



May 14, 2014
Via Overnight Delivery

RECEIVED-FPSC
14 MAY 15 PM 2:45
COMMISSION CLERK

Ms. Ann Cole, Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

**RE: LMK Communications, LLC d/b/a Clarity Communications Group
Application for Authority to Provide Competitive Local Exchange Telecommunications
Company Service Within the State of Florida**

Dear Ms. Cole:

Enclosed for filing please find the original and one (1) copy of the Application for Authority to Provide Competitive Local Exchange Telecommunications Company Service Within the State of Florida submitted on behalf of **LMK Communications, LLC d/b/a Clarity Communications Group**.

The Company is requesting confidential treatment of its financial statements. A redacted and confidential version of the Company's financial statements is being submitted concurrently with this transmittal letter under separate cover.

Please acknowledge receipt of this filing by date-stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided for that purpose.

Any questions you may have regarding this filing should be directed to my attention at 407-740-3031 or via email to sthomas@tminc.com. Thank you for your assistance in this matter.

Sincerely,

Sharon Thomas
Consultant to LMK Communications, LLC

cc: Jennifer Haling - LMK
file: LMK - Florida - Local
tms: FL11401

Check received with filing and forwarded
to Fiscal for deposit. Fiscal to forward
deposit information to Records.

Initials of person who forwarded check

- COM _____
- AFD _____
- APA _____
- ECO _____
- ENG _____
- GCL _____
- IDM _____
- TEL 1
- CLK _____

FLORIDA PUBLIC SERVICE COMMISSION
OFFICE OF TELECOMMUNICATIONS

APPLICATION FORM
FOR
AUTHORITY TO PROVIDE TELECOMMUNICATIONS COMPANY SERVICE
WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used as an application for an original certificate and for approval of transfer of an existing certificate. In the case of a transfer, the information provided shall be for the transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and one copy of this form along with a non-refundable application fee of **\$500.00** to:

**Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770**

- E. A filing fee of **\$500.00** is required for the transfer of an existing certificate to another company.
- F. If you have questions about completing the form, contact:

**Florida Public Service Commission
Office of Telecommunications
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6600**

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

2. Name of company: **LMK Communications, LLC**

3. Name under which applicant will do business (fictitious name, etc.):

Clarity Communications Group

4. Official mailing address:

Street/Post Office Box: 9650 Strickland Road # 103-143

City: Raleigh

State: North Carolina

Zip: 27615

5. Florida address: (Registered Agent)

CT Corporation System

Street/Post Office Box: 1200 South Pine Island Road

City: Plantation

State: Florida

Zip: 33324

6. Structure of organization:

Individual

Foreign Corporation

General Partnership

Other, please specify:

Corporation

Foreign Partnership

Limited Partnership

Foreign Limited Liability Company

If individual, provide:

Name: _____
Title: _____
Street/Post Office Box: _____
City: _____
State: _____
Zip: _____
Telephone No.: _____
Fax No.: _____
E-Mail Address: _____
Website Address: _____

7. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:

8. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:

LMK is registered with the Florida Secretary of State as a Foreign Limited Liability Company, Document Number M1400002457.

9. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida.

The Florida Secretary of State fictitious name registration number for Clarity Communications Group is: G14000037545

10. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:

11. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: _____
Title: _____
Street/Post Office Box: _____
City: _____
State: _____
Zip: _____
Telephone No.: _____
Fax No.: _____
E-Mail Address: _____
Website Address: _____

12. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is: G14000037545

13. Provide **F.E.I. Number**: 56-2273856

14. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Sharon Thomas
Title: Consultant to LMK Communications, LLC
Street Name & Number: Technologies Management, Inc.
Address: 2600 Maitland Center Parkway, Suite 300
City: Maitland
State: Florida
Zip: 32751
Telephone No.: 407-740-3031
Fax No.: 407-740-0613
E-Mail Address: sthomas@tminc.com
Website Address: www.tminc.com

(b) Official point of contact for the ongoing operations of the company:

Name: Jennifer M. Halsing, CPA
Title: Director of Finance
Street Name & Number: 9650 Strickland Road # 103 – 143
Post Office Box:
City: Raleigh
State: North Carolina
Zip: 27615
Telephone No.: 919-841-4534
Fax No.: 800-830-5093
E-Mail Address: Jennifer@networkclarity.com
Website Address: www.networkclarity.com

(c) Where will you officially designate as your place of publicly publishing your schedule (a/k/a tariffs or price lists)?

