



BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 110004-GU
ENERGY CONSERVATION
PROJECTION FILING FOR
JANUARY 2012 - DECEMBER 2012
BY PEOPLES GAS SYSTEM

TESTIMONY AND EXHIBIT
OF
KANDI M. FLOYD

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FPSC-COMMISSION CLERK

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **PREPARED DIRECT TESTIMONY**

3 **OF**

4 **KANDI M. FLOYD**

5
6 **Q.** Please state your name, business address, by whom you
7 are employed, and in what capacity?

8
9 **A.** My name is Kandi M. Floyd. My business address is
10 Peoples Gas System, 702 North Franklin Street, P.O. Box
11 2562, Tampa, Florida 33601-2562. I am employed by
12 Peoples Gas System ("Peoples" or the "Company") and am
13 the Manager of State Regulatory.

14
15 **Q.** Please describe your educational and employment
16 background.

17
18 **A.** I have a Bachelor of Arts Degree in Business
19 Administration from Saint Leo University. From 1995 to
20 1997, I was employed in a series of positions within the
21 regulatory affairs department of Tampa Electric Company.
22 In 1998, I joined Peoples Gas System as a Regulatory
23 Coordinator in the Regulatory and Gas Supply Department.
24 In 2001, I became the Energy Conservation / Regulatory
25 Administrator and in 2003 became the Manager of State

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1 Regulatory for Peoples Gas System. In this role, I am
2 responsible for managing the Energy Conservation Cost
3 Recovery ("ECCR") Clause and the Purchased Gas
4 Adjustment as well as various other regulatory
5 activities for Peoples.

6
7 **Q.** What is the purpose of your testimony in this docket?

8
9 **A.** My testimony addresses Peoples' conservation programs,
10 the expenses that Peoples has incurred, the revenues
11 recovered by Peoples through the ECCR clause from
12 January 2011 through August 2011, and the costs that
13 Peoples seeks to recover through the ECCR clause in
14 2012.

15
16 First, my testimony describes generally the actual and
17 projected expenditures made for the purpose of
18 implementing, promoting and operating Peoples' energy
19 conservation programs for the current period. This
20 information includes the adjusted net true-up amounts
21 associated with those programs for the period January
22 2010 through December 2010. Next, my testimony
23 addresses the actual costs incurred from January 2011
24 through August 2011, and revised projections of program
25 costs that Peoples expects to incur from September 2011

1 through December 2011. In addition, my testimony
2 presents projected conservation program costs for the
3 period January 2012 through December 2012.

4
5 Finally, my testimony presents the calculation of the
6 conservation cost recovery adjustment factors to be
7 applied to customers' bills during the period beginning
8 with the first billing cycle for January 2012 and
9 continuing through the last billing cycle for December
10 2012.

11
12 **Q.** Are you sponsoring any exhibits with your testimony?

13
14 **A.** Yes. I am sponsoring two exhibits produced under my
15 direction and supervision. Exhibit ____ (KMF-1) contains
16 the conservation cost recovery true-up data for the
17 period January 2010 through December 2010, and Exhibit
18 ____ (KMF-2) contains the conservation cost recovery
19 true-up data for the period January 2011 through August
20 2011 as well as re-projected expenses for the period
21 September 2011 through December 2011. Exhibit ____ (KMF-
22 2) consists of Schedules C-1 through C-5, which contain
23 information related to the calculation of the ECCR
24 factors to be applied to customers' bills during the
25 period January 2012 through December 2012.

