

Florida Power & Light Company, P.O. Box 14000, Juno Beach, FL 33408-0420

Law Department

FILED JUL 11, 2014 **DOCUMENT NO. 03652-14** FPSC - COMMISSION CLERK

Maria J. Moncada Principal Attorney Florida Power & Light Company 700 Universe Boulevard Juno Beach, FL 33408-0420 561-304-5795 (561) 691-7135 (Facsimile) E-mail: Maria.Moncada@fpl.com

July 11, 2014

#### VIA HAND DELIVERY

Ms. Carlotta S. Stauffer Division of the Commission Clerk and Administrative Services Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850

Re:

Docket No. 140002-EG

Dear Ms. Stauffer:

I enclose for filing in the above docket an original and seven (7) copies of Florida Power & Light Company's ("FPL's") Request for Confidential Classification of Materials Provided Pursuant to Audit No. 14-017-4-1. The original includes Exhibits A, B (two copies), C and D. The seven copies do not include copies of the Exhibits.

Exhibit A consists of the confidential documents, and all the information that FPL asserts is entitled to confidential treatment has been highlighted. Exhibit B is an edited version of Exhibit A, in which the information FPL asserts is confidential has been redacted. Exhibit C is a justification table in support of FPL's Request for Confidential Classification. Exhibit D contains one affidavit in support of FPL's Request for Confidential Classification. Also included in this filing is a compact disc containing FPL's Request for Confidential Classification and Exhibit C, in Microsoft Word format.

Sincerely,

Please contact me if you or your Staff has any questions regarding this filing.

Maria J. Mon Counsel for Parties of Record (w/ copy of FPL's Request for Confidential Classification) ECO ENG GCL IDM TEL

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#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: Energy Conservation Recovery

Clause

Docket No: 140002-EG

Date: July 11, 2014

# FLORIDA POWER & LIGHT COMPANY'S REQUEST FOR CONFIDENTIAL CLASSIFICATION OF MATERIALS PROVIDED PURSUANT TO AUDIT NO. 14-017-4-1

Pursuant to Section 366.093, Florida Statutes (2013) ("Section 366.093"), and Rule 25-22.006, Florida Administrative Code (2013) ("Rule 25-22.006"), Florida Power & Light Company ("FPL") requests confidential classification of certain material provided to the Staff of the Florida Public Service Commission ("Staff") pursuant to Audit Control No. 14-017-4-1 ("the Audit"). In support of this request, FPL states as follows:

- 1. During the Audit, FPL provided Staff with various confidential documents. By letter dated June 19, 2014, Staff indicated its intent to retain certain audit work papers. Pursuant to Rule 25-22.006(3)(a), FPL was given 21 days from the date of the letter to file a formal request for confidential classification with respect to the work papers. Accordingly, FPL files this Request for Confidential Classification to maintain continued confidential handling of the confidential work papers.
  - 2. The following exhibits are included with and made a part of this request:
- a. Exhibit A consists of a copy the confidential documents, on which all information that is entitled to confidential treatment under Florida law has been highlighted.
- b. Exhibit B consists of a copy of the confidential documents, on which all the information that is entitled to confidential treatment under Florida law has been redacted.
- c. Exhibit C is a table that identifies the specific line, field or page references to the confidential materials for which FPL seeks confidential treatment. The table also

references the specific statutory bases for confidentiality and the affiant who supports the requested classification.

- d. Exhibit D is the affidavit of Anita Sharma.
- 3. FPL submits that the highlighted information in Exhibit A is proprietary confidential business information within the meaning of Section 366.093(3). This information is intended to be and is treated by FPL as private, and its confidentiality has been maintained. Pursuant to Section 366.093, such information is entitled to confidential treatment and is exempt from the disclosure provisions of the public records law. Thus, once the Commission determines that the information in question is proprietary confidential business information, the Commission is not required to engage in any further analysis or review such as weighing the harm of disclosure against the public interest in access to the information.
- 4. As the affidavit included in Exhibit D indicates, the documents designated by FPL contain information related to competitive interests, the disclosure of which would impair the competitive business of FPL and its vendors. This information is protected by Section 366.093(3)(e), Fla. Stat.
- 5. Upon a finding by the Commission that the information highlighted in Exhibit A, and referenced in Exhibit C, is proprietary confidential business information, the information should not be declassified for a period of at least eighteen (18) months and should be returned to FPL as soon as the information is no longer necessary for the Commission to conduct its business. *See* § 366.093(4), Fla. Stat.

WHEREFORE, for the above and foregoing reasons, as more fully set forth in the supporting materials and affidavit included herewith, Florida Power & Light Company respectfully requests that its Request for Confidential Classification be granted.

Respectfully submitted,

John T. Butler
Assistant General Counsel – Regulatory
Maria J. Moncada
Principal Attorney
Florida Power & Light Company
700 Universe Boulevard
Juno Beach, FL 33408
Telephone: (561) 304-5795
Facsimile: (561) 691-7135

By:

Maria J. Moncada Fla. Bar No. 0773301

Email: maria.moncada@fpl.com

#### CERTIFICATE OF SERVICE Docket No. 140002-EG

I HEREBY CERTIFY that a true and correct copy of the foregoing Request for Confidential Classification\* has been furnished by U.S. mail this 11th day of July, 2014 to the following:

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Regulatory Coordination
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regdept@gtecoenergy.com

Maria J. Moncad

<sup>\*</sup> The exhibits to this Request are not included with the service copies, but copies of Exhibits B, C and D are available upon request.

## **EXHIBIT A**

# CONFIDENTIAL FILED UNDER SEPARATE COVER

# EXHIBIT B REDACTED COPIES

wp 15-1/1-2 SELECTIONS FROM WP 18-1/1-1 OUTSIDE SERVICES / DESCRIPTION VENDOR PO NO. INVOICE DATE 2000088242 6/21/13 wp 16-1/1-2/2 Per change order no.1 to PO BET PARTNERS and Scope of Work Information (SOW) These two invoices totaling \$14,250 are BOT PARTNERS 2003088242 5/8/13 necessary to provide front and development, design support and project management The original PO was not scoped for this which includes coding for up to three AMI dashboard graphs. Item 7 below relates to original PO wp 16-1/1-2/4 Per invoice -Testing Complete - fpl ohes enhancements COGNIZANT 2000036874 3/31/13 See No. 5 below 12/7/12 wo 16-1/1-2/5 Per invoice - ohes/pes/fes enhancements - 759 hours / \$125 per hour ACCUSTAT, INC. 7000081357 Per PO - provide software and professional services. See wp 15-1/1-2/5-2 for detail of work performed from SOW wp 16-1/1-2/3 Per invoice - Design and Construction complete COSNIZANT 2000085874 . 1/21/13 The PO and SOW were reviewed and included. This enhances the OHES to give a new look and feel and make bilingual, get accurate usage details and use AMI data to show usage graphs. Total invoice amount agrees with SOW amounts wp 16-1/1-2/7 Per involop - ohes/pes/fes enhancements - 368 hours / \$125 per hour 12/7/12 ACCUSTAT, INC. Wo 16-1/1-2/14 Per Invoice and PO+ OHES Code review/updates & AMI Design Support BGT PARTNERS 2000088242 11/8/12 The SOW explains in detail the design support, development and project management. The total involced amount agrees to estimate on SOW. The PO indicates OHES code review and AMI , design support project. wp 16-1/1-2/5 Per Invoice - ches/pes/fes enhancements - 621 hours / 5125 per hour 2000081357 9/20/12 ACCUSTAT, INC. Per PO - provide software and professional services. See wp 16-1/1-2/6-2 for detail of work performed from SOW PAYROLL RELATED DATE AMOUNT DESCRIPTION /C-1/1-2/8 Recalculated using 5.79% with total payroll tax base 275.12 3/13 1 5 Payroll tax on Employee duties and work performed to verify salary charged. Project planning, risk and issues management, status reporting 3/13 2 \$ 1,492.00 / Salary for IT Project Manager project work break down, vendor management and internal business unit oustomer communication. We agreed the related hours for this amount and the project worked on to the time sheet. We verified the salary calculation by obtaining the bi weekly salary (reviewed on the computer screen of HR employee) dividing by 80 hours and then comparing that hourly rate to the hourly rate this amount relates to. No discrepancies were found. Recalculated using 15,22% times Senefits Base, % not recalculated/verified Funded Welfare - includes life Insurance, medical 543.48 and dental, 401k and short term disability. TOTAL 368,769 TOTAL FROM \$ 525,412 WP 16-1 16-1/1-1 % TESTED We determined to test a high percentage since this is a new project and since only 2 of the ROI Schedules were selected for testing

