### Ritenour, Susan D.

From:

Raymond, Phil C.

Sent:

Wednesday, January 20, 2010 10:08 AM

To:

Ritenour, Susan D.; Erickson, Constance J. (Connie); McMillan, Richard J.; Story, Susan N.;

Terry, Bentina C.; McCullough, Theodore J.; Jacob, P. Bernard; Davis, Terry A.; Buck, William

Subject:

FW: Rating agency

Fyi. With the activity in Florida, our May meeting with the rating agencies will, to say the least, elevated... We should fly under the radar until then.

From:

Long, Earl C.

Sent:

Wednesday, January 20, 2010 9:19 AM

To: Cc: Raymond, Phil C.; Bowers, Paul; Lantrip, Mark S.

Tucker, Daniel S.

Subject: Rating agency

Talked to Moody's late last night. He stated that Gulf is not currently at risk for any further rating action until meeting in May. He stated Gulf had been on the edge as compared to Georgia and Mississippi for the negative outlook (meaning the consensus to put them on negative outlook was not as strong as for Georgia and Mississippi) therefore he saw no need to review Gulf at this point. Also have talked to Fitch and S&P on other subjects and no mention of Gulf on either of those calls.

Earl C. Long Asst. Treasurer Southern Company 30 Ivan Allen Jr. Boulevard Bin 1407 Atlanta, GA 30308 404-506-0783 ph 404-506-0717 fax

### Ritenour, Susan D.

From: Sent:

Kim, Mary Ann

Wednesday, May 12, 2010 8:02 AM

To:

Bowers, Paul; Hinson, W. Ron; Lantrip, Mark S.; Hobson, Chris M.; Miller, Buzz (Joseph); Cherry, Pedro P.; Tucker, Daniel S.; Labrato, Ronnie R.; Barrs, W. Craig; Daiss, Ann P.; Harper, Oscar C.; Thom, Christine M.; Cook, Tyler M.; Jackson, Brian C.; Topazi, Anthony J.; Turnage, Frances V.; Shaw, Cindy F.; Anderson, Thomas O.; Pierce, Vicki L.; O'Neal, Dan L.; Grice, Matthew P.; Alexander, David B.; Bates, Ronnie L. (SPC); Southern, Michael W. (Mike) (SPC); Capomaccio, Steven J. (SPC); Beattie, Arthur P.; Feagin, Moses H.; Smith, Zeke W.;

Liu, Xia; George, Brian; Blake, Chris; Raymond, Phil C.; Terry, Bentina C.; McCullough, Theodore J.; Ritenour, Susan D.; Davis, Terry A.; Buck, William G., III; Grantham, William C.;

Sitton, Larry E.; Fanning, Thomas A.

Cc:

Long, Earl C.

Subject:

FW: Special Comment - 21st century utility

Attachments:

SC - 21st century utility.pdf

Attached is the Moody's report, The 21st Century Electric Utility: Substantial uncertainties exist when assessing longterm credit implications, provided from Jim Hemstead .

From: Long, Earl C.

Sent: Wednesday, May 12, 2010 8:24 AM

To: Kim, Mary Ann

Subject: FW: Special Comment - 21st century utility

Can you forward this to everyone at the meetings

From: Hempstead, James [mailto:James.Hempstead@moodys.com]

Sent: Wednesday, May 12, 2010 7:01 AM

To: Long, Earl C.

Subject: FW: Special Comment - 21st century utility

Earl:

Can you please pass this report to your team.

We discussed elements of the report with Georgia and Mississippi and at dinner last night.

**Thanks** 

jim

From: Hempstead, James

Sent: Monday, May 03, 2010 5:26 PM

To: Hempstead, James

Subject: Special Comment - 21st century utility

<<SC - 21st century utility.pdf>>

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### Davis, Terry A.

From: Sent:

Ritenour, Susan D.

To:

Tuesday, June 08, 2010 8:55 PM

Davis, Terry A.

Subject:

FW: Moody's review process

### Susan Ritenour

x 6231

From: Raymond, Phil C.

Sent: Wednesday, June 02, 2010 11:20 AM

To: Ritenour, Susan D.

Subject: Fwd: Moody's review process

Phil

### Begin forwarded message:

From: "Long, Earl C." < eclong@southernco.com>

Date: June 1, 2010 9:58:18 AM EDT

To: "Labrato, Ronnie R." < RRLABRAT@southernco.com >, "Lantrip, Mark S."

<mslantri@southernco.com>, "Tucker, Daniel S." <DSTUCKER@southernco.com>, "Turnage,

Frances V." < FVTURNAG@southernco.com >, "Raymond, Phil C."

<PCRAYMON@southernco.com>, "Thom, Christine M." <cmthom@southernco.com>

Cc: "Brooks, David B." < dbbrooks@southernco.com >, "Symons, David"

<<u>DSYMONS@southernco.com</u>>
Subject: Moody's review process

Discussion with Mike Haggarty regarding Moody's process - a bit surprising to me

### **Negative Outlook**

Generally a 12 month review period. If things have not improved, you will generally be placed on Negative Watch for a 3-6 month review process. Not a sure thing that you go from Negative Outlook to Watch before downgrade but generally you do - He mentioned Mississippi as a possibility for being directly downgraded from negative outlook. The negative outlook also can be extended beyond the initial 12 month period by the Committee.

### **Negative Watch**

3 month process and odds are high that you will be downgraded if put on Negative Watch. Sounds highly likely that Georgia, Gulf and Southern would go through the Watch process or have the negative outlook extended by the Committee. Mississippi, is not as certain.

Other agency processes may be a bit different but wanted you to know Moody's process. He also mentioned that while he might like to go to Committee later this month, he does not have anything currently scheduled.

Earl C. Long Asst. Treasurer Southern Company 30 Ivan Allen Jr. Boulevard Bin 1407 Atlanta, GA 30308 404-506-0783 ph 404-506-0717 fax

### Ritenour, Susan D.

From:

Haggarty, Michael [Michael.Haggarty@moodys.com]

Sent:

Tuesday, June 15, 2010 5:02 PM

10:

Raymond, Phil C.

Cc:

Ritenour, Susan D.; Davis, Terry A.

Subject:

RE:

Thanks Phil - that will be helpful. The credit opinions are not due for another few months, so we should be able to include the renewed lines when we do update them. Mike

----Original Message----

From: Raymond, Phil C. [mailto:PCRAYMON@southernco.com]

Sent: Tuesday, June 15, 2010 5:58 PM

To: Haggarty, Michael

Cc: Ritenour, Susan D.; Davis, Terry A.

Subject:

Mike, Thanks for calling me back today. Tomorrow, I am going to send you an update to our financial liquidity section. On page 42, we show that our existing lines of credit as of March 31, 2010, was 220 million with \$100 million of one year term out provisions. We have been updating and renewing those lines since then and have extended the term out provision to \$190 million out of the \$220 million LOCs. We are currently negotiating for an additional \$20 with existing facilities that will have the term out provision as well.

Since you specifically write about that, I wanted you to have the most up to date information. Also, if there is anything else you need please do not hesitate to give me a call.

Thanks Mike

Phil

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### Ritenour, Susan D.

From:

Haggarty, Michael [Michael.Haggarty@moodys.com]

Sent:

Wednesday, June 16, 2010 4:09 PM

To:

Ritenour, Susan D.

Cc:

Raymond, Phil C.; Davis, Terry A.

Subject:

RE: Gulf 2010 RA Liquidity Page Update.docx

Thanks Susan, Mike

----Original Message----

From: Ritenour, Susan D. [mailto:SDRITENO@southernco.com]

Sent: Wednesday, June 16, 2010 5:05 PM

To: Haggarty, Michael

Cc: Raymond, Phil C.; Davis, Terry A.

Subject: Gulf 2010 RA Liquidity Page Update.docx

Mike - At Phil's request, the attached file provides updated information related to Gulf Power's credit facilities (page 42 in the rating agency book from our May meeting). If you have any questions or need additional information, please let me or Phil know. Thanks,

Susan Ritenour 850-444-6254

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# 2010 Rating Agency Presentation

## **Gulf Power Company**

Financial Flexibility

		Multi-Year \$0			Net Liquidity	\$151	
	364-Day	1 yr. Term-Out \$190			Other	OS.	
, 2010	364-Day	2 yr. Term-Out	%0	Uses	Tax-Exempt Floaters	69\$	
r as of June 15, (\$ in Millions)		364-Day \$30	\$0 \$0 \$165 Debt to Capital 50%		Commercial Paper	0\$	
Liquidity as of June 15, 2010 (\$ in Millions)		1 otal	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$		Total	\$220	\$279 \$293 \$0 \$572
	1. Credit Facilities	Current	Terms and Conditions  Rating Triggers  MAC Provisions  65% Debt/Capital Covenant (1)		2. Total Liquidity	Credit racines	3. Potential Collateral Requirements Power Purchase Agreements Fuel Contracts (3) Interest Rate Hedges Total

<sup>(2)</sup> Maximum collateral required if ratings drop below investment grade. Shell PPA not included.(3) Includes fuel contracts which could require collateral in the event of a downgrade to below investment grade to Atabama Power and/or Georgia Power.



### Davis, Terry A.

From:

Raymond, Phil C.

Sent:

Thursday, August 12, 2010 4:14 PM

To:

Ritenour, Susan D.; Davis, Terry A.; Erickson, Constance J. (Connie); McMillan, Richard J.; Buck,

William G., III

Subject:

FW: Moody's

Seems like some of the facts he cites are weak...bs..most of our LOC have term out provisions...not just some..some would imply 20 – 30 percent

From: Tucker, Daniel S.

Sent: Thursday, August 12, 2010 4:04 PM

To: Lantrip, Mark S.; Beattie, Arthur P.; Bowers, Paul; Fanning, Thomas A.; Labrato, Ronnie R.; Garrett, Michael D.; Ratcliffe, David Moore; Long, Earl C.; Day, Ed; Feagin, Moses H.; Story, Susan N.; Teel, Scott; Raymond, Phil C.; Liu, Xia; Kundert, Glen A.;

Kurlander, Carrie; Stewart, Jimmy W.; Caen, Melissa K.; Hinson, W. Ron Cc: Odom, Meredith E.; Kim, Mary Ann; Sitton, Larry E.; Thom, Christine M.

Subject: RE: Moody's

Attached is the press release that was just issued.



pr-SO-081210. pdf

From: Lantrip, Mark S.

Sent: Thursday, August 12, 2010 3:44 PM

**To:** Beattie, Arthur P.; Bowers, Paul; Fanning, Thomas A.; Labrato, Ronnie R.; Garrett, Michael D.; Ratcliffe, David Moore; Long, Earl C.; Tucker, Daniel S.; Day, Ed; Feagin, Moses H.; Story, Susan N.; Teel, Scott; Raymond, Phil C.; Tucker,

Daniel S.; Liu, Xia; Kundert, Glen A.; Kurlander, Carrie; Stewart, Jimmy W. Cc: Odom, Meredith E.; Kim, Mary Ann; Sitton, Larry E.; Thom, Christine M.

Subject: Moody's

I just got a call from Mike Haggerty at Moody's with some bad news. They went to committee today on the question of our review for downgrade and after deliberation of the material and discussion we had with them on August 2<sup>nd</sup> they have decided to go forward with downgrading the senior unsecured debt and commercial paper of Southern Company, Georgia Power, Gulf Power and Mississippi Power 1 notch with stable outlook. I of course expressed our disappointment with Mike particularly with not waiting until the Ga rate case concluded. He told me they discussed this point specifically and the consensus of the group was that even if GPC gets everything that has been asked for it would not change their overall opinion. One positive outcome of the trip is Moody's decision to go with a stable outlook. Prior to the meeting Moody's was uncertain as to whether they would leave the companies on negative outlook but the august 2<sup>nd</sup> meeting did move them on this. A press release should hit the wires within the hour.

Mark S. Lantrip

SOUTHERN COMPANY SERVICES Sr. Vice President, Finance & Treasurer (404) 506-0742 Office (404) 915-9697 Mobile



Rating Action: Moody's Downgrades Southern Company and Three Utilities

Global Credit Research - 12 Aug 2010

### Approximately \$12 Billion of Debt Securities Downgraded

New York, August 12, 2010 — Moody's Investors Service downgraded the ratings of The Southern Company (Senior Unsecured to Baa1 from A3); Georgia Power Company (Senior Unsecured to A3 from A2); Gulf Power Company (Senior Unsecured to A3 from A2); Mississlppi Power Company (Senior Unsecured to A2 from A1); and Southern Company Capital Funding, Inc. (Senior Unsecured to Baa1 from A3). Moody's downgraded the short-term ratings for commercial paper of The Southern Company and Southern Company Funding Corporation to Prime-2 from Prime-1 and the variable rate demand obligation ratings of Georgia Power Company, Gulf Power Company, and Mississippi Power Company to VMIG-2 from VMIG-1. The rating outlook of Southern Company, Georgia Power, Gulf Power, Mississippi Power, and Southern Company Capital Funding is stable. These rating actions conclude the review for possible downgrade that was Initiated on June 17, 2010.

"The downgrade of The Southern Company and three of its utility subsidiaries considers financial metrics that are weak for the single Arating category; a higher business and operating risk profile emanating from new nuclear and IGCC construction; a less supportive Florida regulatory and political environment; regulatory risk in Georgia with a large pending rate case; a weak regional economy, and longer-term pressures from potential carbon controls and renewable portfolio standards" sald Michael G. Haggarty, Senior Vice President.

The downgrade of Georgia Power reflects cash flow coverage metrics that are weak for the Arating category, particularly considering the utility's high capital spending levels and rapidly increasing investment in new nuclear generation. Moody's has indicated that utilities pursuing new nuclear generation would be ascribed a higher business and operating risk profile and be expected to exhibit commensurately stronger cash flow coverage metrics to offset this higher risk profile. Instead, Georgia Power's cash flow from operations pre-working capital to debt ratio has declined over the last three years and at 19.7% in 2009 is now well below our 22% minimum guideline for an Acredit rating and below most other Arated vertically Integrated utility peers. The downgrade also considers the potential regulatory risk associated with a substantial rate case pending at a time when the Georgia economy remains weak. Because of the size of the rate request and a sensitivity to economic conditions, the Georgia Public Service Commission has announced plans to hold several public hearings on the rate case throughout the state. The rating action also reflects longer-term risks to this predominantly coal-fired utility from potential carbon controls and renewable portfolio standards, and a more constrained liquidity profile with over half of its bank credit facilities supporting put-able variable rate demand bond obligations.

The downgrade of Gulf Power reflects cash flow coverage metrics that are weak for the Arating category; high capital expenditure requirements for environmental compliance that are expected to remain elevated; a continued weak Florida economy; and the recent decline in the political and regulatory environment for investor-owned utilities in Florida. The company's cash flow from operations pre-working capital to debt was 18% in 2008 and 21% in 2009, both below our parameters for an Arating. Moody's believes that material improvement in cash flow coverage metrics is less likely considering the recent decline in the credit supportiveness in the current perceived Florida political and regulatory environment. Like Southern's other utility subsidiaries, Gulf Power is highly reliant on coal as a generation source and is thus also vulnerable to potential carbon controls and renewable portfolio standards. The utility's liquidity is reliant exclusively on 364-day bank facilities (some with term-out provisions), most of which is used to provide liquidity support to outstanding commercial paper and put-able variable rate demand obligations.

The downgrade of Mississippi Power Is prompted by its decision to construct the large, complex Kemper County Integrated Gasification Combined Cycle (IGCC) plant which, at a currently estimated cost of \$2.4 billion, Is larger than current the \$2.1 billion asset size of the utility. Construction of the plant will dramatically increase the utility's capital expenditures and will put pressure on coverage metrics as well, although the utility is expected to continue to exhibit metrics well within our parameters for an Arating. The Mississippi Public Service Commission has approved cost recovery up to \$2.88 billion, a 20% contingency, although Moody's notes that at least one other IGCC plant under construction by another IOU has experienced cost overruns well in excess of this level.

The downgrade of the ratings of The Southern Company reflects the downgrade of three of its four utility subsidiaries; the higher business and operating risk profile of these utilities; a potentially growing renewable energy business outside of the Southeast region; and consolidated cash flow coverage metrics that are within our Baa rating range parameters and similar to most other mid to high-Baa rated utility holding company peers. The downgrade of the rating of Southern Company Capital Funding reflects the guarantee of its debt by The Southern Company. The downgrade of the rating of Southern Company Funding Corporation reflects the downgrades of Georgia Power, Gulf Power, and Mississippi Power, three of the four utilities participating in this finance subsidiary's commercial paper program.

Ratings downgraded include:

The Southern Company's senior unsecured and Issuer Rating, to Baa1 from A3; and short-term rating for commercial paper, to Prime-2 from Prime-1;

Georgia Power Company's senior unsecured and Issuer Rating, to A3 from A2; preferred stock, to Baa2 from Baa1; variable rate demand obligation, to VMIG-2 from VMIG-1, and the trust preferred rating of Georgia Power Capital Trust VII, to Baa1 from A3;

Gulf Power Company's senior unsecured and Issuer Rating, to A3 from A2; preferred stock, to Baa2 from Baa1; and variable rate demand obligation, to VMIG-2 from VMIG-1;

Mississippi Power Company's senior unsecured and Issuer Rating, to A2 from A1; preferred stock, to Baa1 from A3; and variable rate demand obligation, to VMIG-2 from VMIG-1;

Southern Company Capital Funding's senior unsecured, to Baa1 from A3;

Southern Company Funding Corporation's short-term rating for commercial paper, to Prime-2 from Prime-1.

