Hopping Green & Sams

Attorneys and Counselors

Writer's Direct Dial No. (850) 425-2359

April 27, 2015

BY E-FILING

Carlotta Stauffer, Commission Clerk 2540 Shumard Oak Boulevard Tallahassee, Florida, 32399-0850

Re: Docket No. 150087-EG

JEA's Responses to Staff's First Data Request

Dear Ms. Staufer:

Enclosed for filing in the above docket are JEA's Responses to Staff's First Data Request in the above docket. By separate email, I am providing the responses, along with an Excel version of the spreadsheet referenced in the responses, to Ms. Ames for distribution to Commission Staff.

If you have any questions, please give me a call.

Very truly yours,

HOPPING GREEN & SAMS, PA.

By:

Gary V. Perko

Attorneys for JEA

Enclosures.

cc: Leslie Ames, PSC

Richard Vento, JEA

1. Please provide the estimated costs of each program's incentives, administrative & equipment costs, and total costs for the ten-year goals period (nominal and net present value). Also, please provide the percentage of total costs that are used for incentives by program. As part of this response, please provide an electronic version of the table below in Excel format with your response.

Response: Please see Tables DR-1a & DR-1b located in tab 1 within attached file "S1DR.xlsx".

2. Please provide the estimated costs of each program's administrative & equipment costs, costs for the ten-year goals period (nominal and net present value), broken into the categories detailed in the table below. As part of this response, please provide an electronic version of the table below in Excel format with your response.

Response: Please see Tables DR-2a & DR-2b located in tab 2 within attached file "S1DR.xlsx".

3. For each program that includes "Outside Services" costs in the Data Request No.2, please detail what those outside services include.

Response: "Outside Services" includes the costs for third party implementation contractors to assist in the set-up and implementation of the program. This work includes labor, materials, tools, supplies, travel, marketing and other services required to implement the associated DSM program.

4. For each program that includes Other costs in the data request above, please detail what those Other costs include.

Response: The "Other" cost category was not used in JEA's breakdown of costs.

5. Please provide the estimated costs of each program's incentive costs, costs for the ten-year goals period (nominal and net present value), broken into the categories detailed in the table below. As part of this response, please provide an electronic version of the table below in Excel format with your response.

Response: Please see Tables DR-5a & DR-5b located in tab 5 within attached file "S1DR.xlsx".

6. Please provide for each program with demand and energy savings the net present value of the benefits and costs described in the Rate Impact Measure Test and detailed in the table below. As part of this response, please provide an electronic version of the table below in Excel format with your response.

Response: Please see Table DR-6 located in tab 6 within attached file "S1DR.xlsx".

7. Please provide for each program with demand and energy savings the net present value of the benefits and costs described in the Total Resource Cost Test and detailed in the table below. As part of this response, please provide an electronic version of the table below in Excel format with your response.

Response: Please see Table DR-7 located in tab 7 within attached file "S1DR.xlsx".

8. Please provide for each program with demand and energy savings the net present value of the benefits and costs described in the Participants Test and detailed in the table below. As part of this response, please provide an electronic version of the table below in Excel format with your response.

Response: Please see Table DR-8 located in tab 8 within attached file "S1DR.xlsx".

9. Please provide the actual and projected DSM Plan annual funds in nominal dollars for the period 2010 through 2024. As part of this response, please provide an electronic version of the table below in Excel format with your response.

Response: Please see Table DR-9 located in tab 9 within attached file "S1DR.xlsx".

10. Please provide the actual and projected monthly customer bill associated with the DSM Plan for a residential and commercial/industrial customer with the usage described in the table below, in nominal dollars. Please also provide the actual and projected total monthly customer bill, in nominal dollars. As part of this response, please provide an electronic version of the table below in Excel format with your response.

Response: Please see Table DR-10 located in tab 10 within attached file "S1DR.xlsx".

11. For the company's audit programs, please provide a list of measures used to determine energy and demand savings. Please identify each measure and specify whether it is equipment provided by the company and installed by the auditor, equipment provided but installed by the home or business owner, or a behavioral measure savings. As part of this response, please provide an electronic version of the table below in Excel format with your response.

Response: Please see Table DR-11 located in tab 11 within attached file "S1DR.xlsx".

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12. If the company's audit programs include behavioral savings, please describe the empirical basis for asserting such savings (i.e. double blind experiments, transfer of findings from other utilities, engineering guesses) and how they are monitored and verified.

Response: JEA's audit programs focus on no cost behavioral savings. The audits are offered to customers at no charge and are typically in response to high bill concerns. Please see the embedded spreadsheets located in tab 12 within attached file "S1DR.xlsx".

