1		BEFORE THE	
2	FLORIDA	PUBLIC SERVICE COMMISSION	
3	In the Matter of:		
4		DOCKET NO. 20160195-WS	
5	APPLICATION FOR ST		
6	RATE CASE IN LAKE COUNTY BY LAKESIDE WATERWORKS, INC.		
7		/	
8			
9	PROCEEDINGS:	COMMISSION CONFERENCE AGENDA	
10	PROCEEDINGS.	ITEM NO. 5	
11	COMMISSIONERS	CHAIRMAN JULIE I. BROWN	
12	TIMO:	COMMISSIONER ART GRAHAM COMMISSIONER RONALD A. BRISÉ	
13		COMMISSIONER DONALD J. POLMANN COMMISSIONER GARY F. CLARK	
14	DATE:	Tuesday, October 3, 2017	
15	PLACE:	Betty Easley Conference Center	
16		Room 148 4075 Esplanade Way	
17		Tallahassee, Florida	
18	REPORTED BY:	LINDA BOLES, CRR, RPR Official FPSC Reporter	
19		(850) 413-6734	
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PROCEEDINGS

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CHAIRMAN BROWN: Now we are moving on to Issue -- Item 5, which is the SARC. Please let me know when you're ready.

MR. LEWIS: Yes, ma'am. Ready.

CHAIRMAN BROWN: All right. Great. Thank you.

MR. LEWIS: Good morning, Commissioners.

Clayton Lewis speaking on behalf of Commission staff.

Item No. 5 is staff's recommendation addressing Lakeside Waterwork's application for a staff-assisted rate case. Lakeside is a Class C utility providing service to approximately 185 water customers and 171 wastewater customers in Lake County. Staff is recommending that the utility's quality of service be considered marginal. Staff is also recommending an increase to the utility's revenue requirement.

Staff has an oral modification to the revenue requirement which has been previously provided.

Representatives from the utility and Office of Public Counsel are present at today's agenda.

CHAIRMAN BROWN: Excellent.

MR. LEWIS: And did you want the oral modification addressed at this time?

CHAIRMAN BROWN: Yes.

MR. LEWIS: Okay.

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MS. GOLDEN: Good morning, Commissioners.

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Martha Golden with Commission staff.

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OPC previously raised a concern about our recommendation

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regarding the handling of the loss related to retirement

The reason for the oral modification is that

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of the collapsed well. We believed that in the PAA

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recommendation that we had addressed that concern.

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The main concern was that the early retirement

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of the well rehabilitation work, which was only in

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service for about nine months prior to the final

collapse of the well, it produces a large negative

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accumulated depreciation balance, which has the effect

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of increasing rate base and the utility earns a return

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on that.

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We believed that our approach in the PAA recommendation would address that concern, but following the filing of the recommendation, OPC raised additional concerns related to the accounting treatment of that.

So the oral modification, again, was intended to address OPC's concerns.

CHAIRMAN BROWN: Thank you. Okay. And we are going to start with the utility, if the utility would like to address us on the staff recommendation or any other matters, and then we'll go to Office of Public

Counsel.

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MR. RENDELL: Yes, Commissioners. This is

Troy Rendell on behalf of Lakeside Waterworks. And with

me is Mr. Gary Deremer, who's the president and majority

owner of Lakeside Waterworks.

We're here today to support staff's recommendation as originally filed and as modified with the exception of Issue 1. We believe the quality of service should be satisfactory. Late last week, after the recommendation was filed, the utility supplied documentation which showed the actions taken after the customer meeting. The utility has actually repaired the high service pumps, replaced the control panel at the wastewater -- at the water treatment plant, redid the piping at the water treatment plant, installed auto flushers throughout the distribution system, and we also rehabbed the lift stations. The lift stations had been an issue since we purchased it. I provided documentation where we went to the customer meetings and explained what was needed at the lift stations, along with Public Counsel. Mr. Steve Reilly was there as well.

We have kept the customers informed even prior to filing the rate case, and, you know, we believe that we've taken all the actions necessary. We're quite --

we're honestly at a loss of what other actions that
either the staff or OPC would like for us to take. We
believe the only other thing that can be done that's not
already been done is maybe forced draft aeration, which
we don't believe -- may not be necessary and it's going
to be very costly. And with that, I'm going to let

Mr. Deremer make a couple of comments.

CHAIRMAN BROWN: Thank you.

Good morning, Mr. Deremer.

MR. DEREMER: Good morning, Commissioner.

Yes, I also was surprised at the marginal service rating. Of everything that's being discussed with this, that's the most important issue to me. We try very hard to be responsive to our customers, and we try very hard to look at the big picture when it comes to rates. You know, these are -- the collection of systems that we have are generally very small and they are spread out geographically across the state.

So we're very mindful at what improvements are put into place because of affordability issues with these customers. Many of our customers are moderate to low income, retirees, many live in mobile home parks. So when we look at improvements on these -- on any of these systems, we try to focus on what is the right impact.

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Every discussion we have over capital improvements that Troy and I have, I say, "Well, you know, what is this impact on rates?" And we try to, you know, keep our rates around \$80 for water and sewer for the average customer. And we think when you start to get above that, you're asking for problems.

And so we do -- so when we see, you know, a marginal rating, when we believe we've addressed all the customer concerns, we are surprised at that. The issue that still remains is, is hydrogen sulfide-related problems, which are quite common in the state. believe the Commission is well aware of those. very expensive to remedy.

The utility is certainly willing to remedy those and to make the investment to remedy those; however, the impact on rates from an operation and capital recovery is quite severe, and it's going to take these rates well over a hundred dollars a month. So we'd certainly be happy to further discuss that in a customer meeting with the customers, with OPC, and all interested parties.

I don't want to digress here, but I think, you know -- I'm the president of US Water, and we operate and manage systems throughout the United States, many systems in Florida, approximately a thousand systems

from very large to very, very small such as Lakeside.

