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3	In The Matter Of:			
4			DOCKET NO.	160021-EI
5	PETITION FOR RATE FLORIDA POWER & LI			
6		/	DOCKET NO.	160061-EI
7	PETITION FOR APPROVAL OF 2016-2018 STORM HARDENING PLAN			
8	BY FLORIDA POWER & COMPANY.	X LIGHT		
9		/	DOCKET NO.	160062-EI
10	2016 DEPRECIATION DISMANTLEMENT STUI	DY BY,		
11	FLORIDA POWER & LI	/		1.60000 ==
12	PETITION FOR LIMIT		DOCKET NO.	160088-EI
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APPEARANCES:	(As heretofore noted.)	

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PROCEEDINGS

CHAIRMAN BROWN: Good morning, everyone. Sorry we're starting a few minutes late. We have a couple of housekeeping items to go on -- go over. But everyone welcome back. I hope you all had a good night's rest and are refreshed and recharged to take on the day.

As you know, there is a storm that's brewing in the Gulf, and our EOC is actively monitoring the situation. A lot of us have already been through these types of events and they're very fluid. Given the state of affairs, I really would like to get as much done as possible today. I've been advised that today is clear, that we have latitude to go forward as much as possible, so I'd encourage and appreciate the parties' assistance in this endeavor too. And we're going to keep you apprised as we get more information as the day progresses; we'll keep you apprised about the schedule. But to that effect, we're going to need to take some witnesses out of order to accomplish getting as much done as possible, and so I do propose the following order. We are on Mr. Forrest right now. Following Mr. Forrest, we need to get to Ms. Kennedy, then Morley, then Ferguson, then Kopp. When Chriss, Wal-Mart's witness, comes in, we'll take that witness somewhere

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004766 around that, after Kopp or before Ferguson. Cohen, then 1 Koch, Deaton, Hevert, Allis, Deason, and Dewhurst. 2 But first I'd like to turn to Florida Power & Light and see 3 if this schedule is acceptable, given my previous 4 comments that I just made. 5 MR. BUTLER: I imagine there is an absolute 6 7 fountain of joy in the heart of Ms. Ousdahl, but I'm going to extinguish it. 8 9 CHAIRMAN BROWN: Ousdahl. MR. BUTLER: You left her off the list. 10 CHAIRMAN BROWN: Ousdahl is missing from my 11 proposed list that staff and I worked on, so --12 13 MR. BUTLER: I think she would go -- what I had on the notice -- before Ms. Morley, but, yeah. 14 15 CHAIRMAN BROWN: Yes, that's right. That's right. I was reading my list that staff generated. 16 17 MR. BUTLER: I'm sorry. And we're also -- are 18 we missing Ms. Slattery? 19 CHAIRMAN BROWN: Yes. Ms. Slattery is missing 20 Suzanne. Suzanne. too. 21 MR. BUTLER: I'm sorry. I misled 22 Ms. Brownless on that. I actually don't have it on my 23 list, my cheat sheet here either. So what is your preference of where you would like to see her? 24 25 CHAIRMAN BROWN: Okay. I'm going to go again.

MR. BUTLER: Okay. 1 2 CHAIRMAN BROWN: Okay. Forrest, Kennedy, 3 Ousdahl, Morley, Ferguson, Kopp, Slattery, Cohen. Take up -- after Cohen or before we'll take up Wal-Mart's 4 direct witness, if that's a --5 MR. WILLIAMSON: Yes, ma'am. He's on his way 6 7 as of 5:00 a.m. this morning. CHAIRMAN BROWN: Okay. Koch after Chriss, 8 9 Deaton, Hevert, Allis, Deason, and Dewhurst. And those 10 last three are interchangeable, if that's Florida Power & Light's preference. Does everybody have that, and 11 does that appear to be the complete remaining list? 12 13 MR. BUTLER: Yes. 14 CHAIRMAN BROWN: Mr. Butler, are you okay with that suggestion? 15 MR. BUTLER: We can make it work. 16 17 CHAIRMAN BROWN: Appreciate that. I think 18 that will help facilitate today's work. 19 MR. BUTLER: That's fine. Thank you. 20 CHAIRMAN BROWN: Okay. Great. 21 MS. CSANK: Madam --22 CHAIRMAN BROWN: Yes. Where is that coming 23 from? 24 MS. CSANK: Madam Chair, it's Diana from the 25 Sierra Club. May I be heard on one concern with respect

to the order?

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MR. REHWINKEL: Was Slattery listed in there? CHAIRMAN BROWN: Yes. Slattery is before Cohen.

You have the floor.

MS. CSANK: So pursuant to the conversation we had about Ms. Kennedy's deposition, FPL's counsel was good enough to complete the review of her deposition and submit errata at 11:07 p.m. last night. Because of the volume of the changes that FPL has made, the court reporter actually wrote back saying that she would like to file a response because she has not seen such a voluminous errata sheet before. And to the extent that I am preparing to cross-examine Ms. Kennedy and use and rely on this deposition, I would ask that Ms. Kennedy be moved back in the order. She is next after Forrest, according to the order that you laid out.

CHAIRMAN BROWN: She is next after Forrest. And so you're proposing that she be moved where?

MS. CSANK: At your pleasure, Madam Chair, I would suggest that she be at least bumped back four or five witnesses, if that works for FP&L.

CHAIRMAN BROWN: My understanding was that Ms. Kennedy was moved up because of the storm and they were trying to get the needed witnesses to the service

territory. But Mr. Butler --1 2 MR. BUTLER: Yeah. We really don't want to move her significantly down in the order. I mean, I 3 think that Ms. Kennedy would be happy to address any 4 5 discrepancies that Ms. Csank might feel are in the deposition compared to her errata sheet as she goes, if 6 7 necessary, but -- you know, we're trying to accommodate, but that's not going to work very well for us to move --8 9 CHAIRMAN BROWN: Could you move her after Ousdahl? 10 11 MR. BUTLER: I think we could do that, yes. 12 CHAIRMAN BROWN: Okay. 13 MS. CSANK: Thank you. 14 CHAIRMAN BROWN: You're welcome. 15 Another housekeeping matter about exhibits, my 16 understanding is that some of the parties aren't 17 collating them. Some are doing an excellent job; some 18 are not. And I just want a reminder, can you please 19 collate? Again, it'll make the process go a lot 20 smoother. So that's just a little reminder. 21 And then when we stopped --22 MR. WISEMAN: One other preliminary matter 23 about the order of witnesses. 24 CHAIRMAN BROWN: Sure. 25 MR. WISEMAN: Just I was unclear what you FLORIDA PUBLIC SERVICE COMMISSION

meant when you said, "Allis, Deason, and Dewhurst are interchangeable."

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CHAIRMAN BROWN: In terms of order. That's the proposed order right now, Allis, Deason, and Dewhurst, so -- but I don't have a preference of any which way. I mean, they could go Deason, Allis, Dewhurst. It doesn't matter. I'd like to get through the other witnesses as much -- and to accomplish as much as possible today.

MR. WISEMAN: Yeah. But the only reason I'm raising the issue is if we could get from -- I assume whatever -- if FPL wants to flip them around, that's fine with you, from what I understand.

CHAIRMAN BROWN: It is.

MR. WISEMAN: And which is fine with us too. I just wanted to get -- if we could get from FPL some certainty just to -- it would help in terms of the preparation for the cross. That's all.

CHAIRMAN BROWN: Oh, yeah. And I don't think we're going to get to -- I mean, it would be great if we could get to these witnesses today, but I don't foresee that happening.

MR. WISEMAN: Okay.

MR. BUTLER: Yes. And just our expectation is to have Mr. Allis before Mr. Deason or Mr. Dewhurst. It

004771 would really only be if things get pushed out a long 1 ways and we have to start juggling schedules further 2 that that even could come into play again. 3 CHAIRMAN BROWN: Okay. Is everybody clear? 4 Mr. Moyle. 5 MR. MOYLE: We want to accommodate -- the 6 7 people that have operational responsibilities are Kennedy and Ferguson -- or who else? I mean --8 9 MR. BUTLER: Forrest. MR. MOYLE: Forrest. There's two of them that 10 11 we need to get -- and Forrest is already on the stand, so it's essentially Kennedy. 12 CHAIRMAN BROWN: Yes. 13 14 MR. MOYLE: Okay. We're happy to help. 15 CHAIRMAN BROWN: Thank you. 16 MR. MOYLE: I know you have -- I saw in, I 17 think, a press report -- some later days in September if 18 they need to take everybody and get ready for the storm. 19 CHAIRMAN BROWN: We do have some shadow dates, 20 and we do have the potential of going next week too, so. 21 MR. MOYLE: We want to help however we can. 22 CHAIRMAN BROWN: Yes. Thank you. That was 23 nice, Mr. Moyle. 24 All right. Now when we recessed last night, 25 we had an objection on the floor as to Mr. Forrest. And FLORIDA PUBLIC SERVICE COMMISSION

I've conferred with staff, and staff has some advice and quidance on the matter.

MS. HELTON: I guess that would be me, Madam Chairman?

CHAIRMAN BROWN: That's you.

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MS. HELTON: We spent the evening and this morning thinking about the situation where we left yesterday or how we left yesterday and the fact that there were at least two, if not more, witnesses who had deferred to Witness Forrest questions about the gas forecasts. And we believe that that created an expectation on the part of the parties that they would be able to cross-examine Mr. Forrest about the gas forecasts, and we believe that you have the latitude to allow that to happen, Madam Chairman.

CHAIRMAN BROWN: Thank you.

Ms. Brownless, anything else you'd like to add?

MS. BROWNLESS: No, ma'am. That pretty much sums it up.

CHAIRMAN BROWN: All right. So we have an objection that Mr. Butler raised and we had some exhibits that you handed out, including a confidential exhibit.

MR. WISEMAN: So do I understand from that

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that I can go forward with the cross-examination?

CHAIRMAN BROWN: I didn't rule yet.

MR. WISEMAN: Well, the reason I'm asking is because I was asked last night a couple of issues about what issues in the issues list this went to and why Mr. Forrest is the appropriate witness to ask these questions to. If you are going to go -- you know, let me go ahead and ask the questions, then I don't have to go through all of that, although I would love to. But it would save time, you know, if -- but, you know, there's no point in going through it if you're ruling that the cross-examination is appropriate.

CHAIRMAN BROWN: Okay. I'm going to have Mr. Butler restate his objection so that I could --Mr. Butler, could you restate your objection?

MR. BUTLER: I'll do better than that. At Mr. Moyle's suggestion, I'm going to withdraw it.

CHAIRMAN BROWN: Oh.

MR. BUTLER: We're okay with Mr. Wiseman asking. The basis that I understand that he is pursuing it -- I mean, obviously, depending on where it goes, I reserve my right to raise objections down the line, but I am withdrawing the objection that we left with yesterday.

CHAIRMAN BROWN: Thank you. Makes my job a

004774 lot easier. Do you want to hand out the confidential

MR. WISEMAN: We already went through the confidential exhibit. I think we can just go straight to the nonconfidential ones.

MS. HELTON: Madam Chairman, may I ask one question about the confidential exhibit? And that is now that we've had an evening to look at it, do you still believe that it's confidential? Do we still need to maintain that, or can we treat it as a public record?

MR. BUTLER: We do continue to claim confidentiality on it, and we discussed that with Mr. Wiseman before the start of this morning. I think he's okay with pursuing his cross-examination under that model.

> CHAIRMAN BROWN: Okay. Welcome back. THE WITNESS: Thank you.

CHAIRMAN BROWN: Mr. Wiseman, you have the floor.

MR. WISEMAN: Thank you, Madam Chair.

EXAMINATION

BY MR. WISEMAN:

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exhibit?

Good morning, Mr. Forrest.

A Good morning.

Q Just to put things back in context a little

004775 bit since we've been gone for a little bit more than 12 1 2 hours, can you pull Exhibit 749, which is the Gas 3 Daily -- the excerpt from Gas Daily of yesterday? Α Yes, I have it. 4 Okay. And so on page 2, if we look under 5 Q Louisiana/Southeast prices and we go down, oh, six, 6 7 seven, we see Henry Hub. And the Henry Hub price yesterday, the midpoint price was \$2.95; correct? 8 9 Α That is correct. That is a one-day price, 10 yes. Okay. And then if we go to page 3, the Henry 11 Q 12 Hub Gas Futures Contracts, the NYMEX Futures price for August 2019 was \$2.879; correct? 13 14 Yes, that's correct. Α Okay. So if we could keep those two prices in 15 Q mind and then let's go to Exhibit 744. Do you have 16 17 that? I'm there. 18 Α 19 Okay. And, Mr. Forrest, this is a forecast Q that was done May 7th, 2012; correct? 20 21 That is correct, yes. Α 22 And if we turn to the third page, the --Q 23 there's an entry for August '16, August 2016. Do you 24 see that? 25 Α Yes. FLORIDA PUBLIC SERVICE COMMISSION

Q Okay. And actually if you go back and look at the first page of the exhibit, it would be correct that the far column on the right is the Henry Hub price; correct?

A Yes, that is correct.

Q Okay. So the forecast that was done on May 7th, 2012, of the Henry Hub price in August 2016 was \$4.66 per MMBtu; correct?

A Yes, that is correct. I would maybe explain a little bit that that is combining a couple of different forecasts. That is not just the NYMEX. The first document that we looked at was purely NYMEX pricing. This one has a PIRA component in it, so it's more of a fundamental forecast. So this is about the period when we're transitioning away from NYMEX into our PIRA fundamental forecast. So it's a little bit of apples and oranges in terms of the, you know, the information, where it's coming from. But I do agree your number is correct.

Q All right. So the \$4.66 price forecast by FPL for August 2016 compares to the \$2.95 that actually occurred yesterday; correct?

A Yes. I -- well, yes and no. I agree that it's the same period. The August '16 number that you're referencing on Exhibit 744 is a monthly price. The

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number you referenced in the Gas Daily document was a daily price. And, again, it's -- you're looking at a daily liquidation of Henry Hub versus a forecast which is provided by a different entity entirely.

Fair enough. You'd agree that in August 2016 Q the Henry Hub price at no time has hit \$4.66; correct?

I don't agree with that. I would dare say Α back in the 2007, 2008 time frame that the August '16 price was projected far north of that.

No, that's not what I'm saying. The actual Q spot price at Henry Hub in August of 2016, this month, is it your testimony that it hit 4.66 at some point?

Α No. With that clarification, I agree, no, it has not.

Okay. And it hasn't hit \$4; correct?

Not to my knowledge, no.

Okay. Now if you could turn to the last page Q of that exhibit, there's a forecast that FPL did of what the Henry Hub price would be in August 2019. Do you see that?

> I do. Α

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And that forecast was \$6.81; correct?

That is correct. And, again, that's a PIRA Α forecast as opposed to what the NYMEX market would say it would be.

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1	004778 Q Okay. Now let's look at Exhibit 745, please.
2	And this is a forecast that FPL did on January 7, 2013;
3	correct?
4	A That is correct.
5	${f Q}$ And if you look at page two, there's a
6	forecast that was done of what the price would be in the
7	month of August 2016; correct?
8	A Correct.
9	${f Q}$ And would you agree that the forecast was that
10	the price would be \$4.40?
11	A That is correct, yes.
12	${f Q}$ And if we turn to the last page, is it correct
13	that that 2013 forecast forecast for the month of
14	August 2019 that the Henry Hub price would be \$5.94?
15	A That is correct, with the same explanation I
16	provided earlier.
17	${f Q}$ Sure. And then if we could go to Exhibit 746.
18	This is a forecast that FPL did January 6, 2014,
19	correct?
20	A That is correct.
21	${f Q}$ And if we go to page 2 toward the bottom of
22	that page, we see the forecast that FPL did of the
23	August 2016 price; correct?
24	A That is correct.
25	${f Q}$ And at that time, FPL forecast the price would
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be \$4.10; correct?

A That is correct.

Q And if we go to the last page of the exhibit, the first line, would you agree that this shows that FPL forecast that the August 2019 Henry Hub price would be \$5.23?

A That is correct. Again, with the same explanation I provided earlier.

Q Okay. Exhibit 747. We're getting closer in time now to the present. This is the forecast that FPL did on January 5, 2015; correct?

A That is correct.

Q And if we go to page 2, FPL forecast at that time that the August 2016 price at Henry Hub would be \$3.35; correct?

A That is correct. And at this point, this would have been purely a NYMEX forecast at that point.

Q Okay. And if we go to the last page, you'd agree that in this 2015 forecast, FPL forecast that the August 2019 price at Henry Hub would be \$4.19; correct?

That is correct.

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MR. WISEMAN: And then the last exhibit, which should be Exhibit 248, Madam Chair -- is that correct? This is the 2016 forecast?

THE WITNESS: That's what I have.

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004780 CHAIRMAN BROWN: That's what I have. 1 2 MR. WISEMAN: All right. I had forgotten to 3 mark mine. Sorry. BY MR. WISEMAN: 4 This is a forecast that FPL did January 4 of 5 0 this year, 2016; correct? 6 7 Α Correct. That is the date for the rate case forecast, yes. 8 9 Q And if you go to the -- I thought I had marked 10 this. I apologize. The August 2016 price that FPL 11 forecast is on page 1; correct? 12 That is correct. Α 13 And reading across, it looks like FPL forecast 0 14 that price at \$2.51; correct? 15 Α Well, I might -- yes, the number is \$2.51. Ι might disagree that we're not forecasting it. That was 16 17 the market price. That's the NYMEX pricing for the 18 August 16 contract. 19 Okay. And so then would it be correct that Q for August 2019 what's shown in this exhibit is --20 21 there's a forecast price of \$3.43 for Henry Hub; is that 22 right? 23 That is correct. That would have been the Α 24 updated pricing received from PIRA, yes. 25 And so this is the --Q

Blended -- I'm sorry, blended with -- our Α forecast methodology, and maybe it helps to understand, we use -- for the first two full years out, we use a NYMEX forecast. The next two years we blend PIRA and NYMEX together on a 50/50 basis and then use PIRA from that point forward. So the number that you would see here for August of '19 would have been a blend of PIRA and NYMEX again. 0

Q

Okay. Will you accept, subject to check, that the \$2.51 price for Henry Hub for August 2016 is approximately 15 percent below the actual Henry Hub price that occurred on August 30th of this year?

