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May 1, 2014

Ann Cole, Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

Re: Docket No. 140004-GU  
Conservation Cost Recovery Clause

Dear Ms. Cole,

Enclosed for filing in the above referenced docket, in connection with the hearing scheduled to begin October 22-24, 2014 are an original and fifteen (15) copies of St. Joe Natural Gas Company's Conservation True-Up for the year 2013.

- 1 - Petition for Approval of SJNG Conservation True-Up Amounts
- 2 - Schedules CT-1 through CT-5 and
- 3 - Direct Testimony of Debbie Stitt

Thank you for your assistance.

Very Truly Yours,

Debbie Stitt  
Energy Conservation Analyst

Enclosures

Copies: All known parties of record

RECEIVED -FPSC  
14 MAY -5 AM 9:36  
COMMISSION  
CLERK

COM	<u>5</u>
AFD	<u>1</u>
APA	<u>1</u>
ECO	<u>5</u>
ENG	<u>1</u>
GCL	<u>2</u>
IDM	<u>1</u>
TEL	<u>1</u>
CLK	<u>1</u> Clerk

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost  
Recovery Clause

Docket No. 140004-GU  
Filing Date: May 1, 2014

PETITION FOR APPROVAL OF  
ST. JOE NATURAL GAS COMPANY'S  
FINAL TRUE-UP AMOUNT

St. Joe Natural Gas Company, Inc. ("SJNG"), pursuant to the requirements of this docket hereby files its Petition for approval of its final true-up amount for the twelve month period ended December 31, 2013. In support hereof SJNG states:

- 1) The name of the Petitioner and the business address of its principal office are:

St. Joe Natural Gas Company, Inc.  
301 Long Avenue - P.O. Box 549  
Port St. Joe, Florida 32457-0549

- 2) The name and mailing address of the person authorized to receive notices and communications with respect to this Petition is:

Debbie Stitt  
Energy Conservation Analyst  
St. Joe Natural Gas Company, Inc.  
P.O. Box 549  
Port St. Joe, Florida 32457-0549

- 3) Pursuant to the requirements of this docket, SJNG has prepared testimony on the conservation forms supplied by the Commission Staff in a manner consistent with the Staff's

instructions. The calculation of the true-up amount is consistent with the Commissions methodology.

4) As indicated on the CT schedules (CT-1 through CT-5) which are filed herewith, the company has an under-recovery of \$4,103.00 for the twelve months ending December 31, 2013.

Wherefore, St. Joe Natural Gas Company respectfully prays that the Commission will enter its order approving the company's \$4,103.00 under-recovery as the final true-up amount for the Period January 2013 - December 2013 dated this 1st day of May, 2014.

Respectfully Submitted,



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Charles A. Shoaf, Vice-President  
St. Joe Natural Gas Company, Inc.  
P.O. Box 549  
Port St. Joe, Florida 32457-0549  
(850) 229-8216 ext. 208

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost  
Recovery Clause

Docket No. 140004-GU  
Filing Date: May 1, 2014

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that true and correct copies of the foregoing Petition, together with the attached Schedules CT-1 through CT-5, has been served upon all known parties of record in this docket, by U.S. Mail dated this 1st day of May, 2014.

Ansley Watson, Jr.  
MacFarlane Law Firm  
PO Box 1531  
Tampa, Fl. 33601-1531

Gunster Law Firm  
Beth Keating  
215 South Monroe St., Ste. 601  
Tallahassee, Fl. 32301

Fl. Div. of Chesapeake Utilities  
Cheryl M Martin  
1641 Worthington Rd., Ste. 220  
West Palm Beach, Fl. 33409-6703

AGL Resources Inc.  
Elizabeth Wade/Brian Sulmonetti  
Ten Peachtree Place  
Location 1470  
Atlanta, GA 30309

Florida City Gas  
Carolyn Bermudez  
955 E. 25<sup>th</sup> Street  
Hialeah, Fl 33013-3340

