

**REDACTED**

100187 TX

**FLORIDA PUBLIC SERVICE COMMISSION**

**DIVISION OF REGULATORY ANALYSIS**

**APPLICATION FORM  
for  
AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE  
TELECOMMUNICATIONS COMPANY SERVICE  
WITHIN THE STATE OF FLORIDA**

**Instructions**

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and one copy of this form along with a non-refundable application fee of \$400.00 to:

**Florida Public Service Commission  
Office of Commission Clerk  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6770**

- E. A filing fee of \$400.00 is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).
- F. If you have questions about completing the form, contact:

**Florida Public Service Commission  
Division of Regulatory Analysis  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6600**

COM \_\_\_\_\_  
 APA \_\_\_\_\_  
 ECR \_\_\_\_\_  
 GCL \_\_\_\_\_  
 RAD \_\_\_\_\_  
 SSC \_\_\_\_\_  
 ADM \_\_\_\_\_  
 OPC \_\_\_\_\_  
 CLK None

FORM PSC/RAD 8 (5/08)  
 Commission Rule Nos. 25-24.810,  
 and 25-24.815

Note: To complete this interactive form Required  
 by using your computer, use the tab key to  
 navigate between data entry fields.

DOCUMENT NUMBER: DATE  
 02994 APR 19 9  
 FPSC-COMMISSION CLERK

1. This is an application for (check one):

**Original certificate** (new company).

**Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

**Approval of assignment of existing Certificate:** Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

2. Name of company: Convergia, Inc.

3. Name under which applicant will do business (fictitious name, etc.):

Convergia, Inc.

4. Official mailing address:

Street/Post Office Box: 237 Hymus Blvd.  
City: Pointe-Claire, Quebec  
State: Canada  
Zip: H9R 5C7

5. Florida address:

Street/Post Office Box: 1000 Brickell Avenue, suite 910  
City: Miami  
State: Florida  
Zip: 33131-3013

6. Structure of organization:

Individual  
 Foreign Corporation  
 General Partnership  
 Other,

Corporation  
 Foreign Partnership  
 Limited Partnership

7. **If individual**, provide:

Name: N/A  
Title:  
Street/Post Office Box:  
City:  
State:  
Zip:  
Telephone No.:  
Fax No.:  
E-Mail Address:  
Website Address:

8. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: N/A

9. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: F02000001223

10. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is: N/A

11. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is: N/A

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: N/A  
Title:  
Street/Post Office Box:  
City:  
State:  
Zip:  
Telephone No.:  
Fax No.:  
E-Mail Address:  
Website Address:

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is: N/A

14. Provide **F.E.I. Number**(if applicable): 98-0347974

15. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Joyce Tessier  
Title: US Tax Analyst  
Street name & number: 237 Hymus Blvd.  
Post office box:  
City: Pointe-Claire, Quebec  
State: Canada  
Zip: H9R 5C7  
Telephone No.: (514) 694-7710 #5535  
Fax No.: (514) 428-8473  
E-Mail Address: joyce.tessier@future.ca  
Website Address: www.convergia.com

(b) Official point of contact for the ongoing operations of the company:

Name: Sean Sang  
Title: Controller  
Street name & number: 237 Hymus Blvd.  
Post office box:  
City: Pointe-Claire, Quebec  
State: Canada  
Zip: H9R 5C7  
Telephone No.: (514) 693-6300 # 5288  
Fax No.: (514) 429-0011  
E-Mail Address: sean.sang@convergia.com  
Website Address: www.convergia.com

(c) Complaints/Inquiries from customers:

Name: Marina Kuznetsov  
Title: Director Sales  
Street/Post Office Box: 237 Hymus Blvd  
City: Pointe-Claire, Quebec  
State: Canada  
Zip: H9R 5C7  
Telephone No.: (514) 693-6300 # 5832  
Fax No.: (514) 693-6354  
E-Mail Address: marina.kuznetsov@convergia.com  
Website Address: www.convergia.com

**16. List the states in which the applicant:**

(a) has operated as a Competitive Local Exchange Telecommunications Company.

None

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

None

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

None

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

None

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

None

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None

18. Submit the following:

(a) Managerial capability: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please see Attachment #1

(b) Technical capability: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please see Attachment #2

(c) Financial Capability: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

Submitted under separate cover – "Confidential Treatment"

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

**Note:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

**RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

**APPLICANT ACKNOWLEDGEMENT:** By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, **"Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."**

Company Owner or Officer

**REDACTED**

Print Name: [REDACTED]  
Title: Chief Executive Officer  
Telephone No.: [REDACTED]  
E-Mail Address: [REDACTED]@convergia.com

Signature: [REDACTED]

Date: April 7<sup>th</sup>, 2010

**CERTIFICATE SALE, TRANSFER,**  
**OR**  
**ASSIGNMENT STATEMENT**

N/A

As current holder of Florida Public Service Commission Certificate Number \_\_\_\_\_, I have reviewed this application and join in the petitioner's request for a

- sale
- transfer
- assignment

of the certificate.

**Company Owner or Officer**

Print Name:  
Title:  
Street/Post Office Box:  
City:  
State:  
Zip:  
Telephone No.:  
Fax No.:  
E-Mail Address:

Signature: \_\_\_\_\_

Date: \_\_\_\_\_





**FLORIDA DEPARTMENT OF STATE**  
**Katherine Harris**  
**Secretary of State**

March 8, 2002

**C T CORPORATION SYSTEM**

**TALLAHASSEE, FL**

Qualification documents for CONVERGIA, INC. were filed on March 8, 2002 and assigned document number F02000001223. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

The certification you requested is enclosed.