13. Do any of the programs in the company's DSM Plan include savings associated with Compact Fluorescent Lightbulbs? If so, please identify the baseline used.

Response: JEA does include Compact Fluorescent Lightbulbs in the Neighborhood Efficiency Program. The savings are based on replacement of halogen bulbs.

14. Please identify each program in the company's DSM Plan that include measures with an estimated 2 year or less payback period, and which measures are included by program.

Response: The audit programs (residential and commercial) and the Neighborhood Efficiency Program (low income) are the only programs that yield a customer payback of less than 2 years because the participant does not incur any direct cost.

15. For each program that includes measures with an estimated 2 year or less payback period, please provide the amount of savings (kWh, Win kW, and Sum kW) associated with these measures for each program and for the entire DSM Plan. As part of this response, please provide an electronic version of the table below in Excel format with your response.

Response: Please see Table DR-15 located in tab 15 within attached file "S1DR.xlsx".

16. Please describe the avoided unit used in the company's cost-effectiveness evaluations of the programs in its DSM Plan. Is the avoided unit the same as the one used in the goal setting docket? If not, please explain why and the differences in avoided costs resulting from the change.

Response: All avoided capacity additions were modeled as simple cycle combustion turbines. Avoided capacity additions were projected to occur in the years 2036, 2038, 2040, and 2043. This scenario is unchanged from the goal setting docket.

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17. Please discuss whether any measure's demand and energy savings used in the company's cost-effectiveness evaluations of the programs in its DSM Plan differed from the one used in the goal setting docket. If so, please explain why and the differences in demand and energy savings resulting from the change.

Response: JEA used territory specific data for its deemed savings values in the solar water heating program. The state study did not differentiate between active and passive systems which can have very different impacts especially on Winter Peak Demand. For more information please see tab 17 in attached file "S1DR.xls".

18. Please provide the annual avoided cost savings associated with each of the following four scenarios for a measure that reduces energy or demand by: 1000 kWh, 1 kW Summer Demand, 1 kW Winter Demand or 1 kW Summer and Winter Demand. Please provide the savings through the longest time period used to evaluate the programs in your DSM Plan. As part of this response, please provide an electronic version of the table below in Excel format with your response.

Response: Please see Table DR-18 located in tab 18 within attached file "S1DR.xlsx".

19. Please discuss the methodology used to estimate expected participation for each program proposed by your company.

Response: JEA's participation is primarily based on the average of past years with adjustments for current trends and expected funds.

20. Please compare the projected participation rates of continuing programs with the actual participation rates for the previous ten years (or less, depending upon the start date of the program).

Response: Projected participation rates are based on historical actual participation rates for corresponding programs.

21. Please describe how JEA advertises its residential energy audit, business energy audit, and neighborhood efficiency programs.

Response: The Energy Assessment programs for residential and commercial customers are advertised through the JEA web site, bill inserts, the Customer Care Center, social media and word of mouth. The Neighborhood Energy Efficiency program is not widely advertised because it is available only to neighborhoods identified by the U.S. Census Bureau where 50% of more of the residents are at or below 150% of the Federal Poverty Guidelines. Once a neighborhood is

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identified, every resident is mailed a postcard advising them that the program is available within their neighborhood. The program goes door-to-door to serve every resident in the neighborhood.

22. Please describe JEA's efforts to ensure that it obtains the maximum participation in its residential energy audit, business energy audit, and neighborhood efficiency programs.

Response: JEA provides approximately 4,500 electric residential assessments per year and over 400 commercial assessments. In addition, some 13,000 customers take advantage of the on-line energy assessment product through our Utility Tracker (online) each year. Any customer wishing an assessment will be scheduled as quickly as possible. The Neighborhood Energy Efficiency Program serves 1,500 homes each year. This is the maximum amount that can be served with the budget provided. In addition, JEA partners with Northeast Florida Community Action Agency (NEFCAA) and several community development corporations to further leverage funding for eligible low income homes.

- 23. JEA states that it plans to reach a 10.1% cumulative penetration level in its residential energy audit program by 2024. In contrast, JEA estimates a 3.7% cumulative penetration level for its commercial energy audit program.
 - a. Please explain how JEA estimates the expected annual participation and expected cumulative penetration levels for these two audit programs.
 - b. Please explain why JEA expects lower participation in its commercial audit program compared to its residential audit program.

Response: Participation and expected cumulative penetration levels are estimated based on historical trends. As stated previously JEA's audit programs are typically in response to high bill concerns and participation is primarily estimated based on historical trends.

