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P R O C E E D I N G S

(Transcript follows in sequence from
Volume 2.)

CONTINUED REDIRECT EXAMINATION

OF RICHARD M. SCHROEDER

BY MR. WRIGHT:

Q. Is it significantly more than 1,000?

A. Yeah. It's -- yeah. And one of these studies, as I said, ran this economic analysis all the way up to 50 million tons. I'll be honest for you, for this particular project, those numbers are way, way bigger than what we're considering.

Q. Thank you. Mr. Schroeder, is there any advantage to a biomass power facility in being a first mover in the market for biomass fuel?

A. I think there's a potential. I think there's a potential benefit. And part of it is some of the testimony and public comment that we had earlier about projects are announced and not delivered, and people come and people go, and some of these announced projects never happen. But as you develop one of these projects and you become certain as far as your ability to develop and complete construction and operate the plant, you have in a sense set the bar higher for everyone else within that particular supply area. And in that regard,

1 you generally can take advantage of the least-cost
2 material within that given supply area.

3 Q. I have a couple of questions for you regarding
4 the demonstrative exhibit that was distributed by the
5 staff's Mr. Ellis. It's got a 64 on top, and that
6 indicates that it's part of an exhibit that has been
7 admitted into the evidence, I think, stipulated as 64.
8 I have a couple of questions for you about that.

9 A. I'm not sure I have that exhibit. Is this the
10 one that we were just looking at page 0526?

11 Q. It's four or five pages that look like this.

12 A. Yes.

13 Q. And I did have a question for you about --

14 A. Okay. Go ahead.

15 Q. -- Table 0526.

16 A. All right. Just refer to the page number at
17 the bottom and I can find it.

18 Q. The first question for you, there's a
19 reference there in the fourth box of the actual plants
20 to ADAGE Gadsden County. Is that plant -- is that
21 project still active?

22 A. ADAGE Gadsden County? Not to my knowledge.
23 Someone else just said that they had withdrawn, and I
24 also saw a press release saying that they had ceased
25 development.

1 MR. WRIGHT: Thank you.

2 Commissioner Stevens, there is actually a
3 visual aid that's a map of facilities that has been
4 updated, as has the table, in a subsequent updated
5 interrogatory answer. I only have a few copies of said
6 map. I aver to you that it had been filed and served
7 and delivered to all parties. I would just like leave
8 to have those updated interrogatory answers to which
9 this map refers and applies be let into evidence.

10 COMMISSIONER STEVENS: Mr. Sayler.

11 MR. SAYLER: Mr. Chairman, my understanding is
12 that those maps have been included in staff's Exhibit
13 64, both the original and the supplement that was filed
14 on April 20th -- April 28th, so that's in the record.

15 MR. WRIGHT: Thank you. With that
16 clarification, I'm good to go on that front.

17 COMMISSIONER STEVENS: Yes, sir. Thank you,
18 Mr. Sayler.

19 MR. WRIGHT: Thank you. I may have one or two
20 more.

21 BY MR. WRIGHT:

22 Q. Following up on a question posed by
23 Mr. Sayler, have you or your company -- has you or your
24 company been hired by GREC LLC to supply wood to the
25 Gainesville Renewable Energy Center?

1 A. Not to supply wood, but to provide services
2 related to procurement.

3 MR. WRIGHT: One moment, please.

4 COMMISSIONER STEVENS: Sure.

5 MR. WRIGHT: Thank you for your indulgence.

6 COMMISSIONER STEVENS: Yes, sir.

7 MR. WRIGHT: Commissioner Stevens, Madam
8 Chairman, I have no more redirect.

9 COMMISSIONER STEVENS: With that, I believe we
10 have some exhibits to admit into the record.

11 MR. WRIGHT: I think I would be first up on
12 that.

13 COMMISSIONER STEVENS: Okay.

14 MR. WRIGHT: Commissioner.

15 COMMISSIONER STEVENS: Yes, sir.

16 MR. WRIGHT: And I would move that Exhibits 39
17 through 53 be admitted into evidence.

18 COMMISSIONER STEVENS: Okay. So moved.
19 Without objection, no objection, they're in.

20 (Exhibits Number 39 through 53 were admitted
21 into the record.)

22 COMMISSIONER STEVENS: Mr. Sayler, are there
23 any other exhibits?

24 MR. SAYLER: None from staff.

25 COMMISSIONER STEVENS: Were there any from the

1 intervenors.

2 MR. SAYLER: None that I'm aware of.

3 COMMISSIONER STEVENS: Okay. With that, we
4 will -- thank you, Mr. Schroeder. Thank you for being
5 here.

6 Next witness.

7 MR. WRIGHT: Ten seconds.

8 COMMISSIONER STEVENS: No problem.

9 MR. WRIGHT: Thank you, Commissioner Stevens
10 and Madam Chair. We call Mr. Richard Bachmeier.

11 COMMISSIONER STEVENS: Yes, sir.

12 MR. WRIGHT: Thank you.

13 COMMISSIONER STEVENS: Thank you.

14 Mr. Bachmeier, you were sworn in earlier.

15 THE WITNESS: Yes, sir.

16 COMMISSIONER STEVENS: Thank you.

17 Thereupon,

18 RICHARD D. BACHMEIER

19 was called as a witness on behalf of GRU and GREC and,
20 having been first duly sworn, was examined and testified
21 as follows:

22 DIRECT EXAMINATION

23 BY MR. WRIGHT:

24 Q. Good afternoon, Mr. Bachmeier. If you could
25 scoot down toward the microphone, it will help the court

1 reporter.

2 You previously took the oath to tell the truth
3 in this proceeding?

4 A. Yes.

5 Q. And did you prepare and cause to be filed in
6 this docket prefiled supplemental direct testimony
7 consisting of 10 pages?

8 A. Yes, I did.

9 Q. Do you have any changes or corrections to that
10 testimony?

11 A. No, I don't.

12 Q. And do you adopt that as your sworn testimony
13 to the Florida Public Service Commission in this
14 proceeding?

15 A. Yes, I do.

16 MR. WRIGHT: Commissioner Stevens, I
17 respectfully ask that Mr. Schroeder's -- Mr. Bachmeier's
18 -- I've got two Richards -- testimony be entered into
19 the record as though read.

20 COMMISSIONER STEVENS: It's so moved.

21 MR. WRIGHT: Thank you.

22

23

24

25

1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
2 SUPPLEMENTAL TESTIMONY OF RICHARD D. BACHMEIER
3 ON BEHALF OF
4 GAINESVILLE REGIONAL UTILITIES AND
5 GAINESVILLE RENEWABLE ENERGY CENTER, LLC
6 DOCKET NO. 090451-EM
7 MARCH 15, 2010
8

9 **Q. Please state your name and business address.**

10 A. My name is Richard D. Bachmeier. My business address is 301 SE 4th Avenue,
11 Gainesville, FL 32601.
12

13 **Q. By whom are you employed and in what capacity?**

14 A. I am employed by Gainesville Regional Utilities (“GRU”) as the Electric
15 System Planning Director.
16

17 **Q. Please describe your responsibilities in that position.**

18 A. My responsibilities include the planning and execution of GRU’s long-term
19 electric supply and transmission strategies, oversight of GRU’s long-range
20 production cost projections, structuring and pricing long-term wholesale power
21 contracts, and coordinating GRU’s NERC Reliability Compliance program. I
22 have authored requests for proposals (“RFPs”) and developed the methodology
23 for evaluating biomass generation projects. I have also participated in contract

1 negotiations for the Gainesville Renewable Energy Center (“GREC”) biomass
2 facility.

3

4 **Q. Please state your educational background and professional experience.**

5 A. I received a Bachelor of Science degree in Mathematics and a Bachelor of Arts
6 degree in Economics from the University of North Dakota. I have a Master of
7 Applied Geography degree from Texas State University (formerly Southwest
8 Texas State University) and was admitted to Ph.D. Candidacy in Economics at
9 the University of Texas at Austin where I have completed all coursework and
10 examination requirements for the Ph.D.

11

12 Prior to joining GRU in 2007, I held positions with the Orlando Utilities
13 Commission (OUC), TXU Energy, Enron Corporation, the Public Utility
14 Commission of Texas, and the University of Texas at Austin. I have nearly 25
15 years of professional experience in the electric power industry encompassing
16 industry restructuring, competitive issues, utility risk management, electricity
17 pricing, and system planning. My specific areas of expertise include utility
18 regulation, policy, and ratemaking; utility resource planning; environmental
19 economics and policy; risk management; financial modeling and analysis; and
20 product development and pricing.

21

22 I have presented expert testimony in more than 20 regulatory proceedings at the
23 Public Utility Commission of Texas, and have written or co-written several
24 research papers and publications. While on staff at the Public Utility

1 Commission of Texas, I was involved in policy development that assisted the
2 Texas Legislature in the restructuring and deregulation of the retail electric
3 market in Texas, and I was a contributing author of the 1997 report “Electric
4 Power Industry Scope of Competition and Potentially Strandable Investment.”
5

6 **Q. What is the purpose of your testimony in this proceeding?**

7 A. The purpose of my testimony in this proceeding is to address the specific
8 questions of whether the proposed GREC facility will result in the stranded
9 investment of any of GRU’s assets, and whether that is a risk that GRU should
10 attempt to mitigate.
11

12 **Q. Are you sponsoring any exhibits to your testimony?**

13 A. Yes. I am sponsoring two exhibits. Exhibit No. __ [RDB-4] is a copy of
14 resumé. Exhibit No. __ [RDB-5] is a study performed by The Energy Authority
15 (“TEA”) entitled Market Value of GRU’s Generation Portfolio.
16

17 **Q. Please summarize the main conclusions of your testimony.**

18 A. GRU and its ratepayers are not and will not be exposed to potential stranded
19 investment of GRU’s assets as a result of GRU's addition of GREC to GRU's
20 energy supply portfolio through the power purchase agreement with Gainesville
21 Renewable Energy Center, LLC (“GREC LLC”). The addition of GREC will
22 increase the value of GRU’s entire energy portfolio in the market, and the
23 addition of GREC will actually increase GRU’s ability to recover costs
24 associated with the net book value of its existing assets.

1

2 **Q. Why have you prepared testimony addressing the issue of stranded**
3 **investment?**

4 A. During the Florida Public Service Commission's ("PSC") Agenda Conference
5 held on February 9, 2010, in discussing this docket Commissioner Skop stated
6 that "...you have so much excess generation to begin with, and basically all that
7 does is strand ratepayer investment with the excess generation." [TR 68, L11-
8 14] In the context of the Commissioners' broader concerns regarding risks and
9 risk mitigation, my testimony addresses the issue of potential stranded
10 investment as a result of adding GREC, and whether there is any stranded
11 investment risk associated with adding GREC to GRU's generating portfolio.

12

13 **Q. Please define what is meant by "stranded investment" in the electric utility**
14 **industry.**

15 A. In a September, 2000 Florida PSC report "Key Aspects of Electric Restructuring
16 and Their Relevance for Florida's Electricity Market," stranded investment is
17 defined as "...assets reduced in value due to competition and is calculated as the
18 difference between the net book value of the assets and their market value.
19 Assets reduced in value for reasons not related to competition are not potential
20 stranded investment." (Florida PSC Restructuring Report at page 27)

21

22 To further emphasize that stranded costs can only occur as a result of the
23 transition from a regulated to a competitive market, the 1997 Public Utility
24 Commission of Texas report "Electric Power Industry Scope of Competition and

1 Potentially Strandable Investment-Vol. III” defines stranded investment as
2 “...the historic financial obligations of utilities incurred in the regulated market
3 that become unrecoverable in a competitive market.” (Texas PUC Strandable
4 Investment Report at page 11, italics in original)

5
6 **Q. Are GRU and its ratepayers exposed to potential stranded investment with**
7 **the addition of GREC?**

8 A. No. First, GREC itself cannot become a stranded investment because GRU will
9 not own the facility. As for the potential stranding of GRU’s existing assets, as
10 defined above investment can only become stranded because customers of the
11 utility chose an alternative supplier. If customers leave the utility and purchase
12 electricity from another supplier, the original utility is left with debts for plants
13 and equipment it may no longer need and without the revenue from the
14 departing ratepayers that the plants were built to serve. Because the Florida
15 retail electric utility market is not deregulated, GRU customers cannot switch
16 electricity suppliers and leave the utility with stranded investment. The net book
17 value of GRU’s owned generating assets, i.e., the undepreciated capital
18 investment associated with those assets, is currently being recovered in GRU’s
19 retail electric rates and wholesale power contracts, and GRU will continue to
20 fully recover the costs associated with these assets. It is worth noting that most
21 of GRU’s generation assets are fully depreciated.

22
23 **Q. You maintain that stranded investment can only occur when a regulated**
24 **market is deregulated. Ignoring for the moment the absence of a**

1 **deregulated retail electric market in Florida, does excess generation**
2 **necessarily result in “something like” stranded investment?**

3 A. No. As mentioned above, GRU is recovering and will continue to recover the
4 costs associated with existing generating assets from retail ratepayers and
5 wholesale power contracts even if these assets become less utilized due to the
6 addition of GREC.

7

8 Furthermore, the second condition for stranded investment in the above
9 definitions requires that the market value of the assets in question be reduced
10 below the net book value to the point where the remaining costs associated with
11 the assets are unrecoverable. If GRU can recover the costs associated with the
12 remaining net book value of less utilized assets in the market, the potential for
13 “something like” stranded investment is minimal.

14

15 Finally, many of GRU’s existing assets that could become less utilized due to
16 the addition of GREC are some of the oldest units in GRU’s generating fleet.
17 As a result, these assets have largely been depreciated over their useful life, thus
18 minimizing the remaining net book value that needs to be recovered.

19

20 **Q. How would GRU recover the costs of less utilized assets?**

21 A. In accordance with good utility practice, GRU is active in the wholesale power
22 market and is continuously seeking ways to optimize its generating assets and
23 minimize costs to its ratepayers. When the market price for power is greater
24 than GRU’s incremental cost of generation, GRU will increase generation and

1 sell into the market, thereby realizing margins that flow to the benefit of the
2 entire system. If the market price is less than GRU's incremental cost of
3 generation, GRU will reduce its own generation and make market purchases,
4 thereby reducing costs to the utility and its ratepayers. To summarize, if any of
5 GRU's existing assets become less utilized because of the addition of GREC,
6 GRU can market the output of those assets and recover the associated costs as
7 long as the assets have market value.

8

9 **Q. Has GRU estimated whether its existing assets would have market value**
10 **with the addition of GREC to GRU's generation portfolio?**

11 A. Yes. At GRU's request, The Energy Authority (TEA) performed an analysis of
12 the market value of all of GRU's resources both with and without the addition of
13 GREC from 2014 through 2024. The question that the TEA analysis is posed to
14 answer is what is the market value of GRU's energy supply portfolio with the
15 addition of GREC?

16

17 The model that TEA employed is a proprietary economic dispatch model of the
18 entire FRCC and Southern Company grid that includes outage schedules,
19 transmission constraints, and operating constraints. TEA set up the model using
20 load forecasts obtained through U.S. Energy Information Administration (EIA)
21 reports and the EIA's Annual Energy Outlook (AEO) 2010 natural gas price
22 forecast adjusted for regional differences in delivery costs.

23

1 The region modeled represents the actual energy market within which GRU
2 operates. The model simulates GRU's energy market purchases and sales by
3 optimizing the dispatch of the entire region. If GRU's incremental cost of
4 generation is less than the incremental cost of the highest cost unit needed to
5 meet the load of the entire region, GRU will sell energy into the market and
6 generation from the highest cost unit will be decreased. Conversely, if GRU's
7 incremental cost of generation is higher than the incremental cost of the region,
8 GRU will back off its own generation and buy from the market until incremental
9 costs are equalized.

10

11 The entire region was modeled first without GREC and then with the full 100
12 MW of GREC added to GRU's supply resources. The difference between the
13 two scenarios represents GRU's net revenues from off-system sales, and
14 therefore the change in the market value of GRU's supply portfolio as a result of
15 adding GREC. The net increase in the market value of GRU's supply portfolio
16 from the addition of GREC is summarized in Table 1 below.

17

18 The addition of GREC to GRU's supply portfolio actually increases the net
19 market value for off-system sales from GRU's assets by almost \$270 million
20 over the period from 2014 through 2024. If discounted to 2010 at 4.2 percent,
21 this yields a net present value (NPV) benefit to GRU of \$182 million.

22

23

24

1

Table 1	
Increase of Net Market Value of GRU's Supply Portfolio for Off-System Sales from 100 MW of GREC	
Year	Net Revenues (\$000)
2014	\$22,275
2015	\$16,886
2016	\$18,090
2017	\$19,606
2018	\$20,862
2019	\$21,546
2020	\$24,391
2021	\$26,469
2022	\$29,155
2023	\$33,132
2024	\$37,119
Total	\$269,531

2

3 **Q. How does this modeling exercise relate to the issue of stranded investment?**

4 A. The analysis shows that with the addition of GREC, GRU's entire energy
5 portfolio will have increased value in the market, and that adding GREC will
6 actually increase GRU's ability to recover costs associated with the net book
7 value of its existing assets. The existence of a competitive retail electric market
8 where customers may choose alternative suppliers is one condition for potential
9 stranded investment. However, in the absence of a competitive market,
10 something similar to stranded investment is theoretically possible if the market

1 value of a utility's generating assets would not allow the utility to recover the
2 costs associated with the net book value of those assets.

3

4 **Q. Does this conclude your testimony?**

5 **A. Yes.**

1 BY MR. WRIGHT:

2 Q. And, Mr. Bachmeier, you testified in the first
3 phase of this hearing back in December, which leads to
4 your having sponsored two exhibits in this supplemental
5 hearing denominated RDB-4 and RDB-5; correct?

6 A. Yes.

7 Q. And those were prepared under your direction
8 and supervision?

9 A. Yes.

10 MR. WRIGHT: Commissioner, I would note those
11 have been marked for identification as Exhibits 54 and
12 55 in the composite exhibit list.

13 COMMISSIONER STEVENS: Okay.

14 MR. WRIGHT: Thank you. And I'll move them in
15 at the appropriate time.

16 COMMISSIONER STEVENS: Yes, sir.

17 (Exhibits Number 54 and 55 were identified for
18 the record.)

19 BY MR. WRIGHT:

20 Q. Mr. Bachmeier, would you please summarize your
21 testimony?

22 A. Yes. Good afternoon, Commissioners, or good
23 evening.

24 At the February 9th agenda conference, several
25 Commissioners raised a number of questions regarding the

1 risk to GRU and its ratepayers of proceeding with this
2 project. In particular, there were questions regarding
3 the financial risk to GRU if the project were not
4 completed, did not become operational, or could not
5 operate in the future due to a lack of fuel supply or
6 other reasons.

7 The purpose of my supplemental testimony in
8 this proceeding is to address some of the areas of
9 financial risk that GRU's ratepayers may be exposed from
10 the addition of the biomass facility. The group of
11 risks that I address in my testimony may be referred to
12 as potential stranded investment. This includes, for
13 example, the risk that a utility might not recover its
14 investment in a proposed facility, as well as the risk
15 that the addition of a new power generation facility may
16 significantly reduce the market value of the utility's
17 existing assets to the point where the costs associated
18 with these assets are unrecoverable.

19 In my testimony, I conclude that there's no
20 risk of anything like stranded investment occurring from
21 the addition of the proposed biomass facility for three
22 reasons:

23 First, since GRU is not building this
24 facility, but rather is contracting to purchase the
25 power from the facility once it is operational, it will

1 not invest any of its own capital. The risks associated
2 with the development, construction, and operation of the
3 project are borne by the developer and owner of the
4 project, American Renewables. This situation is not
5 like a self-build scenario where the utility and hence
6 its ratepayers would take on significant financial risk
7 in advance of the project ever being operational.

8 Second, the assets that would likely become
9 less utilized because of the addition of the GREC
10 facility are GRU's oldest and are already fully
11 depreciated. There simply is no remaining book value to
12 recover.

13 Third, in an effort to clarify this situation,
14 GRU requested that The Energy Authority perform an
15 economic dispatch analysis of the potential market value
16 of all of GRU's resources, both with and without the
17 addition of the biomass project, from 2014 to 2024. The
18 region modeled included the entire FRCC and Southern
19 Company grid, which represents the actual market within
20 which GRU operates. The result of The Energy Authority
21 study is that the addition of the biomass project to
22 GRU's system portfolio increases the potential net
23 market value for off-system sales from GRU's assets by
24 as much as 270 million over the study period.

25 In sum, I conclude that there is minimal

1 financial risk to GRU and its ratepayers because, one,
2 GRU is not investing its own capital in the facility.
3 The construction and operational risks are borne by the
4 developer, not GRU. And second, the recent analysis,
5 The Energy Authority analysis, indicates that adding the
6 proposed facility will actually increase the value of
7 GRU's system portfolio.

8 This concludes my summary, and I look forward
9 to any questions you may have.

10 COMMISSIONER STEVENS: Thank you,
11 Mr. Bachmeier.

12 MR. WRIGHT: Mr. Bachmeier is available for
13 cross-examination, Commissioner. Thank you.

14 COMMISSIONER STEVENS: Thank you.
15 Ms. Stahmer.

16 MS. STAHMER: Thank you, Commissioner.

17 COMMISSIONER STEVENS: Yes, ma'am.

18 CROSS-EXAMINATION

19 BY MS. STAHMER:

20 Q. Mr. Bachmeier, you stated that you think the
21 risk is minimal to the utilities -- to the utility and
22 to the ratepayers because American Renewables or its
23 successor will bear the burden of the costs of
24 constructing the facility, and it won't be until it goes
25 online that there will be any obligation. Now, I'm

1 adding, I'm inferring from what you said, so if I'm
2 mistaken, correct me. There won't be any obligation to
3 pay until the facility goes online; is that correct?

4 A. That's correct.

5 Q. At that point, won't there be a significant
6 financial obligation on the part of the utility and the
7 ratepayers?

8 A. There will not be an obligation to purchase
9 any output of the facility if the facility is not
10 available to produce power. If the facility is
11 available to produce power, GRU does have some leeway
12 with regard to dispatch, but will still be responsible
13 for the fixed costs associated with the potential
14 output, only if the facility is available to fully
15 produce power.

16 Q. Suppose the fuel source, the woody biomass
17 fuel source becomes so expensive that the ratepayers or
18 other potential parties or purchasers balk at paying for
19 such energy. What happens then, assuming the facility
20 is able to generate power?

21 A. There are contractual -- for one, there's a
22 contractual --

23 Q. Obligation?

24 A. -- method by which GRU could overtake -- take
25 over fuel procurement for the facility. That's, of

1 course, a drastic measure.

2 Q. But is there any reason, if American
3 Renewables or its successor, GREC, is having difficulty
4 purchasing woody biomass at a price that is affordable
5 -- however, let's leave very ambiguous right now what
6 "affordable" means -- but it's available as a fuel
7 source, why would GRU be in a better position to
8 purchase such fuel at a cheaper price than would GREC?

9 A. That would be an extreme hypothetical, of
10 course. That is not something we envision.

11 Q. So who's on the hook if the facility is
12 operable, but the fuel source causes the price of the
13 power that one would purchase to be regarded as
14 prohibitive? And let's say ratepayers like me in
15 Gainesville balk. Am I still on the hook?

16 A. I would like to -- that is a contractual issue
17 that I simply don't have an answer for right now.

18 Q. You're unaware, or are you aware of the
19 contractual provision whereby GRU has promised to
20 purchase 90 percent of the power, which it may then
21 resell? It can do so under the terms, but --

22 A. We do not --

23 Q. -- isn't that its commitment?

24 A. We do not envision the price of fuel -- we
25 have done our -- we have the studies that show that the

1 fuel is available at a reasonable cost.

2 Q. Currently, but suppose it isn't?

3 A. That's a hypothetical I don't think I can
4 address.

5 Q. But under the terms of the contract, aren't
6 the ratepayers of Gainesville the ones who ultimately
7 nevertheless have to pay or swallow some loss, since GRU
8 will have made a commitment to purchase most of the
9 energy output? Whether it's only able to produce it at
10 50 percent or 100 percent, hasn't GRU contracted to
11 purpose most of it?

12 MR. WRIGHT: Commissioner.

13 COMMISSIONER STEVENS: Mr. Wright.

14 MR. WRIGHT: This is not an objection. In an
15 effort to move things along, I do believe Mr. Regan is
16 better versed in the contract provisions relative to
17 Ms. Stahmer's line of questioning, and he would be happy
18 to answer those questions. He has testified --

19 COMMISSIONER STEVENS: Ms. Stahmer, can we --

20 MR. WRIGHT: -- about risk mitigation,
21 et cetera.

22 COMMISSIONER STEVENS: Can we ask those
23 questions of Mr. Regan?

24 MS. STAHMER: Yes, we can. Thank you.

25 COMMISSIONER STEVENS: Thank you. Thank you,

1 Mr. Wright.

2 Ms. Deevey?

3 MS. DEEVEY: Yes, I have one question.

4 COMMISSIONER STEVENS: Yes, ma'am.

5 MS. DEEVEY: Well, two or three, maybe, in
6 connection with the same subject.

7 CROSS-EXAMINATION

8 BY MS. DEEVEY:

9 Q. Mr. Bachmeier, the study that you referred to
10 -- and there's a table on page 9 of your testimony -- I
11 gather is a list of the net revenues that the utility
12 will obtain if it has GREC and can therefore use other
13 of its generating units to produce energy to sell into
14 the market. Is that correct?

15 A. That's correct.

16 Q. Okay. If it does that, then what is the
17 impact on the CO₂ production by the utility?

18 A. This study was only a demonstration of the
19 potential of GRU's system portfolio in the market due to
20 the addition of a low cost, low dispatch cost resource.
21 It does not in any represent -- it does not represent
22 GRU's commitment or plan. It is the potential increase
23 in value to our system portfolio.

24 Q. Yes. But again, if the value is to be
25 realized, doesn't that mean that you have to generate

1 electricity and sell it? And my understanding was that
2 you're not going to be selling the GREC electricity.
3 You're going to be selling electricity produced by your
4 other generators and can do that for resale, energy that
5 you would, without GREC, be using for your own retail
6 customers. Am I confused about that? I'm sorry.

7 COMMISSIONER STEVENS: Mr. Wright.

8 MR. WRIGHT: Commissioner, I think the only
9 problem there is that there were about three questions
10 there, and I think if Ms. Deevey would ask them one at a
11 time, I think Mr. Bachmeier could handle it.

12 COMMISSIONER STEVENS: Ms. Deevey, can we do
13 one at a time, please?

14 MS. DEEVEY: Yes, I'll try.

15 COMMISSIONER STEVENS: Thank you.

16 BY MS. DEEVEY:

17 Q. I understand that this table lists the net
18 revenues that could be obtained by GRU from selling
19 energy produced by its generational assets. Is that
20 correct?

21 A. This is the potential net revenue GRU could
22 realize from its system portfolio due to the addition of
23 a low dispatch cost resource such as the biomass
24 facility.

25 Q. I'm afraid I don't -- all right. Could it

1 achieve these revenues if it did not add GREC to its
2 generational fleet or did not use energy from GREC?

3 A. No. This is -- these are the net revenues,
4 the difference in net revenues due to the addition of
5 the GREC facility. You look at the system without the
6 facility and then with the facility. There would be no
7 delta if you're only looking at the system without the
8 facility.

9 Q. Okay. So does that mean that the utility will
10 be generating and selling either to its own retail
11 customers or to off-system customers more energy than it
12 would be generating and selling if it did not purchase
13 GREC?

14 A. Could you repeat the question? I don't quite
15 understand it.

16 Q. Let me try to reframe this. There are
17 potential net revenues from sales, and I believe you
18 have said that those sales and that potential net
19 revenue depend upon GRU's obtaining power from GREC; is
20 that correct?

21 A. The net revenues in this table, yes, are
22 dependent upon dispatching 100 megawatts, in the worst
23 case scenario, of GREC into our system if we didn't have
24 a 50-megawatt out-taker, yes.

25 Q. Yes. Does that mean that you will be

1 generating electricity from other generators that you
2 already own now, such as the combined cycle unit or your
3 combustion turbine 3 at Deerhaven, or Deerhaven 2, or
4 Deerhaven 1, that you would be generating electricity
5 from those -- with those units and selling it into the
6 market?

7 A. Most likely, yes. We do that on a daily and
8 hourly basis currently. That's good utility practice,
9 to look at the market. If you can generate electricity
10 at a cost less than the market price, you'll sell into
11 the market and realize those net revenues.

12 Q. Yes. But again, I believe that the force of
13 this table is that you will actually be making more
14 money under these circumstances because you will be
15 generating more electricity and selling it.

16 A. This shows the potential for that --

17 Q. That's right.

18 A. -- to happen.

19 Q. And so back to my original question. Would
20 this not result in your producing more carbon dioxide
21 than without GREC and without these sales?

