GULF POWER COMPANY

Before the Florida Public Service Commission

Prepared Direct Testimony of

Constance J. Erickson

Docket No. 130140-EI

In Support of Rate Relief

Date of Filing: July 12, 2013

Q. Please state your name and business address.

A. My name is Connie Erickson. My business address is One Energy Place, Pensacola, Florida, 32520.

Q By whom are you employed?

A. I am employed by Gulf Power Company (Gulf or the Company). I serve as Gulf’s Comptroller.

Q. What are your responsibilities as Gulf’s Comptroller?

A. I am responsible for the financial and regulatory accounting functions of the Company. My duties include maintaining Gulf’s corporate accounting records in accordance with Generally Accepted Accounting Principles in the U.S. (GAAP) and in accordance with the Uniform System of Accounts as prescribed by the Federal Energy Regulatory Commission (FERC) and adopted by the Florida Public Service Commission (FPSC or the Commission). I have responsibility for the preparation of Gulf’s financial statements and various financial reports required by the U.S. Securities and Exchange Commission and the FPSC.

Q. Please state your prior work experience and responsibilities.

A. From 1987 to 1992, I was employed with the audit division of Arthur Andersen & Co. From 1992 to 2002, I held various senior financial positions with GNB and Exide Technologies and with Graco Inc. In 2002, I accepted employment with Southern Company and have held various financial positions, including Comptroller and Director of Customer Operations and Information Technology with Southern Company Gas and Director of Financial and Contract Services with Southern Company Services, until being named Comptroller of Gulf effective January 14, 2006.

Q. What is your educational background and professional certification?

A. I graduated from the University of North Dakota in 1987 with a Bachelor of Accountancy degree. Also, I am a licensed Certified Public Accountant and a member of the American Institute of Certified Public Accountants.

Q. What is the purpose of your testimony?

A. My testimony (a) sets forth and supports Gulf’s 2014 Operations & Maintenance (O&M) expense budget within the Administrative & General (A&G) function, (b) justifies Gulf’s 2014 A&G benchmark variance for expenses other than pension costs, (c) addresses why Directors and Officers (D&O) liability insurance expense should be allowed, (d) supports the need to increase Gulf’s annual property damage accrual for the property damage reserve, (e) supports the changes in depreciation and dismantlement expense included in the test year, and (f) discusses income tax expense included in the test year.

Q. Are you relying on any independent studies performed in the regular course of business?

A. Yes. I am relying on the results of a Depreciation Study (Depreciation Study) prepared by Gulf Witness Huck, who is employed with American Appraisal Associates, Inc., a Dismantlement Study (Dismantlement Study) prepared by Southern Company Services, and the Transmission and Distribution Hurricane Loss and Reserve Performance Analyses (Storm Study) prepared by Gulf Witness Harris, who is employed with EQECAT, Inc.

Third party studies performed by recognized experts are commonly used and relied upon by accounting experts to make accounting judgments. Commission Rules 25-6.0436 and 25-6.04364 require Gulf to file a depreciation study and dismantlement study, respectively, a minimum of every four years. Commission Rule 25-6.0143 requires Gulf to file a Storm Damage Self-Insurance Reserve Study at least once every five years. These studies are regularly used by accounting professionals as the primary basis for determining proper levels of accounting accruals. In addition, the studies I rely upon to corroborate my opinion were commissioned by Gulf in order to fulfill its obligations under mandates of the Commission.

Q. Are you sponsoring any exhibits?

A. Yes. I am sponsoring Exhibit CJE-1, Schedules 1 through 5. Exhibit   
CJE-1 was prepared under my direction and control, and the information

contained therein is true and correct to the best of my knowledge and belief.

Q. Are you sponsoring any of the Minimum Filing Requirements (MFRs) filed by Gulf?

A. Yes. The MFRs that I sponsor or co-sponsor are listed on Schedule 1 of Exhibit CJE-1. The information contained in the MFRs I sponsor or co-sponsor is true and correct to the best of my knowledge and belief.

Q. How are the Company’s accounting records maintained?

A. Gulf maintains its books and records in accordance with GAAP and the rules and regulations prescribed for public utilities in the Uniform System of Accounts published by the FERC and adopted by the FPSC.

