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FILED
MAR 06 2013
Clerk's Office
N.C. Utilities Commission

March 6, 2013

Gail L. Mount
Chief Clerk
Office of the Chief Clerk
North Carolina Utilities Commission
4325 Mail Service Center
Raleigh, NC 27699-4325

RE: Docket No. E-7, Sub 1031

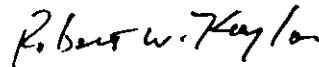
Dear Mrs. Mount:

Enclosed for filing is Duke Energy Carolinas, LLC's Application for Approval of Demand-Side Management and Energy Efficiency Cost Recovery Rider in the above referenced docket.

Exhibit 9 of the Direct Testimony of Timothy Duff is CONFIDENTIAL and is being filed under seal.

Also, Rider 5 work papers are enclosed on CD. - 1 CD Filed

Sincerely,



Robert W. Kaylor

Encls.

AM
AG
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Watson
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BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

DOCKET NO. E-7, SUB 1031

FILED

MAR 06 2013

Clerk's Office
N.C. Utilities Commission

In the Matter of)	
Application of Duke Energy Carolinas, LLC	)	APPLICATION OF
for Approval of Demand-Side Management	)	DUKE ENERGY CAROLINAS, LLC
and Energy Efficiency Cost Recovery Rider	)	FOR APPROVAL OF RIDER 5
Pursuant to N.C. Gen. Stat. § 62-133.9 and)	
Commission Rule R8-69)	

Pursuant to N.C. Gen. Stat. § 62-133.9 and Rule R8-69 of the Rules and Regulations of the North Carolina Utilities Commission (the "Commission"), Duke Energy Carolinas, LLC ("Duke Energy Carolinas" or the "Company") hereby applies to the Commission for approval of its demand-side management ("DSM") and energy efficiency ("EE") cost recovery rider, Rider EE, for 2014 ("Rider 5"), which consists of four components relating to the save-a-watt pilot approved by the Commission in Docket No. E-7, Sub 831: (1) a prospective Vintage 4 (2013) component to recover the second year of estimated net lost revenues for Vintage 4 EE programs; (2) a prospective Vintage 3 (2012) component to recover the third year of estimated net lost revenues from customers who participated in the Company's Vintage 3 EE programs from July 1, 2012 through December 31, 2012; (3) an Experience Modification Factor ("EMF") component which consists of the participation true-up for Vintage 3 (2012); and (4) an EMF component which consists of adjustments to the previous participation true-ups for Vintage 2 (2011) and Vintage 1 (2009/2010). In addition, as the save-a-watt pilot expires at the end of 2013, the Company has filed for approval of its portfolio of new DSM and EE programs and a new cost recovery mechanism in Docket No. E-7, Sub 1032, to become effective January 1, 2014. Accordingly, Rider 5 includes the recovery of

estimated costs associated with year one (calendar year 2014, or "Vintage 2014") of the new portfolio, as well as an incentive calculated pursuant to the proposed new mechanism.

In support of this Application, Duke Energy Carolinas respectfully shows the Commission the following:

Name and Address of Duke Energy Carolinas

1. The correct name and post office address of the Company are Duke Energy Carolinas, LLC, Post Office Box 1006, Charlotte, North Carolina 28201-1006.

Notices and Communications

2. The names and addresses of the attorneys of Duke Energy Carolinas who are authorized to receive notices and communications with respect to this Application are:

Lawrence B. Somers
Deputy General Counsel
Duke Energy Corporation
P. O. Box 1551
Raleigh, North Carolina 27602

Robert W. Kaylor
Law Office of Robert W. Kaylor, P.A.
225 Hillsborough Street
Hillsborough Place, Suite 160
Raleigh, North Carolina 27603

Molly L. McIntosh
K&L Gates, LLP
Hearst Tower, 47th Floor
214 North Tryon Street
Charlotte, North Carolina 28202

Description of the Company

3. The Company is engaged in the generation, transmission, distribution, and

sale of electric energy at retail in the central and western portions of North Carolina and the western portion of South Carolina. It also sells electricity at wholesale to many municipal, cooperative, and investor-owned electric utilities. Duke Energy Carolinas is a public utility under the laws of North Carolina and is subject to the jurisdiction of this Commission with respect to its operations in this State. The Company also is authorized to transact business in the State of South Carolina and is a public utility under the laws of that State. Accordingly, its operations in South Carolina are subject to the jurisdiction of the Public Service Commission of South Carolina.

4. N.C. Gen. Stat. § 62-133.9(d) authorizes the Commission to approve an annual rider to the rates of electric public utilities to recover all reasonable and prudent costs incurred for the adoption and implementation of new DSM and EE programs. Recoverable costs include, but are not limited to, all capital costs, including cost of capital and depreciation expense, administrative costs, implementation costs, incentive payments to program participants, and operating costs. Such rider shall consist of the utility's forecasted cost during the rate period and an EMF rider to collect the difference between the utility's actual reasonable and prudent costs incurred during the test period and actual revenues realized during the test period. The Commission is also authorized to approve incentives for adopting and implementing new DSM and EE programs, including appropriate rewards based on capitalization of a percentage of avoided costs achieved by DSM and EE measures.

5. The Commission approved Duke Energy Carolinas' save-a-watt portfolio of DSM and EE measures in Docket No. E-7, Sub 831 on February 26, 2009, and approved the modified save-a-watt compensation mechanism, as set forth in the

Agreement and Joint Stipulation of Settlement between the Company, the Public Staff, and Southern Alliance for Clean Energy, Environmental Defense Fund, Natural Resources Defense Council, and the Southern Environmental Law Center (“Stipulation”), in its *Order Approving Agreement and Joint Stipulation of Settlement Subject to Certain Commission-Required Modifications and Decisions on Contested Issues* issued February 9, 2010 in Docket No. E-7, Sub 831. The approved cost recovery model provides that the Company will be compensated based on predetermined percentages of the Company’s capacity- and energy-related “avoided costs,” an estimate of the cost of supplying electricity. These percentages include 75% of avoided capacity costs for DSM programs, and 50% of the net present value (“NPV”) of the avoided energy costs plus 50% of the NPV of avoided capacity costs for EE programs. The Commission also authorized the Company to recover net lost revenues for 36 months for each installation of an EE measure during a given vintage year.¹

6. The Commission-approved Stipulation provides for a series of participation true-ups that will be conducted to update revenue requirements, including net lost revenues, based on actual customer participation results for each vintage. The participation true-ups for each vintage will incorporate the difference between the amount of revenues that the Company is permitted to collect under the Stipulation based on actual participation levels applied to the initial assumptions of load impact or independently measured and verified results as described in the Evaluation, Measurement and Verification Agreement reached by the Company, Southern Alliance for Clean Energy

¹ As defined by the Stipulation, a vintage year is the twelve month period in which a specific DSM or EE measure is installed for an individual participant or a group of participants.

("SACE") and the Public Staff and approved by the Commission in its *Order Approving DSM/EE Rider and Requiring Filing of Proposed Customer Notice* issued November 8, 2011 in Docket No. E-7, Sub 979 ("EM&V Agreement").

7. In addition, in Docket No. E-7, Sub 1032, the Company applied for Commission approval of its portfolio of DSM and EE programs and new cost recovery mechanism to replace the save-a-watt pilot programs and modified save-a-watt cost recovery mechanism, respectively. The estimated revenue requirement for the new portfolio component of proposed Rider 5 includes an estimate of Vintage 2014 EE program costs plus an earned utility incentive, which is based on total program Utility Cost Test ("UCT") results, plus year one of net lost revenues. The EE revenue requirements are determined separately for residential and non-residential customer classes. Rider 5 also includes an estimate of Vintage 2014 DSM program costs plus an incentive, which is based on total program UCT results. The DSM revenue requirements are determined separately for residential and non-residential customer classes.

8. Rule R8-69(b) provides the Commission will each year conduct a proceeding for each electric public utility to establish an annual DSM/EE rider to recover DSM/EE related costs.

9. Pursuant to the provisions of N.C. Gen. Stat. § 62-133.9 and Rule R8-69, the Company requests the establishment of Rider 5 to recover the second year of net lost revenues for Vintage 4, a portion of the third year of net lost revenues for Vintage 3, the true-up/EMF for Vintage 3, and the true-up/EMF adjustment for Vintages 1 and 2, as provided by the Commission-approved modified save-a-watt compensation mechanism and Commission-approved EM&V Agreement. Though the Company filed its

application and supporting testimony and exhibits for the new cost recovery mechanism and portfolio of programs in a separate Docket (E-7, Sub 1032) to avoid confusion with the expiring save-a-watt pilot, because Rule R8-69 contemplates a single annual DSM/EE rider, the Company is seeking to include the rates associated with Vintage 2014 of the proposed portfolio and new mechanism in Rider 5.

10. Pursuant to the provisions of N.C. Gen. Stat. § 62-133.9 and Rule R8-69, the Company requests Commission approval of the following annual billing adjustments (all shown on a cents per kWh basis, including gross receipts tax and regulatory fee):

Residential Billing Factors	£/kWh
Residential Billing Factor for Rider 5 Prospective Components	0.0269
Residential Billing Factor for Rider 5 EMF Component (Vintage 3 True-up)	0.0800
Residential Billing Factor for Vintage 2 True-up Adjustment	0.0364
Residential Billing Factor for Vintage 1 True-up Adjustment	0.0031
Residential Billing Factor for Vintage 2014 Prospective Component	0.3032
Residential Rider 5 (Total)	0.4495

Non-Residential Billing Factors for Rider 5 Prospective Components	£/kWh
Vintage 3 EE participant	0.0071
Vintage 4 EE participant	0.0107

Non-Residential Billing Factors for Rider 5 EMF Component (Vintage 3 True-up)	£/kWh
Vintage 3 EE participant	0.0719
Vintage 3 DSM participant	(0.0071)

Non-Residential Billing Factors for Vintage 2 True-up Adjustment	£/kWh
Vintage 2 EE participant	0.0051

Non-Residential Billing Factors for Vintage 1 True-up Adjustment	£/kWh
Vintage 1 EE participant	(0.0017)

Non-Residential Billing Factors for Vintage 2014 Prospective Components	¢/kWh
Vintage 2014 EE participant	0.0892
Vintage 2014 DSM participant	0.0798

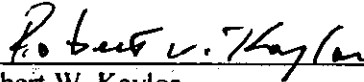
Consistent with the Commission's *Order on Motions for Reconsideration* issued on June 3, 2010 in Docket No. E-7, Sub 938, Rider 5 will be in effect for the twelve month period January 1, 2014 through December 31, 2014. Also in accordance with this Order, the test period for the Vintage 3 EMF component is the period from January 1, 2012 through December 31, 2012; the test period for the true-up adjustment related to Vintage 2 is the period from January 1, 2011 through December 31, 2011; and the test period for the true-up adjustment related to Vintage 1 is June 1, 2009 through December 31, 2010.

11. The Company has attached hereto as required by Rule R8-69, the direct testimony and exhibits of witnesses Kimberly D. McGee, Timothy J. Duff and Ashlie J. Ossege in support of the requested change in rates.

WHEREFORE, the Company respectfully prays:

That consistent with this Application, the Commission approves the changes to its rates as set forth in paragraph 10 above.

Respectfully submitted, this the 6th day of March, 2013.



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COUNSEL FOR DUKE ENERGY CAROLINAS, LLC

VERIFICATION

STATE OF NORTH CAROLINA)
COUNTY OF MECKLENBURG)

JANE L. MCMANEUS; being first duly sworn, deposes and says that she is
MANAGING DIRECTOR, RATES of DUKE ENERGY CAROLINAS, LLC, applicant in the
above-titled action; that she has read the foregoing Application and knows the contents thereof;
and that the same is true of her own knowledge.

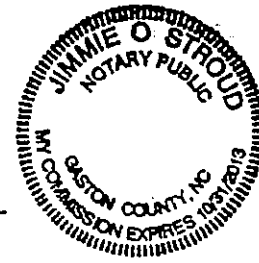
Jane L. McManeus

Jane L. McManeus

Sworn to and subscribed before me
this the 6th day of March, 2013.

Jimmie O. Stroud
Notary Public

My Commission Expires: October 31, 2013



BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

DOCKET NO. E-7, SUB 1031

In the Matter of)	
Application of Duke Energy Carolinas, LLC	)	DIRECT TESTIMONY OF
for Approval of Demand-Side Management	)	TIMOTHY J. DUFF
and Energy Efficiency Cost Recovery Rider	)	FOR
Pursuant to N.C. Gen. Stat. § 62-133.9 and)	DUKE ENERGY CAROLINAS, LLC
Commission Rule R8-69)	

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I. INTRODUCTION AND PURPOSE

Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

A. My name is Timothy J. Duff. My business address is 526 South Church Street, Charlotte, North Carolina 28202.

Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?

A. I am employed by Duke Energy Business Services LLC as General Manager, Retail Customer and Regulatory Strategy.

Q. PLEASE SUMMARIZE YOUR EDUCATION AND PROFESSIONAL QUALIFICATIONS.

A. I graduated from Michigan State University with a Bachelor of Arts in Political Economics and a Bachelor of Arts in Business Administration, and received a Master of Business Administration degree from the Stephen M. Ross School of Business at the University of Michigan. I started my career with Ford Motor Company and worked in a variety of roles within the company's financial organization, including Operations Financial Analyst and Budget Rent-A-Car Account Controller. After five years at Ford Motor Company, I started working with Cinergy in 2001, providing business and financial support to plant operating staff. Eighteen months later I joined Cinergy's Rates Department, where I provided revenue requirement analytics and general rate support for the company's transfer of three generating plants. After my time in the Rates Department, I spent a short period of time in the Environmental Strategy Department, and then I joined Cinergy's Regulatory and Legislative Strategy Department. After Cinergy merged with Duke

1 Energy Corporation (“Duke Energy”) in 2006, I started a four-year stint as
2 Managing Director, Federal Regulatory Policy. In this role, I was primarily
3 responsible for developing and advocating Duke Energy’s policy positions
4 with the Federal Energy Regulatory Commission. I was named General
5 Manager, Energy Efficiency & Smart Grid Policy and Collaboration in 2010
6 and assumed my current position of General Manager, Retail Customer and
7 Regulatory Strategy in 2011.

8 **Q. PLEASE DESCRIBE YOUR DUTIES AS GENERAL MANAGER,**
9 **RETAIL CUSTOMER AND REGULATORY STRATEGY.**

10 A. I am responsible for the development of strategies and policies related to
11 energy efficiency, smart grid and all other retail services.

12 **Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THIS**
13 **COMMISSION OR ANY OTHER REGULATORY BODIES?**

14 A. Yes. I testified in Duke Energy Carolinas, LLC’s (“Duke Energy Carolinas”
15 or the “Company”) applications to update its demand-side management
16 (“DSM”) and energy efficiency (“EE”) cost recovery rider, Rider EE, in
17 Docket Nos. E-7, Sub 941, E-7, Sub 979 and E-7, Sub 1001. I also have
18 testified in the following matters before the Public Utilities Commission of
19 Ohio: Case No. 11-4393-EL-RDR in support of Duke Energy Ohio, Inc.’s
20 (“Duke Energy Ohio”) EE portfolio and the associated recovery mechanism;
21 Case No. 12-1857-GE-RDR in support of Duke Energy Ohio’s application to
22 true-up the recovery under its three-year long save-a-watt program; Case No.
23 10-2326-GE-RDR in support of the mid-deployment review of Duke Energy

1 Ohio's AMI/SmartGrid Program; and Case No. 11-5905-EL-RDR in support
2 of Duke Energy Ohio's application for a distribution decoupling mechanism.
3 I also testified in support of Duke Energy Indiana, Inc.'s EE portfolio and the
4 recovery mechanism for Core Plus EE programs in Indiana Cause No. 43955
5 and in support of its DSM 6 cost recovery filing specifically related to the
6 adjustment of annual incentive targets in Indiana Cause No. 43079. Finally, I
7 recently provided testimony in support of Duke Energy Kentucky, Inc.'s EE
8 portfolio and associated recovery mechanism in Kentucky Case No. 2012-
9 00085.

10 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS**
11 **PROCEEDING?**

12 A. My testimony supports Duke Energy Carolinas' Application for approval of
13 Rider EE for 2014 ("Rider 5"). In particular, my testimony: (1) provides an
14 overview of the Commission's Rule R8-69 filing requirements; (2) gives a
15 synopsis of the EE and DSM programs included in the four vintages that
16 comprise the Company's save-a-watt pilot; (3) discusses our results to date;
17 and (4) presents an overview of how these results have affected the Rider 5
18 calculations.

19 **Q. PLEASE DESCRIBE THE EXHIBITS ATTACHED TO YOUR**
20 **TESTIMONY.**

21 A. Duff Exhibit 1 supplies, for each program, load impacts and avoided cost
22 revenue requirements by vintage. Duff Exhibit 2 contains a summary of net
23 lost revenues for the period June 1, 2009 to December 31, 2014. Duff Exhibit

1 3 contains the actual program costs for North Carolina for June 1, 2009
2 through December 31, 2012 and estimated costs for the Duke Energy
3 Carolinas system for the twelve months ending December 31, 2013. Duff
4 Exhibit 4 contains the found revenues used in the net lost revenues
5 calculations. Duff Exhibit 5 supplies evaluations of event-based programs.
6 Duff Exhibit 6 contains a discussion of the findings and results of the
7 Company's programs and a comparison of impact estimates from the previous
8 year. Duff Exhibit 7 contains the comprehensive list of all program
9 modifications that have been made to the Company's portfolio of programs.
10 Duff Exhibit 8 contains a summary of program performance and an
11 explanation of the variances between the expected program results and the
12 actual results. It is designed to create more transparency with regard to the
13 factors that have driven these variances. Confidential Duff Exhibit 9 is a list of
14 the Company's industrial and large commercial customers that have opted out
15 of participation in the Company's DSM or EE programs and a listing of those
16 customers that have elected to participate in new measures after having
17 initially notified the Company that they declined to participate, as required by
18 Commission Rule R8-69(d)(2).

19 **Q. WERE DUFF EXHIBITS 1-9 PREPARED BY YOU OR AT YOUR**
20 **DIRECTION AND SUPERVISION?**

21 A. Yes, they were.

22 **II. RULE R8-69 FILING REQUIREMENTS**

1 **Q. WHAT INFORMATION IS THE COMPANY PROVIDING IN**
2 **RESPONSE TO THE COMMISSION'S FILING REQUIREMENTS?**

3 A. The information for Rider 5 is provided in response to the Commission's
4 filing requirements contained in R8-69 (f)(1) and can be found in the
5 testimony and exhibits of Company witnesses Duff, McGee, and Ossege as
6 follows:

R8-69(f)(1)	Items	Location in Testimony
(i)	Projected NC retail sales for the rate period	McGee Exhibit 5
(ii)	For each measure for which cost recovery is requested through Rider 4:	
(ii)	a. Total expenses expected to be incurred during the rate period	Duff Exhibit 1
(ii)	b. Total costs savings directly attributable to measures	Duff Exhibit 1
(ii)	c. Evaluation, Measurement, and Verification activities for the rate period	Ossege Exhibit 1
(ii)	d. Expected summer and winter peak demand reductions	Duff Exhibit 1
(ii)	e. Expected energy reductions	Duff Exhibit 1
(iii)	Filing requirements for DSM/EE EMF rider, including:	
(iii)	a. Total expenses for the test period in the aggregate and broken down by type of expenditure, unit, and jurisdiction	Duff Exhibit 3
(iii)	b. Total avoided costs for the test period in the aggregate and broken down by type of expenditure, unit, and jurisdiction	Duff Exhibit 1
(iii)	c. Description of results from EM&V activities	Testimony of Ashlie Ossege and Ossege Exhibits A-H
(iii)	d. Total summer and winter peak demand reductions in the aggregate and broken down per program	Duff Exhibit 1
(iii)	e. Total energy reduction in the aggregate and broken down per program	Duff Exhibit 1
(iii)	f. Discussion of findings and results of programs	Testimony of Tim Duff and Duff Exhibit 6
(iii)	g. Evaluations of event-based programs	Duff Exhibit 5
(iii)	h. Comparison of impact estimates from previous year and explanation of significant differences	Testimony of Tim Duff and Duff Exhibit 6

(iv)	Determination of utility incentives	Testimony of Kimberly McGee & McGee Exhibit 1
(v)	Actual revenues from DSM/EE and DSM/EE EMF riders	McGee Exhibit 3
(vi)	Proposed Rider 4	Testimony of Kimberly McGee & McGee Exhibit 1
(vii)	Projected NC sales for customers opting out of measures	McGee Exhibit 5
(viii)	Supporting work papers	CD accompanying filing

1

III. PORTFOLIO OVERVIEW

2 **Q. WHAT ARE DUKE ENERGY CAROLINAS' CURRENT EE AND DSM**
3 **PROGRAMS?**

4 A. The Company has two interruptible programs for non-residential customers,
5 Interruptible Service ("IS") and Standby Generation ("SG") that are accounted
6 for outside of the modified save-a-watt mechanism approved by the
7 Commission in Docket No. E-7, Sub 831. Aside from IS and SG, the
8 following DSM and EE programs have been implemented by the Company in
9 its North Carolina service territory.

10 **RESIDENTIAL CUSTOMER PROGRAMS**

- 11 • Residential Energy Assessments
- 12 • Residential Smart Saver[®] Programs
- 13 • Low Income Energy Efficiency and Weatherization Assistance
14 Program
- 15 • Energy Efficiency Education Program for Schools
- 16 • My Home Energy Report
- 17 • Residential Retrofit Pilot Program¹

¹ This pilot program was not commercialized.

- 1 • Low Income Neighborhood Program
- 2 • Appliance Recycling Program
- 3 • Power Manager

4 **NON-RESIDENTIAL CUSTOMER PROGRAMS**

- 5 • Non-Residential Energy Assessments
- 6 • Non-Residential Smart Saver[®] Program
- 7 • Smart Energy Now Pilot
- 8 • PowerShare[®]

9 **Q. ARE THESE SUBSTANTIVELY THE SAME PROGRAMS DUKE**
10 **ENERGY CAROLINAS RECEIVED APPROVAL FOR IN DOCKET**
11 **NO. E-7, SUB 831?**

12 A. Yes. While it is substantially the same portfolio of programs that were
13 approved in Docket No. E-7, Sub 831, the Company has made various
14 changes and measure additions to the existing programs, which are detailed
15 below. The Company has also added three new programs which were
16 approved by the Commission in 2012.

17 **Q. PLEASE DESCRIBE THE THREE NEW PROGRAMS THAT WERE**
18 **APPROVED AND ADDED TO THE COMPANY'S PORTFOLIO OF**
19 **PROGRAMS SINCE THE COMPANY'S LAST UPDATE.**

20 A. On February 22, 2012, in Docket No. E-7, Sub 1004, Duke Energy Carolinas
21 filed its application for approval of the Residential Low-Income
22 Neighborhood Program, which offers customers within targeted
23 neighborhoods (50% of residence at or below 200% of poverty level) an

1 energy assessment and a comprehensive package of easy to install EE
2 measures. These directly installed EE measures may include, but are not
3 limited to the following: energy efficient lighting, minor air infiltration
4 reduction, hot water conservation measures, and HVAC filters. While the
5 addition of the Residential Neighborhood Low-Income Program was approved
6 by the Commission on June 19, 2012, due to unforeseen issues in vendor
7 selection process, the program was not launched and offered to customers in
8 2012.

9 Also on February 22, 2012, in Docket No. E-7, Sub 1005, the
10 Company filed its application for approval of the Residential Appliance
11 Recycling Program, which is designed to achieve energy savings by
12 permanently removing, retiring and recycling in an environmentally safe
13 manner eligible operating appliances. The program will pay customers an
14 incentive to turn in and recycle up to two operational appliances, including,
15 without limitation, refrigerators and freezers, per year. The program was
16 approved by the Commission on July 17, 2012 and was successfully launched
17 in the Duke Energy Carolinas service territory in the fall of 2012.

18 The final program added by the Company in 2012 was the My Home
19 Energy Report Program ("MyHER"). Based on the success and impacts of a
20 pilot run of this program in South Carolina, on June 7, 2012, in Docket No. E-
21 7, Sub 1015, the Company filed its application to add MyHER to its portfolio
22 of programs offered in North Carolina. MyHER is an EE program that
23 utilizes a personalized report with easy-to-read charts and visuals that

1 illustrate how a customer's home performed in the last month, and how it
2 trended over time as compared to a peer group of homes of similar size, age,
3 type of heating fuel and geography. The report utilizes social motivation by
4 establishing a value for both an "Average Home" and an "Energy Efficient
5 Home" within the peer group. The report then capitalizes on the engaged and
6 motivated customer by providing targeted EE tips and actionable ideas to
7 improve the efficiency of their home. The report recommendations are
8 relevant to specific customers based on analysis of usage patterns, housing
9 stock and available demographic data. The Commission approved MyHER
10 on September 11, 2012, and the Company has received a great deal of positive
11 feedback from customers after the Company began mailing reports to
12 customers in the 4th Quarter of 2012.

13 **Q. PLEASE DISCUSS THE PROGRAM MODIFICATIONS THAT HAVE**
14 **BEEN MADE SINCE THE COMPANY'S LAST UPDATE FILING.**

15 A. The Company made modifications to the existing programs in its portfolio in
16 two manners during 2012. First, prior to the Commission's July 16, 2012
17 approval of the Program Flexibility Guidelines as discussed below, the
18 Company filed two separate applications to modify existing residential
19 programs originally established and approved in Docket No. E-7, Sub 831.
20 On February 21, 2012, Duke Energy Carolinas filed its application to revise
21 its Power Manager Program to remove the \$35 customer fee associated with
22 the necessary load control wiring, in order to increase customer participation.
23 The Commission approved the modification on March 27, 2012. The second

1 application for modification pertained the addition of the “Tune and Seal
2 Program (Measures)” to the existing Residential Smart Saver Program. The
3 Company’s February 22, 2012 application sought to add five measures that
4 complement its existing efficient air conditioner and heat pump incentives and
5 was approved by the Commission on August 28, 2012.

6 The second manner by which the Company modified its existing
7 portfolio of programs was through leveraging the Program Flexibility
8 Guidelines. Pursuant to the Decretal Paragraph No. 5 in the Commission’s
9 November 8, 2011 *Order Approving DSM/EE Rider and Requiring Filing of*
10 *Proposed Customer Notice* in Docket No. E-7, Sub 979 (“Rider 3 Order”), the
11 Company along with Southern Alliance for Clean Energy (“SACE”) and the
12 Public Staff filed a Joint Proposal regarding the Commission approval of
13 program modifications in Docket No. E-7, Sub 831. The Commission
14 approved the Joint Proposal in its July 16, 2012 *Order Adopting Program*
15 *Flexibility Guidelines* and established important clarity regarding the
16 following:

- 17 • Program changes that should require regulatory approval by the
18 Commission prior to implementation;
- 19 • Program changes that should not require Commission approval but
20 should require advance notice be filed with the Commission prior to
21 making such program changes; and

- 1 • Program changes that simply require inclusion in a quarterly report
2 that will notify the Commission of all program changes made without
3 Commission approval or advance notice.

4 On October 15, 2012, Duke Energy Carolinas utilized the Program
5 Flexibility Guidelines and filed the following Advanced Notice Program
6 Modifications Reporting Templates in Docket No. E-7, Sub 831: (1) a
7 template for the addition of specialty bulb measures to the Residential Smart
8 Saver Program; and (2) a template for the addition of 33 new measures to the
9 Non-Residential Smart Saver Program. No party filed comments with respect
10 to the modifications, so the modifications became effective on December 1,
11 2012.

12 **Q. HOW WILL THE REVENUE REQUIREMENTS FROM THESE**
13 **PROGRAMS BE ACCOUNTED FOR IN RIDER 5?**

14 A. The impacts from the various program modifications are captured in the
15 Vintage 3 true-up component of Rider 5. The nominal avoided cost benefits
16 from any participation in 2012 associated with any of the modifications or
17 program additions also will be captured in the Vintage 3 true-up component of
18 Rider 5. The projected net lost revenues in 2012 and 2013 associated with the
19 2012 participation in the program modifications and/or additions and impacts
20 are also reflected in the calculation of Rider 5.

21 **IV. EE AND DSM PROGRAM RESULTS TO DATE**

1 **Q. HOW MUCH ENERGY, CAPACITY AND AVOIDED COSTS WERE**
2 **SAVED AS A RESULT OF THE COMPANY'S EE AND DSM**
3 **PROGRAMS DURING VINTAGE 3?**

4 A. During Vintage 3, Duke Energy Carolinas' EE and DSM programs delivered
5 nearly 490,000 kWh of energy savings and 712 MW of capacity savings,
6 which produced nominal avoided cost savings of over \$250 million.

7 **Q. HOW MUCH ENERGY, CAPACITY AND AVOIDED COSTS HAVE**
8 **BEEN SAVED AS A RESULT OF THESE PROGRAMS SINCE THE**
9 **BEGINNING OF THE SAVE-A-WATT PILOT?**

10 A. Since receiving approval for the save-a-watt pilot, the Company through its
11 EE and DSM programs has generated over 1,550 GWh of energy reductions
12 and nearly 840 MW of capacity reductions. These programs have also
13 generated over \$690 million in nominal avoided cost benefits for Duke
14 Energy Carolinas' customers.

15 **Q. HOW DO THESE RESULTS COMPARE WITH THE**
16 **PERFORMANCE TARGETS IN DOCKET NO. E-7, SUB 831?**

17 A. During the first three vintage years of the modified save-a-watt pilot, the
18 actual nominal avoided cost benefits generated by these programs are over
19 150% of the target to achieve shown in Exhibit B to the Agreement and Joint
20 Stipulation of Settlement between Duke Energy Carolinas, the Public Staff,
21 SACE, Environmental Defense Fund, Natural Resources Defense Council,
22 and the Southern Environmental Law Center filed June 12, 2009 in Docket
23 No. E-7, Sub 831. Similarly, capacity impacts are nearly 115% of the original

1 target, and energy impacts are over 170% of the original target. However, the
2 Company understands the economy, which affects customer income available
3 for efficiency upgrades, and changing codes and standards may greatly affect
4 Duke Energy Carolinas' ability to meet or exceed future targets. In fact, while
5 the Company is exceedingly pleased with its 2012 accomplishments, it is
6 important to note that its achievements were actually less than what it
7 achieved in 2010 and 2011.

8 **Q. DOES THE COMPANY EXPECT HIGHER-THAN-INITIALLY-**
9 **EXPECTED RESULTS TO CONTINUE IN LIGHT OF INCREASING**
10 **BUILDING CODES AND EFFICIENCY STANDARDS?**

11 A. No. While Duke Energy Carolinas will continue to develop and offer new EE
12 programs, the changes to building codes and efficiency standards for
13 appliances and lighting, as well as market saturation, will reduce the impact or
14 potentially eliminate some of the most cost-effective EE measures from the
15 Company's current portfolio. For example, higher efficiency lighting over
16 time will gradually become incorporated into the baseline standard beginning
17 in late 2012, which going forward will likely diminish the impacts that CFLs
18 will contribute to the energy savings attributable to many of the Company's
19 most successful programs to date. The Company will need to continually add
20 new measures, innovate its program design, and introduce new programs and
21 measures in order to fill the performance gaps. For example, on October 15,
22 2012, the Company, utilizing the recently approved Program Flexibility
23 Guidelines, filed an Advanced Notification Template that included the

1 addition of a number of specialty lighting measures. The addition of these
2 lighting measures, many of which target sockets that its current residential
3 lighting program CFLs do not, will drive additional lighting efficiency within
4 the residential market.

5 **Q. HAVE ANY PROGRAMS SIGNIFICANTLY OUT-PERFORMED**
6 **RELATIVE TO THEIR ORIGINAL ESTIMATES?**

7 A. Yes. The Company's portfolio continues to see the majority of its impacts
8 delivered from lighting measures in both the residential and non-residential
9 markets. For this reason, both the Residential Smart Saver® Program and the
10 Non-Residential Smart Saver® Program have seen elevated participation and
11 customers adopting measures at much higher rates than originally anticipated.

12 **Q. HAVE ANY PROGRAMS SIGNIFICANTLY UNDERPERFORMED**
13 **RELATIVE TO THEIR ORIGINAL ESTIMATES?**

14 A. Yes, the same two programs that substantially underperformed during Vintage
15 1 and Vintage 2 continued to underperform during Vintage 3. The Low
16 Income Energy Efficiency and Weatherization Assistance Program continued
17 to underperform in 2012 primarily due to the American Reinvestment and
18 Recovery Act related funding provided by the federal government that has
19 supplanted the Company's original program objectives. As stimulus funding
20 ran out in late 2012, Duke Energy Carolinas began efforts to support its Low
21 Income Energy Efficiency and Weatherization Assistance Program ramping
22 back up in 2013.

1 The Energy Efficiency Education Program for Schools also continued
2 to struggle in 2012 versus its original as-filed targets, but saw a dramatic
3 improvement versus its performance in 2010 and 2011 due to the
4 modifications made to the program in late 2011. Due to these continued
5 struggles of its program vendor in 2010 and 2011, the Company switched to
6 the National Theatre Company as the program vendor, which has allowed it to
7 bring the program to market in a new way. Rather than delivering the
8 curriculum to students in the traditional classroom setting, the new vendor
9 puts on a live theatrical performance at a school assembly. This delivery
10 approach is designed to be more engaging and to make learning about saving
11 energy more fun for the students and has been very well received across the
12 service territory by faculty, students, and parents. In 2012, Duke Energy
13 Carolinas saw nearly an 1,100% increase in the EE impacts achieved through
14 the program versus the results achieved in 2011.

15 **V. RIDER IMPACTS**

16 **Q. HAVE THE PARTICIPATION RESULTS AFFECTED THE VINTAGE**
17 **3 EXPERIENCE MODIFICATION FACTOR?**

18 **A.** Yes. The Experience Modification Factor (“EMF”) in Rider 5 accounts for
19 changes to actual participation relative to the forecasted participation levels
20 utilized in the Company’s Vintage 3 Rider EE. As the Company receives
21 actual participation information, Duke Energy Carolinas is able to update
22 participation-driven actual avoided cost benefits and the net lost revenues
23 derived from its EE and DSM programs. For example, as mentioned above,

1 the Low Income Energy Efficiency and Weatherization Assistance Program
2 and the Energy Efficiency Education Program for Schools have
3 underperformed relative to their original participation targets. As such, their
4 portions of the EMF will be reduced to reflect lower-than-anticipated
5 participation. On the other hand, the Company saw higher-than-expected
6 participation in its Non-Residential Smart \$aver® Custom Program and the
7 CFL component of the Residential Smart \$aver® Program. These results will
8 also be included in the Vintage 3 EMF to reflect actual participation.

9 **Q. HOW ARE THE RESULTS OF EVALUATION, MEASUREMENT**
10 **AND VERIFICATION APPLIED TO THE COMPANY'S EE**
11 **PROGRAMS?**

12 A. As further explained in Witness Ossege's testimony, Evaluation,
13 Measurement, and Verification ("EM&V") is a comprehensive assessment
14 and data collection methodology utilized by the Company to determine the
15 achieved load reductions, actual free ridership, and the effectiveness of
16 program design for each measure or program. Pursuant to the agreement
17 reached by the Company, SACE and the Public Staff and approved by the
18 Commission in the Rider 3 Order ("EM&V Agreement"), for all EE
19 programs, with the exception of Non-Residential Smart\$aver Custom Rebate
20 Program and Low Income Energy Efficiency and Weatherization Assistance
21 Program, EM&V results shall be applied retrospectively to the beginning of
22 the program offering. For the purposes of the vintage true-ups, these initial
23 EM&V results will be considered actual results for a program until the next

1 EM&V results are received. The new EM&V results will then be considered
2 actual results going forward and applied prospectively for the purposes of
3 truing up vintages from the first day of the month immediately following the
4 month in which the study participation sample for the EM&V was completed.
5 This EM&V will then continue to apply and be considered actual results until
6 it is superseded by new EM&V results, if any.

7 For all new programs and pilots, the Company will follow a consistent
8 methodology, meaning that initial estimates of impacts will be used until
9 Duke Energy Carolinas has valid EM&V results, which will then be applied
10 back retrospectively to the beginning of the offering and will be considered
11 actual results until a second EM&V is performed. The Company believes that
12 since the energy saving impacts underlying MyHER are based on the EM&V
13 results from the pilot conducted in the South Carolina region of the Duke
14 Energy Carolinas' service territory, the next EM&V will only need to apply
15 back to the first day of the month after the sample was completed.

16

1 **Q. HOW WILL EM&V BE INCORPORATED INTO THE VINTAGE 3**
2 **TRUE-UP COMPONENT OF RIDER 5?**

3 A. All of the final EM&V results that have been received by the Company as of
4 December 31, 2012 have been applied prospectively from the first day of the
5 month immediately following the month in which the study participation
6 sample for the EM&V was completed in accordance with the EM&V
7 Agreement. So, for any program for which the Company has received EM&V
8 results, the per participant impact applied to the projected program
9 participation in Vintage 4 is based upon the actual EM&V results that have
10 been received.

