

RUTLEDGE ECENIA
PROFESSIONAL ASSOCIATION

ATTORNEYS AND COUNSELORS AT LAW

MICHAEL J. BARRY
STEPHEN A. ECENIA
DIANA M. FERGUSON
MARTIN P. MCDONNELL
J. STEPHEN MENTON
CRAIG D. MILLER
R. DAVID PRESCOTT

POST OFFICE BOX 551, 32302-0551
119 SOUTH MONROE STREET, SUITE 202
TALLAHASSEE, FLORIDA 32301-1841

TELEPHONE (850) 681-6788
TELECOPIER (850) 681-6515
www.rutledge-ecenia.com

MARSHA E. RULE
GARY R. RUTLEDGE
MAGGIE M. SCHULTZ
GABRIEL F.V. WARREN

GOVERNMENTAL CONSULTANT
JONATHAN M. COSTELLO

OF COUNSEL
HAROLD F.X. PURNELL

July 14, 2014

Ms. Carlotta Stauffer, Director
Commission Clerk and Administrative Services
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, Florida, 32399-0850

Via Web-Based Electronic Filing

Re: Docket No. 140110-EI, Petition for Determination of Need for Citrus County Combined
Cycle Plant, and
Docket No. 140110-EI, Petition for Determination of Cost-Effective Generation
Alternative to Meet Need Prior to 2018 for Duke Energy Florida, Inc.

Dear Ms. Stauffer:

On July 14, 2014, NRG Florida LP filed the testimony and exhibits of Dr. John Morris. Due to the press of time, it appears that Dr. Morris's exhibits were not correctly formatted. NRG hereby files and substitutes Dr. Morris's testimony and revised exhibits. Other than re-formatting the exhibits, this filing is identical to the testimony and exhibits filed earlier today.

Thank you for your assistance with this filing. Please do not hesitate to contact me if you have any questions or concerns.

Sincerely,

/s/ Marsha E. Rule

Marsha E. Rule

Cc: All parties of record

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petition for Determination of Cost Effective Generation Alternative to Meet Need Prior to 2018, by Duke Energy Florida, Inc.	DOCKET NO. 140111-EI
In re: Petition for Determination of Need for Citrus County Combined Cycle Power Plant, by Duke Energy Florida, Inc.	DOCKET No. 140110-EI Filed: July 14, 2014

TESTIMONY

DR. JOHN R. MORRIS

ON BEHALF OF

NRG FLORIDA L.P.

1 **TESTIMONY OF DR. JOHN R. MORRIS**

2 **1. Introduction**

3 **Q. Please state your name and business address.**

4 A. My name is John R. Morris. I am a Principal at Economists Incorporated, an
5 economic consulting firm located at 2121 K Street, NW, Washington, DC
6 20037.

7 **Q. Please summarize your background and experience.**

8 A. I have a bachelor's degree in economics from Georgetown University and a
9 master's degree and a Ph.D. in economics from the University of
10 Washington. I have been studying energy industries and market power in
11 energy markets since joining the Federal Trade Commission ("FTC") in 1985.
12 While at the FTC I participated in the evaluation of the effects of mergers on
13 market power. Since joining Economists Incorporated in 1992, I have
14 consulted on the effects on competition and market power of many mergers
15 and acquisitions involving electric and gas companies and studied market
16 power issues in state electric power restructuring proceedings. I have
17 published articles on competition and energy matters, and I have spoken on
18 numerous occasions to professional audiences about competition in natural
19 gas, electric power and other industries. I have previously been accepted as
20 an expert witness on energy matters before the Federal Energy Regulatory

1 Commission (“FERC”), before state commissions, and in federal court. I
2 have submitted Delivered Price Tests, also known as Competitive Analysis
3 Screens, before FERC to assess market power for clients such as Dominion
4 Resources, Integrys, NRG Energy, Tampa Electric, and TransCanada. A
5 complete listing of my experience, publications, and testimony is contained in
6 my resume, presented in Exhibit No. ____ (JRM-1).

7 **Q. What is the purpose of your testimony?**

8 A. My testimony evaluates and responds to direct testimony by Ms. Julie R.
9 Solomon regarding the effect of an acquisition of a generating plant on
10 market power in wholesale markets for electric power and on FERC’s
11 evaluation of whether to permit such an acquisition.

12 **Q. Do you agree with the Ms. Solomon’s conclusion that FERC may reject**
13 **Duke’s purchase of the Osceola facility?**

14 A. No. Ms. Solomon inappropriately concludes that Duke would not be able to
15 obtain FERC regulatory approval due to market power concerns. As I will
16 explain in more detail below, Ms. Solomon’s conclusion follows from the
17 erroneous assumption that the status quo would continue. That is, she
18 assumes that if Duke did not purchase the Osceola facility, Duke would not
19 otherwise acquire capacity, nor would NRG would move or contract out the
20 facility’s generation. These assumptions do not reflect reality and lead to

1 incorrect results. Further, Duke in fact could acquire control of the capacity
2 in a manner that would facilitate FERC approval of an acquisition. When
3 properly analyzed, Duke's acquisition of the NRG facility would pass FERC's
4 competitive analysis screen.

5 **Q. Which issues are you addressing in your testimony?**

6 A. My testimony provides information related to issues 13 and 14. Issue 13 is:
7 "Are the proposed Suwannee Simple Cycle Project in 2016 and Hines
8 Chillers Power Uprate Project in 2017 the most cost-effective alternatives
9 available to meet the needs of Duke Energy Florida, Inc. and its customers?"
10 Issue 14 is: "Did Duke Energy Florida, Inc. reasonably evaluate all alternative
11 scenarios for cost effectively meeting the needs of its customers over the
12 relevant planning horizon?"

13 **Q. Are you sponsoring any exhibits?**

14 A. Yes. I am sponsoring the following exhibits.

15 Exhibit No. ____ (JRM-1) is a copy of my resume;

16 Exhibit No. ____ (JRM-2) provides three tables with Herfindahl-Hirschman
17 Index ("HHI") levels and changes for a transaction in which Duke has
18 previously contracted for the Osceola facility; and

19 Exhibit No. ____ (JRM-3) provides three tables with HHI levels and changes

1 for a transaction with a base case in which Duke has obtained comparable
2 capacity from another source and NRG moves the Osceola capacity outside
3 Duke's Florida Balancing Authority Area ("BAA").

4 **Q. How is the remainder of your testimony organized?**

5 A. Section 2 provides a brief description of NRG. Section 3 then gives an
6 overview of FERC's methodology for evaluating the potential competitive
7 effects of acquisitions. Section 4 demonstrates how Duke's acquisition of the
8 NRG Osceola facility would easily pass the FERC competitive screens if
9 Duke and NRG sign a long-term contact so that Duke would have operational
10 control of the facility. Section 5 then demonstrates that even without such a
11 contract, a Duke acquisition may still pass the FERC screens. Section 6
12 discusses that even if FERC were to find that the acquisition fails the FERC
13 screens, mitigation may be possible to complete the acquisition. Section 7
14 provides a conclusion.

15 **2. Description of NRG**

16 **Q. Please describe NRG.**

17 A. NRG Energy is a Fortune 250 and S&P 500 Index company that through
18 various subsidiaries owns and operates wholesale power generation and
19 retail electricity providers in a number of regions of the United States. NRG
20 is now the largest independent power producer in the United States, with

1 over 53,000 MW of generation capacity. It has in over 70 separate locations
2 for its traditional generation units, not including wind and solar facilities. It
3 has locations in places with competitive wholesale markets including, ISO
4 New England, New York ISO, PJM, MISO, Electric Reliability Council of
5 Texas (“ERCOT”), and the California ISO. Many of these locations have the
6 space to add generation units.