22 A. If we chose to go that route, that's possible.
23 This represents that potential. That's a decision, a
24 policy decision we would make at the time.

25 MS. DEEVEY: Thank you. That's the end of my

1 questions.

2 COMMISSIONER STEVENS: Thank you, Ms. Deevy.

3 Mr. Sayler.

4 MS. BROWN: I have just one simple question
5 for Mr. Bachmeier.

6 COMMISSIONER STEVENS: Ms. Brown.

7 CROSS-EXAMINATION

8 BY MS. BROWN:

9 Q. Good evening, Mr. Bachmeier.

10 A. Good evening.

11 Q. I want to clarify the use of the term
12 "stranded assets."

13 A. Yes.

14 Q. Would you agree that when that term was
15 discussed during the February 9, 2010, agenda
16 conference, it was being used as a reference to some of
17 GRU's existing units remaining idle when they could be
18 used for wholesale energy sales?

19 A. I was not here for the agenda conference on
20 February 9th. Given -- if that is the context, I would
21 accept that.

22 Q. So really, what we're talking about here is
23 idle assets as opposed to stranded assets; correct?

24 A. That's -- yes.

25 MS. BROWN: That's all we have.

1 COMMISSIONER STEVENS: Thank you, Ms. Brown.
2 Commissioners, any questions? Commissioner
3 Skop.

4 COMMISSIONER SKOP: Thank you. I just want to
5 jump in and clarify the last statement by staff with
6 respect to stranded or idle assets. If you've made an
7 investment for the sake of making an investment and that
8 asset becomes idle before the end of its economic useful
9 life, you are in fact stranding an asset, so . . .

10 COMMISSIONER STEVENS: Thank you,
11 Commissioner.

12 Commissioners, anything else?

13 Mr. Wright.

14 MR. WRIGHT: Thank you, Commissioner. Just a
15 few.

16 COMMISSIONER STEVENS: Yes, sir.

17 REDIRECT EXAMINATION

18 BY MR. WRIGHT:

19 Q. Mr. Bachmeier, my first question, or possibly
20 two, follows along the cross-examination by Ms. Deevey
21 in which you were talking with her about scenarios in
22 which GRU would be selling capacity off-system.

23 A. Yes.

24 Q. If that were to happen, would you be selling
25 to another utility?

1 A. Yes.

2 Q. And what would that utility be doing in terms
3 of its output when it was buying from you?

4 A. Well, they would obviously be backing down on
5 their own generation because they're finding that the
6 generation they're buying from GRU would be more
7 economical.

8 Q. And so would that utility's carbon dioxide
9 emissions back off by an amount proportional to the
10 generation it backed off?

11 A. Probably even more so, because they're
12 probably backing down a less efficient unit than the one
13 we're selling.

14 Q. In your opinion -- you were asked some
15 questions about the risk associated with possible
16 increases or run-ups in the price of biomass fuel.

17 A. Yes.

18 Q. In your opinion, is the risk of the price of
19 biomass fuel costs increasing any different than the
20 risk of fossil prices, such as the coal or natural gas
21 that GRU presently uses, increasing?

22 A. In my opinion, it's much less volatile, much
23 less risky, especially for natural gas. Coal, in the
24 face of possible carbon regulation, is probably a very
25 risky fuel.

1 Q. If we were hypothetically to observe a
2 scenario in which the price of biomass increased
3 significantly, would you have an opinion as to what
4 would likely be going on with the price of fossil fuels
5 at the same time?

6 A. They would likely be rising together.

7 Q. If the price of biomass were to increase to a
8 very high level, does Gainesville Regional Utilities
9 have any ability to dispatch the Gainesville Renewable
10 Energy Center?

11 A. Yes. GRU would have the ability to take the
12 dispatch down to 70 percent.

13 Q. Does it have the ability to dispatch it at any
14 lower level?

15 A. I believe in very limited circumstances to
16 50 percent.

17 Q. Can GRU dispatch it off?

18 A. Yes.

19 MR. WRIGHT: Thank you, Commissioner. That's
20 all I had.

21 COMMISSIONER STEVENS: Commissioner Skop.

22 COMMISSIONER SKOP: Thank you, Mr. Chairman.
23 Just one follow-up question. On redirect, Mr. Wright
24 posed the hypothetical to you about another utility
25 purchasing power from GRU to the extent that it was more

1 economical to purchase power than to dispatch one of
2 their generating units. That assumes that they're not
3 at peak load and it's just an order of dispatch.

4 But if you had a situation where you had
5 another utility at peak demand having to purchase power
6 on the spot market to meet their load, they wouldn't
7 have that luxury, would they?

8 THE WITNESS: If they're not making it as an
9 economic decision to back off their unit, they're going
10 out on the market to buy power they don't have at peak
11 load, no, they're not backing down their own generation.

12 COMMISSIONER SKOP: So they could --

13 THE WITNESS: But they've also blown through
14 their reserve margin more than likely.

15 COMMISSIONER SKOP: I understand. But what
16 I'm saying is, you know, the way the hypothetical was
17 framed was one-sided, assuming that they were going to
18 buy it from you and, you know, back down their own
19 generating assets. If they're looking to make a spot
20 market purchase, which is on the exchange, or the
21 interchange, or whatever it's called there, and it's not
22 a wholesale purchase, it's a spot market purchase, and
23 they're buying power, it's obviously in peak conditions.
24 If they've exceeded their generation margin, because
25 they need power, they wouldn't backing anything down,

1 obviously.

2 THE WITNESS: Yes, that's true. But it's my
3 experience that most of those economy sales take place
4 because it's a comparison between their own generation
5 and a market price.

6 COMMISSIONER SKOP: Right. But with large --
7 I guess it was discussed in the EPAC study. Had GRU
8 added another large base load generating unit, or in
9 this case, a biomass unit, you're going to have a lot of
10 base load, and you're going to be able to sell it, just
11 as GRU or GREC is selling half the net output of this
12 new biomass unit in the near term because it would have
13 excess generation otherwise; is that correct?

14 THE WITNESS: That's typical of adding most
15 any base load resource. By necessity, they're large,
16 quite lumpy, and you typically have to sell some of that
17 capacity in the early years and grow into it.

18 COMMISSIONER SKOP: Thank you.

19 COMMISSIONER STEVENS: Commissioners, any
20 other questions?

21 Thank you, Mr. Bachmeier. Hold on just a
22 second.

23 Mr. Wright, do we have exhibits to admit?

24 MR. WRIGHT: Yes, sir. I believe it's 54 and
25 55.

1 COMMISSIONER STEVENS: So moved.

2 (Exhibits Number 54 and 55 were admitted into
3 the record.)

4 COMMISSIONER STEVENS: Thank you. Thank,
5 Mr. Bachmeier. Thank you for being here.

6 Mr. Wright, next witness.

7 MR. WRIGHT: Mr. Edward J. Regan.

8 COMMISSIONER STEVENS: Mr. Regan, you were
9 sworn in?

10 THE WITNESS: Yes, sir.

11 MR. WRIGHT: I think we have one variation on
12 a theme that we'll come to in just a minute here.

13 COMMISSIONER STEVENS: Okay.

14 Thereupon,

15 EDWARD J. REGAN

16 was called as a witness on behalf of GRU and GREC and,
17 having been first duly sworn, was examined and testified
18 as follows:

19 DIRECT EXAMINATION

20 BY MR. WRIGHT:

21 Q. Mr. Regan, you just confirmed you've been
22 sworn?

23 A. Yes, sir.

24 Q. And did you prepare and cause to be filed in this
25 proceeding prefiled supplemental direct testimony

1 consisting of 40 pages?

2 A. Yes, I did.

3 MR. WRIGHT: Here comes the variation,
4 Commissioners. Mr. Regan had a number of errata that we
5 have corrected. There was a table and then -- actually,
6 a couple of tables in his exhibits that were corrected,
7 as well as numerous references.

8 They came about on this wise: When he was
9 doing some present valuing following the staff's
10 directions to use the 2010 price forecast from the
11 Annual Energy Outlook, Mr. Regan did those analyses, but
12 then he inadvertently or unintentionally present valued
13 numbers in his testimony to 2010. Subsequently, we
14 ascertained through conversation with staff that they
15 really wanted 2009. That was the vast majority of the
16 errata that we have filed.

17 COMMISSIONER STEVENS: Okay.

18 MR. WRIGHT: I believe that Mr. Regan has
19 subsequent to filing the errata found, like, two more
20 corrections.

21 COMMISSIONER STEVENS: Okay.

22 MR. WRIGHT: If he could go through those on a
23 page and line number, that would be great.

24 COMMISSIONER STEVENS: Yes, sir.

25 MR. WRIGHT: Thank you.

1 COMMISSIONER STEVENS: Thank you.

2 THE WITNESS: On page 26, line 11, "36 percent
3 to 25 is the phrase." It should be changed to
4 "24 percent to 16."

5 On page 26, lines 11 and 12, the phrase
6 "115 percent to 80.6 percent" should be changed to
7 "77 percent to 52 percent."

8 COMMISSIONER STEVENS: Is everybody getting
9 that? Okay.

10 BY MR. WRIGHT:

11 Q. And with those changes, those final
12 corrections, Mr. Regan, do you adopt this as your sworn
13 testimony to the Florida Public Service Commission in
14 this proceeding?

15 A. Yes, I do.

16 Q. Thank you. Did you also prepare and cause to
17 be filed concomitantly with your supplemental testimony
18 Exhibits Number EJR-4 through EJR-10?

19 A. Yes, I did.

20 Q. They followed the numbering from your previous
21 testimony.

22 A. Right.

23 MR. WRIGHT: For purposes of identification,
24 Commissioner Stevens, I would note those have been
25 marked as Exhibits 56 through 62 on the staff's

1 Composite Exhibit List.

2 COMMISSIONER STEVENS: Okay. Thank you.

3 (Exhibits Number 56 through 68 were identified
4 for the record.)

5 MR. WRIGHT: If there were no objection, I
6 would respectfully ask that Mr. Regan's prefiled
7 supplemental testimony be entered into the record as
8 though read, with the corrections he just made.

9 COMMISSIONER STEVENS: It's entered.

10 MR. WRIGHT: Thank you, sir.

11

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1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
2 SUPPLEMENTAL TESTIMONY OF EDWARD J. REGAN
3 ON BEHALF OF
4 GAINESVILLE REGIONAL UTILITIES AND
5 GAINESVILLE RENEWABLE ENERGY CENTER, LLC
6 DOCKET NO. 090451-EM
7 MARCH 15, 2010
8

9 **Q. Please state your name and business address.**

10 A. My name is Ed Regan. My business address is 301 SE 4th Avenue, Gainesville,
11 FL 32601.

12

13 **Q. By whom are you employed and in what capacity?**

14 A. I am employed by Gainesville Regional Utilities (GRU) as Assistant General
15 Manager for Strategic Planning.

16

17 **Q. Have you testified previously in this proceeding?**

18 A. Yes I have.

19

20 **Q. What is the purpose of your supplemental testimony?**

21 A. The purpose of my testimony is to demonstrate that:

- 22 • GREC is the least cost alternative for meeting the Gainesville
23 City Commission's policy objectives while improving GRU's

Revised Supplemental Testimony of Edward J. Regan

- 1 electric system reliability and integrity while also mitigating the
2 cost of increasing fossil fuel prices and volatility;
- 3 • GREC's risk adjusted benefits exceed costs by more than 10 to 1
4 under a mid-range probabilistic cost analysis, and benefits exceed
5 costs by a ratio of more than 2 to 1 in an extremely biased worst
6 case probabilistic analysis;
 - 7 • The power purchase agreement between GRU and GREC LLC
8 (PPA) is structured to provide as much as \$84 million (net
9 present value in 2009 dollars) of benefits for GRU's customers in
10 the form of protection from: construction cost over-runs;
11 financing interest rate increases; long term operation and
12 maintenance escalation; unexpected equipment failure and
13 damage; loss of unit efficiency; and failure to perform;
 - 14 • GRU has a number of mechanisms to manage ongoing risks such
15 as the ability to: resell a portion of GREC's output at no less than
16 a fair market price; financially hedge against diesel and labor
17 costs in GREC's fuel contracts; and apply financial tools such as
18 prepayment contracts; and
 - 19 • GREC meets the requirements for a Determination of Need
20 pursuant to Section 403.519, Florida Statutes.

21

22 **Q. Have you provided any exhibits to your supplemental testimony?**

23 **A. Yes. My exhibits include the following:**

Revised Supplemental Testimony of Edward J. Regan

1 A. There are no economic disadvantages to GREC if the benefits in terms of jobs
2 and the \$588 million (net present value in 2009 dollars) of increased regional
3 income as testified to by Mayor Hanrahan are included in the calculations. Even
4 if these benefits are excluded, the biggest risk for GRU ratepayers is to not
5 proceed with the project. GREC is not only the most cost-effective alternative
6 for GRU to obtain the renewable energy needed to meet the City's
7 environmental policy objectives, but it also provides substantial protection
8 against the following risk factors:

- 9 • Fuel supply, price volatility and cost;
- 10 • Reliability and production cost issues associated with an aging
11 generation fleet;
- 12 • Ownership cost over-runs associated with adding new capacity;
- 13 • Potential reductions in unit efficiency through time;
- 14 • Unplanned outages;
- 15 • Renewable portfolio standard (RPS) requirements; and
- 16 • Carbon regulation.

17
18 **Q. Has GRU performed an assessment to address risks?**

19 A. Yes. Two probabilistic risk analyses have been prepared in the form of
20 "Expected Value" analyses. I deliberately biased the first analysis presented
21 against the GREC project; this worst-case analysis indicates a benefit to cost
22 ratio of greater than 2 to 1. In fact, the model used for the risk analysis can be
23 exercised to demonstrate that all three of the following probabilities would have

1 to be assumed to result in the GREC project's benefits being less than its costs
2 (or, more technically, its benefit to cost ratio being less than 1):

- 3 • Carbon legislation – zero probability;
- 4 • RPS – zero probability; and
- 5 • Gas and coal prices exceed current forecasts – zero probability.

6 GRU believes that these hypothetical probabilities are not reasonable, for
7 reasons that will be discussed.

8
9 The second analysis employs mid-range probabilities and found that the benefits
10 of GREC exceeded the potential costs of GREC by a ratio of greater than 10 to
11 1.

12
13 **Q. Please discuss how the Expected Value analysis was performed.**

14 A. The first step in the Expected Value analysis was to quantify the potential
15 financial costs of each risk factor.

16
17 The second step was to quantify the effect that the decision to proceed with
18 GREC with commercial operation by the end of 2013 will have on each risk
19 factor. The resulting cost and benefits (reductions in potential risks) are shown
20 in Exhibit No. ___ [EJR-4].

21
22 The third step was to assign a probability to the likelihood of each outcome.
23 The probability was then multiplied by the value of the outcome to obtain the

Revised Supplemental Testimony of Edward J. Regan

1 "risk adjusted" value for each outcome as shown in Exhibit No. __ [EJR-5], and
2 Exhibit No. __ [EJR-7].

3
4 The fourth and final step was to sum the risk adjusted values to obtain the
5 overall Expected Value of the decision under analysis, in this case the decision
6 to construct GREC.

7
8 **Q. Why are the costs of meeting the City of Gainesville's Kyoto Protocol**
9 **objectives as well as U.S. Environmental Protection Agency (EPA) Clean**
10 **Air Interstate Rule (CAIR) and Clean Air Mercury Rule (CAMR)**
11 **objectives included in Exhibit No. __ [EJR-4]?**

12 A. These costs are included in the table to illustrate how much more expensive it
13 would be to meet the City's Kyoto Protocol policy objectives without GREC
14 and to demonstrate that regulatory changes and the risks associated with them
15 are a normal part of GRU's business. They were not included in the Expected
16 Value analysis. Since biomass power is the lowest cost form of renewable
17 energy available to the City, failure to obtain a Determination of Need for
18 GREC would result in substantial additional costs to GRU's customers if the
19 City is to meet its environmental policy goals.

20
21 **Q. What was the result of the biased Expected Value analysis performed?**

22 A. As shown in Exhibit No. __ [EJR-5], the biased analysis results in a benefit to
23 cost ratio of 2.2 to 1 for GREC with a risk adjusted benefit of \$69.3 million (net

Revised Supplemental Testimony of Edward J. Regan

1 present value in 2009 dollars), excluding any of the benefits from economic
2 development.

3

4 **Q. Please discuss the probabilities, biased against the GREC project, that were**
5 **assigned by GRU in the Expected Value analysis in Exhibit No. __ [EJR-5].**

6 A. I have assigned a probability of 100 percent to not being able to resell power at
7 contract price and only being able to resell it at market prices as a concession to
8 facilitate discussion.

9

10 I have also assigned a very low probability (10 percent) that some form of
11 carbon regulation will be enacted. I viewed this as an unrealistically low
12 assessment given that the EPA has already made an endangerment finding and
13 has issued a notice of proposed rulemaking.

14

15 I have assigned a low (20 percent) probability to the enactment of an RPS. I
16 believe 20 percent is unrealistically low given that: (1) 35 states have already
17 adopted either a renewable portfolio standard (RPS) or renewable energy goals;
18 (2) legislation is currently proposed to this effect both nationally and for Florida;
19 (3) there is still an outstanding Executive Order for an RPS in Florida; and (4)
20 the most recent report from the Florida Department of Agriculture and
21 Consumer Affairs finds an RPS of 7 percent to be in fact beneficial to Florida's
22 economy as discussed by witness Schroeder (Exhibit No. __RMS-9]).

23

1 Exhibit No. __ [EJR-6] compares average annual wellhead prices for natural gas
2 at Henry Hub from 1997 through 2009 with US Energy Information
3 Administration's Annual Energy Outlook commodity price forecasts for the last
4 seven years. The prices have quadrupled over this period with marked increases
5 in volatility, then collapsed with the overall economic recession. Given that the
6 current commodity fuel prices are the lowest in seven years, and 64 percent of
7 the historical forecast years shown were below the actual natural gas price it is
8 very likely that fuel prices will increase by at least 10 percent. I assigned a low
9 probability of only 1 in 3 chances for this occurring (33 percent) to these factors.

10

11 The remaining factor considered in the Expected Value analysis is ownership
12 risk. The design of the PPA between GRU and GREC LLC has a number of key
13 features that eliminate most of the following risks:

- 14 • Inability to economically dispatch (dispatch costs are less than
15 coal);
- 16 • Efficiency degradation (a guaranteed heat rate);
- 17 • Planned, unplanned, and forced outages (no energy equals no
18 payments by GRU);
- 19 • Construction cost over-runs (30 year fixed price);
- 20 • Operation and Maintenance cost over-runs and escalation (30
21 year fixed price);
- 22 • Equipment renewal, replacement and repair (30 year fixed price);
- 23 • Financing costs (30 year fixed costs); and

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- 1 • Carbon and RPS regulation (GRU owns all environmental
2 attributes produced by GREC).

3 The estimated benefits of the structure of the GREC LLC PPA are conservative
4 in that the analysis did not consider the heat rate guarantee, or liquidated
5 damages for failure to perform. Only reduced risks related to potential
6 construction, operating and maintenance (O&M), and financing cost over-runs
7 were included in the analysis. The probability I assigned to the sum of these
8 PPA benefits is half of what I otherwise would consider realistic.

9

10 **Q. What were the results of the Expected Value analysis performed using mid-
11 range probabilities?**

12 A. As shown in Exhibit No. __ [EJR-7], the Expected Value analysis performed to
13 represent a mid-range estimate of probabilities resulted in a benefit to cost ratio
14 for GREC greater than 10 to 1, with an expected value of \$279 million (net
15 present value in 2009 dollars). This analysis excluded any of the benefits from
16 economic development.

17

18 **Q. Please briefly discuss the conclusions that you've drawn from the Expected
19 Value analysis.**

20 A. In addition to being the least cost way for GRU to meet the City's environmental
21 objectives while improving system reliability, GREC has substantial hedge
22 value. The results of the Expected Value analysis that used probabilities very
23 biased against GREC, indicate that it is hedge with a benefit to cost ratio

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1 exceeding 2 to 1 with an expected value of \$69.3 million (net present value in
2 2009 dollars). Using mid-range probabilities, GREC has a benefit to cost ratio
3 of greater than 10 to 1 with an expected value of \$279 million (net present value
4 in 2009 dollars). The value at risk (approximately \$56 million, on a net present
5 value basis discounted to 2009) is quite small when compared to: a) GRU's
6 alternatives to obtain renewable energy; b) the investment in environmental
7 quality already made by the City; and c) the dramatically greater potential
8 benefits of proceeding with GREC.

9
10 The substantial benefits of increased employment and investment in the local
11 community associated with GREC (over \$588 million net present value in 2009
12 dollars, as discussed in Exhibit No. ___ [PH-2] of the supplemental testimony of
13 Mayor Hanrahan) have not been addressed in the Expected Value analysis and
14 add further weight to the City's conclusions that proceeding with GREC is in the
15 best interest of GRU and our customers, and that not proceeding with GREC is a
16 bad option.

17

18 **Q. Please explain why the estimate of \$100 million (net present value)**
19 **downside risk mentioned during the February 9, 2010 Agenda Conference**
20 **differs from the estimate of \$56 million (net present value) previously**
21 **discussed employed in the Expected Value analysis.**

22 A. Public Service Commission Staff had requested that GRU model a scenario
23 where the capacity, energy, and environmental attributes of GREC had zero

Revised Supplemental Testimony of Edward J. Regan

1 resale value. Notwithstanding GRU's and GREC's belief that such a scenario
2 was highly improbable, the study was performed as requested by PSC Staff, and
3 resulted in a cost of \$100 million (net present value, in 2009 dollars). GRU has
4 since modeled the scenario with more realistic assumptions that, at a minimum,
5 the capacity and energy of the unit had market resale value even if no additional
6 value was extracted from other GRU generating units. This corrected analysis
7 resulted in the \$56 million (net present value, in 2009 dollars) value employed in
8 the Expected Value analysis. The resale value of GREC's output was modeled
9 as the same terms and conditions as the existing firm baseload PPA between
10 GRU and Progress Energy Florida ("PEF") (which is similar to the PPA
11 between Seminole Electric Cooperative and PEF), with no premium for GREC's
12 environmental attributes. This contract has a demand charge and an energy cost
13 as the average of designated PEF baseload units, which is effectively a contract
14 sale indexed to a basket of fuel costs (45 percent natural gas, 35 percent coal, 20
15 percent nuclear).

16
17 Exhibit No. __ [EJR-9] and Exhibit No. __ [EJR-10] from the Florida Municipal
18 Power Agency and the Orlando Utilities Commission affirm their interest and
19 support for the GREC project.

20

21 **Q. Does the estimated cost of \$56 million (net present value in 2010 dollars)**
22 **capture all of the benefits of GREC in the Florida wholesale power market?**

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1 A. No. The form of the analysis used to obtain this value does not include the
2 value to be extracted from GRU's generation capacity that GREC will make
3 available. Due to its low incremental cost, GREC will economically dispatch
4 before all of GRU's units except for the 11 MW share of nuclear generation.
5 Accordingly some of GRU's other generating units would become available for
6 off-system sales. The analysis used to develop the \$56 million (net present
7 value in 2009 dollars) cost did not include any consideration of this value. As a
8 result, this scenario greatly penalized GREC's potential economic benefits as
9 well.

10

11 The supplemental testimony of witness Bachmeier includes the results of a
12 power market study performed by The Energy Authority (TEA) (Exhibit No. __
13 [RDB-5]) that specifically addresses the value that GREC could add to GRU
14 from off-system sales. As testified by witness Bachmeier, TEA's modeling
15 resulted in a net benefit to GRU of \$168 million (net present value in 2009
16 dollars) from off-system sales made possible by adding 100 MW of biomass to
17 GRU's fleet. Applying one half of these results instead of the market proxy
18 modeled as PEF's contract structure reduces the cost of \$56 million (net present
19 value in 2009 dollars) discussed above by \$12 million (net present value in 2009
20 dollars) to a lower value of \$44 million (net present value in 2009 dollars).

21

22 The modeling performed by TEA involves large quantities of data processed by
23 a proprietary software system and the results are only presented here as evidence

Revised Supplemental Testimony of Edward J. Regan

1 that the cost of \$56 million (net present value in 2009 dollars) is potentially
2 overestimated.

3

4 **Cost-Effectiveness Considerations for Municipal Utilities**

5 **Q. During the February 9, 2010 Agenda Conference, Commissioner Edgar**
6 **asked how cost-effectiveness considerations might be different for a**
7 **municipal utility than for an investor-owned utility. [TR P13, L19] Are**
8 **there differences that should be considered?**

9 **A. Yes. The differences, summarized below, are significant enough to lead to**
10 **different conclusions based on the same data.**

11

12 **Cost – Effectiveness Differences Between**
13 **Investor-Owned Utilities and GRU**

14

Perspective/Interest	Investor-Owned Utility	GRU
Fiduciary responsibility	Shareholders & banks	Customers & bond holders
Environmental externalities	No valuation	Value expressed by public
Public welfare	Electrical safety and reliability	Electrical safety and reliability, as well as public health, safety, and welfare
Consumer protection	External agency required	Elected board of directors

15

16 **Q. How can different conclusions based on the same data be drawn?**

17 **A. As an example, consider that the tangible property taxes that will be paid by**
18 **GREC to the City of Gainesville and Alachua County over the next 30 years are**
19 **estimated to be \$7.2 million per year with a net present value of approximately**
20 **\$99 million (2009 dollars). Although these are revenues extracted from GRU's**
21 **customers, they are returned to the community to pay for schools, libraries,**
22 **police, fire protection, emergency medical transportation, roads, and other**

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1 municipal and county services. Without this revenue, local taxes would have to
2 be raised to provide the level of service thus afforded. In the Public Service
3 Commission's evaluation of GREC, this \$99 million (net present value) is
4 treated as a cost. From the perspective of the taxpayers of Alachua County, this
5 is seen as a "wash," since without these taxes from GREC, other tax revenues
6 would have to be increased to provide the same level of service. If this \$99
7 million (net present value) were treated in a similar manner by the Public
8 Service Commission, there would not be a single scenario with a negative
9 outcome that would outweigh this benefit.

10

11 **Q. Commissioner Skop expressed his concern that the project has open risks**
12 **that have not been fully mitigated. [TR P37, L10-12] Does GRU have any**
13 **additional policies or resources to mitigate risks that you have not yet**
14 **discussed?**

15 **A.** Yes. GRU staff has developed a number of policies and has identified
16 techniques to mitigate risks that I have not addressed yet. These are summarized
17 as follows:

- 18 • The amount of the electric system general fund transfer has been
19 decoupled from GRU's operating revenue requirements, which
20 include GREC payments.
- 21 • GRU has reviewed the project in detail with Moody's Investment
22 Services and Standard and Poor's bond rating agencies, who have
23 concurred that the GREC LLC PPA does not constitute a capital

- 1 obligation that would trigger additional debt service reserves or
2 bond coverage requirements.
- 3 • GRU has met with a number of major investment banking firms
4 who are familiar with, and have engaged in, third party
5 prepayment financial structures pursuant to the federal safe
6 harbor provisions for such practices for municipal natural gas and
7 electric power prepayment, and GRU has made certain that the
8 PPA with GREC LLC would allow such provisions. A
9 reasonable estimate of the potential savings from such a structure
10 is roughly 10 percent. No such structure will be contemplated
11 until after the plant commences operation.
 - 12 • Experience has shown that the fuel contracts will likely be
13 indexed against diesel fuel and labor costs. Diesel fuel costs are
14 readily hedged with over the counter commodity contracts, and
15 GRU will investigate ways to hedge against labor cost as well.
 - 16 • Failure to obtain sufficient fuel would render the facility
17 unavailable. Pursuant to the terms and conditions of PPA
18 between GRU and GREC LLC, under this circumstance, GRU
19 will have no financial liabilities and the clock on liquidated
20 damages for GREC LLC would begin. Furthermore, under
21 Section 3.4.2 of the PPA with GREC LLC, GRU will have the
22 ability to adjust its obligations to reimburse GREC LLC for ad
23 valorem taxes on a pro-rata basis if the unit is unavailable for a

1 protracted period. Finally, under Section 4.1 of the PPA with
2 GREC LLC, GRU could take over fuel acquisition.

