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Suite 102-242
Atlanta, GA 30342-3700

404-551-5200
www.airewire.com

March 28, 2011

Mr. Timothy J. Devlin
Executive Director
Florida Public Service Commission
40 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

110084-TX

RECEIVED FPSC
11 MAR 28 PM 12: 28
COMMISSION
CLERK

IN RE: Application for Competitive Local Exchange Carrier

Dear Mr. Devlin:

Please find attached a completed application, a filing fee of \$400, resumes of key members who will be engaged with this endeavor, and in a sealed document, confidential financial statements for the past three years. Our Price List will be submitted at a later date, and prior to offering services to customers.

We look forward to offering our innovative services to customers in the State of Florida and operating as a company in perpetual good standing of the Commission. Should you have any questions in regards to this filing please feel free to contact me at 850-459-2473.

Sincerely,

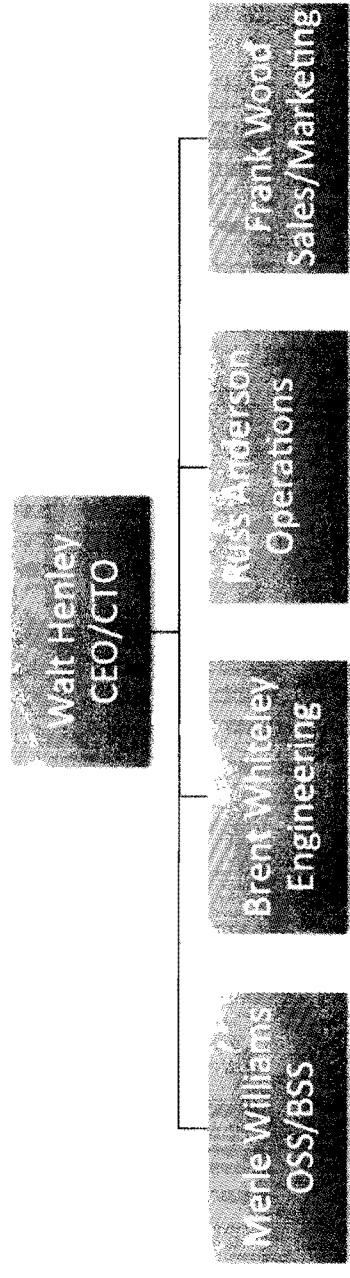
Frank W. Wood
Director, Government Affairs

- Encls:
- Application
 - Resumes
 - Filing fee
 - Financial Statements

- CDM _____
- APA _____
- ECR _____
- GCL _____
- EAD _____
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AireWire Leadership Team



Walt Henley

CEO & CTO

A well tenured business leader in the IT and Telecom sector with a successful track record of developing quality teams and motivating employees to exemplary performance.

Noteworthy accomplishments include.

- *Managed budgets to \$12 Million.*
- *Assembled multi-national consulting staff to create new telecommunications industry practice for a big 5 firm.*
- *Operating leader for a ground-breaking ISP for rural municipalities. Grew company to \$3 Million in revenue.*
- *\$6.5 Million in professional services sales in 1998.*
- *Led start-up engineering company from green-field to \$4MM in projected backlog in 2001.*
- *Multiple Fortune 500 account successes and middle market wins.*
- *Diagnosed performance problems and re-built the communications network of a large division of a Fortune 50 manufacturing conglomerate in 18 months.*
- *Provide technical analysis, design and deployment services to one of the largest B2C sites on the Internet.*

Professional Experience

AireWire, Inc

2001 to Present

President and Owner – Engineering and Management Consulting for Service Providers

- Re-designed and conducted procurement for a 36-site global MPLS network serving a European-based manufacturing company. Work executed in Eindhoven, NL.
- Designed and deployed multiple wireless networks using WiFi, WiMAX and mesh radio technologies for carriers, utilities and ISP's.
- Established a firm to assist fixed wireless service providers in technical and business issues.
- Placed \$1.5MM (staged) for a start-up technology company in the media industry.
- Provided technical guidance and investment banking support to a publicly held ASP in the email services industry.
- Provided financial and technology operations advisory services to a ground-breaking fixed wireless broadband services provider. See Camvera Networks below.