7 NRG’s affiliates trade energy, capacity, and related products and also
8 procure and trade fuel and transportation services. NRG’s retail electricity
9 companies—Reliant Energy, Green Mountain Energy, Energy Plus, and
10 Cirro—sell electricity and energy services to retail customers in deregulated
11 markets, and NRG recently acquired a demand response provider, Energy
12 Curtailment Specialists. NRG offers alternative energy technologies, such as
13 electric vehicle charging infrastructure, distributed solar solutions, and large-
14 scale and commercial rooftop solar systems through eVgo, Roof Diagnostics
15 Solar, NRG Residential Solar Solutions, and NRG Solar.

16 Unlike Duke Energy, which mainly has rate-based generation assets,
17 NRG is an independent power producer that must compete in wholesale and
18 retail markets in order to achieve a return on its assets. As a merchant
19 company, NRG evaluates the value of its generation locations and assets,
20 and where possible will redeploy assets. For example, based upon

1 economic drivers, NRG moved two combustion turbines to its Cos Cob
2 facility in Connecticut. NRG is also in the process of moving combustion
3 turbines from New Albany, Mississippi to Houston, Texas.

4 NRG's Osceola peaking facility in Duke's Florida BAA is a prime candidate
5 for sale or redeployment at another NRG location. NRG has no other assets
6 in the region, and the Florida region lacks retail competition. Without a
7 contract with one of the Florida integrated load serving utilities that requires
8 the assets to remain in Florida, NRG would likely find another more profitable
9 location, such as ERCOT, to redeploy the combustion turbines. Selling the
10 assets to a utility, such as Duke, would also allow the facilities to remain in
11 Florida.

12 **3. FERC Analysis of Plant Acquisitions**

13 **Q. Briefly describe FERC's competition review of plant acquisitions.**

14 A. The FERC's current competition review for merger and acquisitions in the
15 electric utility industry was first articulated in Order No. 592 in 1996, which is
16 known as FERC's *Merger Policy Statement*. It lays out a five step analysis
17 for mergers and acquisition. Step one is to define the relevant markets and
18 measure market concentration. Step two evaluates that market
19 concentration. Step three examines whether entry would prevent any
20 anticompetitive effects. Step four examines whether there are efficiencies

1 that cannot be achieved but for the transaction. Step five considers whether
2 either the acquiring or acquired assets would exit the market but for the
3 transaction. These steps are set forth at FERC *Stat. & Reg.* ¶31,044 (1996),
4 at 30,118. Most merger applications concentrate on the first two steps that
5 involve defining the relevant markets, calculating concentration, and
6 evaluating concentration.

7 **Q. In considering Duke acquiring NRG's Osceola plant, what would be the**
8 **relevant markets?**

9 A. Relevant markets have both product and geographic dimensions. The
10 relevant products are short-term capacity and energy, which in Florida is best
11 measured by available economic capacity ("AEC"). This is the capacity that
12 is economic at a representative price level less the energy committed to
13 serve native load customers, which are retail customers plus wholesale
14 requirements customers served under long-term contracts. For the case of a
15 utility acquiring a plant in its service territory, the most important default
16 geographic market is the BAA where the generation is located. Hence, the
17 Duke BAA is the default geographic market analyzed in my testimony.

18 **Q. You mentioned market concentration. What is market concentration**
19 **and how is it measured?**

20 A. Market concentration refers to the relative size and number of owners of
21 productive capacity. FERC uses the HHI measure of market concentration.

1 The HHI is equal to the sum of the squares of the market shares. So a
2 market with four companies having market shares of 40, 30, 20, and 10
3 percent would have an HHI of 3,000. This is calculated at 40-squared plus
4 30-squared plus 20-squared plus 10-square, or 1,600 plus 900 plus 400 plus
5 100, which totals 3,000. Hence, the metric that FERC would use for Florida
6 is the HHI based upon on the shares of AEC in the Duke BAA.

7 **Q. What time period does FERC consider when assessing an acquisition?**

8 A. FERC merger and acquisition analyses are forward looking. That is, FERC
9 seeks to see what will be the competitive situation at some future time both
10 with and without the transaction. The typical “future time” for examination,
11 analogous to a test year in a rate case, is the first full year after the
12 transaction is completed. When known changes are occurring in the market,
13 for example new environmental regulations will lead to plant retirements, it
14 may also consider a time further in the future if those retirements would have
15 a material effect on the results.

16 **Q. How does FERC use the HHI to evaluate the effect of a plant**
17 **acquisition?**

18 A. In essence, FERC compares two states of what generation ownership and
19 structure would be like with and without the transaction in the future. That is,
20 it first considers the HHI without the transaction. This could be considered as

1 a base case for the analysis. It then considers a case with the transaction,
2 and it then compares the two cases. When the post-transaction HHI is below
3 1,000 or the HHI increases are sufficiently small, then the transaction is
4 presumed to present no competitive issues and further analyses; that is,
5 steps three to five discussed above are not needed.

6 **Q. Please describe the base case that Ms. Solomon utilizes for her HHI**
7 **calculation.**

8 A. The base case utilized by Ms. Solomon assumes that Duke takes no actions
9 to obtain capacity and that NRG leaves the capacity in Florida without a
10 contact to support it. In other words, she assumes that the market structure
11 in the future will be identical to today.

12 **Q. Do you believe that assuming that the market structure in the future will**
13 **be the same as today is a realistic assumption?**

14 A. No. As FERC has stated on many occasions, the acquisition analysis is to
15 be forward looking. Hence, the base case should consider the market
16 structure that would exist in the future if there were no acquisition.

17 **Q. Have you done such a forward looking analysis?**

18 A. I have done two forward looking analyses. In Section 4, I discuss the
19 situation where Duke signs a long-term contract with NRG and then
20 purchases the Osceola facility. In Section 5, I discuss the situation in which

1 Duke does not sign a contract, and the Osceola is removed from the Duke
2 BAA, either physically or by contract to another Florida utility BAA.

3 **Q. Did Ms. Solomon consider a case in which Duke first signed a long-**
4 **term contract for the Osceola facility and at a later date decided to**
5 **purchase the facility?**

6 A. No.

7 **Q. Did Ms. Solomon consider a case in which Duke would acquire the**
8 **Osceola facility instead of building its own generation and NRG exiting**
9 **the Duke BAA?**

10 A. No.

11 **4. HHI Results if Duke Signs a Contract with NRG**

12 **Q. Why did you consider Duke signing a contract with NRG?**

13 A. It is my understanding that this proceeding deals with the most cost effective
14 way to provide additional capacity to serve Duke's native load customers.
15 Duke has proffered building a new facility with approximately the size and
16 characteristics of NRG's Osceola facility to serve those needs. One does not
17 need a Ph.D. in economics to understand that utilizing the existing capacity
18 in the market is likely to have lower total costs than building new capacity.
19 Signing a long-term contract for the existing capacity does not need FERC
20 approval and only has to have a price low enough to be lower cost than the
21 new capacity for it to benefit Duke's ratepayers in Florida. Hence, signing a

1 long-term contract is a reasonable alternative to consider.

2 **Q. In terms of a base case for calculating HHI's, is this a reasonable**
3 **alternative?**

4 A. Yes. The situation is an actual potential outcome. That is, if Duke and NRG
5 sign a long-term contract, then Duke will have operational control of the
6 Osceola facility and that would be the base case for any applications for plant
7 acquisitions submitted to FERC. If Duke and NRG at a later date finalize an
8 acquisition and submit that application to FERC, then Duke having
9 operational control of the facility would be the natural base case for analyzing
10 the change of ownership.