- 3 • Section 4.7 of the PPA with GREC LLC provides that GRU can
4 continuously monitor fuel costs and ensure that the gain/loss
5 sharing provisions of the PPA are correctly applied. Given the
6 anticipated portfolio of fuel contracts, the scenario presented
7 would only apply to a small portion of the fuel supply. GRU will
8 have the ability to evaluate the effect of this tranche of energy on
9 its overall cost. If this tranche would place some of the output
10 from GREC at an untenable price, GRU has the option to request
11 that the purchase not be made in exchange for dispatching the
12 unit at a slightly lower capacity factor or to obtain its own
13 additional fuel supply. For example, if 90 percent of the fuel is
14 purchased at an economic price, and the next increment of fuel
15 cost is uneconomic, GRU can choose to have GREC LLC not
16 purchase the uneconomic fuel and dispatch GREC at a slightly
17 lower capacity factor.
- 18 • GRU is a member of The Energy Authority (TEA). TEA is a
19 power marketing group managing all of GRU's generation assets
20 in excess of requirements to meet native load on a real time basis
21 and represents GRU in the hourly Florida Cost Based Broker
22 System. TEA is managing over 25,000 MW nationwide, and has
23 a significant market presence. This market presence helps GRU

1 achieve the lowest possible power cost for its native load, and
2 also helps GRU extract the highest possible value from all its
3 generation assets. Thus, to the extent that GRU has surplus
4 generation assets after adding GREC to its generating fleet, TEA
5 will manage all of GRU's assets so as to maximize value to GRU
6 and minimize GRU's customers' rates. Additionally, in the
7 unlikely event that GRU does not contract with other Florida
8 utilities (such as OUC, FMPA, Lakeland, and Reedy Creek) for
9 the sale of 50 MW of GREC's capacity and energy, GRU expects
10 that it will be able to mitigate rate impacts by asking TEA to
11 market the capacity, energy, renewable attributes, and carbon
12 regulation values of GREC.

13
14 **Q. Commissioner Skop expressed concern whether GRU fully appreciated the**
15 **risks to the ratepayers. [TR P46, L19-24] How would you address**
16 **Commissioner Skop's concerns, and why have biomass fuel supply**
17 **contracts and power purchase agreements for excess capacity not been**
18 **executed as of this date?**

19 A. The Expected Value analysis discussed previously clearly illustrates the care and
20 thought that went into managing the risks of GREC, especially through the
21 terms and conditions of the PPA. As discussed in witness Schroeder's
22 testimony, executing fuel contracts prior to regulatory approval would result in a
23 higher cost for the fuel, as the commitment by the suppliers would reduce their

1 options should other purchasers enter the market whereas the certainty of the
2 project is unknown. Negotiating the terms and conditions for off-system
3 wholesale power sales prior to having received all regulatory approvals has the
4 same consideration, compounded by the uncertainty of fuel contract prices and
5 indexing terms and conditions. Knowing that GREC LLC will have to secure its
6 fuel supply prior to obtaining financing, in the interest of obtaining the best PPA
7 terms and conditions for GRU's customers, GRU has decided to not execute
8 these wholesale contracts prior to having regulatory approvals and fuel
9 contracts. Exhibit No. __ [EJR-9] and Exhibit No. __ [EJR-10], which are
10 letters of support for the GREC project from the Florida Municipal Power
11 Agency (FMPPA) and the Orlando Utilities Commission (OUC), demonstrate
12 their continuing interest in and support for the project.

13

14

Optimal Size and Timing of GREC

15 **Q. During the February 9, 2010 Agenda Conference, Commissioners Edgar**
16 **[TR P17, L5], Klement [TR P64, L20], and Skop [TR P35, L9] each**
17 **questioned the decision to make GREC a 100 MW net unit, whether a**
18 **phased implementation of two smaller units would be cost effective,**
19 **whether the possibility of installing a unit of less than 75 MW had been**
20 **considered, and if the alternative of re-powering Deerhaven 1 with a**
21 **biomass boiler had been considered. Please address these questions for the**
22 **Commissioners.**

1 A. GRU decided to pursue the GREC based on engineering analyses and an
2 evaluation of the alternatives proposed through its competitive solicitation
3 process. GRU never contemplated sizing a facility to circumvent the Public
4 Service Commission's Determination of Need process or the Florida
5 Department of Environmental Protection's Site Certification process.
6
7 GRU has had two studies performed that address the economies of scale
8 inherent in power generation facilities. The first study, performed by ICF
9 Consulting in March 2006 entitled "City of Gainesville Electrical Supply
10 Needs" (included as Exhibit No. ___ [RMS-4] to the supplemental testimony of
11 witness Schroeder) compared the cost of various generating units using various
12 fuels for the size range of 75 MW to 800 MW. The second study, performed by
13 Black & Veatch in January of 2007 entitled "Biomass Sizing Study" (Exhibit
14 No. ___ [EJR-8]), explicitly compared a number of biomass technologies for 50
15 MW and 100 MW units. Both studies demonstrated substantial economies of
16 scale for larger units (in other words, the cost per unit output decreased with the
17 increase in size of the unit). The results from the Black & Veatch study are
18 directly applicable to the GREC technology and are summarized below. These
19 economies of scale accrue from the improved surface to volume ratio of the
20 boiler and turbine components, and the cost of controls and equipment. Other
21 benefits accrue from the savings in plant operation personnel and improved heat
22 rates. Characterization of the GREC site's high water conditions, foundation
23 conditions, configuration of access roads, and redundant fuel handling systems

1 indicate that the economies of scale associated with GREC are more pronounced
 2 than summarized in the table below.

3
 4
 5
 6

Comparison of the Economies of Scale Between 50 MW and 100 MW
 Bubbling Fluidized Bed Biomass Generation Systems

Item	Cost Comparison
Capital Cost per Kilowatt	-15%
Fixed Non-Fuel O&M	-40%
Variable Non-Fuel O&M	-24%
Net Plant Heat Rate	-11%

7
 8

Source: "Biomass Sizing Study", pages 1-1 and 4-6

9 Phased construction of two smaller units will sacrifice these economies of scale
 10 and will also incur the costs of having to mobilize construction twice, and the
 11 escalation over time in cost for the second unit will increase costs even further
 12 as compared to construction of a 100 MW unit.

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 22

GRU investigated a range of repowering options in a study by Black & Veatch
 in March 2004 entitled "Supplementary Study of Generating Alternatives for the
 Deerhaven Generating Station" (included as Exhibit No. __ [RMS-3] to the
 supplemental testimony of witness Schroeder). The option of repowering
 Deerhaven 1 would not have resulted in additional capacity to support GRU's
 long term facility management plan, and the economics of such a repowering
 would be adversely affected by unit inefficiency due to not having the optimal
 match of steam temperature and pressure, resulting in a less efficient design.

- 1 **Q. During the February 9, 2010 Agenda Conference, Commissioner Klement**
2 **questioned why GRU is pursuing a biomass resource. [TR P19, L1-2]**
3 **Staff's response was that biomass was chosen for its base load**
4 **characteristics and that municipal solid waste was rejected. [TR P19, L14-**
5 **16] Were there additional reasons why GRU selected biomass?**
- 6 **A. GRU agrees with Staff that biomass (as opposed to some other forms of**
7 **renewable energy) has the advantage of being suitable to meeting GRU's long**
8 **term needs for base load capacity. The primary decision to write GRU's request**
9 **for proposals (RFP) to solicit proposals for biomass resources was based on the**
10 **policy decision to only add renewable energy generation at a central station, the**
11 **abundance of biomass fuel in the region, and the low cost of biomass generation**
12 **compared to other forms of renewable energy. Under the proposal evaluation**
13 **process developed by the City Commission, municipal solid waste was not ruled**
14 **out but would have been heavily disadvantaged by the factors and their weights.**
15
16 **Sufficient study had been conducted by GRU to make it evident that biomass**
17 **was the least cost alternative for obtaining the substantial amount of renewable**
18 **energy to meet the City's Kyoto Protocol policy objective. The different types**
19 **of renewable energy reasonably available to GRU are summarized in the table**
20 **below, along with their costs and resource potential.**
21
22
23

1

Relative Costs of Renewable Energy Alternatives in Florida

Type	Cost Range (\$ per MWh)	GRU Resource Potential (MW)
Landfill Gas to Energy	75-95	3-6
Biomass	100-135	250
Wind	Not Commercially Proven	Nil
Photovoltaic	320-430 ^a	60-100 ^b

2

a. Before tax incentives, \$5.5-\$7.5 per watt, 25 year amortization at 7% interest.

3

b. Within GRU's service territory

4

5

Q. During the February 9, 2010 Agenda Conference, Chairman Argenziano

6

inquired about the timing of GRU's need for GREC, and Staff indicated

7

that the need for GREC for purposes of reserve margin reliability is in

8

2023. [TR P 21, L9-14] Chairman Argenziano also asked "is there a need

9

for reliability right now?" [TR P49, L7-8] What is GRU's current need for

10

generation capacity to improve system reliability?

11

A. GRU's near term need is for generating resources to improve system reliability

12

and integrity. Staff was correct with respect to reserve margins, but did not

13

address GRU's immediate need for baseload capacity to improve system

14

reliability and fuel diversity. Prior to GREC coming on line, GRU's existing

15

PPA with PEF provides for 50 MW of baseload capacity intended to back up its

16

low cost coal generation and provide economical power during times of high gas

17

prices. This PPA will terminate at the end of 2013. A more complete

18

discussion of the benefits of GREC on system reliability may be found in the

19

GREC Need for Power Application (Sections 15.3 and 16.2) and is mentioned in

20

Staff's January 28, 2010 recommendation to approve the GRU and GREC LLC

21

joint petition to determine need for GREC (pages 6 through 8, and pages 26

22

through 27).

1

2 **Q. During the February 9, 2010 Agenda Conference, concerns were raised**
 3 **about the timing of GRU's need for capacity. When is GREC needed to**
 4 **meet the need criteria listed in Section 403.519, Florida Statutes?**

5 **A. The table summarizes the various need criteria listed in Section 403.519, Florida**
 6 **Statutes, with the date at which GREC would fulfill that need. Delaying the**
 7 **project is not a good option for GRU's customers, in that GRU strongly believes**
 8 **that its customers' rates will be lower, over the long run, with GREC added in**
 9 **December 2013 than under any realistic delay scenario.**

10

11

GRU's Need for GREC

12

Criteria	Date	Comment
Fuel Diversity	2014	Also delivery reliability
System reliability and integrity	2014	Many eggs in one basket- Deerhaven 2
Promoting renewable energy	2014	Multiple policy mandates
Least cost alternative	2014	Among renewable alternatives
Adequate electricity at a reasonable cost	2014	See Expected Value analysis
Meet regulatory requirements	2014	EPA CO ₂ regulation is under development
Reserve margins	2023	Avoids additional capacity through 2032

13

14

Biomass Resource Sustainability

15 **Q. During the February 9, 2010 Agenda Conference, Chairman Argenziano**
 16 **asked if during the City Commission's deliberations and public hearings**
 17 **there was any concern or anyone who was speaking to the sustainability of**
 18 **the biomass resource, especially if other biomass projects were in fact**
 19 **developed within GREC's fuel catchment area? [TR P21, L21 through P22,**
 20 **L2]. Staff's response was that there was one who questioned the**
 21 **sustainability of the fuel resource and that there were others who testified**

1 **that there was sufficient biomass. [TR P22, L20-23] Does this characterize**
2 **the extent to which this issue was considered by the City Commission?**

3 A. No. This characterization oversimplifies the City Commission’s examination of
4 this issue. Resource sustainability came up in many City Commission meetings
5 over the past 5 years, which is why GRU conducted four biomass studies and
6 empowered an ad hoc Forest Stewardship task force to develop minimum
7 standards for the forest derived fuel for GREC. The ad hoc task force was
8 comprised of Florida Division of Forestry staff, as well as local citizens
9 including forestry professionals, growers, and environmental activists. The City
10 Commission also adopted a financial incentive program to encourage growers to
11 participate in third party stewardship certification programs. (See Exhibit No.
12 ___ [RMS-11] to the supplemental testimony of witness Schroeder, which is the
13 Forest Sustainability Fact Sheet).

14
15 **Q. During the February 9, 2010 Agenda Conference, Chairman Argenziano**
16 **expressed concern about how GRU’s customers would be impacted if**
17 **GREC were unable to obtain biomass in sufficient quantities to power the**
18 **plant. [TR P24, L15-17] Please address this concern.**

19 A. GRU’s customers will not incur any costs for GREC under such a scenario.
20 Failure to obtain sufficient fuel would render the facility unavailable. Pursuant
21 to the terms and conditions of the PPA between GRU and GREC LLC, under
22 this circumstance, GRU will have no financial liabilities and the clock on
23 liquidated damages for GREC LLC would begin. Furthermore, under Section

1 3.4.2 of the PPA with GREC LLC, GRU will have the ability to adjust its
2 obligations to reimburse GREC LLC for ad valorem taxes on a pro-rata basis if
3 the unit is unavailable for a protracted period. Finally, under Section 4.1 of the
4 PPA with GREC LLC, GRU could take over fuel acquisition.

5

6 **Carbon and Renewable Energy Legislation and Regulation**

7 **Q. Chairman Argenziano requested an update on the current status of**
8 **legislation that would impact renewable energy projects. [TR P51, L12-13]**
9 **Can you please provide this update with a discussion of how GRU would be**
10 **affected?**

11 **A.** Please see the summary of the current status of federal and state legislation that I
12 have developed below:

13 **Federal Carbon Cap and Trade**

14 House Bill 2454 (HR 2454), known as the American Clean Energy and Security
15 Act of 2009 (ACES), was adopted by the full House on June 26, 2009. ACES
16 employs a downstream cap and trade program for carbon that has the point of
17 regulation at the electric generator.

18

19 S1733, known, as the Clean Energy Jobs and American Power Act of 2009, was
20 voted out of the Senate Energy and Public Works Committee but was not
21 brought to a floor vote during the 2009 session. S1733 contains carbon cap and
22 trade provisions similar to those of HR 2454. While the caps and timelines are
23 virtually the same, S1733 awards approximately 15 percent fewer “free”

1 allowances to distribution utilities and would result in greater cost to utilities and
 2 their customers than HR 2454. Both HR 2454 and S1733 would add
 3 significantly to GRU's energy costs. GREC will significantly reduce this
 4 liability by offsetting coal and natural gas combustion. Without GREC, under
 5 the provisions of HR 2454, GRU will have an allowance shortfall of 28.51
 6 million metric tonnes of CO₂ through 2034. With GREC, this shortfall will be
 7 reduced 30.7 percent to 19.97 million metric tonnes of CO₂. Based on CO₂
 8 allowance costs developed from "EPA Analysis of the American Clean Energy
 9 and Security Act of 2009 H.R. 2454 in the 111th Congress 6/23/09", by 2034
 10 GREC is estimated to reduce the HR 2454 cap and trade related rate increase for
 11 GRU from ~~36~~²⁴ percent to ~~25.1~~¹⁶ percent in the low cost case and from ~~15.4~~⁷⁷
 12 percent to ~~80.6~~⁵² percent in the high cost case.

13

14 For the above reasons, GRU believes federal legislation regulating carbon
 15 emissions or imposing a renewable electricity standard, or both, is a distinct
 16 possibility.

17 **Federal Renewable Energy Standards**

18 HB 2454 has a renewable electricity standard (RES) that requires that a utility
 19 produce 20 percent of its electric energy from renewable sources by 2020,
 20 starting at 6 percent in 2012. This program is under a separate title and adds
 21 cost to utility operations beyond the cap and trade program. Up to 25 percent of
 22 the RES can be met through energy efficiency projects. These projects can
 23 produce energy efficiency credits (EECs) for compliance or sale. Utilities have

1 the compliance option of adding renewable energy resources to their own
2 system or buying renewable energy credits (RECs) or EECs from other entities.
3 In addition, utilities have the ability to make alternate compliance payments
4 (ACPs). The alternate compliance payment starts at \$25 per megawatt hour (in
5 2009 dollars) and increases each year based on inflation. Currently utilities with
6 less than 4,000,000 MWh sales per year are exempt from the RES standard.
7 However, it is likely that smaller utilities (such as GRU) will be able to create
8 RECs that can be sold into the RES market. It is estimated that the cost of RECs
9 will be slightly less than that of the alternate compliance payment. In the event
10 that GRU becomes subject to the RES under HR 2454, GREC should enable
11 GRU to meet the renewable electricity requirements and still have RECs that
12 could be marketed. GRU estimates that through 2034 GREC will produce a
13 surplus of about 3.17 million RECs with a value of \$79 million in 2009 dollars.
14 However, without GREC, the GRU system would have a deficit of 7.2 million
15 RECs by 2030 with a cost of \$180.8 million. Note that only a 7 percent RPS
16 requirement was employed in the Expected Value analysis for GREC that I've
17 discussed previously in my testimony.

18 **More Recent Federal Legislative Proposals**

19 There are two alternative legislative approaches in addition to S1733 that have
20 gained some momentum in the U.S. Senate:

- 21 • S2877, the Carbon Limits and Energy for America's Renewal
22 (CLEAR) Act is a bipartisan bill sponsored by Senator Maria
23 Cantwell (D) of Washington and Senator Susan Collins (R) of

1 Maine. Unlike S1733, the CLEAR Act regulates carbon
2 upstream at the primary source of energy. This would include
3 refineries, coal mines, and natural gas producers. The CLEAR
4 Act is sometimes referred to as a “cap and dividend” bill in that
5 all the carbon allowances are auctioned only to the primary
6 energy sources that are regulated, with 75 percent of the revenue
7 from the auction returned directly (dividend) to American
8 households. Twenty-five percent of the auction revenues are to
9 be used on carbon reduction technologies and energy efficiency
10 innovations. The carbon costs are reflected in fossil fuel prices.
11 The caps and timelines in this proposal are modest in the first few
12 years of the program and increase significantly in later years
13 when carbon control technology is more likely to be available
14 and cost effective.

- 15 • The Kerry Graham Lieberman Energy Bill is a bipartisan bill
16 under development by Senators Kerry, Graham, and Lieberman.
17 Only a general outline of this bill has been released at this time.
18 It is expected this bill will contain both an energy title with an
19 RES and a climate provision, possibly utilizing a cap and trade
20 approach to reduce carbon emissions from fossil fuel-fired
21 electric generation.

22 Implementation of either the CLEAR Act or the Kerry Graham Lieberman
23 Energy Bill would increase the electricity cost of fossil fuel-fired generation,

1 and GREC will therefore enhance GRU's renewable energy position in the
2 energy market, either by reducing GRU's compliance costs or by enabling GRU
3 to benefit economically by selling its RECs, carbon allowances, or other
4 renewable attributes at market prices.

5

6 In addition to the bills discussed previously, Senator Carper has introduced a
7 three pollutant bill to reduce the emissions of SO₂, NO_x and mercury by 90
8 percent. Although this bill does not regulate carbon dioxide, it will significantly
9 increase the cost of coal-fired generation and the GREC project will therefore
10 enhance GRU's renewable energy position in the energy market.

11 **U. S. EPA Regulatory Action**

12 On December 7, 2009, the EPA Administrator signed two distinct findings
13 regarding greenhouse gases under section 202(a) of the Clean Air Act:

- 14 • **Endangerment Finding:** The Administrator determined that the
15 current and projected concentrations of the six key well-mixed
16 greenhouse gases--carbon dioxide (CO₂), methane (CH₄), nitrous
17 oxide (N₂O), hydrofluorocarbons (HFCs), perfluorocarbons
18 (PFCs), and sulfur hexafluoride (SF₆)--in the atmosphere threaten
19 the public health and welfare of current and future generations.
- 20 • **Cause or Contribute Finding:** The Administrator determined
21 that the combined emissions of these well-mixed greenhouse
22 gases from new motor vehicles and new motor vehicle engines

1 contribute to the greenhouse gas pollution which threatens public
2 health and welfare.

3 EPA's Endangerment Finding sets the stage for the regulation of carbon dioxide
4 and other greenhouse gases by EPA under the Clean Air Act. While EPA's
5 initial Endangerment Finding will result in greenhouse gas regulation of the
6 transportation industry, the regulation of large stationary sources such as fossil
7 fuel-fired electric generating units is inevitable. It is uncertain whether EPA
8 regulation of carbon dioxide emissions from electric generating units will be
9 more or less stringent than in currently proposed legislation. However, EPA
10 GHG regulations will increase the cost of fossil fuel-fired generation. As a
11 result, the GREC project will enhance GRU's renewable energy position in the
12 energy market, either by reducing GRU's compliance costs or by enabling GRU
13 to benefit economically by selling its RECs, carbon allowances, or other
14 renewable attributes at market prices.

15 **Federal Council on Environmental Quality**

16 The Council on Environmental Quality (CEQ) recently issued new draft
17 guidelines on evaluating the effects of greenhouse gas emissions on climate
18 change. Under draft guidelines released February 18, 2010, federal agencies
19 will have to consider greenhouse gas emissions and climate change effects when
20 carrying out National Environmental Policy Act reviews. Many expect this to
21 lengthen the licensing process for major energy projects.

22

23

1 **Other Federal Renewable Portfolio Standards**

2 In addition to the renewable electricity standard found in HR 2454, Senate Bill
3 1462, reported out of the Senate Energy and Natural Resources Committee June
4 17, 2009, contains a renewable energy standard (RES). As currently written,
5 S1462 applies to utilities generating greater than 4,000,000 MWh annually. The
6 RES starts at 3 percent of generation in 2011 and increases to 15 percent in
7 2021. This is slightly less stringent than the RES found in HR 2454. ACP costs
8 in S1462 start at \$21/MWh (in 2008 dollars) and increase each year based on
9 inflation. In addition, Senator Graham has released a discussion draft bill
10 entitled the Clean Energy Act of 2009. This bill establishes a clean energy
11 standard (CES) of 13 percent in 2012 increasing to 50 percent by 2050. The
12 CES differs from the RES in that in addition to renewable energy sources, new
13 nuclear generation, coal-fired generation with carbon capture and sequestration
14 (CCS), and certain incremental hydroelectric and geothermal generation can be
15 included for compliance purposes. Qualifying generation sources are treated
16 differently in awarding clean energy standard credits (CESCs). Biomass
17 projects will receive bonus allowances while coal-fired units adding CCS will
18 receive discounted CESCs. The Graham ACP starts at \$50/MWh. This bill may
19 serve as the renewable component of the Kerry Graham Lieberman Energy Bill
20 and would be the most stringent ACP to date. While GRU's generation is less
21 than 4,000,000 MWh annually, this bill would allow for voluntary participation
22 by smaller utilities such as GRU and would provide a market for clean energy

1 credits created by GREC. This provision would add value to the environmental
2 attributes associated with GREC.

3 **Florida 2010 Legislative Session Initiatives**

4 As of the date this testimony was prepared, numerous bills in both the Florida
5 Senate and House of Representatives have been proposed which would increase
6 the economic viability of GREC through different measures. Some of these bills
7 focus on ratifying the rules on the RPS adopted by the Commission, some on
8 allowing renewable energy projects to get cost recovery instead of avoided cost
9 payments, while other bills focus on deleting provisions requiring the
10 Commission to adopt rules on the RPS but allow for exemptions from
11 determination of need requirements for renewable energy facilities. Again, the
12 passage of these bills would enhance the value of the renewable energy output
13 from GREC. The following is a synopsis of the twelve bills presented during
14 the 2010 Florida Legislative Session to date:

15 **2010 Florida Senate Legislation**

- 16 • **S596 - Relating to Energy (Detert)**
- 17 S596 introduced by Senator Detert amends Section 366.92,
- 18 Florida Statutes, to establish a clean energy requirement for
- 19 electric utilities that requires a clean energy portfolio standard to
- 20 provide 7 percent of energy sales by 2014 based on 2013 sales.
- 21 The amount periodically increases to 20 percent of energy sales
- 22 by 2022 based on 2021 sales. Three classes of clean energy are
- 23 established: Class I includes wind and solar generation; Class II

1 includes other renewable energy sources including biomass
2 generation; and Class III includes nuclear and coal-fired
3 generation with carbon capture and sequestration technology. The
4 legislation also establishes alternative compliance through the
5 purchase of clean energy credits (CECs). In addition the
6 legislation creates a new section 366.99 that is designed to
7 promote expanded use of natural gas. The legislation also
8 removes solar energy projects from regulation under the Florida
9 Electrical Power Plant Siting Act.

- 10 • **S774 Relating to Renewable Energy Policy (Constantine)**
11 Ratifies the rules on renewable portfolio standards adopted by the
12 Public Service Commission January 9, 2009.
- 13 • **S1086 Relating to Renewable Energy (Detert)**
14 Requires that a purchase contract offered to producers of
15 renewable energy contain payment provisions for energy and
16 capacity based upon a public utility's equivalent cost-recovery
17 rate for certain clean energy projects rather than the utility's full
18 avoided costs.
- 19 • **S1126 Relating to Permitting (Altman)**
20 Clarifies duties of the Office of Tourism, Trade, and Economic
21 Development (OTTED) to approve expedited permitting and
22 comprehensive plan amendments. Revises criteria for businesses
23 submitting permit applications or local comprehensive plan

- 1 amendments. Provides that permit applications and local
2 comprehensive plan amendments for specified biofuel and
3 renewable energy projects are eligible for the expedited
4 permitting process, etc.
- 5 • **S1186 Relating to Renewable Energy (Bennett)**
6 Revises legislative intent regarding the state's renewable energy
7 policy. Deletes provisions requiring that the PSC adopt rules for a
8 renewable portfolio standard. Requires that the commission
9 provide for full cost recovery for certain renewable energy
10 projects. Redefines the term "electrical power plant" for purposes
11 of the Florida Electrical Power Plant Siting Act to exclude solar
12 electrical generating facilities, etc.
 - 13 • **S2346 Relating to Renewable Energy (Altman)**
14 Cites act as the "Florida Farm to Energy Act." Requires investor-
15 owned electric utilities and participating municipal electric
16 utilities and rural electric cooperatives to collect renewable
17 energy fees from retail electric customers. Provides for the
18 deposit and use of such fees. Provides procedures for municipal
19 electric utilities and rural electric cooperatives to participate or
20 terminate their participation, etc.
 - 21 • **S2404 Relating to Renewable Energy (Bennett)**
22 Requires each electric utility in the state to collect from each
23 residential, commercial, and industrial customer a designated

1 monthly systems charge. Requires the electric utilities to deposit
2 collected funds into the Sustainable and Renewable Energy
3 Policy Trust Fund. Creates a direct-support organization for the
4 Florida Energy Office. Revises the expiration date for the Solar
5 Energy System Incentives Program, etc.

6 **2010 Florida House of Representatives Legislation**

- 7 • **HB 773 - Relating to Expedited Permitting (Kreegel)**
- 8 Transfers authority over expedited permitting and comprehensive
9 plan amendment process from OTTED to Secretary of
10 Environmental Protection; revises job-creation criteria for
11 businesses to qualify to submit such permit applications and local
12 comprehensive plan amendments; provides for expedited review
13 of specified renewable energy projects; provides for
14 establishment of regional permit action teams through execution
15 of memoranda of agreement developed by permit applicants and
16 secretary; provides for appeal and challenge of expedited permit
17 or comprehensive plan amendment; revises provisions for review
18 of sites proposed for location of facilities eligible for Innovation
19 Incentive Program; specifies expedited review for certain
20 electrical power projects.
- 21 • **HB 1267 Relating to Renewable Energy (Rehwinkel Vasilinda)**
- 22 Requires electric utilities to collect monthly systems charge from
23 residential, commercial, & industrial customers; provides for

1 deposit of collected funds into Sustainable and Renewable
2 Energy Policy Trust Fund; creates direct-support organization for
3 Florida Energy Office; requires contract between office and
4 direct-support organization; provides for use of funds; requires
5 annual audit; requires purchase contract offered to producers of
6 renewable energy contain payment provisions for energy and
7 capacity based upon public utility's equivalent cost-recovery rate
8 for certain clean energy projects; extends period of time for
9 which residents are eligible to receive rebates for specified solar
10 energy systems; provides schedule for rebate amounts.

11 ● **HB 1371 Relating to Renewable Energy (Randolph)**

12 Requires that purchase contract offered to producers of renewable
13 energy contain payment provisions for energy and capacity based
14 upon public utility's equivalent cost-recovery rate for certain
15 clean energy projects rather than utility's full avoided costs.

16 ● **HB 1417 Relating to Renewable Energy (Kriseman)**

17 Deletes provision requiring certain net metering be made
18 available when utility purchases power generated from biogas
19 produced by anaerobic digestions of agricultural waste; ratifies
20 rules on renewable portfolio standards adopted by Public Service
21 Commission.

22

23

- 1 • **HB 1471 Relating to Renewable Energy (Williams)**
- 2 Amends section 366.92 to delete provisions requiring the
- 3 adoption of rules for a renewable portfolio standard by the PSC.
- 4 The legislation also requires the PSC to provide for full cost
- 5 recovery including a return of equity of not less than 50 basis
- 6 points above the last PSC approved rate of return for the utility.
- 7 The legislation also requires the PSC to approve a total of 700
- 8 MW of renewable energy projects for years 2010 to 2012. The
- 9 legislation establishes a finding of the Florida Legislature that
- 10 there is a need for new Florida renewable resources and that this
- 11 determination will serve as the need determination required under
- 12 section 403.519 and also as the commission's agency report
- 13 under section 403.507 (4) (a). In addition, the legislation requires
- 14 the commission to vote on the petition for new renewable
- 15 generation within 90 days of receipt of filing. The legislation
- 16 also creates an exception for a solar electric generating facility of
- 17 any capacity under the Florida Electrical Power Plant Siting Act.