Fl Public Utility/Indiantown  
Cheryl Martin/Aleida Socarras  
PO Box 3395  
West Palm Beach, Fl 33402-3395

Peoples Gas System  
Kandi M Floyd/Paula Brown  
PO Box 111  
Tampa, Fl. 33601-0111

Messer Law Firm  
Norman H Horton, Jr.  
PO Box 15579  
Tallahassee, Fl. 32317

Sebring Gas System, Inc.  
Jerry H Melendy, Jr.  
3515 Hwy 27 South  
Sebring, Fl. 33870-5452

Office of Public Counsel  
J.R. Kelly/Charles Rehwinkel  
c/o The Fl. Legislature  
111 W. Madison St, Rm. 812  
Tallahassee, Fl. 32399-1400

1. BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

2. In Re: Conservation Cost  
3. Recovery Clause

Docket No. 140004-GU  
Filing Date: May 1, 2014

4. \_\_\_\_\_ /

5.

6. DIRECT TESTIMONY OF DEBBIE STITT ON  
BEHALF OF ST. JOE NATURAL GAS COMPANY, INC.

7. Q. Please state your name, business address, by whom you are  
8. employed and in what capacity.

9. A. Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida 32456  
10. St. Joe Natural Gas Company in the capacity of Energy  
11. Conservation Analyst.

12. Q. What is the purpose of your testimony?

13. A. My purpose is to submit the expenses and revenues  
14. associated with the Company's conservation programs  
15. during the twelve month period ending December 31, 2013  
16. and to identify the final true-up amount related to that  
17. period.

18. Q. Have you prepared any exhibits in conjunction with your  
19. testimony?

20. A. Yes, I have prepared and filed together with this testi-  
21. mony this 1st day of May, 2014 Schedules CT-1 through  
22. CT-5 prescribed by the Commission Staff which have  
23. collectively been entitled "Adjusted Net True-up for  
24. twelve months ending December 31, 2013" for identi-  
25. fication

1. Q. What amount did St. Joe Natural Gas spend on conser-  
2. vation programs during the period?

3. A. \$96,575.00

4. Q. What is the final true-up amount associated with this  
5. twelve month period ending December 31, 2013?

6. A. The final true-up amount for December 31, 2013 is  
7. an under-recovery of \$4,103.

8. Q. Does this conclude your testimony?

9. A. Yes

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ADJUSTED NET TRUE-UP  
FOR MONTHS: JANUARY 2013 THROUGH DECEMBER 2013

END OF PERIOD NET TRUE-UP

PRINCIPLE	52,784	
INTEREST	<u>49</u>	52,833

LESS PROJECTED TRUE-UP

PRINCIPLE	48,684	
INTEREST	<u>46</u>	<u>48,730</u>

ADJUSTED NET TRUE-UP		<u><u>4,103</u></u>
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( ) REFLECTS OVER-RECOVERY

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS  
ACTUAL VERSUS ESTIMATED

FOR MONTHS: JANUARY 2013 THROUGH DECEMBER 2013

	<u>ACTUAL</u>	<u>PROJECTED*</u>	<u>DIFFERENCE</u>
CAPITAL INVESTMENT	0	0	0
PAYROLL & BENEFITS	0	0	0
MATERIALS & SUPPLIES	0	0	0
ADVERTISING	0	0	0
INCENTIVES	96,575	91,375	5,200
OUTSIDE SERVICES	0	0	0
VEHICLES	0	0	0
OTHER	<u>0</u>	<u>0</u>	<u>0</u>
SUB-TOTAL	96,575	91,375	5,200
PROGRAM REVENUES	<u>0</u>	<u>0</u>	<u>0</u>
TOTAL PROGRAM COSTS	96,575	91,375	5,200
LESS:			
PAYROLL ADJUSTMENTS	0	0	0
AMOUNTS INCLUDED IN RATE BASE	0	0	0
CONSERVATION ADJUSTMENT REVENUES	-43,791	-42,691	-1,100
ROUNDING ADJUSTMENT	<u>0</u>	<u>0</u>	<u>0</u>
TRUE-UP BEFORE INTEREST	52,784	48,684	4,100
INTEREST PROVISION	<u>49</u>	<u>46</u>	<u>3</u>
END OF PERIOD TRUE-UP	<u><u>52,833</u></u>	<u><u>48,730</u></u>	<u><u>4,103</u></u>