- 24. JEA's Residential Energy Audit and Commercial Energy Audit Programs are described as involving behavioral advice but no energy conservation products.
 - a. Does JEA provide any conservation products, such as light bulbs or low flow shower heads, to its residential or commercial customers during an energy audit? If so, please describe.
 - b. Please describe how JEA estimated the demand and energy savings for these two audit programs? In particular, how did JEA estimate the demand and energy savings that would result from customer behavioral changes?

Response:

- a.) JEA does not provide any products, such as light bulbs or low flow shower heads, to its residential or commercial customers during an energy audit?
- b.) Please see response to Data Requests 11 & 12.

- 25. JEA includes residential net metering and commercial net metering as two of its six DSM programs. Combined, residential and commercial net metering are projected to contribute 0.643 GWh of energy savings, equal to 20.6% of the 3.11 annual planned GWh savings.
 - a. Please discuss how JEA estimated the demand and energy savings associated with its net metering programs.
 - b. On pages III-14 and IV-7, JEA states that "Currently, an aggregate JEA system load limit of 10 MW is in place for Tier 1 net metering." Are the net metering savings JEA estimates for years 2015 2024 associated with these existing net metering customers, or with new net metering customers? Please explain.
 - c. Please discuss why JEA believes it is appropriate to include the demand and energy savings it attributes to these net metering programs toward JEA's DSM goals.

Response: The net metering program is a DSM program used to help modify customer load shapes just like any other DSM program. The utility incurs expense through special net-metering equipment, billing, rates, education and other customer services specific to these customers who own this measure.

- a.) JEA estimated the demand and energy savings associated with its net metering programs based on local published data from NREL and from data captured by local solar assets owned by JEA.
- b.) The net metering savings are based on new customers.
- c.) JEA included the demand and energy savings attributed to the commercial and residential net metering programs toward JEA's DSM goals because they are among the core programs considered by the Commission when it established JEA's DSM goals. *See* discussion of Issues 8 and 9 in Attachment "A" to Order No. PSC-14-0696-FOF-EU issued on Dec. 16, 2014.

Table DR-1a

| P | rogram Cos | ts (N | ominal) | | |
|---------------------------------|------------|-------|-------------------------------|------------------|-----------------------|
| Program Name | Incentive | S | Administrative & Equipment | Total | Percent Incentives |
| Residential Energy Audits | \$ | - 5 | 4,625,800 | \$ 4,625,800 | 0% |
| Residential Solar Water Heating | \$ 160,00 | 00 5 | 66,000 | \$ 226,000 | 71% |
| Residential Net Metering | \$ | - 5 | 3,653,500 | \$ 3,653,500 | 0% |
| Neighborhood Efficiency Program | \$ | - 5 | 4,950,000 | \$ 4,950,000 | 0% |
| Residential Subtotal | \$ 160,00 | 00 5 | 13,295,300 | \$ 13,455,300 | 1% |
| Commercial Energy Audits | \$ | - 5 | 440,000 | \$ 440,000 | 0% |
| Commercial Net Metering | \$ | - 5 | 2,610,600 | \$ 2,610,600 | 0% |
| Comm/Ind. Subtotal | \$ | - 5 | 3,050,600 | \$ 3,050,600 | 0% |
| Common Expenses | see note | | see note 1 | see note 1 | see note 1 |
| Total | \$ 160,00 | 00 5 | 16,345,900 | \$ 16,505,900 | 1% |

Note 1: All expenses are appropriated to each individual program

Table DR-1b

| | Program Cos | ts (NPV) | | |
|---------------------------------|-------------|----------------------------|---------------|-----------------------|
| Program Name | Incentives | Administrative & Equipment | Total | Percent Incentives |
| Residential Energy Audits | \$ - | \$ 3,750,500 | \$ 3,750,500 | 0% |
| Residential Solar Water Heating | \$ 129,700 | \$ 53,500 | \$ 183,200 | 71% |
| Residential Net Metering | \$ - | \$ 2,006,900 | \$ 2,006,900 | 0% |
| Neighborhood Efficiency Program | \$ - | \$ 4,013,400 | \$ 4,013,400 | 0% |
| Residential Subtotal | \$ 129,700 | \$ 9,824,300 | \$ 9,954,000 | 1% |
| Commercial Energy Audits | \$ - | \$ 356,700 | \$ 356,700 | 0% |
| Commercial Net Metering | \$ - | \$ 1,422,000 | \$ 1,422,000 | 0% |
| Comm/Ind. Subtotal | \$ - | \$ 1,778,700 | \$ 1,778,700 | 0% |
| Common Expenses | see note 1 | see note 1 | see note 1 | see note 1 |
| Total | \$ 129,700 | \$ 11,603,000 | \$ 11,732,700 | 1% |