11 **Q. PLEASE DESCRIBE HOW FOUND REVENUES WERE**
12 **CALCULATED.**

13 A. Consistent with the "Decision Tree" found in Appendix A of the
14 Commission's February 8, 2011 order in Docket No. E-7, Sub 831, possible
15 found revenue activities were identified, categorized, and netted against the
16 net lost revenues created by the Company's EE programs. Found revenues
17 may result from activities that directly or indirectly result in an increase in
18 customer demand or energy consumption within Duke Energy Carolinas'
19 service territory. However, load-building activities such as these would not be
20 considered found revenues per se if they (1) would have occurred regardless
21 of the Company's activity, (2) were a result of a Commission-approved
22 economic development activity not determined to produce found revenues, or
23 (3) were part of an unsolicited request for Duke Energy Carolinas to engage in

1 an activity that supports efforts to grow the economy. On the other hand,
2 found revenues would occur for load growth that did not fall into the previous
3 categories but was directly or indirectly a result of Duke Energy Carolinas'
4 activities. Additionally, the \$10,000 scrivener's error in the 2010 Vintage
5 Year 1 Found Residential Revenues set forth in Duff Exhibit 2 in the
6 Company's Rider EE application in Docket No. E-7, Sub 1001 has been
7 corrected in this year's calculation of found revenue. Based on the results of
8 this work, all potential found revenue-related activities are identified and
9 categorized in Duff Exhibit 3.

10 **Q. PLEASE DESCRIBE HOW THE COMPANY WORKED WITH THE**
11 **PUBLIC STAFF AND SACE TO IMPROVE THE FORMAT USED TO**
12 **REPORT THE PERFORMANCE OF THE DSM AND EE MEASURES,**
13 **PROGRAMS, AND TOTAL PORTFOLIO.**

14 A. In response to the Commission's *Order Approving DSM/EE Rider and*
15 *Requiring Filing of Customer Notice* issued in Docket No. E-7, Sub 1001, in
16 which the Commission directed the Company to work with the Public Staff
17 and SACE to improve the format used to report the performance of the
18 Company's DSM and EE measures, programs and total portfolio, the
19 Company developed a template to be included in its annual Rider EE filings
20 that would create more transparency regarding what factors were driving the
21 variances between projected program performance and actual program
22 performance. The Company shared the template with the Public Staff and
23 SACE and has incorporated their suggested revisions. After working through

1 a number of iterations of the variance explanation template, the Company,
2 Public Staff and SACE reached agreement on a new exhibit to be included in
3 the Company's annual filing Rider EE filing – Duff Exhibit 8.

4 **Q. HAS THE OPT-OUT OF NON-RESIDENTIAL CUSTOMERS**
5 **AFFECTED THE RESULTS FROM THE PORTFOLIO OF**
6 **APPROVED PROGRAMS?**

7 A. Yes, the opt-out of qualifying non-residential customers has had a negative
8 effect of Duke Energy Carolinas' overall non-residential impacts. For
9 Vintage 3, the Company had 1,028 eligible customer accounts opt out of
10 participating in Duke Energy Carolinas' non-residential portfolio of EE
11 programs. While this represents only slightly over 10.5% of eligible customer
12 accounts, these same customer accounts represent nearly 44% of the load for
13 all eligible customers. Essentially, this means that Duke Energy Carolinas can
14 only deliver the efficiency benefits associated with its non-residential
15 programs to only slightly more than 55% of its non-residential customers.

16 **Q. WHAT HAS THE COMPANY DONE TO ENCOURAGE NON-**
17 **RESIDENTIAL CUSTOMERS TO OPT-IN TO ITS PROGRAMS?**

18 A. Duke Energy Carolinas continues to explore ways to make its non-residential
19 programs more attractive to customers and hence reduce the number of
20 customers that choose to opt out. The Company evaluates a number of ways
21 to make the improvements, whether it is through improving the delivery and
22 administration of the program, or by adding new measures that incorporate a
23 wider variety of energy efficient technologies. The Company has worked to

1 educate vendors, trade-allies, and suppliers to help them incorporate
2 incentives from EE programs into their offers for customers. The Company
3 has also improved its outreach activities, using its account managers, website
4 portal, email, and traditional mail to notify customers of energy-saving
5 opportunities. Finally, as previously mentioned, in 2012, Duke Energy
6 Carolinas added over 30 new measures to the prescriptive component of its
7 Non-Residential Smart Saver Program through the Advanced Notification
8 Template under the Program Flexibility Guidelines. The Company believes
9 that on an on-going basis, the Program Flexibility Guidelines will enhance its
10 ability to respond to changes in the non-residential market and the
11 introduction of new technologies in a timelier manner.

12 **VI. CONCLUSION**

13 **Q. DOES THIS CONCLUDE YOUR PRE-FILED DIRECT TESTIMONY?**

14 **A. Yes.**

Duke Energy Carolinas
Actuals for June 1, 2009 to December 31, 2009
Docket Number E-7, Sub 1031
Load Impacts and Avoided Cost Revenue Requirements by Program

	A	B	C	D	E
	System kW Reduction - Summer Peak	System Energy Reduction (kWh)	System Avoided Cost Revenue Requirement	NC Retail kWh Sales Allocation Factor (McGee Exhibit 5, Pg. 1)	NC Residential Avoided Costs A * B
Residential Programs					
EE Programs (at 50% Avoided Cost)					
1 Appliance Recycling	-	-	\$ -	73.0077318%	\$ -
2 Residential Energy Assessments	1,057	8,369,462	\$ 1,106,481	73.0077318%	\$ 807,817
3 Smart Saver® for Residential Customers	1,592	12,547,819	\$ 1,940,744	73.0077318%	\$ 1,416,893
4 Low Income Energy Efficiency and Weatherization Assistance	143	1,354,096	\$ 141,337	73.0077318%	\$ 103,187
5 Energy Efficiency Education Program for Schools	56	303,763	\$ 55,373	73.0077318%	\$ 40,427
6 Residential Retrofit Pilot	-	-	\$ -	73.0077318%	\$ -
7 Home Energy Comparison Report (My Home Energy Report)	-	-	\$ -	73.0077318%	\$ -
8 Total for Residential Conservation Programs	2,849	22,575,141	\$ 3,243,936	73.0077318%	\$ 2,368,324
9 Total DSM Programs (at 75% Avoided Cost)					
	116,172	-	\$ 4,655,124	NC Residential Peak Demand Allocation Factor (McGee Exhibit 5, Pg. 1) 33.9010659%	A9 * B9 \$ 1,578,137
Non-Residential Programs					
EE Programs (at 50% Avoided Cost)					
10 Smart Saver® for Non-Residential Customers Lighting	5,267	28,004,505	\$ 5,247,545	73.0077318%	\$ 3,831,113
11 Smart Saver® for Non-Residential Customers Motors	124	624,404	\$ 183,846	73.0077318%	\$ 134,222
12 Smart Saver® for Non-Residential Customers - Other Prescriptive (Process Equipment)	-	-	\$ -	73.0077318%	\$ -
13 Smart Saver® for Non-Residential Customers - Energy Star Food Service Products	46	257,738	\$ 67,096	73.0077318%	\$ 48,985
14 Smart Saver® for Non-Residential Customers - HVAC	267	765,127	\$ 295,533	73.0077318%	\$ 215,762
15 Smart Saver® for Non-Residential Customers - Custom Rebate	19	232,797	\$ 30,165	73.0077318%	\$ 22,023
16 Smart Energy Now	-	-	\$ -	73.0077318%	\$ -
17 Total for Non-Residential Conservation Programs	5,724	29,884,571	\$ 5,824,184	73.0077318%	\$ 4,252,105
18 Total DSM Programs (at 75% Avoided Cost)					
	116,172	-	\$ 4,655,124	NC Non-Residential Peak Demand Allocation Factor (McGee Exhibit 5, Pg. 1) 39.9179344%	A18 * B18 \$ 1,858,230
Total DSM Program Breakdown					
19 Power Manager (Residential)	57,494	-	\$ 3,082,269	NC Retail Peak Demand Allocation Factor (McGee Exhibit 5, Pg. 1)	A21 * B21
20 Power Share (Non-Residential)	58,678	-	\$ 1,572,855		
21 Total DSM	116,172	-	\$ 4,655,124	73.8190004%	\$ 3,436,366

(1) Total System DSM programs allocated to Residential and Non-Residential based on contribution to retail system peak
Note: Schedule may not foot due to rounding

Duke Energy Carolinas
Actuals for January 1, 2010 to December 31, 2010
Docket Number E-7, Sub 1031
Load Impacts and Avoided Cost Revenue Requirements by Program

	A	B	C		
	System kW Reduction - Summer Peak	System Energy Reduction (kWh)	System Avoided Cost Revenue Requirement		
			NC kWh Sales Allocation Factor (McGee Exhibit 5, pg. 2)		
			NC Residential Avoided Costs		
			A * B		
Residential Programs					
EE Programs (at 50% Avoided Cost)					
1 Appliance Recycling	1,563	11,178,033	\$ 1,549,012	72.7072722%	\$ 1,126,244
2 Residential Energy Assessments	41,497	381,777,103	\$ 42,560,548	72.7072722%	\$ 30,944,614
3 Smart Saver® for Residential Customers	599	5,663,263	\$ 591,118	72.7072722%	\$ 429,786
4 Low Income Energy Efficiency and Weatherization Assistance	469	2,526,416	\$ 460,540	72.7072722%	\$ 334,846
5 Energy Efficiency Education Program for Schools			\$	72.7072722%	\$
6 Residential Retrofit Pilot	159	854,645	\$ 24,503	72.7072722%	\$ 17,816
7 Home Energy Comparison Report (My Home Energy Report)			\$		\$
8 Total for Residential Conservation Programs	44,285	401,999,461	\$ 45,185,722		\$ 32,853,806
				NC Residential Peak Demand Allocation Factor (McGee Exhibit 5, pg. 2)	A9 * B9
9 Total DSM Programs (at 75% Avoided Costs)	438,636		\$ 23,515,262	34.4404513%	\$ 8,098,762
					NC Non-Residential Avoided Costs
					A * B
Non-Residential Programs					
EE Programs (at 50% Avoided Cost)					
10 Smart Saver® for Non-Residential Customers Lighting	13,466	68,411,677	\$ 13,710,093	72.7072722%	\$ 9,968,234
11 Smart Saver® for Non-Residential Customers Motors	533	2,724,749	\$ 798,480	72.7072722%	\$ 580,553
12 Smart Saver® for Non-Residential Customers - Other Prescriptive (Process Equipment)	0	380	\$ 44	72.7072722%	\$ 32
13 Smart Saver® for Non-Residential Customers - Energy Star Food Service Products	155	788,310	\$ 191,588	72.7072722%	\$ 139,298
14 Smart Saver® for Non-Residential Customers - HVAC	1,586	3,964,553	\$ 1,734,583	72.7072722%	\$ 1,261,168
15 Smart Saver® for Non-Residential Customers - Custom Rebate	2,716	21,205,380	\$ 3,608,163	72.7072722%	\$ 2,623,397
16 Smart Energy Now			\$	72.7072722%	\$
17 Total for Non-Residential Conservation Programs	18,456	97,095,050	\$ 20,042,949		\$ 14,572,682
				NC Non-Residential Peak Demand Allocation Factor (McGee Exhibit 5, pg. 2)	A18 * B18
18 Total DSM Programs (at 75% Avoided Cost)	438,636		\$ 23,515,262	40.3489176%	\$ 9,488,153
					NC Retail Peak Demand Allocation Factor (McGee Exhibit 5, pg. 2)
					A21 * B21
Total DSM Program Breakdown					
19 Power Manager (Residential)	228,421		\$ 12,245,662		
20 Power Share (Non-Residential)	210,215		\$ 11,269,600		
21 Total DSM	438,636		\$ 23,515,262	74.7893638%	\$ 17,586,915

(1) Total System DSM programs allocated to Residential and Non-Residential based on contribution to retail system peak
Note: Schedule may not foot due to rounding

Duke Energy Carolinas
Actuals for January 1, 2011 to December 31, 2011
Docket Number E-7, Sub 1031
Load Impacts and Avoided Cost Revenue Requirements by Program

	A	B	C
			NC Residential Avoided Costs
			A * B
Residential Programs	System kW Reduction - Summer Peak	System Energy Reduction (kWh)	System Avoided Cost Revenue Requirement
EE Programs (at 50% Avoided Cost)			NC kWh Sales Allocation Factor (McGee Exhibit 5, pg. 3)
1 Appliance Recycling			72.6972151%
2 Residential Energy Assessments	1,306	9,227,946	\$
3 Smart Saver® for Residential Customers	39,712	367,409,449	\$ 1,314,136
4 Low Income Energy Efficiency and Weatherization Assistance	52	488,949	\$ 40,319,118
5 Energy Efficiency Education Program for Schools	262	1,413,208	\$ 50,782
6 Residential Retrofit Pilot	21	126,564	\$ 265,292
7 Home Energy Comparison Report (My Home Energy Report)	66	356,218	\$ 40,936
8 Total for Residential Conservation Programs	41,419	379,022,334	\$ 30,711
			72.6972151%
			\$ 22,326
			\$ 30,548,085
			NC Residential Peak Demand Allocation Factor (McGee Exhibit 5, pg. 3)
			A9 * B9
9 Total DSM Programs (at 75% Avoided Costs)	548,335		\$ 30,131,132
			32.2293181%
			\$ 9,711,058
			NC Non-Residential Avoided Costs
			A * B
Non-Residential Programs	System kW Reduction - Summer Peak	System Energy Reduction (kWh)	System Avoided Cost Revenue Requirement
EE Programs (at 50% Avoided Cost)			NC kWh Sales Allocation Factor (McGee Exhibit 5, pg. 3)
10 Smart Saver® for Non-Residential Customers Lighting	11,329	64,190,217	\$ 13,497,639
11 Smart Saver® for Non-Residential Customers Motors	1,107	5,750,908	\$ 1,286,403
12 Smart Saver® for Non-Residential Customers - Other Prescriptive (Process Equipment)	82	503,823	\$ 54,884
13 Smart Saver® for Non-Residential Customers - Energy Star Food Service Products	184	1,012,402	\$ 263,359
14 Smart Saver® for Non-Residential Customers - HVAC	1,869	4,987,231	\$ 2,094,930
15 Smart Saver® for Non-Residential Customers - Custom Rebate	6,585	55,974,704	\$ 11,605,896
16 Smart Energy Now	1,344	7,159,090	\$ 825,610
17 Total for Non-Residential Conservation Programs	22,500	139,578,375	\$ 29,628,719
			72.6972151%
			\$ 9,812,407
			\$ 935,179
			\$ 39,899
			\$ 191,454
			\$ 1,522,956
			\$ 8,437,163
			\$ 600,195
			\$ 21,539,254
			NC Non-Residential Peak Demand Allocation Factor (McGee Exhibit 5, pg. 3)
			A18 * B18
18 Total DSM Programs (at 75% Avoided Cost)	548,335		\$ 30,131,132
			42.2350050%
			\$ 12,725,685
			NC Retail Peak Demand Allocation Factor (McGee Exhibit 5, pg. 3)
			A21 * B21
Total DSM Program Breakdown			
19 Power Manager (Residential)	226,935		\$ 12,470,132
20 Power Share (Non-Residential)	321,400		17,661,000
21 Total DSM	548,335		\$ 30,131,132
			74.4643230%
			\$ 22,436,943

(1) Total System DSM programs allocated to Residential and Non-Residential based on contribution to retail system peak
Note: Schedule may not foot due to rounding

Duke Energy Carolinas
Actuals for January 1, 2012 to December 31, 2012
Docket Number E-7, Sub 1031
Load Impacts and Avoided Cost Revenue Requirements by Program

	A	B	C		
	System kW - Summer Peak	System Energy Reduction (kWh)	System Avoided Cost Revenue Requirement		
			NC kWh Sales Allocation Factor (McGee Exhibit 5, pg. 4)		
			NC Residential Avoided Costs A * B		
Residential Programs					
EE Programs (at 50% Avoided Cost)					
1 Appliance Recycling	366	1,971,543	\$ 389,649	72.7194575%	\$ 283,351
2 Residential Energy Assessments	1,376	9,499,733	\$ 1,453,167	72.7194575%	\$ 1,056,735
3 Smart Saver® for Residential Customers	24,409	224,983,046	\$ 26,147,441	72.7194575%	\$ 19,014,277
4 Low Income Energy Efficiency and Weatherization Assistance			\$	72.7194575%	\$
5 Energy Efficiency Education Program for Schools	1,463	8,963,453	\$ 1,771,508	72.7194575%	\$ 1,288,231
6 Residential Retrofit Pilot	47	283,678	\$ 94,987	72.7194575%	\$ 69,074
7 Home Energy Comparison Report (My Home Energy Report)	10,461	49,339,464	\$ 1,428,665	72.7194575%	\$ 1,038,918
8 Total for Residential Conservation Programs	38,322	295,040,918	\$ 31,285,416		\$ 22,750,585
				NC Residential Peak Demand Allocation Factor (McGee Exhibit 5, pg. 4)	A8 * B9
9 Total DSM Programs (at 75% Avoided Cost)	645,443		\$ 36,353,911	34.8388691%	\$ 12,665,291
					NC Non-Residential Avoided Costs
					A * B
Non-Residential Programs					
EE Programs (at 50% Avoided Cost)					
10 Smart Saver® for Non-Residential Customers Lighting	12,076	68,918,024	\$ 14,946,041	72.7194575%	\$ 10,848,680
11 Smart Saver® for Non-Residential Customers Motors	1,132	5,967,650	\$ 1,386,295	72.7194575%	\$ 1,008,106
12 Smart Saver® for Non-Residential Customers - Other Prescriptive (Process Equipment)			\$	72.7194575%	\$
13 Smart Saver® for Non-Residential Customers - Energy Star Food Service Products	368	1,950,854	\$ 513,211	72.7194575%	\$ 373,205
14 Smart Saver® for Non-Residential Customers - HVAC	1,716	4,120,481	\$ 2,004,592	72.7194575%	\$ 1,457,728
15 Smart Saver® for Non-Residential Customers - Custom Rebate	15,371	113,380,706	\$ 24,480,159	72.7194575%	\$ 17,801,839
16 Smart Energy Now	775	4,127,229	\$ 488,200	72.7194575%	\$ 355,016
17 Total for Non-Residential Conservation Programs	30,661	194,337,715	\$ 43,330,298		\$ 31,864,574
				NC Non-Residential Peak Demand Allocation Factor (McGee Exhibit 5, pg. 4)	A18 * B18
18 Total DSM Programs (at 75% Avoided Cost)	645,443		\$ 36,333,911	39.8808428%	\$ 14,498,246
					NC Retail Peak Demand Allocation Factor (McGee Exhibit 5, pg.4)
					A21 * B21
Total DSM Program Breakdown					
19 Power Manager (Residential)	268,706		\$ 15,134,607		
20 Power Share (Non-Residential)	376,736		\$ 21,219,303		
21 Total DSM	645,443		\$ 36,353,911	74.7197120%	\$ 27,163,537

(1) Total System DSM programs allocated to Residential and Non-Residential based on contribution to retail system peak
Note: Schedule may not foot due to rounding

Duke Energy Carolinas
For the Period June 1, 2009 - December 31, 2014
DocId: Number E-7, Sub 1031
North Carolina Net Lost Revenues Summary

Vintage 1	Year 1 and Year 2							Total
	2009	2010	2011	1 Mth 2012	2012	2013	2014 ^{est}	
Residential								
1 Appliances Recycling	-	-	-	-	-	-	-	-
2 Residential Energy Assessments	-	-	-	-	-	-	-	-
3 Smart Saver [®] for Residential Customers	44,297	669,511	752,197	66,386	-	-	-	1,532,391
4 Low Income Energy Efficiency and Weatherization Assistance	92,993	5,078,454	15,613,579	1,378,657	-	-	-	22,158,683
5 Energy Efficiency Education Program for Schools	8,111	184,426	298,617	26,374	-	-	-	517,729
6 Residential Retrofit Pilot	980	52,034	109,867	9,700	-	-	-	172,582
7 My Home Energy Report	-	-	-	-	-	-	-	-
8 Total Lost Revenues	146,381	5,979,825	16,774,260	1,481,117	-	-	-	24,381,583
9 Found Residential Revenues *	19,544	103,665	149,220	12,435	-	-	-	283,864
10 Net Lost Residential Revenues	127,837	5,876,160	16,625,040	1,468,682	-	-	-	24,097,519
Non-Residential								
11 Smart Saver [®] for Non-Residential Customers Lighting	267,995	1,568,968	2,140,019	179,572	-	-	-	4,156,555
12 Smart Saver [®] for Non-Residential Customers Motors	1,508	34,581	47,849	4,389	-	-	-	88,327
13 Smart Saver [®] for Non-Residential Customers - Other Prescriptive (Process Equipment)	-	4	10	1	-	-	-	15
14 Smart Saver [®] for Non-Residential Customers - Energy Star Food Service Products	1,873	24,816	31,396	2,792	-	-	-	60,377
15 Smart Saver [®] for Non-Residential Customers - HVAC	4,441	61,038	114,704	10,212	-	-	-	190,394
16 Smart Saver [®] for Non-Residential Customers - Custom Rebate	170	129,797	423,378	38,673	-	-	-	592,018
17 Smart Energy Now	-	-	-	-	-	-	-	-
18 Total Lost Revenues	275,987	1,818,705	2,757,356	235,639	-	-	-	5,087,686
19 Found Non-Residential Revenues *	196,302	1,171,619	1,621,460	135,122	-	-	-	3,124,503
20 Net Lost Non-Residential Revenues	79,685	647,086	1,135,896	100,517	-	-	-	1,963,183
Vintage 2								
Residential								
21 Appliances Recycling	-	-	-	-	-	-	-	-
22 Residential Energy Assessments	-	-	-	-	-	-	-	-
23 Smart Saver [®] for Residential Customers	-	-	189,106	-	418,418	-	-	607,524
24 Low Income Energy Efficiency and Weatherization Assistance	-	-	7,682,998	-	17,639,492	-	-	24,722,478
25 Energy Efficiency Education Program for Schools	-	-	8,604	-	25,327	-	-	33,931
26 Residential Retrofit Pilot	-	-	26,046	-	54,110	-	-	80,156
27 My Home Energy Report	-	-	823	-	6,599	-	-	7,422
28 Total Lost Revenues	-	-	7,317,565	-	18,143,946	-	-	25,461,511
29 Found Residential Revenues *	-	-	46,409	-	91,169	-	-	137,578
30 Net Lost Residential Revenues	-	-	7,271,156	-	18,052,777	-	-	25,323,939
Non-Residential								
31 Smart Saver [®] for Non-Residential Customers Lighting	-	-	1,000,289	-	2,128,947	-	-	3,129,236
32 Smart Saver [®] for Non-Residential Customers Motors	-	-	42,267	-	92,407	-	-	134,674
33 Smart Saver [®] for Non-Residential Customers - Other Prescriptive (Process Equipment)	-	-	6,600	-	16,682	-	-	23,282
34 Smart Saver [®] for Non-Residential Customers - Energy Star Food Service Products	-	-	14,315	-	33,354	-	-	47,669
35 Smart Saver [®] for Non-Residential Customers - HVAC	-	-	53,349	-	151,187	-	-	204,536
36 Smart Saver [®] for Non-Residential Customers - Custom Rebate	-	-	595,752	-	1,414,842	-	-	2,010,574
37 Smart Energy Now	-	-	44,531	-	201,017	-	-	245,547
38 Total Lost Revenues	-	-	1,757,004	-	4,138,435	-	-	5,895,518
39 Found Non-Residential Revenues *	-	-	403,491	-	1,375,791	-	-	1,779,282
40 Net Lost Residential Revenues	-	-	1,353,513	-	2,762,644	-	-	4,116,236

Vintage 3 (b)	Year 1 and Year 2 Estimate							Total
	2009	2010	2011	1 Mth 2012	2012	2013	2014 ^(a)	
Residential								
41 Appliance Recycling					15,490		61,685	81,175
42 Residential Energy Assessments					240,137		129,507	369,645
43 Smart Saver [®] for Residential Customers					6,958,759		2,720,140	9,678,908
44 Low Income Energy Efficiency and Weatherization Assistance								
45 Energy Efficiency Education Program for Schools					235,193		98,188	333,382
46 Residential Retrofit Pilot					10,919		6,923	17,841
47 Home Energy Comparison Report					1,523,842			1,523,842
48 Total Lost Revenues					8,988,341		3,016,452	12,004,793
49 Found Residential Revenues *					90,731		5,880	36,111
50 Net Lost Residential Revenues					8,958,110		3,010,571	11,968,683
Non-Residential								
51 Smart Saver [®] for Non-Residential Customers Lighting					959,271		705,229	1,664,511
52 Smart Saver [®] for Non-Residential Customers Motors					64,385		79,684	144,070
53 Smart Saver [®] for Non-Residential Customers - Other Prescriptive (Process Equipment)								
54 Smart Saver [®] for Non-Residential Customers - Energy Star Food Service Products					14,096		22,927	37,021
55 Smart Saver [®] for Non-Residential Customers - HVAC					70,320		53,113	123,443
56 Smart Saver [®] for Non-Residential Customers - Custom Rebate					1,650,867		1,451,488	3,102,454
57 Smart Energy Now					184,623			184,623
58 Total Lost Revenues					2,943,672		2,312,452	5,256,123
59 Found Non-Residential Revenues *					448,448		328,076	572,524
60 Net Lost Non-Residential Revenues					2,497,224		2,186,375	4,683,599
Year 2 Estimate								
Vintage 4								
Residential								
61 Appliance Recycling							796,583	796,583
62 Residential Energy Assessments							165,736	165,736
63 Smart Saver [®] for Residential Customers							2,009,316	2,009,316
64 Low Income Energy Efficiency and Weatherization Assistance							494,207	494,207
65 Energy Efficiency Education Program for Schools							210,100	210,100
66 Residential Retrofit Pilot								
67 Home Energy Comparison Report							3,675,941	3,675,941
68 Total Lost Revenues							45,228	45,228
69 Found Residential Revenues *							3,430,713	3,430,713
70 Net Lost Residential Revenues								
Non-Residential								
71 Smart Saver [®] for Non-Residential Customers Lighting							1,525,004	1,525,004
72 Smart Saver [®] for Non-Residential Customers Motors							138,574	138,574
73 Smart Saver [®] for Non-Residential Customers - Other Prescriptive (Process Equipment)							621	621
74 Smart Saver [®] for Non-Residential Customers - Energy Star Food Service Products							18,359	18,359
75 Smart Saver [®] for Non-Residential Customers - HVAC							130,039	130,039
76 Smart Saver [®] for Non-Residential Customers - Custom Rebate							2,142,598	2,142,598
77 Smart Energy Now								
78 Total Lost Revenues							3,955,195	3,955,195
79 Found Non-Residential Revenues *							640,232	640,232
80 Net Lost Non-Residential Revenues							3,314,963	3,314,963

* Found Revenues - see Duff Exhibit 4

(a) Estimated Lost Revenues were estimated by allocating estimated system Lost Revenues per kWh sales. See McGee Exhibit 5 Page 4

(b) Vintage 3 Lost Revenues were based on Participants during July - December 2012

72,719,457.5M

Duke Energy Carolinas
For the Period June 1, 2009 - December 31, 2012
Docket Number E-7 Sub 1031
Actual Program Costs Including Overhead

	Carolinas System Costs 6/1/2009 - 12/31/2009	Carolinas System Costs - 12 Months Ended 12/31/2010	Carolinas System Costs - 12 Months Ended 12/31/2011	Carolinas System Costs - 12 Months Ended 12/31/2012	Carolinas System Estimated Costs - 12 Months Ended 12/31/2013
Residential Energy Assessments	2,012,300	2,501,875	2,683,722	2,820,270	2,273,277
Residential Home Retrofit		123,262	119,486	158,086	
Residential Neighborhood Program				110,485	
Home Energy Comparison Report				3,026,124	9,646,374
Residential Smart Saver	2,651,125	26,088,102	23,136,717	19,587,897	17,599,484
Appliance Recycle Program				303,920	3,106,761
Low Income Services	106,999	398,449	1,304	20,256	7,414,484
Energy Efficiency Education	2,147,159	2,283,886	796,090	2,906,659	2,099,554
Nonresidential Energy Assessments	162,538	1,115,776	2,533,693	1,473,459	1,804,438
Nonresidential Smart Energy Now			2,081,419	1,066,811	1,415,100
Nonresidential Smart Saver	1,839,260	7,019,303	12,214,462	19,068,455	19,485,361
Power Manager	2,333,129	9,463,992	14,473,943	12,596,325	15,995,608
Power Share	762,569	8,024,339	13,872,741	15,462,796	20,390,106
Total Energy Efficiency & Demand Side Program Costs	12,015,079	57,018,984	71,913,577	78,601,543	101,230,547

Duff Exhibit 4

Duke Energy Carolinas
June 2009 - December 2012 Actuals
January 2013-December 2013 Estimates
Docket Number E-7 Sub 1031
North Carolina Found Revenues

	Actual/Reported KWH				Estimated KWH		
	2009	2010	2011	2012	2013	2014	
1 Boilers (unmetered)	575,990						Box 6 - include
2 Boilers (metered)							Box 6 - include
3 Economic Development	93,990,900	104,307,244	117,082,542	416,539,426			Box 5 - exclude
4 Plug-In Electric Charging Station Pilot			8,246	218,311	238,696	238,696	Box 3 - exclude
5 Food Service	693,553	949,022	723,338	1,204,245	464,224	458,169	Box 6 - include
6 Process Heat	31,014	1,783,740	2,973,046	1,002,303	949,906	990,616	Box 6 - include
7 Lighting							
8 Residential	102,492	169,991	162,984	76,420	76,420	76,420	Box 6 - include
9 Non Residential (Regulated)	112,286	175,553	129,669	77,433	93,289	93,289	Box 6 - include
10 Non Residential (Non Regulated)	3,630	3,630	2,146				Box 6 - include
11 Total KWH	95,509,866	107,389,180	121,081,971	419,118,139	1,822,536	1,857,191	
12 Total KWH Included	1,518,966	3,081,936	3,991,183	2,360,401	1,583,839	1,618,494	
13 Total KWH Included (net of Free Riders 15%)	1,291,121	2,619,645	3,392,506	2,006,341	1,346,263	1,375,720	
14 Annualized Found Revenue - Non Residential	\$ 509,839	\$ 1,111,621	\$ 1,375,791	\$ 969,817	\$ 640,232	\$ 654,950	
15 Annualized Found Revenue - Residential	\$ 55,308	\$ 93,912	\$ 91,169	\$ 45,228	\$ 45,228	\$ 45,228	
	2009	2010	2011	2012	2013	2014	
16 Vintage 1 -2009 - Non Res	\$ 196,302	509,839	509,839	313,537			
17 Vintage 1 -2010 - Non Res		\$ 661,779	1,111,621	1,111,621	449,841		
18 Vintage 2011 - Non Res			\$ 403,491	1,375,791	1,375,791	972,300	
19 Vintage 2012 - Non Res				\$ 446,448	969,817	969,817	
20 Vintage 2013 - Non Res					\$ 346,792	640,232	
21 Vintage 2014 - Non Res						354,765	
22 Vintage 2015 - Non Res							
23 Vintage 2016 - Non Res							
24 Vintage 2017 - Non Res							
25 Rate Case Adjustment - Non Res *				(1,290,036)	(1,004,724)	(1,816,041)	
Subtotal - Non Res	\$ 196,302	\$ 1,171,619	\$ 2,024,951	\$ 1,957,361	\$ 2,137,517	\$ 1,121,073	
26							
27 Vintage 1 -2009 - Residential	\$ 18,544	55,308	55,308	36,764			
28 Vintage 1 -2010 - Residential		\$ 48,357	93,912	93,912	45,556		
29 Vintage 2011 - Res			\$ 46,409	91,169	91,169	44,760	
30 Vintage 2012 - Res				\$ 30,231	45,228	45,228	
31 Vintage 2013 - Res					\$ 24,499	45,228	
32 Vintage 2014 - Res						24,499	
33 Vintage 2015 - Res							
34 Vintage 2016 - Res							
35 Vintage 2017 - Res							
Rate Case Adjustment - Residential *				(118,241)	(78,185)	(84,108)	
36 Subtotal - Residential	\$ 18,544	\$ 103,664	\$ 195,629	\$ 133,835	\$ 128,267	\$ 75,607	
Total Found Revenues	\$ 214,846	\$ 1,275,283	\$ 2,220,580	\$ 2,091,197	\$ 2,265,784	\$ 1,196,679	

* Removes amounts to be recovered in base rates.

Duff Exhibit 5

Duke Energy Carolinas
System Event Based Demand Response January 1, 2012 - December 31, 2012
Docket Number E-7 Sub 1031

Date	State	Program Name	Event Trigger	High Temperature	Customers Notified	Customers Enrolled	MW Reduction
6/29/2012	NC and SC	Power Manager	High Prices	103	N/A	172,232	152.1
7/9/2012	NC and SC	Power Manager	High Prices	94	N/A	172,232	113.4
7/17/2012	NC and SC	Power Manager	High Prices	93	N/A	171,531	141.5
7/26/2012	NC and SC	Power Manager	High Prices	95	N/A	171,531	142.9
7/27/2012	NC and SC	Power Manager	High Prices	95	N/A	171,531	152.1
7/27/2012	NC and SC	PowerShare CallOption	High Prices	95	1	1	0.2

Note:

A loss adjustment has been included in the MW values.

The high temperature is the average of the high temperatures from 3 weather stations.

The values for MW reduction are based on the average across the hours of the event.

Customers Notified is the number of participants notified that they should participate or have the opportunity to participate in the event.

For Power Manager events, the Customer Enrolled value represents the load control devices activated for the event.

Duff Exhibit 6

Executive Summary

A. Description

During the 2013 first quarter Duke Energy Carolinas Collaborative meeting, Duke Energy Carolinas, LLC (the "Company") will provide an update on the performance of its energy efficiency and demand side management programs for 2012, Vintage 3. Product managers have prepared reports on each of our pilot/programs describing the offerings and details on pilot/program performance. This Executive Summary describes how the Company performed in regards to the demand side management performance in Vintage 3. Pilot/program details are in the individual reports.

Pilot/program reports include:

Non-Residential Smart Saver Prescriptive	EE	Non-residential
Non-Residential Smart Saver Custom	EE	Non-residential
Smart Energy Now Pilot	EE	Non-residential
PowerShare	DSM	Non-residential
Residential Energy Assessments	EE	Residential
Residential Smart Saver Program	EE	Residential
Low Income Energy Efficiency and Weatherization Assistance Program	EE	Residential
Energy Efficiency Education Programs for Schools	EE	Residential
Residential Retrofit	EE	Residential
My Home Energy Report	EE	Residential
Appliance Recycling Program	EE	Residential
Residential Neighborhood Program	EE	Residential
Power Manager	DSM	Residential

Audience

All retail Duke Energy Carolinas customers who have not opted out.

B & C. Impacts, Participants and Expenses

The tables below include results for Vintage 3. The Company has included nominal avoided cost rather than present value of the avoided cost because our targets for save-a-watt purposes are based on nominal dollars. Please note that because North Carolina and South Carolina have slightly different avoided costs rates, the targets for each are different.

The Company has not included the number of participants from the filing as well as the percentage of target for participants in these reports. The reason for this is because participants from individual measures can represent, for example, one CFL bulb in one measure or one six pack in another. Due to the multiple measures in programs, this can skew participation targets. To minimize confusion, this information was excluded from the report. Actual participants are included.

In 2012, the Company's achievements are above the avoided cost target for Vintage 3. This is primarily due to high impacts in the energy efficiency programs – Residential Smart Saver and Non-Residential Smart Saver. Although the avoided cost is higher than target, the program cost is lower than filed at a system level.

Executive Summary

North Carolina System Summary ¹			
<i>\$ in millions</i>	Vintage 3 As Filed	Vintage 3 December 31, 2012	% of Target
Nominal Avoided Cost	\$210.8	\$254.0	121%
Program Cost ²	\$79.0	\$78.6	100%
MW from Vintage 3 ³	655	710	108%
Incremental EE MW from Vintage 2 ³	38	64	158%
Incremental EE MW from Vintage 1 ³	43	59	149%
Total MW Achieved ⁴	736	834	113%
MWH	381,914	493,508	129%
Units		7,046,725	

Notes on Tables:

- 1) Numbers rounded.
- 2) As filed program costs do not include M&V. Actual costs may include M&V.
- 3) As filed MW are annual maximum peak. We track coincident peak for impacts.
- 4) Per the original SAW filings, Vintage 3 MW targets include MW achieved from Vintage 1 and Vintage 2 conservation programs.

South Carolina System Summary ¹			
<i>\$ in millions</i>	Vintage 3 As Filed	Vintage 3 December 31, 2012	% of Target
Nominal Avoided Cost	\$241.9	\$252.1	104%
Program Cost ²	\$91.1	\$78.6	86%
MW from Vintage 3 ³	815	710	87%
Incremental EE MW from Vintage 2 ³	43	64	150%
Incremental EE MW from Vintage 1 ³	37	59	159%
Total MW Achieved ⁴	895	834	93%
MWH	385,959	493,506	128%
Units		7,219,230	

Notes on Tables:

- 1) Numbers rounded.
- 2) As filed program costs do not include M&V. Actual costs may include M&V.
- 3) As filed MW are annual maximum peak. We track coincident peak for impacts.
- 4) Per the original SAW filings, Vintage 3 MW targets include MW achieved from Vintage 1 and Vintage 2 conservation programs. Vintage 1 in South Carolina covered February 2010 to December 2010.

