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P R O C E E D I N G S

1
2 **CHAIRMAN BRISÉ:** Good afternoon.

3 Welcome to the Commission's workshop on the
4 2013 Ten-Year Site Plans for Florida's electric
5 utilities. At this time I'm going to ask counsel to
6 read the notice.

7 **MR. MURPHY:** Yes, sir. We're here pursuant
8 to notice for a Commission workshop on the ten-year
9 site plans of electric utilities.

10 **CHAIRMAN BRISÉ:** Thank you.

11 The Florida Reliability Coordinating Council
12 is here to summarize its 2013 regional load and
13 resource plan. Following its presentation, we will
14 have an opportunity for public comments. It is my
15 understanding that the Sierra Club is here today as
16 well as SACE to do a presentation for us this
17 afternoon.

18 At this time I'm going to turn it over to
19 staff, and they are going to sort of moderate the rest
20 of the session.

21 **MR. ELLIS:** Good afternoon, Commissioners.
22 Phillip Ellis with Commission staff.

23 Today's first speaker is Stacy Dochoda,
24 President and CEO of the FRCC. Please feel free to ask
25 any questions you may have after the presentation.

1 Ms. Dochoda.

2 **MS. DOCHODA:** Chairman, Commissioners, good
3 afternoon. With me today to my left are Vince Ordax,
4 our FRCC Director of Planning, and Denise Lam, Planning
5 Engineering. And, again, I'm Stacy Dochoda, President
6 and CEO of the Florida Reliability Coordinating
7 Council. Today, I'll provide the results of our work,
8 our analysis on the aggregation of the utilities'
9 ten-year site plans.

10 For my presentation, first, I'll provide an
11 executive summary, and then I have three major topic
12 areas. I'll cover the load and resource plan,
13 including the load forecast and our generation
14 additions and reserve margins; I'll provide some work
15 on our fuel reliability analysis where we have done
16 some analysis about natural gas and its impact on fuel
17 reliability and impacts to electric reliability; and
18 then I'll cover our transmission planning in the
19 region.

20 My company, the Florida Reliability
21 Coordinating Council, has as our purpose to promote and
22 enhance the reliability and adequacy of the bulk
23 electricity supply in Florida now and into the future.
24 And one of the ways that we do that is to perform this
25 analysis each year where we look at the aggregation of

1 the utilities' ten-year site plans and perform analysis
2 on that and then bring that to the Commission for this
3 presentation.

4 To summarize the results of our work this
5 year, our planned reserve margins are showing as
6 greater than 20 percent throughout the ten-year
7 horizon, although the resource mix is changing towards
8 greater dependency on demand-side management resources,
9 and that's illustrated by the next three points:
10 Demand response reduces load at peak by 7 percent
11 throughout the ten-year horizon, or approximately
12 3,600 megawatts by 2022; utility-sponsored energy
13 efficiency and energy conservation are reducing peak by
14 2.8 percent by 2022, which is about 1,500 megawatts;
15 and then there are additional energy efficiencies being
16 delivered through codes and standards that account for
17 almost 4 percent by 2022, or around 2,000 megawatts.

18 And then looking at supply, renewables we
19 project to be just a little over 3,000 gigawatt hours
20 of energy served by 2022. Energy production from
21 natural gas, this we expect to increase by over
22 13 percent by 2022. And we will provide some
23 information about gas pipeline capacity into Florida.
24 As of 2017, 96 percent of the gas pipeline capacity
25 into Florida is subscribed. And then last we'll look

1 at the impact of EPA regulations, particularly on
2 transmission.

3 But first on the forecast side, I'll describe
4 how the reciprocating internal combustion engine rule
5 is projected to negatively impact certain commercial
6 and industrial demand response. Then on the
7 supply-side, I'll talk a little bit later about how the
8 prospective retirements at Crystal River 1 and 2, if
9 those retirements are in 2015 as may be required by
10 MATS, I'll talk about the transmission impacts that
11 that would cause on the state, and also will describe
12 mitigation plans that are being developed.

13 So with that I'll move to the first major
14 topic area, the load and resource plan. In looking at
15 our load forecast, there are several factors that go
16 into the load forecast. First of all, Florida
17 unemployment continues to decrease. It was over
18 10 percent in 2010 and it has dropped now to 7 percent
19 as of May of 2012, the last figures that we have.

20 Population count continues to pick up
21 momentum from 18 million in 2010 to over 19 million in
22 2012, about a 2.4 percent increase in population count.
23 However, the Florida gross state product levels are
24 lower now than they were projected to be in 2011/'12,
25 and our new projections do show a slightly slower

1 recovery. And so altogether those factors are going to
2 show a forecasted energy sales and peak demand that are
3 lower in the 2013 Ten-Year Site Plan compared to the
4 2012 plan.

5 And so this chart is one we have shown
6 before. It provides the firm peak demand forecast for
7 the summer. The red line on the bottom is the 2013
8 Ten-Year Site Plan forecast for peak demand. The gray
9 line above was last year's forecast for peak demand.
10 The 2013 forecast in average is about 1-1/2 percent
11 less in this year's ten-year site plan than it was last
12 year. And it is important for me to note that this is
13 a firm peak demand forecast. It's done as a load
14 forecast, assuming that we have exercised all demand
15 response and also assuming that utility energy
16 efficiency and energy conservation have taken place.
17 So that's baked into these numbers.

18 This next chart on Slide 9 is similar, but is
19 for the winter peak. And here, again, the 2013
20 forecast is less than the 2012. It's about .6 percent
21 less on average.

22 Now we are switching from capacity to energy
23 forecast. This shows the 2013 in the green on the
24 bottom, and the 2012 Ten-Year Site Plan is the higher
25 line, the gray above. And here we are, again, about

1 1-1/2 percent less in 2013 than we were projecting in
2 2012. And then this chart shows historical compound
3 annual growth rate for load going back to 1991 to the
4 present, and we show it both for the summer growth rate
5 and the winter.

6 Now, what I'd note, it's no real surprise,
7 but prior to 2009 the compound annual growth rate was
8 generally above 2 percent. After 2009 the compound
9 annual growth rate has generally been 1-1/2 percent or
10 less. And for our 2013 Ten-Year Site Plan it's just
11 under 1-1/2 percent.

12 This chart is the actual and forecasted peak
13 demands. The black line going up to 2012 is the actual
14 demands that have been experienced since 1990, and the
15 green line that carries on is the 2013 forecasted peak
16 demand. The dashed line represents what a linear
17 regression would produce from the historical demand.
18 And based on that linear trend, the latest summer peak
19 demands that we have here are lagging about six to
20 eight years what the linear regression would have
21 predicted.

22 Now I'm going to shift gears to the
23 supply-side of the equation. This chart shows total
24 available capacity over the ten years of the site plan,
25 and I'm going to describe what's in the chart. The

1 blue line, the blue stack on the bottom represents
2 utility-owned capacity that's inside our region. It's
3 about 47,000 megawatts of capacity that's existing in
4 the region. The orange stack represents some
5 utility-owned capacity that is outside our region. And
6 then the green, or it sort of shows yellow on our
7 screen today, is net changes or the additions in
8 generation capacity over the ten-year site plan, just
9 under 8,000 megawatts of additional generation that is
10 planned in this ten-year site plan to come in by 2022.
11 The purple stack shows firm nonutility purchases and
12 the light blue are imports into the region.