And many of our clients are government, and many of our clients benefit from government grants, low interest loans, and are able to keep their rates suppressed as a result of those kind of functions. CDBG block grants is a typical one that we see.

So I'm faced with looking at these utilities to say, you know, there's something in our system that, that needs to be addressed differently because there isn't that kind of remedy with these small systems, and they're generally the systems that need the most help.

So I would be happy to also participate in any kind of discussions with OPC that would -- could bring some relief to these type systems so that these customers could really get the same benefit that many of our municipal clients get. And, again, I digressed a little bit, but I'm happy to work with all, all parties to try to resolve this.

CHAIRMAN BROWN: Thank you, Mr. Deremer.

Mr. Rendell.

MR. RENDELL: One quick point, and I apologize. The documentation that was filed last week shows that the utility spent over \$40,000 already, and those costs are not included in this rate case. So the utility will be coming in probably within the year with

a limited proceeding. We also discovered --

CHAIRMAN BROWN: Did you say "with a limited proceeding" rather than a rate case?

MR. RENDELL: Probably a limited proceeding with these items -- well, if the staff and OPC agree. We also have to replace a water tank. Similar to what happened with LP, we discovered the water tank is leaking now and has to be replaced. So all of these costs as well as the tank is going to have to be addressed.

CHAIRMAN BROWN: Does it make sense to defer this and include that? I mean, this utility had a rate case with an order issued in 2015. Here we are in 2017. And I know some of these are -- it's strictly driven by pro forma, which is also why I was surprised that this was a rate case rather than a limited proceeding.

Would it make sense, though, to have the utility hold off and include those? Because, I mean, you're talking about the customers and --

MR. RENDELL: If -- yeah. If it did, I would suggest you phase in, do phase-in rates. And the reason I bring that up is we filed this case in August of 2016. So it's been going on for 14 months. We spent well over a hundred thousand dollars on a new well, well over a hundred thousand dollars on a wastewater treatment

plant. We're getting no recovery of those. So I

would -- if you were going to defer it, I would suggest
do Phase 1 rates and then come back with Phase 2 rates
to address these items, to include a meeting with OPC
and the customers on what else, you know, what else, if
anything, we need to do further. But I would suggest
having Phase 1 rates and Phase 2 rates. It's similar to
how we entered into a settlement agreement with OPC and
the homeowners in the last rate case, which was very
successful, and we had phased-in rates in that one as
well.

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CHAIRMAN BROWN: Commissioner Polmann, I'll get to you in a second. I want to hear from Office of Public Counsel first, and then we'll go to the Commissioners.

MS. PONDER: Good morning, Madam Chair,

Commissioners. Virginia Ponder with OPC, and with me is

Tricia Merchant.

Initially I'd like to thank staff for their hard work on the recommendation. Yesterday afternoon OPC did reach out to staff to request this item be deferred until November. The request was made in light of staff's revised recommendation that was filed Friday afternoon, late Friday afternoon at 4:10. Both Mr. Kelly and Ms. Merchant were out of town on that day

and were left with only one day to review the revised recommendation. And the accounting changes in the revised recommendation generated a lot of confusion for OPC.

OPC believed the deferral would allow it a meaningful opportunity to review the revised recommendation and to meet with staff and the utility to answer questions.

One thing that does seem clear in the revised recommendation is that the accounting treatment for the well rehabilitation is in violation of Rule 25-30.115, Uniform System of Accounts for Water and Wastewater Utilities, which adopts the NARUC Uniform System of Accounts.

Ms. Merchant is here to speak further on this issue, also regarding errors in the initial recommendation and other issues in the revised recommendation.

I have two brief statements on Issues 1 and 6.

Issue 1, quality of service, at least as discussed,

staff has recommended the quality of service be

considered marginal due to unresolved issues and the

quality of water, the color, odor, and taste, and also

the foul smell coming from the lift station.

The recommendation included cost estimates

that were provided by the utility in its June 12th filing, and the company's estimates are nearly a million dollars to resolve the water color, odor, and taste issues, and 75,000 estimate to rehabilitate the lift station.

As we've discussed, there's only 185 water customers and 171 wastewater customers. The cost of these improvements would be extremely burdensome.

As Mr. Rendell mentioned, the utility recently filed a letter showing some quality of water improvements. I believe he represented that they spend 40,000 on -- you know, the million dollar estimate listed some itemization of 15 items. So thus far they've spent 40,000 towards that. The degree to which these improvements have alleviated the quality issue remains uncertain.

The recommendation also provided for OPC to meet with the utility and discuss options and associated costs to resolve the water quality issue as well as the lift rehab, and with the company to file reports. OPC does not object to participating in the process to the extent our budget allows and that staff remains involved in the process.

The utility is in the best position to investigate the reasonable alternatives to fix the

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quality of service issues, and they need to provide meaningful, cost-effective options for consideration prior to the commencement of the meeting process.

As the Commission is aware, Section 367.0812, Florida Statutes, provides it with discretion in considering secondary water quality standards such that it may impose penalties for a utility's failure to adequately resolve each quality of water service issue.

OPC is not recommending a penalty today. We stress that a penalty be considered should the company not meaningfully participate in the collaborative process to work towards a resolution of the quality of service.

Regarding Issue 6, amortization of loss on the water well and their wastewater treatment plant replacement, staff utilized the formula in Rule 25-30.433(9) and determined the appropriate amortization period to be seven years for the water loss and four years for the wastewater treatment plant loss.

CHAIRMAN BROWN: Say that again. Seven years for the --

MS. PONDER: For the water loss.

CHAIRMAN BROWN: And?

MS. PONDER: And four for the wastewater treatment plant loss.

CHAIRMAN BROWN: Okay.

eight-year period for water and three for wastewater.

On May 26th, OPC submitted correspondence proposing a ten-year amortization period for both water and wastewater. OPC was particularly concerned with a three-year amortization period for the wastewater treatment plant loss for such a material expense and with no requirement that the rates be reduced at the end of the three-year period. Staff ultimately rejected OPC's suggestion.

Rule 25-30.433(9) specifies that the formula shall be used unless specific circumstances surrounding the abandonment or retirement demonstrate a more appropriate amortization period. In the recommendation, staff concluded that it does not believe unique circumstances exist here to warrant a different amortization period. OPC disagrees.

The wastewater treatment plant loss is more than three times the amount of the water loss. The resulting rate impact for this loss is the type of specific circumstance contemplated by the rule and requires the formula be displaced in favor of a more appropriate amortization period.

OPC contends that the appropriate amortization

period for the wastewater treatment plant loss is seven years, the same as the water. Ms. Merchant is available

to discuss the other issues.

CHAIRMAN BROWN: Okay. Ms. Merchant.

MS. MERCHANT: Good morning, Commissioners.

Tricia Merchant with the Office of Public Counsel.

And I'm going to address Issues 3 and 6, and they both relate to the amortization of the loss for the water and the wastewater treatment plant. Excuse me.

In this application, Lakeside stated the utility experienced a collapsed well after the last rate case, which we've heard already today. It then attempted to rehabilitate the well and that was unaccept -- excuse me -- unsuccessful.

OPC does not disagree that the rehabilitation was prudent, and we believe that it's appropriate to amortize those costs over seven years, but we do disagree with how the staff and the company have accounted for this transaction. In its original recommendation, staff accepted the utility's adjustment to add the cost of the rehabilitation to the water plant even though the rehab did not allow the well to provide service. And I heard something different this morning, that the rehab provided service for nine months. But I have not seen that previously, so I did not know that.

But regardless, the cost of the well -- the old well was almost fully retired. It had about \$1,500 left in it until it was fully depreciated. The rehabilitation of the water well was about \$16,000. That added on to the plant, and when they retired the plant, you take out the plant and you take out the accumulated depreciation in the same amount. And what that did -- since there wasn't that amount of accumulated depreciation, it created an excess of accumulated depreciation for the well. So there was more -- there was a negative balance in accumulated depreciation.

So what we believe is an appropriate accounting transaction for that would be to take the rehabilitation cost, and it should have been written off to an account, 426, according to the Uniform System of Accounts, and that's below-the-line expense. But instead of that, they can come petition the Commission to have that amount deferred as a regulatory asset, and it can be recovered and amortized over a certain timeframe, which is seven years in this case.

According to Commission Rule 25-30.433, it identifies various ratemaking adjustments that shall be used in ratemaking proceedings for water and wastewater utilities. And I'm mentioning this: This has to do

with the working capital allowance which ties into the regulatory asset recovery that staff originally put in their recommendation. (2) states that working capital for Class A utilities shall be calculated using the balance sheet approach for working capital; in Class B and C water and wastewater utilities, use the formula approach, which is 1/8th of O&M expenses. It's been done that way, gosh, ever since I was here a long time ago. 1981 is when I started.

Further, in (3) it states that no other deferred debit shall be added to rate base when you use the formula approach. So basically the formula approach is a proxy for the balance sheet approach. And the balance sheet approach for, you know, in electric cases and, you know, Class A water companies, it can be quite complicated. You have to decide what items get included, what items get excluded. So it can be very costly for a small company, and that's why the Commission came up with a formula approach for working capital.

Also, when the rule was created, we had had experience with Commission -- and I was actually involved in the rule, I was staff on that case, and they had a lot of companies before that that asked for the formula approach for working capital. And they also

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came in and asked for deferred rate case expense to be added on top as a special line item in the rate base, and the Commission routinely said, "No, that's not appropriate." And that's why we came in with that rule that said no other deferred debits get added into rate base.

The rationale with the formula approach is to save money for the small companies. It's the same reason why we have a formula for rate of return on equity because, you know, in electric cases, as you are well aware, those experts, the testimony is extremely voluminous and it involves a lot of information that these small companies can't deal with.

Very late Friday afternoon -- I had spoken with staff before I left town a week ago Monday and communicated my concerns with the recommendation and adding in the line item to rate base for the regulatory asset for the water treatment plant. And then I came back late morning yesterday and they had filed a revised recommendation.

And in that recommendation, they took away the regulatory asset. I believe there still is a regulatory asset, but it's just not in rate base. And they went in and they added amortization of the loss to accumulated depreciation.

So when they did that, that's kind of mixing apples and oranges. You don't -- you depreciate plant. It goes into accumulated depreciation. You amortize other things like CIAC. It goes into its own accumulated amortization account. And when you amortize a regulatory asset, it just reduces that regulatory asset on the utility's books.

And any time a utility comes in and wants to do something that is opposite of what generally accepted accounting principals or the NARUC Uniform System of Accounts says that you should do, then they create a regulatory asset, if it's an asset, or a regulatory liability, if it's, you know, a liability. So those things happen routinely.

And, you know, all the large companies have regulatory assets, both sides, regulatory liabilities, those things get included in working capital. In the balance sheet approach for working capital, they don't get included, according to the Commission's rule, when a water and wastewater utility uses the formula approach.

So I believe that when they changed the recommendation, they -- this attempt to give the company -- I guess -- I assume it's an attempt to give them a rate of return on this asset, it violates the Uniform System of Accounts because you can't mix

depreciation expense and accumulated depreciation with amortization of a loss inside accumulated depreciation. So we believe that that revision is inappropriate.

The real thing is that there really is a regulatory asset. It gets amortized over seven years for the water plant, and staff's recommendation was four years for the wastewater treatment plant. Of course, we believe it's seven years -- it should be seven years for the wastewater treatment plant. But that regulatory asset does get recorded on the books of the utility. It does not get included in working capital or in rate base because of the rule that says you can't have any additional regulatory assets in rate base.

And the company is, per se, getting a rate of return on those assets through working capital because the formula approach is a proxy for the working capital investment of the utility. It's not the -- it's not an actual thing. It's a simplified formula that allows them some investment without having to go through the whole formula.

And so I believe that that's the appropriate way that the Commission should take it, that they get the recovery of the amortization expense, which is the most material impact to the company, and then they get the formula approach for working capital. They --

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according -- if you use the Commission staff's revised recommendation, there should be adjustments to reduce or to remove the adjustments they made to accumulated depreciation and go back to how they were before in the primary recommendation.

And I believe that's it. I think it's certainly -- the attempt to kind of fix the problem in the first recommendation created another problem. And if -- the real solution is basically recognize the regulatory asset and then give them the formula approach, but don't allow an extra rate of return in rate base. And those -- that concludes my comments. Thank you.

CHAIRMAN BROWN: Thank you, Ms. Merchant.

And I'm going to turn to staff in just a second, but let's clear up this oral -- let's clear up the motion to defer -- or not motion to defer, the consideration of a deferral. And I just have a question on that.

You were talking about additional items for pro forma in your opening comments within the next 12 months. If there was a deferral until November, would that be enough time for the utility to provide the information for the additional expenses associated with that that are not included in this rate case? I know

the statutory timeframe is January 4th, 2018. I guess the recommendation for November would be October 26th.

MR. RENDELL: Commissioners, we've already provided documentation for the majority of the items.

The only one we would not have is for the replacement of the water tank.

When I spoke with staff about the deferral, our concern was a couple of things. One is this case has been deferred numerous times already. The customer meeting got deferred. We were very accommodating to staff's request. It got deferred off of another agenda. There's been a tremendous amount of capital spent already.

The only item we would not have would be the replacement of the tank, and that would take some time to get that. The other concern was would they require another customer meeting, because these increases are pretty significant that -- and we didn't want to, you know, have to go through, you know, several months with another customer meeting. So --

CHAIRMAN BROWN: No, I understand. I mean, and you've been carrying these for 14 months, so I understand that. I just wanted to see if an additional month would be acceptable.

MR. RENDELL: I would have to ask Mr. Deremer.

CHAIRMAN BROWN: Mr. Deremer.

MR. DEREMER: Yeah. In the spirit of cooperation, an additional month. But we really do need to get it wrapped up, if we can.

CHAIRMAN BROWN: Absolutely.

MR. DEREMER: I mean, it's really -- this is a staff-assisted race case that's been going on now for this period of time.

CHAIRMAN BROWN: I can sympathize. I think the additional month will be helpful on multiple fronts. There were a lot of things that Office of Public Counsel raised, and you have some issues, and I think that additional month could be helpful for both parties.

MR. RENDELL: Getting -- and getting to their concern, you know, it's kind of a unique situation where all three of us agree; the utility, OPC, and staff agrees that the rehab cost and retirement needs to be recovered. I think we're all in agreement there. It's just how do we do it?

And when I spoke with staff last week, I said,
"The return, we're fine with not getting a return. It's
such a small dollar amount that we're talking about that
just let's get recovery of this loss and rehab," which I
think all parties agree was prudent. Just how do we get
there?

CHAIRMAN BROWN: Okay. And I know our

Executive Director wants to speak, but before he does, I

just want to just restate and acknowledge that the

utility is okay if we do go ahead and defer it one

month.

MR. DEREMER: Yes.

CHAIRMAN BROWN: Okay. And, Mr. Baez, please don't ruin this. You're going to throw a wrench in it. I know you are. All right.

MS. HELTON: Well, then I guess I will.

CHAIRMAN BROWN: Go for it, Ms. Helton.

MS. HELTON: I just want to make sure everybody understands, and I'm sure everybody does understand, that by deferring it one month, if there is a request for a hearing, then we would not be able to make the 15-month statutory deadline that's laid out in the statute.

CHAIRMAN BROWN: And I think the utility acknowledged that he's okay with the deferral for one month.

MR. RENDELL: Correct. And if we got to the point where there was a protest, we would, we would entertain the extension of the statutory timeframe. I know that's where staff is going with this.

CHAIRMAN BROWN: Okay. Mr. Deremer.

MR. DEREMER: Yeah, if I could just add, I'm 1 2 still, I guess, trying to clarify really what is in dispute here. I mean, we're talking about a thousand 3 dollars a year or something. I mean, it's a, it's a 4 very immaterial amount. 5 What, in my mind, is -- you know, if this is 6 7 deferred, what I'm going to be looking for is, you know, to revisit this whole marginal service issue. I mean, 8 9 that's, that's the reason I wanted -- I would defer it. 10 I think a thousand dollars issue either way is really not that important, but obviously I'm not happy with 11 that -- staff's recommendation there. And that -- you 12 13 know, I'm willing to take another month to prove to staff and to the OPC and customers that we have 14 15 addressed all these issues. CHAIRMAN BROWN: Okay. Public Counsel, would 16 17 you like to add anything? 18 MS. PONDER: We're willing to work in the interim. 19 2.0 CHAIRMAN BROWN: Spirit of cooperation in the 21 interim? 22 MS. PONDER: Sure. Uh-huh.

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going to add in these -- I think the issue that's here

CHAIRMAN BROWN: Yes, Mr. Murphy.

MS. MURPHY: Are we anticipating that they're

is whether there needs to be another customer meeting. 1 2 And, notice, if we're adding in this other 40- or 3 \$50,000, we're not talking about adding that in. We're talking about going forward with the dollars we have 4 5 now. CHAIRMAN BROWN: Mr. Rendell. 6 7 MR. RENDELL: I had not anticipated including these, but we will be coming in for a filing very 8 9 shortly on these items. 10 CHAIRMAN BROWN: Okay. 11 MS. MURPHY: Thank you. 12 CHAIRMAN BROWN: All right. So we're clear. 13 Commissioners, any questions on process only? 14 No? Commissioner Graham. 15 COMMISSIONER GRAHAM: We're saying we're going 16 17 to defer this for another month, but in reality the 18 utility has got a week or so to get the information to 19 staff so it gets in the next recommendation in November 7th. 20 21 CHAIRMAN BROWN: That's correct. 22 COMMISSIONER GRAHAM: I just want to make sure 23 we're good. We keep saying another month, but the 24 reality is it's not that long.

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CHAIRMAN BROWN: That is correct.

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COMMISSIONER GRAHAM: And do we -- do you 1 understand that? 2 CHAIRMAN BROWN: Ms. Golden. 3 MS. GOLDEN: May I clarify? Is the intention 4 5 that we would recalculate the revenue requirement to include the additional projects that they've already 6 7 completed? CHAIRMAN BROWN: I think that question has 8 9 already been answered by the utility, and the answer is 10 no. MS. GOLDEN: But then could we go ahead and 11 12 address the accounting concern? Because if that's the 13 reason for the deferral, we would like to go ahead and 14 address that today. 15 **CHAIRMAN BROWN:** Today? MS. GOLDEN: Yes. We, we just agreed with --16 CHAIRMAN BROWN: Let's take a five-minute 17 18 break, and we will reconvene at 11:00 o'clock. Thank 19 you. 2.0 (Recess taken.) 21 All right. I think we are ready to begin. 22 you may all take your seats, we're reconvening this 23 agenda conference. 24 And that could be the most productive five 25 minutes I think I've ever seen in the history of the

Commission.

I understand that there is a compromise that will be proposed to the Commission; is that correct? Starting with the utility.

MR. RENDELL: I believe so. I appreciate the indulgence of the five-minute break.

CHAIRMAN BROWN: See, when you talk about deferral, see what happens.

MR. RENDELL: Exactly. I think what we've agreed to is we'll agree with OPC on the seven-year amortization for both water and wastewater. We also agree that we get recovery of the loss and the rehab, but we will not -- we'll accept not getting a rate of return on that.

I believe, and if I'm overstating, I believe all of us agree that the quality of service should be satisfactory based on the actions that the utility has taken. We'll continue to keep OPC and the customers informed, and we're still open to a meeting with the customers.

CHAIRMAN BROWN: Would that meeting also be coordinated with Office of Public Counsel?

MR. RENDELL: Absolutely.

CHAIRMAN BROWN: Okay. I'm going to turn to Public Counsel for agreement or --

MS. PONDER: Agreement, yes. 1 2 CHAIRMAN BROWN: Okay. On all issues 3 presented. MS. PONDER: Yes. 4 CHAIRMAN BROWN: Okay. Staff, any comments? 5 MS. MURPHY: Yes, Commissioner. There's --6 7 while this is an agreement among these parties and staff doesn't oppose it, they're concerned that this not be 8 9 used as precedent in the future for an accounting 10 treatment. CHAIRMAN BROWN: Never is. 11 12 MR. MURPHY: Thank you. 13 CHAIRMAN BROWN: Thank you. 14 MS. MERCHANT: Commissioners, I want to, just 15 want to make sure we're going back to the original 16 recommendation, not the revised recommendation, and 17 we're taking out the rate of return on -- out of rate 18 base. 19 CHAIRMAN BROWN: So that's Issue 3 and 6, my 20 understanding. 21 MS. MERCHANT: Correct. And it has some other 22 fallouts, so --CHAIRMAN BROWN: Ms. Golden. Ms. Golden. 23 2.4 MS. GOLDEN: Yes, we understand the agreement. 25 We will make those adjustments.

CHAIRMAN BROWN: Okay. I want to make sure our Clerk's Office, she'll be -- we'll be helping her out here along the way. So we're just going to dive into the recommendation then with the understanding of a settlement or stipulation that you all have reached, and I'll note them while we go through the issues.

So, Commissioners, we're coming back to us on Issue 1. And per the discussion that just occurred here during the five-minute break, the parties have agreed to a satisfactory recommendation. Of course, we have to vote on that.

Commissioners, any questions?

Commissioner Polmann.

COMMISSIONER POLMANN: Well, I was going to ask -- thank you, Madam Chairman. I was going to ask for an explanation of that, but maybe I shouldn't.

CHAIRMAN BROWN: Why don't we go to Issue 1,

Issue 1 first, and we'll go back to the -- any questions
on Issue 1?

COMMISSIONER POLMANN: That is satisfactory or not satisfactory; right?

CHAIRMAN BROWN: Per the, per the stipulation by the parties, they have agreed that the quality of service is satisfactory.

COMMISSIONER POLMANN: We'll just leave it

there.

CHAIRMAN BROWN: Okay. Commissioners, any questions or comments? Seeing none, we will -- we are ripe for a motion on Issue 1.

Commissioner Brisé.

COMMISSIONER BRISÉ: Thank you, Madam Chair.

I move that we approve Issue 1 with the adjustment of the fact that we're going from marginal to satisfactory, as per the agreement between the parties.

CHAIRMAN BROWN: Thank you. Is there a second?

COMMISSIONER GRAHAM: Second.

CHAIRMAN BROWN: Is there any further discussion?

Seeing none, all those in favor, signify by

(Vote taken.)

saying aye.

Opposed? Passes. Thank you.

MS. MURPHY: Commissioner?

CHAIRMAN BROWN: Yes.

MR. MURPHY: I'm sorry. The -- this includes rationale supporting one versus the other. How -- you'll give staff the latitude to adjust that in accordance with the spirit of the stipulation?

CHAIRMAN BROWN: Generally speaking.

Motion maker? 1 COMMISSIONER BRISÉ: Yes. 2 3 CHAIRMAN BROWN: Yes. Okay. MS. MURPHY: Thank you. 4 5 CHAIRMAN BROWN: All right. Moving on to Issue 2. Can I get a motion to approve or any -- I 6 7 don't see any questions, so --**COMMISSIONER GRAHAM:** Move staff 8 9 recommendation on Issue 2. CHAIRMAN BROWN: Is there a second? 10 11 COMMISSIONER BRISÉ: Second. 12 CHAIRMAN BROWN: All those in favor, say aye. 13 (Vote taken.) 14 Motion passes. We're going on to Issue 3, which, per the 15 stipulation presented by the parties earlier, is to 16 17 revert back to the prior staff recommendation and changing the amortization period to seven years for the 18 19 water and wastewater. Is that my -- is that correct? MS. MERCHANT: It would be the water rate base 20 21 without the \$14,088 for the regulatory asset. 22 CHAIRMAN BROWN: Okay. Thank you. MS. MERCHANT: And then the amortization is in 23 2.4 Issue 6. 25 CHAIRMAN BROWN: Six. Okay. I appreciate

that.

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Any -- Ms. Golden.

MS. GOLDEN: Yeah, it's not exactly that.

It's, it's more a modification of the oral modification, that what we would do is go back and we would redo one part of the adjustment that was in the PAA recommendation, which would be to remove the -- I forget the exact number -- 16,000 or so that was included in the accumulated depreciation. That would be pulled out so that there's no return on that included in the rate base calculation.

CHAIRMAN BROWN: Okay. I understand.

MS. MERCHANT: I don't know if I do.

CHAIRMAN BROWN: Any other comments, Public Counsel?

MS. MERCHANT: I'm not exactly sure how that's going to work because I'll have to kind of see the work papers, but --

CHAIRMAN BROWN: So what do you propose?

MS. MERCHANT: My understanding was that we were just going to pull out the regulatory asset and that it would be fine. But I can have a conversation with staff.

CHAIRMAN BROWN: We need to be, we need to understand it. So you all came to an agreement, and my

understanding was that you were going to pull out the 1 2 regulatory. So, Ms. Golden, what are you saying? MS. GOLDEN: Yes, it's more than one, one 3 adjustment, but it will get us there. We'll say we're 4 pulling out the regulatory asset. 5 CHAIRMAN BROWN: Okay. 6 7 MS. GOLDEN: Yes, we can get to where they 8 want to get. 9 CHAIRMAN BROWN: For purposes of the bench, our understanding is that they're pulling out the 10 recommendation -- the regulatory asset. 11 MS. GOLDEN: Yes, yes. So the 16,000 will not 12 13 be reflected in rate base in any way, so there is no return included in the revenue requirement. 14 15 CHAIRMAN BROWN: Okay. Understand? MS. MERCHANT: Yes, ma'am. 16 CHAIRMAN BROWN: Okay. Utility, understand? 17 18 You're good? All right. Commissioners, questions on 19 20 Issue 3. 21 I have a completely separate question on 22 Issue 3, but if you have questions on that. 23 Seeing none, going to the US Water contract, 24 the markup, and I just have to understand this because I 25 know we're going to see this again and again and I know

we've seen it, and I just want to get my arms around it because it is an 18 percent markup.

And US Water is essentially the utility, even though US Water is the contractor for the utility. And so by getting an 18 percent markup, I feel that it is almost -- it appears -- in addition to also the utility has gotten index increases in 2015 and I assume is probably going to apply for index increases of -- and I just, I don't understand how you can justify an 18 percent markup on top of your -- number one, since you are essentially the same. The contractor is the utility. It's not like a bona fide --

MR. RENDELL: Yeah. The 18 percent, and we've addressed this in numerous dockets, as you're aware, is for work outside of the contract. Those are for any repair and replacements that US Water does above the \$400 benchmark. There's been numerous documentation provided that it's well below the national average as well as the --

CHAIRMAN BROWN: What's the national average?

MR. RENDELL: It's between, I believe, 21 to

80 percent. The high -- the low end on the national average is 21 percent. That includes overhead and profit. The profit is 10 percent nationwide. But I provided information even last week to Ms. Golden that

shows the RS Means, which is what we use when we price contracts, is well below the national average.

CHAIRMAN BROWN: Mr. Deremer.

MR. DEREMER: Yeah, if I could add to that.

The way US Water is structured in many of its contracts, either with the state government, federal government,

Department of Defense, whatever, those markups that -
when you see an 18 percent roll up, there's a lot of cost in that that's overhead. Like Troy is saying, it's about 11 percent, the last audit we went through, which includes things like compliance people and HR and AP, and all those other things all roll into that number.

And what we target is an 8 percent net profit on projects. And I will say that in many cases, not all cases, there's quite a bit of subsidies that go to these utility systems because, you know, we don't charge time to those projects because of -- frankly, they can't afford it. And so there's a lot of subsidies that are going on on a, on a routine basis with these.

CHAIRMAN BROWN: But the utility is also getting a return, though, on the investments being made. So they're getting the 8.5 percent, whatever, 9 percent return in addition to the 18 percent markup that the contractor is doing.

MR. RENDELL: US Water gets the 18 percent.

CHAIRMAN BROWN: US Water is the company.

2

MR. RENDELL: Yeah.

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CHAIRMAN BROWN: Right.

4 5

have an 18 percent margin. I think, I think it's around

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14 percent. And as has been referenced before, there

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are subsidies, and this utility has been receiving

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subsidies and continues to receive subsidies under the

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contract.

state contracts.

CHAIRMAN BROWN: I still struggle with it.

MR. RENDELL: But the contract itself does not

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MR. DEREMER: Yeah. Maybe I should help try

US Water treats the utilities that are closely

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to clarify it further, if I can.

13

held in the same way, if they can. Most of the time

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there's a subsidy, especially the very small ones, as

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any other governmental client that we have. Our

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contracts with our governmental clients have anywhere

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from 18 or more gross margins built into those. In some

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places it's actually stated in the contract language.

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Maybe it would be helpful if we could give you some of

that information so you could see that what we're

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charging these utility companies is equal to and in many

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cases less than what we're charging other federal and

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In addition to that, US Water sales are about

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\$80 million a year. And I want to say this book of business with these small utilities is probably a million and a half dollars a year. It's a very, very small amount of work that US Water does. So obviously because of the nature of these systems and rates and things, that they do get a significant subsidy from many -- you know, in many facets of operation of the systems.

CHAIRMAN BROWN: I guess because, you know, in any other docket we look at the affiliated relationship with a contractor. Obviously that language isn't in here to make -- to vet that. So I understand, it's just -- to me, I know US Water is the utility, so I have a hard time understanding how they can get a return on it as well as the 18 percent markup on the work that they do.

MR. RENDELL: Two other quick points. We have provided those other two contracts in, I believe, the last Lakeside as well as LP, and I think HC Waterworks' docket. So those documents have already been looked at by staff.

We've also -- we supplied information in one of the dockets that these costs, these contract costs are well below the other regulated utilities in the state of Florida, provided that information, which I

believe helped yourself make a decision in one of our other dockets that they are below the other similar utilities in the state of Florida.

MR. DEREMER: And I think I'd just like to add that there's not the same makeup of shareholders between the utilities and US Water. So, in fact, there's quite a few shareholders that are, that are not shareholders of US Water that are shareholders in these various entities.

CHAIRMAN BROWN: I guess I would have liked to see a little bit more substance in the recommendation to get me comfortable. I know we've approved it in the past.

Looking at it, it just, it really jumped out at me, and I don't feel comfortable with voting on it today.

But, Commissioners, any other questions or comments?

MS. MERCHANT: Commissioner, I just wanted to express that we also had raised the 18 percent issue, and we did not believe that it was reasonable. So I was just putting that in for the record.

CHAIRMAN BROWN: Thank you. And I know that you came to an agreement on Issue 3 on the accounting treatment.

So right now, Commissioners, if you don't have 1 any questions on it or comments, there's a stipulation 2 3 here pulling out the regulatory asset on Issue 3. Commissioner Graham. 4 COMMISSIONER GRAHAM: I will move the staff 5 recommendation, including the stipulation that was 6 7 articulated earlier by the utility, for Issue 3. CHAIRMAN BROWN: Is there a second? 8 COMMISSIONER BRISÉ: Second. 9 10 CHAIRMAN BROWN: Any further discussion? Seeing none, all -- oh, Commissioner, are 11 12 you -- all those in favor, signify by saying aye. 13 **COMMISSIONER GRAHAM:** Aye. 14 COMMISSIONER BRISÉ: Aye. **COMMISSIONER POLMANN:** Aye. 15 16 **COMMISSIONER CLARK:** Aye. 17 CHAIRMAN BROWN: Opposed? 18 Nay. 19 All right. We are moving on to Issue 4. How 2.0 about we take up Issue 4 and Issue 5 together. 21 Commissioners, any questions on those? 22 COMMISSIONER GRAHAM: Move staff on Issue 4 23 and 5.24 **CHAIRMAN BROWN:** Is there a second? 25 COMMISSIONER BRISÉ: Second.

Τ.	CHAIRMAN BROWN: Any Turther discussion?
2	All those in favor, say aye.
3	(Vote taken.)
4	All right. Going to Issue 6, which, as
5	previously mentioned, there is a stipulation on the
6	table here, changing the amortization period; right?
7	MS. MERCHANT: Yes, ma'am, to seven years for
8	both water and wastewater.
9	CHAIRMAN BROWN: Okay. Are there any
10	questions on this?
11	Commissioner Graham.
12	COMMISSIONER GRAHAM: No. I was just going to
13	make the motion to move staff recommendation on this
14	issue with the stipulated, as mentioned earlier.
15	CHAIRMAN BROWN: Okay. Is there a second?
16	COMMISSIONER BRISÉ: Second.
17	CHAIRMAN BROWN: Any further discussion?
18	All those in favor, say aye.
19	(Vote taken.)
20	Motion passes.
21	All right. The remaining items are Issues
22	7 through 14. Are there any questions on any of those
23	issues?
24	Seeing none, then we're ripe for a motion on
25	those issues.

COMMISSIONER GRAHAM: Move staff 1 recommendation on Issues 7 through 14, giving them the 2 3 ability to address any fallout calculations from the, from the changes made earlier. 4 CHAIRMAN BROWN: Okay. Excellent. Is there a 5 second? 6 COMMISSIONER BRISÉ: Second. 7 CHAIRMAN BROWN: Commissioner Polmann. 8 9 COMMISSIONER POLMANN: I want to confirm with 10 staff, I had a couple of questions in briefing. I would just ask in general, were the items that I raised in 11 Issue 9 and 13, without rehashing those, do you recall 12 13 our discussion and were they addressed? 14 MS. BRUCE: Commissioner, Dr. Polmann, yes, 15 the issues you raised regarding the first sentence in Issue 9, we revised it in the order. Right? We can 16 17 make that change in the order regarding the sentence? MS. MURPHY: You've got to remind me which --18 COMMISSIONER POLMANN: This is on --19 MS. BRUCE: The first sentence in Issue -- in 20 21 customer --

COMMISSIONER POLMANN: The recommendation on Issue 9 deals with the deposit, \$49 for water and \$87 for wastewater. The sentence was a bit ambiguous. We discussed this.

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1	MS. MURPHY: It is ambiguous, and I'm hoping
2	that staff will give me something to fix it. But do
3	have we presented to the Commission
4	MS. BRUCE: I can read the sentence to you.
5	We can make that change. Would you like to hear the
6	sentence?
7	COMMISSIONER POLMANN: Can you read the
8	reworded sentence there for me, please?
9	MS. BRUCE: Sure. The sentence will read:
L O	"The appropriate initial customer deposit for a
1	residential 5/8-inch by 3/4-inch meter size is \$49 for
12	water and \$87 for wastewater."
13	COMMISSIONER POLMANN: Okay. Thank you for,
	COMMISSIONER POLMANN: Okay. Thank you for, for rewording that for us.
L 4	
L4 L5	for rewording that for us.
L4 L5 L6	for rewording that for us. And then, Madam Chairman, there was a an
14 15 16	for rewording that for us. And then, Madam Chairman, there was a an issue, a wording issue that I brought up on Issue 13,
14 15 16 17	for rewording that for us. And then, Madam Chairman, there was a an issue, a wording issue that I brought up on Issue 13, and, again, this is kind of a scrivener's in the staff
14 15 16 17 18	for rewording that for us. And then, Madam Chairman, there was a an issue, a wording issue that I brought up on Issue 13, and, again, this is kind of a scrivener's in the staff analysis, and it has to do with a deadline for
14 15 16 17 18	for rewording that for us. And then, Madam Chairman, there was a an issue, a wording issue that I brought up on Issue 13, and, again, this is kind of a scrivener's in the staff analysis, and it has to do with a deadline for extension.
14 15 16 17 18 19	for rewording that for us. And then, Madam Chairman, there was a an issue, a wording issue that I brought up on Issue 13, and, again, this is kind of a scrivener's in the staff analysis, and it has to do with a deadline for extension. The on page 44, I'm looking in the agenda,
13 14 15 16 17 18 19 20 21 22 23	for rewording that for us. And then, Madam Chairman, there was a an issue, a wording issue that I brought up on Issue 13, and, again, this is kind of a scrivener's in the staff analysis, and it has to do with a deadline for extension. The on page 44, I'm looking in the agenda, the next to the last sentence on page 44 had to do with

seven days before the deadline," so that, so that they

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can -- that would be the latest they could bring it to 1 our attention. 2 3 CHAIRMAN BROWN: Are those friendly amendments to the motion? 4 COMMISSIONER POLMANN: Yeah. These are, these 5 are -- I'd like to offer those just wording 6 7 clarifications that would, that would appear in the order. 8 9 CHAIRMAN BROWN: Okay. I don't think we need 10 any action on that. 11 COMMISSIONER GRAHAM: I'd accept those 12 amendments. 13 CHAIRMAN BROWN: Okay. And --COMMISSIONER BRISÉ: Second. 14 15 CHAIRMAN BROWN: Second? All right. So we have a motion and a second on the floor. 16 17 Would you like to add something? 18 MS. GOLDEN: May I ask one clarification 19 question? Regarding the fallout issues, there will be some fallout changes within Issue 3 and Issue 6, so may 2.0 21 we have --22 CHAIRMAN BROWN: He gave that in his motion. 23 MS. GOLDEN: So it covers all of it. Thank 24 you. 25 MR. MURPHY: We have latitude throughout.

CHAIRMAN BROWN: Yes. 1 2 MR. MURPHY: Thank you. 3 CHAIRMAN BROWN: Not wide. MR. RENDELL: Commissioners, one additional 4 item outside of the settlement and the motion is I've 5 had discussions with staff, we requested a change in our 6 7 miscellaneous service charges and that was overlooked in the recommendation. So I believe there's an 8 9 understanding that they may come back with a recommendation in this docket on the miscellaneous 10 service charges. 11 12 CHAIRMAN BROWN: So thank you for bringing 13 that up at the last hour here, now that we have a motion 14 and a second on the floor. Staff. 15 MS. BRUCE: Yes, I think we can do that 16 17 administratively, the miscellaneous service charges. 18 CHAIRMAN BROWN: Actually we approved those. 19 MS. BRUCE: Okay. 2.0 CHAIRMAN BROWN: So, no. 21 MS. BRUCE: We can -- okay, well, we'll bring 22 them back. 23 MR. RENDELL: And it really has no impact on 24 this recommendation. Those are, as you know, charges

FLORIDA PUBLIC SERVICE COMMISSION

outside of the, of the rate case.

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1	CHAIRMAN BROWN: Okay. So I guess you talked
2	about another docket, and that may be appropriate at
3	that juncture or
4	MR. RENDELL: I can discuss with staff.
5	CHAIRMAN BROWN: Yeah, better.
6	All right. So we've got a motion and a
7	second. Any further comment from the bench?
8	Seeing none, all those in favor.
9	COMMISSIONER BRISÉ: Quick question, quick
10	question.
11	CHAIRMAN BROWN: Yes.
12	COMMISSIONER BRISÉ: So what does that do in
13	terms of the, I'm trying to find it, the closing of the
14	docket? Do we have that?
15	CHAIRMAN BROWN: Issue 14.
16	COMMISSIONER BRISÉ: Issue 14. So does that
17	issue address that?
18	CHAIRMAN BROWN: Staff? It's more a legal
19	question here. Is that a separate issue that will come
20	back before the Commission?
21	MS. MURPHY: Honestly, I don't understand the
22	question.
23	MR. RENDELL: Commissioners, I can just
24	withdraw the request and file a separate docket.
25	MS. MURPHY: That I understand.

1	COMMISSIONER BRISÉ: All right.
2	CHAIRMAN BROWN: Much cleaner. We should have
3	done that earlier in this.
4	All right. All those in favor of the motion
5	on the rest of the items, signify by saying aye.
6	(Vote taken.)
7	Motion passes.
8	Thank you, guys, and thanks for working
9	together during the five minutes. We will have Internal
10	Affairs in the IA room at 11:30.
11	This meeting is adjourned. Thank you.
12	(Commission Conference adjourned at 11:23
13	p.m.)
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