11 **Q. Duke may claim that such a contract could raise Duke's cost of capital**
12 **because it creates a future payment obligation without a corresponding**
13 **increase in assets. Would such an argument be correct?**

14 A. No. Duke is currently the largest electric utility holding company in the
15 country. Despite efforts at ring fencing, the debt ratings of utility subsidiaries
16 are still closely tied to the debt ratings of the parent entities. A long-term
17 power purchase agreement ("PPA") for a 465 MW facility in Florida is too
18 small to substantially change the cost of capital for Duke or its utility
19 subsidiaries.

20 **Q. What would be the form a contract between Duke and NRG?**

21 A. Although the contract might take one of many forms, two come to mind.

1 First, the contract could be a unit contingent PPA that would give Duke the
2 right to dispatch and call for energy from the unit based upon specific price
3 terms related to dispatch costs. Such contracts often have monthly fees for
4 the right to the capacity and the ability to call upon the energy. Second, the
5 contract could be in the form of a tolling agreement. Under such agreements
6 Duke would typically pay monthly fees for the rights to the capacity and the
7 ability to dispatch the unit. In the tolling agreement, however, the buyer
8 (Duke) would supply the fuel for the dispatch and direct the dispatch
9 instructions. Under either form, the buyer, in this case Duke, often also has
10 an option to purchase the facility at some date under some set of terms.

11 **Q. What is the change in the HHI for Duke acquiring the Osceola facility if**
12 **Duke first signs a long-term contract?**

13 A. If Duke already has a long-term contract for the Osceola facility at the time it
14 executes a commitment to purchase the facility, then there would be no
15 change in the HHI from the acquisition. The reason is that in the base case
16 HHI calculation, Duke would have operational control of the facility and it
17 would be counted as part of Duke's generation fleet. This is how Ms.
18 Solomon handled the purchase contracts that Duke entered into with Orange
19 Cogeneration, Orlando Cogeneration, Mulberry Cogeneration, and Vandolah
20 Power Station, and other contracts. In the post-transaction case, Duke also
21 has control of the capacity in the HHI calculation, just as in the base case.

1 Hence, there is no change in the HHI from the transaction. FERC has
2 accepted this treatment of capacity when utilities have acquired generation
3 assets that were already under contract to the buying utility. See, for
4 example, Riverside Energy Ctr., LLC found at 139 FERC ¶ 62,233 (2012)
5 and San Diego Gas & Elec. Co. found at 118 FERC ¶ 62,055 (2007). At the
6 time of the acquisition, Duke would need several years remaining on the
7 purchase or tolling agreement for FERC to accept that Duke has control of
8 the facility in the base case HHI calculation.

9 **Q. Do you have an exhibit showing these results?**

10 A. Yes. Exhibit No. ____ (JRM-2) shows the change in HHI when the base
11 case accounts for Duke controlling the Osceola facility via long-term contract.
12 As the exhibit shows, the HHI levels are the same both with and without the
13 transaction. Hence, the FERC competitive screen would indicate no
14 competitive effects from the transaction.

15 **5. HHI Results if Duke Does Not Sign a Contract**

16 **Q. Suppose that Duke and NRG did not work out a long-term contract for**
17 **the Osceola facility. Would that negate Duke being able to purchase**
18 **the Osceola facility as suggested by Ms. Solomon?**

19 A. No. For a base case one would still need to calculate the HHI under the
20 most likely state of competition without Duke acquiring the NRG Osceola
21 facility. In this proceeding Duke seeks to acquire additional generation

1 capacity. Given Duke's position, it is reasonable to conclude that Duke
2 would acquire control—either by contract, acquisition, or construction—of a
3 comparable amount of capacity. So the equivalent amount of capacity under
4 Duke's control seems a natural position in the base case HHI calculation.
5 NRG's position is that it is likely to move the capacity out of Florida if it does
6 not sell it to Duke. In the alternative, it is conceivable that NRG would find
7 another utility in Florida to acquire the Osceola facility either by contract or
8 asset purchase. Under Ms. Solomon's HHI methodology, "third-party
9 generation resources located in the DEF BAA, but under long-term PPAs
10 with other entities outside DEF's BAA, were considered 'moved out' of the
11 DEF BAA and assigned to the buyer under the PPA." In other words, if NRG
12 sells the Osceola facility to a utility outside of the Duke BAA or contracts with
13 a utility outside of the Duke BAA, then it would no longer be considered
14 inside the BAA even though the physical location has not changed.

15 **Q. Under these conditions, what would be the change in the HHI?**

16 A. Once again, the HHI would not change as a result of the acquisition. In the
17 base case Duke has additional capacity, albeit not the Osceola capacity.
18 Similarly, in the base case NRG would have no capacity because the
19 combustion turbines have been physically moved to another location or
20 because the Osceola capacity has been "moved out" to another BAA via

1 contract or asset acquisition by another utility. In the with-transaction case,
2 Duke would have the Osceola capacity instead of some alternative capacity
3 and NRG would no longer have the Osceola facility because it has been sold
4 to Duke. Hence, the HHI change would be zero.

5 **Q. Do you have an exhibit showing these results?**

6 A. Yes. Exhibit No. ____ (JRM-3) shows the change in HHI when the base
7 case accounts for Duke controlling some other comparable capacity and
8 NRG moving out the Osceola capacity either physically or via some
9 contractual arrangement. As the exhibit shows, the HHI levels are the same
10 both with and without the transaction. Hence, the FERC competitive screen
11 would indicate no competitive effects from the transaction.

12 **Q. Is it likely that NRG would move the combustion turbines if it does not**
13 **either sell the Osceola facility to Duke or contract the capacity to Duke**
14 **or another utility in Florida?**

15 A. If NRG does not sell the Osceola facility to a utility in Florida or sign a long-
16 term contract with a utility in Florida, then it appears likely that NRG would
17 move the combustion turbines to another location. During the period of Ms.
18 Solomon's pricing analysis in Florida, 2011 to 2012, the combustion turbines
19 could have earned millions more income in ERCOT than in Florida. As a
20 merchant energy company seeking to deploy capital and assets to the most
21 profitable locations, moving the combustion turbines out of Florida appears to

1 be an economic alternative for NRG.

2 **6. Mitigation**

3 **Q. Suppose, hypothetically, that Duke and NRG do not sign a long-term**
4 **contract. Also suppose hypothetically that it would take several years**
5 **for Duke to build alternative generation and for NRG to physically move**
6 **the combustion turbines. It is possible that FERC would find that Duke**
7 **acquiring the Osceola facility would have HHI changes above screening**
8 **thresholds for some period?**

9 A. Under the hypothetical, one would also need to know when Duke intended to
10 complete the acquisition of the NRG Osceola facility. Some asset purchase
11 agreements have long lead times because of the time it might take to secure
12 regulatory approvals. If the lead time on the acquisition was also several
13 years, there would be no interim issue. On the other hand, if the acquisition
14 was structured to close by the end of 2014, then under the hypothetical there
15 may be an issue if NRG's best option was to continue to operate the Osceola
16 facility pending moving the assets elsewhere. One of the many potential
17 advantages that a long-term contract between Duke and NRG is that it would
18 immediately change operational control to Duke, so there is no issue about
19 the operation of the NRG Osceola facility pending an asset purchase
20 transaction.

21 **Q. Suppose hypothetically that FERC decided some interim mitigation was**
22 **necessary. Would such mitigation be feasible?**

23 A. Yes. In decisions and orders on acquisitions and market-based rate filings,

1 FERC has given substantial flexibility on crafting mitigation. Here, if short-
2 term mitigation were required, mitigation could be narrowly crafted because
3 the acquisition involves a single generation facility. The mitigation could be
4 limited to operations of the Osceola facility, and not the currently existing
5 Duke utility operations. Various forms of cost-based offers or temporarily
6 transferring operational cost would be effective mitigation without impinging
7 on Duke's general utility operations. Under the conditions of the
8 hypothetical, that Duke would not control comparable capacity with the
9 acquisition for some period, such mitigation would not adversely affect Duke.

10 **7. Conclusion**

11 **Q. Based upon the information that you discussed above, do you agree**
12 **with the conclusion that FERC would reject Duke's purchase of the**
13 **Osceola facility?**

14 A. No. If Duke and NRG signed a long-term contract that gave Duke
15 operational control of the Osceola facility and then at some later date they
16 definitively entered into a transaction for Duke to acquire the facility, then the
17 acquisition transaction would pass the FERC competitive screens and it
18 would likely be approved. Under a 5 to 10 year tolling arrangement or similar
19 duration unit-contingent PPA, Duke would control the output of the Osceola
20 facility during the forward-looking test period utilized by FERC in its HHI
21 calculations. It is common for such tolling arrangements to give the buyer

1 the option to purchase the tolled facility by some specified date. Once a
2 contract is in place, a sale of the facility is a non-event from a horizontal
3 market power perspective because the buyer already has operational control
4 of the facility. Hence, in the post-transaction case Duke also have control of
5 the facility, so there would be no change in the HHI from the transaction and
6 it would pass FERC's competitive screens.

7 **Q. If Duke and NRG did not work out a long-term contract for the facility,**
8 **would a transaction still be possible?**

9 A. Yes. Although Duke having a long-term tolling agreement or a long-term
10 purchase agreement for the output of the Osceola facility appears the
11 cleanest fact situation to present to FERC for a plant acquisition, even
12 without such agreements one could legitimately present evidence and HHI
13 calculations such that the transaction would easily pass FERC's HHI
14 screens. The important facts in a forward looking transaction analysis is that
15 Duke plans on obtaining comparable capacity regardless of the transaction
16 and NRG plans on having the capacity exit the Duke BAA if it is not sold to
17 Duke. Given these facts, the change in the HHI is zero for the Duke
18 acquisition of the Osceola facility, which easily passes the FERC screens.

19 **Q. Suppose, *arguendo*, that FERC did conclude that there were some**
20 **competitive impact for some period. Would expanding transmission be**
21 **the only recourse for mitigation?**

1 A. No. On many occasions FERC has stated that it would consider many types
2 of mitigation to address competitive issues. FERC has accepted many
3 different forms of mitigation both in the context of acquisitions and in the
4 context of wholesale sales where the seller needed to mitigate market power.
5 Types of mitigation have included cost-based sales under a wide variety of
6 terms, temporary “virtual” divestitures, temporary asset oversight, as well as
7 transmission expansion. The only limits that I have found is that the
8 mitigation must be workable, must solve the competitive issue for the
9 duration that the issue would exist, and all the details must be presented to
10 FERC before FERC would accept it. Once again, given that the transaction
11 involves only a single facility with three simple-cycle combustion turbines,
12 entry is feasible in several years, and Duke will soon need the additional
13 capacity regardless of the acquisition, many forms of interim mitigation—if
14 FERC deemed it necessary—appear possible.

15 **Q. Does this conclude our testimony at this time?**

16 A. Yes.

EXPERIENCE AND QUALIFICATIONS OF

Dr. John R. Morris

OVERVIEW

Dr. Morris, a recognized expert in studying competition in energy industries, currently is a Principal at Economists Incorporated. He began his research of competition in energy industries in 1985 while working for the Federal Trade Commission. Since joining Economists Incorporated in 1992, he has consulted on many mergers and acquisitions involving energy companies, examined competitive issues relating to rates, and studied issues in state restructuring proceedings. He has published articles on competition and energy matters, and he has spoken on numerous occasions concerning competition in natural gas, electric power and other industries. He has been accepted as an expert witness on energy matters before the Federal Energy Regulatory Commission, state regulatory commissions, and in federal court.

EDUCATION

Ph.D., University of Washington, August 1985 Dissertation: *Intellectual Property: Creating, Pricing, Copying* • M.A., University of Washington, December 1983 • A.B., Georgetown University, May 1981

PRESENT POSITION

Dr. Morris is a *Principal* at Economists Incorporated, an economic consulting firm located at 2121 K Street, NW, Suite 1100, Washington, DC 20037. (202-223-4700) Economists Incorporated studies competition and regulation in many industries in the United States and in other countries. It is a leading firm in studying the competitive effects of mergers and acquisitions.

PREVIOUS EXPERIENCE

Senior Vice President, Economists Incorporated, December 2001 – December 2002 • *Vice President*, Economists Incorporated, December 1995 – December 2001 • *Senior Economist*, Economists Incorporated, June 1992 – December 1995 • *Economic Tutorial Leader*, Stanford University (Stanford in Washington), April 1993 – June 1995 • *Visiting Assistant Professor*, Department of Business Economics and Public Policy, School of Business, Indiana University, September 1991 – May 1992 • *Assistant to the Director for Antitrust*, Bureau of Economics, Federal Trade Commission, November 1989 – August 1991 • *Economic Advisor*, Office of Commissioner Machol, Federal Trade Commission, December 1988 – October 1989 • *Economist*, Division of Antitrust, Bureau of Economics, Federal Trade Commission, October 1985 – December 1988

MEMBERSHIPS

Member, International Association of Energy Economics • Associate, Energy Bar Association • Member, American Economic Association • Member, Western Economic Association International • Associate, American Bar Association

AWARDS & HONORS

Award for Excellence in Law Enforcement, Federal Trade Commission, 1988 • Graduate School Scholarship, University of Washington, 1984 • Graduated Cum Laude Georgetown University, 1981 • Senior Comprehensive Passed with Distinction, Georgetown University, 1981

TESTIMONY BEFORE
THE FEDERAL
ENERGY
REGULATORY
COMMISSION

Affidavit, NRG Yield, Inc., *et al.*, EC14-101-000 (2014) • Affidavit, Community Wind Farm 1 *et al.*, ER14-1668-000 (2014) • Affidavit, Public Service Electric and Gas Company *et al.*, ER10-1789-003 (2013) • Affidavits, NRG Energy Holdings, Inc., Edison Mission Energy, EC14-14-00 (2013) • Affidavit, Silver Merger Sub, Inc., *et al.*, EC13-128-000 (2013) • Prepared Answering Testimony, Deposition, and Hearing, Puget Sound Energy, Inc., *et al.*, EL01-10-085 (2012) • Affidavit, Wisconsin Public Service Corporation, *et al.*, ER10-1894-004 (2012) • Affidavit, PSEG New Haven LLC, ER12-1250-000 (2012) • Affidavit, Enterprise Product Partners L.P. and Enbridge, Inc., OR12-4-000 (2012) • Affidavit, Southern Indiana Gas and Electric Co., ER10-1338-001 (2011) • Affidavit, TransCanada Power Marketing Ltd. *et al.*, ER10-2780-001 (2011) • Affidavit, Tampa Electric Company, ER10-1476-001 (2011) • Affidavit, Cedar Creek Wind Energy, LLC, ER11-2577-000 (2010) • Affidavit, Public Service Electric and Gas Company *et al.*, ER97-837-014 (2010) • Affidavit, Morris Energy Group, LLC v. PSEG Energy Resources & Trade LLC; PSEG Fossil LLC; and PSEG Power LLC, EL10-79-000 (2010) • Affidavit, UGI Storage Company and UGI Central Penn Gas, Inc., CP10-23-000 (2010) • Prepared Answering Testimony, People of the State of California, *ex rel*; Bill Lockyer, Attorney General of the State of California v. Powerex Corp., *et al.*, EL02-71-000 (2009) • Affidavit, Integrys Energy Services, Inc. v. New Brunswick Power Generation Corporation, EL09-32-002 (2009) • Affidavit, People of the State of California, *ex rel*; Edmund G. Brown Jr. Attorney General of the State of California v. Powerex Corp., *et al.*, EL09-56-000 (2009) • Affidavit, San Diego Gas & Electric Company v. Sellers of Energy and Ancillary Services, EL00-95-000 (2009) • Affidavit, Troy Energy, LLC, *et al.*, ER02-25-010 (2009) • Affidavit, Combined Locks Energy Center, LLC, *et al.*, ER01-2659-015 (2009) • Prepared Direct Testimony and Deposition, Energy Transfer Partners, *et al.*, IN06-3-003 (2009) • Prepared Direct Testimony and Hearing, Mobil Pipe Line Company, OR07-21-000 (2009) • Idaho Power Company, ER06-787-002 (2009) • Affidavit, Southern Indiana Gas and Electric Co. d/b/a Vectren Energy Delivery of Indiana, Inc. ER96-2734-007 (2008) • Affidavit, Choctaw Gas Generation, LLC, *et al.* ER08-1332-002 • Affidavit, TransCanada Energy Sales Ltd., ER09-328-001 (2008) • Prepared Direct Testimony and Deposition, Oasis Pipeline L.P., *et al.*, IN06-3-004 (2008) • Affidavit, Tampa Electric Company, ER99-2342-012 (2008) • Affidavit, ANP Bellingham Energy Company, LLC, *et al.*, ER00-2117-005 (2008) • Affidavit, SUEZ Energy Marketing, NA, *et al.*, ER06-169-003 (2008) • Affidavit, TransCanada Energy Marketing ULC, *et al.*, ER07-1274-001 (2008) • Affidavit, Georgia-Pacific Brewton LLC, *et al.*, ER08-

1126-000 (2008) • Affidavit, Montgomery L'Energia Power Partners LP, ER08-864-000 (2008) • Affidavit (with Joseph P. Kalt), Energy Transfer Partners, *et al.*, IN06-3-002 (2008) • Affidavit, Energy Transfer Partners, *et al.*, IN06-3-002 (2008) • Affidavit, TransCanada Maine Wind Development Inc., ER08-685-000 (2008) • Affidavit (with Joseph P. Kalt), Energy Transfer Partners, *et al.*, IN06-3-000 (2007) • Affidavit, Energy Transfer Partners, *et al.*, IN06-3-000 (2007) • Affidavit, The People of the State of Illinois, *ex rel.* Illinois Attorney General Lisa Madigan v. Exelon Generation Co., LLC, *et al.*, EL07-47-000 (2007) • Affidavit, Baltimore Gas and Electric Company, ER07-576-000 (2007) • Affidavit, Trans-Allegheny Interstate Line Company, ER07-562-000 (2007) • Affidavit, TransCanada Energy Marketing Ltd., *et al.*, ER07-331-000 (2006) • Affidavit, Tampa Electric Company, ER99-2342-000, ER07-173-000 (2006) • Affidavit, Koch Supply & Trading, LP, ER07-100-000 (2006) • WPS Resources Corporation and Peoples Energy Corporation, EC06-152-000 (2006) • Affidavit, Sabine Cogen, LP, ER06-744-000 (2006) • Affidavit, Air Liquide Large Industries U.S. LP, ER06-743-000 (2006) • Affidavit, ANP Bellingham Energy Company, LLC, *et al.*, ER00-2117-000 (2005) • Affidavit, Duke Energy Corporation and Cinergy Corp., EC05-103-000 (2005) • Affidavit, El Paso Marketing, L.P., *et al.*, ER95-428-000 (2005) • Affidavit, TransCanada Energy Ltd., *et al.*, ER95-692-000 (2005) • Affidavit, Granite Ridge Energy, LLC, ER00-1147-000, ER05-287-001 (2005) • Affidavit, TransCanada Power (Castleton) LLC, ER05-743-000 (2005) • Affidavit, Tampa Electric Company, *et al.*, ER99-2342-003 (2005) • Affidavit, Wisconsin Public Service Corporation, WPS Energy Services, Inc., and WPS Power Development, Inc., ER96-1088-035 and Wisconsin Public Service Corporation, ER95-1528-010 (2005) • Affidavit, Wisconsin River Power Company, ER05-453-000 (2005) • Affidavit, Upper Peninsula Power Company, ER05-89-001 (2005) • Affidavit, Southern Indiana Gas and Electric Company, ER96-2734-003 (2004) • Affidavit, Tampa Electric Company, *et al.*, ER99-2342-003 (2004) • Affidavits, TransCanada Hydro Northeast, Inc., *et al.*, EC05-12-000, ER05-111-000 (2004) • Affidavits, Dominion Energy New England, Inc., *et al.*, EC05-4-000, ER05-34-000 (2004) • Affidavit, Wisconsin Public Service Corporation, WPS Energy Services, Inc., and WPS Power Development, Inc., ER96-1088-033 and Wisconsin Public Service Corporation, ER95-1528-008 (2004) • Affidavit, NorthPoint Energy Solutions Inc. ER04-1244-000 (2004) • Affidavit, Union Power Partners, L.P., ER01-930-004 (2004) • Affidavit, Panda Gila River, L.P., ER01-931-004 (2004) • Affidavit, Dominion Energy Kewaunee, Inc., ER04-318-000 (2003) • Affidavit, TPS GP, Inc., TPG LP, Inc., Panda GS V, LLC & Panda GS VI, LLC, EC03-90-000 (2003) • Affidavit, Berkshire Power Company, L.L.C. *et al.*, ER99-3502-001 (2002) • Affidavit, El Paso Merchant Energy, L.P., ER95-428-024 (2002) • Affidavit, Tampa Electric Company, ER99-2342-001 (2002) • Affidavit, Hardee Power Partners Limited, ER99-2341-001 (2002) • Affidavit, TECO-PANDA Generating Company, L.P., ER02-1000-000

(2002) • Affidavit, Commonwealth Chesapeake Company, LLC, ER99-415-004 (2002) • Affidavit, Wisconsin Public Service Corporation, WPS Energy Services, Inc., and WPS Power Development, Inc., ER96-1088-031 and Wisconsin Public Service Corporation, ER95-1528-006 (2001) • Affidavit, TPS McAdams, LLC and TPS Dell, LLC, ER02-507-000 and ER02-510-000 (2001) • Affidavits, Prepared Direct Testimony, and Hearing, CPUC v. El Paso Natural Gas Company, et al., RP00-241-000 (2000-2001), Affidavit, El Paso Energy Corporation and The Coastal Corporation, EC00-73-000, (2000) • Affidavit, El Paso Energy Corporation and Sonat Inc., EC99-73-000 (1999) • Prepared Testimony, San Diego Gas & Electric Company and Enova Energy, Inc., EC97-12-000 (1997) • Prepared Testimony and Hearing, Wisconsin Electric Power Co., Northern States Power Co. (Minnesota), Northern States Power Co. (Wisconsin), and Cenerprise, Inc., EC95-16-000 (1996)

