

121 FERC ¶ 61,182
UNITED STATES OF AMERICA
FEDERAL ENERGY REGULATORY COMMISSION

Before Commissioners: Joseph T. Kelliher, Chairman;
Sudeen G. Kelly, Marc Spitzer,
Philip D. Moeller, and Jon Wellinghoff.

Entergy Gulf States, Inc. and
Calcasieu Power, LLC

Docket No. EC07-70-000

ORDER AUTHORIZING DISPOSITION AND ACQUISITION OF
JURISDICTIONAL FACILITIES

(Issued November 19, 2007)

1. On March 15, 2007, as supplemented on April 10, 2007, Entergy Gulf States, Inc. (Entergy Gulf States) and Calcasieu Power, LLC (Calcasieu Power) (collectively, Applicants) filed an application under section 203 of the Federal Power Act (FPA).¹ Applicants request Commission authorization for a disposition and acquisition of jurisdictional facilities associated with the sale of a natural gas-fired combustion turbine generating facility (Facility) by Calcasieu Power to Entergy Gulf States.

2. Section 203(a)(4) requires the Commission to approve a transaction if it determines that the transaction will be consistent with the public interest. Our analysis of whether a transaction will be consistent with the public interest generally involves consideration of three factors: (1) the effect on competition, (2) the effect on rates, and (3) the effect on regulation.² Section 203 also requires the Commission to find that the

¹ 16 U.S.C. § 824b (2000), *amended by* Energy Policy Act of 2005, Pub. L. No. 109-58, § 1289, 119 Stat. 594 (2005) (EPAAct 2005).

² *Inquiry Concerning the Commission's Merger Policy Under the Federal Power Act: Policy Statement*, Order No. 592, FERC Stats. & Regs. ¶ 31,044 (1996), *reconsideration denied*, Order No. 592-A, 79 FERC ¶ 61,321 (1997) (Merger Policy Statement). *See also FPA Section 203 Supplemental Policy Statement*, 72 Fed. Reg. 42,277 (Aug. 2, 2007), FERC Stats. & Regs. ¶ 31,253 (2007) (Supplemental Policy Statement). *See also Transactions Subject to FPA Section 203*, Order No. 669, FERC Stats. & Regs. ¶ 31,200 (2005), *order on reh'g*, Order No. 669-A, FERC Stats. & Regs. ¶ 31,214, *order on reh'g*, Order No. 669-B, FERC Stats. & Regs. ¶ 31,225 (2006).

transaction “will not result in cross-subsidization of a non-utility associate company or the pledge or encumbrance of utility assets for the benefit of an associate company, unless the Commission determines that the cross-subsidization, pledge, or encumbrance will be consistent with the public interest.”³ The Commission’s regulations establish verification and informational requirements for applicants that seek a determination that a transaction will not result in inappropriate cross-subsidization or pledge or encumbrance of utility assets.⁴

I. Background

A. Applicants

3. Entergy Gulf States is a public utility that owns and operates generation, transmission, and distribution facilities, and provides electricity for approximately 720,000 retail customers in Louisiana and Texas. It is a wholly-owned subsidiary operating company of Entergy Corporation (Entergy). Entergy Gulf States thus is affiliated with the other Entergy Operating Companies,⁵ as well as Entergy Services, Inc., the service company that performs various administrative, legal, and operational functions for the Energy Operating Companies, including acting as their agent with respect to certain contracts and in proceedings at the Commission.

4. Calcasieu Power is a public utility that has Commission authorization to make wholesale sales of power at market-based rates.⁶ It owns certain interconnection facilities but no other transmission assets. Following the sale of the Facility, Calcasieu Power will own no generation assets, transmission interconnection facilities, or jurisdictional assets. Calcasieu Power’s ultimate parent is Dynegy Inc. (Dynegy). Through its affiliates, Dynegy produces and sells electric energy, capacity, and ancillary services in U.S. markets. Dynegy’s power generation portfolio consists of approximately 12,000 megawatts (MWs) of baseload, intermediate, and peaking power plants fueled by a mix

³ 16 U.S.C. § 824b(a)(4) (2000), *amended by* Energy Policy Act of 2005, Pub. L. No. 109-58, § 1289, 119 Stat. 594, 982-83 (2005).

⁴ 18 C.F.R. § 33.2 (2007).

⁵ The Entergy Operating Companies are Entergy Gulf States, Entergy Arkansas, Inc., Entergy Louisiana, LLC, Entergy Mississippi, Inc., and Entergy New Orleans, Inc.

⁶ *Calcasieu Power, LLC*, 90 FERC ¶ 61,164 (2000).

of coal, fuel oil, and natural gas. Calcasieu Power's affiliate, Dynegy Power Marketing, Inc., markets the output from Dynegy's generation portfolio.

B. The Proposed Transaction

5. The Facility is a 310 MW simple-cycle generating facility consisting of two combustion turbine generators. It is located in Calcasieu Parish, Louisiana and is connected to Entergy Gulf States' 230 kV transmission system.⁷ As part of the proposed transaction, Entergy Gulf States will assume the existing Interconnection and Operating Agreement (IA). Applicants state that the Facility is needed to improve Entergy system reliability and will provide peaking and reserve capacity that can be scheduled within the current day in the case of generation failures, when there is unexpected demand, or to avoid purchases.⁸

6. Entergy Gulf States, Calcasieu Power, and Dynegy Holdings, Inc. entered into an asset purchase agreement for the sale of the Facility for more than \$10 million (Purchase Agreement). Entergy Gulf States and Calcasieu Power also entered into the Substation and Power Line Transfer Agreement (Transfer Agreement). These two Agreements establish the terms and conditions of the transaction. The Transfer Agreement provides for the transfer of certain interconnection facilities not included under the Purchase Agreement.

7. Entergy Gulf States and certain of the other Entergy Operating Companies currently purchase capacity and energy from the Facility under two call option agreements.⁹ As part of the proposed transaction, the parties would modify these two

⁷ The Facility also includes related transmission interconnection facilities owned by Calcasieu Power, pipeline interconnection facilities, and equipment, structures, improvements, and appurtenances.

⁸ Applicants state that based on the portfolio of existing long-term resources, the Entergy Operating Companies are more than 3,000 MW short of their projected 2008 reliability requirement. Assuming that no additional resources are added, they will be over 5,000 MW short of their reliability requirement by 2012. Entergy Gulf States' portfolio of long-term resources is nearly 1,200 MW short of its projected 2008 peak demand plus reserve requirement and, assuming no additional resources are added, this deficiency is expected to reach about 1,750 MW by 2012. Application at 7-8.

⁹ A call option is a financial contract between two parties, the buyer and the seller of this type of option. The buyer of the option has the right, but not the obligation, to buy an agreed quantity of a particular commodity or financial instrument from the seller at a

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long-term purchase power agreements. The end result would be a tolling arrangement for the full output of the Facility.¹⁰

II. Notices and Responsive Pleadings

8. Notice of Applicants' original filing was published in the *Federal Register*, 72 Fed. Reg. 15,133 (2007), with protests and interventions due on or before April 30, 2007.

9. On April 6, 2007, Commission staff issued a letter requesting additional data to verify Applicants' "first tier markets" results of their horizontal competition analysis under Appendix A of the *Merger Policy Statement*. On April 10, 2007, Applicants filed the information with the Commission.

10. On April 30, 2007, Occidental Chemical Corporation (Occidental) filed a motion to intervene and protest. The Arkansas Public Service Commission (Arkansas Commission) filed a notice of intervention and protest. The Mississippi Public Service Commission, the Louisiana Public Service Commission (Louisiana Commission), and the City Council of the City of New Orleans filed notices of intervention with no substantive comments. The Louisiana Energy Users Group filed a motion to intervene on April 26, 2007 with no substantive comments.

11. On May 15, 2007, Applicants filed an answer to the protests filed by Occidental and the Arkansas Commission.

12. On June 7, 2007, Commission staff issued a letter (Staff Letter) requesting Applicants to supply an analysis of the effect of the proposed transaction on the West of the Atchafalaya Basin (WOTAB) market for both economic capacity and available economic capacity for the same time periods as those dealt with in the application. Staff also requested that Applicants explain the ratepayer protections they will provide in order to ensure that the transaction will not adversely affect wholesale rates.

13. On June 28, 2007, Applicants filed a response to the Staff Letter. Notice of this filing was published in the *Federal Register*, 72 Fed. Reg. 41,067 (2007), with protests and interventions due on or before July 25, 2007. On July 25, 2007, Occidental filed a

certain time for a certain price. The seller is obligated to sell the commodity or financial instrument should the buyer so decide. The buyer pays a fee, or premium, for this right.

¹⁰ As discussed below, this outcome was described through subsequent filings made by the Applicants. The original application spoke only of "a tolling arrangement for the full output of the Facility until closing of the acquisition." Application at 9.

supplemental protest to Applicants' response to the Staff Letter. On August 9, 2007, Applicants filed an answer to Occidental's supplemental protest.

III. Discussion

A. Procedural Matters

14. Pursuant to Rule 214 of the Commission's Rules of Practice and Procedure, 18 C.F.R. § 385.214 (2007), the notices of intervention and timely, unopposed motions to intervene serve to make the entities that filed them parties to this proceeding.

15. Rule 213(a)(2) of the Commission's Rules of Practice and Procedure, 18 C.F.R. § 385.213(a)(2) (2007), prohibits an answer to a protest unless otherwise ordered by the decisional authority. We will accept Applicants' May 15, 2007 answer to the protests filed by Occidental and the Arkansas Commission and their August 9, 2007 answer to Occidental's supplemental protest because those answers have provided information that assisted us in our decision-making process.

B. Substantive Issues – Section 203 Analysis

16. Section 203(a) of the FPA requires the Commission to approve a transaction if the Commission makes two determinations.¹¹ As discussed above, the Commission first must determine whether the transaction will be consistent with the public interest, which it does by considering the effect of the transaction on competition, rates, and regulation. Second, the Commission must determine whether the transaction will result in

¹¹ Applicants state that prior Commission approval of the proposed transaction under FPA section 203(a)(1)(D)(i) is required because the Facility is an existing generation facility with a value of over \$10 million that is used to make wholesale sales subject to the Commission's jurisdiction. We note that "value" for these purposes is market value, and market value is rebuttably presumed to be the transaction price. 18 C.F.R. § 33.1(b)(3)(i) (2007). Applicants state that it is not clear whether prior Commission approval under section 203(a)(1)(A) is required for Calcasieu Power's disposition of the transmission interconnection facilities. This is because there is no separately-stated price for these facilities in the Agreements, so the value of the facilities is not known for these purposes. Applicants thus request that the Commission assume jurisdiction over the disposition of such facilities for purposes of the Application. The Commission will not resolve whether it has such jurisdiction for these purposes. In any event, the same statutory standard applies regardless of which subsections apply.

inappropriate cross-subsidization of a non-utility associate company or the pledge or encumbrance of utility assets for the benefit of an associate company.

1. Effect on Competition

a. Horizontal Competitive Issues

i. Applicants' Analysis

17. Applicants state that the proposed transaction will not cause any adverse effects on competition. They explain that the Entergy Operating Companies, including Entergy Gulf States and other Entergy affiliates that own generation in the Entergy system control area, are not authorized to make sales at market-based rates in this control area. As a result, Applicants state that these companies would not be able to increase the prices at which they make sales, and wholesale competition would not be affected, even if their market power was enhanced as a result of the proposed transaction. Applicants also state that the Entergy Operating Companies are net purchasers of capacity and energy.

18. Applicants state that because the Entergy Operating Companies are not members of a regional transmission organization (RTO), they analyzed the Entergy system control area as a separate destination market and also analyzed all relevant first-tier control areas, i.e., all control areas that are directly interconnected with the system control area.¹²

19. Applicants further explain that the Facility is a peaking facility that operates primarily in the highest-load hours of the year. They state that the Facility's operating costs are comparable to those of other modern peaking facilities, but that its variable operating costs are high compared to other baseload and mid-merit generation in the region. Consistent with the Competitive Analysis Screen, Applicants considered the effect of the proposed transaction over a range of system conditions and determined that the only relevant system conditions are those in which peaking units such as the Facility are economic. Applicants state that they further concluded that the Facility is economic only in three periods and that these are the only periods when Herfindahl-Hirschman Index (HHI) changes can occur.¹³ The periods in question are Summer Super Peak 1, Summer Super Peak 2, and Shoulder Super Peak.

20. Applicants performed both an Economic Capacity (EC) and an Available Economic Capacity (AEC) analysis and found some screen failures for the EC measure in

¹² Application at 12.

¹³ *Id.* at 13 and Exh. J-1 at 20.

the Entergy market following the transaction. However, they note that there are no definite plans for retail competition in Texas, Louisiana, Arkansas, Mississippi, and New Orleans. The Entergy Operating Companies thus have no obligation to serve their native load customers, and this makes the EC measure a poor indication of the competitive significance of the proposed transaction. AEC provides a more relevant measure of the market and therefore should be given more weight, as the Commission found in previous cases.¹⁴ Applicants state that the proposed transaction passes the AEC analysis in all relevant time periods and that the post-transaction market shares range from 7.3 percent to 16.6 percent in markets that are not concentrated (i.e., markets that have an HHI of less than 1,000). Applicants assert that the results in the Summer Super Peak 1 and 2 periods are 16.6 percent and eight percent, which compare favorably to the *Duke* market shares in the Summer Super Peak 1 and 2 periods of 23.6 percent and 27.1 percent respectively.

21. Finally, Applicants' analysis of the first-tier markets for both the EC and AEC measures shows that there are no screen failures. Applicants state that their post-acquisition market share ranges from essentially zero percent to about 10.2 percent in these markets and that the screening analysis is passed in all time periods, because all of the HHI changes are in the single digits, and none exceed 7 points in any market where the post-acquisition HHI is above 1,000.

ii. Protests

22. Occidental argues that the geographic market used in Applicants' delivered price test (DPT) analysis is unrealistically large because it does not reflect the fact that some customers cannot reach competing supplies due to transmission limitations. It claims that the Entergy transmission system has significant internal transmission constraints that require Entergy to maintain a separate supply portfolio in each of its four sub-regions in order to maintain reliability. Occidental cites documentation by other market participants showing that even small amounts of competing generation cannot participate in wholesale markets. This is because of the prohibitive transmission upgrade costs brought about by Entergy's persistent underinvestment in transmission capacity in its control area.¹⁵ This same study showed 41 instances in which the Webre-Wells 500 kV line was

¹⁴ *Id.* at 14 (citing *Nevada Power Co.*, 113 FERC ¶ 61,265 (2005) (*Nevada Power*) and *Duke Power Company, LLC*, 117 FERC ¶ 62,094 (2006) (*Duke*)).

¹⁵ Occidental Protest, Attachment 1, Affidavit of David W. DeRamus (DeRamus Affidavit) at 14 (citing Comments of the Louisiana Energy and Power Authority and the Lafayette Utilities System in response to the Department of Energy's Notice of Inquiry, "Consideration for Transmission Congestion Study and Designation of National Interest (continued)

the limiting element in System Impact Studies carried out by Entergy in response to requests by entities attempting to wheel power in and out of the WOTAB region.¹⁶ Occidental further cites the Commission's finding that using the Entergy control area as the relevant geographic market in the DPT for Entergy's market-based rate filing required an evidentiary hearing because it was unclear whether there are binding transmission constraints that make it appropriate to define more than one geographic market within the Entergy control area.¹⁷ Occidental remarks that the evidentiary hearing never occurred because Entergy abandoned its request for market-based rate reauthorization within its control area, so the task of defining the relevant geographic markets remains uncompleted.¹⁸

23. Occidental argues that defining the relevant geographic market to account for transmission constraints internal to the Entergy control area is important because these constraints are more likely to be binding during peak and super-peak periods, when it is economic to dispatch the Facility. Occidental found in another case that a detailed sub-regional DPT analysis showed a more dominant market position than an analysis that relies on the entire Entergy control area as the relevant market.¹⁹

24. Occidental claims further that Applicants incorrectly modeled the amount of competing generation available in the Entergy control area. It is unclear from Applicants' testimony how they derived 20,506 MWs of rival capacity in the Entergy control area when Entergy's own transmission study report of February 9, 2004, states that 13,900 MWs of merchant generation was expected to be available within the Entergy control area by the summer of 2004.²⁰ Further, Applicants assume that there are 4,446

Electric Transmission Corridors," published in the *Federal Register* on February 2, 2006. 71 Fed. Reg. 5,660 (LEPA Comments), at 212-224).

¹⁶ *Id.* (citing LEPA Comments at 219).

¹⁷ *Id.* at 6. Occidental references the Commission's finding in *Entergy Services, Inc.*, 111 FERC ¶ 61,507 (2005).

¹⁸ *Id.* at 7.

¹⁹ *Id.* See *Entergy Services, Inc.*, 111 FERC ¶ 61,507 at P 25 (establishing a trial-type, evidentiary hearing to examine Entergy's DPT for the purpose of determining whether Entergy should be allowed market-based rate authority for transactions in the Entergy control area).

²⁰ *Id.* at 8.

MWs of simultaneous import capability in summer periods, but the same transmission study report assumes a simultaneous import capability of 3,000 MWs in the summer period. In addition, Occidental claims that it may not be appropriate to include some merchant generation in the relevant market within a sub-region. Generating facilities, such as its own Taft facility, are often unable to get transmission access to the sub-regional market. Occidental further claims that Applicants incorrectly included planned outages during the extreme summer super-peak period, because generators typically do not plan outages during the top one percent of load hours in summer. Making this correction, Occidental finds that Applicants' analysis understates the potential harm to competition caused by the transaction.²¹

25. Occidental also contends that Applicants' AEC analysis is faulty. Occidental's analysis of wholesale transactions delivered into the Entergy control area as reported in 2005 Electronic Quarterly Report filings indicates that Entergy had a 67 percent share of those transactions, yielding an HHI of over 4,600.²² Applicants' DPT analysis is not verifiable because Applicants did not provide information such as a list of competing generation in the Entergy control area, historical trade data, historical transmission data, long-term purchase and sales data, native load commitments of competing suppliers, information regarding transmission constraints, and work papers regarding the simultaneous import capability computation.²³

26. Occidental objects to Applicants' reliance on *Nevada Power Co.*²⁴ and *Westar Energy Inc.*²⁵ to support the claim that AEC is the more relevant measure. To the contrary, EC analysis provides a better measure of competitive conditions in the short-term non-firm wholesale market than AEC because native load varies from hour to hour, and generation that serves native load in one hour can serve wholesale load in another hour. Occidental observes that in the cases cited, the Commission did not hold that EC is not a valid measure of competition in markets where there is no retail access and no definitive plan for retail access. The determination of whether EC is relevant turns on the market conditions in the particular case. Based solely on DPT screen failures using the

²¹ *Id.* at 9-10.

²² *Id.* at 10.

²³ *Id.* at 11-12.

²⁴ 113 FERC ¶ 61,265 (2005).

²⁵ 115 FERC ¶ 61,228; *order on reh'g*, 117 FERC ¶ 61,011 (2006); *order on reh'g*, 118 FERC ¶ 61,237 (2007).

