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**Lance J.M. Steinhart, P.C.**

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September 30, 2010

100414-TX

**VIA OVERNIGHT DELIVERY**

Florida Public Service Commission  
Ann Cole, Commission Clerk  
2540 Shumard Oak Blvd.  
Gunter Bldg.  
Tallahassee, Florida 32399-0850  
(850) 413-6770

Re: Capital Communications Consultants, Inc.

To Whom It May Concern:

Enclosed please find one original and one (1) copy of Capital Communications Consultants, Inc.'s Application for Authority to Provide Competitive Local Exchange Telecommunications Company Service Within the State of Florida.

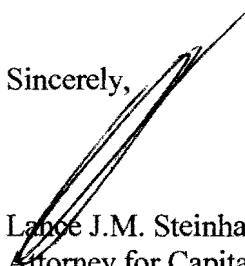
I also have enclosed a check in the amount of \$400.00 payable to the Florida Public Service Commission to cover the cost of filing these documents.

Please return a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope.

If you have any questions regarding this matter, please do not hesitate to call me. Thank you for your attention to this matter.

- COM
- APA
- ECR
- GCL
- RAD
- SSC
- ADM
- OPC
- CLK

Sincerely,

  
Lance J.M. Steinhart, Esq.  
Attorney for Capital Communications Consultants, Inc.

Enclosures  
cc: Bryan Michael

DOCUMENT NUMBER-DATE

08221 OCT-1 09

FPSC-COMMISSION CLERK

**FLORIDA PUBLIC SERVICE COMMISSION**  
**DIVISION OF REGULATORY ANALYSIS**  
**APPLICATION FORM**  
for  
**AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE**  
**TELECOMMUNICATIONS COMPANY SERVICE**  
**WITHIN THE STATE OF FLORIDA**

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**Instructions**

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and one copy of this form along with a non-refundable application fee of **\$400.00** to:

**Florida Public Service Commission**  
**Office of Commission Clerk**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6770**

- E. A filing fee of **\$400.00** is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).
- F. If you have questions about completing the form, contact:

**Florida Public Service Commission**  
**Division of Regulatory Analysis**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6600**

1. This is an application for (check one):

**Original certificate** (new company).

**Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

**Approval of assignment of existing Certificate:** Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

2. Name of company: Capital Communications Consultants, Inc.

3. Name under which applicant will do business (fictitious name, etc.):

4. Official mailing address:

Street/Post Office Box: 7320 Old Clinton Highway, Suite 10  
City: Knoxville  
State: Tennessee  
Zip: 37921

5. Florida address:

Street/Post Office Box:  
City:  
State:  
Zip:

6. Structure of organization:

Individual  
 Foreign Corporation  
 General Partnership  
 Other,

Corporation  
 Foreign Partnership  
 Limited Partnership

7. **If individual**, provide:

Name:  
Title:  
Street/Post Office Box:  
City:  
State:  
Zip:  
Telephone No.:  
Fax No.:  
E-Mail Address:  
Website Address:

8. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:

9. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: F10000003182

10. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:

11. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name:  
Title:  
Street/Post Office Box:  
City:  
State:  
Zip:  
Telephone No.:  
Fax No.:  
E-Mail Address:  
Website Address:

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

14. Provide **F.E.I. Number** (if applicable): 02-0549854

15. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Lance J.M. Steinhart  
Title: Regulatory Counsel  
Street name & number: 1720 Windward Concourse, Suite 115  
Post office box:  
City: Alpharetta  
State: Georgia  
Zip: 30005  
Telephone No.: 770-232-9200  
Fax No.: 770-232-9208  
E-Mail Address: lsteinhart@telecomcounsel.com  
Website Address: www.telecomcounsel.com

(b) Official point of contact for the ongoing operations of the company:

Name: Bryan Michael  
Title: President  
Street name & number: 7320 Old Clinton Highway, Suite 10  
Post office box:  
City: Knoxville  
State: Tennessee  
Zip: 37921  
Telephone No.: (901) 596-7610  
Fax No.: (866) 422-5386  
E-Mail Address: info@capcomphone.com  
Website Address: www.capcomphone.com

(c) Complaints/Inquiries from customers:

Name: Bryan Michael  
Title: President  
Street/Post Office Box: 7320 Old Clinton Highway, Suite 10  
City: Knoxville  
State: Tennessee  
Zip: 37921  
Telephone No.: (877) 225-8754  
Fax No.: (866) 422-5386  
E-Mail Address: info@capcomphone.com  
Website Address: www.capcomphone.com

**16. List the states in which the applicant:**

(a) has operated as a Competitive Local Exchange Telecommunications Company.

