighting

This measure will provide customers with up to three (3) compact fluorescent light bulbs to upgrade an existing incandescent fixture located in their lighting systems. This demonstration will encourage additional lighting energy conservation measures changes within the facility.

o Indoor room thermometer

This measure will provide one room thermometer per business. This measure will establish a reference point for customers to select an energy savings setting for the HVAC system thermostat.

• Refrigerator Thermometer

This measure will provide one thermometer in the food or freezer compartment of the refrigerator. This measure will establish a reference point for customers to select an energy savings setting for the refrigeration system thermostat.

• Power Conservation Strip

This measure will provide a power conservation strip to reduce idle energy use when appliances are not in operation. The ease of installation and the demonstration of immediate energy reduction will encourage additional customer participation.

• Change Filter Calendar

This portion of the program will provide each business a Progress Energy magnetic calendar to help remind them to clean or change the HVAC filter monthly to facilitate optimal HVAC performance.

o Additional Kit Components

The energy conservation measure kit will also include educational tools that will assist the business owner in making decisions about their energy use. Examples of these educational tools include, but are not limited to the following:

• Energy Use Data Sheet

A common appliance and equipment energy use data sheet will be provided to the customer. This will demonstrate to the customer examples where energy is being utilized within their facility, encouraging the customer to make behavior changes to reduce energy consumption.

• Facility Setback Procedure

This measure will provide a suggested setback process for relative facilities. The process can be used as behavior modification training for employees or as a poster located at entrances and exits of the facility. It will provide a point of reference to remind employees to choose the best energy saving setting for the facility when shutting down.

Program Participation

Annual participation estimates for the Commercial Education program are shown in the following table.

| | Total Number of | Total Number of Measure Eligible | Annual Number of Program Measure | Cumulative Penetration Level |
|------|--------------------------|-------------------------------------|-------------------------------------|---------------------------------|
| Year | Customers ⁽¹⁾ | Customers ⁽²⁾ | Participants ⁽³⁾ | (%) ⁽⁴⁾ |
| 2010 | 167,233 | 167,233 | 3,000 | 2% |
| 2011 | 170,886 | 167,886 | 3,060 | 4% |
| 2012 | 175,147 | 169,087 | 3,152 | 5% |
| 2013 | 178,542 | 172,330 | 3,278 | 7% |
| 2014 | 182,030 | 175,600 | 3,442 | 9% |
| 2015 | 185,461 | 178,741 | 3,683 | 11% |
| 2016 | 188,717 | 181,592 | 3,867 | 13% |
| 2017 | 191,817 | 184,267 | 3,983 | 15% |
| 2018 | 194,809 | 186,959 | 4,102 | 17% |
| 2019 | 197,848 | 189,763 | 4,143 | 19% |

The total number of customers is the forecast of commercial/industrial customers in Progress Energy's 2009 Ten Year Site Plan. 1.

2. The entire commercial/industrial and governmental classes is eligible for participation, less previous participation.

Number of program participants represents the number of individual measure participants projected in a given year. Cumulative penetration is the ratio of projected participating customers to the eligible customer pool. 3. 4.

Savings Estimates

Total program savings were developed by first estimating the total savings for each individual measure based on each measure's per customer savings and, annual projected participation. The total program savings were then computed as the sum of the individual measure savings and are shown in the following tables.

At the Meter

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 867 | 0.21 | 0.52 | 2,601,000 | 642 | 1,546 |
| 2011 | 867 | 0.21 | 0.52 | 2,653,020 | 655 | 1,577 |
| 2012 | 867 | 0.21 | 0.52 | 2,732,784 | 674 | 1,624 |
| 2013 | 867 | 0.21 | 0.52 | 2,842,026 | 701 | 1,689 |
| 2014 | 867 | 0.21 | 0.52 | 2,984,214 | 736 | 1,774 |
| 2015 | 546 | 0.12 | 0.22 | 2,010,918 | 442 | 810 |
| 2016 | 546 | 0.12 | 0.22 | 2,111,382 | 464 | 851 |
| 2017 | 546 | 0.12 | 0.22 | 2,174,718 | 478 | 876 |
| 2018 | 546 | 0.12 | 0.22 | 2,239,692 | 492 | 902 |
| 2019 | 546 | 0.12 | 0.22 | 2,262,078 | 497 | 911 |

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 914 | 0.23 | 0.54 | 2,743,275 | 677 | 1,631 |
| 2011 | 914 | 0.23 | 0.54 | 2,798,140 | 691 | 1,663 |
| 2012 | 914 | 0.23 | 0.54 | 2,882,267 | 711 | 1,713 |
| 2013 | 914 | 0.23 | 0.54 | 2,997,485 | 739 | 1,781 |
| 2014 | 914 | 0.23 | 0.54 | 3,147,451 | 776 | 1,871 |
| 2015 | 576 | 0.13 | 0.23 | 2,120,915 | 466 | 854 |
| 2016 | 576 | 0.13 | 0.23 | 2,226,875 | 489 | 898 |
| 2017 | 576 | 0.13 | 0.23 | 2,293,675 | 504 | 924 |
| 2018 | 576 | 0.13 | 0.23 | 2,362,203 | 519 | 951 |
| 2019 | 576 | 0.13 | 0.23 | 2,385,814 | 524 | 961 |

Impact Evaluation Plan

As part of the Commercial Education program, Progress Energy provides the customer with varied types of measures. As such, the impact evaluation plan addresses interactive effects of multiple measures. In order to capture the impacts of these measures, engineering simulations and statistical billing analysis will represent the primary methods used to estimate demand and energy impacts, although the specific method may vary depending on measure-specific participation levels. These analyses are supported by end-use metering data, where feasible.

Cost Effectiveness

The economic results of the program are as follows:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|-----------------------|-----------------------------|-----------|
| Rate Impact Measure | \$11,198 | \$17,735 | -\$6,537 | 0.63 |
| Participant | \$10,584 | \$988 | \$9,596 | 10.72 |
| Total Resource Cost | \$11,198 | \$8,138 | \$3,060 | 1.38 |

| | | | BENEFITS | | | | | | COSTS | | | | |
|---------|------------|----------|-----------|---------|----------|------------|-----------|------------------|---------|-----------|---------|---------|---------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
| | TOTAL | AVOIDED | | | | TOTAL | INCREASED | INCREASED | UTILITY | | | | |
| | FUEL & O&M | T&D CAP. | GEN. CAP. | REVENUE | TOTAL | FUEL & O&M | | GEN. CAP. | PROGRAM | INCENTIVE | | TOTAL | NET |
| | SAVINGS | COSTS | COSTS | GAINS | BENEFITS | INCREASE | COSTS | COSTS | COSTS | PAYMENTS | LOSSES | COSTS | BENEFT |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2010 | 281 | 15 | | | 296 | | | | 1,843 | 177 | 314 | 2,334 | -2,038 |
| 2011 | 588 | 31 | | | 618 | | | | 1,717 | 180 | 679 | 2,576 | -1,957 |
| 2012 | 792 | 47 | | | 839 | | | | 1,694 | 186 | 1,003 | 2,883 | -2,044 |
| 2013 | 1,345 | 63 | 405 | | 1,812 | | | | 1,502 | 193 | 1,429 | 3,123 | -1,311 |
| 2014 | 1,206 | 74 | 749 | | 2,029 | | | | 1,128 | 203 | 1,809 | 3,140 | -1,111 |
| 2015 | 1,415 | 80 | 815 | | 2,310 | | | | 610 | 120 | 2,108 | 2,837 | -527 |
| 2016 | 1,472 | 77 | 799 | | 2,348 | | | | 568 | 126 | 2,056 | 2,750 | -402 |
| 2017 | 1,704 | 74 | 535 | | 2,312 | | | | 517 | 129 | 1,767 | 2,413 | -101 |
| 2018 | 1,416 | 65 | 727 | | 2,208 | | | | 503 | 133 | 1,595 | 2,232 | -24 |
| 2019 | 1,318 | 56 | 622 | | 1,996 | | | | 520 | 134 | 1,571 | 2,226 | -230 |
| 2020 | 1,077 | 45 | 498 | | 1,620 | | | | | | 1,309 | 1,309 | 311 |
| 2021 | 912 | 39 | 437 | | 1,388 | | | | | | 1,155 | 1,155 | 233 |
| 2022 | 816 | 32 | 198 | | 1,047 | | | | | | 893 | 893 | 153 |
| 2023 | 618 | 25 | 263 | | 906 | | | | | | 631 | 631 | 274 |
| 2024 | 306 | 19 | 201 | | 526 | | | | | | 348 | 348 | 178 |
| 2025 | 207 | 13 | 138 | | 358 | | | | | | 241 | 241 | 117 |
| 2026 | 132 | 6 | 46 | | 184 | | | | | | 124 | 124 | 59 |
| 2027 | | | | | | | | | | | | | |
| 2028 | | | | | | | | | | | | | |
| 2029 | | | | | | | | | | | | | |
| 2030 | | | | | | | | | | | | | |
| 2031 | | | | | | | | | | | | | |
| 2032 | | | | | | | | | | | | | |
| 2033 | | | | | | | | | | | | | |
| 2034 | | | | | | | | | | | | | |
| 2035 | | | | | | | | | | | | | |
| 2036 | | | | | | | | | | | | | |
| 2037 | | | | | | | | | | | | | |
| 2038 | | | | | | | | | | | | | |
| NOMINAL | 15,602 | 761 | 6,433 | | 22,796 | | | | 10,601 | 1,581 | 19,034 | 31,215 | -8,419 |
| NPV | 7,789 | 389 | 3,020 | | 11,198 | | | | 7,150 | 988 | 9,596 | 17,735 | -6,537 |
| | | | | | | | Utility | Discount Rate = | 8.48 | | | | |
| | | | | | | | Benefi | t Cost Ratio = 0 | .631 | | | | |
| | | | | | | | | | | | | | |
| | | | | | 1.50 | | _ | | | | | | |
| | | | | | | | - | | | | | | |

PROGRAM: Commercial Educational Tools - RIM

Progress Energy Florida, Inc.

| | | | EFTTS | | | COSTS | | |
|---------|-------------------|---------------------|---------------------|--|-----------------|----------------------|------------------|-------------------------|
| | (1) SAVINGS IN | (2) | (3) OTHER | (4) | (5) | (6) PARTICIPANT'S | (7) | (8) NET BENEFITS |
| | PARTICIPANT'S | INCENTIVE | PARTICIPANT'S | TOTAL | PARTICIPANT'S | BILL | TOTAL | TO |
| YEAR | BILL \$(000) | PAYMENTS \$(000) | BENEFITS \$(000) | BENEFITS \$(000) | COST \$(000) | INCREASE \$(000) | COSTS \$(000) | PARTICIPANTS \$(000) |
| | | | \$(000) | | | \$(000) | | |
| 2010 | 314 | 177 | | 491 | 177 | | 177 | 314 |
| 2011 | 679 | 180 | | 859 | 180 | | 180 | 679 |
| 2012 | 1,003 | 186 | | 1,189 | 186 | | 186 | 1,003 |
| 2013 | 1,429 | 193 | | 1,622 | 193 | | 193 | 1,429 |
| 2014 | 1,809 | 203 | | 2,012 | 203 | | 203 | 1,809 |
| 2015 | 2,108 | 120 | | 2,227 | 120 | | 120 | 2,108 |
| 2016 | 2,056 | 126 | | 2,182 | 126 | | 126 | 2,056 |
| 2017 | 1,767 | 129 | | 1,896 | 129 | | 129 | 1,767 |
| 2018 | 1,595 | 133 | | 1,729 | 133 | | 133 | 1,595 |
| 2019 | 1,571 | 134 | | 1,706 | 134 | | 134 | 1,571 |
| 2020 | 1,309 | | | 1,309 | | | | 1,309 |
| 2021 | 1,155 | | | 1,155 | | | | 1,155 |
| 2022 | 893 | | | 893 | | | | 893 |
| 2023 | 631 | | | 631 | | | | 631 |
| 2024 | 348 | | | 348 | | | | 348 |
| 2025 | 241 | | | 241 | | | | 241 |
| 2026 | 124 | | | 124 | | | | 124 |
| 2027 | | | | | | | | |
| 2028 | | | | | | | | |
| 2029 | | | | | | | | |
| 2030 | | | | | | | | |
| 2031 | | | | | | | | |
| 2032 | | | | | | | | |
| 2033 | | | | | | | | |
| 2034 | | | | | | | | |
| 2035 | | | | | | | | |
| 2036 | | | | | | | | |
| 2037 | | | | | | | | |
| 2038 | | | | | | | | |
| NOMINAL | 19,034 | 1,581 | | 20,614 | 1,581 | | 1,581 | 19,034 |
| NPV | 9,596 | 988 | | 10,584 | 988 | | 988 | 9,596 |
| | | | | Utility Discount I Benefit Cost Rat | | | | |
| | | | 15 | 4 | Progress | Energy Florida | , Inc. | |

PROGRAM: Commercial Educational Tools - Participant

PROGRAM: Commercial Educational Tools - TRC

| | | | BENEFT | S | | | | COSTS | | | | |
|--------|--------------|----------------|----------------|--------------|----------|--------------|--------------|--------------------------------------|------------------|-----------------|---------|----------|
| | (1) TOTAL | (2) AVOIDED | (3) AVOIDED | (4) OTHER | (5) | (6) | (7) TOTAL | (8) INCREASED | (9) INCREASED | (10) UTILITY | (11) | (12) |
| | FUEL & O&M | | GEN. CAP. | PARTICIPANT | TOTAL | PARTICIPANTS | FUEL & O&M | T&D CAP. | GEN. CAP. | PROGRAM | TOTAL | NET |
| | SAVINGS | COSTS | COSTS | BENEFITS | BENEFITS | COST | INCREASE | COSTS | COSTS | COSTS | COSTS | BENEFTIS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2010 | 281 | 15 | | | 296 | 177 | | | | 1,843 | 2,020 | -1,723 |
| 2011 | 588 | 31 | | | 618 | 180 | | | | 1,717 | 1,897 | -1,279 |
| 2012 | 792 | 47 | | | 839 | 186 | | | | 1,694 | 1,879 | -1,041 |
| 2013 | 1,345 | 63 | 405 | | 1,812 | 193 | | | | 1,502 | 1,695 | 118 |
| 2014 | 1,206 | 74 | 749 | | 2,029 | 203 | | | | 1,128 | 1,331 | 698 |
| 2015 | 1,415 | 80 | 815 | | 2,310 | 120 | | | | 610 | 729 | 1,581 |
| 2016 | 1,472 | 77 | 799 | | 2,348 | 126 | | | | 568 | 693 | 1,655 |
| 2017 | 1,704 | 74 | 535 | | 2,312 | 129 | | | | 517 | 646 | 1,665 |
| 2018 | 1,416 | 65 | 727 | | 2,208 | 133 | | | | 503 | 636 | 1,572 |
| 2019 | 1,318 | 56 | 622 | | 1,996 | 134 | | | | 520 | 654 | 1,342 |
| 2020 | 1,077 | 45 | 498 | | 1,620 | | | | | | | 1,620 |
| 2021 | 912 | 39 | 437 | | 1,388 | | | | | | | 1,388 |
| 2022 | 816 | 32 | 198 | | 1,047 | | | | | | | 1,047 |
| 2023 | 618 | 25 | 263 | | 906 | | | | | | | 906 |
| 2024 | 306 | 19 | 201 | | 526 | | | | | | | 526 |
| 2025 | 207 | 13 | 138 | | 358 | | | | | | | 358 |
| 2026 | 132 | 6 | 46 | | 184 | | | | | | | 184 |
| 2027 | | | | | | | | | | | | |
| 2028 | | | | | | | | | | | | |
| 2029 | | | | | | | | | | | | |
| 2030 | | | | | | | | | | | | |
| 2031 | | | | | | | | | | | | |
| 2032 | | | | | | | | | | | | |
| 2033 | | | | | | | | | | | | |
| 2034 | | | | | | | | | | | | |
| 2035 | | | | | | | | | | | | |
| 2036 | | | | | | | | | | | | |
| 2037 | | | | | | | | | | | | |
| 2038 | | | | | | | | | | | | |
| OMINAL | 15,602 | 761 | 6,433 | | 22,796 | 1,581 | | | | 10,601 | 12,181 | 10,615 |
| PV | 7,789 | 389 | 3,020 | | 11,198 | 988 | | | | 7,150 | 8,138 | 3,060 |
| | | | | | | | | ount Rate = 8.48 st Ratio = 1.376 | | | | |

F. COMMERCIAL GREEN BUILDING NEW CONSTRUCTION

Program Start Date: Proposed in 2010

Program Description

The Commercial Green Building New Construction program is designed for commercial, industrial, and governmental customers who are building new facilities to achieve optimal energy efficiency. The Commercial Green Building New Construction program is designed to encourage the energy efficient construction of new commercial facilities according to guidelines set forth by LEED-NC. The LEED-NC rating system for commercial buildings focuses on improving energy efficiency, reducing carbon emissions, and addressing other environmental and human-health outcomes.

The program seeks to achieve the following goals:

- Drive a clear focus on energy conservation
- Promote use and increased quantity of Progress Energy approved energy efficient measures during certification process
- Motivate new construction builders to obtain LEED-NC certification
- Demonstrate green building design costs are offset by sustainable energy reductions through installation of energy efficient measures

Policies and Procedures

The general eligibility requirements are as follows:

- Qualification is limited to LEED-NC certified buildings only
- Incentive based on LEED-NC registration and certification fees
- Building must have installed a minimum number of Progress Energy Commercial New Construction program measures as outlined in the Program Participation Standards
- Commercial Green Building New Construction program incentive will be paid in addition to Commercial New Construction program incentives
- This program will offer a capped incentive in the amount of 50% of the registration and certification fees for obtaining a LEED-NC certificate for a New Construction building.

Incentive levels and specific eligibility requirements for each measure promoted in this program will be presented in the Program Participation Standards and will be subject to revision based on changes in market conditions, such as baseline or code revisions, updated measurement and valuation analysis, technological advances, or changes to the structure in the LEED-NC registration and certification fees.

Program Participation

Annual participation estimates for the Commercial Green Building New Construction program are shown in the following table:

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|--|---|---|
| 2010 | 167,233 | 2,093 | 150 | 7% |
| 2011 | 170,886 | 3,653 | 206 | 6% |
| 2012 | 175,147 | 4,261 | 250 | 6% |
| 2013 | 178,542 | 3,395 | 307 | 7% |
| 2014 | 182,030 | 3,488 | 352 | 7% |
| 2015 | 185,461 | 3,431 | 554 | 9% |
| 2016 | 188,717 | 3,256 | 753 | 11% |
| 2017 | 191,817 | 3,100 | 954 | 13% |
| 2018 | 194,809 | 2,992 | 1,137 | 16% |
| 2019 | 197,848 | 3,039 | 1,291 | 18% |

1. 2.

The total number of customers is the forecast of commercial/industrial customers in Progress Energy's 2009 Ten Year Site Plan. All commercial, industrial and governmental rate class customers who build new metered facilities in a given year are eligible to participate.

3. 4. Number of program participants represents the gross number of individual measure participants projected in a given year. Cumulative penetration is the ratio of projected participating customers to the eligible customer pool.

Savings Estimates

The total program savings were developed by analyzing new construction facilities compared to LEED-NC certified buildings. The total program savings are shown in the following table.

At the Meter

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 4618 | 1.23 | 2.01 | 692,700 | 184 | 301 |
| 2011 | 4618 | 1.23 | 2.00 | 951,308 | 253 | 413 |
| 2012 | 4618 | 1.23 | 2.01 | 1,154,500 | 307 | 502 |
| 2013 | 4618 | 1.23 | 2.01 | 1,417,726 | 377 | 616 |
| 2014 | 4618 | 1.23 | 2.01 | 1,625,536 | 432 | 706 |
| 2015 | 4618 | 1.23 | 2.01 | 2,558,372 | 680 | 1,112 |
| 2016 | 4618 | 1.23 | 2.01 | 3,477,354 | 924 | 1,511 |
| 2017 | 4618 | 1.23 | 2.01 | 4,405,572 | 1,170 | 1,914 |
| 2018 | 4618 | 1.23 | 2.01 | 5,250,666 | 1,395 | 2,281 |
| 2019 | 4618 | 1.23 | 2.01 | 5,961,838 | 1,584 | 2,590 |

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 4871 | 1.29 | 2.12 | 730,591 | 194 | 317 |
| 2011 | 4871 | 1.30 | 2.11 | 1,003,345 | 267 | 436 |
| 2012 | 4871 | 1.30 | 2.12 | 1,217,651 | 324 | 529 |
| 2013 | 4871 | 1.30 | 2.12 | 1,495,276 | 398 | 650 |
| 2014 | 4871 | 1.29 | 2.12 | 1,714,453 | 456 | 745 |
| 2015 | 4871 | 1.29 | 2.12 | 2,698,315 | 717 | 1,173 |
| 2016 | 4871 | 1.29 | 2.12 | 3,667,565 | 975 | 1,594 |
| 2017 | 4871 | 1.29 | 2.12 | 4,646,557 | 1,234 | 2,019 |
| 2018 | 4871 | 1,29 | 2.12 | 5,537,877 | 1,471 | 2,406 |
| 2019 | 4871 | 1.29 | 2.12 | 6,287,951 | 1,671 | 2,732 |

Impact Evaluation Plan

The Commercial Green Building New Construction program includes the installation of varied types of measures. As such, the impact evaluation plan addresses interactive effects of multiple measures. In order to capture the impacts of these measures, engineering simulations and statistical billing analysis will represent the primary methods used to estimate demand and energy impacts.