13 And now combining the load forecast
14 information and the projected capacity that would be
15 available, we look at a planned reserve margin. And
16 here we show the summer in the red each year and the
17 winter in the blue. And you can see the red line that
18 goes across as 20 percent, that represents the IOU
19 stipulation with the PSC for a 20 percent reserve
20 margin. The purple line at 15 represents the FRCC
21 criteria for planned reserve margin. And, again, it's
22 important to note that this planned reserve margin is
23 calculated with the firm peak load, so it is assuming
24 that the demand response and energy efficiency are
25 available and can be put into place.

1 So looking at that with a little sensitivity
2 analysis, this next chart on Slide 15 shows the planned
3 reserve margin if we were not able to exercise demand
4 response. And here we do show that over the ten-year
5 site plan that we do start to fall below the 20 percent
6 line in -- actually in 2014, and then below the
7 15 percent line out in 2020, if that demand response
8 were not to be available.

9 So now this is a little bit more detail about
10 those components of that demand forecast. The black
11 line on the bottom is the same line that I showed you
12 at the beginning of the presentation. It's the firm
13 peak demand forecast. The purple line in the center is
14 the forecast if demand response were not available.
15 And then the blue line at the top represents the
16 forecast if neither demand response nor the
17 utility-sponsored energy efficiency programs were
18 available.

19 So you can see that the demand response
20 represents a difference of about 7 percent of the
21 forecast and the energy efficiency programs are
22 predicted to contribute another almost 3 percent by
23 2022.

24 This is another way to look at reserve
25 margin. Here we have calculated the generation-only

1 reserve margin, so now we have done a sensitivity of
2 what would the reserve margin be if we didn't have
3 demand response and if the utility sponsored energy
4 efficiency did not come into place. And here you can
5 see that over the entire ten-year horizon we are below
6 the 20 percent. We fall below the 15 percent in 2019.

7 And then just to do a comparison of where we
8 stand in Florida compared to other parts of the
9 country, this is a chart of demand response as a
10 percentage of peak demand. And you can see that we
11 have a very robust amount of demand response, a very
12 healthy contribution there of almost 7 percent. We are
13 really the second highest area of the country in terms
14 of how we have attracted that demand response in the
15 region. So I'd just summarize by saying on the reserve
16 margin review that our planned reserve margins are
17 expected to be greater than 20 percent over the
18 ten-year horizon, but that is increasingly dependent on
19 demand-side management.

20 So now I want to dive a little bit into the
21 fuel mix that shows in our plan. The circle to the
22 left is the 2013 fuel mix. This is in gigawatt hours.
23 And the circle to the right is the end of the ten years
24 at 2022. Largest by far is the production of
25 electricity by natural gas at 59 percent currently.

1 With the forecasted increase demand, a lot of that
2 increased demand will be met by additional gas
3 generation. The plan shows over 16,000 gigawatt hours
4 of additional gas generation by the time we get to
5 2022. We'll still be percentage-wise about 59 percent
6 of the energy production. The other point that I would
7 make from this chart is that the coal energy goes from
8 20 percent in 2013 down to 19 percent in 2022.

9 And now we'll look at a similar analysis, but
10 this is in capacity, in installed capacity. So the gas
11 here makes up 61 percent of the capacity mix that we
12 have in 2013. It rises to 62 percent in 2022. And a
13 couple of other changes that occur here; the coal is
14 projected to go from 17 to 14 percent, and the nuclear
15 from 7 to 8. The ten-year site plan does show a new
16 nuclear unit at the very end of the ten years in 2022.

17 Now, this is looking strictly at the
18 renewable resource capacity and the types of renewable
19 that we have in the ten-year plan. Excuse me, this
20 chart is existing, so this is in 2013, the existing
21 mix.

22 The largest mix, the largest contributor we
23 have is from municipal solid waste of 33 percent and
24 biomass at 28. And then you can see like solar
25 currently is about 13 percent. That's out of the total

1 currently of just a little bit over 1,300 megawatts
2 that exist today.

3 The forecast would show additions of about
4 970 megawatts. The majority of this is projected to
5 come from biomass and then solar photovoltaic. And
6 then as to the nuclear contributions to the capacity,
7 we have existing nuclear capacity at just about
8 3,500 megawatts. And in the ten-year site plans when
9 they were filed there was the plan to uprate Turkey
10 Point 4, that has been complete, that 120 megawatts.
11 And then Turkey Point 6, as I mentioned, is shown as
12 coming in in 2022 at the end of the ten-year site plan,
13 so an addition projected of 1,200 megawatts of nuclear.

14 So, again, just to summarize, the overall
15 look at the load and resource assessment. We do show
16 that we have adequate total plan generation resources
17 over the ten-year period, but greater dependence upon
18 demand-side management resources, and we will be doing
19 additional analysis at the FRCC.

20 So I'll move now to the fuel reliability
21 analysis that we have performed. And I'll just
22 describe -- we have within the FRCC a fuel reliability
23 working group. This group was formed in 2007. The
24 group is composed of member utilities and FRCC staff.
25 They come together to look at the interdependencies of

1 fuel availability and electric generation. And then,
2 in addition, in a more operational time frame, we also
3 coordinate regional responses if we have fuel issues or
4 fuel emergencies.

5 Now, this chart shows the history of the
6 change in energy production from natural gas in
7 Florida. You'll see in 1999 there was just under
8 40,000 gigawatt hours that were being produced by
9 natural gas in the state. And now that's up to
10 140,000, so more than tripling of that amount, and we
11 are projected to have that increase further.

12 And so we did do some look at what is the
13 infrastructure that we have in the state to support
14 this high level of natural gas production. And the
15 chart that I have shown up here, first of all, it does
16 show that out of the top ten largest states it shows
17 how we rank in terms of certain infrastructure
18 components. We do show up as the fourth largest state
19 for natural gas consumption.

20 For natural gas consumption that is used to
21 produce electricity, we are actually the second largest
22 state just behind Texas. But then as you look across
23 in the third column, we have essentially no gas
24 production within our state. And then if you look to
25 the fourth column in terms of miles of gas pipeline

1 that we have in the state, we are next to the lowest of
2 miles of gas pipeline that we have compared to the ten
3 largest states, and then we have no gas storage within
4 the state.

5 And so one of the things that our fuel
6 working group has done over this past several years is
7 look at what other sorts of resiliency we have in the
8 system if we were to suffer some sort of either shut-in
9 where we didn't have gas availability or pipeline
10 delivery issues. And we do have units in the state
11 that are capable of burning dual fuel. And we have
12 done some analysis with the utilities to determine that
13 on average we have just under five days worth of dual
14 fuel capability, if we were to suffer some sort of
15 natural gas emergency.

16 And then this chart is looking a little bit
17 more at the actual pipeline delivery capacity into our
18 state. And you can see we really have four pipelines
19 that do deliver into the state, but of those four there
20 is only two that are of any sizeable nature. And
21 that's the Florida Gas Transmission System that is
22 listed at the top that comes into the state in the
23 panhandle and the Gulfstream Natural Gas Pipeline that
24 comes into the state across the Gulf and just south of
25 the Tampa Bay area.

1 Now, these two major gas pipelines do show as
2 more than 96 percent subscribed in 2017. Now, there is
3 a recently proposed third gas pipeline, a third major
4 pipeline into the state that's proposed to be
5 operational by 2017, and that pipeline would add
6 additional capacity, of course, and it would also add
7 geographical diversity to the pipeline capacity that we
8 have and would enhance gas delivery reliability.