EC measure, the Commission found in *Oklahoma Gas & Elec. Co.* that, without mitigation, the proposed transaction would harm competition due to an increase in market power.²⁶

27. Occidental performed an Appendix A analysis of the proposed acquisition on horizontal competition using the DPT methodology. It relied on 2002-2003 price and cost data used in Entergy's 2004 market-based rate filing. In order to ensure an "apples to apples" comparison with Applicants' results, Occidental updated some of the price and cost data inputs used in its own prior DPT analysis to reflect 2004-2005 price and cost data. Occidental's computations indicate that the Entergy control area and the transmission-constrained WOTAB load pocket in which the Facility is located are highly concentrated markets. Occidental's 2004-2005 analysis shows five screen failures for EC²⁷ and one screen failure for AEC.²⁸

28. Occidental also claims that Entergy's proposed acquisition of the Facility is just one in a series of three Entergy acquisitions of distressed generation assets in the past two years. Including the Facility's 310 MWs of capacity, Entergy will have removed 1,535 MWs of independently-owned generation from the wholesale market and significantly increased its dominant share of generation in its control area. Occidental's cumulative DPT analysis of 2004-2005 data for the cumulative transactions shows EC screen failures in all ten time periods analyzed²⁹ and AEC failures in three time periods.³⁰ Occidental concludes that it is important for the Commission to consider Entergy's overall business strategy in assessing whether the transaction is likely to harm competition and whether it is in the public interest. The antitrust agencies (the Department of Justice and the Federal Trade Commission) have been concerned when parties attempt to harm competition through a series of smaller acquisitions. Occidental states that those agencies may review even a small transaction that would otherwise not be subject to review if it has an incrementally negative effect on competition.³¹

²⁶ 105 FERC ¶ 61,297 (2003) (*OG&E*).

²⁷ DeRamus Affidavit at 27.

²⁸ *Id.* at 28.

²⁹ *Id.* at 32.

³⁰ *Id.* at 33.

³¹ Occidental Protest at 13-15.

29. Occidental argues that Applicants' attempt to draw a parallel between the proposed transaction and other Commission-approved acquisitions of generation to serve native load is misleading. The proposed transaction is unique because it involves an asset in distress as a result of Entergy's exercise of market power. Occidental points to the caution provided by Calcasieu Power, along with other independent power producers (IPPs) and wholesale customers, that deficiencies in Entergy's transmission grid "have the effect of suppressing competition by...preventing IPPs from reaching customers within and outside the Entergy region, causing many of those IPPs to suffer competitive distress to the point at which they have no choice but to sell their assets to Entergy at fire-sale prices."³²

30. Occidental discounts Applicants' contention that because Entergy does not have market-based rate authority in its home control area, it has no incentive to increase prices there. The Commission's merger review authority — and its obligation to ensure that a merger does not harm competition and is consistent with the public interest — applies to markets in which the merging parties do not have market-based rate authority as well as to markets in which they have such authority.³³ Applicants' conclusion appears to be based on an overly narrow definition of market power. Economists and antitrust courts have long recognized that a market participant is able to exercise market power if it is able either to increase prices above a competitive level or to exclude competition.³⁴ Occidental maintains that because Entergy's lack of market-based rate authority constrains its ability to raise prices, the primary way in which Entergy can exercise market power with respect to generation is through market foreclosure.³⁵

31. Occidental challenges Applicants' contention that the proposed transaction does not create a market power problem because Calcasieu's capacity factor is so minimal. The Facility would account for 17 percent of Entergy's peaking capacity in its home control area and 51 percent of the total peaking capacity in the WOTAB load pocket.³⁶

³² Occidental Protest at 15-16 (citing the Request for Rehearing of Arkansas Electric Cooperative Corp., *et al.* filed on April 21, 2005 in Docket No. EL05-52 at 31).

³³ DeRamus Affidavit at 40.

³⁴ *Id.* at 40 (citing *United States v. E. I. du Pont de Nemours & Co.*, 351 U.S. 377 (1965)).

³⁵ Occidental Protest at 16.

³⁶ *Id.* at 17-18.

32. Occidental says that the proposed transaction will result in the removal of an active competitor from the wholesale market. This alone means that the transaction raises wholesale market power issues. Any increase in market concentration (and Entergy's generation dominance) caused by the transaction will affect the competitiveness of the wholesale market.

33. Occidental argues that the proposed acquisition is contrary to the public interest because it increases the incentive and ability for Entergy to favor its generation interests over those of its competitors – especially qualifying facility (QF) competitors. Entergy rebuffed Occidental's efforts to obtain a long-term contract to sell power from the Taft QF in accordance with the Public Utility Regulatory Policies Act of 1978 (PURPA).³⁷ Instead, Entergy acquired the distressed Perryville facility. This is an example of Entergy resisting its obligation under the law to transact with a competitor until governmental orders require it to meet that obligation. Occidental cites Entergy's rejection of Occidental's bids for the Multiple-Year Unit Capacity Call Option because Occidental refused to waive its rights under PURPA. This is an example of Entergy circumventing the competitive procurement process to avoid buying power from competing generation.

34. Occidental argues that Applicants have not analyzed whether the purported benefits of increased system reliability and cost savings in peaking capacity resulting from the acquisition can be obtained through other means. The benefits Applicants attribute to the transaction are a consequence of the dispatch of the Facility, not of its acquisition by Entergy. If Entergy's ownership of the Facility is expected to change fundamentally the way in which the Facility is dispatched, that change provides significant evidence of anticompetitive foreclosure. Occidental argues that this indicates that the transaction would harm competition and be inconsistent with the public interest.³⁸

35. Occidental requests that the Commission either reject the proposed acquisition or impose conditions on it. The Commission should condition any approval on the completion of additional transmission upgrades in Amite South and WOTAB. Occidental also requests that before approving the acquisition, the Commission hold a trial-type proceeding to determine the mitigation that is necessary to alleviate the anticompetitive effects of Entergy's acquisition of the Facility.

³⁷ 16 U.S.C. § 824a-3 (2000).

³⁸ Occidental Protest at 30-31.

iii. Applicants' Answer

36. Applicants state that using the WOTAB region as the relevant geographic area is not appropriate, given current market conditions in the Entergy system control area. Citing Order No. 642, Applicants state that where there are no transmission constraints between markets and where there is a demonstrated lack of price discrimination, similar prices across destination markets generally indicate a larger, single geographic market.³⁹ Applicants claim that the historical publication of a single "Into Entergy" spot price, not differentiated within the Entergy system control area, demonstrates a lack of price discrimination within the control area, and it shows that the control area is thus a single market. The Entergy Operating Companies operate as one control area or balancing authority. Applicants state that the Commission has recognized that analysis of sub-markets makes sense only when transmission congestion is used to set the price for a product, as in the case of locational marginal pricing (LMP) of transmission congestion. Applicants note that LMP is not used in the Entergy system control area.⁴⁰ An alternative analysis of the WOTAB region would show results similar to those for the Entergy system control area.⁴¹

37. Applicants argue that they correctly calculated the amount of rival generation. Expansion of generation capacity from the date of the Phase II Transmission Study Report quoted by Occidental (February 9, 2004) to the present explains the difference between their respective figures. Applicants also claim that Occidental did not include generation from various municipalities and other traditional load-serving entities in their calculations, biasing Occidental's numbers downwards. Further, the difference in rival generating capacity claimed by Occidental is not material in Applicants' DPT analysis.⁴² Likewise, Applicants claim that the difference Occidental finds in simultaneous import capability values is based on the outdated historical study Occidental used.⁴³

³⁹ Applicants' Answer at 5 (citing *Revised Filing Requirements Under Part 33 of the Commission's Regulations*, Order No. 642, FERC Stats. & Regs. ¶ 31,111 at 31,891 (2000)).

⁴⁰ *Id.* at 5-6 (citing *Sithe Energies, Inc.*, 93 FERC ¶ 61,244 (2000)).

⁴¹ *Id.*, Exhibit J-10 (Arenchild Rebuttal) at 5. Applicants did not perform this analysis, however. Arenchild Rebuttal, at 20.

⁴² *Id.* at 7.

⁴³ *Id.* at 8.

38. Applicants contend that the Equivalent Forced Outage Rate incorporated in their analysis is an industry standard commonly used in other DPT computations submitted to the Commission. They argue that if they had used the Forced Outage Rate, as suggested by Occidental, there would be little difference in the results of their DPT computations. As long as outage rates are applied consistently to all units in the analysis, any difference should be largely symmetrical.⁴⁴

39. Applicants challenge Occidental's claim that Entergy has a 67 percent market share. Occidental incorrectly eliminated a significant number of transactions for other entities, but not for the Entergy Operating Companies and their affiliates. Applicants say that Entergy's market share of wholesale sales is less than 4 percent.⁴⁵

40. Applicants argue that they provided adequate workpapers in support of their analysis. The workpapers offer the same kind of support as workpapers provided to the Commission in other section 203 proceedings. They claim that other necessary data is publicly available on their Open Access Same-Time Information System (OASIS).⁴⁶

41. Applicants argue that a cumulative DPT analysis is not necessary. They contend that load growth, combined with the legal obligation to serve the growing energy needs of their native load electricity customers, requires Entergy to acquire capacity. Even with the acquisition of the Facility, the Entergy Operating Companies are still short of capacity to meet their forecasted requirements.⁴⁷

42. Applicants state that the output of the Facility is currently sold to the Entergy Operating Companies under two long-term agreements. Entergy included these agreements in the Notice of Change of Status it submitted in Docket No. ER91-569 on June 20, 2006.⁴⁸ Because the Entergy Operating Companies reported control of the Facility through the long-term agreements, the actual purchase of the Facility has no effect on the HHI calculation. Applicants state that their conservative analysis ignored

⁴⁴ *Id.* at 9.

⁴⁵ *Id.* at 10.

⁴⁶ *Id.* at 10-11.

⁴⁷ *Id.* at 11-12.

⁴⁸ *Id.* at 13, citing *Entergy Services, Inc., et al.*, 116 FERC ¶ 61,276 (2006).

the existing agreements and assumed that the change due to the transaction is the full amount of the Facility's generating capacity in order to present the worst-case scenario.⁴⁹

43. Applicants argue that the proposed transaction does not eliminate a competitor, as Entergy Gulf States is acquiring neither Calcasieu Power nor Dynegy Power Marketing, Inc., both of which remain free to participate in competitive wholesale power markets in the region.⁵⁰

44. Applicants argue that the market power issues raised by Entergy Gulf States' acquisition of the Facility are quite specific and are not the traditional issues raised in horizontal acquisitions. The Entergy Operating Companies do not have market-based rates for power sales within their home control area and thus cannot exercise market power by raising prices. They argue that Occidental has not explained how the transaction would enable them to exercise market power in light of Entergy Operating Companies' cost-based rates. The Entergy Operating Companies are net buyers of power and thus have no incentive to raise prices in these markets. Applicants characterize the transaction as necessary to serve load, not an attempt to raise prices or foreclose rivals.⁵¹

45. Applicants claim that the variations in the capacity factor of the Facility between 2005 and 2006 do not indicate anything relevant to the proposed transaction.⁵²

46. Applicants argue that the EC measure is not a valid measure of competition in markets, such as the Entergy system control area, where there is no retail access and no definitive plan for retail access in the foreseeable future. Applicants argue that, as in *Nevada Power* and *Westar Energy, Inc.*, AEC is the relevant measure of market power in this case.⁵³

47. Applicants argue that the proposed transaction would have no effect on the Entergy Operating Companies' obligations under PURPA. Occidental will continue to receive avoided cost for all PURPA "puts." Applicants argue that the *Mountainview Power Company, LLC* case cited by Occidental indicates that PURPA issues are beyond

⁴⁹ *Id.*

⁵⁰ *Id.* at 14.

⁵¹ *Id.* at 16-17.

⁵² *Id.* at 17.

⁵³ *Id.* at 18-19.

the scope of section 203 proceedings.⁵⁴ Arguments concerning QF discrimination are also beyond the scope of this proceeding.⁵⁵

48. Applicants argue that an evidentiary hearing is not necessary.⁵⁶ In addition, requiring Entergy to complete upgrades in the Amite South region would not remedy any anticompetitive harm from the transaction.⁵⁷

iv. Response to Staff Letter

49. The June 7, 2007 Staff Letter requested that Applicants provide an analysis of the effect of the transaction on competition in the WOTAB region. Applicants disagree with Occidental that the WOTAB region is the relevant geographic market but perform the Appendix A analysis requested by staff. They state that their results show that the Commission's safe-harbor thresholds for the AEC measure are easily met even when the relevant geographic market is assumed to be the WOTAB region and conservative assumptions are used. Applicants state that during the three periods relevant to their analysis, the market for AEC is not concentrated (as indicated by a post-transaction HHI below 1,000), so no further analysis is necessary. In addition, even if the market were moderately concentrated (HHI between 1,000 and 1,800), the transaction would still meet the Commission's safe-harbor thresholds.

50. Applicants' analysis for EC found screen failures (HHI changes between 322 and 342) in the highly concentrated (HHI > 1,800) WOTAB market. Applicants argue that these screen violations do not indicate any actual competitive concerns because the screen results are similar to those in the *Nevada Power Co.* case, where the Commission found no competitive concerns.⁵⁸

51. Applicants stress that for the purposes of providing a conservative, worst-case analysis they intentionally ignored the fact that, at the time of their response, the output of the Facility was sold under contract to the Entergy Operating Companies under two long-term agreements, which were to be converted to a tolling agreement, effective on

⁵⁴ 109 FERC ¶ 61,086 (2004).

⁵⁵ Applicants' Answer at 22-23.

⁵⁶ *Id.* at 24.

⁵⁷ *Id.* at 26.

⁵⁸ Response to Staff Letter at 6-7.

July 1, 2007. Applicants again point out that the Facility's output was included in the Notice of Change of Status submitted by the Entergy Operating Companies in Docket No. ER91-569 on June 20, 2006. Further, the Commission accepted the Notice of Change in Status by order dated September 22, 2006.⁵⁹ Applicants argue that because the Entergy Operating Companies previously reported control of the Facility through the long-term agreements, and will continue to retain control through the tolling agreements, the actual purchase of the Facility has no effect in the HHI calculation in the WOTAB region.⁶⁰

v. Supplemental Protest

52. Occidental argues that Applicants' new DPT for the WOTAB region is based on several false assumptions. The most significant flaw is their *pro rata* allocation of the internal import limits into WOTAB among all suppliers with available economic capacity. Occidental argues that it is more appropriate to allocate those limits by assigning to Entergy's AEC outside of WOTAB a priority over other competing sources of generation located in other regions of the Entergy control area. Occidental argues that Commission precedent requires this.⁶¹ In the case they cite, the applicants likewise attempted to use a *pro rata* allocation, assuming that other suppliers would have the same rights to the internal transmission interface capability as the applicants. The Commission, however, found that allocating to competing sellers unreserved transmission capability over interfaces internal to the merged company was not appropriate. The Commission found that transmission capability that is not under contract warrants a more conservative approach because utilities are permitted to reserve internal capability to serve their native load before suppliers have an opportunity to use it.⁶²

53. Occidental's own analysis, which it claims properly allocates transmission imports, shows that the transaction causes HHI changes between 145 and 253 points in a moderately concentrated market (pre-transaction HHIs between 1000 and 1800) for the

⁵⁹ *Id.* at 7 (citing *Entergy Services, Inc.*, 116 FERC ¶ 61,276 (2006)).

⁶⁰ *Id.*

⁶¹ *Id.* at 4 (citing *Ohio Edison Co.*, 80 FERC ¶ 61,039 at 61,103 (1997)).

⁶² *Id.* at 4-5.

Summer Super Peak 1 and 2 load periods. These results are well above the threshold of 100 points used by the Commission in moderately concentrated markets.⁶³

54. Occidental argues that the Applicants continue to overestimate outage rates, with the result that their DPT analysis continues to understate the amount of AEC. Correct outage rates result in even more severe DPT failures for the Summer Super Peak 1 and 2 load periods.⁶⁴

55. Occidental argues that Applicants' new DPT analysis fails to account for the native load attributable to utilities other than Entergy. As an example, Applicants treat Central Louisiana Electric Cooperative's 50 percent ownership in Acadia Energy Center as being available for wholesale sales, but this ignores that entity's own native load commitments.⁶⁵ Occidental argues that the effect of these additional corrections increases the HHI changes attributable to the transaction.

56. Occidental continues to argue that EC screen failures indicate competitive harm. The market conditions in that case are quite different from those in *Nevada Power*. Occidental concludes that Applicants' reliance on this case as support for their claim that AEC is the more relevant measure is misplaced.⁶⁶

57. Occidental next argues that Applicants' analysis fails to give adequate consideration to historical trade and transmission data. This data contradicts Applicants' assumption that competing sources of generation can participate in the wholesale market on terms similar to Entergy's generation.⁶⁷ Occidental argues that this data indicates that Applicants' DPT results underestimate Entergy's actual market share and also the overall level of market concentration for both WOTAB and the Entergy control area.⁶⁸

⁶³ *Id.* at 5.

⁶⁴ *Id.* at 5-6.

⁶⁵ *Id.* at 6.

⁶⁶ *Id.* at 8.

⁶⁷ *Id.* at 9. Occidental cites differences in capacity factors for various facilities owned and not owned by Entergy to support its point.

⁶⁸ *Id.* at 10.

58. Finally, Occidental continues to argue that Applicants' Appendix A analysis is incomplete.⁶⁹ Occidental contends that because there are genuine issues of material fact that cannot be resolved on the basis of the written record, the Commission should either reject the application or set for hearing what mitigation is needed to address the competitive harm caused by the transaction.⁷⁰ The Commission should institute a paper hearing with a limited period of discovery if it determines that holding a trial-type proceeding is not feasible due to the statutory deadlines applicable to section 203 applications.

vi. Answer to Supplemental Protest

59. Applicants argue that *Ohio Edison* is not controlling in this case. *Ohio Edison* dealt with a merger of two vertically-integrated utilities with separate control areas. The applicants in *Ohio Edison* proposed to combine their control areas and operate under a new, single-system open access transmission tariff following the merger and also to conduct joint-dispatch of the combined system. Applicants argue that the concern in *Ohio Edison* was whether the combined entity could reserve the transmission capacity following the merger that previously was an external path between the two control areas, but would become an internal path post-merger. In the present case, the proposed transaction does not involve merging separate control areas and does not result in a change in transmission access. Applicants thus argue that the concern presented in *Ohio Edison* does not exist here. Applicants further argue that while Occidental maintains that the Entergy Operating Companies should have a priority to the transfer capability over other sources of generation located outside of WOTAB, the argument is based on fallacious premises because the Entergy Operating Companies and their affiliates do not have any special or unique claim to use the transfer capability within the Entergy system control area to make sales in WOTAB over and above any native load requirements.⁷¹

60. Applicants argue that they accounted for the output of the Acadia Plant correctly. They say that Occidental fails to recognize that an unaffiliated third-party, Tenaska Power Services Company, has an energy management services agreement with respect to

⁶⁹ *Id.*

⁷⁰ *Id.* at 12.

⁷¹ Answer to Supplemental Protest at 5-6.

the Acadia Plant. Under this agreement, Tenaska Power controls the output of this plant.⁷²

vii. Commission Determination

61. We find that the horizontal combination of generation resulting from the transaction will not adversely affect competition. We make this determination despite the discrepancies in the results of the various DPT analyses in this record, which we find are not controlling in this case. Even assuming, *arguendo*, that the analysis of the competitive effects in the WOTAB region does result in failures of the Competitive Analysis Screen, we find that Entergy's purchase of the Facility does not harm competition.