Overall - the Online Home Energy Service (OHES) application was developed 10 years ago and it is now being overhauled by improving the usability and enhancing its functionalities.

Detail has been included not andyste reguest. Ber conversations of solve

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agreeable timeframe. If delays are expected that will impact the deliverables and the target date, then the target date will be reevaluated.

Any changes to the Scope of Work mentioned in this document will subsequently impact the project timeline and WY

This proposal is also based on the assumptions and expectations discussed, reviewed and outlined.

Additional work outside of this SOW or exceeding the time and effort of this SOW caused by FPL will be scoped and provided as a change order to this SOW. BGT will provide Client advanced notice — and a written estimate of Project Cost Impact.

01 6/14

- project costs. BGT will inform FPL of such costs and delays in a change order.

  This agreement does not include any design support for OHES PES/FES.
- Each Individual task's work effort is estimated above. Any hours used over what is estimated will be taken from the total project hours unless addressed otherwise.
- BQT will provide to FPL documentation elaborating the hours spent to date toward completing the work items described within this SOW and the resulting project plan.
- This SOW assumes up to 198 hours of work. Any additional work-effort and hours will be provided to FPL in a separate SOW or change order to be approved by FPL.

#### Scope of Services: Project Costs

This Scope of Services represents the price for the activities and deliverables identified in this Statement of Work. This price is also based on the assumptions and expectations outlined above. Any changes could impact the price and result in changes to the Scope of Services. If such a Change is necessary, BGT will provide Client advanced notice of such change – and a written estimate of Project Impact. Additionally, no travel costs will be associated nor billed as part of this project.

BGT can usually start a project within a few weeks of approval. Actual start date will be finalized once contracts are signed.

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Title	Sow		
Development	* \$		
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DST STATEMENT OF WORK

PBC

SOW #: FPLOHES102920121100-001

PAYMENT

P

Payment of sis due u

is due upon SOW approval.

CONFIDENTIA

Actual project start d ate and timeline will be finalized once SOW is signed.

Florida Power & Light
Energy Conserv. Cost Recovery True-Up
Dkt. 140002-EG, ACN 14-017-4-1
TYE 12/31/13

Title Sou)

Approval	
Please sign below to accept this Statement of Work.	
FPL () () /	
Signed:	
ByTitle: IT BUSYUCU Solution GROUP MGR (print name and title)	
PO Number:	
Date: 11-2-12	
Please sign below to accept this Statement of Work.	
BQT Partners.	
Slundi Man	
By/Tille Muhapy minisarier V.P. Clark SE20145 (print name and title	)
Date: 11/1/12	70
Date.	ž.

BGT Partners 600 Silks Run Sulte 2210 Hallandale Beach, FL 33009 T 305.438.1900 F 305.438.1560

For additional information about BGT, please visit our websile: http://www.bgtpartners.com

SOURCE Reg 11-6/9

www.bgtpartners.com

Creative Thinking. Digital Solutions, Global Reach

16-1 1-2 ps

Invoice

600 Silks Run Suite 2210 Hallandale Beach, FL 33009 CONFIDENTIAL

51126503

Florida Power and Light Company 9250 W. Flagler Street Miemi, FL 33174

Invoice # Invoice Date Due Date

Tems

INV-2014

6/21/2013 8/20/2013

Net 60

HES 2012 Change Request (Balance) SOW #FPLOHES102920121100-001 dated April 25, 2013

> Invoice Total Less Applied Payments Less Advance Billings Amount Due

\$0.00 \$0.00

16-1

50000 88317

ENTERED BY: MARCELA SANDINO

PHONE: 305-552-2481

COMPANY CODE 1500

AUTHORIZED BY:

REQUIRED IF UNDER TEAT

SAP DOCUMENT #(S): 53-0105

Page:

600 Silks Run Sulte 2210 Hallandale Beach, FL 33009



Florida Power & Light Energy Conserv. Cost Recovery True-Up Dkt. 140002-EG, ACN 14-017-4-1 TYE 12/31/13

Florida Power and Light Company 9250 W. Flagler Street Mlaml, FL 33174

Invoice #

Involce Date Due Date

5/8/2013

Terms

5/8/2013 Due Upon Receipt

INV-1893

Invoice

HES 2012 Change Request (Deposit: 100% of the low budget) SOW #FPLOHES102920121100-001 dated April 25, 2013

200008 8242

Invoice Total Less Applied Payments Less Advance Billings

\$0.00 \$0.00

Amount Due

51/26/8901

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INVOICE (P. Cognizant Cognizani Technologi US Cosporation 800 Frank W. Burr Box Tezneck, NJ 07666 Page: Involce No: Involce Oslo: Payment Terms: Due Dalo: Biting Parlod: 1 of 1 US410-0000530161 Ship to: Florida Power & Light Company 700 Universe Bird. Juno Beath FL 33408 Fiorida Power & Light Comp 709 Universe Blvd. June Beach FL 33408 12/04/2012 NET48 01/21/2013 December-2012 Bold te: Florida Power & Ught Company 700 Universe Bird. Juno Beach FL 33406 United States Customer Number; Project ID: Project Name; Contract; Osstomer Contect: Isn Robson 305 586 9845 1201353 1000084808 FPL OHES Enha CA0000044583 ENTENDEY: MARCELA SANDINO DATE: 12 19 PO: Customer SOW No; TO222 Customer SOW Date; 10/15/2012 Total Associati Dire; PHONE: 305-562-2481 COMPANY CODE: 1500 AUTHORIZED BY: BAP DOCUMENT M(S): 5200806137 Net Amount Line 511 2378158 PAYABLE By Check Making Address
COGNIZANT TECHNOLOGY SOLUTIONS US CORP
24721 Network Pisco
Chicago, H. 60873-1247

SOURCE Reg 11 - 5/27

1-2

Title INVOICE Cognizant

Cognizant Technology Solutions US Corporation 500 Frank W. Burr Boulevard, Teaneck, NJ 07666

Federal Tax ID 13-3924155

BIII To:

Florida Power & Light Company

700 Universe Blvd.

Juno Beach FL 33408

United States

Ship to:

Florida Power & Light Company

700 Universe Blvd. ·

Juno Beach FL 33408

United States

Page:

Invoice No:

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Due Date:

Billing Period:

03/31/2013 NET48

1 of 1

05/18/2013 · ·

US410-0000584455

March-2013

Customer Contact:

Ian Robson

305 586 9845

Sold to:

Florida Power & Light Company 700 Universe Blvd.

