

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Complaint against Verizon Florida, LLC and MCI Communications Services, Inc. d/b/a Verizon Business Services for failure to pay intrastate access charges for the origination and termination of intrastate interexchange telecommunications service, by Bright House Networks Information Services (Florida), LLC.

Docket No. 110056-TP

**DIRECT TESTIMONY
OF**

MICHAEL STARKEY

ON BEHALF OF

BRIGHT HOUSE INFORMATION SERVICES (FLORIDA) LLC

NOVEMBER 1, 2011

PUBLIC VERSION

Confidential Information Redacted

DOCUMENT NUMBER-DATE

08049 NOV-1 =

FPSC-COMMISSION CLERK

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1 **I. INTRODUCTION**

2 **Q. PLEASE STATE YOUR NAME, EMPLOYER AND BUSINESS ADDRESS**
3 **FOR THE RECORD.**

4 A. My name is Michael Starkey. I am employed by QSI Consulting, Inc. ("QSI").
5 My business address is 243 Dardenne Farms Drive, Cottleville, MO 63304.

6 **Q. PLEASE DESCRIBE YOUR PROFESSIONAL EXPERIENCE AND**
7 **EDUCATIONAL HISTORY.**

8 A. I have served as President of QSI since its inception in 1999. QSI is a privately-
9 held consulting firm specializing in the regulation of network industries, financial
10 and economic cost modeling, and litigation and regulatory support. I have been a
11 consultant specializing in telecommunications since I co-founded Competitive
12 Strategies Group, Inc. in 1996. Since 1996, I have assisted more than one
13 hundred and fifty individual telecommunications clients including local exchange
14 carriers ("LECs"), interexchange carriers ("IXCs"), Internet Service Providers
15 ("ISPs"), cable operators, equipment manufacturers, governmental agencies and
16 public advocates. Prior to 1996, I was employed by the Maryland Public Service
17 Commission as the Director of its Telecommunications Division. My
18 responsibilities included managing the Telecommunications Staff of engineers,
19 economists, tariff analysts and other specialists tasked as the Maryland
20 Commission's primary advisors on all issues related to telecommunications.
21 Before joining the Maryland Commission, I served as the Senior Policy Analyst
22 in the Illinois Commerce Commission's Office of Policy and Planning. I began
23 my professional career in 1991 with the Missouri Public Service Commission as a

1 Senior Economist within the Telecommunications Department, Utility Operations
2 Division. I received a Bachelor of Science degree in Economics from Missouri
3 State University in 1991. My curriculum vitae is attached as Exhibit MTS-001
4 and includes a more detailed description of my professional experience.

5 **Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE FLORIDA**
6 **PUBLIC SERVICE COMMISSION (HEREAFTER "COMMISSION")?**

7 A. Yes, I have. Though it has been a few years, I testified before the Commission on
8 several occasions. Likewise, I have in the past provided testimony before
9 approximately 35 other state utility commissions, the Federal Communications
10 Commission ("FCC"), various state legislatures, courts of varying jurisdictions
11 and other regulatory and administrative bodies (e.g., the United States Patent
12 Office, the Ontario Energy Board, etc.).

13 **Q. ON WHOSE BEHALF ARE YOU SUBMITTING THIS TESTIMONY?**

14 A. My testimony is filed on behalf of Bright House Network Information Services
15 (Florida) LLC. I will refer to this legal entity either as "Bright House" or
16 "BHNIS."¹

17 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

18 A. Using the Tentative Issues List adopted in the Commission's September 27, 2011
19 *Order Establishing Procedure*, my testimony will describe the switched exchange
20 access services Bright House provides to interexchange carriers ("IXCs")

¹ In the course of my testimony it will also be necessary from time to time to refer to Bright House's affiliate that provides cable service, high-speed Internet access service, and voice service to consumers and businesses. That entity's formal legal name is "Bright House Networks, LLC." I will refer to that entity in this testimony either as "Bright House Cable" or "BHN."

1 including Verizon.² I will explain how Bright House's switched access service is
2 provided both from a technical and functional perspective. I will also explain that
3 Bright House provides its switched exchange access services consistent with its
4 price list and various rules of this Commission. While this dispute relates to
5 purely intrastate services, I also note that Bright House's provision of switched
6 access services is consistent with the rules regarding such services put forward by
7 the FCC. Finally, in light of certain claims made by Verizon in some of its earlier
8 filings in this proceeding, I will show that the switched access services that Bright
9 House provides to Verizon are intrastate telecommunications services, not
10 interstate services, and not information services.

11 **II. BRIGHT HOUSE SWITCHED ACCESS SERVICE**

12 **Q. WHAT IS SWITCHED EXCHANGE ACCESS SERVICE?**

13 A. "Switched Access" is a defined term in Bright House's Florida Access Services
14 Price List.³ That definition provides a high-level view of the service as follows:
15 "A service in which the Company establishes originating or terminating
16 connections between an End User and a Customer by means of switching or
17 routing on a Call-by-Call basis."⁴ In this definition, the "Customer" is an
18 interexchange carrier ("IXC") like Verizon⁵ and the "End User" is a subscriber to

² Throughout this testimony I will refer to MCI Communications Services, Inc. d/b/a/ Verizon Business Services as "Verizon." My understanding is that, while Verizon Florida LLC, Verizon's Florida incumbent local exchange carrier ("ILEC") affiliate, was originally a defendant, that entity and Bright House settled, and the ILEC entity was dismissed. Where necessary, I will refer to the ILEC entity as "Verizon ILEC."

³ Bright House Networks Information Services (Florida), LLC, Access Services, Florida Price List No. 2 (hereafter "Bright House Florida Access Price List").

⁴ Bright House Florida Access Price List, Section 1.1, Original Page 11.1.

⁵ Bright House Florida Access Price List, Section 1.1, First Revised page 8.

1 whom Verizon wishes to terminate a long-distance call (or from whom a toll-free
2 "800" call is originated).⁶

3 In simplest terms, switched access charges compensate a local exchange
4 carrier ("LEC") when an IXC uses its network as part of the IXC's telephone toll
5 service, to reach end users; *i.e.*, either the end user originating the call or the end
6 user to whom the call is directed/terminated. The basic switched access service
7 provided by LECs to IXCs has not changed in decades, and was succinctly
8 explained by the FCC in 1996 as follows:

9 "Access charges were developed to address a situation in which three
10 carriers – typically, the originating LEC, the IXC, and the terminating
11 LEC – collaborate to complete a long-distance call. As a general matter, in
12 the access charge regime, the long-distance caller pays long distance
13 charges to the IXC, and the IXC must pay both LECs for originating and
14 terminating access service."⁷

15 The services that Bright House provides to Verizon and other IXCs, in accordance
16 with its Price List, are entirely consistent with this long-standing concept of what
17 switched access is, and what role it plays in originating and terminating long
18 distance calls.

⁶ In the Price List, the term "End User" is used to help illustrate and explain various aspects of the switched access services Bright House offers to IXCs. See Bright House Florida Access Price List, Section 1.1, First Revised page 9. In order to encompass the different aspects of switched access service illustrated, in part, by using the term "End User," the definition of that term is broad. As relevant to the services at issue in this dispute, the "End User" will normally be a voice service subscriber who is making or receiving long distance calls.

⁷ See *Implementation of the Local Competition Provisions of the Telecommunications Act of 1996*, CC Docket No. 96-98, First Report and Order, 11 FCC Rcd 15499, 15509, (1996) (*Local Competition First Report and Order*), ¶1034. See also, FCC Rule 47 C.F.R. 61.26(a)(3):

Interstate switched exchange access services shall include the functional equivalent of the ILEC interstate exchange access services typically associated with following rate elements: carrier common line (originating); carrier common line (terminating); local end office switching; interconnection charge; information surcharge; tandem switched transport termination (fixed); tandem switched transport facility (per mile); tandem switching.

1 **Q. WHAT FUNCTIONS OR SERVICES DOES BRIGHT HOUSE PERFORM**
2 **FOR MCI COMMUNICATIONS SERVICES, INC. D/B/A VERIZON**
3 **BUSINESS SERVICES (COMMISSION ISSUES LIST QUESTION 2)?**

4 A. Bright House provides Verizon with plain-vanilla, industry-standard switched
5 access services. Mostly this service is provided to enable Verizon to complete
6 calls made by Verizon's end users to Bright House's end users (that is, long
7 distance calls coming into Bright House from Verizon). A smaller but still
8 significant amount of the service is provided to originate certain toll-free calls
9 made by Bright House's end users who are calling Verizon end users (typically
10 businesses) who have purchased toll-free "8YY" services from Verizon. Bright
11 House provides these switched access services in accordance with the terms of its
12 Switched Access Price List. That document describes industry-standard switched
13 access services, with which an IXC like Verizon will have been entirely familiar,
14 literally for decades.

15 **Q. HOW DOES BRIGHT HOUSE'S PRICE LIST DEFINE THE SWITCHED**
16 **ACCESS SERVICES THAT IT PROVIDES TO VERIZON AND OTHER**
17 **IXCS?**

18 A. Bright House's Price List defines the basic function of its switched access service
19 as follows:

20 This service allows for a two point communications path between a
21 Customer's premises and an End User. Switched Access Service provides
22 the ability to originate Calls from an End User to a Customer's premises,
23 and to terminate Calls from a Customer's premises to an End User. It
24 provides for the use of common terminating, switching and trunking
25 facilities, and for the use of common subscriber plant of the Company.
26 Switched Access service provides for the ability to originate calls from an

1 End User's premises to a Customer's Premises and to terminate calls from
2 a Customer's premises to an End User's premises in the LATA where it is
3 provided.⁸
4

5 As described by the Price List, the basic function of Bright House's switched
6 access service is to provide a two point communications path between an IXC's
7 premises (generally referred to as a "Point of Presence" or a "POP") and an End
8 User's premises (generally a home or business). This is what Bright House
9 provides to Verizon every time Verizon sends a call from one of its end users to
10 Bright House's end users, and every time that a Bright House end user makes a
11 toll-free call to a toll-free service that Verizon provides to one of its end users.

12 **Q. DOES VERIZON BENEFIT FROM THE SWITCHED ACCESS**
13 **SERVICES THAT BRIGHT HOUSE PROVIDES?**

14 A. Yes, certainly. Verizon sells long distance services to end users. The value of
15 that service depends on those end users being able to make calls to (or, in the case
16 of toll-free services, receive calls from) other end users around the state and
17 around the country – including Bright House's end users. When Verizon's end
18 users dial a number assigned to a Bright House end user, the Verizon end user is
19 asking Verizon to complete the call as dialed. Verizon can only do that if it is
20 able to receive switched access services from the LEC that provides the Bright
21 House end user with connectivity to the PSTN – that is to say, Bright House itself.
22 So, there is no question that Verizon benefits from the switched access services
23 that Bright House provides.

⁸ Bright House Florida Access Price List, Section 3.13(A), First Revised Page 67.

1 **Q. PLEASE DESCRIBE FOR THE COMMISSION THE TYPICAL WAY IN**
2 **WHICH A CALL FROM A VERIZON TOLL SUBSCRIBER**
3 **TERMINATES TO AN END USER USING BRIGHT HOUSE'S**
4 **TERMINATING SWITCHED ACCESS SERVICE.**

5 A. Assume a caller in Orlando calls a Bright House subscriber in Tampa Bay.
6 Further assume that the Orlando caller uses Verizon as its long distance carrier.
7 When the Orlando caller dials the telephone number of the Tampa Bay subscriber,
8 the call is transmitted by the originating LEC to Verizon (likely via originating
9 switched access service if Verizon is not also the originating caller's LEC).
10 Verizon's IXC network (by querying industry databases) recognizes the dialed
11 telephone number as belonging to Bright House. As such, Verizon carries the call
12 to its own POP closest to the Bright House end office to which the telephone
13 number is assigned. In Tampa, Verizon does not have direct connections to
14 Bright House. Instead, it connects to Bright House through the tandem of its
15 affiliate, Verizon Florida, LLC (the ILEC in the Tampa Bay area). Bright House
16 picks up the call at the Verizon ILEC tandem switch. From that point forward,
17 the call is handled via Bright House's terminating switched access service. First,
18 Bright House transports the call from the Verizon ILEC tandem to its own
19 telecommunications switching platform. Bright House uses its own (or leased)
20 facilities to carry this portion of the call. Charges associated with using Bright

1 House facilities to collect and carry the call from the Verizon tandem are
2 generally referred to as "transport charges" in switched access vernacular.⁹

3 Once the call reaches Bright House's switching platform, Bright House
4 uses the dialed digits provided to it by Verizon to identify the intended
5 terminating subscriber.¹⁰ Importantly, Verizon's network has no information
6 regarding the location or identification of the actual called party (sometimes
7 known as the called party "station" location). Verizon's network knows only that
8 the call should be transmitted to the Bright House network for further instructions.
9 Part of the terminating switched access service that Bright House provides to
10 Verizon is precisely the function of interpreting the dialed number in order to
11 identify which subscriber's service should receive the call and then switching the
12 call to the facilities which support that subscriber's service. This function is
13 generally referred to as "Local Switching."¹¹ Finally, the call itself must be
14 transmitted from the Bright House switch to the end user's premises so that the
15 called party can talk with the originating caller. Verizon pays for the use of the
16 facilities connecting the end user to the Bright House switch via the Carrier
17 Common Line charge. It is via this combination of transport, switching and
18 common line facilities and functions that Bright House "allows for a two point

⁹See Bright House Florida Access Price List, Section 3.14(C)(1)(e) and (f) for a description of "transport mileage" and "transport termination" (First revised page 70). Transport termination compensates the access provider for the use of electronics at each end of a transport circuit. Transport mileage compensates the access provider for the use of actual transport circuits between the point at which the call is provided to the access provider, and the access provider's switch.

¹⁰ The dialed digits and other relevant signaling information is communicated from Verizon to Bright House and vice versa by means of a parallel network, to which all major carriers on the Public Switched Telephone Network ("PSTN") are connected, known as the Signaling System 7, or SS7, network.

¹¹See Bright House Florida Access Price List, Section 3.14(C)(1)(b), First revised page 70.

1 communications path between a Customer's [Verizon's] premises and an End User
2 ... to terminate Calls from a Customer's [Verizon's] premises to an End User,"
3 consistent with its Price List.

4 **Q. IN ITS MOTION TO DISMISS, VERIZON CLAIMED THAT BRIGHT**
5 **HOUSE PROVIDES SOME OF THESE FUNCTIONS USING AN IP-**
6 **ENABLED NETWORK.¹² EVEN IF THAT IS TRUE, DOES IT MAKE**
7 **ANY DIFFERENCE TO THE SERVICE THAT BRIGHT HOUSE**
8 **PROVIDES TO VERIZON?**

9 A. No. First, as discussed in a bit more detail later in this testimony, Bright House's
10 Price List is quite explicit that Bright House may provide the switched access
11 functions described therein using any technology that it wants, as long as the
12 actual requirements of the service are met. Nothing about the Price List, and
13 nothing about the nature of switched access service itself, requires Bright House
14 to use any particular technology or network arrangement so long as Bright House
15 provides "a two point communications path between a Customer's [IXC's]
16 premises and an End User."

17 In fact, it is clear to me that Verizon has misconstrued a number of
18 important regulatory decisions and principles in trying to justify its conclusion
19 that it is exempt from switched access charges – even when it is plainly receiving
20 switched access service – simply because some portion of the network and
21 transmission functionalities Bright House provides to Verizon uses Internet
22 Protocol ("IP") instead of more traditional circuit-switched technology.

¹²Verizon's Motion to Dismiss or Stay Bright House's Complaint, filed March 14, 2011, pgs. 4 and 5.

1 **Q. PLEASE EXPLAIN THAT ANSWER IN MORE DETAIL.**

2 A. As described above, Bright House provides Verizon with a number of features
3 and functions that constitute switched access service (generally transport,
4 switching and termination via common line facilities). Indeed, as I understand the
5 issues, the fact that Verizon receives these functions from Bright House, and uses
6 them in support of its telephone toll service, is not in dispute. Likewise, it does
7 not appear that Verizon takes issue with the quality of the services and functions
8 that Bright House provides, or the compatibility of those functions with Verizon's
9 provision of toll services. As such, there seems to be little debate about whether
10 Verizon is being provided the switched access features and functions Bright
11 House says it will provide in its access Price List. Instead, Verizon has been
12 refusing to pay its switched access bills based upon an opportunistic reading of
13 various orders and decisions from certain regulatory agencies and courts. While I
14 will address many of those decisions later in this testimony, I think it is important
15 to begin the conversation by pointing out that Verizon receives good and valuable
16 service from Bright House, perfectly consistent with the Bright House Price List,
17 which likewise establishes the rates it will charge when providing those services –
18 rates that Verizon then refuses to pay, *after* having already used the services.

19 **Q. PLEASE DESCRIBE THE EXTENT TO WHICH BRIGHT HOUSE USES**
20 **IP-BASED TECHNOLOGY IN PROVIDING ITS SWITCHED ACCESS**
21 **SERVICES TO VERIZON AND OTHER IXCs.**

22 A. Bright House transmits traffic between its network and the networks of other
23 telecommunications carriers (including Verizon) using standard circuit-switched

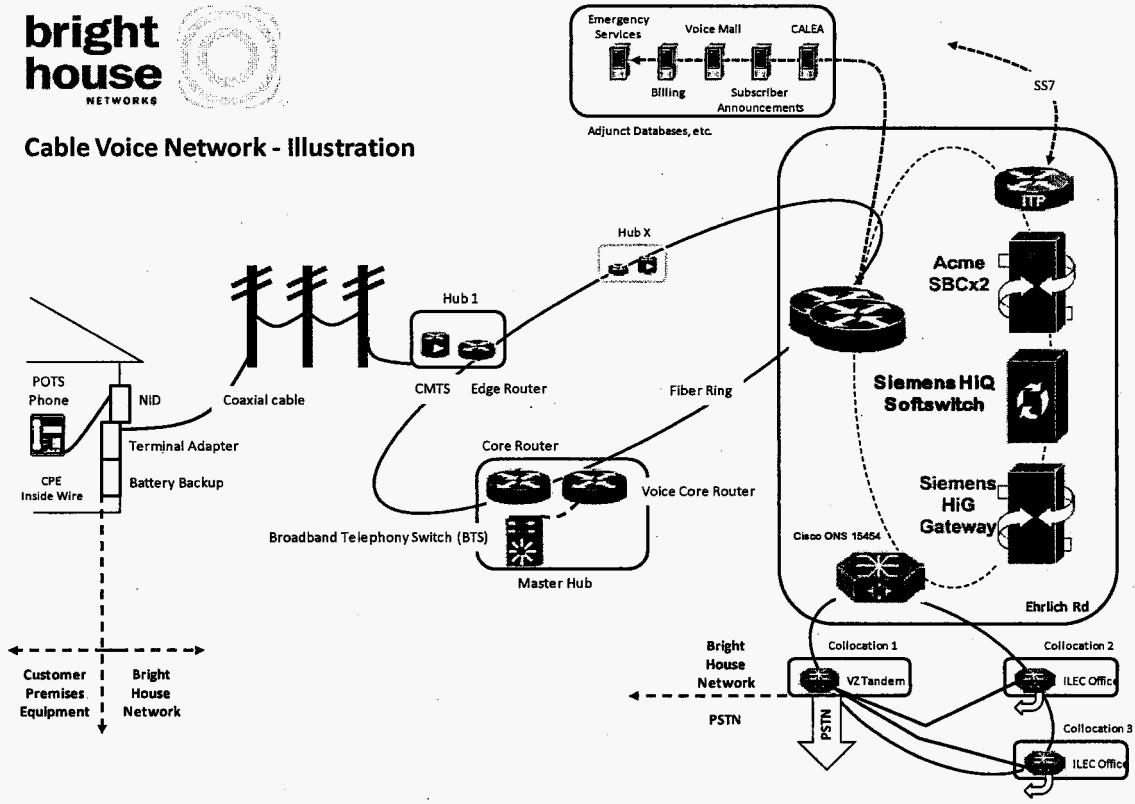
1 (or Time-Division Multiplexed - "TDM") format(s).¹³ Likewise, at a called
2 party's premises, traffic is converted back to a traditional circuit-based format so
3 that subscribers can use standard retail consumer telephone equipment with
4 standard PSTN interfaces to make and receive calls.¹⁴ Bright House uses IP-
5 based technology only for purposes of switching traffic within its network and
6 transporting traffic between the elements of its IP-based switch and the edge of
7 the network located at a subscriber's premises. The diagram below illustrates the
8 Bright House voice network in Florida.