Note 1: All expenses are appropriated to each individual program

Table DR-2a

| |] | Program Admin | istrative & E | quipment Cost | s (Nominal) | | | | |
|---------------------------------|--------------------------|--------------------------|----------------------------|-----------------------|-------------|-------------------------|------------|-------------------|---------------|
| Program Name | Depreciation & Return | Payroll & Benefits | Materials & Supplies | & Outside Services | | Vehicles & Travel | Other | Revenues (if any) | Total |
| Residential Energy Audits | \$ - | \$ 4,625,800 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 4,625,800 |
| Residential Solar Water Heating | \$ - | \$ 6,000 | \$ - | \$ 60,000 | \$ - | \$ - | \$ - | \$ - | \$ 66,000 |
| Residential Net Metering | \$ - | \$ 3,653,500 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 3,653,500 |
| Neighborhood Efficiency Program | \$ - | \$ 450,000 | \$ - | \$ 4,500,000 | \$ - | \$ - | \$ - | \$ - | \$ 4,950,000 |
| Residential Subtotal | \$ - | \$ 8,735,300 | \$ - | \$ 4,560,000 | \$ - | \$ - | \$ - | \$ - | \$ 13,295,300 |
| Commercial Energy Audits | \$ - | \$ 440,000 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 440,000 |
| Commercial Net Metering | \$ - | \$ 2,610,600 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 2,610,600 |
| Comm/Ind. Subtotal | \$ - | \$ 3,050,600 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 3,050,600 |
| Common Expenses | see note 1 | see note 1 | see note 1 | see note 1 | see note 1 | see note 1 | see note 1 | see note 1 | see note 1 |
| Total | \$ - | \$ 11,785,900 | \$ - | \$ 4,560,000 | \$ - | \$ - | \$ - | \$ - | \$ 16,345,900 |

Note 1: All expenses are appropriated to each individual program

Table DR-2b

| | | Program Adm | inistrative & | Equipment Co | sts (NPV) | | | | · |
|---------------------------------|--------------------------|--------------------------|----------------------------|---------------------|-------------|-------------------------|------------|-------------------|---------------|
| Program Name | Depreciation & Return | Payroll & Benefits | Materials & Supplies | Outside Services | Advertising | Vehicles & Travel | Other | Revenues (if any) | Total |
| Residential Energy Audits | \$ - | \$ 3,750,500 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 3,750,500 |
| Residential Solar Water Heating | \$ - | \$ 4,850 | \$ - | \$ 48,650 | \$ - | \$ - | \$ - | \$ - | \$ 53,500 |
| Residential Net Metering | \$ - | \$ 2,006,900 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 2,006,900 |
| Neighborhood Efficiency Program | \$ - | \$ 364,850 | \$ - | \$ 3,648,550 | \$ - | \$ - | \$ - | \$ - | \$ 4,013,400 |
| Residential Subtotal | \$ - | \$ 6,127,100 | \$ - | \$ 3,697,200 | \$ - | \$ - | \$ - | \$ - | \$ 9,824,300 |
| Commercial Energy Audits | \$ - | \$ 356,700 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 356,700 |
| Commercial Net Metering | \$ - | \$ 1,422,000 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 1,422,000 |
| Comm/Ind. Subtotal | \$ - | \$ 1,778,700 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 1,778,700 |
| Common Expenses | see note 1 | see note 1 | see note 1 | see note 1 | see note 1 | see note 1 | see note 1 | see note 1 | see note 1 |
| Total | \$ - | \$ 7,905,800 | \$ - | \$ 3,697,200 | \$ - | \$ - | \$ - | \$ - | \$ 11,603,000 |

Note 1: All expenses are appropriated to each individual program

1,634,590

Table DR-5a

| Progr | am In | centives (Nominal) | | | |
|---------------------------------|-------|------------------------------|------------|-------|-----------|
| Program Name | (N | Incentives Non-Recurring) | | Total | |
| Residential Energy Audits | \$ | - | \$ - | \$ | - |
| Residential Solar Water Heating | \$ | 160,000 | \$ - | \$ | 160,000 |
| Residential Net Metering | \$ | - | \$ - | \$ | - |
| Neighborhood Efficiency Program | \$ | - | \$ - | \$ | - |
| Residential Subtotal | \$ | 160,000 | \$ - | \$ | 160,000 |
| Commercial Energy Audits | \$ | - | \$ - | \$ | - |
| Commercial Net Metering | \$ | - | \$ - | \$ | - |
| Comm/Ind. Subtotal | \$ | - | \$ - | \$ | - |
| Common Expenses | | see note 1 | see note 1 | S | ee note 1 |
| Total | \$ | 160,000 | \$ - | \$ | 160,000 |