Bluemax Ventures (Contract)

2008

Responsible for network and facilities engineering of a 3.65 GHz WiMAX network covering 15 markets in Southern Missouri.

- Established network and facilities design standards.
- Acted as client representative in comparative trial of two major WiMAX radio systems.
- Participated in executive team as lead technical executive.
- Specified and implemented CRM, OSS and BSS systems to support key business processes.

Camvera Networks, Inc.

2004 to 2005

Contract Chief Operating and Technical Officer (Contract)

Responsible for network engineering, furnishing and installation of the largest pre-WiMAX fixed wireless ISP network in the US during this period. Today the network has over 3,000 subscribers.

- Established technical design standards and led construction of 25 fixed wireless sites in the Southeast and Midwestern United States.
- Designed and deployed peered, multi-homed core network and integrated OSS in Atlanta carrier hotel providing internet connectivity to 3000 subscribers in multiple small cities in Georgia, Alabama and Kentucky.
- Established company operations processes, OSS and BSS to support deployment of up to 3 sites per month. Led staff of ten engineers and technicians to complete carrier-quality installations.

barnesandnoble.com (follow-on to PwC project)

September 2001 to November 2001

Contract Infrastructure Project Leader

As follow-on to a project at PricewaterhouseCoopers, planned and managed the relocation more than 80 wound-in, under-documented servers in the production architecture for one of the largest internet retailers.

- Established technical and risk management process for relocation of several hundred production web server and backend components.
- Communicated and mitigated all risk and change management issues with IT and development organizations.
- Supervised 'live' relocations to insure minimal impact to site performance.
- Completed project on time and on budget.

LaserShift, Inc

2000 to 2001

Chief Operating Officer

Created vision, organization and managed this start-up professional services company specializing in optical networks.

- Built from start-up to 22 employees and \$4 mm annual run rate of consulting backlog in 9 months
- Negotiated a contract to program manage the deployment of a national MPLS switched optical network.
- Created organization, managed day-to-day operations, hired management and delivery teams.
- Built marketing programs, personally sold first account, managed sales team of three professionals.

PricewaterhouseCoopers, LLP

1997 to 2000

MCS Director

Led a telecommunications industry practice specializing in network-facing OSS systems integration, infrastructure design and network management.

- Responsible for US and EMEA telecommunications industry sector.
- Successfully led a \$6.5 million dollar sales effort to a Fortune 50 Manufacturing Company. The win established my network infrastructure practice.
- Successfully led a multi-million dollar project to redesign the network infrastructure of barnesandnoble.com.
- Developed and managed relationships with key software partners at a firm-wide level for telecommunications OSS technologies.
- Advised project teams and clients on business issues and technical architecture strategy as a thought leader.

- Provided advanced network diagnostic capabilities to key firm customers in a crisis-management setting.
- Provided quality assurance oversight for technology infrastructure projects.

Xcellenet

1996 to 1997

Director of Professional Services

- Established and led professional services team for this mobile computing software company.
- Worked with VARs and Channel Partners on key accounts to establish technical capabilities and credibility.
- Responsible for assembling the team from existing staff, establishing time and billing processes and providing direct support to new and existing accounts.

Independent Consultant

1995 to 1996

Sold and managed multiple independent consulting contracts.

- Managed a development team of 12 employees spread over two sites in the US and Europe for an automotive dealership software company.
- Consulted a local computer reseller on establishing a professional services division.

BSG Consulting

1993 to 1994

Senior Technical Manager

Provided technical direction and technical project management for this 400-man professional services firm.

- Second Atlanta, GA hire. Assisted with establishment of new office and acted as business development manager.
- Establish network communications training curriculum for consulting professionals.
- Provided subject matter expertise in networking and Internet technologies to multiple project teams concurrently across the US.

Evernet, Inc.

