



# Duke Energy Florida, Inc

# Pre-Release Presentation DEF2018RFP

### **Pre-Release Meeting**

10/2/13

Tampa Marriott Westshore, 1001 N Westshore Blvd, Tampa, FL 33607

14BGBRA-STAFFPOD1-3-000001





# Welcome, Presentation Checks and Introductions

- Welcome
- Presentation Checks
  - Marriott Audio and Presentation Checks
  - Live Meeting Audio and Presentation Checks
- Introductions
  - Court Reporter Attendance
  - Marriott Attendees
  - Live Meeting Attendees

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## **Pre-Release Agenda**

- RFP Contacts
- Pre-Release Purpose and RFP Objectives
- NPGU
- RFP Documents and Schedule
- Proposal Types and Bid Submission
- RFP Evaluation Process
- RFP and Transmission Fees
- Suppliers Registration Process



### **RFP Contacts**



### DEF RFP Contact and

Benjamin Borsch Duke Energy Florida (DEF16) 299 1<sup>st</sup> Ave North St. Petersburg, FL 33701 Telephone number: (727) 820-4781 E-mail address: DEF2018RFP@duke-energy.com

### **Independent Monitor/Evaluator Contact**

Sedway Consulting, Inc. 821 15<sup>th</sup> St, Boulder, Colorado 80302 Telephone number: (303) 581-4172 E-mail address: Alan.Taylor@sedwayconsulting.com

10/2/2013 Pre-Release Meeting for DEF2018RFP

### **Purpose and Objective**

### Purpose of "Pre-Release" Meeting

- Respond to questions and comments on "Pre-Release" of RFP
- RFP is to be issued on 10/8/13

### • Objectives of the RFP:

- To solicit and screen competitive proposals for alternatives to Duke Energy Florida's NPGU
- Meet FPSC "Bid Rule" Requirement
- DEF's objective is to select resources that offer maximum value to its customers
  - Based on cost and non-cost attributes
- <u>Not</u> a solicitation for equipment or services associated with construction of the Unit





# Next Planned Generating Unit (NPGU)



- DEF has a need for 1,640 MW (summer) in the year 2018, a minimum of 820 MW of which must be in service no later than May 1, 2018 with the balance of the capacity available no later than December 1, 2018.
- DEF proposes to meet this need through the construction of a Natural Gas-fired combined cycle unit in Citrus County, Florida.
- The RFP requests proposals of alternatives to this unit.
- Details of the proposed unit can be found in Section IV of the RFP.

## **RFP Documents**



### RFP Document (Solicitation)

- Outlines requirements for submission of proposals and Evaluation Methodology
- Attachment A: Key Terms and Conditions
- Attachment B: 2013 TYSP
- Attachment C: Response Package (Instructions)
  - Provides instructions and information required for inclusion in proposals
- Attachment D: Schedules

### **Schedule of RFP**





### A. Solicitation

Pre-Release of RFP Pre-Release Meeting **Issuance of RFP** Bidders Meeting **Submission of Proposals** 

### **B.** Evaluation and Screening of Proposals

Selection of Short List Selection of Finalist(s)

### C. Negotiations

Initiate Negotiations Clarifications and Adjustments Award Announcement

### **D.** Regulatory Filings

File for certification

9/24/2013 10/2/2013 **10/8/2013** 10/18/2013 **12/9/2013 by 3:00 pm** 

Expected by 3/2014 **Expected by 5/2014** 

Expected by 5/2014 Expected by 6/2014 Expected by 8/2014

Expected by 9/2014

10/2/2013 Pre-Release Meeting for DEF2018RFP

## **Types of Proposals**

- Open to various supply-side alternatives
  - New Unit proposals
  - Existing Unit proposals
  - System Power proposals
- Approximately 1,640 MW (summer)
- Innovative and Creative Responses
  - Proposals may be of various sizes, terms, types, fuels and technologies



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# **RFP Bid Submission Information**