- 1 **Q.** Have you prepared schedules showing the expenditures
2 associated with Peoples' energy conservation programs
3 for the period January 2010 through December 2010?
4
- 5 **A.** Yes. Actual expenses for the period January 2010
6 through December 2010 are shown on Schedule CT-2, page
7 2, of Exhibit ____ (KMF-1). Schedule CT-2, page 1
8 presents a comparison of the actual program costs and
9 true-up amount to the projected costs and true-up amount
10 for the same period.
11
- 12 **Q.** What are the Company's true-up amounts for the period
13 January 2010 through December 2010?
14
- 15 **A.** As shown on Schedule CT-1 of Exhibit ____ (KMF-1), the
16 end-of-period net true-up for the period is an over-
17 recovery of \$1,356,551 including both principal and
18 interest. The projected true-up for the period, as
19 approved by Commission Order No. PSC-10-0705-FOF-GU, was
20 an over-recovery of \$1,104,557 (including interest).
21 Subtracting the projected true-up over-recovery from the
22 actual over-recovery yields the adjusted net true-up of
23 \$251,994 over-recovery (including interest).
24
- 25 **Q.** Have you prepared summaries of the Company's

1 conservation programs and the projected costs associated
2 with these programs?

3

4 **A.** Yes. Summaries of the Company's programs are presented
5 in Schedule C-5 of Exhibit ____ (KMF-2).

6

7 **Q.** Have you prepared schedules required for the calculation
8 of Peoples' proposed conservation adjustment factors to
9 be applied during the billing periods from January 2012
10 through and including December 2012?

11

12 **A.** Yes. Schedule C-3 of Exhibit ____ (KMF-2) shows actual
13 expenses for the period January 2011 through August 2011
14 and projected expenses for the period September 2011
15 through December 2011.

16

17 Projected expenses for the January 2012 through December
18 2012 period are shown on Schedule C-2 of Exhibit
19 ____ (KMF-2). The total annual cost projected represents
20 a continuation of Peoples' efforts to expand the
21 availability of natural gas throughout Florida, and to
22 retain its existing natural gas customers. Schedule C-1
23 shows the calculation of the conservation adjustment
24 factors to be applied to all customers of the Company
25 who are subject to the factors. The estimated true-up

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amount from Schedule C-3 (Page 4) of Exhibit____(KMF-2), an over-recovery, was subtracted from the total of the projected costs for the January 2012 through December 2012 period. The resulting total of \$6,818,075 is the expense to be recovered during calendar year 2012. This total expense was then allocated to the Company's affected rate classes pursuant to the methodology previously approved by the Commission, divided by the expected consumption of each rate class, and then adjusted for the regulatory assessment fee.

Schedule C-1 of Exhibit ____ (KMF-2) shows the resulting estimated ECCR revenues and adjustment factors by rate class for the period January 2012 through December 2012.

Q. Does this conclude your prefiled direct testimony?

A. Yes, it does.

**PEOPLES GAS SYSTEM
SCHEDULES SUPPORTING
ENERGY CONSERVATION COST RECOVERY CLAUSE
PROJECTION FILING FOR
January 2012 - December 2012**

ENERGY CONSERVATION COST RECOVERY

INDEX

SCHEDULE	TITLE	PAGE
C-1	Summary of Cost Recovery Clause Calculation	9
C-2	Estimated Conservation Program Costs by Program by Month	10
C-3	Estimated Conservation Program Costs per Program	12
C-5	Program Progress Report	17

ENERGY CONSERVATION ADJUSTMENT
SUMMARY OF COST RECOVERY CLAUSE CALCULATION
MONTHS: January 2012 Through December 2012

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	6,818,075
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11)	-682,282
3. TOTAL (LINE 1 AND LINE 2)	6,135,793