None

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

Applicant is in the process of submitting applications in the States of Alabama, Mississippi, North Carolina and South Carolina.

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

Georgia and Kentucky.

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

None

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

None

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None

18. Submit the following:

(a) Managerial capability: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

(b) Technical capability: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

(c) Financial Capability: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

**Note:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.


**RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

**APPLICANT ACKNOWLEDGEMENT:** By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, **"Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."**

**Company Owner or Officer**

Print Name: Bryan Michael  
Title: President  
Telephone No.: (901) 596-7610  
E-Mail Address: info@capcomphone.com

Signature:  \_\_\_\_\_

Date: 05/12/2010



## **LIST OF ATTACHMENTS**

**FINANCIAL INFORMATION**

**MANAGEMENT INFORMATION**

**STATEMENT OF FINANCIAL CAPABILITY**

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## **FINANCIAL INFORMATION**

## **MANAGEMENT INFORMATION**

• 239 CROSS CREEK DR • MARION, NC 28752  
(828) 655-1364 • BRYANWLMT@CHARTER.NET

# BRYAN MICHAEL

## OBJECTIVE

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Utilization of Management skills and training to further career goals with Company oriented in security and financial growth.

## SUMMARY OF QUALIFICATIONS

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-Wal-Mart Stores Incorporated and Other Retail Business

- Have acquired many different levels of Management experience over 25 years of business supervision in retail sector.

## WORK EXPERIENCE

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2008 - present Wal-Mart Stores Inc. Knoxville, TN.

- Primary responsibility working in Consumables and Fresh Operations as Area Manager. Supervise Associates in Grocery and General Merchandise Operations with Salary and Hourly Supports. Responsible for Scheduling, Staffing, Budgets and Merchandising of assigned area.

2007 - 2008 - Wal-Mart Stores Inc. Brevard, NC.

- Primary responsibility working as Facility Manager. Oversee store with staff of 5 Salaried Managers and 135 hourly employees. Performed functions of all operational, budgeting and accounting for total store. Set priorities and planning of store operations weekly.

2005 - 2007 - Wal-Mart Stores Inc. Asheville, NC.

- Primary responsibility working as Market Grocery Merchandiser. Worked out of office in Asheville, NC as member of District Team. Had responsibility of all grocery operations for Wal-Mart in Western North Carolina. Oversee of financial and merchandising of all 12 Super center and Division 01 stores in WNC. Supervised Assistant Managers and Co-Managers over Grocery Operations.

1999 - 2005 - Wal-Mart Stores Inc. Spruce Pine, NC.

- \* Primary responsibility of Store Co-Manager. Worked as both General Merchandise and Grocery Co-Manager. Oversee operational and merchandising budgets and personnel. Acquired many levels of Management training including Planning, Organizing, Budgeting and Supervisory Skills. Supervised 285 employees.

1993 - 1999 - Wal-Mart Stores Inc. Jackson, TN.

- Responsibility of Hourly Supervisor and Store Assistant Manager. Managed several departments and acquired beginning level of Corporate

Management experience. Managed hourly associates and merchandised departments. Supervised 30 - 250 employees at different times.

1986 - 1993 Warehouse Foods Jackson, TN.

- I worked my way through college as a Sales clerk and Store Assistant Manager. Supervised departments and associates through every department of store as lead supervisor before moving into store Management position. Responsible for ordering, accounting, scheduling and merchandise planning. Supervised 25 - 30 employees.

## EDUCATION

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1986 - 1990 Jackson State Community College - Computer Science

- Degree seeking in the Field of Computer Science. Moved into Management field making more money than I was able to start out in Degree Field.

1982- 1986 North Side High School. Graduated with High Honors.

## REFERENCES

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Upon Request

**STATEMENT OF FINANCIAL CAPABILITY**  
**Capital Communications Consultants, Inc.**

Applicant has sufficient financial capability to provide the requested service in the State of Florida and has sufficient financial capability to maintain the requested service and to meet its lease or ownership obligations. In support of Applicant's stated financial capability, a copy of its Balance Sheet as of September 16, 2010 is attached to its application. Applicant intends to fund the provision of service through internally generated cash flow. Applicant also has the ability to borrow funds, if required, based upon its financial capabilities, to provide service in the State of Florida.