The last rating action on The Southern Company, Georgia Power Company, Gulf Power Company, Mississippi Power Company and Southern Company Capital Funding was on June 17, 2010, when their ratings were placed on review for possible downgrade. The principal methodology

used in rating these issuers was Moody's Regulated Electric and Gas Utilities, published in August 2009, and available on www.moodys.com in the Ratings Methodologies sub-directory under the Research and Ratings tab. Other methodologies and factors that may have been considered in the process of rating these issuers can also be found in the Ratings Methodologies sub-directory on Moody's website.

The Southern Company is a utility holding company headquartered in Atlanta, Georgia and the parent company of utility subsidiaries Alabama Power Company, Georgia Power Company, Gulf Power Company, Mississippi Power Company, Southern Electric Generating Company, wholesale power company Southern Power Company, financing subsidiary Southern Company Capital Funding, Inc., and commercial paper Southern Company Funding Corporation.

New York Michael G. Haggarty Senior Vice President Infrastructure Finance Group Moody's Investors Service JOURNALISTS: 212-553-0376 SUBSCRIBERS: 212-553-1653

New York William L. Hess MD - Utilities Infrastructure Finance Group Moody's Investors Service JOURNALISTS: 212-553-0376 SUBSCRIBERS: 212-553-1653

Moody's Investors Service 250 Greenwich Street New York, NY 10007 USA

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### Davis, Terry A.

From: Sent:

Ritenour, Susan D.

To:

Tuesday, September 28, 2010 7:58 PM

Subject:

Davis, Terry A. FW: S&P Ratings

Sensitivity:

Confidential

FYI

Susan Ritenour x 6231

From: Long, Earl C.

Sent: Tuesday, September 28, 2010 12:45 PM

To: Tucker, Daniel S.; Beattie, Arthur P.; Raymond, Phil C.; Labrato, Ronnie R.; Teel, Scott; Feagin, Moses H.; Lantrip,

Mark S.; Bowers, Paul

Cc: Sitton, Larry E.; Cherry, Pedro P.; Kundert, Glen A.; Liu, Xia; Kim, Mary Ann; Blake, Chris; George, Brian; Thom, Christine M.; Cook, Tyler M.; Ritenour, Susan D.; McMillan, Richard J.; Buck, William G., III; Pierce, Vicki L.; O'Neal, Dan

L.; Grice, Matthew P.; Odom, Meredith E.; Brooks, David B.; Miller, Buzz (Joseph)

**Subject:** RE: S&P Ratings **Sensitivity:** Confidential

### Follow-up comments from Dimitri Nikas of S&P:

- S&P credit committee vote was unanimous for affirmation of the ratings and stable outlook.
- Key factors supporting the rating are:
  - Continued constructive regulatory environment
  - Economy showing signs of recovery
  - Conservative management...characterized as a "stand-out" in the industry and an important qualitative benefit
- A constructive outcome for the GPC rate case that more closely aligns the regulatory/rate-making framework with Alabama and the other subs is a credit positive that would position Southern in the top end of the "Excellent" business risk category (they have been clear in recent months that we are currently living near the bottom of that category)
- Southern Power currently has no impact on Southern ratings as long as limited to conservative business model and moderate growth
- They have a renewed focus on liquidity and, while their initial
  assessment of us is "adequate", there is some concern that we
  could measure as less-than-adequate in the near future based on
  their methodology (which is not utility specific). The methodology

is a sources (FFO and available credit facilities)/ Uses (nondiscretionary capex, dividends and maturities) measure.

 S&P focus in the near term is on the GPC rate case and Vogtle 3&4 and the Kemper Co IGCC construction

### Earl, Dan and Mary Ann

From: Tucker, Daniel S.

Sent: Friday, September 24, 2010 3:13 PM

To: Beattie, Arthur P.; Raymond, Phil C.; Labrato, Ronnie R.; Teel, Scott;

Feagin, Moses H.; Lantrip, Mark S.; Bowers, Paul

Cc: Long, Earl C.; Sitton, Larry E.; Cherry, Pedro P.; Kundert, Glen A.;

Liu, Xia; Kim, Mary Ann; Blake, Chris; George, Brian; Thom, Christine M.; Cook, Tyler M.; Ritenour, Susan D.; McMillan, Richard J.; Buck, William G., III; Pierce, Vicki L.; O'Neal, Dan L.; Grice, Matthew P.;

Odom, Meredith E.; Brooks, David B.

Subject: S&P Ratings

Importance: High

Sensitivity: Confidential

### THIS IS NOT PUBLIC INFORMATION

Dimitri Nikas called today to let us know that S&P's credit review committee met on Southern Company (and by default the 4 regulated OpCo's) and they have affirmed all of our ratings and outlook. Because there is no change in ratings, S&P will not be releasing a press statement today. The information will be communicated publicly when they issue their normal ratings summary reports in a week or two.

Dimitri will be giving us feedback from the committee early next week. We will share any pertinent information that comes out of those discussions with you then.

Please let me or Earl know if you have any questions.

Dan

STANDARD & POOR'S REGULATORY SURVEY

### UPDATE - February 2011

Please fill out a separate update for each rated utility with new information since the January 2010 survey. If the utility is in more than one jurisdiction, please provide separate survey for each.

Attach additional materials (e.g. company documents) or explanations if necessary to completely answer any of the questions.

For assistance, contact your primary analyst or Todd Shipman (212.438.7676) or todd\_shipman@sandp.com

IMPORTANT: CLEARLY INDICATE IF AN ANSWER CONTAINS CONFIDENTIAL, NON-PUBLIC INFORMATION THAT YOU WOULD NOT WANT DISCLOSED

Thank you very much for your assistance. Please send the completed survey(s) to your analyst by the end of February.

C	O	M	P	Δ	N	V
_	v		_	_	. и	- 1

Gulf Power

JURISDICTION

Florida

REGULATORY BODY

Florida Public Service Commission

1. RESOURCE PROCUREMENT PROCESS

If your utility has obligation-to-serve or POLR responsibilities, please note any new developments in the procurement process in 2010 (e.g. IRP, competitive procurement, regulatory oversight, or regulatory approval).

(If necessary, attach separate document):

None	

2. RATE CASE INFORMATION	
Provide the following : s	
Provide the following information for b completed in 2010:	ase rate cases
Date Filed	N/A
Initiated By	N/A
Interim Rate Increase Amount and Date	N/A
Amount and % of Requested Rate Increase	N/A
Amount and % Rate Increase Granted	
Date Permanent Rates Went Into Effect	N/A
Rate Base Amount	N/A
Test Year Used	N/A
(If updated, through what date?)	N/A
Return on Equity Authorized	N/A
Capital Structure (% debt, preferred, common)	N/A
Settlement (Y, N, Partial)	N/A
	N/A
TADIES OF MICE	
. TARIFF CLAUSES FOR SIGNIFICANT EXPENSE	S
ote significant 2010 charges /	
ote significant 2010 changes (e.g. added	, withdrawn,
ote significant 2010 changes (e.g. added	, withdrawn,
ote significant 2010 changes (e.g. added iming of rate adjustments, incentives) t ate mechanisms for significant expenses ower or fuel:	, withdrawn,
ote significant 2010 changes (e.g. added	, withdrawn,
ote significant 2010 changes (e.g. added iming of rate adjustments, incentives) t ate mechanisms for significant expenses ower or fuel:	, withdrawn,
ote significant 2010 changes (e.g. added iming of rate adjustments, incentives) tate mechanisms for significant expenses ower or fuel:  None	, withdrawn, o any separate such as purchased
ote significant 2010 changes (e.g. added iming of rate adjustments, incentives) tate mechanisms for significant expenses ower or fuel:  None	, withdrawn, o any separate such as purchased
ote significant 2010 changes (e.g. added iming of rate adjustments, incentives) to ate mechanisms for significant expenses ower or fuel:  None  None  ay amounts disallowed in 2010? (note % of	, withdrawn, o any separate such as purchased
. TARIFF CLAUSES FOR SIGNIFICANT EXPENSE ote significant 2010 changes (e.g. addediming of rate adjustments, incentives) to ate mechanisms for significant expenses ower or fuel:  None  None  None  None  RATE DESIGN	, withdrawn, o any separate such as purchased
ote significant 2010 changes (e.g. added iming of rate adjustments, incentives) tate mechanisms for significant expenses ower or fuel:  None  None  None  None  None  None	, withdrawn, o any separate such as purchased total cost):

None

6.	FINANCIAL	REPORTING

Please attach financial reports submitted to your regulator in 2010 (or, if applicable, a summary part of the report with financial data) or provide a website address where they can be found:

Surveilance Report for December 2009 filed with the FPSC is attached.

Please provide the actual, jurisdictional earned return on equity for 2009: \_\_11.01%

### 7. NON-TRADITIONAL RATEMAKING PRACTICES

Please note if any of the following were added or withdrawn in 2010:

Incentive Ratemaking	No
Revenue Decoupling	
Weather Normalization	No
Other	_No
Describe changes:	<u>No</u>
N/A	
8. OTHER  Describe any practices or policy regulator in 2010 that you think None	changes made by your affects credit quality.

### THANK YOU!

SURVEY COMPLETED BY:	
NAME Richard Dodd	
PHONE NUMBER(850)444-6253	
E-MAIL rwdodd@southernco.com	

### **GULF POWER COMPANY** Earnings Surveillance Report Summary December, 2009

	(1) Actual Per Books	(2) FPSC Adjustments	(3) FPSC Adjusted	(4) Pro Forma Adjustments	(5) Pro Forma Adjusted
Average Rate of Return     (Jurisdictional)					
Net Operating Income Average Rate Base Average Rate of Return  II. Year End Rate of Return (Jurisdictional)	(a) 149,089,483 2,158,584,405 6.91%	(b) (56,805,967) (777,923,104)	92,283,516 1,380,661,301 6.68%	0	92,283,516 1,380,661,301 6.68%
Net Operating Income Year End Rate Base Year End Rate of Return	(a) 149,071,640 2,300,911,433 6.48%	(b) (57,175,452) (893,535,463)	91,896,188 1,407,375,970 6.53%	0 0	91,896,188 1,407,375,970 6.53%
<ul> <li>(a) Includes AFUDC Earnings</li> <li>(b) Includes Reversal of AFUDC Earnings</li> <li>III. Required Rates of Return         Average Capital Structure         (FPSC Adjusted Basis)</li> </ul>					
Low Mldpoint High	6.58% 7.09% 7.40%				
IV. Financial Integrity Indicators					
A. Tie With AFUDC B. Tie Without AFUDC C. AFUDC To Net Income D. Internally Generated Funds E. LTD To Total Investor Funds F. STD To Total Investor Funds G. Return on Common Equity H. Return on Common Equity	3.87 x 26.64% ( 12.21% ( 47.96% ( 0.06% ( 11.01% (	(System per Bool (System per Book System per Book System per Book FPSC Adjusted E FPSC Adjusted E FPSC Adjusted B Proforma Basis)	ks Basis) is Basis) is Basis) Basis) Basis)		
I am aware that Section 837.06, Florida Statutes, p	provides:				

Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be gullty of a misdemeanor of the second degree, punishable as provided In s. 775.082, s. 775.083, or s. 775.084.

Name and Title

Signature

Date

Richard J. McMillan Corporate Planning Manager

### GULF POWER COMPANY AVERAGE RATE OF RETURN RATE BASE December, 2009

106,988,615 1,380,681,301

GULF POWER COMPANY AVERAGE RATE OF RETURN INCOME STATEMENT December, 2009

NET OPERATING INCOME	193 240 777 (5)	(a)	118,831,843 (a)	(21,123,409) (18,467,383) 28,820	30,928 0 (4,756) (22,927,457)	(25,676,264)	500,234	(475,222) 138,136	40,705	292 324,475,705	24,148,234	883,817	18,381,514	(24 540 202)	(24,346,327)	92,283,516	c		92,283,516		10,291,254	8,762,928
TOTAL OPERATING EXPENSES	1.169.213.54R		965,358,350,1	(44,665,269) (11,597,547) (38,620)	(10,749,285) (14,398,481) (203,944,265)	(16,124,735)	(500,234)	475,222 (138,136)	(40,705)	(292) (324,475,705)	(24.148,234)	(883,817)	(18,381,514)	١.		365,974,720	c		365,874,720		100,054,052	89,045,978
GAINLOSS ON DISPOSITION	0													6			c				0	0
INVESTMENT TAX CREDIT (NET)	(1,602,984)	(1,230,508)	(Control of the Control of the Contr											۰	(4 000 600)	(060'603'.)	0	(1 230 500)	(noningal)		(133,582)	(103,320)
	(16,541,199)	(14,529,532)												0	(14 520 532)		0	(14.529.532)		32,257,640	(14,766,246)	(11,379,732)
DEFERRED INCOME TAXES INCOME TAXES CURRENT (NET)	71,983,071	63,878,036	(13,265,535)	(11,597,547) 24,447	(2,987) (14,398,481) (203,944,265)	(16,124,735)	314,147 (298,440)	86,749	25,562 184	203,771,272	14,024,024	555,039	2,061,419	(12,060,396)	51.817.640		0	51,817,840		ONAL NOI BY	18,577,635	14,693,732
TAXES OTHER THAN INCOME	94,505,664	92,920,405	(496,390)					(11,196)		(3049 106)	(36,355,214)	(1,438,856)	(on to-plan)	(68,528,601)	24,391,804		0	24,391,804	AND THE HOSPICAL		6,750,327	6,815,509
DEPRECIATION & AMORTIZATION	95,000,854	88,057,246	(9,363,118)							(281.976)				(9,645,094)	78,412,152		0	78,412,152	33 207 618		8,019,086	7,422,910
O & M OTHER	284,885,464	273,097,291	(25,540,226)	(63,376)	(10,746,278)		773,862	(213,689)	(478)	(9,304,006)				(45,975,037)	227,122,254		0	227,122,254	STEM NOI BY	90 400 400	20,130,100	26,117,204
O&M FUEL & NET INTERCHANGE	640,982,678	557,672,549								(29,425,572)				(557,672,549)	0		0	0	REASE THE SY	EE 410 606	20,410,000	45,479,674
OPERATING	1,302,433,325	1,176,688,240	(69,788,678)	(accina)	(10,754,021) (37,325,938) (528,895,438) (41,800,999)									(718,430,004)	458,258,236		0	458,258,236	UDC WOULD INC	110.345.306		97,808,906
0138-OF		JUHISDICTIONAL PER BOOKS	U LESS FPSC ADJUSTMENTS: U ENVIRONMENTAL RECOVERY CLAUSE Ch GROSS RECEIPTS TAX REVENUE	GAINLOSS ON DISPOSITION	FRANCHISE FEE REVENUES RETAIL FUEL REVENUES ECCR and PPCC REVENUES	INT ON TAX ASSESSMENT ECON DEV EXPENSE TOTAL	ECON DEV EXPENSE ALLOWED LIAISON EXPENSES	CORPORATE ADVERTISING	INDUSTRY ASSOCIATION DUES RETAIL FUEL EXPENSES	ECCR AND PPCC EXPENSES	GRT, FPSC FEES ON CLAUSES & FEES	GROSS RECEIPTS TAX ADJUST	INTEREST STRUCHHONIZATION	TOTAL FPSC ADJUSTMENTS	FPSC ADJUSTED	PRO FORMA REVENUE ANNUALIZATION ADJUSTMENTS	TOTAL PRO FORMA ADJUSTMENTS	PRO FORMA ADJUSTED	(a) THE ADDITION OF EARNINGS FROM AFUDC WOULD INCREASE THE SYSTEM NOI BY	CURRENT MO. SYSTEM PER BOOKS	CHECKITA CONT. CANTINGOLO	CONTENT MO. JOHIS PEH BOOKS

RATE BASE ADJUSTMENTS	AMOUNT	INCOME STATEMENT ADJUSTMENTS	AMOUNT	TAX EFFECT
PLANT SCHERER INVESTMENT ACCUMULATED DEPRECIATION ENERGY CONSERVATION COST RECOVERY INVESTMENT ACCUMULATED DEPRECIATION ENVIRONMENTAL RECOVERY CLAUSE INVESTMENT ACCUMULATED DEPRECIATION PROPERTY HELD FOR FUTURE USE INTEREST BEARING CWIP SCHERER CWIP ECRC CWIP ECCR CWIP	(233,819,020) 98,439,007 (10,195,701) (244,828) (333,455,438) 26,162,193 0 (400,186,896) (55,188,912) (4,356,961)	FRANCHISE FEE REVENUES IIC FUEL REVENUES FUEL REVENUES ECONOMY PROFITS ECCR, PPCC, AND ECRC REVENUES GROSS RECEIPTS TAX REVENUES/STORM RECOVERY REV COMPETITIVE SALES REVITRANS REVIGIL ON SALE OF GAS CORPORATE ADVERTISING INDUSTRY ASSOCIATION DUES FUEL EXPENSES GAINLOSS ON DISPOSITION OF PROPERTY ECON DEVELOP EXPENSE- TOTAL ECON DEV EXPENSE - ALLOWED	(37,325,938) (29,458,186) (581,145,810) (982,078) (111,118,955) (40,818,951) 56,859 (67,696) (487) (640,922,420) 0 (814,381) 773,662	(14,398,481) (11,363,495) (224,176,996) (378,836) (42,864,137)
SCHERER CWIP ECRC CWIP ECRC CWIP TALLAHASSEE OFFICE INVESTMENT ACCUM. DEPRECIATION WORKING CAPITAL: ECRC WORKING CAPITAL LOANS TO EMPLOYEES AND RETIREES FAS 133 ASSOCIATED AMOUNTS (NET) CONSERVATION/AEM INVENTORY INTEREST & DIVIDENDS RECEIVABLE PLANT SCHERER TEMPORARY CASH INVESTMENTS	(55,188,912)	ECON DEVELOP EXPENSE- TOTAL	(814,381)	314,147
FUNDED PROP RES & OTHER INVESTMENTS FUEL RELATED DEFERRED DEBITS FLAME RESISTANT CLOTHING SALE OF RAIL CARS IVAN STORM RECOVERY ACCUM. PROV. FOR RATE REFUNDS	(5,192,609) (51,861,094) (3,056) 144,176 0 246,870	GRT/FPSC FEES ON CLAUSE REV ADJ & FRAN FEES INTEREST SYNCHRONIZATION	(1,438,856) 2,546,966	555,039 2,546,966

