

REDACTED

**SUPPLEMENTAL DOCUMENTS RESPONSIVE TO EXPRESS PHONE'S FIRST
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- GCL _____
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- ADM _____
- OPC _____
- CLK _____

DOCUMENT NUMBER-DATE

01320 MAR-6 2012

FPSC-COMMISSION CLERK

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AT&T Local Wholesale Guidance
MFN Guidance
Revised April 15, 2011

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ATTORNEY CLIENT PRIVILEGE – PROPRIETARY/CONFIDENTIAL
MFN Guidance

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AT&T Local Wholesale Guidance
MFN Guidance
Revised April 15, 2011

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STAKEHOLDER(S)

Cynthia Malone
Legal

Kristen Shore
Regulatory & Policy Support

Tena Rylander
Contract Management

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AT&T Local Wholesale Guidance
MFN Guidance
Revised July 18, 2011

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MFN Guidance

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From: EVANS, LASHANA D
Sent: Thursday, November 17, 2011 10:08 AM
To: GOODMAN, SHEMEGA L; PARKER BRACK, CRYSTAL; COLON, LORI; BRACKEN, JENNIFER; PETERSON, ERIC P; BAILEY, DWIGHT; JOHNSON, JULIA H; QUATE, SUZETTE
Cc: KEMP, SUSAN; TAMPLIN, JIM; BOCKELMAN, BILL; SHORE, KRISTEN E; RYLANDER, TENA A; DILZ, GAY P; GREENLAW, WILLIAM E
Subject: MFN TALK POINTS

Good Morning,

Please see attached MFN Talk Points document for use when discussing agreement availability with your Customers. Let me know if you have questions.



MFN Talk Points
101811.docx

Thanks,
LaShana Evans
Manager - Interconnection Agreements
AT&T Wholesale
311 S. Akard, 9th Floor
Dallas, TX 75202

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AT&T Local Wholesale
Negotiator Talk Points

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**SUPPLEMENTAL DOCUMENTS RESPONSIVE TO EXPRESS PHONE'S FIRST
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DOCUMENT NUMBER-DATE
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AT&T Local Wholesale
Negotiator Talk Points

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From: EVANS, LASHANA D
Sent: Friday, October 07, 2011 11:42 AM
To: GREENLAW, WILLIAM E; DILZ, GAY P
Subject: FW: MFN Talk Points

Importance: High

For your records.

Shana

From: EVANS, LASHANA D
Sent: Friday, October 07, 2011 10:41 AM
To: SHORE, KRISTEN E
Subject: MFN Talk Points
Importance: High

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Kristen,

Attached are the proposed talk points for the negotiators to use. I wanted to provide before our discussion on Tuesday. I also included the initial draft, and redlined docs with both Gay's and Bill's comments.

Proposed Talk Points



MFN Talk Points
100711.docx

Redlines



DRAFT ADOPTION
TALK POINTS FOR...



FW: DRAFT



RE: DRAFT

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LaShana Evans
Manager - Interconnection Agreements
AT&T Wholesale
311 S. Akard, 9th Floor
Dallas, TX 75202

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2 Negotiator Talk Points

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From: EVANS, LASHANA D
Sent: Thursday, October 06, 2011 4:52 PM
To: GREENLAW, WILLIAM E; DILZ, GAY P
Subject: DRAFT ADOPTION TALK POINTS FOR NEGOTIATORS

Importance: High

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Bill and Gay,

Attached is the initial draft.



MFN Guidance
Statement 100611...

LaShana Evans
Manager - Interconnection Agreements
AT&T Wholesale
311 S. Akard, 9th Floor
Dallas, TX 75202

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1 AT&T Local Wholesale
2 Negotiator Talk Points

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From: GREENLAW, WILLIAM E
Sent: Friday, October 07, 2011 10:46 AM
To: EVANS, LASHANA D; DILZ, GAY P
Subject: RE: DRAFT ADOPTION TALK POINTS FOR NEGOTIATORS

My comments / changes are attached.