62. Appendix A of the Merger Policy Statement states that even if screen failures are present, the Commission will nevertheless take into account the competitive facts of the case.⁷³ The relevant competitive facts here are that the Facility is a peaking plant that has historically run for only approximately 50 hours per year. The record indicates that Entergy Gulf States is approximately 1,200 MWs short of its projected 2008 peak demand plus reserve requirement. Because Entergy is short during the periods when the Facility will be operational, and it needs this power supply to help maintain reliability, it will not have an incentive to attempt to exercise horizontal market power during these times by withholding the Facility from the market. Physical withholding of the Facility would require Entergy to purchase even more electric energy from elsewhere at a higher price, making a withholding strategy counterproductive. Thus, we find no adverse effect on competition as a result of this acquisition.

b. Vertical Market Power Issues

i. Applicants' Analysis

63. Applicants assert that the proposed transaction does not increase any ability they have to abuse their ownership of transmission facilities to give themselves an advantage in energy markets. They explain that the Entergy Operating Companies provide transmission service under an open access transmission tariff (OATT) and that the

⁷² *Id.* at 8.

⁷³ Merger Policy Statement at 30,135; *Commonwealth Edison Co.*, 91 FERC ¶ 61,036, at 61,133 & n.42 (2000); *Duke Energy Corp. and Cinergy Corp.*, 113 FERC ¶ 61,297, at P 83 (2005); Supplemental Policy Statement at P 60.

Commission recently approved the Entergy Operating Companies' request to contract with an independent entity, the Independent Coordinator of Transmission (ICT), to provide oversight over the operations of the Entergy Operating Companies' transmission system.⁷⁴ The Southwest Power Pool, Inc. is the ICT. They assert that with the transfer of Calcasieu Power's limited transmission facilities to Entergy Gulf States, Calcasieu Power will have no transmission facilities that it could use to exercise market power.

64. Applicants further state that section 33.4(a)(1) of the Commission's regulations requires a vertical analysis only if a transaction results in a single entity controlling both generation and inputs to generation. They assert that because no natural gas transportation assets or other inputs to gas-fired generation facilities are being transferred as part of the proposed transaction, no vertical market power issues are raised and no vertical analysis is required.

ii. Protests

65. Occidental argues that Entergy's acquisition of the Facility provides Entergy with an opportunity to use its control of its transmission network to disadvantage its competitors in the wholesale markets. This, in turn, disadvantages Entergy's retail customers by shielding system costs from the benefits of competition. As the Commission found in *OG&E*, the increase in vertical market power comes from the fact that Entergy, a vertically integrated utility, would be adding 310 MWs of generation capacity to its existing transmission and generation facilities, thus increasing its incentive to use its control of transmission facilities to disadvantage its competitors.⁷⁵ Occidental adds that Applicants' reliance on Entergy's OATT and the ICT is misplaced, as the Commission has never used a bright-line approach to vertical market power issues. The Commission has rejected arguments that the OATT mitigates increases in vertical market power because the OATT fails to address the opportunity for undue discrimination and the incentive for vertically integrated utilities to use their transmission facilities to harm competition.⁷⁶ Occidental argues that while the Commission recently adopted reforms to address the opportunities for discrimination under the OATT, there is no basis to conclude that these reforms will eliminate the opportunities for Entergy to engage in

⁷⁴ *Entergy Services, Inc.*, 115 FERC ¶ 61,095, *order on reh'g*, 116 FERC ¶ 61,275 (2006).

⁷⁵ Occidental Protest at 22.

⁷⁶ *Id.* at 26-27, citing *OG&E*.

discrimination.⁷⁷ Occidental states that the Commission has found Entergy to be violating its OATT, and Entergy has demonstrated that it does not abide by commitments made to regulators to remedy the Amite South constraint in the Gulf States Utilities Company merger and the Final Phase II Transmission Study Report.⁷⁸ Occidental concludes that the reformed OATT will not change Entergy's pattern of non-compliance.⁷⁹

66. Occidental argues that the ICT also does not eliminate vertical market power concerns. The Commission has made clear that the only way the ICT could alleviate such concerns is if Entergy's transmission facilities were under the functional control of the ICT.⁸⁰ Occidental argues that the ICT will not be able to address vertical market power issues as long as its authority is limited to implementing criteria, standards, and policies developed by Entergy. The ICT cannot relieve transmission constraints by ordering Entergy to construct new facilities.

67. Occidental recommends that, if the Commission approves the transaction, we impose conditions to address its negative effects. The most immediately feasible mitigation is transmission expansion. The only way to address meaningfully the competitive threat of Entergy's increased generation market power is to require Entergy to remedy its major constrained load pockets (Amite South and WOTAB). Occidental argues that this is appropriate in Amite South, given that area's exceptionally high level of market concentration and large amount of system load, Entergy's continued delays in fulfilling its commitments to relieve transmission constraints and the system-wide benefits that will result from relieving them. In any event, the Commission should establish a trial-type proceeding to identify the mitigation that is necessary to alleviate the anticompetitive effects that will result from Entergy's acquisition of the Facility.⁸¹

⁷⁷ *Preventing Undue Discrimination and Preference in Transmission Service*, Order No. 890, 72 Fed. Reg. 12,266 (Mar. 15, 2007), FERC Stats. & Regs. ¶ 31,241 (2007).

⁷⁸ *Entergy Services, Inc.*, 65 FERC ¶ 61,332 at 62,480 (1993), *order on reh'g*, 67 FERC ¶ 61,192 at 61,584 (1994). See also Final Phase II Transmission Study Report, available at <http://www.lpsc.org>.

⁷⁹ Occidental Protest at 27.

⁸⁰ *Id.* at 27-28 (citing *Entergy Services, Inc.*, 115 FERC ¶ 61,095, P 116 (2006)).

⁸¹ *Id.* at 31-32.

iii. Applicants' Answer

68. Applicants argue that the proposed transaction does not increase any ability Applicants could have to abuse their ownership of transmission facilities to give themselves an advantage in energy markets. Applicants argue that access to, and service on, Entergy Gulf States' transmission facilities under the Entergy Operating Companies' OATT addresses the vertical market power issue. Applicants state that the Commission has held that a commitment to join an ISO or an RTO mitigates any potential vertical market power.⁸²

69. Applicants further argue that the ICT directly addresses many of the issues raised by Occidental in its protest. For example, the Commission has determined that the ICT has sufficient authority to grant or deny transmission service independently and fairly, to perform feasibility and system impact studies, to administer the Entergy Operating Companies' OASIS, and to ensure that the OATT is administered in a non-discriminatory fashion. The Commission has already rejected Occidental's argument that the ICT's authority is limited to implementing criteria, standards, and policies Entergy developed in the Available Flowgate Capacity proceeding.⁸³ Occidental's assertions thus are a collateral attack on the Commission's orders on the ICT.

70. Applicants further argue that Occidental's transmission concerns are unrelated to the proposed transaction.⁸⁴ Applicants point out that neither the Entergy Operating Companies nor their affiliates are acquiring any additional transmission assets, other than Calcasieu's limited interconnection facilities. Having direct ownership of a peaking facility, as opposed to controlling the same facility by contract, does not affect the Entergy Operating Companies' incentives to exercise vertical market power, if that were possible.⁸⁵ Applicants maintain that Occidental's assertions regarding market foreclosure, monopsony power and lack of transmission investment as a barrier to entry, as well as Occidental's argument that the benefits of the transaction could be obtained in other ways, also are unrelated to the transaction.⁸⁶

⁸² Applicants' Answer at 20.

⁸³ *Id.* at 21 (citing *Entergy Services, Inc.*, 119 FERC ¶ 61,018 (2007)).

⁸⁴ *Id.* at 20-22.

⁸⁵ Arenchild Rebuttal at 9-10.

⁸⁶ *Id.* at 10.

iv. Commission Determination

71. We find that the proposed transaction does not increase any ability the Applicants have to abuse their ownership of transmission facilities to give themselves an advantage in energy markets because Entergy's transmission system is operated under a Commission-approved OATT, which ensures open access to the transmission system, and its operation is overseen by the ICT. We will not condition section 203 authorization on Entergy completing transmission upgrades in Amite South or WOTAB, as requested by Occidental, because the record does not indicate that the transaction will result in increased congestion in those areas. The Commission conditions section 203 authorizations only when needed to address specific, transaction-related harm.⁸⁷

72. The acquisition of a peaking facility inside a load pocket might increase congestion only if Entergy Gulf States purchases this facility only to withhold it from the market, replacing its output with more costly energy from outside the WOTAB region. However Applicants state that the Facility will provide peaking and reserve capacity that can be scheduled within the current day for generation failures, unexpected demand, or to avoid purchases. In addition, as discussed above, Entergy will not have an economic incentive to withhold the output of the Facility.

2. Effect on Rates

a. Applicants' Analysis

73. Applicants assert that the proposed transaction will not have an adverse effect on transmission rates because no significant transmission system facilities are being transferred from Calcasieu Power to Entergy Gulf States. They state that the only transmission facilities being transferred are interconnection facilities, so Entergy Gulf States' transmission rates will be unaffected. Moreover, Calcasieu Power does not provide transmission service.

74. With respect to wholesale requirements rates, Applicants state that Entergy Gulf States is obligated to serve its wholesale requirements customers. They state that any future long-term wholesale requirements contracts in the Entergy system control area will be filed under section 205 of the FPA⁸⁸ as cost-based rates. Moreover, the rates in Entergy Gulf States' existing wholesale power supply contracts will not be modified as a

⁸⁷ See, e.g., *Duke Energy Corporation*, 113 FERC ¶ 61,297 at P 82 (2005).

⁸⁸ 16 U.S.C. § 824d (2000).

result of the proposed transaction. The transaction would not have any effect on Calcasieu Power's or Dynegy Power Marketing, Inc.'s wholesale rates, and neither Calcasieu Power nor its affiliate Dynegy Power Marketing, Inc. have any long-term commitments to sell power from the Facility that could be affected by the transaction, other than the two agreements discussed above. Finally, Applicants state that the Facility will be reflected in Entergy Gulf States' capability under the Entergy System Agreement, and accordingly, the costs of the Facility will flow through the various System Agreement service schedules.

b. Protests

75. The Arkansas Commission argues that Applicants have not shown that the transaction will not adversely affect rates. The Arkansas Commission argues that Applicants have provided no analysis of the relative effects of the proposed transaction on the different Entergy Operating Companies under their System Agreement, including "bandwidth" payments under the System Agreement.⁸⁹ In Opinion Nos. 480 and 480-A,⁹⁰ the Commission adopted a bandwidth remedy to implement rough production cost equalization among the Entergy Operating Companies. The Arkansas Commission says that with the bandwidth remedy and the current production cost levels among the Entergy Operating Companies, any increase in production costs of Entergy Operating Companies other than Entergy Arkansas, Inc. (EAI) will automatically result in an increase in EAI's bandwidth payments.⁹¹ The Arkansas Commission argues that Entergy's testimony before the Louisiana Commission indicates that the EAI may be harmed by the proposed transaction. Entergy estimates in that proceeding that the first year's cost of the plant will be approximately \$16 million. The Arkansas Commission concludes that since EAI's load ratio is approximately 20 percent, the bandwidth remedy requires that EAI's bandwidth payments increase by approximately \$3.2 million due to the transaction.⁹²

76. The Arkansas Commission also questions whether the Facility should be considered a system generating resource. It argues that Entergy Operating Companies

⁸⁹ Arkansas Commission Protest at 3.

⁹⁰ Opinion No. 480, 111 FERC ¶ 61,311 (2005); Opinion No. 480-A, 113 FERC ¶ 61,282 (2005).

⁹¹ Arkansas Commission Protest at 4.

⁹² *Id.* at 5-6.

other than Entergy Gulf States, Inc. will not benefit from the transaction because the Facility will rarely enter the Entergy energy exchange.⁹³ There thus is a material issue of fact as to the effect of the proposed acquisition on the Entergy Operating Companies' wholesale rates, and an evidentiary hearing into the matter is necessary.⁹⁴

c. Applicants' Answer

77. Applicants argue that the transaction will not have any adverse effect on the rates paid by Entergy Gulf States' wholesale power customers or the Entergy Operating Companies' transmission customers. Applicants assert that the Calcasieu transaction is the least costly option of the viable alternatives available to get the power they need. Furthermore, the transaction will have a minimal effect on the relative rates of the Entergy Operating Companies.⁹⁵ The Facility will be an Entergy system resource and will provide benefits to all of the Entergy System Agreement participants. The acquisition will not adversely affect rates compared to other options.⁹⁶

78. Applicants criticize the Arkansas Commission's argument that the Facility should not be considered as an Entergy system resource. They point to other generation facilities that are considered to be Entergy system resources but whose output rarely passes through the Entergy energy exchange.⁹⁷

79. Applicants state that the transaction will increase the total Entergy system capacity by approximately 1.5 percent and increase the total annual Entergy system revenue requirement by a smaller amount. Applicants contend that the transaction will have a minimal effect on the relative rates of the Entergy Operating Companies.⁹⁸

80. Applicants recognize that Opinion Nos. 480 and 480-A can result in one Entergy Operating Company's resource planning decisions affecting other Entergy Operating

⁹³ *Id.* at 5.

⁹⁴ *Id.*

⁹⁵ Applicants' Answer at 3.

⁹⁶ *Id.* at 27.

⁹⁷ *Id.* at 29-30.

⁹⁸ *Id.* at 31.

Companies. However this cannot prevent an Entergy Operating Company from acquiring resources. Applicants argue that whether an acquisition increases or decreases an individual Entergy Operating Company's costs should not be a condition for qualifying a unit as an Entergy system resource, given the need for additional capacity. The showing that the Entergy system needs the capacity that the Facility will provide, combined with the fact that the acquisition is less costly than other alternatives, overcomes the Arkansas Commission's objections.

d. Response to Staff Letter

81. Applicants state that Entergy Gulf States serves four wholesale requirements customers, who all have fixed, cost-based rate agreements and who do not oppose the transaction. Applicants submit that the Arkansas Commission has not shown that any wholesale requirements customers or transmission customers are likely to be harmed as a result of the transaction. Thus no additional ratepayer protection is necessary.⁹⁹

82. Applicants note that the Arkansas Commission appears to be concerned about the effect of the transaction on the Entergy System Agreement. The Arkansas Commission's protest mainly relates to the costs of the Facility in the calculation of production costs under Opinion Nos. 480 and 480-A. Applicants argue that this issue is outside the scope of this proceeding and is already before the Commission in another docket.¹⁰⁰

e. Commission Determination

83. Applicants have shown that the proposed transaction is unlikely to affect wholesale rates. We note that that Entergy Gulf States' wholesale requirements customers all have fixed, cost-based rate agreements and have not argued that the transaction will not adversely affect their rates. Further, the transaction will have no effect on transmission rates because Calcasieu Power does not provide transmission service and no significant transmission system facilities are being transferred from Calcasieu Power to Entergy Gulf States as a result of the transaction. The issues raised

⁹⁹ Response to Staff Letter at 9-10.

¹⁰⁰ See *Entergy Services, Inc.*, 120 FERC ¶ 61,020 (2007). In that order, the Commission refused to find that, where a resource to be acquired or constructed by one or more of the Entergy Operating Companies has met certain approval requirements, including a public interest finding by retail regulators that have jurisdiction, that resource will be a system resource, and all its costs may be reflected in the formula rates in the Entergy System Agreement.

by the Arkansas Commission are not properly a part of this proceeding. Opinion Nos. 480 and 480-A require Entergy to make annual filings that will be examined to ensure appropriate production cost equalization for the Entergy system. Concerns of the type expressed by the Arkansas Commission can be raised in connection with those filings.

3. Effect on Regulation

a. Applicants' Analysis

84. Applicants state that Entergy Gulf States' status as a FPA jurisdictional utility will not change as a result of the proposed transaction. State regulation will not be affected as a result of the proposed transaction, the Purchase Agreement requires that Entergy Gulf States obtain the approval of the Louisiana Commission, and Entergy Gulf States submitted its application for such approval on March 15, 2007.

b. Commission Determination

85. Applicants have shown that the proposed transaction will have no adverse effect on federal or state regulation. The Commission's review of a merger's effect on regulation is focused on ensuring that a merger does not result in a regulatory gap at the federal or state level.¹⁰¹ The transaction will not create a regulatory gap at the federal level because the Commission will retain its regulatory authority over the merged companies. The Commission stated in the Merger Policy Statement that it ordinarily will not set the issue of the effect of a merger on state regulatory authority for a trial-type hearing where a state has authority to act on a merger. However, if the state lacks this authority and raises concerns about the effect on regulation, the Commission stated that it may set the issue for hearing and that it will address such circumstances on a case-by-case basis.¹⁰² In this case, state regulation will not decrease as a result of the proposed transaction, and hence the effectiveness of state regulation will not be impaired. Entergy Gulf States submitted the Purchase Agreement to the Louisiana Commission for approval, as required. We note that no party alleges that regulation would be impaired by the proposed transaction, and no state commission has requested that the Commission address the issue of the effect on state regulation.

¹⁰¹ *Merger Policy Statement*, FERC Stats. & Regs. ¶ 31,044 at 30,124.

¹⁰² *Id.* at 30,125.

4. Cross-Subsidization

a. Applicants' Analysis

86. Applicants argue that the transaction does not raise any concerns regarding cross-subsidization. Applicants attest that other than the transfer of the Facility to Entergy Gulf States from Calcasieu Power, which is not an associate company of Entergy Gulf States, the transaction does not call for any transfers of any facilities, much less any transfers between a traditional utility company and an associate company, either at the time of the transaction or the future. Applicants state that no new securities will be issued by Entergy Gulf States for the benefit of an associated company, either at the time of the transaction or in the future. Applicants state that Entergy Gulf States will not enter into any new pledges or encumbrances for the benefit of an associate company in connection with the transaction, either at the time of the transaction or in the future. Applicants submit that Entergy Gulf States intends to sell a portion of the output of the Facility to one of the Entergy Operating Companies under Service Schedule MSS-4 of the System Agreement. Service Schedule MSS-4 contains a formula rate for a unit power sale or purchased power sale among the Entergy Operating Companies. Applicants state that no other contracts between Entergy Gulf States and its affiliates are contemplated in connection with the transaction either at the time of the transaction or in the future.

b. Commission Determination

87. Applicants have demonstrated that the proposed transaction does not raise any concerns with respect to cross-subsidization. Consistent with Order No. 669,¹⁰³ Applicants have verified that the proposed transactions do not result in, at the time of this transaction or in the future: (1) transfers of facilities between a traditional utility associate company with wholesale or retail customers served under cost-based regulation and an associate company; (2) new issuances of securities by a traditional utility associate companies with wholesale or retail customers served under cost-based regulation for the benefit of an associate company; (3) new pledges or encumbrances of assets of a traditional utility associate company with wholesale or retail customers served under cost-based regulation for the benefit of an associate company; or (4) new affiliate contracts between non-utility associate companies and traditional utility associate companies with wholesale or retail customers served under cost-based regulation, other than non-power goods and services agreements subject to review under sections 205 and 206 of the FPA.

¹⁰³ Order No. 669, FERC Stats. & Regs. ¶ 31,200 at P 169.