Cost-Effectiveness

The economic results of the program are as follows:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|-----------------------|-----------------------------|-----------|
| Rate Impact Measure | \$9,563 | \$19,078 | -\$9,515 | 0.5 |
| Participant | \$17,794 | \$7,916 | \$9,878 | 2.25 |
| Total Resource Cost | \$9,563 | \$9,200 | \$363 | 1.04 |

PROGRAM: Commercial Green Building - RIM

| | | | BENEFITS | | | | COSTS | | | | | | |
|-----------------|--------------|----------------|----------------|---------|----------|--------------|------------------|---|----------------|-----------|---------|---------|----------|
| | (1) TOTAL | (2) AVOIDED | (3) AVOIDED | (4) | (5) | (6) TOTAL | (7) INCREASED | (8) INCREASED | (9) UTILITY | (10) | (11) | (12) | (13) |
| | FUEL & O&M | T&D CAP. | GEN. CAP. | REVENUE | TOTAL | FUEL & O&M | T&D CAP. | GEN, CAP. | PROGRAM | INCENTIVE | REVENUE | TOTAL | NET |
| | SAVINGS | COSTS | COSTS | GAINS | BENEFTTS | INCREASE | COSTS | COSTS | COSTS | PAYMENTS | LOSSES | COSTS | BENEFITS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2010 | 42 | 1 | | | 43 | | | | 236 | 490 | 48 | 775 | -732 |
| 2011 | 107 | 4 | | | 110 | | | | 84 | 697 | 129 | 909 | -799 |
| 2012 | 171 | 6 | | | 177 | | | | 69 | 974 | 226 | 1,268 | -1,091 |
| 2013 | 382 | 12 | 73 | | 468 | | | | 92 | 2,017 | 450 | 2,559 | -2,091 |
| 2014 | 450 | 18 | 170 | | 637 | | | | 72 | 1,982 | 690 | 2,744 | -2,107 |
| 2015 | 692 | 24 | 235 | | 951 | | | | 359 | 2,517 | 1,028 | 3,903 | -2,952 |
| 2016 | 899 | 31 | 309 | | 1,239 | | | | 373 | 2,671 | 1,279 | 4,323 | -3,084 |
| 2017 | 1,132 | 35 | 252 | | 1,419 | | | | 377 | 1,781 | 1,262 | 3,420 | -2,002 |
| 2018 | 1,136 | 38 | 438 | | 1,612 | | | | 357 | 1,549 | 1,330 | 3,236 | -1,623 |
| 2019 | 1,252 | 41 | 480 | | 1,773 | | | | 308 | 1,273 | 1,497 | 3,078 | -1,305 |
| 2020 | 1,272 | 41 | 490 | | 1,803 | | | | | | 1,539 | 1,539 | 264 |
| 2021 | 1,319 | 41 | 501 | | 1,861 | | | | | | 1,666 | 1,666 | 194 |
| 2022 | 1,482 | 41 | 274 | | 1,796 | | | | | | 1,680 | 1,680 | 117 |
| 2023 | 1,573 | 41 | 457 | | 2,071 | | | | | | 1,721 | 1,721 | 350 |
| 2024 | 1,458 | 41 | 477 | | 1,976 | | | | | | 1,760 | 1,760 | 216 |
| 2025 | 1,445 | 40 | 468 | | 1,953 | | | | | | 1,742 | 1,742 | 212 |
| 2026 | 1,564 | 38 | 292 | | 1,893 | | | | | | 1,685 | 1,685 | 208 |
| 2027 | 1,369 | 35 | 488 | | 1,891 | | | | | | 1,595 | 1,595 | 297 |
| 2028 | 1,182 | 29 | 418 | | 1,629 | | | | | | 1,365 | 1,365 | 264 |
| 2029 | 1,063 | 23 | 204 | | 1,291 | | | | | | 1,128 | 1,128 | 163 |
| 2030 | 814 | 17 | 249 | | 1,079 | | | | | | 840 | 840 | 240 |
| 2031 | 527 | 11 | 162 | | 699 | | | | | | 537 | 537 | 163 |
| 2032 | 327 | 6 | 101 | | 434 | | | | | | 328 | 328 | 106 |
| 2033 | 150 | 3 | 47 | | 200 | | | | | | 150 | 150 | 50 |
| 2034 | | | | | | | | | | | | | |
| 2035 | | | | | | | | | | | | | |
| 2036 IOMINAL | 21,803 | 618 | 6,583 | | 29,005 | | | in a a shink in the constant of the data of the second second | 2,326 | 15,951 | 25,673 | 43,950 | -14,945 |
| IPV | 7,184 | 216 | 2,163 | | 9,563 | | | | 1,284 | 9,103 | 8,691 | 19,078 | -9,515 |
| | 7,104 | 210 | 2,105 | | 7,505 | | | Utility Discours | Rate = 8.48 | 7,103 | 0,071 | 17,010 | -7,010 |

Benefit Cost Ratio = 0.501

| | | BEN | EFTTS | | | COSTS | | |
|--------------|-----------------------|-----------------------|---------------------|-------------------|-----------------------|---------------------------------|----------------|--------------------|
| | (1) SAVINGS IN | (2) | (3) OTHER | (4) | (5) | (6) PARTICIPANT'S | (7) | (8) NET BENEFIT |
| | PARTICIPANT'S BILL | INCENTIVE PAYMENTS | PARTICIPANT'S | TOTAL BENEFITS | PARTICIPANT'S COST | BILL INCREASE | TOTAL COSTS | TO PARTICIPANT |
| YEAR | \$(000) | \$(000) | BENEFITS \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2010 | 48 | 490 | \$(000) | 539 | 426 | \$(000) | 426 | 112 |
| 2010 | 129 | 697 | | 825 | 606 | | 420 606 | 220 |
| 2011 | 226 | 974 | | 1,199 | 847 | | 847 | 353 |
| 2012 | 450 | 2,017 | | 2,467 | 1,754 | | 1,754 | 713 |
| 2013 | 430 690 | 1,982 | | 2,407 | 1,724 | | 1,724 | 949 |
| 2014 | 1,028 | 2,517 | | 3,544 | 2,188 | | 2,188 | 1,356 |
| 2015 | 1,028 | 2,517 | | 3,950 | 2,188 | | 2,188 | 1,627 |
| 2018 | | | | 3,043 | 1,549 | | 2,323 1,549 | 1,495 |
| 2017 | 1,262 1,330 | 1,781 | | | 1,347 | | 1,349 | 1,495 |
| 2018 | | 1,549 | | 2,879 2,770 | 1,347 | | 1,347 | 1,663 |
| | 1,497 | 1,273 | | | 1,107 | | 1,107 | 1,539 |
| 2020 | 1,539 | | | 1,539 | | | | 1,666 |
| 2021 | 1,666 | | | 1,666 | | | | |
| 2022 2023 | 1,680 | | | 1,680 | | | | 1,680 1,721 |
| | 1,721 | | | 1,721 | | | | 1,721 |
| 2024 2025 | 1,760 1,742 | | | 1,760 1,742 | | | | 1,760 |
| | 1,742 | | | | | | | 1,742 |
| 2026 | | | | 1,685 | | | | |
| 2027 2028 | 1,595 | | | 1,595 | | | | 1,595 1,365 |
| 2028 | 1,365 | | | 1,365 | | | | |
| | 1,128 | | | 1,128 | | | | 1,128 840 |
| 2030 | 840 | | | 840 | | | | 537 |
| 2031 | 537 | | | 537 | | | | |
| 2032 | 328 | | | 328 | | | | 328 |
| 2033 | 150 | | | 150 | | | | 150 |
| 2034 2035 | | | | | | | | |
| 2035 | | | | | | | | |
| NOMINAL | 75 677 | 15 051 | | 41 624 | 13,870 | | 13,870 | 27,753 |
| NUMINAL | 25,673 | 15,951 | | 41,624 | 13,870 | | 13,870 | 21,153 |
| NPV | 8,691 | 9,103 | | 17,794 | 7,916 | | 7,916 | 9,878 |
| | | | | | | Utility Discour Benefit Cost | | |
| | | | 162 | | Progress Energ | y Florida Inc | | |

PROGRAM: Commercial Green Building - Participant

162

Progress Energy Florida, Inc.

PROGRAM: Commercial Green Building - TRC

| | | | BENEFIT | s | | | | COSTS | | | | |
|---------|------------|----------|-----------|-------------|----------|---------------|------------|-----------|-----------|---------|-------------------|----------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) |
| | TOTAL | AVOIDED | AVOIDED | OTHER | | | TOTAL | INCREASED | INCREASED | UTILITY | | |
| | FUEL & O&M | T&D CAP. | GEN. CAP. | PARTICIPANT | TOTAL | PARTICIPANT*S | FUEL & O&M | T&D CAP. | GEN. CAP. | PROGRAM | TOTAL | NET |
| | SAVINGS | COSTS | COSTS | BENEFITS | BENEFITS | COST | INCREASE | COSTS | COSTS | COSTS | COSTS | BENEFITS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) _ | \$(000) | \$(000) | \$(000) |
| 2010 | 42 | 1 | | | 43 | 426 | | | | 236 | 663 | -620 |
| 2011 | 107 | 4 | | | 110 | 606 | | | | 84 | 690 | -580 |
| 2012 | 171 | 6 | | | 177 | 847 | | | | 69 | 916 | -738 |
| 2013 | 382 | 12 | 73 | | 468 | 1,754 | | | | 92 | 1,846 | -1,378 |
| 2014 | 450 | 18 | 170 | | 637 | 1,724 | | | | 72 | 1,795 | -1,158 |
| 2015 | 692 | 24 | 235 | | 951 | 2,188 | | | | 359 | 2,547 | -1,596 |
| 2016 | 899 | 31 | 309 | | 1,239 | 2,323 | | | | 373 | 2,69 6 | -1,457 |
| 2017 | 1,132 | 35 | 252 | | 1,419 | 1,549 | | | | 377 | 1,925 | -507 |
| 2018 | 1,136 | 38 | 438 | | 1,612 | 1,347 | | | | 357 | 1,703 | -91 |
| 2019 | 1,252 | 41 | 480 | | 1,773 | 1,107 | | | | 308 | 1,415 | 358 |
| 2020 | 1,272 | 41 | 490 | | 1,803 | | | | | | | 1,803 |
| 2021 | 1,319 | 41 | 501 | | 1,861 | | | | | | | 1,861 |
| 2022 | 1,482 | 41 | 274 | | 1,796 | | | | | | | 1,796 |
| 2023 | 1,573 | 41 | 457 | | 2,071 | | | | | | | 2,071 |
| 2024 | 1,458 | 41 | 477 | | 1,976 | | | | | | | 1,976 |
| 2025 | 1,445 | 40 | 468 | | 1,953 | | | | | | | 1,953 |
| 2026 | 1,564 | 38 | 292 | | 1,893 | | | | | | | 1,893 |
| 2027 | 1,369 | 35 | 488 | | 1,891 | | | | | | | 1,891 |
| 2028 | 1,182 | 29 | 418 | | 1,629 | | | | | | | 1,629 |
| 2029 | 1,063 | 23 | 204 | | 1,291 | | | | | | | 1,291 |
| 2030 | 814 | 17 | 249 | | 1,079 | | | | | | | 1,079 |
| 2031 | 527 | 11 | 162 | | 699 | | | | | | | 699 |
| 2032 | 327 | 6 | 101 | | 434 | | | | | | | 434 |
| 2033 | 150 | 3 | 47 | | 200 | | | | | | | 200 |
| 2034 | | | | | | | | | | | | |
| 2035 | | | | | | | | | | | | |
| 2036 | | | | | | | | | | | | |
| NOMINAL | 21,803 | 618 | 6,583 | | 29,005 | 13,870 | | | | 2,326 | 16,196 | 12,808 |
| NPV | 7,184 | 216 | 2,163 | | 9,563 | 7,916 | | | | 1,284 | 9,200 | 363 |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 1.039

G. INNOVATION INCENTIVE PROGRAM

Program Start Date: 1992

Program modified in 1995

Modifications proposed in 2010

Program Description

The objective of the Innovation Incentive program is to encourage customers to make capital investments for the installation of energy efficiency measures which reduce peak KW and energy on the Progress Energy system. This program offers customized incentives specifically designed for individual innovative projects which are not otherwise addressed by Progress Energy Demand Side Management programs.

Representative examples of energy efficient technologies that would be considered under this program include, but are not limited to, refrigeration equipment replacement and new lighting technologies.

Policies and Procedures

The timeline of the Innovation Incentive program can range from six months to one year depending on the project. The steps included are application, monitoring, data collection, analysis of data, inspection, and processing incentive to the customer.

Program eligibility requirements to qualify for participation are as follows:

- Participant must be located in the Progress Energy service territory and be a commercially metered customer
- Participant must be willing to allow Progress Energy to inspect the installations of all measures and equipment

Specific eligibility requirements for each measure promoted in this program will be presented in the Program Participation Standards.

Progress Energy will perform a customer-specific cost-effectiveness analysis for each project being considered under the Innovation Incentive program, using the Commission-approved cost-effectiveness tests described in Rule 25-17.008, Florida Administrative Code. The customer's incentive shall be based upon the cost effectiveness test results and will be the lesser of 50% of the total project cost or buy down to a two year payback. The maximum incentive for one facility or premise is \$500,000 per year. For large, complex engineering projects, Progress Energy reserves the right to stage the total incentive amount.

After Progress Energy has reviewed and approved the project, an application will be executed between Progress Energy and the customer, in which Progress Energy agrees to subsidize the customer upon completion and inspection of the project.

Program Participation

Annual participation estimates for the Innovation Incentive program are shown in the following table.

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|---|--|---|
| 2010 | 167,233 | 167,233 | 2 | 0.0% |
| 2011 | 170,886 | 170,886 | 2 | 0.0% |
| 2012 | 175,147 | 175,147 | 2 | 0.0% |
| 2013 | 178,542 | 178,542 | 2 | 0.0% |
| 2014 | 182,030 | 182,030 | 2 | 0.0% |
| 2015 | 185,461 | 185,461 | 2 | 0.0% |
| 2016 | 188,717 | 188,717 | 2 | 0.0% |
| 2017 | 191,817 | 191,817 | 2 | 0.0% |
| 2018 | 194,809 | 194,809 | 2 | 0.0% |
| 2019 | 197,848 | 197,848 | 2 | 0.0% |

The total number of customers is the forecast of commercial/industrial customers in Progress Energy's 2009 Ten Year Site Plan. 1.

2. 3. 4. All commercial, industrial and governmental rate classes are eligible to participate. Number of program participants represents the number of participants that pass cost effectiveness analysis. Cumulative penetration is the ratio of projected participating customers to the eligible customer pool.

Savings Estimates

Program savings were not estimated during the planning stage and are not included in the Demand Side Management plan total. Any impacts obtained by this program will be calculated for each individual project and will be reported to the Commission to be counted toward achieving Progress Energy's conservation goals.

Impact Evaluation Plan

To verify the estimated savings for each project, an engineering/billing analysis based on customer-specific site and usage data will be performed. Monitoring will continue until Progress Energy has reasonable assurance that the project will remain in place and produce cost-effective energy savings for its estimated life. An incentive will not be issued to the customer until Progress Energy is reasonably sure of the projected savings.

Cost Effectiveness

Each individual project will be analyzed for cost-effectiveness at the time of project submittal to Progress Energy, using the Commission-approved tests of cost-effectiveness. Therefore, total program cost-effectiveness results are not shown.

H. STANDBY GENERATION PROGRAM

Program Start Date: 1993

Program modified in 1995, 2007

Modifications proposed in 2010

Program Description

The Standby Generation program is a demand control program that will reduce Progress Energy's demand based upon the indirect control of customer equipment. The program is a voluntary program available to all commercial and industrial customers who have on-site generation capability and are willing to reduce their Progress Energy demand when deemed necessary. The program is offered through the General Service Load Management-2 (GSLM-2) rate schedule.

Progress Energy may have direct control of the customer equipment or will rely upon the customer to initiate the generation upon being notified by Progress Energy and continue running it until Progress Energy notifies the customer that the generation is no longer needed. Progress Energy does not restrict other use of the equipment by the customer.

Standby Generation program participants receive a monthly credit on their energy bill according to the demonstrated ability of the customer to reduce demand at Progress Energy's request. An additional credit will be based on the KWh the customer provides. The credits are based upon the load served by the customer's generator, which would have been served by Progress Energy if the Standby Generation program were not in operation. By compensating the customer for the use of their on-site generation, Progress Energy can impact the commercial and industrial market while minimizing rate impacts. The incentive will be based on a per KWh credit per month plus and additional compensation per KWh to support customer O&M associated with run time requested by the company.

Policies and Procedures

The general program eligibility requirements to qualify for participation are as follows:

- Customer must be eligible for service under the GS-1, GST-1, GSD-1 or GSDT-1 Rate Schedules
- Customer must have standby generation that will allow facility demand reduction at the

request of Progress Energy

- Customer's Standby Generation Capacity calculation must be at least 50 KW
- Customer must be within the range of Progress Energy's load management system

Program Participation

Annual participation estimates for the Standby Generation program are shown in the following table.

| N/ | Total Number of | Total Number of Measure Eligible Customers ⁽²⁾ | of Program Measure | Cumulative Penetration |
|------|--------------------------|--|-----------------------------|---------------------------|
| Year | Customers ⁽¹⁾ | | Participants ⁽³⁾ | Level (%) ⁽⁴⁾ |
| 2010 | 167,233 | 535 | 10 | 2% |
| 2011 | 170,886 | 547 | 10 | 4% |
| 2012 | 175,147 | 560 | 10 | 5% |
| 2013 | 178,542 | 571 | 10 | 7% |
| 2014 | 182,030 | 582 | 10 | 9% |
| 2015 | 185,461 | 593 | 10 | 10% |
| 2016 | 188,717 | 604 | 10 | 12% |
| 2017 | 191,817 | 614 | 10 | 13% |
| 2018 | 194,809 | 623 | 10 | 14% |
| 2019 | 197,848 | 633 | 10 | 16% |

Total Number of Customers is the forecast of commercial/industrial customers in the Progress Energy 2009 Ten Year Site Plan. 1.

Eligible Customers is based upon tariff GSLM-2 Rate Schedule. 2.

3. Annual number of program participants represents the projected number of customers expected to join this program in each year. New annual participation is projected to be small relative to other programs due to the unique characteristics and requirements of the program. Cumulative penetration level equals the sum of annual number of program participants in the current year and all prior years divided

4. by the number of eligible customers in the current year.

Savings Estimates

The KW and KWh savings estimates for this program were determined from historical data and are presented below.

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | | 400.00 | 400.00 | - | 4,000 | 4,000 |
| 2011 | | 400.00 | 400.00 | - | 4,000 | 4,000 |
| 2012 | | 400.00 | 400.00 | - | 4,000 | 4,000 |
| 2013 | | 400.00 | 400.00 | - | 4,000 | 4,000 |
| 2014 | | 400.00 | 400.00 | - | 4,000 | 4,000 |
| 2015 | | 400.00 | 400.00 | - | 4,000 | 4,000 |
| 2016 | | 400.00 | 400.00 | - | 4,000 | 4,000 |
| 2017 | | 400.00 | 400.00 | - | 4,000 | 4,000 |
| 2018 | | 400.00 | 400.00 | - | 4,000 | 4,000 |
| 2019 | | 400.00 | 400.00 | - | 4,000 | 4,000 |

At the Generator

| | Per Customer | Per Customer Winter KW | Per Customer Summer KW | Total Annual | Total Annual Winter KW | Total Annual Summer KW |
|------|---------------|---------------------------|---------------------------|---------------|---------------------------|---------------------------|
| Year | KWh Reduction | Reduction | Reduction | KWh Reduction | Reduction | Reduction |
| 2010 | | 425.08 | 425.08 | - | 4,251 | 4,251 |
| 2011 | | 425.08 | 425.08 | - | 4,251 | 4,251 |
| 2012 | | 425.08 | 425.08 | - | 4,251 | 4,251 |
| 2013 | | 425.08 | 425.08 | - | 4,251 | 4,251 |
| 2014 | | 425.08 | 425.08 | - | 4,251 | 4,251 |
| 2015 | | 425.08 | 425.08 | - | 4,251 | 4,251 |
| 2016 | | 425.08 | 425.08 | - | 4,251 | 4,251 |
| 2017 | | 425.08 | 425.08 | - | 4,251 | 4,251 |
| 2018 | | 425.08 | 425.08 | - | 4,251 | 4,251 |
| 2019 | | 425.08 | 425.08 | - | 4,251 | 4,251 |

Impact Evaluation Plan

Progress Energy uses on-site metering to measure the generation capability of each Standby Generation program participant to reduce load at the time they join the program. The customer and a Progress Energy representative will observe the metering tests to determine the load that the standby generator carries. This system testing will also determine the initial readings that will be recorded in order to determine the incentive that the customer will receive on their bill each month.

Cost Effectiveness

The economic results of the program are as follows.

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio | |
|-------------------------|-------------------------|-----------------------|-----------------------------|-----------|--|
| Rate Impact Measure | \$80,510 | \$11,584 | \$68,926 | 6.95 | |
| Participant | \$10,235 | | \$10,235 | N/A | |
| Total Resource Cost | \$80,510 | \$1,349 | \$79,161 | 59.68 | |

PROGRAM: Standby Generation - RIM

| (1) TOTAL | (2) AVOIDED | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) |
|--------------|--|--|---|---|--|--|---|--|---|---|
| | | A VORDED | | | TOTAL | UTILITY | (0) | (\mathcal{I}) | (10) | (11) |
| SAVINGS | T&D CAP. COSTS | GEN. CAP. COSTS | GAINS | TOTAL BENEFITS | FUEL & O&M INCREASE | PROGRAM COSTS | INCENTIVE PAYMENTS | LOSSES | TOTAL COSTS | NET BENEFITS |
| \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | <u>\$(000)</u> 0 |
| | | - | | | | | | - | | 0 |
| | | | | | | | | | | -174 |
| | | - | | | | | | | | -174 |
| | | | | | | | | | | -200 |
| | | - | | | | | | | | 2,349 |
| | | <i>p</i> | | | | | | | | 2,349 3,047 |
| | | | | , | | | | | | 3,047 |
| - | | | | · · | | | | | | 4,338 |
| | | | | | | | | | | 6,605 |
| | - | | | · · | | | | | | 9,046 |
| | | | | , | | | | | | 9,683 |
| | | | | , | | | • | | · · | 9,083 9,784 |
| | | | | | | | , | | | 9,784 9,051 |
| | | | | | | | , | | | 7,617 |
| | | | | · · | | | | | | 11,558 |
| · · | - | | - | , | | | · · | | • | 9,090 |
| | | | | | | | | | - | 9,090 8,690 |
| | | , | | , | | | | | | 8,512 |
| - | | | | · · | | | , | | , | 11,246 |
| | | | | | | | | | | 11,337 |
| , | | | | · · | | | | | | 7,828 |
| | | | | · · | | | | | | 12,199 |
| | | , | | · · | | | | | | 12,685 |
| | | | | - | | | | | | 13,119 |
| | | , | | , | - | | , | | | 13,482 |
| | | | | ' | | | | | | 14,109 |
| · · | - | | | , | | | , | | | 14,473 |
| | | , | | · · | - | | | | | 14,904 |
| , | | | | , | | | , | | | 15,530 |
| 3,681 | 0 | 13,878 | 0 | 17,559 | Ő | 50 | 1,174 | 179 | 1,403 | 16,156 |
| 59,093 | 0 | 234,299 | 0 | 293,391 | 803 | 1,807 | 28,763 | 3,327 | 34,700 | 258,692 |
| 14,764 | 0 | 65,746 | 0 | 80,510 | 539 | 810 | 9,282 | 953 | 11,584 | 68,926 |
| | 0 0 0 15 37 42 975 0 0 140 1,498 2,040 1,708 1,557 632 3,629 3,999 1,139 584 3,639 1,315 1,169 3,138 3,434 3,517 3,532 3,460 3,634 3,528 3,469 3,586 3,586 3,681 59,093 | 0 0 0 0 0 0 15 0 37 0 42 0 975 0 0 0 142 0 975 0 0 0 140 0 1,498 0 2,040 0 1,708 0 1,557 0 632 0 3,629 0 3,629 0 3,629 0 3,639 0 1,139 0 584 0 3,639 0 1,315 0 1,169 0 3,138 0 3,434 0 3,517 0 3,634 0 3,528 0 3,681 0 3,681 0 3,681 0 | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$ | $ \begin{array}{c c c c c c c c c c c c c c c c c c c $ | $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$ |

Progress Energy Florida, Inc.

