

Susan D. Ritenour
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June 3, 2010

RECEIVED-FPSC
10 JUN -4 AM 10:42
COMMISSION
CLERK

Ms. Ann Cole, Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee FL 32399-0850

Dear Ms. Cole:

Re: Docket No. 100154-EG

Enclosed are the original and five copies of Gulf Power Company's responses to Staff's First Data Request, filed by FedEx in the above-referenced docket.

Sincerely,

Susan D. Ritenour (lw)

COM _____
APA _____
BCR _____
GCL 1 _____
KAB _____
SSC _____
ADG _____
OPC _____
CLK _____

vm

Enclosures

cc: Beggs & Lane
Jeffrey A. Stone, Esq.
George Cavros, Esq.

DOCUMENT NUMBER DATE

04652 JUN-4 0

FPSC-COMMUNICATIONS

1. Please provide, on an individual program basis, the following tables and forms included in the Company's petition. Please provide an electronic copy in Excel (.xls file format).
 - a. Program Participation Values
 - b. Program & Individual Measure Savings @ the Meter
 - c. Program & Individual Measure Savings @ the Generator
 - d. PSC Form CE 1.1 (Financial Assumptions)
 - e. PSC Form CE 2.3 (Total Resource Cost Test)
 - f. PSC Form CE 2.4 (Participant Costs and Benefits)
 - g. PSC Form CE 2.5 (Rate Impact Measure Test)

ANSWER:

The enclosed CD contains the requested electronic files above. The bottom tabs of the enclosed Excel spreadsheet represent Gulf's programs. Multiple tables on some tabs represent different measures within that program. The tables in Excel columns A through G respond to parts a, b, and c of the above question, while the tables in Excel columns J through BL respond to parts d, e, f, and g of the question.

For the following questions (2-5), please provide the name of each program, indicate the customer category of the program, and whether it represents an energy efficiency, demand response, or renewable program. Please include all programs on a single table, adding columns as necessary.

2. Please provide, on an individual program basis, the cumulative projected savings over the period 2010 through 2019. As part of this response, please also provide the percentage of the Commission's Authorized Goals and the Company's proposed demand and energy savings met by the program. Please complete the table below and provide an electronic copy in Excel (.xls file format) with the hard copy response.

ANSWER:

See the table on the following page (Item No. 2, Page 2 of 2).

3. Please provide, on an individual program basis, the cumulative net present value of expenditures required over the period 2010 through 2019. Please indicate the type of expenditure, separating them into categories including administrative, marketing, equipment, operations & maintenance, and incentives/rebates to customers. As part of this response, please also provide the percentage that each category represents of the total program expenditures. Indicate the first year rate impact of these expenditures, percentage of the total Energy Conservation Cost Recovery Clause for the first year of these expenditures, and any lost revenues associated with the program. Please complete the table below and provide an electronic copy in Excel (.xls file format) with the hard copy response.

ANSWER:

See the table in Gulf's response to Item No. 2, Page 2 of 2.

Ms. Ann Cole, Commission Clerk
Staff's First Data Request
June 3, 2010

bc: J. Floyd
R. Dodd
G. Livingston
J. Mintz
D. Shell
K. Harris

State of Florida



Public Service Commission

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD
TALLAHASSEE, FLORIDA 32399-0850

-M-E-M-O-R-A-N-D-U-M-

DATE: March 25, 2011
TO: Division of Regulatory Analysis
FROM: Ann Cole, Commission Clerk, Office of Commission Clerk *ac*
RE: Docket Number 100154-EG, Document Number 04652-10

Attached please find one CD in the above-referenced matter identified as Staff's First Data Request, Docket No. 100154, Gulf Power Company, June 3, 2010. This CD is being forwarded to the Division of Regulatory Analysis for further disposition.

If you have any questions regarding this transmittal, please feel free to contact me.

Thank you.