5. Analysis of Proposed Accounting

88. The application includes a proposed accounting entry recording Entergy Gulf State's acquisition of the Facility.¹⁰⁴ Entergy Gulf States proposes to debit Account 102, Electric Plant Purchased or Sold, and credit Account 232, Accounts Payable, in the amount of \$56,500,000, the estimated purchase price of the Facility. However, Entergy Gulf States does not provide a journal entry clearing the original cost, related accumulated depreciation, and any acquisition adjustments from Account 102.

89. Electric Plant Instruction No. 5 of the Commission's Uniform System of Accounts requires that the purchase of electric plant that is an operating unit or system must be cleared through Account 102. Accordingly, Entergy Gulf States must debit the original cost, estimated if not known, to Account 101, Electric Plant in Service, with a concurrent credit to Account 102 and credit accumulated depreciation and amortization applicable to the original cost of the Facility to Accounts 108, Accumulated Provision for Depreciation of Electric Utility Plant, and 111, Accumulated Provision for Amortization of Electric Utility Plant, with a concurrent debit to Account 102. Any amounts remaining in Account 102 must be closed to Account 114, Electric Plant Acquisition Adjustments.

The Commission orders:

(A) The proposed disposition of jurisdictional facilities is hereby authorized as discussed in the body of this order.

(B) The foregoing authorization is without prejudice to the authority of the Commission or any other regulatory body with respect to rates, service, accounts, valuation, estimates or determinations of costs, or any other matter whatsoever now pending or which may come before this Commission.

(C) The Commission retains the authority under sections 203(b) and 309 of the FPA to issue supplemental orders as appropriate.

(D) Nothing in this order shall be construed to imply acquiescence in any estimate or determination of cost or any valuation of property claimed or asserted.

¹⁰⁴ On February 23, 2000, in Docket No. ER00-1049-000, the Commission waived its accounting and reporting requirements at 18 C.F.R. Parts 41, 101, and 141 for Calcasieu Power. *Lake Wentworth Generation, LLC, et al.*, 90 FERC ¶ 61,164 (2000). Therefore, Calcasieu Power did not provide accounting entries for the sale of the Calcasieu Facility to Entergy Gulf States.

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(E) Applicants shall make appropriate filings under section 205 of the FPA, as necessary, to implement the acquisition and disposition.

(F) Applicants shall notify the Commission within 10 days of the date that the acquisition and disposition of jurisdictional facilities have been consummated.

(G) Applicants must inform the Commission of any change in circumstances that would reflect a departure from the facts the Commission relied upon in authorizing the transaction.

(H) Entergy Gulf States shall account for the transaction in accordance with Electric Plant Instruction No. 5 and Account 102, Electric Plant Purchased or Sold, of the Uniform System of Accounts. Entergy Gulf States shall submit its final accounting entries within six months of the date that the transfer is consummated, and the accounting submissions shall provide all the accounting entries and amounts related to the transfer along with narrative explanations describing the basis for the entries.

By the Commission.

(S E A L)

Kimberly D. Bose,
Secretary.

113 FERC P 61297 (F.E.R.C.), 2005 WL 3477003

FEDERAL ENERGY REGULATORY COMMISSION

*1 Commission Opinions, Orders and Notices

Before Commissioners: Joseph T. Kelliher, Chairman; Nora Mead Brownell, and Suedeen G. Kelly.

Duke Energy Corporation Cinergy Corp.

Docket No. EC05-103-000

ORDER AUTHORIZING MERGER

(Issued December 20, 2005)

1. On July 12, 2005, as amended on August 4 and 10, 2005, Duke Energy Corporation (Duke) and Cinergy Corp. (Cinergy) (collectively Applicants) filed an application under section 203 of the Federal Power Act (FPA)¹ requesting Commission approval of their proposed merger, which includes: (1) the merger of Duke and Cinergy; and (2) the internal restructuring and consolidation of the merged company. The Commission has reviewed the merger under the Merger Policy Statement² and will authorize it as consistent with the public interest, as discussed below.

I. Background

A. Description of the Applicants

1. Duke

2. Duke's operations are conducted through a number of separate business units, which are described below. Duke Power is a division of Duke that operates Duke's franchised electric utility business unit. It is a vertically-integrated utility that generates, transmits, distributes and sells electricity, and has a franchised service territory in central and western North Carolina and western South Carolina. Duke Power owns over 18,000 megawatts (MW) of electricity and sells wholesale electric power to incorporated municipalities, electric cooperatives, and public and private utilities. It provides transmission service under an open access transmission tariff (OATT).

3. Duke Energy North American (DENA) is a separate business unit of Duke that manages power plants outside of Duke's franchised service territory and markets electric power and natural gas. DENA conducts business through its wholly-owned affiliates Duke Energy Marketing America, LLC and Duke Energy Marketing Canada Corp. and through Duke Energy Trading and Marketing, LLC (Duke Trading), a joint venture 40 percent owned by ExxonMobil Corporation. Through its affiliates and subsidiaries, DENA currently owns or operates approximately 10,000 MW of operating generation and makes wholesale sales pursuant to market-based rate authority.

4. Duke's Natural Gas Transmission business unit provides transportation and storage of natural gas for customers in the eastern United States and in Canada and is conducted primarily through Duke Energy Gas Transmission (Duke Gas Transmission), which owns Texas Eastern Transmission, LP (Texas Eastern), an interstate natural gas pipeline company that operates in the region.

5. Duke's Field Services business unit performs a number of functions related to the gathering and processing of natural gas and natural gas liquids and is conducted primarily through Duke Energy Field Services (Duke Field Services), a joint venture 50 percent owned by ConocoPhillips.

2. Cinergy

6. Cinergy is a registered holding company under the Public Utility Holding Company Act of 1935 (PUHCA 1935).³ It was created as a result of a merger of The Cincinnati Gas & Electric Company (CG&E) and the parent company of PSI Energy,

Inc. (PSI). CG&E and PSI collectively own over 12,000 MW of generation.

*2 7. CG&E is a combination electric and gas public utility and an exempt holding company under PUHCA 1935. It has a franchised service territory in southwestern Ohio and, through its principal subsidiary The Union Light, Heat and Power Company (Union Light), in northern Kentucky. CG&E and Union Light generate, transmit, distribute and sell electricity, distribute and sell natural gas, and provide natural gas transportation service for a limited amount of Cinergy-owned generation. CG&E also owns the KO Transmission Company (KO Gas Transmission), an interstate natural gas pipeline that extends from interconnections in Kentucky with Columbia Gulf Transmission Company and Tennessee Gas Pipeline Company to the city gates of CG&E and Union Light.

8. PSI is a vertically integrated, regulated electric utility that has a franchised service territory across north central, central, and southern Indiana.

9. Cinergy Services, Inc. (Cinergy Services) is a service company that provides Cinergy's subsidiaries with a variety of administrative, management, and support services.

10. Cinergy Investments, Inc. (Cinergy Investments) holds part of Cinergy's non-regulated, energy-related businesses and investments. These include Cinergy's wholesale natural gas marketing and trading operations, which are primarily conducted through Cinergy Market and Trading, LP, and Cinergy's cogeneration business, which is primarily conducted through Cinergy Solutions Holding Company. Cinergy Investments also holds approximately 900 MW of merchant generation in the Tennessee Valley Authority's (TVA) control area in Mississippi and Tennessee.

B. Description of the Merger

11. The proposed merger will create an entity with retail electric and gas customers in Ohio, Kentucky, Indiana, North Carolina, South Carolina, and Canada, and that will own over 45,000 MW of electric generation and 17,500 miles of natural gas transmission pipeline.

12. Duke has formed Duke Energy Holding Corp. (Duke Holding), which in turn formed two wholly-owned subsidiaries, Deer Acquisition Corp. and Cougar Acquisition Corp., which, as part of the proposed merger, will merge with and into Duke and Cinergy, respectively, with Duke and Cinergy as the surviving corporations and becoming wholly-owned subsidiaries of Duke Holding. After the consummation of these two mergers, Duke Holding will be renamed Duke Energy Corporation and will become a registered holding company under PUHCA 1935. The old Duke will be renamed Duke Power Company, LLC.

13. The proposed merger also contemplates a number of restructurings and transfers inside the new holding company. Among these steps, DENA's ownership of generation facilities in the Midwest (the DENA Midwest Assets), which are owned and operated by DENA subsidiaries, will be transferred to CG&E and operated together with CG&E's generation fleet. This transfer of the DENA Midwest Assets may be accomplished either through the transfer to CG&E of a DENA subsidiary's assets or through the transfer of a DENA subsidiary itself, and Applicants request Commission authorization for either means of transfer.

II. Notice and Responsive Pleadings

*3 14. Notice of Applicants' filing on July 22, 2005 was published in the *Federal Register*, [70 Fed. Reg. 42,044 \(2005\)](#), with interventions and protests due on or before September 26, 2005. On August 25, 2005, Applicants submitted a motion for extension of time to submit comments until September 26, 2005. The Commission granted this motion in a notice issued on August 30, 2005. On December 14, 2005, Applicants filed a definitive agreement they have reached with TVA that provides for the expansion of the interface between the Duke Power control area and the TVA control area.

15. Motions to intervene or notices of intervention were filed by American Electric Power, Blue Ridge Power Agency, Carolina Utility Customers Association, FirstEnergy Service Company, Constellation Energy Commodities Group, Inc., Constellation Generation Group, LLC, Constellation NewEnergy, Inc., Indiana Industrial Consumers Group, Indiana Municipal Power Agency, North Carolina Electric Membership Corporation, North Carolina Municipal Power Agency Number 1 and Piedmont Municipal Power Agency, North Carolina Utilities Commission, Northern Indiana Public Service

Company, Proliance Energy, LLC, Public Service Commission of the Commonwealth of Kentucky, South Carolina Electric & Gas Company, South Carolina Energy Users Committee, Steel Dynamics, Inc., Tennessee Valley Authority, Wabash Valley Power Association, Inc., Wisconsin Electric Power Company.

16. Motions to intervene and comments were filed by the Dayton Power and Light Company (Dayton). The Public Staff - North Carolina Utilities Commission and the Attorney General of the State of North Carolina (North Carolina Parties) filed a motion to intervene and comments.

17. Motions to intervene and protests were filed by Albert E. Lane, American Municipal Power-Ohio (AMP-Ohio), American Public Power Association and National Rural Electric Cooperative Association (APPA/NRECA), Office of the Ohio Consumers' Counsel (Ohio Consumers' Counsel), Public Citizen's Energy Program (along with Citizens Action Coalition of Indiana, Ohio Partners for Affordable Energy, and the Southern Alliance for Clean Energy) (collectively, Public Citizen), and South Carolina Public Service Authority (Santee Cooper). Hoosier Energy Rural Electric Cooperative filed a protest and request for hearing, which it subsequently withdrew. The Indiana Utility Regulatory Commission (Indiana Commission) filed a notice of intervention, protest, and suggestion to institute settlement process.

18. On July 28, 2005, Santee Cooper filed a motion to compel Applicants to supplement their filing. On August 4, 2005, Applicants filed a response to Santee Cooper's motion.

19. On October 11, 2005, Applicants filed an answer. On October 26, 2005, Santee Cooper filed an answer to Applicants' answer. On November 4, 2005, Applicants filed an answer to Santee Cooper's answer. On November 21, 2005, Santee Cooper filed an answer to Applicants' answer.

III. Discussion

A. Procedural Matters

*4 20. Pursuant to Rule 214 of the Commission's Rules of Practice and Procedure, [18 C.F.R. § 385.214 \(2005\)](#), the notices of intervention and timely, unopposed interventions and motions to intervene serve to make the entities that filed them parties to this proceeding.

21. Rule 213(a)(2) of the Commission's Rules of Practice and Procedure, [18 C.F.R. § 385.213\(a\)\(2\) \(2005\)](#), prohibits an answer to a protest or answer unless otherwise ordered by the decisional authority. We will accept the answers and answers to answers submitted by Applicants and Santee Cooper because they have provided information that assisted us in our decision-making process.

B. Standard of Review under Section 203

22. Section 203(a) provides that the Commission must approve a merger if it finds that the consolidation "will be consistent with the public interest."⁴ The Commission's analysis under the Merger Policy Statement of whether a consolidation is consistent with the public interest generally involves consideration of three factors: (1) the effect on competition; (2) the effect on rates; and (3) the effect on regulation.

1. Effect on Competition

A. Horizontal Competitive Issues

i. Applicants' Analysis

23. The Applicants retained Dr. William Hieronymus to analyze the effect of the merger on competition. Dr. Hieronymus identifies three relevant products: non-firm energy, capacity, and ancillary services, across the geographic markets affected by the merger. He concludes that, as mitigated, the merger will not harm competition.

24. As required by the Commission's merger regulations, Applicants present an Appendix A analysis performed by Dr.

Hieronimus. Dr. Hieronimus analyzed markets in the footprint of the Midwest Independent Transmission System Operator (MISO), the PJM Interconnection (PJM), and the Duke Power control area. He identified three relevant geographic markets within MISO and PJM: MISO, the “MISO Submarket,” and “MISO-PJM Midwest.”⁵ In his analysis of non-firm energy markets, Dr. Hieronimus uses Economic Capacity and Available Economic Capacity (Available Economic Capacity), as defined in the Merger Policy Statement, as proxies to represent a supplier’s ability to participate in the market.⁶ He uses the Delivered Price Test to evaluate the effect on competition in the relevant markets over 10 separate time periods: Super Peak, Peak and Off-Peak periods for Summer, Winter and Shoulder seasons, along with an extreme Summer Super Peak. He considers actual energy market and fuel prices during 2004, and forecast fuel prices for 2006, the test year for his analysis.⁷

a. MISO and PJM Markets

25. In his analysis of these markets, Dr. Hieronimus uses simultaneous import limits for imports into each geographic market that are based on a transmission study provided by Cinergy. The simultaneous import limits in his analysis are 15,766 MWs for MISO; 11,032 MWs for the MISO Submarket; and 9,705 MWs for the MISO-PJM Midwest market. For imports from PJM to MISO, Dr. Hieronimus used PJM’s Open Access Same-time Information System (OASIS) postings of PJM’s total transfer capability (TTC) to the former MISO control areas. Dr. Hieronimus allocates scarce transmission availability on a *pro rata* basis.

*5 26. With respect to PUHCA 1935’s integration requirements,⁸ Dr. Hieronimus assumed 250 MWs of firm transmission from the Duke Power control area. He states that this 250 MWs of firm transmission is in addition to Duke’s share of imports calculated in accordance with the Appendix A requirements. Dr. Hieronimus conducted two sensitivity analyses; the first assumes the use of a 100 MW path from Duke Power to Cinergy,⁹ and the second assumes that there is no firm transmission integration path. In performing his analyses for the MISO and PJM markets, Dr. Hieronimus uses a range of prices from \$30 per megawatt hour (MWh) in the Summer Off-Peak to \$250 per MWh in the extreme Summer Super Peak. In addition, he conducted sensitivity analyses using slightly lower and higher prices.

27. For Economic Capacity, Dr. Hieronimus’ results show that all the post-merger markets are unconcentrated in all time periods in each of the MISO, MISO Submarket, and MISO-PJM Midwest markets. According to Dr. Hieronimus, Herfindahl- Hirschman Index (HHI)¹⁰ changes are under 50 in all time periods in each market: MISO (HHI change not more than 14), MISO Submarket (HHI change not more than 25), and MISO-PJM Midwest Market (HHI change not more than 37). Dr. Hieronimus states that under the Commission’s Merger Policy Statement,¹¹ such a result satisfies the Appendix A screen analysis.

28. Applicants state that under the Available Economic Capacity measure, all three markets are unconcentrated both before and after the proposed merger. HHI changes are no more than 39 points in MISO, no more than about 50 points in MISO Submarket, and no more than about 60 points in MISO-PJM Midwest. As a result, Applicants state, the proposed merger passes the Available Economic Capacity test in all three relevant geographic markets analyzed.

b. Duke Power Control Area

29. Applicants state that because Duke Power is not a member of a regional transmission organization (RTO), Dr. Hieronimus analyzed the Duke Power control area as a separate destination market. As required by the Commission’s merger regulations¹² in those circumstances, Dr. Hieronimus also analyzed all of Duke Power’s first-tier control areas.

30. Applicants state that, with respect to import limits, Dr. Hieronimus used OASIS postings of the various entities involved, consistent with the Commission’s Merger Policy Statement. He also used simultaneous import limits calculated by Duke Power in its market-based rate compliance filing as well as those in studies submitted by other market participants in their compliance filings.

31. Dr. Hieronimus adjusted his analysis of the 250 MW firm transmission path from the way it was modeled for the MISO and PJM markets in two respects. First, because the proposed path confers firm transmission rights only from Duke Power to Cinergy, Dr. Hieronimus used the “squeeze-down” method¹³ for allocating import capacity into the Duke Power control area. Second, he assumed that no capacity is being delivered from Duke Power over the path into Cinergy. He also conducted a sensitivity analysis using a 250 MW firm path from Cinergy to Duke Power.

*6 32. For Economic Capacity, Dr. Hieronymus' results show that the HHIs in the Duke Power control area are above 1,800 both before and after the proposed merger; thus, the market is deemed to be highly concentrated. He finds that since the HHI changes are well below 50, however, the proposed merger does not cause any screen failures.

33. Applicants state that under the Available Economic Capacity measure, the Duke Power control area is either moderately or highly concentrated (with one time period unconcentrated), depending on the load conditions. Dr. Hieronymus states that the relevant HHI changes are below 50 points in all but one instance, when 39 MWs of Cinergy supply results in an HHI change of 65 points in a highly concentrated market.¹⁴

34. Dr. Hieronymus concludes that there is no systematic pattern of large HHI changes in the relevant market, and thus no concerns are raised. Applicants state that in the first-tier markets to the Duke Power control area, the competitive screen analysis is passed readily, with most markets unconcentrated in most time periods. Dr. Hieronymus' sensitivity analysis shows that mitigation approximately equal to the size of the firm path would be required if the Applicants obtain a firm path from Cinergy to Duke Power.

ii. Protests

35. Public Citizen raises objections to the Commission's approach to merger analysis generally. For instance, it claims that the Commission over-relies on industry analysis. Public Citizen opines that the public interest is not served by having one consulting firm, and one individual in particular, (Dr. Hieronymus of Charles River Associates) conduct every major merger analysis. Public Citizen argues that evidentiary hearings are required to determine whether the analysis provided by Dr. Hieronymus is prejudiced in favor of the companies that pay his salary.¹⁵

36. Public Citizen also states that the HHI is far too simplistic an index to measure market power in an industry as complex as the electric industry. It instead suggests that the Commission: use simulation modeling that directly measures market power, with a Price-Cost Margin Index; calculate the effects of generators' and power marketers' strategic behaviors to exercise market power; and include additional variables in its analysis.¹⁶

37. Public Citizen notes that Applicants did not include power marketers in their market power analysis. Public Citizen protests the entire market concentration analysis because it ignores the market concentration (and market power) effects of the Duke-Cinergy power marketing business, and requests that a new market power analysis be performed that includes all power marketing activities.¹⁷

38. AMP-Ohio states that the proposed merger could adversely affect competitive conditions in the regions in which the merged company will operate. It claims that the approach in the Commission's Merger Policy Statement is too limited to evaluate the broader effects of a merger on industry structure and market functionality.¹⁸ It identifies increased opportunities for strategic bidding and economic withholding as the competitive harms that may result from the proposed merger. Specifically, AMP-Ohio claims that with generating assets both within the heart of MISO and at one of the major entry points to the proposed MISO-PJM joint energy market, Duke will have a host of opportunities to affect regional prices through the manner in which it dispatches the individual units comprising its diverse and far-reaching portfolio.¹⁹ AMP-Ohio proposes that in order to ameliorate the competitive effects of the proposed merger, the proposed merger should be conditioned on a requirement that the merged company offer to sell ownership interests in the Cinergy transmission system to load-serving entities (LSEs), under reasonable terms and conditions.²⁰

*7 39. APPA/NRECA state that the repeal of PUHCA 1935 implies that the Commission may need to reexamine its current method, the Appendix A analysis, of analyzing the impact of a merger on horizontal competition. APPA/NRECA argue that with the repeal of PUHCA 1935 the Commission is likely to be faced with several new "long-distance" mergers that may each pass the current Appendix A screen, but may nevertheless cumulatively undermine competition. Each time such a merger is approved, a competitor in the broader markets is eliminated, and the economic and political market power of the remaining competitors is strengthened.²¹ North Carolina Parties agree and urge the Commission to be vigilant in assessing the potential of mergers and acquisitions of jurisdictional entities to undermine existing or potential competition.