Juno Beach FL 33408

Customer Number: Project ID:

Project Name:

1201353 1000084808

FPL OHES Enhancements CA0000044583

United States

Cognizant Contact: Sambit Mishra

650-245-3290

PO:

Contract:

Customer SOW No: TO222 Customer SOW Dale: 10/15/2012

Total Amount Due:

Line

ENTERED BY: MARCELA SANDINO DATE:

COMPANY CODE:

Testing complete PHONE: Total Amount Due AUTHORIZED BY:

SAP DOCUMENT W(S):

REQUIRED IF UNDER \$250

US Dollars

Remarks:

PAYABLE

By Check Malling Address COGNIZANT TECHNOLOGY SOLUTIONS US CORP 24721 Network Place Chicago, IL 80673-1247

By Wire Transfer Bank Name:

JP Morgan Chase

Routing Number:

Account Name: Cognizant Technology Solutions US

Corp.

Swift Code:

Account Number

Kindly send the remiltance advice to TeamRecelvables@cognizant.com

APR 1 5 2013



SOW

SOW #T0222 STATEMENT OF WORK

Vendor: Cognizant Technology Solutions

Tem:

The Services under this Statement of Work shall

DATE

10/15/2012

commence on: 11/01/2012 and be completed/expire on 5/31/2013, unless terminated as provided in the Master Agreement for Services.

This Statement of Work is made on the 21st day of Sep 2012 between;

Florida Power & Light Company ("FPL"),

with its headquarters located at 700 Universe Blvd., Juno Beach, FL 33408

And

Cognizant Technology Solutions, with its headquarters located at

500 Frank W.Burr Blvd. Teaneck, NJ 07666

This Statement of Work is issued pursuant to and incorporates and is governed by the Master Agreement for Services between FPL and Cognizant Technology Solutions dated 6-Jul-2010, and sets forth the specific terms and conditions relating to the provision of Services referred to in this Statement of Work. The combination of the terms of the Master Agreement for Services, the provisions of this Statement of Work and Charge shall together constitute the contract between the Parties in respect of the Services ("the Agreement").

Project / Work Request Name	Project OHES Enhancement (FB)			Parent Stateme Work ID		TO222		
Approved Business Case			(1)	CRID			CR AdJ	
Requesting Manager	Iliana Mirabal	Budget Approver	Chris	Wilson	Dire	ctor	lan Robson	

#### 1) SERVICES TO BE PROVIDED:

- a) Definition of Services
  - I) Project Description

The objective of the OHES Enhancement project is to enhance the application to give new look and feel, make the application billingual, add more functionality in application to get accurate usage details and use the AMI data to show detailed usages graph to the customers. This is a capacity based Fixed bid to have one BA and one Java developer for this project.

SOURCE ROGIL - 6

Project OHES Enhancement

Stalement Of Work # TO222



SOW

(positive or negative), subject to 2 weeks of notice.

#### Dependencies

- FPL project manager will ensure all the dependencies in the project plan are being met within the timelines
- FPL project manager will manage the work assignment for all the Cognizant resources working for this project
- All project deliverables need to be approved within 5 business days from the date of submission. -
- Rework arising due to delayed approvals will have an Impact on the project timeline and/or the budgets
- Knowledge sharing of the requirements which are in scope
- e) Location

This project will be executed at the applicable FPL facilities.

1) Cost

The Total engagement Cost is US

g) Staffing and Timelines

Cognizent will provide following resources as part of this Capacity based Fixed Bid contract to complete the anticipated scope project over a period of 6 months from 1st Nov 2012 to 30st Apr 2013. Cognizent Onsite and Offshore resources will be on boarded and off boarded as per the resource plan mentioned in the table below.

FPI. has the right to request the details of the above estimate for validation and acceptance.

#### h) Responsibility Matrix

S No.	Activity	Responsib	Deliverable
1.	Periodic review of project and risk assessment	FPL and Cognizant	Weekly Status Report Risk Management Report
2.	OHES project Requirement Analysis	Cognizant	Requirement Document, Functional Design Document and Data Mapping requirement
3,	Requirement Analysis	Cognizant	Impact Analysis document
4.	Design completion and sign off	Cognizant/ FPL	Design document .
5.	Development and Unit Test	Cognizant	Constructed code, Cognizant will be responsible for the code developed by its developer (Non REBA)
6,	Review requirements and sign off	FPL	Approved Requirement Document, Functional Design Document and Data

Project OHES Enhancement

Statement Of Work # TO222

Title

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			Mapping requirement Impact analysis document sign-off
7.	Prepare Test plan	Cognizant	Test Plan document
8.	Prepare test scenarios	Cognizant	Test scenario document
9.	Review and sign off test plan and lest scenarios	FPL	Review comments and Approvals
10.	Test data creation and sharing with testing team	Cognizant /FPL	Test data
11.	System and Integration Testing	Cognizant	Test Logs in Quality Center (only Non REBA)
12.	Environment setup for testing and implementation SIT QA Production	FPL	Ready environment

l) Deliverables

Cognizant will deliver the artifacts as directed by the FPL project manager.

Note: Project Summarles, Defect reporting, Milestone sign-off's, etc. will be submitted to Vendor Management to append to signed Purchase Order.

j) Billing Milestones - Time & Material

Please refer section i) helow

\*Pursuant to Applicable Rate Card

k) No payments will be due or payable pursuant to the above billing schedule as it relates to any Milestone subject to an Acceptance Criteria pursuant to Section 1(k) until Supplier has received FPL's executed Acceptance Form, the form of which is set forth in Attachment 9 to the Agreement, which shall be attached to the applicable invoice. If FPL does not furnish a written notice to Vendor specifying that a Deliverable or Milestone has falled to satisfy its Acceptance Criteria in all material respects prior to the end of the Acceptance Period therefore (or 5 days if no period is specified), then FPL will be deemed to have accepted such Deliverable or Milestone ("Acceptance").

I) Billing Schedule

The project / work request will be executed on a Fixed Bld made by Cognizant Technology Solutions. Please refer to below billing schedule below:

Billing Milestone	Milestone Date	Amount (In \$)	
		A	1.23
At the completion of requirement gathering,	12/31/2012		1611101

Project OHES Enhancement

Statement Of Work # TO222

SOURCE Regil-6/5

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TYE 12/31/13 Title construction design, 16-1/1-2/4 and test planning (December, 2012) 03/31/2013 At the completion of testing (Mar, 2013) 04/30/2013 At the completion of Implementation( Apr, 2013)

\*Pursuant to Applicable Rate Card

n) Termination Fees and Unamortized Costs Tables related to this Statement of Work to be filled in.

