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FPSC - COMMISSION CLERK

September 25, 2017

Ms. Carlotta Stauffer, Commission Clerk  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399-0850

RE: Undocketed

Dear Ms. Stauffer:

Attached for official filing is a Petition of Gulf Power Company for Approval of Modifications to Business Incentive Rate Riders.

Sincerely,

A handwritten signature in blue ink that reads "C. Shane Boyett for".

Rhonda J. Alexander  
Regulatory, Forecasting and Pricing Manager

md  
Attachments

cc: Gulf Power Company  
Jeffrey A. Stone, Esq.  
Beggs & Lane  
Russell Badders, Esq.

**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

In re: Petition of Gulf Power Company  
for Approval of Modifications to Business  
Incentive Riders

Docket No. \_\_\_\_\_

Date filed: September 25, 2017

**GULF POWER COMPANY'S PETITION FOR  
APPROVAL OF MODIFICATIONS TO BUSINESS INCENTIVE RIDERS**

Gulf Power Company ("Gulf Power," "Gulf," or "the Company") hereby petitions the Florida Public Service Commission (the "Commission") for approval to remove the subscription limitation for the Company's Extra-Large Business Incentive Rider, Large Business Incentive Rider, Medium Business Incentive Rider, and Small Business Incentive Rider (collectively, the "Business Incentive Riders")<sup>1</sup>. In support of this petition, the Company states:

1. The name, address, telephone number and facsimile number of the Company are:

Gulf Power Company  
One Energy Place  
Pensacola, Florida 32520-0780  
(850) 444-6743  
(850) 444-6026 (fax)

2. Gulf Power is an investor-owned electric utility operating under the jurisdiction of this Commission pursuant to the provisions of Chapter 366, Florida Statutes.

3. All notices, pleadings and correspondence required to be served on the Company should be directed to:

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<sup>1</sup> Copies of the Company's current Business Incentive Riders (Sheet Nos. 6.92-6.97 and 6.103-6.104) are attached to this Petition as Exhibit "A."

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4. The Commission's authority to grant the relief requested is found in sections 366.04, 366.05 and 366.06, Florida Statutes. This petition is filed pursuant to Rules 28-106.201, 25-6.033, 25-9.005 and 25-22.036, Florida Administrative Code.

### **BACKGROUND**

5. Gulf Power presently offers four Business Incentive Riders which are intended to foster economic development in Northwest Florida through job creation and electric load expansion. As the Commission has previously noted, "[e]conomic development provides indirect positive impacts to ratepayers including economic and job growth. Furthermore, any increased load as a result of the rider benefits the general body of ratepayers by spreading fixed cost among a larger customer base." *See*, Order No. PSC-16-0210-TRF-EI at 2. Gulf Power agrees with this observation and has aggressively pursued economic development opportunities for Northwest Florida. As the economy has steadily improved, local governments and economic development organizations across the country have intensified their efforts to retain existing

industries and attract new industries seeking to expand their operations. The modifications sought through this petition will strengthen Gulf's ability to compete in this rapidly developing environment and position the Company such that it is able to offer these riders to prospects with increasingly larger load requirements.

6. Gulf's Large Business Incentive Rider, Medium Business Incentive Rider, and Small Business Incentive Rider were approved on a pilot basis in connection with the Stipulation and Settlement Agreement which resolved all outstanding issues in Gulf Power's 2013 base rate proceeding. *See*, Order No. PSC-13-0670-S-EI dated December 19, 2013. These riders have a combined subscription limitation of 100 megawatts ("MW") and provide for four years of pre-determined declining credits on qualifying customers' base energy and demand charges. Qualifying customers must meet specified load, investment and employment criteria and attest that the availability of the rider is a significant factor in the customer's decision to request service from Gulf Power. These riders were scheduled to expire on December 31, 2017, absent extension by the Commission.<sup>2</sup> In its 2016 base rate proceeding, Gulf requested to remove the sunset provision for the Large Business Incentive Rider, Medium Business Incentive Rider and Small Business Incentive Rider. Gulf also sought approval of a fourth business incentive rider titled Extra-Large Business Incentive Rider. The Extra-Large Business Incentive Rider applies to customers possessing a load of five megawatts or more and provides for nine years of pre-determined declining credits on qualifying customers' base energy and demand charges. Qualifying customers under the Extra-Large rider must also meet specified employment and investment criteria and attest that the availability of the rider is a significant factor in the customer's decision to request service from Gulf Power. The Extra-Large rider is subject to the

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<sup>2</sup> These Riders were originally scheduled to expire on December 31, 2016. The Commission approved a one-year extension to December 31, 2017 in Order No. PSC-16-0243-TRF-EI dated June 20, 2016.

same 100 MW combined subscription limitation which governs the Small, Medium and Large riders.

7. Gulf's requests in its 2016 base rate proceeding were shaped by its initial experiences in utilizing the riders to attract prospective businesses to Northwest Florida. Removal of the sunset provisions in the existing riders and approval of the Extra-Large rider were approved in connection with the Stipulation and Settlement Agreement which resolved all outstanding issues in Gulf Power's 2016 base rate proceeding. *See*, Order No. PSC-17-0178-S-EI dated May 16, 2017. The removal of the sunset provisions eliminated a constraint on the usefulness of the riders in attracting new businesses, which was the uncertainty of their actual availability at the point a business finalized its commitment to come to Northwest Florida.

8. As discussed in further detail below, Gulf is seeking by this petition to remove another constraint on the usefulness of these riders in attracting new businesses, which is the combined 100 MW subscription limitation for the Business Incentive Riders. These additional modifications will enhance the effectiveness of the riders for the ultimate benefit of Gulf's general body of customers and will align with the transition of the riders from pilot to permanent status.

#### **MODIFICATIONS TO BUSINESS INCENTIVE RIDERS**

9. The Business Incentive Riders have served as valuable tools in aiding Gulf's economic development efforts. They provide an "off the shelf" option for potential customers who are surveying multiple jurisdictions and desire a rapid response from the utility. To date, the riders have secured new load representing estimated incremental electricity sales revenue of approximately \$960,000 over the four-year incentive period and attracted 94 full-time equivalent jobs in Gulf's service area. Moreover, Gulf has received commitments from additional

customers who are expected to achieve commercial operation between December 2017 and April 2018. Combined, these customers are expected to possess a load of approximately 15.5 MW, create over 5,600 new jobs and contribute approximately \$697 million in new capital investment. Gulf is also in discussions with multiple prospects of various sizes, all of whom would like to avail themselves of the riders should they choose, in the end, to locate their businesses in Northwest Florida.

10. Economic development contacts and negotiations are often conducted well in advance of a prospective customer beginning to take electric service from the Company. Consequently, it is vitally important that economic development prospects have assurance during the decision-making stage that the Business Incentive Riders will be open for subscription when the customer is ready to take service. Gulf has not yet exceeded the combined 100 MW subscription limit for the Business Incentive Riders; however, even coming close to the subscription limit would mean that the Company may be able to offer the rider only to smaller businesses and may have to forego the ability to use the riders to attract large or extra-large businesses to Northwest Florida. The Company may simply not be able to utilize the important tool that these riders offer in attracting a prospective business, depending upon the amount of megawatts still available under the subscription limitation and the size of the business.

In short, based on the additional experience gained with the Riders since it incorporated the previous revisions into its 2016 base rate proceeding request, combined with ongoing economic development activities in the interim, Gulf has learned that the subscription limitation presents a source of uncertainty for prospective customers. Competition among jurisdictions for economic development prospects is high, and uncertainty around the availability of an economic

development incentive could well be the determining factor in a prospective customer's decision to locate in a different state. Gulf's proposal eliminates this element of uncertainty.

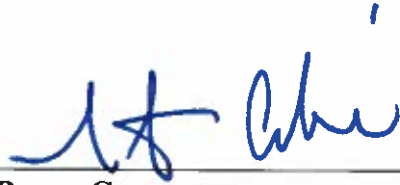
11. Moreover, Gulf's proposal also aligns with the transition of the riders from pilot to permanent status. As noted above, the Small, Medium and Large riders were approved on a pilot basis for an initial term of three years, which was subsequently extended by an additional year. The combined 100 MW subscription limitation was reflective of maximum participation that could realistically be anticipated to occur during a three-year period. In 2017, the Commission approved Gulf's request to transition the riders from pilot to permanent offerings. Removal of the sunset provisions has expanded the potential for participation under the riders such that a combined 100 MW limitation is no longer representative of anticipated participation.

12. Attached to this petition as Exhibit "B" are revised tariff sheet Nos. 6.92, 6.94, 6.96 and 6.103 marked in legislative format reflecting elimination of the subscription limitations along with clean copies of the same. All other aspects of the tariff sheets remain unchanged.

13. Gulf Power is not aware of any disputed issues of material fact relative to the matters asserted or the relief requested in this petition.

**WHEREFORE**, Gulf Power Company respectfully requests that the Commission approve Gulf's request to remove the subscription limitations as set forth above and as reflected in the tariff sheets attached hereto as Exhibit "B."

Respectfully submitted this 25<sup>th</sup> day of September, 2017.



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**Gulf Power Company**  
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**Attorneys for Gulf Power Company**



**EXHIBIT "A"**



Section No. VI  
Second Revised Sheet No. 6.92  
Canceling First Revised Sheet No. 6.92

<b>PAGE</b> 1 of 2	<b>EFFECTIVE DATE</b> July 1, 2017
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## **Rate Rider LBIR Large Business Incentive Rider (Optional Rider)**

### **AVAILABILITY:**

This Rate Rider is available to all Customers within Gulf Power's service area who meet qualifying load and employment requirements.

The qualifying load and employment requirements under this Rider must be achieved at the same delivery point. Additional metering equipment may be required for service under this Rider.

### **APPLICABILITY:**

Applicable to New Load as a Rate Rider to the rates specified below. All terms and conditions of the rate under which the Customer takes service remain applicable, except that the Customer's billing will be credited by the incentive specified below beginning with the commencement of service pursuant to this Rider. New Load is that which is added via connection of initial service or net incremental load above that which existed prior to approval for service under this rider. Service under this rider must occur after the effective date of this Rider but not later than the date that the Company determines that the subscription limit of 100 MW has been reached for all New Load under this Rider together with the companion Riders, SBIR, MBIR, and XLBIR.

Rate Rider LBIR shall only be combined with Rate Schedules LP, LPT, PX, PXT or RTP. If a change in ownership occurs during the Term of Service under this Rider, the successor Customer may be allowed to fulfill the balance of the Contract under this Rider.

**ISSUED BY:** S. W. Connally, Jr.

(Continued from Rate Rider LBIR, Sheet No. 6.92)

**INCENTIVES:**

Subject to compliance with the terms and conditions hereof, the following credits will be applied to the base demand charges and base energy charges of the Customer's applicable rate schedule:

- Year 1 – 60% reduction in base demand and base energy charges
- Year 2 – 45% reduction in base demand and base energy charges
- Year 3 – 30% reduction in base demand and base energy charges
- Year 4 – 15% reduction in base demand and base energy charges
- Year 5 – 0% reduction in base demand and base energy charges

**Qualifying Loads:**

- (1) Qualifying load must be at least 1,000 kW, as determined by the Company.
- (2) The Customer must provide an affidavit verifying the hiring of 50 full-time employees.
- (3) The Customer must demonstrate new capital investment of at least \$1,000,000.
- (4) The Customer must provide an affidavit verifying that the availability of this Rate Rider is a significant factor in the Customer's decision to request service from Gulf Power Company.

**TERM:**

Service under this Rate Rider requires a Contract for Electric Service that includes a minimum five-year term. Service under this Rider will terminate at the end of the contract term.

During the term of service under this Rate Rider, the Customer may elect to change to an applicable rate to which Rate Rider LBIR does not apply so long as the Customer commits to take service under the newly selected rate for the unexpired duration of the term of the original Contract for Electric Service. The Company may terminate service under this Rider at any time if the Customer fails to comply with the terms and conditions of this Rider. Failure to: (1) maintain that level of employment specified in this Rider and/or (2) purchase from the Company the amount of load specified in this Rider may be considered grounds for termination.

Service under this Rider is subject to the Rules and Regulations of the Company and the Florida Public Service Commission.

<b>PAGE</b> 1 of 2	<b>EFFECTIVE DATE</b> July 1, 2017
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**Rate Rider MBIR**  
**Medium Business Incentive Rider**  
**(Optional Rider)**

**AVAILABILITY:**

This Rate Rider is available to all Customers within Gulf Power's service area who meet qualifying load and employment requirements.

The qualifying load and employment requirements under this Rider must be achieved at the same delivery point. Additional metering equipment may be required for service under this Rider.

**APPLICABILITY:**

Applicable to New Load as a Rate Rider to the rates specified below. All terms and conditions of the rate under which the Customer takes service remain applicable, except that the Customer's billing will be credited by the incentive specified below beginning with the commencement of service pursuant to this Rider. New Load is that which is added via connection of initial service or net incremental load above that which existed prior to approval for service under this rider. Service under this rider must occur after the effective date of this Rider but not later than the date that the Company determines that the subscription limit of 100 MW has been reached for all New Load under this Rider together with the companion Riders, SBIR, LBIR, and XLBIR.

Rate Rider MBIR shall only be combined with Rate Schedules GSD, GSDD, GSTOU, LP, LPT, PX, PXT or RTP. If a change in ownership occurs during the Term of Service under this Rider, the successor Customer may be allowed to fulfill the balance of the Contract under this Rider.

<b>PAGE</b> 2 of 2	<b>EFFECTIVE DATE</b> July 1, 2017
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(Continued from Rate Rider MBIR, Sheet No. 6.94)

**INCENTIVES:**

Subject to compliance with the terms and conditions hereof, the following credits will be applied to the base demand charges and base energy charges of the Customer's applicable rate schedule:

- Year 1 – 40% reduction in base demand and base energy charges
- Year 2 – 30% reduction in base demand and base energy charges
- Year 3 – 20% reduction in base demand and base energy charges
- Year 4 – 10% reduction in base demand and base energy charges
- Year 5 – 0% reduction in base demand and base energy charges

**Qualifying Loads:**

- (1) Qualifying load must be at least 350 kW, as determined by the Company.
- (2) The Customer must provide an affidavit verifying the hiring of 25 full-time employees.
- (3) The Customer must provide an affidavit verifying that the availability of this Rate Rider is a significant factor in the Customer's decision to request service from Gulf Power Company.

**TERM:**

Service under this Rate Rider requires a Contract for Electric Service that includes a minimum five-year term. Service under this Rider will terminate at the end of the contract term.

During the term of service under this Rate Rider, the Customer may elect to change to an applicable rate to which Rate Rider MBIR does not apply so long as the Customer commits to take service under the newly selected rate for the unexpired duration of the term of the original Contract for Electric Service. The Company may terminate service under this Rider at any time if the Customer fails to comply with the terms and conditions of this Rider. Failure to: (1) maintain that level of employment specified in this Rider and/or (2) purchase from the Company the amount of load specified in this Rider may be considered grounds for termination.

Service under this Rider is subject to the Rules and Regulations of the Company and the Florida Public Service Commission.



Section No. VI  
Second Revised Sheet No. 6.96  
Canceling First Revised Sheet No. 6.96

<b>PAGE</b> 1 of 2	<b>EFFECTIVE DATE</b> July 1, 2017
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## **Rate Rider SBIR Small Business Incentive Rider (Optional Rider)**

### **AVAILABILITY:**

This Rate Rider is available to all Customers within Gulf Power's service area who meet qualifying load and employment requirements.

The qualifying load and employment requirements under this Rider must be achieved at the same delivery point. Additional metering equipment may be required for service under this Rider.

### **APPLICABILITY:**

Applicable to New Load as a Rate Rider to the rates specified below. All terms and conditions of the rate under which the Customer takes service remain applicable, except that the Customer's billing will be credited by the incentive specified below beginning with the commencement of service pursuant to this Rider. New Load is that which is added via connection of initial service or the net incremental load above that which existed prior to approval for service under this rider. Service under this rider must occur after the effective date of this Rider but not later than the date that the Company determines that the subscription limit of 100 MW has been reached for all New Load under this Rider together with the companion Riders, MBIR, LBIR, and XLBIR.

Rate Rider SBIR shall only be combined with Rate Schedules GSD, GSDT, GSTOU, LP, LPT, PX, PXT or RTP. If a change in ownership occurs during the Term of Service under this Rider, the successor Customer may be allowed to fulfill the balance of the Contract under this Rider.

<b>PAGE</b> <b>2 of 2</b>	<b>EFFECTIVE DATE</b> <b>July 1, 2017</b>
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(Continued from Rate Rider SBIR, Sheet No. 6.96)

**INCENTIVES:**

Subject to compliance with the terms and conditions hereof, the following credits will be applied to the base demand charges and base energy charges of the Customer's applicable rate schedule:

- Year 1 – 20% reduction in base demand and base energy charges
- Year 2 – 15% reduction in base demand and base energy charges
- Year 3 – 10% reduction in base demand and base energy charges
- Year 4 – 5% reduction in base demand and base energy charges
- Year 5 – 0% reduction in base demand and base energy charges

**Qualifying Loads:**

- (1) Qualifying load must be at least 200 kW, as determined by the Company.
- (2) The Customer must provide an affidavit verifying the hiring of 10 full-time employees.
- (3) The Customer must provide an affidavit verifying that the availability of this Rate Rider is a significant factor in the Customer's decision to request service from Gulf Power Company.

**TERM:**

Service under this Rate Rider requires a Contract for Electric Service that includes a minimum five-year term. Service under this Rider will terminate at the end of the contract term.

During the term of service under this Rate Rider, the Customer may elect to change to an applicable rate to which Rate Rider SBIR does not apply so long as the Customer commits to take service under the newly selected rate for the unexpired duration of the term of the original Contract for Electric Service. The Company may terminate service under this Rider at any time if the Customer fails to comply with the terms and conditions of this Rider. Failure to: (1) maintain that level of employment specified in this Rider and/or (2) purchase from the Company the amount of load specified in this Rider may be considered grounds for termination.

Service under this Rider is subject to the Rules and Regulations of the Company and the Florida Public Service Commission.

<b>PAGE</b> 1 of 2	<b>EFFECTIVE DATE</b> July 1, 2017
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**Rate Rider XLBIR  
Extra-Large Business Incentive Rider  
(Optional Rider)**

**AVAILABILITY:**

This Rate Rider is available to all Customers within Gulf Power's service area who meet qualifying load and employment requirements.

The qualifying load and employment requirements under this Rider must be achieved at the same delivery point. Additional metering equipment may be required for service under this Rider.

**APPLICABILITY:**

Applicable to New Load as a Rate Rider to the rates specified below. All terms and conditions of the rate under which the Customer takes service remain applicable, except that the Customer's billing will be credited by the incentive specified below beginning with the commencement of service pursuant to this Rider. New Load is that which is added via connection of initial service or net incremental load above that which existed prior to approval for service under this rider. Service under this rider must occur after the effective date of this Rider but not later than the date that the Company determines that the subscription limit of 100 MW has been reached for all New Load under this Rider together with the companion Riders, SBIR, MBIR, and LBIR.

Rate Rider XLBIR shall only be combined with Rate Schedules LP, LPT, PX, PXT or RTP. If a change in ownership occurs during the Term of Service under this Rider, the successor Customer may be allowed to fulfill the balance of the Contract under this Rider.



(Continued from Rate Rider XLBIR, Sheet No. 6.103)

**INCENTIVES:**

Subject to compliance with the terms and conditions hereof, the following credits will be applied to the base demand charges and base energy charges of the Customer's applicable rate schedule:

- Year 1 – 60% reduction in base demand and base energy charges
- Year 2 – 53% reduction in base demand and base energy charges
- Year 3 – 47% reduction in base demand and base energy charges
- Year 4 – 40% reduction in base demand and base energy charges
- Year 5 – 33% reduction in base demand and base energy charges
- Year 6 – 27% reduction in base demand and base energy charges
- Year 7 – 20% reduction in base demand and base energy charges
- Year 8 – 13% reduction in base demand and base energy charges
- Year 9 – 7% reduction in base demand and base energy charges
- Year 10 – 0% reduction in base demand and base energy charges

**Qualifying Loads:**

- (1) Qualifying load must be at least 5 MW, as determined by the Company.
- (2) The Customer must provide an affidavit verifying the hiring of 50 full-time employees.
- (3) The Customer must demonstrate new capital investment of at least \$1,000,000.
- (4) The Customer must provide an affidavit verifying that the availability of this Rate Rider is a significant factor in the Customer's decision to request service from Gulf Power Company.

**TERM:**

Service under this Rate Rider requires a Contract for Electric Service that includes a minimum ten-year term. Service under this Rider will terminate at the end of the contract term.

During the term of service under this Rate Rider, the Customer may elect to change to an applicable rate to which Rate Rider XLBIR does not apply so long as the Customer commits to take service under the newly selected rate for the unexpired duration of the term of the original Contract for Electric Service. The Company may terminate service under this Rider at any time if the Customer fails to comply with the terms and conditions of this Rider. Failure to: (1) maintain that level of employment specified in this Rider and/or (2) purchase from the Company the amount of load specified in this Rider may be considered grounds for termination.

Service under this Rider is subject to the Rules and Regulations of the Company and the Florida Public Service Commission.

**ISSUED BY:** S. W. Connally, Jr.

EXHIBIT "B"



Section No. VI  
Third Revised Sheet No. 6.92  
Canceling Second Revised Sheet No. 6.92

<b>PAGE</b> 1 of 2	<b>EFFECTIVE DATE</b>
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## **Rate Rider LBIR Large Business Incentive Rider (Optional Rider)**

### **AVAILABILITY:**

This Rate Rider is available to all Customers within Gulf Power's service area who meet qualifying load and employment requirements.

The qualifying load and employment requirements under this Rider must be achieved at the same delivery point. Additional metering equipment may be required for service under this Rider.

### **APPLICABILITY:**

Applicable to New Load as a Rate Rider to the rates specified below. All terms and conditions of the rate under which the Customer takes service remain applicable, except that the Customer's billing will be credited by the incentive specified below beginning with the commencement of service pursuant to this Rider. New Load is that which is added via connection of initial service or net incremental load above that which existed prior to approval for service under this rider.

Rate Rider LBIR shall only be combined with Rate Schedules LP, LPT, PX, PXT or RTP. If a change in ownership occurs during the Term of Service under this Rider, the successor Customer may be allowed to fulfill the balance of the Contract under this Rider.

**ISSUED BY:** S. W. Connally, Jr.

<b>PAGE</b> 1 of 2	<b>EFFECTIVE DATE</b>
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**Rate Rider MBIR**  
**Medium Business Incentive Rider**  
**(Optional Rider)**

**AVAILABILITY:**

This Rate Rider is available to all Customers within Gulf Power's service area who meet qualifying load and employment requirements.

The qualifying load and employment requirements under this Rider must be achieved at the same delivery point. Additional metering equipment may be required for service under this Rider.

**APPLICABILITY:**

Applicable to New Load as a Rate Rider to the rates specified below. All terms and conditions of the rate under which the Customer takes service remain applicable, except that the Customer's billing will be credited by the incentive specified below beginning with the commencement of service pursuant to this Rider. New Load is that which is added via connection of initial service or net incremental load above that which existed prior to approval for service under this rider.

Rate Rider MBIR shall only be combined with Rate Schedules GSD, GSDT, GSTOU, LP, LPT, PX, PXT or RTP. If a change in ownership occurs during the Term of Service under this Rider, the successor Customer may be allowed to fulfill the balance of the Contract under this Rider.



Section No. VI  
Third Revised Sheet No. 6.96  
Canceling Second Revised Sheet No. 6.96

<b>PAGE</b> 1 of 2	<b>EFFECTIVE DATE</b>
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## **Rate Rider SBIR Small Business Incentive Rider (Optional Rider)**

### **AVAILABILITY:**

This Rate Rider is available to all Customers within Gulf Power's service area who meet qualifying load and employment requirements.

The qualifying load and employment requirements under this Rider must be achieved at the same delivery point. Additional metering equipment may be required for service under this Rider.

### **APPLICABILITY:**

Applicable to New Load as a Rate Rider to the rates specified below. All terms and conditions of the rate under which the Customer takes service remain applicable, except that the Customer's billing will be credited by the incentive specified below beginning with the commencement of service pursuant to this Rider. New Load is that which is added via connection of initial service or the net incremental load above that which existed prior to approval for service under this rider.

Rate Rider SBIR shall only be combined with Rate Schedules GSD, GSDT, GSTOU, LP, LPT, PX, PXT or RTP. If a change in ownership occurs during the Term of Service under this Rider, the successor Customer may be allowed to fulfill the balance of the Contract under this Rider.

**ISSUED BY:** S. W. Connally, Jr.



Section No. VI  
First Revised Sheet No. 6.103  
Canceling Original Sheet No. 6.103

<b>PAGE</b> 1 of 2	<b>EFFECTIVE DATE</b>
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## **Rate Rider XLBIR Extra-Large Business Incentive Rider (Optional Rider)**

### **AVAILABILITY:**

This Rate Rider is available to all Customers within Gulf Power's service area who meet qualifying load and employment requirements.

The qualifying load and employment requirements under this Rider must be achieved at the same delivery point. Additional metering equipment may be required for service under this Rider.

### **APPLICABILITY:**

Applicable to New Load as a Rate Rider to the rates specified below. All terms and conditions of the rate under which the Customer takes service remain applicable, except that the Customer's billing will be credited by the incentive specified below beginning with the commencement of service pursuant to this Rider. New Load is that which is added via connection of initial service or net incremental load above that which existed prior to approval for service under this rider.

Rate Rider XLBIR shall only be combined with Rate Schedules LP, LPT, PX, PXT or RTP. If a change in ownership occurs during the Term of Service under this Rider, the successor Customer may be allowed to fulfill the balance of the Contract under this Rider.

**ISSUED BY:** S. W. Connally, Jr.

# **Legislative Format**



Section No. VI  
~~Second-Third~~ Revised Sheet No. 6.92  
Canceling ~~First-Second~~ Revised Sheet No. 6.92

<b>PAGE</b> 1 of 2	<b>EFFECTIVE DATE</b> July 1, 2017
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## Rate Rider LBIR Large Business Incentive Rider (Optional Rider)

### AVAILABILITY:

This Rate Rider is available to all Customers within Gulf Power's service area who meet qualifying load and employment requirements.

The qualifying load and employment requirements under this Rider must be achieved at the same delivery point. Additional metering equipment may be required for service under this Rider.

### APPLICABILITY:

Applicable to New Load as a Rate Rider to the rates specified below. All terms and conditions of the rate under which the Customer takes service remain applicable, except that the Customer's billing will be credited by the incentive specified below beginning with the commencement of service pursuant to this Rider. New Load is that which is added via connection of initial service or net incremental load above that which existed prior to approval for service under this rider. ~~Service under this rider must occur after the effective date of this Rider but not later than the date that the Company determines that the subscription limit of 100 MW has been reached for all New Load under this Rider together with the companion Riders, SBIR, MBIR, and XLBIR.~~

Rate Rider LBIR shall only be combined with Rate Schedules LP, LPT, PX, PXT or RTP. If a change in ownership occurs during the Term of Service under this Rider, the successor Customer may be allowed to fulfill the balance of the Contract under this Rider.

ISSUED BY: S. W. Connally, Jr.





Section No. VI  
~~Second-Third~~ Revised Sheet No. 6.94  
Canceling ~~First-Second~~ Revised Sheet No. 6.94

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## **Rate Rider MBIR Medium Business Incentive Rider (Optional Rider)**

### **AVAILABILITY:**

This Rate Rider is available to all Customers within Gulf Power's service area who meet qualifying load and employment requirements.

The qualifying load and employment requirements under this Rider must be achieved at the same delivery point. Additional metering equipment may be required for service under this Rider.

### **APPLICABILITY:**

Applicable to New Load as a Rate Rider to the rates specified below. All terms and conditions of the rate under which the Customer takes service remain applicable, except that the Customer's billing will be credited by the incentive specified below beginning with the commencement of service pursuant to this Rider. New Load is that which is added via connection of initial service or net incremental load above that which existed prior to approval for service under this rider. ~~Service under this rider must occur after the effective date of this Rider but not later than the date that the Company determines that the subscription limit of 100 MW has been reached for all New Load under this Rider together with the companion Riders, SBIR, LBIR, and XLBIR.~~

Rate Rider MBIR shall only be combined with Rate Schedules GSD, GSDT, GSTOU, LP, LPT, PX, PXT or RTP. If a change in ownership occurs during the Term of Service under this Rider, the successor Customer may be allowed to fulfill the balance of the Contract under this Rider.



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## Rate Rider SBIR Small Business Incentive Rider (Optional Rider)

### AVAILABILITY:

This Rate Rider is available to all Customers within Gulf Power's service area who meet qualifying load and employment requirements.

The qualifying load and employment requirements under this Rider must be achieved at the same delivery point. Additional metering equipment may be required for service under this Rider.

### APPLICABILITY:

Applicable to New Load as a Rate Rider to the rates specified below. All terms and conditions of the rate under which the Customer takes service remain applicable, except that the Customer's billing will be credited by the incentive specified below beginning with the commencement of service pursuant to this Rider. New Load is that which is added via connection of initial service or the net incremental load above that which existed prior to approval for service under this rider. ~~Service under this rider must occur after the effective date of this Rider but not later than the date that the Company determines that the subscription limit of 100 MW has been reached for all New Load under this Rider together with the companion Riders, MBIR, LBIR, and XLBIR.~~

Rate Rider SBIR shall only be combined with Rate Schedules GSD, GSDT, GSTOU, LP, LPT, PX, PXT or RTP. If a change in ownership occurs during the Term of Service under this Rider, the successor Customer may be allowed to fulfill the balance of the Contract under this Rider.



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## Rate Rider XLBIR Extra-Large Business Incentive Rider (Optional Rider)

### AVAILABILITY:

This Rate Rider is available to all Customers within Gulf Power's service area who meet qualifying load and employment requirements.

The qualifying load and employment requirements under this Rider must be achieved at the same delivery point. Additional metering equipment may be required for service under this Rider.

### APPLICABILITY:

Applicable to New Load as a Rate Rider to the rates specified below. All terms and conditions of the rate under which the Customer takes service remain applicable, except that the Customer's billing will be credited by the incentive specified below beginning with the commencement of service pursuant to this Rider. New Load is that which is added via connection of initial service or net incremental load above that which existed prior to approval for service under this rider. ~~Service under this rider must occur after the effective date of this Rider but not later than the date that the Company determines that the subscription limit of 100 MW has been reached for all New Load under this Rider together with the companion Riders, SBIR, MBIR, and LBIR.~~

Rate Rider XLBIR shall only be combined with Rate Schedules LP, LPT, PX, PXT or RTP. If a change in ownership occurs during the Term of Service under this Rider, the successor Customer may be allowed to fulfill the balance of the Contract under this Rider.

ISSUED BY: S. W. Connally, Jr.