( ) REFLECTS OVER-RECOVERY

\* 2 MONTHS ACTUAL AND 10 MONTHS PROJECTED



ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM  
 FOR MONTHS: JANUARY 2013 THROUGH DECEMBER 2013

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRUCT	0	0	0	0	18,000	0	0	0	18,000
PROGRAM 2: RESIDENTIAL APPLIANCE REPL	0	0	0	0	18,375	0	0	0	18,375
PROGRAM 3: RESIDENTIAL APPLIANCE RETE	0	0	0	0	60,200	0	0	0	60,200
PROGRAM 4: CONSUMER EDUCATION	0	0	0	0	0	0	0	0	0
PROGRAM 5: OUTSIDE SERVICES	0	0	0	0	0	0	0	0	0
PROGRAM 6: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>96,575</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>96,575</b>

CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED  
 FOR MONTHS: JANUARY 2013 THROUGH DECEMBER 2013

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: RESIDENTIAL NEW CONSTRUC	0	0	0	0	1,500	0	0	0	1,500
PROGRAM 2: RESIDENTIAL APPLIANCE REPL	0	0	0	0	-1,550	0	0	0	-1,550
PROGRAM 3: RESIDENTIAL APPLIANCE RETE	0	0	0	0	5,250	0	0	0	5,250
PROGRAM 4: CONSUMER EDUCATION	0	0	0	0	0	0	0	0	0
PROGRAM 5: OUTSIDE SERVICES	0	0	0	0	0	0	0	0	0
PROGRAM 6: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>5,200</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>5,200</b>

( ) REFELCTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
 SUMMARY OF EXPENSES BY PROGRAM BY MONTH  
 FOR MONTHS: JANUARY 2013 THROUGH DECEMBER 2013

EXPENSES:	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
PROGRAM 1:	250	700	5,200	5,850	800	550	700	250	150	1,300	2,250	0	18,000
PROGRAM 2:	2,500	400	4,425	1,575	1,325	2,525	200	1,375	875	875	1,625	675	18,375
PROGRAM 3:	4,650	5,400	6,150	2,100	4,850	6,900	5,050	5,850	4,850	5,200	4,150	5,050	60,200
PROGRAM 4:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 5:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 6:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 7:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 8:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 9:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 10:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 11:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 12:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 13:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 14:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 15:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 16:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 17:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 18:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 19:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>7,400</b>	<b>6,500</b>	<b>15,775</b>	<b>9,525</b>	<b>6,975</b>	<b>9,975</b>	<b>5,950</b>	<b>7,475</b>	<b>5,875</b>	<b>7,375</b>	<b>8,025</b>	<b>5,725</b>	<b>96,575</b>
LESS AMOUNT INCLUDED IN RATE BASE	0	0	0	0	0	0	0	0	0	0	0	0	0
RECOVERABLE CONSERVATION EXPENSES	7,400	6,500	15,775	9,525	6,975	9,975	5,950	7,475	5,875	7,375	8,025	5,725	96,575

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR MONTHS: JANUARY 2013 THROUGH DECEMBER 2013