A corporation annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (850) 245-6051, the Foreign Qualification/Tax Lien Section.

Buck Kohr  
Corporate Specialist  
Division of Corporations

Letter Number: 902A00014266

# State of Florida



## Department of State

I certify the attached is a true and correct copy of the application by CONVERGIA, INC., a Delaware corporation, authorized to transact business within the State of Florida on March 8, 2002 as shown by the records of this office.

The document number of this corporation is F02000001223.

Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capitol, this the  
Eighth day of March, 2002



CR2EO22 (1-99)

*Katherine Harris*

Katherine Harris  
Secretary of State

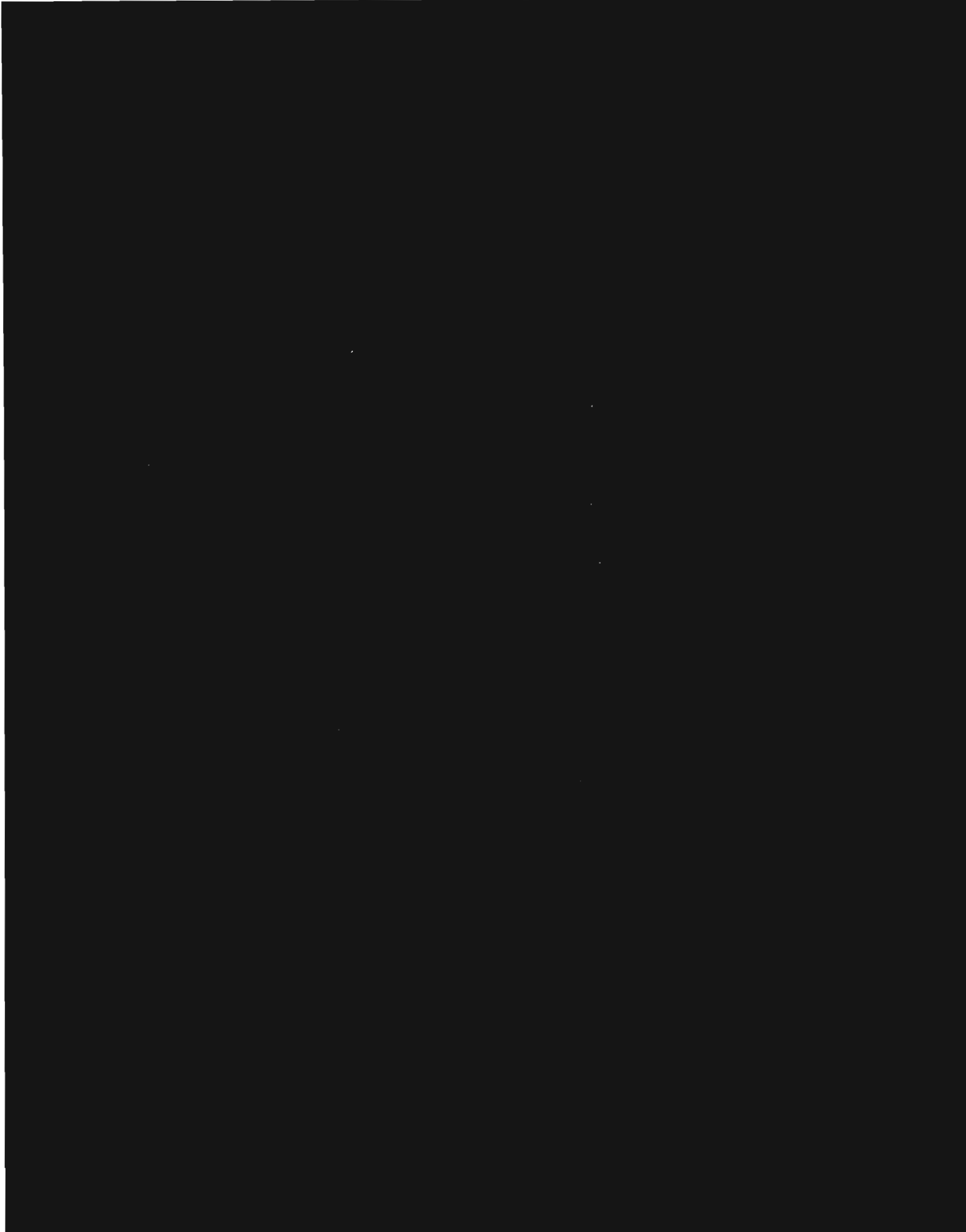
**Attachment #1**

**REDACTED**

Question 18 (a) CLEC Application Form

**Managerial capability** - Resumes of directors and officers:

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]



The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that every entry, no matter how small, should be documented to ensure the integrity of the financial data. This includes recording dates, amounts, and the nature of the transactions.

Secondly, the document highlights the need for regular reconciliation. By comparing the internal records with external statements, such as bank statements, discrepancies can be identified and corrected promptly. This process helps in preventing errors and fraud, ensuring that the books are balanced and accurate.

Another key point is the importance of segregation of duties. No single individual should be responsible for all aspects of the accounting process. By dividing tasks among different personnel, the risk of error and misappropriation of funds is significantly reduced. This is a fundamental principle of internal control.

The document also stresses the importance of maintaining proper documentation. All supporting documents, such as invoices, receipts, and contracts, should be kept in a secure and organized manner. This ensures that there is a clear audit trail for every transaction, which is essential for compliance with tax laws and for providing evidence in the event of an audit.

Finally, the document concludes by stating that a strong internal control system is essential for the success of any business. It provides a framework for identifying potential weaknesses and implementing effective controls to mitigate risks. Regular reviews and updates to the system are necessary to adapt to changing business conditions and regulatory requirements.

