

120001-EI

EXHIBIT B

REDACTED COPIES

DOCUMENT NUMBER-DATE

02023 APR-3 2

FPSC-COMMISSION CLERK

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Q.
Please provide a complete copy of all coal supply agreements (“coal contracts”) that FPL signed in 2011.

A.
Please see FPL's response to Staff's 1st Set of Interrogatories, number 1, part b.
With respect to the March 9th RFP, Georgia Power Company/Southern Company Services as agent for the Scherer Co-owner's including FPL, executed Confirmation Number [REDACTED]. See documents provided as bates numbers FCR 12-01 through FCR12-02.

With respect to the April 7 RFP, Georgia Power Company/Southern Company Services as agent for the Scherer Co-owner's including FPL, executed the following: Confirmation Number [REDACTED]; Confirmation Number [REDACTED]; and Confirmation dated May 20, 2011 with [REDACTED]. See documents provided as bates numbers FCR 12-04 through FCR 12-12.

Please see FPL's response to Staff's 1st Set of Interrogatories, number 2, part b, with respect to the coal contract extension that was awarded to [REDACTED] for coal supplied to SJRPP.

JEA acting on their own behalf and as agent for FPL, executed Amendment 1 to PO #109894. See documents provided as bates numbers FCR 12-13 through FCR 12-15.

REDACTED VERSION OF CONFIDENTIAL DOCUMENTS

**COAL CONTRACTS
BATES NO. FCR 12-01 THROUGH FCR 12-15**

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Supplier	Tonnage Bid	Coal Quality btu/lb & % sulfur	Delivered Price \$/mmbtu
Q3 2011 Proposals			
[REDACTED]	600,000	8370/ 0.34	2.490
[REDACTED]	250,000	8500/ 0.34	2.518
[REDACTED]	225,000	8800/ 0.35	2.530
[REDACTED]	135,000	8400/ 0.34	2.561
[REDACTED]	600,000	8700/ 0.22	2.586

2. RFP Dated June 6

Q3 2011 Proposals			
[REDACTED]	180,000	8800/ 0.35	2.538
[REDACTED]	360,000	8350/ 0.34	2.540
[REDACTED]	360,000	8500/ 0.34	2.545
[REDACTED]	360,000	8700/ 0.22	2.603

3. RFP Dated November 8

Q1 2012 Proposals			
[REDACTED]	300,000	8800/ 0.24	2.850
[REDACTED]	135,000	8800/ 0.35	2.868
[REDACTED]	1,000,000	8400/ 0.35	2.906
[REDACTED]	500,000	8575/ 0.24	2.922
[REDACTED]	1,000,000	8400/ 0.35	2.950
[REDACTED]	1,000,000	8700/ 0.22	2.977
[REDACTED]	1,000,000	8500/ 0.34	2.981
[REDACTED]	1,000,000	8375/ 0.39	3.002
[REDACTED]	1,000,000	8550/ 0.24	3.009
[REDACTED]	1,000,000	8700/ 0.35	3.061

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Supplier	Tonnage Bid	Coal Quality btu/lb & % sulfur	Delivered Price \$/mmbtu
4. RFP Dated April 7			
Proposals for CY 2012 through CY 2016			
[REDACTED]			
2012	2,000,000	8400/ 0.34	2.573
2013	3,000,000	8400/ 0.34	2.658
2014	4,000,000	8400/ 0.34	2.719
[REDACTED]			
2012	2,000,000	8400/0.34	2.573
2013	3,000,000	8400/ 0.34	2.658
2014	4,000,000	8400/ 0.34	2.719
2015	4,000,000	8400/ 0.34	2.810
2016	4,000,000	8400/ 0.34	2.876
[REDACTED]			
2012	2,000,000	8330/ 0.33	2.613
2013	2,000,000	8330/ 0.33	2.712
2014	2,000,000	8330/ 0.33	2.803
[REDACTED]			
2012	1,000,000	8800/ 0.35	2.654
2013	1,000,000	8800/ 0.35	2.735
2014	1,000,000	8800/ 0.35	2.811
[REDACTED]			
2012	1,000,000	8400/ 0.32	2.587
2013	1,000,000	8400/ 0.32	2.682
2014	1,000,000	8400/ 0.32	2.763
[REDACTED]			
2012	2,000,000	8400/ 0.32	2.596
2013	1,000,000	8450/ 0.32	2.682
2014	2,000,000	8450/ 0.32	2.779

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Supplier	Tonnage Bid	Coal Quality btu/lb & % sulfur	Delivered Price \$/mmbtu
[REDACTED]			
2012	3,000,000	8700/ 0.22	2.688
2013	4,000,000	8700/ 0.22	2.734
2014	5,000,000	8700/ 0.22	2.810
2015	5,000,000	8700/ 0.22	2.920
2016	5,000,000	8700/ 0.22	3.014
[REDACTED]			
2012	3,000,000	8700/ 0.22	2.688
2013	4,000,000	8700/ 0.22	2.734
2014	5,000,000	8700/ 0.22	2.810
2015	5,000,000	8700/ 0.22	2.834
2016	5,000,000	8700/ 0.22	2.912
[REDACTED]			
2012	3,000,000	8550/ 0.24	2.637
2013	4,000,000	8550/ 0.24	2.689
2014	5,000,000	8550/ 0.24	2.766
2015	5,000,000	8550/ 0.24	2.845
2016	5,000,000	8550/ 0.24	2.941
[REDACTED]			
2012	3,000,000	8550/ 0.24	2.715
2013	4,000,000	8550/ 0.24	2.783
2014	5,000,000	8550/ 0.24	2.860
2015	5,000,000	8550/ 0.24	2.835
2016	5,000,000	8550/ 0.24	2.913
[REDACTED]			
2012	3,000,000	8500/ 0.34	2.616
2013	4,000,000	8500/ 0.34	2.685
2014	5,000,000	8500/ 0.34	2.764
2015	5,000,000	8500/ 0.34	2.858
2016	5,000,000	8500/ 0.34	2.929