PROGRAM: Standby Generation - Participant

| | | BEN | EFTTS | COSTS | | | |
|---------|------------|----------|---------------|----------|---------------|---------|---------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| | SAVINGS IN | | OTHER | | | | |
| | | | PARTICIPANT'S | TOTAL | PARTICIPANT'S | TOTAL | NET |
| | BILL | PAYMENTS | BENEFITS | BENEFITS | COST | COSTS | BENEFT |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 8 | 117 | 0 | 126 | 0 | 0 | 126 |
| 2011 | 22 | 235 | 0 | 257 | 0 | 0 | 257 |
| 2012 | 26 | 352 | 0 | 378 | 0 | 0 | 378 |
| 2013 | 27 | 470 | 0 | 497 | 0 | 0 | 497 |
| 2014 | 36 | 587 | 0 | 623 | 0 | 0 | 623 |
| 2015 | 47 | 704 | 0 | 751 | 0 | 0 | 751 |
| 2016 | 90 | 822 | 0 | 911 | 0 | 0 | 911 |
| 2017 | 89 | 939 | 0 | 1,028 | 0 | 0 | 1,028 |
| 2018 | 95 | 1,057 | 0 | 1,152 | 0 | 0 | 1,152 |
| 2019 | 111 | 1,174 | 0 | 1,285 | 0 | 0 | 1,285 |
| 2020 | 114 | 1,174 | 0 | 1,288 | 0 | 0 | 1,288 |
| 2021 | 124 | 1,174 | 0 | 1,298 | 0 | 0 | 1,298 |
| 2022 | 125 | 1,174 | 0 | 1,299 | 0 | 0 | 1,299 |
| 2023 | 128 | 1,174 | 0 | 1,302 | 0 | 0 | 1,302 |
| 2024 | 131 | 1,174 | 0 | 1,305 | 0 | 0 | 1,305 |
| 2025 | 134 | 1,174 | 0 | 1,308 | 0 | 0 | 1,308 |
| 2026 | 137 | 1,174 | 0 | 1,311 | 0 | 0 | 1,311 |
| 2027 | 112 | 1,174 | 0 | 1,286 | 0 | 0 | 1,286 |
| 2028 | 143 | 1,174 | 0 | 1,317 | 0 | 0 | 1,317 |
| 2029 | 147 | 1,174 | 0 | 1,321 | 0 | 0 | 1,321 |
| 2030 | 151 | 1,174 | 0 | 1,325 | 0 | 0 | 1,325 |
| 2031 | 154 | 1,174 | 0 | 1,328 | 0 | 0 | 1,328 |
| 2032 | 157 | 1,174 | Õ | 1,331 | Õ | Ő | 1,331 |
| 2032 | 161 | 1,174 | ů 0 | 1,335 | õ | õ | 1,335 |
| 2034 | 164 | 1,174 | Ő | 1,338 | Õ | Õ | 1,338 |
| 2035 | 168 | 1,174 | õ | 1,342 | Õ | õ | 1,342 |
| 2035 | 172 | 1,174 | õ | 1,346 | Õ | õ | 1,346 |
| 2037 | 176 | 1,174 | 0 | 1,350 | Ő | Õ | 1,350 |
| 2038 | 179 | 1,174 | 0 | 1,353 | 0 | õ | 1,353 |
| NOMINAL | 3,327 | 28,763 | 0 | 32,090 | 0 | 0 | 32,090 |
| NPV | 953 | 9,282 | 0 | 10,235 | 0 | 0 | 10,235 |

Utility Discount Rate = 8.48

Progress Energy Florida, Inc.

PROGRAM: Standby Generation - TRC

| | | | BENEFT | 8 | | | | | | |
|--------|--------------|----------------|----------------|------------------------------------|--|--------------|----------------|----------------------------------|---------------------------|---------------------------|
| | (1) TOTAL | (2) AVOIDED | (3) AVOIDED | (4) OTHER | (5) | (6) TOTAL | (7) UTILITY | (8) | (9) | (10) |
| YEAR | | | | PARTICIPANT BENEFITS \$(000) | TOTAL BENEFITS \$(000) | | | PARTICIPANT'S COST \$(000) | TOTAL COSTS \$(000) | NET BENEFTT \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | Ő | ů | ō | õ | 0 | 0 | Õ | 0 | 0 | 0 |
| 2010 | 15 | 0 | 0 | 0 | 15 | 0 | 63 | 0 | 63 | -48 |
| 2011 | 37 | Õ | ŏ | 0 | 37 | 0 | 68 | 0 | 68 | -31 |
| 2012 | 42 | 0 | Ō | 0 | 42 | 0 | 73 | 0 | 73 | -31 |
| 2013 | 975 | 0 | 1,949 | 0 | 2,924 | 0 | 78 | 0 | 78 | 2,846 |
| 2014 | 0 | 0 | 3,839 | 0 | 3,839 | 87 | 83 | 0 | 170 | 3,669 |
| 2015 | 0 | 0 | 4,682 | 0 | 4,682 | 716 | 88 | 0 | 804 | 3,878 |
| 2016 | 140 | 0 | 5,203 | 0 | 5,343 | 0 | 93 | 0 | 93 | 5,250 |
| 2017 | 1,498 | 0 | 6,233 | 0 | 7,731 | 0 | 98 | 0 | 98 | 7,633 |
| 2018 | 2,040 | 0 | 8,261 | 0 | 10,301 | 0 | 103 | 0 | 103 | 10,198 |
| 2019 | 1,708 | ŏ | 9,368 | 0 | 11,076 | 0 | 108 | 0 | 108 | 10,968 |
| 2020 | 1,557 | õ | 9,565 | õ | 11,122 | 0 | 50 | 0 | 50 | 11,072 |
| 2021 | 632 | ŏ | 9,767 | Ő | 10,398 | 0 | 50 | 0 | 50 | 10,348 |
| 2022 | 3,629 | ŏ | 5,337 | õ | 8,965 | Õ | 50 | Ő | 50 | 8,915 |
| 2023 | 3,999 | õ | 8,911 | Ő | 12,910 | 0 | 50 | Ő | 50 | 12,860 |
| 2024 | 1,139 | ŏ | 9,305 | õ | 10,444 | 0 | 50 | õ | 50 | 10,394 |
| 2025 | 584 | ů | 9,464 | 0 0 | 10,048 | 0 | 50 | Ő | 50 | 9,998 |
| 2026 | 3,639 | õ | 6,234 | õ | 9,872 | ŏ | 50 | Ő | 50 | 9,822 |
| 2027 | 1,315 | ŏ | 11,267 | ő | 12,582 | Ő | 50 | Ő | 50 | 12,532 |
| 2028 | 1,169 | Ő | 11,535 | 0 | 12,704 | Õ | 50 | Ő | 50 | 12,654 |
| 2029 | 3,138 | Õ | 6,061 | Ő | 9,199 | Ő | 50 | Ő | 50 | 9,149 |
| 2030 | 3,434 | 0 | 10,141 | õ | 13,574 | õ | 50 | ő | 50 | 13,524 |
| 2031 | 3,517 | Õ | 10,546 | Ő | 14,063 | ŏ | 50 | Ő | 50 | 14,013 |
| 2032 | 3,532 | 0 | 10,968 | ő | 14,500 | Ő | 50 | ů | 50 | 14,450 |
| 2032 | 3,460 | 0 | 11,407 | 0 | 14,867 | õ | 50 | ů 0 | 50 | 14,817 |
| 2035 | 3,634 | 0 | 11,863 | Ö | 15,497 | 0 | 50 | 0 | 50 | 15,447 |
| 2034 | 3,528 | 0 | 12,338 | 0 | 15,866 | 0 0 | 50 | 0 | 50 | 15,816 |
| 2035 | 3,469 | 0 | 12,831 | Ő | 16,300 | Õ | 50 | 0 | 50 | 16,250 |
| 2030 | 3,586 | 0 | 13,344 | Ő | 16,930 | õ | 50 | 0 | 50 | 16,880 |
| 2038 | 3,681 | Ő | 13,878 | 0 | 17,559 | 0 | 50 | Ő | 50 | 17,509 |
| OMINAL | 59,093 | 0 | 234,299 | 0 | 293,391 | 803 | 1,807 | 0 | 2,609 | 290,782 |
| PV | 14,764 | 0 | 65,746 | 0 | 80,510 | 539 | 810 | 0 | 1,349 | 79,161 |
| | | | | | Itility Discount I Benefit Cost Rat | | | | | |
| | | | | 175 | | Progress En | ergy Flori | da, Inc. | | |

I. INTERRUPTIBLE SERVICE PROGRAM

Program Start Date: 1996 for the IS-2 and IST-2 rate schedules.

Modifications proposed in 2010

Program Description

The Interruptible Service program is a direct load control program that reduces Progress Energy's demand at times of capacity shortage during peak or emergency conditions.

Policies and Procedures

The program is available throughout the entire territory served by Progress Energy to any nonresidential customer who is willing to have their power interrupted. The program is currently offered through the Interruptible General Service (IS-2) and Interruptible General Service Time of Use (IST-2) rate schedules. The IS-1 and IST-1 rate schedules were closed to new customers in 1996, but remain active for those customers that were grand-fathered onto the rate.

Progress Energy will have remote control of the circuit breaker or disconnect switch supplying the customer's equipment. If purchased power is available at the time of potential interruption, customers who choose not to have their load interrupted will be assessed at the price of that purchased power supplied. Customers participating in the Interruptible Service program will receive a monthly interruptible demand credit based on their billing demand and billing load factor.

The general program eligibility requirements to qualify for participation are as follows:

- Customer must be eligible for service under the IS-2 or IST-2 Rate Schedules.
- Minimum billing demand must be 500 KW or more.
- Available at primary, transmission and secondary service voltages.

Program Participation

Annual participation estimates for the Interruptible Service program are shown in the following table.

| Year | Total Number of Customers (1) | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|-------------------------------------|--|--|---|
| 2010 | 167,233 | 449 | 1 | 0% |
| 2011 | 170,886 | 459 | 1 | 0% |
| 2012 | 175,147 | 470 | 1 | 1% |
| 2013 | 178,542 | 479 | 1 | 1% |
| 2014 | 182,030 | 489 | 1 | 1% |
| 2015 | 185,461 | 498 | 1 | 1% |
| 2016 | 188,717 | 507 | 1 | 1% |
| 2017 | 191,817 | 515 | 1 | 2% |
| 2018 | 194,809 | 523 | 1 | 2% |
| 2019 | 197,848 | 531 | 1 | 2% |

1. Total Number of Customers is the forecast of commercial/industrial customers in the Progress Energy 2009 Ten Year Site Plan.

2. 3. Eligible Customers is based upon tariff IS-2 Rate Schedule.

Annual number of program participants represents the projected number of customers expected to join this program in each year. New annual participation is projected to be small relative to other programs due to the unique characteristics and requirements of the programs.

4. Cumulative penetration level equals the sum of annual number of program participants in the current year and all prior years divided by the number of eligible customers in the current year.

Savings Estimates

Savings estimate for the Interruptible Service program are shown in the following tables.

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|----------------------------------|--|--|-------------------------------|--|--|
| 2010 | | 326.00 | 311.00 | - | 326 | 311 |
| 2011 | | 326.00 | 311.00 | - | 326 | 311 |
| 2012 | | 326.00 | 311.00 | - | 326 | 311 |
| 2013 | | 326.00 | 311.00 | - | 326 | 311 |
| 2014 | | 326.00 | 311.00 | - | 326 | 311 |
| 2015 | | 326.00 | 311.00 | - | 326 | 311 |
| 2016 | | 326.00 | 311.00 | - | 326 | 311 |
| 2017 | | 326.00 | 311.00 | - | 326 | 311 |
| 2018 | | 326.00 | 311.00 | - | 326 | 311 |
| 2019 | | 326.00 | 311.00 | - 1 | 326 | 311 |

At the Meter

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|----------------------------------|--|--|-------------------------------|--|--|
| 2010 | | 336.79 | 321.30 | - | 337 | 321 |
| 2011 | | 336.79 | 321.30 | - | 337 | 321 |
| 2012 | | 336.79 | 321.30 | - | 337 | 321 |
| 2013 | | 336.79 | 321.30 | - | 337 | 321 |
| 2014 | | 336.79 | 321.30 | - | 337 | 321 |
| 2015 | | 336.79 | 321.30 | - | 337 | 321 |
| 2016 | | 336.79 | 321.30 | - | 337 | 321 |
| 2017 | | 336.79 | 321.30 | - | 337 | 321 |
| 2018 | | 336.79 | 321.30 | - | 337 | 321 |
| 2019 | | 336.79 | 321.30 | - | 337 | 321 |

Impact Evaluation Plan

Program impacts are evaluated through on-site interval metering data of all Interruptible Service customers.

Cost-Effectiveness

The cost-effectiveness results of the Interruptible Service program are as follows:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|--------------------|-----------------------------|-----------|
| Rate Impact Measure | \$6,187 | \$1,315 | \$4,872 | 4.71 |
| Participant | \$1,127 | | \$1,127 | N/A |
| Total Resource Cost | \$6,187 | \$187 | \$6,000 | 33.06 |

PROGRAM: Interruptible Service - RIM

| | | | BENEFITS | | | | | COSTS | | | |
|---------|------------|---------|----------|---------|----------|------------|---------|----------|---------|---------|----------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) |
| | TOTAL | AVOIDED | AVOIDED | | | TOTAL | UTILITY | | | | |
| | FUEL & O&M | | | | TOTAL | FUEL & O&M | | | | | NET |
| | SAVINGS | COSTS | COSTS | GAINS | BENEFITS | INCREASE | COSTS | PAYMENTS | | COSTS | BENEFITS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 1 | 0 | 0 | 0 | 1 | 0 | 16 | 13 | 1 | 30 | -29 |
| 2011 | 3 | 0 | 0 | 0 | 3 | 0 | 17 | 27 | 1 | 45 | -42 |
| 2012 | 3 | 0 | 0 | 0 | 3 | 0 | 17 | 40 | 2 | 59 | -56 |
| 2013 | 76 | 0 | 147 | 0 | 223 | 0 | 18 | 54 | 3 | 74 | 149 |
| 2014 | 0 | 0 | 290 | 0 | 290 | 4 | 18 | 67 | 3 | 93 | 197 |
| 2015 | 0 | 0 | 353 | 0 | 353 | 51 | 19 | 81 | 5 | 155 | 198 |
| 2016 | 12 | 0 | 412 | 0 | 424 | 0 | 19 | 94 | 5 | 119 | 305 |
| 2017 | 119 | 0 | 493 | 0 | 612 | 0 | 20 | 108 | 5 | 133 | 479 |
| 2018 | 155 | 0 | 623 | 0 | 779 | 0 | 20 | 121 | 5 | 147 | 632 |
| 2019 | 130 | 0 | 707 | 0 | 837 | 0 | 21 | 135 | 6 | 162 | 675 |
| 2020 | 120 | 0 | 722 | 0 | 841 | 0 | 5 | 135 | 7 | 146 | 695 |
| 2021 | 50 | 0 | 737 | 0 | 787 | 0 | 5 | 135 | 8 | 148 | 639 |
| 2022 | 274 | 0 | 403 | 0 | 677 | 0 | 5 | 135 | 7 | 147 | 530 |
| 2023 | 301 | 0 | 672 | 0 | 974 | 0 | 5 | 135 | 8 | 147 | 826 |
| 2024 | 88 | 0 | 702 | 0 | 790 | 0 | 5 | 135 | 8 | 148 | 643 |
| 2025 | 45 | 0 | 714 | 0 | 759 | 0 | 5 | 135 | 8 | 148 | 611 |
| 2026 | 273 | 0 | 470 | 0 | 743 | 0 | 5 | 135 | 8 | 148 | 595 |
| 2027 | 103 | 0 | 850 | 0 | 953 | 0 | 5 | 135 | 8 | 148 | 805 |
| 2028 | 91 | 0 | 871 | 0 | 962 | 0 | 5 | 135 | 9 | 148 | 813 |
| 2029 | 247 | 0 | 479 | 0 | 726 | 0 | 5 | 135 | 9 | 149 | 577 |
| 2030 | 270 | 0 | 802 | 0 | 1,071 | 0 | 5 | 135 | 10 | 150 | 922 |
| 2031 | 277 | 0 | 834 | 0 | 1,110 | 0 | 5 | 135 | 10 | 149 | 961 |
| 2032 | 280 | 0 | 867 | 0 | 1,147 | 0 | 5 | 135 | 10 | 150 | 998 |
| 2033 | 272 | 0 | 902 | 0 | 1,174 | 0 | 5 | 135 | 11 | 150 | 1,024 |
| 2034 | 286 | 0 | 938 | 0 | 1,224 | 0 | 5 | 135 | 10 | 150 | 1,074 |
| 2035 | 277 | 0 | 976 | 0 | 1,253 | 0 | 5 | 135 | 11 | 150 | 1,102 |
| 2036 | 273 | 0 | 1,015 | 0 | 1,287 | 0 | 5 | 135 | 11 | 151 | 1,136 |
| 2037 | 280 | 0 | 1,055 | 0 | 1,335 | 0 | 5 | 135 | 11 | 151 | 1,185 |
| 2038 | 289 | 0 | 1,098 | 0 | 1,386 | 0 | 5 | 135 | 11 | 151 | 1,235 |
| IOMINAL | 4,590 | 0 | 18,133 | 0 | 22,724 | 56 | 278 | 3,304 | 209 | 3,846 | 18,877 |
| NPV | 1,141 | 0 | 5,046 | 0 | 6,187 | 37 | 150 | 1,066 | 61 | 1,315 | 4,872 |

Benefit Cost Ratio = 4.706

Deacht Cost Natio - 4.70

Progress Energy Florida, Inc.

PROGRAM: Interruptible Service - Participant

| | | BENE | FTTS | | COSTS | | |
|---------|-------------|----------|---------------|----------|---------------|---------|---------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| | SAVINGS IN | | OTHER | | | | |
| | PARTICIPANT | | PARTICIPANT'S | TOTAL | PARTICIPANT'S | TOTAL | NET |
| | BILL | PAYMENTS | BENEFITS | BENEFITS | COST | COSTS | BENEFTI |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 1 | 13 | 0 | 14 | 0 | 0 | 14 |
| 2011 | 1 | 27 | 0 | 28 | 0 | 0 | 28 |
| 2012 | 2 | 40 | 0 | 42 | 0 | 0 | 42 |
| 2013 | 3 | 54 | 0 | 57 | 0 | 0 | 57 |
| 2014 | 3 | 67 | 0 | 71 | 0 | 0 | 71 |
| 2015 | 5 | 81 | 0 | 86 | 0 | 0 | 86 |
| 2016 | 5 | 94 | 0 | 100 | 0 | 0 | 100 |
| 2017 | 5 | 108 | 0 | 113 | 0 | 0 | 113 |
| 2018 | 5 | 121 | 0 | 127 | 0 | 0 | 127 |
| 2019 | 6 | 135 | 0 | 141 | 0 | 0 | 141 |
| 2020 | 7 | 135 | 0 | 141 | 0 | 0 | 141 |
| 2021 | 8 | 135 | 0 | 143 | 0 | 0 | 143 |
| 2022 | 7 | 135 | 0 | 142 | 0 | 0 | 142 |
| 2023 | 8 | 135 | 0 | 142 | 0 | 0 | 142 |
| 2024 | 8 | 135 | 0 | 143 | 0 | 0 | 143 |
| 2025 | 8 | 135 | 0 | 143 | 0 | 0 | 143 |
| 2026 | 8 | 135 | 0 | 143 | 0 | 0 | 143 |
| 2027 | 8 | 135 | 0 | 143 | 0 | 0 | 143 |
| 2028 | 9 | 135 | 0 | 143 | 0 | 0 | 143 |
| 2029 | 9 | 135 | 0 | 144 | 0 | 0 | 144 |
| 2030 | 10 | 135 | 0 | 145 | 0 | 0 | 145 |
| 2031 | 10 | 135 | 0 | 144 | 0 | 0 | 144 |
| 2032 | 10 | 135 | 0 | 145 | 0 | 0 | 145 |
| 2033 | 11 | 135 | 0 | 145 | 0 | 0 | 145 |
| 2034 | 10 | 135 | 0 | 145 | 0 | 0 | 145 |
| 2035 | 11 | 135 | 0 | 145 | 0 | 0 | 145 |
| 2036 | 11 | 135 | 0 | 146 | 0 | 0 | 146 |
| 2037 | 11 | 135 | 0 | 146 | 0 | 0 | 146 |
| 2038 | 11 | 135 | 0 | 146 | 0 | 0 | 146 |
| NOMINAL | 209 | 3,304 | 0 | 3,513 | 0 | 0 | 3,513 |
| NPV | 61 | 1,066 | 0 | 1,127 | 0 | 0 | 1,127 |

Utility Discount Rate = 8.48

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Progress Energy Florida, Inc.

PROGRAM: Interruptible Service - TRC

| | | | BENEFTT | s | | | C | DSTS | | |
|--------|--------------|-----|----------------|------------------------------------|--|--------------|----------------|----------------------------------|---------------------------|---------------------------|
| | (1) TOTAL | (2) | (3) AVOIDED | (4) OTHER | (5) | (6) TOTAL | (7) UTILITY | (8) | (9) | (10) |
| YEAR | | | | PARTICIPANT BENEFITS \$(000) | TOTAL BENEFTTS \$(000) | | | PARTICIPANT'S COST \$(000) | TOTAL COSTS \$(000) | NET BENEFIT \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 1 | 0 | 0 | 0 | 1 | 0 | 16 | 0 | 16 | -15 |
| 2011 | 3 | 0 | 0 | 0 | 3 | 0 | 17 | 0 | 17 | -14 |
| 2012 | 3 | 0 | 0 | 0 | 3 | 0 | 17 | 0 | 17 | -14 |
| 2013 | 76 | 0 | 147 | 0 | 223 | 0 | 18 | 0 | 18 | 205 |
| 2014 | 0 | 0 | 290 | 0 | 290 | 4 | 18 | 0 | 22 | 267 |
| 2015 | 0 | 0 | 353 | 0 | 353 | 51 | 19 | 0 | 70 | 284 |
| 2016 | 12 | 0 | 412 | 0 | 424 | 0 | 19 | 0 | 19 | 405 |
| 2017 | 119 | 0 | 493 | 0 | 612 | 0 | 20 | 0 | 20 | 592 |
| 2018 | 155 | 0 | 623 | 0 | 779 | 0 | 20 | 0 | 20 | 759 |
| 2019 | 130 | 0 | 707 | 0 | 837 | 0 | 21 | 0 | 21 | 816 |
| 2020 | 120 | 0 | 722 | 0 | 841 | 0 | 5 | 0 | 5 | 836 |
| 2021 | 50 | 0 | 737 | 0 | 787 | 0 | 5 | 0 | 5 | 782 |
| 2022 | 274 | 0 | 403 | 0 | 677 | 0 | 5 | 0 | 5 | 672 |
| 2023 | 301 | 0 | 672 | 0 | 974 | 0 | 5 | 0 | 5 | 969 |
| 2024 | 88 | 0 | 702 | 0 | 79 0 | 0 | 5 | 0 | 5 | 785 |
| 2025 | 45 | 0 | 714 | 0 | 759 | 0 | 5 | 0 | 5 | 754 |
| 2026 | 273 | 0 | 470 | 0 | 743 | 0 | 5 | 0 | 5 | 738 |
| 2027 | 103 | 0 | 850 | 0 | 953 | 0 | 5 | 0 | 5 | 948 |
| 2028 | 91 | 0 | 871 | 0 | 962 | 0 | 5 | 0 | 5 | 957 |
| 2029 | 247 | 0 | 479 | 0 | 726 | 0 | 5 | 0 | 5 | 721 |
| 2030 | 270 | 0 | 802 | 0 | 1,071 | 0 | 5 | 0 | 5 | 1,066 |
| 2031 | 277 | 0 | 834 | 0 | 1,110 | 0 | 5 | 0 | 5 | 1,105 |
| 2032 | 280 | 0 | 867 | 0 | 1,147 | 0 | 5 | 0 | 5 🗼 | 1,142 |
| 2033 | 272 | 0 | 902 | 0 | 1,174 | 0 | 5 | 0 | 5 | 1,169 |
| 2034 | 286 | 0 | 938 | 0 | 1,224 | 0 | 5 | 0 | 5 | 1,219 |
| 2035 | 277 | 0 | 976 | 0 | 1,253 | 0 | 5 | 0 | 5 | 1,248 |
| 2036 | 273 | 0 | 1,015 | 0 | 1,287 | 0 | 5 | 0 | 5 | 1,282 |
| 2037 | 280 | 0 | 1,055 | 0 | 1,335 | 0 | 5 | 0 | 5 | 1,330 |
| 2038 | 289 | 0 | 1,098 | 0 | 1,386 | 0 | 5 | 0 | 5 | 1,381 |
| OMINAL | 4,590 | 0 | 18,133 | 0 | 22,724 | 56 | 278 | 0 | 333 | 22,391 |
| PV | 1,141 | 0 | 5,046 | 0 | 6,187 | 37 | 150 | 0 | 187 | 6,000 |
| | | | | | Itility Discount l Benefit Cost Rat | | | | | |
| | | | | 183 | | Progress En | ergy Flori | da, Inc. | | |

J. CURTAILABLE SERVICE PROGRAM

| Program Start Date: | 1996 for the CS-2 and CST-2 rate schedules |
|---------------------|---|
| | 2004 for the CS-3 and CST-3 rate schedules. |
| | Modifications proposed in 2010 |

Program Description

The Curtailable Service program is an indirect load control program that will reduce Progress Energy's demand at times of capacity shortage during peak or emergency conditions.