### GULF POWER COMPANY YEAR END RATE OF RETURN RATE BASE December, 2009

06 2,747,893 167,982,275 0 2,389,050,874 202,744,371 2, 2, 2, 661,913 94,273,215 0 2,113,998,426 186,913,007 2, 2, 2, 661,913 94,273,215 0 2,113,998,426 186,913,007 2, 2, 2, 661,913 94,273,215 0 2,113,998,426 186,913,007 2, 2, 2, 661,913 45,081,891 0 1,289,164,256 108,211,714 1,44 1,44 1,44 1,44 1,44 1,44 1,4		PLANT IN SERVICE	ACCUMULATED DEPRECIATION & AMORTIZATION	PLANT IN SERVICE	CK PROPERTY HELD FOR FUTURE USE	CONSTRUCTION WORK IN	FUEL	NET	WORKING	TOTAL
CAUSE   (783,502,641)   (28,766,188)   (754,736,453)   (2,600,265)   (46,583,059)   (46,583,059)   (46,583,059)   (10,906,392)   (10,906,393)   (2,054,176)   (18,443,362)   (10,906,393)   (2,054,176)   (18,443,362)   (10,906,393)   (10,906,393)   (10,906,393)   (10,906,393)   (10,906,393)   (10,906,393)   (2,054,176)   (10,906,393)   (2,054,176)   (10,906,393)   (2,054,176)   (10,906,393)   (2,054,176)   (10,906,393)   (2,054,176)   (10,906,393)   (2,054,176)   (10,906,393)   (2,054,176)   (10,906,393)   (2,054,176)   (10,906,393)   (2,054,176)   (10,906,393)   (2,054,176)   (10,906,393)   (2,054,176)   (10,906,393)   (10,906,	M PEH BOOKS	3,419,375,848	1,201,055,042	2,218,320,806	2,747,893	167,982,275	0	389 050 974	CAPITAL 202 744 274	RATE BASE
OVERY CLAUSE         (783,502,641)         (28,786,188)         (754,736,453)         (2,608,265)         (757,344,718)         (18,48,382)         (2,608,265)         (757,344,718)         (18,48,382)         (10,506,341)         (10,506,341)         (18,48,382)         (10,506,341) </td <td>MCTIONAL PER BOOKS</td> <td>3,089,765,137</td> <td>1,072,701,839</td> <td>2,017,063,298</td> <td>2,661,913</td> <td>94,273,215</td> <td></td> <td></td> <td>100 040 001</td> <td>2,081,780,345</td>	MCTIONAL PER BOOKS	3,089,765,137	1,072,701,839	2,017,063,298	2,661,913	94,273,215			100 040 001	2,081,780,345
OVERY CLAUSE         (783.502,641)         (28,786,188)         (754,736,453)         (18,446,382)         (18,446,382)         (18,446,382)         (18,446,382)         (18,446,382)         (18,446,382)         (18,446,382)         (18,446,382)         (18,446,382)         (10,906,393)         (10,906,393)         (46,583,059)         (46,583,059)         (10,906,393	DJUSTMENTS:							1	100,516,001	2,300,911,433
ON CLAUSE ON CLAUSE SAMD HETIRES ON CLAUSE (10,525,928) 380,465 (10,906,383) (46,583,059) (10,906,383) (2,059,509) (10,906,383) (2,059,509) (10,906,383) (2,059,509) (10,906,383) (2,059,509) (2,041)	NIMENTAL RECOVERY CLAUSE	(783,502,641)	(28,766,188)	(754,736,453)		(2,608,265)	D	57 344 718)	(10 440 260)	total contract
THE INVESTMENTS  TOTAL FILLING  TOTAL FILLING  THE DEBITS  THE INCREMENTS  THE DEBITS  THE DEBITS  THE DEBITS  THE DEBITS  THE INCREMENTS  THE DEBITS  THE DEBITS  THE DEBITS  THE DEBITS  THE TABLE TO THE TABLE THE	CONSERVATION CLAUSE	(10,525,928)	380,465	(10,906,393)		(46,583,059)		(46,583,059)	0 000	(46,583,059)
THER INVESTMENTS  THE DEBITS  THING  ON THE PROPERTY  HED DEBITS  ON THE DEBT SHAPP  ON THE SHAPP  ON THE DEBT SHAPP  ON THE SHAPP  ON THE DEBT SHAPP  ON THE SHAPP  ON THE SHAPP  ON THE SHA	ST AND DIVIDENDS RECEIVABLE							(10,906,393)	(2,059,508) (50,541)	(12,965,901) (50,541)
THING OF REFUND  2.295,736,568 1,044,316,116 1,251,420,452 2,661,913 45,081,891 0 1,299,164,256 1,044,316,116 1,251,420,452 2,661,913 45,081,891 0 1,299,164,256 1,044,316,116 1,251,420,452 2,661,913 45,081,991 0 1,299,164,256 1,044,316,116 1,251,420,452 2,661,913 45,081,991 0 1,299,164,256 1,044,316,116 1,251,420,452 2,661,913 45,081,991 0 1,299,164,256 1,044,316,116 1,251,420,452 2,661,913 45,081,991 0 1,299,164,256 1,044,316,116 1,251,420,452 2,661,913 45,081,991 0 1,299,164,256 1,044,316,116 1,251,420,452 2,661,913 45,081,991 0 1,299,164,256 1,044,316,116 1,251,420,452 2,661,913 45,081,991 0 1,299,164,256 1,044,316,116 1,251,420,452 2,661,913 45,081,991 0 1,299,164,256 1,044,316,116 1,251,420,452 2,661,913 45,081,991 0 1,299,164,256 1,044,316,116 1,251,420,452 2,661,913 45,081,991 0 1,299,164,256 1,044,316,116 1,251,420,452 2,661,913 45,081,991 0 1,299,164,256 1,044,316,116 1,251,420,452 2,661,913 45,081,991 0 1,299,164,256 1,044,316,116 1,251,420,452 2,661,913 45,081,991 0 1,299,164,256 1,044,316,116 1,251,420,452 2,661,913 45,081,991 0 1,299,164,256 1,044,316,116 1,251,420,452 2,661,913 45,081,991 0 1,299,164,256 1,044,316,116 1,251,420,452 2,661,913 45,081,991 0 1,299,164,256 1,044,316,140 1,251,420,452 2,661,913 45,081,991 0 1,299,164,256 1,044,316,14	RECEIVABLE PROP RES & OTHER INVESTMENTS								(291,676)	(291,676)
THEN THE FUND  2,295,736,568 1,044,316,116 1,251,420,452 2,661,913 45,081,891 0 1,299.164,256 108,211,714 1 2,295,736,568 1,044,316,116 1,251,420,452 2,661,913 45,081,891 0 1,299.164,256 108,211,714 1 2,295,736,568 1,044,316,116 1,251,420,452 2,661,913 45,081,891 0 1,299.164,256 108,211,714 1 2,295,736,568 1,044,316,116 1,251,420,452 2,661,913 45,081,891 0 1,299.164,256 108,211,714 1 2,295,736,568 1,044,316,116 1,251,420,452 2,661,913 45,081,891 0 1,299.164,256 108,211,714 1 2,295,736,568 1,044,316,116 1,251,420,452 2,661,913 45,081,891 0 1,299.164,256 108,211,714 1 2,295,736,568 1,044,316,116 1,251,420,452 2,661,913 45,081,891 0 1,299.164,256 108,211,714 1 2,295,736,588 1,044,316,116 1,251,420,452 2,661,913 45,081,891 0 1,299.164,256 108,211,714 1 2,295,736,588 1,044,316,116 1,251,420,452 2,661,913 45,081,891 0 1,299.164,256 108,211,714 1 2,295,736,288 1,044,316,116 1,251,420,452 2,661,913 45,081,891 0 1,299.164,256 108,211,714 1	ORM RECOVERY								(6,304,715)	(6,304,715)
C2,478    C2,478    C28,385,723    (765,642,846    0   (49,191,324    0   (814,834,170    (78,701,293    116,906   116,906   1,044,316,116   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   108,211,714   1   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   108,211,714   1   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   108,211,714   1   1,295,736,568   1,044,316,116   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   108,211,714   1   1,295,736,568   1,044,316,116   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   108,211,714   1   1,295,1420,452   1,044,316,116   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   1,044,316,116   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   1,044,316,116   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   1,044,316,116   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   1,044,316,116   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   1,044,316,116   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   1,044,316,116   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   1,044,316,116   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   1,044,316,116   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   1,044,316,116   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   1,044,316,116   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   1,044,316,116   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   1,044,316,116   1,251,420,452   2,661,913   45,081,891   0   1,299,164,256   1,044,316,116   1,251,420,452   2,661,913   1,044,316,116   1,251,420,452   2,661,913   1,044,316,116   1,251,420,452   1,044,316,116   1,251,420,452   1,044,316,116   1,251,420,452   1,044,316,116   1,251,420,452   1,044,316,116   1,251,420,452   1,044,316,116   1,251,420,452   1,044,316,116   1,251,420,452   1,044,316,116   1,251,420,452   1,044,316,116   1,251,420,452   1,044,316,116   1,251,420,452   1,044,316,116   1,	RESISTANT CLOTHING								(51,861,094)	0 (51,861,094)
AND TIMENTS  (794,028,569) (28,385,723) (765,642,846) 0 (49,191,324) 0 (814,834,170) (78,701,293)  2,295,736,568 1,044,316,116 1,251,420,452 2,661,913 45,081,891 0 1,299,164,256 108,211,714 1  AND TIMENTS  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	D PHOVISION FOR REFUND RAILCARS								(2,478) 200,175	(2,478)
AND  2,295,736,568 1,044,316,116 1,251,420,452 2,661,913 45,081,891 0 1,299,164,256 108,211,714 1  2,295,736,568 1,044,316,116 1,251,420,452 2,661,913 45,081,891 0 1,299,164,256 108,211,714 1  2,295,736,568 1,044,316,116 1,251,420,452 2,661,913 45,081,891 0 1,299,164,256 108,211,714 1	PSC AD II STMENTS	(70.4 000 1.00)							116,906	116,906
AND TMENTS  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		(194,026,369)	(28,385,723)	(765,642,846)	0	(49,191,324)	- 1	- 1	(78,701,293)	(893,535,463)
AND TMENTS  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		2,295,736,568	6,116	1,251,420,452	2.661.913	45.081.801	•			
TMENTS 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	MA REVENIE AND					60'100'0	87,1			1,407,375,970
USTMENTS 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	ZATION ADJUSTMENTS	0	0	0	c		,			
2,295,736,568 1,044,316,116 1,251,420,452 2,661,913 45,081,891	BO FORMA AD IIISTMENTS							0	0	0
2,295,736,568 1,044,316,116 1,251,420,452 2,661,913 45,081,891		0	0	0	0	0	0	0	0	c
		2,295,736,568	6,116	1,251,420,452	2,661,913	45,081,891	0 1,29	9.164.256	OR 211 714	4 407 975 070

GULF POWER COMPANY YEAR END RATE OF RETURN INCOME STATEMENT December, 2009

NET OPERATING	INCOME	133,219,777 (a)	116,814,000 (a)		(21,123,409) (18,467,383)	38,929	(4,756)	(22,927,457)	(25.676.264)	0	500,234	(475,222)	138,136	20/04	324.475.705	24,148,234	22,331,190	883,817	18,381,514	(24.917.812)		91,896,188		0	90 100	00,000,100
_	EXPENSES	0 1,169,213,548	0 1,059,874,241	(AB GET DON)	(11,597,547)	(38,929)	(10,749,265)	(14,398,481)	(16,124,735)	0	(500,234)	4/5,222	(138,136)	(202)	(324,475,705)	(24,148,234)	(22,331,190)	(883,817)	(18,381,514)	(693,512,193)		366,382,048		0	366 369 048	
GAIMLOSS	ON DISPOSITION	٥	°																	0		0		0	c	
T TAX	(NEI)	(+96,500,1)	(1,238,598)																	0		(1,239,598)		0	(1,239,598)	
DEFERRED IN	(18 541 100)	(14 620 004)	(160,000,1)																	0	(44 500 004)	(14,550,691)		0	(14,536,891)	32,257,640
DEFERRED INCOME TAXES CURRENT (NET)	71.983.071	63.903.23R		(13,285,535)	(11,597,547)		(2,987)	(203,944,265)	(16,124,735)	314.147	(298,440)	86,749	25,582	184	203,771,272	18,183,130	555.039	11,543,621	2,430,904	(11,690,911)	705 010 03	2007		0	52,212,327	IONAL NOI BY
TAXES OTHER THAN INCOME	94,505,684	92,920,405		(496,390)								(11,196)			(304 840)	(36,355,214)	(1,438,856)	(29,925,135)		(68,528,601)	24.391.804			0	24,391,804	33,297,618 AND THE JURISDICTIONAL NOI BY
DEPRECIATION & TAXES OTHER AMORTIZATION THAN INCOME	95,000,854	88,057,246		(9,363,118)											(2R1 976)					(9,645,094)	78,412,152			0	78,412,152	33,297,618 AN
O & M OTHER	284,885,464	273,097,291		(25,540,226)	(63,376)	(10.746.278)				(814,381)	773,662	(213,689)	(47E)	6	(9,304,006)					(45,975,037)	227,122,254			9	227,122,254	TEM NO! BY
O&M FUEL&NET INTERCHANGE	640,982,678	557,672,549												(528.246.977)	(29,425,572)					(557,672,549)	0		(		0	REASE THE SYS
OPERATING REVENUES	1,302,433,325	1,176,688,240		(69,788,678)		(10,754,021)	(37,325,938)	(41,800,999)												(718,430,004)	458,258,236			,	458,258,236	JDC WOULD INC
0138-O	SYSTEM PER BOOKS	JURISDICTIONAL PER BOOKS	LESS FPSC ADJUSTMENTS:		MARKETING SUPPORT ACTIVITIES     GAINLOSS ON DISPOSITION		PRANCHISE FEE REVENUES RETAIL FIJEI REVENIES	ECCR & PPCC REVENUES	INT ON TAX ASSESSMENT	ECON DEV EXPENSE TOTAL ECON DEV EXPENSE ALLOWED	LIAISON EXPENSES	CORPORATE ADVERTISING	INDUSTRY ASSOCIATION DUES	HE FUEL EXPENSES	ECCH AND PPCC EXPENSES	GRT. FPSC FFFS ON CLAUSES & THEFS	GROSS RECEIPTS TAY AN I INT	INTEREST SYNCHRONIZATION		TOTAL PPSC ADJUSTMENTS	FPSC ADJUSTED	PRO FORMA REVENUE ANNUALIZATION ADJUSTMENTS	TOTAL PRO FORMA ADJUSTMENTS		PRO FORMA ADJUSTED	(a) THE ADDITION OF EARNINGS FROM AFUDC WOULD INCREASE THE SYSTEM NOI BY

### GULF POWER COMPANY YEAR END RATE OF RETURN SYSTEM ADJUSTMENTS December, 2009

RATE BASE ADJUSTMENTS	AMOUNT	INCOME STATEMENT ADJUSTMENTS	AMOUNT	TAX EFFECT
PLANT SCHERER INVESTMENT ACCUMULATED DEPRECIATION ENERGY CONSERVATION COST RECOVERY INVESTMENT ACCUMULATED DEPRECIATION ENVIRONMENTAL RECOVERY CLAUSE INVESTMENT ACCUMULATED DEPRECIATION PROPERTY HELD FOR FUTURE USE INTEREST BEARING CWIP SCHERER CWIP ECRC CWIP ECRC CWIP TALLAHASSEE OFFICE INVESTMENT ACCUM. DEPRECIATION WORKING CAPITAL: ECRC WORKING CAPITAL LOANS TO EMPLOYEES AND RETIREES FAS 133 ASSOCIATED AMOUNTS (NET) CONSERVATION/AEM INVENTORY INTEREST & DIVIDENDS RECEIVABLE PLANT SCHERER TEMPORARY CASH INVESTMENTS FUNDED PROP RES & OTHER INVESTMENTS FUEL RELATED DEFERRED DEBITS FLAME RESISTANT CLOTHING SALE OF RAIL CARS IVAN STORM RECOVERY ACCUM. PROV. FOR RATE REFUNDS	(244,072,982) 100,238,594 (10,525,928) (380,465) (812,437,079) 29,829,602 0 (48,084,885) (70,657,497) (2,704,572) (0) (357) 357 (19,092,621) (52,644) (3,863) (2,059,508) (303,815) (5,801,848) (1,158,388) (5,192,609) (51,861,094) (3,056) 144,176 0 246,870	FRANCHISE FEE REVENUES IIC FUEL REVENUES FUEL REVENUES ECONOMY PROFITS ECCR, PPCC, AND ECRC REVENUES GROSS RECEIPTS TAX REVENUES/STORM RECOVERY REV COMPETITIVE SALES REVATRANS REVAGAL ON SALE OF GAS CORPORATE ADVERTISING INDUSTRY ASSOCIATION DUES FUEL EXPENSES GAINALOSS ON DISPOSITION OF PROPERTY ECON DEVELOP EXPENSE- TOTAL ECON DEVELOP EXPENSE- ALLOWED INTEREST ON TAX ADJUSTMENT CONSERVATION EXPENSES - O & M CONSERVATION EXPENSES - O THER TAXES TALLAHASSEE OFFICE DEPRECIATION IVAN STORM RECOVERY EXPENSE MARKETING SUPPORT ACTIVITIES FRANCHISE FEE GROSS RECEIPTS TAX EXPENSE LIAISON EXPENSE ECRC/ECCR EXPENSES COMPETITIVE SALES EXPENSES GRT/FPSC FEES ON CLAUSE REV ADJ & FRAN FEES INTEREST SYNCHRONIZATION	(37,325,938) (29,458,186) (581,145,810) (982,078) (111,118,955) (40,818,951) 56,859 (67,696) (487) (640,922,420) 0 (814,381) 773,662 0 (9,304,006) (178,331) 0 (10,746,278) (63,376) (36,355,214) (29,925,135) (229,812) (37,000,897) 0 (1,438,856) 3,089,168	(14,398,481) (11,363,495) (224,176,996) (378,836) (224,864,137) (15,745,910) 21,933 26,114 188 247,235,824 0 314,147 (298,440) 0 3,589,020 68,791 0 4,145,377 24,447 14,024,024 11,543,621 88,650 14,273,096 0 555,039 3,089,168