RATE SCHEDULE	BILLS	THERMS	CUSTOMER CHARGE	NON-GAS ENERGY CHARGE	TOTAL CUST. & ENGY CHG REVENUE	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS THERM	TAX FACTOR	CONSERV FACTOR
RS & RS-SG	3,726,711	83,045,433	58,136,698	22,241,228	80,377,926	2,746,925	3.41751%	0.03308	1.00503	0.03324
SGS	121,846	7,769,409	3,046,150	2,633,363	5,679,513	194,098	3.41751%	0.02498	1.00503	0.02511
GS-1 & CS-SG	177,245	73,548,467	6,203,576	19,710,989	25,914,565	885,633	3.41751%	0.01204	1.00503	0.01210
GS-2	75,623	118,483,193	3,781,171	26,950,187	30,731,358	1,050,248	3.41751%	0.00886	1.00503	0.00891
GS-3	9,307	86,324,523	1,396,087	16,980,034	18,376,121	628,006	3.41751%	0.00727	1.00503	0.00731
GS-4	1,651	46,999,519	412,840	7,150,977.00	7,563,817	258,494	3.41751%	0.00550	1.00503	0.00553
GS-5	1,428	91,723,242	428,400	10,383,988	10,812,388	369,515	3.41751%	0.00403	1.00503	0.00405
NGVS	140	224,532	6,315	41,296	47,611	1,627	3.41751%	0.00725	1.00503	0.00728
CSLS	530	193,500	0	36,492	36,492	1,247	3.41751%	0.00645	1.00503	0.00648
TOTAL	4,114,483	508,311,818	73,411,237	106,128,554	179,539,791	6,135,793				

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ESTIMATED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH
January 2012 Through December 2012

PROGRAM	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
1 NEW RESIDENTIAL CONSTRUCTION	93,179	93,179	93,179	93,179	93,179	93,179	93,179	93,179	93,179	93,179	93,179	93,179	\$1,118,150
2 RESIDENTIAL APPLIANCE RETENTION	244,719	244,719	244,719	244,719	244,719	244,719	244,719	244,719	244,719	244,719	244,719	244,719	\$2,936,629
3 RESIDENTIAL APPLIANCE REPLACEMENT	69,645	69,645	69,645	69,645	69,645	69,645	69,645	69,645	69,645	69,645	69,645	69,645	\$835,738
4 COMMERCIAL ELECTRIC REPLACEMENT	7,288	7,288	7,288	7,288	7,288	7,288	7,288	7,288	7,288	7,288	7,288	7,288	\$87,454
5 GAS SPACE CONDITIONING	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	\$50,000
6 SMALL PACKAGE COGEN	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	\$50,000
7 COMMON COSTS	132,399	132,399	132,399	132,399	132,399	132,399	132,399	132,399	132,399	132,399	132,399	132,399	\$1,588,784
8 MONITORING AND RESEARCH	0	0	0	0	0	0	0	0	0	0	0	0	\$0
9 OIL HEAT REPLACEMENT	110	110	110	110	110	110	110	110	110	110	110	110	\$1,320
10 CONSERVATION DEMONSTRATION DEVELOPMENT	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	\$150,000
TOTAL ALL PROGRAMS	\$568,173	\$6,818,075											

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ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
January 2012 Through December 2012

PROGRAM	CAPITAL INVEST	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 NEW RESIDENTIAL CONSTRUCTION	0	0	0	0	1,118,150	0	0	0	\$1,118,150
2 RESIDENTIAL APPLIANCE RETENTION	0	0	0	0	2,936,629	0	0	0	\$2,936,629
3 RESIDENTIAL APPLIANCE REPLACEMENT	0	0	0	0	835,738	0	0	0	\$835,738
4 COMMERCIAL ELECTRIC REPLACEMENT	0	0	0	0	87,454	0	0	0	\$87,454
5 GAS SPACE CONDITIONING	0	0	0	0	50,000	0	0	0	\$50,000
6 SMALL PACKAGE COGEN	0	0	0	0	50,000	0	0	0	\$50,000
7 COMMON COSTS	0	323,784	5,000	1,200,000	0	60,000	0	0	\$1,588,784
8 MONITORING AND RESEARCH	0	0	0	0	0	0	0	0	\$0
9 OIL HEAT REPLACEMENT	0	0	0	0	1,320	0	0	0	\$1,320
10 CONSERVATION DEMONSTRATION DEVELOPMENT	0	0	0	0	150,000	0	0	0	\$150,000
PROGRAM COSTS	\$0	\$323,784	\$5,000	\$1,200,000	\$5,229,291	\$60,000	\$0	\$0	\$6,818,075

