

Comprehensive Exhibit List for Entry into Hearing Record

Hearing ID. #	Witness	ID. # As Filed	Exhibit Description	Entered
<i>Staff</i>				
1		Exhibit List	Comprehensive Exhibit List	
<i>Florida Division of Chesapeake Utilities Corp. (CUC) (Direct)</i>				
2	Thomas A. Geoffroy	TG-1	True-up Variance Analysis [Schedules CT-1 - CT6]	
3	Cheryl M. Martin	CMM-3	Projections: Estimated ECCR charges by rate class [Schedules C-1 through C-4]	
<i>Florida Public Utilities Company (FPUC) (Direct)</i>				
4	Van Hoffman (Martin) (FPUC)	JVH-1 (Ms. Martin will adopt and sponsor Exhibit JVH01 originally filed by Mr. Hoffman.)	True-Up Variance Analysis [Schedules CT1-CT6]	
5	Cheryl M. Martin (FPUC)	CMM-1	Projections: Estimated ECCR charges by rate class [Schedules C-1 through C-4]	
<i>Indiantown Gas Company (Direct)</i>				
6	Van Hoffman (Martin) (Indiantown)	JVH-1 (Ms. Martin will adopt and sponsor Exhibit JVH-1 originally filed by Mr. Hoffman.)	True-Up Variance Analysis [Schedules CT1-CT6]	
7	Cheryl M. Martin (Indiantown)	CMM-2	Projections: Estimated ECCR charges by rate class [Schedules C-1 through C-4]	
<i>Florida City Gas (FCG) (Direct)</i>				
8	Carolyn Bermudez	CB-1	Schedules CT-1, CT-2, CT-3, and CT-6	

DOCUMENT NUMBER-DATE

08339 NOV 10 =

FPSC-COMMISSION CLERK

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 110004-GU

EXHIBIT 1

PARTY

FLORIDA PUBLIC SERVICE COMMISSION

DESCRIPTION STAFF COMPREHENSIVE EXHIBIT LIST

DATE 11/01/11

**Comprehensive Exhibit List
for Entry into Hearing Record**

Hearing I.D. #	Witness	I.D. # As Filed	Exhibit Description	Entered
9	Carolyn Bermudez	CB-2	Schedules C-1, C-2, C-3, and C-5	
<i>Sebring Gas Company (Direct)</i>				
10	Jerry H. Melendy, Jr.	JHM-1	Schedules CT-1, CT-2, CT-3, CT-4, CT-5, CT-6, C-1, C-2, C-3, and C-4	
<i>Peoples Gas System (PGS) (Direct)</i>				
11	Kandi M. Floyd	KMF-1	Conservation cost recovery true-up data (January 2010-December 2010) consisting of Schedules CT-1 through CT-6	
12	Kandi M. Floyd	KMF-2	Data for development of conservation cost recovery factors (January 1 – December 31, 2012), consisting of Schedules C-1 through C-5	
<i>St. Joe Natural Gas (SJNG) (Direct)</i>				
13	Debbie Stitt	DKS-1	Schedules CT-1, CT-2, CT-3, CT-4, and CT-5	
14	Debbie Stitt	DKS-2	Schedules C1, C2, C3, and C4	

Docket No. 110004-GU

Exhibit _____ (TG-1)

CHESAPEAKE UTILITIES CORPORATION
CONSERVATION COST RECOVERY TRUE-UP
January 1, 2010 through December 31, 2010

FLORIDA PUBLIC SERVICE COMMISSION
DOCKET NO. 110004-GU **EXHIBIT** 2
PARTY FL. DIVISION OF CHESAPEAKE UTILITIES (DIRECT)
DESCRIPTION THOMAS A. GEOFFROY (TG-1)
DATE 11/01/11

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SCHEDULE CT-1

COMPANY: Chesapeake Utilities Corporation
Docket No. 110004-GU
Exhibit TG-1
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ADJUSTED NET TRUE-UP
FOR MONTH JANUARY 2010 THROUGH DECEMBER 2010

END OF PERIOD NET TRUE-UP

PRINCIPLE	(\$143,219)	
INTEREST	<u>(\$944)</u>	(\$144,163)

LESS PROJECTED TRUE-UP

PRINCIPLE	(\$113,809)	
INTEREST	<u>(\$946)</u>	<u>(\$114,755)</u>

ADJUSTED NET TRUE-UP		<u>(\$29,408)</u>
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() REFLECTS OVER-RECOVERY

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS
ACTUAL VERSUS ESTIMATED

JANUARY 2010 THROUGH DECEMBER 2010

	<u>ACTUAL</u>	<u>PROJECTED*</u>	<u>DIFFERENCE</u>
CAPITAL INVESTMENT	\$0	\$0	\$0
PAYROLL & BENEFITS	\$233,294	\$247,206	(\$13,912)
MATERIALS & SUPPLIES	\$42,812	\$55,366	(\$12,554)
ADVERTISING	\$140,403	\$126,783	\$13,620
INCENTIVES	\$137,516	\$161,175	(\$23,659)
OUTSIDE SERVICES	\$51,675	\$39,689	\$11,986
VEHICLES	\$22,035	\$19,362	\$2,673
OTHER	\$0	\$0	\$0
SUB-TOTAL	\$627,734	\$649,581	(\$21,847)
PROGRAM REVENUES	\$0	\$0	\$0
TOTAL PROGRAM COSTS	\$627,734	\$649,581	(\$21,847)
LESS:			
PAYROLL ADJUSTMENTS	\$0	\$0	\$0
AMOUNTS INCLUDED IN RATE BASE	\$0	\$0	\$0
CONSERVATION REVENUES APPLICABLE TO THE PERIOD	(\$770,953)	(\$763,393)	(\$7,560)
ROUNDING ADJUSTMENT	\$0	\$0	\$0
TRUE-UP BEFORE INTEREST	(\$143,219)	(\$113,809)	(\$29,410)
INTEREST PROVISION	(\$944)	(\$946)	\$2
END OF PERIOD TRUE-UP	(\$144,163)	(\$114,755)	(\$29,408)

() REFLECTS OVER-RECOVERY
* 7 MONTHS ACTUAL AND 5 MONTHS PROJECTED

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM
 FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRUCTION	\$0	\$140,493	\$23,324	\$69,888	\$37,309	\$8,040	\$12,868	\$0	\$291,922
PROGRAM 2: RESIDENTIAL APPLIANCE REPLACEMENT	\$0	\$28,974	\$6,411	\$31,721	\$26,079	\$38,401	\$2,694	\$0	\$134,280
PROGRAM 3: RESIDENTIAL PROPANE DISTRIBUTION	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 4: RESIDENTIAL APPLIANCE RETENTION	\$0	\$51,591	\$8,822	\$38,793	\$74,129	\$4,184	\$5,043	\$0	\$182,562
PROGRAM 5: NG SPACE CONDITIONING FOR RES HOMES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 6: GAS SPACE CONDITIONING	\$0	\$229	\$36	\$0	\$0	\$4	\$61	\$0	\$329
PROGRAM 7: CONSERVATION EDUCATION	\$0	\$12,007	\$4,219	\$0	\$0	\$1,047	\$1,368	\$0	\$18,641
PROGRAM 8:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 9:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 10:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 11:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 12:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 13:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 14:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 15:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 16:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 17:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 18:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 19:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 20:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$0	\$233,294	\$42,812	\$140,403	\$137,516	\$51,675	\$22,035	\$0	\$627,734

CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED
FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRUCTION	\$0	(\$9,591)	(\$8,092)	\$7,017	(\$6,841)	\$8,040	\$1,036	\$0	(\$8,431)
PROGRAM 2: RESIDENTIAL APPLIANCE REPLACEMENT	\$0	(\$6,280)	(\$280)	\$4,886	\$5,504	(\$170)	\$105	\$0	\$3,765
PROGRAM 3: RESIDENTIAL PROPANE DISTRIBUTION	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 4: RESIDENTIAL APPLIANCE RETENTION	\$0	\$2,112	(\$3,541)	\$1,716	(\$22,321)	\$4,184	\$1,064	\$0	(\$16,786)
PROGRAM 5: NG SPACE CONDITIONING FOR RES HOMES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 6: GAS SPACE CONDITIONING	\$0	\$229	\$36	\$0	\$0	\$4	\$61	\$0	\$329
PROGRAM 7: CONSERVATION EDUCATION	\$0	(\$382)	(\$677)	\$0	\$0	(\$71)	\$406	\$0	(\$724)
PROGRAM 8:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 9:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 10:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 11:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 12:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 13:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 14:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 15:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 16:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 17:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 18:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 19:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 20:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$0	(\$13,912)	(\$12,554)	\$13,620	(\$23,659)	\$11,986	\$2,673	\$0	(\$21,847)

() REFLECTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION
SUMMARY OF EXPENSES BY PROGRAM BY MONTH
FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

EXPENSES:	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRUCTION	\$17,164	\$24,783	\$26,720	\$36,874	\$22,487	\$33,454	\$20,121	\$27,279	\$14,773	\$18,215	\$24,584	\$25,469	\$291,922
PROGRAM 2: RESIDENTIAL APPLIANCE REPLACEMENT	\$17,268	\$10,138	\$3,945	\$18,585	\$15,693	\$5,031	\$9,047	\$8,851	\$12,405	\$12,929	\$14,015	\$6,373	\$134,280
PROGRAM 3: RESIDENTIAL PROPANE DISTRIBUTION	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 4: RESIDENTIAL APPLIANCE RETENTION	\$19,698	\$7,630	\$29,123	\$19,792	\$17,697	\$16,798	\$11,185	\$12,085	\$12,161	\$11,356	\$13,563	\$11,475	\$182,562
PROGRAM 5: NG SPACE CONDITIONING FOR RES HOMES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 6: GAS SPACE CONDITIONING	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$329	\$0	\$0	\$329
PROGRAM 7: CONSERVATION EDUCATION	\$0	\$898	\$2,732	\$2,500	\$974	\$3,347	\$844	\$1,109	\$679	\$2,259	\$2,044	\$1,254	\$18,641
PROGRAM 8:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 9:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 10:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 11:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 12:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 13:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 14:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 15:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 16:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 17:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 18:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 19:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM 20:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$54,130	\$43,449	\$62,519	\$77,750	\$56,850	\$58,629	\$41,197	\$49,324	\$40,018	\$45,088	\$54,206	\$44,571	\$627,734
LESS AMOUNT INCLUDED IN RATE BASE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
RECOVERABLE CONSERVATION EXPENSES	\$54,130	\$43,449	\$62,519	\$77,750	\$56,850	\$58,629	\$41,197	\$49,324	\$40,018	\$45,088	\$54,206	\$44,571	\$627,734

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION
JANUARY 2010 THROUGH DECEMBER 2010

CONSERVATION REVENUES	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1. RCS AUDIT FEES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2. OTHER PROGRAM REVS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3. CONSERV. ADJ REVS	(\$19,234)	(\$14,286)	(\$16,881)	(\$11,932)	(\$9,893)	(\$8,671)	(\$8,079)	(\$9,005)	(\$7,028)	(\$8,334)	(\$10,245)	(\$15,946)	(\$139,536)
4. TOTAL REVENUES	(\$19,234)	(\$14,286)	(\$16,881)	(\$11,932)	(\$9,893)	(\$8,671)	(\$8,079)	(\$9,005)	(\$7,028)	(\$8,334)	(\$10,245)	(\$15,946)	(\$139,536)
5. PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	(\$52,618)	(\$52,618)	(\$52,618)	(\$52,618)	(\$52,618)	(\$52,618)	(\$52,618)	(\$52,618)	(\$52,618)	(\$52,618)	(\$52,618)	(\$52,618)	(\$631,417)
6. CONSERVATION REVS APPLICABLE TO THE PERIOD	(\$71,853)	(\$66,904)	(\$69,499)	(\$64,550)	(\$62,511)	(\$61,290)	(\$60,698)	(\$61,623)	(\$59,646)	(\$60,952)	(\$62,863)	(\$68,564)	(\$770,953)
7. CONSERVATION EXPS (FROM CT-3, PAGE 1)	\$54,130	\$43,449	\$62,519	\$77,750	\$56,850	\$58,629	\$41,197	\$49,324	\$40,018	\$45,088	\$54,206	\$44,571	\$627,734
8. TRUE-UP THIS PERIOD	(\$17,722)	(\$23,455)	(\$6,979)	\$13,200	(\$5,661)	(\$2,660)	(\$19,500)	(\$12,299)	(\$19,628)	(\$15,864)	(\$8,657)	(\$23,993)	(\$143,219)
9. INTER. PROV. THIS PERIOD (FROM CT-3, PAGE 3)	(\$102)	(\$99)	(\$95)	(\$90)	(\$103)	(\$111)	(\$90)	(\$71)	(\$60)	(\$49)	(\$41)	(\$33)	(\$944)
10. TRUE-UP & INTER. PROV. BEGINNING OF MONTH	(\$631,417)	(\$596,624)	(\$567,560)	(\$522,017)	(\$456,288)	(\$409,434)	(\$359,586)	(\$326,558)	(\$286,311)	(\$253,381)	(\$216,676)	(\$172,755)	
11. PRIOR TRUE-UP (COLLECTED)/REFUNDED	\$52,618	\$52,618	\$52,618	\$52,618	\$52,618	\$52,618	\$52,618	\$52,618	\$52,618	\$52,618	\$52,618	\$52,618	
12. TOTAL NET TRUE-UP (SUM LINES 8+9+10+11)	(\$596,624)	(\$567,560)	(\$522,017)	(\$456,288)	(\$409,434)	(\$359,586)	(\$326,558)	(\$286,311)	(\$253,381)	(\$216,676)	(\$172,755)	(\$144,163)	(\$144,163)

CALCULATION OF TRUE-UP AND INTEREST PROVISION
FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

INTEREST PROVISION	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1. BEGINNING TRUE-UP	(\$631,417)	(\$596,624)	(\$567,560)	(\$522,017)	(\$456,288)	(\$409,434)	(\$359,586)	(\$326,558)	(\$286,311)	(\$253,381)	(\$216,676)	(\$172,755)	
2. ENDING TRUE-UP BEFORE INTEREST	(\$596,521)	(\$567,461)	(\$521,922)	(\$456,199)	(\$409,331)	(\$359,476)	(\$326,468)	(\$286,240)	(\$253,321)	(\$216,627)	(\$172,714)	(\$144,130)	
3. TOTAL BEGINNING & ENDING TRUE-UP	(\$1,227,938)	(\$1,164,084)	(\$1,089,482)	(\$978,216)	(\$865,620)	(\$768,910)	(\$686,055)	(\$612,798)	(\$539,632)	(\$470,007)	(\$389,390)	(\$316,885)	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	(\$613,969)	(\$582,042)	(\$544,741)	(\$489,108)	(\$432,810)	(\$384,455)	(\$343,027)	(\$306,399)	(\$269,816)	(\$235,004)	(\$194,695)	(\$158,442)	
5. INTER. RATE - 1ST DAY OF REPORTING MONTH	0.20%	0.20%	0.21%	0.21%	0.23%	0.34%	0.35%	0.28%	0.28%	0.25%	0.25%	0.25%	
6. INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	0.20%	0.21%	0.21%	0.23%	0.34%	0.35%	0.28%	0.28%	0.25%	0.25%	0.25%	0.25%	
7. TOTAL (SUM LINES 5 & 6)	0.40%	0.41%	0.42%	0.44%	0.57%	0.69%	0.63%	0.56%	0.53%	0.50%	0.50%	0.50%	
8. AVG INTEREST RATE (LINE 7 TIMES 50%)	0.20%	0.21%	0.21%	0.22%	0.29%	0.35%	0.32%	0.28%	0.27%	0.25%	0.25%	0.25%	
9. MONTHLY AVG INTEREST RATE	0.02%	0.02%	0.02%	0.02%	0.02%	0.03%	0.03%	0.02%	0.02%	0.02%	0.02%	0.02%	
10. INTEREST PROVISION (LINE 4 TIMES LINE 9)	(\$102)	(\$99)	(\$95)	(\$90)	(\$103)	(\$111)	(\$90)	(\$71)	(\$60)	(\$49)	(\$41)	(\$33)	(\$944)

Schedule CT-5

CHESAPEAKE UTILITIES CORPORATION

Reconciliation and Explanation of Differences between Filing and PSC Audit
Report for January 2010 through December 2010.

NO DIFFERENCES AS OF THE DATE OF THIS FILING

Schedule CT-6
Page 1 of 8

CHESAPEAKE UTILITIES CORPORATION
Program Description and Progress

Program Title:

Residential New Construction Program

Program Description:

This program is designed to increase the overall penetration of natural gas in the single family and multi-family residential construction markets of the Company's service territory by expanding consumer energy options in new homes. Incentives are offered to any home builder or developer who installs the below listed energy efficient appliances.

Allowances:

Conservation allowances are:

- \$350 Gas Storage Tank Water Heating
- \$450 Gas Tankless Water Heating
- \$350 Gas Heating
- \$100 Gas Cooking
- \$100 Gas Clothes Drying

Program Projections:

For the twelve-month period January 2010 through December 2010, The Company estimated that 86 homes would be connected to the system. During this period, allowances were actually paid for building 56 new homes equipped with natural gas appliances.

Program Fiscal Expenditures:

During the twelve-month period, expenditures for this program totaled \$291,922.

Program Progress Summary:

Since the program's inception, 10,354 new homes have been equipped with natural gas appliances. Company representatives continue to work closely with area builders to promote the installation of natural gas appliances in new homes.

Schedule CT-6
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CHESAPEAKE UTILITIES CORPORATION
Program Description and Progress

Program Title:

Residential Appliance Replacement Program

Program Description:

This program is designed to encourage the replacement of inefficient non-natural gas residential appliances with energy efficient natural gas appliances. Incentives are offered for the replacement of non-gas water heating, heating, cooking, or clothes drying appliances through the purchase and/or lease of energy efficient natural gas appliances.

Allowances:

Conservation allowances are:

- \$525 Gas Storage Tank Water Heating
- \$525 Gas Tankless Water Heating
- \$625 Gas Heating
- \$100 Gas Cooking
- \$100 Gas Clothes Drying

Program Projections:

For the twelve-month period January 2010 through December 2010, we estimated that 46 residential appliances would qualify for incentives during this period. In actuality, 39 residential appliances qualified for incentives.

Program Fiscal Expenditures:

For this twelve-month period, CUC incurred program costs of \$134,280.

Program Summary:

Since inception, 526 residential appliances have qualified for this program.

Schedule CT-6

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CHESAPEAKE UTILITIES CORPORATION
Program Description and Progress

Program Title:

Residential Propane Distribution Program

Program Description:

The program is designed to promote the use of "gas" within developments that are built beyond the economic extension of the Company's existing natural gas infrastructure. The concept of installing an underground propane system, which includes distribution mains, service laterals and meter sets that are capable of supplying either propane or natural gas, is a viable method of encouraging installation of "gas" appliances in the residential subdivision at the time of construction. This program is designed to provide Builders and Developers a cash incentive to encourage the installation of "gas" appliances in the newly constructed house.

Allowances:

Conservation allowances are:

- \$275 Gas Water Heater (Tank or Tankless)
- \$275 Gas Heat
- \$ 75 Gas Cooking
- \$ 75 Gas Clothes Drying

Program Fiscal Expenditures:

Program cost totaled \$0 for this twelve-month period, incurred by staff in response to builder/developer inquiries.

Program Summary:

Five propane distribution sub-divisions have been added under this program since its inception.

Schedule CT-6

Page 4 of 8

CHESAPEAKE UTILITIES CORPORATION
Program Description and Progress

Program Title:

Residential Appliance Retention Program

Program Description:

The Company offers this program to existing customers to promote the retention of energy-efficient appliances and encourage the continued use of natural gas in the home. As an incentive to continue to provide substantial benefits to the customer and utilize our resources effectively, this program offers cash allowances to the customer.

Allowances:

Conservation allowances are:

- \$350 Gas Storage Tank Water Heating
- \$450 Gas Tankless Water Heating
- \$350 Gas Heating
- \$100 Gas Cooking
- \$100 Gas Clothes Drying

Program Activity and Projections:

For the twelve-month period January 2010 through December 2010, we estimated that 375 natural gas appliances would qualify for this program. In actuality, 112 rebates were paid for retaining natural gas appliances.

Program Fiscal Expenditures:

For this twelve-month period, CUC incurred program costs of \$182,562.

Program Summary:

Since inception, 1,582 natural gas appliances have been retained through this program. The Company will continue to work closely with homeowners to promote the continued use of energy efficient natural gas.

Schedule CT-6
Page 5 of 8

CHESAPEAKE UTILITIES CORPORATION
Program Description and Progress

Program Title:

Natural Gas Space Conditioning for Residential Homes Program

Program Description:

The program is intended to encourage the use of energy efficient natural gas air conditioning products in residential homes. The program is designed to offer a \$1,200 per unit allowance to qualifying participants to compensate for the higher initial costs of natural gas space conditioning equipment and its installation.

Program Projections:

The projected expenses for this period were \$0.

Program Fiscal Expenditures:

Program costs for this twelve-month period totaled \$329.

Program Summary:

Five residential gas space conditioning units have been installed since the inception of this program.

Schedule CT-6
Page 6 of 8

CHESAPEAKE UTILITIES CORPORATION
Program Description and Progress

Program Title:

Gas Space Conditioning Program

Program Description:

The program is intended to encourage the use of energy efficient natural gas air conditioning products to non-residential customers. The program provides an allowance of \$50 per ton of natural gas space conditioning up to a maximum of 500 tons per system, to qualifying participants to compensate for the higher initial costs of natural gas space conditioning equipment and installation.

Program Projections:

The expenses projected for this period were \$0.

Program Fiscal Expenditures:

Program costs for this twelve-month period totaled \$0.

Program Summary:

Eight natural gas space conditioning units have been installed since the inception of this program.

Schedule CT-6

Page 7 of 8

CHESAPEAKE UTILITIES CORPORATION
Program Description and Progress

Program Title:

Conservation Education Program

Program Description:

The objective of this program is to teach adults and young people conservation measures designed to reduce energy consumption and consequently reduce their family's overall energy cost.

Program Activity and Projections:

We continue to develop branded programs as well as expand community outreach programs designed to inform and educate the general public as well as business interest in the communities about the availability of our conservation programs, and the benefits and value of natural gas. Examples of these types of programs:

Energy Plus Home Program is designed to encourage the replacement of inefficient non-natural gas residential appliances with energy efficient natural gas appliances. Often residential consumers only consider the higher installation costs, and not the operating savings, associated with natural gas appliances and therefore do not convert to energy efficient natural gas appliances. The brand supports several conservation programs - *Residential Appliance Replacement Program, Residential Appliance Retention Program, and the Natural Gas Space Conditioning for Residential Homes Program.*

Energy Plus Home Builder Program promotes the *Residential New Construction Program* which purpose is to promote energy efficient natural gas encouraging the selection of appliances most suitable in reducing the ultimate consumer's overall energy costs. Incentives are offered in the form of cash allowances on the installation of those chosen appliances. The program offers builders and developers incentives to assist in defraying the additional costs associated with the installation of natural gas appliances.

Energy Plus Partners Program is the new name of the Preferred Partners program that was launched in late 2001. The program works to remove

CHESAPEAKE UTILITIES CORPORATION

Program Description and Progress

market barriers, expand consumer choice, and create synergy between the trades and businesses linked to natural gas. The program supports awareness of our conservation allowances programs. Examples of business entities that support the gas system and are potential partners for the gas company: builders, developers, retailers, HVAC providers, plumbers, and architects, to name but a few. The brand supports several conservation programs - *Residential Appliance Replacement Program, Residential Appliance Retention Program, Natural Gas Space Conditioning for Residential Homes Program, Residential New Construction Program, and the Residential Propane Distribution Program*

Energy Smart Kids Program educates and engages young minds in an in-school setting. The classroom-based program provides posters, classroom activities, gas education booklets, pencils and teaching plan. A "school board" approved curriculum offers teachers a balanced five day lesson plan ending with an in-classroom demonstration featuring "Effie" the power station – a small working power generating engine that converts gas into electric. Energy conservation is the main theme of the program.

Program Fiscal Expenditures:

Program costs totaled \$18,641 for this twelve-month period.

CHESAPEAKE UTILITIES CORPORATION
FLORIDA DIVISION
ENERGY CONSERVATION ADJUSTMENT
SUMMARY OF COST RECOVERY CLAUSE CALCULATION
JANUARY 2012 THROUGH DECEMBER 2012
PER THERM BASIS

1.	INCREMENTAL COSTS (SCHEDULE C-2)	\$885,846
2.	TRUE-UP (SCHEDULE C-3)	<u>(\$82,150)</u>
3.	TOTAL	<u>\$803,696</u>

RATE CLASS	BILLS	THERMS	CUSTOMER CHARGE REVENUES	ENERGY CHARGE	TOTAL	ESTIMATED ECCR	% SURCHARGE	CENTS PER THERM	EXPANSION FACTOR	ECCR ADJUSTMENT FACTORS
FTS-A	25,370	199,140	\$329,810	\$92,317	\$422,127	\$30,544	7.2356%	\$0.1534	1.00503	\$0.15415
FTS-B	27,035	361,166	\$419,043	\$178,004	\$597,047	\$43,200	7.2356%	\$0.1196	1.00503	\$0.12021
FTS-1	95,046	1,848,515	\$1,805,874	\$856,047	\$2,661,921	\$192,607	7.2356%	\$0.1042	1.00503	\$0.10472
FTS-2	12,346	455,139	\$419,764	\$145,462	\$565,226	\$40,898	7.2356%	\$0.0899	1.00503	\$0.09031
FTS-2.1	8,158	956,106	\$326,320	\$294,739	\$621,059	\$44,938	7.2356%	\$0.0470	1.00503	\$0.04724
FTS-3	2,549	613,541	\$275,292	\$147,876	\$423,168	\$30,619	7.2356%	\$0.0499	1.00503	\$0.05016
FTS-3.1	3,170	1,849,520	\$424,780	\$376,988	\$801,768	\$58,013	7.2356%	\$0.0314	1.00503	\$0.03152
FTS-4	1,949	2,341,577	\$409,290	\$442,558	\$851,848	\$61,637	7.2356%	\$0.0263	1.00503	\$0.02646
FTS-5	375	963,477	\$142,500	\$159,744	\$302,244	\$21,869	7.2356%	\$0.0227	1.00503	\$0.02281
FTS-6	345	1,730,975	\$207,000	\$262,018	\$469,018	\$33,936	7.2356%	\$0.0196	1.00503	\$0.01970
FTS-7	275	3,316,327	\$192,500	\$407,908	\$600,408	\$43,443	7.2356%	\$0.0131	1.00503	\$0.01317
FTS-8	204	4,513,116	\$244,800	\$497,526	\$742,326	\$53,712	7.2356%	\$0.0119	1.00503	\$0.01196
FTS-9	72	1,995,190	\$144,000	\$182,221	\$326,221	\$23,604	7.2356%	\$0.0118	1.00503	\$0.01189
FTS-10	48	3,297,573	\$144,000	\$274,292	\$418,292	\$30,266	7.2356%	\$0.0092	1.00503	\$0.00922
FTS-11	60	8,018,764	\$330,000	\$559,469	\$889,469	\$64,359	7.2356%	\$0.0080	1.00503	\$0.00807
FTS-12	12	5,019,116	\$108,000	\$307,320	\$415,320	\$30,051	7.2356%	\$0.0060	1.00503	\$0.00602
TOTAL	177,014	37,479,242	5,922,973	5,184,490	11,107,463	803,696	7.2356%			

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 110004-GU EXHIBIT 3

PARTY FL. DIVISION OF CHESAPEAKE UTILITIES (DIRECT)

DESCRIPTION CHERYL M. MARTIN (CMM-3)

DATE 11/01/11

CHESAPEAKE UTILITIES CORPORATION
FLORIDA DIVISION
ENERGY CONSERVATION ADJUSTMENT
SUMMARY OF COST RECOVERY CLAUSE CALCULATION
JANUARY 2012 THROUGH DECEMBER 2012
PER BILL BASIS - Experimental

1.	INCREMENTAL COSTS (SCHEDULE C-2)	\$885,846
2.	TRUE-UP (SCHEDULE C-3)	<u>(\$82,150)</u>
3.	TOTAL	<u>\$803,696</u>

RATE CLASS	BILLS	THERMS	CUSTOMER CHARGE REVENUES	ENERGY CHARGE	TOTAL	ESTIMATED ECCR	% SURCHARGE	\$ PER BILL	EXPANSION FACTOR	ECCR ADJUSTMENT FACTORS
FTS-A	25,370	199,140	\$329,810	\$92,317	\$422,127	\$30,544	7.2356%	\$1.2039	1.00503	\$1.21
FTS-B	27,035	361,166	\$419,043	\$178,004	\$597,047	\$43,200	7.2356%	\$1.5979	1.00503	\$1.61
FTS-1	95,046	1,848,515	\$1,805,874	\$856,047	\$2,661,921	\$192,607	7.2356%	\$2.0265	1.00503	\$2.04
FTS-2	12,346	455,139	\$419,764	\$145,462	\$565,226	\$40,898	7.2356%	\$3.3126	1.00503	\$3.33
FTS-2.1	8,158	956,106	\$326,320	\$294,739	\$621,059	\$44,938	7.2356%	\$5.5084	1.00503	\$5.54
FTS-3	2,549	613,541	\$275,292	\$147,876	\$423,168	\$30,619	7.2356%	\$12.0121	1.00503	\$12.07
FTS-3.1	3,170	1,849,520	\$424,780	\$376,988	\$801,768	\$58,013	7.2356%	\$18.3006	1.00503	\$18.39
FTS-4	1,949	2,341,577	\$409,290	\$442,558	\$851,848	\$61,637				
FTS-5	375	963,477	\$142,500	\$159,744	\$302,244	\$21,869				
FTS-6	345	1,730,975	\$207,000	\$262,018	\$469,018	\$33,936				
FTS-7	275	3,316,327	\$192,500	\$407,908	\$600,408	\$43,443				
FTS-8	204	4,513,116	\$244,800	\$497,526	\$742,326	\$53,712				
FTS-9	72	1,995,190	\$144,000	\$182,221	\$326,221	\$23,604				
FTS-10	48	3,297,573	\$144,000	\$274,292	\$418,292	\$30,266				
FTS-11	60	8,018,764	\$330,000	\$559,469	\$889,469	\$64,359				
FTS-12	12	5,019,116	\$108,000	\$307,320	\$415,320	\$30,051				
TOTAL	177,014	37,479,242	\$5,922,973	\$5,184,490	\$11,107,463	\$803,696	7.2356%			

CHESAPEAKE UTILITIES CORPORATION
FLORIDA DIVISION
PROJECTED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH
FOR PE JANUARY 2012 THROUGH DECEMBER 2012

PROGRAM NAME	JAN 2012	FEB 2012	MAR 2012	APR 2012	MAY 2012	JUN 2012	JUL 2012	AUG 2012	SEP 2012	OCT 2012	NOV 2012	DEC 2012	TOTAL
1. RESIDENTIAL NEW CONSTRUCTION PROGRAM	\$14,766	\$14,766	\$14,766	\$14,766	\$14,766	\$14,766	\$14,766	\$14,766	\$14,766	\$14,766	\$14,766	\$14,767	\$177,193
2. RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM	\$21,339	\$21,339	\$21,339	\$21,339	\$21,339	\$21,339	\$21,339	\$21,339	\$21,339	\$21,339	\$21,339	\$21,337	\$256,066
3. RESIDENTIAL PROPANE DISTRIBUTION PROGRAM	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
4. RESIDENTIAL APPLIANCE RETENTION PROGRAM	\$26,130	\$26,130	\$26,130	\$26,130	\$26,130	\$26,130	\$26,130	\$26,130	\$26,130	\$26,130	\$26,130	\$26,135	\$313,565
5. NG SPACE CONDITIONING FOR RESIDENTIAL HOME	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
6. GAS SPACE CONDITIONING PROGRAM	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
7. CONSERVATION EDUCATION PROGRAM	\$11,585	\$11,585	\$11,585	\$11,585	\$11,585	\$11,585	\$11,585	\$11,585	\$11,585	\$11,585	\$11,585	\$11,587	\$139,022
8.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
9.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
10.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
11.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
12.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
13.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
14.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
15.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
16.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
17.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
18.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
19.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
20.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL ALL PROGRAMS	\$73,820	\$73,826	\$885,846										
LESS: AMOUNT IN RATE BASE	\$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0
RECOVERABLE CONSERVATION EXPENSES	\$73,820	\$73,826	\$885,846										

CHESAPEAKE UTILITIES CORPORATION
FLORIDA DIVISION
PROJECTED CONSERVATION PROGRAM COSTS BY COST CATEGORY
FOR PERIOD JANUARY 2012 THROUGH DECEMBER 2012

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1. RESIDENTIAL NEW CONSTRUCTION PROGRAM	\$0	\$65,000	\$3,441	\$44,000	\$50,000	\$3,972	\$8,000	\$2,780	\$177,193
2. RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM	\$0	\$90,000	\$3,829	\$59,000	\$50,000	\$45,000	\$8,000	\$237	\$256,066
3. RESIDENTIAL PROPANE DISTRIBUTION	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
4. RESIDENTIAL APPLIANCE RETENTION PROGRAM	\$0	\$81,000	\$3,773	\$103,000	\$120,000	\$0	\$5,500	\$292	\$313,565
5. NG SPACE CONDITIONING	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
6. GAS SPACE CONDITIONING	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
7. EDUCATION	\$0	\$94,000	\$14,639	\$24,285	\$0	\$842	\$5,000	\$256	\$139,022
8.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
9.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
10.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
11.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
12.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
13.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
14.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
15.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
16.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
17.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
18.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
19.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
20.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL ALL PROGRAMS	\$0	\$330,000	\$25,682	\$230,285	\$220,000	\$49,814	\$26,500	\$3,565	\$885,846
LESS: AMOUNT IN RATE BASE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
RECOVERABLE CONSER.	\$0	\$330,000	\$25,682	\$230,285	\$220,000	\$49,814	\$26,500	\$3,565	\$885,846

CHESAPEAKE UTILITIES CORPORATION
FLORIDA DIVISION
CONSERVATION PROGRAM COSTS BY COST CATEGORY
FOR PERIOD JANUARY 2011 THROUGH DECEMBER 2011
SEVEN MONTHS ACTUAL AND FIVE MONTHS ESTIMATED