GULF POWER COMPANY CAPITAL STRUCTURE FPSC ADJUSTED BASIS December, 2009

INIC	SHTED COST	1.77 0.00 0.26 0.09 5.25	0.03	% O+: /	HTED COST	1.66 0.00 0.24 0.08 5.10	80	2 5
HIGH POINT	ST RATEWER	4.27 1.97 7.37 6.09 12.75	8.46	TNIOH HIGH	ST RATE WEIG	3.91 0.26 7.39 6.00	8.17	
<b>1</b>	HTED COSTCO	1.77 0.00 0.26 0.09 4.95	0.03		TED COSTCOS	1.66 0.00 0.24 0.08 4.80	0.03	8 28 %
MIDPOINT	ST RATEWEIGI	4.27 1.97 7.37 6.09 12.00	8.10	MIDPOINT	T RATEWEIGH	3.91 0.26 7.39 6.00	7.82	
5	TED COSTCO: (%)		0.03		TED COSTCOS (%)	1.66 0.00 0.24 0.08 4.30	0.02	6.32 %
LOW POINT	COST RATEWEIGHTED COSTCOST RATEWEIGHTED COSTCOST RATEWEIGHTED COST	4.27 1.97 7.37 6.09	7.50	LOW POINT	COST RATEWEIGHTED COSTCOST RATEWEIGHTED COSTCOST RATE WEIGHTED COST (%) (%) (%)	3.91 0.26 7.39 6.00 10.75	7.24	
	RATIO CO	41.32 0.05 3.58 1.41 41.21 12.88 (0.83)	100.00 %		RATIO COS (%)	42.41 1.67 3.29 1.40 40.03	(1.11) 0.00 0.34	100.00 %
	ADJUSTED RETAIL	570,515,026 716,615 49,387,856 19,415,818 568,997,315 177,772,162	1,380,661,301	- 1 n ii na-	ADJUSTED RETAIL	596,801,178 23,438,402 46,251,704 19,716,354 563,420,314 168,671,484	(15,670,112) 0 4,746,646	1,407,375,970
Ø EN	SPECIFIC	0000000	0	<u>g</u>	SIFIC	00000	000	0
AD.II ISTMENTS	PRO RATA	(321,452,350) (403,771) (27,827,212) (10,939,695) (320,597,207) (100,164,372) 6,484,711	(777,923,104)	ADILISTMENTS	ΛŢΑ	(378,905,870) (14,880,916) (29,364,959) (12,517,808) (357,712,539) (107,088,621)	9,948,870 0 (3,013,620)	(893,535,463)
	PETAIL PER BOOKS	891,967,376 1,120,386 77,215,068 30,355,513 889,594,522 277,896,534 (17,993,805) 8,388,811	2,158,584,405		RETAIL PER BOOKS	975,707,048 38,319,318 75,616,663 32,234,162 921,132,853 275,760,105	(25,618,982) 0 7,760,266	2,300,911,433
	SYSTEM PER BOOKS	995,251,090 52,986,590 92,291,706 30,493,860 958,128,865 299,198,257 (19,370,305) 0	2,419,434,071		SYSTEM PER BOOKS	1,090,602,797 90,330,771 92,396,731 32,360,644 1,010,676,668 297,157,152	9,652,416	2,595,570,345
	AVERAGE	LONG TERM DEBT SHORT TERM DEBT PREFERRED STOCK CUSTOMER DEPOSITS COMMON EQUITY DEFERRED INCOME TAXES FASB 109 DEFERRED TAXES TAX CREDITS - ZERO COST TAX CREDITS - WEIGHTED COST	TOTAL		YEAR-END	LONG TERM DEBT SHORT TERM DEBT PREFERRED STOCK CUSTOMER DEPOSITS COMMON EQUITY DEFERRED INCOME TAXES FASB 109 DEFERRED TAXES	TAX CREDITS - ZERO COST TAX CREDITS - WEIGHTED COST	TOTAL
IH()	-P()	ローケノーンド						

6.82 %

6.32 %

### GULF POWER COMPANY Financial Integrity Indicators December, 2009

A. Times Interest Earned with AFUDC	
Earnings Before Interest	155,794,025
AFUDC - Debt	9,488,832
Income Taxes	53,025,003
	33,023,003
Total	218,307,860
Interest Charges (Before	47,847,250
Deducting AFUDC - Debt)	
T.I.E. With AFUDC	4.56
B. Times Interest Earned without AFUD	C
Earnings Before Interest	155,794,025
AFUDC - Other	(23,808,786)
Income Taxes	53,025,003
Total	185,010,242
Interest Charges (Before	47,847,250
Deducting AFUDC - Debt) T.I.E. Without AFUDC	
T.I.E. Without APODC	3.87
C. Percent AFUDC To Net Income Avail for Common Stockholders	able
AFUDC - Debt	9,488,832
X (1 - Income Tax Rate)	0.6143
Subtotal	
AFUDC - Other	5,828,515
	23,808,786
Total	29,637,301
	20,007,001
Net Income Available for	
Common Stockholders	111,233,107
Percent AFUDC to Available	
Net income	26.64%
D. Percent Internally Generated Funds	
Net Income	117 405 007
Preferred Dividends	117,435,607
Common Dividends	(6,202,500) (89,300,000)
AFUDC (Debt & Other)	(33,297,618)
Depreciation & Amortization	102,415,171
Deferred Income Taxes	(16,544,553)
Investment Tax Credits	0
Other	(24,018,847)
Total	50,487,259
Construction Expenditures	
(Excluding AFUDC Other & Debt)	413,449,567
Percent Internally Conserved to	
Percent Internally Generated Funds	12.21%

- E. Long Term Debt as Percent of Total Investor Capital (See calculation in item F. below)
- F. Short Term Debt as Percent of Total Investor Capital Reconciled Average Retail Amounts

Long Term Debt	570,515,026
Short Term Debt Preferred Stock	716,615 49,387,856
Common Equity	568,997,315
Total	1,189,616,812
% Long Term Debt To Total	47.96%
% Short Term Debt To Total	0.06%

G. FPSC Adjusted Average Jurisdictional Return On Common Equity

FPSC Adjusted Average Earned	G. FPSC ADJ.		H. PROFORMA
Rate of Return		6.68%	6.68%
Less: Reconciled Average Retail Weighted Cost Rates For:			
Long Term Debt Short Term Debt		(1.77)	(1.77)
Preferred Stock Customer Deposits		(0.00)	(0.00) (0.26)
Tax Credits - Welghted Cost (Common Equity at Midpoint)		(0.09)	(0.09)
Subtotal		(2.15)	(2.15)
Total		4.54	4.54
Divided by Common Equity Ratio		41.21	41.21
Jurisdictional Return on Common Equity	1	1.01%	11.01%

### GULF POWER COMPANY Storm Accrual - Twelve Month to Date December, 2009

### Supplemental 1

<u>Month</u>	<u>Year</u>	<u>\$</u>
January	09	291,667
February	09	291,667
March	09	291,667
April	09	
May	09	291,667
June	09	291,667
July	09	291,667
August	09	291,667
September	09	291,667
October	09	291,667
November		291,667
December	09	291,667
December	09	291,663
12 - M-T-D		3,500,000

### **December 2009**

Earnings Surveillance Report (Rate of Return)



### GULF POWER COMPANY Earnings Surveillance Report Summary December, 2009

Average Rate of Return     (Jurisdictional)	(1) Actual Per Books	(2) FPSC Adjustments	(3) FPSC Adjusted	(4) Pro Forma Adjustments	(5) Pro Forma Adjusted
Net Operating Income Average Rate Base Average Rate of Return	(a) 149,089,483 2,158,584,405 6.91%	(b) (56,805,967) (777,923,104)	92,283,516 1,380,661,301 6.68%	0	92,283,516 1,380,661,301 6.68%
II. Year End Rate of Return (Jurisdictional)					
Net Operating Income Year End Rate Base	(a) 149,071,640 2,300,911,433	(b) (57,175,452) (893,535,463)	91,896,188 1,407,375,970	0	91,896,188 1,407,375,970
Year End Rate of Return	6.48%	(===,===,,==)	6.53%	U	6.53%
III. Required Rates of Return Average Capital Structure (FPSC Adjusted Basis)  Low Midpoint High	6.58% 7.09%				
	7.40%				
IV. Financial Integrity Indicators					
A. Tie With AFUDC B. Tie Without AFUDC C. AFUDC To Net Income D. Internally Generated Funds E. LTD To Total Investor Funds F. STD To Total Investor Funds G. Return on Common Equity	3.87 x 26.64% 12.21% 47.96% 0.06%	(System per Boo (System per Boo (System per Bool (System per Bool (FPSC Adjusted E (FPSC Adjusted E	ks Basis) ks Basis) ks Basis) Basis) Basis)		
H. Return on Common Equity	11.01% 11.01%	(FPSC Adjusted E (Proforma Basis)	Basis)		
I am aware that Section 837.06, Florida Statutes		(Fiolomia basis)			
Whoever knowingly makes a false statement in the performance of his official duty shall be guilty as provided in s. 775.082, s. 775.083, or s. 775.0	/ Of a misdemeanor of H	o mislead a public he second degree	c servant in e, punishable		
Name and Title		Signati	ure		Date

Richard J. McMillan Corporate Planning Manager

GULF POWER COMPANY AVERAGE RATE OF RETURN RATE BASE December, 2009

	PLANT IN SERVICE	ACCUMULATED DEPRECIATION & AMORTIZATION	NET PLANT IN SERVICE	O PROPERTY HELD FOR FUTURE USE	CONSTRUCTION WORK IN PROGRESS	NUCLEAR FUEL (NET)	NET UTILITY PI ANT	WORKING	TOTAL
SYSTEM PER BOOKS	2,898,770,039	1,179,718,579	1,719,051,460	2,747,893	495,120,437	0	2,216,919,790	202 744 371	2 440 654 164
JURISDICTIONAL PER BOOKS	2,597,789,830	1,053,735,136	1,544,054,694	2,661,913	426,177,890	c	1 972 804 407	405 000 000	מילים מילים
EPSC ADJUSTMENTS: ENVIRONMENTAL RECOVERY CLAUSE INT BEARING CWIP	(322,150,644)	(25,264,840)	(296,885,804)	100	(4,207,543)		(301 003 347)	183,869,808	2,158,584,405
ENERGY CONSERVATION CLAUSE LOANS TO EMPLOYEES / RETIREES INTEREST AND DIVIDENDS RECEIVABLE FUNDED PROP RES & OTHER INVESTMENTS MAN STORM DECOMEDS	(10,195,701) S	244,828	(10,440,529)		(387,687,935)		(387,687,935)	(2,059,508) (2,059,508) (50,541) (291,676)	(319,541,709) (387,687,935) (12,500,037) (50,541) (291,676)
VAN STOKK RECOVERY FLUEL RELATED DEFERRED DEBITS FLAME RESISTANT CLOTHING ACCRUED PROVISION FOR REFUND SALE OF RAILCARS								(6,304,715) 0 (51,861,094) (2,478) 200,175	(6,304,715) 0 (51,861,094) (2,478)
TOTAL FPSC ADJUSTMENTS	(332,346,345)	(25,020,012)	(307,326,333)	0	(391,895,478)	0	(699,221,811)	116,906	116,906
FPSC ADJUSTED	2,265,443,485	1,028,715,124	1,236,728,361	2,861,913	34.282.412	c	4 272 672 606		(401,828,111)
PRO FORMA REVENUE AND ANNUALIZATION ADJUSTMENTS	0	0	0	0	0		000,270,672,		1,380,661,301
TOTAL PRO FORMA ADJUST	0	0	0	0	0	0	0		
PRO FORMA ADJUSTED	2,265,443,485	1,028,715,124	1,236,728,361	2,661,913	34.282.412	٥	4 979 640 660	1	

GULF POWER COMPANY AVERAGE RATE OF RETURN INCOME STATEMENT December, 2009

- I	REVENUES	INTERCHANGE	O & M OTHER	DEPRECIATION & AMORTIZATION	TAXES OTHER THAN INCOME	INCOME TAXES CURRENT	DEFERRED II INCOME TAXES INCOME TAXES CURRENT (NET)	INVESTMENT TAX CREDIT (NET)	GAIN/LOSS	TOTAL OPERATING	OPERATING
n SE	1,302,433,325	640,982,678	284,885,464	95,000,854	94,505,684	71,983,071	(16,541,199)	984)		CATENDES	INCOME
ESS FPSC ADJUSTMENTS: NVIRONMENTAL RECOVERY CLAUSE ROSS RECEIPTS TAX REVENUE	1,176,688,240	557,672,549	273,097,291	88,057,246	92,920,405	63,878,036	(14.529.532)	(4 230 500)		1,109,213,548	133,219,777 (8)
	(69,788,678)		(25,540,228)	(9,363,118)	(496,390)	(13,285,535)		(notine)		886,008,800,1	116,831,843 (a)
MARKETING SUPPORT ACTIVITIES GAINLOSS ON DISPOSITION	(008,500,00)		(63,376)			(11,597,547)				(48,665,269) (11,597,547)	(21,123,409) (18,467,383)
IVAN STORM RECOVERY FRANCHISE FEE REVENUES	(10,754,021) (37,325,938)		(10,746,278)			(2,987)				(36,929)	38,929
RETAIL FUEL REVENUES ECCR and PPCC REVENUES INT ON TAX ASSESSMENT	(528,695,438) (41,800,999)					(203,944,265) (203,944,265) (16,124,735)				(203,944,265)	(22,927,457)
ECON DEV EXPENSE TOTAL ECON DEV EXPENSE ALLOWED LIAISON EXPENSES CORPORATE ADVERTISING INDUSTRY ASSOCIATION DIES			(814,381) 773,662 (213,689) (86,287)		(11,196)	314,147 (298,440) 86,749 25,562				(500,234) 475,222 (136,136)	(22,070,204) 0 500,234 (475,222) 138,136
RETAIL FUEL EXPENSES ECCR AND PPCC EXPENSES		(528,246,977)	(9.304.006)	(284 676)		184 203,771,272				(40,705) (292) (324,475,705)	40,705 292 324 475 705
FRANCHISE FEE GRT, FPSC FEES ON CLAUSES & FEES GROSS RECEIPTS TAX AD HIST				(0.01)	(36,355,214) (1,438,856)	14,024,024 555,039				(24,148,234) (22,331,190)	24,148,234 22,331,190
INTEREST SYNCHRONIZATION					(29,925,135)	11,543,621				(18,381,514)	883,817 18,381,514
TOTAL FPSC ADJUSTMENTS	(718,430,004)	(557,672,549)	(45,975,037)	(9,645,084)	(68,528,601)	(12,060,398)	0		5	(602 884 £79)	(2,061,419)
FPSC ADJUSTED	458,258,236	0	227,122,254	78,412,152	24.391,804	51,817,640	(14.529.532)	/4 230 Enov		(010,100,000)	(24,548,327)
PRO FORMA REVENUE ANNUALIZATION ADJUSTMENTS								(000,000,1)	9	365,974,720	92,283,516
TOTAL PRO FORMA ADJUSTMENTS	٥	0	٥	0	0	0	0	6	•	•	
PRO FORMA ADJUSTED	458,258,236		227,122,254	78,412,152	24,391,804	51,817,640	(14,529,532)	(1.239.598)			
(a) THE ADDITION OF EARNINGS FROM AFUDC WOULD INCREASE THE SY	C WOULD INC	REASE THE SYST	STEM NOI BY	33,297,618 A	AND THE JURISDICTIONAL NOI BY	IONAL NOI BY	32,257,640			303,374,720	92,283,516
s I	110,345,306	55,410,686	26,196,166	8,019,086	6,750,327	18,577,635	(14,766,246)	(133,582)	-	100 064 062	2000
CURRENT MO, JURIS PER BOOKS	97,808,906	45,479,674	26,117,204	7,422,910	6,815,509	14,693.732	(11,379,732)	(103.320)		200,450,000	10,281,254