18

19

Summary and Conclusions

20 **Q. Please summarize your testimony.**

21 **A. My testimony may be summarized as follows.**

- 22 • GREC is the least cost alternative for meeting Gainesville's
- 23 policy objectives, improving GRU's electric system reliability

- 1 renewable energy requirements *must be assumed to be zero*, and
2 the possibility of fossil fuel prices increasing *must be assumed to*
3 *be zero*. The implausibility of these outcomes is demonstrated by
4 the initiatives already taken by the U.S. EPA to regulate
5 greenhouse gases and pollutants, the groundswell including 35
6 states with RPS standards or goals and twelve (12) bills
7 introduced to the Florida legislature to promote renewable energy
8 so far this year, and the evidence provided in Exhibit No. __
9 [EJR-6] of the trends in natural gas price compared to forecasts
10 since 2004.
- 11 • The power purchase agreement between GRU and GREC LLC is
12 structured to provide as much as \$88 million (net present value in
13 2010 dollars) of additional benefits for GRU's customers in the
14 form of protection from: construction cost over-runs; financing
15 interest rate increases; long term operation and maintenance
16 escalation; unexpected equipment failure and damage; loss of
17 unit efficiency; and failure to perform.
 - 18 • GRU has a number of mechanisms to manage ongoing risks such
19 as the ability to: resell a portion of GREC's output at no less than
20 a fair market price; financially hedge against diesel and labor
21 costs in GREC's fuel contracts; and apply financial tools such as
22 prepayment contracts.

1 In conclusion, GREC will provide substantial reliability, cost savings, and risk
2 mitigation benefits to GRU's customers and the broader Gainesville community,
3 and the Commission should grant the requested determination of need.

4

5 **Q. Does this conclude your testimony?**

6 **A. Yes it does.**

7

1 BY MR. WRIGHT:

2 Q. Mr. Regan, please summarize your testimony.

3 A. Good evening, Madam Chairman and
4 Commissioners. I also want to thank you, like our
5 mayor, for letting us have this second chance to come
6 back and give you additional testimony.

7 Your discussion at the February 9th agenda
8 conference very appropriately focused on the financial
9 liabilities that our ratepayers would incur if you rule
10 in favor of this proposed project. The purpose of my
11 testimony is to compare this liability with the
12 potential consequences of not approving the project. To
13 compare apples to apples, all of the dollar values that
14 I will use in this summary are expressed as net present
15 value in 2009 dollars.

16 It's very common for the addition of new
17 generation capacity to a utility system to cause
18 short-term price increases, which are offset by
19 long-term price -- long-term price benefits,
20 particularly when you're adding base load generation,
21 which is what we're proposing to do here.

22 In all of the scenarios that we've submitted
23 as part of this proceeding, the proposed biomass plant
24 has been shown to have upward rate pressure on the rates
25 in the early years, but eventually there's a crossover

1 and downward rate pressure in the later years. In
2 nearly every scenario, the proposed plant has been also
3 shown to be cost-effective over the long term compared
4 to doing nothing as measured by a positive net present
5 value. In other words, we believe that the proposed
6 biomass plant will in the long term actually lower costs
7 for our local citizens.

8 The scenarios in which the proposed plant is
9 not shown to be cost-effective over the long term is
10 when the following five worst case conditions are
11 simultaneously held to be true:

12 First, we're only able to resell the output at
13 the current market value of firm base load capacity.

14 Secondly, the current EIA price forecast for
15 natural gas, which is quite low -- it's the lowest it's
16 been in seven years -- must turn out to be accurate for
17 the next 30 years.

18 Third, no regulations that result in a cost
19 for carbon emissions will ever be enacted, ever.

20 Fourth, there's no regulatory consequence for
21 not using renewable energy.

22 And fifth, no value is assigned to the special
23 performance features that we fought really hard for in
24 the contract between GRU and GRE LLCC -- GREC LLCC.
25 These features will protect our ratepayers from the

- 1 and integrity, mitigating the risks of future greenhouse gas and
2 renewable energy regulations, and mitigating the risks of
3 increasing fossil fuel prices and volatility, as well as numerous
4 other risks.
- 5 • GREC will create over 700 permanent jobs in the north central
6 Florida region with an income of \$31 million per year (2010
7 dollars) which is equivalent to a \$608 million net present value
8 (2010 dollars).
 - 9 • When the benefits of economic development are considered,
10 GREC has no downside risk. Excluding economic development
11 benefits, and making biased and unrealistic assumptions against
12 GREC, the expected value of GREC's risk adjusted benefits
13 exceed costs by more than 2 to 1, with a benefit of \$74.1 million
14 (net present value in 2010 dollars). This assumes that
15 unrealistically low probabilities are assigned to carbon regulation
16 (10 percent), renewable energy requirements (20 percent), and
17 the possibility of fossil fuel prices increasing (33 percent).
 - 18 • Under mid-range probabilities, benefits exceed costs by a ratio of
19 greater than 10 to 1 with an expected value \$297.7 million (net
20 present value in 2010 dollars).
 - 21 • To obtain a benefit cost ratio of less than 1, all of the benefits of
22 economic development have to be excluded, the probability of
23 carbon regulation *must be assumed to be zero*, the probability of

1 risks of power plant ownership and volatile fossil fuel
2 prices for the next 30 years.

3 If these five worst case conditions were to
4 all hold true, our estimate of the financial cost for
5 our ratepayers is between 44 million and \$56 million
6 over the next 30 years. I would like for to you keep in
7 mind that our budget for power production over this time
8 frame is nearly \$7 billion. We're not betting the farm.

9 If the project is delayed and renewable energy
10 production tax credits are not extended, this cost will
11 increase. However, the numbers I just gave you do not
12 include any consideration of the jobs and income that
13 the biomass plant will generate in our region, which is
14 estimated to have a value of around \$588 million, close
15 to \$600 million.

16 It's not likely that all these five worst case
17 conditions will hold true. We all love today's low
18 prices for natural gas, but we have a saying at GRU:
19 The floor is always much closer than the ceiling.
20 That's certainly true in here. Natural gas production
21 costs do not leave a lot of room for gas prices to go
22 down in today's market, but there's lots of room for
23 prices to go up. The proposed biomass plant will
24 stabilize our fuel costs through time by allowing us to
25 use less natural gas and coal.

1 Carbon regulations have already been put into
2 place by EPA for non-stationary sources, that is, cars.
3 And that's pursuant to their finding that greenhouse
4 gases are detrimental to the public welfare of America.
5 Power plants are clearly next on the list. With this
6 prospect in mind, we expect to be able to resell
7 renewable and carbon-neutral power from the proposed
8 plant at more than just the current market value of firm
9 base load capacity.

10 GRU's generation fleet is aging, and
11 replacements will inevitably be needed. Between 2013
12 and 2023, we will be retiring 148 megawatts of capacity
13 that need to be replaced. The proposed plant is an
14 investment to replace that capacity. The reason we
15 picked base load as our need is through numerous
16 optimization studies that I'll be glad to discuss in
17 more detail.

18 Madam Chairman and Commissioners, if you do
19 not approve the determination of need for this project,
20 the consequences for my community will be severe. As
21 documented in my testimony, our ratepayers will be
22 facing as much as \$430 million in regulatory risk alone.
23 In addition to that, the 23 counties surrounding
24 Gainesville will lose roughly 700 new permanent jobs and
25 an additional \$588 million in local activity, economic

1 activity.

2 I look forward to your questions so that I can
3 share the perspective the Gainesville City Commission
4 has gained over the years of thought, study, and over
5 three dozen televised public meetings considering the
6 energy future for our community. To them, a financial
7 commitment that not only provides their community with
8 the protections I've described, but also helps the
9 environment and creates jobs, is not speculation. It's
10 an investment in stable prices and expanded jobs.

11 Finally, our elected officials who are
12 accountable to our community believe it makes sense.

13 This concludes my summary.

14 MR. WRIGHT: Mr. Regan is available for
15 cross-examination. Thank you.

16 COMMISSIONER STEVENS: Thank you, Mr. Wright.

17 Ms. Stahmer.

18 MS. STAHMER: Thank you.

19 CROSS-EXAMINATION

20 BY MS. STAHMER:

21 Q. Good afternoon, Mr. Regan.

22 A. Good evening.

23 Q. Yes, good evening. I also have a vested
24 interest in getting out of here as soon as possible, so
25 I'll try not to belabor things.

1 How long have you been working at GRU?

2 A. A little over 30 years.

3 Q. And I assume, therefore, you've been very much
4 involved in the -- during the past decade in the
5 discussions and exploration of issues touching upon
6 GRU's and Gainesville's energy future?

7 A. I would say that myself and my team have been
8 very involved.

9 Q. And were you involved in helping to develop
10 and negotiate the GREC contract?

11 A. Yes, I was.

12 Q. Thank you. Do you remember making a
13 presentation to the City Commission both on April 28,
14 2008, and May 12, 2008?

15 A. Yes, I do. And pursuant to the previous
16 conversation, I've been provided a copy of the full
17 PowerPoint presentation --

18 Q. Oh, good. Thank you.

19 A. -- from April 28th. Not the other one,
20 though.

21 Q. Is that the one that he gave on the 28th?

22 A. Yes, it is.

23 Q. Okay. Thank you. And I draw your attention
24 then to --

25 COMMISSIONER STEVENS: Just a moment, please.

1 Mr. Wright.

2 MR. WRIGHT: I apologize for the interruption.
3 I was just trying to manage paper. We do have copies of
4 that now, thanks completely to your wonderful staff.
5 And if we could distribute them, then everybody would
6 have the complete set to look at.

7 COMMISSIONER STEVENS: Sure.

8 MR. WRIGHT: And I think as far as I'm
9 concerned, we can stick with this being numbered as
10 Exhibit 85, which is where it came up earlier.

11 COMMISSIONER STEVENS: Is that good,
12 Mr. Saylor?

13 MR. SAYLER: Absolutely.

14 COMMISSIONER STEVENS: Okay.

15 MS. STAHMER: And I wish to thank the staff
16 too for having found it and downloaded it.

17 THE WITNESS: While we're getting organized,
18 I'll point out that all these presentations are
19 available from our website at any moment. If you want
20 to read it in the middle of the night or something and
21 have a relaxing evening, it will put you right to sleep.

22 COMMISSIONER STEVENS: Thank you.

23 I'm sorry. Go ahead, Ms. Stahmer.

24 MS. STAHMER: Thank you very much.

25 COMMISSIONER STEVENS: Yes, ma'am.

1 BY MS. STAHLER:

2 Q. Mr. Regan, with regard to slide number 16 for
3 the April 28, 2008, presentation, I believe that is a
4 comparison of some of the elements having to do with the
5 bid proposals offered by Covanta, Nacogdoches, and
6 Sterling Planet; is that correct?

7 A. It is a comparison of some of the many factors
8 that were considered.

9 Q. And was the Nacogdoches power plant, as seems
10 to be indicated here, going to be about \$300 million, as
11 the proposal had been described that evening?

12 A. As the person who prepared this particular
13 slide, I do not believe that we obtained that number
14 from Nacogdoches, nor did we obtain a number from
15 Sterling Planet, but we just estimated something by
16 looking at our sources of information for the purposes
17 of estimating property taxes. I don't believe this is a
18 number provided to us. We have never actually gotten a
19 firm number on what this plant will cost to build.

20 Q. But as I understood it, so correct me if I'm
21 wrong, what was being discussed during those meetings of
22 April 28th and May 12th were the firm bid proposals from
23 these companies.

24 A. Right, but they were not bids for us to
25 self-build the units. These three were all bids to

1 provide us with power purchase agreements, and that's
2 why they're summarized in this manner. However, local
3 economic impact was one of the criteria that our City
4 Commission was interested in, including jobs and taxes
5 and so on.

6 Q. So what did the \$300 million represent, then?
7 Just a figure out of the air?

8 A. It was probably a considered estimate given
9 our professional judgment and some of the studies that
10 we had already performed on what a self-build option
11 would cost us.

12 Q. And then you were given authority by the City
13 Commission to begin negotiations with Nacogdoches; is
14 that correct?

15 A. I believe that that did not happen on this
16 particular night.

17 Q. Well, April 28th through May 12th, wasn't the
18 decision made between those two meetings?

19 A. The general manager was authorized at the --
20 was it May 12th?

21 Q. I believe so.

22 A. I'm taking your word for it, subject to check,
23 to go ahead and proceed and negotiate with Nacogdoches
24 Power as being the preferred alternative. He was also
25 authorized to negotiate with Covanta Energy if

1 negotiations fell apart.

2 MS. STAHLER: It might help the witness if he
3 were given a copy of Exhibit Number 86, which has the
4 chronology of Commission meetings having to do about
5 community electric supply.

6 (Exhibit tendered to the witness.)

7 BY MS. STAHLER:

8 Q. You'll see toward the bottom of the page the
9 dates, the 4/28 and the 5/12/08 dates, and then a few
10 more dates in 2009. Do you have any problem with those
11 dates, or do they seem to be -- in terms of what they're
12 describing happened regarding discussions in City
13 Commission meetings having to do with our future energy
14 supply, do you think those are probably roughly
15 accurate?

16 A. I do not.

17 Q. Oh, okay.

18 A. Because to my count, there were 10 meetings
19 where GREC was discussed, and there's not 10 meetings
20 here.

21 Q. Well, this is a list. And you may be correct.
22 I don't know. But this is a list that was produced by
23 the petitioners pursuant to an interrogatory from
24 Intervenor Deevey asking for the dates of City
25 Commission meetings during which, as has been captioned

1 here, community electric supply was discussed.

2 A. I believe that this is a list that was
3 associated with a production of documents, and there was
4 not a PowerPoint presentation for every one of those
5 meetings.

6 Q. Oh, I wasn't assuming there had been a
7 PowerPoint presentation. I just was asking if based on
8 your reading of those dates and the subject matter,
9 whether you have any dispute with what is listed there.

10 A. And I've told you what my dispute is.

11 Q. You think there were more meetings where there
12 was at least some discussion?

13 A. Yes, I do.

14 Q. Subsequent to the May 12, '08, meeting, were
15 there Commission meetings discussing the costs of the
16 prospective arrangements that were flowing from your
17 negotiations with Nacogdoches? And it might help,
18 actually, if you could indicate when Nacogdoches turned
19 into American Renewables for purposes of this project.

20 A. To answer the last question first, I really --
21 you know, I don't remember the date when they changed.

22 Q. It's not that important.

23 A. I do know that once we got approval to proceed
24 with negotiations, we worked very hard. There were a
25 lot of numbers flying around between us and American

1 Renewables, and at that time it would have been totally
2 premature and inappropriate to bring numbers forward.

3 Part of the negotiations resulted in a
4 fundamental restructuring of the formula. The original
5 proposal was a fairly conventional, fixed price,
6 kilowatt-month contract with a fixed -- what they call a
7 fixed O&M component. And that was going to be totally
8 unacceptable to us, and we were able to get that
9 structured into the totally megawatt-hour price
10 structure that we have now.

11 Q. What happened on May 7, 2009? Do you
12 remember?

13 A. That is -- I imagine you're referring to with
14 respect to the PPA. That was a City Commission meeting
15 where prior to that meeting, I believe two weeks in
16 advance, we provided a fairly comprehensive package of
17 information that was published along with the agenda and
18 the staff recommendation. And when the time elapsed and
19 there was a meeting, we made our presentation and there
20 was a discussion.

21 Prior to that meeting, there were
22 conversations, numerous conversations -- and I don't
23 know when they started -- between the general manager
24 and his Commissioners on a one-by-one basis, being
25 appropriate for his job. I know I accompanied him on

1 many of those occasions. So there was a general, very
2 vibrant conversation with the City Commission. The full
3 PPA was made available to them at that time. And I am
4 also aware that toward the last few months, the general
5 manager was telling the Commission how things were
6 shaping up and how it was looking and explaining some of
7 the terms and conditions.

8 Our general manager understands that this is
9 major, major commitment. Although he had full
10 authorization to just sign a contract and get on with
11 it, he felt it was very important that the Commission be
12 apprised of the changes we that had made in the
13 structure of the contract, some of the concessions we
14 got in the contract, and the fact that there had been
15 some really major market changes that affected some of
16 our economic analysis. And those market changes were
17 changes in the fuel markets and changes in the cost to
18 build power plants.

19 So then he signed the contract so that
20 everybody would know what the deal was, subject to the
21 ratification of the City Commission.

22 Q. If you could --

23 A. Without their vote -- you asked me to explain
24 what happened on the 7th.

25 Q. That's okay. The PPI was signed.

1 A. Without their vote, the PPA would have been
2 worth exactly what it was printed on, which is paper.

3 Q. Okay. I wish to bring to the attention of the
4 Commissioners and others to whom an exhibit had been
5 distributed previously, but pages had to be ripped off,
6 but it should contain -- you still have it, and it
7 should contain another PPI presentation from GRU dated
8 May 7th, 2009, called "Contract for Biomass Fuel
9 Generation."

10 Mr. Regan, do you remember making such a
11 presentation?

12 A. I don't have what you're referring to. Is it
13 on this --

14 Q. No, it's not attached to that. It's a longer
15 one, and I think it was -- thank you. Thank you very
16 much. A copy is being brought to you. It hasn't been
17 assigned an exhibit number yet.

18 MR. SAYLER: Commissioners, for your
19 clarification, there's a Bates stamp page number at the
20 bottom of the page, which I believe indicates it was
21 admitted at the prior hearing.

22 MS. STAHER: Yes. It's in the hearing
23 exhibit, Item 1-3.Bates, pages 000124 through 000155.

24 COMMISSIONER STEVENS: So do we need to give
25 this a number, Mr. Sayler?

1 MR. SAYLER: No, sir. It's already in the
2 record. It's in the -- it will be in the entirety of
3 the record.

4 MR. WRIGHT: Excuse me, Commissioner.

5 COMMISSIONER STEVENS: Yes, sir.

6 MR. WRIGHT: The document that I was
7 apparently given today does not contain all the pages.

8 MS. STAHER: No, it doesn't. But it is --
9 the entire document is in the record, and the page
10 numbers I gave encompass the first page through the last
11 page.

12 COMMISSIONER STEVENS: Mr. Wright.

13 MS. STAHER: 124 through 155.

14 COMMISSIONER STEVENS: Mr. Wright.

15 MR. WRIGHT: My point is that if my witness is
16 going to be cross-examined about a document, he should
17 be given the opportunity to have the entire document in
18 front of him to ensure that material is not taken or
19 interpreted out of context. I would appreciate the same
20 courtesy.

21 COMMISSIONER STEVENS: Yes, sir. I agree.
22 Ms. Cibula, I think the discussion here is to have a
23 full document.

24 MS. CIBULA: I believe it's already in the
25 record. It has been identified as Staff Exhibit Number

1 7, and I believe it's item number 3 of Staff Exhibit 7.
2 So that full document is in the record already.

3 COMMISSIONER STEVENS: So can we get a copy to
4 Mr. Wright?

5 THE WITNESS: If I may point out that just for
6 whatever reason, I happen to have a copy of the full
7 thing here that I prepared and know that it's correct,
8 and I'll be happy to look and make sure everything is
9 consistent to facilitate the process, if that's okay
10 with you.

11 COMMISSIONER STEVENS: Yes, sir, absolutely.
12 Mr. Wright, is that okay?

13 MR. WRIGHT: I'm sorry. I was having a
14 sidebar with my co-counsel.

15 COMMISSIONER STEVENS: Mr. Regan has a full
16 copy.

17 MR. WRIGHT: As long as I have an opportunity
18 to look at it for the purposes of possibly conducting
19 redirect --

20 COMMISSIONER STEVENS: Yes, sir.

21 MR. WRIGHT: -- I'll go without it for now.

22 COMMISSIONER STEVENS: Absolutely.

23 MR. WRIGHT: Thank you, sir.

24 COMMISSIONER STEVENS: Yes, sir. Thank you.
25 Ms. Stahmer, thank you.

1 MS. STAHLER: Thank you very much.

2 BY MS. STAHLER:

3 Q. Mr. Regan, on what would be the Bates number
4 page, but it's the next page under the cover page, 126,
5 there should be -- although if you've got a full copy
6 now, your numbers may be different. But I'm looking at
7 presentation outline, project history and description,
8 market changes, adjustments, et cetera.

9 A. That would be page 2 on my copy.

10 Q. Okay. Yes. Good. Could you explain briefly
11 what adjustments you're referring to to the original
12 proposal?

13 A. They include -- first of all, we restructured
14 all the pricing elements to our benefit. There were
15 some changes in the pricing due to market changes that
16 were disclosed to the Commissioners. And I would have
17 to spend some more time flipping through the proposal,
18 but there were a number of items that did change that we
19 were recommending approval for.

20 Q. Is it correct that one of the adjustments made
21 was a significant change in the contract cost? In May
22 2008, the dollar amount that was made public was
23 \$300 million, and after this meeting, the amount was
24 \$500 million.

25 COMMISSIONER STEVENS: Mr. Wright.

1 MR. WRIGHT: I object. I think that's
2 ambiguous. I think he has already talked about the
3 \$300 million value in respect to Exhibit 85 and said
4 that that was a number that was used for estimating
5 property taxes.

6 COMMISSIONER STEVENS: So it has already been
7 asked and answered?

8 MR. WRIGHT: Well, that's not the nature of my
9 objection. It was an assertion that, A, I'm not at all
10 sure is true, and it wasn't a question.

11 COMMISSIONER STEVENS: Okay.

12 MR. WRIGHT: If she can proceed with
13 questions, that's fine, but -- thank you.

14 COMMISSIONER STEVENS: Yes, sir. Ms. Stahmer,
15 can you rephrase your question?

16 MS. STAHMER: Well, perhaps it would help if I
17 show Mr. Regan another exhibit. Could someone
18 distribute these exhibits, please?

19 THE WITNESS: I'm glad we didn't wait to make
20 copies.

21 COMMISSIONER STEVENS: Ms. Brown, do we need a
22 number on this?

23 MS. BROWN: Yes, 88.

24 (Exhibit Number 88 was marked for
25 identification.)

1 COMMISSIONER STEVENS: Thank you. Does
2 everybody have a copy? Go ahead, Ms. Stahmer.

3 MS. STAHMER: Thank you.

4 BY MS. STAHMER:

5 Q. For the moment, you can ignore the second
6 page. That's a summary. But if you'll proceed to the
7 third page, you'll see that it's a rather poor photocopy
8 of a article from the *Gainesville Sun*, and it was dated
9 the May 11th, which is shortly after -- excuse me, just
10 shortly before the Commission meeting in which the
11 Commission selected Nacogdoches as the top bidder and
12 GRU was instructed to begin negotiations with them, and
13 if that fell through, then to go down the line of the
14 three -- the two other bidders. Is that correct?

15 A. I'm sorry. What was that question?

16 Q. I'm just indicating what the date is, May 11,
17 *Gainesville Sun*, 2008.

18 A. I have a page --

19 Q. And the day before was --

20 A. I have two pages with that date on it. I have
21 a page with May 8th, but a year later.

22 Q. Yes. And the second page with the article,
23 which is now the fourth page of this set of papers, has
24 a set-off box in the middle at the top, and it's very
25 hard to read. It's very murky. But sort of towards the

1 middle -- the paper is laying out some of the
2 differences in the proposals from Covanta, Nacogdoches,
3 and Sterling Planet. And you'll note that it's
4 indicated -- in the middle, it says more than
5 \$300 million cost.

6 A. And the question is?

7 Q. Whether you remember that and if you think
8 that was accurate.

9 A. I believe that those numbers came from our
10 PowerPoint presentation from April 28th, and I do not
11 believe they're accurate.

12 Q. You don't believe they're accurate?

13 A. No, because they were estimates that we were
14 using to estimate tax impacts.

15 Q. I don't believe that is the way it's described
16 in the article, but for the moment, let's move on to the
17 next page, the two last pages, another *Gainesville Sun*
18 article dated May 8th, which is the day after -- I
19 believe that GRU came before the Commission on May 7th
20 to tell them that the contract had been signed with
21 American Renewables on April 28th and to ask the
22 Commission to ratify the contract, and GRU also
23 discussed some of the differences.

24 A. May 8th is the day after May 7, 2009.

25 Q. Okay. And again, you'll see a small box

1 towards the bottom of the front page that says project
2 cost, 500 million.

3 A. I see that.

4 COMMISSIONER STEVENS: Ms. Stahmer, is there a
5 question?

6 MS. STAHMER: There will be. I just wanted to
7 confirm some of the information and the dates first with
8 the witness in case he disputed any of that.

9 BY MS. STAHMER:

10 Q. Now, in the process of explaining to the
11 Commission on May 7th aspects of the contract with
12 American Renewables, going back to your PowerPoint
13 presentation, you reference a number of things, among
14 them being on Bates page 129, fuel prices, load and
15 energy forecasts, and construction costs.

16 A. You said Bates page 1?

17 Q. It's Bates page 000129, and it's just got
18 "Market Changes" on the top and then three lines below
19 it. There's not much text on the page.

20 A. That would be page 6 in the full presentation.

21 Q. Perhaps. When I printed this out, the pages
22 on the PowerPoints didn't come through.

23 So you noted construction costs. What kind of
24 construction costs were affecting the contract cost?

25 A. The construction cost for finished

1 manufactured goods was a primary determinant.

2 Q. And on the next page in the exhibit, 000134,
3 it's titled "Unprecedented Events in the Power Industry
4 in 2008."

5 A. Yep.

6 Q. And you say construction material prices
7 sky-rocketed, and you also say equipment and
8 construction costs rose.

9 A. Indeed I did. I'm not sure that was a
10 question, but indeed I did.

11 Q. No, I just want to confirm that you remember
12 these.

13 The next page in the exhibit, but it's Bates
14 number 0131 -- 35, excuse me, says "Steel Prices," and
15 you say steel prices increased 37 percent from
16 January 2008 to June 2008. But you were making this
17 presentation in April -- excuse me, May 2009, and your
18 presentation doesn't say anything about what happened to
19 steel prices between June 2008 and April or May 2009.
20 Is there a reason?

21 A. Subject to check, it might be a scrivener's
22 error, in that it should have been June 2009. Could
23 that be? I don't know.

24 Q. Are you familiar with industry indices from
25 the Department of Labor, particularly the Bureau of

1 Labor Statistics?

2 A. I am familiar with a number of indices, and in
3 fact, I have explored those as well.

4 Q. Including the BLS Steel Producer Price Index?
5 Are you familiar with that generally? I don't mean that
6 you can quote from it offhand.

7 A. I don't recall ever looking at that one in
8 particular, but I may have. I mean, I've looked at
9 hundreds of different indices. And I'm wondering if
10 this wasn't just a page I borrowed when we were -- what
11 had happened is, we had had major price increases on our
12 projects to put air quality control systems at
13 Deerhaven, which would match the timing on this, and I'm
14 not really sure how or what -- how I did this slide.

15 Q. Okay. This is also --

16 A. But I will say this slide had no material
17 bearing on the pricing for the power purchase agreement.

18 Q. Why is that, since you have a whole slide
19 devoted to these costs, steel prices and construction?

20 A. We also have a subsequent slide from NREL
21 about the estimated costs of new generation. And what
22 this was was to explain to the City Commission what was
23 happening in the power markets in that time frame, not
24 only the power markets or the heavy equipment markets,
25 but the same factors resulted in a couple of really

1 major projects in Gainesville, construction projects
2 being canceled.

3 And what is germane to the pricing of the
4 contract is -- you know, to this day, we have never had
5 GREC tell us what the construction cost of this project
6 is going to be, because it doesn't really matter. But I
7 believe if you go to page 14, we discuss how much the
8 overall cost per megawatt hour from the original
9 proposal to the final contract did change, which is, I
10 think, relative to our conversation.

11 Q. Again, a little complication.

12 A. One of the factors that changed in the
13 meantime, by the way, was the economic stimulus bill
14 that provided the tax incentives that we hadn't had
15 before. So that was all kind of factored in.

16 Q. Thank you. Mr. Regan, if you'll just wait a
17 few minutes, since we would like to have this as
18 structured as possible, because people are anxious to
19 get on with this and to leave.

20 A. Yes, ma'am.

21 Q. There are still some outstanding pieces from
22 that prior exhibit that went around, and one of them is
23 the copy of petitioners' responses -- objections and
24 responses to my first set of interrogatories, although
25 petitioners ultimately did stipulate to the answers that

1 were given.

