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May 1, 2017

-VIA ELECTRONIC FILING -

Ms. Carlotta S. Stauffer
Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

Re: Docket No. 170002-EG

Dear Ms. Stauffer:

I enclose for electronic filing in the above docket (i) Florida Power & Light Company's ("FPL") Petition for Approval of Energy Conservation Cost Recovery True-Up for the Period Ending December 2016, (ii) the prefiled testimony of FPL witness Renae B. Deaton (iii) the prefiled testimony and exhibit of FPL witness Anita Sharma.

If there are any questions regarding this transmittal, please contact me at (561) 691-2512.

Sincerely,

s/ Kenneth M. Rubin
Kenneth M. Rubin

Enclosures

cc: Counsel for Parties of Record (w/encl.)

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Energy Conservation Cost Recovery
Clause

Docket No: 170002-EG

Filed: May 1, 2017

**FLORIDA POWER & LIGHT COMPANY'S PETITION FOR APPROVAL OF
ENERGY CONSERVATION COST RECOVERY TRUE-UP FOR THE PERIOD
JANUARY 2016 THROUGH DECEMBER 2016**

Pursuant to Order No. PSC-17-0111-PCO-EG, issued on March 27, 2017 in Docket No. 170002-EG, Florida Power & Light Company ("FPL") petitions the Florida Public Service Commission ("Commission") for approval of an over-recovery of \$7,866,571 as FPL's final net true-up amount for the January 2016 through December 2016 Energy Conservation Cost Recovery ("ECCR") period. In support of this Petition, FPL states as follows:

1. FPL is a public utility subject to the Commission's jurisdiction pursuant to Chapter 366, Florida Statutes. Pursuant to Section 366.82, Florida Statutes, and Rule 25-17.015, Florida Administrative Code, FPL has an ECCR clause through which it recovers its reasonable and prudent un-reimbursed costs for conservation audits, conservation programs, and implementation of FPL's conservation plan. FPL has substantial interests in the proper calculation and recovery of its ECCR factor and the final true-up which is used in the computation of FPL's ECCR factor.

2. Rule 25-17.015(1)(a) provides in part that each utility seeking conservation recovery must file "An annual final true-up showing the common costs, individual program costs and revenues, and actual total ECCR revenues for the most recent 12-month historical period from January 1 through December 31 that ends prior to the annual ECCR proceedings," along with a summary comparison of the actual costs and revenues reported to the estimated total costs and revenues previously reported for the same period. This filing, including the attached exhibit and testimonies, satisfies these requirements.

3. FPL seeks Commission approval of an over-recovery of \$7,866,571 as the final net true-up amount for the period January 2016 through December 2016. FPL's final net true-up for January 2016 through December 2016 was calculated consistent with the methodology set forth in Schedule 1, Page 2 of 2, attached to Order No. 10093, dated June 19, 1981. This calculation and the supporting documentation are contained in Exhibit AS-1, an exhibit co-sponsored by witnesses Anita Sharma and Renae B. Deaton whose testimonies are being filed contemporaneously with this Petition. Exhibit AS-1 consists of (a) the ECCR True-Up Reporting Forms that FPL and other utilities were directed to file by the Commission's Electric & Gas Department memorandum dated April 14, 1982, (b) explanatory supplements to certain of those forms, (c) a complete list of account and subaccount numbers used for ECCR as required by Rule 25-17.015(3), Florida Administrative Code, and (d) documentation necessary to support claimed energy savings in conservation advertising as required by Rule 25-17.015(5), Florida Administrative Code.

4. As reflected on Schedule CT-1 of Exhibit AS-1 to witness Deaton's testimony, the net true-up for the period January 2016 through December 2016 is an over-recovery of \$7,866,571 which is the difference between the actual true-up over-recovery of \$14,240,648 and the estimated/actual true-up over-recovery of \$6,374,077, which was approved by the Commission to be applied to customers' bills during the January 2017 through December 2017 period. This \$7,866,571 net over-recovery is the amount that should be refunded during FPL's next annual ECCR period.

5. The approval of FPL's final ECCR net true-up over-recovery of \$7,866,571 for the period January 2016 through December 2016 is in the public interest. Section 366.82, Florida Statutes, and Rule 25-17.015, Florida Administrative Code, entitle FPL to relief.

WHEREFORE, FPL respectfully requests that the Commission approve an over-recovery of \$7,866,571 as the final net true-up amount for the January 2016 through December 2016 period, and that the approved final net true-up amount be carried over and reflected in FPL's 2018 ECCR factors.

Respectfully submitted,

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By: /s/Kenneth M. Rubin
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Florida Bar No. 349038

CERTIFICATE OF SERVICE
Docket No. 170002-EG

I HEREBY CERTIFY that a true and correct copy of the foregoing has been furnished by electronic service mail on this 1st day of May, 2017 to the following persons:

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**BEFORE THE FLORIDA
PUBLIC SERVICE COMMISSION**

**DOCKET NO. 170002-EG
FLORIDA POWER & LIGHT COMPANY**

MAY 1, 2017

**ENERGY CONSERVATION COST RECOVERY
FACTOR
FINAL TRUE-UP**

JANUARY 2016 THROUGH DECEMBER 2016

TESTIMONY & EXHIBITS OF:

**RENAE B. DEATON
ANITA SHARMA**

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **FLORIDA POWER & LIGHT COMPANY**

3 **TESTIMONY OF RENAE B. DEATON**

4 **DOCKET NO. 170002-EG**

5 **MAY 1, 2017**

6
7 **Q. Please state your name, business address, employer and position.**

8 A. My name is Renae B. Deaton. My business address is Florida Power & Light
9 Company, 700 Universe Boulevard, Juno Beach, Florida 33408. I am employed
10 by Florida Power & Light Company (“FPL” or the “Company”) as Director, Cost
11 Recovery Clauses, in the Regulatory & State Governmental Affairs Department.

12 **Q. Please state your education and business experience.**

13 A. I hold a Bachelor of Science in Business Administration and a Master of Business
14 Administration from Charleston Southern University. Since joining FPL in 1998,
15 I have held various positions in the rates and regulatory areas. Prior to my current
16 position, I held the positions of Senior Manager of Cost of Service and Load
17 Research and Senior Manager of Rate Design in the Rates and Tariffs
18 Department. I am a member of the Edison Electric Institute (“EEI”) Rates and
19 Regulatory Affairs Committee, and I have completed the EEI Advanced Rate
20 Design Course. I have been a guest speaker at Public Utility Research
21 Center/World Bank International Training Programs on Utility Regulation and
22 Strategy. In 2016, I assumed my current position as Director, Cost Recovery
23 Clauses, where I am responsible for providing direction as to appropriateness of

1 inclusion of costs through a cost recovery clause and the overall preparation and
2 filing of all cost recovery clause documents including testimony and discovery.

3 **Q. What is the purpose of your testimony?**

4 A. The purpose of my testimony is to present for Commission review and approval
5 the schedules supporting the calculation of the Energy Conservation Cost
6 Recovery (“ECCR”) Clause final net true-up amount for the period January 2016
7 through December 2016.

8 **Q. Have you prepared or caused to be prepared under your direction,
9 supervision or control an exhibit in this proceeding?**

10 A. Yes, I am sponsoring Schedules CT-1 and CT-4, and co-sponsoring Schedules
11 CT-2 and CT-3, in Exhibit AS-1. The specific sections of Schedules CT-2 and
12 CT-3 that I am sponsoring are identified in the Table of Contents, which is found
13 in Exhibit AS-1, Page 1 of 1.

14 **Q. What is the source of the data used in calculating the final net true-up amount
15 for the January 2016 through December 2016 period?**

16 A. Unless otherwise indicated, the data used in calculating the final net true-up amount
17 were taken from the books and records of FPL. The books and records are kept in
18 the regular course of the Company’s business in accordance with generally
19 accepted accounting principles and practices, and in accordance with the applicable
20 provisions of the Uniform System of Accounts as prescribed by this Commission
21 and directed in Rule 25-17.015, Florida Administrative Code. Pages 5 and 6 of
22 Schedule CT-2 provide a complete list of all account numbers used for ECCR
23 during the period January 2016 through December 2016.

1 **Q. What is the actual end of period true-up amount that FPL is requesting the**
2 **Commission to approve for the January 2016 through December 2016 period?**

3 A. FPL has calculated and is requesting approval of an over-recovery of \$14,240,648
4 including interest, as the actual end of period true-up amount for the period January
5 2016 through December 2016. The calculation of this \$14,240,648 over-recovery is
6 shown on Schedule CT-3, Page 8, Line 7 plus Line 8.

7 **Q. What is the final net true-up amount for the January 2016 through December**
8 **2016 period that FPL is requesting be carried over and included in the**
9 **January 2018 through December 2018 ECCR factors?**

10 A. FPL has calculated and is requesting approval of an over-recovery of \$7,866,571 as
11 the final net true-up amount for the period January 2016 through December 2016.
12 This final net true-up over-recovery of \$7,866,571 is the difference between the
13 actual end of period true-up over-recovery of \$14,240,648 and the actual/estimated
14 true-up over-recovery of \$6,374,077 approved by the Commission in Order No.
15 PSC-16-0534-FOF-EG, issued November 22, 2016. The calculation of the
16 \$7,866,571 over-recovery is shown on Schedule CT-1, Page 1.

17 **Q. Was the calculation of the final net true-up amount for the period January**
18 **2016 through December 2016 performed consistently with prior true-up**
19 **calculations in predecessor ECCR dockets?**

20 A. Yes. FPL's final net true-up was calculated consistent with the methodology set
21 forth in Schedule 1, Page 2 of 2, attached to Order No. 10093, dated June 19,
22 1981.

1 **Q. Have you provided a schedule showing the variances between actual and**
2 **actual/estimated program costs and revenues for the period January 2016**
3 **through December 2016?**

4 A. Yes. Schedule CT-2, Page 2, compares actual to actual/estimated program costs,
5 revenues and interest, resulting in the variance of \$7,866,571.

6 **Q. Please explain the calculation of the \$7,866,571 variance.**

7 A. The difference between 2016 actual and actual/estimated ECCR revenues, net of
8 revenues taxes of \$1,899,261 (CT-2, Page 2, Line 12) minus the difference
9 between 2016 actual and actual/estimated total adjusted program costs of
10 (\$5,945,374) (CT-2, Page 2, Line 9) results in a variance of \$7,844,365 (CT-2,
11 Page 2, Line 13). This \$7,844,635 over-recovery, plus the variance of \$21,936 in
12 interest (CT-2, Page 2, Line 14), results in a net over-recovery of \$7,866,571 (CT-
13 2, Page 2, Line 18).

14 **Q. Does this conclude your testimony?**

15 A. Yes.

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **FLORIDA POWER & LIGHT COMPANY**

3 **TESTIMONY OF ANITA SHARMA**

4 **DOCKET NO. 170002-EG**

5 **MAY 1, 2017**

6
7 **Q. Please state your name and business address.**

8 A. My name is Anita Sharma and my business address is 9250 West Flagler Street,
9 Miami, Florida 33174. I am employed by Florida Power and Light Company
10 (“FPL”) in the Demand Side Management (“DSM”) Department as Manager, Cost
11 & Performance.

12 **Q. Please describe your educational and professional background and experience.**

13 A. I received a Masters in Economics in 1983 and a Masters in Finance in 2006 from
14 Florida International University. I began working at FPL in 1985 as an Assistant
15 Economist and have worked in positions of increasing responsibility in the areas of
16 economics and energy forecasting. I began in my present position as Manager of
17 Cost & Performance for DSM programs in March 2009.

18 **Q. Have you previously testified in this or predecessor dockets?**

19 A. Yes.

20 **Q. What is the purpose of your testimony?**

21 A. The purpose of my testimony is to present the actual Energy Conservation Cost
22 Recovery costs for FPL’s DSM programs for the period January 2016 through
23 December 2016.

1 **Q. Have you prepared or caused to be prepared under your direction, supervision**
2 **or control an exhibit in this proceeding?**

3 A. Yes. I am sponsoring Schedules CT-5, CT-6 and Appendix A and co-sponsoring
4 Schedules CT-2 and CT-3 in Exhibit AS-1. The specific sections of Schedules CT-2
5 and CT-3 that I am co-sponsoring are identified in the Table of Contents, which is
6 found in Exhibit AS-1, Page 1.

7 **Q. For the January 2016 through December 2016 period, did FPL seek recovery of**
8 **any costs for advertising which makes a specific claim of potential energy**
9 **savings or states appliance efficiency ratings or savings?**

10 A. Yes.

11 **Q. Has FPL complied with Rule 25-17.015(5), Florida Administrative Code, which**
12 **requires FPL to file all data sources and calculations used to substantiate claims**
13 **of potential energy savings or which state appliance efficiency ratings or savings**
14 **that are included in advertisement?**

15 A. Yes. The documentation required by the Rule is included in Appendix A.

16 **Q. Are all costs listed in Schedule CT-2 attributable to Commission-approved**
17 **DSM programs?**

18 A. Yes.

19 **Q. How did FPL's actual program costs for the January 2016 through December**
20 **2016 period compare to the actual/estimated costs presented in Docket No.**
21 **160002-EG, and approved in Order No. PSC-16-0534-FOF-EG?**

22 A. Actual program costs for the period were \$158,174,787. The actual/estimated
23 program costs were \$164,120,161. Therefore, actual costs were \$5,945,374, or

1 approximately four percent, lower than the actual/estimated costs (see Schedule CT-
2 2, Page 2, Line 9). Each program's contribution to the variance is shown on
3 Schedule CT-2, Page 4.

4 **Q. Does this conclude your testimony?**

5 A. Yes.

Schedule

CT-1, Page 1

CT-2, Page 2, Lines 1 -9

CT-2, Page 2, Lines 10-18

CT-2, Pages 3 - 6

CT-3, Page 7

CT-3, Pages 8 - 9

CT-4, Pages 10 - 14

CT-5, Page 15

CT-6, Pages 16 - 22

Appendix A

Sponsored By

Renae B. Deaton

Anita Sharma

Renae B. Deaton

Anita Sharma

Anita Sharma

Renae B. Deaton

Renae B. Deaton

Anita Sharma

Anita Sharma

Anita Sharma

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
FINAL TRUE-UP FOR THE PERIOD

SCHEDULE: CT-1

JANUARY THROUGH DECEMBER 2016

	Total
1. Actual End of Period True-up (CT-3, Page 8, Lines 7 and 8)	
2. Principal	\$14,185,648
3. Interest	\$55,000
Total Actual End of Period True-up	<u>\$14,240,648</u>
4. Less Actual/Estimated True-up	
5. Principal	\$6,341,013
6. Interest	\$33,064
Total Actual/Estimated True-up ⁽¹⁾	<u>\$6,374,077</u>
7. Final Net True-up	<u><u>\$7,866,571</u></u>

⁽¹⁾ Approved per Order No. PSC-16-0534-FOF-EG Issued November 22, 2016.

Note: () Reflects Underrecovery

Totals may not add due to rounding.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
ANALYSIS OF PROGRAM COSTS

SCHEDULE: CT-2

JANUARY THROUGH DECEMBER 2016

ACTUAL V. ACTUAL/ESTIMATE FOR THE PERIOD	Actual	Actual/Estimated (1)	Difference
1. Depreciation & Return	\$12,322,711	\$12,277,658	\$45,053
2. Payroll & Benefits	\$15,577,941	\$18,021,195	(\$2,443,254)
3. Materials & Supplies	\$242,305	(\$1,064,879)	\$1,307,184
4. Outside Services	\$8,833,643	\$9,430,622	(\$596,979)
5. Advertising	\$8,515,883	\$9,860,633	(\$1,344,750)
6. Rebates	\$109,520,823	\$112,717,308	(\$3,196,485)
7. Vehicles	\$264,781	\$287,389	(\$22,608)
8. Other	\$2,896,700	\$2,590,235	\$306,465
9. Total Adjusted Program Costs	<u>\$158,174,787</u>	<u>\$164,120,161</u>	<u>(\$5,945,374)</u>
10. ECCR Revenues (Net of Revenue Taxes)	\$190,318,396	\$188,419,135	\$1,899,261
11. Prior Period True-up (Collected)/Refunded this Period	(\$17,957,961)	(\$17,957,961)	\$0
12. Revenues Applicable to the Period (Line 10 + Line 11)	<u>\$172,360,435</u>	<u>\$170,461,174</u>	<u>\$1,899,261</u>
13. True-up Provision (Under)/Over Recovery - Current Period (Line 12 - Line 9)	\$14,185,648	\$6,341,013	\$7,844,635
14. Interest Provision (Under)/Over Recovery - Current Period	\$55,000	\$33,064	\$21,936
15. True-up and Interest Provision (Under)/Over Recovery - Beginning of Period	(\$17,957,961)	(\$17,957,961)	\$0
16. Deferred True-up from Prior Period	\$11,839,477	\$11,839,477	\$0
17. Prior Period True-up (Collected)/Refunded this Period	\$17,957,961	\$17,957,961	\$0
18. End of Period True-up Amount (Under)/Over Recovery	<u>\$26,080,125</u>	<u>\$18,213,554</u>	<u>\$7,866,571</u>

(1) Approved in order No. PSC-16-0534-FOF-EG issued November 22, 2016

Totals may not add due to rounding.

FLORIDA POWER LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
CONSERVATION PROGRAM COSTS BY CATEGORY

SCHEDULE CT-2

January through December 2016

PROGRAM	Depreciation Return	Payroll & Benefits	Materials & Supplies	Outside Services	Advertising	Rebates	Vehicles	Other	TOTAL PROGRAM EXPENSES
1 Residential Home Energy Survey	\$127,617	\$3,004,574	\$28,127	\$1,772,166	\$6,081,797		\$207,073	\$519,747	\$11,741,102
2 Residential Ceiling Insulation		\$107,871	\$13	\$15,486		\$701,525		\$13,166	\$838,062
3 Residential Air Conditioning		\$1,033,280	\$3,108	\$140,153		\$4,000,200	\$51	\$48,505	\$5,225,297
4 Residential New Construction (BuildSmart®)		\$405,711		\$76,464		\$14,650		\$35,122	\$531,947
5 Residential Low-Income		\$228,208	\$30,686	\$20,977		\$31,871		\$99,272	\$411,014
6 Residential Load Management ("On Call")	\$7,406,657	(\$689,917)	\$143,443	\$4,603,947		\$36,082,603	\$16,953	\$647,883	\$48,211,569
7 Business Energy Evaluation		\$4,023,888	\$10,037	\$1,079,014	\$2,434,086		\$19,818	\$369,308	\$7,936,151
8 Business Lighting		\$132,375		\$44,613		\$127,501		\$7,205	\$311,695
9 Business Heating, Ventilating & AC		\$362,338	\$309	\$165,563		\$5,218,607		\$19,718	\$5,766,534
10 Business Custom Incentive		\$64,924	\$75	\$0		\$568,487		\$4,245	\$637,731
11 Business On Call	\$380,749	(\$24,669)		\$110,521		\$3,312,355		\$39,672	\$3,818,627
12 Commercial/Industrial Load Control		\$200,277	\$9,218	\$26,178		\$40,090,040		\$36,548	\$40,362,262
13 Commercial/Industrial Demand Reduction		\$243,677	\$2,847	\$16,123		\$19,115,684		\$56,448	\$19,434,778
14 Cogeneration & Small Power Production		\$511,891	\$894	\$0				(\$163,947)	\$348,838
15 Conservation Research & Development		\$32,048		\$67,030				\$22,227	\$121,304
16 Common Expenses	\$1,617,123	\$5,934,962	\$13,547	\$695,409			\$20,886	\$1,141,559	\$9,423,486
17 Business Photovoltaic for Schools Pilot	\$2,415,370	\$2,780							\$2,418,150
18 Solar Pilot Projects Common Expenses	\$375,196								\$375,196
19 Discontinued Programs ⁽¹⁾		\$3,721				\$257,301		\$23	\$261,045
20 Recoverable Conservation Expenses	\$12,322,711	\$15,577,941	\$242,305	\$8,833,643	\$8,515,883	\$109,520,823	\$264,781	\$2,896,700	\$158,174,787

Note: Totals may not add due to rounding.

(1)Residual expenses from programs discontinued in 2015

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
CONSERVATION PROGRAM COSTS
VARIANCE BY PROJECT

SCHEDULE: CT-2

JANUARY THROUGH DECEMBER 2016

PROGRAM TITLE	Depreciation & Return	Payroll & Benefits	Materials & Supplies	Outside Services	Advertising	Rebates	Vehicles	Other	Total
1. Residential Home Energy Survey	(\$0)	(\$564,241)	\$21,934	\$307,787	(\$876,657)		(\$11,416)	\$203,092	(\$919,500)
2. Residential Ceiling Insulation		\$4,284	\$1	\$2,276		\$53,025		(\$2,877)	\$56,709
3. Residential Air Conditioning		(\$172,421)	\$314	(\$8,962)		(\$836,386)	\$34	(\$52,169)	(\$1,069,590)
4. Residential New Construction (BuildSmart®)		\$17,772		\$8,488		\$5,575		(\$8,712)	\$23,123
5. Residential Low-Income		\$23,202	\$7,410	(\$31,686)		(\$108,499)	(\$0)	\$25,179	(\$84,394)
6. Residential Load Management ("On Call")	\$8,574	(\$1,336,561)	\$1,118,730	(\$704,291)	(\$25,089)	(\$633,220)	(\$3,368)	\$96,345	(\$1,478,880)
7. Business Energy Evaluation		(\$148,762)	\$3,540	\$99,649	(\$442,854)		(\$8,344)	\$14,684	(\$482,086)
8. Business Lighting		\$66		\$7,579		(\$40,744)		\$1,716	(\$31,383)
9. Business Heating, Ventilating & A/C		(\$11,956)	\$31	\$47,226	(\$150)	(\$51,100)	(\$0)	(\$29,408)	(\$45,357)
10. Business Custom Incentive		\$103	\$53			(\$89,263)		(\$355)	(\$89,462)
11. Business On Call	\$4,093	(\$75,437)	\$146,000	(\$5,611)		(\$162,180)	(\$129)	\$13,577	(\$79,687)
12. Commercial/Industrial Load Control		(\$3,296)	\$1,221	(\$1,673)		(\$807,244)	(\$23)	(\$5,970)	(\$816,984)
13. Commercial/Industrial Demand Reduction		(\$14,474)	(\$2,101)	(\$5,447)		(\$524,849)	(\$23)	(\$6,725)	(\$553,618)
14. Cogeneration & Small Power Production		(\$18,873)	\$894	(\$1,750)				\$13,269	(\$6,460)
15. Conservation Research & Development		(\$194)		(\$154,931)				\$20,623	(\$134,502)
16. Common Expenses	\$32,386	(\$142,467)	\$9,156	(\$115,381)			\$661	\$24,194	(\$191,451)
17. Business Photovoltaic for Schools Pilot	(\$0)			(\$40,251)				\$1	(\$40,250)
18. Solar Pilot Projects Common Expenses	\$0								\$0
19. Discontinued Programs ⁽¹⁾						(\$1,601)		(\$0)	(\$1,601)
20. Recoverable Conservation Expenses	\$45,054	(\$2,443,254)	\$1,307,184	(\$596,979)	(\$1,344,750)	(\$3,196,485)	(\$22,608)	\$306,465	(\$5,945,374)

Note: Totals may not add due to rounding.

(1) Residual expenses from programs discontinued in 2015

Energy Conservation Cost Recovery (ECCR) Account Numbers
For the Period: January through December 2016

Program Title	Account
1. Residential Home Energy Survey	408172
	907100
	908110
	909101
	910100
	925112
2. Residential Ceiling Insulation	926211
	408172
	908110
	925112
	926211
3. Residential Air Conditioning	910100
	408172
	907100
	908110
	910100
4. Residential New Construction (BuildSmart®)	925112
	926211
	408172
	908110
5. Residential Low Income	925112
	926211
	907100
	408172
	908110
6. Residential Load Management ("On Call")	910100
	408100
	408172
	582000
	587200
	592800
	598140
	907100
	908110
	910100
	925103
	925112
	926000
926211	
7. Business Energy Evaluation	408172
	907100
	908110
	909101
	910100
	925112
	926211
8. Business Lighting	408172
	908110
	925112
	926211
9. Business HVAC	408172
	908110
	925112
	926211
10. Business Custom Incentive	408172
	908110
	925112
	926211
11. Business On Call	408172
	587200
	598140
	908110
	925112
	926211

Energy Conservation Cost Recovery (ECCR) Account Numbers
 For the Period: January through December 2016

Program Title	Account
12. Commercial/Industrial Load Control	408172
	908110
	925112
	926211
13. C/I Demand Reduction	408172
	908110
	925112
	926211
14. Cogeneration & Small Power Production	408172
	908110
	925112
	926211
15. Conservation Research & Development	408172
	907100
	910100
	925112
16. Common Expenses	926211
	408172
	907100
	908110
	910100
17. Business Photovoltaic for Schools Pilot	925112
	408172
	908110
	926211
19. Discontinued	408172
	908110
	925112
	926211

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
CONSERVATION PROGRAM COSTS

SCHEDULE: CT-3

JANUARY THROUGH DECEMBER 2016

PROGRAM TITLE	Monthly Data												Twelve Month Amount
	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	
1. Residential Home Energy Survey	\$328,872	\$667,904	\$477,480	\$400,619	\$369,158	\$497,046	\$2,311,704	\$904,353	\$2,041,115	\$552,720	\$1,974,416	\$1,215,714	\$11,741,102
2. Residential Ceiling Insulation	\$60,024	\$82,742	\$42,944	\$46,756	\$52,707	\$65,966	\$98,357	\$150,128	\$72,065	\$44,489	\$72,233	\$49,650	\$838,062
3. Residential Air Conditioning	\$509,578	\$384,013	\$296,064	\$432,912	\$494,419	\$465,329	\$585,716	\$557,028	\$532,714	\$326,229	\$361,723	\$279,572	\$5,225,297
4. Residential New Construction (BuildSmart®)	\$38,408	\$49,496	\$61,320	\$50,454	\$42,257	\$33,826	\$41,288	\$45,504	\$43,186	\$41,046	\$38,286	\$46,878	\$531,947
5. Residential Low-Income Weatherization	\$14,677	\$83,466	\$26,998	\$36,319	\$41,903	\$33,144	\$18,112	\$13,251	\$17,627	\$48,402	\$43,580	\$33,535	\$411,014
6. Residential Load Management ("On Call")	\$3,011,442	\$2,837,063	\$3,484,958	\$4,505,792	\$4,470,932	\$4,899,609	\$4,834,533	\$4,543,175	\$4,722,937	\$4,445,263	\$3,426,009	\$3,029,854	\$48,211,569
7. Business Energy Evaluation	\$398,014	\$549,533	\$417,211	\$411,365	\$424,894	\$410,477	\$1,052,415	\$617,071	\$1,554,814	\$481,088	\$1,180,121	\$439,148	\$7,936,152
8. Business Lighting	\$6,688	\$17,911	\$31,338	\$10,091	\$21,955	\$24,014	\$34,703	\$83,689	\$23,114	\$14,779	\$21,880	\$21,533	\$311,695
9. Business Heating, Ventilating & A/C	\$81,749	\$230,270	\$1,578,194	\$275,901	\$960,630	\$253,331	(\$254,325)	\$165,754	\$142,680	\$160,702	\$1,917,109	\$254,542	\$5,766,534
10. Business Custom Incentive	\$4,375	\$5,210	\$26,768	\$12,362	\$139,925	\$6,070	\$12,991	\$291,848	\$6,793	\$5,361	\$119,735	\$6,293	\$637,731
11. Business On Call	\$40,913	\$40,366	\$59,761	\$521,397	\$532,684	\$528,704	\$541,910	\$515,804	\$513,017	\$506,397	(\$34,806)	\$52,480	\$3,818,627
12. Commercial/Industrial Load Control	\$2,630,885	\$2,942,905	\$2,485,676	\$2,724,274	\$2,888,572	\$6,061,715	\$3,602,592	\$3,632,848	\$3,002,114	\$2,789,320	\$2,570,839	\$5,030,521	\$40,362,262
13. Commercial/Industrial Demand Reduction	\$1,358,055	\$1,286,541	\$1,322,499	\$1,544,637	\$1,695,371	\$1,808,216	\$1,882,402	\$1,892,323	\$1,857,276	\$1,786,705	\$1,544,457	\$1,456,296	\$19,434,778
14. Cogeneration & Small Power Production	\$33,992	\$24,763	\$34,111	\$27,892	\$31,288	\$28,503	\$27,094	\$32,255	\$29,794	\$24,467	\$27,631	\$27,049	\$348,838
15. Conservation Research & Development	\$3,077	\$3,269	\$16,691	\$3,170	\$3,333	\$53,808	\$22,728	\$3,092	\$3,032	\$3,141	\$2,592	\$3,370	\$121,304
16. Common Expenses	\$794,712	\$942,037	\$899,580	\$737,332	\$747,145	\$742,732	\$688,593	\$724,924	\$712,994	\$776,536	\$803,840	\$853,059	\$9,423,486
17. Business Photovoltaic for Schools Pilot	\$220,897	\$215,339	\$247,316	\$201,834	\$200,643	\$199,450	\$198,479	\$197,282	\$196,085	\$154,638	\$193,691	\$192,494	\$2,418,150
18. Solar Pilot Projects Common Expenses	\$32,509	\$32,282	\$32,056	\$31,829	\$31,603	\$31,376	\$31,159	\$30,932	\$30,704	\$30,477	\$30,249	\$30,021	\$375,196
19. Discontinued Programs ⁽¹⁾	19,979.88	5,823.15	237,689.13	(284.92)	798.64	(1,359.51)	(1,601.00)	5.75	(6.23)	0.00	0.00	0.00	261,045
20. Recoverable Conservation Expenses	\$9,588,845	\$10,400,935	\$11,778,651	\$11,974,653	\$13,150,217	\$16,141,957	\$15,728,852	\$14,401,267	\$15,502,055	\$12,191,759	\$14,293,586	\$13,022,011	\$158,174,787

(1)Residual expenses from programs discontinued in 2015

Totals may not add due to rounding.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
CONSERVATION TRUE-UP INTEREST CALCULATION

SCHEDULE: CT-3

JANUARY THROUGH DECEMBER 2016

	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Total
B. CONSERVATION PROGRAM REVENUES													
1. Residential Load Control Credit	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2. Conservation Clause Revenues (Net of Revenue Taxes)	\$14,727,751	\$12,986,447	\$13,698,928	\$14,699,130	\$15,347,672	\$17,323,095	\$19,292,348	\$19,077,990	\$18,508,521	\$16,646,709	\$14,069,290	\$13,940,515	\$190,318,396
3. Total Revenues	\$14,727,751	\$12,986,447	\$13,698,928	\$14,699,130	\$15,347,672	\$17,323,095	\$19,292,348	\$19,077,990	\$18,508,521	\$16,646,709	\$14,069,290	\$13,940,515	\$190,318,396
4. Adjustment Not Applicable To Period - Prior True-up	(\$1,496,497)	(\$1,496,497)	(\$1,496,497)	(\$1,496,497)	(\$1,496,497)	(\$1,496,497)	(\$1,496,497)	(\$1,496,497)	(\$1,496,497)	(\$1,496,497)	(\$1,496,497)	(\$1,496,497)	(\$17,957,961)
5. Conservation Revenues Applicable To Period (Line B3 + B4)	\$13,231,254	\$11,489,950	\$12,202,432	\$13,202,634	\$13,851,175	\$15,826,598	\$17,795,851	\$17,581,493	\$17,012,024	\$15,150,213	\$12,572,793	\$12,444,018	\$172,360,435
6. Conservation Expenses (From CT-3, Page 7, Line 20)	\$9,588,845	\$10,400,935	\$11,778,651	\$11,974,653	\$13,150,217	\$16,141,957	\$15,728,852	\$14,401,267	\$15,502,055	\$12,191,759	\$14,293,585	\$13,022,011	\$158,174,787
7. True-up This Period (Line B5 - Line B6)	\$3,642,410	\$1,089,016	\$423,780	\$1,227,981	\$700,958	(\$315,359)	\$2,066,999	\$3,180,227	\$1,509,969	\$2,958,453	(\$1,720,793)	(\$577,993)	\$14,185,648
8. Interest Provision For The Month (From CT-3, Page 9, Line C10)	(\$1,183)	\$107	\$919	\$1,589	\$2,144	\$2,788	\$3,853	\$5,439	\$7,189	\$9,251	\$10,100	\$12,804	\$55,000
9. True-up & Interest Provision Beginning of Month	(\$17,957,961)	(\$12,820,238)	(\$10,234,618)	(\$8,313,422)	(\$5,587,356)	(\$3,387,757)	(\$2,203,832)	\$1,363,518	\$6,045,680	\$9,059,335	\$13,523,536	\$13,309,340	(\$17,957,961)
9a. Deferred True-up Beginning of Period	\$11,839,477	\$11,839,477	\$11,839,477	\$11,839,477	\$11,839,477	\$11,839,477	\$11,839,477	\$11,839,477	\$11,839,477	\$11,839,477	\$11,839,477	\$11,839,477	\$11,839,477
10. Prior True-up Collected/(Refunded)	\$1,496,497	\$1,496,497	\$1,496,497	\$1,496,497	\$1,496,497	\$1,496,497	\$1,496,497	\$1,496,497	\$1,496,497	\$1,496,497	\$1,496,497	\$1,496,497	\$17,957,961
11. End of Period True-up - Over/(Under) Recovery (Line B7+B8+B9+B9a+B10)	(\$980,761)	\$1,604,859	\$3,526,055	\$6,252,121	\$8,451,720	\$9,635,645	\$13,202,995	\$17,885,157	\$20,898,812	\$25,363,013	\$25,148,817	\$26,080,125	\$26,080,125

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
CONSERVATION TRUE-UP INTEREST CALCULATION

SCHEDULE: CT-3

JANUARY THROUGH DECEMBER 2016

	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Total
C. INTEREST PROVISION													
1. Beginning True-up Amount (Line B9 + B9a)	(\$6,118,484)	(\$980,761)	\$1,604,859	\$3,526,055	\$6,252,121	\$8,451,720	\$9,635,645	\$13,202,995	\$17,885,157	\$20,898,812	\$25,363,013	\$25,148,817	\$124,869,949
2. Ending True-up Amount Before Interest (Line B7+B9+B9a+B10)	(\$979,578)	\$1,604,752	\$3,525,136	\$6,250,532	\$8,449,576	\$9,632,858	\$13,199,141	\$17,879,718	\$20,891,623	\$25,353,762	\$25,138,717	\$26,067,321	\$157,013,558
3. Total of Beginning & Ending True-up (Line C1+C2)	(\$7,098,062)	\$623,991	\$5,129,994	\$9,776,587	\$14,701,697	\$18,084,578	\$22,834,787	\$31,082,713	\$38,776,780	\$46,252,575	\$50,501,729	\$51,216,138	\$281,883,507
4. Average True-up Amount (50% of Line C3)	(\$3,549,031)	\$311,996	\$2,564,997	\$4,888,294	\$7,350,848	\$9,042,289	\$11,417,393	\$15,541,356	\$19,388,390	\$23,126,287	\$25,250,865	\$25,608,069	\$140,941,754
5. Interest Rate - First Day of Reporting Business Month	0.40000%	0.40000%	0.42000%	0.44000%	0.34000%	0.36000%	0.38000%	0.43000%	0.41000%	0.48000%	0.48000%	0.48000%	N/A
6. Interest Rate - First day of Subsequent Business Month	0.40000%	0.42000%	0.44000%	0.34000%	0.36000%	0.38000%	0.43000%	0.41000%	0.48000%	0.48000%	0.48000%	0.72000%	N/A
7. Total (Line C5 + C6)	0.80000%	0.82000%	0.86000%	0.78000%	0.70000%	0.74000%	0.81000%	0.84000%	0.89000%	0.96000%	0.96000%	1.20000%	N/A
8. Average Interest Rate (50% of Line C7)	0.40000%	0.41000%	0.43000%	0.39000%	0.35000%	0.37000%	0.40500%	0.42000%	0.44500%	0.48000%	0.48000%	0.60000%	N/A
9. Monthly Average Interest Rate (Line C8 / 12)	0.03333%	0.03417%	0.03583%	0.03250%	0.02917%	0.03083%	0.03375%	0.03500%	0.03708%	0.04000%	0.04000%	0.05000%	N/A
10. Interest Provision for the Month (Line C4 x C9)	(\$1,183)	\$107	\$919	\$1,589	\$2,144	\$2,788	\$3,853	\$5,439	\$7,189	\$9,251	\$10,100	\$12,804	\$55,000

Totals may not add due to rounding.

() Reflects Under-recovery

N/A = Not applicable

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE: CT-4

JANUARY THROUGH DECEMBER 2016

	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
1. Residential Home Energy Survey														
2. Investment (Net of Retirements)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3. Depreciation Base		\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412
4. Depreciation Expense ^(a)		\$8,757	\$8,757	\$8,757	\$8,757	\$8,757	\$8,757	\$8,757	\$8,757	\$8,757	\$8,757	\$8,757	\$8,757	\$105,082
5. Cumulative Investment (Line 2)	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412	\$525,412
6. Less: Accumulated Depreciation ^(c)		\$232,057	\$240,814	\$249,571	\$258,327	\$267,084	\$275,841	\$284,598	\$293,355	\$302,112	\$310,869	\$319,625	\$328,382	\$337,139
8. Net Investment (Line 4 - 5)		\$293,355	\$284,598	\$275,841	\$267,084	\$258,327	\$249,571	\$240,814	\$232,057	\$223,300	\$214,543	\$205,786	\$197,029	\$188,273
9. Average Net Investment		\$288,976	\$280,220	\$271,463	\$262,706	\$253,949	\$245,192	\$236,435	\$227,678	\$218,922	\$210,165	\$201,408	\$192,651	
10. Return on Average Net Investment														
a. Equity Component ^(b)		\$1,161	\$1,126	\$1,090	\$1,055	\$1,020	\$985	\$967	\$931	\$895	\$860	\$824	\$788	\$11,702
b. Equity Component grossed up for taxes (Line 8a/.61425)		\$1,890	\$1,832	\$1,775	\$1,718	\$1,661	\$1,603	\$1,574	\$1,516	\$1,458	\$1,399	\$1,341	\$1,283	\$19,050
c. Debt Component (Line 7 * debt rate * 1/12)		\$359	\$348	\$337	\$326	\$315	\$305	\$274	\$264	\$254	\$244	\$234	\$224	\$3,485
11. Total Return Requirements (Line 8b + 8c)		\$2,249	\$2,180	\$2,112	\$2,044	\$1,976	\$1,908	\$1,849	\$1,780	\$1,712	\$1,643	\$1,575	\$1,506	\$22,535
12. Total Depreciation & Return (Line 3 + 9)		\$11,005	\$10,937	\$10,869	\$10,801	\$10,733	\$10,665	\$10,606	\$10,537	\$10,469	\$10,400	\$10,332	\$10,263	\$127,617

^(a) Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

^(b) Monthly Equity Component for Jan-Dec 2016 period is 4.8201% based on the May 2015 Earnings Surveillance and reflects a 10.5% return on equity per PSC Order No. PSC-12-0425-PAA-EU

^(c) Monthly Debt Component for Jan-Dec is 1.4904% based on the May 2015 Earnings Surveillance Report and reflects a 10.5% ROE per FPSC Order PSC-12-0425-PAA-EU.

Totals may not add due to rounding.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE: CT-4

JANUARY THROUGH DECEMBER 2016

	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
Load Management (Program Nos. 6 & 11)														
2. Investment (Net of Retirements)		\$200,687	\$1,196,518	(\$59,001)	(\$30,930)	\$1,955,204	(\$7,228,678)	\$844,252	\$915,710	\$856,406	\$753,835	\$479,866	\$945,083	\$828,952
3. Depreciation Base		\$31,277,282	\$32,473,800	\$32,414,799	\$32,383,870	\$34,339,074	\$27,110,396	\$27,954,648	\$28,870,358	\$29,726,764	\$30,480,599	\$30,960,465	\$31,905,548	N/A
4. Depreciation Expense ^(a)		\$519,616	\$531,259	\$540,738	\$539,989	\$556,025	\$512,079	\$458,875	\$473,542	\$488,309	\$501,728	\$512,009	\$523,883	\$6,158,052
5. Cumulative Investment (Line 2)	\$31,076,596	\$31,277,282	\$32,473,800	\$32,414,799	\$32,383,870	\$34,339,074	\$27,110,396	\$27,954,648	\$28,870,358	\$29,726,764	\$30,480,599	\$30,960,465	\$31,905,548	
6. Less: Accumulated Depreciation	\$14,894,587	\$15,352,008	\$15,883,268	\$16,361,190	\$16,876,895	\$17,388,149	\$9,856,415	\$10,268,555	\$10,603,610	\$11,090,809	\$11,492,697	\$11,844,340	\$12,329,821	N/A
8. Net Investment (Line 4 - 5)	\$16,182,009	\$15,925,274	\$16,590,533	\$16,053,610	\$15,506,974	\$16,950,924	\$17,253,981	\$17,686,093	\$18,266,748	\$18,635,956	\$18,987,903	\$19,116,125	\$19,575,727	
9. Average Net Investment		\$16,053,641	\$16,257,903	\$16,322,071	\$15,780,292	\$16,228,949	\$17,102,453	\$17,470,037	\$17,976,420	\$18,451,352	\$18,811,929	\$19,052,014	\$19,345,926	
10. Return on Average Net Investment														
a. Equity Component ^(b)		\$64,484	\$65,305	\$65,562	\$63,386	\$65,188	\$68,697	\$71,449	\$73,520	\$75,462	\$76,937	\$77,919	\$79,121	\$847,032
b. Equity Component grossed up for taxes (Line 8a/.61425)		\$104,980	\$106,316	\$106,736	\$103,193	\$106,127	\$111,839	\$116,319	\$119,691	\$122,853	\$125,254	\$126,852	\$128,809	\$1,378,969
c. Debt Component (Line 7 * debt rate * 1/12) ^(c)		\$19,939	\$20,192	\$20,272	\$19,599	\$20,156	\$21,241	\$20,281	\$20,869	\$21,420	\$21,839	\$22,117	\$22,459	\$250,385
11. Total Return Requirements (Line 8b + 8c)		\$124,919	\$126,509	\$127,008	\$122,792	\$126,283	\$133,080	\$136,600	\$140,559	\$144,273	\$147,092	\$148,970	\$151,268	\$1,629,353
12. Total Depreciation & Return (Line 3 + 9)		\$644,535	\$657,768	\$667,746	\$662,781	\$682,308	\$645,159	\$595,475	\$614,101	\$632,582	\$648,820	\$660,979	\$675,151	\$7,787,405
Allocation of Depreciation and Return on Investment Between Programs														
<u>Residential On Call Program No. 6 (95.1%)</u>														
Depreciation (Prog #6)		\$494,674	\$505,759	\$514,783	\$514,069	\$529,335	\$487,499	\$436,849	\$450,812	\$464,871	\$477,645	\$487,432	\$498,737	\$5,862,466
Return (Prog #6)		\$118,345	\$119,858	\$120,333	\$116,320	\$119,644	\$126,114	\$129,462	\$133,232	\$136,767	\$139,451	\$141,238	\$143,426	\$1,544,191
Total (Prog #6)		\$613,019	\$625,617	\$635,116	\$630,389	\$648,979	\$613,614	\$566,312	\$584,043	\$601,638	\$617,096	\$628,671	\$642,163	\$7,406,657
<u>Business On Call Program No. 11 (4.9%)</u>														
Depreciation (Prog #11)		\$24,942	\$25,500	\$25,955	\$25,919	\$26,689	\$24,580	\$22,026	\$22,730	\$23,439	\$24,083	\$24,576	\$25,146	\$295,587
Return (Prog #11)		\$6,574	\$6,650	\$6,674	\$6,472	\$6,640	\$6,966	\$7,138	\$7,328	\$7,506	\$7,641	\$7,731	\$7,842	\$85,162
Total (Prog #11)		\$31,516	\$32,151	\$32,630	\$32,392	\$33,329	\$31,546	\$29,164	\$30,058	\$30,945	\$31,724	\$32,308	\$32,988	\$380,749
Total														
Depreciation		\$519,616	\$531,259	\$540,738	\$539,989	\$556,025	\$512,079	\$458,875	\$473,542	\$488,309	\$501,728	\$512,009	\$523,883	\$6,158,052
Return		\$124,919	\$126,509	\$127,008	\$122,792	\$126,283	\$133,080	\$136,600	\$140,559	\$144,273	\$147,092	\$148,970	\$151,268	\$1,629,353
Total		\$644,535	\$657,768	\$667,746	\$662,781	\$682,308	\$645,159	\$595,475	\$614,101	\$632,582	\$648,820	\$660,979	\$675,151	\$7,787,405

^(a) Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

^(b) Monthly Equity Component for Jan-Dec 2016 period is 4.8201% based on the May 2015 Earnings Surveillance and reflects a 10.5% return on equity per PSC Order No. PSC-12-0425-PAA-EU

^(c) Monthly Debt Component for Jan-Dec is 1.4904% based on the May 2015 Earnings Surveillance Report and reflects a 10.5% ROE per FPSC Order PSC-12-0425-PAA-EU.

Totals may not add due to rounding.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE: CT-4

JANUARY THROUGH DECEMBER 2016

	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
16. Common Expenses														
2. Investment (Net of Retirements)		\$5,682	(\$5,562)	\$0	\$341,589	(\$4,923,145)	\$0	(\$1,309,890)	(\$7,089)	\$121,962	\$385,731	\$0	\$128,316	(\$5,262,405)
3. Depreciation Base		\$10,765,852	\$10,760,290	\$10,760,290	\$11,101,879	\$6,178,734	\$6,178,734	\$4,868,844	\$4,861,755	\$4,983,717	\$5,369,448	\$5,369,448	\$5,497,764	
4. Depreciation Expense ^(a)		\$179,478	\$179,199	\$179,338	\$141,159	\$102,979	\$92,002	\$81,094	\$81,096	\$81,315	\$85,439	\$89,491	\$90,560	\$1,383,151
5. Cumulative Investment (Line 2)	\$10,760,170	\$10,765,852	\$10,760,290	\$10,760,290	\$11,101,879	\$6,178,734	\$6,178,734	\$4,868,844	\$4,861,755	\$4,983,717	\$5,369,448	\$5,369,448	\$5,497,764	
6. Less: Accumulated Depreciation	\$7,834,051	\$8,013,529	\$8,192,728	\$8,372,066	\$8,513,225	\$3,693,058	\$3,785,061	\$2,548,983	\$2,630,079	\$2,711,394	\$2,709,411	\$2,798,902	\$2,889,462	
8. Net Investment (Line 4 - 5)	\$2,926,119	\$2,752,323	\$2,567,562	\$2,388,224	\$2,588,655	\$2,485,676	\$2,393,673	\$2,319,860	\$2,231,676	\$2,272,323	\$2,660,037	\$2,570,546	\$2,608,302	
9. Average Net Investment		\$2,839,221	\$2,659,942	\$2,477,893	\$2,488,439	\$2,537,165	\$2,439,674	\$2,356,767	\$2,275,768	\$2,251,999	\$2,466,180	\$2,615,292	\$2,589,424	
10. Return on Average Net Investment														
a. Equity Component ^(b)		\$11,405	\$10,684	\$9,953	\$9,996	\$10,191	\$9,800	\$9,639	\$9,307	\$9,210	\$10,086	\$10,696	\$10,590	\$121,558
b. Equity Component grossed up for taxes (Line 8a/.61425)		\$18,567	\$17,394	\$16,204	\$16,273	\$16,591	\$15,954	\$15,692	\$15,153	\$14,994	\$16,420	\$17,413	\$17,241	\$197,896
c. Debt Component (Line 7 * debt rate * 1/12) ^(c)		\$3,526	\$3,304	\$3,078	\$3,091	\$3,151	\$3,030	\$2,736	\$2,642	\$2,614	\$2,863	\$3,036	\$3,006	\$36,077
11. Total Return Requirements (Line 8b + 8c)		\$22,093	\$20,698	\$19,281	\$19,363	\$19,743	\$18,984	\$18,428	\$17,794	\$17,609	\$19,283	\$20,449	\$20,247	\$233,973
12. Total Depreciation & Return (Line 3 + 9)		\$201,571	\$199,897	\$198,620	\$160,522	\$122,721	\$110,986	\$99,522	\$98,890	\$98,924	\$104,723	\$109,940	\$110,807	\$1,617,123

^(a) Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

^(b) Monthly Equity Component for Jan-Dec 2016 period is 4.8201% based on the May 2015 Earnings Surveillance and reflects a 10.5% return on equity per PSC Order No. PSC-12-0425-PAA-EU

^(c) Monthly Debt Component for Jan-Dec is 1.4904% based on the May 2015 Earnings Surveillance Report and reflects a 10.5% ROE per FPSC Order PSC-12-0425-PAA-EU.

Totals may not add due to rounding.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE: CT-4

JANUARY THROUGH DECEMBER 2016

	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
17. Business Photovoltaic for Schools Pilot														
2. Investment (Net of Retirements)		\$0	\$66	(\$662,253)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$662,187)
3. Depreciation Base		\$9,847,295	\$9,847,361	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	
4. Depreciation Expense		\$164,122	\$164,122	\$158,604	\$153,085	\$153,085	\$153,085	\$153,085	\$153,085	\$153,085	\$153,085	\$153,085	\$153,085	\$1,864,614
5. Cumulative Investment (Line 2)	\$9,847,295	\$9,847,295	\$9,847,361	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	\$9,185,108	
6. Less: Accumulated Depreciation	\$3,019,099	\$3,183,221	\$3,347,343	\$2,843,760	\$2,996,845	\$3,149,930	\$3,303,015	\$3,456,101	\$3,609,186	\$3,762,271	\$3,915,356	\$4,068,441	\$4,221,526	
8. Net Investment (Line 4 - 5)	\$6,828,196	\$6,664,074	\$6,500,018	\$6,341,348	\$6,188,263	\$6,035,178	\$5,882,093	\$5,729,008	\$5,575,923	\$5,422,838	\$5,269,752	\$5,116,667	\$4,963,582	
9. Average Net Investment		\$6,746,135	\$6,582,046	\$6,420,683	\$6,264,806	\$6,111,721	\$5,958,636	\$5,805,550	\$5,652,465	\$5,499,380	\$5,346,295	\$5,193,210	\$5,040,125	
10. Return on Average Net Investment														
a. Equity Component		\$27,098	\$26,439	\$25,791	\$25,164	\$24,550	\$23,935	\$23,744	\$23,117	\$22,491	\$21,865	\$21,239	\$20,613	\$286,046
b. Equity Component grossed up for taxes (Line 8a/.61425)		\$44,115	\$43,042	\$41,987	\$40,968	\$39,967	\$38,966	\$38,655	\$37,635	\$36,616	\$35,597	\$34,577	\$33,558	\$465,683
c. Debt Component (Line 7 * debt rate * 1/12)		\$8,379	\$8,175	\$7,974	\$7,781	\$7,591	\$7,401	\$6,740	\$6,562	\$6,384	\$6,207	\$6,029	\$5,851	\$85,073
11. Total Return Requirements (Line 8b + 8c)		\$52,494	\$51,217	\$49,962	\$48,749	\$47,557	\$46,366	\$45,394	\$44,197	\$43,000	\$41,803	\$40,606	\$39,409	\$550,756
12. Total Depreciation & Return (Line 3 + 9)		\$216,616	\$215,339	\$208,566	\$201,834	\$200,643	\$199,451	\$198,479	\$197,282	\$196,085	\$194,888	\$193,691	\$192,494	\$2,415,370

^(a) Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

^(b) Monthly Equity Component for Jan-Dec 2016 period is 4.8201% based on the May 2015 Earnings Surveillance and reflects a 10.5% return on equity per PSC Order No. PSC-12-0425-PAA-EU

^(c) Monthly Debt Component for Jan-Dec is 1.4904% based on the May 2015 Earnings Surveillance Report and reflects a 10.5% ROE per FPSC Order PSC-12-0425-PAA-EU.

Totals may not add due to rounding.

FLORIDA POWER & LIGHT COMPANY
ENERGY CONSERVATION COST RECOVERY
SCHEDULE OF CAPITAL INVESTMENT, DEPRECIATION RETURN

SCHEDULE: CT-4

JANUARY THROUGH DECEMBER 2016

	Beginning of Period Amount	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	Twelve Month Amount
18. Solar Pilot Projects Common Expenses														
2. Investment (Net of Retirements)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3. Depreciation Base		\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648
4. Depreciation Expense ^(a)		\$29,111	\$29,111	\$29,111	\$29,111	\$29,111	\$29,111	\$29,111	\$29,111	\$29,111	\$29,111	\$29,111	\$29,111	\$349,330
5. Cumulative Investment (Line 2)	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648	\$1,746,648
6. Less: Accumulated Depreciation	\$1,295,431	\$1,324,542	\$1,353,652	\$1,382,763	\$1,411,874	\$1,440,985	\$1,470,096	\$1,499,206	\$1,528,317	\$1,557,428	\$1,586,539	\$1,615,650	\$1,644,760	
8. Net Investment (Line 4 - 5)	\$451,217	\$422,107	\$392,996	\$363,885	\$334,774	\$305,663	\$276,553	\$247,442	\$218,331	\$189,220	\$160,109	\$130,999	\$101,888	
9. Average Net Investment		\$436,662	\$407,551	\$378,440	\$349,330	\$320,219	\$291,108	\$261,997	\$232,886	\$203,776	\$174,665	\$145,554	\$116,443	
10. Return on Average Net Investment														
a. Equity Component ^(b)		\$1,754	\$1,637	\$1,520	\$1,403	\$1,286	\$1,169	\$1,072	\$952	\$833	\$714	\$595	\$476	\$13,413
b. Equity Component grossed up for taxes (Line 8a/.61425)		\$2,855	\$2,665	\$2,475	\$2,284	\$2,094	\$1,904	\$1,744	\$1,551	\$1,357	\$1,163	\$969	\$775	\$21,837
c. Debt Component (Line 7 * debt rate * 1/12) ^(c)		\$542	\$506	\$470	\$434	\$398	\$362	\$304	\$270	\$237	\$203	\$169	\$135	\$4,030
11. Total Return Requirements (Line 8b + 8c)		\$3,398	\$3,171	\$2,945	\$2,718	\$2,492	\$2,265	\$2,049	\$1,821	\$1,593	\$1,366	\$1,138	\$910	\$25,866
12. Total Depreciation & Return (Line 3 + 9)		\$32,509	\$32,282	\$32,056	\$31,829	\$31,603	\$31,376	\$31,159	\$30,932	\$30,704	\$30,477	\$30,249	\$30,021	\$375,196

^(a) Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

^(b) Monthly Equity Component for Jan-Dec 2016 period is 4.8201% based on the May 2015 Earnings Surveillance and reflects a 10.5% return on equity per PSC Order No. PSC-12-0425-PAA-EU

^(c) Monthly Debt Component for Jan-Dec is 1.4904% based on the May 2015 Earnings Surveillance Report and reflects a 10.5% ROE per FPSC Order PSC-12-0425-PAA-EU.

Totals may not add due to rounding.

Reconciliation and Explanation of
Differences between Filing and FPSC Audit
Report for Months: January - December 2016

The Audit has not been completed as of the date of this filing

FPL DSM Program & Pilot Descriptions

FPL's DSM programs are designed to reduce energy consumption and growth of coincident peak demand.

1. Residential Home Energy Survey

This program educates customers on energy efficiency and encourages implementation of recommended practices and measures, even if these are not included in FPL's DSM programs. The HES is also used to identify potential candidates for other FPL DSM programs.

2. Residential Ceiling Insulation

This program encourages customers to improve the home's thermal efficiency.

3. Residential Air-Conditioning

This program encourages customers to install high-efficiency central air-conditioning systems.

4. Residential New Construction (BuildSmart®)

This program encourages builders and developers to design and construct new homes that achieve BuildSmart® certification and move towards ENERGY STAR® qualifications.

5. Residential Low Income

This program assists low income customers through state Weatherization Assistance Provider ("WAP") agencies and FPL-conducted Energy Retrofits.

6. Residential Load Management (On-Call)

This program allows FPL to turn off certain customer-selected appliances using FPL-installed equipment during periods of extreme demand, capacity shortages or system emergencies.

7. Business Energy Evaluation (BEE)

This program educates customers on energy efficiency and encourages implementation of recommended practices and measures even if these are not included in FPL's DSM programs. The BEE is also used to identify potential candidates for other FPL DSM programs

8. Business Lighting

This program encourages customers to install high-efficiency lighting systems.

9. Business Heating, Ventilating and Air Conditioning (HVAC)

This program encourages customers to install high-efficiency HVAC systems.

10. Business Custom Incentive (BCI)

This program encourages customers to install unique high-efficiency technologies not covered by other FPL DSM programs.

11. Business On Call

This program allows FPL to turn off customers' direct expansion central air-conditioning units using FPL-installed equipment during periods of extreme demand, capacity shortages or system emergencies.

FPL DSM Program & Pilot Descriptions (cont'd)**12. Commercial/Industrial Load Control (CILC)**

This program allows FPL to control customer loads of 200 kW or greater during periods of extreme demand, capacity shortages or system emergencies. It was closed to new participants as of December 31, 2000. It is available to existing participants who had entered into a CILC agreement as of March 19, 1996.

13. Commercial/Industrial Demand Reduction (CDR)

This program allows FPL to control customer loads of 200 kW or greater during periods of extreme demand, capacity shortages or system emergencies.

14. Cogeneration and Small Power Production

This program facilitates the interconnection and administration of contracts for cogenerators and small power producers.

15. Conservation Research & Development (CRD) Project

Under this project, FPL conducts research projects designed to: identify new energy efficient technologies; evaluate and quantify their impacts on energy, demand and customers; and where appropriate, develop emerging technologies into DSM programs.

16. Common Expenses

For administrative efficiency this includes all costs that are not specific to a particular program.

17. Business PV for Schools Pilot

Under this pilot, FPL installed photovoltaic (PV) systems and provided supporting educational training and materials for selected schools in most public school districts in FPL's territory to demonstrate and educate students on the practical issues of PV. There will be capital depreciation and return costs for this pilot until 2021 when ownership of the last PV systems is transferred to the respective customers.

18. Solar Pilot Project Common Expenses

For administrative efficiency, this included all costs that were not specific to a particular solar pilot. Costs are for residual capital depreciation and return costs associated with computer systems which supported the discontinued solar pilots.

Discontinued Programs

These programs from FPL's previously approved DSM Plan that were discontinued in the current DSM Plan had residual cost which carried over into 2016.

Residential Duct System Testing and Repair

This program encouraged customers to repair air leaks identified in air-conditioning duct systems.

Business Building Envelope

This program encouraged customers to improve the thermal efficiency of their building structure.

Business Water Heating

This program encouraged customers to install high-efficiency water heating systems.

Business Refrigeration

This program encouraged customers to install high-efficiency refrigeration systems.

Residential Solar Water Heating Pilot

This pilot encouraged customers to install solar water heating systems.

Residential Photovoltaic (PV) Pilot

This pilot encouraged customers to install PV systems.

Renewable Research and Demonstration (RRD) Project

Under this project, FPL conducted a series of demonstrations and renewable technology research projects to increase customer awareness of solar technologies and to understand and quantify the effectiveness of emerging renewable technologies and their applications.

Florida Power & Light Company
Program Progress
January through December 2016

Pgm No	Program Title	Accomplishments		2016 Cost & Variance v. Actual/Estimate ⁽¹⁾
		2016	Inception through December 2016	
1	Residential Home Energy Survey	Participants = 112,878	Participants = 3,802,965	Total = \$11,741,102 Variance= (\$919,500)
2	Residential Ceiling Insulation	Participants = 3,909	Participants = 572,118	Total = \$838,062 Variance= \$56,709
3	Residential Air Conditioning	Participants = 26,574	Participants = 1,900,415	Total = \$5,225,297 Variance= (\$1,069,590)
4	Residential New Construction (BuildSmart®)	Participants = 2,399	Participants = 41,366	Total = \$531,947 Variance= \$23,123
5	Residential Low-Income	Participants = 1,054	Participants = 10,015	Total = \$411,014 Variance= (\$84,394)
6	Residential Load Management ("On Call")	Participants = 7,302	Participants = 809,757	Total = \$48,211,569 Variance= (\$1,478,880)
7	Business Energy Evaluation	Participants = 12,108	Participants = 227,485	Total = \$7,936,151 Variance= (\$482,086)
8	Business Efficient Lighting	kw = 1,724	Participants = 291,561	Total = \$311,695 Variance= (\$31,383)
9	Business Heating, Ventilating and Air-Conditioning	kW = 10,220	kW = 403,773	Total = \$5,766,534 Variance= (\$45,357)
10	Business Custom Incentive	kW = 2,953	kW = 52,582	Total = \$637,731 Variance= (\$89,462)
11	Business On-Call	kW = 2,811	kW = 49,629	Total = \$3,818,627 Variance= (\$79,687)
12	Commercial/Industrial Load Control (CILC)	Closed to new participants	MW = 460	Total = \$40,362,262 Variance= (\$816,984)
13	Commercial/Industrial Demand Reduction (CDR)	kW= 8,130	MW = 251	Total = \$19,434,778 Variance= (\$553,618)
14	Cogeneration & Small Power Production	Firm MW = 334 GWh Purchased = 902 Firm = 2; As Available = 10	MW Under Contract = 334 MW Committed = 334	Total = \$348,838 Variance= (\$6,460)
15	Conservation Research & Development	Not Applicable	Not Applicable	Total = \$121,304 Variance= (\$134,502)
16	Common Expenses	Not Applicable	Not Applicable	Total = \$9,423,486 Variance= (\$191,451)
17	Business Photovoltaic for Schools Pilot	Not Applicable	Not Applicable	Total = \$2,418,150 Variance= (\$40,250)
18	Solar Pilot Projects Common Expenses	Not Applicable	Not Applicable	Total = \$375,196 Variance= \$0
19	Discontinued ⁽²⁾	kW = 278	Not Applicable	Total = \$261,045 Variance= (\$1,601)

Notes: (1) Variance where actuals less than Actual/Estimate shown with ()

(2) Residual achievements and expenses from programs discontinued in 2015

kW and MW reduction are at the generator

Business Customer Incentive Cost Effectiveness Test Results
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Customer	Rate Impact Test (RIM)	Total Resource Cost Test (TRC)	Participant Test
1	1.91	2.97	1.76
2	1.95	6.39	3.81
3	1.81	2.56	1.65
4	1.90	1.72	1.04
5	1.95	1.85	1.08
6	2.38	2.89	1.40
7	1.59	1.61	1.11
8	1.16	1.92	1.92
9	1.19	1.67	1.63
10	2.44	4.19	1.99
11	1.20	1.29	1.22
12	1.34	2.73	2.31
13	1.33	2.78	2.35
14	1.39	1.35	1.11
15	1.44	1.35	1.08
16	2.15	9.05	4.89
17	1.61	3.57	2.55
18	1.26	4.77	4.40

Customers that no longer participate on FPL's Commercial/Industrial Load Control (CILC) and Commercial/Industrial Demand Reduction Rates (January through December 2016)

<u>Customer Name</u>	<u>Effective Date</u>	<u>Prior Rate</u>	<u>Firm Rate</u>	<u>Remarks</u>
Customer No. 1	3/30/2016	CILC	GSDT-1	No Longer Qualifies for CILC
Customer No. 2	8/18/2016	CILC	HLFT-1	No Longer Qualifies for CILC
Customer No. 3	8/30/2016	CILC	GSD-1	No Longer Qualifies for CILC
Customer No. 4	9/28/2016	CILC	HLFT-3	EPA NESHAP Termination. In the best interests of the Customer, the Company and the Company's other Customers.
Customer No. 5	8/1/2016	CDR	Not Applicable	Account Final Billed
Customer No. 6	9/28/2016	CDR	GSDT-1	EPA NESHAP Termination. In the best interests of the Customer, the Company and the Company's other Customers.
Customer No. 7	10/7/2016	CDR	Not Applicable	Account Final Billed
Customer No. 8	10/7/2016	CDR	Not Applicable	Account Final Billed
Customer No. 9	10/19/2016	CDR	HLFT-1	No Longer Qualifies for CDR

Conservation Research & Development (CRD) Program

Deep Retrofits of Existing Homes (Building America Project – Phase II)

This was a continuation of the multi-year Building America project FPL co-funded with the U.S. Department of Energy in order to quantify and contrast the demand reductions, energy savings, and paybacks associated with “light” (e.g., efficient lighting, water heater tank insulation and shortened pool pump operating schedules) and “deep” (e.g., seasonal energy efficiency ratio 16 high efficiency HVAC units, heat pump water heaters, Energy Star® appliances, learning thermostats, etc.) energy efficiency retrofit measures for existing homes in Florida's climate. The final report was delivered in April, 2016 and will be used to assist customers in ranking the priority order of energy efficiency upgrades for their homes.

Load Management Software and Hardware Evaluations

This ongoing project is evaluating the potential benefits of implementing software and/or hardware upgrades for FPL's Residential Load Management program. FPL tested the new software's functionality, performance, compatibility with current load management systems, etc. The testing involved installing the new software as well as enabling communication equipment at sample substations. FPL also tested new transponders in a lab environment. FPL has completed Phase 1 which tested the functionality using its existing software. Phase 2 will test the transponders with the new software to identify any incremental benefits from the combination of the new transponders and new software.

Precision Temperature Monitoring Testing

This project is evaluating performance of precision temperature monitors (PTM) in homes along with data analysis services. The PTM measure changes in home temperature to determine building performance and other issues that affect a home's energy consumption. The PTM provide energy data via a mobile device and a report for use by FPL field representatives during a residential Home Energy Survey. FPL's initial testing resulted in device design modifications which the manufacturer has now completed and the evaluation will conclude in 2017. The analysis will include performance indicators for the building envelope, assessment of thermostat behavior and air conditioning sizing and apparent operational performance.

Electric Power Research Institute Technology Subscription

This Electric Power Research Institute (EPRI) research project produced an “EE Technology Readiness Guide” providing the participating utilities with a readiness assessment of technologies in various stages of development and enabling comparisons amongst them. This ongoing project includes technologies evaluated by multiple EPRI programs such as; the Technology Innovation program, the collaborative End-Use Energy Efficiency and Demand Response research program, etc. Participation allows FPL to cost-efficiently gain this information by leveraging co-funding with other utilities.

APPENDIX A

Business HVAC - DX Savings associated with a typical Small GSD Customer

EER	10 Existing Unit
EER	12 Proposed Unit
KW/Ton	1.2 kW/Ton for Existing Unit
KW/Ton	1 kW/Ton for Proposed Unit
KW Savings/Ton	0.2

Demand	10 Tons A/C Rooftop
	75% Diversity Demand
	10 Months Cooling Operation
	10.9 \$/kWh
Demand Bill Savings	\$164

Energy	10 Tons A/C Rooftop
	60% Diversity Energy
	3,869 Hours of Operation
	0.1 \$/kWh
Energy Savings	\$233

Business HVAC - DX Savings	\$398
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Business Load Control Program	
10 ton packaged rooftop unit	10 Tons
\$2/Ton per month	\$20 Per month (\$2 x 10 tons)
7 months/year (program available)	\$140 Savings (\$20/month X 7 Months)

Business Load Control Savings	\$140
--------------------------------------	--------------

Total Savings	\$538
----------------------	--------------

Measures associated with savings of up to \$250

Title:	CFL Bulbs Indoor
FPL tip:	Replace 4 60 Watt standard light bulbs you use 4 hours a day with compact fluorescent light (CFL) bulbs
Assumptions:	60 Watt equivalent CFL bulbs use 15 Watts or less. Assume four indoor light bulbs are on at least four hours a day.
Energy Calculation:	$(60-15/60) = 75\%$
Annual Energy savings:	75%
Calculation:	$4 \times (60-15)\text{Watts} / 1,000\text{W/kW} \times 4\text{h/day} \times 365\text{day/year} \times 0.10\$/\text{kWh} = \$26/\text{year}$
Annual \$ savings:	\$26

Title:	CFL Bulbs Outdoor
FPL tip:	Replace 1 60 Watt standard light bulb you leave on 12 hours a night for security with a CFL bulb
Assumptions:	60 Watt equivalent CFL bulbs use 15 Watts or less. Assume 1 outdoor light bulb is on 12 hours a night for security.
Calculation:	$1 \times (60-15)\text{Watts} / 1,000\text{W/kW} \times 12\text{h/day} \times 365\text{day/year} \times 0.10\$/\text{kWh} = \$20/\text{year}$
Annual \$ savings:	\$20

Title:	Low Flow Showerheads
FPL tip:	You can cut your hot water usage by replacing old showerheads with water-efficient models.
Assumptions:	Replace 3 gallon per minute showerhead with 1.5 gallon per minute model. Assume 2 showerhead replacements per home
Annual \$ savings:	\$80
Source:	Energy Efficient Home Study, Quantum Consulting.

Title:	Water Heater Temperature
FPL Tip:	Lower your water heater temperature by 20 degrees. (From 140 degrees to 120 degrees.)
Assumptions:	Based on a 50 gallon water heater with an Energy Factor (EF) of 0.91
Annual kWh saved:	95
Calculation:	$95 \text{ kWh} \times \$0.10 \text{ per kWh} = \$10/\text{year}$
Annual \$ Saved:	\$10
Source:	Florida Solar Energy Center, Carlos Colon, Water Heating lab, 2013

Title:	Ceiling Fans
FPL Tip:	Be sure to turn off the fan when leaving a room. Turning off a ceiling fan from running all the time will result in energy savings.
Assumptions:	95 Watts on high speed 24 hours a day
Calculation:	$0.095\text{kW} \times 730\text{h/month} \times \$0.10/\text{kWh} = \$7/\text{month} \times 12 \text{ months} = \84
Annual \$ Saved:	\$84
Source:	Florida Solar Energy Center fan Wattage chart

Title:	Wash Clothes in Cold Water
FPL Tip:	When using your washing machine, use cold water instead of hot water.
Assumptions:	Based on the energy to heat the water in a conventional clothes washer
Annual kWh saved:	299
Average \$/kWh:	\$0.10
Annual \$ Saved:	\$30
Source:	Annual kWh to heat water from Energy Star Calculator - clothes washers 2012

Title:	Power Strips
FPL Tip:	Use a power strip to turn off your desktop computer and accessories when not in use
Assumptions:	Turn off desktop PC, monitor, printer, and speakers after 5 hours Desktop with LCD screen 22 Watts in sleep mode, multi-function printer left on 9 Watts, PC speakers left on 4 Watts
Calculation:	$(22+9+4)\text{Watts} / 1000\text{W/kW} \times 19 \text{ hours} \times 365 \text{ days} = 242 \text{ kWh}$
Average \$/kWh:	\$0.10
Annual \$ Saved:	\$24
Source:	E Source Watts by appliance compiled from Lawrence Berkley National Lab plug load table 2012

Total Savings	\$274
----------------------	--------------

5% Savings for Thermostat Setpoint

76° Thermostat Setting	1,130 kWh Usage
82° Thermostat Setting	827 kWh Usage
% Difference	$(828-1,130)/1,130 = -27\%$
% Savings with 1° increase in setting	$(-27\%)/(82-76=6) = -4.5\%$

TV & RADIO SCRIPT | English

FPL
FPL Sweeps Phase 2
FPL Sweeps Phase 2 :30 English
:30

September 8, 2016
Colleen Fallon
FPL-376
FPL2016SWP30EH

AUDIO

AVO: How can saving energy with FPL's smart tools...

AVO: ...give you the chance to win big AND bigger?

AVO: With FPL's Smart Home Energy Sweepstakes...

AVO: ...you'll be entered to win BIG weekly prizes...

AVO: ...that can help you save energy and make your bill even lower—

AVO: —PLUS the chance to win an even BIGGER \$5,000 Smart Home Energy Makeover!

AVO: With so many chances to win, do the smart thing, go to FPL.com/EasyToSave...

AVO: ...and just click.

AVO: ...YOU could be our next BIG winner!

TTN RADIO SCRIPT | English

SMART HOME :15

Smart technology is everywhere...

...and now, what powers that technology is smart, too.

With FPL's smart tools, like the Online Home Energy Survey, you can discover new ways to save up to \$250 a year!

Visit FPL.com/EasyToSave!

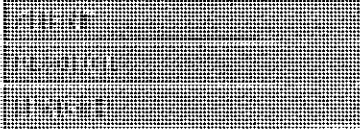
SMART FAMILY :15

Smart technology is all around us.

And now, the energy that powers it is smart, too.

With FPL's smart tools you can check how changes in temperature affect your bill and discover new ways to save.

Visit FPL.com/EasyToSave and make your bill even lower!



FPL
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:30s & :15s

DATE
JOB NUMBER

SMART HOME :30

Technology is making the things around us smarter than ever before.
It's making our day-to-day easier.
And now, what powers those things is smart, too.
With the smart technology behind FPL's online energy dashboard...
...you can keep track of your energy use.
And when you take the free Online Home Energy Survey, you'll see where you're using the most energy, and find smart, new ways to save up to \$250 a year.
Visit FPL.com/EasyToSave and learn how to make your bill even lower.

SMART HOME :15

Smart technology is everywhere...
...and now, what powers that technology is smart, too.
With FPL's smart tools, like the Online Home Energy Survey, you can discover new ways to save up to \$250 a year!
Visit FPL.com/EasyToSave!

SMART FAMILY :30

Smart technology can help you make the most of family time.
It can bring you together in bold new ways.
And help create unforgettable moments.
And now, the energy that powers smart technology is smart, too.
With FPL's online energy dashboard, you can view your energy use over time...
...and check how changes in temperature affect your bill.
And with the free Online Home Energy Survey, you'll find new ways to save up to \$250 a year.
Visit FPL.com/EasyToSave and start today!

SMART FAMILY :15

Smart technology is all around us.
And now, the energy that powers it is smart, too.
With FPL's smart tools you can check how changes in temperature affect your bill and discover new ways to save.
Visit FPL.com/EasyToSave and make your bill even lower!

TV & RADIO SCRIPT | English

SWEEPSTAKES :30

How can saving energy with FPL's smart tools...
...give you the chance to win big AND bigger?
With FPL's Smart Home Energy Sweepstakes...
...you'll be entered to win BIG weekly prizes...
...that can help you save energy and make your bill even lower—
—PLUS the chance to win an even BIGGER \$5,000 Smart Home Energy Makeover!
With so many chances to win, do the smart thing, go to FPL.com/EasyToSave...
...and just click.
...YOU could be our next BIG winner!

SMART FAMILY :15

Smart technology is all around us.
And now, the energy that powers it is smart, too.
With FPL's smart tools you can check how changes in temperature affect your bill and discover new ways to save.
Visit FPL.com/EasyToSave and make your bill even lower!

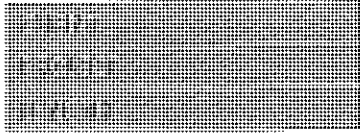
SMART BUSINESS :30

Smart technology is helping businesses bring new ideas to life.
It's changing the way we connect with customers.
It's helping us develop simple solutions to complex problems.
And now, what powers that technology is smart, too.
With FPL's new Online Business Energy Dashboard...
... you can see your energy use by the hour, to help you make smart decisions for your business.
And with a free Business Energy Evaluation ...
... you can save up to \$500 a year.
Schedule yours today!

SMART BUSINESS :15

Smart technology is helping businesses bring new ideas to life.
And now, with FPL's smart tools...
... like the new Online Business Energy Dashboard and a free Business Energy Evaluation...
... you'll find smart, new ways to save up to \$500 a year.
Schedule yours today!

:



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DATE

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SMART BUSINESS :30

Smart technology is helping businesses bring new ideas to life.
It's changing the way we connect with customers.
It's helping us develop simple solutions to complex problems.
And now, what powers that technology is smart, too.
With FPL's new Online Business Energy Dashboard...
... you can see your energy use by the hour, to help you make smart decisions for your business.
And with a free Business Energy Evaluation ...
... you can save up to \$500 a year.
Schedule yours today!

SMART BUSINESS :15

Smart technology is helping businesses bring new ideas to life.
And now, with FPL's smart tools...
... like the new Online Business Energy Dashboard and a free Business Energy Evaluation...
... you'll find smart, new ways to save up to \$500 a year.
Schedule yours today!

TV SCRIPT | English

SMART BUSINESS PBS :30

Smart technology is helping businesses bring new ideas to life for less.

It's changing the way we connect with customers.

It's helping us develop simple solutions to complex problems.

And now, what powers that technology is smart, too.

With FPL's new Online Business Energy Dashboard...

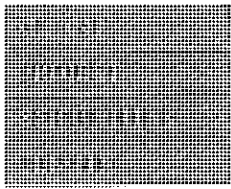
... you can see your energy use by the hour, to help you make smart decisions for your business.

And with a free Business Energy Evaluation ...

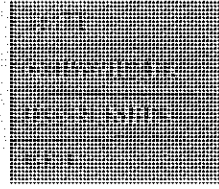
... you can learn how to save on energy.

Go online and schedule yours today!

TV & RADIO SCRIPT | Spanish Adaptation |



FPL
FPL Sweeps Phase 2
FPL Swceps Phase 2 :30 Spanish
:30



September 9, 2016
Raul Rovira
FPL-376
FPL2016SWP30SH

SPANISH ADAPTATION

Las herramientas inteligentes de FPL te ayudan a ahorrar energía...

...y ahora te dan la oportunidad de ganar en grande. ¡MUY grande!

Con el Sorteo de Tecnología Inteligente de FPL...

...puedes ganar GRANDES premios semanales...

...que te ayudan a ahorrar energía para que tu cuenta sea aún más baja—

¡ADEMÁS, la oportunidad de ganar una renovación de tecnología inteligente para el hogar valorada en \$5,000 dolares!

Visita FPL.com/Ahorros...

...y con un clic...

¡TU puedes ser el próximo en ganar en GRANDE!

TV & RADIO SCRIPT | Spanish

SMART FAMILY :30 TV

La tecnología inteligente te ayuda a disfrutar más tu tiempo en familia.

Te puede acercar de nuevas maneras.

Y ayudarte a crear recuerdos inolvidables.

Y ahora, lo que le da energía a todas esas cosas inteligentes también es inteligente.

Con el panel online de energía de FPL puedes ver tu uso de energía y entender como los cambios de temperatura afectan tu cuenta.

Y con el Estudio Online Residencial, descubrirás nuevas formas de ahorrar.

¡Visita FPL.com diagonal Ahorros!

SMART FAMILY :15 TV

La tecnología inteligente está en todas partes.

Y ahora, con las herramientas inteligentes de FPL, como el Estudio Online Residencial, verás cómo los cambios de temperatura afectan tu cuenta y cómo puedes ahorrar.

¡Visita FPL.com diagonal Ahorros!

TV & RADIO SCRIPT | Spanish

SMART HOME :30 TV

La tecnología hace que las cosas sean más inteligentes que nunca.

Haciendo nuestro día a día más fácil.

Y ahora, lo que le da energía a todas esas cosas también es inteligente.

Con la tecnología inteligente detrás de tu panel online de energía de FPL puedes ver cuánta energía usas.

Y al tomar el Estudio Online Residencial, podrás ver cuáles son las cosas que usan más energía y descubrir nuevas formas de ahorrar.

¡Empieza hoy!

SMART HOME SPA :15 TV

Hoy día, la tecnología hace que las cosas sean más inteligentes.

Y ahora, con la tecnología inteligente detrás del Estudio Online Residencial de FPL descubre cómo ahorrar hasta \$250 dólares al año.

¡Visita FPL.com diagonal Ahorros!

TV & RADIO SCRIPT | Spanish

SWEEPSTAKES :30


Las herramientas inteligentes de FPL te ayudan a ahorrar energía...
...y ahora te dan la oportunidad de ganar en grande. ¡MUY grande!
Con el Sorteo de Tecnología Inteligente de FPL...
...puedes ganar GRANDES premios semanales...
...que te ayudan a ahorrar energía para que tu cuenta sea aún más baja—
¡ADEMÁS, la oportunidad de ganar una renovación de tecnología inteligente para el hogar valorada en \$5,000 dolares!
Visita FPL.com/Ahorros...
...y con un clic...
¡TU puedes ser el próximo en ganar en GRANDE!

SMART FAMILY :15

La tecnología inteligente está en todas partes.
Y ahora, con las herramientas inteligentes de FPL, como el Estudio Online Residencial, verás cómo los cambios de temperatura afectan tu cuenta y cómo puedes ahorrar.
¡Visita FPL.com diagonal Ahorros!


Google, Bing, Yahoo, Marin

Florida Power & Light - 

 www.fpl.com

Are You Looking For Ways To Save Energy And Money?
We Can Help!

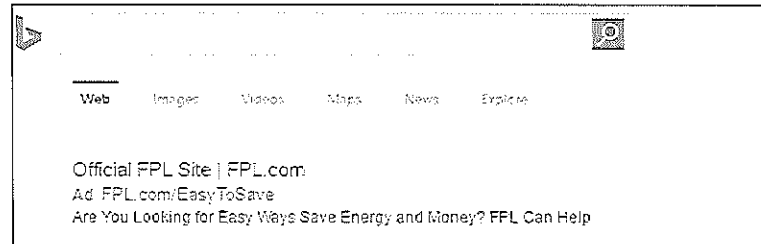
Google

Official FPL Site 

www.fpl.com

Begin Your Quick and Easy Home Energy Savings
Survey.

Yahoo



The image shows a Bing search results page. At the top, there is a search bar and a navigation menu with links for Web, Images, Videos, Maps, News, and Explicit. Below the navigation menu, the search results for 'FPL.com' are displayed. The first result is the 'Official FPL Site | FPL.com' with the URL 'www.fpl.com'. Below the URL, there is an advertisement for 'Easy To Save' with the text 'Are You Looking for Easy Ways Save Energy and Money? FPL Can Help'.

Bing

Bazaarvoice & Native

Forbes

Take the Grid's Home Energy Survey today

Everything You Need To Know About Adding Solar Panels At Home

Christie Tashers, Home: C

Solar-powered homes were a solution of federal and he worries about climate chan

Installing solar panels can i footprint by an average of 8 year. You'd have to plant 8 of carbon dioxide!

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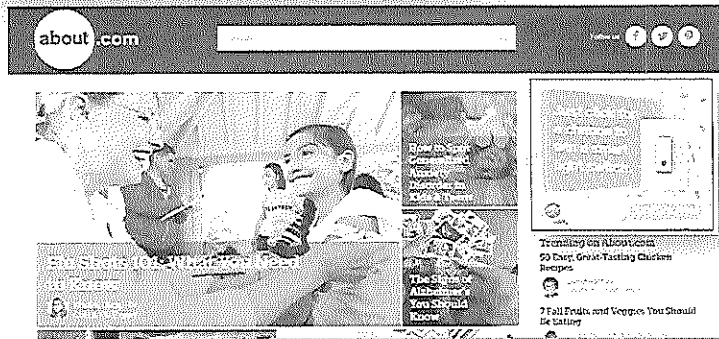
Summer Saving Tips For Florida Homeowners

5 Things to Do at the Beach

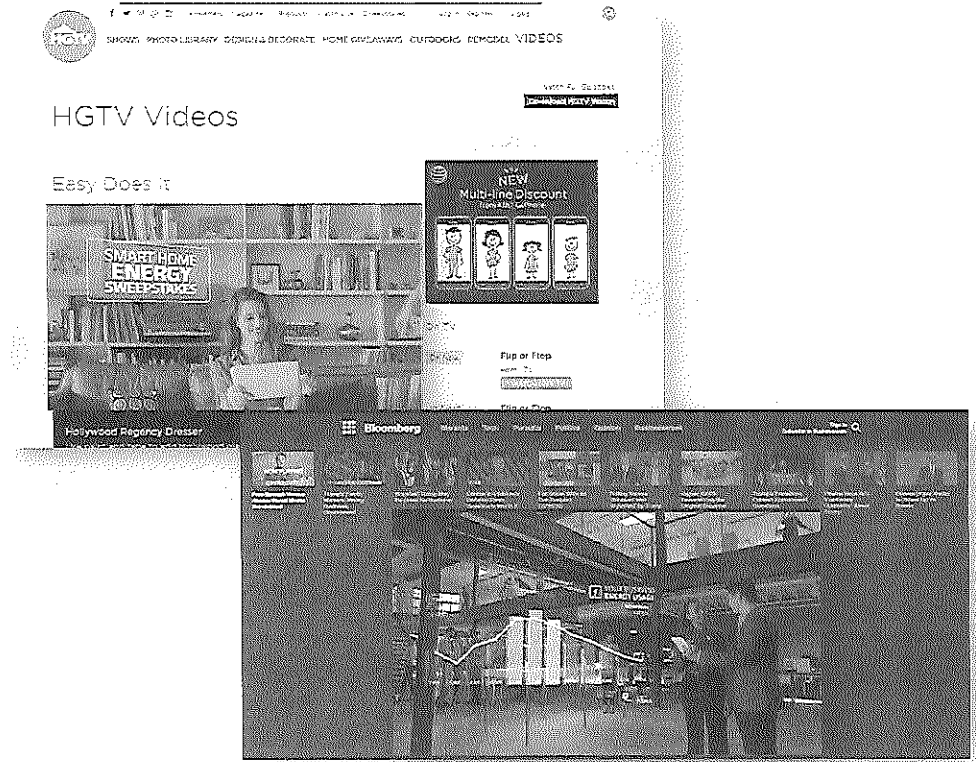
Ultimate Florida Beach Guide

Native

KSMTD2, KSMTD3, Sizmek, Moat



KSMTD2 (Display)



KSMTD3 (Video)

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See more about our quick & easy A/C settings tips to help you save money while away.




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Summer is here and your A/C is cranking -- driving up your energy bill. If you are considering upgrading to a more efficient unit, you may qualify to receive our rebate.






Get a Rebate When You Get a new A/C Unit
fpl.org.com

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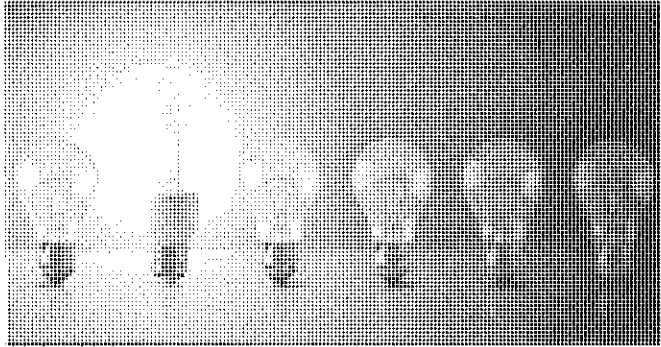
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 **Save Money on Vacation**
Save money while on vacation. Visit FPL's ...

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Energy experts recommend LEDs to help save on your energy bill.



Get more light for your money

When you need to replace your incandescent bulbs, consider upgrading to LEDs. This will ultimately save you money, by saving energy! Saving nearly \$100 per year on your energy bill is easier than you think.

www.fplblog.com [Learn More](#)

144 Retweets 14 Comments 17 Shares

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FPL @insideFPL May 12

Energy experts recommend LEDs to help save nearly \$100 on your energy bill.

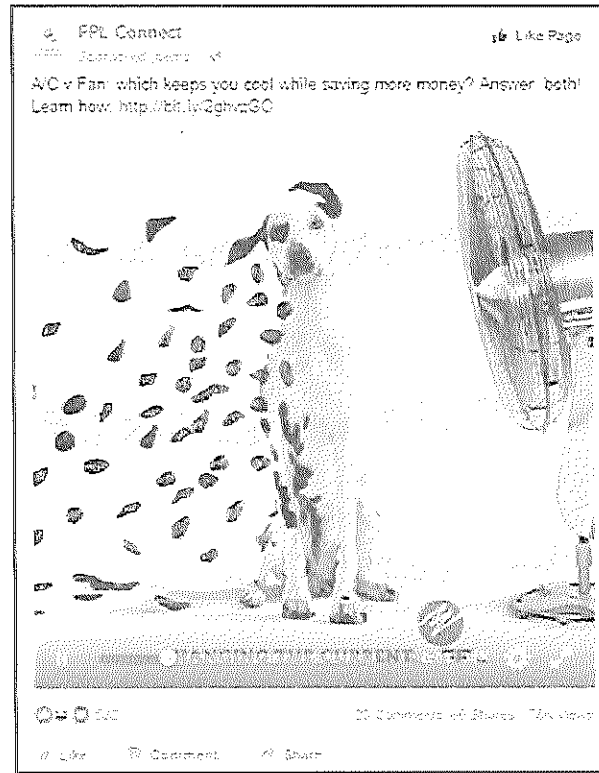


Get more light for your money

fplblog.com

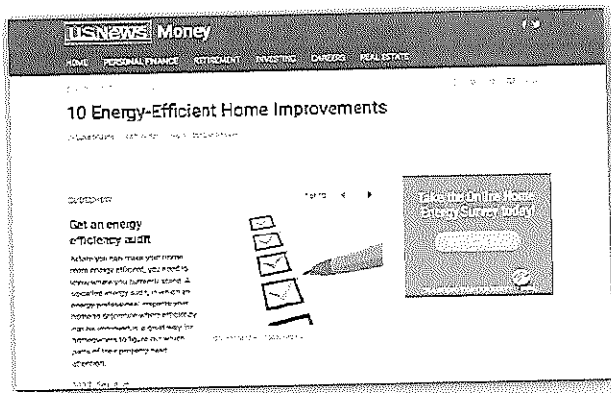
Twitter

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Facebook

Bazaarvoice, KSMTD2, KSMTD3, Sizmek, and Moat



Bazaarvoice

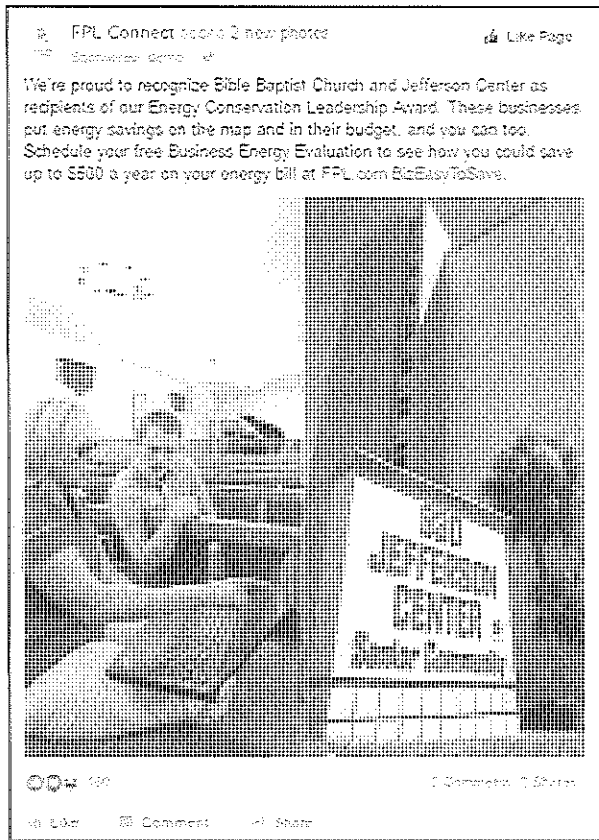


KSMTD3 (Video)

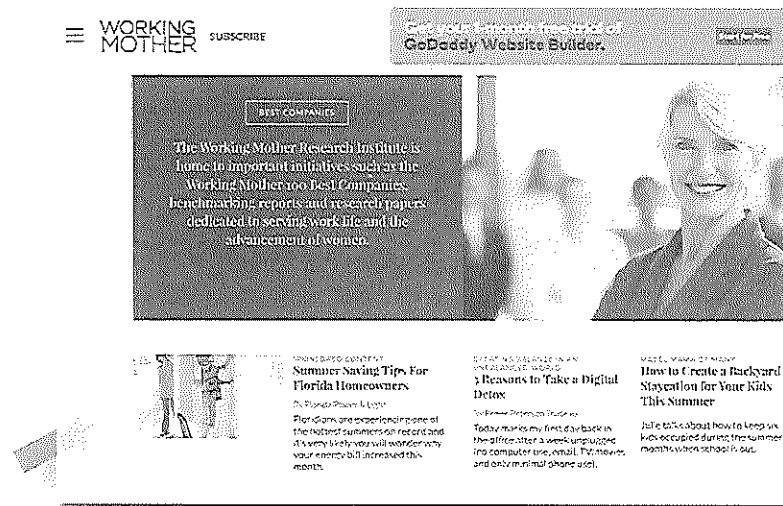


KSMTD2 (Display)

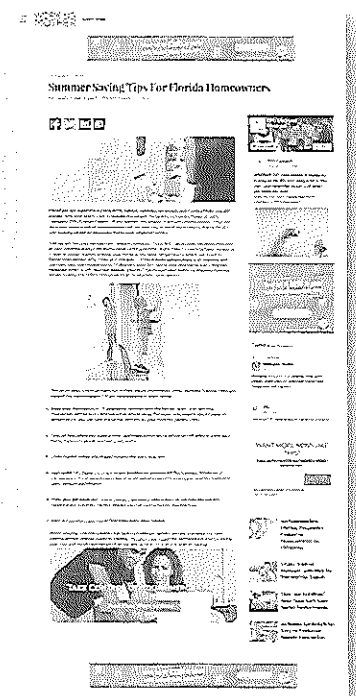
Nativo & Facebook



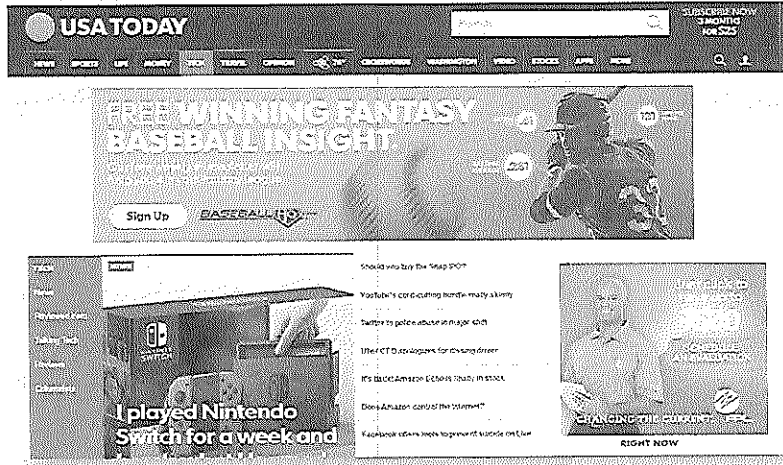
Facebook



Nativo



KSMTD2, KSMTD3, Sizmek, and Moat



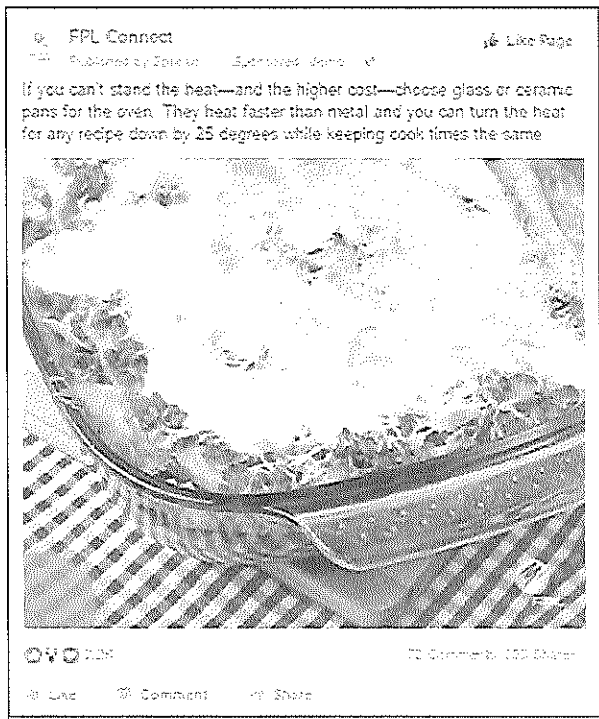
KSMTD2 (Display)



KSMTD3 (Video)

Sizmek and Moat – No screenshots available, as these are tool costs

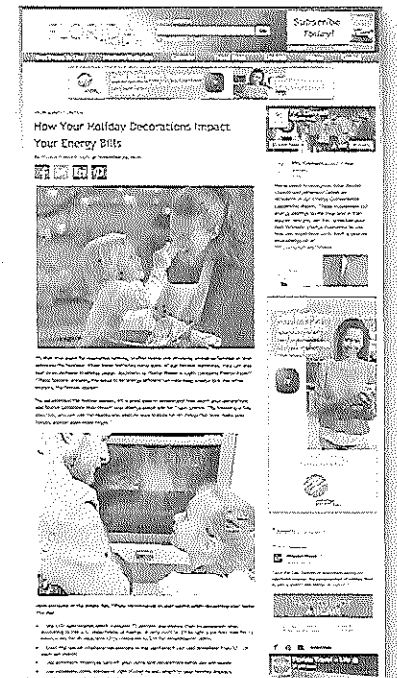
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Facebook



Nativo

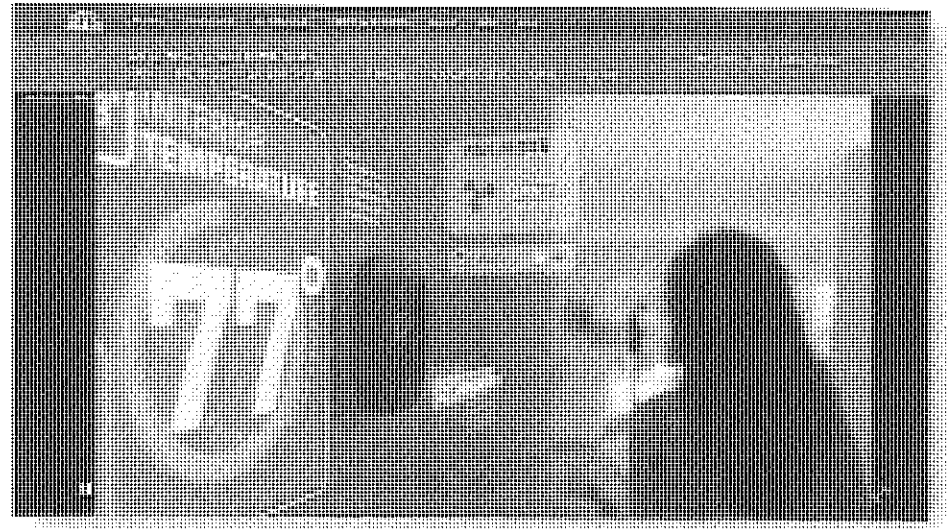


Although we had planned to support ECCR via Twitter promoted tweets, we ultimately did not execute this media. With no Twitter activity, these funds were absorbed into the existing digital media partners. As a result, a Twitter screenshot is not included / available for this invoice.

KSMTD2, KSMTD3, Sizmek, and Moat

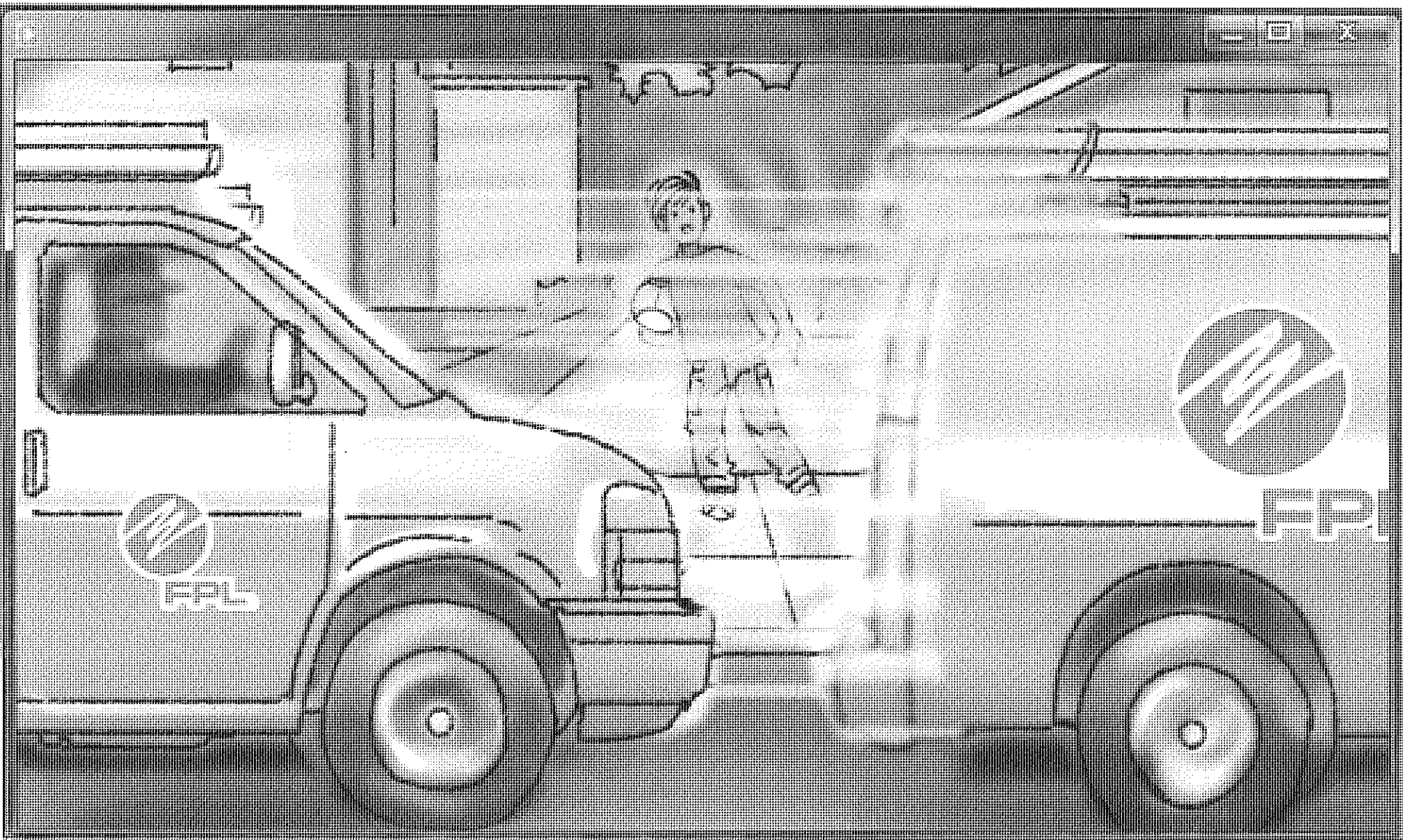


KSMTD2 (Display)

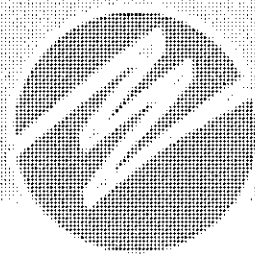


KSMTD3 (Video)

Sizmek and Moat – No screenshots available, as these are tool costs



FPI



FPI



Energy Star
ENERGY STAR

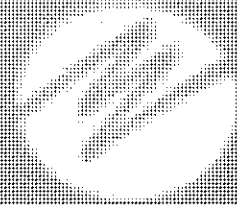
**9500 BTU
Air Conditioner**



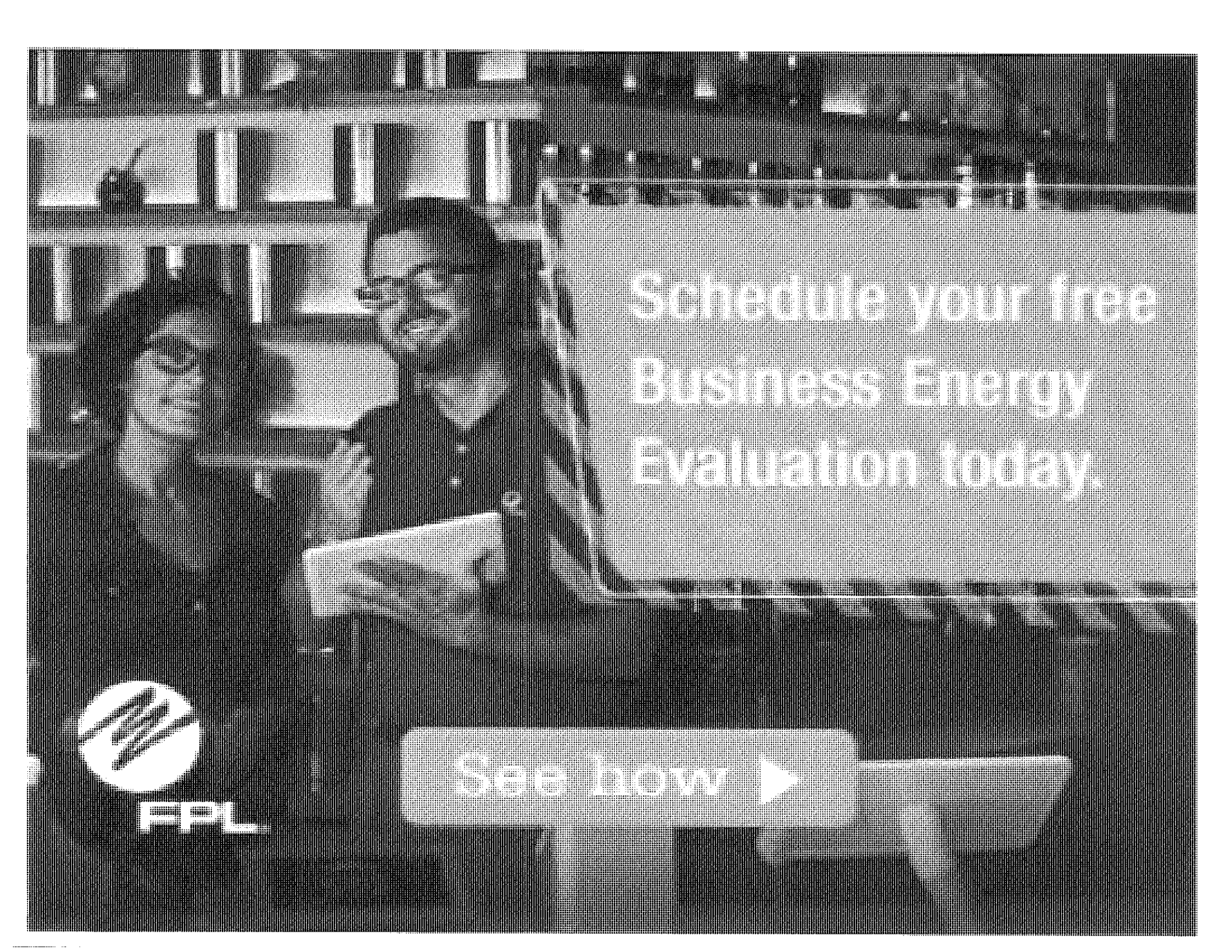
**Take the Online Home
Energy Survey today!**

GET STARTED

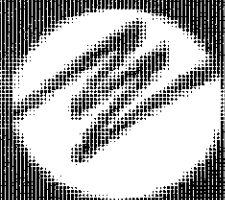
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FPL




Schedule your free
Business Energy
Evaluation today.

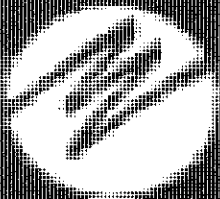


FPL

See how ▶



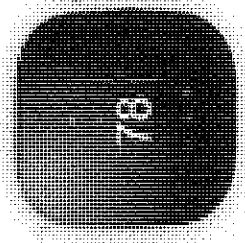
FPL's smart tools
can help your
business save up
to \$500 a year.



FPL

See how ▶

Just click for
a chance to
win a smart
thermostat.

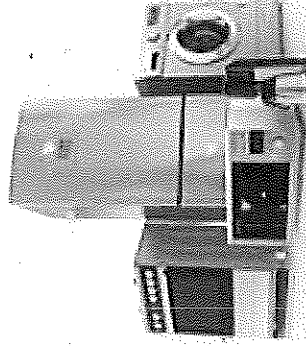


ENTER TO WIN



FPL

Renovación de
Tecnología
Inteligente
para el Hogar de
\$5,000 dólares.

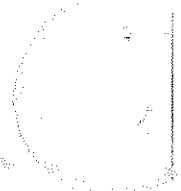


¡INSCRIBETE YA



FPL

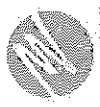
JUST CLICK
YOUR
CHANGES TO
YOUR
ACCOUNT



Cardmart

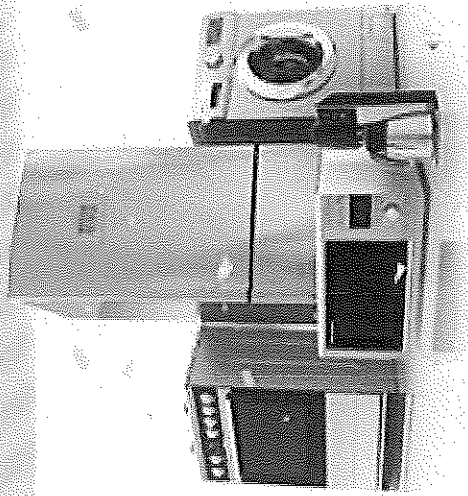


ENTER TO WIN



FPL

**\$5,000
Smart
Home Energy
Makeover**



ENTER TO WIN



FPL



**Did you know that smart technology
can help you save?**

Smart thermostats have been proven to save, on average, 450 kWh per year, or about \$50 annually. Find even more smart ways to help you save money and lower your bill when you take FPL's Online Home Energy Survey. Go to FPL.com/EasyToSave to see how you can save up to \$250 a year.



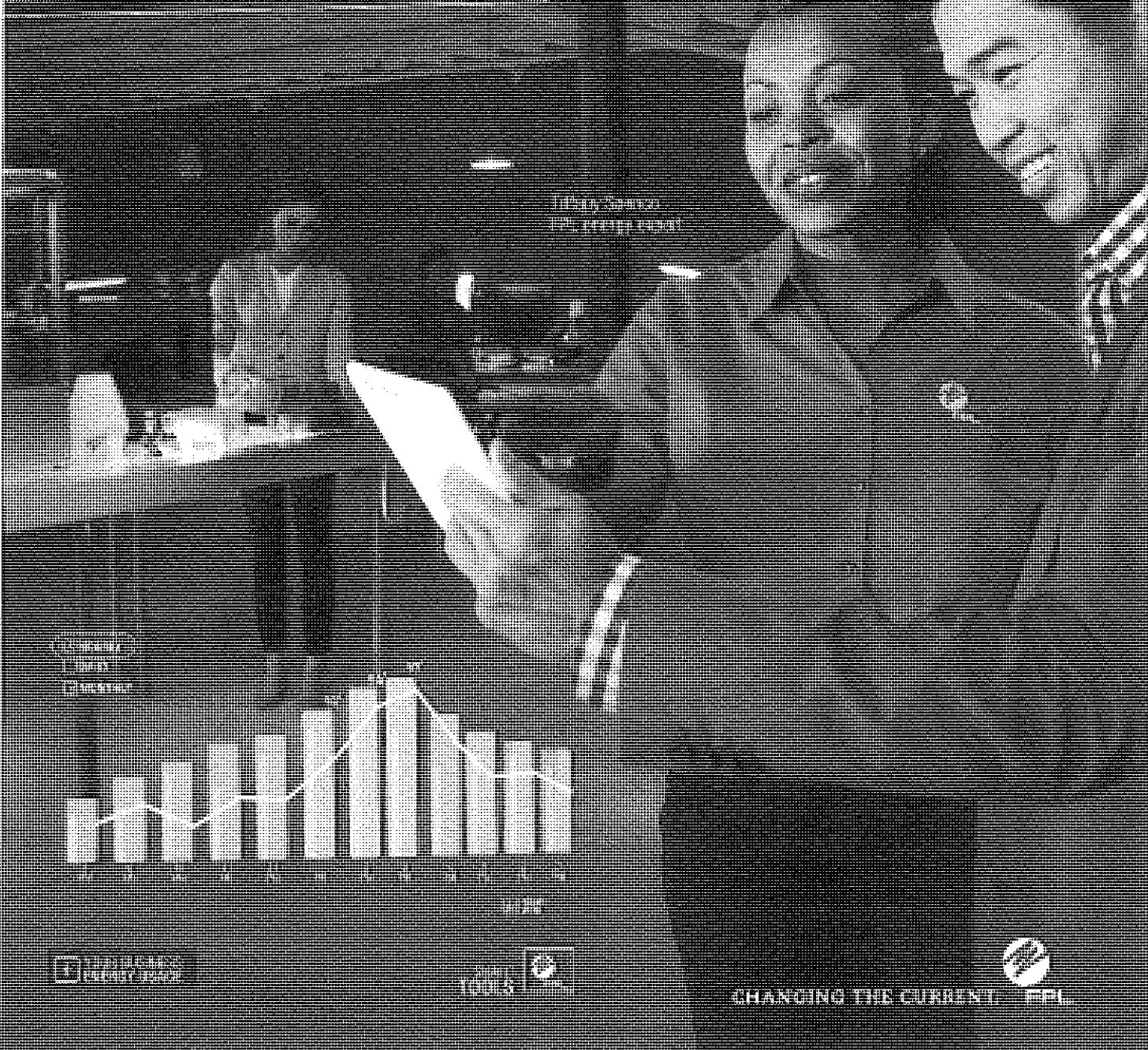
¿Sabías que la tecnología inteligente puede ayudarte a ahorrar?

Los termostatos inteligentes muestran ahorros en promedio anual de hasta 450 kWh, o cerca de \$50 al año. Descubre aún más maneras de ahorrar dinero y bajar tu cuenta eléctrica al tomar el Estudio Online Residencial. Visita FPL.com/Ahorros para ver cómo tu puedes ahorrar hasta \$250 al año.



Smart tools for even smarter savings.

Smart tools can save up to 30% on energy costs. FPL's Smart Tools can help you identify energy-wasting areas in your home or business. From smart meters to smart thermostats, FPL's Smart Tools can help you save money and reduce your carbon footprint. For more information, visit www.fpl.com/smarttools.



Smart Tools

Smart Tools
FPL.com/smarttools

CHANGING THE CURRENT FPL



Florida Trend

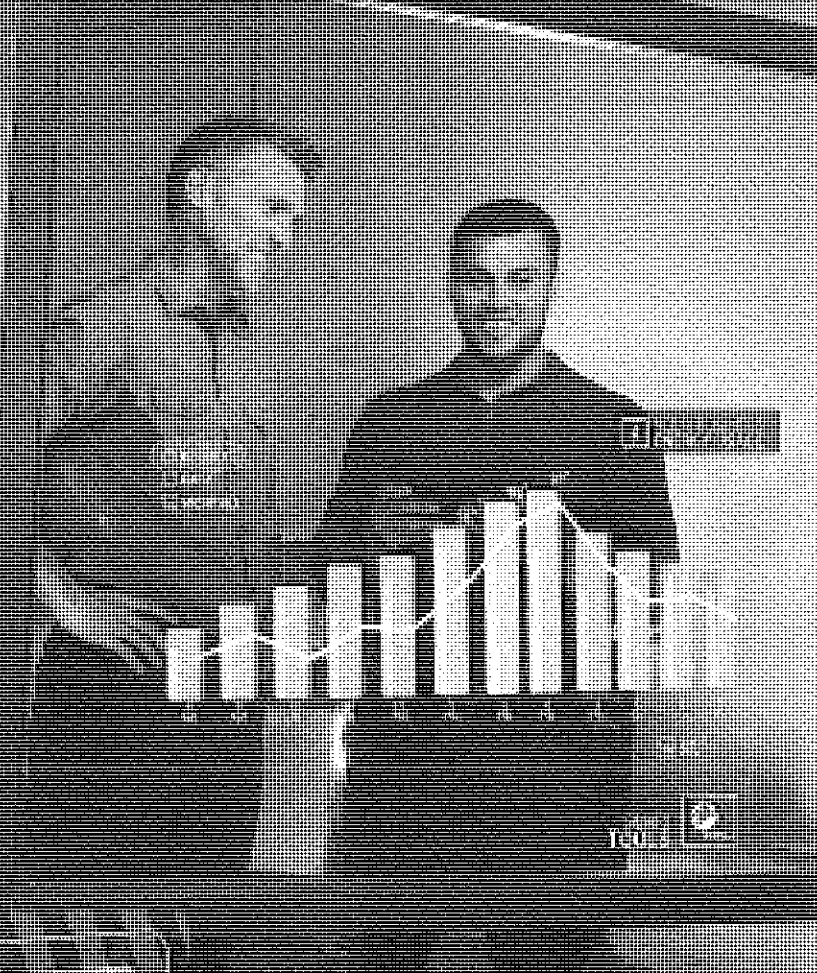


FPL's smart tools can help you find new ways to save up to \$500 a year.

Smart tools can help you find new ways to save up to \$500 a year. FPL's smart tools can help you find new ways to save up to \$500 a year. FPL's smart tools can help you find new ways to save up to \$500 a year.



CHANGING THE CURRENT FPL



Smart tools for even smarter savings.

Can't find what you're looking for? Don't worry. We've got you covered. Our smart tools can help you find the right energy-saving solutions for your business. From smart meters to smart thermostats, we have everything you need to save money and reduce your carbon footprint. Visit www.energystar.gov today to learn more.



CHANGING THE WORLD™ **ENERGY STAR**

Florida Trend

THE MAGAZINE OF FLORIDA BUSINESS

September

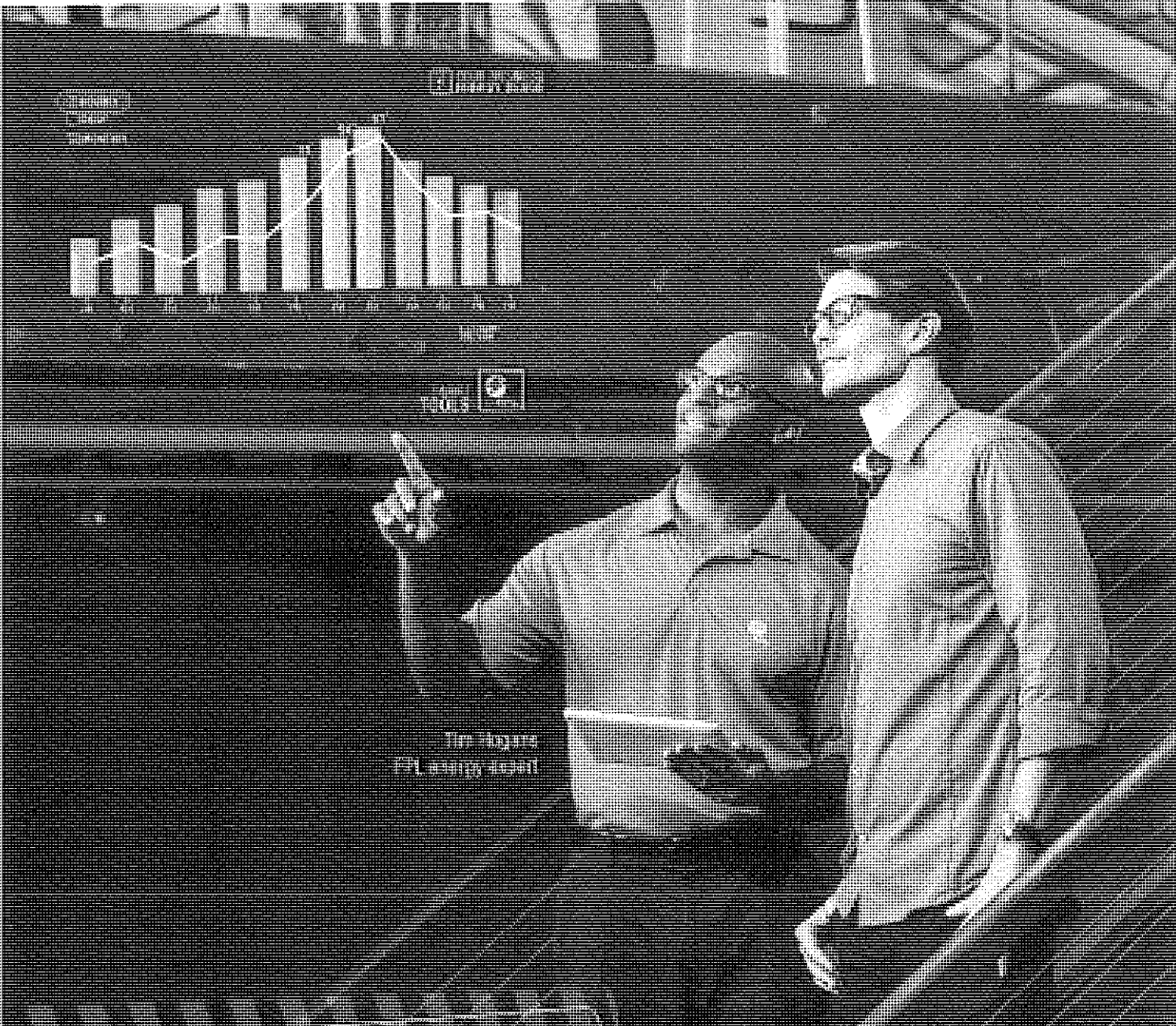
EMPLOYEE

FPL's smart tools can help you find new ways to save up to \$500 a year.

Smart tools can help you find new ways to save up to \$500 a year. FPL's smart tools can help you find new ways to save up to \$500 a year. FPL's smart tools can help you find new ways to save up to \$500 a year.



CHANGING THE CURRENT FPL



Smart tools for even smarter savings

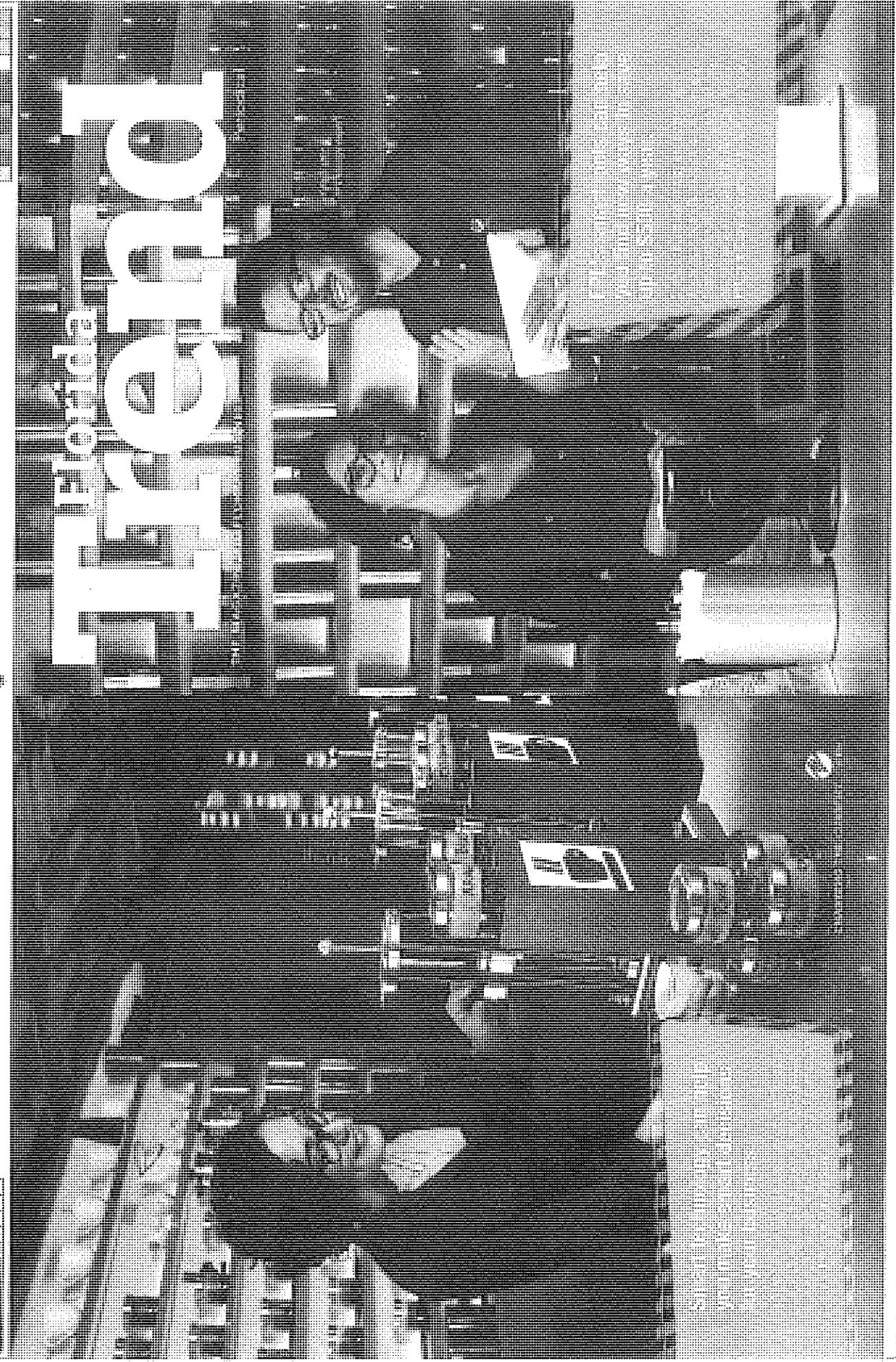
Smart tools for even smarter savings. FPL's Smart Tools help you identify and act on energy-saving opportunities. From smart meters to smart appliances, FPL's Smart Tools help you save money and reduce your carbon footprint. Visit www.fpl.com/SmartTools for more information.

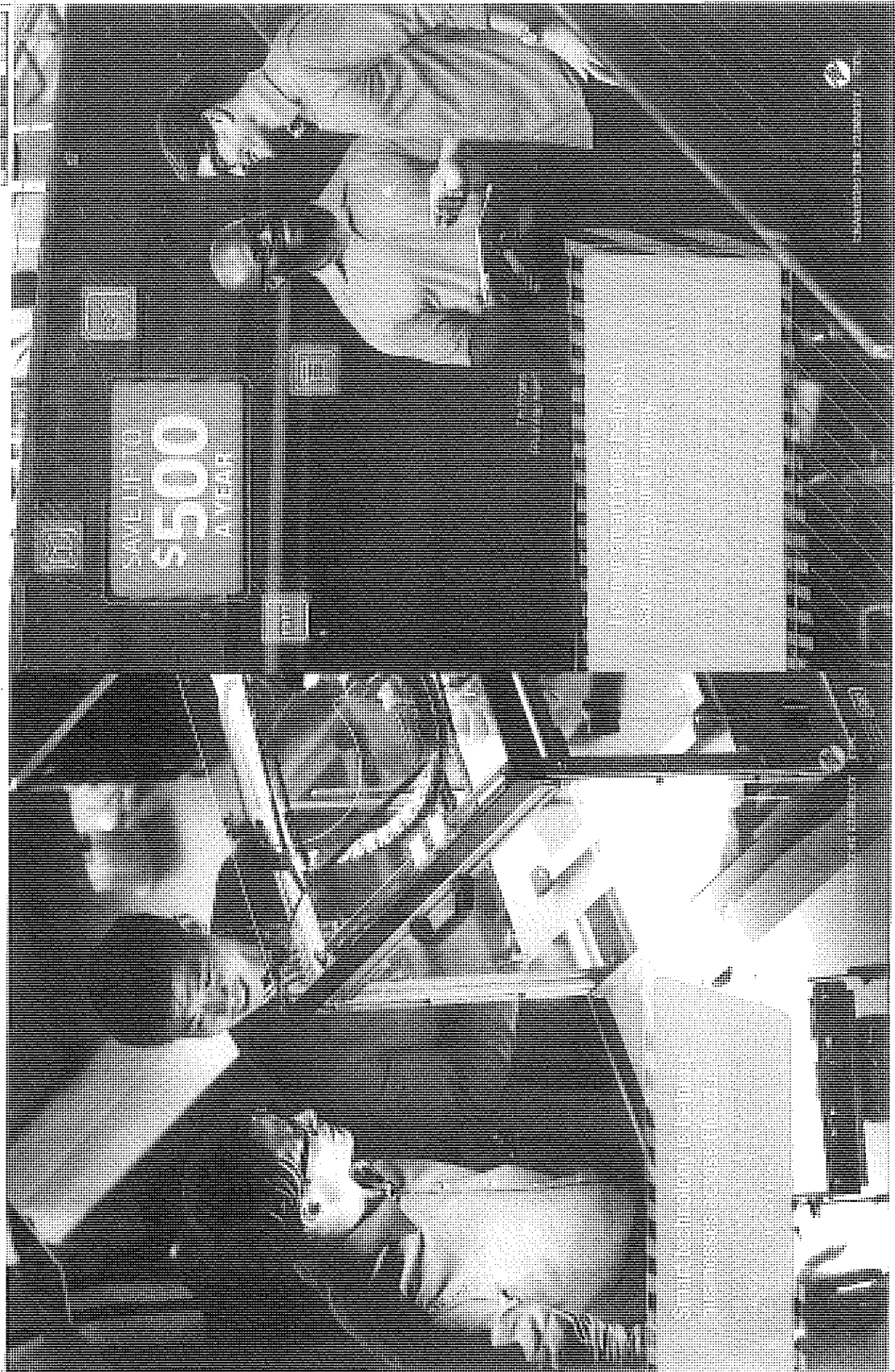


CHANGING THE CURRENT FPL



Florida TILE & TERRAZZO





REVENUE
GROSS
NET



ENERGY

SMART
TOOLS

May 2013
FPL SmartPoint

Smart tools for even smarter savings.

Save up to 10% on energy bills by \$500 a year.

Now FPL Online Business Energy Services can help you find the ways to save more on your energy bills. Available for customers with annual usage of 100,000 kWh and above, visit www.fpl.com/ESB.

CHANGING THE CURRENT. FPL





El clima siempre se caeja
en la cuenta de energía.

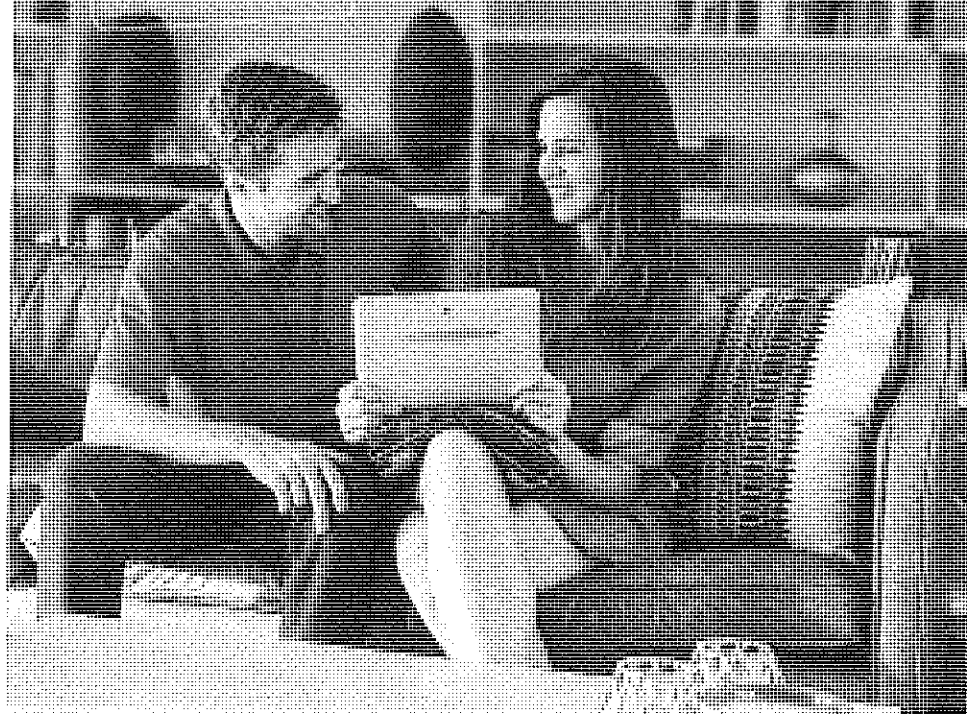
Descubre cómo la temperatura afecta tu cuenta con nuestras herramientas inteligentes.

Las altas temperaturas inusuales de este verano tienen a las unidades de aire acondicionado a través de la Florida trabajando al máximo. Con tu panel online de energía y el Estudio Online Residencial, podrás aprender nuevas maneras de controlar tu uso de energía, inclusive durante los días más calurosos del año. Toma el estudio y descubre cómo puedes ahorrar hasta \$250 al año en **FPL.com/Ahorros**.

SMART HOME ENERGY SWEEPSTAKES

\$5,000
GRAND PRIZE!

**WEEKLY
PRIZES!**



**Just click for your chance to win weekly prizes
and a \$5,000 Smart Home Energy Makeover!**

With FPL's Smart Home Energy Sweepstakes, you'll be entered to win big weekly prizes that can help you save energy and make your bill even lower—plus the chance to win an even bigger \$5,000 Smart Home Energy Makeover! Go to FPL.com/EasyToSave and take the survey by October 31, 2016 for your chance to win.



CHANGING THE CURRENT. **FPL**

SORTEO DE TECNOLOGÍA INTELIGENTE

\$5,000

Renovación de Tecnología

¡Premios
Semanales!

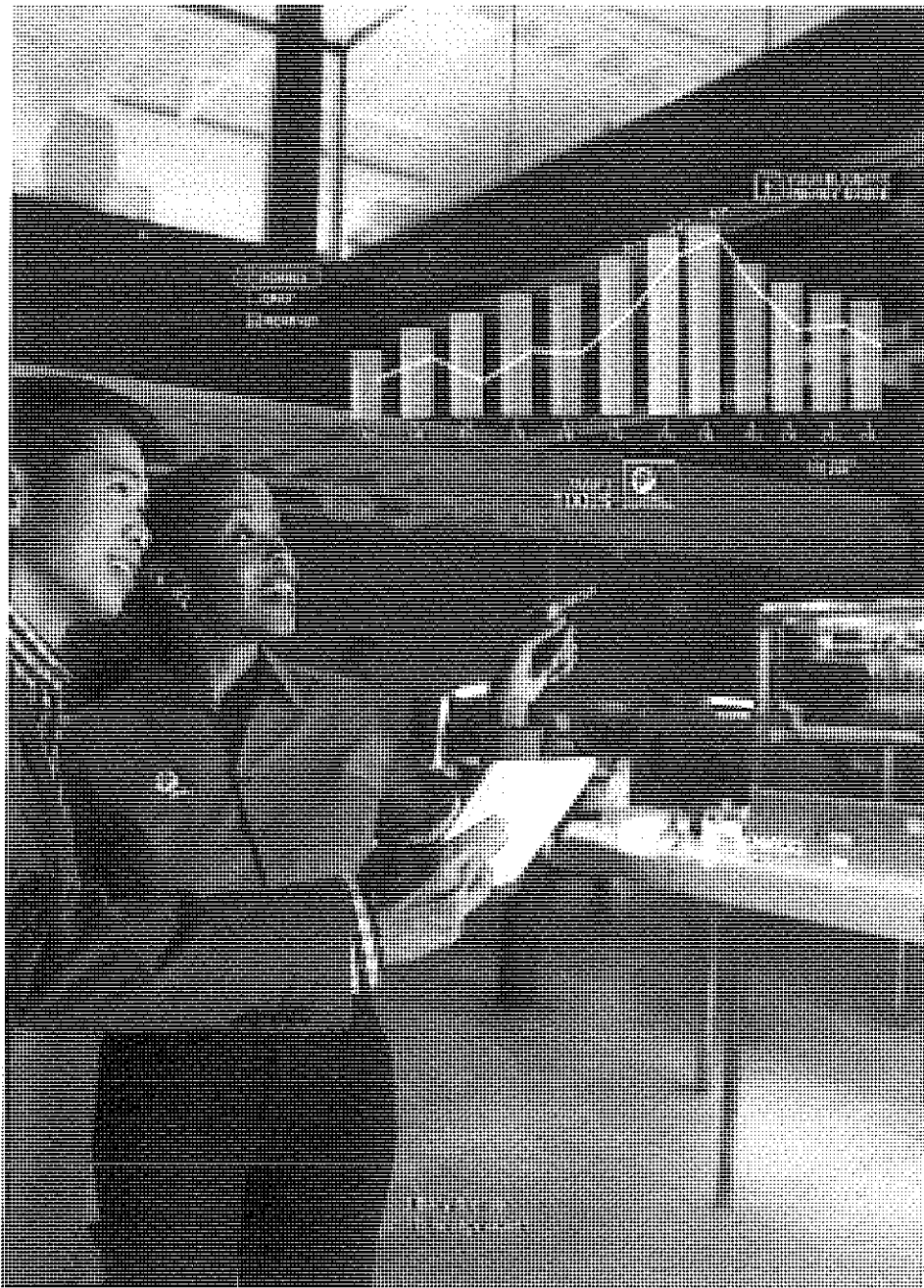
¡Haz clic para tu oportunidad de ganar premios
semanales y una Renovación de Tecnología
Inteligente para el Hogar de \$5,000!

Con el Sorteo de Tecnología Inteligente de FPL, podrás ganar grandes premios semanales que te ayudarán a ahorrar energía y hacer que tu cuenta sea aún más baja – además, la oportunidad de ganar una Renovación de Tecnología Inteligente para el Hogar valorada en \$5,000. Visita FPL.com/Ahorros y toma el estudio antes del 31 de octubre del 2016 para tu oportunidad de ganar.

CAMBIANDO LA CORRIENTE.



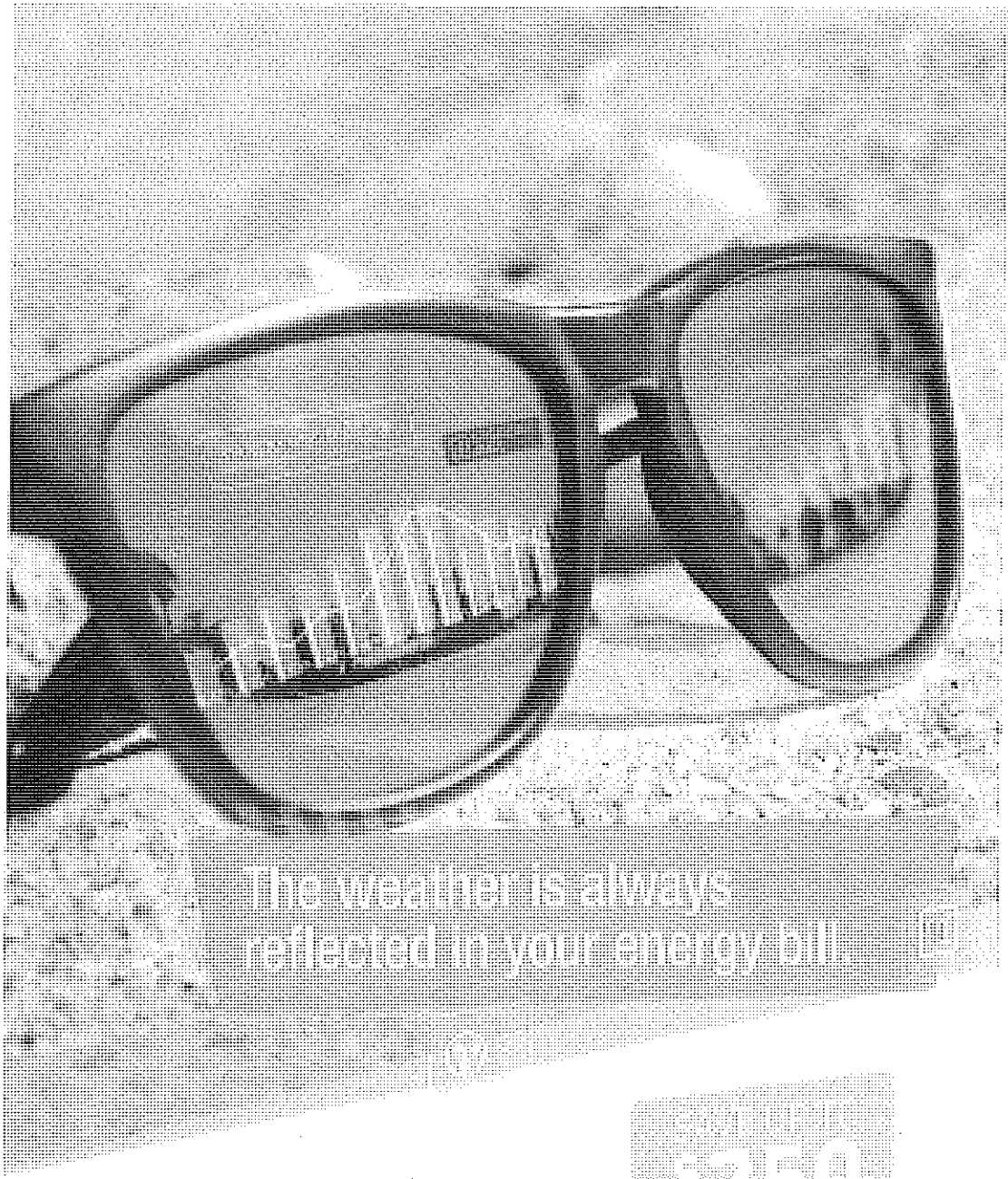
FPL



**Smart technology is helping businesses
bring new ideas to life.**

And now, it can help you save energy and money.

With FPL's smart tools, like the online business energy dashboard, you can see your company's energy usage by the hour to make smart decisions for your business. Visit FPL.com/BizEasyToSave to schedule a free Business Energy Evaluation and save up to \$500 a year.



The weather is always reflected in your energy bill.

SAVE UP TO
\$250
A YEAR

Our smart tools help you see how temperature affects your bill.

This summer's unusually high temperatures have air conditioners across the Sunshine State working overtime. With your online energy dashboard and the Online Home Energy Survey, you can learn new ways to control your energy use, even on the hottest days of the year. Take the survey to see how you can save up to \$250 a year at FPL.com/EasyToSave.



FPL congratulates our Energy
Conservation Leadership Award winners!

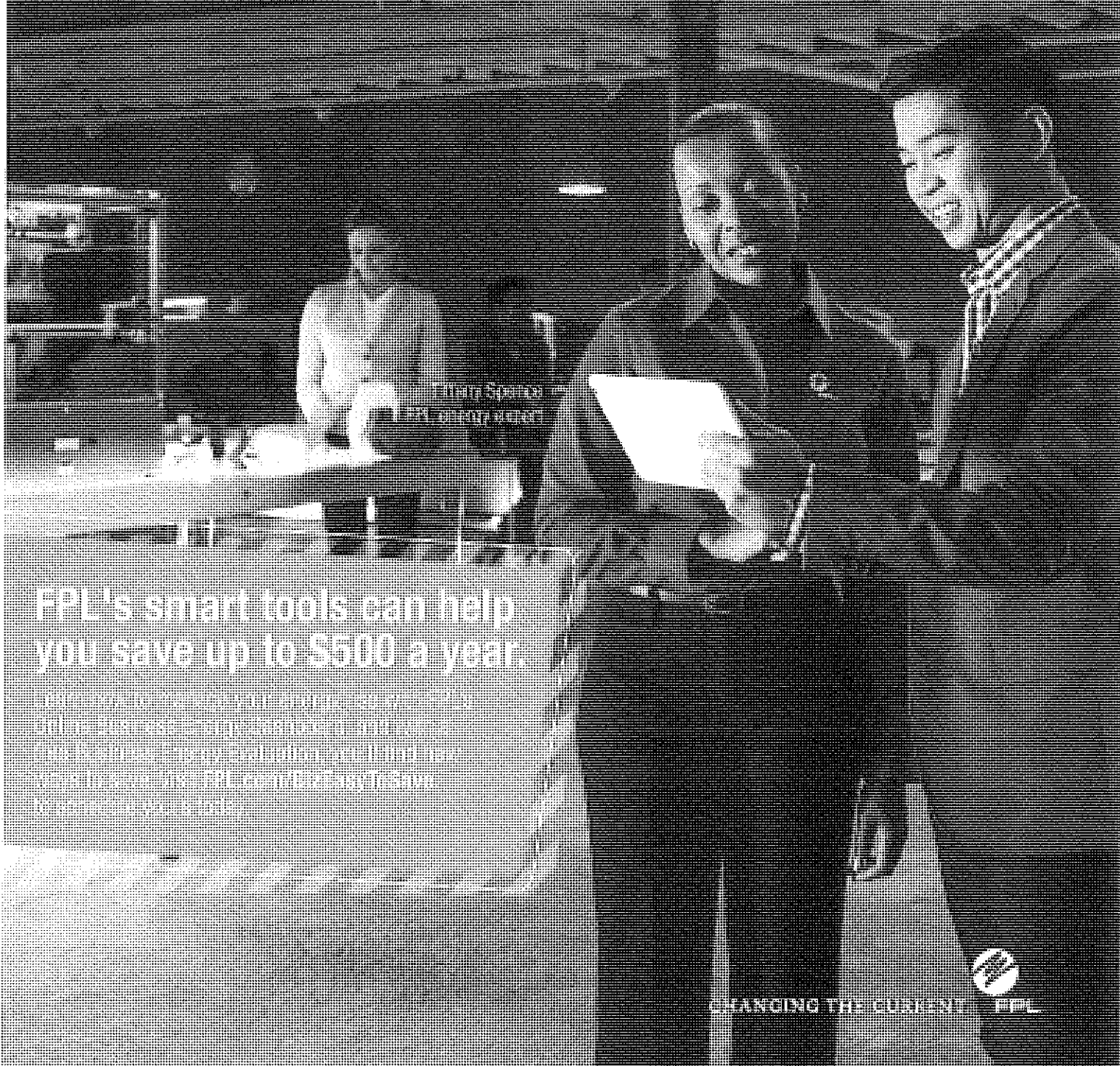
Saving energy. Leading by example.

We're proud to recognize Bible Baptist Church in Live Oak and Jefferson Center in Sarasota as recipients of our Energy Conservation Leadership Award. These businesses put energy savings on the map and in their budget, and you can too. Schedule your free Business Energy Evaluation to see how you could save up to \$500 a year on your energy bill at FPL.com/BizEasyToSave.

Florida Trend

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FPL's smart tools can help
you save up to \$500 a year.

At FPL, we have the smart tools you need to save up to \$500 a year. Our smart tools help you save on your energy bills by providing you with the information you need to make smart choices. FPL.com/BeEasyToSave. You'll love our smart tools.



CHANGING THE CURRENT FPL

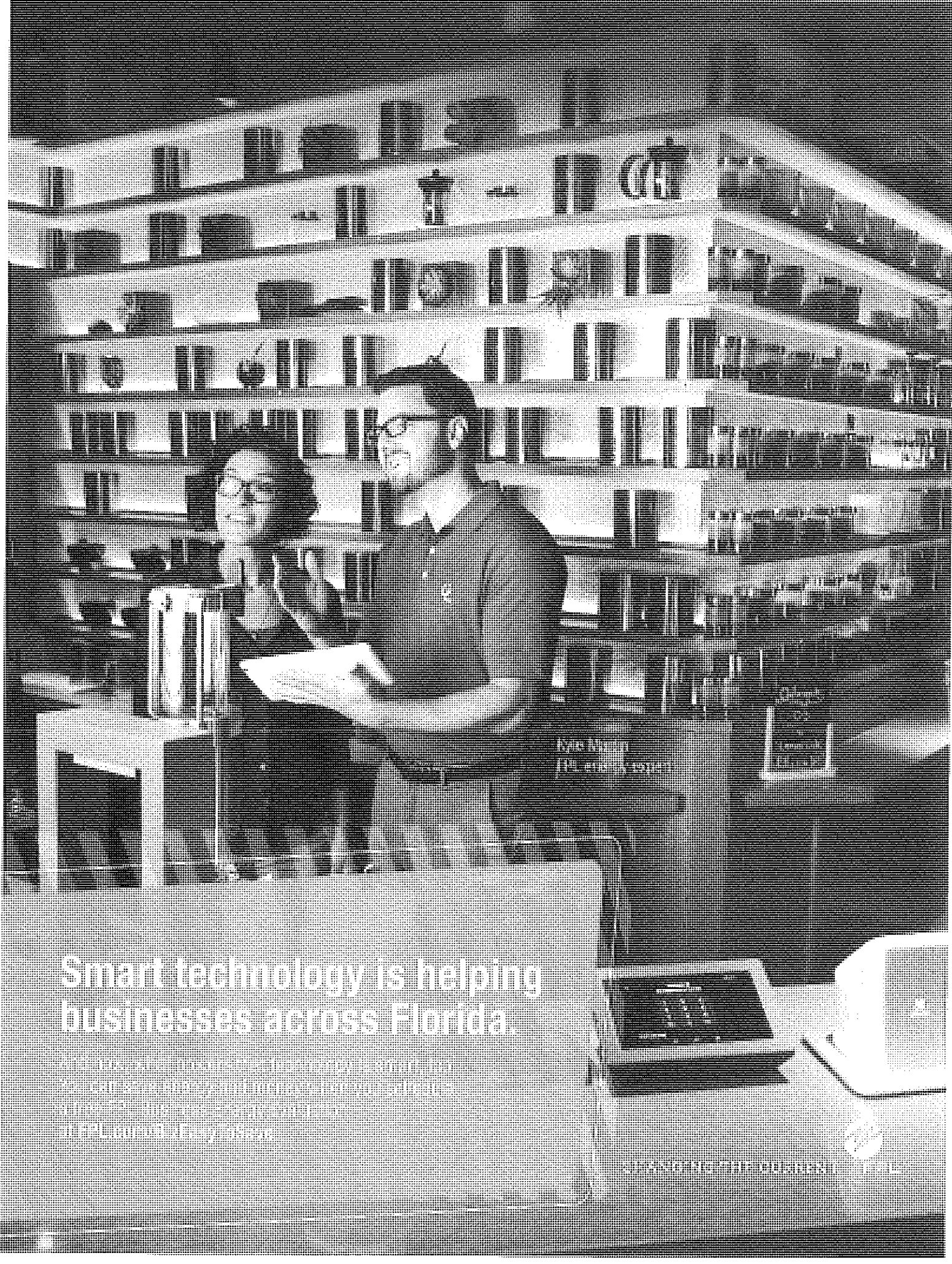


CHANGING THE CURRENT™ FPL

Smart tools can help you save energy and money

Customers can now use smart meters to help them track their energy usage and identify areas where they can save. Smart meters also help utilities like FPL better manage the power grid, which means a more reliable power supply for everyone. For more information, visit www.fpl.com/SmartTools.

FPL.com/SmartTools



Smart technology is helping businesses across Florida.

Smart technology is helping businesses across Florida. From smart homes to smart cars, smart technology is making our lives easier and more convenient. It's also helping businesses to operate more efficiently and effectively. Smart technology is the future, and it's here now.

© 2013 Florida Department of Economic Development

Smart technology can help you make smart decisions.

At the University of California, San Diego, researchers are using smart technology to help them make smart decisions. They are using smart technology to help them make smart decisions. They are using smart technology to help them make smart decisions.