Double-click an **Document 04652-10** Press F2 to Search

DOCKET STATUS

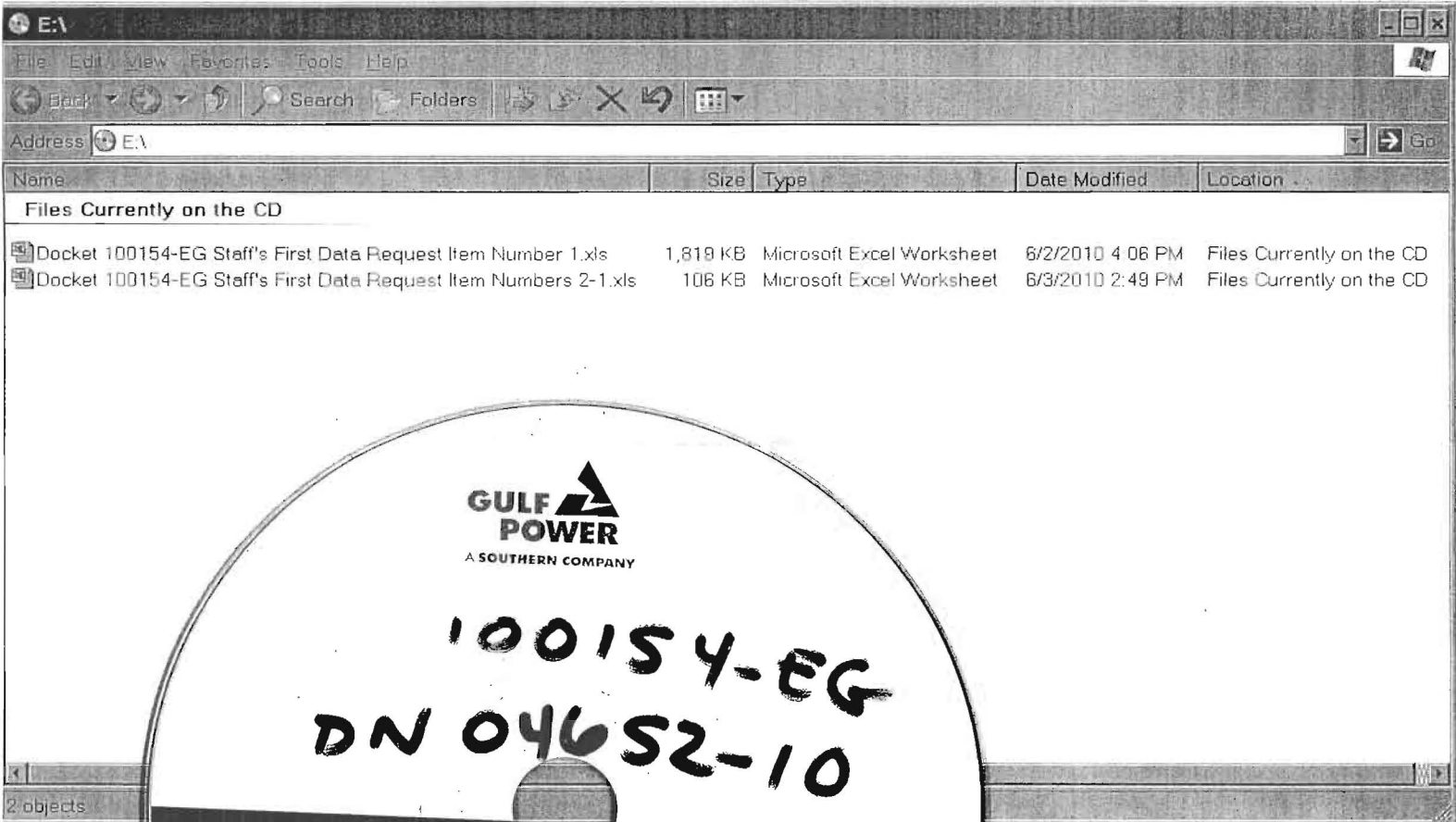
Document # / Order # / Count 1 of 1

Document Details

Document Number:	04652-10	Date Filed:	06/04/2010
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Document Description: GPC (Ritenour) - Letter dated 6/3/10 with attached responses to staff's first data request. [CLK note: A portion of this document contains Excel files which are provided on CD only, for a copy of the CD, please contact the Office of Commission Clerk at clerk@psc.state.fl.us.]

