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P. O. Box 549 / 301 Long Ave, Port St. Joe, FL 32457 Tel: 850.229.8216 / fax: 850.229.8392

www.stjoegas.com

August 22, 2017

E-Portal Carlotta S. Stauffer, Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Re: Docket No. 20170004-GU

Dear Ms. Stauffer:

Attached for electronic filing, please find St Joe Natural Gas Company's Petition for approval of its Conservation Cost Recovery Factor to be applied to customer bills during the twelve-month period ending December 31, 2018.

- 1. Schedules C-1 through C-4
- 2. Direct Testimony of Debbie Stitt

Thank you for your assistance.

Very truly yours,

Debbie Stitt Energy Conservation Analyst

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In	Re:	Conservation Cost)
		Recovery Clause)
			١

Docket No. 20170004-GU Submitted for filing August 22, 2017

PETITION OF ST JOE NATURAL GAS COMPANY, INC. FOR APPROVAL OF PROPOSED CONSERVATION COST RECOVERY CHARGES

St. Joe Natural Gas Company, Inc. ("SJNG") by and through its undersigned officer, hereby petitions the Commission for approval of its proposed conservation cost recovery factors and amounts as further identified below. In support, hereof the company states:

1. The Name of the petitioner and the mailing address of its principal office is:

St. Joe Natural Gas Company, Inc. P.O. Box 549
Port St. Joe, Florida 32457-0549

2. The name and mailing address of the person authorized to receive notices and communications to this petition is:

Debbie Stitt, Energy Conservation Analyst St. Joe Natural Gas Company, Inc. P.O. Box 549 Port St. Joe, Florida 32457-0549

3. Pursuant to the requirements of this docket, SJNG has prepared testimony and the conservation true-up forms supplied by the Commission Staff in a manner consistent with the Staff's instructions.

St. Joe Natural Gas Company, Inc.

Docket No. 20170004-GU

August 22, 2017

Page 2

- 4. The Conservation Cost Recovery Factor was calculated in accordance with the methodology which has been previously approved by the Commission in this docket. The factor is designed to recover the projected conservation program expenses of SJNG for the twelve-month period ending December 31, 2018 adjusted for the net true-up (which includes the estimated conservation true-up for the Twelve-month period ending December 31, 2017), as well as interest calculated in accordance with the methodology established by the Commission.
- 5. SJNG projects total conservation program expenses, net of all programs revenue of \$138,650 for the twelve-month period ending December 31, 2018. The estimated net true-up for the twelve months ending December 31, 2017 is an under-recovery of \$50,917. After increasing the projected conservation expenses by the amount of this under-recovery, a total of \$189,567 remains to be collected during the twelve months ending December 31, 2018. Dividing this total by the projected sales for the period by 1,288,387 therms, and expanding for taxes, results in the conservation adjustment factor of \$0.44277 per therm for RS-1, \$0.26916 per therm for RS-2, \$0.20359 per therm for RS-3, \$0.17729 per therm for GS-1, \$0.08111 per therm for GS-2, and \$0.03728 per therm for GS-4/FTS-4 respectively which SJNG seeks approval in this petition.

St. Joe Natural Gas Company, Inc. Docket No. 20170004-GU August 22, 2017 Page 3

The calculation of these factors per therm is contained in the Commission prescribed worksheets filed with this petition.

WHEREFORE, St. Joe Natural Gas Company, Inc. requests that this Commission enter its order approving the above conservation cost recovery factors to be applied to the appropriate customer bills during the twelve-month period ending December 31, 2018 and to customer bills thereafter until other conservation cost recovery factors are approved by the Commission.

Dated this 22nd day of August 2017.

Andy Shoaf, V-President St. Joe Natural Gas Company, Inc. P.O. Box 549 Port St. Joe, Florida 32457-0549 (850) 229-8216 x208

1		BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
2	In	Re: Conservation Cost) Docket No.20170004-GU Recovery Clause) Submitted for Filing August 22, 2017
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5		DIDECE MEGHINOVA OF DEDDIE GETTE ON DEVICE
6		DIRECT TESTIMONY OF DEBBIE STITT ON BEHALF OF ST. JOE NATURAL GAS COMPANY, INC.
	0	
7	Q.	four four name, business address, by whom you
8		are employed and in what capacity.
9	Α.	Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida
10		32456, St Joe Natural Gas Company in the capacity of
11		Energy Conservation Analyst.
12	Q.	What is the purpose of your testimony?
13	Α.	My purpose is to submit the known and projected expenses and
14		revenues associated with SJNG's conservation programs incurred
15		in January thru July 2017 and projection costs to be incurred
16		from August 2017 through December 2017. It will also include
17		projected conservation costs for the period January 1, 2018
18		through December 31, 2018 with a calculation of the conservation
19		adjustment factors to be applied to the customers' bills during
20		the January 1, 2018 through December 31, 2018 period.
	0	
21	Q.	Have you prepared any exhibits in conjunction with your testimony?
22	Α.	Yes, I have prepared and filed to the Commission the 22nd day of
23		August 2017 Schedule C-1 prescribed by the Commission Staff
24		which has collectively been titled Energy Conservation Adjustment
25		Summary of Cost Recovery Clause Calculation for months January

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1, 2018 through December 31, 2018 for identification.
      Q. What Conservation Adjustment Factor does St. Joe Natural Gas
 2
          seek approval through its petition for the twelve-month period
 3
 4
          ending December 31, 2018?
      A. $.44277 per therm for RS-1, $.26916 per therm for RS-2, and
 5
         \$.20359 per therm for RS-3, \$0.17729 per therm for GS-1, \$0.08111
 6
          per therm for GS-2, and \$0.03728 per therm for GS-4/FTS-4
 7
      Q. Does this conclude your testimony?
 8
 9
      A. Yes.
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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Conservation Cost)	Docket No. 20170004-GU
Recovery)	Submitted for Filing
)	August 22, 2017

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that true and correct copies of the foregoing testimony have been furnished by electronic mail to the following parties of record this 22nd day of August 2017.

Sebring Gas System, Inc. Jerry H. Melendy, Jr. 3515 U.S. Hwy 27 South Sebring, Fl 33870 jmelendy@floridasbestgas.com

Ansley Watson, Jr. Esq.
MacFarlane Law Firm
PO Box 1531
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aw@macfar.com

Florida City Gas Carolyn Bermudez 933 East 25th St. Hialeah, Fl. 33013-3498 cbermude@aglresources.com

Fl Public Utilities Co Mr. Mike Cassel 1750 S.W. 14h St., Ste 200 Fernandina Beach, Fl. 32034-3052 mcassel@fpuc.com

Southern Company Gas
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Peoples Gas System
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Stephanie Cuello
Kelley Corbari
Fl. Public Service Commission
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Tallahassee, Fl. 32399-0850
scuello@psc.state.fl.us
kcorbari@psc.state.fl.us

ENERGY CONSERVATION ADJUSTMENT COMPANY ST.JOE NATURAL GAS COMPANY CONSERVATION ADJUSTMENT SUMMARY OF COST RECOVERY CLAUSE CALCULATION S.JOE					189,567	1,326,447	679,278	647,169	1,288,387	35,882	TOTAL
ENDULE OF 1 ENERGY CONSERVATION ADJUSTMENT SUMMARY OF COST RECOVERY CLAUSE CALCULATION	#DIV/0!	1.00503	#DIV/0!	14.29134%	0	0	0	0	0	0	FTS-5
ENDITE COMPANY ST.JOE NATURAL CAS EXHIBITADKS.2 ENERGY CONSERVATION ADJUSTMENT SUMMARY OF COST RECOVERY CLAUSE CALCULATION MONTHS: JANUARY 2018 THROUGH DECEMBER 2018 OTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1) THERM CHARGE CUSTOMER CLUSTOMER CHARGE DELIVERY DE	0.03728	1.00503	0.03709	14.29134%	17,603	123,172	75,172	48,000	474,571	24	FTS4/GS-4
ENDUE C-1 ENDUE C-1 ENERGY CONSERVATION ADJUSTMENT SUMMARY OF COST RECOVERY CLAUSE CALCULATION ENERGY CONSERVATION ADJUSTMENT SUMMARY OF COST RECOVERY CLAUSE CALCULATION MONTHS: JANUARY 2018 THROUGH DECEMBER 2018 138,650 TOTAL (LINE 1 AND LINE 2) TOTAL CUSTOMER RATE RATE BILLS SCHEDULE 13,127 95,521 170,651 123,809 294,460 11,963 190,759 191,408 166,520 176,125 342,645 48,969 14,29134% 0,20257 1,00503 2,007 70,630 40,140 47,043 87,163 12,460 14,29134% 0,17641 1,00503	0.08111	1.00503	0.08070	14.29134%	17,365	121,509	91,059	30,450	215,172	435	GS-2
ENOUE C.1 COMPANY: ST. JOE NATURAL GAS EXHBIT#DOX-2 ENERGY CONSERVATION ADJUSTMENT SUMMARY OF COST RECOVERY CLAUSE CALCULATION	0.17729	1.00503	0.17641	14.29134%	12,460	87,183	47,043	40,140	70,630	2,007	GS-1
ENERGY CONSERVATION ADJUISTMENT SUMMARY OF COST RECOVERY CLAUSE CALCULATION MONTHS: JANUARY 2018 THROUGH DECEMBER 2018 OTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1) OTAL (LINE 1 AND LINE 2) FRATE SCHEDULE C 13,127 95,521 110,651 123,809 191,408 150,759 151,408 COMPANY: ST. JOE NATURAL CASS ECAMPANY: ST. JOE NATURAL CASS ECHEDULE C-2. PAGE INCREMENT DOCKET#20170004-GU 138,650	0.20359	1.00503	0.20257	14.29134%	48,969	342,645	176,125	166,520	241,734	8,326	RS-3
ENERGY CONSERVATION ADJUSTMENT SUMMARY OF COST RECOVERY CLAUSE CALCULATION MONTHS: JANUARY 2018 THROUGH DECEMBER 2018 OTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1) OTAL (LINE 1 AND LINE 2) FRATE RATE BILLS SALES REVENUES CHARGE REVENUES REVEN	0.26916	1.00503	0.26782	14.29134%	51,089	357,479	166,071	191,408	190,759	11,963	RS-2
ENERGY CONSERVATION ADJUSTMENT SUMMARY OF COST RECOVERY CLAUSE CALCULATION MONTHS: JANUARY 2018 THROUGH DECEMBER 2018 TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1) TOTAL (LINE 1 AND LINE 2) RATE SCHEDULE BILLS SALES REVENUES CHARGE REVENUES CHEDULE COMPANY: ST. JOE NATURAL COST COMPANY: ST. JOE NATURAL GAS EXHBIT#ADX: JANUARY 2018 THROUGH DECEMBER 2018 138,650 138,650 138,650 10701 1070	0.44277	1.00503	0.44055	14.29134%	42,082	294,460	123,809	170,651	95,521	13,127	RS-1
ENERGY CONSERVATION ADJUSTMENT SUMMARY OF COST RECOVERY CLAUSE CALCULATION MONTHS: JANUARY 2018 THROUGH DECEMBER 2018 TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1) TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 11) TOTAL (LINE 1 AND LINE 2)	CONSERV	TAX	DOLLARS	ECCR AS % OF TOTAL REVENUES	ECCR REVENUES	TOTAL CUST. & DELIVERY CHG REVENUE	DELIVERY	CUSTOMER CHARGE REVENUES	THERM	BILLS	RATE
ENERGY CONSERVATION ADJUSTMENT SUMMARY OF COST RECOVERY CLAUSE CALCULATION MONTHS: JANUARY 2018 THROUGH DECEMBER 2018 3-2, PAGE 1)				189,567						ND LINE 2)	3. TOTAL (LINE 1 AN
ERGY CONSERVATION ADJUSTMENT Y OF COST RECOVERY CLAUSE CALCULATION : JANUARY 2018 THROUGH DECEMBER 2018				50,917					E 4, LINE 11)	DULE C-3, PAGI	2. TRUE-UP (SCHEL
ENERGY CONSERVATION ADJUSTMENT SUMMARY OF COST RECOVERY CLAUSE CALCULATION MONTHS: JANUARY 2018 THROUGH DECEMBER 2018				138,650				2, PAGE 1)	SCHEDULE C	NTAL COSTS (1. TOTAL INCREME
ENERGY CONSERVATION ADJUSTMENT SUMMARY OF COST RECOVERY CLAUSE CALCULATION MONTHS: JANUARY 2018 THROUGH DECEMBER 2018											
				2	IENT CALCULATION CEMBER 2018	ATION ADJUSTN OVERY CLAUSE 3 THROUGH DE	3Y CONSERV <i>I</i> IF COST RECO JANUARY 2018	ENERC SUMMARY O MONTHS: ,			
		RAL GAS	ST. JOE NATU S-2 170004-GU	COMPANY: SEXHIBIT#DKSDOCKET#201							PAGE 1 OF 1

TOTAL ALL PROGRAMS	1 RESIDENTAL NEW CONSTRUCTION 2 RESIDENTAL APPL. REPLACEMENT 3 RESIDENTAL APPL. RETENTION 4 LARGE FOOD SERVICE COMMERCIAL 5 COMMERCIAL HOSPITALITY AND LODGING 6 (INSERT NAME) 7 (INSERT NAME) 8 (INSERT NAME) 9 (INSERT NAME) 10 (INSERT NAME)	PROGRAM		PAGE 1 OF 2
11,554	2,875 2,196 6,483 0 0 0 0 0	JAN 2018	ш	
11,554	2,875 2,196 6,483 0 0 0 0 0 0	FEB 2018	ESTIMATED C	
11,554	2,875 2,196 6,483 0 0 0 0 0 0	MAR 2018	ONSERVATION JANUARY 2	
11,554	2,875 2,196 6,483 0 0 0 0	APR 2018	NSERVATION PROGRAM COSTS BY PROGR JANUARY 2018 THROUGH DECEMBER 2018	
11,554	2,875 2,196 6,483 0 0 0 0 0	MAY 2018	1 COSTS BY F	
11,554	2,875 5,196 6,483 0 0 0	JUN 2018	ESTIMATED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH JANUARY 2018 THROUGH DECEMBER 2018	
11,554	2,875 2,196 6,483 0 0 0 0 0	JUL 2018	MONTH	
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11,554	2,875 2,196 6,483 0 0 0 0	SEP 2018		
11,554	2,875 2,196 6,483 0 0 0 0 0	OCT 2018		COMPANY: ST. JOE NATURAL GAS EXHIBIT#DKS-2 DOCKET#20170004-GU
11,554	2,875 2,196 6,483 0 0 0 0 0	NOV 2018		ST. JOE NATU 2 '0004-GU
11,554	2,875 2,196 6,483 0 0 0 0 0	DEC 2018		JRAL GAS
138,650	34,500 26,350 77,800 0 0 0 0 0	TOTAL		

PROGRAM COSTS	1 RESIDENTAL NEW CONSTRUCTION 2 RESIDENTIAL APPL. REPLACEMENT 3 RESIDENTAL APPL. RETENTION 4 LARGE FOOD SERVICE COMMERCIAL 5 COMMERCIAL HOSPITALITY AND LODGING 6 (INSERT NAME) 7 (INSERT NAME) 8 (INSERT NAME) 9 (INSERT NAME) 10 (INSERT NAME)	SCHEDULE C - 2 PAGE 2 OF 2
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138,650	INCENTIVES 34,500 26,350 77,800 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	AM COSTS PE
0	SERVICES 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	COMPANY: ST. JOE NA EXHIBIT#DKS-2 DOCKET#20170004-GU GRAM COSTS PER PROGRAM 3H DECEMBER 2018
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0	OTHER	RAL GAS
138,650	TOTAL 34,500 26,350 77,800 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	

PAGE 1 OF 5						COMPANY: ST. JOE NA EXHIBIT#DKS-2 DOCKET#20170004-GU	COMPANY: ST. JOE NATURAL GAS EXHIBIT#DKS-2 DOCKET#20170004-GU	RAL GAS	10
		ESTIMATED	CONSERVATIONULARY 201	TION PROGR 7 THROUGH	ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM JANUARY 2017 THROUGH DECEMBER 2017	ER PROGRAM 017			
PROGRAM	CAPITAL	PYROLL & BENEFITS	MATERLS. &	ADVERT	INCENTIVES	OUTSIDE	VEHICLE	OTHER	TOTAL
1 RESIDENTAL NEW CONSTRUCTION									
A. ACTUAL	0	0	0	0	16,300	0	0	0	100
B. ESTIMATED	0	0	0	0	12,000	0 (0 0	0 0	12 000
OTAL	0	0	0	0	28,300	0	0	0 (28,300
2 RESIDENTIAL APPL. REPLACEMENT									
A. ACTUAL	0	0	0	0	15,450	0	0	0	15 450
B. ESTIMATED	0	0	0	0	7,600	0	0	0	7 600
C	0	0	0	0	23,050	0	0	0	23,050
3 RESIDENTAL APPL. RETENTION									
A. ACTUAL B. ESTIMATED	0	0	0	0	51,350	0	0	0	51,350
TOTAL) C	C	0	0	26,000	0	0	0	26,000
C	0	0	0	0	77,350	0	0	0	77,350
4 LARGE FOOD SERVICE COMMERCIAL									
A. ACTUAL	0	0	0	0	6,500	0	0	0	6.500
D. ESTIMATED	0	0	0	0	0	0	0	0	
C	0	0	0	0	6,500	0	0	0	6,500
5 COMMERCIAL HOSPITALITY AND LODGING									
A. ACTUAL	0	0	0	0	4,000	0	0	0	4.000
B. ESTIMATED	0	0	0	0	0	0	0	0	
ICIAL	0	0	0	0	4,000	0	0	0	4,000
6 (INSERT NAME)									
	0	0	0	0	0	0	0	0	
	0	0	0	0	0	0	0		
C. IOIAL	0	0	0	0	0	0	0	0	
SUB-TOTAL	0	0	0	0	139,200	0	0	0	139.200

					EXHIBIT#DK DOCKET#20	S-2 170004-GU	NAL GAO	
	ESTIMATED J	CONSERVAT	TION PROGR 7 THROUGH	AM COSTS PI DECEMBER 2	ER PROGRAM			
CAPITAL	PYROLL & BENEFITS	MATERLS. &	ADVERT	INCENTIVES	OUTSIDE	VEHICLE	OTHER	TOTAL
0	0	0	0	139,200	0	0	0	139,200
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c	0	0	0	0	0	0	0	0
0	0	0	0	139,200	0	0	0	139,200
	CAPITAL INVEST					ESTIMATED CONSERVATION PROGRAM COSTS PER JANUARY 2017 THROUGH DECEMBER 20: PYROLL & MATERLS. & ADVERT INCENTIVES BENEFITS SUPPLIES ADVERT INCENTIVES 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	ESTIMATED CONSERVATION PROGRAM COSTS PER JANUARY 2017 THROUGH DECEMBER 20: PYROLL & MATERLS. & ADVERT INCENTIVES BENEFITS SUPPLIES ADVERT INCENTIVES 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	EXHIBIT#OKS-2 EXHIBIT#OKS-2 EXHIBIT#OKS-2 DOCKET#20170004-GU EXHIBIT#OKS-2 DOCKET#20170004-GU EXHIBIT#OKS-2 DOCKET#20170004-GU EXHIBIT#OKS-2 DOCKET#20170004-GU EXHIBIT#OKS-2 DOCKET#20170004-GU D

TOTAL ALL PROGRAMS	RESIDENTAL NEW CONSTRUCTION RESIDENTIAL APPL. REPLACEMENT RESIDENTAL APPL. RETENTION LARGE FOOD SERVICE COMMERCIAL COMMERCIAL HOSPITALITY AND LODGIN (INSERT NAME) (INSERT NAME) (INSERT NAME) (INSERT NAME) (INSERT NAME) (INSERT NAME)	PROGRAM NAME	PAGE 3 OF 5
15,400	3,600 1,550 8,250 2,000 0 0 0 0 0	JAN 2017	
14,550	550 5,400 2,000 0 0 0	FEB 2017	
9,150	5,600 6,400 0 0 0 0	MAR 2017	
11,000	2,600 1,900 6,500 0 0	APR 2017	CONSERVATION PROGRAM COSTS BY ACTUAL/ESTIMATED JANUARY 2017 THROUGH DECEMBEI
10,525	1,650 2,975 5,900 0 0 0 0 0	MAY 2017	ONSERVATION PROGRAM COSTS BY ACTUAL/ESTIMATED JANUARY 2017 THROUGH DECEMBE
13,025	3,750 925 8,350 0 0 0 0	JUN 2017	RAM COSTS IMATED IGH DECEM
2,000	2,000 0 0 0 0 0	JUL 2017	BY PROGRAM BER 2017
17,950	4,000 1,900 8,550 1,500 2,000 0 0 0	AUG 2017	M
11,400	3,000 1,900 6,500 0 0 0	SEP 2017	
11,400	3,000 1,900 6,500 0 0 0	OCT 2017	EXHIBIT#DKS-2 DOCKET#20170004-GU
11,400	3,000 1,900 6,500 0 0	NOV 2017	S-2 170004-GU
11,400	3,000 1,900 6,500 0 0	DEC 2017	ORAL GAO
139,200	28,300 23,050 77,350 6,500 4,000 0 0	TOTAL	

SCHEDULE C - 3 PAGE 4 OF 5										COMPANY: ST. JOE NATURAL GAS EXHIBIT#DKS-2	ST. JOE NAT S-2	URAL GAS	
				6 m	ENERGY CO JANUARY 20	ENERGY CONSERVATION JANUARY 2017 THROUGH	N ADJUSTMENT 3H DECEMBER 2017	MENT ER 2017		DOCKET#20170004-GU	170004-GU		
CONSERVATION REVS.	JAN 2017	FEB 2017	MAR 2017	APR 2017	MAY 2017	JUN 2017	JUL 2017	AUG 2017	SEP 2017	OCT 2017	NOV 2017	DEC 2017	IATOT
RCS AUDIT FEES a. OTHER PROG. REV.												-	0
0 0	-23,173	-17,011	-15,784	-17,254	-10,833	-9,811	-11,387	-8.609	-9 725	-8 326	-10 703	16 265	150 07
CONSERV. ADJ REV. (NET OF REV. TAXES)						13			9		10,702	-10,200	-150,0/9
TOTAL REVENUES	-23,173	-17,011	-15,784	-17,254	-10,833	-9,811	-11,387	-8,609	-9.725	-8.326	-10 702	-16 265	158 870
PRIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	5,844	5,844	5,844	5,844	5,844	5,844	5,844	5,844	5 844	5 844	л 844	5 G	70 0
CONSERVATION REVS. APPLIC. TO PERIOD	-17,329	-11,167	-9,941	-11,411	-4,989	-3,967	-5,544	-2,765	-3,881	-2.483	4 859	-10 421	-88 756
CONSERVATION EXPS. (FORM C-3, PAGE 3)	15,400	14,550	9,150	11,000	10.525	13.025	2 000	17 950	11 400	1	2		
TRUE-UP THIS PERIOD	-1,929	3,383	-791	-411	5,536	9,058	-3,544	15,185	7,519	8.917	6 541	979	50 00
INTEREST THIS PERIOD (C-3,PAGE 5)	34	32	34	34	33	36	37	41	46	4.8	5	2	473
TRUE-UP & INT. BEG. OF MONTH	70,123	62,385	59,956	53,355	47,135	46,861	50,111	40,761	50,143	51.865	54.986	55 734	1
PRIOR TRUE-UP COLLECT./(REFUND.)	-5,844	-5,844	-5,844	-5,844	-5,844	-5,844	-5,844	-5,844	-5,844	-5,844	-5,844	-5,844	
END OF PERIOD TOTAL NET TRUE-UP	62,385	59,956	53,355	47,135	46,861	50,111	40,761	50,143	51,865	54,986	55,734	50,917	50 917

PAGE 5 OF 5										COMPANY: ST. JOE NATURAL GAS EXHIBIT#DKS-2	T. JOE NATU	JRAL GAS	
				CALCULAT	ION OF TRU	JE-UP AND	CALCULATION OF TRUE-UP AND INTEREST PROVISION	ROVISION		DOCKET#20170004-GU	70004-GU		
				<u>_</u>	ANUARY 20	17 THROUG	JANUARY 2017 THROUGH DECEMBER 2017	R 2017					
INTEREST PROVISION	JAN 2017	FEB 2017	MAR 2017	APR 2017	MAY 2017	JUN 2017	JUL 2017	AUG 2017	SEP 2017	OCT 2017	NOV 2017	DEC 2017	TOTAL
BEGINNING TRUE-UP	70,123	62,385	59,956	53,355	47,135	46,861	50,111	40,761	50.143	51 865	54 086	EE 734	
END. T-UP BEFORE INT.	62,350	59,924	53,321	47,101	46,828	50,076	40.724	50 102	51 810	54 038	000		
TOT. BEG. & END. T-UP	132,473	122,308	113,277	100,456	93,963	96,937	90,835	90,864	101.962	106 803	110 670	106 603	
AVERAGE TRUE-UP	66,237	61,154	56,639	50,228	46,982	48,468	45,418	45,432	50,981	53,401	55.335	53 301	
INT. RATE-FIRST DAY OF REPORTING BUS. MTH	0.63%	0.62%	0.63%	0.80%	0.84%	0.86%	0.90%	1.08%	1.08%	108%	1 08%	1 08%	
INT. RATE-FIRST DAY OF SUBSEQUENT BUS. MTH	0.62%	0.63%	0.80%	0.84%	0.86%	0.90%	1.08%	1.08%	1.08%	1 08%	108%	108%	
TOTAL	1.25%	1.25%	1.43%	1.64%	1.70%	1.76%	1.98%	2.16%	2.16%	2.16%	2 16%	2 16%	
AVG INTEREST RATE	0.63%	0.63%	0.72%	0.82%	0.85%	0.88%	0.99%	1.08%	1.08%	1.08%	1.08%	1.08%	
MONTHLY AVG. RATE	0.05%	0.05%	0.06%	0.07%	0.07%	0.07%	0.08%	0.09%	0.09%	0.09%	0.09%	0.09%	
INTEREST PROVISION	\$34	\$32	\$34	\$34	\$33	\$36	\$37	\$41	\$46	\$48	\$50	\$48	\$473

ST JOE NATURAL GAS COMPANY, INC. PROGRAM DESCRIPTION AND PROGRESS

DOCKET NO. 20170004-GU ST JOE NATURAL GAS COMPANY (DKS)

RESIDENTIAL NEW CONSTRUCTION

builders in defraying the additional costs associated with natural gas appliance installations. in the new construction market. Incentives are offered in the form of cash allowances to assist This program is designed to increase the number of high priority firm natural gas customers

	APPLIANCE LOAD	DAD		ALLOWANCE	• 000000	
	GAS HEATING GAS WATER HEATING GAS CLOTHES DRYER	HEATING B DRYER		\$500.00 \$350.00 \$100.00		
	GAS RANGE GAS TANKLESS W/HEATER	S W/HEATER	11 1	\$150.00 \$550.00 \$1,650.00		
	JANUARY 2017	JANUARY 2017 THROUGH DECEMBER 2018	EMBER 2018			
	GAS WATER HEATING	GAS HEATING	GAS DRYER	GAS RANGE	GAS TANKLESS W/H	
)17 (12 MTHS)	0	ъ	10	15	41	
)18 (12 MTHS)	0	7	œ	18	50	
FOR:	JANUARY 2017	JANUARY 2017 - DECEMBER 2018)18			
	ACTUAL EXPENSES	12,300.00	28,300.00			
	ESTIMATED EXPENSES	16,000.00				
)18	ESTIMATED EXPENSES	34,500.00				

New construction is very limited in St Joe Natural Gas's service territory. By far the majority of new construction is by custom design where the owner specified to the builder the type of energy desired.

SCHEDULE C-4

ST JOE NATURAL GAS COMPANY, INC.

170004-GU AL GAS COMPANY

PAGE 2 OF 5	PROGRAM DE	ST JOE NATURAL GAS COMPANY, INC. PROGRAM DESCRIPTION AND PROGRESS	PROGRESS		DOCKET NO. 20170004-GI ST JOE NATURAL GAS CC (DKS)	20170004-GI JRAL GAS CC
PROGRAM TITLE:	RESIDENTIAL	APPLIANCE REF	RESIDENTIAL APPLIANCE REPLACEMENT PROGRA	GRAM		
PROGRAM DESCRIPTION:	This program is	designed to pror	This program is designed to promote the replacement of electric resistance appliances with	ent of electric rev	sistence annliance	i with
	energy efficient water heaters additional costs	natural gas heate ncentives are off in purchasing an	energy efficient natural gas heaters, water heaters, air conditioners, dryers, ranges and tankless water heaters. Incentives are offered in the form of cash allowances to assist in defraying the additional costs in purchasing and installing natural gas appliances.	air conditioners f cash allowance gas appliances	, dryers, ranges ar	as with nd tankless aying the
	APPLIANCE LOAD	AD		ALLOWANCE		
	GAS HEATING GAS WATER HEATING	EATING		\$725.00 \$500.00	8 8	
	GAS CLOTHES DRYER GAS RANGE	DRYER		\$150.00 \$200.00	88	
	מאס הסימיררסס אאיםם או מער			\$2,250.00	8 8	
PROGRAM PROJECTIONS FOR:	JA	NUARY 2017 TH	JANUARY 2017 THROUGH DECEMBER	BER 2018		
	GAS WATER HEATING	GAS HEATING	GAS DRYER	GAS RANGE	GAS TANKLESS W/H	Ĩ
JANUARY 2017 - DECEMBER 2017 (12 MTHS)	4	ω	6		19 21	
JANUARY 2018 - DECEMBER 2018 (12 MTHS)	4	ω	o		22 25	
PROGRAM FISCAL EXPENSES FOR:	JA	NUARY 2017 TH	JANUARY 2017 THROUGH DECEMBER	BER 2018		
JANUARY 17 - JULY 17	ACTUAL EXPENSES	USES	13,550.00	23,050.00	00	
AUGUST 17 - DECEMBER 17	ESTIMATED EXPENSES	PENSES	9,500.00			
JANUARY 2018 - DECEMBER 2018	ESTIMATED EXPENSES	PENSES	26,350.00			
PROGRAM PROGRESS SUMMARY:	Replacement of received by rate	electric appliance payers in St Joe I	Replacement of electric appliances with natural gas appliances continues to be well received by ratepayers in St Joe Natural Gas Company's service territory.	appliances continues	tinues to be well ritory.	

PAGE 3 OF 5 SCHEDULE C-4

PROGRAM DESCRIPTION AND PROGRESS ST JOE NATURAL GAS COMPANY, INC.

(DKS) DOCKET NO. 20170004-GU ST JOE NATURAL GAS COMPANY

PROGRAM TITLE:

RESIDENTIAL APPLIANCE RETENTION PROGRAM

PROGRAM DESCRIPTION:

tankless water heating systems. program includes allowances for natural gas water heater, heating, clothes drying, range, and natural gas when the existing appliances fail, or are otherwise replaced. The proposed retention This program is designed to encourage homeowners with existing natural gas appliances to retain

GAS TANKLESS W/HEATER GAS CLOTHES DRYER GAS WATER HEATING GAS RANGE GAS HEATING APPLIANCE LOAD ALLOWANCE \$1,600.00 \$100.00 \$550.00 \$100.00 \$350.00 \$500.00

PROGRAM PROJECTIONS FOR:	ر ا	ANUARY 2017 - [JANUARY 2017 - DECEMBER 2018			
	GAS WATER HEATING	GAS HEATING	GAS DRYER	GAS RANGE	GAS TANKLESS W/H	GAS W/H
JANUARY 2017 - DECEMBER 2017 (12 MTHS)	138	18	17		24	29
JANUARY 2018 - DECEMBER 2018 (12 MTHS)	125	20	17		31	35
PROGRAM FISCAL EXPENSES FOR:	ا ل	ANUARY 2017 TH	JANUARY 2017 THROUGH DECEMBER 2	ER 2018		
JANUARY 17 - JULY 17	ACTUAL EXPENSES	NSES	42,800.00	77,350.00	.00	
AUGUST 17 - DECEMBER 17	ESTIMATED EXPENSES	(PENSES	34,550.00			
JANUARY 2018 - DECEMBER 2018	ESTIMATED EXPENSES	(PENSES	77,800.00			

the Company's ability to retain existing gas customers and avoid the removal of services. than the cost to add a new customer. The proposed retention allowances will strengthen This program has been well received by the customers as well. The Company recognizes that the cost to retain an existing customer is significantly lower

PROGRAM PROGRESS SUMMARY:

SCHEDULE C-4 PAGE 4 OF 5

ST JOE NATURAL GAS COMPANY, INC. PROGRAM DESCRIPTION AND PROGRESS

DOCKET NO. 20170004-GU ST JOE NATURAL GAS COMPANY (DKS)

PROGRAM TITLE

PROGRAM DESCRIPTION:

LARGE FOOD SERVICE COMMERCIAL CONSERVATION REBATE PROGRAM

of greater than 9,000 therms. The rebates offered within this program are depicted below: engaged in the retail sale of prepared food and drinks for on-premise with an annual consumption rebates. Commercial large food service customers are defined as establishments primarily to purchase energy efficient natural gas appliances through the offering of commercial appliance This program is designed to encourage owners and operators of large food service restaurants

APPLIANCE LOAD

GAS WATER HEATING

FRYER

GAS RANGE

GAS TANKLESS W/HEATER

\$1,500.00
\$1,500.00
\$2,000.00
\$8,000.00

PROGRAM PROJECTIONS FOR:

JANUARY 2017 - DECEMBER 2018

PROGRAM PROGRESS SUMMARY: Since incepti	JANUARY 2018 - DECEMBER 2018 ESTIMATED	AUGUST 17 - DECEMBER 17 ESTIMATED	JANUARY 17 - JULY 17 ACTUAL EXPENSES	PROGRAM FISCAL EXPENSES FOR:	JANUARY 2018 - DECEMBER 2018 (12 MTHS)	JANUARY 2017 - DECEMBER 2017 (12 MTHS)	WATER
ion, only 11 (eleven)	ESTIMATED EXPENSES	ESTIMATED EXPENSES	(PENSES	JANUARY 2017 THROUGH DECEMBER	0	0	FRYER
appliances have	0.00	1,500.00	5,000.00	HROUGH DECEN	0	З	RANGE
Since inception, only 11 (eleven) appliances have qualified for this program.			6,500.00	IBER 2018	0	_	TANKLESS W/H

SCHEDULE C-4 PAGE 5 OF 5

PROGRAM DESCRIPTION AND PROGRESS ST JOE NATURAL GAS COMPANY, INC.

DOCKET NO. 20170004-GU ST JOE NATURAL GAS COMPANY (DKS)

PROGRAM TITLE:

PROGRAM DESCRIPTION:

COMMERCIAL HOSPITALITY AND LODGING

defined as establishments known to the public as hotels or motels prlmarily engaged facilities to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial hospitality and lodging customers are This program is designed to encourage owners and operators of hospitality & lodging

in providing lodging for the general public. The rebates offered are depicted below;

	CZICZ	DRYTH ANKLESS W/HEATER	OAG TANGE	GAS BANICE	EBYER EBYER	APPLIANCE LOAD
\$9,500.00	\$1,500.00	\$2,000.00	\$1,500.00	\$3,000.00	\$1,500.00	ALLOWANCE

PROGRAM PROJECTIONS FOR:

JANUARY 2017 THROUGH DECEMBER 2018

	WATER	FRYER	RANGE	TANKLESS W/H	DRYER
JANUARY 2017 - DECEMBER 2017 (12 MTHS)	0	0	0	2	0
JANUARY 2018 - DECEMBER 2018 (12 MTHS)	0	0	0	0	0
PROGRAM FISCAL EXPENSES FOR:	JA	JANUARY 2017 THROUGH DECEMBER	ROUGH DECE	MBER 2018	
JANUARY 17 - JULY 17	ACTUAL EXPENSES	USES	4,000.00	4,000.00	
AUGUST 17 - DECEMBER 17	ESTIMATED EXPENSES	PENSES	0.00		
JANUARY 2018 - DECEMBER 2018	ESTIMATED EXPENSES	PENSES	0.00		
PROGRAM PROGRESS SUMMARY:	Since inception,	only three (3) app	oliance have qua	Since inception, only three (3) appliance have qualified for this program	

Since inception, only three (3) appliance have qualified for this program.