9 So the fuel reliability conclusions that I
10 draw for us is, again, reminding us that we do have
11 greater natural gas demand in all but four of the
12 states in the nation, and greater natural gas demand to
13 support electricity than all states but Texas. And we
14 have minimal in-state production, no in-state storage,
15 and less miles of pipeline within our state than all
16 but one of the ten largest gas-consuming states.

17 As to dual fuel capability, we do have units
18 that have that capability, so that does provide some
19 operating flexibility in the case of an emergency. But
20 if we had a disruption that lasted more than a few
21 days, we could exceed the fuel supply that we have
22 available. At the FRCC we do intend to continue our
23 review of these issues and work with our entities on
24 this.

25 Next, I would turn to the last major topic of

1 my presentation. This is about transmission planning
2 in our region. At FRCC we promote the reliability of
3 the bulk electric system through coordination of
4 transmission planning activities with the utilities in
5 the FRCC region. We do this by assessing the
6 transmission adequacy and the resource deliverability
7 of the aggregated transmission plans of the utilities.
8 In our planning process each year we perform a
9 long-range study, and we begin that study in the
10 spring, and the study is completed and approved
11 typically at the beginning of the next year.

12 So our most recent full long-range study is
13 our 2012 study that was approved in February of this
14 year. This study, the 2012 study, when it was
15 performed, since it was based on data from last spring,
16 it did show that Crystal River Units 1, 2, and 3 would
17 be online beyond 2015. And with that assumption our
18 studies did show that the grid would be reliable and
19 secure for the ten-year horizon.

20 Subsequently, of course, we have the
21 information that Crystal River 3 won't be running in
22 2015, and then there is the risk that Crystal River 1
23 and 2 will be retired. So we did a new analysis based
24 on the 2012 study to model those assumptions, and when
25 we did that we did identify that there are transmission

1 reliability issues that would impact multiple entities
2 starting in 2015 that we do not have a transmission
3 solution for in 2015. But there are MATS compliance
4 options that are available and being studied that would
5 allow Crystal River 1 and 2 to run for a limited period
6 of time. And if that is done that would resolve the
7 transmission issues that we have identified. And then
8 in the longer term there are other transmission and
9 generation alternatives that are under evaluation for
10 2016 and beyond.

11 Now, I'd just like to shift gears to provide
12 you a little bit of information about the status of the
13 compliance with FERC Order 1000. This order from FERC
14 is an order that applies to the FERC jurisdictional
15 utilities in the state. It expands FERC Order 890 with
16 regard to regional and interregional planning and cost
17 allocation. And for the regional planning part, the
18 schedule was for the initial compliance filing by the
19 jurisdictional utilities in October.

20 FERC did issue an order in June, and the
21 utilities currently have the conforming compliance
22 filing that's due in October of this year, although
23 they have applied for an extension to that, a 90-day
24 extension. And then as to the interregional
25 transmission coordination part of this, there was a

1 compliance filing that was made by the utilities in
2 July, and it's pending a FERC order now.

3 So then I'd just like to do an overall
4 conclusion for you of the work that we have done this
5 year on the ten-year site plan. Again, the planned
6 reserve margins do show that they exceed the 20 percent
7 for all peak periods. This is using the firm peak load
8 forecast, so it is assuming that we have demand
9 response and utility-sponsored energy efficiency
10 available. The energy production from natural gas is
11 expected to increase over 13 percent by 2022. Our
12 pipeline capacity, the major pipeline capacity is
13 96 percent subscribed in 2017, so we will be reviewing
14 with our entities these long-term gas transportation
15 issues.

16 And then as to EPA regulations, on the
17 forecast side, the RICE rule is projected to negatively
18 impact demand response that would be available from
19 commercial/industrial participants. And on the
20 generation side, the prospective 2015 retirements at
21 Crystal River 1 and 2 due to MATS would have
22 transmission impacts, but mitigation plans are being
23 studied and developed.

24 And with that I'll pause and see if you have
25 any questions.

1 **CHAIRMAN BRISÉ:** Thank you for your
2 presentation.

3 Commissioners, the floor is open for
4 questions.

5 Commissioner Balbis.

6 **COMMISSIONER BALBIS:** Thank you. And thank
7 you for your presentation. I have one or two
8 questions.

9 On your last slide where you're talking about
10 the RICE rule and projected to negatively impact the
11 demand response, have you quantified that yet, because
12 we rely so heavily on that to meet the reserve margin?

13 **MS. DOCHODA:** We don't have firm numbers on
14 that yet, but the most recent estimates I have been
15 given were just under 200 megawatts of impact.

16 **COMMISSIONER BALBIS:** Okay. And then in your
17 table that lists the annual natural gas consumption, I
18 believe on Page 29, and you've accurately reflected
19 that we do not have gas storage or production, and that
20 FRCC is going to continue to work with the utilities to
21 look at that. What are some of the options, other than
22 dual fuel capabilities and you mentioned the other
23 option that I'm sure we can't talk about. What are
24 some of the other alternatives?

25 **MS. DOCHODA:** Well, there's sort of two ways

1 we look at it. We look at it in both the planning
2 horizon, which really the options you just mentioned
3 are the main things you would look at. And then we
4 also at the FRCC do look at it on an operational basis,
5 so if we do have a fuel emergency arise that we can try
6 to do as much coordination among the utilities as
7 possible to mitigate those events.

8 **COMMISSIONER BALBIS:** Okay. And then lastly,
9 you indicated the MATS rule and closing of Crystal
10 River 1 and 2. What about the president's recent
11 message on, you know, new coal plants, but then I guess
12 June of next year the roll out, limitations on existing
13 plants. Have you started to look at that potential
14 impact?

15 **MS. DOCHODA:** That's not in this analysis. I
16 believe the first part, though, is on new in terms of
17 carbon sequestration is only applicable to new plants,
18 and we don't have any new coal plants in the ten-year
19 horizon.

20 **COMMISSIONER BALBIS:** Okay. Thank you.

21 **MS. DOCHODA:** Uh-huh.

22 **CHAIRMAN BRISÉ:** Commissioner Edgar?

23 **COMMISSIONER EDGAR:** Thank you for your
24 presentation. I think two brief questions, the one is
25 kind of a piggyback to Commissioner Balbis' question

1 about the potential retirements at Crystal River due to
2 MATS.

3 The line here says transmission reliability
4 issues impacting multiple entities starting in 2015.
5 So I guess my question, 2015 isn't that far away, so
6 could you elaborate a little bit more on the potential
7 transmission impacts and what the next steps are.

8 **MS. DOCHODA:** Right. Sure. The analysis
9 that we have done does show that if -- in essence, if
10 there is not generation in that general location that
11 we would have transmission impacts. And it is in such
12 a near term that we don't have a ready solution for
13 that in terms of transmission.

14 The different mitigation plans that are being
15 looked at, under MATS there is the possibility of an
16 extension and so that could provide relief. There is
17 also activities that the utility is exploring in terms
18 of being able to work within MATS, but to still run
19 those units. And so those studies are under way now,
20 and hopefully they'll be productive.

21 **COMMISSIONER EDGAR:** And that MATS extension
22 is for how long, potentially?

23 **MS. DOCHODA:** It's for one year.

24 **COMMISSIONER EDGAR:** A temporary remedy.

25 **MS. DOCHODA:** Right.

1 **COMMISSIONER EDGAR:** In the first part of
2 your presentation and kind of a recurring theme, I
3 think, throughout, is that the reserve margins are
4 adequate and then some for the ten-year horizon, but
5 also, as you mentioned a few times, that they are more
6 dependent upon DSM. Is that by design?