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ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
January 2011 Through December 2011
8 Months of Actuals

PROGRAM	CAPITAL INVEST	PAYROLL BENEFITS	MATERIALS & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 NEW RESIDENTIAL CONSTRUCTION									
A. ACTUAL	0	0	0	0	714,300	0	0	0	714,300
B. ESTIMATED	0	0	0	0	357,150	0	0	0	357,150
C. TOTAL	0	0	0	0	1,071,450	0	0	0	1,071,450
2 RESIDENTIAL APPLIANCE RETENTION									
A. ACTUAL	0	0	0	0	2,000,994	0	0	0	2,000,994
B. ESTIMATED	0	0	0	0	1,000,497	0	0	0	1,000,497
C. TOTAL	0	0	0	0	3,001,491	0	0	0	3,001,491
3 RESIDENTIAL APPLIANCE REPLACEMENT									
A. ACTUAL	0	0	0	0	608,798	0	0	0	608,798
B. ESTIMATED	0	0	0	0	304,399	0	0	0	304,399
C. TOTAL	0	0	0	0	913,196	0	0	0	913,196
4 COMMERCIAL ELECTRIC REPLACEMENT									
A. ACTUAL	0	0	0	0	63,782	0	0	0	63,782
B. ESTIMATED	0	0	0	0	31,891	0	0	0	31,891
C. TOTAL	0	0	0	0	95,673	0	0	0	95,673
5 GAS SPACE CONDITIONING									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
6 SMALL PACKAGE COGEN									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
SUB-TOTAL	\$0	\$0	\$0	\$0	\$5,081,810	\$0	\$0	\$0	\$5,081,810

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ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
January 2011 Through December 2011
8 Months of Actuals

PROGRAM NAME	CAPITAL INVEST	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	0	0	0	0	5,081,810	0	0	0	5,081,810
7. COMMON COSTS									
A. ACTUAL	0	227,048	3,798	587,087	0	60,550	0	0	878,482
B. ESTIMATED	0	120,000	500	415,000	0	7,000	0	0	542,500
C. TOTAL	0	347,048	4,298	1,002,087	0	67,550	0	0	1,420,982
8. MONITORING AND RESEARCH									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	6,000	0	0	0	6,000
C. TOTAL	0	0	0	0	6,000	0	0	0	6,000
9. OIL HEAT REPLACEMENT									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	330	0	0	0	330
C. TOTAL	0	0	0	0	330	0	0	0	330
10. CONSERVATION DEMONSTRATION DEVELOPMENT									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	100,000	0	0	0	100,000
C. TOTAL	0	0	0	0	100,000	0	0	0	100,000
11. N/A									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
TOTAL	\$0	\$347,048	\$4,298	\$1,002,087	\$5,188,140	\$67,550	\$0	\$0	\$6,609,122

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CONSERVATION PROGRAM COSTS BY PROGRAM
ACTUAL/ESTIMATED
January 2011 Through December 2011
8 Months of Actuals