Energy efficiency impacts have primarily been driven by lighting measures in both the residential and non-residential space. As a percentage of the target, the non-residential and residential portfolios have exceeded expectations to date. This is a result of a higher take rate for CFLs offerings than originally projected.

The DSM portfolio is divided between the PowerShare (non-residential) and Power Manager (residential) programs. The Company is above target in North Carolina and slightly below target in South Carolina for avoided cost kW. Program costs are aligned comparison to achieved avoided cost for both North Carolina and South Carolina.

Executive Summary

Carolinas Conservation Summary ¹			
<i>\$ in millions</i>	Vintage 3 As Filed	Vintage 3 YTD Dec 31, 2012	% of Target
North Carolina Nominal Avoided Cost	\$166.9	\$205.6	123%
South Carolina Nominal Avoided Cost	\$180.4	\$197.8	110%
Program Cost ²	\$56.3	\$49.9	89%
MW ³	72.2	69.8	97%
MWH	385,959.4	493,505.9	128%
Units		7,032,969	

Notes on Table:

- 1) Numbers rounded. As filed impacts and program costs are from the South Carolina MSAW settlement. North Carolina as filed for program costs, MW and MWH are 56.8M, 70.4 MW and 381,914.2 MWH.
- 2) As filed program costs do not include M&V. Actual costs may include M&V. Actual program costs include amounts for Neighborhood Low Income and Appliance Recycle.
- 3) As filed MW are annual maximum peak. We track coincident peak for impacts.

Note: The EE portfolio kWh targets and DSM portfolio kW targets for North Carolina and South Carolina are different. While the North Carolina EE docket was never closed, the original South Carolina EE docket was closed, included in the South Carolina rate case, and was adjusted up after the North Carolina filing. Both states have limitations on how much DSM can count towards the four-year avoided cost, with South Carolina having a higher percentage due to the higher kW target.

North Carolina Demand Response Summary ¹			
<i>\$ in millions</i>	Vintage 3 As Filed	Vintage 3 December 31, 2012	% of Target
Nominal Avoided Cost	\$43.9	\$48.5	110%
Program Cost ²	\$22.2	\$28.7	130%
MW ³	585.1	640.7	110%
MWH	N/A	N/A	
Units		186,261	

Notes on Tables:

- 1) Numbers rounded.
- 2) As filed program costs do not include M&V. Actual costs may include M&V.
- 3) MW capability derived by taking average over PowerShare and PowerManager contract period.

South Carolina Demand Response Summary ¹			
<i>\$ in millions</i>	Vintage 3 As Filed	Vintage 3 December 31, 2012	% of Target
Nominal Avoided Cost	\$61.5	\$54.3	88%
Program Cost ²	\$34.8	\$28.7	83%
MW ³	743.2	640.7	86%
MWH	N/A	N/A	
Units		186,261	

Notes on Tables:

- 1) Numbers rounded.
- 2) As filed program costs do not include M&V. Actual costs may include M&V.
- 3) MW capability derived by taking average over PowerShare and PowerManager contract period.

Executive Summary

D. Qualitative Analysis

Highlights

Energy Efficiency

To date, customer participation has been driven primarily by lighting and assessments programs. These measures provide customers with a relatively low cost efficiency upgrade, with minimal hassle, creating a positive initial energy efficiency experience. The Residential Smart Saver program continues to achieve greater than expected participation. This increase has been primarily driven by the overwhelming participation in the residential CFL offering. The increased participation is attributed to expanding the channels for customers to request CFLs. The new channels allow customers to request CFLs via the IVR/Web channel. These channels are lower in cost, provide an improved customer experience, and allow the Company to recognize participation in a timelier manner.

The Non-Residential Smart Saver Custom program has achieved greater than expected participation. The established trade ally network has enabled the Company to minimize acquisition costs by using trade allies as an extended sales force. Providing the trade ally network information on our incentive structure has enabled them to market the incentives to customers.

Demand Side Management (DSM)

The capacity for both the PowerShare and Power Manager is above target for North Carolina but slightly below target for South Carolina.

Issues

There have been a number of issues that have negatively impacted Company specific energy efficiency programs. These programs include Low Income Energy Efficiency and Weatherization Assistance Program, Residential Energy Assessments and Energy Efficiency Education Programs for Schools. Potential program changes to improve program performance are addressed in the individual reports.

Potential Changes

Several programs are reviewing their current processes and are considering potential changes to increase customer adoption. Potential changes are discussed in individual program reports.

E. Marketing Strategy

Located in individual reports.

F. Evaluation, Measurement and Verification

Located in individual program reports.

Non-Residential Smart \$aver Prescriptive Incentives

A. Description

The Non-Residential Smart \$aver® Prescriptive Program ("Program") provides incentives to Duke Energy Carolinas, LLC's (the "Company") commercial and industrial customers to install high efficiency equipment in applications involving new construction and retrofits and to replace failed equipment. Incentives are provided based on the Company's cost effectiveness modeling to assure cost effectiveness over the life of the measure.

Commercial and industrial customers can have significant energy consumption but may lack knowledge and understanding of the benefits of high efficiency alternatives. The Program provides financial incentives to help reduce the cost differential between standard and high efficiency equipment, offer a quicker return on investment, save money on customers' utility bills that can be reinvested in their business, and foster a cleaner environment. In addition, the Program provides market demand where the dealers and distributors (or market providers) will stock and provide these high efficiency alternatives as they see increased demand for the products. Higher demand can result in lower prices.

The Program promotes prescriptive incentives for the following technologies – lighting, HVAC, motors, pumps, variable frequency drives, food services and process equipment. Equipment and incentives are predefined based on current market assumptions and engineering analysis. The eligible measures, incentives and requirements for both equipment and customer eligibility are listed in the applications posted on the Company's Business and Large Business websites for each technology type.

Prior to 2013, the Company contracted with Wisconsin Energy Conservation Corporation ("WECC") to administer the fulfillment responsibilities of the Program and to provide training and technical support to the Company's trade ally network. Beginning January 2013, Ecova replaced WECC and retains responsibility for fulfillment activities and Trade Ally outreach and support as well as call center services. Prior to Ecova assuming responsibility, CustomerLink provided call center services to customers who called the Program's toll free number which is specific to the Smart \$aver® Prescriptive Program.

Audience

All of the Company's non-residential electric customers, except those that choose to opt out of the Program, are eligible.

B & C. Impacts, Participants and Expenses



Consistent with other state programs, High Bays, occupancy sensors, compact fluorescent lighting, LED Case Lighting and T12 conversions provided a significant portion of impacts and participation during 2012. Lighting installations have a shorter payback period than most other technologies, making lighting financially more attractive for customers to pursue. Subsequent to lighting, variable frequency drives and HVAC

Non-Residential Smart Saver Prescriptive Incentives

equipment continue to drive impacts.

Favorable avoided cost and impact variances to filings are attributed to success:

- Trade ally outreach efforts – providing training and support to our trade allies who are often the first point of contact for unassigned business customers evaluating energy efficiency projects.
- The Company's internal customer focused outreach teams and targeted customer campaigns – providing outreach, education and support to customers.

To date, the leveraging of support costs and the trade ally network across regions has helped to minimize marketing and administrative costs and attributed to the favorable year-to-date variance. However, the potential exists that acquisition costs may increase as the Program continues to mature.

D. Qualitative Analysis

Highlights

Trade ally buy-in has proven to be the most effective way to promote the Program to the Company's business customers. At Program rollout, the Company and WECC took an aggressive approach to contacting trade allies associated with the technologies in and around the Company's service territory. Existing relationships continued to be cultivated during 2012 while recruitment of new trade allies also remained a focus. To date, approximately 450 trade allies across both North Carolina and South Carolina representing the different technologies are signed up as participating trade allies. Their company's name and contact information appear on the trade ally search tool located on the Program's website. This tool was designed to help customers who are not aware of a local trade ally locate a trade ally in their area who can serve their needs and has been revised to incorporate enhanced search criteria functionality. The Company continues to look for ways to engage the trade allies in promotion of the Program as well as more effective targeting of trade allies based on market opportunities.

During a focus group of lighting and mechanical trade allies that was conducted in December 2011, a suggestion was provided to develop an on-line application submission and status verification system. An on-line application and status verification platform is under development with Ecova and is anticipated to launch in the first quarter of 2013.

The Company recently completed an automated marketing campaign focused on lighting through the use of emailed newsletters and post cards. The marketing campaign was designed to generate leads based on activity taken by the email recipients to the content received. Personalized follow-up is underway based on the leads generated. A second automated campaign is scheduled for 2013 that will focus on HVAC.

An Energy Efficiency Store is also under development, with a second quarter 2013 launch planned, that will provide customers the opportunity to take advantage of a limited number of incentive measures by purchasing qualified products from an on-line store and receiving an instant incentive that reduces the purchase price of the product. The incentives offered in the store will be consistent with current Program incentive levels.

Issues

Participation in lighting continues to be better than expected. However, there are other measures that provide savings to customers that continue to have little or no participation. Examples of these are food services and process equipment. HVAC participation is challenged given dependencies on failed equipment and facility expansions (existing and new construction) that result from measure design. The Company continues to work with outside consultants and internal resources to develop strategies to understand equipment supply/value chains and increase awareness of these measures going forward. Additionally, evaluations of alternative HVAC incentive designs geared to drive early equipment replacements continue.

Another persistent challenge is the continued slow economic recovery which has lead to a reduction in customer payback thresholds and thus reduced elective participation in certain measures.

Non-Residential Smart Saver Prescriptive Incentives

Potential Changes

Standards continue to change and new, more efficient technologies continue to emerge in the market. The Company will continue evaluating the opportunity to add measures to the approved Program that provide incentives for a broader suite of energy efficient products.

E. Marketing Strategy

Non-residential customers are informed of programs via targeted marketing material and communications. Information about incentives is also distributed to trade allies, who in turn sell equipment and services to all sizes of nonresidential customers. Large business or assigned accounts are targeted primarily through assigned Company account managers. Accounts that do not have an assigned account manager receive information about the Program through direct mail, email and other direct marketing efforts including outbound call campaigns.

The internal marketing channel is comprised of assigned Large Business Account Managers, Segment Managers and Local Government and Community Relations who all identify potential opportunities as well as distribute program collateral and informational material to customers and trade allies. In addition, the Economic and Business Development groups also provide a channel to customers who are new to the service territory.

Marketing Materials

North Carolina Website

<http://www.duke-energy.com/north-carolina-business/smart-saver-incentive-program.asp>

South Carolina Website

<http://www.duke-energy.com/south-carolina-business/smart-saver-incentive-program.asp>

F. Evaluation, Measurement and Verification

TecMarket Works, the independent third-party evaluator, provided a memo to the Company presenting impact results of VFD measures on February 2, 2012. The information in the memo was presented to the Company's Collaborative in June 2012.

The savings were summed over each of the VFD measures in the program tracking database. Because the DSMore measure library is not static and grows over time, results are depicted in two ways depending on whether results were intended to be applied to replace initial estimates or prospectively. To replace the initial estimates, an average savings value per VFD was calculated for each of the VFD size and type categories used in the DSMore runs. The program savings claim did not distinguish between pumps and fans so the HVAC related savings were averaged across the pump and fan savings at each VFD size. The results of this analysis are shown in Table 1.

Non-Residential Smart \$aver Prescriptive Incentives

Table 1. VFD kWh and kW Savings by Size and Type

HP \ Type	HVAC		Process	
	kWh/VFD	kW/VFD	kWh/VFD	kW/VFD
1.5	1,787	0.26	1,436	0.39
2	2,401	0.36	1,914	0.52
3	3,834	0.51	2,871	0.78
4	6,181	0.45	3,828	1.04
5	6,747	0.81	4,785	1.30
7.5	10,129	1.14	7,178	1.95
10	14,541	1.80	9,570	2.60
15	24,856	2.82	14,355	3.90
20	40,819	4.63	19,140	5.20
25	41,370	4.31	23,925	6.50
30	49,497	5.26	28,710	7.80
40	66,577	5.05	38,280	10.40
50	79,738	8.70	47,850	13.00

The program savings claim assumed all HVAC applications were VFD pumps; however, most of the applications were HVAC fans, which carry a lower savings value. Consequently, the savings per VFD were reduced by this analysis. A comparison of the savings per VFD from the original program filing and this analysis is shown in Figure 1.

Non-Residential Smart \$aver Prescriptive Incentives

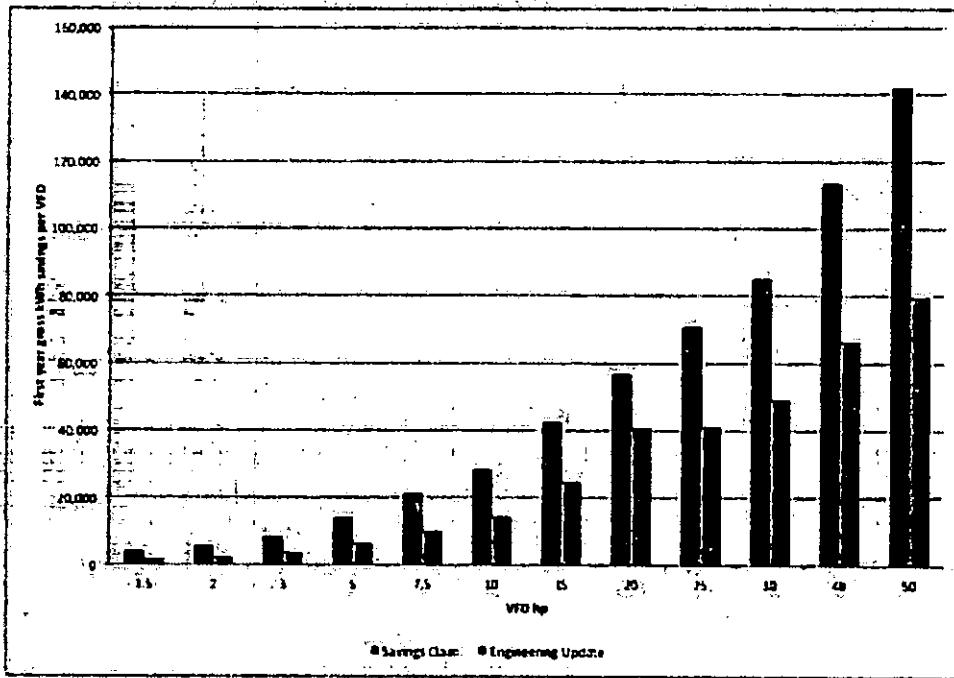


Figure 1. Comparison of Filed Savings with Updated Engineering Estimates

Non-Residential Smart Saver® Custom Incentives

A. Description

Duke Energy Carolinas, LLC's (the "Company") Non-Residential Smart Saver® Custom Incentives (the "Program") offers financial assistance to qualifying commercial, industrial and institutional customers (that have not opted out) to enhance their ability to adopt and install cost-effective electrical energy efficiency projects.

The Program is designed to meet the needs of the Company's customers with electrical energy saving projects involving more complicated or alternative technologies, or those measures not covered by the Non-Residential Smart Saver Prescriptive Program. The intent of the Program is to encourage the implementation of energy efficiency projects that would not otherwise be completed without the Company's technical or financial assistance.

The Program's application is for projects that are not addressed by the applications for the Non-Residential Smart Saver Prescriptive Program. Unlike the Non-Residential Smart Saver Prescriptive Program, the Program requires pre-approval prior to the project implementation. Proposed energy efficiency measures may be eligible for customer incentives if they clearly reduce electrical consumption and/or demand.

Currently, the following application forms are located on the Company's website under the Smart Saver Incentives (Business and Large Business tabs):

- Optional planning form that allows customers and their vendors to submit preliminary project information and receive feedback on potential eligibility and tips on filling out the application form.
- Custom Application offered in Word and pdf format with the designated worksheet in Excel format. Customers can request the worksheet in another format if preferred. Customers or their vendors submit the forms with supporting documentation. Forms are designed for multiple projects and multiple locations. Custom Incentive Application (doc or pdf), are submitted with one or more of the following worksheets:
 - Lighting worksheet (Excel)
 - Variable Speed Drive (VFD) worksheet (Excel)
 - Compressed Air worksheet (Excel)
 - Energy Management System (EMS) worksheet (Excel)
 - General worksheet (Excel) to be used for projects not addressed by or not easily submitted using one of the other worksheets

The Company contracts with Ecova to perform the administrative review of applications, fulfill payment requests, provide training and technical support to our Trade Ally network and provide call center services to customers who call the Program's toll free number which is specific to the Smart Saver Program. The engineering firm AESC performs the technical review of custom applications. All other analysis is performed internally at the Company.

Audience

The Company's non-residential electric customers, except those that choose to opt out of the Program, are eligible.

Non-Residential Smart Saver® Custom Incentives

B & C. Impacts, Participants and Expenses

Smart Saver for Non-Residential Customers - Custom Rebate ¹			
<i>\$ in millions</i>	Vintage 3		% of Target
	As filed	YTD Dec. 31, 2012	
North Carolina Nominal Avoided Cost	\$19.9	\$73.6	369%
South Carolina Nominal Avoided Cost	\$20.7	\$69.1	335%
Program Cost ²	\$9.9	\$12.0	121%
MW ³	4.2	15.4	363%
MWH	26,630.6	113,380.7	426%
Units		67,339	

Notes on Table:

- 1) Numbers rounded. As filed impacts and program costs are from the South Carolina MSAW settlement. North Carolina as filed for program costs, MW and MWH are \$10.2M, 4.3 MW and 26,863.7 MWH, respectively.
- 2) As filed program costs do not include M&V. Actual costs may include M&V. Program costs include \$0.5M of Non Residential Energy Assessments.
- 3) As filed MW are annual maximum peak. We track coincident peak for impacts.

D. Qualitative Analysis

Highlights

Customer interest and participation exceeded expectations in 2012. An average of 44 new applications per month was received in 2012, compared to 25 per month in 2011 and nine per month in 2010. Total amount of custom incentives paid during 2012 was equal to 240 percent of the amount paid in the year 2011. Customers are consistently investing in efficiency projects that are not addressed by the prescriptive incentives. Customers would be able to plan better and Program administrative costs could decrease if some of the measures offered as part of the Program were added to the list of prescriptive incentives.

Efforts to educate the vendors who sell energy efficient equipment (trade allies) have been very successful. In many cases, the vendor will submit the paperwork for the customer which eliminates a barrier for customers that do not have the resources to devote to completing the application.

Issues

The Program application process is considered burdensome by some customers due to the technical review required for all projects applying for a custom incentive. The technical review often requires customers (or their vendor) to quantify the projected energy savings from the proposed project. This can be a lengthy process that may require some level of engineering expertise. This requirement will continue, thus ensuring that incentives are being paid for cost-effective verifiable efficiency gains. Those technologies that seem to be a good fit for the Non-Residential Smart Saver Prescriptive Program will be recommended for addition to the prescriptive application. The more measures offered through the Non-Residential Smart Saver Prescriptive Program, the fewer burdens there are on the customer that prevents participation in the Smart Saver program.

While the level of interest in custom incentives has increased, the custom incentive team has worked diligently to reduce average application review times. Customers receive an estimate of the total review time with the application receipt acknowledgment. Expedite requests are accommodated whenever feasible without adversely affecting other application reviews.

Potential Changes

Non-Residential Smart Saver® Custom Incentives

An online application form is in development, with the goal to continue to improve customers' experience with custom incentives.

D. Marketing Strategy

The marketing strategy for the Program is the same as the Non-Residential Smart Saver Prescriptive Program. The strategy is to promote prescriptive incentives, which show pre-approved incentive amounts that get customers interested in a project and are designed for a high volume of applications. Then, if a customer's project does not fall under prescriptive incentives, the custom application is there to offer an alternative.

E. Evaluation Measurement and Verification

The process evaluation results were presented to the Collaborative in the meeting held in June 2012. The impact evaluation is scheduled for completion near the end of the first quarter of 2013. The impact evaluation will include a tracking system review, sample design and selection, an engineering review of the custom program applications, field measurement and verification of selected projects, data analysis and reporting. This impact evaluation will include case studies of a sample of custom applications covering lighting, process and HVAC technologies.

Smart Energy Now

A. Description

Duke Energy Carolinas, LLC (the "Company") received regulatory approval from the North Carolina Utilities Commission on February 14, 2011 for the Smart Energy Now® pilot program ("Smart Energy Now" or "Program"). The Program is designed to create energy and capacity reductions through behavioral modifications by leveraging the community's commitment to create an environmentally sustainable urban core. The Program targets both occupants and managers of commercial buildings by providing them with more detailed information on the building's energy usage and providing the community's aggregate energy usage data coupled with a customized employee and tenant engagement plan to reduce wasted energy.

Audience

This Program targets customers occupying commercial office buildings in community settings. The target audience is approximately 65 commercial office buildings (buildings with a minimum of 10,000 square feet) within Charlotte city center (as defined by the I-277 loop – see diagram to the right). Building owners, facility managers and building occupants are part of the Program, each playing an important role in achieving energy savings with the commercial office setting.

B & C. Impacts, Participants and Expenses

Smart Energy Now ¹²	Vintage 3 As Filed	Vintage 3 YTD Dec 31, 2012	% of Target
<i>\$ in millions</i>			
North Carolina Nominal Avoided Cost		\$1.0	
South Carolina Nominal Avoided Cost		\$1.1	
Program Cost		\$1.1	
MW		0.8	
MWH		4,127.2	
Units ³		34	

Notes on Table:

- 1) Numbers rounded.
- 2) There is no as-filed comparison for Smart Energy Now because it was a new pilot in 2012 and was not included in the original filing.
- 3) Units represent the number of customer accounts enrolled.

D. Qualitative Analysis

Highlights

In 2012, the Program team focused on executing on the community engagement strategy and leveraging its learnings to date as well as the input of experts in the field. This meant that the Program was primarily focused on training occupants and property managers from each of the buildings, building relationships with tenant companies and utilizing relationships with facilities personnel in each building. This strategy included both high level awareness activities in the community as well as targeted activities for each of the different buildings.

Smart Energy Now

Key aspects of the project:

Kiosk/Content Design:

A few minor changes have been made to content shown on the kiosk. Several building owners have requested the option to display their building's individual usage on the kiosk. This option is available and several buildings have decided to pursue this option. By displaying this information, tenants will see how their building relates to the community and track progress of their building.

Midway through 2012 and prior to the Democratic National Convention in Charlotte, the team elected to move forward with changes to the kiosk and website that would better engage users and better align the Smart Energy Now and Envision Charlotte brands. This included a full design overhaul, a rotating attract loop with and program information, a design that helped to increase the speed of the touch screen and interactive energy saving information. The changes to the website mirrored the kiosk in design along with better functionality and information for people, groups and companies to "get involved" through launching campaigns or making "pledges to save" on the site.

Normalization of Data:

The Company and Performance System Development ("PSD") completed the work on the Compass Tool. With the completion of the Compass Tool, facility engineers and property managers can log in and see how their building is performing and use the real time 15-minute interval data to make informed decisions on how to best operate their building.

Customer/Community Outreach:

During the first half of 2012, the majority of participating buildings received training on the pilot's energy champions program. The training includes an overview of the Program, information about actions that can be taken in the office space to increase energy efficiency and ending with a brainstorming session on what that specific building could do to kick off an energy saving campaign. Over 800 individuals/occupants located in the buildings participating in the Program have attended the training. Upon completion of the energy champion training in the majority of buildings, the Program refocused its efforts on building relationships with each of the tenants. The Program team realized that in order to drive change, the messaging needed to come with support from the leadership of each company, so the Smart Energy Now® Team developed the Declaration of Change to get commitment from the leadership of Uptown companies. This has created a top-down approach to compliment the bottom-up approach of the energy champion training. The Declaration of Change campaign is currently in the process of gaining commitment from each company located in Uptown Charlotte to support Smart Energy Now®, promote it to its employees and promote energy conservation in the workplace. The new initiative has had great success and received 40 signed declarations by the end of 2012. This effort will continue through the end of the Program. In addition to the energy champion training, the Smart Energy Now Team has conducted outreach at tenant engagement breakfasts hosted by the property management companies. The Smart Energy Now Team presented program information, energy saving information, details on what companies across Uptown Charlotte are accomplishing through energy saving campaigns and how their company, floor or department could get involved.

In support of its Smart Energy Now Program, the Company has formed strategic partnerships with the US Green Buildings Council (USGBC) and the International Facility Managers Association (IFMA) to continue offering quarterly forums, or Town Hall Meetings. These gatherings are a way for Facility Managers to share best practices and learn about new trends in the industry from experts brought in specifically for the Program. The Smart Energy Now team launched a building recognition program in the last quarter of the

Smart Energy Now

year. This component of the Program recognizes the top performing and top saving buildings to recognize the most dedicated facility engineers in the city. The Smart Energy Now team will utilize the data captured in the Compass Tool to determine those recognized. The recognition event is scheduled for March 2013.

Issues:

There are no major issues to report.

Potential Changes:

No significant changes are planned at this time.

E. Marketing Strategy

The Smart Energy Now team leverages many communication channels to engage tenants, build program awareness and promote energy saving tips and other pertinent information on energy efficient behavior and sustainability. The Program has a communications calendar that lays out bi-weekly emails, bi-weekly blog posts, quarterly newsletters and almost daily tweets. The Smart Energy Now team also leverages social media to engage the Program audience via LinkedIn. Smart Energy Now has 750 followers on Twitter, 430 members in the LinkedIn Group and 700 subscribers to our email list to date.

F. Evaluation, Measurement and Verification

TecMarket Works ("TMW") has been evaluating the Program since its launch. The evaluation team meets with the program managers for regular update meetings that include the review and modification of the evaluation plan as Program activities evolve.

For the process evaluation, TMW has been conducting interviews with the program manager and other member of the Program team. In addition, the evaluation team conducted an onsite occupant behavior baseline survey in the fall of 2011.

For the impact evaluation report, the original timeline as filed in Docket No. E-7, Sub 1001-Ossege-Exhibit 3 indicated that the full report presenting both the process and impact evaluation results would be final in June 2013. However, to ensure the evaluation reflects the Program performance for the three-year Program term, TMW recommends moving the completion date for the impact evaluation report to Q1 of 2014.

For the impact analysis, TMW has been monitoring participants in order to select the sample buildings for the impact evaluation. The team has also constructed and implemented a Building Operators Baseline Practices Survey, conducted a review of the Building Operator Training Sessions and designed and reviewed the implementation of the Facility Manager Actions feature available the Compass Tool.

PowerShare®

A. Description

PowerShare® ("Program") is a demand response program offered to commercial and Industrial customers. The Program is made up of Mandatory ("PS-M"), Generator ("PS-G"), Voluntary ("PS-V") and CallOption options, and customers can choose from a variety of offers. Under PS-M, PS-G and CallOption, customers receive capacity credits for their willingness to shed load during times of peak system usage. These credits are received whether an event is called or not. Energy credits are also available for participation (shedding load) during curtailment events. The notice to curtail under these offers is often rather short (15-30 minutes). Failure to comply during an event will result in penalties.

Audience

The Program is offered to Duke Energy Carolinas, LLC's (the "Company") nonresidential customers who have not opted out and are able to meet the load shedding requirements.

B & C. Impacts, Participants and Expenses

North Carolina PowerShare ¹			
<i>\$ in millions</i>	Vintage 3 As Filed	Vintage 3 December 31, 2012	% of Target
North Carolina Nominal Avoided Cost	\$25.6	\$28.3	111%
Program Cost ²	\$15.8	\$16.1	102%
MW ³	340.6	374.2	110%
MWH	N/A	N/A	
Units		171	

South Carolina PowerShare ¹			
<i>\$ in millions</i>	Vintage 3 As Filed	Vintage 3 December 31, 2012	% of Target
South Carolina Nominal Avoided Cost	\$36.8	\$31.7	86%
Program Cost ²	\$20.3	\$16.1	80%
MW ³	437.6	374.2	85%
MWH	N/A	N/A	
Units		171	

Notes on Tables:
 1) Numbers rounded.
 2) As filed program costs do not include M&V. Actual costs may include M&V. Program costs include approximately \$0.7M in Non Residential Energy Assessments.
 3) MW capability derived by taking average over specific PowerShare contract periods.

Variance

Growth in customer participation has remained slowed in recent months—adding about 9 percent in MW in 2012.

D. Qualitative Analysis

Highlights

PS-Mandatory and PS-Generator have been well received by customers in both North Carolina and South Carolina. Most of the legacy customers enrolled in Interruptible Power Service ("IS") and Standby Generator ("SG") programs in South Carolina and many in North Carolina transitioned to PS-M and PS-

PowerShare®

G, respectively. The legacy SG customers that did not switch are often small generators and do not qualify for PS-G because of the minimum curtailable load requirement.

Issues

In March 3, 2010, the U.S. Environmental Protection Agency (EPA) promulgated national emission standards for hazardous air pollutants (NESHAP) for existing stationary compression ignition reciprocating internal combustion engines (RICE). The EPA incorporated this new requirement into 40 CFR 63 Supart ZZZZ on May 3, 2010. Included in these rules were limitations on the use of "emergency generators" in demand response programs—maximum of 15 hours per year. For example, the current maximum hours for PS-M and PS-G are 100 hours annually. The EPA opened a period of additional comment upon this restriction in February 2011. It is anticipated that the EPA will release any changes resulting from the comment period later this year. The compliance date for existing diesel-fired RICE engines is May 3, 2013. In December 2011, the EPA reached a settlement with several interested parties where the rule would change to a maximum 60 hours annually. In May 2012, the EPA issued a notice that they wished to change the rule to 100 hours maximum—including testing. It is anticipated that this will result in a change to the rules by January 14, 2013.

The Company continues to see significant participation from the industrial customer segment. The Company is actively reviewing opportunities to increase participation by commercial customers. These businesses have a focus on ensuring tenants and/or customers are comfortable and the major electric end-uses are primarily HVAC and lighting. Therefore, it is difficult for many of these customers to curtail load through the programs up to a 10-hour interruption period. In addition, these customers are less likely to have on-site personnel to manually intervene in systems and settings for curtailment events. On the other hand, the Company has some existing Program participants who indicate that they have the capability and willingness to curtail load on even shorter notification such as five minutes or less. In both of these cases, automated processes to connect the utility signal of a demand response event with the customer's equipment (end-use or generator) would be necessary.

Potential Changes

The Company continues to evaluate some of the nuances of the recent EPA notice of changes to the NESHAP RICE rules. The Company believes at this time that no change to the existing tariffs will be necessary.

The Company entered into an agreement with interested parties in 2011 to create a new measure offer for PowerShare® CallOption. This offer would allow for up to 200 hours of "economic curtailments" and pay the customer a \$50/kW per year capacity credit. This measure has been evaluated and found to be cost effective. The Company filed the PowerShare® CallOption 200/5 measure in November 2012.

The Company is exploring Automated Demand Response technologies that have been deployed in other jurisdictions that could simplify the ways for commercial customers to curtail. By combining these effects across many facilities, like those of a national chain account, load-shedding strategies could be staggered across several stores in order to give a substantial amount of curtailed load without unduly impacting the end-use customer's operation. Program changes that allow for aggregating accounts for the purpose of demand response would be one of the areas that would need to be addressed. These same technologies would enable "fast-DR" strategies with customers who have the capability to curtail load in five minutes or less.

E. Marketing Strategy

Marketing efforts for the Program have focused on the relationship between the Company's account managers and their assigned customers. As part of their normal contact with customers, the Account Managers introduce the Program, including any new options/offers, while explaining the value proposition to the customer. Account Managers share in-house analytical spreadsheets that show the specific

PowerShare®

incentives for each offer as applied to the customer's specific load profile as well as collateral to explain the details of all the Program offers.

F. Evaluation, Measurement and Verification.

TecMarket Works, the Company's third-party evaluator, provided the process report for the Program for 2010 and 2011 in January 2012. Several recommendations were included in this report based on interviews with program management and current customers. The results of this evaluation were presented to the Company's Collaborative in June 2012.

Based on the evaluation performed by the Company's staff following the procedures discussed above, the resulting Program impacts during 2011 are produced from the M&V process and should be viewed as the actual load reduction impacts received on event days in 2011. The results of this evaluation were presented to the Company's Collaborative in December 2012.

The Impact evaluation report for the 2012 Program is scheduled to be completed in Q2 of 2013.

Residential Energy Assessments

A. Description

The Residential Energy Assessments program includes two programs: 1) Personalized Energy Report® and 2) Home Energy House Call.

The **Personalized Energy Report® ("PER") Program** provides targeted Duke Energy Carolinas LLC's (the "Company") customers with a customized report aimed at helping them better manage their energy costs.

This report provides customers:

- Up to 12 months of energy usage history
- Pie chart breakdown of where energy is being used
- Comparison of their energy usage to similar homes
- Customized energy tips to help save energy and money

The PER Program utilizes two primary marketing channels to acquire customers. Customers receive a direct mail offer that allows them to complete a home energy survey either in hardcopy format or online where customers sign into their Online Services (OLS) bill pay and view environment. Customers who participate in the mailed offer are asked to complete and return the enclosed survey. Once the survey is processed, the customer's Personalized Energy Report is mailed to the customer. Online participants can view and print their report in a PDF format immediately after completing the online survey.

The Company partners with several key vendors in support of the PER Program: McKay, Aclara and Niagara. McKay is responsible for printing the solicitation letters, surveys and final reports. Aclara combines customer usage data with survey responses, provided by Kindred, to produce the customized report. Niagara provides fulfillment of the six CFL bulb incentives.

The **Home Energy House Call ("HEHC") Program** is a free in-home assessment designed to help customers reduce energy usage and save money. An energy specialist completes a 60 to 90 minute walk through assessment of the home and analyzes energy usage to identify energy saving opportunities. The Building Performance Institute ("BPI") certified energy specialist discusses behavioral and equipment modifications that can save energy and money with the customer. A customized report is provided to the customer that identifies actions the customer can take to increase their home efficiency. Example recommendations might include the following:

- Turning off vampire load equipment when not in use
- Turning off lights when not in the room
- Using CFLs in light fixtures
- Using a programmable thermostat to better manage heating and cooling usage
- Replacing older equipment
- Adding insulation and sealing the home

Customers receive an Energy Efficiency Starter Kit with a variety of measures that can be directly installed by the energy specialist. The kit includes measures like CFLs, low flow shower head, low flow faucet aerators, outlet/switch gaskets, weather stripping and energy saving tips booklet.

The Company partners with several key vendors in support of the HEHC program: Wisconsin Energy Conservation Corporation ("WECC"), Proto Type, CustomerLink and AM Conservation. WECC administers the assessment component of the program. Additional key vendors include ProtoType for mailing services, CustomerLink for customer care support and scheduling (call center and back office), and AM Conservation for fulfillment of the Energy Efficiency Starter Kits.

Residential Energy Assessments

Audience

PER targets the Company's residential customers that own a single-family home with at least four months of billing history.

HEHC targets the Company's residential customers that own a single-family residence with at least four months of billing history and have central air, electric heat or an electric water heater.

B & C: Impacts, Participants and Expenses

<i>\$ in millions</i>	Vintage 3 As Filed	Vintage 3 YTD Dec 31, 2012	% of Target
North Carolina Nominal Avoided Cost	\$15.9	\$3.6	22%
South Carolina Nominal Avoided Cost	\$17.3	\$3.4	20%
Program Cost ³	\$6.2	\$2.8	45%
MW ⁴	8.1	1.4	17%
MWH	54,513.4	9,499.7	17%
Units		27,734	

Notes on Table:

- 1) Numbers rounded. As filed impacts and program costs are from the South Carolina MSAW settlement. North Carolina as filed for program costs, MW and MWH are \$6.2M, 8.2 MW and 54,990.7 MWH.
- 2) New impacts per M&V extended measure lives by 1 year for Personalized Home Energy report and Online Audit.
- 3) As filed program costs do not include M&V. Actual costs may include M&V.
- 4) As filed MW are annual maximum peak. We track coincident peak for impacts.

D. Qualitative Analysis

Personalized Energy Report Program

Issues

The 2012 Carolinas PER campaign had a 17 percent response which is lower than past response rates of 20 percent. The Company has reached a saturation level with the PER Program.

Potential Changes

The Company's customers will no longer receive CFL bulbs for completing the survey and there will no longer be a hardcopy version of the survey or report. However, customers will still be able to complete the survey online and view their Personalized Energy Report® (PER) online instantly after completing the online survey.

Home Energy House Call Program

Highlights

Smaller and more frequent direct mail campaigns have reduced the wait time between enrollment and assessment completion. Customers may schedule an appointment as early as the next day if they choose or schedule out as far as six weeks. The scheduling tool allows a customer service representative to ease the scheduling process for the customer. The Company has determined that by making this change, customers are less likely to cancel their appointment, ensuring all energy specialists have a full schedule and maximizing their efforts. The HEHC Program has brought on additional energy specialists to handle any over flow of appointments and ensure all customers are served within the appropriate window of time, even those who were not targeted by a direct mail/email campaign.

Residential Energy Assessments

HEHC continues to test email communications as another potential marketing channel. The test included customers who had elected to receive email correspondence. The response rates are similar to the Program's direct mail rates of 1% to 3%, but the cost per acquisition was much lower. An example of the email message is available in the Appendix. The channel reached an untapped market that may not have responded to the direct mail marketing. HEHC will continue to use this channel and revise messaging to the appropriate audience based on customer PRIZM data.