¹³ I say "format(s)" because the traditional PSTN includes, and has long included, a variety of different technologies and signaling formats. These include, for example, a simple analog copper loop (consisting of a single pair of wires) running from a home all the way to an analog telephone switch; a four-wire, digital loop running from a business private branch exchange ("PBX") back to a digital telephone switch; a fiber connection from a large business's PBX network directly into a trunk port on a digital telephone switch; party lines in which multiple customers share a single two-wire loop; multiple individual customer loops multiplexed onto 4-wire copper or fiber facilities back to a telephone switch; and various wireless transmission formats. The technology used in the PSTN to provide telephone service is continually evolving. It is highly misleading to suggest that there is one way to provide phone service on the PSTN, and one new, IP-based way. Not only are there many different ways to handle telephone traffic on the PSTN, there are many different ways that IP-based technology can be used to handle such traffic. As discussed later in my testimony, the fact that a carrier uses a new technology to provide an established telecommunications service like switched access does not magically convert the established telecommunications service into something else.

¹⁴ That is, the consumer can simply plug his/her telephone into a standard telephone jack (known in the industry as an "RJ-11" jack) available in a standard wall outlet in order to make and receive calls.

1

Diagram 1 - Bright House's Provision of Switched Access Services¹⁵



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Beginning at the left of the diagram, the network interfaces with a voice service subscriber's standard customer premises equipment ("CPE") using a multi-media terminal adapter ("MTA") provided as part of the Bright House network.¹⁶ For purposes of illustration, assume the subscriber dials a long-distance call to be carried by Verizon (*e.g.*, a toll-free call). The call is originated by the subscriber using the same standard analog signal the subscriber would use with any other LEC, including Verizon. Once the signal reaches the Bright House network at the

¹⁵ This diagram is also provided as a separate exhibit (MTS-002).

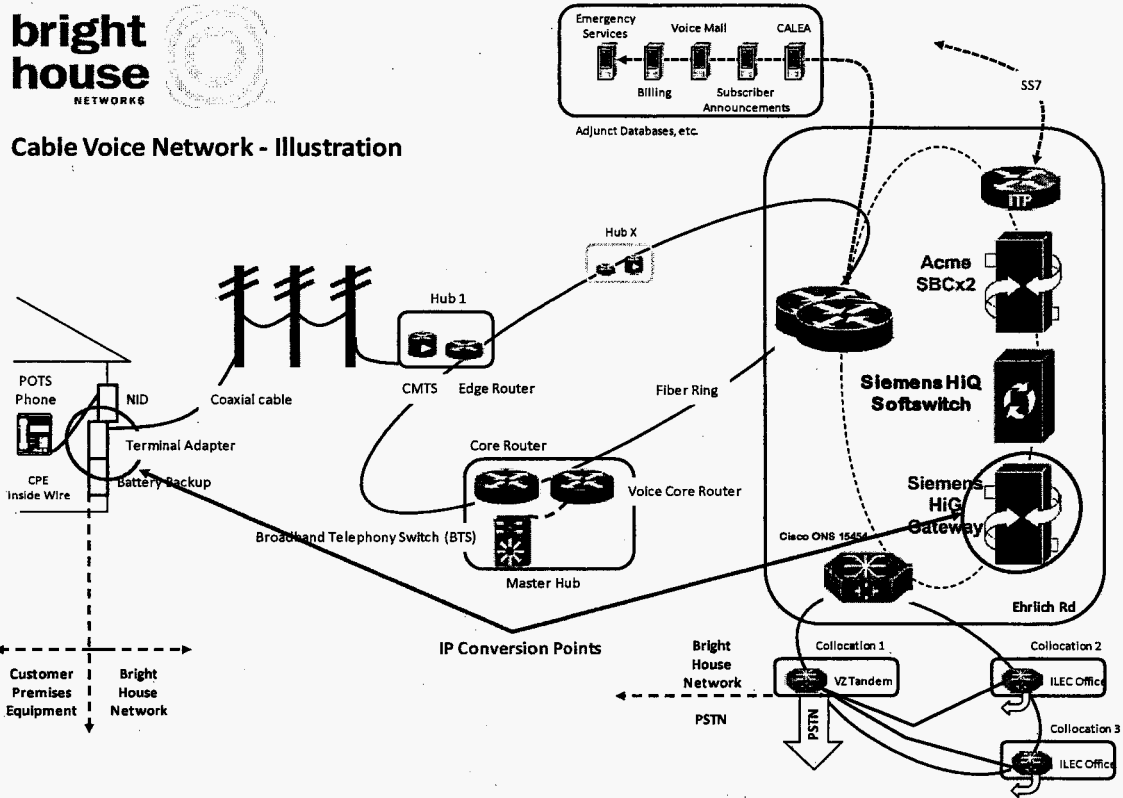
¹⁶ **[BEGIN CONFIDENTIAL** [REDACTED] **END CONFIDENTIAL]**

1 MTA, the signal is converted from a standard analog transmission, to a digitized
2 IP transmission. The call remains in IP-format through the Bright House
3 switching platform, until it reaches the PSTN-facing side of the Siemens HiG
4 Gateway. The Gateway converts the transmission from IP format back to a
5 circuit-switched format (*e.g.*, TDM) for interaction with the PSTN. Bright House
6 transports the call in TDM format from its Gateway over Bright House owned or
7 leased facilities to the ILEC's tandem (shown in the chart as a Verizon-ILEC
8 tandem, although the same arrangement is used in Orlando, where the ILEC is
9 AT&T). At that point, Bright House hands the call to the ILEC (again, shown
10 here as Verizon-ILEC), which then transmits the call to Verizon itself (Verizon-
11 the-IXC). The Bright House network and the ILEC network (and, indirectly, the
12 Verizon-IXC network) interact in a standard TDM format.

13 **Q. PLEASE ILLUSTRATE THE TWO CONVERSION POINTS YOU**
14 **DESCRIBE ABOVE.**

15 A. Below, I have recreated the diagram shown above, with two changes. The only
16 changes are the addition of circles that highlight conversion points in the network
17 where circuit-switched transmissions are converted to/from IP:

1 **Diagram 2 - IP Conversion points**¹⁷



2

3 Q. ARE ALL IP-ENABLED FEATURES AND FUNCTIONS INVOLVED IN
 4 PROVIDING SWITCHED ACCESS SERVICES TO IXC_s LIMITED TO
 5 TRANSMISSION WITHIN THE BRIGHT HOUSE NETWORK?

6 A. Yes.

7 Q. DOES THE FACT THAT BRIGHT HOUSE USES IP-BASED
 8 TECHNOLOGY FOR SOME PORTION OF ITS SWITCHED ACCESS
 9 SERVICE MEAN THAT THE SERVICE THAT BRIGHT HOUSE

¹⁷ This diagram is also provided as a separate exhibit (MTS-003).

1 **PROVIDES TO VERIZON AND OTHER IXCS IS AN “ENHANCED” OR**
2 **“INFORMATION” SERVICE?**

3 A. No. The access service provided by Bright House to Verizon and other IXCs is
4 not an “enhanced” or “information” service. For example, consider a terminating
5 switched access call. Bright House accepts the call from Verizon at the Verizon
6 ILEC tandem, transports and switches the call within its network (some portion of
7 which is in IP format) and delivers the call to the end user with exactly the same
8 content and in the same form as Bright House received it. As far as the provision
9 of access services is concerned, IP is used simply to gain networking efficiencies -
10 not to provide additional or enhanced features to the service being provided to
11 Verizon.¹⁸ In this regard, the fact that the traffic between the end user’s
12 premises and the Bright House softswitch is in IP format is entirely transparent to
13 Verizon and other IXCs who use Bright House’s switched access service to get
14 calls to or from the end users. Certain portions of that network (along with other
15 equipment, not shown in the diagram) are also used to provide video and high-
16 speed data services, but that has no effect whatsoever on the basic transmission
17 function that Bright House provides to IXCs, such as Verizon, in getting long
18 distance calls to and from the end users. Those calls are delivered between

¹⁸ Note that Bright House provides local telephone service – the ability to send and receive local calls, access to E911, access to the long distance network, etc. – to its affiliate. Its affiliate then provides voice and other services directly to residential and business end users. **[BEGIN CONFIDENTIAL**

END CONFIDENTIAL]

1 Verizon and the end user with no relevant change in the form or content of the
2 call.

3 **Q. WHAT IS THE SIGNIFICANCE OF THE FACT THAT BRIGHT HOUSE**
4 **DELIVERS THE CALL IT RECEIVES FROM VERIZON TO THE**
5 **INTENDED SUBSCRIBER WITHOUT CHANGING “THE FORM OR**
6 **CONTENT” OF THE CALL?**

7 A. The extent to which the form or content of the call is changed, or not, is the core
8 of what constitutes a telecommunications service. As I describe in more detail
9 below, the Telecommunications Act of 1996 defines telecommunications at 47
10 U.S.C. §153(43) as "the transmission, between or among points specified by the
11 user, of information of the user's choosing, *without change in the form or*
12 *content* of the information as sent and received." [Emphasis added.] Regardless
13 of the fact that Bright House uses IP technology within its network to deliver the
14 call, the fact that Bright House does not change the form or the content as
15 received (or sent) by the user dictates that the service is a telecommunications
16 (not an "information") service.

17 **Q. WHY DID YOU QUALIFY YOUR EARLIER ANSWER BY SAYING**
18 **THAT THERE WERE NOT “RELEVANT” CHANGES IN FORM OR**
19 **CONTENT?**

20 A. As I mentioned in a footnote, above, the PSTN uses many different technologies
21 to handle telephone traffic. Transformations among those different technologies
22 certainly result in change in the “form” of a telephone call in a literal sense, but
23 those kinds of changes have never been considered relevant. In the case of

1 Verizon exchanging traffic with Bright House, as discussed in more detail below,
2 Bright House picks up the traffic from Verizon-ILEC's tandem switch for routing
3 onto high-capacity digital special access circuits. Normal end user telephones
4 cannot handle or process traffic in that high-capacity digital format. As part of
5 the switched access service that Bright House provides to Verizon (and other
6 IXCs), it accepts traffic in high-capacity digital format, but delivers it to end users
7 in low-capacity, single-circuit analog format. Of course, this is what every LEC
8 of any size does when it provides switched access service to any IXC. I
9 emphasize this point because it shows that any number of "technical," changes in
10 the "format" of telephone calls occur routinely in the PSTN – and specifically in
11 the course of providing switched access service – without any suggestion that
12 those changes somehow mean that the IXC can get the access service for free.
13 Yet that is what Verizon apparently is arguing here.

14 **Q. IS THE FACT THAT BRIGHT HOUSE USES THE TECHNOLOGY**
15 **DESCRIBED ABOVE WITHIN ITS NETWORK TO PERFORM THE**
16 **SWITCHED ACCESS FUNCTIONS SET OUT IN ITS PRICE LIST A**
17 **REASONABLE BASIS UPON WHICH VERIZON SHOULD REFUSE TO**
18 **PAY FOR THE SWITCHED ACCESS SERVICES IT RECEIVES?**

19 **A.** No. As just discussed, Verizon is being provided the exact features and functions
20 it requires to terminate (and in some cases originate) its telephone toll traffic
21 to/from end users – *i.e.*, the subscribers to Bright House Cable's voice services.
22 The features and functions provided by Bright House to Verizon comport with the
23 description of switched access services described in Bright House's Price List.

1 Importantly, Bright House's Price List is technology neutral with respect
2 to how those features and functions will be provided. The Price List does not
3 require the specific use of any particular type of facility (or technology) to
4 provide the service, but not surprisingly, focuses on the functions ultimately
5 provided to the customer (in this case Verizon). For example, consider Section
6 3.3.2 of the Access Price List (section entitled "Provision of Company Equipment
7 and Facilities"). That section makes clear that Bright House will be solely
8 responsible for choosing the facilities needed to provide the relevant services, and
9 that its primary obligation is to provide the necessary "technical parameters"
10 required by the customer: "The Company may substitute, change or rearrange
11 any equipment or facility at any time and from time to time, but shall not thereby
12 alter the technical parameters of the service provided to the Customer." Further,
13 at Section 3.15(B) entitled "Design and Traffic Routing of Switched Access
14 Service," Bright House explains that: "Selection of facilities and equipment and
15 traffic routing of the service are based on standard engineering methods, available
16 facilities and equipment and the Company's traffic routing plans." Nowhere does
17 the Price List require the use of any particular technology, protocol or format to
18 provide the service.

19 In this regard, I would note that the industry-standard definition of
20 "telecommunications services," contained in federal law, makes essentially the
21 same point. That definition, set out in the federal Communications Act (at 47
22 U.S.C. § 153(53), says that "telecommunications services" means providing
23 "telecommunications" (transmission of information) to the public for a fee,

1 “*regardless of the facilities used.*” As a policy matter, it makes sense, in
2 evaluating a service, to focus on what features and functionalities the service
3 provides to the customer, not on the technical details of how those features and
4 functionalities are provided. Yet Verizon’s position in this case seems based
5 substantially, if not entirely, on the details of the facilities that Bright House uses
6 to provide switched access services.

7 **Q. HAS THE FCC RECOGNIZED THAT ACCESS SERVICES SHOULD BE**
8 **DEFINED BY THE FUNCTIONALITY PROVIDED TO THE IXC,**
9 **RATHER THAN THE UNDERLYING TECHNOLOGY OR NETWORK**
10 **CONFIGURATION USED TO PROVIDE THE SERVICE?**

11 A. Yes. When analyzing and ultimately adopting rules that would govern interstate
12 access charges for CLECs, the FCC recognized that CLECs were unlikely to
13 configure their networks in the same way or use the same technologies used by
14 ILECs. In order to encourage this type of technological innovation, the FCC's
15 rules ensure that as long as a CLEC provides the "functional equivalent" of an
16 ILEC's specific switched access service, the CLEC can assess the same switched
17 access rates as the ILEC:

18 **47 C.F.R. 61.26 - Tariffing of competitive interstate switched exchange**
19 **access service**
20 (3) *Interstate switched exchange access services* shall include the
21 ***functional equivalent*** of the ILEC interstate exchange access services
22 typically associated with following rate elements: carrier common line
23 (originating); carrier common line (terminating); local end office
24 switching; interconnection charge; information surcharge; tandem
25 switched transport termination (fixed); tandem switched transport facility
26 (per mile); tandem switching. [Emphasis added.]
27

1 As stated above, Bright House clearly provides the functional equivalent of carrier
2 common line, local end office switching and tandem switched transport functions
3 that might be provided by an ILEC were an ILEC to serve the subscriber to whom
4 Verizon's telephone toll calls are terminated. The fact that Bright House may use
5 IP-enabled technology within its network to accomplish those functions is
6 irrelevant to whether Bright House has provided switched access service
7 consistent with its Price List.

8 **III. THE RELATIONSHIP BETWEEN BRIGHT HOUSE (THE CLEC),**
9 **BRIGHT HOUSE'S CABLE VOICE AFFILIATE AND THE CABLE**
10 **AFFILIATE'S CUSTOMER**

11 **Q. IDENTIFY THE BRIGHT HOUSE ENTITY THAT IS A CERTIFICATED**
12 **CLEC.**

13 **A.** BHNIS (*i.e.*, Bright House Networks Information Services (Florida), LLC) is a
14 certificated telecommunications carrier in the State of Florida.

15 **Q. DOES BHNIS USE FACILITIES OF AN AFFILIATE TO PROVIDE**
16 **PORTIONS OF ITS SWITCHED ACCESS SERVICE?**

17 **A.** In part, yes. BHNIS – the CLEC – owns (or obtains under contract in its own
18 name) the essential equipment used to provide switched access service. BHNIS
19 purchases special access lines from the ILEC to transmit access traffic from the
20 ILEC tandem back to BHNIS's switching equipment; BHNIS owns the softswitch
21 and related equipment that switches the TDM-formatted access traffic it receives
22 from Verizon Business and other IXCs. BHNIS also owns transmission and other
23 equipment on the “end user” side of its softswitch, which functions as Carrier

1 Common Line equipment. So BHNIS provides all of the basic switched access
2 functions using equipment that it owns or that it obtains under contract.

3 In addition, however, [BEGIN CONFIDENTIAL [REDACTED]
4 [REDACTED]
5 [REDACTED]
6 [REDACTED]
7 [REDACTED] . END CONFIDENTIAL] BHN is

8 a customer of BHNIS and pays BHNIS for local telephone service, including
9 connectivity to the PSTN. In addition to providing services to BHN, BHNIS also
10 relies upon BHN's facilities to get calls to the specific subscriber being called.
11 Confidential Exhibit MTS-004 identifies the various portions of the network
12 owned by BHN versus BHNIS. [BEGIN CONFIDENTIAL [REDACTED]

13 [REDACTED]
14 [REDACTED]
15 [REDACTED]
16 [REDACTED]
17 [REDACTED]
18 [REDACTED] END CONFIDENTIAL]

19 Q. IS IT UNUSUAL IN THE TELECOMMUNICATIONS INDUSTRY FOR
20 SOMEONE OTHER THAN THE LOCAL EXCHANGE CARRIER TO
21 OWN SOME OF THE FACILITIES THAT ARE USED TO GET CALLS
22 FROM THE LEC'S SWITCH TO A SPECIFIC END USER WHO MAKES
23 AND RECEIVES PHONE CALLS?

1 A. No, not at all. The best example is probably the situation of a large business
2 customer that uses a private branch exchange, or PBX. A large PBX connects to
3 a LEC for connectivity to the PSTN. The LEC transmits all traffic bound for the
4 PBX – which may have hundreds or thousands of individual stations “behind” it –
5 to the PBX itself, not to any individual loop or circuit dedicated to a particular
6 called party. The PBX then switches the traffic that comes in from the LEC to the
7 appropriate individual called party. In this scenario, the PBX, and the links from
8 the PBX to the individual called party, are not owned by the LEC and may well
9 be (indeed, typically are) owned and managed by the company that is the LEC’s
10 customer. Yet, I am not aware that anyone has ever seriously suggested that a
11 LEC that routes inbound long distance calls to a customer with a large PBX is not
12 providing a full and complete switched access service.

13 In the case of BHNIS’s access service, Bright House Cable and its
14 network could be viewed as in the same position as a business with a large PBX.
15 BHNIS routes traffic bound for the individual stations “behind” the interface
16 between BHNIS and Bright House Cable to Bright House Cable’s equipment,
17 **[BEGIN CONFIDENTIAL** [REDACTED]
18 [REDACTED] **. END CONFIDENTIAL]**

19 In fact, BHNIS is more involved in providing access service than is a
20 typical LEC serving a large PBX. **[BEGIN CONFIDENTIAL** [REDACTED]
21 [REDACTED]
22 [REDACTED]
23 [REDACTED] **END CONFIDENTIAL]** Certainly the fact that legal

1 title to certain equipment lies with the cable affiliate and not with BHNIS does not
2 alter the service that BHNIS is providing to Verizon Business and other IXCs.

3 **Q. IN YOUR PBX EXAMPLE, THE PEOPLE WHO ACTUALLY SEND AND**
4 **RECEIVE PHONE CALLS ARE TYPICALLY EMPLOYEES OF THE**
5 **COMPANY THAT OWNS THE PBX AND BUYS THE PHONE SERVICE**
6 **FROM THE LEC. DOESN'T THAT MAKE A DIFFERENCE HERE,**
7 **WHERE THE VOICE END USERS ARE NOT EMPLOYEES OF BRIGHT**
8 **HOUSE CABLE?**

9 A. No. Any such concern would be based on a misconception of the different
10 situations in which phone service is provided. Consider large hotels and resort
11 complexes that often use PBXs to provide service to individual rooms or units.
12 The guests in the hotel who actually make and receive calls are customers of the
13 hotel, just as the end users who use Bright House Cable's voice services are
14 customers of Bright House Cable. Yet, a LEC that serves a hotel with a PBX is
15 providing a full and complete switched access service when IXCs send the LEC
16 long distance calls bound for the hotel.

17 Other situations from the traditional PSTN support this conclusion. For
18 example, so-called "shared tenant service" arrangements involved situations in
19 which the owner of an apartment building or office complex would buy a PBX
20 and buy phone service to connect that PBX to the PSTN. The building owner
21 would then sell phone service to the tenants in the building in its own name, as a
22 "shared tenant service" provider. When the tenants in the building send or receive

1 long distance calls, the LEC that connects the shared tenant service system to the
2 PSTN provides to IXC's, and charges for, switched access service.