Policies and Procedures

The program is available throughout the entire territory served by Progress Energy to any nonresidential customer who agrees to curtail 25% of their average monthly billing demand for CS-2 and CST-2 and a minimum of 2000 KW for CS-3 and CST-3. The program is currently offered through the Curtailable General Service (CS-2) and Curtailable General Service Time of Use (CST-2) rate schedules. The CS-1 and CST-1 rate schedules were closed to new customers in 1996, but remain active for those customers that were grand-fathered onto the rate.

Progress Energy will notify customers when off-system power purchases may begin in support of their service. If purchased power is available at the time of notification, customers who choose not to reduce their load will be assessed charges as set forth in the applicable tariff. Additionally, Progress Energy will provide notification of curtailment request. Upon curtailment request, customers choosing not to comply with their curtailment responsibility will be assessed penalties as described in the applicable tariff. Customers participating in the Curtailable Service program receive a monthly curtailable demand credit based on their curtailable demand and billing load factor. The general program eligibility requirements to qualify for participation are as follows:

- Customer must be eligible for service under the CS-2 or CST-2 Rate Schedules.
- Minimum billing demand must be 500 KW or more for CS-2 and CST-2.
- Available at primary, transmission and secondary service voltages.

Program Participation

Annual participation estimates for the Curtailable Service program are shown in the following table.

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|--|---|---|
| 2010 | 167,233 | 886 | 1 | 0% |
| 2011 | 170,886 | 906 | 1 | 0% |
| 2012 | 175,147 | 928 | 1 | 0% |
| 2013 | 178,542 | 946 | 1 | 0% |
| 2014 | 182,030 | 965 | 1 | 1% |
| 2015 | 185,461 | 983 | 1 | 1% |
| 2016 | 188,717 | 1,000 | 1 | 1% |
| 2017 | 191,817 | 1,017 | 1 | 1% |
| 2018 | 194,809 | 1,032 | 1 | 1% |
| 2019 | 197,848 | 1,049 | 1 | 1% |

Total Number of Customers is the forecast of commercial/industrial customers in the Progress Energy 2009 Ten Year Site Plan. Eligible Customers is based upon tariff CS-2 and CS-3 Rate Schedule. 1.

2.

3. Annual number of program participants represents the projected number of customers expected to join this program in each year. New annual participation is projected to be small relative to other programs due to the unique characteristics and requirements of the programs.

4. Cumulative penetration level equals the sum of annual number of program participants in the current year and all prior years divided by the number of eligible customers in the current year.

Savings Estimates

Savings estimate for the Curtailable Service program are shown in the following tables.

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annuał Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | | 282.00 | 189.00 | - | 282 | 189 |
| 2011 | | 282.00 | 189.00 | - | 282 | 189 |
| 2012 | | 282.00 | 189.00 | - | 282 | 189 |
| 2013 | | 282.00 | 189.00 | - | 282 | 189 |
| 2014 | | 282.00 | 189.00 | - | 282 | 189 |
| 2015 | | 282.00 | 189.00 | - | 282 | 189 |
| 2016 | | 282.00 | 189.00 | - | 282 | 189 |
| 2017 | | 282.00 | 189.00 | - | 282 | 189 |
| 2018 | | 282.00 | 189.00 | - | 282 | 189 |
| 2019 | | 282.00 | 189.00 | - | 282 | 189 |

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | | 299.68 | 200.85 | - | 300 | 201 |
| 2011 | | 299.68 | 200.85 | - | 300 | 201 |
| 2012 | | 299.68 | 200.85 | - | 300 | 201 |
| 2013 | | 299.68 | 200.85 | - | 300 | 201 |
| 2014 | | 299.68 | 200.85 | - | 300 | 201 |
| 2015 | | 299.68 | 200.85 | - | 300 | 201 |
| 2016 | | 299.68 | 200.85 | - | 300 | 201 |
| 2017 | | 299.68 | 200.85 | - | 300 | 201 |
| 2018 | | 299.68 | 200.85 | - | 300 | 201 |
| 2019 | | 299.68 | 200.85 | - | 300 | 201 |

Impact Evaluation Plan

Program impacts are evaluated through on-site interval metering data of all Curtailable Service customers.

Cost-Effectiveness

Progress Energy is projecting slow growth for the Curtailable Service program. In order to evaluate the program for cost-effectiveness a minimal level of participation was assumed. The cost-effectiveness results of the Curtailable Service program are as follows:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|-----------------------|-----------------------------|-----------|
| Rate Impact Measure | \$4,508 | \$720 | \$3,787 | 6.26 |
| Participant | \$663 | | \$663 | N/A |
| Total Resource Cost | \$4,508 | \$57 | \$4,450 | 78.8 |

PROGRAM: Curtailable Service - RIM

| | | | BENEFITS | | | | | COSTS | | | |
|---------|----------------------------------|----------------|----------------|-----------------------------|------------------------------|--|----------------|----------------------------------|-----|---------------------------|----------------------------|
| | (1) TOTAL | (2) AVOIDED | (3) AVOIDED | (4) | (5) | (6) TOTAL | (7) UTILITY | (8) | (9) | (10) | (11) |
| YEAR | FUEL & O&M SAVINGS \$(000) | | | REVENUE GAINS \$(000) | TOTAL BENEFITS \$(000) | FUEL & O&M INCREASE \$(000) | | INCENTIVE PAYMENTS \$(000) | | TOTAL COSTS \$(000) | NET BENEFTIS \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 8 | 1 | 8 | -8 |
| 2011 | 3 | 0 | 0 | 0 | 3 | 0 | 1 | 15 | 1 | 17 | -15 |
| 2012 | 3 | 0 | 0 | 0 | 3 | 0 | 1 | 23 | 2 | 26 | -23 |
| 2013 | 48 | 0 | 92 | 0 | 140 | 0 | 2 | 31 | 2 | 35 | 106 |
| 2014 | 0 | 0 | 182 | 0 | 182 | 2 | 2 | 39 | 3 | 45 | 137 |
| 2015 | 0 | 0 | 222 | 0 | 222 | 30 | 3 | 46 | 4 | 83 | 139 |
| 2016 | 10 | 0 | 367 | 0 | 377 | 0 | 3 | 54 | 5 | 62 | 315 |
| 2017 | 106 | 0 | 440 | 0 | 546 | 0 | 4 | 62 | 5 | 70 | 476 |
| 2018 | 99 | 0 | 391 | Ő | 491 | 0 | 4 | 70 | 5 | 78 | 412 |
| 2019 | 83 | 0 | 444 | Ō | 527 | 0 | 5 | 77 | 6 | 87 | 439 |
| 2020 | 77 | Õ | 453 | Ő | 530 | Ő | 5 | 77 | 6 | 88 | 441 |
| 2021 | 35 | õ | 463 | Ő | 497 | ő | 5 | 77 | 6 | 89 | 409 |
| 2022 | 174 | 0 | 253 | 0 | 427 | Ő | 5 | 77 | 6 | 89 | 338 |
| 2022 | 192 | 0 | 422 | 0 | 614 | 0 | 5 | 77 | 7 | 89 | 525 |
| 2023 | 58 | 0 | 441 | 0 | 499 | 0 | 5 | 77 | 7 | 89 | 525 410 |
| 2024 | 31 | 0 | 448 | 0 | 479 | 0 | 5 | 77 | 7 | 89 89 | 390 |
| 2023 | 174 | 0 | 295 | 0 | 469 | 0 | 5 | 77 | 7 | 89 89 | |
| 2028 | | 0 | 293 534 | 0 | 600 | 0 | 5 | 77 | 7 | | 380 |
| | 66 50 | 0 | 534 547 | 0 | 606 | 0 | 5 | 77 | 7 | 89 00 | 510 |
| 2028 | 59 220 | 0 | 428 | 0 | 600 647 | 0 | 5 | 77 | 8 | 90 | 516 |
| 2029 | | | | 0 | | - | | | | 90 | 557 |
| 2030 | 242 | 0 | 715 | 0 | 956 | 0 | 5 | 77 | 8 | 90 00 | 866 |
| 2031 | 247 | 0 | 744 | | 990 1.022 | - | 5 | 77 | 8 | 90 | 900 |
| 2032 | 249 | 0 | 773 | 0 | 1,022 | 0 | 5 | 77 | 8 | 90 01 | 931 |
| 2033 | 243 | 0 | 804 | 0 | 1,047 | 0 | 5 | 77 | 8 | 91 | 957 |
| 2034 | 255 | 0 | 836 | 0 | 1,091 | 0 | 5 | 77 | 8 | 91 | 1,001 |
| 2035 | 247 | 0 | 870 | 0 | 1,117 | 0 | 5 | 77 | 9 | 91 | 1,026 |
| 2036 | 242 | 0 | 905 | 0 | 1,147 | 0 | 5 | 77 | 9 | 91 | 1,055 |
| 2037 | 250 | 0 | 941 | 0 | 1,191 | 0 | 5 | 77 | 9 | 91 | 1,099 |
| 2038 | 258 | 0 | 978 | 0 | 1,236 | 0 | 5 | 77 | 9 | 91 | 1,145 |
| IOMINAL | 3,668 | 0 | 13,987 | 0 | 17,654 | 32 | 118 | 1,892 | 177 | 2,218 | 15,436 |
| PV | 855 | 0 | 3,652 | 0 | 4,508 | 21 | 36 | 611 | 52 | 720 | 3,787 |
| | | | | | - | count Rate = 8.48 ost Ratio = 6.259 | | | | | |
| | | | | 189 | | Progres | s Energy | Florida, In | с. | | |

PROGRAM: Curtailable Service - Participant

| | (1) AVINGS IN RTICIPANT'S BILL \$(000) 0 0 1 1 2 2 3 4 5 5 5 5 6 6 6 6 6 6 6 7 7 7 | PAYMENTS \$(000) 0 8 15 23 31 39 46 54 62 70 77 77 77 77 77 77 77 | (3) OTHER PARTICIPANT'S BENEFITS \$(000) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | (4) TOTAL BENEFITS \$(000) 0 0 8 17 25 33 41 50 59 66 74 83 83 83 84 84 | (5) PARTICIPANT'S COST \$(000) 0 0 0 0 0 0 0 0 0 0 0 0 0 | (6) TOTAL COSTS \$(000) 0 0 0 0 0 0 0 0 0 0 0 0 0 | (7) NET BENEFITS \$(000) 0 0 8 17 25 33 41 50 59 66 74 83 83 84 84 |
|--|--|---|---|--|--|---|--|
| PAI <u>YEAR</u> 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 | RTICIPANT'S BILL \$(000) 0 0 1 1 2 2 3 4 5 5 5 5 6 6 6 6 6 6 6 7 | PAYMENTS \$(000) 0 8 15 23 31 39 46 54 62 70 77 77 77 77 77 77 77 | PARTICIPANT'S BENEFITS \$(000) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | BENEFITS \$(000) 0 8 17 25 33 41 50 59 66 74 83 83 84 84 | COST \$(000) 0 0 0 0 0 0 0 0 0 0 0 0 0 | COSTS \$(000) 0 0 0 0 0 0 0 0 0 0 0 0 0 | BENEFTTS \$(000) 0 8 17 25 33 41 50 59 66 74 83 83 83 84 |
| YEAR 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 | BILL \$(000) 0 1 1 2 2 3 4 5 5 5 6 6 6 6 6 7 | PAYMENTS \$(000) 0 8 15 23 31 39 46 54 62 70 77 77 77 77 77 77 77 | BENEFITS \$(000) 0 0 0 0 0 0 0 0 0 0 0 0 0 | BENEFITS \$(000) 0 8 17 25 33 41 50 59 66 74 83 83 84 84 | COST \$(000) 0 0 0 0 0 0 0 0 0 0 0 0 0 | COSTS \$(000) 0 0 0 0 0 0 0 0 0 0 0 0 0 | BENEFTTS \$(000) 0 8 17 25 33 41 50 59 66 74 83 83 83 84 |
| 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 | \$(000) 0 1 1 2 2 3 4 5 5 5 6 6 6 6 6 6 7 | \$(000) 0 8 15 23 31 39 46 54 62 70 77 77 77 77 77 77 | \$(000) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | \$(000) 0 8 17 25 33 41 50 59 66 74 83 83 84 84 | \$(000) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | \$(000) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | \$(000) 0 8 17 25 33 41 50 59 66 74 83 83 83 84 |
| 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 | 0 0 1 1 2 2 3 4 5 5 6 6 6 6 7 | 0 0 8 15 23 31 39 46 54 62 70 77 77 77 77 77 77 | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 0 0 8 17 25 33 41 50 59 66 74 83 83 84 84 | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 0 0 8 17 25 33 41 50 59 66 74 83 83 83 84 |
| 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 | 0 1 2 2 3 4 5 5 5 6 6 6 6 7 | 0 8 15 23 31 39 46 54 62 70 77 77 77 77 77 77 | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 0 8 17 25 33 41 50 59 66 74 83 83 83 84 84 | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 0 8 17 25 33 41 50 59 66 74 83 83 83 |
| 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 | 1 2 2 3 4 5 5 5 6 6 6 6 7 | 8 15 23 31 39 46 54 62 70 77 77 77 77 77 77 | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 8 17 25 33 41 50 59 66 74 83 83 83 84 84 | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 8 17 25 33 41 50 59 66 74 83 83 83 84 |
| 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 | 1 2 3 4 5 5 5 6 6 6 6 7 | 15 23 31 39 46 54 62 70 77 77 77 77 77 77 | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 17 25 33 41 50 59 66 74 83 83 83 84 84 | 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 0 0 0 0 0 0 0 0 0 0 0 0 | 17 25 33 41 50 59 66 74 83 83 83 84 |
| 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 | 2 2 3 4 5 5 5 6 6 6 6 7 | 23 31 39 46 54 62 70 77 77 77 77 77 | 0 0 0 0 0 0 0 0 0 0 0 0 0 | 25 33 41 50 59 66 74 83 83 83 84 84 | 0 0 0 0 0 0 0 0 0 0 0 0 0 | 0 0 0 0 0 0 0 0 0 0 0 | 25 33 41 50 59 66 74 83 83 83 84 |
| 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 | 2 3 5 5 6 6 6 6 7 | 31 39 46 54 62 70 77 77 77 77 77 | 0 0 0 0 0 0 0 0 0 0 0 | 33 41 50 59 66 74 83 83 83 84 84 | 0 0 0 0 0 0 0 0 0 0 | 0 0 0 0 0 0 0 0 0 | 33 41 50 59 66 74 83 83 83 84 |
| 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 | 3 5 5 6 6 6 6 7 | 39 46 54 62 70 77 77 77 77 77 | 0 0 0 0 0 0 0 0 0 | 41 50 59 66 74 83 83 83 84 84 | 0 0 0 0 0 0 0 0 0 | 0 0 0 0 0 0 0 0 | 41 50 59 66 74 83 83 83 |
| 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 | 4 5 5 6 6 6 7 | 46 54 62 70 77 77 77 77 77 | 0 0 0 0 0 0 0 0 | 50 59 66 74 83 83 83 84 84 | 0 0 0 0 0 0 0 0 | 0 0 0 0 0 0 0 | 50 59 66 74 83 83 83 |
| 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 | 5 5 6 6 6 7 | 54 62 70 77 77 77 77 77 | 0 0 0 0 0 0 0 | 59 66 74 83 83 84 84 | 0 0 0 0 0 0 | 0 0 0 0 0 0 | 59 66 74 83 83 84 |
| 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 | 5 5 6 6 6 7 | 62 70 77 77 77 77 77 | 0 0 0 0 0 0 | 66 74 83 83 84 84 | 0 0 0 0 0 | 0 0 0 0 0 | 66 74 83 83 84 |
| 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 | 5 6 6 6 7 | 70 77 77 77 77 77 77 | 0 0 0 0 0 | 74 83 83 84 84 | 0 0 0 0 | 0 0 0 0 | 74 83 83 84 |
| 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 | 6 6 6 7 | 77 77 77 77 77 77 | 0 0 0 0 | 83 83 84 84 | 0 0 0 | 0 0 0 | 83 83 84 |
| 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 | 6 6 7 | 77 77 77 77 77 | 0 0 0 | 83 84 84 | 0 0 | 0 0 | 83 84 |
| 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 | 6 6 7 | 77 77 77 | 0 0 | 84 84 | 0 | 0 | 84 |
| 2022 2023 2024 2025 2026 2027 2028 2029 2030 | 6 7 | 77 77 | 0 | 84 | | | |
| 2023 2024 2025 2026 2027 2028 2029 2030 | 7 | 77 | | | 0 | 0 | 94 |
| 2024 2025 2026 2027 2028 2029 2030 | | | 0 | | | • | 04 |
| 2025 2026 2027 2028 2029 2030 | 7 | | | 84 | 0 | 0 | 84 |
| 2026 2027 2028 2029 2030 | | 77 | 0 | 84 | 0 | 0 | 84 |
| 2027 2028 2029 2030 | 7 | 77 | 0 | 84 | 0 | 0 | 84 |
| 2028 2029 2030 | 7 | 77 | 0 | 84 | 0 | 0 | 84 |
| 2029 2030 | 7 | 77 | 0 | 84 | 0 | 0 | 84 |
| 2030 | 7 | 77 | 0 | 85 | 0 | 0 | 85 |
| | 8 | 77 | 0 | 85 | 0 | 0 | 85 |
| 2021 | 8 | 77 | 0 | 85 | 0 | 0 | 85 |
| 2031 | 8 | 77 | 0 | 85 | 0 | 0 | 85 |
| 2032 | 8 | 77 | 0 | 85 | 0 | 0 | 85 |
| 2033 | 8 | 77 | 0 | 86 | 0 | 0 | 86 |
| 2034 | 8 | 77 | 0 | 86 | 0 | 0 | 86 |
| 2035 | 9 | 77 | 0 | 86 | 0 | 0 | 86 |
| 2036 | 9 | 77 | 0 | 86 | 0 | 0 | 86 |
| 2037 | 9 | 77 | 0 | 86 | 0 | 0 | 86 |
| 2038 | 9 | 77 | 0 | 86 | 0 | 0 | 86 |
| NOMINAL | 177 | 1,892 | 0 | 2,069 | 0 | 0 | 2,069 |
| NPV | 52 | 611 | 0 | 663 | 0 | 0 | 663 |
| | | | Utility Disco | ount Rate = 8.48 | | | |

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Progress Energy Florida, Inc.

PROGRAM: Curtailable Service - TRC

| | | | BENEFIT | S | | | CC | OSTS | | |
|--------|--------------|----------------|----------------|------------------------------------|--|--------------|----------------|----------------------------------|---------------------------|----------------------------|
| | (1) TOTAL | (2) AVOIDED | (3) AVOIDED | (4) OTHER | (5) | (6) TOTAL | (7) UTILITY | (8) | (9) | (10) |
| YEAR | | | | PARTICIPANT BENEFITS \$(000) | TOTAL BENEFTIS \$(000) | | | PARTICIPANT'S COST \$(000) | TOTAL COSTS \$(000) | NET BENEFTIS \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | Ő | ŏ | Ő | ŏ | õ | Ő | õ | Ő | 0 | õ |
| 2010 | 1 | õ | Õ | ŏ | 1 | Ő | Õ | ő | 0 | 1 |
| 2011 | 3 | 0 | Ŏ | 0 | 3 | 0 | 1 | 0 | ĩ | 2 |
| 2012 | 3 | 0 | 0 | 0 | 3 | 0 | 1 | 0 | 1 | 2 |
| 2013 | 48 | õ | 92 | õ | 140 | 0 | 2 | Ō | 2 | 139 |
| 2014 | 0 | 0 | 182 | 0 | 182 | 2 | 2 | 0 | 4 | 178 |
| 2015 | Ő | 0 | 222 | 0 | 222 | 30 | 3 | 0 | 33 | 189 |
| 2016 | 10 | Õ | 367 | 0 | 377 | 0 | 3 | 0 | 3 | 374 |
| 2017 | 106 | 0 | 440 | 0 | 546 | 0 | 4 | 0 | 4 | 542 |
| 2018 | 99 | 0 | 391 | 0 | 491 | 0 | 4 | 0 | 4 | 487 |
| 2019 | 83 | 0 | 444 | 0 | 527 | 0 | 5 | 0 | 5 | 522 |
| 2020 | 77 | 0 | 453 | 0 | 530 | 0 | 5 | 0 | 5 | 525 |
| 2021 | 35 | õ | 463 | 0 | 497 | 0 | 5 | 0 | 5 | 492 |
| 2022 | 174 | õ | 253 | 0 | 427 | 0 | 5 | 0 | 5 | 422 |
| 2023 | 192 | 0 | 422 | 0 | 614 | 0 | 5 | 0 | 5 | 609 |
| 2024 | 58 | Õ | 441 | 0 | 499 | 0 | 5 | 0 | 5 | 494 |
| 2025 | 31 | 0 | 448 | 0 | 479 | 0 | 5 | 0 | 5 | 474 |
| 2026 | 174 | 0 | 295 | 0 | 469 | 0 | 5 | 0 | 5 | 464 |
| 2027 | 66 | Ő | 534 | 0 | 600 | 0 | 5 | 0 | 5 | 595 |
| 2028 | 59 | Ō | 547 | 0 | 606 | 0 | 5 | Ō | 5 | 601 |
| 2029 | 220 | Õ | 428 | 0 | 647 | 0 | 5 | 0 | 5 | 642 |
| 2030 | 242 | 0 | 715 | 0 | 956 | 0 | 5 | 0 | 5 | 951 |
| 2031 | 247 | ŏ | 744 | 0 | 990 | Ő | 5 | 0 | 5 | 985 |
| 2032 | 249 | ò | 773 | õ | 1,022 | 0 | 5 | Õ | 5 | 1,017 |
| 2033 | 243 | Õ | 804 | 0 | 1,047 | 0 | 5 | 0 | 5 | 1,042 |
| 2034 | 255 | õ | 836 | 0 | 1,091 | Ő | 5 | Õ | 5 | 1,086 |
| 2035 | 247 | Õ | 870 | 0 | 1,117 | Ő | 5 | Õ | 5 | 1,112 |
| 2036 | 242 | õ | 905 | õ | 1,147 | Ő | 5 | õ | 5 | 1,142 |
| 2037 | 250 | Ő | 941 | õ | 1,191 | 0 0 | 5 | Ő | 5 | 1,186 |
| 2038 | 258 | 0 | 978 | Õ | 1,236 | Ő | 5 | Õ | 5 | 1,231 |
| OMINAL | 3,668 | 0 | 13,987 | 0 | 17,654 | 32 | 118 | 0 | 149 | 17,505 |
| PV | 855 | 0 | 3,652 | 0 | 4,508 | 21 | 36 | 0 | 57 | 4,450 |
| | | | | | Itility Discount I Benefit Cost Rat | | | | | |
| | | | | 191 | | Progress End | ergy Flori | da, Inc. | | |

K. BUSINESS ENERGY RESPONSE PROGRAM

Program Start Date: Proposed in 2010

Program Description

This program will provide participating non-residential customers with prompt time-of-use energy information, enabling the customer to utilize current energy usage data to identify opportunities to reduce electric consumption during high peak/rate periods. Additionally, these customers will have the opportunity to take advantage of the critical peak rebate incentive that will be offered upon approval of this demand response program and associated tariff sheet (GSDR). This critical peak rebate will be provided to the qualifying non-residential customers during critical peak times to encourage the customer to reduce load during these peak events by allowing direct load control of their air-conditioning systems and/or interfacing with their energy management systems.