Note 1: All expenses are appropriated to each individual program

Table DR-5b

| Pr | ogram l | Incentives (NPV) | | | | |
|---------------------------------|---------|------------------------------|-------------------|--------|-------|-----------|
| Program Name | (N | Incentives Ion-Recurring) | ntives ırring) | | Total | |
| Residential Energy Audits | \$ | - | \$ | - | \$ | - |
| Residential Solar Water Heating | \$ | 129,700 | \$ | - | \$ | 129,700 |
| Residential Net Metering | \$ | - | \$ | - | \$ | - |
| Neighborhood Efficiency Program | \$ | - | \$ | - | \$ | - |
| Residential Subtotal | \$ | 129,700 | \$ | - | \$ | 129,700 |
| Commercial Energy Audits | \$ | - | \$ | - | \$ | - |
| Commercial Net Metering | \$ | - | \$ | - | \$ | - |
| Comm/Ind. Subtotal | \$ | - | \$ | - | \$ | - |
| Common Expenses | | see note 1 | see | note 1 | se | ee note 1 |
| Total | \$ | 129,700 | \$ | - | \$ | 129,700 |

Note 1: All expenses are appropriated to each individual program

Table DR-6 (RIM Test)

| | | | Benefit | s | | | | | Costs | | | |
|---------------------------------|------|------|---------------|----------------|----|------------|------------------|---------------|---------------|-------|---------------|-----------------|
| Program Name | Gen | T&D | Fuel | el Other Total | | Utility | Incentives | Lost Revenues | Other | Total | Net Benefit | |
| Residential Energy Audits | \$ - | \$ - | \$ 4,081,000 | \$ - | \$ | 4,081,000 | \$ 3,750,000 | \$ - | \$ 5,173,000 | \$ - | \$ 8,923,000 | \$ (4,842,000) |
| Residential Solar Water Heating | \$ - | \$ - | \$ 306,300 | \$ - | \$ | 306,300 | \$ 53,500 | \$ 129,700 | \$ 358,700 | \$ - | \$ 541,900 | \$ (235,600) |
| Residential Net Metering | \$ - | \$ - | \$ 2,754,000 | \$ - | \$ | 2,754,000 | \$ 2,006,900 | \$ - | \$ 3,007,400 | \$ - | \$ 5,014,300 | \$ (2,260,300) |
| Neighborhood Efficiency Program | \$ - | \$ - | \$ 5,835,300 | \$ - | \$ | 5,835,300 | \$ 4,013,400 | \$ - | \$ 7,395,800 | \$ - | \$ 11,409,200 | \$ (5,573,900) |
| Residential Subtotal | \$ - | \$ - | \$ 12,976,600 | \$ - | \$ | 12,976,600 | \$ 9,823,800 | \$ 129,700 | \$ 15,934,900 | \$ - | \$ 25,888,400 | \$ (12,911,800) |
| Commercial Energy Audits | \$ - | \$ - | \$ 537,100 | \$ - | \$ | 537,100 | \$ 356,700 | \$ - | \$ 380,800 | \$ - | \$ 737,500 | \$ (200,400) |
| Commercial Net Metering | \$ - | \$ - | \$ 2,920,700 | \$ - | \$ | 2,920,700 | \$ 1,422,000 | \$ - | \$ 1,784,700 | \$ - | \$ 3,206,700 | \$ (286,000) |
| Comm/Ind. Subtotal | \$ - | \$ - | \$ 3,457,800 | \$ - | \$ | 3,457,800 | \$ 1,778,700 | \$ - | \$ 2,165,500 | \$ - | \$ 3,944,200 | \$ (486,400) |
| Total | \$ - | \$ - | \$ 16,434,400 | \$ - | \$ | 16,434,400 | \$ 11,602,500 | \$ 129,700 | \$ 18,100,400 | \$ - | \$ 29,832,600 | \$ (13,398,200) |