2 COMMISSIONER STEVENS: Ms. Stahmer, of what
3 exhibit are you speaking?

4 MS. STAHMER: It's this one, and it was part
5 of -- among the pages of another exhibit that had been
6 circulated around, and you first took off the last two
7 pages.

8 COMMISSIONER STEVENS: Okay.

9 MS. STAHMER: And these were still there.

10 COMMISSIONER STEVENS: Okay. Is there a
11 question on that exhibit?

12 MS. STAHMER: Yes. Does Mr. Regan have a copy
13 of it?

14 COMMISSIONER STEVENS: Is this part of Exhibit
15 85? No?

16 MS. STAHMER: What was the first piece of 85?

17 MR. WRIGHT: Commissioner, 85 is the handout
18 that --

19 COMMISSIONER STEVENS: The full handout.

20 MR. WRIGHT: -- staff kindly copied from the
21 April 2008 evaluation presentation. There was a stack
22 of papers that included a couple of pages from that and
23 others that I think included at least -- I'm not even
24 sure -- part of, anyway, the petitioners' objections and
25 responses to Ms. Stahmer's interrogatories.

1 MS. STAHMER: It was 84 and 85, because this
2 had been a piece of it, and this is now 84.

3 MR. WRIGHT: Okay. So this is a new exhibit?

4 MS. STAHMER: Yes. It would be now.

5 COMMISSIONER STEVENS: Mr. Sayler, were you on
6 something that has the heading "Before the Florida
7 Public Service Commission, and it is the petitioners'
8 objections and responses to Intervenor Stahmer's First
9 Set of Interrogatories, number 1 through 2?

10 MR. SAYLER: I do have that. I have -- it's
11 two pages, what I have. And a question that I have is,
12 Ms. Stahmer said that these were stipulated. Do you
13 know what exhibit these were stipulated in as part of
14 the record, or was this an agreement between the parties
15 that this was stipulated? I apologize. I --

16 MS. STAHMER: It was an agreement between the
17 parties, and we may have failed to formally notify you
18 of that. I think I had sent a letter indicating items
19 that we still would want to get in, and then also
20 included a letter -- or a list of items that had been
21 stipulated to. But perhaps --

22 MR. SAYLER: For ease of moving on,
23 Mr. Chairman, I would suggest just marking this as an
24 exhibit, and then prior to the conclusion of the hearing
25 maybe have a short break in place to kind of sort out

1 what other additional items have been stipulated. We
2 probably should have done that during preliminary
3 matters, but it passed us by. But for now, just mark
4 this one as Exhibit --

5 COMMISSIONER STEVENS: So mark these two
6 pages?

7 MR. SAYLER: Is it just two pages,
8 Ms. Stahmer?

9 COMMISSIONER STEVENS: Or are there three
10 pages?

11 MS. STAHMER: Yes, it is. It's the cover page
12 of the petitioners' objections and responses, wherein
13 it's indicated that Mr. Regan answered the questions,
14 and then there's one page of A through D, the answers to
15 which have petitioner stipulated.

16 MR. SAYLER: Okay. So it's just these answers
17 that were stipulated?

18 MS. STAHMER: Yes.

19 MR. SAYLER: Okay. So it's a two-page
20 exhibit. I would suggest that it be identified as
21 Exhibit 89.

22 COMMISSIONER STEVENS: Exhibit 89.

23 MR. SAYLER: An excerpt from Stahmer's first
24 set of interrogatories.

25 COMMISSIONER STEVENS: Okay.

1 (Exhibit Number 89 was marked for
2 identification.)

3 MS. STAHMER: Thank you. And is there --

4 COMMISSIONER STEVENS: Mr. Wright, are you --

5 MS. STAHMER: Oh, I'm sorry. Excuse me.

6 COMMISSIONER STEVENS: One minute. Do you
7 have that?

8 MR. WRIGHT: I have it.

9 MR. REGAN: And does Mr. Regan have it?

10 MR. WRIGHT: I don't know.

11 COMMISSIONER STEVENS: We need to get
12 Mr. Regan a copy first of this new Exhibit 89.

13 Mr. Regan, do you have it?

14 THE WITNESS: I have it in front of me, and I
15 recognize it as something that I prepared.

16 COMMISSIONER STEVENS: Ms. Stahmer.

17 BY MS. STAHMER:

18 Q. Mr. Regan, as you can see, I asked in the
19 interrogatory about your reference to steel costs and
20 what the source of information had been for what you
21 cited in your PowerPoint presentation to the
22 Commissioners, and you gave a generic answer. Do you
23 remember anything more specific about what publicly
24 available information you used as sources?

25 A. I'm sorry, but I do not.

1 Q. Okay. Well, another three-page document that
2 was also attached to the pieces that went around, which
3 includes numbers from the Bureau of Labor Standards
4 (sic) regarding the Steel Producer Price Index.

5 COMMISSIONER STEVENS: Okay. And that's three
6 pages?

7 MS. STAHLER: Yes. And it also has attached
8 to it prices, an index from ENR, which is Engineering
9 News Report published by McGraw-Hill, and then a chart
10 behind that specifically referencing the ENR Building
11 Cost Index from Atlanta.

12 COMMISSIONER STEVENS: Mr. Saylor, that would
13 be Number 90?

14 MR. SAYLER: Yes, that would be Number 90. I
15 have three pages. The first page says "BLS Steel
16 Producer Price Index"; is that correct?

17 MS. STAHLER: Uh-huh.

18 MR. SAYLER: The next page appears to be a
19 screen shot from a computer. At the bottom it says
20 McGraw-Hill. And the third page, at the top, the chart
21 says "ENR Building Cost Index, Atlanta."

22 MS. STAHLER: Yes.

23 MR. SAYLER: All right. That would be Exhibit
24 90, Composite Steel Prices.

25 (Exhibit Number 90 was marked for

1 identification.)

2 COMMISSIONER STEVENS: Thank you. Mr. Wright,
3 do you have that?

4 MR. WRIGHT: Yes, sir.

5 COMMISSIONER STEVENS: Thank you.

6 MS. STAHLER: Does Mr. Regan have that?

7 THE WITNESS: I do.

8 BY MS. STAHLER:

9 Q. Thank you. As you can see, if we look at the
10 chart that's at the top of the first page referencing
11 steel mill products, so these are -- are they finished
12 products? These are numbers that refer to all products,
13 not -- you know, a whole combination of steel products.
14 And if you look in the April column for 2008, it gives
15 the number of 209.7, which is the index number. It's
16 not a one-to-one correlation with dollars, but it
17 factors in many elements of the economy.

18 COMMISSIONER STEVENS: Is there a question,
19 Ms. Stahlmer?

20 MS. STAHLER: Yes, there will be.

21 BY MS. STAHLER:

22 Q. And if you go across through to -- oh, I'm
23 sorry. If you go down then, for April 2009, it says
24 157, which I assume, if you're familiar with reading
25 these indices, means the cost of steel had gone down

1 appreciably in the time frame -- the extended time frame
2 that I'm referring to. You were correct that
3 January 2008 to June 2008 steel prices had gone up. And
4 actually, they continued to go up into August, but then
5 after August to April-May of 2009, steel prices had gone
6 down dramatically. So again, it raises the question --

7 COMMISSIONER STEVENS: Again, is there a
8 question?

9 BY MS. STAHMER:

10 Q. It raises the question why on your PowerPoint
11 for May 9, 2009 -- excuse me, May 7th, you have a single
12 PowerPoint titled "Steel Prices," and referencing simply
13 that they had increased the year before, but not saying
14 anything about how much prices had plummeted since then
15 to the date that you were speaking or addressing the
16 Commission.

17 A. So you -- may I repeat the question back --

18 Q. It strikes me --

19 A. -- to see if I understand it? You're saying
20 why --

21 Q. Okay. It strikes me as a disparity, so is
22 that something you can explain?

23 A. The fact that we were showing a number and did
24 not explain that it gone down since then.

25 Well, first of all, this is -- subject to

1 check, the WPU1017 series is -- these are not
2 manufactured products. These are things like bar steel,
3 sheet steel. Those are what steel mill products are.

4 Secondly, I do not really recall how or why
5 that particular slide was used. I know it was used in
6 conversation. But I will say that this particular index
7 was not used in any shape, manner, or form in setting
8 the price.

9 Q. Okay. When you say --

10 A. But it was important that we talked to the
11 Commission at that time that the pricing had changed and
12 that it was for good and legitimate reasons.

13 And we also in that same presentation on that
14 day, which was May 7th, we discussed how -- even though
15 we struck the price and the price was moving all the
16 time in April, the month just before the May 7th
17 presentation, to manage risk of the project in a fair
18 and equitable manner, we had negotiated and agreed upon
19 a way to let both parties be fairly treated should the
20 market shift down further or should the market shift up
21 further.

22 However, that indexing only extended, as shown
23 in the presentation, to the time of notice of
24 commencement, at which point it was American Renewables'
25 intent to enter what is known as an EPC contract or a

1 wrapped contract, where all the prices are fixed, at
2 which point we had agreed all hands off, prices are
3 fixed, fixed for 30 years. And I will say that the
4 Steel Producer Price Index had nothing to do with it,
5 and the prices were not set in August of '08.

6 Q. They had nothing to do with it, but they were
7 a major focus of the PowerPoint presentation.

8 A. I don't think one number out of a 30-page
9 presentation is a major focus.

10 Q. Well, it's not one number, because the
11 presentation --

12 COMMISSIONER STEVENS: Mr. Wright? I'm sorry.

13 MR. WRIGHT: I was waiting, but it sure
14 sounded like a statement was coming rather than a
15 question, Commissioner.

16 COMMISSIONER STEVENS: Thank you.

17 Ms. Stahmer, is there a question?

18 MS. STAHMER: Yes.

19 COMMISSIONER STEVENS: Thank you.

20 BY MS. STAHMER:

21 Q. What is the one number you're referring to,
22 since as I look at this page, there are a lot of
23 numbers?

24 A. You were referring to the steel price index
25 having increased some amount. I think it was 30 percent

1 in one of these things.

2 Q. Well, I don't -- I didn't -- these aren't my
3 numbers. They come from the Bureau of Labor Statistics.
4 So I'm not referring to it; it's the BLS that's
5 referring to it.

6 COMMISSIONER STEVENS: Mr. Wright?

7 MR. WRIGHT: I apologize, Commissioner. I --

8 COMMISSIONER STEVENS: No, sir.

9 MR. WRIGHT: I am just confused as to whether
10 we're talking about --

11 COMMISSIONER STEVENS: I think I'm confused
12 too. Ms. Stahmer, where are we?

13 MR. WRIGHT: Exhibit 90 or something else?

14 COMMISSIONER STEVENS: Which exhibit are you
15 on, Ms. Stahmer?

16 MS. STAHMER: Well, we've been discussing
17 Exhibit 90, the Bureau of Labor Statistics Steel
18 Producer Price Index. I've gone back to the exhibit
19 that is already in the record of Mr. Regan's PowerPoint
20 presentation of May 7, 2009, where he's talking about
21 steel prices having sky-rocketed nine months ago, but
22 he's still talking about that rather than what steel
23 prices were doing at the time he was addressing the
24 Commission.

25 I'm trying to get some clarification as to why

1 he's using that and referencing an established,
2 recognized costing index for the industry, since there
3 was a jump from \$300 million to \$500 million in a year's
4 time for this project.

5 THE WITNESS: It's very likely, and I confess
6 that I was just being lazy and I picked up a slide off
7 another presentation. And I don't know exactly how I
8 used it in the presen -- you know, in a discussion. But
9 it was to characterize that the market had substantially
10 changed, which our Commission was well aware of due to
11 extensive discussions we had had when we went through
12 the whole price adjustment on the air quality control
13 systems that we installed on Deerhaven 2.

14 BY MS. STAHMER:

15 Q. Would you look at the second page of Exhibit
16 90, please, which refers to the ENR -- that's the
17 Engineering News Record, McGraw-Hill -- index. And this
18 one refers to building costs for the Atlanta area. ENR
19 does regional studies, which I think you know.

20 COMMISSIONER STEVENS: And what is the
21 question?

22 MS. STAHMER: I just want him to look at it,
23 please, and then note in the box at the bottom half of
24 the page where it says April '08, it has an index number
25 of 100 percent, referencing the number at the top, and

1 then at April '09, the index has indeed gone up
2 somewhat, 102.4 percent. And again, I would ask you --
3 and you can look at the graph on the next page as well.

4 COMMISSIONER STEVENS: Ms. Stahmer, what's the
5 question?

6 BY MS. STAHMER:

7 Q. Doesn't this suggest a great disparity in
8 costs, between the contract prices?

9 A. What I believe that I'm looking at is excerpts
10 from one of the production of documents that we provided
11 to Ms. Steamer (sic), because you have to subscribe --

12 Q. Provided to what?

13 A. Stahmer. Because I believe you have to
14 subscribe to this service to get this data. And what we
15 were doing in the documents that we gave to her was
16 looking at -- we had a consultant actually helping us,
17 and he was taking various indicators. And the reason
18 why he was indexing them to the April 2008 value was
19 because that was about when the pricing was set in the
20 original binding proposal. So the question was, how did
21 it move, where did it move, and when it came around to
22 when we were going to be striking a contract, what would
23 be a reasonable index.

24 MR. WRIGHT: Commissioner, Commissioner.

25 COMMISSIONER STEVENS: Yes, sir.

1 MR. WRIGHT: At this point, there was a
2 technological glitch that inadvertently revealed to the
3 intervenors some confidential information. It had to do
4 with the way a PDF was made on a computer. This
5 information includes information that we assert to be
6 confidential that is the subject of a pending notice of
7 intent to request confidential classification that was
8 filed last week, for which we will be filing the request
9 for confidential classification in due course,
10 consistent with the Commission's rule.

11 At this time, given that the information is
12 subject to a pending request for confidential
13 classification, I would simply ask that the Commission
14 and all parties in the room treat this as confidential
15 and not discuss the specifics of this.

16 My proffer for the time being and for the
17 moment as to the confidential nature is this: The fact
18 of what these indexes are is the confidential
19 information of GREC LLC and American Renewables. As
20 Mr. Regan said, the floor is closer than the ceiling.
21 We, in this case, wearing my GREC LLC hat, do not want
22 our competitors and those upon whom we must rely to buy
23 things, or our competitors for other power sales
24 agreements, to know what the terms of our agreements
25 are.

1 I don't think that anything has been said out
2 loud, I don't think, that reveals this confidential
3 information. So we can continue, but it needs to be
4 understood -- at least that is my respectful request,
5 that it be understood that this is subject to a request
6 for confidential classification and that it be talked
7 about in that way in which we talk about confidential
8 information, like, "Look at this here on the second line
9 of the page," such that it not be revealed. Thank you.

10 COMMISSIONER STEVENS: Yes, sir. Thank you,
11 Mr. Wright.

12 Ms. Stahmer.

13 MS. STAHMER: I have no problem with what he
14 said, and we have not revealed any confidential
15 information.

16 COMMISSIONER STEVENS: Okay. Thank you.

17 MS. STAHMER: For the record, I would also
18 like to assert that the source of these BLS statistics
19 and the ENR report were not from petitioners. This is
20 information that we acquired ourselves before we became
21 intervenors in this case. We were already concerned
22 about what we have expressed as being a disparity that
23 we think needed to be explained, and we have done our
24 own research, which is one thing that had prompted my
25 interrogatory.

1 As you will see in the interrogatory, I do ask
2 about the source of -- what sources were consulted, and
3 whether there were any consultants involved, and you'll
4 see at B Mr. Regan's answer.

5 BY MS. STAHMER:

6 Q. Mr. Regan, you referred a little while ago to
7 someone who had done an analysis of what you were
8 negotiating or the methodology that was being
9 negotiated. Was that Haddad Resource Management, as is
10 referred to in your answer to this interrogatory?

11 A. Yes, it was.

12 Q. And you do note there that in the study that
13 was done, the Bureau of Labor Statistics indices,
14 Handy-Whitman, and others are referred to, as well as
15 Engineering News Record?

16 MR. WRIGHT: This is where we're into the
17 confidential information.

18 COMMISSIONER STEVENS: Okay.

19 MR. WRIGHT: That is the index content of
20 those reports to which we assert confidentiality.

21 COMMISSIONER STEVENS: Ms. Stahmer --

22 MS. STAHMER: If I could have some
23 clarification here, because this information -- whatever
24 is written here in the answer, as well as the redacted
25 part of the documents that are being discussed, is not

1 confidential. None of this was redacted out.

2 COMMISSIONER STEVENS: Hold on just a second.
3 Mr. Wright.

4 MR. WRIGHT: I apologize. There are a lot of
5 pieces of paper here, and both things are true. Some of
6 the content that I was concerned about is reflected in
7 confidential information within the Haddad reports. It
8 is also, as Ms. Stahmer correctly stated, factually
9 stated that these are here. There was just a lot going
10 on. Thank you.

11 COMMISSIONER STEVENS: So we're good?

12 MR. WRIGHT: I think we're good as far as she
13 was going, mentioning the indexes that are reported in
14 the response to 1B. Thank you.

15 COMMISSIONER STEVENS: Okay. Thank you.
16 Thank you, Ms. Stahmer.

17 MS. STAHMER: At this point, I would like to
18 ask petitioners for copies of the unredacted Haddad
19 memos that we had asked for before and have them
20 distributed so that questions -- the cross-examination
21 can continue. And I would appreciate it if you could --
22 I know you have the documents. Are the areas that you
23 wanted maintained as confidential shadowed so that it's
24 easy to tell which parts are not to be disclosed?

25 COMMISSIONER STEVENS: Mr. Wright.

1 MR. WRIGHT: Yes, sir. They are highlighted
2 in yellow on the copies.

3 COMMISSIONER STEVENS: Okay. So the
4 highlighted areas are confidential.

5 MR. WRIGHT: The highlighted areas are not to
6 be discussed.

7 (Documents distributed.)

8 COMMISSIONER STEVENS: Mr. Sayler, is this
9 going to be 91, or how do we handle this as an exhibit?

10 MR. SAYLER: Yes, it would be identified as
11 Exhibit 91, but also identified as a confidential
12 exhibit, assuming it gets admitted into the record. If
13 it's not admitted into the record, then it won't be part
14 of the record, but we'll identify it as confidential
15 Exhibit 91.

16 (Exhibit Number 91 was marked for
17 identification.)

18 COMMISSIONER STEVENS: And may I remind
19 everyone the highlighted areas are confidential. And
20 the witness has a copy. Ms. Stahmer.

21 MS. STAHMER: Thank you.

22 BY MS. STAHMER:

23 Q. There are -- just for your information, there
24 are three memos here written by Haddad. One is
25 February, one I infer is March, and then another one is

1 April, dated April 2009.

2 COMMISSIONER STEVENS: I'm sorry. What page
3 are you on? The first page?

4 MS. STAHER: No. I'm letting you know that
5 the package contains three memos.

6 COMMISSIONER STEVENS: Okay.

7 MS. STAHER: The copy that we have in front
8 me, the first page doesn't have a number, then the next
9 pages do.

10 COMMISSIONER STEVENS: Commissioner Skop.

11 COMMISSIONER SKOP: Thank you, Mr. Chairman.
12 I'm sorry, Ms. Stahmer. It's late in the day, and I'm
13 looking at this for the first time. And usually
14 confidentiality is granted liberally per statute. And I
15 know there's a pending request, so we need to be
16 sensitive.

17 A question to Mr. Wright. On page 2, the
18 first two yellow highlighted areas, without getting into
19 any confidential information, can you tell me why in the
20 world that's confidential?

21 MR. WRIGHT: Commissioner Skop. Commissioner
22 Stevens and Commissioner Skop, I can't say for sure, but
23 having conferred with my client, it appears that the
24 eight words that are shown as highlighted in that second
25 paragraph there were either inadvertently or for some

1 other reason redacted and need not be.

2 The indexes -- the situation is this: The
3 indexes referenced in the following paragraph are the
4 subject or are related directly to the subject of
5 negotiations by my client, GREC LLC, towards an
6 engineering, procurement, and construction contract, and
7 it's that confidentiality that is at risk here. I
8 apologize for the first line.

9 COMMISSIONER SKOP: Thank you. I appreciate
10 that. I mean, I could go on. You know, I could
11 understand numbers, percentages, and specific references
12 to conclusions drawn, but I think sometimes the statute
13 is construed a little bit too liberally, to the extent
14 that I've seen during my time on the Commission an
15 entire letter, an entire letter that was claimed to be
16 confidential. The only thing they left unredacted was
17 the company logo. I think some of the staff attorneys
18 know what I'm talking about. And that's just utterly
19 ridiculous, but at the time I didn't, you know, protest
20 it or go there. But I think, you know, when something
21 is confidential, like we used to do when I was building
22 nuclear submarines, it's confidential, but if it's not,
23 it's not.

24 COMMISSIONER STEVENS: Okay. Ms. Stahmer.

25 MS. STAHMER: Thank you.

1 COMMISSIONER STEVENS: Do you have questions
2 on the --

3 MS. STAHLER: Yes, I do. Thank you.

4 COMMISSIONER STEVENS: Okay.

5 BY MS. STAHLER:

6 Q. Mr. Regan, can you just quickly summarize why
7 Haddad was hired either by GRU or the City -- I realize
8 sometimes the distinction is negligible -- to do these
9 memorandums?

10 A. The relevant application of indices for this
11 kind of purpose is a pretty high state of art. Our
12 current staff had not had the experience of having lived
13 through having done that. We did not feel like we
14 wanted to just take something that American Renewables
15 gave us, which we never did plan on going anywhere close
16 to, by the way. And we also felt like we did not have
17 technical expertise and experience on our staff. We
18 hired Mr. Haddad because we knew that he did.

19 Q. Okay. Thank you. And would you please go to
20 page 3?

21 COMMISSIONER STEVENS: Is that page 3 of the
22 first document?

23 MS. STAHLER: Of the first memo, yes.

24 BY MS. STAHLER:

25 Q. I want you to look at some of the confidential

1 information, but we have to be cautious not to actually
2 disclose what it says. You'll see at the top of the
3 page, there are two paragraphs, and then there's a line
4 that is highlighted. With regard to that highlighted
5 sentence, was Haddad referring to -- was he speaking
6 generally as sort of a philosophical matter, how you
7 approach these things, or was he referring to something
8 that had already been proposed by American Renewables?

9 A. I don't exactly remember.

10 Q. Okay. At the top of the page, there's an
11 unredacted paragraph. Do you agree with what is
12 expressed by Haddad in that paragraph?

13 A. The very top one?

14 Q. Yes.

15 A. The problem with the Handy-Whitman Index is
16 that it was published relatively infrequently, and we
17 asked them to continue to work to find an index that was
18 more frequent so that we wouldn't have arguments about
19 how to levelize costs in between, and so on and so
20 forth.

21 Q. Then would you go down below the line that is
22 -- the one single line that's completely redacted, the
23 paragraph below that. During negotiations --

24 A. We used this to great advantage to drive them
25 down drastically.

1 Q. However, there still seems to be a strong
2 correlation between the increase in price from one year
3 to the next and what is suggested or revealed in that
4 paragraph.

5 COMMISSIONER STEVENS: Mr. Wright.

6 MR. WRIGHT: I object. There was no question
7 there. That was an assertion, no more.

8 COMMISSIONER STEVENS: Do you have a question?

9 MS. STAHER: I did ask a question.

10 COMMISSIONER STEVENS: Okay. What was the
11 question?

12 MS. STAHER: That's a good question. I'm
13 also getting tired now. I can't remember entirely.

14 Oh, I asked -- I think I asked whether
15 Mr. Regan agreed with that paragraph.

16 COMMISSIONER STEVENS: Mr. Wright?

17 MR. WRIGHT: Which paragraph?

18 MS. STAHER: The paragraph -- I guess it's
19 the fourth paragraph if we count the highlighted
20 sentence as a paragraph. It's the fourth paragraph
21 which has the small few words highlighted.

22 A. That was true for December of 2008. Things
23 kept moving, going up and down. Our position --
24 everything kept moving, and we were watching all the
25 moving parts.

1 One of the other considerations is, if you go
2 to the fourth paragraph, there's a little yellow section
3 in there that indicates the magnitude of increase that
4 was being requested, and we all know that that didn't
5 happen.

6 Q. Which paragraph are you referring to?

7 CHAIRMAN ARGENZIANO: Mr. Chair, they're both
8 referring to the same paragraph.

9 THE WITNESS: No, if you go to the top of page
10 3 there, one, two --

11 CHAIRMAN ARGENZIANO: Did you say the fourth?
12 Excuse me.

13 THE WITNESS: -- three, four, the fourth
14 paragraph.

15 CHAIRMAN ARGENZIANO: That's what she was
16 talking about. They're both talking about the same
17 paragraph, the one with the little highlighted area.

18 THE WITNESS: No, I'm not counting the
19 highlighted area.

20 CHAIRMAN ARGENZIANO: No, I know that.

21 THE WITNESS: I'm sorry.

22 CHAIRMAN ARGENZIANO: I'm trying to get it
23 straightened out. She asked you about that paragraph,
24 and you, I think, had answered to a different paragraph
25 and then came back to this paragraph. So that is the

1 paragraph that she asked you about.

2 THE WITNESS: I'm definitely lost, but let me
3 try to intuit where we're trying to go with all this
4 stuff.

5 COMMISSIONER STEVENS: I think -- I believe
6 Ms. Stahmer's first question had to do with the third
7 paragraph, which is one line fully highlighted. And the
8 second question was the next paragraph, which has --

9 THE WITNESS: Three words?

10 COMMISSIONER STEVENS: --- three words
11 highlighted. So are we all together?

12 MS. STAHMER: Yes.

13 COMMISSIONER STEVENS: Then I think we're --

14 THE WITNESS: So the question is, do I agree
15 with those --

16 CHAIRMAN AGENZIANO: Do you agree with that
17 paragraph?

18 THE WITNESS: The three-word version, I
19 definitely agree with that.

20 COMMISSIONER STEVENS: Okay. Ms. Stahmer.

21 MS. STAHMER: Thank you.

22 BY MS. STAHMER:

23 Q. Now, with the next paragraph, where Haddad
24 seems to be referring to a suggested kind of phasing for
25 certain things, was that reasonable or unreasonable to

1 your mind?

2 A. He was providing an analysis based on a set
3 date with a very fixed time frame. If I had to look at
4 those numbers and say do they apply now, I would have to
5 say no. But they applied at that time, and it helped us
6 formulate our final formula, which took an additional
7 two or more stages. So this is just kind of getting
8 started on hour analysis.

9 Q. Now, this memorandum is dated February 2009,
10 and with that in mind, would you look at the paragraph
11 that's fully highlighted towards the -- just below the
12 center of the page?

13 COMMISSIONER STEVENS: On page 3.

14 MS. STAHER: On page 3, yes. Thank you.

15 CHAIRMAN AGENZIANO: Mr. Chairman. Hang on.
16 Hang on. Would that be -- so we don't have to go, would
17 that be the last highlighted paragraph on that page?

18 MS. STAHER: Yes, that's correct. Thank you.

19 COMMISSIONER STEVENS: Thank you.

20 THE WITNESS: I'm looking at it.

21 COMMISSIONER STEVENS: From Mr. Wright.

22 THE WITNESS: I'm sorry.

23 MR. WRIGHT: What is at issue is whether the
24 costs of the Gainesville Renewable Energy Center in its
25 most -- in a reasonable way, the issue is whether this

1 project is cost-effective. What the intervenors and
2 what Ms. Stahmer is endeavoring to do seems to be to try
3 to go in and dig into a number of steps in the
4 negotiation process and a number of the evaluations that
5 GRU made as to different indexes as the negotiations
6 were going on.

7 I'm not convinced that this has anything to do
8 with the issues that are really before you today, and I
9 would respectfully ask that we move on.

10 COMMISSIONER STEVENS: Ms. Stahmer.

11 MS. STAHMER: Who goes first? I would -- oh,
12 excuse me.

13 COMMISSIONER STEVENS: Commissioner Skop.

14 COMMISSIONER SKOP: Thank you, Mr. Chairman.
15 You know, I respect Mr. Wright's request to move on, but
16 I'm still sitting here late in the day, 7:30 at night,
17 scratching my head as to why the majority of this
18 highlighted information is confidential.

19 I mean, I look at the second part of the draft
20 report, and the title is allegedly confidential. If you
21 go to the last paragraph which seems to be something
22 that in the interest of transparency is just a statement
23 -- it has no numbers there. It's just the rationale.
24 It's one part of the conclusion on that page, and that's
25 confidential.

1 I don't want to spend a lot of time on this. I
2 don't know how germane it is. But again, if I'm going
3 to rule on confidentiality, Staff, we may need to have a
4 motion hearing or a confidentiality hearing so we can go
5 piece by piece to start looking at this, because this is
6 a little bit excessive in terms of the request. I don't
7 see lot of confidential information here.