OK Cancel Apply



**GULF
POWER**
A SOUTHERN COMPANY

100154-EG
DN 04652-10

Staff's First Data Request
Docket No. 100154
Gulf Power Company
June 3, 2010

DOCUMENT NUMBER - DATE
04652 JUN-4 2010
FPSC-COMMISSION CLERK

4. Please provide, on an individual program basis, the results of the E-TRC, E-RIM, and Participants Tests. Include the cumulative net present values of all benefits and costs. As part of this response, please provide the payback period for each program. Please complete the table below and provide an electronic copy in Excel (.xls file format) with the hard copy response.

ANSWER:

See the table in Gulf's response to Item No. 2, Page 2 of 2.

5. Please provide, for each program, a list of measures associated with that program. For programs with varying incentives by device or installation, please represent each as a separate 'measure' within the program. For Audit Programs, assume that any equipment provided or installed (such as Compact Fluorescent Light Bulbs) are a separate 'measure.'

ANSWER:

1. Residential Energy Audit and Education Program
 - a. Home Energy Reporting
2. Community Energy Saver Program
 - a. Compact Fluorescent Light Bulbs
 - b. Water Heater Temperature Check and Adjustment
 - c. DWH Pipe Wrap – 10 ft.
 - d. Faucet Aerators
 - e. Low-flow Showerheads
3. Landlord-Renter Custom Incentive Program
4. HVAC Efficiency Program
 - a. HVAC Maintenance
 - b. HVAC Retirement Tier 1
 - c. HVAC Retirement Tier 2
 - d. HVAC Retirement Tier 3
 - e. HVAC Upgrade Tier 1
 - f. HVAC Upgrade Tier 2
 - g. HVAC Upgrade Tier 3
 - h. Duct Repair
 - i. ECM Fan
5. Heat Pump Water Heater Program
6. Ceiling Insulation Program
7. High Performance Window Program
 - a. Window Replacement
 - b. Window Film
8. Reflective Roof Program
9. Variable Speed Pool Pump Program
10. Energy Select
11. Energy Select Lite
12. Self-Install Energy Efficiency Program
 - a. Energy Star Refrigerator
 - b. Energy Star Freezer
 - c. Energy Star Clothes Washer

- d. Energy Star Window A/C Unit
- e. Compact Fluorescent Lamps
- 13. Refrigerator Recycling Program
- 14. Commercial/Industrial Audit Program
- 15. HVAC Retrocommissioning Program
- 16. Commercial Building Efficiency Program
 - a. HVAC Efficiency Upgrade
 - i. Air Source A/C or Heat Pump
 - ii. Geothermal Heat Pump
 - b. Heat Pump Water Heater
 - c. Ceiling/Roof Insulation
 - d. Window Film
 - e. Interior Lighting
 - i. Fluorescent Lighting
 - ii. LED Lighting
 - iii. Occupancy Sensors
 - f. Reflective Roof
- 17. HVAC Occupancy Sensor Program
- 18. High Efficiency Motor Program
 - a. 1 to 5 HP
 - b. 6 to 50 HP
 - c. 51 HP and up
- 19. Food Service Efficiency Program
 - a. Convection Oven
 - b. Fryer
 - c. Griddle
 - d. Steamer
 - e. Holding Cabinet
 - f. Ice Machine
- 20. Commercial/Industrial Custom Incentive Program
- 21. Real Time Pricing Program
- 22. Solar for Schools Program
- 23. Solar Thermal Water Heating Program
- 24. Solar Photovoltaic Program
- 25. Solar Thermal Water Heating for Low-Income Housing Program

For the following questions (6-9), only consider those programs which feature multiple measures. Please provide the name of each measure, and indicate with which program it is associated. Include all measures on a single table, adding columns as necessary.

6. Please provide, for each measure identified by the criteria above, the cumulative projected savings over the period 2010 through 2019. As part of this response, please also provide the percentage of the Commission's Authorized Goals and the Company's proposed demand and energy savings met by the measure. Please complete the table below and provide an electronic copy in Excel (.xls file format) with the hard copy response.

ANSWER:

See the table on the following page (Item No. 6, Page 2 of 2).

