

ST JOE NATURAL GAS

Serving Florida's Panhandle Since 1963
 P. O. Box 549 / Port St. Joe, FL 32457
 301 Long Avenue / Port St. Joe, FL 32456
 tel 850.229.8216 / fax 850.229.8392
 www.stjoe-naturalgas.com

RECEIVED-FPSC
 12 MAY -7 AM 9:19

COMMISSION
 CLERK

May 2, 2012

Ann Cole, Commission Clerk
 Florida Public Service Commission
 2540 Shumard Oak Boulevard
 Tallahassee, Florida 32399-0850

Re: Docket No. 120004-GU
 Conservation Cost Recovery Clause

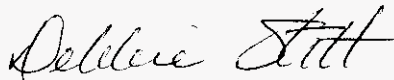
Dear Ms. Cole,

Enclosed for filing in the above referenced docket, in connection with the hearing scheduled to begin November 5-7, 2012 are an original and fifteen (15) copies of St. Joe Natural Gas Company's Conservation True-Up for the year 2011.

- 1 - Petition for Approval of SJNG Conservation True-Up Amounts
- 2 - Schedules CT-1 through CT-5 and
- 3 - Direct Testimony of Debbie Stitt

Thank you for your assistance.

Very Truly Yours,



Debbie Stitt
 Energy Conservation Analyst

COM 5 (testimony only)
 APA 2
 ECR 12
 GCL 1 Enclosures
 RAD _____
 SRC _____ Copies: All known parties of record
 ADM _____
 OPC _____
 CLK _____
 Ct. Rep. 1 (testimony only)

DOCUMENT NUMBER DATE

02883 MAY-7 09

FPSC-COMMISSION CLERK

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost
Recovery Clause
_____ /

Docket No. 120004-GU
Filing Date: May 2, 2012

**PETITION FOR APPROVAL OF
ST. JOE NATURAL GAS COMPANY'S
FINAL TRUE-UP AMOUNT**

St. Joe Natural Gas Company, Inc. ("SJNG"), pursuant to the requirements of this docket hereby files its Petition for approval of its final true-up amount for the twelve month period ended December 31, 2011. In support hereof SJNG states:

- 1) The name of the Petitioner and the business address of its principal office is:

St. Joe Natural Gas Company, Inc.
301 Long Avenue-P.O. Box 549
Port St. Joe, Florida 32457-0549

- 2) The name and mailing address of the person authorized to receive notices and communications with respect to this Petition is:

Debbie Stitt
Energy Conservation Analyst
St. Joe Natural Gas Company, Inc.
P.O. Box 549
Port St. Joe, Florida 32457-0549

- 3) Pursuant to the requirements of this docket, SJNG has prepared testimony on the conservation forms supplied by the Commission Staff in a manner consistent with the Staff's instructions. The calculation of the true-up amount is consistent with the Commissions methodology.

DOCUMENT NUMBER DATE

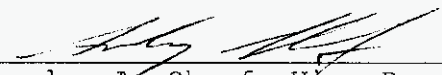
02883 MAY-7 2012

FPSC-COMMISSION CLERK

4) As indicated on the CT schedules (CT-1 through CT-5) which are filed herewith, the company has an under-recovery of \$46,898.00 for the twelve months ending December 31, 2011.

Wherefore, St. Joe Natural Gas Company respectfully prays that the Commission will enter its order approving the company's \$46,898.00 under-recovery as the final true-up amount for the Period January 2011 - December 2011 dated this 2nd day of May, 2012.

Respectfully Submitted,



Charles A. Shoaf, Vice-President
St. Joe Natural Gas Company, Inc.
P.O. Box 549
Port St. Joe, Florida 32457-0549
(850) 229-8216 ext. 208

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost
Recovery Clause
_____ /

Docket No. 120004-GU
Filing Date: May 2, 2012

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that true and correct copies of the foregoing Petition, together with the attached Schedules CT-1 through CT-5, has been served upon all known parties of record in this docket, by U.S. Mail dated this 2nd day of May, 2012.