40. Santee Cooper raises a related point, claiming that the Commission and the courts have been clear that, in determining

whether a merger is consistent with the public interest, the Commission has an obligation to consider relevant antitrust law and precedent.²² The “potential competition” doctrine, which states that a merger may be unlawful if: the target market is substantially concentrated; the acquiring firm has the characteristics, capabilities and economic incentive to render it a perceived potential *de novo* entrant; and the acquiring firm’s pre-merger presence on the fringe of the target market (as a potential entrant) in fact tempered oligopolistic behavior on the part of existing participants in the market.²³ Santee Cooper claims that, because of Duke’s overwhelmingly dominant position in Southeastern markets, and in view of the ongoing and anticipated trend toward concentration in the electric generation market, Cinergy’s elimination as a potential competitor in the markets in which Duke is dominant strongly suggests that the proposed merger runs afoul of the law.²⁴ Santee Cooper further submits that the Commission’s principal concern when evaluating the proposed merger must be the substantial probability that the combining companies will emerge as a dominant supplier in an increasingly oligopolistic setting.²⁵

41. Santee Cooper argues that Applicants’ horizontal competition analysis is based on flawed assumptions and thus understates the potential for market power of the combined entity in the Duke Power control area. Santee Cooper’s expert, Dr. John R. Morris, argues that Applicants’ Appendix A analysis suffers from several factual errors. Specifically, Dr. Morris claims that Applicants ought to have incorporated the Midwest as a single, first-tier market in their analysis because the Commission has taken steps to ensure that MISO and PJM act as a single market. Santee Cooper cites the high correlation between real-time pricing in MISO and PJM. They also point to Applicants’ representation of import capability into the MISO-PJM Midwest market, which shows the Duke Power control area as a first-tier market of MISO-PJM Midwest.²⁶ Santee Cooper argues that Dr. Hieronymus should have adjusted TTC seasonally, instead of using a single (May 2006) value to represent the entire year. Applicants’ witness Dr. Morris notes that TTC data can vary significantly by season and that the monthly TTC data was available to Dr. Hieronymus.²⁷ Santee Cooper further argues that Applicants skew the results of their competitive analysis by using only the TTC data supplied by Duke. It is standard industry practice to use minimum reported TTC values when calculating import capability, which Applicants failed to do for the Duke-Southern Company interface.²⁸ Finally, Santee Cooper argues that Applicants understated the Cinergy pro rata share of import capability into the Duke Power control area by assigning portions of the pro rata share to generation that, due to remoteness, constraints and loop flows, it is unreasonable to factor in.²⁹

*8 42. Santee Cooper’s witness Dr. Morris submits his own analysis. Santee Cooper states that Dr. Morris’ corrections reveal violations of the horizontal competitive analysis under various screens: Economic Capacity, Available Economic Capacity, summer, winter, off-peak, Peak, and Super-Peak. Consequently, Santee Cooper claims that the proposed merger will harm competition in the Duke Power control area.³⁰

43. Santee Cooper states that a firm transmission path from Cinergy to Duke will greatly exacerbate the screen violations in the Duke Power control area.³¹ Santee Cooper’s witness Dr. Morris argues that Applicants may have an incentive to pre-empt imports to maintain the market power that the Commission has already determined that Duke has. By acquiring a contract path, Applicants might more effectively integrate the two utility systems and reduce generation costs. Dr. Morris’ analysis shows that integration of Applicants’ systems could have saved \$41,187 per MW in 2003 and 2004 by allowing them to transmit electricity from Cinergy to Duke, translating into \$4.1 million in savings for a firm contract path of 100 MWs and \$10.3 million for a 250 MW path. Santee Cooper argues that if the Commission approves the proposed merger and Applicants maintain their generation assets in the Carolinas, PJM, and MISO, the Commission would need to rigorously police Applicants’ purchases of transmission, given their incentives to do so.³² Finally, Santee Cooper argues that the Applicants’ securing of non-firm transmission from Cinergy to Duke will crowd out other imports into the Carolinas and thus increase Applicants’ market power in the Duke Power control area.³³

iii. Applicants’ Answer

44. Applicants challenge Public Citizen’s arguments regarding market power, stating that Public Citizen failed to identify any reason for the Commission to conclude that the merger will have an adverse impact on competition.

45. In response to AMP-Ohio’s assertion that the merger will create an opportunity for strategic dispatch that could affect prices, and possibly the availability of transmission capacity in the MISO market, Applicants state that AMP-Ohio provides no details in support of its theory. Applicants maintain that AMP-Ohio’s claims consist of just the type of unsupported, general claims of harm that Merger Policy Statement says are insufficient grounds to warrant further investigation of an otherwise comprehensive analysis developed by the applicants.³⁴ Applicants further cite the Commission’s statement in

*Exelon Corporation and Public Service Enterprise Corporation*³⁵ that there is no need for applicants to conduct a separate analysis of strategic bidding.

46. Applicants answer APPA/NRECA's and Santee Cooper's assertions regarding competitive harm associated with cross-country mergers by stating that these claims do not require the Commission to deviate from the Merger Policy Statement, absent identification of any potential harm to the public interest as a result of the merger. Applicants contend that these claims lack any indication of exactly how the Applicants could use their increased political power in a fashion that would injure competition. Because they do not own significant amounts of generation in the same market, their merger will not increase their market power in any market. The Commission's traditional Appendix A analysis continues to be an appropriate, conservative screen for determining when a market participant's acquisition of generation capacity will increase its market power in a relevant geographic market.³⁶ Applicants further maintain that competitive markets can only be assisted when the participants in those markets are economically strong, sustainable entities.

*9 47. In response to Santee Cooper's critique of their horizontal competition analysis, Applicants note that Santee Cooper does not dispute the conclusion of Applicants' witness, Dr. Hieronymus, that there is no adverse competitive impact on Santee Cooper. Applicants assert that the proposed merger has no material impact on competition in Santee Cooper's control area. Further, no other entity, and in particular, no entity located in the Duke Power control area, where Santee Cooper asserts the competitive problems will occur, objects to the proposed merger.

48. Applicants answer Santee Cooper's assertion that the merger will harm competition in general by eliminating a prospective competitor in Duke's markets. They state that Cinergy has made only minimal sales of power in the Duke Power control area in the last two years. Applicants therefore argue that the proposed merger would not eliminate Cinergy as a competitor in the Duke Power control area market because Cinergy does not compete to make sales in that market.³⁷

49. Applicants respond to Santee Cooper's critique of their horizontal competition analysis by claiming that in order to show horizontal screen failures, Santee Cooper adjusted Dr. Hieronymus' import assumptions in two respects that deviate from the Commission's Appendix A requirements.³⁸ First, Dr. Morris combined MISO and PJM into a single first-tier market to the Duke Power control area. Applicants argue that this ignores transmission constraints between PJM and MISO. Applicants argue that PJM's simultaneous import limit of 7,500 MWs determines the amount of Cinergy generation that can be imported into the Duke Power control area. By placing PJM and MISO in the same first-tier market, Dr. Morris effectively assumes that all of Cinergy's approximately 12,000 MW of generation located in MISO is available for delivery into the Duke Power control area at the Duke-PJM interface, a physical impossibility in light of PJM's simultaneous import limit.³⁹ Applicants claim that there is no direct interconnection between MISO and Duke, further undermining Dr. Morris' assumption on deliverability of Cinergy imports to Duke.⁴⁰

50. Applicants also argue that Dr. Morris' assumption deviates from the Commission's Appendix A filing requirements. The Commission has held that markets can be defined as a single control area, or, when the control area is part of an RTO, the market can be as large as the RTO.⁴¹ Applicants state that the Commission has never held that two RTOs should be combined into a single market.

51. Second, Applicants contend that Santee Cooper's witness Dr. Morris violated the Appendix A analysis requirements by cutting significant portions of the PJM and MISO markets out from his first-tier market. The Commission has held that, if an RTO is used as a market instead of a single control area, the entire RTO should be treated as a single market unless there are transmission constraints that would cause the market to be separated.⁴² Applicants state that Dr. Morris did not identify any transmission constraints that would cause him to lop off the portions of the MISO and PJM markets that he did not include in his combined MISO-PJM market. Applicants argue that Dr. Morris' adjustments are not validated by transmission constraints and are therefore invalid.

*10 52. Applicants also challenge three secondary changes that Dr. Morris made in his analysis: seasonal variation of TTC data; use of Southern Company TTC data for the Duke-Southern Company interface; and exclusion of portions of the MISO market northwest of the states of Missouri and Illinois. They say that Dr. Hieronymus' use of TTC data is a conservative choice not mandated by Commission regulations. Quoting section 33.3(c)(4)(i)(C) of the Commission's regulations, Applicants state that transmission imports are supposed to be allocated based on Available Transmission Capacity (ATC). They add that PJM consistently posts zero ATC between PJM and the Duke Power control area, so Dr. Hieronymus' use of

any measure of TTC at all, instead of ATC, is conservative. Moreover, Dr. Hieronymus' choice of TTC data for May is a conservative choice, because it is the highest TTC value posted for the year.⁴³

53. Applicants state that Dr. Hieronymus' use of Duke TTC values for the Duke-Southern Company interface was appropriate, even though these values were higher than those used by Southern Company, because Dr. Hieronymus did not calculate imports into the Duke Power control area by adding together the TTC postings at each interface. Rather, Dr. Hieronymus limited imports into the Duke Power control area based on Duke's simultaneous import limit. He then allocated the simultaneous import limit among Duke's interfaces pro rata based on Duke's TTC at each interface. Applicants argue that Dr. Hieronymus had to use the Duke value at this interface, or his result would have been a TTC inconsistent with Duke's study.⁴⁴ Applicants say that Dr. Morris' exclusion of MISO from the Appendix A Analysis is inconsistent with reality.

54. Applicants contend that, even if the adjustments made by Dr. Morris were accurate, they are irrelevant. They state that the cumulative impact of the three adjustments is to raise the HHI for Economic Capacity by only 13-30 points with similar increases in the HHI for Available Economic Capacity.⁴⁵

55. Applicants argue that even if Santee Cooper's market analysis were accepted, that does not mean that it has demonstrated that the proposed merger would have an adverse impact on competition in the Duke Power control area. Applicants remind the Commission that if horizontal screen violations are shown, then it is necessary to evaluate whether there is in fact any effect of a merger on competition. Applicants contend that the proposed merger will not harm competition because Cinergy's generation is hundreds of miles away from the Duke Power control area. Applicants maintain that Cinergy would not be able to withhold from the Duke Power control area the 100 MWs or so of imports attributed to it by Dr. Morris in light of the capacity competing to sell into the Duke Power control area. Therefore, withholding Cinergy's capacity would not be a threat to competition in the Duke Power control area.⁴⁶ Applicants next assert that Dr. Morris' alleged screen failures are "borderline and non-systematic." Because they cannot withhold imports, Applicants state that these screen violations do not raise competitive concerns. Applicants dismiss as dubious any other strategy Cinergy might try to use to increase the price of imports into the Duke Power control area market.

*11 56. Applicants argue that Santee Cooper's assertion regarding a firm/non-firm transmission path is a red herring. There is no reason to assume that a firm path will come into being; Applicants have withdrawn the request for transmission service that they had submitted to PJM. Applicants argue that there is no reason to expect that they could obtain such a path in 2006 - the year their analysis covers - even if they should want to do so, because PJM shows an ATC of zero into the Duke Power control area market.⁴⁷ Applicants further state that their screen analysis already addresses the possibility of non-firm transmission between Cinergy and Duke and quantifies the resulting potential impact on the Applicants' market power in the Duke Power control area.⁴⁸

iv. Replies to Applicants' Answer

57. Santee Cooper claims that Applicants' observations regarding the great distance between Duke and Cinergy ignore the fact that the Commission eliminated seams between PJM and MISO with the express purpose of creating a single marketplace. It again cites Dr. Morris' price analysis, claiming it supports a conclusion that the two RTOs effectively function as a single market.

58. Santee Cooper states that the relevant question for the Appendix A analysis of the Duke Power control area is not whether all of the generation in the MISO control area could be imported into PJM at once, but whether the generation has an equal ability to be sold into the Duke Power control area. Because the transfer limits from MISO to PJM exceed the transfer limits from PJM into Duke, the MISO-PJM constraint is non-binding for purposes of an analysis of the Duke Power control area.⁴⁹ Santee Cooper argues that in light of the Commission's efforts to create a single marketplace, there is no reason, from an economic perspective, to assume that MISO generation is not similarly situated to generation in PJM to serve Duke. Santee Cooper argues that the Commission has previously indicated that such similarly-situated generation should be treated alike. Thus, the Midwest should be treated as a single market.⁵⁰ Dr. Morris' Midwest market is the same as Dr. Hieronymus' MISO-PJM Midwest Market. This implies that Dr. Hieronymus recognized that there was merit in treating overlapping RTO regions as a single market.⁵¹

59. Santee Cooper argues that it is appropriate to consider transfer capability data from both exporting and importing utilities

in performing an Appendix A analysis because a utility exporting into Duke cannot exceed its own transfer capability at an interface, regardless of whether Duke calculates a higher transfer capability for the same interface. Applicants' analysis of TTC is flawed because Applicants' witness uses a 2003 simultaneous import limit study, while using 2006 TTC data.⁵²

60. Santee Cooper further argues that Applicants' use of TTC, rather than ATC, is not a conservative assumption, as Applicants suggest. In the ATC sensitivity analysis of Applicants' Application, ATC results were generally similar to the TTC results. However, Applicants' Answer contained new ATC data purporting to show little or no ATC from PJM to Duke. Santee Cooper claims that Applicants did not update their ATC sensitivity using these data with a consistent methodology, so there is no factual basis for concluding that their use of TTC data is conservative. Santee Cooper provides as a counterexample the case where ATC is zero on every interface into Duke except for TVA. This case could produce greater screen violations for Cinergy, which has generation in TVA, than would be produced by TTC.⁵³ Santee Cooper also presents a sampling of two data points to support its claim that Cinergy capacity should receive greater weight because PJM reports more current ATC from Cinergy to Duke and from PJM to Duke.

*12 61. Santee Cooper argues that Applicants are mistaken in contending that Dr. Morris improperly excluded generation from his analysis. Dr. Morris' exclusion of power produced northwest of the states of Missouri and Illinois was appropriate because such generation is restricted by a binding transmission constraint into the Midwest. However, Applicants fail to mention the location or size of the constraint. Further, Santee Cooper claims that Applicants have misapprehended Dr. Morris' adjustment for eastern PJM generation. Dr. Morris assumed that all generation in PJM was available to serve the Duke Power control area, but his model assumes that generation from eastern PJM would not flow west before flowing south to Duke, but would directly flow south to Duke. Santee Cooper claims that this assumption is more consistent with the physical realities of the system.⁵⁴

62. With respect to the firm transmission path that Santee Cooper alleges the Applicants will pursue, Santee Cooper argues that economic incentive alone is reason enough to assume that the merged company will ultimately secure such a transmission path. They state that the fact that there may be limited ATC between PJM and Duke in 2006 does not support a conclusion that the merged company will never establish such a firm path.⁵⁵

63. Santee Cooper contends that it has demonstrated that there will be an adverse impact on competition in the Duke Power control area. The Commission should not discount Santee Cooper's position simply because no entity within the Duke Power control area has complained about the proposed merger.⁵⁶ Santee Cooper grants that the Appendix A screen is not necessarily the end of the Commission's competitive analysis. It states that Applicants have not offered any mitigation measures with respect to the proposed merger and have presented no substantial evidence that the screen violations identified by Santee Cooper are benign.

64. First, Santee Cooper states that the screen violations are not borderline and non-systematic. Treating the Midwest as a single first-tier market to Duke, Dr. Morris finds screen failures for Available Economic Capacity for the entire winter season, and three screen failures for Economic Capacity. Factoring in his additional adjustments, Dr. Morris finds screen failures in seven out of ten periods for Economic Capacity and four out of ten periods for Available Economic Capacity. Because the Duke Power control area is highly concentrated, Santee Cooper argues, the Commission should not overlook these screen failures.⁵⁷

65. Second, Santee Cooper disagrees with Applicants' argument that the fact of the small amount of Cinergy imports into Duke in Dr. Morris' results suggests that the merger will not, as a practical matter, present competitive problems, and that other suppliers could fill any gap left by an attempt to withhold Cinergy generation. Santee Cooper claims that these arguments are really just a variation on the Applicants' contention that the screen failures are borderline. Antitrust law and good policy dictate that the Commission evaluate the proposed merger in light of the substantial probability that the combining companies will emerge as a dominant supplier in an increasingly oligopolistic setting.

v. Applicants' Answer

*13 66. Applicants state that Santee Cooper has raised only three points that require additional discussion. First, Santee Cooper has presented another novel theory of import allocation. Santee Cooper's assertion that PJM and MISO are a single market effectively assumes away the transmission constraints between PJM and MISO. Santee Cooper justifies this approach

by arguing that the amount of generation that can be imported into PJM exceeds the amount of generation that can be exported from PJM into Duke, so from an economic perspective, MISO generation is similarly situated to generation in PJM to serve Duke. Applicants state that this novel theory of allocating imports has not been accepted by the Commission in an Appendix A analysis and that the case Santee Cooper cites in support of its theory is not relevant. Santee Cooper's theory would allow numerous transmission constraints to be ignored, dramatically increasing the size of markets used in the Commission's market power analysis, which could have far-ranging implications and lead to absurd results. Applicants claim further that Santee Cooper did not apply this standard consistently in its analysis. If it had, it would have included all of PJM and MISO in its first-tier market and likely would have had to assume larger first-tier markets at other interconnections to the Duke Power control area. Applicants state that consistent application of Santee Cooper's theory would eliminate the appearance of screen failures in its analysis.⁵⁸

67. Applicants reiterate that Santee Cooper improperly excluded large amounts of PJM and MISO generation from the consolidated market. Applicants contend that Santee Cooper misstated Applicants' argument when it asserted that Applicants believe that the generation was excluded from the analysis altogether. Applicants contend that PJM East capacity and certain MISO capacity was relegated to second-tier markets in Santee Cooper's analysis, thereby significantly reducing the impact of that generation as compared to Cinergy capacity that is included in the first-tier PJM market. Applicants claim that only through its inconsistent treatment of the first-tier market was Santee Cooper able to derive the screen failures.⁵⁹

68. Applicants contend that Santee Cooper's argument is not well founded. Applicants state that they have relied on the analysis of Santee Cooper's expert witness to demonstrate the minimal nature of the assumed Cinergy imports into the Duke Power control area. Applicants assert that, recognizing the weakness of its asserted screen failures, Santee Cooper goes on to make general assertions of future harm due to the substantial probability that the combining companies will emerge as a dominant seller in an increasingly oligopolistic setting. Applicants reply that the evidence in this case shows that they are not likely to emerge as a dominant supplier in any market. Applicants argue that Santee Cooper's argument can only be read as an assertion that, after future unspecified mergers and other market changes, Applicants might possess market power in unspecified markets.⁶⁰

*14 69. Applicants also state that while Santee Cooper has failed to demonstrate any market power problems associated with the merger, Duke has nevertheless entered into a Memorandum of Understanding (MOU) with TVA to upgrade the intertie between their respective systems in order to facilitate additional wholesale transactions and improve reliability. Applicants state that this upgrade will increase the simultaneous import limit into the Duke Power control area by 100 megawatts (MWs) to 600 MWs, depending on the season. The upgrade ensures that the proposed merger will provide a positive net benefit to wholesale and retail customers in the region.

vi. Commission Determination

70. Applicants have shown that the combination of their generation capacity will not harm competition in any relevant market. We address protestors' specific arguments below.

71. In response to Public Citizen's argument that it is not consistent with the public interest that one consulting firm conducts every major analysis, the Commission notes that it does not have the authority to determine the individual or the consulting firm that applicants use to perform their merger analysis. All expert witnesses are paid by one party or another, and we are alert to the possibility of bias in their analyses. However, we do not find anything inherently wrong with a particular firm or individual performing analyses in a number of cases. Therefore, we reject Public Citizen's request to set the matter of any alleged bias on the part of Applicants' economic witness for hearing.

72. With respect to Public Citizen's concern regarding the inadequacy of the HHI, we note that we have already ruled on this issue in Order No. 642. There, we recognized that the HHI statistic is not a perfect measure of a merger's competitive effect, but that it is useful as a conservative screen to identify transactions that clearly do not undermine competition.⁶¹ Accordingly, we find that Public Citizen's argument constitutes a collateral attack on the Commission's regulations and is outside the scope of the current proceeding.

73. We will deny Public Citizen's request that a new market power analysis be performed that includes all of Applicants' power marketing activities. The Commission's Appendix A analysis focused on capacity *controlled* by all potential sellers in

the relevant market. Without control of capacity, whether through ownership of physical assets or through power purchase agreements, sellers cannot harm competition in wholesale energy markets. If Applicants (or any other potential suppliers) gain control of generation capacity through power marketing activities, the Appendix A analysis does consider power marketing activity, but the mere presence of a large power marketing operation, *per se*, does not, in itself, confer any additional market power to on the merged firm, or on any other seller in the relevant market.

*15 74. AMP-Ohio's concern regarding opportunities for strategic dispatch does not withstand careful scrutiny. AMP-Ohio argues that the combination of assets on either side of a major entry point to the proposed MISO-PJM joint energy market will give Duke opportunities to affect regional prices.⁶² First, we note the dissimilarity between this case and *Exelon/PSEG*. *Exelon/PSEG* involved a claim of opportunity for strategic bidding between entities within the same market. This claim invokes the opportunity for strategic bidding, or withholding on one side of a transmission constraint to affect prices, and thus profitability of generation, on another side of the same constraint.

75. If the line(s) between the two control areas are uncongested, this strategy would not be successful, unless neither control area had access to imports at the common market price in sufficient quantity to replace the withheld generation. This is possible only if either: (1) all other transmission lines into the two areas are constrained; or (2) the amount withheld is so great as to congest the adjoining lines. The first scenario is exceedingly improbable, unless the line connecting the two areas dwarfs all other adjoining lines. The second implies that the firm would have to withhold a great deal of generation, and this strategy is easily detected and would not be profitable.

76. If the line between the two areas is congested, then the price of energy on the uncongested side of the line would be less than that on the congested side of the line. In this case, withholding on the uncongested side would not affect the price of energy on the congested side, unless the total amount of energy withheld were greater than the amount of capacity on the uncongested side available at a price at or below the price on the congested side. Otherwise, production on the uncongested side would just increase to the point of making up for the lost production; prices on the uncongested side would rise, but price on the congested side would remain unchanged.⁶³ In this case, however, withholding would not be profitable because of the large amount that would have to be withdrawn from the market in order to effectuate the desired price change.

77. If a company on the constrained side were to withhold, this would likely raise price on that same side. However, price on the uncongested side would not rise unless the following conditions were present: (1) the marginal generator is operating at such a high capacity that it could not ramp up to take up the slack; (2) within-control area competition at the margin is slack; and (3) the area is not able to call on imports from other regions to make up the difference. The latter is a high-demand scenario, where the system is operating near capacity, and transmission constraints bind. In this scenario market monitors are exceedingly vigilant against withholding. Thus, even if this strategy were successful, it would likely be discovered and addressed. In summary, the Commission finds that the withholding strategy posited by AMP-Ohio is exceedingly problematic. The Commission does not view this strategy to pose a significant threat to competition.⁶⁴

*16 78. We reject APPA/NRECA's and the North Carolina Parties argument that the Commission should analyze the instant merger not only on its own specific terms but as a harbinger of change. Under section 203 of the FPA, we must approve a transaction if it is consistent with the public interest; we cannot deny or condition a proposed merger based on speculation about general trends that may or may not occur in the future. Moreover, under the Merger Policy Statement, we examine the effect of a merger or disposition of jurisdictional facilities on competition in the relevant geographic and product markets, a well-established framework for analyzing market competition. The geographic markets are those that would be affected by the proposed merger by eliminating a competitor or a potential competitor in the market. The product markets are capacity, ancillary services, and energy, across a range of season and load conditions. APPA/NRECA refer to the "broader" markets that could be affected by the proposed merger, thus increasing the economic and political market power of the remaining firms, but they do not define those markets. We are aware that, as markets evolve, product market and geographic market definitions can change. For example, the existence of organized markets for ancillary services has made it possible to analyze ancillary services, such as regulation services, as a distinct relevant product market. As another example, as transmission systems are expanded, or rate pancaking is eliminated, the relevant geographic markets can expand. Our standard of review is flexible enough to consider any changes in market structure that ultimately result from the EPAct 2005 and the repeal of PUHCA 1935, but we will not speculate on what general trends might emerge; rather, we will evaluate the effect of the merger on competition based on the record in this case.

79. We reject Santee Cooper's potential competition argument. The Commission agrees with Santee Cooper that the Duke market is concentrated. However, we disagree with the proposition that the acquiring firm's pre-merger presence on the fringe of the target market could possibly have tempered oligopolistic behavior on the part of existing participants in the market, under the circumstances. Santee Cooper has not shown that the Duke Power control area is an oligopolistic market. Moreover, given Cinergy's lack of physical proximity to Duke and the lack of historical sales in the market, Santee Cooper has not presented any evidence to demonstrate that Cinergy was perceived as a potential competitor in the Duke Power control area. The Commission further rejects Santee Cooper's claim that the Commission's principal concern when evaluating the proposed merger must be the substantial probability that post-merger Applicants will emerge as an overwhelmingly dominant supplier in an increasingly oligopolistic setting as being wholly subjective. Because the Commission cannot measure the "probability" of which Santee Cooper speaks, we will not speculate on what general trends might emerge. Rather, we will evaluate the effect of the merger on competition based on the record in this case.

*17 80. Santee Cooper's argument that Applicants ought to have treated the Midwest as a single, first-tier market in their analysis does not comport with the Commission's Merger Filing Requirements.⁶⁵ While the Commission has taken steps to ensure that MISO and PJM act as a single market, none of these steps have eliminated transmission constraints between the two control areas. Santee Cooper notes the high correlation between real-time pricing in MISO and PJM; however, this argument applies to whether MISO and PJM ought to be considered as a common *destination market*, not to the ability of suppliers to reach a destination market. Further, the Commission agrees that in the absence of identified transmission constraints, Dr. Morris' decision to dispense with portions of the MISO and PJM markets in his combined MISO-PJM market is arbitrary; we also agree with Applicants' argument that once the Commission accepts Applicants' market definition, Santee Cooper's secondary arguments are inconsequential. Moreover, the screen failures shown in Dr. Morris's analysis are the result of less than 100 MWs of Cinergy's generation assets reaching the Duke destination market, not the elimination of a competitor.

81. Finally, Santee Cooper cites Duke's MOU with TVA to upgrade the intertie between their respective systems as evidence that the merger gives Duke and Cinergy an economic incentive to use transfer capability on a firm contract path from Cinergy to Duke. Santee Cooper's witness finds that the increased transfer capability causes an additional screen failure in the Duke market. We find that the merger does not harm competition in the Duke market for the reasons stated above, namely, that: (1) the merger does not eliminate a competitor in the Duke market; and (2) the screen failures shown in Dr. Morris's analysis are the result of a small amount of Cinergy's generation capacity reaching the Duke destination market, which does not alter the competitive dynamics in the market.

82. Santee Cooper notes that the MOU has not been filed, and argues that the Commission should not base its merger approval, even in part, on a document it has not even seen. We agree with Santee Cooper that we could not rely on an MOU that has not been filed. However, we do not rely on the MOU in finding that the merger will not adversely affect competition in the relevant markets. While we encourage transmission expansion, we will only condition merger approval when there would otherwise be harm to competition, and Applicants have shown that the merger will not harm competition in the relevant markets.

83. Therefore we conclude that the horizontal aspects of the merger will not harm competition in any relevant market. There is very little overlap between Duke's and Cinergy's generating capacity. The MISO market, where Cinergy's capacity is located, is not concentrated, and the combination of Cinergy's generation and Duke's generation that could reach the MISO passes the Competitive Analysis Screen for all season/load levels. The Duke market is highly concentrated, with Duke being the dominant firm in that market, but the proposed merger does not eliminate a competitor in that market. Cinergy does not have any significant presence in the Duke market, so the combination of the two cannot reduce competition. Even if we accepted protestors' revisions to Applicants' analysis, which would show screen failures in the Duke market by allowing more of Cinergy's generation to reach the Duke destination market, the fundamental competitive conditions in the market would not be changed by the proposed merger.⁶⁶ We addressed the issue of screen failures caused by factors other than the elimination of a competitor in *NSP*.⁶⁷

B. Vertical Market Power Issues

i. Applicants' Analysis

*18 84. Applicants state that the proposed merger raises no material vertical market power issues. Applicants' witness, Dr. Hieronymus, states that Applicants cannot use either transmission ownership fuel supplier or fuels delivery systems to hinder competing generation.

85. First, Dr. Hieronymus states that the proposed merger does not increase the Applicants' ability or incentive to use control over their transmission facilities to harm competition in wholesale electricity markets, which is the Commission's concern in such vertical combinations. Dr. Hieronymus states that the vast majority of Duke's generation in MISO and PJM is not in the footprint of Cinergy's transmission system. He states that Cinergy's generation is in MISO where Duke only owns one generation facility. He explains that the Cinergy electric transmission systems are controlled by MISO and that Duke Power's transmission system is subject to an OATT. He adds that Cinergy does not control any generation served by Duke Power's transmission. Thus, Dr. Hieronymus concludes that no transmission-related vertical market power issues are raised by the proposed merger.

86. Applicants also address the effect of combining their natural gas distribution and electric generation assets. Dr. Hieronymus notes that in order for there to be a vertical market power issue, both the upstream and downstream markets need to be highly concentrated.⁶⁸ He states that, as demonstrated through his vertical market power analysis, both the upstream and downstream markets are not concentrated.⁶⁹

87. Dr. Hieronymus explains that the proposed merger raises no competitive concerns related to combining Duke's natural gas pipeline assets and Cinergy's generation in MISO because the relevant gas transportation markets are not highly concentrated.⁷⁰ He states that the only interstate natural gas pipeline company owned by Duke that runs through MISO is Texas Eastern Transmission, L.P. (Texas Eastern). Dr. Hieronymus adds that there are a significant number of pipelines competing with Texas Eastern for deliveries into MISO. The delivery capacity of Texas Eastern accounts for less than 10 percent of delivery capacity into relevant markets.

88. With respect to the analysis of the downstream market, Dr. Hieronymus states that the Commission's regulations require attributing gas-fired generation to the entity that transports fuel.⁷¹ He presents two examples related to the proposed merger: Duke as an owner of a pipeline serving MISO and Cinergy as a local distribution company. He argues that since the relevant electricity market is unconcentrated, the downstream market would be concentrated only if gas-fired generation were a major part of the generation mix and the newly-affiliated pipeline were the dominant gas transportation supplier. He states that neither is the case. Nonetheless, Dr. Hieronymus does conduct the analysis required under Part 33.4, where he assigns control of the gas-fired generating units to the owner(s) of the pipeline serving those units. His analysis shows that the markets remain unconcentrated, with post-merger concentration levels ranging from 448 HHI to 916 HHI - well below the Commission's 1,800 HHI threshold. Thus, Dr. Hieronymus concludes that the proposed merger passes the vertical market power screen.

*19 89. Dr. Hieronymus also concludes that there are no vertical market power issues related to Cinergy's ownership of local distribution companies and KO Gas Transmission, an interstate pipeline system delivering to the citygates of its local distribution companies, because the KO Gas Transmission pipeline does not serve any gas-fired generating units and Cinergy's local distribution company operations do not serve any competing gas-fired generating units.⁷²

90. Dr. Hieronymus states that he found no other barriers to entry that raise concerns. He states that Applicants do not have dominant control over generating sites, and there has been substantial entry into relevant markets.

91. Applicants state that the transfer of the DENA generation assets to CG&E will not raise "safety net" issues that have been raised in recent cases involving transfers from merchant generation companies to affiliated franchised electric utilities. First, they argue that the transfer of the DENA generation assets to CG&E was negotiated as part of the arm's length negotiations between the Applicants - who were unaffiliated at the time - that led to this proposed merger. Second, they assert that CG&E cannot provide a "safety net" for DENA's generation assets because under Ohio's restructuring statute, CG&E does not charge cost-based generation rates, and no customer, retail or otherwise, can be required to pay costs attributed to the asset transfer.

ii. Protests

92. AMP-Ohio questions Applicants' representation that the combination of Cinergy's generation fleet with Duke's pipeline does not raise vertical market power issues. It states that Dr. Hieronymus' vertical market analysis is based on static conditions that are not realistic in today's dynamic competitive market. The merged entity will own and control extensive pipeline capacity in a region in which it will also compete for sales of generation. Thus, AMP-Ohio argues that the proposed merger could provide opportunities or incentives for the combined company to engage in anticompetitive behavior.⁷³

93. AMP-Ohio recommends that the Commission require joint ownership of Cinergy's transmission system by load serving entities. It contends that increasing diversity of ownership in a regional transmission system provides several procompetitive benefits, such as reducing incentives of vertically integrated utilities to deny access to the transmission system, providing joint owners a direct role in transmission planning, and providing new funding sources for network expansion.⁷⁴ This arrangement will ensure that LSEs have transmission access if MISO is disbanded in the future.⁷⁵

94. Public Citizen argues that the merger will result in Duke controlling too much natural gas pipeline capacity. It states that combining Duke's extensive natural gas system with Cinergy's KO Gas Transmission pipeline system raises market concentration concerns that can be alleviated through divestiture of Texas Eastern.⁷⁶

iii. Applicants' Answer

*20 95. Applicants state that AMP-Ohio's arguments about their ability to exercise vertical market power ignores Dr. Hieronymus' vertical market power analysis.⁷⁷ Applicants state that there is no evidence to suggest that MISO will cease operations; therefore, there is no reason to grant AMP-Ohio's request to require CG&E to transfer ownership of its transmission facilities to LSEs in Ohio.⁷⁸ They argue that AMP-Ohio has not explained: (1) how the termination of MISO would impact the competitive analysis, and (2) how joint ownership would better enable Cinergy to take competitive advantage of a dissolution of MISO. Thus, Applicants contend that there are no grounds for granting AMP-Ohio's request.⁷⁹

96. Applicants disagree with Public Citizen's assertion that the combination of Duke's pipeline system with Cinergy's KO Gas Transmission pipeline system presents competitive concerns for Midwest consumers. Applicants note that Public Citizen does not specify what those concerns are and does not challenge the validity of the vertical market power study performed by Dr. Hieronymus. Applicants argue that because the KO Gas Transmission pipeline system does not serve any unaffiliated electric generation facilities, either directly or indirectly, the combination of the two pipeline systems cannot increase the Applicants' ability to exercise market power.⁸⁰

iv. Commission Determination

97. We find that the proposed merger will not create or enhance vertical market power either through the combination of electric generation and transmission assets or the combination of electric generation and fuel sources. We also find that CG&E's acquisition of the DENA Midwest Assets will not harm competition through vertical foreclosure. We discuss the specific issues below.

98. Applicants have shown that the combination of generation and natural gas distribution facilities will not harm competition. In Order No. 642, we stated that in order for a merger to create or enhance vertical market power, both the upstream and downstream markets must be highly concentrated.⁸¹ Applicants' witness has demonstrated that neither the upstream markets nor the downstream markets are highly concentrated, nor will they be after the merger.⁸² Thus, there would not be the possibility of market foreclosure or raising rivals' costs in order to harm competition.

99. Applicants have also shown that the combination of their generation and transmission facilities will not harm competition. Applicants' transmission systems are generally remote from each other's generation, so there is no incentive or ability to exercise vertical market power. Cinergy has turned over operational control of its transmission facilities to the MISO, so it cannot use its transmission assets to harm competition in downstream electricity markets. In addition, because Duke Power's transmission system is far removed from Cinergy's generation assets, which are in MISO, it would not be able to use control of its transmission assets to harm competition in the relevant downstream electricity markets.

*21 100. We agree with Applicants that requiring CG&E to transfer ownership of its transmission system to LSEs in Ohio is unnecessary. AMP-Ohio has presented no evidence indicating that MISO may cease operations in the future. Moreover, in

reviewing an application under section 203 of the FPA, the Commission looks for changes that could enhance the ability or incentive of a company to engage in anticompetitive behavior. The likelihood of continued operation of MISO is not relevant to that determination.

101. We disagree with Public Citizen's assertion that the merger will result in Duke controlling too much natural gas pipeline capacity. Applicants analyzed the effect of combining Duke's natural gas transportation interests with Cinergy's electric generation assets and demonstrated that the merger does not present vertical market power concerns. Using the Commission's attribution method, which assumes that the owner of the pipeline capacity serving a gas-fired generator controls the electric generation capacity, Applicants have shown that the relevant downstream electricity markets are not highly concentrated, as required by Order No. 642. Public Citizen has not provided a basis for the Commission to determine otherwise. Therefore, we find that divestiture of Texas Eastern is not warranted.

C. Safety Net Issue

i. Protests

102. Ohio Consumers' Counsel, AMP-Ohio, and Public Citizen argue that there is a safety net issue relating to the transfer of the DENA merchant plants to CG&E. It asserts that the sale will allow Applicants to combine unprofitable merchant plants with the assets of a regulated electric utility and to charge Ohio customers for capital and operating costs associated with those plants.⁸³ It further contends that the purchase of the DENA plants by CG&E shows a preference for the output of high cost plants that are currently owned by DENA and that this violates the Public Utilities Commission of Ohio's (PUC-Ohio) corporate separation plan.⁸⁴

103. Ohio Consumers' Counsel states that the cost of the DENA plants exceeds current market prices for similar generation facilities. It argues that the sale was overvalued because the proposed merger was not made at arm's length, as claimed by Applicants⁸⁵ and offers examples of sales of other generating facilities in the Midwest market that were sold at a lower dollar per megawatt basis than the DENA plants.

104. Ohio Consumers' Counsel disputes Applicants' claim that CG&E does not charge cost-based generation rates.⁸⁶ It argues that CG&E currently operates under a rate stabilization plan approved by the PUC-Ohio that is based on CG&E's generation costs and is effective through 2008. Under the rate stabilization plan, CG&E charges customers various non-bypassable fees related to generation, fuel, and purchased power. The plan also provides for an annual adjustment fee related to other generation charges. Thus, Ohio Consumers' Counsel contends that CG&E charges regulated, cost-based generation rates, and that consumers can be harmed by the sale of the DENA plants because the costs related to the sale could be passed through to them. In a separate PUC-Ohio docket, CG&E applied for approval of: certain parameters within which CG&E can purchase or build generation facilities; to recover certain costs and a reasonable rate of return on the capital investment in such generating facilities; and to recover such costs and return through its system reliability tracker through 2008 and through a non-bypassable market-based standard service offer charge after 2008. It concludes that CG&E plans to charge Ohio's retail customers for the costs of newly acquired generating plants by means of a system reliability tracker charge through 2008 and a non-bypassable distribution charge that would extend beyond 2008.⁸⁷

*22 105. AMP-Ohio also challenges Dr. Hieronymous' statement that there is no safety net because CG&E is not subject to rate-base regulation. It states that Ohio's experience with retail access has been mixed, leading some observers to question how long retail choice will continue in Ohio. The possibility that the DENA merchant plants could be part of the rate base in the future gives rise to the safety net issue.⁸⁸ It concludes that, because the perception of a safety net discourages entry by other potential suppliers of generation sources, wholesale and retail competition would be harmed.⁸⁹

106. Similarly, Public Citizen states that this transfer of "unregulated" generation violates the Commission's policy on transfers of assets between affiliates.⁹⁰ This asset transfer will take place only after DENA and CG&E become affiliates. It states that the Duke-Cinergy merger agreement is written so as to assure that this asset transfer does not occur unless the merger is consummated. In addition, it argues that CG&E has a virtual monopoly over the residential customers in its service territory because no alternative electricity supplier offers service.⁹¹ Public Citizen is concerned that the "unregulated" generation will be included in CG&E's revenue requirement, thus leading to rate increases for consumers.

ii. APPLICANTS' Answer

107. Applicants state that the protestors have not raised any legitimate issues that should prevent the transfer of the DENA assets to CG&E. They state that none of the protestors allege that the transfer of the DENA assets will affect competition or prevent unaffiliated generation companies to compete with the Applicants.⁹²

108. Applicants assert that Ohio Consumers' Counsel is wrong about CG&E's ability to pass through the costs of the DENA assets in its retail rates and that it misstates the terms of the Ohio Restructuring Act and the current settlement and PUC-Ohio order related to CG&E's default service rates. They add that many of Ohio Consumers' Counsel's arguments relate to implementation of the Ohio statute, which is not relevant to this proceeding.⁹³

109. Applicants state that CG&E operates as a provider of last resort and charges market-based rates under a Rate Stabilization Plan that was approved by the PUC-Ohio in 2004 and is effective through 2008. The plan allows CG&E to charge customers various fees that include a rate stabilization charge for provider of last resort service and an annual adjustment charge to maintain capacity margins and to recover costs associated with homeland security, taxes, environmental compliance, and emission allowances. Applicants note that CG&E must apply to the PUC-Ohio each year for all increases to the rate stabilization charge and annual adjustment charge for a determination of whether the increases are reasonable.

110. Applicants state that CG&E is limited to providing a default service at market-based rates for those customers who have not switched service providers. CG&E has no assurance of the recovery of any costs associated with the DENA assets, even if it could include those costs in its default service rates, because its default customers can switch to an alternative supplier. Applicants further maintain that CG&E cannot recover the costs of the DENA assets in its default service rates because those rates are limited to the recovery of certain costs associated with its existing generation.⁹⁴

*23 111. Applicants disagree with Ohio Consumers' Counsel that Cinergy is overpaying for the DENA assets. It performed simplistic calculations to determine the value of the plants using the cost per megawatt of capacity purchased in several recent acquisitions. Such calculations do not take into consideration other factors that could influence the price, such as the type of capacity being purchased. Applicants state that the DENA assets are combined cycle units that are expected to cost more than the simple cycle units used as examples by Ohio Consumers' Counsel. Regardless of the price paid for the DENA assets, under existing Ohio law and CG&E's default rate settlement, CG&E cannot recover the costs of the assets in rates.⁹⁵

112. Finally, Applicants disagree with Ohio Consumers' Counsel's argument that the transfer of the DENA assets to CG&E violates the corporate separation requirements of Ohio law. However, they state that they will not address that issue here because that issue is under state, not Commission, jurisdiction.⁹⁶

iii. Commission Determination

113. In *Ameren*,⁹⁷ the Commission established guidelines, which are based on its decision in *Boston Edison Company Re: Edgar Electric Co.*,⁹⁸ for reviewing under section 203 mergers that involve the acquisition of an affiliate's assets and their effect on competition.⁹⁹ Acquisitions involving affiliates have an inherent potential for discriminatory treatment in favor of the affiliate. Affiliate preference when acquiring assets can have serious adverse effects on competition and may therefore not be consistent with the public interest.

114. Applicants state that they intend to transfer the DENA Midwest Assets to CG&E as part of the proposed merger in order to achieve operating efficiencies and to diversify fuel risk. They state that the opportunity to consolidate these assets was an important factor in their decision to enter into the proposed merger.¹⁰⁰ However, Applicants have not provided evidence that the transfer agreement was in fact negotiated before the merger announcement. Indeed, given the contemporaneous nature of the mergers, it is reasonable to assume that the initial negotiations regarding the merger took place simultaneously with negotiations regarding the assets. Therefore, we find that the self-interest of the merging partners converged sufficiently, even before the consummation of the merger, to compromise the market discipline inherent in arm's-length bargaining.¹⁰¹ Moreover, as argued by Public Citizen, when the asset transfer does occur, the two corporations will in fact be one merged entity, so the exchange will be an affiliate transaction. Therefore, we will treat the two entities as affiliates, and analyze the transfer's effect on competition accordingly.

115. In *Ameren*, we were concerned that affiliate preferences, or the possibility thereof, in asset acquisitions may harm competition. However, as we recognized in *Ameren/Illinois Power*, in order for a profit-maximizing firm to have an incentive to pay an inflated price for an asset (in that case, a power purchase agreement), it must be able to pass on those inflated costs to captive, cost-based ratepayers:

*24 Finally, for 2007 and beyond, Illinois Power's retail load obligations will be served through a competitive bidding process that will ensure that competitors are not foreclosed. Moreover, we note that Illinois is under a retail rate freeze through 2006. The PPAs are for 2005 and 2006, so there will be no time when they are in effect and Illinois is not under a retail rate freeze. Therefore, Illinois Power would be unable to pass any inflated power purchase costs onto customers. This eliminates Applicants' incentive to engage in regulatory evasion through the PPAs. The Commission finds that Applicants have shown that the PPAs do not serve as a vehicle for vertical foreclosure in this case.¹⁰²

Here, as in *Ameren/Illinois Power*, CG&E would not be able to pass on inflated costs to captive ratepayers because the Ohio restructuring limits CG&E to the recovery of certain costs associated with its *existing* generation, not newly-acquired generation. Therefore, we reject protestors' arguments that the DENA transfer could harm competition by vertical foreclosure.

116. We also clarify that the "safety net" concern discussed in *Ameren* is restricted to vertical foreclosure through regulatory evasion, which is relevant only if a utility can pass inflated costs onto captive cost-based customers. We also note that in such circumstances, there are a number of ways to show that no such affiliate preference occurred, including review of competitive solicitation processes by the relevant state commissions.

2. Effect on Rates

A. Applicants' Analysis

117. Applicants contend that the proposed merger will have no adverse effect on rates charged to wholesale power and transmission customers. They commit to hold these customers harmless from any wholesale or transmission rate increases resulting from costs related to the merger for a period of five years, to the extent that such costs exceed merger-related savings. In order to meet this commitment, Applicants request authorization to defer merger-related savings to the extent that they are not otherwise deferred under generally accepted accounting principles.

B. Protests

118. Dayton states that the merger may affect CG&E's operation of units that Dayton jointly owns with CG&E (Jointly-Owned Units). It requests that the Commission establish an evidentiary hearing, settlement judge procedures, or a technical conference to assess the effect of the merged entity's operation of the Jointly-Owned Units on Dayton as well as on competition, rates, and regulation. It also asks that we condition approval of the merger to ensure that Dayton and its ratepayers will be held harmless from any adverse impacts, such as increased costs or additional risks and liabilities.¹⁰³

119. Public Citizen states that the proposed merger will increase rates because the costs of the merger will be passed on to consumers. It states that Applicants have requested the Ohio Public Utilities Commission to authorize collection of costs, net of savings, associated with the merger, which Public Citizen claims violates the FPA.¹⁰⁴ It notes that Applicants acknowledge that there are no guarantees of merger-related savings.

C. Applicants' Response

*25 120. Applicants state that Dayton and Cinergy have negotiated agreements regarding the operation of the Jointly-Owned Units, and argue that Dayton can protect itself by enforcing its rights under those agreements.

D. Commission Determination

121. In the Merger Policy Statement, we explained the need for ratepayer protection. The Merger Policy statement also describes various commitments that may be acceptable means of protecting ratepayers in particular cases, such as the hold

harmless commitment offered by the Applicants. Thus, we find that Applicants have shown that the proposed merger will not adversely affect wholesale or transmission rates, and we rely on their hold harmless commitment in making this finding.

122. As discussed above, Ohio Consumers' Counsel, AMP-Ohio, and Public Citizen raise the question of ratepayer protection as related to the "safety net" issue. They claim that CG&E operates under regulated, cost-based rates, which could result in the costs of the DENA plants being passed through to ratepayers. However, we find that the hold harmless commitment will shield ratepayers from adverse rate impacts. Applicants also state that no ratepayer will pay for the costs of the DENA plants because, under the PUC-Ohio order regarding CG&E's market-based default rates, only costs associated with existing generation - not newly-acquired generation - can be recovered.¹⁰⁵ Given these protections, we agree with Applicants that issues related to CG&E's cost recovery and rate structure are not relevant to our decision here.

123. We will deny Dayton's request for an evidentiary hearing on the effect of the merger on the operation of the Jointly-Owned Units and will not impose conditions. Applicants' hold-harmless commitment, along with the agreements regarding the operation of the Jointly-Owned Units, provide adequate ratepayer protection. Dayton has not shown that the proposed merger will not alter Dayton's rights or Cinergy's responsibilities under their agreements.

3. Effect on Regulation

A. Applicants' Analysis

124. Applicants state that the proposed merger will not adversely affect federal regulation. They state that the proposed merger will create a new registered holding company, subject to the regulation by the Securities and Exchange Commission (SEC) under PUHCA 1935. Applicants commit that, for wholesale ratemaking purposes, they will follow the Commission's policy regarding the pricing of affiliate transactions for non-power goods and services. Applicants state that this commitment ensures that Duke, Cinergy, and their affiliates will remain subject to the Commission's regulation regarding wholesale ratemaking effects of affiliate non-power transactions and eliminates any potential concern of the Commission regarding wholesale ratemaking impacts of affiliate non-power transactions and eliminates any potential concern of the Commission regarding the preemptive effect of SEC jurisdiction under the holding in *Ohio Power Co. v. FERC*.¹⁰⁶

*26 125. Applicants state the proposed merger will not adversely affect state regulation. They are filing applications for approval of the proposed merger with four of the five affected state commissions and argue that those state commissions will have the ability to protect their own jurisdiction.

126. Applicants state that, while the Indiana Commission does not have jurisdiction over the merger, it will have the opportunity to consider PSI's request for approval of various affiliate relationships related to the proposed merger and for accounting referral for certain merger-related costs. They state that DENA's proposed transfer of its 75 percent interest in the Vermillion Energy Facility (Vermillion) to CG&E may require approval and/or an order disclaiming jurisdiction over the transaction from the Indiana Commission. Because Vermillion is a merchant generating plant that does not provide retail service within Indiana, the Indiana Commission has declined to exercise its jurisdiction over Duke Vermillion with respect to the construction, ownership, and operation of the facility. Finally, Applicants argue that because the proposed merger will not change PSI, its business, its assets, or its regulatory status, it will not adversely affect Indiana Commission's ability to regulate PSI.

B. Protests

127. The Indiana Commission states that it lacks full authority to act with respect to the proposed merger, and therefore may not be fully able to fulfill its regulatory duties without the assistance of the Commission. It states that commitments made to the Indiana Commission by CG&E and PSI Energy at the time of the merger forming Cinergy may not be operative. A key concern addressed in the settlements involving that merger was the preservation of the Indiana Commission's ability to maintain proper regulatory oversight regarding the components of the charges to be passed through to Indiana ratepayers, who are under a cost-of-service regulatory system. The Indiana Commission states that approval of the proposed merger should be conditioned on state regulators such as the Indiana Commission retaining the full authority traditionally exercised to assess and make orders with respect to mergers between PSI and its affiliates insofar as those mergers affect retail rates. It requests that the Commission send this matter to settlement discussions. The Indiana Commission also argues that the merger

will create a multi-state holding company covering some states where rates are set by competitive forces and other states where they are set by cost-based regulation, which,, combined with the repeal of PUHCA 1935, may result in unintended consequences.

128. Santee Cooper, AMP-Ohio, Public Citizen, and Dayton argue that Applicants should explain the steps they will take to ensure that improper cross-subsidization or cross-collateralization will not occur as a result of the merger. Santee Cooper argues that, although the merger application was filed before the enactment of EPAct, August 8, 2005, it was not complete until August 18, 2005, when Applicants supplemented their application. It concludes that the EPAct 2005 standards should apply. AMP-Ohio raises the possibility that the merged firm could, for example, build a generating facility in North Carolina, then use that capacity to serve load in Ohio, while receiving cost recovery through North Carolina customers' cost-based rates.

C. Applicants' Response

*27 129. In response to the Indiana Commission's concerns, Applicants reiterate that while the Indiana Commission will not approve the overall merger, it has the authority to address the issue it raises in its protest - affiliate agreements related to the proposed merger. Applicants further argue that the repeal of PUHCA 1935 and the enactment of PUHCA 2005 are issues that the Commission is considering in its rulemaking on that subject.¹⁰⁷ Any concerns that a state commission has in this regard should be raised in that proceeding. Applicants also note that PUHCA 2005 states that nothing therein "precludes the Commission or a State commission from exercising its jurisdiction under otherwise applicable law to protect utility customers."¹⁰⁸

130. In response to protestors' arguments that Applicants should present an analysis of whether the merger will create opportunities for cross-subsidization between regulated and unregulated affiliates within the holding company, Applicants argue that the merger should be reviewed under the Commission's existing standard, rather than the standard that will be in effect after February 8, 2006, when EPAct 2005 becomes effective.¹⁰⁹

D. Commission Determination

131. Applicants have shown that the proposed merger will not adversely affect federal regulation. We note that the transfer is expected to occur after February 8, 2006 - the date on which PUHCA 2005 will replace PUHCA 1935. However, Applicants filed their application for the proposed merger before the date on which PUHCA 2005 was enacted, August 8, 2005, and thus the current section 203 standards apply to the proposed merger.¹¹⁰ We find that the transfer will not adversely affect federal regulation, because Applicants have committed that, for wholesale ratemaking, they will follow the Commission's policy regarding the pricing of affiliate transactions for non-power goods and services. We reject protestors' arguments that Applicants should present a specific analysis of whether the proposed merger will create opportunities for cross-subsidization. Furthermore, we have found no evidence that the proposed merger will create opportunities for cross-subsidization, and no protestor has raised a credible scenario whereby the merger increases the likelihood of cross-subsidization. In particular, our discussion of the safety net issue above focuses on the merged firm's ability and incentive to engage in cross-subsidization, and concludes that the proposed merger will not create such opportunities because of the regulatory safeguards in place.

132. We deny the Indiana Commission's requests that we place the proceeding on a settlement track and condition our approval of the merger on state regulators retaining their authority regarding mergers that affect rates paid by retail ratepayers. The Indiana Commission raises the concerns that the merger will create a multi-state holding company covering some states where rates are set by competitive forces and other states where they are set by cost-based regulation. As noted by Applicants, PUHCA 2005 is not intended to prevent any state commission from exercising its jurisdiction under otherwise applicable law to protect utility customers. Moreover, Indiana Commission retains jurisdiction over the affiliate transactions with which it is concerned.

C. Other Issues

1. Protests

*28 133. Public Citizen states that representatives of the Applicants held multiple private meetings with some or all of the Commissioners before the companies' July 12 filing at the Commission and after the companies filed details of the merger with the Securities and Exchange Commission. Public Citizen requests that all participants in any and all of these meetings with the Commissioners—including the Commissioners themselves—testify under oath what was discussed at the meetings, and that this testimony shall be provided as part of the public record of this proceeding.

134. Public Citizen states that it is making this request because Commissioners are required by the Administrative Procedure Act (APA),¹¹¹ to record meetings if they have knowledge that the matter will be “noticed for hearing.” According to Public Citizen, the Commission should have known that the Duke-Cinergy merger would be “noticed for hearing” because on May 27, 2005, the companies filed a “Stock Purchase Agreement” with the SEC, which provided the public and the Commission notice that the merger was going forward and would have to be filed for approval at the Commission.

135. Public Citizen further contends that Commission rules prohibiting off-the-record communications with “decisional” employees during any “contested on-the-record proceeding,” as applied in this case, conflicts with federal law. According to Public Citizen, the Administrative Procedure Act limits the ability of federal agencies to conduct “off-the-record” private meetings: “the prohibitions of this subsection shall apply beginning at such time as the agency may designate, but in no case shall they begin to apply later than the time at which a proceeding is noticed for hearing unless the person responsible for the communication has knowledge that it will be noticed, in which case the prohibitions shall apply beginning at the time of his acquisition of such knowledge.”¹¹²

2. Commission Determination

136. We reject Public Citizen’s argument that the Commissioners’ pre-filing meetings were in violation of either the Commission’s regulations or the APA. First, the regulations prohibit off-the-record communications in any “contested on-the-record proceedings.”¹¹³ The regulations define a “contested on-the-record proceeding” as “any proceeding before the Commission to which there is a right to intervene and in which an intervenor disputes any material issue...”¹¹⁴ The regulations prohibit such off-the-record communications in a contested on-the-record proceeding “from the time of filing of an intervention disputing any material fact that is the subject of a proceeding.”¹¹⁵

137. At the time that employees of the Applicants met with the Commissioners, the Commission’s prohibition against off-the-record communications did not apply because there was no proceeding whatsoever, much less a contested on-the-record proceeding, nor were there any parties. As the prohibition against off-the-record communications did not apply at this point, we find that the Commissioners acted according to the rules set forth in the Commission’s regulations.

