

Park, Jun K.

From: Park, Jun K.
Sent: Wednesday, June 06, 2012 2:38 PM
To: Swilley, L. Keith
Cc: Alexander, Rhonda J.; Armstrong, Mary Catherine
Subject: B2013 customer gains

Keith, thanks again for getting back with us so quickly.

Based on our phone conversation this afternoon, the residential customer gains will be:

2012 = 1,665 (with actuals through May)

2013 = 1,900

2014 = 2,600

And the commercial GS customer gains:

2012 = 71 (with actuals through May)

2013 = 81

We will use the same 2013 monthly customer gains pattern for you provided earlier.

Thanks again for all your help.

Jun

Jun Park

Gulf Power

Market Research & Planning

850-444-6805

jkpark@southernco.com