**I. ADMINISTRATIVE AND GENERAL EXPENSES**

Q. What is Gulf’s A&G O&M expense budget for the 2014 test year?

A. Gulf projects an O&M expense level for the A&G function of $89,767,000 in the test year.

Q. Is Gulf’s projected level of A&G expenses of $89,767,000 in 2014

reasonable and prudent?

A. Yes. The projected level of A&G expenses is both reasonable and prudent. Gulf’s 2014 A&G O&M expenses are based on the extensive budget preparation and review process that each planning unit follows as discussed by Gulf Witness Ritenour. This process ensures that every item included in the budget is based upon the most accurate and up-to-date assumptions and reflects the reasonable needs of each unit to fulfill its business function.

The A&G expense budget consists of a wide range of corporate expenses that are not associated with any particular operating function. There are a number of planning units within the A&G function. Some of these include Accounting, Finance, Treasury, Human Resources, Information Technology, External Affairs, Supply Chain, and Corporate Services. Each planning unit within the A&G function is responsible for developing budgets for employees as well as office supplies and expenses within its unit. The remaining A&G expenses—insurance, employee benefits, and other miscellaneous expenses—are budgeted at a corporate level using the latest assumptions for the projected period.

Q. Is Gulf’s projected level of A&G expenses of $89,767,000 in 2014 representative of a going forward level of A&G expense beyond 2014?

A. Yes. As noted above and discussed by Ms. Ritenour, the Company’s

budget process is very thorough, and O&M projections are prepared at a

detailed level for a five year period. Schedule 2 of Exhibit CJE-1

compares total A&G expenses, including the net operating income (NOI) adjustments, for the 2014 test year with the projections for the three years 2015 through 2017. A&G expenses identified in the budget process for the years 2015 through 2017 are in line with the 2014 A&G expenses.

Q. Please address the primary factors that have driven Gulf’s overall A&G expenses up since Gulf’s prior rate case.

A. Other than pension costs, which are addressed by Gulf Witness Garvie, there are two primary factors that have resulted in increases in Gulf’s A&G expense since Gulf’s last base rate increase.

The first major driver of increased A&G expense is the annual accrual to the property damage reserve. The balance in Gulf’s Property Damage Reserve is approximately $32,883,000 as of March 31, 2013. In Gulf’s last rate case, the Commission determined the appropriate range for that reserve is $48,000,000 to $55,000,000. Based on the Storm Study’s expected average annual loss to be covered by the reserve of $6,800,000 and the balance in the reserve as of March 31, 2013, Gulf has determined that an annual accrual to the reserve of $9,000,000 is necessary to allow Gulf a reasonable opportunity to achieve the minimum of the Commission’s target range in seven years, assuming actual losses do not materially exceed the projected losses.

The second major driver of increased A&G expense is rate case expense, which increased due to the expected costs of filing this rate case.

Q. How does Gulf’s 2014 A&G expense forecast compare to the A&G O&M expense benchmark calculation historically employed by the Commission?

A. The A&G benchmark is $78,744,000. This calculation is described in Gulf Witness McMillan’s testimony. Gulf’s projected 2014 A&G expenses are $89,767,000. These A&G expenses exceed the A&G benchmark by $11,023,000. These values are shown on Exhibit CJE-1, Schedule 3.

Q. Previously, you mentioned that Gulf’s proposed level of A&G expense was reasonable and prudent. Please elaborate on this in light of the benchmark variance.

A. Gulf’s 2014 A&G expense budget is the product of a sophisticated and demanding budget process that has been described at a corporate level by Ms. Ritenour and at a functional level by me and other witnesses. This is the budget process that Gulf employs year in and year out to manage its business. In that process, Gulf does not use the Commission’s O&M benchmark approach. Gulf’s budget process is very robust and considers matters beyond the Consumer Price Index (CPI) and customer growth.

Moreover, as the discussion below shows, some A&G expense increases in the electric utility industry are unrelated to either customer growth or inflation. In the A&G area, costs can be and are driven by other outside factors. An example of this includes pension expense in excess of the CPI. Given the increasing trend in A&G costs, the test year is a conservative representation of the on-going level of expenses. Gulf’s projected A&G O&M expenses are reasonable, prudent, and necessary.