7 **MS. DOCHODA:** I don't know if it's by design,
8 but I think with the success that has occurred with the
9 energy conservation programs that the utilities have
10 carried out and success with demand response, it has
11 been the outcome.

12 **COMMISSIONER EDGAR:** And from the perspective
13 of the Reliability Council, you and yours are
14 comfortable with that?

15 **MS. DOCHODA:** The reason that we highlight it
16 is that -- let's take demand response, for example, the
17 direct load control and interruptible. Those are very
18 valuable components of the mix. However, they are not
19 cast in stone, and so they could over time change,
20 increase or decrease. And so because of, we think it's
21 important to point out the variability in what occurs
22 to the reserve margins if they were to not be
23 available. There have been other areas of the country
24 that have had large amounts of those resources, and
25 then as supplies have tightened, they are no longer

1 available, and they have experienced challenges with
2 their reserve margins.

3 **COMMISSIONER EDGAR:** Thank you.

4 **CHAIRMAN BRISÉ:** Okay. Commissioners, any
5 further questions at this time?

6 Okay. Seeing none, thank you for your
7 presentation.

8 **MS. DOCHODA:** Thank you.

9 **CHAIRMAN BRISÉ:** We are going to continue
10 into public comment. At this time we have the Sierra
11 Club.

12 **MS. CSANK:** Good afternoon Chairman and
13 Commissioners. My name is Diana Csank, and I am here
14 today representing the 27,000 Florida members of the
15 Sierra Club. We appreciate this chance to continue our
16 participation in the ten-year site planning process.

17 Last year Sierra Club and Earth Justice
18 warned that significant coal-fired capacity was set for
19 retirement in Florida. And since then the utilities
20 have confirmed our predictions, and in their 2013
21 filings they are relying almost exclusively, as we have
22 heard, on new gas-fired capacity to meet demand going
23 forward. This conflicts with Florida's strategic
24 concern about overreliance on natural gas and also
25 planning precepts.

1 To use the Commission's words, ten-year site
2 plans must provide sufficient information to assure the
3 Commission that an adequate, reliable supply of
4 electricity at the lowest cost possible is planned.
5 And for planning purposes, costs should reflect the
6 life of the investment, including risks that could
7 materially affect the investment and benefit to
8 customers.

9 And the legislature has been clear here, for
10 example, in the state comprehensive plan, pointing to
11 planning as the means by which the state can identify
12 and manage risks such as energy supply disruptions and
13 price shocks. And what the 2013 plans are missing is a
14 real accounting for the risk involved in increasing
15 Florida's position in natural gas. They don't include
16 future portfolio scenarios, and they are missing lower
17 cost, lower risk alternatives to new gas-fired
18 capacity; namely, increasing energy efficiency and
19 renewable sources like solar here in Florida.

20 And I won't go on at length about the
21 relative merit of these, given the upcoming
22 goal-setting process. But suffice it to say that the
23 planning process and the goal-setting process can
24 really re-enforce one another and give the Commission
25 and the utilities a complete picture both on the

1 supply-side and on the demand-side how all sources and
2 all technologies compare in terms of cost, including
3 risk. And so we submit that now is an opportunity to
4 defer the suitability determination and develop this
5 missing comparative analysis and use it to put the
6 Commission in a better position to complete its duty,
7 which is to ensure the reliability of the electricity
8 supply, but also to manage risk in the state's
9 portfolio.

10 I'm skipping ahead a bit for time sake. The
11 stakes are really high. Florida ranks among the
12 nation's highest in terms of generating capacity
13 investments. Expected here on a time horizon you'll
14 see up to 2030, and the plans bear this out, it's where
15 generating capacity investments are where the most
16 dollars are on the line. And as we heard also,
17 Florida's position in natural gas is currently already
18 at 63 percent, and what the plans are showing is
19 potentially exacerbating that reliance on risky natural
20 gas and not fully yet accounting for these retirement
21 decisions that are pending as we enter comments
22 submitted in 2014 note that certain utilities, certain
23 coal-fired plants, older units are slated for
24 retirement and beg the question of whether even if more
25 natural gas will be entering Florida's portfolio going

1 forward.

2 Florida ratepayers are already paying some of
3 the nation's highest gas prices. But, moreover, one of
4 the main points we are making today is that Florida's
5 high gas dependence is risky. Risk comes from the
6 supply-side. You have the Energy Information
7 Administration in 2012 sharply revising downward its
8 estimate of the domestic reserve by 40 percent and the
9 Marcellus reserve by 66 percent.

10 On the demand-side, EIA predicts that
11 combining this lower resource base with the rapid move
12 to export the resource, to export natural gas could
13 raise prices by as much as 54 percent by 2018. And so
14 here you see a slew of projects pending approval or
15 already approved to export natural gas. There are
16 projects everywhere on the map, as you see, up to 60
17 billion cubic feet per day. And today Florida doesn't
18 have to compete with other countries for natural gas,
19 and that's about to change in a very rapid and dramatic
20 fashion as you can see. And so it's easy to predict
21 that that will put upward pressure on natural gas
22 prices going forward.

23 And of all the things that I am putting on
24 the board, perhaps this is the most important. You'll
25 see the yellow line sloping downward represents the

1 levelized cost of solar energy today, and the lower
2 dotted line represents natural gas levelized costs.
3 And in 2013, today, those two source are head-to-head
4 in terms of cost competitiveness. And the more
5 important takeaway here is really the trend. So
6 renewables are cheap and only getting cheaper. Natural
7 gas, on the other hand, is plateauing. And as we have
8 just discussed, there are upward trends on the price
9 and ongoing volatility there. And so solar stands out
10 for its hedge value against that natural gas price
11 volatility going forward and should be given greater
12 consideration in this planning process.

13 Energy efficiency, too, bears further
14 attention. It is the lowest cost/lowest risk option,
15 and Florida already has a positive track record on
16 energy efficiency. The 2012 legislative study shows
17 that energy efficiency in Florida is a cost-effective
18 investment. It is yielding net benefits to customers,
19 and nationwide there's increasing awareness that faced
20 with the increasing reliance on natural gas there is a
21 real opportunity to hedge against those risks from
22 conventional sources by diversifying state energy
23 portfolios.

24 There's a number of studies out there. We
25 are highlighting one written by the former chair of the

1 Colorado Public Service Commission, and it's based on a
2 detailed analysis of both the cost and the risk of a
3 wide range of generation sources, and the findings are
4 up there. Diversification is of paramount importance,
5 and that includes a greater emphasis on energy
6 efficiency and renewables, given that these are lower
7 cost/lower risk resources.

8 And there are states that are already
9 effectively deploying this strategy of diversification.
10 For example, in Georgia, the Georgia Public Service
11 Commission pushed Georgia Power to test the market for
12 solar in that state today. And the 2013 RFP in Georgia
13 yielded a positive response, a boon for Georgia of
14 210 megawatts of solar in the near term without
15 increasing rates. And then you turn to Colorado, a
16 state not particularly well known for its solar
17 resource, and you have a filing just this month by
18 Excel Energy proposing additional solar in that state
19 because it is the most cost-effective and economic
20 solution to add to that portfolio. It is beating out
21 natural gas, and you can see that in the company's
22 press release.

23 And so what does all of this mean for
24 Florida? To recap, as we have heard, natural gas is a
25 risky and a bad deal for Florida, and the current plans

1 do not adequately reflect and address the riskiness of
2 this position. And, in fact, are proposing to further
3 increase Florida's position in natural gas without a
4 true accounting, a comparative analysis of what the
5 other alternatives are for Florida.