Table DR-7 (TRC Test)

| | | | Benefits | | | | Costs | ; | | |
|---------------------------------|------|------|---------------|-------|---------------|---------------|---------------|-------|---------------|----------------|
| Program Name | Gen | T&D | Fuel | Other | Total | Utility | Participant | Other | Total | Net Benefit |
| Residential Energy Audits | \$ - | \$ - | \$ 4,081,000 | \$ - | \$ 4,081,000 | \$ 3,750,000 | \$ 32,600 | \$ - | \$ 3,782,600 | \$ 298,400 |
| Residential Solar Water Heating | \$ - | \$ - | \$ 306,000 | \$ - | \$ 306,000 | \$ 53,500 | \$ 558,000 | \$ - | \$ 611,500 | \$ (305,500) |
| Residential Net Metering | \$ - | \$ - | \$ 2,754,000 | \$ - | \$ 2,754,000 | \$ 2,006,900 | \$ 6,967,500 | \$ - | \$ 8,974,400 | \$ (6,220,400) |
| Neighborhood Efficiency Program | \$ - | \$ - | \$ 5,835,300 | \$ - | \$ 5,835,300 | \$ 4,013,400 | \$ 10,900 | \$ - | \$ 4,024,300 | \$ 1,811,000 |
| Residential Subtotal | \$ - | \$ - | \$ 12,976,300 | \$ - | \$ 12,976,300 | \$ 9,823,800 | \$ 7,569,000 | \$ - | \$ 17,392,800 | \$ (4,416,500) |
| Commercial Energy Audits | \$ - | \$ - | \$ 537,100 | \$ - | \$ 537,100 | \$ 356,700 | \$ 1,400 | \$ - | \$ 358,100 | \$ 179,000 |
| Commercial Net Metering | \$ - | \$ - | \$ 2,920,700 | \$ - | \$ 2,920,700 | \$ 1,422,000 | \$ 6,736,700 | \$ - | \$ 8,158,700 | \$ (5,238,000) |
| Comm/Ind. Subtotal | \$ - | \$ - | \$ 3,457,800 | \$ - | \$ 3,457,800 | \$ 1,778,700 | \$ 6,738,100 | \$ - | \$ 8,516,800 | \$ (5,059,000) |
| Total | \$ - | \$ - | \$ 16,434,100 | \$ - | \$ 16,434,100 | \$ 11,602,500 | \$ 14,307,100 | \$ - | \$ 25,909,600 | \$ (9,475,500) |

Table DR-8 (Participant Test)

| | | | В | enefits | | | | | | | Co | sts | | | |
|---------------------------------|------------------|-----------------|-----------|---------|-------|---|-------|------------|----|------------------------|---------|-----|-------|------------------|-------------------|
| Program Name | Bill Savings | Tax Credits | Incentive | | Other | | Total | |] | Equipment ¹ | O&M | Ĭ | Other | Total | Net Benefit |
| Residential Energy Audits | \$ 5,230,200 | \$ - | \$ | - | \$ | - | \$ | 5,230,200 | \$ | 32,600 | \$ - | \$ | - | \$ 32,600 | \$ 5,197,600 |
| Residential Solar Water Heating | \$ 344,200 | \$ 44,500 | \$ | 116,000 | \$ | - | \$ | 504,700 | \$ | 558,000 | \$ - | \$ | - | \$ 558,000 | \$ (53,300) |
| Residential Net Metering | \$ 2,770,800 | \$ 555,500 | \$ | - | \$ | | \$ | 3,326,300 | \$ | 6,967,500 | \$ - | \$ | - | \$ 6,967,500 | \$ (3,641,200) |
| Neighborhood Efficiency Program | \$ 7,477,800 | \$ - | \$ | - | \$ | - | \$ | 7,477,800 | \$ | 10,900 | \$ - | \$ | - | \$ 10,900 | \$ 7,466,900 |
| Residential Subtotal | \$ 15,823,000 | \$ 600,000 | \$ | 116,000 | \$ | - | \$ | 16,539,000 | \$ | 7,569,000 | \$ - | \$ | - | \$ 7,569,000 | \$ 8,970,000 |
| Commercial Energy Audits | \$ 441,100 | \$ - | \$ | - | \$ | | \$ | 441,100 | \$ | 1,400 | \$ - | \$ | - | \$ 1,400 | \$ (442,500) |
| Commercial Net Metering | \$ 1,883,600 | \$ 537,100 | \$ | - | \$ | - | \$ | 2,420,700 | \$ | 6,736,700 | \$ - | \$ | - | \$ 6,736,700 | \$ (9,157,400) |
| Comm/Ind. Subtotal | \$ 2,324,700 | \$ 537,100 | \$ | - | \$ | - | \$ | 2,861,800 | \$ | 6,738,100 | \$ - | \$ | - | \$ 6,738,100 | \$ (3,876,300) |
| Total | \$ 18,147,700 | \$ 1,137,100 | \$ | 116,000 | \$ | - | \$ | 19,400,800 | \$ | 14,307,100 | \$ - | \$ | - | \$ 14,307,100 | \$ 5,093,700 |

Note 1. An equipment cost of \$1 per participant was used as a placeholder for both audit programs and the neighborhood efficiency program to prevent division by zero in the denominator of the B/C test but the program was performed at no cost to the participant.