8 COMMISSIONER STEVENS: Mr. Wright.

9 MR. WRIGHT: We fully respect Commissioner
10 Skop's position and his ability to rule on this. The
11 request that these be admitted came very late in the
12 process, like last week. That's why we filed the notice
13 of intent, because we didn't have time to go through the
14 whole thing. We did that, and we have been respectful.
15 We reduced the redactions, for example, in the power
16 purchase agreement by a vast amount from the initial
17 filing to an updated filing that we did in January. We
18 are trying.

19 And Commissioner Skop I'm sure has legitimate
20 questions, and we will address the whole thing in our
21 request for confidential classification when we file it
22 timely under the Commission's rules. But that was
23 different from my concern as to the relevance of this,
24 where what's really at issue is the projected costs to
25 GRU under the PPA and the risks that are inherent in the

1 contract as it exists with the payments that they will
2 make if we are successful at obtaining site
3 certification and performing the contract. It's not the
4 negotiation process, Commissioner.

5 COMMISSIONER STEVENS: Ms. Stahmer, where do
6 you expect to go with your line of questioning?

7 MS. STAHMER: Well, I certainly don't want to
8 belabor the matter for the benefit of everyone.
9 However, I do think this is directly related to one of
10 the primary issues that the Public Service Commission
11 has to address having to do with whether the utility in
12 its proposal is about to embark on a project that is
13 likely to provide the community with necessary power at
14 a reasonable cost.

15 And I think the -- there's a lot in these
16 memorandums. If you consider the time frame, one of
17 them is written in February 2009. The third one is
18 written in April 2009, and it's May 7th 2009, when GRU
19 comes before Commission and asks for them to ratify a
20 \$200 million increase in what had been a \$300 million
21 contract. So we don't need to discuss this matter --

22 MR. WRIGHT: Object to that. This
23 \$200 million increase is apparently calculated with
24 reference to a \$300 million number that was included for
25 tax purposes only in a PowerPoint presentation that was

1 made in April of 2008. There's just no evidence to
2 support that.

3 COMMISSIONER STEVENS: Okay. Thank you.

4 MS. STAHMER: I just --

5 COMMISSIONER STEVENS: Ms. Stahmer, hold on.

6 MS. STAHMER: Oh, excuse me.

7 COMMISSIONER STEVENS: Commissioner Skop.

8 COMMISSIONER SKOP: Thank you, Mr. Chairman.

9 And again, to use one of Commissioner Edgar's
10 expressions, I think we're kind of getting far afield
11 here. It's late in the day. I understand that there's
12 some concern regarding indices, for lack of a better
13 word, without disclosing anything more. Certainly if
14 you have relevant lines of questioning, that's great.

15 The concern I have, to follow up on a previous
16 concern -- I'll make this brief, and then I'll let you,
17 Mr. Chair, decide as to whether we move on or not.

18 Mr. Wright, on that last paragraph in that
19 conclusion that I talked to briefly -- and this is what
20 I'm torn with here -- it appears that --

21 MR. WRIGHT: Commissioner, I apologize. Are
22 we in the one that says February 2009 on the front?

23 COMMISSIONER SKOP: I don't have any dates on
24 the mine, unfortunately.

25 MS. STAHMER: Oh, I'm sorry. The one I have

1 has --

2 COMMISSIONER SKOP: The one I have doesn't
3 have a date on it.

4 MR. WRIGHT: Okay. There is one that does not
5 have a date on it, and I think I'm there.

6 COMMISSIONER SKOP: All right. The last page,
7 conclusion.

8 MR. WRIGHT: To be clear, conclusion, an
9 unredacted sentence then begins, "It is recommended that
10 GRU utilize"?

11 COMMISSIONER SKOP: Yes.

12 MR. WRIGHT: And you want to talk about the
13 redacted --

14 COMMISSIONER SKOP: I want to talk about the
15 redacted paragraph underneath it.

16 MR. WRIGHT: Yes, sir.

17 COMMISSIONER SKOP: Generally speaking, in
18 that paragraph, conclusion, it draws a conclusion as to
19 what GRU should do. And I guess this is from Mr. Haddad
20 or Haddad Resource Management. I guess -- has GRU
21 retained them? If GRU has retained them to represent
22 GRU's interest, how is this not an inherent conflict
23 between the interests of GRU and GREC with American
24 Renewables with regard to what's in that conclusion?
25 Because it's advising GRU that GRU should do something

1 on behalf of its ratepayers in relation to what American
2 Renewables says.

3 MR. WRIGHT: Yes, sir. And GRU utilized this
4 information in evaluating the varioius indexing
5 provisions that were considered during the negotiations.

6 COMMISSIONER SKOP: But to my point, you're
7 representing the joint petitioners in this case. This
8 is a document that pertains to something that GRU should
9 have done in its negotiations, so I don't know how you
10 assert confidentiality, it seems to me -- you know,
11 unless GRU is asserting it.

12 MR. WRIGHT: GREC LLC is asserting the
13 confidentiality as to information that was exchanged
14 with GRU during negotiations as confidential and
15 proprietary business information.

16 COMMISSIONER SKOP: Fair enough. It just
17 seems to me that, again, this conclusion advises GRU as
18 to what the appropriate course of action would be in
19 relation to this issue that has been analyzed, whereas
20 American Renewables is on the other side.

21 MR. WRIGHT: If I could, maybe just one more
22 point. I was not representing GRU at the time. I did
23 not come to represent them until after the power
24 purchase agreement had been signed and the need
25 determination application was being prepared.

1 COMMISSIONER SKOP: Mr. Chair, I'll conclude,
2 moving on.

3 COMMISSIONER STEVENS: Ms. Stahmer.

4 MS. STAHMER: Thank you. I would like to --
5 I'll try to make this as expedited as possible.

6 BY MS. STAHMER:

7 Q. With regard to another memorandum the one that
8 has no date on its face and it just says draft report,
9 and then over to the right it says index evaluation, and
10 the material -- the rest of the sentence behind that has
11 been redacted.

12 COMMISSIONER STEVENS: Go ahead.

13 BY MS. STAHMER:

14 Q. And with regard to that first full paragraph,
15 is not Haddad Resources commending some of the generally
16 known industry indices that we have been discussing
17 before?

18 A. Was your question was he commending or
19 recommending? I may have misheard you.

20 Q. Well, recommending, then.

21 A. He was moving in that direction, and he
22 finalizes his recommendation by April.

23 Q. Excuse me?

24 A. He's working and moving in that direction.
25 He's getting feedback from his client, and then he does

1 make a final recommendation in the report that's dated
2 in April.

3 Q. I'm talking about the redacted text on the
4 first page of that memorandum that says draft report
5 and --

6 A. What that paragraph is saying, he's recounting
7 history for the record, you know, as part of his report
8 as to what is he considering. It's further background
9 on how he went from this report to this report, which is
10 that we made a proposal and got some pushback, and so
11 then he's going to proceed and evaluate the pushback and
12 see what he can come up with.

13 Q. And then on the next page under study result,
14 the second paragraph, subtask 2, that first sentence,
15 the Handy-Whitman index of public utility construction
16 costs is an industry recognized means of adjusting
17 construction costs over time.

18 A. It is.

19 Q. Given what you had said before, you suggested
20 you had problems with relying on that index.

21 MR. WRIGHT: Commissioner?

22 COMMISSIONER STEVENS: Yes.

23 MR. WRIGHT: I renew my objection to the
24 continuation of questioning on these documents. As I
25 previously said, the question here is whether the GREC

1 project as proposed by the joint petitioners to this
2 Commission provides -- satisfies the need determination
3 criteria. Ms. Stahmer continues to endeavor to dig into
4 the negotiation process pursued by Gainesville Regional
5 utilities in reaching the economic bargain reflected in
6 the power purchase agreement. I don't believe it's
7 relevant to your consideration, and I would respectfully
8 ask that you stop this line of questioning.

9 COMMISSIONER STEVENS: Kurt, Mr. Kiser.

10 MR. KISER: I think the intervenors have had
11 plenty of time to try to develop this line of
12 questioning, and I think the question that Mr. Wright
13 poses is a very valid one.

14 I'm not sure what course of action the
15 Commission would like to follow, but I would suggest
16 that we take a very short break and let the legal staff
17 get together. I want to propose a couple of
18 alternatives and come back, because I can't see a good
19 decision being made with the way we're going tonight.
20 Everybody is tired. They're frustrated. And this
21 obviously deserves a well thought out and reasoned
22 finality to it, I think that we need to really seriously
23 look at that whole issue of whether or not it's material
24 and relevant.

25 COMMISSIONER STEVENS: Ten minutes?

1 MR. KISER: Ten minutes.

2 MS. STAHMER: May I --

3 COMMISSIONER STEVENS: We're in recess.

4 (Short recess.)

5 COMMISSIONER STEVENS: All right. We'll go

6 ahead and get back on the record, and I'm going to

7 recognize Mr. Kiser, our general counsel.

8 MR. KISER: Thank you, Mr. Chairman. As I
9 stated before, I think that Mr. Wright had a motion
10 questioning relevancy of this whole line of questioning.
11 And I believe that the intervenors have had plenty of
12 opportunity to try to demonstrate whatever point it was
13 that they were trying to make with it.

14 And I would suggest at this point that the
15 ruling would be that his motion should be granted and
16 that we would request that the intervenors get on with
17 the questioning and try to be as specific as possible,
18 try to hopefully ask questions that require a yes or no
19 answer to the extent they can, and let's wrap this up
20 fairly quickly so we can get around to the end of the
21 case, as it's getting late. Thank you.

22 COMMISSIONER STEVENS: Ms. Stahmer, can we do
23 that?

24 MS. STAHMER: Well, we can certainly move on,
25 but I would definitely object to saying that the issues

1 I've been addressing, that I haven't established that it
2 has some connection with the matter that's before the
3 Public Service Commission. I'm quite willing to relent
4 from asking any more questions provided the exhibit will
5 be accepted into evidence and it's something that can be
6 addressed in our post-hearing briefs.

7 COMMISSIONER STEVENS: Mr. Wright?

8 MR. WRIGHT: Commissioner, you and/or the
9 Commission in toto will make this decision. We object
10 to the relevance of these exhibits, and I don't think
11 relevance has been established.

12 COMMISSIONER STEVENS: I agree with the
13 objection. Ms. Cibula, Mr. Kiser?

14 MR. KISER: I'm sorry.

15 COMMISSIONER STEVENS: Should we move on?

16 MR. KISER: Yes.

17 COMMISSIONER STEVENS: Let's move on. The
18 objection is sustained. Move on with the questioning.

19 MS. STAHMER: Thank you. Then I'll defer to
20 Ms. Deevey.

21 COMMISSIONER STEVENS: Okay. Thank you.
22 Ms. Deevey.

23 MS. DEEVEY: Yes. Well, I think I would have
24 objected myself, because we are not identical twins. I
25 am one intervenor, and Ms. Stahmer is another, and I

1 don't think that the claim that what she was
2 investigating or asking about is something that I should
3 not be allowed to inquire about, and I would like to
4 inquire about it. I think there's an important issue
5 here.

6 COMMISSIONER STEVENS: Madam Chair.

7 CHAIRMAN AGENZIANO: I think, Mr. Chair, what
8 happens -- as I said before, neither of you are
9 attorneys, are you?

10 MS. DEEVEY: I beg your pardon?

11 CHAIRMAN AGENZIANO: Are you an attorney?

12 MS. DEEVEY: No.

13 CHAIRMAN AGENZIANO: Neither am I.

14 MS. STAHER: I am, but I'm not a member of
15 the Florida Bar.

16 CHAIRMAN AGENZIANO: Okay. When you're new to
17 the process, when you come here, it's very difficult for
18 citizens to come in and to understand the process. It's
19 not easy. You guys are here all the time. You know how
20 it works. But just so you know, when there's motion
21 like that that's made and the Chair decides that it's
22 objected to, it's not going to -- it doesn't pay to
23 bring it back up again, because it has been already
24 objected to.

25 MS. DEEVEY: So I cannot ask any questions

1 about the increase in price?

2 CHAIRMAN ARGENZIANO: No, I don't think that
3 was the -- pertaining to the line of questioning -- if
4 you could be specific in your questions and they weren't
5 already objected to -- and I think that's the problem
6 that staff had, that it wasn't getting to the relevancy
7 or you weren't making it clear. If you have questions,
8 I'm not saying you can't ask those questions, but not
9 the same thing that was just objected to the same way.
10 If you could phrase your questions differently that
11 don't get an objection and it's not sustained, then
12 you're good to do.

13 COMMISSIONER STEVENS: Ms. Deevey, do you have
14 questions of the witness?

15 MS. DEEVEY: Yes.

16 COMMISSIONER STEVENS: Okay. Go ahead.

17 CROSS-EXAMINATION

18 BY MS. DEEVEY:

19 Q. Mr. Regan, is it not true that in April of
20 2008 -- pardon me, in May 2008, the City Commission
21 approved negotiations with a bidder of a firm contract
22 at a firm price, a firm bid?

23 A. I heard your question that it was not true?

24 Q. Is it true?

25 A. They approved us to proceed with negotiations

1 based on our RFP, which was a fixed price, so that was
2 true.

3 Q. Yes, sir. Then a year later, the City
4 Commission and the public were presented with a contract
5 already signed that they were asked to ratify which
6 involved a price that was far higher than the one that
7 they had been reviewing in the firm bid that they
8 reviewed a year earlier in April and May '08. Is that
9 true?

10 A. In May of '09, we came in with a pre-signed
11 contract for ratification -- not that it was pre-signed,
12 but that the deal had been agreed to, and the price had
13 changed per megawatt-hour by 17.9 percent.

14 I will say that there are some very
15 substantial differences in that price and the price that
16 they offered. For example, in the price that was
17 originally offered in their proposal, it was a fixed
18 dollar per kilowatt-month charge that we would have had
19 to pay whether the plant ran or not. So we shifted a
20 lot of risk in the way we restructured the pricing
21 elements.

22 Also, there was a lot of changes in the way
23 the fixed O&M charge was calculated and applied, and it
24 was our analysis that extending the term of the contract
25 was significantly to our good. So although the price

1 went up 17.9 percent, it's not really an apples to
2 oranges comparison.

3 Q. Was any of that reasoning or any of those
4 arguments presented? Were they presented to the public
5 at any time?

6 A. Yes, they were.

7 Q. When?

8 A. May 7th.

9 Q. That's when you referred to the increase in
10 the cost of steel?

11 A. Yeah.

12 Q. Thank you. I have questions about two other
13 items. On page 13 of your testimony, you discuss the
14 issue of the tangible property taxes that will be paid
15 by GREC to the City of Gainesville and to Alachua
16 County. You regard this as a benefit to the ratepayers
17 and to the community because the money, although
18 extracted from GRU's customers, is returned to the
19 community to pay for schools, libraries, police, fire
20 protection, emergency, and so on. Some people would
21 consider this a tax, a covert tax, and I question
22 whether or not you regard it as such. It's a transfer
23 of money to governments, locals governments.

24 COMMISSIONER STEVENS: Ms. Deevey, is there a
25 question?

1 MS. DEEVEY: Yes.

2 BY MS. DEEVEY:

3 Q. Do you regard that as a kind of tax on the
4 customers?

5 MR. WRIGHT: Can I just be clear?

6 COMMISSIONER STEVENS: Yes, Mr. Wright.

7 MR. WRIGHT: Commissioner, thank you. The
8 question I just heard was do you regard that as that
9 kind of a tax on the customers. I was not clear as to
10 what the antecedent of "that" was.

11 COMMISSIONER STEVENS: Ms. Deevey, can you
12 rephrase the question?

13 BY MS. DEEVEY:

14 Q. Yes. The \$7.3 million which GREC will be
15 reimbursed by is paid by the customers of GRU, so they
16 are, in effect, paying local governments taxes, which --

17 COMMISSIONER STEVENS: Ms. Deevey.

18 MR. WRIGHT: Object.

19 COMMISSIONER STEVENS: Ms. Deevey, that's a
20 statement, not a question.

21 MS. DEEVEY: Oh. No, I asked him would he
22 regard that as a situation where the customers are, in
23 effect, paying a tax.

24 A. I do not.

25 Q. Thank you. Has this user fee been included in

1 the estimates of the impact of the GREC project on the
2 utility bills that will be paid by customers?

3 A. Yes.

4 Q. Has that been included, for example, in the
5 statement in the newspaper that one estimate of the
6 increase in cost for a customer who used 1,000
7 kilowatt-hours in a month would be, I think, \$6.10. Was
8 that fee for reimbursing the property taxes included in
9 that \$6.10?

10 A. Yes.

11 Q. Oh, really? Well, I'm surprised at that,
12 because you did --

13 MR. WRIGHT: I object.

14 MS. DEEVEY: Sorry.

15 COMMISSIONER STEVENS: Mr. Wright.

16 MR. WRIGHT: She started to say, "I'm
17 surprised at that because," et cetera. It was another
18 statement, and not appropriate.

19 COMMISSIONER STEVENS: Okay. Thank you.

20 Ms. Deevey, a question, please.

21 BY MS. DEEVEY:

22 Q. So then I infer that in the list of the
23 exhibits submitted to staff where they showed the
24 increase in costs under various circumstances that these
25 impacts that are described also include the added money

1 that the customers will pay to reimburse GREC for its
2 property taxes?

3 A. Yes. And let me clarify that this is an
4 arm's-length transaction where the property taxes that
5 GREC would have to pay are a true cost of their
6 business, and so it has been implicitly, along with
7 every other true cost of the business, included in the
8 rates.

9 Q. Yes.

10 A. The purpose for having this discussion on page
11 13 is to address the issue of how might a municipality
12 be a little bit different than an investor-owned utility.
13 In this case, here's something that's treated as a cost,
14 that we've always treated as a cost. It's part of our
15 analysis, but in fact it's helping to pay for schools
16 and roads and things in the community that if this money
17 wasn't going in -- by the way, they're not all the city.
18 Some of them are the county and the school board and the
19 water management districts. If GREC was not paying
20 those things, to some extent, people's taxes would have
21 to go up.

22 However, we realize that's a fine point, and
23 we just treated it as a cost because we wanted to do the
24 utility economics for the evaluation by the Florida
25 Public Service Commission in a straight-up manner.

1 Q. Yes, but I think we have separate taxing
2 districts in Alachua County, so what you're saying is
3 that I as a customer of GRU would be paying money that
4 would go to pay taxes I certainly wouldn't pay because I
5 don't live in Gainesville.

6 A. I may be having trouble with my ears today,
7 but did you say you don't live in Gainesville?

8 Q. No. I live in the county.

9 A. So there's a good example of where you're
10 paying our utility rates, and there's a general fund
11 transfer. So to a certain extent, you are through your
12 rates helping to support police, fire, and all those
13 other kinds of services, the parks, the roads, every
14 time you come into Gainesville, all those things you're
15 helping to support, but I wouldn't call that a tax.

16 Q. Well, that's interesting -- thank you. Wait a
17 minute, please.

18 There is an exhibit which I had prepared. It
19 contains some information you gave me in an
20 interrogatory which had been stipulated by the
21 petitioners, but it also contains a letter available on
22 the Alachua County website from Mr. Regan to the chair
23 of a committee which investigated many strategies for
24 conservation. The chairwoman is Penny Wheat. And in
25 that letter -- I'll show you the letter.

1 COMMISSIONER STEVENS: Is there a question,
2 Ms. Deevey?

3 MS. DEEVEY: Yes.

4 COMMISSIONER STEVENS: And the question would
5 be?

6 MS. DEEVEY: Well, I'm sorry. We cannot find
7 the exhibit, so I will close this questioning. Thank
8 you.

9 COMMISSIONER STEVENS: Okay. Thank you,
10 Ms. Deevey.

11 Mr. Sayler.

12 MR. SAYLER: Thank you, Mr. Chairman.

13 CROSS-EXAMINATION

14 BY MR. SAYLER:

15 Q. Good evening, Mr. Regan. Thank you for
16 testifying today. I have maybe two and a half
17 questions. In the interest of getting out of here
18 sooner than later, I've cut quite a few of the
19 questions.

20 First, with regard to various types of risk
21 analyses, would you consider the use of multiple
22 scenarios in a cumulative present worth analysis a type
23 of risk analysis which allows the Commission to weigh
24 the various sensitivities?

25 A. Only if probabilities were assigned to each of

1 those scenarios.

2 Q. So is that yes or no?

3 A. That would be no.

4 Q. No. Okay. So you believe that probabilities
5 need to be assigned; is that correct?

6 A. Absolutely.

7 Q. And why is that?

8 A. Because that's how you do risk analysis.

9 Q. All right. Also, moving on, in a significant
10 portion of your testimony, you summarized a number of
11 bills that were proposed before the Florida Legislature
12 in the 2010 legislative session. Now that the
13 legislative session has concluded, could you please
14 summarize or explain whether the Florida Legislature
15 enacted any legislation which directly affects the GREC
16 biomass project or legislation which reflects a
17 cap-and-trade or renewable portfolio standard. And I
18 know it's a compound question, but if the answer is yes,
19 if you can give me the bill number and the
20 appropriate --

21 A. I'll be very glad to do that. When I prepared
22 the supplemental testimony and filed it, I gave a
23 snapshot of the status of federal bills and Florida
24 bills at that time. To make a long story short, none of
25 the Florida bills went through.

1 Q. All right. None of the ones that were
2 proposed. Were any bills --

3 A. Because the PACE bill was introduced after I
4 prepared my summary. So the PACE bill went through, but
5 it wasn't in my summary.

6 On the federal side of the house, I reviewed
7 that information just the other day very carefully with
8 my consultant and my carbon accountant, and none of that
9 has changed. It might have changed if the
10 Kerry-Lieberman thing had gone forward, but it didn't,
11 so -- although we did discuss it somewhat

12 Q. All right. Thank you. But you said that the
13 PACE bill passed both the House and the Senate and is
14 now before the Governor; is that correct?

15 A. That's my understanding.

16 Q. Do you happen to know the bill number, just
17 for the record, if you know?

18 A. I don't know the bill number.

19 MR. SAYLER: Okay. We can find that out.

20 All right. That is it for staff's questions
21 of this witness. There may be some housekeeping matters
22 to address later on after Rollins concludes his
23 testimony, just to give you a heads up.

24 COMMISSIONER STEVENS: Okay. Commissioner
25 Skop.

1 COMMISSIONER SKOP: Thank you, Mr. Chairman.
2 I'll try to make this brief. Good evening, Mr. Regan.

3 THE WITNESS: Good evening.

4 COMMISSIONER SKOP: Four questions. First, do
5 you happen to know what the design life of the Deerhaven
6 2 coal unit is?

7 THE WITNESS: The number we're working with is
8 50 years.

9 COMMISSIONER SKOP: So do you have any reason
10 to believe that the reliability of that unit would be
11 any less than other similar coal-burning units in
12 Florida in relation to -- let me use CR1 and CR2, which
13 is 1966 and 1969 respectively, or CR4 and CR5, which is
14 about the same age as Deerhaven.

15 THE WITNESS: I would not at all try to
16 compare a nuclear unit to a coal unit.

17 COMMISSIONER SKOP: No, those are coal units,
18 coal unit to coal unit.

19 THE WITNESS: Oh, I'm sorry.

20 COMMISSIONER SKOP: Part of the argument being
21 made here is that Deerhaven could fall off the cliff
22 tomorrow and not suddenly be reliable. So in relation
23 to its design service life and other coal units
24 performing in Florida, which are older than I am and
25 still running, I just wanted to gain a better

1 understanding as to why you thought Deerhaven would not
2 continue to be reliable in light of its 20 years --

3 THE WITNESS: For example, in recent years,
4 the capacity factor of the unit has been as low as 65,
5 70 percent. We've had a couple of bad years. If you
6 look at the GADS data, generation -- I forget what GADS
7 means, but there's a national level dataset for units.
8 If you look at age of units, there's definitely a trend
9 for reliability to decrease. A lot of it depends on how
10 you manage the unit, what you do with the unit.

11 Some of the things about Deerhaven 2, we've
12 had to derate it because of the parasitic loads for the
13 air pollution control. For example, right now, it has
14 been derated by 20 megawatts because after the last
15 outage, for some reason it has an over-frequency problem
16 that -- we're currently managing it by running it at a
17 lesser output until we figure out what's causing that.

18 But in general, an older unit is going to go
19 through epochs of problems, particularly boiler tubes.

20 Another example is Deerhaven 1, which is the
21 one that is scheduled to come out in 2013. We just did
22 an overhaul on that and had a fairly catastrophic
23 failure with it because -- very, very unusual. The
24 actual turbine housing had changed shape, and it's the
25 kind of thing you wouldn't normally pick up. It's the

1 kind of thing that happens after running units for many
2 years under a wide range of conditions.

3 COMMISSIONER SKOP: Slow start-ups, that's the
4 key to saving your turbine casings.

5 Anyway, just two additional questions. On
6 page 4 of your prefiled testimony, lines 1 through 3,
7 you discuss that there are no economic disadvantages to
8 GREC if the benefits in terms of jobs and the 558
9 million net present value of increased regional income
10 are included in the calculations. How does that benefit
11 GRU ratepayers, adding that in?

12 THE WITNESS: I harken back to -- earlier
13 today you heard from Angela Pate about what the hope and
14 opportunities mean in our community. And, you know, I
15 know that sounds really hokey and spiritual, but, boy, I
16 saw the same thing with our feed-in tariff when we
17 rolled that out. And before we did the feed-in tariff,
18 I went throughout Europe and looked at their programs
19 and saw that these are very strong benefits that our
20 ratepayers have the opportunity to participate in. So
21 that's how it benefits them.

22 COMMISSIONER SKOP: But you would agree, would
23 you not, that economic investment is not one of the
24 criteria within the determination of need under Florida
25 Statute 403.509; is that correct?

1 THE WITNESS: I've reviewed I think starting
2 with Chapter 366 and going all the way through, and if
3 you read it very carefully, you actually have very wide
4 -- your mission is quite wide. It has to do with the
5 welfare of the whole state. And when you go -- the need
6 thing per se doesn't talk about the interests of the
7 whole state, but it talks about need. But at the end,
8 there's a wide open doors of what other factors that you
9 may wish to consider. So I feel that your Commission
10 has a lot of discretionary authority in this matter.

11 COMMISSIONER SKOP: Okay. I have just one
12 final question. Under the proposed petition, it's GRU's
13 intent to try and sell 50 percent of the output from the
14 proposed biomass unit for the first ten years; is that
15 correct?

16 THE WITNESS: That's correct.

17 COMMISSIONER SKOP: So if under the proposed
18 petition GRU customers would be asked to pay for the new
19 generation that's going to be sold and exported
20 elsewhere, is that not effectively a tax on GRU
21 ratepayers to the extent that it essentially supports
22 economic development?

23 THE WITNESS: I would like to say that it's
24 not, and I'll explain why. I think we went through the
25 same cycle when we built the Deerhaven 2, which actually

1 effectively doubled our base rates. And it was so
2 contentious at the time that -- there was a joint board
3 of the County Commission and the City Commission. It
4 caused the dissolution -- that board was dissolved as a
5 consequence of that.

6 And yet Deerhaven 2, it's safe to say it has
7 been the jewel in our crown. It has kept our rates very
8 competitive. We were always in the lower third until --
9 we are now at a point where -- to give you an example,
10 our load factor is just about exactly 50 percent. Our
11 peak demand is a little bit north of 480. And so our
12 average load is more than Deerhaven, and we're starting
13 to see how it's really affecting our rankings.

14 So that consideration has a lot to do with why
15 we bought the PEF -- well, we didn't buy. We entered
16 into the contract with PEF as a hedge position. And
17 like all hedges, when we were hitting \$14 gas, that was
18 golden. When we had some outages that we didn't plan
19 on, it was golden. Right now, it's maybe not so golden
20 because we have \$4 gas. You know, I hope it stays \$4
21 forever, but I doubt that will happen. So those are the
22 kinds of factors that we take into consideration.

23 And the other way that we realize that base
24 load has been on our agenda for quite a while is that we
25 use a tool called EGEAS. It's an EPRI generation

1 optimization and expansion tool, and it keeps picking
2 out base load alternatives. We're kind of long on
3 peaking because a number of our units are quite old.
4 They're scheduled to be retired. In fact, as I
5 mentioned, we're retiring 148 megawatts.

6 One of the things I would like to add to the
7 discussion on need is that there's really two aspects
8 when you calculate reserve margins. The first aspect
9 is, you have to have the forecast. Then you have to
10 have the resources. And one of the things that I think
11 I really want to call out based on some of the questions
12 is that between now and 2023, our energy conservation
13 plan has 66 megawatts of additional reduction. And it's
14 not load management. There's a lot of energy reduction
15 that goes with all of that. So that's in our forecast.