	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1. RESIDENTIAL NEW CONSTRUCTION PROGRAM									
A. ACTUAL	\$0	\$19,358	\$840	\$200,817	\$70,269	\$2,318	\$1,076	\$5,178	\$299,856
B. ESTIMATED	\$0	\$16,370	\$600	\$143,440	\$50,190	\$1,660	\$770	\$1,153	\$214,183
C. TOTAL	\$0	\$35,728	\$1,440	\$344,257	\$120,459	\$3,978	\$1,846	\$6,331	\$514,039
2. RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM									
A. ACTUAL	\$0	\$14,382	\$1,067	\$5,347	\$0	\$26,252	\$1,242	\$3,113	\$51,403
B. ESTIMATED	\$0	\$12,400	\$760	\$3,820	\$0	\$18,750	\$890	\$97	\$36,717
C. TOTAL	\$0	\$26,782	\$1,827	\$9,167	\$0	\$45,002	\$2,132	\$3,210	\$88,120
3. RESIDENTIAL PROPANE DISTRIBUTION PROGRAM									
A. ACTUAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B. ESTIMATED	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
C. TOTAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
4. RESIDENTIAL APPLIANCE RETENTION PROGRAM									
A. ACTUAL	\$0	\$13,429	\$1,035	\$6,034	\$0	\$2	\$1,224	\$2,681	\$24,405
B. ESTIMATED	\$0	\$11,390	\$740	\$4,310	\$0	\$0	\$870	\$122	\$17,432
C. TOTAL	\$0	\$24,819	\$1,775	\$10,344	\$0	\$2	\$2,094	\$2,803	\$41,837
5. NG SPACE CONDITIONING FOR RESIDENTIAL HOMES PROGRAM									
A. ACTUAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B. ESTIMATED	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
C. TOTAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
6. GAS SPACE CONDITIONING PROGRAM									
A. ACTUAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B. ESTIMATED	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
C. TOTAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
7. CONSERVATION EDUCATION PROGRAM									
A. ACTUAL	\$0	\$13,741	\$2,706	\$14,166	\$0	\$493	\$1,346	\$2,874	\$35,326
B. ESTIMATED	\$0	\$11,760	\$1,930	\$10,120	\$0	\$350	\$960	\$113	\$25,233
C. TOTAL	\$0	\$25,501	\$4,636	\$24,286	\$0	\$843	\$2,306	\$2,987	\$60,559
TOTAL COSTS	\$0	\$112,830	\$9,678	\$388,054	\$120,459	\$49,825	\$8,378	\$15,331	\$704,555

CHESAPEAKE UTILITIES CORPORATION
FLORIDA DIVISION
ENERGY CONSERVATION COST RECOVERY ADJUSTMENT
FOR PERIOD: JANUARY 2011 THROUGH DECEMBER 2011
SEVEN MONTHS ACTUAL AND FIVE MONTHS ESTIMATED

		JAN 2011	FEB 2011	MAR 2011	APR 2011	MAY 2011	JUN 2011	JUL 2011	AUG 2011	SEP 2011	OCT 2011	NOV 2011	DEC 2011	TOTAL
CONSERVATION REVS														
1.	RCS AUDIT FEE	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2.	OTHER PROG. REVS.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3.	CONSERV. ADJ REVS.	<u>(\$77,176)</u>	<u>(\$60,660)</u>	<u>(\$59,328)</u>	<u>(\$53,626)</u>	<u>(\$43,998)</u>	<u>(\$42,601)</u>	<u>(\$38,937)</u>	<u>(\$53,187)</u>	<u>(\$53,187)</u>	<u>(\$53,187)</u>	<u>(\$53,187)</u>	<u>(\$53,187)</u>	<u>(\$642,261)</u>
4.	TOTAL REVENUES	<u>(\$77,176)</u>	<u>(\$60,660)</u>	<u>(\$59,328)</u>	<u>(\$53,626)</u>	<u>(\$43,998)</u>	<u>(\$42,601)</u>	<u>(\$38,937)</u>	<u>(\$53,187)</u>	<u>(\$53,187)</u>	<u>(\$53,187)</u>	<u>(\$53,187)</u>	<u>(\$53,187)</u>	<u>(\$642,261)</u>
5.	PRIOR PERIOD TRUE- UP NOT APPLICABLE TO THIS PERIOD	<u>(\$12,014)</u>	<u>(\$12,013)</u>	<u>(\$12,014)</u>	<u>(\$12,014)</u>	<u>(\$12,014)</u>	($12,014)	($12,014)	($12,014)	($12,014)	($12,014)	($12,014)	<u>(\$12,014)</u>	<u>(\$144,163)</u>
6.	CONSERV. REVS. APPLICABLE TO THE PERIOD	<u>(\$89,190)</u>	<u>(\$72,673)</u>	<u>(\$71,342)</u>	<u>(\$65,640)</u>	<u>(\$56,012)</u>	<u>(\$54,615)</u>	<u>(\$50,951)</u>	<u>(\$65,201)</u>	<u>(\$65,201)</u>	<u>(\$65,201)</u>	<u>(\$65,201)</u>	<u>(\$65,201)</u>	<u>(\$786,424)</u>
7.	CONSERV. EXPS.	<u>\$25,460</u>	<u>\$25,942</u>	<u>\$36,922</u>	<u>\$55,682</u>	<u>\$103,536</u>	<u>\$100,191</u>	<u>\$63,257</u>	<u>\$58,713</u>	<u>\$58,713</u>	<u>\$58,713</u>	<u>\$58,713</u>	<u>\$58,713</u>	<u>\$704,555</u>
8.	TRUE-UP THIS PERIOD	<u>(\$63,730)</u>	<u>(\$46,731)</u>	<u>(\$34,420)</u>	<u>(\$9,958)</u>	<u>\$47,524</u>	<u>\$45,576</u>	<u>\$12,306</u>	<u>(\$6,488)</u>	<u>(\$6,488)</u>	<u>(\$6,488)</u>	<u>(\$6,488)</u>	<u>(\$6,488)</u>	<u>(\$81,869)</u>
9.	INTER. PROVISION THIS PERIOD	<u>(\$35)</u>	<u>(\$44)</u>	<u>(\$45)</u>	<u>(\$41)</u>	<u>(\$32)</u>	<u>(\$22)</u>	<u>(\$14)</u>	<u>(\$11)</u>	<u>(\$10)</u>	<u>(\$10)</u>	<u>(\$9)</u>	<u>(\$8)</u>	<u>(\$281)</u>
10.	TRUE-UP AND INTEREST PROV. BEG. OF MONTH	<u>(\$144,163)</u>	<u>(\$195,914)</u>	<u>(\$230,676)</u>	<u>(\$253,127)</u>	<u>(\$251,112)</u>	<u>(\$191,606)</u>	<u>(\$134,038)</u>	<u>(\$109,732)</u>	<u>(\$104,217)</u>	<u>(\$98,701)</u>	<u>(\$93,185)</u>	<u>(\$87,668)</u>	<u>(\$144,163)</u>
11.	PRIOR TRUE-UP COLLECTED OR (REFUNDED)	<u>\$12,014</u>	<u>\$12,014</u>	<u>\$12,014</u>	$12,014	$12,014	$12,014	$12,014	$12,014	$12,014	$12,014	$12,014	<u>\$12,014</u>	<u>\$144,163</u>
12.	TOTAL NET TRUE-UP	<u>(\$195,914)</u>	<u>(\$230,676)</u>	<u>(\$253,127)</u>	<u>(\$251,112)</u>	<u>(\$191,606)</u>	<u>(\$134,038)</u>	<u>(\$109,732)</u>	<u>(\$104,217)</u>	<u>(\$98,701)</u>	<u>(\$93,185)</u>	<u>(\$87,668)</u>	<u>(\$82,150)</u>	<u>(\$82,150)</u>

CHESAPEAKE UTILITIES CORPORATION
FLORIDA DIVISION
CALCULATION OF TRUE-UP AND INTEREST PROVISION
FOR PERIOD: JANUARY 2011 THROUGH DECEMBER 2011
SEVEN MONTHS ACTUAL AND FIVE MONTHS ESTIMATED

	JAN 2011	FEB 2011	MAR 2011	APR 2011	MAY 2011	JUN 2011	JUL 2011	AUG 2011	SEP 2011	OCT 2011	NOV 2011	DEC 2011	TOTAL
INTEREST PROVISION													
1. BEGINNING TRUE-UP	(\$144,163)	(\$195,914)	(\$230,676)	(\$253,127)	(\$251,112)	(\$191,606)	(\$134,038)	(\$109,732)	(\$104,217)	(\$98,701)	(\$93,185)	(\$87,668)	
2. ENDING TRUE-UP BEFORE INTEREST	(\$195,879)	(\$230,632)	(\$253,082)	(\$251,071)	(\$191,574)	(\$134,016)	(\$109,718)	(\$104,206)	(\$98,691)	(\$93,175)	(\$87,659)	(\$82,142)	
3. TOTAL BEGINNING & ENDING TRUE-UP	(\$340,042)	(\$426,546)	(\$483,757)	(\$504,197)	(\$442,685)	(\$325,621)	(\$243,755)	(\$213,937)	(\$202,907)	(\$191,875)	(\$180,843)	(\$169,809)	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	(\$170,021)	(\$213,273)	(\$241,879)	(\$252,099)	(\$221,343)	(\$162,811)	(\$121,878)	(\$106,969)	(\$101,454)	(\$95,938)	(\$90,422)	(\$84,905)	
5. INTEREST RATE FIRST DAY OF REPORTING MONTH	0.25%	0.25%	0.25%	0.20%	0.19%	0.16%	0.16%	0.12%	0.12%	0.12%	0.12%	0.12%	
6. INTER. RATE - FIRST DAY SUBSEQUENT MONTH	0.25%	0.25%	0.20%	0.19%	0.16%	0.16%	0.12%	0.12%	0.12%	0.12%	0.12%	0.12%	
7. TOTAL (SUM LINES 5 & 6)	0.50%	0.50%	0.45%	0.39%	0.35%	0.32%	0.28%	0.24%	0.24%	0.24%	0.24%	0.24%	
8. AVG. INTEREST RATE (LINE 7 TIMES 50%)	0.25%	0.25%	0.23%	0.20%	0.18%	0.16%	0.14%	0.12%	0.12%	0.12%	0.12%	0.12%	
9. MONTHLY AVG INTEREST RATE	0.02%	0.02%	0.02%	0.02%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	
10. INTEREST PROVISION	(\$35)	(\$44)	(\$45)	(\$41)	(\$32)	(\$22)	(\$14)	(\$11)	(\$10)	(\$10)	(\$9)	(\$8)	(\$281)

Schedule C-4

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CHESAPEAKE UTILITIES CORPORATION
Program Description and Progress

Program Title:

Residential New Construction Program

Program Description:

This program is designed to increase the overall penetration of natural gas in the single family and multi-family residential construction markets of the Company's service territory by expanding consumer energy options in new homes. Incentives are offered to any home builder or developer who installs the below listed energy efficient appliances.

Allowances:

Conservation allowances are currently:

\$350	Gas Storage Tank Water Heating
\$400	High Efficiency Gas Storage Tank Water Heating
\$550	Gas Tankless Water Heating
\$500	Gas Heating
\$150	Gas Cooking
\$100	Gas Clothes Drying

Program Activity and Projections:

During the seven-month period January through July 2011, 32 residences qualified under the Residential New Construction Program. The Company estimates 22 new homes will qualify during the period August through December 2011.

Program Fiscal Expenditures:

For the seven-month period January through July 2011, CUC incurred costs of \$299,856 for the Residential New Construction Program. For August through December 2011, program costs are estimated to be \$214,183.

Exhibit No. _____

Docket No. 110004-GU

CHESAPEAKE UTILITIES CORPORATION
(CMM-3)

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Schedule C-4

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CHESAPEAKE UTILITIES CORPORATION
Program Description and Progress

Program Title:

Residential Appliance Replacement Program

Program Description:

This program is designed to encourage the replacement of inefficient non-natural gas residential appliances with energy efficient natural gas appliances. Incentives are offered for the replacement of non-gas water heating, heating, cooking, or clothes drying appliances through the purchase and/or lease of energy efficient natural gas appliances.

Allowance:

Conservation allowances are currently:

\$500	Gas Storage Tank Water Heating
\$550	High Efficiency Gas Storage Tank Water Heating
\$675	Gas Tankless Water Heating
\$725	Gas Heating
\$200	Gas Cooking
\$150	Gas Clothes Drying

Program Activity and Projections:

During the seven-month period January through July 2011, 35 residences qualified under the Residential Appliance Replacement Program. The Company estimates an additional 25 residences will qualify for incentives during the period August through December 2011.

Program Fiscal Expenditures:

For the seven-month period January through July 2011, CUC incurred costs of \$51,403 for the Residential Appliance Replacement Program. For August through December 2011, program costs are estimated to be \$36,717.

Schedule C-4
Page 3 of 7

CHESAPEAKE UTILITIES CORPORATION
Program Description and Progress

Program Title:
Residential Propane Distribution Program

Program Description:
The program is designed to promote the use of "gas" within developments that are built beyond the economic extension of the Company's existing natural gas infrastructure. The concept of installing an underground propane system, which includes distribution mains, service laterals and meter sets that are capable of supplying either propane or natural gas, is a viable method of encouraging installation of "gas" appliances in the residential subdivision at the time of construction. This program is designed to provide Builders and Developers a cash incentive to encourage the installation of "gas" appliances in the newly constructed house.

Allowances:
Conservation allowances are currently:
\$275 Energy efficient natural gas water heater installation.
\$275 Natural Gas home heating.
\$75 Energy efficient natural gas range or dryer stub outlet

Program Activity and Projections:
During this year we intend to distribute promotional materials aimed at the builder market in order to educate and inform as to the values of a propane distribution system.

Program Fiscal Expenditures:
For the seven-month period January through July 2011, CUC incurred costs of \$0 for the Residential Propane Distribution Program. For- August through December 2011, program costs are estimated to be \$0.

Schedule C-4
Page 4 of 7

CHESAPEAKE UTILITIES CORPORATION
Program Description and Progress

Program Title:
Residential Appliance Retention Program

Program Description:
The Company offers this program to existing customers to promote the retention of energy-efficient appliances and encourage the continued use of natural gas in the home. As an incentive to continue to provide substantial benefits to the customer and utilize our resources effectively, this program offers cash allowances to the customer.

Allowances:
Conservation allowances are currently:

\$350	Gas Storage Tank Water Heating
\$400	High Efficiency Gas Storage Tank Water Heating
\$550	Gas Tankless Water Heating
\$500	Gas Heating
\$100	Gas Cooking
\$100	Gas Clothes Drying

Program Activity and Projections:
For the seven-month period January through July 2011, CUC paid allowances on 187 appliances. The Company estimates an additional 134 allowances will be paid during the period of August through December 2011.

Program Fiscal Expenditures:
For the seven-month period January through July 2011, CUC incurred costs of \$24,405 for the Residential Appliance Retention Program. For August through December 2011, program costs are estimated to be \$17,432.

Schedule C-4
Page 5 of 7

CHESAPEAKE UTILITIES CORPORATION
Program Description and Progress

Program Title:
Natural Gas Space Conditioning for Residential Homes Program

Program Description:
The program is intended to encourage the use of energy efficient natural gas air conditioning products in residential homes. The program is designed to offer a \$1,200 per unit allowance to qualifying participants to compensate for the higher initial costs of natural gas space conditioning equipment and its installation.

Program Activity and Projections:
For the seven-month period January through July 2011, CUC didn't pay any allowances on this program. No activity is projected in this program for the remainder of 2011.

Program Fiscal Expenditures:
For the seven-month period January through July 2011, CUC incurred costs of \$0 for the Natural Gas Space Conditioning for Residential Homes Program. For August through December 2011, program costs are estimated to be \$0.

Schedule C-4
Page 6 of 7

CHESAPEAKE UTILITIES CORPORATION
Program Description and Progress

Program Title:
Gas Space Conditioning Program

Program Description:
The program is intended to encourage the use of energy efficient natural gas air conditioning products to non-residential customers. The program provides an allowance of \$50 per ton of natural gas space conditioning up to a maximum of 500 tons per system, to qualifying participants to compensate for the higher initial costs of natural gas space conditioning equipment and installation.

Program Activity and Projections:
For the seven-month period January through July 2011, CUC didn't pay any allowances on this program. No activity is projected in this program for the remainder of 2011.

Program Fiscal Expenditures:
For the seven-month period January through July 2011, CUC incurred costs of \$0 for the Gas Space Conditioning Program. For August through December 2011, program costs are estimated to be \$0.

Schedule C-4
Page 7 of 7

CHESAPEAKE UTILITIES CORPORATION
Program Description and Progress

Program Title:
Conservation Education Program

Program Description:
The objective of this program is to teach adults and young people conservation measures designed to reduce energy consumption and consequently reduce their family's overall energy cost.

Program Activity and Projections:
We have created community outreach programs designed to inform and educate the general public as well as business interest in the communities we serve as to the value of natural gas and the availability of our conservation allowance programs. Examples of these types of programs: energy plus home builders program, energy plus partners program, appliance retention programs, and energy smart kids.

Program Fiscal Expenditures:
During the seven-month period January through July 2011, CUC incurred costs of \$35,326 for the Conservation Education Program. For August through December 2011, program costs are estimated to be \$25,233.

Docket No. 110004-GU

Exhibit _____ (JVH-1)

Florida Public Utilities

CONSERVATION COST RECOVERY TRUE-UP

January 1, 2010 through December 31, 2010

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET No. 110004-GU

EXHIBIT 4

PARTY FLORIDA PUBLIC UTILITIES CO. (DIRECT)

DESCRIPTION VAN HOFFMAN (MARTIN) (JVH-1)

DATE 11/01/11

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COMPANY: FLORIDA PUBLIC UTILITIES COMPANY

SCHEDULE CT-1

CONSERVATION ADJUSTMENT TRUE-UP

PAGE 1 OF 1

FOR MONTHS January-10 THROUGH December-10

1.	ADJUSTED END OF PERIOD TOTAL NET TRUE-UP		
2.	FOR MONTHS January-10 THROUGH December-10		
3.	END OF PERIOD NET TRUE-UP		
4.	PRINCIPAL	<u>(173,216)</u>	
5.	INTEREST	<u>(1,414)</u>	<u>(174,630)</u>
6.	LESS PROJECTED TRUE-UP		
7.	November-05 HEARINGS		
8.	PRINCIPAL	<u>(390,045)</u>	
9.	INTEREST	<u>(1,498)</u>	<u>(391,543)</u>
10.	ADJUSTED END OF PERIOD TOTAL TRUE-UP		<u>216,913</u>

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DOCKET NO. 110004-GU
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(JVH-1)
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ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS
ACTUAL VS PROJECTED

	FOR MONTHS	January-10	THROUGH	December-10	
		<u>ACTUAL</u>		<u>PROJECTED</u>	<u>DIFFERENCE</u>
1.	Labor/Payroll	471,414		552,959	(81,545)
2.	Advertisement	693,604		501,784	191,820
3.	Legal	10,860		6,714	4,146
4.	Outside Services	25,514		15,096	10,418
5.	Vehicle	15,412		33,198	(17,786)
6.	Materials & Supplies	59,700		12,834	46,866
7.	Travel	25,491		2,892	22,599
8.	General & Administrative	50,060		813	49,247
9.	Incentives	729,315		691,232	38,083
10.	Other	3,354		56,545	(53,191)
11.	SUB-TOTAL	2,084,724		1,874,067	210,657
12.	PROGRAM REVENUES				
13.	TOTAL PROGRAM COSTS	2,084,724		1,874,067	210,657
14.	LESS: PRIOR PERIOD TRUE-UP	(448,291)		(448,291)	
15.	AMOUNTS INCLUDED IN RATE BASE				
16.	CONSERVATION ADJ REVENUE	(1,809,649)		(1,815,821)	6,172
17.	ROUNDING ADJUSTMENT				
18.	TRUE-UP BEFORE INTEREST	(173,216)		(390,045)	216,829
19.	ADD INTEREST PROVISION	(1,414)		(1,498)	84
20.	END OF PERIOD TRUE-UP	(174,630)		(391,543)	216,913

() REFLECTS OVERRECOVERY

COMPANY: FLORIDA PUBLIC UTILITIES COMPANY

SCHEDULE CT-2
PAGE 2 OF 3

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM

FOR MONTHS January-10 THROUGH December-10

PROGRAM NAME	50 LABOR/PAY	51 ADVERTISE.	52 LEGAL	53 OUT.SERV.	54 VEHICLE	55 MAT.&SUPP.	56 TRAVEL	57 G & A	58 INCENTIVES	59 OTHER	SUB TOTAL	PROGRAM REVENUES	TOTAL
1. Full House Residential New Construction Program	41,185	22,140			1,993	7,877	1,215	73	299,932	4	374,419		374,419
2. Residential Appliance Replacement Program	72,341	84,416		1,100	2,825	6,504	2,700	550	123,125	122	293,683		293,683
3. Conservation Education Program	10,558	45,409			973	213	155	1,723	615		59,646		59,646
4. Space Conditioning Program	12,342	938			262	63	789			15	14,409		14,409
5. Residential Conservation Service Program	1,326	27,591			159	2,272	364	416	4,210	3	36,341		36,341
6. Residential Appliance Retention Program	64,190	82,002			3,962	1,200	1,257		274,351	120	427,082		427,082
7. Dealer / Contractor													
10. Commercial Conservation Service Program	6,641	18,049		5,376	245	40	447	594		14	31,406		31,406
12. Residential Service Reactivation Program		11,350						150	2,625		14,125		14,125
13. Common	262,831	401,709	10,860	19,038	4,993	41,531	18,564	46,554	24,457	3,076	833,613		833,613
TOTAL ALL PROGRAMS	471,414	693,604	10,860	25,514	15,412	59,700	25,491	50,060	729,315	3,354	2,084,724		2,084,724

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COMPANY: FLORIDA PUBLIC UTILITIES COMPANY

SCHEDULE CT-2
PAGE 3 OF 3

CONSERVATION COSTS PER PROGRAM--VARIANCE ACTUAL VS PROJECTED
VARIANCE ACTUAL VS PROJECTED

FOR MONTHS January-10 THROUGH December-10

PROGRAM NAME	LABOR/PAY	ADVERTISE.	LEGAL	OUT.SERV.	VEHICLE	MAT.&SUPP.	TRAVEL	G & A	INCENTIVES	OTHER	SUB TOTAL	PROGRAM REVENUES	TOTAL
1. Full House Residential New Construction Prograr	12,126	4,652		(370)	35	7,634	1,215	(270)	74,648	(11,165)	88,505		88,505
2. Residential Appliance Replacement Program	(4,763)	(12,175)			432	5,825	2,700	550	(8,235)	(7,133)	(22,799)		(22,799)
3. Conservation Education Program	5,857	508			973	(2,200)	155	1,723	615	(423)	7,208		7,208
4. Space Conditioning Program	(1,963)	938			(542)	63	789			15	(700)		(700)
5. Residential Conservation Service Program	157	8,963			159	1,716	64	16	4,210	(2,977)	12,308		12,308
6. Residential Appliance Retention Program	11,056	(32,943)			1,175	740	1,257		(59,107)	(7,383)	(85,205)		(85,205)
7. Dealer / Contractor													
10. Commercial Conservation Service Program	1,200	8,182		(3,350)	(1,040)	(554)	447	594		(1,391)	4,088		4,088
12. Residential Service Reactivation Program		7,452						150	1,495	(10)	9,087		9,087
14. Common	(105,215)	206,243	4,146	14,138	(18,978)	33,642	15,972	46,484	24,457	(22,724)	198,165		198,165
TOTAL ALL PROGRAMS	(81,545)	191,820	4,146	10,418	(17,786)	46,866	22,599	49,247	38,083	(53,191)	210,657		210,657

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COMPANY: FLORIDA PUBLIC UTILITIES COMPANY

SCHEDULE CT-3
PAGE 1 OF 3

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION
SUMMARY OF EXPENSES BY PROGRAM BY MONTH

FOR MONTHS January-10 THROUGH December-10

A. CONSERVATION EXPENSE BY PROGRAM		JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
1.	Full House Residential New Construction Program	5,471	13,713	98,332	8,012	18,552	29,270	19,124	9,629	119,993	26,724	13,185	12,414	374,419
2.	Residential Appliance Replacement Program	21,775	16,749	18,680	29,212	34,472	27,791	21,147	21,683	25,988	21,249	27,931	27,006	293,683
3.	Conservation Education Program	2,171	1,650	7,425	11,581	2,590	9,665	6,953	1,991	9	3,836	7,137	4,638	59,646
4.	Space Conditioning Program	791	783	963	754	1,488	1,455	1,144	1,261	1,215	1,219	1,525	1,811	14,409
5.	Residential Conservation Service Program	1,348	500	4,269	7,917	1,654	1,095	2,436		1,144	3,520	8,790	3,668	36,341
6.	Residential Appliance Retention Program	36,399	28,246	37,700	49,232	43,220	34,131	40,095	31,345	38,786	19,321	37,055	31,552	427,082
7.	Dealer / Contractor													
10.	Commercial Conservation Service Program	5,490	488	646	252	556	1,929	2,892	720	2,176	1,455	6,037	8,765	31,406
12.														
13.	Residential Service Reactivation Program	20	350	3,636	235		647		875	150		5,880	2,332	14,125
14.	Common	38,936	33,560	49,358	37,199	45,771	36,548	56,359	49,508	53,539	58,562	144,138	230,135	833,613
15.														
16.														
17.														
18.														
19.														
20.														
21.	TOTAL ALL PROGRAMS	112,401	96,039	221,009	144,394	148,303	142,531	150,150	117,012	243,000	135,886	251,678	322,321	2,084,724
22.	LESS AMOUNT INCLUDED IN RATE BASE													
23.	RECOVERABLE CONSERVATION EXPENSES	112,401	96,039	221,009	144,394	148,303	142,531	150,150	117,012	243,000	135,886	251,678	322,321	2,084,724

EXHIBIT NO. _____
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COMPANY: FLORIDA PUBLIC UTILITIES COMPANY

CALCULATION OF TRUE-UP AND INTEREST PROVISION

FOR MONTHS January-10 THROUGH December-10

B. CONSERVATION REVENUES	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
1. RESIDENTIAL CONSERVATION													
2. CONSERVATION ADJ. REVENUES	(222,455)	(199,880)	(212,627)	(174,250)	(137,726)	(109,344)	(101,034)	(105,857)	(98,991)	(110,892)	(132,668)	(203,925)	(1,809,649)
3. TOTAL REVENUES	(222,455)	(199,880)	(212,627)	(174,250)	(137,726)	(109,344)	(101,034)	(105,857)	(98,991)	(110,892)	(132,668)	(203,925)	(1,809,649)
4. PRIOR PERIOD TRUE-UP ADJ. NOT APPLICABLE TO THIS PERIOD	(37,353)	(37,358)	(37,358)	(37,358)	(37,358)	(37,358)	(37,358)	(37,358)	(37,358)	(37,358)	(37,358)	(37,358)	(448,291)
5. CONSERVATION REVENUE APPLICABLE	(259,808)	(237,238)	(249,985)	(211,608)	(175,084)	(146,702)	(138,392)	(143,215)	(136,349)	(148,250)	(170,026)	(241,283)	(2,257,940)
6. CONSERVATION EXPENSES (FROM CT-3, PAGE 1, LINE 23)	112,401	96,039	221,009	144,394	148,303	142,531	150,150	117,012	243,000	135,886	251,678	322,321	2,084,724
7. TRUE-UP THIS PERIOD (LINE 5 - 6)	(147,407)	(141,199)	(28,976)	(67,214)	(26,781)	(4,171)	11,758	(26,203)	106,651	(12,364)	81,652	81,038	(173,216)
8. INTEREST PROVISION THIS PERIOD (FROM CT-3, PAGE 3, LINE 10)	(84)	(108)	(117)	(125)	(162)	(190)	(165)	(140)	(112)	(88)	(74)	(49)	(1,414)
9. TRUE-UP AND INTEREST PROVISION BEGINNING OF MONTH	(448,291)	(558,429)	(662,378)	(654,113)	(684,094)	(673,679)	(640,682)	(591,731)	(580,716)	(436,819)	(411,913)	(292,977)	(448,291)
9A. DEFERRED TRUE-UP BEGINNING OF PERIOD													
10. PRIOR TRUE-UP COLLECTED (REFUNDED)	37,353	37,358	37,358	37,358	37,358	37,358	37,358	37,358	37,358	37,358	37,358	37,358	448,291
11. TOTAL NET TRUE-UP (LINES 7+8+9+9A+10)	(558,429)	(662,378)	(654,113)	(684,094)	(673,679)	(640,682)	(591,731)	(580,716)	(436,819)	(411,913)	(292,977)	(174,630)	(174,630)

COMPANY: FLORIDA PUBLIC UTILITIES COMPANY
 CALCULATION OF TRUE-UP AND INTEREST PROVISION

SCHEDULE CT-3
 PAGE 3 OF 3

FOR MONTHS January-10 THROUGH December-10

C. INTEREST PROVISION	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
1. BEGINNING TRUE-UP (LINE B-9)	(448,291)	(558,429)	(662,378)	(654,113)	(684,094)	(673,679)	(640,682)	(591,731)	(580,716)	(436,819)	(411,913)	(292,977)	(448,291)
2. ENDING TRUE-UP BEFORE INTEREST (LINES B7+B9+B9A+B10)	(558,345)	(662,270)	(653,996)	(683,969)	(673,517)	(640,492)	(591,566)	(580,576)	(436,707)	(411,825)	(292,903)	(174,581)	(173,216)
3. TOTAL BEG. AND ENDING TRUE-UP	(1,006,636)	(1,220,699)	(1,316,374)	(1,338,082)	(1,357,611)	(1,314,171)	(1,232,248)	(1,172,307)	(1,017,423)	(848,644)	(704,816)	(467,558)	(621,507)
4. AVERAGE TRUE-UP (LINE C-3 X 50%)	(503,318)	(610,350)	(658,187)	(669,041)	(678,806)	(657,086)	(616,124)	(586,154)	(508,712)	(424,322)	(352,408)	(233,779)	(310,754)
5. INTEREST RATE - FIRST DAY OF REPORTING BUSINESS MONTH	0.20%	0.20%	0.21%	0.21%	0.23%	0.34%	0.35%	0.28%	0.28%	0.25%	0.25%	0.25%	
6. INTEREST RATE - FIRST DAY OF SUBSEQUENT BUSINESS MONTH	0.20%	0.21%	0.21%	0.23%	0.34%	0.35%	0.28%	0.28%	0.25%	0.25%	0.25%	0.25%	
7. TOTAL (LINE C-5 + C-6)	0.40%	0.41%	0.42%	0.44%	0.57%	0.69%	0.63%	0.56%	0.53%	0.50%	0.50%	0.50%	
8. AVG. INTEREST RATE (C-7 X 50%)	0.20%	0.21%	0.21%	0.22%	0.29%	0.35%	0.32%	0.28%	0.27%	0.25%	0.25%	0.25%	
9. MONTHLY AVERAGE INTEREST RATE	0.017%	0.017%	0.018%	0.018%	0.024%	0.029%	0.026%	0.023%	0.022%	0.021%	0.021%	0.021%	
10. INTEREST PROVISION (LINE C-4 X C-9)	(84)	(108)	(117)	(125)	(162)	(190)	(165)	(140)	(112)	(88)	(74)	(49)	(1,414)

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COMPANY: FLORIDA PUBLIC UTILITIES COMPANY

SCHEDULE CT-4
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SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION & RETURN

FOR MONTHS January-10 THROUGH December-10

PROGRAM NAME:	BEGINNING OF PERIOD	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
1. INVESTMENT														
2. DEPRECIATION BASE														
3. DEPRECIATION EXPENSE														
4. CUMULATIVE INVESTMENT														
5. LESS: ACCUMULATED DEPRECIATION														
6. NET INVESTMENT														
7. AVERAGE INVESTMENT														
8. RETURN ON AVERAGE INVESTMENT														
9. RETURN REQUIREMENTS														
10. TOTAL DEPRECIATION AND RETURN														NONE

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COMPANY: FLORIDA PUBLIC UTILITIES COMPANY

SCHEDULE CT-5
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RECONCILIATION AND EXPLANATION OF
DIFFERENCES BETWEEN FILING AND PSC AUDIT

FOR MONTHS January-10 THROUGH December-10

AUDIT EXCEPTION: TO OUR KNOWLEDGE, NONE EXIST

COMPANY RESPONSE:

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1. Full House Residential New Construction Program
2. Residential Appliance Replacement Program
3. Residential Appliance Retention Program
4. Residential Service Reactivation Program
5. Residential Conservation Service Program
6. Commercial Conservation Service Program
7. Conservation Education Program
8. Space Conditioning Program

PROGRAM TITLE: Residential New Construction Program

PROGRAM DESCRIPTION: The Residential New Construction Program (formerly, Full House Residential New Construction Program) promotes the use of natural gas in single and multi-family residential new construction projects to developers, builders, and homebuyers. The program is designed to increase the overall energy efficiency in the new construction home market through the installation of efficient gas appliances. The programs incentives are used to overcome market barriers created by the split incentive between the builders who are purchasing the appliances and the homeowners who are benefiting from reduced utility costs.

PROGRAM ACCOMPLISHMENTS: For the reporting period January 1, 2010 through December 31, 2010, 506 incentives were paid.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2010 through December 31, 2010 were \$374,419.

PROGRAM TITLE: Residential Appliance Replacement Program

PROGRAM DESCRIPTION: This program is designed to encourage the replacement of inefficient non-natural gas appliances with energy efficient natural gas appliances. The program offers financial incentives to residential customers to defray the additional costs associated with installing natural gas appliances

PROGRAM ACCOMPLISHMENTS: For the reporting period January 1, 2010 through December 31, 2010, 203 incentives were paid.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2010 through December 31, 2010 were \$293,683.

PROGRAM PROGRESS SUMMARY: The FPSC approved this program on August 29, 2000. From the inception through the reporting period FPUC has retained 7,330 natural gas hot water heaters.

PROGRAM TITLE: Residential Appliance Retention Program

PROGRAM DESCRIPTION: The purpose of the Residential Appliance Retention Program is to encourage homeowners with existing natural gas appliances to retain natural gas appliances at time of replacement. The program was expanded during the reporting period to include additional appliances to include furnaces, tankless hot water heaters, ranges, and dryers. The programs incentives defray the cost of purchase the more expensive energy-efficient natural gas appliances.

PROGRAM ACCOMPLISHMENTS: For the reporting period January 1, 2010 through December 31, 2010, 853 incentives were paid.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2010 through December 31 2010 were \$427,082.

PROGRAM PROGRESS SUMMARY: The FPSC approved this program on August 29, 2000. From the inception through the reporting period FPUC has retained 6,205 natural gas hot water heaters.

PROGRAM TITLE: Residential Service Reactivation Program

PROGRAM DESCRIPTION: This program is designed to encourage the reactivation of existing residential service lines that are scheduled to be cut-off and capped. The program offers incentives in the form of cash incentives to residential customers to assist in defraying the additional cost associated with the purchase and installation energy-efficient natural gas appliances.

PROGRAM ACCOMPLISHMENTS: For the reporting period January 1, 2010 through December 31, 2010, 4 incentives were paid.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2010 through December 31, 2010 were \$14,125.

PROGRAM PROGRESS SUMMARY: FPSC approval of this program occurred on August 29, 2000. From inception through the reporting period 5 residential services have been reactivated as a result of this program.

PROGRAM TITLE: Residential Conservation Service Program

PROGRAM DESCRIPTION: The objective of the Residential Conservation Service Program is to provide Florida Public Utilities Company's residential customers with energy conservation advice based on review of their homes actual performance that encourages the implementation of efficiency measures and/or practices resulting in energy savings for the customer. Florida Public Utilities Company views this program as a way of promoting the installation of cost-effective conservation measures. During the survey process, the customer is provided with specific whole-house recommendations. The survey process also checks for possible duct leakage.

PROGRAM ACCOMPLISHMENTS: This year a total of 8 surveys were performed.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2010 through December 31, 2010 were \$36,341.

PROGRAM PROGRESS SUMMARY: This program was implemented on September 1, 2000. Since inception through the reporting period, 125 residential customers have participated.

PROGRAM TITLE: Commercial Conservation Service Program

PROGRAM DESCRIPTION: The Commercial Conservation Service Program is an interactive program that assists commercial customers in identifying energy conservation opportunities. The survey process consists of an on-site review of the customer's facility operation, equipment, and energy usage pattern by a Florida Public Utilities Company Conservation Representative. The representative identifies all areas of potential energy usage reduction as well as identifying end-use technology opportunities. A technical evaluation is then performed to determine the economic payback or life cycle cost for various improvements to the facility. Florida Public Utilities Company will subcontract the evaluation process to an independent engineering firm and/or contracting consultant, if necessary.

PROGRAM ACCOMPLISHMENTS: This year, no surveys were completed during the reporting period.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2010 through December 31, 2010 were \$31,406.

PROGRAM PROGRESS SUMMARY: This program was implemented on September 1st 2000. From the inception of this program through the reporting period 149 commercial customers have participated.

PROGRAM TITLE: Conservation Education Program

PROGRAM DESCRIPTION: The purpose of the Conservation Education Program is to educate consumers, businesses, and contractors to make wise energy choices. For consumers to make educated choices they must know the benefits of conserving energy and have a basic understanding of energy as well as the measures and behavioral practices needed to make these choices.

PROGRAM ACCOMPLISHMENTS: This year FPU conducted seminars directly reaching at least 34 customers.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2010 through December 31, 2010 were \$59,646.

PROGRAM PROGRESS SUMMARY: This program has been successful and we are optimistic that our customers will continue to involve us to an even greater extent in the future on upcoming commercial and residential construction projects.

PROGRAM TITLE: Space Conditioning Program

PROGRAM DESCRIPTION: The program is designed to convert on-main customers from electric space conditioning equipment to energy-efficient natural gas space conditioning equipment. The program provides a financial incentive to qualified participants to compensate for the higher initial cost of natural gas space conditioning equipment. The program reduces summer as well as winter peak demand and contributes to consumption reduction.

PROGRAM ACCOMPLISHMENTS: There were no participants in this program in 2010.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2010 through December 31, 2010 were \$14,409.

PROGRAM PROGRESS SUMMARY: From FPSC approval of the program on August 29, 2000 through December 31, 2010 FPUC has connected 10 space conditioning projects to its natural gas system.

FLORIDA PUBLIC UTILITIES COMPANY
CONSOLIDATED NATURAL GAS DIVISION
ENERGY CONSERVATION ADJUSTMENT
SUMMARY OF COST RECOVERY CLAUSE CALCULATION
JANUARY 2012 THROUGH DECEMBER 2012

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	\$ 2,907,600
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11)	\$ 488,957
3. TOTAL (LINE 1 AND LINE 2)	\$ 3,396,557

RATE SCHEDULE	BILLS	THERMS	CUSTOMER CHARGE	NON-GAS ENERGY CHARGE	TOTAL CUST. & ENGY CHG REVENUE	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS PER THERM	TAX FACTOR	CONSERV FACTOR
RESIDENTIAL	568,884	11,900,000	6,257,724	5,929,532	12,187,256	1,307,283	10.72664%	\$ 0.10986	1.00503	\$ 0.11041
COMMERCIAL SMALL (General Service & GS Transportation <600)	14,448	1,222,794	288,960	478,553	767,513	82,328	10.72664%	\$ 0.06733	1.00503	\$ 0.06767
COMMERCIAL SMALL (General Service & GS Transportation >600)	27,924	7,036,376	921,492	2,753,756	3,675,248	394,231	10.72664%	\$ 0.05603	1.00503	\$ 0.05631
COMM. LRG VOLUME (Large Vol & LV Transportation < 50,000 units)	22,140	36,877,440	1,992,600	13,042,075	15,034,675	1,612,715	10.72664%	\$ 0.04373	1.00503	\$ 0.04395
LARGE VOL TRANSPORT. (LG VOL TRANS. > 50,000 units)	0	0	0	0	0	0	10.72664%	\$ 0.04373	1.00503	\$ 0.04395
TOTAL	633,396	57,036,610	9,460,776	22,203,916	31,664,692	3,396,557				

FLORIDA PUBLIC SERVICE COMMISSION
DOCKET No. 110004-GU **EXHIBIT 5**
PARTY FLORIDA PUBLIC UTILITIES CO. (DIRECT)
DESCRIPTION CHERYL M. MARTIN (CMM-1)
DATE 11/01/11

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FLORIDA PUBLIC UTILITIES COMPANY
CONSOLIDATED NATURAL GAS DIVISION
ESTIMATED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH
JANUARY 2012 THROUGH DECEMBER 2012

PROGRAM	JAN 2012	FEB 2012	MAR 2012	APR 2012	MAY 2012	JUN 2012	JUL 2012	AUG 2012	SEP 2012	OCT 2012	NOV 2012	DEC 2012	TOTAL
1 Full House Residential New Construction	42,417	42,417	42,417	42,417	42,417	42,417	42,417	42,417	42,417	42,417	42,417	42,413	509,000
2 Resid. Appliance Replacement	51,342	51,342	51,342	51,342	51,342	51,342	51,342	51,342	51,342	51,342	51,342	51,338	616,100
3 Conservation Education	9,750	9,750	9,750	9,750	9,750	9,750	9,750	9,750	9,750	9,750	9,750	9,750	117,000
4 Space Conditioning	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
5 Residential Conservation Service	6,083	6,083	6,083	6,083	6,083	6,083	6,083	6,083	6,083	6,083	6,083	6,087	73,000
6 Residential Appliance Retention	67,333	67,333	67,333	67,333	67,333	67,333	67,333	67,333	67,333	67,333	67,333	67,337	808,000
7 Commercial Conservation Service	4,083	4,083	4,083	4,083	4,083	4,083	4,083	4,083	4,083	4,083	4,083	4,087	49,000
8 Residential Service Reactivation	5,458	5,458	5,458	5,458	5,458	5,458	5,458	5,458	5,458	5,458	5,458	5,462	65,500
9 Common	53,833	53,833	53,833	53,833	53,833	53,833	53,833	53,833	53,833	53,833	53,833	53,837	646,000
TOTAL ALL PROGRAMS	242,299	242,311	2,907,600										

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FLORIDA PUBLIC UTILITIES COMPANY
CONSOLIDATED NATURAL GAS DIVISION
ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
JANUARY 2012 THROUGH DECEMBER 2012

PROGRAM	CAPITAL INVEST	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISE	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 Full House Residential New Construction	0	112,000	7,000	175,000	210,000	0	3,000	2,000	509,000
2 Resid. Appliance Replacement	0	155,000	12,000	240,000	200,100	0	5,000	4,000	616,100
3 Conservation Education	0	10,000	5,000	90,000	0	10,000	2,000	0	117,000
4 Space Conditioning	0	1,000	0	20,000	3,000	0	0	0	24,000
5 Residential Conservation Service	0	10,000	3,000	40,000	0	20,000	0	0	73,000
6 Residential Appliance Retention	0	255,000	18,000	250,000	260,000	10,000	8,000	7,000	808,000
7 Commercial Conservation Service	0	3,000	1,000	40,000	0	5,000	0	0	49,000
8 Residential Service Reactivation	0	2,000	0	58,250	5,250	0	0	0	65,500
9 Common	0	400,000	35,000	175,000	0	15,000	12,000	9,000	646,000
PROGRAM COSTS	<u>0</u>	<u>948,000</u>	<u>81,000</u>	<u>1,088,250</u>	<u>678,350</u>	<u>60,000</u>	<u>30,000</u>	<u>22,000</u>	<u>2,907,600</u>

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FLORIDA PUBLIC UTILITIES COMPANY
CONSOLIDATED NATURAL GAS DIVISION
ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
ACTUAL JANUARY 2011 THROUGH JULY 2011; ESTIMATED AUGUST 2011 THROUGH DECEMBER 2011

PROGRAM	CAPITAL INVEST	PAYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 Full House Residential New Construction									
A. ACTUAL	0	21,255	9,810	13,717	32,624	0	6,238	226	83,870
B. ESTIMATED	0	18,220	7,010	9,800	15,310	0	1,420	158	51,918
C. TOTAL	0	39,475	16,820	23,517	47,934	0	7,658	384	135,788
2 Resid. Appliance Replacement									
A. ACTUAL	0	24,657	2,241	27,320	50,725	0	7,403	282	112,628
B. ESTIMATED	0	21,240	1,600	19,510	36,230	0	1,660	209	80,449
C. TOTAL	0	45,897	3,841	46,830	86,955	0	9,063	491	193,077
3 Conservation Education									
A. ACTUAL	0	13,357	1,271	15,690	0	0	3,806	147	34,271
B. ESTIMATED	0	11,380	910	11,210	0	0	880	99	24,479
C. TOTAL	0	24,737	2,181	26,900	0	0	4,686	246	58,750
4 Space Conditioning									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
5 Residential Conservation Service									
A. ACTUAL	0	0	0	14,657	0	0	0	0	14,657
B. ESTIMATED	0	0	0	9,950	0	0	0	0	9,950
C. TOTAL	0	0	0	24,607	0	0	0	0	24,607
6 Residential Appliance Retention									
A. ACTUAL	0	20,695	1,506	28,123	76,450	0	5,871	223	132,868
B. ESTIMATED	0	17,570	1,080	20,090	54,610	0	1,400	156	94,906
C. TOTAL	0	38,265	2,586	48,213	131,060	0	7,271	379	227,774
SUB-TOTAL	0	148,374	25,428	170,067	265,949	0	28,678	1,500	639,996

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FLORIDA PUBLIC UTILITIES COMPANY
CONSOLIDATED NATURAL GAS DIVISION
ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
ACTUAL JANUARY 2011 THROUGH JULY 2011; ESTIMATED AUGUST 2011 THROUGH DECEMBER 2011

PROGRAM NAME	CAPITAL INVEST	PAYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	0	148,374	25,428	170,067	265,949	0	28,678	1,500	639,996
7 Commercial Conservation Service									
A. ACTUAL	0	0	0	14,658	0	0	0	0	14,658
B. ESTIMATED	0	0	0	7,873	0	0	0	0	7,873
C. TOTAL	0	0	0	22,531	0	0	0	0	22,531
8 Residential Service Reactivation									
A. ACTUAL	0	0	0	15,391	0	0	0	0	15,391
B. ESTIMATED	0	0	0	9,493	0	0	0	0	9,493
C. TOTAL	0	0	0	24,884	0	0	0	0	24,884
9 Common									
A. ACTUAL	0	302,048	33,833	717,587	158,866	17,752	70,088	12,524	1,312,698
B. ESTIMATED	0	482,369	23,664	526,817	113,476	14,004	(51,196)	8,948	1,118,082
C. TOTAL	0	784,417	57,497	1,244,404	272,342	31,756	18,892	21,472	2,430,780
TOTAL	0	932,791	82,925	1,461,886	538,291	31,756	47,570	22,972	#REF!

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FLORIDA PUBLIC UTILITIES COMPANY
CONSOLIDATED NATURAL GAS DIVISION
CONSERVATION PROGRAM COSTS BY PROGRAM
ACTUAL/ESTIMATED

ACTUAL JANUARY 2011 THROUGH JULY 2011; ESTIMATED AUGUST 2011 THROUGH DECEMBER 2011

PROGRAM NAME	ACTUAL							PROJECTION					TOTAL
	JAN 2011	FEB 2011	MAR 2011	APR 2011	MAY 2011	JUN 2011	JUL 2011	AUG 2011	SEP 2011	OCT 2011	NOV 2011	DEC 2011	
Full House Residential New Construction	21,140	12,136	14,276	2,848	9,582	10,336	13,552	10,384	10,384	10,384	10,384	440,630	566,036
Resid. Appliance Replacement	29,324	23,861	17,993	12,586	8,281	6,051	14,534	16,090	16,090	16,090	16,090	548,428	725,418
Conservation Education	9,647	5,699	9,439	2,667	3,463	1,429	1,926	4,896	4,896	4,896	4,896	102,127	155,981
Space Conditioning	0	0	0	0	0	0	0	0	0	0	0	0	0
Residential Conservation Service	6,147	3,145	6,728	207	(1,585)	0	15	1,990	1,990	1,990	1,990	62,760	85,377
Residential Appliance Retention	28,029	24,957	24,672	13,589	14,897	9,754	16,971	18,981	18,981	18,981	18,981	702,030	910,823
Commercial Conservation Service	5,647	3,645	6,728	207	(1,585)	0	15	1,575	1,575	1,575	1,575	33,174	54,131
Residential Service Reactivation	6,380	3,645	6,728	207	(1,585)	0	15	1,899	1,899	1,899	1,899	57,806	80,792
Common	179,768	59,437	190,113	258,956	211,580	246,766	166,078	223,616	223,616	223,616	223,616	(1,667,529)	539,633
TOTAL ALL PROGRAMS	286,082	136,525	276,677	291,267	243,048	274,336	213,106	279,431	279,431	279,431	279,431	279,426	3,118,191

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FLORIDA PUBLIC UTILITIES COMPANY
CONSOLIDATED NATURAL GAS DIVISION
ENERGY CONSERVATION ADJUSTMENT

ACTUAL JANUARY 2011 THROUGH JULY 2011, ESTIMATED AUGUST 2011 THROUGH DECEMBER 2011

	-----ACTUAL-----		-----ACTUAL-----		-----ACTUAL-----		-----ACTUAL-----		--- PROJECTION ---		--- PROJECTION ---		--- PROJECTION ---		TOTAL
	JAN 2011	FEB 2011	MAR 2011	APR 2011	MAY 2011	JUN 2011	JUL 2011	AUG 2011	SEP 2011	OCT 2011	NOV 2011	DEC 2011			
CONSERVATION REVS.															
RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
a. OTHER PROG. REV.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
b.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
c.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CONSERV. ADJ REV. (NET OF REV. TAXES)	(313,692)	(251,494)	(247,662)	(206,102)	(180,856)	(169,241)	(150,326)	(188,351)	(188,351)	(188,351)	(188,351)	(188,351)	(188,351)	(188,351)	(2,461,128)
TOTAL REVENUES	(313,692)	(251,494)	(247,662)	(206,102)	(180,856)	(169,241)	(150,326)	(188,351)	(188,351)	(188,351)	(188,351)	(188,351)	(188,351)	(188,351)	(2,461,128)
PRIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	(14,004)	(14,001)	(14,001)	(14,001)	(14,001)	(14,001)	(14,001)	(14,001)	(14,001)	(14,001)	(14,001)	(14,001)	(14,001)	(14,001)	(168,015)
CONSERVATION REVS. APPLIC. TO PERIOD	(327,696)	(265,495)	(261,663)	(220,103)	(194,857)	(183,242)	(164,327)	(202,352)	(202,352)	(202,352)	(202,352)	(202,352)	(202,352)	(202,352)	(2,629,143)
CONSERVATION EXPS. (FORM C-3, PAGE 3)	286,082	136,525	276,677	291,267	243,048	274,336	213,106	279,431	279,431	279,431	279,431	279,431	279,426		3,118,191
TRUE-UP THIS PERIOD	(41,614)	(128,970)	15,014	71,164	48,191	91,094	48,779	77,079	77,079	77,079	77,079	77,079	77,074		489,048
INTEREST THIS PERIOD (C-3,PAGE 5)	(38)	(53)	(56)	(39)	(24)	(11)	0	8	17	26	35	44			(91)
TRUE-UP & INT. BEG. OF MONTH	(168,015)	(195,663)	(310,685)	(281,726)	(196,600)	(134,432)	(29,348)	33,432	124,520	215,617	306,723	397,838	397,838		(168,015)
PRIOR TRUE-UP COLLECT. (REFUND.)	14,004	14,001	14,001	14,001	14,001	14,001	14,001	14,001	14,001	14,001	14,001	14,001	14,001		168,015
Audit Adj. - Prior period															0
END OF PERIOD TOTAL NET TRUE-UP	(195,663)	(310,685)	(281,726)	(196,600)	(134,432)	(29,348)	33,432	124,520	215,617	306,723	397,838	488,957	488,957		488,957

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FLORIDA PUBLIC UTILITIES COMPANY
CONSOLIDATED NATURAL GAS DIVISION
CALCULATION OF TRUE-UP AND INTEREST PROVISION
ACTUAL JANUARY 2011 THROUGH JULY 2011; ESTIMATED AUGUST 2011 THROUGH DECEMBER 2011

	-----ACTUAL-----		-----ACTUAL-----		-----ACTUAL-----		-----ACTUAL-----		--- PROJECTION ---		--- PROJECTION ---		--- PROJECTION ---		TOTAL	
	JAN 2011	FEB 2011	MAR 2011	APR 2011	MAY 2011	JUN 2011	JUL 2011	AUG 2011	SEP 2011	OCT 2011	NOV 2011	DEC 2011				
INTEREST PROVISION																
BEGINNING TRUE-UP	(168,015)	(195,663)	(310,685)	(281,726)	(196,600)	(134,432)	(29,348)	33,432	124,520	215,617	306,723	397,838				
END. T-UP BEFORE INT.	(195,625)	(310,632)	(281,670)	(196,561)	(134,408)	(29,337)	33,432	124,512	215,600	306,697	397,803	488,913				
TOT. BEG. & END. T-UP	(363,640)	(506,295)	(592,355)	(478,287)	(331,008)	(163,769)	4,084	157,944	340,120	522,314	704,526	886,751				
AVERAGE TRUE-UP	(181,820)	(253,148)	(296,178)	(239,144)	(165,504)	(81,885)	2,042	78,972	170,060	261,157	352,263	443,375				
INT. RATE-FIRST DAY OF REPORTING BUS. MTH	0.25%	0.25%	0.25%	0.20%	0.19%	0.16%	0.16%	0.12%	0.12%	0.12%	0.12%	0.12%	0.12%			
INT. RATE-FIRST DAY OF SUBSEQUENT BUS. MTH	0.25%	0.25%	0.20%	0.19%	0.16%	0.16%	0.12%	0.12%	0.12%	0.12%	0.12%	0.12%	0.12%			
TOTAL	0.50%	0.50%	0.45%	0.39%	0.35%	0.32%	0.28%	0.24%	0.24%	0.24%	0.24%	0.24%	0.24%			
AVG INTEREST RATE	0.25%	0.25%	0.23%	0.20%	0.18%	0.16%	0.14%	0.12%	0.12%	0.12%	0.12%	0.12%	0.12%			
MONTHLY AVG. RATE	0.02%	0.02%	0.02%	0.02%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%			
INTEREST PROVISION	(\$38)	(\$53)	(\$56)	(\$39)	(\$24)	(\$11)	\$0	\$8	\$17	\$26	\$35	\$44			(\$91)	

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**FLORIDA PUBLIC UTILITIES COMPANY
CONSOLIDATED NATURAL GAS DIVISION
PROGRAM DESCRIPTION AND SUMMARY**

**SCHEDULE C-5
PAGE 1 OF 9**

<u>PROGRAM:</u>	<u>PROGRAM NUMBER</u>
1. Full House Residential New Construction Program	701
2. Residential Appliance Replacement Program	702
3. Residential Appliance Retention Program	706
4. Residential Service Reactivation Program	713
5. Residential Conservation Service Program	705
6. Commercial Conservation Service Program	710
7. Conservation Education Program	703
8. Space Conditioning Program	704

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PROGRAM TITLE:

Full House Residential New Construction Program

PROGRAM DESCRIPTION:

This program is designed to increase the overall energy efficiency in the residential single- and multi-family new construction market by promoting energy-efficient natural gas appliances. The program offers builders and developers incentives in the form of cash allowances to defray the additional costs associated with the installation of natural gas supply lines, house piping, venting and natural gas appliances.

PROGRAM ALLOWANCES:

Furnace or Hydro heater	\$500
Tank Water Heater	\$350
High Eff. Tank Water Heater	\$400
Range	\$150
Dryer	\$100
Tankless	\$550

PROGRAM PROJECTIONS:

For the twelve-month period of January 2012 to December 2012, FPUC estimates that 180 single- and multi-family homes will be connected to its natural gas system.

PROGRAM FISCAL EXPENDITURES:

During the twelve-month period from January 2011 to July 2011 (actuals) and August 2011 through December 2011 (estimated), FPUC estimates expenses of \$566,036. Fiscal Expenditures for 2012 are projected to be \$509,000.

PROGRAM PROGRESS SUMMARY:

FPSC approval of this program occurred on August 29, 2000. From the inception of this program on September 1, 2000 through August, 2011, FPUC has 3,227 single- and multi-family homes to its natural gas system.

**FLORIDA PUBLIC UTILITIES COMPANY
CONSOLIDATED NATURAL GAS DIVISION
PROGRAM DESCRIPTION AND PROGRESS**

**SCHEDULE C-5
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PROGRAM TITLE:

Residential Appliance Replacement Program

PROGRAM DESCRIPTION:

This program is designed to encourage the replacement of inefficient non-natural gas residential appliances with energy-efficient natural gas appliances. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the installation of efficient natural gas appliances.

PROGRAM ALLOWANCES:

Furnace or Hydro heater	\$725
Tank Water Heater	\$500
High Eff. Tank Water Heater	\$550
Range	\$200
Dryer	\$150
Tankless	\$675

PROGRAM PROJECTIONS:

For the twelve-month period of January 2012 to December 2012, FPUC estimates that 495 natural gas appliances will be connected (limited to furnaces or hydro heaters, water heaters, ranges and dryers) to its natural gas system.

PROGRAM EXPENDITURES:

During the twelve-month period from January 2011 to July 2011 (actuals) and August 2011 through December 2011 (estimated), FPUC estimates expenses of \$725,418. Fiscal Expenditures for 2012 are projected to be \$616,100.

PROGRAM PROGRESS SUMMARY:

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. From the inception of the program through August, 2011, FPUC has connected 3,442 appliances (only furnaces and hydro heaters, water heaters, ranges and dryers) to its natural gas system.

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PROGRAM TITLE:

Residential Appliance Retention Program

PROGRAM DESCRIPTION:

This program is designed to promote the retention of energy-efficient appliances for current natural gas customers. The program offers allowances to customers to assist in defraying the cost of purchasing and installing more expensive energy-efficient appliances.

PROGRAM ALLOWANCES:

Furnace or Hydro heater	\$500
Tank Water Heater	\$350
High Eff. Tank Water Heater	\$400
Range	\$100
Dryer	\$100
Tankless	\$550

PROGRAM PROJECTIONS:

For the twelve-month period of January 2012 to December 2012, FPUC estimates that 1294 appliances will be connected to its system.

PROGRAM FISCAL EXPENDITURES:

During the twelve-month period from January 2011 to July 2011 (actuals) and August 2011 through December 2011 (estimated), FPUC estimates expenses of \$910,823. Fiscal Expenditures for 2012 are projected to be \$808,000.

PROGRAM PROGRESS SUMMARY:

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. From the inception of this program through August, 2011, FPUC has retained 7,384 natural gas appliances connected to its distributions system.

PROGRAM TITLE:

Residential Service Reactivation Program

PROGRAM DESCRIPTION:

This program is designed to encourage the reactivation of existing residential service lines that are scheduled to be cut-off and capped. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the purchase and the installation of energy-efficient natural gas appliances.

PROGRAM ALLOWANCES:

Service Reactivation (the installation of a water heater is required) \$350

PROGRAM PROJECTIONS:

For the twelve-month period of January 2012 to December 2012, FPUC estimates that 15 services will be reactivated with water heaters on its natural gas system.

PROGRAM FISCAL EXPENDITURES:

During the twelve-month period from January 2011 to July 2011 (actuals) and August 2011 through December 2011 (estimated), FPUC estimates expenses of \$80,792. Fiscal Expenditures for 2012 are projected to be \$65,500.

PROGRAM PROGRESS SUMMARY:

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. From the inception of this program through August, 2011 FPUC has reactivated 10 customers with water heaters to its distributions system.

PROGRAM TITLE:

Residential Conservation Service Program

PROGRAM DESCRIPTION:

This program is designed to assist residential customers in conserving all forms of energy consumption. Certified company representatives or private contractors will conduct energy surveys. This service will be provided based on customer requests and scheduling availability.

PROGRAM ALLOWANCES:

Not applicable.

PROGRAM PROJECTIONS:

For the twelve-month period of January 2012 to December 2012, FPUC estimates that 65 residential customers will participate in this program.

PROGRAM FISCAL EXPENDITURES:

During the twelve-month period from January 2011 to July 2011 (actuals) and August 2011 through December 2011 (estimated), FPUC estimates expenses of \$85,377. Fiscal Expenditures for 2012 are projected to be \$73,000.

PROGRAM PROGRESS SUMMARY:

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. Since the inception of this program through August, 2011, 257 residential customers have participated. Changes in FPUC's Marketing Department staff and the training of personnel have also affected the active marketing of this program to its customers.

**FLORIDA PUBLIC UTILITIES COMPANY
CONSOLIDATED NATURAL GAS DIVISION
PROGRAM DESCRIPTION AND PROGRESS**

**SCHEDULE C-5
PAGE 7 OF 9**

PROGRAM TITLE:

Commercial Conservation Service Program

PROGRAM DESCRIPTION:

This program is designed to assist commercial customers in conserving all forms of energy consumption. Certified company representatives or private contractors will conduct energy surveys. This service will be provided based on customer requests and scheduling availability.

PROGRAM ALLOWANCES:

Not applicable.

PROGRAM PROJECTIONS:

For the twelve-month period of January 2012 to December 2012, FPUC estimates that 50 commercial customers will participate in this program.

PROGRAM FISCAL EXPENDITURES:

During the twelve-month period from January 2011 to July 2011 (actuals) and August 2011 through December 2011 (estimated), FPUC estimates expenses of \$54,131. Fiscal Expenditures for 2012 are projected to be \$49,000.

PROGRAM PROGRESS SUMMARY:

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. From the inception of this program through August, 2011, 153 commercial customers have participated.

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**FLORIDA PUBLIC UTILITIES COMPANY
CONSOLIDATED NATURAL GAS DIVISION
PROGRAM DESCRIPTION AND PROGRESS**

**SCHEDULE C-5
PAGE 8 OF 9**

PROGRAM TITLE:

Conservation Education Program

PROGRAM DESCRIPTION:

The purpose of this program is to teach adult and young people about conservation measures designed to reduce energy consumption and consequently reduce their utility bills.

PROGRAM ALLOWANCES:

Not applicable.

PROGRAM PROJECTONS:

For the twelve-month period of January 2012 to December 2012, FPUC estimates that 35 adult and youth presentations with 600 participants will result from this program.

PROGRAM FISCAL EXPENDITURES:

During the twelve-month period from January 2011 to July 2011 (actuals) and August 2011 through December 2011 (estimated), FPUC estimates expenses of \$155,981. Fiscal Expenditures for 2012 are projected to be \$117,000.

PROGRAM PROGRESS SUMMARY:

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. From the inception of this program through August, 2011, FPUC has given 153 adult and youth educational presentations.

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**FLORIDA PUBLIC UTILITIES COMPANY
CONSOLIDATED GAS DIVISION
PROGRAM DESCRIPTION AND PROGRESS**

**SCHEDULE C-5
PAGE 9 OF 9**

PROGRAM TITLE:

Space Conditioning Program

PROGRAM DESCRIPTION:

This program is designed to convert on-main customers from electric space conditioning equipment to energy-efficient natural gas space conditioning equipment. The program provides an allowance to qualifying participants to compensate for higher initial costs of natural gas space conditioning equipment and the associated installation costs. This program also reduces summer as well as winter peak demand and contributes to the conservation of kwh/kwd consumption.

PROGRAM ALLOWANCES:

Residential	\$1200 (For Robur model or equivalent unit)
Non-Residential	\$ 50 per ton

PROGRAM PROJECTIONS:

For the twelve-month period of January 2012 to December 2012, FPUC estimates that 2 customer projects will utilize this program.

PROGRAM FISCAL EXPENDITURES:

During the twelve-month period from January 2011 to July 2011 (actuals) and August 2011 through December 2011 (estimated), FPUC estimates expenses of \$0.00. Fiscal Expenditures for 2012 are projected to be \$24,000.

PROGRAM PROGRESS SUMMARY:

FPSC approval of this program occurred on August 29, 2000. This program was implemented on September 1, 2000. From the inception of this program through August, 2011, FPUC has connected 8 space conditioning projects to its natural gas system.

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COMPANY: FLORIDA PUBLIC UTILITIES COMPANY - INDIANTOWN DIVISION SCHEDULE CT-1
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CONSERVATION ADJUSTMENT TRUE-UP

FOR MONTHS January-10 THROUGH December-10

1.	ADJUSTED END OF PERIOD TOTAL NET TRUE-UP		
2.	FOR MONTHS January-10 THROUGH December-10		
3.	END OF PERIOD NET TRUE-UP		
4.	PRINCIPAL	<u>(16,956)</u>	
5.	INTEREST	<u>(44)</u>	<u>(17,000)</u>
6.	LESS PROJECTED TRUE-UP		
7.	November-10 HEARINGS		
8.	PRINCIPAL	<u>(10,124)</u>	
9.	INTEREST	<u>(45)</u>	<u>(10,169)</u>
10.	ADJUSTED END OF PERIOD TOTAL TRUE-UP		<u><u>(6,831)</u></u>

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FLORIDA PUBLIC SERVICE COMMISSION

DOCKET No. 110004-GU **EXHIBIT** 6

PARTY INDIANTOWN GAS COMPANY (DIRECT)

DESCRIPTION VAN HOFFMAN (MARTIN) (JVH-1)

DATE 11/01/11

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS
ACTUAL VS PROJECTED

	FOR MONTHS	January-10	THROUGH	December-10	
		<u>ACTUAL</u>		<u>PROJECTED</u>	<u>DIFFERENCE</u>
1.	Labor/Payroll	1,758		1,758	
2.	Advertisement			5,000	(5,000)
3.	Legal				
4.	Outside Services	2,175		3,675	(1,500)
5.	Vehicle				
6.	Materials & Supplies				
7.	Travel				
8.	General & Administrative				
9.	Incentives	4,800		5,400	(600)
10.	Other				
11.	SUB-TOTAL	8,733		15,833	(7,100)
12.	PROGRAM REVENUES				
13.	TOTAL PROGRAM COSTS	8,733		15,833	(7,100)
14.	LESS: PRIOR PERIOD TRUE-UP	(20,049)		(20,049)	
15.	AMOUNTS INCLUDED IN RATE BASE				
16.	CONSERVATION ADJ REVENUE	(5,640)		(5,908)	268
17.	ROUNDING ADJUSTMENT				
18.	TRUE-UP BEFORE INTEREST	(16,956)		(10,124)	(6,832)
19.	ADD INTEREST PROVISION	(44)		(45)	1
20.	END OF PERIOD TRUE-UP	(17,000)		(10,169)	(6,831)

() REFLECTS OVERRECOVERY

COMPANY: FLORIDA PUBLIC UTILITIES COMPANY - INDIANTOWN DIVISION

SCHEDULE CT-2
PAGE 2 OF 3

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM

FOR MONTHS January-10 THROUGH December-10

PROGRAM NAME	50 LABOR/PAY	51 ADVERTISE.	52 LEGAL	53 OUT.SERV.	54 VEHICLE	55 MAT.&SUPP.	56 TRAVEL	57 G & A	58 INCENTIVES	59 OTHER	SUB TOTAL	PROGRAM REVENUES	TOTAL
1. Residential New Construction Program	586			725							1,311		1,311
2. Residential Appliance Replacement Program	586			725					200		1,511		1,511
3. Residential Appliance Retention Program	586			725					4,600		5,911		5,911
4. Conservation Education Program													
5. TOTAL ALL PROGRAMS	1,758			2,175					4,800		8,733		8,733

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SCHEDULE CT-2
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CONSERVATION COSTS PER PROGRAM--VARIANCE ACTUAL VS PROJECTED
VARIANCE ACTUAL VS PROJECTED

FOR MONTHS January-10 THROUGH December-10

PROGRAM NAME	LABOR/PAY	ADVERTISE.	LEGAL	OUT.SERV.	VEHICLE	MAT.&SUPP.	TRAVEL	G & A	INCENTIVES	OTHER	SUB TOTAL	PROGRAM REVENUES	TOTAL
1. Residential New Construction Program				(500)					(650)		(1,150)		(1,150)
2. Residential Appliance Replacement Program				(500)							(500)		(500)
3. Residential Appliance Retention Program				(500)					50		(450)		(450)
4. Conservation Education Program		(5,000)									(5,000)		(5,000)
<hr/>													
5. TOTAL ALL PROGRAMS		(5,000)		(1,500)					(600)		(7,100)		(7,100)

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COMPANY: FLORIDA PUBLIC UTILITIES COMPANY - INDIANTOWN DIVISION

SCHEDULE CT-3
PAGE 1 OF 3

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION
SUMMARY OF EXPENSES BY PROGRAM BY MONTH

FOR MONTHS January-10 THROUGH December-10

A. CONSERVATION EXPENSE BY PROGRAM	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
1. Residential New Construction Program	366	75	75	120	570	60	45						1,311
2. Residential Appliance Replacement Program	466	175	75	120	570	60	45			450	300	300	1,511
3. Residential Appliance Retention Program	766	475	675	1,420	570	610	345						5,911
4. Conservation Education Program													
5. TOTAL ALL PROGRAMS	1,598	725	825	1,660	1,710	730	435			450	300	300	8,733
6. LESS AMOUNT INCLUDED IN RATE BASE													
7. RECOVERABLE CONSERVATION EXPENSES	1,598	725	825	1,660	1,710	730	435			450	300	300	8,733

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SCHEDULE CT-3

CALCULATION OF TRUE-UP AND INTEREST PROVISION

PAGE 2 OF 3

FOR MONTHS January-10 THROUGH December-10

B. CONSERVATION REVENUES	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
1. RESIDENTIAL CONSERVATION													
2. CONSERVATION ADJ. REVENUES	(828)	(520)	(490)	(687)	(1,238)	(267)	(178)	(189)	(175)	(213)	(194)	(661)	(5,640)
3. TOTAL REVENUES	(828)	(520)	(490)	(687)	(1,238)	(267)	(178)	(189)	(175)	(213)	(194)	(661)	(5,640)
4. PRIOR PERIOD TRUE-UP ADJ. NOT APPLICABLE TO THIS PERIOD	(1,668)	(1,671)	(1,671)	(1,671)	(1,671)	(1,671)	(1,671)	(1,671)	(1,671)	(1,671)	(1,671)	(1,671)	(20,049)
5. CONSERVATION REVENUE APPLICABLE	(2,496)	(2,191)	(2,161)	(2,358)	(2,909)	(1,938)	(1,849)	(1,860)	(1,846)	(1,884)	(1,865)	(2,332)	(25,689)
6. CONSERVATION EXPENSES (FROM CT-3, PAGE 1, LINE 23)	1,598	725	825	1,660	1,710	730	435			450	300	300	8,733
7. TRUE-UP THIS PERIOD (LINE 5 - 6)	(898)	(1,466)	(1,336)	(698)	(1,199)	(1,208)	(1,414)	(1,860)	(1,846)	(1,434)	(1,565)	(2,032)	(16,956)
8. INTEREST PROVISION THIS PERIOD (FROM CT-3, PAGE 3, LINE 10)	(3)	(3)	(3)	(3)	(4)	(5)	(4)	(4)	(4)	(4)	(3)	(4)	(44)
9. TRUE-UP AND INTEREST PROVISION BEGINNING OF MONTH	(20,049)	(19,282)	(19,080)	(18,748)	(17,778)	(17,310)	(16,852)	(16,599)	(16,792)	(16,971)	(16,738)	(16,635)	(20,049)
9A. DEFERRED TRUE-UP BEGINNING OF PERIOD													
10. PRIOR TRUE-UP COLLECTED (REFUNDED)	1,668	1,671	1,671	1,671	1,671	1,671	1,671	1,671	1,671	1,671	1,671	1,671	20,049
11. TOTAL NET TRUE-UP (LINES 7+8+9+9A+10)	(19,282)	(19,080)	(18,748)	(17,778)	(17,310)	(16,852)	(16,599)	(16,792)	(16,971)	(16,738)	(16,635)	(17,000)	(17,000)

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CALCULATION OF TRUE-UP AND INTEREST PROVISION

FOR MONTHS January-10 THROUGH December-10

C. INTEREST PROVISION	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
1. BEGINNING TRUE-UP (LINE B-9)	(20,049)	(19,282)	(19,080)	(18,748)	(17,778)	(17,310)	(16,852)	(16,599)	(16,792)	(16,971)	(16,738)	(16,635)	(20,049)
2. ENDING TRUE-UP BEFORE INTEREST (LINES B7+B9+B9A+B10)	(19,279)	(19,077)	(18,745)	(17,775)	(17,306)	(16,847)	(16,595)	(16,788)	(16,967)	(16,734)	(16,632)	(16,996)	(16,956)
3. TOTAL BEG. AND ENDING TRUE-UP	(39,328)	(38,359)	(37,825)	(36,523)	(35,084)	(34,157)	(33,447)	(33,387)	(33,759)	(33,705)	(33,370)	(33,631)	(37,005)
4. AVERAGE TRUE-UP (LINE C-3 X 50%)	(19,664)	(19,180)	(18,913)	(18,262)	(17,542)	(17,079)	(16,724)	(16,694)	(16,880)	(16,853)	(16,685)	(16,816)	(18,503)
5. INTEREST RATE - FIRST DAY OF REPORTING BUSINESS MONTH	0.20%	0.20%	0.21%	0.21%	0.23%	0.34%	0.35%	0.28%	0.28%	0.25%	0.25%	0.25%	
6. INTEREST RATE - FIRST DAY OF SUBSEQUENT BUSINESS MONTH	0.20%	0.21%	0.21%	0.23%	0.34%	0.35%	0.28%	0.28%	0.25%	0.25%	0.25%	0.25%	
7. TOTAL (LINE C-5 + C-6)	0.40%	0.41%	0.42%	0.44%	0.57%	0.69%	0.63%	0.56%	0.53%	0.50%	0.50%	0.50%	
8. AVG. INTEREST RATE (C-7 X 50%)	0.20%	0.21%	0.21%	0.22%	0.29%	0.35%	0.32%	0.28%	0.27%	0.25%	0.25%	0.25%	
9. MONTHLY AVERAGE INTEREST RATE	0.017%	0.017%	0.018%	0.018%	0.024%	0.029%	0.026%	0.023%	0.022%	0.021%	0.021%	0.021%	
10. INTEREST PROVISION (LINE C-4 X C-9)	(3)	(3)	(3)	(3)	(4)	(5)	(4)	(4)	(4)	(4)	(3)	(4)	(44)

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COMPANY: FLORIDA PUBLIC UTILITIES COMPANY - INDIANTOWN DIVISION

SCHEDULE CT-4
PAGE 1 OF 1

SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION & RETURN

FOR MONTHS January-10 THROUGH December-10

PROGRAM NAME:

	BEGINNING OF PERIOD	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
1. INVESTMENT														
2. DEPRECIATION BASE														
3. DEPRECIATION EXPENSE														
4. CUMULATIVE INVESTMENT														
5. LESS: ACCUMULATED DEPRECIATION														
6. NET INVESTMENT														
7. AVERAGE INVESTMENT														
8. RETURN ON AVERAGE INVESTMENT														
9. RETURN REQUIREMENTS														
10. TOTAL DEPRECIATION AND RETURN														NONE

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COMPANY: FLORIDA PUBLIC UTILITIES COMPANY - INDIANTOWN DIVISION

SCHEDULE CT-5
PAGE 1 OF 1.

RECONCILIATION AND EXPLANATION OF
DIFFERENCES BETWEEN FILING AND PSC AUDIT

FOR MONTHS January-10 THROUGH December-10

AUDIT EXCEPTION: TO OUR KNOWLEDGE, NONE EXIST

COMPANY RESPONSE:

EXHIBIT NO. _____
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FLORIDA PUBLIC UTILITIES COMPANY
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1. Residential New Construction Program
2. Residential Appliance Replacement Program
3. Residential Appliance Retention Program
4. Conservation Education Program

PROGRAM TITLE: Residential New Construction Program

PROGRAM DESCRIPTION: This program is designed to increase the overall penetration of natural gas in the single family and multi-family residential construction markets of the Company's service territory by expanding consumer energy options in new homes. Incentives are offered to any builder or developer who installs the below listed energy efficient appliances.

Current Approved Allowances:

\$350 Water Heater
\$450 Tankless Water Heater
\$350 Furnace
\$100 Range
\$100 Dryer

PROGRAM ACCOMPLISHMENTS: For the reporting period -0- incentives were paid.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2010 through December 31, 2010 were \$1,311.

PROGRAM TITLE: Residential Appliance Replacement Program

PROGRAM DESCRIPTION: This program is designed to encourage the replacement of inefficient non-natural gas appliances with energy efficient natural gas appliances. The program offers financial incentives to residential customers to defray the additional costs associated with installing natural gas appliances.

Current Approved Allowances:

\$525 Water Heater
\$525 Tankless Water Heater
\$625 Furnace
\$100 Range
\$100 Dryer

PROGRAM ACCOMPLISHMENTS: For the reporting period a total of two incentives were paid.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2010 through December 31, 2010 were \$1,511.

PROGRAM TITLE: Residential Appliance Retention Program

PROGRAM DESCRIPTION: The purpose of the Residential Appliance Retention Program is to encourage homeowners with existing natural gas appliances to retain natural gas appliances at time of replacement. The program was expanded during the reporting period to include additional appliances to include furnaces, tankless hot water heaters, ranges, and dryers. The programs incentives defray the cost of purchase the more expensive energy-efficient natural gas appliances.

Current Approved Allowances:

\$525 Water Heater
\$525 Tankless Water Heater
\$625 Furnace
\$100 Range
\$100 Dryer

PROGRAM ACCOMPLISHMENTS: For the reporting period 36 incentives were paid.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2010 through December 31, 2010 were \$5,911.

PROGRAM TITLE: Conservation Education Program

PROGRAM DESCRIPTION: The purpose of the Conservation Education Program is to educate consumers, businesses, and contractors to make wise energy choices. For consumers to make educated choices they must know the benefits of conserving energy and have a basic understanding of energy as well as the measures and behavioral practices needed to make these choices.

PROGRAM ACCOMPLISHMENTS: The Company continues to communicate with several homebuilders, appliance retailers and contractors in its service area to provide information on its programs. A large percentage (estimated at 75%) of the Company's approximately 725 customers visit its office location in Indiantown to pay monthly bills. The Company's office staff personally describes the programs and allowance amounts to these customers. In addition, signage in the office has provided program and allowance information.

PROGRAM FISCAL EXPENDITURES: The expenditures for the reporting period of January 1, 2010 through December 31, 2010 were \$-0-.

FLORIDA PUBLIC UTILITIES COMPANY
 INDIANTOWN NATURAL GAS DIVISION
 ENERGY CONSERVATION ADJUSTMENT
 SUMMARY OF COST RECOVERY CLAUSE CALCULATION
 JANUARY 2012 THROUGH DECEMBER 2012

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	\$ 13,800
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11)	\$ (10,474)
3. TOTAL (LINE 1 AND LINE 2)	\$ 3,326

RATE SCHEDULE	BILLS	THERMS	CUSTOMER & DEMAND CHARGE	TRANSPORTATION CHARGE	TOTAL CUSTOMER & TRANSPORTATION REVENUE	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS PER THERM	TAX FACTOR	CONSERV FACTOR
TS1	8,244	140,500	74,196	53,158	127,354	905	0.71097%	\$ 0.00644	1.00503	\$ 0.00648
TS2	300	82,660	7,500	4,763	12,263	87	0.71097%	\$ 0.00105	1.00503	\$ 0.00106
TS3	12	1,560	720	75	795	6	0.71097%	\$ 0.00362	1.00503	\$ 0.00364
TS4	24	5,090,000	128,378	199,019	327,397	2,328	0.71097%	\$ 0.00046	1.00503	\$ 0.00046
TOTAL	8,580	5,314,720	210,794	257,015	467,808	3,326				

FLORIDA PUBLIC SERVICE COMMISSION
DOCKET No. 110004-GU **EXHIBIT 7**
PARTY INDIANTOWN GAS COMPANY (DIRECT)
DESCRIPTION CHERYL M. MARTIN (CMM-2)
DATE 11/01/11

EXHIBIT NO. _____
 DOCKET NO. 110004-GU
 FLORIDA PUBLIC UTILITIES COMPANY
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FLORIDA PUBLIC UTILITIES COMPANY
INDIANTOWN NATURAL GAS DIVISION
ESTIMATED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH
JANUARY 2012 THROUGH DECEMBER 2012

PROGRAM	JAN 2012	FEB 2012	MAR 2012	APR 2012	MAY 2012	JUN 2012	JUL 2012	AUG 2012	SEP 2012	OCT 2012	NOV 2012	DEC 2012	TOTAL
1 Full House Residential New Construction	83	83	83	83	83	83	83	83	83	83	83	87	1,000
2 Resid. Appliance Replacement	146	146	146	146	146	146	146	146	146	146	146	144	1,750
3 Conservation Education	379	379	379	379	379	379	379	379	379	379	379	381	4,550
4	0	0	0	0	0	0	0	0	0	0	0	0	0
5	0	0	0	0	0	0	0	0	0	0	0	0	0
6 Residential Appliance Retention	542	542	542	542	542	542	542	542	542	542	542	538	6,500
7	0	0	0	0	0	0	0	0	0	0	0	0	0
10	0	0	0	0	0	0	0	0	0	0	0	0	0
12	0	0	0	0	0	0	0	0	0	0	0	0	0
13	0	0	0	0	0	0	0	0	0	0	0	0	0
14 Common	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL ALL PROGRAMS	1,150	13,800											

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FLORIDA PUBLIC UTILITIES COMPANY
INDIANTOWN NATURAL GAS DIVISION
ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
JANUARY 2012 THROUGH DECEMBER 2012

PROGRAM	CAPITAL INVEST	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISE	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 Full House Residential New Construction	0	0	0	0	0	1,000	0	0	1,000
2 Resid. Appliance Replacement	0	0	0	0	750	1,000	0	0	1,750
3 Conservation Education	0	0	0	4,550	0	0	0	0	4,550
4	0	0	0	0	0	0	0	0	0
5	0	0	0	0	0	0	0	0	0
6 Residential Appliance Retention	0	0	0	0	5,500	1,000	0	0	6,500
7	0	0	0	0	0	0	0	0	0
10	0	0	0	0	0	0	0	0	0
12	0	0	0	0	0	0	0	0	0
13	0	0	0	0	0	0	0	0	0
14 Common	0	0	0	0	0	0	0	0	0
PROGRAM COSTS	<u>0</u>	<u>0</u>	<u>0</u>	<u>4,550</u>	<u>6,250</u>	<u>3,000</u>	<u>0</u>	<u>0</u>	<u>13,800</u>

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FLORIDA PUBLIC UTILITIES COMPANY
INDIANTOWN NATURAL GAS DIVISION
ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
ACTUAL JANUARY 2011 THROUGH JULY 2011; ESTIMATED AUGUST 2011 THROUGH DECEMBER 2011

PROGRAM	CAPITAL INVEST	PAYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 Full House Residential New Construction									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	416	0	0	416
C. TOTAL	0	0	0	0	0	416	0	0	416
2 Resid. Appliance Replacement									
A. ACTUAL	0	0	0	0	900	0	0	0	900
B. ESTIMATED	0	0	0	0	310	416	0	0	726
C. TOTAL	0	0	0	0	1,210	416	0	0	1,626
3 Conservation Education									
A. ACTUAL	0	0	0	6,300	0	0	0	0	6,300
B. ESTIMATED	0	0	0	1,900	0	0	0	0	1,900
C. TOTAL	0	0	0	8,200	0	0	0	0	8,200
4									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
5									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
6 Residential Appliance Retention									
A. ACTUAL	0	0	0	0	900	0	0	0	900
B. ESTIMATED	0	0	0	0	2,290	418	0	0	2,708
C. TOTAL	0	0	0	0	3,190	418	0	0	3,608
SUB-TOTAL	0	0	0	8,200	4,400	1,250	0	0	13,850

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FLORIDA PUBLIC UTILITIES COMPANY
INDIANTOWN NATURAL GAS DIVISION
ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
ACTUAL JANUARY 2011 THROUGH JULY 2011; ESTIMATED AUGUST 2011 THROUGH DECEMBER 2011

PROGRAM NAME	CAPITAL INVEST	PAYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	0	0	0	8,200	4,400	1,250	0	0	13,850
7									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
10									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
12									
A. ACTUAL (JAN-JUL)	0	0	0	0	0	0	0	0	0
B. ESTIMATED (AUG-DEC)	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
13									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
14 Common									
A. ACTUAL	0	0	0	0	0	229	0	0	229
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	229	0	0	229
TOTAL	<u>0</u>	<u>0</u>	<u>0</u>	<u>8,200</u>	<u>4,400</u>	<u>1,479</u>	<u>0</u>	<u>0</u>	<u>14,079</u>

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FLORIDA PUBLIC UTILITIES COMPANY
INDIANTOWN NATURAL GAS DIVISION
CONSERVATION PROGRAM COSTS BY PROGRAM
ACTUAL/ESTIMATED

ACTUAL JANUARY 2011 THROUGH JULY 2011; ESTIMATED AUGUST 2011 THROUGH DECEMBER 2011

PROGRAM NAME	-----ACTUAL-----							---PROJECTION---					TOTAL
	JAN 2011	FEB 2011	MAR 2011	APR 2011	MAY 2011	JUN 2011	JUL 2011	AUG 2011	SEP 2011	OCT 2011	NOV 2011	DEC 2011	
Full House Residential New Construction	0	0	0	0	0	0	0	83	83	83	83	84	416
Resid. Appliance Replacement	450	0	450	0	0	0	0	145	145	145	145	146	1,626
Conservation Education	0	0	6,300	0	0	0	0	380	380	380	380	380	8,200
	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0
Residential Appliance Retention	0	0	0	0	700	100	100	542	542	542	542	540	3,608
	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0	0
Common	0	0	0	0	229	0	0	0	0	0	0	0	229
TOTAL ALL PROGRAMS	450	0	6,750	0	929	100	100	1,150	1,150	1,150	1,150	1,150	14,079

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FLORIDA PUBLIC UTILITIES COMPANY
INDIANTOWN NATURAL GAS DIVISION
ENERGY CONSERVATION ADJUSTMENT
ACTUAL JANUARY 2011 THROUGH JULY 2011; ESTIMATED AUGUST 2011 THROUGH DECEMBER 2011

	----- ACTUAL -----		----- ACTUAL -----		----- ACTUAL -----		----- ACTUAL -----		--- PROJECTION ---		--- PROJECTION ---		--- PROJECTION ---		TOTAL
	JAN 2011	FEB 2011	MAR 2011	APR 2011	MAY 2011	JUN 2011	JUL 2011	AUG 2011	SEP 2011	OCT 2011	NOV 2011	DEC 2011			
CONSERVATION REVS.															
RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER PROG. REV.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CONSERV. ADJ REV. (NET OF REV. TAXES)	(955)	(704)	(838)	(725)	(662)	(663)	(217)	(553)	(553)	(553)	(553)	(553)	(553)	(553)	(7,529)
TOTAL REVENUES	(955)	(704)	(838)	(725)	(662)	(663)	(217)	(553)	(553)	(553)	(553)	(553)	(553)	(553)	(7,529)
PRIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	(1,413)	(1,417)	(1,417)	(1,417)	(1,417)	(1,417)	(1,417)	(1,417)	(1,417)	(1,417)	(1,417)	(1,417)	(1,417)	(1,417)	(17,000)
CONSERVATION REVS. APPLIC. TO PERIOD	(2,368)	(2,121)	(2,255)	(2,142)	(2,079)	(2,080)	(1,634)	(1,970)	(1,970)	(1,970)	(1,970)	(1,970)	(1,970)	(1,970)	(24,529)
CONSERVATION EXPS. (FORM C-3, PAGE 3)	450	0	6,750	0	929	100	100	1,150	1,150	1,150	1,150	1,150	1,150	1,150	14,079
TRUE-UP THIS PERIOD	(1,918)	(2,121)	4,495	(2,142)	(1,150)	(1,980)	(1,534)	(820)	(820)	(820)	(820)	(820)	(820)	(820)	(10,450)
INTEREST THIS PERIOD (C-3,PAGE 5)	(4)	(4)	(3)	(2)	(2)	(2)	(2)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(24)
TRUE-UP & INT. BEG. OF MONTH	(17,000)	(17,509)	(18,217)	(12,308)	(13,035)	(12,770)	(13,335)	(13,454)	(12,858)	(12,262)	(11,666)	(11,070)	(11,070)	(11,070)	(17,000)
PRIOR TRUE-UP COLLECT. (REFUND.)	1,413	1,417	1,417	1,417	1,417	1,417	1,417	1,417	1,417	1,417	1,417	1,417	1,417	1,417	17,000
Audit Adj. - Prior period															0
END OF PERIOD TOTAL NET TRUE-UP	(17,509)	(18,217)	(12,308)	(13,035)	(12,770)	(13,335)	(13,454)	(12,858)	(12,262)	(11,666)	(11,070)	(10,474)	(10,474)	(10,474)	(10,474)

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FLORIDA PUBLIC UTILITIES COMPANY
INDIANTOWN NATURAL GAS DIVISION
CALCULATION OF TRUE-UP AND INTEREST PROVISION
ACTUAL JANUARY 2011 THROUGH JULY 2011; ESTIMATED AUGUST 2011 THROUGH DECEMBER 2011

	----- ACTUAL -----							--- PROJECTION ---					TOTAL
	JAN 2011	FEB 2011	MAR 2011	APR 2011	MAY 2011	JUN 2011	JUL 2011	AUG 2011	SEP 2011	OCT 2011	NOV 2011	DEC 2011	
INTEREST PROVISION													
BEGINNING TRUE-UP	(17,000)	(17,509)	(18,217)	(12,308)	(13,035)	(12,770)	(13,335)	(13,454)	(12,858)	(12,262)	(11,666)	(11,070)	
END. T-UP BEFORE INT.	(17,505)	(18,213)	(12,305)	(13,033)	(12,768)	(13,333)	(13,452)	(12,857)	(12,261)	(11,665)	(11,069)	(10,473)	
TOT. BEG. & END. T-UP	(34,505)	(35,722)	(30,522)	(25,341)	(25,803)	(26,103)	(26,787)	(26,311)	(25,119)	(23,927)	(22,735)	(21,543)	
AVERAGE TRUE-UP	(17,253)	(17,861)	(15,261)	(12,671)	(12,902)	(13,052)	(13,394)	(13,156)	(12,560)	(11,964)	(11,368)	(10,772)	
INT. RATE-FIRST DAY OF REPORTING BUS. MTH	0.25%	0.25%	0.25%	0.20%	0.19%	0.16%	0.16%	0.12%	0.12%	0.12%	0.12%	0.12%	
INT. RATE-FIRST DAY OF SUBSEQUENT BUS. MTH	0.25%	0.25%	0.20%	0.19%	0.16%	0.16%	0.12%	0.12%	0.12%	0.12%	0.12%	0.12%	
TOTAL	0.50%	0.50%	0.45%	0.39%	0.35%	0.32%	0.28%	0.24%	0.24%	0.24%	0.24%	0.24%	
AVG INTEREST RATE	0.25%	0.25%	0.23%	0.20%	0.18%	0.16%	0.14%	0.12%	0.12%	0.12%	0.12%	0.12%	
MONTHLY AVG. RATE	0.02%	0.02%	0.02%	0.02%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	
INTEREST PROVISION	(\$4)	(\$4)	(\$3)	(\$2)	(\$2)	(\$2)	(\$2)	(\$1)	(\$1)	(\$1)	(\$1)	(\$1)	(\$24)

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Schedule C-4

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**Florida Public Utilities Company - Indiantown Division
Program Description and Progress**

Program Title:

Residential New Construction Program

Reporting Period

January through December 2011

Program Description:

This program is designed to increase the overall penetration of natural gas in the single family and multi-family residential construction markets of the Company's service territory by expanding consumer energy options in new homes. Incentives are offered to any home builder or developer who installs the below listed energy efficient appliances.

Current Approved Allowances:

\$350 Gas Storage Tank Water Heating
\$400 High Efficiency Gas Storage Tank Water Heating
\$550 Gas Tankless Water Heating
\$500 Gas Heating
\$150 Gas Cooking
\$100 Gas Clothes Drying

Program Activity and Projections:

During the seven-month reporting period January through July 2011, zero (0) new home allowances were paid. The Company projects zero (0) new homes will qualify for allowances during the period August through December 2011.

Program Fiscal Expenditures:

During the seven month reporting period, actual expenditures for this program totaled \$0. The Company projects that total expenditures will equal \$416 for the 2011 annual period.

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**Florida Public Utilities Company - Indiantown Division
Program Description and Progress**

Program Title:

Residential Appliance Replacement Program

Reporting Period

January through December 2011

Program Description:

This program is designed to encourage the replacement of inefficient non-natural gas residential appliances with energy efficient natural gas appliances. Incentives are offered for the replacement of non-gas water heating, heating, cooking, or clothes drying appliances through the purchase and/or lease of energy efficient natural gas appliances.

Current Approved Allowances:

\$500 Gas Storage Tank Water Heating
\$550 High Efficiency Gas Storage Tank Water Heating
\$675 Gas Tankless Water Heating
\$725 Gas Heating
\$200 Gas Cooking
\$150 Gas Clothes Drying

Program Projections:

During the seven-month reporting period January through July 2011, two (2) residential appliance replacement allowances were paid. The Company projects one (1) residential appliance installation will qualify for replacement allowances during the period August through December 2011.

Program Fiscal Expenditures:

During the seven-month reporting period, actual expenditures for this program were \$900. The Company projects that total expenditures will equal \$1,626 for the 2011 annual period.

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**Florida Public Utilities Company - Indiantown Division
Program Description and Progress**

Program Title:

Residential Appliance Retention Program

Reporting Period

January through December 2011

Program Description:

The Company offers this program to existing customers to promote the retention of energy-efficient appliances and encourage the continued use of natural gas in the home. As an incentive to continue to provide substantial benefits to the customer and utilize our resources effectively, this program offers cash allowances to the customer.

Current Approved Allowances:

\$350 Gas Storage Tank Water Heating
\$400 High Efficiency Gas Storage Tank Water Heating
\$550 Gas Tankless Water Heating
\$500 Gas Heating
\$100 Gas Cooking
\$100 Gas Clothes Drying

Program Activity and Projections:

During the seven-month reporting period January through July 2011, zero (0) residential appliance retention allowances were paid. The Company projects zero (0) residential appliance installations will qualify for retention allowances during the period August through December 2011.

Program Fiscal Expenditures:

During the seven-month reporting period, actual expenditures for this program were \$900. The Company projects that total expenditures will equal \$3,608 for the 2011 annual period.

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**Florida Public Utilities Company - Indiantown Division
Program Description and Progress**

Program Title:

Conservation Education Program

Reporting Period

January through Dec 2011

Program Description:

The objective of this program is to inform consumers about the Company's energy conservation programs and provide general information on energy efficiency measures that will reduce energy consumption and cost.

Program Activity and Projections:

The Company continues to communicate with several homebuilders, appliance retailers and contractors in its service area to provide information on its programs. A large percentage (estimated at 75%) of the Company's approximately 725 customers visit its office location in Indiantown to pay monthly bills. The Company's office staff personally describes the programs and allowance amounts to these customers. In addition, signage in the office has provided program and allowance information. In 2009, the Company began participation in the Get Gas Florida consumer education program supported by the Florida Natural Gas Association.

Program Fiscal Expenditures:

During the seven-month reporting period, January through July 2011, actual expenditures for this program were \$6,300. The Company projects that total expenditures will equal \$8,200 for the 2011 annual period.

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ADJUSTED NET TRUE UP
JANUARY 2010 THROUGH DECEMBER 2010

END OF PERIOD NET TRUE-UP

PRINCIPLE	1,382,333	
INTEREST	1,573	1,383,906

LESS PROJECTED TRUE-UP

PRINCIPLE	943,768	
INTEREST	1,494	945,262

ADJUSTED NET TRUE-UP

438,644

() REFLECTS OVER-RECOVERY

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 110004-GU

EXHIBIT 8

PARTY FLORIDA CITY GAS (DIRECT)

DESCRIPTION CAROLYN BERMUDEZ (CB-1)

DATE 11/01/11

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS
ACTUAL VERSUS ESTIMATED
JANUARY 2010 THROUGH DECEMBER 2010

	<u>ACTUAL</u>	<u>PROJECTED ***</u>	<u>DIFFERENCE</u>
CAPITAL INVESTMENT	-		-
PAYROLL & BENEFITS	476,657	535,735	(59,078)
MATERIALS & SUPPLIES	-	64,473	(64,473)
ADVERTISING	939,945	809,049	130,896
INCENTIVES	1,852,007	1,506,605	345,402
OUTSIDE SERVICES	-	24,272	(24,272)
VEHICLES	53,789	51,707	2,082
OTHER	<u>81,744</u>	<u>-</u>	<u>81,744</u>
SUB-TOTAL	3,404,142	2,991,841	412,301
PROGRAM REVENUES	<u>-</u>	<u>-</u>	<u>-</u>
TOTAL PROGRAM COSTS	3,404,142	2,991,841	412,301
LESS:			
PAYROLL ADJUSTMENTS	-	-	-
AMOUNTS INCLUDED IN RATE BASE	-	-	-
CONSERVATION ADJUSTMENT REVENUES	(2,021,810)	(2,048,073)	26,263
ROUNDING ADJUSTMENT	<u>-</u>	<u>-</u>	<u>-</u>
TRUE-UP BEFORE INTEREST	1,382,333	943,768	438,565
INTEREST PROVISION	1,573	1,494	79
END OF PERIOD TRUE-UP	<u>1,383,906</u>	<u>945,262</u>	<u>438,644</u>

() REFLECTS OVER-RECOVERY

*** Eight months actual and four months projected (Jan-Dec'2010)

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM
JANUARY 2010 THROUGH DECEMBER 2010

PROGRAM NAME	CAPITAL	PAYROLL & MATERIALS	OUTSIDE			VEHICLE	OTHER	TOTAL	
	INVESTMENT	BENEFITS & SUPPLIES	ADVERTISING	INCENTIVES	SERVICES				
PROGRAM 1: RESIDENTIAL NEW CONSTRUCTION	-	84,312	-	-	83,390	-	4,482	-	172,184
PROGRAM 2: MULTI FAMILY HOME BUILDER	-	-	-	-	-	-	-	-	-
PROGRAM 3: RESIDENTIAL APPLIANCE REPLACEMENT	-	104,887	-	25,972	151,396	-	6,111	-	288,367
PROGRAM 4: DEALER PROGRAM	-	-	-	-	-	-	-	-	-
PROGRAM 5: SCHOOLS PROGRAM	-	-	-	-	-	-	-	-	-
PROGRAM 6: PROPANE CONVERSION	-	-	-	-	-	-	-	-	-
PROGRAM 7: RESIDENTIAL APPLIANCE RETENTION	-	17,929	-	-	1,472,560	-	-	-	1,490,489
PROGRAM 8: RESIDENTIAL CUT AND CAP	-	-	-	-	-	-	-	-	-
PROGRAM 9: COMM/IND CONVERSION	-	149,437	-	-	144,661	-	23,311	-	317,408
PROGRAM 10: ALTERNATIVE TECHNOLOGY	-	-	-	-	-	-	1,971	-	1,971
COMMON COSTS	-	120,092	-	913,973	-	-	17,914	81,744	1,133,723
TOTAL TOTAL OF ALL PROGRAMS	-	476,657	-	939,945	1,852,007	-	53,789	81,744	3,404,142

CITY GAS COMPANY OF FLORIDA
PROJECTED CONSERVATION COSTS PER PROGRAM
JANUARY 2010 THROUGH DECEMBER 2010
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRUCTION	-	87,809	-	-	103,255	-	5,529	-	196,593
PROGRAM 2: MULTI FAMILY HOME BUILDER	-	-	-	-	-	-	-	-	-
PROGRAM 3: RESIDENTIAL APPLIANCE REPLACEMENT	-	113,894	-	386,316	123,502	24,272	7,658	-	655,642
PROGRAM 4: DEALER PROGRAM	-	-	-	-	-	-	-	-	-
PROGRAM 5: SCHOOLS PROGRAM	-	-	-	-	-	-	-	-	-
PROGRAM 6: PROPANE CONVERSION	-	-	-	-	400	-	-	-	400
PROGRAM 7: RESIDENTIAL APPLIANCE RETENTION	-	35,743	-	-	1,185,087	-	-	-	1,220,830
PROGRAM 8: RESIDENTIAL CUT AND CAP	-	20,048	-	-	-	-	-	-	20,048
PROGRAM 9: COMM/IND CONVERSION	-	178,206	-	-	94,361	-	24,202	-	296,769
PROGRAM 10: ALTERNATIVE TECHNOLOGY	-	10,451	-	-	-	-	2,404	-	12,855
COMMON COSTS	-	89,584	64,473	422,733	-	-	11,914	-	588,704
TOTAL	TOTAL OF ALL PROGRAMS	535,735	64,473	809,049	1,506,605	24,272	51,707	-	2,991,841

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CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED
JANUARY 2010 THROUGH DECEMBER 2010

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRUCTION	-	(3,497)	-	-	(19,865)	-	(1,047)	-	(24,409)
PROGRAM 2: MULTI FAMILY HOME BUILDER	-	-	-	-	-	-	-	-	-
PROGRAM 3: RESIDENTIAL APPLIANCE REPLACEMENT	-	(9,007)	-	(360,344)	27,894	(24,272)	(1,547)	-	(367,275)
PROGRAM 4: DEALER PROGRAM	-	-	-	-	-	-	-	-	-
PROGRAM 5: SCHOOLS PROGRAM	-	-	-	-	-	-	-	-	-
PROGRAM 6: PROPANE CONVERSION	-	-	-	-	(400)	-	-	-	(400)
PROGRAM 7: RESIDENTIAL APPLIANCE RETENTION	-	(17,814)	-	-	287,473	-	-	-	269,659
PROGRAM 8: RESIDENTIAL CUT AND CAP	-	(20,048)	-	-	-	-	-	-	(20,048)
PROGRAM 9: COMM/IND CONVERSION	-	(28,769)	-	-	50,300	-	(891)	-	20,639
PROGRAM 10: ALTERNATIVE TECHNOLOGY	-	(10,451)	-	-	-	-	(433)	-	(10,884)
COMMON COSTS	-	30,508	(64,473)	491,240	-	-	6,000	81,744	545,019
TOTAL TOTAL OF ALL PROGRAMS	-	(59,078)	(64,473)	130,896	345,402	(24,272)	2,082	81,744	412,301

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION
SUMMARY OF EXPENSES BY MONTH
JANUARY 2010 THROUGH DECEMBER 2010

EXPENSES:	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	Total	
PROGRAM 1:	16,017	10,423	16,286	8,180	6,840	11,557	61,201	9,677	8,108	7,686	8,288	7,922	172,184	(0)
PROGRAM 2:	-	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 3:	15,292	232,908	80,733	59,933	26,207	30,161	17,992	22,489	19,678	27,935	17,616	(262,578)	288,366	(0)
PROGRAM 4:	-	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 5:	-	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 6:	-	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 7:	41,257	116,988	110,299	92,219	130,448	137,227	106,871	208,218	98,177	118,827	115,430	214,528	1,490,489	(0)
PROGRAM 8:	-	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 9:	18,001	21,144	22,241	19,557	18,959	15,167	30,041	37,533	49,375	28,060	21,141	36,189	317,408	(0)
PROGRAM 10:	259	309	214	191	262	201	100	-	84	88	177	86	1,971	(0)
COMMON COSTS:	9,684	11,208	41,866	76,104	46,799	192,462	121,082	62,695	19,449	89,605	22,538	440,231	1,133,723	(0)
TOTAL	100,510	392,980	271,639	256,184	229,515	386,775	337,286	340,612	194,871	272,202	185,189	436,377	3,404,141	
LESS: Audit Adjustments	-	-	-	-	-	-	-	-	-	-	-	-	-	-
RECOVERABLE CONSERVATION EXPENSES	100,510	392,980	271,639	256,184	229,515	386,775	337,287	340,612	194,871	272,202	185,189	436,377	3,404,141	

SCHEDULE CT-2
PROJECTED CONSERVATION COSTS PER MONTH
JANUARY 2010 THROUGH DECEMBER 2010
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

EXPENSES:

	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	Total
PROGRAM 1:	16,017	10,423	16,286	8,180	6,840	11,557	61,201	9,677	14,103	14,103	14,103	14,103	196,593
PROGRAM 2:	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 3:	15,292	232,908	80,733	59,933	26,207	30,161	17,992	22,489	42,482	42,482	42,482	42,482	655,643
PROGRAM 4:	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 5:	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 6:	-	-	-	-	-	-	-	-	200	-	200	-	400
PROGRAM 7:	41,257	116,988	110,299	92,219	130,448	137,227	106,871	208,218	69,326	69,326	69,326	69,326	1,220,831
PROGRAM 8:	-	-	-	-	-	-	-	-	5,012	5,012	5,012	5,012	20,048
PROGRAM 9:	18,001	21,144	22,241	19,557	18,959	15,167	30,041	37,533	28,532	28,532	28,532	28,532	296,771
PROGRAM 10:	259	309	214	191	262	201	100	-	2,829	2,829	2,829	2,829	12,852
COMMON COSTS	9,684	11,208	41,866	76,104	46,799	192,462	121,082	62,695	6,701	6,701	6,701	6,701	588,704
TOTAL	100,510	392,980	271,639	256,184	229,515	386,775	337,287	340,612	169,185	168,985	169,185	168,985	2,991,842
LESS AMOUNT INCLUDED IN RATE BASE	-	-	-	-	-	-	-	-	-	-	-	-	-
RECOVERABLE	-	-	-	-	-	-	-	-	-	-	-	-	-
CONSERVATION EXPENSES	100,510	392,980	271,639	256,184	229,515	386,775	337,287	340,612	169,185	168,985	169,185	168,985	2,991,842

SCHEDULE CT-2
SUMMARY OF EXPENSES BY PROGRAM
VARIANCE ACTUAL VERSUS PROJECTED
JANUARY 2010 THROUGH DECEMBER 2010

EXPENSES:	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	Total
PROGRAM 1:	0	0	(0)	(0)	0	(0)	(0)	(0)	(5,995)	(6,417)	(5,815)	(6,181)	(24,409)
PROGRAM 2:	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 3:	(0)	(0)	0	0	0	0	0	(0)	(22,804)	(14,547)	(24,866)	(305,060)	(367,277)
PROGRAM 4:	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 5:	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 6:	-	-	-	-	-	-	-	-	(200)	-	(200)	-	(400)
PROGRAM 7:	0	(0)	(0)	(0)	0	0	0	0	28,851	49,501	46,104	145,202	269,658
PROGRAM 8:	-	-	-	-	-	-	-	-	(5,012)	(5,012)	(5,012)	(5,012)	(20,048)
PROGRAM 9:	(0)	(0)	(0)	0	0	0	(0)	0	20,843	(472)	(7,391)	7,657	20,637
PROGRAM 10:	0	0	0	0	0	(0)	0	-	(2,745)	(2,741)	(2,652)	(2,743)	(10,881)
COMMON COSTS	(0)	(0)	0	0	-	(0)	(0)	0	12,748	82,904	15,837	433,530	545,019
TOTAL	(0)	(0)	(0)	0	0	(0)	(1)	0	25,686	103,217	16,004	267,392	412,299
LESS: 2008 Audit Adjustments:	-	-	-	-	-	-	-	-	-	-	-	-	-
RECOVERABLE CONSERVATION EXPENSES	(0)	(0)	(0)	0	-	(0)	(1)	0	25,686	103,217	16,004	267,392	412,299

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION
JANUARY 2010 THROUGH DECEMBER 2010

	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	Total
1 RCS AUDIT FEES	-	-	-	-	-	-	-	-	-	-	-	-	-
2 OTHER PROGRAM REVS	-	-	-	-	-	-	-	-	-	-	-	-	-
3 CONSERV. ADJ REVS	(273,592)	(245,559)	(264,600)	(185,133)	(154,364)	(147,350)	(130,405)	(136,374)	(136,311)	(139,954)	(154,054)	(220,153)	(2,187,848)
4 TOTAL REVENUES	(273,592)	(245,559)	(264,600)	(185,133)	(154,364)	(147,350)	(130,405)	(136,374)	(136,311)	(139,954)	(154,054)	(220,153)	(2,187,848)
5 PRIOR PERIOD TRUE UP NOT APPLICABLE TO THIS PERIOD	13,837	13,837	13,837	13,837	13,837	13,837	13,837	13,837	13,837	13,835	13,835	13,835	166,038
6 CONSERVATION REVENUES APPLICABLE TO THE PERIOD	(259,755)	(231,722)	(250,763)	(171,296)	(140,527)	(133,513)	(116,568)	(122,537)	(122,474)	(126,119)	(140,219)	(206,318)	(2,021,810)
7 CONSERVATION EXPENSES (FROM CT-3, PAGE 1)	100,510	392,980	271,639	256,184	229,515	386,775	337,287	340,612	194,871	272,202	185,189	436,377	3,404,142
8 TRUE-UP THIS PERIOD	(159,245)	161,258	20,876	84,888	88,988	253,262	220,719	218,075	72,397	146,083	44,970	230,059	1,382,332
9 INTEREST PROVISION THIS PERIOD (FROM CT-3 PAGE 3)	14	11	26	33	61	120	166	194	214	225	242	268	1,573
10 TRUE-UP & INTER. PROV. BEGINNING OF MONTH	166,044	(7,024)	140,408	147,473	218,557	293,769	533,314	740,362	944,794	1,003,569	1,136,042	1,167,419	
11 PRIOR PERIOD TRUE UP													
COLLECTED/(REFUNDED)	(13,837)	(13,837)	(13,837)	(13,837)	(13,837)	(13,837)	(13,837)	(13,837)	(13,837)	(13,835)	(13,835)	(13,835)	
12 TOTAL NET TRUE UP (SUM LINES 8+9+10+11)	(7,024)	140,408	147,473	218,557	293,769	533,314	740,362	944,794	1,003,569	1,136,042	1,167,419	1,383,911	1,383,911

CALCULATION OF TRUE-UP AND INTEREST PROVISION.
JANUARY 2010 THROUGH DECEMBER 2010

INTEREST PROVISION	Jan-10	Feb-10	Mar-10	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	Nov-10	Dec-10	Total
1. BEGINNING TRUE-UP	166,044	(7,024)	140,408	147,473	218,557	293,769	533,314	740,362	944,794	1,003,569	1,136,042	1,167,419	
2. ENDING TRUE-UP BEFORE INTEREST	(7,038)	140,396	147,447	218,524	293,708	533,194	740,196	944,600	1,003,354	1,135,817	1,167,177	1,383,643	
3. TOTAL BEGINNING & ENDING TRUE-UP	159,006	133,372	287,854	365,997	512,265	826,963	1,273,510	1,684,962	1,948,149	2,139,386	2,303,218	2,551,062	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	79,503	66,686	143,927	182,998	256,132	413,482	636,755	842,481	974,074	1,069,693	1,151,609	1,275,531	
5. INTER. RATE - 1ST DAY OF REPORTING MONTH	0.200%	0.200%	0.210%	0.210%	0.230%	0.340%	0.350%	0.280%	0.280%	0.250%	0.250%	0.250%	
6. INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	0.200%	0.210%	0.210%	0.230%	0.340%	0.350%	0.280%	0.280%	0.250%	0.250%	0.250%	0.250%	
7. TOTAL (SUM LINES 5 & 6)	0.400%	0.410%	0.420%	0.440%	0.570%	0.690%	0.630%	0.560%	0.530%	0.500%	0.500%	0.500%	
8. AVG INTEREST RATE (LINE 7 TIMES 50%)	0.200%	0.205%	0.210%	0.220%	0.285%	0.345%	0.315%	0.280%	0.265%	0.250%	0.250%	0.250%	
9. MONTHLY AVG INTEREST RATE	0.017%	0.017%	0.018%	0.018%	0.024%	0.029%	0.026%	0.023%	0.022%	0.021%	0.021%	0.021%	
10. INTEREST PROVISION (LINE 4 TIMES LINE 9)	14	11	26	33	61	120	166	194	214	225	242	268	1,573
10. a. INT. ADJ													

CITY GAS COMPANY OF FLORIDA

**Schedule CT-6
PROGRAM PROGRESS REPORT**

NAME: RESIDENTIAL NEW CONSTRUCTION PROGRAM - PROGRAM 1

DESCRIPTION: The objective of this program is to increase the conservation of energy resources in the single and multi-family residential new construction markets by promoting the installation of energy-efficient natural gas appliances. This program is designed to expand consumer energy options in new homes. Incentives in the form of cash allowances are provided to support the installation of natural gas including interior gas piping, venting, appliance purchase or lease, and other costs associated with residential gas service. Cash allowances are paid for water heating, space heating, clothes drying, and cooking equipment installations

PROGRAM ALLOWANCES:

Gas Storage Tank Water Heating	\$350
Gas High Efficiency Storage Tank Water Heating (82% AFUE+)	400
Gas Tankless Water Heating	550
Gas Heating	500
Gas Cooking	150
Gas Clothe Drying	100
Gas Cooling and Dehumidification.....	1200

REPORTING PERIOD: January 2010 through December 2010

PROGRAM SUMMARY:

Program costs for the period were \$ 172,184

CITY GAS COMPANY OF FLORIDA

Schedule CT-6
PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM 3

DESCRIPTION:

This program encourages the replacement of inefficient non-natural gas residential appliances in existing residences. Participation in the program is open to current residential customers and to homeowners converting a residence to natural gas where the company is able to extend service under its extension of facilities policy. This program provides incentives for the replacement of non-gas water heating, space heating, cooking, or clothes drying appliances through the purchase and/or lease of energy efficient natural gas appliances.

PROGRAM ALLOWANCES:

Gas Storage Tank Water Heating	\$550
Gas High Efficiency Storage Tank Water Heating (82% AFUE+)	550
Gas Tankless Water Heating	675
Gas Heating	725
Gas Cooking	200
Gas Clothe Drying	150
Gas Cooling and Dehumidification.....	1200

REPORTING PERIOD: January 2010 through December 2010

PROGRAM SUMMARY:

Program costs for the period were \$ 288,367

CITY GAS COMPANY OF FLORIDA

**Schedule CT-6
PROGRAM PROGRESS REPORT**

NAME: GAS APPLIANCES IN SCHOOLS - PROGRAM 5

DESCRIPTION: The Gas Appliances in Schools Program is designed to promote natural gas appliances where cost-efficient, in Home Economic Departments in schools located in our Company's service area. The program provides teaching assistance on energy conservation and on the use, care, and safety of natural gas appliances through a Company-employed home economist.

REPORTING PERIOD: January 2010 through December 2010

PROGRAM SUMMARY:

Program costs for the period were \$0.

CITY GAS COMPANY OF FLORIDA

Schedule CT-6
PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL PROPANE CONVERSION - PROGRAM 6

DESCRIPTION: The Residential Propane Conversion Program is designed to promote the conversion of existing residential propane appliances to utilize efficient natural gas. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the conversion of their existing propane appliances to utilize natural gas.

PROGRAM ALLOWANCES:

Furnace	\$200
Water Heater	100
Dryer	50
Range	25

REPORTING PERIOD: January 2010 through December 2010

PROGRAM SUMMARY:

Program costs for the period were \$0

CITY GAS COMPANY OF FLORIDA

Schedule CT-6
PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL APPLIANCE RETENTION PROGRAM - PROGRAM 7

DESCRIPTION: This program is designed to promote the retention of energy-efficient water heating, space heating, clothes drying, and cooking appliances for current natural gas customers. A cash incentive is paid to reduce the cost of purchasing and installing a replacement natural gas water heating, space heating, clothe drying, and cooking appliances

PROGRAM ALLOWANCES:

Gas Storage Tank Water Heating	\$350
Gas High Efficiency Storage Tank Water Heating (82% AFUE+)	400
Gas Tankless Water Heating	550
Gas Heating	500
Gas Cooking	100
Gas Clothe Drying	100

REPORTING PERIOD: January 2010 through December 2010

PROGRAM SUMMARY:

Program costs for the period were \$1,490,489

CITY GAS COMPANY OF FLORIDA

**Schedule CT-6
PROGRAM PROGRESS REPORT**

NAME: RESIDENTIAL CUT AND CAP - PROGRAM 8

DESCRIPTION: The Residential Cut and Cap Program is designed to encourage the re-activation of existing residential service lines that are scheduled to be cut off and capped. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the purchase and/or lease and the installation of energy efficient natural gas appliances.

PROGRAM ALLOWANCES:

Service re-activation..... \$200

REPORTING PERIOD: January 2010 through December 2010

PROGRAM SUMMARY:

Program costs for the period were \$0

CITY GAS COMPANY OF FLORIDA

**Schedule CT-6
PROGRAM PROGRESS REPORT**

NAME: COMMERCIAL/INDUSTRIAL CONVERSION - PROGRAM 9

DESCRIPTION: The Commercial/Industrial Conversion Program is designed to promote the conversion of commercial and industrial inefficient non-gas equipment to energy efficient natural gas. The program offers incentives in the form of cash allowances to existing commercial and industrial businesses located in existing structures, to assist in defraying the incremental first costs associated with the installation of natural gas supply lines, internal piping, venting and equipment.

PROGRAM ALLOWANCES:

Per 100,000 BTU input rating..... \$75

REPORTING PERIOD: January 2010 through December 2010

PROGRAM SUMMARY:

Program costs for the period were \$317,408

CITY GAS COMPANY OF FLORIDA

**Schedule CT-6
PROGRAM PROGRESS REPORT**

NAME: COMMERCIAL/INDUSTRIAL ALTERNATIVE TECHNOLOGY INCENTIVE - PROGRAM 10

DESCRIPTION: The Commercial/Industrial Alternative Technology Incentive Program (ATI) is designed to encourage commercial and industrial business owners to install alternate technologies that utilize natural gas that are not covered by one of the other City Gas Energy Conservation Programs, but which cost-effectively reduce the total utility expense of the business. The program offers incentives based on the cost-effectiveness under a life-cycle analysis utilizing a computerized energy consumption simulation model.

PROGRAM ALLOWANCES:

Payback period of three years subject to a maximum incentive of three times the projected incremental annualized margin.

REPORTING PERIOD: January 2010 through December 2010

PROGRAM SUMMARY:

Program costs for the period were \$1,971

ENERGY CONSERVATION ADJUSTMENT - SUMMARY OF COST RECOVERY CLAUSE CALCULATION

PROJECTED PERIOD: JANUARY 2012 THROUGH DECEMBER 2012
ACTUAL/ESTIMATED PERIOD: JANUARY 2011 THROUGH DECEMBER 2011
FINAL TRUE-UP PERIOD: JANUARY 2010 THROUGH DECEMBER 2010
COLLECTION PERIOD FOR PRIOR TRUE-UP: JANUARY 2010 THROUGH DECEMBER 2010

- 1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1) \$ 4,249,810
- 2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 12) \$ 1,608,810
- 3. TOTAL (LINE 1 AND 2) \$ 5,858,620

RATE SCHEDULE	BILLS	THERM SALES	CUSTOMER CHARGE	NON-GAS ENERGY CHARGE	DEMAND CHARGE	TOTAL CUST. & ENERGY CHG REVENUES	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS PER THERM	TAX FACTOR	CONSERVATION FACTOR
GS-1, GS-100, GS-220 (Sales & Transportation)	96,563	17,380,969	11,162,904	\$ 8,919,781	\$ -	\$ 20,082,685	\$ 2,960,700	14.7430%	\$ 0.17034	1.00503	\$ 0.17120
GS-600 (Sales & Transportation)	1,430	1,177,756	205,872	\$ 514,360	\$ -	\$ 720,232	\$ 106,181	14.7430%	\$ 0.09016	1.00503	\$ 0.09061
GS-1200 (Sales & Transportation)	2,592	8,710,925	466,500	\$ 2,762,670	\$ -	\$ 3,229,170	\$ 476,062	14.7430%	\$ 0.05465	1.00503	\$ 0.05493
GS-6k (Sales & Transportation)	1,989	22,198,297	715,980	\$ 6,101,646	\$ -	\$ 6,817,626	\$ 1,005,092	14.7430%	\$ 0.04528	1.00503	\$ 0.04551
GS-25000 (Sales & Transportation)	298	9,753,893	285,680	\$ 2,693,830	\$ -	\$ 2,979,510	\$ 439,256	14.7430%	\$ 0.04503	1.00503	\$ 0.04526
GS-60000 (Sales & Transportation)	61	4,567,451	109,050	\$ 1,254,998	\$ -	\$ 1,364,048	\$ 201,096	14.7430%	\$ 0.04403	1.00503	\$ 0.04425
Gas Lights	155	16,751	-	\$ 9,973	\$ -	\$ 9,973	\$ 1,470	14.7430%	\$ 0.08777	1.00503	\$ 0.08821
GS-120000 (Sales & Transportation)	59	11,355,256	176,500	\$ 2,053,485	\$ 192,798	\$ 2,422,783	\$ 357,180	14.7430%	\$ 0.03146	1.00503	\$ 0.03161
GS-250000 (Sales & Transportation)	25	10,557,496	88,200	\$ 1,814,939	\$ 210,359	\$ 2,113,498	\$ 311,584	14.7430%	\$ 0.02951	1.00503	\$ 0.02966
TOTAL	103,169	85,718,794	13,210,686	\$ 26,125,681	\$ 403,157	\$ 39,739,525	\$ 5,858,620				

FLORIDA PUBLIC SERVICE COMMISSION
DOCKET NO. 110004

EXHIBIT 9

PARTY FLORIDA CITY GAS (DIRECT)
DESCRIPTION CAROLYN BERMEDEZ (CB-2)
DATE 11/01/11

PROJECTED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH
FOR THE PERIOD JANUARY 2012 THROUGH DECEMBER 2012

PROGRAM NAME	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	TOTAL
1. RESIDENTIAL BUILDER	\$ 6,720	\$ 6,720	\$ 6,720	\$ 6,720	\$ 6,720	\$ 6,720	\$ 6,720	\$ 6,720	\$ 6,720	\$ 6,720	\$ 6,720	\$ 6,720	\$ 80,640
2. MULTI-FAMILY RESIDENTIAL BLDR	-	-	-	-	-	-	-	-	-	-	-	-	\$ -
3. APPLIANCE REPLACEMENT	40,200	40,200	40,200	40,200	40,200	40,200	40,200	40,200	40,200	40,200	40,200	40,200	\$ 482,400
4. DEALER PROGRAM	-	-	-	-	-	-	-	-	-	-	-	-	\$ -
5. GAS APPLIANCES IN SCHOOLS	-	-	-	-	-	-	-	-	-	-	-	-	\$ -
6. RES PROPANE CONVERSION	625	625	625	625	625	625	625	625	625	625	625	625	\$ 7,500
7. RES WATER HEATER RETENTION	172,652	172,652	172,652	172,652	172,652	172,652	172,652	172,652	172,652	172,652	172,652	172,652	\$ 2,071,824
8. RES CUT AND CAP ALTERNATIVE	600	600	600	600	600	600	600	600	600	600	600	600	\$ 7,200
9. COMM/IND CONVERSION	28,353	28,353	28,353	28,353	28,353	28,353	34,863	34,863	34,863	41,406	41,406	41,406	\$ 398,925
10. COMM/IND ALTERNATIVE TECH. COMMON COSTS	270	270	270	270	270	270	270	270	270	270	270	270	\$ 3,240
	135,553	70,048	74,048	70,048	185,048	74,048	70,048	131,048	74,048	70,048	170,048	74,048	\$ 1,198,081
TOTAL ALL PROGRAMS	\$ 384,973	\$ 319,468	\$ 323,468	\$ 319,468	\$ 434,468	\$ 323,468	\$ 325,978	\$ 386,978	\$ 329,978	\$ 332,521	\$ 432,521	\$ 336,521	\$ 4,249,810
LESS: AMOUNT IN RATE BASE	-	-	-	-	-	-	-	-	-	-	-	-	-
RECOVERABLE CONSERVATION EXPENSES	\$ 384,973	\$ 319,468	\$ 323,468	\$ 319,468	\$ 434,468	\$ 323,468	\$ 325,978	\$ 386,978	\$ 329,978	\$ 332,521	\$ 432,521	\$ 336,521	\$ 4,249,810

PROJECTED CONSERVATION PROGRAM COST BY COST CATEGORY
FOR THE PERIOD JANUARY 2012 THROUGH DECEMBER 2012

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1. RESIDENTIAL BUILDER	\$ -	\$ 27,216	\$ -	\$ -	\$ 48,828	\$ -	\$ 4,596	\$ -	\$ 80,640
2. MULTI-FAMILY RESIDENTIAL BLDR	-	-	-	-	-	-	-	-	-
3. APPLIANCE REPLACEMENT	-	95,256	-	-	382,560	-	4,584	-	482,400
4. DEALER PROGRAM	-	-	-	-	-	-	-	-	-
5. GAS APPLIANCES IN SCHOOLS	-	-	-	-	-	-	-	-	-
6. RES PROPANE CONVERSION	-	-	-	-	7,500	-	-	-	7,500
7. RES WATER HEATER RETENTION	-	40,824	-	-	2,031,000	-	-	-	2,071,824
8. RES CUT AND CAP ALTERNATIVE	-	-	-	-	7,200	-	-	-	7,200
9. COMM/IND CONVERSION	-	222,492	-	-	152,049	-	24,384	-	398,925
10. COMM/IND ALTERNATIVE TECH. COMMON COSTS	-	-	-	-	-	-	3,240	-	3,240
	-	128,544	-	795,925	-	-	18,528	255,084	1,198,081
TOTAL ALL PROGRAMS	-	514,332	-	795,925	2,629,137	-	55,332	255,084	4,249,810
LESS: AMOUNT IN RATE BASE	-	-	-	-	-	-	-	-	-
RECOVERABLE CONSERVATION EXPENDITURES	\$ -	\$ 514,332	\$ -	\$ 795,925	\$ 2,629,137	\$ -	\$ 55,332	\$ 255,084	\$ 4,249,810

CONSERVATION PROGRAM COSTS BY COST CATEGORY
FOR THE PERIOD JANUARY 2011 THROUGH DECEMBER 2011
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1. RESIDENTIAL BUILDER									
A. ACTUAL (8 months)	\$ -	\$ 69,425	\$ -	\$ -	\$ 1,164	\$ -	\$ 2,577	\$ -	\$ 73,166
B. ESTIMATED (4 months)	-	34,714	-	-	47,667	-	1,532	-	83,913
C. TOTAL	-	104,139	-	-	48,831	-	4,109	-	157,079
2. MULTI-FAMILY RESIDENTIAL BLDR									
A. ACTUAL (8 months)	-	-	-	-	-	-	-	-	-
B. ESTIMATED (4 months)	-	-	-	-	-	-	-	-	-
C. TOTAL	-	-	-	-	-	-	-	-	-
3. APPLIANCE REPLACEMENT									
A. ACTUAL (8 months)	-	66,200	-	-	226,384	-	2,570	-	295,154
B. ESTIMATED (4 months)	-	33,100	-	-	113,192	-	1,528	-	147,820
C. TOTAL	-	99,300	-	-	339,576	-	4,098	-	442,974
4. DEALER PROGRAM									
A. ACTUAL (8 months)	-	-	-	-	-	-	-	-	-
B. ESTIMATED (4 months)	-	-	-	-	-	-	-	-	-
C. TOTAL	-	-	-	-	-	-	-	-	-
5. GAS APPLIANCES IN SCHOOLS									
A. ACTUAL (8 months)	-	-	-	-	-	-	-	-	-
B. ESTIMATED (4 months)	-	-	-	-	-	-	-	-	-
C. TOTAL	-	-	-	-	-	-	-	-	-
6. RES PROPANE CONVERSION									
A. ACTUAL (8 months)	-	-	-	-	-	-	-	-	-
B. ESTIMATED (4 months)	-	-	-	-	1,525	-	-	-	1,525
C. TOTAL	-	-	-	-	1,525	-	-	-	1,525
SUB-TOTAL	\$ -	\$ 203,439	\$ -	\$ -	\$ 389,932	\$ -	\$ 8,207	\$ -	\$ 601,578

CONSERVATION PROGRAM COSTS BY COST CATEGORY
FOR THE PERIOD JANUARY 2011 THROUGH DECEMBER 2011
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	\$ -	\$ 203,439	\$ -	\$ -	\$ 389,932	\$ -	\$ 8,207	\$ -	\$ 601,578
7. RES WATER HEATER RETENTION									
A. ACTUAL (8 months)	-	-	-	-	1,353,984	-	-	-	1,353,984
B. ESTIMATED (4 months)	-	-	-	-	676,992	-	-	-	676,992
C. TOTAL	-	-	-	-	2,030,976	-	-	-	2,030,976
8. RES CUT AND CAP ALTERNATIVE									
A. ACTUAL (8 months)	-	-	-	-	3,272	-	-	-	3,272
B. ESTIMATED (4 months)	-	-	-	-	1,600	-	-	-	1,600
C. TOTAL	-	-	-	-	4,872	-	-	-	4,872
9. COMM/IND CONVERSION									
A. ACTUAL (8 months)	-	120,643	-	-	139,452	-	13,756	-	273,851
B. ESTIMATED (4 months)	-	60,321	-	-	136,895	-	8,127	-	205,343
C. TOTAL	-	180,964	-	-	276,347	-	21,883	-	479,194
10. COMM/IND ALTERNATIVE TECH.									
A. ACTUAL (8 months)	-	-	-	-	-	-	1,777	-	1,777
B. ESTIMATED (4 months)	-	-	-	-	-	-	1,080	-	1,080
C. TOTAL	-	-	-	-	-	-	2,857	-	2,857
COMMON COSTS									
A. ACTUAL (8 months)	-	88,908	-	631,603	-	-	11,995	34,135	766,641
B. ESTIMATED (4 months)	-	44,454	-	168,600	-	-	6,177	14,542	233,773
C. TOTAL	-	133,362	-	800,203	-	-	18,172	48,677	1,000,414
TOTAL	\$ -	\$ 517,765	\$ -	\$ 800,203	\$ 2,702,127	\$ -	\$ 51,119	\$ 48,677	\$ 4,119,891

CONSERVATION PROGRAM COSTS - EXPENSES BY MONTH
FOR THE PERIOD JANUARY 2011 THROUGH DECEMBER 2011
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

DESCRIPTION	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	TOTAL
1. RESIDENTIAL BUILDER	6,277	3,975	15,674	10,106	10,383	7,136	7,734	11,882	51,728	10,728	10,728	10,728	157,079
2. MULTI-FAMILY RESIDENTIAL BLDG	-	-	-	-	-	-	-	-	-	-	-	-	-
3. APPLIANCE REPLACEMENT	37,354	25,815	61,262	22,364	41,636	32,804	38,807	35,112	36,955	36,955	36,955	36,955	442,974
4. DEALER PROGRAM	-	-	-	-	-	-	-	-	-	-	-	-	-
5. GAS APPLIANCES IN SCHOOLS	-	-	-	-	-	-	-	-	-	-	-	-	-
6. RES PROPANE CONVERSION	-	-	-	-	-	-	-	-	1,150	125	125	125	1,525
7. RES WATER HEATER RETENTION	216,765	165,927	260,899	88,539	221,202	141,565	151,381	107,706	169,248	169,248	169,248	169,248	2,030,976
8. RES CUT AND CAP ALTERNATIVE	-	956	1,195	239	478	-	404	-	400	400	400	400	4,872
9. COMMIND CONVERSION	16,064	59,657	33,998	18,235	43,948	25,391	28,155	48,403	24,892	24,892	(52,333)	207,893	479,194
10. COMMIND ALTERNATIVE TECH.	116	122	189	277	294	242	243	295	270	270	270	270	2,857
COMMON COSTS	148,383	69,722	82,689	110,764	88,418	115,861	54,075	96,729	60,829	56,815	59,315	56,813	1,000,414
TOTAL ALL PROGRAMS	424,960	326,175	455,906	250,523	406,359	322,999	280,798	300,126	345,472	299,433	224,708	482,432	4,119,891
LESS: AMOUNT IN RATE BASE	-	-	-	-	-	-	-	-	-	-	-	-	-
NET RECOVERABLE	\$ 424,960	\$ 326,175	\$ 455,906	\$ 250,523	\$ 406,359	\$ 322,999	\$ 280,798	\$ 300,126	\$ 345,472	\$ 299,433	\$ 224,708	\$ 482,432	\$ 4,119,891

ENERGY CONSERVATION COST RECOVERY ADJUSTMENT
FOR THE PERIOD JANUARY 2011 THROUGH DECEMBER 2011
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

CONSERVATION REVENUES	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	TOTAL
1. RCS AUDIT FEE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2. OTHER PROG. REVS.													
3. CONSERV. ADJ REVS.	(499,174)	(396,985)	(354,897)	(313,052)	(295,702)	(280,982)	(270,900)	(274,710)	(258,511)	(280,144)	(309,489)	(362,488)	(3,897,034)
4. TOTAL REVENUES	(499,174)	(396,985)	(354,897)	(313,052)	(295,702)	(280,982)	(270,900)	(274,710)	(258,511)	(280,144)	(309,489)	(362,488)	(3,897,034)
5. PRIOR PERIOD TRUE- UP NOT APPLICABLE TO THIS PERIOD	115,326	115,326	115,326	115,326	115,326	115,326	115,325	115,325	115,325	115,325	115,325	115,325	1,383,906
6. CONSERV. REVS. APPLICABLE TO THE PERIOD	(383,848)	(281,659)	(239,571)	(197,726)	(180,376)	(165,656)	(155,575)	(159,385)	(143,186)	(164,819)	(194,164)	(247,163)	(2,513,128)
7. CONSERV. EXPS.	424,960	326,175	455,906	250,523	406,359	322,999	280,798	300,126	345,472	299,433	224,708	482,432	4,119,891
8. TRUE-UP THIS PERIOD	41,111	44,516	216,335	52,798	225,983	157,343	125,223	140,740	202,286	134,614	30,544	235,269	1,606,763
9. INTEREST PROV. THIS PERIOD	283	268	245	210	200	183	172	116	91	94	92	93	2,046
10. TRUE-UP AND INTEREST PROV. BEG. OF MONTH	1,383,906	1,309,974	1,239,432	1,340,686	1,278,367	1,389,224	1,431,425	1,441,495	1,467,027	1,554,079	1,573,462	1,488,773	
11. PRIOR TRUE-UP COLLECTED OR (REFUNDED)	(115,326)	(115,326)	(115,326)	(115,326)	(115,326)	(115,326)	(115,325)	(115,325)	(115,325)	(115,325)	(115,325)	(115,325)	(1,383,906)
12. TOTAL NET TRUE-UP	\$ 1,309,974	\$ 1,239,432	\$ 1,340,686	\$ 1,278,367	\$ 1,389,224	\$ 1,431,425	\$ 1,441,495	\$ 1,467,027	\$ 1,554,079	\$ 1,573,462	\$ 1,488,773	\$ 1,608,810	\$ 1,608,810

CALCULATION OF TRUE-UP AND INTEREST PROVISION
FOR THE PERIOD JANUARY 2011 THROUGH DECEMBER 2011
EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

INTEREST PROVISION	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	TOTAL
1. BEGINNING TRUE-UP	\$ 1,383,906	\$ 1,309,974	\$ 1,239,432	\$ 1,340,686	\$ 1,278,367	\$ 1,389,224	\$ 1,431,425	\$ 1,441,495	\$ 1,467,027	\$ 1,554,079	\$ 1,573,462	\$ 1,488,773	
2. ENDING TRUE-UP BEFORE INTEREST	1,309,691	1,239,164	1,340,441	1,278,158	1,389,024	1,431,241	1,441,323	1,466,911	1,553,988	1,573,368	1,488,681	1,608,717	
3. TOTAL BEGINNING & ENDING TRUE-UP	2,693,597	2,549,138	2,579,873	2,618,844	2,667,392	2,820,466	2,872,748	2,908,406	3,021,015	3,127,447	3,062,143	3,097,489	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	\$ 1,346,799	\$ 1,274,569	\$ 1,289,936	\$ 1,309,422	\$ 1,333,696	\$ 1,410,233	\$ 1,436,374	\$ 1,454,203	\$ 1,510,508	\$ 1,563,724	\$ 1,531,071	\$ 1,548,745	
5. INTEREST RATE FIRST DAY OF REPORTING MONTH	0.250%	0.250%	0.250%	0.200%	0.190%	0.160%	0.160%	0.120%	0.070%	0.070%	0.070%	0.070%	
6. INTER. RATE - FIRST DAY SUBSEQUENT MONTH	0.250%	0.250%	0.200%	0.190%	0.160%	0.160%	0.120%	0.070%	0.070%	0.070%	0.070%	0.070%	
7. TOTAL (SUM LINES 5 & 6)	0.500%	0.500%	0.450%	0.390%	0.350%	0.320%	0.280%	0.190%	0.140%	0.140%	0.140%	0.140%	
8. AVG. INTEREST RATE (LINE 7 TIMES 50%)	0.250%	0.250%	0.225%	0.195%	0.175%	0.160%	0.140%	0.095%	0.070%	0.070%	0.070%	0.070%	
9. MONTHLY AVG INTEREST RATE	0.021%	0.021%	0.019%	0.016%	0.015%	0.013%	0.012%	0.008%	0.006%	0.006%	0.006%	0.006%	
10. INTEREST PROVISION	\$ 283	\$ 268	\$ 245	\$ 210	\$ 200	\$ 183	\$ 172	\$ 116	\$ 91	\$ 94	\$ 92	\$ 93	\$ 2,046

CITY GAS COMPANY OF FLORIDA

Schedule C-5
PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL BUILDER - PROGRAM 1

DESCRIPTION: The Residential Builder Program is designed to increase the overall energy efficiency in the residential new construction market by promoting energy-efficient natural gas appliances in residences that would qualify for the RS rates. The program offers builders and developers incentives in the form of cash allowances to assist in defraying the additional costs associated with the installation of natural gas supply lines, house piping, venting and natural gas appliances.

PROGRAM ALLOWANCES:

Gas Storage Tank Water Heating	\$350
Gas High Efficiency Storage Tank Water Heating (82% AFUE+)	400
Gas Tankless Water Heating	550
Gas Heating	500
Gas Cooking	150
Gas Clothe Drying	100

REPORTING PERIOD: January 2010 through August 2010

PROGRAM SUMMARY:

Program costs for the period were \$73,166

CITY GAS COMPANY OF FLORIDA

**Schedule C-5
PROGRAM PROGRESS REPORT**

NAME: MULTI-FAMILY RESIDENTIAL BUILDER - PROGRAM 2

DESCRIPTION: The Multi-Family Residential Builder Program is designed to increase overall energy efficiency in the multi-family new construction market by promoting energy-efficient natural gas in multi-unit residences qualifying for the Company's CS rates.

PROGRAM ALLOWANCES:

See Program Summary

REPORTING PERIOD: January 2010 through August 2010

PROGRAM SUMMARY:

Program ended in February 2007 - Multi-Family developments are included in the Residential New Construction Program.

CITY GAS COMPANY OF FLORIDA

Schedule C-5
PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM 3

DESCRIPTION: The Residential Appliance Replacement Program is designed to promote the replacement of inefficient non-natural gas residential appliances with energy efficient natural gas appliances. The Program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the installation of efficient natural gas appliances.

PROGRAM ALLOWANCES:

Gas Storage Tank Water Heating	\$550
Gas High Efficiency Storage Tank Water Heating (82% AFUE+)	550
Gas Tankless Water Heating	675
Gas Heating	725
Gas Cooking	200
Gas Clothe Drying	150

REPORTING PERIOD: January 2010 through August 2010

PROGRAM SUMMARY:

Program costs for the period were \$295,154

CITY GAS COMPANY OF FLORIDA

Schedule C-5
PROGRAM PROGRESS REPORT

NAME: DEALER - PROGRAM 4

DESCRIPTION: The Dealer Program is designed to encourage the replacement of non-gas appliances with energy efficient natural gas appliances through appliance dealers and contractors. The program offers incentives to the dealers and contractors.

PROGRAM ALLOWANCES:

Furnace
Water Heater
Range
Dryer

REPORTING PERIOD: January 2010 through August 2010

PROGRAM SUMMARY:

This program was discontinued in February 1998 with Order #PSC-98-0154-GOF-GU granting the new programs.

CITY GAS COMPANY OF FLORIDA

**Schedule C-5
PROGRAM PROGRESS REPORT**

NAME: GAS APPLIANCES IN SCHOOLS - PROGRAM 5

DESCRIPTION: The Gas Appliances in Schools Program is designed to promote natural gas appliances where cost-efficient, in Home Economic Departments in schools located in our Company's service area. The program provides teaching assistance on energy conservation and on the use, care, and safety of natural gas appliances through a Company-employed home economist.

REPORTING PERIOD: January 2010 through August 2010

PROGRAM SUMMARY:

Program costs for the period were \$0.

CITY GAS COMPANY OF FLORIDA

Schedule C-5
PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL PROPANE CONVERSION - PROGRAM 6

DESCRIPTION: The Residential Propane Conversion Program is designed to promote the conversion of existing residential propane appliances to utilize efficient natural gas. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the conversion of their existing propane appliances to utilize natural gas.

PROGRAM ALLOWANCES:

Furnace	\$200
Water Heater	100
Dryer	50
Range	25

REPORTING PERIOD: January 2010 through August 2010

PROGRAM SUMMARY:

Program costs for the period were \$0

CITY GAS COMPANY OF FLORIDA

Schedule C-5
PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL WATER HEATER RETENTION - PROGRAM 7

DESCRIPTION: The Residential Water Heater Retention Program is designed to promote the retention of energy efficient natural gas water heaters in existing residential structures. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the purchase and installation of energy efficient natural gas appliances.

PROGRAM ALLOWANCES:

Gas Storage Tank Water Heating	\$350
Gas High Efficiency Storage Tank Water Heating (82% AFUE+) .	400
Gas Tankless Water Heating	550
Gas Heating	500
Gas Cooking	100
Gas Clothe Drying	100

REPORTING PERIOD: January 2010 through August 2010

PROGRAM SUMMARY:

Program costs for the period were \$1,353,984

CITY GAS COMPANY OF FLORIDA

Schedule C-5
PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL CUT AND CAP - PROGRAM 8

DESCRIPTION: The Residential Cut and Cap Program is designed to encourage the re-activation of existing residential service lines that are scheduled to be cut off and capped. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the purchase and/or lease and the installation of energy efficient natural gas appliances.

PROGRAM ALLOWANCES:

Service re-activation.....	\$200
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REPORTING PERIOD: January 2010 through August 2010

PROGRAM SUMMARY:

Program costs for the period were \$3,272

CITY GAS COMPANY OF FLORIDA

Schedule C-5
PROGRAM PROGRESS REPORT

NAME: COMMERCIAL/INDUSTRIAL CONVERSION - PROGRAM 9

DESCRIPTION: The Commercial/Industrial Conversion Program is designed to promote the conversion of commercial and industrial inefficient non-gas equipment to energy efficient natural gas. The program offers incentives in the form of cash allowances to existing commercial and industrial businesses located in existing structures, to assist in defraying the incremental first costs associated with the installation of natural gas supply lines, internal piping, venting and equipment.

PROGRAM ALLOWANCES:

Per 100,000 BTU input rating..... \$75

REPORTING PERIOD: January 2010 through August 2010

PROGRAM SUMMARY:

Program costs for the period were \$273,851

CITY GAS COMPANY OF FLORIDA

Schedule C-5
PROGRAM PROGRESS REPORT

NAME: COMMERCIAL/INDUSTRIAL ALTERNATIVE TECHNOLOGY INCENTIVE - PROGRAM 10

DESCRIPTION: The Commercial/Industrial Alternative Technology Incentive Program (ATI) is designed to encourage commercial and industrial business owners to install alternate technologies that utilize natural gas that are not covered by one of the other City Gas Energy Conservation Programs, but which cost-effectively reduce the total utility expense of the business. The program offers incentives based on the cost-effectiveness under a life-cycle analysis utilizing a computerized energy consumption simulation model.

PROGRAM ALLOWANCES:

Payback period of three years subject to a maximum incentive of three times the projected incremental annualized margin.

REPORTING PERIOD: January 2010 through August 2010

PROGRAM SUMMARY:

Program costs for the period were \$1,777

Docket No. 110004-GU

EXHIBIT _____ (JMH-1)

SEBRING GAS SYSTEM, INC.

CONSERVATION COST RECOVERY TRUE-UP

January 1, 2010 through December 31, 2010

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 110004-GU **EXHIBIT** 10

PARTY SEBRING GAS COMPANY (DIRECT)

DESCRIPTION JERRY H. MELENDY, JR. (JMH-1)

DATE 11/01/11

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ADJUSTED NET TRUE-UP
FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

END OF PERIOD TRUE-UP

PRINCIPLE	(\$13,444)	
INTEREST	<u>(\$52)</u>	(\$13,496)

LESS PROJECTED TRUE-UP

PRINCIPLE	\$13,004	
INTEREST	(\$53)	\$12,951

ADJUSTED NET TRUE-UP (\$26,447)

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS
ACTUAL VERSUS ESTIMATED

JANUARY 2010 THROUGH DECEMBER 2010

	<u>ACTUAL</u>	<u>PROJECTED</u>	<u>DIFFERENCE</u>
CAPITAL INVESTMENT	\$0	\$0	\$0
PAYROLL & BENEFITS	\$5,811	\$4,840	\$971
MATERIALS & SUPPLIES	\$0	\$155	(\$155)
ADVERTISING	\$10,398	\$10,908	(\$510)
INCENTIVES	\$12,500	\$15,225	(\$2,725)
OUTSIDE SERVICES	\$8,559	\$9,312	(\$753)
VEHICLES	\$0	\$0	\$0
OTHER	<u>\$15</u>	<u>\$0</u>	<u>\$15</u>
SUB TOTAL	\$37,283	\$40,440	(\$3,157)
PROGRAM REVENUES	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
TOTAL PROGRAM COSTS	\$37,283	\$40,440	(\$3,157)
LESS: PAYROLL ADJUSTMENTS	\$0	\$0	\$0
AMOUNTS INCLUDED IN RATE BASE	\$0	\$0	\$0
CONSERVATION REVENUES APPLICABLE TO THE PERIOD	(\$50,728)	(\$27,436)	(\$23,292)
ROUNDING ADJUSTMENTS	<u>\$1</u>	<u>\$0</u>	<u>\$1</u>
TRUE-UP BEFORE INTEREST	(\$13,444)	\$13,004	(\$26,448)
INTEREST PROVISION	(\$52)	(\$53)	\$1
END OF PERIOD TRUE-UP	<u>(\$13,496)</u>	<u>\$12,951</u>	<u>(\$26,447)</u>
() REFLECTS OVER-RECOVERY			

Actual Conservation Program Costs per Program
 For Months: January 2010 through December 2010

Program Name	<u>Capital Investment</u>	<u>Payroll & Benefits</u>	<u>Materials & Supplies</u>	<u>Advertising</u>	<u>Incentives</u>	<u>Outside Services</u>	<u>Vehicles</u>	<u>Other</u>	<u>TOTAL</u>
Program 1: Res. New Home Const.	\$0	\$1,937	\$0	\$3,466	\$6,300	\$2,853	\$0	\$5	\$14,561
Program 2: Res. Appliance Replace	\$0	\$1,937	\$0	\$3,466	\$6,200	\$2,853	\$0	\$5	\$14,461
Program 3: Customer Retention	\$0	\$1,937	\$0	\$3,466	\$0	\$2,853	\$0	\$5	\$8,261
TOTAL	\$0	\$5,811	\$0	\$10,398	\$12,500	\$8,559	\$0	\$15	\$37,283

Conservation Costs per Program - Variance Actual Versus Projected
 For Months: January 2010 through December 2010

Program Name	Capital <u>Investment</u>	Payroll & <u>Benefits</u>	Materials & <u>Supplies</u>	<u>Advertising</u>	<u>Incentives</u>	Outside <u>Services</u>	<u>Vehicles</u>	<u>Other</u>	<u>TOTAL</u>
Program 1: Res. New Home Const.	\$0	\$1,367	\$0	\$2,318	\$3,700	\$2,053	\$0	\$5	\$9,443
Program 2: Res. Appliance Replace	\$0	\$1,367	\$0	\$2,318	\$4,200	\$2,053	\$0	\$5	\$9,943
Program 3: Customer Retention	\$0	\$1,367	\$0	\$2,318	(\$1,000)	\$2,053	\$0	\$5	\$4,743
TOTAL	\$0	\$4,101	\$0	\$6,954	\$6,900	\$6,159	\$0	\$15	\$24,129

Energy conservation Adjustment Calculation of True-Up and Interest Provision
 Summary of Expenses By program By Month
 For Month January 2010 through December 2010

Program Name	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>TOTAL</u>
Program 1: Res. New Home Const.	\$529	\$169	\$425	\$959	\$1,251	\$442	\$1,824	\$5,941	\$441	\$649	\$1,464	\$466	\$14,562
Program 2: Res. Appliance Replace	\$1,054	\$694	\$950	\$1,484	\$1,701	\$442	\$2,349	\$1,491	\$441	\$1,174	\$1,339	\$1,340	\$14,461
Program 3: Customer Retention	\$529	\$169	\$425	\$959	\$1,251	\$442	\$1,824	\$441	\$441	\$649	\$664	\$465	\$8,261
TOTAL	\$2,113	\$1,032	\$1,801	\$3,403	\$4,202	\$1,326	\$5,998	\$7,874	\$1,324	\$2,472	\$3,467	\$2,272	\$37,284

SCHEDULE CT-3

PAGE 2 OF 3

Company: Sebring Gas System, Inc.

Docket No. 110004-GU

Exhibit JHM-1

Page 6 of 15

Energy conservation Adjustment Calculation of True-Up and Interest Provision

For Mont January 2010 through December 2010

Conservation

Revenues	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>TOTAL</u>
1 RCS AUDIT FEES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2 OTHER PROGRAM REVS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3 CONSERV. ADJ. REVS	<u>(\$3,216)</u>	<u>(\$2,780)</u>	<u>(\$2,917)</u>	<u>(\$2,170)</u>	<u>(\$2,016)</u>	<u>(\$2,023)</u>	<u>(\$1,827)</u>	<u>(\$1,792)</u>	<u>(\$1,843)</u>	<u>(\$2,043)</u>	<u>(\$1,999)</u>	<u>(\$2,821)</u>	<u>(\$27,447)</u>
4 TOTAL REVENUES	<u>(\$3,216)</u>	<u>(\$2,780)</u>	<u>(\$2,917)</u>	<u>(\$2,170)</u>	<u>(\$2,016)</u>	<u>(\$2,023)</u>	<u>(\$1,827)</u>	<u>(\$1,792)</u>	<u>(\$1,843)</u>	<u>(\$2,043)</u>	<u>(\$1,999)</u>	<u>(\$2,821)</u>	<u>(\$27,447)</u>
5 PRIOR PERIOD TRUE-UP NOT APPLICABLE													
TO THIS PERIOD	<u>(\$1,940)</u>	($1,940)	($1,940)	($1,940)	($1,940)	($1,940)	($1,940)	($1,940)	($1,940)	($1,940)	($1,940)	($1,940)	<u>(\$23,281)</u>
6 CONSERVATION REVS APPLICABLE TO THIS PERIOD	<u>(\$5,156)</u>	<u>(\$4,720)</u>	<u>(\$4,857)</u>	<u>(\$4,110)</u>	<u>(\$3,956)</u>	<u>(\$3,963)</u>	<u>(\$3,767)</u>	<u>(\$3,732)</u>	<u>(\$3,783)</u>	<u>(\$3,983)</u>	<u>(\$3,939)</u>	<u>(\$4,761)</u>	<u>(\$50,728)</u>
7 CONSERVATION EXPS (FROM CT-3, PAGE 1)	\$2,113	\$1,032	\$1,801	\$3,403	\$4,202	\$1,326	\$5,998	\$7,874	\$1,324	\$2,472	\$3,467	\$2,272	\$37,284
8 TRUE-UP THIS PERIOD	<u>(\$3,043)</u>	<u>(\$3,688)</u>	<u>(\$3,057)</u>	<u>(\$707)</u>	<u>\$246</u>	<u>(\$2,637)</u>	<u>\$2,231</u>	<u>\$4,142</u>	<u>(\$2,459)</u>	<u>(\$1,511)</u>	<u>(\$472)</u>	<u>(\$2,489)</u>	<u>(\$13,444)</u>
9 INT. PROV. THIS PERIOD (FROM CT-3, PAGE 3)	<u>(\$4)</u>	<u>(\$4)</u>	<u>(\$5)</u>	<u>(\$5)</u>	<u>(\$6)</u>	<u>(\$7)</u>	<u>(\$6)</u>	<u>(\$4)</u>	<u>(\$3)</u>	<u>(\$3)</u>	<u>(\$3)</u>	<u>(\$3)</u>	<u>(\$52)</u>
10 TRUE-UP & INT. PROV. BEGINNING OF MONTH.	<u>(\$23,281)</u>	<u>(\$24,388)</u>	<u>(\$26,140)</u>	<u>(\$27,261)</u>	<u>(\$26,033)</u>	<u>(\$23,853)</u>	<u>(\$24,557)</u>	<u>(\$20,392)</u>	<u>(\$14,313)</u>	<u>(\$14,836)</u>	<u>(\$14,410)</u>	<u>(\$12,944)</u>	
11 PRIOR TRUE-UP COLLECTED (REFUNDED)	<u>\$1,940</u>	$1,940	$1,940	$1,940	$1,940	$1,940	$1,940	$1,940	$1,940	$1,940	$1,940	$1,940	
TOTAL NET TRUE-UP													
12 (SUM LINES 8+9+10+11)	<u>(24,388)</u>	<u>(26,140)</u>	<u>(27,261)</u>	<u>(26,033)</u>	<u>(23,853)</u>	<u>(24,557)</u>	<u>(20,392)</u>	<u>(14,313)</u>	<u>(14,836)</u>	<u>(14,410)</u>	<u>(12,944)</u>	<u>(13,496)</u>	<u>(13,496)</u>

Calculation of True-Up and Interest Provision
For Months: January 2010 through December 2010

Interest Provision	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
1 BEGINNING TRUE-UP	(\$23,281)	(\$24,384)	(\$26,131)	(\$27,247)	(\$26,015)	(\$23,829)	(\$24,525)	(\$20,354)	(\$14,272)	(\$14,791)	(\$14,362)	(\$12,894)	
ENDING TRUE-UP BEFORE													
2 INTEREST	(\$24,384)	(\$26,131)	(\$27,247)	(\$26,015)	(\$23,829)	(\$24,525)	(\$20,354)	(\$14,272)	(\$14,791)	(\$14,362)	(\$12,894)	(\$13,444)	
TOTAL BEGINNING &													
3 ENDING TRUE-UP	(\$47,665)	(\$50,515)	(\$53,378)	(\$53,262)	(\$49,844)	(\$48,354)	(\$44,879)	(\$34,626)	(\$29,063)	(\$29,153)	(\$27,256)	(\$26,338)	
AVERAGE TRUE-UP													
4 (LINE 3 x 50%)	<u>(\$23,832)</u>	<u>(\$25,257)</u>	<u>(\$26,689)</u>	<u>(\$26,631)</u>	<u>(\$24,922)</u>	<u>(\$24,177)</u>	<u>(\$22,440)</u>	<u>(\$17,313)</u>	<u>(\$14,532)</u>	<u>(\$14,577)</u>	<u>(\$13,628)</u>	<u>(\$13,169)</u>	
INT. RATE - 1ST DAY													
5 OF REPORTING MONTH	0.20%	0.20%	0.21%	0.21%	0.23%	0.34%	0.35%	0.28%	0.28%	0.25%	0.25%	0.25%	
INT. RATE - 1ST DAY													
6 OF SUBSEQUENT MONTH	<u>0.20%</u>	<u>0.21%</u>	<u>0.21%</u>	<u>0.23%</u>	<u>0.34%</u>	<u>0.35%</u>	<u>0.28%</u>	<u>0.28%</u>	<u>0.25%</u>	<u>0.25%</u>	<u>0.25%</u>	<u>0.25%</u>	
7 TOTAL (LINES 5 + 6)	0.40%	0.41%	0.42%	0.44%	0.57%	0.69%	0.63%	0.56%	0.53%	0.50%	0.50%	0.50%	
AVG. INT. RATE													
8 (LINE 7 x 50%)	0.20%	0.21%	0.21%	0.22%	0.29%	0.35%	0.32%	0.28%	0.27%	0.25%	0.25%	0.25%	
MONTHLY AVG.													
9 INT. RATE	0.02%	0.02%	0.02%	0.02%	0.02%	0.03%	0.03%	0.02%	0.02%	0.02%	0.02%	0.02%	
10 INTEREST PROVISION													
(LINE 4 x LINE 9)	<u>(\$4)</u>	<u>(\$4)</u>	<u>(\$5)</u>	<u>(\$5)</u>	<u>(\$6)</u>	<u>(\$7)</u>	<u>(\$6)</u>	<u>(\$4)</u>	<u>(\$3)</u>	<u>(\$3)</u>	<u>(\$3)</u>	<u>(\$3)</u>	<u>(\$52)</u>

SEBRING GAS SYSTEM, INC.

Reconciliation and Explanation of differences between Filing and
PSC Audit Report for January 2010 through December 2010.

NO DIFFERENCES ARE KNOWN AS OF THE DATE OF THIS FILING

Sebring Gas System, Inc.
Program Description and Progress

Program Title:

Residential New Construction Program

Program Description:

The Residential New Construction Program is designed to increase the overall penetration of natural gas in the single family and multi-family construction residential markets of the Company's service territory by expanding consumer energy options in new homes.

For the period January 1, 2010 through September 2, 2010, the Company operated under the terms of Order No. PSC-07-0693-TRF-EG, issued on August 24, 2007.

Order No. PSC-07-0639-TRF-EG prescribed the following Residential New Construction Cash Allowances:

Gas Storage Tank Water Heater	\$350
Gas Tankless Water Heater	\$450
Gas Heating	\$350
Gas Cooking	\$100
Gas Clothes Drying	\$100

For the period September 2, 2010 through December 31, 2010, the Company operated under the terms of Order No. PSC-10-0551-PAA-EG, Issued September 2, 2010.

Order No. PSC-10-0551-PAA-EG prescribed the following Residential New Construction Cash Allowances:

Gas Storage Tank Water Heater	\$350
Gas High Efficiency Stg. Tank Water Heater	\$400
Gas Tankless Water Heater	\$550
Gas Heating	\$500
Gas Cooking	\$150
Gas Clothes Drying	\$100

Program Projections:

For the twelve month period January 2010 through December 2010, the Company estimated that thirty (30) new homes would be connected to its gas system and qualify for allowances. During this period, eleven (11) new home allowances were paid.

Program Fiscal Expenditures:

During 2010 expenditures for the Residential New Construction Program totaled \$14,561..

Program Progress Summary:

Since the inception of the Residential Construction Program in July 2007, thirteen (13) new home allowances have been paid. The Company representatives continue to work closely with area builders to promote the installation of natural gas appliances in new residences.

Sebring Gas System, Inc.
Program Description and Progress

Program Title:

Residential Appliance Replacement Program

Program Description:

The Residential Appliance Replacement Program is designed to encourage the replacement of inefficient non-natural gas residential appliances with energy efficient natural gas appliances. Incentives are offered for the replacement of non-gas water heating, heating, cooking or clothes drying appliances through the purchase and/or lease of energy efficient natural gas appliances. .

For the period January 1, 2010 through September 2, 2010, the Company operated under the terms of Order No. PSC-07-0693-TRF-EG, issued on August 24, 2007.

Order No. PSC-07-0639-TRF-EG prescribed the following Residential Appliance Replacement Cash Allowances:

Gas Storage Tank Water Heater	\$525
Gas Tankless Water Heater	\$525
Gas Heating	\$625
Gas Cooking	\$100
Gas Clothes Drying	\$100

For the period September 2, 1020 through December 31, 2010, the Company operated under the terms of Order No. PSC-10-0551-PAA-EG, Issued September 2, 2010.

Order No. PSC-10-0551-PAA-EG prescribed the following Residential Appliance Replacement Cash Allowances:

Gas Storage Tank Water Heater	\$500
Gas High Efficiency Stg. Tank Water Heater	\$550
Gas Tankless Water Heater	\$675
Gas Heating	\$725
Gas Cooking	\$200
Gas Clothes Drying	\$150

Program Projections:

For the twelve month period January 2010 through December 2010, the Company estimated that twelve (12) residential appliance replacements would qualify for allowances. During this period, eleven (11) allowances were paid.

Program Fiscal Expenditures:

During 2010 expenditures for the Residential Appliance Replacement Program totaled \$14,461.

Program Progress Summary:

Since the inception of the Residential Construction Program in July 2007, fifteen (15) residential appliances replacement allowances have been paid.

Sebring Gas System, Inc.
Program Description and Progress

Program Title:

Residential Appliance Retention Program

Program Description:

The company offers the Residential Appliance Retention Program to existing customers to promote the retention of energy efficient appliances and encourage the continued use of natural gas in the home. As an incentive to continue to provide substantial benefits to the customer and utilize ore resources effectively , this program offers cash allowances to the customer.

For the period January 1, 2010 through September 2, 2010, the Company operated under the terms of Order No. PSC-07-0693-TRF-EG, issued on August 24, 2007.

Order No. PSC-07-0639-TRF-EG prescribed the following Residential Appliance Retention Cash Allowances:

Gas Storage Tank Water Heater	\$350
Gas Tankless Water Heater	\$450
Gas Heating	\$350
Gas Cooking	\$100
Gas Clothes Drying	\$100

For the period September 2, 1020 through December 31, 2010, the Company operated under the terms of Order No. PSC-10-0551-PAA-EG, Issued September 2, 2010.

Order No. PSC-10-0551-PAA-EG prescribed the following Residential Appliance Retention Cash Allowances:

Gas Storage Tank Water Heater	\$350
Gas High Efficiency Stg. Tank Water Heater	\$400
Gas Tankless Water Heater	\$550
Gas Heating	\$500
Gas Cooking	\$100
Gas Clothes Drying	\$100

Program Projections:

For the twelve month period January 2010 through December 2010, the Company estimated that five (5) residential appliance retentions would qualify for allowances. During this period, no allowances were paid.

Program Fiscal Expenditures:

During 2010 expenditures for the Residential Appliance Retention Program totaled \$8,261.

Program Progress Summary:

Since the inception of the Residential Construction Program in July 2007, six (6) residential appliances replacement allowances have been paid.

ENERGY CONSERVATION ADJUSTMENT
 SUMMARY OF COST RECOVERY CLAUSE CALCULATION
 JANUARY 2012 THROUGH DECEMBER 2012

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE1)	\$ 34,950
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11)	\$ (17,791)
3. TOTAL (LINE 1 AND 2)	\$ 17,159

RATE SCHEDULE	BILLS	THERM SALES	CUSTOMER CHARGE REVENUES	DELIVERY CHARGE	TOTAL CUST & DELIVERY CHG REVENUE	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS THERM	TAX FACTOR	CONSERV FACTOR
TS-1	3,763	28,287	\$34,980	\$17,093	\$52,073	\$3,598	6.91%	0.12721	1.00503	0.12785
TS-2	782	19,019	\$9,360	\$9,382	\$18,742	\$1,222	6.52%	0.06424	1.00503	0.06456
TS-3	883	264,030	\$30,905	\$113,234	\$144,139	\$12,139	8.42%	0.04598	1.00503	0.04621
TS-4	406	396,536	<u>\$60,900</u>	\$133,434	\$194,334	\$15,108	7.77%	0.03810	1.00503	0.03829
TOTAL	5,834	707,872	\$136,145	\$273,141	\$409,286	\$32,067				

ESTIMATED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH
JANUARY 2012 THROUGH DECEMBER 2012

<u>PROGRAM</u>	<u>JAN</u> <u>2012</u>	<u>FEB</u> <u>2012</u>	<u>MAR</u> <u>2012</u>	<u>APR</u> <u>2012</u>	<u>MAY</u> <u>2012</u>	<u>JUN</u> <u>2012</u>	<u>JUL</u> <u>2012</u>	<u>AUG</u> <u>2012</u>	<u>SEP</u> <u>2012</u>	<u>OCT</u> <u>2012</u>	<u>NOV</u> <u>2012</u>	<u>DEC</u> <u>2012</u>	<u>TOTAL</u>
1 RESIDENTIAL NEW CONSTRUCTION	\$555	\$555	\$554	\$554	\$554	\$554	\$554	\$554	\$554	\$554	\$554	\$554	\$6,650
2 RESIDENTIAL APPLIANCE REPLACEMENT	\$1,221	\$1,221	\$1,221	\$1,221	\$1,221	\$1,221	\$1,221	\$1,221	\$1,221	\$1,221	\$1,220	\$1,220	\$14,650
3 RESIDENTIAL APPLIANCE RETENTION	\$1,138	\$1,138	\$1,138	\$1,138	\$1,138	\$1,138	\$1,137	\$1,137	\$1,137	\$1,137	\$1,137	\$1,137	\$13,650
TOTAL ALL PROGRAMS	\$2,914	\$2,914	\$2,913	\$2,913	\$2,913	\$2,913	\$2,912	\$2,912	\$2,912	\$2,912	\$2,911	\$2,911	\$34,950

COMPANY:

Sebring Gas System, Inc.

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ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM

JANUARY 2012 THROUGH DECEMBER 2012

PROGRAM	CAPITAL INVESTMENT	PAYROLL	MATERIAL & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 RESIDENTIAL NEW CONSTRUCTION	\$0	\$2,000	\$150	\$3,000	\$0	\$1,500	\$0	\$0	\$6,650
2 RESIDENTIAL APPLIANCE REPLACEMENT	\$0	\$2,000	\$150	\$3,000	\$8,000	\$1,500	\$0	\$0	\$14,650
3 RESIDENTIAL APPLIANCE RETENTION	\$0	\$2,000	\$150	\$3,000	\$7,000	\$1,500	\$0	\$0	\$13,650
PROGRAM COSTS	\$0	\$6,000	\$450	\$9,000	\$15,000	\$4,500	\$0	\$0	\$34,950

COMPANY:

Sebring Gas System, Inc.

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ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM

JANUARY 2011 THROUGH DECEMBER 2011

<u>PROGRAM</u>	CAPITAL INVESTMENT	PAYROLL	MATERIAL & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 RESIDENTIAL NEW CONSTRUCTION									
A. ACTUAL	\$0	\$1,314	\$0	\$2,126	\$0	\$0	\$0	\$0	\$3,440
B. ESTIMATED	<u>\$0</u>	<u>\$657</u>	<u>\$0</u>	<u>\$1,063</u>	<u>\$0</u>	<u>\$1,400</u>	<u>\$0</u>	<u>\$0</u>	<u>\$3,120</u>
TOTAL	\$0	\$1,971	\$0	\$3,189	\$0	\$1,400	\$0	\$0	\$6,560
2 RESIDENTIAL APPLIANCE REPLACEMENT									
A. ACTUAL	\$0	\$1,314	\$0	\$2,127	\$6,700	\$0	\$0	\$0	\$10,141
B. ESTIMATED	<u>\$0</u>	<u>\$657</u>	<u>\$0</u>	<u>\$1,062</u>	<u>\$3,350</u>	<u>\$1,400</u>	<u>\$0</u>	<u>\$0</u>	<u>\$6,469</u>
TOTAL	\$0	\$1,971	\$0	\$3,189	\$10,050	\$1,400	\$0	\$0	\$16,610
3 RESIDENTIAL APPLIANCE RETENTION									
A. ACTUAL	\$0	\$1,314	\$0	\$2,125	\$2,250	\$0	\$0	\$0	\$5,689
B. ESTIMATED	<u>\$0</u>	<u>\$657</u>	<u>\$0</u>	<u>\$1,064</u>	<u>\$1,125</u>	<u>\$1,400</u>	<u>\$0</u>	<u>\$0</u>	<u>\$4,246</u>
TOTAL	\$0	\$1,971	\$0	\$3,189	\$3,375	\$1,400	\$0	\$0	\$9,935
4 CONSERVATION EDUCATION									
A. ACTUAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B. ESTIMATED	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
TOTAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
SUB-TOTAL	<u>\$0</u>	<u>\$5,913</u>	<u>\$0</u>	<u>\$9,567</u>	<u>\$13,425</u>	<u>\$4,200</u>	<u>\$0</u>	<u>\$0</u>	<u>\$33,105</u>

COMPANY:

Sebring Gas System, Inc.

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ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
JANUARY 2011 THROUGH DECEMBER 2011

<u>PROGRAM</u>	CAPITAL INVESTMENT	PAYROLL	MATERIAL & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	\$0	\$5,913	\$0	\$9,567	\$13,425	\$4,200	\$0	\$0	\$33,105
5 PROGRAM									
A. ACTUAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B. ESTIMATED	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
TOTAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
6 PROGRAM									
A. ACTUAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B. ESTIMATED	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
TOTAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
7 PROGRAM									
A. ACTUAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B. ESTIMATED	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
TOTAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PROGRAM COSTS	\$0	\$5,913	\$0	\$9,567	\$13,425	\$4,200	\$0	\$0	\$33,105

CONSERVATION PROGRAM COSTS BY PROGRAM
ACTUAL / ESTIMATED
JANUARY 2011 THROUGH DECEMBER 2011

PROGRAM	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	actual	total	difference
	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011	2011		jan-aug	less actual jan-aug	
1 RESIDENTIAL NEW CONSTRUCTION	\$438	\$615	\$690	\$407	\$414	\$347	\$264	\$265	\$780	\$780	\$780	\$780	\$6,560	\$3,440	\$3,120	\$0
2 RESIDENTIAL APPLIANCE REPLACEMENT	\$438	\$1,290	\$1,516	\$1,482	\$414	\$2,372	\$1,689	\$940	\$1,617	\$1,617	\$1,617	\$1,618	\$16,610	\$10,141	\$6,469	\$0
3 RESIDENTIAL APPLIANCE RETENTION	\$438	\$915	\$690	\$907	\$414	\$697	\$264	\$1,364	\$1,061	\$1,061	\$1,062	\$1,062	\$9,935	\$5,689	\$4,246	\$0
TOTAL ALL PROGRAMS	\$1,314	\$2,820	\$2,896	\$2,796	\$1,242	\$3,416	\$2,217	\$2,569	\$3,458	\$3,458	\$3,459	\$3,460	\$33,105			

ENERGY CONSERVATION ADJUSTMENT
JANUARY 2011 THROUGH DECEMBER 2011

CONSERVATION REVENUES	JAN 2011	FEB 2011	MAR 2011	APR 2011	MAY 2011	JUN 2011	JUL 2011	AUG 2011	SEP 2011	OCT 2011	NOV 2011	DEC 2011	TOTAL
RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER PROGRAM REV	0	0	0	0	0	0	0	0	0	0	0	0	0
1. ECCR REVENUE	(4,104)	(3,396)	(3,580)	(2,879)	(2,882)	(2,665)	(2,484)	(2,766)	(3,130)	(3,440)	(3,662)	(2,463)	(37,452)
2. CONSERV. ADJ. REV. (NET OF REV. TAXES)	0	0	0	0	0	0	0	0	0	0	0	0	0
3. TOTAL REVENUES	(4,104)	(3,396)	(3,580)	(2,879)	(2,882)	(2,665)	(2,484)	(2,766)	(3,130)	(3,440)	(3,662)	(2,463)	(37,452)
4. PRIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	0	0	0	0	0	0	0	0	0	0	0	0	0
5. CONSERV. REVS. APPLIC. TO PERIOD	(4,104)	(3,396)	(3,580)	(2,879)	(2,882)	(2,665)	(2,484)	(2,766)	(3,130)	(3,440)	(3,662)	(2,463)	(37,452)
6. CONSERVATION EXPS. (FORM C-3, PAGE 3)	1,314	2,820	2,896	2,796	1,242	3,416	2,217	2,569	3,458	3,458	3,459	3,460	33,105
7. TRUE-UP THIS PERIOD	(2,790)	(576)	(684)	(83)	(1,640)	751	(267)	(197)	328	18	(203)	997	(4,347)
8. INTEREST THIS PERIOD (C-3, PAGE 5)	(3)	(3)	(3)	(3)	(4)	(4)	(4)	(4)	(4)	(4)	(4)	(3)	(43)
9. TRUE-UP & INT BEGIN OF MONTH	(13,444)	(16,231)	(16,804)	(17,484)	(17,565)	(19,201)	(18,446)	(18,709)	(18,902)	(18,570)	(18,548)	(18,747)	(13,444)
10. PRIOR TRUE-UP COLLECT / (REFUND)	0	0	0	0	0	0	0	0	0	0	0	0	0
11. END OF PERIOD TOTAL NET TRUE-UP	(16,234)	(16,807)	(17,487)	(17,568)	(19,205)	(18,450)	(18,713)	(18,906)	(18,574)	(18,552)	(18,751)	(17,751)	(17,791)

COMPANY: Sebring Gas System, Inc.

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CALCULATION OF TRUE-UP AND INTEREST PROVISION
JANUARY 2011 THROUGH DECEMBER 2011

INTEREST PROVISION	JAN 2011	FEB 2011	MAR 2011	APR 2011	MAY 2011	JUN 2011	JUL 2011	AUG 2011	SEP 2011	OCT 2011	NOV 2011	DEC 2011	TOTAL
BEGINNING TRUE-UP	(13,444)	(16,231)	(16,804)	(17,484)	(17,565)	(19,201)	(18,446)	(18,709)	(18,902)	(18,570)	(18,548)	(18,747)	
END. T-UP BEFORE INT. (C3,4)	(16,231)	(16,804)	(17,484)	(17,565)	(19,201)	(18,446)	(18,709)	(18,902)	(18,570)	(18,548)	(18,747)	(17,748)	
TOTAL BEG. & END. T-UP	(29,675)	(33,034)	(34,288)	(35,049)	(36,765)	(37,647)	(37,155)	(37,611)	(37,472)	(37,118)	(37,296)	(36,495)	
AVERAGE TRUE-UP	(14,837)	(16,517)	(17,144)	(17,525)	(18,383)	(18,823)	(18,578)	(18,806)	(18,736)	(18,559)	(18,648)	(18,248)	
INT. RATE-FIRST DAY OF REPORTING BUSINESS MTH.	0.25%	0.25%	0.25%	0.23%	0.23%	0.23%	0.23%	0.23%	0.23%	0.23%	0.23%	0.23%	
INT. RATE-FIRST DAY OF SUBSEQUENT BUSINESS MTH	0.25%	0.25%	0.23%	0.23%	0.23%	0.23%	0.23%	0.23%	0.23%	0.23%	0.23%	0.23%	
TOTAL	0.50%	0.50%	0.48%	0.46%	0.46%	0.46%	0.46%	0.46%	0.46%	0.46%	0.46%	0.46%	
AVG INTEREST RATE	0.25%	0.25%	0.24%	0.23%	0.23%	0.23%	0.23%	0.23%	0.23%	0.23%	0.23%	0.23%	
MONTHLY AVG. INT. RATE	0.0208%	0.0208%	0.0198%	0.0190%	0.0192%	0.0192%	0.0192%	0.0192%	0.0192%	0.0192%	0.0192%	0.0192%	
INTEREST PROVISION	\$ (3)	\$ (3)	\$ (3)	\$ (3)	\$ (4)	\$ (4)	\$ (4)	\$ (4)	\$ (4)	\$ (4)	\$ (4)	\$ (3)	\$ (43)

**Sebring Gas System, Inc.
Program Description and Progress**

Program Title

Residential New Construction Program

Reporting Period

January 2011 through December 2011

Program Description

This program is designed to increase the overall penetration of natural gas in the single family and multi-family residential construction markets of Sebring Gas System, Inc. (the Company)'s service territory by expanding consumer energy options in new homes. Incentives are offered to any home builder or developer who installs the below listed energy efficient appliances.

Current Approved Allowances

- \$350 Gas Storage Tank Water Heating
- \$400 Gas High Efficiency Storage tank Water Heater
- \$550 Tankless Water Heating
- \$500 Gas Heating
- \$150 Gas Cooking
- \$100 Gas Clothes Drying

Program Activity and Projections

During the eight-month reporting period January 2011 through August 2011, no (0) new home allowances were paid. The Company projects no (0) new home construction will qualify for allowances during the period September through December 2011.

Program Fiscal Expenditures

During the eight months reporting period, actual expenditures for this program totaled \$3,440. The Company projects that total expenditures will equal \$6,560 for the 2011 annual period.

Sebring Gas System, Inc.
Program Description and Progress

Program Title

Residential Appliance Replacement Program

Reporting Period

January 2011 through December 2011

Program Description

This program is designed to encourage the replacement of inefficient non-natural gas residential appliances with energy efficient natural gas appliances. Incentives are offered for the replacement of non-gas appliances through the purchase of energy efficient natural gas appliances.

Current Approved Allowances

\$500 Gas Storage Tank Water Heating
\$550 Gas High Efficiency Storage tank Water Heater
\$675 Tankless Water Heating
\$725 Gas Heating
\$200 Gas Cooking
\$150 Gas Clothes Drying

Program Activity and Projections

During the eight-month reporting period January 2011 through August 2011, twelve (12) residential appliance replacement allowances were paid. The Company projects six (6) appliance replacement allowances will be paid during the period September through December 2011.

Sebring Gas System, Inc.
Program Description and Progress

Residential Appliance Replacement Program, continued from page 5 of 5

Program Fiscal Expenditures

During the eight months reporting period, actual expenditures for this program totaled \$10,141. The Company projects that total expenditures will equal \$16,610 for the 2011 annual period.

**Sebring Gas System, Inc.
Program Description and Progress**

Program Title

Residential Appliance Retention Program

Reporting Period

January 2011 through December 2011

Program Description

This program is designed to encourage existing customers to continue to use natural gas in the home. As an incentive to continue to provide substantial benefits to the customer and utilize our county's resources effectively, this program offers cash allowances to the customer.

Current Approved Allowances

- \$350 Gas Storage Tank Water Heating
- \$400 Gas High Efficiency Storage tank Water Heater
- \$550 Tankless Water Heating
- \$500 Gas Heating
- \$100 Gas Cooking
- \$100 Gas Clothes Drying

Program Activity and Projections

During the eight-month reporting period January 2011 through August 2011, five (5) residential appliance retention allowances were paid. The Company projects three (3) residential appliance retention allowances will be paid during the period September through December 2011.

Program Fiscal Expenditures

During the eight months reporting period, actual expenditures for this program totaled \$5,689. The Company projects that total expenditures will equal \$9,935 for the 2011 annual period.

Sebring Gas System, Inc.
Program Description and Progress

Program Title

Conservation Education Program

Reporting Period

January 2011 through December 2011

Program Description

The object of this program is to inform consumers about the Company's energy conservation programs and provide general information on energy efficiency measures that will reduce energy consumption and costs.

Program Activity and Projections:

The Company continues to communicate with several homebuilders, appliance retailers and contractors in its service area to provide information on its programs. The Company attends local builder association meetings, participating in their events. The Company continues to use a part-time outside contract sales group in an attempt to increase program participation. In 2009, the Company began participation in the Get Gas Florida consumer education program supported by the Florida Natural Gas Association. In the year 2010 the Company began a program of direct mailings to inform the public located within its service area of the benefit of using natural gas and the awareness of the programs offered by the Company.

Program Fiscal Expenditures:

During the year 2011, the Company booked the expenditures for the education program to the various incentive programs.

**ADJUSTED NET TRUE-UP
JANUARY 2010 THROUGH DECEMBER 2010**

END OF PERIOD NET TRUE-UP

PRINCIPAL	-1,351,764	
INTEREST	<u>-4,787</u>	<u>-1,356,551</u>

LESS PROJECTED TRUE-UP

PRINCIPAL	-1,099,671	
INTEREST	<u>-4,886</u>	<u>-1,104,557</u>

ADJUSTED NET TRUE-UP

-251,994

() REFLECTS OVER-RECOVERY

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 110004-GU

EXHIBIT 11

PARTY PEOPLES GAS COMPANY (DIRECT)

DESCRIPTION KANDI M. FLOYD (KMF-1)

DATE 11/01/11

**ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS
 ACTUAL VERSUS ESTIMATED
 JANUARY 2010 THROUGH DECEMBER 2010**

	<u>ACTUAL</u>	<u>PROJECTED*</u>	<u>DIFFERENCE</u>
CAPITAL INVESTMENT	0	0	0
PAYROLL & BENEFITS	328,200	375,400	-47,200
MATERIALS & SUPPLIES	1,303	1,521	-218
ADVERTISING	1,039,486	1,071,284	-31,798
INCENTIVES	4,325,938	4,109,896	156,042
OUTSIDE SERVICES	25,067	6,545	19,522
VEHICLES	0	0	0
OTHER	0	0	0
SUB-TOTAL	<u>5,721,003</u>	<u>5,624,715</u>	<u>96,288</u>
PROGRAM REVENUES	<u>0</u>	<u>0</u>	<u>0</u>
TOTAL PROGRAM COSTS	5,721,003	5,624,715	96,288
LESS:			
PAYROLL ADJUSTMENTS	0	0	0
AMOUNTS INCLUDED IN RATE BASE	0	0	0
CONSERVATION REVENUES APPLICABLE TO THE PERIOD	-7,072,767	0	-7,072,767
ROUNDING ADJUSTMENT	0	0	0
TRUE-UP BEFORE INTEREST	<u>-1,351,764</u>	<u>5,624,715</u>	<u>-6,976,479</u>
INTEREST PROVISION	<u>-4,787</u>	<u>0</u>	<u>-4,787</u>
END OF PERIOD TRUE-UP	<u>-1,356,551</u>	<u>5,624,715</u>	<u>-6,981,266</u>

() REFLECTS OVER-RECOVERY
 *6 MONTHS ACTUAL AND 4 MONTHS PROJECTED

**ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM
JANUARY 2010 THROUGH DECEMBER 2010**

<u>PROGRAM NAME</u>	<u>PAYROLL & BENEFITS</u>	<u>MATERIALS & SUPPLIES</u>	<u>ADVERTISING</u>	<u>INCENTIVE</u>	<u>OUTSIDE SERVICES</u>	<u>VEHICLE</u>	<u>OTHER</u>	<u>TOTAL</u>
PROGRAM 1: RESIDENTIAL HOME BUILDER	0	0	0	1,000,000	0	0	0	1,000,000
PROGRAM 2: OIL HEAT REPLACEMENT	0	0	0	1,320	0	0	0	1,320
PROGRAM 3: RESIDENTIAL APPLIANCE RETENTION	0	0	0	2,555,930	0	0	0	2,555,930
PROGRAM 4: COMMERCIAL ELECTRIC REPLACEMENT	0	0	0	80,315	0	0	0	80,315
PROGRAM 5: RESIDENTIAL ELECTRIC REPLACEMENT	0	0	0	538,373	0	0	0	538,373
PROGRAM 6: COMMON COSTS	328,209	1,303	1,030,486	0	26,067	0	0	1,385,065
PROGRAM 7: GAS SPACE CONDITIONING	0	0	0	0	0	0	0	0
PROGRAM 8: SMALL PACKAGE COGEN	0	0	0	0	0	0	0	0
PROGRAM 9: MONITORING & RESEARCH	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
TOTAL	328,209	1,303	1,030,486	4,325,938	26,067	0	0	5,721,003

3

**CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED
JANUARY 2010 THROUGH DECEMBER 2010**

<u>PROGRAM NAME</u>	<u>PAYROLL & BENEFITS</u>	<u>MATERIALS & SUPPLIES</u>	<u>ADVERTISING</u>	<u>INCENTIVE</u>	<u>OUTSIDE SERVICES</u>	<u>VEHICLE</u>	<u>OTHER</u>	<u>TOTAL</u>
PROGRAM 1: RESIDENTIAL HOME BUILDER	0	0	0	51,450	0	0	0	51,450
PROGRAM 2: OIL HEAT REPLACEMENT	0	0	0	30	0	0	0	30
PROGRAM 3: RESIDENTIAL APPLIANCE RETENTION	0	0	0	99,764	0	0	0	99,764
PROGRAM 4: COMMERCIAL ELECTRIC REPLACEMENT	0	0	0	-4,650	0	0	0	-4,650
PROGRAM 5: RESIDENTIAL ELECTRIC REPLACEMENT	0	0	0	18,748	0	0	0	18,748
PROGRAM 6: COMMON COSTS	-47,280	-218	-31,798	0	19,522	0	0	-59,754
PROGRAM 7: GAS SPACE CONDITIONING	0	0	0	-300	0	0	0	-300
PROGRAM 8: SMALL PACKAGE COGEN	0	0	0	-3,000	0	0	0	-3,000
PROGRAM 9: MONITORING & RESEARCH	0	0	0	-8,000	0	0	0	-8,000
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0
TOTAL	-47,280	-218	-31,798	156,042	19,522	0	0	96,288

() REFLECTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

**ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION
SUMMARY OF EXPENSES BY PROGRAM BY MONTH
JANUARY 2010 THROUGH DECEMBER 2010**

EXPENSES:	JAN 2010	FEB 2010	MAR 2010	APR 2010	MAY 2010	JUN 2010	JUL 2010	AUG 2010	SEPT 2010	OCT 2010	NOV 2010	DEC 2010	TOTAL
RESIDENTIAL HOME BUILDER	100,000	50,100	80,700	64,700	50,300	70,000	117,300	116,100	112,300	67,900	92,500	112,000	1,060,000
OIL HEAT REPLACEMENT	330	0	900	0	0	0	0	0	0	0	0	330	1,330
RESIDENTIAL APPLIANCE RETENTION	170,007	106,034	100,100	250,034	200,004	100,000	101,100	240,074	200,710	170,304	222,227	300,300	2,000,000
COMMERCIAL ELECTRIC REPLACEMENT	13,000	0	4,700	5,000	3,000	10,010	11,320	7,320	5,000	4,000	4,000	0,000	80,310
RESIDENTIAL ELECTRIC REPLACEMENT	37,070	30,770	42,710	70,030	61,000	52,100	40,070	90,000	53,000	40,220	40,000	77,100	630,370
COMMON COSTS	60,000	50,000	94,047	90,000	130,700	67,110	60,300	124,723	237,070	97,003	220,000	120,000	1,300,000
GAS SPACE CONDITIONING	0	0	0	0	0	0	0	0	0	0	0	0	0
SMALL PACKAGE COGEN	0	0	0	0	0	0	0	0	0	0	0	0	0
MONITORING & RESEARCH	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 10:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 11:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 12:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 13:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 14:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 15:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 16:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 17:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 18:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 19:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	400,010	340,033	307,022	402,405	404,003	400,071	432,001	502,205	617,121	307,042	504,740	632,014	5,721,000
LESS AMOUNT INCLUDED IN RATE BASE	0	0	0	0	0	0	0	0	0	0	0	0	0
RECOVERABLE CONSERVATION EXPENSES	400,010	340,033	307,022	402,405	404,003	400,071	432,001	502,205	617,121	307,042	504,740	632,014	5,721,000

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EXHIBIT KMF-1, SCHEDULE CT-3, PAGE 1 OF 3

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**ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION
JANUARY 2010 THROUGH DECEMBER 2010**

CONSERVATION REVENUES	JAN 2010	FEB 2010	MAR 2010	APR 2010	MAY 2010	JUN 2010	JUL 2010	AUG 2010	SEP 2010	OCT 2010	NOV 2010	DEC 2010	TOTAL
1. RCS ASBNT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
2. OTHER PROGRAM REVS	0	0	0	0	0	0	0	0	0	0	0	0	0
3. CONSERV. ADJ REVS	-801,488	-803,888	-823,917	-827,768	-833,383	-847,914	-837,833	-837,383	-825,848	-844,388	-867,884	-883,383	-8,221,388
4. TOTAL REVENUES	-801,488	-803,888	-823,917	-827,768	-833,383	-847,914	-837,833	-837,383	-825,848	-844,388	-867,884	-883,383	-8,221,388
5. PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	-78,881	-78,881	-78,881	-78,881	-78,881	-78,881	-78,881	-78,881	-78,881	-78,881	-78,881	-78,881	-881,488
6. CONSERVATION REVS APPLICABLE TO THE PERIOD	-880,369	-882,769	-902,800	-906,649	-912,264	-926,795	-916,714	-916,264	-904,729	-923,269	-946,765	-962,264	-9,102,876
7. CONSERVATION EXPS (FROM CT-3, PAGE 1)	488,816	548,833	587,833	682,488	684,883	688,871	632,881	882,886	817,121	887,843	884,748	832,814	8,721,883
8. TRUE-UP THIS PERIOD	-834,488	-834,883	-888,846	-888,884	-88,881	-17,783	23,778	183,763	221,123	-27,778	138,713	-48,888	-1,381,784
9. INTER. PROV. THIS PERIOD (FROM CT-3, PAGE 3)	-188	-282	-347	-418	-488	-483	-577	-478	-384	-337	-318	-288	-4,787
10. TRUE-UP & INTER. PROV. BEGINNING OF MONTH	-881,488	-1,388,837	-1,788,382	-2,184,884	-2,338,432	-2,288,872	-2,247,888	-1,182,817	-1,828,788	-1,637,838	-1,884,181	-1,388,827	
11. PRIOR TRUE-UP COLLECTED (REFUNDED)	78,881	78,881	78,881	78,881	78,881	78,881	78,881	78,881	78,881	78,881	78,881	78,881	
12. TOTAL NET TRUE-UP (SUM LINES 8+9+10+11)	-1,388,837	-1,788,382	-2,184,884	-2,338,432	-2,288,872	-2,247,888	-2,182,817	-1,828,788	-1,837,828	-1,884,181	-1,388,827	-1,388,881	-1,388,881

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FINAL ECCR 2010 TRUE-UP
EXHIBIT KMF-1, SCHEDULE CT-3, PAGE 2 OF 3

**CALCULATION OF TRUE-UP AND INTEREST PROVISION
JANUARY 2010 THROUGH DECEMBER 2010**

	JAN 2010	FEB 2010	MAR 2010	APR 2010	MAY 2010	JUN 2010	JUL 2010	AUG 2010	SEPT 2010	OCT 2010	NOV 2010	DEC 2010	TOTAL
INTEREST PROVISION													
1. BEGINNING TRUE-UP	-891,488	-1,366,827	-1,788,382	-2,194,884	-2,338,432	-2,388,873	-2,847,889	-2,182,917	-1,928,789	-1,627,828	-1,884,161	-1,388,827	
2. ENDING TRUE-UP BEFORE INTEREST	-1,294,827	-1,728,888	-2,166,348	-2,328,827	-2,388,828	-2,348,818	-2,182,348	-1,828,828	-1,628,827	-1,883,844	-1,388,817	-1,388,888	
3. TOTAL BEGINNING & ENDING TRUE-UP	-2,186,315	-3,497,775	-3,952,696	-4,524,712	-4,777,260	-4,737,691	-5,029,237	-4,011,745	-3,557,616	-3,511,671	-3,272,984	-2,777,715	
4. AVERAGE TRUE-UP (LINE 3 TIMES 80%)	-1,749,052	-2,798,220	-3,162,157	-3,619,769	-3,821,808	-3,790,153	-4,023,390	-3,209,396	-2,846,093	-2,809,337	-2,618,387	-2,222,172	
5. INTER. RATE - 1ST DAY OF REPORTING MONTH	0.288%	0.288%	0.218%	0.218%	0.238%	0.248%	0.288%	0.288%	0.288%	0.288%	0.288%	0.288%	
6. INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	0.288%	0.218%	0.218%	0.238%	0.238%	0.288%	0.288%	0.288%	0.288%	0.288%	0.288%	0.288%	
7. TOTAL (SUM LINES 5 & 6)	0.488%	0.418%	0.438%	0.448%	0.478%	0.538%	0.578%	0.578%	0.578%	0.578%	0.578%	0.578%	
8. AVG INTEREST RATE (LINE 7 TIMES 80%)	0.390%	0.334%	0.350%	0.358%	0.382%	0.430%	0.462%	0.462%	0.462%	0.462%	0.462%	0.462%	
9. MONTHLY AVG INTEREST RATE	0.617%	0.617%	0.618%	0.618%	0.624%	0.624%	0.624%	0.624%	0.624%	0.624%	0.624%	0.624%	
10. INTEREST PROVISION (LINE 4 TIMES LINE 9)	-188	-382	-347	-418	-488	-482	-677	-478	-384	-337	-318	-288	-4,787

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Program Progress Report

Reporting Period: JANUARY 2010 THROUGH DECEMBER 2010

Name: RESIDENTIAL HOME BUILDER

Description: This program is designed to offers incentives to assist builders in defraying the higher initial cost of equipment and piping and venting associated with the installation of natural gas appliances in the new residential construction market.

Program Allowances:	Water Heater	\$	350
	High Efficiency Water Heater	\$	400
	Tankless Water Heater	\$	550
	Furnace	\$	500
	Range	\$	150
	Dryer	\$	100

Program Summary

New Home Goal:	1,110
New Homes Connected:	1,167
Variance:	-57
Percent of Goal:	105.2%

Conservation Cost Variance - Actual vs. Projected

Projected Cost:	\$998,550
Actual Cost:	\$1,050,000
Variance:	-\$51,450

00

Program Progress Report

Reporting Period: JANUARY 2010 THROUGH DECEMBER 2010

Name: OIL HEAT REPLACEMENT

Description: This program is designed to encourage customers to convert their existing oil burning heating systems to energy efficient natural gas heating so as to discourage those customer from switching to less costly resistance strip heating. The program offers allowances to defray the additional cost of installing gas appliances.

Program Allowance: Energy Efficient Gas Furnaces \$330

Program Summary

Goals: 4
Actual: 4
Variance: 0
Percent of Goal: 102.3%

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$1,290
Actual Cost:	\$1,320
Variance:	-\$30

Program Progress Report

Reporting Period: JANUARY 2010 THROUGH DECEMBER 2010

Name: RESIDENTIAL APPLIANCE RETENTION PROGRAM

Description: This program is designed to encourage current natural gas customers to retain natural gas appliances.
The program offers allowances to assist in defraying the cost of more expensive energy efficient appliances.

Program Allowances:	Water Heater	\$ 350
	High Efficiency Tank Water Heater	\$ 400
	Tankless Water Heater	\$ 550
	Furnace	\$ 500
	Range	\$ 100
	Dryer	\$ 100

Program Summary

Goals:	2,729
Actual:	2,840
Variance:	-111
Percent of Goal:	104.1%

Conservation Cost Variance - Actual Vs. Projected

Projected Cost:	\$2,458,166
Actual Cost:	\$2,555,930
Variance:	-\$99,764

Program Progress Report

Reporting Period: JANUARY 2010 THROUGH DECEMBER 2010

Name: COMMERCIAL ELECTRIC REPLACEMENT

Description: This program is designed to encourage the replacement of electric resistance appliances in commercial establishments by offering piping and venting allowances to defray the additional cost of installing natural gas equipment.

Program Allowances: For each kW Displaced \$40

Program Summary

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Goals: (Projected kW Displaced) 2,124

Actual: 2,008

Variance: 116

Percent of Goal: 94.5%

Conservation Cost Variance - Actual Vs. Projected

Projected Cost: \$84,965

Actual Cost: \$80,315

Variance: \$4,650

Program Progress Report

Reporting Period: JANUARY 2010 THROUGH DECEMBER 2010

Name: RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM

Description: This program is designed to encourage the replacement of electric resistance appliances in the residential market by offering piping and venting allowances to defray the additional cost of installing energy efficient natural gas appliances.

Water Heater	.....	\$600
High Efficiency Tank Water Heater	.....	\$350
Tankless Water Heater	.....	\$675
Furnace	.....	\$725
Range	.....	\$200
Dryer	.....	\$150
Space Heating	.....	\$65

Program Summary

Goals:	459
Actual:	473
Variance:	-14
Percent of Goal:	103.0%

Conservation Cost Variance - Actual vs. Projected

Projected Cost:	\$619,625
Actual Cost:	\$638,373
Variance:	-\$18,748

Program Progress Report

Reporting Period:

JANUARY 2010 THROUGH DECEMBER 2010

Name:

COMMON COSTS

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Conservation Cost Variance - Actual vs. Projected

Projected Cost:	\$1,454,819
Actual Cost:	\$1,395,065
Variance:	\$59,754

Program Progress Report

Reporting Period: JANUARY 2010 THROUGH DECEMBER 2010

Name: GAS SPACE CONDITIONING

Description: This program is designed to convert on-main customers from electric space conditioning equipment to energy efficient natural gas space conditioning. The program offers piping and venting allowances to reduce the generally higher cost of installing gas space conditioning equipment. This program would also reduce summer as well as winter peak demand and contribute to the conservation of KWH / KWD consumption.

Program Allowance: \$150 / ton

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Program Summary

Program Goal:	2
Program Accomplishments:	0
Variance:	2
Percent of Goal:	0.0%

Conservation Cost Variance - Actual vs. Projected

Projected Cost:	\$300
Actual Cost:	\$0
Variance:	\$300

Program Progress Report

Reporting Period: JANUARY 2010 THROUGH DECEMBER 2010

Name: SMALL PACKAGE COGEN

Description: This program is designed to promote the direct use of natural gas to generate on-site power and utilize the waste heat for on-site heating, cooling and water heating requirements for commercial and industrial applications.

Program Summary: kW Deferred Feasibility Study \$150 / kW \$5,000

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Conservation Cost Variance - Actual vs. Projected

Projected Cost:	\$3,000
Actual Cost:	\$0
Variance:	\$3,000

Program Progress Report

Reporting Period: JANUARY 2010 THROUGH DECEMBER 2010

Name: MONITORING & RESEARCH

Description: The projected costs and benefits of Peoples' energy conservation programs will be affected not only by the numbers of participating customers and the extent of their participation, but also by the assumptions used in estimating costs and savings to be derived from the programs.

Program Summary: Estimated annual cost: \$80,000

Conservation Cost Variance - Actual vs. Projected

Projected Cost:	\$6,000
Actual Cost:	\$0
Variance:	\$6,000

**PEOPLES GAS SYSTEM
SCHEDULES SUPPORTING
ENERGY CONSERVATION COST RECOVERY CLAUSE
PROJECTION FILING FOR
January 2012 - December 2012**

FLORIDA PUBLIC SERVICE COMMISSION
DOCKET No. 110004-GU **EXHIBIT** 12
PARTY PEOPLES GAS COMPANY (DIRECT)
DESCRIPTION KANDI M. FLOYD (KMF-2)
DATE 11/01/11

ENERGY CONSERVATION COST RECOVERY

INDEX

SCHEDULE	TITLE	PAGE
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ENERGY CONSERVATION ADJUSTMENT
SUMMARY OF COST RECOVERY CLAUSE CALCULATION
MONTHS: January 2012 Through December 2012

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	6,818,075
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11)	-682,282
3. TOTAL (LINE 1 AND LINE 2)	6,135,793

RATE SCHEDULE	BILLS	THERMS	CUSTOMER CHARGE	NON-GAS ENERGY CHARGE	TOTAL CUST. & ENGY CHG REVENUE	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS THERM	TAX FACTOR	CONSERV FACTOR
RS & RS-SG	3,726,711	83,045,433	58,136,698	22,241,228	80,377,926	2,746,925	3.41751%	0.03308	1.00503	0.03324
SGS	121,846	7,769,409	3,046,150	2,633,363	5,679,513	194,098	3.41751%	0.02498	1.00503	0.02511
GS-1 & CS-SG	177,245	73,548,467	6,203,576	19,710,989	25,914,565	885,633	3.41751%	0.01204	1.00503	0.01210
GS-2	75,623	118,483,193	3,781,171	26,950,187	30,731,358	1,050,248	3.41751%	0.00886	1.00503	0.00891
GS-3	9,307	86,324,523	1,396,087	16,980,034	18,376,121	628,006	3.41751%	0.00727	1.00503	0.00731
GS-4	1,651	46,999,519	412,840	7,150,977.00	7,563,817	258,494	3.41751%	0.00550	1.00503	0.00553
GS-5	1,428	91,723,242	428,400	10,383,988	10,812,388	369,515	3.41751%	0.00403	1.00503	0.00405
NGVS	140	224,532	6,315	41,296	47,611	1,627	3.41751%	0.00725	1.00503	0.00728
CSLS	530	193,500	0	36,492	36,492	1,247	3.41751%	0.00645	1.00503	0.00648
TOTAL	4,114,483	508,311,818	73,411,237	106,128,554	179,539,791	6,135,793				

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ESTIMATED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH
January 2012 Through December 2012

PROGRAM	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
1 NEW RESIDENTIAL CONSTRUCTION	93,179	93,179	93,179	93,179	93,179	93,179	93,179	93,179	93,179	93,179	93,179	93,179	\$1,118,150
2 RESIDENTIAL APPLIANCE RETENTION	244,719	244,719	244,719	244,719	244,719	244,719	244,719	244,719	244,719	244,719	244,719	244,719	\$2,936,629
3 RESIDENTIAL APPLIANCE REPLACEMENT	69,645	69,645	69,645	69,645	69,645	69,645	69,645	69,645	69,645	69,645	69,645	69,645	\$835,738
4 COMMERCIAL ELECTRIC REPLACEMENT	7,288	7,288	7,288	7,288	7,288	7,288	7,288	7,288	7,288	7,288	7,288	7,288	\$87,454
5 GAS SPACE CONDITIONING	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	\$50,000
6 SMALL PACKAGE COGEN	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	\$50,000
7 COMMON COSTS	132,399	132,399	132,399	132,399	132,399	132,399	132,399	132,399	132,399	132,399	132,399	132,399	\$1,588,784
8 MONITORING AND RESEARCH	0	0	0	0	0	0	0	0	0	0	0	0	\$0
9 OIL HEAT REPLACEMENT	110	110	110	110	110	110	110	110	110	110	110	110	\$1,320
10 CONSERVATION DEMONSTRATION DEVELOPMENT	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	\$150,000
TOTAL ALL PROGRAMS	\$568,173	\$6,818,075											

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ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
January 2012 Through December 2012

PROGRAM	CAPITAL INVEST	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 NEW RESIDENTIAL CONSTRUCTION	0	0	0	0	1,118,150	0	0	0	\$1,118,150
2 RESIDENTIAL APPLIANCE RETENTION	0	0	0	0	2,936,629	0	0	0	\$2,936,629
3 RESIDENTIAL APPLIANCE REPLACEMENT	0	0	0	0	835,738	0	0	0	\$835,738
4 COMMERCIAL ELECTRIC REPLACEMENT	0	0	0	0	87,454	0	0	0	\$87,454
5 GAS SPACE CONDITIONING	0	0	0	0	50,000	0	0	0	\$50,000
6 SMALL PACKAGE COGEN	0	0	0	0	50,000	0	0	0	\$50,000
7 COMMON COSTS	0	323,784	5,000	1,200,000	0	60,000	0	0	\$1,588,784
8 MONITORING AND RESEARCH	0	0	0	0	0	0	0	0	\$0
9 OIL HEAT REPLACEMENT	0	0	0	0	1,320	0	0	0	\$1,320
10 CONSERVATION DEMONSTRATION DEVELOPMENT	0	0	0	0	150,000	0	0	0	\$150,000
PROGRAM COSTS	\$0	\$323,784	\$5,000	\$1,200,000	\$5,229,291	\$60,000	\$0	\$0	\$6,818,075

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ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
January 2011 Through December 2011
8 Months of Actuals

PROGRAM	CAPITAL INVEST	PAYROLL BENEFITS	MATERIALS & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1 NEW RESIDENTIAL CONSTRUCTION									
A. ACTUAL	0	0	0	0	714,300	0	0	0	714,300
B. ESTIMATED	0	0	0	0	357,150	0	0	0	357,150
C. TOTAL	0	0	0	0	1,071,450	0	0	0	1,071,450
2 RESIDENTIAL APPLIANCE RETENTION									
A. ACTUAL	0	0	0	0	2,000,994	0	0	0	2,000,994
B. ESTIMATED	0	0	0	0	1,000,497	0	0	0	1,000,497
C. TOTAL	0	0	0	0	3,001,491	0	0	0	3,001,491
3 RESIDENTIAL APPLIANCE REPLACEMENT									
A. ACTUAL	0	0	0	0	608,798	0	0	0	608,798
B. ESTIMATED	0	0	0	0	304,399	0	0	0	304,399
C. TOTAL	0	0	0	0	913,196	0	0	0	913,196
4 COMMERCIAL ELECTRIC REPLACEMENT									
A. ACTUAL	0	0	0	0	63,782	0	0	0	63,782
B. ESTIMATED	0	0	0	0	31,891	0	0	0	31,891
C. TOTAL	0	0	0	0	95,673	0	0	0	95,673
5 GAS SPACE CONDITIONING									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
6 SMALL PACKAGE COGEN									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
SUB-TOTAL	\$0	\$0	\$0	\$0	\$5,081,810	\$0	\$0	\$0	\$5,081,810

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ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
January 2011 Through December 2011
8 Months of Actuals

PROGRAM NAME	CAPITAL INVEST	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	0	0	0	0	5,081,810	0	0	0	5,081,810
7. COMMON COSTS									
A. ACTUAL	0	227,048	3,798	587,087	0	60,550	0	0	878,482
B. ESTIMATED	0	120,000	500	415,000	0	7,000	0	0	542,500
C. TOTAL	0	347,048	4,298	1,002,087	0	67,550	0	0	1,420,982
8. MONITORING AND RESEARCH									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	6,000	0	0	0	6,000
C. TOTAL	0	0	0	0	6,000	0	0	0	6,000
9. OIL HEAT REPLACEMENT									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	330	0	0	0	330
C. TOTAL	0	0	0	0	330	0	0	0	330
10. CONSERVATION DEMONSTRATION DEVELOPMENT									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	100,000	0	0	0	100,000
C. TOTAL	0	0	0	0	100,000	0	0	0	100,000
11. N/A									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
TOTAL	\$0	\$347,048	\$4,298	\$1,002,087	\$5,188,140	\$67,550	\$0	\$0	\$6,609,122

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CONSERVATION PROGRAM COSTS BY PROGRAM
ACTUAL/ESTIMATED
January 2011 Through December 2011
8 Months of Actuals

PROGRAM NAME	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
NEW RESIDENTIAL CONSTRUCTION	84,600	59,850	98,950	74,850	70,350	71,800	130,950	122,950	89,288	89,288	89,288	89,288	\$1,071,450
RESIDENTIAL APPLIANCE RETENTION	347,883	272,722	194,661	230,446	245,807	205,915	287,979	215,480	250,124	250,124	250,124	250,124	\$3,001,491
RESIDENTIAL APPLIANCE REPLACEMENT	105,495	89,430	60,525	74,775	81,973	60,850	53,575	82,175	76,100	76,100	76,100	76,100	\$913,196
COMMERCIAL ELECTRIC REPLACEMENT	360	720	3,772	6,804	19,292	16,804	11,030	5,000	7,973	7,973	7,973	7,973	\$95,673
GAS SPACE CONDITIONING	0	0	0	0	0	0	0	0	0	0	0	0	\$0
SMALL PACKAGE COGEN	0	0	0	0	0	0	0	0	0	0	0	0	\$0
COMMON COSTS	51,281	133,865	119,796	33,109	86,331	48,710	214,058	191,332	135,625	135,625	135,625	135,625	\$1,420,982
MONITORING AND RESEARCH	0	0	0	0	0	0	0	0	0	2,000	2,000	2,000	\$6,000
OIL HEAT REPLACEMENT	0	0	0	0	0	0	0	0	0	0	0	330	\$330
CONSERVATION DEMONSTRATION DEVELOPMENT	0	0	0	0	0	0	0	0	25,000	25,000	25,000	25,000	\$100,000
TOTAL ALL PROGRAMS	\$589,619	\$556,587	\$477,704	\$419,984	\$503,853	\$404,079	\$697,592	\$616,937	\$584,109	\$586,109	\$586,109	\$586,439	\$6,809,122

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ENERGY CONSERVATION ADJUSTMENT
January 2011 Through December 2011

CONSERVATION REVS.	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
a. OTHER PROG. REV.	-984,934	-774,894	-626,008	-529,197	-445,547	-395,729	-392,736	-356,587	-356,587	-356,587	-356,587	-356,587	-5,931,977
b. CONSERV. ADJ. REV	0	0	0	0	0	0	0	0	0	0	0	0	0
c.	0	0	0	0	0	0	0	0	0	0	0	0	0
CONSERV. ADJ REV. (NET OF REV. TAXES)	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL REVENUES	-984,934	-774,894	-626,008	-529,197	-445,547	-395,729	-392,736	-356,587	-356,587	-356,587	-356,587	-356,587	-5,931,977
PRIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	-113,046	-113,046	-113,046	-113,046	-113,046	-113,046	-113,046	-113,046	-113,046	-113,046	-113,046	-113,046	-1,356,551
CONSERVATION REVS. APPLIC. TO PERIOD	-1,097,979	-887,939	-739,054	-642,243	-558,593	-508,775	-505,782	-469,632	-469,632	-469,632	-469,632	-469,632	-7,288,528
CONSERVATION EXPS. (FORM C-3, PAGE 3)	589,619	556,587	477,704	419,984	503,853	404,079	697,592	616,937	584,109	586,109	586,109	586,439	6,609,122
TRUE-UP THIS PERIOD	-508,360	-331,352	-261,350	-222,259	-54,740	-104,696	191,810	147,305	114,477	116,477	116,477	116,807	-679,406
INTEREST THIS PERIOD (C-3,PAGE 5)	-324	-388	-383	-353	-321	-289	-235	-166	-136	-115	-94	-73	-2,877
TRUE-UP & INT. BEG. OF MONTH	-1,356,551	-1,752,189	-1,970,883	-2,119,571	-2,229,138	-2,171,153	-2,163,092	-1,858,470	-1,598,285	-1,370,898	-1,141,491	-912,062	-682,282
PRIOR TRUE-UP COLLECT./(REFUND.)	113,046	113,046	113,046	113,046	113,046	113,046	113,046	113,046	113,046	113,046	113,046	113,046	1,356,551
END OF PERIOD TOTAL NET TRUE-UP	-1,752,189	-1,970,883	-2,119,571	-2,229,138	-2,171,153	-2,163,092	-1,858,470	-1,598,285	-1,370,898	-1,141,491	-912,062	-682,282	-682,282

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CALCULATION OF TRUE-UP AND INTEREST PROVISION
January 2011 Through December 2011

INTEREST PROVISION	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
BEGINNING TRUE-UP	-1,356,551	-1,752,189	-1,970,883	-2,119,571	-2,229,138	-2,171,153	-2,163,092	-1,858,470	-1,598,285	-1,370,898	-1,141,491	-912,062	-682,282
END. T-UP BEFORE INT.	-1,751,865	-1,970,495	-2,119,188	-2,228,784	-2,170,832	-2,162,803	-1,858,235	-1,598,119	-1,370,762	-1,141,375	-911,968	-682,209	-5,137
TOT. BEG. & END. T-UP	-3,108,416	-3,722,684	-4,090,071	-4,348,355	-4,399,970	-4,333,955	-4,021,327	-3,456,589	-2,969,047	-2,512,273	-2,053,458	-1,594,271	-687,419
AVERAGE TRUE-UP	-1,554,208	-1,861,342	-2,045,035	-2,174,178	-2,199,985	-2,166,978	-2,010,663	-1,728,294	-1,484,523	-1,256,137	-1,026,729	-797,136	-343,710
INT. RATE-FIRST DAY OF REPORTING BUS. MTH	0.2500%	0.2500%	0.2500%	0.2000%	0.1900%	0.1600%	0.1600%	0.1200%	0.1100%	0.1100%	0.1100%	0.1100%	0.1100%
INT. RATE-FIRST DAY OF SUBSEQUENT BUS. MTH	0.2500%	0.2500%	0.2000%	0.1900%	0.1600%	0.1600%	0.1200%	0.1100%	0.1100%	0.1100%	0.1100%	0.1100%	0.1100%
TOTAL	0.5000%	0.5000%	0.4500%	0.3900%	0.3500%	0.3200%	0.2800%	0.2300%	0.2200%	0.2200%	0.2200%	0.2200%	0.2200%
AVG INTEREST RATE	0.2500%	0.2500%	0.2250%	0.1950%	0.1750%	0.1600%	0.1400%	0.1150%	0.1100%	0.1100%	0.1100%	0.1100%	0.1100%
MONTHLY AVG. RATE	0.0208%	0.0208%	0.0188%	0.0163%	0.0146%	0.0133%	0.0117%	0.0096%	0.0092%	0.0092%	0.0092%	0.0092%	0.0092%
INTEREST PROVISION	-\$324	-\$388	-\$383	-\$353	-\$321	-\$289	-\$235	-\$166	-\$136	-\$115	-\$94	-\$73	-\$2,877

Peoples Gas System

Reporting: January 2011 Through December 2011

Name: NEW RESIDENTIAL CONSTRUCTION

Description: This Program is designed to increase the number of high priority natural gas customers in the new residential construction market. The Company offers incentives to builders for the installation of natural gas appliances in order to defray the initial higher cost associated with piping and venting when installing natural gas appliances.

Program Allowances:	Gas Water Heater	\$350.00
	Gas Heating	\$350.00
	Gas Tankless Water Heater	\$450.00
	Gas Cooking	\$100.00
	Gas Dryer	\$100.00

Program Goals: Projected new home connections for this period:	1,339
Actual connections to date this period:	893
Percent of goal:	66.7%
8 Months of Actuals	

Program Fiscal Expenditures:	Estimated for period:	\$1,071,450
	Actual to date:	\$714,300

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Peoples Gas System

Reporting: January 2011 Through December 2011

Name: RESIDENTIAL APPLIANCE RETENTION

Description: This program is designed to encourage current natural gas customers to replace existing natural gas appliances with energy efficient natural gas appliances. The program offers allowances to customers to assist in defraying the cost of more expensive energy efficient appliances.

Program Allowances:	Gas Water Heater	\$350.00
	Gas Heating	\$350.00
	Gas Tankless Water Heater	\$450.00
	Gas Cooking	\$100.00
	Gas Dryer	\$100.00

Program Goals:	Projected connections for this period:	7,504
	Actual connections to date this period:	5,002
	Percent of goal: 8 Months of Actuals	66.7%

Program Fiscal Expenditures:	Estimated for period:	\$3,001,491
	Actual to date:	\$2,000,994

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Peoples Gas System

Reporting: January 2011 Through December 2011

Name: RESIDENTIAL APPLIANCE REPLACEMENT

Description: This program was designed to encourage the replacement of electric resistance appliances with energy efficient natural gas appliances by offering incentives to defray the initial higher cost associated with piping and venting for natural gas appliances.

Program Allowances:	Natural Gas Water Heater	\$525.00
	Natural Gas Heating	\$625.00
	Natural Gas Tankless Water Heater	\$525.00
	Natural Gas Range	\$100.00
	Natural Gas Dryer	\$100.00
	Natural Gas Space Heater	\$65.00

Program Goals:	Projected connections for this period:	1,739
	Actual connections to date this period:	1,160
	Percent of goal:	66.7%
	8 Months of Actuals	

Program Fiscal Expenditures:	Estimated for period:	\$913,196
	Actual to date:	\$608,798

Peoples Gas System

Reporting: January 2011 Through December 2011

Name: COMMERCIAL ELECTRIC REPLACEMENT

Description: This program is designed to encourage the replacement of electric resistance equipment in commercial establishments by offering piping and venting allowances to defray the additional cost of installing more energy efficient equipment.

Program Allowances:	For every kW Displaced	\$40.00
Program Goals:	Projected kW Displaced this period:	2,392
	Actual kW Displaced this period	1,595
	Percent of goal:	67%
Program Fiscal Expenditures:	Estimated for period:	\$95,673
	Actual to date:	\$63,782

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Peoples Gas System

Reporting: January 2011 Through December 2011

Name: GAS SPACE CONDITIONING

Description: This Program is designed to convert on-main customers from electric space conditioning equipment to energy efficient gas space conditioning. The program offers piping and venting allowances to reduce the generally higher cost of installing gas space conditioning equipment. This program would also reduce summer as well as winter peak demand and contribute to the conservation of KWH / KWD consumption.

Program Allowance: Each customer allowed 100 tons maximum paid allowance / installation at: \$150 per ton

Program Goals:	Projected tons for this period:	0
	Actual tons for this period	0
	Percent of goal:	0%

Program Fiscal Expenditures:	Estimated for period:	\$0
	Actual to date:	\$0

Peoples Gas System

Reporting: January 2011 Through December 2011

Name: SMALL PACKAGE COGEN

Description: This program was designed to promote the direct use of natural gas to generate on-site power and utilize the waste heat for on-site heating, cooling and water heating requirements for commercial and industrial applications. For commercial and industrial customers that are interested, workshops and a feasibility audit will be made available upon request.

Program Goals:	Projected tons for this period:	0
	Actual tons for this period:	0
	Percent of goal:	0%
	8 Months of Actuals	

Program Fiscal Expenditures:	Estimated for period:	\$0
	Actual to date:	\$0

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Peoples Gas System

Reporting: January 2011 Through December 2011

Name: COMMON COSTS

Program Fiscal Expenditures:

Estimated for period:	\$1,420,982
Actual to date:	\$878,482
Percent of goal:	61.8%
8 Months of Actuals	

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Peoples Gas System

Reporting: January 2011 Through December 2011

Name: OIL HEAT REPLACEMENT

Description: This program is designed to encourage customers to convert their existing oil heating system to more energy efficient natural gas heating. Peoples' offers piping and venting allowances to defray the higher cost of installation of natural gas systems in hopes of preventing the customer from putting in less costly electric resistance strip heat.

Program Allowance: Energy Efficient Gas Furnaces \$330.00

Program Goals: Projected new connections for this period: 1

Actual connections to date this period: 0

Percent of goal: 0.0%

8 Months of Actuals

Program Fiscal Expenditures: Estimated for period: \$330

Actual to date: \$0

Peoples Gas System

Reporting: January 2011 Through December 2011

Name: CONSERVATION DEMONSTRATION AND DEVELOPMENT PROGRAM

Description: The CDD program allows local distribution companies to pursue opportunities for individual and joint research including testing of technologies to develop new energy conservation programs.

Program Fiscal Expenditures:	Estimated for period:	\$100,000
	Actual to date:	\$0

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SCHEDULE CT-1

COMPANY: ST. JOE NATURAL GAS
EXHIBIT # DKS-1

ADJUSTED NET TRUE-UP
FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

END OF PERIOD NET TRUE-UP

PRINCIPLE	75,853	
INTEREST	<u>206</u>	76,059

LESS PROJECTED TRUE-UP

PRINCIPLE	76,545	
INTEREST	<u>214</u>	<u>76,759</u>

ADJUSTED NET TRUE-UP (700)

() REFLECTS OVER-RECOVERY

FLORIDA PUBLIC SERVICE COMMISSION
DOCKET NO. 110004-GU EXHIBIT 13
PARTY ST. JOE NATURAL GAS
DESCRIPTION DEBBIE STITT (DKS -1)
DATE 11/01/11

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS
ACTUAL VERSUS ESTIMATED

FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

	<u>ACTUAL</u>	<u>PROJECTED*</u>	<u>DIFFERENCE</u>
CAPITAL INVESTMENT	0	0	0
PAYROLL & BENEFITS	0	0	0
MATERIALS & SUPPLIES	0	0	0
ADVERTISING	0	0	0
INCENTIVES	170,075	168,624	1,452
OUTSIDE SERVICES	299	0	299
VEHICLES	0	0	0
OTHER	0	0	0
SUB-TOTAL	<u>170,374</u>	<u>168,624</u>	<u>1,750</u>
PROGRAM REVENUES	<u>0</u>	<u>0</u>	<u>0</u>
TOTAL PROGRAM COSTS	170,374	168,624	1,750
LESS:			
PAYROLL ADJUSTMENTS	0	0	0
AMOUNTS INCLUDED IN RATE BASE	0	0	0
CONSERVATION ADJUSTMENT REVENUES	(94,448)	(92,078)	(2,370)
ROUNDING ADJUSTMENT	<u>0</u>	<u>0</u>	<u>0</u>
TRUE-UP BEFORE INTEREST	75,853	76,545	(692)
INTEREST PROVISION	<u>206</u>	<u>214</u>	<u>(8)</u>
END OF PERIOD TRUE-UP	<u><u>76,059</u></u>	<u><u>76,759</u></u>	<u><u>(700)</u></u>

() REFLECTS OVER-RECOVERY

* 2 MONTHS ACTUAL AND 10 MONTHS PROJECTED

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM
FOR MONTHS JANUARY 2010 THROUGH DECEMBER 2010

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1 RESIDENTIAL NEW CONSTRUCTION	0	0	0	0	7,650	0	0	0	7,650
PROGRAM 2 RESIDENTIAL APPLIANCE REPLACEME	0	0	0	0	21,225	0	0	0	21,225
PROGRAM 3 RESIDENTIAL APPLIANCE RETENTION	0	0	0	0	141,200	0	0	0	141,200
PROGRAM 4 CONSUMER EDUCATION	0	0	0	0	0	0	0	0	0
PROGRAM 5 OUTSIDE SERVICES	0	0	0	0	0	299	0	0	299
PROGRAM 6 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
TOTAL	0	0	0	0	170,075	299	0	0	170,374

CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED
FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1 RESIDENTIAL NEW CONSTRUCTION	0	0	0	0	(700)	0	0	0	(700)
PROGRAM 2 RESIDENTIAL APPLIANCE REPLACEME	0	0	0	0	1,875	0	0	0	1,875
PROGRAM 3 RESIDENTIAL APPLIANCE RETENTION	0	0	0	0	575	0	0	0	575
PROGRAM 4 CONSUMER EDUCATION	0	0	0	0	0	0	0	0	0
PROGRAM 5 OUTSIDE SERVICES	0	0	0	0	0	299	0	0	299
PROGRAM 6 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20 (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
TOTAL TOTAL OF ALL PROGRAMS	0	0	0	0	1,750	299	0	0	2,049

() REFLECTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION
SUMMARY OF EXPENSES BY PROGRAM BY MONTH
FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

EXPENSES	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
PROGRAM 1	200	350	0	0	450	1,850	1,800	900	0	1,100	500	500	7,650
PROGRAM 2	1,775	1,775	1,150	2,625	100	1,775	1,250	2,400	1,775	3,325	850	2,425	21,225
PROGRAM 3	18,725	12,125	18,500	11,600	16,025	8,050	7,325	16,275	5,450	14,000	4,350	8,775	141,200
PROGRAM 4	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 5	0	0	0	0	0	0	299	0	0	0	0	0	299
PROGRAM 6	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 7	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 8	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 9	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 10	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 11	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 12	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 13	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 14	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 15	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 16	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 17	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 18	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 19	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 20	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	20,700	14,250	19,650	14,225	16,575	11,675	10,674	19,575	7,225	18,425	5,700	11,700	170,374
LESS AMOUNT INCLUDED IN RATE BASE	0	0	0	0	0	0	0	0	0	0	0	0	0
RECOVERABLE CONSERVATION EXPENSES	20,700	14,250	19,650	14,225	16,575	11,675	10,674	19,575	7,225	18,425	5,700	11,700	170,374

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION
FOR MONTHS JANUARY 2010 THROUGH DECEMBER 2010

CONSERVATION REVENUES	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1 RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
2 OTHER PROGRAM REVS 12/09 Adjustment for GS4	0 (72)	0	0	0	0	0	0	0	0	0	0	0	0 (72)
3 CONSERV ADJ REVS	(43,423)	(32,812)	(31,902)	(20,425)	(10,100)	(8,487)	(9,724)	(8,164)	(7,320)	(9,658)	(12,218)	(22,745)	(216,978)
4 TOTAL REVENUES	(43,496)	(32,812)	(31,902)	(20,425)	(10,100)	(8,487)	(9,724)	(8,164)	(7,320)	(9,658)	(12,218)	(22,745)	(217,051)
5 PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	10,211	10,211	10,211	10,211	10,211	10,211	10,211	10,211	10,211	10,211	10,211	10,211	122,530
6 CONSERVATION REVS APPLICABLE TO THE PERIOD	(33,285)	(22,601)	(21,691)	(10,215)	110	1,724	487	2,046	2,891	553	(2,007)	(12,534)	(94,521)
7 CONSERVATION EXPS (FROM CT-3, PAGE 1)	20,700	14,250	19,650	14,225	16,575	11,675	10,674	19,575	7,225	18,425	5,700	11,700	170,374
8 TRUE-UP THIS PERIOD	(12,585)	(8,351)	(2,041)	4,010	16,685	13,399	11,161	21,621	10,116	18,978	3,693	(834)	75,853
9 INTER PROV THIS PERIOD (FROM CT-3, PAGE 3)	19	15	13	12	16	20	19	18	19	19	19	17	206
10 TRUE-UP & INTER PROV BEGINNING OF MONTH	122,530	99,753	81,206	68,968	62,779	69,270	72,478	73,447	84,876	84,800	93,586	87,088	
11 PRIOR TRUE-UP COLLECTED/(REFUNDED)	(10,211)	(10,211)	(10,211)	(10,211)	(10,211)	(10,211)	(10,211)	(10,211)	(10,211)	(10,211)	(10,211)	(10,211)	
12 TOTAL NET TRUE-UP (SUM LINES 8+9+10+11)	99,753	81,206	68,968	62,779	69,270	72,478	73,447	84,876	84,800	93,586	87,088	76,059	76,059

CALCULATION OF TRUE-UP AND INTEREST PROVISION
FOR MONTHS: JANUARY 2010 THROUGH DECEMBER 2010

	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1 INTEREST PROVISION													
BEGINNING TRUE-UP	122,530	99,753	81,206	68,968	62,779	69,270	72,478	73,447	84,876	84,800	93,586	87,088	
2 ENDING TRUE-UP BEFORE INTEREST	<u>99,734</u>	<u>81,191</u>	<u>68,955</u>	<u>62,767</u>	<u>69,254</u>	<u>72,458</u>	<u>73,428</u>	<u>84,858</u>	<u>84,782</u>	<u>93,568</u>	<u>87,069</u>	<u>76,042</u>	
3 TOTAL BEGINNING & ENDING TRUE-UP	222,264	180,944	150,161	131,735	132,033	141,727	145,906	158,305	169,658	178,368	180,655	163,130	
4 AVERAGE TRUE-UP (LINE 3 TIMES 50%)	<u>111,132</u>	<u>90,472</u>	<u>75,081</u>	<u>65,868</u>	<u>66,017</u>	<u>70,864</u>	<u>72,953</u>	<u>79,153</u>	<u>84,829</u>	<u>89,184</u>	<u>90,328</u>	<u>81,565</u>	
5 INTER RATE - 1ST DAY OF REPORTING MONTH	0.200%	0.200%	0.210%	0.210%	0.230%	0.340%	0.350%	0.280%	0.280%	0.250%	0.250%	0.250%	
6 INTER RATE - 1ST DAY OF SUBSEQUENT MONTH	<u>0.200%</u>	<u>0.210%</u>	<u>0.210%</u>	<u>0.230%</u>	<u>0.340%</u>	<u>0.350%</u>	<u>0.280%</u>	<u>0.280%</u>	<u>0.250%</u>	<u>0.250%</u>	<u>0.250%</u>	<u>0.250%</u>	
7 TOTAL (SUM LINES 5 & 6)	0.400%	0.410%	0.420%	0.440%	0.570%	0.690%	0.630%	0.560%	0.530%	0.500%	0.500%	0.500%	
8 AVG INTEREST RATE (LINE 7 TIMES 50%)	0.200%	0.205%	0.210%	0.220%	0.285%	0.345%	0.315%	0.280%	0.265%	0.250%	0.250%	0.250%	
9 MONTHLY AVG INTEREST RATE	0.017%	0.017%	0.018%	0.018%	0.024%	0.029%	0.026%	0.023%	0.022%	0.021%	0.021%	0.021%	
10 INTEREST PROVISION (LINE 4 TIMES LINE 9)	<u>19</u>	<u>15</u>	<u>13</u>	<u>12</u>	<u>16</u>	<u>20</u>	<u>19</u>	<u>18</u>	<u>19</u>	<u>19</u>	<u>19</u>	<u>17</u>	206

ST JOE NATURAL GAS COMPANY, INC.
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:
JANUARY 2010 THROUGH DECEMBER 2010

PROGRAM TITLE: RESIDENTIAL NEW CONSTRUCTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM IS DESIGNED TO INCREASE THE NUMBER OF HIGH PRIORITY FIRM NATURAL GAS CUSTOMERS IN THE NEW CONSTRUCTION MARKET. INCENTIVES ARE OFFERED IN THE FORM OF CASH ALLOWANCES TO ASSIST BUILDERS IN DEFRAYING THE ADDITIONAL COSTS ASSOCIATED WITH NATURAL GAS INSTALLATIONS.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$350.00
GAS HEATING	\$500.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$150.00
GAS TANKLESS W/H	\$550.00
	<u>\$1,650.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>	
PLANNED WATER HEATING	2
PLANNED HEATING SYSTEM	2
PLANNED CLOTHES DRYER	5
PLANNED GAS RANGE	6
PLANNED GAS TANKLESS V	13

PROGRAM FISCAL EXPENDITURE: ACTUAL EXPEND. W/O INTE \$7,650

<u>PROGRAM PROGRESS SUMMARY:</u>	
INSTALLED WATER HEATER	1
INSTALLED HEATING SYSTEM	2
INSTALLED CLOTHES DRYER	3
INSTALLED GAS RANGE	4
INSTALLED GAS TANKLESS	12

ST JOE NATURAL GAS COMPANY, INC.
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:
JANUARY 2010 THROUGH DECEMBER 2010

PROGRAM TITLE: RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL ENCOURAGE THE REPLACEMENT OF INEFFICIENT ELEC RESIDENTIAL APPLIANCES WITH NEW NATURAL GAS APPLIANCES. IT WILL A PROVIDE INCREASED INCENTIVES FOR THE REPLACEMENT OF NON-GAS WAT HEATING, HEATING APPLIANCES, AND NEW INCENTIVES FOR GAS COOKING, (DRYING, AND TANKLESS WATER HEATING APPLIANCES.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$500.00
GAS HEATING	\$725.00
GAS CLOTHES DRYER	\$150.00
GAS RANGE	\$200.00
GAS TANKLESS W/H	\$675.00
	<u>\$2,250.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING		20
PLANNED HEATING SYSTEM		4
PLANNED CLOTHES DRYER		3
PLANNED GAS RANGE		8
PLANNED GAS TANKLESS V		10

<u>PROGRAM FISCAL EXPENDITURE:</u>	ACTUAL EXPEND. W/O INTE	\$21,225
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<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATER		23
INSTALLED HEATING SYSTEM		2
INSTALLED CLOTHES DRYER		9
INSTALLED GAS RANGE		17
INSTALLED GAS TANKLESS		10

ST JOE NATURAL GAS COMPANY, INC.
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:
JANUARY 2010 THROUGH DECEMBER 2010

PROGRAM TITLE: RESIDENTIAL APPLIANCE RETENTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL PROVIDE ALLOWANCES FOR CUSTOMERS WHO CHOOSE TO REPLACE THEIR EXISTING NATURAL GAS STORAGE TANKS AND TANKLESS WATER HEATERS, HEATING SYSTEMS, COOKING AND CLOTHES DRYING APPLIANCES WITH NEWER EFFICIENT NATURAL GAS MODELS.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$350.00
GAS HEATING	\$500.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$100.00
GAS TANKLESS W/H	\$550.00
	<u>\$1,600.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>	
PLANNED WATER HEATING	175
PLANNED HEATING SYSTEM	55
PLANNED CLOTHES DRYER	27
PLANNED GAS RANGE	38
PLANNED GAS TANKLESS V	15

PROGRAM FISCAL EXPENDITURE: ACTUAL EXPEND. W/O INTE \$141,200

<u>PROGRAM PROGRESS SUMMARY:</u>	
INSTALLED WATER HEATERS	174
INSTALLED HEATING SYSTEMS	56
INSTALLED CLOTHES DRYERS	31
INSTALLED GAS RANGE	75
INSTALLED GAS TANKLESS	14

ENERGY CONSERVATION ADJUSTMENT
SUMMARY OF COST RECOVERY CLAUSE CALCULATION
MONTHS: JANUARY 2012 THROUGH DECEMBER 2012

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	80,250
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11)	-38,078
3. TOTAL (LINE 1 AND LINE 2)	42,172

RATE SCHEDULE	BILLS	THERM SALES	CUSTOMER CHARGE REVENUES	DELIVERY CHARGE	TOTAL CUST. & DELIVERY CHG REVENUE	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS THERM	TAX FACTOR	CONSERV FACTOR
RS-1	10,683	100,762	138,879	70,978	209,857	7,323	3.48932%	0.07267	1.00503	0.07304
RS-2	11,071	215,803	177,136	122,423	299,559	10,453	3.48932%	0.04844	1.00503	0.04868
RS-3	10,378	362,141	207,560	182,450	390,010	13,609	3.48932%	0.03758	1.00503	0.03777
GS-1	2,202	105,484	44,040	46,393	90,433	3,155	3.48932%	0.02991	1.00503	0.03006
GS-2	442	225,257	30,940	71,634	102,574	3,579	3.48932%	0.01589	1.00503	0.01597
FTS4/GS-4	24	580,194	48,000	68,167	116,167	4,053	3.48932%	0.00699	1.00503	0.00702
FTS-5	0	0	0	0	0	0	3.48932%	#DIV/0!	1.00503	#DIV/0!
TOTAL	34,800	1,589,641	646,555	562,045	1,208,600	42,172				

FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 110004-GU EXHIBIT 14

PARTY ST. JOE NATURAL GAS

DESCRIPTION DEBBIE STITT (DKS -2)

DATE 11/01/11

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
 JANUARY 2012 THROUGH DECEMBER 2012

<u>PROGRAM</u>	<u>CAPITAL INVEST</u>	<u>PYROLL & BENEFITS</u>	<u>MATERLS. & SUPPLIES</u>	<u>ADVERT</u>	<u>INCENTIVES</u>	<u>OUTSIDE SERVICES</u>	<u>VEHICLE</u>	<u>OTHER</u>	<u>TOTAL</u>
1 RESIDENTIAL NEW CONSTRUCTION	0	0	0	0	9,300	0	0	0	9,300
2 RESIDENTIAL APPL. REPLACEMENT	0	0	0	0	16,100	0	0	0	16,100
3 RESIDENTIAL APPL. RETENTION	0	0	0	0	54,850	0	0	0	54,850
4 CONSERVATION EDUC	0	0	0	0	0	0	0	0	0
5 COMMON COSTS	0	0	0	0	0	0	0	0	0
6 (INSERT NAME)	0	0	0	0	0	0	0	0	0
7 (INSERT NAME)	0	0	0	0	0	0	0	0	0
8 (INSERT NAME)	0	0	0	0	0	0	0	0	0
9 (INSERT NAME)	0	0	0	0	0	0	0	0	0
10 (INSERT NAME)	0	0	0	0	0	0	0	0	0
11 (INSERT NAME)	0	0	0	0	0	0	0	0	0
PROGRAM COSTS	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>80,250</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>80,250</u>

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
JANUARY 2011 THROUGH DECEMBER 2011

PROGRAM	<u>CAPITAL INVEST</u>	<u>PYROLL & BENEFITS</u>	<u>MATERLS. & SUPPLIES</u>	<u>ADVERT</u>	<u>INCENTIVES</u>	<u>OUTSIDE SERVICES</u>	<u>VEHICLE</u>	<u>OTHER</u>	<u>TOTAL</u>
1 RESIDENTIAL NEW CONSTRUCTION									
A. ACTUAL	0	0	0	0	3,900	0	0	0	3,900
B. ESTIMATED	0	0	0	0	2,200	0	0	0	2,200
TOTAL	0	0	0	0	6,100	0	0	0	6,100
2 RESIDENTIAL APPL. REPLACEMENT									
A. ACTUAL	0	0	0	0	19,925	0	0	0	19,925
B. ESTIMATED	0	0	0	0	6,500	0	0	0	6,500
TOTAL	0	0	0	0	26,425	0	0	0	26,425
3 RESIDENTIAL APPL. RETENTION									
A. ACTUAL	0	0	0	0	50,050	0	0	0	50,050
B. ESTIMATED	0	0	0	0	20,000	0	0	0	20,000
TOTAL	0	0	0	0	70,050	0	0	0	70,050
4 OUTSIDE SERVICES									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
TOTAL	0	0	0	0	0	0	0	0	0
5 (INSERT NAME)									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
TOTAL	0	0	0	0	0	0	0	0	0
6 (INSERT NAME)									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
SUB-TOTAL	0	0	0	0	102,575	0	0	0	102,575

ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM
 JANUARY 2011 THROUGH DECEMBER 2011

PROGRAM NAME	CAPITAL INVEST	PYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	0	0	0	0	102,575	0	0	0	102,575
7. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
(INSERT NAME 1-30 LETTERS)	0	0	0	0	0	0	0	0	0
(INSERT NAME)									
8. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
(INSERT NAME 1-30 LETTERS)	0	0	0	0	0	0	0	0	0
(INSERT NAME)									
9. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
(INSERT NAME 1-30 LETTERS)	0	0	0	0	0	0	0	0	0
(INSERT NAME)									
10. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
(INSERT NAME)									
11. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	0
TOTAL	0	0	0	0	102,575	0	0	0	102,575

CONSERVATION PROGRAM COSTS BY PROGRAM
ACTUAL/ESTIMATED
JANUARY 2011 THROUGH DECEMBER 2011

PROGRAM NAME	JAN 2011	FEB 2011	MAR 2011	APR 2011	MAY 2011	JUN 2011	JUL 2011	AUG 2011	SEP 2011	OCT 2011	NOV 2011	DEC 2011	TOTAL
RESIDENTIAL NEW CONSTRUCTION	0	1,000	550	1,550	800	0	0	0	550	550	550	550	6,100
RESIDENTIAL APPL. REPLACEMENT	8,225	2,650	1,225	1,850	1,700	4,125	0	150	1,625	1,625	1,625	1,625	26,425
RESIDENTIAL APPL. RETENTION	7,900	6,750	5,800	6,500	4,850	6,900	5,500	5,850	5,000	5,000	5,000	5,000	70,050
OUTSIDE SERVICES	0	0	0	0	0	0	0	0	0	0	0	0	0
(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
(INSERT NAME)	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL ALL PROGRAMS	16,125	10,400	7,575	9,900	7,350	11,025	5,500	6,000	7,175	7,175	7,175	7,175	102,575

ENERGY CONSERVATION ADJUSTMENT
JANUARY 2011 THROUGH DECEMBER 2011

	JAN 2011	FEB 2011	MAR 2011	APR 2011	MAY 2011	JUN 2011	JUL 2011	AUG 2011	SEP 2011	OCT 2011	NOV 2011	DEC 2011	TOTAL
CONSERVATION REVS.													
RCS AUDIT FEES													
a. OTHER PROG. REV.													
b.													
c.	-43,423	-32,812	-31,902	-20,425	-10,100	-8,487	-9,724	-7,894	-7,320	-9,671	-12,218	-22,745	-216,722
CONSERV. ADJ REV. (NET OF REV. TAXES)													
TOTAL REVENUES	-43,423	-32,812	-31,902	-20,425	-10,100	-8,487	-9,724	-7,894	-7,320	-9,671	-12,218	-22,745	-216,722
PRIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	6,338	6,338	6,338	6,338	6,338	6,338	6,338	6,338	6,338	6,338	6,338	6,338	76,059
CONSERVATION REVS. APPLIC. TO PERIOD	-37,085	-26,474	-25,564	-14,087	-3,762	-2,149	-3,385	-1,556	-981	-3,333	-5,880	-16,407	-140,663
CONSERVATION EXPS. (FORM C-3, PAGE 3)	16,125	10,400	7,575	9,900	7,350	11,025	5,500	6,000	7,175	7,175	7,175	7,175	102,575
TRUE-UP THIS PERIOD	-20,960	-16,074	-17,989	-4,187	3,588	8,876	2,115	4,444	6,194	3,842	1,295	-9,232	-38,088
INTEREST THIS PERIOD (C-3,PAGE 5)	13	8	3	-1	-1	-1	-1	-1	-1	-2	-2	-3	9
TRUE-UP & INT. BEG. OF MONTH	76,059	48,774	26,370	2,046	-8,480	-11,232	-8,696	-12,921	-14,816	-14,962	-17,460	-22,505	
PRIOR TRUE-UP COLLECT./(REFUND.)	-6,338	-6,338	-6,338	-6,338	-6,338	-6,338	-6,338	-6,338	-6,338	-6,338	-6,338	-6,338	
END OF PERIOD TOTAL NET TRUE-UP	48,774	26,370	2,046	-8,480	-11,232	-8,696	-12,921	-14,816	-14,962	-17,460	-22,505	-38,078	-38,078

CALCULATION OF TRUE-UP AND INTEREST PROVISION
JANUARY 2011 THROUGH DECEMBER 2011

	JAN 2011	FEB 2011	MAR 2011	APR 2011	MAY 2011	JUN 2011	JUL 2011	AUG 2011	SEP 2011	OCT 2011	NOV 2011	DEC 2011	TOTAL
INTEREST PROVISION													
BEGINNING TRUE-UP	76,059	48,774	26,370	2,046	-8,480	-11,232	-8,696	-12,921	-14,816	-14,962	-17,460	-22,505	
END. T-UP BEFORE INT.	48,761	26,362	2,043	-8,480	-11,231	-8,694	-12,919	-14,814	-14,960	-17,458	-22,503	-38,075	
TOT. BEG. & END. T-UP	124,820	75,136	28,413	-6,434	-19,711	-19,927	-21,615	-27,735	-29,776	-32,420	-39,962	-60,580	
AVERAGE TRUE-UP	62,410	37,568	14,206	-3,217	-9,856	-9,963	-10,808	-13,868	-14,888	-16,210	-19,981	-30,290	
INT. RATE-FIRST DAY OF REPORTING BUS. MTH	0.25%	0.25%	0.25%	0.20%	0.19%	0.16%	0.16%	0.12%	0.12%	0.12%	0.12%	0.12%	
INT. RATE-FIRST DAY OF SUBSEQUENT BUS. MTH	0.25%	0.25%	0.20%	0.19%	0.16%	0.16%	0.12%	0.12%	0.12%	0.12%	0.12%	0.12%	
TOTAL	0.50%	0.50%	0.45%	0.39%	0.35%	0.32%	0.28%	0.24%	0.24%	0.24%	0.24%	0.24%	
AVG INTEREST RATE	0.25%	0.25%	0.23%	0.20%	0.18%	0.16%	0.14%	0.12%	0.12%	0.12%	0.12%	0.12%	
MONTHLY AVG. RATE	0.02%	0.02%	0.02%	0.02%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	0.01%	
INTEREST PROVISION	\$13	\$8	\$3	-\$1	-\$1	-\$1	-\$1	-\$1	-\$1	-\$2	-\$2	-\$3	\$9

PROGRAM TITLE:

RESIDENTIAL NEW CONSTRUCTION

PROGRAM DESCRIPTION:

This program is designed to increase the number of high priority firm natural gas customers in the new construction market. Incentives are offered in the form of cash allowances to assist builders in defraying the additional costs associated with natural gas appliance installations.

<u>APPLIANCE LOAD</u>	<u>JAN 2011 NEW ALLOW.</u>
GAS HEATING	\$500.00
GAS WATER HEATING	\$350.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$150.00
GAS TANKLESS W/HEATER	\$550.00
	<u>\$1,650.00</u>

PROGRAM PROJECTIONS FOR:

JANUARY 2011 THROUGH DECEMBER 2012

	<u>GAS WATER HEATING</u>	<u>GAS HEATING</u>	<u>GAS DRYER</u>	<u>GAS RANGE</u>	<u>GAS TANKLESS W/H</u>
JANUARY 2011 - DECEMBER 2011 (12 MTHS)	3	3	2	4	5
JANUARY 2012 - DECEMBER 2012 (12 MTHS)	4	5	4	4	8

PROGRAM FISCAL EXPENSES FOR:

JANUARY 11 - DECEMBER 12

JANUARY 11 - AUGUST 11	ACTUAL EXPENSES	3,900.00
SEPTEMBER 11 - DECEMBER 11	ESTIMATED EXPENSES	2,200.00
JANUARY 2012 - DECEMBER 2012	ESTIMATED EXPENSES	9,300.00

PROGRAM PROGRESS SUMMARY:

New construction is very limited in St Joe Natural Gas's service territory. By far the majority of new construction is by custom design where the owner specified to the builder the type of energy desired.

PROGRAM TITLE: RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM

PROGRAM DESCRIPTION: This program is designed to promote the replacement of electric resistance appliances with energy efficient natural gas heaters, water heaters, air conditioners, dryers, ranges and tankless water heaters. Incentives are offered in the form of cash allowances to assist in defraying the additional costs in purchasing and installing natural gas appliances.

JAN 2011	
APPLIANCE LOAD	NEW ALLOW.
GAS HEATING	\$725.00
GAS WATER HEATING	\$500.00
GAS CLOTHES DRYER	\$150.00
GAS RANGE	\$200.00
GAS TANKLESS W/HEATER	\$675.00
	\$2,250.00

PROGRAM PROJECTIONS FOR: JANUARY 2011 THROUGH DECEMBER 2012

	GAS WATER HEATING	GAS HEATING	GAS DRYER	GAS RANGE	GAS TANKLESS W/H
JANUARY 2011 - DECEMBER 2011 (12 MTHS)	20	4	12	8	15
JANUARY 2012 - DECEMBER 2012 (12 MTHS)	12	2	6	5	10

PROGRAM FISCAL EXPENSES FOR: JANUARY 2011 THROUGH DECEMBER 2012

JANUARY 11 - AUGUST 11	ACTUAL EXPENSES	19,925.00
SEPTEMBER 11 - DECEMBER 11	ESTIMATED EXPENSES	6,500.00
JANUARY 2012 - DECEMBER 2012	ESTIMATED EXPENSES	16,100.00

PROGRAM PROGRESS SUMMARY: Replacement of electric appliances with natural gas appliances continues to be well received by ratepayers in St Joe Natural Gas Company's service territory.

PROGRAM TITLE: RESIDENTIAL APPLIANCE RETENTION PROGRAM

PROGRAM DESCRIPTION: This program is designed to encourage homeowners with existing natural gas appliances to retain natural gas when the existing appliances fail, or are otherwise replaced. The proposed retention program includes allowances for natural gas water heater, heating, clothes drying, range, and tankless water heating systems.

APPLIANCE LOAD	JAN 2011 NEW ALLOW.
GAS HEATING	\$500.00
GAS WATER HEATING	\$350.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$100.00
GAS TANKLESS W/HEATER	\$550.00
	<u>\$1,600.00</u>

PROGRAM PROJECTIONS FOR: JANUARY 11 - DECEMBER 12

	GAS WATER HEATING	GAS HEATING	GAS DRYER	GAS RANGE	GAS TANKLESS W/H
JANUARY 2011 - DECEMBER 2011 (12 MTHS)	107	31	25	36	20
JANUARY 2012 - DECEMBER 2012 (12 MTHS)	100	25	15	20	7

PROGRAM FISCAL EXPENSES FOR: JANUARY 2011 THROUGH DECEMBER 2012

JANUARY 11 - AUGUST 11	ACTUAL EXPENSES	50,050.00
SEPTEMBER 11 - DECEMBER 11	ESTIMATED EXPENSES	20,000.00
JANUARY 2012 - DECEMBER 2012	ESTIMATED EXPENSES	54,850.00

PROGRAM PROGRESS SUMMARY: The Company recognizes that the cost to retain an existing customer is significantly lower than the cost to add a new customer. The proposed retention allowances will strengthen the Company's ability to retain existing gas customers and avoid the removal of services. This program has been well received by the customers as well.