Ansley Watson, Jr.
MacFarlane Law Firm
PO Box 1531
Tampa, Fl 33601-1531

Gunster Law Firm
Beth Keating
215 South Monroe St., Ste 618
Tallahassee, Fl 32301

Fl. Div. of Chesapeake Utilities
Cheryl M Martin
1641 Worthington Rd., Ste 220
West Palm Beach, Fl 33409-6703

AGL Resources Inc.
Elizabeth Wade/David Weaver
Ten Peachtree Place
Location 1470
Atlanta, GA 30309

Fl City Gas
Carolyn Bermudez
933 E. 25th Street
Hialeah, Fl 33013-3340

Fl Public Utility/Indiantown
Cheryl Martin/Aleida Socarras
PO Box 3395
West Palm Beach, Fl 33402-3395

Peoples Gas System
Ms. Paula K Brown
PO Box 111
Tampa, Fl 33601-0111

Messer Law Firm
Norman H Horton, Jr.
PO Box 15579
Tallahassee, Fl 32317

Sebring Gas System, Inc.
Jerry H Melendy, Jr.
3515 Hwy 27 South
Sebring, Fl 33870-5452

Office of Public Counsel
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c/o The Fl Legislature
111 W. Madison St, Rm 812
Tallahassee, Fl 32399-1400

Pauline Robinson
Office of the General Counsel
Fl Public Service Commission
2540 Shumard Oak Blvd
Tallahassee, Fl 32399-0850

1. **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2. In Re: Conservation Cost
3. Recovery Clause

Docket No. 120004-GU
Filing Date: May 2, 2012

4.

5. **DIRECT TESTIMONY OF DEBBIE STITT ON**
6. **BEHALF OF ST. JOE NATURAL GAS COMPANY, INC.**

7. Q. Please state your name, business address, by whom you are
8. employed and in what capacity.

9. A. Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida 32456
10. St. Joe Natural Gas Company in the capacity of Energy
11. Conservation Analyst.

12. Q. What is the purpose of your testimony?

13. A. My purpose is to submit the expenses and revenues
14. associated with the Company's conservation programs
15. during the twelve month period ending December 31, 2011
16. and to identify the final true-up amount related to that
17. period.

18. Q. Have you prepared any exhibits in conjunction with your
19. testimony?

20. A. Yes, I have prepared and filed together with this testi-
21. mony this 2nd day of May, 2012 Schedules CT-1 through
22. CT-5 prescribed by the Commission Staff which have
23. collectively been entitled "Adjusted Net True-up for
24. twelve months ending December 31, 2011" for identi-
25. fication

DOCUMENT NUMBER DATE

02883 MAY-7 2012

FPSC-COMMISSION CLERK

1. Q. What amount did St. Joe Natural Gas spend on conser-
2. vation programs during the period?

3. A. \$106,300.00

4. Q. What is the final true-up amount associated with this
5. twelve month period ending December 31, 2011?

6. A. The final true-up amount for December 31, 2011 is
7. an under-recovery of \$46,898.00.

8. Q. Does this conclude your testimony?

9. A. Yes

10.

11.

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25.