7. Please provide, for each measure identified by the criteria above, the cumulative net present value of expenditures required over the period 2010 through 2019. Please indicate the type of expenditure, separating them into categories including administrative, marketing, equipment, operations & maintenance, and incentives/rebates to customers. As part of this response, please also provide the percentage that each category represents of the total measure expenditures. Indicate the first year rate impact of these expenditures, percentage of the total Energy Conservation Cost Recovery Clause for the first year of these expenditures, and the lost revenues associated with the measure. Please complete the table below and provide an electronic copy in Excel (.xls file format) with the hard copy response.

ANSWER:

See the table in Gulf's response to Item No. 6, Page 2 of 2.

8. Please provide, for each measure identified by the criteria above, the results of the E-TRC, E-RIM, and Participants Tests. Include the cumulative net present values of all benefits and costs. As part of this response, please also provide the payback period for each measure. Please complete the table below and provide an electronic copy in Excel (.xls file format) with the hard copy response.

ANSWER:

See the table in Gulf's response to Item No. 6, Page 2 of 2.

9. Please provide, for each measure identified by the criteria above, the incentive rate provided and the estimated customer equipment cost. Indicate the amount of nonrecurring expenses by category, including administrative, equipment, and incentives/rebates to customers. As part of this response, please also provide the rate for recurring expenses by category. Please complete the table below and provide an electronic copy in Excel (.xls file format) with the hard copy response.

ANSWER:

See the table in Gulf's response to Item No. 6, Page 2 of 2.

10. Please complete the following table regarding the Company's Avoided Unit selected for purposes of program development and cost-effectiveness testing. Include the unit's seasonal capacity, technology type, primary fuel, and commercial in-service date. Please also provide financial data sufficient to calculate the avoided cost of the unit, including its capital and operations & maintenance cost. In addition, please indicate the avoided energy rate utilized for energy savings in programs. Please complete the table below and provide an electronic copy in Excel (.xls file format) with the hard copy response.

ANSWER:

Avoided Unit Information		
Plant Name		Generic
Unit #		Unlocated
Technical Information		
Capacity	Summer	840 (MW)
	Winter	900 (MW)
Technology Type		Combined Cycle
Primary Fuel		Natural Gas
Commercial In-service Date		2014
Performance Data		
Capacity Factor		40.8 (%)
Heat Rate		6,874 (BTU/kWh)
Financial Data		
Book Life		40 (Years)
Total Installed Cost		\$ 915 (\$/kW)
Fixed O&M Cost*		\$ 8.11 (\$/kW-year)
Variable O&M		\$ 1.71 (\$/MWh)
Avoided Fuel		
Avoided Energy Rate		\$ 83.26 (\$/MWh)

*Does not include firm gas transportation cost

11. Please complete the following table regarding the Company's projected customer rates for non-fuel energy rates and demand that are utilized in the Company's cost-effectiveness tests. Please complete the table below and provide an electronic copy in Excel (.xls file format) with the hard copy response.

ANSWER:

Projected Rate Information		
Residential		
Non-Fuel Energy Rate	5.085	(cents/kWh)
Escalation Rate*	2.68	(%)
Commercial		
Non-Fuel Energy Rate	2.458	(cents/kWh)
Escalation Rate*	2.68	(%)
Demand Rate	5.42	(\$/kW-mo)
Escalation Rate*	2.68	(%)

*Compound Average Growth Rate 2009-2038

12. Please complete the following table regarding the Company's estimations of line loss utilized in the estimation of generator savings. As part of this response, please indicate the values used for residential and commercial customers separately. Please complete the table below and provide an electronic copy in Excel (.xls file format) with the hard copy response.

ANSWER:

Line Loss Values		
Residential		
Energy Percentage	9.1	(%)
Demand Percentage	14.2	(%)
Commercial		
Energy Percentage	9.1	(%)
Demand Percentage	14.2	(%)

13. Please describe how costs associated with CO₂ Emissions are included in the Company's cost-effectiveness tests. As part of this response, please provide the annual cost assumed per ton of carbon dioxide equivalent, and the projected emission rate per megawatt-hour. Please indicate if there is any difference between these values and the values provided in the Commission's review of numeric conservation goals dockets.

