BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

REVISED DIRECT TESTIMONY OF MIGUEL BUSTOS

ON BEHALF OF

FLORIDA CITY GAS

DOCKET NO. 120004-GU

September 18, 2012

			., 2
	1	Q.	Please state your name, business address, by whom you are employed, and in
	2		what capacity.
	3		
	4	A.	My name is Miguel Bustos and my business address is 955 East 25th Street, Hialeah,
	5		Florida 33013-3498. I am employed by Florida City Gas as Energy Efficiency Program
	6		Manager. I have been with the Company for approximately 9 ½ years.
	7		
	8	Q.	Are you familiar with the energy conservation programs of Florida City Gas?
	9		
	10	A.	Yes, I am.
	11		
	12	Q.	Are you familiar with the costs that have been incurred and are projected to be
	13		incurred by Florida City Gas in implementing its energy conservation programs?
COM AFD	54	_	
APA ECO	٦	– A.	Yes, I am.
ENG GCL	16		
IDM _	17	– Q.	What is the purpose of your testimony in this docket?
TEL .	\overline{T}		DOCUMENT NUMBER
			06271 ero

R-DATE

1	A.	To submit the conservation cost recovery true-up for the final true-up period January 1
2		2011 through December 31, 2011, and for the actual and estimated period of January 1,
3		2012, through December 31, 2012. I will also present the total level of costs Florida
4		City Gas seeks to recover through its conservation factors during the period January 1,
5		2013 through December 31, 2013, as well as the conservation factors which, when
6		applied to our customer's bills during the period January 1, 2013 through December 31,
7		2013, will permit recovery of total ECCR costs.
8		
9	Q.	What is the Company's estimated true-up for the period January 1, 2012 through
10		December 31, 2012?
11		
12	A.	An under-recovery of \$419,833. This amount is calculated on page 4 of Schedule C-3
13		and takes into account the final true-up for the year ended December 31, 2011, which
14		was an under-recovery of \$1,076,076, including interest. For the period January 1,
15		2011 through December 31, 2011, the Company's revised Adjusted Net True-Up is an
16		over-recovery of \$532,733, as reflected in Revised Exhibit MB-1.
17		
18	Q.	What is the total cost Florida City Gas seeks to recover during the period January
19		1, 2013 through December 31, 2013?
20		

23

21

22

2013, plus the estimated true-up of \$419,833 for calendar year 2012.

<u>\$4,956,394</u>. This represents the projected costs of \$4,536,561 to be incurred during

1			
2	Q.	What conservation factors does Florida City Gas need to	permit recovery of these
3		costs?	
4			
5	A.	GS-1, GS-100, GS-220, RSG, CSG (Sales & Transportation)	\$0.147 <u>28</u>
6		GS-600 (Sales & Transportation)	\$0.0781 <u>4</u>
7		GS-1200 (Sales & Transportation)	\$0.0465 <u>0</u>
8		GS-6k (Sales & Transportation)	\$0.0383 <u>0</u>
9		GS-25000 (Sales & Transportation)	\$0.0379 <u>6</u>
10		GS-60000 (Sales & Transportation)	\$0.0370 <u>4</u>
11		Gas Lights	\$0.0740 <u>7</u>
12		GS-120000 (Sales & Transportation)	\$0.0262 <u>6</u>
13		GS-250000 (Sales & Transportation)	\$0.0253 <u>5</u>
14			
15	Q.	Has Florida City Gas prepared schedules to support its	s requested Conservation
16		Cost Recovery Factor?	
17			
18	A.	Yes. I have prepared and filed together with this testimony	Schedules C-1 through C-5
19		as prescribed by Commission Staff.	
20			
21	Q.	Does this conclude your testimony?	
22			
23	A.	Yes, it does.	

Florida City Gas DOCKET NO. 120004-GU Revised MB-1 Page 1 of 18

ADJUSTED NET TRUE UP JANUARY 2011 THROUGH DECEMBER 2011

END OF PERIOD NET TRUE-UP

	PRINCIPLE	1,074,078	
	INTEREST	1,998	1,076,076
LESS PROJECTED TRUE-UP			
	PRINCIPLE	1,606,763	
	INTEREST	2,046	1,608,810
ADJUSTED NET TRUE-UP			(532,733)

() REFLECTS OVER-RECOVERY

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS ACTUAL VERSUS ESTIMATED JANUARY 2011 THROUGH DECEMBER 2011

	ACTUAL	PROJECTED **	* <u>DIFFERENC</u> E
CAPITAL INVESTMENT	-		-
PAYROLL & BENEFITS	529,990	517,763	12,227
MATERIALS & SUPPLIES	-		-
ADVERTISING	755,735	800,203	(44,468)
INCENTIVES	2,169,906	2,702,127	(532,221)
OUTSIDE SERVICES	-	-	-
VEHICLES	50,506	51,121	(615)
OTHER	65,802	48,677	<u>17,125</u>
SUB-TOTAL	3,571,939	4,119,891	(547,952)
PROGRAM REVENUES	_		***************************************
TOTAL PROGRAM COOTS	0.574.000	4 440 004	(547.052)
TOTAL PROGRAM COSTS	3,571,939	4,119,891	(547,952)
LESS:			
PAYROLL ADJUSTMENTS	-	•	•
AMOUNTS INCLUDED IN RATE BASE	-	-	-
CONSERVATION ADJUSTMENT REVENUES	(2,497,861)	(2,513,128)	15,267
ROUNDING ADJUSTMENT	_		
TRUE-UP BEFORE INTEREST	1,074,078	1,606,763	(532,685)
INTEREST PROVISION	1,998	2,046	(48)
END OF PERIOD TRUE-UP	1,076,076	1,608,810	(532,733)
/ DEEL FOTO OVER RECOVERY			

⁽⁾ REFLECTS OVER-RECOVERY

^{***} Eight months actual and four months projected (Jan-Dec'2010

Florida City Gas DOCKET NO. 120004-GU Revised MB-1

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM JANUARY 2011 THROUGH DECEMBER 2011

PROGRAM NAI	ME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
										
PROGRAM 1:	RESIDENTIAL NEW CONSTRUCTION	-	107,065	-	-	58,732	-	4,025	-	169,822
PROGRAM 2:	MULTI FAMILY HOME BUILDER	-	-	-	-	-	-	-	-	-
PROGRAM 3:	RESIDENTIAL APPLIANCE REPLACEME	-	103,618	-	4,009	317,718		4,013	-	429,358
PROGRAM 4:	DEALER PROGRAM	-	-	-	-	-	-	-	-	-
PROGRAM 5:	SCHOOLS PROGRAM	-	-	-	-	-	-	-	-	-
PROGRAM 6:	PROPANE CONVERSION	-	-	-	-	1,025	-	-	-	1,025
PROGRAM 7:	RESIDENTIAL APPLIANCE RETENTION	-	-	-	-	1,715,749	-	-	-	1,715,749
PROGRAM 8:	RESIDENTIAL CUT AND CAP	-	-	-	-	5,799	-	-	-	5,799
PROGRAM 9:	COMM/IND CONVERSION	-	185,472	-	-	70,883	-	21,421	-	277,776
PROGRAM 10:	ALTERNATIVE TECHNOLOGY	-	-	-	-		-	2,800	-	2,800
	COMMON COSTS		133,835		751,726			18,247	65,802	969,610
TOTAL	TOTAL OF ALL PROGRAMS		529,990	_	755,735	2,169,906		50,506	65,802	3,571,939

Florida City Gas DOCKET NO. 120004-GU

Revised MB-1

CITY GAS COMPANY OF FLORIDA PROJECTED CONSERVATION COSTS PER PROGRAM JANUARY 2011 THROUGH DECEMBER 2011 EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