MFN Guidance
Statement - 1007..

Thanks,

William Greenlaw
AT&T Operations Inc. - Area Manager, Regulatory Relations
Phone: 214 858-0229
Fax: 214 858-0772

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From: EVANS, LASHANA D
Sent: Friday, October 07, 2011 8:39 AM
To: DILZ, GAY P
Cc: GREENLAW, WILLIAM E
Subject: FW: DRAFT ADOPTION TALK POINTS FOR NEGOTIATORS
Importance: High

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Gay,

See explanation attached.

From: DILZ, GAY P
Sent: Friday, October 07, 2011 8:15 AM
To: EVANS, LASHANA D
Cc: GREENLAW, WILLIAM E
Subject: FW: DRAFT ADOPTION TALK POINTS FOR NEGOTIATORS
Importance: High

As discussed. My comments. Looks good.

Gay

REDACTED

From: EVANS, LASHANA D
Sent: Thursday, October 06, 2011 4:52 PM
To: GREENLAW, WILLIAM E; DILZ, GAY P
Subject: DRAFT ADOPTION TALK POINTS FOR NEGOTIATORS
Importance: High

PRIVILEGED AND CONFIDENTIAL

Bill and Gay,

Attached is the initial draft.

<< File: MFN Guidance Statement 100611.docx >>

LaShana Evans
Manager - Interconnection Agreements
AT&T Wholesale
311 S. Akard, 9th Floor
Dallas, TX 75202

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**AT&T Local Wholesale
Negotiator Talk Points**

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From: EVANS, LASHANA D
Sent: Friday, October 07, 2011 9:39 AM
To: DILZ, GAY P
Cc: GREENLAW, WILLIAM E
Subject: FW: DRAFT ADOPTION TALK POINTS FOR NEGOTIATORS

Importance: High

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Gay,

See explanation attached.

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Sent: Friday, October 07, 2011 8:15 AM
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Cc: GREENLAW, WILLIAM E
Subject: FW: DRAFT ADOPTION TALK POINTS FOR NEGOTIATORS
Importance: High

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Gay

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Sent: Thursday, October 06, 2011 4:52 PM
To: GREENLAW, WILLIAM E; DILZ, GAY P
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Importance: High

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Bill and Gay,

Attached is the initial draft.



MFN Guidance
Statement 100611...

LaShana Evans
Manager - Interconnection Agreements
AT&T Wholesale

311 S. Akard, 9th Floor
Dallas, TX 75202

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- 1 AT&T Local Wholesale
- 2 Negotiator Talk Points

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From: EVANS, LASHANA D
Sent: Tuesday, October 11, 2011 2:31 PM
To: SHORE, KRISTEN E; GREENLAW, WILLIAM E; DILZ, GAY P
Subject: RE: MFN Talk Points

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Kristen and I had a short meeting this afternoon to discuss the MFN Talk Points document. I've revised the Talk Points based on our meeting. Please take a look and let me know if you have additional changes.



MFN Talk Points
101111.docx

Thanks,
Shana

From: EVANS, LASHANA D
Sent: Friday, October 07, 2011 10:41 AM
To: SHORE, KRISTEN E
Subject: MFN Talk Points
Importance: High

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Kristen,

Attached are the proposed talk points for the negotiators to use. I wanted to provide before our discussion on Tuesday. I also included the initial draft, and redlined docs with both Gay's and Bill's comments.

Proposed Talk Points

<< File: MFN Talk Points 100711.docx >>

Redlines

<< Message: DRAFT ADOPTION TALK POINTS FOR NEGOTIATORS >> << Message: FW: DRAFT ADOPTION TALK POINTS FOR NEGOTIATORS >> << Message: RE: DRAFT ADOPTION TALK POINTS FOR NEGOTIATORS >>

LaShana Evans
Manager - Interconnection Agreements
AT&T Wholesale
311 S. Akard, 9th Floor
Dallas, TX 75202