PROGRAM NAME	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
NEW RESIDENTIAL CONSTRUCTION	84,600	59,850	98,950	74,850	70,350	71,800	130,950	122,950	89,288	89,288	89,288	89,288	\$1,071,450
RESIDENTIAL APPLIANCE RETENTION	347,883	272,722	194,661	230,446	245,907	205,915	287,979	215,480	250,124	250,124	250,124	250,124	\$3,001,491
RESIDENTIAL APPLIANCE REPLACEMENT	105,495	89,430	60,525	74,775	81,973	60,850	53,575	82,175	76,100	76,100	76,100	76,100	\$913,196
COMMERCIAL ELECTRIC REPLACEMENT	360	720	3,772	6,804	19,292	16,804	11,030	5,000	7,973	7,973	7,973	7,973	\$95,673
GAS SPACE CONDITIONING	0	0	0	0	0	0	0	0	0	0	0	0	\$0
SMALL PACKAGE COGEN	0	0	0	0	0	0	0	0	0	0	0	0	\$0
COMMON COSTS	51,281	133,865	119,796	33,109	86,331	48,710	214,058	191,332	135,625	135,625	135,625	135,625	\$1,420,982
MONITORING AND RESEARCH	0	0	0	0	0	0	0	0	0	2,000	2,000	2,000	\$6,000
OIL HEAT REPLACEMENT	0	0	0	0	0	0	0	0	0	0	0	330	\$330
CONSERVATION DEMONSTRATION DEVELOPMENT	0	0	0	0	0	0	0	0	25,000	25,000	25,000	25,000	\$100,000
TOTAL ALL PROGRAMS	\$589,619	\$556,587	\$477,704	\$419,984	\$503,853	\$404,079	\$697,592	\$616,937	\$584,109	\$586,109	\$586,109	\$586,439	\$6,609,122

ENERGY CONSERVATION ADJUSTMENT
January 2011 Through December 2011

CONSERVATION REVS.	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
a. OTHER PROG. REV.	-984,934	-774,894	-626,008	-529,197	-445,547	-395,729	-392,736	-356,587	-356,587	-356,587	-356,587	-356,587	-5,931,977
b. CONSERV. ADJ. REV	0	0	0	0	0	0	0	0	0	0	0	0	0
c.	0	0	0	0	0	0	0	0	0	0	0	0	0
CONSERV. ADJ. REV. (NET OF REV. TAXES)	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL REVENUES	-984,934	-774,894	-626,008	-529,197	-445,547	-395,729	-392,736	-356,587	-356,587	-356,587	-356,587	-356,587	-5,931,977
PRIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	-113,046	-113,046	-113,046	-113,046	-113,046	-113,046	-113,046	-113,046	-113,046	-113,046	-113,046	-113,046	-1,356,551
CONSERVATION REVS. APPLIC. TO PERIOD	-1,097,979	-887,939	-739,054	-642,243	-558,593	-508,775	-505,782	-469,632	-469,632	-469,632	-469,632	-469,632	-7,288,528
CONSERVATION EXPS. (FORM C-3, PAGE 3)	589,619	556,587	477,704	419,984	503,853	404,079	697,592	616,937	584,109	586,109	586,109	586,439	6,609,122
TRUE-UP THIS PERIOD	-508,360	-331,352	-261,350	-222,259	-54,740	-104,696	191,810	147,305	114,477	116,477	116,477	116,807	-679,406
INTEREST THIS PERIOD (C-3,PAGE 5)	-324	-388	-383	-353	-321	-289	-235	-166	-136	-115	-94	-73	-2,877
TRUE-UP & INT. BEG. OF MONTH	-1,356,551	-1,752,189	-1,970,883	-2,119,571	-2,229,138	-2,171,153	-2,163,092	-1,858,470	-1,598,285	-1,370,898	-1,141,491	-912,062	-682,282
PRIOR TRUE-UP COLLECT./(REFUND.)	113,046	113,046	113,046	113,046	113,046	113,046	113,046	113,046	113,046	113,046	113,046	113,046	1,356,551
END OF PERIOD TOTAL NET TRUE-UP	-1,752,189	-1,970,883	-2,119,571	-2,229,138	-2,171,153	-2,163,092	-1,858,470	-1,598,285	-1,370,898	-1,141,491	-912,062	-682,282	-682,282

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CALCULATION OF TRUE-UP AND INTEREST PROVISION
January 2011 Through December 2011