ADJUSTED NET TRUE-UP
 FOR MONTHS: JANUARY 2011 THROUGH DECEMBER 2011

END OF PERIOD NET TRUE-UP

PRINCIPLE	8,773	
INTEREST	<u>45</u>	8,819

LESS PROJECTED TRUE-UP

PRINCIPLE	(38,088)	
INTEREST	<u>9</u>	<u>(38,079)</u>

ADJUSTED NET TRUE-UP 46,898

() REFLECTS OVER-RECOVERY

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS
ACTUAL VERSUS ESTIMATED

FOR MONTHS: JANUARY 2011 THROUGH DECEMBER 2011

	<u>ACTUAL</u>	<u>PROJECTED*</u>	<u>DIFFERENCE</u>
CAPITAL INVESTMENT	0	0	0
PAYROLL & BENEFITS	0	0	0
MATERIALS & SUPPLIES	0	0	0
ADVERTISING	0	0	0
INCENTIVES	106,300	102,575	3,725
OUTSIDE SERVICES	0	0	0
VEHICLES	0	0	0
OTHER	<u>0</u>	<u>0</u>	<u>0</u>
SUB-TOTAL	106,300	102,575	3,725
PROGRAM REVENUES	<u>0</u>	<u>0</u>	<u>0</u>
TOTAL PROGRAM COSTS	106,300	102,575	3,725
LESS:			
PAYROLL ADJUSTMENTS	0	0	0
AMOUNTS INCLUDED IN RATE BASE	0	0	0
CONSERVATION ADJUSTMENT REVENUES	-97,527	-140,663	43,136
ROUNDING ADJUSTMENT	<u>0</u>	<u>0</u>	<u>0</u>
TRUE-UP BEFORE INTEREST	8,773	-38,088	46,861
INTEREST PROVISION	<u>45</u>	<u>9</u>	<u>36</u>
END OF PERIOD TRUE-UP	<u><u>8,818</u></u>	<u><u>-38,079</u></u>	<u><u>46,898</u></u>

() REFLECTS OVER-RECOVERY

* 2 MONTHS ACTUAL AND 10 MONTHS PROJECTED

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM
 FOR MONTHS: JANUARY 2011 THROUGH DECEMBER 2011

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRUCT	0	0	0	0	6,700	0	0	0	6,700
PROGRAM 2: RESIDENTIAL APPLIANCE REPL	0	0	0	0	25,800	0	0	0	25,800
PROGRAM 3: RESIDENTIAL APPLIANCE RETE	0	0	0	0	73,800	0	0	0	73,800
PROGRAM 4: CONSUMER EDUCATION	0	0	0	0	0	0	0	0	0
PROGRAM 5: OUTSIDE SERVICES	0	0	0	0	0	0	0	0	0
PROGRAM 6: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
TOTAL	0	0	0	0	106,300	0	0	0	106,300

CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED
 FOR MONT JANUARY 2011 THROUGH DECEMBER 2011

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRU	0	0	0	0	600	0	0	0	600
PROGRAM 2: RESIDENTIAL APPLIANCE REPL	0	0	0	0	-625	0	0	0	-625
PROGRAM 3: RESIDENTIAL APPLIANCE RETE	0	0	0	0	3,750	0	0	0	3,750
PROGRAM 4: CONSUMER EDUCATION	0	0	0	0	0	0	0	0	0
PROGRAM 5: OUTSIDE SERVICES	0	0	0	0	0	0	0	0	0
PROGRAM 6: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
TOTAL	0	0	0	0	3,725	0	0	0	3,725

() REFELCTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION
 SUMMARY OF EXPENSES BY PROGRAM BY MONTH
 FOR MONTHS: JANUARY 2011 THROUGH DECEMBER 2011

EXPENSES:	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
PROGRAM 1:	0	1,000	550	1,550	800	0	0	0	1,050	1,050	550	150	6,700
PROGRAM 2:	8,225	2,650	1,225	1,850	1,700	4,125	0	150	1,400	2,400	1,375	700	25,800
PROGRAM 3:	7,900	6,750	5,800	6,500	4,850	6,900	5,500	5,850	6,700	5,750	5,100	6,200	73,800
PROGRAM 4:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 5:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 6:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 7:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 8:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 9:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 10:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 11:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 12:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 13:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 14:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 15:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 16:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 17:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 18:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 19:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	16,125	10,400	7,575	9,900	7,350	11,025	5,500	6,000	9,150	9,200	7,025	7,050	106,300
LESS AMOUNT INCLUDED IN RATE BASE	0	0	0	0	0	0	0	0	0	0	0	0	0
RECOVERABLE CONSERVATION EXPENSES	16,125	10,400	7,575	9,900	7,350	11,025	5,500	6,000	9,150	9,200	7,025	7,050	106,300

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION
FOR MONTHS JANUARY 2011 THROUGH DECEMBER 2011