16 I would also like to mention that we have at
17 least 32 megawatts of solar that we're committed to. I
18 will say that our solar program is an outstanding
19 success. We've learned a lot from it. By the end of
20 this year, we should be one of the top 10 communities in
21 the country in terms of watts per square foot. And
22 again, that's one of those opportunity for economic
23 development things, and we're paying for rooftop 32
24 cents a kilowatt-hour by the time you blend it through.

25 COMMISSIONER SKOP: If I could just cut you

1 off there in the interest of time, not to let you not
2 answer a question. Just one final question.

3 THE WITNESS: Oh, sure.

4 COMMISSIONER SKOP: And I appreciate you
5 adding to that, and I've certainly gained a better
6 appreciation for GRU's position based upon what I've
7 heard today with looking at the combustion turbines and
8 noting how, yes, they add to based load capacity -- not
9 base load, but underlying capacity. But again, from an
10 economic dispatch perspective, and heat rate and the age
11 of the units, that certainly, you know, adds something
12 to the equation that was not readily apparent in the
13 previous hearing.

14 So that being said, assuming that the
15 Commission were to move forward favorably on the GRU
16 petition, what assurances and what steps would you take
17 as a manager of GRU to further mitigate ratepayer risk
18 associated with this project, contracts, you know,
19 looking at other alternatives? I know some of the
20 nondisclosure agreements looked at perhaps having
21 ownership interest in the GREC project from the
22 municipalities, not just allowing them to purchase power
23 that. So I would just like to hear from you in your own
24 words that you're going to do everything possible to
25 mitigate risk.

1 THE WITNESS: If I can turn to my notes, I
2 think I can give you a better answer.

3 We spent a lot of time thinking about this. I
4 don't mind sharing with you that our risk management
5 program for financial risk and asset management risk
6 have been touted around the nation by bond rating
7 agencies. We're the smallest company that has a AA/AA
8 rating among those guys.

9 A lot of it is because we're heavily involved
10 with The Energy Authority that provides us access to
11 risk management tools and analyses that we really
12 frankly don't have the expertise or the financial
13 ability to handle. So we're always watching our costs
14 at risk, and that was one of the determinants for why we
15 got into the Progress thing. Our objective is not to
16 always have the lowest cost, but to give price stability
17 and reduce volatility, because we've noticed that when
18 we have volatility, it really hurts people very badly.

19 So here are some of the features that kind of
20 go on top of everything you've sort of heard so far.
21 The first thing is that we have actually decoupled our
22 general fund transfer from the -- or our revenue
23 requirements.

24 COMMISSIONER SKOP: Just to be clear, cut to
25 the chase. Again, I know the bond rating and the lady

1 that appears on TV all the time that refinances. She's
2 great. I'm talking about what are you going to do to
3 address the inherent risk associated with this project
4 for all the things that are not yet definitized?

5 There's a lot of risk. I think it's premature in some
6 aspects to bring it forward, but it is what it is. I
7 take the case as a find it. What steps are you going to
8 take in the Commission approves this project to protect
9 your ratepayers?

10 THE WITNESS: Well, the first effort is, I'm
11 trying resell that power. And one of our strategies is,
12 when you do a resell, you have to understand your
13 customers' problems. And so the time to strike the deal
14 is not until we can show them the firm fuel price
15 contracts. We fully support GREC strategy in that
16 regard that Richard explained how to get the best price.
17 We think that's going to go a long way.

18 The second one is that there's a safe harbor
19 act to get a power purchase -- a prepaid agreement. And
20 we've done that with gas supplies. And there actually
21 are third parties that are back in the market that have
22 enough tax liabilities that we can enter into those
23 third party prepayment agreements without actually
24 incurring any debt at all.

25 We had one on gas with UBS, and we had a hard

1 struggle to explain to the bond rating agencies how that
2 financial structure worked. And guess what? UBS bailed
3 out. They folded up, and the structure worked, and we
4 actually walked away from the deal with cash, when we
5 put no cash in.

6 The same kind of companies that have that kind
7 of capability, this contract is perfect for that. The
8 performance aspects of the contracts were deliberately
9 structured to allow us to enter into a prepaid deal
10 where we're not putting in capital, but there is an
11 implicit discount through those kinds of structures,
12 which is a long story maybe for another day.

13 The next thing is that we looked pretty
14 carefully at the contracts, as much as we could find out
15 about Nacogdoches, and talked to as many people as we
16 could. The big drivers on those contracts, which are
17 actually quite elaborate, involving distance and so on,
18 is really diesel and labor costs. Now, we can hedge out
19 diesel costs across the counter with, you know,
20 financial contracts. There are products out there that
21 we would look at in terms of hedging out labor costs so
22 that we would know exactly what our prices were going to
23 be.

24 Build into the PPA are some measures -- first
25 of all, when we participate in the signing of the

1 contracts, we can discuss whether that's a good tranche
2 of energy and we're willing to take it. If --

3 COMMISSIONER SKOP: Okay. I don't want to cut
4 you off, but again, I don't want to go down the line. I
5 guess we can work this out at agenda. I think I've
6 heard enough.

7 One final question, and a brief response,
8 please.

9 COMMISSIONER STEVENS: That's your third final
10 question.

11 COMMISSIONER SKOP: I'm sorry. He's jogging
12 my memory. You know, it's been a long day.

13 Imputed debt with respect to this PPA, I don't
14 think I -- I raised that issue, and it got deferred to
15 you. From the credit rating agencies' perspective, this
16 is a power purchase agreement, and I know Standard &
17 Poor's looks at imputed debt for a PPA.

18 THE WITNESS: And before we got close to
19 signing it, we walked both agencies through it very
20 carefully, because we had to make sure that they were
21 going to see it the way that we saw it, and we discussed
22 imputed debt.

23 COMMISSIONER SKOP: How did they see it?

24 THE WITNESS: The way they see imputed debt
25 is, if you default on this contract, there are some

1 security provisions and so on, so that's the minimum
2 imputed debt. But we have not closed how much it would
3 be, but I'm estimating it's probably in the area of
4 about six months.

5 COMMISSIONER SKOP: So Standard & Poor's isn't
6 applying the normal 25 percent of a PPA towards
7 imputation of debt to either the City or GRU?

8 THE WITNESS: They never mentioned 25 percent,
9 and neither did Moody's.

10 COMMISSIONER SKOP: All right. Thank you.

11 COMMISSIONER STEVENS: Commissioners, anything
12 else?

13 Mr. Wright, a quick redirect?

14 MR. WRIGHT: Very quick, Commissioner. No
15 redirect.

16 COMMISSIONER STEVENS: Thank you. Thank you
17 very much. We have some exhibits to admit?

18 MR. WRIGHT: Move Exhibits 56 through 62 into
19 the record, please, Commissioner.

20 COMMISSIONER SKOP: So moved.

21 (Exhibit Numbers 56 through 62 were admitted
22 into the record.)

23 COMMISSIONER STEVENS: Mr. Saylor, do we have
24 some exhibits?

25 MR. SAYLER: Staff doesn't have any exhibits,

1 but the --

2 COMMISSIONER STEVENS: I believe the
3 intervenors do.

4 MR. SAYLER: The intervenors do.

5 COMMISSIONER SKOP: And what are those
6 numbers? Can you help me out?

7 MR. SAYLER: It was 88, 89, 90, and 91. And I
8 believe there might be an objection to one of those
9 exhibits.

10 COMMISSIONER STEVENS: Mr. Wright.

11 MR. WRIGHT: Commissioner, I believe you've
12 already ruled that 91 is not to be admitted.

13 COMMISSIONER STEVENS: That's correct.

14 MR. WRIGHT: That was the Haddad reports.

15 We object to 88 and 90. We have no objection
16 to 89. That was some interrogatory answers that we --

17 COMMISSIONER STEVENS: Okay. So 89 is in, and
18 the others are not.

19 (Exhibit Number 89 was admitted into the
20 record.)

21 MR. WRIGHT: Well, if it suits the Commission,
22 I might make some remarks about why I think 88 --

23 COMMISSIONER STEVENS: Go ahead.

24 MR. WRIGHT: -- and 90 should not be admitted.
25 Eighty-eight consists of some newspaper

1 articles. There is a summary prepared by the
2 intervenors that is -- we believe misrepresents facts.
3 The \$300 million number represented there is not a
4 number -- it is taken out of context, as has previously
5 been covered several times. One of the newspaper
6 articles is for the most part illegible. They are only
7 newspaper articles. They are not authentic. We didn't
8 prepare them. And we object to the admission of 88.

9 We object to the admission of 90 because it
10 has to do with steel price indexes, which Mr. Regan
11 testified three times was not germane to whatever
12 happened during the negotiations, which is also the
13 subject of Exhibit 91 that you have ruled inadmissible.

14 COMMISSIONER STEVENS: Okay. Yes, Ms. Deevey.

15 MS. DEEVEY: I'm concerned about the objection
16 to the newspaper articles. One of them, of course, is
17 already in the record. That's the second one. The
18 first one, August 29 -- I think it is May 11, 2008. I
19 think it should remain in the record because one of the
20 points that the petitioners have made repeatedly is that
21 the citizens and ratepayers of Gainesville were fully
22 informed of everything important about this contract.

23 In fact, one of the things -- the evidence
24 shows that there was no information whatsoever available
25 about the contract that is being considered in these

1 proceedings until after it was already signed in April
2 of 2009, and then some details were ratified by the City
3 Commission. And after that, there's no point in doing
4 anything, and the only source of information that they
5 had was newspaper articles, one saying, maybe wrongly,
6 that \$300 million was the cost. GRU made no attempt to
7 correct that if it was in error in 2008.

8 And, of course, the \$500 million figure, which
9 they now say is not exactly and we're not doing capital
10 investments and so on, but that was what the newspaper
11 said, and that was the only source of information
12 available to the public. So I think it bears on the
13 question of whether or not they have accurately
14 described how much information the public had and
15 whether it really does support this project.

16 COMMISSIONER STEVENS: Ms. Cibula, could you
17 address this, please?

18 MS. CIBULA: I would recommend that we admit
19 the exhibits, and the Commission can give them the
20 weight that it deems appropriate.

21 COMMISSIONER STEVENS: I'm sorry. I did not
22 hear all that.

23 MS. CIBULA: I recommend that the Commission
24 admit the exhibits, and the Commission can give them the
25 weight it deems appropriate.

1 COMMISSIONER STEVENS: Okay.

2 MR. WRIGHT: Just to be clear, did that go for
3 88 and 90?

4 COMMISSIONER STEVENS: Yes.

5 MS. CIBULA: Yes.

6 MR. WRIGHT: Again, I believe the summary
7 sheet is different. It's a compilation by the
8 intervenors. They could have prepared their own
9 testimony and did not do so.

10 COMMISSIONER STEVENS: Yes, I kind of -- I
11 agree with that.

12 MR. WRIGHT: The newspaper articles are what
13 they are. I still object to the May 11, 2008, one
14 because it is so largely illegible.

15 MS. STAHMER: Commissioner, intervenors are
16 willing to remove that page.

17 COMMISSIONER STEVENS: Ma'am?

18 MS. STAHMER: Intervenors are willing to
19 remove that page from the exhibit.

20 COMMISSIONER STEVENS: Okay. Then we're good?

21 MR. WRIGHT: I respect your ruling, yes, sir.

22 COMMISSIONER STEVENS: We're good.

23 MS. STAHMER: Thank you.

24 (Exhibits Number 88 and 90 were admitted into
25 the record.)

1 COMMISSIONER STEVENS: All right.

2 Commissioner Skop?

3 COMMISSIONER SKOP: Thank you. Is the witness
4 released, or at this point, since we --

5 COMMISSIONER STEVENS: Well, I'll let you
6 know. We're done with the exhibits?

7 MR. WRIGHT: I believe you admitted 56 through
8 62.

9 COMMISSIONER STEVENS: Yes, we did. Did we
10 get staff's exhibits?

11 MR. WRIGHT: There were none.

12 COMMISSIONER STEVENS: We didn't have any?

13 MR. SAYLER: Staff did not have any exhibits.

14 COMMISSIONER STEVENS: Okay. So Mr. Regan is
15 released. Mr. Rollins --

16 COMMISSIONER SKOP: Mr. Chair, I have a
17 question now that we're on Mr. Rollins.

18 COMMISSIONER STEVENS: Okay.

19 COMMISSIONER SKOP: In the interest of time, I
20 just want to reach out to the parties. I don't know if
21 the intervenors actually have questions for Mr. Rollins,
22 but if it's possible to stipulate his testimony between
23 the parties, that might be good and in the best interest
24 of all if we could reach a compromise on that.

25 MS. STAHER: We would stipulate.

1 MS. DEEVEY: Yes, I will stipulate.

2 COMMISSIONER STEVENS: Very good.

3 MR. WRIGHT: May I just have 15 seconds or 30
4 seconds.

5 COMMISSIONER STEVENS: Mr. Wright.

6 MR. WRIGHT: Thank you, sir.

7 (Pause in the proceedings.)

8 COMMISSIONER STEVENS: What's up, Mr. Wright?
9 You want to collect these?

10 Thank you. Mr. Wright, you may proceed.

11 MR. WRIGHT: Thank you, sir. Having had the
12 opportunity to confer with my clients, we are delighted
13 to stipulate Mr. Rollins' testimony and his one resumé
14 exhibit into the record as though read, and I would move
15 the exhibit, which I think is 63.

16 COMMISSIONER STEVENS: Yes, sir. So moved.

17 (Exhibit Number 63 was identified and admitted
18 into the record.)

19 MR. WRIGHT: And move his testimony into the
20 record as though read.

21 COMMISSIONER STEVENS: So moved.

22 MR. WRIGHT: Thank you very much.

23 COMMISSIONER STEVENS: Mr. Saylor, are we
24 good?

25 MR. SAYLER: We agree to stipulate to the

1 witness.

2 COMMISSIONER STEVENS: Good.

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1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
2 SUPPLEMENTAL TESTIMONY OF MYRON R. ROLLINS
3 ON BEHALF OF
4 GAINESVILLE REGIONAL UTILITIES AND
5 GAINESVILLE RENEWABLE ENERGY CENTER, LLC
6 DOCKET NO. 090451-EM
7 MARCH 15, 2010
8

9 **Q. Please state your name and business address.**

10 A. My name is Myron Rollins. My business address is 11401 Lamar, Overland
11 Park, KS 66211.

12

13 **Q. By whom are you employed and in what capacity?**

14 A. I am employed by Black & Veatch Corporation as a Director in B&V
15 Management Consulting.

16

17 **Q. Please describe your responsibilities in that position?**

18 A. I serve as a director and project manager for system planning and feasibility
19 studies encompassing the areas of integrated resource planning, load forecasting,
20 generation planning, cogeneration, site selection and other special studies. I
21 have served as an expert witness in numerous dockets before the Florida Public
22 Service Commission as well as public service commissions in other states.

23

1 **Q. Please describe your specific experience in need determinations before the**
2 **Florida Public Service Commission.**

3 A. I assist applicants in preparing the information required in need determination
4 dockets to demonstrate the criteria in the need statute, 403.519 F.S. As part of
5 the need determination process, I often serve as an expert witness. I have been
6 testifying in need determinations before the Florida Public Service Commission
7 (“PSC”) since 1981. I have testified in the following need determinations.

- 8 • Stanton 1, 2, A, and B
- 9 • Cane Island 3 and 4
- 10 • Treasure Coast
- 11 • Cedar Bay
- 12 • Brandy Branch Combined Cycle Conversion
- 13 • Greenland Energy Center Combined Cycle Conversion
- 14 • Taylor Energy Center
- 15 • McIntosh 5

16 In total, I have testified at a dozen need determinations in Florida and have
17 attended many more need hearings.

18

19 **Q. Please state your educational background and professional experience.**

20 A. I received a Bachelor of Sciences degree in Electrical Engineering from the
21 University of Missouri. I am a registered Professional Engineer and I have
22 worked at Black & Veatch for 33 years.

23

1 **Q. What is the purpose of your supplemental testimony in this proceeding?**

2 **A. The purpose of my supplemental testimony in this proceeding is to demonstrate:**

- 3 • that the PSC has faced similar applications of the statutory
4 criteria in other need determinations as they encounter with
5 GREC;
- 6 • that the PSC weighs the criteria in light of the issues, statutes,
7 regulations, and policies in place at the time of the need
8 determination on a case-by-case basis;
- 9 • that the PSC has made affirmative need determinations in those
10 cases as they should make with GREC; and
- 11 • that determination of need is not predicated on satisfying each
12 and every criterion, but may be granted if any of the need criteria
13 are met.

14

15 I have prepared this testimony in response to several related questions and
16 concerns expressed by the Commissioners during their February 9, 2010 Agenda
17 Conference discussion of the need determination petition for Gainesville
18 Renewable Energy Center (“GREC”). The Commissioners’ questions focused
19 on the PSC’s role in this need determination of a renewable energy project for a
20 municipal utility [TR P9, L3, T10, L3, T14, L22, T24, L6, P36, L6, T63, L19,
21 T70, L22] and the weighting of the specific statutory criteria and other matters
22 within the PSC’s jurisdiction [TR P10, L3, P12, L25, T23, L24, P25, L20, P36,
23 L6, T36, L14].

24

1 **Q. Are you sponsoring any exhibits to your testimony?**

2 A. Yes. Exhibit No. __ [MRR-1] is a copy of my resume.

3

4 **Legislative History**

5 **Q. Please describe the legislative history of 403.519 F.S. that introduced fuel**
6 **diversity and renewables as relevant criteria for the determination of need.**

7 A. The need determination statute 403.519 was originally enacted in 1980. The
8 statute was amended in 2006, 2007, and 2008. The original criteria in 403.519
9 were: *In making its determination, the commission shall take into account the*
10 *need for electric system reliability and integrity, the need for adequate*
11 *electricity at a reasonable cost, and whether the proposed plant is the most cost-*
12 *effective alternative available. The commission shall also expressly consider the*
13 *conservation measures taken by or reasonably available to the applicant or its*
14 *members which might mitigate the need for the proposed plant and other*
15 *matters within its jurisdiction which it deems relevant.*

16

17 In 2006, 403.519 F.S. was amended to add in Paragraph (3) under the criteria the
18 commission shall take into account: *the need for fuel diversity and supply*
19 *reliability.* The 2006 amendment also added specific considerations for nuclear
20 plants including:

21

22 *(b) In making its determination, the commission shall take into account matters*
23 *within its jurisdiction, which it deems relevant, including whether the nuclear*
24 *power plant will:*

- 1 1. *Provide needed base-load capacity.*
- 2 2. *Enhance the reliability of electric power production within the state*
- 3 *by improving the balance of power plant fuel diversity and reducing*
- 4 *Florida's dependence on fuel oil and natural gas.*
- 5 3. *Provide the most cost-effective source of power, taking into account*
- 6 *the need to improve the balance of fuel diversity, reduce Florida's*
- 7 *dependence on fuel oil and natural gas, reduce air emission compliance*
- 8 *costs, and contribute to the long-term stability and reliability of the*
- 9 *electric grid.*

10

11 In 2007, 403.519 F.S. was again amended to add in Paragraph (3) under the
12 criteria the commission shall take into account: *whether renewable energy*
13 *sources and technologies, as well as conservation measures, are utilized to the*
14 *extent reasonably available.* In addition, the amendment included adding
15 integrated gasification combined cycle to the nuclear provisions added in 2006.

16

17 The 2008 amendments to 403.519 F.S. were not germane to the statutory need
18 criteria.

19

20 **Q. Does GREC meet the statutory criteria for need as modified in 2006?**

21 **A. GREC clearly satisfies the fuel diversity and supply reliability that the criteria**
22 **contemplate. GREC also clearly meets the other specific criteria added in 2006,**
23 **even though GREC is a biomass facility and not a nuclear power plant.**

24

- GREC provides baseload capacity.

- 1 • GREC enhances the reliability of electric power production in the
2 state by improving fuel diversity and reducing Florida's
3 dependence on fuel oil and natural gas.
- 4 • GREC provides cost-effective power taking into account the need
5 to improve fuel diversity, reduce Florida's dependence on fuel oil
6 and natural gas, reduce air emission compliance costs, and
7 contribute to the long-term stability and reliability of the electric
8 grid.

9

10 **Q. Does GREC meet the statutory criteria for need as modified in 2007?**

11 A. Yes. GREC certainly meets this new criterion by adding a substantial new
12 renewable generation resource to GRU's system and the Florida electric power
13 supply grid.

14

15 **Q. In addition to the specific changes to 403.519 F.S., have there been other**
16 **issues, statutes, regulations, and policies that the PSC has considered in the**
17 **application of the 403.519 F.S. criteria through time?**

18 A. Yes. As issues, statutes, regulations, and policies have changed through time,
19 the PSC has changed the weight applied to each of the criteria in light of the
20 specific circumstances at the time. In the remainder of my testimony, I will
21 provide examples of how each of these need criteria have been addressed in
22 previous need determinations.

23

24

1 **The Need for Electric System Reliability and Integrity**

2 **Q. Please discuss the application of the criteria for need for electric system**
3 **reliability and integrity.**

4 A. The PSC has often taken a broad approach to these criteria and has taken into
5 account other benefits that proposed power plants provide in addition to meeting
6 reserve margin requirements, which is precisely the situation with GREC. In
7 fact, the PSC has granted need determinations for proposed plants even though
8 they were not needed to meet utility or statewide reserve margin criteria.

9

10 **Q. Please describe some of the issues that have faced the utility industry and**
11 **how these issues along with statutes, regulations, and policies in place at the**
12 **time and the PSC's application of the criterion in light of the specific**
13 **situation.**

14 A. First, let's look at the 1973 Arab Oil Embargo and the oil crisis of 1979 and
15 1980. During these years, Florida was heavily dependent upon oil for
16 generation. The availability of oil was in question and the price of oil
17 skyrocketed. The Florida utility industry did not need additional capacity for
18 reserve requirements, the industry needed fuel diversity and responded by
19 proposing coal units for which determination of need was granted by the PSC.

20

21 **Q. Were there any statutes or regulations enacted relating to the impact of the**
22 **Embargo and Florida oil crisis?**

23 A. Yes. One statute that was enacted was the Florida Energy Efficiency and
24 Conservation Act (FEECA) in 1980. FEECA required the PSC to: *adopt*

1 *appropriate goals for increasing the efficiency of energy consumption*
2 *specifically including goals designed to increase the conservation of expensive*
3 *resources, such as petroleum fuels. One of the goals adopted by the PSC under*
4 FEECA was the reduction of the Florida's consumption of oil by 25 percent by
5 1990.

6

7 **Q. How did the PSC apply the criterion for electric system reliability and**
8 **integrity in response to the proposed coal units in light of the conditions at**
9 **the time and the policies and regulations in place?**

10 A. The PSC explicitly applied the issues, statutes, regulations, and policies in
11 weighting the 403.519 criteria in approving need determinations. For example,
12 even though reducing oil consumption was not an explicit criterion under the
13 need determination statute, the PSC took into account the FEECA requirements
14 for reducing oil consumption when considering that the coal units would not be
15 needed strictly to meet reserve margin requirements for at least a decade into the
16 future. The PSC recognized that even though the units weren't needed for
17 reserve requirements, the units improved reliability. Some of the PSC findings
18 from the Stanton 1 need determination (Order 10320-A, issued in October 1981)
19 are as follows:

20

21 *For the reasons developed below, we have determined that Stanton the Unit is*
22 *needed, as to both the capacity size and time frame. (P2)*

23

1 *Another aspect of the need issue is the socio-economic need of reducing the*
2 *State's consumption of imported oil. (P2)*

3

4 *The FCG study concluded that while the proposed Stanton Unit will*
5 *undoubtedly enhance the adequacy and reliability of the Bulk Power Supply*
6 *System, the facility does not appear to be needed for peninsular-wide reliability*
7 *purposes during the 1980's. However, the study did find that Stanton will be*
8 *needed by 1992 to help prevent peninsular Florida's reserves from dropping*
9 *below the 25% level. (P3)*

10

11 *Some of the PSC's findings from the St. Johns River Power Park Unit 1 and 2*
12 *need determination (Order 10108, issued in June 1981) are as follows:*

13

14 *We construe the 'need for power' issue to encompass several aspects of need.*
15 *(P2)*

16

17 *In addition, the socio-economic need of reducing the consumption of imported*
18 *oil in the State of Florida has been considered. (P2)*

19

20 *The Florida Energy Efficiency and Conservation Act also impacts upon the*
21 *instant application. (P2)*

22

23 *[A]dditional generating capacity for the purpose of insuring adequate supplies*
24 *of power [and] energy to peninsular Florida electric consumers does not*

1 *appear to be required until 1991. Similarly, JEA and FPL do not appear to*
2 *require additional generating capacity for reliability purposes until 1991 and*
3 *1989 respectively[.] (P2)*

4

5 *Having considered the record in this matter, we find that a need exists for the*
6 *construction of St. Johns River Power Park Units 1 and 2 in the time frame*
7 *proposed by the applicants, in that construction of the units appears to be the*
8 *best available alternative to the continued use of expensive oil-fired generation*
9 *(P6)*

10

11 **Q. How should the PSC apply these precedents to GREC?**

12 A. Just as the PSC did in granting determination of need for the Stanton Unit 1 and
13 St. John's River Power Park Units 1 and 2, the PSC should grant the requested
14 determination of need for GREC because of fuel diversity and the State of
15 Florida's policy objectives to reduce the use of fossil fuel and encourage the use
16 of renewable energy technologies, and the numerous other benefits that GREC
17 provides.

18

19 **Q. Were there other issues regarding statutes, regulations, and policies that**
20 **were addressed by the PSC relating to the criterion for electric system**
21 **reliability and integrity?**

22 A. Yes. The Public Utility Regulatory Policies Act (PURPA) was passed in 1978.
23 PURPA provided requirements for qualifying facilities (QFs) and required
24 utilities to purchase the output of QFs at avoided cost. The Commission

1 implemented PURPA in the state. FEECA was also amended several times in
2 light of the issues facing the Florida electric utility industry at the time.

3

4 **Q. Did PURPA and FEECA result in the PSC issuing need determinations?**

5 A. Yes. Several municipal solid waste (MSW) facilities requested need
6 determinations as QFs even though they were not needed to satisfy reserve
7 margin criteria. In addition, a need determination was issued for Florida Crushed
8 Stone (FCS) as a QF cogeneration unit. These projects have unique
9 characteristics regarding the 403.519 criteria.

10

11 Some of the PSC findings from the FCS need determination (Order 11611) are
12 as follow:

13

14 *Under the Florida Energy Efficiency and Conservation Act (Section 366.80 et*
15 *seq., Florida Statutes) the Commission has determined that cogeneration*
16 *appears to be a cost effective conservation measure. Therefore, as part of our*
17 *statutory authority to consider other matters within our jurisdiction we deem*
18 *relevant to a need determination, we have decided that additional criteria*
19 *related to fuel efficiency should be used to evaluate the application of FCS. (P2)*

20

21 *The first statutory criteria we must consider is the impact of the proposed plant*
22 *on the integrity and reliability of the electric system. Mr. Wieland testified that*
23 *electric system reliability and integrity will be satisfactory both before and after*
24 *construction of the proposed facility. We find that the addition of 125 MW of*

1 *generating capacity will enhance system reliability and integrity simply because*
2 *it will increase the diversity of generating sources; however, this benefit cannot*
3 *be quantified, and we view it as a minor, but desirable, result of constructing the*
4 *proposed plant. (P3)*

5
6 *Thus, based on the record before us, we conclude that Florida Crushed Stone*
7 *Company's proposed cogeneration facility, including a 125 MW coal-fired*
8 *power plant, will enhance electric system reliability and integrity by an*
9 *unquantified amount, (P6)*

10

11 Another example need determination is the Pasco County MSW facility (Order
12 17752, issued in June 1987):

13

14 *We project that without the addition of qualifying facilities or power plants*
15 *before the summer of 1993, peninsular Florida will have total available capacity*
16 *of 32,318 MWs with an expectant coincident firm peak demand of 25,138 MWs.*
17 *This equates to a reserve margin of 28 percent. The contribution of Pasco*
18 *County's facility to this reserve margin would only be on one-hundredth of one*
19 *percent. Clearly, this is a small amount; yet it is a positive contribution. (P2)*

20

21 It is interesting to note that peninsular Florida's 28 percent reserve margin was
22 higher than the current projection of peninsular Florida's reserve margin from
23 2009 through 2018 as presented in the Review of 2009 Ten-Year Site Plans for
24 Florida's Electric Utilities.

1 Many of the PSC's previous findings relative to the criterion of need for electric
2 system reliability and integrity are directly related to GREC. While GREC is
3 not required immediately to meet reserve margins, it is required under other
4 403.519 F.S. criterion (need for fuel diversity and supply reliability) and other
5 statutes and regulations (366.91 and 366.92 F.S.) and it improves GRU's system
6 reliability and integrity by providing baseload capacity for GRU's aging
7 generation system.