1991 to 1993

Regional Systems Consultant

- Lead consultant for a five office Southeastern region of this national network integrator.
- Established telecommunications equipment VAR channel relationships with Cisco, 3Com and others.
- Responsible for deploying channel partnerships to regional offices

Education

Southern Polytechnic State University
 Bachelor of Electrical and Computer Engineering Technology

Merle Williams
Vice President

Business development executive and technology expert with extensive experience in wire line and wireless telecommunications operations, systems integration, business process optimization, and product management. Merle has more than 25 years experience in integrating advanced technologies at domestic and international communications companies.

Significant experience in:

- Leading strategic initiatives to significantly improve IT systems, business processes, and operations support environments at communications companies regardless of size
- Managing sophisticated sales and marketing programs to deliver next generation communications services to consumer and commercial markets
- Designing monetization strategies for products and services in competitive markets
- Negotiating complex agreements with partners, commercial clients, and governments

Career history:

- **AireWire Inc. – Vice President, Business Development
2009-2010**
 - AireWire sells network design, engineering, construction, and operations services
 - Joined the company to lead business development, partner program, large sales
 - Responsible for improving revenue and margin performance of the company
- **Tellme Networks (Microsoft subsidiary) – Director, Major Account Development
2006-2009**
 - Tellme is a leading provider of hosted speech-enabled communications products for web commerce applications and voice-activated search on the web.
 - Directed strategic alliances with major cellular companies to distribute Tellme enhanced speech-activated web search products to USA consumer markets
- **EDS – Vice President, Global Wire Line Industry
2002-2006**
 - EDS is a global IT systems integration and outsourcing company
 - Led the world-wide program for business development in the wire line communications industry
 - Responsible for meeting \$1.5B annual revenue from wire line industry
- **PricewaterhouseCoopers – Principle Consultant, Communications Industry
1996-2001**
 - PwC was top-three global management and systems consultancy
 - Lead consultant for IT planning and integration projects at tier one and tier two communications companies
 - Responsible for e-commerce business development and alliance program

Brent M. Whiteley

Telecommunications Engineer

Qualifications Summary

Over twenty years of technical **project management expertise**, and managerial experience in the Information Technology & Telecommunication industry. Experienced in large global networking environments serving Fortune 100, small-to-medium enterprises, and **new startup businesses**. Strong analytical and proven technical problem-solving abilities, architect of mission critical telecommunication networking systems, services and people.

Employment and Project History

2009 – Current: Senior Engineer, AireWire, Inc.

- Lead Engineer for LTE Project for Wireless Carrier in Mid-Western US to include oversight of switching, infrastructure upgrades and fiber-optic and microwave backhaul.

2007 – 2009: Project Manager, Windstream Communications

- Design, project manage, and oversee the implementations of Windstream's Multi-protocol Label Switching (MPLS) IP VPN service offering "ConnectStream."
- Prepared business cases to justify revenue price points as compared to capital expenditures to ensure correct margin levels in the delivery of the ConnectStream VLS product offering.
- Trained both customer and Windstream engineers on ConnectStream VLS network features.

2006 – 2007: Project Manager, KinderCare Knowledge Learning Centers

- Led a team of engineers in fiber optic facilities design, for the configuration of a Metropolitan Area Network (MAN) in Portland, Oregon and Wide Area Network (WAN) across 2,000 sites.
- Implemented change management processes and escalation procedures for the Network Operation Center (NOC) Group.

2005 – 2006: Senior Project Manager/Technical Engineer, Actelis Networks

- Delivered technical solutions for multiple deployments of Ethernet over Copper Technology projects for Alltel's customer base.
- Detailed Carrier Ethernet network designs to adhere to or implementation of 802.1q standards.
- Implemented Carrier Ethernet networks into existing SONET and DWDM carrier backbones.