Florida Public Service Commission

Website – *Website address:* www.networkclarity.com

Other – *Please provide address:*

15. List the states in which the applicant:

- (a) has operated as a telecommunications company.

Applicant is currently providing services in Alabama, Georgia, North Carolina, South Carolina and Virginia.

- (b) has applications pending to be certificated as a telecommunications company.

None.

- (c) is certificated to operate as a telecommunications company.

Applicant is certified to operate as a telecommunications company in Alabama, Georgia, North Carolina, South Carolina, Tennessee and Virginia.

- (d) has been denied authority to operate as a telecommunications company and the circumstances involved.

Applicant has never been denied authority.

- (e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

Applicant has no regulatory penalties imposed for violations of telecommunications statutes.

- (f) has been involved in civil court proceedings with another telecommunications entity, and the circumstances involved.

None.

16. Have any of the officers, directors, or any of the ten largest stockholders previously been:

- (a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Yes No

If yes, provide explanation.

- (b) Granted or denied a certificate in the State of Florida (this includes active and canceled certificates). Yes No

If yes, provide explanation and list the certificate holder and certificate number.

- (c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. Yes No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.

17 Submit the following:

- (a) **Managerial capability:** resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

See Exhibit A.

- (b) **Technical capability:** resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

See Exhibit A.

- (c) **Financial Capability:** applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

See Exhibit B.

Note: *It is the applicant's burden to demonstrate that it possesses adequate managerial capability, technical capability, and financial capability. Additional supporting information can be supplied at the discretion of the applicant.*

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of telecommunications company service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

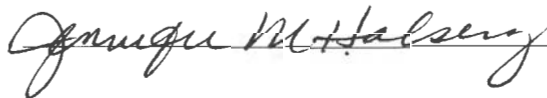
Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "***Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.***"

I understand that any false statements can result in being denied a certificate of authority in Florida.

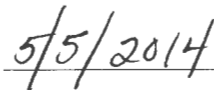
COMPANY OWNER OR OFFICER

Print Name:	Jennifer M. Halsing, CPA
Title:	Director of Finance, Assistant Secretary and Assistant Treasurer
Telephone:	919-841-4534
E-Mail Address:	Jennifer@networkclarity.com

Signature:



Date:



LMK COMMUNICATIONS, LLC
D/B/A CLARITY COMMUNICATIONS GROUP
EXHIBIT A
MANAGERIAL AND TECHNICAL CAPABILITY

The attached resumes of key management demonstrate that LMK Communications, LLC d/b/a Clarity Communications Group has sufficient managerial and technical capabilities to provide local exchange telecommunications services in Florida.

Todd Peverall
Phone: 919-841-4550
Email: todd@networkclarity.com

PROFILE

Telecommunications professional and entrepreneur with an extensive knowledge of the CLEC, IXC, Wireless, and Internet industries. A proven track record in start-up operations with very strong sales and general management skills. Results-oriented team player with ability to lead, motivate, and direct an organization towards the obtainment of short and long term objectives.

PROFESSIONAL EXPERIENCE

LMK Communications, LLC

CLARITY COMMUNICATIONS GROUP INC. Raleigh, NC

President / Founder (January 1998 to Present)

Created and executed the business plan that established a third party sales and marketing channel for electric utilities that own and operate commercial fiber optic networks. Negotiated agreements and established strategic relationships with Duke Energy (DukeNet Communications), Virginia Power (Dominion Telecom), American Electric Power (AEP Communications), Progress Energy (Progress Telecom) and PalmettoNet. Recruited, trained and managed the team responsible for the sales, marketing, pricing, network design, and support of local and long haul fiber optic network services in the Southeastern, United States. Established a large customer base in the IXC, Wireless, CLEC, DSL and ISP markets. Oversaw the operations that produced over \$150,000,000 in contracted sales for high capacity leased line services, cell site backhaul and dark fiber sales. Funded, built and currently operate 600 miles of lit fiber optic networks in NC, SC and GA.

