BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

| In re: Ni Florida, LLC's Application for increase |
|---|
| Water and wastewater rates in Pasco and Lee |
| Counties |

Docket No. 160030-WU

NI FLORIDA, LLC REQUEST FOR CONFIDENTIAL CLASSIFICATION

Ni Florida, LLC, ("the Utility"), by and through its undersigned counsel, files this Request for Confidential Classification in relation to certain documents submitted in connection with the Staff's Audit, Audit Control No. 16-130-4-2 in connection with the above-referenced docket.

- 1. Pursuant to 367.156, Florida Statutes, this Commission has the authority to classify certain material as proprietary confidential business information. This classification exempts the material from public disclosure under Section 119.07(1), Florida Statutes.
- 2. The Utility requests that certain information provided to staff auditors in connection with Audit Control No. 16-130-4-2 be classified as proprietary confidential business information pursuant to Section 367.156(2), Florida Statutes, and Rule 25-22.006, Florida Administrative Code (the "Confidential Information"). If this request is granted, then the subject portions of said documents provided to staff in connection with Audit Control No. 16-130-4-2 will be exempt from Section 119.07(1), Florida Statutes. Attached hereto as Exhibit "A" is a Justification Matrix providing a justification for the Utility's request. The information is attached hereto both in highlighted and redacted format, although only the redacted copy is provided with Certificate of Service.
- 3. The Consolidated Financial Statement, Salary and Minutes of Directors Meetings information, produced in response to staff's audit, is intended to be and is treated by the Utility and

its affiliates as private and confidential and has not been disclosed externally and has been strictly controlled internally.

4. A portion of the information consists of Parent Company employee names and titles, base salary, benefits, overtime, taxes, pension information and total compensation. This information should be classified as proprietary confidential business information because its disclosure would impair the Utility's competitive interests, provide other utility companies information to lure employees away (thereby driving up salaries and rates), and create circumstances under which infighting and employee morale could be negatively affected. See, Florida Power & Light Company, et al. v. Public Service Commission, 31 So.3d 860 (Fla. 1st DCA 2010).

5. Requiring the disclosure of each employee's compensation information violates each employee's right to privacy under Article 1, Section 23 of the Florida Constitution.

WHEREFORE, Ni Florida, LLC requests this Commission enter an Order treating the information identified in this Request as confidential and exempt from disclosure.

Respectfully submitted this 14th day of September, 2016, by:

SUNDSTROM & MINDLIN, LLP 2548 Blairstone Pines Drive Tallahassee, Florida 32301 (850) 877-6555/(850) 656-4029 FAX

F. Marshall Deterding

Of Counsel

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing Request for Confidential Classification and redacted copy of the document have been furnished by US Mail to the following parties this 14th day of September, 2016.

Office of Public Counsel 111 W. Madison Street, Room 812 Tallahassee, FL 32399-1400

Kyesha Mapp Office of General Counsel Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

F. Marshall Deterding

Of Counsel

JUSTIFICATION MATRIX

| Location | Justification |
|--|--|
| (Document name and location of information) | |
| Consolidated Financial Statement: Location: Pages 9, 9.1, 9.2, 9.3, 9.4, 9.5, 9.6, 9.7, 9.8. The amounts under all columns. Summary of Board of Directors Minutes: Location: Pages 8 and 8.1 | §367.156(3)(a),(b),(d) & (e): Disclosure of the financial statements of Ni Pacolet Milliken Utilities, LLC and subsidiaries, which is not a public company and is not subject to public disclosure of its financial statements and minutes of Board of Directors' meetings would impair the consolidated entities' competitive interests, could be used to discern trade secrets, or harm its ability to contract for goods and services on a favorable basis. The consolidated entity keeps this information strictly confidential also to prevent competitors and prospective counterparties from information which could be used in future negotiations to the disadvantage of Pacolet Milliken Utilities, LLC and its affiliates. |
| Salaries: Location: Overhead Expenses Analysis Pages 44.1 & 44.23 Allocated Salaries and Wages Pages 44.1, 44-1.1, 44-1.2, 44-2 44-2.1 and 44-2.2 Parent Allocated Salaries & Benefits Pages 44.2, 44.5, 44.6, 44.7 and 44.8 Auditor created calculations of Payroll Deductions Pages 44.3 and 44.4 | §367.156(3)(d) Disclosure of compensation data, tax data, benefits data, overtime data and salary increase data would impair the ability of the Utility to contract for employees on favorable terms. §367.156(3)(e) Disclosure of the compensation data would impair the Utility's competitive interests as described in <i>Florida Power & Light Company et al. v. Public Service Commission</i> , 31 So. 3d 860 (Fla. 1st DCA 2010). The Utility keeps this information strictly confidential to prevent other utilities from stealing their employees and to prevent lowered morale and infighting among employees who have the same position but varying wages. Article I, Section 23 of the Florida Constitution. Disclosure of the information would invade the privacy rights of the employee. |

Ni Pacolet Milliken Utilities, LLC and Subsidiaries Consolidated Balance Sheet

December 31, 2015

1/16

Description:

Assets

Noncurrent assets

Property, plant and equipment

Utility plant in service, net of accumulated depreciation Nonutility property, net of accumulated depreciation

diffy property, her of accumulated depreciation

Total property, plant and equipment, net

Goodwill

Noncurrent deferred costs

Total noncurrent assets

Current assets

Cash

Accounts receivable

Trade, net

Accrued revenue

Other

Prepaid expenses and other current assets

Total current assets

Total assets

Member's Equity and Liabilities

Member's equity

Contributed capital, net of costs

Accumulated income

Accumulated other comprehensive loss

Total member's equity

Commitments and contingencies

Current liabilities

Accounts payable

Accrued liabilities

Deferred revenue - current

Notes payable - current

Total current liabilities

Noncurrent liabilities

Contributions in aid of construction, net

Deferred revenue, net of current portion

Deferred income taxes

Fair value of derivative instrument

Notes payable, net of current portion

Total noncurrent liabilities

Total member's equity and liabilities

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The accompanying notes are an integral part of these consolidated financial statements.

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Ni Pacolet Milliken Utilities, LLC and Subsidiaries

Consolidated Statement of Cash Flows

For the period from March 21, 2015 (commencement of operations) through

December 31, 2015

113B

Cash flows from operating activities

Net income

Adjustments to reconcile net income to net cash provided by operating activities

Depreciation and amortization

Provision for bad debt

Amortization of deferred financing fees

Provision for deferred income taxes

Changes in assets and liabilities

Accounts receivable

Prepaid expenses and other current assets

Deferred costs

Accounts payable

Accrued liabilities

Deferred revenue

Net cash provided by operating activities

Cash flows from investing activities

Cash paid for acquisitions

Purchase of property, plant and equipment

Net cash used in investing activities

Cash flows from financing activities

Capital contributions

Distributions to owner

Contributions in aid of construction

Proceeds from notes payable

Repayments of notes payable

Deferred financing fees

Net cash provided by financing activities

Net increase in cash

Cash

Beginning of period

End of period

Supplemental disclosure of cash flow information

Cash paid for interest

Cash paid for income taxes

Supplemental disclosure of noncash flow information

Transfer of property, plant and equipment to/from inventory

Transfer of property, plant and equipment to/from deferred costs

Non-cash contribution in aid of construction

Property, plant and equipment year-end accrual

Owner financed severance accrual

Change in fair value of derivative instrument

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The accompanying notes are an integral part of these consolidated financial statements.

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9.1

December 31, 2015

1. Nature of the Business

Nature of Operations

Ni Pacolet Milliken Utilities, LLC ("Ni" or the "Company"), is a holding company created to aggregate public water and wastewater systems throughout South Carolina and eventually surrounding states. The Company commenced operations on March 21, 2015 through an equity purchase of the Ni South Carolina Utilities Inc., Ni South Carolina LLC, and Ni America Operating, LLC for a purchase price of approximately.

Company purchased all the issued and outstanding equity interests of Ni Florida, LLC for approximately.

On October 22, 2015, the Company purchased all the issued and outstanding equity interests of Ni Florida, LLC for approximately and outstanding equity interests of Ni America Texas, LLC for approximately.

The Company operates by providing water and wastewater utilities to commercial and residential customers. The Company is headquartered in Columbia, South Carolina and has two water utilities located in Texas, one water utility located in Florida, one wastewater utility located in Florida and three wastewater utilities located in South Carolina.

2. Summary of Significant Accounting Policies

Basis of Accounting

The accompanying consolidated financial statements include the accounts of Ni Pacolet Milliken Utilities, LLC and its subsidiaries. All significant intercompany transactions and balances have been eliminated in the consolidated financial statements. These consolidated financial statements are prepared in accordance with United States generally accepted accounting principles (GAAP).

Financial Statement Preparation

Ni's financial statements are presented in a format consistent with other water and wastewater utilities in the United States. Utilities are normally capital intensive entities. Consequently, the balance sheet will show these assets as the first classification on the statement.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

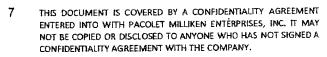
Fair Value of Financial Instruments

The carrying amount of the Company's financial instruments, which includes cash, accounts receivable, accounts payable and other accrued expenses approximate their fair values due to their short-term maturities. In addition, the Company has a derivative instrument which is carried at fair value (Note 5) and notes payable which are carried at the amortized cost for which the fair value is disclosed in Note 5.

Regulation

All of the operating companies that are regulated public utilities are subject to regulation by the regulatory bodies of the county or state in which they reside. These regulatory bodies have jurisdiction with respect to tariffs, service standards, accounting, procedures, issuance of securities, acquisitions and other matters. Accounting Standards Codification 980 (ASC 980) provides accounting guidance for regulated entities meeting certain criteria.

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The measurement period ends as soon as the company receives the information they were seeking about facts and circumstances that existed as of the acquisition date or learns that more information is not obtainable; however, measurement period cannot exceed a year from the acquisition date. Goodwill is not amortized, but reviewed annually for impairment. The Company reviews the carrying value of goodwill annually to determine whether an impairment has occurred from the date of relevant acquisition. The Company has elected to make December 31 the annual impairment assessment date and will perform additional impairment tests if a change in circumstances occurs that would more likely than not reduce the fair value of goodwill below its carrying amount. The Company did not record any impairment to goodwill for the period from March 21, 2015 (commencement of operations) through December 31, 2015.

Contributions in Aid of Construction

The Company receives payments from developers and customers to fund certain utility capital expenditures to provide water and wastewater services. Developers also transfer certain properties to the Company. The total of these payments, contributions and transfers are recorded as assets included in property, plant and equipment. Such nonrefundable items, which are provided at no cost to the Company, are utilized to provide water and wastewater services to its customers. The Company has an obligation related to such assets which is recorded as a liability, contributions in aid of construction. Amortization of contributions in aid of construction is provided at rates equal to the estimated service lives of the related assets. This results in no net effect on income from the depreciation of the contributed plant.

Recognition of Revenues

Revenues are recognized when services are rendered to customers. Operating revenues (water and wastewater fees) include amounts billed to customers on a cycle basis and unbilled amounts based on estimated usage from the latest billing to the end of the accounting period. Operating revenue also includes sewer tap and plant expansion fees received from developers to which there is no future obligation to the developer or customer.

Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Ni uses the allowance method to account for doubtful accounts receivable. The allowance is established by charges to bad debt expense based on the percentage of uncollectible amounts. The allowance for uncollectible accounts at December 31, 2015 was allowed by tariffs, the Company collects a security deposit from new customers and those customers whose payment history justifies such. Deposits may be used to satisfy outstanding receivables.

| Deferred | Finar | ncing | Fees |
|----------|-------|-------|------|
|----------|-------|-------|------|

Deferred Financing Fees are amortized over the lives of the related debt using a method that approximates the interest rate method. At December 31, 2015, deferred financing fees are stated het of accumulated amortization d and are included in at a gross cost (noncurrent deferred costs on the consolidated balance sheet. Amortization expense related to debt issuance costs for the period from March 21, 2015 (commencement of operations) through Amortization expense is estimated to be during 2016, December 31, 2015 was uring 2019, and ring 2020. juring 2018, during 2017

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Ni Florida, LLC Audit of Affiliate Transactions Dkt. 160030-WS; ACN 16-130-4-2; 12 M E 12/31/15 Description: WP9-External Internal Audits



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3. Acquisitions

On March 21, 2015, Ni Pacolet Milliken Utilities, LLC acquired the outstanding equity of Ni South Carolina Utilities Inc., Ni South Carolina LLC, and Ni America Operating, LLC for a purchase price of approximately "South Carolina" in the table below). On August 8, 2015, the Company purchased all the issued and outstanding equity interests of Ni Florida, LLC for approximately "Texas" in the table below). On October 22, 2015, the Company purchased all the issued and outstanding equity interests of Ni America Texas, LLC for approximately "Texas" in the table below). 100% of the proceeds to fund the acquisitions were obtained through capital contributed from the Company's owner. Debt financing was obtained subsequent to the closing of the acquisitions (Note 5). Transaction costs related to the acquisitions were paid by the owner of Ni Pacolet Milliken Utilities, LLC and were not allocated to Ni Pacolet Milliken Utilities, LLC.

The Company completed an assessment of the allocation of the purchase price in accordance with generally accepted accounting principles. Based on the assessment, the allocation of the purchase price at the acquisition date is as follows:

Consolidated Florida outh Carolina Purchase price Assets acquired: Property, plant, and equipment, net Goodwill Noncurrent deferred costs Cash Accounts receivable Prepaid expense and other current assets Total assets acquired Liabilities assumed: Accounts payable Accrued liabilities Deferred revenue Notes payable Contributions in aid of construction, net Deferred income taxes Total liabilities assumed Total net assets acquired

Ni Florida, LLC

Audit of Affiliate Transactions

Dkt. 160030-WS; ACN 16-130-4-2; 12 M E 12/31/15

Description: WP 9 - Ytanal Enteral Audits

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5. Debt

Long-term debt consisted of the following at December 31, 2015:

314.5

Term loans to a bank group, for advances up to maturing June 19 2020. These notes require quarterly payments of principal of until March 2017, then quarterly principal payments of until March 2020, with a final principal payment of due June 2020 plus interest at a rate of one month LIBOR plus the applicable margin



Note (1): The aupport on WP 31-4.5 Note payable to a bank, in the maximum amount of payable to a bank, in the maximum amount of payable to a bank in the maximum amount of payable payable to a rate of payable and maturing on April 19, 2027. The loan is non-recourse in that the principal and interest will be repaid only through receipt by Palmetto Utilities, Inc. and payment to the bank of Plant Impact Fees per new billable Equivalent Residential Connection (currently \$800) per customer as customers hook up to the sewer system.



Less: Current portion

Long-term debt, net of current portion

On June 19, 2015 the Company entered into a new term loan agreement with a bank group. Three additional junior banks were added to form the banking group. The senior bank will act as the administrative agent and letter of credit issuer for the banking group. As part of the transaction, the Company has investments totaling one of the banks as it is a cooperative and requires all borrowers to be owners. This amount has been recorded to noncurrent deferred costs on the consolidated balance sheet at December 31, 2015.

On June 19, 2015, the Company obtained a line of credit with the same bank group as the term loan with availability up to the line of credit with the same as the term loan. The line of credit will expire in June 2020. The line of credit was unused for the period from March 21, 2015 (commencement of operations) through December 31, 2015.

The Company has four letters of credit outstanding totaling. Three letters of credit totaling totaling



Concurrently with the above term loan, an interest rate swap was added with a nominal amount of at expires on June 19, 2020. The term of this swap is five years and it has a fixed rate of the same and is settled on a monthly basis.

As of December 31, 2015, the estimated fair value of long-term debt payable approximates its book value because the significant portion of the debt has a variable interest rate.

The Company reports financial performance to the bank on a quarterly (unaudited) and annual (audited) basis. In addition, the Company is bound by covenants as required in the lending agreement. These covenants include a Fixed Charge Coverage covenant and a Leverage covenant among other requirements.

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9.5

Audit of Affiliate Transactions

Dkt. 160030-WS; ACN 16-130-4-2; 12 M E 12/31/15

Description: WP 9 - EXHERDAL Description

December 31, 2015

The future maturities of long-term debt as of December 31, 2015 are as follows:

Years Ending December 31,

2016

2017

2018

2019

2020

Thereafter



Related Party Transactions 6.

The owner of the Company has agreed to pay severance to key employees who were or are expected to be terminated in connection with the 2015 acquisitions. The owner has recorded the of severance as a transaction expense and owes the corresponding liability to the Company as of December 31, 2015. The Company recorded a receivable due from the owner for this amount within other accounts receivable and an offsetting liability in accrued liabilities on the consolidated balance sheet as of December 31, 2015 for approximately The Company anticipates paying these severance expenses by the end of 2016.

7. Income Taxes

The provision for income taxes is comprised of the following for the period from March 21, 2015 (commencement of operations) through December 31, 2015:

Current

Federal income tax expense State income tax expense:

Deferred

Federal income tax expense State income tax expense



Deferred income tax assets and (liabilities) consisted of the following at December 31, 2015:

16

Deferred tax assets

Allowance for doubtful accounts Federal net operating losses

Deferred tax liabilities

Basis difference of property, plant and equipment Basis difference of goodwill



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Dkt. 160030-WS; Description: WP 9-Audit of Affiliate Transactions

NS: ACN 16-130-472; 12 M E 12/31/15 ACN 16-130-472; 5x4-roal/lo TOTA FOO

SOURCE

Ni Florida, LLC Audit of Affiliate Transactions ACN 16-130-472; 12 M E 12/31/15

NI

America

Operating, LLC

Dkt. 160030-WS; Description: VVP'Q Esternal/Internal Audits

CUNCIDENTIVE

Ni Pacolet Milliken Utilities, Inc. and Subsidiaries Consolidating Balance Sheet As of December 31, 2015

> Ni Pacolet Milliken Utilities, LLC

Ni South Carolina Utilities Inc. & Ni South Carolina LLC

Nī Florida, LLC

Ni America Texas, LLC Consolidating Entries

Consolidated

Schedule 1

Assets

Noncurrent assets

Property, plant and equipment

Utility plant in service, net of accumulated depreciation Nonutility property, net of accumulated depreciation Total property, plant and equipment, net

Goodwill

Investment in affiliates

Noncurrent deferred costs

Total noncurrent assets

Current assets

Cash

Accounts receivable

Trade, net

Accrued revenue

Other

Affillates

Prepaid expenses and other current assets

Total current assets

Total assets

Member's Equity and Liabilities

Member's equity

Contributed capital, net of costs

Other paid-in capital

Accumulated incoma (loss)

Accumulated other comprehensive loss

Total member's equity

Commitments and contingencies

Current liabilities

Accounts payable

Accounts payable to affiliates

Accrued liabilities

Deferred revenue - current

Notes payable - current

Total current liabilities

Noncurrent liabilities

Contributions in aid of construction, net

Deferred revenue, net of current portion

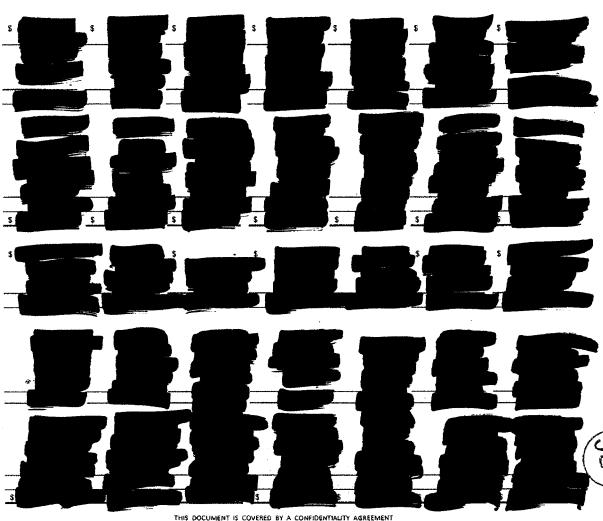
Deferred income taxes

Fair value of derivative instrument

Notes payable, net of current portion

Total noncurrent liabilities

Total member's equity and liabilities



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Audit of Affiliate Transactions
WS: ACN 16-130-4-2: 12 M E-12

Dkt. 160030-WS; ACN 16-130-4-2; 12 M E 12/31/15 Description: WP 9- External / Internal Augus Schedule 2

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Ni Pacolet Milliken Utilities, Inc. and Subsidiaries

Consolidating Statement of Comprehensive Income

For the period from March 21, 2015 (commencement of operations) through December 31, 2015

Operating revenues

Operating expenses

Operations and maintenance Depreciation and amortization

Total operating expenses

Operating income (loss)

Other income (expense)

Interest expense

Interest income and other

Income (loss) before income taxes

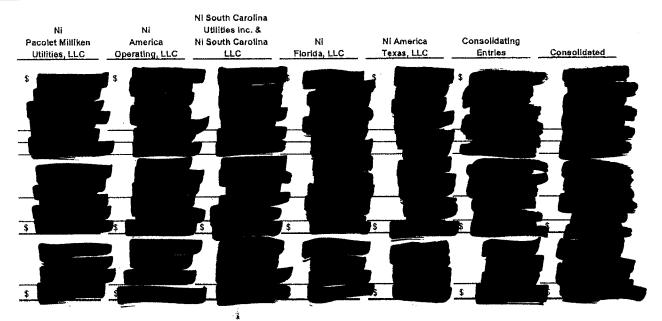
Income tax expense

Net income (loss)

Other comprehensive income:

Change in fair value of derivative instrument

Total comprehensive income (loss)





Ni Florida, LLC

Dkt. 160030-WS;

Audit of Affiliate Transactions
WS; ACN 16-130-4-2; 12 M E 12/31/15
WP 8 - BOD Meeting Minutes Description: WP

Ni Pacolet Milliken Utilities, LLC Ni America Capital Management BOD Minutes For the Year Ended Dec. 31, 2014 Joan Hudson Work Paper 8

6/10/2016 JH

1/30/2013

12/19/2012

11/8/2012

3/15/2013

3/21/2013

3/28/2013

3/9/2013

3/21/2013

3/14/2013

8/8/2013

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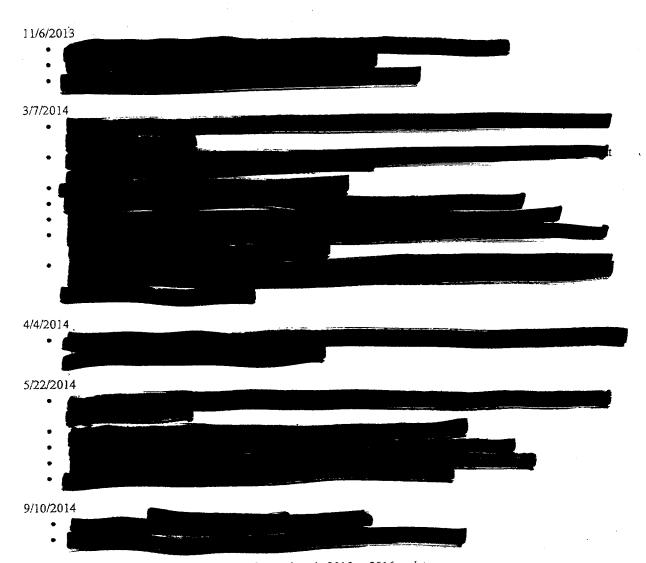
Ni Florida, LLC
Audit of Affiliate Transactions

Dkt. 160030-WS; ACN 16-130-4-2; 12 M E 12/31/15

Description: WP 8 - BoD Meeting Minutes

Ni Pacolet Milliken Utilities, LLC Ni America Capital Management BOD Minutes For the Year Ended Dec. 31, 2014 Joan Hudson Work Paper 8

6/20/2016 5H



Per Document Request # 2, there were no such meetings in 2015 or 2016 to date.

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Pacolet Milliken Management Overhead Allocation

Ni Florida, LLC

Audit of Affiliate Transactions
Dkt. 160030-WS; ACN 16-130-4-2; 12
Description: WP 44 - Payroll

12 M E 12/31/15

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Total

| 5 | | Ni Pacolet Utilities | (Excludes Bonus) | Social Sec. | Medicare | Supp. Medicare | Federal | State | (Match) 401k | Medical Benefits | Employee | Ni Pacolet Weighted |
|-----------------------|------------------------------|-------------------------|---------------------|-------------|----------|-------------------|---------------|------------|------------------------|---------------------|--------------|------------------------|
| <u>Name</u> | <u>Title</u> | Allocation | Salary | <u>Tax</u> | Tax | Tax | SUI | <u>SUI</u> | Retirement | per Employee | <u>Total</u> | <u>Amount</u> |
| Employees being alloc | ated but not direct billed t | o Ni America. | | | | | | | | | • | |
| Rick Webel | CEO | 5% | | | | | | | | | | |
| Ralph Walker | Head of Energy | 40% | | | | | | • | | | | |
| William Crawford | General Counsel | 30% | | w | | | ž. | | | à- | | |
| Rick Thompson | Corporate CFO | 10% | | | | | | | | ,ė | | |
| Jack Altman | Corporate Controller | 20% | | | | | | | | • | | |
| Pill Falls | Group CFO | 10% | | į. | | | | | | | | |
| 👢 uck Blackman | Mgr. IT | 10% 🤸 | | • | | | | | | | | |
| Katie Burnette | Payroll | 10% | | | | | | | | , | | |
| Bryan Stone | COO | 50% | | | * | | | | | * ** | | , |
| Total | | | \$ | | | | \ | | | | | |
| | | | | | · . | | | | | | | |
| Employees being direc | t billed to Ni America. | | | | | | | | | | : | |
| Andrena Powell-Baker | Regulatory Rel & PR | 40% | | | | | | | : | | • | |
| Van Clark | HR Manager | 30% | \$ | \$ | | | | = | | | | |

PME Allocated
Payroll



Ni Florida, LLC Audit of Affiliate Transactions

Dkt. 160030-WS; ACN 16-130-4-2; 12 M E 12/31/15 Description: WP 4y- Fav roll

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Pacolet Milliken Management Overhead Allocation

| | | Ni Pacolet | (Excludes | | | Supp. | | | (Match) | (2% of comp) Medical | | Total Ni Pacolet |
|-------------------|---------------------------------------|-----------------|-----------|-------------|---------------------------------------|---|------------|------------|------------|-----------------------|----------|--|
| Aloma | Tiel . | Utilities | Bonus) | Social Sec. | | Medicare | Federal | State | 401k | Benefits | Employee | Weighted |
| <u>Name</u> | <u>Title</u> | Allocation | Salary | <u>Tax</u> | Tax | <u>Tax</u> | <u>SUI</u> | <u>SUI</u> | Retirement | per Employee | Total | <u>Amount</u> |
| | rred but not billed to Ni A | | | | | | | | | | | |
| Rick Webel | CEO | 5% | \$ | | | | | | | | | |
| Ralph Walker | Head of Energy | 40% | \$; | | | | | | | | | |
| William Crawford | General Counsel | 30% | \$ | | | | | | | | | |
| Rick Thompson | Corporate CFO | 10% | \$ } | | | | | | | | | |
| Jack Altman | Corporate Controller | 20% | \$ | | | | | | | | | |
| Bill Falls | Group CFO | 10% | \$ | | | | | | | | | |
| Chuck Blackman | Mgr. IT | 10% | \$ | | | | | | | | | |
| Katie Burnette | Payroll | 10% | \$ 1 | | | | | | | | | |
| Bryan Stone | COO | 50% | \$ | | | | | | | | | |
| Total | | | \$ | · | | | | | | | | |
| | | | | | . 2022 222 22 22 22 | | | U | 9 | | | The State of |
| Excluded because: | already being direct billed | l to Ni America | | | | * | | | | | | |
| | k Regulatory Rel & PR | 40% | 5 | | , , , , , , , , , , , , , , , , , , , | | | | | | | |
| Van Clark | HR Manager | 30% | | | | | | | | | | |
| | · · · · · · · · · · · · · · · · · · · | | \$ | | | | | | | | | and the same of th |
| | | | | | | *************************************** | | | | | | |

NOTE: Salaries listed are rates as of 12.31.15. Year to date totals by person may vary slightly due to mid year salary adjustments. Please see the attached reconcilation.

Note (1): The Summation difference is #4; Pass DB.

Note (2): Difference of #1.

Note (3): Difference of #2.



1/21/16

| Name | Title | Rate | | Salary Socia | of Security Tax |
|------------------|----------------------|-------|-------|--------------|-----------------|
| lick Webel | CEO | 6.20% | \$ _1 | | |
| alph Walker | Head of Energy | 6.20% | \$ | \$ | |
| Villiam Crawford | General Counsel | 6.20% | \$ | \$ | |
| lick Thompson | Corporate CFO | 6.20% | \$ | \$ | |
| ack Altman | Corporate Controller | 6.20% | \$ | \$ | |
| iill Falls | Group CFO | 6.20% | \$ | \$ | |
| huck Blackman | Mgr. IT | 6.20% | \$ | \$ | |
| atie Burnette | Payroli | 6.20% | \$ | \$ | |
| Iryan Stone | COO | 6.20% | \$ | \$ | |
| Iryan Stone | COO | 6.20% | \$ | \$ | |
| otal | | | \$ | | |

Note (1): Maximum Taxable - \$118,500; Rate = 6.2 %

| Name | Title | Rate | 7 | Salary | So | cial Security Tax | Social S | ecurity Tax |
|------------------|----------------------|-------|----|--------|-----------|-------------------|----------|-------------|
| Rick Webel | CEO | 1.45% | \$ | | \$ | | | |
| Ralph Walker | Head of Energy | 1.45% | \$ | | \$ | | \$ | |
| William Crawford | General Counsel | 1.45% | \$ | 4 | \$ | | | |
| Rick Thompson | Corporate CFO | 1.45% | \$ | | \$ | | \$ | |
| ack Altman | Corporate Controller | 1.45% | \$ | | \$ \$ | | \$ | |
| Bill Falls | Group CFO | 1.45% | \$ | | \$ | | \$ | |
| Chuck Blackman | Mgr. IT | 1.45% | \$ | | _\$ | | \$ | |
| Katie Burnette | Payroll | 1.45% | \$ | | \$ | | \$ | |
| Bryan Stone | coo | 1.45% | \$ | | \$ | | \$ | |
| Total | | | \$ | | \$ | | , | |

| Name | Title | Rate | Salary | ু : ` > | \$200,000 | , ************************************ | Difference | | Medicare Tax |
|------------------|----------------------|-------|--------|-------------------|-----------|--|------------|----------|--------------|
| Rick Webel | CEO | 0.90% | \$ | \$ | | | | \$ | |
| Ralph Walker | Head of Energy | 0.90% | \$ | \$ | | \$ | | ₽ | |
| William Crawford | General Counsel | 0.90% | \$ | \$ | | \$ | | | |
| Rick Thompson | Corporate CFO | 0.90% | \$ | \$ | | | 1 | 6 | |
| ack Altman | Corporate Controller | 0.90% | \$ | \$ | | \$ | | \$ | |
| Bill Falls | Group CFO | 0.90% | \$ | \$ | | \$ | | \$ | |
| Thuck Blackman | Mgr. IT | 0.90% | \$ | \$ | | ٤ | | | |
| Catie Burnette | Payroll | 0.90% | \$ | \$ | | \$ | | 3 | |
| Bryan Stone | COD | 0.90% | \$ | \$ | | \$ | | \$ | |
| Fotal | | | \$ | | | | | | |

Ni Florida, LLC
Audit of Affiliate Transactions

Dkt. 160030-WS; ACN 16-130-4-2; 12 M E 12/31/15

Description: WP 44 - Payroll

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| Name | Title | Rate | Maximum Taxable FUTA |
|------------------|----------------------|-------|----------------------|
| Rick Webel | CEO | 6.00% | \$ |
| Ralph Walker | Head of Energy | 6.00% | \$ 5 |
| William Crawford | General Counsel | 6.00% | \$ 5 |
| lick Thompson | Corporate CFO | 6.00% | \$ |
| ack Altman | Corporate Controller | 6.00% | \$ |
| ill Falls | Group CFO | 6.00% | \$ \$ |
| huck Blackman | Mgr. IT | 6.00% | \$ |
| atie Burnette | Payroll | 6.00% | \$ |
| Brvan Stone | COO | 6.00% | \$ |

Note (1): Maximum Taxable - \$7,000; Rate = 6.00 %

| | | SUTÁ | |
|------------------|----------------------|-------|----------------------|
| Name | Title | Rate | Maximum Taxable FUTA |
| Rick Webel | CEO | 1.39% | \$ |
| alph Walker | Head of Energy | 1.39% | \$ |
| Villiam Crawford | General Counsel | 1.39% | \$ \$ |
| tick Thompson | Corporate CFO | 1.39% | \$ |
| əck Altmən | Corporate Controller | 1.39% | \$ |
| ill Falls | Group CFO | 1.39% | \$ |
| huck Blackman | Mgr. IT | 1.39% | \$ |
| atie Burnette | Payroll | 1.39% | \$ |
| Bryan Stone | COO | 1.39% | \$ |
| | | | |
| otal | | | \$ |
| | | | |

Note (1): Maximum Taxable - \$14,000; Rates varies from 0.06% - 6.03%; Every employer has different rates.

| | Medica | l Benefits per E | mployee | | 79.004 | |
|------------------|----------------------|------------------|---------|--------|----------|------------------------|
| Name | intie . | Rate | | Salary | 2000 | al Benefits mployee |
| Rick Webel | CEO | 2.00% | \$ | 3 | | |
| Ralph Walker | Head of Energy | 2.00% | \$ | } | \$ | 7 |
| William Crawford | General Counsel | 2.00% | \$ | | \$ | |
| Rick Thompson | Corporate CFO | 2.00% | \$ | | \$ | |
| ack Altman | Corporate Controller | 2.00% | \$ | | \$ | |
| ill Falls | Group CFO | 2.00% | \$ | | \$ | |
| huck Blackman | Mgr. IT | 2.00% | \$ | | . | } |
| atie Burnette | Payroll | 2.00% | \$ | | • | |
| iryan Stone | COO | 2.00% | \$ | | \$ | |
| Total | | | \$ | | \$ | |

Note (1): Pacolet is self funded and therefore pays claims as incurred. 2% of base comp was used to assign medical costs for Pacolet employees.

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Ni Florida, LLC Audit of Affiliate Transactions Dkt. 160030-WS;

ACN 16-130-4-2; - Fayroll 12 M E 12/31/15

Description: WP 14

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Altman III, John Eugene Blackmon, Charles Olin Burnette, Katie Brock Crawford, William Falls, William Dean Ingram, Greg Stone, Bryan Thompson, Ricky Samuel Walker, Ralph Henry Webel, Richard Crawford

2015

YTD payroll totals January February March April May June August September October November December YTD TOTAL

V= Reconciled to payroll reports.



1/20/16

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Ni Florida, LLC
Audit of Affiliate Transactions
Dkt. 160030-WS; ACN 16-130-4-2; 12 M E 12/31/15
Description: WP 44- Payroll

Pacolet Milliken Management Overhead Allocation

| | | | | | | | | | | (2% of comp) | | lotal |
|--------------------|---------------------|------------|-----------|-------------|------------|----------|---------|------------|------------|--------------|----------|------------|
| | | Ni Pacolet | (Excludes | | | Supp. | | | (Match) | Medical | | Ni Pacolet |
| | | Utilities | Bonus) | Social Sec. | Medicare | Medicare | Federal | State | 401k | Benefits | Employee | Weighted |
| <u>Name</u> | <u>Title</u> | Allocation | Salary | Tax | <u>Tax</u> | Tax | SUI | <u>sui</u> | Retirement | per Employee | Total | Amount |
| Andrena Powell-Bak | Regulatory Rel & PR | 40% | \$ | \$ | \$ | | | \$ | \$ | | \$ | \$ |
| Van Clark | HR Manager | 30% | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| | | | \$ | \$ | Ş | S | \$ | | \$ 6 | \$ | \$. | \$ |
| | | | | | | | | | | | (1) | |

Note (1): Difference of #1.

V= Reconciled to payroll reports.

Note (A): Audit staff insted painted register stated. Shelly Van Clarks pay to be \$1 the difference is \$1 the difference is \$2 days per week to 4 days per week cawing the difference in the solary shown. This change was effective January 1, 2016, In the mean future van Clark is appealed to week have days a week, as



Pacolet Milliken Employees Included in Corporate Overhead Allocation

Pacolet Milliken (PME) purchased Ni America in 2015. PME provides all the equity funding required to run the utilities, including Ni Florida. As Ni Florida has no direct employees, PME personnel who are engaged in actively managing the company are included in corporate overhead and allocated to the utilities.

The PME employees who are involved in the management of Ni America and their job duties are as follows:

Rick Webel – CEO – Involved in setting strategic direction of Ni Florida and dealing directly with the PME Board of Directors regarding decisions and results. (5% allocation)

Ralph Walker – Head of Energy and sole Board of Director member for Ni Florida – He manages two entities, Ni Florida and Lockhart Power Company, splitting his daily time between the two. The senior officer of the company, Ralph is responsible for all decisions made. Also deals directly with the PME Board of Directors regarding decisions and results. Replaces the functions previously performed by Edward Wallace. (40% allocation)

William Crawford -- General Counsel -- Only in-house attorney involved with Ni Florida. Responsible for senior level management of Ni Florida. Responsibilities include regulatory, governmental and general law issues. Also deals directly with the PME Board of Directors. (30% allocation)

Rick Thompson – Corporate CFO – Involved in ensuring GAAP accounting policy is applied and consistent with PME's policies and financial statements. Also deals directly with the PME Board of Directors regarding the financial returns. (10% allocation)

Jack Altman – Corporate Controller – Involved in resolving day to day accounting issues working with Ni Controller. Researches GAAP issues and deals directly with external auditors. (20% allocation)

Bill Falls – **Group CFO** – Responsible for integrating Ni Florida forecasts and budgets with corporate budgets as well as ensuring cash is available for Ni Florida's needs. (10% allocation)

Chuck Blackman – Manager, Information Technology – Responsible for managing all IT issues including software, network issues, data security and back-up and day to day help desk. Replaces some of the functions previously performed by Carey Thomas. (10% allocated)

Katie Burnette – Payroll – Manages payroll issues for all allocated employees. Replaces some of the functions previously performed by Carey Thomas. (10% allocated).

Bryan Stone – Chief Operating Officer – Has overall responsibility for managing all operations including all capital expenditure projects. Manages labor sub-contractors and deals with local regulatory and governmental entities. Replaces the function previously performed by Andy Thomas. (50% allocated)

Van Clark – Director HR – Responsible for managing all HR duties for allocated employees including benefit issues and new hire onboarding. Replaces some of the functions previously performed by Carey Thomas. (30% allocated)

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PBC

Ni Florida, LLC
Audit of Affiliate Transactions
Dkt. 160030-WS; ACN 16-130-4-2; 12 M E 12/31/15
Description: WP 44 - PGYTO!

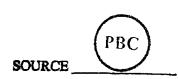
Adrena Powell-Baker – Director of Community Relations and Development - Performs the public and regulatory affairs functions. Replaces some of the functions previously performed by Fred Melcher. (40% allocated)

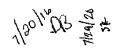
CONFIDENTIAL

Ni Florida, LLC
Audit of Affiliate Transactions

Dkt. 160030-WS; ACN 16-130-4-2; 12 M E 12/31/15

Description: WO 44 - FOYTO!





Ni Florida, LLC
Audit of Affiliate Transactions
Dkt. 160030-WS; ACN 16-130-4-2; 12 M E 12/31/15
Description: WP 44- Payroll

Ni America Operating, LLC Salaries For 2015

Employee

Mike Ashfield Ella Bell

Kevin Binder

April Braswell Merrick

April braswell werre

Lauren A. Burgess

Derek Chance

l `reaseman

Ma Jaday

George Delk

Eric Griffin

Renee Jaffee

Stan Jones

Conrad Lozano

Clady Martinez

Fred Melcher

Cory Pendleton

Gabi Pierce

Nicia Rotermund

Craig Sherwood

Carey Thomas

Andy Thomas

copher T. Thornton

Martha Tuttle

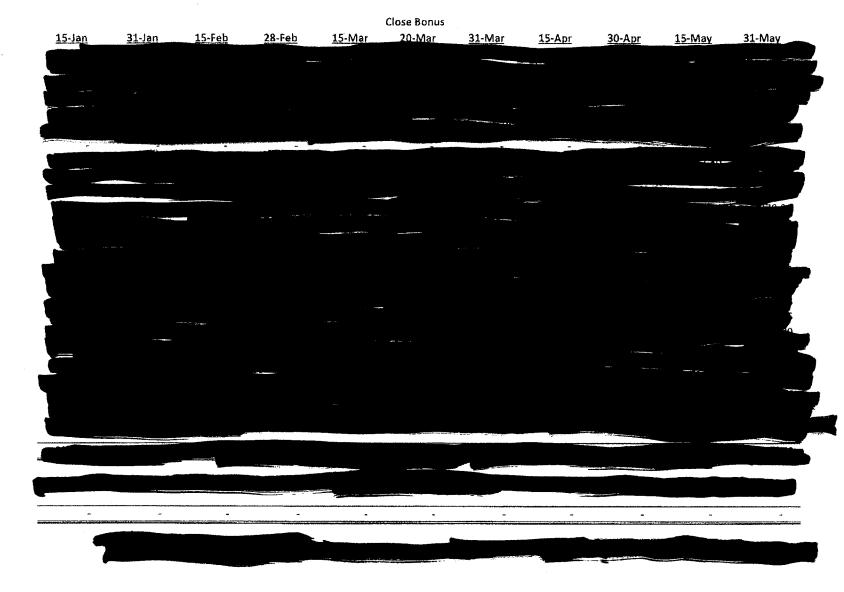
Ed ____ I Wallace

Benny Wilkinson

TOTAL

Input Total Payroll

Difference







Ni Florida, LLC
Audit of Affiliate Transactions

Dkt. 160030-WS; ACN 16-130-4-2; 12 M E 12/31/15

Description: WP 44- Payroll

Ni America Operating, LLC Salaries For 2015

| _ | | | |
|-------|----|-----|-----|
| - 1.0 | nn | เกง | ree |
| | | | |

Mike Ashfield Ella Bell Kevin Binder

April Braswell Merrick

Lauren A. Burgess

Derek Chance

Creaseman

Numi Daday

George Delk

Eric Griffin

Renee Jaffee

Stan Jones

Conrad Lozano

Clady Martinez

Fred Melcher

Cory Pendleton

Gabi Pierce

Nicia Rotermund

Craig Sherwood

Carey Thomas

Andy Thomas

topher T. Thornton

M≅--ha Tuttle

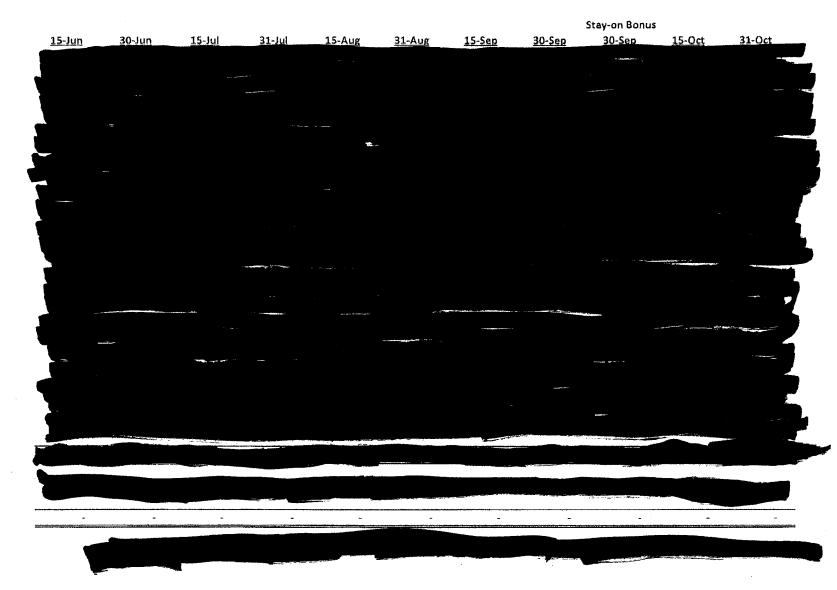
Ed____ d Wallace

Benny Wilkinson

TOTAL

Input Total Payroll

Difference





Ni Florida, LLC Audit of Affiliate Transactions

ACN 16-130-4-2;

Dkt. 160030-WS; Description: WP 44 - Payroll

Ni America Operating, LLC Salaries For 2015

Employee

Mike Ashfield

Ella Bell

Kevin Binder

April Braswell Merrick

Lauren A. Burgess ·

Derek Chance .

Tom Creaseman

Mark Daday

George Delk •

Eric Griffin

Renee Jaffee

Stan Jones

Conrad Lozano

Clady Martinez :

Fred Melcher

Cory Pendleton

Gabi Pierce

Nicia Rotermund >

Craig Sherwood

Carey Thomas

Andy Thomas

Christopher T. Thornton ·

Martha Tuttle

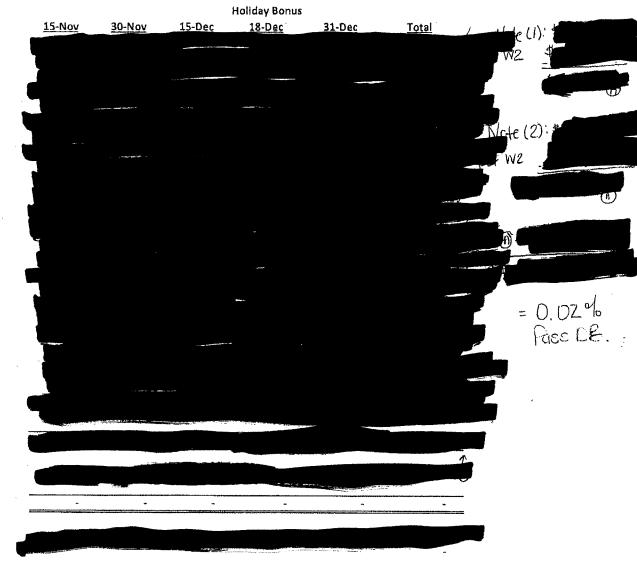
Edward Wallace

Benny Wilkinson

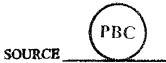
TOTAL

Input Total Payroll

Difference



12 M E 12/31/15



1= traced to W-2, B

1 of 3

CONFIDENTIAL

Ni Florida, LLC
Audit of Affiliate Transactions
Dkt. 160030-WS; ACN 16-130-4-2; 12 M E 12/31/15
Description: WP 44 - Payroll

NI America Operating, LLC Benefits For 2015

| Employee |
|-----------------------|
| Mike Ashfield |
| 8C8S |
| Lincoln Financial |
| Retirement Plan Match |
| |
| |
| Ella Beli |

BCBS Lincoln Financial Retirement Plan Match

Kevin Binder BCBS Lincoln Financial Retirement Plan Match

April Braswell Merrick 8C8S Lincoln Financial Retirement Plan Match

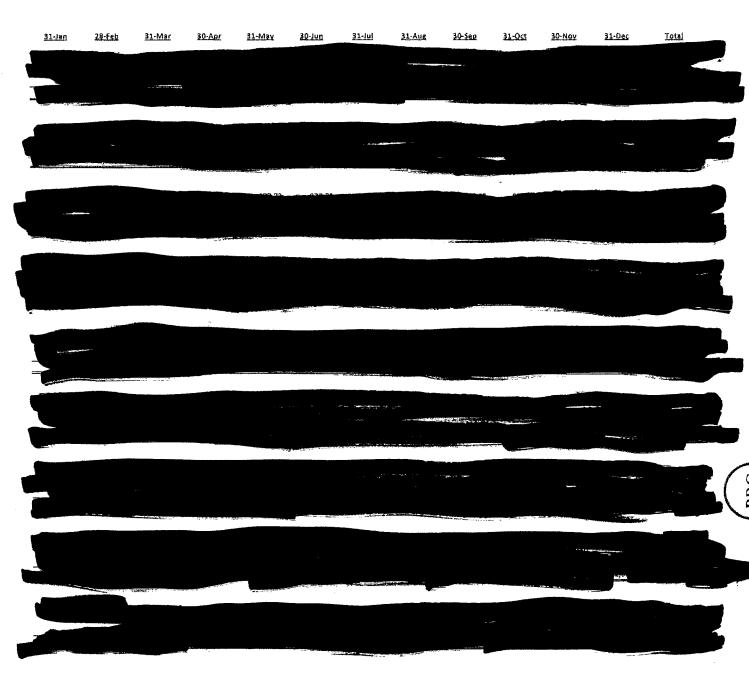
Lauren A. Burgess BCBS Lincoln Financial Retirement Plan Match

Derek Chance BCBS Lincoln Financial Retirement Plan Match

Mark Daday BCBS Lincoln Financial Retirement Plan Match

George Delk BCBS Lincoln Financial Retirement Plan Match

Eric Griffin BCBS Lincoln Financial Retirement Plan Match



2 of 3

Ni Florida, LLC Audit of Affiliate Transactions

Dkt. 160030-WS; A CN 16-130-4-2; 12 M E 12/31/15 Description: WP 44- Pay roll

Ni America Operating, LLC Benefits For 2015

> 31-Jan 28-Feb 31-Mar 31-May 30-Jun 31-Jul 31-Aug 30-Sep 31-Dec **Total** 30-Nov

<u>Employee</u>

Renee Jaffee 8085 Lincoln Financial Retirement Plan Match

Stan Jones BCBS Lincoln Financial Transamerica Life Insurance Co. Retirement Plan Match

Conrad Lozano 8C85 Lincoln Financial Retirement Plan Match

Clady Martinez BCB\$ Lincoln Financial Retirement Plan Match

Fred Melcher BCB5 Lincoln Financial Retirement Plan Match

Cory Pendleton BCBS Uncoin Financial Retirement Plan Match

Gabi Pierce BCBS Lincoln Financial Retirement Plan Match

Nicla Rotermund BCBS Lîncoln Financial Retirement Plan Match

Cralg Sharwood BCBS Lincoln Financial Retirement Plan Match

Ni Florida, LLC Audit of Affiliate Transactions Dkt. 160030-WS; Description: WP 44 ACN 16-130-4-2; 12 M E 12/31/15

Ni America Operating, LLC Benefits For 2015

Carey Thomas BCBS Lincoln Financial Retirement Plan Match

Andy Thomas BCBS Uncoin Financial Retirement Plan Match

BCBS Lincoln Financial Retirement Plan Match

Christopher T. Thornton

Edward Wallace BÇ85 Lincoln Financial Retirement Plan Match

Benny Wilkinson **BCBS** Lincoln Financial Retirement Plan Match

Retirement Plan Match

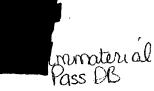
TOTAL BCBS Lincoln Financial

Employee

28-Feb 31-Mar 1qA-0£ 31-May 30-Jun <u> 31-Jul</u> 31-Aug 30-Sep 31-Oct 30-Nov 31-Dec Total Transamerica Life Insurance Co. PBC

Note (1):

per GL



NI America Operating, LLC Payroll & Benefits Adjustments

Audit of Affiliate Transactions ACN 16-130-4-2; - Klyroll 12 M E 12/31/15

Emeleyse

Lincoln Financial 401k Employer Match

Lincoln Finançiai 401k Employer Match

Nicla Rotermund BC85 Uncoin Financial 401k Employer Match

Yotai Payroll Excluded

Total Payrolf & Senefits Adjustments

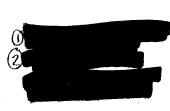
Total Benefits Excluded Edward Wallace Carey Thomas Andy Thomas Less: Andy Thomas Payroll Capitalized Nicis Rotermund

Total Payroll, Taxos & Benefits Adjs

New Employee Overhead

Nikla Morris-Gustomer Service Mgr Payroll Social Security Medicare FUTA (\$7k x 6%) SUTA (\$14k x 1.39%) BCB\$ Uncom Financial Tatal New Employee Overhead

* Thomas Creasman is a new employee, but his payroli, taxes, and benefits are expitalized.



Carey Thomas BCBS Uncoln Financial 401k Employer Match

Andy and Carley Thomas BCBS

Ed and Kelly Wallace BCBS

Dkt. 160030-WS; Description: WP 44

21-14

31-Aug

39:Sep

20-Nev

31-Dec

31-May 30-Jun 31:QS

Payroli Taxes

Social Security Medicare FUTA (57k x 6% x 4 empl) SUTA (\$9k x 1.7% x 4 empl)

Overhead to be removed