The termination & Suspension terms and notice period terms agreed in the MSA will apply. Cognizant assumes that FPL will provide a 2 business week notice for termination or suspension of the services. On given notice, Cognizant will document the work that has been completed thus far, and will handover all artifacts and documentation completed at that point time. Cognizant will charge FPL for the effort spent on the project thus far including the effort spent during the notice period. Below table provides month wise amount Cognizant will charge to FPL in case of termination in that month

Month Amount

Nov, 2012

Dec, 2012

Jan, 2013

Feb, 2013

Mar, 2013

Apr, 2013

In the event of suspension of services, Cognizant will release all resources assigned to the project unless FPL requests for Cognizant to hold the resources. Cognizant will confinue to charge FPL for holding the resources to the project on a Time & Material basis applying the agreed rate card. If the project were to be resumed after being suspended, Cognizant would need 4 business weeks' notice, per the MSA, to staff the project.

o) Statement of Work Specific Exclusions / Exceptions to the MSA

NA

Project OHES Enhancement

Statement Of Work # TO222

SOURCE 10911-6/5

16-1 plo

6/14

Invoice) Title

CONFIDENTIAL



Acoustat, Inc. 2401 Caspian Dr. 5 Knoxville, TN 37932 (865) 694-9467

INVOICE

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Mr. Brnd Goar Florida Power & Light CS-CSTSVC 9250 West Flagler Street Miami, FL 33174

FPL PO Number 2000081367

Description

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Accustat, Inc. 2401 Caspian Dr. Knoxville, TN 37932 (865) 694-9467 Florida Power & Light
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Mr. Brad Goar Florida Power & Light CS-CSTSVC 9250 West Flagler Street Miami, FL 33174

FPL PO Number 2000081367

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#### 1 Executive Summary

This Statement of Work describes services to be performed by Accustat for the Deploy Next Generation Home Energy Survey Capabilities project (includes OHES – Online Home Energy Survey, FES – Field Energy Survey, PES (Phone Energy Survey).

This project will include AMI integration for the home energy sulte, an upgraded look and feel for FES and PES, a Codebook Manager enhancement which will allow flexible administration of the application, Express OHES, Dare to Compare capability, and the Spanish conversion.

Total cost for these enhancements will be

#### 2 Scope of Services

#### 2.1 Enhancements

This section details the enhancements to be developed by Accustat.

#### 2.1.1 AMI Integration Phase I

Integration of AMI data (Phase 1) consists of four tasks.

- 1) Update PES/FES web pages (OHES Design).
- Add hourly and daily chart displays to survey and report pages.
- 3) Use of hourly and daily AMI data to enhance OHES cooling and heating estimates.
- 4) Use of minimum hourly consumption to constrain constant load estimates.

#### 2.1.1.1 Update PES/FES web pages (OHES Design)

This task will redesign the PES/FES express page and the FES Energy Expert page to be consistent with the new OHES design. The goal is to provide a unified design for a consistent look and feel. In addition, this task will help minimize support and maintenance efforts by using the OHES survey and "What If" pages as part of the PES/FES application.

Deliverable: New PES/FES version

Performance period: 4 weeks after approval

Level of effort: 100 hours

#### 2.1.1.2 Add hourly and daily chart displays to survey and report pages

Currently, OHES/PES/FES displays charts of monthly electricity consumption with temperature and end use estimates. FPL's AMI dashboard charts use Flash chart components to display hourly and daily consumption with temperature. This task is to add enhanced hourly and daily charts to OHES/PES/FES in a way consistent with other FPL applications. Additional chart information will include HVAC estimates and constant load estimates. Discussions with FPL will determine the desired chart placement and functionality.

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2.1.6.2 Add comparison report section to current OHES/PES/FES HTML and PDF reports

This task is to add a comparison report section to the current OHES/PES/FES report for accounts that have roughly a year of billing history. The exact criteria will be determined based on FPL input. This comparison report section will include a graphical display such as a gauge chart and a report bullet list summarizing the account-specific comparison result. Each account will be ranked as significantly less than expected, roughly the same as expected, or significantly greater than expected.

An expected consumption report will be presented to accounts with less than minimum billing history for a comparison report. This report will be based on the comparison group identified for the specific account.

FPL will provide report design and text.

Deliverable: Updated OHES/PES/FES version Performance period: 3 weeks after approved design Level of effort: 70 hours

2.1.6.3 Develop separate web application to perform an express survey and comparison report with energy savings recommendations

This task is to implement a separate web application to perform an express survey and comparison report with energy savings recommendations. The comparison report portion will be the same as that implemented for OHES. The report for this application will also include an energy savings recommendation section. The inclusion of specific recommendations will be conditional on the survey answers submitted. First time sessions will use answers from previous OHES/PES/FES sessions if available. Similarly, first time OHES/PES/FES sessions will use answers from previous Compare sessions.

A new instance of the Codebook Manager will be implemented for this application.

FPL will provide report design and text.

Deliverable: New comparison application and codebook installation Performance period: 6 weeks after approved design Level of effort: 140 hours

2.1.7 Trave

A proposed travel budget of should allow for four or five visits to FPL over the next sixteen months to discuss design, implementation, and training issues. Currently, an Accustat representative is scheduled to be available Sept 6-7 at FPL's Miami offices. Air fare cost for this trip is \$577. Additional trips that can be scheduled with more notice should be more economical. Accustat will work with FPL travel to obtain contractor rates when possible to minimize cost.

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#### 3 Assumptions

#### 3.1 Pricing

The following is a breakdown of the cost per initiative. The first payment will be 40% of the total cost and will be invoiced upon signing the SOW, the rest will be paid in December 2012 upon completion of the AMI integration Phase I.

	Initiative	Cost 1
2.1.1.1	.Update PES/FES web pages with OHES design	S Service vite
2.1.1.2	Add hourly and daily chart displays to survey and report pages	
2.1.1.3	Use of hourly and dally AMI data to enhance OHES cooling and heating estimates.	
2.1.1.4	Use of minimum hourly consumption to constrain constant load estimates.	
2,1.2	AMI Integration Phase II	
2.1,3	OHES/PES/FES Spanish	
2.1.4	Express OHES	機
2,1.5	Codebook Manager for OHES/PES/FES	
2,1.6.1	Analyze OHES/PES/FES survey answer table to determine comparison groups and estimate comparison parameters.	
2.1.6.2	Add comparison report section to current OHES/PES/FES HTML and PDF reports in English and Spanish.	diner.
2.1.6.3	Develop separate web applications to perform express survey and comparison report with energy savings recommendations.	
2.1.7	Travel	it tell
PETHON	Total	

Payment Schedule will be as follows

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45% upon signing the SOW -

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55% in December 2012 -

#### 3.2 Schedule

Work will begin in August of 2012 and continue until work is complete. The AMI Phase I, Spanish OHES, and PES/FES New Look and Feel will be complete in 2012.

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Accustat, Inc. 2401 Caspian Dr. Knoxville, TN 37932 (865) 694-9467  INVOICE  Mr. Brad Goar Florida Power & Light CS-CSTSVC 9250 West Flagter Street Mjant, FL-33174  FPL PO Number 2000088286  Date  Date  Description  Hours Rate  Amount	为"特"。特别"特"。	
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Executive Summary



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This change request describes services to be performed by Accustat for the Deploy Next Generation Home Energy Survey, Capabilities project (includes OHES – Online Home Energy Survey, FES – Field Energy Survey, PES – Phone Energy Survey).

This change request was requested to include additional requirements required to successfully deliver the project.

Total cost for these enhancements will be US

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#### 2 Scope of Services

#### 2.1 Enhancements

This section details the enhancements to be developed by Accustat,

2.1.1 WAS Upgrade

This task includes implementing required code changes for JDK 1.5 and resolving implementation problems such as the use of JSESSIONID by WAS 6.

2.1.2 Mobile FES

This task is to implement a mobile version of FES which includes a separate utility program to download and upload data.