6 And this isn't a heavy lift that we are
7 asking for. You see the example of Georgia. This is
8 doable. Moreover, you see in the filing at least one
9 utility has a request ongoing for renewables. Progress
10 Energy Florida, now Duke, at 321 in their filing state
11 that they have this RFP out and got a robust response.
12 They have 310 responses to that RFP, but nowhere do
13 they analyze it. Nowhere do they compare that to this
14 gas-fired capacity that they are, instead, putting on
15 the table.

16 So to conclude, we respectfully request that
17 the suitability determination be deferred and that this
18 really critical data, comparative analysis be developed
19 to fully inform the Commission and the utilities about
20 what options Florida can avail itself of to create --
21 to manage risk and to put together an energy portfolio
22 going forward that really is the most cost-effective
23 and least risky.

24 Thank you for your attention. I welcome your
25 questions.

1 **CHAIRMAN BRISÉ:** Thank you. I have one
2 question for you.

3 Georgia, what percentage of their total mix
4 comes from renewables?

5 **MS. CSANK:** Unfortunately, I don't have that
6 number for you, but I will gladly supplement.

7 **CHAIRMAN BRISÉ:** I think it's important to
8 have that type of information, particularly when we
9 throw out a 210-megawatt number out there.

10 **MS. CSANK:** Sure.

11 **CHAIRMAN BRISÉ:** Recognizing that our state
12 is at currently 300-something in solar in particular.
13 So I just wanted to see where we stand --

14 **MS. CSANK:** I'll gladly supplement.

15 **CHAIRMAN BRISÉ:** -- by comparison, even
16 without going to those efforts.

17 **MS. CSANK:** Okay.

18 **CHAIRMAN BRISÉ:** Commissioner Balbis.

19 **COMMISSIONER BALBIS:** Thank you, Mr.
20 Chairman. And thank you for your presentation. I have
21 a couple of questions.

22 One, I'm glad you pointed out that we are
23 going to go through the goal-setting process for the
24 DSM programs. And I know we have effective programs in
25 place and that process will be methodical and thorough,

1 so I'm glad you mentioned that, that it is coming up.

2 I want to talk a little bit about solar. And
3 you made some pretty strong statements on what Florida
4 does and doesn't do. Because in this state we require
5 that all utilities during the need determination
6 process go through an RFP to open it up to competitors.
7 And since I have been here, and I don't believe ever
8 have we had a solar facility compete with -- in the RFP
9 process, which means that at least in Florida it's not
10 cost-effective through that process. And then the
11 other method that we can include renewables is through
12 purchased power agreements where we have the two
13 options of, you know, as-available energy and also the
14 capacity payments. And, once again, we are not seeing
15 these projects move forward, which tells me it's not
16 cost-effective.

17 And this Commission isn't against it. We
18 evaluate it. We have approved several hundred
19 megawatts of projects that are biomass facilities or
20 waste-to-energy facilities, which obviously do compete
21 and do not provide or result in additional cost to
22 customers. So why aren't we seeing these projects move
23 forward in Florida?

24 **MS. CSANK:** I appreciate the question. I
25 think that the -- to go back to the example that I did

1 put up, which is Progress Energy Florida's submission
2 in its RFP, I'm merely making the point that the plan
3 points out that there is a response to that. It points
4 out that 310 responses actually have been submitted,
5 but doesn't analyze or explain what's happening. And
6 what the graph showed with the decline in -- the rapid
7 decline in the cost of solar is that the market is
8 changing very rapidly. And so figures in RFPs that
9 were done even two years ago may not reflect the
10 current state of the market. And so the main point
11 that we are making here today is that there should be a
12 greater push on the part of the utilities to really
13 demonstrate what those request for proposals are
14 yielding and to better understand today what solar
15 availability there is in Florida.

16 **COMMISSIONER BALBIS:** Okay. Because I do
17 think it's important that the public knows that we do
18 have processes in place, and it's competitive. And,
19 you know, the main requirement is that it is at avoided
20 cost so that customers do not pay more. So we have the
21 processes in place. I know almost every time we have
22 an RFP that's issued, and very seldom do even other
23 companies can compete with a large utility company can
24 do, because of economies of scale, et cetera.

25 And then one of the other challenges that I

1 know you know that Florida has from a geographic
2 standpoint with solar is we do not have the elevations
3 to deal with pump storage or any other capability. So
4 I don't think it's necessarily fair to compare us to
5 states like Colorado that have the elevation to deal
6 with pump storage and make solar more effective from a
7 capacity factor standpoint. But, you know, I can
8 assure you that we are approving projects that are
9 cost-effective, and we just haven't seen them come
10 forward.

11 So if the Sierra Club can identify, you know,
12 changes that we need to make, then I'm sure we would be
13 open to it. But I think a blanket statement that we
14 are not issuing RFPs, I don't think it's fair.

15 **MS. CSANK:** I appreciate all of what you have
16 said. I think the main point, though, is that there
17 isn't a full accounting for what these RFPs today are
18 yielding, and that is a shortcoming in the plans. And
19 at a minimum the utility should be showing their math
20 and showing what those RFPs -- how they compare to
21 other alternatives that they are pushing forward. And
22 ultimately it's not only the cost of solar, but the
23 opportunity which a particular project proponent might
24 not be seeing of the greater hedge value of increasing
25 the solar position, right. And so it's something where

1 a statewide RFP that really focuses on renewables could
2 garner greater market response.

3 **COMMISSIONER BROWN:** Okay. And one last
4 question. I appreciate that information, but as far as
5 the Sierra Club as a whole, you know, a lot of the
6 reasons why we are in this position is the low price of
7 natural gas. And also, you know, as we just heard from
8 the FRCC, new regulations that are making coal less
9 likely. What is the Sierra Club's position on coal, in
10 general?

11 **MS. CSANK:** I think I'll defer to my more
12 seasoned colleague.

13 **MR. FABISH:** Generally speaking, the Sierra
14 Club's position is that coal tends to be a very
15 pollutant intensive and going forward increasingly
16 uneconomic resource. And further investments in
17 coal-fired capacity are probably not in the best
18 interests of either ratepayers or states or people who
19 breathe.

20 And particularly from a climate change
21 perspective, coal is a very greenhouse gas intensive
22 resource. And for that reason I think that in looking
23 at, you know, the energy future for both the nation and
24 for individual states, coal is something that should
25 certainly be playing an ever decreasing part of the

1 mix.

2 **COMMISSIONER BALBIS:** Okay. Thank you.

3 **CHAIRMAN BRISÉ:** Commissioner Brown.

4 **COMMISSIONER BROWN:** Thank you, Mr. Chairman.

5 And I want to say I do appreciate the Sierra Club's
6 position regarding having a diversified energy
7 portfolio, but I also appreciate the need to have
8 reliable baseload generation.

9 That being said, I'm just a little confused
10 what you are asking for us today. Could you clarify
11 what it is?

12 **MS. CSANK:** Sure. So what we are asking for
13 is for the Commission to request supplemental data of
14 the utilities to better explicate, and I turn back
15 again to the example of Duke's submission where they
16 identify that they have significant market response to
17 their request for proposals on renewables, and yet they
18 don't identify the viability of those proposals. And
19 so across the board, what we recommend the Commission
20 ask for is the utilities to identify and better
21 compare, complete these further portfolio scenarios
22 factoring in whatever these request for proposals,
23 whatever the market is putting forward, and explaining
24 how on a cost basis and a risk basis they are selecting
25 the overall mix for each utility and what that yields

1 for the state overall.

