



Elise R. Banister  
Assistant Vice President  
Regulatory

AT&T Florida  
150 South Monroe Street  
Suite 400  
Tallahassee, FL 32301

T: 850-577-5504  
F: 850-222-4401  
em4870@att.com

FILED APR 17, 2017  
DOCUMENT NO. 04247-17  
FPSC - COMMISSION CLERK

April 17, 2017

Ms. Beth Salak  
Director, Division of Regulatory Analysis  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399

RE: Year 2017 Local Competition Report Data Request

Enclosed for filing, please find the response of AT&T Florida ("AT&T") – TX031 - to the Commission's 2017 Competitive Local Exchange Carrier Questionnaire. AT&T claims that identified sections of the response contain proprietary, confidential business information as defined in Section 364.183, F.S., and thus, in accordance with Rule 25-22.006(5), Florida Administrative Code, AT&T asserts this "claim" of confidentiality and asks that the information be protected from public disclosure as provided under the Rule and Section 364.183.

Included with this filing, please find one confidential version of the response forms and two redacted copies of the response forms.

Please let me know if you need additional information.

Sincerely,

*Elise R. Banister*

Assistant Vice President

**REDACTED**

RECEIVED-FPSC  
2017 APR 17 PM 4:42  
COMMISSION  
CLERK

COM	_____
AFD	_____
APA	_____
ECO	_____
ENG	_____
GCL	_____
IDM	_____
TEL	_____
CLK	_____

# 2017 Competitive Local Exchange Carrier (CLEC) Questionnaire

(Due by April 17, 2017)

TX031

AT&T Florida (AT&T)

Contact name & title: Elise Banister - Assistant Vice President

Telephone number: (850) 577-5504

E-mail address: em4870@att.com

Stock Symbol (if company is publicly traded): \_\_\_\_\_

## Questions About Your Company

1. Please provide a copy of the Form 477 you filed with the FCC with data as of **December 31, 2016**.
2. Are you currently operating under Chapter 7 or Chapter 11 bankruptcy protection?  
Yes (Chapter 7)  Yes (Chapter 11)  No
3. What services, other than local service, does your company currently provide in Florida? Please check all that apply. (Please see attached Form 477)  

<input type="checkbox"/> Private line/special access	<input type="checkbox"/> wholesale loops
<input type="checkbox"/> VoIP	<input type="checkbox"/> Fiber or copper based video service
<input type="checkbox"/> Wholesale transport	<input type="checkbox"/> Cable television
<input type="checkbox"/> Interexchange service	<input type="checkbox"/> Satellite television
<input type="checkbox"/> Cellular/wireless service	<input type="checkbox"/> Broadband Internet access
<input type="checkbox"/> Other	
4. What percentage of your Florida residential and business customers purchase bundled (i.e. voice service packaged with additional services such as internet or video service) offerings? Please provide the percentage below. Do not include bundles of telecom-only services.  
Residential  Business (Information not readily available)  
Not applicable
5. Does your company currently publicly publish your service and price schedules for services offered in Florida at a location other than the Florida Public Service Commission? If yes, please indicate where and include the complete address or hyperlink if on a webpage. (Chapter 364.04, F.S.)  
Yes  If yes, where? www.att.com/servicepublications No

**PLEASE TURN OVER**

---

The due date is established by Section 364.386(1)(b), Florida Statutes. Failure to comply with this rule may result in the Commission assessing penalties of up to \$25,000 per offense, with each day of noncompliance constituting a separate offense per Section 364.285(1), Florida Statutes.

2017 Competitive Local Exchange Carrier (CLEC) Questionnaire

(Due by April 17, 2017)

**Questions About the Competitive Markets**

6. Have you experienced any significant barriers in entering Florida's local exchange markets? Please describe any major barriers encountered that may be impeding the growth of local competition in the state, along with any suggestions as to how to remove such obstacles. Any additional general information is welcome.

No. AT&T has not encountered any major barriers impeding the growth of local competition in the state.

7. What types of customers do you pursue/what does your typical customer look like?

AT&T does not have a specific customer profile that it pursues for service. AT&T has a myriad of offerings available to a variety of kinds of customers.

8. How do you compete for customers today, and how has that changed in the past five years? The past 10 years? 20'?

As previously stated, AT&T has a myriad of offerings available to a variety of kinds of customers. The ways that AT&T reaches existing and potential customers has evolved over the years, just as changes in technology, consumer trends and the means of communicating with consumers (e.g. via internet, social media, etc.) have changed.

9. Other than Special Access/Business Data Services pricing, what are CLECs' main issues/challenges today?

AT&T has not encountered any major barriers impeding the growth of local competition in the state.

10. What decisions have the FCC and/or states made since the 1996 Federal Telecom Act that affected your company the most (good or bad)?

There have been a multitude of FCC and state decisions since the 1996 Federal Telecom Act. It would be difficult to place an appropriate weight (good or bad) on any specific decision; however, AT&T continues to compete to provide services that customers want and are demanding.

11. Did your company try to interconnect via IP and/or purchase any wholesale IP services from AT&T in their IP trial central office in West Delray Beach? If so, what was your experience there?

N/A

12. What can states do/what should states be doing to ensure competition for telecom services continues to grow in their state, including "best practices"?

States can and should promote a competitive environment and enable customers to benefit from the choices available to them. Thus, a competitive marketplace is the best practice to attract companies, service options and advanced technologies for consumers.

13. What do you think will be the major proceedings/decisions from the FCC over the next five years?

AT&T does not predict FCC proceedings or decisions.

**Please use additional paper if needed.**



Form 477 - Local Telephone Competition and Broadband Reporting

(https://www.fcc.gov)

FRN: 0008644056 | Log Out

Main Menu (dashboard.xhtml)

Submission Menu (/form477/submission-menu.xhtml?jftfdi=&jffi=submission-menu&refId=nDheOs&pageCode=vote-menu&FBDerror=true&FBSerror=true&PIerror=true&MWBDerror=true&MWBSAerror=true&MWVDerror=true&MWBSerror=true&MLTerror=true&FVSError=true&Form 477 Instructions (http://www.fcc.gov/form477/477inst.pdf)

Help (https://support.fcc.gov/request.htm) | OMB No. (OMB Number) 3060-0816

FRN: 0008644056

AT&T Services, Inc.

Operations: Non-ILEC : Data as of: Dec 31, 2016

Submission Status

Original - Submitted

Last Updated: Mar 10, 2017 13:40:11

Local Exchange Telephone Subscription

For each state in which you have one or more customers,

- 1. allocate lines provided to other providers between Wholesale and UNE-L;
2. allocate lines provided to end users by (a) Services Sold, (b) Product Type, (c) Ownership and (d) Last-mile Medium; and
3. click Save Current State, then go to the next state using the menu at the left or click Finished ».

For more information about how to allocate your lines, click here (http://www.fcc.gov/form477/FVS/allocating\_vge\_lines.pdf). Every cell must contain a number. Blanks will cause an error. Save your work as you go and when you've entered data for each state, click Finished »

Each cell must contain a number, even if it's zero!

Subscriptions Listed By State

Florida

\* All fields are required

Alabama

Arkansas

California

Florida

Texas

Lines provided to Unaffiliated Providers

Wholesale: UNE-L:

[Redacted] [Redacted]

Lines provided to End Users...

by Services Sold

Total: Voice with Internet: Voice without Internet:

[Redacted] [Redacted] [Redacted]

by Product Type

Total: Consumer Total Business /Gov. (Government) Total

[Redacted] [Redacted] [Redacted]

Consumer & No PIC (Presubscribed Interexchange Carrier): Business/Gov. (Government) & No PIC (Presubscribed Interexchange Carrier):

[Redacted] [Redacted]

Consumer & PIC (Presubscribed Interexchange Carrier): Business/Gov. (Government) & PIC (Presubscribed Interexchange Carrier):

[Redacted] [Redacted]

by Ownership

Total: Owned: UNE-L: Resale:

[Redacted] [Redacted] [Redacted] [Redacted]

by Last-mile Medium

Total: FTTP: Coaxial Cable: Fixed Wireless: Copper:

[Redacted] [Redacted] [Redacted] [Redacted] [Redacted]

[Cancel](#)

[Next State](#)

[Continue »](#)

For help or assistance please contact us at 1-877-480-3201 or 1-717-338-2824 (TTY) or you may submit requests online via **e-support**. (<https://esupport.fcc.gov/request.htm>)

Federal Communications Commission  
445 12th Street SW  
Washington, DC 20554

Phone: 1-888-225-5322  
TTY: 1-888-835-5322  
Fax: 1-866-418-0232  
E-mail: [fccinfo@fcc.gov](mailto:fccinfo@fcc.gov)  
(<mailto:fccinfo@fcc.gov>)

RSS (<http://www.fcc.gov/rss>)  
Privacy Policy  
(<http://www.fcc.gov/encyclopedia/privacy-policy>)  
Moderation Policy  
(<http://www.fcc.gov/comment-policy>)  
Website Policies & Notices  
(<http://www.fcc.gov/encyclopedia/website-notices>)  
Required Browser & Plug-ins  
(<http://www.fcc.gov/encyclopedia/required-plugin-ins-players-and-readers>)

FOIA (<http://www.fcc.gov/foia>)  
No Fear Act Data  
(<http://www.fcc.gov/encyclopedia/no-fear-act-data>)  
Open Government Directive  
(<http://www.fcc.gov/open>)  
Plain Writing Act  
(<http://www.fcc.gov/encyclopedia/plain-writing-fcc>)  
2009 Recovery and Reinvestment Act  
(<http://www.fcc.gov/encyclopedia/american-recovery-and-reinvestment-act-2009>)