INTEREST PROVISION	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
BEGINNING TRUE-UP	-1,356,551	-1,752,189	-1,970,883	-2,119,571	-2,229,138	-2,171,153	-2,163,092	-1,858,470	-1,598,285	-1,370,898	-1,141,491	-912,062	-682,282
END. T-UP BEFORE INT.	-1,751,865	-1,970,495	-2,119,188	-2,228,784	-2,170,832	-2,162,803	-1,858,235	-1,598,119	-1,370,762	-1,141,375	-911,968	-682,209	-5,137
TOT. BEG. & END. T-UP	-3,108,416	-3,722,684	-4,090,071	-4,348,355	-4,399,970	-4,333,955	-4,021,327	-3,456,589	-2,969,047	-2,512,273	-2,053,458	-1,594,271	-687,419
AVERAGE TRUE-UP	-1,554,208	-1,861,342	-2,045,035	-2,174,178	-2,199,985	-2,166,978	-2,010,663	-1,728,294	-1,484,523	-1,256,137	-1,026,729	-797,136	-343,710
INT. RATE-FIRST DAY OF REPORTING BUS. MTH	0.2500%	0.2500%	0.2500%	0.2000%	0.1900%	0.1600%	0.1600%	0.1200%	0.1100%	0.1100%	0.1100%	0.1100%	
INT. RATE-FIRST DAY OF SUBSEQUENT BUS. MTH	0.2500%	0.2500%	0.2000%	0.1900%	0.1600%	0.1600%	0.1200%	0.1100%	0.1100%	0.1100%	0.1100%	0.1100%	
TOTAL	0.5000%	0.5000%	0.4500%	0.3900%	0.3500%	0.3200%	0.2800%	0.2300%	0.2200%	0.2200%	0.2200%	0.2200%	
AVG INTEREST RATE	0.2500%	0.2500%	0.2250%	0.1950%	0.1750%	0.1600%	0.1400%	0.1150%	0.1100%	0.1100%	0.1100%	0.1100%	
MONTHLY AVG. RATE	0.0208%	0.0208%	0.0188%	0.0163%	0.0146%	0.0133%	0.0117%	0.0096%	0.0092%	0.0092%	0.0092%	0.0092%	
INTEREST PROVISION	-\$324	-\$388	-\$383	-\$353	-\$321	-\$289	-\$235	-\$166	-\$136	-\$115	-\$94	-\$73	-\$2,877

Peoples Gas System

Reporting: January 2011 Through December 2011

Name: NEW RESIDENTIAL CONSTRUCTION

Description: This Program is designed to increase the number of high priority natural gas customers in the new residential construction market. The Company offers incentives to builders for the installation of natural gas appliances in order to defray the initial higher cost associated with piping and venting when installing natural gas appliances.

Program Allowances:	Gas Water Heater	\$350.00
	Gas Heating	\$350.00
	Gas Tankless Water Heater	\$450.00
	Gas Cooking	\$100.00
	Gas Dryer	\$100.00

Program Goals: Projected new home connections for this period:	1,339
Actual connections to date this period:	893
Percent of goal: 8 Months of Actuals	66.7%

Program Fiscal Expenditures:	Estimated for period:	\$1,071,450
	Actual to date:	\$714,300

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Peoples Gas System

Reporting: January 2011 Through December 2011

Name: RESIDENTIAL APPLIANCE RETENTION

Description: This program is designed to encourage current natural gas customers to replace existing natural gas appliances with energy efficient natural gas appliances. The program offers allowances to customers to assist in defraying the cost of more expensive energy efficient appliances.

Program Allowances:	Gas Water Heater	\$350.00
	Gas Heating	\$350.00
	Gas Tankless Water Heater	\$450.00
	Gas Cooking	\$100.00
	Gas Dryer	\$100.00

Program Goals:	Projected connections for this period:	7,504
	Actual connections to date this period:	5,002
	Percent of goal:	66.7%
	8 Months of Actuals	

Program Fiscal Expenditures:	Estimated for period:	\$3,001,491
	Actual to date:	\$2,000,994

Peoples Gas System

Reporting: January 2011 Through December 2011

Name: RESIDENTIAL APPLIANCE REPLACEMENT

Description: This program was designed to encourage the replacement of electric resistance appliances with energy efficient natural gas appliances by offering incentives to defray the initial higher cost associated with piping and venting for natural gas appliances.