TIME WARNER COMMUNICATIONS, Raleigh, NC

Director of Sales (November 1996 to January 1998)

Responsible for the strategic planning, budgeting, revenue production, sales and marketing for CLEC operation. Recruited, hired, trained, and managed a staff of 8 sales and sales support personnel. Managed a 1997 capital budget of \$9 million and exceeded 1997 cash flow budget by 25%. Supervised the selling and implementation of over 2000 DS1, DS3 and ethernet LAN circuits. Number one revenue generating division (1995,1996,1997) and awarded Time Warner Communications' "Division of the Year" (1995, 1996) for best overall performance. Introduced 10 Mb/s virtual LAN ethernet connectivity product for large business data applications. Developed and implemented switched services marketing, sales, and pricing plans. Products included ISDN, digital trunks, analog trunks, business lines, DS1, DS3, OC-3, and OC-12 services.

Account Manager (April 1994 to October 1996)

Second employee hired at start-up CLEC operation. Presold DS1 and DS3 local access connectivity services for 6 months during SONET network construction and deployment. Target market included large businesses, interexchange carriers (IXCs), and Cellular/PCS providers. Negotiated network deployment into IXC Points Of Presence including MCI, Worldcom, AT&T, Sprint, and Cable & Wireless. Awarded Time Warner Communications' "Sales Person of the Year" in 1995 for the production of \$6,500,000 in contracted revenue. Worked closely with engineering in the planning of capacity and routing of fiber optic SONET network deployment to optimize revenue potential.

LDDS/WORLDCOM, Raleigh, NC

Account Executive (March 1992 to March 1994)

First employee hired in Raleigh to begin new long distance communications branch office. Established internal operating procedures and conducted extensive market research. Generated own lead sources and sold both switched and dedicated long distance services to businesses throughout the southeastern USA.

Two time winner of National Sales Contest and ranked in top 10% of company for both years of employment.

SKYCHEFS, Raleigh, NC

Assistant Production Manager (February 1989 to January 1992) Managed a staff of thirty union employees in mass food production environment. Coordinated the operations responsible for the catering of 50 daily airline flights and achieved a flight delay ratio of 1 in 4300 departures. Reduced turnover by 30%. Responsible for inventory, product forecasting, staffing, training and expenses.

TRANSWORLD SYSTEMS, INC, Raleigh, NC

Sales Representative (February 1987 to December 1988)

Independent agent for nation's largest collections agency. Averaged 50 telephone and personal cold calls per day and established a clientele of over 50 North Carolina companies. Consulted accounts receivable departments on the most cost effective and tactful methods of recovering aging receivables.

EDUCATION

University Of North Carolina at Chapel Hill

Bachelor of Science in Industrial Relations and Economics, December 1985

Andrew L. Carwile
413 LeGrande Avenue, Charlotte Court House, VA 23923
Virginia Office: (434) 542-4590
Raleigh Office: (919) 841-4551

EDUCATION

Bachelor of Science, Electrical Engineering, May 1991,
Virginia Polytechnic Institute and State University

EXPERIENCE

**Vice President Engineering and Operations/ Founder
LMK Communications, LLC**

Clarity Communications Group, Inc, Raleigh, NC 1/98 - present.

Design and develop Clarity's Ethernet and Private Line point-to-point and multi-point products and network. Responsible for engineering and 'sales engineering' activity for major accounts throughout North Carolina and the southeast. Manage operations, and oversee accounting and financial transactions. Responsible for all product and network design strategy, and managing selection of equipment vendors and technology decisions.

Consultant, Eastern Telecom Consulting, Raleigh, NC 10/97 – 3/98.

Designed multi-city IP networks for several Internet-related start-up companies. Responsible for network design, implementation and operational consulting. Orchestrating building upfits and new installations by various equipment and telecommunications vendors at new locations in the southeast.

Account Management, Time Warner Communications, Raleigh, NC 2/95- 10/97.

Sold and managed competitive access and CLEC services. Produced approximately \$250,000 in monthly revenue. Ranked within top three account managers nationwide based on gross-volume for each year of employment. Helped plan network routes that took the Raleigh Division from 25 to 350 route-miles. Developed 10 Mb/s ATM virtual LAN transport product for national market. Nominated for most creative sale 1996. As part of two-person sales team, took division from zero revenue to \$6M per year. Awarded division of the year 1995 and 1996. Personally handled all Internet Service Provider accounts for the division. Other accounts included Cisco Systems, Blue Cross Blue Shield, Holiday Inn Reservation Center, First Citizen's Bank, Bell & Howell, MCI Internal Communications, AT&T Solutions, Quintiles, Interpath, Vnet, MCNC, CRL, NEXTEL, AT&T Wireless, GTE Mobilnet, and ALLTEL Mobil Communications.

Account Executive, T-1 Concepts, Raleigh, NC 1/94 - 2/95.

Designed and sold integrated network solutions and equipment. Built multi-state private data and voice networks for large telecommunications users in the Southeast. Focus on data transport networks. Accounts included Indian Head Industries, DG Brakes, Diamond Hill Plywood, National Church Envelope Company, PPD, Smith Breeden, Vulcan Stone, Burlington Chemical, Burlington Industries, Huntington Bankshares, Hunter Industries and Hooker Furniture. Worked with various equipment distributors and manufacturers, including Newbridge Networks, Cisco Systems, ACC, AT&T, Motorola, and Adtran.

Market Analyst, Sprint Carrier Services Group, Atlanta, GA 12/92 - 1/94.

Worked with National Account Managers to propose telecommunications transport and switched services to second and third-tier long-distance carriers using Sprint's wholesale network. Handled Central Region Accounts for Chicago and Kansas City sales offices. Responsible for tracking revenues and market positions of over 1000 smaller carriers. Responsible for analyzing sales opportunities for profitability and special pricing review. Designed network growth plans and volume pricing structure for very large interconnection negotiations, including MCI/Sprint mutual-restoration pact, and LDDS/ATC merger. Provided day-to-day contact for regional Sales Vice Presidents regarding approval of project plans.

Cost Administrator, Sprint United Telephone, Bristol, TN 7/92 - 12/92.

Developed cost studies for rate and tariff negotiations, including work with FCC, VASCC, and TPSC. Created revised cellular interconnection tariff. Participated in negotiations with Cellular One and Centel Cellular representatives. Managed cost and revenue recovery studies for \$3.5M in billing during plan transition. Managed conversion of Feature Group A analog metering to billable EMR records.

Switch Engineer II, Sprint United Telephone, Bristol, TN 4/91 - 7/92.

Completed "management intern" program, including 6 month overview of telephony and company practices. Implemented NTAS engineering system to automate design and ordering process for Northern Telecom DMS-100 switch upgrades. Sited and deployed several small switch remotes. Transferred 'on-loan' to lost billables recovery project: Managed three-person programming team to re-write AMA/EMR translation program. Conceived adjunct process to create real-time database of unbillable record loss - improving billable percentage from 66% to 80% of daily records.

Other Related Experience:

Hardware Design Co-op, Northern Telecom / Bell Northern Research, RTP, NC. (1.5 yrs)

Telephone Installer II, Blacksburg, VA, 5/88 - 8/88.

Jennifer M. Halsing, CPA
jennifer@networkclarity.com
9650 Strickland Rd Suite 103-143
Raleigh, NC 27615
(919) 841-4534

EDUCATION UNIVERSITY OF FLORIDA, Gainesville, FL
Master of Accounting, May 1997
Bachelor of Science, Accounting, May 1996

CERTIFICATIONS

Certified Public Accountant, State of North Carolina

PROFESSIONAL EXPERIENCE

LMK Communications, LLC

Clarity Communications Group, Inc. Raleigh, NC -- September 2001- Present

DIRECTOR OF FINANCE

- Responsible for compliance with all regulatory taxes, fees & surcharges
- Manage all Accounts Receivable, Accounts Payable and Payroll activities
- Oversee employee benefits, including health insurance and retirement plans
- Coordinate business property, liability and business continuation insurance coverage
- Responsible for federal and multi-state income tax returns for all entities in the Clarity group, including individual tax returns of the owners
- Manage all cash flow, budgeting and fixed asset activities
- Secure corporate financing

Ennis, Pellum & Griggs CPAs Ponte Vedra Beach, FL – January 2001-September 2001

SENIOR TAX ASSOCIATE

- Prepare tax returns for Individuals, Partnerships, S and C Corporations, Not-for-Profit organizations, and Trusts & Estates

PricewaterhouseCoopers LLP, New York, NY--July 2000-December 2000

SENIOR TAX ASSOCIATE – PERSONAL FINANCIAL SERVICES

- Personal financial planning activities for high net worth individuals including the preparation and review of federal and multi-state individual tax returns
- Prepare and review tax returns for Not-for-Profit organizations, including Private Foundations
- Prepare and review tax returns for Partnerships, S and C Corporations
- Review of financial statements compiled by clients

