



Duke Energy Florida, Inc

Pre-Release Presentation DEF2018RFP

Pre-Release Meeting

10/2/13

Tampa Marriott Westshore, 1001 N Westshore Blvd, Tampa, FL 33607

14BGBRA-STAFFPOD1-3-000001





Welcome, Presentation Checks and Introductions

- Welcome
- Presentation Checks
 - Marriott Audio and Presentation Checks
 - Live Meeting Audio and Presentation Checks
- Introductions
 - Court Reporter Attendance
 - Marriott Attendees
 - Live Meeting Attendees

Pre-Release Agenda

- RFP Contacts
- Pre-Release Purpose and RFP Objectives
- NPGU
- RFP Documents and Schedule
- Proposal Types and Bid Submission
- RFP Evaluation Process
- RFP and Transmission Fees
- Suppliers Registration Process



RFP Contacts



DEF RFP Contact and

Benjamin Borsch Duke Energy Florida (DEF16) 299 1st Ave North St. Petersburg, FL 33701 Telephone number: (727) 820-4781 E-mail address: DEF2018RFP@duke-energy.com

Independent Monitor/Evaluator Contact

Sedway Consulting, Inc. 821 15th St, Boulder, Colorado 80302 Telephone number: (303) 581-4172 E-mail address: Alan.Taylor@sedwayconsulting.com

10/2/2013 Pre-Release Meeting for DEF2018RFP

Purpose and Objective

Purpose of "Pre-Release" Meeting

- Respond to questions and comments on "Pre-Release" of RFP
- RFP is to be issued on 10/8/13

• Objectives of the RFP:

- To solicit and screen competitive proposals for alternatives to Duke Energy Florida's NPGU
- Meet FPSC "Bid Rule" Requirement
- DEF's objective is to select resources that offer maximum value to its customers
 - Based on cost and non-cost attributes
- <u>Not</u> a solicitation for equipment or services associated with construction of the Unit





Next Planned Generating Unit (NPGU)



- DEF has a need for 1,640 MW (summer) in the year 2018, a minimum of 820 MW of which must be in service no later than May 1, 2018 with the balance of the capacity available no later than December 1, 2018.
- DEF proposes to meet this need through the construction of a Natural Gas-fired combined cycle unit in Citrus County, Florida.
- The RFP requests proposals of alternatives to this unit.
- Details of the proposed unit can be found in Section IV of the RFP.

RFP Documents



RFP Document (Solicitation)

- Outlines requirements for submission of proposals and Evaluation Methodology
- Attachment A: Key Terms and Conditions
- Attachment B: 2013 TYSP
- Attachment C: Response Package (Instructions)
 - Provides instructions and information required for inclusion in proposals
- Attachment D: Schedules

Schedule of RFP





A. Solicitation

Pre-Release of RFP Pre-Release Meeting **Issuance of RFP** Bidders Meeting **Submission of Proposals**

B. Evaluation and Screening of Proposals

Selection of Short List Selection of Finalist(s)

C. Negotiations

Initiate Negotiations Clarifications and Adjustments Award Announcement

D. Regulatory Filings

File for certification

9/24/2013 10/2/2013 **10/8/2013** 10/18/2013 **12/9/2013 by 3:00 pm**

Expected by 3/2014 **Expected by 5/2014**

Expected by 5/2014 Expected by 6/2014 Expected by 8/2014

Expected by 9/2014

10/2/2013 Pre-Release Meeting for DEF2018RFP

Types of Proposals

- Open to various supply-side alternatives
 - New Unit proposals
 - Existing Unit proposals
 - System Power proposals
- Approximately 1,640 MW (summer)
- Innovative and Creative Responses
 - Proposals may be of various sizes, terms, types, fuels and technologies



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RFP Bid Submission Information



