

# FLORIDA PUBLIC SERVICE COMMISSION

## OFFICE OF TELECOMMUNICATIONS

REDACTED

### APPLICATION FORM FOR AUTHORITY TO PROVIDE TELECOMMUNICATIONS COMPANY SERVICE WITHIN THE STATE OF FLORIDA

#### Instructions

- A. This form is used as an application for an original certificate and for approval of transfer of an existing certificate. In the case of a transfer, the information provided shall be for the transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and one copy of this form along with a non-refundable application fee of **\$500.00** to:

**Florida Public Service Commission  
Office of Commission Clerk  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6770**

- E. A filing fee of **\$500.00** is required for the transfer of an existing certificate to another company.
- F. If you have questions about completing the form, contact:

**Florida Public Service Commission  
Office of Telecommunications  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6600**

RECEIVED FPSC  
15 AUG 10 AM 11:05  
COMMISSION  
CLERK

1. This is an application for (check one):

**Original certificate** (new company).

**Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

2. Name of company: BeCruising Telecom LLC dba Becru

3. Name under which applicant will do business (fictitious name, etc.):

BeCruising Telecom LLC dba Becru

4. Official mailing address:

Street/Post Office Box: 1580 West ave # 303  
City: Miami Beach  
State: FL  
Zip: 33139

5. Florida address:

Street/Post Office Box: 1901 SW 1<sup>st</sup> street suite 230 FL  
City: Miami  
State: FL  
Zip: 33135

6. Structure of organization:

- |   |   |
|---|---|
| <input type="checkbox"/> Individual             | <input checked="" type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign Corporation    | <input type="checkbox"/> Foreign Partnership    |
| <input type="checkbox"/> General Partnership    | <input type="checkbox"/> Limited Partnership    |
| <input type="checkbox"/> Other, please specify: |   |

**If individual**, provide:

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Street/Post Office Box: \_\_\_\_\_  
City: \_\_\_\_\_  
State: \_\_\_\_\_  
Zip: \_\_\_\_\_  
Telephone No.: \_\_\_\_\_  
Fax No.: \_\_\_\_\_  
E-Mail Address: \_\_\_\_\_  
Website Address: \_\_\_\_\_

7. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: L10000046886
8. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:
9. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:
10. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:
11. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Street/Post Office Box: \_\_\_\_\_  
City: \_\_\_\_\_  
State: \_\_\_\_\_  
Zip: \_\_\_\_\_  
Telephone No.: \_\_\_\_\_  
Fax No.: \_\_\_\_\_  
E-Mail Address: \_\_\_\_\_  
Website Address: \_\_\_\_\_

12. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

13. Provide F.E.I. Number: 272832316

14. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Graciela R. Santana-Allen  
Title: Information Technology Consultant  
Street Name & Number: 1580 West ave # 303  
Post Office Box:  
City: Miami Beach  
State: FL  
Zip: 33139  
Telephone No.: 7863269513  
Fax No.: 3056476460  
E-Mail Address: roig@becru.com  
Website Address: becru.com

(b) Official point of contact for the ongoing operations of the company:

Name: Javier Gallardo  
Title: Manager  
Street Name & Number: 4179 E 8<sup>th</sup> Ct  
Post Office Box:  
City: Hialeah  
State: Florida  
Zip: 33013  
Telephone No.: 7863269513  
Fax No.: 3056476460  
E-Mail Address: roig@becru.com  
Website Address: becru.com

(c) Where will you officially designate as your place of publicly publishing your schedule (a/k/a tariffs or price lists)?

- Florida Public Service Commission
- Website – Website address: becru.com
- Other – Please provide address:



15. List the states in which the applicant:

(a) has operated as a telecommunications company.

none

(b) has applications pending to be certificated as a telecommunications company.

none

(c) is certificated to operate as a telecommunications company.

none

(d) has been denied authority to operate as a telecommunications company and the circumstances involved.

none

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

none

(f) has been involved in civil court proceedings with another telecommunications entity, and the circumstances involved.

none

16. Have any of the officers, directors, or any of the ten largest stockholders previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.  Yes  No

If yes, provide explanation.

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

**RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of telecommunications company service in Florida.

**APPLICANT ACKNOWLEDGEMENT:** By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "**Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.**"

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name: Javier Gallardo  
Title: Manager  
Telephone No.: 7863269513  
E-Mail Address: billing@becru.com

Signature: \_\_\_\_\_



Date: \_\_\_\_\_

9/29/15

(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates).  Yes  No

If yes, provide explanation and list the certificate holder and certificate number.

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company.  Yes  No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.

17. Submit the following:

(a) **Managerial capability:** resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

(b) **Technical capability:** resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

(c) **Financial Capability:** applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

**Note:** *It is the applicant's burden to demonstrate that it possesses adequate managerial capability, technical capability, and financial capability. Additional supporting information can be supplied at the discretion of the applicant.*

**CERTIFICATE TRANSFER**

*No/Apply*

As current holder of Florida Public Service Commission Certificate Number \_\_\_\_\_, I have reviewed this application and join in the petitioner's request for a transfer of the certificate.