2.1,3 Data Model Change

- 1. Old data model has one answer string for each section. New data model has one integer field for each survey answer. The old model has a version code to indicate how to interpret answer string for each section. Every time a new survey variable is answer is added or there is some change to the coding of existing answer we have to add a new version code. Each time an existing OHES/PES/FES survey answer record is accessed we check the version code and update answer string to current version. The result is that any point in time the survey answer records covers a range of version identifiers making it difficult to access individual survey answers. Going forward, if a new survey question/answer is added we just add a new field. If a new interpretation of a existing field is required, we execute a SQL to recode an existing survey answer field. The result is that all records at any point in time share the same interpretation.
- 2. Old data model has only one record for each bill account id. New data model allows multiple records for a particular bill account id. The new survey enswer table uses a composite key which is a combination of bill account id and survey id. For a repeat OHES user or PES/FES user with existing survey enswers, a new survey id record is only created when there is at least one new survey enswer. All OHES/PES/FES sessions use the most current survey answer record available.

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2.1.4 Updating DSMS Link

This task is to read data for FPL DSM programs from a separate Oracle database source instead of the current CICS transaction.

2,1.5 FES/PES Comparison Tool

This task is to add a survey answer comparison function to the FES/PES express page. A new window will display a comparison table for the most recent FES/PES/OHES sessions to indicate survey answers that have changed.

2.1.6 FES/PES PDF Retrieval

This task is to add a PDF retrieval function to the FES/PES express page. A new window will display a list of previous PDF reports that have been saved to the network OHES\_REPORT database table. The user will then be able to view, email, or schedule for central printing a selected PDF report.

2.1.7 Pool Pump Redesign

This task is to redesign the pool survey, pool what-if, and pool report sections to provide support for dual and variable speed pool pumps. This redesign will include a pool volume calculator and allow for varying levels of user pool knowledge by providing a range of "do not know" options.

#### 3 Assumptions

#### 3.1 Pricing

The following is a breakdown of the cost per initiative,

	Initiative	Cost
2,1,1	WAS Upgrade	
2.1.2	MFES implementation	
2.1.3 175	Data Model Change	·
2.1.4	Updating DSMS Link	
2.1.5	FES/PES Comparison Tool	Popularies
2,1.6	FES/PES PDF Retrieval	
211.7.	Pool Pilmp Redesign	
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Payment will be 100% upon SOW approval

#### 3.2 Governance

1 This agreement is governed by the FPL Standard terms and Conditions for Service, revised 02/23/11.

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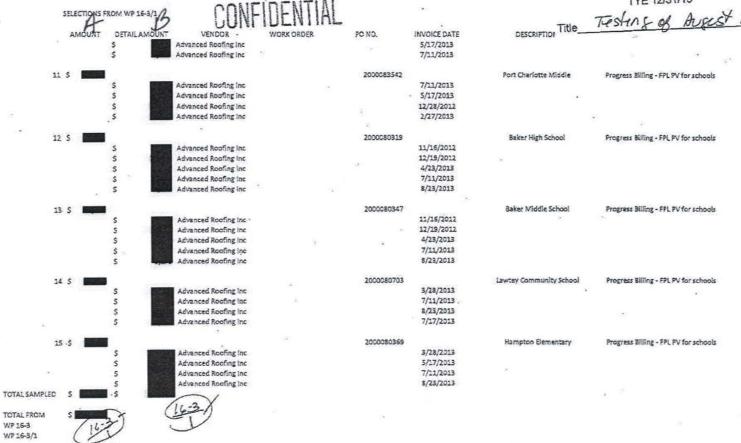
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We determined to test a high percentage since this is a new project and since only 2 of the ROI Schedules were selected for testing

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FLORIDA POWER & LIGHT COMPANY 700 Universe Boulevard Juno Beach, FL 33408

Page No: 2/2 Purchase Order: 2000090587

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5	2013007 UCOR.00000180.05.0L02	111	FPL Accrual Postings	20130720	104517678	<b>≝</b> :		5 Accusal for by production add for Res home energy survey. The reversal was made in August 2014.	x	x	x	NA.	r		
6	2513012 UCUS.0000093,18.01.01	. ZM	Site AP Invoice	20131217	1900256755	262920 SCHÖOLBOARD OF ST LUCIE COUNTY		6 Business HVAC Rebate Agreed Incentive amount per ton to p. 31, of program stds, recalculated, agreed to copy of FPL Check to vendor and to rebate certificate	*	×	x	×	NA		
7	2013006 UCUS.00000093,18.01.01	ZM	Sitz A? Invoice	20130627	1900209508	1577 CHARLOTTE COUNTY SCHOOL BOARD		7 Business HVAC Rebate Agreed Incentive amount per ton to p. 31 of program stdc, recalculated, epreed to copy of FPL Check to vender and to rebate certificate	x	x	×	×	NA		
8	2013007 UCDR-0000160.10.51.01	2 YY	FPL Accrual Postings	20130730	104517678			TV Production Ads     Energy efficiency awareness and tools available     to help outtomers conserve energy.	x	x	x .	NA	x		
9	2013005 UCD 2.00000160.10.01.01	2 WE	Soods receipt	20130828	5400829653	30000SD018 MACHADO GARCIA SERRA LLC		5 Accrual for the production add for Res bothe energy survey. The revertal was made the following month	x	×		NA	×		~
10	2012007 UCU5,00000093,09.01.01	1 ZM	Size AP Involve	20130723	1900216694	12897 WALGREEN CO		10 Business Custom Incentive Prog Agreed amount to contract Enclosing open-case coolers with low energy doors, replacing cooler and freezer TB Fluorecent flutures with LED strip fittures, and replacing cooler and freezer shaded pole evaporator fan motors	ž	x	*	NA	NA.	S.	
21	2013012 UCU5.00000093.18.01.00	c zm	Site AP Invoice	20131219	1900257650	262920 SCHOOL BOARD OF ST LUCIE COUNTY	Υ	11 Business HVAC Rebate Agreed incentive amount per ton to o. 3.3 of program stds, realizated, agreed to copy of FV, Chock to wender and to rebate certificate	*	x	x	×	NA.	_	
	SOURCE_	Dec.	<u>.</u> 5		CONFI	DENTIAL	En	Florida Power & Light Company ergy Conservation Cost Recovery kt. 140002-EG, ACN 14-017-4-1 TYE 2013					//2	al MINI	
	*	35			-		· Title	Expense Sample					75	8	2