PROGRAM NAME	-	CAPITAL INVESTMENT			ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESID	DENTIAL NEW CONSTRUCTION	-	104,138	-	-	48,831	-	4,109	-	157,078
PROGRAM 2: MULT	TI FAMILY HOME BUILDER	-	-	-	-	-	-	-	-	-
PROGRAM 3: RESID	DENTIAL APPLIANCE REPLACEMEN	-	99,299	-	-	339,576	-	4,098	-	442,973
PROGRAM 4: DEAL	LER PROGRAM	-	-	-	-	-	-	-	-	-
PROGRAM 5: SCHO	OOLS PROGRAM	-	-	-	-	-	-	-	-	-
PROGRAM 6: PROF	PANE CONVERSION	-	-	-	-	1,525	-	-	-	1,525
PROGRAM 7: RESID	DENTIAL APPLIANCE RETENTION	-	-	-	-	2,030,976	-	-	-	2,030,976
PROGRAM 8: RESID	DENTIAL CUT AND CAP	-	-	-	-	4,872	-	-	-	4,872
PROGRAM 9: COM	M/IND CONVERSION	-	180,964	-	-	276,347	-	21,883	-	479,194
PROGRAM 10: ALTE	ERNATIVE TECHNOLOGY	-	-	-	-	-	-	2,857	-	2,857
COM	IMON COSTS	-	133,362	-	800,203	-		18,174	48,677	1,000,416
TOTAL TOTA	AL OF ALL PROGRAMS	10001004	517,763	parameter of the Change of the	800,203	2,702,127	-	51,121	48,677	4,119,891

Florida City Gas DOCKET NO. 120004-GU Revised MB-1

CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED JANUARY 2011 THROUGH DECEMBER 2011

DDOODAMANA	4-	CAPITAL INVESTMENT		MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM NAM	ME.	MAESIMENT	BENEFITS	& SUFFLIES	ADVERTISING	MCENTIVES	SERVICES	VENICLE	OTHER -	TOTAL
PROGRAM 1:	RESIDENTIAL NEW CONSTRUCTION	-	2,927	-	•	9,901	-	(84)	-	12,744
PROGRAM 2:	MULTI FAMILY HOME BUILDER	-	-	-	-	-	-	-	-	-
PROGRAM 3:	RESIDENTIAL APPLIANCE REPLACEME	-	4,319	-	4,009	(21,858)	-	(85)	-	(13,615)
PROGRAM 4:	DEALER PROGRAM	-	-	-	-	-	-	-	-	-
PROGRAM 5:	SCHOOLS PROGRAM	-	-	-	-	-	-	-	-	-
PROGRAM 6:	PROPANE CONVERSION	-	-	-	•	(500)	-	-	-	(500)
PROGRAM 7:	RESIDENTIAL APPLIANCE RETENTION	-	-	-	-	(315,227)	-	-	-	(315,227)
PROGRAM 8:	RESIDENTIAL CUT AND CAP	-	-	-	-	927	-	-	-	927
PROGRAM 9:	COMM/IND CONVERSION	-	4,508	-	-	(205,464)	-	(462)	-	(201,418)
PROGRAM 10:	ALTERNATIVE TECHNOLOGY	-	-	-	-	-	-	(57)	-	(57)
	COMMON COSTS		473		(48,477)			73	17,125	(30,806)
TOTAL	TOTAL OF ALL PROGRAMS	***************************************	12,227	*	(44,468)	(532,221)	-	(615)	17,125	(547,952)

⁽⁾ REFLECTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION SUMMARY OF EXPENSES BY MONTH JANUARY 2011 THROUGH DECEMBER 2011

EXPENSES:	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Total
PROGRAM 1:	6,277	3,975	15,674	10,106	10,383	7,136	7,734	11,882	10,653	21,993	13,415	50,593	169,822
PROGRAM 2:							-						
PROGRAM 3:	37,354	25,815	61,262	22,364	41,635	32,805	38,807	35,112	16,643	41,636	27,861	48,064	429,358
PROGRAM 4:	-	-	-	-	-	-	-	-	-	-	_	-	-
PROGRAM 5:	-	-	-	-	-	-	-	-	-	•	-		-
PROGRAM 6:												1,025	1,025
PROGRAM 7:	216,765	165,927	260,899	88,539	221,202	141,565	151,381	107,706	46,222	102,763	123,700	89,079	1,715,749
PROGRAM 8:		956	1,195	239	478		404		1,210	600		717	5,799
PROGRAM 9:	16,064	59,657	33,998	18,235	43,948	25,391	28,155	48,403	21,920	35,405	25,878	(79,276)	277,776
PROGRAM 10: COMMON COSTS	116 148,383	122 69,722	189 82,689	277 110,764	294 88,418	242 115,861	243 52,500	295 96,729	273 47,301	303 45,594	220 96,521	227 15,127	2,800 969,610
TOTAL	424,959	326,175	455,906	250,523	406,359	323,000	279,223	300,126	144,222	248,294	287,595	125,557	3,571,939
LESS: Audit Adjustments				_									
RECOVERABLE CONSERVATION EXPENSES	424,959	326,175	455,906	250,523	406,359	323,000	279,223	300,126	144,222	248,294	287,595	125,557	3,571,939

SCHEDULE CT-3 PAGE 2 OF 5

Florida City Gas DOCKET NO. 120004-GU Revised MB-1

SCHEDULE CT-2 PROJECTED CONSERVATION COSTS PER MONTH JANUARY 2011 THROUGH DECEMBER 2011 EIGHT MONTHS ACTUAL AND FOUR MONTHS ESTIMATED

C- \	OC	NIC	FS:

EXPENSES:													
	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Total
PROGRAM 1:	6,277	3,975	15,674	10,106	10,383	7,136	7,734	11,882	51,728	10,728	10,728	10,728	157,078
PROGRAM 2:	-	-	-	-	-	-	-	-	-	-	-	-	-
PROGRAM 3:	37,354	25,815	61,262	22,364	41,635	32,805	38,807	35,112	36,955	36,955	36,955	36,956	442,974
PROGRAM 4:	-	-	-	-	-	-	-	•	-	-	-	-	-
PROGRAM 5:	-	~	-	-	-	-	-	-	-	-	•	-	-
PROGRAM 6:									1,150	125	125	125	1,525
PROGRAM 7:	216,765	165,927	260,899	88,539	221,202	141,565	151,381	107,706	169,248	169,248	169,248	169,248	2,030,976
PROGRAM 8:		956	1,195	239	478		404		400	400	400	400	4,872
PROGRAM 9:	16,064	59,657	33,998	18,235	43,948	25,391	28,155	48,403	24,892	24,892	(52,333)	207,892	479,194
PROGRAM 10: COMMON COSTS	116 148,383	122 69,722	189 82,689	277 110,764	294 88,418	242 115,861	243 54,075	295 96,729	270 60,829	270 56,815	270 59,315	270 56,816	2,857 1,000,416
TOTAL	424,959	326,175	455,906	250,523	406,359	323,000	280,798	300,125	345,471	299,432	224,707	482,435	4,119,891
LESS AMOUNT INCLUDED IN RATE BASE				<u>-</u>	-		<u>-</u>		-				
RECOVERABLE													
CONSERVATION EXPENSES	424,959	326,175	455,906	250,523	406,359	323,000	280,798	300,125	345,471	299,432	224,707	482,435	4,119,891