- Due no later than 3:00 PM on December 9, 2013 to RFP Contact Persons.
- For each proposal, Bidders must submit a complete bid package consisting of all of the required information as described on the Power Advocate RFP web site for this DEF2018RFP by December 9, 2013.
- Additionally, a copied version of the submitted proposal in electronic format and provided on a flash-drive must be received by the IM/E at the Sedway Consulting address listed for the Official Contacts in Section I.E. no later than December 10, 2013.
- Bidders may submit as many proposals as they desire. To help defray the cost of performing the proposal evaluations, Bidders are required to submit for each proposal a submittal fee of \$20,000. Proposal fees must be received by the DEF Contact at the St Petersburg location by December 10, 2013. All such submitted fees shall be non-refundable.

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### **RFP Evaluation Process**

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- Seven Step RFP Evaluation Process (Ref Fig III-1):
  - 1 Threshold Screening
  - 2 Initial Evaluation
  - 3 Selection of Short List
  - 4 Detailed Evaluation
  - 5 Final List
  - 6 Negotiations
  - 7 Final Decision





# **Step 1 - Threshold Requirements**

### Ensure Proposals Meet Minimum Requirements (Ref Fig III-2)

- General Requirements
- Operating Performance
- Contract
- Site Control
- Transmission





# **Step 2 - Initial Evaluation**

### **Total Cost Screening**

- Generator Cost Screening (Ref. Fig III-3)
- Transmission Cost Screening
- Generator and Transmission Cost Screening

### Minimum Technical Requirements (Ref Fig III-4)

- Environmental
- Engineering and Design
- Fuel Supply and Transportation Plan
- Project Financial Viability
- Project Management Plan

### **Ensure Competitive Proposals**

DEF reserves right to eliminate relatively high cost proposals





## **Step 3 - Selection of Short List**

### **Determine Appropriate Proposals for Detailed Evaluations**

- Scheduled by March 2014
- Proposals offering maximum value will be selected
- Bidders will be notified





# **Step 4 - Detailed Evaluation**

- Optimization Analysis
  - Optimal plan built around each proposal or combination of proposals
- Technical Evaluation (Ref Fig III-5)
  - Operational Quality
  - Development and Commercial Feasibility
  - Project Value
- Transmission Review
  - DEF Internal Transmission Review
- Financial Analysis Review
  - Impact of each alternative on CPVRR over planning horizon compared to a Base Case
  - Marginal cost impact of incurring additional fixed obligations
- Bidder Clarifications





## **Step 5 - Selection of Final List**

**Proposals That Offer Maximum Value** 

Scheduled by May 2014





# **Step 6 - Negotiations**

- Contract Negotiations
  - Scheduled to begin by May 2014
  - Scheduled to be completed by August 2014





# **Step 7 - Final Decision**

- Final Decision
  - Scheduled to be completed by August 2014
- Regulatory Filings
  - If Determination of Need is required, DEF will be co-applicant
  - Cost recovery filing may also be required, with DEF making filing
  - Filings projected to be made by September 2014





### **RFP and Transmission Fees**

### RFP Submission Fee

- Payable to Duke Energy Florida, via DEF RFP Contact
- \$20,000 fee per proposal
  - Two variations in term and/or pricing at no cost
- Transmission Analysis Deposits (per proposal)
  - \$10,000 for feasibility analysis Due at submission via DEF OATT/OASIS
  - \$50,000 for system impact study Due 7 days after reaching Final List, via DEF OATT/OASIS
  - \$100,000 for facilities study Due 7 days after system impact study, via DEF OATT/OASIS, if determined necessary



# **Suppliers Registration Process**



- Power Advocate is the web-base interface tool for posting and responding to the RFP
- All suppliers who intend to bid will request access to Power Advocate through the link <u>DEF 2018 RFP on-line registration</u>
- Once access has been granted, supplier will complete registration in Power Advocate through the link <u>Registration instructions and Power Advocate requirements</u>
- Both links are posted on the <u>2018 RFP for Electric Generating Capacity Web Page</u>



### Duke Energy Florida 2018 RFP

- Concluding Discussions
- Pre-Release Meeting Questions
- Pre-Release Meeting Adjournment