Q. Please address how Gulf has justified its $11,023,000 A&G benchmark variance.

A. Gulf’s A&G benchmark variance is justified by Mr. Garvie and by me.

Mr. Garvie provides a justification of pension expense that is $5,871,000 over the benchmark.

I justify the remaining A&G O&M benchmark variance for the areas listed below as shown on Exhibit CJE-1, Schedule 3:

Property Damage Accrual $5,249,000

Rate Case Expense 880,000

Total $6,129,000

Additionally, I justify why there should be no disallowance of D&O liability insurance expense.

1. Property Damage Accrual

Q. What is the benchmark variance for the property damage reserve accrual on Exhibit CJE-1, Schedule 3?

A. The 2014 level for the property damage reserve accrual is $9,000,000, which is $5,249,000 above the benchmark.

Q. Please address why Gulf’s 2014 annual accrual to the property damage reserve exceeds the benchmark by $5,249,000.

A. As I discuss later in my testimony, this annual accrual level is the level of

the expected average annual loss to be covered by the reserve, $6,800,000, as determined in Gulf’s 2011 Storm Study, and an additional annual amount of $2,200,000 as an increase to the reserve. Allowing the proposed annual accrual at this level would enable Gulf to reach the bottom of its Commission-approved target range for the property damage reserve in seven years assuming actual losses do not materially exceed the projected losses. Maintenance of a property damage reserve that can handle a significant but not catastrophic storm spreads the cost of the storms out to each generation of Gulf’s customers, recognizing that property damage cost recovery is a continuing cost of service even in years when there are no storms. A properly funded property damage reserve helps mitigate a situation where customers who happen to be served during a storm event or shortly thereafter absorb the entire storm’s cost through a storm surcharge.

The current annual property damage accrual was approved in November 1996 in Order No. PSC-96-1334-FOF-EI in Docket No. 951433-EI. This $3,500,000 accrual has not been adjusted for inflation or customer growth. Gulf’s proposed $9,000,000 annual accrual to achieve the Commission-approved reserve target is a $5,500,000 increase in the annual accrual and a $5,249,000 increase over the benchmark. The increase is justified because it supports the Commission’s goal of building an adequate reserve to cover most storms and recognizes that storm costs are a recurring cost of service.

B. Rate Case Expense

Q. The next category of A&G O&M benchmark justification is rate case expense. Please explain how the estimated rate case expense for the 2013 rate case was calculated and address the associated benchmark variance for rate case expense on Exhibit CJE-1, Schedule 3.

A. Gulf’s recent rate case experience shows that the cost of a rate case continues to increase due to more discovery, more contested issues and more witnesses as part of a rate case. To address these additional demands, Gulf anticipates incurring more expenses for incremental labor resources, additional outside consulting and legal fees than was approved in its last rate case after escalation for CPI and customer growth.

The Company estimates rate case expense for its 2013 rate case to be $4,922,000. This amount was calculated by taking the rate case expense incurred in Gulf’s 2011 rate case, $4,268,000 and adding an additional amount for attorney resources for Human Resource issues and discovery, depreciation and storm study witnesses and incremental labor due to the demands of a rate case. The incremental labor represents certain positions which have been temporarily backfilled with contract employees in order to meet the incremental labor demands associated with a rate case filing. This incremental labor is necessary to ensure that both normal business operations and internal controls continue to operate effectively while the Company is handling the demands of a case. The additional amount was partially offset by one less rate design consultant.

The benchmark variance of $880,000 is due to an NOI adjustment of $930,000 in the 2014 test year. This NOI adjustment, which accounts for both the current rate case expense estimate and unrecovered expenses from the prior rate case, is discussed in Ms. Ritenour’s testimony.

C. Directors and Officers Liability Insurance

Q. Should the Commission allow the Company’s test year expense for D&O liability insurance?

A. Yes. The $95,000 premium paid by Gulf for D&O liability insurance directly benefits customers and is a necessary and reasonable expense for the Company to do business.

Q. How do customers benefit from D&O liability insurance?

A. A company, such as Gulf, must have competent and skilled directors and officers to lead it. These individuals would be difficult to attract and retain if the Company did not have D&O liability insurance. Directors and officers help ensure oversight and management of the Company, which in turn benefits the customers. D&O liability insurance also helps protect the assets of the Company, which are used to serve Gulf’s customers. D&O liability insurance is a legitimate and necessary cost of providing service.

Q Please provide a brief summary of the Commission’s approach in Gulf’s last rate case related to D&O liability insurance.

A. In Gulf’s last rate case, the Commission agreed with Gulf that D&O liability insurance is prudent and necessary for a publicly held company to have, and that it ensures the Company will be able to attract and retain skilled leadership. However, the Commission felt that both shareholders and customers receive benefits from D&O liability insurance and the associated cost should be shared equally between the shareholders and the customers.

Q. Does Gulf’s request for $95,000 of D&O liability premiums include premiums related to protection of Southern Company shareholders?

A. No. The total Southern System D&O liability premiums are already split between Southern Company shareholders and customers. Southern allocates approximately 51 percent of the D&O liability premiums to Southern Company as a cost to the shareholders. The remaining 49 percent of the premiums are allocated to the subsidiary companies, which includes Gulf. The $95,000 in Gulf’s test year represents the premiums allocated to Gulf D&O liability coverage only for Gulf’s Directors and Officers, which benefit Gulf’s customers, not shareholders.

Q. What would a stand-alone D&O utility insurance policy cost Gulf’s

customers?

A. If Gulf had to procure its own D&O liability insurance policy, a stand-alone policy is estimated to cost approximately $825,000 to $1,048,000 annually based on the asset size of Gulf and the level of coverage normally requested for companies the size of Gulf. Assuming that the costs would be split evenly between shareholders and customers, the amount requested for retail recovery would be approximately $413,000 to $524,000, compared to the amount being requested for recovery, $95,000.

**II. PROPERTY DAMAGE ACCRUAL**

Q. What is the property damage accrual designed to cover?

A. Per Commission Rule 25-6.0143, this account is established to provide for losses through accident, fire, flood, storms and similar type hazards to the utility’s own property or property leased from others, which is not covered by insurance. This account would also include provisions for the deductible amounts contained in property loss insurance policies held by the utility.

Q. What is Gulf asking to recover in its property damage accrual?

A. Gulf has taken a conservative approach to the request for this accrual. Gulf is asking to set the accrual amount based only on potential hurricane damage. The accrual amount requested does not include any expected damage for tropical storms, fire, flood or other storms not covered by insurance or any expected insurance deductibles.

Q. What property damage accrual has been included in the projected test year?

A. Gulf has included a property damage accrual of $9,000,000 in the 2014 test year. This represents an increase from Gulf’s current accrual of $3,500,000 per year approved by the Commission in Order No. PSC-12-0179-FOF-EI, issued on April 3, 2012 in Docket No. 110138-EI and results in an NOI adjustment of $5,500,000 for the test year as discussed in Ms. Ritenour’s testimony.

Q. When was the current annual accrual first approved?

A. The current annual property damage accrual of $3,500,000 was first approved in 1996 in Docket No. 951433-EI, Order No. PSC-96-1334-FOF-EI. If that annual accrual were escalated for CPI and customer growth during the intervening period, the accrual would be approximately $7,217,000.

Q. Please explain the increase over the approved annual accrual amount.

A. The Commission approved a new target range for the property damage reserve of $48,000,000 to $55,000,000 in Docket No. 110138-EI, Order No. PSC-12-0179-FOF-EI. Based on the current approved annual accrual of $3,500,000 and the expected average annual loss of $6,800,000 charged to the reserve, it is unlikely Gulf will reach the bottom of the approved target range established by the Commission. The annual accrual of $9,000,000 is based on the expected average annual hurricane loss charged to the reserve of $6,800,000 and an additional annual amount of $2,200,000 to increase the reserve. This accrual level would allow the Company to build the reserve over a period of approximately seven years to potentially reach the bottom of the approved range for the reserve assuming actual losses do not materially exceed the projected losses.

Q. Have you reached any conclusion about the adequacy of the current $3,500,000 annual accrual?

A. Yes. The goal of the Commission, as stated in Gulf’s last rate case, Order PSC-12-0179-FOF-EI, Docket No. 110138-EI, is that the reserve shall be sufficient to cover most, but not all storms. As Mr. Harris shows in his testimony, the reserve balance that a $3,500,000 annual property damage accrual is projected to produce is too small to pay for many losses from even Category 1 and Category 2 hurricanes.

What this tells me is that the Commission was wise to increase the property damage reserve target in the last case to a range of $48,000,000 to $55,000,000. However, for Gulf to be able to reach those increased reserve target levels, it must also increase its annual accrual. Increasing the reserve target without increasing the annual accrual necessary to achieve the target makes the increase in the reserve target unattainable or dependent upon an extended period of time with annual hurricane damage well below the projected average. For Gulf to have a reserve adequate to cover all Category 1 and Category 2 hurricanes, the Company needs to

have not only a higher reserve level, but also a higher annual accrual.

Q. Is the January 2011 Storm Study the most current study?

A. Yes. Commission Rule 25-6.0143 requires that a storm study be filed at

least once every five years. This study was completed in January 2011, and the next study is due January 2016.

Q. Since the Storm Study was done several years ago are the results still valid?

A. Yes. Given the recent vintage of the last study, Gulf did not see the need to increase rate case expense by commissioning a new study.

Gulf’s judgment that an updated study was not needed was based on its expectation that a new study would not likely yield lower results. For instance, adding two years of additional experience to the existing 107 year historical record used by EQECAT would not likely result in significant changes in storm frequency and severity distributions. While Gulf’s reserve balance has grown from the $27,000,000 used in the Storm Study to over $32,000,000 when we began putting our case together, that growth in the reserve is offset by a much larger balance of transmission and distribution (T&D) assets at risk today compared to the end of 2009, the date used to value the at-risk assets used in Gulf’s Storm Study. The existing assets have increased by the value of inflation over three years. In addition, Gulf has made additional investment in T&D assets of over $128,000,000, or more than 16 percent, over the last three years. Given these factors, Gulf thought it wise to forego additional costs to likely come to the same conclusion – the current $3,500,000 annual reserve accrual is too small to grow the reserve to targeted levels and is too small to cover most storms.

Q. What are the key policy considerations relating to the recovery of property damage costs?

A. The Commission has recognized that storm restoration is a cost of providing electric service in Florida. Therefore, it is properly recoverable through rates and charges of the Company. While the exact timing of storms cannot be predicted, it is certain that tropical storms and hurricanes will affect Gulf’s system over time, and the Company will incur costs for restoring power.

All customers should contribute to the cost of storm restoration, even if no storm strikes in a particular year. Since storms will occur and only their timing is uncertain, the true cost of providing electric service should include an allowance for a level of restoration activity that approximates at least the average expected annual property damage costs over time.

Q How much does Gulf’s requested $5,500,000 increase in the annual accrual to the property damage reserve affect a 1,000 kWh monthly residential bill?

A. It would increase such a bill by $0.49 for customers using 1,000 kWh per month.

Q. How does the increase of $0.49 for residential customers using 1,000 kWh per month compare to the storm surcharge approved by the Commission after Hurricane Ivan because the property damage reserve was completely exhausted?

A. The storm surcharge approved by the Commission after Hurricane Ivan

was $2.71 per 1,000 kWh per month for the first twelve months and was projected to run an additional twelve months at $2.57 per 1,000 kWh per month during a time when Gulf’s customers were also paying for their individual hurricane losses. The $2.57 surcharge per 1,000 kWh per month was extended another 27 months due to Hurricanes Dennis and Katrina hitting the next hurricane season and driving the property damage reserve into a further deficit position. Gulf seeks a monthly increase of $0.49 per 1,000 kWh per month to mitigate the prospect of much higher storm

surcharges at a time when Gulf’s customers would be paying for their own hurricane losses.

Q. Please provide a brief history of Gulf’s and the Commission’s approach to property damage cost recovery.

A. The Commission has consistently endorsed an overall framework related

to storm restoration costs which consists of three main parts:

a. an annual property damage accrual adjusted over time as circumstances change,

b. a reserve adequate to accommodate most but not all storm years, and

c. a provision for utilities to seek recovery of costs that exceed the reserve.

Q. How do these mechanisms enable Gulf to recover the costs of storm restoration while balancing customer interests?

A. These mechanisms allow for on-going recovery of reasonable amounts to

provide for the costs of future storms by spreading the costs over a number of years. The property damage accrual also ensures that all customers contribute to the cost of recovering from storms, whose timing is unknown.

Q. In Gulf’s last rate case, the Commission approved an increase to the target amount for Gulf’s property damage reserve. Why is it important to maintain an adequate reserve?

A. There are numerous reasons for maintaining an adequate reserve. First, an

adequate reserve diminishes (but does not eliminate) the likelihood of having to impose surcharges on customers to pay for hurricane losses. Avoiding surcharges in a post-hurricane period is greatly beneficial to customers as they too must struggle with the challenges of hurricane recovery. Second, an adequate reserve acts like an effective insurance policy. It allows “premiums” in the form of rates to be recovered from all customers a little at a time to cover large losses of an infrequent nature. Third, an adequate reserve assures that financial resources are available to quickly and efficiently repair damages and restore service to customers. Fourth, an adequate reserve diminishes the likelihood of the reserve going negative as it did twice in the 2004-2005 time period. And fifth, an adequate reserve allows for insurance deductibles for Gulf’s generating plants and other non-T&D assets. For instance, the deductible for the All Risk policy covering non-T&D assets is $25,000,000 for named windstorm and wind driven water, and any such deductible would also be charged to the property damage reserve.

**III. DEPRECIATION**

Q. What is the basis for Gulf’s depreciation expense in 2014?

A. Gulf’s depreciation expense reflects the depreciation rates approved by the Commission in Order No. PSC-10-0458-PAA-EI, issued on

July 19, 2010 in Docket No. 090319-EI, the depreciation rate for the Perdido Landfill Facility approved by the Commission in Order No. PSC-10-0674-PAA-EI, issued on November 9, 2010 in Docket No. 100368-EI, and the depreciation rate for the Advanced Metering Infrastructure meters approved by the Commission in Order No. PSC-12-0179-FOF-EI, issued on April 3, 2012 in Docket No. 110138-EI. In accordance with Commission Rule 25-6.0436, which requires Gulf to file a new depreciation study every four years, Gulf filed its 2013 Depreciation Study, Docket No. 130151-EI, with the Commission on May 24, 2013. The Depreciation Study is sponsored by Mr. Huck as Exhibit PSH-1, and the Company has made an NOI adjustment of $2,199,000 to the 2014 test year to reflect an increase in depreciation expense based on the results of the Depreciation Study. A reconciliation of total depreciation expense in Gulf’s 2014 test year to the calculated expense based on the proposed rates in Gulf’s 2013 Depreciation Study can be found on Exhibit CJE-1, Schedule 4.

Q. Did the Depreciation Study follow generally accepted practices in the field of depreciation?

A. Yes. The methods and practices are discussed in Mr. Huck’s testimony.

Q. What is the basis for the plant balances used in Gulf’s new Depreciation Study?

A. The new Depreciation Study’s analysis is based on projected plant and reserve balances as of December 31, 2013. The results of these analyses are then applied to estimated balances through the end of 2014. The composite depreciation rates, which are based on the new Depreciation Study, are used to calculate the Company adjustment to the 2014 test year. Further assumptions and details of the Depreciation Study are discussed in Mr. Huck’s testimony.

Q. Has the FPSC approved Gulf’s 2013 Depreciation Study?

A. Not at this time. The Company asks that the final outcome of the FPSC’s review and approval of the Depreciation Study be reflected in the 2014 test

year expenses used as the basis for setting rates in this docket.

**IV. DISMANTLEMENT**

Q. What is the basis for Gulf’s dismantlement expense in 2014?

A. Gulf’s dismantlement expense reflects the dismantlement amounts approved by the Commission in Order No. PSC-10-0458-PAA-EI, issued on July 19, 2010 in Docket No. 090319-EI. In accordance with Commission Rule 25-6.04364, which requires Gulf to file a new Dismantlement Study every four years, Gulf filed its 2013 Dismantlement Study, Docket No. 130151-EI, with the Commission on May 24, 2013. The Dismantlement Study is Exhibit CJE-1, Schedule 5, and the Company has made an NOI adjustment of ($2,496,000) to the 2014 test year to reflect a decrease in dismantlement expense based on the results of the Dismantlement Study. A reconciliation of total dismantlement expense in Gulf’s 2014 test year to the calculated expense based on the proposed rates in Gulf’s 2013 Dismantlement Study can be found on Exhibit CJE-1, Schedule 4.

Q. Has the FPSC approved Gulf’s 2013 Dismantlement Study?

A. Not at this time. The study is performed consistent with generally accepted industry standard dismantlement methods. The study results are based on Gulf’s projected plant in service and incorporate the latest disposal, removal and salvage pricing. The Company asks that the final outcome of the FPSC’s review and approval of the Dismantlement Study be reflected in the 2014 test year expenses used as the basis for setting rates in this docket.

Q. What is the net effect of the depreciation and dismantlement studies?

1. Gulf’s combined annual expense for depreciation and dismantlement would decrease by $297,000.

**V. INCOME TAX EXPENSE**

Q. What amount of income tax expense is included for the 2014 test year?

A. The total federal and state income tax provision for the test year is $65,944,000 as shown on MFR C-22.

Q. How was this amount calculated?

A. The income tax expense was calculated in accordance with GAAP and is consistent with the way income tax expense was calculated and approved by the Commission in the last rate case. Income tax expense for the test year was computed in the same manner used for ratemaking purposes over the last two decades.

**VI. SUMMARY**

Q. Please summarize your testimony.

A. The level of A&G costs requested in this case is reasonable, prudent and necessary to enable Gulf to continue to provide high quality, reliable electric service to our customers. Although some of these costs exceed the O&M benchmark, I, along with Mr. Garvie, have explained how these variances were influenced by factors outside the control of the Company and justified their levels. Also, the premiums paid by Gulf for D&O liability insurance already exclude the premiums related to D&O liability insurance coverage for Southern Company, which is paid by shareholders. Therefore, there should be no disallowance of any portion of the D&O liability insurance expense in the test year.

Gulf’s requested property damage accrual is an appropriate amount that balances the interests of the Company and our customers in accordance with established Commission policy.

The requested levels of depreciation, amortization and dismantlement expense are reasonable, prudent and necessary. The test year income tax expense has been calculated appropriately.

Q. Does this conclude your testimony?

A. Yes.

AFFIDAVIT

STATE OF FLORIDA ) Docket No. 130140-EI

)

COUNTY OF ESCAMBIA )

Before me the undersigned authority, personally appeared Constance J. Erickson, who being first duly sworn, deposes, and says that she is the Comptroller of Gulf Power Company, a Florida corporation, and that the foregoing is true and correct to the best of her knowledge, information, and belief. She is personally known to me.

The signed original affidavit is attached to the

original testimony on file with the FPSC.

s/\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Constance J. Erickson

Comptroller

Sworn to and subscribed before me this \_\_\_\_\_\_ day of \_\_\_\_\_\_\_\_\_\_\_\_\_, 2013.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Notary Public, State of Florida at Large

Commission No. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

My Commission Expires \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Responsibility for Minimum Filing Requirements

Schedule Title

B-4 Two Year Historical Balance Sheet

B-21 Accumulated Provision Accounts – 228.1, 228.2 and 228.4

B-22 Total Accumulated Deferred Income Taxes

B-23 Investment Tax Credits – Annual Analysis

B-24 Leasing Arrangements

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C-6 Budgeted Versus Actual Operating Revenues and Expenses

C-8 Detail of Changes in Expenses

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C-16 Outside Professional Services

C-17 Pension Cost

C-18 Lobbying Expenses, Other Political Expenses and Civic/Charitable Contributions

C-19 Amortization/Recovery Schedule – 12 Months

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Responsibility for Minimum Filing Requirements

Schedule Title

C-22 State and Federal Income Tax Calculation

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C-29 Gains and Losses on Disposition of Plant or Property

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C-41 O&M Benchmark Variance by Function

C-43 Security Costs

F-1 Annual and Quarterly Reports to Shareholders

F-2 SEC Reports

F-8 Assumptions

.

**A&G - Benchmark Variance**

($000)

Test Year Adjusted Benchmark 78,744

Test Year Adjusted Request 89,767

System Benchmark Variance 11,023

Description Variance

Pension Expense 5,871

Property Damage Accrual 5,249

Rate Case Expense 880

12,000



Gulf Power’s 2013 Dismantling Study was filed on May 24, 2013 in Docket No. 130151 and is incorporated herein by reference. Gulf’s 2013 Dismantling Study is identified in the Commission’s records as Document Numbers 02869-13 and 02870-13.