Table DR-9

| Year | DSM Plan Expenditures |
|-------|--------------------------|
| 2010* | \$ 3,446,304 |
| 2011 | \$ 4,075,864 |
| 2012 | \$ 3,846,666 |
| 2013 | \$ 3,884,898 |
| 2014 | \$ 2,847,277 |
| 2015 | \$ 1,538,000 |
| 2016 | \$ 1,561,000 |
| 2017 | \$ 1,584,000 |
| 2018 | \$ 1,608,000 |
| 2019 | \$ 1,632,000 |
| 2020 | \$ 1,657,000 |
| 2021 | \$ 1,682,000 |
| 2022 | \$ 1,707,000 |
| 2023 | \$ 1,733,000 |
| 2024 | \$ 1,759,000 |

Table DR-10

| Year | Residential Cu 1,200 kWh/ | | Commercial/Industr 400,000 kW & 1,000 kW | h/mo |
|------|------------------------------|-----------------|--|-----------------|
| | DSM Plan Portion (\$) | Total Bill (\$) | DSM Plan Portion (\$) | Total Bill (\$) |
| 2010 | \$0.31 | \$144.12 | \$104.43 | \$42,391.00 |
| 2011 | \$0.37 | \$144.12 | \$123.51 | \$42,391.00 |
| 2012 | \$0.35 | \$139.15 | \$116.57 | \$39,593.00 |
| 2013 | \$0.35 | \$139.15 | \$117.72 | \$39,593.00 |
| 2014 | \$0.26 | \$139.15 | \$86.28 | \$39,593.00 |
| 2015 | \$0.14 | \$139.15 | \$46.61 | \$39,593.00 |
| 2016 | \$0.14 | \$139.15 | \$47.30 | \$39,593.00 |
| 2017 | \$0.14 | \$139.15 | \$48.00 | \$39,593.00 |
| 2018 | \$0.15 | \$139.15 | \$48.73 | \$39,593.00 |
| 2019 | \$0.15 | \$139.15 | \$49.45 | \$39,593.00 |
| 2020 | \$0.15 | \$139.15 | \$50.21 | \$39,593.00 |
| 2021 | \$0.15 | \$139.15 | \$50.97 | \$39,593.00 |
| 2022 | \$0.16 | \$139.15 | \$51.73 | \$39,593.00 |
| 2023 | \$0.16 | \$139.15 | \$52.52 | \$39,593.00 |
| 2024 | \$0.16 | \$139.15 | \$53.30 | \$39,593.00 |

Note: Gross Receipts and Other Appliacble Charges are not included, DSM Plan Costs are for implementation only

Table DR-11a

| | | Res | idential Energy Au | dit Education | | |
|------|---------------|------------------------|------------------------|------------------|------------------------|------------------------|
| | | Au | dit Measure Saving | s (Savings @ Ge | nerator) | |
| Year | | Per Customer | | | Total Annual | |
| Tear | kWh Reduction | Winter kW Reduction | Summer kW Reduction | kWh Reduction | Winter kW Reduction | Summer kW Reduction |
| 2015 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 |
| 2016 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 |
| 2017 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 |
| 2018 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 |
| 2019 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 |
| 2020 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 |
| 2021 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 |
| 2022 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 |
| 2023 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 |
| 2024 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 |

Table DR-11b

| Table DR- | Commercial Energy Audit Education | | | | | | | | | | | | | |
|-----------|---|------------------------|------------------------|------------------|------------------------|------------------------|--|--|--|--|--|--|--|--|
| | Audit Measure Savings (Savings @ Generator) | | | | | | | | | | | | | |
| Year | | Per Customer | | Total Annual | | | | | | | | | | |
| | kWh Reduction | Winter kW Reduction | Summer kW Reduction | kWh Reduction | Winter kW Reduction | Summer kW Reduction | | | | | | | | |
| 2015 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2016 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2017 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2018 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2019 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2020 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2021 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2022 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2023 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2024 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |



RES Audit Calcs.xlsx



Table DR-15a

| Residential Energy Audit Education | | | | | | | | | | | | | | |
|------------------------------------|--|------------------------|------------------------|---------------|------------------------|------------------------|--|--|--|--|--|--|--|--|
| | Program Savings from 2-Year Payback Measures (Savings @ Generator) | | | | | | | | | | | | | |
| Year | | Per Customer | | Total Annual | | | | | | | | | | |
| | kWh Reduction | Winter kW Reduction | Summer Kw Reduction | kWh Reduction | Winter kW Reduction | Summer Kw Reduction | | | | | | | | |
| 2015 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 | | | | | | | | |
| 2016 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 | | | | | | | | |
| 2017 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 | | | | | | | | |
| 2018 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 | | | | | | | | |
| 2019 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 | | | | | | | | |
| 2020 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 | | | | | | | | |
| 2021 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 | | | | | | | | |
| 2022 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 | | | | | | | | |
| 2023 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 | | | | | | | | |
| 2024 | 208 | 0.105 | 0.106 | 936,900 | 470.3 | 474.8 | | | | | | | | |

Table DR-15b

| Commercial Energy Audit Education | | | | | | | | | | | | | | |
|-----------------------------------|--|------------------------|------------------------|---------------|------------------------|------|--|--|--|--|--|--|--|--|
| | Program Savings from 2-Year Payback Measures (Savings @ Generator) | | | | | | | | | | | | | |
| Year | | Per Customer | | Total Annual | | | | | | | | | | |
| | kWh Reduction | Winter kW Reduction | Summer Kw Reduction | kWh Reduction | Summer Kw Reduction | | | | | | | | | |
| 2015 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2016 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2017 | 562 | 0.125 0.127 | | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2018 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2019 | 562 | 0.125 0.127 | | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2020 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2021 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2022 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2023 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |
| 2024 | 562 | 0.125 | 0.127 | 112,428 | 25.1 | 25.3 | | | | | | | | |

Table DR-15c

| | | Neighbor | hood Energy Eff | iciency Program | | | | | | | | | | |
|------|--|------------------------|------------------------|-----------------|------------------------|------------------------|--|--|--|--|--|--|--|--|
| | Program Savings from 2-Year Payback Measures (Savings @ Generator) | | | | | | | | | | | | | |
| Year | | Per Customer | | Total Annual | | | | | | | | | | |
| | kWh Reduction | Winter kW Reduction | Summer Kw Reduction | kWh Reduction | Winter kW Reduction | Summer Kw Reduction | | | | | | | | |
| 2015 | 893 | 0.369 | 0.373 | 1,339,311 | 553.6 | 558.9 | | | | | | | | |
| 2016 | 893 | 0.369 | 0.373 | 1,339,311 | 553.6 | 558.9 | | | | | | | | |
| 2017 | 893 | 0.369 | 0.373 | 1,339,311 | 553.6 | 558.9 | | | | | | | | |
| 2018 | 893 | 0.369 | 0.373 | 1,339,311 | 553.6 | 558.9 | | | | | | | | |
| 2019 | 893 | 0.369 | 0.373 | 1,339,311 | 553.6 | 558.9 | | | | | | | | |
| 2020 | 893 | 0.369 | 0.373 | 1,339,311 | 553.6 | 558.9 | | | | | | | | |
| 2021 | 893 | 0.369 | 0.373 | 1,339,311 | 553.6 | 558.9 | | | | | | | | |
| 2022 | 893 | 0.369 | 0.373 | 1,339,311 | 553.6 | 558.9 | | | | | | | | |
| 2023 | 893 | 0.369 | 0.373 | 1,339,311 | 553.6 | 558.9 | | | | | | | | |
| 2024 | 893 | 0.369 | 0.373 | 1,339,311 | 553.6 | 558.9 | | | | | | | | |



Table DR-18

| Year | | Savings by Measure Type | | | | | | | | | | | | | | |
|------|----------|-------------------------|----|-------------|----|-------|-------------|------|-----|----------------|----|------|-----|-------|----|------|
| | 1000 kWh | | | 1 kW Summer | | | 1 kW Winter | | | 1 kW Sum & Win | | | | | | |
| | N | ominal | | Real | No | minal | F | Real | Noi | ninal |] | Real | Noi | ninal | R | leal |
| 2015 | \$ | 36.89 | \$ | 36.89 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 2016 | \$ | 37.69 | \$ | 35.90 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | =. | \$ | - |
| 2017 | \$ | 42.39 | \$ | 38.45 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 2018 | \$ | 45.27 | \$ | 39.11 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 2019 | \$ | 45.50 | \$ | 37.43 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 2020 | \$ | 40.96 | \$ | 32.09 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 2021 | \$ | 38.66 | \$ | 28.85 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 2022 | \$ | 38.60 | \$ | 27.43 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 2023 | \$ | 39.49 | \$ | 26.73 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| 2024 | \$ | 43.07 | \$ | 27.76 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |