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June 11, 2014

#### BY HAND DELIVERY

Ms. Carlotta Stauffer Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850 14 JUNII PM 1:50

Re: Docket No. 140025-EI -Application for rate increase by Florida Public Utilities Company.

Dear Ms. Stauffer:

Enclosed for filing, please find the original and seven copies of Florida Public Utilities Company's Request for Confidential Classification and Motion for Temporary Protective Order for information provided in response to the First Set of Interrogatories and First Requests for Production served on the Company by the FPSC Staff in the referenced proceeding. Also enclosed are 2 CDs which contain the subject confidential material. FPU asks that the referenced "Confidential 1" and "Confidential 2" be treated as confidential in their entirety.

Please do not hesitate to contact me if you have any questions whatsoever regarding this filing.

Sincerely,

Beth Keating

Gunster, Yoakley & Stewart, P.A.

215 South Monroe St., Suite 601 Tallahassee, FL 32301

(850) 521-1706

Cc:/Service List (Docket 140025-EI)

AFD 1
APA 1
ECO 3
ENG 1
GCL 1
IDM \_\_\_\_
TEL \_\_\_
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### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Application for rate increase by DOCKET NO. 140025-EI Florida Public Utilities Company.

DATED: June 11, 2014

# REQUEST FOR CONFIDENTIAL CLASSIFICATION AND MOTION FOR A TEMPORARY PROTECTIVE ORDER

Florida Public Utilities Company ("FPU" or "Company"), by and through its undersigned counsel, pursuant to Section 366.093, Florida Statutes, and consistent with the provisions of Rule 25-22.006(4) and 25-22.006(6)(c), Florida Administrative Code, hereby submits its Request for Confidential Classification and for Issuance of a Temporary Protective Order to protect information provided in the Company's responses to the First Set of Interrogatories and First Requests for Production of Documents served upon FPU by the Staff of the Florida Public Service Commission ("Staff"). Confidential information submitted in response to Staff's Interrogatory Nos. 19 and 21, as well as Staff's Production of Documents Request Nos. 4 and 7, are deemed by the Company to be confidential in their entirety and have been provided on a separate CDs labeled "Confidential 1" and "Confidential 2." The Company asks therefore that the referenced "Confidential" CDs be treated as confidential in their entirety. In support of this Request, FPU states that:

- On April 28, 2014, FPU filed its Petition for Approval of a Rate Increase and Request 1. for Interim Increase, along with the requisite MFRs.
- On May 12, 2014, the Staff served FPU with its First Set of Interrogatories (Nos. 1 -2. 29) and First Requests for Production of Documents (Nos. 1 - 9) in this proceeding.
- The Company's responses to Staff's Interrogatories Nos. 19 and 21, as well as 3. Production Request Nos. 4 and 7, include documentation that FPU treats as

- confidential information, the disclosure of which could be harmful to the Company's business operations, as well its ratepayers.
- 4. The information at issue is, as noted, considered proprietary confidential business information and has not otherwise been disclosed publicly. It involves information relating to FPU's competitive interests, including specific employee information, which if disclosed, could impair the Company's ability to retain qualified personnel in key positions and thus harm the Company's operations and its ratepayers.
- 5. The information for which FPU seeks confidential classification is information that meets the definition of "proprietary confidential business information" as set forth in Section 366.093(3), Florida Statutes, which provides:
  - (3) Proprietary confidential business information means information, regardless of form or characteristics, which is owned or controlled by the person or company, is intended to be and is treated by the person or company as private in that the disclosure of the information would cause harm to the ratepayers or the person's or company's business operations, and has not been disclosed unless disclosed pursuant to a statutory provision, an order of a court or administrative body, or private agreement that provides that the information will not be released to the public. Proprietary confidential business information includes, but is not limited to:
  - (a) Trade secrets.
  - (b) Internal auditing controls and reports of internal auditors.
  - (c) Security measures, systems, or procedures.
  - (d) Information concerning bids or other contractual data, the disclosure of which would impair the efforts of the public utility or its affiliates to contract for goods or services on favorable terms.
  - (e) Information relating to competitive interests, the disclosure of which would impair the competitive business of the provider of the information.
  - (f) Employee personnel information unrelated to compensation, duties, qualifications, or responsibilities.
- 6. Specifically, FPUC seeks confidential classification and a Protective Order for all information in the referenced responses, as set forth below:

Response	Document	Rationale
Staff Interrogatory No. 19 (2 page Attachment)  Staff Interrogatory No. 21	Customer Service Positions  – Electric Allocation  Charts reflecting	Competitively sensitive information, the disclosure of which could impair the Company's market position, as well as its ability to compete for and retain qualified employees and executives.  Competitively sensitive
(one page Attachment)	Assistant Operation  Managers promoted from  Line Operation Supervisors  and promotions of two  Assistant Operation  Managers to Operation  Managers (Redacted hard copy provided)	information, the disclosure of which could impair the Company's market position, as well as its ability to compete for and retain qualified employees and executives.
Staff Production Request No. 4	4(a) – AGA 2012 Compensation Survey/ all 516 pages	Competitively sensitive information, the disclosure of which could impair the Company's market position, as well as its ability to compete for and retain qualified employees and executives. In addition, this document is subject to confidentiality provisions applicable to AGA and its members. AGA and its members treat this document and confidential, and disclosure could harm not only FPU, but other AGA members, as well, who provided relevant information for this survey.

Response	Document	Rationale
Staff Production Request No.	4(b) – AGA 2013	Competitively sensitive
4	Compensation Survey/ all 520 pages	information, the disclosure of
		which could impair the
		Company's market position, as
		well as its ability to compete for
		and retain qualified employees
		and executives. In addition,
		this document is subject to
		confidentiality provisions
		applicable to AGA and its
		members. AGA and its
		members treat this document
		and confidential, and disclosure
		could harm not only FPU, but
		other AGA members, as well,
		who provided relevant
		information for this survey.
Staff Production Request No.	4(c) – CompData Surveys –	Competitively sensitive
4	Utilities 2012 Pre-Run Job Reports/ 1185 pages	information, the disclosure of
	and the finding	which could impair the
		Company's market position. In
		addition, this document is
		subject to strict licensing
		restrictions, which prohibit
		distribution and use for any
		purpose other than the internal
		use by the Licensee. Disclosure
		of this document outside the
		Company, without confidential
		protections, could put the
		Company at risk of breach of
		the licensing agreement.
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Response	Document	Rationale
Staff Production Request No. 4	4(d) – CompData Surveys – Utilities 2013 Pre-Run Job Reports/ 1328 pages	Competitively sensitive information, the disclosure of which could impair the Company's market position. In addition, this document is subject to strict licensing restrictions, which prohibit distribution and use for any purpose other than the internal use by the Licensee. Disclosure of this document outside the Company, without confidential protections, could put the Company at risk of breach of the licensing agreement.
Staff Production Request No. 7	7(a) – Job Grid as of 1/13/2014/ 3 pages	Competitively sensitive information, the disclosure of which could impair the Company's market position, as well as its ability to compete for and retain qualified employees and executives.
Staff Production Request No. 7	7(b) –Presentation - Compensation Project/Aging of Salaries – 17 pages	Highly detailed, competitively sensitive information, the disclosure of which could impair the Company's market position, as well as its ability to compete for and retain qualified employees and executives.

7. The information set forth in these identified sections is proprietary contractual information that falls squarely under Section 366.093(3)(b), (d), and (e), Florida

Statutes. Release of the identified employee information could impair FPU's ability to retain certain key personnel and provide competitors and unfair advantage in attracting qualified employees. In addition, with regard to the AGA and CompData survey information, the sensitive information includes data that is either considered proprietary by other entities and companies (AGA and members) or is subject to a strict licensing agreement which prohibits distribution (CompData). As such, FPU requests that the Commission afford this information confidential treatment and exempt from Section 119.07, Florida Statutes. Included with this Request is are two CDs containing the confidential document.

- 8. FPU further requests that the Commission issue a protective order, in accordance with Rule 25-22.006(6), Florida Administrative Code, to protect this information when provided to the Office of Public Counsel, which is a party to this proceeding.
- 9. FPU asks that confidential classification be granted for a period of at least 18 months.

  Should the Commission or the Office of Public Counsel no longer find that it needs to retain the information, FPU respectfully requests that the confidential information be returned to the Company.

### WHEREFORE, FPUC respectfully requests:

1) that the information contained in the enclosed CDs labeled "Confidential 1" (Attachments for Interrogatories 19 and 21) and "Confidential 2" (Documents Responsive to PODs 4 and 7), be classified as "proprietary confidential business information," and thus, exempt from Section 119.07, Florida Statutes; and

2) that a temporary protective order be issued protecting this information from public disclosure while in the possession of the Office of Public Counsel.

RESPECTFULLY SUBMITTED this 11th day of June, 2014.

Beth Keating

Bar NO. 0022756

Gunster, Yoakley & Stewart, P.A. 215 South Monroe St., Suite 618

Tallahassee, FL 32301

(850) 521-1706

### **CERTIFICATE OF SERVICE**

I hereby certify that a true and correct copy of the foregoing filing has been served by Hand Delivery this 11th day of June, 2014, upon the following:

Suzanne Brownless, Esquire Martha Barrera, Esquire Office of the General Counsel Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Patricia A. Christensen, Esquire Office of the Public Counsel c/o The Florida Legislature 111 West Madison St., Rm 812 Tallahassee, FL 32399-1400

Beth Keating

Gunster, Yoakley & Stewart, P.A. 215 South Monroe St., Suite 601

Tallahassee, FL 32301

(850) 521-1706

# **CONFIDENTIAL**

140025 Staff First Set of Interrogatories #21

Assistant Operation Managers promoted from Line Operation Supervisors and included on the Over & Under adjustment is summarized:

**REDACTED** 

The Over & Under adjustment; however, inadvertently omitted the promotions of two Assistant Operation Managers to Operation Managers on September 3, 2013 with a projected test year impact of:

**REDACTED** 

# **CONFIDENTIAL**

140025 Staff First Set of Interrogatories #21

Assistant Operation Managers promoted from Line Operation Supervisors and included on the Over & Under adjustment is summarized:

REDACTED

The Over & Under adjustment; however, inadvertently omitted the promotions of two Assistant Operation Managers to Operation Managers on September 3, 2013 with a projected test year impact of:

**REDACTED**