Analysis has been completed to improve the overall customer experience for the 60 to 90 minute assessments. In addition, assessment questions and procedures have been reviewed to improve the process flow and clarity of energy saving opportunities. Cross selling opportunities of other energy efficiency programs have been incorporated into the assessment to allow customers an opportunity to take action in improving their home's efficiency. Face-to-face training has occurred with all of the energy specialists which addressed the items listed above. Based on secret shoppers' feedback and quality inspections, the HEHC energy specialists appear to be performing better than ever while engaging with the customer.

The marketing strategy executed from January 2012 through September 2012 did not yield the expected response rates. A new marketing strategy has been developed to address the low response rate. Printed marketing collateral for the HEHC Program has been revised, and promotion of the HEHC Program has been added to the Company's online services home page. As a result of these changes, the response rates have doubled from 1% to 2%.

Issues

HEHC Program participants were sent a follow-up letter, reminding the customer of the audit and providing additional low to no cost ways to continue improving the efficiency of their home. The Company determined the letter did not add any additional value from the audit and sparked more customers asking the Company to provide an extra Energy Efficiency Starter Kit.

Potential Changes

Some program enhancements to increase program impact raise participation satisfaction levels and establish the Company as a preferred energy provider being considered includes:

- Evaluating other measures for the Energy Efficiency Start Kit. Current analysis is taking place to determine market opportunities.
- Removing the geographic limitation and begin to mass promote utilizing our delivery channels and possibly adding new channels through the Company's online services homepage. Expected implementation January 2013.
- Creating a separate customer wait list for those willing to accept last minute appointments.

E. Marketing Strategy

Personalized Energy Report Program

In 2012, the marketing of the Program focused on improving new customer acquisition through the direct mail channel. Homeowners with 12 months of usage history were targeted in order to show a trend in energy use. Additional criteria included customers with above-average energy use who had few CFLs installed in the home.

Targeted customers received a cover letter explaining the benefits of the Program and a survey to complete with a postage-paid return envelope. Within four to six weeks, participants received a Personalized Energy Report ® and a free six-pack of CFLs. A postcard was placed in the bulb packaging that encouraged customers to go online and check their eligibility to receive additional free bulbs. Examples of these marketing materials are available in the Appendix.

Residential Energy Assessments

Home Energy House Call Program

Program participation is primarily driven through targeted mailings to pre-qualified residential customers. To supplement this activity and keep acquisition costs low, email marketing will be used when targeted customers have elected to receive offers electronically. Utilizing two different marketing channels will increase awareness levels of the Program, thus potentially increasing program participation.

Home Energy House Call program information and an online assessment request form is available at www.duke-energy.com.

F. Evaluation Measurement and Verification

Personalized Energy Report Program

Evaluation activities are currently in progress. The next evaluation is scheduled for the first quarter of 2013.

Home Energy House Call Program

TecMarket Works began the process evaluation with interviews of program management and a sample of participants in the second quarter of 2012. The next process report and impact report is expected in the first quarter of 2013.

Residential Energy Assessments

G. Appendix

Personalized Energy Report - Cover Letter

---City---

---First Name--- ---Last Name---
---Address of Business---
---Street Mailing Address---
---City--- ---State--- ---Zip Code---

Dear ---First Name--- ---Last Name---:

Duke Energy wants to help you understand your energy usage, become more energy efficient, and save money, too. Our Personalized Energy Report (PER) is a great place to start.

It's free. And it's easy. Copy answer some questions about your home's appliances and your family's habits.

With your Personalized Energy Report (PER), you can:

- understand how your household uses energy
- view your home's month-to-month energy usage and seasonal trends
- compare your home's energy usage to other households in your area
- receive energy-saving tips for your home
- learn about programs that may save you money

Let the savings begin!
We've included a copy of the Home Energy Survey. Be sure to complete both sides and mail it to us in the enclosed envelope by June 30, 2011. We'll mail your Personalized Energy Report (PER) back to you within two to six weeks of receiving your completed survey.

Not wait. There's more...
Just for completing the survey, Duke Energy will send you a free six-pack of CFL bulbs. That's right... FREE!

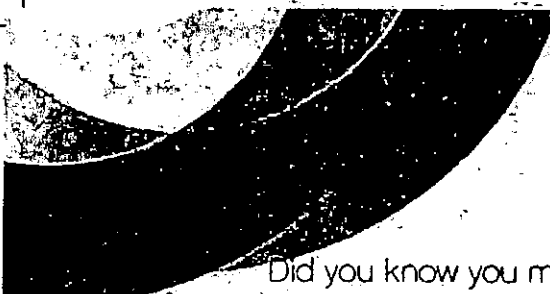

Did you know that a single Compact Fluorescent Light (CFL) can last up to 10x longer than an incandescent bulb AND save \$30 in energy costs? Use them to replace your home's most frequently used bulbs, and watch your savings grow to \$180 over the lifetime of the bulbs!

Together, we can make a difference.


Thank you for your interest in saving energy. We value your business, and we look forward to helping you take control of your monthly energy costs.

K. Cullen
Program Manager

Personalized Energy Report Bulb - Packaging Postcard



Did you know you may be eligible to receive additional free CFLs from Duke Energy?



Congratulations on taking the first step toward saving energy and money. Your new CFLs will:

- Help you save on your electric bill – about \$30 over the lifetime of each bulb.
- Last up to 10 times longer than standard bulbs.
- Provide the same amount of light as standard bulbs but use about 75 percent less energy.

To see if you're eligible for more bulbs, call 1-800-943-7585 and press option 1. Or visit www.duke-energy.com/per-cfl.

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Residential Energy Assessments

RECEIVE YOUR FREE, PERSONALIZED ENERGY REPORT (PER)[™]



FOR THE ADDRESS SHOWN ABOVE, PLEASE ANSWER THE FOLLOWING QUESTIONS RELATED TO YOUR HOME AND ENERGY USAGE. FILL IN THE CIRCLES COMPLETELY USING BLUE OR BLACK INK.

PROPERTY DETAILS

1. What type of home best describes your primary residence? (check any that apply)
- Detached single family
 - Duplex / 2 family
 - Terrace
 - Apartment / Condo - Town / C or town unit
 - Condominium
 - Manufactured home

2. How many levels does your home have, including the basement and unfinished attic?
- 1
 - 2
 - 3

3. In what year was your home built?
- Before 1950
 - 1950 - 1959
 - 1960 - 1969
 - 1970 - 1979
 - 1980 - 1989
 - 1990 - 2000
 - 2001 - 2007
 - 2008

4. Does your home have an attic?
- No
 - Yes

5. Does your home have a basement?
- Not finished
 - Not attached
 - No

6. Including basements and hallways, how many rooms are in your home? (check all that apply)
- | | |
|----------------------------|--------------------------------------|
| <input type="checkbox"/> 1 | <input type="checkbox"/> 6 |
| <input type="checkbox"/> 2 | <input type="checkbox"/> 7 |
| <input type="checkbox"/> 3 | <input type="checkbox"/> 8 |
| <input type="checkbox"/> 4 | <input type="checkbox"/> 9 |
| <input type="checkbox"/> 5 | <input type="checkbox"/> More than 9 |

7. How would you describe the size of the space in your home?
- Above average
 - Average
 - Below average

8. Approximately how many square feet of floor area do you have in your home? (check all that apply)
- Less than 500
 - 500-999
 - 1000-1499
 - 1500-1999
 - 2000-2499
 - 2500-2999
 - 3000-3499
 - 3500-3999
 - 4000 or more
 - Don't know

MAIN HEATING SYSTEM

9. What is the fuel used in your primary heating system?
- Electric
 - Natural Gas
 - Oil
 - Propane
 - Other (Solar, wood, etc)
 - No heat system

10. Which of the following best describes your home's primary heating system?
- Electric baseboard or cooling coils
 - Forced air furnace
 - Standard heat pump
 - Ground source heat pump
 - Radiant floor
 - Steam boiler
 - Wood heating system
 - Heat pump with gas backup
 - Heat pump with propane backup
 - Heat pump with electric backup
 - No heat system

11. How old is your heating system?
- 0 - 4 years
 - 5 - 9 years
 - 10 - 14 years
 - 15 - 19 years
 - 20 years or greater

COOLING SYSTEM

12. Do you have a central cooling system? (If you use window or portable air conditioners, you will check this in Question 14)
- No central cooling system
 - Central air conditioning
 - Heat pump
13. If you have any cooling systems, how old is it?
- 0 - 4 years
 - 5 - 9 years
 - 10 - 14 years
 - 15 - 19 years
 - 20 years or greater

14. Do you use room or window air conditioners?
- No
 - Yes

15. How many rooms or whole A/C's?
- 1
 - 2
 - 3

16. If you have a central heating and cooling system with air ducts, are any of these ducts located in the attic?
- No
 - Yes
 - Not applicable




Residential Energy Assessments

<p>17. What is your thermostat setting for a typical heating day and a typical cooling day in the winter?</p> <p>Heating</p> <p><input type="radio"/> < 69°</p> <p><input type="radio"/> 67-70°F</p> <p><input type="radio"/> 71-73°F</p> <p><input type="radio"/> 74-77°F</p> <p><input type="radio"/> > 77°F</p> <p><input type="checkbox"/> Thermostat off/ No thermostat</p> <p>Cooling</p> <p><input type="radio"/> < 69°</p> <p><input type="radio"/> 69-72°F</p> <p><input type="radio"/> 73-76°F</p> <p><input type="radio"/> 77-78°F</p> <p><input type="radio"/> > 78°F</p> <p><input type="checkbox"/> Thermostat off/ No thermostat</p> <p>18. Do you have any of the following comfort issues in your home?</p> <p>a. Cold drafts in the winter</p> <p><input type="checkbox"/> Yes</p> <p><input type="checkbox"/> No</p> <p>b. Stuffy windows in the winter</p> <p><input type="checkbox"/> Yes</p> <p><input type="checkbox"/> No</p> <p>c. Cooling system will not keep the home cool enough</p> <p><input type="checkbox"/> Yes</p> <p><input type="checkbox"/> No</p> <p>d. Heating system will not keep the home comfortable</p> <p><input type="checkbox"/> Yes</p> <p><input type="checkbox"/> No</p> <p>e. Uneven temperatures between rooms</p> <p><input type="checkbox"/> Yes</p> <p><input type="checkbox"/> No</p>	<p>19. How many people live in your home?</p> <p><input type="radio"/> 1</p> <p><input type="radio"/> 2</p> <p><input type="radio"/> 3</p> <p><input type="radio"/> 4</p> <p><input type="radio"/> 5</p> <p><input type="radio"/> 6</p> <p><input type="radio"/> 7 or more</p> <p>20. Do you own or rent this home?</p> <p><input type="radio"/> Own</p> <p><input type="radio"/> Rent</p> <p>21. What fuel is used by your water heater?</p> <p><input type="radio"/> Electric</p> <p><input type="radio"/> Natural Gas</p> <p><input type="radio"/> Propane</p> <p><input type="radio"/> Oil</p> <p><input type="radio"/> Other</p> <p>22. What is the age of your water heater?</p> <p><input type="radio"/> 0-4 years</p> <p><input type="radio"/> 5-9 years</p> <p><input type="radio"/> 10-14 years</p> <p><input type="radio"/> 15-19 years</p> <p><input type="radio"/> 20 years or greater</p> <p>23. What type of fuel do you use for clothes drying?</p> <p><input type="radio"/> Electric</p> <p><input type="radio"/> Natural Gas</p> <p><input type="radio"/> Oil</p> <p><input type="radio"/> Other</p> <p>24. What type of fuel do you use for your cook top?</p> <p><input type="radio"/> Electric</p> <p><input type="radio"/> Natural Gas</p> <p><input type="radio"/> Oil</p> <p><input type="radio"/> Other</p> <p>25. What type of fuel do you use for your oven?</p> <p><input type="radio"/> Electric</p> <p><input type="radio"/> Natural Gas</p> <p><input type="radio"/> Oil</p> <p><input type="radio"/> Other</p>	<p>26. Do you have a swimming pool?</p> <p><input type="radio"/> Yes</p> <p><input type="radio"/> No</p> <p>27. Do you have a pool heater?</p> <p><input type="radio"/> Yes</p> <p><input type="radio"/> No</p> <p>28. What type of fuel do you use for pool heat?</p> <p><input type="radio"/> Electric</p> <p><input type="radio"/> Natural Gas</p> <p><input type="radio"/> Oil</p> <p><input type="radio"/> Propane</p> <p><input type="radio"/> No circulation</p> <p>29. Do you have a hot tub?</p> <p><input type="radio"/> Yes</p> <p><input type="radio"/> No</p> <p>30. What type of fuel do you use for hot tub heat?</p> <p><input type="radio"/> Electric</p> <p><input type="radio"/> Natural Gas</p> <p><input type="radio"/> Oil</p> <p><input type="radio"/> Other</p> <p>31. When I see signs of water damage in my home, I usually wait until I have enough water to call a plumber? <i>(Water leaks from pipes, roof, or other sources)</i></p> <p><input type="radio"/> Yes</p> <p><input type="radio"/> No</p> <p><input type="radio"/> Sometimes</p> <p><input type="radio"/> Never</p> <p>32. Are you planning to make any large purchases or upgrades for energy efficiency of your home within the next three months?</p> <p><input type="radio"/> Yes</p> <p><input type="radio"/> No</p> <p><input type="radio"/> Not sure</p> <p>33. How many CFLs do you have installed in your home?</p>
<p>34. Please print your e-mail address in the boxes below:</p> <p>_____</p> <p>_____</p>		
<p>00000001</p>		

Residential Energy Assessments

Home Energy House Call E-mail Message



Duke Energy

IS YOUR HOME AS EFFICIENT AS IT COULD BE? FIND OUT

Home Energy House Call is a free in-home energy review. It can help you identify wasted energy, improve your home's energy use and reduce your monthly energy expenses.

Act now! You have been personally selected to receive a home energy audit. Our energy specialists will only be in your area for a limited time, so schedule your appointment now. Don't miss this exclusive opportunity.


How does the Home Energy House Call work?

- IDENTIFY:** An energy expert will pinpoint where your home is wasting energy. Common problem areas include ineffective attic insulation, leaky ductwork and hidden wall gaps.
- UNDERSTAND:** He or she will carefully explain how you can make your home more efficient — without sacrificing comfort.
- DOCUMENT:** The expert will prepare a custom report for you based on the findings — with steps you can take to increase efficiency and reduce your energy bill.


<h4>Energy Efficiency Starter Kit</h4> <p>Home Energy House Call will also provide you with a FREE energy efficiency starter kit.</p>	<h4>Why Energy Efficiency?</h4> <p>Energy efficiency is a cost-effective way to meet future electricity demand.</p>
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Residential Energy Assessments

Home Energy House Call Direct Mail Message (January - September)



**SAVE SOME GREEN
WITH A HOME ENERGY HOUSE CALL**



RECEIVE FREE ENERGY SAVING ITEMS
As a part of your Home Energy House Call, you will receive a Free Energy Efficiency Starter Kit. At your request, the energy specialists can install the efficiency items so that you can begin saving right away.

TO QUALIFY, YOU MUST:

- Be a Duke Energy residential customer in Ohio or Kentucky
- Own a single-family home and have had them for at least four months (rental properties and mobile homes do not qualify)

ELIGIBLE SAVING ITEMS:

- Sign up for your free Home Energy House Call
- Use one of the following methods:
- Visit us online at www.duke-energy.com
- Call 1-877-388-7676 (toll free)
- Complete and return the postage-paid reply card

*Amount shown is only \$30. Sign up free. Minimum 1 year.

REDUCE YOUR ENERGY BILL

Home Energy House Call is a free in-home energy assessment designed to help you learn how your home uses energy and how you can save on your monthly bills. The program provides comprehensive information unique to your home and energy practices.

An energy specialist will visit your home to:

- Perform practical energy solutions in your home at no cost to you
- Establish how to improve the heating and cooling comfort level of your home
- Help you prioritize the investment for the future and take obvious energy loss
- Provide you with a Free Energy Efficiency Starter Kit

From the energy specialist's observations, a customized report is prepared detailing steps you can take to increase efficiency and reduce your energy bill.

SIGN UP TODAY **EXPERIENCE THE BENEFITS**


TO QUALIFY, YOU MUST:

- Be a Duke Energy residential customer in Ohio or Kentucky
- Own a single-family home and have had them for at least four months (rental properties and mobile homes do not qualify)

ELIGIBLE SAVING ITEMS:

- Sign up for your free Home Energy House Call
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- Call 1-877-388-7676 (toll free)
- Complete and return the postage-paid reply card

*Amount shown is only \$30. Sign up free. Minimum 1 year.



- A special Energy Efficiency Kit will save you energy costs in your home at no cost to you
- Learn how you can improve your home and your energy with **40% OFF** on weatherstripping
- Receive a portion of your home
- Receive a free energy efficiency starter kit
- Help prevent the energy loss that is a huge and real energy cost to you

Home Energy House Call Direct Mail Message (September - Present)



Is your home as efficient as it could be?
Find out with a Home Energy House Call.





FREE **\$30**

Residential Smart Saver®

A. Description

The Residential Smart Saver® Program ("Program") offers a variety of measures that allow customers to take action and reduce energy consumption. The Program includes offers for lighting measures and HVAC measures.

Compact Florescent Lamps Measure

The Compact Fluorescent Lamps (CFLs) measure is designed to increase the energy efficiency of residential customers by offering customers CFLs to install in high-use fixtures within their homes.

The CFLs are offered through multiple channels to eligible customers. The on-demand ordering platform enables eligible customers to request CFLs and have them shipped directly to their homes. Eligibility is based on past campaign participation (i.e., coupons, Business Reply Cards (BRCs) and other Duke Energy Carolinas, LLC's (the "Company") programs offering CFLs). Bulbs are available in 3-, 6-, 8-, 12- and 15-pack kits that have a mixture of 13 watt and 20 watt bulbs. The maximum number of bulbs available for each household is 15, but customers may choose to order less.

Customers have the flexibility to order and track their shipment through three separate channels:

- 1) Telephone: Customers may call a toll-free number to access the Interactive Voice Response (IVR) system, which provides prompts to facilitate the ordering process. Both English and Spanish-speaking customers may easily validate their account, determine their eligibility and order their CFLs over the phone.
- 2) The Company Web Site: Customers can go online to order CFLs. Eligibility requirements and frequently asked questions are also available.
- 3) Online Services (OLS): Customers enrolled in the Company's Online Services may order CFLs through the Company's web site, if they are eligible.

The benefits of providing these three distinct channels include:

- Improved customer experience
- Advanced inventory management
- Simplified program coordination
- Enhanced reporting
- Increased program participation
- Reduced program costs

Property Manager Channel

The Property Manager Channel (the "Channel") allows the Company to target multi-family apartment complexes to direct install CFLs. Honeywell, the third-party vendor, manages distribution of CFLs via this Channel and partners with property managers in both North Carolina and South Carolina to enroll multi-family properties.

This Channel allows property managers to upgrade lighting with CFLs, reducing maintenance costs while improving tenant satisfaction by lowering energy bills. Each apartment may qualify for up to 12 CFLs per unit depending on the size.

Once enrolled, the property manager identifies the number of permanent lighting fixtures available. The Company provides the CFLs but the property manager pays for all shipping costs. The CFLs are

Residential Smart Saver®

installed in permanent fixtures during routine maintenance visits. The property manager reports the number of bulbs installed to the Company. Honeywell validates this information and provides a report for each individual unit on the property.

Residential HVAC Measures

In both North Carolina and South Carolina, the installation of a high-efficiency heat pump or air conditioner will result in a \$300 Incentive. For replacement of an existing system, the Company's customer receives \$200, and the HVAC contractor receives the remaining \$100. For new home construction, the home builder receives the \$300 incentive but has the option to pass the incentive on to the customer.

The Company filed an application to add tune-ups and seal measures to the Program in both North Carolina and South Carolina. The Public Service Commission of South Carolina issued an Order approving the application on May 23, 2012, and the North Carolina Utilities Commission issued an Order approving the application on August 28, 2012. Eligible customers will receive incentives for the installation of measures such as sealing leaks and upgrading insulation in the attic (initial amount of \$250), upgrading duct insulation (initial amount of \$75), sealing duct systems (initial amount of \$100) and tuning up a heat pump or air conditioner (\$50). All incentives will be paid directly to the Company's customers.

GoodCents administers the HVAC segment of the Program and establishes relationships with home builders and HVAC and home performance contractors ("trade allies") who interface directly with residential customers. These trade allies adhere to Program requirements and submit the incentive application. Once the application is processed, GoodCents disburses the incentive checks to the customer.

In addition, GoodCents is responsible for processing calls from trade allies and customers about the HVAC segment of the Program.

Audience

The Company's residential customers that meet the eligibility requirements of the Program.

B & C. Impacts, Participants and Expenses

Residential Smart Saver			
<i>\$ in millions</i>	Vintage 3 As Filed	Vintage 3 YTD Dec 31, 2012	% of Target
North Carolina Nominal Avoided Cost	\$22.0	\$63.4	288%
South Carolina Nominal Avoided Cost	\$23.7	\$63.1	267%
Program Cost ²	\$7.2	\$19.6	272%
MW ³	8.6	24.4	285%
MWH	58,553.4	224,983.0	384%
Units		5,854,957	

Notes on Table:

- 1) Numbers rounded. As filed impacts and program costs are from the South Carolina MSAW settlement. North Carolina as filed for program costs, MW and MWH are \$7.3M, 8.6 MW and 59,066.1 MWH, respectively.
- 2) As filed program costs do not include M&V. Actual costs may include M&V.
- 3) As filed MW are annual maximum peak. We track coincident peak for impacts.

D. Qualitative Analysis

Residential Smart Saver®

CFL

Highlights

Many customers have participated in the CFL Program by ordering bulbs through the IVR, OLS and the Company's website. Customers find this process simple and enjoy the convenience of bulbs being shipped directly to their homes. Over 428,298 orders were placed in 2012. Participation is tracked at the account level which allows the Company to focus its attention and resources on non-program participants. Over 49% of the orders were placed through the toll-free phone number, while 26% of the orders were placed through OLS and 25% through the Company's website.

Issues

Analyzing customer data and finding ways to effectively market to non-participating customers.

Potential Changes

Innovative marketing campaigns will be utilized to improve awareness for hard-to-reach and late-adopter customers.

The Company filed notification under the Flexibility Guidelines with the North Carolina Utilities Commission on October 15, 2012 to expand its lighting offer to include specialty bulbs, such as indoor recessed lights, candelabras, three-way bulbs and dimmable bulbs. Building on the insights and lessons learned from the current CFL promotion, the Company will determine best practices and go to market options to inform customers of the specialty bulb offer. The Company plans to offer specialty bulbs in the second quarter of 2013.

CFL offering via Property Manager

Highlights

The Property Manager Program has been well received in both North Carolina and South Carolina. Marketing efforts including direct mail postcards, email campaigns, outbound calls and face-to-face meetings increased participation in the program in 2012. Over 239 properties in North Carolina and 94 properties in South Carolina have successfully installed energy efficient CFLs totaling over 417,000 bulbs.

Issues

During the summer months, many properties do not have the resources available to prioritize CFL installation. Higher unit turnover and air conditioner maintenance and repairs require the maintenance crew's attention. To address this issue, the Company allows property managers 90 days to complete installation.

Additionally, property managers express concern about paying for shipping the bulbs which contributes to lack of participation in the Program.

Potential Changes

Residential Smart Saver®

To minimize overages, Honeywell will begin subtracting 20% of the bulbs ordered by property managers. Honeywell will continue to educate apartment associations about the Program to increase awareness and participation in the Program. Honeywell will address the shipping issue by paying the shipping cost for the properties which should increase participation.

Residential HVAC

Highlights

The Company and GoodCents continue to form strong relationships with valuable trade allies across both North Carolina and South Carolina. These partnerships help ensure application fulfillment and prompt payment of incentives, as well as maintain top-of-mind awareness of the Program and its benefits.

Issues

The buy-in and participation of the trade ally network is vital to the success of the HVAC segment of the Program. The Company and GoodCents continue to inform the trade ally network of the new measures; however, the Program aims to shift market practices away from some of the more commonly utilized practices which rely heavily on decentralized training and varying knowledge levels, as well as imprecise and manual field calculations, towards industry trained and certified trade allies using higher quality instruments and processes which has proven challenging and has slowed the recruitment process. While some trade allies have registered and are capable of offering the new measures, the Company expects the quantity of trade allies to increase during the coming year due to recently available equipment and increased customer demand.

Potential Changes

Electronic submission of the incentive application is also under development to expedite fulfillment and payment disbursement.

E. Marketing Strategy

CFL

The overall strategy of the Program is to reach residential customers who have not adopted CFL bulbs. The Company will continue to educate customers on the benefits of CFLs while addressing barriers for customers who have not participated in the Program. Additionally, the ease of Program participation will also be highlighted to encourage use of the on-demand ordering platform.

Direct mail marketing has generated a significant number of orders in both North Carolina and South Carolina. The individual response rates to the different campaigns have averaged around 13%. Samples of the marketing collateral used for these campaigns are available in the Appendix.

Honeywell markets to Carolina property managers through various channels including tradeshows, email and Apartment Association events. Additionally, the Company maintains information on the My Duke website. Multi-family properties in the Carolinas see a promotional offer when they log in to their My Duke profile.

Residential HVAC

Residential Smart Saver®

Promotion of the HVAC segment of the Program is primarily targeted to HVAC and home performance contractors as well as new home builders. Trade allies are important to the Program's success because they interface with the customer during the decision-making event, which does not occur often for most customers.

GoodCents is responsible for promotion of the Program directly to potential trade allies including HVAC and home performance contractors and new home builders. Program information and trade ally enrollment forms are available on the Program's website to encourage participation. By increasing the participation of trade allies, it ensures more customers are aware of the Program at time of purchase.

The Company implemented several customer marketing campaigns during the third and fourth quarter of 2012 using both the direct mail and email channels to reach customers in South Carolina and utilized the email channel to reach customers in North Carolina during the fourth quarter.

F. Evaluation, Measurement and Verification

CFL

The final process and impact report for the 2011 Smart Saver Residential Energy Efficiency CFL program was finalized on September 28, 2012. The findings from the report were shared with the Company's Collaborative in December 2012.

Table 1. Estimated Overall Impacts

	Gross Savings	Net Savings
Annual Savings Per Bulb Distributed		
kWh	33.6	30.6
kW	0.0056	0.0051

The impacts in this table were calculated using engineering algorithms. These estimates also take into account a participant's tendency to over-report operating hours and the length of daylight at the time of the year the survey results were collected. These two factors and the reasons for their inclusion are explained in their respective sections in the report. The net-to-gross ratio used to calculate net savings is 91.09%. This ratio includes freeridership and spillover and is described in detail in the report.

Significant Process Evaluation Findings

From the Management Interviews

- Overall, this Program was highly successful in meeting its goals and is not experiencing any significant problems. A member of the Company's program management summarized it as "working wonderfully." The IVR and online platforms have performed well and exceeded all goals for increasing CFL participation.
- The Company wants to grow the portfolio to include specialty bulbs in their promotional offer. TecMarket Works agrees with this expansion of program offerings.

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- Consumer education is an area for potentially enhancing CFL acceptance and adoption.

From the Participant Surveys

- Overall program and CFL satisfaction levels are very high, and overall the Company's satisfaction is high.
- The direct mail CFL program in the Carolinas is doing an excellent job of targeting participants with little or no prior CFL use. Prior to the program, CFL saturation was low within the direct mail CFL participant population.
- The desire to "save on utility costs" was the most influential factor in their decision to obtain CFLs via the program. "Desire to save energy" placed second.
- For those participants that used the online CFL order tracking system, the mean satisfaction rating is very high.
- While the two highest rated factors influencing bulb purchasing were energy savings and cost savings, factors often perceived as barriers to CFL adoption such as aesthetics, mercury content and availability of dimmable bulbs were among the lowest rated factors having little effect on adoption and use.
- Outdoor floodlights and dimmable CFLs appear to be the best candidate for a specialty CFL discount program targeting all current CFL participants.

From the Non-Participant Surveys

- Overall satisfaction with the Company across all non-participants surveyed averaged 8.5 out of 10. A high score.
- The most popular reason for not participating in the Program was because customers did not find the offer compelling enough to take action.
- Despite not participating in the Program, nearly two thirds of the non-participants surveyed indicated that learning of the Company's CFL program had increased their awareness about how to save energy by using CFLs. This suggests that the Program is having an energy savings transformative effect on non-participants.
- The desire to save on utility costs and the desire to be environmentally responsible tied as the most influential factors on CFL purchases by non-participants.

Significant Impact Evaluation Findings

- Average wattage of a replaced incandescent is 64.5 watts.
- A first year installation rate of 67.2% was reported, with an ISR of 80.0%.
- Living/family room, master bedroom and kitchen, in that order, are the three most popular room types for bulb replacements; together they make up 63% of all bulb installations.
- Surveyed participants report slightly increased operating hours when switching from an incandescent to a CFL having a very small effect on energy savings.

HVAC

The impact report for the 2010 Residential Smart Saver HVAC program was finalized on January 27, 2012. The findings from the report were shared with the Company's Collaborative in June 2012.

Table 2 presents a summary of savings associated with the Residential Smart Saver program. These results were obtained based on a model which uses the results of the engineering analysis within a statistical billing data analysis (the SAE approach). Program participation by HVAC system type, size, SEER and location were applied to the savings per ton obtained in three geographic locations to compute the Program savings.

Residential Smart Saver®

Table 3. Summary of Program Savings by Measure

Metric	Air Conditioner	Heat Pump
Participation Count	2,075	3,588
Gross kW per unit	0.260	0.335
Gross kWh per unit	270.6	638.5
Freeridership rate	32.1%	32.1%
Spillover rate	0%	0%
NTG ratio	67.9%	67.9%
Net kW per unit	0.177	0.227
Net kWh per unit	184	432
Measure Life (years) ¹	15	15
EUL net kWh per unit	2760	6480
Gross Ex Post kWh Savings	561,485	2,283,910
Gross Ex Post kW Savings	540	1,201

The impact report for the 2011-2012 Residential Smart Saver Program should be complete by Q2 of 2013.

The process report for the 2011-2012 Residential Smart Saver Program was finalized on November 21, 2012. The findings from the report were shared with the Company's Collaborative in December 2012.

Key Findings from the Management Interviews

- The Residential Smart Saver Program offered in the Company's service territory as benefited from the experience that the Company has gained from implementing Smart Saver in the Midwest.
- The total processing time from application to approval to the time the incentive checks were sent out was eight business days. From an industry standpoint, this performance constituted best in class.

¹ Effective Useful Life (EUL) taken from 2011 Database for Energy Efficiency Resources (DEER) update study. See www.deeresources.com

Residential Smart Saver®

Key Findings from the Trade Ally Interviews

- A majority (13 out of 21, or 62%) of the trade allies mentioned that they thought ductless air conditioning units and handlers should be considered for the Program – eight trade allies in North Carolina and five in South Carolina mentioned the technology.
- Trade allies mentioned inverter heat pumps and ductless mini-split systems should also be considered for the Program.

Key Findings from the Participant Surveys

- Customers who participated are generally very satisfied with the HVAC Smart Saver Program.
 - 88.2% rated their satisfaction with the Program an "8 or higher" on a 10-point scale, while 40.9% rated their satisfaction a "10 out of 10."
 - For most customers, their favorite part was saving money through an immediate rebate (66.3%), while saving energy was secondary (mentioned by about 30%, including those who hope to save money from increased efficiency²). A large majority (81.8%) could not name a "least favorite" aspect of participating in Smart Saver.
- About one quarter of participants intend to do more than just HVAC Smart Saver to improve energy efficiency:
 - 28.9% of participants said they have taken other energy efficiency actions influenced by HVAC Smart Saver.
 - 22.5% of participants intend to make other major purchases to improve energy efficiency in the next three years.
- Trade allies are very important to spreading awareness (87.7% of customers heard about Smart Saver from a trade ally) and for getting customers to participate (trade allies filled out Smart Saver paperwork for 80.7% of customers).
 - Trade allies are especially important for larger installations (multiple rebate households).
 - Not that many customers heard about Smart Saver directly from the Company via brochures (2.7%), or the web site (2.1%), or even advertising (6.4%).
- Customers are also generally very satisfied with the Company.
 - 87.2% rated their satisfaction with the Company an "8 or higher" on a 10-point scale, while 41.2% rated their satisfaction a "10 out of 10."
 - Dissatisfied customers most often complained of rate increases and the price of energy in general. Some also mentioned problems with loss of power.

Recommendations

Based upon the management interviews, the evaluation team has no recommendations for improving the Program at this time. However, because the Company has selected a new vendor to manage the trade ally network and to process the applications, we recommend that the Company monitor the performance of the new vendor to see if they are able to maintain the high participation rates that the Smart Saver Program historically enjoys. If participation drops, whether from trade allies or customers, the Company may wish to consider another process evaluation to determine the cause of the decrease. Otherwise, the evaluation team recommends that the new vendor be given one year to two years to implement Smart Saver before another process evaluation is conducted.

² This percentage also includes those that responded with "like saving energy and being more efficient in general" and "like learning about how to be more energy efficient in the future," and "like saving resources/conservation/benefiting future generations/going green."

Residential Smart Saver®

G. Appendix

CFL - Email Message

Lighten your energy bill without dimming your lighting.

Wake up to energy savings with FREE compact fluorescent light (CFL) bulbs.

Get your FREE CFLs

There's no comparison between CFLs and your standard incandescent bulbs. CFLs are 75 percent more efficient and last six times longer, meaning you'll save more money over time. Plus, CFLs are safe, emit the same light quality, and produce less heat than standard bulbs.

With free CFLs, you can save:

- 100 percent on the cost of the bulbs
- Up to \$90 or more per year in energy costs
- Up to \$800 in energy costs over the lifetime of these bulbs

Simply call or visit us online today to order yours - before they're gone.

Eligible in states or special jurisdictions. Offer energy efficiency programs authorized by the Energy Efficiency Act. CFLs are the primary energy saving measure for this program. CFLs are not available in all areas. See website for details.

Order Online: [DukeEnergy.com/Free2Savings](#)

By Phone: Call 800-943-7585 (option 1)

CFL - Bill Message

Electricity Usage	This Month	Last Year
Total kWh	1,154	1,342
Days	32	30
AVG kWh per Day	35	45
AVG Cost per Day	3.34	4.38

Our records indicate your telephone number is 336-585-4004. If this is incorrect, please follow the instructions on the back of the bill.

A late payment charge of 1.5% will be added to any past due utility balances not paid within 25 days of the bill date.

Order your FREE compact fluorescent light bulbs today! Call 1-800-943-7585 and choose option 1, or visit us online at [dukeenergy.com/FreeCFL](#) to see if you are eligible.

Residential Smart Saver®

CFL - Bill Insert

Plant these bulbs around
your house and watch the
savings grow.





Get your FREE CFLs now. Simply call
800.943.7585 (select option 1) or visit us
online at duke-energy.com/GrowMySavings

Duke Energy wants you to think about energy savings
in a whole new light. That's why we're giving away
FREE CFL bulbs. They're more efficient than standard
incandescent bulbs and last a lot longer, making
these beautiful bulbs a perennial favorite.

Compact Fluorescent Light (CFL) bulbs:

- Use 75% less energy and last up to six times longer
than incandescents
- Provide more than \$40 in savings over the lifetime
of each CFL
- Produce about 75% less heat than standard bulbs,
making them safer and less of a drain when cooling
your house

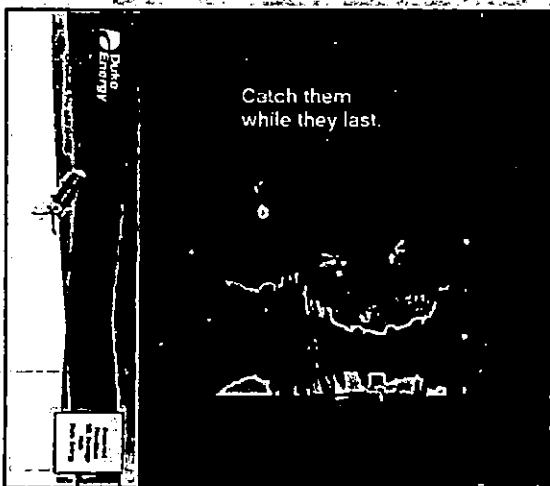
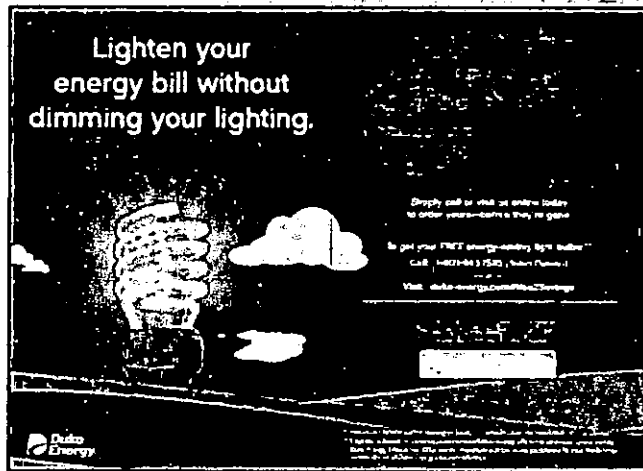


*Previous participation in one of our light bulb programs may be
reflected in the number of bulbs that you may be eligible to receive

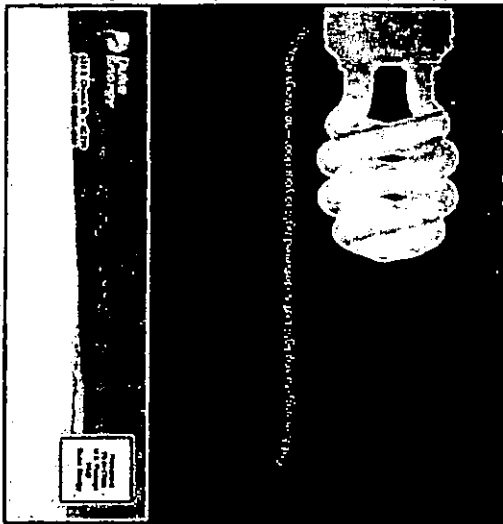
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Residential Smart Saver®

CFL – Direct Mail Campaign Targeting New Customers



Residential Smart \$aver®



You could be saving \$90 a year on your energy bill with FREE CFLs!