Program Allowances:	Natural Gas Water Heater	\$525.00
	Natural Gas Heating	\$625.00
	Natural Gas Tankless Water Heater	\$525.00
	Natural Gas Range	\$100.00
	Natural Gas Dryer	\$100.00
	Natural Gas Space Heater	\$65.00

Program Goals:	Projected connections for this period:	1,739
	Actual connections to date this period:	1,160
	Percent of goal:	66.7%
	8 Months of Actuals	

Program Fiscal Expenditures:	Estimated for period:	\$913,196
	Actual to date:	\$608,798

Peoples Gas System

Reporting: January 2011 Through December 2011

Name: COMMERCIAL ELECTRIC REPLACEMENT

Description: This program is designed to encourage the replacement of electric resistance equipment in commercial establishments by offering piping and venting allowances to defray the additional cost of installing more energy efficient equipment.

Program Allowances:	For every kW Displaced	\$40.00
Program Goals:	Projected kW Displaced this period:	2,392
	Actual kW Displaced this period	1,595
	Percent of goal:	67%
Program Fiscal Expenditures:	Estimated for period:	\$95,673
	Actual to date:	\$63,782

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Peoples Gas System

Reporting: January 2011 Through December 2011

Name: GAS SPACE CONDITIONING

Description: This Program is designed to convert on-main customers from electric space conditioning equipment to energy efficient gas space conditioning. The program offers piping and venting allowances to reduce the generally higher cost of installing gas space conditioning equipment. This program would also reduce summer as well as winter peak demand and contribute to the conservation of KWH / KWD consumption.

Program Allowance: Each customer allowed 100 tons maximum paid allowance / installation at: \$150 per ton

Program Goals:	Projected tons for this period:	0
	Actual tons for this period	0
	Percent of goal:	0%

Program Fiscal Expenditures:	Estimated for period:	\$0
	Actual to date:	\$0

Peoples Gas System

Reporting: January 2011 Through December 2011

Name: SMALL PACKAGE COGEN

Description: This program was designed to promote the direct use of natural gas to generate on-site power and utilize the waste heat for on-site heating, cooling and water heating requirements for commercial and industrial applications. For commercial and industrial customers that are interested, workshops and a feasibility audit will be made available upon request.

Program Goals:	Projected tons for this period:	0
	Actual tons for this period:	0
	Percent of goal:	0%
	8 Months of Actuals	

Program Fiscal Expenditures:	Estimated for period:	\$0
	Actual to date:	\$0

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Peoples Gas System

Reporting: January 2011 Through December 2011

Name: COMMON COSTS

Program Fiscal Expenditures:

Estimated for period:	\$1,420,982
Actual to date:	\$878,482
Percent of goal:	61.8%
8 Months of Actuals	

Peoples Gas System

Reporting: January 2011 Through December 2011

Name: OIL HEAT REPLACEMENT

Description: This program is designed to encourage customers to convert their existing oil heating system to more energy efficient natural gas heating. Peoples' offers piping and venting allowances to defray the higher cost of installation of natural gas systems in hopes of preventing the customer from putting in less costly electric resistance strip heat.

Program Allowance: Energy Efficient Gas Furnaces \$330.00

Program Goals: Projected new connections for this period: 1

Actual connections to date this period: 0

Percent of goal: 0.0%
8 Months of Actuals

Program Fiscal Expenditures: Estimated for period: \$330

Actual to date: \$0

Peoples Gas System

Reporting: January 2011 Through December 2011

Name: CONSERVATION DEMONSTRATION AND DEVELOPMENT PROGRAM

Description: The CDD program allows local distribution companies to pursue opportunities for individual and joint research including testing of technologies to develop new energy conservation programs.

Program Fiscal Expenditures:	Estimated for period:	\$100,000
	Actual to date:	\$0