2001 - 2005: Senior Project Team Lead, Unisys Corporation ITMS Contract (TSA)

- Directed a group of Cisco engineers in developing a series of technical procedural manuals for deployment of telecommunications infrastructure in our Nations Airports.
- Directed an engineering team that delivered technical requirements, proposals, architectural design, and a phased implementation process for the Federal Air Marshal's proposed LAN/WAN backbone network.
- Redesign of the Passenger Screening Checkpoint areas and related equipment, Video Surveillance Equipment, Perimeter and Local Access control systems, Baggage Screening areas and devices, Local Area Network(LAN), Wide Area Network (WAN), Voice Communication systems, and Radio Communication systems.
- Consulted on the design and the project management methodologies leading to the implementation of a Cisco AVVID Voice over IP VoIP network for Baltimore Washington International airport (BWI) to support the Federalized TSA Security workforce.

1983 – 2001: Project Manager/Technical Engineer for ISP's, Corporations and/or Interexchange Carriers with progressive responsibilities.

Certification Training and Skills Matrix

- | | |
|---|--|
| <ul style="list-style-type: none">• Cisco Introduction to router configuration• Cisco Advanced Router configuration• Cisco SNA configuration Cisco Internetworking with TCP/IP <ul style="list-style-type: none">• Cisco Introduction to Ciscoworks• Cisco Hardware Installation and Maintenance• FORE ATM Systems certification• NET IDNX 90,70,20 Series Certified• NET LANs and Internetworking | <ul style="list-style-type: none">• Hands-On SNA/SDLC training• IBMs LAN/WAN networking• AT&T DDM-1000 Microwave• Nortel Optera Connect DX• Sycamore SN3000,SN8000,SN16000s• Ciena CoreDirector |
|---|--|

NETWORK TECHNOLOGY TRAINING & COMPETENCE

NETWORK HARDWARE

- | | |
|---|---|
| <ul style="list-style-type: none">• Cisco 2500, 3600, 4500,7206, 7513, GSR1100• Cisco Catalyst switches• Cisco AS5300 Universal Access Server• Cisco AS5400 Universal Gateway• Cisco AS5800 High Density Concentrator• CCNA,CCDP course work in progress• Window 2000 server and client configurations• Desktop support for various applications
<ul style="list-style-type: none">• Ethernet and Token Ring Switching• NET IDNX 20, 70, 90 multiplexers• NET ADNX Channel Bank• Paradyne, Cylink, Verilink T-1 CSU's• IBM 5822, 7866 CSU/DSU's• IBM 3174, 5494 & Perle 494E controllers | <ul style="list-style-type: none">• VPNs for enterprise customers• VPNs for service provider networks• Network General Sniffer• Cisco's ONS15454 (formerly Cerant's 454)• VOICE PRODUCTS• Cisco Call Manager• Avaya• Nortel CS1000,BCM400,BCM50• Mitel Customer Interaction Solutions• Frame Relay network design• VSAT Full Duplex T-1 stations• Paradyne & CNT Channel Extension• 3COM & Synoptics Token Ring Hubs• T-3 28Ghz redundant microwave• DDM-1000 multiplexers |
|---|---|

NETWORK PROTOCOLS/APPLICATION

- TCP/IP, RIP, IPS/SPX, PPP/SLIP VOIP, OSPF, BGP4/EIGRP, SNA/SDLC, UDP

ANALYSIS & MANAGEMENT PLATFORMS

- Network Sniffers, T-Bird test equipment, CiscoWorks, HP Openview, IBM RS/6000 Transmission Network Mgr, Netview, 3COM Linkbuilder, IBM LAN Manager, Fluke Power & Cable Analyzers

VOICE & DATA NETWORK CIRCUITS

- Leased lines, frame relay circuits/ports/pvc's, AT&T SDN, PRI/BRI, T-3 Microwave, VSAT

Education

- B.S. Business Administration & Computer Information Systems, Georgia State University – 1991

Russell Anderson

Project Manager

PROFILE

An experienced and diversified Project Manager with the ability to enhance any work environment. Possesses the experience, knowledge, skills and recourses to surpass all customer and company expectations. A detail-oriented, flexible, and a solution-focused team player; able to successfully prioritize assignments and projects.