Thank you for ordering FREE CFLs.
There is one more thing you need to do to save even more!

GET YOUR FREE LIGHT BULBS
Two ways to request your bulbs:

1. Call 800-843-7348
 - Choose Option 1
 - Choose Option 1 to check for eligibility
 - Choose Option 1 to enter your account number
2. Or visit www.duke-energy.com/savesaver

GET THE SMART SIDE OF YOUR FREE BULBS
Once you receive the bulbs, install them in the areas that require most energy of your home: the kitchen, living room, dining room and bedrooms. But don't wait for your old incandescent bulbs to burn out—install your CFLs immediately. Make your incandescent bulbs in the future you use the best.

Supplies are limited, so contact us today if you have a few minutes. But the savings will last for years.

Thank you for ordering FREE CFLs.

GET YOUR FREE LIGHT BULBS
Two ways to request your bulbs:

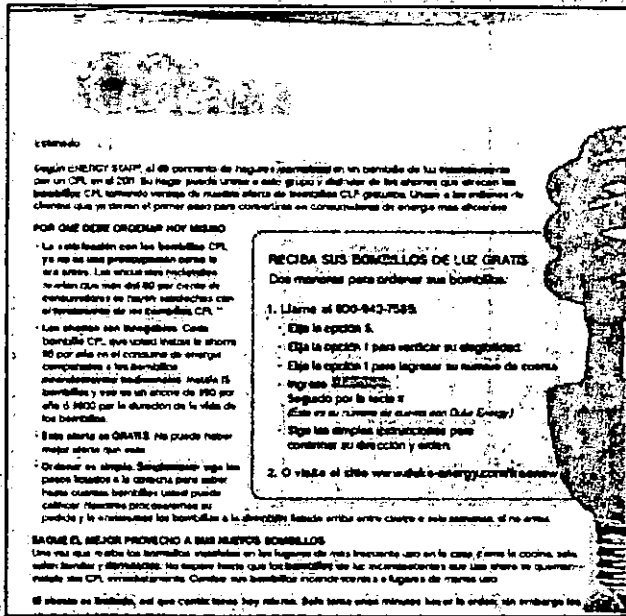
1. Call 800-843-7348
 - Choose Option 1
 - Choose Option 1 to check for eligibility
 - Choose Option 1 to enter your account number
2. Or visit www.duke-energy.com/savesaver

GET THE SMART SIDE OF YOUR FREE BULBS
Once you receive the bulbs, install them in the areas that require most energy of your home: the kitchen, living room, dining room and bedrooms. But don't wait for your old incandescent bulbs to burn out—install your CFLs immediately. Make your incandescent bulbs in the future you use the best.

Supplies are limited, so contact us today if you have a few minutes. But the savings will last for years.

Residential Smart Saver®

CFL- Direct Mail Campaign Targeting Spanish-Speaking Customers



¡Atención!

Según ENERGY STAR, al 49 por ciento de hogares estadounidenses en un bombillo de luz incandescente con un CFL, en el 2011. Su hogar puede ahorrar a este grupo y disfrutar de los ahorros que ofrecen los bombillos CFL tomando ventaja de nuestras ofertas de bombillos CFL gratuitos. Únase a los millones de clientes que ya tienen el primer paso para convertirse en consumidores de energía más eficientes.

¿POR QUÉ DEBE ORDENAR HOY MISMO?

- Los ahorros son inmediatos. Cada bombillo CFL que usted instala le ahorra \$3 por año en el consumo de energía comparado a los bombillos incandescentes tradicionales. Hasta 15 bombillos y eso es un ahorro de \$45 por año o \$900 por la duración de la vida de los bombillos.
- Este ahorro es GRATIS. No puede haber mejor oferta que esta.
- Ordenar es simple. Simplemente siga los pasos fáciles a la derecha para saber cómo obtener bombillos. Usted puede calificar. Nuestros procedimientos de pedido y la entrega de los bombillos a la dirección indicada arriba entre cuatro a seis semanas, si no antes.

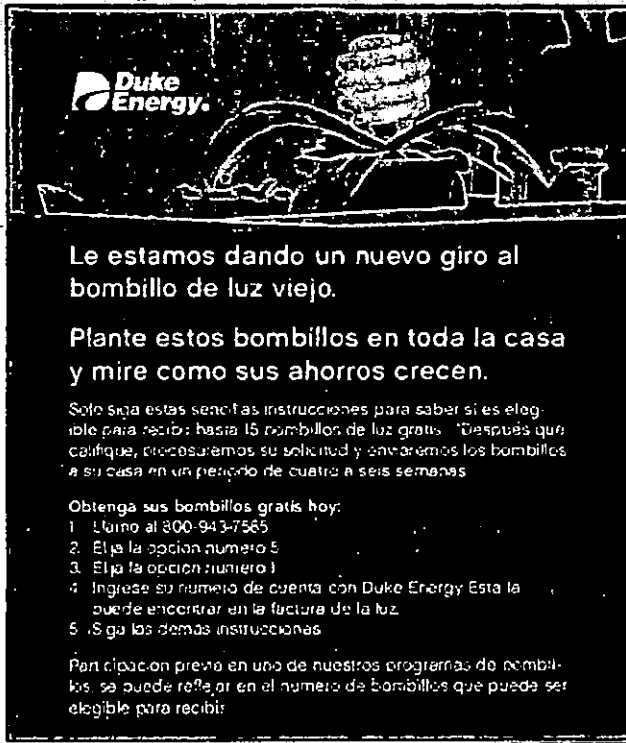
¡GANE EL MEJOR PREGONDO A SUS NUEVOS BOMBILLOS!

Una vez que recibe los bombillos instalados en los lugares de más frecuente uso en la casa, como la cocina, sala, salón familiar y dormitorios. No espere hasta que los bombillos de luz incandescentes que usa ahora se quemaran. Instale sus CFL inmediatamente. Cambie sus bombillos incandescentes a 4 lugares de mayor uso.

El ahorro es inmediato, así que comience hoy mismo. Solo tome unos minutos hacer lo orden, sin embargo los

RECIBA SUS BOMBILLOS DE LUZ GRATIS
Dos maneras para ordenar sus bombillos:

1. Llame al 800-943-7565
 - Elja la opción 5.
 - Elja la opción 1 para verificar su elegibilidad.
 - Elja la opción 1 para ingresar su número de cuenta.
 - Ingrese su dirección.
 - Seguido por la tecla #.
 - (Este es su número de cuenta con Duke Energy)
 - Siga las simples instrucciones para confirmar su dirección y orden.
2. O visite el sitio www.duke-energy.com/savesaver



Duke Energy

Le estamos dando un nuevo giro al bombillo de luz viejo.

Plante estos bombillos en toda la casa y mire como sus ahorros crecen.

Solo siga estas sencillas instrucciones para saber si es elegible para recibir hasta 15 bombillos de luz gratis. Después que califique, procesaremos su solicitud y enviaremos los bombillos a su casa en un periodo de cuatro a seis semanas.

Obtenga sus bombillos gratis hoy:

1. Llame al 800-943-7565
2. Elja la opción número 5
3. Elja la opción número 1
4. Ingrese su número de cuenta con Duke Energy. Esta la puede encontrar en la factura de la luz.
5. Siga las demás instrucciones.

Para el peticion pronto en uno de nuestros programas de bombillos, se puede reflejar en el número de bombillos que pueda ser elegible para recibir.

Residential Smart Saver®

CFL - Newspaper Advertisements

BUY NONE GET SOME FREE

Want to save big now
and save even bigger
later? Great! Because
Duke Energy is giving
away FREE energy-
efficient light bulbs to
customers—no strings
attached. Heck, we'll
even deliver them
for FREE!



So, how do you take
advantage of this steal
of a deal? It's easy.

Call 800.943.7585 (select option 1) or visit us
online at www.duke-energy.com/CFLcoupon



*Eligibility is based on previous participation in other Duke Energy energy efficiency programs.

Residential Smart Saver®

CFL Property Manager Channel - State Landing Page Promotion

**Property Managers:
Stand out from your competition.**
Offer your residential tenants free energy saving bulbs.

learn more

1 2 3

CFL Property Manager Channel - Web Page

Property Managers CFL Program

**Set Yourself Apart
from the Competition
with Duke Energy's
Free Energy Efficient Bulbs**

In today's competitive rental market, you need ways to set your community a step above your competition.

Duke Energy will help by providing you with energy efficient compact fluorescent bulbs (CFLs). They are perfect for permanent light fixtures in foyers, bedrooms and family areas. Changing the bulbs is easy and can be done on your regular maintenance schedule.

Benefits to You

- Upgrade your lighting for less. You only pay the sticker costs.
- Reduce maintenance costs and efforts. CFLs last 10 times longer than traditional bulbs.
- Improve tenants' satisfaction by helping them save energy and money. CFLs use 75% less energy.
- Attract and retain tenants by promoting your energy efficient program.

Contact us: email or 888-287-1671.

Questions about the program?
Contact us: email or 888-287-1671

Get Started Now
Program Forms:


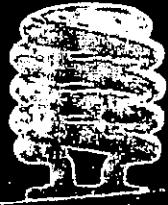
- Application Form
- Acquisition Instructions
- Contract
- CFL FAQs

Marketing Kit: Templates to help you market the program to your residents

- Tenant Marketing Piece: English / Espanol
- Tenant Lease Addendum: Enjoy Your Savings: English / Espanol
- CFL Safety and Best Practices: English / Espanol

Residential Smart \$aver®

CFL Property Manager Channel – Direct Mail Promotions

"We received over 20,000 free CFL bulbs from Duke Energy and 12 37w CFL bulbs. It's a great idea to make a positive impact on the environment and your community. We've already recommended it to property managers. It's a truly a win-win situation."

Property Managers enjoy free CFLs
Ongoing savings with this exclusive offer.

In today's market, you need ways to set yourself above your competition.
Duke Energy can help by providing you with up to 12 FREE* compact fluorescent bulbs (13w CFLs) per unit for your community.


How you can benefit:

- Savings to Your Bottom Line** - CFLs last up to six times longer than traditional bulbs translating to less visits to replace incandescent bulbs. Changing the bulbs is easy and bulbs can be installed during regularly scheduled maintenance visits.
- Increase Tenant Satisfaction** - On average, each CFL will save your tenants about \$40 in energy costs over the expected lifetime of each bulb. Install 12 bulbs and that's a savings of \$480** over the lifetime of the bulbs!
- Attract and Retain Tenants** - Promote your participation! Nearly 9 in 10 Americans would prefer to live in an eco-friendly space and more than half of those are willing to pay more in rent to do so.***

Join hundreds of other property managers who have already received their FREE CFLs.

Order Online
Visit our Online Service
Management and Inventory tool

By Phone
Contact Customer Service
1-888-297-1671



Property Managers enjoy free CFLs
Ongoing savings with this exclusive offer.

In today's market, you need ways to set yourself above your competition.
Duke Energy can help by providing you with up to 12 FREE* compact fluorescent bulbs (13w CFLs) per unit for your community.

How you can benefit:

- Savings to Your Bottom Line** - CFLs last up to six times longer than traditional bulbs translating to less visits to replace incandescent bulbs. Changing the bulbs is easy and bulbs can be installed during regularly scheduled maintenance visits.
- Increase Tenant Satisfaction** - On average, each CFL will save your tenants about \$40 in energy costs over the expected lifetime of each bulb. Install 12 bulbs and that's a savings of \$480** over the lifetime of the bulbs!
- Attract and Retain Tenants** - Promote your participation! Nearly 9 in 10 Americans would prefer to live in an eco-friendly space and more than half of those are willing to pay more in rent to do so.***

Order online, duke-energy.com/property-mgr or by phone: 1-888-297-1671

*Available for Property Managers. **Energy Conservation. ***American Council on Energy-Efficient Buildings. © 2007 Duke Energy Corp.

Residential Smart Saver®

Residential HVAC – Online State Landing Page Promotions



Smart Saver®
Save energy and money
[Learn more](#) 



Control your energy costs and earn up to \$550.

Save BIG with Smart Saver® Incentives.

[Learn more](#)

1 2 3 4

Residential Smart Saver®

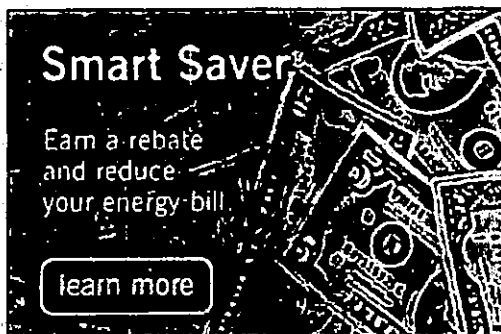
Residential HVAC – Online Services Promotions



Smart Saver

Earn a rebate
and reduce
your energy bill.

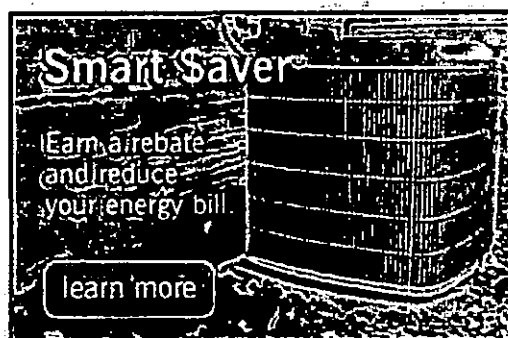
[learn more](#)



Smart Saver

Earn a rebate
and reduce
your energy bill.

[learn more](#)



Smart Saver

Earn a rebate
and reduce
your energy bill.

[learn more](#)

Residential Smart Saver®

Residential HVAC – Email Message

Control your energy costs and earn \$50!

Get Started

Duke Energy's Smart Saver® program can help you save money, improve comfort and become more energy efficient. We offer cash incentives to qualified customers who take steps to make their homes more efficient. Incentives are available for qualifying work performed since Aug. 1, 2012.

Act now. Earn \$50. Save energy.

Be cool and comfortable. Complete a Smart Saver Health Check to get the most out of your cooling system.

Health Check Highlights:

- Goes beyond an average tune-up to optimize your system.
- Performed by local industry-certified and program-trained technicians.
- Specialized equipment analyzes HVAC system and identifies any issues.

Get Started

Introducing Insulate and Seal

Earn up to \$425 for making your home more energy efficient.

Is your home chilly? Do you feel uneven temperatures when you get from room to room? Does your HVAC system run more than you think it should? If you answered "yes" to any of these questions, it may be time to help your home and wallet. A smart solution is our **Insulate and Seal** service. It's energy efficiency, simplified.

You can earn up to \$425 in incentives for making your home more energy efficient.

- 1. Increase the effectiveness of your air sealant.
- 2. Seal your home's windows.
- 3. Reduce air leakage in your ceiling.
- 4. Insulate your attic.

Getting started is easy!

Find a participating utility service provider on our website. | Sign up for the program to get an energy audit and more. | Schedule your service with our service team. | Earn up to \$425 in incentives.

Get Started

Smart Energy Store on Facebook | Smart Energy Store on Twitter | Smart Energy Store on YouTube

Smart Energy Store on Facebook | Smart Energy Store on Twitter | Smart Energy Store on YouTube

Smart Energy Store on Facebook | Smart Energy Store on Twitter | Smart Energy Store on YouTube

Residential Smart Saver®

Residential HVAC – Direct Mail Promotions



How to schedule a Health Check

1. Call or email your contractor and other health check
2. Complete a contractor contract for your health check
3. Call your contractor on schedule with the Health Check

\$ Save \$625!



Take steps to control your energy costs and earn up to \$625!

Completing a Health Check is the first step to earning up to \$625 in incentives for making your home more energy efficient.


Call 1-800-455-6252



Smart Saver® Incentives

Improve your home's efficiency without breaking the bank.

Being energy efficient is more than just saving. Smart Saver can help you gain incentives to improve your home and your home's energy efficiency and to receive energy and rebates for smart home.



What are Smart Saver Incentives?

Smart Saver Incentives are a set of incentives offered to help a Smart Saver participant who has a goal to make their home more energy efficient.


How does the program work?

Choose the program of the incentive incentives. Then, either from a network of qualified participating contractors or complete the work, find a contractor who will help you to make your Smart Saver the right fit for energy.

Smart Saver Incentive	Amount
Smart Saver Incentive - Energy Efficient Home	\$625
Smart Saver Incentive - Energy Efficient Home	\$625
Smart Saver Incentive - Energy Efficient Home	\$625
Smart Saver Incentive - Energy Efficient Home	\$625
Smart Saver Incentive - Energy Efficient Home	\$625
Smart Saver Incentive - Energy Efficient Home	\$625
Smart Saver Incentive - Energy Efficient Home	\$625
Smart Saver Incentive - Energy Efficient Home	\$625
Smart Saver Incentive - Energy Efficient Home	\$625
Smart Saver Incentive - Energy Efficient Home	\$625

Complete a Health Check and you could earn a \$625 Incentive

Are you getting the most out of your home with energy that will hold out with a Smart Saver Health Check?



Health Check Highlights

- Smart Saver Incentive to help you get the most out of your home
- Participate in Smart Saver Incentive and program based on energy
- Qualified contractor and Smart Saver Incentive

Find a participating contractor by using Smart Saver Incentive. Smart Saver will help you find the right contractor.

Call 1-800-455-6252

Residential Smart Saver®

Control your energy costs and earn up to \$625!



Duke Energy
EC22A | 526 S. Church St.
Charlotte, NC 28202

First Class Mail
U.S. Postage
PAID
Duke Energy

Duke Energy's Smart Saver® program can help you save money, improve comfort and become more energy efficient.

Learn more at:
Duke-Energy.com/Improve



Act now.
Earn \$50.
Save energy.*

Be cool and comfortable. Complete a Smart Saver Health Check to get the most out of your cooling system.

Health Check Highlights:

- Goes beyond an average tune-up to optimize your system.
- Performed by local industry-certified and program-trained technicians.
- Specialized equipment analyzes HVAC system and identifies any issues.

Learn more: Duke-Energy.com/Improve

*Service costs will vary depending on your selected contractor. Incentive is paid upon Health Check completion. See website or call 866-785-6209 to learn more.



12443 1 7C

Low Income Energy Efficiency and Weatherization Assistance Program

A. Description

The purpose of the Low Income Energy Efficiency and Weatherization Assistance Program ("Program") is to assist low income customers with energy efficiency measures in their home to reduce energy usage. There are two offerings currently in the Program: weatherization and equipment replacement.

Weatherization and Equipment Replacement Assistance is available for up to 5,000 qualified customers on the Duke Energy Carolinas, LLC's (the "Company") system in existing, individually metered, owner-occupied single-family, all-electric residences, condominiums, and mobile homes.

- Funds are available for (i.) weatherization measures, and/or (ii.) refrigerator replacement with an Energy Star appliance, and/or (iii.) heating system replacement with a 14 or greater SEER heat pump. The measures eligible for funding will be determined by an energy audit of the residence.
- A home energy audit will be provided at no charge to the customer.
- Participants are not eligible for payments under any other of the Company's energy efficiency programs for the same energy efficiency measure provided under this Program.

The weatherization and equipment replacement programs were not implemented in 2012. The Company planned to work with the state weatherization program administrators from North Carolina and South Carolina to provide a utility offered weatherization program to eligibility customers. However, due to the distribution of American Recovery and Reinvestment Act (ARRA) funds in 2009, both North Carolina and South Carolina state weatherization program administrators requested the Company delay the utility-offered weatherization and equipment programs. The Company is currently working with contacts from the state administrator's office for North Carolina and South Carolina to implement a utility-offered program.

Audience

Availability of this Program will be coordinated through local agencies that administer state weatherization programs, and the agency must certify that the household income of the participant is between 150% and 200% of the federal poverty level.

B & C. Impacts, Participants and Expenses

Low Income Energy Efficiency and Weatherization Assistance ¹			
<i>\$ in millions</i>	Vintage 3 As Filed	Vintage 3 YTD Dec 31, 2012	% of Target
North Carolina Nominal Avoided Cost	\$16.2	\$0.0	0%
South Carolina Nominal Avoided Cost	\$17.9	\$0.0	0%
Program Cost ²	\$9.2	\$0.0	0%
MW ³	7.3	0.0	0%
MWH	53,924.6	0.0	0%
Units		0	

Notes on Table:

- 1) Numbers rounded. As filed impacts and program costs are from the South Carolina MSAW settlement. North Carolina as filed for program costs, MW and MWH are \$9.3M, 7.4 MW and 54,396.7 MWH, respectively.
- 2) As filed program costs do not include M&V. Actual costs may include M&V.
- 3) As filed MW are annual maximum peak. We track coincident peak for impacts.

Low Income Energy Efficiency and Weatherization Assistance Program

D. Qualitative Analysis

Highlights

The residential Smart Saver[®] program offers CFLs to eligible residential customers in North Carolina and South Carolina through the automated Interactive Voice Response (IVR)/Web platform. The number of income qualified program participants requesting free CFLs from the residential Smart Saver[®] CFL program far exceeds the participation rate achieved in the Agency Assistance Kit program.

The Company continues to partner with local agencies by providing CFL postcards that include information on the free CFL offer and instructions on how to place orders. An example of this postcard is included in the Appendix.

Issues

Both the state of North Carolina and South Carolina received extensions to continue funding the state's weatherization program with ARRA funding. The Company continues to have active discussions with the state weatherization program administrators for both North Carolina and South Carolina to define a plan for a utility offered weatherization program that supports the state's weatherization program in the post-ARRA environment.

Potential Changes

The Company is evaluating potential Program changes to the approved weatherization and refrigerator replacement programs in an effort to align with the state weatherization program in post-ARRA environment.

E. Marketing Strategy

Low income agencies receive a supply of postcards to distribute to clients who are customers of the Company. The postcards provide instructions for customers to request CFLs by phone or web and have CFLs delivered directly to their home.

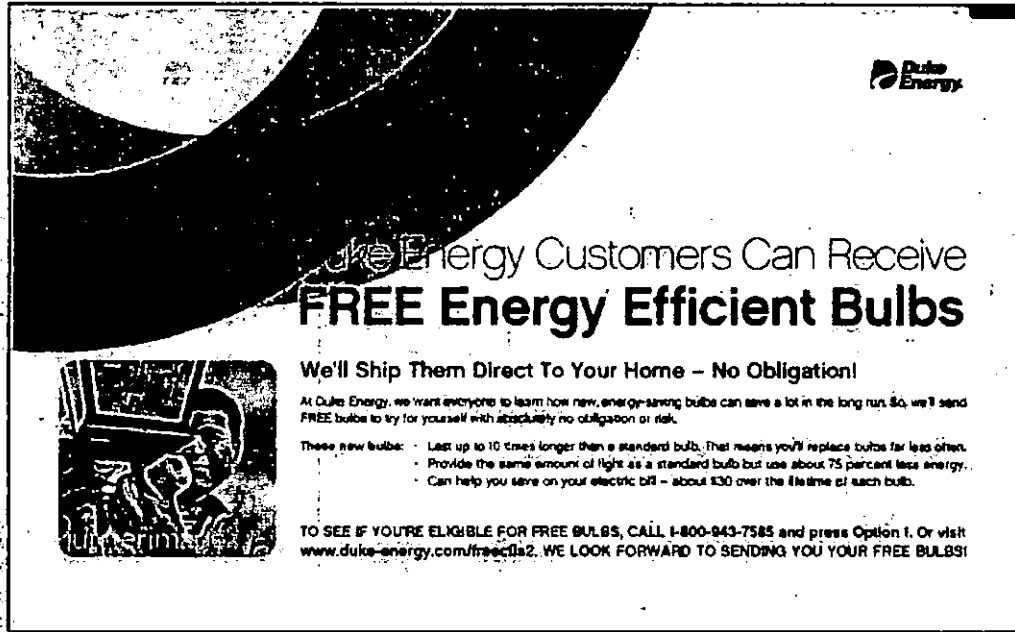
F. Evaluation, Measurement and Verification

There are no evaluations scheduled at this time.

Low Income Energy Efficiency and Weatherization Assistance Program

G. Appendix

CFL Agency Card (Front)



Duke Energy

Duke Energy Customers Can Receive
FREE Energy Efficient Bulbs

We'll Ship Them Direct To Your Home – No Obligation!

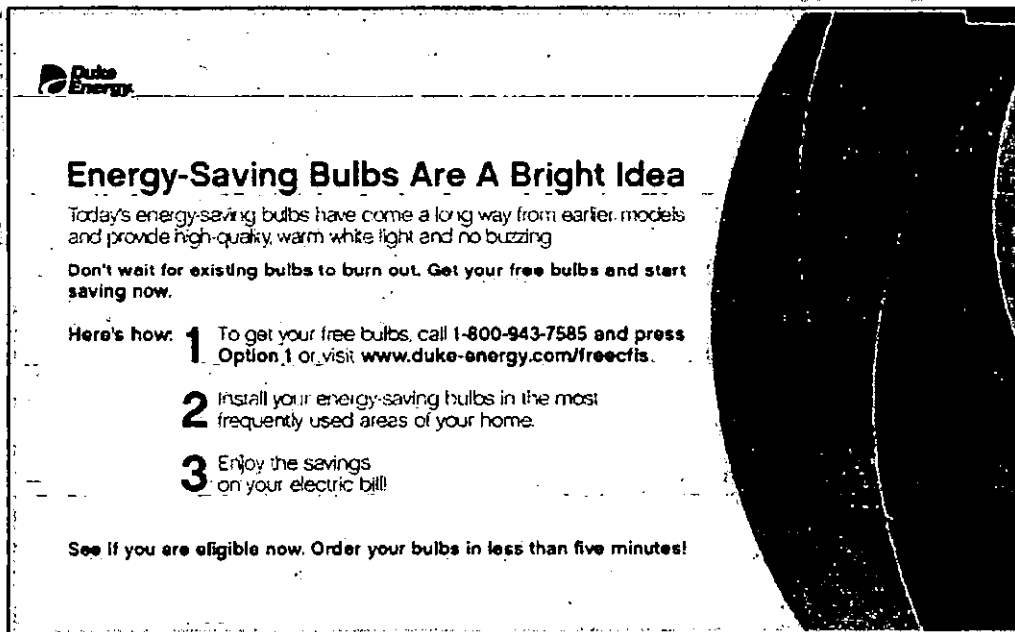
At Duke Energy, we want everyone to learn how new, energy-saving bulbs can save a lot in the long run. So, we'll send FREE bulbs to try for yourself with absolutely no obligation or risk.

These new bulbs:

- Last up to 10 times longer than a standard bulb. That means you'll replace bulbs far less often.
- Provide the same amount of light as a standard bulb but use about 75 percent less energy.
- Can help you save on your electric bill – about \$30 over the lifetime of each bulb.

TO SEE IF YOU'RE ELIGIBLE FOR FREE BULBS, CALL 1-800-943-7585 and press Option 1. Or visit www.duke-energy.com/freecfls2. WE LOOK FORWARD TO SENDING YOU YOUR FREE BULBS!

CFL Agency Card (Back)



Duke Energy

Energy-Saving Bulbs Are A Bright Idea

Today's energy-saving bulbs have come a long way from earlier models and provide high-quality, warm white light and no buzzing.

Don't wait for existing bulbs to burn out. Get your free bulbs and start saving now.

Here's how:

- 1** To get your free bulbs, call 1-800-943-7585 and press Option 1 or visit www.duke-energy.com/freecfls.
- 2** Install your energy-saving bulbs in the most frequently used areas of your home.
- 3** Enjoy the savings on your electric bill!

See if you are eligible now. Order your bulbs in less than five minutes!

Energy Efficiency Education Program for Schools

A. Description

The Energy Efficiency Education Program for Schools ("Program") is an energy efficiency program available in North Carolina and South Carolina. The Program is available to kindergarten through twelfth grade students enrolled in public and private schools who reside in households served by Duke Energy Carolinas, LLC (the "Company").

The Program provides principals and teachers with an innovative curriculum that educates students about energy, resources, how energy and resources are related, ways energy is wasted and how to be more energy efficient. The materials focus on concepts such as energy, renewable fuels and energy efficiency through classroom and take home assignments, enhanced with a live theatrical production performed by two professional actors.

The Program performance educates students about energy efficiency in homes and schools through innovative lessons based on science and math related curriculum. School principals are the main point of contact and will schedule the performance at their convenience for the entire school. Once the principal confirms the performance date and time, two weeks prior to the performance, all materials are delivered to the principal's attention for classroom and student distribution. Materials include school posters, teacher guides, classroom and family activity books and interactive activities such as online home audits that engage families in the learning experience.

Students are encouraged to complete a home energy survey with their family (included in their classroom and family activity book) to receive an Energy Efficiency Starter Kit. The kit contains specific energy efficiency measures to reduce home energy consumption.

The current Program is targets and educates kindergarten through eighth grade students. The Company partners with a third party vendor, The National Theatre for Children, to administer the Program.

Audience

Eligible participants include the Company's residential customers who reside in households with school-age children enrolled in public and private schools.

B & C. Impacts, Participants and Expenses

Energy Efficiency Education Program for Schools			
<i>\$ in millions</i>	Vintage 3 As Filed	Vintage 3 YTD Dec 31, 2012	% of Target
North Carolina Nominal Avoided Cost	\$41.8	\$4.6	11%
South Carolina Nominal Avoided Cost	\$49.0	\$4.3	9%
Program Cost ²	\$13.6	\$2.9	21%
MW ³	23.9	1.7	7%
MWH	121,981.7	8,963.5	7%
Units		40,485	

Notes on Table:

- 1) Numbers rounded. As filed impacts and program costs are from the South Carolina MSAW settlement. North Carolina as filed for program costs, MW and MWH are \$13.7M, 24.2 MW and 123,049.8 MWH, respectively.
- 2) As filed program costs do not include M&V. Actual costs may include M&V.
- 3) As filed MW are annual maximum peak. We track coincident peak for impacts.

Energy Efficiency Education Program for Schools

D. Qualitative Analysis

Highlights

The Company is helping bring arts and theatre back into the school while providing an important message about energy efficiency through a new innovative delivery channel for children. Enhancing the message with a live theatrical production truly captivates the children's attention and reinforces the curriculum material provided by teachers. In advance of the live performance, school administrators are sent printed materials including workbooks, teacher guides, and classroom and contest posters. The recruitment approach of contacting the principal has been extremely successful. Throughout the 2011-2012 academic year, 762 schools participated in the Program across North Carolina and South Carolina, exceeding the goal of 600. Projections for 2012-2013 are to reach over 700 schools.

The National Theatre for Children has a database with principal and teacher information that can be overlaid with the Company's service territory to determine the areas with the highest propensity of the Company's residential customers. The Program opened with 16 sets of actors during the 2011-2012 academic year throughout the Company's service territory. The logistics of these "troupes" and the scheduling tool of the National Theatre for Children minimize scheduling constraints resulting in less than five percent of schools canceling and not rescheduling their performance.

Through the performance, Nikki Neutron, the energy hero, encourages students to go online to complete their survey and receive their Energy Efficiency Starter Kit and help save the world. With this message to students, the response rate for online survey completions has been successful. Surveys can be completed online or by paper, with the majority being completed online. During the 2011-2012 academic year, two schools per state were awarded a \$1,000 cash prize for completing the most surveys. Winning schools were those with the highest raw number and highest percentage of home energy surveys submitted. The Company will continue to recognize schools for the 2012-2013 academic year to enlist survey signups for Energy Efficiency Starter Kits. A website was developed, trackmysignups.org, for principals, teachers and students to view their school's progress and compare sign ups to other schools in the area which helps foster community involvement.

AM Conservation, the kit vendor, pre-builds the Energy Efficiency Starter Kits which shortens the kit delivery time. When the Energy Efficiency Survey is completed and eligibility is determined, the kit is shipped and received within two to four weeks. The quicker turnaround time of the Energy Efficiency Starter Kit creates a higher level of engagement along with an increased likelihood that the customer will install items from the kit and return the Family Business Reply Card (BRC). The BRC provides the Company the opportunity to solicit and receive feedback from the customer and validate items in the kit being installed.

To ensure customer satisfaction with the Energy Efficiency Starter Kit and installation of items takes place, the Program team developed an email campaign to send emails to families. The email includes a reminder which is sent two weeks after successful kit delivery to encourage families to return their BRC. To further encourage BRC returns, one family per academic year wins a cash prize as part of a family contest drawing. During the 2011-2012 academic year, BRC response rates were 25 percent.

Issues

The National Theatre for Children has overcome several challenges. With the level of success the Program has achieved, new challenges arise such as:

- Developing a strategic acquisition approach to minimize non-Company student participation in the Program.
- Determining a way to continue to engage children who have already participated in the Program but are disqualified from receiving the same Energy Efficiency Starter Kit year after year.

Energy Efficiency Education Program for Schools

Potential Changes

The National Theatre for Children is working closely with the Company to enhance the Program by:

- Partnering with the Company's Large Business Account Managers and Community Relations District Managers to leverage existing relationships as an additional acquisition channel.
- Developing an alternative kit for customers who have already participated in the Program.
- Enhancing all data processing methods.

As the Program continues to evolve in 2013, there will be additional enhancements to be made and improve the customer's experience when participating in the Program.

E. Marketing Strategy

The National Theatre for Children is responsible for all marketing campaigns and outreach. The National Theatre for Children utilizes direct mail and email sent directly to principals for Program acquisition.

F. Evaluation Measurement and Verification

TecMarket Works conducted a process evaluation of the Program during 2012 with a final report presented on November 27, 2012. The impact report is scheduled to be completed in Q1 of 2013.

Significant Process Evaluation Findings

Key Findings from the Management Interviews

- The Program is a solid, well-run program with an excellent network of implementers to support and exceed the Company's distribution goals for the Program. Although the Program has only been offered since 2011 in the Carolinas, the Program is exceeding its goals for Energy Efficiency Starter Kit distribution.

Key Findings from the Performance Reviews

- The performers are professional and courteous. They arrived at each school on time and always set up and readied their efforts well before the students arrived.
- "The Energized Guyz" performance was well-received by the students and got children excited about and focused on receiving their Energy Efficiency Starter Kit.
- Every staff person we spoke with indicated that The National Theatre for Children was "wonderful" to work with.
- The troupes successfully altered the complexity of the material presented to match the comprehension ability of the age of the children attending. This is important because if the information is too advanced to understand, the lessons are lost to the younger children, and if the lessons are too simple, the older students lose interest.

Key Findings from the Participant Surveys

Two hundred and two (202) participating student families that live in the Company's service territory in the Carolinas participated in an online survey which asked about what kit items they used and their satisfaction with the items. Surveys were completed by 102 households in North Carolina and 100 households in South Carolina.

The most commonly installed items, with installation rates of 75% or higher, were the kit's lighting items: 13-watt CFLs (87.6%), 18-watt CFLs (77.2%), and the night light (78.7%). These data indicate the kits are being well received and the kit items are being installed. The Department of Energy (DOE) booklet was the only other item used by over half of respondents (68.8%), although most of the remaining items had installation rates of over 40%. The kit items that respondents were least likely to use were the bathroom aerator (31.7%) and the water flow meter bag (21.3%). Ratings of satisfaction by those who

Energy Efficiency Education Program for Schools

Installed the kit items generally range from 8.5 to 9.5 on a 10-point scale, except for the water flow meter bag (mean rating 7.95).

	Percent Installed or Used	Mean Satisfaction Score
13-watt CFL	87.6%	8.53
night light	78.7%	9.44
18-watt CFL	77.2%	8.99
booklet	68.8%	9.22
kitchen aerator	48.0%	8.71
low flow showerhead	45.5%	8.38
water temp card	42.6%	9.30
switch and outlet gaskets	41.1%	8.93
bathroom aerator	31.7%	9.09
water flow meter bag	21.3%	7.95

Recommendations

- Consider the development of a second kit so that troupes can visit a school more than once in a three-year period, as long as cost effective savings are achieved.
- Inform troupes that slowing their rate of speech¹ may improve students' comprehension of the material they are presenting. The typical adult speaks 160 words per minute. The central nervous system of pre-school through third grade children can process about 120 words per minute. Fourth grade students process 124-128 words per minute².
- Consider revising the script so that saving energy is equated with their families lowering their utility bills and supporting environmental stewardship.
- Distribute the kit's "Decoder-Ring" to each of the troupes. This ring was much more effective than the night light in getting the children excited about ordering the kit, and it can be easily incorporated into the script.

¹ "Spot checks" were conducted on portions of the performances using a timer and the known count of words used by the actors from the script. While these checks were not scientific, overall speech rates were found to be slightly too fast for the ages of the audience.

