

April 09, 2012

Via Overnight Delivery

Ms. Ann Cole, Commission Clerk
Office of Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

RE: 2012 Local Competition Data Request

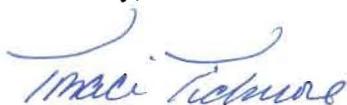
Dear Ms. Cole:

Enclosed for filing with the commission is the 2012 Local Competition Report for Business Telecom, Inc. Please note that data has been provided for December 31, 2011. I request that specified information contained in the report be treated with Confidentiality; therefore, I have included redacted copies and a redacted copy indicator. As requested, also enclosed is a CD marked "**Confidential and Proprietary**" containing the data requested as well as redacted copies and a redacted copy indicator.

Please acknowledge receipt of this filing by date-stamping the enclosed cover letter labeled "return receipt" and mailing it to me in the self-addressed, stamped envelope I have provided for this purpose.

Should you have any questions regarding this filing, please contact me at 256-382-7090 or via e-mail at Traci.Tidmore@corp.earthlink.com.

Sincerely,



Traci Tidmore
Regulatory Program Manager

Enclosures

COM _____
APA _____
ECR _____
GCL 1
MAD 1
SRC _____
ADM _____
OPC _____
CLK 1

120000-OT
RECEIVED-FPSC
12 APR 10 PM 3:03
COMMISSION CLERK
✓ claim of confidentiality
notice of intent
request for confidentiality
filed by OPC
For DN 02141-12 which is in locked storage. You must be authorized to view this DN-CLK

APR 10 2012

DOCUMENT NUMBER DATE

02140 APR 10 2012

Business Telecom, Inc. d/b/a BTI

2012

Response Checklist

DOCUMENT NUMBER - DATE

02140 APR 10 2012

FPSC-COMMISSION CLERK

2012 LOCAL COMPETITION DATA REQUEST RESPONSE CHECKLIST

RESPONSE TO DATA REQUEST QUESTIONNAIRE:

Note: For those CLECs NOT providing local telephone services, you may check the box on the cover page and fax it to (850) 413-6392. Since the attached CLEC questionnaire contains questions of a general nature, you may wish to respond to any applicable questions.

Does your response include:

- A CD or diskette containing a Word (.doc) file or a paper hardcopy of the questionnaire along with your written response to each question?

Yes	or	No
✓		

RESPONSE TO DATA REQUEST TABLES FOR DATA AS OF DECEMBER 31, 2011:

Does your response include:

- A CD or diskette containing an Excel (.xls) file of the data requested in **Tables 1-5**, or
- A copy of your 2011 calendar year FCC Form 477?

Yes	or	No
✓		

If you opt to e-mail or fax your response to us, please e-mail it to compreport@psc.state.fl.us or fax to (850) 413-6392.

DOCUMENT NUMBER-DATE
02140 APR 10 02
FPSC-COMMISSION CLERK

Business Telecom, Inc. d/b/a BTI

REDACTED

2012

CLEC

Questionnaire

Redacted Copies 1 & 2

DOCUMENT NUMBER-DATE

02140 APR 10 09

FPSC-COMMISSION CLERK

2012 Competitive Local Exchange Carrier (CLEC) Questionnaire
(Due by April 15, 2012)¹

Legal Company Name: Business Telecom, Inc.

D/B/A: EarthLink Business

FPSC Company Code (e.g., TX000): TX105

Contact name & title: Traci Tidmore, Regulatory Compliance Manager

Telephone number: 256-382-7090

E-mail address: traci.tidmore@corp.earthlink.com

Stock Symbol (if company is publicly traded): Stock of its parent, EarthLink, Inc., is traded under the stock symbol ELNK.

REDACTED

Services Provided in Florida

1. Do you currently serve local telephone subscribers in Florida? Please check yes or no.

Residential	Business
<input checked="" type="checkbox"/> Yes	<input checked="" type="checkbox"/> Yes
<input type="checkbox"/> No	<input type="checkbox"/> No

2. Please complete all applicable data tables.

3. If you submitted data tables in 2011, please provide an explanation below of any differences in the number of access lines by category that occur in your 2012 submission that exceed 10 percent.