There will be a phased infrastructure enhancement plan and implementation that will enable advanced remote metering, direct load control & energy management system demand response interfaces, provide customers with more frequent interval meter data including the addition of a two-way communications network, and a Meter Data Management System with a customeraccessible energy usage and reporting web portal.

Goals of the program are:

- Provide non-residential customers alternative methods/technologies to reduce their electricity cost and contribute to Progress Energy's overall energy and demand reduction goals
- Reduce on-peak demand and energy usage
- Provide low-cost added-value data services (i.e. detailed energy usage reports) in lieu of monthly incentives to lower overall program cost
- Incent participants for only energy/demand benefits actually provided and measured
- Implement the necessary metering & communications technology to support this program and create the opportunity for other energy efficiency programs to be added in the future. This infrastructure will allow Progress Energy to match the American Recovery and Reinvestment Act stimulus grant funds awarded by the Department of Energy.
- Total participation goal is approximately 85,000 AMI web portal (access) non-residential customers by 2014 with many participants upgrading to other energy efficiency programs by the end of 2019 resulting in additional demand and energy reductions

Policies and Procedures

Incentives will be based on measured demand reduction compared to a benchmark average demand established over a period just prior to the critical peak event day.

The program eligibility requirements to qualify for participation are as follows:

General Requirements:

- Meet program specific requirements to ensure needed technology is compatible and expected load reduction is feasible as will be indicated in the GSDR tariff sheet
- The building/facility must be a Progress Energy non-residential tariff type with a time of use or demand rate or have an existing time of use or demand meter
- The building/facility must have an approved Progress Energy "smart meter" that is connected to the Progress Energy Advanced Metering Infrastructure/Demand Response network with two-way communications active (provided by Progress Energy)
- The metering and DR equipment/installation must be considered cost effective by Progress Energy
- The non-residential participant must agree to participate for a minimum number of control events if demand response equipment is installed
- Exceptions to the non-residential tariff type requirement may be made in the event the commercial customer is out of our AMI range, resulting in the need to install meters/gateways to complete the two-way communications network to the customer or if interval data is needed on that residential customer for research purposes.
- Participant must allow Progress Energy and/or its contractor access to all equipment on this program when required by Progress Energy

• Incentive Levels and specific eligibility requirements for each feature promoted in this program will be presented in the Program Participation Standards.

Program Participation

Annual participation estimates for the Business Energy Response program are shown in the following table.

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|--|---|---|
| 2010 | 167,233 | 167,233 | 24 | 0% |
| 2011 | 170,886 | 170,886 | 7 | 0% |
| 2012 | 175,147 | 175,147 | 5,904 | 3% |
| 2013 | 178,542 | 178,542 | 5,904 | 7% |
| 2014 | 182,030 | 182,030 | 10,904 | 12% |
| 2015 | 185,461 | 185,461 | 15,904 | 21% |
| 2016 | 188,717 | 188,717 | 18,404 | 30% |
| 2017 | 191,817 | 191,817 | 18,404 | 39% |
| 2018 | 194,809 | 194,809 | 16,904 | 47% |
| 2019 | 197,848 | 197,848 | 814 | 47% |

1. 2. Total Number of Customers is the forecast of commercial/industrial customers in the Progress Energy 2009 Ten Year Site Plan. Because there are three participant levels and customers may participate in more than one, the number of measure eligible customers

is equal to the number of customers.

3. 4. Annual Number of Measure Participants is the number of individual measure participants projected in a given year. Cumulative penetration is the ratio of projected participating customers to the eligible customer pool.

Savings Estimates

Total program savings were developed by first estimating the total savings for each individual measure based on each measure's per customer savings and, annual projected participation. The total program savings were then computed as the sum of the individual measure savings, and are shown in the following tables.

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 0 | 0.00 | 28.58 | - | - | 686 |
| 2011 | 0 | 0.00 | 28.57 | - | - | 200 |
| 2012 | 1774 | 0.36 | 1.46 | 8,870,523 | 2,120 | 8,648 |
| 2013 | 1774 | 0.63 | 1.73 | 8,870,523 | 3,710 | 10,243 |
| 2014 | 1774 | 0.61 | 1.21 | 17,741,045 | 6,625 | 13,153 |
| 2015 | 1774 | 0.50 | 0.91 | 26,611,568 | 7,950 | 14,478 |
| 2016 | 1774 | 0.46 | 0.82 | 31,046,829 | 8,480 | 15,013 |
| 2017 | 1774 | 0.46 | 0.82 | 31,046,829 | 8,480 | 15,008 |
| 2018 | 1774 | 0.39 | 0.78 | 28,385,673 | 6,625 | 13,153 |
| 2019 | 0 | 0.00 | 7.52 | - | - | 6,123 |

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 0 | 0.00 | 30.15 | - | * | 724 |
| 2011 | 0 | 0.00 | 30.13 | - | - | 211 |
| 2012 | 1871 | 0.38 | 1.54 | 9,355,740 | 2,236 | 9,121 |
| 2013 | 1871 | 0.66 | 1.83 | 9,355,740 | 3,913 | 10,803 |
| 2014 | 1871 | 0.64 | 1.27 | 18,711,481 | 6,987 | 13,872 |
| 2015 | 1871 | 0.53 | 0.96 | 28,067,221 | 8,385 | 15,270 |
| 2016 | 1871 | 0.49 | 0.86 | 32,745,091 | 8,944 | 15,834 |
| 2017 | 1871 | 0.49 | 0.86 | 32,745,091 | 8,944 | 15,829 |
| 2018 | 1871 | 0.41 | 0.82 | 29,938,369 | 6,987 | 13,872 |
| 2019 | 0 | 0.00 | 7.93 | - | - | 6,458 |

2010, 2011, 2019 contain demand values for summer participants only.
 The measure that affects energy is available between 2012 to 2018.

Impact Evaluation Plan

Baseline energy and demand usage will be collected from participants to create a statistically valid baseline for winter and summer peak impact evaluation. This baseline will be compared to participants' energy and demand actual data to determine program impacts. In addition, the program requires actual demand comparison before incentives are paid out.

Cost-Effectiveness

The economic results of the program are as follows:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|--------------------|-----------------------------|-----------|
| Rate Impact Measure | \$337,889 | \$316,024 | \$21,865 | 1.07 |
| Participant | \$6,804 | \$0 | \$6,804 | N/A |
| Total Resource Cost | \$337,889 | \$130,891 | \$206,998 | 2.58 |

PROGRAM: Business Energy Response - RIM

| | | | BENEFITS | | | | | | COSTS | | | | |
|---------|------------|----------|-----------|---------|-----------|------------|-----------|-----------|-----------|-----------|---------|---------|---------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
| | TOTAL | AVOIDED | AVOIDED | | | TOTAL | INCREASED | INCREASED |) UTILITY | | | | |
| | FUEL & O&M | T&D CAP. | GEN. CAP. | REVENUE | TOTAL | FUEL & O&M | T&D CAP. | GEN. CAP. | PROGRAM | INCENTIVE | REVENUE | TOTAL | NET |
| | SAVINGS | COSTS | COSTS | GAINS | BENEFTTS | INCREASE | COSTS | COSTS | COSTS | PAYMENTS | LOSSES | COSTS | BENEFT |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 5 | 0 | 0 | 0 | 5 | 0 | 0 | 0 | 10,940 | 36 | 3 | 10,979 | -10,975 |
| 2011 | 7 | 0 | 0 | 0 | 7 | 0 | 0 | 0 | 13,780 | 61 | 5 | 13,845 | -13,838 |
| 2012 | 9,439 | 585 | 0 | 0 | 10,024 | 0 | 0 | 0 | 20,734 | 181 | 10,460 | 31,375 | -21,351 |
| 2013 | 20,588 | 995 | 6,833 | 0 | 28,416 | 0 | 0 | 0 | 24,301 | 301 | 18,778 | 43,380 | -14,964 |
| 2014 | 14,629 | 995 | 14,287 | 0 | 29,911 | 0 | 0 | 0 | 21,551 | 421 | 19,597 | 41,570 | -11,659 |
| 2015 | 15,044 | 995 | 17,343 | 0 | 33,382 | 0 | 0 | 0 | 21,108 | 541 | 21,487 | 43,136 | -9,754 |
| 2016 | 21,330 | 995 | 5,590 | 0 | 27,916 | 0 | 0 | 0 | 19,847 | 661 | 21,152 | 41,660 | -13,745 |
| 2017 | 18,064 | 995 | 11,468 | 0 | 30,527 | 0 | 0 | 0 | 16,634 | 781 | 18,331 | 35,746 | -5,219 |
| 2018 | 21,707 | 995 | 24,557 | 0 | 47,259 | 0 | 0 | 0 | 12,966 | 901 | 17,549 | 31,416 | 15,843 |
| 2019 | 21,301 | 995 | 26,546 | 0 | 48,843 | 0 | 0 | 0 | 10,218 | 1,016 | 18,374 | 29,608 | 19,235 |
| 2020 | 21,328 | 995 | 26,239 | 0 | 48,562 | 0 | 0 | 0 | 8,343 | 1,016 | 18,911 | 28,270 | 20,292 |
| 2021 | 20,062 | 995 | 27,736 | 0 | 48,793 | 0 | 0 | 0 | 7,446 | 1,016 | 20,469 | 28,931 | 19,862 |
| 2022 | 26,688 | 995 | 12,328 | 0 | 40,011 | 0 | 0 | 0 | 6,934 | 1,016 | 20,644 | 28,594 | 11,417 |
| 2023 | 28,736 | 995 | 20,599 | 0 | 50,330 | 0 | 0 | 0 | 5,241 | 1,016 | 21,157 | 27,414 | 22,916 |
| 2024 | 22,729 | 995 | 28,753 | 0 | 52,477 | 0 | 0 | 0 | 3,294 | 1,016 | 21,586 | 25,895 | 26,582 |
| 2025 | 22,101 | 995 | 29,640 | 0 | 52,736 | 0 | 0 | 0 | 2,709 | 1,016 | 22,156 | 25,881 | 26,854 |
| 2026 | 29,665 | 995 | 14,489 | 0 | 45,149 | 0 | 0 | 0 | 2,574 | 1,016 | 22,667 | 26,256 | 18,893 |
| 2027 | 24,986 | 995 | 35,271 | 0 | 61,252 | 0 | 0 | 0 | 2,371 | 1,016 | 23,169 | 26,555 | 34,696 |
| 2028 | 24,502 | 995 | 28,191 | 0 | 53,688 | 0 | 0 | 0 | 2,092 | 1,016 | 23,697 | 26,805 | 26,883 |
| 2029 | 26,767 | 995 | 7,254 | 0 | 35,016 | 0 | 0 | 0 | 1,687 | 1,016 | 24,373 | 27,076 | 7,940 |
| 2030 | 28,311 | 995 | 12,393 | 0 | 41,699 | 0 | 0 | 0 | 1,930 | 1,016 | 24,930 | 27,876 | 13,823 |
| 2031 | 29,254 | 995 | 12,787 | 0 | 43,036 | 0 | 0 | 0 | 2,175 | 1,016 | 25,502 | 28,693 | 14,343 |
| 2032 | 30,279 | 995 | 13,227 | 0 | 44,501 | 0 | 0 | 0 | 2,686 | 1,016 | 26,017 | 29,719 | 14,782 |
| 2033 | 31,193 | 995 | 13,940 | 0 | 46,128 | 0 | 0 | 0 | 2,643 | 1,016 | 26,676 | 30,335 | 15,793 |
| 2034 | 31,757 | 995 | 14,097 | 0 | 46,849 | 0 | 0 | 0 | 2,770 | 1,016 | 27,160 | 30,947 | 15,902 |
| 2035 | 33,317 | 995 | 14,967 | 0 | 49,279 | 0 | 0 | 0 | 2,912 | 1,016 | 27,867 | 31,795 | 17,484 |
| 2036 | 34,539 | 995 | 15,674 | 0 | 51,207 | 0 | 0 | 0 | 2,818 | 1,016 | 28,513 | 32,348 | 18,859 |
| 2037 | 35,549 | 995 | 16,113 | 0 | 52,657 | 0 | 0 | 0 | 8,298 | 1,016 | 29,203 | 38,518 | 14,139 |
| IOMINAL | 643,871 | 25,464 | 450,324 | 0 | 1,119,659 | 0 | 0 | 0 | 241,001 | 23,192 | 580,431 | 844,624 | 275,035 |
| NPV | 188,439 | 8,450 | 141,000 | 0 | 337,889 | 0 | 0 | 0 | 130,891 | 6,804 | 178,329 | 316,024 | 21,865 |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 1.069

Progress Energy Florida, Inc.

PROGRAM: Business Energy Response - Participant

| | | BEN | EFTIS | | | COSTS | | |
|--------|------------|-----------|-----------------|----------|-------------|------------|---------|--------------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| | SAVINGS IN | I | OTHER | | PA | ARTICIPANT | 'S | NET BENEFTIS |
| Р | ARTICIPAN | INCENTIVE | RTICIPAN | TOTAL | PARTICIPANT | BILL | TOTAL | то |
| | BILL | PAYMENTS | 5 BENEFITS | BENEFTIS | COST | INCREASE | COSTS | PARTICIPANTS |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 0 | 36 | 0 | 36 | 0 | 0 | 0 | 36 |
| 2011 | 0 | 61 | 0 | 61 | 0 | 0 | 0 | 61 |
| 2012 | 0 | 181 | 0 | 181 | 0 | 0 | 0 | 181 |
| 2013 | 0 | 301 | 0 | 301 | 0 | 0 | 0 | 301 |
| 2014 | 0 | 421 | 0 | 421 | 0 | 0 | 0 | 421 |
| 2015 | 0 | 541 | 0 | 541 | 0 | 0 | 0 | 541 |
| 2016 | 0 | 661 | 0 | 661 | 0 | 0 | 0 | 661 |
| 2017 | 0 | 781 | 0 | 781 | 0 | 0 | 0 | 781 |
| 2018 | 0 | 901 | 0 | 901 | 0 | 0 | 0 | 901 |
| 2019 | 0 | 1,016 | 0 | 1,016 | 0 | 0 | 0 | 1,016 |
| 2020 | 0 | 1,016 | 0 | 1,016 | 0 | 0 | 0 | 1,016 |
| 2021 | 0 | 1,016 | 0 | 1,016 | 0 | 0 | 0 | 1,016 |
| 2022 | 0 | 1,016 | 0 | 1,016 | 0 | 0 | 0 | 1,016 |
| 2023 | 0 | 1,016 | 0 | 1,016 | 0 | 0 | 0 | 1,016 |
| 2024 | 0 | 1,016 | 0 | 1,016 | 0 | 0 | 0 | 1,016 |
| 2025 | 0 | 1,016 | 0 | 1,016 | 0 | 0 | 0 | 1,016 |
| 2026 | 0 | 1,016 | 0 | 1,016 | 0 | 0 | 0 | 1,016 |
| 2027 | 0 | 1.016 | 0 | 1.016 | 0 | 0 | 0 | 1,016 |
| 2028 | 0 | 1,016 | 0 | 1,016 | 0 | 0 | 0 | 1,016 |
| 2029 | 0 | 1,016 | 0 | 1,016 | 0 | 0 | 0 | 1,016 |
| 2030 | 0 | 1,016 | 0 | 1,016 | 0 | 0 | 0 | 1,016 |
| 2031 | 0 | 1.016 | 0 | 1.016 | 0 | 0 | 0 | 1,016 |
| 2032 | 0 | 1,016 | 0 | 1.016 | 0 | 0 | 0 | 1,016 |
| 2033 | 0 | 1,016 | 0 | 1.016 | 0 | 0 | 0 | 1,016 |
| 2034 | 0 | 1,016 | 0 | 1,016 | 0 | 0 | 0 | 1,016 |
| 2035 | 0 | 1,016 | 0 | 1,016 | 0 | 0 | 0 | 1,016 |
| 2036 | 0 | 1,016 | 0 | 1,016 | 0 | 0 | 0 | 1,016 |
| 2037 | 0 | 1,016 | 0 | 1,016 | 0 | 0 | 0 | 1,016 |
| OMINAL | , 0 | 23,192 | 0 | 23,192 | | 0 | 0 | 23,192 |
| PV | 0 | 6,804 | 0 | 6,804 | 0 | 0 | 0 | 6,804 |

Utility Discount Rate = 6804.18

PROGRAM: Business Energy Response - TRC

| | | | BENEFITS | | | | | CO | STS | | | |
|--------|--------------|----------------|----------------|--------------|-----------|---------------|--------------|------------------|------------------|-----------------|---------|---------|
| | (1) TOTAL | (2) AVOIDED | (3) AVOIDED | (4) OTHER | (5) | (6) | (7) TOTAL | (8) INCREASED | (9) INCREASED | (10) UTILITY | (11) | (12) |
| | FUEL & O&M | T&D CAP. | | PARTICIPANT | TOTAL | PARTICIPANT'S | | | GEN. CAP. | PROGRAM | TOTAL | NET |
| | SAVINGS | COSTS | COSTS | BENEFITS | BENEFITS | COST | INCREASE | COSTS | COSTS | COSTS | COSTS | BENEFT |
| YEAR | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) | \$(000) |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 5 | 0 | 0 | 0 | 5 | 0 | 0 | 0 | 0 | 10,940 | 10,940 | -10,936 |
| 2011 | 7 | 0 | 0 | 0 | 7 | 0 | 0 | 0 | 0 | 13,780 | 13,780 | -13,772 |
| 2012 | 9,439 | 585 | 0 | 0 | 10,024 | 0 | 0 | 0 | 0 | 20,734 | 20,734 | -10,709 |
| 2013 | 20,588 | 995 | 6,833 | 0 | 28,416 | 0 | 0 | 0 | 0 | 24,301 | 24,301 | 4,115 |
| 2014 | 14,629 | 995 | 14,287 | 0 | 29,911 | 0 | 0 | 0 | 0 | 21,551 | 21,551 | 8,360 |
| 2015 | 15,044 | 995 | 17,343 | 0 | 33,382 | 0 | 0 | 0 | 0 | 21,108 | 21,108 | 12,275 |
| 2016 | 21,330 | 995 | 5,590 | 0 | 27,916 | 0 | 0 | 0 | 0 | 19,847 | 19,847 | 8,068 |
| 2017 | 18,064 | 995 | 11,468 | 0 | 30,527 | 0 | 0 | 0 | 0 | 16,634 | 16,634 | 13,893 |
| 2018 | 21,707 | 995 | 24,557 | 0 | 47,259 | 0 | 0 | 0 | 0 | 12,966 | 12,966 | 34,293 |
| 2019 | 21,301 | 995 | 26,546 | 0 | 48,843 | 0 | 0 | 0 | 0 | 10,218 | 10,218 | 38,625 |
| 2020 | 21,328 | 995 | 26,239 | 0 | 48,562 | 0 | 0 | 0 | 0 | 8,343 | 8,343 | 40,219 |
| 2021 | 20,062 | 995 | 27,736 | 0 | 48,793 | 0 | 0 | 0 | 0 | 7,446 | 7,446 | 41,348 |
| 2022 | 26,688 | 995 | 12,328 | 0 | 40,011 | 0 | 0 | 0 | 0 | 6,934 | 6,934 | 33,077 |
| 2023 | 28,736 | 995 | 20,599 | 0 | 50,330 | 0 | 0 | 0 | 0 | 5,241 | 5,241 | 45,089 |
| 2024 | 22,729 | 995 | 28,753 | 0 | 52,477 | 0 | 0 | 0 | 0 | 3,294 | 3,294 | 49,184 |
| 2025 | 22,101 | 995 | 29,640 | 0 | 52,736 | 0 | 0 | 0 | 0 | 2,709 | 2,709 | 50,027 |
| 2026 | 29,665 | 995 | 14,489 | 0 | 45,149 | 0 | 0 | 0 | 0 | 2,574 | 2,574 | 42,576 |
| 2027 | 24,986 | 995 | 35,271 | 0 | 61,252 | 0 | 0 | 0 | 0 | 2,371 | 2,371 | 58,881 |
| 2028 | 24,502 | 995 | 28,191 | 0 | 53,688 | 0 | 0 | 0 | 0 | 2,092 | 2,092 | 51,596 |
| 2029 | 26,767 | 995 | 7,254 | 0 | 35,016 | 0 | 0 | 0 | 0 | 1,687 | 1,687 | 33,329 |
| 2030 | 28,311 | 995 | 12,393 | 0 | 41,699 | 0 | 0 | 0 | 0 | 1,930 | 1,930 | 39,769 |
| 2031 | 29,254 | 995 | 12,787 | 0 | 43,036 | 0 | 0 | 0 | 0 | 2,175 | 2,175 | 40,861 |
| 2032 | 30,279 | 995 | 13,227 | 0 | 44,501 | 0 | 0 | 0 | 0 | 2,686 | 2,686 | 41,815 |
| 2033 | 31,193 | 995 | 13,940 | 0 | 46,128 | 0 | 0 | 0 | 0 | 2,643 | 2,643 | 43,485 |
| 2034 | 31,757 | 995 | 14,097 | 0 | 46,849 | 0 | 0 | 0 | 0 | 2,770 | 2,770 | 44,078 |
| 2035 | 33,317 | 995 | 14,967 | 0 | 49,279 | 0 | 0 | 0 | 0 | 2,912 | 2,912 | 46,367 |
| 2036 | 34,539 | 995 | 15,674 | 0 | 51,207 | 0 | 0 | 0 | 0 | 2,818 | 2,818 | 48,389 |
| 2037 | 35,549 | 995 | 16,113 | 0 | 52,657 | 0 | 0 | 0 | 0 | 8,298 | 8,298 | 44,358 |
| OMINAL | 643,871 | 25,464 | 450,324 | 0 | 1,119,659 | 0 | 0 | 0 | 0 | 241,001 | 241,001 | 878,658 |
| PV | 188,439 | 8,450 | 141,000 | 0 | 337,889 | 0 | 0 | 0 | 0 | 130,891 | 130,891 | 206,998 |

Utility Discount Rate = 8.48 Benefit Cost Ratio = 2.581

Progress Energy Florida, Inc.

