

Maria J. Moncada Principal Attorney Florida Power & Light Company 700 Universe Boulevard Juno Beach, FL 33408-0420 561-304-5795 (561) 691-7135 (Facsimile) E-mail: maria.moncada@fpl.com

August 1, 2013

VIA HAND DELIVERY

Ms. Ann Cole, Director Division of the Commission Clerk and Administrative Services Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850

REDACTED

Docket No. 130002-EG

Dear Ms. Cole:

I enclose for filing in the above docket an original and seven (7) copies of Florida Power & Light Company's ("FPL") Request for Confidential Classification of Materials Provided Pursuant to Audit No. 13-004-4-3. The original includes Exhibits A, B (two copies), C and D. The seven copies do not include copies of the Exhibits.

Exhibit A consists of the confidential documents, and all the information that FPL asserts is entitled to confidential treatment has been highlighted. Exhibit B is an edited version of Exhibit A, in which the information FPL asserts is confidential has been redacted. Exhibit C is a justification table in support of FPL's Request for Confidential Classification. Exhibit D contains two affidavits in support of FPL's Request for Confidential Classification. included in this filing is a compact disc containing FPL's Request for Confidential Classification and Exhibit C, in Microsoft Word format.

Please contact me if you or your Staff has any questions regarding this filing.

Sincerely,

Maria J. Moncada

Enclosure

Counsel for Parties of Record (w/ copy of FPL's Request for Confidential Classification)

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: Energy Conservation Cost Recovery

Clause

Docket No: 130002-EI

Date: August 1, 2013

FLORIDA POWER & LIGHT COMPANY'S REQUEST FOR CONFIDENTIAL CLASSIFICATION OF MATERIALS PROVIDED PURSUANT TO AUDIT NO. 13-004-4-3

Pursuant to Section 366.093, Florida Statutes (2012) ("Section 366.093"), and Rule 25-22.006, Florida Administrative Code (2012) ("Rule 25-22.006"), Florida Power & Light Company ("FPL") requests confidential classification of certain material provided to the Staff of the Florida Public Service Commission ("Staff") pursuant to Audit Control No. 13-004-4-3 ("the Audit"). In support of this request, FPL states as follows:

- 1. During the Audit, FPL provided Staff with various confidential documents. By letter dated July 18, 2013, Staff indicated its intent to retain certain audit work papers. Pursuant to Rule 25-22.006(3)(a), FPL was given 21 days from the date of the letter to file a formal request for confidential classification with respect to the work papers. Accordingly, FPL files this Request for Confidential Classification to maintain continued confidential handling of the confidential work papers.
 - 2. The following exhibits are included with and made a part of this request:
- a. Exhibit A consists of a copy the confidential documents, on which all information that is entitled to confidential treatment under Florida law has been highlighted.
- b. Exhibit B consists of a copy of the confidential documents, on which all information that is entitled to confidential treatment under Florida law has been redacted.
- c. Exhibit C is a table that identifies the specific line and page references to the confidential materials for which FPL seeks confidential treatment. The table also references

the specific statutory bases for confidentiality and the affiants who support the requested classification.

- Exhibit D consists of the affidavits of Antonio Maceo and Anita Sharma.
- 3. FPL submits that the highlighted information in Exhibit A is proprietary confidential business information within the meaning of Section 366.093(3). This information is intended to be and is treated by FPL as private, and its confidentiality has been maintained. Pursuant to Section 366.093, such information is entitled to confidential treatment and is exempt from the disclosure provisions of the public records law. Thus, once the Commission determines that the information in question is proprietary confidential business information, the Commission is not required to engage in any further analysis or review such as weighing the harm of disclosure against the public interest in access to the information.
- 4. As the affidavit included in Exhibit D indicates, some documents contain or constitute internal auditing controls and reports of internal auditors or information relating to internal auditing reports issued in 2012. Such information is protected by Section 366.093(3)(b).
- 5. Additionally, some information contains competitively sensitive information, the disclosure of which could impair the competitive business of the provider of the information. Specifically, some of the information contains information related payroll, pension and welfare rates. Additionally, information pertains to negotiated terms with third party vendors for equipment and services related to FPL's implementation of demand side management and conversation programs. Such information is protected by Section 366.093(3)(d)(e).
- 6. Some documents contain customer-specific account information, which if disclosed would impair FPL's competitive interests or those of its vendors. It is FPL's corporate policy not to disclose customer-specific information. This policy includes, but is not limited to:

customer names, addresses, telephone numbers, account numbers, rates, billing determinants

(kW and kWh usage), conservation savings in kW, kWh and bills. FPL treats such information

as confidential and does not disclose it, except as required by law, to entities or persons other

than the customer absent the customer's consent. Such information is protected by Section

366.093(3)(e).

7. Upon a finding by the Commission that the information highlighted in Exhibit A,

and referenced in Exhibit C, is proprietary confidential business information, the information

should not be declassified for a period of at least eighteen (18) months and should be returned to

FPL as soon as the information is no longer necessary for the Commission to conduct its

business. See § 366.093(4), Fla. Stat. (2012).

WHEREFORE, for the above and foregoing reasons, as more fully set forth in the

supporting materials and affidavits included herewith, Florida Power & Light Company

respectfully requests that its Request for Confidential Classification be granted

Respectfully submitted,

Maria J. Moncada

Principal Attorney

Florida Power & Light Company

700 Universe Boulevard

Juno Beach, FL 33408

Telephone: (561) 304-5795

Facsimile: (561) 691-7135

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Email: maria.moncada@fpl.com

By:

Maria J. Moncada

Fla. Bar No. 0773301

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CERTIFICATE OF SERVICE DOCKET NO. 130002-EG

I HEREBY CERTIFY that a true and correct copy of the foregoing Request for Confidential Classification* was served electronically this 1st day of August, 2013 to the following:

Lee EngTan, Esq.
Office of General Counsel
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850
Ltan@psc.state.fl.us

Office of Public Counsel
J. R. Kelly, Esq.
Patricia Ann Christensen, Esq.
C. Rehwinkel, Esq.
c/o The Florida Legislature
111 West Madison St., Room 812
Tallahassee, FL 32399-1400
Kelly.jr@leg.state.fl.us
Christensen.patty@leg.state.fl.us
Rehwinkel.charles@leg.state.fl.us

Beggs & Lane Law Firm
Jeffrey Stone, Esq./Russell Badders, Esq./
Steven Griffin, Esq.
Attorneys for Gulf Power Company
501 Commendencia Street
Pensacola, FL 32502-5953
jas@beggslane.com
rab@beggslane.com
srg@beggsland.com

Ausley Law Firm
James Beasley, Esq.
J. Jeffrey Wahlen, Esq.
Attorneys for Tampa Electric Company
(TECO)
P.O. Box 391
Tallahassee, FL 32302
jbeasley@ausley.com
jwahlen@ausley.com

James W. Brew, Esq.
F. Alvin Taylor, Esq.
Attorneys for White Springs Agricultural Chemicals, Inc.
Brickfield, Burchette, Ritts & Stone, P.C.
1025 Thomas Jefferson St., NW
Eighth Floor, West Tower
Washington, DC 20007
jbrew@bbrslaw.com
ataylor@bbrslaw.com

Jon C. Moyle, Jr., Esq. Moyle Law Firm, P.A. Attorneys for Florida Industrial Power Users Groups (FIPUG) 118 North Gadsden Street Tallahassee, FL 32301 jmoyle@moylelaw.com Beth Keating, Esq.
Gunster Firm
Attorneys for FPUC
215 So. Monroe St., Suite 618
Tallahassee, Florida 32301- 1804
bkeating@gunster.com

Duke Energy Florida, Inc.
John T. Burnett, Esq.
Diane Triplett, Esq.
P.O. Box 14042
St. Petersburg, FL 33733-4042
John.burnett@pgnmail.com
Dianne.triplet@pgnmail.com

George Cavros, Esq.
Attorney for SACE
120 E. Oakland Park Blvd., Ste 105
Fort Lauderdale, FL 33334
George@cavros-law.com

Maria J. Moncada

^{*} The exhibits to this Request are not included with the service copies, but copies of Exhibits B, C and D are available upon request.

EXHIBIT A

CONFIDENTIAL FILED UNDER SEPARATE COVER

EXHIBIT B

REDACTED COPIES

REDACTED

Florida Power & Light
Electric Conservation
Dkt. 130002-EG, ACN 13-004-4-3
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SC CONSERVATION AUDIT

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2012 AUDIT REPORTS
PSC Request #1

January 1, 2012 through December 31, 2012.

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PSC CONSERVATION AUDIT

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FPSC CONSERVATION AUDIT

2012 REPORTS (CONT...)
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2012 REPORTS (CONT...) PAGE FOUR

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REDACTED VERSION OF CONFIDENTIAL DOCUMENTS

Conservation Audit Workpaper Number 9-1

[Pages 1 through 2]

Internal Audit Notes

REDACTED VERSION OF CONFIDENTIAL DOCUMENTS

Conservation Audit Workpaper Number 9-2

[Page 1]

Internal Audit Notes

REDACTED VERSION OF CONFIDENTIAL DOCUMENTS

Conservation Audit Workpaper Number 9-3

[Pages 1 through 2]

Internal Audit Notes





CONFIDENTIAL

945 Hornet Drive Hazelwood, MO 63042 www.Aclara.com

314.895,6400 314.805.6463 fax

INVOICE

INVOICE DATE: 8/29/2012

INVOICE NO:

11003324 RI

DUE DATE:

10/15/2012

PACKLIST:

104807

Sold To:

Florida Power & Light

P.O. Box 029950

Miami FL 33102-9950

Ship To: Florida Power & Light

SXV-086800

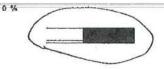
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REMIT TO: ACLARA TECHNOLOGIES LLC

P.O. BOX 840145

KANSAS CITY, MO, 64184-0145

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945 Hornet Drive Hazelwood, MO 63042 vvvv.Aclara.com

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INVOICE DATE: 8/27/2012

INVOICE NO:

11003295 RI

DUE DATE:

10/13/2012

PACKLIST:

104806

Sold To:

Florida Power & Light

P.O. Box 029950

INVOICE

Mlaml FL 33102-9950

Ship To: Florida Power & Light

SXV-086800

6001 NW 70th Avenue

Miami FL 33166

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STM REC CHGS

13-MRDG HIST

FPL AMT

BILLING HISTORY ELEC/OL BILL DETAIL 03/01/13 10:31:29 ASM2 10/13/94 3/085/ 9Y11581 PH (561)597-6200 SPEC S S/T# XX-XXXXXX CCIN PWQ FL 34956 M OLDBA: TNDTANTOWN 11/02/12 SVC TO 12/04/12 3 085 READ TYPE SVC FROM R/R/R ---- DEMAND --------- BILL DETAIL -----0.00 ACTUAL BILLING ON-PEAK 47,794.42 ✓RTP CHGS BASE AMT CURT/CDR CR 0.00 GROSS RCT TAX 3,432.29 0 22579 0 CURTAILMENT . . 0 TRANS CR 0.00 FRANCHISE FEE 0.00 ECC ADJ 7 5,520 36 FL SALES TAX 0 MUNICIPAL TAX 0.00 MAXIMUM 9,610.42 0.00 GRN PWR CHG 2,944.77 ELECTRIC AMT 59,826.42 BILL COMP AMT 17,670.07 BB AMOUNT 0.00 146,902.08 ----- THIS YEAR -----ECRC CHG 0.00 SVC DYS 32 BIL DYS 30 FUEL CHG LMIS CRDT DYS CAPACITY CHG 0.00 53,815 0.00 BB DEFER BAL COSP CHG 0.00 KWH/DAY

NEXT TYPE A FIND RTP ADMIN CHG 0.00

15-COMPNT DTL 16-BUS BRKDWN 17-HI BILL

133,859.37

20-MKT SVC DTL 21-OL BRKDWN 22-STRM RECOV

103.33 TOT FAC RNTL

18-READ/VERIFY NEWS FACT

1722087

GWA 90

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CONFIDENTIAL

AUDIT REQUEST NO.

Date: 3/1/2013 Time: 10:31:32 AM

- CONFIDENTIAL CAPACITY AUDIT REQUEST NO. 7

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BILL DATE : 12/06/12 FLORIDA POWER & LIGHT STANDBY RATE BILLING SYSTEM - SUMMARY OF CUSTOMER CHARGES FOR DEC. 2012 CUSTOMER NUMBER : NAME: TYPE: SST-1 (STANDBY ONLY) SERVICE TO : 12/04/12 1,451.71 CONTRACT KW CHARGE ____ \$ 0.00 (22,579 a \$0.00) DEMAND CHARGE 15,723.80 (GREATER OF A OR B) A) SUMM DAILY DEMAND CHRG : \$15,723.80 (54,220 a \$0.29) B) RESERVATION DEMAND CHRG : \$3,796.58 (3,686 @ \$1.03) CSD - MAX ON PK KW ____ \$ 19,459.79 / (18,893 a \$1.03) Endr 41-2 pd ON PK KWH CHARGE ____ \$ 2,483.84 V (383,309 a \$0.00648) OFF PK KWH CHARGE ____ \$ 8,675.28 (1,338,778 à \$0.00648) TRANSFORMER RIDER CREDIT \$ 0.00 FUEL CHARGES : (BASED ON GSLDT-3 FUEL CHARGES) ON PK FUEL \$ 16,597.28 (383,309 a \$0.04330) 43,229.14 / OFF PK FUEL \$ (1,338,778 @ \$0.03229) TOTAL (BASE + FUEL) \$ 107,620.84

SUPPLEMENTAL CHARGES Total Base & Fuel Charges 5107,620.84 ON PK KW CHARGE ____ \$ Standby 0.06 54220 ECCR DDC ON PK KWH CHARGE _____ \$ 0.00 0.12 \$442.32 3686 X ECCR RDD \$0.00171 1722086 ECRC OFF PK KWH CHARGE \$ 0.00 18893 ECCR CSD OTAL REGULAR KWH CHARGE ____ \$ 0.00 CPRC 3686 54220 5,520,36 MAX DEMAND CHARGE ____ \$ 0.00 0.39 0.19 \$10,301.80 \$1,437.54 \$10,301.80 TRANSFORMER RIDER CREDIT \$ 0.00 \$7,368.27 0.39000 18893 CSD CURTAIL CREDIT ____ \$ 0.00 \$0.00 0.00000 54220 OBC FUEL CHARGES : 0.000000 \$0.00 1722086 Storm Chg ON PK FUEL \$ 0.00 0.00005 \$103.33 1722086 OFF PK FUEL \$ Strm Bond Repay Chrg 0.00 50.00 0.00000 1722086 0.00 Strm Bond Chrg Tx REGULAR FUEL ____ \$133,859,37 TOTAL (BASE + FUEL) \$ 0.00 0.00 Electric Service Amount TOTALS \$ 107,620.84 (STANDBY AND SUPPLEMENTAL) COMBINED CHARGES TOTAL FUEL CHARGES: \$59,826.42 TOTAL FPL CHARGES: \$47,794.42 TOTAL ON PK KWH: 383,309 TOTAL KWH: 1,722,087 28 pg 3 greater of Daily Deman Chane

2-2 p

CONFIDENTIAL AUDIT REQUEST NO. **Bill Calculator** Account 10/26/2011 Month/Year: address On Peak kWh 180936 OnPk Max Demand 09/27/11 - 10/26/11 Off-Peak kWh Not all days have OnPk 263697 Ratchet amount highest Contract Standby Demand (CSD) 11487 within the last 23 months 252 Max On-Peak Demand 9555 Max OnPk for the Month 3360 Sum of Daily on-peak Demand 35595 Refer to 5229 1113 SST-1T Rate Structure (April - Oct 2012) 567 \$1,451.71 \$1,451.71 5019 Customer Charge 6993 **Energy Charges** factor basis . 567 \$0.006280 On-peak kWh 180,936 \$1,136.28 1176 Off-peak kWh \$0.006280 263,697 \$1,656.02 \$2,792.30 63 Total kWh 444,633 21 9555 Demand Charges: The greater of "Sum of Daily demands" & "reservation demand charge" + "CSD - OnPeak demand" 1134 546 Sum of Daily On-Peak Demands 35595 \$10,322.55 35595 \$0.290000 \$10,322.55 Reservation Demand Charge \$1.030000 9555 \$9,841.65 1932 Demand = 1932 CSD - OnPeak KWD \$1,030000 \$1,989.96 \$1,989.96 Contract Kwd (11487) minus Max OnPk for the Month (9555) Contract KW Charge 11487 - 9555 = 1932 \$0.000000 11487 \$0.00 \$0.00 **DEMAND Charge** \$0.290000 35595 \$10,322.55 \$12,312.51 Total Demand Charge Base \$16,556.52 Fuel Charges On-peak \$0.046000 180,936 \$8,323.06 \$9,775.25 Total Fuel Off-peak \$0.037070 263,697 \$18,098,31 ECCR: greater of "DDC" & "RDC" + ECCR charge DDC \$0.050000 35,595 \$1,779,75 \$1,779.75 RDC \$0.110000 9,555 \$1,051.05 ECCR Charge: CSD - OnPeak Demand \$0.110000 1,932 \$212.52 \$212.52 \$1,992.27 ECRC \$0.000770 444,633 \$342.37 \$342.37 Storm Bnd Recov, Chrg. \$0,000060 444,633 \$26,68 \$26.68 Storm Bond Tax Charge \$0.000000 Sample of bell calculation

FPSC CONSERVATION

Electric Conservation Dkt. 130002-EG, ACN 13-004-4-3 TYE 2012

Title Sample Act 587

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2	2 201	2005	9587200 Customer	5750700	OUTSIDE 5 Re	sidentia U	CUS.000 R	RES MKT F WE	Goods	rec 2012(0515	160846	#NAME?	0	Journal entry to transfer from boc, business to residential Residential Load Control Installation of transponders Agreed to invoice, Po 4500569665 valid through 3/31/13 Agreed pricing per installation to attachment to PO AES - installation bid form
3	3 2012	.005	9587200 Customer	5750700	OUTSIDE 5 Re	sidentia U	CUS.000i R	ES MKT F WE	Goods	rec 2012(0515	160846	ADVANCE	0	Residential Load Control Installation of transponders Agreed to invoice, Po 4500569665 valid through 3/31/13 Agreed pricing per installation to attachment to PO AES - installation bid form
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5	2012	010	9587200 Customer	5750700	OUTSIDE 5 Re	sidentia U	CUS.0001 R	ES MKT F WE	Goods	rec 2012:	1002	64128 5	STRATEGIO	0	Residential Load Control Installation of transponders Agreed to invoice, Po 2000049818 valid through 10/18/14 Agreed pricing per installation to attachment to PO south area - installation bid form
6	2012	010	9587200 Customer	5750700	OUTSIDE § Re	sidentia U	CUS.000i R	ES MKT F WE	Goods	rec 20121	1002	207346 t	ANGER EI	0	Residential Load Control Installation of transponders Reviewed PO 2000049854, through 10/14 Agreed pricing to contract with vendor (installation bid package) - langer
7	2012	002	9587200 Customer	5750700	OUTSIDE 5 Res	sidentia U(CUS,0001 R	ES MKT F WE	Goods	rec 20120	0208	219657 F	ERRAN SI	0	Residential Load Control Installation of transponders, agrred to invoice Reviewed PO 2000050008 through 10/14 Agreed pricing to contract with vendor (installation bid package)
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10	2012009	9587200 Customer	8926010 FPL N-Exel Residentia U	JCUS.0001 RES-CNTR-CMPL-RES	LOAD-CON C		0 2 wp 43-1/2		Residential Load Control Payroll charge for employee20905 Quality Assurance & Compliance Inspector Agreed hours to time sheet
11	2012008	9587200 Customer	8926010 FPL N-Exer Residentia L	JCUS.000 RES-CNTR-SALES-RES	LOAD-CON C		20120808 3 wp 43-1/3		Residential Load Control Payroll charge for employee 05861 Contractor Sales Specialty Associate Agreed hours to time sheet

Electric Conservation Dkt. 130002-EG, ACN 13-004-4-3 TYE 2012

Title Sample Aed 592

CONFIDENTIAL

1/16/13 A IN

wp 43-2 Time: Fisc Cost Categ Cost Categ Account: F Account: F Account: F Account: F Account: T Final IM/P Final Resp Source Intern Source Int Final WBS Elemen Final WBS Document typ Document Sender/Home Co: Time Sheet Date Dir Non La 9592800 Maint of S 5400401 SITE TOOL Residentia Dir-TRN St 6080001819 LMS Sub N UTRN,00000027.0 592C LMS WA Goods Issue Residential Load Control Purchase of Load Management System (LMS) substation equipment upgrade kits (OMU) - outbound Modulation Equipment software and hardware that Improves in/outbound communication signals from each subtation to the Load Control Transponder (LCT) installed at homes Represents 12 OMU kits. Agreed to Invoice and PO 2100049725 Dir Non La 9592800 Maint of S 5750700 OUTSIDE 5 Residentia Dir-TRN St 6080001819 LMS 5ub N UTRN.00000027.0 592C LMS WE Goods receipt Residential Load Control Required maintenance at an LMS substation to remove a 15 kv fuse draw out/install new - technician and helper Per utility this is a typical maint required Agreed to Invoice, PO 3000006273 Effective - 12/31/12 Stores Ove 9592800 Maint of S 8956040 Stores Ove Residentla Dir-TRN St 6080001819 LMS Sub N UTRN 00000027.0 592C LMS Substation Maintenance Residential Load Control Stores expense overhead wp 43-2/2 Received calculation for overhead %. Residential Load Control B Perform Ir 9592800 Maint of \$ 8956000 Performar Residentia Dir-TRN St. 6080001819 LMS Sub & UTRN.00000027.0 592C LMS Substation Maintenance 2012011 106 Performance Incentives - Nov Agreed % to utility documentation and recalculated incentive based on applicable exempt salary Perform Ir 9592800 Maint of \$ 8956090 Performar Residentia TRN Subst 6080001801 LMS Sub N UTRN 00000027.0 592C LMS Substation Maintenance Residential Load Control B 5 2012012 106 Performance Incentives - Dec Agreed % to utility documentation and recalculated incentive based on applicable exempt salary 2012011 105 PS N. Prod 9592800 Maint of S 8956030 Power Sys Residentia TRN Subst 6080001814 LMS Sub N UTRN,00000027.0 592C LMS Substation Maintenance Residential Load Control Substation Non-Prod overhead % wp 43-2/2 Received calculation for overhead %. Residential Load Control B Perform Ir 9592800 Maint of S 8956090 Performar Residentia Dir-TRN St 6080001819 LMS Sub & UTRN.00000027.0 592C LMS Substation Maintenance 2012001 106 1 () Performance Incentives - Jan Agreed % to utility documentation and recalculated incentive based on applicable exempt salary 1 1 20120613 8 2012006 D01 Direct - La 9592800 Maint of 5 8926030 FPL Barg F Residentia TRN Subst 6080001817 LMS Sub A UTRN.0000027.0 592C LMS Substation Maintenance TRN Subst Ops Da Residential Load Control Employee 12254 - 8 hours due to load management system trouble at the Lindgren substation in Dade County

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10-5-5H

2 Time: Flsc: Cost Ca	teg Cost Categ Account: F Account: F Account	Account T. Final IM/P Final Resp Source Intern Source Int Final WBS E	emen Final WBS Document typ Document Sender/Home Co: Time Sheet Dat	A Amount	This was incorrectly charged to conservation but was corrected by the utility on 6/13/12 to the correct IO
2012012 D90	Dir Non La 9592800 Maint of 5 5760300	OFFICE SU Residentia TRN Subst 6080002288 LMS Sub L UTRN,00000	0027.0 592C LMS ZM Site AP Invoice	1 0	Office supplies - office depot. Utility explained this was incorrectly charged to LMS. The correction was made in 4/13 and credits this 10 and debits the PTN support IO Reviewed documentation for correction.
2012012 106	Perform Ir 9592800 Maint of S 8956090	Performar Residentia TRN Subst 6080001834 LMS Sub L UTRN.00000	027.0 592C LMS Substation Upgrades	2 0 3	Residential Load Control B Performance Incentives Dec Agreed % to utility documentation and recalculated incentive based on applicable exempt salary
2012009 116	Vehicle Ch 9592800 Maint of S 8903260	Fleet Over Residentia TRN Subst 6080001813 LMS Sub & UTRN.00000	027.0 592C LMS Substation Maintenance WP 43-2/1 For explanation	4 0	Vehicle expenses related to the Residential Load Management
2012001 106	Perform Ir 9592800 Maint of S 8956090	Performar Residentia TRN Subst 6080001815 LMS Sub N UTRN,00000	027.0 592C LMS Substation Maintenance	5 0 6	Residential Load Control Performance Incentives Jan Agreed % to utility documentation and recalculated incentive based on applicable exempt salary
2012011 D90	Dir Non La 9592800 Maint of \$ 5750300	OUTSIDE S Residentia Dir-TRN St. 6080001819 LMS Sub N UTRN.00000	027.0 592C LMS YZ FPL Reverse Accruals	7 0 8 8 5 72,645.36	Residential Load Control Reversal of an Oct accrual B The actual payment of was made to EC Fennel PA for LNS electronic technician at repair lab-maint work FPL in house support for 9/27 - 10/27/12 PO 2000082473 through 12/31/12.
	2012012 D90 2012012 l06 2012009 l16 2012001 l06	2012012 D90 Dir Non La 9592800 Maint of S 5760300 2012012 I06 Perform Ir 9592800 Maint of S 8956090 2012009 I16 Vehicle Ch 9592800 Maint of S 8903260 2012001 I06 Perform Ir 9592800 Maint of S 8956090	2012012 D90 Dir Non La 9592800 Maint of S 5760800 OFFICE SU Residentia TRN Subst 6080002288 LMS Sub L UTRN.00000 2012012 I06 Perform Ir 9592800 Maint of S 8956090 Performar Residentia TRN Subst 6080001834 LMS Sub L UTRN.00000 2012009 I16 Vehicle Ch 9592800 Maint of S 8903260 Fleet Over Residentia TRN Subst 6080001813 LMS Sub N UTRN.00000 2012001 I06 Perform Ir 9592800 Maint of S 8956090 Performar Residentia TRN Subst 6080001815 LMS Sub N UTRN.00000	2012012 D90 Dir Non La 9592800 Maint of \$ 5760300 OFFICE SU Residentia TRN Subst 6080002288 LMS Sub L UTRN.00000027.0 592C LMS ZM Site AP Invoice 2012012 I06 Perform ir 9592800 Maint of \$ 8956090 Performar Residentia TRN Subst 6080001834 LMS Sub L UTRN.00000027.0 592C LMS Substation Upgrades 2012009 I16 Vehicle Ch 9592800 Maint of \$ 8903260 Fleet Over Residentia TRN Subst 6080001813 LMS Sub & UTRN.00000027.0 592C LMS Substation Maintenance WP 43-2/1 For explanation 2012001 I06 Perform ir 9592800 Maint of \$ 8956090 Performar Residentia TRN Subst 6080001815 LMS Sub & UTRN.00000027.0 592C LMS Substation Maintenance	2012012 D90 Dir Non La 9592800 Maint of \$ 5760800 OFFICE SU Residentia TRN Subst 6080002288 LMS Sub L UTRN.00000027.0 592C LMS ZM Site AP Invoice I o 2 0 2 0 3 3 2 0 0 0 0 0 0 0 0 0 0 0 0 0

FIORDER FOWER & Light Electric Conservation Dkt. 130002-EG, ACN 13-004-4-3 TYE 2012 Title Sangle AeC 598

wp 43-3 1	Time: Fisc Cost Cate 2012007 D02	g Cost Categ Account: F Account: F Account Dir Non La 9598140 Maint Dist 5400100 MATE	int'i Final IM/P Final Resp Final Resp RIAL Residentia 650163 MeterTex	Source Interna Source Int Final WBS Fin 6110000187 MTC ECCR UCUS.000 RE	nal WBS Document Document Document D S LOAD WE Goods reo 20120705	ocument Vendor Vendor Te Sen 5.4E+09 13857 ACLARA POWE	Purchase of transpounds covers and base	onders, 3000 e plates used process of the units
2	2012006 D02	Dir Non La 9598140 Maint Dist 5750700 OUTS	DES Residentia 650185 CA Resides	6110001059 FO_CA_CN UCUS.000(RE	S-CNTR-WE Goods reo 20120622	5.4E+09 219657 FERRAN SERVI	Reviewed PO 2000 Agreed pricing to o (installation bid par	ervice call 050008 through 10/14 ontract with vendor ckage)
3	2012006 D02	Dir Non La 9598140 Maint Dist 5750700 OUTSI	DES Residentia 650185 CA Resides	6110001059 FO_CA_Ch UCUS,000 RES	S-CNTR- WE Goods rec 20120625	S.4E+09 219657 FERRAN SERVI	Equipment change program Reviewed PO 2000	ervice call outs for on call 050008 through 10/14 ontract with vendor
4	2012001 115	Fleet Cost: 9598140 Maint Dist 8926500 Fleet N	Mon Residentia 650188 Contractor	6110001113 FO_CA_IN: UCUS.000 RES	S-CNTR-CMPL-RES-LOAD-CON 0	2		tes for 5 Quality Assurance and tors and one Quality Assurance pervisor. on wp 43-1/2
5	2012001 D02	Dir Non La 9598140 Maint Dist 5750700 CUTSI	DE S Residentia 650185 CA Resides	6110001059 FO_CA_Ch UCUS.000 RE	S-CNTR- WE Goods reo 20120130	5,4E+09 160846 ADVANCED ELI	Agreed to invoice, Reviewed PO 4500 for installation, ren of transponders.	service call 569665 through 3/13 soval and maintenance ontract with vendor
6	2012007 D90	Dir Non ta 9598140 Maint Dist \$400100 MATEI	RIAL Residentia 650163 MeterTes	6110000187 MTC ECCR UCUS.000 RES	S LOAD ZM Site AP Inv 20120718	1.9E+09 15572 BROWARD PAI	Purchase of cardbo shipping and transp	
7	2012003 D90	Dir Non I.a. 9598140 Maint Dist. \$750700 GUTSI	DE S Residentia 650185 CA Resider	6110001059 FO_CA_Ch UCUS.000 RES	S-CNTR- WE Goods reo 20120313	5.4E+09 207346 LANGER ELECT	Agreed to invoice service calls for 48 Reviewed PO 2000	transponders 049854, through 10/14 ontract with yendor
8	2012005 106	Perform ir 9598140 Maint Dist 8956090 Perfor	mar Residentia 650188 Contractos	6110001113 FO_CA_IN: UCUS.000 RES	S-CNTR-CMPL-RES-LOAD-CON 0		Agreed % to utility	ontrol B tives - Jan 1 documentation and live based on applicable
9	2012001 D01	Direct-Lai 9598140 Maint Dist 8926070 FPL Ba	rg F Residentia 650163 Meter Tes	6110000187 MTC ECCR UCUS.000 RES	S LOAD CONTROL MST 598A 0	9768485 6	incoming inspection Also refurbishes an	employee 16182 an - sample test on transponders, n of new transponders. d repairs, deals with greed to timesheet hours

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Florida Power & Light
Electric Conservation
Dkt. 130002-EG, AGN 13-004-4-3
TYE 2012
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2012005 D90	9907100 Supervisio 5750450 OUTSIDE S Common (Residentia 6.11E+09 UCUS.000) RES-MGT- WE	Goods reo 20120501 GE ENERGY MANAGEMENT SERVICES INC	Common expenses Total invoice relates to the Maintenance and Suppor
			for the Enterprise FFA. The Field Force Automation:
7			(FFA) is used by Customer Service Field Operations (
			organization to schedule appointments with custom
			for all ECCR programs.
			The allocation to ECCR is based on the count of order by department, by business area that are dispatched
0.7/2			for the residential and business field groups.
			Agreed to documentation.
			PO 4500623544 - software svs
			Also agreed to contract with GE for May - April 2013
2012001 D90	9907100 Supervisio 5750700 OUTSIDES Common I CS Field O 6.11E+09 UCUS.000I FIELD-OPS WE	Goods reo 20120113 E SOURCE COMPANIES LLC	Common Expenses Total invoice relates to
			ECCR. This portion relates
			to the Customer Service Field
			Operations (CSFO).
			Includes access to library of research,
			utility best practices, tools to improve
			energy efficiency and demand side mang. programs, customer communications to
			market programs/services and on line tool
			for business customers to provide energy
			efficiency conserviation via FPL.com
			Agreed to invoice and PO2000093089
			effective through 12/13
7/11/08/1			Common Expenses
2012012 D02	9907100 Supervisio 5750700 OUTSIDE'S Common I Field Oper 6.11E+09 UCUS.0001 FOSS-MGT YY	FPL Accrus 20121228	Utilities International
			Accrual for Development of a budget
			forecasting tool, The Customer Service
			Field Operations organization uses this
			planner to forecast year - end financials. Accrual includes budget phases 1-3
			and was based on prior involces.
			Allocated 62% to ECCR based on the count
			of WBS - work base structure numbers by
			business area. Eccr 245 divided by total 396.
			relates to all conservation programs
			Reviewed PO 2000089028 effective through
2012001 DO2	9907100 Supervisio 5750450 OUTSIDES Common I DSM Strat: 6.11E+09 UCUS.000I COST & PE WE	Goods reo 20120125 COGNIZANT TECHNOLOGY SOLUTIONS US	Common Expenses
			Reviewed Invoice and PO for DSM on going support
			Support the stabilization of the Demand Side
			Management System (DSMS) application by analyzing, coding, testing and implementing
			fixes to the application.
			PO 2000045514
2012012 106	9907100 Supervisio 8956090 Performar Common I OSM Strat 6.11E+09 UCUS.000I COST & PERFORM	MANCE ADMIN I 0	DSM Strategy cost & Perf - Common Exps

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Time; Fiss Cost Cates Account: F Account: Account: Account T-Final IM/F Final Resp Source Int Final WBS Final WBS Document Document Doc	umeni Vendor Te Customer Customer Sender/Hi Amount	Performance Incentives - Dec Agreed % to utility documentation and recalculated incentive based on applicable		
		exempt salary B		
6 2012012 105 9907100 Supervisio 8956090 Performar Applicatio IMB CUSTI 6.12E+09 UIMS.0001 Conservation Support - ECCR FEF	3 wp 43-4/1	Common Exsp - IMB CS support Performance incentives		
7 2012012 105 1 9907100 Supervisio: 8956090 Performer Common i Product D: 6.11E-109 UCUS.0000 PRODUCT DEVELOPMENT ADMINISTRATION OF THE PRODUCT DEVELOPMENT ADMINISTRATION OF THE PRODUCT DEVELOPMENT ADMINISTRA	wp 43-4/1	DSM Product Development - Common Exps Performance Incentives - Dec Agreed % to utility documentation and recalculated incentive based on applicable exempt salary B		
8 2012010 106 9907100 Supervisio 8956090 Performar Common I DSM Strab 6.11E+09 UCUS.000I COST & PERFORMANCE ADMIN I	0 41 23 3	DSM-Cost & Perf-Common Exps Performance incentives Oct Agreed % to utility documentation and recalculated incentive based on applicable exempt salary R	6	
9 2012011 106	9 wp 43-4/1	DSM - Cost & Perf - Common Exps Performance Incentives - Nov Agreed % to utility documentation and recalculated Incentive based on applicable exempt salary		jê.
0 2012007 D02 9907100 Supervisio 5340000 EDUCATIO Common I DSM Oper 6.11E+09 UCUS.0001 DSM OPEF WE Goods reo 2012	to the transport	Common Expenses - Administrative Training for managers. Comprehensive DSM specific training curriculum designed to further develop DSM management staff expertise in Planning, economics, program design, performance		
		management and marketing. Formal classroom training and tests which improve the capabilities and effectiveness of DSM Course Aug 2012 - Level II DSM Program Design Planning and Implementation. Charges for trainers including travel and materials.		
1 2012008, D02 9907100 Supervisio, 5340000 EDUCATIO Common I DSM Oper 6.11E+09 UCUS,0001 DSM OPEF WE Goods rec 2012	20827 ASSOCIATION OF ENERGY SERVICES 11	Agreed to AESP final curriculum listing. same as number 10 Course Sept 2012 - Level II DSM -Economics and Evaluation. Charges for trainers, travel, materials Agreed to AESP final curriculum listing.		
2 2012008 D02 9907100 Supervisio 5340000 EDUCATIO Common I DSM Oper 6.11E+09 UCUS.000 DSM OPEF WE Goods rec 2012		same as number 10 Course Sept 2012 - Introduction to EM&V Charges for trainers, travel, materials (Evaluation, Measurement & Verification Agreed to A659 final curriculum listing,		
3 2012012 106 . 9907100 Supervisio 8956090 Performar Common I.DSM Oper 6.11E409 UCUS.000I DSM SYSTEMS ADMIN ECCR 907	14 wp 43-4/1	DSM Operations - Common Exps Performance Incentives - Dec Agreed % to utility documentation and- recalculated incentive based on applicable exempt salary.	, x)	

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a: Fice Cost Cat	tej Account: I Account: 1 Account Account T Final IM/F Final Resp Source Int Final WBS Final WBS Document Document	A	
12010 06	9907100 Supervisio 8956090 Performar Applicatio IMB CUSTI 6.12E+09 UIMS.0001 Conservation Support - ECCR FEF		Common Exsp - IMB CS support Performance Incentives -
		W9 45-4/1	Agreed % to utility documentation and recalculated incentive based on applicable exempt salary
12012 106	9907103 Supervisio '8956090 Performar Common i Program N. 6.12E409 UCOR.000 PM Administrative strative ECCR	3 19 4 wp 43-4/1	Marketing & Communications - Common Exs Performance Incentives - Dec Agreed % to utility documentation and
			recalculated incentive based on applicable exempt salary
12001 106	9907100 Supervisio 2956090 Performar Common [DSM Strat 6.11E409 UCUS.000/ COST & PERFORMANCE ADMIN I	0 5 wp43-4/1	DSM Strategy cost & Perf - Common Exps Performance incentives — han Agreed % to utility documentation and recalculated incentive based on applicable
12008 106	. 9907100 Supervisio: 8956090 Performar Common I DSM Strats 6.11E409 UCUS.000 COST & PERFORMANCE ADMIN I	7 1500 0 10 10 10 10 10 10 10 10 10 10 10 10	exempt salary DSM Strategy cost & Perf - Common Exps Performance incentives Aug Agreed % to utility documentation and
12005 (06	9807100 Supervisio 8956090 Performer Common I DSM Strats 6.11E-09 UCUS.000 COST & PERFORMANCE ADMINI		recalculated incentive based on applicable exempt salary B DSM Strategy cost & Perf - Common Exps
		10 _{wp 43-4/1}	Performance incentives May Agreed % to utility documentation and recalculated incentive based on applicable exempt salary
12009 D02	9907100 Supervisio 5348000 EDUCATIO Corimino I DSM Oper 6.11E-09 UCUS.000 DSM OPEF WE 100 Goods rec 201	120925 ASSOCIATION OF ENERGY SERVICES; (1914)	Course Oct 2012 - Elements of Marketing programs Charges for trainers, travel, materials PO 200073308 Agreed to AESP final curriculum listing.
12001 D03	9907100 Supervisio 8903208 FPL Other Common F Media Rel: 6.12E409 UCOR.000 MR Administrative ECCR FERC 90	0 12	Incorrectly charged to ECCR Settlement amounts for a relocation, should be In Base. The utility credited this and debited
12003 106	9907100 Supervisio: 8956090 Performar Common I Product D: 6.11E409 UCUS.0004 PRODUCT DEVELOPMENT ADMIL	17 0 2/2 wp 43-4/1	IO 6120000403 on 4/4/13 B DSM Product Development - Common Exps Performance incentives Mar Agreed 5 to utility documentation and
12012 106	9907100 Supervicio 8956090 Performar Common I Residentia 6.11E+09 UCUS.000 RESIDENTIAL MARKET ADMIN EC	0 15 16 wp 43-4/1	recaliculated Incentive based on applicable exempt salary B . Residential Market Common Exps Performance Incentives Dec Agreed % to utility documentation and
012003 106	9907100 Supervisio : 8956090 Performar Applicatio IMB CUSTI : 6.12E+09 UIMS.000 Conservation Support - ECCR FEF	9	recalculated incentive based on applicable exempt salary B Common Exp IMB CS support Performance incentives - Mar
		Wp 43-4/1	Agreed % to utility documentation and recalculated incentive based on applicable exempt salary
12011 D90	9907100 Supervisio 5750700 OUTSIDES Common I Field Oper 6.11E+09 UCUS.000I FOSS-MGT ZM Site AP Inv 201	121113 UTILITIES INTERNATIONAL INC 19	Common Expenses

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Time: Fisc Cost Cat	er Account: F Account: F Account: Account T- Final IM/F Final Resp Source Int Final WB5 Final WB5 Document Document Document Vendo	or Te Customer Customer Sender/Hi Amount	Utilities International
			Accrual for Development of a budget forecasting tool. The Customer Service
			Field Operations organization uses this planner to forecast year - end financials.
			Accrual includes budget phases 1-3 and was based on prior invoices.
			Allocated 62% to ECCR based on the count of WBS - work base structure numbers by
			business area. Ecor 245 divided by total 396.
		+	Reviewed PO 2000089028 effective through
2012001 D90	9907100 Supervisio 5600000 BUSINESS Common (Residentia 6.11E+09 UCUS,000) RES-MGT- ZM Site AP Inv 20120112 Michael Site AP Inv 2012	el Lang S	Hotel charges for DSM Business partnership meetings, contractor adm meeting, workshops
			and lead team meeting.

\$ 445,275.23

White, D.K.Keith; Garmendia, Martin; Klein, ...athryn; Bowers, Bobbi; Eakins, Stephanie; Carty, Molly; Tejedor, Fabian J; Suarez, Juan; Lannon, Mike; Kunde, Darlene; Metz, Pamela; Castaneda, Stephanie; Olszak-Majkut, Hanna Subject: RE: 2012 Rates

SAP Control Team: Please accept this authorization to use overhead rates below from January 2012 to December 2012 for company 1500 (FPL). You will be notified if the rates have to be revised at any time during the year.

		Da	te
	Description	2011	2012
		Dec.	0
R601	FPL Funded Welfare	P	V
R602	FPL Unfunded Service		
R613	FPL Unfunded Benefits		
R600	FPL Payroll Tax OH		
R607	FPL Performance Incentives - Exempt		
R606	FPL AFF - Workers Comp		
R608	FPL Dist NP Pool		w.
R609	FPL Trans NP Pool		
R610	FPL Substation NP Pool	- DAM	
R611	FPL Stores OH CR	· ·	

Florida Power & Light Electric Conservation Dkt. 130002-EG, ACN 13-004-4-3 TYE 2012

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Jie Qian, CPA (O) 305-552-3455 | (F) 305-552-2031

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13-4

Gibson, Pam

From:

Rodriguez, Mirtha

Sent: To:

Wednesday, November 07, 2012 10:10 AM

Gibson, Pam

Subject:

FW: Overhead Rates

Tyle Sample Han 1

Florida Power & Light Electric Conservation

Dkt. 130002-EG, ACN 13-004-4-3

THE POL

FYI...

From: Haack, Jack

Sent: Tuesday, October 30, 2012 11:30 AM To: Getchell, Ken; Rodriguez, Mirtha Subject: FW: Overhead Rates

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Changes to Overhead Rates

Överhead	2012 Rate	New 2012 Oct – Dec Rate	Difference	
FPL Funded Welfare			-0.26%	
FPL Unfunded Service			1.85%	
FPL Unfunded Benefits	15 A A A A	M28	0.78%	
Overall Payroll			2.37%	
Performance Incentive			-7.11%	
Stores Overhead			0.32%	

43/

JACK HAACK

COST & PERFORMANCE | CUSTOMER SERVICE

OFFICE: 305.552.4814 | CELL: 561.644.6423

From: Hazari, Zia

Sent: Tuesday, October 30, 2012 11:21 AM

To: Haack, Jack

Subject: RE: Overhead Rates

Yes, these are effective with Oct close.

Zia Hazari Florida Power & Light Cost Measurement & Allocation 561-694-4699

From: Haack, Jack

Sent: Tuesday, October 30, 2012 10:39 AM

To: Hazari, Zia

Subject: RE: Overhead Rates

Src 19 3

Zia, are these effective with October close?

JACK HAACK

COST & PERFORMANCE | CUSTOMER SERVICE

43-4

	Description	2012
	makan produce to the second of the second to the second of	A
R601	FPL Funded Welfare	
R602	FPL Unfunded Service	
R613	FPL Unfunded Benefits	
R607	FPL Performance Incentives - Exempt	

Florida Power & Light Electric Conservation Dkl. 130002-EG, ACN 13-004-4-3 TYE 2012

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43-14

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Thanks,

Zia Hazari Florida Power & Light Cost Measurement & Allocation 561-694-4699

Sc: Regions 3

43-4 1-3 pl Florida Power & Light
Electric Conservation
Dkt. 130002-EG, ACN 13-004-4-3
TYE 2012

THE Sande Act 908

11/16/13

WP 43-5			166					_	
Time: Fise Cost G 2012004 D90			inal Resp Final Resp Source Int Source 650224 Business N 8.11E+09 DSM			Vendor Vendor Text 15762 EMBAY RIDDLE ACF	Amount RO S 681	Business HVAC incentive - Thermal Storag amount per ton to p 31 of program stds Recalculated tons times incentive per ton, to copy of FPL check to vendor	
2012004 090	Dir Non La 9908110 Customa	5772600 DSM Incer BHVAC-TE	850224 Business N 6.11E+09 DSM	BM & UCUS,0001 BUS MKT I ZM	Site AP Inv	24420 INDIAN RIVER COU	JN1 5 437	Business HVAC incentive - Thermal Storag amount per ton to p 31 of program stds Recolculated tons times incentive per ton, to copy of FPL check to vendor	
2012012 090	Dir Non La 9908110 Custome	r 5772600 DSM Incer BHVAC-TE	650224 Business \ 6.11E+09 DSM	BM E UCUS,000: BUS MKT [ZM	Site AP Inv	215405 STJOHNS COUNTY	/ SC 5 352	Business HVAC Incentive - Thermal Storag amount per ten to p 31 of program stds Recalculated tens times incentive per ten, to copy of FPL check to vendor	/ MARINEALY IA
2012004 090	Dir Non La 9908119 Custome	r 5772600 DSM Incer BHVAC-TE	650224 Business N 6.118+09 DSM	BM E UCUS.000: BUS MKT (ZM	Site AP Inv	230766 COLLIER COUNTY	5 250	Business HVAC Incentive - Thermal Storag armount per ton to p 31 of program stds Recalculated tons times incentive per ton, to copy of FPL check to vendor	
2012011 D90	Dir Nen La 9908110 Custome	r 5772600 DSM Incer Business C	650224 Business % 6,11E+09 DSM	8M e UCUS.000: BUS MKT I ZM	Site AP Inv	3E+09 MACYS RETAIL HOL	LDI S	Business Custom Incentive Program Amount agreed to program contract with A lighting retrofit for Macy's retall spaces halogen, CFL, incandescent PAR and MR10 PAR and MR 10 lamps	that replaces
2012003 D90	Dir Non La 9908110 Custome	r 5772600 DSM Incer BHVAC-TE	650224 Business N 6.11E+09 D5M	BM & UCUS.0001 BUS MKT (ZM	Site AP Inv	239841 SUN HYDRAULICS O	co s	Business HVAC Incentive - Thermal Storag amount per ton to p 31 of program stds Recalculated tons times incentive per ton to copy of FPL check to vendor	
2012005 D02	Dir Non La 9908110 Customo	r 5751000 OUTSIDES Renewable	650225 Product D: 6.11E+09 D5M	PD SI UCUS,0001 PROD DEV WE	Goods reco	166050 HYPOWER INC	s	Agreed to Application Y Certification for P	materials, consumables, permits and services to design
2012012 002	Dir Non La 9908110 Custome	r 5750700 OUTSIDE 5 Res. Solar	650221 DSM Strat: 6.115+09 DSM	C&P UCUS.000I COST & PE WE	Géods reci	3E+09 ITRON INC	\$ 5	Residential Solar Water Heating Invoice for Solar Monitoring and Evaluatie Projects - Installations (Milestone 5,6,7) o residential solar water heaters PO 2000068514 effective through 4/12/2	Constant of the Constant of th
2012009 D90	Dir Non La 9908110 Custome	r 5772600 DSM Incer BHVAC-TE	650224 Business N 6.116+09 DSM	BM & UCUS,0001 BUS MKT (ZM	Site AP Inv	20461 THE SCHOOL BOAR	RD 5 13	Business HVAC Incentive - Thermal Stora amount per ton to p 31 of program stds Recalculated tons times incentive per ton to copy of FPL check to vendor	te - Agreed incentive
2012008 090	Dir Non La 9908110 Custeme	r \$772600 DSM Incer Business B	650224 Business N 6.11E+09 DSM	BM E UCUS.0001 BUS MKT LZM	Site AP Inv	2736 ADVANCED ROOFI	ing \$	Business Building Envelope Agreed amount to incentive certificate - R measure. Recalculated incentive Agreed incentive to p 7 of program stds	Reflective roof
2012012 090	Dir Non La 9908110 Custeme	r 5772600 DSM Incer BHVAC-TE	650224 Business A 6.11E+09 DSM	BM & UCUS,0001 BUS MKT EZM	Site AP Inv	215405 STJOHNS COUNTY	rsc \$ 99	Business HVAC Incentive - Thermal Storag amount per ton to p 31 of program stds Recalculated tens times incentive per ton to copy of FPL check to vendor	
2012012 D90	Dir Non La 9908110 Custome	r 5772600 DSM Incer Business C	650224 Business N 6.11E+09 DSM	BM E UCUS,000: BUS MKT I ZM	Site AP Inv	3E+09 US FOODS INC	\$	Business Custom Incentive Program	6

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2012011 090	Dir Non La 9908110 Customer	S772600 DSM Inner Business C	650224 Business A. 6.115409 DSM BM EUC	US,000x BUS MKT (ZM	Site AP Inv	3E+09 GP OPERATIONS HO	A A	Agreed incentive amount to FPL check And packet Per pregram stds page d incentive is based on cost effectiveness evaluations. Business Custom incentive Program Amount agreed to prog contract with Georgia Pacific 6/5/12 Consumer Operations and FPL To Install a new 1800 brake horsepower electric induced draft fan moter drive to improve combination boiler
2012009 D90	Dir Non La 990\$110 Custemer	5772600 DSM Incer BHVAC-TE	650224 Business N. S.116+09 DSM BM & UC	US.000: BUS MIXT EZM	Site AP Inv 2	IS8438 ST JOHNS COUNTY	\$ 76	reliability and operations. 8.800.00 Business HVAC Incentive - Thermal Storage - Agreed incentive amount per ton to p 31 of program sids Receivabled tent times incentive per ton, agreed total to copy of FPL check to vendor.
2012009 D90	Dir Non La 9908110 Customer	5772600 DSM Inter BHVAC-TE	650224 Business A 6.11E+09 DSM BM & UC	US,000I BUS MKT [ZM	Ske AP Inv 2	ISBA3B ST JOHNS COUNTY	\$ 72	2,000.00 Business HVAC incentive - Thermal Storage - Agreed incentive amount per ton te p \$1 of program acts . Recalkulated tons times incentive per ton, agreed total to copy of FFL theck to verdor
2012011 D02	Dir Non La 9908110 Customer	5750400 OUTSIDE'S Residentia	650221 DSM Strat- 6.11E+09 DSM C&P UC	US,000 COST & PE WE	Goods rec. 2	202538 ITRON	S WP 43-5/3	meters in the sample group designed for the program Agreed to invoice and PO 3000001717 through 4/12/17 Discussed with analyst, mention in summary. Included the SOW - statement of work and attachement 1
2012009 D02	Dir Non La 9908110 Customer	S750700 OUTSIDE'S Residentia	673509 Program b. 6,126409 PM ResOC UK	OR,000 PM Res Le WE	Goods reo	3E+09 MILLWARD BROWN	WP 43-5/1	Recidential Load Control Recidential Load Control Payment in connection with research to determine pricing options for the Recidential Load Management "On Call" program. Invoke for study of pricing options due to the possible change of pricing and would like to see the impact on customers Officialised with analyst, appears reasonable
2012012 090	Dir Non La 9908110 Custemer	5750700 OUTSIDE 5 Business 5	650221 DSM Strab 6.11E+09 DSM C&P UC	LUS.000X COST & PE WE	Goods rec	3E+09 ITRON INC		Business Selar Water Heating Invoice for Selar Mealtening Evaluation Projects - Installist land memo documenting compiletion of Initial site assessment and interview. business solar water heaters
2012004 090	Dir Non La 9908110 Customer	5772600 DSM Incer BHVAC-ER	650224 Business N. 6.115+09 DSM 8M 2 UC	CUS,0001 BUS MKT I CM	Commerci	3E+09 VACCINE AND GEN	1	PO 2000068514 effective through 4/12/2017 Business Hvac - Energy Recovery Ventilator Form (Incentive Certificate) Vaccine and Gene Therapy 21300 cfm X 1.26 = 258,838 18500 cfm X 1.26 = 523,310 Agreed Infentive rate to program stds pg 27



	Ventilator IILS and L4	
AT/JOH	Per Business Photovoltaic Rebate Certificate Maximum rebate amount	ı
	as calculated from rebate schedule	
	on p 4 of program stds	
0.00	Gran Park Self Storage	
		2
Windleson,	Per Business Photovoltale Robate Certificate	6
	Gran Park Self Storage	
	Maximum rebate amount	
	as calculated from rebate schedule	
	on p 4 of program stds	0
Section 1	Per Business Photovoltaic Rebate Cortificate	2
	Surface Chernists	
	Maximum rebate amount	
	as calculated from rebate schedule	
	on p 4 of program stds	
		.1
CODEX.	Per Business Photovoltak: Rebate Certificate	7
100	SRQ Innovation Green	
	Maximum rebate amount	
	as calculated from rebate schedulo	
	on p 4 of program stds	
		_
100	Per Business Photovoltaic Rebate Certificate	0
	Stuart Jet Center	
	Maximum robate amount	
	as calculated from rebate schedule	

20 2012001 090	Dir Non La 9908110 Customer 577	2600 DSM Incer Business P	650225 Product Di 6.116+09 DSM PD BI UCUS,000: PROD DEV ZM	Site AP Inv ONETIMEF SOLAR PV COMMERC	5 100000	Maximum rebete amount as calculated from rebete schedule on p 4 of program stds Gran Park Self Storage
21 2012001 090	Dir Non La 9905110 Customer 577	2600 DSM Incer Business P	650225 Product Dr. 6,115+09 DSM PD 8i UCUS,000i PROD DEV ZM	Site AP INV ONETIMES SOLAR PV COMMERC	S Plane	Per Business Photovoltale Robate Certificate 2 Gran Park Self Storage Maximum rebote amount
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23 2012002 090	Dir Non La 9908110 Customer 577	2600 DSM Incer Business P	. 650225 Product Dr. 6.11E+09 DSM PD 8I UCUS.000I PROD.DEV ZM	SRe AP INV ONETIMEF SOLAR PV COMMERC	5	on p 4 of program stds Per Business Photovoltals Rebate Certificate 3RQ Innovation Green Maximum rebate amount as calculated from rebate schedulo
24 2012003 D90	Dir Non La 9908110 Customer 577	2600 DSM Incer Business P	650225 Product Dr 6.115+09 DSM PD BI UCUS.0001 PROD DEV ZM	Site AP Inv ONETIMES SOLAR PV COMMERC	s jesses	on p 4 of program stds Per Business Photovolitaic Rebato Certificate Stuart Let Center Maximum rebate amount as calculated from rebate schedule
25 2012003 D90	Dir Non La 9908110 Customer 577	2600 DSM Incer Business P	650225 Product D+ 6.11E+09 DSM PD BI UCUS.000I PROD DBY ZM	Site AP Int ONETIMEF SOLAR PV COMMERC	Max of 150,000 rebate for one corp	on p 4 of program stds Schumacker Buick Maximum cheate amount as calculated from rebate schedule on p 4 of program stds
26 2012003 090	Dir Non La 9908110 Customer 577	2600 DSM Incer Buciness P	650225 Product D: 6.11£+09 DSM PD BI UCUS.0001 PROD DEV ZM	SRe AP Inv ONETIMEF SOLAR PV COMMERC		Per Business Photovoltaic Rebate Certificate 7 Schumacker Bulck different addross than abovo Item Maximum rebate amount
27 2012003 090	Dir Non La 9908110 Customer 577	2600 DSM Incer Business P	650225 Product D+ 6.11E+09 DSM PD BI UCUS.000 PROD DEV ZM	SRa AP Inv ONETIMES SOLAR PV COMMERC	5	as calculated from rebate schedule on p 4 of program stds Per Business Photovoltaic Rebate Certificate Schumacker Bulick different address than above item Maximum rebate amount
28 2012010 D02	Dir Non La 9908110 Customer 575	9700 OUTSIDE 5 Residentia	674505 Communit 6.126+09 Energy Car UCOR.000 FERC WE	Goods (no. 3E+09 THE NATIONAL THEA	S WP 43-5/2	as a skulated from rebate schedule p. 4 of program stds Residential Home Energy Survey Payment for Men in Plaid Kliewatt Connection Energy efficiency school assembly program. Teaches schoolchildren how to conserve electricity and includes energy cons tips. Contract between PL and The National Theater for Children
29 2012007 D90	Dir Non La 9908110 Customer 577.	2600 DSM Incer Business 8	650224 Business N 6.115+09 DSM 8M E UCUS,0001 BUS MKT (CM	Commerci 268579 CUNANO BUILDERS C	\$	Disnussed with analyst, appears reasonable. Business Building Erwelopa Reflective Roof Measures Rebate Cartificate Shoppas of Menable, \$9,916 roof say footage times incentive of \$0.45 sp ft.
						Agreed incentive to p 7 of program stds Agreed square footage to contractors invoice to vendor

Time: Fisc Cost Cate; Cost Cate; Account: I Account: I Account: Ac



2012009 090			Account Account? Final IM/P 5772600 DSM Incer Business B							I DADE COUNT	40,6		Business Building Envelope Reflective Roof Measures Rebate Certificate Miami Dade co GSA
51 2012003 D90	Dir Nan La	9908110 Customer	5772600 DSM Incer Business C	650224 Business N	6,11E+09 DSM BN	M & UCUS,000k BUS 8	MKT12M 3	ite AP Inv	3E+09 TROPI	CANA MANUFA	, A	-	90,226 roof sqr footage times incentive of 50.45 pp ft. Agrined incentive to p 7 of program stds Agrined square feotage to contractors invalce to vendor Amount agreed to prog contract with Tropicana Manu 2, Install VFD: on cooline tower fran for various towers
2 2012005 D90	Dir Non La	9908110 Customer	5772600 DSM Incer Business S	650225 Product D	6.11E+09 DSM PD	D & UCUS,0001 PROD	D DEV ZM	Site AP Inv O	NETIME) SOLAI	R WH COMMER	S 36.4		and tower pumps, Selar Water Heating Per Business Solar Water Heating Rebate Certificate
				100							\$ 3,967,2	illusion.	Sarasota Memorial Hospital

FPS ONSERVATION AUDIT

1/16/3

Florida Power & Light Electric Conservation Dkt. 130002-EG, ACN 13-004-4-3 TYE 2012

Title Sarph de 17

CONFIDENTIAL

MillwardBrown

Millward Brown, Inc. 3393 Warrenville Road, Suita 400 Liste, IL 60532-1462

t, 630,506,0066 t, 630,605,0077

INVOICE

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voice To LORIDA POWER & LIGHT COMPANY 00 UNIVERSE BLVD. MC/JB UNO BEACH, FL 33408		**.	Date 8/23/2012
STEVE SHNIDER	às p		Your Ref 4600011797
			Our Ref
	* *	30 10	Invoice Number ————————————————————————————————————
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CONFIDENTIAL

CONSERVATION AUDIT

2/16/3

FLORIDA POWER & LIGHT COM

700 Universe Boulevard Juno Beach, FL 33408 Florida Power & Light Electric Conservation Dkt. 130002-EG, ACN 13-004-4-3 TYE 2012

Page No: 1/3

Purchase Order: 2000081098

Title_ Sample Der 17

A Ven	ndor Information	
	Vendor Number: 3000057917	
	Phone Number:	
	Fax Number:	
	*	
X1 280		
	umber 2000081098	
PO Date: 09/12/2012	Incoterm: Not Applicable	
Terms of Payment: Net 45 days	Tax Code: A/P Tax Exempt	
Invoice To Information	Ship To Information	
FLORIDA POWER & LIGHT CO	JUNO BEACH OFFICE	
ATTN: ACCOUNTS PAYABLE	JUNO BEACH	
P.O. BOX 029950	700 UNIVERSE BLVD.	
MIAMI, FL 33102	JUNO BEACH FL 33408	
All Invoices Must Reference a Valid Purchase Order	r	
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CONFIDENTIAL

PSC CONSERVATION AUDIT

FLORIDA POWER & LIGHT COMPANY

700 Universe Boulevard Juno Beach, FL 33408

Page No: 2 / 3 Purchase Order: 2000081098

	PO Number: 2000081098 Vendor Name:
2	SCHEDULE OF COSTS Under the terms of the Purchase Contract, FPL agrees to pay Consultant in accordance with the pricing specified in the PO Release', nursuant to the Investment Section of the attached
	TERMS AND CONDITIONS This PO Release shall be governed by the FPL Standard Terms and Conditions for Consulting Services, Rev. 02/23/11, as specified in Purchase Contract 4600011797.
	COMPANY REPRESENTATIVES All services shall be subject to the approval and acceptance of the FPL Company Representative. FPL's Company Representative is Steve Shnider; office; (561) 694-3432; email: steve.shnider@fpl.com.
4	ATTENDED TO THE PARTY OF THE PA
	OUT-OF-SCOPE WORK INSTRUCTIONS Changes in the scope of work for this PO Release will be performed only upon receipt of an authorized Contract Change Form to this PO Release issued by the FPL Integrated Supply Chain.
	INVOICE INSTRUCTIONS Invoices shall include reference to the above FPL PO Release Number (*20" number) and must itemize charges with supporting documentation for all charges authorized by this PO Release. Failure to comply may result in invoice processing delays at the expense of the Consultant.
	Please submit invoices to the address provided in the "invoice to Information" section above.
	Altered invoices will not be processed. ACKNOWLEDGEMENT You are required to sign and submit an acknowledgment copy of this PO Release prior to commencement of work. Failure to return this acknowledgment could result in payment of your invoices being delayed.
	As a duly authorized representative, the undersigned acknowledges and accepts the terms of this document, its attachments, and references.
	Accepted By: Company Name:
	Name of Authorized Representative:
	Signature of Authorized Representative:
**	Title of Authorized Representative:
	Date:



PSC CONSERVATION AUDIT

FLORIDA POWER & LIGHT COMPANY

700 Universe Boulevard Juno Beach, FL 33408

Page No: 3/3

Purchase Order: 2000081098

PO Number: 2000081098 Vendor Name:

Return signed acknowledgement copy to:

Florida Power and Light Company Attn: Valerie Hnasko ISC/JB 700 Universe Blvd. PO Box 14000

Juno Beach, FL 33408-0420

Fax: 561-691-7112

A fax or electronically transmitted image of a signed acknowledgement is acceptable.

Lisa Masters Steve Shnider

Item	Description	Quantity	UM	Performance Period	Unit Price	Extended Price
1	0-000-001-990 S-CONSULTING SVCS CONSULTING SERVICES		EA	08/23/2012 - 12/31/2012)	

Order Not to Exceed

Conservation Audit Workpaper Number 43-5/1-2

[Pages 1 through 7]

Florida , ver & Light Electric Conservation Dkt. 130002-EG, ACN 13-004-4-3 TYE 2012

FPSC CONSERVATION AUDIT

INVOICE

Invoice #1430

DATE: SEPTEMBER 11, 2012

PO# 2000071869

The National Theatre for Children

TO: FLORIDA POWER & LIGHT CO.

Attn: Accounts Payable

PO Box 029950 Miami, FL 33102

DESCRIPTION	AMOUNT	
Men In Plaid in-school energy efficiency program.		
Per the Terms and Conditions for Services between		
Florida Light & Light Company and The National Theatre for Children		
ENTERED BY: KAREN CABRERA DATE: 1500 PHONE: 561-691-2661, COMPANY CODE: 1500 AUTHORIZED BY: SAP DOCUMENT #(S): 5200(84 83) 10#: 0120000128 ECCR	5200684968	10(3)19
Payment due date: October 15, 2012		
The state of the s		
Spoke to analysy in Talkhauss charge appears to be recoverable	. A	

TOTAL

Please remit to: The National Theatre for Children, Inc. 2733 Park Avenue Minneapolis, MN 55407

Source Reg 3, (3/18)

Conservation Audit Workpaper Number 43-5/2-1

[Pages 1 through 3]

Conservation Audit Workpaper Number 43-5/2-2

[Pages 1 through 5]

	FPSC CON	ISERVATION AUDIT			
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(800)635-5481		e 10	Los da successiones de con	, ,)
www.liron.com		The second second	Involce Date: 2895	OV-12	
Terms and Conditions:		4	Customer #: 1987	4	
Absent a written agreement	between us to the contrary, the herein is governed by the term	e purchase of	Project Name: Floric	la Power & Light 2012 DSM M&E	
www.ltron.com/termsofsale.	Receipt of this document, with	hout written	Terms: Net 3		
objection within 7 days, cons	Illutes acceptance of these te	rma,			
TO: Florida Power & Li		SH		Company	
Alln: Client Accour 9250 W Flagler St	its Payable	то		**	15.4
Mlaml, FL 33174-			Miami, FL 33174-34	14	
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Name (20-NOV-12 Professional Services	Milesione 14, Residential On Ca Installations Completed	1 EUM - 226	79 L. C. Reld 19/2 "Ext. Amount.	<u>i</u> .
Namo , www 1308	20-NOV-12 Professional Services 20-NOV-12 Professional Professional	Milesione 14, Residential On Ca	1 EUM - 226	, is a Circle 1.57 Ext. Amount.	1.
	20-NOV-12 Professional Services 20-NOV-12 Professional	Milesione 14, Residential On Ca Installatione Completed Milesione 13, Residential On Ca	1 EUM - 226	79 L. C. Reld	1 2 3
Name ,	20-NOV-12 Professional Services 20-NOV-12 Professional Professional	Milesione 14, Residential On Ca Installatione Completed Milesione 13, Residential On Ca	1 EUM - 226	The Indian Company of the Company of	2
	20-NOV-12 Professional Services 20-NOV-12 Professional Professional	Milesione 14, Residential On Ca Installatione Completed Milesione 13, Residential On Ca	II EUM - 226	, 9 1. C.Rate 1.74 Ext. Amount.	2
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	20-NOV-12 Professional Services 20-NOV-12 Professional Services	Milesione 14, Residential On Ca Installations Completed. Milesione 13, Residential On Ca Installations Completed Rose Loy Chiri	DATE: 2/13/13 DG CODE GO SP	oke to analy	13
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Conservation Audit Workpaper Number 43-5/3-1

[Pages 1 through 3]

Conservation Audit Workpaper Number 43-5/3-3

[Pages 1 through 27]

5.5 Agreement

- 1 Customer and

2 Customer authorizes to perform the Services detailed herein.

Florida Power & Light Company

Signature:

Name:

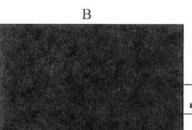
Martene Santos

VP Customer Service

Signature:

Name:

Title:



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Conservation Audit Workpaper Number 43-5/3-3

[Page 30]

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Final WBS Element	Final WBS Element Text	Deciment time	P	Death of the De		17	TAN MINIST
1 UCOR.00000160.10.01.02		WE VPE	Document type Text Document Goods receipt	20120626	S400342081 MACHADO GARCIA SERRA LLC	Amount	Business Energy Evaluation TV production ads. (allocated between this program and Residential Home Energy) PO 2000066424 - through 12/31/2013 Items 1-5 Video was reviewed online
2 UCOR.00000160.09,01.02	CM Res Conservation Svcs ECCR FERC 909	WE	Goods receipt	20120815	S400403425 MACHADO GARCIA SERRA LLC	wp 43-6/	Residential Home Energy Ads for Fort Myers News, Daytona Beach News Journal, Milami Herald, El Nuevo I Herald, Sun-Sentinnel Reviewed ads
3 UCOR.00000160.09.01.02	CM Res Conservation Svcs ECCR FERC 909	WE	Goods receipt	20120920	5400450398 MACHADO GARCIA SERRA LLC		Residential Home Energy TV Campaign for Sarasota Market WPBF, WPTV, WPEC Invoice from vendor is allocated by vendor to this program and the Business Energy Evaluation Video was reviewed online
4 UCOR.00000160.09.01.02	CM Res Conservation Svcs ECCR FERC 909	WE	Goods receipt	20121021	5400494801 MACHADO GARCIA SERRA LLC	wo 43-6/2	Residential Home Energy Ads for Fort Myers News, Daytona Beach 2 News Journal, Miami Herald, El Nuevo Herald, Sun-Senti, Diario Las Americas Reviewed ads
5 UCOR.00000160.10.01.02	CM Business Energy Eval ECCR FERC 909	WE	Goods receipt	20121210	5400558816 MACHADO GARCIA SERRA LLC		Business Energy Evaluation TV Media Campaign Miami-FT Hispanic WFOR - TV Channel 4 Video was reviewed online
6 UCOR.00000160.09.01.02	CM Res Conservation Svcs ECCR FERC 909	Wξ	Goods receipt	20120824	5400413158 KELLY SCOTT & MADISON INC		Residential Home Energy On line ads, miami herald.com nbc.com,palmbeachpost.com, wpbf.com. PO 2000079403 through 12/31/13
7 UCOR.00000160.09.01.02	CM Res Conservation Svcs ECCR FERC 909	WE	Goods receipt	20120621	5400336246 FUOR DIGITAL		Residential Home Energy Display Media Search engine marketing media PO 2000055325 through 12/31/12
8 UCOR.00000160.09.01.02	CM Res Conservation Svcs ECCR FERC 909	WE	Goods receipt	20120810	5400394029 VISION CRITICAL COMMUNICATIONS US I		Residential Home Energy Conservation Ad Test to help customers better manage their





Final WBS Element	Final WBS Element Text	Document type	Document type Text	Document Posting date	Document Number Ven	dorText	Amount A	8	energy use with tools and experts provided by the utility PO 2000074476 - market research services - through 7/31/12012
9 UCOR.00000160.10.01.02	CM Business Energy Eval ECCR FERC 909	WE	Goods receipt	20120810	5400394029 VISI	ON CRITICAL COMMUNICATIONS US I	2-14	1	Business Energy Evaluation Same as above- allocated to both programs
10 UCOR.00000160.10.01.02	CM Business Energy Eval ECCR FERC 909	WE	Goods receipt	20120820	5400406074 PRO	FILE MARKETING RESEARCH INC		2	Business Energy Evaluation Conservation Advertising Research Three focus groups are conducted in order to determine how to better manage their energy use. PO 2000074063-9/30/12 - research studies.
11 UCOR.00000160.09.01.02	CM Res Conservation Svcs ECCR FERC 909	WE	Goods receipt	20120820	5400406074 PRO	FILE MARKETING RESEARCH INC		3	Residential Home Energy Survey Same as above, 50% to each program
12 UCOR.00000150.09.01.02	CM Res Conservation Svcs ECCR FERC 909	zм :	Site AP Involce	20120726	1900114141 RHO	NA WISE	\$ 2,307,371.96	4	Residential Home Energy Survey Photographer hired to document the "Energy Fit" advertising campaign. The campaign was designed to make customers aware of DSM Programs. 50% allocation to base Invoice 7/6-7/8/12 - Energy Fit behind the scenes Commercial (shooting, editing, DVD burning, HD transfer

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wp 43-7	Time: Fisca Cost Cate	eg Cost Categ Account: A Account:	R Account To Final IM/Pi Fir	nal Resp. Source Inti Final WBS. Final WBS. Docum	ent Document Vendor Te: Customer Customer Text	Amount &		
i	1 2012001 D02	Dir Non La 9910100 Misc Cust	\$ 5750700 OUTSIDE'S Common EStr	rategy ar SR Corp M UCOR.0004 SR Adminit WE	Goods reci E SOURCE COMPANIES LLC		I	Common Expenses E-Source - Energy Business Intelligence Service period 1-12/12 Technology Assessment Service Energy Efficiency and Demand Response Programs Service, Business Market Service, Business Energy Advisor and Residential Energy Service. The utility explained that they receive access to library of research, utility best practices, tools to improve energy efficiency and demand side management programs, customer communications to market programs/services and on line tool for business customers to provide energy efficiency/cons
2	2012012 DO2	Dir Nen La 9910100 Misc Cust	5750450 OUTSIDES Application IM	B CUST(DSM DSM! UIMS,000C DSM DSM! YY	FPL Accrual Postings		Get 2013 pymt	via FPL.com PO 2000057673 through 12/31/13 Accrual for IT services for Dec in support of the DSM which is strictly used for ECCR Cognizant Professional services to be paid in January 13
3	2012010 D02	Dir Non La 9910100 Misc Cust	: 5750700 OUTSIDES Conservati Pro	oduct De DSM PD CI UCUS.000(PROD DEV WE	Goods reci ELECTRIC POWER RESEARCH INSTITUTE	7 T	ļ	Conservation Research & Development Quarterly payments 3,4 for FPL co funding of EPRI Research Project Series 1708, 170C - Energy Efficiency and Demand Reduction - to explore the latest efficiency measures for res and comm markets. Invoice - Annual Research Portfolio PO 4500585589 - CCO 3 extends through 5/31/2013 Applies to Items 3-5. Discussed with Tallahassee analyst, appears reasonable
4	2012007 DO2	Dir Non La 9910100 Misc Cust	5750700 OUTSIDE S Conservati Pro	duct Dr DSM PD CI UCUS,0001 PROD DEV WE	Goods reci ELECTRIC POWER RESEARCH INSTITUTE		I	Conservation Research & Development See item 3
5	2012012 D02	Dir Non La 9910100 Misc Cust	: 5750700 OUTSIDE'S Conservati Pro	duct Or DSM PD CF UCUS,000(PROD DEV WE	Goods rect ELECTRIC POWER RESEARCH INSTITUTE		I	Conservation Research & Development Lab tests and research project on Residential Heat Pump water heaters (four brands) Invoice - Evaluation of the Permormance of Heat Pump Water Heaters in 5th Florida See item 3

Florida Power & Light
Electric Conservation
Dkt. 130002-EG, ACN 13-004-4-3
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7	2012009 DO2	Dir Non La	9910100 Mise Cust :	5750450 OUTSIDES Application	IMB CUST(DSM DSM; UIMS,000C DSM DSM; WE	Goods real COGNIZANT TECHNOLOGY SOLUTIONS US	
8	2012011 DO2	Dir Non La	9910100 Misc Cust:	5750400 OUTSIDE'S Conservati	Product Dr DSM PD CI UCUS,000(PROD DEV WE	Goods real University of Central Florida	100 100
9	2012010 002	Dir Non La	9910100 Misc Cust!	5750450 OUTSIDES Application	IMB CUST(DSM DSM: UIMS,000C DSM DSM: WE	Goods reci COGNIZANT TECHNOLOGY SOLUTIONS US	
10	2012012 DO2	Dir Non La	9910100 Misc Cust :	5760210 SOFTWARI Application	IMSPA COI ISC SOftwa UIMS,0000, SAP SOftwo YY	FPI, Accrual Postings	
							r
11	2012012 DOZ	Dir Non La	9910100 Misc Cust (5750450 OUTSIDE'S Application	IMB CUST(DSM DSM: UIMS,000C DSM DSM: WE	Goods real COGNIZANT TECHNOLOGY SOLUTIONS US	
12	2012011 DO2	Dir Non La	9910100 Misc Cust :	5760220 SOFTWARI Data Cente	IMO SYSTE IMO Data I UIMS.000C IMO Data I WE	Goods reci IBM CORPORATION	W-30



Common Expenses Services rendered for FPL DSM 10/31/12 Project Name : DSM Mandated PO 2000069750

Common Expenses Services rendered for FPL DSM 8/31/12 Project Name: DSMS Enhancements PO 2000056655

Conservation Research & Development Phased Deep Retrofits PO 2000070444 through 6/30/14 The utility explained this is a research project deep retrofits of residential homes.

Common Expenses Services rendered for FPL DSM 9/28/12 Project Name : DSM Mandated PO 2000059750

Journal entry to record IT enterprise internal orders to the ECCR (information management fees) Some of the fiorts include help desk, e-mail, workstation/server management, telecommunications and network support etc... A 2.6% allocation was used. We agreed the software maintanance amounts to be allocated to the Accrual postings Document and to GL acct printout. The utility explained the allocation is based on relative costs for ECCR functions as compared to non-We did not have time to a utilit the 2.6%

Common Expenses Services rendered for FPL DSM 11/30/2012 Project Name: DSMS Web Vouchering PO 2000056657

Enterprise Software Option
The Invoice was allocated 2.6%
to CCCR
The utility explained the allocation is based on
relative costs for ECCR functions as compared to nonECCR functions. See item 10
PO 4500559223 through 12/31/13
Software literates and maint support
to FPL's Information management

wp 43-7 Time: Fisca Cost Cat	eg Cost Categ Account: R Account: R Account Account Tr Final IM/Pr Final Resp Source Intr Final WBS Final WBS Docum	ent Document VendorTe: Customer CustomerText	Amount A	
13 2012010 002	Dir Non La 9910100 Misc Cust: 5410000 TELECOMN Network S-IMCT CLT 5 Fiber Netw UIMS,0000 Fiber Netw WE	Goods rec: FPL FIBERNET LLC		Data line charges, FPL Information Management The Invoice was allocated 2.6% to ECCR The utility explained the allocation is based on relative costs for ECCR functions as compared to non- ECCR functions. See item 10 PQ 20000S9021 through 1/31/13 To provide telecommunication services for FPL Information Management Business Unit
14 2012005 DO2	Dir Non La 9910100 Miss Cust: 5410110 TELECOM I Network S-IMCT CLT 5 Data Comr UIMS.0000 Data Comr WE	Goods rec: COMPUQUIP TECHNOLOGIES INC	語が観	CPES SS Premium Check Point Enterprize Premium Support for Hardware in the utility user centers, includes software product upgrades and direct phone support 12/11-12/12 PO 450633019 through 12/31/13 The invoice was allocated 2.6% to ECCR The utility explained the allocation is based on relative costs for ECCR functions as compared to non- ECCR functions. See Item 10
15 2012010 090	Dir Non La 9910100 Misc Cust 1 5750700 OUTSIDE'S Common E Interactive INT Admin UCOR,000 INT Admin WE	Goods resi BURN WORLD WIDE LTD		Common Expenses PO 4500560578 CO 6 extends marketing sys through 1/31/13 Expense is to build the strategy and roadmap of FPLcom, mobile and others. A portion of the website, applications and promotions support DSM programs, of which 30% was allocated. The utility explained the allocation is based on the energy efficient content pages (FPLcom), development of new content pages, support of the online home energy and business energy evaluation application and other factors, this is evaluated yearly to ensure the correct split.
16 2012008 090	Dir Non La 9910100 Misc Cust! 5791000 PUBLIC REI Common & Media Rel: MR PR Age UCOR,000: MR Admin WE	Goods reci RBB PUBLIC RELATIONS LLC		Common Expenses. Aug 12 professional services ECCR DSM Programs, misc projects, media charge, data & comm PO 2000053949 through 12/31/13 The involced amount is allocated 20% to ECCR The allocation is based on the Proposed Rate Structure - Appendix A Section 3 - 20% ECCR, 20% Reliability and Customer Serv (Base), 609 public relations & affairs (below the line)
17 2012009 D90	Dir Non La 9910100 Mise Cust: 5750700 OUTSIDE'S Common & Creative St C5-ST Stud UCOR,0001 CS-ST Adm WE	Goods reci IBM CORPORATION		Common Expenses Invoice to use IBMs marketing central product to track all creative services products

43-7

43-7	Time: Fisca Cost Cat	eg Cost Categ Account: R Account: R Account	Account Tr Final IM/Fr Final Resp. Source Intr Final WBS Final WB	Document Document Vendor Te: Customer Custom	er Text	Amount	Per PO 2000082236 effective through 9/30/13 to provide online subscription services for Marketing Central in support of the Marketing 8 business Unit.
				1		Wp 43-7/1 A	20% was allocated to ECCR, Relates to various programs, charged to Common
1	2012009 D02	Dir Non La 9910100 Mise Cust : 575045	50 Outsides Application IMB Cust(DSM DSM; UIMS,000(DSM DSM	S WE Goods recr ACCUSTAT INC	1		Maintenance support and software for the DSMS system enhancements PO 4500516902 through
							a.
1	2012009 D90	Oir Non La 9910100 Miss Cust! 540010	00 MATERIAL Conservati Product Dr DSM PD CI UCUS.000(PROD DE	7 ZM Site AP Inv Craig V Muccio	2		Conservation Research and Development Employee 12932 expense report 2 electric hybrid water heaters Agreed to (loews and home depot invoice Utility explained the water heaters were shipped to a research lab for testing under Florkda climate conditions as part of the Conservation Research and Devel prog
20	2012012 002	Dir Non La 9910100 Misc Cust: 5750451	O OUTSIDE'S Support Se IMS SECUR IM Security UIMS.0000 IM Securi	PYY FPL Accrual Postings	3	,	Journal entry to record IT enterprise internal orders to the ECCR (information management fees) Some of the efforts include help desk, e-mail, workstation/ server management, telecommunications and network support etc A 2.6% allocation was used. We agreed the info tech digital security amounts to be allocated to the Accrual postings Document. The utility explained the allocation is based on relative costs for ECCR functions as compared to non-ECCR functions. See Item 10
21	2012008 106	Perform In 9910100 Mise Cust : 8956090	D Performan Application IMB CUSTC OSM DSMI UIMS,000C DSM DSM	S Sys Enhancements-ECCR FERC 910A	4		5 Performance incentives - Agreed % to utility documentation and recalculated incentive based on applicable exempt salary See wp 43-4 - other sample items which include more documentation/
			×			\$535,889.12	explanations.

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2012

FPSC Energy Conservation Clause Audit
Request No. 9
Item No. 17
Account 910

Florida Power & Light Electric Conservation Dkt. 130002-EG, ACN 13-004-4-3 TYE 2012

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Q. Please provide complete source documentation for sample items.

Attached is a copy of the invoice and Purchase Order.

This invoice from IBM is the annual cost to use their marketing central product to track all creative services products.

Portions of the work performed are ECCR initiatives; as a result the invoice was allocated 80% to Base and 20% to ECCR. This split is the way Marketing & Communication projects are divided out over an extended period of time.

> Ealwhalm

This expense is for the services related to various ECCR programs and was charged to Common Expenses-Administration.

48-7

43-17 p4

The attached documents contain confidential information.

Electric Conservation Dkt. 130002-EG, ACN 13-004-4-3

TYE 2012

Title International F יוויססט ווויססט וווי

Please direct inquiries and correspondence to

Customer Number

Invoice Number

IBM CORPORATION PO BOX 2489 ATLANTA GA 30301

- 6-10-17

3426071-00

9522840

AUG. 22, 2012

1877) 426-6006 Or cell IBM at: 1877) 426-6006 EMAIL 1 ASKARBUS. IBM. COM

<u>հոհահում Աավահահիհովուտ հեհահահի</u>

ANG BIT ECT

Florida Power & Light Company Attn: Mark Carlson Kullyun Foran 700 Universe Blvd JUNO BEACH FL 33408-2683

Customer reference

PO LETTER

Installed at

Please remit payments to IBM CORPORATION P.O. BOX 534151 ATLANTA, GA 30353-4151

Terms

NÉT DUE UPON RECEIPT

INVOICE FOR DISTRIBUTED SOFTWARE

BILL TO/IBM#

BILL TO/IBM# | 0003337340/3426071 BILL TO NAME: FLORIDA POWER & LIGHT COMPANY
PAYER/IBM# | 0003337340/3426071 PAYER NAME: FLORIDA POWER & LIGHT COMPANY
SOLD-TO-PARTY/IBM# | 0003337340/3426071 SOLD TO PARTY NAME: FLORIDA POWER & LIGHT COMPANY

SHIP TO/IBM#

1 0003337340/3426071, INCO TERMS

* FOB SHIPPING POINT

FLORIDA POWER & LIGHT COMPANY

ATTN: MARK CARLSON 700 UNIVERSE BLVD JUNO BEACH IFL 33408 SHIP VIA I BEST METHOD SALES ORDER NO 1 0053987510

EXTENDED ITEM QUANTITY PART UNIT DESCRIPTION NUMBER AHOUNT SHIPPED NUMBER PRICE

10

80

DOMBOLL IBM MARKETING OPERATIONS DNDEMAND ACTIVE USER PER MONTH



START DATE: 01-SEP-2012 END DATE: 31-AUG-2013

INVOICE SUBTOTAL

ENTERED BY: LISA MASTERS

PHONE: 561-691-7811

AUTHORIZED BY:

REQUIRED IF UNDER \$250

6120000 G/L ACCOUNT#:

THIS IS ISSUED PURSUANT TO THE IBM CUSTOMER AGREEMENT OR THE EQUIVALENT AGREEMENT BETWEEN US.

IF NOT PAID BY 20-SEP-2012, PAY THE AMOUNT DUE PLUS A LATE PAYMENT FEE OF FOR A TOTAL OF IS NOT MADE MITHIN ONE MONTH OF 20-SEP-2012, THEN ADDITIONAL CHARGES MAY APPLY.

953

PLEASE PAY THIS AMOUNT

Original Involce ECCR AUDIT REQUEST NO. 9, ACCT 910 **ITEM #17**



Source Internal Order 6110001267	Source Internal Order Text DSM PD SLR PORTF EXP	Final WBS Element UCUS.00000094.15.01.	Final WBS Element Text .0 PROD DEV SOLAR PILOT A	Document type DM COMMON wp 43-8/1	Amount A	Workers compensation for solar/common. Agreed amount to April Comparative Analysis wsht which shows total salaries and wages. represents 1.83% of total salaries	(
6110000283	DSM C&P ADMIN ECCR	UCUS.0000090.51.01.	.0 COST & PERFORMANCE AL	OMIN ECCR 907A wp 43-8/1		Workers compensation for dsm strategy/common Agreed amount to Dec Comparative Analysis wisht which shows total salaries and wages, represents 2.00% of total salaries	2
6110001175	FO_RM_BROWARD_RES_SURVE	UCUS.00000037.07.01.	0 RES-BROWARD-RES-CONS	ervation-serv 908A wp 43-8/1	医苔虫病	Workers compensation for res home energy survey Agreed amount to Jan Comparative Analysis wsht which shows total salaries and wages. represents 1.75% of total salaries	3
6110001186	FO_RM_DADE_RES_SURVEY2	UCUS.00000041.07.01.	0 RES-DADE-RES-CONSERVA	TION-SERV 908A wp 43-8/1		Workers compensation for res home energy survey Agreed amount to Sept Comparative Analysis with which shows total salaries and wages. represents 1.87% of total salaries	4
6110001121	FO_CA_INSPCTR_RES_HVAC2	UCUS.0000040.13.01.	0 RES-CNTR-CMPL-HIGH-EFF	wp 43-8/1		Workers compensation for res air cond/hvac Agreed amount to Apr Comparative Analysis wsht which shows total salaries and wages. represents 1.83% of total salaries	

\$ 7,318.48

8			A
Final Resp Cost Center Text Source Inter CA Residential Contractor Sales-0	rnal Order Source Internal Order Text 6110001074 FO_CA_CNT_RES_RES_HVACZ	Final WBS Element Final WBS Element Text Document type UCUS.00000039.13.01.0 RES-CNTR-SALES-HIGH-EFFICENCY-HVAC 908A	Funded welfare % applied to Residential Air Cond salaries and wages wp 43-9/1 Base for May 2012 Agreed to the SAP Comparative Analysis
Small Medium Business-00	6110000941 FO_SMB_D_B_B_B_E_E_2	UCUS.00000152.02.01.0 SMB-D_B-BUS-ENERGY-EVALUATION 908A	Wsht Funded welfare % applied to Residential Air Cond salaries and wages wp 43-9/1 B for July 2012 Agreed to the SAP Comparative Analysis Wsht
Residential Market East-00	6110001197 FO_RM_EAST_RES_SURVEY2	UCUS.00000042.06.01.0 RES-EAST-RES-CONSERVATION-SERV 908A	Funded welfare % applied to Residential Home Energy Survey salaries; 6 wp 43-9/1. Bwages for June 2012 Agreed to the SAP Comparative Analysis Wsht
Product Development-00	6110001273 DSM SLR REASEARCH	UCUS.00000094.02.01.0 PRODUCT DEVELOPMENT ADMIN ECCR 907A	7 Unfunded benefits % applied to the wp 43-9/1 Common Expenses salaries and wages 8 B. or Apr 2012 Agreed to the SAP Comparative Analysis Wsht
IMB CUSTOMER SERVICE SUPPOF	6120002141 Conservation Support		9 Funded welfare % applied wp 43-9/1 to Common Expenses salaries and wages 10 B for Oct 2012 Agreed to the SAP Comparative Analysis Wsht
		Total	\$ 41,993.91

Gibson, Pam

From:

Rodriguez, Mirtha

Sent:

Wednesday, November 07. 2012 10:10 AM

To: Subject: Gibson, Pam

FW: Overhead Rates

Florida Power & Light Electric Conservation Dkt. 130002-EG, ACN 13-004-4-3

TYE 2012

FYI...

Title

them 5

From: Haack, Jack

Sent: Tuesday, October 30, 2012 11:30 AM

To: Getchell, Ken; Rodriguez, Mirtha Subject: FW: Overhead Rates

Changes to Overhead Rates

CONFIDENTIAL

FPSC CONSERVATION AUDIT
REQUEST NO. 9 # 5

nese off's were not abilled.

Overhead	2012 Rate		New 201 _Oct_De	
	1	(09)	Rate	
FPL Funded Welfare		9	gw may	-0.26%
FPL Unfunded Service	HOLE		SACTOR .	. 1.85%
=PL Unfunded Benefits				0.78%
Overall Payroll				2.37%
Performance Incentive			The Mark	-7.11%
itores Overhead			1	0.32%

4309

ACK HAACK

:OST & PERFORMANCE | CUSTOMER SERVICE PFFICE: 305.552.4814 | Cell; 561.644.6423

rom: Hazari, Zia

ant: Tuesday, October 30, 2012 11:21 AM

»: Haack, Jack

Ibject: RE: Overhead Rates

s, these are effective with Oct close.

ı Hazari

rida Power & Light

st Measurement & Allocation

1-694-4699

m: Haack, Jack

it: Tuesday, October 30, 2012 10:39 AM

Hazari, Zia

ject: RE: Overhead Rates

are these effective with October close?

IK HAACK

F& PERFORMANCE | CUSTOMER SERVICE

Sourci. Reg 9

43-9 43-91 OFFICE: 305.552,4814 | CELL: 561.644.6423

From: Hazari, Zia

Sent: Thursday, October 25, 2012 4:10 PM

To: Mulholland, Frank; Del Portal, Carlos; Borden, Michael

Cc: Talbot, Soria; Kiernan, Megan; Cairns, Mike; Camp, Ana; Suder, Laura; Sobel, Jerry; Stamm, Sol; Archer, Debbie; Richards, Jennifer; Chellew, Tony; Foudy, Elizabeth; Graves, Lindley; Garrard, Danielle; Haack, Jack; White, D.K.Keith; Garmendia, Martin; Klein, Kathryn; Bowers, Bobbi; Eakins, Stephanie; Carty, Molly; Tejedor, Fabian J; Suarez, Juan; Lannon, Mike; Kunde, Darlene; Metz, Pamela; Castaneda, Stephanie; Olszak-Majkut, Hanna; Blanchard, Daniel; Manz, Kristin; Alvarez, Roberto; Holcomb, Rebecca

Please update the following rates for company 1500 (FPL).

	Description	2012	CONFIDENTIAL
	General relatives to the contract of the production of the contract of the con	R	FPSC CONSERVATION AUDIT REQUEST NO. 9
R601	FPL Funded Welfare	BEDES	43-9
₹602	FPL Unfunded Service		
₹613	FPL Unfunded Benefits		
1607	FPL Performance Incentives		
611	FPL Stores OH		

lease inform me if you no longer require this information or if there is someone I should add to the distribution listing.

a Hazari orida Power & Light ost Measurement & Allocation 11-694-4699

leg 9

43-9 1 p2

December 2011

Actual version
DEC 2011 DEC 2011

Base Rates Adjustment - December 2011

Section 1	Dade Nates Adjustii	Telic - December 2011	(Recorded to the contract of
esp, cost critr	Account		Actual version DEC 2011 - DEC 2011)
Florida Power & Ligh	5273000	P/R: DP - Exempt	\$ (4,723.19
	5992200	PP-FPL Exempt St	\$ (24.94)
	8030200	FPL Exempt ST	\$ 4,428.82
	8120200	FPL Exempt ST	\$ 109,371.31
	8260000	FPL Exempt ST	\$ 716,738,22
	FPLGRU10019,1	Exempt ST	\$ 825,790.22
***************************************	. 5272000	P/R: DP - Non Exempt	\$ (35,100,87)
	5992201	PP-FPL N-Exempt St	\$ (19.94
	8030201	FPL N-Exempt ST	\$ 2,765.36
	8120201	FPL N-Exempt ST	\$ 3,619.06
	8260010	FPL N-Exempt ST	\$ 943,678.07
	FPLGRU10019.2	Non-Exempt ST	\$ 914,941.68
	8260020	FPL Bargain Var. ST	\$ 2,332.03
	FPLGRU10019.3	Bargaining Variable	\$ 2,332.03
	5992203	PP-FPL Bar Fixed ST	Q 2,002,00
	8260030	FPL Bargain Fixed ST	\$ 3,592.38
	FPLGRU10019.4	Bargaining Fixed ST	\$ 3,592,38
	FPLGRU10019	REGULAR SALARIES & W	\$ 1,746,656.31
	5992204	PP-FPL Exempt OT	\$ 1,740,030.31
			\$ 198.70
	8030204	FPL Exempt OT	
	8120204	FPL Exempt OT	\$ 217.31
	8260040	FPL Exempt OT	\$ 794.64
	FPLGRU10020.1	Exempt Overtime	\$ 1,210.65
	5992205	PP-FPL N-Exempt OT	
	8030205	FPL N-Exempt OT	\$ (1,047.11
	8120205	FPL N-Exempt OT	\$ 1,032,97
	8260050	FPL N-Exempt OT '	\$ 10,443.23
	FPLGRU10020.2	Non- Exempt Overtime	\$ 10,429.09
	FPLGRU10020.3	Bargaining Variable	\$ 586,68
	5992207	PP-FPL Bar Fixed OT	
	8260070	FPL Bargain Fixed OT .	\$ 1,347.84
	FPLGRU10020.4	Bargaining Fixed Ove	\$ 1,347.84
	FPLGRU10020	OVERTIME SALARIES &	\$ 13,574.26
	5220000	Overtime Meals	
	5992208	PP-FPL Other Labor	
	8030208	FPL Other Labor	\$ 6,308.92
	8120008	Other Payroll	\$ (237.51
	8120208	FPL Other Labor	\$ 1,205.62
	B260080	FPL Other Labor	\$ 1,222.88
	FPLGRU10021	OTHER EARNINGS	\$ 8,499.91
441 - C. 7214 - RE	FRLGRU100060	TOTAL SALARIES & WAG	\$ 1.768,730.48
	5992210	PP-FPL Fund Welfare	SISTEMATICAL PROPERTY.
	5992211	PP-FPL Unfd Svc Cost	
	5992257	PP-FPL Unfd Ben Cost	
	8120210	FPL Funded Welfare	
	8120211	FPL Unf Service Cost	THE REAL PROPERTY.
	8120257	FPL Unfun Ben Costs	10 A Y 8 A S
	8560010	FPL Funded Welfare	10000
	8560020	FPL Unf Service Cost	BIT WAY
	8560025	FPL Uni Service Cost FPL Uni Service Cost	
Care a Production production to the Control	FPLGRU10024	EMPLOYEE BENEFITS OV	S. E. S.
AND COMMENTER ADMINISTRA			American as best 19:851510
	5992209	PP-FPL P/R Tax OH	
	0400000		
	8120209 8560000	FPL Payroll Tax OH - Payroll Tax OH	

TOTAL SALARIES & WAGES		\$1,768,730.48
P/R - Accrued		\$ 0.00
TOTAL ECCR PAYROLL		\$ 1,768,730.48
EMPLOYEE BENEFITS OV		13
PAYROLL TAXES OVERHEAD		14
TOTAL LABOR RELATED OVERHI	2AE	15
% Apiled		10
Base Rates Components:		
FICA		17 (147)
FUTA	27	18 41
SUTA		19
Total	*	20
Base Rates Calculation .0687 / .0632 X \$111,742.48		\$ (121,511.78)

November 2012 - ECC Actual v Resp. cost cntr Account NOV 2012 -P/R: DP - Exempt \$ (309.50) Florida Power & Light 5273000 PP-FPL Exempt St 5992200 \$ 60.18 8030200 FPL Exempt ST \$ 8.833.69 Florida Power & Light 8120200 FPL Exempt ST \$ 111,595.16 Electric Conservation 8260000 FPL Exempl ST \$798,759.32 Dkt. 130002-EG, ACN 13-004-4-3 FPLGRU10019.1 Exempt ST \$ 918,938.85 5272000 P/R: DP - Non Exempt \$ (33,629.65) PP-FPL N-Exempt St 5992201 \$ (7.90) 8030201 FPL N-Exempt ST \$ (1.161.98) 8120201 \$ 4,183,02 FPL N-Exempt ST 8260010 FPL N-Exempt ST \$ 847,574,33 FPLGRU10019.2 Non-Exempt ST \$ 816.937.82 8260020 FPL Bargain Var. ST \$ 2,016.12 FPLGRU10019.3 Bargaining Variable \$ 2.016.12 5992203 PP-FPL Bar Fixed ST \$ (52.28) 8260030 FPL Bargain Fixed ST \$ 5,533.25 FPLGRU10019.4 Bargaining Fixed ST \$ 5,480.97 FPLGRU10019 REGULAR SALARIES & W \$ 1,743,373.76 8030204 **FPL Exempt OT** \$ (0.23) 8120204 FPL Exempt OT \$ 210.50 8260040 \$ 1,497.37 FPL Exempt OT FPLGRU10020.1 \$ 1.707.64 **Exempt Overtime** 8030205 FPL N-Exempt OT \$ (407.91) 8120205 FPL N-Exempt OT \$ 858.15 8260050 FPL N-Exempt OT \$ 17,549.99 FPLGRU10020.2 Non-Exempt Overtime \$ 18,000.23 Bargaining Variable FPLGRU10020.3 \$ 576.28 8260070 FPL Bargain Fixed OT \$ 3,833.96 FPLGRU10020.4 \$ 3,833.96 Bargaining Fixed Ove FPLGRU10020 OVERTIME SALARIES & \$ 24,118.11 \$ 10,775.24 8030208 FPL Other Labor 8030901 \$745.80 FPL Final Vac Pay 8030902 FPL Vac Buy Credits \$ (8,978.73) 8120008 Other Payroll \$ 65.29 8120208 \$ 36.83 FPL Other Labor 8260080 FPL Other Labor \$ 2,999,28 FPLGRU10021 OTHER EARNINGS \$ 5,643.71 FPL SALARIES & WAGES FPLGRU100060 \$ 1,773,135,58 8120210 FPL Funded Welfare 8120211 FPL Unf Service Cost 8120257 FPL Unfun Ben Costs 8560010 FPL Funded Welfare 8560020 FPL Unf Service Cost 54789 8560025 FPL Unf Benefit Cost FPLGRU10024 **EMPLOYEE BENEFITS OV** 8120209 FPL Payroll Tax OH 8560000 Payroll Tax OH (1) 5974400 P/R Tax-Direct Post FPLGRU10078 PAYROLL TAXES FPLGRU10025 PAYROLL TAXES OVERHE 13 8120218 Perform. Incentives 8560090 Perform, Incentives PERFORMANCE INCENTIV FPLGRU10080 \$ 1,036.97 8560030 PS N. Productive OH FPLGRU10073 POWER SYSTEMS NON-PR \$ 1.036.97 8030220 BU - Workers Comp \$ 24,020.37 8120220 BU - Workers Comp \$ 80.91 **BU WORKERS COMPENSAT** FPLGRU10082 \$24,101.28 FPLGRU10027 FPL LABOR RELATED OV \$ 368,929.11 FPLGRU10006 FPL SALARIES, WAGES \$ 2,142,064.69 FPLGRU10100 EXTERNAL SALARIES, W \$ 213.95

TYE 2012

Title Barl Rako

FPSC CONSERVATION AUDIT REQUEST NO. & #_

Total Salaries & Wages \$ 1,773,135.58 Performance Incentive External Salaries & Wages \$ 213,95 Total \$1,954,920.01

Employee Benefits Overhead Payroli Taxes Overhead (1) (1) Amount excludes GL 5974400 - P/R Tax-Direct Post (Monthly Base Rates

Per Attachment "B"

FPL Funded Welfare FPL Unfunded Welfare FPL Unfunded Benefits 2012 19 20 21

Per Attachment "A" FICA (Social Security & Medicare) FUTA (Federal Unemployment) SUTA (State Unemployment)



December 2012 FCCR DEC 2012 - DEC Account Resp. cost cntr 2012 Florida Power & Light P/R: DP - Exempt \$ (3,058,71) 5273000 PP-FPL Exempt St \$ 319.36 8030200 FPL Exempt ST FPL Exempt ST \$ 105,612.27 8120200 8250000 FPL Exempt ST \$ 758,919.89 Dkt. 130002-EG, ACN 13-004-4-3 FPLGRU10019 Exempt ST \$ 861 792 81 P/R: DP - Non Exempt 5272000 \$ (35,650.75) 5992201 PP-FPL N-Exempt St Basic Rato Ad 8030201 FPL N-Exempt ST \$ 9,198.80 8120201 FPL N-Exempt ST \$3,972.40 8260010 FPL N-Exempt ST \$ 794,945,32 FPLGRU10019.2 \$ 772,465.77 Non-Exempt ST 5992202 PP-FPL Bar Var St \$ 681.16 8260020 FPL Bargain Var. ST FPLGRU10019.3 \$ 681.16 Bargaining Variable PP-FPL Bar Fixed ST \$ 77.02 8260030 FPL Bargain Fixed ST FPLGRU10019.4 Bargaining Fixed ST REGULAR SALARIES & W \$ 77.02 FPLGRU10019 \$ 1,635,016.76 5992204 PP-FPL Exempt OT \$ 261.77 8120204 FPL Exempt OT \$ 4,843.53 FPL Exempt OT FPLGRU10020.1 Exempt Overtime \$ 5,105.30 PP-FPL N-Exempt OT 5992205 FPL N-Exempt OT \$ 1,110.71 8030205 FPL N-Exempt OT 8120205 \$ 1,057.31 8260050 FPL N-Exempt OT \$ 14.326.08 FPLGRU10020.2 \$ 16,494.10 Non-Exempt Overtime FPLGRU10020.3 Bargaining Variable \$ 333.63 5992207 PP-FPL Bar Fixed OT \$ 1,386.48 8260070 FPL Bargain Fixed OT FPLGRU10020.4 Bargaining Fixed Ove OVERTIME SALARIES & \$ 1,386.48 FPLGRU10020 \$ 23,319.51 5220000 Overtime Meals 5250000 P/R -Other Earn \$ 22.10 5260000 P/R - Lump Sum Inc 5992208 PP-FPL Other Labor \$ 18,654.94 8030208 FPL Other Labor 8030900 FPL Sign On Bonus 8030902 FPL Vac Buy Credits \$ (9,080.93) 8120008 Other Payroll \$ 160.83

FPL Other Labor

FPL Other Labor

OTHER FARNINGS

PP-FPL Fund Welfare

PP-FPL Unfd Svc Cost

PP-FPL Unfd Ben Cost

FPL Funded Welfare

FPL Unf Service Cost

FPL Unfun Ben Costs

FPL Funded Welfare FPL Unf Service Cost

FPL Unf Benefit Cost EMPLOYEE BENEFITS OV

PP-FPL P/R Tax OH

FPL Payroll Tax OH

P/R Tax-Direct Post

PAYROLL TAXES PAYROLL TAXES OVERHE

PP-Perform Incentive

Perform. Incentives

Perform. Incentives

PS N. Productive OH

BU - Workers Comp

BU - Workers Comp

PP-BU - Workers Comp

PERFORMANCE INCENTIV

POWER SYSTEMS NON-PR

BU WORKERS COMPENSA

FPL LABOR RELATED OV

FPL SALARIES, WAGES

Payroll Tax OH

FPL SALARIES & WAGES

8260080

5992210

5992211

5992257

8120210

8120211

8120257

8560010

8560025

5992209 8120209

8560000

5992218 8120218

8560090

8560030

5992220

8030220

8120220 FPLGRU10082

(1) 5974400

FPLGRU10024

FPLGRU10078

FPLGRU10025

FPLGRU10080

FPLGRU10073

FPLGRU10027

FPLGRU1000B

FPLGRU10021

FPLGRU100060

\$ 1,189.13

\$ 2,598.59

345678 91011213

15

\$ 345.03

\$ 345.03

\$311.95

\$ 28,254.57

\$ 28,566.52

\$ 647,037,40

\$ 2,320,918.33

\$ 15.544.66

\$ 1,673,880,93

Florida Power & Light

Electric Conservation

TYE 2012

Title

CONFIDENTIAL

FPSC CONSERVATION AUDIT REQUEST NO. 6 #_

FPLGRU10100 EXTERNAL SALARIES, W \$ 163.86 Total Salaries & Wages \$ 1,673,880.93 Performance Incentive External Salaries & Wages \$ 163.86 44-1 Total \$ 2,152,081.20 Employee Benefits Overhead Payroll Taxes Overhead (1) (1) Amount excludes GL 5974400 - P/R Tax-Direct Post (Monthly Base

wed in next audit

Per Attachment "C" 20 FPI, Funded Welfare FPL Unfunded Welfare **FPL Unfunded Benefits** Per Attachment "A" FICA (Social Security & Medicare FUTA (Federal Unemployment) SUTA (State Unemployment)

EXHIBIT C

JUSTIFICATION TABLE

EXHIBIT C

Florida Power & Light Company
List of Confidential Workpapers
FPL Energy Conservation Cost Recovery Audit
13-004-4-3 COMPANY: TITLE:

AUDIT:

AUDIT CONTROL NO: DOCKET NO: 130002-EG DATE: August 1, 2013

Workpaper No.	Description	No. of Pages	Conf Y/N	Line No./Column No.	Florida Statute 366.093 (3) Subsection	Affiant
9	Internal Audit List	4	Y	Pgs 1-4, Col A	(b)	A. Maceo
9-1	Internal Audit Notes	2	Υ	ALL	(b)	A. Maceo
9-2	Internal Audit Notes	1	Υ	ALL	(b)	A. Maceo
9-3	Internal Audit Notes	2	Υ	ALL	(b)	A. Maceo
16-5/2 p. 4	Invoice	1	Υ	Col A, Line 1 Col B, Lns 1-3	(e)	A. Sharma
16-5/2 p. 6	Invoice	1	Υ	Col A, Line 1 Col B, Lns 1-3	(e)	A. Sharma
41-2/2-2	Bill	3	Y	Pg 1, Lns 1A-4A Pg 2, Lns 1A-1B Pg 3, Line 1A	(e)	A. Sharma
43-1	Sample	2	Υ	Pg 1, Col A Pg 2, Col A, Lns 1-3	(e)	A. Sharma
43-1/2	Sample Item	1	N			
43-1/3	Sample Item	1	N			
43-2	Sample	2	Y	Pg 1, Col A, Lns 1, 2, 3, 4, 6, 8, 9, 11 Col B, Lns 5, 7, 10 Pg 2, Col A, Lns 1, 2, 4, 5, 7 Col B, Lns 3, 6, 8	(e)	A. Sharma
43-2/2-1	Sample Item	1	N	The second secon		
43-2/2-2	Sample Item	1	N			
43-3	Sample	1	Y	Col A, Col B, Line 1	(e)	A. Sharma

Workpaper No.	Description	No. of Pages	Conf Y/N	Line No./Column No.	Florida Statute 366.093 (3) Subsection	Affiant
43-4	Sample	4	Y	Pg 1, Col A	(e)	A. Sharma
				Pg 2, Col A, Lns 2, 4, 6, 8, 10, 11-13 Col B, Lns 1, 3, 5, 7, 9, 14		
				Pg 3, Col A, Lns 1, 3, 5, 7, 9, 11-13, 15, 17, 19 Col B, Lns 2, 4, 6, 8, 10, 14, 16, 18		
				Pg 4, Col A, Line 1		
43-4/1-1	Sample Item	1	Υ	Cols A-B	(e)	A. Sharma
43-4/1-2	Sample Item	1	Υ	Cols A-B	(e)	A. Sharma
43-4/1-3	Sample Item	1	Υ	Col A	(e)	A. Sharma
43-5	Sample	4	Υ	Pg 1, Col A, Lns 1-6 Pg 2, Col A, Lns 1-5	(e)	A. Sharma
				Pg 3, Col A, Lns 1- 10		
				Pg 4, Col A, Line 1		
43-5/1	Sample Item	1	Υ	Col A, Lns 1-2	(e)	A. Sharma
43-5/1-1	Sample Item	3	Y	Pg 1, Col A, Lns 1-3 Col B, Line 4 Pg 2, Lns 1A-4A	(e)	A. Sharma
				Pg 3, Line 1A		
43-5/1-2	Sample Item	7	Υ	ALL	(d), (e)	A. Sharma
43-5/2	Sample Item	1	Υ	Col A, Line 1	(e)	A. Sharma
43-5/2-1	Sample Item	3	Υ	ALL	(d), (e)	A. Sharma
43-5/2-2	Sample Item	5	Y	ALL	(d), (e)	A. Sharma
43-5/3	Sample Item	1	Y	Col A, Lns 1-3	(e)	A. Sharma
43-5/3-1	Sample Item	3	Υ	ALL	(d), (e)	A. Sharma
43-5/3-3	Sample Item	30	Y	Pgs 1-27, ALL	(d), (e)	A. Sharma
40-0/0-0	Odmple item		Y	Pg 28, Lns 1A, 2A Col B	(4), (6)	7. Ollama
			N	Pg 29		
			Υ	Pg 30, ALL		
43-6	Sample	4	N	Pgs 1-2	(e)	A. Sharma
			Υ	Pg 3, Col A		
		1	Υ	Pg 4, Col A, Lns 1-4		

Workpaper No.	Description	No. of Pages	Conf Y/N	Line No./Column No.	Florida Statute 366.093 (3) Subsection	Affiant
43-7	Sample	4	Y	Pgs 1-3, Col A Pg 4, Col A, Lns 1-4 Col B, Line 5	(e)	A. Sharma
43-7/1	Sample Item	1	Υ	Col A, Line 1	(e)	A. Sharma
43-7/1-1	Sample Item	1	Y	Lns 3A, 5A Col B, Line 1 Col C, Lns 1-2, 4 Lns 6A-6B, 7A	(e)	A. Sharma
43-8	Sample	2	N Y	Pg 1 Pg 2, Col A, Lns 1-5	(e)	A. Sharma
43-9	Sample	2	N Y	Pg 1 Pg 2, Col A, Lns 1, 3, 5, 7, 9 Col B, Lns 2, 4, 6, 8, 10	(e)	A. Sharma
43-9/1	Sample Item	2	Y	Pg 1, Cols A-B Pg 2, Col A	(e)	A. Sharma
44-1/1	Base Rate Adjustment	1	Y	Col A, Lns 1-20	(e)	A. Sharma
44-1/2	Base Rate Adjustment	1	Υ	Col A, Lns 1-26	(e)	A. Sharma
44-1/3	Base Rate Adjustment	1	Υ	Col A, Lns 1-27	(e)	A. Sharma

EXHIBIT D

AFFIDAVITS

EXHIBIT D

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Energy Conservation C Clause	ost Recovery	Docket No: 130002-EG
STATE OF FLORIDA)	
COUNTY OF MIAMI-DADE)	AFFIDAVIT OF ANTONIO MACEO

BEFORE ME, the undersigned authority, personally appeared Antonio Maceo who, being first duly sworn, deposes and says:

- My name is Antonio Maceo. I am currently employed by Florida Power & Light Company ("FPL") as Manager, Internal Auditing. My business address is 9250 West Flagler Street, Miami, Florida 33174. I have personal knowledge of the matters stated in this affidavit.
- 2. I have reviewed Exhibit C, and the documents that are included in Exhibit A to FPL's Renewed Request for Confidential Classification of Information Obtained in Connection with Audit No. 13-004-4-3, for which I am identified on Exhibit C as the affiant. Such documents or materials that I have reviewed and which, in whole or in part, are asserted by FPL to be proprietary confidential business information, contain or constitute internal auditing controls and reports of internal auditors or information relating to internal auditing reports issued in 2012. To the best of my knowledge, FPL has maintained the confidentiality of these documents and materials.
- Consistent with the provisions of the Florida Administrative Code, such materials should remain confidential for a period of not less than 18 months. In addition, they should be returned to FPL as soon as the information is no longer necessary for the Commission to conduct its business so that FPL can continue to maintain the confidentiality of these documents.

Affiant says nothing further. 4.

Antonio Maceo

SWORN TO AND SUBSCRIBED before me this

Antonio Maceo, who is personally known to me and who did take an oath

Notary Public, State of Florida

My Commission Expires:



EXHIBIT D

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION		
In re: Energy Conservation Clause	Cost Recovery	Docket No: 130002-EG
STATE OF FLORIDA)	AFFIDAVIT OF ANITA SHARMA
MIAMI-DADE COUNTY)	AFFIDAVII OF AITITA SHARMA
BEFORE ME , the under first duly sworn, deposes and sa	•	, personally appeared Anita Sharma who, being
Company ("FPL") as Manager,	DSM Cost and Po	currently employed by Florida Power & Light erformance. My business address is 9250 West ersonal knowledge of the matters stated in this

- I have reviewed Exhibit C and the documents that are included in FPL's Request for Confidential Classification of Information Provided Pursuant to Audit No. 13-004-4-3 for which I am identified as the affiant. Such documents or materials that I have reviewed and which, in whole or in part, are asserted by FPL to be proprietary confidential business information, contain or constitute competitively sensitive information, the disclosure of which could impair the competitive business of the provider of the information. Specifically, some of the information contains information related payroll, pension and welfare rates. Additionally, information pertains to negotiated terms with third party vendors for equipment and services related to FPL's implementation of demand side management and conversation programs. Some documents contain customer-specific account information, which if disclosed would impair FPL's competitive interests or those of its vendors. It is FPL's corporate policy not to disclose customer-specific information. This policy includes, but is not limited to: customer names, addresses, telephone numbers, account numbers, rates, billing determinants (kW and kWh usage), conservation savings in kW, kWh and bills. FPL treats such information as confidential and does not disclose it, except as required by law, to entities or persons other than the customer absent the customer's consent. To the best of my knowledge, FPL has maintained the confidentiality of these documents and materials.
- 3. Consistent with the provisions of the Florida Administrative Code, these documents should remain confidential for a period of not less than 18 months. In addition, they should be returned to FPL as soon as the information is no longer necessary for the Commission to conduct its business, so that FPL can continue to maintain the confidentiality of these documents.

4. Affiant says nothing further.

Anita Sharma

SWORN TO AND SUBSCRIBED before me this day of day of 2013, by Anita Sharma, who is personally known to me and who did take an oath.

My Commission Expires:

CAROLYN J SMNotary Bublic, State of Florida Notary Public - State of Florida

My Comm. Expires Sep 11, 2014 Commission # EE 19792