**COMPANY OWNER OR OFFICER**

Print Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Street/Post Office Box: \_\_\_\_\_  
City: \_\_\_\_\_  
State: \_\_\_\_\_  
Zip: \_\_\_\_\_  
Telephone No.: \_\_\_\_\_  
Fax No.: \_\_\_\_\_  
E-Mail Address: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_



Manager:

- Javier Gallardo

Financial and Management:

- Graciela Roig, MS

Technical:

- Manuel Nunez
- Graciela Roig, MS
- Albert Poledri

Accounting Services by:

ALD ACCOUNTING SERVICES INC  
Hialeah FL

# RESUME

---

## Graciela Roig, MS

### Contact Information :

Master in Computer and Information Science  
American Citizen  
4179 Este 8<sup>th</sup> Court Hialeah FL 33013  
Telephone: 786 326 9513 // Fax: 305 647-6460  
E-mail: [roig@general-computer.com](mailto:roig@general-computer.com)

### Consent:

I consent that BeCruising Telecom LLC use my resume as Technical and Telecom Management experience. I am working at present time as Consultant and IT Telecom Manager for BeCruising Telecom LLC



Graciela Roig,MS

### Education :

- [ 2006] Master in Computer and Information Science.  
School of Computer & Information Science  
Nova Southeastern University, David, Florida USA
- [2012] Training in a2billing and Telephone PBX platform
- [2011] Training in Cisco Networking (Credit Course on Miami Dade Community College)
- [2009] AT&T Telecommunications CLEC Courses
- [1992 ] University of Miami School of Continue Education,
  - Database Programming DBASE
- [1993] University of Miami School of Continue Education,
  - Journalism
- [ 1990- 1993] Miami Dade Community College
- [1980-1984] University of Havana. Equivalent of Bachelor of Arts in Economics (According to Evaluation by Josef Silny and Associates, Inc. Credited Evaluation Institution by the State of Florida, USA)
- 1987 University of Havana,
  - Post Grade Study System Analysis Computer Programming

### Additional Education :

- 1986 University of Havana,
  - Post Grade Study Course in C Programming
  - Post Grade Study Course in Cobol Programming
  - Post Grade Study Course in database DBASE
  - Post Grade Study Course in Operating System MsDOS

### Software:

A2billing, VOIP PBX software , CCTV Software Security, Windows Server NT, 2003, 2008, SQL, Visual FOX, Quick Books Enterprise, Peach Tree Accounting System, MS Office, other software related, Microsoft Project Manager, etc

Professional experience :

**[2010-Present ] Consultant and IT Telecom Manager for BeCruising Telecom LLC**

As Consultant and IT Telecom Manager I am responsible for managing, supervising, installing and planning the Information Technology.

This job includes the Management, Maintenance and Integration of telecom systems in existing projects: Telephone, Data networks, TV, Access control and CCTV as well as webpage and software supervision and design.

**[ 1989 - Present ] Director IT & Telecommunications General Computer Services Inc. in Miami, Florida CLEC**

Creating interconnection agreements with telecom companies

As director information systems I am responsible for supervising and planning the Information Technology Design, Management and Integration of telecom systems in new projects: Telephone, Data networks, TV, Access control and CCTV systems and create smart buildings.

As director information systems I am responsible for the computer systems within a company, overseeing installation, and ensuring backup systems operate effectively, purchasing hardware and software, providing the ICT technology infrastructures for an organization, and contributing to organizational policy regarding quality standards and strategic planning, design and installation of Smart Building Technology in which our company has been a pioneer in Florida since 1998.

**Typical work activities made during these years:**

I am responsible for the implementation of technology within an organization and direct the work of systems/business analysts, computer programmers, support specialists, VOIP and other computer-related workers.

Design and maintaining networks for: Access control, Security Cameras (CCTV), Telephone (VOIP and land wire service), Internet and TV services as providers for condominiums and businesses of Smart Building Technologies.

**Manage and Design Multiple telecom and IT Projects like:**

(See Letters of Reference by request)

- **2010-Present Telecom Smart Building Consultant and IT Manager for BeCruising Telecom LLC**
- **2014 NEW LIFE OBY/GYN 2014 Information Tech Medical Specialist**
- **2012 FEMCARE PA IT Medical Specialist**
- 2000- 2002 Samrt Building Murano Grande 270 units
- 2002-2003 Smart Building Ocean III ( 200 units)
- 2005 Smart Building Akoya Building ( 400 units)
- 2007 3030 Building Aventura Florida (47 Units)
- 2005 AT&T computer consultant and corporate technical support AT&T Administrative Caribbean and Latin-American Division
- 2004 Lucent Technology computer consultant and corporate technical support.
- [1996-2011] Computer Consultant for Medical Business. FEMCARE, Hialeah, Florida
- [1996-2007] Training in Computer Accounting Systems for companies.
- Offer Trainings: Medical Billing, Training in Quick Book Enterprise Solutions Edition, Training in Quick Book Enterprise Contractors, SBT



- Accounting Training and Programming ,Training Excalibur Accounting for Solano & Associates Miami Beach, Training in Pitch Tree Accounting
- [1996] AT&T Computer Consultant and Manager Help Desk  
AT&T Administrative Office Caribbean and Latin-American Division. Coral Gables Florida. Manager of Front Desk and Developer of a database program to improve service for computer Help Desk for Latin-American and Caribbean Division.
  - [1996] Training Classes for AT&T Executives. AT&T Administrative Office Caribbean and Latin-American Division. Coral Gables Florida
  - [1992-1994] Computer Consultant for HAMO (Medical Equipment International Manufacturing based in Switzerland)
  - Supervisor: Alfredo Muñoz ( Vice President) Tel 954 456 5927
  - [1989-1997] Florida Consortium for Infection Control System Analyst Computer Programmer Develop computer statistical databases and programs to control epidemics and study medical quality care in Florida under the direction of Dr. Erenkranz PhD ( Director and Professor University of Harvard) and
  - Emily Richter. (Medical Record Specialist and Professor University of Illinois)