Florida City Gas DOCKET NO. 120004-GU Revised MB-1

SCHEDULE CT-2 SUMMARY OF EXPENSES BY PROGRAM VARIANCE ACTUAL VERSUS PROJECTED JANUARY 2011 THROUGH DECEMBER 2011

EXPENSES:	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Total
PROGRAM 1:	-	-	-	•	0	-	•	-	(41,075)	11,265	2,688	39,866	12,744
PROGRAM 2:		_	-	_	-	-	-	-	-	-	_	-	-
PROGRAM 3:	-	-		-	0	-	-	0	(20,312)	4,681	(9,094)	11,109	(13,616)
PROGRAM 4:	-		-	-	-		•	-	-	-	-	-	-
PROGRAM 5:	-	-	-	-	-	-		-	-	-	-	-	-
PROGRAM 6:	-	•	-	-	-	-	-	•	(1,150)	(125)	(125)	900	(500)
PROGRAM 7:	-	-	-	-	0	-	-	0	(123,026)	(66,485)	(45,548)	(80,169)	(315,227)
PROGRAM 8:	-	-	-	-	-	-	-	-	810	200	(400)	317	927
PROGRAM 9:	-	-	-	-	0	-		-	(2,973)	10,513	78,211	(287,168)	(201,417)
PROGRAM 10: COMMON COSTS	-	-	-	-	0	-	(1,575)	(0)	3 (13,528)	33 (11,220)	(50) 37,206	(43) (41,689)	(58) (30,806)
TOTAL	-	-	-	-	0	-	(1,575)	0	(201,250)	(51,139)	62,888	(356,878)	(547,953)
LESS: 2008 Audit Adjustments:					-						,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
RECOVERABLE CONSERVATION EXPENSES							(1,575)		(201,250)	(51,139)	62,888	(356,878)	(547,953)

Florida City Gas DOCKET NO. 120004-GU Revised MB-1

CALCULATION OF TRUE-UP AND INTEREST PROVISION JANUARY 2011 THROUGH DECEMBER 2011

	INTEREST PROVISION	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Total
1.	BEGINNING TRUE-UP	1,383,911	1,309,978	1,239,436	1,340,690	1,278,371	1,389,228	1,431,429	1,439,925	1,465,457	1,340,562	1,297,488	1,276,766	
2.	ENDING TRUE-UP BEFORE INTEREST	1,309,696	1,239,168	1,340,445	1,278,162	1,389,028	1,431,246	1,439,753	1,465,341	1,340,492	1,297,423	1,276,663	1,075,994	
3.	TOTAL BEGINNING & ENDING TRUE-UP	2,693,607	2,549,147	2,579,881	2,618,852	2,667,399	2,820,474	2,871,182	2,905,265	2,805,948	2,637,984	2,574,151	2,352,760	
4.	AVERAGE TRUE-UP (LINE 3 TIMES 50%)	1,346,803	1,274,573	1,289,941	1,309,426	1,333,700	1,410,237	1,435,591	1,452,633	1,402,974	1,318,992	1,287,076	1,176,380	
5.	INTER: RATE - 1ST DAY OF REPORTING MONTH	0.250%	0.250%	0.250%	0.200%	0.190%	0.160%	0.160%	0.120%	0.070%	0.040%	0.090%	0.090%	
6.	INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	0.250%	0.250%	0.200%	0.190%	0.160%	0.160%	0.120%	0.070%	0.040%	0.090%	0.090%	0.070%	
7.	TOTAL (SUM LINES 5 & 6)	0.500%	0.500%	0.450%	0.390%	0.350%	0.320%	0.280%	0.190%	0.110%	0.130%	0.180%	0.160%	
8.	AVG INTEREST RATE (LINE 7 TIMES 50%)	0.250%	0.250%	0.225%	0.195%	0.175%	0.160%	0.140%	0.095%	0.055%	0.065%	0.090%	0.080%	
9.	MONTHLY AVG INTEREST RATE	0.021%	0.021%	0.019%	0.016%	0.015%	0.013%	0.012%	0.008%	0.005%	0.005%	0.008%	0.007%	
10. 10.	INTEREST PROVISION (LINE 4 TIMES LINE 9) a. INT. ADJ	283	268	245	210	200	183	172	116	70	66	103	82	1,998

Page 9 of 18 CT-3 Interest.

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION JANUARY 2011 THROUGH DECEMBER 2011

	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Total
1 RCS AUDIT FEES	-	-	-	-	•	-	•	-	-	-	-	-	-
2 OTHER PROGRAM REVS	-	-	-	-	-	-	-	-	-		-	-	-
3 CONSERV. ADJ REVS	(499,174)	(396,985)	(354,897)	(313,052)	(295,702)	(280,982)	(270,900)	(274,710)	(269,187)	(291,433)	(308,421)	(326,329)	(3,881,772)
4 TOTAL REVENUES	(499,174)	(396,985)	(354,897)	(313,052)	(295,702)	(280,982)	(270,900)	(274,710)	(269,187)	(291,433)	(308,421)	(326,329)	(3,881,772)
5 PRIOR PERIOD TRUE UP NOT				447.000									
APPLICABLE TO THIS PERIOD CONSERVATION REVENUES	115,326	115,326	115,326	115,326	115,326	115,326	115,326	115,326	115,326	115,326	115,326	115,325	1,383,911
6 APPLICABLE TO THE PERIOD	(383,848)	(281,659)	(239,571)	(197,726)	(180,376)	(165,656)	(155,574)	(159,384)	(153,861)	(176,107)	(193,095)	(211,004)	(2,497,861)
CONSERVATION EXPENSES	424,959	326,175	455,906	250,523	406,359	323,000	279.223	300,126	144,222	248,294	287,595	125,557	3,571,939
7 (FROM CT-3, PAGE 1)			·		,		·	·					
8 TRUE-UP THIS PERIOD	41,111	44,516	216,335	52,797	225,983	157,344	123,649	140,742	(9,639)	72,187	94,500	(85,447)	1,074,078
9 INTEREST PROVISION THIS PERIOD													
(FROM CT-3 PAGE 3)	283	268	245	210	200	183	172	116	70	66	103	82	1,998
10 TRUE-UP & INTER, PROV.													•
BEGINNING OF MONTH	1,383,911	1,309,978	1,239,436	1,340,690	1,278,371	1,389,228	1,431,429	1,439,925	1,465,457	1,340,562	1,297,488	1,276,766	
11 PRIOR PERIOD TRUE UP													
COLLECTED/(REFUNDED)	(115,326)	(115,326)	(115,326)	(115,326)	(115,326)	(115,326)	(115,326)	(115,326)	(115,326)	(115,326)	(115,326)	(115,325)	
12 TOTAL NET TRUE UP													
(SUM LINES 8+9+10+11)	1,309,978	1,239,436	1,340,690	1,278,371	1,389,228	1,431,429	1,439,925	1,465,457	1,340,562	1,297,488	1,276,766	1,076,076	1,076,076

Florida City Gas
A Division of Pivotal Utility Holdings, Inc.
DOCKET NO. 120004-GU
Page 11 of 18
Revised MB-1

CITY GAS COMPANY OF FLORIDA

Schedule CT-6 PROGRAM PROGRESS REPORT

NAME:

RESIDENTIAL NEW CONSTRUCTION PROGRAM - PROGRAM 1

DESCRIPTION:

The objective of this program is to increase the conservation of energy resources in the single and multi-family residential new construction markets by promoting the installation of energy-efficient natural gas appliances. This program is designed to expand consumer energy options in new homes. Incentives in the form of cash allowances are provided to support the installation of natural gas including interior gas piping, venting, appliance purchase or lease, and other costs associated with residential gas service. Cash allowances are paid for water heating, space heating, clothes drying, and cooking equipment installations

PROGRAM ALLOWANCES:

Gas Storage Tank Water Heating	\$350
Gas High Efficiency Storage Tank Water Heating (82% AFUE+)	400
Gas Tankless Water Heating	550
Gas Heating	500
Gas Cooking	150
Gas Clothe Drying	100
Gas Cooling and Dehumidification	1200

REPORTING PERIOD: January 2011 through December 2011

PROGRAM SUMMARY:

Program costs for the period were \$169,822

Florida City Gas A Division of Pivotal Utility Holdings, Inc. DOCKET NO. 120004-GU Page 12 of 18 Revised MB-1

CITY GAS COMPANY OF FLORIDA

Schedule CT-6 PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM 3

DESCRIPTION:

This program encourages the replacement of inefficient non-natural gas residential appliances in existing residences. Participation in the program is open to current residential customers and to homeowners converting a residence to natural gas where the company is able to extend service under its extension of facilities policy. This program provides incentives for the replacement of non-gas water heating, space heating, cooking, or clothes drying appliances through the purchase and/or lease of energy efficient natural gas appliances.

PROGRAM ALLOWANCES:

Gas Storage Tank Water Heating	\$550
Gas High Efficiency Storage Tank Water Heating (82% AFUE+)	550
Gas Tankless Water Heating	675
Gas Heating	725
Gas Cooking	200
Gas Clothe Drying	150
Gas Cooling and Dehumidification	1200

REPORTING PERIOD: January 2011 through December 2011

PROGRAM SUMMARY:

Program costs for the period were \$ 429,358

Florida City Gas
A Division of Pivotal Utility Holdings, Inc.
DOCKET NO. 120004-GU
Page 13 of 18
Revised MB-1

CITY GAS COMPANY OF FLORIDA

Schedule CT-6 PROGRAM PROGRESS REPORT

NAME: GAS APPLIANCES IN SCHOOLS - PROGRAM 5

DESCRIPTION: The Gas Appliances in Schools Program is designed to promote natural gas

appliances where cost-efficient, in Home Economic Departments in schools located in our Company's service area. The program provides teaching assistance on energy conservation and on the use, care, and safety of natural

gas appliances through a Company-employed home economist.

REPORTING PERIOD: January 2011 through December 2011

PROGRAM SUMMARY:

Program costs for the period were \$0.

Florida City Gas A Division of Pivotal Utility Holdings, Inc. DOCKET NO. 120004-GU Page 14 of 18 Revised MB-1

CITY GAS COMPANY OF FLORIDA

Schedule CT-6 PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL PROPANE CONVERSION - PROGRAM 6

DESCRIPTION: The Residential Propane Conversion Program is designed to promote the

conversion of existing residential propane appliances to utilize efficient natural gas. The program offers incentives in the form of cash allowances

to residential consumers to assist in defraying the additional costs associated with the conversion of their existing propane appliances to

utilize natural gas.

PROGRAM ALLOWANCES:

Furnace	\$200
Water Heater	100
Dryer	50
Range	25

REPORTING PERIOD: January 2011 through December 2011

PROGRAM SUMMARY:

Program costs for the period were \$(\$1,025

Florida City Gas
A Division of Pivotal Utility Holdings, Inc.
DOCKET I 120004-GU
Page 15 of 18
Revised MB-1

CITY GAS COMPANY OF FLORIDA

Schedule CT-6 PROGRAM PROGRESS REPORT

NAME:

RESIDENTIAL APPLIANCE RETENTION PROGRAM - PROGRAM 7

DESCRIPTION:

This program is designed to promote the retention of energy-efficient water heating, space heating, clothes drying, and cooking appliances for current natural gas customers. A cash incentive is paid to reduce the cost of purchasing and installing a replacement natural gas water heating, space

heating, clothe drying, and cooking appliances

PROGRAM ALLOWANCES:

Gas Storage Tank Water Heating	\$350
Gas High Efficiency Storage Tank Water Heating (82% AFUE+)	400
Gas Tankless Water Heating	550
Gas Heating	500
Gas Cooking	100
Gas Clothe Drving	100

REPORTING PERIOD: January 2011 through December 2011

PROGRAM SUMMARY:

Program costs for the period were \$1,715,749

Florida City Gas
A Division of Pivotal Utility Holdings, Inc.
DOCKET NO. 120004-GU
Page 16 of 18
Revised MB-1

CITY GAS COMPANY OF FLORIDA

Schedule CT-6 PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL CUT AND CAP - PROGRAM 8

DESCRIPTION: The Residential Cut and Cap Program is designed to encourage the

re-activation of existing residential service lines that are scheduled to be cut off and capped. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the purchase and/or lease and the

installation of energy efficient natural gas appliances.

PROGRAM ALLOWANCES:

Service re-activation.....\$200

REPORTING PERIOD: January 2011 through December 2011

PROGRAM SUMMARY:

Program costs for the period were \$5,799

Florida City Gas
A Division of Pivotal Utility Holding
DOCKET N 120004-GU
Page 17 of 18
Revised MB-1

CITY GAS COMPANY OF FLORIDA

Schedule CT-6 PROGRAM PROGRESS REPORT

NAME: COMMERCIAL/INDUSTRIAL CONVERS	JON	- PROGRAM 9
-------------------------------------	-----	-------------

DESCRIPTION: The Commercial/Industrial Conversion Program is designed to promote

the conversion of commercial and industrial inefficient non-gas equipment to energy efficient natural gas. The program offers incentives in the form of cash allowances to existing commercial and industrial businesses located in existing structures, to assist in defraying the incremental first costs associated with the installation of natural gas supply lines, internal

piping, venting and equipment.

PROGRAM ALLOWANCES:

REPORTING PERIOD: January 2011 through December 2011

PROGRAM SUMMARY:

Program costs for the period were \$277,776

Florida City Gas
A Division of Pivotal Utility Holdings, Inc.
DOCKET NO. 120004-GU
Page 18 of 18
Revised MB-1

CITY GAS COMPANY OF FLORIDA

Schedule CT-6 PROGRAM PROGRESS REPORT

NAME: COMMERCIAL/INDUSTRIAL ALTERNATIVE TECHNOLOGY INCENTIVE - PROGRAM 10

DESCRIPTION: The Commercial/Industrial Alternative Technology Incentive Program (ATI)

is designed to encourage commercial and industrial business owners to install alternate technologies that utilize natural gas that are not covered by one of the other City Gas Energy Conservation Programs, but which cost-effectively reduce the total utility expense of the business. The program offers incentives based on the cost-effectiveness under a life-cycle analysis

utilizing a computerized energy consumption simulation model.

PROGRAM ALLOWANCES:

Payback period of three years subject to a maximum incentive of three times the projected incremental annualized margin.

REPORTING PERIOD: January 2011 through December 2011

PROGRAM SUMMARY:

Program costs for the period were \$2,800

SCHEDULE C-1 PAGE 1 OF 1 EXHIBIT NO. Revised MB-2

COMPANY: FLORIDA CITY GAS

(A DIVISION OF PIVOTAL UTILITY HOLDINGS, INC.)

