

BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION

In the Matter of:

DOCKET NO. 130286-EI

PETITION FOR APPROVAL OF
NEW COMMERCIAL/INDUSTRIAL
SERVICE RIDER BY FLORIDA
POWER & LIGHT COMPANY.

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PROCEEDINGS: COMMISSION CONFERENCE AGENDA
ITEM NO. 8

COMMISSIONERS
PARTICIPATING: CHAIRMAN ART GRAHAM
COMMISSIONER LISA POLAK EDGAR
COMMISSIONER RONALD A. BRISÉ
COMMISSIONER EDUARDO E. BALBIS
COMMISSIONER JULIE I. BROWN

DATE: Tuesday, February 4, 2014

PLACE: Betty Easley Conference Center
Room 148
4075 Esplanade Way
Tallahassee, Florida

REPORTED BY: JANE FAUROT, RPR
Official FPSC Reporter
(850) 413-6732

1 would note that this filing is similar to the Gulf,
2 TECO, and Duke CISR tariffs previously approved by the
3 Commission. Staff is prepared to answer your questions,
4 and there are parties here to address the Commission.

5 **CHAIRMAN GRAHAM:** Thank you, staff.

6 Mr. Moyle.

7 **MR. MOYLE:** Thank you, Mr. Chairman, for
8 giving me the opportunity to address you briefly this
9 morning.

10 I'm here on behalf of the Florida Industrial
11 Power Users Group, large users of electricity that are
12 located in Florida.

13 And I wanted to commend FPL for bringing this
14 forward. The other utilities, as staff indicated, have
15 a CISR type arrangement in place. We think that this is
16 a good tool to have, in addition to other tools that can
17 address issues.

18 I just wanted to make the point that a lot of
19 these businesses in Florida -- this tariff will apply to
20 new businesses coming, but also existing businesses, and
21 that a lot of these existing businesses are competing in
22 markets in the southeast and globally, and electricity
23 is a variable cost that is significant for them. So
24 things that can be done to address that issue, such as
25 this, are very important.

1 Back, I think, last year you had another
2 situation that involved the Tampa Electric Company with
3 a prospective new customer that was coming, and you
4 acted quickly to approve a special tariff. And one of
5 the comments, I think, Commissioner Edgar, you made was
6 to make sure that it was clear that these type of
7 incentives also apply to existing businesses. Because
8 it's great to have new jobs, we applaud that and support
9 that, but it's also valuable to recognize existing jobs
10 and existing businesses that are there making payroll
11 every couple of weeks and paying ad valorem taxes. And
12 we think this CISR is another good tool to accomplish
13 that objective and just wanted to briefly go on the
14 record.

15 We don't talk about the CISRs every day
16 because they are things that get discussed with the
17 utilities, but here is an opportunity to just officially
18 go on the record supporting this as another tool to help
19 address issues that may arise with important members of
20 the Florida business community, so thank you.

21 **CHAIRMAN GRAHAM:** Thank you, Mr. Moyle.

22 Florida Power and Light.

23 **MR. GOORLAND:** Good morning, Commissioners.

24 Thank you for the opportunity to speak today.

25 I'm Scott Goorland with Florida Power and

1 Light, and with me is Steve Romig, Director of Rates and
2 Tariffs, with the company, as well.

3 FPL has proposed a new commercial/industrial
4 service rider, CISR rate that will allow FPL to
5 negotiate discounted rates to attract or retain large
6 business customers that absent the discount would not
7 otherwise be served by the utility.

8 FPL's customers in the state as a whole will
9 benefit from the commercial/industrial customers'
10 contribution to FPL's fixed costs, and also by the
11 benefits that they will bring to the community in terms
12 of secondary jobs and enhanced tax revenues.

13 As noted previously, FPL's proposal is very
14 similar to other tariffs that have been previously
15 approved by the Commission for Florida's other large
16 electric utilities. FPL supports staff's recommendation
17 and asks that you approve FPL's request.

18 Thank you.

19 **CHAIRMAN GRAHAM:** Thank you, sir.

20 Commissioners? Commissioner Balbis.

21 **COMMISSIONER BALBIS:** Thank you, Mr. Chairman.

22 And I just wanted to provide a brief comment.
23 I think that this tariff is a great mechanism for FPL to
24 retain jobs in their service territory and even bring
25 jobs in. So I fully support this, and at whatever time

1 is appropriate to make a motion, I'll be ready to.

2 **CHAIRMAN GRAHAM:** Sounds good.

3 Commissioner Brisé.

4 **COMMISSIONER BRISÉ:** Thank you, Mr. Chairman.

5 I'm fully supportive of the recommendation by
6 staff. Anything that we can do to help in the economic
7 development throughout our state while ensuring that the
8 full body of ratepayers are held harmless as in this
9 case is something that we need to continue to work for,
10 and this is a perfect example of that.

11 **CHAIRMAN GRAHAM:** Commissioner Balbis.

12 **COMMISSIONER BALBIS:** Thank you, Mr. Chairman.

13 And with that, I move approval of staff's recommendation
14 on all issues in this docket.

15 **CHAIRMAN GRAHAM:** It's moved and seconded, all
16 issues on Item Number 8 of the staff recommendation.

17 Any further discussion?

18 Seeing none, all in favor say aye.

19 (Vote taken.)

20 **CHAIRMAN GRAHAM:** Any opposed?

21 By your action you have approved Item
22 Number 8.

23 Thank you, staff. Thank you, Mr. Moyle.

24 **MR. MOYLE:** Thank you.

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STATE OF FLORIDA)

: CERTIFICATE OF REPORTER

COUNTY OF LEON)

I, JANE FAUROT, RPR, Chief, Hearing Reporter Services Section, FPSC Division of Commission Clerk, do hereby certify that the foregoing proceeding was heard at the time and place herein stated.

IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been transcribed under my direct supervision; and that this transcript constitutes a true transcription of my notes of said proceedings.

I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am I financially interested in the action.

DATED THIS 6th day of February, 2014.



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