Not Applicable

4. How is your local service provisioned? Please mark the appropriate response(s).

Resold lines from ILEC
 Wholesale platform (formerly known as UNE-P)
 UNEs (other than wholesale platform) from ILEC
 Elements (e.g., loops, switching) from other than ILEC (e.g., other CLECs)
 Completely self-provisioned
 Other (please describe) _____

¹ The due date is established by Section 364.386(1)(b), Florida Statutes. Failure to comply with this rule may result in the Commission assessing penalties of up to \$25,000 per offense, with each day of noncompliance constituting a separate offense per Section 364.285(1), Florida Statutes.

DOCUMENT NUMBER-DATE
02140 APR 10 02
FPSC-COMMISSION CLERK

5. What services, other than local service, does your company currently provide in Florida? Please check all that apply.

- | | |
|-----------------------------------------------------------------|--------------------------------------------------------------|
| <input checked="" type="checkbox"/> Private line/special access | <input type="checkbox"/> Wholesale loops |
| <input type="checkbox"/> VoIP | <input type="checkbox"/> Fiber or copper based video service |
| <input checked="" type="checkbox"/> Wholesale transport | <input type="checkbox"/> Cable television |
| <input checked="" type="checkbox"/> Interexchange service | <input type="checkbox"/> Satellite television |
| <input type="checkbox"/> Cellular/wireless service | <input type="checkbox"/> Broadband Internet access |

6. This question concerns **prepaid** local telephone service in Florida. Please place a check by the response that most accurately reflects whether or not you provide **prepaid** local telephone service.

- Company provides ONLY prepaid local telephone service in Florida
- Company provides prepaid AND non-prepaid local telephone service in Florida
- Company does NOT provide prepaid local telephone service in Florida

Bundled Services

7. What percentage of your Florida residential and business customers purchase bundled (i.e. voice service packaged with additional services such as internet or video service) offerings? Please provide the percentage below. Do not include bundles of telecom-only services. If you do not offer bundled services, indicate "not applicable."

- Residential
- Business
- Not applicable

VoIP

8. Indicate below whether you are currently providing VoIP service to end users in Florida. VoIP service is defined as IP-based voice service over a digital connection. Please check all that apply.

- Not providing VoIP service to end users
- Providing VoIP services to business end users
- Providing VoIP services to residential end users

9. If you are providing VoIP service in Florida, please check all that apply:

- Peer-to-Peer only (no interconnection with PSTN)
- Use of public Internet
- Use of private IP network

Broadband

- 10. Do you offer broadband to residential customers in Florida?
 Yes
 No

- 11. If you do offer broadband to residential customers in Florida, please provide your best estimate of the percentage of residential end user premises in your Florida service area for which your broadband services are available.
 N/A

- 12. How many residential broadband subscribers do you have in Florida?
 N/A

- 13. Please list the method(s) of broadband provisioning utilized in Florida by your company (i.e. DSL, cable modem, fiber, etc.). N/A

- 14. What are the typical downstream and upstream speeds for your most subscribed to broadband service? N/A

- 15. What is the monthly price for your most subscribed to residential broadband service?
 N/A

Fiber Deployment

- 16. Did you deploy fiber to homes or businesses in Florida between January 1, 2011 and December 31, 2011?
 Yes
 No

- 17. Please provide the number of new residential and business subscribers served by Fiber-to-the-Home, Fiber-to-the-Premises, and/or Fiber-to-the-Curb technology since the last reporting period.

<u> 0 </u>	Residential Subscribers
<u> 0 </u>	Business Subscribers
<u> 0 </u>	Total

- 18. Please provide your company's total number of residential and business subscribers currently served by Fiber-to-the-Home, Fiber-to-the-Premises, and/or Fiber-to-the-Curb technology.