DOCKET NO. 120004-GU

Page 1 of 18

ENERGY CONSERVATION ADJUSTMENT - SUMMARY OF COST RECOVERY CLAUSE CALCULATION

PROJECTED PERIOD:

ACTUAL/ESTIMATED PERIOD:

FINAL TRUE-UP PERIOD:

COLLECTION PERIOD FOR PRIOR TRUE-UP:

JANUARY 2013 THROUGH DECEMBER 2013

JANUARY 2012 THROUGH DECEMBER 2012

JANUARY 2011 THROUGH DECEMBER 2011

JANUARY 2011 THROUGH DECEMBER 2011

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)

\$ 4,536,561

2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 12)

\$ 419,833

3. TOTAL (LINE 1 AND 2)

\$ 4,956,394

RATE SCHEDULE	BILLS	THERM SALES	CUSTOMER CHARGE	NON-GAS ENERGY CHARGE	DEMAND CHARGE		TOTAL CUST. & NERGY CHG REVENUES	ECCR REVENUES	ECCR AS % OF TOTAL E REVENUES	OOLLARS PER THERM	TAX FACTOR	co	NSERVATION FACTOR
GS-1, GS-100, GS-220, RSG, CSG (Sales & Transportation	97,424	17,148,412	11,270,008	\$ 9,031,040	\$ -	\$	20,301,048	\$ 2,512,953	12.3780%	\$ 0.14654	1.00503	\$	0.14728
GS-600 (Sales & Transportation)	1,381	1,038,635	198,864	\$ 453,499	\$ -	\$	652,363	\$ 80,752	12.3780%	\$ 0.07775	1.00503	\$	0.07814
GS-1200 (Sales & Transportation)	2,652	8,436,355	477,360	\$ 2,675,590	\$ -	\$	3,152,950	\$ 390,286	12.3780%	\$ 0.04626	1.00503	\$	0.04650
GS-6k (Sales & Transportation)	2,045	22,318,180	736,200	\$ 6,134,598	\$	\$	6,870,798	\$ 850,498	12.3780%	\$ 0.03811	1.00503	\$	0.03830
GS-25000 (Sales & Transportation)	291	9,660,426	279,360	\$ 2,668,016	\$ -	\$	2,947,376	\$ 364,839	12.3780%	\$ 0.03777	1.00503	\$	0.03796
GS-60000 (Sales & Transportation)	58	4,549,705	104,400	\$ 1,250,122	\$ -	\$	1,354,522	\$ 167,669	12.3780%	\$ 0.03685	1.00503	\$	0.03704
Gas Lights	158	16,543	~	\$ 9,849	\$ -	\$	9,849	\$ 1,219	12.3780%	\$ 0.07370	1.00503	\$	0.07407
GS-120000 (Sales & Transportation)	48	10,992,231	144,000	\$ 1,987,835	\$ 188,393	\$	2,320,228	\$ 287,208	12.3780%	\$ 0.02613	1.00503	\$	0.02626
GS-250000 (Sales & Transportation)	39	11,933,461	140,400	\$ 2,051,481	\$ 239,524	\$	2,431,405	\$ 300,970	12.3780%	\$ 0.02522	1.00503	\$	0.02535
TOTAL	104,096	86,093,948	13,210,686	\$ 26,262,031	\$ 427,917	<u>\$</u>	40,040,541	\$ 4,956,394					

SCHEDULE C-2 PAGE 1 OF 2

Revised MB-2
COMPANY: FLORIDA CITY GAS
(A DIVISION OF PIVOTAL UTILITY HOLDINGS, INC.)
DOCKET NO 120004-GU

Page 2 of 18

PROJECTED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH FOR THE PERIOD JANUARY 2013 THROUGH DECEMBER 2013

	PROGRAM NAME	 Jan-13	 Feb-13		Mar-13		Apr-13		May-13		Jun-13		Jul-13		Aug-13		Sep-13		Oct-13		Nov-13		Dec-13		TOTAL
1	. RESIDENTIAL BUILDER	\$ 52,573	\$ 52,573	\$	52,573	\$	52,573	\$	9,673	\$	9,673	\$	9,673	\$	9,673	\$	9,673	\$	9,673	\$	9,673	\$	9,673	\$	287,672
2	MULTI-FAMILY RESIDENTIAL BLDR	-	•		-		-		-		-		-		-		-				-		-	\$	-
3	B. APPLIANCE REPLACEMENT	34,707	34,707		34,707		34,707		34,707		34,707		76,232		76,232		76,232		76,232		76,232		76,232	\$	665,631
4	I. DEALER PROGRAM	-	-		•		-		-		-		-		-		-		-		-		-	\$	-
5	GAS APPLIANCES IN SCHOOLS	-	-		-		-		-		-		-		-		-		-		-		-	\$	-1
6	RES PROPANE CONVERSION	120	120		120		120		120		120		120		120		120		120		120		120	\$	1,437
7	. RES WATER HEATER RETENTION	146,477	146,477		146,477		146,477		146,477		146,477		146,477		146,477		146,477		146,477		146,477		146,477	\$	1,757,725
8	RES CUT AND CAP ALTERNATIVE	425	425		425		425		425		425		425		425		425		425		425		425	\$	5,104
9	. COMM/IND CONVERSION	37,962	37,962		37,962		37,962		37,962		37,962		52,919		52,919		52,919		67,877		67,877		67,877	\$	590,157
10). COMM/IND ALTERNATIVE TECH.	247	247		247		247		247		247		247		247		247		247		247		247	\$	2,959
	COMMON COSTS	 89,656	 114,656	_	89,656		114,656	_	89,656		114,656		89,656		114,656		89,656	_	114,656	~	89,656		114,656	\$	1,225,876
т	OTAL ALL PROGRAMS	\$ 362,166	\$ 387,166	\$	362,166	\$	387,166	\$	319,266	\$	344,266	\$	375,749	\$	400,749	\$	375,749	\$	415,706	\$	390,706	\$	415,706	\$	4,536,561
LE	ESS: AMOUNT IN RATE BASE	 	 	_		_	-	_				_			<u>~</u>		-	_		******			-	_	
	ECOVERABLE CONSERVATION XPENSES	\$ 362,166	\$ 387,166	\$	362,166	\$	387,166	<u>\$</u>	319,266	<u>\$</u>	344,266	\$_	375,749	\$_	400,749	<u>\$</u>	375,749	\$	415,706	<u>\$</u>	390,706	<u>\$</u>	415,706	\$_	4,536,561

SCHEDULE C-2 PAGE 2 OF 2 EXHIBIT NO. Revised MB-2 COMPANY: FLORIDA CITY GAS

(A DIVISION OF PIVOTAL UTILITY HOLDINGS, INC.)

DOCKET NO. 120004-GU Page 3 of 18

PROJECTED CONSERVATION PROGRAM COST BY COST CATEGORY FOR THE PERIOD JANUARY 2013 THROUGH DECEMBER 2013

	PROGRAM NAME	CAPITAL INVESTMENT	YROLL & ENEFITS	MATERIALS & SUPPLIES	AD'	VERTISING	INC	CENTIVES	JTSIDE RVICES	 EHICLE	 THER	*******	TOTAL
1.	RESIDENTIAL BUILDER	\$ -	\$ 35,052	\$ -	\$	-	\$	248,388	\$ -	\$ 4,232	\$ -	\$	287,672
2.	MULTI-FAMILY RESIDENTIAL BLDR		-	-		-		-	-	-	-	\$	-
3.	APPLIANCE REPLACEMENT	-	122,676	-		-		538,734	-	4,221	-	\$	665,631
4.	DEALER PROGRAM	-	-	-				-	-	-	-	\$	-
5.	GAS APPLIANCES IN SCHOOLS	-	-	-		-		-	-	-	-	\$	-
6.	RES PROPANE CONVERSION	-	-	-		-		1,437	-	-	-	\$	1,437
7.	RES WATER HEATER RETENTION	-	52,572	-		-		1,705,153	-	-	-	\$	1,757,725
8.	RES CUT AND CAP ALTERNATIVE	-		-		-		5,104	-	•	-	\$	5,104
9.	COMM/IND CONVERSION	-	280,968			-		286,668	-	22,522	-	\$	590,157
10.	COMM/IND ALTERNATIVE TECH.	-	-	-		-		-	-	2,959	-	\$	2,959
	COMMON COSTS		 224,724			750,000		-	 	 20,476	 230,676	\$	1,225,876
то	TAL ALL PROGRAMS	-	715,992	-		750,000		2,785,484	-	54,409	230,676		4,536,561
LES	SS: AMOUNT IN RATE BASE	*	 •					~	 	 	 		<u> </u>
	COVERABLE CONSERVATION PENDITURES	<u>\$</u>	\$ 715,992	\$	\$	750,000	\$	2,785,484	\$ 	\$ 54,409	\$ 230,676	<u>\$</u> _	4,536,561

SCHEDULE C-3 PAGE 1 OF 5 EXHIBIT NO. Revised MB-2

COMPANY: FLORIDA CITY GAS

(A DIVISION OF PIVOTAL UTILITY HOLDINGS, INC.)

DOCKET NO. 120004-GU

Page 4 of 18

CONSERVATION PROGRAM COSTS BY COST CATEGORY FOR THE PERIOD JANUARY 2012 THROUGH DECEMBER 2012 SEVEN MONTHS ACTUAL AND FIVE MONTHS ESTIMATED

		CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1.	RESIDENTIAL BUILDER									
l	A. ACTUAL (7 months)	5 -	\$ 63,899	\$ -	\$ -		\$ -	\$ 2,737		\$ 116,500 33,600
	B. ESTIMATED (5 months)		11,340				***************************************	1,915 4,652		
	C. TOTAL		75,239		*	70,209	-	4,052		150,100
2.	MULTI-FAMILY RESIDENTIAL BLDR									
	A. ACTUAL (7 months)		-	-	-	-	-	-	-	-
	B. ESTIMATED (5 months)	MA.		*	4	*	*			
	C. TOTAL		-		-	*			*	
3.	APPLIANCE REPLACEMENT									
1	A. ACTUAL (7 months)	-	64,065		331	143,862		2,729	-	210,987
	B. ESTIMATED (5 months)	-	39,690			159,400		1,910		201,000
	C. TOTAL		103,755	*	331	303,262		4,639		411,987
4.	DEALER PROGRAM									
1	A. ACTUAL (7 months)		-						-	- 1
	B. ESTIMATED (5 months)	-				-				
	C. TOTAL	-			-	_		-	-	
5.	GAS APPLIANCES IN SCHOOLS									
	A. ACTUAL (7 months)		-	-	-	-	-	-	_	.
	B. ESTIMATED (5 months)	-	-			-		-		
	C. TOTAL					-				
6.	RES PROPANE CONVERSION									
	A. ACTUAL (7 months)	-	un.	-	-	-	-	-	-	_
1	B. ESTIMATED (5 months)	-	-		*	3,125				3,125
	C. TOTAL				-	3,125	-			3,125
	SUB-TOTAL	<u>s -</u>	\$ 178,994	<u>\$</u>	\$ 331	\$ 376,596	<u>s -</u>	\$ 9,291	<u>\$</u>	\$ 565,212

SCHEDULE C-3 PAGE 2 OF 5 EXHIBIT NO. Revised MB-2

COMPANY: FLORIDA CITY GAS

(A DIVISION OF PIVOTAL UTILITY HOLDINGS, INC.)

DOCKET NO. 120004-GU

Page 5 of 18

CONSERVATION PROGRAM COSTS BY COST CATEGORY FOR THE PERIOD JANUARY 2012 THROUGH DECEMBER 2012 SEVEN MONTHS ACTUAL AND FIVE MONTHS ESTIMATED

		CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	<u>OTHER</u>	TOTAL
	SUB-TOTAL - PREVIOUS PAGE	\$ -	\$ 178,994	\$ -	\$ 331	\$ 376,596	\$ -	\$ 9,291	\$ -	\$ 565,212
7.	RES WATER HEATER RETENTION									
	A. ACTUAL (7 months) B. ESTIMATED (5 months)	-	- 17,010	-		975,806 846,250	-	-	-	975,806 863,260
	C. TOTAL		17,010			1,822,056				1,839,066
8.	RES CUT AND CAP ALTERNATIVE									
	A. ACTUAL (7 months) B. ESTIMATED (5 months)	-	-		-	2,283 3,000	-	-	-	2,283 3,000
	C. TOTAL					5,283				5,283
9.	COMM/IND CONVERSION									
	A. ACTUAL (7 months) B. ESTIMATED (5 months)	_	121,088 92,705	-		238,011 91,079	-	14,558 10,160	-	373,657 193,944
	C. TOTAL		213,793			329,090		24,718		567,601
10.	COMM/IND ALTERNATIVE TECH.									
	A. ACTUAL (7 months) B. ESTIMATED (5 months)				-	-	-	1,930 1,350		1,930 1,350
	C. TOTAL							3,280		3,280
	COMMON COSTS									
	A. ACTUAL (7 months) B. ESTIMATED (5 months)	-	106,081 53,560	-	237,664 339,925	-	•	14,745 7,720	79,354 118,035	437,844 519,240
	C. TOTAL		159,641		577,589			22,465	197,389	957,084
	TOTAL		\$ 619,438	<u>s</u>	\$ 577,920	\$ 2,533,025	\$ -	\$ 59,754	\$ 197,389	\$ 3,937,526

SCHEDULE C-3 PAGE 3 OF 5 Revised MB-2

COMPANY: FLORIDA CITY GAS

(A DIVISION OF PIVOTAL UTILITY HOLDINGS, INC.)

DOCKET NO 120004-GU

Page 6 of 18

CONSERVATION PROGRAM COSTS - EXPENSES BY MONTH FOR THE PERIOD JANUARY 2012 THROUGH DECEMBER 2012 SEVEN MONTHS ACTUAL AND FIVE MONTHS ESTIMATED

DESCRIPTION	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	TOTAL
1. RESIDENTIAL BUILDER	21,979	12,466	10,000	13,228	19,200	11,305	28,322	6,720	6,720	6,720	6,720	6,720	150,099
2. MULTI-FAMILY RESIDENTIAL BLDR	-	-	-	-	-	-	-	-	•	-	-	-	-
3. APPLIANCE REPLACEMENT	36,177	29,378	30,380	19,113	41,063	25,505	29,371	40,200	40,200	40,200	40,200	40,200	411,988
4. DEALER PROGRAM	-	-	-	-	-	-	-	-		-	-	-	-
5. GAS APPLIANCES IN SCHOOLS	-	-	-	-	-	-	-	-	-	-	-	-	-
6. RES PROPANE CONVERSION	-	-	-	-	-	-	-	625	625	625	625	625	3,125
7. RES WATER HEATER RETENTION	153,209	94,281	141,763	99,195	137,427	177,359	172,571	172,652	172,652	172,652	172,652	172,652	1,839,066
8. RES CUT AND CAP ALTERNATIVE	206	1,252	620	-	-	205	-	600	600	600	600	600	5,283
9. COMM/IND CONVERSION	21,123	28,868	25,811	18,623	25,616	220,758	32,859	34,863	34,863	41,406	41,406	41,406	567,601
10. COMM/IND ALTERNATIVE TECH.	251	237	224	365	319	241	291	270	270	270	270	270	3,280
COMMON COSTS	114,914	41,968	35,008	23,526	46,561	128,548	47,319	131,048	74,048	70,048	170,048	74,048	957,084
TOTAL ALL PROGRAMS	347,859	208,450	243,806	174,049	270,186	563,923	310,734	386,978	329,978	332,521	432,521	336,521	3,937,526
LESS: AMOUNT IN RATE BASE						-					-		
NET RECOVERABLE	\$ 347,859	\$ 208,450	\$ 243,806	\$ 174,049	\$ 270,186	\$ 563,923	\$ 310,734	\$ 386,978	\$ 329,978	\$ 332,521	\$ 432,521	\$ 336,521	\$ 3,937,526

SCHEDULE C-3 PAGE 4 OF 5

SCHEDULE C-3 PAGE 4 OF 5

Revised MB-2 COMPANY: FLORIDA CITY GAS

(A DIVISION OF PIVOTAL UTILITY HOLDINGS, INC.)