ANSWER:

During the conservation goal setting process, Gulf included the projected future cost of CO₂ emissions as a component of the avoided energy cost when performing cost-effectiveness evaluations. Effectively, the CO₂ cost increases the benefit associated with avoiding energy with a conservation measure. While there is currently no federal or state regulation of CO₂ emissions, this method is consistent with how other environmental compliance costs are included in Gulf's analysis.

Gulf provided the following table of CO₂ assumptions in response to Staff's Eighth Set of Interrogatories, No. 46 in Docket No. 080410-EG. Gulf utilized the "\$20/Ton" scenario in development of the E-RIM High and E-TRC High achievable potential projections. The table also provides the emissions rate of the avoided unit used in Gulf's analysis. Gulf utilized the same assumptions in calculating the cost-effectiveness results provided in the proposed DSM plan.

Year	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Cost of CO ₂ (10\$/Ton)						\$11.41	\$11.83	\$12.61	\$13.43	\$14.32
Cost of CO ₂ (20\$/Ton)						\$22.82	\$23.66	\$25.21	\$26.87	\$28.64
Cost of CO ₂ (30\$/Ton)						\$33.30	\$35.48	\$37.82	\$40.30	\$42.95
CO ₂ Emission Rate ¹ (Ton/MWh)					.402	.402	.402	.402	.402	.402

Footnote 1: The CO₂ emission rate provided is for the combined cycle unit with a heat rate of 6,874 BTU/kWh designated as Gulf's avoided unit. The emission rate is a function of the CO₂ content of natural gas (117.1 lbs/MMBtu) and the heat rate of the unit.

14. Please describe how the savings from conducting energy audits are calculated. As part of this response, please provide the percentage difference between savings associated with any equipment provided or installed (such as Compact Fluorescent Light Bulbs), and other sources.

ANSWER:

Gulf Power's proposed DSM Plan does not count savings associated with energy audits for the purpose of meeting the Commission-approved goals. However, if a customer adopts one or more conservation or energy efficiency measures as a result of participation in an energy audit, savings associated with such measure(s) are counted for purposes of goal achievement.

15. Please explain or describe any tax rebates that may be available to customers during the 2010 through 2019 period for installation of any measures discussed in response to questions 6-9 above, including energy efficiency and customer-owned renewable generation. As part of this response, please include the associated program name, specific measure, and expiration dates as appropriate for each tax rebate, and whether the rebate was included in cost-effectiveness tests.

ANSWER:

The current federal tax code provides a 30% tax credit for certain energy efficiency products installed in a homeowner's primary residence. This tax credit is available through December 31, 2010 and has a maximum benefit of \$1,500 to the homeowner for any combination of products installed.

The federal tax code also provides a 30% tax credit for installation of solar thermal water heaters, solar PV, and geothermal heat pumps. This tax credit is available through December 31, 2016 and has no cap.

Program	Measure	Expiration date of tax credit¹	Amount of credit included in cost-effectiveness test
HVAC Efficiency	Retirement, tier 2	Dec 31, 2010	\$1,260
HVAC Efficiency	Retirement, tier 3	Dec 31, 2016	\$2,175
HVAC Efficiency	Upgrade, tier 2	Dec 31, 2010	\$1,365
HVAC Efficiency	Upgrade, tier 3	Dec 31, 2016	\$2,175
Heat Pump Water Heater	Heat pump water heater	Dec 31, 2010	\$0 ²
Ceiling Insulation	Ceiling insulation	Dec 31, 2010	\$0 ²
High Performance Window	Windows	Dec 31, 2010	\$0 ²
Reflective Roof	Cool roof	Dec 31, 2010	\$0 ²
Renewable Energy	Solar thermal water heater	Dec 31, 2016	N/A ³
Renewable Energy	Solar PV	Dec 31, 2016	N/A ³

Footnote 1: For the cost-effectiveness calculations, Gulf assumed all tax credits extend through the end of the program or 2019, whichever comes first. Since the energy efficiency equipment tax credit is capped at \$1,500, Gulf assumed all tax credit would be applied to the HVAC program measures, thus no tax credit was applied to non-HVAC measures.

Footnote 2: Since the energy efficiency equipment tax credit is capped at \$1,500, Gulf assumed all tax credit would be applied to the HVAC program measures, thus no tax credit was applied to non-HVAC measures.