3 All of this goes to show that the correct focus in considering the services
4 that Bright House provides to IXC's such as Verizon Business is the functions that
5 Bright House performs for Verizon – transport, switching, and common line – and
6 not irrelevant matters such as the ownership of each and every piece of equipment
7 that a call might traverse from the switch to the ultimate end user.

8 **Q. WHAT FUNCTIONS OR SERVICES DOES BRIGHT HOUSE**
9 **NETWORKS INFORMATION SERVICES (FLORIDA), LLC ("BRIGHT**
10 **HOUSE") PERFORM FOR BRIGHT HOUSE NETWORKS, LLC**
11 **("BRIGHT HOUSE CABLE")? (COMMISSION ISSUES LIST**
12 **QUESTION 1).**

13 **A.** The discussion so far has been focused on the switched access services and
14 functions that Bright House provides to IXC's such as Verizon Business. This
15 question asks instead about the functions that Bright House performs for Bright
16 House Cable.

17 Broadly speaking, Bright House provides local telephone service to Bright
18 House Cable, akin to the service that LEC's have long provided to large businesses
19 with PBX systems or other private network arrangements. This includes PSTN
20 connectivity (the ability to send and receive local and long distance calls),
21 including SS7 signaling management and connectivity; access to directory
22 assistance, operator services, emergency services, etc.; and various support
23 functions such as management of the number portability process, ensuring that

1 end users who wish to be listed in ILEC and other directories and directory
2 assistance databases are properly included, etc. In performing these functions,
3 BHNIS manages and facilitates interaction between Bright House Cable and its
4 end users with the PSTN and other carriers (e.g., interconnection, number
5 administration, etc.).

6 In addition, while Bright House Cable provides voice, video and Internet
7 services directly to residential and business subscribers, it has chosen to focus its
8 own technical efforts on the provision of the latter two services. [BEGIN

9 **CONFIDENTIAL** [REDACTED]
10 [REDACTED]
11 [REDACTED]
12 [REDACTED]
13 [REDACTED] **END CONFIDENTIAL]**

14 In return for these functions, BHN (Bright House Cable) pays BHNIS a
15 fee. [BEGIN CONFIDENTIAL [REDACTED]
16 [REDACTED]
17 [REDACTED]
18 [REDACTED]
19 [REDACTED] **END CONFIDENTIAL]**

1 **IV. BRIGHT HOUSE SWITCHED ACCESS SERVICES ARE INTRASTATE**
2 **TELECOMMUNICATIONS SERVICES**

3 **Q. DOES FLORIDA LAW REQUIRE VERIZON TO PAY BRIGHT HOUSE**
4 **INTRASTATE ACCESS CHARGES ON CALLS THAT ORIGINATE OR**
5 **TERMINATE IN IP FORMAT? (COMMISSION ISSUE LIST QUESTION**
6 **5)**

7 **A.** I am not an attorney and as such, cannot provide the legal analysis likely required
8 to answer this question fully. However, I think the following technical and policy
9 issues compel an affirmative answer. First, it is my understanding that Florida
10 law requires that "an intrastate interexchange company...shall continue to pay
11 intrastate switched network access rates or other intercarrier compensation to the
12 local exchange telecommunications company or the competitive local exchange
13 telecommunications company for the origination and termination of interexchange
14 telecommunications service."¹⁹ Verizon is an intrastate interexchange company.
15 BHNIS is a competitive local exchange telecommunications company. Verizon
16 has used BHNIS's telecommunications services to originate and terminate
17 intrastate interexchange telecommunications services. These facts would seem to
18 require that Verizon pay BHNIS for the switched access services it has used.

19 Second, it is worth noting that the fundamental basis of the question (*i.e.*,
20 that calls originate/terminate in IP format) is not entirely accurate, depending on
21 what meaning one gives to the terms "originate" and "terminate." As discussed
22 above, when BHNIS handles an incoming or outgoing call on Verizon's behalf, it

¹⁹ Florida Statutes §364.02(14)(g).

1 uses IP telephony only within those network facilities. Once the call reaches the
2 subscriber's home or business, the communication is transmitted in standard
3 analog format, just as Verizon or any other LEC would deliver the call to an
4 ordinary telephone. With that in mind, a terminating call is transmitted to BHNIS
5 from Verizon in a standard circuit-switched format, and likewise delivered to the
6 customer in a standard circuit-switched format. From this perspective, the call
7 does not "terminate" in IP (and likewise, a call would not "originate" in IP either).
8 BHNIS and Bright House Cable do not change the form or the content of the
9 communication as sent by the caller and received by the called party. IP format is
10 used only "in the middle" of the communication as it is transmitted from the
11 subscriber's premises and ultimately switched by BHNIS.²⁰

12 **Q. THE STATUTE YOU QUOTE ABOVE INDICATES THAT ACCESS**
13 **CHARGES MUST BE PAID BY AN IXC FOR "... THE ORIGINATION**
14 **AND TERMINATION OF INTEREXCHANGE**
15 **TELECOMMUNICATIONS SERVICE." IS THE SERVICE BHNIS**
16 **ORIGINATES OR TERMINATES FOR VERIZON A**
17 **"TELECOMMUNICATIONS SERVICE?"**

18 **A.** Yes. The quote above is from Florida's statutes, which (as I understand it) does
19 not have a formal definition of "interexchange telecommunications service."
20 Generally speaking, however, terms and definitions used in the federal
21 Communications Act provide a reasonable backdrop for understanding language

²⁰ As discussed earlier in my testimony, there are any number of ways in which normal PSTN carriers change the "form" of communications they carry, without any concern that the basic communications services they offer are transformed, as a result, into information services.

1 used in the communications industry (including state-level statutes) that are not
2 separately and expressly defined in a particular context. Here, the term
3 "telecommunications service" is defined in the Telecommunications Act of 1996
4 as follows at 47 U.S.C. §153(53):

5 (53) TELECOMMUNICATIONS SERVICE.—The term "telecommunications
6 service" means the offering of telecommunications for a fee directly to the
7 public, or to such classes of users as to be effectively available directly to
8 the public, regardless of the facilities used.
9

10 The term "telecommunications" is likewise defined at 47 U.S.C. §153(50):

11 (50) TELECOMMUNICATIONS.--The term "telecommunications" means the
12 transmission, between or among points specified by the user, of
13 information of the user's choosing, without change in the form or content
14 of the information as sent and received.
15

16 Verizon Business is certainly an IXC. It provides telephone toll services that
17 allow callers from one exchange to dial subscribers in a different exchange and,
18 thereafter, converse. Verizon's IXC service allows the user to specify the end
19 points of the call (by choosing the phone to call from and then dialing the
20 particular digits identifying the called party) and Verizon, thereafter, transmits the
21 voice conversation (which is clearly information of the user's choosing). To
22 Bright House's knowledge, Verizon does not change "the form or content of the
23 information as sent and received." As such, the Verizon service that Bright House
24 helps to originate or terminate is "telecommunications." Clearly, Verizon offers
25 its IXC services directly to the public for a fee. Telecommunications offered for a
26 fee to the public is, by definition, a "telecommunications service."

27 As for Bright House, when Verizon sends Bright House a call along with
28 the dialed telephone number, that telephone number amounts to a direction from

1 Verizon (or, more precisely, the Verizon end user that originated the call) to send
2 the call to the specific Bright House end user whose service has been assigned the
3 telephone number dialed. That is, the dialed telephone number is what the PSTN
4 uses to indicate one of the "points specified by the user" of the
5 telecommunications service – specifically, the end point of the call. So, Bright
6 House's switched access service involves taking a call from the hand-off point
7 between Bright House and Verizon (one of the points specified by Verizon, the
8 "user" in this situation) and delivering the call to the specific party being called,
9 as indicated by the dialed telephone number (the other end point specified by
10 Verizon). The service that Bright House provides to Verizon, therefore, is clearly
11 a telecommunications service.

12 **Q. VERIZON CLAIMED IN ITS MOTION TO DISMISS THAT THE**
13 **FLORIDA STATUTE CITED ABOVE [§364.02(14)(g)] REQUIRES ONLY**
14 **THAT VERIZON PAY SWITCHED ACCESS "OR OTHER**
15 **INTERCARRIER COMPENSATION." VERIZON ARGUES THAT BY**
16 **PAYING \$0.0007, IT IS PAYING "OTHER INTERCARRIER**
17 **COMPENSATION" CONSISTENT WITH THE LAW. PLEASE**
18 **COMMENT.**

19 **A.** There are a number of problems with this claim. First, as the Commission
20 recognized in its August 26, 2011 *Order Denying Motion to Dismiss* in this case,
21 from 2007 (when Bright House began providing services using its own switching
22 and other equipment) until August 2010, Verizon paid Bright House's tariffed
23 switched access charges for the traffic at issue in this proceeding. According to

1 the Commission, this was "a tacit admission on Verizon Business's part that the
2 charges were legitimate."²¹ Importantly, the Commission also notes that Verizon
3 cites "no statutory change or reinterpretation of existing law to support
4 nonpayment." In other words, Verizon is unable to point to any relevant change
5 in law or circumstance that would support its unilateral decision to change the rate
6 it pays for an ongoing service, the content and form of which has not changed.

7 Second, it is important to note that while Verizon is correct in stating that
8 the law requires payment of either switched access charges "or other intercarrier
9 compensation" for the termination of interexchange traffic, nowhere does it
10 provide Verizon or any other IXC the right to set its own rate as Verizon has
11 done. Clearly if both Verizon and Bright House could agree to a rate/structure
12 different than that contained in BHNIS' switched access Price List, then "other
13 intercarrier compensation" might be appropriate. For example, I understand that
14 in their most recently signed interconnection agreement Verizon's ILEC
15 operations have agreed with Bright House to treat all intra-LATA traffic
16 (including interexchange traffic) as "local" traffic for which agreed upon transport
17 and termination rates, rather than switched access rates will apply (regardless of
18 underlying technology).²² That situation, however, is very different than the
19 situation at issue in this proceeding. The carriers have not agreed to a new or
20 different structure or rate. Instead, Verizon has unilaterally decided it will pay

²¹ *Order Denying Motion to Dismiss*, Docket NO. 110056-TP, Issued August 26, 2011, pg. 7.

²² See Bright House's "Response to Supplement to Verizon's Motion to Dismiss," Docket No. 110056-TP (filed June 7, 2011); Interconnection Agreement between BHNIS and Verizon-ILEC, Interconnection Attachment, § 8.6.

1 substantially less, based upon its interpretation of various court proceedings in
2 other jurisdictions and actions Verizon believes the FCC may take in the future.
3 It is difficult for me to believe that the drafters of §364.02(14)(g) had this type of
4 self-help in mind when they suggested that IXCs must continue to pay access
5 charges "or other intercarrier compensation."

6 **A. THE SERVICES AT ISSUE ARE INTRASTATE SERVICES**

7 **Q. VERIZON IN ITS MOTION TO DISMISS ARGUED THAT THE BHNIS**
8 **ACCESS SERVICE IS AN INTERSTATE INFORMATION SERVICE. DO**
9 **YOU AGREE?**

10 A. No. I am advised by my client that all monies in dispute in this proceeding relate
11 to switched access services provided to Verizon where both the calling party and
12 the called party are located in Florida. A call that originates and terminates in one
13 state is, by definition, an intrastate call. I am not aware that Verizon even
14 disputes these facts.

15 **Q. IF IT IS UNDISPUTED THAT CALLS ORIGINATE AND TERMINATE**
16 **WITHIN THE STATE, HOW DOES VERIZON ARGUE THAT THEY**
17 **ARE INTERSTATE SERVICES?**

18 A. In its Motion to Dismiss, Verizon claims that state level regulatory authority over
19 any and all "VoIP" services has been preempted by the FCC.²³ Based on the
20 assertion that the BHNIS service Verizon receives is a VoIP service, it concludes
21 that only the FCC, not this Commission, has jurisdiction to regulate the rates

²³ Verizon Motion to Dismiss, pgs. 19-23.

1 charged for the service. Verizon relies upon the FCC's Vonage Order²⁴ to support
2 its argument.

3 **Q. DOES THE FCC'S VONAGE ORDER SUPPORT VERIZON'S CLAIM**
4 **THAT THE SWITCHED ACCESS SERVICES IT RECEIVES FROM**
5 **BHNIS ARE INTERSTATE SERVICES?**

6 A. No. As an initial matter, the FCC's *Vonage Order* focuses on a voice service
7 offered directly to end users using the public Internet. The service at issue here
8 (switched access) is offered by BHNIS, only to telecommunications carriers like
9 Verizon. Traffic is handed to BHNIS by Verizon in standard telecommunications
10 format, and as described earlier, terminated by BHNIS in standard
11 telecommunications format as well. Further, neither BHNIS nor Verizon changes
12 the form or content of the information from that originally chosen by the user
13 (*i.e.*, the person making the call). With this in mind, the service at issue here is
14 very, very different from the service the FCC examined in its *Vonage Order*.

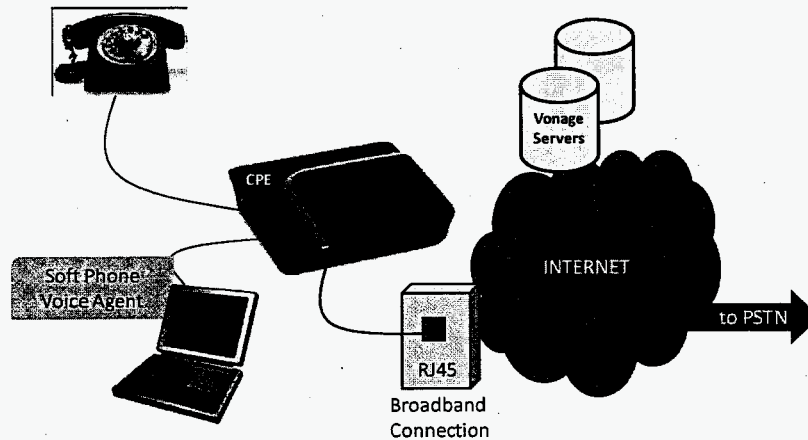
15 **Q. PLEASE DESCRIBE THE FCC'S VONAGE ORDER.**

16 A. The FCC's *Vonage Order* discusses DigitalVoice service. DigitalVoice is a
17 relatively typical "nomadic VoIP" service whereby customers use special IP-
18 compatible CPE to connect to a broadband connection. The customer's special
19 IP-compatible CPE communicates via the Internet with various servers and
20 equipment owned by Vonage for purposes of supporting voice communications
21 between the DigitalVoice customer and other Vonage customers as well as more

²⁴See *Memorandum Opinion and Order, Vonage Holdings Cop. Petition for Declaratory Ruling Concerning an Order of the Minnesota Public Utilities Commission*, 19 FCC. Rcd 22404 (2004). petitions for review denied, *Minnesota Pub. Utils. Commn v. FCC*, 483 F.3d 570 (8th Cir. 2007), hereafter "Vonage Order."

1 traditional users on the PSTN. I provide below a simple illustration of this type of
2 "nomadic" VoIP service:

3 **Diagram 4: DigitalVoice described in the FCC's Vonage Order²⁵**



4
5 As depicted in the diagram above, Vonage's DigitalVoice service requires special
6 CPE that connects directly into a broadband connection to the public Internet
7 either in the customer's home/business, or "on the road." Because the service
8 relies upon the public Internet to connect the customer to Vonage's service
9 platform, a DigitalVoice customer can use his/her CPE anywhere there is a
10 working broadband connection to the public Internet. Vonage (and similar
11 nomadic VoIP providers) take no responsibility for, and do not get involved in,
12 the management or operation of the broadband connection that ultimately links
13 the end user to the PSTN. For nomadic VoIP services, that link between the
14 PSTN and the end user is provided by the public Internet itself. Indeed, this is
15 what allows the services to be nomadic in the first place – anywhere that the end

²⁵ This diagram is also provided as a separate exhibit (MTS-005).

1 user can connect to the public Internet, the Vonage service can reach them. These
2 are, in fact, the key characteristics that the FCC relied upon in determining
3 DigitalVoice to be an interstate service.

4 **Q. WHY ARE THESE "KEY CHARACTERISTICS"?**

5 A. These are the "key characteristics" because the FCC relied on them in
6 determining that it was impossible to identify the location of DigitalVoice
7 customers and, therefore, that it was appropriate to preempt state regulation of
8 that service. Beginning at paragraph 23 of its *Vonage Order* the FCC identifies
9 four primary criteria which not only define a service like DigitalVoice, but also,
10 per the FCC's reasoning, make it "impossible" to discern the inter- or intra-state
11 nature of the service (thereby resulting in a determination that they are by default,
12 interstate services):

- 13 1. "Vonage has no means of directly or indirectly identifying the
14 geographic location of a DigitalVoice Subscriber;"²⁶
- 15 2. The service requires "a broadband connection from the user's
16 location,"²⁷ which, in this context, means a broadband connection
17 to the public Internet;
- 18 3. The service requires "IP-compatible CPE;"²⁸ and
- 19 4. The service includes "a suite of integrated capabilities and features,
20 able to be invoked sequentially or simultaneously, that allows
21 customers to manage personal communications dynamically,

²⁶*Vonage Order*, ¶ 23

²⁷*Vonage Order*, ¶ 32

²⁸*Vonage Order*, ¶ 32

1 including enabling them to originate and receive voice
2 communications and access other features and capabilities, even
3 video.”²⁹

4 **Q. IS IT POSSIBLE TO DETERMINE WHERE A SWITCHED ACCESS**
5 **CALL CARRIED BY BHNIS ON BEHALF OF VERIZON ORIGINATES**
6 **OR TERMINATES?**

7 A. Yes. BHNIS can specifically identify the subscriber and the subscriber location
8 to which access calls are terminated (and originated). Unlike Vonage’s
9 DigitalVoice service, the equipment used by BHNIS to originate and terminate
10 calls on the BHN network are fixed (not nomadic). BHN subscribers cannot take
11 some special equipment with them (which, in BHN’s case, would be the MTA)
12 and use BHN’s voice service from another location (*e.g.*, a hotel room in another
13 state when they may be traveling for business). BHNIS provides switched access
14 only to BHN subscriber locations. Because those locations are fixed and known,
15 none of the concerns raised by the FCC in its Vonage Order related to identifying
16 the origination or termination location of the call are applicable with BHNIS’s
17 switched access services.

18 **Q. WAS THE FACT THAT VONAGE COULD NOT DETERMINE THE**
19 **LOCATION OF THE DIGITALVOICE SUBSCRIBER A KEY**
20 **COMPONENT OF THE FCC’S FINDING THAT THE VONAGE**
21 **SERVICE WAS AN INTERSTATE SERVICE?**

²⁹*Vonage Order*, ¶ 32

1 A. Yes. The FCC determined that it must preempt state regulation of the Vonage
2 service, in large part, on the basis of “impossibility,” *i.e.*, “Vonage has no means
3 of directly or indirectly identifying the geographic location of a DigitalVoice
4 subscriber.”³⁰ The FCC went on to suggest that even if a method of identifying
5 the location of the subscriber could be implemented, to do so, given the nature of
6 the service, would substantially reduce the benefits of the service as it was
7 intended to be provided:

8 DigitalVoice harnesses the power of the Internet to enable its users
9 to establish a virtual presence in multiple locations simultaneously,
10 to be reachable anywhere they may find a broadband connection,
11 and to manage their communications needs from any broadband
12 connection. The Internet’s inherently global and open architecture
13 obviates the need for any correlation between Vonage’s
14 DigitalVoice service and its end users’ geographic locations.³¹
15
16

17 **Q. IS THE VOICE SERVICE PROVIDED BY BHN CONSTRUCTED TO**
18 **PROVIDE THESE SAME TYPES OF GEOGRAPHICALLY AGNOSTIC**
19 **FEATURES AND FUNCTIONS?**

20 A. No. BHN’S subscribers cannot “establish a virtual presence in multiple locations
21 simultaneously, to be reachable anywhere they may find a broadband connection,
22 and to manage their communications needs from any broadband connection.”
23 The service provided to BHN subscribers is available *only* at the premises to
24 which it is provided. As such, the switched access services BHNIS makes
25 available to Verizon and other IXC’s is likewise confined to those same locations.
26 Further, it is important to note that BHN’s service does not rely upon a broadband

³⁰Vonage Order, ¶ 23

³¹Vonage Order, ¶ 24

1 connection to the public Internet to reach its subscribers. While the public
2 Internet is the sole means by which Vonage connects an end-user to its Vonage
3 DigitalVoice platform, BHN, in combination with BHNIS, uses a private
4 fiber/coaxial network to connect its switching facilities with its subscribers'
5 premises (much as the Verizon ILECs use private copper/fiber telephone
6 networks to serve their end-users). As such, when the FCC notes that "[t]he
7 Internet's inherently global and open architecture obviates the need for any
8 correlation between Vonage's DigitalVoice service and its end-users' geographic
9 locations," it is clearly identifying a key characteristic of DigitalVoice that is not
10 provided by or enabled through BHN's subscriber service, or BHNIS' switched
11 access service.