2 So whether you do it individually by further
3 issuing utility-by-utility additional RFPs or do a
4 statewide order by the Commission or issuing that kind
5 of an RFP, we defer to you to make that decision. But
6 the ultimate ask is for the plans to be supplemented
7 with this type of comparative analysis as we see other
8 states doing. And that study that was in one of my
9 slides in particular creates a clear roadmap explaining
10 how other states and regulated entities have done this.

11 **COMMISSIONER BROWN:** Okay. Thank you.

12 **CHAIRMAN BRISÉ:** Commissioner Graham.

13 **COMMISSIONER GRAHAM:** Thank you, Mr.
14 Chairman.

15 I actually wasn't going to go down this path,
16 but I hear all this conversation about showing your
17 data, and I have a question about this slide here that
18 you have.

19 **MS. CSANK:** Yes.

20 **COMMISSIONER GRAHAM:** I take it just from
21 what it says, I don't know what page it's on, it's
22 probably the second or third from the end. It says
23 that it came from this report, is that correct?

24 **MS. CSANK:** The composite cost index does.
25 The levelized cost, which is the right-hand portion of

1 that slide, is the Lazard 2013 numbers.

2 **COMMISSIONER GRAHAM:** But the risk data comes
3 from this report?

4 **MS. CSANK:** Right.

5 **COMMISSIONER GRAHAM:** Do you have any more
6 data? I guess this is an executive summary of this
7 report. Because as I go through this report, basically
8 it says the way the risk category is determined is
9 somebody arbitrarily gives these different risks a
10 rating from zero to four going from none at all to very
11 high. And I don't know how they came around to -- how
12 do you assign what's three and what's four and what's
13 zero? It sounds pretty arbitrary to me, unless you
14 have more data that explains it better than this thing
15 does.

16 **MS. CSANK:** We'll gladly supplement our
17 submissions on that point.

18 **COMMISSIONER GRAHAM:** Thank you.

19 **CHAIRMAN BRISÉ:** Okay. Any further questions
20 or comments?

21 All right. Well, thank you for your
22 presentation today.

23 At this time we will hear from SACE.

24 **MR. LARSON:** Good afternoon, Commissioners.
25 My name is Tom Larson. I'm speaking on behalf of the

1 Southern Alliance for Clean Energy. Thank you for the
2 opportunity again to address you today.

3 Many utilities throughout the country have
4 been using demand response reliably for years. On
5 hearing utility representatives bring attention to the
6 rising contribution of demand response, I would note
7 that these are the very measures that utilities have
8 preferred over meaningful energy savings programs in
9 past FEECA proceedings, arguing for the use of the RIM
10 test to make the case such programs are more
11 cost-effective than programs providing substantial and
12 meaningful energy savings.

13 But if you are concerned about reliability,
14 there is no more reliable resource at reducing
15 consumption and reducing need for capacity than energy
16 efficiency demand-side management. There are --
17 there's a history in Florida of substantial
18 contributions to our state through the reduction of
19 energy use. While some of the presentations today
20 might provide comfort to the Commission that future
21 demand for electricity can be met reliably, it should
22 be noted, as the Sierra Club has, that projected demand
23 could be met at lower risk and at lower cost to
24 customers if more meaningful and substantial energy
25 efficiency implementation was part of the mix.

1 Energy efficiency can meet demand reliably at
2 a fraction of the cost of any new power plant. It
3 lowers the utility's overall system costs and help
4 customers reduce energy use and save money on their
5 bills. Meaningful energy efficiency programs are not
6 being implemented now by the state's largest utilities.
7 For instance, Florida Power and Light is meeting a mere
8 2/10ths of one percent of annual energy demand through
9 energy efficiency programs. Duke is not far behind.

10 Fortunately, some Florida utilities implement
11 efficiency at a much higher level. Gulf Power and JEA
12 are achieving for their customers three times the rate
13 of annual energy savings attained by FPL.

14 What does real leadership on energy
15 efficiency look like? Fourteen states have regulatory
16 programs in place that are achieving 1 percent savings
17 or more through their energy efficiency programs every
18 year. That's five times the energy efficiency
19 implementation of Florida's largest utilities.

20 Since reducing energy use and the need for
21 capacity does not promote shareholder value for the
22 investor-owned utilities, you can expect the big power
23 companies to continue to resist more meaningful energy
24 efficiency goals and to come in during the next FEECA
25 proceeding and request a reduction of goals.

1 You do have the authority under statute to
2 require the utilities to implement meaningful
3 substantial conservation goals. We encourage you to
4 use that authority to add more end-use energy
5 efficiency into the resource mix.

6 Yes, there is a dependence on demand response
7 in the Florida mix today. We could have a much greater
8 dependence on that demand response and save money and
9 still be reliable. Ultimately, the state must move to
10 undertake a more integrated resource planning process.
11 The closest semblance to an integrated resource plan,
12 or IRP, in Florida is the requirement on a utility to
13 file a ten-year site plan. The ten-year site plan is
14 not in itself an IRP, but a medium range planning
15 document that summarizes internal resource planning
16 decisions made by the utility. Most other utilities
17 are filing plans with commissions in other states that
18 are 20, 25 years in term. This ten-year perspective we
19 have in Florida may not be serving us.

20 You have no authority to change these plans.
21 However, after statutory review you may suggest
22 alternative to the utilities. Presently, the only
23 meaningful way to explore internal utility resource
24 planning assumptions at the utilities is for a
25 stakeholder to formally intervene in the FEECA

1 conservation goal-setting process, or in a new power
2 plant need determination, or site certification
3 proceeding. Frankly, the disjointed nature of the
4 current Florida process is not conducive to fair
5 evaluation of all resources. Hence, lower cost/lower
6 risk resource are being underutilized in the state.

7 Thank you very much.

8 **CHAIRMAN BRISÉ:** Thank you.

9 Commissioners? Commissioner Balbis.

10 **COMMISSIONER BALBIS:** Thank you.

11 I guess a similar statement. I appreciate
12 you coming and providing your comments. I agree with a
13 lot of the comments that you made, and I think that in
14 the goal-setting process that we are going to undertake
15 I think those are the exact discussions that need to
16 happen as far as, you know, what -- you know, what test
17 do you use, whether it's RIM or something else, or what
18 are the appropriate goals. So hopefully you are
19 participating in that process, as well, and we can talk
20 about it at that time. But, thank you.

21 **CHAIRMAN BRISÉ:** Commissioner Graham?

22 **COMMISSIONER GRAHAM:** Ditto. I was going to
23 say pretty much the same thing. I agree with a lot of
24 the things that you are saying. And, you know, I think
25 energy efficiency is still the low-hanging fruit that,

1 you know, we still need to reach up and start picking
2 off.

3 And I think as our economy is coming back
4 around and businesses are more stable, now is the time
5 to -- as Commissioner Balbis was saying, as we go
6 through this goal-setting process to make sure that we
7 are ramping up with some further-reaching goals.

8 **MR. LARSON:** If I may respond briefly. We,
9 in Florida, look to a future of not as much demand as
10 you may have seen portrayed on some of the charts
11 today. These forecasts that are provided each year by
12 the utilities and summarized by FRCC have not been
13 realized serially for the last eight years, roughly,
14 and they still keep showing growth as present in the
15 future. But I would submit that with effective
16 attention to demand-side management we can avoid the
17 need to build any new power plants in Florida. We can
18 replace the needs for retirement with new resources,
19 but we shouldn't have to add to this Florida-based
20 capacity for energy that we have today that's, you
21 know, somewhere upward of 50,000 megawatts.

22 We should be able to transition from the
23 current fossil fuel-based scenarios to a more modern
24 and clean energy set, whether it's energy efficiency
25 combined with good storage, combined with solar,

1 combined with other contributors to the fuel mix. But
2 we face a big problem with 62, 63 percent natural
3 gas-based fleet now. We need to be working on moving
4 to solar energy and to better management of our system.

5 Thank you.

6 **CHAIRMAN BRISÉ:** Commissioner Edgar.

7 **COMMISSIONER EDGAR:** Thank you. I, too, have
8 some concerns about the high percentage currently and
9 projected for natural gas in our fuel portfolio. And
10 as I'm sure we all know, projections are all over the
11 board as far as supply, reliability, cost, upward
12 pressure, downward pressure, all of that. And I wish I
13 had that crystal ball, but I don't.

14 You mentioned transitioning for our energy
15 policy and energy fuel mix. Do you view or your
16 organization, however you choose to respond, do you
17 view natural gas as a transition fuel?

18 **MR. LARSON:** In the long run, yes.

19 **COMMISSIONER EDGAR:** And you have mentioned
20 that our ten-year process may not be the best planning
21 horizon. When you say long run in that circumstance,
22 10 years, 25, 50, can you just give me a ballpark as
23 to --

24 **MR. LARSON:** I do think that we need to
25 engage in a much more transparent process of evaluation

1 of the costs and the risks across all of our options.
2 And the way we are doing it in Florida today is not
3 presenting all of the information to the many interests
4 that have a great deal of exposure to the decisions
5 that we make.

6 We ought to be looking at 25 years. We ought
7 to be looking at a number of scenarios. We ought to be
8 evaluating the risks of the different scenarios and how
9 they might play out. And those states that have a more
10 open integrated resource plan process are finding
11 solution sets that are different than would have been
12 customary some years ago.

13 **COMMISSIONER EDGAR:** Can you give me an
14 example of, say, five states that you would put as
15 those states who have a much superior process than to
16 ours?

17 **MR. LARSON:** I can provide some information
18 to you that would answer that question more carefully,
19 but the northwest part of the United States has had a
20 very detailed analysis, and they have looked at
21 hundreds of different mix combinations to come up with
22 a much lower risk, much lower cost set of options for
23 them. But there are other state examples that I think
24 would be instructive to us, as well.

25 **COMMISSIONER EDGAR:** I would be interested in

1 those examples. And I agree there are many good
2 processes in all regions, really, that hopefully we can
3 learn from and vice versa. But, of course, the fuel
4 mix and the options and the risks are very different in
5 the northwest than they are with our resource and
6 supply situation.

7 Switching gears slightly, you mentioned
8 earlier in your comments about Florida needing more end
9 user efficiency, and commissioners and you and others
10 have referred to the goal-setting process, and I look
11 forward to that, as well.

12 If anyone were to actually look at my voting
13 record, they would see that I have been on record many
14 times for what I have termed at the time as stretch
15 goals, and I still believe in that. But there's
16 goal-setting and then there is actual end use
17 efficiency.

18 What are some examples of some end use
19 efficiency that you believe would be cost-effective for
20 Florida customers that are not being utilized?

21 **MR. LARSON:** There are many good programs
22 operating in the state, and there are programs that
23 aren't as well known in the market place and don't have
24 as much participation that they could have. And
25 partially that's maybe the approach being taken by a

1 utility that doesn't necessarily have a high level of
2 incentives to expand their program size.

3 We have the opportunity in Florida to engage
4 in providing incentives to the utilities to exceed
5 goals, and we could consider developing a slightly
6 different regime where maybe it's not set up right in
7 the statute today, maybe we should consider developing
8 a way of providing a rate of return on energy savings
9 that's reflective of the kind of return that a utility
10 may make today on normal sales so that there is an
11 incentive to expand energy efficiency.

12 Energy efficiency only costs 3 cents a
13 kilowatt hour, where a power plant is going to run 6,
14 8, 12 cents, depending on the situation. So it makes
15 sense to produce the megawatt, as some call it, and
16 sell it -- and it has a cost that is less than the sale
17 actually of utility. I'm not talking about change in
18 lifestyle or change in people's experience. I'm
19 talking about wiser choices, better access to
20 information, more technology, better adoption rates of
21 different kinds of measures that are available in the
22 marketplace that have not necessarily been customarily
23 widely appreciated and taken up. But we are seeing
24 advances, we just could be advancing way more faster
25 than we are today.

1 **COMMISSIONER EDGAR:** I also would like to
2 thank you for your participation today. I love these
3 issues, so thought provoking, challenging, I think, we
4 all know. I hope you will continue, and I look forward
5 to more discussion on all of it. Thank you.

6 **CHAIRMAN BRISÉ:** All right. Any further
7 questions?

8 Commissioner Graham.

9 **COMMISSIONER GRAHAM:** Thank you.

10 And I don't mean to prolong this, but, Tom,
11 let's go back to what Commissioner Edgar was saying.

12 One of the things I heard you say earlier was
13 talking about incentives that allow for utilities to do
14 this, and incentives that allow for utilities to do
15 that. Every time you used the word incentive, somebody
16 is paying for that. It's not free money. Someone has
17 got to pay for that incentive, and that sometimes tends
18 to be problematic.

19 And is it best to attack these things going
20 through the utility that is providing electricity, or
21 let's look from a different direction. Maybe we should
22 start looking at houses being built right now. And
23 those houses, rather than having the old light bulbs in
24 there, they may have some LED light bulbs in there or
25 some other light bulbs in there. So instantaneously,

1 as soon as he goes in and turns the power on, he is
2 using, you know, a fifth of what it used to be. And so
3 you are getting that instantaneously. And so rather
4 than that coming through mine and your power bill to
5 incentivize somebody else to start taking advantage of
6 these things, it's there turnkey when they walk into
7 their brand new home. I mean, maybe that's more of
8 what we need to be attacking these things rather than
9 coming through the back door and the utility companies.

10 **MR. LARSON:** Well, like many things in life,
11 there's a lot of complexity. And there's a lot of
12 opportunities that make up a range of things that we
13 can do. You have heard the silver buckshot term used.
14 You know, utility-sponsored energy efficiency is an
15 important element of our communities access to
16 energy -- developing energy efficiency throughout the
17 economy. And it happens that the utilities are pretty
18 expert in dealing with energy, and they have engineers
19 and business people that know how to run that kind of
20 business very well, and they know about the measures
21 that can be undertaken.

22 You know, Aunt Bee, making it up, doesn't
23 know about light bulbs necessarily. And, you know, if
24 she has the opportunity through community channels to
25 learn more about those things, she's going to be more

1 inclined to replace a light bulb with one she can get
2 for basically the same price that lasts for 15 years
3 instead of one that burns five times more power and
4 lasts only one year.

5 These things do pay off. It's a matter of
6 time. You have heard the payback discussion. And the
7 incentive I'm talking about is really not going to cost
8 us more. It's going to lead to lower bills. The rate
9 may go up a scooch, or the way we pay the utility may
10 shift so that instead of making so much of a percent on
11 the kilowatt hour they sell, they make a percentage of
12 some kind on the energy efficiency they deliver that
13 year. And they may end up with a profit then, a profit
14 scenario where they become indifferent to how they make
15 their money. It may cost us all less in the long run.
16 I would submit that it will.