Supplier	Tonnage Bid	Coal Quality btu/lb & % sulfur	Delivered Price \$/mmbtu
[REDACTED]			
2012	3,000,000	8500/ 0.34	2.616
2013	4,000,000	8500/ 0.34	2.685
2014	5,000,000	8500/ 0.34	2.764
2015	5,000,000	8500/ 0.34	2.847
2016	5,000,000	8500/ 0.34	2.915
[REDACTED]			
2012	3,000,000	8300/ 0.36	2.600
2013	4,000,000	8300/ 0.36	2.686
2014	5,000,000	8300/ 0.36	2.740
[REDACTED]			
2012	3,000,000	8575/ 0.26	2.575
2013	3,000,000	8575/ 0.26	2.627
[REDACTED]			
2012	3,000,000	8400/ 0.38	2.562
2013	3,000,000	8400/ 0.38	2.631

b.

1. RFP Dated March 9

The Scherer Co-Owners elected to purchase 435,000 tons in Q2 2011 from [REDACTED] and 130,500 tons in Q3 2011 from [REDACTED]. The decision was based on the delivered price evaluation and subsequent negotiation with [REDACTED]. FPL did not participate in the 2Q purchase. FPL committed to buy 33% of the 3Q purchase.

2. RFP Dated June 6

The Scherer Co-Owners elected to purchase 116,000 tons in Q3 2011 from [REDACTED] and 260,000 tons from [REDACTED]. The decision was based on the delivered price evaluation. FPL did not participate in the purchase.

3. RFP Dated November 8

The Scherer Co-Owners elected to purchase 203,000 tons in Q1 2012 [REDACTED] 135,000 tons from [REDACTED] and 504,000 tons from [REDACTED]. The decision was based on the delivered price evaluation. FPL did not participate in the purchase.

4. RFP Dated April 7

The Scherer Co-Owners elected to purchase the following:

For delivery in CY 2012, 1 million tons from [REDACTED] and 1 million tons from [REDACTED]

For delivery in CY 2013, 3 million tons from [REDACTED] and 265,000 tons from [REDACTED]

For delivery in CY 2014, 4.75 million tons from [REDACTED]

The decision was based on the delivered price evaluation, a related NPV evaluation and subsequent negotiations.

FPL did not participate in the CY 2012 purchases. FPL committed to buy 25.8% of the [REDACTED] coal and 85% of the [REDACTED] coal in CY 2013. In CY 2014 FPL committed to buy 21.1% of the [REDACTED] coal.

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11 Q.

12 For each RFP for coal that JEA issued in 2011 for FPL's interest in St. Johns River
13 Power Park Units 1 and 2:

14
15 a. List the bids received. Include the supplier, tonnage bid, coal quality, and delivered
16 price information, as well as the method and route of delivery.

17
18 b. Describe what action was taken for each RFP. Include in your response an
19 explanation of the evaluation process and how successful proposals were selected.

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21 A.

22 a.

23 JEA did not issue any RFP's for coal to supply the St. Johns River Power Park (SJRPP) Units
24 1 and 2 in 2011.

25
26 On June 15, 2011 JEA received an unsolicited offer from [REDACTED] to
27 extend an existing coal supply agreement with SJRPP and supply 1 million tons per year
28 through 2016. A competitive offer was subsequently solicited from [REDACTED]
29 [REDACTED] supplier to whom 2011 business had previously been awarded.

30
31 Regarding method and route of delivery, all domestic coal is delivered to SJRPP by CSX
32 Transportation in trainloads of 100 to 110 railcars. This is a "one line haul" as CSXT serves
33 both the coal mines and the power plant.

34

35 Supplier	Year	Mine	btu/lb	% sulfur	\$/mmbtu
36 Delivered					
37 [REDACTED]	2012	[REDACTED]	11400	2.40	3.37
38 [REDACTED]	2013	[REDACTED]	11400	2.40	3.47
39 [REDACTED]	2014	[REDACTED]	11400	2.40	3.57
40 [REDACTED]	2015	[REDACTED]	11400	2.40	3.6
41 [REDACTED]	2016	[REDACTED]	11400	2.40	3.78
42 [REDACTED]	2012	[REDACTED]	11250	3.00	3.53
43 [REDACTED]	2013	[REDACTED]	11250	3.00	3.66
44 [REDACTED]	2014	[REDACTED]	11250	3.00	3.80
45 [REDACTED]	2015	[REDACTED]	11250	3.00	3.94
46 [REDACTED]	2016	[REDACTED]	11250	3.00	4.08.

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b. Based on the delivered cost evaluation, performance year to date in 2011 including the fact that the "as received" sulfur was consistently less than the guarantee and subsequent negotiations, a contract extension was awarded to [REDACTED]