DOCKET NO. 120004-GU

Page 7 of 18

ENERGY CONSERVATION COST RECOVERY ADJUSTMENT FOR THE PERIOD JANUARY 2012 THROUGH DECEMBER 2012 SEVEN MONTHS ACTUAL AND FIVE MONTHS ESTIMATED

	CONSERVATION REVENUES	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	TOTAL
1.	RCS AUDIT FEE OTHER PROG. REVS.	\$ - \$	•	•		•	-	\$ -	-	-	- \$	-	\$ -	
3.	CONSERV. ADJ REVS. TOTAL REVENUES	(586,204)	(535,019) (535,019)	(521,560)	(488,828) (488,828)	(468,291) (468,291)	(444,120) (444,120)	(426,554)	(280,605)	(179,750)	(200,655)	(205,195) (205,195)	(257,123)	(4,593,904) (4,593,904)
5.	PRIOR PERIOD TRUE- UP NOT APPLICABLE TO THIS PERIOD	89,673	89,673	89,673	89,673	89,673	89,673	89,673	89,673	89,673	89,673	89,673	<u>89,673</u>	1,076,076
6.	CONSERV. REVS. APPLICABLE TO THE PERIOD	(496,531)	(445,346)	(431,887)	(399,155)	(378,618)	(354,447)	(336,881)	(190,932)	(90,077)	(110,982)	(115,522)	(167,450)	(3,517,828)
7.	CONSERV. EXPS.	347,859	208,450	243,806	174,049	270,186	563,923	310,734	386,978	329,978	332,521	432,521	336,521	3,937,526
8.	TRUE-UP THIS PERIOD	(148,672)	(236,896)	(188,081)	(225,105)	(108,432)	209,475	(26,147)	196,046	239,901	221,539	316,999	169,071	419,698
9.	INTEREST PROV. THIS PERIOD	57	61	37	8	(18)	(24)	(26)	(27)	(11)	6	27	46	135
10). TRUE-UP AND INTEREST PROV. BEG. OF MONTH	1,076,076	837,788	511,280	233,563	(81,208)	(279,331)	(159,553)	(275,398)	(169,052)	(18,835)	113,036	340,390	
11	. PRIOR TRUE-UP COLLECTED OR (REFUNDED)	(89,673)	(89,673)	(89,673)	(89,673)	(89,673)	(89,673)	(89,673)	(89,673)	(89,673)	(89,673)	(89,673)	(89,673)	(1,076,076)
12	. TOTAL NET TRUE-UP	\$ 837,788	\$ 511,280 \$	233,563	\$ (81,208)	\$ (279,331)	\$ (159,553)	\$ (275,398)	\$ (169,052)	\$ (18,835) \$	113,036 \$	340,390	\$ 419,833	\$ 419,833

SCHEDULE C-3 PAGE 5 OF 5 Revised MB-2

COMPANY: FLORIDA CITY GAS

(A DIVISION OF PIVOTAL UTILITY HOLDINGS, INC.)

DOCKET NO. 120004-GU

Page 8 of 18

CALCULATION OF TRUE-UP AND INTEREST PROVISION FOR THE PERIOD JANUARY 2012 THROUGH DECEMBER 2012 SEVEN MONTHS ACTUAL AND FIVE MONTHS ESTIMATED

INTEREST PROVISION	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	TOTAL
1. BEGINNING TRUE-UP	\$ 1,076,076 \$	837,788 \$	5 511,280 \$	233,563	\$ (81,208) \$	(279,331) \$	(159,553) \$	(275,398) \$	(169,052) \$	(18,835) \$	113,036	\$ 340,390	
2. ENDING TRUE-UP BEFORE INTEREST	837,731	511,219	233,525	(81,215)	(279,313)	(159,528)	(275,372)	(169,025)	(18,824)	113,031	340,362	419,788	
3. TOTAL BEGINNING & ENDING TRUE-UP	1,913,807	1,349,007	744,805	152,347	(360,521)	(438,859)	(434,925)	(444,424)	(187,876)	94,196	453,399	760,177	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	\$ 956,903 \$	674,504	372,403 \$	76,174	\$ (180,260) \$	(219,430) \$	(217,462) \$	(222,212) \$	(93,938) \$	47,098	226,699	\$ 380,089	
5. INTEREST RATE FIRST DAY OF REPORTING MONTH	0.070%	0.080%	0.130%	0.110%	0.130%	0.120%	0.150%	0.140%	0.140%	0.140%	0.140%	0.140%	
6. INTER. RATE - FIRST DAY SUBSEQUENT MONTH	<u>0.080</u> %	<u>0.130</u> %	0.110%	0.130%	<u>0.120</u> %	<u>0.150</u> %	0.140%	0.140%	<u>0.140</u> %	<u>0,140</u> %	<u>0.140</u> %	<u>0.140</u> %	
7. TOTAL (SUM LINES 5 & 6)	<u>0.150</u> %	0.210%	0.240%	0.240%	0.250%	0.270%	0.290%	0.280%	0.280%	0.280%	0.280%	0.280%	
8. AVG. INTEREST RATE (LINE 7 TIMES 50%)	0.075%	0.105%	0.120%	0.120%	0.125%	0.135%	0.145%	0.140%	0.140%	0.140%	0.140%	0.140%	
9. MONTHLY AVG INTEREST RATE	0.006%	0.009%	0.010%	0.010%	0.010%	0.011%	0.012%	0.012%	0.012%	0.012%	0.012%	0.012%	
10. INTEREST PROVISION	\$ 57 \$	61 9	37 \$	8	\$ (18) \$	(24) \$	(26) \$	(27) \$	(11) \$	6 5	27	\$ 46	\$ 1

Revised EXHIBIT No. MB-2 Florida City Gas A Division of Pivotal Utility Holdings, Inc. DOCKET NO. 120004-GU Page 9 of 18

CITY GAS COMPANY OF FLORIDA

Schedule C-5 PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL BUILDER - PROGRAM 1

DESCRIPTION: The Residential Builder Program is designed to increase the overall energy

efficiency in the residential new construction market by promoting energy-efficient natural gas appliances in residences that would qualify for the RS rates. The program offers builders and developers incentives in the form of cash allowances to assist in defraying the additional costs associated with the installation of natural gas supply lines, house piping, venting and natural

gas appliances.

PROGRAM ALLOWANCES:

Gas Storage Tank Water Heating	\$350
Gas High Efficiency Storage Tank Water Heating (82% AFUE+)	400
Gas Tankless Water Heating	550
Gas Heating	500
Gas Cooking	150
Gas Clothe Drying	100

REPORTING PERIOD: January 2012 through July 2012

PROGRAM SUMMARY:

Program costs for the period were \$116,500

Revised EXHIBIT No. (MB-2)
Florida City Gas
A Division of Pivotal Utility Holdings, Inc.
DOCKET NO. 120004-GU
Page 10 of 18

CITY GAS COMPANY OF FLORIDA

Schedule C-5 PROGRAM PROGRESS REPORT

NAME: MULTI-FAMILY RESIDENTIAL BUILDER - PROGRAM 2

DESCRIPTION: The Multi-Family Residential Builder Program is designed to increase

overall energy efficiency in the multi-family new construction market by promoting energy-efficient natural gas in multi-unit residences qualifying

for the Company's CS rates.