Walker & Powers CPAs, Raleigh, NC -- July 1999-May 2000

SENIOR ACCOUNTANT

- Prepare tax returns for Individuals, S and C Corporations, and Partnerships
- Participate in audits, reviews, and compilations of Financial Statements

PricewaterhouseCoopers LLP, Raleigh, NC – August 1997-July 1999

SENIOR TAX ASSOCIATE – MIDDLE MARKET GROUP

LMK COMMUNICATIONS, LLC
D/B/A CLARITY COMMUNICATIONS GROUP

EXHIBIT B

FINANCIAL CAPABILITY

The Applicant is submitting its financial information under separate cover with a request for confidential treatment. These financial statements will demonstrate that the Company has adequate capital to provide local telecommunications services in the State of Florida.

Also attached is an affidavit affirming that the financial statements are true and correct.

AFFIDAVIT

STATE OF NORTH CAROLINA)
) : ss
COUNTY OF WAKE)

I, Jennifer M. Halsing, hereby declare under penalty of perjury, that I am Director of Finance of LMK Communications, LLC d/b/a Clarity Communications Group, that I am authorized to make this verification on behalf of LMK Communications, LLC d/b/a Clarity Communications Group; that I have reviewed the financial statements attached as Exhibit B to the Application of LMK Communications, LLC d/b/a Clarity Communications Group for Authority to Provide Competitive Local Exchange Telecommunications Company Service Within the State of Florida; and that the information contained therein is true and correct to the best of my knowledge, information and belief.

Jennifer M. Halsing
Jennifer M. Halsing, CPA
Director of Finance
LMK Communications, LLC
d/b/a Clarity Communications Group

Sworn and subscribed before me this 5th day of May, 2014.

My Commission expires June 25, 2016

Patricia Harris
Signature of official administering oath



LMK COMMUNICATIONS, LLC
D/B/A CLARITY COMMUNICATIONS GROUP
EXHIBIT C
SECRETARY OF STATE CERTIFICATE

APPLICATION FOR REGISTRATION OF FICTITIOUS NAME

REGISTRATION# G14000037545

Fictitious Name to be Registered: CLARITY COMMUNICATIONS GROUP

Mailing Address of Business: 9650 STRICKLAND RD. #103-143
RALEIGH, NC 27615

Florida County of Principal Place of Business: DUVAL

FEI Number: 56-2273856

FILED
Apr 15, 2014
Secretary of State

Owner(s) of Fictitious Name:

LMK COMMUNICATIONS, LLC
9650 STRICKLAND RD. #103-143
RALEIGH, NC 27615
Florida Document Number: M14000002457
FEI Number: 56-2273856

I the undersigned, being an owner in the above fictitious name, certify that the information indicated on this form is true and accurate. I further certify that the fictitious name to be registered has been advertised at least once in a newspaper as defined in Chapter 50, Florida Statutes, in the county where the principal place of business is located. I understand that the electronic signature below shall have the same legal effect as if made under oath and I am aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s. 817.155, Florida Statutes.

JENNIFER W. HALSING

04/15/2014

Electronic Signature(s)

Date

Certificate of Status Requested ()

Certified Copy Requested ()

TECHNOLOGIES MANAGEMENT, INC.

REGIONS BANK

52785

P.O. BOX 200
WINTER PARK, FL 32790-0200
(407) 740-8575

5/9/2014

PAY TO THE ORDER OF Florida Public Service Commission

\$ **500.00

Five Hundred and 00/100*****

Florida Public Service Commission
Records & Reporting
2540 Shumard Oaks Blvd.
Tallahassee, FL 32302-1500

DOLLARS
Security features included:
Details on back.

TECHNOLOGIES MANAGEMENT, INC.

AUTHORIZED SIGNATURE

MP

MEMO LMK Comm.

⑈052785⑈

TECHNOLOGIES MANAGEMENT, INC.

Florida Public Service Commission
774.000 · Client reimbursement other

5/9/2014

52785

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TECHNOLOGIES MANAGEMENT, INC.

Florida Public Service Commission
774.000 · Client reimbursement other

5/9/2014

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