Footnote 3: Cost-effectiveness results for Renewable Energy Programs were not provided in the DSM Plan filed with the Commission.

16. Regarding photovoltaic panels for schools, please explain or describe the difference in ownership of the solar facility between this program and other customer-side renewable energy installations. Please indicate when ownership would be transferred to the school. Also, please discuss anticipated maintenance costs over the life of the photovoltaic panels.

ANSWER:

Under Gulf Power's proposed Solar for Schools Program, Gulf has proposed to provide the full capital funding for the installation of up to 10 kW solar photovoltaic (PV) systems at various schools served by Gulf. Gulf would own and ensure proper maintenance of the solar equipment for a period of five years. At the end of the five-year period, ownership and maintenance of the system would be transferred to the respective schools for their continued use. Systems installed under the other solar incentive programs proposed by Gulf would be funded by the customer with the upfront cost being reduced by the Gulf Power incentive. Customers installing systems under these programs would immediately take ownership of the systems upon installation and would be completely responsible for the proper maintenance and operation of the systems.

Based on direct input from the Florida Solar Energy Center (FSEC), normal maintenance costs for major components over the life of a PV system with battery back-up is estimated to be as follows:

Component	Expected Life	Cost to Replace	Occurrences over System Life	Total Maintenance Cost
Batteries	10-15 years	\$15,000	2	\$30,000
Inverter	10 years	\$6,000	2	\$12,000
Modules	30 years	N/A	0	\$300/yr

17. Please explain or describe the impact of other state or local programs that provide renewable generation to emergency shelters or other facilities that may offset, reduce the cost, or be an source of funding for photovoltaic systems for schools designated as an emergency alternate shelter.

ANSWER:

The Florida Solar Energy Center (FSEC) received a \$10 million economic stimulus grant to fund the new SunSmart Emergency Shelter (E-Shelter) Program. Under this program, ninety schools designated as emergency shelters across the state of Florida are expected to receive solar electric systems with battery backup. These systems will provide power to critical loads in each shelter in the event of a power outage and will serve as an educational tool for teachers to use in their energy curriculum. Gulf Power's proposed Solar for Schools Program would supplement the reach of this program by funding PV installations in additional schools within Gulf Power's service area that would otherwise not be able to participate in the program due to limited program funding. FSEC's E-Shelter Program is the only program that Gulf is currently aware of that is expected to provide renewable generation to emergency shelters in the state of Florida.

18. For each program for which modifications have been proposed in 2010, please describe the specific modification(s) made to the program and the reason for each modification. As part of this response, please provide the savings estimates associated with the program prior to the proposed modifications.

ANSWER:

The Residential Energy Audit Program has been re-named Residential Energy Audit and Education Program and modified to add the following components:

1. Home Energy Reporting
2. School-based Awareness and Education
3. Community Awareness and Education
4. Technical Training

The Home Energy Reporting component is a behavior modification measure that is based on increasing a customer's awareness about their energy use and ways to save money and energy. This is similar to how an energy audit might result in customer behavioral changes and, therefore, is included as part of the Energy Audit and Education Program. Specific program savings are based on projections of actual savings experienced by other utilities and are included as part of Gulf's plan for years 2011-2013.

The School-based and Community Awareness and Education components and the Technical Training component are aspects of Gulf's Energy Education Program Pilot approved by the Commission in Order No. PSC-08-0802-PAA-EG in December 2008. These educational initiatives are being combined into the audit program as complementary educational initiatives related to increasing customers' awareness of their energy usage and ways to save money and energy.

The Energy Select Program participation projections have been decreased from projections made in the 2005 DSM Plan. This reduction is intended to reflect Gulf's actual program experience since 2005.

The Residential Geothermal Heat Pump Program has been incorporated as the Retirement Tier 3 and Upgrade Tier 3 component of the HVAC Efficiency Program. The maximum rebate for each of these measures is also increased from \$400/ton to \$500/ton. These modifications facilitate a more seamless delivery of HVAC efficiency options in the program. In addition, the total program savings projections are revised to reflect changes in participation and per-installation savings.

