

FLORIDA PUBLIC SERVICE COMMISSION  
OFFICE OF COMMISSION CLERK



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**CONFIDENTIAL**

Hamilton (Nelson) - Price proposal. [CLK note: Sealed document placed in confidential room pending opening by PSC proposal opening officer; document declassified and placed in public docket.]

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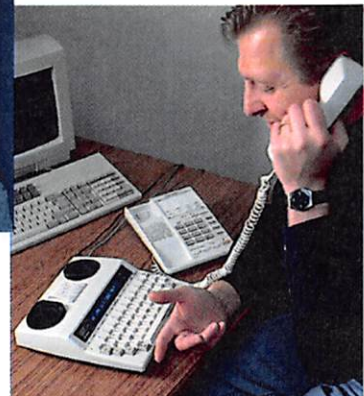
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# Florida Relay

## Relay Your Way

Request for Proposal to Provide  
Telecommunications Relay Service  
Document No. 140029-TP  
Florida Public Service Commission  
Submitted By: Hamilton Telephone Company d/b/a Hamilton  
Telecommunications



**Copy  
Price Proposal**

(10F6)  
PN 04214-14

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## ***D. THE PRICE PROPOSAL FORMAT***

*Bidders shall submit their bids on the basis of a charge per billable minute for all services described with the exception of Captioned Telephone in item B.22. The prices per billable minute for Captioned Telephone in B.22 shall be separately stated. A format similar to that shown below should be used for the price proposal.*

Hamilton has complied with all price proposal requirements and has used a format similar to that in the RFP.

***NOTE: THE PRICE PROPOSAL SHALL BE FILED IN A SEPARATE SEALED ENVELOPE MARKED: "SEALED – TO BE OPENED ONLY BY THE FPSC PROPOSAL OPENING OFFICER"***

Hamilton does comply. Hamilton has filed its Price Proposal in a separate sealed envelope and has marked it according to the RFP requirement stated above.

### **SERVICE PRICE PER BILLABLE MINUTE**

#### ***1. Basic Relay Service***

*Bid price should be on a flat rate basis per billable minute for all billable minutes and not vary depending upon the volume of traffic. Existing contract price for intrastate basic relay service is \$0.76 per session minute.*

Hamilton will operate the Florida TRS Service for the following fixed rate for the initial 3-year term of the contract.

**\$1.80 per billable minute**

Hamilton has identified a per billable (session) minute rate to be utilized throughout the term of the contract for purposes of calculating its due compensation for traditional Telecommunications Relay Service. Hamilton understands that its sole reimbursement for TRS will be calculated by taking the actual number of monthly session minutes per month multiplied by Hamilton's session minute price for traditional telecommunications relay service. A session minute is defined as the elapsed time between the time the incoming call enters Hamilton's relay center switch and the completion of relay service.

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## 2. *Captioned Telephone*

*Bid price should be on a rate per billable minute for all billable minutes and may vary depending upon the volume of traffic. Existing contract price for intrastate captioned telephone service is \$1.47 per session minute.*

Hamilton will operate the Florida CTS Service for the following fixed rate for the initial 3-year term of the contract.

**\$1.61 per billable minute**

### **Outreach Pricing Option:**

Should the FPSC desire, Hamilton will provide outreach in Florida at the following price:

Year 1	\$6,250 per month
Year 2	\$6,250 per month
Year 3	\$6,250 per month

**Outreach Pricing** is based on a flat monthly rate. This price includes labor, feet-on-the-street activities, print materials, advertising, media programs and other costs associated with education, outreach and marketing of FPSC Relay.

**The separate outreach rate is flexible and can be negotiated upon award of contract.**

Hamilton welcomes any questions regarding its price proposal.



1001 Twelfth Street • Aurora, Nebraska 68818  
www.hamiltontel.com

RETURN SERVICE REQUESTED

*opened 9.5.14  
by TEL Casey, C. Williams  
NMM*

Price Proposal  
Request for Proposal to Provide a Telecommunications Relay Service  
System in Florida - Docket No. 140029-TP

Submitted by: Hamilton Relay  
1001 12th Street Aurora, NE 68818

**Due Date: August 8, 2014**

Florida Public Service Commission  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850  
Attention: Curtis Williams

**SEALED**

**TO BE OPENED ONLY BY  
THE FPSC PROPOSAL  
OPENING OFFICER**