² Banotai, Alyssa, "How to Talk to Children," ADVANCE Speech-Language Pathologists & Audiologists, Vol. 18, Issue 3, January 21, 2008.

<http://speech-language-pathology-audiology.advanceweb.com/Article/How-to-Talk-to-Children.aspx>

Residential Retrofit

A. Description

The purpose of the Residential Retrofit program ("Program") is to aid residential customers in assessing their energy use, to provide recommendations for more efficient use of energy in their homes and to encourage the installation of the energy efficiency improvement by offsetting a portion of the cost of implementing the recommendations. The Program was approved by the Public Service Commission of South Carolina on February 24, 2010 and the North Carolina Utilities Commission on January 25, 2011.

Audience

The Program is available for up to 300 customers in North Carolina and up to 100 customers in South Carolina who live in owner-occupied single-family residences served on a residential rate schedule from Duke Energy Carolinas, LLC's (the "Company") retail distribution system.

B & C. Impacts, Participants and Expenses

Residential Retrofit ¹²			
<i>\$ in millions</i>	Vintage 3 As Filed	Vintage 3 YTD Dec 31, 2012	% of Target
North Carolina Nominal Avoided Cost		\$0.3	
South Carolina Nominal Avoided Cost		\$0.3	
Program Cost		\$0.2	
MW		0.0	
MWH		283.7	
Units		65	

Notes on Table:

- 1) Numbers rounded.
- 2) There is no as-filed comparison for Residential Home Retrofit because it was a new pilot in 2011 and was not included in the original filing.

D. Qualitative Analysis

South Carolina Pilot

Highlights

The South Carolina Residential Retrofit program launched in August 2010 as Energy Solutions @ Home (ES@H). ES@H was designed as a bundled energy efficiency solution for homeowners where trained energy professionals identify and install high impact energy home improvements. When homeowners make energy improvements to their homes, they receive on-going energy savings from lower heating and cooling costs because the leaky gaps and non-insulated areas of their homes are eliminated. It is an easy process for the customer because the Company identifies the most effective energy-saving home improvements, provides a team of energy experts including skilled contractors and offers an incentive to lower the customer's installation cost.

The Program focuses on the top four energy home improvements: air sealing, attic insulation, duct sealing and duct insulation. Offered individually or in combination, when these improvements are correctly installed, they substantially lower the amount of energy loss in a home and provide the greatest energy savings opportunities.

The process includes three steps and begins with a phone call.

Residential Retrofit

Step 1: Phone Assessment

The Company helps customers determine if they are a good candidate for the offer via a short phone conversation with one of the Company's Energy Experts ("Expert"). The Expert uses energy audit software to conduct a high-level assessment of the customer's home considering the home's age, size, heating equipment, electric use and estimated insulation levels. The customer receives the following results during the call:

- Installation recommendations
- anticipated energy savings and payback
- estimated installation cost
- estimated incentive amount

With the Expert's assistance, customers decide if these improvements are right for them. If so, the Expert then helps the customer take the next step by scheduling an in-home assessment.

Step 2: In-home Assessment

A Building Performance Institute (BPI) certified assessor visits the home, listens to the customer's concerns and verifies or updates the information collected during the phone call. Using the same audit tool, the assessor produces a final project plan on-site with the final recommendations, exact costs, custom incentive and out-of-pocket payment amount. In addition, the project plan includes the estimated energy savings and project payback period.

Step 3: Installation

Customers who agree to the project plan are contacted by their assigned program contractor to schedule the installation. When the work is complete, the utility-offered incentive is deducted from the contractor's invoice as an immediate customer benefit.

Issues

The Program was based on the hypothesis that customers wanted a high touch turn-key offer, and a custom incentive that paid a higher incentive to the more inefficient homes would drive demand from inefficient customers. A bidding process was used to select two local building envelope contractors to handle the energy efficiency installations. The Program was marketed to homeowners in the Gaffney, Spartanburg and Greenville areas from August 2010 through March 2011. Over 5,800 customers were targeted in one of five different direct mail campaigns. Only four South Carolina pilot participants completed the full program requirements by installing the recommended improvements in their homes. The achieved Program participation was much lower than expected. Due to low participation, the Program was deemed non-cost effective.

Customers were reluctant to commit to a program with a custom incentive because of the uncertainty of the amount of incentive they would receive. Customers wanted greater flexibility in selecting an installation contractor and the types of improvement installed. Many customers did not believe their homes were inefficient; therefore they did not feel the offer applied to them.

Post-Pilot Plans

A high touch turn-key approach did not deliver the level of participation expected. Due to results of the pilot program, the Company will not move forward to commercialize this Program. Instead, the Company filed to offer attic insulation and air sealing, duct insulation and sealing, and HVAC tune-ups as part of the residential Smart \$aver program as a prescriptive offer. The Public Service Commission of South Carolina approved the Company's request to add tune-ups and seal measures to the residential Smart \$aver program on May 23, 2012.

Residential Retrofit

North Carolina Pilot

Highlights

The Program was approved by the North Carolina Utilities Commission on January 25, 2011. The Company, through its partnerships with three cities -- Carrboro, Chapel Hill and Greensboro -- offered the Program to eligible customers. The Carrboro program began June 1, 2011 with information on the City of Carrboro's website and contractor education. The Chapel Hill program began in July 2011, and the Greensboro program began in December 2011. The Company provided sales training to contractors in each of the pilot locations on June 15 and 16, 2011 to help the installers and contractors close more projects.

The Company supported the city-offered Program by providing a financial incentive to encourage the installation specific high efficiency home improvements, attic insulation and air sealing, duct sealing and duct insulation. Incentives offered by the Company were paid after verification that the qualifying improvements have been installed. The incentive offered by the Company was in addition to the incentives provided by the City's Program. The Chapel Hill/Carrboro Program had 57 participants, and the Greensboro Program had 33 participants.

Issues

There were no issues with this Program.

Post-Pilot Plans

TecMarket Works completed a Desk Review on the Program offered to North Carolina pilot participants. Based on results of the Desk Review and information learned from pilot participants, the Company will not file to commercialize the Program. Instead, the Company filed to offer attic insulation and air sealing, duct insulation and sealing, and HVAC tune-ups as part of the residential Smart Saver program as a prescriptive offer. The North Carolina Utilities Commission approved the Company's request to add tune-ups and seal measures to the residential Smart Saver program on August 28, 2012. On October 19, 2012, the Company filed notification that the Program would not be fully-deployed.

E. Marketing Strategy

South Carolina Pilot

Marketing for the South Carolina pilot Program began in August 2010 using direct mail to reach the targeted customers. The multiple campaign mailings were mailed based upon customers' geographic location. The mail drops allowed contractors and auditors to serve customers efficiently, with minimum travel between the homes of pilot participants. The Program tested several direct mail campaigns to generate interest in the Program. The direct mail campaigns tested include a self-mailer, a postcard, a series of three postcards on the same theme, and a letter followed by a postcard coupled with outbound calls. In addition, the Company marketed the Program via the website where program descriptions, video and frequently asked questions provided the customer with detailed information on the Program. Marketing of the pilot Program ended in March 2011 due to low participation.

North Carolina Pilot

The Company partnered with three cities and their Program contractors to promote the pilot Program. Contractors were provided information on the Program along with marketing collateral to educate customers. The Company's offer was also promoted on the Program websites.

Residential Retrofit

F. Evaluation Measurement and Verification

The desk review completed by TecMarket Works was filed on October 19, 2012 with the North Carolina Utilities Commission.

My Home Energy Report

A. Description

The My Home Energy Report ("MyHER" or the "Program"), formerly known as the Home Energy Comparison Report (HECR), is a periodic comparative usage report that compares a customer's energy use to similar residences in the same geographical area. The report provides customer specific energy saving recommendations for more efficient use of energy in the customer's home.

The reports are distributed in printed form up to 12 times per year (delivery may be interrupted during the off-peak energy usage months in the fall and spring). The report delivers energy savings by encouraging customers to alter their energy use. The monthly energy usage of each home is compared to the average energy usage of neighbors in similar home types for the same period as well as the most efficient neighbors in similar home types for the same period. Suggested energy efficiency improvements, given the usage profile for that home, are also provided. In addition, measure-specific offers, rebates or audit follow-ups from other Company offered programs are offered to customers, based on the customer's energy profile.

Duke Energy Carolinas, LLC (the "Company") piloted the Program under the name Home Energy Comparison Report in South Carolina. The Public Service Commission of South Carolina approved the commercial program on May 2, 2012. The North Carolina Utilities Commission approved the commercial filing on September 11, 2012.

Audience

The audience is the Company's customers, identified through demographic information, who are likely to decrease energy usage in response to the information contained in the MyHER report. These customers resided in individually-metered, single-family residences receiving concurrent service from the Company.

B & C. Impacts, Participants and Expenses

My Home Energy Report	Vintage 3 As Filed	Vintage 3 YTD Dec 31, 2012	% of Target
<i>\$ in millions</i>			
North Carolina Nominal Avoided Cost		\$2.9	
South Carolina Nominal Avoided Cost		\$3.1	
Program Cost		\$3.0	
MW³		10.5	
MWH³		49,339.50	
Units		702,215	
Notes on Table:			
1) Numbers rounded.			
2) There is no as-filed comparison for My Home Energy Report because it was not included in the original filing.			
3) Impacts incremental to 2011 achievement.			

D. Qualitative Analysis

Program participants are encouraged to contact the Company with their questions, comments and report corrections. Customers contacting MyHER customer support represent eight percent of all customers receiving the reports. Report corrections continue to generate the largest number of inquiries. Customers wishing to be removed from the Program represent less than one percent of program participants.

My Home Energy Report

Highlights

The Company has received calls, letters and emails from customers thanking the Company for offering the Program. Customers have given examples of how they have used the information provided in MyHER to reduce their energy usage. Customers not receiving MyHER find out about the Program from their neighbors and have called and asked to be added to the Program.

Issues

A high percentage of calls to customer support are unrelated to MyHER. The calls are related to billing concerns or to outage reporting. The Company believes that many customers save their reports for reference, and the phone number included for customer support is easy to locate and call. The Company installed an integrated voice report system (IVR) for the MyHER customer support line. With the implementation of the IVR, the number of calls routed to the MyHER customer support team has declined by approximately 40%.

Potential Changes

The Company modified the report of customers who are more efficient than the average home to show their comparison with an "Efficient Home." The Company is researching opportunities to expand the report to additional residential customers.

E. Marketing Strategy

Marketing for the Program consists of proactive reports currently distributed through direct mail and supported with a program website featuring additional information on the reports, Frequently Asked Questions (FAQs) and contact resources.

F. Evaluation, Measurement and Verification

The proposed Evaluation, Measurement & Verification (EM&V) plan includes a process for isolating energy savings attributable solely to the Program and an analysis of persistence on an annual basis. Upon receiving the Order from the North Carolina Utilities Commission, the EM&V plan has been revised to include an analysis of the impact of tariffs on potential program savings, provided that there is a sufficient pool of participants. A process and impact evaluation is currently being conducted for the 2012 program year.

Appliance Recycling Program

A. Description

The Appliance Recycling Program ("Program") promotes the removal and responsible disposal of operating refrigerators and freezers from Duke Energy Carolinas, LLC's (the "Company") residential customers. The refrigerator or freezer must have a capacity of at least 10 cubic feet but not more than 30 cubic feet. The Program recycles approximately 95% of the material from the harvested appliances.

Audience

Eligible Program participants include the Company's residential customers who own operating refrigerators and freezers used in individually metered residences.

B & C. Impacts, Participants and Expenses

Appliance Recycling ¹²	Vintage 3 As Filed	Vintage 3 YTD Dec 31, 2012	% of Target
<i>\$ in millions</i>			
North Carolina Nominal Avoided Cost		\$1.0	
South Carolina Nominal Avoided Cost	\$0.0	\$1.0	
Program Cost	\$0.0	\$0.3	
MW	\$0.0	0.4	
MWH	\$0.0	1,971.5	
Units³		1,990	
Notes on Table:			
1) Numbers rounded.			
2) There is no as-filed comparison for Appliance Recycling because it was not included in the original filing.			

D. Qualitative Analysis

Highlights

The Program launched on August 21, 2012 and features a state of the art recycling center in Charlotte. The Program's website is operational and can be viewed at <http://www.duke-energy.com/south-carolina/savings/appliance-recycling.asp>. Screen captures of the website are included in the Appendix. The Company selected JACO as the third party Program administrator by using a competitive bid process.

Key Activities

The Program was promoted through bill inserts, the Company's website, digital media, mass media, and public relations.

The Program was approved by the Public Service Commission of South Carolina on May 9, 2012 and North Carolina Utilities Commission on July 17, 2012. As a result of launching late in 2012, the participation for 2012 was lower than originally estimated for the year.

Appliance Recycling Program

E. Marketing Strategy

The marketing campaign incorporates the following three-pronged approach to reach customers and promote the Program:

- Mass media/advertising
 - Major TV broadcast media filmed and aired Program collection crews making home appliance pickups in both states.
- Public relations
 - The Company's Corporate Communications and Runyon, Saltzman & Einhorn – JACO advertising agency – developed and released Program launch alerts to key media outlets in NC and SC.
 - Media was invited to the new Carolinas Recycle Center in Charlotte to view the recycling of the appliance picked up during the Program launch.
- Retail marketing/promotions.
 - The Company and JACO are developing a retail program with one or more major appliance retailers to gauge customer acceptance of the channel.

Program marketing channels include but not limited to:

- Bill Inserts
 - 34% of Carolinas customers surveyed indicated bill inserts as "How they heard about the Program"
- State landing page promos on duke-energy.com
- On Line Services web site promos
- Press releases and press events
- Retail store point-of-sale
 - Planned for 2013
- Newspaper ads and advertorials
- Residential opt-in email blasts
- Direct mail with refrigerator magnet
- Digital marketing
 - Web banner ads and internet radio

The marketing campaign accentuates the following key messages:

- An older, inefficient refrigerator or freezer typically consumes **1,500 kilowatt hours annually**. A new Energy Star[®] rated unit typically consumes **400 to 500 kilowatt hours annually**.
- Older refrigerators may **use up to four times more electricity** than newer Energy Star[®] rated units. Many second refrigerators are used only occasionally or are not full, wasting even more energy.
- JACO will remove the old working unit and dispose of it in an environmentally safe way.
- Customers will receive an incentive for recycling an eligible appliance.

F. Measurement and Verification

Process evaluations will begin in December 2012 and continue through April 2013, which includes the development of the survey instruments for Program management and Program participants. Analysis and the final process report are anticipated for the third quarter of 2013.

In response to information in the Order issued by the North Carolina Utilities Commission on July 17, 2012 for the Program, the impact evaluation plans are currently under revision to include a billing analysis in addition to the engineering analysis proposed. This requires an additional amount of pre- and post-installation before impacts can be assessed.

Appliance Recycling Program

G. Appendix

Appliance Recycling Program – web pages

Residential Neighborhood Program

A. Description

The Residential Neighborhood Program ("Program") assists low-income customers in reducing energy costs through energy education and by installing or providing energy efficient measures for each customer's residence. The primary goal of the Program is to empower low-income customers to better manage their energy usage.

Customers participating in the Program will receive an energy assessment to identify energy efficiency opportunities in the customer's home and one-on-one education on energy efficiency techniques and measures. Additionally, the customer receives a comprehensive package of energy efficient measures. Each measure listed below will be installed or provided to the extent the measure is identified as energy efficiency opportunity based on the results of the energy assessment:

1. Compact Fluorescent Bulbs - Up to 15 compact fluorescent bulbs to replace incandescent bulbs.
2. Electric Water Heater Wrap and Insulation for Water Pipes.
3. Electric Water Heater Temperature Check and Adjustment.
4. Low-Flow Faucet Aerators - Up to three low-flow faucet aerators.
5. Low-Flow Showerheads - Up to two low-flow showerheads.
6. Wall Plate Thermometer.
7. HVAC Winterization Kits - Up to three winterization HVAC kits for wall/window air conditioning units will be provided along with education on the proper use, installation and value of the winterization kit as a method of stopping air infiltration.
8. HVAC Filters - A one-year supply of HVAC filters will be provided along with instructions on the proper method for installing a replacement filter.
9. Change Filter Calendar.
10. Air Infiltration Reduction Measures - Weather stripping, door sweeps, caulk, foam sealant and clear patch tape will be installed to reduce or stop air infiltration around doors, windows, attic hatches and plumbing penetrations.

Audience

The Program is available to individually-metered residential customers in neighborhoods with approximately 50% of the homes identified as low income based on third party and census data, which includes income level and household size. Areas targeted for participation in the Program will typically have approximately 50% or more of the households with an income equal to or less than 200% of the poverty level established by the federal government.

B & C: Impacts, Participants and Expenses

Residential Neighborhood ¹²	Vintage 3		% of
	<i>\$ in millions</i>	As Filed		YTD Dec 31, 2012
North Carolina Nominal Avoided Cost			\$0.0
South Carolina Nominal Avoided Cost			\$0.0
Program Cost			\$0.1
MW			0.0
MWH			0.0
Units ³			0

Notes on Table:
 1) Numbers rounded.
 2) There is no as-filed comparison for Residential Neighborhood because it was not included in the original filing.

Residential Neighborhood Program

The Program was approved by the Public Service Commission of South Carolina on May 9, 2012 and North Carolina Utilities Commission on June 29, 2012. The Program will launch in early 2013.

D. Qualitative Analysis

Highlights

Duke Energy Carolinas, LLC (the "Company") has selected GoodCents as the administrator for the Program and is currently preparing for the Program to launch early in the second quarter of 2013.

Issues

The Company and GoodCents will work together to ensure that the Program is launched in a sustainable manner and garners support with the community.

Potential Changes

There are currently no planned changes for the Program.

E. Marketing Strategy

The Company will target neighborhoods with a significant low-income customer base using a grassroots marketing approach to interact on an individual customer basis and gain trust. Participation is driven through a neighborhood kick-off event that includes trusted community leaders explaining the benefits of the Program. The purpose of the kick-off event is to rally the neighborhood around energy efficiency and to educate customers on methods to lower their energy bills. Customers will have the option to sign up for an energy assessment at the time of the event.

In addition to the kick-off event, the Company plans to use the following avenues to inform potential customers about the Program:

- Direct mail
- Door hangers
- Press releases
- Community presentations and partnerships
- Inclusion in community publications such as newsletters, etc.

F. Measurement and Verification

The evaluation activities of the Program are scheduled to begin in early 2013. Provided that the Program launches as planned, the process evaluation report will be completed in Quarter 4 of 2013. The impact analysis methodology will be determined in Q3 of 2013 leveraging the process evaluation work which will document the Program operations and measures.

Power Manager ®

A. Description

Power Manager® ("Program") is a demand response program that cycles residential central air conditioning usage during summer peak demand conditions. Duke Energy Carolinas, LLC (the "Company") installs a load cycling device to the outdoor unit of a qualifying air conditioner. This enables the customer's air conditioner to be cycled off and on when the load on the Company's system reaches peak levels in the summer. In addition, the Company can perform a full shed interruption of participating customers' air conditioning systems at any time due to capacity problems, including generation, transmission or distribution capacity problems or reactive power problems.

Program participants receive a financial incentive for participating in this program – an \$8 per month bill credit from July through October (\$32 annually).

The cycling of the customer's air-conditioning system has shown that there is no adverse impact on the operation of the air-conditioning system. The load control device has built-in safe guards to prevent the "short cycling" of the air-conditioning system. The air-conditioning system will run the minimum amount of time required by the manufacturer. The cycling simply causes the air-conditioning system to run less, which is no different from what it does on milder days. Additionally, the indoor fan will continue to run and circulate air during the cycling event.

Audience

This program is available to the Company's residential customers residing in owner-occupied, single-family residences with a qualifying outdoor central air-conditioning unit.

B & C. Impacts, Participants and Expenses

North Carolina PowerManager ¹			
<i>\$ in millions</i>	Vintage 3 As Filed	Vintage 3 December 31, 2012	% of Target
North Carolina Nominal Avoided Cost	\$18.4	\$20.2	110%
Program Cost ²	\$6.4	\$12.6	198%
MW ³	244.4	266.5	109%
MWH	N/A	N/A	
Units		186,090	

South Carolina PowerManager ¹			
<i>\$ in millions</i>	Vintage 3 As Filed	Vintage 3 June 30, 2012	% of Target
South Carolina Nominal Avoided Cost	\$24.6	\$22.6	92%
Program Cost ²	\$14.5	\$12.6	87%
MW ³	305.6	266.5	87%
MWH	N/A	N/A	
Units		186,090	

Notes on Tables:

- 1) Numbers rounded.
- 2) As filed program costs do not include M&V. Actual costs may include M&V.
- 3) MW capability derived by taking average over PowerManager contract period.

Power Manager®

D. Qualitative Analysis

Power Manager® Events – 2012

There were five Power Manager® cycling events in the summer of 2012. The Company cycled customers' air-conditioning units to shift demand and lower the afternoon peak on:

- June 29
- July 9, 17, 26 and 27

In addition to these cycling events, the Company conducted two successful tests on June 13 and 14 to assess the readiness of the Power Manager® systems. The first test ensured the Company's ability to initiate a full shed of air conditioning load. The following day's test verified that, if needed, the Company could shift to full shed while a cycling event is underway.

Power Manager® \$35 Installation Fee

The Public Service Commission of South Carolina and North Carolina Utilities Commission approved the Company's request to eliminate the \$35 installation fee for Program participants.

Power Manager® Recognized

Power Manager® was recognized with the Outstanding Achievement in Energy Efficiency Technology Deployment by the Association of Energy Services Professionals at their annual conference held in February 2012. Power Manager's ability to cycle air conditioners to achieve a targeted kilowatt (kW) load reduction was the basis of the award. Following is an excerpt from the award nomination (as submitted by Nick Hall of TecMarket Works). **Residential load control switches installed on air conditioners have typically not been capable of delivering load reductions from a large segment of participating customers who have air conditioners that perform within limited duty cycles. Customers with small homes or with over-sized AC units could easily recover from the programmed switch control cycle. This resulted in air conditioners that shifted their normal duty cycle to be synchronized with the switch control cycle but provided no reduction in actual load. The new switch requested by Duke was built by Cooper Power Systems to meet the higher performance needs of Duke's load control programs. The switch is self-calibrating to the condition of each home, and then self-formulates a control strategy for that individual home so that the level of contracted load is acquired regardless of the size of the unit or the conditions of the home. This represents a major breakthrough in load control switches to help assure that the load reduction is achieved from every customer rather than a sub-population of customers.*

E. Marketing Strategy

With the approval of the elimination of the \$35 installation fee, an email marketing approach was used for the first time. Power Manager® was the feature topic in the June residential email "Cool ideas for summer heat." In addition, this email included the debut of the new Power Manager® video. This offer was sent to over 150,000 Duke Energy Carolinas residential customers and resulted in a 38% response. This email represented a low acquisition cost approach and resulted in over 550 enrollments.

The Company plans to continue to use email and limited direct mail offers for its near-term Power Manager® marketing, while focusing its technical resources on replacing older Power Manager® devices. In 2012, over 45,000 of these older devices were removed from the program, with the majority of these being replaced with new equipment.

In 2012, the Company mailed postcards to a sample of South Carolina customers in advance of the replacement visit by our contractor GoodCents. Learnings showed that providing advance notice of the work

Power Manager®

and legitimacy of GoodCents improved the customer's experience. Plus, it improves retention of customers on the Program. This approach has proven to be very successful and will be moved from the pilot stage to full implementation in both North Carolina and South Carolina in 2013.

Program information, such as the online enrollment form and the new video, is available to customers on the Program's website located at <http://www.duke-energy.com/north-carolina/savings/power-manager.asp>.

F: Evaluation, Measurement and Verification

The impact evaluation for the 2011 Power Manager® program was finalized on September 7, 2012. This information was shared with the Company's Collaborative in December 2012.

The impact evaluation developed an air conditioning duty cycle model for each air-conditioning unit based on information from a sample of Power Manager® participants in the Company's system. This duty cycle was then used to simulate the expected natural duty cycle for load control technologies under two different conditions: 1) during the Power Manager® event days, and 2) under peak normal weather conditions. The results of these simulations were used to produce estimates of the potential load reduction. These estimates were then de-rated by the results of various operability studies to give estimates of the realized load reductions. Table 1 below summarizes the resulting estimated actual and the peak normal weather load impacts at the switch level for the Company's customers.

Table 1. Carolinas System Load Impacts per Switch Adjusted for Line Losses

Control Strategy	2011 Impacts	Peak Normal Weather Impacts
Target Cycle (TC) 1.3 and Fixed Cycle	0.64	0.69
Full Cycle	0.95	1.19

The approach used by the Company's staff is nearly identical to the approach used in the prior evaluations reviewed by the TecMarket team:

Noteworthy additions include:

- The discovery that many Cannon switches deviate substantially from the shed times expected for the Target Cycle method, shedding more like an "inverted" pattern. This results in a significant difference between the expected Target Cycle shed and the actual shed. The reported estimated impacts incorporate this inverted shed.
- It appears that the peak normal impacts now include an adjustment for line losses. This is a commendable approach and is rarely done in other evaluations.

A full process evaluation was not conducted for this Program in 2012. However, the findings of customer surveys completed after specific event days will be presented during the June 2013 Company's Collaborative meeting. These surveys covered customer experiences with the Program as it relates to event days in 2012.

The impacts evaluation from the economic events in the summer of 2012 is scheduled to be completed in Q2 of 2013.

Power Manager®

G. Appendix

2012 Seasonal Reminder Postcard

Power Manager®

Thank you for taking part in Power Manager – a voluntary program that pays you for allowing Duke Energy to cycle off your air conditioner as electricity demand approaches peak levels.

As a Power Manager participant, you receive an \$8 credit on your electricity bill each month from July through October – that's \$32 a year! Plus, your commitment helps preserve the environment and keep electric rates lower throughout our service area in the Carolinas.

Last summer, our Power Manager customers in the Carolinas combined to reduce electricity demand by an average of 110 megawatts during each cycling event. That's the equivalent of the energy needs of nearly 37,000 homes during those peak periods.


Questions: Visit Duke-Energy.com/Power-Manager or call 800-777-9898 for more information.

Event Hotline: Call 800-832-3169 to see if a cycling event is underway.

DUKE ENERGY

June 2012 email

7. From the 100 happy customers who won the top prize, \$100,000 for all participants



CHILL OUT THIS SUMMER

It's all about chilling out with ideas on how to stay cool – and save energy and money – this summer. Getting started is easy. Just check out the 100 below. It can help you save \$8!

Be your part – and get paid for it!

Did you know that you can earn credits on your power bill each month? It's all a part of **Power Manager** – a smart way to help that reduce the air conditioning demands on lines when demand is highest. It's the highest there anyone's ever earned! \$8!

Check Your Status

Chill out for that man on the street!

What do people love? Good savings on your 100! It's all about **Power Manager**! The more energy and money you save, the more you can have to buy more of it. Try **Power Manager** today!

Check Your Status

"Low" Visibility on Facebook

Did you see the saving money? Then you should "Like" it. It's all about **Power Manager**! The more energy and money you save, the more you can have to buy more of it. Try **Power Manager** today!

Check Your Status

Duff Exhibit 7

Duke Energy Carolinas
Program Modifications - January 1, 2012 - December 31, 2012
Docket Number E-7 Sub 1031

Program Name	Program Description	Type of Change	Status of Change	Cost Effectiveness Scores			
				UCT	TRCS	RIM	Participant
Power Manager	The Company filed, in Docket No. E-7, Sub 831 on March 15, 2012, the revised Program tariff reflecting the removal of the \$35 installation fee.	Participation	Implemented	4.46	85.67	4.46	
Residential Smart Saver Program	The Company filed, in Docket No. E-7 Sub 831 on February 22, 2012, an application requesting approval to add tune and seal measures to this program.	Measure Additions	Implemented	2.25	1.91	0.76	4.37
Residential Smart Saver Program ¹	The Company filed the Advance Notice Program Modifications Reporting Template, in Docket No. E-7, Sub 831 on October 15, 2012, which reflects the addition of specialty bulbs to the Residential Smart Saver Program.	Measure Additions	Implemented	1.54	1.52	0.66	3.98
Non-Residential Smart Saver ¹	The Company filed the Advance Notice Program Modifications Reporting Template, in Docket No. E-7, Sub 831 on October 15, 2012, which reflects the removal and addition of measures to the Non-Residential Smart Saver Program.	Measure Additions and Removals	Implemented	4.54	1.97	1.40	2.36

¹ Program changes submitted in compliance with the Flexibility Guidelines approved by the North Carolinas Utilities Commission in Docket No. E 7, Sub 831 on July 16, 2012. The cost-effectiveness results reflect one year of program operations.

Duke Energy Carolinas
Changes to DSM/EE Cost Recovery Vintage 3 True Up January 1, 2012 - December 31, 2012
Changes from Prior Filing Due to Application of M&V and Participation
System kWh and kW Impacts Net Free Riders at the Plant

Residential Programs

Program Name	Filed in Docket E-7, Sub 979		Filed in Docket E-7, Sub 1031		Overall Variance		E-7 Sub 979	E-7 Sub 1031	Delta	Variance due to Change in Impacts and Measure Mix		Variance due to Change in Participation		Sum of Variances	
	kWh	kW	kWh	kW	kWh	kW	System Participation	Participation		kWh	kW	kWh	kW	kWh	kW
Appliance Recycling	-	-	1,971,543	366	1,971,543	366	-	1,990	1,990	-	-	1,971,543	366	1,971,543	366
Residential Energy Assessments	7,711,468	1,158	8,499,733	1,376	1,788,265	218	15,730	27,734	12,004	(4,096,570)	(666)	5,884,835	884	1,788,265	218
Smart Saver® for Residential Customers	71,843,937	8,057	224,983,046	24,409	153,139,109	16,952	1,458,273	5,854,957	4,396,684	(63,448,913)	(7,940)	216,608,022	24,292	158,139,109	16,952
Low Income Energy Efficiency and Weatherization Assistance	447,655	58	-	-	(447,655)	(58)	-	-	(400)	-	-	(447,655)	(58)	(447,655)	(58)
Energy Efficiency Education Program for Schools	6,358,990	1,178	8,963,453	1,663	2,604,463	484	26,000	40,485	14,485	(930,396)	(178)	3,538,889	657	2,604,463	484
Residential Retrofit Pilot	2,332,800	918	283,678	47	(2,049,122)	(891)	1,080	65	(1,015)	143,278	(9)	(2,192,400)	(882)	(2,049,122)	(891)
Home Energy Comparison Report	-	-	49,339,464	10,461	49,339,464	10,461	-	702,215	702,215	-	-	49,339,464	10,461	49,339,464	10,461
PowerManager	-	333,879	-	268,206	-	(65,173)	221,373	186,090	(35,283)	-	-	-	(11,958)	(58,214)	(65,173)
Residential Programs Total	88,689,820	345,299	295,040,918	307,028	206,351,098	(38,241)	1,722,856	6,813,536	5,090,680	(68,353,801)	(20,746)	274,704,699	(17,495)	206,351,098	(38,241)

Non-Residential Programs

Program Name	Filed in Docket E-7, Sub 979		Filed in Docket E-7, Sub 1031		Overall Variance		E-7 Sub 979	E-7 Sub 1031	Delta	Variance due to Change in Impacts and Measure Mix		Variance due to Change in Participation		Sum of Variances	
	kWh	kW	kWh	kW	kWh	kW	System Participation	Participation		kWh	kW	kWh	kW	kWh	kW
Smart Saver® for Non-Residential Customers Lighting	43,011,995	8,791	68,918,024	12,076	25,906,029	3,285	225,004	261,816	36,812	18,889,009	1,847	7,037,020	1,438	25,906,029	3,285
Smart Saver® for Non-Residential Customers Motors	2,698,447	519	5,967,650	1,132	3,269,203	613	1,656	5,341	3,685	(2,408,594)	(479)	5,678,797	1,092	3,269,203	613
Smart Saver® for Non-Residential Customers - Other Prescriptive	15,945	3	-	-	(15,945)	(3)	109	-	(109)	-	-	(15,945)	(3)	(15,945)	(3)
Smart Saver® for Non-Residential Customers - Energy Star Food Service Products	757,950	136	1,950,854	366	1,192,864	230	258	1,389	1,331	(2,717,542)	(471)	3,910,406	702	1,192,864	230
Smart Saver® for Non-Residential Customers - HVAC	4,745,056	1,898	4,120,481	1,716	(624,575)	(318)	89,941	69,604	80,263	(4,274,702)	(758)	3,690,137	1,075	(624,575)	(318)
Smart Saver® for Non-Residential Customers - Custom Rebate	17,565,577	2,799	113,380,706	15,371	95,815,129	12,572	1,518	67,339	65,821	(645,834,304)	(108,794)	761,649,436	121,366	95,815,129	12,572
Smart Energy Now	-	-	4,127,229	775	4,127,229	775	-	34	34	-	-	4,127,229	775	4,127,229	775
PowerShare	-	320,688	-	376,738	-	56,048	297	171	(126)	-	-	-	(136,157)	-	56,048
Non-Residential Programs Total	68,795,010	334,334	198,464,943	408,172	129,669,933	73,838	268,183	405,694	137,511	(656,367,135)	83,550	796,037,069	(9,712)	129,669,933	73,838
Total Residential and Non-Residential Programs	157,484,830	679,603	493,505,862	715,200	336,021,032	35,597	1,991,039	7,219,230	5,228,191	(724,720,736)	62,805	1,060,741,767	(27,208)	336,021,032	95,597

NOTE - The actual per unit impacts are reflective of the following E&M&V reports:

Program Name As Filed	Docket	Report Reference	Effective Date
Residential Energy Assessments	E-7, Sub 1001	Exhibit A - Carolinas - PER and OHEC - Final Impact Evaluation Report - Nov 15 2011.pdf	6/1/2009
Smart Saver® for Residential Customers	E-7, Sub 1001	Exhibit C - Carolinas - HUI/CFL Final Process and Impact Evaluation Report - June 23 2011.pdf	6/1/2009
Smart Saver® for Residential Customers	E-7, Sub 1001	Exhibit F - Carolinas - Smart Saver CFL - Final Process and Impact Evaluation Report - Revised April 26 2011.pdf	6/1/2009
Smart Saver® for Residential Customers	E-7, Sub 1001	Exhibit D - Carolinas - Residential Smart Saver HVAC - Final Impact Evaluation Report - Jan 27 2012.pdf	6/1/2009
Smart Saver® for Residential Customers	E-7, Sub 1031	Rider 5 - Exhibit F - Residential Smart Saver CFL Process and Impacts.pdf	3/1/2012
Low Income Energy Efficiency and Weatherization Assistance	E-7, Sub 1001	Exhibit H - Low Income Program Free Ridership - Memo - July 13 2011.pdf	6/1/2009
Energy Efficiency Education Program for Schools	E-7, Sub 1001	Exhibit D - Carolinas - K12 - Final Impact Process Evaluation Report - Nov 17 2011.pdf	6/1/2009
Smart Saver® for Non-Residential Customers Lighting	E-7, Sub 1001	Exhibit K - Carolinas - Non-Res Smart Saver Prescriptive - Final Process and Impact Evaluation Report - revised June 16 2011.pdf	6/1/2009
Smart Saver® for Non-Residential Customers Lighting	E-7, Sub 1001	Exhibit P - Carolinas - Evaluated Savings for 3 Lamp High Bay Entrance - Memo - Dec 29 2011.pdf	6/1/2009
Smart Saver® for Non-Residential Customers Motors	E-7, Sub 1001	Exhibit E - Carolinas - Non-Res Smart Saver Prescriptive - Final Process and Impact Evaluation Report - revised June 16 2011.pdf	6/1/2009
Smart Saver® for Non-Residential Customers Motors	E-7, Sub 1001	Exhibit Q - Carolinas - Non-Residential Smart Saver - VFD Update Memo - Feb 2 2012.pdf	1/1/2011
Smart Saver® for Non-Residential Customers - Other Prescriptive	E-7, Sub 1001	Exhibit L - Carolinas - Non-Res Smart Saver Prescriptive - Final Process and Impact Evaluation Report - revised June 16 2011.pdf	6/1/2009
Smart Saver® for Non-Residential Customers - Energy Star Food Service Products	E-7, Sub 1001	Exhibit K - Carolinas - Non-Res Smart Saver Prescriptive - Final Process and Impact Evaluation Report - revised June 16 2011.pdf	6/1/2009
Smart Saver® for Non-Residential Customers - HVAC	E-7, Sub 1001	Exhibit X - Carolinas - Non-Res Smart Saver Prescriptive - Final Process and Impact Evaluation Report - revised April 16 2011.pdf	6/1/2009

DUFF
EXHIBIT 9
CONFIDENTIAL

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

DOCKET NO. E-7, SUB 1031

In the Matter of)	
Application of Duke Energy Carolinas, LLC	)	DIRECT TESTIMONY OF
for Approval of Demand-Side Management	)	KIMBERLY D. MCGEE
and Energy Efficiency Cost Recovery Rider	)	FOR
Pursuant to N.C. Gen. Stat. § 62-133.9 and	)	DUKE ENERGY CAROLINAS, LLC
Commission Rule R8-69)	

1 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2 A. My name is Kimberly D. McGee, and my business address is 526 South Church
3 Street, Charlotte, North Carolina.

4 **Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

5 A. I am a Rates Manager for Duke Energy Carolinas, LLC (“Duke Energy
6 Carolinas” or the “Company”).

7 **Q. PLEASE SUMMARIZE YOUR EDUCATION AND PROFESSIONAL
8 QUALIFICATIONS.**

9 A. I graduated from the University of North Carolina at Charlotte with a Bachelor of
10 Science in Accountancy. I am a certified public accountant licensed in the State
11 of North Carolina. I began my career in 1989 with Deloitte and Touche as a staff
12 auditor. In 1992, I began working with Duke Power Company (now known as
13 Duke Energy Carolinas) as a staff accountant and have held a variety of positions
14 in the finance organization. From 1997 until 2009, I worked for Wachovia Bank
15 (now known as Wells Fargo) in a variety of finance and regulatory positions. I
16 rejoined Duke Energy Carolinas in January 2009 as a Lead Accountant in
17 Financial Reporting. I joined the Rates Department in 2011 as Manager, Rates
18 and Regulatory Filings.

19 **Q. WHAT ARE YOUR PRESENT RESPONSIBILITIES AT DUKE ENERGY
20 CAROLINAS?**

21 A. I am responsible for providing regulatory support for retail and wholesale rates,
22 providing guidance on Duke Energy Carolinas’ energy efficiency cost recovery
23 process.

1 **Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THIS COMMISSION?**

2 A. No, I have not testified before this Commission.

3 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS**
4 **PROCEEDING?**

5 A. My testimony supports Duke Energy Carolinas' Application for approval of its
6 demand-side management ("DSM") and energy efficiency ("EE") cost recovery
7 rider, Rider EE, for 2014 ("Rider 5"). Rider 5 incorporates the second year of net
8 lost revenues for Vintage 4 of the Company's EE programs and the third year of
9 net lost revenues for participants in the Vintage 3 EE programs during July
10 through December 2012. Rider 5 also includes a true-up for Vintage 3 DSM and
11 EE programs as well as adjustments to prior true-ups for Vintages 1 and 2. In
12 addition, as the save-a-watt pilot approved in Docket No. E-7, Sub 831 expires at
13 the end of 2013, the Company has filed for approval of a new portfolio of DSM
14 and EE programs and a new cost recovery mechanism to replace save-a-watt in
15 Docket No. E-7, Sub 1032, to become effective January 1, 2014. Accordingly,
16 Rider 5 includes the recovery of estimated costs and net lost revenues associated
17 with year one of Vintage 2014 of the new portfolio, as well as an incentive
18 calculated pursuant to the new mechanism. In my testimony, I discuss the key
19 concepts and attributes of the save-a-watt pilot program proposed in Rider 5, as
20 well as the mechanics and calculations that are incorporated within Rider 5. The
21 mechanics and calculations of the recovery of estimated costs associated with
22 year one of Vintage 2014 of the new portfolio will be discussed in detail in the

1 testimonies of Company Witnesses Jane L. McManeus and Timothy J. Duff in
2 Docket No. E-7, Sub 1032.

3 **Q. PLEASE DESCRIBE THE EXHIBITS ATTACHED TO YOUR**
4 **TESTIMONY.**

5 A. McGee Exhibit 1 summarizes the individual rider components for which the
6 Company is requesting approval in this filing. As discussed above, Rider 5
7 includes amounts related to all four vintages of the save-a-watt pilot and year one
8 of Vintage 2014 of the new portfolio. McGee Exhibit 2 shows calculations of
9 rates separately by vintage and separately for EE programs and DSM programs.
10 McGee Exhibit 3 shows the amounts that have been collected from customers
11 through EE riders 1, 2 and 3 related to Vintages 1, 2 and 3, the three vintages for
12 which a true-up calculation is performed in this filing. McGee Exhibit 4 presents
13 the forecasted sales for the rate period (2014) and the estimated sales related to
14 customers that have opted out of various vintages. These amounts are used to
15 determine the forecasted sales to which the Rider 5 amounts will apply. McGee
16 Exhibit 5 shows the allocation factors used to allocate system EE and DSM costs
17 to North Carolina retail jurisdiction. McGee Exhibit 6 presents the true-up
18 calculation for the Residential Energy Assessment: Personalized Energy
19 Report/Online Audit ("PER") program overstatement correction estimate filed in
20 Rider 4. McGee Exhibit 7 is the proposed tariff sheet for Rider 5.

21 **Q. WERE MCGEE EXHIBITS 1-7 PREPARED BY YOU OR AT YOUR**
22 **DIRECTION AND SUPERVISION?**

23 A. Yes, they were.

1 **I. SAVE-A-WATT PILOT**

2 **Q. PLEASE PROVIDE AN OVERVIEW OF COST RECOVERY UNDER**
3 **THE MODIFIED SAVE-A-WATT COMPENSATION MECHANISM.**

4 A. In accordance with the modified save-a-watt compensation mechanism described
5 in the Agreement and Joint Stipulation of Settlement between Duke Energy
6 Carolinas, the Public Staff, Southern Alliance for Clean Energy (“SACE”),
7 Environmental Defense Fund, Natural Resources Defense Council, and the
8 Southern Environmental Law Center filed June 12, 2009 in Docket No. E-7, Sub
9 831 (“Stipulation”) and approved in the Commission’s *Order Approving*
10 *Agreement and Joint Stipulation of Settlement Subject to Certain Commission-*
11 *Required Modifications and Decisions on Contested Issues* issued February 9,
12 2010 (“Order”), Rider EE is designed to allow Duke Energy Carolinas to collect a
13 level of revenue equal to 75% of its estimated avoided capacity costs applicable to
14 DSM programs and 50% of the net present value (“NPV”) of estimated avoided
15 capacity and energy costs applicable to EE programs, and to recover net lost
16 revenues for EE programs only. Revenues collected under Rider EE are based on
17 the expected avoided costs and the associated net lost revenues to be realized at an
18 85% level of achievement of the Company’s avoided cost savings target for the
19 applicable vintage per the Stipulation.

20 Billing factors for Rider EE are calculated separately for residential and
21 non-residential customers. The residential charge is calculated based on the
22 avoided costs of programs targeted to residential customers; the non-residential

1 charge is calculated based on the avoided costs of programs targeted to non-
2 residential customers.

3 The recovery mechanism employs a vintage year concept, and there are
4 four calendar year vintages during the limited term of the modified save-a-watt
5 pilot. The recovery includes annual net lost revenues associated with each
6 vintage of EE programs for a three-year period; therefore, the recovery of net lost
7 revenues applicable to EE programs for vintage years three and four will extend
8 one year and two years beyond the initial four-year cost recovery period,
9 respectively, unless terminated or adjusted by another regulatory action.

10 The Stipulation provides for a series of vintage true-ups, or Experience
11 Modification Factors (“EMF”), that will be conducted to update revenue
12 requirements, including net lost revenues, based on actual customer participation
13 results for each vintage. EM&V results are applied during vintage true-ups in
14 accordance with the Evaluation, Measurement and Verification (“EM&V”)
15 agreement reached by the Company, SACE and the Public Staff and approved by
16 the Commission in its *Order Approving DSM/EE Rider and Requiring Filing of*
17 *Proposed Customer Notice* issued November 8, 2011 in Docket No. E-7, Sub 979
18 (“EM&V Agreement”). The true-ups for each vintage will also incorporate the
19 difference between 1) the revenues collected based on billings at 85% of targeted
20 savings, which in turn are established based upon estimated participation levels
21 and initial assumptions of load impacts; and 2) the amount of revenues that the
22 Company is permitted to collect under the Stipulation based on actual
23 participation levels and load impacts. The vintage true-ups will also provide the

1 opportunity to recover the cost of pilot programs or new programs introduced
2 during a vintage year.

3 After the end of the four-year modified save-a-watt pilot, the Company
4 will perform a final true-up process. This process will include a final comparison
5 of the revenues collected from customers through the Rider EE to the amount of
6 revenue the Company is authorized to collect from customers based on the
7 independently measured and verified results as described in the Stipulation. Any
8 difference will be flowed through to customers or will be collected from
9 customers, as the case may be. If there are amounts owed to customers, such
10 amounts will be refunded with interest.

11 The final true-up process will also include calculations that determine the
12 earnings for the entire program and ensure that the level of compensation
13 recovered by the Company is capped so that the after-tax rate of return on actual
14 program costs applicable to EE and DSM programs does not exceed the
15 predetermined earnings cap levels set out in the Stipulation. Any excess earnings
16 collected from customers will be refunded to customers with interest. The interest
17 rate on any over-collection will be at a rate to be determined by the Commission
18 in the first true-up proceeding in which an over-collection occurs.

19 **Q. PLEASE EXPLAIN THE OPT-OUT PROCESS FOR NON-RESIDENTIAL**
20 **CUSTOMERS.**

21 A. In its *Order Granting Waiver, in Part, and Denying Waiver, in Part* (“Waiver
22 Order”) issued April 6, 2010 in Docket No. E-7, Sub 938, the Commission
23 approved, in part, Duke Energy Carolinas’ request for waiver of Commission

1 Rule R8-69(d)(3), thereby allowing the Company to permit qualifying non-
2 residential customers¹ to opt out of the DSM and/or EE portion of Rider EE
3 during annual election periods. If a customer opts into a DSM program (or never
4 opted out), it is required to participate for three years in the approved save-a-watt
5 DSM programs and rider. If a customer chooses to participate in an EE program
6 (or never opted out), that customer is required to pay the EE-related avoided cost
7 revenue requirements and the net lost revenues for the corresponding vintage of
8 the programs in which it participated. Customers that opt out of the Company's
9 DSM and/or EE programs would remain opted-out for the term of the save-a-watt
10 pilot, unless they choose to opt back in during any of the succeeding annual
11 election periods, which occur from November 1 to December 31 each year. If a
12 customer participates in any vintage of programs, the customer is subject to all
13 true-up provisions of the approved Rider EE for any vintage in which the
14 customer participates.

15 **Q. WHAT ARE THE SAVE-A-WATT PILOT COMPONENTS OF RIDER 5?**

16 **A.** The proposed Rider 5 consists of four distinct components related to the save-a-
17 watt pilot: (1) a prospective Vintage 4 (2013) component designed to collect the
18 second year of estimated net lost revenues for the Company's fourth vintage of
19 EE programs; (2) a prospective Vintage 3 (2012) component to recover the July
20 through December portion of the third year of estimated net lost revenues for the
21 Company's third vintage of EE programs; (3) an EMF component which consists

¹ Individual commercial customer accounts with annual energy usage of not less than 1,000,000 kWh and any industrial customer account.

1 of the true-up of participation for Vintage 3 (2012); and (4) an adjustment to
2 previous EMF components. The adjustment to previous EMF components
3 consists of four adjustments to the previous participation true-ups for Vintage 1
4 (2009/2010) and Vintage 2 (2011) as follows: (a) a true-up to actual of the
5 savings estimate related to the PER program overstatement as discussed in the
6 Supplemental Testimony of Jane L. McManeus (“McManeus Supplemental”)
7 filed in Docket No. E-7, Sub 1001; (b) inclusion of the My Home Energy Report
8 program (“MyHER”) approved in Docket No. E-7, Sub 1015, avoided costs and
9 net lost revenue impacts retroactively applied back to January 2010; (c) true-up of
10 lost revenues due to a change in the variable O&M adjustment to the lost revenue
11 rates; and (d) the true-up of estimated revenue collected by Rider 3 in 2012 to
12 actual collections. These adjustments will be discussed in more detail later in my
13 testimony.

14

1 **Q. WHAT IS THE RATE PERIOD FOR THE PROSPECTIVE VINTAGE 4**
2 **AND VINTAGE 3 COMPONENTS OF RIDER 5?**

3 A. In accordance with the Commission's *Order on Motions for Reconsideration*
4 issued on June 3, 2010 in Docket No. E-7, Sub 938 ("Second Waiver Order"), the
5 Company has calculated the prospective Vintage 4 and Vintage 3 estimated net
6 lost revenues components of Rider 5 using the rate period January 1, 2014
7 through December 31, 2014.

8 **Q. WHAT IS THE TEST PERIOD FOR THE EMF COMPONENT?**

9 A. Pursuant to the Second Waiver Order, the "test period," for purposes of the
10 modified save-a-watt portfolio of programs, is defined as the most recently
11 completed vintage year at the time of the Company's Rider EE cost recovery
12 application filing date, which in this case is Vintage 3 (January 1, 2012 through
13 December 31, 2012). In addition, the Second Waiver Order allows the EMF to
14 cover multiple test periods. Accordingly, the test period for the EMF related to
15 Vintage 2 is January 1, 2011 through December 31, 2011 and the test period for
16 the EMF related to Vintage 1 is June 1, 2009 through December 31, 2010.

17 **RIDER 5 PROSPECTIVE COMPONENTS**

18 **Q. WILL YOU PLEASE DESCRIBE THE BASIS FOR THE RATE PERIOD**
19 **REVENUE REQUIREMENTS?**

20 A. The estimated revenue requirements for Vintage 4 (2013) and Vintage 3 (2012)
21 are determined separately for residential and non-residential customer classes and
22 are based on the second year and third year (2014), respectively, of net lost
23 revenues to be realized at an 85% level of achievement of targeted savings. The

1 Company has approval to recover three years of lost revenues for each vintage of
2 EE programs. As a result, the revenue requirements for the Vintage 4 and
3 Vintage 3 component of proposed Rider 5 include an estimate of the second year
4 for Vintage 4 of net lost revenues for EE programs and the third year of net lost
5 revenues for participants in the EE programs during July through December 2012.

6 **Q. HOW ARE REVENUE REQUIREMENTS FOR THE PROSPECTIVE**
7 **COMPONENTS ALLOCATED TO THE NORTH CAROLINA RETAIL**
8 **JURISDICTION AND TO THE RESIDENTIAL AND NON-**
9 **RESIDENTIAL RATE CLASSES?**

10 A. The revenue requirements for EE programs targeted at retail residential customers
11 across North Carolina and South Carolina are allocated to North Carolina retail
12 jurisdiction based on the ratio of North Carolina retail kWh sales to total retail
13 kWh sales, and then recovered only from North Carolina residential customers.
14 The revenue requirements for EE programs targeted at retail non-residential
15 customers across North Carolina and South Carolina are allocated to North
16 Carolina retail jurisdiction based on the ratio of North Carolina retail kWh sales to
17 total retail kWh sales, and then recovered from only North Carolina retail non-
18 residential customers. Consistent with the Commission's prior order, no costs
19 will be allocated to wholesale jurisdiction. McGee Exhibit 5 illustrates the
20 allocations described above.

21 **Q. HOW ARE THE BILLING FACTORS FOR THE PROSPECTIVE**
22 **COMPONENTS OF RIDER 5 CALCULATED?**

1 A. Billing factors are computed by dividing the revenue requirements for each
2 customer class, residential and non-residential, by the forecasted sales for the rate
3 period for the customer class. For non-residential rates, the forecasted sales
4 exclude the estimated sales to customers who have elected to opt out of paying
5 Rider EE. Because non-residential customers are allowed to opt out of either
6 DSM or EE programs separately in an annual election, non-residential billing
7 factors have been separately computed for DSM versus EE programs and within
8 EE programs, by vintage.

9 **Q. HOW WERE THE NET LOST REVENUES INCLUDED IN RIDER 5**
10 **DETERMINED?**

11 A. Lost revenues were estimated by multiplying the portion of the Company's tariff
12 rates that represent the recovery of fixed costs by the North Carolina retail kW
13 and kWh reductions applicable to EE programs. The Company calculated the
14 portion of North Carolina retail tariff rates (including riders) representing the
15 recovery of fixed costs by deducting the recovery of fuel and variable O&M costs
16 from its tariff rates. The lost revenues totals for residential and non-residential
17 were reduced by North Carolina retail found revenues computed using the
18 weighted average lost revenue rates for each customer class. The testimony and
19 exhibits of Company Witness Timothy Duff provide information on the actual
20 and estimated found revenues which offset lost revenues. Pursuant to the
21 Stipulation and Order, the Company is not requesting net lost revenue recovery
22 for its DSM measures.

1 **Q. HAS THE METHOD OF CALCULATING VARIABLE O&M**
2 **ADJUSTMENTS USED IN PREVIOUS RIDER EE FILINGS BEEN**
3 **AMENDED IN THIS FILING?**

4 A. Yes. The variable O&M adjustments that were used in the calculation of the lost
5 revenue rates in previous Rider EE filings were based on the most recent cost of
6 service study at the time of the vintage (*i.e.*, the variable O&M rates for Vintage 1
7 were based on the 2009 Cost of Service Study for the computation of rates for the
8 period June 2009 through December 2009 and the 2010 Cost of Service Study for
9 the period January 2010 through December 2010). Since the lost revenues rates
10 are computed by deducting the recovery of fuel and variable O&M costs from the
11 Company's tariff rates, it seemed more accurate to use the same cost of service
12 study as that used in the calculation of the tariff rates. Thus, for Rider 5, both the
13 tariff rates and the variable O&M costs are based on the same cost of service
14 study (*i.e.*, June 2009 through December 2009 lost revenue rates are computed
15 using the tariff rates in effect during that time period and removing the variable
16 O&M costs, both of which are based on the 2006 Cost of Service Study). The
17 adjustment to variable O&M results in a decrease to customers' rates.

18 **Q. PLEASE DESCRIBE THE NET LOST REVENUES FOR WHICH THE**
19 **COMPANY IS REQUESTING RECOVERY IN THE PROSPECTIVE**
20 **COMPONENTS OF RIDER 5.**

21 A. The Stipulation allows the Company to recover net lost revenues associated with a
22 particular vintage for a maximum of three years, and provides that the recovery of
23 net lost revenues shall cease upon the implementation of new rates in a general

1 rate case to the extent that the new rates are set to recover net lost revenues. Rider
2 5 incorporates net lost revenues for Vintages 3 and 4 in the following manner:

- 3 • Vintage 3 – The Company has included an estimate of 12 months of net lost
4 revenues for year three (2014) of Vintage 3 for July through December 2012
5 participants in the prospective component of Rider 5. The amount is based on
6 estimated North Carolina retail kW and kWh reductions and the Company’s
7 most recently approved tariff rates resulting from its 2011 general rate case,
8 which became effective February 1, 2012. Because part of Vintage 3 overlaps
9 with the 2012 portion of the test period for Duke Energy Carolinas’ rate case
10 pending in Docket No. E-7, Sub 1026, the net lost revenues for January 1,
11 2012 through June 30, 2012 will be captured in the new rates assumed to be
12 effective October 1, 2013, and therefore are not included in proposed Rider 5.
- 13 • Vintage 4 – The Company has included an estimate of net lost revenues for
14 year two (2014) of Vintage 4 in the prospective component of Rider 5. The
15 amount is based on estimated North Carolina retail kW and kWh reductions
16 and the Company’s most recently approved rates resulting from its 2011
17 general rate case, which became effective February 1, 2012.

18 **Q. ARE THE PROSPECTIVE COMPONENTS OF RIDER 5 ADJUSTED**
19 **FOR THE IMPACT OF “OPT-OUT” CUSTOMERS?**

20 **A.** Yes. Since the revenue requirements will not be recovered from non-residential
21 customers that opt out of the Company’s programs, the forecasted sales used to
22 compute the rate per kWh for non-residential rates exclude sales of customers that
23 have opted out of the vintage to which the rate applies.

1 Q. WHAT ARE THE COMPANY'S PROPOSED INITIAL BILLING
2 FACTORS APPLICABLE TO NORTH CAROLINA JURISDICTIONAL
3 ELECTRIC CUSTOMERS FOR THE PROSPECTIVE COMPONENTS OF
4 RIDER 5?

5 A. The Company's proposed initial billing factor for the Rider 5 prospective
6 components of the save-a-watt pilot is 0.0269 cents per kWh for Duke Energy
7 Carolinas' North Carolina retail residential customers. For non-residential
8 customers, the amounts differ depending upon customer elections of participation.

9 The following chart depicts the options and rider amounts:

10

Non-Residential Billing Factors for Rider 5 Prospective Components	¢/kWh
Vintage 3 EE participant	0.0071
Vintage 4 EE participant	0.0107

11
12
13

14 These billing factors were determined based on jurisdictional revenue
15 requirement levels that reflect the recovery net lost revenues for EE, calculated in
16 accordance with the provisions of the Stipulation as explained earlier in this
17 testimony. In addition, the revenue requirement levels included in the billing
18 factors are based on 85% achievement of target savings.

19 **TRUE-UP (EMF) COMPONENTS**

20 Q. WHAT IS BEING "TRUED-UP" FOR VINTAGE 3?

21 A. The chart below demonstrates which components of the Vintage 3 estimate filed
22 in 2011 that the Company is "truing up" in the Vintage 3 EMF component of
23 Rider 5. McGee Exhibit 2, pages 3 and 5 contain the calculation of the true-up for

1 Vintage 3. The second year of net lost revenues for Vintage 3, which are a
2 component of Rider 4 billings during 2013, will be trued-up to actual amounts
3 during the next rider filing, when other components of Rider 4 are trued-up.

	V3 Estimate (2012) As Filed (Filed 2011)	V3 True Up (2014) (Filed March 2013)
	Rider 3	Rider 5 EMF
Avoided Costs	As filed Avoided Cost Rates from Docket No. E-7, Sub 106	As filed Avoided Cost Rates from Docket No. E-7, Sub 106
Lost Revenues	Estimated participation assuming 1/1/12 sign up date	Update for actual participation for July-December 2012 and actual 2012 rates
Participation	Estimated participation assuming 1/1/12 sign up date	Update for actual participation for July-December 2012
Found Revenues	Estimated according to Commission-approved guidelines	Update for actual according to Commission-approved guidelines
M&V	Initial assumptions of load impacts	Updated according to Commission-approved EM&V Agreement
New Programs	Only includes programs approved prior to estimated filing	Update for any new programs and pilots approved and implemented since estimated filing

4 **Q. WHY ARE THE AVOIDED COSTS RATES UNCHANGED?**

5 A. The Company's combined avoided energy and capacity costs have not increased
6 or decreased more than 25% from those fixed at the outset of the Stipulation.

7 **Q. HOW WERE THE LOAD IMPACTS UPDATED?**

8 A. For DSM programs, the contracted amounts of kW reduction capability from
9 participants are considered to be components of actual participation. As a result,
10 the Vintage 3 true-up reflects the actual quantity of demand reduction capability
11 for the Vintage 3 period. The load impacts for EE programs were updated in
12 accordance with the Commission-approved EM&V Agreement.

13 **Q. HOW WERE ACTUAL NET LOST REVENUES COMPUTED FOR THE**
14 **VINTAGE 3 TRUE-UP?**

1 A. Net lost revenues for year one (2012) of Vintage 3 were calculated using actual
2 kW and kWh savings by North Carolina retail participants by customer class,
3 based on actual participation and load impacts reflecting EM&V results applied
4 according to the EM&V Agreement. The actual kW and kWh savings were as
5 experienced during the period July 1, 2012 through December 31, 2012.
6 Participation savings for the period January 1, 2012 through June 30, 2012 were
7 part of the test period of the pending Duke Energy Carolinas rate case and will be
8 recovered in base rates anticipated to become effective October 1, 2013. The
9 rates applied to the kW and kWh savings are the rates that were in effect for the
10 period January 1, 2012 through December 31, 2012. These tariff rates have been
11 reduced by the fuel and variable O&M costs. The lost revenues were then offset
12 by actual found revenues for year one of Vintage 3 as explained by Company
13 Witness Duff. The calculation of net lost revenues was performed by rate
14 schedule within the residential and non-residential customer classes.

15 **Q. WHAT ARE THE COMPANY'S PROPOSED EMF BILLING FACTORS**
16 **APPLICABLE TO NORTH CAROLINA JURISDICTIONAL ELECTRIC**
17 **CUSTOMERS FOR THE VINTAGE 3 TRUE-UP COMPONENT OF**
18 **RIDER 5?**

19 A. The Company's proposed EMF billing factor for the Vintage 3 true-up component
20 of Rider 5 is 0.0800 cents per kWh for Duke Energy Carolinas' North Carolina
21 retail residential customers. For non-residential customers, the amounts differ
22 depending upon customer elections of participation. The following chart depicts
23 the options and rider amounts:

Non-Residential Billing Factors EMF Component (Vintage 3 True-up)	¢/kWh
Vintage 3 EE participant	0.0719
Vintage 3 DSM participant	(0.0071)

ADJUSTMENT TO VINTAGE 2 TRUE-UP

Q. WHAT ADJUSTMENTS HAVE BEEN MADE RELATIVE TO THE PREVIOUS PARTICIPATION TRUE-UP FOR VINTAGE 2?

A. Rider 5 includes four adjustments to the previous participation true-up for Vintage 2 (2011): (a) a true-up to actual of the estimated savings related to the PER program as stated in McManeus' Rider 4 Supplemental Testimony; (b) inclusion of MyHER avoided costs and net lost revenues impacts applied back to January 2011; (c) true-up of lost revenues due to a change in the variable O&M adjustment to the lost revenue rates as previously discussed; and (d) the true-up of revenue collected by Rider 3 in 2012 to actual collections.

Q. PLEASE DESCRIBE THE ADJUSTMENT TO THE VINTAGE 2 TRUE-UP RELATING TO PER.

A. In McManeus' Rider 4 Supplemental Testimony, Witness McManeus discusses an error that was discovered in the kWh/year savings associated with Duke Energy Carolinas' PER measure, which resulted in an overstatement of the amount of those savings by approximately \$1.2 million. The Company was still in the process of quantifying the amount of the resulting correction at the time of the Rider 4 hearing but agreed with the Public Staff to true-up the estimate to a more precise amount in a future filing. The Company has completed that analysis

1 and has computed the actual correction amount to be \$(1,234,538) (McGee
2 Exhibit 6). The portion that applies to Vintage 2 is \$(291,378). As the original
3 correction was not broken out into separate vintage impacts, an allocation was
4 made of the \$1.2 million based on the actual Vintage 2 correction amount of
5 \$(291,378) to the actual total correction \$(1,452,398) resulting in the Vintage 2
6 component of the original correction of \$(240,742). The resulting adjustment to
7 Vintage 2 in Rider 5 for the impact of this true-up is \$(6,929), after applying the
8 85% billing factor.

9 **Q. WHY IS THE COMPANY INCLUDING AN ADJUSTMENT RELATING**
10 **TO MYHER IN THE VINTAGE 2 TRUE-UP IN RIDER 5?**

11 A. The EE program MyHER had not been approved at the time of the filing of Rider
12 4, which included the participation true-up for Vintage 2. The MyHER program
13 was approved on September 11, 2012. The avoided costs and lost revenue
14 impacts have been applied back to January 2011 in Rider 5 and resulted in a
15 residential true-up of \$19,633, after applying the 85% billing factor.

16 **Q. WHAT IS THE IMPACT OF THE FINAL TWO ADJUSTMENTS TO THE**
17 **VINTAGE 2 TRUE-UP IN RIDER 5?**

18 The true-up of lost revenues related to a change in the variable O&M adjustment
19 to the lost revenue rates as previously discussed in this testimony resulted in a
20 residential true-up of \$(26,312) and a non-residential true-up of \$(8,253). The
21 true-up of Rider 3 collections to actual 2012 collections resulted in a residential
22 true-up of \$(324,827) and a non-residential true-up of \$87,441.

1 **Q. WHAT ARE THE COMPANY'S PROPOSED BILLING FACTORS**
2 **APPLICABLE TO NORTH CAROLINA JURISDICTIONAL ELECTRIC**
3 **CUSTOMERS FOR THE VINTAGE 2 TRUE-UP ADJUSTMENT?**

4 A. The Company's proposed billing factor for the Vintage 2 true-up adjustment
5 component of Rider 5 is 0.0364 cents per kWh for Duke Energy Carolinas' North
6 Carolina retail residential customers and 0.0051 cents per kWh for Duke Energy
7 Carolinas' North Carolina retail non-residential customers.

8 **ADJUSTMENT TO VINTAGE 1 TRUE-UP**

9 **Q. WHAT ADJUSTMENTS HAVE BEEN MADE RELATIVE TO THE**
10 **PREVIOUS PARTICIPATION TRUE-UP FOR VINTAGE 1?**

11 A. The same four adjustments made to the Vintage 2 true-up described above are
12 being made to the Vintage 1 true-up:

13 (1) The portion of the \$(1,234,538) actual PER adjustment applicable to the
14 Vintage 1 true-up is \$(1,060,730). As the original correction was not broken out
15 into separate vintage impacts, an allocation was made of the \$1.2 million based on
16 the actual Vintage 1 correction amount of \$(1,060,730) to the actual total
17 correction \$(1,452,398) resulting in the Vintage 1 component of the original
18 correction of \$(876,396). The resulting adjustment to Vintage 1 in Rider 5 for the
19 impact of this true-up is \$(25,224), after applying the 85% billing factor.

20 (2) The avoided costs and lost revenue impacts of MyHER have been applied
21 back to January 2010 in Rider 5 and resulted in a residential true-up of \$15,666,
22 after applying the 85% billing factor.

1 (3) The true-up of lost revenues related to a change in the variable O&M
2 component of the lost revenue rates as previously discussed in this testimony.
3 This true-up resulted in a residential true-up of \$(78,877) and a non-residential
4 true-up of \$1,976.

5 (4) The true-up of collections from Rider 3 to actual 2012 collections. The
6 residential true-up is \$(736,443) and the non-residential true-up is \$444,406.

7 **Q. WHAT ARE THE COMPANY'S PROPOSED BILLING FACTORS**
8 **APPLICABLE TO NORTH CAROLINA JURISDICTIONAL ELECTRIC**
9 **CUSTOMERS FOR THE VINTAGE 1 TRUE-UP ADJUSTMENT?**

10 A. The Company's proposed billing factor for the Vintage 1 EE true-up adjustment
11 component of Rider 5 is 0.0031 cents per kWh for Duke Energy Carolinas' North
12 Carolina retail residential customers and (0.0017) cents per kWh for Duke Energy
13 Carolinas' North Carolina retail non-residential customers.

14 **II. NEW PORTFOLIO**

15 **Q. WHAT COMPONENTS OF THE NEW PORTFOLIO ARE INCLUDED IN**
16 **RIDER 5?**

17 A. The estimated revenue requirement for the new portfolio component of proposed
18 Rider 5 includes an estimate of Vintage 2014 EE program costs plus an earned
19 utility incentive, which is based on total program Utility Cost Test ("UCT")
20 results, plus year one of net lost revenues. The EE revenue requirements are
21 determined separately for residential and non-residential customer classes. Rider
22 5 also includes an estimate of Vintage 2014 DSM program costs plus an
23 incentive, which is based on total program UCT results. The DSM revenue

1 requirements are determined separately for residential and non-residential
2 customer classes.

3 **SUMMARY**

4 **Q. PLEASE SUMMARIZE THE SPECIFIC RATE MAKING APPROVAL**
5 **REQUESTED BY DUKE ENERGY CAROLINAS.**

6 A. Duke Energy Carolinas is seeking approval of Rider 5, which includes the
7 formula for calculation of the Rider, as well as the charge to be effective for 2014.
8 As discussed above, the charge for Rider 5 contains a prospective Vintage 4
9 component; a prospective Vintage 3 component; a prospective Vintage 2014
10 component of the new portfolio; an EMF component related to Vintage 3 to true-
11 up participation of customers participating in Vintage 3 EE and/or DSM
12 programs; and true-up adjustments related to Vintage 2 and Vintage 1.
13 Accordingly, the charge for Rider 5 for the Company's North Carolina retail
14 customers is simply the sum of the prospective billing factors and the EMF/true-
15 up adjustment billing factors for the components that apply to that customer based
16 on participation.

17 **Q. DOES THIS CONCLUDE YOUR PRE-FILED DIRECT TESTIMONY?**

18 A. Yes.

Duke Energy Carolinas
DSM/EE Cost Recovery Rider 5
Docket Number E-7 Sub 1031
Exhibit Summary for Rider EE Exhibits and Factors

McGee Exhibit 1 pg. 1

Residential Billing Factor

Residential Billing Factors for Rider 5 True-Up Components

Vintage 1 EMF

1	Vintage 1 EE True-up Revenue Requirement	McGee Exhibit 2 pg. 1, Line 13	\$	648,008	
2	Projected NC Residential Sales (kWh) for rate period	McGee Exhibit 4		21,045,015,885	
3	SAW EE Revenue Requirement Vintage 1 True-up Residential Rider EE (cents per kWh)	Line 1 / Line 2 * 100		0.0031	Application

Vintage 2 EMF

4	Vintage 2 EE True-up Revenue Requirement	McGee Exhibit 2 pg. 2, Line 13	\$	7,650,847	
5	Projected NC Residential Sales (kWh) for rate period	McGee Exhibit 4		21,045,015,885	
6	SAW EE Revenue Requirement Vintage 2 True-up Residential Rider EE (cents per kWh)	Line 4 / Line 5 * 100		0.0364	Application

Vintage 3 EMF

7	Vintage 3 EE True-up Revenue Requirement	McGee Exhibit 2 pg. 3, Line 9, col a	\$	19,010,203	
8	Vintage 3 DSM True-up Revenue Requirement	McGee Exhibit 2 pg. 5, Line 7	\$	(2,173,753)	
9	Vintage 3 Total EE/DSM True-up Components of Residential Revenue Requirement	Line 7 + Line 8	\$	16,836,450	
10	Projected NC Residential Sales (kWh) for rate period	McGee Exhibit 4		21,045,015,885	
11	SAW EE/DSM Revenue Requirement Vintage 3 True-up Residential Rider EE (cents per kWh)	Line 9 / Line 10 * 100		0.0800	Application

Residential Billing Factors for Rider 5 Prospective Components

Residential EE Rider Revenue Requirement Prospective Components

12	Vintage 3 EE Prospective Amounts Revenue Requirement	McGee Exhibit 2 pg. 3, Line 9, col b	\$	2,558,987	
13	Projected NC Residential Sales (kWh) for rate period	McGee Exhibit 4		21,045,015,885	
14	SAW EE Revenue Requirement Vintage 3 Prospective Component for Residential Rider EE (cents per kWh)	Line 12 / Line 13 * 100		0.0122	Application
15	Vintage 4 EE Prospective Amounts Revenue Requirement	McGee Exhibit 2 pg. 4, Line 3	\$	3,086,106	
16	Projected NC Residential Sales (kWh) for rate period	McGee Exhibit 4		21,045,015,885	
17	SAW EE Revenue Requirement Vintage 4 Prospective Component for Residential Rider EE (cents per kWh)	Line 15 / Line 16 * 100		0.0147	Application

Residential Vintage 2014 Rider Revenue Requirement Prospective Components

18	Vintage 2014 Total EE/DSM Prospective Amounts Revenue Requirement	McManeus Exhibit 1 pg. 1, Line 7	\$	63,818,603	
19	Projected Vintage 2014 EE Participants NC Residential Sales (kWh) for rate period	McManeus Exhibit 2		21,045,015,885	
20	EE/DSM Revenue Requirement Vintage 2014 Prospective Component for Residential Rider EE (cents per kWh)	Line 20 / Line 21 * 100		0.3032	Application

Total Revenue Requirements in Rider 5 from Residential Customers

1	Vintage 1 EE True-up Revenue Requirement		\$	648,008	
4	Vintage 2 EE True-up Revenue Requirement		\$	7,650,847	
9	Vintage 3 Total EE/DSM True-up Components of Residential Revenue Requirement		\$	16,836,450	
12	Vintage 3 EE Prospective Amounts Revenue Requirement		\$	2,558,987	
15	Vintage 4 EE Prospective Amounts Revenue Requirement		\$	3,086,106	
18	Vintage 2014 Total EE/DSM Prospective Amounts Revenue Requirement		\$	63,818,603	
	Total Residential Revenue Requirement in Rider 5		\$	94,599,001	
	Projected Vintage 2014 EE Participants NC Residential Sales (kWh) for rate period			21,045,015,885	
	Total EE/DSM Revenue Requirement for Residential Rider EE (cents per kWh)			0.4495	

Non-Residential Billing Factor

McGee Exhibit 1 pg. 2

Non-Residential Billing Factors for Rider 5 True-Up Components

SAW EE Revenue Requirements True-up

1 Vintage 1 EE True-up Revenue Requirement	McGee Exhibit 2 pg. 1, Line 2A	\$ (442,432)
2 Projected Vintage 1 EE Participants NC Non-Residential Sales (kwh) for rate period	McGee Exhibit 4	25,433,749,129
3 SAW EE Revenue Requirement Vintage 1 True-up Non-Residential Rider EE (cents per kWh)	Line 1/Line 2 * 100	(0.0017) Application
4 Vintage 2 EE True-up Revenue Requirement	McGee Exhibit 2 pg. 2, Line 2A	\$ 1,300,720
5 Projected Vintage 2 EE Participants NC Non-Residential Sales (kwh) for rate period	McGee Exhibit 4	25,730,978,533
6 SAW EE Revenue Requirement Vintage 2 True-up Non-Residential Rider EE (cents per kWh)	Line 4/Line 5 * 100	0.0051 Application
7 Vintage 3 EE True-up Revenue Requirement	McGee Exhibit 2 pg. 3, Line 1B, col a	\$ 18,748,721
8 Projected Vintage 3 EE Participants NC Non-Residential Sales (kwh) for rate period	McGee Exhibit 4	26,083,585,861
9 SAW EE Revenue Requirement Vintage 3 True-up Non-Residential Rider EE (cents per kWh)	Line 7/Line 8 * 100	0.0719 Application
DSM Revenue Requirements True-up		
10 Vintage 3 DSM True-up Revenue Requirement	McGee Exhibit 2 pg. 5, Line 14	\$ (1,776,680)
11 Projected Vintage 3 DSM Participants NC Non-Residential Sales (kwh) for rate period	McGee Exhibit 4	25,159,472,341
12 SAW DSM Revenue Requirement Vintage 3 True-up Non-Residential Rider EE (cents per kWh)	Line 10/Line 11 * 100	(0.0071) Application

Non-Residential Billing Factors for Rider 5 Prospective Components

SAW EE Revenue Requirements Prospective Components

13 Vintage 3 EE Prospective Amounts Revenue Requirement	McGee Exhibit 2 pg. 3, Line 1B, col b	\$ 1,858,419
14 Projected Vintage 3 EE Participants NC Non-Residential Sales (kwh) for rate period	McGee Exhibit 4	26,083,585,861
15 SAW EE Revenue Requirement Vintage 3 EE Prospective Component for Non-Residential Rider EE (cents per kWh)	Line 13/Line 14 * 100	0.0071 Application
16 Vintage 4 EE Prospective Amounts Revenue Requirement	McGee Exhibit 2 pg. 4, Line 6	\$ 2,817,719
17 Projected Vintage 4 EE Participants NC Non-Residential Sales (kwh) for rate period	McGee Exhibit 4	26,241,390,557
18 SAW EE Revenue Requirement Vintage 4 EE Prospective Component for Non-Residential Rider EE (cents per kWh)	Line 16/Line 17 * 100	0.0107 Application

Vintage 2014 Revenue Requirements Prospective Components

19 Vintage 2014 EE Prospective Amounts Revenue Requirement	McManeus, Exhibit 1 pg. 2, Line 7	\$22,747,603
20 Projected Program Year 2014 EE Participants NC Non-Residential Sales (kwh) for rate period	McManeus, Exhibit 2	25,506,516,072
21 EE Revenue Requirement Vintage 2014 Prospective Component for Non-Residential Rider EE (cents per kWh)	Line 19/Line 20 * 100	0.0892 Application
22 Vintage 2014 DSM Prospective Amounts Revenue Requirement	McManeus, Exhibit 1 pg. 2, Line 14	\$19,438,753
23 Projected Vintage 2014 DSM Participants NC Non-Residential Sales (kwh) for rate period	McManeus, Exhibit 2	24,348,167,204
24 DSM Revenue Requirement Vintage 2014 Prospective Component for Non-Residential Rider EE (cents per kWh)	Line 22/Line 23 * 100	0.0798 Application

Total Revenue Requirements in Rider 5 from Non-Residential Customers

1 Vintage 1 EE True-up Revenue Requirement	\$ (442,432)
4 Vintage 2 EE True-up Revenue Requirement	\$ 1,300,720
7 Vintage 3 EE True-up Revenue Requirement	\$ 18,748,721
10 Vintage 3 DSM True-up Revenue Requirement	\$ (1,776,680)
13 Vintage 3 EE Prospective Amounts Revenue Requirement	\$ 1,858,419
16 Vintage 4 EE Prospective Amounts Revenue Requirement	\$ 2,817,719
19 Vintage 2014 EE Prospective Amounts Revenue Requirement	\$ 22,747,603
22 Vintage 2014 DSM Prospective Amounts Revenue Requirement	\$ 19,438,753
Total Non-Residential Revenue Requirement in Rider 5	\$ 64,692,822 Application

Duke Energy Carolinas
EE Vintage 1 (June 1, 2009 - December 31, 2010)
Docket Number E-7, Sub 1031

True-Up of Avoided Cost Revenue Requirements & Net Lost Revenues For Vintage 1: Years 1, 2, and 3

RESIDENTIAL

- 1 EE Avoided Cost Component
- 2 Gross Receipts Tax and Regulatory Fee
- 3 EE Avoided Cost Component
- 4 Net Lost Revenues
- 5 Residential Save-A-Watt Revenue Requirement
- 6 Billing Factor
- 7 Residential Save-A-Watt Revenue Requirement
- 8 Vintage 1 component of Supplemental Exhibit 1 adjustment
- 9 Total Residential Save-A-Watt Revenue Requirement

Duff Exhibit 1 pg. 1 & 2, Line 8

Line 1 * Line 2
Duff Exhibit 2, Line 10
Line 3 + Line 4
Line 5 * Line 6
McGee Exhibit 6
Line 7 + Line 8

Adjustment to revenues collected:

- 10 Amount collected through Rider 2 actual and Rider 3 Estimated
- 11 Amount collected through Riders 2 and 3 actual
- 12 Adjustment for actual vs. estimated Rider 3 collections

Prior Rider Exhibits
McGee Exhibit 3, Line 1
Line 11 - Line 10

Total Vintage 1 adjustment for Rider 5:

- 13 Residential Revenue Requirement True-up Amount

Line 9 - Line 12

Revised Vintage 1 Revenue Requirements	Detail of Adjustments to Vintage 1:			
	Adjustments to Vintage 1	PER Error Correction eliminate estimate, add actual	Net Lost Revenue Rate Change Impact	Rider 3 Collections True-up
\$ 35,221,629	\$ (527,943)	\$ (545,758)	\$ 17,816	
1,034,554	1,034,554	1,034,554	1,034,554	
\$ 36,438,678	\$ (546,185)	\$ (564,616)	\$ 18,431	
\$ 24,097,519	\$ (588,910)	\$ (496,114)	\$	\$ (92,796)
60,536,196	(1,135,095)	(1,060,730)	18,431	(92,796)
85%	85%	85%	85%	85%
\$ 51,455,767	\$ (964,831)	\$ (901,621)	\$ 15,666	\$ (78,877)
	\$ 876,396	\$ 876,396		
\$ 51,455,767	\$ (88,435)	\$ (25,224)	\$ 15,666	\$ (78,877)
				\$ 50,595,386
				\$ 49,858,943
	\$ (736,443)			\$ (736,443)
	\$ 648,008			

See McGee Exhibit 1 for rate

NON-RESIDENTIAL

- 14 EE Avoided Cost Component
- 15 Gross Receipts Tax and Regulatory Fee
- 16 EE Avoided Cost Component
- 17 Total Net Lost Revenues
- 18 Non-Residential Save-A-Watt Revenue Requirement
- 19 Billing Factor
- 20 Non-Residential Save-A-Watt Revenue Requirement

Duff Exhibit 1 pg. 1 & 2, Line 17

Line 14 * Line 15
Duff Exhibit 2, Line 20
Line 16 + Line 17
Line 18 * Line 19

Adjustment to revenues collected:

- 21 Amount collected through Rider 2 actual and Rider 3 Estimated
- 22 Amount collected through Riders 2 and 3 actual
- 23 Adjustment for actual vs. estimated Rider 3 collections

Prior Rider Exhibits
McGee Exhibit 3, Line 5
Line 22 - Line 21

Total Vintage 1 adjustment for Rider 5:

- 24 Non-Residential Revenue Requirement True-up Amount
- 25 Projected NC Non-Residential Sales (kWh) for billing period
- 26 Non-Residential Rider EE (cents per kWh)

Line 20 - Line 23
McGee Exhibit 4
(Line 24/Line 25) * 100

Revised Vintage 1 Revenue Requirements	Detail of Adjustments to Vintage 1		
	Adjustments to Vintage 1	Net Lost Revenue Rate Change Impact	Rider 3 Collections True-up
\$ 18,824,789	\$		
1,034,554	1,034,554		
\$ 19,475,261	\$		
\$ 1,963,183	\$ 2,322	\$ 2,322	
\$ 21,438,444	\$ 2,322	\$ 2,322	
85%	85%	85%	
\$ 18,222,678	\$ 1,974	\$ 1,974	
			\$ 14,142,096
			\$ 14,586,502
	\$ 444,406		\$ 444,406
	\$ (442,432)		
	\$ 25,433,749,129		
	(0.0017)		

Note: Schedule may not foot due to rounding

Duke Energy Carolinas
EZ Vintage 2 (January 1, 2011 - December 31, 2011)
Docket Number E-7, Sub 1031

True-Up of Avoided Cost Revenue Requirements & Net Lost Revenues For Vintage 2: Years 1 and 2

RESIDENTIAL

1 EE Avoided Cost Component	Duff Exhibit 1 pg. 3, Line 8	\$ 30,548,085
2 Gross Receipts Tax and Regulatory Fee		1,034,554
3 EE Avoided Cost Component	Line 1 * Line 2	\$ 31,603,644
4 Net Lost Revenues	Duff Exhibit 2, Line 30	\$ 25,323,933
5 Residential Save-A-Watt Revenue Requirement	Line 3 + Line 4	\$ 56,927,577
6 Billing Factor		85%
7 Residential Save-A-Watt Revenue Requirement	Line 5 * Line 6	\$ 48,388,440
8 Vintage 2 component of Supplemental Exhibit 1 adjustment	McGee Exhibit 6	\$
9 Total Residential Save-A-Watt Revenue Requirement	Line 7 + Line 8	\$ 48,388,440
Adjustment to revenues collected:		
10 Amount collected through Rider 2 actual and Rider 3 Estimated	Prior Rider Exhibits	\$ 30,645,708
11 Amount collected through Riders 2 and 3 actual	McGee Exhibit 3, Line 2	\$ 30,321,421
12 Adjustment for actual vs. estimated Rider 3 collections	Line 11 - Line 10	\$ (324,287)
Total Vintage 2 adjustment for Rider 5:		
13 Residential Revenue Requirement True-up Amount	Line 9 - Line 12	\$ 7,650,847

Revised Vintage 2 Year 1 and Year 2 Revenue Requirements	Adjustments to Vintage 2	Detail of Adjustments to Vintage 2			
		PER Error Correction - eliminate estimate, add actual	NEER & Other	Net Lost Revenue Rate Change Impact	True up of Year 2 Lost Revenues to Actual	Rider 3 Collections True-up
\$ 30,548,085	\$ (200,368)	\$ (222,522)	\$ 21,154		
1,034,554	1,034,554	1,034,554	1,034,554		
\$ 31,603,644	\$ (207,291)	\$ (230,211)	\$ 22,920		
\$ 25,323,933	\$ 8,543,547	\$ (61,167)	\$	\$ (30,955)	\$ 8,635,669
\$ 56,927,577	\$ 8,336,256	\$ (291,378)	\$ 22,920	\$ (30,955)	\$ 8,635,669
85%	85%	85%	85%	85%	85%
\$ 48,388,440	\$ 7,085,817	\$ (247,671)	\$ (19,482)	\$ (26,312)	\$ 7,340,319
\$	\$ (240,742)	\$ (240,742)			
\$ 48,388,440	\$ 7,326,560	\$ (6,929)	\$ 19,482	\$ (26,312)	\$ 7,340,319
					\$ 30,645,708
					\$ 30,321,421
	\$ (324,287)				\$ (324,287)
	\$ 7,650,847				

See McGee Exhibit 1 for rate

NON-RESIDENTIAL

14 EE Avoided Cost Component	Duff Exhibit 1 pg. 3, Line 17	\$ 21,539,254
15 Gross Receipts Tax and Regulatory Fee		1,034,554
16 EE Avoided Cost Component	Line 14 * Line 15	\$ 22,283,521
17 Total Net Lost Revenues	Duff Exhibit 2, Line 40	\$ 4,116,236
18 Non-Residential Save-A-Watt Revenue Requirement	Line 16 + Line 17	\$ 26,399,757
19 Billing Factor		85%
20 Non-Residential Save-A-Watt Revenue Requirement	Line 18 * Line 19	\$ 22,439,794
Adjustment to revenues collected:		
21 Amount collected through Rider 2 actual and Rider 3 Estimated	Prior Rider Exhibits	\$ 8,117,646
22 Amount collected through Riders 2 and 3 actual	McGee Exhibit 3, Line 6	\$ 8,205,087
23 Adjustment for actual vs. estimated Rider 3 collections	Line 22 - Line 21	\$ 87,441
Total Vintage 2 adjustment for Rider 5:		
24 Non-Residential True-up Amount	Line 20 - Line 23	\$ 1,300,720
25 Projected NC Residential Sales (kWh) for billing period	McGee Exhibit 4	25,730,978,533
26 Non-Residential Rider EE (cents per kWh)	(Line 24/Line 25) * 100	0.0051

Revised Vintage 2 Year 1 and Year 2 Revenue Requirements	Adjustments to Vintage 2	Detail of Adjustments to Vintage 2		
		Net Lost Revenue Rate Change Impact	True up of Year 2 Lost Revenues to Actual	Rider 3 Collections True-up
\$ 21,539,254	\$			
1,034,554	0			
\$ 22,283,521	\$ 1,633,131	\$ (9,709)	\$ 1,642,840	
\$ 4,116,236	\$ 1,633,131	\$ (9,709)	\$ 1,642,840	
\$ 26,399,757	\$ 1,388,161	\$ (8,253)	\$ 1,396,414	
85%	85%	85%	85%	
\$ 22,439,794	\$ 87,441			\$ 8,117,646
				\$ 8,205,087
	\$ 87,441			\$ 87,441
	\$ 1,300,720			
	25,730,978,533			
	0.0051			

Note: Schedule may not foot due to rounding

Duke Energy Carolinas
EE Vintage 3 (January 1, 2012 - December 31, 2012)
Docket Number E-7, Sub 1031

True-Up of Avoided Cost Revenue Requirements & Net Lost Revenues For Vintage 3, Year 1 and Estimated Year 3 Net Lost Revenues

RESIDENTIAL

- 1 EE Avoided Cost Component
- 2 Gross Receipts Tax and Regulatory Fee
- 3 EE Avoided Cost Component
- 4 Net Lost Revenues
- 5 Residential Save-A-Watt Revenue Requirement
- 6 Billing Factor
- 7 Residential Save-A-Watt Revenue Requirement
- 8 Total Collected for Vintage 3 (Rider 3 and Rider 4)
- 9 Residential True-up Amount

Duff Exhibit 1 pg. 4, Line 8

Line 1 * Line 2
Duff Exhibit 2, Line 50
Line 3 + Line 4

Line 5 * Line 6
McGee Exhibit 3, Line 3
Line 7 - Line 8

a	b
Vintage 3, Year 1 Revenue Requirement True-up	Year 3 Revenue Requirement Estimate
\$ 22,750,585	
1,034,554	
\$ 23,536,709	
\$ 8,958,110	\$ 3,010,573
32,494,819	3,010,573
85%	85%
\$ 27,620,596	\$ 2,558,987
\$ 8,610,393	\$ -
\$ 19,010,203	\$ 2,558,987

See McGee Exhibit 1 for rate

NON-RESIDENTIAL

- 10 EE Avoided Cost Component
- 11 Gross Receipts Tax and Regulatory Fee
- 12 EE Avoided Cost Component
- 13 Total Net Lost Revenues
- 14 Non-Residential Save-A-Watt Revenue Requirement
- 15 Billing Factor
- 16 Non-Residential Save-A-Watt Revenue Requirement
- 17 Total Collected for Vintage 3 (Rider 3 and Rider 4)
- 18 Residential True-up Amount
- 19 Projected NC Residential Sales (kWh) for rate period
- 20 Non-Residential Rider EE (cents per kWh)

Duff Exhibit 1 pg. 4, Line 17

Line 10 * Line 11
Duff Exhibit 2, Line 60
Line 12 + Line 13

Line 14 * Line 15
McGee Exhibit 3, Line 7
Line 16 - Line 17
McGee Exhibit 4
(Line 18/ Line 19) * 100

a	b
Vintage 3, Year 1 Revenue Requirement True-up	Year 3 Revenue Requirement Estimate
\$ 31,864,574	
1,034,554	
\$ 32,965,623	
\$ 2,497,224	\$ 2,186,375
\$ 35,462,847	\$ 2,186,375
85%	85%
\$ 30,143,420	\$ 1,858,419
\$ 11,394,699	\$ -
\$ 18,748,721	\$ 1,858,419
\$ 26,083,585,861	\$ 26,083,585,861
0.0719	0.0071

Note: Schedule may not foot due to rounding

Duke Energy Carolinas
EE Vintage 4 (January 1, 2013 - December 31, 2013)
Docket Number E-7, Sub 1031
Estimated Net Lost Revenues For Vintage 4, Year 2

RESIDENTIAL

1 Net Lost Revenues	Duff Exhibit 2, Line 70
2 Billing Factor	
3 Total Residential Save-A-Watt Revenue Requirement	Line 1 * Line 2

Vintage 4, Year 2
Revenue
Requirement

\$	3,630,713
	85%
\$	3,086,106

See McGee Exhibit 1 for rate

NON-RESIDENTIAL

4 Total Net Lost Revenues	Duff Exhibit 2, Line 80
5 Billing Factor	
6 Non-Residential Save-A-Watt Revenue Requirement	Line 4 * Line 5
7 Projected NC Residential Sales (kWh) for billing period	McGee Exhibit 4
8 Non-Residential Rider EE (cents per kWh)	(Line 6/Line 7) * 100

Vintage 4, Year 2
Revenue
Requirement

\$	3,314,963
	85%
\$	2,817,719
	26,241,390,557
	0.0107

Note: Schedule may not foot due to rounding

Duke Energy Carolinas
DSM Vintage 3 (January 1, 2012 - December 31, 2012)
Docket Number E-7, Sub 1031
True-Up of Avoided Cost Revenue Requirements For Vintage 3

RESIDENTIAL

- 1 DSM Avoided Cost Component
- 2 Gross Receipts Tax and Regulatory Fee
- 3 DSM Avoided Cost Component
- 4 Billing Factor
- 5 Residential DSM Revenue Requirement
- 6 Total Collected for Vintage 1 (Rider 3)
- 7 Residential DSM Revenue Requirement True-up Amount

Duff Exhibit 1 pg.3, Line 9

Line 1 * Line 2

Line 3 * Line 4
McGee Exhibit 3, Line 4
Line 5 - Line 6

Vintage 3	
	\$ 9,711,058
	1.034554
	\$ 10,046,614
	85%
	\$ 8,539,622
	\$ 10,713,375
	\$ (2,173,753)

See McGee Exhibit 1 for rate

NON-RESIDENTIAL

- 8 DSM Avoided Cost Component
- 9 Gross Receipts Tax and Regulatory Fee
- 10 DSM Avoided Cost Component
- 11 Billing Factor
- 12 Non- Residential DSM Revenue Requirement
- 13 Total Collected for Vintage 1 (Rider 3)
- 14 Non-Residential DSM Revenue Requirement True-up Amount
- 15 Projected NC Non-Residential Sales (kWh) for billing period
- 16 Non-Residential Rider EE (cents per kWh)

Duff Exhibit 1 pg.3, Line 18

Line 8 * Line 9

Line 10 * Line 11
McGee Exhibit 3, Line 8
Line 12 - Line 13
McGee Exhibit 4
(Line 14/Line 15) * 100

Vintage 3	
	\$ 12,725,885
	1.034554
	\$ 13,165,615
	85%
	\$ 11,190,773
	\$ 12,967,453
	\$ (1,776,680)
	25,159,472,341
	(0.0071)

Note: Schedule may not foot due to rounding

McGee Exhibit 3

Duke Energy Carolinas
DSM/EE Revenues Collected from Riders (By Vintage)
Docket Number E-7, Sub 1031
For Vintages 1, 2, and 3 True-Up Calculations

			Actual 2010 Rider 1	Actual 2011 Rider 2	Actual 2012 Rider 3	Total
Residential						
1	EE	v1	25,916,921	6,366,243	17,575,779	49,858,943
2		v2		22,641,166	7,680,255	30,321,421
3		v3			8,610,393	8,610,393
4	DSM	v3			10,713,375	10,713,375
Non-Residential						
5	EE	v1	7,688,412	860,011	6,038,079	14,586,502
6		v2		7,165,813	1,039,274	8,205,087
7		v3			11,394,699	11,394,699
8	DSM	v3			12,967,453	12,967,453

Duke Energy Carolinas
DSM/EE Cost Recovery Rider 5
Docket Number E-7 Sub 1031
Forecasted kWh Sales for Rate Period

Total 2014

Fall 2012 Sales Forecast - kWhs

North Carolina Retail:

1 Residential	11,045,015,885
2 Non-Residential	34,729,603,451
3 Total Retail	55,774,619,336

Opt Out Sales

2012 kWh Usage

Vintage 1 Opt Out	
4 EE	9,295,854,322
5 DSM	9,845,747,398
Vintage 2 Opt Out	
6 EE	8,998,624,918
7 DSM	9,951,030,590
Vintage 3 Opt Out	
8 EE	8,646,017,590
9 DSM	9,570,131,110
Vintage 4 Opt Out	
10 EE	8,488,212,894
11 DSM	9,646,561,762

Non-Residential Forecast Sales Less Opt Out

	V1 EE Rate Components	V1 DSM Rate Components	V2 EE Rate Components	V2 DSM Rate Components	V3 EE Rate Components	V3 DSM Rate Components	V4 EE Rate Components	V4 DSM Rate Components
1 Total Non-Residential	34,729,603,451	34,729,603,451	34,729,603,451	34,729,603,451	34,729,603,451	34,729,603,451	34,729,603,451	34,729,603,451
2 Less V1 EE Opt Out	9,295,854,322							
3 Less V1 DSM Opt Out		9,845,747,398						
4 Less V2 EE Opt Out			8,998,624,918					
5 Less V2 DSM Opt Out				9,952,030,590				
6 Less V3 EE Opt Out					8,646,017,590			
7 Less V3 DSM Opt Out						9,570,131,110		
8 Less V3 EE Opt Out							8,488,212,894	
9 Less V3 DSM Opt Out								9,646,561,762
10 Sales for Rider Calculation	25,433,749,129	24,883,856,053	25,730,978,533	24,777,572,861	26,083,585,861	25,159,472,341	26,241,390,557	25,083,041,689

Duke Energy Carolinas
EE Vintage 1 True Up for the Period June 1, 2009 to December 31, 2009
Docket Number E-7, Sub 1031
Allocation Factors

		MWH		
SAW Sales Allocator				
1 NC Retail MWH Sales Allocation	Company Records	53,842,194		
2 SC Retail MWH Sales Allocation	Company Records	19,906,425		
3 Total Retail	Line 1 + Line 2	73,748,619		
Allocation 1 to state based on kWh sales				
4 NC Retail	Line 1 / Line 3	73.0077318%		
Demand Allocators				
		NC	SC	Total
5 Residential	Company Records	5,281,284	1,692,049	6,973,333
6 Non Residential	Company Records	6,218,623	2,386,563	8,605,186
7 Total	Line 5 + Line 6	11,499,907	4,078,612	15,578,519
Allocation 2 to state based on peak demand				
8 NC Retail	Line 7, NC / Line 7 Total	73.8190004%		
Allocation 3 NC res vs non-res Peak Demand to retail system peak				
9 NC Residential	Line 5 NC / Line 7 Total	33.9010659%		
10 NC Non-residential	Line 6 NC / Line 7 Total	39.9179344%		

Duke Energy Carolinas
EE Vintage 1 True Up for the Period January 1, 2010 to December 31, 2010
Docket Number E-7, Sub 1031
Allocation Factors

		<u>MWH</u>		
SAW Sales Allocator				
1 NC Retail MWH Sales Allocation	Company Records	57,382,346		
2 SC Retail MWH Sales Allocation	Company Records	21,540,084		
3 Total Retail	Line 1 + Line 2	78,922,430		
 Allocation 1 to state based on kWh sales				
4 NC Retail	Line 1 / Line 3	72.7072722%		
 Demand Allocators				
		<u>NC</u>	<u>SC</u>	<u>Total</u>
5 Residential	Company Records	5,494,974	1,731,591	7,226,565
6 Non Residential	Company Records	6,437,669	2,290,766	8,728,435
7 Total	Line 5 + Line 6	11,932,643	4,022,357	15,955,000
 Allocation 2 to state based on peak demand				
8 NC Retail	Line 7, NC / Line 7 Total	74.7893638%		
 Allocation 3 NC res vs non-res Peak Demand to retail system peak				
9 NC Residential	Line 5 NC / Line 7 Total	34.4404513%		
10 NC Non-residential	Line 6 NC / Line 7 Total	40.3489126%		

Duke Energy Carolinas
EE Vintage 2 True Up for the Period January 1, 2011 to December 31, 2011
Docket Number E-7, Sub 1031
Allocation Factors

		<u>MWH</u>		
SAW Sales Allocator				
1 NC Retail MWH Sales Allocation	Company Records	55,966,071		
2 SC Retail MWH Sales Allocation	Company Records	21,019,094		
3 Total Retail	Line 1 + Line 2	76,985,165		
 Allocation 1 to state based on kWh sales				
4 NC Retail	Line 1 / Line 3	72.6972151%		
 Demand Allocators				
		<u>NC</u>	<u>SC</u>	<u>Total</u>
5 Residential	Company Records	5,179,896	1,627,477	6,807,373
6 Non Residential	Company Records	6,788,010	2,476,617	9,264,627
7 Total	Line 5 + Line 6	11,967,906	4,104,094	16,072,000
 Allocation 2 to state based on peak demand				
8 NC Retail	Line 7, NC / Line 7 Total	74.4643230%		
 Allocation 3 NC res vs non-res Peak Demand to retail system peak				
9 NC Residential	Line 5 NC / Line 7 Total	32.2293181%		
10 NC Non-residential	Line 6 NC / Line 7 Total	42.2350050%		

Duke Energy Carolinas
EE/DSM Vintage 3 True-up for the Period January 1, 2012 to December 31, 2012
Docket Number E-7, Sub 1031
Allocation Factors

		<u>MWH</u>		
SAW Sales Allocator				
1 NC Retail MWH Sales Allocation	Company Records	54,555,907		
2 SC Retail MWH Sales Allocation	Company Records	20,466,527		
3 Total Retail	Line 1 + Line 2	<u>75,022,434</u>		
 Allocation 1 to state based on kWh sales				
4 NC Retail	Line 1 / Line 3		72.7194575%	
 Demand Allocators				
		<u>NC</u>	<u>SC</u>	<u>Total</u>
5 Residential	Company Records	5,588,503	1,732,909	7,321,412
6 Non Residential	Company Records	6,397,286	2,322,302	8,719,588
7 Total	Line 5 + Line 6	<u>11,985,789</u>	<u>4,055,211</u>	<u>16,041,000</u>
 Allocation 2 to state based on peak demand				
8 NC Retail	Line 7, NC / Line 7 Total		74.7197120%	
 Allocation 3 NC res vs non-res Peak Demand to retail system peak				
9 NC Residential	Line 5 NC/ Line 7 Total		34.8388691%	
10 NC Non-residential	Line 6 NC/ Line 7 Total		39.8808428%	

McGee Exhibit 6

**Duke Energy Carolinas
Personalized Energy Report and OHEC Program True-up
Docket Number E-7, Sub 1031
True-up of Savings Correction filed in Supplemental Testimony in Rider 4**

		A	B	C	D = A - B	E = D * 85%
		Actual PER OHEC	Supplemental Adjustment to Rider 4	Supplemental Adjustment by Vintage	Gross Diff	Diff @ 85%
Vintage 1	2009	(535,574)	(520,590)	(442,501.60)	(14,983.48)	(12,736)
Vintage 1	2010	(525,156)	(510,464)	(433,894.70)	(14,692.04)	(12,488)
Vintage 2	2011	(291,378)	(283,226)	(240,742.34)	(8,151.74)	(6,929)
Vintage 3	2013	(100,290)	(97,484)	(82,861.36)	(2,805.76)	(2,385) (a)
		<u>(1,452,398)</u>	<u>(1,411,765)</u>	<u>(1,200,000)</u>	<u>(40,633.01)</u>	<u>(34,538)</u>
Billing Factor		85%	85%		85%	
Revenue Requirement		<u>(1,234,538)</u>	<u>(1,200,000)</u>		<u>(34,538)</u>	

Duke Energy Carolinas, LLC

Electricity No. 4
North Carolina Seventh (Proposed) Revised Leaf No. 62
Superseding North Carolinas Sixth Revised Leaf No. 62

RIDER EE (NC)
ENERGY EFFICIENCY RIDER

APPLICABILITY (North Carolina Only)

Service supplied under the Company's rate schedules is subject to approved adjustments for new energy efficiency and demand-side management programs approved by the North Carolina Utilities Commission (NCUC). The Rider Adjustments are not included in the Rate Schedules of the Company and therefore, must be applied to the bill as calculated under the applicable rate. Cost recovery under Rider EE consists of two four-year term programs, years 2009 – 2013 and years 2014 – 2017 as outlined separately below.

I. PROGRAM YEARS 2009-2013

GENERAL PROVISIONS

This Rider will recover the cost of new energy efficiency and demand-side management programs, using the method approved by the NCUC, for programs implemented over a four-year period (*i.e.*, comprising four 12-month program years or "Vintage Years"). In each year this Rider will include components to recover revenue requirements related to demand-side management and energy efficiency programs implemented in that Vintage Year, as well as net lost revenues resulting from the energy efficiency programs. Net lost revenues are revenue losses, net of both marginal costs avoided at the time of the lost kilowatt hour sale(s) and increases in revenues resulting from any activity by the Company's public utility operations that cause a customer to increase demand or energy consumption. Net lost revenues associated with each Vintage Year will be recovered for 36 months upon implementation, except that the recovery of net lost revenues will end upon implementation of new rates approved by the Commission in a general rate case or comparable proceeding to the extent that rates are set in a rate case for vintages up to that point. To recover net lost revenues for programs implemented in years 3 and 4, the Rider will continue beyond the four-year period.

Revenue requirements will be determined on a system basis and allocated to North Carolina retail customers based on the North Carolina retail contribution to system retail peak demand for demand side management programs and North Carolina retail contribution to system retail kWh sales for energy efficiency programs. Residential customer classes will pay for residential programs and non-residential customer classes will pay for non-residential programs through methods found appropriate by the Commission for demand-side management and energy efficiency programs, respectively. All allocation factors will be based on the Company's most recently completed cost of service study utilizing the allocation method approved by NCUC in the Company's most recent general rate proceeding and will exclude the amounts related to customers that elect to opt out of this Rider.

TRUE-UP PROVISIONS

Rider amounts will initially be determined based on estimated kW and kWh impacts related to expected customer participation in the programs, and will be true-up as actual customer participation and actual kW and kWh impacts are verified. If a customer participates in any vintage of programs, the customer is subject to the true-ups as discussed in this section for any vintage of programs in which the customer participated.

Participation true-ups: After the completion of the first Vintage Year, the Rider will include a true-up of previous Rider amounts billed to reflect actual customer participation in the programs.

Measurement and verification true-up: In the sixth year a final true-up will be based on changes in participation combined with actual verified kW and kWh savings.

Earnings cap true-up: In the sixth year, a true up will adjust customer bills, if applicable, to refund with interest, amounts collected through the Rider in excess of the earnings cap, in accordance with the following levels of achievement of actual energy and peak demand reductions and allowed return on investment.

<u>Percentage Actual Target Achievement</u>	<u>Return on Investment Cap on Program Costs Percentage</u>
>=90%	15%
80% to 89%	12%
60% to 79%	9%
< 60%	5%

Duke Energy Carolinas, LLC

Electricity No. 4
North Carolina Seventh (Proposed) Revised Leaf No. 62
Superseding North Carolinas Sixth Revised Leaf No. 62

RIDER EE (NC)
ENERGY EFFICIENCY RIDER

DETERMINATION OF ENERGY EFFICIENCY RIDER ADJUSTMENT

Energy Efficiency Adjustments (EEA) will be applied to the energy in kilowatt hours (kWh) billed of all rate schedules for each vintage as determined by the following formula, adjusted as appropriate for the time value of money:

EEA Residential (expressed as cents per kWh) =

$(\text{Residential Avoided Cost Revenue Requirement} + \text{Residential Net Lost Revenues}) / \text{Forecasted Residential kWh Sales for the Rider billing period}$

Where

$\text{Residential Avoided Cost Revenue Requirement} = (\text{Residential Demand-Side Management Program Avoided Cost X 75\%}) + (\text{Residential Energy Efficiency Program Avoided Cost X 50\%})$

EEA Non-residential (expressed as cents per kWh) =

$(\text{Non-residential Avoided Cost Revenue Requirement} + \text{Non-residential Net Lost Revenues}) / \text{Forecasted Non-residential kWh Sales for the Rider billing period}$

Where

$\text{Non-residential Avoided Cost Revenue Requirement} = (\text{Non-residential Demand-Side Management Program Avoided Cost X 75\%}) + (\text{Non-residential Energy Efficiency Program Avoided Cost X 50\%})$

II. PROGRAM YEARS 2014-2017

GENERAL PROVISIONS

This Rider will recover the cost of new energy efficiency and demand-side management programs, using the method approved by the NCUC, for programs implemented over a four-year period (*i.e.*, comprising four 12-month program years or "Vintage Years").

TRUE-UP PROVISIONS

Rider amounts will initially be determined based on estimated kW and kWh impacts related to expected customer participation in the programs, and will be true-up as actual customer participation and actual kW and kWh impacts are verified. If a customer participates in any vintage of programs, the customer is subject to the true-ups as discussed in this section for any vintage of programs in which the customer participated.

RIDER EE OPT OUT PROVISION FOR QUALIFYING NON-RESIDENTIAL CUSTOMERS

The Rider EE increment applicable to energy efficiency programs and/or demand-side management programs will not be applied to the energy charge of the applicable rate schedule for Customers qualified to opt out of the programs where:

- a. The Customer certifies or attests to the Company that it has, or has plans for implementing alternative energy efficiency measures in accordance with quantifiable goals.
- b. Electric service to the Customer must be provided under:
 - a. An electric service agreement where the establishment is classified as a "manufacturing industry" by the Standard Industrial Classification Manual published by the United States Government and where more than 50% of the electric energy consumption of such establishment is used for its manufacturing processes.
 - b. An electric service agreement for general service as provided for under the Company's rate schedules where the Customer's annual energy use is 1,000,000 kilowatt hours or more.

The following additional provisions apply for qualifying customers who elect to opt out:

For Customers who elect to opt out of energy efficiency programs, the following provisions also apply:

- Qualifying customers may opt out of the Company's energy efficiency programs each calendar year only during the annual two-month enrollment period between November 1 and December 31 immediately prior to a new Rider EE becoming effective on January 1. (Qualifying new customers have sixty days after beginning service to opt out).
- Customers may not opt out of individual energy efficiency programs offered by the Company. The choice to opt out applies to the Company's entire portfolio of energy efficiency programs.

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- If a customer participates in any vintage of energy efficiency programs, the customer, irrespective of future opt out decisions, remains obligated to pay the remaining portion of the lost revenues for each vintage of energy efficiency programs in which the customer participated.
- Customers who elect to opt out during the two-month annual enrollment period immediately prior to the new Rider EE becoming effective may elect to opt in to the Company's energy efficiency programs during the first 5 business days of March each calendar year. Customers making this election will be back-billed retroactively to the effective date of the new Rider EE.

For Customers who elect to opt out of demand-side management programs, the following provisions also apply:

- Qualifying customers may opt out of the Company's demand-side management program during the enrollment period between November 1, and December 31 immediately prior to a new Rider EE becoming effective on January 1 of the applicable year. (Qualifying new customers have sixty days after beginning service to opt out).
- If a customer elects to participate in a demand-side management program, the customer may not subsequently choose to opt out of demand-side management programs for three years.
- Customers who elect to opt out during the two-month annual enrollment period immediately prior to the new Rider EE becoming effective may elect to opt in to the Company's demand-side management program during the first 5 business days of March each calendar year. Customers making this election will be back-billed to the effective date of the new Rider EE.

Any qualifying non-residential customer that has not participated in an energy efficiency or demand-side management program may opt out during any enrollment period, and have no further responsibility to pay Rider EE amounts associated with the Customer's opt out election for energy efficiency and/or demand-side management programs.

ENERGY EFFICIENCY RIDER ADJUSTMENTS (EEA) FOR ALL PROGRAM YEARS

The Rider EE amounts applicable to the residential and nonresidential rate schedules for the period January 1, 2014 through December 31, 2014 including revenue-related taxes and utility assessments are as follows:

<u>Residential</u>	Vintage 1, 2, 3,4	0.1463¢ per kWh
	Vintage 2014	<u>0.3032¢ per kWh</u>
	Total Residential Rate	0.4495¢ per kWh
<u>Nonresidential</u>		
	Vintage 1	
	Energy Efficiency	(0.0017)¢ per kWh
	Demand Side Management	NA
	Vintage 2	
	Energy Efficiency	0.0051¢ per kWh
	Demand Side Management	NA
	Vintage 3	
	Energy Efficiency	0.0790¢ per kWh
	Demand Side Management	(0.0071)¢ per kWh
	Vintage 4	
	Energy Efficiency	0.0107¢ per kWh
	Demand Side Management	NA
	Vintage 2014	
	Energy Efficiency	0.0892¢ per kWh
	Demand Side Management	0.0798¢ per kWh
	Total Nonresidential	0.2537¢ per kWh

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Each factor listed under Nonresidential is applicable to nonresidential customers who are not eligible to opt out and to eligible customers who have not opted out. If a nonresidential customer has opted out of a Vintage(s), then the applicable energy efficiency and/or demand-side management charge(s) shown above for the Vintage(s) during which the customer has opted out, will not apply to the bill.