VI. DEMAND-SIDE RENEWABLE PORTFOLIO

The Demand Side Renewable Portfolio was designed to emphasize the benefits of solar photovoltaic technology and encourage the development of renewable programs, with an added focus placed on low income and education pilots. Additionally, Progress Energy endeavored to collaborate with state initiatives and provide interested customers with the option to voluntarily support renewable efforts. This portfolio encourages education of energy efficiency by recommending an energy audit be performed on the home or business prior to participation.

The Demand-Side Renewable Energy Portfolio is comprised of the following pilot programs:

- Solar Water Heating for Low-income Residential
- Solar Water Heating with Energy Management
- Residential Solar Photovoltaic
- Commercial Solar Photovoltaic
- Photovoltaic for Schools
- Research & Demonstration

Incentive levels and specific eligibility requirements for the initial measures promoted in these pilot programs will be presented in the Program Participation Standards. Customer participation

will be evaluated on an on-going basis; funds may be moved from one pilot program to another based upon actual participation. Progress Energy will implement these pilot programs over a five-year period to evaluate the system impacts.

A. SOLAR WATER HEATING FOR LOW INCOME RESIDENTIAL CUSTOMERS PILOT

Program Start Date: Proposed in 2010

Program Description

The Solar Water Heating for the Low-income Residential Customers Pilot is a custom renewable energy measure designed to assist low-income families with energy costs by incorporating a solar thermal water heating system in their residence while it is under construction. Progress Energy will collaborate with non-profit builders to provide low-income families with a residential solar thermal water heater. The solar thermal system will be provided at no cost to the non-profit builders or the residential participants.

Policies and Procedures

The incentive for this program is the total cost of the solar thermal system plus the associated installation cost. The program will be limited to a targeted annual incentive cap of \$90,000.

Program Participation

Annual participation estimates for the Solar Water Heating for Low Income Residential Customers Pilot program are shown in the table below:

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|--|---|---|
| 2010 | 1,457,415 | 0 | 0 | 0.0% |
| 2011 | 1,473,688 | 896 | 30 | 3.3% |
| 2012 | 1,495,098 | 864 | 30 | 6.9% |
| 2013 | 1,521,451 | 817 | 30 | 11.0% |
| 2014 | 1,548,531 | 753 | 30 | 15.9% |

All numbers annual except cumulative penetration level

- 1. Total Number of Customers is the forecast of all residential customers from the Progress Energy 2009 Ten Year Site Plan.
- 2. Eligible customers based on U.S. Census block data for income qualifications.
- 3. Annual number of program participants represents the projected number of low income homes to participate in this pilot annually. There are no new participants beyond the 5-year time frame of this Pilot.
- 4. Cumulative penetration level equals the sum of annual number of program participants in the current year and all prior years divided by the number of eligible customers in the current year.

Savings Estimates

Total pilot savings were developed by first estimating per customer savings and, annual projected participation. The total pilot savings were then computed as the product of those two variables for each year, and are shown in the following tables.

At the Meter

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | - | - | - | - | - | - |
| 2011 | 2314 | 0.40 | 0.37 | 69,420 | 12 | 11 |
| 2012 | 2314 | 0.40 | 0.37 | 69,420 | 12 | 11 |
| 2013 | 2314 | 0.40 | 0.37 | 69,420 | 12 | 11 |
| 2014 | 2314 | 0.40 | 0.37 | 69,420 | 12 | 11 |

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | - | - | - | - | - | - |
| 2011 | 2466 | 0.43 | 0.39 | 74,295 | 13 | 12 |
| 2012 | 2466 | 0.43 | 0.39 | 74,295 | 13 | 12 |
| 2013 | 2466 | 0.43 | 0.39 | 74,295 | 13 | 12 |
| 2014 | 2466 | 0.43 | 0.39 | 74,295 | 13 | 12 |

The tables above show annual incremental savings for new participants in this 5-year Pilot program. There are no new participants and no new annual savings additions beyond the 5-year time frame of this Pilot.

Impact Evaluation Plan

Maintain record of capacity of systems installed.

Cost-Effectiveness

The economic results of the program are as follows:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|-----------------------|-----------------------------|-----------|
| Rate Impact Measure | \$359 | \$906 | -\$547 | 0.4 |
| Participant | \$745 | \$392 | \$353 | 1.9 |
| Total Resource Cost | \$359 | <u>\$5</u> 53 | -\$194 | 0.65 |

B. SOLAR WATER HEATING WITH ENERGY MANAGEMENT PROGRAM

Program Start Date: 2007

Proposed modification in 2010

Program Description

The Solar Water Heating with Energy Management Program encourages residential customers to install new solar thermal water heating systems on their residence. This program incorporates a long standing cost effective Demand Side Management program with the requirement for customers to participate in our residential demand response program.

Policies and Procedures

There are two incentives associated with this program. First, participants will receive a one-time \$550 rebate designed to reduce the upfront cost of the renewable energy system. Second, participants will receive a monthly bill credit associated with their participation in the residential demand response program.

This program was designed with the support and input of the solar industry. The program will record participant occupancy levels to capture the most accurate energy savings. The program will be limited to a targeted annual incentive cap of \$1,237,500.

Program Participation

Annual participation estimates for the Solar Water Heating with Energy Management program are shown in the table below:

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|--|---|---|
| 2010 | 1,457,415 | 1,209,654 | 1,125 | 0.1% |
| 2011 | 1,473,688 | 1,223,161 | 2,250 | 0.3% |
| 2012 | 1,495,098 | 1,240,931 | 2,250 | 0.5% |
| 2013 | 1,521,451 | 1,262,804 | 2,250 | 0.6% |
| 2014 | 1,548,531 | 1,285,281 | 2,250 | 0.8% |

1. Total Number of Customers is the forecast of all residential customers from the Progress Energy 2009 Ten Year Site Plan.

2. Eligible customers is the total number of customers less existing participation

3. Annual number of program participants represents the projected number of homes to be involved in this pilot by year. There are no new participants beyond the 5-year time frame of this Pilot.

4. Cumulative penetration level equals the sum of annual number of program participants in the current year and all prior years divided by the number of eligible customers in the current year.

Savings Estimates

Total program savings were developed by first estimating per customer savings and, annual projected participation, multiplied by measure. The total program savings were then computed as the sum of the individual customer savings, and are shown in the following tables.

At the Meter

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 1718 | 2.14 | 1.11 | 1,932,863 | 2,408 | 1,245 |
| 2011 | 1718 | 2.14 | 1.11 | 3,865,725 | 4,815 | 2,491 |
| 2012 | 1718 | 2.14 | 1.11 | 3,865,725 | 4,815 | 2,491 |
| 2013 | 1718 | 2.14 | 1.11 | 3,865,725 | 4,815 | 2,491 |
| 2014 | 1718 | 2.14 | 1.11 | 3,865,725 | 4,815 | 2,491 |

At the Generator

| | Per Customer | Per Customer Winter KW | Per Customer Summer KW | Total Annual | Total Annual Winter KW | Total Annual Summer KW |
|------|----------------------|---------------------------|---------------------------|---------------|---------------------------|---------------------------|
| Year | KWh Reduction | Reduction | Reduction | KWh Reduction | Reduction | Reduction |
| 2010 | 1831 | 2.28 | 1.18 | 2,068,605 | 2,577 | 1,332 |
| 2011 | 1831 | 2.28 | 1.18 | 4,137,209 | 5,153 | 2,666 |
| 2012 | 1831 | 2.28 | 1.18 | 4,137,209 | 5,153 | 2,666 |
| 2013 | 1831 | 2.28 | 1.18 | 4,137,209 | 5,153 | 2,666 |
| 2014 | 1831 | 2.28 | 1.18 | 4,137,209 | 5,153 | 2,666 |

The tables above show annual incremental savings for new participants in this 5-year Pilot program. There are no new participants and no new annual savings additions beyond the 5-year time frame of this Pilot.

Impact Evaluation Plan

Maintain record of capacity of systems installed.

Cost-Effectiveness

The economic results of the program are as follows:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|--------------------|-----------------------------|-----------|
| Rate Impact Measure | \$34,097 | \$28,707 | \$5,390 | 1.19 |
| Participant | \$33,388 | \$28,811 | \$4,577 | 1.16 |
| Total Resource Cost | \$41,138 | \$31,171 | \$9,967 | 1.32 |

C. RESIDENTIAL SOLAR PHOTOVOLTAIC PILOT

Program Start Date: Proposed in 2010

Program Description

The Solar PV pilot encourages residential customers to install new solar photovoltaic (PV) systems on their home. This pilot promotes the installation of renewable energy on energy efficient homes by requiring customers to participate in at least one residential energy efficiency measure. The program design includes an annual reservation process for pre-approval to ensure the incentive expenditure cap is available for participation.

Goals of the program are:

- Provide residential customers with a higher return on investment in PV systems
- Increase renewable energy generation on Progress Energy's system
- Increase participation in existing residential Demand Side Management measures

Policies and Procedures

This program will provide participating residential customers a rebate of up to \$2.00 per Watt of the PV dc power rating up to a \$20,000 maximum for installing a new photovoltaic system. This rebate is designed to reduce the initial investment required to install a qualified renewable solar energy system. The program will be limited to a targeted annual incentive cap of \$1,000,000 per year.

Participation with this program is intended to support and collaborate with state initiatives. As such, Progress Energy anticipates these rebates would be used with state funds to limit Florida residents to a maximum incentive of \$4.00 per Watt total when all state, local, and utility incentives are combined. Progress Energy will work with our customers to endeavor to not to exceed this incentive cap.

Program Participation

Annual participation estimates for the Residential Solar Photovoltaic Pilot program are shown in the table below:

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|--|---|---|
| 2010 | 1,457,415 | 1,457,415 | 25 | 0.00% |
| 2011 | 1,473,688 | 1,473,688 | 100 | 0.01% |
| 2012 | 1,495,098 | 1,495,098 | 100 | 0.02% |
| 2013 | 1,521,451 | 1,521,451 | 100 | 0.02% |
| 2014 | 1,548,531 | 1,548,531 | 100 | 0.03% |

All numbers annual except cumulative penetration level

- 1. Total Number of Customers is the forecast of all residential customers from the Progress Energy 2009 Ten Year Site Plan.
- 2. Eligible customers represent all residential customers.
- 3. Annual number of program participants represents the projected number of homes to be involved in this pilot by year. There are no new participants beyond the 5-year time frame of this Pilot.
- 4. Cumulative penetration level equals the sum of annual number of program participants in the current year and all prior years divided by the number of eligible customers in the current year.

Savings Estimates

Total pilot savings were developed by first estimating per customer savings and, annual projected participation, multiplied by measure. The total pilot savings were then computed as the sum of the individual customer savings, and are shown in the following tables.

At the Meter

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 8340 | 0.00 | 1.56 | 208,490 | - | 39 |
| 2011 | 8340 | 0.00 | 1.58 | 833,960 | - | 158 |
| 2012 | 8340 | 0.00 | 1.58 | 833,960 | | 158 |
| 2013 | 8340 | 0.00 | 1.58 | 833,960 | - | 158 |
| 2014 | 8340 | 0.00 | 1.58 | 833,960 | - | 158 |

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 8887 | 0.00 | 1.66 | 223,132 | - | 42 |
| 2011 | 8887 | 0.00 | 1.68 | 892,528 | - | 169 |
| 2012 | 8887 | 0.00 | 1.68 | 892,528 | - | 169 |
| 2013 | 8887 | 0.00 | 1.68 | 892,528 | - | 169 |
| 2014 | 8887 | 0.00 | 1.68 | 892,528 | - | 169 |

1. The tables above show annual incremental savings for new participants in this 5-year Pilot program. There are no new participants and no new annual savings additions beyond the 5-year time frame of this Pilot.

2. Annual incremental coincident winter KW reductions for this Pilot program are de minimis and round to zero.

Impact Evaluation Plan

Maintain record of capacity of systems installed.

Cost-Effectiveness

The economic results of the program are as follows:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|--------------------|-----------------------------|-----------|
| Rate Impact Measure | \$4,469 | \$8,761 | -\$4,292 | 0.51 |
| Participant | \$11,361 | \$13,958 | -\$2,597 | 0.81 |
| Total Resource Cost | \$7,511 | \$14,400 | -\$6,889 | 0.52 |

D. COMMERCIAL SOLAR PHOTOVOLTAIC PILOT

Program Start Date: Proposed in 2010

Program Description

Solar PV pilot encourages Commercial customers to install new solar photovoltaic (PV) systems on their facilities. This pilot promotes the installation of renewable on energy efficient businesses by requiring customers to participate in at least one commercial energy efficiency measure. The program design includes an annual reservation process for pre-approval to ensure the incentive expenditure cap is available for participation. The program design also provides commercial customers with a higher return on investment in PV systems designed to:

- Increase renewable energy generation on Progress Energy's system
- Increase participation in existing commercial Demand Side Management measures

Policies and Procedures

This program will provide participating commercial customers who install a new photovoltaic system with a tiered rebate up to the following incentive levels, based on the PV dc power rating:

- \$2.00 per Watt for the first 10 KW
- \$1.50 per Watt for 11KW to 50 KW
- \$1.00 per Watt for 51KW to 100 KW

The rebate is designed to reduce the initial investment required to install a qualified renewable solar energy system. Total incentives per participant will be limited to \$130,000, based on a maximum installation of 100KW. Program design includes an annual reservation process for pre-approval to ensure the incentive expenditure cap is available for participation. The program will be limited to a targeted annual incentive cap of \$1,000,000 per year.

Participation with this program is intended to support and collaborate with state initiatives. As such, Progress Energy anticipates these rebates would be used with state funds to limit Florida business owners to a maximum incentive of \$4.00 per Watt total when all state, local, and utility incentives are combined. Progress Energy will work with our customers to endeavor to not to exceed this incentive cap.

Program Participation

Participation estimates for the Commercial Solar Photovoltaic Pilot program are shown in the following table:

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|--|---|---|
| 2010 | 167,233 | 7,487 | 6 | 0.1% |
| 2011 | 170,886 | 7,524 | 23 | 0.4% |
| 2012 | 175,147 | 7,562 | 23 | 0.7% |
| 2013 | 178,542 | 7,600 | 23 | 1.0% |
| 2014 | 182,030 | 7,638 | 23 | 1.3% |

All numbers annual except cumulative penetration level

1. Total Number of Customers is the forecast of all commercial/industrial customers from the Progress Energy 2009 Ten Year Site Plan.

2. Eligible customers is the estimated number of customers with electric water heater that qualifies for the load management program.

3. Annual number of program participants represents the projected number of commercial participants in this pilot annually. There are no new participants beyond the 5-year time frame of this Pilot.Cumulative penetration level equals the sum of annual number of program participants in the current year and all prior years

divided by the number of eligible customers in the current year.

Savings Estimates

Total pilot savings were developed by first estimating per customer savings and annual projected participation, multiplied by measure. The total pilot savings were then computed as the sum of the individual customer savings, and are shown in the following tables.

At the Meter

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 41698 | | 7.83 | 250,187 | - | 47 |
| 2011 | 41698 | | 7.87 | 959,052 | - | 181 |
| 2012 | 41698 | | 7.87 | 959,052 | - | 181 |
| 2013 | 41698 | | 7.87 | 959,052 | - | 181 |
| 2014 | 41698 | | 7.87 | 959,052 | - | 181 |

At the Generator

| | | Per Customer | Per Customer | | Total Annual | Total Annual |
|------|---------------|--------------|--------------|---------------|--------------|--------------|
| | Per Customer | Winter KW | Summer KW | Total Annual | Winter KW | Summer KW |
| Year | KWh Reduction | Reduction | Reduction | KWh Reduction | Reduction | Reduction |
| 2010 | 44158 | | 8.30 | 265,874 | - | 50 |
| 2011 | 44158 | | 8.33 | 1,019,184 | - | 192 |
| 2012 | 44158 | | 8.33 | 1,019,184 | - | 192 |
| 2013 | 44158 | | 8.33 | 1,019,184 | - | 192 |
| 2014 | 44158 | | 8.33 | 1,019,184 | - | 192 |

1. The tables above show annual incremental savings for new participants in this 5-year Pilot program. There are no new participants and no new annual savings additions beyond the 5-year time frame of this Pilot.

2. Annual incremental coincident winter kW reductions for this Pilot program are de minimis and round to zero.

Impact Evaluation Plan

Maintain record of capacity of systems installed.

Cost-Effectiveness

The economic results of the program are as follows:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|--------------------|--------------------------------|-----------|
| Rate Impact Measure | \$5,119 | \$8,809 | -\$3,690 | 0.58 |
| Participant | \$10,904 | \$12,714 | -\$1,810 | 0.86 |
| Total Resource Cost | \$7,713 | \$13,213 | -\$5,500 | 0.58 |

E. PHOTOVOLTAIC FOR SCHOOLS PILOT

Program Start Date: Proposed in 2010

Program Description

The Schools Pilot is designed to assist schools with energy costs while promoting energy education. This program will provide participating public schools with new photovoltaic systems at no cost to the school. These systems will be installed, owned, operated and maintained by Progress Energy for a period of 5 years, after which the school assumes ownership and system benefits.

Goals of the program are:

- Eliminate the initial investment required to install a renewable solar PV system
- Increase renewable energy generation on Progress Energy's system
- Increase participation in existing residential Demand Side Management measures through energy education
- Increase solar education and awareness in Progress Energy communities and schools

Policies and Procedures

This program will fully fund the PV systems that are installed on the participating public schools. These schools will enter an agreement allowing Progress Energy to own and operate the system for an initial 5 year period. Progress Energy will record the total PV system and installation cost as a regulatory asset to be amortized over five years. After the 5-year contract period, the school will assume ownership of the PV system. Customers will apply for participation in this program. The program will be limited to an annual target of one system with a rating up to 100 KW installed on a post secondary public school and (10) 10 KW systems with battery backup option installed on public schools, preferably serving as emergency shelters.

Post secondary school participation will be prioritized based on attendance and consumption associated with their main campus. Public schools will be selected using a competitive process that aligns with Florida's SunSmart E-Shelters Program Application with an emphasis placed on the schools commitment to energy efficiency and renewable energy education.

The incentive for this program is the total equipment cost of the solar PV system plus the associated installation, operation and maintenance cost for the first five years. The solar PV system and installation will be considered a rebate that will eliminate the cost to the customer for providing new renewable energy system on their facilities.

This program places an emphasis on energy education and promotes environmental stewardship. As such, customers participating in the Winter-Only Energy Management or Year Round Energy Management residential demand response programs can elect to contribute their monthly credit toward a fund design to support and promote energy education. The fund will accumulate associated participant credits for a period of two years, at which time the customer may elect to renew for an additional two years. All proceeds collected from participating customers and their associated monthly credits will be used to promote energy efficiency and renewable energy educational opportunities.

Program Participation

| Year | Total Number of Customers ⁽¹⁾ | Total Number of Measure Eligible Customers ⁽²⁾ | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|--|---|---|
| 2010 | 167,233 | 99 | 1 | 1.0% |
| 2011 | 170,886 | 100 | 10 | 11.0% |
| 2012 | 175,147 | 101 | 10 | 20.8% |
| 2013 | 178,542 | 102 | 10 | 30.4% |
| 2014 | 182,030 | 103 | 10 | 39.8% |

Projected participation projections for K-12:

All numbers annual except cumulative penetration level

- 1. Total Number of Customers is the forecast of all commercial customers from the Progress Energy 2009 Ten Year Site Plan.
- 2. Eligible customer projections represent the projected number of K-12 schools in the Progress Energy service area that also serve as an emergency shelter.
- 3. Annual number of program participants represents the projected number of K-12 schools participants in this pilot by year. There are no new participants beyond the 5-year time frame of this Pilot.
- 4. Cumulative penetration level equals the sum of annual number of program participants in the current year and all prior years divided by the number of eligible customers in the current year.

Projected participation projections for post secondary:

| Year | Total Number of Customers ⁽¹⁾ | Measure | Annual Number of Program Measure Participants ⁽³⁾ | Cumulative Penetration Level (%) ⁽⁴⁾ |
|------|---|---------|---|---|
| 2010 | 167,233 | 11 | | |
| 2011 | 170,886 | 11 | 1 | 9.0% |
| 2012 | 175,147 | 11 | 1 | 17.8% |
| 2013 | 178,542 | 11 | 1 | 26.5% |
| 2014 | 182,030 | 11 | 1 | 34.9% |

All numbers annual except cumulative penetration level

1. Total Number of Customers is the forecast of all commercial customers from the Progress Energy 2009 Ten Year Site Plan.

2. Eligible customer projections represent the projected number of post secondary schools in the Progress Energy service area that also serve as an emergency shelter.

3. Annual number of program participants represents the projected number of post secondary schools participants in this pilot by year. There are no new participants beyond the 5-year time frame of this Pilot.

4. Cumulative penetration level equals the sum of annual number of program participants in the current year and all prior years divided by the number of eligible customers in the current year.

Savings Estimates

Total pilot savings were developed by first estimating per customer savings and, annual projected participation, multiplied by measure. The total pilot savings were then computed as the sum of the individual customer savings, and are shown in the following tables.

Projected savings estimates for K-12:

At the Meter

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 16679 | | 3.20 | 16,679 | | 3 |
| 2011 | 16679 | | 3.20 | 166,792 | - | 32 |
| 2012 | 16679 | | 3.20 | 166,792 | - | 32 |
| 2013 | 16679 | | 3.20 | 166,792 | - | 32 |
| 2014 | 16679 | | 3.20 | 166,792 | - | 32 |

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | 17663 | | 3.39 | 17,725 | - | 3 |
| 2011 | 17663 | | 3.39 | 177,250 | - | 34 |
| 2012 | 17663 | | 3,39 | 177,250 | - | 34 |
| 2013 | 17663 | | 3.39 | 177,250 | - | 34 |
| 2014 | 17663 | | 3.39 | 177,250 | - | 34 |

Projected savings estimates for post secondary:

At the Meter

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | - | * | - | - | - | - |
| 2011 | 166792 | | 31.00 | 166,792 | - | 31 |
| 2012 | 166792 | | 31.00 | 166,792 | - | 31 |
| 2013 | 166792 | | 31.00 | 166,792 | | 31 |
| 2014 | 166792 | | 31.00 | 166,792 | - | 31 |

At the Generator

| Year | Per Customer KWh Reduction | Per Customer Winter KW Reduction | Per Customer Summer KW Reduction | Total Annual KWh Reduction | Total Annual Winter KW Reduction | Total Annual Summer KW Reduction |
|------|-------------------------------|--|--|-------------------------------|--|--|
| 2010 | - | - | - | - | - | - |
| 2011 | 176633 | | 33 | 177,250 | • | 33 |
| 2012 | 176633 | | 33 | 177,250 | - | 33 |
| 2013 | 176633 | H | 33 | 177,250 | - | 33 |
| 2014 | 176633 | | 33 | 177,250 | - | 33 |

1. The tables above show annual incremental savings for new participants in this 5-year Pilot program. There are no new participants and no new annual savings additions beyond the 5-year time frame of this Pilot.