	Period	d Final WRS Element	DocTp	Document type Text	Pesting Date Docum	ent Number	Vendor Text A	mount A	1	2	3	4	5	地
12	2	012001 UCOR.00000153.87.01.02	WE	Goods receipt	27130128	5400614580	250253 E SOURCE COMPANIES LLC PO Order 2000083085	12 Variety of services to support overall  ECCR programs/services (access to libraries of research, withly best practices, tooks to improve energy efficiency and dom, customer somerunications to market programs, on line toods for buriness automorts — 1 for 2013 callendar year, Agreed amount to invoice, reviewed PO	x .	x	*	NA	- NA	(e)
13	•	UCUS.00000093,18.01.01	2M	Site AF Invoice	20131212	1900254130	258601 COLLIER COUNTY SCHOOL SOARD	13 Business HVAC Rebate Agreed incentible amount per ton to p. 3.1 of program stds, retainulated, agreed to copy of PPC Check to vendor and to rebate certificate.	x	x	x	×	NA	
14		2013009 UCOR.00000150.09.01.02	WE	Goods receipt	20130917	5400843627	3000050018 MACHADO GARCIA SERRA LLC	14 TV Ads In Pt. Myers, Miland, Orlando Tampa, Sorasota, W78	x	х.	x	NA	×	,
15	: :	2013009 UCOR.00000160.13.61.62	WE	Goods receipt	20130917	5400843678	3000050013 MACHADO SARCIA SERRÁ LLC	15 Newspaper ads, fit myers, daytona, miami, fit, laud. naples, sayesota, bradenton, treasure coast. Esc.	x ,	x	<b>x</b> .	NA.	τ	
15		2013009 UCUS.90000105.05.01.01	. WE	Goods receipt	20130923	5400848574	3000063508 ENERGYHU3 INC PO 2000111594	15 Thermostat hardware, initialization of the theremotat, menhaving and control activers and training of the installation and support personnel.  This is a trial for the floodischolal Smart Thermostat Load Centrol which is part of the Cent. Research and Development Programs.  Agreed to involve, reviewed PO.	*	*	x	NA	NA.	
27	7	2013010 UCCR.00000160.1c.01.01	we.	Goods receipt	20131022	5400874997	2 3000050013 MACHADO GARCIA SERRA LLC	17 TV Ads - Pt. Myers, Miamil, Saraseta, WPB	x	x	*	NA	*	
. 11	8	2013007 UCUS.00000093,69,01,01	L ZM	Site AP Involce	20130729	190021775	3 2000056548 TROPICANA MANUFACTURING CO INC	18 Business Custom Incentive Prog Agreed amount to contract Increasing the amount of thermal recovery decreasing the refrigeration required to cool post-parteurized product.	×	x	×	NA	NA	, d
2	9	2013003 UCDR.00000150,10.01.0	2 WE	Goods receipt	20130815	543081967	9 3000050018 MACHADO GARCIA SERRA LLC	19 TV Ads - Pt. Myers, Miamil, Serasota, WP6 (Sirds 15, 30, High 15)	ĸ	x	x	NA	×	
2	٥ .	2013/02 UCUS-0000094,02,01.0	2 SA	G/Laccount docume	ent 20130204	10346776	0 PO Order 2000083083	20 Same as item No. 12						
. 2	1	2013008 UCDR-00000160.05.CL0	2 WE	Goods receipt	20120816	540081967	7 3000050018 MACHADO GARCIA SERRA LLC	21 Radio add, Daytona Beach, Pt myers, Melbourne, Miami, Sarasota and WPB	 ×	×	*	MA	× .	

Source log 5

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Florida Power & Light Company Energy Conservation Cost Recovery Dkt. 140002-EG, ACN 14-017-4-1 TYE 2013

Title Expense Sample

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	Period Final WBS Element	DocTo	Document type Text	Posting Date Do	cument Number	Vendor	Vendor Text	Amount	•		41.	1	2	3	4	5	th	P
22	2013011 UCOR,00000160.09.01.02	WE	Goods receipt	20131120	5400900065		MOMENTUM - NA INC PO 2000112665		22 Services to increase awareness, sirive participation and augment completions of the Online Home Energy Survey. Agreed amount to invoice, reviewed PO Also reviewed SOW-statument of work			1	×	x	NA.	NA	4	14
. 23	2013001 UCUS.20000094.13.01.01	ZM	Size AP Involce	20130130	1900158404	ONETIMEF	SOLAR PV COMMERCIAL REPATE PROC		23 Per Business Photovoitale Rebate Cort. Calculation agrees with incentives in program std p.4			x	*	×	×	NA		
-24	2013010 UCUS.0000054.13.01.01	ZM	Site A <sup>p</sup> Invoice	20131030	1900239951	ONETIMES	SOLAR PV COMENERCIAL RESATE PROX		24 Per Business Photovoltaic Rebate Cert. Calculation ogreen with incentives in program std p.4			×	×	*	x	NA		
25	2013011 UCU5.00000093.05.01.01	OM:	Commercial Mictiny	20131127 0	w19790651	26697	S AVANTE QUALITY CORP	10	25 Business Building Envelope Agreed amount to incendive certificate Reflective Roof measures Reculculated incentive based on p. 7 of program stds			X.	x	×	×	NA	-	
25	5 2013005 UCUS.00000050.40.01.01	WE	Goods receipt	20130822	5400824184	300000171	7 TRON INC PO 2000058514	4	25 Monitoring and Evaluation project designed for the Residential Air Cond. program (milestone accomplishments) Similar charges were discussed with analyst in the last sudit. Appear reasonable. Afreed to invoice, reviewed PO			2	¥	×	NA.	NA		
z	7 2013008 UCOR,00000151,04,01,01	WE	Goods receipt	20130820	5400822035	31471	2 RBB PUBLIC RELATIONS ILL PO 2000953945		27 Relates to campaign to encourage conserving energy and offering tools such as energy dashboard, changing ac filters, obes.  Agreed to invoice. Reviewed PO		30	*	*	×	NA	NA		
2	8 2012002 UCUS.00000090,51.01.02	SA.	G/L account docume	nt 20130264	10346778	,	PO Order 2000083089		28 Same as them No. 12			x	×	y	NA	NA		
2	2013007 UCOR00000159.03.61.01	ž WE	Goods receipt	20130717	\$40079459	1 300006745	IS MOMENTUM - NA INC		25 Marketing services for event space increasing awareness of energy efficiency various programs involved.			z	×	x	NA	NA	13	~
3	30 2013011 UCUS.0000090.51.01.0	1		• •	Æ		*	**	30 Payroll scarual for 10 employees Business analysts, Director - DSM, Lead Business Spec, Sf Financial Analyst and Manager - DSM Cost Perf We agreed the total to a payroll report and to a time record by employee Including heurs and rates, also, to the worksheet where the time was allocated to ECCR and Base. Explanations were reviewed.	(a)	<b>8</b> :	*	*	*	NA	NA		,
1	31 2013007 UCU\$.0000054.07.01.0	1 ZM	Site AP invoice	20120730	190021778	IS ONETIMED	SOLAR PV RESIDENTIAL REBATE PRO	SF COM	<ol> <li>Per Res. Photovoltale Rebate Certificate Calculation agrees with incentives in program std p. 3</li> </ol>			×	×	×	2	NA	5	
ět.	SOURCE	29	5	•	CUME	IUĖ	N. T. C.	En	Florida Power & Light Company ergy Conservation Cost Recovery kt. 140002-EG, ACN 14-017-4-1 TYE 2013 Expense Comple			ě			43	-1	P6	**

2	eriod Rnal WBS Element	Dac Tp	Document type Text	Posting Date Docume	ent Number Vendor	Vendor Text .	Amount A	1	2	3	4	5 ,	
32	2013003 UCUS.0000094.13.01.01	ZM	Site AP Invoice	20130307	1900178096 ONETIME	F SOLAR PV COMMERCIAL REPATE PR	32 Per Business Photovoltais Rebate Certificate. Calculation agrees with incentives in program std a. 4.	x	x-	×	*	NA	
33	2013002 UCUS.0000093.06.01.01	OM	Commercial Mkt Inv	20130112 CM105	75893 30000538	845 THERMAL PROTECTIVE COATINGS C	23 Per Business Building Envelope Rebate. Certificate. Calculation agrees with incentives in program std p. 7	x	х,	x	x	KA	
34	2013901 UCUS.00000094,07,01,01	ZM	Site AP invoke	20130124	190016764S ONETIME	EC SOLAR PV RESIDENTIAL REBATE PRO	DGI 34 Per Res. Photovoltaic Rebate Certificate Calculation agrees with Incentives in program and p. 3	x	x	x	x	NA	
35	2012001 UCUS.0000094.07.01.01	ZM	Site AP Invoice	20130130 .	1900158831 ONETIME	EC SOLAR PV RESIDENTIAL REBATÉ PRI	35 Per Res. Photovoltaic Rebate Certificate Calculation agrees with incentives in program std p. 3	x	x	*		NA	
35	2013012 UCUS.0000053.05.01.01	CM.	Commercial Mict Inv	20131202 CM107	92194 2	2332 A 1 DURAN POOFING INC	36 Per Sesineca Building Envelope Rebate Cerbificate. Calculation agrees with incentives in program std p. 7	x	x	x	×	NA.	
37	2013002 UCUS.00000045.02.C1.01	. WE	Goods receips	20130221	5420643854 13	5194 UTILITIES INTERNATIONAL INC PO 2000085028	37 Development of a budget forecasting tool used by customer service field operations (CSFO) to forecast year end financials. The allocation to ECCR is 62% and is based on the WBS work based snucture numbers by Stefaness Area. This was reachabilisted.	*	*	*	NA	NA	
38	2013502 UIMS.00000008.01.02.01	. WE	Goods receipt	20130212	\$400633103 161	1069 FPLF:BERNET U.C	38 Invoice for data line charges. To provide telecommunication service to FPI. Information Management. IM allocates 2.5% to ECCR based on relative costs for ECCR functions as compared to non-ECCR functions. This allocation has been used and reviewed in prior audits.	x	x	x	NA	NA.	
39	2013006 UTRN.00000013.54.01.00	1 WE	Goods receipt	20130612	5400762517 3000001	1850 AT&T	39 Expensis related to lines used to communicate to the substation coulpment used by load management system (LMS) to connect to the distancer meters. Allocated to Business on call also based on austrone participation. The total ATAY invoice is \$118,728, of which \$14,635 was related to ECCR. The balance is related to communication lines used for \$52Ab, (supervisory control and data augustition) which is a system operating with coded signals over communication channels to provide control of remote equipment. The utility explained the amount changed to LMS is based on a fixed cost per size that has the LMS equipment, based on the average cost.	*	x	x	NA	NA .	
40	201300S UCUS,0000090.51.01.00	1		0	****	9	usage required by UNS. This was not sudified due to time limits.  40 Relates to the funded welfare loader applied to the Salaries and Wages. We agreed the total Salaries and Wages to SAP DSM Stragedy, Cost & Per Sheet for Aug 2013. The loader was agreed to the listing of overhead rates.	×	×	x	NA .	NA	۲

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Florida Power & Light Company Energy Conservation Cost Recovery Dkt. 140002-EG, ACN 14-017-4-1 TYE 2013

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	Perio	d Final Was Dement	Doc Tp	Document type Text	Posting Date Docum	ent Number Vendor	Vendor Text	Amount A	12.	**	1	2	3	4	\$	DHP
43	1 2	013012 UCUS.00000094,07,01.01	DA.	Site A7 Invelor	20121230	- 1900259234 ONETIMEC	SOLAR PV RESIDENTIAL REBATE PROG		Per Res. Photovoltaic Relate Certificate Calculation agrees with incentives in program and p. 3		×	×	•	×	NA.	6/14
			- 0						401							
.4	2 2	013002 UTRN.00000027.01.07.01	WE	Goods receipt	20130218	5400640067 300001830	21 EVERETT C FENNELL PO 2000009247		42 Payments related to service to repair and test damaged Load Management Modules (LMS electronic technician)	9	×	*	x	NA	NA	
		29					÷ .	7.0								
4	3 2	013065 UCUS.00000092.03.01.01	WE	Goods receipt	20130578	5400748586 21565	FOR THE PROPERTY OF THE PROPER	N MARKET	43 Installations o transponders Agreed to invoice, reviewed PO Agreed prioring per installation to attachment to PO-installation hid form		x	x	1.	NA	NA	e:
17				**												
4	и :	2013003 UTRN.00000027.02.02.01	WA	Geods issue	20130307	4904811984	PO 2100072397		44 Res Load Control purchase of upgrade kits  OMU - outbound modulation equipment that improves signals from substations to the  LCT - load control transponder		*	x	x	NA.	NA.	
									Per invoice, reviewed 20			*				~
4	45	2013004 UCDR.00000159.05.01.01	ZM	Ste A? Involce	20130409	1900125078 556	90 LIS BANK NATIONAL ASSOCIATION N PO	0 43-1/	45 Registration costs for business tradeshows to promote the Business Energy Evaluation Program and energy efficiency education to small program to the second of the second Agreed to Invoice. 80% allocated to		×	×	x	NA	NA	
					-				this program based on							3
							(*)									
	46	2013201 UCUS.00000052.03.01.01	WE	Goods receipt	20130129	5400515448 2073	48 LANGER ELECTRIC COMPANY PO 2000049854		46 Installations o transponders Agreed to invoice, reviewed PO Agreed priding per installation to installation bid package		×	x	x	NA	NA	
			Series	Control Service and Co.	20130\$16	5400737144 2195	S7 FERRAN SERVICES & CONTRACTING		47 Installations o transponders				×	NA	MA	
7	47	2013005 UCUS.00000092.03.01.01	WE	Goods receipt	20130516	5400/3/144 235	PO 200005C008		Agreed to invoice, reviewed PO Agreed priding per installation to attachment to PO - Installation bid form					3735		
	43	2013012 UTRN.00000027.01.07.01	WE	Goods receipt	20131209	5400911405 30000183	001 EVERETY C FENNELL PO 2000089247		4S Payments related to service to repair and test damaged lead Management Modules (LMS electronic technician)		x	x	×	NA	NA	
			-7													7
	45	2013005 UTRN.00000027.01.07.01	L WE	Goods receipt	20130514	5400734262 30000183	PO 2000089247		43 Payments related to service to repair and test damaged Load Management Modules (LMS electronic technician)	EM .	1		*	NA	NA	2.50
	50	2013004 UCUS,00000038.01.01.01	X.		0	*			50 Relates to the funded welfare loader applied to the Salaries and Wages. We agreed the total Salaries and Wages to SAP Buildsmart - Res	187	×	x	×	NA.	NA	
		·				•	<u>W</u>		Sheet for April 2013. The loader was agreed to the listing of overhead rates.	31						
	51	2013001 UCDR.00000160.09.01.0	2 WE	Goods receipt	20130108	\$400584799 3000050	018 MACHADO GARCIA SERRA LLC		S1 TV Ads - Pt. Myers, Milami, Sarasota, WPB		×	x	×	NA	*	
						+	-									
		*			7.20		20	Florida Pov	wer & Light Company						6	

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Florida Power & Light Company Energy Conservation Cost Recovery Dkt. 140002-EG, ACN 14-017-4-1 TYE 2013

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,	eriod Final WBS Element	Doc Tp	Document type Text	Posting Date	Document Number	Vendor	VendarTe <b>4</b>	Amount	A .	1	2	3		5	18
52	2013007 UCOR.00000161.04.01.01	WE	Goods receipt	20130716	5400791443	300004371	4 TERREMARK NORTH AMERICA IN PO 2000065951	437	52 Server that houses the blog used as a primary source of content for energy efficiency programs. Allocation of 30% to ECCR Agreed to Invoice, reviewed PO	*	×	×	NA	NA	Ø
23	2013003 UCUS.00000035.09.01.01		×					•	53. Unity sum payments to two employees for achievements of corporate and business unit goals and exceptional individual performance. Agreed to SAP printests showing amount, name, titles, - Contractor Sales Specialist Lead and Associate	<b>x</b> *	*	*	NA	NA NA	
54	2012005 UCU.S.00000010.02.01.01	WE	Goods receipt	20130809	540080818	1 300005385	S DRIVING DYNAMICS INC		54 Safety driving classes for customer service emp. that need to drive to complete their work as reps. This relates to both base and ECCR. The split IDN to ECCR was calculated based on ECCR sataries compared to Base salaries. The calculation was verified. Total agreed to invoice. Reviewed PO	×	x	*	NA -	NA .	
55	2013010 UCOR.00000159.03.01.01			ŧ	i				SS Relates to the performance incentive leader applied to the Salaries and Wages. We agreed the total Salaries and Wages to SAP DSM Administrative ECCR Street For DC: 13. The leader was agreed to the listing of overhead rates.	×	×	×	NA	NA	(#  -#0
56	2013011 UCDA.G0000160.09.01.02	WĒ	Goods receipt	20131115	540089903	8 300005000	8 MACHADO GARCIA SERRA LLO		56 TV aris, Hispanic cable TV	×	x	x	NA	x	100
57	2013012 UCCR.00000163.04.03.02	ME	Goods receipt	20131215	540091723	7 300005001	E MACHADO GARCIA SERRA LLC	43-1	57 Newspaper, Miami herald ad	*	×	×	NA	x	
5.8	2013012 UCOR.00000163.10.01.61	WE	Goods receipt	20131219	9 540092226	300004716	E EXACTTARGET, INC. PO 4500013203	55,914	SS E-mail services to support promotion for the Business Energy Evaluation Program Agreed to involve and reviewed PO 092.07	x	×	x	NA.	x	

the analyst indicated the ads need not be included.

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Florida Power & Light Company Energy Conservation Cost Recovery Dkt 140002-EG, ACN 14-017-4-1 TYE 2013

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# EXHIBIT C JUSTIFICATION TABLE

#### **EXHIBIT C**

COMPANY:

Florida Power & Light Company FPL, Energy Conservation Cost Recovery Clause 14-017-4-1 TITLE:

AUDIT CONTROL NO: 140002-EG DOCKET NO: July 11, 2014 DATE:

Workpaper No.	Description	No. of Pages	Conf Y/N	Column No./Line No.	Florida Statute 366.093 (3) Subsection	Affiant
16-1/1-1	Detail of October Additions - RES	3	N			
16-1/1-2	October Testing- RES	1	Υ	Col. A, Lns. 1-8	(e)	A. Sharma
16-1/1-2/1	Invoice	1	Y	Col. A, Lns. 1-3	(e)	A. Sharma
16-1/1-2/1-1	Purchase Order	4	N			
16-1/1-2/1-2	SOW	5	N Y	Pgs. 1-3 Pg. 4, Col. A	(e)	A. Sharma
			Υ	Pg. 5, Col. A, Line 1		
16-1/1-2/2	Invoices	2	Y	Pgs. 1-2, Col. A, Lns. 1-3	(e)	A. Sharma
16-1/1-2/2-1	Purchase Order	2	N		127	
16.1/1-2/2-2	SOW	3	N			
16-1/1-2/3	Invoice	1	Y	Col. A, Lns. 1-3 Col. B, Line 4	(e)	A. Sharma
16-1/1-2/4	Invoice	1	Y	Col. A, Lns. 1-3 Col. B, Line 4	(e)	A. Sharma
16-1/1-2/4-1	sow	7	Υ	Pgs. 1 and 5, Col. A	(e)	A. Sharma
			Ν	Pgs. 2-3 and 7		
			Υ	Pg. 4, Col. A, Line 1		
			Υ	Pg. 6, Col. A, Lns. 1-2 Col. B, Lns. 3-8		
16-1/1-2/5	Invoice	1	Υ	Cols. A-B, Line 1 Col. C, Lns. 1-2	(e)	A. Sharma
16-1/1-2/6	Invoice	1	Υ	Cols. A-B, Line 1 Col. C, Lns. 1-2	(e)	A. Sharma
16-1/1-2/6-1	Purchase Order	3	N			
16-1/1-2/6-2	SOW	8	N	Pgs. 1, 3-5 and 8	(e)	A. Sharma
			Y	Pgs. 2 and 6, Col. A, Line 1		
			Y	Pg. 7, Cols. A and B	()	A 01
16-1/1-2/7	Invoice	1	Υ	Cols. A-B, Line 1 Col. C, Lns. 1-2	(e)	A. Sharma
16-1/1-2/7-1	Purchase Order	4	N			
16-1/1-2/7-2	SOW	4	N	Pgs. 1 and 4	(e)	A. Sharma
			Y	Pg. 2, Col. A, Line 1		
-			Y	Pg. 3, Col. A	2014	
16-1/1-2/8	OH Rates	1	Y	Col. A	(e)	A. Sharma
16-3/1	Detail of August 2013 - Solar PV	1	N			

Workpaper No.	Description	No. of Pages	Conf Y/N	Column No./Line No.	Florida Statute 366.093 (3) Subsection	Affiant
16-3/1-1	Testing of August 2013 - Solar PV	2	Y	Pg. 1, Cols. A and B Pg. 2, Col. A, Lns. 11-17 Col. B	(e)	A. Sharma
16-3/1-1/1	Purchase Order	2	N Y	Pg. 1 Pg. 2, Cols. A, B and C	(e)	A. Sharma
43-1	Expense Sample	12	N Y Y	Pgs. 1, 3, 5, 7, 9 and 11 Pg. 2, Col. A, Lns. 1-11 Pgs. 4, 6, 8 and 10, Col. A Pg. 12, Col. A, Lns. 52-58	(e)	A. Sharma
44-1	Base Rate Adjustment	1	N			
44-1/1	Payroll OH	1	N			
44-1/2	Base Rate Adjustment Explanation	1	N			

# **EXHIBIT D**

# **AFFIDAVIT**

#### EXHIBIT D

#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Energy Conservation Clause	Cost Recovery	Docket No: 140002-EG	
STATE OF FLORIDA	)	A DEVELOPMENT OF A NUTA CHARA	
MIAMI-DADE COUNTY	)	AFFIDAVIT OF ANITA SHARMA	

**BEFORE ME**, the undersigned authority, personally appeared Anita Sharma who, being first duly sworn, deposes and says:

- 1. My name is Anita Sharma. I am currently employed by Florida Power & Light Company ("FPL") as Manager, DSM Cost and Performance. I have personal knowledge of the matters stated in this affidavit.
- 2. I have reviewed the documents that are included in Exhibit A to FPL's Request for Confidential Classification of Information Obtained in Connection with Audit No. 14-017-4-1 for which I am listed as the affiant. The documents or materials that I have reviewed, and which are asserted by FPL to be proprietary confidential business information contain or constitute information pertaining to negotiated terms with third party vendors for services related to FPL's demand side management programs. The disclosed of which would impair the competitive business of FPL and its vendor. To the best of my knowledge, FPL has maintained the confidentiality of these documents and materials.
- 3. Consistent with the provisions of the Florida Administrative Code, these documents should remain confidential for a period of not less than 18 months. In addition, they should be returned to FPL as soon as the information is no longer necessary for the Commission to conduct its business, so that FPL can continue to maintain the confidentiality of these documents.
  - 4. Affiant says nothing further.

Anita Sharma

SWORN TO AND SUBSCRIBED before me this \_\_\_\_\_\_day of July, 2014, by Anita Sharma, who is personally known to me and who did take an oath.

Notary Public, State of Florida

My Commission Expires:

