

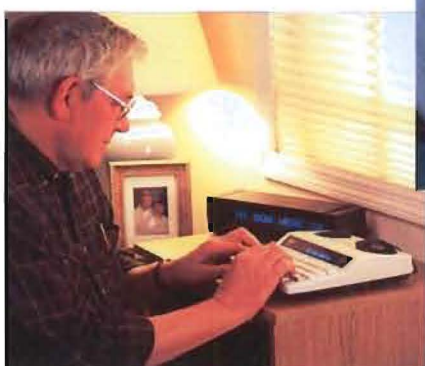
110013-TP
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Florida Relay

Relay Your Way

Request for Proposal to Provide
Telecommunications Relay Service
Document No. 110013-TP
Florida Public Service Commission
Submitted By: Hamilton Telephone Company d/b/a Hamilton



Price Proposal
Highlighted Copy

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FPSC-COMMISSION CLERK

In accordance with bid specifications Section D – The Price Proposal Format, Hamilton has filed the below section in a separate sealed envelope.

- Section D – The Price Proposal Format

Hamilton believes that information contained in Section D – Pricing Proposal Format is 'proprietary confidential business information' within the meaning of Section 364.183, Florida Statutes. Hamilton is filing this section with the Clerk's office under a separate (from Hamilton's other confidential material) claim of confidentiality pursuant to Section 364.183(1), Florida Statutes, and Rule 25-22.006(5), F.A.C. Accordingly, Hamilton has filed one highlighted and two redacted copies of this information with the Clerk's office.

Hamilton derives economic value from the information contained on these pages because it is not known to others, including Hamilton's competitors. Hamilton maintains the secrecy of the confidential and proprietary information by retaining sole possession and control of such information, and by not disclosing such information to others. Hamilton respectfully requests that the FPSC designate the confidential and proprietary information in its proposal as confidential trade secrets.

Hamilton is filing this information with the Clerk's office under a claim of confidentiality pursuant to Section 364.183(1), Florida Statutes, and Rule 25-22.006(5), F.A.C. One highlighted version and two redacted copies have been filed in accordance with Rule 25-22.006(5), F.A.C.

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D. THE PRICE PROPOSAL FORMAT

Bidders shall submit their bids on the basis of a charge per billable minute for all services described with the exception of Captioned Telephone in item B.22. The price per billable minute for Captioned Telephone in B.22 shall be separately stated. A format similar to that shown below should be used for the price proposal.

Hamilton has complied with all price proposal requirements and has used a format similar to that in the RFP.

NOTE: THE PRICE PROPOSAL SHALL BE FILED IN A SEPARATE SEALED ENVELOPE MARKED: "SEALED – TO BE OPENED ONLY BY THE FPSC PROPOSAL OPENING OFFICER"

Hamilton does comply. Hamilton has filed its Price Proposal in a separate sealed envelope and has marked it according to the RFP requirement stated above.

SERVICE PRICE PER BILLABLE MINUTE

1. Basic Relay Service

Bid price should be on a flat rate basis per billable minute for all billable minutes and not vary depending upon the volume of traffic. Existing contract price for intrastate basic relay service is \$0.89 per session minute.

Hamilton will operate the Florida Relay Service for a fixed rate of **\$0.76 per billable minute.**

Hamilton has identified a per billable (session) minute rate to be utilized throughout the term of the contract for purposes of calculating its due compensation for traditional Telecommunications Relay Service. Hamilton understands that its sole reimbursement for TRS will be calculated by taking the actual number of monthly session minutes per month multiplied by Hamilton's session minute price for traditional telecommunications relay service. A session minute is defined as the elapsed time between the time the incoming call enters Hamilton's relay center switch and the completion of relay service.

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2. Captioned Telephone

Bid price should be on a rate per billable minute for all billable minutes and may vary depending upon the volume of traffic. Existing contract price for intrastate captioned telephone service is \$1.54 per session minute.

CapTel Pricing Option 1

CapTel Pricing Option 1 does not include the contractual provisions for liquidated damages.

Hamilton will operate the Florida CapTel Service for a fixed rate of **\$1.54 per billable minute.**

Hamilton will establish and maintain a Florida CTS Customer Profile Database of call setup and handing preferences of Florida CTS users and called parties for a fixed rate of **\$0.025 per billable minute.**

CapTel Pricing Option 2

CapTel Pricing Option 2 does include the contractual provisions for liquidated damages.

Hamilton will operate the Florida CapTel Service for a fixed rate of **\$1.57 per billable minute.**

Hamilton will establish and maintain a Florida CTS Customer Profile Database of call setup and handing preferences of Florida CTS users and called parties for a fixed rate of **\$0.025 per billable minute.**

Hamilton has identified a per billable (**session**) minute rate to be utilized throughout the term of the contract for purposes of calculating its due compensation for Captioned Telephone Service. Hamilton understands that its sole reimbursement for CapTel will be calculated by taking the actual number of monthly session minutes per month multiplied by Hamilton's session minute price for Captioned Telephone Service. A session minute is defined as the elapsed time between the time the incoming call enters Hamilton's relay center switch and the completion of relay service.

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