The Commercial Geothermal Heat Pump Program has been modified to increase the incentive from \$400/ton to \$500/ton and to eliminate the maximum tonnage limit for incentive qualification. This modification is being made to increase the availability and certainty of an incentive to prospective commercial customers considering geothermal heating and cooling equipment in new and existing construction. In addition, the total program savings projections are revised to reflect changes in participation and per-installation savings.

The Energy Services Program is being renamed the Commercial/Industrial Custom Incentive Program. This program is renamed in order to eliminate confusion with Gulf Power's Energy Services business unit which provides project management services to large commercial and industrial customers.

GoodCents Select Program

At the Meter						
Year	Per Customer kWh Reduction	Per Customer Winter kW Reduction	Per Customer Summer kW Reduction	Total Annual kWh Reduction	Total Annual Winter kW Reduction	Total Annual Summer kW Reduction
2005	762	2.20	1.73	2,286,000	6,600	5,190
2006	762	2.20	1.73	2,286,000	6,600	5,190
2007	762	2.20	1.73	2,286,000	6,600	5,190
2008	762	2.20	1.73	2,286,000	6,600	5,190
2009	762	2.20	1.73	2,286,000	6,600	5,190
2010	762	2.20	1.73	2,286,000	6,600	5,190
2011	762	2.20	1.73	2,286,000	6,600	5,190
2012	762	2.20	1.73	2,286,000	6,600	5,190
2013	762	2.20	1.73	2,286,000	6,600	5,190
2014	762	2.20	1.73	2,286,000	6,600	5,190

At the Generator						
Year	Per Customer kWh Reduction	Per Customer Winter kW Reduction	Per Customer Summer kW Reduction	Total Annual kWh Reduction	Total Annual Winter kW Reduction	Total Annual Summer kW Reduction
2005	831	2.89	2.27	2,491,740	8,668	6,816
2006	831	2.89	2.27	2,491,740	8,668	6,816
2007	831	2.89	2.27	2,491,740	8,668	6,816
2008	831	2.89	2.27	2,491,740	8,668	6,816
2009	831	2.89	2.27	2,491,740	8,668	6,816
2010	831	2.89	2.27	2,491,740	8,668	6,816
2011	831	2.89	2.27	2,491,740	8,668	6,816
2012	831	2.89	2.27	2,491,740	8,668	6,816
2013	831	2.89	2.27	2,491,740	8,668	6,816
2014	831	2.89	2.27	2,491,740	8,668	6,816

Customers and Participation Rates					
Year	Total Number of Customers	Total Number of Eligible Customers	Annual Number of Program Participants	Cumulative Penetration Level %	Cumulative Number of Program Participants
2005	351,803	349,866	3,000	0.9%	3,000
2006	357,806	355,829	3,000	1.7%	6,000
2007	364,154	362,137	3,000	2.5%	9,000
2008	371,344	369,287	3,000	3.2%	12,000
2009	379,588	377,489	3,000	4.0%	15,000
2010	388,245	386,104	3,000	4.7%	18,000
2011	396,743	394,558	3,000	5.3%	21,000
2012	405,204	402,974	3,000	6.0%	24,000
2013	414,998	412,723	3,000	6.5%	27,000
2014	425,904	423,583	3,000	7.1%	30,000