CONSERVATION REVENUES	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
2. OTHER PROGRAM REVS	0	0	0	0	0	0	0	0	0	0	0	0	0
3. CONSERV. ADJ REVS	-17,921	-16,745	-15,358	-11,607	-8,760	-5,886	-5,643	-6,920	-5,491	-5,467	-9,629	-12,822	-122,250
4. TOTAL REVENUES	-17,921	-16,745	-15,358	-11,607	-8,760	-5,886	-5,643	-6,920	-5,491	-5,467	-9,629	-12,822	-122,250
5. PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	6,538	6,538	6,538	6,538	6,538	6,538	6,538	6,538	6,538	6,538	6,538	6,538	78,459
6. CONSERVATION REVS APPLICABLE TO THE PERIOD	-11,383	-10,207	-8,819	-5,069	-2,222	652	895	-381	1,047	1,072	-3,091	-6,284	-43,791
7. CONSERVATION EXPS (FROM CT-3, PAGE 1)	7,400	6,500	15,775	9,525	6,975	9,975	5,950	7,475	5,875	7,375	8,025	5,725	96,575
8. TRUE-UP THIS PERIOD	-3,983	-3,707	6,956	4,456	4,753	10,627	6,845	7,094	6,922	8,447	4,934	-559	52,784
9. INTER. PROV. THIS PERIOD (FROM CT-3, PAGE 3)	8	8	6	4	3	3	3	2	3	3	3	3	49
10. TRUE-UP & INTER. PROV. BEGINNING OF MONTH	78,459	67,945	57,708	58,131	56,053	54,271	58,362	58,672	59,230	59,617	61,528	59,927	
11. PRIOR TRUE-UP COLLECTED/(REFUNDED)	-6,538	-6,538	-6,538	-6,538	-6,538	-6,538	-6,538	-6,538	-6,538	-6,538	-6,538	-6,538	
12. TOTAL NET TRUE-UP (SUM LINES 8+9+10+11)	67,945	57,708	58,131	56,053	54,271	58,362	58,672	59,230	59,617	61,528	59,927	52,833	52,833

CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR MONTHS: JANUARY 2013 THROUGH DECEMBER 2013

INTEREST PROVISION	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. BEGINNING TRUE-UP	78,459	67,945	57,708	58,131	56,053	54,271	58,362	58,672	59,230	59,617	61,528	59,927	
2. ENDING TRUE-UP BEFORE INTEREST	67,938	57,700	58,125	56,049	54,268	58,359	58,669	59,228	59,614	61,525	59,924	52,830	
3. TOTAL BEGINNING & ENDING TRUE-UP	146,397	125,645	115,833	114,179	110,321	112,630	117,031	117,900	118,844	121,142	121,452	112,757	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	73,198	62,823	57,916	57,090	55,160	56,315	58,516	58,950	59,422	60,571	60,726	56,379	
5. INTER. RATE - 1ST DAY OF REPORTING MONTH	0.100%	0.150%	0.140%	0.090%	0.090%	0.050%	0.080%	0.050%	0.050%	0.060%	0.060%	0.060%	
6. INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	0.150%	0.140%	0.090%	0.090%	0.050%	0.080%	0.050%	0.050%	0.060%	0.060%	0.060%	0.060%	
7. TOTAL (SUM LINES 5 & 6)	0.250%	0.290%	0.230%	0.180%	0.140%	0.130%	0.130%	0.100%	0.110%	0.120%	0.120%	0.120%	
8. AVG INTEREST RATE (LINE 7 TIMES 50%)	0.125%	0.145%	0.115%	0.090%	0.070%	0.065%	0.065%	0.050%	0.055%	0.060%	0.060%	0.060%	
9. MONTHLY AVG INTEREST RATE	0.010%	0.012%	0.010%	0.008%	0.006%	0.005%	0.005%	0.004%	0.005%	0.005%	0.005%	0.005%	
10. INTEREST PROVISION (LINE 4 TIMES LINE 9)	8	8	6	4	3	3	3	2	3	3	3	3	49





ST JOE NATURAL GAS COMPANY, INC.  
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
JANUARY 2013 THROUGH DECEMBER 2013

PROGRAM TITLE: RESIDENTIAL NEW CONSTRUCTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM IS DESIGNED TO INCREASE THE NUMBER OF HIGH PRIORITY FIRM NATURAL GAS CUSTOMERS IN THE NEW CONSTRUCTION MARKET. INCENTIVES ARE OFFERED IN THE FORM OF CASH ALLOWANCES TO ASSIST BUILDERS IN DEFRAYING THE ADDITIONAL COSTS ASSOCIATED WITH NATURAL GAS INSTALLATIONS.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$350.00
GAS HEATING	\$500.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$150.00
GAS TANKLESS W/H	<u>\$550.00</u>
	\$1,650.00