Yeah. I will -- yes. Subject to check, I Α will verify it's -- or agree it's somewhere in that neighborhood. Since we provided our forecast in January for the rate case forecast, the 2016 and '17 contracts have risen quite a bit. I think the 2017 forecast is up about 36 cents since the time that we filed, which has an impact obviously on pricing less the hedges that we have in place.

But the back end of the curve, the 2018, '19, and '20 have -- well, actually 2019 and '20 have actually come off a little bit, so they're a little bit lower than what we originally forecasted.

Well, actually -- and, yeah, and getting to

004782 that one, would you accept, subject to check, that 1 \$3.43 price that's forecast for -- that FPL forecast for 2 3 August 2019 was -- is about 16, 17 percent above the NYMEX forecast that was published on August 30th by Gas 4 Daily? That's reflected in Exhibit 749. 5 I would suggest, yes, I agree that your number 6 Α 7 is probably close. I would also suggest you're looking purely at NYMEX, and this is a blend of NYMEX and PIRA. 8 9 So there is a little bit of an apples-and-oranges 10 comparison there. 11 MR. WISEMAN: Okay. Thank you. 12 Madam Chair, those are all the questions I 13 have. Thank you, Mr. Forrest. 14 CHAIRMAN BROWN: Thank you, Mr. Wiseman. Retail Federation. 15 16 MR. LaVIA: No questions. Thank you. 17 CHAIRMAN BROWN: Thank you. 18 FEA, Mr. Jernigan. 19 MR. JERNIGAN: No questions. Thank you. 20 CHAIRMAN BROWN: Thank you. 21 Sierra Club. 22 MS. CSANK: A few questions, Madam Chair. And 23 I will eventually have exhibits to hand out. I don't 24 know if now is a good time or if I should wait. 25 CHAIRMAN BROWN: Now is a great time. Staff, FLORIDA PUBLIC SERVICE COMMISSION

004783 could you please assist Ms. Csank. 1 MS. CSANK: And if we could follow the 2 convention of just turning them over when I refer to 3 them and marking them a little bit later on. 4 5 CHAIRMAN BROWN: Yes. Mr. Forrest is aware of that. 6 7 THE WITNESS: Yes. CHAIRMAN BROWN: If you'd like to mark them as 8 9 you go. 10 MS. CSANK: Yeah. 11 CHAIRMAN BROWN: Okay. 12 MS. CSANK: I have some questions that don't 13 refer to my exhibits. Should I get started on those 14 while the exhibits get passed out, if that's not a distraction? 15 CHAIRMAN BROWN: Sure. Yeah. You have the 16 17 floor. 18 EXAMINATION 19 BY MS. CSANK: Good morning, Mr. Forrest. 20 Q 21 Good morning. Α 22 Diana Csank with the Sierra Club. I'd like to Q 23 return to a discussion that you had with Public Counsel 24 on whether this Commission requires the company to 25 provide least-cost service? FLORIDA PUBLIC SERVICE COMMISSION

Yes.

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Q And I believe your position is that the company does not -- is not required to provide least-cost service.

A I think it's within reason to provide least-cost service, but there certainly is a reasonable standard in there.

Q All right. And are you familiar with the rules surrounding the Ten-Year Site Planning process?

A No, that's not within my department. I'm not familiar with those.

Q Okay. So you wouldn't know that there are certain requirements within that process that refer to the company showing the lowest cost possible electricity as being planned and supplied?

MR. BUTLER: I'll object to the question. It's assuming facts not in evidence. If she wants to show him what she's referring to, that would be fine.

CHAIRMAN BROWN: Ms. Csank, can you --

MS. CSANK: Yes, I'll restate my question. BY MS. CSANK:

Q Mr. Forrest, are you familiar with the Form PSC RAD 43-E which the Commission issued in 1997? It's incorporated by reference in the *Florida Administrative Code*. And it states, on page 4, "The Ten-Year Site Plan

shall provide sufficient information to assure the Commission that an adequate and reliable supply of electricity at the lowest cost possible is planned for the state's electric needs"?

I'm not familiar with the code, no.

Q Thank you. Moving on. Sir, in Docket 160021, in your August 1 prefiled testimony your focus is on whether FP&L's bills are the direct result of low natural gas prices; right?

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A That's correct, yes.

Q And I need to clarify the premise that FPL's bills are lower. When you say, "lower bills," you mean for all rate classes?

A I speak specifically to fuel, so I don't have the different rate classes. That's not my expertise.

Q So how should we understand your statement with respect to lower bills? Are you referring to --

A I typically reference the residential, the 1,000 kWh residential bill.

Q Okay. So let's stick with that. When you say, "lower," is that a comparison to other utilities?

A It's a comparison to our own as well as others, yes.

Q And so when you say your own, that's a comparison to the counterfactual what FPL bills would be

if FPL had conducted its business differently?

Can you rephrase your question?

Q So you said it's both -- when you say, "lower," that's relative to other utilities, number one, and number two, which is the point of this question, also FPL itself.

A I would suggest lower than what they were previously. So if we do the 2006 through 2015 comparison, as an example, which was the basis of Ms. Cohen's testimony.

Q So were you here when I had the conversation with Ms. Cohen where she told us she is unaware of any analysis of how the distribution of FPL bills compare and has no data from 2006?

A I was not.

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Q Okay. And so to the extent that your testimony references the typical residential bill in FPL's service territory, do you know the distribution of residential bills? In other words, what's the mean median mode of the amount of kWh and the bill price?

I do not know.

Α

Q Okay. On page 4, line 7, of your prefiled August 1 testimony, you refer to the savings for customers as savings at, quote, whatever the fuel cost, end quote. And your job responsibilities include

tracking fuel costs; is that right? 1 I'm sorry. Where are you in my testimony? 2 Α Oh, on page 4, line 7. 3 0 Α And this is in my rebuttal of the --4 5 CHAIRMAN BROWN: It's August. MS. CSANK: Yes. 6 7 THE WITNESS: August. Thank you. Okay. I'm there. 8 9 BY MS. CSANK: 10 Q So on page 4, line 7, you refer to savings for customers at, quote, whatever the fuel cost; right? 11 12 Α That is correct, yes. 13 And my follow-up question is your job 0 14 responsibilities include tracking fuel costs for the company. 15 16 That is correct. My statement means the Α 17 higher the fuel price -- when you -- when you're making 18 energy efficiency improvements or efficiency around 19 generation, the more efficient your units are, the more 20 impact that the savings are, the higher fuel prices go. 21 And so since you mentioned the generation Q 22 fleet, you're familiar with the fleet, the natural 23 gas-burning fleet? 24 Generally, yes. Α 25 No single unit in that fleet has less than a Q

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30-year book life; right?

A I do not know the applied (phonetic)depreciation.

MR. BUTLER: I'm going to object to this --I'm going to object to this question. I don't think it has anything to do with his rebuttal testimony.

CHAIRMAN BROWN: Although Mr. Forrest just answered it.

MR. BUTLER: That's the problem. I'm getting slow in my old age.

MS. CSANK: Madam Chair, I'd submit that this is exactly what his prefiled August 1 testimony is about. But, anyway, I think that you answered the question, so we can move on.

THE WITNESS: Okay.

BY MS. CSANK:

Q And just to be clear on that answer, when I say "book life" or an "economic life," that means the expected period of time during which the unit is expected to be useful to customers.

MR. BUTLER: I'm going to object to the question again. I think this is exploring a topic that does haven't anything to do with his rebuttal testimony.

CHAIRMAN BROWN: Ms. Csank.

MS. CSANK: On page 4, line 7, of his prefiled

testimony, he assures the Commission that at whatever 1 2 cost fuel is at, customers are going to save, and so I'm exploring what that means exactly. And his -- he just 3 told us that references the generation fleet and other 4 efficiencies in FPL's mix. 5 CHAIRMAN BROWN: Objection overruled. 6 I'11 7 allow the question. 8 MS. CSANK: Thank you. BY MS. CSANK: 9 And I'll restate the guestion, Mr. Forrest --10 Q 11 Α Please. 12 -- which was simply confirming that we have a 0 13 common understanding of the definition of book life, 14 which means the period of time during which the asset --15 in this case, any particular unit in FPL's natural gas 16 fleet -- is expected to be useful to customers. Do you 17 agree with that definition? 18 Generally I can agree with that. Α 19 Okay. So, in other words, that fleet will be Q 20 burning fuel to some extent for decades to come. 21 **MR. BUTLER:** I'm going to object again. This 22 is clearly beyond the scope of his rebuttal testimony. 23 He's not here to testify to the, you know, age and the 24 retirement plans, et cetera, for the generating fleet. 25 His point, frankly, is being made to say that the

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savings are somewhat independent of fuel prices, and that's what he's here to testify to. And I think Ms. Csank is going well beyond that topic.

CHAIRMAN BROWN: Ms. Csank, I just reread the whole page 4, and I do agree -- given the latitude, I think you can move along with your other questions.

MS. CSANK: I will. Thank you.

BY MS. CSANK:

Q So I did want to follow up a little bit on the Hospitals' line of questioning around fuel costs to the extent that they are very much part of your testimony and wanted to see if you were making -- if you were proffering any facts or opinions about where fuel costs will be in the future.

A They'll be different than what they are today. I'm not in the business of forecasting fuel prices. That's why we utilize third-party experts to provide that information. If, in fact, I was good at that, I'd be doing this from my yacht in The Bahamas.

It's a challenging thing to do, for sure. We utilize third parties just for that very reason. I think their third-party forecasts tend to lag the market a little bit. So as new things come into place within the marketplace such as the "Shale Revolution," as it's been labeled, it -- the fundamental forecasts tend to be

a little bit behind in terms of what's happening in the marketplace. We're in a period now where, you know, gosh, roughly 50 percent of the gas that's being produced in this country comes from shale gas. It has made an incredible impact in terms of what gas pricing has done. It has tended to stabilize it although it's volatile from a day-to-day basis and even from a month-to-month basis. But certainly we're not seeing anything that we saw back in the '7 and '8 time frame when we had gas prices at \$7, \$8, \$9, \$10, \$12. It seems to have stabilized more in the lower end of the range.

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Q So are you -- are you submitting to the Commission that the savings that you talk about will endure into the future?

A I'm not suggesting anything with respect to gas prices. In terms of me predicting gas prices, that's not what I'm here to do.

Q Okay. But my question was about the savings that you refer to. So with respect to the savings, are you offering any facts or opinions to this Commission?

A Yeah. With respect to the generation efficiency improvements that Roxane Kennedy speaks about in her testimony, those savings will be felt for years to come. Again, as you drive efficiency into your

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generating fleet, you're going to be saving on fuel regardless of what those fuel prices are. If gas prices do rise, then certainly the savings will be even greater. And you can do some fairly quick mathematical exercise to kind of demonstrate what that means, but, you know, \$3 gas in a and 7 heat rate unit is \$21, \$4 gas is 28. If you're burning that in an \$8 unit, that's 24 versus 32. So, you know, you're saving a dollar just in that one, you know, one heat rate improvement. It's -- you know, again, as gas prices rise, the level of savings will increase just mathematically.

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Q But that's relative to a counterfactual of had the company conducted its business otherwise, what the baseline is. Or I guess I don't understand what the baseline is when you say the savings will increase.

A Had we done nothing and just continued on down the path, we'd be burning 40 million barrels of residual fuel oil every year. That's sort of the reduction that we have seen over the course of the last 15 years is a reduction from 40 million barrels of residual fuel oil down to less than a million. Those savings are real. And as a result of that, you know, we're now burning a low price natural gas in our fleet and we are saving customers a ton of money.

Q Are you saying anything, though, with respect to alternatives considered by the company that could save even more now or in the future, or is that beyond the scope of your testimony?

A I don't know if it's beyond the scope of my testimony. I mean, we're certainly -- I think, as Mr. Silagy spoke when he was on the stand, we're all for investing in cost-effective solar. You know, there are certain pockets of our service territory where, you know, solar is just not a reality in terms of a geographic location, and those are the areas where we do tend to burn anything from natural gas to residual fuel oil to distillate fuel oil.

MS. CSANK: So at this time, I think we should mark the next exhibit. And I would ask everyone to please cross out the witness on the cover sheet which states, "Barrett," and instead put in Mr. Forrest's name. And the description of it is 2016 Ten-Year Site Plan Renewable Excerpts.

COMMISSIONER EDGAR: Okay. I have that as 750, Ms. Brownless. Is that correct, 750? MS. BROWNLESS: Yes, ma'am. COMMISSIONER EDGAR: Okay. We'll mark that as

750.

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(Exhibit 750 marked for identification.)

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BY MS. CSANK:

Q And, Mr. Forrest, in your role, you oversee procurement of long-term contracts for the company?

MR. BUTLER: Contracts for what?
MS. CSANK: For various fuels.
THE WITNESS: Yes.

BY MS. CSANK:

Q Also renewables, renewable energy? Is that within your portfolio?

A To the extent that they're made available to us through the Standard Offer Contract or QF contracts, yes, we will.

Q Okay. Good. And so whatever the company reports to this Commission via the Ten-Year Site Plan about those contracts that you have job responsibilities for, you would be familiar with them, yes?

A Yes.

Q Generally. Okay. Great. And so if you would please turn to Exhibit No. 750, and if I can direct you, please, to page 74. This is an excerpt from the company's latest Ten-Year Site Plan and specifically Section III.F., which describes the company's efforts with respect to renewable resources. And the section to which I just referred you has a subtitle "Supply Side Efforts - Power Purchases." Are you with me?

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I'm there, yes.

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MR. BUTLER: I'm going to object to this line of questioning. If you go back to Mr. Forrest's rebuttal testimony, he is addressing a comment by OPC witness Lawton that lower rates are a direct result of historically low natural gas prices.

COMMISSIONER EDGAR: Mr. Butler, what page are you on?

MR. BUTLER: I'm sorry. Page 3 of his --Mr. Forrest's August 1 rebuttal testimony.

COMMISSIONER EDGAR: What line?

MR. BUTLER: Line 20. "On page 14 of his testimony, OPC witness Lawton states that FPL's "lower rates are a direct result of historically low natural gas prices." Would you like to address this comment?" And then it's the next page which has been the point of departure for Mr. Csank's questions, and I think that these questions about system planning and the incorporation of renewals in years down the road has nothing at all to do with either what Mr. Lawton was saying or what Mr. Forrest is saying in rebuttal to it.

CHAIRMAN BROWN: Ms. Csank.

MS. CSANK: Commissioner Edgar, the Sierra Club in this case is very concerned about blanket statements being made about lower gas prices and all of

the value that gives to our customers. Our members do not think that burning fossil fuels is a sustainable path forward, and we're very concerned --

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COMMISSIONER EDGAR: Tie it to the rebuttal. MS. CSANK: And so with respect to this page of his prefiled direct testimony, he states, on lines 4 through 6, "FPL has taken proactive steps to improve the efficiency of the system, which has resulted in significantly less fuel being used." And my concern with that is that he is making statements that don't -that are not inclusive of the full context. In other words, that is ambiguous with respect to whether that's going to endure into the future and what that -- you know, less fuel with respect to what --

COMMISSIONER EDGAR: Again, can you tie it to the rebuttal?

MS. CSANK: I'm trying to do so, but I don't know how better to do it than to ask a few more questions with respect to the system that he expressly references in his prefiled testimony.

COMMISSIONER EDGAR: Ms. Brownless.