12 **Q. DOES THE SWITCHED ACCESS SERVICE PROVIDED BY BHNIS TO**
13 **VERIZON REQUIRE A BROADBAND CONNECTION AT THE**
14 **SUBSCRIBER'S PREMISES?**

15 **A.** No. Note that in the diagram above specific to Vonage's DigitalVoice service the
16 customer's special IP-enabled CPE must connect directly to a broadband/Ethernet
17 (RJ45) connection in order to work (because it must access the Internet before it
18 can reach Vonage's service platform).³² No such Ethernet (or other broadband)
19 connection is required to use either BHN's or BHNIS' service. Indeed, BHN's
20 subscribers do not need any special CPE equipment to use the service. They

³² In the Vonage diagram above the "broadband connection" is identified as an RJ45 jack. Most consumers and businesses access their broadband service using a standard RJ45 jack to which computers, routers and VoIP-enabled phones connect. Earlier in this testimony I referred to an RJ11 jack that represents a typical narrow-band connection used to access standard telephone wiring (rather than broadband wiring) within a house or business.

1 connect to BHN's network using their traditional telephone equipment via the
2 copper-based inside wire in their homes/businesses including standard telephone
3 jacks (RJ11) you find in any residence/business. While a Vonage customer must
4 first have an Internet connection at his/her premises before they can use
5 DigitalVoice, BHN's subscribers do not. Indeed, BHN serves a number of
6 customers who take only its telephone service, but not its Internet service.
7 BHNIS provides Verizon switched access connections to those all BHN
8 subscribers, even those who choose only telephone service without Internet
9 access.

10 **Q. DOES BHN EMPLOY A TERMINAL ADAPTER AT THE CUSTOMER'S**
11 **PREMISE TO CONVERT THE IP-TELEPHONY TRAFFIC ON ITS**
12 **NETWORK TO A MORE TRADITIONAL ANALOG SIGNAL AT THE**
13 **CUSTOMER'S PREMISES?**

14 **A** Yes, it does. As described above, the terminal adapter at a BHN subscriber's
15 premises interacts with elements of the BHNIS soft switch platform using IP
16 protocol. The two-way communication path that is established via that interaction
17 is used by BHNIS to provide aspects of its switched access service. However, use
18 of IP protocol (and broadband connectivity) in that two-way communications path
19 is confined to the intra-networking aspects of the service. The IP format used for
20 portions of a switched access call within the BHNIS/BHN network does nothing
21 to "enhance" the service Verizon offers its telephone toll customer.

1 **B. THE SERVICES AT ISSUE ARE TELECOMMUNICATIONS**
2 **SERVICES**

3 **Q. IS THE SERVICE PROVIDED BY BHNIS TO VERIZON AN**
4 **"INFORMATION SERVICE?"**

5 **A. No. The service BHNIS provides to Verizon is a telecommunications service.**

6 **Q. VERIZON INDICATED IN ITS MOTION TO DISMISS THAT THE FCC**
7 **HAS YET TO DETERMINE WHETHER VOIP IS AN INFORMATION**
8 **SERVICE OR A TELECOMMUNICATIONS SERVICE. DO YOU**
9 **DISAGREE?³³**

10 **A. That statement is true as far as it goes, but it has nothing to do with the issues in**
11 **this case. The FCC in its February 9, 2011 ICC/USF Notice stated as follows:**
12 **"The Commission has never addressed whether interconnected VoIP is subject to**
13 **intercarrier compensation rules, and if so, the applicable rate for such traffic."³⁴**
14 **Verizon interprets this finding by the FCC to suggest that the FCC has never**
15 **determined whether IP-enabled services of the type provided by BHNIS might be**
16 **subject to intercarrier compensation, or not. That interpretation is in error.**

17 **Q. PLEASE EXPLAIN.**

³³ Verizon Motion to Dismiss, pg. 26.

³⁴*Connect America Fund; a National Broadband Plan for Our Future, Establishing Just and reasonable Rates for Local Exchange Carriers; High-Cost Universal Service Support; Developing a Unified Intercarrier Compensation Regime; Federal-State Joint Board on Universal Service; Lifeline and Link-Up, Notice of Proposed Rulemaking and Further Notice of Proposed Rulemaking, FCC 11-13, WC Docket No. 10-90, GN Docket No. 09-51, WC Docket No. 07-135, WC Docket No. 05-337, CC Docket No. 01-92, CC docket No. 96-45, WC Docket No. 03-109 ("ICC/USF Notice"), 77 603-619 (Feb. 9, 2011).*

1 A. In 2004 AT&T asked the FCC for a Declaratory Ruling finding that switched
2 access charges are not applicable to IP-enabled services.³⁵ Much like Verizon
3 here, AT&T contended that, because some portion of the toll call between the
4 originating caller and the terminating caller was transmitted using IP-protocol,
5 AT&T should be exempt from access charges. The FCC disagreed. At paragraph
6 12 of its Order the FCC explained that introduction of IP protocol is not, in and of
7 itself, enough to make a service an information service:

8 Users of AT&T's specific service obtain only voice transmission with no
9 net protocol conversion, rather than information services such as access to
10 stored files. More specifically, AT&T does not offer these customers a
11 "capability for generating, acquiring, storing, transforming, processing,
12 retrieving, utilizing, or making available information;" therefore, its
13 service is not an information service under section 153(20) of the Act.
14 End user customers do not order a different service, pay different rates, or
15 place and receive calls any differently than they do through AT&T's
16 traditional circuit-switched long distance service; the decision to use its
17 Internet backbone to route certain calls is made internally by AT&T. To
18 the extent that protocol conversions associated with AT&T's specific
19 service take place within its network, they appear to be "internetworking"
20 conversions, which the Commission has found to be telecommunications
21 services. *We clarify, therefore, that AT&T's specific service constitutes*
22 *a telecommunications service.*⁵⁴

23
24 ⁵⁴This determination is consistent with the Commission's tentative conclusion in
25 the *Stevens Report* that phone-to-phone IP telephony bears the characteristics of
26 telecommunications service. *Stevens Report*, 13 FCC Rcd at 11544, para. 89.
27 AT&T's specific service meets the four conditions that the Commission stated
28 "it tentatively intend[ed] to refer to" as phone-to-phone IP telephony. *Stevens*
29 *Report*, 13 FCC Rcd at 11543-44, para. 88. [other footnotes omitted][emphasis
30 added]

31 Unlike the *Vonage Order* relied upon by Verizon, the FCC in its *AT&T VoIP-in-*
32 *the-Middle* decision specifically addressed access charges and their applicability

³⁵*In the Matter of Petition for Declaratory Ruling that AT&T's Phone-to-Phone IP Telephony Services are Exempt from Access Charges*, WC Docket No. 02-361, *Order*, Released April 21, 2004, FCC 04-97 ("AT&T IP-in-the-Middle").

1 when IP-protocol is introduced into the communications path. In the *AT&T IP-in-*
2 *the-Middle* order the FCC, at paragraph 1, established three primary criteria by
3 which services like that provided by AT&T should be evaluated to discern
4 whether access charges would apply:

5 We emphasize that our decision is limited to the type of service described
6 by AT&T in this proceeding, i.e., an interexchange service that: (1) uses
7 ordinary customer premises equipment (CPE) with no enhanced
8 functionality; (2) originates and terminates on the public switched
9 telephone network (PSTN); and (3) undergoes no net protocol conversion
10 and provides no enhanced functionality to end-users due to the provider's
11 use of IP technology. Our analysis in this order applies to services that
12 meet these three criteria regardless of whether only one interexchange
13 carrier uses IP transport or instead multiple service providers are involved
14 in providing IP transport.
15
16

17 **Q. DOES THE TRAFFIC AT ISSUE IN THIS PROCEEDING MEET THE**
18 **THREE CRITERIA PUT FORWARD BY THE FCC IN DETERMINING**
19 **THAT ACCESS CHARGES SHOULD APPLY?**

20 **A.** Yes, it does. As described above, BHN's subscribers to whom BHNIS provides
21 access via its switched access service, use their existing, ordinary CPE (*i.e.*, inside
22 wire and a standard telephone) to access telephone service. They do not require
23 specialized CPE. Likewise, calls to/from those subscribers originate and
24 terminate on the PSTN. They use standard telephone numbers and
25 interconnections between certified telecommunications carriers to make and
26 receive telephone calls. Indeed, that is one critical role played by BHNIS (*i.e.*, to
27 provide BHN subscribers connectivity to/from the PSTN). Finally, as described
28 above, there is no enhanced functionality provided to the subscriber via the use of
29 the IP protocol used to transmit their messages within the BHNIS/BHN network.

1 Q. THE FCC, AT PARAGRAPH 12 OF ITS *AT&T VOIP-IN-THE-MIDDLE*
2 *ORDER*, FOUND THAT PROTOCOL CONVERSIONS UNDERTAKEN
3 BY AT&T WERE "INTERNETWORKING CONVERSIONS" WHICH
4 THE FCC HAD ALREADY DETERMINED TO BE
5 TELECOMMUNICATIONS SERVICES. IS ANY PROTOCOL
6 CONVERSION UNDERTAKEN BY BHNIS IN THE PROVISION OF
7 ACCESS SERVICES AN "INTERNETWORKING" CONVERSION?

8 A. Yes. The FCC previously described these "internetworking" conversions as
9 follows in its Non-Accounting Safeguards Order:³⁶

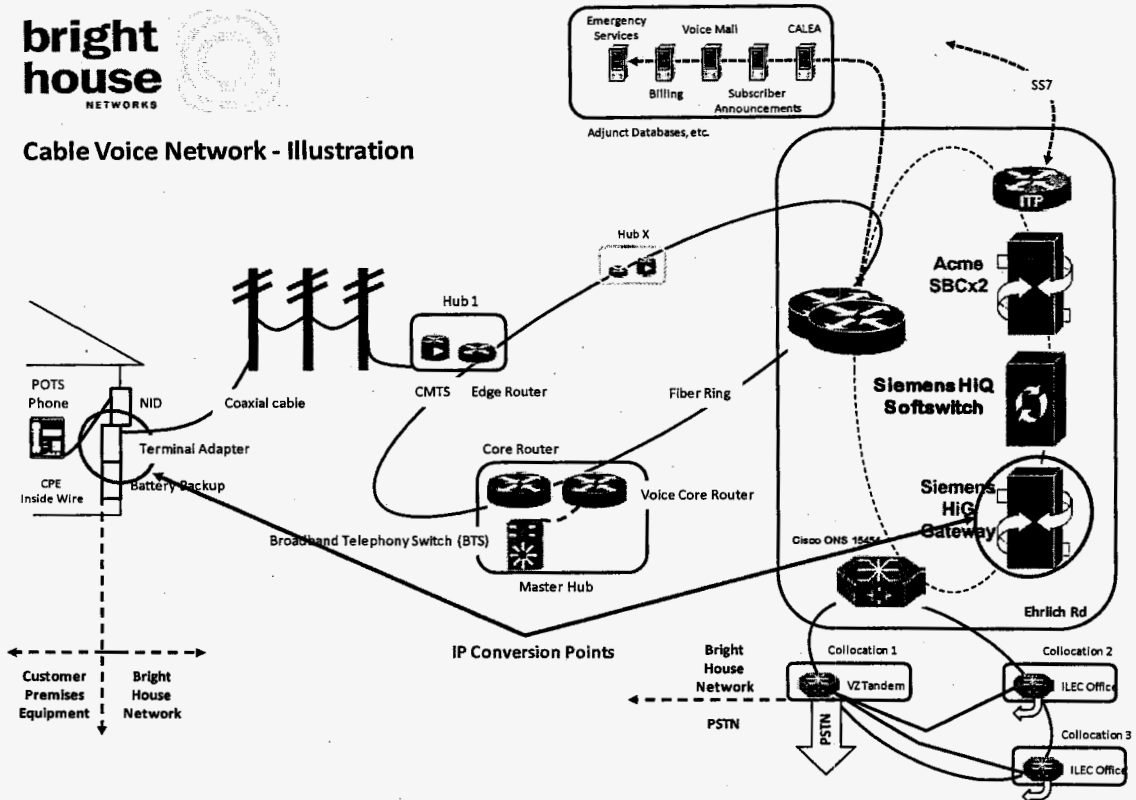
10 106. We note that, under Computer II and Computer III, we have treated
11 three categories of protocol processing services as basic services, rather
12 than enhanced services, because they result in no net protocol conversion
13 to the end-user. These categories include protocol processing: 1) *involving*
14 *communications between an end-user and the network itself* (e.g., for
15 initiation, routing, and termination of calls) rather than between or among
16 users; 2) in connection with the introduction of a new basic network
17 technology (which requires protocol conversion to maintain compatibility
18 with existing CPE); and 3) *involving internetworking (conversions taking*
19 *place solely within the carrier's network to facilitate provision of a basic*
20 *network service, that result in no net conversion to the end-*
21 *user.*[Emphasis added.]

22 Below, I have reinserted the earlier diagram indicating where, within the
23 BHNIS/BHN network, IP conversions take place.

³⁶*Amendment to Sections 64.702 of the Commission's Rules and Regulations (Third Computer Inquiry); and Policy and Rules Concerning Rates for Competitive Common Phase II Carrier Service and Facilities Authorization Thereof; Communications Protocols Under Section 64.702 of the Commission's Rules and Regulations, CC Docket No. 85-229, Report and Order, 2 FCC Rcd 3072, 3081-82, paras. 64-71 (1987) (Computer III Phase II Order); Implementation of the Non-Accounting Safeguards of Sections 271 and 272 of the Communications Act of 1934, as Amended, CC Docket No. 96-149, First Report and Order and Further Notice of Proposed Rulemaking, 11 FCC Rcd 21905, 21957-58, para. 106 (1996) (Non-Accounting Safeguards Order).*

1

Diagram 2 - IP Conversion points in the Bright House Network³⁷



2

3 If we were tracking a call from the subscriber's CPE to the long distance network
 4 of Verizon (*i.e.*, working from the left side of the diagram to the right side), the
 5 first protocol conversion would take place at Terminal Adapter, *i.e.*, the very edge
 6 of the BHNIS/BHN network. The call, which originates in analog format via the
 7 customer's standard telephone equipment, is converted by the Terminal Adapter
 8 to an IP format. As noted in the quote from the Non-Accounting Safeguards
 9 Order above, protocol conversions between the end user and the network don't

³⁷ Also available as Exhibit MTS-003

1 count to convert a service from a telecommunications service into an information
2 service.³⁸

3 In any case, from that point the call is transmitted in that same IP format
4 across the BHNIS/BHN network to the Siemens HiG Gateway located in the
5 central office. At the gateway the transmission is converted again, this time from
6 an IP format back to a more traditional TDM format, in one of which the call was
7 originated. The call is then transmitted by BHNIS to the intended third-party
8 carrier (e.g., Verizon), in a standard TDM format. Both protocol conversions
9 happen inside the BHNIS/BHN network and are undertaken solely for purposes of
10 internetworking. No additional features, functions or services are made available
11 to the subscriber or the IXC via the conversion of the signal to IP format in the
12 middle of the transmission (just as AT&T added no discernable features or
13 functions when it introduced IP to the middle of its service, which the FCC
14 ultimately determined was a telecommunications service subject to access
15 charges).³⁹

³⁸ In fact, that same portion of the order indicates that the only protocol conversions that count would occur "between or among users." That suggests that as long as the call in question originates and ends with standard consumer CPE plugged into standard RJ-11 wall jacks, the end-to-end service is a telecommunications service no matter what technology is used in the middle. That is exactly the situation here.

³⁹ I note here that one of the primary definitional distinctions between a "telecommunications service" on the one hand, and an "information service" on the other, is that a telecommunications service transmits information "without change in the form or content of the information as sent and received." (47 U.S.C. §153(20) and (46)). In other words, while an information service changes the actual information (in terms of form and/or content) being transmitted between end users (indeed, that is one reason it is often referred to as an "enhanced" service), telecommunications services do not change the form/content. The BHNIS access service does not change either the form or the content of the communication between end users, it simply passes along the same voice communication from originating party to terminating party without any enhancement.

1 **Q. DOES BHNIS UNDERTAKE A “NET PROTOCOL” CONVERSION IN**
2 **PROVIDING SWITCHED ACCESS SERVICES TO VERIZON?**

3 A. No. While BHNIS does convert the TDM signal it receives from Verizon to IP
4 for transport within its network, the BHNIS/BHN network does the identical
5 backward conversion before delivering the signal in analog format to the BHN
6 subscriber. That is, Bright House picks up calls from Verizon in a high-capacity
7 digital PSTN format, converts them to IP format for part of their path through the
8 BHNIS/BHN network, but then makes sure that they are converted back to
9 standard (low-capacity) PSTN format at the end user’s premises, in order to allow
10 the end user to send and receive calls with standard CPE. In sum, the call is
11 received by BHNIS in traditional circuit-switched format and is terminated to the
12 subscriber in that same format, specifically so that the customer can use standard
13 inside wire and telephone equipment to use the service. That is not a “net
14 protocol conversion” under any reasonable understanding of that term.

15 **V. OTHER QUESTIONS FROM THE COMMISSION'S ISSUES LIST**

16 **Q. PLEASE ADDRESS THE REMAINING QUESTIONS PUT FORWARD IN**
17 **ATTACHMENT A TO THE COMMISSION'S SEPTEMBER 27, 2011**
18 **ORDER ESTABLISHING PROCEDURE (TENTATIVE ISSUES LIST).**

19 A. In my preceding testimony I responded directly to Questions 1, 2 and 5. The
20 remaining questions appear to focus on Florida or federal law. Because I am not
21 an attorney I will not attempt to respond to the legal aspect of those issues.
22 However, there are technical, policy, and economic considerations that bear on
23 each of those questions. In the remainder of my direct testimony below, I discuss

1 those technical, policy, and economic considerations in an effort to assist the
2 Commission in resolving those issues.

3 **Q. DOES FLORIDA LAW GIVE THE COMMISSION JURISDICTION TO**
4 **GRANT BRIGHT HOUSE'S CLAIM FOR PAYMENT OF INTRASTATE**
5 **ACCESS CHARGES ON THE TRAFFIC AT ISSUE HERE, WHEN THAT**
6 **TRAFFIC ORIGINATES OR TERMINATES IN INTERNET PROTOCOL**
7 **("IP") FORMAT? (COMMISSION ISSUES LIST QUESTION 3)**

8 A. As stated above, I do not think it is fair to characterize the traffic as "originating"
9 or "terminating" in IP format, since the traffic is delivered to the customer entirely
10 in TDM format. That said, my understanding is that the point of this question is
11 to ask whether the Florida Legislature's decision to deregulate "VoIP" services
12 (that is, to take them out of the Commission's jurisdiction) applies or should apply
13 to the access services that Bright House provides to Verizon.

14 Again, putting aside any legal considerations, as a technical, economic,
15 and policy matter, I disagree with the notion that deregulation of VoIP services
16 provided to end users should somehow extend to access services provided to
17 IXCs, when the legislature specifically determined that IXCs must continue to pay
18 for switched access services.

19 **Q. WHY DOES IT MAKE NO SENSE TO VIEW THE DEREGULATION OF**
20 **CONSUMER VOIP SERVICES AS EXTENDING TO BRIGHT HOUSE'S**
21 **ACCESS SERVICES?**

22 A. There are several reasons for this conclusion. From a technical perspective, the
23 provision of access services involves different equipment and activities, and is

1 provided to different customers, than is VoIP service provided to end users.
2 Bright House has equipment that is designed to, and indeed is dedicated to,
3 interfacing with other carriers on the PSTN in standard, traditional PSTN format.
4 It uses that equipment to provide a service that is functionally identical to
5 traditional PSTN switched access services offered by traditional PSTN LECs –
6 that is, it gets calls to and from end users, on a call-by-call basis, based on the
7 standard PSTN telephone number the caller dials. While the precise technology
8 Bright House uses to provide this service may differs from that used by a
9 traditional PSTN LEC, that doesn't matter. In fact, traditional PSTN LECs use
10 many different technologies to provide their own switched access services.

11 From an economic and policy point of view, the considerations that
12 underlie a legislative or regulatory decision to deregulate a service offered to end
13 users, such as VoIP service here, are entirely different from the considerations
14 that bear on the proper regulatory treatment of carrier-to-carrier services in
15 general and intercarrier compensation issues in particular. Broadly speaking,
16 while carriers can and should compete aggressively with each other for the
17 business of end users, in order for telephone service to continue to work, those
18 same competitors have to work cooperatively with each other in innumerable
19 ways in order to ensure that calls continue to go through and, indeed, to make the
20 competition for end users even possible. A decade ago the FCC realized that even
21 robust and unregulated competition between ILECs and CLECs for end users did
22 not mean that CLEC access charges assessed on IXCs could or should be
23 unregulated. While I am not a lawyer, I would note that the Florida Legislature

1 seems to have recognized exactly this point when it stated that the deregulation of
2 VoIP did not affect the obligation of carriers to pay access charges, and that the
3 deregulation of interexchange services did not affect the obligation of IXCs to
4 continue to pay access charges. The lawyers will address the legal significance of
5 those provisions, but from a policy perspective, they are exactly right:
6 deregulation of some or all end user services, including VoIP services, is an
7 entirely different question, raising entirely different policy concerns, than
8 deregulation of carrier-to-carrier services such as switched access service.

9 In this regard, I would also note that Verizon, in its Motion to Dismiss,
10 often attempts to group BHNIS's access services together with BHN's cable voice
11 service, and speaks to them as if they are a single service. Either Verizon
12 misunderstands the technical and economic facts surrounding the two services, or
13 Verizon is deliberately trying to "muddy the water." As just discussed, the fact is
14 that they are two different and distinct services, provided to two completely
15 different sets of customers. This is true even though the two services are to some
16 extent provisioned using much of the same physical network equipment. It is
17 certainly possible that the cable voice service provisioned by BHN to its
18 subscribers would properly be classified as VoIP under either the Florida-specific
19 or FCC's definitions, while the access service provided by BHNIS would not be.
20 Even if the BHN cable voice service provides features and functions that render it
21 an information service (a question on which I express no opinion here), it is clear
22 that no such features or functions are made available via BHNIS's switched access
23 service. *That* service does nothing more than transport, switch and terminate the

1 same voice communication that was originated by Verizon's telephone toll
2 subscriber.

3 **Q. IF THE COMMISSION HAS JURISDICTION OVER BRIGHT HOUSE'S**
4 **CLAIM UNDER STATE LAW, DOES FEDERAL LAW NEVERTHELESS**
5 **PRECLUDE THE COMMISSION FROM EXERCISING THAT**
6 **JURISDICTION?(COMMISSION ISSUES LIST QUESTION 4)**

7 A. This issue is framed as a matter of law, so I cannot address the ultimate question.
8 However, I would note that as I discussed in relation to the Vonage Decision and
9 the "IP in the Middle" decision above, the FCC has not pre-empted non-nomadic
10 cable telephony services like those offered by Bright House Cable. Likewise, the
11 FCC's "IP in the Middle" order shows that toll services involving some IP
12 transmission and routing are still telecommunications services subject to normal
13 regulatory rules, including the normal split of regulatory authority as between
14 interstate and intrastate jurisdictions. That same logic applies fully to the
15 switched access services that Bright House provides to Verizon and that are at
16 issue in this case.

17 **Q. FROM A POLICY AND FACTUAL PERSPECTIVE, SHOULD**
18 **INTERCARRIER COMPENSATION FOR THE TRAFFIC AT ISSUE IN**
19 **THIS CASE BE VIEWED AS A MATTER FOR FEDERAL RATHER**
20 **THAN STATE REGULATION?**

21 A. No. An important policy issue under the 1996 Act is the role of the states, versus
22 the role of the federal government, in regulating rates and related matters in the
23 telecommunications industry. Whatever the FCC might have the legal authority

1 to do to push aside state regulators, the general rule for nearly a hundred years has
2 been that states are responsible for regulating “intrastate” communications – calls
3 that begin and end within the boundaries of a single state. There is no question
4 that the traffic at issue in this case is intrastate in nature, or, more precisely, that
5 there is no more ambiguity about the jurisdictional status of this traffic than any
6 other traffic on the PSTN.

7 **Q. PLEASE EXPLAIN WHAT YOU MEAN.**

8 A. As I noted earlier in this testimony, the telephone network itself has no real
9 information about the specific location of an individual end user. The telephone
10 network relies on the dialed telephone number to determine which *carrier* the call
11 should be delivered to. It is up to that carrier to then switch and transmit the call
12 to the proper subscriber location. When it comes time to bill for traffic that has
13 been exchanged, carriers typically look at the calling and called telephone
14 numbers and associate those numbers with particular locations. For example, the
15 Commission’s consumer assistance line can be reached on 850-413-6100. The
16 first six digits of that number – the “850-413” part – show that the number is
17 associated with the Tallahassee area. On the other hand, a colleague of mine who
18 has previously testified before this Commission lives in the Tampa area. His
19 telephone number is 727-372-5599. The first six digits of *that* number – the
20 “727-372” part – show that the number is associated with the Tampa area. So,
21 any call between those two numbers will be regarded by the telephone network,
22 for routing and billing purposes, as running between Tallahassee and Tampa – an
23 intrastate call.

1 **Q. BUT ISN'T IT IMPOSSIBLE TO TELL WHERE A VOIP CALL BEGINS**
2 **OR ENDS?**

3 **A.** Not at all. This raises the important distinction, noted above, between “nomadic”
4 and “fixed” VoIP services. A nomadic VoIP service is designed to work using
5 specialized (non-PSTN) customer premises equipment, from any broadband
6 Internet connection. So, for example, a Vonage customer can take their so-called
7 “SIP Phone” and receive calls to their same assigned telephone number literally
8 anywhere in the world that they can find a broadband Internet connection.
9 Indeed, I use the Vonage softphone agent on my laptop regularly when I travel
10 abroad because it represents a convenient and cost effective way to stay in touch
11 with colleagues and family at home. It is this "nomadic" nature of IP-originated
12 VoIP that the FCC (as discussed earlier) found to be problematic in establishing
13 the proper jurisdictional parameters of the service. In this regard, a nomadic VoIP
14 service is akin to a wireless phone service. Even if someone with a Tallahassee
15 number for their wireless phone in fact normally makes and receives calls in
16 Tallahassee, their phone is designed to accompany them wherever they might go.

17 **Q. IS FIXED VOIP DIFFERENT?**

18 **A.** Yes, it is quite different. A fixed VoIP service is offered *to a specific location*.
19 Thus, when Bright House Cable provides its voice service to a specific subscriber,
20 it does so by associating the subscriber’s phone number with a particular piece of
21 equipment in its network (not CPE) – i.e., the MTA – that remains in that
22 subscriber’s home. As a result, the telephone number assigned to that subscriber

1 provides a highly reliable indication of where calls to and from that number end
2 or begin.

3 **Q. IS IT LITERALLY IMPOSSIBLE FOR A SUBSCRIBER TO MOVE**
4 **THEIR FIXED VOIP EQUIPMENT TO ANOTHER LOCATION?**

5 A. It is not literally impossible, but Bright House and other fixed VoIP providers
6 work diligently to keep subscribers from doing so, and the technology itself works
7 against such mobility. And, my understanding is that any subscriber who
8 attempts to move his/her MTA from the assigned premises is in conflict with the
9 Bright House terms of service.⁴⁰

10 **Q. SO, DOES THIS MEAN THAT THE FCC CANNOT TAKE OVER THE**
11 **REGULATION OF FIXED VOIP SERVICES, AND INTERCARRIER**
12 **COMPENSATION FOR CALLS TO AND FROM SUCH SERVICES?**

13 A. Again, I am not a lawyer and so cannot say what the FCC may or may not legally
14 do. I *can* say that as a factual matter, there is no merit to any claim that we do not
15 really know, based on their assigned telephone numbers, where fixed VoIP
16 subscribers are located. We know where those subscribers are with the same
17 degree of certainty that we know where traditional, normal telephone subscribers

⁴⁰ See <http://www.brighthouse.com/central-florida/policies/residential-agreement>. It reads as follows:

(c) The location and address associated with my Home Phone Service will be the address identified on the Work Order. I acknowledge that, under Section 4(d) of this Agreement, I am not permitted to move BHN Equipment from the location and address in which it has been installed. Furthermore, if I move my voice-enabled cable modem to an address different than that identified on the Work Order, calls from such modem to 911 will appear to 911 emergency service operators to be coming from the address identified on the Work Order and not the new address. I acknowledge that if I call 911 or another emergency Service through a personal computer's "click2call" capability from a location other than the address listed on my Work Order, then the emergency services may not respond to the location from where the 911 call was made.

1 are. Any regulatory or legal decision that relies on the idea that we do *not* know
2 will be simply mistaken, as a factual matter.

3 **Q. HOW DOES THE FCC'S RECENT DECISION REGARDING**
4 **INTERCARRIER COMPENSATION AND UNIVERSAL SERVICE**
5 **AFFECT THIS ISSUE?**

6 A. On October 27, 2011, the FCC voted on an order that addresses a wide variety of
7 issues involving intercarrier compensation and universal service. As of the date
8 of this testimony, the FCC's actual order (which is rumored to exceed 500 pages
9 in length) has not been released. The FCC did release an 8-page, single-spaced
10 "Executive Summary" of its order, one brief paragraph of which addresses VoIP.
11 It is, however, difficult to discern exactly what the FCC's actual order says about
12 this topic. Once the actual order is released, I (and, I am certain, both Verizon
13 and Bright House) will review it carefully with an eye towards its effect, if any,
14 on this case. Assuming the FCC's order is released prior to the date for rebuttal
15 testimony (December 2, 2011), I will address it in that rebuttal testimony and/or,
16 if necessary and permitted by the Commission, surrebuttal testimony.

17 **Q. IS VERIZON BUSINESS REQUIRED TO PAY THE RATES CONTAINED**
18 **IN BRIGHT HOUSE'S ACCESS CHARGE PRICE LIST FOR THE**
19 **SERVICES THAT BRIGHT HOUSE PROVIDES TO VERIZON**
20 **BUSINESS? (COMMISSION ISSUES LIST QUESTION 6)**

21 A. To the extent that this question is purely legal in nature (what Verizon Business
22 might be "required" to do), I expect the attorneys to fully address it. I can say that

1 as a matter of economic policy and regulatory fairness, Verizon Business should
2 be required to pay the rates contained in Bright House's Price List.

3 Earlier in this testimony, I discussed Florida Statute §364.02(14)(g). I
4 described the fact that Verizon had paid Bright House's tariffed switched access
5 charges for a number of years before abruptly refusing to continue paying those
6 rates in August 2010. The fact that Verizon is unable to point to any meaningful
7 change in the service or the law that prompted its decision to no longer pay those
8 rates makes clear that those rates are no less valid/reasonable today, then they
9 were during the years when Verizon paid them without complaint. I would add to
10 that discussion (included here by reference), the fact that tariffs and price lists
11 play an important role in the industry. They inform a customer of the rates, terms
12 and conditions under which the carrier in question will offer services. In other
13 words, Verizon knew/knows the rate Bright House expects to be paid for the
14 switched access service Verizon uses.

15 **Q. IF VERIZON BUSINESS IS NOT REQUIRED TO PAY BRIGHT HOUSE**
16 **THE RATES IN BRIGHT HOUSE'S PRICE LIST FOR THE SERVICES**
17 **BRIGHT HOUSE PROVIDES, IS THERE A JUST AND REASONABLE**
18 **RATE THAT BRIGHT HOUSE SHOULD BE PAID? (COMMISSION**
19 **ISSUES LIST QUESTION 7)**

20 **A.** Even if Verizon Business is not literally legally "required" to pay the rates in
21 Bright House's Price List, those rates still, in fact, constitute just and reasonable
22 rates for the services that Bright House has provided and will continue to provide
23 to Verizon Business.

1 **Q. ON WHAT DO YOU BASE THAT CONCLUSION?**

2 A. As far as I am aware, Florida has not adopted any specific regulatory policy
3 regarding how to assess the reasonableness of CLEC access charge rates. In the
4 absence of any such specific regulatory policy, it is reasonable and sensible to use
5 the policy that the FCC established for interstate CLEC access rates ten years ago,
6 which is that rates that are at or below the rates charged by the ILEC in the same
7 service area, for functionally equivalent services, should be deemed just and
8 reasonable. *See* 47 C.F.R. § 61.26, discussed above. Here, Bright House's
9 intrastate switched access rates are at or below the level of the comparable ILEC
10 rates for functionally equivalent services. As a result, Bright House's existing
11 intrastate switched access rates should be considered just and reasonable,
12 regardless of whether it is ultimately determined that they are "legally binding" by
13 virtue of being set out in Bright House's Price List.

14 **Q. WHY DOES THIS POLICY MAKE SENSE?**

15 A. This policy makes sense for a number of reasons. First, traditionally regulators
16 have focused their attention on the access rates of dominant market players – in
17 this case, the ILECs. If the ILEC's rate for access services is deemed to be
18 reasonable, it makes sense to treat CLEC rates for the same (or functionally
19 equivalent) services as reasonable, if they are no higher than the ILEC's rates.
20 This policy creates a sound incentive for CLECs to provide those services in the
21 most efficient way possible, because if they can provide functionally equivalent
22 services more efficiently, they can earn profits commensurate with their

1 efficiency. This is good for the overall economic efficiency of the
2 telecommunications market.

3 Second, this policy makes it unnecessary to delve into the specific costs
4 and operations of numerous CLECs. Over the last several decades, regulators at
5 both state and federal levels have been understandably reluctant to analyze the
6 information necessary to set specific service rates based on the costs incurred or
7 that might be incurred by individual carriers. Of course, in some cases it will be
8 necessary (or preferable) to undertake a cost analysis – typically of ILEC
9 operations – but to the extent the CLEC feels that the ILEC rate is compensatory,
10 mirroring is likely to lead to reasonable rates.

11 Third, adopting the rate parity rule described above is particularly
12 important to ensure the continued development of fair competition in local
13 telephone service. Historically, ILECs have used revenues from intrastate access
14 charges to allow them to charge lower retail rates to their end users. This means
15 that when a CLEC or other competitor sets retail rates for end users to compete
16 with the ILEC, the ILEC price – the price that the competitor faces in the market
17 – has been set by the ILEC based on its receipt of often significant amounts of
18 intrastate access charge revenue, derived from intrastate long distance calls to and
19 from the ILEC's end users. To enable CLECs to compete for end users on a level
20 playing field, the CLECs should be permitted to charge the same rates for the
21 same functions – that is, CLECs should be entitled to charge the same amount to
22 long distance carriers for calls to and from the CLEC's customers as the ILECs
23 can charge. Otherwise the ILECs will have a competitive advantage in the market

1 for serving end users, not based on any superior efficiency or better service, but
2 simply as a result of regulatory policy that favors them. That is obviously a bad
3 idea – bad for competition, and bad for consumers. Allowing CLECs to charge
4 the same rates for intrastate access as charged by the ILECs against which the
5 CLECs compete allows head-to-head competition for end users to proceed on a
6 fair and reasonable basis.

7 **Q. IF VERIZON BUSINESS IS OBLIGED TO PAY BRIGHT HOUSE SOME**
8 **AMOUNT FOR THE SERVICES BRIGHT HOUSE PROVIDES, HOW**
9 **MUCH DOES VERIZON BUSINESS OWE BRIGHT HOUSE?**
10 **(COMMISSION ISSUES LIST QUESTION 8)**

11 A. This issue is addressed in the testimony of Mr. Paul Woelk, Bright House's
12 Director of Finance and Business Development. As a general matter, my
13 understanding is that Verizon Business has not materially disputed Bright House's
14 bills with respect to the number of minutes of traffic for which Verizon Business
15 is being billed. The only question, then, is what per-minute rate to apply. As
16 described above, the rate in Bright House's Price List should apply for a variety
17 of policy reasons and, though I am not an attorney, I suspect for some legal
18 reasons as well. This means that Bright House's bills to Verizon Business –
19 which I understand were determined by applying the Price List rates to the
20 undisputed number of minutes of traffic – determine how much Verizon Business
21 owes Bright House.

22 **Q. DOES THAT CONCLUDE YOUR DIRECT TESTIMONY?**

23 A. Yes, it does.

DOCKET NO. 110056-TP

BRIGHT HOUSE INFORMATION SERVICES, LLC

EXHIBIT MTS-001

Michael Starkey

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Biography

Mr. Starkey currently serves as the President and Founding Partner of QSI Consulting, Inc. QSI is a consulting firm concentrating primarily on regulated markets including the telecommunications industry. QSI assists its clients in the areas of regulatory policy, business strategy, financial and econometric analysis and inter-carrier issues involving rates and charges assessed by incumbent carriers. Prior to founding QSI Mr. Starkey served as the Senior Vice President of Telecommunications Services at Competitive Strategies Group, Ltd. in Chicago, Illinois.

Mr. Starkey's consulting career began in 1996 shortly before the passage of the Telecommunications Act of 1996. Since that time, Mr. Starkey has advised some of the world's largest companies (e.g., AT&T, MCI, Time Warner, T-Mobile, Comcast, Siemens Corporation, etc.) on a broad spectrum of issues including the most effective manner by which to interconnect competing networks. Mr. Starkey's experience spans the landscape of competitive telephony including interconnection agreement negotiations, mediation, arbitration, and strategies aimed at maximizing new technology. Mr. Starkey's experience is often called upon as an expert witness. Mr. Starkey has since 1991 provided testimony in greater than 150 proceedings before approximately 40 state commissions, the FCC and courts of varying jurisdiction.

Mr. Starkey's expertise with competitive communications issues is rooted not only in his consulting experience, but also in his previous employment. Mr. Starkey has worked for the Missouri, Illinois and Maryland public utility commissions, including his most recent position as Director of the Maryland Commission's Telecommunications Division (and as the Senior Policy Analyst for the Illinois Commission's Office of Policy and Planning and Senior Economist with the Missouri Public Service Commission).

Educational Background

Bachelor of Science, Economics, International Marketing
Missouri State University (f/k/a Southwest Missouri State University)
Cum Laude Honor Graduate

Graduate Coursework, Finance
Lincoln University

Numerous telecommunications industry training courses





Michael Starkey

Professional Experience

Competitive Strategies Group

1996 – 1999
Senior Vice President
Managing Director of Telecommunications
Services

Maryland Public Service Commission

1994-1995
Director
Telecommunications Division

Illinois Commerce Commission

1993 – 1994
Senior Policy Analyst
Office of Policy and Planning

Missouri Public Service Commission

1991-1993
Senior Economist
Utility Operations Division –
Telecommunications

Professional Activities

Former Co-Administrator of the Missouri Universal Service Fund on behalf of the Missouri Universal Service Board.

Facilitator, *C³ Coalition* (Competitive Carrier Coalition - Ameritech Region). Facilitate industry organization representing 10-15 competitive carriers seeking to share information and “best practices” with respect to obtaining effective interconnection, UNEs and resold services from SBC/Ameritech.

Former member of the Missouri Public Service Commission’s Task Force on FCC Docket Nos. 91-141 and 91-213 regarding expanded interconnection, collocation, and access transport restructure

Former member of the AT&T / Missouri Commission Staff, *Total Quality Management Forum* responsible for improving and streamlining the regulatory process for competitive carriers

Former member of the Missouri, Oklahoma, Kansas, Texas, and Arkansas five state Southwestern Bell Open Network Architecture (ONA) Oversight Conference

Former delegate to the Illinois, Michigan, Indiana, Ohio, and Wisconsin Ameritech Regional Regulatory Conference (ARRC) charged with the responsibility of analyzing Ameritech’s “Customers First” local exchange competitive framework for formulation of recommendations to the FCC and the U.S. Department of Justice

Former Co-Chairman of the Maryland Local Number Portability Industry Consortium responsible for developing and implementing a permanent database number portability solution

Former member of the Illinois Local Number Portability Industry Consortium responsible for developing and implementing a permanent database number portability solution



Michael Starkey

Expert Testimony – Profile

The information below is Mr. Starkey's best effort to identify all proceedings wherein he has provided pre-filed written testimony, an expert report, live testimony or participated in some other meaningful way (e.g., deposition).

Before the Ontario Energy Board

EB-2011-0120

In the Matter of an application by Canadian Distributed Antenna Systems Coalition for certain orders under the Ontario Energy Board Act, 1998

On behalf of Toronto Hydro-Electric System Limited

Federal Communications Commission

File No. EB-11-MD-006

In the Matter of Sprint Communications Company, L.P., v. Tekstar Communications, Inc.

On behalf of Tekstar Communications, Inc.

Before the Michigan Public Service Commission

Case No. U-16467

In the matter of the petition and application of TDS Metrocom, LLC and McLeodUSA Telecommunications Services, L.L.C., d/b/a Paetec Business Services against AT&T Michigan to establish or alter a network element rate

On behalf of McLeodUSA and TDS Metrocom

US District Court, Northern District of Texas, Fort Worth Division

Case No. 4:09-cv-755-A

Transcom Enhanced Services, Inc. v. Qwest Corporation

On behalf of Transcom Enhanced Services, Inc.

United States Patent and Trademark Office

Inter Partes Reexamination of U.S. Patent No. 7,123,708

On behalf of Peerless Network, LLC

Before the Illinois Commerce Commission

Docket No. 09-0315

Investigation into whether Intrastate Access Charges of McLeodUSA Telecommunications Services, Inc. d/b/a PAETEC Business Services are Just and Reasonable

On behalf of PAETEC Business Services

Before the Public Service Commission of Wisconsin

Docket No. 6270-TI-221

TDS Metrocom LLC and McLeodUSA Telecommunications Services, Inc. d/b/a PAETEC Business Services Petition to Determine Rates and Costs for Unbundled Network Elements or Unbundled Service Elements of Wisconsin Bell, Inc. d/b/a AT&T Wisconsin

On behalf of TDS Metrocom LLC and McLeodUSA Telecommunications Services, Inc. d/b/a PAETEC Business Services

United States District Court for the Northern District of Illinois

Case No. 1: 08-cv-03402

Neutral Tandem, Inc. v. Peerless Network, LLC

On behalf of Peerless Network, LLC

Commonwealth of Massachusetts Appellate Tax Board

Docket No. 293831

AT&T Corp. vs. Commissioner of Revenue



Michael Starkey

On behalf of the Massachusetts Department of Revenue

**Oregon Tax Court, Regular Division, Corporation Excise Tax
Case No. 4814**

AT&T Corp. and Includible Subsidiaries v. Department of Revenue, State of Oregon
On behalf of the Oregon Department of Revenue

**Before the Public Utilities Commission of the State of Colorado
Docket No. 07A-211T**

*In the Matter of Qwest Corporation's Application, Pursuant to Decision Nos. C06-1280 and C07-0423,
Requesting that the Commission Consider Testimony and Evidence to Set Costing and Pricing of Certain
Network Elements Qwest is Required to Provide Pursuant to 47 U.S.C. 55 251(b) and (c).*
On behalf of CBeyond Communications, Covad Communications Company, Integra Telecom, Inc.,
PAETEC Business Services and XO Communications Services, Inc.

**In the Circuit Court of St. Louis County, Missouri
Cause No. 01 CC-004454**

St. Louis County, Missouri vs. AT&T Wireless Services, Inc., et al
On behalf of T-Mobile USA, Inc.

**Before the Federal Communications Commission
Enforcement Bureau Docket EB-09-MD-008**

Saturn Telecommunications Services, Inc. vs. AT&T
On behalf of Saturn Telecommunications Services, Inc.

**Before the New Jersey Board of Public Utilities
Docket No. TX08090830**

*In the Matter of the Board's Investigation and Review of Local Exchange Carrier Intrastate Exchange
Access Rates*
On behalf of PAETEC Communications, Inc., and US LEC of Pennsylvania, LLC

**In the Circuit Court for the 7th Judicial Circuit of Illinois
Docket No. 2004TX00001-6**

AT&T Corporation and Affiliates vs. The Illinois Department of Revenue
On behalf of the Illinois Department of Revenue

**Before the Federal Communications Commission
CC Docket No. 01-92**

In the Matter of Developing a Unified Intercarrier Compensation Regime
On behalf of Nuvox Communications, Inc., XO Communications, PAETEC Communications

**Public Service Commission of the District of Columbia
Formal Case No. 1040**

*In the Matter of the Investigation into Verizon Washington, D.C. Inc.'s Universal Emergency Number 911
Services Rates in the District of Columbia.*
Advisor to the Public Service Commission of the District of Columbia

**Before the Public Service Commission of Maryland
Case No. 9123**

*In the Matter of the Commission's Inquiry Into Verizon Maryland Inc.'s Provision of Local Exchange
Telephone Service Over Fiber Optic Facilities*
On behalf of the Maryland Office of People's Counsel

Before the Minnesota Public Utilities Commission



Michael Starkey

Docket No. P-421/AM-06-713

In the Matter of Qwest Corporation's Application for Commission Review of TELRIC Rates Pursuant to 47 U.S.C. §251

On behalf of Integra Telecom of Minnesota, Inc.; McLeodUSA Telecommunications Services, Inc.; POPP.com, Inc.; DIECA Communications, Inc. d/b/a Covad Communications Company; TDS Metrocom; and XO Communications of Minnesota, Inc.

Before the Maine Public Utilities Commission

Docket No. 2007-67

Verizon New England Inc., Northern New England Telephone Operations Inc., Enhanced Communications of Northern New England Inc., Northland Telephone Company of Maine, Inc., Sidney Telephone Company, Standish Telephone Company, China Telephone Company, Maine Telephone Company, and Community Service Telephone Co., Re: Joint Application for Approvals Related to Verizon's Transfer of Property and Customer Relations to Company to be Merged with and into FairPoint Communications, Inc.
Advisor to the Maine Public Utilities Commission

**In the United States District Court for the Northern District of Illinois, Eastern Division
Case No. 06 C 3431**

Illinois Bell Telephone Company, Inc., Plaintiff, v. Global NAPs Illinois Inc., et al., Defendants
On behalf of Global NAPs Illinois, Inc. et al.

Before the Minnesota Public Utilities Commission

MPUC Docket #P-421/CI-05-1996

In the Matter of a Potential Proceeding to Investigate the Wholesale Rate Charged by Qwest
On behalf of Eschelon Telecom, Inc., Integra Telecom of Minnesota, Inc. McLeodUSA Telecommunications Services, Inc., POPP.com, Inc., Covad Communications Company, TDS Metrocom and XO Communications of Minnesota, Inc.

Before the Public Utilities Commission of the State of Hawaii

Docket No. 2006-0450

In the Matter of Pacific Lightnet, Inc., Complainant, vs. Hawaiian Telcom, Inc., Respondent
On behalf of Pacific Lightnet, Inc.

Before the Public Utility Commission of Texas

SOAH Docket No. 473-07-1365

PUC Docket No. 33545

Application of McLeodUSA Telecommunications Services, Inc. for Approval of Intrastate Switched Access Rates Pursuant to PURA Section 52.155 and PUC Subst. R. 26.223
On behalf of McLeodUSA Telecommunications Services, Inc.

Before the Public Utility Commission of Oregon

Docket No. ARB 775

In the Matter of the Petition of Eschelon Telecom of Oregon, Inc. For Arbitration with Qwest Corporation, Pursuant to 47 U.S.C. Section 252 of the Federal Telecommunications Act of 1996
On behalf of Eschelon Telecom, Inc.

Before the Public Utilities Commission of Colorado

Docket No. 06B-497T

In the Matter of the Petition of Qwest Corporation for Arbitration with Eschelon Telecom, Inc. Pursuant to 47 U.S.C. Section 252 of the Federal Telecommunications Act of 1996
On behalf of Eschelon Telecom, Inc.

Before the Washington Utilities and Transportation Commission

Docket No. UT-063061



Michael Starkey

In the Matter of the Petition of Qwest Corporation for Arbitration with Eschelon Telecom, Inc. Pursuant to 47 U.S.C. Section 252 of the Federal Telecommunications Act of 1996
On behalf of Eschelon Telecom, Inc.

Before the Arizona Corporation Commission

Docket No. T-03406A-06-0572

Docket No. T-01051B-06-0572

In the Matter of the Petition of Eschelon Telecom of Arizona, Inc. For Arbitration with Qwest Corporation, Pursuant to 47 U.S.C. Section 252 of the Federal Telecommunications Act of 1996
On behalf of Eschelon Telecom, Inc.

Before the Office of Administrative Hearings, For the Minnesota Public Utilities Commission

PUC Docket No. P-5340, 421/IC-06-768

OAH Docket No. 3-2500-17369-2

In the Matter of the Petition of Eschelon Telecom, Inc. For Arbitration with Qwest Corporation, Pursuant to 47 U.S.C. Section 252 of the Federal Telecommunications Act of 1996
On behalf of Eschelon Telecom, Inc.

Before the Public Utilities Commission of Colorado

Docket No. 06F-124T

In the Matter of: McLeodUSA Telecommunications Services, Inc., Complainant, v. Qwest Corporation, Respondent

On behalf of McLeodUSA Telecommunications Services, Inc.

American Arbitration Association

Case No. 74 494 J 00703 06 BEAH

Saturn Telecommunications Services, Inc. v. Covad Communications Company
On behalf of Covad Communications Company

Before the Arizona Corporation Commission

Docket No. T-03267A-06-0105

Docket No. T-01051B-06-0105

In the Matter of: McLeodUSA Telecommunications Services, Inc., Complainant, v. Qwest Corporation, Respondent
On behalf of McLeodUSA Telecommunications Services, Inc.

Before the Washington Utilities and Transportation Commission

Docket No. UT-063013

McLeodUSA Telecommunications Services, Inc., Petitioner, v. Qwest Corporation, Respondent
On behalf of McLeodUSA Telecommunications Services, Inc.

Before the Public Service Commission of Utah

Docket No. 06-2249-01

In the Matter of the Complaint of McLeodUSA Telecommunications Services, Inc., against Qwest Corporation for Enforcement of Commission-Approved Interconnection Agreement
On behalf of McLeodUSA Telecommunications Services, Inc.

Before the Iowa Utilities Board

Docket No. FCU-06-20

McLeodUSA Telecommunications, Inc., v. Qwest Communications
On behalf of McLeodUSA Telecommunications Services, Inc.

American Arbitration Association

Case No. 77 181 0289 MAVI



Michael Starkey

T-Mobile USA, Inc., Claimant, vs. Qwest Corporation (f/k/a US West Communications, Inc.), Respondent
On behalf of T-Mobile USA, Inc.

In the United States District Court for the Eastern District of North Carolina, Western Division

Case No. 5:04-CV-96-BO(1)

Global NAPs North Carolina, Inc., Global NAPs Georgia, Inc., and Global NAPs South, Inc., Plaintiffs, v. BellSouthTelecommunications, Inc., Defendant

On behalf of Global NAPs (collectively)

Before the Illinois Commerce Commission

Docket No. 05-0575

Illinois Bell Telephone Company Compliance with Requirements of 13.505.1 of the Public Utilities Act (Payphone Rates)

On behalf of The Illinois Public Telecommunications Association

Before the Public Utilities Commission of the State of California

Application 05-07-024

Application of Pacific Bell Telephone Company, d/b/a SBC California for Generic Proceeding to Implement Changes in Federal Unbundling Rules Under Sections 251 and 252 of the Telecommunications Act of 1996

On behalf of MCIMetro Access Transmission Services, LLC, Covad Communications Company and Arrival Communications, Inc.

Before the Public Service Commission of Wisconsin

Docket No. 6720-TI-108

Investigation of the Access Line Rates of Wisconsin Bell, Inc., d/b/a SBC Wisconsin, that Apply to Private Payphone Providers

On behalf of The Wisconsin Pay Telephone Association

Before the Public Utilities Commission of the State of California

Docket No. A.05-05-027

Application by Pacific Bell Telephone Company d/b/a SBC California (U 1001 C) for Arbitration of an Interconnection Agreement with MCIMetro Access Transmission Services LLC (U 5253 C) Pursuant to Section 252(b) of the Telecommunications Act of 1996.

On behalf of MCIMetro Access Transmission Services, LLC

Before the Michigan Public Service Commission

Case No. U-14447

In the matter, on the Commission's own motion to commence a collaborative proceeding to monitor and facilitate implementation of Accessible Letters issued by SBC Michigan and Verizon

On behalf of Covad Communications Company.

Before the Public Utilities Commission of Ohio

Case No. 05-887-TP-UNC

In the matter of the Establishment of Terms and Conditions of an Interconnection Agreement Amendment Pursuant To The Federal Communications Commission's Triennial Review Order and Its Order on Remand.

On behalf of MCIMetro Access Transmission Services, LLC

Before the Public Service Commission of Wisconsin

Docket No. 05-MA-138

Petition of MCIMetro Access Transmission Services, LLC and MCI WorldCom Communications, Inc. for Arbitration of Interconnection Terms and Conditions and Related Arrangements with Wisconsin Bell, Inc., d/b/a SBC Wisconsin Pursuant to Section 252(b) of the Telecommunications Act of 1996



Michael Starkey

On behalf of MCIMetro Access Transmission Services, LLC and MCI Worldcom Communications, Inc.

Indiana Utility Regulatory Commission

Cause No. 42893-INT 01

Indiana Bell Telephone Company, Incorporated d/b/a SBC Indiana Petition for Arbitration of Interconnection Rates Terms and Conditions and Related Arrangements with MCIMetro Access Transmission Services LLC, Intermedia Communications LLC, and MCI Worldcom Communications, Inc. Pursuant to Section 252(b) of the Telecommunications Act of 1996

On behalf of MCIMetro Access Transmission Services, LLC, Intermedia Communications, LLC and MCI Worldcom Communications, Inc.

Before the Illinois Commerce Commission

Docket No. 05-0442

Petition for Arbitration Pursuant to Section 252(b) of the Telecommunications Act of 1996 with Illinois Bell Telephone Company to Amend Existing Interconnection Agreements to Incorporate the Triennial Review Order and the Triennial Review Remand Order

On behalf of Access One, Inc.; Broadview Networks, Inc.; BullsEye Telecom, Inc.; Cbeyond Communications, LLC; USXchange of Illinois, LLC, d/b/a ChoiceOne Communications; CIMCO Communications, Inc.; First Communications, LLC; Forte Communications, Inc.; Globalcom, Inc.; ICG Telecom Group, Inc.; King City Telephone, LLC, d/b/a Southern Illinois Communications; KMC Telecom V, Inc.; McLeodUSA Telecommunications Services, Inc.; Mpower Communications Corporation, d/b/a Mpower Communications of Illinois; Neutral Tandem – Illinois, LLC; New Edge Network, Inc.; nii Communications, Ltd.; Novacon Holdings, LLC; Nuvox Communications of Illinois, Inc.; OnFiber Carrier Services, Inc.; Talk America, Inc.; TCG Chicago; TCG Illinois; TDS Metrocom, LLC; and Trinsic Communications, Inc.

Before The Hawaii Public Utilities Commission

Docket No. 04-0140

Application of Paradise MergerSub, Inc., GTE Corporation, Verizon Hawaii Inc., Bell Atlantic Communications, Inc., and Verizon Select Services Inc. For Approval of a Merger Transaction and Related Matters

On behalf of the Hawaii Public Utilities Commission

Before the Illinois Commerce Commission

Docket No. 04-0469

Petition for Arbitration of Interconnection Rates, Terms and Conditions and Related Arrangements with Illinois Bell Telephone Company Pursuant to Section 252(b) of the Telecommunications Act of 1996

On behalf of MCIMetro Access Transmission Services, LLC, MCI Worldcom Communications, Inc. and Intermedia Communications LLC

Before the Public Utility Commission of Texas

Docket No. 28821

Arbitration of Non-Costing Issues for Successor Interconnection Agreements to The Texas 271 Agreement.

On behalf of MCIMetro Access Transmission Services, LLC

Before the Public Service Commission of Wisconsin

Docket No. 6720-TI-187

Petition of SBC Wisconsin to Determine Rates and Costs for Unbundled Network Elements

On behalf of AT&T Communications of Wisconsin, LP, TCG Milwaukee and MCI, Inc.

Before the Illinois Commerce Commission

Docket No. 02-0864

Filing to increase Unbundled Loop and Nonrecurring Rates (Tariffs filed December 24, 2002)



Michael Starkey

On behalf of *The CLEC Coalition* (AT&T, Worldcom, Inc., McLeodUSA, Covad, TDS Metrocom, Allegiance, RCN Telecom, Globalcom, Z-Tel, XO Illinois, Forte Communications, CIMCO Communications)

**Before the Connecticut Department of Public Utility Control
Docket No. 03-09-01PH02**

DPUC Implementation of the Federal Communications Commission's Triennial Review Order – Hot Cut/ Batch
On behalf of MCI

**Before the Public Utilities Commission of the State of California
Rulemaking 95-04-043, Investigation 95-04-044**

Order Instituting Rulemaking on the Commission's Own Motion into Competition for Local Exchange Service.
On behalf of MCImetro, MCI Worldcom

**Before the Public Utility Commission of Texas
Docket No. 28607**

Impairment Analysis of Local Circuit Switching for the Mass Market
On behalf of MCImetro, MCI Worldcom, Brooks Fiber Communications of Texas

**Before the State Corporation Commission of the State of Kansas
Docket No. 03-GIMT-1063-GIT**

In the Matter of a General Investigation to Implement the State Mandates of the Federal Communications Commission's Triennial Review Order
On behalf of MCImetro, MCI Worldcom

**Before the Public Utilities Commission of Ohio
Case No. 04-34-TP-COI**

In the Matter of the Implementation of the Federal Communications Commission's Triennial Review Regarding Local Circuit Switching in SBC Ohio's Mass Market
On behalf of MCImetro, MCI Worldcom

**Before the Michigan Public Service Commission
Case No. U-13891**

In the matter, on the Commission's own motion, to investigate and to implement, a batch cut migration process
On behalf of MCImetro, MCI Worldcom

**Before the Michigan Public Service Commission
Case No. U-13796**

In the matter, on the Commission's own motion, to facilitate the implementation of the Federal Communication Commission's Triennial Review determinations in Michigan
On behalf of MCImetro, MCI Worldcom

**Before the Missouri Public Service Commission
Case No. TO-2004-0207**

In the Matter of a Commission Inquiry into the Possibility of Impairment Without Unbundled Local Circuit Switching when Serving the Mass Market
On behalf of Sage Telecom, Inc.

**Before the State of New York Public Service Commission
Case No. 02-C-1425**



Michael Starkey

Proceeding on Motion of the Commission to Examine the Process, and Related Costs of Performing Loop Migrations on a More Streamlined (e.g., Bulk) Basis
On behalf of MCImetro, MCI Worldcom

Before the Indiana Utility Regulatory Commission
Cause No. 42393

In the Matter of the Commission Investigation and Generic Proceeding of Rates and Unbundled Network Elements and Collocation for Indiana Bell Telephone Company, Incorporated d/b/a SBC Indiana Pursuant to the Telecommunications Act of 1996 and Related Indiana Statutes
On behalf of *The CLEC Coalition* (AT&T, TCG Indianapolis, Worldcom, Inc., McLeodUSA, Covad, Z-Tel).

Before the Michigan Public Service Commission
Case No. U-13531

In the matter, on the Commission's own motion, to review the costs of telecommunications services provided by SBC Michigan
On behalf of AT&T, Worldcom, Inc., McLeodUSA and TDS Metrocom.

Before the Illinois Commerce Commission
Docket No. 03-0323

Petition to Determine Adjustments to UNE Loop Rates Pursuant to Section 13-408 of the Illinois Public Utilities Act
On behalf of *The CLEC Coalition* (AT&T, Worldcom, Inc., McLeodUSA, Covad, TDS Metrocom, Allegiance, RCN Telecom, Globalcom, Z-Tel, XO Illinois, Forte Communications, CIMCO Communications)

Before the Public Utility Commission of Ohio
Case No. 96-1310-TP-COI

In the Matter of the Commission's Investigation into the Implementation of Section 276 of the Telecommunications Act of 1996 Regarding Pay Telephone Services
On behalf of the Payphone Association of Ohio

Before the Wisconsin Public Service Commission
Docket No. 6720-TI-177

Investigation Into Ameritech Wisconsin's Loop Conditioning Services and Practices
On behalf of WorldCom, Inc., AT&T Communications of Wisconsin, L.P. and TCG Milwaukee, McLeodUSA Telecommunications Services, Inc., TDS Metrocom, LLC

Before the Michigan Public Service Commission
Case No. U-11756 - REMAND

Complaint Pursuant to Sections 203 and 318 of the Michigan Telecommunications Act to Compel Respondents to Comply with Section 276 of the Federal Telecommunications Act
On behalf of the Michigan Pay Telephone Association

Before the New York Public Service Commission
Case No. 00-C-0127

Proceeding on the Motion of the Commission to Examine Issues Concerning Provision of Digital Subscriber Line Services
On behalf of MCI Worldcom Network Services, Inc.

Before the Indiana Utility Regulatory Commission
Cause No. 42236



Michael Starkey

Complaint of Time Warner Telecom Against Ameritech Indiana Regarding Its Unlawful Market Practice of Issuing Equipment Vouchers in Violation of the Indiana Code and Opportunity Indiana II and Petition for Emergency Suspension of any and all Ameritech Indiana Equipment Voucher Marketing Practices Pending Commission Investigation

On behalf of Time Warner Telecom of Indiana, LP

Before the Pennsylvania Public Utility Commission

Docket No. P-00930715F0002

Re: Verizon Pennsylvania Inc., Petition and Plan for Alternative Form of Regulation Under Chapter 30, 2000 Biennial Update to Network Modernization Plan

On behalf of MCI Worldcom Network Services, Inc.

Before the Illinois Commerce Commission

Docket No. 01-0609

Investigation of the propriety of the rates, terms, and conditions related to the provision of the Basic COPTS Port and the COPTS-Coin Line Port

On behalf of Payphone Services, Inc., DataNet Systems, LLC, Illinois Public Telecommunications Association

Before the Indiana Utility Regulatory Commission

Cause No. 40611-S1 (Phase II)

In the Matter of: The Commission Investigation and Generic Proceeding on Ameritech Indiana's Rates for Interconnection Service, Unbundled Elements, and Transport and Termination under the Telecommunications Act of 1996 and Related Indiana Statutes

On behalf of AT&T, Worldcom, Inc., and McLeodUSA Telecommunications Services, Inc.

Before the State of North Carolina Utility Commission

Docket No. P-7, Sub 980, P-10, Sub 622

Enforcement of Interconnection Agreement Between KMC Telecom III, Inc. and KMC Telecom V, Inc., against Carolina Telephone and Telegraph Company and Central Telephone Company

On behalf of KMC Telecom, Inc.

Before the Illinois Commerce Commission

Docket Nos. 98-0252, 98-0335, 98-0764 (Reopening)

SBC/Ameritech Merger, Reopening to Discuss Settlement Agreement Regarding Merger Savings

On behalf of AT&T, Worldcom, Inc., and McLeodUSA Telecommunications Services, Inc.

Before the Public Utility Commission of Ohio

Docket No. 01-1319-TP-ARB

In the Matter of MCImetro Access Transmission Services, LLC Petition for Arbitration Pursuant to Section 252(b) of the Telecommunications Act of 1996 to Establish an Interconnection Agreement with Ameritech Ohio

On behalf of MCIWorldcom, Inc.

Before the Illinois Commerce Commission

Docket No. 00-0393 (Rehearing)

Illinois Bell Telephone Company, d/b/a Ameritech Illinois Proposed Implementation of High Frequency Portion of the Loop (HFPL)/Line Sharing Service

On behalf of AT&T Communications of Illinois, Inc. and Worldcom, Inc.

Before the Wisconsin Public Service Commission

Case No. 6720-TI-167

Complaint Against Ameritech Wisconsin Filed by Wisconsin Builders Association, Inc.



Michael Starkey

On behalf of Wisconsin Builders Association, Inc.

Before the Public Service Commission of South Carolina
Docket No. 2001-65-C

In the Matter of Generic Proceeding to Establish Prices For BellSouth's Interconnection Services, Unbundled Network Elements and Other Related Elements and Services

On behalf of NuVox Communications, Broadslate Networks, KMC Telecom, New South Communications, ITC^Deltacom Communications

Before the Louisiana Public Service Commission

Docket No. 27821

In the Matter of Generic Proceeding to Establish Interim and Permanent Prices for Docket No. 27821 xDSL Loops and/or Related Elements and Services

On behalf of Covad Communications

Before the Public Utility Commission of Ohio

Case No. 00-942-TP-COI

In the Matter of the Further Investigation into Ameritech Ohio's Entry into In-Region Interlata Service Under Section 271 of the Telecommunications Act of 1996

On behalf of AT&T, WorldCom and XO Communications

Before the Washington Utilities and Transportation Commission

Docket No. UT 003013, Part B

In the Matter of the Continued Costing and Pricing of Unbundled Network Elements, Transport and Termination

On behalf of Focal Communications, XO Washington, Inc.

Before the Illinois Commerce Commission

Docket No. 98-0195

Investigation into certain payphone Issues as directed in Docket No. 97-0225

On behalf of the Illinois Pay Telephone Association

Before the Alabama Public Service Commission

Docket No. 27821

Generic Proceeding to Establish Interim and Permanent Prices for xDSL Loops and/or Related Elements and Services

On behalf of The Data Coalition (Covad Communications and Broadslate Networks of Alabama, Inc.)

Before the Wisconsin Public Service Commission

Docket No. 6720-TI-160

Docket No. 6720-TI-161

Investigation Into Ameritech Wisconsin's Unbundled Network Elements

On behalf of AT&T, Worldcom, McLeodUSA, TDS Metrocom, KMC Telecom, Time Warner Telecom, Rhythms Links,

Before the Tennessee Regulatory Authority

Docket No. 00-00544

Generic Docket to Establish UNE Prices for Line Sharing per FCC 99-355, and Riser Cable and Terminating Wire as Ordered in Authority Docket No. 98-00123

On behalf of Covad Communications, Inc., Mpower Communications and BroadSlate Networks of Tennessee, Inc.

Before the Public Utilities Commission of the State of Hawaii



Michael Starkey

Docket No. 7702, Phase III
Instituting a Proceeding on Communications, Including an Investigation of the Communications Infrastructure of the State of Hawaii
On behalf of GST Telecom Hawaii, Inc.

Before the North Carolina Utilities Commission
Docket P100 Sub 133d, Phase II
General Proceeding to Determine Permanent Pricing for Unbundled Network elements
On behalf of a consortium of 13 new entrant carriers

Before the Federal Communications Commission
CCB/CPD No. 00-1
In the Matter of Wisconsin Public Service Commission Order Directing Filings
On behalf of the Wisconsin Pay Telephone Association

Before the North Carolina Utilities Commission
Docket P100 Sub 133d, Phase I
General Proceeding to Determine Permanent Pricing for Unbundled Network elements
On behalf of a consortium of 13 new entrant carriers

Before the State of New York Public Service Commission
Case No. 98-C-1357
Proceeding on Motion of the Commission to Examine New York Telephone Company's Rates for Unbundled Network Elements
On behalf of the CLEC Coalition

Before the Public Utilities Commission of the State of California
Rulemaking 0-02-05
Order Instituting Rulemaking on the Commission's Own Motion into reciprocal compensation for telephone traffic transmitted to Internet Service Providers modems
On behalf of ICG Telecom Group, Inc.

Before the Public Utilities Commission of the State of Colorado
Docket No. 00B-103T
In the Matter of Petition by ICG Telecom Group, Inc. for Arbitration of an Interconnection Agreement with US West Communications, Inc. Pursuant to Section 252(b) of the Telecommunications Act of 1996.
On behalf of ICG Telecom Group, Inc.

Before the Delaware Public Service Commission
PSC Docket No. 00-205
For Arbitration Pursuant to Section 252(b) of the Telecommunications Act of 1996 to Establish an Interconnection Agreement with Bell Atlantic - Delaware, Inc.
On behalf of Focal Communications Corporation of Pennsylvania

Before the Georgia Public Service Commission
Case No. 11641-U
Petition of BlueStar Networks, Inc. for Arbitration with BellSouth Docket No. 11641-U Telecommunications, Inc. pursuant to Section 252(b) of the Telecommunications Act of 1996
On behalf of BlueStar Networks, Inc.

Before the New Jersey Board of Public Utilities
Docket No. TO00030163
For Arbitration Pursuant to Section 252(b) of the Telecommunications Act of 1996 to Establish an Interconnection Agreement with Bell Atlantic-New Jersey, Inc.



Michael Starkey

On behalf of Focal Communications Corporation

Before the Pennsylvania Public Utility Commission

Docket No. A-310630F.0002

For Arbitration Pursuant to Section 252(b) of the Telecommunications Act of 1996 to Establish an Interconnection Agreement with Bell Atlantic-Pennsylvania

On behalf of Focal Communications Corporation

Before the Michigan Public Service Commission

Case No. U-12287

In the matter of the application, or in the alternative, complaint of AT&T COMMUNICATIONS OF MICHIGAN, INC. against Michigan Bell Telephone Company, D/B/A, Ameritech Michigan

On behalf of AT&T Communications of Michigan, Inc.

Before the Missouri Public Service Commission

Case No. 99-483

An Investigation for the Purpose of Clarifying and Determining Certain aspects Surrounding the Provisioning Of Metropolitan Calling Area Services After the Passage and Implementation Of the Telecommunications Act of 1996

On behalf of McLeodUSA Telecommunications Services, Inc.

Before the Illinois Commerce Commission

Docket No. 98-0396

Investigation into the compliance of Illinois Bell Telephone Company with the order in Docket 96-0486/0569 Consolidated regarding the filing of tariffs and the accompanying cost studies for interconnection, unbundled network elements and local transport and termination and regarding end to end bundling issues.

On behalf of AT&T Communications of Illinois, Inc. and McLeodUSA Telecommunications Services, Inc.

Before the Illinois Commerce Commission

Docket No. 99-0593

Investigation of Construction Charges

On behalf of McLeodUSA Telecommunications Services, Inc., MCI WorldCom, Inc. and Allegiance Telecom, Inc.

Before the Public Service Commission of Wisconsin

Case No. 05-TI-283

Investigation of the Compensation Arrangements for the Exchange of Traffic Directed to Internet Service Providers

On behalf of AT&T Communications of Wisconsin, AT&T Local Services, KMC Telecom, Inc., MCI WorldCom, Inc., McLeodUSA Telecommunications Services, Inc., TDS MetroComm, Time Warner Telecom

Before the Public Utility Commission of Texas

Docket No. 21982

Proceeding to Examine Reciprocal Compensation Pursuant to Section 252 of the Federal Telecommunications Act of 1996

On behalf of ICG Communications, Inc.

Before the Public Service Commission of the Commonwealth of Kentucky

Case No. 99-498

Petition of BlueStar Networks, Inc. for Arbitration with BellSouth Telecommunications, Inc. Pursuant to Section 252 of the Telecommunications Act of 1996.

On behalf of BlueStar Networks, Inc.



Michael Starkey

Before the Illinois Commerce Commission

Docket No. 00-0027

Petition for Arbitration Pursuant to Section 252(b) of the Telecommunications Act of 1996 to Establish an Interconnection Agreement with Illinois Bell Telephone Company d/b/a Ameritech Illinois.

On behalf of Focal Communications Corporation of Illinois

Before The Indiana Utility Regulatory Commission

Cause No. 41570

In the Matter of the Complaint of McLeodUSA Telecommunications Services, Inc. against Indiana Bell Telephone Company, Incorporated, d/b/a Ameritech Indiana, Pursuant to the Provisions of I.C. §§ 8-1-2-54, 8-1-2-68, 8-1-2-103 and 8-1-2-104 Concerning the Imposition of Special Construction Charges.

On behalf of McLeodUSA Telecommunications Services, Inc.

Before the Florida Public Service Commission

Docket No. 991838-TP

Petition for Arbitration of BlueStar Networks, Inc. with BellSouth Telecommunications, Inc. Pursuant to the Telecommunications Act of 1996

On behalf of BlueStar Networks, Inc.

Before the Public Utility Commission of Ohio

Case No. 99-1153-TP-ARB

In the Matter of ICG Telecom Group, Inc.'s Petition For Arbitration of Interconnection Rates, Terms and Conditions and Related Arrangements with Ameritech Ohio

On behalf of ICG Telecom Group, Inc.

Before the Public Utility Commission of Oregon

ARB 154

Petition for Arbitration of GST Telecom Oregon, Inc. Against US West Communications, Inc. Under 47 U.S.C. §252(b)

On behalf of GST Telecom Oregon, Inc.

Before the Michigan Public Service Commission

Docket No. U-12072

In the matter of the application and complaint of WORLDCOM TECHNOLOGIES INC. (f/k/a MFS INTELENET OF MICHIGAN, INC., an MCI WORLDCOM company) against MICHIGAN BELL TELEPHONE COMPANY d/b/a AMERITEHC MICHIGAN, AMERITECH SERVICES, INC., AMERITECH INFORMATION INDUSTRY SERVICES, AND AMERITECH LONG DISTANCT INDUSTRY SERVICES relating to unbundled interoffice transport.

On behalf of WorldCom Technologies, Inc.

Before the Illinois Commerce Commission

Docket No. 99-0525

Ovation Communications, Inc. d/b/a McLeodUSA, Complaint Against Illinois Bell Telephone Company d/b/a Ameritech Illinois, Under Sections 13-514 and 13-515 of the Public Utilities Act Concerning the Imposition of Special Construction Charges and Seeking Emergency Relief Pursuant to Section 13-515(e)

On behalf of McLeodUSA

Before the Public Service Commission of the Commonwealth of Kentucky

Case No. 99-218

Petition of ICG Telecom Group, Inc. for Arbitration with BellSouth Telecommunications, Inc. Pursuant to Section 252 of the Telecommunications Act of 1996.

On behalf of ICG Telecom Group, Inc.



Michael Starkey

Before the Tennessee Regulatory Authority

Docket No. 1999-259-C

*Petition for Arbitration of ITC^DeltaCom Communications, Inc. with BellSouth Telecommunications, Inc.
Pursuant to the Telecommunications Act of 1996*

On behalf of ICG Communications, Inc.

Before the New Mexico Public Regulation Commission

Case No. 3131

*In the Matter of GST Telecom New Mexico, Inc.'s Petition for Arbitration Against US West
Communications, Inc., Under 47 U.S.C. § 252(b).*

On behalf of GST Telecom New Mexico, Inc.

Before the Georgia Public Service Commission

Docket No. 10767-U

*Petition of ICG Telecom Group, Inc. for Arbitration with BellSouth Telecommunications, Inc. Pursuant to
Section 252 of the Telecommunications Act of 1996.*

On behalf of ICG Telecom Group, Inc.

Before the Public Service Commission of New York

Case No. 99-C-0529

Proceeding on Motion of the Commission to Re-examine Reciprocal Compensation

On behalf of Focal Communications, Inc.

Before the Florida Public Service Commission

Docket No. 990691-TP

*Petition by ICG Telecom Group, Inc. for Arbitration of an Interconnection Agreement with BellSouth
Telecommunications, Inc. Pursuant to Section 252(b) of the Telecommunications Act of 1996*

On behalf of ICG Telecom Group, Inc.

Before the Louisiana Public Service Commission

Docket No. U-24206

*Petition for Arbitration of ITC^DeltaCom Communications, Inc. with BellSouth Telecommunications, Inc.
Pursuant to the Telecommunications Act of 1996*

On behalf of ITC^DeltaCom, Inc.

Before the South Carolina Public Service Commission

Docket No. 199-259-C

*Petition for Arbitration of ITC^DeltaCom Communications, Inc. with BellSouth Telecommunications, Inc.
Pursuant to the Telecommunications Act of 1996*

On behalf of ITC^DeltaCom, Inc.

Before the Alabama Public Service Commission

Docket No. 27069

*Petition by ICG Telecom Group, Inc. for Arbitration of an Interconnection Agreement with BellSouth
Telecommunications, Inc. Pursuant to Section 252(b) of the Telecommunications Act of 1996*

On behalf of ICG Telecom Group, Inc.

Before the State of North Carolina Utilities Commission

Docket No. P-582, Sub 6

*Petition by ICG Telecom Group, Inc. for Arbitration of Interconnection Agreement with BellSouth
Telecommunications, Inc. Pursuant to Section 252(b) of the Telecommunications Act of 1996*

On behalf of ICG Telecom Group, Inc.

Before the Missouri Public Service Commission



Michael Starkey

Case No. TO-99-370

*Petition of BroadSpan Communications, Inc. for Arbitration of Unresolved Interconnection Issues
Regarding ADSL with Southwestern Bell Telephone Company*

On behalf of BroadSpan Communications, Inc.

Before the Michigan Public Service Commission

Case No. U-11831

*In the Matter of the Commission's own motion, to consider the total service long run incremental costs for
all access, toll, and local exchange services provided by Ameritech Michigan.*

On behalf of MCIWorldCom, Inc.

Before the Illinois Commerce Commission

Docket Nos. 98-0770, 98-0771 *cons.*

*Proposed Modifications to Terms and Conditions Governing the Provision of Special Construction
Arrangements and, Investigation into Tariff Governing the Provision of Special Constructions
Arrangements*

On behalf of AT&T Communications of Illinois, Inc.

Before the Michigan Public Service Commission

Case No. U-11735

*In the matter of the complaint of BRE Communications, L.L.C., d/b/a PHONE MICHIGAN, against
Michigan Bell Telephone Company, d/b/a AMERITECH MICHIGAN, for violations of the Michigan
Telecommunications Act*

On behalf of BRE Communications, L.L.C.

Before the Indiana Utility Regulatory Commission

Cause No. 40830

*In the Matter of the request of the Indiana Payphone Association for the Commission to Conduct an
Investigation of Local Exchange Company Pay Telephone tariffs for Compliance with Federal Regulations,
and to Hold Such Tariffs in Abeyance Pending Completion of Such Proceeding*

On behalf of the Indiana Payphone Association

Before the Michigan Public Service Commission

Case No. U-11756

*Complaint Pursuant to Sections 203 and 318 of the Michigan Telecommunications Act to Compel
Respondents to Comply with Section 276 of the Federal Telecommunications Act*

On behalf of the Michigan Pay Telephone Association

Before the Missouri Public Service Commission

Case No. TO-98-278

*In the Matter of the Petition of Birch Telecom of Missouri, Inc., for Arbitration of the Rates, Terms,
Conditions, and Related Arrangements for Interconnection with Southwestern Bell Telephone Company*

On behalf of Birch Telecom of Missouri, Inc.

Before the Public Service Commission of the Commonwealth of Kentucky

Administrative Case No. 361

Deregulation of Local Exchange Companies' Payphone Services

On behalf of the Kentucky Payphone Association

Before the Public Utilities Commission of Ohio

Case No. 96-899-TP-ALT

*The Application of Cincinnati Bell Telephone Company for Approval of a Retail Pricing Plan Which May
Result in Future Rate Increases*

On behalf of the MCI Telecommunications Corporation



Michael Starkey

Before the Public Utilities Commission of the State of Hawaii

Docket No. 7702

Instituting a Proceeding on Communications, Including an Investigation of the Communications Infrastructure of the State of Hawaii

On behalf of GST Telecom Hawaii, Inc.

Before the Michigan Public Service Commission

Case No. U-11410

In the Matter of the Petition of the Michigan Pay Telephone Association to initiate an investigation to determine whether Michigan Bell Telephone Company d/b/a Ameritech Michigan and GTE North Incorporated are in compliance with the Michigan Telecommunications Act and Section 276 of The Communications Act of 1934, as amended

On behalf of the Michigan Pay Telephone Association

Before the Indiana Utility Regulatory Commission

Cause No. 40849

In the matter of Petition of Indiana Bell Telephone Company, Incorporated d/b/a Ameritech Indiana for the Commission to Decline to Exercise in Whole or in Part its Jurisdiction Over, and to Utilize Alternative Regulatory Procedures For, Ameritech Indiana's Provision of Retail and Carrier Access Services Pursuant to I.C. 8-1-2.6 Et Seq.

On behalf of AT&T Communications of Indiana, Inc.

Before the Federal Communication Commission

C.C. Docket No. 97-137

In the Matter of Application by Ameritech Michigan for Authorization under Section 271 of the Communications Act to Provide In-Region, InterLATA Service in the State of Michigan.

On behalf of the AT&T Corporation

Before the Indiana Utility Regulatory Commission

Cause No. 40611

In the Matter of the Commission Investigation and Generic Proceeding on Ameritech Indiana's Rates for Interconnection, Service, Unbundled Elements and Transport and Termination under the Telecommunications Act of 1996 and Related Indiana Statutes

On behalf of the MCI Telecommunications Corporation

Before the Public Utility Commission of Ohio

Case No. 97-152-TP-ARB

In the matter of the petition of MCI Telecommunications Corporation for arbitration pursuant to section 252(b) of the Telecommunications Act of 1996 to establish an interconnection agreement with Cincinnati Bell Telephone Company

On behalf of the MCI Telecommunications Corporation

Before the Michigan Public Service Commission

Case No. U-11280

In the matter, on the Commission's own motion to consider the total service long run incremental costs and to determine the prices of unbundled network elements, interconnection services, and basic local exchange services for AMERITECH MICHIGAN

On behalf of the MCI Telecommunications Corporation

Before the Illinois Commerce Commission

Docket No. 96-0486

Investigation into forward looking cost studies and rates of Ameritech Illinois for interconnection, network elements, transport and termination of traffic



Michael Starkey

On behalf of the MCI Telecommunications Corporation

Before the Public Utility Commission of Ohio

Case No. 96-922-TP-UNC

In the Matter of the Review of Ameritech Ohio's Economic Costs for Interconnection, Unbundled Network Elements, and Reciprocal Compensation for Transport and Termination of Local Telecommunications Traffic

On behalf of the MCI Telecommunications Corporation

Before the New Jersey Board of Public Utilities

Docket No. TX95120631

In the Matter of the Investigation Regarding Local Exchange Competition for Telecommunications Services

On behalf of the MCI Telecommunications Corporation

Before the Michigan Public Service Commission

Case No. U-11104

In the matter, on the Commission's Own Motion, to Consider Ameritech Michigan's Compliance With the Competitive Checklist in Section 271 of the Telecommunications Act of 1996

On behalf of AT&T Communications of Indiana, Inc.

Before the Public Utility Commission of Ohio

Case Nos. 96-702-TP-COI, 96-922-TP-UNC, 96-973-TP-ATA, 96-974-TP-ATA, Case No. 96-1057-TP-UNC

In the Matter of the Investigation Into Ameritech Ohio's Entry Into In-Region InterLATA Services Under Section 271 of the Telecommunications Act of 1996.

On behalf of AT&T Communications of Ohio, Inc.

Before the Illinois Commerce Commission

Docket No. 96-0404

Investigation Concerning Illinois Bell Telephone Company's Compliance With Section 271(c) of the Telecommunications Act of 1996

On behalf of AT&T Communications of Illinois, Inc.

Before the Commonwealth of Massachusetts Department of Public Utilities

In the Matter of: D.P.U. 96-73/74, D.P.U. 96-75, D.P.U. 96-80/81, D.P.U. 96-83, D.P.U. 96-94, NYNEX - Arbitrations

On behalf of the MCI Telecommunications Corporation

Before the Pennsylvania Public Utility Commission

Docket No. A-31023670002

In the Matter of the Application of MCI Metro Access Transmission Services, Inc. For a Certificate of Public Convenience and Necessity to Provide and Resell Local Exchange Telecommunications Services in Pennsylvania

On behalf of MCImetro Access and Transmission Services, Inc.

Before the New Jersey Board of Public Utilities

Docket No. TO96080621

In the Matter of MCI Telecommunications Corporation for Arbitration with Bell Atlantic-New Jersey, Inc. Pursuant to Section 252 of the Telecommunications Act of 1996

On behalf of the MCI Telecommunications Corporation

Before the Indiana Utility Regulatory Commission

Cause No. 40571-INT-01



Michael Starkey

Petition for Arbitration of Interconnection Rates, Terms and Conditions, and Related Arrangements with Wisconsin Bell Telephone Company d/b/a Ameritech Wisconsin
On behalf of AT&T Communications of Wisconsin, Inc.

Before the Public Utility Commission of Ohio

Case No. 96-752-TP-ARB

Petition for Arbitration of Interconnection Rates, Terms and Conditions, and Related Arrangements with Ohio Bell Telephone Company d/b/a Ameritech Ohio
On behalf of AT&T Communications of Ohio, Inc.

Before the Illinois Commerce Commission

Docket No. 96-AB-003

Docket No. 96-AB-004 *Consol.*

Petition for Arbitration of Interconnection Rates, Terms and Conditions, and Related Arrangements with Illinois Bell Telephone Company d/b/a Ameritech Illinois
On behalf of AT&T Communications of Illinois, Inc.

Before the Michigan Public Service Commission

Case No. U-11151

Petition for Arbitration of Interconnection Rates, Terms and Conditions, and Related Arrangements with Michigan Bell Telephone Company d/b/a Ameritech Michigan
On behalf of AT&T Communications of Michigan, Inc.

Before the Indiana Utility Regulatory Commission

Cause No. 40571-INT-01

In the Matter of the Petition of AT&T Communications of Indiana, Inc. Requesting Arbitration of Certain Terms and Conditions and Prices for Interconnection and Related Arrangements from Indiana Bell Telephone Company, Incorporated d/b/a Ameritech Indiana Pursuant to Section 252 (b) of the Communications Act of 1934, as Amended by the Telecommunications Act of 1996.
On behalf of AT&T Communications of Indiana, Inc.

Before the Missouri Public Service Commission

Case No. TT-96-268

Application of Southwestern Bell Telephone Company, Inc. to Revise P.S.C. Mo.-No. 26, Long Distance Message Telecommunications Service Tariff to Introduce the Designated Number Optional Calling Plan
On behalf of the MCI Telecommunications Corporation

Before the Corporation Commission of the State of Oklahoma

Cause No. PUD 950000411

Application of Southwestern Bell Telephone Company for an Order Approving Proposed Revisions in Applicant's Long Distance Message Telecommunications Service Tariff
Southwestern Bell Telephone Company's Introduction of 1+ Saver DirectSM
On behalf of the MCI Telecommunications Corporation

Before the Georgia Public Service Commission

Docket No. 6415-U and 6537-U *cons.*

Petition of MCImetro to Establish Nondiscriminatory Rates, Terms and Conditions for the Unbundling and Resale of Local Loops
On behalf of MCImetro Access Transmission Services

Before the Public Service Commission of the State of Mississippi

Docket No. 95-UA-358

Regarding a Docket to Consider Competition in the Provision of Local Telephone Service
On behalf of the Mississippi Cable Television Association



Michael Starkey

Before the Maryland Public Service Commission

Docket No. 8705

In the Matter of the Inquiry Into the Merits of Alternative Plans for New Telephone Area Codes in Maryland

On behalf of the Staff of the Maryland Public Service Commission

Before the Maryland Public Service Commission

Docket No. 8584, Phase II

In the Matter of the Application of MFS Intelenet of Maryland, Inc. for Authority to Provide and Resell Local Exchange and Inter-Exchange Telephone Service; and Requesting the Establishment of Policies and Requirements for the Interconnection of Competing Local Exchange Networks

In the Matter of the Investigation of the Commission on its Own Motion Into Policies Regarding Competitive Local Exchange Telephone Service

On behalf of the Staff of the Maryland Public Service Commission

Before the Illinois Commerce Commission

Docket No. 94-0400

Application of MCImetro Access and Transmission Services, Inc. For a Certificate of Exchange Service Authority Allowing it to Provide Facilities-Based Local Service in the Chicago LATA

On behalf of the Office of Policy and Planning, Illinois Commerce Commission

Before the Illinois Commerce Commission

Docket No. 94-0315

Petition of Ameritech-Illinois for 708 NPA Relief by Establishing 630 Area Code

On behalf of the Office of Policy and Planning, Illinois Commerce Commission

Before the Illinois Commerce Commission

Docket No. 94-0422

Complaints of MFS, TC Systems, and MCI against Ameritech-Illinois Regarding Failure to Interconnect

On behalf of the Office of Policy and Planning, Illinois Commerce Commission

Before the Illinois Commerce Commission

Docket Nos. 94-0096, 94-0117, and 94-301

Proposed Introduction of a Trial of Ameritech's Customers First Plan in Illinois, et al.

On behalf of the Office of Policy and Planning, Illinois Commerce Commission

Before the Illinois Commerce Commission

Docket No. 94-0049

Rulemaking on Line-Side and Reciprocal Interconnection

On behalf of the Office of Policy and Planning, Illinois Commerce Commission

Before the Illinois Commerce Commission

Docket No. 93-0409

MFS-Intelenet of Illinois, Inc. Application for an Amendment to its Certificate of Service Authority to Permit it to Operate as a Competitive Local Exchange Carrier of Business Services in Those Portions of MSA-1 Served by Illinois Bell Telephone and Central Telephone Company of Illinois

On behalf of the Office of Policy and Planning, Illinois Commerce Commission

Before the Illinois Commerce Commission

Docket No. 94-0042, 94-0043, 94-0045, and 94-0046



Michael Starkey

Illinois Commerce Commission on its own motion. Investigation Regarding the Access Transport Rate Elements for Illinois Consolidated Telephone Company (ICTC), Ameritech-Illinois, GTE North, GTE South, and Central Telephone Company (Centel)

On behalf of the Office of Policy and Planning, Illinois Commerce Commission

Before the Illinois Commerce Commission

Docket No. 93-0301 and 94-0041

GTE North Incorporated. Proposed Filing to Restructure and Consolidate the Local Exchange, Toll, and Access Tariffs with the Former Centel of Illinois, Inc.

On behalf of the Office of Policy and Planning, Illinois Commerce Commission

Before the Public Service Commission of the State of Missouri

Case No. TC-93-224 and TO-93-192

In the Matter of Proposals to Establish an Alternate Regulation Plan for Southwestern Bell Telephone Company

On behalf of the Telecommunications Department, Missouri Public Service Commission

Before the Public Service Commission of the State of Missouri

Case No. TO-93-116

In the Matter of Southwestern Bell Telephone Company's Application for Classification of Certain Services as Transitionally Competitive

On behalf of the Telecommunications Department, Missouri Public Service Commission

Selected Reports, Presentations and Publications

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Exchange Access Rates for Competitive Local Exchange Carriers

A Basis for Economically Rational Pricing Policies

Presented to the FCC (and various state agencies), CC Docket No. 01-92

August 2008

IP-Enabled Voice Services

Impact of Applying Switched Access Charges to IP-PSTN Voice Services

QSI Technical Document 012605A

Presented to the FCC Wireline Competition Bureau, Docket Nos. 04-36, 03-266

Washington, D.C., January 2006

Litigating Telecommunications Cost Cases

TELRIC Principles and Other Sources of Enlightenment

Two Day Teaching Seminar for Public Utility Commissions and their Staff (Western States)

Denver, Colorado, February 5&6, 2002

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Critique of FCC Working Paper Nos. 33 & 34



Michael Starkey

NARUC Winter Meeting 2001
Washington, D.C., February 25, 2001

*Telecommunications Costing and Pricing
Interconnection and Inter-Carrier Compensation*
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Michigan State University
Cincinnati, Ohio, October 13, 2000

Telecommunications Pricing in Tomorrow's Competitive Local Market
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Pricing From A to Z
Chicago, Illinois, October 30, 1998

Recombining Unbundled Network Elements: An Alternative to Resale
ICM Conferences' Strategic Pricing Forum
January 27, 1998, New Orleans, Louisiana

MERGERS – Implications of Telecommunications Mergers for Local Subscribers
National Association of State Utility Consumer Advocates Mid-Year Meeting,
Chicago, Illinois, June 24 1996

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Washington, D.C., April 17, 1996

*Key Local Competition Issues Part I (novice)
Key Local Competition Issues Part II (advanced)*
with Mark Long
National Cable Television Associations' 1995 State Telecommunications Conference
Washington, D.C., November 2, 1995

Competition in the Local Loop
New York State Telephone Association and Telephone Association of New England Issues
Forum
Springfield, Massachusetts, October 18, 1995

Compensation in a Competitive Local Exchange
National Association of Regulatory Utility Commissioner Subcommittee on Communications'
Summer Meetings
San Francisco, California, July 21, 1995

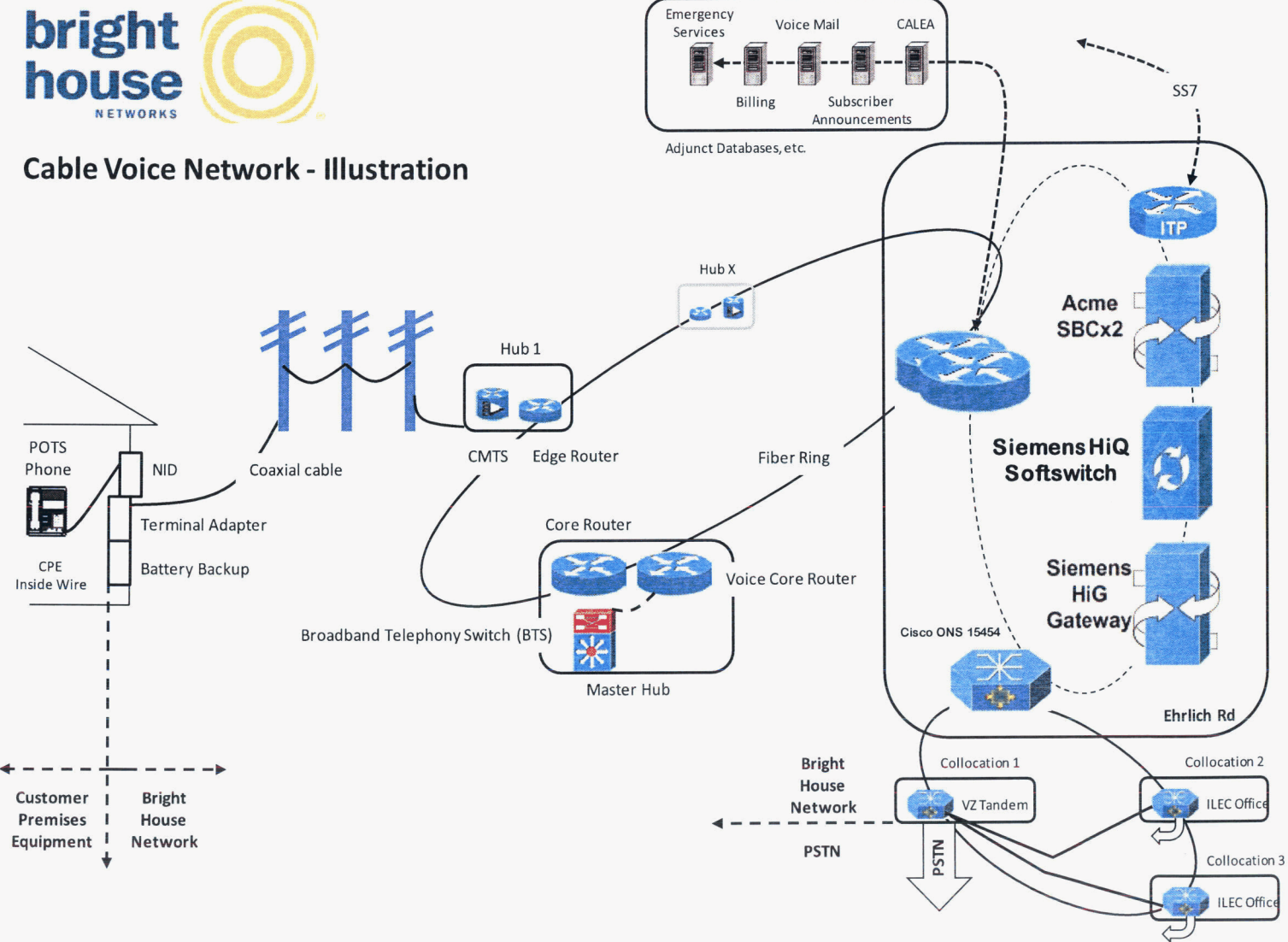
Fundamentals of Local Competition and Potential Dangers for Interexchange Carriers
COMPTEL 1995 Summer Business Conference
Seattle, Washington, June 12, 1995

DOCKET NO. 110056-TP

BRIGHT HOUSE INFORMATION SERVICES, LLC

EXHIBIT MTS-002

Diagram 1 - Bright House's Provision of Switched Access Services



DOCKET NO. 110056-TP

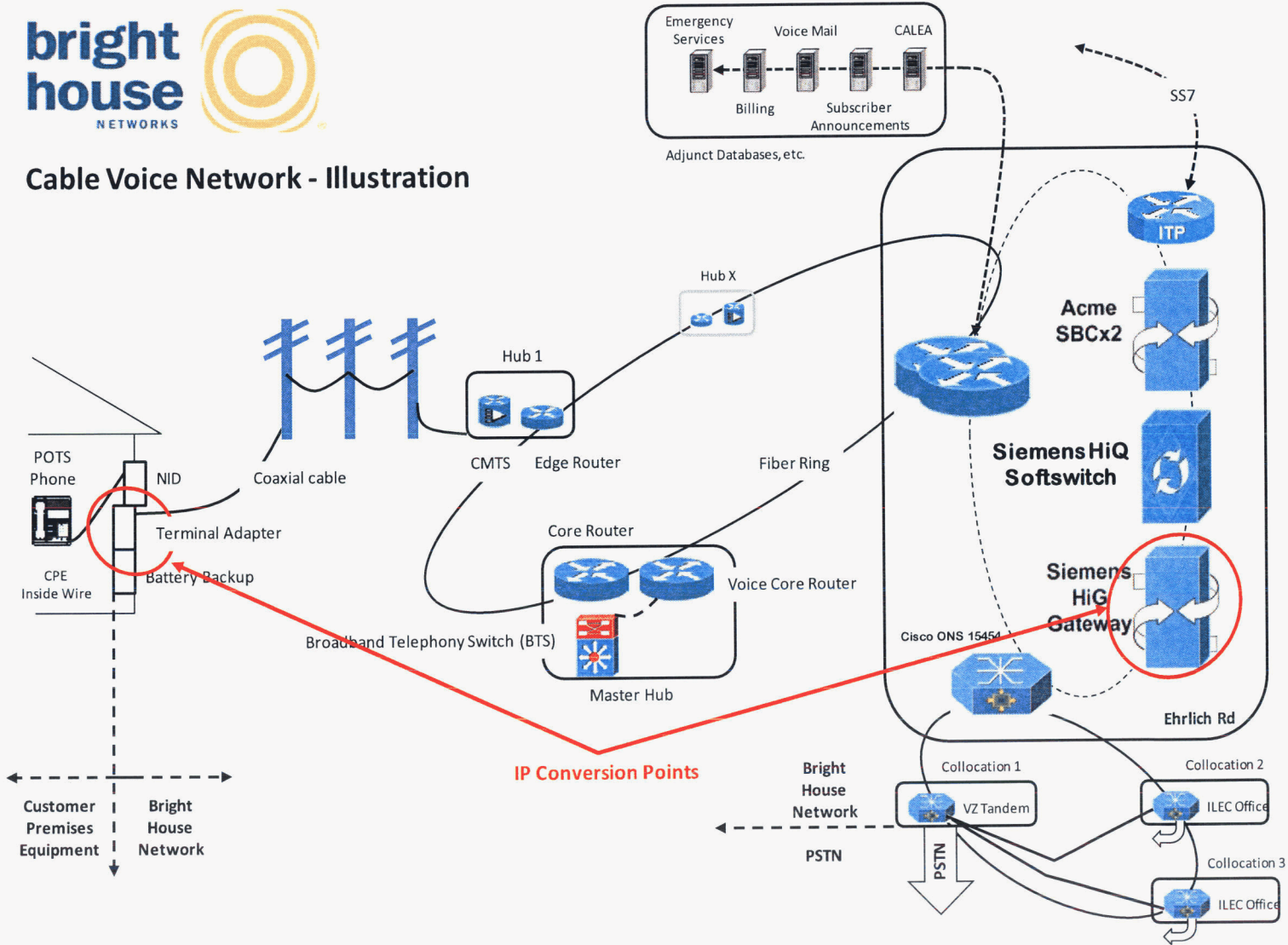
BRIGHT HOUSE INFORMATION SERVICES, LLC

EXHIBIT MTS-003

Diagram 2 - IP Conversion points



Cable Voice Network - Illustration



DOCKET NO. 110056-TP

BRIGHT HOUSE INFORMATION SERVICES, LLC

EXHIBIT MTS-004

[CONFIDENTIAL]

CONFIDENTIAL Diagram 3 - Ownership

CONFIDENTIAL INFORMATION HAS BEEN REDACTED

DOCKET NO. 110056-TP

BRIGHT HOUSE INFORMATION SERVICES, LLC

EXHIBIT MTS-005

Diagram 4: DigitalVoice described in the FCC's Vonage Order