2. Annual incremental coincident winter kW reductions for this Pilot program are de minimis and round to zero.

Impact Evaluation Plan

Maintain record of capacity of systems installed.

Cost-Effectiveness

The economic results of the program are as follows:

| Cost-Effectiveness Test | NPV Benefits \$(000) | NPV Costs \$ (000) | NPV Net Benefits \$(000) | B/C Ratio |
|-------------------------|-------------------------|-----------------------|-----------------------------|-----------|
| Rate Impact Measure | \$1,681 | \$7,913 | -\$6,232 | 0.21 |
| Participant | \$4,550 | \$1,042 | \$3,508 | 4.37 |
| Total Resource Cost | \$5,100 | \$7,824 | -\$2,724 | 0.65 |

F. RESEARCH AND DEMONSTRATION PILOT

Program Start Date: Proposed in 2010

Program Description

The purpose of this program component is to research technology and establish R&D initiatives to support the development of renewable energy pilot programs. Demonstration projects will provide real-world field testing to assist in the development of these initiatives. The program will be limited to a targeted annual expenditure cap of 5% of the total Demand-Side Renewable Portfolio annual expenditures.

Policies and Procedures

In general, each R&D project that is proposed and investigated will proceed as follows:

- Project concept or idea development
- Project research and design, including estimated costs and benefits
- Conduct field test, modeling, general research, and theoretical testing
- Each project will be designed to support the development of future solar and renewable energy pilot programs.

VII. TECHNOLOGY DEVELOPMENT PROGRAM

Program Start Date: 1995

Modifications proposed in 2010

Program Description

The purpose of this program is to establish a system for meeting the goals in Section 366.82(2), Florida Statutes, and Rule 25-17, Florida Administrative Code. Progress Energy will undertake certain research and demonstration projects which provide support for the development of costeffective demand reduction, energy efficiency, and alternative energy programs. Technical and operational knowledge for the advances in the energy field may come from field demonstration projects, research partnerships, webinars, general education, etc. The Technology Development program is designed to allow Progress Energy to investigate technologies and support the development of new programs from initial concept through submittal to the Commission for consideration and approval. In general, each research and demonstration project that is proposed and investigated will proceed as follows:

- Project concept or idea development
- Project research and design, including estimated costs and benefits
- Conduct field testing, pilot program, modeling, general research, and theoretical testing
- Evaluation of collected data, including cost-effectiveness
- Acceptance or rejection of project for continuation as a program

• If accepted for continuation, application will be made to the Commission for approval to implement the program

Policies and Procedures

Eligible customers will be dependent on the type of project proposed and investigated as determined during the project research and design phase. Each project that is proposed and investigated will have to meet one or more of the goals identified in Section 366.82(2), Florida Statutes, and Rule 25-17, Florida Administrative Code. If not, the project will not proceed beyond the project concept or idea phase.

Program Participation

In many cases the demand reduction, energy efficiency, and alternative energy projects that are proposed and investigated under this program will require field testing with actual customers. After being defined in the project research and design phase, these projects will offer services or products to eligible customers on a voluntary basis.

Examples of potential projects that may be funded under this program include:

- Demand reduction, energy efficiency technologies, such as energy awareness devices
- Market transformation initiatives, such as smart charging for electric vehicles
- And other alternative energy and innovative technologies

All costs will be included as part of the pre-approved project expenditures under this program.

Technology focused on energy efficiency, demand response, alternative energy, as well as innovations within the energy field in general have undergone significant development since 1995. With the current international focus in this arena, advances are even more rapid today. In addition, the way in which customers accept these products and the studies associated with how to offer products and services, further complicates the efficient and effective development of programs. In order to keep pace an enhanced focus on research, demonstration, and development is needed.

At the discretion of Progress Energy, annual basis expenditures up to 1% of the previous year's Energy Conservation Cost Recovery budget, not to exceed \$2,000,000 annually, may be made and recovered through the Energy Conservation Cost Recovery clause for all research projects that are proposed and investigated. If any single project's expenditures exceed 25% of the pre-approved annual program budget, a status report will be filed as a component of the Energy Conservation Cost Recovery Clause Projection and True-Up filings.

The status report will identify each project under investigation with disbursements exceeding 25% of the pre-approved annual program budget, the scope and purpose of the project, its development schedule identifying accomplishments and projections, and the project's actual and proposed expenditures for Commission review. If total program expenditures are projected to exceed 1% of the previous year's total Energy Conservation Cost Recovery expenditure, Progress Energy will apply to the Commission staff for approval to proceed with the particular project which would cause Progress Energy to exceed the limit.

Finally, Progress Energy will account for and maintain records of all expenses for each project in accordance with Rule 25-17.015, Florida Administrative Code.

Savings Estimates

The Technology Development program makes it possible to obtain and use actual data from field tests, as well as customer and market research studies instead of relying heavily on engineering assumptions, model results, and estimates. Benefit and cost figures derived from these projects will be more accurate and provide enhanced reliability to forecasts, allowing better assessment of potential future demand reduction, energy efficiency, alternative, and innovative programs submitted to the Commission for approval.

A second benefit resulting from this research program is that the field tests, customer research and market evaluations uncover benefits, costs, and disadvantages that may be overlooked by an engineering estimate or evaluation. Real world testing provides actual experience on a small scale to be obtained. This should facilitate the decision-making process and improve the success rate of approved programs.

Consequently, program savings were not estimated during the planning stage and are not included in the Demand Side Management Plan totals. Any impacts obtained by this program will be calculated for each individual project and will be reported to the Commission to be counted toward achieving Progress Energy's conservation goals.

Impact Evaluation Plan

The methodology for monitoring and evaluating a project that is submitted to the Commission for approval as a program shall be determined during the project research and design phase and shall be refined during the field test or pilot program phase. Since projects will normally include a field test or pilot program, the data will be actual rather than estimated. In the event a project does not involve a field test or pilot program, the estimated or modeled savings will be documented with the methodology used.

Cost-Effectiveness

The cost-effectiveness of each project submitted to the Commission for approval to be implemented as a program shall be analyzed and reported using the Commission-approved costeffectiveness tests.

VIII. QUALIFYING FACILITIES PROGRAM

Program Description

The purpose of this program is to meet the objectives and obligations established by Section 366.051, Florida Statutes, and the Commission's rules contained within Part III of Chapter 25-17, Florida Administrative Code, regarding the purchase of as-available energy and firm energy and capacity from qualifying facilities pursuant to standard offer and negotiated contracts.

Under the Qualifying Facilities program, Progress Energy develops standard offer contracts, negotiates, enters into, amends and restructures firm energy and capacity contracts entered into with qualifying cogeneration and small power production facilities, and administers all such contracts.

IX. TARIFF REVISIONS

Legislative Copy Format Tariffs

Eighth Revised Tariff Sheet No. 2.0 Fourth Revised Tariff Sheet No. 2.6 Twenty-First Revised Tariff Sheet No. 6.100 Second Revised Tariff Sheet No. 6.226 Original Tariff Sheet No. 6.228 Original Tariff Sheet No. 6.229

Normal Progress Energy

SECTION NO. II <u>EIGHTHSEVENTH</u> REVISED SHEET NO. 2.0 CANCELS <u>SEVENTH</u>SIXTH REVISED SHEET NO. 2.0

| MISCELLA INDE | NEOUS X |
|------------------------------|------------|
| DESCRIPTION | SHEET NO. |
| Home Energy Check-up | 2.3 |
| Non-Residential Energy Audit | 2.4 |
| Florida Energy Gauge Ratings | 2.6 |
| LoadEnergy Profiler Online | 2.7 |
| Remote Access | 2.8 |
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ISSUED BY: Lori J. Cross, Manager, Utility Regulatory Planning-FloridaMark A. Myers, Vice President, Finance EFFECTIVE: April 42, 2004



SECTION NO. II FOURTHTHIRD REVISED SHEET NO. 2.6 CANCELS THIRDSECOND REVISED SHEET NO. 2.6

Florida Energy Gauge Ratings Energy Gauge

Availability:

Available throughout the entire territory served by the Company.

Applicable:

To residential customers with single family homes (mobile, manufactured homes excluded). Upon request a state cartified <u>Home Energy</u> <u>Rating System (HERS)</u> rater will perform an on-site energy inspection on an existing home and provide a rating cartificate. New homes with completed Florida Energy Code Whole Building Performance Method A <u>will</u> requires a review of code calculations to be eligible for a rating cartificate.

Schedule of Fees:

The following fees are based on a home equal to or less than 1.850 air conditioned square feet and one (1) air handler.

| Class On-Site_1 | \$ <u>550</u> 195 | N/A | \$ <u>550</u> 195 |
|------------------------|-------------------|------|-------------------|
| Class II On-Site_2 | \$ <u>315</u> 145 | N/A | \$ <u>315</u> 145 |
| Class III From Plans_2 | \$1 <u>2</u> 40 | \$35 | N/A |

Includes electronic registration fees charged by the State of Florida.

A \$35 fee will be added for each additional air handler.

For homes with greater than 1.850 square feet of air conditioned space, an additional \$0.09 per square foot will be added.

Definitions:

Existing home: is a completed residential occupancy building for which a certificate of occupancy or equivalent approval for occupancy, has been issued.

Florida Energy Code Whole Building Performance Method A: Required by the State listing building components, dimensions and system efficiencies.

Energy Gauge Ratings are Categorized in Three Classes:

- Class I: Energy rating requiring an on-site energy audit with specialized performance testing for eir infiltration and duct leakage. Class I ratings have the highest level of confidence.
- Class II: Energy rating requiring an on-site energy audit. Class II ratings have a good level of confidence.
- Class III: Energy rating reserved for new buildings only and uses construction plans to generate data for ratings. Class III ratings have a fair level of confidence.

Terms of Payment:

The fee shall be payable at the time the rating is completed and delivered. The Company reserves the right to withhold the rating certificate until the fee is paid.

ISSUED BY: Lori J. Cross, Manager, Utility Regulatory Planning- Florida Mark A. Myere, Vice President, Finance EFFECTIVE: December 23, 2003

Progress Energy

NO. 6.100

SECTION NO. VI TWENT<u>Y-FIRST</u>IETH REVISED SHEET NO. 6.100 CANCELS <u>TWENTIETHNINETEENTH</u> REVISED SHEET

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| IST-1 Interruptible General Service (Optional Time of Use) (Closed to New Customers as of 04/15/96) 6.260 IST-2 Interruptible General Service (Optional Time of Use) 6.265 LS-1 Lighting Service 6.280 SS-1 Firm Standby Service 6.310 SS-2 Interruptible Standby Service 6.315 SS-3 Curtailable Standby Service 6.320 TS-1 Temporary Service 6.330 RSS-1 Residential Seasonal Service Rider 6.350 | IS-1 | | 6.250 |
| IST-2Interruptible General Service (Optional Time of Use)6.265LS-1Lighting Service6.280SS-1Firm Standby Service6.310SS-2Interruptible Standby Service6.315SS-3Curtailable Standby Service6.320TS-1Temporary Service6.330RSS-1Residential Seasonal Service Rider6.350 | 1S-2 | Interruptible General Service | 6.255 |
| LS-1Lighting Service6.280SS-1Firm Standby Service6.310SS-2Interruptible Standby Service6.315SS-3Curtaitable Standby Service6.320TS-1Temporary Service6.330RSS-1Residential Seasonal Service Rider6.350 | IST-1 | Interruptible General Service (Optional Time of Use) (Closed to New Customers as of 04/16/96) | 6.260 |
| SS-1 Firm Standby Service 6.310 SS-2 Interruptible Standby Service 6.315 SS-3 Curtailable Standby Service 6.320 TS-1 Temporary Service 6.330 RSS-1 Residential Seasonal Service Rider 6.350 | IST-2 | Interruptible General Service (Optional Time of Use) | 6.265 |
| SS-2 Interruptible Standby Service 6.315 SS-3 Curtailable Standby Service 6.320 TS-1 Temporary Service 6.330 RSS-1 Residential Seasonal Service Rider 6.350 | LS-1 | Lighting Service | 6.280 |
| SS-3 Curtailable Standby Service 6.320 TS-1 Temporary Service 6.330 RSS-1 Residential Seasonal Service Rider 6.350 | SS-1 | Firm Standby Service | 6.310 |
| TS-1 Temporary Service 6.330 RSS-1 Residential Seasonal Service Rider 6.350 | SS-2 | Interruptible Standby Service | 6.315 |
| RSS-1 Residential Seasonal Service Rider 6.350 | SS-3 | Curtailable Standby Service | 6.320 |
| | TS-1 | Temporary Service | 6.330 |
| | RSS-1 | Residential Seasonal Service Rider | 6.350 |
| CISK-1 Commerce/industrial Service Rider 0.300 | CISR-1 | Commercial/Industrial Service Rider | 6.360 |
| PPS-1 General Service – Premier Power Service Rider 6.370 | PPS-1 | General Service - Premier Power Service Rider | 6.370 |

ISSUED BY: Lori J. Cross, Manager, Uitility Regulatory Planning - Florida

EFFECTIVE: February 10, 2010

| 0.7 | Progress Energy | SECTION NO. VI <u>SECOND</u> FIRST REVISED SHEET NO. 6.226 CANCELS <u>FIRST REVISED</u> ORIGINAL SHEET NO |
|-----------|---|---|
| | | Page 2 of |
| | RATE SI | CHEDULE GSLN-2 |
| | | ANAGEMENT - STANDBY GENERATION ed from Page No. 1) |
| Sc | hedules: | |
| | during the day. The GSLM-2 will not be operated more that | lify demand by operation of the standby generation can occur at any tim an twice each day with the total operation not exceeding tweive (12) hour request the Customer to voluntarily operate their standby generation fr |
| Te | nn of Service: | |
| | | itial term of twelve (12) months from completion of Company acceptanc ter until terminated by either party by written notice sixty (60) days prior t |
| 8p | ecial Provisions: | |
| 1. | The Company shall be allowed reasonable access to the equipment associated with this rate. | e customer's premises to install, maintain, inspect, test and remove th |
| 2. | to ensure good repair and working condition, but the Comp equipment (including standby generator). The Company n | y inspect the customer's electrical equipment (including standby generate any shall not be responsible for the repair or maintenance of the electric ney, at its option, require a commercial energy audit as a prerequisite o establish or confirm equipment capacity, operating hours, or to determine |
| 3. | | ; part of this rate by the Company has been tampered with, the Compan r for prior credits received under this rate for that fiscal year. |
| <u>4.</u> | | ate schedule who desire to transfer to a firm rate schedule after the init a written notice at least 12 months prior to such transfer. Such notice sh to void the notice. |
| <u>5.</u> | | stomers form this rate who, during any consecutive 12 month period, do n heir demand by operation of their standby generation equipment. |
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EFFECTIVE: October 1, 2003



SECTION NO. VI ORIGINAL SHEET NO. 6,228

| Page 1 of 2 | | | | |
|---|--|--|--|--|
| RATE SCHEDULE GSDR-1 GENERAL SERVICE DEMAND RESPONSE | | | | |
| Availability: Available only within the range of the Company's two-way communications capability to the "smart" billing meter. | | | | |
| Applicable: | | | | |
| To customers who are eligible for service under Rate Schedules <u>GST-1</u> , <u>GSD-1</u> , or <u>GSDT-1</u> who have qualified equipment that will allow for a demand reduction during a <u>Company</u> Control Event. The customer must have a <u>Business</u> Energy Check that pre-qualifies and identifies the tons of air-conditioning (A/C) eligible for Direct Load Control (DLC) or the subscribed demand reduction kW by customer's Energy Management System (EMS) under this rate schedule. Customers cannot be on this rate schedule and also the <u>General Service</u> Load Management (<u>GSLM-1</u>) or <u>General Service</u> Load Management – Standby Generation (<u>GSLM-2</u>) rate schedule. | | | | |
| Limitation of Service: | | | | |
| Load control of the customer's equipment will occur at the Company's request or by the Company if the equipment is directly connected to the Company's two-way demand response system. | | | | |
| Standby or resele service not permitted hereunder. Service under this rate is subject to the Company's currently effective and filed "General Rules and Regulations for Electric Service." | | | | |
| Rate Per Company Control Event: | | | | |
| The rates and all other terms and conditions of Company rate schedules GST-1, GSD-1 or GSDT-1 (whichever shall otherwise be applicable) shall be applicable to service under this rate schedule, subject to the following: | | | | |
| GSDR-1 CRITICAL PEAK REBATE AMOUNT | | | | |
| Rebate (Credit) Time Period Rate Effective | | | | |
| \$1.20 per Ton of air conditioning load reduced per Control Event April through October | | | | |
| \$2.86 per kW reduced per Control Event (EMS customers only) April through October | | | | |
| The customer's Critical Peak Rebate (CPR) per Company Control Event will be a calculated value based upon the following formulas depending on the type of participation and will only be credited for actual participation in a Company Control Event: | | | | |
| Direct Load Control Switch: <u> CPR = (Tons of A/C load confirmed during Business Energy Check) times \$1.20</u> | | | | |
| Interconnection to Existing Energy Management System: CPR = Average demand reduction kW times \$2.86, where | | | | |
| Average demand reduction kW = control baseline kW – actual average kW demand during the Company Control Event period, where Control baseline kW = the average kW demand from the most recent prior three non-control days during hours corresponding to the Company Control Event period. | | | | |
| Customer must submit a subscribed demand reduction kW. The subscribed demand reduction kW = the kW reduction that will be schieved by customer's EMS control during a Company Control Event period. | | | | |
| The subscribed demand reduction kW must be at least 20 kW and at least 10% of the customer's average monthly peak demand. | | | | |
| Actual average kW demand during Company Control Event period = average kW measured during the Company Control Event period. (minimum of 50% and maximum of 150% of the subscribed demand reduction kW). | | | | |
| Upon Company notification, the customer will be given 15 minutes to initiate demand reduction of 50% to 150% of subscribed demand reduction kW to qualify for CPR. | | | | |
| "Non-Control days exclude weekend days and observed holidays as defined in the otherwise applicable rate. | | | | |
| Definitions: CPR = Critical Peak Rebate (credit) amount provided to the customer each time they participate in a Company Control Event. | | | | |
| Tons of A/C Load = Actual connected lons of air conditioning controlled by the DLC switch. | | | | |
| | | | | |

ISSUED BY: Lori J. Cross, Manager, Utility Regulatory Planning - Florida EFFECTIVE:

| Progr | ess Energy | SECTION NO. VI ORIGINAL SHEET NO. 6.229 |
|-----------------------------------|---|---|
| | | Page 2 of |
| | GENER | RAL SCHEDULE GSDR-1 RAL SERVICE DEMAND RESPONSE (Continued from Page No. 1) |
| DLC = | | r's air conditioning system using 50% duty cycle for a minimum of 2 consecutive hour Company supplied control switch. Total operation not to exceed 12 hours per day. |
| EMS = | | ed by the customer that reduces a subscribed demand reduction kW during a 2-ho a. EMS notification of a Company Control Event can be manual or automatic. |
| Company Control Event= | Any request by the Company to n manually, or otherwise. | reduce customer's kW usage as defined by this tariff whether notified electronical |
| during the day. | The GSDR will not be operated m | uce facility demand by operation of the DLC or EMS equipment can occur at any tin nore than twice each day. Under extreme emergency conditions, the Company m r longer than twelve (12) hours a day. |
| pecial Provisiona | i | |
| The Company a associated with | | to the customer's premises to install, maintain, inspect, test and remove the equipme |
| condition, but the System). The C | e Company shall not be responsible company may, at its option, require sed to establish or confirm equipm | any may inspect the customer's electrical equipment to ensure good repair and worki le for the repair or maintenance of the electrical equipment (including Air Conditioni a commercial energy audit as a prerequisite to receiving service under this rate. The nent capacity, operating hours, or to determine the ability of the Company to control |
| discontinue ser | ice under this rate and bill the custo | alled as part of this rate by the Company has been tampered with, the Company m mer for prior credits received under this rate for the previous twelve (12) months. |
| | | re Company Control Event periods during the months of April through October during the equipment and/or terminate service under this rate schedule. |
| The Company v | ill initiate a minimum of three Comp | pany Control Event periods during the months of April through October of each year. |
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ISSUED BY: Lori J. Cross, Manager, Utility Regulatory Planning - Florida EFFECTIVE:

Clean Copy Format Tariffs

Eighth Revised Tariff Sheet No. 2.0 Fourth Revised Tariff Sheet No. 2.6 Twenty-First Revised Tariff Sheet No. 6.100 Second Revised Tariff Sheet No. 6.226 Original Tariff Sheet No. 6.228 Original Tariff Sheet No. 6.229

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Progress Energy

SECTION NO. II EIGHTH REVISED SHEET NO. 2.0 CANCELS SEVENTH REVISED SHEET NO. 2.0

| MISCELLANEOUS INDEX | | |
|------------------------------|-----------|--|
| DESCRIPTION | SHEET NO. | |
| Home Energy Check-up | 2.3 | |
| Non-Residential Energy Audit | 2.4 | |
| Florida Energy Gauge Ratings | 2.6 | |
| Load Profiler Online | 2.7 | |
| Remote Access | 2.8 | |
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ISSUED BY: Lori J. Cross, Manager, Utility Regulatory Planning - Florida EFFECTIVE:



SECTION NO. II FOURTH REVISED SHEET NO. 2.6 CANCELS THIRD REVISED SHEET NO. 2.6

Florida Energy Gauge Ratings Energy Gauge

Availability:

Available throughout the entire territory served by the Company.

Applicable:

To residential customers with single family homes (mobile, manufactured homes excluded). Upon request a state certified Home Energy Rating System (HERS) rater will perform an on-site energy inspection on an existing home and provide a rating certificate. New homes with completed Florida Energy Code Whole Building Performance Method A will require a review of code calculations to be eligible for a rating certificate.

Schedule of Fees:

The following fees are based on a home equal to or less than 1,850 air conditioned square feet and one (1) air handler.

| | an a | |
|-----------------------------------|--|-------|
| Class I On-Site 1 | \$550 | \$550 |
| Class II On-Site ² | \$315 | \$315 |
| Class III From Plans ² | \$120 | N/A |

* Includes electronic registration fees charged by the State of Florida.

- A \$35 fee will be added for each additional air handler. For homes with greater than 1,850 square feet of air conditioned space, an additional \$0.09 per square foot will be added. 2

Definitions:

Existing home: is a completed residential occupancy building for which a certificate of occupancy or equivalent approval for occupancy, has been issued.