MS. BROWNLESS: I think that the Commission has the ability to allow a bit more expansive cross-examination or to narrow that cross-examination to exactly a response to Mr. Lawton's direct testimony. I

004797 would allow -- I would recommend that Ms. Csank be 1 allowed to ask a few questions to pursue this but not 2 3 extensive questioning on this topic. COMMISSIONER EDGAR: I agree. Can you do 4 that? 5 MS. CSANK: Yes. So I think to expedite this, 6 7 we can turn this aside. The Ten-Year Site Plan speaks for itself, so I will move on from that line of 8 9 questioning. But then instead, if we could mark as Exhibit 750, I believe -- no, sorry. 10 11 **COMMISSIONER EDGAR:** That would be 751. Is 12 that the FIPUG's first set of interrogatories, 13 interrogatory No. 28, Attachment 2? 14 MS. CSANK: No, Commissioner. COMMISSIONER EDGAR: No. Okay. 15 MS. CSANK: It's going to be the one labeled 16 17 "September 2015 Lawrence National Laboratory Report on Utility Scale Solar." 18 19 COMMISSIONER EDGAR: Okay. That will be 751. (Exhibit 751 marked for identification.) 20 21 MS. CSANK: Thank you. 22 BY MS. CSANK: 23 And so, Mr. Forrest, for --Q 24 Α Just a second. I'm not sure I have it with 25 me? FLORIDA PUBLIC SERVICE COMMISSION

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1	Q Oh, would you like my copy?
2	MS. CSANK: May I approach the witness?
3	COMMISSIONER EDGAR: No. Just take a moment.
4	It's a thicker one. It was towards the bottom of the
5	packet.
6	THE WITNESS: I'm sorry. I just
7	COMMISSIONER EDGAR: That's okay. Just take a
8	moment.
9	THE WITNESS: You said 2015 Lawrence National
10	Laboratory?
11	MS. CSANK: Yes.
12	THE WITNESS: All right.
13	BY MS. CSANK:
14	Q And 751, Mr. Forrest.
15	A Okay.
16	${f Q}$ So let me represent to you, since we just
17	skipped over the Ten-Year Site Plan, that there the
18	site plan describes renewable requests for proposals
19	that the company issued in 2017 and 2018. And there is
20	no reference to any other RFPs for renewables outside of
21	that time frame that I was able to find in that report,
22	so I just wanted to clarify, again to understand the
23	scope of the proactive steps that the company is taking
24	with respect to reducing fuels, whether, given your
25	procurement contracting-related responsibilities, you

004799 have been testing the market or tracking the market with 1 respect to solar PV power purchase agreements. 2 MR. BUTLER: I would object to the testimony 3 at the beginning of Ms. Csank's question. 4 COMMISSIONER EDGAR: Can you rephrase? 5 MS. CSANK: Mr. Butler, could you please 6 7 clarify where the objectionable statements began so that I can appropriately restate? 8 9 MR. BUTLER: You moved past the Ten-Year Site 10 Plan but then summarized what you contend it says. Ιf you can ask the question about Exhibit 751 without that 11 preface, then I would not have an objection to it. 12 13 MS. CSANK: Well, in that case, I do need to turn back to Exhibit 751 just very briefly. 14 **COMMISSIONER EDGAR:** Okay. You mean 750? 15 16 MS. CSANK: 750. Sorry. 17 COMMISSIONER EDGAR: That's okay. That's 18 okay. BY MS. CSANK: 19 20 Mr. Forrest, on the bottom of page 74, do you Q 21 see where it says, "FPL issued Renewable Requests for 22 Proposals in 2007 and 2008 which solicited proposals to 23 provide firm capacity and energy, and energy only, at or 24 below avoided cost, from renewable generators"? 25 Α Yes, I see that.

Q Are you aware of the company issuing RFPs similar to those in 2007 and 2008 in the meantime up to the present?

A No, but I'll explain. This particular section on supply side efforts, my group has responsibility for everything but the particular paragraph that you're in reference to. We take care of all the renewable energy projects as they are offered in under our Standard Offer Contract or under the renewable contract. My team does not run the RFPs for any renewable projects or any other projects, for that matter, other than pipeline capacity.

Q Would you, given your job responsibilities, be made aware of such RFPs?

A I may be.

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Q And so -- but just to ask you about what you do know, you do not know of any such RFPs?

A No, I do not, but I'm also not the expert on that by any stretch.

Q Okay. Who would be? Is there a witness in this case?

A I believe Mr. Barrett, who's already come and gone.

Q And -- okay.

MS. CSANK: One moment, please. COMMISSIONER EDGAR: Sure.

BY MS. CSANK:

Q So, Mr. Forrest, if an unsolicited third-party bid were to come in to provide a long-term power purchase agreement to the company for renewable generation, that would not come to you?

A Yes, it would.

Q Oh, it would. Are you familiar with such a proposal being made to the company in recent years?

A I think it's a kind of general question. In general, we receive phone calls all the tame with respect to projects, whether they're biomass projects or QF projects or even wind projects. They -- my team fields a lot of phone calls, very few of which come to fruition. But we have signed a couple of contracts in recent years for biomass facilities, but nothing on the wind or solar side.

Q Are you familiar with the solar proposal that came into the company last year from the state of Georgia?

A Not specifically, no. I will say that any project coming from outside the state of Florida is an incredibly expensive endeavor when you take into consideration the capacity factor of the particular facility that we're dealing with, if we're talking about solar or wind. The cost of transmission to wheel that

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power in is incredibly burdensome.

Q Okay. What about in-state proposals? Any in-state solar proposals come to the company in the last year or two?

A I'm sure that we have received some, yes.Q And are those reported to the Commission in some way?

A I don't know that we have -- I'm not familiar that we do report what proposals we receive. Again, a lot of these are one phone call. We kind of give them a copy of our Standard Offer Contract, they see what our avoided costs are, and that tends to end the conversation. Our avoided costs are incredibly low, given, you know, the efficiency of our system along with the combination of low gas prices. So it makes it very tough for the solar and renewable folks to compete in that environment.

Q And in your evaluation, do you take into account the hedging and other costs that are outside the avoided cost calculation when you factor into the value that alternative fuel sources could give the company?

A Our hedging program is one year in advance. Typically these projects take two, three, four years to develop. The hedges would have nothing to do with what our avoided cost is for the period that they're looking

at.

So when you're evaluating these other Q resources that are coming into the company with some frequency, it sounds like, you're not looking into the hedge value of those alternative resources that are non-gas?

Α Are you speaking to the hedge value of the specific resource?

0 Yes. Let's stick with solar PV as a resource. Sure. I don't know if I would consider it to Α be a hedge value. I'd probably call it a diversity of fuel play, and we certainly do support solar to that extent. But, again, we have to bring things in front of this Commission that show a cost savings for customers as a matter of rule, and these projects just aren't competitive in that forum.

Do you monetize that hedge value in the 0 analysis you just described?

MR. BUTLER: I'm going to object to the question. I think he said that they didn't look at it as a hedge value. They just looked at it as something that increases the diversity of the fuel mix.

> I agree. CHAIRMAN BROWN:

MS. CSANK: Okay.

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BY MS. CSANK:

Q So if I were to show you the prices of contracts from the region, would that be something that you're familiar with? Do you track regionally what solar PV power purchase agreements -- how they're priced?

A Not generally, no, I don't.

Q Not at all?

A Not generally, I don't, no.

Q Okay. And so let's turn to Exhibit 751 to see if this may help refresh your memory, and specifically please turn to page 37. Are you familiar with the Lawrence Berkeley National Laboratory?

A Generally, yes.

Q It's affiliated with the U.S. Department of Energy, and it produces reports close in time to the market data that the reports address such as this one. Is that true to your --

A I have not made a practice of studying the information provided by them, but I am familiar with who they are.

Q Do you have any reason to doubt the authenticity and accuracy of this report from the U.S. federal government?

I have no reason to doubt the authenticity of

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who produced it. I have not had an opportunity to review it.

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Q Okay. So, and you don't make a practice of reviewing documents like this to track the types of developments in the solar market in the region?

A No, I don't. Again, the provision of solar within our fleet is not my responsibility. Again, we have responsibility with my team to own the Standard Offer Contract, and so we do receive phone calls. But generally speaking, I'm not studying PV trends throughout the country, no.

Q But isn't it your responsibility to help manage the company's fuel costs and to make sure they stay lower and lower, if possible?

MR. BUTLER: I'm going to object again to this line of questions. It just keeps going farther and farther away from Mr. Forrest's rebuttal testimony.

CHAIRMAN BROWN: I agree. Objection sustained.

MS. CSANK: Madam Chair, if I may just have a minute to review my questions to see if I have any more for this witness.

CHAIRMAN BROWN: Take your time. (Pause.)

MS. CSANK: If I may just mark one final

exhibit, Madam Chair.

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CHAIRMAN BROWN: Okay. And which one would that be?

MS. CSANK: It's the FIPUG first set of interrogatories, interrogatory No. 28, Attachment 2, long-term forecast methodology summary. And I would ask to correct the cover sheet which states that it's going to be used for another witness as I'm using it for Witness Forrest.

CHAIRMAN BROWN: I was wondering that. Thank you.

We will mark that as Exhibit 752 as you identified.

(Exhibit 752 marked for identification.) Mr. Forrest, do you have a copy of it in front of you?

THE WITNESS: Yes, ma'am.

CHAIRMAN BROWN: Okay. You may proceed.

BY MS. CSANK:

Α

Q Mr. Forrest, are you familiar with this discovery response? It shows long-term forecast methodology, and three different pipelines are shown at the top. And over a period of time, pricing and dollars per MMBtu is displayed?

I may not be looking at the same thing.

004807 What -- which are you looking at? 1 Oh, I believe we marked as Exhibit 752 2 Q interrogatory No. 28, Attachment 2. 3 CHAIRMAN BROWN: It says, "Long-term Forecast 4 Methodology, " on the cover sheet, "Price Summary." 5 MR. MOYLE: And the other one has 6 7 Attachment 1. He may be looking at Attachment 1. CHAIRMAN BROWN: Yes. You got it? I think 8 9 you have the wrong one in your hand. 10 THE WITNESS: I have the very same thing here just with one sheet on it. Sorry. And it does say 11 12 "Morley and Forrest" on the front of it. I show it 13 marked as Exhibit Number 7. 14 CHAIRMAN BROWN: 752. Again, I'm going to read the title --15 16 THE WITNESS: I got it. 17 CHAIRMAN BROWN: Got it? Okay. Proceed, please. 18 19 MS. CSANK: Thank you. BY MS. CSANK: 20 21 Mr. Forrest, do you have the right document in Q 22 front of you? 23 Gosh, I hope so. Α 24 0 I do too. 25 CHAIRMAN BROWN: Let's spend some more time on FLORIDA PUBLIC SERVICE COMMISSION

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1	that.
2	THE WITNESS: Can we, please?
3	BY MS. CSANK:
4	Q I hope to be quick.
5	So if you turn to page 1 of the document,
6	you'll see the column headings that I described earlier,
7	which are the three main pipelines.
8	A Yes, ma'am.
9	${f Q}$ Right. And over time this shows dollars per
10	MMBtu. To expedite this, do you see are these
11	numbers going up or down over time?
12	A They are going up over time, yes.
13	${f Q}$ And do you have any reason to doubt the
14	authenticity or accuracy of these numbers presented by
15	the company to FIPUG?
16	A I do not.
17	MS. CSANK: Okay. We can move on.
18	I think I don't have any further questions,
19	Madam Chair.
20	CHAIRMAN BROWN: Thank you, Mr. Csank.
21	All right. Wal-Mart, Mr. Williamson.
22	MR. WILLIAMSON: No questions, ma'am.
23	CHAIRMAN BROWN: Okay. AARP.
24	MR. COFFMAN: No questions.
25	CHAIRMAN BROWN: Thank you, Mr. Coffman.
	FLORIDA PUBLIC SERVICE COMMISSION

004809 Mr. Skop, you're back. 1 MR. SKOP: Yes. Good morning, Madam Chair. 2 3 CHAIRMAN BROWN: Good morning. MR. SKOP: I do have a few questions, if I may 4 5 proceed. CHAIRMAN BROWN: You may. 6 7 EXAMINATION BY MR. SKOP: 8 9 0 Good morning, Mr. Forrest. 10 Α Good morning. 11 It's good to see you again. Q 12 If I could ask you to turn to page 4 of your 13 prefiled rebuttal testimony, please. 14 The July or August? Α Oh, excuse me. August, August 1st, please. 15 Q CHAIRMAN BROWN: That's page 4 of the August. 16 17 I'm there. Α Okay. And on line 4 and 5, you discuss the 18 Q 19 fact that FPL has taken proactive steps to improve the 20 efficiency of the system. When you mean efficient -- or 21 when you say "efficiency," you mean lower heat rate; 22 correct? 23 That is correct. Α 24 Okay. All right. But you also would agree 0 25 that low gas prices have a positive effect on customer FLORIDA PUBLIC SERVICE COMMISSION

004810 bills to the extent that they're lower than they would 1 be if gas were higher; correct? 2 3 That is correct. That is my testimony. Α Okay. Great. And on the same page, at lines 4 Q 5 21 through 23, you talk about the fuel cost savings in 2015. Do you see that? 6 7 Yes, I do. Α Okay. You would agree that FPL does not earn 8 Q 9 an ROE on fuel as it's a pass-through cost collected through the fuel clause; correct? 10 11 That is correct. Α 12 Okay. So are you familiar with the term 0 13 "replacing fuel with capital"? 14 I suppose generally, yes. Α Okay. So to the extent that FPL has made 15 0 these investments that have been paid for by customers, 16 17 it is earning a return on investment on those assets 18 placed in service; correct? 19 Α Yes. Okay. And subject to check, would you agree 20 Q 21 that typical modernization projects such as the 22 Canaveral modernization would be approximately a 23 \$1 billion investment? 24 I think generally speaking, yes, I could agree Α 25 with that.

Q Okay. So at a 10.5 percent midpoint ROE, that \$1 billion investment, once it is placed into rate base, subject to check, would be a \$105 million revenue requirement; correct?

MR. BUTLER: I would object to the form of the question. If Mr. Skop can lay out kind of his predicate for the math exercise he's asking Mr. Forrest to confirm, I would appreciate it.

MR. SKOP: Yes.

CHAIRMAN BROWN: Yes.

MR. SKOP: Yes, Madam Chair. The predicate for the question is FPL is citing the fuel cost savings but it's ignoring the ROE that it would earn on those investments.

CHAIRMAN BROWN: Mr. Skop, if you could just lay out a foundation, though, for getting to the figure that you're getting to with the math.

MR. SKOP: Yes, Madam Chair. The witness has testified that the investment, using a hypothetical modernization plan such as Cape Canaveral, was a billion dollars. And so with the midpoint ROE that's currently in effect and has been in effect for quite some time, that would be 10.5 percent times the \$1 billion placed in rate base.

MR. BUTLER: So your question is assuming that

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the unit is financed exclusively with equity?

CHAIRMAN BROWN: Mr. Skop.

MR. SKOP: No. Just a hypothetical of an asset placed in rate base, it would earn a return theoretically that's 100 percent -- at the capital --Mr. Butler's point is well taken. I'll just withdraw the question and go on to my next one.

CHAIRMAN BROWN: Okay.

BY MR. SKOP:

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Q So, Mr. Forrest, with respect to the company's investments mentioned in your testimony, and noting that FPL earns a return on equity on assets placed in rate base, you would agree that FPL investments are not completely altruistic; correct?

A Not completely altruistic.

Q Yes.

A I believe that the investments that we make are made in the best interest of our customers. The investments that we've made with respect to the modernization of our steam-fired generation as the newer -- as well as the installation of newer combined cycle facilities have done nothing but help drive down our customers' fuel costs.

Q Correct.

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So that's part of providing service to our

customers.

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Q Correct. But in turn, you'd also agree that any savings in fuel cost has likely been -- or, excuse me. Any savings in fuel costs is offset by an increase that customers would have to pay in terms of ROE on the new investments placed into service; correct?

A Generally I'm not here to speak to the company's finances. I'm here to speak to the fuel issues. But when we install a new facility, it's our obligation to show this Commission that there are savings involved, and I think that we have demonstrated that time and time again. And that's inclusive of any return on capital we might receive.

Q All right. Thank you. If I could ask you to turn to page 5.

MR. SKOP: And, Madam Chair, I have an exhibit that I'd like to be marked, please, and if I could hand that out to staff.

19CHAIRMAN BROWN: Staff, we will be at 753.20MR. SKOP: What number was that, Madam Chair?21CHAIRMAN BROWN: 753.22MR. SKOP: Thank you.23(Exhibit 753 marked for identification.)24CHAIRMAN BROWN: Thank you. And we'll give it25the title Reliant Retail Electric Prices.

MR. SKOP: Yes, Madam Chair, that's fine, 1 unless somebody has an issue with that. 2 3 CHAIRMAN BROWN: All right. So that's 753. Please proceed. 4 5 MR. SKOP: All right. Thank you. BY MR. SKOP: 6 7 Mr. Forrest, I've provided you with an exhibit Q that's been marked for identification as Exhibit 753. 8 9 With respect to page 5 of your rebuttal testimony, lines 6 through 12, you discuss cost comparisons of FPL's bill 10 past and future, as well as looking at -- looking at it 11 12 on a -- excuse me, I'm tongue-tied this morning -national basis; correct? 13 14 That's correct. Α 15 Q Okay. If I could ask you to look at the page 16 that you've been provided, which is from 17 powertochoose.org. It is for the Dallas, Texas, 18 competitive power market from Reliant Energy Retail 19 Services, LLC, in the Oncor Electric Delivery service 20 area. Do you see that page? 21 Yes, I do. Α 22 And would you agree that for the customer Q 23 accepting this service, subject to check, that the 24 typical 1,000 kWh residential customer bill for this 25 customer would be substantially lower than FPL's current

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bill?

MR. BUTLER: I'm going to object to this question. I don't think it relates to Mr. Forrest's rebuttal testimony, which is addressing specifically a comment about FPL's low prices being a result of historically low natural gas prices.

MR. SKOP: Madam Chair, if I may.

CHAIRMAN BROWN: Uh-huh.

MR. SKOP: If we look on page 5, at lines 10 through 11, he's also comparing FPL's bill on a national basis. This is rebuttal to that comparison. And to the extent that they're relying on their low bill as the basis for the substantial rate increase as well as ROE adders, I think it's highly relevant.

CHAIRMAN BROWN: I don't think you've established, though, that this witness is even familiar with this particular document, and you haven't set a basis for him to authenticate this, that this is a -- I mean, it's just a piece of paper here with numbers on it.

MR. SKOP: And I'm asking -- yes, Madam Chair. I'm asking the witness a general question about a document that's readily available in a competitive power market and only asking --

CHAIRMAN BROWN: You're going to have to

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1	set lay a foundation first before you can proceed.
2	MR. SKOP: Yes. Yes, Madam Chair.
3	May I proceed?
4	CHAIRMAN BROWN: Uh-huh.
5	BY MR. SKOP:
6	${f Q}$ Mr. Forrest, are you familiar with the Texas
7	retail competitive power markets generally?
8	A Generally, yes.
9	${f Q}$ Okay. So you would agree that consumers have
10	a choice on who they receive their electricity from in
11	the Dallas, Texas, area; correct?
12	A Yes.
13	${f Q}$ Okay. And one of those providers would be
14	Reliant Energy Retail Services, LLC; correct?
15	A Yes, I agree.
16	${f Q}$ Okay. All right. So with that predicate
17	laid, Mr. Forrest, I am proffering a document that's
18	readily available on powertochoose.org in the Dallas,
19	Texas, retail competitive market, which I've asked you
20	to look at that document and to merely agree that the
21	electricity price for a typical 1,000 kWh residential
22	customer would be lower than the cost you cited on
23	page I mean, on line on page 5, line 8, and also
24	on page 5, line 10, of your testimony. Do you agree
25	with that?

A Yes, I agree. I guess I'm not familiar with the way these are lined out. I don't know if the 6.4 cents that you referred to is additive to the delivery charge from Oncor or not, in which case that our bills are very competitive with that.

I guess, second, we have never suggested that our bills are the lowest in the country. So if this, in fact, is their rate, we have never suggested that in any forum. I think the peer group or the comparison group that was provided by Ms. Cohen in her testimony was very explicit and did not include Reliant.

Q Okay. Thank you. On that same page right below the highlighted 1,000 kWh at \$64 per 1,000 kWh or 6.4 cents per kilowatt hour, you see the components that make up that charge, and it has energy charge in the electric -- Oncor Electric Delivery charges; correct?

A Correct.

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Q Okay. So that appears to be, subject to check, an all-in as-delivered price to the residential customer at their meter; correct?

A I'll -- subject to check, I'd have to go
 through and figure out if that's exactly how it works.
 I've not looked at this before.

Q Okay. And at the bottom of the page where it says "Renewable Content" for the product offering, you

004818 would agree that the contention of this document states 1 2 that this product is 5 percent renewable; correct? That is correct. There is a significant 3 Α amount of renewables in the state of Texas. That's for 4 5 sure. MR. SKOP: All right. Thank you, Mr. Forrest. 6 7 Madam Chair, no further questions. CHAIRMAN BROWN: Thank you. 8 9 Staff. 10 MS. BROWNLESS: No, ma'am. Thank you. 11 CHAIRMAN BROWN: Thank you. 12 Commissioners. 13 MR. MOYLE: Madam Chair, I had --14 CHAIRMAN BROWN: You're not a Commissioner. 15 MR. MOYLE: I had failed to ask one question. 16 Mr. Forrest spent some time on solar. I asked 17 Mr. Butler if it would be okay, if he would have any 18 objection to me asking one question. But would I be 19 given the liberty to ask one question related to the 20 solar conversation? 21 CHAIRMAN BROWN: And Mr. Butler? 22 MR. BUTLER: I don't object to one question. 23 I may start objecting after that. 24 CHAIRMAN BROWN: Okay. Seeing no 25 Commissioners have no questions, you may proceed. FLORIDA PUBLIC SERVICE COMMISSION

EXAMINATION

BY MR. MOYLE:

Q You were asked some questions about the FPL solar projects, you know, maybe historically and then the ones that are in this rate case. But can you describe or tell whether those prices are at or below FPL's avoided cost for those solar projects?

A Which projects specifically?

Q Well, the ones that are in this rate case. You have three that are at 74 megawatts; right? So that would be one part. And then the others would be the ones that are currently in your fleet.

A Yes. My understanding is the three that are being developed are beneficial to customers from a CPVRR perspective.

Q Okay. And that -- would that mean that also they're below avoided cost?

A There's a little bit of a difference between avoided cost and looking at the overall system impact, which is a little bit different than how a Standard Offer Contract works.

Q So --

A I don't know, to answer that question.

Q You don't know. Okay.

And in the old ones, do you know on the old

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1	004820 ones the ones that have already been in?
2	MR. BUTLER: I'm going to object. That's four
3	or five questions in.
4	CHAIRMAN BROWN: You're being very generous.
5	All right. Thank you, Mr. Moyle.
6	MR. MOYLE: Thank you.
7	CHAIRMAN BROWN: Redirect.
8	MR. BUTLER: Thank you.
9	EXAMINATION
10	BY MR. BUTLER:
11	Q Mr. Forrest
12	A Yes.
13	${f Q}$ would you turn to the exhibit that Mr. Skop
14	had provided you regarding Reliant pricing?
15	A Yes.
16	${f Q}$ Okay. If you look on there, does this
17	indicate whether or not the offering here is for a
18	contract term?
19	A It's for a period of nine months.
20	${f Q}$ Okay. And does the contract allow the price
21	to vary within the term?
22	A Yes, it does.
23	${f Q}$ Okay. You were provided by Ms. Csank with a
24	copy of a long-term fuel forecast for this is Exhibit
25	752.
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004821 Yes. 1 Α 2 What is the date of that long-term forecast? Q November 3rd, 2014. 3 Α Is that the long-term forecast that was used 4 Q for the purposes of developing FPL's rate case filing? 5 6 Α No, it is not. 7 MR. BUTLER: Okay. Hold on just one second, please. 8 9 That's all the redirect that we have. Thank 10 you. 11 CHAIRMAN BROWN: Thank you. 12 On to exhibits. It does not appear to have 13 any exhibits attached to Mr. Forrest for FPL. 14 Hospitals had a significant amount -- oh, actually going back to OPC. OPC, you have 739 through 15 742. 16 17 MS. CHRISTENSEN: Yes. We would ask to move 18 739 through 742, please. 19 CHAIRMAN BROWN: Mr. Butler, do you have any objection? 20 21 MR. BUTLER: No. 22 CHAIRMAN BROWN: Seeing no other objections, 23 we will go ahead and move 739 through 742 into the record. 24 25 (Exhibits 739 through 742 admitted into the FLORIDA PUBLIC SERVICE COMMISSION

004822 record.) 1 On to Hospitals. You have 743 through 749. 2 MR. WISEMAN: We would move their admission. 3 CHAIRMAN BROWN: Any objection? 4 5 MR. BUTLER: No objection. CHAIRMAN BROWN: Seeing no objection from any 6 7 of the parties, we will go ahead and move in 743 through 749. 8 9 (Exhibits 743 through 749 admitted into the 10 record.) 11 Sierra Club, you have 750 through 752. MS. CSANK: And I'd like to move those in, 12 13 please. 14 CHAIRMAN BROWN: Any objection? MR. BUTLER: We would object to 750, which I 15 believe Ms. Csank didn't even ask questions about. That 16 17 was the Ten-Year Site Plan excerpt. 18 CHAIRMAN BROWN: 2016, yeah. 19 MS. CSANK: That's fine. CHAIRMAN BROWN: That's fine? Okay. 20 So we 21 will -- any other objections to 70 -- pardon me --22 751 and 752? 23 MR. BUTLER: Yes. I would object to 751, the 24 Lawrence National Laboratory Report. I don't think she 25 laid a foundation for that as something that Mr. Forrest FLORIDA PUBLIC SERVICE COMMISSION

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had any significant familiarity with.

CHAIRMAN BROWN: Ms. Csank.

MS. CSANK: It's a self-authenticating document. It's produced by the U.S. government, so it's -- and that way it doesn't need him to authenticate it.

CHAIRMAN BROWN: Staff, Commissioner Edgar was presiding while I stepped out on the cross on this. Can you provide some guidance on it?

MS. HELTON: Madam Chairman, I don't remember or recall Mr. Butler raising an objection with respect to authentication when Ms. Csank was asking her question, so he did not provide her with an opportunity to cure that issue if that is, in fact, an issue.

MR. BUTLER: My objection actually was to the fact that she, you know, put it before Mr. Forrest. He clearly wasn't familiar with it. I don't think it's appropriate to put something into the record as an exhibit when its only connection is being asked as a cross -- or as a subject of cross that the witness indicates no familiarity with, and I didn't know that at the point where she initially offered it.

CHAIRMAN BROWN: Ms. Helton.

MS. HELTON: My recollection is that he did not express knowledge with respect to the document.

004824 Maybe Ms. -- is that what you remember, Ms. Brownless? 1 MS. BROWNLESS: Honestly, I don't know. 2 MS. HELTON: I'm sorry. I don't -- my 3 recollection is that he expressed that he was familiar 4 with the -- I think it was a laboratory whose document 5 it was, but that he did not have familiarity with that 6 7 particular document. CHAIRMAN BROWN: All right. I don't see a 8 9 problem with putting it in. We're going to go ahead and move in 751 and 752. 10 MS. CSANK: Thank you, Madam Chair. 11 (Exhibits 751 and 752 admitted into the 12 13 record.) 14 CHAIRMAN BROWN: Okay. Larsons, you have this 753. 15 MR. SKOP: Yes, Madam Chair. At this time, 16 17 the Larsons would move Exhibit 753 into the record. CHAIRMAN BROWN: Any objection? 18 19 MR. BUTLER: No. CHAIRMAN BROWN: Okay. We'll go ahead and 20 21 move 753 in. 22 (Exhibit 753 admitted into the record.) 23 Would you like Mr. Forrest excused so he can 24 go down to the service territory? 25 MR. BUTLER: That would be great. Thank you. FLORIDA PUBLIC SERVICE COMMISSION

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CHAIRMAN BROWN: All right. Mr. Forrest, 1 2 you're excused. Safe travels. 3 THE WITNESS: Thank you. CHAIRMAN BROWN: Thank you. 4 5 FPL. MR. BUTLER: Let me get my revised list. We 6 7 will call Ms. Ousdahl. CHAIRMAN BROWN: Thank you. 8 9 Ms. Ousdahl. MR. BUTLER: Are you ready for me to proceed? 10 CHAIRMAN BROWN: Always ready. 11 12 MR. BUTLER: Thank you. And Ms. Ousdahl has 13 been previously sworn. 14 CHAIRMAN BROWN: Yes. 15 Whereupon, KIM OUSDAHL 16 17 was called as a witness on behalf of Florida Power & Light Company and, having been previously duly sworn, 18 19 testified as follows: 20 EXAMINATION 21 BY MR. BUTLER: 22 Ms. Ousdahl, would you please state your name Q 23 and business address for the record. Kim Ousdahl, 700 Universe Boulevard, Juno 24 Α 25 Beach, Florida 33408. FLORIDA PUBLIC SERVICE COMMISSION

004826 By whom are you employed and in what capacity? 1 Q 2 Florida Power & Light Company as vice Α president, controller, and chief accounting officer. 3 4 Q Okay. Have you prepared and caused to be filed 23 pages of rebuttal testimony in this proceeding? 5 6 Α I have. 7 Do you have any changes or revisions to your Q rebuttal testimony? 8 I do not. 9 Α So if I asked you the questions contained in 10 Q 11 your rebuttal testimony today, would your answers be the 12 same? They would. 13 Α 14 MR. BUTLER: Madam Chair, I would ask that 15 Ms. Ousdahl's prepared rebuttal testimony be inserted 16 into the record as though read. 17 CHAIRMAN BROWN: We will insert Ms. Ousdahl's prefiled rebuttal testimony into the record as though 18 19 read. 20 21 22 23 24 25 FLORIDA PUBLIC SERVICE COMMISSION

1		I. INTRODUCTION
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3	Q.	Please state your name and business address.
4	A.	My name is Kim Ousdahl, and my business address is Florida Power & Light
5		Company ("FPL or "the Company"), 700 Universe Boulevard, Juno Beach,
6		Florida 33408.
7	Q.	Did you previously submit direct testimony in this proceeding?
8	A.	Yes.
9	Q.	Are you sponsoring any rebuttal exhibits in this case?
10	A.	Yes. I am sponsoring the following exhibits:
11		• KO-15 – Calculation of the Deferred Income Tax on Okeechobee
12		Limited Scope Adjustment ("Okeechobee LSA")
13		• KO-16 – Historical and Forecasted Injuries and Damages Reserve
14		• KO-17 – Comparison of 2009 Actual and 2016 Estimated Rate Case
15		Expenses
16		• KO-18 – Docket No. 080677-EI Actual Rate Case Expense Letter
17		• KO-20 - Recalculated Revenue Requirements including Impact of
18		Identified Adjustments
19		I am also co-sponsoring KO-19 – 1^{st} , 2^{nd} and 3^{rd} Notices of Identified
20		Adjustments.
21	Q.	What is the purpose of your rebuttal testimony?
22	A.	The purpose of my rebuttal testimony is to demonstrate that the following

23 recommendations in the testimonies of the Office of Public Counsel's

1		("OPC") witness Smith and South Florida Hospitals and Healthcare
2		Association's ("SFHHA") witness Kollen are incorrect, not based on
3		evidence, and should be rejected:
4		Okeechobee LSA Calculation
5		Deferred Federal Income Tax Proration Calculation
6		• Injuries and Damages Expense
7		• Unbilled Revenues in Rate Base
8		Capital Structure and Deferred Tax Liabilities
9		• Recovery of Rate Case Expenses
10		I will also address two proposals of witness Kollen which are not in
11		accordance with current Commission practice.
12		Revision to Revenue Expansion Factor
13		Merger Savings Credit Rider
14		Lastly, I present the previously filed adjustments to FPL's revenue
15		requirements calculations that FPL has identified as being appropriate.
16	Q.	Please summarize your rebuttal testimony.
17	A.	I will demonstrate that, contrary to intervenor assertions, the Company's
18		calculations of the 2019 Okeechobee LSA are properly presented in FPL's
19		filing. I will explain that rates are set based on accrual accounting and that
20		therefore, both incurred liabilities and accrued revenue are appropriately
21		included in rate base. My testimony corrects misunderstandings regarding
22		deferred income tax proration and inclusion in capital structure, and supports
23		the Company's request to recover rate case expenses. I will discuss the

1 recommendations for changes in Commission practice as it relates to the 2 calculation of the revenue expansion factor and a new merger savings rider. 3 Finally, I will present the revenue requirement impact of FPL's previously identified adjustments. 4 5 **II. OKEECHOBEE LIMITED SCOPE ADJUSTMENT** 6 7 8 **Q**. Witnesses Kollen and Smith challenge the Company's Okeechobee LSA 9 calculation. Do you agree with their proposed revisions? 10 Witness Kollen challenges everything about the Okeechobee LSA, Α. No. 11 despite it being presented in this case exactly as the Generation Base Rate 12 Adjustment ("GBRA") has been calculated and implemented as a result of 13 prior FPL rate settlements. Contrary to his statements on page 67, we have 14 properly included \$359.6 million of federal income tax bonus depreciation in 15 the first year of the Okeechobee Unit's commercial operation, resulting in an 16 increase in the deferred tax liability and a corresponding reduction in the 17 Okeechobee LSA rate base. 18 19 Witness Kollen is confused about two important inputs to this calculation. 20 First, the proper amount of deferred tax liability to reduce rate base is 21 reflected on MFR B-6 and represents a 13-month average of accumulated 22 deferred income taxes related to all timing differences, including bonus

23 depreciation. Second, the depreciation-related deferred tax liability for the

1	Okeechobee LSA was prorated in accordance with Internal Revenue Code
2	("IRC") rules set forth in Treasury Regulation §1.167(l)-1(h)(6)(ii). Witness
3	Kollen's calculation of the Okeechobee LSA deferred taxes is incorrect, as he
4	applies a combined tax rate ¹ to the federal tax depreciation timing difference
5	only and ignores the fact that there are other timing differences related to the
6	Okeechobee Unit. See Exhibit KO-15, which shows a summary calculation of
7	deferred income taxes for the Okeechobee LSA. The detail for this summary
8	was provided on April 18, 2016 to all parties, including the SFHHA, in FPL's
9	response to OPC's First Request for Production of Documents, No. 1.
10	
11	Witness Smith expresses concern that the Company's calculation of capital
11 12	Witness Smith expresses concern that the Company's calculation of capital structure and deferred taxes for the Okeechobee Unit will violate the IRC
12	structure and deferred taxes for the Okeechobee Unit will violate the IRC
12 13	structure and deferred taxes for the Okeechobee Unit will violate the IRC normalization requirements. He states on page 48 that the proper test for
12 13 14	structure and deferred taxes for the Okeechobee Unit will violate the IRC normalization requirements. He states on page 48 that the proper test for compliance with normalization rules is a demonstration that "using an
12 13 14 15	structure and deferred taxes for the Okeechobee Unit will violate the IRC normalization requirements. He states on page 48 that the proper test for compliance with normalization rules is a demonstration that "using an incremental cost of capital, with an incremental reduction to rate base for
12 13 14 15 16	structure and deferred taxes for the Okeechobee Unit will violate the IRC normalization requirements. He states on page 48 that the proper test for compliance with normalization rules is a demonstration that "using an incremental cost of capital, with an incremental reduction to rate base for deferred income taxes results in a revenue neutral method of calculating the
12 13 14 15 16 17	structure and deferred taxes for the Okeechobee Unit will violate the IRC normalization requirements. He states on page 48 that the proper test for compliance with normalization rules is a demonstration that "using an incremental cost of capital, with an incremental reduction to rate base for deferred income taxes results in a revenue neutral method of calculating the revenue requirement compared to setting rates using the Commission practice

¹ Under Florida Statute §220.13, Florida does not conform to the federal treatment of bonus depreciation provisions under IRC §168 and therefore, the use of a combined tax rate applied to the federal tax depreciation timing difference is inappropriate.

1	Regulations §1.167(1)-1. Rather, these rules call for consistency in the
2	computation of depreciation expense, tax expense, reserve for deferred taxes
3	and rate base. Additionally, the amount of reserve for deferred taxes
4	permitted as a reduction to rate base is to be prorated when based on projected
5	data. All components were calculated based on incremental costs and over the
6	same time period. FPL has properly synchronized its 13-month average rate
7	base, including a 13-month average deferred income tax liability properly
8	prorated and its 13-month average capital structure with its first year's
9	income tax expense just as it does when setting base rates overall. Presenting
10	the deferred tax liability as a reduction to rate base is equivalent to presenting
11	it in capital structure at zero cost. No violation of IRS requirements exists.

12 Q. Does witness Smith have other concerns with the calculation of the 13 Okeechobee LSA?

14 A. Yes. As he states on page 45, witness Smith believes it inappropriate to use 15 an incremental capital structure to recover the incremental revenue 16 requirements of the Okeechobee LSA. But his objection ignores reality. It is 17 evident that to finance a large incremental capital project like the Okeechobee 18 Unit, the Company cannot rely on increases in customer deposits or 19 Investment Tax Credits ("ITC"), neither of which can be unilaterally 20 increased to finance the Okeechobee Unit. Nor will FPL use short term debt 21 to finance this long term asset. Instead, FPL will issue debt and balance its 22 equity in capital structure as it constructs and places this asset into service.

The incremental capital structure presented in FPL's filing reflects the incremental cost to finance this investment.

In addition, witness Smith is apparently unfamiliar with the long-standing approach FPL has used in its GBRA implementations from prior base rate proceedings to ensure that only the actual capital costs, no higher than those estimated, are recovered from customers. As such, customers are protected from paying any more than the actual cost capped by the approved project estimate. The incremental recovery calculation presented by FPL in its base rate filing is consistent with that used to develop the revenue requirements in FPL's need determination and is also consistent with that used to develop the incremental base rate increases associated with cost recovery for FPL's Turkey Point Unit 5, West County Unit 1, West County Unit 2 and West County Unit 3 generation plants, as well as the Cape Canaveral, Riviera Beach, and Port Everglades modernizations under Order No. PSC-05-0902-S-EI, Docket Nos. 050045-EI and 050188-EI, Order No. PSC-11-0089-S-EI, Docket No. 080677-EI, and Order No. PSC-13-0023-S-EI, Docket No. 120015-EI.

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III. DEFERRED INCOME TAX PRORATION CALCULATION

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Q. Is witness Kollen's testimony beginning on page 55 correct regarding the

Company's deferred income tax proration calculation?

5 A. No. Witness Kollen believes the Company has overstated the amount of 6 deferred income tax proration required by Treasury Regulation § 1.167(1). 7 He argues on page 57 that the IRC examples do not require a 13-month 8 average to be applied to the prorated monthly accumulated deferred income 9 tax ("ADIT") balances. However, the examples merely specify the formula 10 for computing the prorated ADIT activity to be used in arriving at the 11 appropriate ADIT monthly balances. Witness Kollen ignores the additional 12 normalization requirement contained in IRC 168(i)(9)(B)(ii), often referred to 13 as the consistency requirement. The consistency requirement mandates that 14 whatever convention is used for calculating rate base must also be applied in 15 computing the associated ADIT balance treated as zero-cost capital. The 16 proration and consistency requirements are distinct and independent. The IRS 17 has addressed this issue specifically in several Private Letter Rulings 18 ("PLRs"). Specifically, PLR 9202029 (10/15/1991) concluded:

19 "Failure to average the deferred tax reserve, as prorated, before
20 excluding the reserve from the average rate base WILL violate the
21 consistency requirement of §168(i)(9)(B)."

The IRS ruled similarly in PLR 9224040 (3/16/1992), PLR 9313008
(12/17/1992) and most recently in PLR 201541010 (10/9/2015). Accordingly,

1		the Company has appropriately applied the 13-month average to the prorated
2		ADIT balance as required under the normalization rules.
3		
4		IV. WORKING CAPITAL
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6		Injuries and Damages Expense
7	Q.	What is witness Kollen's position with regard to accounting for injuries
8		and damages expense?
9	A.	Witness Kollen states on page 14 of his testimony that FERC Account 228.2,
10		Accumulated Provision for Injuries and Damages, is a "cost tracking
11		mechanism," the goal of which is to "ensure that the Company's costs
12		are recovered from customers dollar for dollar over time so that neither the
13		Company nor customers are benefitted or harmed."
14	Q.	Is he correct?
15	A.	No. FERC Account 228.2 reflects the balance of liabilities incurred by the
16		Company for personal injury or property damage that have not yet been paid.
17		Generally Accepted Accounting Principles ("GAAP") require FPL to apply
18		the accrual basis of accounting and that method is likewise the basis for
19		setting rates by the FPSC and FERC. These liability accounts do not exist in
20		order to track recovery of costs, and of course, the Company is not truing up
21		the recovery of its base rate costs dollar for dollar as witness Kollen
22		mistakenly asserts. Instead, as liabilities are incurred, they are recorded with a
23		debit to injuries and damages expense and a credit to the reserve. When paid,

the reserve is debited and reduced. This forms the basis for accrual
 accounting, which differs from the cash method that witness Kollen
 mistakenly suggests is the basis for FPL's ratemaking.

4 Q. In what way does witness Kollen suggest use of a cash method?

5 A. Witness Kollen would like FPL to zero out its injuries and damages reserve
6 and flow back the accrued reserve to customers over four years.

7 Q. Could FPL comply with that recommendation and remain compliant 8 with GAAP?

9 A. No. FPL's current incurred liabilities for injuries and damages at June 30, 10 2016 are \$16.6 million. If FPL were to return those dollars to customers by 11 amortizing its injuries and damages reserve, it would violate GAAP, FPSC, 12 and FERC accounting requirements. Ratemaking principles provide for 13 symmetry with GAAP accounting by including the current period expense in 14 rates while reducing return on rate base by the amount of the incurred 15 liabilities recorded in the reserve thereby recognizing the cost free capital 16 associated with the balance in the liability account. Witness Kollen's 17 recommendation would destroy this symmetry and should be ignored.

18 Q. Witness Kollen is also concerned that FPL overstated its injuries and 19 damages accrual for 2017 and 2018? Is he correct?

A. No. Exhibit KO-16 reflects the historical and forecasted injuries and damages
reserve activity for the period 2011 through 2018. As noted on the exhibit, the
accruals for 2017 and 2018 are lower than the actual payments made as
recently as 2015 and lower than the five year historical average. It is very

difficult to predict these contingent losses, but the analysis demonstrates that
 FPL has not overstated its estimate.

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4

Unbilled Revenues

5 Q. Should the Commission adopt SFHHA witness Kollen's recommendation 6 to remove unbilled revenues from working capital?

7 A. No. Unbilled revenues, as witness Kollen describes on page 46, lines 19 through 21 of his testimony, are "...estimated revenues that will be billed for 8 9 service that was provided during the month, but that were not yet billed at the 10 end of the month." I agree with witness Kollen that the Company has provided the electric service to which those unbilled revenues relate. 11 12 Therefore, FPL has incurred costs all of which have been accrued or paid, to 13 deliver the energy that gave rise to both customer accounts receivables and the 14 receivable for unbilled revenues. As such, the Company must finance the 15 costs of providing that service and should earn a return on the promise of 16 payment whether invoiced or not. For this reason, the Commission has a long 17 standing practice of including unbilled revenues in working capital. The 18 Commission included unbilled revenues in the working capital calculation for 19 FPL in the following rate cases: Docket No. 820097-EU, Order No. 11437; 20 Docket No. 830465-EI, Order No. 13537; and Docket No. 080677-EI, Order 21 No. PSC-10-0153-FOF-EI.

22

23

1Q.On page 47, lines 10 through 14, witness Kollen states that "[i]f the2Company does not accrue unbilled revenues for fuel clause recovery3revenues, then it also does not accrue accounts payable for the related4fuel expense and there is no incremental amount in the accounts payable5account to offset the nonfuel unbilled revenues." Do you agree?

A. No, I do not. FPL records payables in full at the end of each calendar period
as required under GAAP. FPL's accounting practice reflects a calendar month
of revenue and expense, and likewise records the balance of receivables and
payables.

10

11 I should note that, in contrast to unbilled base revenues, it is not necessary to 12 record unbilled revenues associated with clause recoveries for GAAP or 13 ratemaking purposes. The form of accounting used for clause recovery 14 activity renders the recording of clause unbilled revenues unnecessary. 15 Accounting Standards Codification ("ASC") 980 (former FAS 71) allows FPL 16 to defer to the balance sheet the over/under recoveries resulting from 17 differences between recorded clause revenues and recorded clause expenses. 18 Therefore, accrual of additional revenues (unbilled revenues) would also 19 require a posting of an additional entry equal to the clause revenue. The entry 20 would be as follows:

- 21 1) Debit-- Receivable for clause unbilled revenue
- 22 Credit-- Unbilled clause revenue
- 23 *To record the unbilled clause revenue;* and

1		2) Debit Unbilled clause revenue
2		Credit Regulatory Liability-Overrecovery or
3		Credit Regulatory Asset-Underrecovery
4		To record the deferral of additional clause revenue to the balance sheet.
5		Thus, for GAAP and ratemaking purposes, the effect of the unbilled clause
6		revenues is offset and therefore, unnecessary.
7		
8		V. CAPITAL STRUCTURE
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10	Q.	On page 55, lines 1 through 16, witness Kollen proposes an increase of
11		\$49 million to deferred tax liabilities for the 2017 Test Year despite a
12		proposed decrease in rate base of \$511 million. Similarly, he proposes a
13		deferred tax liability increase of \$152 million in the 2018 Subsequent
14		Year despite a proposed decrease in rate base of \$248 million. Does he
15		provide any support for this adjustment to increase zero cost
16		capitalization despite his sizable proposed <i>decrease</i> in rate base?
17	A.	No, he does not. To be clear, FPL disagrees with witness Kollen's proposed
18		decrease to rate base. However, if the Commission were to reduce FPL's
19		forecasted rate base in either the 2017 Test Year or 2018 Subsequent Year, the
20		amount of deferred income taxes reflected in capital structure would likewise
21		need to decrease, not increase. Witness Kollen's proposal to increase deferred
22		income taxes over and above the amount presented in FPL's original filing
23		despite a sizable proposed decrease in rate base is inexplicable. His proposal

1		would be the opposite of the rate base/capital structure synchronization
2		method the FPSC requires and would distort the capital structure, which
3		should be consistent with rate base. Not surprisingly, he provides no evidence
4		to support the method or the amount of his proposed adjustment.
5	Q.	In your opinion, could witness Kollen's proposed increase in deferred
6		income taxes result in a potential tax normalization violation?
7	A.	Yes. As discussed above, IRS tax normalization rules require that any
8		ratemaking adjustments with respect to the utility's tax expense, depreciation
9		expense, or reserve for deferred income taxes be consistently applied with
10		respect to the other two items and with respect to rate base. Consistent with
11		past FPSC orders and tax normalization rules, FPL has properly allocated pro
12		rata adjustments to all sources of capital.
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13		J I
		VI. RATE CASE EXPENSES
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13 14	Q.	
13 14 15	Q.	VI. RATE CASE EXPENSES
13 14 15 16	Q. A.	VI. RATE CASE EXPENSES Do intervenor witnesses object to FPL's recovery of its estimated rate
13 14 15 16 17	-	VI. RATE CASE EXPENSES Do intervenor witnesses object to FPL's recovery of its estimated rate case expenses with a return on the unamortized balance?
 13 14 15 16 17 18 	-	VI. RATE CASE EXPENSES Do intervenor witnesses object to FPL's recovery of its estimated rate case expenses with a return on the unamortized balance? Yes. Both witness Smith and witness Kollen dispute FPL's recovery request
 13 14 15 16 17 18 19 	A.	VI. RATE CASE EXPENSES Do intervenor witnesses object to FPL's recovery of its estimated rate case expenses with a return on the unamortized balance? Yes. Both witness Smith and witness Kollen dispute FPL's recovery request for rate case expenses.
 13 14 15 16 17 18 19 20 	A.	VI. RATE CASE EXPENSES Do intervenor witnesses object to FPL's recovery of its estimated rate case expenses with a return on the unamortized balance? Yes. Both witness Smith and witness Kollen dispute FPL's recovery request for rate case expenses. What is witness Kollen's position on whether rate case expenses should be

unsupported assertion. The recovery of rate case expenses should not be
 based on whether or not FPL is granted a base rate increase as it has
 requested, and the Company should not be penalized in seeking such request
 in accordance with Commission policy.

5 Q. What is witness Smith's concern with recovery of necessary rate case
6 expenses by FPL?

A. Witness Smith proposes to deny FPL recovery of incremental labor expenses,
outside services and certain travel and lodging costs.

9 Q. Are the estimated costs presented by FPL for incremental labor, outside
10 services, and travel and lodging being incurred directly as a result of the
11 rate proceeding?

12 A. Yes. Witness Smith's reference to the Commission's 2009 disallowance of 13 overtime paid to salaried or exempt employees is not applicable. FPL no 14 longer pays overtime to salaried or exempt employees for rate case support. 15 Therefore, the labor costs reflected in FPL's estimated rate case expenses 16 relate solely to overtime paid to non-exempt employees. FPL is obligated to 17 pay overtime for non-exempt employees, and the cost of overtime worked in 18 support of the rate case is entirely appropriate for recovery as incremental 19 labor. In addition, witness Smith suggests by his back of the envelope 20 calculations that FPL's estimate for hotel expenses for this proceeding is 21 unreasonably high. Exhibit KO-17 demonstrates that FPL's actual hotel 22 expenses for the 2009 rate proceeding exceed those of our filed estimate in 23 this case. FPL's modest hotel accommodations include individual rooms for

employee and consulting witness overnight stays along with common space
 for group meetings and meals – witness Smith's overly simplistic analysis
 failed to account for the cost of this necessary common space.

4 Q. Does witness Smith adjust these amounts based on better evidence of the
5 actual costs to be incurred?

A. No. Instead, after four pages of written testimony regarding his concerns, he
simply calculates an overall recovery amount based on the amount allowed to
be recovered in FPL's 2009 rate case adjusted for inflation.

9 Q. Is this calculation reasonable?

A. No. First of all, witness Smith's use of the 2009 rate case expenses as a proxy
is not supported in any way. The Company must seek rate relief in 2017 to
avoid its return on equity dropping to an inadequate 7.88%, as shown in my
direct testimony Exhibit KO-3 – an amount even lower than the return on
equity proposed by OPC witness Woolridge. Each base rate filing is
developed based on the evidence needed in that case to support the
Company's request.

17

18 Secondly, FPL's actual 2009 base rate case expenses were \$4.7 million, not 19 the \$3.2 million used by witness Smith in his calculation. FPL reported its 20 total 2009 rate case expenses to the Commission by letter dated March 4, 21 2011, in response to a request from the Commission Staff. A copy of that 22 letter is Exhibit KO-18. Exhibit KO-17 shows that FPL's estimated 2016 rate 23 case expenses are only \$222,070 higher than the 2009 actual expenses, an increase that is well below the rate of inflation. While there clearly are
differences in the scope of work between the two cases (both higher and
lower) as the Company must determine how to present evidence to support its
request, this comparison illustrates that the 2016 estimated rate case expenses
are not inconsistent with FPL's actual experience in the prior rate case that
witness Smith has chosen as his point of comparison.

7 Q. Should FPL be allowed to earn a return on the unamortized balance of 8 rate case expenses?

9 A. Yes. I am well aware of the FPSC policy and practice regarding the 10 prohibition against inclusion of the unamortized balance of rate case expenses 11 in rate base; however, it is important for the Commission to recognize that its 12 treatment results in an implicit disallowance of otherwise prudently incurred 13 costs required by the Company to litigate its case and present evidence 14 effectively. The Commission practice imposes an unwarranted penalty on the 15 Company for seeking rates that will allow it an opportunity to earn a 16 reasonable return on its investment.

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1		VII. INTERVENOR PROPOSED ADJUSTMENTS
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3		Revision of the Revenue Expansion Factor
4	Q.	What does witness Kollen propose be done to the revenue expansion
5		factor to accommodate inclusion of permanent income tax differences,
6		such as the Section 199 Manufacturer's Deduction, in FPL's proposed
7		base rates?
8	A.	Witness Kollen suggests the Commission reflect the impact of forecasted
9		reductions in federal income taxes associated with inclusion of the Section
10		199 Manufacturer's Deduction (Section 199) in the revenue expansion factor.
11	Q.	Did FPL's filing inappropriately withhold income tax benefits due to
12		customers from the application of Section 199?
13	A.	On the contrary, FPL passed along the current rates income tax benefit due to
14		Section 199 consistent with the MFRs, prior practice and previous orders by
15		the Commission approving this same treatment for FPL and other IOUs. In
16		addition, in FPL's Third Notice of Identified Adjustments we provided
17		customers the benefit of the full exclusion of the gas reserves Section 199
18		detriment, despite the fact that the Woodford project is a part of FPL's
19		consolidated financial results and will be a part of the consolidated Section
20		199 calculation that FPL must include in its proforma federal income tax
21		filing now and in the future.
22		

- Q. Has the adjustment to the revenue expansion factor proposed by witness
 Kollen been approved by the Commission before?
- 3 A. No. The Commission's current process and historical practice, as codified in 4 MFR C-44, provides only for an income tax gross up of the return on equity in 5 proposed base rates at the statutory income tax rate. The current filing 6 approach passes on the benefit of FPL's forecasted Section 199 7 Manufacturer's Deduction to customers on the net operating income at current 8 rates reflected on MFR C-1 for both the 2017 Test Year and 2018 Subsequent 9 Year. FPL can find no instance of the application of the adjustment proposed 10 by witness Kollen in any prior FPSC base rate filing or final order.
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Merger Savings Credit Rider

- Q. Do you agree with witness Kollen's proposal that the Commission adopt a
 merger savings surcredit rider intended to flow back to customers any
 savings achieved from future mergers?
- A. No. There are at least four reasons the Commission should not approve this
 recommendation. First, merger savings will typically not be material to FPL's
 cost of service; second, savings are slow to be realized and are offset in early
 years by costs to achieve; third, any consideration of this proposal should be
 through a workshop or rulemaking process; and lastly, the Commission has
 the tools it needs to ensure FPL does not over earn its allowed ROE.
- 22

FPL has presented a solid forecast of 2017, 2018 and the Okeechobee LSA related costs to be relied on in setting base rates. The probability of a successfully consummated merger materially impacting these forecasts -- even with a four year stay out proposal -- is small and no greater than any other future variability (up or down) in revenue and/or operations.

6

7 Even if successful, after lengthy proceedings for regulatory approval, full 8 integration of multiple operating businesses will typically evolve over a long 9 period of time. In most cases, the acquirer must agree to conditions that 10 prohibit termination of existing employees of the acquired entity for some 11 time; resulting in a delay in the realization of savings and synergies. 12 Therefore, even if NextEra Energy, Inc. ("NEE") consummates a successful 13 merger during the four year stay out, any incremental savings to FPL 14 customers would likely be realized slowly.

15

16 The Commission should not approve a rider for this single issue in the context 17 of an ongoing rate proceeding. Any consideration that the Commission may 18 wish to give to this proposal would be more properly vetted in a workshop or 19 rulemaking proceeding. Merger impacts on future rates would be applicable 20 to the other IOU's — not just to FPL. Every merger will be different, with 21 unique merger commitments, differing organizational structures and 22 inherently different outcomes with regard to synergies and costs to achieve.

1		In any event, the FPSC does not need to adopt a special rider at this juncture;
2		it has continued oversight to review earnings affected by merger synergies,
3		even during the four year term of the stay out.
4		
5		VIII. ADJUSTMENTS IDENTIFIED BY FPL
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7	Q.	Has FPL identified adjustments that it believes should be made to the
8		revenue requirements for the 2017 Base Rate Increase, 2018 Subsequent
9		Year Adjustment, and 2019 Okeechobee LSA?
10	A.	Yes. The three notices of identified adjustments previously filed by FPL
11		during the course of this proceeding are included as a composite Exhibit KO-
12		19. In addition, we have identified two other necessary corrections. Deferred
13		rate case expenses are double counted in FPL's rate base for both the 2017
14		Test Year and 2018 Subsequent Year. FPL forecasted total deferred rate case
15		expenses of \$4.9 million in rate base for both periods and also included a
16		Company adjustment for the unamortized balance, which reflects amortization
17		over a four year period, of \$4.3 million for the 2017 Test Year and \$3.1
18		million for the 2018 Subsequent Year. Therefore, rate base is overstated by
19		\$4.9 million for each period. Secondly, injuries and damage expense is
20		overstated by \$2.1 million in the 2017 Test Year and \$1.0 million in the 2018
21		Subsequent Year.
22		

All of these adjustments mentioned above are included on Exhibit KO-20,

which reflects a recalculation of FPL's proposed rate increase requests for
 each period, taking into account the impact of each of the previously filed
 adjustments on rate base, net operating income and capital structure.

4 Q. How does FPL propose that the Commission use the adjustments in this 5 proceeding?

- A. The Commission should include the effect of the adjustments in determining
 FPL's revenue requirements for the 2017 Base Rate Increase, 2018
 Subsequent Year Adjustment and 2019 Okeechobee LSA. Some of those
 adjustments will result in increases to revenue requirements while others will
 result in decreases, but the net impact of the adjustments is a reduction in
 FPL's revenue requirements for each of those rate requests.
- 12 Q. Does this conclude your rebuttal testimony?
- 13 A. Yes.

	004848
1	BY MR. BUTLER:
2	${f Q}$ And, Ms. Ousdahl, do you have exhibits that
3	were identified as KO-15 through KO-20 attached to your
4	prepared rebuttal testimony?
5	A I do.
6	Q I would note that or, I'm sorry. Were
7	those prepared under your direction and supervision?
8	A They were.
9	${f Q}$ Okay. I would note that those have been
10	pre-marked as Exhibits 327 through 332.
11	CHAIRMAN BROWN: So noted.
12	Staff.
13	EXAMINATION
14	BY MS. BROWNLESS:
15	Q Good morning, Ms. Ousdahl.
16	A Good morning.
17	${f Q}$ Did you have an opportunity to review what's
18	been marked as on the Comprehensive Exhibit List as
19	Exhibit No. 522?
20	A I'm sure I did earlier.
21	Q Exhibit No. 522 is the South Florida
22	Hospital's 18th set of documents request, which asks for
23	copies of all the work papers and computations
24	underlying any portion of the rebuttal testimony.
25	A Yes.
	FLORIDA PUBLIC SERVICE COMMISSION

1	004849 Q Okay. And did you prepare your portion of
2	that exhibit or was it prepared under your direction and
3	control?
4	A Yes.
5	Q Okay. And are the responses are the
6	
	materials there true and correct to the best of your
7	knowledge and belief?
8	A They are.
9	Q Okay. And would you provide the same
10	materials today as you have previously provided?
11	A Yes, I would.
12	Q And are any portions of that exhibit
13	confidential?
14	A I don't believe so.
15	MS. BROWNLESS: Thank you.
16	CHAIRMAN BROWN: Thank you.
17	Mr. Butler.
18	MR. BUTLER: Thank you.
19	EXAMINATION
20	BY MR. BUTLER:
21	Q Ms. Ousdahl, would you please summarize your
22	rebuttal testimony.
23	A Yes. Good morning, Commissioners. I'm Kim
24	Ousdahl, vice president, controller, and chief
25	accounting officer of FPL. My rebuttal testimony
	FLORIDA PUBLIC SERVICE COMMISSION
	l

defends the reasonableness of our company's requested revenue requirements and demonstrates that the intervenor recommendations are fundamentally flawed. I show that all components of working capital are properly included in revenue requirements, capital structure is properly synchronized to rate base, the company's rate case expenses are reasonable, and our calculations for Okeechobee LSA are accurate and reasonable.

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I recommend that you reject Witness Kollen's proposals regarding the revision to the revenue expansion factor and the merger savings credit rider, and I present the basis for appropriate denial.

Finally, I present adjustments to FPL's test year revenue requirement calculations that were identified subsequent to filing the direct case, including revisions associated with removal of gas reserves investments for consideration by the Commission in determining our base rates.

Let me touch briefly on the principal intervenor adjustments that my rebuttal testimony addresses. Intervenor witnesses criticize our calculation of Okeechobee LSA, but my rebuttal testimony demonstrates there are no errors in that calculation. Deferred taxes are properly calculated, and the incremental capital structure properly and accurately

represents the cost to finance this incremental investment.

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Intervenors also argue for reductions in working capital items in rate base. Witness Kollen selects certain rate base items for removal from the calculation of working capital, and by doing so, he orchestrates a clever two-for-one reduction in revenue requirement. After reducing rate base, the initial net revenue requirement reduction, he inexplicably increases deferred tax liabilities. This approach is inconsistent with this Commission practice of synchronizing rate base and capital structure on a pro rata basis, and would very likely result in a tax normalization violation.

In fact, Witness Kollen makes no attempt to synchronize his proposed rate base with capital structure, nor does Witness Kollen have any legitimate basis to remove the rate base items he identifies. He recommends the flow back of an existing gap in regulatory liability for injuries and damages and the removal of unbilled revenue. His proposed adjustments would violate the fundamental principle of accrual accounting, and that remains the basis for both financial reporting and ratemaking.

The accrual for unbilled revenues has been included by this Commission in calculating FPL's rates

since 1982, and it's necessary in order to reflect the revenues owed and financed by the company in support of the costs incurred to generate the energy that's being billed.

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The intervenors also challenge recovery of rate case expenses, but all fail to demonstrate that recovery of rate case expenses would be improper or that our estimates of those expenses are unreasonable. I rebut intervenor proposals to adopt an inaccurate revision to the revenue expansion factor in an unwarranted merger savings credit rider. The expansion factor adjustment which is proffered by Witness Kollen will not accurately capture the proposed rate effects, nor does it properly include proposed rate permanent differences that increase the effective rate. The proposed merger savings credit rider is simply unnecessary. This is a solution looking for a problem.

Lastly, I reflect on Exhibit KO-20, the consolidation of impacts of adjustments to revenue requirement calculations that we have identified since the case was filed in March, including the removal of the cost impacts of gas reserves. With the company's direct and rebuttal testimonies, its prefiled case, including the MFRs and all of our adjustments on KO-20, you have available to yourselves all the financial

004853 information necessary and relevant to determine the 1 2 proper base rate increase for FPL in 2017, the 3 subsequent year of 2018, and the Okeechobee LSA in 2019. This concludes my summary. 4 MR. BUTLER: Thank you, Ms. Ousdahl. 5 I tender her for cross-examination. 6 7 CHAIRMAN BROWN: Thank you. And welcome back, Ms. Ousdahl. It's nice to see you. 8 9 THE WITNESS: Thank you. CHAIRMAN BROWN: Office of Public Counsel. 10 11 MS. CHRISTENSEN: Sorry for that. 12 EXAMINATION BY MS. CHRISTENSEN: 13 14 Good morning, Ms. Ousdahl. Q 15 Α Good morning. 16 MS. CHRISTENSEN: And I have a packet of 17 exhibits to be handed out. CHAIRMAN BROWN: Thank you. Would you like to 18 19 label them now or label them as you go? MS. CHRISTENSEN: I think I prefer to do it as 20 21 we go through the questioning. 22 CHAIRMAN BROWN: Sure. 23 MS. CHRISTENSEN: Thank you. Okay. And as 24 soon as everybody is ready --25 CHAIRMAN BROWN: You can -- you've got the FLORIDA PUBLIC SERVICE COMMISSION

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MS. CHRISTENSEN: Okay. Wonderful. Thank you.

BY MS. CHRISTENSEN:

Ms. Ousdahl, you are the witness for rate case Q expense; is that correct?

Α Yes, I am.

Okay. And I've handed out a couple of Q exhibits that relate to the rate case expense in this docket.

MS. CHRISTENSEN: If we could have marked for the purposes of the next series of questions Florida Power & Light responses to OPC's 22nd interrogatory No. 417.

CHAIRMAN BROWN: We're going to mark that, as you indicated, as 754.

(Exhibit 754 marked for identification.)

MS. CHRISTENSEN: And then if we could have the next one marked, Florida Power & Light's response to Commission staff's 34th interrogatory 411-amended.

CHAIRMAN BROWN: We will mark that as 755 and 22 give it the name you just indicated.

23 MS. CHRISTENSEN: Okay. Thank you. (Exhibit 755 marked for identification.) 24 25 BY MS. CHRISTENSEN:

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004855 Ms. Ousdahl, in the current rate case, the 1 Q company's filing reflects an amount of rate case expense 2 of \$4,000,925; is that correct? 3 Α 925. 4 5 925. Okay. 0 Α Uh-huh. 6 7 And this amount is reflected on your rebuttal Q Exhibit KO-17; correct? 8 9 Α Yes. All right. And I marked for identification 10 Q 11 FPL's responses to OPC's interrogatory No. 417 and FPL's 12 response to staff's interrogatory No. 411. Now if I can refer you to Attachment 1 of the response to staff's 13 14 interrogatory No. 411, is it correct that FPL has 15 reduced its estimated rate case expense amount to 4,242,000? 16 17 The practice that I've participated in, Α Yes. this is the third time I've testified in a base rate 18 19 proceeding, is that the company estimates its expenses at filing, and then we update that generally at staff's 20 21 or others' request at the time that we take the stand. 22 Okay. And just to confirm, the amount has Q 23 been reduced to 4,242,000; is that correct? 24 Α That's correct. 25 Okay. And that was the estimated actual as of Q FLORIDA PUBLIC SERVICE COMMISSION

June 30th, 2016?

A Well, the 4.2 million is our estimate for the entire case. So we provided in this response the actuals through June 30th, which are 1.7 million.

Q Okay.

A And then subtracted to get to the remaining forecast.

Q Okay. And referring you to interrogatory 417, looking at subsection D concerning the hotel and budgeting, FPL's response to that section, 417D, shows a forecast reduction of \$10,000; is that correct?

A Yes, that's the estimate. We're obviously still at the hotel.

Q And then OPC interrogatory 417, Section C and D, asked FPL to provide the per day per person cost for the individual rooms; is that correct? If you flip over to the page 1 of 2.

A Yes. C asked to provide a breakout by the individual rooms and common meeting rooms.

Q Okay. And in responding to the interrogatories under Section C and D, FPL did not provide a breakout on a per person basis; correct?

A Yes. However, I believe we did provide -perhaps it was in another interrogatory response -- the billing rates by room.

Q Okay. Well, let's walk through this a little bit. In the response to 417, FPL responded that the individual hotel rooms will cost \$165,895; is that correct?

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A Correct.

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Q Okay. And how many people does FPL have for the technical hearings that are related to the \$165,895 for the individual hotel rooms?

A I don't have that at my fingertips, but we've provided that in a response. In addition to our witnesses, we have hotel rooms for our out -- external witnesses obviously and our witness teams, our support teams.

Q Okay. Well, let's turn to another exhibit that I handed out, and maybe it has the additional information you've been referring to. And if we can have that marked for identification. That's Florida Power & Light's response to Office of Public Counsel's 21st interrogatory No. 406.

CHAIRMAN BROWN: We will mark that as 756 with the name you just indicated.

(Exhibit 756 marked for identification.)

MS. CHRISTENSEN: Thank you.

BY MS. CHRISTENSEN:

Q

And if we flip that over on the other side of

004858

the interrogatory response, it provides, under Subsection A, a total FPL employees as 78. Does that sound correct to you?

A That's what it says.

Q Okay. And this was a response that you participated in helping to provide?

A I'm sure I reviewed.

Q Okay. So if we -- well, and just to ask, of that 78 people that are included for the hotel rooms and such, are there employees that are also -- that are attending the hearings that are located in Tallahassee that are included in that 78 number?

A I don't believe so. The question -- the response says these are the employees that will travel to Tallahassee.

Q Okay. Okay. And would you agree, and just as a matter of a mathematical equation, that if you take the 165,895, divide that by the 78 employees that you indicated would be traveling and average that over ten days, that the average cost for the hotel room would be approximately \$213 based on the responses?

A Your math may be correct, but your assumption is not. Your question, No. 406, asks specifically for FPL employees. We are housing more individuals than just the employees at FPL.

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Okay. All right. 1 Q I think we responded on Part C exactly what we 2 Α 3 were paying, and we've made available to you the contract with the hotel. 4 Okay. All right. Well, let's move along then 5 Q to the amount. And I just want to ask you, is the 6 7 amount allowed by the Commission for rate case expense in PSC Docket 100153 was 302 -- \$3,207,000; is that 8 9 correct? Is that the 2012 rate case? 10 Α That's the two thousand and -- I think --11 Q No. 12 believe, '9 rate case or the '10, included in '10 order. 13 That's Docket 080677. I'm sorry. Maybe I Α 14 misheard. No. And I had quoted the PSC order number, so 15 0 it would have been. 16 17 Α Oh, I'm sorry. I'm sorry. 18 No, that's fine. Q 19 Could you -- I apologize. Could you just Α restate the question? 20 21 Yeah. We were just trying to confirm the Q 22 amount of rate case expense allowed in that 2009 rate 23 case. 24 It was less than the actual cost of Α 25 4.7 million. FLORIDA PUBLIC SERVICE COMMISSION

Q Okay. But that number that was approved in the order by the Commission was \$3,207,000; is that correct?

A I don't know if I have -- that sounds reasonable.

Q Okay. And you would agree that none of that 3.2 million amount of allowed rate case expense for the 2009 rate case was allowed to be included as a deferred rate case expense in the Commission's approved working capital allowance in rate base; is that correct?

A We've not been allowed to earn a return on the unamortized balance of rate case expenses. That's correct.

Q Okay. And just to confirm, the company no longer pays overtime for rate case work for exempt employees; is that correct?

A That's correct.

Q Okay. Now referring to your responses to OPC's No. 417 and staff interrogatory No. 411, just to confirm, you have included for the rebuttal testimony of Terry Deason an amount of \$170,000; is that correct?

MR. BUTLER: I'm sorry. Could you point us to where you're referring?

MS. CHRISTENSEN: It's in the exhibit. MR. BUTLER: Which one?

004861 MS. CHRISTENSEN: If you look at 754, there's 1 2 rate case expense. And as part of that rate case 3 expense, it indicates \$170,000 for -- it says, "The Radey law firm, Terry Deason." 4 5 CHAIRMAN BROWN: It's also provided in seven fifty -- Exhibit 755, Mr. Butler. 6 7 MR. BUTLER: Okay. CHAIRMAN BROWN: Go ahead, please. 8 9 BY MS. CHRISTENSEN: 10 Q Okay. Is that the correct amount that was 11 included for your estimated rate case expense? 12 That is. Α 13 Okay. And then referring to 755 amended, on 0 14 line 31 of the amended rate case expense, it states that rebuttal witness Terry Deason is -- had actually 15 spent -- I'm sorry -- again shows the proposed amount 16 17 for rebuttal witness Terry Deason is \$170,000; is that 18 correct? 19 Α Correct. And then this exhibit also shows that he had 20 Q 21 not expended any money as of June 30th, 2016; correct? 22 Α Correct. 23 Okay. Do you know what the actual amounts Q 24 billed for Mr. Deason are for -- included in -- excuse 25 me. Let me start that again. FLORIDA PUBLIC SERVICE COMMISSION

What are the actual amounts billed for 1 2 Mr. Deason that are included in his filing of rebuttal 3 for FPL in the current rate case, if you have it? Are you asking me for an updated amount 4 Α 5 through July? What -- I'm trying to --0 After he filed his rebuttal testimony, do you 6 7 know what the actual amount for Mr. Deason is? I believe we did respond confidentially. It 8 Α 9 may have been -- yeah. It's this -- I'm sorry. It is 754, which I have a redacted version of. 10 11 Okay. And is that amount --Q 12 That's through July, which are the only Α numbers we have available. We haven't closed the books 13 14 yet for August. 15 Q Okay. So in -- as of July 30th, would you have an updated amount? 16 17 We've provided it. Α 18 Okay. Q 19 Α And I just don't -- I have a redacted copy that was handed to me. 20 21 Right. And I think we had an actual Q 22 confidential exhibit. Unfortunately, given the switch of witnesses, I didn't have a chance to bring that in. 23 24 Is that information --25 Α I don't have it in my backup.

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004863 And that's fine. Is that information still 1 Q 2 considered confidential since the July 31st, 2016, date 3 has passed, if you know? Α It's technically, but it's such a small 4 number, I think we could provide it without the 5 confidential cover. 6 7 Okay. Let me ask you, on page 2 of 2 on that Q Exhibit 217 --8 9 Α Exhibit KO-17? No. It's referring to the amended -- the 10 Q 11 exhibit that we handed out that was marked as 754. 12 Α Okay. I'm referring -- I'm flipping back between 13 Q 14 those two responses. On the top of page 2 of 2, it states that "FPL has reduced its forecast for expert 15 witness expense by 771,400 to a total of 1.552 million"; 16 17 is that correct? That's correct. 18 Α Okay. And then looking at -- referring you 19 Q back to Exhibit 755, line 43 of that exhibit talks about 20 21 outside professional -- outside services professional 22 total. 23 Α Yes. 24 And that number there is 1.6 million; is that 0 25 correct? FLORIDA PUBLIC SERVICE COMMISSION

	004864
1	A Yes. It's the 1.552 that you just referenced
2	plus 48,000 of what we're titling technical support to
3	get to the total of 1.6. So they are consistent.
4	Q Okay. Now on OPC's second set of
5	interrogatories No. 401, I believe do we have a copy
6	of that in front of you? I don't think we've marked
7	that yet.
8	CHAIRMAN BROWN: We have not. And we are at
9	757. Again, that title is FPL response to OPC
10	interrogatory 401, rate case expense.
11	MS. CHRISTENSEN: Okay. Thank you.
12	(Exhibit 757 marked for identification.)
13	BY MS. CHRISTENSEN:
14	${f Q}$ And in this response to
15	A I apologize. What did 756, is that how
16	we're marking that?
17	CHAIRMAN BROWN: 757.
18	MS. CHRISTENSEN: I think we believe it was
19	757, ma'am.
20	CHAIRMAN BROWN: We're at 757, Ms. Ousdahl.
21	THE WITNESS: Okay. Sorry.
22	BY MS. CHRISTENSEN:
23	${f Q}$ Okay. In this interrogatory, this
24	interrogatory requests FPL to explain the types of
25	service that have or will be provided by Mr. William
	FLORIDA PUBLIC SERVICE COMMISSION
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Feaster as part of the rate case expense since he's not employed by FPL or nor is he listed as a direct or rebuttal witness. Do you see that question?

A Yes.

Q Okay. And then under that question, the response was, "Mr. Feaster is contracted with FPL to provide rate case-related regulatory consulting services." Do you see that?

A I do.

Q Can you explain to us what you mean by the term "regulatory consulting services," what types of regulatory consulting services he actually has provided?

A Mr. Feaster is very experienced in Florida regulation and he provides consulting services as we build and prepare our case.

Q Can you give me an example of what exactly he does? I mean, you answered with "He provides regulatory consulting services" with "He provides regulatory consulting services." Can you give an example of the type of activities he's participated in?

A He's worked with me on preparing for cross-examination, for instance.

Q Okay. And any other services that Mr. Feaster has provided?

That's what I'm -- you know, that's what I'm

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004866 aware of. I'm sure there are other services. 1 2 MS. CHRISTENSEN: Okay. And as part of the 3 response to OPC POD No. 1 under folder C10, and we have yet to mark that as well. Can we mark that, Madam 4 5 Chair? CHAIRMAN BROWN: Sure. We'll mark that as 6 7 758. (Exhibit 758 marked for identification.) 8 9 Ms. Ousdahl, do you have a copy of that in front of you? 10 11 THE WITNESS: I do. 12 CHAIRMAN BROWN: Okay. 13 BY MS. CHRISTENSEN: 14 Looking at rate case expense, under July and Q August, it lists -- let's see. Mr. Feaster's -- it 15 refers to Mr. Feaster's services and it talks about them 16 17 being budgeted originally 40,000 to be incurred in equal 18 payments in July and August in 2016; is that correct? 19 Yes, that's what the forecast showed. Α Okay. And now referring back to -- let me --20 Q 21 Exhibit 755, in this document, it indicates that 22 Mr. Feaster's services have increased to \$48,000; 23 correct? 24 Yes, that's what this shows. Α 25 Okay. Can you explain why Mr. Feaster's Q FLORIDA PUBLIC SERVICE COMMISSION

004867 expenses have increased from the estimate to \$48,000? 1 No, not specifically. But it's no different 2 Α really than the puts and takes between the original 3 forecast of 4.9 million prepared back in March to the 4 values that we have today where we have a lot more 5 visibility around the actual time folks are going to 6 7 spend. But I'm -- I couldn't tell you exactly. Okay. Well, let's stick with this exhibit and 8 Q 9 look at outside legal services. There's -- on line 49, 10 that total for outside legal services is --11 I'm sorry. I don't have line numbers on --Α 12 Q Oh, okay. 13 Are you -- maybe I'm on the wrong exhibit. Α 14 MR. BUTLER: Which exhibit are you referring 15 to? BY MS. CHRISTENSEN: 16 I am exhibit -- I'm referring to Exhibit 755. 17 0 18 Α Oh, I'm sorry. 19 Q No, that's fine. Let me know when you're 20 there. 21 Yes, I've got 755. Α 22 Okay. Wonderful. And I'm referring Q 23 specifically to line 49. It talks about outside 24 services legal total; correct? 25 Α Yes. FLORIDA PUBLIC SERVICE COMMISSION

	004868
1	${f Q}$ And that total amount is approximately a
2	million dollars; is that correct?
3	A Yes.
4	${f Q}$ Okay. And you see under that there's an entry
5	for, I think it's on line 48, for Squire, Sanders &
6	Dempsey; is that correct?
7	A That's correct.
8	${f Q}$ And for them, there is an estimated cost of
9	\$270,000; is that correct?
10	A Correct.
11	${f Q}$ Okay. And there were no actual expenses for
12	that firm as of June 30th; is that correct?
13	A Correct.
14	${f Q}$ Okay. Can you explain what type of legal
15	services the Squire, Sanders & Dempsey law firm is
16	providing for this rate case?
17	A I know that at least in part this would
18	include an estimate for an appeal.
19	Q Okay.
20	A Support of an appeal filed.
21	Q Okay. All right. Now let's turn your
22	attention on this exhibit to line 36. There's also an
23	entry on there for settlement witnesses.
24	A Yes.
25	${f Q}$ Okay. And that estimate is \$60,000; is that
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correct? 1 2 Α Yes. 3 Okay. And you would agree that there are no 0 settlement witnesses in this rate case; correct? 4 I'm still holding out hope. 5 Α (Laughter.) 6 7 Okay. But as of today's date, there are no Q settlement witnesses in this rate case; correct? 8 9 Α Not that I'm aware of. 10 Okay. Thank you. And I just want to turn 0 11 your attention to line 62. There's security indicated 12 on that line; correct? 13 Yes. Α 14 For 31,000? Q 15 Α Yes. Can you describe what type of security is 16 Q 17 being provided? Well, we have security at the hotel, but 18 Α 19 there's probably other security. Okay. Now you -- if you look at your exhibit 20 Q 21 attached to your testimony, KO-17, would you agree that 22 in your rebuttal testimony the original estimate for 23 security cost was \$24,000?

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A Correct.

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Can you explain why there is an increase in

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the security cost of \$6,000 between August 1st and August 8th, which I think is the time you filed your response?

A No, I cannot.

MS. CHRISTENSEN: Okay. Okay. And one moment, please.

CHAIRMAN BROWN: Sure.

BY MS. CHRISTENSEN:

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Q Okay. And when FPL amended its response to interrogatory No. 411, the amended response, the amount that was included for security was not updated to the amount that was in your rebuttal testimony; is that correct?

MR. BUTLER: Are you asking a different question than the one she already answered? Sorry. I'm just not following.

MS. CHRISTENSEN: I'm just trying to clarify. She had one amount for security in her rebuttal exhibit, then later filed an amended response to discovery, and I just want to be clear that the amended response did not reflect -- and I'm calling it the updated amount that was included in her rebuttal testimony.

CHAIRMAN BROWN: And you're talking about Exhibit 755 too; is that right?

MS. CHRISTENSEN: Yes, correct. And I'm

speaking specifically on line 62 and the difference between the security cost that was included in the rebuttal testimony and the security cost that was included on this amended exhibit.

CHAIRMAN BROWN: Okay.

MR. BUTLER: And I would object to it as asked and answered.

CHAIRMAN BROWN: I don't know if it was or not.

THE WITNESS: I can -- I mean, we're talking about two different estimates at two different points in time. Right? So my rebuttal was filed whenever it was filed, in July, and at that point in time we were still reflecting a \$4.7 million estimate for overall rate case expenses, which included the security cost of 38,000. The interrogatory No. 411 is our most recent estimate filed in mid-August, I believe, August 15th, which is the \$4.2 million estimate, which includes the security estimate of 31,000. It's just two different points in time.

BY MS. CHRISTENSEN:

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Q Okay. Well, let me ask you this. Did -okay. In your amended -- do we have it? Okay. We have the confidential exhibit.

CHAIRMAN BROWN: Staff, could you help assist

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Ms. Christensen?

MS. CHRISTENSEN: Yeah. If we could have a moment. I think Mr. Butler said that this amended update to OPC interrogatory No. 414 and 417 was no longer considered confidential. But we have it in a red folder marked as confidential, so I don't know if the Commission wants to treat it as such in the abundance of caution or just hand it -- we could just hand it out.

CHAIRMAN BROWN: I'll ask Mr. Butler.

MR. BUTLER: Why don't we show it to the witness and have her confirm whether the numbers need to remain confidential. If she says it doesn't, I'm fine just letting it be treated as non-confidential.

CHAIRMAN BROWN: Okay. Okay. We are doing that.

And I want to take a moment just to thank the parties for working with us on the schedule. FPL, I appreciate you accommodating us, and all of the parties, Public Counsel. It is helpful.

THE WITNESS: You know, we were being very careful about providing financial information in advance of investor release. But this is just so immaterial that I don't think we're going to prejudice anyone by talking about it on the record.

CHAIRMAN BROWN: Mr. Butler, fair enough?

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004873 MR. BUTLER: That sounds good to me. 1 2 MS. CHRISTENSEN: We'll pass them out. Even 3 though they have the red covers on them, then we won't consider them as confidential then and that will make 4 this, I think, a lot easier. 5 CHAIRMAN BROWN: Okay. So would you like that 6 7 marked for identification? MS. CHRISTENSEN: Yes, if you could, Madam 8 9 Chair. 10 CHAIRMAN BROWN: We're on 759, so --11 MS. BROWNLESS: May I just, so my staff doesn't get confused, if you can just take it out of the 12 13 red folder and mark it, and place the red folders on the 14 corner so everybody knows that this is no longer -- this is not confidential. Because if it has the red folder 15 on it, there's a whole protocol here for how we have to 16 17 deal with it. CHAIRMAN BROWN: Yeah. Okay. So we're at 18 19 759, and the title, Ms. Christensen. MS. CHRISTENSEN: The title of this will --20 21 Ousdahl rebuttal FPL response to OPC's interrogatory No. 22 417 updated. 23 CHAIRMAN BROWN: Okay. 24 (Exhibit 759 marked for identification.) 25 BY MS. CHRISTENSEN: FLORIDA PUBLIC SERVICE COMMISSION

1	004874 Q And, Ms. Ousdahl, is this the updated			
2	responses that FPL provided to OPC's 22nd set of			
3	interrogatory No. 417 and has the actuals through			
4	July 31st, 2016?			
5	A Yes.			
6	${f Q}$ Okay. And I just wanted to look at			
7	Mr. Deason's line. I believe he's on is it line 31?			
8	A Yes.			
9	${f Q}$ Okay. And that actual number for Mr. Deason,			
10	since we now have the actual amount, is \$156,537; is			
11	that correct?			
12	A No. You're on the wrong line.			
13	Q Am I on the wrong line?			
14	A Mr. Deason is zero still. He's not incurred			
15	cost through July. And that 156,000 is Concentric, it			
16	appears.			
17	Q Okay. So he's still listed as zero?			
18	A Yes.			
19	Q And can you explain I think in previous			
20	in the previous document it had him listed as 170,000			
21	and now it has him listed or hash marked as a zero. Can			
22	you explain why the change?			
23	A Two different comparisons again. This is the			
24	incurred costs through July, this interrogatory No. 417.			
25	That's it's titled in that column "Actuals through			
	FLORIDA PUBLIC SERVICE COMMISSION			

004875 July 31st." The other document was our estimate. 1 Okay. 2 Q 3 We continue to estimate the 170,000. Α All right. Let me ask you again, in the 4 Q 5 amended response to 411, which I believe is Exhibit 754, can you tell us if Mr. Dewhurst is receiving any fees 6 7 for this -- for rate case expense? Exhibit 754 is interrogatory No. 417. 8 Α 9 CHAIRMAN BROWN: That's what I've got. 10 MS. CHRISTENSEN: I'm sorry. I thought I was 11 looking at Exhibit 754, which had a list of -- and 12 actually it's the redacted version of the confidential 13 response. But we can also look at 755, if that would be 14 easier. I think that has the estimated rate case expense. 15 BY MS. CHRISTENSEN: 16 Is there any cost listed for Mr. Dewhurst? 17 Q 18 That was, I believe, my pending question. 19 I do not believe so. Α 20 Q Okay. 21 I don't think that means he's not being Α 22 compensated, but I don't think it's been included in 23 incremental rate case expenses. 24 Okay. All right. And so -- okay. Now I 0 25 think there was one last set of documents that I had put

004876 before you, and that is OPC's -- or FPL's response to 1 OPC's 22nd set of interrogatories No. 415. 2 CHAIRMAN BROWN: We will mark that as 760 and 3 give it the title you've just provided. 4 5 MS. CHRISTENSEN: Thank you. (Exhibit 760 marked for identification.) 6 7 BY MS. CHRISTENSEN: Okay. Ms. Ousdahl, you address the Okeechobee 8 Q 9 limited scope adjustment; correct? Yes, I do. 10 Α 11 Okay. And you address the deferred tax Q 12 liability in your rebuttal testimony; correct? 13 Α I do. 14 Okay. In looking at what we've now marked as Q Exhibit 760, you are the witness that provided the 15 response to this discovery request? 16 17 Α Yes. Okay. Is the company response -- in the 18 Q 19 company's response to OPC interrogatory No. 415, you address the ADFIT related to Okeechobee; is that 20 21 correct? 22 Α Correct. 23 Okay. Will FPL be claiming bonus tax Q 24 depreciation for Okeechobee if it goes into commercial 25 service in 2019? FLORIDA PUBLIC SERVICE COMMISSION

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Yes, as I've testified. 1 Α 2 Okay. Has the impact of the bonus tax Q 3 depreciation been factored in FPL's proposed ADFIT amount? 4 5 Yes, as I've testified. Α 6 Okay. Is the amount of the ADFIT that is 0 7 shown in FPL's response to OPC's interrogatory No. 415, Attachment 1, of the prorated balance of 85 -- or, I'm 8 9 sorry -- \$85,746,822 the amount that was reflected in FPL's filing? 10 11 Yes, that's the per book amount. Α 12 MS. CHRISTENSEN: Okay. Thank you. I have no 13 further questions. 14 CHAIRMAN BROWN: Okay. Thank you, Ms. Christensen. 15 All right. On to FIPUG. And do -- I do want 16 17 to remind the parties not to ask duplicative, repetitious questions that have already been asked. 18 19 Mr. Moyle. 20 MR. MOYLE: Thank you. 21 EXAMINATION 22 BY MR. MOYLE: 23 I have some questions for you. Good morning. Q 24 Good morning. Α 25 Q You would agree that this Commission, when FLORIDA PUBLIC SERVICE COMMISSION

reviewing issues in these rate cases, are free to make decisions that they believe are appropriate based on the facts and circumstances?

A Yes, and in accordance with the statutes. Yes.

Q Okay. So just because something has not been considered or decided by the Commission previously doesn't mean they're not free to consider and decide something in this case; correct?

A Absolutely.

Q Okay. So I assume that those answers would apply to the merger savings credit rider?

A Yes, it would.

Q Okay. And when you say on page 4, line 10 and 11, that they're not in accordance with the current practice, that's just a statement of fact that it's not done currently but it's not meant to suggest that it couldn't be picked up and something done with that as a matter of Commission decision, if the Commission was so inclined to make such a decision; is that right?

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Did you say page 4?

CHAIRMAN BROWN: He did say page 4. BY MR. MOYLE: Q Yeah. It got it on 4, line 13.

A It's just a bullet with merger savings credit

rider.

Q Yeah. But up on 10, you say, "I will also address two proposals of Witness Kollen which are not in accordance with current Commission practice." And then you have one bullet on 12 and another bullet on 13, and I was focusing on the 13 bullet.

A Okay.

Q So if the Commission was persuaded that evidence suggested that there was something to do with respect to a merger credit rider, they could do that; right?

A Absolutely.

Q The fact that they haven't done it before is noteworthy but not preclusive of them considering it.

A Yes.

Q Okay. So I was going to ask you some questions about your exhibit that's attached to your testimony. That's Exhibit No. 17, Exhibit KO-17. Do you see that?

A Yes.

Q I don't -- when you took the stand, you didn't correct this exhibit, did you?

A No.

Q Okay. So are you comfortable if I ask you questions on this that this still is good information?

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A Well, as is clear, we have submitted an update through an interrogatory, which I believe is going to be admitted. So these are the facts at the time I presented my testimony. Those are the 2009 rate case actuals, and that was our filed forecast in March of rate case expenses. So if you'd like to talk about those numbers, we certainly can.

Q Okay. Well, I -- if you need to make a correction or anything -- I'm not trying to tie you into numbers. I just want to understand a few things. So why don't we start with this. In terms of a big picture with respect to rate case expense, am I correct that you're seeking to recover rate case expense, but you're not seeking to earn a return on rate case expense; is that correct?

A No, that's incorrect. I've testified in my rebuttal that I think it is -- the Commission, when it disallows recovery of any unamortized balance that would typically be included in rate base, an amount having to be financed by the company in lieu of receiving recovery from customers, that we are suffering a penalty. And I don't believe, with all due respect, that that policy and practice that this Commission has had for a long time is appropriate.

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Q So your -- what -- how much are you seeking to

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recover? At the ROE rate on expenses for your rate case?

A As you and I discussed last week, we earn the same return on every dollar of investment, whether it's rate case expense or --

Q So this would be the same as a nuclear plant or property held for future use? The same deal would be with respect to these expenses; is that right?

A That's correct.

Q Okay. And how does it work? So, like, for example, the settlement witness was brought up by OPC, and I think it was a \$60,000 item. How does that work with respect to this Commission looking at that? Will you make an adjustment at some point and come in and say, "Well, look, you know, here's what we said are our projections. Here are our actual expenses for everything. We want you to use the actuals and pay us the actuals and let us earn a return on the actuals"? Is that how it works?

A I believe there -- the process includes an updated submittal to staff or the Commission, but I'm actually not certain.

Q Okay. But typically in ratemaking I guess you'd use these numbers for the purpose -- your projected numbers, kind of the same thing, for projected

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that correct? Α Yes. Okay. So wouldn't you agree that, Q particularly to the extent that ratepayers are being asked to not only pay expenses but to pay a return on the expenses, that you get the number as certain as you can? Yes. I would say that given the magnitude of Α these numbers, we work very, very hard to get them as certain as we can, yes. Okay. So let me flip you to your Exhibit 0 KO-17, page -- it's a one-page exhibit; right? Α Yes. You have a line under there for Utilities 0 International. Do you see that? I do. Α And that's the -- that's the company -- it's a Q company that provides a software product that you use in preparing your rate case; is that right? Yes, that's correct. Α Okay. But I guess that expense was not Q present in the old case? Yes. We implemented a new forecast system in Α

expenditures for the purposes of establishing rates; is

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finance over the last year, and it includes a module or

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functionality that allows us to produce our MFRs, and we had to retain Utilities International. We don't have all the expertise that we would typically have under such a short window, so we had to retain them to ensure that we could make changes as required to be able to produce the filing timely.

Q Was that shared with intervenors, that work product?

A I'm sorry.

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Q Do you know if intervenors were provided access to the program of Utilities International?

A I don't know.

Q Okay. The -- just based on a kind of rough calculations on your expert witness fees for the outside professional services, that was a significant increase, at least in my mind, from a 1.37 number to a 2.32 number. Would you agree?

A Yes. I'm sorry. Yes. And as we just
 discussed with OPC counsel, that estimate is to now
 1.5 million, just slightly higher than 2009.

Q So when you -- when you did the estimate -- I mean, I know Mr. Reed took the stand and threw out a more than 50 number, but his number, I think, the last time was closer to half a million, wasn't it?

A I don't know if I have that detail. 360,000

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in 2009 for Concentric.

2 Okay. So on this Exhibit 755, do you see on Q 3 line 32 -- I think OPC asked you some questions about that. What's the Mr. Reed number there? 4 400,000. It appears to have gone up \$40,000. 5 Α Okay. And down on line 70, it says, "Outside 6 0 7 Services - Other Total." Is that kind of a catchall category, or am I reading that properly? 8 9 Α That's the sum of everything under that 10 beginning with line 51. 11 Q Okay. 12 So it includes. Okay. Α 13 Okay. That clarifies it. I was not sure how 0 14 to read that. CHAIRMAN BROWN: Moving along. 15 BY MR. MOYLE: 16 17 Yeah. I was just going to suggest that 0 18 Tallahassee is generally a pretty safe place and hotels 19 provide their own security. Do you feel the need to have above and beyond that? 20 21 Have you seen where we stay? Α 22 (Laughter.) 23 MR. MOYLE: Why don't I extract both of us and 24 not -- indicate I do not have any further questions from 25 this line. Thank you.

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1	CHAIRMAN BROWN: Thank you, Mr. Moyle.
2	THE WITNESS: Thank you.
3	CHAIRMAN BROWN: All right. Hospitals,
4	Ms. Wiseman.
5	MR. WISEMAN: We have no questions.
6	CHAIRMAN BROWN: Thank you.
7	Retail Federation.
8	MR. LaVIA: Just a few.
9	EXAMINATION
10	BY MR. LaVIA:
11	Q Good morning.
12	A Good morning.
13	${f Q}$ A followup on a couple of questions that OPC
14	asked you from Exhibit 755 with regard to the Squire,
15	Sanders & Dempsey item on line 48. I think you
16	testified that that was attributable to an appeal. Was
17	all of that \$270,000 attributable to an appeal?
18	A I'm not certain. I know at least a part of it
19	is.
20	${f Q}$ Okay. And if there is no appeal, this expense
21	will not be incurred; isn't that true?
22	A If it's a portion of the 270, that portion
23	would not be incurred. If it's the entire 270, it would
24	not be incurred. We had an appeal last case.
25	MR. LaVIA: Thank you. That's all.
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004886 CHAIRMAN BROWN: Thank you. 1 2 FEA. MR. JERNIGAN: No questions. Thank you. 3 4 CHAIRMAN BROWN: Sierra. MS. CSANK: No questions, ma'am. 5 6 CHAIRMAN BROWN: Thank you. 7 Wal-Mart. 8 MR. WILLIAMSON: No questions, ma'am. 9 CHAIRMAN BROWN: AARP is not present. Is 10 anybody --MR. LaVIA: I've been deputized again. No 11 12 questions. 13 CHAIRMAN BROWN: Yes, I thought so. I thought 14 so. 15 Larsons. 16 MR. SKOP: No questions, Madam Chair. 17 CHAIRMAN BROWN: Thank you. Staff. 18 19 MS. MAPP: Yes, we have a few questions. We have an exhibit we're going to pass out first. 20 CHAIRMAN BROWN: We will be at 761. 21 22 Ms. Mapp, we've got three exhibits; is that 23 correct? 24 MS. MAPP: Yes. 25 CHAIRMAN BROWN: Okay. Would you like one FLORIDA PUBLIC SERVICE COMMISSION

marked?

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MS. MAPP: Yes. We can go ahead and mark them all now. The one labeled staff's -- FPL's responses to staff's 33rd No. 405, that could be number 761. CHAIRMAN BROWN: Okay. (Exhibit 761 marked for identification.) MS. MAPP: The one labeled FPL's responses to staff's 36th No. 420, that can be number 762. CHAIRMAN BROWN: We will do that. (Exhibit 762 marked for identification.) MS. MAPP: And the third exhibit is labeled SFHHA -- well, Lane Kollen's prefiled exhibit to his testimony, which has already been entered into the record, and that's No. 314. CHAIRMAN BROWN: Okay. But we're going to mark it right now for identification purposes as 763. MS. MAPP: Okay. (Exhibit 763 marked for identification.) CHAIRMAN BROWN: You may proceed. EXAMINATION BY MS. MAPP: Okay. Ms. Ousdahl, do you have all three Q exhibits in front of you? Α I do. Can you please turn to page 1 of 1 of No. 761? Q FLORIDA PUBLIC SERVICE COMMISSION

I'm there. 1 Α Now on this exhibit, isn't it true that before 2 Q 3 Section 199 deduction is calculated, the production pre-tax book income is reduced by a certain production 4 book/tax adjustments? 5 I'm sorry. Would you repeat the question 6 Α 7 again, please? Before the Section 199 deduction 8 0 calculation -- deduction is calculated, is the 9 10 production pre-tax book income reduced by certain 11 production book/tax adjustments? 12 Investments, is that the word you used? Α 13 Adjustments. It's -- I believe it's the 0 14 second header under this exhibit. It's this. If you 15 could look at the chart, it states, "Production book/tax adjustments." 16 17 Α Oh, okay. I see. I was trying to follow 18 along with the question. 19 Okay. So before a Section 199 deduction is 0 calculated, is the production pre-tax book income 20 21 reduced by production book/tax adjustments? 22 Yes. You have to start in the calculation of Α this tax benefit with taxable income and then you 23 24 reflect permanent differences, yes. 25 And referring only to the amount of any Q

revenue increase that may be granted, would any additional production book/tax adjustments be generated?

A I'm sorry. One more time for me, please.

Q Referring only to any revenue increase that might be granted, would any additional production book/tax adjustments need to be generated?

A Yes. I mean, that's been the point of the response I've been providing to some of these questions is that it's not inappropriate to think about how to calculate the effects on tax of a change in the revenue requirements. We agree. It's how to do that that's complicated. And what we don't have until we have a final rate order and recalculate taxable income and the permanent differences is a precise view of that result. So I think the answer to your question is yes.

Q Thank you. And if you could refer to the second exhibit labeled No. 762, page 1 of 1.

A Yes.

Q Now based on this exhibit, would you agree that the combined effective tax rate on the bottom line shows the overall tax effects on the 5.5 percent state income tax rate and 35 percent federal tax rate and not just the effect of the 9 percent Section 199 deduction?

A What we -- yes. What we calculated for you here, at your request, was the effective tax rate at

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004890 current rates in our filing. So this is the effective 1 tax rate, what we would owe in income tax expense under 2 current rates without that proposed rate increment. 3 And now if you could turn to the final exhibit 4 Q that's labeled No. 763. 5 Α Yes. 6 7 Now this was an exhibit attached to the 0 prefiled testimony of intervenor witness Lane Kollen. 8 9 Have you seen this exhibit before? I have. 10 Α 11 Would you agree that the calculation Q 12 methodology presented on this exhibit would isolate the effects of the Section 199 deduction on the state and 13 14 federal income tax rates of 5.5 percent and 35 percent 15 respectively? I can't answer that strictly yes or no. 16 Α I'm 17 going to need to try to explain. Please do. 18 0 What Witness Kollen attempted to do, which, 19 Α 20 again, I don't think it's inappropriate to think about 21 how to reflect the effect on proposed rates of tax 22 changes perhaps other than statutory. So the company 23 doesn't disagree that there's a gap, but what Witness Kollen did was simply took an estimate, which was, you 24 25 know, which was fine, an estimate of the 9 percent

benefit based on our current rates, production taxable income, and grossed up the revenue expansion factor. That could end up being accurate, but it could -- it may not because he's ignored permanent differences that are detriments, and we don't have a view of what true current tax expense is under proposed rates.

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MS. MAPP: Thank you. I have no further questions?

CHAIRMAN BROWN: Thank you.

Commissioners, I have two questions for you, Ms. Ousdahl. Do the FPL employees who are providing testimony before us, do they receive additional salary or compensation as a result of this rate case proceeding?

THE WITNESS: No, no.

CHAIRMAN BROWN: Outside of their salary.

THE WITNESS: We are taking on this for our base salaries. It's just part of our job.

CHAIRMAN BROWN: Okay. On your -- in your testimony on page 18, I think you had a discussion with Mr. Moyle about this, can you explain it a little bit more about what FPL is proposing with regard to earning a rate of return on its rate case expense?

THE WITNESS: Yes. Regulatory accounting assumes that when a cost of -- has to be financed that

hasn't been yet paid by customers, that a return should be earned on that unpaid cost. Think of it that way. So we're financing -- in this case, we're talking about rate case expenses. But as Mr. Moyle pointed out, it could be an investment in nuclear or whatever it might be. And so the ratemaking model works to provide a return on the investments we've had to make or expenses we've incurred in this case that have been deferred, and we are allowed a return while that cost is being paid by customers. It's completely symmetric with what happens with liabilities. So where the company has collected costs from customers in advance of our having to pay those, like federal income taxes or a liability we've incurred but not yet paid, we reduce rate base and reduce return. It's completely symmetric.

And my only argument here -- I completely respect the Commission's position. This is a practice that the Florida Commission has had for some time, and I understand the belief to be that there should be potentially some sharing. But from my perspective, the company is -- we are a regulated entity. We have to seek rate relief through this process. It is a laborious, expensive process. And this cost is no different than any other cost. We should earn a return. If we don't, we're being penalized.

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CHAIRMAN BROWN: Okay. Thank you for the clarification. Commissioners, any other questions? Redirect. MR. BUTLER: Thank you. EXAMINATION BY MR. BUTLER: Ms. Ousdahl, just a few questions to follow up Q regarding the rate case expense discussions that you've had. Ms. Christensen asked you some questions about the cost for hotel and associated living expenses for the rate case expenses. Do you recall being asked questions about those expenses? Α I'm sorry. Hotel and related living expenses? Q Yes, yes. Α I think she referred to a math exercise she Q wanted to do to a stay period of ten days. Do you remember that? Yes. Α Are FPL -- how many days are FPL employees and Q contractors and others staying in connection with this rate case in Tallahassee? Α Some shorter and some longer than ten days. I FLORIDA PUBLIC SERVICE COMMISSION

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004894 mean, we're coming and going as we need to. But 1 2 obviously there's work going on on the weekends and 3 prior to the hearing days and post, so I don't know the exact amount. 4 Okay. You were asked questions about 5 Q Mr. Deason's expenses for rebuttal testimony. Do you 6 7 recall that? 8 Α Yes. Okay. Did Mr. Deason file rebuttal testimony 9 Q 10 in this case? 11 He did. Α 12 Okay. And is FPL compensating him for that Q 13 testimony? We will. 14 Α 15 Q Okay. Do you know why the July 31 actuals don't reflect costs yet for Mr. Deason's rebuttal 16 17 testimony? 18 At the time we closed the books, we had not Α 19 incurred costs. Okay. You were also asked questions about the 20 Q 21 estimate of legal expenses for Squire, Sanders law firm, 22 and I think you said that at least in part that was due 23 to a potential for an appeal; is that right? 24 Yes. Α 25 Okay. Do you consider it a realistic Q FLORIDA PUBLIC SERVICE COMMISSION

1	004895 possibility that this case could be appealed?
2	MR. MOYLE: Calls for speculation.
2 3	MS. CHRISTENSEN: Objection, calls for
4	speculation.
4 5	BY MR. BUTLER:
6	Q Have you heard counsel at this table refer to
7	protecting positions that they have in this case for the
8	appellate record?
9	A Yes, I have.
10	MR. BUTLER: Thank you. That's all the
11	questions that I have.
12	MR. MOYLE: Madam Chair, would you permit me,
13	based on a question you asked, to ask a follow up?
14	MR. BUTLER: I object.
15	CHAIRMAN BROWN: No. You're getting a little
16	excited about the latitude I've given you.
17	All right. We've got 754 through 760
18	actually does this witness have any exhibits attached to
19	her rebuttal testimony, Mr
20	MR. BUTLER: She does. They're 327 through
21	332, I believe, and we would move those into the record.
22	CHAIRMAN BROWN: Okay. Are there any
23	objections to doing that? If not, we are going to go
24	ahead and move 327 through 332 into the record.
25	(Exhibits 327 through 332 admitted into the
	FLORIDA PUBLIC SERVICE COMMISSION

004896 record.) 1 2 Public Counsel, you've got 754 through 760. 3 MS. CHRISTENSEN: Yes, we would move 754 through 760 into the record, please. 4 CHAIRMAN BROWN: Any objections? Seeing none, 5 we're going to go ahead and move 754 through 760. 6 7 (Exhibits 754 through 760 admitted into the record.) 8 9 Staff, you have 761 and 762. MS. MAPP: Yes. Staff would move 761 and 10 11 762 into the record. And we do not move 763. That's 12 just for ease of cross-examination. CHAIRMAN BROWN: Yes. Are there any 13 14 objections? MR. BUTLER: No objections. 15 CHAIRMAN BROWN: We will go -- thank you. 16 We 17 will go ahead and move 761 and 762 into the record. (Exhibits 761 and 762 admitted into the 18 19 record.) Would you like Ms. Ousdahl to be excused? 20 21 MR. BUTLER: May she be excused? Yes. 22 CHAIRMAN BROWN: Thank you. You're excused. 23 Safe travels. 24 All right. We're going to take a short break before FPL calls its next rebuttal witness. We'll 25

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1	reconvene in about five minutes.	. 0
2	MR. BUTLER: Very good. Thank you.	
3	CHAIRMAN BROWN: Thank you.	
4	(Recess taken.)	
5	(Transcript continues in sequence in Volume	
6	33.)	
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1	STATE OF FLORIDA)
2	CERTIFICATE OF REPORTER COUNTY OF LEON)
3	
4	I, LINDA BOLES, CRR, RPR, Official Commission
5	Reporter, do hereby certify that the foregoing proceeding was heard at the time and place herein
6	stated.
7	IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the
8	same has been transcribed under my direct supervision; and that this transcript constitutes a true
9	transcription of my notes of said proceedings.
10	I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor
11	am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am I financially interested in the action.
12	
13	DATED THIS 1st day of September, 2016.
14	
15	Ginda Boles
16	LINDA BOLES, CRR, RPR
17	FPSC Official Hearings Reporter (850) 413-6734
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