Patents and publications :

- BeCruising System (Smart Building System that integrates security CCTV, database and multiple services for the condominium unit's smart buildings). Copyright 2000.
- Electronic Directory (copyright 1990)
- Easy Shop ( Point of Sale Accounting, Cash register and inventory program (Copyright 1989)
- Student Manual for Microsoft Word for Executive Students

Professional memberships :

Association of Alumni of Southeastern Nova University

Languages :

English, Spanish

References :

Reference Letters by request:

- 1) Engineer Lino Perea AT&T Engineer
- 2) Miriam Wallendorf NCR
- 3) Marisol Slaton, AT&T Administrative Caribbean and Latin-American Division
- 4) Alina Rodriguez AT&T Executive Secretary for the President
- 5) Carmen Carmenate Lucent Technology
- 6) Floyd Pittman, Chairperson Information Technology at Miami Dade College, South Kendall Campus.
- 7) Jose M. Argote Multimedia Department, Miami Dade College North Campus.
- 8) Carmen Ayala, Business Administrator University of Miami and Financial Advisor Miami Dade College.
- 9) Pedro Roig, Director of the Office of Cuba Broadcasting, a section within the Broadcasting Board of Governors. Director Radio and TV Martí. US Government.
- 10) Camilo Cannel PhD ( Biochemical Medical Researcher United Nations, US



government, etc )

- 11) Emily Richter, MR Professor University of Illinois, Specialist in Medical Records, Medical Author and Director of Medical Records Chicago Hospital.
- 12) Hugo Ferrara, PhD, MD (Director of Obstetric and Gynecologist Department in Palmetto Medical Hospital)
- 13) Dr Carlos Rossi, PhD, Program Director Miami Dade Community College ( MDCC)
- 14) Ehrenkranz, NJ PhD, MD ( Researcher, Medical Author and Professor University of Harvard )

# RESUME

## PERSONAL DATA

Name: Javier Gallardo  
Address: 4179 E 8<sup>th</sup> Ct Hialeah FL 33913  
Phone: 786-399-2710  
American Citizen

## EDUCATIONAL BACKGROUND

Graduated in Spain from Military Academy  
Graduated from Cabling and Networking Training from GCS Inc in Miami FL

Project Manager in telecommunications Training, Miami FL

## Experience:

### Telecommunication Project manager

- Working on BeCruising Telecom LLC since 2010- Present
- Working in General Computer Services Inc since 1997 to 2010
- Working for Related Group with General Computer services Inc. 2000-2003

## Works done:

- Murano Grande in Miami, 270 units
- Ocean Three Miami 200 units
- Akoya Condominium 400 units
- Others

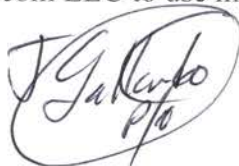
Telecommunication Project Manager for BeCruising Telecom

Reference letters by request

## Authorization

I authorize the company BeCruising Telecom LLC to use my resume.

-----  
Javier Galalrdo



# RESUME

Manuel Nunez

15476 NW 77<sup>th</sup> Ct #236

Miami Lake, FL 33016

## Education

Telecommunication engineer Central University Las Villas, Cuba

Technician Course on Dish Network Miami, FL

Technician Course on DirecTV Miami, FL

## Work Experience

Telecommunication services MN Cable Inc since 2001-2015

Dish Network Installations Services 2004-2014

DirectTV Technical Services 2001-2015

Telecom Service Manager BeCruising Telecom since 2010-present

Authorization to use resume

A handwritten signature in black ink, appearing to read 'Manuel Nunez', is written over a horizontal line.

# Microsoft Certified Professional Transcript

Last Activity Recorded : September 09, 2003  
Microsoft Certification ID : 2967411

**Microsoft**  
**CERTIFIED**  
Professional

ALBERT POLEDRI  
4534 SHERIDAN AVENUE  
MIAMI BEACH, Florida 33140-3145 US  
seniorhousing@hotmail.com

## LEGACY MICROSOFT CERTIFICATIONS:

### Microsoft Certified Systems Engineer

Certification Number : A947-0637      Achievement Date : 09/09/2003  
Certification/Version : Windows 2000

### Microsoft Certified Systems Administrator

Certification Number : A947-0641      Achievement Date : 07/30/2003  
Certification/Version : Windows 2000

### Microsoft Certified Professional

Certification Number : A947-0633      Achievement Date : 05/28/2003  
Certification/Version : Microsoft Certified Professional

## MICROSOFT CERTIFICATION EXAMS COMPLETED SUCCESSFULLY :

Exam ID	Description	Date Completed
220	Designing Security for a Microsoft Windows 2000 Network	Sep 09, 2003
227	Installing, Configuring, and Administering Microsoft Internet Security and Acceleration (ISA) Server 2000, Enterprise Edition	Aug 06, 2003
216	Implementing and Administering a Microsoft Windows 2000 Network Infrastructure	Jul 30, 2003
217	Implementing and Administering a Microsoft Windows 2000 Directory Services Infrastructure	Jul 07, 2003
218	Managing a Windows 2000 Network Environment	Jun 18, 2003
215	Installing, Configuring, and Administering Microsoft Windows 2000 Server	Jun 02, 2003
210	Installing, Configuring, and Administering Microsoft Windows 2000 Professional	May 28, 2003

*Albert Poledri*  
2/0



Broker Associate

**CY Leung Real Estate Company**

March 1996 – December 1996 (10 months) Hong Kong

Represented U.S. corporate companies and Japanese corporate companies that requested 3rd party leasing representation in Hong Kong and Kowloon / New Territories. Also, was exposed to office and retail condo sales that was and is the norm in Hong Kong.

Licensed Real Estate Salesperson

**JFI Properties**

May 1992 – December 1994 (2 years 8 months) 1217 Drexel Avenue Miami Beach

Specialized in multi-family real estate south of Lincoln Rd.

Licensed Real Estate Salesperson

**Global Real Estate & Management**

November 1986 – December 1989 (3 years 2 months) 6990 Indian Creek Drive, Miami Beach Florida. 33141

Licensed Real Estate Salesperson

**Michael J. Bellizzi & Company**

June 1985 – November 1986 (1 year 6 months) 1888 West Flagler, Miami Florida.

***Languages:***

English / Espanol

**a.e. poledri, jr.**

Broker Associate at Morris Williams Realty

Real Estate

**Previous**

1. Keller Williams Real Estate Company,
2. Marcus & Millichap,
3. CY Leung Real Estate Company

1. FIU Chapman Graduate Business School

**Experience**

Broker Associate

**Morris Williams Realty**

March 2013 – Present (2 years 5 months) Orlando, Florida Area

Broker Associate

**Keller Williams Real Estate Company**

December 2009 – February 2013 (3 years 3 months) Meridian Avenue  
between Lincoln & 17th St.

Broker Associate

**Marcus & Millichap**

October 1997 – July 2000 (2 years 10 months)

Specialized in multi-family investments in the  
Hialeah, FL., submarket.

Hong Kong Real Estate  
October 2011 – April 2012

Real Estate Alumni Affinity Council (REAAC)

Board of Directors

May 2010 May 2015

Albert E. Poledri, Jr., M.S.

Secretary, Board of Directors.  
Real Estate Alumni Affinity Council (REAAC)

REAAC is a Chapter of FIU Business School and FIU's  
Jerome Bain Real Estate Institute.

Board of Directors FIU (Florida International University) Affinity Alumni  
Council.

MCP. MCSA. MCSE, Win 2K Server.

Microsoft, License Microsoft Certification ID: 2967411

Add certificate

***Education:***

Chapman Graduate Business School

Master of Science (M.S.), Finance / Real Estate, Magna Cum Laude

dates attended 2011 – 2012

Conducting Research for FIU in the Real Estate Department Reporting  
Directly to the Chair of the Department School of Business.

Board of Directors of REAAC. Real Estate Alumni Affinity Council

1 project

Hong Kong Real Estate

Miami Dade College

Bachelor in Applied Science (B.S.), School Of Justice Public Safety  
Management., Summa Cum Laude

dates attended 2008 – 2010

Criminal Justice Club and others.

apoledri@morriswilliams.com

786.567.8087

Broker Associate

Keller Williams Real Estate Company



Herbert E. Walker III

Attorney at Law at Law Offices of Herbert Erving Walker III

A limitless fount of cutting-edge transactional procedure; a tireless worker  
and extremely knowledgeable Real Estate expert

April 14, 2014, Herbert E. was with another company when working with a.e.  
at Keller Williams Real Estate Company

Manage



FIU College of Business



MS in International Real Estate (MSIRE)



FIU MSIRE (MSRE)





Real Estate Alumni & Affinity Council

Companies



Morris Williams Realty

Schools



M-DCPS The English Center

Miami/Fort Lauderdale Area



Miami Dade  
College

Miami Dade College

Miami/Fort Lauderdale Are

# RESUME

Manuel Nunez

15476 NW 77<sup>th</sup> Ct #236

Miami Lake, FL 33016

## Education

Telecommunication engineer Central University Las Villas, Cuba

Technician Course on Dish Network Miami, FL

Technician Course on DirecTV Miami, FL

## Work Experience

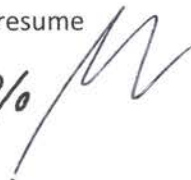
Telecommunication services MN Cable Inc since 2001-2015

Dish Network Installations Services 2004-2014

DirectTV Technical Services 2001-2015

Telecom Service Manager BeCruising Telecom since 2010-present

Authorization to use resume

*Manuel Nunez P/O* 

REDACTED

12:38 PM  
3/31/2015  
Cash Basis

BeCruising Telecom LLC  
Balance Sheet  
As of December 31, 2014

Dec 31, 14

ASSETS

Current Assets	
Checking/Savings	
Bank	
BusinessClassic	1292.01
Business Saving	60.91
Total Bank	1352.92
Petty Cash	2,201.92
Total Checking/Savings	3,554.84
Accounts Receivable	
11000 · Accounts Receivable	57474.74
Total Accounts Receivable	57,474.74
Other Current Assets	
12000 · Undeposited Funds	185.00
12100 · Inventory Asset	4,723.57
Total Other Current Assets	4,908.57
Total Current Assets	65,938.15

TOTAL ASSETS

LIABILITIES & EQUITY

Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	6430.63
Total Accounts Payable	6,430.63
Credit Cards	
21000 · BeCruising Telecom Credit Card	1,580.80
Total Credit Cards	1,580.80
Other Current Liabilities	
25500 · Sales Tax Payable	577.72
Total Other Current Liabilities	577.72
Total Current Liabilities	8,589.15
Long Term Liabilities	
26000 · Loans	
26101 · Loans personal	34,066.00
Total 26000 · Loans	34,066.00
Total Long Term Liabilities	34,066.00
Total Liabilities	42,655.15
Equity	
Prior Year Retained Earnings	-2,017.00
Net Income	25,300.00
Total Equity	23,283.00

TOTAL LIABILITIES & EQUITY

65,938.15

**BeCruisng Telecom LLC**  
**Profit & Loss**  
 January 1 through July 29, 2015

	Jan 1 - Jul 29, 15
Ordinary Income/Expense	
Income	
SALES SERVICES	
48000 · Sales - Hardware	47,463.00
48100 · Sales - Software	199.00
48200 · Sales -Telecom Services	530.07
48201 · Sales - Support and Maintenance	2,260.00
48202 · Sales Telephone Services	35.00
48203 · Sales -Dish Services	25.00
48200 · Sales -Telecom Services - Other	864.81
Total 48200 · Sales -Telecom Services	3,184.81
Total Income	51,376.88
Cost of Goods Sold	
50000 · Provade Services for Resale	
50001 · Telephone and internet (cost)	206.09
50002 · Provade Services TV ( Cost)	72.30
50000 · Provade Services for Resale - Oth...	406.50
Total 50000 · Provade Services for Resale	684.89
50003 · Subcontractor Expenser Other Services	-35.00
Total 50003 · Subcontractor Expenser	-35.00
Total COGS	649.89
Gross Profit	50,726.99
Expense	
Donations	147.74
63500 · Licenses and Permits	138.75
60000 · Advertising and Promotion	76.93
60100 · medical expense	346.00
60102 · Postage	
USPS USA Postal Service	7.68
Total 60102 · Postage	7.68
60200 · Automobile Expense	
Automobile Expense tickets	935.70
6020201 · Gas	57.14
Total 60200 · Automobile Expense	992.84
63400 · Interest Expense	-6,004.32
64300 · Meals and Entertainment	
643002 · Restaurant	34.64
64300 · Meals and Entertainment - Other	19.22
Total 64300 · Meals and Entertainment	53.86
64900 · Office Supplies	14.44
66000 · Peofessional Services Expenses	
660005 · Professional Services	1.07
660001 · legal fees	1,500.00
Total 66000 · Peofessional Services Expen...	1,501.07
68600 · Utilities	
Power Light	338.67
68600 · Utilities - Other	134.21
Total 68600 · Utilities	472.88
Total Expense	-2,252.13
Net Ordinary Income	52,979.12
Net Income	52,979.12





BeCruising Telecom LLC  
**Balance Sheet**  
As of December 31, 2013  
Dec 31, 13

ASSETS

Current Assets

Checking/Savings

Bank

BusinessClassic 1,046.77

Business Saving 1,518.13

Total Bank 2,564.90

Petty Cash 0.00

Total Checking/Savings 2,564.90

Other Current Assets

Undeposited Funds 848.64

12100 - Inventory Asset 2,400.00

Total Other Current Assets 3,248.64

Total Current Assets 5,813.54

TOTAL ASSETS 5,813.54

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable

20000 - Accounts Payable 0.00

Total Accounts Payable 0.00

Credit Cards

21000 - BeCruising Telecom Credit Card 1,580.80

Total Credit Cards 1,580.80

Other Current Liabilities

25500 - Sales Tax Payable 1,962.74

Total Other Current Liabilities 1,962.74

Total Current Liabilities 3,543.54

Long Term Liabilities

26000 - Loans

26100 - Stockholder 4,287.00

Total 26000 - Loans 4,287.00

Total Long Term Liabilities 4,287.00

Total Liabilities 7,830.54



**BeCruising Telecom LLC**  
**Balance Sheet**  
As of December 31, 2013  
Dec 31, 13

Equity	
30000 · Opening Balance Equity	0.00
30700 · Members Draw	0.00
32000 · Members Equity	-19.00
Net Income	<u>-1,998.00</u>
Total Equity	<u>-2,017.00</u>
TOTAL LIABILITIES & EQUITY	<u><u>5,813.54</u></u>



**BeCruising Telecom LLC**  
**Profit & Loss**  
January through December 2013  
Jan - Dec 13

Ordinary Income/Expense

Income

sales	4,082.65
<b>SALES SERVICES</b>	<b>5,691.58</b>
income	294.00
48001 · Sales Access Control & CCTV	565.50
48000 · Sales - Hardware	3,984.90
48100 · Sales - Software	1,396.82
48200 · Sales -Telecom Services	
48201 · Sales - Support and Maintenance	8,898.91
48202 · Sales Telephone Services	5,469.78
48203 · Sales -Dish Services	95.00
48204 · Sales Discounts	-10.00
48200 · Sales -Telecom Services - Other	<u>57,190.50</u>
Total 48200 · Sales -Telecom Services	71,644.19
48900 · Shipping and Delivery Income	172.83
49900 · Finance Charges Income	<u>24.63</u>
<b>Total Income</b>	<b>87,857.10</b>

Cost of Goods Sold

510200 · Services Access Control & CCTV	200.00
50000 · Provade Services for Resale	
50001 · Telephone and internet (cost)	16,922.80
50002 · Provade Services TV ( Cost)	2,202.26
50000 · Provade Services for Resale - Other	<u>5,977.98</u>
Total 50000 · Provade Services for Resale	25,103.04
50003 · Subcontractor Expenser	
66700 · Professional Fees	16,259.27
Other Services	780.05
Professional Fees mantainance c	5,553.28
50003 · Subcontractor Expenser - Other	<u>3,789.27</u>
Total 50003 · Subcontractor Expenser	26,381.87
52700 · Purchases - Hardware for Resale	<u>4,145.29</u>
<b>Total COGS</b>	<b><u>55,830.20</u></b>

**Gross Profit** 32,026.90

Expense

Tools	241.57
Donations	694.66
prof server Tel astrix	50.00
credit card charges	34.83



**BeCruising Telecom LLC**  
**Profit & Loss**  
 January through December 2013  
 Jan - Dec 13

63500 · Licenses and Permits	1,245.29
60000 · Advertising and Promotion	425.63
60100 · medical expense	2,972.16
60101 · Parking	164.40
60102 · Postage	
USPS USA Postal Service	15.02
60102 · Postage - Other	298.89
<b>Total 60102 · Postage</b>	<b>313.91</b>
60103 · subscriptions and publications	82.16
60200 · Automobile Expense	
6020201 · Gas	2,548.70
60200 · Automobile Expense - Other	-50.92
<b>Total 60200 · Automobile Expense</b>	<b>2,497.78</b>
60400 · Bank Service Charges	
604002 · Service Fee	121.97
604003 · atm fee	230.00
<b>Total 60400 · Bank Service Charges</b>	<b>351.97</b>
61700 · Computer and Internet Expenses	399.48
63300 · Insurance Expense	699.05
63400 · Interest Expense	-45.49
64300 · Meals and Entertainment	
643002 · Restaurant	3,223.97
64300 · Meals and Entertainment - Other	920.46
<b>Total 64300 · Meals and Entertainment</b>	<b>4,144.43</b>
Officer's Salary	10,000.00
64900 · Office Supplies	1,489.96
66000 · Professional Services Expenses	
660005 · Professional Services	3,372.59
660001 · legal fees	834.45
667002 · Accounting	390.00
660003 · Secretarial and Collections Ser	304.14
660004 · Professional Fees jm argote	120.00
<b>Total 66000 · Professional Services Expenses</b>	<b>5,021.18</b>
67100 · Rent Expense	2,099.41
68600 · Utilities	
Power Light	756.03
68600 · Utilities - Other	162.31
<b>Total 68600 · Utilities</b>	<b>918.34</b>
69800 · Other Expenses from providers	1,598.47
<b>Total Expense</b>	<b>35,399.19</b>





3:16 PM  
08/03/15  
Cash Basis

BeCruising Telecom LLC  
Profit & Loss  
January through December 2013  
Jan - Dec 13

Net Ordinary Income	-3,372.29
Other Income/Expense	
Other Income	
Interest bank saving	443.99
70000 - Other Income	930.00
Total Other Income	<u>1,373.99</u>
Net Other Income	<u>1,373.99</u>
Net Income	<u><u>-1,998.30</u></u>



BeCruisng Telecom LLC  
Profit & Loss  
January through December 2013

	<u>Jan - Dec 13</u>
Ordinary Income/Expense	
Income	
sales	4,082.65
SALES SERVICES	5,691.58
income	294.00
48001 · Sales Access Control & CCTV	565.50
48000 · Sales - Hardware	3,984.90
48100 · Sales - Software	1,396.82
48200 · Sales -Information Technology Services	
Total 48200 · Sales -Information Technology Services	71,644.19
48900 · Shipping and Delivery Income	172.83
49900 · Finance Charges Income	24.63
Total Income	<u>87,857.10</u>
Cost of Goods Sold	
510200 · Services Access Control & CCTV	200.00
50000 · Provade IT Services for Resale	
Total 50000 · Provade IT Services for Resale	25,103.04
50003 · Subcontractor Expenser	
66700 · Professional Fees	16,259.27
Other Services	780.05
Professional Fees manteinance c	5,553.28
50003 · Subcontractor Expenser - Other	<u>3,789.27</u>
Total 50003 · Subcontractor Expenser	26,381.87
52700 · Purchases - Hardware for Resale	4,145.29
Total COGS	<u>55,830.20</u>
Gross Profit	32,026.90
Expense	
Tools	241.57
Donations	694.66
prof server Tel astrix	50.00
credit card charges	34.83
63500 · Licenses and Permits	1,245.29
60000 · Advertising and Promotion	425.63
60100 · medical expense	2,972.16
60101 · Parking	164.40



BeCruising Telecom LLC  
Profit & Loss  
January through December 2013  
Jan - Dec 13

60102 · Postage	
USPS USA Postal Service	15.02
60102 · Postage - Other	298.89
Total 60102 · Postage	<u>313.91</u>
60103 · subscriptions and publications	82.16
60200 · Automobile Expense	
6020201 · Gas	2,548.70
60200 · Automobile Expense - Other	-50.92
Total 60200 · Automobile Expense	<u>2,497.78</u>
60400 · Bank Service Charges	
604002 · Service Fee	121.97
604003 · atm fee	230.00
Total 60400 · Bank Service Charges	<u>351.97</u>
61700 · Computer and Internet Expenses	399.48
63300 · Insurance Expense	699.05
63400 · Interest Expense	-45.49
64300 · Meals and Entertainment	
643002 · Restaurant	3,223.97
64300 · Meals and Entertainment - Other	920.46
Total 64300 · Meals and Entertainment	<u>4,144.43</u>
Officer's Salary	10,000.00
64900 · Office Supplies	1,489.96
66000 · Professional Services Expenses	
660005 · Professional Services	3,372.59
660001 · legal fees	834.45
667002 · Accounting	390.00
660003 · Secretarial and Collections Ser	304.14
660004 · Professional Fees jm argote	120.00
Total 66000 · Professional Services Expenses	<u>5,021.18</u>
67100 · Rent Expense	2,099.41
68600 · Utilities	
Power Light	756.03
68600 · Utilities - Other	162.31
Total 68600 · Utilities	<u>918.34</u>
69800 · Other Expenses from providers	1,598.47
Total Expense	<u>35,399.19</u>
Net Ordinary Income	-3,372.29

Other Income/Expense



3:16 PM  
08/03/15  
Cash Basis

BeCruising Telecom LLC  
**Profit & Loss**  
January through December 2013  
Jan - Dec 13

Other Income	
Interest bank saving	443.99
70000 - Other Income	930.00
Total Other Income	<u>1,373.99</u>
Net Other Income	<u>1,373.99</u>
Net Income	<u><u>-1,998.30</u></u>

J. G. Galindo  
P/O



3:40 PM  
08/03/15  
Cash Basis

BeCruising Telecom LLC  
**Balance Sheet**  
As of December 31, 2012  
Dec 31, 12

ASSETS

Current Assets

Checking/Savings

Bank

BusinessClassic 1,749.00

Business Saving 0.00

Total Bank 1,749.00

Petty Cash 5,600.00

Total Checking/Savings 7,349.00

Other Current Assets

12100 - Inventory Asset 2,186.59

Total Other Current Assets 2,186.59

Total Current Assets 9,535.59

TOTAL ASSETS 9,535.59

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable

20000 - Accounts Payable 1,471.00

Total Accounts Payable 1,471.00

Total Current Liabilities 1,471.00

Long Term Liabilities

26000 - Loans

26100 - Stockholder 8,083.59

Total 26000 - Loans 8,083.59

Total Long Term Liabilities 8,083.59

Total Liabilities 9,554.59

Equity

32000 - Members Equity -580.00

Net Income 561.00

Total Equity -19.00

TOTAL LIABILITIES & EQUITY 9,535.59



BeCruising Telecom LLC  
**Balance Sheet**  
As of December 31, 2012  
Dec 31, 12

ASSETS

Current Assets

Checking/Savings

Bank

BusinessClassic 1,749.00

Business Saving 0.00

Total Bank 1,749.00

Petty Cash 5,600.00

Total Checking/Savings 7,349.00

Other Current Assets

12100 · Inventory Asset 2,186.59

Total Other Current Assets 2,186.59

Total Current Assets 9,535.59

TOTAL ASSETS 9,535.59

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable

20000 · Accounts Payable 1,471.00

Total Accounts Payable 1,471.00

Total Current Liabilities 1,471.00

Long Term Liabilities

26000 · Loans

26100 · Stockholder 8,083.59

Total 26000 · Loans 8,083.59

Total Long Term Liabilities 8,083.59

Total Liabilities 9,554.59

Equity

32000 · Members Equity -580.00

Net Income 561.00

Total Equity -19.00

TOTAL LIABILITIES & EQUITY 9,535.59



**BeCruisng Telecom LLC**  
**Profit & Loss**  
January through December 2012  
Jan - Dec 12

Ordinary Income/Expense

Income

48000 · Sales - Hardware	1,196.93
48100 · Sales - Software	1,067.88
48200 · Sales -Telecom Services	
48201 · Sales - Support and Maintenance	14,279.22
48200 · Sales -Telecom Services - Other	<u>50,053.84</u>
Total 48200 · Sales -Telecom Services	64,333.06
48900 · Shipping and Delivery Income	17.97
49900 · Finance Charges Income	<u>461.36</u>
Total Income	67,077.20

Cost of Goods Sold

50000 · Provade Services for Resale	
50001 · Telephone and internet (cost)	27,242.70
50002 · Provade Services TV ( Cost)	204.50
50000 · Provade Services for Resale - Other	<u>5,043.69</u>
Total 50000 · Provade Services for Resale	32,490.89
50003 · Subcontractor Expenser	
66700 · Professional Fees	
Justing Wellington	905.00
66700 · Professional Fees - Other	<u>639.05</u>
Total 66700 · Professional Fees	1,544.05
Other Services	245.00
50003 · Subcontractor Expenser - Other	<u>652.41</u>
Total 50003 · Subcontractor Expenser	2,441.46
52700 · Purchases - Hardware for Resale	<u>4,124.85</u>
Total COGS	<u>39,057.20</u>

Gross Profit 28,020.00

Expense

63500 · Licenses and Permits	74.50
60000 · Advertising and Promotion	323.28
60100 · medical expense	155.12
60101 · Parking	120.70
60102 · Postage	
USPS Sales Tax Payable	-99.55
USPS USA Postal Service	322.64
60102 · Postage - Other	<u>140.01</u>
Total 60102 · Postage	363.10

BeCruising Telecom LLC  
Profit & Loss  
January through December 2012  
Jan - Dec 12

60104 · Traffic tickets	162.00
60200 · Automobile Expense	
6020201 · Gas	1,561.08
60200 · Automobile Expense - Other	1,554.12
Total 60200 · Automobile Expense	<u>3,115.20</u>
60400 · Bank Service Charges	
Bank Service Charges bank adjus	0.00
604003 · atm fee	36.00
60400 · Bank Service Charges - Other	176.41
Total 60400 · Bank Service Charges	<u>212.41</u>
61700 · Computer and Internet Expenses	183.77
63300 · Insurance Expense	300.00
64300 · Meals and Entertainment	
643002 · Restaurant	1,160.50
Total 64300 · Meals and Entertainment	<u>1,160.50</u>
Officer's Salary	10,110.18
64900 · Office Supplies	1,986.09
66000 · Peofessional Services Expenses	
660001 · legal fees	4,880.00
667002 · Accounting	2,150.00
660004 · Professional Fees jm argote	882.00
Total 66000 · Peofessional Services Expenses	<u>7,912.00</u>
67100 · Rent Expense	309.51
68400 · Travel Expense	795.48
68600 · Utilities	406.29
Total Expense	<u>27,690.13</u>
Net Ordinary Income	329.87
Other Income/Expense	
Other Income	
70000 · Other Income	319.00
Total Other Income	<u>319.00</u>
Other Expense	
69900 · Other Expenses	0.58
bad deb	87.29
90010 · meals	0.00
90011 · Charity Human Society&Other	0.00





3:41 PM  
08/03/15  
Cash Basis

BeCruising Telecom LLC  
Profit & Loss  
January through December 2012  
Jan - Dec 12

Total Other Expense	<u>87.87</u>
Net Other Income	<u>231.13</u>
Net Income	<u><u>561.00</u></u>



BeCruising Telecom LLC  
Profit & Loss  
January through December 2012

	<u>Jan - Dec 12</u>
Ordinary Income/Expense	
Income	
48000 · Sales - Hardware	1,196.93
48100 · Sales - Software	1,067.88
48200 · Sales -Information Technology Services	
Total 48200 · Sales -Information Technology Services	64,333.06
48900 · Shipping and Delivery Income	17.97
49900 · Finance Charges Income	461.36
Total Income	<u>67,077.20</u>
Cost of Goods Sold	
50000 · Provide Information Technology Services for Resale	
Total 50000 · Provide Information Technology Services for Resale	32,490.89
50003 · Subcontractor Expenser	
66700 · Professional Fees	
Justing Wellington	905.00
66700 · Professional Fees - Other	639.05
Total 66700 · Professional Fees	<u>1,544.05</u>
Other Services	245.00
50003 · Subcontractor Expenser - Other	652.41
Total 50003 · Subcontractor Expenser	<u>2,441.46</u>
52700 · Purchases - Hardware for Resale	4,124.85
Total COGS	<u>39,057.20</u>
Gross Profit	28,020.00
Expense	
63500 · Licenses and Permits	74.50
60000 · Advertising and Promotion	323.28
60100 · medical expense	155.12
60101 · Parking	120.70
60102 · Postage	
USPS Sales Tax Payable	-99.55
USPS USA Postal Service	322.64
60102 · Postage - Other	140.01
Total 60102 · Postage	<u>363.10</u>

**BeCruising Telecom LLC**  
**Profit & Loss**  
January through December 2012

Jan - Dec 12

60104 · Traffic tickets	162.00
60200 · Automobile Expense	
6020201 · Gas	1,561.08
60200 · Automobile Expense - Other	1,554.12
Total 60200 · Automobile Expense	3,115.20
60400 · Bank Service Charges	
Bank Service Charges bank adjus	0.00
604003 · atm fee	36.00
60400 · Bank Service Charges - Other	176.41
Total 60400 · Bank Service Charges	212.41
61700 · Computer and Internet Expenses	183.77
63300 · Insurance Expense	300.00
64300 · Meals and Entertainment	
643002 · Restaurant	1,160.50
Total 64300 · Meals and Entertainment	1,160.50
Officer's Salary	10,110.18
64900 · Office Supplies	1,986.09
66000 · Professional Services Expenses	
660001 · legal fees	4,880.00
667002 · Accounting	2,150.00
660004 · Professional Fees jm argote	882.00
Total 66000 · Professional Services Expenses	7,912.00
67100 · Rent Expense	309.51
68400 · Travel Expense	795.48
68600 · Utilities	406.29
Total Expense	27,690.13
Net Ordinary Income	329.87
Other Income/Expense	
Other Income	
70000 · Other Income	319.00
Total Other Income	319.00
Other Expense	
69900 · Other Expenses	0.58
bad deb	87.29
90010 · meals	0.00
90011 · Charity Human Society&Other	0.00



3:41 PM  
08/03/15  
Cash Basis

BeCruisng Telecom LLC  
Profit & Loss  
January through December 2012

	Jan - Dec 12
Total Other Expense	<u>87.87</u>
Net Other Income	<u>231.13</u>
Net Income	<u><u>561.00</u></u>




THE ORIGINAL DOCUMENT HAS A REFLECTIVE WATERMARK ON THE BACK. HOLD AT ANGLE TO VIEW. DO NOT CASH IF NOT PRESENT.

NAME Be Cruising Telecom LLC 439073

ACCT. NO. \_\_\_\_\_ DATE 7/28/15

PAY TO THE ORDER OF Florida Public Service Commission \$ 500.00

Five hundred dollars ~~09~~ ~~77~~ DOLLARS Security feature included. Details on back.

 **Bank**  
America's Most Convenient Bank®

FOR FORM Francis Trig. St

0001

TD Bank, N.A.

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

Initials of person who forwarded check:  
MTS