<u> 0 </u>	Residential Subscribers
<u> 0 </u>	Business Subscribers
<u> 0 </u>	Total

Miscellaneous

19. In calendar year 2011, how much money did you invest in your network directly serving Florida's local service customers? Please check the applicable answer.

- 1. \$0
- 2. \$1 - \$249,999
- 3. \$250,000 - \$999,999
- 4. \$1,000,000 - \$9,999,999
- 5. \$10,000,000 or more

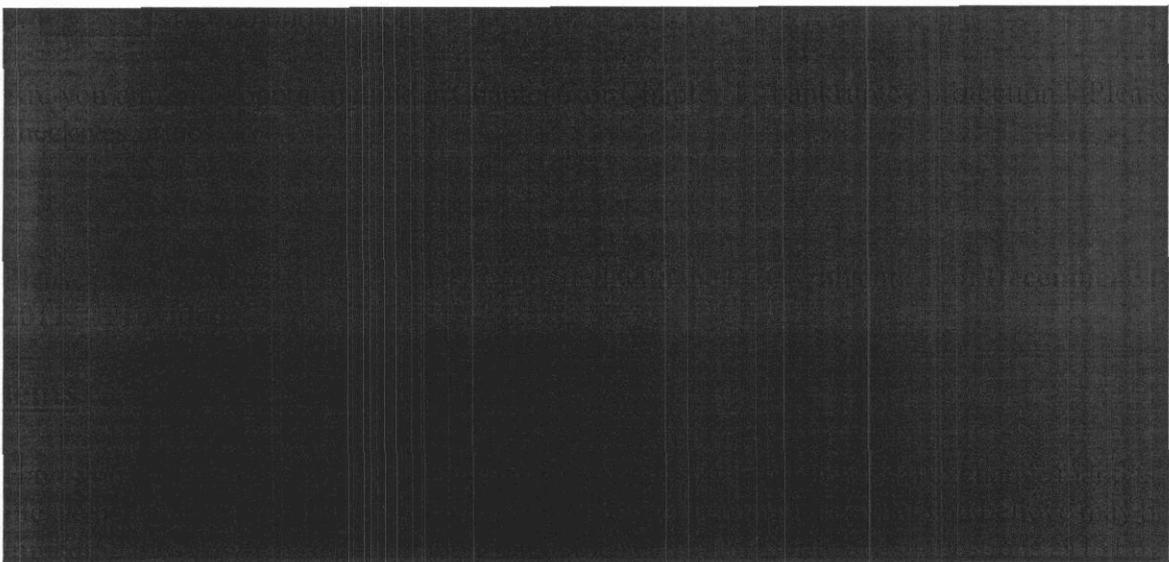
20. Are you currently operating under Chapter 7 or Chapter 11 bankruptcy protection? Please check yes or no.

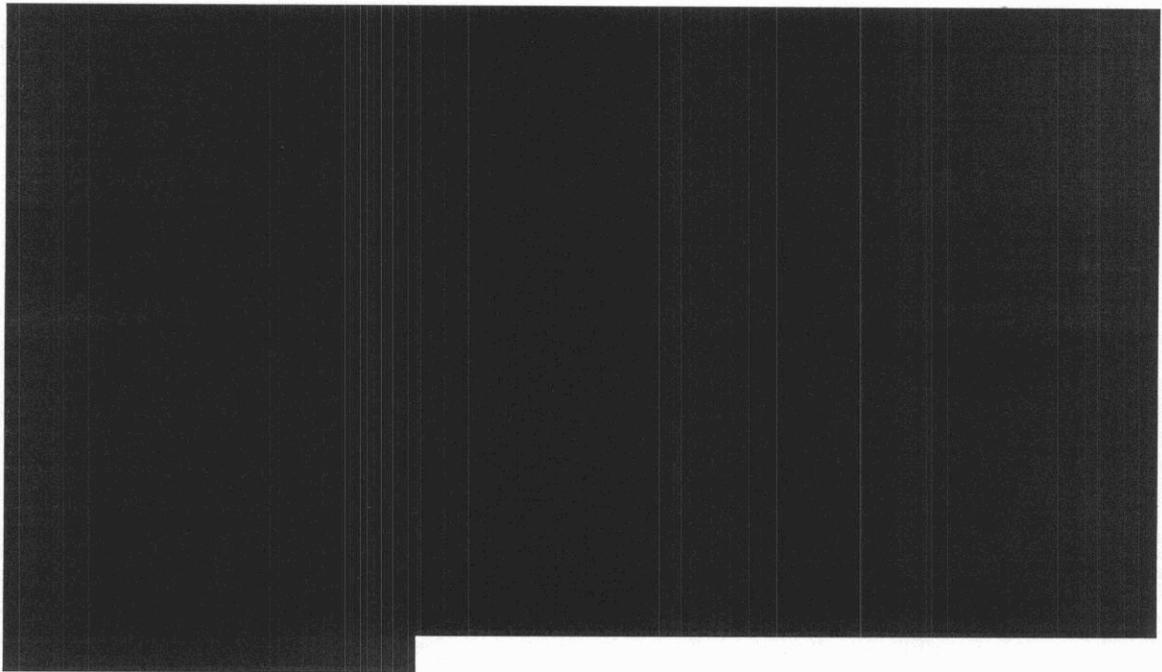
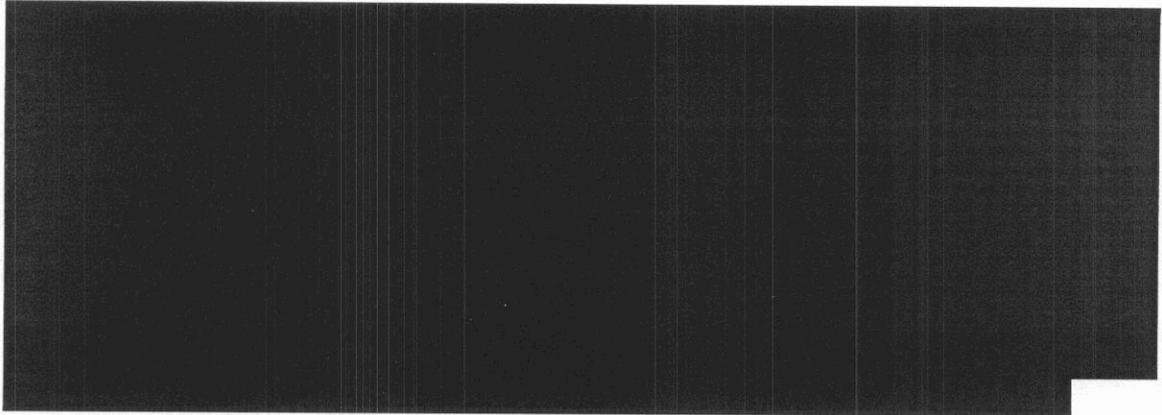
Yes
 No

21. Please provide a copy of the Form 477 you filed with the FCC with data as of **December 31, 2011. - Provided**

Comments

22. Have you experienced any significant barriers in entering Florida's local exchange markets? Please list and describe any major obstacles or barriers encountered that you believe may be impeding the growth of local competition in the state, along with any suggestions as to how to remove such obstacles. Any additional general comments or information you believe will assist staff in evaluating and reporting on the development of local exchange competition in Florida are welcome.





Business Telecom, Inc. d/b/a BTI

REDACTED

2012

End of Year (2011)

FCC 477 Report

Redacted Copies 1 & 2

DOCUMENT NUMBER-DATE

02140 APR 10 02

FPSC-COMMISSION CLERK

REDACTED



[Search](#) | [RSS](#) | [Updates](#) | [E-Filing](#) | [Initiatives](#) | [Consumers](#) | [Find People](#)

FCC Form 477 - Local Telephone Competition and Broadband Reporting

[Form 477 Home](#) | [Form 477 Instructions](#)

OMB NO: 3060-0816

Form 477 Submission for ~~FRN: 0000744300~~ Company: Business Telecom, Inc., State: FL, Operations: Non-ILEC, Data as of: Dec 31, 2011 (Click on the link to edit cover page data)

Form 477 Submission Menu

Data Section	Status
Part I.A: Broadband - Asymmetric xDSL	No data for this category.
Part I.A: Broadband - Asymmetric xDSL	No data for this category.
Part I.A: Broadband - Other Wireline	No data for this category.
Part I.A: Broadband - Cable Modem	No data for this category.
Part I.A: Broadband - Optical Carrier (fiber to the end user)	No data for this category.
Part I.A: Broadband - Satellite	No data for this category.
Part I.A: Broadband - Terrestrial Fixed Wireless	No data for this category.
Part I.A: Broadband - Terrestrial Mobile Wireless	No data for this category.
Part I.A: Broadband - Electric Power Line	No data for this category.
Part I.A: Broadband - All Other	No data for this category.
<input checked="" type="checkbox"/> Part II.A: Local Exchange Telephone Service	Data Entered
Part II.B: Interconnected VoIP Service	No data for this category.
Part III: Mobile Local Telephone	No data for this category.
Part IV: Explanations and Comments	No data for this category.
<input checked="" type="checkbox"/> Part V: Zip Code Information – Local Voice Telephone Service and Interconnected VoIP	281 Zip Codes On File.

~~Part VI: Broadband Connection Counts by Technology, Census Tract, and Inform~~

DOCUMENT NUMBER - DATE

02140 APR 10 09

Form 477 Submission for [redacted] Company: Business Telecom, Inc., State: FL, Operations: Non-ILEC, Data as of Dec 31, 2011

Status: On Feb 27, 2012, the status for this Form 477 submission was changed to Original - Submitted.

All filers must complete Items 1 through 11 below

Data Description	Value
Data as of	Dec 31, 2011
1. FRN	[redacted]
2. Company	Business Telecom, Inc.
3. Type of Operations	<input type="radio"/> ILEC <input checked="" type="radio"/> Non-ILEC
4. Use this drop-down list to select a single name, such as the holding company, to identify all commonly-owned or commonly-controlled filers. Commonly-controlled filers with no holding company should decide on a single name to use for this question. Select "not shown" if no appropriate name appears in the list.	EarthLink
If you selected "not shown" above, type in the single name that will identify all commonly-owned or commonly-controlled filers.	[redacted]
5. State	FL
6. Contact person (person who prepared the submitted data)	[redacted]
7. Contact person telephone number and email address	Phone: [redacted] Email: [redacted] Confirm Email: [redacted]
8. Status of submission	Original - Submitted
9. Indicate whether you request non-disclosure of some or all of the information in this submission because you believe that this information is privileged and confidential and public disclosure of such information would likely cause substantial harm to the competitive position of the filer.	<input type="radio"/> No <input checked="" type="radio"/> Yes
10. Official (corporate officer, managing partner, or sole proprietor) whose signature certifies that he/she has examined the information contained in this Form 477 and that, to the best of his/her knowledge, information and belief, all statements of fact contained in this Form 477 are true and correct. For purposes of this Form 477, the entry of the official's name on this line shall constitute that official's electronic signature to this certification. Persons making willful false statements in a Form 477 can be punished by fine or imprisonment under the Communications Act, 47 U.S.C. 220(e).	[redacted]
11. Certifying official telephone number and email address	Phone: [redacted] Email: [redacted]

Part II.A: Local Exchange Telephone Service

	(1)	(2)	(3)	(4)
	Voice-grade equivalent lines and voice-grade equivalent wireless channels in service to your end user customers	Voice-grade equivalent lines you provided to unaffiliated communications carriers under resale arrangements including, among others, commercial agreements that replaced UNE-P and resold services such as local exchange, Centrex, and channelized special access	Lines you provided to unaffiliated communications carriers under any UNE loop arrangement where you did not also provide UNE switching for the line. (Do not convert UNEs to voice-grade equivalents.)	Lines you provided to unaffiliated communications carriers as UNE-P. (Do not convert UNEs to voice-grade equivalents.)
(a) Total number. See instructions on what to include.	[redacted]	[redacted]	[redacted]	[redacted]
(b) Percentage of (a) that are residential lines	[redacted]	[redacted]	[redacted]	[redacted]
(c) Percentage of (a) for which you (including affiliates) are the presubscribed interstate long	[redacted]	[redacted]	[redacted]	[redacted]