PROGRAM ALLOWANCES:

See Program Summary

REPORTING PERIOD: January 2012 through July 2012

PROGRAM SUMMARY:

Program ended in February 2007 - Multi-Family developments are included in the Residential New Construction Program.

Revised EXHIBIT No. (MB-2) Florida City Gas A Division of Pivotal Utility Holdings, Inc. DOCKET NO. 120004-GU Page 11 of 18

CITY GAS COMPANY OF FLORIDA

Schedule C-5 PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM 3

DESCRIPTION: The Residential Appliance Replacement Program is designed to promote the

replacement of inefficient non-natural gas residential appliances with energy efficient natural gas appliances. The Program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the installation of efficient natural gas appliances.

PROGRAM ALLOWANCES:

Gas Storage Tank Water Heating	\$550
Gas High Efficiency Storage Tank Water Heating (82% AFUE+)	550
Gas Tankless Water Heating	675
Gas Heating	725
Gas Cooking	200
Gas Clothe Drying	150

REPORTING PERIOD: January 2012 through July 2012

PROGRAM SUMMARY:

Program costs for the period were \$210, 988

Revised EXHIBIT No. (MB-2) Florida City Gas A Division of Pivotal Utility Holdings, Inc. DOCKET NO. 120004-GU Page 12 of 18

CITY GAS COMPANY OF FLORIDA

Schedule C-5 PROGRAM PROGRESS REPORT

NAME:	DEAL	EP.	PROGRAM 4	A
NAIVIE:	DEAL	_ER -	PROGRAM	4

DESCRIPTION: The

The Dealer Program is designed to encourage the replacement of non-gas appliances with energy efficient natural gas appliances through appliance dealers and contractors. The program offers incentives to the dealers and

contractors.

PROGRAM ALLOWANCES:

Furnace
Water Heater
Range
Dryer

REPORTING PERIOD: January 2012 through July 2012

PROGRAM SUMMARY:

This program was discontinued in February 1998 with Order #PSC-98-0154-GOF-GU granting the new programs.

Revised EXHIBIT No. MB-2 Florida City Gas A Division of Pivotal Utility Holdings, Inc. DOCKET NO. 120004-GU Page 13 of 18

CITY GAS COMPANY OF FLORIDA

Schedule C-5 PROGRAM PROGRESS REPORT

NAME: GAS APPLIANCES IN SCHOOLS - PROGRAM 5

DESCRIPTION: The Gas Appliances in Schools Program is designed to promote natural gas

appliances where cost-efficient, in Home Economic Departments in schools located in our Company's service area. The program provides teaching assistance on energy conservation and on the use, care, and safety of natural

gas appliances through a Company-employed home economist.

REPORTING PERIOD: January 2012 through July 2012

PROGRAM SUMMARY:

Program costs for the period were \$0.

Revised EXHIBIT No. MB-2 Florida City Gas A Division of Pivotal Utility Holdings, Inc. DOCKET NO. 120004-GU Page 14 of 18

CITY GAS COMPANY OF FLORIDA

Schedule C-5 PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL PROPANE CONVERSION - PROGRAM 6

DESCRIPTION: The Residential Propane Conversion Program is designed to promote the

conversion of existing residential propane appliances to utilize efficient natural gas. The program offers incentives in the form of cash allowances

to residential consumers to assist in defraying the additional costs associated with the conversion of their existing propane appliances to

utilize natural gas.

PROGRAM ALLOWANCES:

Furnace	\$200
Water Heater	100
Dryer	50
Range	25

REPORTING PERIOD: January 2012 through July 2012

PROGRAM SUMMARY:

Program costs for the period were \$0

Revised EXHIBIT No. MB-2 Florida City Gas A Division of Pivotal Utility Holdings, Inc. DOCKET NO. 120004-GU Page 15 of 18

CITY GAS COMPANY OF FLORIDA

Schedule C-5 PROGRAM PROGRESS REPORT

NAME:

RESIDENTIAL WATER HEATER RETENTION - PROGRAM 7

DESCRIPTION:

The Residential Water Heater Retention Program is designed to promote the retention of energy efficient natural gas water heaters in existing residential structures. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the purchase and installation of energy efficient natural gas appliances.

PROGRAM ALLOWANCES:

Gas Storage Tank Water Heating	\$350
Gas High Efficiency Storage Tank Water Heating (82% AFUE+) .	400
Gas Tankless Water Heating	550
Gas Heating	500
Gas Cooking	100
Gas Clothe Drying	100

REPORTING PERIOD: January 2012 through July 2012

PROGRAM SUMMARY:

Program costs for the period were \$975,806

Revised EXHIBIT No. MB-2 Florida City Gas A Division of Pivotal Utility Holdings, Inc. DOCKET NO. 120004-GU Page 16 of 18

CITY GAS COMPANY OF FLORIDA

Schedule C-5 PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL CUT AND CAP - PROGRAM 8

DESCRIPTION: The Residential Cut and Cap Program is designed to encourage the

re-activation of existing residential service lines that are scheduled to be cut off and capped. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the purchase and/or lease and the

installation of energy efficient natural gas appliances.

PROGRAM ALLOWANCES:

Service re-activation.....\$200

REPORTING PERIOD: January 2012 through July 2012

PROGRAM SUMMARY:

Program costs for the period were \$2,283

Revised EXHIBIT No. MB-2 Florida City Gas A Division of Pivotal Utility Holdings, | DOCKET NO. 120004-GU Page 17 of 18

CITY GAS COMPANY OF FLORIDA

Schedule C-5 PROGRAM PROGRESS REPORT

NAME:	COMMERCIAL/INDUSTRIAL	CONVERSION -	 PROGRAM 9

DESCRIPTION: The Commercial/Industrial Conversion Program is designed to promote

the conversion of commercial and industrial inefficient non-gas equipment to energy efficient natural gas. The program offers incentives in the form of cash allowances to existing commercial and industrial businesses located in existing structures, to assist in defraying the incremental first costs associated with the installation of natural gas supply lines, internal

piping, venting and equipment.

PROGRAM ALLOWANCES:

REPORTING PERIOD: January 2012 through July 2012

PROGRAM SUMMARY:

Program costs for the period were \$373,657

Revised EXHIBIT No. MB-2
Florida City Gas
A Division of Pivotal Utility Holdings, Inc.
DOCKET NO. 120004-GU
Page 18 of 18

CITY GAS COMPANY OF FLORIDA

Schedule C-5 PROGRAM PROGRESS REPORT

NAME: COMMERCIAL/INDUSTRIAL ALTERNATIVE TECHNOLOGY INCENTIVE - PROGRAM 10

DESCRIPTION: The Commercial/Industrial Alternative Technology Incentive Program (ATI)

is designed to encourage commercial and industrial business owners to install alternate technologies that utilize natural gas that are not covered by one of the other City Gas Energy Conservation Programs, but which cost-effectively reduce the total utility expense of the business. The program offers incentives based on the cost-effectiveness under a life-cycle analysis

utilizing a computerized energy consumption simulation model.

PROGRAM ALLOWANCES:

Payback period of three years subject to a maximum incentive of three times the projected incremental annualized margin.

REPORTING PERIOD: January 2012 through July 2012

PROGRAM SUMMARY:

Program costs for the period were \$1,930