CONSERVATION REVENUES	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
2. OTHER PROGRAM REVS	0	0	0	0	0	0	0	0	0	0	0	0	0
3. CONSERV. ADJ REVS	-40,079	-29,330	-16,672	-13,166	-8,666	-9,098	-6,800	-7,190	-6,736	-9,059	-11,304	-15,486	-173,586
4. TOTAL REVENUES	-40,079	-29,330	-16,672	-13,166	-8,666	-9,098	-6,800	-7,190	-6,736	-9,059	-11,304	-15,486	-173,586
5. PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	6,338	6,338	6,338	6,338	6,338	6,338	6,338	6,338	6,338	6,338	6,338	6,338	76,059
6. CONSERVATION REVS APPLICABLE TO THE PERIOD	-33,741	-22,992	-10,334	-6,827	-2,328	-2,760	-461	-852	-398	-2,721	-4,966	-9,147	-97,527
7. CONSERVATION EXPS (FROM CT-3, PAGE 1)	16,125	10,400	7,575	9,900	7,350	11,025	5,500	6,000	9,150	9,200	7,025	7,050	106,300
8. TRUE-UP THIS PERIOD	-17,616	-12,592	-2,759	3,073	5,022	8,265	5,039	5,148	8,752	6,479	2,059	-2,097	8,773
9. INTER. PROV. THIS PERIOD (FROM CT-3, PAGE 3)	13	9	5	4	3	3	2	2	1	1	1	1	45
10. TRUE-UP & INTER. PROV. BEGINNING OF MONTH	76,059	52,119	33,197	24,105	20,843	19,530	21,460	20,162	18,974	21,389	21,531	17,253	
11. PRIOR TRUE-UP COLLECTED/(REFUNDED)	-6,338	-6,338	-6,338	-6,338	-6,338	-6,338	-6,338	-6,338	-6,338	-6,338	-6,338	-6,338	
12. TOTAL NET TRUE-UP (SUM LINES 8+9+10+11)	52,119	33,197	24,105	20,843	19,530	21,460	20,162	18,974	21,389	21,531	17,253	8,819	8,819

CALCULATION OF TRUE-UP AND INTEREST PROVISION
FOR MONTHS: JANUARY 2011 THROUGH DECEMBER 2011

INTEREST PROVISION	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. BEGINNING TRUE-UP	76,059	52,119	33,197	24,105	20,843	19,530	21,460	20,162	18,974	21,389	21,531	17,253	
2. ENDING TRUE-UP BEFORE INTEREST	<u>52,105</u>	<u>33,188</u>	<u>24,100</u>	<u>20,840</u>	<u>19,527</u>	<u>21,457</u>	<u>20,160</u>	<u>18,972</u>	<u>21,388</u>	<u>21,530</u>	<u>17,252</u>	<u>8,818</u>	
3. TOTAL BEGINNING & ENDING TRUE-UP	128,164	85,307	57,297	44,945	40,371	40,987	41,620	39,135	40,362	42,918	38,783	26,071	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	<u>64,082</u>	<u>42,654</u>	<u>28,649</u>	<u>22,473</u>	<u>20,185</u>	<u>20,493</u>	<u>20,810</u>	<u>19,567</u>	<u>20,181</u>	<u>21,459</u>	<u>19,391</u>	<u>13,036</u>	
5. INTER. RATE - 1ST DAY OF REPORTING MONTH	0.250%	0.250%	0.250%	0.200%	0.190%	0.160%	0.160%	0.120%	0.070%	0.040%	0.090%	0.090%	
6. INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	<u>0.250%</u>	<u>0.250%</u>	<u>0.200%</u>	<u>0.190%</u>	<u>0.160%</u>	<u>0.160%</u>	<u>0.120%</u>	<u>0.070%</u>	<u>0.040%</u>	<u>0.090%</u>	<u>0.090%</u>	<u>0.070%</u>	
7. TOTAL (SUM LINES 5 & 6)	0.500%	0.500%	0.450%	0.390%	0.350%	0.320%	0.280%	0.190%	0.110%	0.130%	0.180%	0.160%	
8. AVG INTEREST RATE (LINE 7 TIMES 50%)	0.250%	0.250%	0.225%	0.195%	0.175%	0.160%	0.140%	0.095%	0.055%	0.065%	0.090%	0.080%	
9. MONTHLY AVG INTEREST RATE	0.021%	0.021%	0.019%	0.016%	0.015%	0.013%	0.012%	0.008%	0.005%	0.005%	0.008%	0.007%	
10. INTEREST PROVISION (LINE 4 TIMES LINE 9)	<u>13</u>	<u>9</u>	<u>5</u>	<u>4</u>	<u>3</u>	<u>3</u>	<u>2</u>	<u>2</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	45