- distance carrier
- (d) Percentage of (a) used for residential service AND for which you (including affiliates) are the presubscribed interstate long distance carrier [redacted]
- (e) Percentage of (a) provided over your own (including affiliates) local loop facilities or the equivalent [redacted]
- (f) Percentage of (a) provided over UNE loops obtained from an unaffiliated carrier without also obtaining that carrier's UNE switching for that line [redacted]
- (g) Percentage of (a) provided over UNE-Platform (but treat commercial agreements that replaced UNE-P as "provided by reselling," below) [redacted]
- (h) Percentage of (a) provided by reselling unaffiliated-carrier services including, among others, commercial agreements that replaced UNE-P and resold services such as local exchange, Centrex, and channelized special access [redacted]
- (i) Percentage of (a) provided over optical fiber at the end user premises [redacted]
- (j) Percentage of (a) provided over coaxial cable at the end user premises [redacted]
- (k) Percentage of (a) provided over fixed wireless at the end user premises [redacted]

Part V: Zip Code Information – Local Voice Telephone Service and Interconnected VoIP

If you reported local exchange telephone lines in service to your end user customers, in Part II.A (1), or VoIP subscriptions that end users purchased from you, in Part II.B (1) or (2), you must list the 5-digit ZIP Codes in the state in which you had end user customers. Do not include any ZIP Codes in which you offered your local exchange telephone or VoIP service but had no end user customers, and do not include any out-of-state ZIP Codes.

Type all five digit ZIP codes in the following text box, separated by either commas, spaces, or carriage returns:

[Large redacted area for ZIP code information]

Errors / Warnings

No Errors or Warnings found.

Print Form

Select one of the following and click OK to see a preview of what will print. Then use your browser's capability to print or save the document.

- Cover Page
- Part I
- Part II
- Part III
- Part IV
- Part V
- Part VI
- Complete Report including all Part VI detail
- Complete Report without Part VI
- Errors/Warnings

Options for this Submission

Status: On **Feb 27, 2012**, the status for this Form 477 submission was changed to **Original - Submitted**.

[Revise this submission](#)

[Form 477 Home](#)

[Log Out](#)

[FCC Home](#) | [Search](#) | [RSS](#) | [Updates](#) | [E-Filing](#) | [Initiatives](#) | [Consumers](#) | [Find People](#)

Federal Communications Commission Phone: 1-888-CALL-FCC (1-888-225-445 12th Street SW 5322)
 Washington, DC 20554 TTY: 1-888-TELL-FCC (1-888-835-5322)
[More FCC Contact Information...](#) Fax: 1-866-418-0232
 E-mail: fccinfo@fcc.gov

- [Privacy Policy](#)
- [Website Policies & Notices](#)
- [Required Browser Plug-ins](#)
- [Freedom of Information Act](#)

FCC Form 477 - Local Telephone Competition and Broadband Reporting Software Version 01.02.14 December 7, 2011

Business Telecom, Inc. d/b/a EarthLink Business
FL Zips on FCC Form 477



Business Telecom, Inc. d/b/a EarthLink Business
FL Zips on FCC Form 477



Business Telecom, Inc. d/b/a EarthLink Business
FL Zips on FCC Form 477



Business Telecom, Inc. d/b/a EarthLink Business
FL Zips on FCC Form 477



Business Telecom, Inc. d/b/a EarthLink Business
FL Zips on FCC Form 477



Business Telecom, Inc. d/b/a EarthLink Business
FL Zips on FCC Form 477



Business Telecom, Inc. d/b/a EarthLink Business
FL Zips on FCC Form 477