TESTIMONY BEFORE
STATE REGULATORY
COMMISSIONS

Affidavit and Prepared Testimony, In The Matter of the Petition of Public Service Electric and Gas Company for Approval of an Increase in Electric and Gas Rates and for Changes in the Tariffs for Electric and Gas Service, B.P.U.N.J. No. 14 Electric and B.P.U.N.J. No. 14 Gas Pursuant to N.J.S.A. 48:2-21 and N.J.S.A. 48:2-21.1 and for Approval of a Gas Weather Normalization Clause; A Pension Expense Tracker; and for Other Appropriate Relief, BPU Docket No. GR09050422, New Jersey Board of Public Utilities (2010) • Prepared Direct Testimony, Application of Wisconsin Power and Light Company for Issuance of a Certificate of Public Convenience and Necessity for Construction and Placement in Operation of an Approximately 300 MW Coal-Fired Baseload Facility and an Application for Approval of Fixed Financial Parameters and Capital Cost Rate-Making Principles for the Baseload Facility, Docket No. 6680-CE-170, Public Service Commission of Wisconsin (2008) • Prepared Rebuttal Testimony and Hearing, In the Matter of the Joint Petition of Public Service Electric and Gas Company and Exelon Corporation for Approval of a Change in Control of Public Service Electric and Gas Company, and Related Authorizations, BPU Docket No. EM05020106, OAL Docket No. PUC-01874-05, New Jersey Board of Public Utilities (2005, 2006) • Affidavit, Application of Duke Energy Corporation for Authorization to Enter Into a Business Combination Transaction with Cinergy Corp., Docket No. 2005-210-E, Public Service Commission Of South Carolina (2005) • Prepared Rebuttal Testimony and Hearing, Joint Application of PECO Energy Company and Public Service Electric and Gas Company for Approval of the Merger of Public Service Enterprise Group Incorporated with and into Exelon Corporation, Docket No. A-110550F0160, Pennsylvania Public Utility Commission (2005) • Prepared Direct Testimony and Hearing, Application of Washington Gas Light Company for amendments to Rate Schedule No. 9, Firm Delivery Gas Supplier Agreement of its Gas Tariff, Docket No. PUE-2004-00085 (2005) • Prepared Direct Testimony, Application of Wisconsin Public Service Corporation for a Certificate of Public Convenience and

Necessity for Construction of A Large Electric Generating Plant with Associated Facilities, known as Weston 4, at Its Existing Weston Generating Station Located in Marathon County, Docket No. 6690-CE-187, Public Service Commission of Wisconsin (2004) • Prepared Direct Testimony, Metromedia Energy, Inc. - Regarding Washington Gas Light Company's Plan to Return Customers to Sales Service Effective December 1, 2003, Docket No. PUE-2003-00536 (2004) • Report (with Mark Frankena) and Testimony, Analysis of Competitive Implications: An investigations into whether electric industry restructuring and competition in the provision of retail electric service is in the public interest, Louisiana Public Service Commission Docket No. U-21453, U-20925 (SC), U-22092 (SC) (Subdocket A) (2000) • Report and Hearing, Atlantic City Electric Company: Audit of Restructuring, New Jersey Board of Public Utilities, Docket No. EA97060395 (1998) • Prepared Testimony and Hearing, Proceeding on Motion of the Commission to Redesign Niagara Mohawk Power Corporation's Current SC-7 Service Classification and Implement a New SC-7-A Service Classification, Case 94-E-0172, New York Public Service Commission (1995)

TESTIMONY BEFORE
FEDERAL COURTS

Report, Deposition, and Bench Trial, FTC v. Arch Coal, Inc., et al., Civil Action 04-0534 (JDB), U.S. Dist. Court, Dist. of Columbia (2004) • Report, Deposition and Jury Trial, Trigen v. OG&E, CIV-96-1595L, U.S. Dist. Court, Western Dist. of Oklahoma (1998)

TESTIMONY BEFORE
STATE COURTS

Affidavit, City Public Service Board of San Antonio vs. Public Utility Commission of Texas, et al., No. 97-02917, District Court of Travis County, Texas, 200th Judicial District (1997)

OTHER TESTIMONY

Report, Metromedia Energy, Inc. v. Mirant Americas Energy Marketing, RE: 18 198 Y 18484 03 (2005) • Report and Deposition, King Provision Corporation v. Burger King Corporation and Grand Metropolitan PLC, 90-05718-CA, 4th Cir., Duval Co., Florida (1992) • Deposition, West Texas Transmission L.P. v. Enron Corp. et al., SA 88 CA 0638, W.D. Texas, San Antonio Division (1988)

PUBLICATIONS

“Geographic Market Delineation in LMP Electric Power Markets,” *Electricity Journal* 23(3) (April 2010): 49-60 • “The Likely Effect of the Proposed Exelon-PSEG Merger on Wholesale Electricity Prices,” *Electricity Journal* 21(1) (Jan./Feb. 2008): 45-54 • “FERC MBR Screens: The Good, the Bad, and the Ugly,” *Public Utilities Fortnightly* 143(7) (July 2005): 37-42 • “Finding Market Power in Power Markets,” *International Journal of the Economics of Business*, 7(2) (July 2000): 167-178 • “Why Applicants Should Use Computer Simulation Models to Comply with the FERC’s New Merger Policy,” with Mark Frankena, *Public Utilities Fortnightly*, 135(3) (February 1, 1997): 22-26 • *Electric Utility Mergers*, with Mark Frankena and Bruce Owen, Chapters 1, 4, & 5, 1994 • “International Trade and Antitrust:

Comments,” *University of Cincinnati Law Review*, 61(3) (1993): 945-953 • “Upstream Vertical Integration with Automatic Price Adjustments,” *Journal of Regulatory Economics* 4 (1992): 279-287 • “Should the U.S. Department of Justice deviate from the 5% price test for market definition on a case-by-case basis?” with Gale Mosteller, *International Merger Law*, April 1992 • “Defining Markets for Merger Analysis,” with Gale Mosteller, *Antitrust Bulletin* 36 (Fall 1991): 599-640 • “Analyzing Agreements Among Competitors: What Does the Future Hold?” with Jim Langenfeld, *Antitrust Bulletin* 36 (Fall 1991): 651-679 • “In Defense of Antitrust,” with Jim Langenfeld, *Regulation* 14(2) (Spring 1991): (Letters) 2-4 • “Enforcement of Property Rights and the Provision of Public Good Attributes,” *Information Economics and Policy* 3 (1988): 91-108

WORKING PAPERS

“Advertising Restrictions as Rent Increasing Costs,” FTC Bureau of Economics Working Paper No. 196, May 1992 • “Rent Increasing Costs: The Antitrust Implications from a Paradox in Value Theory,” FTC Bureau of Economics Working Paper No. 182, November 1990 • “The Relationship Between Industrial Sales Prices and Concentration of Natural Gas Pipelines,” FTC Bureau of Economics Working Paper No. 168, November 1988 • “Deregulation by Vertical Integration?” FTC Bureau of Economics Working Paper No. 166, November 1988