Residential Geothermal Heat Pump Program

At the Meter						
	Per Customer kWh	Per Customer Winter kW	Per Customer Summer kW	Total Annual kWh	Total Annual Winter kW	Total Annual Summer kW
Year	Reduction	Reduction	Reduction	Reduction	Reduction	Reduction
2005	1,107	0.77	1.04	332,100	231	312
2006	1,107	0.77	1.04	332,100	231	312
2007	647	-0.60	0.99	194,100	-180	297
2008	647	-0.60	0.99	194,100	-180	297
2009	647	-0.60	0.99	194,100	-180	297
2010	647	-0.60	0.99	129,400	-120	198
2011	647	-0.60	0.99	129,400	-120	198
2012	647	-0.60	0.99	129,400	-120	198
2013	647	-0.60	0.99	129,400	-120	198
2014	647	-0.60	0.99	129,400	-120	198
At the Generator						
	Per Customer kWh	Per Customer Winter kW	Per Customer Summer kW	Total Annual kWh	Total Annual Winter kW	Total Annual Summer kW
Year	Reduction	Reduction	Reduction	Reduction	Reduction	Reduction
2005	1,207	1.01	1.37	361,989	303	410
2006	1,207	1.01	1.37	361,989	303	410
2007	705	-0.79	1.30	211,569	-236	390
2008	705	-0.79	1.30	211,569	-236	390
2009	705	-0.79	1.30	211,569	-236	390
2010	705	-0.79	1.30	141,046	-158	260
2011	705	-0.79	1.30	141,046	-158	260
2012	705	-0.79	1.30	141,046	-158	260
2013	705	-0.79	1.30	141,046	-158	260
2014	705	-0.79	1.30	141,046	-158	260
Customers and Participation Rates						
	Total Number of Customers	Total Number of Eligible Customers	Annual Number of Program Participants	Cumulative Penetration Level %	Cumulative Number of Program Participants	
Year	Customers	Customers	Participants	%	Participants	
2005	351,803	349,866	300	0.1%	300	
2006	357,806	355,829	300	0.2%	600	
2007	364,154	362,137	300	0.2%	900	
2008	371,344	369,287	300	0.3%	1,200	
2009	379,588	377,489	300	0.4%	1,500	
2010	388,245	386,104	200	0.4%	1,700	
2011	396,743	394,558	200	0.5%	1,900	
2012	405,204	402,974	200	0.5%	2,100	
2013	414,998	412,723	200	0.6%	2,300	
2014	425,904	423,583	200	0.6%	2,500	

Commercial Geothermal Heat Pump Program

At the Meter						
<u>Year</u>	<u>Per Customer kWh Reduction</u>	<u>Per Customer Winter kW Reduction</u>	<u>Per Customer Summer kW Reduction</u>	<u>Total Annual kWh Reduction</u>	<u>Total Annual Winter kW Reduction</u>	<u>Total Annual Summer kW Reduction</u>
2005	14,167	8.52	6.59	70,835	43	33
2006	14,167	8.52	6.59	141,670	85	66
2007	769	1.69	4.77	11,535	25	72
2008	769	1.69	4.77	15,380	34	95
2009	769	1.69	4.77	15,380	34	95
2010	769	1.69	4.77	15,380	34	95
2011	769	1.69	4.77	15,380	34	95
2012	769	1.69	4.77	15,380	34	95
2013	769	1.69	4.77	15,380	34	95
2014	769	1.69	4.77	15,380	34	95

At the Generator						
<u>Year</u>	<u>Per Customer kWh Reduction</u>	<u>Per Customer Winter kW Reduction</u>	<u>Per Customer Summer kW Reduction</u>	<u>Total Annual kWh Reduction</u>	<u>Total Annual Winter kW Reduction</u>	<u>Total Annual Summer kW Reduction</u>
2005	15,442	11.19	8.65	77,210	56	43
2006	15,442	11.19	8.65	154,420	112	87
2007	838	2.22	6.26	12,573	33	94
2008	838	2.22	6.26	16,764	44	125
2009	838	2.22	6.26	16,764	44	125
2010	838	2.22	6.26	16,764	44	125
2011	838	2.22	6.26	16,764	44	125
2012	838	2.22	6.26	16,764	44	125
2013	838	2.22	6.26	16,764	44	125
2014	838	2.22	6.26	16,764	44	125

Customers and Participation Rates					
<u>Year</u>	<u>Total Number of Customers</u>	<u>Total Number of Eligible Customers</u>	<u>Annual Number of Program Participants</u>	<u>Cumulative Penetration Level %</u>	<u>Cumulative Number of Program Participants</u>
2005	53,201	46,070	5	0.0%	5
2006	54,246	46,926	10	0.0%	15
2007	55,343	47,833	15	0.1%	30
2008	56,575	48,869	20	0.1%	50
2009	57,977	50,058	20	0.1%	70
2010	59,448	51,305	20	0.2%	90
2011	60,894	52,528	20	0.2%	110
2012	62,331	53,743	20	0.2%	130
2013	63,983	55,148	20	0.3%	150
2014	65,635	56,553	20	0.3%	170