17 **COMMISSIONER GRAHAM:** Well, let's go back to
18 my house scenario. You build this house and it has got
19 energy efficient air conditioning, and dishwasher, and
20 light bulbs, and all that sort of stuff. And right off
21 the bat, as soon as you walk in the door you're saving
22 20 percent right off the bat, maybe 50 percent if you
23 are wise and you do weather stripping and all that sort
24 of stuff in the very beginning. If you tie that into
25 the cost of a house for a 30-year mortgage,

1 you're talking about pennies a month.

2 **MR. LARSON:** You're right.

3 **COMMISSIONER GRAHAM:** Where if you did it
4 going back through the DSM process that we are doing
5 right now you are talking about dollars per month.

6 **MR. LARSON:** We have quite a bit -- we have,
7 you know, 8 million, 9 million consumer accounts in
8 Florida. We are building in Florida each year a few
9 hundred thousand houses. So each year you are getting
10 an advance on the higher efficiency home. But we have
11 a pretty deep investment in a housing stock already
12 that can benefit from a lot of renovation and improved
13 performance. Personally, I think it's pretty easy, but
14 it has become my business to work on energy efficiency.

15 I have reduced my home's energy from the
16 Florida average, 1,200 kilowatt hours a month, to about
17 700 kilowatt hours a month by doing some pretty simple
18 things. And I try to tell my neighbors about it, but
19 people are busy in different ways, and they don't all
20 necessarily respond to the initial market opportunity.
21 And that's where the program comes, the utilities
22 fostering of such a program comes into play.

23 **CHAIRMAN BRISÉ:** That raises one of the
24 questions that I have. And so I don't want to go too
25 far down this road and get into, in essence, part of

1 the goal-setting process, but, you know, that raises
2 one of the questions that -- or one of the challenges
3 that exist.

4 I mean, if you have a personal contact with
5 your neighbor, and you may not be able to convince your
6 neighbor to do X, Y, or Z, and you may show your
7 neighbor, you know, this is my personal impact. And
8 that is a person-to-person contact versus how much does
9 it cost to try to get someone to move, you know, in a
10 commercial world. And so then the question becomes,
11 you know, how much do we invest in attempting to do
12 that? And then you back that up with a potential
13 incentive program to manage the megawatt, as you would
14 call it. So then at what point does the price get so
15 that it continues to make sense? But that's going down
16 the road, so we will deal with that.

17 **MR. LARSON:** I agree it's going down a road
18 that I hope we have a good discussion on while we're
19 taking that walk together. But if I may just briefly
20 comment.

21 **CHAIRMAN BRISÉ:** Sure.

22 **MR. LARSON:** This is all part of the silver
23 buckshot solution set where, you know, as a neighbor I
24 may talk to my neighbor, but if they also get
25 reinforcing inputs from a display at Home Depot, or a

1 message in their bill, or they hear about it at a
2 public meeting, or somebody at church just talked about
3 how they got the church to save \$200 a month by getting
4 an audit, or changing their air conditioning, or --
5 there's a lot of different ways that people start to
6 believe what they are hearing and to accept it and try
7 it out.

8 **CHAIRMAN BRISÉ:** Sure.

9 **MR. LARSON:** And I just would submit that a
10 robust utility-based energy efficiency program is one
11 of the strong channels in which we can deliver that
12 kind of social change.

13 **CHAIRMAN BRISÉ:** Sure. And I don't think
14 anyone would disagree with that. Just before I go to
15 Commissioner Balbis, Commissioner Edgar asked you a
16 question about naming five states or so forth, and I
17 couldn't remember if you said northwest or northeast.

18 **MR. LARSON:** The northwest power area has
19 done some very good work in designing a very -- a risk
20 attentive analysis.

21 **CHAIRMAN BRISÉ:** Sure. Okay. I'm glad you
22 didn't say northeast, because if you compare our prices
23 we are, you know -- Commissioner Balbis.

24 **COMMISSIONER BALBIS:** Thank you, Mr.
25 Chairman.

1 Just real quick and to get off of the
2 goal-setting discussion. Just pulling the information
3 from FRCC's executive summary where they indicate that
4 the utility-sponsored energy efficiency measures they
5 achieve -- I guess by 2022, 2.8 percent. And then the
6 next item is energy efficiency delivered through
7 mandated codes and standards, which is much higher than
8 that at 3.7 percent.

9 Is SACE as involved in setting energy
10 efficiency codes for appliances, et cetera, as strongly
11 as you are through the goal-setting process here?

12 **MR. LARSON:** Actually, yes. I participated
13 with the Florida Building Commission in its prior work
14 on the energy code that was implemented, called the
15 2010 code. And the Commission just recently approved
16 the next update that will take effect in December of
17 2014, and it didn't have the same sort of process this
18 time around. It was almost as if the process had been
19 preset, and it moved along. So Florida's building code
20 is moving along with the national leading codes. And I
21 stay directly involved with that through the staff at
22 the building commission as well as the Florida Solar
23 Energy Center, which is their principal consulting
24 group.

25 But I would like to add one comment on the

1 building code arena. There's potential for lack of
2 compliance. You may have a code and houses may get
3 approved by a building official, but it may not all get
4 built as planned. And there are issues across many
5 states, it's not just Florida, where we may have a code
6 that would say your home will be built to perform at a
7 certain level, but they don't all get built that way.
8 And so there is a current concern that in Florida we
9 may need to beef up building code compliance. And this
10 could be an area where the utilities could make some
11 contributions to training building officials, to
12 training the people who install measures at homes,
13 whether it be replacement windows, or new building
14 design, or making sure all the light bulbs are the
15 cost-effective CFL or LED, depending on the situation.
16 So there is an opportunity for the Commission to
17 collaborate with the building commission to advance
18 code and make it be better implemented.

19 **COMMISSIONER BALBIS:** Well, I appreciate that
20 you're involved in the building code aspect of it,
21 because I know this Commission in our annual reports to
22 the legislature on FEECA we always state that, you
23 know, the focus on energy efficient appliances,
24 et cetera, may be a more cost-effective measure. So I
25 appreciate your involvement with that.

1 **CHAIRMAN BRISÉ:** All right. Thank you very
2 much. I think this closes our public comment, unless
3 there was someone else that was wishing to make public
4 comment.

5 All right. I'm not seeing any, and no one
6 else was signed up, so this closes our public comment
7 area.

8 Staff, is there anything else that we need to
9 cover? Mr. Ellis.

10 **MR. ELLIS:** Not to my knowledge.

11 **CHAIRMAN BRISÉ:** Okay. Commissioners, was
12 there anything else for the good of the order?

13 Seeing nothing else, we thank you for your
14 participation this afternoon. At this time we are
15 adjourned.

16 (The Commissioner Workshop concluded at 2:50
17 p.m.)

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STATE OF FLORIDA)

: CERTIFICATE OF REPORTER


COUNTY OF LEON)

I, JANE FAUROT, RPR, Chief, Hearing Reporter Services Section, FPSC Division of Commission Clerk, do hereby certify that the foregoing proceeding was heard at the time and place herein stated.

IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been transcribed under my direct supervision; and that this transcript constitutes a true transcription of my notes of said proceedings.

I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am I financially interested in the action.

DATED THIS 1st day of October, 2013.



JANE FAUROT, RPR
Official FPSC Hearings Reporter
(850) 413-6732