8

9 **Q. Does the PSC limit need considerations to the individual utility or do they**
10 **consider the peninsular Florida need?**

11 A. Historically the PSC has considered peninsular Florida need in addition to the
12 individual utility needs. Some of the PSC findings from the Stanton 1 need
13 determination (Order 10320-A, issued in October 1981) relative to peninsular
14 Florida need are as follows:

15

16 *We have analyzed these aspects of the need for Stanton Unit 1 as they impact*
17 *upon peninsular Florida as a whole (P2)*

18

19 *The FCG study concluded that while the proposed Stanton Unit will*
20 *undoubtedly enhance the adequacy and reliability of the Bulk Power Supply*
21 *System, the facility does not appear to be needed for peninsular-wide reliability*
22 *purposes during the 1980's. (P3)*

23

1 *A peninsula-wide focus on the oil displacement generated by Stanton on a*
2 *statewide basis is appropriate (P4)*

3

4 *OUC will be capable of producing more coal-fueled and nuclear-fueled energy*
5 *than its system would require at times of minimum load. This excess energy can*
6 *then be readily marketed as economy energy on a peninsula-wide basis. (P4)*

7

8 *The additional capacity will give OUC latitude in marketing capacity and*
9 *energy on a peninsula-wide basis and will allow maximum benefits to be derived*
10 *from the existing units (P6)*

11

12 *On the basis of the foregoing discussion, we find and conclude that a need exists*
13 *for the Stanton Unit No. 1 as proposed by the Applicant. We base our*
14 *determination primarily upon the benefits identified as flowing to peninsular*
15 *Florida and to OUC's service area. (P11)*

16

17 In the St. Johns River Power Park Units 1 and 2 need determination (Order
18 10108, issued in June 1981) the PSC looked at statewide need as follows:

19

20 *In addition, the socio-economic need of reducing the consumption of imported*
21 *oil in the State of Florida has been considered. (P2)*

22

23 **Q. Will GREC provide benefits to peninsular Florida?**

1 A. Yes. Taking into account need for peninsular Florida as well as the individual
2 utility is particularly appropriate. GRU plans to sell 50 MW of GREC's
3 capacity during the first 10 years of the contract. This 50 MW sold to other
4 utilities in peninsular Florida will provide renewable energy with its associated
5 fuel diversity and environmental attributes to peninsular Florida and will
6 contribute to the integrity and reliability of the peninsular Florida's system.

7

8 **Need for Adequate Electricity at a Reasonable Cost**

9 **Q. How has the PSC addressed the criterion of need for adequate electricity at**
10 **a reasonable cost?**

11 A. Historically, the PSC has considered a number of issues that impact upon the
12 need for adequate electricity at a reasonable cost. They have included issues,
13 statutes, regulations, and policies that result in need for power plants and have
14 considered the timing of costs to customers associated with these other needs.
15 Often the addition of a new generating unit results in increased costs to
16 customers at commercial operation, but results in lower costs to the customers
17 over the life of the unit. PSC findings relative to the need for adequate
18 electricity at a reasonable cost from the Stanton 1 need determination (Order
19 10320-A, issued in October 1981) are as follows:

20

21 *OUC will be capable of producing more coal-fueled and nuclear-fueled energy*
22 *than its system would require at times of minimum load. This excess energy can*
23 *then be readily marketed as economy energy on a peninsula-wide basis. (P4)*

24

1 *It is unlikely that the construction of Stanton Unit 1 will result in the absolute*
2 *reduction in the OUC's customers bills (P4)*

3

4 *The additional capacity will give OUC latitude in marketing capacity and*
5 *energy on a peninsula-wide basis and will allow maximum benefits to be derived*
6 *from the existing units (P6)*

7

8 **Q. Does PSC precedent recognize that costs are reasonable, even though in the**
9 **early years of operation, customers' bills may increase?**

10 A. Yes. For example, the findings from Stanton 1's need determination are directly
11 applicable to GREC. GREC may increase GRU's customers' bills slightly when
12 it enters commercial operation. Marketing the additional capacity from GREC
13 during the early years of operation will provide benefits to peninsular Florida
14 while preserving the long term benefits from the economies of scale of GREC
15 for GRU's customers.

16

17 **Q. Is it necessary for the PSC to always make a positive finding on each of the**
18 **individual criteria?**

19 A. No. Historically the PSC has either placed very little weight on a criterion or
20 has found that there was not a requirement for that criterion. A finding from
21 FCS's need determination (Order 11611, issued in February 1983) relative to the
22 need for adequate electricity at a reasonable cost follows:

23

1 *[T]he proposed plant will have essentially no impact on the need for an*
2 *adequate supply of electricity at a reasonable cost. (P4)*

3

4 Findings from the Pasco County need determination (Order 17752, June 1987)
5 follow:

6

7 *[W]e would be unable to make the economic judgement necessary to determine*
8 *if the second and third criteria of reasonable cost and cost-effectiveness have*
9 *been met. (P2)*

10

11 *We, therefore, make no specific finding on this statutory criteria nor do we find*
12 *it necessary to apply any other specific [criteria] in making our determination*
13 *of need. (P2)*

14

15 GREC will provide adequate electricity at a reasonable cost. This is especially
16 true when considering the statutory, regulatory, and policy requirements for
17 renewables. GREC is certainly the lowest cost renewable alternative and is
18 lower in cost than conventional alternatives over the life of the GREC contract
19 other than coal without consideration of carbon.

20

1 **Whether the Proposed Alternative is the Most Cost-Effective Alternative Available**

2 **Q. How has the PSC applied the criterion as to whether the proposed**
3 **alternative is the most cost-effective alternative available?**

4 A. The PSC has applied this criterion in the context of the issues, statutes,
5 regulations, and policies in place at the time. In addition, the PSC has looked to
6 peninsular Florida in making its determination rather than only the applicant
7 utility. Finally, in some cases, the PSC has not even found it necessary to make
8 a positive finding on this criterion in granting a determination of need. Many of
9 the findings from above need determination orders relate to this criterion.

10

11 **Q. Please elaborate on your statement that the PSC has applied this criterion**
12 **in the context of the issues, statutes, regulations, and policies in place at the**
13 **time.**

14 A. The current utility environment requires, encourages, and promotes renewables
15 and CO₂ emission reductions, even though these are not the least-cost
16 alternatives. Besides the statutory changes to 403.519 F.S. relative to
17 renewables, there have been other statutes enacted promoting renewables and
18 CO₂ emissions reduction.

19

20 In 2005, F.S. 366.91 was enacted finding *that it is the public interest to promote*
21 *the development of renewable energy resources in this state. Renewable energy*
22 *resources have the potential to help diversify fuel types to meet Florida's*
23 *growing dependency on natural gas for electric production, minimize the*
24 *volatility of fuel cost, encourage investment within the state, improve*

1 *environmental conditions, and make Florida a leader in new and innovative*
2 *technologies.*

3

4 In 2006, F.S. 366.92 was enacted *to promote the development of renewable*
5 *energy facilities; diversify the types of fuel used to generate electricity in*
6 *Florida; lessen Florida's dependence on natural gas and fuel oil for the*
7 *production of electricity; minimize the volatility of fuel costs; encourage*
8 *investment within the state; improve environmental conditions; and, at the same*
9 *time, minimize the costs of power supply to electric utilities and their customers.*

10

11 In 2008, F.S. 366.92 was amended to require the Commission to develop a
12 proposed renewable portfolio standard (RPS) rule and present a draft to the
13 legislature for legislative consideration by February 1, 2009. The Commission
14 developed the proposed RPS, but the legislature failed to act.

15

16 In 2008, the Florida Climate Protection Act was also enacted which authorized
17 the Department of Environmental Protection (DEP) to develop a cap and trade
18 program for CO₂ also to be presented to the legislature for enactment after
19 January 1, 2010. After several workshops, the DEP is not currently working on
20 the development of the program while awaiting federal legislation.

21

22 Prior to the above legislation, Governor Crist issued Executive Order No. 07-
23 127 in 2007 establishing greenhouse gas emissions reduction targets of 80
24 percent of 1990 levels by 2050 and an RPS of a least 20 percent.

1 **Q. Are there any direct indications that the Commission is making policy**
2 **decisions considering CO₂ emissions reductions?**

3 A. Yes. One such decision was the recent setting of conservation goals for the
4 investor-owned utilities based on the E-TRC test, which explicitly included
5 consideration of potential costs imposed by carbon regulation in the cost-
6 effectiveness evaluation of conservation programs.

7

8 The need determination for GREC should be made within the context of these
9 issues, statutes, regulations, and policies because of the environmental attributes
10 GREC provides.

11

12 **Q. How has the Commission considered the cost of potential CO₂ emissions**
13 **regulation in applying the criterion as to whether the proposed plant is the**
14 **most cost-effective alternative available?**

15 A. One of the recent need determinations was the 2007 denial of the need for the
16 Glades Power Park Units 1 and 2, which were proposed coal-fueled units. In
17 denying the need (Order PSC-07-0557-FOF-EI, issued in July 2007), the
18 Commission noted the following:

19

20 *“FPL has failed to demonstrate that the proposed plants are the most cost-*
21 *effective alternative available, taking into account the fixed costs that would be*
22 *added to base rates for the construction of the plants, the uncertainty associated*
23 *with future natural gas and coal prices, and the uncertainty associated with*
24 *currently emerging energy policy decisions at the state and federal level.” (P 4)*

1 The cost-effectiveness analysis in the Glades application included 16 scenarios
2 including the projected cost of CO₂ emissions. The coal units were only lower
3 in cost in 7 of the 16 scenarios when CO₂ costs were considered. In the Glades
4 case, inclusion of CO₂ emission costs made a number of the scenarios not cost-
5 effective. For GREC, including CO₂ emissions costs makes all the scenarios
6 cost-effective. It would certainly be inconsistent for the PSC not to take into
7 account the scenarios including CO₂ emissions costs.

8

9 Other findings from the Glades need determination that relate to cost-
10 effectiveness follow:

11

12 *The Legislature did not assign the weight that this Commission is to give each of*
13 *these factors. (P 2.*

14

15 *The Commission's decision on a need determination petition must be based on a*
16 *case-by-case review of facts (P 3)*

17

18 *Finally, we recognize that, in light of the inherent variability of necessary*
19 *assumptions about fuel costs, capital costs, and other resource planning*
20 *matters, uncertainty about cost-effectiveness alone will not necessarily control*
21 *the outcome of every need determination decision. (P 4)*

22

23 As indicated in the findings of the other need determinations provided, the PSC
24 has not constrained cost-effectiveness to strictly the applicant utility. Besides

1 consideration of potential CO₂ emissions costs, the cost-effectiveness of GREC
2 should include the economy of scale benefits provided to peninsular Florida
3 during the first ten years of operation.
4

5 **Need for Fuel Diversity and Supply Reliability**

6 **Q. Please comment on the PSC's application of the need criterion for fuel**
7 **diversity and supply reliability.**

8 A. The PSC took into account the need for fuel diversity and supply reliability long
9 before it became a statutory criterion for determination of need. As presented in
10 the previous need determination order findings, the PSC has often placed great
11 weight on this criterion even to the extent that other criteria were weighted to a
12 lesser degree or not at all. The earlier findings from Orders 10320-A, 10108,
13 and 11611 present the PSC's historical considerations relative to fuel diversity
14 and supply reliability.
15

16 The need for GRU to diversify its fuel mix and its associated advantages of
17 reducing GRU's exposure to the costs of potential CO₂ emissions regulation is
18 one of GRU's most important reasons for seeking the determination of need for
19 GREC.
20
21

1 **Whether Renewable Energy Sources and Technologies, as Well as Conservation**
2 **Measures, Are Utilized to the Extent Reasonably Available to the Applicant**

3 **Q. Please comment on the PSC's application of the need criterion of whether**
4 **renewable energy sources and technologies as well as conservation**
5 **measures are utilized to the extent reasonably available to the applicant.**

6 A. GREC is the first renewable generating unit to seek a need determination since
7 this criterion was added to 403.519 F.S. The PSC found that the other
8 applicants for need determinations that have been filed since this revision to the
9 statute met this criterion through their existing renewable and conservation
10 programs. When the utility is proposing a renewable project, such as GREC, the
11 utility is obviously promoting the State's need for renewable energy that this
12 criterion is intended to promote, as well as the pro-renewable policies set forth
13 in Sections 366.91 and 366.92, Florida Statutes. The only possible question
14 about a proposed renewable power plant is whether it is the most cost-effective
15 renewable alternative available. In this case, as explained by Mr. Regan, GREC
16 is the most cost-effective renewable alternative available to GRU.

17 GRU certainly meets any test of utilizing renewable energy and conservation
18 measures to the extent reasonably available. GRU's renewable projects include
19 their feed-in-tariff for solar photovoltaics and the very significant biomass
20 contribution from GREC. GRU has also developed their conservation programs
21 very aggressively based on the total resource cost test. The success of GRU's
22 renewable and conservation programs are responsible for reducing GRU's loads
23 and deferring the need for new capacity for reserve margin purposes.

24

1 **Conservation Measures Taken by or Reasonably Available to the Applicant or Its**
2 **Members Which Might Mitigate the Need for the Proposed Plant**

3 **Q. Please comment on the PSC's consideration as to whether the conservation**
4 **measures taken by or reasonably available to the applicant or its members**
5 **which might mitigate the need for the proposed plant.**

6 **A. The PSC has generally determined that there are not sufficient conservation**
7 **measures available to applicants to mitigate the need for the proposed plants.**
8 **The PSC has generally made that determination based on its review of the**
9 **applicant's evaluation of the cost-effectiveness of additional conservation**
10 **measures. In other instances, the PSC has found that this criterion is not**
11 **applicable as shown in Pasco County's need determination (Order 17752, issued**
12 **June 1987) as follows:**

13
14 *We do not believe that conservation of electrical energy is directly at issue in*
15 *this case. We, therefore, make no specific finding on this statutory criteria nor*
16 *do we find it necessary to apply any other specific [criteria] in making our*
17 *determination of need. (P2)*

18
19 **Q. How does GREC relate to this criterion?**

20 **A. As discussed regarding the previous criterion, GRU uses the TRC test to**
21 **determine cost-effectiveness of conservation program. Because GRU uses the**
22 **TRC test to identify and implement energy conservation programs, there are no**
23 **additional conservation measures reasonably available to GRU that could**
24 **mitigate the need for GREC.**

1 **Other Matters Within the PSC's Jurisdiction**

2 **Q. Please comment on the PSC's consideration of other matters within its**
3 **jurisdiction with respect to need determinations.**

4 A. This criterion is very broad. The PSC has historically considered additional
5 factors in its need determination proceedings where appropriate. Examples
6 include the consideration of FEECA's conservation and oil reduction goals in
7 need determinations as shown in my discussion of previous need determination
8 orders, such as those for Stanton Unit 1, St. John's River Power Park Units 1
9 and 2, the Florida Crushed Stone facility, and others. Other examples include
10 the consideration of CO₂ emissions costs as was done in the Glades need
11 determination (Order PSC-07-0557-FOF-EI, issued in July 2007). Obviously
12 this is a criterion that is not required to be considered by the PSC and has not
13 been considered in many need determinations.

14

15 **Q. What, if any, other matters within its jurisdiction should the PSC consider**
16 **with respect to GREC?**

17 A. Relative to other matters within its jurisdiction, the PSC should consider
18 GREC's contribution to meeting the pro-renewable energy policies set forth in
19 Sections 366.91 and 366.92, Florida Statutes. These sections set forth several
20 specific objectives that GREC will promote, including diversifying the fuel mix
21 of Florida's electricity supply, reducing the State's dependence on natural gas
22 and fuel oil, minimizing the volatility of fuel cost, encouraging investment in
23 Florida, and improving environmental conditions by reducing emissions

1 produced by conventional electricity generation. GREC promotes these policy
2 objectives not only for Gainesville, but also for Florida as a whole.

3

4

Summary and Conclusions

5 **Q. Please summarize the conclusions of your testimony.**

6 A. Since 1981, I have testified in 12 need determinations before the PSC. After
7 reviewing the PSC's historical application of the statutory need criteria,
8 including other matters within its jurisdiction as those have evolved over the
9 past 30 years, I conclude that the PSC should grant the requested affirmative
10 determination of need for GREC.

11 • **Reliability and Integrity**

12 The PSC has historically approved need determinations when the
13 capacity of the unit was not needed for several years – in some instances
14 more than a decade – in the future. In those instances, the units were
15 found to contribute to the reliability and integrity of the utility's system
16 as well as peninsular Florida. Such is the case with GREC.

17 • **Adequate Electricity at a Reasonable Cost**

18 The PSC has historically approved need determinations to obtain long-
19 term savings and other benefits, even though costs to customers were
20 projected to increase when the unit first commenced operation. Such is
21 the case with GREC.

22 • **Most Cost-Effective Alternative**

23 The PSC has historically considered the issues, statutes, regulations, and
24 policies at the time of the need determination and approved the most

1 cost-effective alternative in light of the situation. Such is the case with
2 GREC in that it is the most cost-effective renewable alternative available
3 to meet GRU's needs.

4 • **Fuel Diversity and Supply Reliability**

5 GREC supplies GRU and peninsular Florida with fuel diversity and
6 supply reliability.

7 • **Utilization of Renewables and Conservation**

8 With the addition of GREC, GRU will be using all reasonable
9 renewables and is using all reasonable conservation through the
10 utilization of the TRC test.

11 • **Conservation Which Might Mitigate GREC**

12 GRU is already utilizing all reasonable conservation measures through
13 use of the TRC test.

14 • **Other Matters Within Its Jurisdiction**

15 The PSC should apply 366.91 and 366.92 F.S., which establish Florida's
16 policy to promote renewable energy in its consideration of the need for
17 GREC.

18

19 My discussion of the PSC's decisions since 1981 demonstrates that the PSC has
20 determined need for proposed power plants that did not satisfy all of the
21 statutory criteria. The PSC's determination of need is not predicated on
22 satisfying each and every criterion, but may be granted if any of the need criteria
23 are met.

24

1 Consistent with its precedents, the PSC should conclude that GREC satisfies all
2 of the statutory criteria, and accordingly, the PSC should grant the requested
3 determination of need for GREC.

4

5 **Q. Does this conclude your supplemental testimony?**

6 **A. Yes.**

7

1 COMMISSIONER STEVENS: Are there any other
2 things we need to move?

3 MR. SAYLER: I believe all the items are moved
4 into record. However, there has been discussion about
5 stipulated exhibits between the parties that staff is
6 not aware of that don't appear on this exhibit list. If
7 it's possible to take five minutes -- and I do
8 apologize, but we need to get this done tonight, because
9 we don't want any post-hearing fights about this. If
10 it's possible for me to meet with the attorneys and the
11 parties to find out what exactly they have agreed to
12 stipulate to, and then we can move on.

13 COMMISSIONER STEVENS: Commissioner Skop.

14 COMMISSIONER SKOP: Thank you, Mr. Chair.
15 With respect to the special agenda date, has that date
16 been changed, or is that going to stay what it was?

17 COMMISSIONER STEVENS: What I have is special
18 agenda June 2nd.

19 CHAIRMAN AGENZIANO: No, Mr. Chair.

20 COMMISSIONER STEVENS: Go ahead.

21 CHAIRMAN AGENZIANO: I've requested a change
22 in the date for May 28th.

23 MR. SAYLER: May 28th. But all the other
24 remaining dates, the hearing transcript will still be
25 May 5th. The briefs will still be due May 13th. The

1 recommendation will be filed on May 20th with a special
2 agenda date for May 28th. And then we will expedite the
3 order as soon as possible following the Commission's
4 decision.

5 COMMISSIONER STEVENS: Is that a Thursday?

6 CHAIRMAN AGENZIANO: Friday.

7 MR. SAYLER: Friday, May 28th.

8 COMMISSIONER STEVENS: Can we do it the 27th?

9 MR. SAYLER: I believe there's a hearing on
10 the calendar for that day.

11 COMMISSIONER STEVENS: The reason I ask is,
12 that is a --

13 MR. SAYLER: It's the Friday before Memorial
14 Day weekend.

15 COMMISSIONER STEVENS: Yep. Can we go
16 Thursday?

17 MR. SAYLER: I would have to consult with the
18 Commission calendar. What I can do -- we have to make
19 this decision and have the notice tomorrow in order to
20 get it for that particular week. However, I can consult
21 with Mary Michael in the morning and find out if there's
22 availability. And it really depends upon the hearing
23 that's going on Monday through Thursday and whether the
24 Commissioners are available on the 27th and whether it's
25 the morning or the afternoon, and I don't know. This is

1 uncharted territory. I don't know if we can say --

2 COMMISSIONER STEVENS: That's not a good
3 Friday to have a hearing. Commissioner Skop.

4 COMMISSIONER SKOP: I agree. I mean, whatever
5 we can do to accommodate a date that's not a hardship on
6 staff I would agree with. I know the dates have been
7 changed once and it's compressed. The briefs are coming
8 in. You know, if this were not a contested hearing, and
9 based on what I've heard, I would take the extraordinary
10 step of looking towards a bench vote. But because of
11 the parties wanting to make a brief, I think they should
12 be afforded that right. It's not something I usually
13 do. But again, one my concerns, though, is, you know,
14 the quicker we adjudicate the case, that addresses that
15 lingering issue about some of the issues on the
16 convertible tax credit. So time is of the essence, one
17 way or another, depending on how the Commission rules.

18 COMMISSIONER STEVENS: Mr. Sayler, what do we
19 need to do?

20 MR. SAYLER: We understand from speaking with
21 Ms. Salak that that hearing is supposed to be shortened,
22 so potentially that Thursday would be available.

23 CHAIRMAN AGENZIANO: That Thursday?

24 MR. SAYLER: To make it Thursday, the 27th.
25 They say they're supposed to hear from the parties soon.

1 Ms. Salak will find out, will be here tomorrow, about
2 the 27th.

3 COMMISSIONER EDGAR: Can I suggest this? If
4 we're going to take five minutes to figure out the
5 documents, the evidence, maybe we can use that time also
6 to look a little more closely at the calendar, and when
7 we come back in five minutes, maybe we can do it all.

8 COMMISSIONER STEVENS: Mr. Wright.

9 MR. WRIGHT: Since we're taking five minutes
10 and not adjourning, that's great. Thank you, sir.

11 COMMISSIONER STEVENS: Yes, sir. Take five.

12 COMMISSIONER SKOP: Mr. Chair.

13 COMMISSIONER STEVENS: Yes, sir.

14 COMMISSIONER SKOP: Just also too when the
15 brief dates will be due when we come back.

16 (Short recess.)

17 COMMISSIONER STEVENS: Erik, what did we --
18 Mr. Sayler, what did we agree to?

19 MR. SAYLER: I have spoken with the parties,
20 and they have provided me a list of all the exhibits
21 that they have stipulated to being in the record, and I
22 would ask that that -- a composite list be created and
23 identified as composite list -- or Exhibit Number 92,
24 composite stipulated exhibits. I have the list here,
25 and it will just be a late-filed exhibit, and that's

1 what I understand the parties have agreed to.

2 COMMISSIONER STEVENS: So moved. Any
3 objections? They're in.

4 (Exhibit Number 92 was identified and admitted
5 into the record.)

6 COMMISSIONER STEVENS: Mr. Sayler, do we have
7 any other business?

8 MR. SAYLER: Yes. It is the actual start time
9 for the special agenda that is now at least tentatively
10 scheduled for the 27th or scheduled for the 27th.

11 COMMISSIONER STEVENS: Okay.

12 MR. SAYLER: Traditionally we start these at
13 9:30 in the morning, but given that there's another
14 hearing that is taking place those four days, it may be
15 worthwhile starting this special agenda earlier that
16 morning, and then if that other hearing is continuing
17 on, to then just resume that hearing after the
18 conclusion of the special agenda on May 27th, assuming
19 that's possible.

20 COMMISSIONER STEVENS: Commissioner Argenziano
21 first.

22 CHAIRMAN ARGENZIANO: Well, here's what we
23 could do there. If we start at our normal time, which
24 is 9:30, we could do that, or if we started earlier. I
25 don't know how much earlier anybody really wants to

1 start, but if we started earlier, we would have a better
2 chance.

3 COMMISSIONER STEVENS: I'll start at 7:00.

4 CHAIRMAN ARGENZIANO: Well, 7:30, 8:00.

5 COMMISSIONER STEVENS: Commissioner Skop.

6 COMMISSIONER SKOP: Thank you, Mr. Chair.

7 Just to that point, in terms of starting earlier, you
8 know, I guess my preference would be to start at 9:30
9 with the prior case if need be and then break at a time
10 certain to consider the special agenda and then go back
11 in. But I think we'll finish early on that one hearing
12 date, so maybe we could start at 11:00 or something like
13 that. I don't think this would take too once we discuss
14 it.

15 COMMISSIONER STEVENS: Commissioner Edgar.

16 COMMISSIONER EDGAR: Whatever works. Thank
17 you for asking.

18 COMMISSIONER STEVENS: Commissioner Klement.

19 COMMISSIONER KLEMENT: I'm good with what
20 seems the best. Perhaps the staff might be able to have
21 a better feel for it than I do.

22 COMMISSIONER STEVENS: Mr. Sayler, what
23 Commissioner Skop said, start at 9:30 and then we break
24 at a time certain for the other agenda and then come
25 back to it?

1 MR. SAYLER: We can do that, start -- are you
2 saying start this hearing at 9:30, or was it to have the
3 special agenda start at a time certain?

4 COMMISSIONER SKOP: Special agenda at a time
5 certain.

6 COMMISSIONER EDGAR: Well, just a suggestion,
7 since you did ask.

8 COMMISSIONER STEVENS: Go ahead.

9 COMMISSIONER EDGAR: I was just thinking that
10 we may have people driving over from Gainesville for
11 that day, and therefore, it may be more convenient if we
12 started a little later on that day for the parties. I
13 will be here at whatever time you tell me to be here.

14 COMMISSIONER STEVENS: Well, if we start the
15 special agenda at 9:30, which is joinable, then when we
16 finish with that, go into the --

17 MR. SAYLER: If it's still continuing. It may
18 have concluded.

19 COMMISSIONER STEVENS: Commissioner Skop.

20 COMMISSIONER SKOP: Thank you, Mr. Chair. I
21 guess what I was suggesting, I think this aligns with
22 people that may be traveling from Gainesville. If we
23 start at 9:30 on the hearing that's currently scheduled
24 and then temporarily adjourn, pick up the special agenda
25 for this case, and then if necessary, go back into the

1 other case at the conclusion. I think that will
2 probably work best, because if we started at 10:00 or
3 11:00, that gives people from Gainesville the time to
4 get here.

5 COMMISSIONER EDGAR: Suggest 11:00.

6 COMMISSIONER SKOP: That's fine.

7 COMMISSIONER STEVENS: Mr. Sayler, is that --

8 MR. SAYLER: 11:00 works for staff.

9 COMMISSIONER STEVENS: Is this feasible for
10 staff?

11 MR. SAYLER: Yes.

12 COMMISSIONER STEVENS: Okay.

13 MR. SAYLER: Unless my higher-ups tell me
14 tomorrow that it's not feasible, then 11:00 a.m. is
15 feasible for staff.

16 COMMISSIONER STEVENS: Okay. All right. So
17 moved. Anything else?

18 CHAIRMAN ARGENZIANO: I just want to say thank
19 you to everybody, and to the ladies who are not our
20 regular people that come before us. And sometimes this
21 can be intimidating. You showed no sign of it today.
22 So thank you very much, and I just thank everybody for
23 their patience.

24 MR. WRIGHT: And thank you again,
25 Commissioners, very much.

1 CHAIRMAN AGENZIANO: And thank you --

2 COMMISSIONER STEVENS: Thank you all for being
3 here.

4 CHAIRMAN AGENZIANO: Mr. Chair, great job,
5 both of you.

6 COMMISSIONER STEVENS: Oh, thank you.

7 CHAIRMAN AGENZIANO: Thank you.

8 COMMISSIONER STEVENS: Motion to adjourn?

9 COMMISSIONER SKOP: So moved.

10 COMMISSIONER STEVENS: I could handle it like
11 everyone else.

12 CHAIRMAN AGENZIANO: So moved.

13 COMMISSIONER STEVENS: Stop, stop, stop,
14 adjourn, Argenziano second, adjourned.

15 (Proceedings concluded at 8:55 p.m.)

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CERTIFICATE OF REPORTER

STATE OF FLORIDA:

COUNTY OF LEON:

I, MARY ALLEN NEEL, Registered Professional Reporter, do hereby certify that the foregoing proceedings were taken before me at the time and place therein designated; that my shorthand notes were thereafter translated under my supervision; and the foregoing pages numbered 390 through 596 are a true and correct record of the aforesaid proceedings.

I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor relative or employee of such attorney or counsel, or financially interested in the foregoing action.

DATED THIS 5th day of May, 2010.


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