ST JOE NATURAL GAS COMPANY, INC.
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:
JANUARY 2011 THROUGH DECEMBER 2011

PROGRAM TITLE: RESIDENTIAL NEW CONSTRUCTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM IS DESIGNED TO INCREASE THE NUMBER OF HIGH PRIORITY FIRM NATURAL GAS CUSTOMERS IN THE NEW CONSTRUCTION MARKET. INCENTIVES ARE OFFERED IN THE FORM OF CASH ALLOWANCES TO ASSIST BUILDERS IN DEFRAYING THE ADDITIONAL COSTS ASSOCIATED WITH NATURAL GAS INSTALLATIONS.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$350.00
GAS HEATING	\$500.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$150.00
GAS TANKLESS W/H	\$550.00
	<u>\$1,650.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>	
PLANNED WATER HEATING	2
PLANNED HEATING SYSTEMS	2
PLANNED CLOTHES DRYER	5
PLANNED GAS RANGE	6
PLANNED GAS TANKLESS W/H	13

PROGRAM FISCAL EXPENDITURE ACTUAL EXPEND. W/O INTERES' \$6,700

<u>PROGRAM PROGRESS SUMMARY</u>	
INSTALLED WATER HEATERS:	3
INSTALLED HEATING SYSTEMS:	3
INSTALLED CLOTHES DRYER	1
INSTALLED GAS RANGE	5
INSTALLED GAS TANKLESS W/H	6

ST JOE NATURAL GAS COMPANY, INC.
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:
JANUARY 2011 THROUGH DECEMBER 2011

PROGRAM TITLE: RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL ENCOURAGE THE REPLACEMENT OF INEFFICIENT ELECTRIC RESIDENTIAL APPLIANCES WITH NEW NATURAL GAS APPLIANCES. IT WILL ALSO PROVIDE INCREASED INCENTIVES FOR THE REPLACEMENT OF NON-GAS WATER HEATING, HEATING APPLIANCES, AND NEW INCENTIVES FOR GAS COOKING, CLOTH DRYING, AND TANKLESS WATER HEATING APPLIANCES.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$500.00
GAS HEATING	\$725.00
GAS CLOTHES DRYER	\$150.00
GAS RANGE	\$200.00
GAS TANKLESS W/H	\$675.00
	<u>\$2,250.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING		12
PLANNED HEATING SYSTEMS		1
PLANNED CLOTHES DRYER		2
PLANNED GAS RANGE		5
PLANNED GAS TANKLESS W/H		5

PROGRAM FISCAL EXPENDITURE ACTUAL EXPEND. W/O INTERES \$25,800

<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATERS:		19
INSTALLED HEATING SYSTEMS:		4
INSTALLED CLOTHES DRYER		8
INSTALLED GAS RANGE		7
INSTALLED GAS TANKLESS W/H		16

ST JOE NATURAL GAS COMPANY, INC.
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:
JANUARY 2011 THROUGH DECEMBER 2011

PROGRAM TITLE: RESIDENTIAL APPLIANCE RETENTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL PROVIDE ALLOWANCES FOR CUSTOMERS WHO CHOOSE TO REPLACE THEIR EXISTING NATURAL GAS STORAGE TANKS AND TANKLESS WATER HEATERS, HEATING SYSTEMS, COOKING AND CLOTHES DRYING APPLIANCES WITH NEWER EFFICIENT NATURAL GAS MODELS.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$350.00
GAS HEATING	\$500.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$100.00
GAS TANKLESS W/H	\$550.00
	<u>\$1,600.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u> PLANNED WATER HEATING	125
PLANNED HEATING SYSTEMS	25
PLANNED CLOTHES DRYER	15
PLANNED GAS RANGE	20
PLANNED GAS TANKLESS W/H	7

PROGRAM FISCAL EXPENDITURE ACTUAL EXPEND. W/O INTERES \$73,800

<u>PROGRAM PROGRESS SUMMARY:</u> INSTALLED WATER HEATERS:	93
INSTALLED HEATING SYSTEMS	42
INSTALLED CLOTHES DRYER	22
INSTALLED GAS RANGE	38
INSTALLED GAS TANKLESS W/H	25