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING		2
PLANNED HEATING SYSTEMS		3
PLANNED CLOTHES DRYER		3
PLANNED GAS RANGE		3
PLANNED GAS TANKLESS W/H		5

PROGRAM FISCAL EXPENDITURES ACTUAL EXPEND. W/O INTERES \$18,000

<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATERS:		1
INSTALLED HEATING SYSTEMS:		9
INSTALLED CLOTHES DRYER		12
INSTALLED GAS RANGE		10
INSTALLED GAS TANKLESS W/H		19



ST JOE NATURAL GAS COMPANY, INC.  
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
JANUARY 2013 THROUGH DECEMBER 2013

PROGRAM TITLE: RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL ENCOURAGE THE REPLACEMENT OF INEFFICIENT ELECTRIC RESIDENTIAL APPLIANCES WITH NEW NATURAL GAS APPLIANCES. IT WILL ALSO PROVIDE INCREASED INCENTIVES FOR THE REPLACEMENT OF NON-GAS WATER HEATING, HEATING APPLIANCES, AND NEW INCENTIVES FOR GAS COOKING, CLOTHES DRYING, AND TANKLESS WATER HEATING APPLIANCES.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$500.00
GAS HEATING	\$725.00
GAS CLOTHES DRYER	\$150.00
GAS RANGE	\$200.00
GAS TANKLESS W/H	\$675.00
	<u>\$2,250.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>	
PLANNED WATER HEATING	5
PLANNED HEATING SYSTEMS	2
PLANNED CLOTHES DRYER	4
PLANNED GAS RANGE	5
PLANNED GAS TANKLESS W/H	5

PROGRAM FISCAL EXPENDITURES, ACTUAL EXPEND. W/O INTERES \$18,375

<u>PROGRAM PROGRESS SUMMARY:</u>	
INSTALLED WATER HEATERS:	7
INSTALLED HEATING SYSTEMS:	1
INSTALLED CLOTHES DRYER	5
INSTALLED GAS RANGE	13
INSTALLED GAS TANKLESS W/H	16

ST JOE NATURAL GAS COMPANY, INC.  
CONSERVATION PROGRAM DESCRIPTION AND PROGRESS FOR MONTHS:  
JANUARY 2013 THROUGH DECEMBER 2013

PROGRAM TITLE: RESIDENTIAL APPLIANCE RETENTION PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM WILL PROVIDE ALLOWANCES FOR CUSTOMERS WHO CHOOSE TO REPLACE THEIR EXISTING NATURAL GAS STORAGE TANKS AND TANKLESS WATER HEATERS, HEATING SYSTEMS, COOKING AND CLOTHES DRYING APPLIANCES WITH NEWER EFFICIENT NATURAL GAS MODELS.

<u>APPLIANCES</u>	<u>ALLOWANCE</u>
GAS WATER HEATING	\$350.00
GAS HEATING	\$500.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$100.00
GAS TANKLESS W/H	\$550.00
	<u>\$1,600.00</u>

<u>PROGRAM ACCOMPLISHMENTS:</u>		
PLANNED WATER HEATING		60
PLANNED HEATING SYSTEMS		10
PLANNED CLOTHES DRYER		8
PLANNED GAS RANGE		10
PLANNED GAS TANKLESS W/H		5

PROGRAM FISCAL EXPENDITURES ACTUAL EXPEND. W/O INTEREST \$60,200

<u>PROGRAM PROGRESS SUMMARY:</u>		
INSTALLED WATER HEATERS:		111
INSTALLED HEATING SYSTEMS		20
INSTALLED CLOTHES DRYER		15
INSTALLED GAS RANGE		27
INSTALLED GAS TANKLESS W/H		13