- Due no later than 3:00 PM on December 9, 2013 to RFP Contact Persons.
- For each proposal, Bidders must submit a complete bid package consisting of all of the required information as described on the Power Advocate RFP web site for this DEF2018RFP by December 9, 2013.
- Additionally, a copied version of the submitted proposal in electronic format and provided on a flash-drive must be received by the IM/E at the Sedway Consulting address listed for the Official Contacts in Section I.E. no later than December 10, 2013.
- Bidders may submit as many proposals as they desire. To help defray the cost of performing the proposal evaluations, Bidders are required to submit for each proposal a submittal fee of \$20,000. Proposal fees must be received by the DEF Contact at the St Petersburg location by December 10, 2013. All such submitted fees shall be non-refundable.

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RFP Evaluation Process

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- Seven Step RFP Evaluation Process (Ref Fig III-1):
 - 1 Threshold Screening
 - 2 Initial Evaluation
 - 3 Selection of Short List
 - 4 Detailed Evaluation
 - 5 Final List
 - 6 Negotiations
 - 7 Final Decision





Step 1 - Threshold Requirements

Ensure Proposals Meet Minimum Requirements (Ref Fig III-2)

- General Requirements
- Operating Performance
- Contract
- Site Control
- Transmission





Step 2 - Initial Evaluation

Total Cost Screening

- Generator Cost Screening (Ref. Fig III-3)
- Transmission Cost Screening
- Generator and Transmission Cost Screening

Minimum Technical Requirements (Ref Fig III-4)

- Environmental
- Engineering and Design
- Fuel Supply and Transportation Plan
- Project Financial Viability
- Project Management Plan

Ensure Competitive Proposals

DEF reserves right to eliminate relatively high cost proposals





Step 3 - Selection of Short List

Determine Appropriate Proposals for Detailed Evaluations

- Scheduled by March 2014
- Proposals offering maximum value will be selected
- Bidders will be notified





Step 4 - Detailed Evaluation

- Optimization Analysis
 - Optimal plan built around each proposal or combination of proposals
- Technical Evaluation (Ref Fig III-5)
 - Operational Quality
 - Development and Commercial Feasibility
 - Project Value
- Transmission Review
 - DEF Internal Transmission Review
- Financial Analysis Review
 - Impact of each alternative on CPVRR over planning horizon compared to a Base Case
 - Marginal cost impact of incurring additional fixed obligations
- Bidder Clarifications





Step 5 - Selection of Final List

Proposals That Offer Maximum Value

Scheduled by May 2014





Step 6 - Negotiations

- Contract Negotiations
 - Scheduled to begin by May 2014
 - Scheduled to be completed by August 2014





Step 7 - Final Decision

- Final Decision
 - Scheduled to be completed by August 2014
- Regulatory Filings
 - If Determination of Need is required, DEF will be co-applicant
 - Cost recovery filing may also be required, with DEF making filing
 - Filings projected to be made by September 2014





RFP and Transmission Fees

RFP Submission Fee

- Payable to Duke Energy Florida, via DEF RFP Contact
- \$20,000 fee per proposal
 - Two variations in term and/or pricing at no cost
- Transmission Analysis Deposits (per proposal)
 - \$10,000 for feasibility analysis Due at submission via DEF OATT/OASIS
 - \$50,000 for system impact study Due 7 days after reaching Final List, via DEF OATT/OASIS
 - \$100,000 for facilities study Due 7 days after system impact study, via DEF OATT/OASIS, if determined necessary



Suppliers Registration Process



- Power Advocate is the web-base interface tool for posting and responding to the RFP
- All suppliers who intend to bid will request access to Power Advocate through the link <u>DEF 2018 RFP on-line registration</u>
- Once access has been granted, supplier will complete registration in Power Advocate through the link <u>Registration instructions and Power Advocate requirements</u>
- Both links are posted on the <u>2018 RFP for Electric Generating Capacity Web Page</u>



Duke Energy Florida 2018 RFP

- Concluding Discussions
- Pre-Release Meeting Questions
- Pre-Release Meeting Adjournment