*29 138. Second, we reject Public Citizen’s argument that any pre-filing meetings between the Commissioners and Applicants violated the APA because, when the pre-filing meetings occurred, there was no “proceeding”, so the pre-filing meeting was not an *ex parte* communication. The APA defines an “*ex parte* communication” as “an oral or written communication not on the public record with respect to which reasonable prior notice to all *parties* is not given.”¹¹⁶ A “party” is “a person or agency named or admitted as a party, or properly seeking and entitled as of right to be admitted as a party, in an agency *proceeding*.”¹¹⁷ Prior to filing, as there was no Commission proceeding, the APA’s prohibition on *ex parte* communication could not apply. Public Citizen’s protest would effectively read out of the statute the requirement that there be an agency proceeding to which parties are named, admitted, or are entitled as of right to seek admission, and we must therefore reject it as inconsistent with the APA’s definition of *ex parte* communication. Furthermore, we note that Public Citizen makes no effort to explain when, in its view of the APA, a “proceeding” begins. Under Public Citizen’s view, there is no limit to how early a “proceeding begins.”

139. In Order No. 607, we similarly concluded that pre-filing meetings are not *ex parte* communications, as defined by the APA. In the Notice of Proposed Rulemaking underlying that order, the Commission proposed to explicitly provide an exemption for pre-filing meetings.¹¹⁸ However, we determined in Order No. 607 that no pre-filing exemption was necessary and thus that pre-filing communications were not covered by the APA prohibition on *ex parte* communications “because they take place prior to the filing of an application, and therefore prior to any ‘proceeding’ at the Commission.”¹¹⁹

140. Public Citizen cites *Electric Power Supply Association v. FERC*¹²⁰ to support its argument that the Commissioners’ pre-filing meetings violated the APA. However, *EPSA* dealt with *ex parte* communications related to a specific “pending

on-the-record proceeding” and post-filing meetings. The Court indicated in *EPSA* that the overriding concern of section 557 is to ensure that an adequate record exists for purposes of judicial review and that the fairness of the proceedings is above reproach.¹²¹ In the situation at hand, there was no “pending on-the-record proceeding” because no application had yet been filed. Therefore, the APA was not violated.

141. Finally, we note that the current proceeding is not the proper venue for Public Citizen to challenge the validity of the Commission’s regulations; its arguments are, in fact, a collateral attack on those regulations. We will not ignore our regulations because a party to a specific case argues that the regulations are invalid. If Public Citizen believes that the Commission should amend its regulations, Public Citizen should submit a petition for rulemaking setting forth the changes it believes are necessary.¹²²

The Commission orders:

***30** (A) Applicants’ proposed merger is authorized, as discussed in the body of this order.

(B) The foregoing authorization is without prejudice to the authority of the Commission or any other regulatory body with respect to rates, service, accounts, valuation, estimates or determinations of costs, or any other matter whatsoever now pending or which may come before the Commission.

(C) Nothing in this order shall be construed to imply acquiescence in any estimate or determination of cost or any valuation of property claimed or asserted.

(D) The Commission retains authority under sections 203(b) and 309 of the FPA to issue supplemental orders as appropriate.

(E) Applicants shall make any appropriate filings under section 205 of the FPA, as necessary, to implement the Proposed Acquisition.

(F) If the Proposed Acquisition result in changes in the status or the upstream ownership of Applicants’ affiliated qualifying facilities, if any, an appropriate filing for recertification pursuant to [18 C.F.R. § 292.207](#) shall be made.

(G) The Applicants shall submit their proposed final accounting on the merger within six months of the consummation of the merger as more fully discussed in the body of this order. The Applicants shall account for the transfer of the generation assets in accordance with Electric Plant Instruction No. 5 and Account 102, Electric Plant Purchased or Sold, of the Uniform System of Accounts as more fully discussed in the body of this order.

By the Commission.

(SEAL)

Magalie R. Salas
Secretary.

Footnotes

¹ [16 U.S.C. § 824b \(2000\)](#) (amended by Energy Policy Act of 2005 § 1289, Pub. L. No. 109-58, 119 Stat. 594, 982-83 (2005) (EPAAct 2005)).

² See *Inquiry Concerning the Commission’s Merger Policy Under the Federal Power Act: Policy Statement*, Order No. 592, 61 Fed. Reg. 68,595 (1996); FERC Stats. & Regs. ¶ 31,044 (1996), *reconsideration denied*, Order No. 592-A, 62 Fed. Reg. 33,341 (1997), 79 FERC ¶ 61,321 (1997) (*Merger Policy Statement*); see also *Revised Filing Requirements Under Part 33 of the Commission’s Regulations*, Order No. 642, 65 Fed. Reg. 70,983 (2000), FERC Stats. & Regs., Regulations Preambles July 1996-Dec. 2000 ¶ 31,111 (2000), *order on reh’g*, Order No. 642-A, 66 Fed. Reg. 16,121 (2001), 94 FERC ¶ 61,289 (2001) (*Merger Filing Requirements*); *Transactions Subject to FPA Section 203*, Notice of Proposed Rulemaking, 70 Fed. Reg. 58,636 (2005), FERC Stats. & Regs. ¶ 32,589 (2005) (Section 203 NOPR).

³ 16 U.S.C. §§ 79a (2000). We note that the EPAct 2005 repeals PUHCA 1935, effective February 8, 2006, and enacts the Public Utility Holding Company Act of 2005 (PUHCA 2005). EPAct 2005, §§ 1261 *et seq.*, [Pub. L. No. 109-58, 119 Stat. 594 \(2005\)](#).

⁴ 16 U.S.C. § 824(b) (2000) (*amended by* EPAct 2005 § 1289).

⁵ The MISO Submarket is all of MISO, excluding the Louisville Gas & Electric control area, the Wisconsin-Upper Michigan System, Iowa, and Minnesota. MISO-PJM Midwest includes the MISO Submarket and the western part of PJM inclusive of the areas in which Duke Energy North America's PJM assets are located, but exclusive of that part of PJM East of Allegheny Energy, Inc., as well as Dominion Resources, Inc.

⁶ Each supplier's "Economic Capacity" is the amount of capacity that could compete in the relevant market given market prices, running costs, and transmission availability. "Available Economic Capacity" is based on the same factors but subtracts the suppliers' native load obligation from its capacity and adjusts transmission availability accordingly.

⁷ Hieronymus Testimony, Exhibit J-1, at 37.

⁸ Section 10 of PUHCA 1935 requires that any registered public-utility holding company comprise a "single integrated... system" that is "physically interconnected or capable of physical interconnection" and "confined in its operations to a single area or region." 15 U.S.C. § 79j(c)(1) (2000).

⁹ A sensitivity analysis is a standard statistical procedure designed to test whether the results of the model change significantly due to small changes in key parameters of the model. Results that are not sensitive to changes in key parameters of the model are considered "robust". For example, the results of the Delivered Price Test can be affected by changes in the assumed market price or input prices such as fuel costs. In Order No. 642 the Commission recognized the importance of sensitivity analyses: "[g]iven the importance of prices to the outcome of market definition, we will require applicants to perform sensitivity analysis of alternative prices on the predicted competitive effects. This provides us with an additional measure of confidence and assurance that results are reliable." Order No. 642 at 31,891-92.

¹⁰ The Herfindahl- Hirschman Index is a widely accepted measure of market concentration, calculated by squaring the market share of each firm competing in the market and summing the results. The HHI increases both as the number of firms in the market decreases and as the disparity in size between those firms increases. Markets in which the HHI is less than 1000 points are considered unconcentrated; markets which the HHI is greater than or equal to 1000 but less than 1800 points are considered moderately concentrated; and markets where the HHI is greater than or equal to 1800 points are considered highly concentrated. The Commission has adopted the Federal Trade Commission/Department of Justice Horizontal Merger Guidelines, which state that in, a horizontal merger, an increase of more than 50 HHI in a highly concentrated market or an increase of 100 HHI in a moderately concentrated market fails its screen and warrants further review. U.S. Department of Justice and Federal Trade Commission, *Horizontal Merger Guidelines*, 57 Fed. Reg. 41,552 (1992).

¹¹ Merger Policy Statement, Appendix A at 30,128 (Competitive Analysis Screen).

¹² 18 C.F.R. § 33.3(c)(2) (2005).

¹³ Under the "squeeze-down" allocation method, shares of available transmission are allocated at each interface, diluting as they get closer to the destination market. When economic suppliers are competing to get through a constrained transmission interface into a control area, the transmission capability is allocated to the suppliers in proportion to the amount of economic capacity each supplier has outside of the interface. For example, suppose that only two suppliers, A and B, have economic capacity outside of interface X. Supplier A has 60 MW of economic capacity outside of interface X, while Supplier B has 40 MW of economic capacity outside of interface X. By the squeeze down method, Supplier A would be allocated 60 percent of the available transmission at X, and Supplier B 40 percent. So if the transmission capacity at X is 80 MW, Supplier A would be allocated 60 percent, or 48 MW, and Supplier B would be allocated the remaining 32 MW. Under the squeeze-down allocation method, if Supplier A's and Supplier B's generation has to travel through multiple constrained interfaces, their generating capacity squeezing through the constraint will be reduced iteratively, so that their shares of available transmission are diluted as their generation moves closer to the destination market.

¹⁴ Hieronymus Testimony, Exhibit J-1, at 51-52.

¹⁵ Public Citizen Protest at 5.

- 16 *Id.* at 6.
- 17 *Id.* at 7.
- 18 AMP-Ohio Protest at 8.
- 19 *Id.* at 9.
- 20 *Id.* at 2.
- 21 APPA/NRECA Protest at 5.
- 22 Santee Cooper at 7 (*citing Kansas Power & Light Co. v. FPC*, 554 F.2d 178 (D.C. Cir 1977); *Central Maine Power Corp.*, 55 FPC ¶ 2,477 (1976)).
- 23 *Id.* at 8 (*citing United States v. Marine Bancorporation, Inc.* 418 U.S. 602 (1974)).
- 24 *Id.* at 8.
- 25 *Id.* at 12.
- 26 *Id.* at 17.
- 27 *Id.* at 18.
- 28 *Id.*
- 29 *Id.* at 19.
- 30 *Id.* at 19-20.
- 31 *Id.* at 20.
- 32 *Id.* at 21.
- 33 *Id.* at 22.
- 34 Applicants' Answer at 24, 25.
- 35 *Id.* at 25 (*citing 112 FERC 61,011 at P 131 (2005) (Exelon/PSEG)*).
- 36 *Id.* at 5-6.
- 37 *Id.* at 3.
- 38 *Id.* at 10.
- 39 *Id.* at 12.
- 40 *Id.* at 9.
- 41 *Id.* at 11-12 (*citing Order No. 642 at 31,884*).
- 42 *Id.* at 13 (*quoting Order No. 642 at 31,885*).

43 *Id.* at 15-16.

44 *Id.* at 16-17.

45 *Id.* at 15.

46 *Id.* at 21-22.

47 *Id.* at 23.

48 *Id.* at 24.

49 Santee Cooper Answer at 4.

50 *Id.* at 5.

51 *Id.*

52 *Id.* at 6.

53 *Id.* at 7.

54 *Id.* at 8.

55 *Id.* at 8-9.

56 *Id.* at 9.

57 *Id.* at 10.

58 Applicants' Answer at 2-3.

59 *Id.* at 3-4.

60 *Id.* at 5-6.

61 Order No. 642 at 31,897.

62 We disagree with Applicants' assertion that this is just an unsupported, general claim of harm that the Commission found in the Merger Policy Statement to be insufficient grounds for further investigation of an otherwise comprehensive analysis developed by the applicants. AMP-Ohio's is a *specific* claim of harm, and as such, deserves further analysis.

63 Since we are examining the effect of withholding on one side on price on the other side of the constraint, as per AMP-Ohio's claim, this is the correct analysis.

64 The Commission views the statement AMP-Ohio cites, namely, that "[t]he Merger will give the combined company significant generation assets that straddle the seam between PJM and MISO with pricing optionality in both energy markets," as a recognition by Duke Energy Corp. that it will have the option of selling energy into either market, selling to the highest bidder. Such a strategy, though, is one of producing output in response to a high price, rather than withholding it.

65 In Order No. 642, the Commission explained that applicants must adjust suppliers' capacity consistent with the physical transmission capacity available to reach the destination market. Order No. 642, at 31,887.

66 We note that as a result of the announced merger, Cinergy does not have market-based rate authority in the Duke market: "Commission policy requires merging utilities to treat one another as affiliates pending the consummation of a merger. In light of the announced merger between Duke Energy Corporation and Cinergy Corporation, Cinergy Companies has committed to treating

Duke Power and its affiliates as affiliates for purposes of the code of conduct. Further, Cinergy Companies has committed that it will not make market-based rate sales to Duke Power and its affiliates without first receiving Commission approval under section 205 of the Federal Power Act. We note, however, that the market-based rate tariffs of Duke Power and its affiliates are not applicable to sales in the Duke Power control area. The Commission imposes this same restriction on the Cinergy Companies' sales in the Duke Power control area." *Cincinnati Gas and Electric, et al.*, 113 FERC ¶ 61,197 (2005).

67 See *Northern States Power Company*, 90 FERC ¶ 61,020 (2000) (NSP). In NSP, the Commission stated: "it is clear from Applicants' analysis that NSP and SPS do not currently compete with each other in any of the 33 relevant markets analyzed by Applicants. Consequently, under this approach, the merger does not eliminate a rival and create or enhance the ability of the merged company to unilaterally exercise market power by withholding output. We are not generally concerned about increases in market concentration exceeding the thresholds in cases where neither NSP or SPS is a supplier in the relevant market or when the market share of one Applicant decreases."

68 *Id.*

69 Hieronymus Testimony, Exhibit J-1 at 7 and 55.

70 *Id.* at 7.

71 *Id.* at 14.

72 *Id.* at 64.

73 AMP-Ohio Protest at 16-17.

74 *Id.* at 18-20.

75 *Id.* at 17-18.

76 Public Citizen Protest at 9.

77 Applicants' Response at 25-26.

78 *Id.* at 4.

79 *Id.* at 8.

80 *Id.* at 26.

81 Order No. 642 at 31,911.

82 Hieronymus Testimony, Exhibit J-1 at 6-7.

83 Ohio Consumers' Counsel Protest at 4.

84 *Id.* at 5.

85 *Id.* at 7.

86 *Id.* at 8.

87 *Id.* at 9.

88 AMP-Ohio Protest at 13.

89 *Id.* at 14.

90 Public Citizen Protest at 9

91 *Id.* at 9.

92 Applicants' Response at 27.

93 *Id.* at 27.

94 *Id.* at 28 (*citing In re CG&E's MBSSO*, PUC-Ohio Case No. 03-93-EL-ATA, Entry On Rehearing at 9-12 (November 2004)).

95 *Id.* at 29.

96 *Id.* at 29.

97 [Ameren Energy Generating Company](#), 108 FERC ¶ 61,081 (2004) (Ameren)

98 [Boston Edison Company Re: Edgar Electric Co.](#), 55 FERC ¶ 61,382 (1991) (*Edgar*). In *Edgar*, the Commission gave three examples of how to demonstrate lack of affiliate abuse: (1) evidence of direct head-to-head competition between affiliated and unaffiliated suppliers; (2) evidence of the prices that non-affiliated buyers were willing to pay for similar services from the affiliate; and (3) "benchmark" evidence of the prices, terms and conditions of sales made by non-affiliated sellers. These examples were not an all-inclusive list; the individual facts of a case could bring forth other examples not expressed in *Edgar* to show that a merger is without affiliate abuse.

99 In *Ameren*, the Commission discussed a concern with "safety net" transactions, involving transfers of merchant generation to an affiliated franchised electric utility when the market declines, thus giving the affiliated merchant a "safety net" that merchant generators not affiliated with a franchised utility lack. The Commission was concerned that the existence of a safety net could affect the incentive of new merchant generators to invest in new facilities, erecting a barrier to entry that could harm the competitive process.

100 Application at 30.

101 *See Cenergy, Inc.* 74 FERC ¶ 61,281 (1996) (*Cenergy*).

102 [Ameren Corporation](#), 108 FERC ¶ 61,094 at P 61 (2004) (*Ameren/Illinois Power*).

103 Dayton Comments at 9-10.

104 Public Citizen Protest at 10.

105 Applicant Response at 28.

106 954 F.2d 779 (D.C. Cir. 1992).

107 Repeal of the Public Utility Holding Company Act of 1935 and Enactment of the Public Utility Holding Company Act of 2005, Order No. 667, FERC Stats. & Regs. ¶ 31,197 (2005).

108 Applicants' Answer at 31 (*citing* EAct 2005 § 1269).

109 *Id.* at 34. Applicants argue that the merger application was filed before the enactment of EAct 2005, despite Santee Cooper's claim that the Application was not complete until after that date.

110 Section 1289 of EAct 2005 states that "[t]he amendments made by this section shall not apply to any application under section 203 of the [FPA] that was filed on or before the date of enactment of [PUHCA 2005]." EAct § 1289(c).

111 5 U.S.C. § 551 *et seq.* (2000).

- ¹¹² 5 U.S.C. § 557(d)(1)(E) (2000).
- ¹¹³ 18 C.F.R. § 385.2201(a) (2005).
- ¹¹⁴ 18 C.F.R. § 385.2201 (c)(1) (2005). In Order No. 607, the final rule implementing the Commission's *ex parte* rules, we noted that "[t]he explicit requirement that the proceeding be "contested" before *ex parte* rules attach reflects the notion that procedural requirements and constraints originally developed to preserve the rights of parties in an adjudication have no place in an administrative proceeding in which there is no "contest" comparable to the controversy in a judicial case." *Regulations Governing Off-the-Record Communications*, Order No. 607, FERC Stats. & Regs. ¶ 31,079 at 30,881, 64 Fed. Reg. 51,222 at 51,230 (1999).
- ¹¹⁵ 18 C.F.R. § 385.2201(d)(1)(iv) (2005).
- ¹¹⁶ 5 U.S.C. § 551(14) (2000) (emphasis added).
- ¹¹⁷ 5 U.S.C. § 551(3) (2000) (Emphasis added).
- ¹¹⁸ *Regulations Governing Off-the-Record Communications*, Notice of Proposed Rulemaking, FERC Stats. & Regs. ¶ 32,534 at 33,506-07 (1998) ("pre-filing communications are often useful in educating applicants as to the appropriate format, content, and form that an application or other filing should take. Such consultations can therefore improve the chances that filings, once made, will be ready for evaluation on the merits.").
- ¹¹⁹ Order No. 607 at 30,879.
- ¹²⁰ *Electric Power Supply Association v. FERC*, 391 F.3d 1255 (2004) (EPSA).
- ¹²¹ *EPSA*, 391 F.3d at 1266 (2004).
- ¹²² 18 C.F.R. § 385.207(a)(4) (2005).