PRESENTATIONS & PROFESSIONAL ACTIVITIES

Comments, Notice of Inquiry: Analysis of Horizontal Market Power under the Federal Power Act, Docket No. RM11-14-000, Federal Energy Regulatory Commission, May 23, 2011 • Comments, Position Limits for Derivatives, RIN 3038-AD15 and 3038-AD16, Commodity Futures Trading Commission, March 28, 2011 • Comments, Guidance on Simultaneous Transmission Import Limit Studies, AD10-2-000, Federal Energy Regulatory Commission, February 12, 2010 • “Geographic Market Delineation in LMP Electric Power Markets,” presentation before representatives of the Federal Energy Regulatory Commission, U.S. Department of Justice, and U.S. Federal Trade Commission, January 27, 2010 • Comments, Notices of Intent to determine that 15 natural gas financial basis contracts traded on the Intercontinental Exchange, Inc. are Significant Price Discovery Contracts, Commodity Futures Trading Commission, October 26, 2009 • “Efficacy of Vertical Integration in Energy Industries with Applications to Proposed Standards of Conduct for Transmission Providers,” submitted to FERC by Santee Cooper in Docket No. RM07-1-000 (2007) • Chair, Antitrust Committee, Energy Bar Association, 2004-2005 • “Competition in the Natural Gas Industry: An Antitrust Perspective, presentation to staff of the Federal Energy Regulatory Commission,” March 28, 2005 • Vice Chair, Antitrust Committee, Energy Bar Association, 2003-2004 • “Weston 4 Effect on Wholesale Competition in WUMS,” submitted to the Public Service Commission of Wisconsin by Wisconsin Public Service Corporation in Docket No. 6690-CE-187, September 26, 2003 • “Computer Models In The Electric Power Industry,” presented to staff of the Federal Trade

Commission, Washington, DC, June 11, 2002 • “TECO EnergySource Market Share Analysis,” submitted to FERC by TECO EnergySource, Inc. in Docket No. ER96-1563-017, September 10, 2001 • “Finding Market Power in Power Markets,” presented to staff of the Federal Trade Commission, Washington, DC, June 20, 2001 • “A Study of Marketing Affiliate and Other Affiliate Holdings of Firm Capacity on Interstate Natural Gas Pipelines and the Effects on Natural Gas Markets,” April 30, 2001, submitted to FERC by the Interstate Natural Gas Association of America in Docket No. PL00-1-003 • “Why We Should Use Computer Models to Unveil Market Power,” presented at the Sixth DOE–NARUC National Electricity Forum, Brown Convention Center, Houston, TX, September 16, 1998 • Comments, *Agency Information Collection and Dissemination Activities: Comment Request*, U.S. Department of Energy, Energy Information Administration, August 28, 1998 • Comments, *Revised filing Requirements Under Part 33 of the Commission’s Regulations*, Federal Energy Regulatory Commission Docket No. RM98-4-000, August 21, 1998 • “Use of Computer Simulation Models to Unveil Market Power,” presented to staff of the Federal Trade Commission, Federal Energy Regulatory Commission and U.S. Department of Justice, Federal Trade Commission, Washington, DC, April 10, 1998 • “Use of Computer Simulation Models to Unveil Market Power: The Primergy Case,” presented to the Bureau of Economics, Federal Trade Commission, Washington, DC, December 8, 1997 • “Use of Computer Simulation Models to Unveil Market Power,” presented at the 29th Annual Conference of the Institute of Public Utilities, Williamsburg, Virginia, December 3, 1997 • “Mergers and Market Power,” presented at the National Association of State Utility Consumer Advocates Mid-Year Meeting, Charleston, South Carolina, June 9, 1997 • “Market Power Analysis: An Economic Perspective,” (with Mark Frankena), presented at the Strategic Research Institute Conference on The Legal Challenges of Restructuring, Arlington, Virginia, April 16, 1997 • “Mergers and Market Power,” presented at the Edison Electric Institute Workshop on FERC Merger Policy Guidelines, Arlington, Virginia, April 1, 1997 • “New Approaches to Controlling Distribution Company Market Power,” presented at the New York Energy Efficiency Council Conference on Innovative Solutions to a Changing Energy Market, New York Athletic Club, February 7, 1997 • Description of the Western Power Model, with Mark Frankena, Exhibit 8 to Prepared Testimony Before the Nevada Public Service Commission, January 31, 1997 • Reviewer, American Bar Association, Section of Antitrust Law, *Manual on the Economics of Antitrust Law, 14th Supplement*, 1995 • Referee, *Quarterly Journal of Business and Economics*, 1994—1995 • Reviewer, American Bar Association, Section of Antitrust Law, *Manual on the Economics of Antitrust Law, 10th Supplement*, 1993 • Expert Witness, Federal American Inn of Court, Washington, DC, Winter 1993 • “Advertising Restrictions as Rent Increasing Costs,” presented at a *Contemporary Policy Issues* Session of the Western Economics Association’s 67th

Annual Conference, July 1992 • “Let’s Make Merger Policy ‘Fully Consonant With Economic Theory,’” presented at a *Contemporary Policy Issues* Session of the Western Economics Association’s 67th Annual Conference, July 1992 • “Advertising Restrictions as Rent Increasing Costs,” Seminar, Department of Business Economics, Indiana University, October 1991 • “International Trade and Antitrust: Comments,” presented at a *Contemporary Policy Issues* Session of the Western Economics Association’s 66th Annual Conference, July 1991 • Discussant, Western Economics Association’s 66th Annual Conference, July 1991 • Horizontal Restraints Cases at the Federal Trade Commission: From *American Medical Association* through the Present,” with Jim Langenfeld, presented at the 60th Annual Conference of the Southern Economics Association, November 1990 • “Defining Markets for Merger Analysis,” with Gale Mosteller, presented at a *Contemporary Policy Issues* Session of the Western Economics Association’s 65th Annual Conference, cosponsored by the *Antitrust Bulletin* and the Antitrust and Trade Regulation Section of the Federal Bar Association, July 1990 • “Analyzing Agreements Among Competitors: What Does the Future Hold?” with Jim Langenfeld, presented at a *Contemporary Policy Issues* Session of the Western Economics Association’s 65th Annual Conference, cosponsored by the *Antitrust Bulletin* and the Antitrust and Trade Regulation Section of the Federal Bar Association, July 1990 • “The Relationship Between Industrial Sales Prices and Concentration of Natural Gas Pipelines,” Seminar, Office of Economic Policy, Federal Energy Regulatory Commission, Summer 1989 • “The Relationship Between Industrial Sales Prices and Concentration of Natural Gas Pipelines,” Seminar, Economic Analysis Group, Antitrust Division, U.S. Department of Justice, February 1989 • “Deregulation by Vertical Integration?” Seminar, Department of Business Economics, Indiana University, January 1989 • Discussant, Industrial Organization Society Session, Annual Meeting of the American Economics Association, December 1988 • “Concentration and Price in the Natural Gas Industry,” Seminar, Federal Trade Commission, July 1988 • “Relevant Measures of Concentration for Antitrust Policy,” presented at an Industrial Organization Society Session of the 57th Annual Conference of the Southern Economics Association, November 1987

Revised DPT Results

Base Case

Period	Price	Duke Contracts with NRG					Duke Purchases NRG					HHI Change
		DEF		NRG		Market Size	HHI	DEF		Market Size	HHI	
		MW	Share	MW	Share			MW	Share			
S_SP1	\$200	368	14.7%	0.0%	0.0%	2,501	1,125	368	14.7%	2,501	1,125	0
S_SP2	\$63	285	11.8%	0.0%	0.0%	2,418	1,111	285	11.8%	2,418	1,111	0
S_P	\$47	-	0.0%	0.0%	0.0%	2,130	1,268		0.0%	2,130	1,268	0
S_OP	\$43	-	0.0%	0.0%	0.0%	2,130	1,268		0.0%	2,130	1,268	0
W_SP	\$70	3,476	77.5%	0.0%	0.0%	4,486	6,098	3,476	77.5%	4,486	6,098	0
W_P	\$43	554	39.0%	0.0%	0.0%	1,419	2,369	554	39.0%	1,419	2,369	0
W_OP	\$38	-	0.0%	0.0%	0.0%	712	3,034		0.0%	712	3,034	0
SH_SP	\$51	-	0.0%	0.0%	0.0%	2,392	1,830		0.0%	2,392	1,830	0
SH_P	\$39	-	0.0%	0.0%	0.0%	2,121	2,258		0.0%	2,121	2,258	0
SH_OP	\$37	-	0.0%	0.0%	0.0%	2,121	2,484		0.0%	2,121	2,484	0

+10% Case

Period	Price	Duke Contracts with NRG					Duke Purchases NRG					HHI Change
		DEF		NRG		Market Size	HHI	DEF		Market Size	HHI	
		MW	Share	MW	Share			MW	Share			
S_SP1	\$220	368	14.7%	0.0%	0.0%	2,501	1,125	368	14.7%	2,501	1,125	0
S_SP2	\$69	1,080	33.6%	0.0%	0.0%	3,214	1,681	1,080	33.6%	3,214	1,681	0
S_P	\$52	-	0.0%	0.0%	0.0%	2,133	1,264		0.0%	2,133	1,264	0
S_OP	\$47	1,044	32.9%	0.0%	0.0%	3,174	1,652	1,044	32.9%	3,174	1,652	0
W_SP	\$77	3,476	77.5%	0.0%	0.0%	4,486	6,098	3,476	77.5%	4,486	6,098	0
W_P	\$47	1,546	60.6%	0.0%	0.0%	2,553	3,959	1,546	60.6%	2,553	3,959	0
W_OP	\$42	1,269	59.5%	0.0%	0.0%	2,134	3,910	1,269	59.5%	2,134	3,910	0
SH_SP	\$56	282	10.5%	0.0%	0.0%	2,677	1,572	282	10.5%	2,677	1,572	0
SH_P	\$43	-	0.0%	0.0%	0.0%	2,392	1,830		0.0%	2,392	1,830	0
SH_OP	\$41	452	17.6%	0.0%	0.0%	2,573	1,843	452	17.6%	2,573	1,843	0

-10% Case

Period	Price	Duke Contracts with NRG					Duke Purchases NRG					HHI Change
		DEF		NRG		Market Size	HHI	DEF		Market Size	HHI	
		MW	Share	MW	Share			MW	Share			
S_SP1	\$180	368	14.7%	0.0%	0.0%	2,501	1,125	368	14.7%	2,501	1,125	0
S_SP2	\$57	127	5.6%	0.0%	0.0%	2,260	1,158	127	5.6%	2,260	1,158	0
S_P	\$42	-	0.0%	0.0%	0.0%	2,130	1,268		0.0%	2,130	1,268	0
S_OP	\$39	-	0.0%	0.0%	0.0%	1,822	1,612		0.0%	1,822	1,612	0
W_SP	\$63	2,495	71.2%	0.0%	0.0%	3,505	5,222	2,495	71.2%	3,505	5,222	0
W_P	\$39	-	0.0%	0.0%	0.0%	712	3,034		0.0%	712	3,034	0
W_OP	\$34	-	0.0%	0.0%	0.0%	699	3,142		0.0%	699	3,142	0
SH_SP	\$46	-	0.0%	0.0%	0.0%	2,392	1,830		0.0%	2,392	1,830	0
SH_P	\$35	-	0.0%	0.0%	0.0%	2,121	2,484		0.0%	2,121	2,484	0
SH_OP	\$33	-	0.0%	0.0%	0.0%	2,109	2,512		0.0%	2,109	2,512	0

Source: Exhibit No. ____ (JS-9), Exhibit No. ____ (JS-11)

Revised DPT Results

Base Case

Period	Price	Duke Builds, NRG Exits					Duke Purchases NRG					HHI Change
		DEF		NRG		Market Size	HHI	DEF		Market Size	HHI	
		MW	Share	MW	Share			MW	Share			
S_SP1	\$200	368	14.7%		0.0%	2,501	1,125	368	14.7%	2,501	1,125	0
S_SP2	\$63	285	11.8%		0.0%	2,418	1,111	285	11.8%	2,418	1,111	0
S_P	\$47	-	0.0%		0.0%	2,130	1,268		0.0%	2,130	1,268	0
S_OP	\$43	-	0.0%		0.0%	2,130	1,268		0.0%	2,130	1,268	0
W_SP	\$70	3,476	77.5%		0.0%	4,486	6,098	3,476	77.5%	4,486	6,098	0
W_P	\$43	554	39.0%		0.0%	1,419	2,369	554	39.0%	1,419	2,369	0
W_OP	\$38	-	0.0%		0.0%	712	3,034		0.0%	712	3,034	0
SH_SP	\$51	-	0.0%		0.0%	2,392	1,830		0.0%	2,392	1,830	0
SH_P	\$39	-	0.0%		0.0%	2,121	2,258		0.0%	2,121	2,258	0
SH_OP	\$37	-	0.0%		0.0%	2,121	2,484		0.0%	2,121	2,484	0

+10% Case

Period	Price	Duke Builds, NRG Exits					Duke Purchases NRG					HHI Change
		DEF		NRG		Market Size	HHI	DEF		Market Size	HHI	
		MW	Share	MW	Share			MW	Share			
S_SP1	\$220	368	14.7%		0.0%	2,501	1,125	368	14.7%	2,501	1,125	0
S_SP2	\$69	1,080	33.6%		0.0%	3,214	1,681	1,080	33.6%	3,214	1,681	0
S_P	\$52	-	0.0%		0.0%	2,133	1,264		0.0%	2,133	1,264	0
S_OP	\$47	1,044	32.9%		0.0%	3,174	1,652	1,044	32.9%	3,174	1,652	0
W_SP	\$77	3,476	77.5%		0.0%	4,486	6,098	3,476	77.5%	4,486	6,098	0
W_P	\$47	1,546	60.6%		0.0%	2,553	3,959	1,546	60.6%	2,553	3,959	0
W_OP	\$42	1,269	59.5%		0.0%	2,134	3,910	1,269	59.5%	2,134	3,910	0
SH_SP	\$56	282	10.5%		0.0%	2,677	1,572	282	10.5%	2,677	1,572	0
SH_P	\$43	-	0.0%		0.0%	2,392	1,830		0.0%	2,392	1,830	0
SH_OP	\$41	452	17.6%		0.0%	2,573	1,843	452	17.6%	2,573	1,843	0

-10% Case

Period	Price	Duke Builds, NRG Exits					Duke Purchases NRG					HHI Change
		DEF		NRG		Market Size	HHI	DEF		Market Size	HHI	
		MW	Share	MW	Share			MW	Share			
S_SP1	\$180	368	14.7%		0.0%	2,501	1,125	368	14.7%	2,501	1,125	0
S_SP2	\$57	127	5.6%		0.0%	2,260	1,158	127	5.6%	2,260	1,158	0
S_P	\$42	-	0.0%		0.0%	2,130	1,268		0.0%	2,130	1,268	0
S_OP	\$39	-	0.0%		0.0%	1,822	1,612		0.0%	1,822	1,612	0
W_SP	\$63	2,495	71.2%		0.0%	3,505	5,222	2,495	71.2%	3,505	5,222	0
W_P	\$39	-	0.0%		0.0%	712	3,034		0.0%	712	3,034	0
W_OP	\$34	-	0.0%		0.0%	699	3,142		0.0%	699	3,142	0
SH_SP	\$46	-	0.0%		0.0%	2,392	1,830		0.0%	2,392	1,830	0
SH_P	\$35	-	0.0%		0.0%	2,121	2,484		0.0%	2,121	2,484	0
SH_OP	\$33	-	0.0%		0.0%	2,109	2,512		0.0%	2,109	2,512	0

Source: Exhibit No. ____ (JS-9), Exhibit No. ____ (JS-11)