Key administrative and communication performance contributions:

- 9 Years Executive Management: Responsible for the day-to-day operations of a full service low voltage construction company (specializing in CATV/telecommunications/wireless microwave broadband/LAN and WAN networks). Providing infrastructure design, engineering, consulting, ROW, permitting, licensing, construction, and maintenance.
- 10 Years Project and Construction Management: Manage teams assigned to multiple customers, coordinating and ensuring completion on time and within budget. Chair internal and external status meetings making necessary changes and informing customers on progress and final closeout. Provide solution-based resolution through industry knowledge. Rapidly develop/communicate any specialized knowledge needed to contribute to performance
- 18 Years Operations Management: Aptitude to develop, coordinate, and implement administrative, operational, engineering, and employee improvements to ensure accuracy, enhance profitability, and provide rapid response to changing markets. Ability to quickly motivate employees and team members to meet challenges and learn new assignments in an every changing workplace

PROFESSIONAL EXPERIENCE

AireWire

2010 to Present

(Network Integrator)

Senior Project Manager

Reporting to the Project Director, responsible for the timely, cost effective, construction of a 9250 square mile wireless infrastructure project serving the rural areas of North Central Florida. Funded through a grant to the North Florida Broadband Authority for \$30,000,000.00 made available from the American Recovery and Reinvestment Act of 2009.

Universal Communications

2007 to 2008

(Electrical/WIFI/ISP)

Company Downsized

General Manager

Lead the development of strategic models which included: assessment of market conditions, competitive pressures, business challenges, industry leading practices and metrics, and strategic issues. Assessed issues, risks, opportunities for our organization and perform gap analysis. Based on the strategic and business implications that emerge from these studies, developed and prepared presentations on analysis and findings as input for presentations to key stakeholders, and executives. Managed the construction of the wireless network, which included; backhaul, billing support systems, co-locations, microwave radios, canopy product, and distribution to customers and building termination. Interface with owners, building associations, and contractors to facilitate the most efficient methods, products and services for use in the construction of this network.

STD Fiber Works • Bohemia, NY
(Telecommunication/CATV Construction)

2001 to 2007
Company Closed

General Manager

General Manager of an infrastructure design, engineering, construction and maintenance company. Installation and maintain all voice and data systems inside wiring; installation, testing and project management of a 80 mile fiber backbone outside plant construction; design, engineering, installation, emergency maintenance, and testing for gps, wireless, and wired communications and data infrastructure; fiber optic splicing, testing, and activation for video system upgrade; conduit survey, inner duct placement, and fiber optic cable placement in New York City (350 miles of outside plant underground fiber construction); Fiber to the home, walkout, design, engineering, and construction; storm damage rebuild coax and fiber.

Sordoni Skanska • Parsippany, NJ
(Project Management)

2000 to 2001
Division Closed

Senior Project Engineer

Provided managerial, operational, and technical expertise on the construction of a new fiber coax network for RCN Corporation in the Metro New York area. Gathered, organized and wrote a Fiber Construction Specifications book for distribution throughout RCN Corporation. Manage the construction of the fiber network, which includes; head-end breakouts, sonnet rings, backbone, distribution and termination. Managed the distribution coax and entire fiber infrastructure design. Interface with client and contractors keeping all record keeping and reporting current. Interface with suppliers and vendors on clients' behalf to provide and accept the most efficient products and supplies for use in the construction of this hybrid network.

Verizon • NY, NY
(Telecommunications)

1986 to 2000
Better Opportunity

Manager

Provided managerial, operational, and technical expertise critical to the organization's efficiency and growth. Responsibilities included cable maintenance, construction, project management, and daily operations: pre-survey, network engineering, crew assignments, fleet operations, tool and supply inventory, customer contact, public relations, and timely completion within budget. Direct records management to ensure compliance with corporate and government requirements. Handled development training and personal matters relating to individual health, safety, attendance, quality assurance, and productivity performance.

FRANK W. WOOD
SENIOR SALES/BUSINESS EXECUTIVE

A well tenured, successful, dynamic and intuitive **government/commercial sales leader** as Manager and Individual Contributor. Offering a unique blend of savvy business expertise, leading strategic and tactical sales, marketing, and business development initiatives for start-ups and high-growth companies within unique and extremely challenging situations. Possess keen focus on revenue growth, setting and achieving aggressive targets. Skillful communicator; capable of resolving multiple and complex issues. Ability to identify new market opportunities.

KEY AREAS OF EXPERTISE

Consultative Selling Strategies * Government Sales/Account Management * ROI Analysis * Sales Communication * Long Sales Cycles * Negotiating * P&L * Training * Relationship Building * Coaching & Mentoring * Partner & Vendor Development * Client Management

PROFESSIONAL EXPERIENCE

Regional Sales Director (KMC)

Reported to Senior Vice President; Responsible for \$32M revenue with staff of 30; management of six markets in five southern states that included sales, profit & loss management, technical operations, capital and operational budgeting, ROI analysis, marketing, public relations, and customer service.

- As start-up, drove annual revenues to \$32M which developed positive earnings ahead of business plan.
- Increased revenue by 102% of sales plan on annual basis.
- Created sales program resulting in the Tallahassee market being first to reach cash flow positive status, and fourth ranked most profitable market out of 36 networks.
- Achieved 104% of customer churn objective.
- New revenue growth achieved by securing new key accounts in healthcare, higher education and government agencies.
- Established key networks with government officials, business leaders, media, and vendors.
- Served as the company spokesperson to Commissioners of the Florida and Texas Public Service Commissions.

Chief, Bureau of Public Safety (State of Florida)

Reported to Division Head, Data & Telephony; with staff of 20 which administers the E-911 service fees and supports the sixty-seven counties of Florida (\$100M), the Statewide Law Enforcement Radio System, (\$18.2M) the Florida Interoperability Network (\$6M) and technical support for Statewide Emergency Medical Services.

- Established bureau goals and objectives, served as the liaison to Florida Senate Staff for budget, and vendor performance for the Radio System.
- Facilitated quarterly board meetings of the legislatively created Joint Task Force for Law Enforcement communications, and participated in statewide planning events for interoperable communications for public safety personnel.
- Served as principal lead for the public/private partnership between DMS and HARRIS RF Communications Division.
- Successfully mitigated numerous obstacles with multiple stakeholders allowing HARRIS to secure Final Acceptance of Florida's 20 year, \$360M contract for the 800 MHz Public Safety radio system.

Director of Business Development - Government Accounts (Williams)

Reported to COO

- Recruited to diversify revenue stream, implement the first standards and procedures for sales organization, serve as principal lead for major vendor interfacing opportunities, select and roll-out first Customer Relationship Management tool, and implement a “corporate culture” with a small business concern of forty employees.
- Additional sales responsibility as an individual contributor for 911 Communication systems and Microwave data networks.

President and Founder (CSI)

- Researched business viability, prepared business plan, self-funded business and managed all facets of operation.
- Hired initial support staff, served as initial lead sales person and managed other tasks such as marketing, financial management, strategic planning, creditor/supplier relations, and employee supervision.
- Drove annual revenues to \$1M on capital investment of \$80K.

Sales Manager - Government Account Sales (MCI)

- Secured multi-million dollar contracts with Florida's two flagship universities, the Florida Department of Corrections, and the Florida Public Service Commission.
- Hired and trained initial sales staff and led team to market success.

Business Consultant (Sole Proprietor)

- Secured first Florida government accounts for an IT Staff Augmentation firm and established Disaster Recovery and Business Continuity consulting practice to diverse revenue stream.
- Prepared Business plan and sought venture capital for software development company.
- Create Public Private Partnerships with Municipalities for Broadband Wireless Networks.
- Assist with transition of an Engineering consulting firm to a recurring revenue model.

Employment Chronology

9 years	1998-2006	KMC Telecom (acquired by TelCove LLC, then Level 3)
7 years	1985-1992	MCI Telecommunications
6 years	1992-1997	CSI Long Distance
2 years	2008-2009	State of Florida
2 years	2007-2008, Current	Sole Proprietor
1 year	2010	Williams Communications

EDUCATION

B.S., Public Administration, Barry University, Miami, FL

AWARDS & MEMBERSHIPS

- KMC Telecom Presidents Club, 2000
- MCI National Account Government Salesperson of the Year, 1991
- Board of Directors, Tallahassee Area Chamber of Commerce; 2002 - 2003
- Board of Directors, Capital Area Chapter of the American Red Cross; 1999 - 2002

FLORIDA PUBLIC SERVICE COMMISSION

DIVISION OF REGULATORY ANALYSIS

APPLICATION FORM

for

**AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE
TELECOMMUNICATIONS COMPANY SERVICE
WITHIN THE STATE OF FLORIDA**

Instructions

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and one copy of this form along with a non-refundable application fee of **\$400.00** to:

**Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770**

- E. A filing fee of **\$400.00** is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).
- F. If you have questions about completing the form, contact:

**Florida Public Service Commission
Division of Regulatory Analysis
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6600**

FORM PSC/RAD 8 (5/08)
Commission Rule Nos. 25-24.810,
and 25-24.815

Note: To complete this interactive form Required
by using your computer, use the tab key to
navigate between data entry fields.

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

Approval of assignment of existing Certificate: Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

2. Name of company: AireWire, Inc.

3. Name under which applicant will do business (fictitious name, etc.):

AireWire

4. Official mailing address:

Street/Post Office Box: 4642 Isles Drive

City: Pensacola

State: FL

Zip: 32507

5. Florida address:

Street/Post Office Box: 4642 Isles Dr

City: Pensacola

State: Florida

Zip: 32507

6. Structure of organization:

Individual
 Foreign Corporation
 General Partnership
 Other,

Corporation
 Foreign Partnership
 Limited Partnership

7. **If individual**, provide:

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

8. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:

9. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: FL0000001715

10. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:

11. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

14. Provide **F.E.I. Number**(if applicable): 11-3779049

15. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Frank Wood
Title: Manager, Regulatory Affairs
Street name & number: 3013 Tisha Drive
Post office box:
City: Tallahassee
State: FL
Zip: 32309
Telephone No.: 850-459-2473
Fax No.:
E-Mail Address: fw@airewire.com
Website Address: www.airewire.com

(b) Official point of contact for the ongoing operations of the company:

Name: Merle Williams
Title: Vice President
Street name & number: 4279 Roswell Road
Suite 102-242

Post office box:
City: Atlanta
State: GA
Zip: 30342
Telephone No.: 770-645-8227
Fax No.:
E-Mail Address: mwilliams@airewire.com
Website Address: www.airewire.com

(c) Complaints/Inquiries from customers:

Name: Frank Wood
Title: Manager, Regulatory Affairs
Street/Post Office Box: 3013 Tisha Drive
City: Tallahassee
State: FL
Zip: 32309
Telephone No.: 850-459-2473
Fax No.:
E-Mail Address: fw@airewire.com
Website Address: www.airewire.com

FORM PSC/RAD 8 (5/08)
Commission Rule Nos. 25-24.810,
and 25-24.815

Note: To complete this interactive form Required
by using your computer, use the tab key to
navigate between data entry fields.

16. List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

none

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

non

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

none

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

none

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

none

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

none

17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

none

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

none

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

none

18. Submit the following:

(a) Managerial capability: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

(b) Technical capability: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

(c) Financial Capability: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

Note: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.


RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "**Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.**"

Company Owner or Officer

Print Name: James W. Henley, III
Title: CEO
Telephone No.: 404-551-5631
E-Mail Address: whenley@airewire.com

Signature: 

Date: 3/14/11

State of Florida



Public Service Commission

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD
TALLAHASSEE, FLORIDA 32399-0850

Frank W. Wood
4279 Roswell Road
Suite 102-242
Atlanta GA 30342

Re: Acknowledgement of Confidential Filing in Docket No. 110084-TX

This will acknowledge receipt by the Florida Public Service Commission, Office of Commission Clerk, of a CONFIDENTIAL DOCUMENT filed on March 28, 2011, in the above-referenced docket.

Document Number 02015-11 has been assigned to this filing, which will be maintained in locked storage.

If you have any questions regarding this document, please contact Kim Peña, Records Management Assistant, at (850) 413-6393.