### GULF POWER COMPANY AVERAGE RATE OF RETURN SYSTEM ADJUSTMENTS December, 2009

SCHEDULE 2 PAGE 3 OF 3

RATE BASE ADJUSTMENTS	AMOUNT	INCOME STATEMENT ADJUSTMENTS	AMOUNT	TAX FEEECT
PLANT SCHERER INVESTMENT ACCUMULATED DEPRECIATION ENERGY CONSERVATION COST RECOVERY INVESTMENT ACCUMULATED DEPRECIATION ENVIRONMENTAL RECOVERY CLAUSE INVESTMENT ACCUMULATED DEPRECIATION PROPERTY HELD FOR FUTURE USE INTEREST BEARING CWIP SCHERER CWIP ECCR CWIP ECCR CWIP TALLAHASSEE OFFICE INVESTMENT ACCUM, DEPRECIATION WORKING CAPITAL LOANS TO EMPLOYEES AND RETIREES FAS 133 ASSOCIATED AMOUNTS (NET) CONSERVATION/AEM INVESTMENTS FLANT SCHERER TEMPORARY CASH INVESTMENTS FUNDED PROP RES & OTHER INVESTMENTS FUNDED PROP RES & OTHER INVESTMENTS FUEL RELATED DEFERRED DEBITS FLAME RESISTANT CLOTHING SALE OF RAIL CARS IVAN STORM RECOVERY ACCUM. PROV. FOR RATE REFUNDS	(233,819,020) 98,439,007 (10,195,701) (244,828) (333,455,438) 26,162,193 0 (400,188,896) (55,188,912) (4,356,961) (0) (357) 357 (19,092,621) (52,644) (3,863) (2,059,508) (303,815) (8,820,108) (1,158,388) (5,192,609) (51,881,094) (3,056) 144,176 0	FRANCHISE FEE REVENUES IIC FUEL REVENUES FUEL REVENUES FUEL REVENUES ECONOMY PROFITS ECCR, PPCC, AND ECRC REVENUES GROSS RECEIPTS TAX REVENUES/STORM RECOVERY REV COMPETITIVE SALES REVITANS REVIGIL ON SALE OF GAS CORPORATE ADVERTISING INDUSTRY ASSOCIATION DUES FUEL EXPENSES GAINILOSS ON DISPOSITION OF PROPERTY ECON DEVELOP EXPENSE- TOTAL ECON DEV EXPENSE - ALLOWED INTEREST ON TAX ADJUSTMENT CONSERVATION EXPENSES - O & M CONSERVATION EXPENSES - O THER TAXES TALLAHASSEE OFFICE DEPRECIATION IVAN STORM RECOVERY EXPENSE MARKETING SUPPORT ACTIVITIES FRANCHISE FEE GROSS RECEIPTS TAX EXPENSE LIAISON EXPENSE ECRC/ECCR EXPENSES COMPETITIVE SALES EXPENSES GRT/FPSC FEES ON CLAUSE REV ADJ & FRAN FEES INTEREST SYNCHRONIZATION	AMQUINT (37,325,938) (29,458,186) (581,145,810) (982,078) (111,118,955) (40,818,951) 56,859 (67,896) 0 (814,381) 773,662 0 (9,304,006) (178,331) 0 (10,746,278) (63,376) (36,355,214) (29,925,135) (229,812) (37,000,897) 0 (1,438,856) 2,546,966	TAX EFFECT  (14,398,481) (11,363,495) (224,176,996) (378,836) (42,884,137) (15,745,910) 21,933 26,114 188 247,235,824 0 314,147 (298,440) 0 3,589,020 68,791 0 4,145,377 24,447 14,024,024 11,543,621 88,650 14,273,096 0 555,039 2,546,966
The state of the s	246,870			

GULF POWER COMPANY YEAR END RATE OF RETURN RATE BASE December, 2009

	PLANT IN SERVICE	ACCUMULATED DEPRECIATION & AMORTIZATION	NET PLANT IN SERVICE	PROPERTY HELD FOR FUTURE USE	CONSTRUCTION WORK IN PROGRESS	NUCLEAR FUEL	NET	WORKING	TOTAL
SYSTEM PER BOOKS	3,419,375,848	1,201,055,042	2,218,320,806	2,747,893	167,982,275	0	2,389,050,974	202.744.371	2 501 705 345
JURISDICTIONAL PER BOOKS	3,089,765,137	1,072,701,839	2,017,063,298	2,661,913	94,273,215	0		186 043 007	2 200 044 400
FPSC ADJUSTMENTS:				ue:10				100,618,001	2,300,911,433
ENVIRONMENTAL RECOVERY CLAUSE INT BEARING CWIP	(783,502,641)	(28,766,188)	(754,736,453)		(2,608,265)		(757,344,718)	(18.448.362)	(775 703 000)
ENERGY CONSERVATION CLAUSE LOANS TO EMPLOYEES AND RETIREES INTEREST AND DIVIDENDS RECEIVABLE NOTES RECEIVABLE FUNDED PROP RES & OTHER INVESTMENTS IVAN STORM RECOVERY FUEL RELATED DEFERRED DEBITS FLAME RESISTANT CLOTHING ACCRUED PROVISION FOR REFUND SALE OF RAILCARS	(10,525,928)	380,465	(10,906,393)		(46,583,059)		(46,583,059) (10,906,393)	(2,059,509) (2,059,508) (50,541) (291,676) 0 (6,304,715) 0 (51,861,094) (2,478) 200,175	(47.3.755,000) (47.3.755,000) (12.965,901) (591,676) (6,304,715) (6,304,715) (51,861,094) (2,478) 200,175
TOTAL FPSC ADJUSTMENTS	(794,028,569)	(28,385,723)	(765,642,846)	0	(49,191,324)	0	(814,834,170)	(78,701,293)	(893,535,463)
FPSC ADJUSTED	2,295,736,568	1,044,316,116	1,251,420,452	2,661,913	45,081,891	0	0 1,299,164,256	108.211 714	1 407 375 070
PRO FORMA REVENUE AND ANNUALIZATION ADJUSTMENTS	0	0	0	0	0	0		c	0/6,000
TOTAL PRO FORMA ADJUSTMENTS	0	0	0	0	0	0	0	6	
PRO FORMA ADJUSTED	2,295,736,568	1,044,316,116	1,251,420,452	2,661,913	45,081,891	0	0 1,299,164,256 108,211,714		1,407,375,970
							1,000,1000,1		- 8

	OPERATING REVENUES	O & M FUEL & NET INTERCHANGE	O & M OTHER	DEPRECIATION & AMORTIZATION	DEPRECIATION & TAXES OTHER INCOME TAXES INCOME TAXES AMORTIZATION THAN INCOME CURRENT (NET)	INCOME TAXES CURRENT	DEFERRED INCOME TAXES (NET)	DEFERRED INVESTMENT TAX COME TAXES CREDIT (NET)	GAINLOSS	TOTAL	NET OPERATING
SYSTEM PER BOOKS	1,302,433,325	640,982,678	284,885,464	95,000,854	94,505,664	71,983,071	(16.541.199)	1790	N DISPOSITION	EXPENSES	INCOME
JURISDICTIONAL PER BOOKS	1,178,688,240	557,672,549	273,097,291	88,057,248	92,920,405	63,903,238	(14.536.891)	(1 230 500)		0 1,769,213,548	133,219,777 (a)
LESS FPSC ADJUSTMENTS: ENVIRONMENTAL RECOVERY CLAUSE GROSS RECEIPTS TAX REVENUE MARKETING SUPPORT ACTIVITIES GAINLOSS ON DISPOSITION	(69,788,678) (30,064,930)		(25,540,226)	(9,363,118)	(496,390)	(13,265,535) (11,597,547) 24,447		(Den'eon)		(48,665,269) (11,597,547)	(21,123,409) (18,467,383)
NAN STORM RECOVERY FRANCHISE FER REVENUES FETALL FUEL REVENUES ECCR & PPCC REVENUES INTON TAX ASSESSMENT	(10,754,021) (37,325,938) (528,695,438) (41,800,999)		(10,746,278)			(2,987) (14,398,481) (203,944,265) (16,124,735)				(10,749,285) (14,398,481) (203,944,285) (16,124,735)	(4,756) (22,927,457) (324,751,173) (25,676,264)
ECON DEV EXPENSE TOTAL ECON DEV EXPENSE ALLOWED LIAISON EXPENSES CORPORATE ADVERTISING INDUSTRY ASSOCIATION DUES DETAIL EXPENSES			(814,381) 773,862 (213,689) (66,267) (476)		(11,196)	314,147 (298,440) 86,749 25,562				(500,234) 475,222 (138,136) (40,705)	600,234 (475,222) 138,136 40,705
ECCR AND PPCC EXPENSES FRANCHISE FEE GRT, FPSC FEES ON CLAUSES & FFEES GROSS RECEIPTS TAX ADJUST INTEREST SYNCHRONIZATION		(528,246,977) (29,425,572)	(9,304,006)	(281,976)	(301,810) (36,355,214) (1,438,856) (29,925,135)	203,771,272 15,165,130 14,024,024 555,039 11,543,621 2,430,904				(282) (24,475,705) (24,148,234) (22,331,190) (883,817) (18,381,514)	292 324,475,705 24,148,234 22,331,190 883,817 18,381,514
TOTAL FPSC ADJUSTMENTS	(718,430,004)	(557,672,549)	(45,975,037)	(9,645,094)	(68,528,601)	(11,690,911)	٥	0	0	2,430,904 (693,512,193)	(24,917,812)
FPSC ADJUSTED PRO FORMA REVENUE ANNUALIZATION	458,258,236	0	227,122,254	78,412,152	24,391,804	52,212,327	(14,536,891)	(1,239,598)	0	365,362,048	91,896,188
ADJUSTMENTS TOTAL PRO FORMA ADJUSTMENTS	o	0	0	o		0	0	o	6	0	0
PRO FORMA ADJUSTED	458,258,236	0	227.122,254	78,412,152	24,391,804	52,212,327	(14,536,891)	(1,239,598)	0	366,362,048	91,896,188
(a) THE ADDITION OF EARNINGS FROM AFUDC WOULD INCREASE THE SYSTEM NOI BY	UDC WOULD INC	REASE THE SYS	TEM NOI BY	33,297,618 A	33,287,618 AND THE JURISDICTIONAL NOI BY	TIONAL NOI BY	32,257,640				

### GULF POWER COMPANY YEAR END RATE OF RETURN SYSTEM ADJUSTMENTS December, 2009

SCHEDULE 3 PAGE 3 OF 3

RATE BASE ADJUSTMENTS	AMOUNT	INCOME STATEMENT ADJUSTMENTS	AMOUNT	TAX EFFECT
PLANT SCHERER INVESTMENT ACCUMULATED DEPRECIATION ENERGY CONSERVATION COST RECOVERY INVESTMENT ACCUMULATED DEPRECIATION ENVIRONMENTAL RECOVERY CLAUSE INVESTMENT ACCUMULATED DEPRECIATION PROPERTY HELD FOR FUTURE USE INTEREST BEARING CWIP SCHERER CWIP ECRC CWIP ECRC CWIP TALLAHASSEE OFFICE INVESTMENT ACCUM. DEPRECIATION WORKING CAPITAL: ECRC WORKING CAPITAL LOANS TO EMPLOYEES AND RETIREES FAS 133 ASSOCIATED AMOUNTS (NET) CONSERVATION/AEM INVENTORY INTEREST & DIVIDENDS RECEIVABLE PLANT SCHERER TEMPORARY CASH INVESTMENTS FUNDED PROP RES & OTHER INVESTMENTS FUEL RELATED DEFERRED DEBITS FLAME RESISTANT CLOTHING SALE OF RAIL CARS IVAN STORM RECOVERY ACCUM. PROV. FOR RATE REFUNDS	(244,072,982) 100,238,594 (10,525,928) (380,465) (812,437,079) 29,829,602 0 (48,084,885) (70,657,497) (2,704,572) (0) (357) 357 (19,092,621) (52,644) (3,863) (2,059,508) (303,815) (5,801,848) (1,158,388) (5,192,609) (51,861,094) (3,056) 144,176 0 246,870	FRANCHISE FEE REVENUES IIC FUEL REVENUES FUEL REVENUES ECONOMY PROFITS ECCR, PPCC, AND ECRC REVENUES GROSS RECEIPTS TAX REVENUES/STORM RECOVERY REV COMPETITIVE SALES REVITRANS REVIG/L ON SALE OF GAS CORPORATE ADVERTISING INDUSTRY ASSOCIATION DUES FUEL EXPENSES GAINILOSS ON DISPOSITION OF PROPERTY ECON DEVELOP EXPENSE - TOTAL ECON DEV EXPENSE - ALLOWED INTEREST ON TAX ADJUSTMENT CONSERVATION EXPENSES - O & M CONSERVATION EXPENSES - O THER TAXES TALLAHASSEE OFFICE DEPRECIATION IVAN STORM RECOVERY EXPENSE MARKETING SUPPORT ACTIVITIES FRANCHISE FEE GROSS RECEIPTS TAX EXPENSE LIAISON EXPENSE ECRC/ECCR EXPENSES COMPETITIVE SALES EXPENSES GRT/FPSC FEES ON CLAUSE REV ADJ & FRAN FEES INTEREST SYNCHRONIZATION	(37,325,938) (29,458,186) (581,145,810) (982,078) (111,118,955) (40,818,951) 56,859 (67,696) (487) (640,922,420) 0 (814,381) 773,662 0 (9,304,006) (178,331) 0 (10,746,278) (63,376) (36,355,214) (29,925,135) (29,925,135) (29,925,135) (29,925,135) (29,925,135) (29,925,135) (37,000,897) 0 (1,438,856) 3,089,168	(14,398,481) (11,363,495) (224,176,996) (378,836) (42,864,137) (15,745,910) 21,933 26,114 188 247,235,824 0 314,147 (298,440) 0 3,589,020 68,791 0 4,145,377 24,447 14,024,024 11,543,621 88,650 14,273,096 0 555,039 3,089,168

GULF POWER COMPANY CAPITAL STRUCTURE FPSC ADJUSTED BASIS December, 2009

	ED COST	(g)	0.0	0.26	5.25		8		7.40 %			TSOO CI		1.66	0.24	0.08	5.10		6	0.03	7.12 %
HIGH POINT	АТЕМЕІСН		1.97	7.37	12.75		976			LNIOG HEIH	in in in in	ATE WEIGH	(%)	3.91	7.39	6.00	12.75		44	à	
E	HED COST CC		0.00	0.26	4.95		600	8 6 7	% RO: /			TED COST CO	1	6. S	0.24	0.08	4.80		600		6.82 %
MIDPOINT	ST RATEWEIGH	4.27	1.97	6.09	12.00		8.10			TNIOPOIM		ST RATEWEIGH		2.9	7.39	9.00	00.21		7.82		
5	TED COSTCC (%)	1.77	0.00	0.09	4.43		0.03	8 58 %		F		TED COST COS		8 O	0.24	90.0	4.30		0.02	6 00	0.32 %
LOW POINT	ST RATEWEIGH	4.27	1.97	6.09	10.75		7.50			LOW POINT		ST RATEWEIGH	3	0.26	7.39	5.00	0.00		7.24		
,	RATIO CO	41.32	0.05 58	14:	41.21 12.88	(0.83)	0.00	100.00 %				RATIO COS	42.41	1.67	3.29	04.04	11.97	(1.11)	0.00	100.00	3
	ADJUSTED RETAIL	570,515,026	716,615	19,415,818	568,997,315	(11,509,094)	5,365,603	1,380,661,301				ADJUSTED RETAIL	596.801.178	23,438,402	46,251,704	563.420.314	168,671,484	(15,670,112)	4,746,646	1,407,375,970	
SIA	SPECIFIC	0 (	<b>&gt;</b> 0	0	00	0	00	0		9	20	SPECIFIC	۰	0	0 0	0	0	0 0	00	0	
ADJUSTMENTS	PRO RATA	(321,452,350)	(27,827,212)	(10,939,695)	(100,164,372)	6,484,711	(3,023,208)	(777,923,104)			ADJUST MENTS	PRO RATA	(378,905,870)	(14,880,916)	(12.517.808)	(357,712,539)	(107,088,621)	9,948,870	(3,013,620)	(893,535,463)	
	RETAIL PER BOOKS	891,967,376	77,215,068	30,355,513	277,936,534	(17,993,805)	8,388,811	2,158,584,405				RETAIL PER BOOKS	975,707,048	38,319,318	32,234,162	921,132,853	275,760,105	(286,818,52)	7,760,266	2,300,911,433	
	SYSTEM PER BOOKS	995,251,090	92,291,706	30,493,960 958 128 865	299, 198, 257	(19,370,305)	10,453,908	2,419,434,071			712000	SYSTEM PER BOOKS	1,090,602,797	90,330,771	32,360,644	1,010,676,668	297,157,152	(\$6,808,12) 0	9,652,416	2,595,570,345	
)_P(	AVERAGE		V PREFERRED STOCK	COMMON EQUITY	DEFERRED INCOME TAXES	TAX CREDITS - ZERO COST	TAX CREDITS - WEIGHTED COST	TOTAL				YEAR-END	LONG TERM DEBT	PREFERRED STOCK	CUSTOMER DEPOSITS	COMMON EQUITY	PEREKKED INCOME TAXES FASB 109 DEFERRED TAXES	TAX CREDITS - ZERO COST	TAX CREDITS - WEIGHTED COST	TOTAL	

## GULF POWER COMPANY Financial Integrity Indicators December, 2009

A. Times Interest Earned with AFUDC		
Earnings Before Interest	155,794,025	
AFUDC - Debt	9,488,832	
Income Taxes	53,025,003	
	35,025,005	
Total	218,307,860	
interest Charges (Before	47,847,250	
Deducting AFUDC - Debt)		
T.I.E. With AFUDC	4.56 x	
B. Times Interest Earned without AFUDO		
Earnings Before Interest	155,794,025	
AFUDC - Other	(23,808,786)	
Income Taxes	53,025,003	
Total	185,010,242	
Interest Charges (Before	47,847,250	
Deducting AFUDC - Debt)		
T.I.E. Without AFUDC	3.87 x	
C. Percent AFUDC To Net Income Availa for Common Stockholders	able	
AFUDC - Debt	9,488,832	
X (1 - Income Tax Rate)	0.6143	
	3.3743	
Subtotal	5,828,515	
AFUDC - Other	23,808,786	
Total	29,637,301	
Net Income Available for		
Common Stockholders	444 000 400	
Percent AFUDC to Available	111,233,107	
Net Income	00.0404	
ret meems	26.64%	
D. Percent Internally Generated Funds		
Net Income	117,435,607	
Preferred Dividends	(6,202,500)	
Common Dividends	(89,300,000)	
AFUDC (Debt & Other)	(33,297,618)	
Depreciation & Amortization	102,415,171	
Deferred Income Taxes	(16,544,553)	
Investment Tax Credits	0	
Other	(24,018,847)	
Total	50,487,259	
Construction Evac-dia		
Construction Expenditures	440 440 707	
(Excluding AFUDC Other & Debt)	413,449,567	
Percent Internally Generated Funds	12 240/	
. 5.55m mornary Generated Fullds	12.21%	

- E. Long Term Debt as Percent of Total Investor Capital (See calculation in item F. below)
- F. Short Term Debt as Percent of Total Investor Capital Reconciled Average Retail Amounts

Long Term Debt	570,515,026
Short Term Debt	716,615
Preferred Stock	49,387,856
Common Equity	568,997,315
Total	1,189,616,812
% Long Term Debt To Total	47.96%
% Short Term Debt To Total	0.06%

G. FPSC Adjusted Average Jurisdictional Return On Common Equity

On Common Equity			
	G.	H.	
FPSC Adjusted Average Earned Rate of Return	FPSC ADJ.	6.68%	ROFORMA
		0.00%	6.68%
Less: Reconciled Average Retall Weighte Cost Rates For:	ed		
Long Term Debt		(1.77)	(1.77)
Short Term Debt		(0.00)	(0.00)
Preferred Stock		(0.26)	(0.26)
Customer Deposits		(0.09)	(0.09)
Tax Credits - Weighted Cost		(,	(0.00)
(Common Equity at Midpoint)		(0.03)	(0.03)
Subtotal		(2.15)	(2.15)
Total		4.54	4.54
Divided by Common Equity Ratio		41.21	41.21
Jurisdictional Return on Common Equity		1.01%	11.01%

<u>Month</u>	Year	<u>\$</u>
January	09	291,667
February	09	291,667
March	09	291,667
April	09	291,667
May	09	291,667
June	09	291,667
July	09	291,667
August	09	291,667
September	09	291,667
October	09	291,667
November	09	291,667
December	09	291,663
12 - M-T-D		3,500,000

## ## ## ##

### **GULF POWER COMPANY**

# DOCKET NO. 990315-EI

## RTP QUARTERLY REPORT

# **Forty-first Quarterly Report**

### Report Period: Fourth Quarter, 2009

Rate Class	Fourth Quarter <u>Total Revenue</u>	Fourth Quarter Total KWH Sales	Fourth Quarter ¢/KWH	12-Month Rolling Average <u>¢/KWH</u>
RTP	\$15,282,340.45	185,065,885	8.258	8.250
PX/PXT				
LP/LPT	\$39,668,558.17	424,758,227	9.339	9.342

# Notes to Quarterly Real Time Pricing Report

- 1. There were no changes made to the "M" multipliers during this period.
- 2. RTP prices vary by hour and by season due to the "M" multipliers. The prices for the LP/LPT and PX/PXT rate classes do not have this variability in pricing. As a result, comparisons between RTP and the other rate classes are meaningful only on an annual basis or a 12-month rolling average basis.

SCHEDULE A

# GULF POWER COMPANY CALCULATION OF AFUDC RATE December, 2009

CLASS OF CAPITAL	JURISDICTIONAL CAPITAL STRUCTURE	RATIO	COST RATE	WEIGHTED COST RATE
LONG TERM DEBT	570,515,026	41.32%	3.91	1.62
SHORT-TERM DEBT	716,615	0.05%	1.97	0.00
PREFERRED STOCK	49,387,856	3.58%	7.39	0.26
CUSTOMER DEPOSITS	19,415,818	1.41%	6.09	0.09
COMMON EQUITY	568,997,315	41.21%	12.00	
ITC	5,365,603	0.39%	12.00	4.95
FASB 109 DIT	(11,509,094)	-0.83%		
DEFERRED TAXES	177,772,162			
	177,772,102	12.87%	_	
TOTAL	1,380,661,301	100.00%		6.92 %

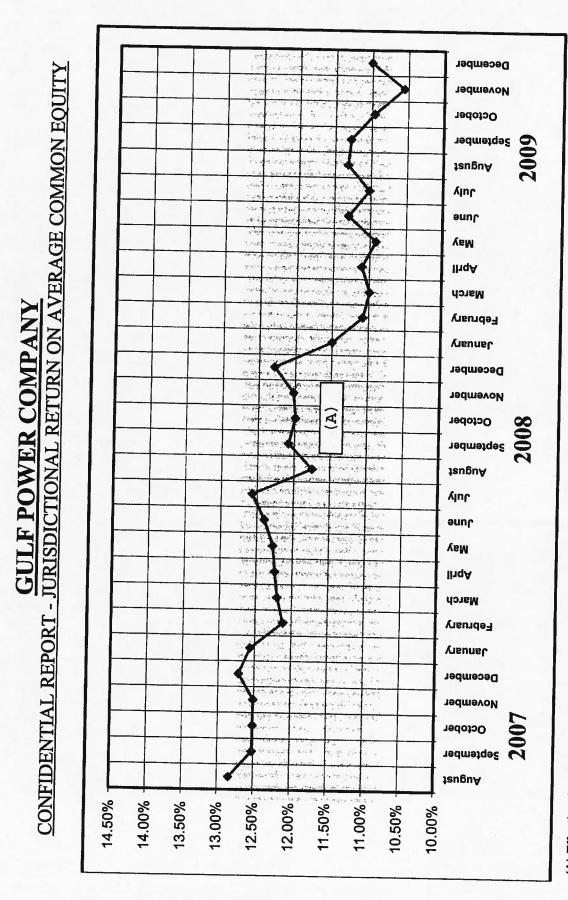
AFUDC Rate Currently Authorized per order: PSC-08-0263-PAA-EI

7.65 %

SCHEDULE B

GULF POWER COMPANY 13 MONTH AVERAGE CAPITAL STRUCTURE December, 2009

CLASS OF CAPITAL	PER BOOK BALANCES	NON UTILITY ADJUSTMENT	SCHERER ADJUSTMENT	DIVIDENDS DECI ARED	RATE BASE	ADJUSTED CAPITAL	MA	JURISDICTIONAL CAPITAL
					ADSOCI MENTS	STRUCTURE	FACTOR	STRUCTURE
LONG TERM DEBT	995,251,090		(99,215,592)		(309,811,748)	586.223.750	0 97320035	670 646 006
SHORT-TERM DEBT	52,986,590				(52,250,244)	736 346	0.0722002	970,010,076
PREFERRED STOCK	92,291,706		(14,724,473)	1	(26,819,518)	50.747.715	0.97.320.35	710,017
CUSTOMER DEPOSITS	30,493,960				(10,543,541)	19.950.419	0.020.000	49,307,030
COMMON EQUITY	958,128,865	(13,493,035)	(64,722,467)	13,738,462	(308.987.574)	584 664 251	0.91.020.03	19,410,818
ITC - ZERO COST							0.9752033	308,997,315
ITC - WEIGHTED COST	10,453,908		(2.026.837)	Title	100Z 010 C/	,	0.9732035	
FASB 109 DIT	(19,370,305)		1,294,432		6.249.884	5,513,341	0.9732035	5,365,603
DEFERRED TAXES	299,198,257		(19,994,097)		(96,537,168)	182,666,992	0.9732035	(11,509,094)
TOTAL	2,419,434,071 (1	(13,493,035)	(199,389,033)	13,738,462	(801,613,639) 1,418,676,825	1,418,676,825		1 380 664 304



(A) Effective June 7, 2002 per FPSC Order No. PSC-02-0787-FOF-EI, ROE Range set at 10.75 to 12.75

# Southern Company Estimated Incremental Cash Impact of Bonus Depreciation In Millions of \$

 Gulf Power Company
 2011
 2012

 60
 90

In general, this incremental cash flow has reduced our projected debt and equity needs

# Actuals could vary from the forecast due to:

- 1 budgeted versus actual expenditures
- 2 change in placed in service dates
- 3 projects in budget, yet not completed or delayed

In addition, the bonus depreciation impacts above were determined using a "bifurcated" approach to costs. For projects that started prior to 9/8/10 and after 12/31/07 the expenditures were split between 50% and 100% by pre 9/10 and post 9/10. The current IRS guidance does not appear to allow this approach. However, there have been some verbal comments from Treasury that indicate the IRS may clarify that the bifurcated approach is acceptable.

Provided via email

Gulf Power Committed Credit 3/31/2011 (dollars in millions)

Gulf	\$ 20	240	260	83	69	108
	Cash and Equivalents	Unused Credit Lines	Total	Less: Outstanding CP	Less: Putable PCBs	Net Liquidity

Frolided Via email

# Davis, Terry A.

From:

Ihrig, Chad

Sent:

Friday, May 06, 2011 8:22 AM

To:

Blake, Chris; Boone, Allison A.; George, Brian; Ferino, Chuck; Thom, Christine M.; Cook, Tyler M.;

Ritenour, Susan D.; Davis, Terry A.; McMillan, Richard J.; Buck, William G., III; Pierce, Vicki L.;

O'Neal, Dan L.; Grice, Matthew P.

Cc:

Beattie, Arthur P.; Raymond, Phil C.; Labrato, Ronnie R.; Teel, Scott; Feagin, Moses H.; Lantrip, Mark

S.; Liu, Xia; Long, Earl C.; Sitton, Larry E.; Pfister, William (Bill) C., Jr.; Gammill, Scott A.; Smith,

Narin; Tucker, Daniel S.

Subject:

Questions from S&P for May 16/17 meetings

Attachments:

Southern\_ACOR\_2011May16 Management Meeting Agenda.doc

All,

Attached are questions from S&P in advance of the Rating Agency meetings May 16-17

Dan sent the Fitch questions to you on Monday, and I expect to have questions from Moody's sometime today, so I will send when available.

Please let me know if you have any questions or concerns.

Regards,

Chad Ihrig SCS Financial Planning 404.506.0668

# Discussion topics for Southern Company Management Meeting on May 16/17, 2011

- Regulatory update for each entity
- Operating update for each entity
- Economic update for each service territory
- New Nuclear Construction Update on: COL schedule and where the NRC approval
  process stands; construction schedule and any changes; construction budget and any
  changes pending (i.e. additional costs moving to fixed category) also revised
  breakdown of fixed, indexed and market costs; impact of CWIP collection to total
  cash flow for 2011-2013; supply chain update; update on NRC short-term review.
- Kemper IGCC Update on budget and schedule in addition to status of costs that have are known/fixed; impact of CWIP collection in each year.
- Update on environmental compliance and related costs for 2011-2013; Update and impact of planned coal plant retirements
- Update on renewable efforts and progress of first solar installation

From: Ihrig, Chad

Sent: Friday, May 06, 2011 5:53 PM

To: Blake, Chris; Boone, Allison A.; George, Brian; Ferino, Chuck; Thom, Christine M.; Cook, Tyler M.; Ritenour, Susan D.; Davis,

Terry A.; McMillan, Richard J.; Buck, William G., III; Pierce, Vicki L.; O'Neal, Dan L.; Grice, Matthew P.

Cc: Beattie, Arthur P.; Raymond, Phil C.; Labrato, Ronnie R.; Teel, Scott; Feagin, Moses H.; Lantrip, Mark S.; Liu, Xia; Long, Earl C.; Sitton, Larry E.; Pfister, William (Bill) C., Jr.; Gammill, Scott A.; Smith, Narin; Tucker, Daniel S.

Subject: Questions from Moody's for May 16/17 meetings

All,

Below are questions from Moody's in advance of the Rating Agency meetings May 16-17

# Moody's Discussion Topics for Southern Company Meetings - May 2011

Southern Company (and utilities as applicable)

Financial projections, coverage metrics, and earned ROE's for utilities

Planned equity issuances/continuous equity offering for 2011 and going forward

Economic conditions in service territory/projections for industrial load

Views on EPA proposals and possible extension of HAP MACT compliance timeline "

Costs and financing plans for compliance with new EPA rules

Most likely plants to be shut down and amount of MW

Asset acquisition strategy/M&A thoughts

Prevalence of fuel switching - coal vs. natural gas and any impact on utilities or SPC

Renewable energy plans in service territory: current plans, types of renewable, potential capacity; etc.

Review of pension contributions/funding needs at each of the utilities

Impact of bonus depreciation

Capital expenditure plans, how much capital expenditures can be deferred depending upon customer growth

Environmental capital expenditures in particular - how uncertainty over regulations is incorporated into forecasts

Changes in revolving credit sizing or availability anticipated

Impact of severe weather in South on utilities/financing plans

# Alabama Power Company

RSE or fuel filing plans, environmental recoveries

Update on hydro conditions: 2011 YTD and outlook, alternative fuel costs, long-term outlook and resource plan

Impact of severe weather in Alabama; natural disaster reserve; any plans for financing

Potential costs and changes to existing nuclear plants following Fukushima

Lawsuit with Chevron over North River mine

# Georgia Power Company

Status of risk-sharing discussions or incentive regulation mechanism for Vogtle

Views of GPSC staff proposal and alternatives that have been proposed

Timing of COL for Vogtle in light of Japanese developments

Other potential costs and changes to existing nuclearplants following Fukushima

Status of Vogtle construction schedule and costs, any delays in component delivery

Financing plan and upcoming debt issuances

Progress on Chinese AP 1000 construction

Update on DOE loan guarantee

Plant Mitchell; impact of EPA ruling; construction schedule and spending

Regulated ROE's for 2011-2013, initial result of rate case

Unrecovered fuel balance - current and projected

Impact of severe weather on utility

Evaluation of additional capacity needs

Decision to retrofit versus retire plants

### Gulf Power Company

Growth and economic outlook for the Gulf coast region

Experience with new Florida commissioners/

Strategy for meeting Florida renewable portfolio standards

Plans for rate case, if any, and overall rate strategy going forward

Additional renewable energy legislation

# Mississippi Power Company

Progress on Kemper County IGCC Plant

Cost recovery on project

Status of Sierra Club suit

Status of DOE loan guarantees, other financial incentives for the project

Expected changes to PEP

Please let me know if you have questions or concerns.

Regards,

Chad Ihrig Southern Company Financial Planning and Analysis 404.506.0668

# Davis, Terry A.

From:

Davis, Terry A.

Sent:

Monday, May 02, 2011 10:19 PM

To:

Teel, Scott

Subject: Attachments: FW: Questions from Fitch for May 16th/17th meetings Fitch questions for Southern Meetings May 2011.doc

FYI: I will make assignments for the questions tomorrow and get answers back by Friday.

Terry A. Davis

**Assistant Secretary and Assistant Treasurer** 

**Gulf Power Company** 

850-444-6664 or 8-420-6664 phone

850-444-6026 or 8-420-6026 fax

From: Tucker, Daniel S.

Sent: Monday, May 02, 2011 4:06 PM

To: Blake, Chris; Boone, Allison A.; George, Brian; Ferino, Chuck; Thom, Christine M.; Cook, Tyler M.; Ritenour, Susan D.; Davis,

Terry A.; McMillan, Richard J.; Buck, William G., III; Pierce, Vicki L.; O'Neal, Dan L.; Grice, Matthew P.

Cc: Beattie, Arthur P.; Raymond, Phil C.; Labrato, Ronnie R.; Teel, Scott; Feagin, Moses H.; Lantrip, Mark S.; Liu, Xia; Long, Earl

C.; Sitton, Larry E.; Ihrig, Chad; Pfister, William (Bill) C., Jr.; Gammill, Scott A.; Smith, Narin

Subject: Questions from Fitch for May 16th/17th meetings

All,

Attached are the questions from Fitch that we received today. To the extent not already covered in your prepared remarks, these will likely be the source for most of the Q&A during your meeting with Fitch. We will forward the questions/topics we receive from S&P and Moody's as soon as they become available.

As you'll see, there are 2 common questions throughout: 1) What is the cash impact of bonus depreciation in 2011 and 2012?; and 2) What are you compliance plans around the EPA Utility MACT?

On the bonus depreciation, I will work with SCS Tax to get a comprehensive and consistent response and provide that back to you prior to the meetings. I will also provide you with any updates on the impact of the IRS revenue procedure which caused us to lower the estimates we included in the 1<sup>st</sup> quarter 2011 10Q relative to what was disclosed in the 2010 10K.

On the EPA Utility MACT, I suspect most of the conversation at the subsidiary level will focus on potential retirements, regulatory recovery, and the timing & nature of incremental investments. To the extent the conversation focuses on the financial projections, these are the main points for which we should all be consistent (for MACT, CCRs, and 316(b)):

- Chris Hobson will be in the Southern Company meetings to address the proposed rules and our beliefs around what is required for compliance
- The EPA utility MACT as proposed would not materially impact our projections in the current forecast period (2011-2013). In the case of Georgia Power, it is possible that dollars currently assumed for environmental controls on marginal units could be diverted to new gas generation and/or bag houses on our flagship units
- We will be positioned to provide an update to our projections after the rules and compliance timeframes are certain

If you have any questions or need additional information from us, please do not hesitate to call.

Regards,

Dan

# Fitch Ratings Discussion Topics for Southern Company 2011 Rating Agency Meeting

Alabama Power Company (also see So Nuclear section):

- How much is the expected deferral that will result from delaying the Rate Certificated New Plant environmental (CNP C) submission until 2012 (keeping CNP C 2010 rates in effect through 2011)? How much is the related 2012 rate increase assumption in the forecast?
- ➤ What are your views on the two new members of the APSC?
- > Cost of repairs and restoration for recent tornados?
- ➤ What sectors are driving the company forecast of 5.3% Industrial kwh sales growth from 2011-2013?
- ➤ What are key environmental requirements and the compliance strategy of APC based on recent EPA rules?
- ➤ How much did the fall 2010 turbine replacement and the refueling in Farley nuclear units' influence the nuclear capacity factor decrease to 88.3% in 2010 from 93.3% in 2009? Would you please go over the NRC inspection slide (27)?
- ➤ Has APC applied to the APSC for borrowing authority beyond the Dec. 31, 2011 expiration? What is the process for renewing this authority and how long is the new period expected to be?
- ➤ How much will bonus depreciation change APC cash flow in 2011 and 2012?

Georgia Power Company (also see So Nuclear section):

- Outcome of May 9-10<sup>th</sup> hearings on fuel filings? Was the interim fuel rider extended to permit interim adjustments of up to 10% if costs are more than \$75mm outside the approved fuel factor?
- ➤ Update on coal retirement expectations beyond the Branch 1&2 units? What is current environmental compliance strategy of GPC based on the recent EPA rules? Does the capex budget on p.46 include compliance costs with these rules?
- ➤ How much of a deferral is expected to result from the planned request to decertify Branch 1&2?
- ➤ What are the current expectations of construction costs of McDonough 4, 5 and 6 relative to original budget?
- ➤ When will hearings be on incentive/penalty cost sharing mechanism for Vogtle 3 and 4 budget changes?
- ➤ How is DOE final term sheet negotiation proceeding? If the loan guarantee is not in hand by the COL date, what is the alternative interim financing plan?
- Expectations for wholesale power contracts that are rolling off in next few years, particularly the Georgia EMCs in 2014 (750MW)
- ➤ Will Plant Mitchell biomass conversion be able to move forward economically under the new EPA rules?
- ➤ What is GPC's impression of the new Commissioner, Tim Echols?
- ➤ Has GPSC given GPC long term borrowing authority beyond 12/31/11?
- ➤ How much is bonus depreciation going to change GPC cash flow in 2011 and 2012?

# Gulf Power Company:

- ➤ What are your views on the chances of renewables legislation in FL?
- ➤ Has tourism recovered to pre-oil spill levels?
- ➤ What is driving the increase in energy intensity 3.4% growth of residential kwh from 2011 2013 vs. 1.4 CAGR in number of residential customers? Has there been such an increase in usage per residential customer in the past several years?
- ➤ What are Gulf's views on new FPSC Commissioners?
- ➤ How much is bonus depreciation going to change Gulf cash flow in 2011 and 2012?
- ➤ What is the current environmental compliance strategy of Gulf based on the recent EPA rules?

# Mississippi Power Company:

- ➤ Kemper update on construction and results of first MPSC independent monitor report (due 5/1)
- > Kemper update on Sierra Club appeal to State Supreme Ct. on plant certification
- > Kemper update of state of negotiations with DOE for loan guarantee
- Outlook for the casino gaming industry in MPC territory
- Any thoughts on upcoming state elections in which all three MPSC commissioners will be challenged for their seats? Views on other candidates?
- Any decision from the MPSC on MPC's request for a certificate of need for installation of a scrubber at Plant Daniel?
- > Explanation of SMEPA renewal has the new full requirements contract already been signed?
- ➤ What is the current thinking on plant Daniel lease lease expiration (10/11): Last year the plan was to finance with on-balance sheet debt, this year a lease renewal option and a plant sale option are also mentioned.
- ➤ Will Entergy's plan to join SPP have any impact MPC's wholesale sale opportunities/strategies?
- ➤ How much is bonus depreciation going to change MPC cash flow in 2011 and 2012?
- ➤ What is the current environmental compliance strategy of MPC based on the recent EPA rules?

# Southern Power Company:

- ➤ How is Cimmaron solar unit performing relative to expectation in its initial days of operation?
- ➤ Acquisition strategy What are criteria for solar acquisitions in SW and gas/biomass acquisitions in Southeast beyond long term contracts on acquired units?
- > Any updates on expected PPA renewals or terminations?
- ➤ What is the expected timing of credit facility renewal (expires 7/12)? Keep it at \$400mm?
- ➤ How much debt and interest relates to plants under construction? How much would the inclusion of this debt and interest change the forecasts?

- ➤ How much are the Nagodoches ITCs?
- ➤ How much is bonus depreciation going to change SPC cash flow in 2011 and 2012?
- ➤ Any changes since March 31 on-time, on budget status of the Cleveland County CT and Nagodoches biomass construction projects?

# Southern Company

- ➤ M&A philosophy and plans
- Discussion of key federal and state legislative efforts for environmental controls
- ➤ How did Southern estimate 70 GW of U.S. coal retirements mentioned on Q1 call? How much of the 70 GW is in the Southern footprint and how will this impact capacity reserve margins?
- ➤ How much excess pipeline capacity is there in Georgia to accommodate the major shift away from coal and towards gas fired generation?
- ➤ Any recent developments in FERC transmission operational or regulatory structures?
- ➤ In what circumstance would SO do a public equity issue (beyond employee plans) in 2011-13 period?
- > Status update for material litigation
- ➤ Overall, what percentage of total SO cash flow will be sourced from tax credits and bonus depreciation in the next few years? What would FFO/Debt and FFO coverage approximately be without these benefits?

## Southern Nuclear

- > How has nuclear risk management changed at SO since the events at Fukushima?
- How does SO expect NRC and industry policies to change as a result of the Japanese nuclear event?
- ➤ What is causing the slight delay in SO's COL estimate (now be late 2011/early 2012 rather than end of 2011)?
- > How is DOE final term sheet negotiation proceeding?
- Opportunities for uprates beyond small 23MW uprate at Farley planned for 2011 or have the units reached the maximum?
- Discussion of white finding for Plant Farley

		2013	321
		2012	284
High Scenario	(\$ in Millions)	2011	193
Potential Control Capital Expenditures	(\$ in Millions)	2011 2012 2013	0-17 0-56 0-107
		2013	214
nditures		2012	228
Base Control Capital Expenditure		2011	176
Base	(\$ in Millions)		Gulf

Trotided via email

Quarterly Under/(over) reco	over) recove	red fuel ba	lances (\$ i	inces (\$ in thousands	ls)					
- O Gulf Power	2008 Q4	2009 101	2009	2009 G3	2009	2010	2010 <u>Q2</u>	2010	2010 104	201
Honder/(over) recovered fuel balance Gash Flow included in "Change in Current Assets and Liabilities"	96,732	76,941 19,791	52,656 24,284	26,041 26,615 26,615	2,384 23,657 23,657	9,339 (6,955) (6,955)	13,753 (4,414) (4,414)	16,623 (2,870) (2,870)	17,437 (814)	19,802 (2,365)

Provided the email

# Davis, Terry A.

From:

Ihrig, Chad

Sent:

Tuesday, August 09, 2011 9:21 PM

To:

Attachments:

Cc: Subject: Davis, Terry A. Ritenour, Susan D.; Buck, William G., III

Fwd: Moody's Credit Opinion Drafts

co-draft-Guif-0811.pdf; ATT00001.htm

Terry,

Please refer to the attached draft of the Moody's Credit Opinion for Gulf Power.

Please review for factual errors and confidential information only. Dan, Earl and I will scrutinize the metrics and review the liquidity sections, so you don't need to spend time with them.

Please provide any comments by early <u>afternoon Wednesday</u> ( <u>2 pm EST</u> at the latest ) so that we have time to consolidate comments by the end of the day.

Thanks for your time on these. We apologize for the need to have such quick turnaround, especially in light of your rate case.

Please let me know if you have any questions.

Chad Ihrig Southern Company Financial Planning and Analysis

Begin forwarded message:

From: "Tucker, Daniel S." < DSTUCKER@southernco.com>

To: "Ihrig, Chad" < <a href="mailto:CIHRIG@southernco.com">CIHRIG@southernco.com</a>>

Cc: "Haygood, Jon" < JHAYGOOD@southernco.com>

Subject: Fw: Moody's Credit Opinion Drafts

I'll provide specific instructions later...for now, just look for anything incorrect or confidential.

Dan

From: Haggarty, Michael < Michael, Haggarty@moodys.com >

To: Long, Earl C.; Tucker, Daniel S. Sent: Tue Aug 09 17:51:17 2011

Subject: Moody's Credit Opinion Drafts

Earl and Dan, please review the attached credit opinion drafts for factual accuracy or nonpublic

information. You will notice a change in the methodology grid at the bottom, we are now including a forward looking grid with expected ratio ranges for the next 12 to 18 months. Attached are Georgia, Gulf and Mississippi drafts, I should have Southern Company for you tomorrow. Alabama and Southern Power will be later in the month. I am tied up much of tomorrow, but if you can get back to me Thursday, I would appreciate it. They will be published Friday. Thanks. Mike

 $<\!<\!\!\operatorname{co-draft-Georgia-0811.pdf}\!\!><\!<\!\!\operatorname{co-draft-MPC-0811.pdf}\!\!><\!<\!\!\operatorname{co-draft-MPC-0811.pdf}\!\!>>$ 

The information contained in this e-mail message, and any attachment thereto, is confidential and may not be disclosed without our express permission. If you are not the intended recipient or an employee or agent responsible for delivering this message to the intended recipient, you are hereby notified that you have received this message in error and that any review, dissemination, distribution or copying of this message, or any attachment thereto, in whole or in part, is strictly prohibited. If you have received this message in error, please immediately notify us by telephone, fax or e-mail and delete the message and all of its attachments. Thank you. Every effort is made to keep our network free from viruses. You should, however, review this e-mail message, as well as any attachment thereto, for viruses. We take no responsibility and have no liability for any computer virus which may be transferred via this e-mail message.



Credit Opinion: Guif Power Company - DRAFT - In Progress or Approved Version

### Global Credit Research

Florida, United States

### Ratings

Category	Moody's Rating
Outlook	Stable
Issuer Rating	A3
Senior Unsecured	A3
Subordinate Shelf	(P)Baa1
Pref. Stock	Baa2
Parent: Southern Company (The)	Daaz
Outlook	Stable
Sr Unsec Bank Credit Facility	Baa1
Senior Unsecured	
Jr Subordinate Shelf	Baa1
Commercial Paper	(P)Baa2
Commorcial rape	P-2

#### Contacts

Analyst	Phone
Michael G. Haggarty/New York	212.553.7172
William L. Hess/New York	212,553,3837

### **Key Indicators**

## [1] Gulf Power Company

(CFO Pre-W/C + Interest) / Interest Expense	LTM 6/30/2011	2010	2009	2008
(CFO Pre-W/C) / Debt	6.2x	6.3x	6.2x	4.8x
(CFO Pre-W/C - Dividends) / Debt	24%	23%	21%	18%
Debt / Book Capitalization	16% 48%	16% 49%	14% 49%	10% 48%
	<del>40</del> /6	47/0	4970	40%

[1] All ratios calculated in accordance with the Global Regulated Electric Utilities Rating Methodology using Moody's standard adjustments.

Note: For definitions of Moody's most common ratio terms please see the accompanying <u>User's Guide</u>.

#### Oplnion

### **Rating Drivers**

- Stabilized Florida political and regulatory environment
- Regulatory risk with first base rate case filed since 2001
- Substantially higher capital expenditures for environmental compliance
- Cash flow coverage metrics have been weak for its A3 credit rating

## **Corporate Profile**

Gulf Power Company, headquartered in Pensacola, Florida, is a vertically integrated utility subsidiary of The Southern Company that provides electricity to retail customers in northwest Florida and to wholesale customers in the Southeast. Gulf Power serves 428,000 customers in a 7,400 square mile region. It owns 2,663 megawatts of nameplate capacity, 78% of which are coal-fired baseload units, and operates within the Southern Company power

loog

#### SUMMARY RATING RATIONALE

Gulf Power's A3 senior unsecured debt rating reflects the stabilized political and regulatory environment in Florida, regulatory risk with its first base rate case filing since 2001, higher capital expenditures for environmental compliance and transmission and distribution system investment, and cash flow coverage metrics that are weak for its rating but are expected to improve. The rating also considers Gulf Power's position as part of the Southern Company corporate family, the utility's relatively small size and concentrated service territory exposed to storm related event risk, and its exposure to more stringent environmental regulations.

## **DETAILED RATING CONSIDERATIONS**

- Stabilization of the utility's political and regulatory environment with four new Florida commissioners in place

The political and regulatory environment for investor-owned utilities in Florida has largely stabilized since base rate proceedings for two other utilities in the state became highly politicized in late 2009 and early 2010. Since these rate proceedings, there has been an almost complete change in the composition of the Florida Public Service Commission, with the turnover of four of the five commissioner seats. There was also a new governor elected in the state. Although Gulf Power was not directly affected by these developments (as it had no base rate proceedings pending at the time), we revised our opinion of the regulatory framework for all investor owned electric utilities in Florida, viewing the state as substantially less supportive of credit quality than it had been previously. As a result, Moody's lowered Gulf Power's score on Factor 1 in our rating methodology grid, Regulatory Framework, to the "Baa" or average category from the "A" or above average category. For more details on this and other factors in our methodology, see Moody's Rating Methodology for Regulated Electric and Gas Utilities, published in August 2009.

Despite these adverse developments, Moody's notes that Guif Power currently operates under base rates that were established in 2002 and are based on a 12% return on equity (although a new base rate case has recently been filed, as discussed below). The utility also benefits from a FPSC approved fuel cost recovery mechanism that includes a true-up of actual costs, a projection of future costs, and interest on the over/under recovery balance. The mechanism also allows for interim rate adjustments if the end of period over- or under-recovery balance exceeds 10% of the projected annual fuel revenues for that period. Because of these strong and timely cost recovery provisions in place in Florida, Moody's continues to view the company's ability to recover its costs and earn returns (Factor 2 in our Rating Methodology) as above average, i.e. "A" category.

With utilities in Florida vulnerable to hurricane activity, regulatory treatment to address storm costs has also been an important factor supporting the credit quality of the company during storm affected years. In the event the company incurs significant storm costs, it may file a streamlined approval for an interim surcharge of up to 80% of the cost of the storm-recovery when recovery costs exceed \$10 million. Gulf Power would then be able to petition for full and permanent recovery of all costs. Securitization legislation for the recovery of storm-related costs is also in place in Florida, although Gulf Power has not pursued securitization of past storm costs.

 Regulatory risk with \$93.5 million base rate increase pending, the first major Florida electric utility base rate case since four new Florida commissioners were put in place

On July 8, 2011, Gulf Power filed for a \$93.5 million base rate increase based on an 11.7% return on equity, with a decision expected from the FPSC in approximately eight months. In addition, the company filed for interim rate relief of \$38.5 million, requesting that the FPSC act on this request within 60 days. This base rate increase request is the first for the company in nearly 10 years and results from several factors including the addition of new power lines, infrastructure upgrades and hardening, the impact of several major hurricanes over the last few years, and higher material costs. In a letter to the new FPSC chairman, the company indicated that base rate revenues have not kept pace with increases in investment and operating and maintenance expenses. Gulf Power's base rate case will also be the first one to be addressed by a newly constituted FPSC and may give an indication of the future direction of utility regulation in Florida.

- Substantial capital expenditures for environmental compliance, transmission and distribution

Gulf Power generates approximately 80% of its power from coal, making it particularly vulnerable to potential additional costs from EPA mandated environmental compliance regulations. The company is expected to spend approximately \$1.2 billion from 2011 - 2013 on capital expenditures, including approximately \$600 million for environmental compliance. It estimates that potential new environmental regulations could incrementally add approximately \$180 million to these figures. Most of the other capital spending is for transmission and distribution, since the company has no need for new generation over the near term. The FPSC has approved recovery of prudently incurred environmental compliance costs through an environmental cost recovery clause that is adjusted annually subject to certain limits. The company expects to finance these capital expenditures from a combination of operating cash flow, long and short-term debt issuances, and equity contributions from the parent company.

- Cash flow coverage metrics that have been weak for its A3 rating but are expected to improve

Gulf Power's cash flow coverage metrics have been weak for an Arating in recent years, using parameters outlined in Moody's Regulated Electric and Gas Utilities Ratings Methodology. Cash flow from operations pre-working capital (CFO pre-W/C) to debt of 17.9% in 2008, 21% in 2009, and 23.2% in 2010, on a Moody's adjusted basis, compared to a minimum guideline of 22% for an Arating under the rating methodology. The company has experienced higher operating costs and incurred additional debt to finance rising capital expenditure requirements. The improvement in

coverage in 2010 was partly due to the impact of bonus depreciation, a temporary acceleration of future cash flows that will likely help Improve coverage ratios in 2011 and 2012 as well. Any permanent, sustained improvement in cash flow coverage metrics will be largely dependent on the outcome of its pending rate case.

#### Liquidity

Gulf Power maintains \$250 million of unused bank credit facilities supporting a \$150 million commercial paper program (Issued through Southern Company Capital Funding Corporation, a Southern Company subsidiary organized to issue and sell commercial paper for its utility subsidiaries). In addition, a portion of its bank facilities are dedicated to providing liquidity support for outstanding variable rate pollution control revenue bonds. As of June 30, 2011, the company had \$91 million of commercial paper outstanding and \$69 million of variable rate pollution control bonds backed by the facilities, leaving the company with \$90 million of available credit facility capacity. As of June 30, 2011, of the \$250 million of credit facilities, \$90 million expire in 2011 and \$55 million in 2012. There is no material adverse change clause in any of Gulf Power's credit agreements and some of the facilities include a 65% debt to capital covenant. As of June 30, 2011, the company was in compliance with this covenant.

Gulf Power maintains some contracts for physical electricity purchases and sales, fuel purchases, fuel transportation and storage, emissions allowances, and energy price risk management that could require collateral in the event of a ratings downgrade. In the event of a downgrade to Baa3, Gulf Power has potential collateral requirements of \$125 million as of June 30, 2011. If Gulf Power's credit rating is downgraded to below investment grade, the utility's potential collateral requirement rises to \$546 million. On June 30, 2011, Gulf Power had \$17.3 million of cash on hand, up from \$16.4 million at December 31, 2010. The company has no long-term debt due over the next 12 months.

#### **Rating Outlook**

The stable rating outlook reflects Moody's view that the Florida regulatory environment for Investor owned utilities has stabilized and could Improve as the newly constituted FPSC establishes a track record, Gulf Power's cash flow coverage metrics will strengthen following its current rate case outcome, and that economic conditions in the Florida panhandle will gradually Improve.

#### What Could Change the Rating - Up

An upgrade could be considered if there is a demonstrated improvement in the Florida political and regulatory environment for utilities, a credit supportive rate case outcome, if capital expenditures moderate from currently high levels, or if cash flow coverage metrics show sustained improvement, including CFO pre-W/C interest coverage of at least 5.0x and CFO pre-W/C to debt of at least 25%.

#### What Could Change the Rating - Down

Ratings could be downgraded if there is additional deterioration in the political and regulatory environment in Florida, including an unsupportive rate case outcome, if there are additional, unanticipated capital expenditure requirements leading to higher debt leverage, or if cash flow coverage metrics decline such that CFO pre-working capital interest coverage falls below 4.5x or CFO pre-working capital debt falls below 22% for a sustained period.

#### **Rating Factors**

#### **Gulf Power Company**

Regulated Electric and Gas Utilities Industry [1][2]	Current 12/31/2010	)
Factor 1: Regulatory Framework (25%) a) Regulatory Framework	Measure	
Factor 2: Ability To Recover Costs And Earn Returns (25%)		Baa
a) Ability To Recover Costs And Earn Returns		A
Factor 3: Diversification (10%)		<del>  ''</del> -
a) Market Position (5%)		Ba
b) Generation and Fuel Diversity (5%)		В
Factor 4: Financial Strength, Liquidity And Key Financial Metrics (40%)		
a) Liquidity (10%)		Baa
b) CFO pre-WC + Interest/ Interest (3 Year Avg) (7.5%)	5.8x	Α
c) CFO pre-WC / Debt (3 Year Avg) (7.5%)	21.0%	Baa
d) CFO pre-WC - Dividends / Debt (3 Year Avg) (7.5%)	13.3%	Baa
e) Debt/Capitalization (3 Year Avg) (7.5%)	48.3%	Baa
Rating:		
a) Indicated Rating from Grid		Baa1
b) Actual Rating Assigned		A3

Moody's 12-1 month Forwar View" As of August 2011	
Measure	Score Baa
	A
	Ba B
6.0 - 6.5x 25 - 30% 15 - 20% 43 - 47%	Baa Aa A A Baa
	Baa1 A3

\* THIS REPRESENTS MOODY'S FORWARD VIEW; NOT THE VIEW OF THE ISSUER; AND UNLESS NOTED IN THE TEXT DOES NOT INCORPORATE SIGNIFICANT ACQUISITIONS OR DIVESTITURES

[1] All ratios are calculated using Moody's Standard Adjustments. [2] As of 12/31/2010(L); Source: Moody's Financial Metrics

MOODY'S INVESTORS SERVICE

# Davis, Terry A.

From:

Davis, Terry A.

Sent:

Thursday, August 11, 2011 10:44 AM

To: Subject: Ritenour, Susan D.; Buck, William G., III; Carnley, Holly; Symons, David

Subject: Attachments:

FW: Credit Opinion Draft for Gulf Power
Revised Gulf Credit Opinion Draft to Moody's 08\_11\_11.pdf

Thank you for your input.

Terry A. Davis

**Assistant Secretary and Assistant Treasurer** 

**Gulf Power Company** 

850-444-6664 or 8-420-6664 phone

850-444-6026 or 8-420-6026 fax

From: Ihrig, Chad

Sent: Thursday, August 11, 2011 10:42 AM

To: 'Haggarty, Michael'

Cc: Long, Earl C.; Tucker, Daniel S.

Subject: Credit Opinion Draft for Gulf Power

Mike -

Attached is the credit opinion draft for Gulf Power with our suggested revisions.

I am still waiting to finalize Southern Company and will have to you when available.

Please let me know if you have any questions or need to discuss the comments.

Regards,

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# MOODY'S INVESTORS SERVICE

Credit Opinion: Gulf Power Company - DRAFT - In Progress or Approved Version

#### Giobal Credit Research

Florida, United States

#### Ratings

Category	Moody's Rating
Outlook	Stable
Issuer Rating	A3
Senior Unsecured	A3
Subordinate Shelf	(P)Baa1
Pref. Stock	Baa2
Parent: Southern Company (The)	Dage
Outlook	Stable
Sr Unsec Bank Credit Facility	Baa1
Senior Unsecured	Baa1
Jr Subordinate Shelf	(P)Baa2
Commercial Paper	P-2

#### **Contacts**

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#### **Key indicators**

#### [1]Gulf Power Company

(CFO Pre-W/C + Interest) / Interest Expense	LTM 6/30/2011	2010	2009	2008
	6.2x	6.3x	6.2x	4.8x
(CFO Pre-W/C) / Debt	24%	23%	21%	18%
(CFO Pre-W/C - Dividends) / Debt	16%	16%	14%	10%
Debt / Book Capitalization	48%	49%	49%	48%

[1] All ratios calculated in accordance with the Global Regulated Electric Litilities Rating Methodology using Moody's standard adjustments.

Note: For definitions of Moody's most common ratio terms please see the accompanying User's Guide.

#### Opinion

## **Rating Drivers**

- Stabilized Florida political and regulatory environment
- Regulatory risk with first base rate case filed since 2001
- Substantially higher capital expenditures for environmental compliance
- Cash flow coverage metrics have been weak for its A3 credit rating

#### Corporate Profile

7,500

430,000,

Guif Power Company, headquartered in Pensacola, Florida, is a vertically integrated utility subsidiary of The Southern Company that provides electricity to retail customers in northwest Florida and to wholesale customers in the Southeast. Guif Power serves 429,000 customers in a 7400 square mile region. It owns 2,663 megawatts of nameplate capacity, 78% of which are coal-fired baseload units, and operates within the Southern Company power

Suggested edit: "Howns 2,663 megawatts of nameplate capacity and operates within the Southern Company power pool. Coal-fired generation, including purchased power, represented 38 pproximately-65% of its power supply in 2010." (2010 10-K, page 11-329 for reference)

pool.

#### SUMMARY RATING RATIONALE

Gulf Power's A3 senior unsecured debt rating reflects the stabilized political and regulatory environment in Florida, regulatory risk with its first base rate case filing since 2001, higher capital expenditures for environmental compliance and transmission and distribution system investment, and cash flow coverage metrics that are weak for its rating but are expected to improve. The rating also considers Gulf Power's position as part of the Southern Company corporate family, the utility's relatively small size and concentrated service territory exposed to storm related event risk, and its exposure to more stringent environmental regulations.

#### **DETAILED RATING CONSIDERATIONS**

- Stabilization of the utility's political and regulatory environment with four new Florida commissioners in place

The political and regulatory environment for investor-owned utilities in Florida has largely stabilized since base rate proceedings for two other utilities in the state became highly politicized in late 2009 and early 2010. Since these rate proceedings, there has been an almost complete change in the composition of the Florida Public Service Commission, with the tumover of four of the five commissioner seats. There was also a new governor elected in the state. Although Gulf Power was not directly affected by these developments (as it had no base rate proceedings pending at the time), we revised our opinion of the regulatory framework for all investor owned electric utilities in Florida, viewing the state as substantially less supportive of credit quality than it had been previously. As a result, Moody's lowered Gulf Power's score on Factor 1 in our rating methodology grid, Regulatory Framework, to the "Baa" or average category from the "A" or above average category. For more details on this and other factors in our methodology, see Moody's Rating Methodology for Regulated Electric and Gas Utilities, published in August 2009.

Despite these adverse developments, Moody's notes that Guif Power currently operates under base rates that were established in 2002 and are based on a 12% return on equity (although a new base rate case has recently been filled, as discussed below). The utility also benefits from a FPSC approved fuel cost recovery mechanism that includes a true-up of actual costs, a projection of future costs, and interest on the over/under recovery balance. The mechanism also allows for interim rate adjustments if the end of period over- or under-recovery balance exceeds 10% of the projected annual fuel revenues for that period. Because of these strong and timely cost recovery provisions in place in Florida, Moody's continues to view the company's ability to recover its costs and earn returns (Factor 2 in our Rating Methodology) as above average, i.e. "A" category.

With utilities in Florida vulnerable to hurricane activity, regulatory treatment to address storm costs has also been an important factor supporting the credit quality of the company during storm affected years. In the event the company incurs significant storm costs, it may file a streamlined approval for an interim surcharge of up to 80% of the cost of the storm-recovery when recovery costs exceed \$10 million. Gulf Power would then be able to petition for full and permanent recovery of all costs. Securilization legislation for the recovery of storm-related costs is also in place in Florida, although Gulf Power has not pursued securitization of past storm costs.

 Regulatory risk with \$93.5 million base rate increase pending, the first major Florida electric utility base rate case since four new Florida commissioners were put in place

On July 8, 2011, Gulf Power filed for a \$93.5 million base rate increase based on an 11.7% return on equity, with a decision expected from the FPSC in approximately eight months. In addition, the company filed for interim rate relief of \$38.5 million, requesting that the FPSC act on this request within 80 days. This base rate increase request is the first for the company in nearly 10 years and results from several factors including the addition of new power lines, infrastructure upgrades and hardening, the impact of several major hurricanes over the last few years, and higher material costs. In a letter to the new FPSC chairman, the company indicated that base rate revenues have not kept pace with increases in investment and operating and maintenance expenses. Gulf Power's base rate case will also be the first one to be addressed by a newly constituted FPSC and may give an indication of the future direction of utility regulation in Florida.

- Substantial capital expenditures for environmental compliance, transmission and distribution

Guif Power generates approximately 80% of its power from coal, making it particularly vulnerable to potential additional costs from EPA mandated environmental compilance regulations. The company is expected to spend approximately \$1.2 billion from 2011 - 2013 on capital expenditures, including approximately \$600 million for environmental compilance. It estimates that potential new environmental regulations could incrementally add approximately \$180 million to these figures. Most of the other capital spending is for transmission and distribution, since the company has no need for new generation over the near term. The FPSC has approved recovery of prudently incurred environmental compilance costs through an environmental cost recovery clause that is adjusted annually subject to certain limits. The company expects to finance these capital expenditures from a combination of operating cash flow, long and short-term debt issuances, and equity contributions from the parent company.

- Cash flow coverage metrics that have been weak for its A3 rating but are expected to improve

Gulf Power's cash flow coverage metrics have been weak for an Arating in recent years, using parameters outlined in Moody's Regulated Electric and Gas Utilliles Ratings Methodology. Cash flow from operations pre-working capital (CFO pre-W/C) to debt of 17.9% in 2008, 21% in 2009, and 23.2% in 2010, on a Moody's adjusted basis, compared to a minimum guideline of 22% for an Arating under the rating methodology. The company has experienced higher operating costs and incurred additional debt to finance rising capital expenditure requirements. The improvement in

New environmental figures
from 2nd Quarter 10-Q:
"Although its analysis is
"preliminary, Gulf Power
and estimates the aggregate
capital costs for compliance
ned in with these rules to be
lighted to \$1.9 billion through

proposed. Included in this amount is \$373 million of estimated expenditures included in Gulf Power's 2011-2013 base level capital budget described herein in anticipation of these rules."

coverage in 2010 was partly due to the impact of bonus depreciation, a temporary acceleration of future cash flows that will likely help improve coverage ratios in 2011 and 2012 as well. Any permanent, sustained improvement in cash flow coverage metrics will be largely dependent on the outcome of its pending rate case.

#### Liquidity

\$61.

\$120

Guif Power maintains \$250 million of unused bank credit facilities supporting a \$150 million commercial paper program (Issued through Southern Company Capital Funding Corporation, a Southern Company subsidiary organized to issue and sell commercial paper for its utility subsidiaries). In addition, a portion of its bank facilities are dedicated to providing liquidity support for outstanding variable rate pollution control revenue bonds. As of June 30, 2011, the company had \$69 million of variable rate pollution control bonds backed by the facilities, leaving the company with \$99 million of available credit facilities, leaving the company with \$99 million of available credit facilities, \$90 million expire in 2011, and \$55 million in 2012. There is no material adverse change clause in any of Guif Power's credit agreements and some of the facilities include a 65% debt to capital covenant. As of June 30, 2011, the company was in compilance with this covenant.

Gulf Power maintains some contracts for physical electricity purchases and sales, fuel purchases, fuel transportation and storage, emissions allowances, and energy price risk management that could require collateral in the event of a ratings downgrade. In the event of a downgrade to Baa3, Gulf Power has potential collateral requirements of \$125 million as of June 30, 2011. If Gulf Power's credit rating is downgraded to below investment grade, the utility's potential collateral requirement rises to \$546 million. On June 30, 2011, Gulf Power had \$17.3 million of cash on hand, up from \$16.4 million at December 31, 2010. The company has no long-term debt due over the next 12 months.

Rating Outlook

The stable rating outlook reflects Moody's view that the Florida regulatory environment for investor owned utilities has stabilized and could improve as the newly constituted FPSC establishes a track record, Gulf Power's cash flow coverage metrics will strengthen following its current rate case outcome, and that economic conditions in the Florida panhandle will gradually improve.

### What Could Change the Rating - Up

An upgrade could be considered if there is a demonstrated improvement in the Florida political and regulatory environment for utilities, a credit supportive rate case outcome, if capital expenditures moderate from currently high levels, or if cash flow coverage metrics show sustained improvement, including CFO pre-W/C interest coverage of at least 5.0x and CFO pre-W/C to debt of at least 25%.

### What Could Change the Rating - Down

Ratings could be downgraded if there is additional deterioration in the political and regulatory environment in Florida, including an unsupportive rate case outcome, if there are additional, unanticipated capital expenditure requirements leading to higher debt leverage, or if cash flow coverage metrics decline such that CFO pre-working capital interest coverage fails below 4.5x or CFO pre-working capital debt fails below 22% for a sustained period.

#### **Rating Factors**

#### **Gulf Power Company**

Regulated Electric and Gas Utilities Industry [1][2]	Current 12/31/2010	)
Factor 1: Regulatory Framework (25%) a) Regulatory Framework	Measure	Score
Factor 2: Ability To Recover Costs And Earn Returns (25%) a) Ability To Recover Costs And Earn Returns		A
Factor 3: Diversification (10%)		
a) Market Position (5%) b) Generation and Fuel Diversity (5%)		Ba B
Factor 4: Financial Strength, Liquidity And Key Financial Metrics (40%) a) Liquidity (10%)		
b) CFO pre-WC + Interest/ Interest (3 Year Avg) (7.5%)	5.8x	Baa
c) CFO pre-WC / Debt (3 Year Avg) (7.5%)	21.0%	Baa
d) CFO pre-WC - Dividends / Debt (3 Year Avg) (7.5%) e) Debt/Cepitelization (3 Year Avg) (7.5%)	13.3% 48.3%	Baa
Rating:	40.3%	Баа
a) Indicated Rating from Grid		Baa1
b) Actual Rating Assigned		A3

renewed to a 2011
expiration date)

(subsequent to June 30,

Moody's 12-18 month Forward View As of August 2011 Measure Score Baa Α Ba В Baa 6.0 - 6.5x Aa 25 - 30% Α 15 - 20% Α 43 - 47% Baa Baa1 A3

\* THIS REPRESENTS MOODY'S FORWARD VIEW; NOT THE VIEW OF THE ISSUER; AND UNLESS NOTED IN THE TEXT DOES NOT INCORPORATE SIGNIFICANT ACQUISITIONS OR DIVESTITURES

[1] All ratios are calculated using Moody's Standard Adjustments. [2] As of 12/31/2010(L); Source: Moody's Financial Matrics

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