Florida Energy Code Whole Building Performance Method A: Required by the State listing building components, dimensions and system officiencies

Energy Gauge Ratings are Categorized in Three Classes:

- Class I: Energy rating requiring an on-site energy sudit with specialized performance testing for air infiltration and duct leakage. Class I ratings have the highest level of confidence.
- Class II: Energy rating requiring an on-site energy audit. Class II ratings have a good level of confidence.
- Class III: Energy rating reserved for new buildings only and uses construction plans to generate data for ratings. Class III ratings have a fair level of confidence.

Terms of Payment:

The fee shall be payable at the time the rating is completed. The Company reserves the right to withhold the rating certificate until the fee is paid.

ISSUED BY: Lori J. Cross, Manager, Utility Regulatory Planning - Florida EFFECTIVE:



SECTION NO. VI TWENTY-FIRST REVISED SHEET NO. 6.100 CANCELS TWENTIETH REVISED SHEET NO. 6.100

| | INDEX OF RATE SCHEDULES | Page 1 of 1 |
|--|--|------------------------|
| FPSC UNIFORM RATE SCHEDULE DESIGNATION | | BEGINS ON SHEET NO. |
| BA-1 | Billing Adjustments | 6.105 |
| SC-1 | Service Charges | 6.110 |
| RS-1 | Residential Service | 6.120 |
| RSL-1 | Residential - Load Management (Optional) | 6.130 |
| RSL-2 | Residential - Load Management - Winter Only - (Optional) | 6.135 |
| RST-1 | Residential Service (Optional Time of Use) (Closed to New Customers as of 02/10/10) | 6.140 |
| GS-1 | General Service - Non-Demand | 6.150 |
| GST-1 | General Service - Non-Demand (Optional Time of Use) | 6.160 |
| GS-2 | General Service - Non-Demand (100% Load Factor Usage) | 6.165 |
| GSD-1 | General Sarvice - Demand | 6.170 |
| GSDT-1 | General Service - Demand (Optional Time of Use) | 6.180 |
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| GSLM-2 | General Service - Load Management - Standby Generation | 6.225 |
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| CS-1 | Curtaitable General Service (Closed to New Customers as of 04/16/96) | 6.230 |
| CS-Z | Curtailable General Service | 6.235 |
| CS-3 | Curtailable General Service Fixed Curtailable Demand | 6.2390 |
| CST-1 | Curtailable General Service (Optional Time of Use) (Closed to New Customers as of 04/16/96) | 6.240 |
| CST-2 | Curtailable General Service (Optional Time of Use) | 6.245 |
| CST-3 | Curtailable General Service (Optional Time of Use) Fixed Curtailable Demand | 6.2490 |
| IS-1 | Interruptible General Service (Closed to New Customers as of 04/16/96) | 6.250 |
| IS-2 | Interruptible General Service | 6.255 |
| IST-1 | interruptible General Service (Optional Time of Use) (Closed to New Customers as of 04/16/96) | 6.260 |
| IST-2 | Interruptible General Service (Optional Time of Use) | 6.265 |
| LS-1 | Lighting Service | 6.280 |
| SS-1 | Firm Standby Service | 6.310 |
| SS-2 | Interruptible Standby Service | 6.315 |
| \$5-3 | Curtailable Standby Service | 6.320 |
| TS-1 | Temporary Service | 6.330 |
| RSS-1 | Residential Seasonal Service Rider | 6.350 |
| CISR-1 | Commercial/Industrial Service Rider | 6.360 |
| PPS-1 | General Service - Premier Power Service Rider | 6.370 |

ISSUED BY: Lori J. Cross, Manager, Uitility Regulatory Planning - Florida EFFECTIVE:



SECTION NO. VI SECOND REVISED SHEET NO. 6.226 CANCELS FIRST REVISED SHEET NO. 6.226

Page 2 of 2

RATE SCHEDULE GSLM-2 GENERAL SERVICE LOAD MANAGEMENT – STANDBY GENERATION (Continued from Page No. 1)

Schedules:

Requests by the Company for the customer to reduce facility demand by operation of the standby generation can occur at any time during the day. The GSLM-2 will not be operated more than twice each day with the total operation not exceeding twelve (12) hours. Under extreme emergency conditions, the Company may request the Customer to voluntarily operate their standby generation for longer than twelve (12) hours a day.

Term of Service:

Service under this rate schedule shall be for a minimum initial term of twelve (12) months from completion of Company acceptance testing of customer's equipment and shall continue thereafter until terminated by either party by written notice sixty (60) days prior to termination.

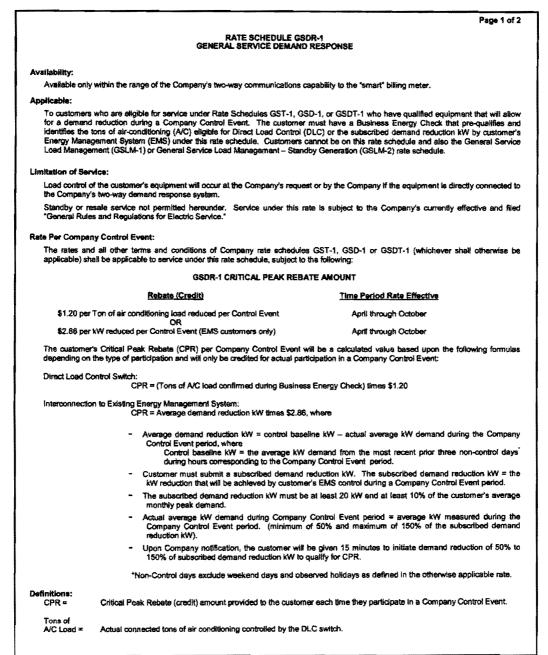
Special Provisions:

- 1. The Company shell be allowed reasonable access to the customer's premises to install, maintain, inspect, test and remove the equipment associated with this rate.
- 2. Prior to the installation of the equipment, the Company may inspect the customer's electrical equipment (including standby generator) to ensure good repair and working condition, but the Company shall not be responsible for the repair or maintenance of the electrical equipment (including standby generator). The Company may, at its option, require a commercial energy audit as a prerequisite to receiving service under this rate. The audit may be used to establish or confirm equipment capacity, operating hours, or to determine the ebility of the Company to control electric demand.
- If the Company determines that the equipment installed as part of this rate by the Company has been tampered with, the Company may discontinue service under this rate and bill the customer for prior credits received under this rate for that fiscal year.
- 4. Customers taking service under this Standby Generation rate schedule who desire to transfer to a firm rate schedule after the initial term of service will be required to provide the Company with written notice at least 12 months prior to such transfer. Such notice shall be irrevocable unless the Company and the customer agree to void the notice.
- 5. The Company reserves the right, at its option, to remove Customers form this rate who, during any consecutive 12 month period, do not participate in at least 75% of Company requests to reduce their demand by operation of their standby generation equipment.

ISSUED BY: Lori J. Cross, Manager, Utility Regulatory Planning - Florida EFFECTIVE:



SECTION NO. VI ORIGINAL SHEET NO. 6.228



ISSUED BY: Lori J. Cross, Manager, Utility Regulatory Planning - Florida EFFECTIVE:



SECTION NO. VI ORIGINAL SHEET NO. 6.229

Page 2 of 2 RATE SCHEDULE GSDR-1 GENERAL SERVICE DEMAND RESPONSE (Continued from Page No. 1) DLC = Direct Load Control of the customer's air conditioning system using 50% duty cycle for a minimum of 2 consecutive hours during a load control event using a Company supplied control switch. Total operation not to exceed 12 hours per day. EMS = Energy Management System owned by the customer that reduces a subscribed demand reduction kW during a 2-hour Company Control Event time frame. EMS notification of a Company Control Event can be manual or automatic. Company Control Event= Any request by the Company to reduce customer's kW usage as defined by this tariff whether notified electronically, manually, or otherwise. Schedules: Requests by the Company for the customer to reduce facility demand by operation of the DLC or EMS equipment can occur at any time during the day. The GSDR with not be operated more than twice each day. Under extreme emergency conditions, the Company may request DLC Customers to voluntarily participate for longer than twelve (12) hours a day. Special Provisions: 1. The Company shall be allowed reasonable access to the customer's premises to install, maintain, inspect, test and remove the equipment associated with this rate. 2. Prior to the installation of the equipment, the Company may inspect the customer's electrical equipment to ensure good repair and working condition, but the Company shall not be responsible for the repair or maintenance of the electrical equipment (including AIr Conditioning System). The Company may, at its option, require a commercial energy audit as a prerequisite to receiving service under this rate. The audit may be used to establish or confirm equipment capacity, operating hours, or to determine the ability of the Company to control electric demand. If the Company determines that the equipment installed as part of this rate by the Company has been tampered with, the Company may
discontinue service under this rate and bill the customer for prior credits received under this rate for the previous twelve (12) months. 4. If the customer does not participate in three or more Company Control Event periods during the months of April through October during any year, the Company shall be allowed to remove the equipment and/or terminate service under this rate schedule. 5. The Company will initiate a minimum of three Company Control Event periods during the months of April through October of each year.

ISSUED BY: Lori J. Cross, Manager, Utility Regulatory Planning - Florida EFFECTIVE:



SECTION NO. II FOURTHTMRD REVISED SHEET NO. 2.6 CANCELS THIRDSECOND REVISED SHEET NO. 2.6

Florida Energy Gauge Ratings Energy Gauge Availability: Available throughout the entire territory served by the Company. Applicable: To residential customers with single family homes (mobile, manufactured homes excluded). Upon request a state certificat <u>Home Energy Rating</u> <u>System (HERS)</u> rater will perform an on-site energy inspection on an existing home and provide a rating certificate. New homes with completed Florida Energy Code Whole Building Performance Method A <u>will requires a review</u> of code calculations to be eligible for a rating certificate. Schedule of Fees: The following fees are based on a home equal to or less than 1,850 air conditioned square feet and one (1) air handler. Class ! On-Site_ \$550495 NA \$<u>550</u>496 Class II On-Site_2 \$315445 N/A \$315145 Class III From Plans² \$1240 \$35 N/A * Includes electronic registration fees charged by the State of Florida. A \$35 fee will be added for each additional air handler. For homes with creater than 1,850 square feet of air conditioned space, an additional \$0.09 per square foot will be added. Definitions: Existing home: is a completed residential occupancy building for which a certificate of occupancy or equivalent approval for occupancy, has been issued. Florida Energy Code Whole Building Performance Method A: Required by the State listing building components, dimensions and system efficiencies Energy Gauge Ratings are Categorized in Three Classes: Class I: Energy rating requiring an on-site energy audit with specialized performance testing for air infiltration and duct leakage. Class I ratings have the highest level of confidence. Class II: Energy rating requiring an on-site energy audit. Class II ratings have a good level of confidence. Class III: Energy rating reserved for new buildings only and uses construction plans to generate data for ratings. Class III ratings have a fair level of confidence. Terms of Payment: The fee shall be payable at the time the rating is completed and delivered. The Company reserves the right to withhold the rating certificate until the fee is paid. ISSUED BY: Lori J. Cross, Manager, Utility Regulatory Planning-FloridaMark A. Myere, Mice Precident, Finance

EFFECTIVE: December 23, 2001



| | RATE SCHEDULE GSC General Service Demand R | Page 1 of DR-1 (esponse |
|--|---|---|
| Availability: | | |
| Available only within | the range of the Company's two-way communications ca | apability to the "smart" billing meter. |
| Applicable: | | |
| for a demand reduc identifies the tons of Energy Managemen | tion during a Company Control Event The customer f air-conditioning (A/C) eligible for Direct Load Control (I | SD-1. or GSDT-1 who have qualified equipment that will also must have a Business Energy Check that ore-qualifies an DLC) or the subscribed demand reduction KW by customer annot be on this rate schedule and also the General Servic toy Generation (GSLM-2) rate schedule. |
| Limitation of Service: | | |
| | sustamer's equipment will occur at the Company's reques way demand response system. | st or by the Company if the equipment is directly connected to |
| | | ate is subject to the Company's currently effective and file |
| General Rules and | Regulations for Electric Service.* | |
| Rate Per Company Cor | ntrol Event: | |
| | ther terms and conditions of Company rate schedules applicable to service under this rate schedule, subject to | s GST-1, GSD-1 or GSDT-1 (whichever shall otherwise b the following: |
| | GSDR-1 CRITICAL PEAK REBA | TE AMOUNT |
| | Rebate (Credit) | Time Period Rate Effective |
| \$1.20 per Ton o | f air conditioning load reduced per Control Event | April through October |
| \$2.86 per kWire | OR duced per Control Event (EMS customers only) | April through October |
| | | |
| | ical Peak Rebete (CPR) per Company Control Event w pe of participation and will only be credited for actual part | vill be a calculated value based upon the following formula ticipation in a Company Control Event: |
| Direct Load Control | Switch: | |
| | | |
| | CPR = (Tons of A/C load confirmed during Business | s Energy Check) times \$1.20 |
| Interconnection to E | <u>CPR = (Tons of A/C load confirmed during Busines:</u> | s Energy Check) times \$1.20 |
| Interconnection to E | | |
| Interconnection to E | <u>CPR = {Tons of A/C load confirmed during Busines</u> ; <u>xisting Energy Management System;</u> <u>CPR = Average demand reduction kW times \$2.86</u> ; | . where |
| Interconnection to E | <u>CPR = {Tons of A/C load confirmed during Busines:</u> xisting Energy Management System. <u>CPR = Average demand reduction kW times \$2.66</u> . - <u>Average demand reduction kW = control base</u> <u>Control Event period, where</u> | <u>where</u> tine KWactual average KW demand during the Compan |
| Interconnection to E | <u>CPR = {Tons of A/C load confirmed during Busines;</u> <u>xisting Energy Management System;</u> <u>CPR = Average demand reduction kW times \$2.86</u> , - <u>Average demand reduction kW = control base</u> <u>Control Event period, where</u> <u>Control baseline, kW = the average kW</u> | where tine KW actual average KW demand during the Compan demand from the most recent prior three non-control days |
| Interconnection to E | <u>CPR = {Tons of A/C load confirmed during Business</u> xisting Energy Management System. <u>CPR = Average demand reduction kW times \$2.66</u> . - <u>Average demand reduction kW = control base</u> <u>Control Event period, where</u> <u>Control baseline, kW = the average kW</u> <u>during hours corresponding to the Compa</u> - <u>Customer must submit a subscribed demand r</u> | where where <u>where</u> demand from the most recent prior three non-control days inv Control Event period, reduction kW. The subscribed demand reduction kW = th |
| Interconnection to E | <u>CPR = {Tons of A/C load confirmed during Busines:</u> xisting Energy Management System. <u>CPR = Average demand reduction kW times \$2.66</u> , - Average demand reduction kW = control base <u>Control Event period, where</u> <u>Control Event period, where</u> <u>Control baseline, kW = the average kW</u> during hours corresponding to the Coma - <u>Customer must submit a subscribed demand r</u> <u>kWreduction that will be achieved by custome</u> The subscribed demand reduction kW must be | where where where kW actual average kW demand during the Compan- demand from the most recent prior three non-control day inv Control Event period. reduction kW. The subscribed demand reduction kW = the ar's EMS control during a Company Control Event period. |
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ISSUED BY: Lori J. Cross, Manager, Utility Regulatory Planning - Florida EFFECTIVE:

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| Progress Energy | SECTION NO. VI <u>SECOND</u> FIRET REVISED SHEET NO. 6.226 CANCELS <u>FIRST REVISED</u> ORIGINAL SHEET | |
|---|---|---|
| | Page 2 of 2 | |
| GENERAL SERVICE LOA | TE SCHEDULE GSLM-2 D MANAGEMENT - STANDBY GENERATION ntinuad from Page No 1) | |
| the day The GSLM 2 will not be operated more than | cility demand by operation of the standby generation cen occur at any time during wrice sach day with the total oparation not exceeding twelve (12) hours. Under test the Customer to voluntarily operate their standby ganeration for longer than | |
| Term of Service; Service under this rate schedule shall be for a minimum inservice of customer's nonioment and shall continue termination. | i initial larm of 12 months from completion of Company ecceptance testing effect – hereafter unit terminated by either party by written police soly (50) days prior to | Formatted: Indent: Hanging: 0.9 pt Formatted: Strkethrough |
| Special Provisions; | | |
| The Company shall be allowed reasonable access to the associated with this rate. | customer's premises to install, maintain, inspect, test and remove the equipment | х |
| ensure good repair and working condition, but the Co equipment (including standby generator). The Comp. | may inspect the customer's electrical equipment (including standby generator) to myany shall not be responsible for the repar or mantenance of the electrical ny may, at its option, require a commercial energy sudit as a prerequisits to d to establish or confirm equipment capacity, operating hours, or to determine the | |
| | es part of this rate by the Company has been tempered with, the Company may for prior credite received under this rate for that fiscal year. | |
| Customers taking service under this Standby Generatio of service will be required to provide the Company will irrevocable unless the Company and the customer agree | 1 rate achedule who desire to transfer to a firm rate schedule after the mitiel term o written notice at least 12 months prior to such transfer. Such notice shat be to void the notice. | |
| 5. The Company reserves the right, at its option, to remov participate in at least 75% of Company requests to redu | a Custamers form this rate who, during any consectoive 12 month period, do not a their demand by operation of their stendby penerstion adviament, | |
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| ISSUED BY: 1 and 1 Cross Manager 1986 Parent | atory Planning - FloridaMark A. Myers, Vice President, Finance | 1 |

EFFECTIVE: Oriober 4, 2003

TARIFF REVISIONS

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Progress Energy

SECTION NO. H FOURTH REVISED SHEET NO. 2.6 CANCELS THIRD REVISED SHEET NO. 2.6

Florida Energy Gauge Ratings Energy Gauge

Availability:

Available throughout the entire territory served by the Company.

Applicable:

To residential customers with single family homes (mobile, manufactured homes excluded). Upon request a state certified Home Energy Rating System (HERS) rater will perform an on-site energy inspection on an existing home and provide a rating certificate. New homes with completed Florida Energy Code Whole Building Performance Method A will require a review of code calculations to be eligible for a rating certificate

Schedule of Fees:

The following fees are based on a home equal to or less than 1,850 air conditioned square feet and one (1) air handler.

| Class I On-Site 1 | \$550 | \$550 | | | |
|-----------------------------------|-------|-------|--|--|--|
| Class II On-Site 2 | \$315 | \$315 | | | |
| Class III From Plans ² | \$120 | N/A | | | |

Includes electronic registration fees charged by the State of Florida.

A \$35 fee will be added for each additional air handler.
 For homes with greater than 1,850 square feet of air conditioned space, an additional \$0.09 per square foot will be added.

Definitions:

Existing home: is a completed residential occupancy building for which a certificate of occupancy or equivalent approval for occupancy, has been issued.

Fiorida Energy Code Whole Building Performance Method A: Required by the State listing building components, dimensions and system efficiencies.

Energy Gauge Ratings are Categorized in Three Classes:

- Class I: Energy rating requiring an on-site energy audit with specialized performance testing for air infiltration and duct leakage. Class I ratings have the highest level of confidence.
- Class II: Energy rating requiring an on-site energy audit. Class II ratings have a good level of confidence.
- Class III: Energy rating reserved for new buildings only and uses construction plans to generate data for ratings. Class III ratings have a fair level of confidence.

Terms of Payment:

The fee shall be payable at the time the rating is completed. The Company reserves the right to withhold the rating certificate until the fee is paid

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SECTION NO. VI ORIGINAL SHEET NO. 6.229

| | | Page 2 of 2 |
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| | | RATE SCHEDULE GSDR-1 General Service Demand Response (Continued from Page No. 1) |
| | DLC = | Direct Load Control of the customer's air conditioning system using 50% duty cycle for a minimum of 2 consecutive hours during a load control event using a Company supplied control switch. Total operation not to exceed 12 hours per day. |
| | EM\$ = | Energy Management System owned by the customer that reduces a subscribed demand reduction kW during a 2-hour Company Control Event time frame. EMS notification of a Company Control Event can be manual or automatic. |
| | Company Control Event≃ | Any request by the Company to reduce customer's KW usage as defined by this tariff whether notified electronically, manually, or otherwise. |
| Sc | hedules; | |
| | during the day. | e Company for the customer to reduce facility demand by operation of the DLC or EMS equipment can occur at any time . The GSDR will not be operated more than twice each day. Under extreme emergency conditions, the Company may ustomers to voluntarily participate for longer than twelve (12) hours a day. |
| Sp | ecial Provisions | s: |
| 1. | The Company associated with | shall be allowed reasonable access to the customer's premises to install, maintain, inspect, test and remove the equipment this rate. |
| 2. | condition, but the System). The | allation of the equipment, the Company may inspect the customer's electrical equipment to ensure good repair and working he Company shall not be responsible for the repair or maintenance of the electrical equipment (including Air Conditioning Company may, at its option, require a commercial energy audit as a prerequisite to receiving service under this rate. The used to establish or confirm equipment capacity, operating hours, or to determine the ability of the Company to control d |
| 3. | If the Company determines that the equipment installed as part of this rate by the Company has been tampared with, the Company may discontinue service under this rate and bill the customer for prior credits received under this rate for the previous twelve (12) months. | |
| 4. | If the customer does not participate in three or more Company Control Event periods during the months of April through October during any year, the Company shall be allowed to remove the equipment and/or terminate service under this rate schedule. | |
| 5. | The Company w | will initiate a minimum of three Company Control Event periods during the months of April through October of each year. |
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| 18 | SUED BY: Lo | ori J. Cross, Manager, Utility Regulatory Planning - Florida |

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SECTION NO. VI SECOND REVISED SHEET NO. 6.226 CANCELS FIRST REVISED SHEET NO. 6.226

Page 2 of 2

RATE SCHEDULE GSLM-2 GENERAL SERVICE LOAD MANAGEMENT - STANDBY GENERATION (Continued from Page No. 1)

Schedules:

Requests by the Company for the customer to reduce facility demand by operation of the standby generation can occur at any time during the day. The GSLM-2 will not be operated more than twice each day with the total operation not exceeding twelve (12) hours. Under extreme emergency conditions, the Company may request the Customer to voluntarily operate their standby generation for longer than twelve (12) hours a day.

Term of Service:

Service under this rate schedule shall be for a minimum initial term of 12 months from completion of Company acceptance testing after inspection of customer's equipment and shall continue thereafter until terminated by either party by written notice sixty (60) days prior to termination.

Special Provisions:

- The Company shall be allowed reasonable access to the customer's premises to install, maintain, inspect, test and remove the equipment
 associated with this rate.
- 2. Prior to the installation of the equipment, the Company may inspect the customer's electrical equipment (including standby generator) to ensure good repair and working condition, but the Company shall not be responsible for the repair or maintenance of the electrical equipment (including standby generator). The Company may, at its option, require a commercial energy audit as a prerequisite to receiving service under this rate. The audit may be used to establish or confirm equipment capacity, operating hours, or to determine the ability of the Company to control electric demand.
- If the Company determines that the equipment installed as part of this rate by the Company has been tampered with, the Company may
 discontinue service under this rate and bill the customer for prior credits received under this rate for that fiscal year.
- 4. Customers taking service under this Standby Generation rate schedule who desire to transfer to a firm rate schedule after the initial term of service will be required to provide the Company with written notice at least 12 months prior to such transfer. Such notice shall be irrevocable unless the Company and the customer agree to void the notice.
- 5. The Company reserves the right, at its option, to remove Customers form this rate who, during any consecutive 12 month period, do not participate in at least 75% of Company requests to reduce their demand by operation of their standby generation equipment.

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